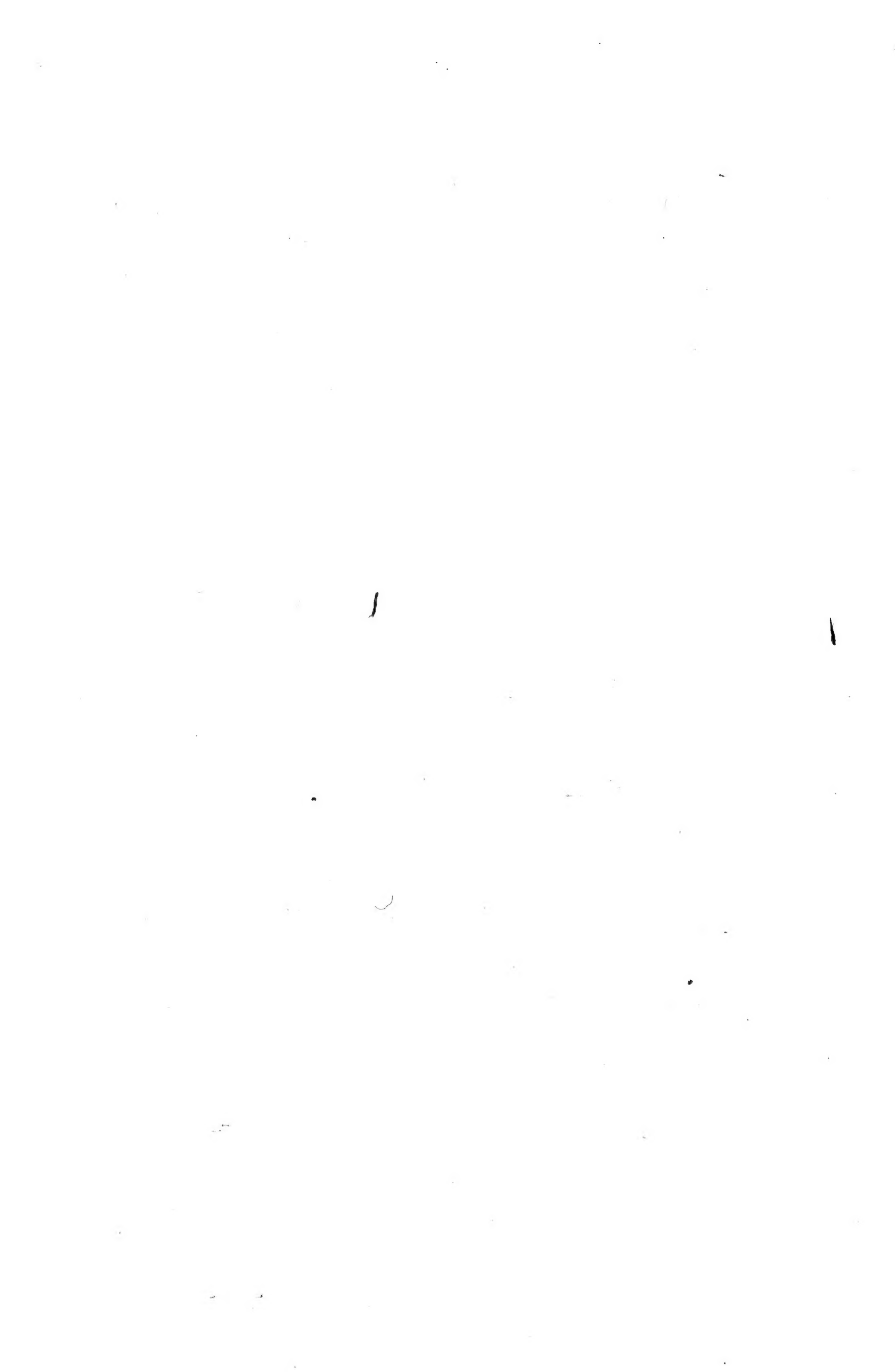


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FLORICULTURE



THE FLORISTS' REVIEW

ENTERED AS SECOND CLASS MAT-
TER DEC. 3, 1897, AT THE POST-
OFFICE AT CHICAGO, ILL., UNDER
THE ACT OF MARCH 3, 1879.

10 cents the copy
SUBSCRIPTIONS
\$2.00 Per
Year

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.
FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLIX.

CHICAGO, NOVEMBER 3, 1921.

No. 1249.

Single Narcissi

| | Per 100 | Per 1000 |
|---------------------------|---------|----------|
| Empress, Mother bulbs | \$4.60 | \$42.00 |
| Golden Spur, Mother bulbs | 4.40 | 40.00 |
| Sir Watkin, Mother bulbs | 4.70 | 44.00 |
| Victoria, Mother bulbs | 4.70 | 44.00 |
| Poeticus, Pheasant's Eye | 2.60 | 24.00 |
| Poetaz Elvira | 3.70 | 34.00 |
| Single Jonquils | 2.00 | 18.00 |
| Single Jonquil Campanelle | 2.00 | 18.00 |

Narcissus Paper White Grandiflora

| | Per 100 | Per 1000 |
|-----------------------------|---------|----------|
| Select Size (1250 to case) | \$2.80 | \$25.00 |
| 12-ctm. size (1300 to case) | 2.40 | 21.00 |

A. HENDERSON & CO., 166 N. Wabash Ave., Chicago

DUTCH BULBS

Hyacinths, Tulips and Narcissi ready for immediate delivery. Write for list with prices.

New Crop Lilium Giganteum ready for immediate delivery. Horseshoe Brand Stock, in size 7/9 at \$55.00 per case of 300 bulbs, only size unsold and not many of these either.



Ralph M. Ward & Company, Inc.

The Lily House

Not How Cheap, But How Good. 25 Murray Street, NEW YORK

Get Our BUYERS' GUIDE

500 illustrations and over
1000 items you need daily
in this 84-page book.

C. C. Pollworth Co.
MILWAUKEE, WIS.

Dutch Bulbs Ready Now

SEE PAGE 5

Winter Flowering Sweet Pea Seeds and Other
Choine Flower Seeds

See our Display Advertisement, Page 5

ROMAN J. IRWIN, 43 W. 18th St., New York City

SURPLUS DUTCH BULBS

A-1 Florists' Forcing Stock.

All the following subject to 10% discount for cash with order.

SINGLE TULIPS

| | Per 100 | 1000 | | Per 100 | 1000 |
|---------------------|---------|---------|-------------------|---------|---------|
| Artus | \$2.25 | \$20.00 | Fred Moore | \$2.25 | \$20.00 |
| Belle Alliance | 2.50 | 24.00 | Prince of Austria | 2.50 | 23.00 |
| Couleur de Cardinal | 3.50 | 32.00 | Prosperity | 2.75 | 24.00 |
| Cramoisi Brilliant | 2.25 | 20.00 | White Hawk | 3.50 | 32.00 |
| Duchesse de Parma | 2.50 | 22.00 | | | |

HYACINTHS

| | Per 100 | 1000 |
|-------------------------------|---------|-------|
| Strictly selected first size | \$7.50 | 70.00 |
| Strictly selected second size | 6.00 | 55.00 |
| Strictly selected third size | 4.50 | 40.00 |

Varieties: L'Innocence, Gertrude, La Victoire, Marconi.

Wm. F. Kasting Co., Inc., 568-570 Washington St.
Buffalo, N. Y.

WRITE FOR SPECIAL PRICE LIST OF DUTCH BULBS

We have a few case lots to offer. Fine stock at
worthwhile prices. Also get our general list
and write us for prices on

LILIUM GIGANTEUM

Which, beyond doubt, are scarce this year

See display ad on another page for seasonable seed (Sweet Pea, Cyclamen Seed, etc.); also see Classified ads for other stock
or get our full list.

S. S. SKIDELSKY & CO., 50 PARK PLACE
New York City

The E. G. Hill Co.

Wholesale Florists

Richmond, Indiana

Special Offer

For a limited time we offer the following varieties of NAR-
CISSEI at the special prices quoted below, subject to stock
being unsold on receipt of order.

| | Per 100 | Per 1000 |
|--------------------|---------|----------|
| Victoria, round | \$3.25 | \$28.00 |
| double nose | 3.75 | 35.00 |
| mother bulbs | 4.25 | 40.00 |
| Emperor, round | 3.25 | 28.00 |
| double nose | 3.75 | 35.00 |
| mother bulbs | 4.50 | 42.00 |
| Empress, round | 3.25 | 28.00 |
| double nose | 3.75 | 35.00 |
| mother bulbs | 4.50 | 42.00 |
| Golden Spur, round | 3.25 | 28.00 |
| double nose | 3.75 | 35.00 |
| mother bulbs | 4.25 | 40.00 |
| Von Sion, round | 2.75 | 25.00 |
| double nose | 3.25 | 28.00 |
| mother bulbs | 3.75 | 35.00 |

F. O. B. Chicago, no extra charges. Write or wire your orders.

The W. W. BARNARD CO., 231-235 W. Madison St.
CHICAGO



Greenhouse Builders

STRENGTH

When I was a boy there was a wise guy farmer in our town who had specially built for him a wagon which he said was going to be so strong in every part that it never would wear out.

But it did. It wore out quicker than any wagon he ever had. Wore out quicker because it had excess weight and strength where it was never needed.

It wore itself out carrying itself.

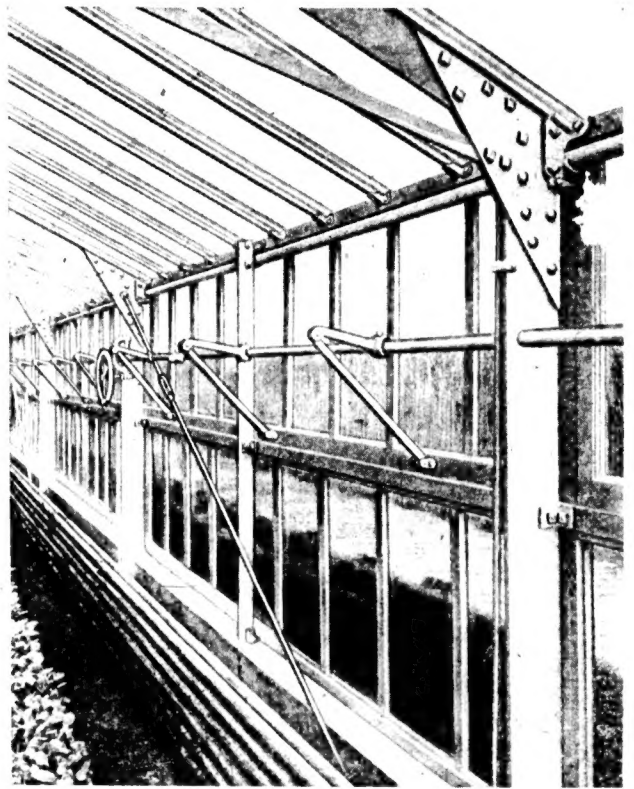
It's the same with greenhouse construction.

It isn't so much how many tons of iron and steel are in the frame, *as how it is used.*

The *how* is the difference between the firm that knows and one that doesn't.

Having built the first iron-frame greenhouse, it looks like we ought to know how, if anybody does.

Let's talk it over together.



Here is a good husky side construction for you. As strong as it is, still it's surprisingly light.

Lord & Burnham Co.

Builders of Greenhouses and Conservatories

IRVINGTON
New York

NEW YORK
42nd St. Bldg.

PHILADELPHIA
Land Title Bldg.

CHICAGO
Continental Bank Bldg.

BOSTON-11
Little Bldg.

CLEVELAND
407 Ulmer Bldg.
Western Factory
Des Plaines, Ill.

TORONTO
Royal Bank Bldg.

Canadian Factory
St. Catharines, Ont.

Eastern Factory
Irvington, N. Y.

Surplus Bulbs at a Pig Reduction

Because some people thought there would be a railroad strike this week, a few customers cancelled their Bulb orders, fearing the Bulbs might spoil in transit. So we have a small surplus we offer at a big reduction for CASH. High quality. Can ship at once.

20% off for cash with order (On Dutch Bulbs Only)

Can supply Narcissi in case lots.



HYACINTHS

| | Per 100 | Per 1000 |
|----------------------------|---------|----------|
| First Size, 19 ctm. | \$7.50 | \$70.00 |
| Second Size, 17 to 19 ctm. | 6.00 | 52.50 |

WE SUPPLY THE ABOVE IN THE VARIETIES LISTED BELOW:

| | |
|--|--------------------------------------|
| Gertrude—Rosy pink. | Queen of the Pinks—Lovely pink. |
| Gigantea—Fine bluish pink. | Bismarck—Light blue; early. |
| Marconi—Bright pink. | Queen of the Blues—Fine, light blue. |
| Lady Derby—Delicate rose, extra large. | |

SINGLE EARLY TULIPS

| PINK SHADES | Per 100 | Per 1000 |
|-----------------------------------|---------|----------|
| Flamingo—White, flaked deep pink. | \$4.25 | \$40.00 |

STRIPED SHADES

| | | |
|---|------|-------|
| Duchesse De Parma—Bright orange-scarlet; bordered yellow; fine bedding variety. | 2.60 | 23.00 |
|---|------|-------|

DOUBLE EARLY TULIPS

| | Per 100 | Per 1000 |
|--|---------|----------|
| Boule De Neige—Pure white; large; perfect-shaped, peony-like flower. | \$2.75 | \$23.00 |
| Couronne D'Or—Golden yellow, flushed orange; beautiful, large flower on long, strong stem; splendid for bedding, and the most popular double yellow forcing tulip. | 2.75 | 25.00 |
| Gloria Solis—Scarlet-red, yellow bordered. | 3.00 | 27.50 |
| La Candeur—Pure white; splendid for bedding; late. | 2.75 | 26.00 |
| Murillo—Beautiful pink. | | 18.00 |
| Mr. Van Der Hoef—Best yellow forcer; a beautiful, golden yellow sport of "Murillo"; a novelty of great merit. | 3.50 | 32.00 |
| Tearose—A beautiful, pale yellow sport of "Murillo"; splendid for forcing and bedding. | 3.00 | 28.00 |

SINGLE NARCISSI

| | Per 100 | Per 1000 |
|---|---------|----------|
| Barril Conspicuous—Pale yellow, cup extra deep orange, edged scarlet. | \$3.00 | \$28.00 |
| Emperor—Brilliant golden yellow trumpet; large substantial flower; a very popular variety for medium and late forcing. | 5.00 | 45.00 |
| Mother Bulbs | 5.00 | 45.00 |
| Empress—Yellow trumpet with pure white perianth. | 5.00 | 45.00 |
| Mother Bulbs | 3.50 | 30.00 |
| Round Bulbs | | |
| Golden Spur, Mother Bulbs. | 5.00 | 43.00 |
| Princeps—Yellow trumpet with sulphur perianth; a very popular early forcing variety. | 4.00 | 37.00 |
| Double Nose | 3.25 | 30.00 |
| Round Bulbs | | |
| Sir Watkin—Large yellow cup with sulphur-white perianth; the largest of all short-cupped varieties. | 4.75 | 44.00 |
| Mother Bulbs | | |
| Victoria—Rich yellow trumpet with pure white perianth; one of the most popular and best paying varieties for the trade. | 5.00 | 47.00 |
| Mother Bulbs | 2.25 | 21.00 |
| Jonquils, Single, Sweet Scented—Golden yellow. | | |
| Poetaz Alsace—Pure white, with yellow eye; large flowered; mostly three flowers to stem. | 3.75 | 35.00 |
| Poetaz Elvira—Pure white, with yellow eye; large flower; free bloomer. | 3.75 | 35.00 |

FRENCH BULBS

| French-Grown Hyacinths— | Per 100 | Per 1000 |
|----------------------------|---------|----------|
| Double Dark Blue, 16 ctm. | \$6.00 | \$50.00 |
| Single Blue, 16 ctm. | 6.00 | 50.00 |
| Single Light Blue, 16 ctm. | 7.50 | 60.00 |

CALLAS

| | Per 100 |
|-------------------------------------|---------|
| Elliottiana, yellow, good bloomers. | \$18.00 |



AMERICAN BULB CO.

172 N. WABASH AVENUE

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CHICAGO, ILL.

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 CHICAGO
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 or Saturday when you can — not
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| Mrs. Potter Palmer | 3.00 | 27.00 |
| Painted Lady | 2.75 | 25.00 |
| Pride of Haarlem | 3.25 | 27.00 |
| Rev. Ewbank | 3.00 | 25.00 |
| The Sultan | 2.75 | 23.00 |
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NARCISSI

| | | |
|-------------------------------|------|-------|
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| Empress, Mother bulbs | 6.00 | 50.00 |
| Golden Spur, Mother bulbs | 6.00 | 50.00 |
| Golden Spur, Double Nose | 5.00 | 40.00 |
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Xmas Pink Orchid—Extra selected, Blanche Ferry.
Columbia—Novelty, see above.

PINK COLORS

| | |
|-----------------------------|---------------------------|
| Miss Louise Gude, | Rose Queen, |
| Bohemian Girl, | Yarrowa, |
| Mrs. A. A. Skach, | Songbird, blush pink, |
| Mrs. Sim Orchid, | The Beauty, fiery Rose, |
| Gorgeous, Soft salmon-rose, | Selma Swenson, soft pink. |

WHITE COLORS

| | |
|-------------------|-----------------------------|
| White Orchid, | Snowflake, |
| Watchung Orchid, | Snowstorm, |
| Mrs. M. Spanolin, | Sankey, early Black seeded. |
| Venus, | |

LAVENDER AND BLUE COLORS

| | |
|----------------|------------------|
| Lavender King, | Warbler, |
| Asta Ohn, | Heatherbell, |
| Wedgwood, | Blue-Bird, |
| Songster, | Zvolanek's Blue. |

MISCELLANEOUS COLORS

| | |
|-----------------|-----------------------------|
| Morning Star, | Zvolanek's Red, |
| Orange Scarlet, | Irwin's all colors mixed. |
| Apricot Orchid, | Helen Lewis, Orange Salmon. |
| Buff Pink, | |

Rose Queen, selected greenhouse grown, 1 oz., \$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.
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| White Star | 10.00 | 37.00 | |
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| BLUSH | | | |
| Peach Blossom (Burpee's) | 2.00 | 6.00 | 18.00 |
| LIGHT PINK | | | |
| Loveliness (Burpee's) | .60 | 1.80 | 6.00 |
| Sweet Briar (Burpee's) | .60 | 1.80 | 6.00 |
| DEEP PINK | | | |
| Enchantress (Burpee's) | .75 | 2.35 | 8.00 |
| Pink Beauty (Burpee's) | .75 | 2.35 | 8.00 |
| CREAM PINK | | | |
| Daybreak (Burpee's) | .75 | 2.35 | 8.00 |
| Rising Sun (Burpee's) | .75 | 2.35 | 8.00 |
| Sunburst (Burpee's) | .60 | 1.80 | 6.00 |

| MAROON | Oz. | ¼ Lb. | Lb. |
|--------------------------|--------|--------|---------|
| Maroon Prince (Burpee's) | \$0.75 | \$2.35 | \$ 8.00 |
| ORANGE | | | |
| Flamingo (Burpee's) | 2.00 | 6.00 | 18.00 |
| Orange Beauty (Burpee's) | .90 | 2.95 | 10.00 |
| ORANGE SCARLET | | | |
| Gliners (Burpee's) | 2.00 | 6.00 | 18.00 |
| CERISE | | | |
| Fire King (Burpee's) | 1.10 | 3.50 | 12.00 |
| Gorgeous (Burpee's) | 1.10 | 3.50 | 12.00 |
| Cherry Ripe (Burpee's) | .90 | 2.95 | 10.00 |
| LAVENDER AND LIGHT BLUE | | | |
| Lavender King (Burpee's) | .75 | 2.35 | 8.00 |
| Princess (Burpee's) | .75 | 2.35 | 8.00 |
| BLUE | | | |
| True Blue (Burpee's) | 1.10 | 3.50 | 12.00 |
| Blue Jacket (Burpee's) | 1.10 | 3.50 | 12.00 |
| Blue Bird (Burpee's) | .90 | 2.95 | 10.00 |

| CRIMSON AND SCARLET | Oz. | ¼ Lb. | Lb. |
|-----------------------------------|--------|--------|--------|
| Early King (Burpee's) | \$0.60 | \$1.80 | \$6.00 |
| ROSE AND CARMINE | | | |
| Fordhook Rose Improved (Burpee's) | .60 | 1.80 | 6.00 |
| MAUVE AND PURPLE | | | |
| Glorious (Burpee's) | .75 | 2.35 | 8.00 |
| Mauve Beauty (Burpee's) | .75 | 2.35 | 8.00 |
| PASTEL PINK | | | |
| Fairy Queen (Burpee's) | .75 | 2.35 | 8.00 |
| BICOLOR | | | |
| Favorite (Burpee's) | .60 | 1.80 | 6.00 |
| Fordhook Pink & White (Burpee's) | .50 | 1.50 | 5.00 |
| Yarrowa | .50 | 1.50 | 5.00 |
| MIXTURES | | | |
| Sunrise Mixture | .40 | 1.25 | 4.00 |
| Special Mixture of Light Shades | .45 | 1.35 | 4.50 |

ZVOLANEK'S VARIETIES, Grown by Zvolanek

| NOVELTIES | Oz. | 4 ozs. | Lb. |
|---|--------|--------|---------|
| Zvolanek's Elite, Zvolanek's Lilac, Zvolanek's Perfomation. With every \$10.00 order you are entitled to your choice of one variety of a sample packet. | | | |
| LAST YEAR'S NOVELTIES | | | |
| Zvolanek's Xmas Pink, Orchid, Pink and White. | | | |
| Oz. 7½, 4 ozs. \$2.50, 1 lb. \$8.00. | | | |
| WHITE AND BLUSH COLORS | | | |
| White Orchid | \$0.75 | \$2.50 | \$ 8.00 |
| Watchung Orchid | .75 | 2.50 | 8.00 |
| Mrs. M. Spanolin | .75 | 2.50 | 8.00 |
| Venus | .75 | 2.50 | 8.00 |
| Bridal Veil | .75 | 2.50 | 8.00 |
| PINK COLORS | | | |
| Zvolanek's Rose | \$2.50 | \$8.00 | \$25.00 |
| Miss Louise Gude | .75 | 2.50 | 8.00 |
| Bohemian Girl | .75 | 2.50 | 8.00 |

| DARK BLUE AND MAROON COLORS | Oz. | 4 ozs. | Lb. |
|------------------------------------|--------|--------|---------|
| Zvolanek's Marquis | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Xmas Captain | .40 | 1.25 | 4.00 |
| Black Lady | .40 | 1.25 | 4.00 |
| ORANGE, SCARLET, RED AND DARK ROSE | | | |
| Zvolanek's Beauty | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Orange | .75 | 2.50 | 8.00 |
| Zvolanek's Red | .75 | 2.50 | 8.00 |
| Zvolanek's Xmas Red | .75 | 2.50 | 8.00 |
| Miss Y. Gilbert, Scarlet orange | .75 | 2.50 | 8.00 |
| Belgian Hero, orange salmon | .75 | 2.50 | 8.00 |
| Servian Prince, magenta red | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Dark Pink | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Light Pink | 2.00 | | |
| Zvolanek's Mixture | .30 | 1.00 | 3.00 |

For all items of Plant Stock, see Classified advertisements

Roman J. Irwin, 43 W. 18th St., New York City



LARGE

We are cutting large
Carnations, Chrysanthemums
Orchids

QUOTATIONS OUTLINED

POEHLMANN BROS.

66 to 74 East

TELEPHONE RANDOLPH 35

CROPS

quantities of Roses,
themums, Pompons,
and Valley.

N WEEKLY PRICE LIST

HERS COMPANY

Randolph St.

CHICAGO, U. S. A.

Very Choice Chrysanthemums Very Fancy Pompons

Are in Large Supply—Order Some Today

Our Roses now coming in with a heavy crop

Cut especially for the shipping trade. All shipping orders are filled with Roses cut the same day the order is shipped. **GIVE OUR STOCK A TRIAL.** We do not sell to the Department Stores or to Drug Stores, and are associate members of the F. T. D. Association.

It Pays To Order Direct of The Grower

Please note our Special offer

CURRENT PRICE LIST

Chrysanthemums, choice, large, per doz., \$2.00 to \$4.00
Fancy Pompons, per bunch, 35c to 50c

| | Per 100 | | Per 100 |
|-----------------|-------------------------------|---|------------------------------|
| RUSSELL | Fancy Long \$16.00 to \$20.00 | BUTTERFLY | Long..... \$12.00 |
| | Good Medium 10.00 to 12.00 | and OPHELIA | Medium..... \$ 8.00 to 10.00 |
| | Good Short 5.00 to 8.00 | | Short..... 4.00 to 6.00 |
| COLUMBIA | Fancy Long 16.00 to 20.00 | WHITE | Long..... 10.00 to 12.00 |
| | Good Medium 10.00 to 12.00 | KILLARNEY | Medium..... 8.00 |
| | Good Short 5.00 to 8.00 | SUNBURST | Short..... 4.00 to 6.00 |
| PREMIER | Long..... 16.00 to 20.00 | SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more. | |
| | Good Medium 10.00 to 12.00 | | |
| | Good Short..... 5.00 to 8.00 | | |
| CRUSADER | Long..... 16.00 to 20.00 | Good Medium Lengths..... | \$10.00 per 100 |
| | Medium..... 10.00 to 12.00 | Good Short Lengths..... | 6.00 per 100 |
| | Short..... 5.00 to 8.00 | | |

Good fancy Ferns here in quantity, per 1000 - - **\$3.00**

ADIANTUMper 100, \$1.50 to \$2.00 | GALAX, bronzeper 1000, \$2.00
SPRENGERIper 100, 3.00 | ASPARAGUS SPRAYS per bunch, \$0.35 to .40

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

Bassett & Washburn

Greenhouses:
WESTMONT, ILL.

CHICAGO, ILL.

Office and Store: 178 N. Wabash Avenue
Long Distance Phone, Central 1457

Now! Evergreens!!

For Window Boxes and Tubbing



From November 1 till Xmas. Throw out the tender stock and refill with hardy Evergreens. Make your window box and tubbing business do double duty.

See to it that your customers are supplied with hardy Evergreens for their window boxes during the winter months, just as you see to it that Geraniums and Vincas are there for Decoration Day. For winter decoration Hill's Hardy Evergreens are indispensable. The charming foliage effects and rare fragrance of Evergreens is remarkable, adding color, warmth and cheerfulness, while their rugged hardiness permits outdoor use all the year around.

Wire or mail orders now. Shipments will be on the way in a few hours. Telegraph orders given special attention. Prompt service guaranteed.

Hill's Selected Evergreens

Window Box Evergreens

| | Inch | 10 | 50 |
|---|----------------------|---------|---------|
| Assorted Varieties (Our Selection)..... | (25 Plants, \$13.00) | | |
| Thuya Pyramidalis (Slender)..... | 10-12 | \$ 6.50 | \$25.00 |
| Thuya Pyramidalis (Slender)..... | 12-18 | 7.50 | 35.00 |
| Juniperus Canadensis (Low)..... | 10-12 | 7.50 | 30.00 |
| Juniperus Canadensis (Low)..... | 12-18 | 10.00 | 45.00 |
| Juniperus Virginiana (Pyramidal)..... | 12-18 | 3.75 | 15.00 |
| Juniperus Virginiana (Pyramidal)..... | 18-24 | 4.50 | 20.00 |
| Picea Canadensis (Conical)..... | 10-12 | 5.25 | 22.50 |
| Picea Canadensis (Conical)..... | 12-18 | 6.00 | 27.50 |
| Pinus Mugho (Globular)..... | 8-10 | 7.50 | 30.00 |
| Pinus Mugho (Globular)..... | 10-12 | 9.00 | 37.50 |

Tubbing Evergreens

| | Feet | Each | | Feet | Each |
|-----------------------------|-------|--------|----------------------------|------|--------|
| Thuya Pyramidalis..... | 3 | \$4.00 | Juniperus Canadensis..... | 1-1½ | \$2.50 |
| Juniperus Virginiana..... | 3 | 5.00 | Tsuga Canadensis..... | 3 | 4.50 |
| Sheared Globes (Thuya)..... | 1¼x1¼ | 4.00 | Pinus Mugho..... | 1-1½ | 2.50 |
| Picea Canadensis..... | 2 | 5.00 | Juniperus Pfitzeriana..... | 3 | 6.50 |
| Juniperus Schottii..... | 3 | 6.50 | Thuya Occidentalis..... | 3 | 2.75 |
| Juniperus Glauca..... | 3 | 7.00 | | | |

SPECIAL OFFER

25 Window Box Evergreens . . . } \$20.00
2 Tubbing Evergreens (Thuya) . . }



PYRAMIDAL ARBOR VITAE

From the Trade

"Your shipment of Window Box Evergreens arrived in fine condition, and we want to thank you for care in selecting it."—Ernst Wienhoeber Co., Chicago, Ill.

"The Evergreens for Window Boxes were received and proved entirely satisfactory. The Evergreens have attracted a great deal of attention."—C. Young & Sons Co., St. Louis, Mo.



ONE OF THE MANY STYLES OF PLANTING

SEND FOR COMPLETE CATALOGUE

THE D. HILL NURSERY CO., Inc.
Evergreen Specialists
Largest Growers in America
DUNDEE, ILL.

Box 403



EMIL SCHLOSS, Pres. and Treas.

The **RIBBON HOUSE**

Schloss Bros. Ribbons, Inc.

31 and 33 East 28th Street

NEW YORK

HEADQUARTERS

FOR

Florists' Ribbons, Chiffons and Novelties

SPECIAL VALUES

In Red Ribbons for Christmas

Write for Samples

GENUINE

Waterproof Crepe Paper

"PAPYRUS BRAND" ————— ALL COLORS

Prepare yourself for the holiday season **Now**. Don't wait, as everybody did last year, then be forced to resort to Foreign-made inferior stock, which is no more waterproof than a blotter.

| | | |
|------------------|-------|---------|
| Per Dozen Rolls, | - - - | \$ 3.75 |
| Per 100 Rolls, | - - - | 30.00 |
| Per 1000 Rolls, | - - - | 290.00 |

Phone Central 6004

Established 1893

E. F. WINTERSON CO.

166 No. Wabash Avenue,

CHICAGO, ILL.

The Denver Wholesale Florists' Co.

DENVER, COLO.

The largest and by far the best equipped and most centrally located wholesale house in this locality.

We are cutting a lot of fine **TURNER MUMS** in yellow and White. Let us send you some in your next order.

PREMIER

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

RUSSELL

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

FRANCIS SCOTT KEY

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$25.00 to \$30.00 |
| Long | Per 100, 20.00 |
| Medium | Per 100, 16.00 |
| Short | Per 100, 10.00 to 12.00 |

COLUMBIA

| | |
|--------------|--------------------------|
| Fancy | Per 100, \$20.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 10.00 |

BUTTERFLY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

OPHELIA

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

DOUBLE WHITE KILLARNEY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

| | |
|--------------------------------------|-------------------------|
| CARNATIONS | per 100, \$ 6.00 |
| CARNATIONS , seconds | per 100, \$3.00 to 4.00 |
| EASTER LILIES | per 100, 20.00 |
| LILY OF THE VALLEY | per 100, 10.00 |
| SWEET PEAS | per 100, 1.00 to 2.00 |
| NARCISSUS , Paper White | per 100, 8.00 |
| ORCHIDS | per doz., 12.00 |
| CHRYSANthemums | per doz., 2.00 to 5.00 |

| | |
|-----------------------------------|----------------|
| POMPONS | bunch, \$0.75 |
| CLUSTER MUMS , white | bunch, 1.00 |
| SMILAX | per doz., 4.00 |
| ASPARAGUS PLUMOSUS | bunch, .75 |
| ASPARAGUS SPRENGERI | bunch, .75 |
| ADIANTUM CROWEANUM | bunch, .50 |
| HUCKLEBERRY | bunch, .75 |

We are headquarters for **OREGON FERN LEAVES**, and anybody that ever used this kind will never go back to the flimsy Eastern ferns.

OREGON FERN LEAVES

SUPPLY DEPARTMENT

CHIFFON—

| | |
|-------------------------------------|---------------|
| 4-inch, all colors | per yard, 5c |
| 6-inch, all colors | per yard, 6c |
| 8-inch, white, lavender, pink | per yard, 10c |
| 6-inch, pink (Sprinkleproof) | per yard, 8c |

RIBBONZENE, all colors, 500-yd. bolts

BABY RIBBON, 50-yd. spools

CORSAGE SHIELDS

HOLLY RIBBON, No. 5, per bolt of 100 yds.

IMMORTElLES, all colors

CYCAS LEAVES. Compare these prices with other lists before you order.

| | |
|-------------|------------------|
| 12-16 | per 100, \$ 3.50 |
| 16-20 | per 100, 4.60 |
| 20-24 | per 100, 5.30 |
| 24-28 | per 100, 6.00 |
| 28-32 | per 100, 8.50 |
| 32-36 ... | per 100, 10.50 |

WIRE DESIGNS, send for list; **SPHAGNUM MOSS**; **CUT FLOWER BOXES**, all sizes; **CORSAGE BOXES**; **ONE-PIECE BOXES**; **CHENILLE**, all colors; **CLOCK FACES**, **DOVES**, **GREENING PINS**, **MAGNOLIA LEAVES**, **MATCH STICKS**, **BULLDOG CLIPS**, **PINS**, **WAX** and **TISSUE PAPER**, **GOLD LETTERS**, **SCRIPT WORDS**, Etc., Etc.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Watch This Page

The Denver Wholesale Florists' Co.
1433-35 California Street
DENVER, COLO.

To the Catalogue Trade:

NURSERYMEN and FLORISTS

Do not overlook to list in your Catalogue for 1922
the Great, New, Hardy Climbing Rose

PAUL'S SCARLET CLIMBER

It is not a Rambler, but an entirely distinct hybrid, and without question the most important addition to our list of Climbing Roses in many years. No other Rose in any class can compare with it for brilliancy of color, which is a vivid scarlet that is maintained without burning or bleaching until the petals drop.

The flowers are of medium size, semi-double, very freely produced in clusters of from three to twenty flowers each on much branched canes, the plants being literally covered with flowers from top to bottom. It is of strong climbing habit and perfectly hardy. This Rose has been most highly commended by the English horticultural press. It was awarded a Gold Medal by the National Rose Society and an Award of Merit by the Royal Horticultural Society of England, and was also awarded during the summer of 1918 the much coveted Gold Medal at the Bagatelle Gardens, Paris, and has made good wherever tried in the United States.

We have many thousands of strong, dormant two-year-old, field-grown plants for delivery November and December, for which we are now booking orders at \$50.00 per 100.

Paul's
Scarlet
Climber



HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.

THE ABOVE OFFER IS INTENDED FOR TRADE ONLY



Christmas Plants

Our stock of blooming and decorative plants is now in fine shape—strong, clean and vigorous. We feel confident that there is no better stock in the market today, and we know a great deal of stock now being offered is much inferior. We feel sure that we can please the most exacting buyer both in quality and price.

If stock is not wanted until later, give us your order, let us set it aside for you and ship to you when wanted. It costs no more and you can feel safe for the holidays.

Remember our central location and that our packing is free. A trial order will convince you of the value of our stock.

We are now booking orders at the following prices for shipment now or later:

CYCLAMEN

| | | | |
|-----------|--------|--------------|--------|
| 4-in..... | \$0.40 | Selects..... | \$0.50 |
| 5-in..... | .60 | Selects..... | .75 |
| 6-in..... | 1.25 | Selects..... | 1.50 |
| 7-in..... | 1.50 | Selects..... | 2.00 |

BEGONIAS—Cincinnati, Melior, Lorraine and Mrs. J. A. Peterson.

| | | | |
|-----------|--------|-------------|--------|
| 4-in..... | \$0.50 | Select..... | \$0.75 |
| 5-in..... | 1.00 | Select..... | 1.25 |
| 6-in..... | 1.50 | Select..... | 2.00 |

CHERRIES—Cleveland and Orange Queen.

| | | | |
|-----------|------|--------------|--------|
| 4-in..... | 0.25 | 5-in..... | \$0.50 |
| 6-in..... | .75 | Selects..... | 1.00 |

Blooming Plants

| FERNS | Decorative Plants | Each. |
|---|------------------------------|--------|
| Bostons, 4-in..... | | \$0.25 |
| Bostons, 5-in..... | | .60 |
| Bostons, 6-in..... | | 1.00 |
| Bostons, 7-in..... | | 1.75 |
| Bostons, 9-in..... | | 2.50 |
| Whitmanii, 4-in..... | | .25 |
| Whitmanii, 5-in..... | | .60 |
| Macawii, 4-in..... | | .25 |
| Bird's-Nest, 4-in..... | | .25 |
| Bird's-Nest, 5 in..... | | .35 |
| DRACAENAS | | |
| Terminalis, Massangeana and Frangans, fine stock, highly colored..... | 5-in., \$1.50; 6-in., \$2.00 | |
| CROTONS, best leading varieties, 5-in., 1.00; select, 1.50 | | |
| PANDANUS VEITCHII, good stock, | | |
| | 4 in., .50; 5 in., 1.00 | |
| RUBBER PLANTS, extra fine ..5-n., .75; 6-in., 1.00 | | |

[DAVIS
GARDENS]

J. W. DAVIS COMPANY, Terre Haute, Ind.

NOTICE THE PRICES

PALMS AND CYCLAMEN



Latania Borbonica (Chinese Fan Palm)

Latania Palms, 7-in. pots, bushy, well-rooted plants at\$1.50 each
Just what you need to help out in your decorations.



Kentia Belmoreana

No interruption in shipments was caused by the fire of October 17 and we are able to fill promptly, with excellent stock, all orders sent us.

CYCLAMEN

For immediate and Holiday shipment



Cyclamen—Photographed Oct. 29, 1921

Cyclamen for Immediate Shipment

| | |
|------------|-----------------|
| 3-in. | \$15.00 per 100 |
| 4-in. | 25.00 per 100 |
| 5-in. | 50.00 per 100 |
| 6-in. | 75.00 per 100 |

For Christmas Delivery—Place Your Order Now

| | |
|------------|-------------|
| 4-in. | \$0.50 each |
| 5-in. | 1.00 each |
| 6-in. | 1.50 each |
| 7-in. | 2.00 each |

In spite of the severely hot summer, our Cyclamen are as good as in previous years.

KENTIA PALMS

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.
Kentia Belmoreana, made-up, 3 plants in a 7-in. pot, each\$3.00

PACKING CHARGES—Add 10% for shipment in clay pots and 5% when shipped out of pots.

SPHAGNUM MOSS

1st Standard Burlapped Bales.....\$12.50
No packing charge.

The George Wittbold Co.

Wholesale Growers of Potted Plants

745 Buckingham Place,

CHICAGO, ILL.

Chrysanthemums

Best Shipping Varieties Large Quantities Heavy Foliage Perfect Flowers

CHAS. RAGER, White

MAJOR BONNAFFON, Yellow

CHIEFTAIN, Pink

In lots of 100 or more, \$10.00, \$12.00, \$15.00 and \$20.00

Pompons

Pink and White, at 75c per bunch

Boston Ferns

Bushy, clean, well finished stock

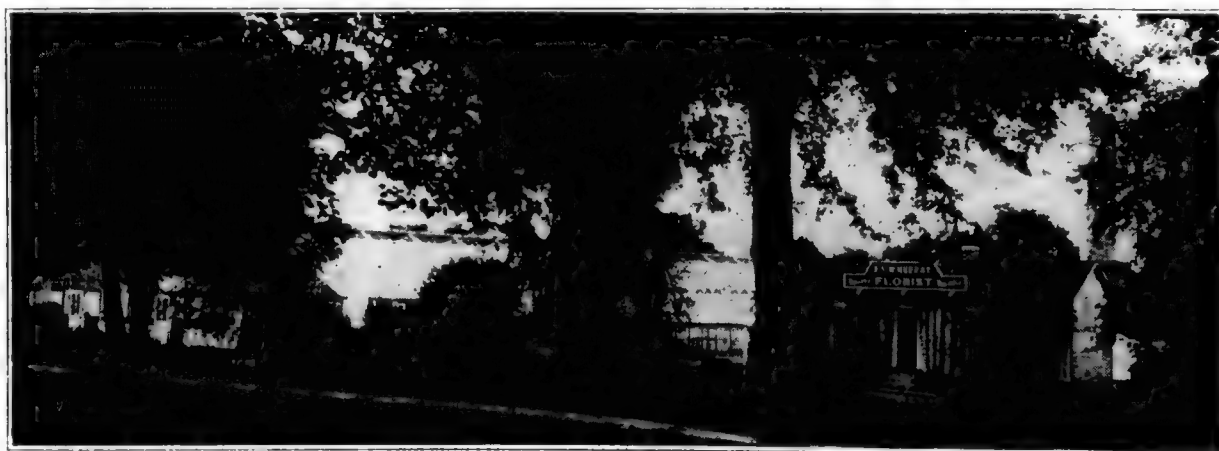
5-inch.....at 40c each

Asparagus Plumosus

Strong, bushy

5-inch.....at 35c each

DAVIS FLORAL CO., WHOLESALE FLORISTS
DAVENPORT, IOWA



Only good stock is shipped from this place

The following are all good strong plants ready to shift.

All flowering plants in assorted colors, mostly bright shades.

Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

CYCLAMEN out of 4-in. pots, \$30.00 per 100; **CYCLAMEN** out of 5-in. pots, \$60.00 per 100;
CYCLAMEN out of 6-in. pots, \$125.00 per 100.

Primula Obconica, out of 4-in. pots, \$25.00 per 100
Begonia Gracilis, - out of 3-in. pots, 12.00 per 100
Begonia Gracilis, - out of 4-in. pots, 25.00 per 100
Cinerarias, - - - out of 5-in. pots, 50.00 per 100

Ferns, Whitmanii, - out of 3-in. pots, \$12.00 per 100
Asparagus Plumosus, out of 3-in. pots, 10.00 per 100
Asparagus Sprengeri, out of 3-in. pots, 10.00 per 100
Dracaena Indivisa, - out of 2-in. pots, 5.00 per 100

CASH WITH ORDER

The above prices include careful packing.

R. S. McMURRAY, Bellefontaine, Ohio

CRAIG QUALITY STOCK IS UNSURPASSED

We take this opportunity to advise our many friends and customers that we have prepared a much larger and finer stock of Craig Specialties for immediate or future delivery. Any grower having room at this time would do well to stock up on Craig Quality Crotons, Dracaenas, Arecas, Cyclamen, Ferns, Pandanus Veitchii, Begonias. They will show big profits by fall. We are the LARGEST GROWERS OF THE ABOVE STOCK IN AMERICA.

We can make up attractive collections of assorted stock for the retail store man. Would suggest that you place your orders at once and we will ship at any time you state. All orders will have prompt and careful attention.

FALL PRICE LIST, 1921

CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

Immediate Delivery

4-inch pots, strong plants, \$10 per doz., \$75 per 100.
5-inch pots, strong plants, \$15 per doz.
6-inch pots, strong plants, \$18 and \$24 per doz.
7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.
10-inch pots, strong plants, \$7.50 and \$10 each.
12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

Oroton Funotata

One of the finest and most satisfactory varieties for basket work and centers of ferneries. 2½-inch pots, \$20 per 100, \$175 per 1,000.
3-inch pots, \$85 per 100.
4-inch pots, \$50 per 100.
Every retail store and grower should feature Orotons this Fall and Winter. We know our stock will please you and your customer.

DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety, than any firm in the country.

Dracaena Godsefiana

Green and white leaf, very hardy, fine for baskets.
2½-inch pots, \$20 per 100.
3-inch pots, \$85 per 100.
4-inch pots, \$60 per 100.

Dracaena Warneckii (New)

Silver and green leaf. Very durable.
5-inch pots, \$80 per doz. 7-inch pots, \$3.50 each.

Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.
4-inch pots, \$9 per doz.
5-inch pots, \$15 per doz.
6-inch pots, \$18 and \$24 per doz.
7 and 8-inch pots, \$3.50 and \$5 each.

Dracaena Massangeana

The variety with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

4-inch pots, heavy, \$12 per doz., \$100 per 100.
8-inch pots, heavy, \$4 and \$5 each.
6-inch pots, heavy, \$2 and \$2.50 each.
10-inch pots, heavy, \$7.50 each.

Dracaena Fragrans

Plain green leaf.
4-inch pots, \$9 per doz.
6-inch pots, \$24 per doz.
8-inch pots, \$4, \$5 and \$6 each.
10-inch pots, \$7.50 each.

Dracaena Sanderiana

Small, light green leaves, edged with creamy white. Fine for center of fern dishes or basket work.
8-inch pots, \$50 per 100.

Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.
2-inch pots, \$20.00 per 100.
3-inch pots, \$35.00 per 100.
4-inch pots, \$60 per 100.
5-inch pots, \$15.00 per doz.
6-inch pots, \$18 and \$24 per doz.
7-inch pots, \$3.50 and \$4 each.

Dracaena Keleriana (New)

One of the finest foliage plants for combination baskets or boxes.
2½-inch pots, \$20 per 100.
3-inch pots, \$35 per 100.
4-inch pots, \$60 per 100.
8-inch pots, \$5 each, made up, very handsome.

Dracaena Terminalia

Exceptionally well colored.
2½-inch pots, \$20 per 100.
3-inch pots, \$35 per 100.
5-inch pots, \$15 per doz.
6-inch pots, \$18 and \$24 per doz. September delivery.
We would suggest ordering the above early, as the demand is always great.

Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.
6-inch pots, \$2 each. 7-inch pots, \$3.50 each.

Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edges of the leaf.
4-inch pots, \$12 per doz., \$100 per 100.
6-inch pots, \$2 and \$2.50 each.
8-inch pots, \$4 and \$5 each.

Dracaena Longii

4-inch pots, \$5 each. 6-inch pots, \$10 each.

Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.
4-inch pots, \$1.50 each. 6-inch pots, \$3 each.
7-inch pots, \$5 each.

BEGONIAS

Begonia Mrs. J. A. Peterson

5-inch pots, \$125 per 100.

6-inch pots, \$24 per doz.

Begonia Gloire De Lorraine

5-inch pots, \$125 per 100.

6-inch pots, \$18 and \$24 per doz.

Begonia Glory of Cincinnati and Mellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

5-inch pots, heavy, \$125 per 100.

6-inch pots, heavy, \$24 per doz.

Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

5-inch pots, \$125 per 100.

6-inch pots, very heavy, \$24 per doz.

Begonia Pride of Newcastle

Dark red sport of Mrs. Patten. In bloom every day in the year.

4-inch pots, heavy, \$4 per doz., \$30 per 100.

6-inch pots, heavy, \$9 per doz., \$70 per 100.

Begonia Erfordii

4-inch pots, in bloom, \$18 per 100.

HYDRANGEAS

French and Otaksa

We have in stock over 80,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jacode, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

4-inch pots, strong plants, \$35 per 100, \$325 per 1,000.

6-inch pots, strong plants, \$50 per 100, \$475 per 1,000.

7-inch pots, strong plants, \$75 per 100.

Larger plants, \$12, \$18 and \$24 per doz.

Field grown, \$35, \$50 and \$75 per 100.

Field grown, specimens, \$1.50 and \$2 each.

150,000 NEPHROLEPIS

(In variety.)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

Nephrolepis Norwood

The most beautiful form of Nephrolepis to date; graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood greenhouses.

Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100, \$100 per 1,000.

4-inch pots, \$8 per doz., \$45 per 100.

Orders filled strictly in rotation.

Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any created sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, \$12 per doz., \$90 per 100.

Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.
2½-inch pots, \$10 per 100, \$90 per 1,000.
4-inch pots, \$5 per doz., \$35 per 100.
6-inch pots, \$12 per doz., \$90 per 100.

Nephrolepis Teddy Junior

Fine young plants from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.

8-inch pots, \$24 per doz.

11-inch tubs, \$4, \$5 and \$6 each.

Nephrolepis Harrisi or Roosevelt

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz.

11-inch tubs, \$5 and \$6 each.

Nephrolepis Scottii

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

8-inch pots, \$24 and \$30 per doz.

PALMS

Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, made up, \$30 per doz.

7-inch pots, made up, \$4, \$5 and \$6 each.

8-inch pots, made up, \$7.50 and \$10 each.

10-inch tubs, made up, \$12.50 each, 5½ to 6 feet.

Phoenix Roebelenii

Very scarce. Fine for growing on.

2-inch pots, 3 to 4 leaf, \$35 per 100.

MISCELLANEOUS STOCK

Otahelte Oranges

A fine stock of this wonderful Christmas plant. 2½-inch pots, for growing on, \$20 per 100, \$190 per 1,000.

Plants in fruit, 30c per fruit.

Plants in fruit ripened, November and December, 40c per fruit.

Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.

7-inch pots, \$36 per doz.

Pandanus Veitchii

Well colored plants.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7-inch pots, \$4 each.

10-inch pots, \$7.50 each.

8-inch pots, \$5 each.

Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.

2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.

3-inch pots, heavy plants, \$35 per 100.

4-inch pots, heavy plants, \$75 per 100.

6-inch pots, heavy plants, \$18 per doz.

Genista Racemosa

A large stock of well-grown plants for growing on.

5-inch pots, \$75 per 100.

6-inch pots, \$1 each.

Larger plants, \$1.50, \$2 and \$3 each.

Cyclamen

This has been one of our specialties for over twenty years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly-drawn plants offered at less money.

4-inch pots, \$50 per 100.

4-inch pots, extra heavy, \$60 per 100.

5-inch pots, \$15 per doz.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7 and 8-inch pots, \$36, \$48 and \$60 per doz.

This stock will be profitable to anyone buying now.

Sansevieria Zeylanica

4-inch pots, \$6 per doz.

Geranium Alice Lemon

Single salmon. Very beautiful.

2½-inch pots, \$10 per 100, \$90 per 1,000.

IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each
Three-quarter size cases..... 1.25 each
Small size cases..... .50 each
Half size boxes..... 1.00 each

THE ROBERT CRAIG COMPANY, Norwood Station, DELAWARE COUNTY, PENNSYLVANIA






NOW IT'S TIME

To Buy
For Your Xmas Needs

BRIGHT XMAS RED

RUSCUS (Glycerine Prepared)
NATURAL WHITE STATICE
RED FRIEZE ROPING

are articles you will need in large quantities.


Drop us a line for prices on these and all other "Keystone Quality" products.

PREPARE NOW—
REAP THE PROFIT LATER

M. RICE CO.

Florists' Supplies That Excel

1220-22-24 Spring Garden St. PHILADELPHIA, PA.



Quick Shipments of Thanksgiving Ribbons and Chiffons

Owing to the large stocks we carry, we are in a position to give very prompt service to those florists requiring quick deliveries. Practically every item we sample we carry in such large quantities that we are in an especially favored position this season.



Being manufacturers, we offer you values based upon cost of production, and you thus eliminate between profits. We are justly enthusiastic over our line of novelties this season. In style, variety and beauty they exceed all previous efforts, and we think they are well worth the careful inspection of all progressive florists. Correspondence solicited.

WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

MILLS
PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK

THE FLORISTS' REVIEW

TENNESSEANS IN ANNUAL SESSION

Largest and among the liveliest of state organizations, the Tennessee State Florists' Association drew a large attendance at its convention at Chattanooga this week, where an interesting program and delightful entertainment repaid the visitors well for their trip to this historic locality.



THE opening session of the convention of the Tennessee State Florists' Association, at Chattanooga November 1, Secretary G. M. Bentley laid claim for the organization to the title of the largest state florists' organization, and, unless some one shows

membership of more than 203 in another similar body, his statement will go unchallenged. But the organization has no need to rest only with the precedence in numbers, and it does not. It challenges comparison also on the basis of being among the liveliest of such organizations. Its conventions draw a large attendance, not only from its own state, but also from outside the borders. The one at Chattanooga this week was like its predecessors in this respect, and in interest of program and visitors' entertainment matched them as well. Chattanooga is historically and scenically a place of repute, and since the florists of this city called these points to the trade's notice, doubtless Lookout and Signal mountains, Missionary ridge and the battlefield of Chickamauga added to the attractions of the meeting previously mentioned.

Business.

When the first session of the convention opened at the Hotel Patten, Tuesday morning, November 1, the meeting hall was well filled. As at last year's meeting, at Memphis, trade exhibits were prominent, but since time was allotted for their examination later in the day, everybody sought the hall at

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Harold M. Joy.....Nashville

Vice-president.

E. A. Merriam.....Chattanooga

Secretary-treasurer.

G. M. Bentley.....Knoxville
(Re-elected.)

**MEETING PLACE FOR 1922,
NASHVILLE.**

the time prescribed on the program.

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W. H. Englehart, head of the Idlewild Greenhouses, Memphis, Tenn., who since his election to the presidency of the association last year has been exceedingly active in its behalf, with the result that its membership increased one-third during his term, was accorded a warm reception by the members when he read his official address, which appears on another page of this issue. Following him, Prof. G. M. Bentley, in his report as secretary-treasurer, traced the rapid progress the association has made in its brief existence. A summary of his report is given on another page.

Read This.

The paper of D. C. Horgan, of the Idle Hour Nurseries, Macon, Ga., on "Essential Details for a Successful Florist in the South," contained some timely and generally quite good advice on the conduct of our business. His remarks, printed elsewhere in this issue, may be read to advantage by florists in all sections.

J. F. Ammann, secretary of the National Flower Grow-



Harold M. Joy.

(President-Elect, Tennessee State Florists' Association.)

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ers' Association, told of the progress of that body and the great opportunities which are ahead of it.

Committees.

A committee on nominations was appointed, as follows: Karl P. Baum, Thomas C. Joy, W. Cleveland Johnson, Dan C. Horgan and Robert E. Mapes.

H. G. Bramm, Olaf C. Johnson and E. C. Pruett were designated to audit the association's books of account.

To select the meeting place for 1922 Harold M. Joy, Day McAmis and J. C. Anderson were appointed.

Addison J. McNutt, J. F. Ammann, Robert E. Mapes and Charles E. Critchell were appointed to judge the trade exhibits.

With the reading of announcements, the meeting adjourned till afternoon.

The first matter of moment on the program Tuesday afternoon was the election of officers, which resulted as follows:

President—Harold M. Joy, Nashville.

Vice-president—E. A. Merriam, Chattanooga.

Secretary-treasurer—G. M. Bentley, Knoxville.

Nashville was selected as the next meeting place.

A splendid traveling bag was presented Secretary Bentley Tuesday afternoon by W. Cleveland Johnson, on behalf of the association, in recognition of his splendid services during the eight years of the association's existence.

Many Good Addresses.

Several addresses of much interest and merit followed. Philip Foley, of the Foley Greenhouse Mfg. Co., Chicago, spoke on "New Features of Greenhouse Construction." His address appears in full elsewhere in this issue.

His experiences while in attendance at the S. A. F. convention at Washington in August were related by Edward C. Truitt, of Franklin, Tenn.

The remarks of Charles L. Baum, of Knoxville, Tenn., on the possibilities of bulb growing in the south were heard with a great deal of interest. Mr. Baum has about twenty-five acres in bulbs at Knoxville and several million gladiolus bulbs have been dug this autumn. Other kinds of bulbs may be grown to advantage also, and importations from Europe may be supplanted by native stock in a few years in other bulbs as well as gladiolus. Mr. Baum's remarks are given in full on another page.

Generous Hosts.

Chattanooga florists were generous hosts and their entertainment proved to be most enjoyable. The evening of November 1 was given over to a theater party, at which the theatrical program was not of more importance than was the flower show that was to be seen at the Tivoli theater.

The afternoon of November 2, after business and addresses had been concluded in the morning, was devoted to a trip to Lookout mountain, on which the visitors were the guests of the local florists. The site of the Battle above the Clouds was of course of much interest to those who knew the history of the Civil war and especially that part which related to the military campaigns in these parts.

The two days' hospitality concluded with a dinner dance at the Hotel Patten, at which again the Chattanooga florists

were the hosts. The liberality and cordiality of the local members of the trade were matters of frequent and appreciative comment.

Who's Who.

This fact warrants remark on the splendid work of the Chattanooga florists, organized but a few months for just this end in view. The Tennessee State Florists' Association, in addition to its other performances, may be said to have engaged in missionary work. When it was found that its early meetings in Nashville had had so noteworthy an influence in promoting the organization of the local members of the trade, it was decided to meet in other cities, so as to spread the beneficent influence. Chattanooga had no florists' club a year ago. To prepare for this meeting, one was organized. Grant A. Kimmel, manager of the Haeger Floral Co., was elected president; John Karsten, vice-president; James J. Farrell, of the Volunteer Floral Shop, secretary, and Mrs. Edith Goetz, treasurer. Committees were formed, under Mr. Kimmel's direction, to effect the preparations for the convention. The heads of these committees were as follows: Convention and exhibits, James J. Farrell; entertainment and also finance, Mrs. Edith Goetz; transportation, L. J. Spence, of the Haeger Floral Co.; hotels, E. A. Merriam, of Forest Hills cemetery; decorations, Day McAmis, of the McAmis Greenhouses. The work rested on a few shoulders, since a city of 60,000 has not a great many florists, but the shoulders on which it rested were highly capable ones.

The Visitors.

The attendance was of the usual enthusiastic strength at this association's meetings. The number from out of the state was particularly noteworthy. A list of those from outside Chattanooga who registered on the opening day is as follows:

Agnew, W. J., Atlanta, Ga.
Ahles, C. J., Chicago, Ill.
Alsobrook, J. S., Rossville, Tenn.
Ammann, J. F., Edwardsville, Ill.
Anderson, C. G., Terre Haute, Ind.
Anderson, J. C., and wife, Lebanon, Tenn.
Baum, Chas. L., Knoxville, Tenn.
Baum, Karl P., and wife, Knoxville, Tenn.
Baum, Roy L., Knoxville, Tenn.
Bentley, G. M., Knoxville, Tenn.
Bowers, Chas. L., Bristol, Tenn.
Bralliar, Floyd, Madison, Tenn.
Bramm, H. G., Bristol, Tenn.
Chesney, G. W., Knoxville, Tenn.
Cohen, Arthur S., New York, N. Y.
Crawford, Mrs. James, Knoxville, Tenn.
Critchell, C. E., Cincinnati, O.
Crouch, Mrs. Will, Knoxville, Tenn.
Dailley, A. H., Knoxville, Tenn.
Dane, Rose, Ensley, Ala.
Dennis, Ralph, Atlanta, Ga.
Englehart, W. H., Memphis, Tenn.
Foley, Philip, Chicago, Ill.
Galbraith, Ada, Ormiston.
Geny, John, Nashville, Tenn.
Gnatt, Ove, Laporte, Ind.
Gude, Amelia E., Washington, D. C.
Gude, William F., Washington, D. C.
Hensley, J. O., Dalton, Ala.
Hightower, Carolyn H., Augusta, Ga.
Hill, Joseph H., Richmond, Ind.
Horgan, Dan C., Macon, Ga.
Johnson, Eric, Chicago, Ill.
Johnson, Ethel B., Ensley, Ala.
Johnson, O. C., Memphis, Tenn.
Johnson, W. Cleveland, Memphis, Tenn.
Joy, Harold M., and wife, Nashville, Tenn.
Joy, Lillian, Nashville, Tenn.
Joy, Thomas C., and wife, Nashville, Tenn.
Kilner, F. R., Chicago, Ill.
Levine, Morris H., New York, N. Y.
Lewis, J. A., New York, N. Y.
McNutt, A. J., Knoxville, Tenn.
Mapes, R. E., Knoxville, Tenn.
Martin, V. E., Fort Worth, Tex.
Mohn, George, Chicago, Ill.
Morgan, M. R., Knoxville, Tenn.
Murphy, W. Roy, Cincinnati, O.
Murray, Mrs. W. E., Augusta, Ga.
Neubrand, H. C., Tarrytown, N. Y.
Peterson, H. Clarence, Cincinnati, O.

Peterson, J. A., Cincinnati, O.
Price, H. S., Philadelphia, Pa.
Purvey, S. S., Pittsburgh, Pa.
Reid, William M., Chicago, Ill.
Scott, John, Huntsville, Ala.
Seales, Hugh, Birmingham, Ala.
Shepherd, Mrs. H. W., St. Elmo, Tenn.
Shepherd, Paul K., and wife, St. Elmo, Tenn.
Shoch, Robert, Philadelphia, Pa.
Skidelsky, S. S., New York, N. Y.
Skillen, Ruby, Hixson, Tenn.
Stallings, M. W., and wife, Atlanta, Ga.
Stotzenberg, E. B., Memphis, Tenn.
Street, Mrs. A. M., Lafayette, Ga.
Thomas, Wm. F., Burlington, Ia.
Thomson, L. D., Atlanta, Ga.
Trobrough, Mrs. Ernest, Morristown, Tenn.
Truett, E. C., Franklin, Tenn.
Wachendorff, Edward A., Atlanta, Ga.
Weinstock, J., Atlanta, Ga.
Whipp, C. L., Jacksonville, Fla.
Williams, Al, Santa Rosa, Cal.
Williams, Mrs. Inez B., Lima, O.
Zonneveld, A., Sassenheim, Holland.

Exhibits at Hotel Patten.

An entire hall adjoining the meeting room at the hotel was given over to the trade exhibits, which easily filled the hall and the adjacent corridor.

The J. W. Davis Co., of Terre Haute, Ind., exhibited some excellent foliage and flowering plants.

The Zetlitz Floral Products Co., of Dayton, O., was present with excellent cyclamens.

Baum's, of Knoxville, had in their exhibit gladiolus and lily bulbs and thirty-five vases of dahlia blooms.

The McCallum Co., of Pittsburgh, was represented by an exhibit of baskets and other supplies.

The McKenzie Pottery Co., of McKenzie, Tenn., exhibited a line of red clay pots.

J. A. Peterson & Sons, of Cincinnati, had an exhibit of cyclamens.

The M. H. Levine Co., of New York city, displayed its line of ribbons and chiffons.

The Joseph G. Neidinger Co., of Philadelphia, made baskets and supplies the keynote of its display.

The Ove Gnatt Co., of Laporte, Ind., exhibited baskets, prepared foliage and other supplies.

The A. L. Randall Co., of Chicago, included baskets and other supplies in its exhibit.

Lion & Co., of New York city, exhibited ribbons and chiffons.

The Burlington Willow Ware Shops, of Burlington, Ia., were in the exhibits with their line of baskets.

Wertheimer Bros., of New York city, exhibited ribbons, chiffons and corsage novelties.

The M. Rice Co., of Philadelphia, had an exhibit of baskets, wreaths and other supplies.

The Joseph Hill Co., of Richmond, Ind., had a vase of Rose Angelus.

The Joy Floral Co., of Nashville, Tenn., had a vase each of Carnation Thomas C. Joy and Seedling No. 1773.

At Tivoli Theater.

At the Tivoli theater was a splendid display of cut flowers and plants.

Baum's, of Knoxville, had a fine display of large chrysanthemums and shadow boxes displaying orchids.

Geny Bros., of Nashville, showed baskets of roses and chrysanthemums.

Joy's, of Nashville, had an exhibit of Columbia roses and Carnation T. C. Joy and their new seedling.

The Bristol Floral Co., of Bristol, Tenn., exhibited carnations and roses.

The Haeger Floral Co., of Chattanooga, had on display dahlia blooms and gladiolus bulbs.

Gude Bros. Co., of Washington, D. C.,

(Continued on page 24.)

PRESIDENT'S ADDRESS

IT SEEMS but a few weeks since we were together at our last convention, in Memphis last year. At that time we were rejoicing over the business of the preceding year; and it was great. We had not yet begun to feel the business decline, which has since brought us face to face with a year of strenuous merchandising and careful management. I believe I can truly say that we have all sweated blood and worn our fingers almost to the quick in carrying on business and coming through the year.

Now, also, is a fitting time for great rejoicing, for business is again on the up-turn, and I am sure you will enjoy a brisk business through the coming season and sincerely believe that before we assemble again business will have returned to normal, with another great business and industrial expansion well on its way to keep us busy.

Good Business Ahead.

I believe good business lies ahead. For unless America's greatest business men, manufacturers and merchants have lost their keen insight, and their great foresight, we shall soon again experience better business times. However, the times just past make it important that we now learn carefully of those things which have caused us loss and nights of worry during the past year. A free interchange of our experiences concerning what we have done and how we have done it, to make business pay, will help to make this convention profitable to each one of us. Let us do this while the lesson is still fresh in our minds. Our eighth annual convention affords us an all-favorable opportunity to crystallize these successful experiences to our future and lasting good.

We in Tennessee have had a healthy growth in the last three years. Even so, we are still in the A B C's of flower culture and flower merchandising and the whole florists' business is but in its infancy in the south.

Tennessee growers have constructed huge ranges in the last twenty-four months. Tennessee retailers have built magnificent modern stores during the last twenty-four months. They may look tremendously large and bare at present, but soon

The address of W. H. Englehart, of Memphis, Tenn., as president of the Tennessee State Florists' Association, delivered at the annual meeting, at Chattanooga, November 1.

they will prove too small and inadequate. I have read that one big steel company is spending \$10,000,000 in new buildings, while their present factories are only about one-third in use. That company realizes that in another year those plants may be two-thirds too small and are keeping their unemployed at work by this construction.

Prepare for Expansion

We can, perhaps, well apply this lesson of employment to profit and benefit in our own individual business. For business is coming back, and the problem of the unemployed may be no problem at all if the florists' industry takes care of its workers and every other industry does likewise, and I truly believe we have been doing this for some time. Now is a good time to build, remodel and expand with your unemployed. It costs so little and I can give you some points in person on it if you wish. Those who have had the foresight to build and expand are sure to profit and are to be commended for their wisdom. For in flower growing today Tennessee uses nine times what she grows, and it will be some years before that ratio will change much. The awakening of new

customers who are coming to "Say It with Flowers," will make us step fast to keep pace with the resulting growth in sales. Prepare for bigger business by using the unemployed.

The Tennessee florists' business is still in its infancy and with more customers, a bigger market, more glass and a finer quality of merchandise being grown here as well as shipped here, there is every reason to assume that by proper attention to management, good merchandising and advertising and fuller experience in growing, Tennessee will show a phenomenal step forward in the florists' business from now on.

Association's Advance.

We have more reasons to rejoice. While we have been experiencing this so-called air pocket in business, which has not been confined to the south or to Tennessee, but has affected the whole nation, our Tennessee State Florists' Association has pushed its way to the forefront among all the states in one of the most inspiring sweeps of enthusiasm and growth in membership that your imagination can picture. One year ago, after six years of faithful, tireless effort and determination, the total membership of our association reached the century mark.

Last year, due to the great work of my predecessor, A. J. McNutt, Tennessee

was the only state in the entire south to be represented on the board of directors of the S. A. F., and the only southern state with a delegate to the meeting, and I have you all to thank for that honor. Tennessee led the way, I am proud to say, and since then several other southern states have succeeded in gaining representation. More than this, our volunteer state also furnished a director of the F. T. D., as well as a director of the S. A. F. Today we boast an even 100 per cent increase in membership in one year, numbering proudly florists in Arkansas, Alabama, Mississippi and those in kindred businesses from New York to Florida. This good work must go on until we number every possible florist in Tennessee and our territory. The time will soon come when strength of membership will

(Continued on page 75.)



William H. Englehart.

PROSPECT

BULB GROWING IN THE SOUTH.

Success with Gladioli.

In attempting to speak on the subject assigned me, "Possibilities of Bulb Growing in the South," I can only give you my own experience and observation, which is somewhat limited.

There is no doubt that many bulbs which have been and are now being grown in foreign countries will be grown here in the south in the near future.

It has already been demonstrated that certain kinds of bulbs do as well here as in the north or in foreign countries, if not better. For instance, gladiolus bulbs we can plant in March or April and they will make their full growth and the bulb will ripen before killing frost, which is not true in our northern climate. Northern-grown gladioli are too often cut down by frost while the foliage is still green and in full growth; the bulb then is dug in a premature state and will naturally be soft on account of being dug before growth had finished. Bulbs grown under these conditions will never give as good results for forcing or planting otherwise as bulbs that have had a long enough season to ripen naturally. It has been said that gladiolus bulbs grown in the south will not bloom so well as northern-grown bulbs. I, for one, deny this, for it stands to reason that bulbs that have been planted early, with plenty of time to make their growth and fully mature, can naturally be planted earlier and will also bloom earlier, with a larger percentage of blooms, than one that has had a short season and has been dug and cured prematurely. What I have just said has been my own experience with the gladiolus and it is equally true of many other bulbs and plants.

Just a word about Quarantine 37. It may be for our own good, as it will compel us to grow our own bulbs and other stock, much of which has heretofore come from abroad. And I dare say that this section is an ideal place to grow most of the foreign bulbs. Our climate, altitude, soil and rainfall are ideal.

Lilies Can Be Grown.

The possibility for Japanese bulbs is wonderful. All of the lilies grow well. I have tried several varieties and have found them thoroughly adapted to our conditions. All of the speciosum type, such as album, rubrum and roseum, and also the longiflorum do well, and the bulbs grown here force as well as the imported giganteums. We discovered in our nearby mountains in July of this year a wonderful patch of *Lilium superbum*, containing in the neighborhood of 5,000 bulbs growing wild, which was one of the most beautiful sights I ever witnessed. Some of these lilies had attained the height of eight feet and had from ten to forty-eight buds and blooms on a stalk. These were growing at an altitude of about 6,700 feet, but they

can be grown successfully at a much lower altitude. This goes to prove that this section of our country is naturally adapted to the growing of lilies, and that nearly all types may be grown here. When it comes to candidum, our country is full of them. Our farmers have them almost growing wild and bring the cut blooms to our market by the thousands and sell them cheap. We also have daffodils, jonquils and all kinds of narcissi, except Paper White, growing almost wild; tulips, irises and all kinds of cannas, dahlias and spiræas; in fact, practically every kind of bulb or plant that for many years we have been importing for cut flowers and pot plants, possibly with the exception of Dutch hyacinths. But I firmly believe

that there will be found somewhere in this great country of ours a place where all conditions will be favorable for the growing of hyacinths. As for the French and Italian bulbs, they can all be grown here in the south. We can grow the Roman hyacinths and the Italian red-skin hyacinths here as well as anywhere.

Quarantine Will Help.

Some may say, "How about labor? Can we get it cheap enough to compete with the foreign market?" How about Quarantine 37? Uncle Sam says you can't bring some stock over at all. Grow it yourself. So get busy, you southerners, and go to work, for this is the place to grow bulbs. I believe in a few years the south will be the bulb-growing section of this country.

We have just finished digging twenty acres of fine gladiolus bulbs. We also grew some five or six acres of lilies, dahlias and cannas, and all our stock was of extra good quality. This goes to prove that the south is the right place to grow bulbs.

RETROSPECT

LARGEST STATE FLORISTS' BODY.

Tennessee Association's Growth.

The Tennessee State Florists' Association is 7 years and 9 months of age. We call this our eighth annual convention, as the organization was perfected in Nashville January 29, 1915. While we feel that we are young and inexperienced as an organization, yet, stimulated by the developing florists' business in the state and the hearty co-operation of the florists, the growth has been accelerated during these few years, and if you will not consider us conceited, we think that we are big for our age and forward in advance. For all of the rapid progress made by our association, we feel that we only have just begun to grow and ere another eight years rolls around we shall have a membership equal to that of the S. A. F. From the best information I can gain, we are already the largest state organization of florists.

The Tennessee State Florists' Association was organized in Nashville on the night of January 29, 1915, with a membership of thirty. At this first meeting T. C. Joy, of Nashville, was elected president. The meeting was held in connection with the annual convention of the State Horticultural Society. The second annual convention was held in Nashville January 24, 1916, in connection with the Tennessee State Horticultural Society, the membership at the close of this convention being fifty-nine. At this second convention Karl P. Baum, of Knoxville, was elected president. The third annual convention was held in Nashville January 30, 1917, in connection with the State Horticultural Society, at the close of this third convention there being a membership of seventy-six. At this third convention

W. C. Johnson, of Memphis, was elected our third president. The fourth annual convention was held in Nashville January 29, 1918, in connection with the State Horticultural Society, at the close of the convention the membership being eighty-four. At this fourth convention Oscar Geny, of Nashville, was elected president. The fifth annual convention of the State Florists' Association was held at Nashville, January 28, 1919, at the close of which convention the membership was ninety. At this fifth annual convention H. G. Bramm, of Bristol, was elected president.

Aid to Local Organization.

So gratifying was the influence of the convention toward organizing the Nashville florists that it was decided to hold the conventions in different centers of the state where considerable interests are devoted to flower growing. Consequently the following convention, which was the sixth annual convention, was held in Knoxville February 5 and 6, 1920. At the close of this sixth convention there was a membership of 115. At this sixth convention A. J. McNutt, of Knoxville, was elected president. This convention was the largest that had ever been held, the special features being trade exhibits and a strong program, with several of the leading out-of-state florists taking part in it. The seventh annual convention was held in Memphis November 17 and 18, 1920. At the close of this convention there was a membership of 150. At this seventh convention W. H. Englehart, of Memphis, was elected president. This convention in some respects surpassed the convention held in Knoxville, more attention being devoted to trade exhibits and the attendance being greatly augmented by leading florists from not only the south but from the east, north and west. This is our brief history up to this time.

I am pleased to report that our presi-

The address of Charles L. Baum, of Knoxville, Tenn., on "Possibilities of Growing Bulbs in the South," delivered at the annual meeting of the Tennessee State Florists' Association, at Chattanooga, November 1.

Summary of report made by Prof. G. M. Bentley, secretary-treasurer of the Tennessee State Florists' Association, at the convention at Chattanooga November 1.

dent in the chair, W. H. Englehart, president and manager of the Idlewild Greenhouses, of Memphis, Tenn., has been the most active president the association has ever had in regard to giving publicity to its meetings and in adding to its membership. Since the close of

the seventh annual convention, held in Memphis, November 17 and 18, 1920, the convention at which Mr. Englehart was elected our president, fifty-three names have been added to the list of new members, making our total membership at present 203. We anticipate

at least fifty new members to be added to our association during this convention. What can keep the Tennessee State Florists' Association from finding a place on the map as one of the largest and most active state florists' associations?

HERE'S FOOD FOR THOUGHT

ESSENTIALS FOR SUCCESS.

What a Florist Needs.

A man going into any line of business at the present time must have two strong arms, a good brain, a driving ambition and an almost superhuman capacity for work; and above all, he must be a public-spirited citizen of the highest type. Next, he must have confidence in his ability to win out. If he has not this confidence, he is doomed to failure, and this failure will come long before it is expected. Some people have such a lack of confidence and are so cautious that they never make a start in life. Time can do nothing for them, because they have never developed any courage. They might fight a circular saw if their physical courage were sufficiently challenged or tested, but they are babes when it comes to normal business courage. They think in little figures and live accordingly. They do not realize that it takes as much brains to sell parched peanuts as it does to sell locomotives, that the man who can keep straight a \$10 monthly income must use the same mental process as the man who handles an income of \$1,000 a month. Investigate carefully the men of big affairs in your own community and you will find that every person who has amounted to anything in his life had self-confidence and self-reliance. He believed in himself and he had courage enough to back his own convictions and judgment.

Back Advertising with Service.

When I started into the florists' business years ago, money was a scarce article, but what I lacked in dollars and cents I made up for in confidence. The first year I was in business I lost several thousand dollars. A good part of this, however, was spent in advertising. In those days there was not much business and all I had to do was to stand at the front door and wait for some fellow who was in the advertising game to come along. It did not make any difference to me what kind of advertising scheme he had; there I was, ready to receive him with wide-open arms. My sole idea was to advertise! in what manner, way or form, I did not care. I was willing to try anything and everything. The first thing I knew I woke up one morning and found I owed more money for advertising than I thought I could ever pay if I stayed in business fifty years. These bills kept coming in and piling up, and they brought on many restless nights. I was getting well advertised, but I was not getting

any sleep. Finally the orders started creeping in; they increased; then they poured in so heavily that I had to wire the greenhouse builders to come down to help me out, and come quickly.

The florist who expects to be recognized in the "Who's Who" as a successful business man must, above all, give service, else all his money spent in advertising might just as well be thrown into the creek. The Rotary Club's motto, "He profits most who serves best," is one that should be deeply implanted in the minds of all of us.

The essence of service is politeness, giving a customer his money's worth, thanking him for his business and making prompt delivery of the goods. En-

papers, and if you have a man in your employ who does not take the time to look them over, the quicker you fire him the better, for such help cannot have your interest at heart and is simply putting in time for a meal ticket. We are blessed with having the best trade journals of any line of business in the world and they merit our full support.

The next essential I wish to touch upon is having a system. A florists' business or any other kind of business that does not have a system for following up accounts and also for keeping an eye on expenses will sooner or later find itself shipwrecked on the waves of disaster. My profit and loss account usually runs one-half of one per cent. Last year it amounted to only one-fourth of one per cent. I keep a classified expense book, which is posted up every night, and I can tell in a minute's time how much any item of expense is, for any particular month or year, or for the last several years, since the day I first started in business.

Develop Right Attitude.

Next comes the question of "kicks." We all have them, no matter how careful we are and how hard we strive to please. I believe it was Marshall Field who said first, "The customer is always right." If we will but keep this in our minds and follow this thought, we cannot but realize that it is the wisest policy to pursue.

Next in order is the question of being a member of the Society of American Florists. Does not the success of any man in any special line of business depend to a great extent on the success that has been made and is being made by other men in the same line of business? If you answer this in the affirmative, does it not signify that every man or woman engaged in the florists' business should become a member of the Society of American Florists and, further, should contribute his or her just share to the national publicity fund? The man who adopts the slogan, "Say It with Flowers," either on his letterhead or on his automobile or on a sign over his front door, before contributing to this fund is, in my mind, nothing more or less than a common grafter.

In conclusion, let me ask you to keep in mind these words of Addison: "If you wish success in life, make perseverance your bosom friend, experience your wise counselor, caution your elder brother, and hope your guardian genius."

Milwaukee, Wis.—The E. Welke Co. has just purchased a new delivery car, which is of the enclosed type, neatly painted, with the F. T. D. symbol on one side telling the public that flowers are delivered anywhere.

"It Pays to Advertise"

[TELEGRAM.]

Port Morgan, Colo.,
November 1, 1921.

Florists' Review,
Chicago, Ill.

E. De Roo Mitting in jail here;
wire where he is wanted as per advertisement in Review October 27.
E. A. Morse, Sheriff.

The Review promptly supplied the name of a firm which had cashed a check for Mitting, only to find he had no funds in bank, and of a man who says he paid Mitting in advance for goods he never received. And to the telegram to Sheriff Morse was added:

"Hold Mitting until this week's Review gets into hands of the trade."

thusiasm, "pep" and inspiration are also necessary adjuncts.

The attending of florists' meetings, conventions and flower shows, as well as visiting brother florists, is also necessary, so that you may see your own business from different angles and swap ideas with the other fellow.

Stay with the Times.

Another necessary thing for every florist to do is not only to subscribe for the florists' trade papers, but to read them every week from cover to cover. This gives inspiration and keeps you from drying up. The man who does not read, does not think. He is like the man who does not go to church. We must constantly do something to freshen and increase our inspiration. I myself subscribe for two copies, one to be kept at the store and the other to go to the men at the greenhouses. I am always anxious for my men to read these

The address of D. C. Horgan, of the Idle Hour Nurseries, Macon, Ga., on "Essential Details for a Successful Florist in the South," at the annual meeting of the Tennessee State Florists' Association at Chattanooga, November 1.

ALL TOGETHER

F. T. D. AND FLOWER WEEK.

Wholesome Publicity.

When I received your invitation to address your meeting on "Say It with Flowers" week, I accepted with the proviso that I be allowed to have my subject also include F. T. D. week. Therefore, I will address my remarks to the subject "Say It with Flowers and F. T. D. Week."

This is in direct accord with the work of our committee, composed of Robert L. Graham, of Baltimore; Charles H. Grakelow, of Philadelphia, and myself, appointed by Philip Breitmeyer, president of the F. T. D. association, to encourage this movement throughout the entire membership of the association. So you see, in accepting your kind invitation, I have a splendid opportunity for getting the work of our committee well started.

This subject has already been discussed sufficiently to carry it beyond the point of argument, as to whether it is a good thing and beneficial to the floral industry. I am sure it will be difficult to find anyone who will not agree that it is a most wholesome way of creating flower publicity.

Flower publicity means greater knowledge of flowers by the public, and a greater knowledge by the public means a greater desire for them, and a greater desire for flowers means greater sales.

The "How" and "What."

The purpose of our committee is not only to encourage movement of the "Say It with Flowers" and F. T. D. week, but also to tell those who wish to know what to do and how to plan their program for it. The idea was borrowed from the "Automotive Industry," of Washington, D. C. In the spring of 1918, this association inaugurated what they called the "buy a car" week. Nearly all of the large establishments were elaborately decorated and the program cost them thousands of dollars. The results, however, were that during that week everybody in the city had visited and inspected the new models of cars. The result was a great desire on the part of the public for a new model. The point was not so much for a direct sale, but to create a desire. The sale would take care of itself. This is exactly what we want to do with our "Say It with Flowers" and F. T. D. week. The florists, with their beautiful flowers and plants, have an opportunity in advertising not equaled by any other line of business. During the last ten years we have made some progress in this line, but nothing like what we should have done. It is the purpose of our committee to see if it cannot bring out a unity of effort along this line, so that better results may be attained.

When the movement was first started, the city of Philadelphia was the first to take it up. Under the leadership of

Charles H. Grakelow, the city put out a really active program. Albany, Baltimore, Chicago and other cities also staged this affair with a great deal of success. Philip Breitmeyer, the president of the F. T. D. Association, is keen on this proposition and hopes to see it an annual institution all over the country.

What Was Done at Washington.

As a suggestion to those who would like to have a "Say It with Flowers" and F. T. D. week, but are not familiar with the details, we will recite a brief history of how we handled it at Washington, D. C. I was then president of our Florists' Club. The matter was brought up at one of our meetings and an interesting discussion of the subject followed. Thereupon an invitation was issued to every florist in Washington, D. C., and vicinity, to participate in a luncheon to formulate plans for the event. At a luncheon meeting a general chairman and various committees, such as finance, publicity, hospitality, reception, etc., were appointed. We were fortunate in getting the assistance of a competent finance committee. The proposition appealed to the florists so much that no trouble was experienced in collecting nearly \$2,000. This I consider good, as, previous to this, it has always been difficult to raise any funds whatever for such work. With this in hand, we employed an experienced newspaper man as our publicity agent. From the beginning of our movement, about August 1, until the end, November 10, we were getting various matters of publicity into all the local papers. Nothing was paid for this, but just prior to the beginning of our "Say It with Flowers" week, which began November 1, we spent several hundred dollars in newspaper advertising. Our publicity was running along continuously in all the papers. Meetings were held each week and, during the discussions which followed, we always got some new and interesting ideas. It was really surprising how easily these ideas would come out through this open discussion. At the beginning of our week, a regular program was issued and mailed to each and every florist in the vicinity. As there were only about a dozen or so who were really active in the campaign, we had to do this to keep those on the outside informed. In this way, they got an idea of what we were doing with the money which they had subscribed and I fancy that they felt better satisfied for it.

The Washington Program.

Our program was about as follows: We started out by sending a bouquet of flowers to all the churches at their Sunday services. A carefully worded letter was sent to the pastor telling him about the "Say It with Flowers" week and in many cases this letter was read to the congregation. This, in itself, you can realize, gave our movement a wonderful popularity to start with. Monday baskets of flowers were sent to the large department stores. Tuesday a handsome bouquet was placed upon the

desk of each of the city editors, with a little note of greetings from the "Say It with Flowers" week committee. Wednesday, Thursday and Friday flowers were sent to the hospitals, homes for the aged, infirmaries and other similar places. With each of these contributions, a beautiful and carefully worded letter was sent telling about the "Say It with Flowers" week. Each of these letters was worded so as to carry a personal appeal.

This is of great importance and is such that I will take the time to read you two of these letters. Every piece of literature which was sent out from the chairman's office was gotten up with the same care and thoughtfulness, so as to compel the recipient to read it over the second time. The following letter was sent to the churches:

Reverend Sir: Won't you on behalf of your congregation accept these blooms and have same placed on the altar for your Sunday services?

This is the beginning of "Say It with Flowers" week and we want your flock to join with us in a message of sunshine, helpful love and encouragement.

We extend to you a cordial invitation to view the beautiful flowers which all the florists of Washington have prepared for exhibition during the "Say It with Flowers" week.

Yours for a more beautiful capital city.

The Florists of Washington.

Here is the one for the hospitals, which I consider equally good, but brief:

To the management of ——— hospital: The florists of Washington wish to make your hospital a little more cheerful today by these blooms, which come to you from the flower growers jointly.

This is "Say It with Flowers" week in Washington and we believe that flowers can tell you better than words our sincere desires that every patient will take new hope from these simple blossoms for an immediate recovery.

The Florists of Washington.

Saturday, the final day, an aeroplane ascension was made and flowers with "Say It with Flowers" tags attached were dropped over the city.

Results of the Campaign.

Every one of these little things gave an excuse for our publicity man to get a big write-up in the newspapers and before the week was over everyone in Washington, D. C. was talking about "Say It with Flowers."

Some pessimist will complain that flowers are grown to sell and not to give away. On this occasion we had a great many dahlias in bloom and I am sure not a sale was lost by the giving of these flowers. The chances are, if the flowers had not been given away they would have eventually found their way into the trash bin. I believe it is far better judiciously to give away surplus flowers than to throw them away.

As this movement has been taken up officially by the Florists' Telegraph Delivery Association, it is no more than right that the F. T. D. should be kept in mind, especially through the week. It would be a fine thing as a part of the "Say It with Flowers" and F. T. D. week, for all florists who are members of the F. T. D. Association to make windows setting forth this institution. Any of the members of our committee will be glad to assist in any way possible and will be glad to offer suggestions on this subject.

Furthermore, we want the whole country to keep this in mind as it is our desire to have the "Say It with Flowers" and F. T. D. week made a regular institution with the florists, so that it will be looked forward to by the public as a coming fall event. If we can do this, no doubt, the movement will mean a great deal for the business.

The address on "Say It with Flowers and F. T. D. Week," delivered by Z. D. Blackstone, of Washington, D. C., at the eighth annual convention of the Tennessee State Florists' Association, held at Chattanooga November 1 and 2.

NEW GREENHOUSE FEATURES

POSSIBLY I can best approach the subject of new features of greenhouse construction by a comparison of the work as it is done today with that of years ago, when the average greenhouse was indeed insignificant as to size, though not insignificant as to its importance in the early stages of development in this profession.

I need not take you back through the dead past to the days when a greenhouse eight, ten or twelve feet wide was considered a fair width and twenty-five feet long was often called a fair length.

Height.

While on the subject of heights I can best illustrate the difference by stating what I heard one of the Poehlmann brothers, of Morton Grove, say, that one of the first houses they had built was narrow and low, consisting of two solid beds on either side of a deep sunken path, made necessary in order to give them room to stand up when they got in the house; to get into the house it was necessary to enter on hands and knees through a door like that in a dog house; after getting inside they dropped into the path and then could stand up and work the beds on either side.

So rapid has been the development of Poehlmann Bros. Co. that within a few years we furnished to the company forty-six houses, three separate orders being for thirteen each, thirty-nine all told, each 250 feet long, making one block thirteen houses wide in four 250-foot units, in length totaling 1,000 feet (the first thirteen were furnished by other manufacturers). The point on this I want to emphasize is that, while the early house had eaves at the ground like a dog house, the new range, 1,000 feet long, has gutters from ten feet to twelve feet high—the difference in height, running from twelve feet in center to ten feet at ends, being to dispose of rain and melting snow.

Much progress has been made in the widths of glass used. Years ago houses had been built with glass six, eight, ten and twelve inches wide; now it rarely occurs that any house is built with less than

Paper on "New Features of Greenhouse Construction," by Philip J. Foley, read at the eighth annual convention of the Tennessee State Florists' Association, at Chattanooga, November 1.

16-inch glass, while many are built with glass eighteen inches to twenty-two inches wide and some large ranges are built with glass set the 24-inch wide way, giving a wonderful percentage of light—almost all daylight, hampered only by about five per cent of shade from roofbars or rafters, which shade is constantly traveling and hence, by reason of movement, retards but little the necessary light. While the purlins, of course, cast some shadow, being mainly either pipe or angle iron as against the old heavy wood purlin, their light retarding is insignificant.

With the demand for higher gutters or eaves naturally comes demand for wider houses, partly for looks, but largely for elimination of shade such as is naturally cast by eave plates or gutters in the narrower houses, the higher gutter or eave plate also greatly helping by diffusing the shade.

Ventilation being of vital importance to plant life and growth on account of

the necessity of oxygen, much has been done to further proper ventilation in the way of ventilators on both sides of the ridge, either continuous or five lights in length with one light between; also with the aid of large sashes, as well as one or more doors in gables, serving the dual purpose of entry of people and air through doors, and of soil, manure, etc., as well as air, through the gable sashes, now commonly referred to as wheeling sashes.

Ventilation.

Where the class of stock grown permits, side sashes may be used to excellent advantage, but in the cases of many rose growers averse to any side ventilation that permits cold drafts on roses or other tender plants or blooms, wall vents can be used below the side benches to good advantage, as the fresh air obtained in this manner is warmed by the contact with heating pipes under the benches. Though fresh and pure, the chill is removed, and the warm, fresh air benefits the plants instead of injuring them, as it would coming in direct from side vents if still cold.

Reverting for a moment to speak again of the advantages of higher and wider houses, especially higher at the gutter, I speak of the case of Fred Munzing, of Chicago, for whom we just completed some new houses, at Cullom and Francisco avenues. At the insistent and earnest solicitation of my son, Philip, Jr., Mr. Munzing finally was prevailed on to permit raising the gutters one foot higher than he desired to build for growing pot plants, and he reports that during the extremely hot weather this summer, though the new houses were tightly glazed, while glass in the old ones was more or less loose, the temperature in the new houses ran several degrees cooler than in the old ones. The pot plants grown were of the same varieties, but those in the newer houses clearly showed a much better growth and stood the excessive summer heat better.

Another instance of the difference in heights of houses and perhaps more remarkable is that of a vegetable grower in Minnesota who had a

(Continued on page 77.)



Philip J. Foley.

EXHIBITS AT CHATTANOOGA.

(Continued from page 18.)

had roses and pompons in its exhibit, besides large mums and American Beauties.

Elmer D. Smith & Co., Adrian, Mich., exhibited pompons in the new varieties and large mums in novelties, particularly Chrysanthemum Artista.

The J. W. Davis Co., Terre Haute, Ind., had blooming and decorative plants in its exhibit.

The William Murphy Co., of Cincinnati, exhibited Premier roses and carnations.

The American Cement & Paint Co., of Rossville, Ga., had an exhibit of urns and window boxes.

R. S. McMurray, of Bellefontaine, O., exhibited blooming plants.

Gullett & Sons, Lincoln, Ill., had an exhibit of roses.

The E. G. Hill Co., of Richmond, Ind., had a display of large-flowering chrysanthemums.

The committee judging the exhibits at the Hotel Patten and at the Tivoli theater considered each one worthy the award of honorable mention.

THE FIRE RECORD.

Michigan City, Ind.—The new greenhouse of William A. Kintzelle is completed. He has now 14,000 feet of glass and grows a general line of stock and cut flowers for his retail trade. Mr. Kintzelle found it necessary to increase his growing space in order to supply the needs of his rapidly expanding business. He has also installed a No. 9 Kroeschell boiler.

Gainesville, Ga.—Fire during the night of October 21 destroyed the office and service buildings of the Piedmont Greenhouses, J. E. Jackson, proprietor, and, as is usual in such cases, burned off the ends of the adjacent greenhouses. Everything in the service buildings and offices was destroyed, including the recently arrived stock of fall bulbs in the

former and a mailing list of 40,000 names in the latter. Mr. Jackson estimates his loss at \$15,000.

BUSINESS EMBARRASMENTS.

Chicago, Ill.—With debts scheduled at \$150,000, the Chicago Feed & Fertilizer Co., of Chicago, operating a fertilizer mixer at Osborne, Ind., filed a petition of bankruptcy in the Federal court at Hammond October 28. Vice-president Ralph Voorhees believed an execution for \$7,000, handed down in the Chicago Federal court, was to be pressed. Assets are listed at \$100,000. Second mortgage creditors are represented by ex-Governor Deneen of Illinois. A receiver is asked. H. E. Humiston, former florist, was the organizer of the company and was its general manager until recently. He has been on the road for several months in the interest of the fertilizer department of A. Henderson & Co., Chicago.

FURNIVAL'S FLOWER STAND.

When A. W. Furnival planned an exhibit at the county fair this year he wanted something in it to spread the idea of the florists' telegraph delivery service. He wanted something which would, in small space, combine both the telegraph and the flower messages. He thought of a stand, but could find nothing in the catalogues that would meet his wishes. So he set out to make one, gathering the necessary materials himself from the neighboring swamps. The result of his own designing and manufacture is to be seen in the accompanying illustration. The stand is nine feet high, over all. Four vases hold flowers on each side of a small square platform, on which is displayed a telegraph instrument surrounded by tiny telegraph poles strung with wire. Above is a "Say It with Flowers" sign, surmounted by the insignia of the Florists' Telegraph Delivery Association, of which the firm of A. W. Furnival & Son, Jackson, Mich., is a member. The stand, decorated as in the illustration, created much interest at the county fair and

Mr. Furnival plans to give it constant use on account of its effective advertising of an important branch of our business.

ST. LOUIS OPENS SEASON.

The St. Louis Flower Growers' Publicity Association, which has succeeded the committee of the St. Louis Florists' Club in local advertising, published its first advertisement in the St. Louis Globe-Democrat October 29. Picturing delivery trucks carrying loads of flowers from greenhouses to the retail store, it proclaimed in the headlines, "Flowers from Thousands of Greenhouses Are Arriving." Explanation followed that the mild and open weather had occasioned deliveries of flowers in vast quantities in the St. Louis market and that consequently fine blooms might be had at reasonable prices. Urging the public to witness the wonderful displays at retailers' shops, it further called attention to the important flower days October 31 and November 1 and 2. Nearly a quarter of a page was used and the advertisement was of such effective appearance that it could not have failed to get readers' attention.

CHRYSANTHEMUM SOCIETY.**Additional Premiums.**

The following additional, special premiums for the annual show of the Chrysanthemum Society of America have been announced:

The E. G. Hill Co. prize for twenty-five blooms, any one variety of chrysanthemums on long stems; first prize, \$15; second prize, \$10; offered by the E. G. Hill Co., Richmond, Ind.

Mrs. Charles H. Stout prize for the most artistically arranged vase or basket of chrysanthemums; a cut glass vase offered by Mrs. Charles H. Stout, Garden Club of America, Short Hills, N. J.

Seedlings can be sent to the exhibition to be passed on by the C. S. A. examining committee. The rule of the C. S. A. allows artificial supports to the cut blooms of chrysanthemums to hold them erect.

Chas. W. Johnson, Sec'y.

BASKETS FOR OMAHA OPENING.

At the opening of the ladies' furnishings store of Herzberg, in Omaha, there was a display of flowers seldom seen even at the opening of such an establishment. Baskets there were without number, it seemed, particularly of roses and chrysanthemums. Three baskets brought the florist making them \$100 each. One of Milady roses was judged the finest, though one of Premier was a close second. How extensive was the display may be seen from the illustration on this page, wherein some of the baskets from Hess & Swoboda are shown. The three \$100 baskets made by this firm do not appear in it. The photograph was made in Hess & Swoboda's store.

THE KUDZU VINE.

Will you tell me how to multiply the kudzu vine? Will it take root at the joints, if layered. J. A. S.—Pa.

The kudzu vine, *Pueraria Thunbergiana*, can be propagated from seeds, division of the roots, layers and cuttings. The seeds are not produced freely, but, when procurable, they germinate readily. C. W.



Some of the Many Baskets One Firm Made for Omaha Opening.

DOINGS OF THE S. A. F.

SECRETARY'S OFFICE: 43 WEST EIGHTEENTH STREET, NEW YORK.

NATIONAL PUBLICITY CAMPAIGN.

Ripe for Action.

Reports received from all sections of the country show renewed interest in the national publicity campaign and evidence of continued effort to obtain subscriptions for another four years' campaign term to begin January 1, 1922, is forthcoming in extent quite remarkable. It is the desire of the publicity committee that the national advertising continue without interruption and, if interest is kept up to the point it is at the present time, which should result in the necessary cash being available, publicity for flowers can be obtained on a scale not heretofore approached.

There are still some florists who have subscribed to the fund who have not fulfilled their obligations for this year and if you, Mr. Reader, should happen to be one of these, your remittance would be more than welcomed now.

The time is ripe for vigorous action, and all must admit that floricultural matters are receiving far more attention nowadays than they did before our campaign was started. The following editorial leader from the current number of the Ladies' Home Journal is given as an instance, and it should be borne in mind that this leader is placed before over two million subscribers to the publication, which means in the neighborhood of five million readers:

ARMISTICE DAY.

"On Armistice day, November 11, we shall celebrate the third anniversary of the cessation of fighting in France. The government will bury an unknown soldier in Arlington cemetery with great military and naval ceremony. Various cities and towns will have minor observances, but most folks will murmur only a devout 'Thank God!' when they recall the date.

"Really we should do something more to show our appreciation of the soldiers and sailors who died and also of the boys who came home safely. This memorial day need not be wholly for the dead; let it be also for the living. And that is the basis of a beautiful idea advanced by Mrs. Simeon Shaw, wife of a Methodist minister at Canyon City, Texas. 'Let us celebrate Armistice day as flower day for the living soldiers of the world,' Mrs. Shaw proposes; 'let each of us wear a blossom, any blossom, that day to show the service men that we have not forgotten what they did.'

"'Anyone will buy flowers when you're dead,' says Mrs. Shaw, 'but the living soldiers must not be forgotten. November 11 is late for flowers. I know, but hereafter will be too late.'

"'Flower Day for Living Soldiers is a happy thought. Let's wear a flower—any flower—November 11.'

Subscriptions Received.

The following subscriptions have been received since publication of our last list:

| | |
|---|-----------|
| Bassett & Washburn, Chicago, Ill..... | \$ 500.00 |
| E. F. Winterson Co., Chicago, Ill..... | 25.00 |
| Mrs. G. C. Sparks, Thomasville, Ga.... | 1.00 |
| Boatwright Floral Co., North Augusta, S. C..... | 1.00 |
| Yalaha Conservatories Co., Yalaha, Fla. | 5.00 |

Total\$ 532.00
Amount previously reported.....30,452.16

\$30,984.16

Good reports are coming in slowly but surely from the "live wires" who have received subscription books and are making personal canvasses to help raise the required fund for a proper continuance of our publicity work. Mark P. Mills, of Philadelphia, whose work in this connection has been most commend-

able, has sent additional subscriptions which make his total number of subscriptions sent in seventy-four. And others are also getting in some good work, as will be seen by the following list:

| | |
|--|----------|
| By Mark P. Mills, Philadelphia, Pa.: | |
| To be paid annually for four years | |
| Myers and Samtman, Chestnut Hill, Pa.... | \$100.00 |
| M. Rice Co., Philadelphia..... | 75.00 |
| Wm. M. Ferguson, Philadelphia..... | 10.00 |
| Sawyer & Johnson, Bethlehem, Pa..... | 15.00 |
| D. M. Goldberg, Bethlehem, Pa..... | 5.00 |
| Herman Zimmer, W. Collingwood, N. J.... | 5.00 |
| John Kuhn, Philadelphia..... | 10.00 |
| \$220.00 | |
| By A. Langhans, Wheeling, W. Va.: | |
| John Hallstern & Sons, Pleasant Valley, W. Va..... | |
| Albert Lash, Warwood, W. Va..... | 15.00 |
| Frank C. Seibert, Wheeling, W. Va..... | 10.00 |
| John Dieckerman, Elm Grove, W. Va..... | 25.00 |
| \$ 60.00 | |

In close application to their business, florists occasionally may lose sight of the importance of their calling, of the real value of it to the community and the country. The statements on page 68, by William F. Gude, whose position as Washington representative of the S. A. F. gives him a broad survey of our industry as a whole, will, through their specific detail, impress on all the high place of the florists' profession.

| | |
|---|----------|
| By A. L. Miller, ex-president S. A. F., Jamaica, N. Y.: | |
| A. L. Miller, Jamaica, N. Y..... | \$100.00 |
| W. C. McCallum, Islip, N. Y..... | 10.00 |
| Rowehl & Granz, Hicksville, L. I..... | 20.00 |
| Gottlieb Bartunck, Riverhead, N. Y..... | 10.00 |
| \$140.00 | |

| | |
|---|----------|
| By D. C. Horgan, Macon, Ga.: | |
| West View Florist, Atlanta, Ga..... | \$ 15.00 |
| Crucetate Florists, Athens..... | 5.00 |
| The C. C. Dour Co., Augusta..... | 5.00 |
| Henry Meinert, Marietta..... | 5.00 |
| Tait Bros. Co., Brunswick..... | 25.00 |
| Ralph Deans, Atlanta..... | 7.50 |
| Idle Hour Nurseries, Macon..... | 50.00 |
| Yalaha Conservatories Co., Yalaha, Fla.... | 5.00 |
| Boatwright Floral Co., North Augusta, S. C..... | 1.00 |
| Mrs. G. C. Sparks, Thomasville, Ga..... | 1.00 |
| \$119.50 | |

| | |
|--|----------|
| By Moss W. Armistead, Portsmouth, Va.: | |
| Moss W. Armistead, Portsmouth..... | \$ 25.00 |
| W. C. Weiss, Portsmouth..... | 5.00 |
| Charles Weiss & Son, Portsmouth..... | 5.00 |
| \$ 35.00 | |

| | |
|---|----------|
| By Baur & Steinkamp, Indianapolis, Ind.... | \$ 30.00 |
| By Pittsburgh Cut Flower Co., Pittsburgh, Pa., \$200.00 for one year. | \$50.00 |

The subscriptions of William Goos, Bettendorf, Ia.; H. W. Pauli, Davenport, Ia.; L. Stapp, Rock Island, Ill., and William Knees & Co., previously reported, should have been credited to the good work of William Knees.

John Young, See'y.

NATIONAL FLOWER SHOW.

Arrangements About Complete.

All arrangements are now practically completed covering the fifth national flower show, at Cleveland, O., March 25 to April 1, 1922, so that from now on details only will demand attention. The guarantee fund of \$20,000, which the national flower show committee decided to raise, is oversubscribed, the total now being \$20,657.

The little doubt which has all along existed in the minds of some as to the auditorium in Cleveland being ready in time for the show has been removed. Among the functions scheduled to take place in the building before our exhibition is a big automobile show and a public reception to Marshal Foch and other notables.

Reservations of trade space in the show are continually being made and there is much correspondence passing between the secretary's office and prospective exhibitors. Up to date the following have contracted for space:

Pittsburgh Cut Flower Co., Pittsburgh, Pa.
Henshaw Floral Co., New York city.
A. N. Pierson, Inc., Cromwell, Conn.
Schloss Bros. Ribbons, Inc., New York city.
Mead-Suydam Co., Newark, N. J.
American Bulb Co., Chicago, Ill.
Walter E. Cook, Inc., Cleveland, O.
Vaughan's Seed Store, Chicago, Ill.
Ideal Power Lawn Mower Co., Lansing, Mich.
H. Bayersdorfer & Co., Philadelphia, Pa.
The Zane Pottery Co., South Zanesville, O.
W. Atlee Burpee Co., Philadelphia, Pa.
L. C. Stroh & Sons, Batavia, N. Y.
Joseph G. Neidinger Co., Philadelphia, Pa.
Florists' Exchange, New York city.
Henry A. Dreer, Inc., Riverton, N. J.
Carl Hagenburger, West Mentor, O.
B. Hammond Tracy, Inc., Wenham, Mass.
The Basket Shop, Bellefonte, Pa.
J. A. Evans Co., Richmond, Ind.
Pulverized Poultry Manure Co., Chicago, Ill.
Quincy Art Willow Ware Co., Quincy, Ill.
Muller-Sealey Co., Inc., New York city.
The McCallum Co., Inc., Pittsburgh, Pa.
Lord & Burnham Co., Chicago, Ill.
Roman J. Irwin, New York city.

Premiums Offered.

The local committees are working strenuously to make the show the success it surely will be, and are much encouraged by the thoroughness of arrangements already made.

James McLaughlin, chairman of the special committee on premiums, reports the following premiums offered to date:

Henry G. Eerning, St. Louis, Mo.—Any class, cash, \$100.
Gude Bros. Co., Washington, D. C.—Any class, cash, \$50.
William L. Rock, Kansas City, Mo.—Any class, cash, \$25.
Hollywood Gardens, Inc., Seattle, Wash.—Any class, cash, \$10.
Hitchings & Co., Elizabeth, N. J.—Any class, cash, \$10.
S. S. Skidelsky & Co., New York—Roses or carnations, commercial, \$25.
Zanbergen Bros., Oyster Bay, N. Y.—For best collection May-flowering tulips, any type, six varieties, two pots or pans of each; open to private gardeners and amateurs only, \$25.
Mrs. J. C. Vaughan, Chicago—For best bridal bouquet, arranged by member of the Ladies' S. A. F., \$25.

Ladies' Society of American Florists—For best bridal bouquet, for best table decoration; open only to members of the L. S. A. F., \$25.

Special premium to be awarded as national flower show committee desires, \$25.00.

McCallum Co., Pittsburgh, Pa.—A wicker rocker, value \$25, as a prize to be offered at discretion of national flower show committee.

Henshaw Floral Co., Inc., supply department, New York—Lusterware vase, value \$25, to be used by national flower show committee, to the best advantage.

Hall & Robinson, by William C. Hall, Montreal.

Can.—For six tumbler baskets, filled as usually arranged by florists; first prize, \$30; second prize, \$20.

Michell's Seed House, Philadelphia, Pa.—Best six pans, not over eight inches, of tulips, one pan of each of the following varieties: Brilliant Star, Herman Schlegel, Keizerskroon, Prosperity, Pink Beauty, Rose Luisante; first prize, \$15; second prize, \$10; open to commercial and private growers.

Max Schling, Inc., New York—The Max Schling gold medal for the most artistic and effective retail exhibit; three Max Schling gold bronze medals for the best bridal bouquet, the best table decoration and for the best flower basket; the three last named medals to be awarded to the first prize winners in their classes, at the discretion of the committee; Max Schling silver medal for the best private exhibit. The gold medal for the retail exhibit and the silver medal for the best private exhibit should be awarded as sweepstakes on the first or second day of the show.

M. Rice Co., Philadelphia—Handsome large

store display piece, value \$50, to be offered at discretion of committee.

Mr. and Mrs. S. Prentiss, Baldwin, Cleveland—Cash \$100, to be offered at discretion of committee.

The Plain Dealer, Cleveland—Cash, \$25, to be offered at discretion of committee.

The E. G. Hill Co., Richmond, Ind.—For the three recent introductions of the E. G. Hill Co.; twenty-five blooms of each, Columbia, Premier and Butterfly; prize to be incorporated under one class, making seventy-five roses of the three varieties, and the prize offered, cash \$75.

The Bowler & Burdick Co., Jewelers, Cleveland, O.—A \$35 cup to be awarded as committee desires.

E. C. Amling Co., Chicago, Ill.—Cash \$50, to be offered for the best vase of 100 red roses or any similar class that will promote the flower business.

John H. Dunlop & Son, Ltd., Richmond Hill, Ont.—For the best vase of F. W. Dunlop roses, cash \$50.

Pittsburgh Cut Flower Co., Pittsburgh, Pa.—Cash \$25, to be offered at discretion of committee.

The national flower show committee is to meet in Cleveland November 17 and 18. At the meeting also will be present Robert Pyle, president of the American Rose Society; Wallace R. Pierson, chairman of the same society's committee on commercial growers' interests, and A. F. J. Baur, secretary of the American Carnation Society, who will discuss with the committee their plans for coöperation in the show. Thursday, November 17, the committee will be guest at a luncheon of the Rotary Club. John Young, Sec'y.

LOS ANGELES' BIG SHOW

WESTERN SHOW MAKES HIT.

Sixty Thousand Saw It.

The splendid attendance noted in last week's issue of The Review on the opening date of the big show was well maintained right through and at a meeting of the executive committee October 24 it was decided to continue the show for four more days, making eleven days in all of a continuous flower show, in which the exhibitors renew their exhibits daily and as often as is needed, while the constant stream of visitors, the music, the gorgeous display and the beautifully lighted fountain in the garden give the affair the air and appearance of a fiesta. On the first Sunday there was a little rain and while this might have marred the attendance somewhat, still there was a great crowd, while the moisture freshened up everything. On this day the attendance to date topped the 60,000 mark.

A good deal of speculation existed as

to what would win the sweepstakes for the best exhibit in the show and it was no light matter to decide. Finally, the honor, with a magnificent cup, was awarded to Howard & Smith for their landscape exhibit, "The wee hoose among the heather." Certainly this attracted plenty of attention and, in a manner, it is pleasing to note that after the immense amount of work put in by O. W. Howard, this important prize went to his firm.

Fruits Magnificent.

Some of the fruit exhibits, especially those from Fresno, were truly wonderful displays, the choicest grapes, peaches, citrus fruits, apples, pears and others being shown literally by the carload. The rose exhibit of W. Armacost & Co., taking up the entire front of the orchestra, was a truly magnificent display and the cost of keeping this fresh by the addition of new flowers daily shows the interest taken by Mr. Armacost.

The table decorations formed a most attractive class and here Frank Lichtenberg was successful in winning first honors. The table, which was arranged by Harry Hanson, the firm's decorator, was completely laid and the centerpiece consisted of fruit and flowers. This is a bold way of putting it, but no description can give any idea of the beautiful color scheme, so simple and yet so effective, brought out by this clever florist. The colors of the flowers seemed to blend and harmonize with the bright tints of the fruit, each setting off the beauty of the other. It was a masterpiece.

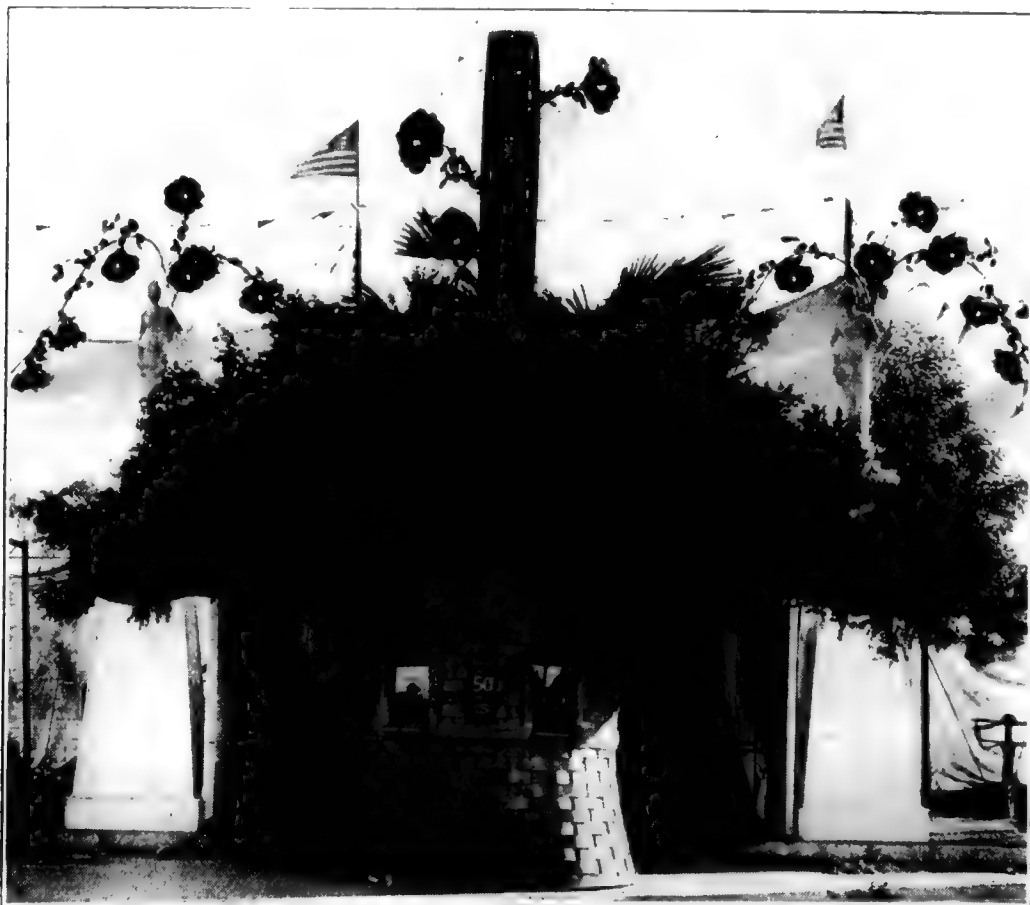
Purdie & Co. had an attractive table of red roses and red candles and the tables by Wright's Flower Shop, Paul Howard and other retailers were excellent and well kept up during the show.

Roses and Dahlias.

C. Gutting, of the Superior Dahlia Gardens, must have swelled his bank account considerably with prizes in the dahlia classes and his stand in the show tent showed many fine cups, as well as the winning ribbons. He had magnificent flowers for so late in the season and succeeded, among other classes, in pulling down the prizes for the most meritorious exhibit in the show, the general display and the large bed of 250 growing plants of seedling dahlias. In his favorite class of pompons he was beaten by the Turner Co., which had exquisite flowers in full beauty. This firm also won in the basket of dahlias, fifty blooms.

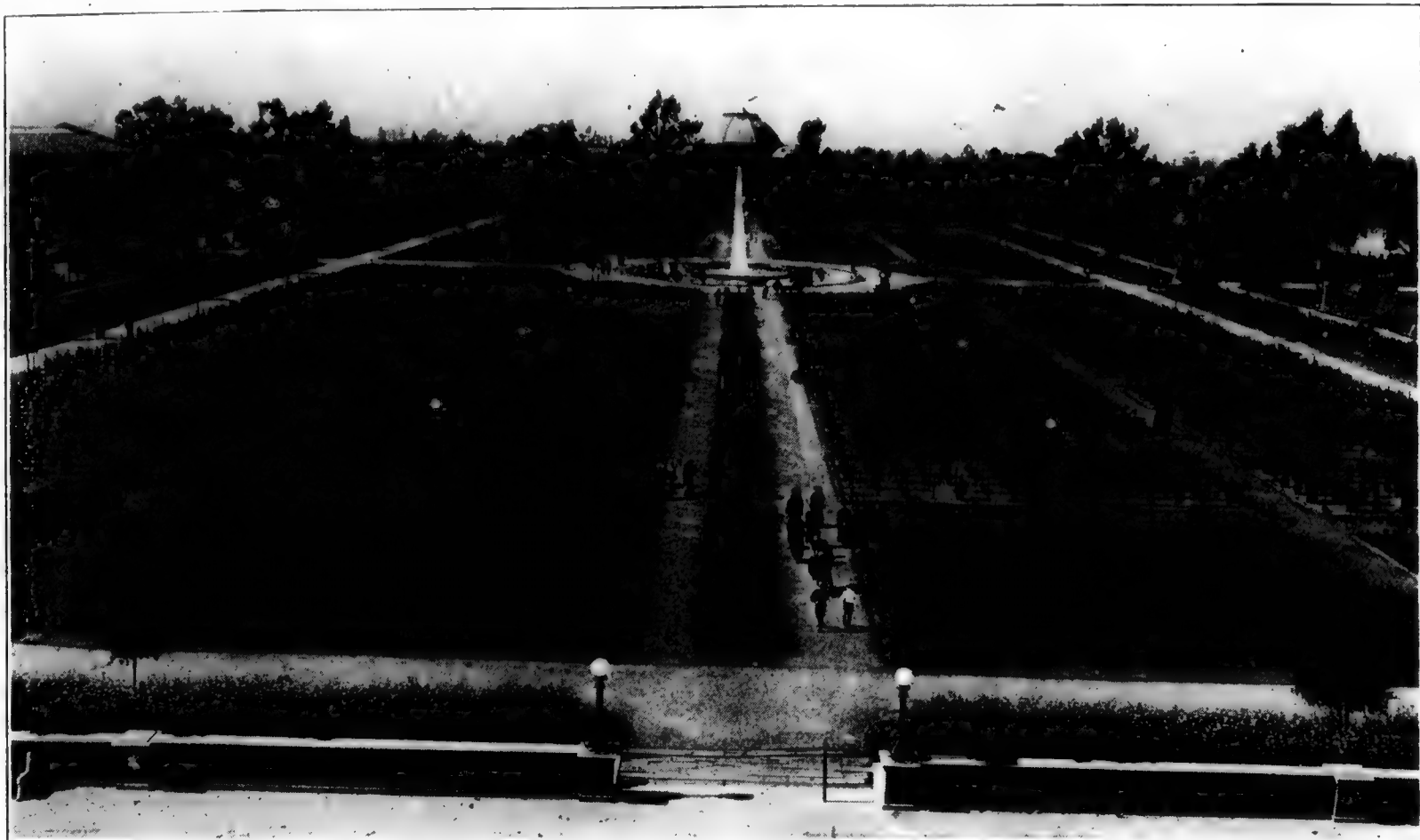
At one end of the large tent Howard & Smith put up a splendid exhibit of hundreds of varieties of cut garden roses. Besides the well known commercial varieties, a large number of the choice and high-priced novelties imported from Europe by Fred Howard were shown and the interest in this was shown by the large crowds that surrounded it daily. While the present is by no means the best time for roses, the display was most effective and the deeper one looked into the individual varieties the better the display looked. This exhibit was flanked by a fine collection of crotons.

As instances of cultural skill, possibly nothing in the show could overshadow the cyclamens of W. Armacost & Co. While the majority of the plants were in



Box Office of the Los Angeles Flower Show.

(P. S. and N. B.—It got the money.)



Sunken Garden in Connection with the Los Angeles Flower Show, October 20 to 26, 1921.

6-inch and 7-inch pots, there were a few samples of the stock this firm sends out in 4-inch, perfect plants full of bloom. But the cream of all was the large specimens, with hundreds of flowers on each, every plant perfect and the varieties superb. An interesting point was brought out in a conversation with W. Armacost. This was that the German strains, improved as they have been by American growers, are superior to the English types in southern California, although in places farther north and in most moist climates the British types do well. A deep red, an improvement on the old giganteum in its stiffer stems and more compact habit, is a wonderful flower, a Peterson variety, according to Mr. Armacost.

Show Before Business.

A well known member of the Nurserymen's Association said that the business meetings were sadly interfered with by the interest in and the beauty of the show and the pleasant excursions taken. At any rate, it was difficult to get any information, so either there was nothing to report or the officers and those in charge were past masters in the truly American game of "passing the buck." In the Ladies' Auxiliary the same thing occurred. Mrs. F. R. Hills, chairman of the executive committee, worked hard to rally her forces, but up to the time of writing not much business had been done and the ladies, like the men, were giving themselves up to enjoyment of the show. But there are several days to go and, doubtless, President Wilcox will insist on order and Secretary Krueberg will assume that stern and serious look which he keeps so ready for such emergencies.

Many of the nurseries visited have been recently referred to in these pages and it is unnecessary to go over the ground again, but one that was not men-

tioned was the Beverly Hills Nursery, where J. J. Reeves so ably conducts affairs. The writer was not among the crowd that visited here, but John Morley, of San Diego, and D. MacRorie, of San Francisco, neither of them a mean judge, by the way, said they had never seen a cleaner or more attractive nursery. Incomplete and rambling as these notes are, it is hoped that enough has been said to give the impression that a most successful and enjoyable show is in progress. Much will be missed, as the writer had to leave the city in the middle of it, but one thing is certain and that is that, with the right kind of cooperation in management and a good exhibition, there need never be any fear that the Los Angeles public will not patronize it. The show will long be remembered by all as an epoch-making event in the trade of California.

Awards and Prizes.

Following is a list of awards made to commercial growers:

Best collection of coleus—W. Armacost & Co., first.

Collection of potted cyclamens—W. Armacost & Co., first.

Best collection of ferns in pots—H. Plath, first; F. R. Hills, second.

Collection of peony dahlias, one bloom each, twelve varieties—Advance Dahlia Gardens, first; Superior Dahlia Gardens, second.

Collection of decorative dahlias—Superior Dahlia Gardens, first; Advance Dahlia Gardens, second; Mrs. D. F. Reichard, third.

Collection of cactus—Superior Dahlia Gardens, first; Advance Dahlia Gardens, second.

Collection show—Superior Dahlia Gardens, first; Advance Dahlia Gardens, second.

Collection hybrid cactus—Advance Dahlia Gardens, first; Superior Dahlia Gardens, second; Mrs. D. F. Reichard, third.

Sixty pompons, ten varieties—Turner & Co., first; Superior Dahlia Gardens, second; Mrs. D. F. Reichard, third.

Thirty-six collarettes, six varieties—Superior Dahlia Gardens, first.

One variety, twelve blooms, California origin—Superior Dahlia Gardens, first; Turner & Co., second; Advance Dahlia Gardens, third.

One variety, twenty-five blooms—Archer Gardens, second; Advance Dahlia Gardens, third.

One variety, fifty blooms—Turner & Co., first; Superior Dahlia Gardens, second; Advance Dahlia Gardens, third.

Best three-year seedling with stem, twelve blooms—Archer Gardens, first; Superior Dahlia Gardens, second; Advance Dahlia Gardens, third.

Best 1920 seedling, six blooms—Superior Dahlia Gardens, first.

Best 1921 seedling—Archer Dahlia Gardens, first; Superior Dahlia Gardens, second; Archer Dahlia Gardens, third.

Basket of dahlias—Superior Dahlia Gardens, first; Evelyn Dane, second; Turner & Co., third.

Most artistic exhibit—Archer Gardens, first; Superior Dahlia Gardens, second; Evelyn Dane, third.

Best collection of dahlias, originated in California—Evelyn Dane, first; Advance Dahlia Gardens, second; Superior Dahlia Gardens, third.

Lichtenberg prize, best basket of collarettes—Superior Dahlia Gardens, first.

Zinnias—German Seed Co., first; Morris & Snow Seed Co., second; Theodore Payne, third.

Asters—Howard & Smith, first; Morris & Snow Seed Co., second; Aggeler & Musser Seed Co., third.

Best collection of seedlings, 250 plants—Superior Dahlia Gardens, first; Mr. Bryan, second; J. W. Davis, third.

Best general exhibit—L. T. Peckman.

Best twelve, one variety—Mrs. George Sheffield, first; Howard & Smith, second; Carl Salbach, third.

Best general exhibit—Superior Dahlia Gardens, first; Huntington Beach Dahlia Gardens, second; Howard & Smith, third.

Pompons—Howard & Smith, first; H. N. Gage Co., second.

Mums—Howard & Smith, first; Wright's Flower Shop, second.

African marigolds—A., Howard & Smith, first; R. Germain Seed Co., first; C. Crown City Nursery, first; D. Ploo Heights Nursery, first; E. Ambassador hotel, first.

Perennial phlox—Howard & Smith, first.

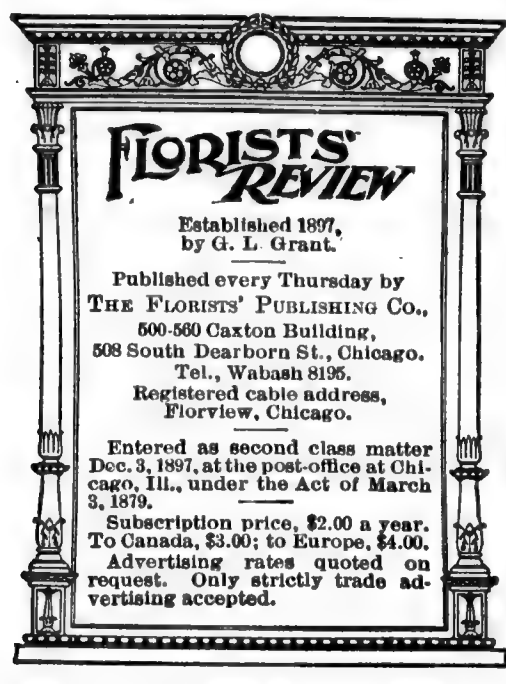
Celosias—Ambassador hotel, first; Howard & Smith, second.

Carpet bed—Howard & Smith, first.

Panel bed—E. H. Rust, first.

H. R. R.

Centralia, Ill.—The Webster Greenhouses recently celebrated the opening of a new store coincidently with the celebration of the company's twenty-fifth anniversary. There have been many improvements made here. The new store is all in white tile and glass inside, with gray stucco on the exterior. For the opening the shop was filled with great baskets of roses and mums, while in the iced showcase were lilies, violets, etc. A steady stream of customers during the opening day received favors, the men getting cigars and the women flowers.



RESULTS.

We give them. You get them.
We both have them.

It will not be difficult to sell your customers evergreens to refill the window boxes in which the soft stock has succumbed to frost.

As might have been expected, the localities in which business boomed the strongest while it boomed, now are the ones in which the florists' trade is hit the hardest by deflation.

NOT only get a printed letterhead, but use it. Answer letters; particularly, answer inquiries and complaints. To neglect such things is to invite excommunication, now trade conditions have changed.

THE presence of Marshal Foch in this country and the burial of the unknown soldier at Arlington cemetery will give a decided impetus to Armistice day observance. Florists can help it along—and be helped—by some judicious advertising for the occasion.

ARRANGE your window displays so as to produce a bull's-eye, a point on which the spectator's glance is focused. It may be a vivid color produced by a vase of flowers; it may be something moving; it may be a photograph with news value. Give passers a message, not a vague impression.

It is perfectly true that many florists and nurserymen work all day at manual labor and, when night comes, are too tired to keep office work always "up to the handle." This no doubt accounts for much remissness. But it does not excuse it. The clerical end must be developed along with the productive end, or the business machine never will run smoothly.

It is a well known fact that The Review circulates, not only everywhere the English language is spoken, but wherever commercial floriculture has penetrated. It is not unusual for advertisers to report responses coming from the ends of the earth, but it is not often that an advertiser addresses himself directly to those subscribers outside the United States. However, we read in the Classified section of last week's issue an offer "For All Countries Except the U. S. A." Now we feel grown up, especially as with this issue The Review starts its twenty-fifth year.

EVEN the best of growers falls down occasionally. When a capable man's foot slips it usually is due to overconfidence.

GET your local American Legion post to send a wreath or basket to the ceremonies at Arlington cemetery, Washington, D. C., November 11, for the burial of the unknown soldier.

FLORISTS' boxes are advancing in price after a considerable recession from the high point. The advance is due to a recovery in the boxboard market, which is coincident with an advance in wrapping and other papers.

THE war era created such extensive production, stated a prominent business man the other day, that the next few years will put the heaviest demand upon sales ability, since strong competition will lead the public to pick and choose with care. Fortunately, this trade has not excessive productive capacity to contend with, but it will need its utmost selling ability to meet the competition of other lines and the resulting discrimination of the public.

THOSE who have not had an adequate bookkeeping system have reason to regret it when Uncle Sam's income tax auditor comes around. The theory that a florist not up-to-date enough to keep books properly is not sufficiently progressive in other respects to make as much money as his fellow tradesmen is not acceded to by the tax collector, who wants to learn why, in black and white, if you have not made as much as the average annual profit for florists, computed at Washington to have been 12.3 per cent in recent years.

THE Editor's desk frequently is decorated with flowers sent in by readers who wish to show how fine the stock is they grow. "But this is something else again, Mauruss," as Cohen used to say. Rock's Flower Gardens expressed to The Review a beautifully put up bale of shrubs to show the splendid progress which is being made in developing their nursery at Independence, Mo. The items included Deutzia Pride of Rochester, Weigela rosea, Forsythia Fortunei, Philadelphus grandiflorus and California privet one year from hard-wood cuttings; an Amoor river privet, 2 years old, cut back twice this season for soft-wood cuttings; an Ibotia privet and a Thuya orientalis from seed planted spring of 1921, with a cutting of Amoor river privet, north, made in June and transplanted to frame. It was as nice stock for its age as any nurseryman could ask to grow and fully justified Mr. Rock's pride in the development at Independence. Not being suitable for decorating a desk, the Editor sent the samples out for planting on his home grounds!

CAN WE GET RATES REDUCED?

Ever since the present express rates were put into effect florists have recognized that a considerable new burden was imposed on this business. As long as trade was booming and plants were scarce there was little complaint, but now that business conditions in this field are approaching pre-war standards the burden of increased transportation charges begins to be a matter of increased importance. A middle western florist bought some hydrangeas in the east. The express charges were slightly more than 15 cents per plant, or about one-third the average cost of the plants. Plantsmen, especially, find that the increased transportation charges are re-

ducing their shipping radius; buyers wish to procure their stock as near home as possible, to keep the transportation charges from eating up the profit. The burden also is beginning to be felt by the cut flower shipping trade.

Relief may come through impressing the express company officials with the fact that their rates are more than the traffic will bear, or it may come through a petition of the Society of American Florists filed with the Interstate Commerce Commission. Individual florists can influence the express company through written statements showing traffic to be reduced by the high rates. President Roland has the opportunity for acting for the S. A. F.

HERE'S YOUR YARDSTICK.

The subject of the profits to be made in the florists' business has received unusual attention in recent months, perhaps for the reason that the permanence of profits is regarded as less certain than in the past. Indeed, a well-known florist recently wrote an essay entitled "Where Have My Profits Gone?" In this connection it is interesting to learn that the income tax department of the United States government has compiled figures to show the average profits of florists for the year 1917. It is reported that the government tabulated the percentage of profit shown on the income tax returns of all florists as audited for the year 1917. These percentages of profit were averaged and the average is reported to have shown a net profit of twelve and three-tenths per cent of the gross sales.

With the average as a yardstick, each reader can figure out for himself whether he did better or worse.

Did the trade make a higher percentage of profit in subsequent years than in 1917? There probably can be no question that the volume of business increased, but did the percentage of profits increase?

MAY WE HELP?

There are two uses for the advertising department of the trade paper. The most important use is that made by the readers. If the readers use the advertising columns of the trade paper, it settles the whole question—the advertisers' results are assured.

Advertising in The Review can be used for two purposes. It may be used to build up a permanent business, like this:

Through the Classified ads in your paper I am building up a wonderful business. To show the width of my distribution, within the last two weeks I have shipped to Santa Barbara, Cal.; to Lawrence, Mass.; to Jacksonville, Fla.; and to San Angelo, Tex. I give the extreme points just to show the extent of your service. I have written several times about taking more space, but the truth of the matter is that the ads are just about selling my production and I can see nothing but the enlargement of my facilities.—G. R. Noble, Paducah, Ky., October 23, 1921.

That is the story of a man who is advertising to develop a permanent business. Here is the story where the advertising is to get quick movement for surplus stock:

When it comes to getting results on such stock, The Review is certainly the proper medium.—Zettitz Floral Products Co., Dayton, O., October 25, 1921.

We got results, thank you. Pretty good for the first time out.—Riviera Gardens, Ocean Springs, Miss., October 26, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.

OBITUARY

E. F. Ball.

E. F. Ball, for the last fifteen years manager of the commission box department of C. C. Morse & Co., San Francisco, Cal., died October 22 at his home in San Francisco.

Before becoming associated with C. C. Morse & Co., Mr. Ball had charge of the commission box business of E. J. Bowen. Mr. Bowen was the pioneer in the commission box business on the Pacific coast and was an uncle of Lem W. Bowen, president of D. M. Ferry & Co.

Joseph Wettle.

The sudden death of Joseph Wettle, one of the oldest gardeners of Louisville, Ky., was a shock to his friends. It occurred October 25, as the result of a heart attack.

Mr. Wettle, as a young man, went to work for the old firm of Rompen & Marret and remained with the firm for several years. After this he worked as a private gardener for several lots in Cave Hill cemetery. For years he was connected with the cemetery, but he left there five years ago to go on the estate of Thruston Ballard. He was gardener on this estate when R. W. Bingham bought the place. Mr. Wettle stayed there until several months ago, when he was forced to give up work on account of his health. E. G. R.

H. J. Champion.

H. J. Champion, a highly esteemed and prominent nurseryman of Perry, O., passed away at his home Wednesday, October 26. His death came after a long and painful illness.

Mr. Champion was a resident of Perry many years and was one of the owners of the nurseries of H. J. Champion & Son, a widely known company. He was also a member of the G. A. R.

Funeral services were held at the home Friday afternoon, October 28. The funeral was largely attended by relatives and friends. The many floral tributes were silent tokens of the esteem in which Mr. Champion was held.

Mr. Champion is survived by his wife and two daughters, Mrs. T. B. West and Mrs. A. M. Thompson. A son, Arthur N. Champion, manager of the Champion nurseries, also survives. T. J. M.

David S. Chapin.

David S. Chapin, of Chicago, died after an operation at Augustana hospital. His remains were interred at Oakwoods cemetery, Saginaw, Mich. Several years ago Mr. Chapin formulated Ajax glazing cement and had since sold it quite extensively throughout the country. He also perfected a special filling gun and only three days before his death was granted a patent on an apparatus for applying glazing cement with compressed air. Mr. Chapin is survived by a widow and three adult children. The business will be carried on as M. S. Chapin & Co.

Patrick Hayes.

Patrick Hayes, a well known gardener in the summer residential colony of Newport, R. I., died suddenly at his home on Simmons street, that city, Saturday evening, October 22, after an illness of only a few hours. He was apparently as well as usual during the morning, but early in the afternoon he was stricken by a shock and he expired during the evening.

He was a resident of Newport for many years and had been employed as assistant and head gardener on a number of the larger estates, although for the last few years he had been in the employ of the city. Three sons, Daniel F., John F. and Patrick J. Hayes, and two daughters, Mrs. William F. Loneragan and Mrs. Richard Ryeberg, survive him. W. H. M.

NEW YORK.

The Market.

With practically all outside flowers cut off through frost, excepting cosmos, the market shows some improvement, but business is spasmodic. October 27 and 28 were good days, but, strangely enough, the business of October 29 was exceptionally poor. Retailers report that transient trade is away off in volume, and necessarily is given consideration when buying stock.

Chrysanthemums now dominate the market, arriving in avalanches. The midseason varieties are well on crop, and some of the late varieties, such as Bonaffon, are making an appearance. Singles and pompons are in large supply, but move fairly well at from 25 cents to \$1 per bunch. The larger sorts move rather slowly at \$8 to \$50 per hundred.

Roses are in good supply and the quality is excellent. American Beauty is meeting a little better demand, and prices have advanced somewhat since last quotations, stock now moving within a range of \$25 to \$60 per hundred, with a few selected flowers bringing \$75 per hundred.

Hybrid teas are meeting a fair demand at about \$2 to \$25 per hundred, the latter for stock approaching exhibition quality.

Cattleyas are plentiful, but meet only a slow demand at \$50 to \$100 per hundred. Cypridium bring \$3 to \$6 per dozen, and oncidiums \$4 to \$6 per hundred.

While lilies are a little more plentiful, yet, with a better demand for them, prices are maintained at \$20 to \$25 per hundred. Lily of the valley is plentiful and prices are a little stronger, \$6 per hundred now being obtained for the best grade.

Carnations are more plentiful, and flowers are showing better color and stem. The price range is \$2 to \$4 per hundred.

The supply of miscellaneous flowers is much reduced. There are now available cosmos, snapdragons, cornflowers, bouvardia, pansies, a few inside-grown asters, delphiniums and violets, the latter of poor quality and unquotable in price.

Various Notes.

Several of the New York friends of Samuel S. Pennock, Philadelphia, president-elect of the S. A. F., are arranging to honor him with a reception and dinner at the Hotel Pennsylvania Friday evening, November 4. Mr. Pennock, who has been representing the American Friends' Service Committee in Germany for the past nine months, will arrive on the S. S. Orbita November 4, and by radiogram has accepted the invitation

of a committee having the function in charge, the chairman of which is Wallace R. Pierson, and the secretary, John Young.

P. F. McKee, president of the American Greenhouse Mfg. Co., Chicago, is in New York on business in connection with the company's office here.

In a list of companies having increased their capital stock last week, was the name of Trepel Florist, Brooklyn, with an increase from \$10,000 to \$100,000.

Edward E. Bruggerhoff, of 1125 Lexington avenue, has filed a petition in bankruptcy, listing liabilities of \$20,212 and no assets. The principal creditor is the National Park bank, \$18,712, liability as endorser for J. M. Thorburn & Co., seedsmen, now in bankruptcy.

The next meeting of the New York Florists' Club will be held in the Engineering Societies' building, 25 West Thirty-ninth street, Monday evening, November 14. At this meeting the committee on nominations will present the names of its candidates for election to office at the December meeting.

Several in the trade journeyed to Morristown, N. J., October 27 and 28, to attend the annual flower show of the Morris County Horticultural Society. The exhibits are said to have shown the usual excellence seen at this show.

The fall show of the Horticultural Society of New York, cooperating with the Garden Club of America, opens in the American Museum of Natural History, November 3, and continues until November 6. The nineteenth annual exhibition of the American Institute opens in the Engineering Societies' building, 25 West Thirty-ninth street, November 9 to 11. Some fine exhibits are expected to be staged at this show. The show of the Tarrytown Horticultural Society opens November 2 to 4.

J. H. P.

CHICAGO.

The Market.

There is no complaint as to the volume of business in the Chicago market—there are plenty of orders to keep everybody, if not always on the jump, at least comfortably busy—but prices are so low the returns are not what they should be. Large quantities of good stock have been sold much below the market for no other reason than that the seller feared to let the buyer try elsewhere, lest he never come back. The reason for the overstocked condition of the market lies, not in lack of demand, but in unseasonably warm weather. The condition is likely to change suddenly if we get the other swing of the weather pendulum.

The chrysanthemum now dominates the market. The local season is in full swing. There is a large supply in all colors. Richmond is the best yellow and the one principally seen. Chieftain is abundant and popular because of the type the public prefers. Whites are legion. Most of the flowers are of the small to medium sizes and prices have fallen with the increased supply. The only buyer who has any trouble finding what he wants at a price he can afford to pay is the man who wants fancy exhibition flowers. Most of the growers have given up trying for a profit on this class of mums and there

(Continued on page 34.)

We Offer in Quantity Richmond

In addition to the best yellow in all sizes, pink, particularly strong on the popular small and

Pompons

Now is the time to order Pompons—they will sell like “hot cakes.” We have all kinds: Button, single, semi-double, full double, in all sizes and the following range of colors:

YELLOW
PINK
RED

WHITE
BRONZE
MAROON

35c, 50c, 60c, 75c per bunch.

Single Stem Pompons

You and your trade will be greatly pleased with our White Doty and Pink Doty grown to single stem, disbudded.

\$8.00 to \$15.00 per 100.

Price List of Roses

| | | Per 100 | |
|---------------|---------------|---------|-----------|
| Russell | special | \$25.00 | @ \$30.00 |
| | medium | 18.00 | @ 20.00 |
| | select | 10.00 | @ 15.00 |
| | short | 6.00 | @ 8.00 |
| Columbia.... | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Milady..... | special | 25.00 | @ 35.00 |
| | medium | 15.00 | @ 20.00 |
| | select | 10.00 | @ 12.00 |
| | short | 4.00 | @ 6.00 |
| Butterfly.... | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Montrose.... | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Victor | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Golden Rule | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Ophelia..... | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Dbl. White | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Sunburst.... | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |

Extra Special Roses billed accordingly.

E. C. AMLING CO.

NOT OPEN
ON SUNDAY

The Largest, Best Equipped and Most Centrally
Located Wholesale Cut Flower House in Chicago

The Best Yellow Chrysanthemum

Now in Season

We have a large supply of white and medium sizes in strongest demand in every flower store.

Other Seasonable Stock

| | | | |
|-----------------------------------|-----------|---------|----------|
| CORSAGE ROSES | | | Per 100 |
| Cecile Brunner..... | \$2.00 @ | \$3.00 | |
| ORCHIDS | | | Per doz. |
| Cattleyas..... | \$12.00 @ | \$15.00 | |
| CHRYSANTHEMUMS | | | Per doz. |
| Yellow, home grown..... | \$2.00 @ | \$6.00 | |
| White, home grown..... | 1.50 @ | 4.00 | |
| Pink, home grown..... | 3.00 @ | 6.00 | |
| Bronze, home grown..... | 3.00 @ | 6.00 | |
| POMPONS | | | |
| All colors.....per bunch, | \$0.35 @ | \$ 0.75 | |
| Single Stem (disbudded), per 100, | 8.00 @ | 15.00 | |
| CARNATIONS | | | Per 100 |
| Select..... | \$3.00 @ | \$4.00 | |
| Laddie..... | 6.00 @ | 8.00 | |
| SWEET PEAS | | | Per 100 |
| Winter Bloomers..... | \$1.50 @ | \$3.00 | |
| MISCELLANEOUS | | | Per 100 |
| Magnificent Lilies..... | \$25.00 | | |
| Valley..... | 8.00 | | |
| EVERLASTINGS | | | |
| "Amling" Statice.....per bunch, | \$0.75 @ | \$1.00 | |
| Strawflowers.....per bunch, | .25 @ | .50 | |
| GREENS | | | |
| Monticello Leaves.....per 100, | \$3.00 | | |
| Ferns.....per 1000, | 3.00 | | |
| Humulus.....per bunch, | \$0.50 @ | .75 | |
| Prengeri.....per bunch, | .50 @ | .75 | |
| Aspidistra.....per 100, | 1.50 @ | 2.00 | |
| Mexican Ivy.....per 100, | 1.00 | | |
| Philax.....per doz., | 6.00 | | |
| Salax.....per 1000, | 2.00 | | |
| Succothoe.....per 1000, | 10.00 | | |
| Boxwood.....per lb., | .25 | | |

Prices Subject to Market Changes

Store Open from 7:30 A. M. to 5 P. M.

Fine Roses

Our Roses are grown by men who know how. Grown as well as men, money and experience can grow them; they are so carefully handled that you can **sell** every rose you buy of Amling's. Note our list of varieties.

Carnations

In addition to a splendid supply of the standard varieties, "Amling's" is headquarters for Laddie.

Valley

You always can get Valley here, but why not place a standing order?

Orchids

Fine Cattleyas in large supply.

169-175 N. Wabash Ave.

Long Distance Telephone

Central 1978
1977
1975

CHICAGO, ILL.

The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Long Distance Phone
Central 282
Private Exchange

Chicago

FLOWERS
Are Plentiful
Prices are Low

IT WILL PAY YOU
To ORDER PLENTY
And Push the Selling

FLOWERS:

There are none finer than ours

Current Price List

The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Chicago

THE HOUSE THAT SATISFIES

REMEMBER—Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

| | Per 100 | | Per 100 |
|-----------------|---------------------------------|------------------|-----------------------------------|
| Premier | Special \$30.00 | Butterfly | Fancy Long.... \$18.00 to \$20.00 |
| | Fancy Long.... \$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium 8.00 to 10.00 |
| | Medium 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| Columbia | Special \$25.00 | Ophelia | Fancy Long.... \$18.00 |
| | Fancy Long.... \$18.00 to 20.00 | | Long \$12.00 to 15.00 |
| | Long 12.00 to 15.00 | | Medium 8.00 to 10.00 |
| | Medium 8.00 to 10.00 | | Short..... 4.00 to 6.00 |
| | Short..... 4.00 to 6.00 | | |
| Milady | Special \$30.00 | Sunburst | Fancy Long.... \$18.00 to \$20.00 |
| | Fancy Long.... \$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium..... 8.00 to 10.00 |
| | Medium..... 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| Russell | Special \$30.00 | White | Fancy Long.... \$18.00 |
| | Fancy Long.... \$20.00 to 25.00 | | Long \$12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium..... 8.00 to 10.00 |
| | Medium..... 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| | | Mrs. Ward | Fancy Long.... \$12.00 to \$15.00 |
| | | | Long 10.00 |
| | | | Medium..... 8.00 |
| | | | Short..... 4.00 to 6.00 |

Extra Special Roses Billed Accordingly

CHRYSANTHEMUMS Excellent Blooms, \$2.00 to \$5.00 per dozen
POMPONS Also Special Exhibition Stock
 GOOD BUNCHES,
 35c, 50c and 75c EACH

Miscellaneous Flowers

| | |
|--|---|
| Carnations, select.....per 100, \$3.00 to \$4.00 | Sweet Peas.....per 1000, \$20.00 to \$25.00 |
| Carnations, fancy .....per 100, 5.00 to 6.00 | Giganteum Lilies.....per 100, 25.00 |
| Valley .....per 100, 8.00 | Orchids.....each, 2.00 |

Decorative Greens

| | |
|-----------------------------------|------------------------------|
| Coontie Leaves.....\$3.00 per 100 | Adiantum.....\$ 1.50 per 100 |
| Ferns .....\$3.00 per 1000 | Galax.....2.00 per 1000 |
| Plumosus .....50c bunch | Leucothoe.....10.00 per 1000 |
| Sprenger.....35c to 50c bunch | |

GALAX, Bronze, fine large leaves, \$15.00 per case

Prices Subject to Change Without Notice

“Service to swear BY, not AT”

FLOWERS STILL

Prices are low---Quality is good

Mid-Season



**The Best of the Year
ARE READY**

White, Yellow, Pink

\$2.00, \$3.00 and \$4.00 per dozen

In lots of 100 or more, \$12.00, \$15.00, \$20.00 and \$25.00

SMALL MUMS, White and Yellow

Excellent for work, \$6.00, \$8.00 and \$10.00 per 100

Pompons

All colors, 50c and 75c per bunch

In lots of 50 bunches or more, 35c to 50c bunch

are only a few big, fancy blooms in the market.

Bunch mums are plentiful, all sizes, shapes and colors. They sell well and still bring fair prices. Several growers are sending the Doty varieties grown to single stem. They are well liked.

Roses unquestionably feel the competition of the mums, but there are more roses than is usual at this time of year. The reason probably lies principally in the bright, warm weather of late October. A few growers are off crop, but most of them are cutting heavily. Quality leaves little

to be desired. There is fine stock in all varieties.

Carnations have not increased in supply to any great extent, but prices have fallen. This is due to the competition of pompons.

The supply of sweet peas does not increase rapidly, but violets now are

ARE PLENTIFUL

Don't be Afraid to Order

Roses—Quality Wonderful Very Good Values

| Per 100 | | Per 100 | |
|------------------------------|-------------------|---------------------------|--------------------|
| Good Short Roses | \$4.00 to \$ 6.00 | Long Stem Roses | \$12.00 to \$15.00 |
| Medium Stem Roses | 8.00 to 10.00 | Special Fancy Long Roses, | 18.00 to 20.00 |
| Any variety—we have them all | | | |

Plenty of Carnations Now

Select, \$1.50 to \$2.00; Fancy, \$3.00 to \$4.00 per 100

| | | | |
|--------------------|-------|------------------|----------|
| Sweet Peas | - - - | \$2.00 to \$2.50 | per 100 |
| Valley | - - - | 8.00 | per 100 |
| Easter Lilies, | - - - | 25.00 | per 100 |
| Orchids—Cattleyas, | - - - | 18.00 | per doz. |

In lots of 50 or 100, \$1.00 each

Coontie Leaves
\$3.00 per 100

Asparagus
25c to 50c per bunch

Ferns
\$3.00 per 1000

Wild Smilax
\$7.50 per case



ALD RANDALL
COMPANY
CHICAGO

L. D. Phone
Central 7720

180 North
Wabash Ave.

available in greater quantity. New York doubles have arrived. Cattleyas are less plentiful, due to increased demand, probably, nearer the points of production. The supply of Easter lilies is erratic; sometimes there are quite a few, sometimes none at all for several days. Valley is staple. There are

asters and gladioli still in the market, in November!

The demand for greens has eased with cheaper flowers.

October 31 was the poorest Monday the market has seen this season. The weather was warm and wet, like the day before, a Sunday on which retailers did

no business to speak of. There always are two days' cuts on the market Monday and this time they were unusually heavy, because of the warm weather. There were large quantities to put away in the iceboxes. That night the weather turned cold. If it holds, there will be a progressive change in the mar-

ket, but it probably will be several days before the accumulation of stock can be worked off and normal conditions restored. This is a weather market.

October Business.

There is ground for complaint as regards October business only so far as prices are concerned. The first part of the month was excellent; there was a good demand, good prices were obtained and most of the wholesale houses showed daily sales well above the best previous records for the period. Then came some hot days and the market broke. There was a quick partial recovery, but the supply continued large and prices low clear to the end of the month. Demand was good and a large volume of business was done; there can be no complaint on that score. The public still is buying flowers.

Several of the Chicago wholesalers have an increase in the total sales for the month, money value, but most of the houses are only about even. Not many suffered.

We are still doing record volume in this market.

Ting-a-Ling.

Ting-a-ling.

"Hello! Who's speaking?"

"This is Hirsch, Henry M., on Forty-seventh street."

"Yes, Mr. Hirsch, what can we do for you?"

"Just wanted to know if you have seen the flower show at the new Chicago theater."

"No. Tell us about it."

"Well, it is worth looking at. At least fifty pieces there on the opening night; mostly horseshoes and baskets."

"What were they worth?"

"From \$10 to \$50 apiece and at least fifteen or twenty florists represented; had seven or eight good orders myself."

"Much obliged, Mr. Hirsch."

Every little bit helps.

Various Notes.

It is cheerful news that October sales in the cut flower department of the A. L. Randall Co., presided over by Eric Johnson, were considerably ahead of any other October in the history of the house.

William A. Hansen, who has been assistant to C. J. Michelsen, of the E. C. Amling Co., will join the forces of the Joseph Foerster Co., November 7, taking charge of the office work. Mr. Hansen's successor with the E. C. Amling Co. will be Bert Chadwick, for a number of years with Vaughan's Seed Store.

It is stated the retail florists already have purchased, for free distribution, 25,000 tickets for the big chrysanthemum show to be held in the Auditorium hotel November 16 and 17, by the Chicago Florists' Club and the Chrysanthemum Society of America. An old-time banquet is to be given in the evening of November 17. Tickets may be had of Secretary Lautenschlager, at \$3.

Poehlmann Bros. Co. is making efforts to maintain its stock of orchid plants, especially because so many growers are dropping cattleyas now that the old plants are becoming exhausted and fresh importations are prohibited. John Poehlmann says they plan to be able to supply cattleya flowers every day in the year and believe it will pay in the long run, although the recent crop of labiata had to be marketed below the cost of production.

PYFER'S

FLOWERS FOR PROFITS

Remember Pyfer's

Have Flowers Every Day
at Lowest Market Price

Here are a few of our leaders:

Plenty of ROSES at Low Prices

| PREMIER | | Per 100 |
|---|-----------------|--------------------|
| Select Long | ..... | \$15.00 to \$20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| COLUMBIA | | |
| Select Long | ..... | 15.00 to 20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY | | |
| Select Long | ..... | 10.00 to 12.00 |
| Choice Medium | ..... | 6.00 to 8.00 |
| Good Short | ..... | 5.00 |
| CHRYSA nth EMUMS, yellow, white, pink, fancy, | | |
| per doz. | ..... | 3.00 to 4.00 |
| Select, per doz. | ..... | 2.00 to 2.50 |
| POMPONS, new varieties, per bunch | ..... | .50 to .75 |
| POMPONS, standard varieties, per bunch | ..... | .35 to .50 |
| CARNATIONS, fancy | ..... | 4.00 to 5.00 |
| SWEET PEAS | ..... | 2.00 to 3.00 |
| VIOLETS, single or double | ..... | .75 to 1.00 |
| FEVERFEW | per bunch | .35 |
| EASTER LILIES | per dozen | 3.00 |
| ADIANTUM | per 100 | 1.50 |
| ASPARAGUS and SPRENGERI | per bunch | .25 to .50 |
| FERNS | per 1000 | 3.00 |
| GALAX | per 1000 | 2.00 |
| BOXWOOD, fancy | per pound | .30 |

Subject to Market Changes

A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

Mention The Review when you write.

The Florists' Club will hold its monthly meeting November 10, at the Randolph. It will be nomination night, with election in December, for officers for 1922.

Bassett & Washburn this year cut splendidly finished Bonnaffons several days before October ended.

The supply of chrysanthemums, pompons and sweet peas is increased this season by the output from 18,000 feet of glass at Palatine, Ill. This is the

TANNER

Phone
Central
6254

WHOLESALE
CUT FLOWERS and
SUPPLIES

30 East Randolph Street

CHICAGO

establishment of N. F. Mersch, which heretofore has been used for vegetables.

Stock being more plentiful, same permits orders being filled with a better degree of satisfaction.

Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

 Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS OF GOOD KEEPING QUALITY IN GOOD SUPPLY

MUMS WHITE, YELLOW AND PINK—ALSO POMPONS

ORCHIDS IN STEADY SUPPLY at reasonable prices

Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK

ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

 SHIPPING ORDERS GIVEN CAREFUL ATTENTION 

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

QUALITY
SPEAKS
LOUDER
THAN
PRICES

PRICES
AS
LOW
AS
OTHERS

A few months ago the place was leased by Aspinwall & Ludeke, who have recently begun shipping flowers to market. The firm consists of Hugh M. Aspinwall, who recently was a grower employed by Otto Mau, at Wheaton, and Walter H. Ludeke, who has been with George Ball and W. S. Gilbert.

W. H. Jaquette, an old-time rose grower formerly employed by Bassett & Washburn, at Hinsdale, who has been out of the trade for a number of years, is returning to it, planning to start a business for himself at Memphis, Tenn. The Foley Greenhouse Mfg. Co. has just completed the erection of two pipe-

frame greenhouses, each 24x50, and the installation of heating apparatus in Washington park, at East Chicago, Ind. The new houses are attached to the main house built by the Foley concern last year. Ed Kanst is putting 100 carloads of black soil in the park. Fall weddings are becoming almost as

popular as those of the traditional month of June. Henry Wittbold & Son, in particular, report having been rushed with this business during October. Urban and suburban clubs have also supplied many orders for this firm of late.

When spring opens next year in Lincoln park the knoll whereon a carpet bedding design has been prominent all summer will proclaim, "Welcome, Spring, 1922," in crocuses. A shield border will be of yellow, while the words will be of purple.

A. T. Pyfer comments on the excellent run of rush orders from the south on the eve of All Saints' day. He says it is evident that, while the far-away Pacific coast shippers had canvassed the southwest pretty thoroughly and booked a good many advance orders for mums, many of the retailers found business better than they had anticipated, as they wired Chicago for additional stock.

The A. B. C. offices were decorated, October 29, with handsome vases of Medina, the new white rose, soon to be put on the market by White Bros. Medina is a white sport of Sunburst. The flowers here referred to had been delayed in delivery by forty-eight hours and many were wide open, but all of them were in usable condition. Several Chicago growers have placed orders for stock.

Eric Johnson went to Memphis October 29, to spend a couple of days with his Idlewild friend, W. H. Englehart, the pair then proceeding to Chattanooga, where the Tennessee State Florists' Association is holding its convention this week.

The elder daughter of Mr. and Mrs. E. C. Amling, Mrs. Rev. J. M. Bailey, now resides in Milwaukee and Mr. and Mrs. Amling have been spending a few days there. Before her marriage Mrs. Bailey sat at the cashier's window of the E. C. Amling Co. She is well known to florists.

W. J. Smyth's Halloween window was a menace to the heavy traffic on Michigan avenue, so many drivers turning their eyes to the autumnal setting for flowers instead of keeping them on the car ahead, as should be the rule at Smyth's corner.

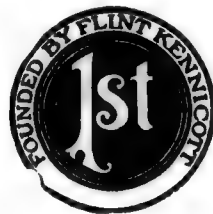
Visitors.

C. A. Pfeiffer, of the Pfeiffer Nursery, Winona, Minn., was in Chicago October 27, toting samples of gladiolus bulbs. He says the growing season at Winona was the most favorable he has experienced in the ten years since he started the nursery business and that the bulbs probably never can be of higher quality than this crop. He has already sold out of several sizes, but booked some good orders while here.

W. W. Gammage, of London, Ont., and his son, Bert, were visitors October 31. The younger man is taking the course in floriculture under Prof. Dorner at the University of Illinois, where October 29 was Fathers' day. They came to Chicago together for a look around.

Gustave Raasch, of Kankakee, was in the market October 31 discussing supply and demand with H. Van Gelder, and chrysanthemum varieties with N. J. Wieter.

Ellicott City, Md.—George H. Amoss has started the erection of several greenhouses on his property, near West Friendship. Mr. Amoss has been in the trade for a number of years.



¶ A large percentage of the total volume of stock which we ship is sent out on standing orders to ship daily or twice a week a certain fixed amount of standard stock.

¶ This arrangement saves worry as well as expense; provides a reserve for unforeseen contingencies; and insures against shortage.

¶ Like a balance at the bank or a full coal bin, it gives a comfortable feeling of security.

¶ Such orders are, naturally, filled at the time when there is most leisure for careful selection; and, being known in advance, are always free from any misunderstanding.

PLACE A STANDING ORDER NOW.

OLD—RELIABLE—ESTABLISHED—SURE

KENNICOTT BROTHERS CO.
WHOLESALE FLORISTS

Chicago, Illinois

Buy Direct From the Grower

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner.

Our quality Carnations are recognized as the best on the market.

| Subject to Market Change | | PRICE LIST | | Open Days, Nights and Sundays | |
|---|--------------------|---|--|-------------------------------|--------------------|
| Mrs. Chas. Russell, Columbia | | Per 100 | | Milady, Richmond | |
| Specials | \$25.00 to \$30.00 | Per 100 | | Specials | \$25.00 to \$30.00 |
| Select | 15.00 to 20.00 | Per 100 | | Select | 18.00 to 20.00 |
| Medium | 10.00 to 12.00 | Per 100 | | Medium | 12.00 to 15.00 |
| Short | 6.00 to 8.00 | Per 100 | | Short | 6.00 to 10.00 |
| Ophelia, Killarney, White Killarney, Killarney Queen, Champ Welland | | Per 100 | | Cecile Brunner | |
| Specials | \$15.00 to \$20.00 | Per 100 | | Roses—Our Selection | 5.00 |
| Select | 12.00 to 15.00 | Per 100 | | Carnations—Fancy | 3.00 to 5.00 |
| Medium | 8.00 to 10.00 | Per 100 | | Asparagus—Per bunch | .50 |
| Short | 4.00 to 6.00 | Per 100 | | Ferns—Per 1000 | 3.00 |
| Chrysanthemums | | \$1.50, \$2.00, \$3.00 and \$4.00 per dozen | | | |
| Pompons, Diana | | 50c to 75c per bunch | | | |

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.

Members F. T. D.

Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

Roses and Carnations

MUMS are in large supply

POMPONS, in all colors

LILIES, SWEET PEAS, SINGLE VIOLETS

GREENS OF BEST QUALITY

All other stock in season.

Connect with us. You will find this a good source of supply.

FINE FLOWERS

Roses, Chrysanthemums, Sweet Peas, Lilies, Valley and other Flowers for buyers whose trade demands the best.

JOSEPH FOERSTER CO.

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who
Buys from us.

BOSTON.

The Market.

Business was fairly good until Octo-

ber 29; then things came down with a thud. Retailers, whether intentionally or otherwise, kept away from the market in large measure that day, in order, as growers believe, to facilitate a de-

cline in prices and semi-demoralization. Tactics of this kind will not work and will in the end hurt those adopting them, even though retailers and growers have never been able to work together

MUMS, POMPONS

We also have a Steady Supply of

Roses

Valley

Carnations

Violets

Lilies

Adiantum

Orchids

Sprengeri

Plumosos

Sweet Peas

Boxwood

Smilax

Ferns

Galax

Myrtle

The Green
you get so
many calls for

ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best" From Grower Direct

WEILAND-RISCH CO.

154 North Wabash Ave. FLOWER GROWERS CHICAGO

satisfactorily, which is unfortunate. The power is not entirely in the hands of the retailers, as they may wake up and find out some fine morning.

Conditions were a little better October 31, but the first day of November found the markets badly clogged and prices unreasonably low. Now is the time for wide-awake retailers to let people know that flowers are cheap and announce immense bargain sales, as in other lines of industry. Has anyone noticed this being done? Well, hardly. Too many flowers are coming in for the present methods of retail distribution. Roses have declined considerably and short-stemmed stock has again fallen below the "dollar per hundred" mark. Even Columbia, Premier, Butterfly and other favorites have been on the to-boggan.

Carnations continue to increase in numbers and the quality is now good. Some fancies, like Laddie, make \$4 to \$6 per hundred, but more ordinary grades have gone as low as \$1.50 to \$2 per hundred. These are sluggish even at these prices. Chrysanthemums now dominate the market and will continue to do so until December; prices have fallen and nice flowers may now be had as low as \$4 per hundred. It is true that some fancies have reached \$6 per dozen, but they are few in numbers. There are now a good many Roman Gold, pink and white Chieftain and Bonaffon. The last-named is fine and popular as ever. Some fancy Turners have also come in. There is now a good supply of both pompoms and singles; so far these have sold better than the large disbudded flowers and must surely pay the grower more.

There are sweet peas from several growers. Some have excellent stems

"BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... \$1.00 5 boxes of 1000 clips or more @..... \$0.90
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

GEO. H. ANGERMUELLER CO.,

Wholesale Florist

1324 Pine St., ST. LOUIS, MO.

OUR NEW APRON

THE BEST for Shop or Greenhouse

Made of Gray Vulcanized Rubber backed with mercerized cloth as our former aprons but are a little heavier, thus making them acid proof. All edges are hemmed. Size 28 x 38 inches, complete with straps.

NOTE—We only carry the one style apron.

C. A. KUEHN WHOLESALE FLORIST 1312 Pine St. ST. LOUIS

**POSTPAID
Each**

\$1.75

and make \$2 per hundred, but many are rather poor and do not move well. Violets are poor and cheap. They are small, of poor color and people do not seem to want them. Some good pink snapdragon comes in and sells fairly well. There are no lilies and the few callas arriving do not sell well. Recent frosts have practically done away with outdoor flowers, but some good indoor asters come in. The best make \$3 per hundred. Gladioli straggle in still, but they are poor. Some inside Lady Lenox cos-

A. W. GUMZ
WHOLESALE FLORAL CO.

Cut Flowers a Specialty

1314 Pine St., St. Louis, Mo.
Both long distance Telephones

Mention The Review when you write.

mos is seen, as are bachelor's buttons. Pansies are abundant and cheap gardenias are plentiful. They sell at \$6

PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of
MUMS—ROSES—CARNATIONS

Phones: Central 2846 and
Dearborn 3101

CURRENT PRICE LIST

Subject to change without notice

MRS. CHAS. RUSSELL and PREMIER

| | Per 100 |
|---------------------|------------------|
| Extra Special | \$25.00 |
| Special | \$18.00 to 20.00 |
| Select | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 4.00 to 6.00 |

OPHELIA, SUNBURST, BUTTERFLY

| | Per 100 |
|---------------|--------------------|
| Special | \$18.00 to \$20.00 |
| Select | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 4.00 to 6.00 |

COLUMBIA

| | Per 100 |
|---------------------|--------------------|
| Extra Special | \$18.00 to \$20.00 |
| Special | 12.00 to 15.00 |
| Select | 10.00 |
| Medium | 8.00 to 8.00 |
| Short | 4.00 to 5.00 |

WHITE KILLARNEY

| | Per 100 |
|---------------|--------------------|
| Special | \$15.00 to \$20.00 |
| Select | 10.00 to 12.00 |
| Medium | 6.00 to 8.00 |
| Short | 5.00 |

ROSES, OUR SELECTION.....

5.00

CARNATIONS, ALL COLORS, \$2.00 and \$4.00 per 100

| | |
|--|------------------------|
| Chrysanthemums, white and yellow, doz..... | \$1.50 to \$5.00 |
| Easter Lilies | \$3.00 per dozen |
| Valley, order of us for the best | \$8.00 per 100 |
| Violets, single | .75 per 100 |
| Sweet Peas | \$1.50 to 3.00 per 100 |

| | |
|--|--------------------------|
| Pansies | \$2.00 per dozen bunches |
| Adiantum, per 100 | \$1.50 |
| Asparagus, per bunch | \$0.35 to \$0.75 |
| Galax, bronze or green, per 1000 | \$2.00 |
| Ferns, per 1000 | 3.00 |

Order from us and get the freshest stock and of best keeping quality.



Windler Smiling Service

WE claim to have superior Service—and are in the state of Missouri. Let us finish the story by your sending us an order to try us out—Send for our list of Supplies.

Sphagnum Moss

| | |
|-----------------|---------|
| One Bale | \$ 1.35 |
| Ten Bales | 12.50 |

Green Thread

(Meyer's)

| | |
|---------------------|---------|
| One-pound box | \$ 1.75 |
| Ten boxes | 16.50 |

Three-Stripe Chiffon—Best Quality

| | |
|--|-----|
| White, Pink, } 6-in., per yard | .6c |
| Violet, Lavender } 4-in., per yard | .5c |

Number 2 Metalline Shower

Pink and White

| | |
|------------------------|--------|
| Per 50-yard bolt | \$1.50 |
|------------------------|--------|

WINDLER WHOLESALE FLORAL CO.,

All
Phones

1310 Pine St., St. Louis, Missouri

per dozen. Cattleya labiata has suffered somewhat in value. There is some nice white bouvardia, as well as some of the colored sorts. Asparagus has been selling somewhat slowly.

Club Meeting.

There was a large attendance at the meeting of the Gardeners' and Florists' Club October 25. Eleven new members were presented by the committee, consisting of William Downs, W. N. Craig

and Duncan Finlayson, and were admitted by a rising vote. There was an interesting lot of exhibits. F. E. Palmer showed a number of beautifully grown cyclamens in several sizes, ranging from 4-inch to 10-inch pans. Mr. Palmer said he had several thousand similar plants. Except for a little Clay's fertilizer they had had no feeding, but had had plenty of fresh air and a moderate amount of shade. About twenty per cent of his plants carried

long flower stalks, which would not stand up. This seemed to be a type which cool culture did not eliminate. He managed to work off a good many of these, however, as basket plants. Cleanliness was one of the secrets of successful cyclamen culture. Mr. Palmer also showed Begonia Prima Donna, bush chrysanthemums, berried solanums and good commercial blooms of Early Frost and Haliday chrysanthemums.

John Garland showed nice double and

Mums, Pompons, Roses and Carnations

Our stock will compare favorably with most stock sold in Chicago market. Cash or C.O.D. from unknown parties.

| | |
|---|-----------------------------|
| MUMS, white, pink and yellow, fancy..... | Per doz., \$2.00 to \$3.00 |
| MUMS, white, pink and yellow, select..... | Per doz., 1.50 to 2.00 |
| POMPONS, white, pink and yellow..... | Per bunch, .50 |
| ROSES, Columbia, Premier and Russell. | |
| Select..... | Per 100, \$10.00 to \$12.00 |
| Medium..... | Per 100, 5.00 to 8.00 |
| Ophelia..... | Per 100, 5.00 to 10.00 |
| CARNATIONS..... | Per 100, 4.00 to 5.00 |
| FERNS..... | Per 1000, 3.00 |

ERICKSON'S GREENHOUSE, Princeton, Ill.

anemone-flowered cosmos. W. N. Craig received a cultural report of merit for a plant of Nerine excellens carrying eighteen spikes and a report of merit for Buddleia Eva Dudley, a cross between B. magnifica and B. asiatica. Walter H. Golby received a cultural report of merit for splendid flowers of Bob Pulling, Alice Day, Nagirroe, Mrs. Gibson and Mrs. Mitchell chrysanthemums.

George F. Stewart, of Waltham, the first speaker of the evening, dwelt on the recent convention of the National Association of Gardeners, which he commended highly. He admired the architectural features of the new Episcopal and Roman Catholic cathedrals of New York. He also admired the immense range of greenhouses at Bronx park; the culture of the inmates of the latter, however, left much to be desired. The collections of plants were poor, of hardwood stock especially so. Outdoor plantings also did not appeal to him at all. In the Central Park greenhouses the houses devoted to tropical plants were well done, cyclamens in frames being especially fine.

Robert Cameron described visits to estates and nurseries in and about Philadelphia. At the Widener estate, where William Kleinheinz has charge, all the occupants of the extensive greenhouse range showed fine culture. The French garden and general planting, however, did not impress him favorably. At the E. T. Stotesburg estate, which is comparatively new, some three millions had been spent on the house and a similar sum on the flowers. Although there had been an extravagant expenditure of money, sufficient to create a great display, the estate did not appeal to him. The planting was not in good taste. At Compton, Chestnut Hill, the estate of the late John T. Morris, he saw a charming estate, well planted with a splendid assortment of all hardy material, a fine place for study and acquiring knowledge and an ideal training place for young gardeners. The Anderson Nurseries, Chestnut Hill, contained an immense amount of choice trees and shrubs, many in large sizes. The planting around the residence of the proprietor, William Warner Harper, was extremely tasteful.

W. N. Craig described the estate of Samuel Untermyer, Yonkers, and that of John D. Rockefeller, in the Pocantico hills. The formal garden and Japanese garden at the latter estate were among the most delightful and satisfying seen. In the big storage house were grand specimens of oranges, twenty feet or more in height, also huge bay trees, oleanders, pittosporums, bamboos, euryas, etc. The F. R. Pierson Co., Scarborough, rose ranges and nurseries, situ-

Magnolia Wreaths

Write for prices

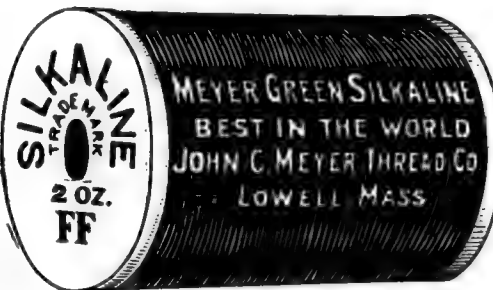
We use only Dr. H. Dux Co. Selected Leaves

Joseph Ziska & Sons

WHOLESALE FLORISTS' SUPPLIES
MANUFACTURERS OF WIRE DESIGNS

175 N. Wabash Ave.

CHICAGO, ILL.



Use the Meyer Green-Silkline!

Full 2-ounce spools of actual thread. Full length, strength and quality combined or no sale.

JOHN C. MEYER THREAD CO.
LOWELL, MASS.

Mention The Review when you write.

PAPIER MACHE WREATH FORMS

An excellent and inexpensive substitute for wire wreaths. Just the thing for "Frieze Wreaths."

| | Doz. | 100 |
|------------|--------|--------|
| 6-in..... | \$0.35 | \$2.25 |
| 8-in..... | .45 | 3.25 |
| 10 in..... | .55 | 4.00 |
| 12-in..... | .65 | 5.00 |
| 14 in..... | .75 | 6.00 |

C. A. KUEHN WHOLESALE FLORIST
1312 Pine Street, ST. LOUIS, MO.

YELLOW FLOWER DYE

PRICE, sufficient to make \$1.00, prepaid.
one quart,
Six for \$5.00

McClenahan Greenhouses,
Oklahoma City, Okla.

Florists' Cards, Envelopes Tags, Labels

PRINTING OF ALL KINDS

Send for Samples.

THE JOHN HENRY CO.,
Lansing, Mich.

JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated— inexpensive—Send for folder



Mono Service Co., Newark, N. J.

Dennison's Tags

For Florists

Strong, good looking and not discolored by water. Write to Dennison, Dept. FR., Framingham, Mass., for samples.

WIETOR BROS.

Wholesale Growers of
CUT FLOWERS

30 E. Randolph St. L. D. Phone Randolph 2081 Chicago, Ill.

NOW IN FINE CROP

CURRENT PRICE LIST

Subject to change without notice

PREMIER

| | Per 100 |
|---------------|------------------|
| Special | \$25.00 |
| Long | 20.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |

RUSSELL

| | |
|-------------|-------|
| Long | 20.00 |
| Medium..... | 12.00 |
| Short..... | 6.00 |

COLUMBIA

| | Per 100 |
|---------------|------------------|
| Special | \$20.00 |
| Long | 15.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |

SUNBURST

| | |
|-------------|---------------|
| Long | 12.00 |
| Medium..... | 8.00 to 10.00 |
| Short..... | 4.00 to 6.00 |

CARNATIONS

| | |
|------------|----------------|
| Fancy..... | \$4.00 per 100 |
| Good..... | 3.00 per 100 |

CHRYSANTHEMUMS

| | White | Yellow |
|-------------|------------------|--------|
| Small..... | \$2.00 per dozen | |
| Medium..... | 3.00 per dozen | |
| Large..... | 4.00 per dozen | |

GREENS

| | |
|----------------|-----------------|
| Ferns..... | \$3.00 per 1000 |
| Plumosus..... | .50 per bunch |
| Sprengeri..... | .50 per bunch |

Order Your Holiday Strawflowers Now

Stripped and Dried.

HELICHRYSUM, dark rich colors

RHODANTHE

STATICE, yellow and blue

Try a 50c sample bunch

T. R. MICHAELIS

Wholesale and Retail
MARINETTE, WIS.

Lotos Manufacturing Co.

1734 N. Halsted St., CHICAGO, ILLINOIS

Importer and Manufacturer of
**Artificial Flowers of every
description**

Colored Grasses, etc.

Ask for our Dollar Sample Assortment

Special

This No. 310, all
reed, 2-tone enamel
in assorted colors
with liners.

A \$9.00 value. No
better basket made.

\$5.00

Per Dozen

Cash only



Dimensions:
5-in. top
8½ ins. deep
21 ins. high

JOHNSON BASKET WORKS

2535 Milwaukee Avenue, CHICAGO

"It Pays To Buy From The Grower"

Cut Flowers

CURRENT PRICE LIST

Subject to change without notice.

ROSES

| | Short | Med. | Long | Select |
|--------------------|-------|--------|------|--------|
| Francis Scott Key, | 12c | 16c | 20c | 25-30c |
| Premier..... | | | | |
| Columbia..... | | | | |
| Milady..... | 6-8c | 10-12c | 16c | 20c |
| Butterfly..... | | | | |
| Ophelia..... | | | | |
| Double White Kil- | | | | |
| larney..... | 8c | 12c | | |
| Cecile Brunner... | | 3-5c | | |

MISCELLANEOUS

| | Per 100 |
|-----------------------|-------------------|
| Carnations..... | \$ 6.00 |
| Easter Lilies..... | \$20.00 to 25.00 |
| Calla Lilies..... | 20.00 |
| Valley..... | 8.00 to 10.00 |
| Sweet Peas..... | 1.00 to 2.00 |
| Violets..... | 1.25 to 1.50 |
| Paper Whites..... | 6.00 |
| Chrysanthemums, doz., | \$1 50 to \$4.00. |
| Pompons, per bunch, | 50c to 75c. |

GREENS

| | |
|---------------------------------|---------|
| Asparagus Plumosus, per bunch, | 75c. |
| Asparagus Sprengeri, per bunch, | 75c. |
| Smilax, per dozen, | \$3.00. |
| Adiantum, per 100, | \$2.00. |
| Oregon Ferns, per 1000, | \$6.00. |

ELITCH GARDENS CO.

Wholesale Florists Denver, Colorado

ated high above the majestic Hud-
son river, were greatly enjoyed by the
visitors. Also an inspection of the
palatial store at Tarrytown and the
numerous houses of ferns, palms and
other decorative plants were enjoyed.
On Long Island the numerous fine box-
wood specimens were a great feature
everywhere, and it was surprising to see
such new estates as those of Mrs. Henry
Phipps and Nicholas T. Brady, occupied
for only three or four years, furnished

T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Fancy Mums, Good Roses and Carnations

Our consignors never had better stock.

Premier 6c to 20c
Columbia 6c to 20c
Milady 5c to 15c
Butterfly 6c to 18c

Mums \$3.00 to \$6.00
Pompons, bunch50 to 1.00
Carnations 6c
Valley 8c to 10c

DECORATIVE GREENS OF ALL KINDS

Quick service on Holiday Supplies; complete line.

Elco Brand

We have been asked the question how we account for the tide of ELCO popularity which has swept the country.

Our efforts in fair dealing, quality, style, value and complete satisfaction to our many friends answers for the confidence in the name.



M. H. LEVINE CO.

874 Broadway

ELCO BRAND

New York City

with such a wealth of beautiful trees and shrubs, some of the trees fifty feet or more in height. At Clarence H. Mackey's was a fine French garden, while at Mrs. George D. Pratt's the garden with its seclusion and tasteful planting appealed to everyone. The William R. Coe estate, at Oyster Bay, will be much heard of in the future, as it contained so many new, rare and valuable trees and shrubs, also a wonderful camellia collection. The formal garden here also was most exquisite. Lawns as a rule on Long Island were in poor condition, owing to drought and the work of the June bug larvæ.

Many queries were answered ere the meeting adjourned. The next meeting will come November 15 and nominations of officers will be made at that time.

Growers' Association Meets.

A meeting of the New England Flower Growers' Association was held at the Hotel Bellevue October 29. The tables were well decorated with choice new carnations and chrysanthemums from S. J. Goddard. The dinner was a good one. S. J. Goddard presided at the meeting and, this being the annual election night, he appointed a nominating committee consisting of Mr. Rice, W. Walke, H. Whittemore, H. A. Ryan and A. H. Wood to bring in a list of nominees. The election resulted as follows: President, S. J. Goddard; vice-presi-

FINEST QUALITY NEW IMPORTATION

MINIATURE VELVET PANSIES

\$3.60 per gross

SAM SELIGMAN, 116 W. 28th St., New York

CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.

We Carry a Complete Line of

Baskets, Wire Designs and Florists' Supplies

—WRITE US FOR PRICES—

GEO. B. HART, 49-55 Stone St., Rochester, N. Y.

dents, Thomas Roland and W. H. Elliott; secretary, E. Allan Peirce; directors, J. Frank Edgar, William Sim, Gordon Fisher, H. H. Bartsch, George W. Butterworth and Andrew Christensen.

Following the transaction of regular business a general discussion on the present status of the cut flower indus-

try in Boston was opened by W. N. Craig, who reviewed conditions as he had noted them for a number of years, some of which reflected no credit on Boston. Every purely trade organization was dead or in a comatose state, owing to the innumerable petty rivalries which affect and make Boston's retailers something of a laughingstock in

Home Telephone, Harrison 6487

Bell, Grand 3143

Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than
L. R. BOHANNON, Always at Your Service.

CHRYSANTHEMUMS

are coming in now in sufficient quantities to supply you with all grades and colors.

MEDIUM PINK, WHITE and YELLOW....10c to 15c each

LARGE PINK, WHITE and YELLOW20c to 30c each

LARGE, EXTRA FANCY SPECIMEN.....35c to 40c each

POMPONS.....50c, 75c and \$1.00 per bunch

We now have thousands coming in daily, all sizes and colors. Send in your orders and you will not be disappointed, but well taken care of.

Roses Coming in fine.
Prices reduced.

Carnations While they are scarce, we
are receiving daily cut.

Valley—Always on hand.

Sweet Peas—First of the season.

Erica Ferns

Flat Ferns

Asparagus

Wire Design Manufacturers

Florists' Supplies

Mention The Review when you write.

Home Phone
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STUPPY SUPPLY CO.

Bell Phones
Main 0755

TEN-TWENTY OAK STREET

Wholesale Flowers, Plants and Supplies

KANSAS CITY, MO.

ANYTHING FOR THE FLORISTS' TRADE

ROSES, all you want
MUMS, home-grown
VALLEY, extra fine
CARNATIONS, coming in slow
DAHLIAS, fine assortment
POMPONS, single or bunched
PLUMOSUS, FLAT FERNS, ADIANTUM,
STRAWFLOWERS, STATICE, GYPSOPHILA

RIBBONS and CHIFFONS

PRICES
REASONABLE
QUALITY plus SERVICE

other cities. He suggested ladies in preference to men as flower sellers in the stores and as being more likely to attract customers and sell flowers. If they succeed in candy stores, why not in flower stores? It was a regrettable fact that a small number of retailers only had a knowledge of floriculture outside of selling a few flowers. The increasing intelligence and knowledge of flower buyers, especially ladies, who are growing more and more discriminating, demand something better, according to Mr. Craig. The warm weather added to existing economic conditions and depressed business, but retailers in such times should make special efforts to sell flowers at reduced prices. He did not find that they were doing so and suggested one or two methods for helping

reduce the congestion. The growers who produced the flowers could do so if they saw fit and would in time put an end to existing conditions.

Gustave Thomman spoke at length and gave his views as one who had for many years been a grower and was now a newspaper man. He made some valuable suggestions and said that growers were now combined on the right track and were going to accomplish something.

G. I. Farrington also spoke as a press representative and urged that some attempt at coöperation between retailers, wholesalers and growers be made to solve existing conditions.

There was an animated discussion participated in by Edward Reid, S. J. Goddard, H. Whittemore, Gordon Fisher,

William Sim, H. A. Ryan, H. H. Bartsch, Andrew Christensen and others. Many valuable suggestions were made. The association will go ahead with its publicity work and is headed in the right direction.

The meeting was a thoroughly practical one and showed that the growers are determined and in earnest. The next meeting will be held at the Hotel Bellevue November 26 and publicity will be the subject of the evening. Every grower, whether a member of the association or not, is urged to attend.

Various Notes.

S. J. Goddard, speaking on the F. T. D. convention and visits to various growing establishments near Toronto,

(Continued on Page 50.)

PHILADELPHIA.

The Market.

The market is overstocked with flowers. A sharp frost, October 27, reduced the supply of dahlias. The exact situation was in doubt October 29. Dahlias are still coming in, but in much smaller numbers than before. It is believed that the season is over with most of the dahlia growers.

The chrysanthemums are in heavy supply. Perhaps the statement that fancy blooms that brought \$4 a dozen during the week had to be much finer than those that brought the same price the week before, will best describe conditions. Betsy Ross has been added to the whites, Sunglow and Marigold to the yellows and Rose Perfection to the pinks. The early varieties are nearly over, but the advance mid-season sorts, Oconto, Richmond and Bonnaillon, are in their prime. Pompons are increasing in numbers and in popularity. Choice indoor-grown stock is preferred.

Roses are much overdone. Many are used, but the production is greatly in excess of the demand. The quality is superb. Carnations have fallen in price. Naturally, fancy figures are difficult with such a wide range for selection. While the carnations are good, they are not yet in the class they will reach later.

The fancy flowers, Beauties, orchids, gardenias and valley, have been selling pretty well. The supply is moderate and they are especially adapted for weddings.

Those most familiar with the market expect it to remain overloaded for ten days or two weeks. Then they believe that there will be an improvement.

Business would be considered as fair were it not for the heavy supply.

A New Flower Shop.

Charles H. Grakelow will open a new flower shop in the Stanley theater, at Nineteenth and Market streets, on or about November 12. The shop will be finished in Roman gold and white. The furniture will be of willow ware.

It has long been understood that Mr. Grakelow, who has made such a brilliant success of his beautiful flower shop at Broad and Cumberland streets, sought a downtown place of business. His selection of the new Stanley theater is most interesting. The Stanley is our most wonderful moving picture palace. A flower shop under its roof is by no means an inexpensive abode. Mr. Grakelow evidently believes that such a position has great advertising possibilities and that many a dainty corsage or kindly gift may result from being there at just the right moment.

New York Roses.

Three representatives of the New York Rose Growers' Coöperative Association came to this city Tuesday, October 25. They were met at the Hotel Adelphia by a number of our leading rose growers who ship flowers to the New York market and by some of our leading men who are interested in the advancement of the business. Those present were John R. Andre, of Doylestown; Alfred M. Campbell, of Strafford and of Ellenwood; L. B. Coddington, of Murray Hill; Hillborn B. Darlington, of Doylestown; August W. Doemling, of Lansdowne; Edwin J. Fancourt, of the S. S. Pennock Co.; Henry I. Faust, of Merion; Malcolm Franklin,

Chrysanthemums

The season's best varieties will be in bloom during this month. We have a good supply of the better kind of MUMS. Good stock at \$3.00 per dozen; others at \$4.00 and \$5.00 per dozen, and they are well worth the price.

Pompons

Place your orders with us for your POMPONS and leave the selection to us. We will make you up a good assortment of attractive varieties. The best, \$6.00 per dozen bunches.

Carnations

During this season we will have the best and largest supply in this market. Plenty of C. W. WARD. You cannot find a more dependable supply of CARNATIONS than what we offer you.

Boxwood Spray

Let us know your requirements for the Holidays. Advance orders are booked at a special price. We can furnish the large and small leaf variety. It is carefully cut, short sprays and you will have very little waste.

BUSINESS HOURS, 7 A. M. to 5 P. M.

THE LEO NIESSEN CO.

Wholesale Florists

Branches:

BALTIMORE
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

EDWARD REID

Finest Chrysanthemums and Roses

that are grown

ALL THE LEADING VARIETIES

ORCHIDS and VALLEY

When They're Reid's They're Right

1619-21 Ranstead St., PHILADELPHIA, PA.

CHRYSANTHEMUMS, POMPONS

Choice Sunburst and Ward Roses

Roses, Carnations,
Violets, Valley

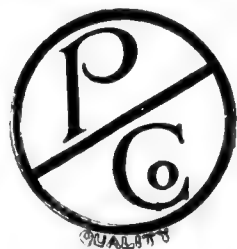
The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

of Yardley; William A. Geiger, of the Florex Gardens, North Wales; Victor Groshens, of Roslyn; William K. Harris,

of West Philadelphia; James W. Heacock, of Wyncote and of Roelofs; William A. Leonard, of Lansdowne; Mark

CHRYSANTHEMUMS



Season now in full swing. Dahlias out of the way—the Queen of Autumn reigns supreme. Infinite in perfection of form and color. The very latest. Per dozen, **\$2.00, \$3.00, \$4.00, \$5.00.**

Also a splendid selection of **POMPONS**, in bunches of twenty-five. Per dozen bunches, **\$4.00, \$5.00, \$6.00.**

ROSES AND CARNATIONS

Quantity and quality up to the mark in every way

SWEET PEAS, VALLEY, ORCHIDS, SNAPDRAGONS, and all other seasonable stock in good supply. Send for price list.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies.

Business hours: 7 a. m. to 5 p. m.

S. S. PENNOCK COMPANY

THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK PHILADELPHIA BALTIMORE WASHINGTON
117 W. 28th Street 1608-1620 Ludlow Street Franklin and St. Paul Sts. 1216 H St., N.W.

CHRYSANTHEMUMS, CARNATIONS,

Greens in Variety
and all Seasonable Cut Flowers

WM. J. BAKER

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

THE HOUSE OF MERIT

FLORISTS' SUPPLIES

JOS. G. NEIDINGER CO.

1309-11 N. Second Street

PHILADELPHIA, PA.

P. Mills, of West Philadelphia; Stephen Mortensen, of Southampton; Joseph S. Myers, of Wyndmoor; Lincoln Pierson, of Madison; Casper Pennock, of Lansdowne; Joseph Ruzicka, of Madison; Martin Samtman, of Wyndmoor; Edward Schwartz, of Sharon Hill; Edward Towill, of Roslyn; Herbert G. Tull, of Henry A. Dreer, Inc., and Clarence Up-ton, of Enfield.

After an informal lunch in the grill room, the party adjourned to the Gold room. Lincoln Pierson took the chair and explained the object of the meeting in a carefully prepared address. The New York growers felt that the amount of capital involved in their business demanded that they organize for protection. Their object was advertising with a view to stabilizing prices and coöperative buying. They wished the assistance of all those growers whose produce found its way to the metropolitan district. They were asking Philadelphia to join them. They were asking Boston to join them. They might ask the growers of carnations and other flowers to join them. While the constitution clearly disavowed any intention of price setting, it was evident from the discussion that followed Mr. Pierson's address that the high cost of production made the growers keenly alive to price inequalities. The keynote of their problem was that the retailers as a body appeared to aim at small sales and large profits, whereas the growers believed that present needs would be better met by large

Chrysanthemums

In All Varieties

POMPONS

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

Philadelphia Cut Flower Company

PHONES: Bell, Spruce 803-804 Keystone, Race 1112-1118
Wholesale Florists 1517 Sansom St., Philadelphia, Pa. GEORGE AEUGLE Proprietor

BERGER BROTHERS

CHRYSANTHEMUMS

All the leading varieties extra well grown

"Opportunity and time wait for no man."

Here's yours, Mr. Rose Grower: We are very much in need of a good consignor. Yours for approval, Berger Bros.

1609 Sansom Street

PHILADELPHIA

sales and small profits. The thoughtful business man believes that in this way better returns can be secured for our product.

The sentiment of the meeting appeared to favor strongly the plan proposed by the New Yorkers. Another and larger meeting will be called shortly.

THE PHILADELPHIA GROWERS' CUT FLOWER MARKET

Orders from out-of-town customers will be filled with the freshest stock, carefully packed. The favor of a trial order is requested.

ROSES in All Varieties

CARNATIONS - CHRYSANTHEMUMS - VALLEY
FINEST EASTER LILIES - GREENS, Etc.

Growers who desire to market their flowers in their own commission house are invited to call.

No. 7 South Mole Street, PHILADELPHIA

Both Phones { Bell, Spruce 5298
Keystone, Race 7182

WILLIAM C. LYNCH, Manager.

Club Meeting.

The regular monthly meeting of the Florists' Club was held at the Hotel Adelphia Tuesday evening, November 1. It was retailers' night. Victor I. Ridenour read an interesting paper on the F. T. D. convention at Toronto. John C. Gracey followed Mr. Ridenour with a talk along the same lines.

The exhibits offered included choice plants from the Robert Craig Co. and William K. Harris; Pompon New York and Rose Priscilla from A. N. Pierson, Cromwell; Rose Angelus from Fred H. Lemon, Richmond, and Rose American Legion from Edward Towill.

The attendance was large at this meeting.

Various Notes.

Edward Schwartz, of Robert Scott & Son, has returned from a trip to Richmond, Ind., and to Chicago. Mr. Schwartz was much interested in the new roses Mr. Hill expects to send out.

Alfred M. Campbell believes that the organizing of the New York rose growers is a step in advance.

Recent visitors include James J. Fallon, Lynchburg, Va.; Mrs. Moore, nee Miss Lou Helen Dundore, who motored here with her husband from their home in Lancaster, Pa.; Lincoln Pierson and Joseph Ruzicka, of Madison, N. J., and L. B. Coddington, of Murray Hill, N. J.

Charles H. Greene, for many, many years with Pennock Bros., is now with the London Flower Shop.

George Aeugle has been handling a beautiful lot of Sunglow chrysanthemums at the store of the Philadelphia Cut Flower Co.

Clarence U. Liggit has been visiting the rose growers in Maryland.

Edward Reid finds American Legion quite satisfactory.

Robert Craig has reached Porto Rico safely. He is better and thought fully recovered.

A select party of ten motored over to Madison, N. J., a distance of seventy miles. They went in two cars, visited several places, were dined by the Pier-

FIBER RIBBON SPECIAL

Good Quality Seta

50 yards to bolt

Per bolt, 90c

Lots of 12 bolts, 85c per bolt

Colors } White, Pink, Violet, Lavender
Moss, Nile, Orange, Blue, Scarlet

The Florists' Favorite Plant and Basket Ribbon

THE McCALLUM COMPANY, 137 Seventh St., Pittsburgh, Pa.

Mention The Review when you write.

Chrysanthemums

Pompons

Roses

Carnations

CHARLES E. MEEHAN

4 South Mole Street

PHILADELPHIA, PA.

ASPARAGUS

Strings and Bunches

ADIANTUM

and all other

GREENS

son-Duckham Co., were given complimentaries to the Madison show and reached home the same evening. Those who went were J. R. Andre, H. B. Darlington, Edward Farenwald, W. A. Geiger, Victor Groshens, V. Groshens, Jr., Stephen Mortensen, William Schaefer, Edward Towill and E. Towill, Jr.

The week, October 24 to 29, was the best in the entire history of the Philadelphia Wholesale Florists' Exchange.

Our New York visitors captured the Florex Gardens, the Joseph Heacock Co. and Myers & Samtman for their new organization.

Berger Bros. consider Betsy Ross as an improved White Bonnaillon.

The fall show of the Pennsylvania Horticultural Society will be held in the Academy of Music November 7, 8 and 9.

Mr. Dilhausen is with the Bloom Shop. Addison McCarrick has resigned his position with Pennock Bros.

William J. Moore visited Strafford Phil.

Give Them Away WITH FLOWERS



Two-tone colored holder and liner.

\$3.25 per doz.

F. O. B. Chicago.

Special prices in quantity with your ad

Our terms:

Cash with order.

Chicago Papier-Mache Co.

2834 Lincoln Ave. Chicago

THE LARGEST AND OLDEST FLORISTS' SUPPLY HOUSE IN AMERICA

RED

When you want Baskets of all kinds for plants and Vase Baskets for cut flowers, send for our useful helper - our catalogue. We are direct importers and manufacturers of Florists' supplies of all kinds. Avoid delay; send your order in quickly for prompt service to reach you in Holiday time.

Red Goods for Xmas

RUSCUS
 FRIEZE OR ROPING
 IMMORTELLS
 CAPE FLOWERS
 DAHLIAS
 CHRYSANTHEMUMS
 LYCOPODIUM
 TRANSPARENT OAK
 GRASSES, All Kinds
 POPPIES
 PAPER, Waterproof
 BELLS
 MATS
 SILK FIBER RIBBON
 CHIFFON
 SATIN RIBBON
 STATICE
 RUSCUS WREATHS

Don't forget Armistice Day, Nov. 11th

POPPIES

144 PIECES

\$3.50 and \$4.50

Send for our New Catalogue, it's free, a postal brings it

H. Bayersdorfer & Co.

1129-1133 Arch Street

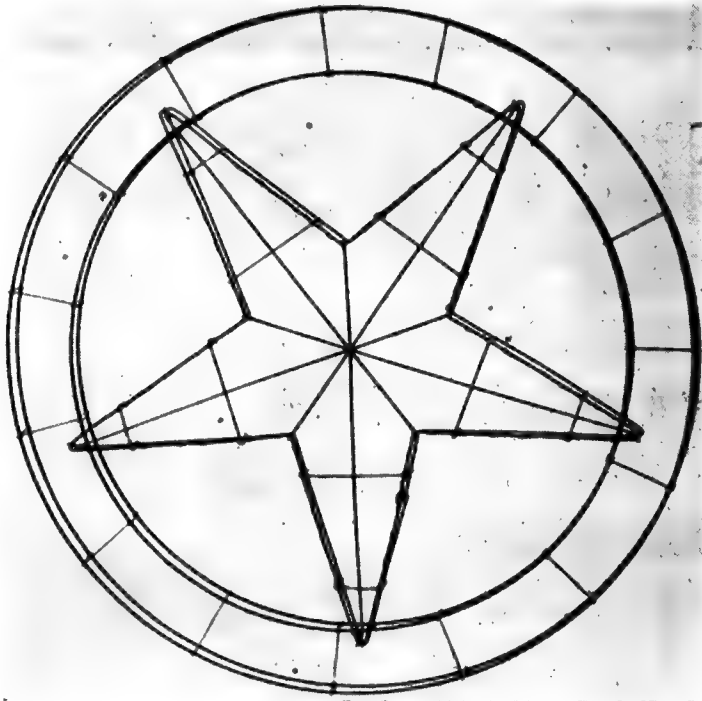
PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

ARMISTICE DAY, Nov. 11th

Are You Prepared for the Demands this day will bring?

American Legion Accessories



This Design has been adopted by the American Legion Posts.

| | | | |
|--------------|-----|--------------|--------|
| 10-inch..... | 30c | 22-inch..... | \$0.65 |
| 12-inch..... | 35c | 24-inch..... | .75 |
| 14-inch..... | 40c | 27-inch..... | .90 |
| 16-inch..... | 45c | 30-inch..... | 1.10 |
| 18-inch..... | 50c | 36-inch..... | 1.60 |
| 20-inch..... | 55c | | |

IMMORTELLS

RED, WHITE AND BLUE

| | |
|------------------------|--------|
| Per bunch..... | \$0.75 |
| Per dozen bunches..... | 7.00 |

PAPER CAPE FLOWERS

RED, WHITE AND BLUE

| | |
|-----------------------|--------|
| Per 1000 flowers..... | \$4.00 |
|-----------------------|--------|

FRIEZE, Japanese

Red, White and Blue, per ball, 60 yds.....60c

CREPE PAPER, Waterproof

Red, White and Blue, per roll.....35c

RIBBON, Satin

RED, WHITE AND BLUE

| | |
|---------------------------------------|--------|
| No. 60—3½ inches wide, per bolt..... | \$3.25 |
| No. 80—4 inches wide, per bolt..... | 3.60 |
| No. 100—4¾ inches wide, per bolt..... | 4.00 |

10-YARD BOLTS

POPPIES

Correct Imitation of Flanders Poppy

| | |
|--|--------|
| Red Silk, 4-in. diam., per doz..... | \$1.25 |
| Red Cloth, 2-in. diam., per gross..... | 3.50 |
| Red Cloth, small, per gross..... | 2.50 |

This Poppy is very appropriate for Tag Day purposes

CHIFFON, Silk

RED, WHITE AND BLUE

| | |
|---------------|-----|
| Per yard..... | 23c |
|---------------|-----|

BOLTS AVERAGE 30 YARDS

PITTSBURGH CUT FLOWER CO.

116-118 Seventh St.

WE SERVE
TO SELL YOU AGAIN

PITTSBURGH, PA.

BOSTON NOTES.

(Continued from page 45.)

says that he considers the Dale place one of the finest on the American continent and the uniformly high quality of everything grown remarkable. The Dunlop rose-growing establishment was found also in fine shape.

Out at the range of W. W. Edgar Co., Herman Bartsch has a grand lot of well fruited oranges for the holidays. Begonias, poinsettias and other holiday plants are in fine shape. Over 180,000 bulbs are in flats or pans, each holding 40,000 Darwin tulips. A considerable number of prepared hyacinths will be in flower for Christmas.

At the next meeting of the Gardeners' and Florists' Club, which comes November 15, officers for 1922 will be nominated. Orchids will be the subject

of the evening and there will be several short talks on them by experts and an exhibit of plants from several noted growers will be made. No one can afford to miss this meeting.

D. F. Hutchinson & Son, of Lexington, have two large houses of Bonnaffon chrysanthemums, which promise to be in fine condition for Thanksgiving. They have a house of the single Mrs. E. O. Godfrey and also grow Mrs. W. Buckingham largely.

Some nice sweet peas are now coming into the market. Those from Johnson Bros., of Woburn, have long stems and are the best seen this season.

Recent visitors here have been Mrs. Francis King, of Alma, Mich., recently awarded the George R. White medal of honor for distinguished services to horticulture by the Massachusetts Horti-

cultural Society, and John Dunbar, of the parks department, Rochester.

The annual fall exhibition of the Massachusetts Horticultural Society opened November 2 and will continue until November 6. Chrysanthemums, begonias and orchids are the leading features.

Professor J. G. Jack conducted a party of 150 ladies and gentlemen over to the Arnold Arboretum October 29 to see the beautiful autumnal colors of many trees and shrubs and also many berried subjects; among the latter the crataegus, cotoneasters and deciduous evonymus are fine.

The annual meeting and election of officers of the Massachusetts Horticultural Society will be held November 19. Numerous changes in the by-laws are to be voted upon.

LINDLEY BOXES

A BOX FOR EVERY PURPOSE

SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.

STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

Mist Gray Corsage

| Size | Lid | Per 100 |
|-------------|--------|---------|
| 7x 4x4 | 2-inch | \$2.80 |
| 8x 5x5 | 2-inch | 3.60 |
| 10x 6x5 1/2 | 2-inch | 3.95 |
| 12x 8x5 1/2 | 2-inch | 4.90 |
| 15x 8x5 1/2 | 2-inch | 6.70 |
| 14x10x8 | 2-inch | 9.20 |

Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock. For Cut Flowers, etc.

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 16x4 x3 | | \$3.20 |
| 20x4 x3 | | 3.60 |
| 18x5 x3 | | 3.40 |
| 21x5 x3 | | 3.60 |
| 24x5 x3 1/2 | | 4.20 |
| 30x5 x3 1/2 | | 5.25 |
| 36x5 1/2 x3 1/2 | | 7.25 |
| 18x6 x4 | | 5.20 |
| 28x6 x4 | | 7.00 |
| 21x7 x3 1/2 | | 5.40 |
| 22x7 1/4 x4 | | 5.80 |
| 21x8 x4 | | 6.30 |
| 24x8 x4 | | 6.60 |
| 28x8 x4 | | 7.80 |
| 24x8 x5 | | 7.20 |
| 28x8 x5 | | 8.20 |
| 36x8 x5 | | 10.75 |
| 42x8 x5 | | 17.50 |

Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|---------|---------|
| 30x10x5 | \$12.90 |
| 36x10x5 | 16.00 |
| 36x10x6 | 19.00 |
| 42x10x6 | 21.00 |
| 48x10x6 | 25.00 |
| 30x12x6 | 17.50 |
| 36x12x6 | 20.50 |
| 30x12x7 | 19.50 |
| 20x12x8 | 18.50 |
| 36x12x8 | 28.80 |
| 36x14x6 | 22.80 |
| 34x16x5 | 21.00 |
| 24x14x8 | 22.50 |
| 30x14x8 | 26.00 |
| 36x14x8 | 29.50 |
| 40x14x8 | 32.80 |
| 42x17x8 | 39.00 |

Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|----------|---------|
| 12x12x8 | \$15.00 |
| 14x14x8 | 16.50 |
| 16x16x7 | 16.50 |
| 16x16x8 | 19.30 |
| 18x18x7 | 20.00 |
| 20x20x6 | 20.00 |
| 20x20x8 | 25.00 |
| 20x20x10 | 31.50 |
| 24x24x8 | 30.00 |
| 24x24x10 | 40.00 |
| 28x28x8 | 41.00 |
| 32x32x8 | 49.50 |

Green Boxes

Made from high-grade moisture-proofed stock.

| Size | Lid | Per 100 |
|-----------------|------------|---------|
| 7x4x4 | 2-inch | \$2.80 |
| 15x7x5 1/2 | 2-inch | 5.65 |
| 18x5x8 | 3-inch | 3.75 |
| 21x5x8 | 3-inch | 4.10 |
| 24x5x8 1/2 | 3 1/2-inch | 5.25 |
| 30x5x8 1/2 | 3 1/2-inch | 6.10 |
| 36x5 1/2 x8 1/2 | 3 1/2-inch | 8.25 |
| 21x8x4 | 2-inch | 6.25 |
| 24x8x4 | 2-inch | 6.70 |
| 28x8x5 | 2-inch | 8.40 |
| 36x8x5 | 2-inch | 10.30 |

Heavy Full Telescope

| Size | Per 100 |
|----------|---------|
| 24x8x4x4 | \$ 7.90 |
| 28x8x5x5 | 10.80 |
| 36x8x5x5 | 18.00 |

White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

| Size | Per 100 |
|-----------------|---------|
| 18x5x8 | \$ 4.30 |
| 21x5x8 | 4.70 |
| 24x5x8 1/2 | 6.00 |
| 30x5x8 1/2 | 7.00 |
| 36x5 1/2 x8 1/2 | 9.25 |
| 24x8x4 | 8.90 |
| 28x8x5 | 11.50 |
| 36x8x5 | 14.50 |

"AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

Mist Gray "AA"

Otherwise called EXCELLO

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 18x5x8 | \$3.95 | \$ 4.35 |
| 21x5x8 | 4.20 | 4.70 |
| 24x5x8 1/2 | 4.90 | 5.80 |
| 30x5x8 1/2 | 5.90 | 6.90 |
| 36x5 1/2 x8 1/2 | 7.25 | 8.50 |
| 24x8x4 | 6.60 | 8.00 |
| 24x8x5 | 7.20 | 9.50 |
| 28x8x4 | 7.80 | 9.40 |
| 28x8x5 | 8.20 | 10.50 |
| 36x8x5 | ..... | 13.25 |
| 42x8x5 | ..... | 17.50 |

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

White Enameled Corsage

The finest enameled clay-coated stock obtainable.

| Size | Lid | Per 100 |
|-------------|--------|---------|
| 8x 4x3 1/2 | 2-inch | \$ 3.70 |
| 7x 4x4 | 2-inch | 3.75 |
| 8x 5x5 | 2-inch | 4.90 |
| 10x 6x5 1/2 | 2-inch | 5.90 |
| 12x 8x5 1/2 | 2-inch | 7.70 |
| 14x10x8 | 2-inch | 14.50 |

White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

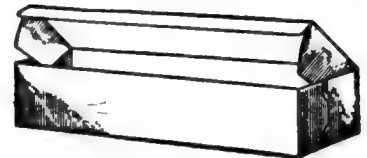
| Size | Lid | Per 100 |
|-----------------|----------------|---------|
| 18x 5x8 | 2-inch | \$ 5.70 |
| 20x 5x8 | 2-inch | 6.25 |
| 21x 5x8 | 2-inch | 6.40 |
| 24x 5x8 1/2 | 2-inch | 7.90 |
| 30x 5x8 1/2 | 2-inch | 9.25 |
| 36x5 1/2 x8 1/2 | 2-inch | 12.25 |
| 21x 7x3 1/2 | 2-inch | 8.90 |
| 24x 8x4 | 2-inch | 11.50 |
| 24x 8x5 | 2-inch | 13.00 |
| 28x 8x5 | 2-inch | 14.00 |
| 36x 8x5 | Full telescope | 19.50 |
| 30x10x5 | Full telescope | 19.25 |
| 36x10x5 | Full telescope | 22.00 |

ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

| Size | Per 100 |
|-------------|---------|
| 20x4 1/2 x3 | \$2.15 |
| 24x4 1/2 x3 | 2.30 |
| 21x5 x3 | 2.40 |
| 24x5 x3 1/2 | 2.65 |
| 24x5 x3 3/4 | 2.85 |
| 30x5 x3 3/4 | 3.10 |



SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

| | |
|------------------------------|--------|
| Less than 250, assorted..... | Net |
| 250 and over, assorted..... | 3% |
| 500 and over, assorted..... | 5% |
| 1000 and over, assorted..... | 7 1/2% |

Chicago—Phone Franklin 5450—A. V. Z. Jennings.
New York—Phone Academy 2563—Geo. L. Hoopia.
St. Louis—Phone Olive 1840—H. F. Seigneur.
Louisville—Phone 2669—J. Raymond Clark.
Detroit—Phone Cadillac 4178—A. A. Fardon.
Buffalo—Phone Seneca 8386—J. Anthony.
Richmond—Phone Boulevard 678—J. S. Scott.
Toledo—Phone Broadway 1240—E. H. Lane.

LINDLEY FLORIST BOX CO.,

QUALITY BOX MAKERS

Marion, Ind.

Edward Wood, of Lexington, has a fine lot of Roman Gold, Chieftain and White Chieftain mums. In carnations he grows mainly Matchless, Benora, Ward and Beacon.

The most extensive and up-to-date private range of glass near Boston is one recently completed by the Lord &

Burnham Co. for L. D. Towle, of Newton. Here are to be seen specially fine houses of roses, carnations, single-stemmed mums and oranges, the latter filling a large division and heavily fruited, standing twelve to fifteen feet high. There are several divisions, each devoted to grapes, peaches, melons and

orchids. Of the latter there is a fine collection of new and rare varieties. There is a large show house and many other divisions devoted to miscellaneous plants. There is an ideal central heating plant, in which are installed three large boilers; two are for oil and one is an emergency boiler for coal. Exhibits

Chicago Carton Company

4433 Ogden Avenue, CHICAGO, ILL.

Representatives: { M. E. CHAPIN, 516 Fifth Avenue, New York City
T. A. DIXON COMPANY, 1526 Blake Street, Denver, Colo.

Prices Reduced 50%

50% Reduction from this list for cash with order. 45% Regular terms on any quantity.
When printing is wanted, the charge will be \$3.50 per 1000, or any less quantity.

For Violets and Corsages

| Size | Per 100 |
|-----------------------------|---------|
| 7 x 4 x 4 2-inch Top..... | \$ 5.00 |
| 12 x 8 x 5½ 2-inch Top.. | 7.65 |
| 14 x 10 x 8 2-inch Top..... | 12.60 |

For Cut Flowers

| | |
|-----------------------------|---------|
| 18 x 5 x 3 2-inch Top..... | \$ 6.10 |
| 20 x 4 x 3 2-inch Top..... | 6.05 |
| 21 x 5 x 3 2-inch Top..... | 7.25 |
| 24 x 5 x 3½ 2-inch Top..... | 7.70 |
| 24 x 8 x 4 2-inch Top..... | 10.80 |
| 28 x 8 x 4 2-inch Top..... | 12.10 |
| 28 x 8 x 5 2-inch Top..... | 13.05 |
| 30 x 5 x 3½ 2-inch Top..... | 9.25 |
| 36 x 8 x 5 2-inch Top..... | 16.20 |

For Sprays, Designs and Cut Flowers

| Size | Per 100 |
|-----------------------------|---------|
| 16 x 16 x 8 Telescope..... | \$29.25 |
| 20 x 20 x 8 Telescope..... | 38.95 |
| 21 x 5 x 3 Telescope..... | 7.25 |
| 24 x 5 x 3½ Telescope..... | 8.90 |
| 24 x 24 x 10 Telescope..... | 55.75 |
| 30 x 10 x 5 Telescope..... | 22.00 |
| 32 x 32 x 8 Telescope..... | 63.75 |
| 36 x 10 x 5 Telescope..... | 25.20 |
| 36 x 12 x 6 Telescope..... | 36.35 |
| 36 x 14 x 8 Telescope..... | 46.55 |
| 40 x 10 x 6 Telescope..... | 44.00 |

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.
The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$3.50 per color for printing, per 1000. Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

from here should be features at future Boston shows. Mr. Towle is a real horticultural enthusiast and will have one of the finest estates around Boston when completed. W. N. C.

MAMITSCH BUILDING.

A greenhouse which will rank among the largest in Bergen county is being erected on Clinton avenue, Tenafly, N. J., by the American Greenhouse Mfg. Co., Chicago, for Herman Mamitsch, formerly of Rockville, L. I., on the property, consisting of about thirty-five acres, which Mr. Mamitsch acquired last spring from William E. Eppler, of Haworth.

The main greenhouse is 60x300 feet and has a height of about thirty-five feet. On the north side of the large structure a smaller one for propagating has been completed and Mr. Mamitsch has plans for further additions under consideration.

The entire range will be heated by a large steam boiler obtained from Camp Merritt, augmented by a vacuum pumping system to insure a quick circulation of dry heat. Mr. Mamitsch will specialize in sweet peas and carnations.

Waycross, Ga. — Mrs. A. G. Miller opened a small but up-to-date greenhouse here just a year ago and she is to open an attractive flower shop November 1. Mrs. Miller does a large business, funeral work and corsage work being her specialties. At the recent convention of the United Daughters of the Confederacy Mrs. Miller furnished the decorations and many corsages and arm bouquets for those attending the big banquet given at that time.

FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

| SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 | SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 |
|---------------|---|--|--------------|---|--|
| 3 x20x 4..... | \$ 2.50 | \$ 2.75 | 6x28x12..... | \$12.00 | \$14.00 |
| 3 x18x 5..... | 2.60 | 2.90 | 5x35x10..... | 12.70 | 14.50 |
| 3½x24x 5..... | 3.80 | 4.50 | 6x36x12..... | 16.00 | 18.50 |
| 3½x30x 5..... | 4.70 | 5.50 | 8x20x20..... | 17.00 | 21.00 |
| 5 x24x 8..... | 6.40 | 7.50 | 8x24x24..... | 25.00 | 28.50 |
| 5 x28x 8..... | 7.20 | 9.10 | 7x42x12..... | ..... | 29.00 |
| 5 x38x 8..... | 10.30 | 12.50 | 8x48x14..... | ..... | 35.00 |
| 5 x30x10..... | 11.30 | 13.00 | | | |

Gray Corsage and Violet

With Shallow Fluted Edge Lid

| | | | |
|--------------|--------|-------------|--------|
| 5½x9x 6..... | \$3.70 | 6x9x13..... | \$5.10 |
| 6 x7x14..... | 4.80 | 7x9x 9..... | 5.10 |

ONE PIECE BOX, heavy weight, mist gray, 3x4½x24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$3.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes.

We reserve the privilege of substituting either color.

Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.
1000 Letterheads, \$3.00 1000 Billheads, \$3.00
1000 Envelopes, 4.00 1000 Labels, 3.25

Write for samples

Miller Print Shop, P. O. Box 2854 Philadelphia, Pa.

H. & D. DESIGN BOXES

Are made of light, strong Corrugated Fiberboard and can be furnished with K. D. lock-corner covers, safe and convenient.
Write for full particulars.

THE HINDE & DAUCH PAPER CO.
SANDUSKY, OHIO

Mist Gray Milwaukee Made Cut Flower Boxes

| Corsage Boxes | | Per 100 |
|-----------------|--|---------|
| 10 x 7 x 5..... | | \$5.50 |
| 12 x 9 x 5..... | | 6.00 |

| Flower and Design Boxes | | Per 100 |
|------------------------------------|--|---------|
| 21 x 6 x 3 1/2, 2-in. covers at... | | \$ 4.50 |
| 24 x 5 x 3 1/2, 2-in. covers at... | | 4.75 |
| 24 x 8 x 4, 2-in. covers at..... | | 6.25 |
| 28 x 8 x 4, 2-in. covers at..... | | 7.00 |
| 30 x 6 x 3 1/2, 2-in. covers at... | | 5.50 |
| 36 x 8 x 5, full telescope..... | | 11.00 |
| 30 x 12 x 6, full telescope..... | | 15.00 |
| 36 x 12 x 6, full telescope..... | | 18.00 |
| 42 x 12 x 6, full telescope..... | | 25.00 |
| 48 x 14 x 6, full telescope..... | | 30.00 |
| 20 x 20 x 8, full telescope..... | | 20.00 |
| 24 x 24 x 8, full telescope..... | | 23.00 |

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

C. C. Pollworth Co.,
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR
SPECIAL PRICES ON

DURO BOXES

WE MANUFACTURE A
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD
GRAY and WHITE GLAZE

Duro Paper Products Co.
180 N. Wabash Ave.
CHICAGO

Climax Mfg. Co.
Florists'
High Grade Boxes
CASTORLAND, N. Y.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¹/₂¢ per week on a yearly order.



SAVE MONEY ON CUT FLOWER BOXES

Compare our prices with what you are now paying

OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,
COMBINED WITH FIRST-CLASS WORKMANSHIP

MANILA BOXES

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|------------------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3..... | \$ 2.00 | \$ 2.40 |
| 20x 4x3..... | 2.30 | 2.50 |
| 21x 5x3 1/2..... | 2.40 | 2.80 |
| 24x 5x3 1/2..... | 2.75 | 3.20 |
| 28x 5x3 1/2..... | 3.20 | 4.25 |
| 21x 8x5..... | 3.20 | 4.25 |
| 30x 5x3 1/2..... | 3.75 | 4.55 |
| 24x 8x5..... | 4.15 | 5.60 |
| 28x 8x5..... | 4.70 | 6.35 |
| 28x 8x6..... | 4.90 | 6.55 |
| 30x 8x5..... | 5.25 | 7.00 |
| 30x 8x6..... | 5.60 | 7.50 |
| 30x10x6..... | 6.25 | 8.25 |
| 36x 8x5..... | 7.35 | 9.45 |
| 36x 8x6..... | 7.80 | 10.00 |
| 30x12x6..... | 8.40 | 10.75 |
| 30x12x8..... | 8.90 | 11.40 |
| 36x12x6..... | 9.70 | 11.80 |
| 36x12x8..... | 10.30 | 12.45 |
| 36x14x6..... | 10.50 | 12.60 |
| 36x14x8..... | 11.20 | 13.35 |
| 42x 8x6..... | 8.15 | 10.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|-----------------|---------------|-----------|
| | Price per 100 | |
| 8 x5x4..... | \$3.25 | \$3.70 |
| 9 1/2 x6x5..... | 4.05 | 4.45 |
| 10 x7x6..... | 5.15 | 5.60 |
| 12 x8x7..... | 6.40 | 6.75 |

On quantities of less than 100 of a size 10% additional.

MIST GRAY & MIST GREEN BOXES

White Back

Heavy weight stock, first-class workmanship, attractive colors.

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|------------------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3..... | \$ 2.65 | \$ 3.15 |
| 21x 5x3 1/2..... | 3.10 | 3.65 |
| 24x 5x3 1/2..... | 3.50 | 4.10 |
| 24x 8x5..... | 5.20 | 6.65 |
| 28x 8x5..... | 5.80 | 7.90 |
| 30x 8x5..... | 6.85 | 8.95 |
| 30x12x6..... | 10.75 | 13.15 |
| 36x12x6..... | 12.10 | 14.75 |

Additional sizes will be added in these grades and will appear in subsequent issues.

Manila Boxes—No. 1 Grade

Square Design or Wreath Boxes

Extra heavy weight stock, shallow lid or full telescope covers.

| Size | Lid | Full Tel. |
|---------------|---------------|-----------|
| | Price per 100 | |
| 16x16x 5..... | \$ 5.80 | \$ 6.95 |
| 16x16x 7..... | 6.85 | 8.95 |
| 18x18x 6..... | 7.20 | 10.10 |
| 18x18x 8..... | 8.20 | 11.80 |
| 20x20x 6..... | 8.80 | 12.00 |
| 20x20x 8..... | 10.30 | 12.75 |
| 20x20x10..... | 12.00 | 16.50 |
| 22x22x 8..... | 11.00 | 15.75 |
| 24x24x10..... | 16.50 | 23.00 |

For Bouquets

| | | |
|-------------|--------|--------|
| 19x9x8..... | \$6.50 | \$9.00 |
|-------------|--------|--------|

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink—\$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

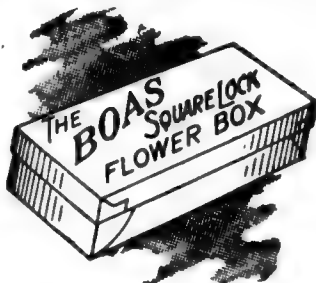
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.
BOSTON (14), MASS.

Manufacturers of Folding Paper Boxes



Wm. J. Boas & Co.
1427 Vine Street,
Philadelphia, Pa.

Write for
Prices.

Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He
Profits
Most

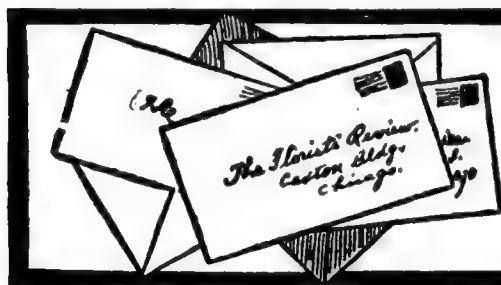


Who
Serves
Best

St. Joseph Paper Box Company
St. Joseph, Missouri

Always mention the Florists' Review when
writing advertisers.

Always mention the Florists' Review when
writing advertisers.



Wanted and For Sale Department

Advertisements under this head, set without display, 15 cents per line. In sending remittance count six words to the line.

Display advertisements in this department \$2.00 net, for one inch space.

When answers are to be sent in our care, add 10 cents for forwarding.

CASH WITH ORDER from those who do not do other advertising.



SITUATION WANTED—Grower; address John Guenther, 2410 Cold Spring Ave., Milwaukee, Wis.

SITUATION WANTED—Experienced young man desires permanent position, retail greenhouses. C. Gunkel, Morton Grove, Ill.

SITUATION WANTED—Experienced, elderly grower; no night firing or designing. Wm. Kirkham, 17 High St., Minneapolis, Minn.

SITUATION WANTED—By an all-round greenhouse man; single; elderly. Address No. 492, care of Florists' Review, Chicago, Ill.

SITUATION WANTED—By a professional florist and gardener; Swedish; good grower and propagator. Address No. 486, care of Florists' Review, Chicago, Ill.

SITUATION WANTED—Store man, designer, decorator and maker-up; original artistic ability; state full particulars in first letter. Address No. 484, care Florists' Review, Chicago.

SITUATION WANTED—By lady in greenhouse to learn design work; will work at disbudding and all light work during school hours; wish a house furnished; experienced in repotting. Address No. 478, care Florists' Review, Chicago.

SITUATION WANTED—By a middle-aged, thoroughly experienced grower of roses and general stock; best of references; New York, Pennsylvania or the general east preferred. Address No. 482, care Florists' Review, Chicago.

SITUATION WANTED—As foreman or manager; expert plantsman and grower and propagator of greenhouse and nursery stock open for engagement; highest credentials. Address No. 490, care Florists' Review, Chicago.

SITUATION WANTED—As assistant designer and grower on retail place, or as private gardener to take charge, by all-around gardener and florist; German; 17 years' experience; single. Address No. 483, care Florists' Review, Chicago.

HELP WANTED—Rose grower for 25,000 square feet of roses. Henley Bros., Terre Haute, Ind.

HELP WANTED—Lettuce grower; must be rapid transplanter and setter; give references and wages desired in first letter. M. E. Sourdry, Girard, Kan.

HELP WANTED—A good rose grower as partner to invest \$6,000.00 in a first-class wholesale and retail business; location, Ohio; good railroad center. Address No. 489, care Florists' Review, Chicago.

HELP WANTED—First-class grower of roses and carnations; 60,000 feet of glass in fine condition; kindly state your experience and wages expected. Address No. 488, care Florists' Review, Chicago.

WANTED—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

WANTED—To lease or buy small greenhouse near Chicago. Address No. 468, care Florists' Review, Chicago.

WANTED—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

WANTED—To buy florist's display refrigerator, 6 to 8 feet wide; must be in good condition; must be within reasonable shipping distance of Chicago; give dimensions. Address No. 477, care Florists' Review, Chicago.

FOR SALE—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant. Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

FOR SALE—Birchwood, mahogany finish florists' refrigerator; good as new; size 7 ft. high, 5 ft. long, 2 ft. 6 in. wide; will sell F. O. B. Liberal, \$150.00 cash; a bargain. Weidensaul Sisters, Liberal, Kan.

FOR SALE—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**

—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. New Pipe Tools—Malleable Hinged Vises; No. 1, capacity, 2½-in., \$3.25; No. 2, capacity 3½-in., \$4.88. Stocks and Dies, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.80. Toledo Stocks and Dies; No. 1, threads 1 to 2-in., \$14.40. Pipe Wrenches; 18-in., grips 2-in., \$2.10; 24-in., grips 2½-in., \$3. Pipe Cutters, Saunders' Patterns; No. 1, cuts ¼ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

FOR SALE—One Kasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

FOR SALE—Fifty boxes second-hand, 16x24; double thick, B quality, glass; \$4.00 per box. James Moss, Johnsville, Penn., above Willow Grove.

FOR SALE—Ideal L22-7 boiler rated for 1,200 complete; two extra sections; have larger ideal installed, reason for selling; priced low for quick cash sale. Bock, Florist, Hamilton, O.

FOR SALE—Profitable business; 3,700 ft., 2 acres, orchard; greenhouses stocked to capacity; no competition; 7 surrounding towns to draw from. Zumbrota Greenhouses, Zumbrota, Minn.

FOR SALE—Myers power pump, 1¼ suction; one Yale boiler, round grate, 2½-in. opening, for coal or gas; 40 No. 2 Crown gas burners for any boiler, cheap. John E. Smith, Uniontown, Ohio.

FOR SALE—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

FOR SALE—Hotbed sash, second-hand, 1½-in. thick, 8-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all repuddled and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

SITUATION WANTED

By general pot plant grower, with lifetime experience in Europe and this country; capable of taking charge; single; age 29; steady and reliable worker; open for engagement at once; willing to go anywhere; kindly state full particulars in first letter.

Address No. 463, care Florists' Review, 508 S. Dearborn St., Chicago.

SITUATION WANTED

As foreman by thoroughly experienced grower of cut flowers and plants.

Address No. 475, care Florists' Review, 508 S. Dearborn St., Chicago.

SITUATION WANTED

Young lady, with six years' experience in store and design work, wants position; state wages.

Address No. 476, care Florists' Review, 508 S. Dearborn St., Chicago.

SITUATION WANTED

By a grower and manager of ability, to make any size of range pay a good profit; 32 years' experience with all kinds of cut flowers and pot plants in Europe and U. S. A.; age, 47; married; west of Chicago; please give full particulars.

CHAS. TABEL,
2269 Auzeon Ave., Oakland, Calif.

SITUATION WANTED

By a grower of general stock; life experience with leading florists in this country and capable of running a section or taking full charge of a medium-sized place in cut flowers or potted plants; only steady position wanted, with fair wages; am engaged with a firm in Ohio at present but want to change; please state full particulars in first letter.

Address No. 459, care Florists' Review, 508 S. Dearborn St., Chicago.

SITUATION WANTED

If you want a good grower of roses, carnations, Easter lilies, sweet peas, pot plants, Dutch bulbs and bedding plants of 17 years' experience, both north and south, then answer this ad at once; am a married man, now employed, and will ask that you name highest wages paid to a No. 1 man; am a good designer, can handle help to best advantage, and want control of help and houses; best credentials. Address No. 466, care Florists' Review, Chicago.

FOR SALE—Cheap, a No. 4 Kroeschell boiler in excellent condition. Wendelin Preisach, Corfu, N. Y.

FOR SALE—One electric sign, "Florist"; cost \$300.00; will sacrifice. Jackson Floral Shop, 748 E. 63d St., Chicago.

FOR SALE—Small greenhouses with 10-room house in best condition; good location in lively town. Menasha Greenhouse, 625 3rd St., Menasha, Wis.

FOR SALE—Three houses; all down, ready to move; two 100x29 and one 100x28; also boiler and heating pipe. Walter J. Pasvogel, 219 Center St., Park Ridge, Ill.

FOR SALE—Flower store in good residence part of Chicago; excellent business; rent reasonable; price right; good reason for selling. Avondale Flower Shop, 3182 Milwaukee Ave., Chicago.

FOR SALE—About 2,500 new, standard, red florists' pots, including rose and azalea pots and bulb pans, etc.; never used; for quick sale, \$40.00 takes the lots; brand new 3x6 ft. hot bed sash, \$4.75 each. F. Sandagger, Richmond, N. Y.

FOR SALE OR RENT—On account of sickness, store and greenhouse about 20,000 sq. ft. of glass; everything in good condition; doing good retail business in a good, lively town; terms or cash. Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

HELP WANTED

Grower, not later than December 1, to take complete charge of 5,000 feet of glass to grow miscellaneous stock but mostly pot plants and bulb stock for retail store; permanent position; salary and commission to right party; state experience, references, etc., in first letter.

SMITH'S FLOWER SHOP,
Hutchinson, Kan.

HELP WANTED

Grower on cyclamen; man able to produce A-1 quality stock for the wholesale trade.

Address No. 473, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Competent wire worker on floral designs; capable of taking charge of department.

Address No. 480, care Florists' Review, 508 S. Dearborn St., Chicago.

HELP WANTED

Rose grower wanted; good wages and free rental of flat near greenhouse plant.

Address No. 449, care Florists' Review, 508 S. Dearborn St., Chicago.

HELP WANTED

Young man or lady; must be good sales person, to work as first assistant in up-to-date store; steady position to good, wide-awake party.

VICTOR I. RIDENOUR,
Ridge Ave. and Dauphin St., Phila., Pa.

HELP WANTED

Representative Wanted.—Well established Holland bulb firm requires the service of a competent agent for the sale of their product on a commission basis among florists and seedsmen; state experience, your territory and agencies you represent; references exchanged.

Address No. 403,
Care Florists' Review,
508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Salesman for a profitable side line; if you are a salesman calling on the grower, it will be to your advantage to write me.

WM. F. BUSCHARDT,
6. E. Woodland Ave., Arlington, Md.

HELP WANTED

A good designer and salesman.

MANGEL, FLORIST
17 E. Monroe St., Chicago, Ill.

HELP WANTED

Young, single man for general greenhouse work; one who has had one or two years' experience and who has worked in the south; apply in writing.

GEORGE, INC.,
319 Granby St., Norfolk, Va.

HELP WANTED

Experienced designer and decorator capable of waiting on retail trade; only steady and sober man; good references desired; permanent position; good future; apply in writing.

J. J. FALLON COMPANY,
725 Main St., Lynchburg, Va.

HELP WANTED

An all-around greenhouse estimator and draughtsman for out of the city; answer in own handwriting, stating wages wanted.

Address No. 491, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Experienced saleslady and designer with knowledge of bookkeeping; in lively town in eastern South Dakota; state age, experience and wages expected.

Address No. 481, care Florists' Review, 508 S. Dearborn St., Chicago.

HELP WANTED

Man to take charge of our retail department who can grow good mums, carnations, peas, etc., and do funeral and wedding work; permanent position on modern place with plenty of help; give address of last two places you worked and how long at each place.

BURDELL FLORAL CO.,
Bowling Green, Ky.

HELP WANTED

Planting foreman for landscape work; we have several steady positions open for men of good address with experience and qualifications; give references, experience and salary expected in first letter; come south and spend the winter.

FRASER NURSERY COMPANY,
P. O. Box 169, Birmingham, Ala.

HELP WANTED

First-class store man to take charge of retail department of a well known and old established southern seed concern; must be a good salesman and good manager; we prefer a man who has knowledge of both flower seeds and plants; vegetable seeds, etc.; however, we can use a man who has specialized on either, provided his other qualifications meet with our views; this department of our business is growing and the position of manager offers a good opportunity for the future; unless you can furnish references that give a good clear record, don't reply.

Address No. 485, care Florists' Review, 508 S. Dearborn St., Chicago.

WANTED

To buy retail greenhouse business; \$10,000 to \$15,000 proposition; must have residence, plenty of ground, a good stock and be in good repair; give full particulars in first letter, with complete description.

Address No. 474, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE

Greenhouse property in central Indiana; 10000 ft. of glass, 3 1/2 acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

Address No. 450, care Florists' Review, 508 S. Dearborn St., Chicago.

FOR SALE

Two Castle automatic hot water circulators; call or write.

GEO. GUIRSCH
301 Florence Ave., Evanston, Ill.

FOR SALE

Florist's shop in Chicago, with greenhouse; doing fine business; well stocked; ready for holiday rush; northwest side; owner must sell; price, \$1000.00, all cash. Phone Juniper 5615, or

Address No. 479, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE

Flower store on North Side of Chicago, doing good business; good location and long lease; rent reasonable; \$35,000.00, part cash.

Address No. 487, care Florists' Review, 508 S. Dearborn St., Chicago.

FOR SALE

One automatic coal conveyor; used one year; 20 feet long; driven by gasoline engine; price, \$200.00 our plant; this conveyor in excellent condition.

AMLING BROTHERS,
Des Plaines, Illinois,
Telephone Des Plaines 561.

FOR SALE

Well-established retail business in fine location; also range of 50,000 square feet of glass; well equipped; on paved road, three miles from city; business on good paying basis.

POTTER FLORAL CO.,
Box 73, El Paso, Texas.

FOR SALE

Washington, D. C.; 11 acres, 2 houses, barn, garage, powerhouse and 10 large greenhouses; price, \$90,000.00. Only \$30,000.00 cash, balance on first mortgage, interest 6% per annum; residential property adjoining, \$13,000.00 per acre; must sell before December. Address—

S. P. MARTIN,
7001 Georgia Ave., Washington, D. C.

FOR SALE

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,
Ransomville, N. Y.

FOR SALE

A small capital will handle one of the best paying greenhouses and stores in Kansas City; well stocked; chance for enlargement; doing an enormous yearly business; a real snap for a live wire; if interested correspond with

STUPPY SUPPLY CO.,
1020 Oak St., Kansas City, Mo.

FOR SALE

Greenhouse and nursery business; includes 1/4 acre, 4-room house, garage and greenhouse plant; lease on 3 acres adjoining; only greenhouse in large territory; must sell because of ill health; cash \$2,500, balance terms; value \$5,600.

BOX 695,
Kennewick, Wash.

FOR SALE

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,
Muncie, Ind.

FOR SALE

Kroeschell boiler No. 7; new flues 4 years ago; extra heavy; will be sold cheap for cash; write for particulars.

THE H. M. TOTMAN CO., INC.,
Randolph, Vermont.

FOR SALE

Two Honeywell generators for hot water heating, a large size, No. 2, and a smaller size, No. 1; priced right.

GLENN E. MOORE,
Rushville, Ind.

FOR SALE

Refrigerator, 4 feet wide, 30 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,
11 So. La Salle St. Chicago.

FOR SALE

1 Hippard Steam Trap, will handle 35,000 ft. glass, A-1 condition, \$75.00; 1 4-in. reducing valve, good as new, \$20.00; 8000 2 1/4-in. flower pots, \$6.50 a 1000; a few hundred mixed pots, 3-in., 3 1/4-in., 4-in., 5-in. and 6-in., half price; 75 sets of iron clamps for 1 1/4-in. pipe, 8c a set; 20 boxes mixed glass, 16x24, 16x20, 14x20, 12x14, 10x12, dbl. strength, \$4.50 per box; take all \$4.00 per box; 6 boxes, 14x20, single, \$3.50 per box; 1 dbl. acting Snow water pump 4-in. water end \$30.00. Hanford City Sand & Gravel Co., Sistersville, W. Va.

Seed Trade News

AMERICAN SEED TRADE ASSOCIATION.
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

LESTER L. MORSE will celebrate his fifty-first birthday anniversary November 9.

A. E. KUNDERD, of gladiolus fame, has just issued the first wholesale trade list of his originations he ever has sent out.

NEXT week the convention of the Wisconsin Canners' Association will draw a number of seedsmen to Milwaukee November 7 to 10 and afterwards to Chicago for the meeting of the Western Canners' Association, November 11 and 12.

SOME of the railroads, not waiting for the order of the Interstate Commerce Commission, have voluntarily reduced freight rates on seeds. The reduction on the Long Island railroad since the commission authorized the big increase of August, 1920, has amounted to twenty-eight per cent.

OCTOBER brought the skirmish line of the Dutch expeditionary force and the main body is not far behind, the invasion being hastened by the knowledge that many of the scouts already have penetrated to the middle west. The ammunition consists of a ten per cent reduction in prices as compared with last season.

THE rapid movement of the timothy seed crop from growers' hands has slowed up perceptibly. It is estimated that approximately eighty per cent of the crop has been sold by growers. In Wisconsin, North Dakota and Idaho the movement has been much less than elsewhere, but even in these sections it is normal or above.

E. F. BALL, who for the last fifteen years has been manager of the commission box department of C. C. Morse & Co., San Francisco, Cal., died October 22 at his home in San Francisco. Prior to his association with C. C. Morse & Co., Mr. Ball had charge of the commission box business of E. J. Bowen, pioneer commission box man of the Pacific coast. E. J. Bowen was the uncle of Lem W. Bowen, president of D. M. Ferry & Co.

THE annual meeting of the Vegetable Growers' Association of America is being held this week in the Washington Armory, Albany, N. Y., November 1 to 5. The market tour with which the meeting is to close is a unique feature in the history of the association. The convention will move bodily to New York city on Friday afternoon and will tour the markets that night and Saturday morning under the guidance of the state department of farms and markets.

APPROXIMATELY ten per cent more of the red and alsike clover seed crop was sold by growers during the week ending October 15 than had been sold up to October 1. In general, only those growers who are in need of money are selling their clover seed at prevailing prices. A little less than one-third of the 1921 crop of red clover and somewhat less than one-half of the alsike clover seed crop have been sold by growers. Recent prices paid for red clover are higher, whereas those paid for alsike clover are lower than at the close of September. The quality of the 1921 seed differs considerably in various sections and frequently even in the same section. In general the reports in-

BULBS--Special--BULBS

We still have left limited quantities of High Class Dutch Bulbs. Weather conditions now, JUST RIGHT.

Orders shipped same day as received. Following offered subject to unsold:

| DUTCH HYACINTHS—FIRST SIZE | |
|------------------------------|----------|
| | Per 1000 |
| La Victoire, Crimson..... | \$85.00 |
| L'Innocence, Pure White..... | 65.00 |
| Yellow Hammer | 65.00 |

| DUTCH HYACINTHS—SECOND SIZE | |
|----------------------------------|----------|
| | Per 1000 |
| Lady Derby, Pink..... | \$45.00 |
| La Victoire, Crimson..... | 45.00 |
| L'Innocence, Pure White..... | 45.00 |
| Grand Maitre, Blue..... | 45.00 |
| King of the Blues, Dark Blue.... | 45.00 |
| Yellow Hammer | 45.00 |
| Gertrude, Pink | 45.00 |

| COTTAGE TULIPS OR LATE BLOOMING | |
|-----------------------------------|----------|
| | Per 1000 |
| La Merville, Scarlet with Orange. | \$20.00 |
| Extra Fine Mixed..... | 14.50 |

| DARWIN TULIPS | |
|-----------------------------------|----------|
| | Per 1000 |
| Remembrance, Rich Crimson..... | \$23.00 |
| The Sultan, Rich Maroon Black.... | 20.00 |
| White Queen | 25.00 |
| Splendid Mixed | 17.00 |

| PARROT TULIPS | |
|-----------------------|----------|
| | Per 1000 |
| Extra Fine Mixed..... | \$15.00 |

| EARLY SINGLE TULIPS | |
|--|----------|
| | Per 1000 |
| Cottage Maid, Dark Rose with White | \$22.00 |
| Goldfinch, Yellow | 18.00 |
| White Swan | 22.00 |
| Yellow Prince | 19.00 |
| Single Fine Mixed | 15.00 |

| EARLY DOUBLE TULIPS | |
|---------------------------------|----------|
| | Per 1000 |
| Couronne d'Or, Yellow..... | \$22.00 |
| Gloria Solis, Red and Gold..... | 24.00 |
| Lucetia, Pink | 16.00 |
| Rubra Maxima, Red..... | 23.00 |
| Extra Fine Mixed..... | 15.00 |

| DAFFODILS OR NARCISSI | |
|--|----------|
| | Per 1000 |
| Emperor, Mother Bulbs, Golden Yellow | \$38.00 |
| Poeticus Ornatus, Double Nose.... | 22.50 |
| Golden Spur, Double Nose..... | 32.00 |
| Von Slon, Double Nose..... | 32.00 |

SEEDS

| ASPARAGUS | |
|----------------------|----------|
| | Per 1000 |
| Plumosus Nanus | \$3.50 |
| Sprengerl | 1.50 |

| CALENDULA | |
|-------------------------|---------|
| | Per Oz. |
| Orange King Select..... | \$1.25 |

| CYCLAMEN ROCOCO | |
|----------------------------------|----------|
| | Per 1000 |
| Orchid-Flowering Types | |
| Light Rose | \$15.00 |
| Dark Rose | 15.00 |
| Lilac | 15.00 |
| White, with Crimson Eye..... | 15.00 |
| Rose Violet, Crimson Marked..... | 15.00 |
| Rococo Mixed | 14.00 |

| PANSY | |
|-----------------------------|---------|
| | Per Oz. |
| Peacock's Choice Mixed..... | \$5.00 |

| SWEET PEAS | | | |
|-------------------------------------|-------------|--------|--|
| Spencer Winter-Flowering Varieties. | | | |
| | Per Oz. | ¼ Lb. | |
| Asta Ohn, Lavender..... | \$0.70 | \$2.50 | |
| Hercules, Rose Pink..... | .80 | 2.75 | |
| Red Wing, Crimson..... | .65 | 2.25 | |
| Snow Flake, White..... | .70 | 2.50 | |
| Wedgwood, Blue | .70 | 2.50 | |
| | Per T. Pkt. | Oz. | |
| Schizanthus Wisetonensis..... | \$.025 | \$1.40 | |

We ship same day order received, and have built our success in bulbs and seeds on

QUALITY AND SERVICE

EVERETTE R. PEACOCK CO.

4013 Milwaukee Ave. - Phone Kildare 3710 - CHICAGO

Garden
Seeds

LEONARD SEED CO.

WHOLESALE GROWERS

226-230 WEST KINZIE STREET, CHICAGO

Onion
Sets

Braslan

Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot, Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

Seed Growers

SAN JOSE, CALIFORNIA

Company

TOMATO SEED

Grown for the
Wholesale Seed Trade

HAVEN SEED CO.

SANTA ANA, CALIFORNIA

Waldo Rohnert

GILROY, CAL.

Wholesale Seed Grower

Specialties: Beet, Carrot, Endive, Lettuce,
Onion and Radish.
Correspondence Solicited.

TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,
Cucumber, Cantaloupe and Watermelon
Seed and Field Corn, on contract.

EDGAR F. HURFF

Correspondence Solicited. Swedesboro, N.J.

The C. Herbert Coy Seed Co.

VALLEY, Douglas County, NEB.

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-
kin; Sweet, Flint and Dent Seed Corn

Not Price **FLOWER SEEDS** **But Quality**

Write at Once for Price

Bamboo Stakes
Lily Bulbs Tree Seeds
Cycas Leaves

T. SAKATA & CO.
KANAGAWA, JAPAN

Office: No. 1 KITANAKADORI
ITCHOME :: YOKOHAMA

We are Headquarters for the
BEST OF EVERYTHING
in
Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on
growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

Mention The Review when you write.

BURPEE'S SEEDS GROW

W. Atlee Burpee Co.
Seed Growers Philadelphia

SEEDS—BULBS—SUPPLIES

Highest Quality **Beckert's Seed Store** Prompt Service
FINE FLOWER SEEDS A SPECIALTY

101-103 Federal St., PITTSBURGH, PA.

Mention The Review when you write.

JAMES VICK'S SONS
GROWERS OF
FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience
All Seasonable Varieties
Our Stocks Are Very Complete

Rochester, N. Y. The Flower City

Wholesale Seed Grower

Pepper, Eggplant, Tomato, Okra, Asparagus,
Rhubarb, Celery, Spinach, Beet, Onion, Beans,
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.

Correspondence Solicited

GEORGE R. PEDRICK & SON
PEDRICKTOWN, N. J.

THE KIMBERLIN SEED CO.
Wholesale Seed Growers **San Jose, Cal.**

GROWERS OF
ONION, LETTUCE, RADISH, ETC.

Correspondence Solicited
Mention The Review when you write.

An Experience of Half a Century
IN PRODUCING HIGH-GRADE
GARDEN SEEDS

at your disposal. Contract growers for the
jobbing trade of a full line. Mail us your list
for both SPOT and FUTURE requirements.

Orange, S. D. Woodruff & Sons New York City

THE J. C. Robinson Seed Co.
WATERLOO, NEB.
ROCKY FORD, COLO.

Contract growers of Cucumber, Cantaloupe,
Watermelon, Squash and Pumpkin Seed, Sugar,
Flint and Field Seed Corn.

I. N. Simon & Son
Garden Seeds
—AT WHOLESALE—
438 Market St., PHILADELPHIA, PA.

**Tomato Seed and
Seed Sweet Potatoes**

Pleased to quote you prices on quantities and
varieties wanted for present or future delivery.

H. AUSTIN Felton, Del.

Mention The Review when you write.

**Return Envelopes
Catalogue Envelopes
Seed Packets**

Brown Bag Filling Machine Co.
Fitchburg, Mass., U. S. A.

McHutchison & CO. Offers
Immediate Shipment

Lilium Giganteum

F. O. B. New York, Chicago, Toronto and Denver for Giganteum.
F. O. B. New York only for hardy varieties.

| | | |
|------------|----------|-------------|
| Giganteum | 6-8-in. | 400 to case |
| Giganteum | 7-9-in. | 300 to case |
| Giganteum | 8-10-in. | 250 to case |
| Giganteum | 9-10-in. | 200 to case |
| Magnificum | 8-9-in. | 200 to case |
| Magnificum | 9-11-in. | 150 to case |
| Rubrum | 8-9-in. | 200 to case |
| Rubrum | 9-11-in. | 150 to case |
| Auratum | 8-9-in. | 200 to case |
| Auratum | 9-11-in. | 150 to case |
| Album | 8-9-in. | 200 to case |
| Album | 9-11-in. | 150 to case |

Write for prices on business stationery, stating variety, quantity and size required. Carloads now arriving.

Ficus Elastica

Strong rooted, mossed cuttings, 250 to case.
Pot-grown, 4-in. pots, for growing on.

Write for prices and details.

Valley Pips

Selected forcing pips from storage, 2500 pips to case.

| | |
|-------------|----------|
| Dutch Type | Per 1000 |
| German Type | \$20.00 |
| German Type | 30.00 |

Case lots only. Write for discount on 5-case lots.

Calla Bulbs Per 100

Elliottiana, yellow, 1 1/4-1 1/2-in. \$15.00

Palm Seeds

Kentia Belmoreana and Forsteriana, per bushel or per 1000.
Cocos Weddelliana.
Areca Lutescens.

Bamboo Cane Stakes

| | Bale | Bale |
|------------|----------------|---------|
| Natural | 6 ft. 2000 | \$24.00 |
| Dyed Green | 1 1/2 ft. 2000 | 7.50 |
| Dyed Green | 2 ft. 2000 | 8.50 |
| Dyed Green | 2 1/2 ft. 2000 | 10.00 |
| Dyed Green | 3 ft. 2000 | 12.50 |
| Dyed Green | 3 1/2 ft. 2000 | 14.50 |

Raffia Per lb.

Red Star Brand, 25 lbs. up.... 13c
Red Star Brand, 50 lbs. up.... 11 1/2c
Red Star Brand, 100 lbs. up.... 10c
Red Star Brand, 1 bale (225 lbs.) 8 1/2c

Also dyed in 20 colors and shades.

Fall Shipment

Manetti Stocks, English, selected for greenhouse grafting, also French. F. O. B. New York.

Begonia and Gloxinia Bulbs, all sizes and colors.

Valley Pips, German and Dutch. F. O. B. New York, or 10 cases up for direct import.

Gladioli Bulbs, best commercial varieties. All Northern grown bulbs.

Roses and Lilacs, field grown, for forcing.

Write for prices on business stationery, specifically stating your requirements.

McHUTCHISON & CO.
95 Chambers St., NEW YORK

BULBS VALLEY BULBS

Large Stock Now On Hand In New York
of **Hyacinths, Tulips, Early and Late Darwins; Narcissi, Crocus,**
all in different varieties and sizes.

Single Tulips, La Reine, Yellow Prince. Double Tulip, Murillo.
Narcissi, Paper Whites, Golden Spur, Bicolor Victoria, Emperor, Princeps,
Double Von Sion; Lily of the Valley; Gladioli; in large quantities.

Special Prices on Application.

The Trade will be visited by us in due time, as usual, for the spring and fall orders for 1922.

C. KEUR & SONS

82 BROAD STREET,

Phone 2158 Broad

NEW YORK

dicates that the quality is inferior to that of last year in central Indiana, north-western Ohio, northern and central Illinois and southern Michigan. The quality elsewhere is about the same as last year and in a few sections somewhat better.

ECHO OF THORBURN FAILURE.

Edward E. Bruggerhof, through endorsement of notes of J. M. Thorburn & Co., New York, was obliged to file a petition in bankruptcy last week, following that firm's inability to meet its obligations. He listed liabilities of \$20,212 and no assets. The principal creditor is the National Park bank, which held the notes of J. M. Thorburn & Co. for \$18,712 endorsed by Mr. Bruggerhof.

Edward E. Bruggerhof is the son of Frederick W. Bruggerhof, for many years president of J. M. Thorburn & Co., until his death a year and a half ago. The son was then vice-president and treasurer of the company. Mr. Bruggerhof gave his address in the bankruptcy petition as 1125 Lexington avenue.

DUTCH BULBS RECEIVED.

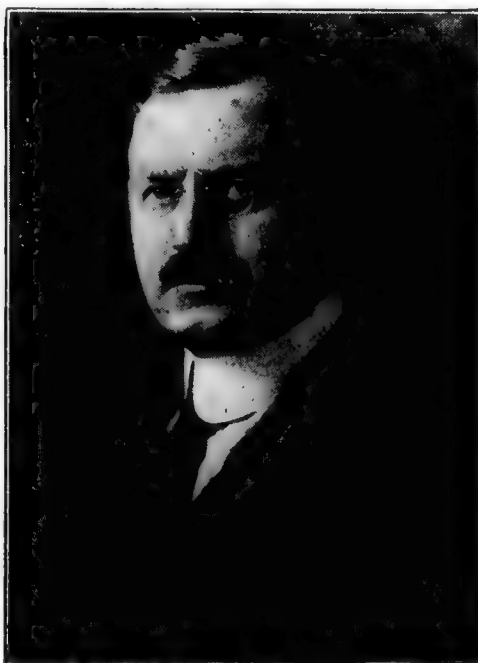
The Dutch steamer Noordam, which arrived at New York from Rotterdam, Holland, October 22, carried 63 cases of Dutch bulbs, consigned as follows:

| Consignee | Cases |
|--------------------------------------|-----------|
| American Express Co. | 14 |
| Van Waveren, M., & Sons | 3 |
| Gray Bros. | 2 |
| Bader, P. B. | 1 |
| Krug, C. G. | 10 |
| Hampton, J. W., Jr., & Co. | 4 |
| Richard, C. B., & Co. | 8 |
| Lang, R. F. | 8 |
| Maltus & Ware | 4 |
| Van Zonneveld Bros. & Philippo | 4 |
| Van Ommeran, P., Corp. | 2 |
| Van Doorn, W. | 3 |
| Total | 63 |

This shipment, added to the total of 41,768 cases previously received, makes a total of 41,831 cases of Dutch bulbs received to date.

GARDEN SEED IMPORTS.

A considerable quantity of seeds was on board the steamer Noordam, which arrived at New York harbor from Rotterdam, Holland, October 22. Garden seed was consigned to the following in the number of bags given: Ingemann,



J. A. VANDERVOORT

LIVE WIRE

J. A. Vandervoort & Co.

Wholesale Bulb Growers

NOORDWYK, - HOLLAND

Also Nurseries at Sassenheim

Absolutely the largest growers in Holland of
Bic. Victoria, Golden Spur and Von Sion
Also large growers of
HYACINTHS, TULIPS, ETC.

Permanent American Address:
P. O. Hamilton Grange Station
Box 38, New York City

Our representatives will be calling on you.

For French Bulbs

Write

Drevon-Tegelaar & Co.

Wholesale French Bulb Growers

1133 Broadway, NEW YORK

You can safely place your orders with us with the assurance that you will receive the highest quality bulbs, grown at our own extensive nurseries at Ollioules, Var, France.

The Everett B. Clark Seed Co., Milford, Conn.

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.

The WORLD'S Bulb Center is EUROPE
EUROPE'S Bulb Center is HOLLAND
HOLLAND'S Bulb Center is
BADER & CO., SASSENHEIM, HOLLAND
Large Growers of Hyacinths, Tulips, Narcissi, etc.
REPRESENTATIVES:
JOHN H. BADER } Care R. F. LANG,
P. B. BADER } 82 Broad St., N. Y. CITY
Please communicate with us.

The General Bulb Co.

Established 1888

Vogelenzang, Holland

BRANCH OFFICE:

25 Beaver St., New York City
Send us your inquiries for quotations.

Seasonable Seed and Other Stock

Now is the time to place your order for:

ASPARAGUS

Plumose manus (Greenhouse grown). \$4.00 per 1000.
Sprangeri, \$1.50 per 1000; 5000, \$6.25.

ANTIRRHINUM

(Snapdragon) Pkt. Oz.
Giant, separate colors.....\$0.20 \$0.75
Giant, mixed......20 .80
Dwarf, mixed......20 .75
Keystone. A clear, rose-pink, without any trace of purple or white, \$1.00 per pkt., \$5.00 for 5 pkts., \$10.00 for 15 pkts.
Silver Pink. Long spikes and a very profuse bloomer. In original packets, \$1.00 per pkt.
Garnet, Yellow, Light Pink, Phelps' White at 50c per pkt.
Nellie, Pink, long spikes, 50c per pkt.

BEGONIA

Tr. pkt.
Vernon.....\$0.50
Erfordil......50
Gracilis luminosa......50
Prima Donna......50
Gracilis alba......30

CALCEOLARIA

Tr. pkt.
Hybrida grandiflora. Choice mixed.....\$1.00

CALENDULA

Pkt. Oz.
Orange King, extra selected, double, new and fine, 50c per 1/4 oz., \$1.75 per oz.
Orange King, regular.....\$0.15 \$0.25
Prince of Orange......15 .25
Mixed......15 .25

CINERARIA

(Hybrida Grandiflora) Pkt.
Hybrida grandiflora. Semi-dwarf mixed.....\$1.00

PANSIES

Especially Selected Florist Prize Mixture. This mixture we can recommend to any florist. It contains only the Giant Pansies and richest colors of red, copper, bronze; also the most delicate rose and lilac shadings. Also includes the newest and most attractive sorts. 1/4 oz., \$1.00; 1/2 oz., \$1.75; oz., \$3.00.

MIGNONETTE

Pkt. Oz.
S. S. S. Giant Greenhouse Strain (Sel.)\$0.50 \$3.00

SCHIZANTHUS

Pkt. Oz.
Wickström's. Various colors.....\$0.50 \$1.50

STOCKS

Early-flowering Nice
Princess Alice, white; Beauty of Nice, crimson; Abundance, Rose; Mont Blanc, white; Queen Alexandra, soft lavender. Pkt., 50c; 1/4 oz., 75c; ounce, \$2.50.
Ten Weeks, Large Flower, Double
Purple, bright pink, yellow, light blue, blood red, pure white. Pkt., 40c; 1/4 oz., 70c; ounce, \$2.25.

EARLY OR WINTER FLOWERING SWEET PEAS

Spencer Varieties

| | Oz. | 1/4 Lb. | Lb. |
|--|--------|---------|---------|
| Blue Bird. Mid. blue self..... | \$0.85 | \$3.00 | \$10.00 |
| Asta Ohn. Fine lavender..... | .85 | 3.00 | 10.00 |
| Fordhook Pink..... | .85 | 3.00 | 10.00 |
| Heather Bell. Mauve lavender.. | .85 | 3.00 | 10.00 |
| Miss Louise Gude. Brilliant pink | .85 | 3.00 | 10.00 |
| Mrs. Chas. Zvolanek. Fine lavender | 1.00 | 3.50 | 12.00 |
| Mrs. Spanell. Fine white..... | .85 | 3.00 | 10.00 |
| Mrs. A. A. Skach. Charming pink | .85 | 3.00 | 10.00 |
| Pink Beauty..... | .85 | 3.00 | 10.00 |
| Snowstorm. White..... | .85 | 3.00 | 10.00 |
| The Beauty. Flery rose..... | .85 | 3.00 | 10.00 |
| Venus. White, bluish pink..... | .85 | 3.00 | 10.00 |
| Watchung Orchid. Superb white | 1.00 | 3.50 | 12.00 |
| White Orchid..... | .85 | 3.00 | 10.00 |
| Yarrowa. Standard pink..... | .75 | 2.50 | 8.00 |
| Zvolanek's Blue..... | .85 | 3.00 | 10.00 |
| Pink and White..... | .85 | 3.00 | 10.00 |
| Heroulee. Mammoth rosy pink.. | .85 | 3.00 | 10.00 |
| Sankey. White..... | .85 | 3.00 | 10.00 |
| Snowflake. White..... | .85 | 3.00 | 10.00 |
| Orange Beauty..... | .85 | 3.00 | 10.00 |
| Rose Queen. Greenhouse grown, select. Too well known to need detailed description..... | 3.00 | 10.00 | \$5.00 |
| Rose Queen (outside grown)..... | .85 | 3.00 | 10.00 |
| Mrs. Sim. Apricot pink..... | .85 | 3.00 | 10.00 |
| Blanche Ferry, Spencer. (Extra select)..... | .50 | 1.50 | 5.00 |
| Red Orchid..... | .85 | 3.00 | 10.00 |
| Song Bird. Pale bluish pink.... | .85 | 3.00 | 10.00 |
| Fordhook Rose..... | .85 | 3.00 | 10.00 |
| Apricot Orchid. Buff pink..... | .85 | 3.00 | 10.00 |

WINTER FLOWERING GRANDIFLORA SWEET PEAS

| | Oz. | 1/4 Lb. | Lb. |
|---------------------------------------|--------|---------|--------|
| Christmas White..... | \$0.20 | \$0.60 | \$2.00 |
| Lavender Nora..... | .30 | 1.00 | 3.50 |
| Mont Blanc. White..... | .20 | .60 | 2.00 |
| Mrs. Alexander Wallace. Lavender..... | .20 | .60 | 2.00 |

CYCLAMEN

Giant, English grown. Best strain of seed obtainable.
Cherry Ripe. Very bright red. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.
Pink Pearl. Superb salmon. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.
Salmon King. Salmon-pink, \$2.00 per 100; \$15.00 per 1000.
Princess May. Pale pink.
Phoenix. Bright red.
Persicum giganteum. White with red eye.
Persicum Rose. Rose with deep eye.
Persicum Mauve. Mauve pink with deep eye.
Giant White. Large and fine white.
Prices (unless noted): \$1.25 per 100 seeds; \$12.00 per 1000 seeds

CYCLAMEN—Giant German Strain

From the original introducer of the Wonder of Wandsbek. None better. 100 1000
Wonder of Wandsbek.....\$2.00 \$15.00
Bright Red......1.25 12.00
Dark Red......1.25 12.00
Pure White......1.25 12.00
White with Eye......1.25 12.00
Rose Marienthal......1.25 12.00
Light Pink......1.25 12.00

Our CYCLAMEN seed comes from the best sources in Germany and England. There are no better strains to be had at double the prices quoted above.

FREESIA PURITY

1/2-in. to 3/4-in., fine stock, best size we have ever seen. \$12.00 per 1000; 1/4-in. to 1/2-in., \$17.00 per 1000.

PRIMULA

Pkt.
PRIMULA obconica gigantea, lilacina, rosea, Kermesina and Mixed (German strain).....\$0.50
PRIMULA malacoides. Lilac, White and Rose......50
PRIMULA chinensis flabriata, Florists' Choice Mixture......75
Separate colors......1.00

Ferns, Ferns in flats, Asplenium, 'Asparagus, Begonias, Bouvardias, Calendulas, Hydrangeas, Marguerites, Poinsettias, Primulas, Snapdragons, Pelargoniums, Cyclamen, Smilax, Wire Wreaths. See classified ads for all of above, or write for complete list of this and other stock, including bulbs, as well as Hoses, Insecticides, etc.

SEE OUR COVER AD FOR OTHER STOCK

S. S. SKIDELSKY & CO., Seeds, Plants and Bulbs, 50 Park Place, NEW YORK CITY

Mention The Review when you write.

SLUIS & GROOT, Ltd.

Enkhuizen, Holland

Growers of Vegetable and Flower Seeds

SPECIALTIES:—Beet, Swiss Chard, Cabbage, Cauliflower, Kale, Cornsalad, Cress, Radish, Spinach, Turnip, Rutabaga; Nasturtium, Pansies, Phlox and many other Vegetable and Flower Seeds.

Our New Price List is now ready and will be sent to **WHOLESALE** on request



Cabbage, White, Enkhuizen's Glory.
Introduced by our firm.

Mention The Review when you write.

8-year-old Asparagus Roots

For Winter Forcing in Cellars and Greenhouses

Produce luscious Asparagus in midwinter by planting my giant 5 and 8-year old forcing roots. Also great for planting outdoors now for spring crop.

Price, 5-year-roots, \$1.00 per doz.; \$5.00 per 100
8-year roots, 2.00 per doz.; 8.00 per 100

WARREN SHINN

Root Specialist Woodbury, N. J.

Mention The Review when you write.



NOVELTIES

FOR THE SEASON 1922

SEE OUR LIST, NOW READY

Apply to

Watkins & Simpson, Ltd.

27-29 Drury Lane LONDON, ENGLAND

Mention The Review when you write.



IT PAYS TO BUY THE BEST

We are growers of the finest stock of **Hyacinths, Tulips** and **Narcissi**, especially grown for the **FLORIST TRADE**.

Our bulbs have proven to be suitable for early forcing as well as for outdoor planting.

We know when to ship and how to ship them so as to assure arrival in good condition.

Send us your order this season or, if you desire, one of our salesmen will be glad to call on you.

Our wholesale catalogue will be mailed on request.

TEGELAAR BROTHERS, Inc.

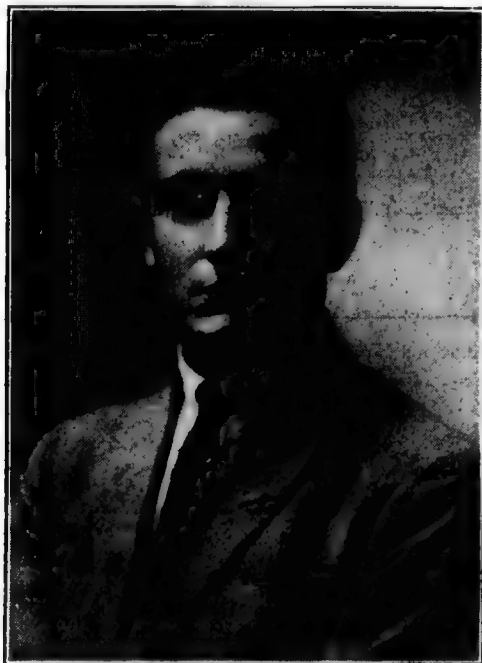
SUCCESSORS TO

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1133 BROADWAY, NEW YORK

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Aug. Lagarde

LIVE WIRE

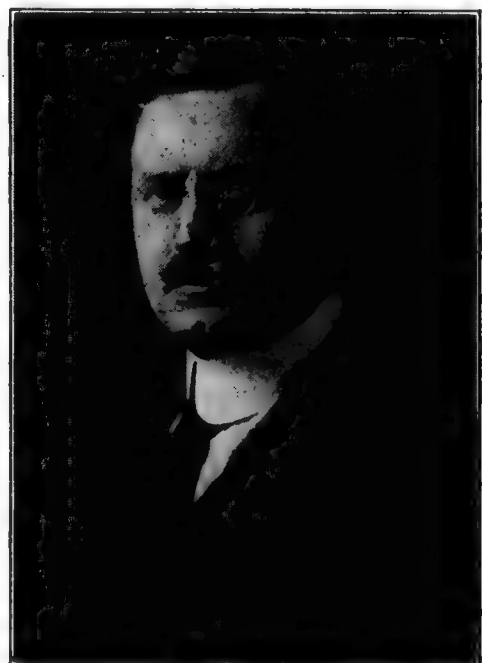
Again---Buy Your French Bulbs---Now

FROM

Lagarde & Vandervoort
OLLIOULES, FRANCE

Permanent American Address:
P. O. Hamilton Grange Station
Box 38 NEW YORK CITY

Our representative will be calling on you



J. A. Vandervoort

Christensen & Co., 44; F. B. Vandegrift & Co., 59; Maltus & Ware, 89; Herbst Bros., 23; International Forwarding Co., 65; Redden & Martin, 109; American Express Co., 169; W. Van Doorn, 20, and W. K. Emery, 20. Besides this, W. Van Doorn and Bernard, Judae & Co. received shipments of garden seed, the latter receiving twenty bags of garden and flower seeds and the former receiving one bag of flower seed.

MAINE SEED POTATO TRADE.

Dealers in Maine seed potatoes report trade in seed stock only moderate for this time of the year. Many large buyers have bought fairly large quantities of potatoes for their seed trade, but many others have been holding off on account of price.

The seed this year will run large in size and buyers seem to hold different opinions as to the desirability of large-sized potatoes for seed. Large Irish

Cobblers are no doubt undesirable in many cases on account of their tendency to be hollow-hearted. Because of the large size it is difficult to find potatoes of this variety which are round and true to type.

The Green Mountain and Spaulding

Rose varieties are generally of good quality, but large in size. The Aroostook Prize (which is known in New Jersey as the Giant) is also exceedingly large in some localities. It is said that the stock of all varieties is comparatively free from disease of all kinds this year.

SPECIAL OFFER

Double Narcissus Von Sion

Large Single Nosed Bulbs, \$18.00 per 1000

Planting Size, \$9.00 per 1000

IMMEDIATE DELIVERY

C. J. SPEELMAN & SONS

470 GREENWICH ST.,

NEW YORK CITY

VAN ZONNEVELD BROS. & PHILIPPO

Established
— 1879 —

WHOLESALE
BULB GROWERS
SASSENHEIM, HOLLAND.

BRANCH OFFICE:
18 BROADWAY, NEW YORK.
*Age and Reputation are Two
Factors Worth Consideration*



The United Bulb Growers, Inc.

Sassenheim, Holland
New York Office, 15 Williams Street

Wholesale Growers of
**HYACINTHS,
TULIPS,
DARWIN TULIPS
GOLDEN SPUR
BIC. VICTORIA
VON SION
and other Bulbs**

Cable address: United Bulb, Sassenheim.

XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; ½, 50c.
Primula Obconica, Finest Giants, mixed, pkt., 50c.
Alyssum Snowball, true dwarf, pkt., 20c.
Cineraria, large flow., dwf., fine, pkt., 50c; ½ pkt., 25c.
Cyclamen, gigantea, mixed, pkt., \$1.00; ½ pkt., 50c.
Coleus, fancy hybrids, mixed, fine, pkt., 25c.
Dracaena Indivisa, pkt., 20c; oz., 30c.
Pansy, finest giants, 5000 seeds, \$1.00; ½ pkt., 50c.
Petunia, large flowering fringed, mixed, pkt., 25c.
Shamrock, true Irish green, pkt., 20c.
Verbena, finest giants, mixed, pkt., 25c.

JOHN F. RUPP, Shiremanstown, Pa.

HYACINTHS, TULIPS and NARCISSI FOR FORCING

WRITE FOR PRICE LIST
HART & VICK
55 Stone St., ROCHESTER, N. Y.

Delphinium Belladonna AND Delphinium Bellamosa

True, fresh, 1921 Seed.
\$2.50 per oz.; \$30.00 per lb.
CARL HAGENBURGER, Mentor, Ohio

DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed
growers in Denmark. Please send for price list.
CHR. MOSBJERG, 216 7th St. N., Minneapolis, Minn.

SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. **Our descriptive list is worth having.**

| PINK SHADES | Oz. | ¼ lb. | Lb. |
|-----------------------------|--------|--------|---------|
| Peach Blossom, 1921 novelty | \$2.00 | \$6.00 | \$18.00 |
| Early Helen Lewis | 1.00 | 4.00 | 12.00 |
| Flamingo | 10.00 | | |
| Primrose Beauty | 1.00 | 3.00 | 10.00 |
| Loveliness | .75 | 2.50 | 8.50 |
| Daybreak | .75 | 3.00 | 10.00 |
| Rising Sun | .75 | 2.50 | 14.00 |
| Early Gem | 1.50 | 5.00 | 18.00 |
| Gypsy Maid | 1.25 | 4.00 | 14.00 |
| Sunburst | .75 | 2.50 | 10.00 |
| Mrs. A. A. Skach | .75 | 2.50 | 8.50 |
| Miss Flora Fabing | .75 | 2.50 | 8.50 |
| Belgian Hero | 1.00 | 3.00 | 10.00 |
| Rose Queen (Genuine) | 1.25 | 6.00 | 18.00 |
| Morning Star (Genuine) | 1.00 | 3.00 | 10.00 |
| Yarra (Australian) | .75 | 2.50 | 8.50 |
| Early Empress | 1.00 | 3.00 | 10.00 |
| Early Melody | .75 | 2.50 | 10.00 |
| Pink Beauty | .75 | 2.50 | 10.00 |
| Enchantress | .75 | 2.50 | 10.00 |
| Rosebud | 1.00 | 3.00 | 10.00 |
| Fordhook Rose, Imp. | .75 | 2.50 | 8.50 |
| Splendor (Burpee) | .75 | 2.50 | 8.50 |
| Fordhook Pink and White | .75 | 2.50 | 8.00 |
| Christmas Pink Orchid | 1.50 | 5.00 | 18.00 |
| Pink and White Orchid | .75 | 2.50 | 8.00 |

| ORANGE and YELLOW | Oz. | ¼ lb. | Lb. |
|-------------------|--------|--------|---------|
| Apricot | \$1.50 | \$5.00 | \$16.00 |
| Orange Beauty | 1.25 | 4.00 | 14.00 |
| Dazzler | 1.25 | 4.00 | 14.00 |
| Gorgeous | 1.75 | 6.00 | 20.00 |
| Illumination | 1.25 | 4.00 | 15.00 |
| Early Fairy | 1.50 | 5.00 | 18.00 |

| RED and CRIMSON | Oz. | ¼ lb. | Lb. |
|-----------------|--------|--------|---------|
| Cherry Ripe | \$1.00 | \$4.00 | \$14.00 |
| Fire King | 2.00 | 7.00 | 24.00 |
| Early King | .75 | 2.50 | 8.50 |

| LAVENDER and BLUE | Oz. | ¼ lb. | Lb. |
|---------------------|--------|--------|---------|
| Lavender King | \$0.75 | \$2.50 | \$10.00 |
| Princess | 1.00 | 3.00 | 10.00 |
| Early Heather Bell | 1.00 | 3.00 | 10.00 |
| Lavender Orchid | .75 | 2.50 | 8.50 |
| Early Wedgwood Blue | 1.25 | 4.00 | 14.00 |

| WHITE | Oz. | ¼ lb. | Lb. |
|------------------|--------|--------|---------|
| Snowstorm | \$1.25 | \$4.00 | \$14.00 |
| Early Sankey | .75 | 2.50 | 8.50 |
| Albatross | 1.00 | 3.00 | 10.00 |
| White Orchid | .75 | 2.50 | 8.50 |
| Venus | .75 | 2.50 | 8.50 |
| Mrs. M. Spanolin | .75 | 2.50 | 8.50 |
| A-1 White | 2.00 | 6.00 | 18.00 |

Purity Freesia Bulbs

FISCHER'S IMPROVED FREESIA
PURITY

Paper Whites are scarce and high in price. Better grow Freesia instead.

1000
Freesia Purity, ½ \$ 8.50
Freesia Purity, ¼ to ½ 10.00
5000 lots, \$1.00 per 1000 less.

NEW GERANIUM

Mrs. George E. Buxton. Has every indication of being the best commercial double Geranium in the market. Very strong grower, producing exceptionally large trusses. A most beautiful shade of Bridesmaid Pink. Equally good for pots or bedding. Rooted cuttings, \$15.00 per 100, \$125 per 1000.

IRIS, Spanish

Grown in California. 1000

Fillfolia \$40.00
Van Der Venne. Lilac and creamy white.
Roland Holst. Lilac with pale yellow lips.
Brijet. Porcelain-blue, with grayish-lilac.
Der Kinderen. Dark purple-blue, yellow lips.
Anton Mauve. Soft blue.
All the above, \$35.00 per 1000.

VINCAS

Variegated

Fall Delivery 100 1000
2¼-in. \$ 6.00 \$55.00
3-in., extra good. 10.00
Field Grown, \$12.00, \$15.00, \$18.00 per 100.

C. U. LIGGETT,

OFFICE
303 Bulletin Building
Boston Office, 15 Cedar St.

Philadelphia, Pa.

Lily of the Valley

Pips from cold storage

Order a shipment made
weekly or fortnightly

Florists' Money Maker Brand

\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

H. N. BRUNS, 3032-42 West Madison Street **Chicago, Ill.**

SEEDS

Stump & Walter Co.

30-32 Barclay Street, NEW YORK CITY

Chas. Schwake & Co., Inc.

LILY OF THE VALLEY

Japanese Lilies, French and Dutch Bulbs

90-92 West Broadway NEW YORK

There is a wide range in the prices asked for seed stock of all varieties, and usually the highest prices are wanted for good medium-sized stock. Prices for delivery in January and the spring months are 50 cents to \$1.50 per barrel higher than for immediate shipment. Prices for Irish Cobbler, Green Mountain and Spaulding Rose are quoted generally at \$3 to \$4, with some shippers holding for prices as high as \$4.50 f. o. b. All prices are quoted on the basis of 165 pounds or the 11-peck barrel. Aroostook Prize is quoted at \$2.25 to \$3 per barrel, with some shippers holding for higher prices for spring delivery.

CATALOGUES RECEIVED.

F. C. Heinemann, Erfurt, Germany.—"Special Trade Offer of Novelties," an illustrated 6-page folder, offering seeds of some of the newer varieties of flowers, mostly of Mr. Heinemann's origination. The principal genera represented in the list are dianthus, isoloma, papaver, schizanthus and viola, besides a variety of Asparagus Sprengeri with white variegations.

R. Vincent, Jr., & Sons Co., White Marsh, Md.—Current issue of monthly wholesale bulletin, containing prices which "cancel all previous quotations and are made on a strictly cash basis." A general stock of plants is offered, with geraniums, lantanas, coleuses, ferns and palms among the leading items. A page is devoted to the company's new dahlia, Patrick O'Mara.

A. E. Kunderd, Goshen, Ind.—An 8-page wholesale list of Kunderd gladioli. This, says Mr. Kunderd, "is the first wholesale catalogue of Kunderd gladioli ever sent out. Seventeen ruffled varieties are now available for seedsmen and growers and in addition a choice list of plain-petaled kinds, as also a fine collection of the primulinus types."

NASHVILLE, TENN.

The Market.

Since the last report things have taken a decided change in Nashville and vicinity. There is a heavy demand for almost all kinds of stock, without sufficient supply to meet it. Roses are perhaps as plentiful as when we reported last and certainly the quality is better, but, nevertheless, the demand has increased so decidedly that there is a shortage. Carnations are coming much better and the quality is improving right along. They are not yet in full crop, however; neither is the quality fully up to standard. Nashville has long been a carnation city; that is, carnations have been more than ordinarily popular here and they continue to be so, and, for this reason, the shortage is perhaps felt more than it might be some other places. The new variety, T. O. Joy, is showing remarkably well for so early in the season. In fact, it is about the only good white we have seen thus far. Its unusual fragrance is making it popular with the public.

Chrysanthemums are beginning to appear in fair quantities, but as yet the quality is not as good as it should be.

Dahlias have not amounted to much this season; whether it is on account of the excessively hot, dry summer or not we are not able to say. We have a few men here who usually grow good dahlias, but this year we have not seen so much as one really first-class dahlia. We have seen some fairly good flowers, but they had short, weak stems. This dahlia shortage has undoubtedly added much to the general flower shortage, for, while this has never been a popular flower in Nashville, it would be used many places instead of roses and carnations.

GLADIOLUS 1910 ROSE

(Kunderd, 1915)

A coming cut flower variety; bright attractive rose color with a white line on lower petals; nice straight spike with many blooms open at once; does not burn or blister in the hottest sun; a strong grower; rapid propagator, a good seller and extra fine forcer; will produce first-class spikes from No. 2 and No. 3 size bulbs; as early as Halley or Chicago White. What more do you want?

2d size, 1 1/4 to 1 1/2-inch \$40.00 per 1000

3d size, 1 to 1 1/4-inch 32.00 per 1000

Immediate or later shipment, as you wish.

For other varieties see our Classified Adv. in this issue. We are not dealers; we GROW all the stock we sell.

THE PFEIFFER NURSERY

WINONA, MINNESOTA

Choice Gladiolus Bulbs

FOR FORCING OR OUTDOOR PLANTING

No. 1 Quality. Note Reasonable Prices.

| | No. 1, 1 1/2-inch up | No. 2, 1 1/4 to 1 1/2- inch | No. 3, 1 to 1 1/4- inch | No. 4, 3/4 to 1- inch | No. 5, 1/2 to 3/4- inch | No. 6, under 1/2-inch |
|-------------------|----------------------------|-----------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| America | \$22.00 | \$19.00 | \$14.00 | \$ 9.00 | \$ 6.50 | \$ 3.50 |
| Bertrex | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| C. M. Kelway | 55.00 | 50.00 | 40.00 | 32.00 | 25.00 | 18.00 |
| Evelyn Kirtland | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Gretchen Zang | 60.00 | 50.00 | 40.00 | 30.00 | 25.00 | 20.00 |
| Halley | 28.00 | 24.00 | 19.00 | 13.00 | 9.00 | 4.50 |
| Herada | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Lilywhite | 125.00 | 100.00 | 75.00 | 50.00 | 40.00 | 25.00 |
| Mrs. F. King | 22.00 | 19.00 | 14.00 | 9.00 | 6.50 | 3.50 |
| Mrs. F. Pendleton | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Mrs. Watt | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Niagara | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Panama | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Peace | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Rouge Torch | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Schwaben | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |

Terms: 5% discount for cash with order. Packing free.

All stock guaranteed true to name. Write for prices on other desirable new and standard varieties. Also bulbets.

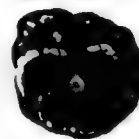
ALFRED OESTERLING, GLADIOLUS SPECIALIST Star Route, BUTLER, PA.

GLADIOLI FOR FORCING OR OUTSIDE PLANTING

UNITED BULB CO., Mt. Clemens, Mich.

LEADING GROWERS OF GLADIOLI

NATIONAL BULB FARMS, Inc.
Benton Harbor, Michigan
Gladioli, Dahlias, Peonies
and Hardy Perennials.
300 acres under cultivation



KENILWORTH
GIANT PANSY SEED

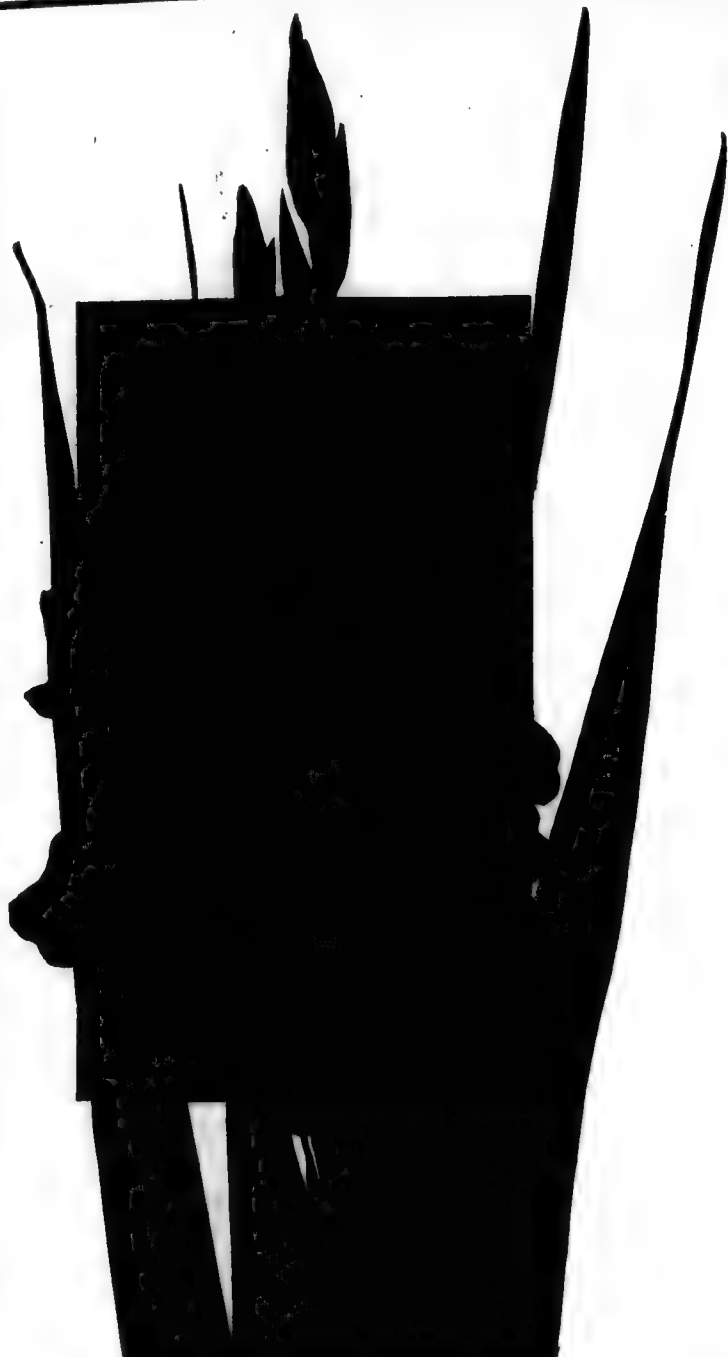
Kenilworth Mixture, 1000 seeds.

85c; 1/2 oz. 90c; 1/4 oz. \$1.65;

1 oz. \$6.00.

All Colors, separate or mixed, 1000 seeds, 1/2 c. any 4 pkts. \$1.00, 1/4 oz., \$1.30; 1 oz., \$5.00.

CHAS. FROST
Kenilworth
N. J.



GLADIOLUS BULBS

of Unsurpassed Blooming Power

I am now through harvesting a fine crop of bulbs and am ready to quote prices on the following varieties in all sizes and bulblets. Let me know what varieties, quantities and sizes you are interested in and I shall be glad to quote you my lowest price on same.

Alice Tiplady
America
Amstel
Annie Wigman
Arizona
Augusta
Autumn Queen
Baron Hulot
Bernice
Black Hawk
Branchleyensis
Burrell
Cameo
Candidum
Chicago White
Chief Oshkosh
Clarice
Conspicuous
Crackerjack
Crystal White
Czar Peter
Dawn
Distinction
Electra
Elizabeth Kurtz
Empress of India
Fire King
Frisled Pink
George Paul
Giant White
Golden King
Golden West
Goliath
Glory of Concord
Glory of Holland
Gretchen Zang

Harmony
Halley
Herada
Hohenzollern
Hubertus
Ida Van
Independence
Intensity
Jean Dieulafoy
Jessie
Klondyke
Kunderdi Glory
Kunderd's Orange
Lily Lehman
L'Immaculee
Loveliness
Lucretia
Mahogany
Mary Fennell
Marjorie Gage
Master Wietze
Maud
Meadowvale
Minnesota
Miranda
Miss Helen Franklin
Mrs. Dr. Norton
Mrs. Francis King
Mrs. F. Pendleton
Mrs. Watt
Myrtle
Niagara
Novelty
Nymph
Oporto
Orange Glory

Panama
Peace
Pink Beauty
Pink Perfection
Pres. Taft
Pride of Goshen
Prince of Wales
Principine
Princeps
Prophetesse
Queen of the Violets
Queen Wilhelmina
Radiant
Rosella
Rose Queen
Rouge Torch
Scarsdale
Schwabens
Snowbank
Snowflake
Sulphur King
Sulphur Queen
Summer
Sunbeam
Taconic
The King
The Pearl
Velvet King
Velvet Prince
Victory
War
Wellesley
Wilbrink
Willy Wigman
White Beauty
Yellow Hammer

MIXTURES

Exhibition
Extra Choice

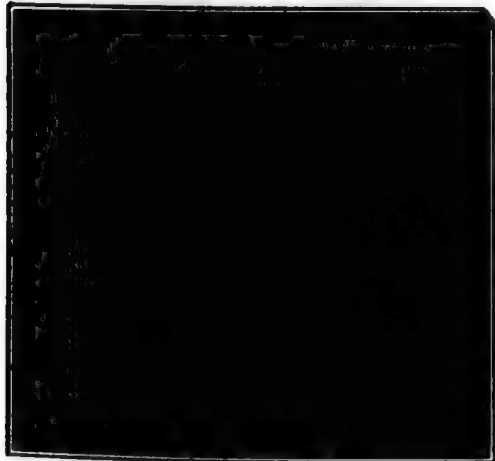
Primulinus Hybrids
Blue Hybrids

JELLE ROOS

GLADIOLUS SPECIALIST

Box A

CONCORD, MASS.



Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

G.S. RAMSBURG, SOMERSWORTH, N.H.

Gladioli!

Gladioli!

Do You

Wish to purchase the *right* stock at the *right* price?

Go to **P. VOS & SON**

We'll give you { a square deal
right price
healthy, vigorous bulbs
courteous treatment
100% true-to-name stock

Our large, plump, first-size bulbs are ideal for forcing

P. VOS & SON

The Home of
"True" Gladioli

P. O. Box 555
Grand Rapids, Mich.

Nashville has always been a good bulb market, but, as the price has gone up year by year, the demand has grown less and less. There will be more home-grown bulbs forced here this year than ever before in the history of the city. It would be a safe estimate to say that Nashville is not using more than one-third of the Holland bulbs at present that she was using five or six years ago.

Recent frosts have killed the tops of cannas and similar plants and the growers and park men are busy harvesting their crop.

Various Notes.

This week the State Florists' Association meets at Chattanooga and a good representation of Nashville florists will attend. It is expected that the membership of this association will reach 400 before the meeting closes this year.

Oscar Geny, who was ill at the time of our last report, is again able to spend a part of each day at the greenhouses.

Those who have been digging cannas and other tuberous plants report that the yield is unusually light this year, on account of the excessively dry weather.

Mr. Connell, superintendent of the city parks, has been assembling a wonderfully good collection of bearded iris in Centennial park, and they have made a marvelous growth. Such varieties as Caterina and others that are reputed to be poor growers and shy bloomers are making most wonderful growth, fully as good as any variety. This should be of exceptional interest to southern florists. Our personal experience with some two or three hundred iris confirms the fact that even the varieties that do not do well in the greater part of the United States are a real success here. We have had as fine Iris Susiana as ever were grown and they appeared to be perfectly thrifty. Mr. Connell has two or three hundred seedlings grown from hybrids made from the park collection that should do their first blooming next year.

F. B.

All Florists who seek a source of dependable and reliable Forcing Bulbs please communicate with
CRESCENT BULB CO.
 WHOLESALE
BULB GROWERS
 HILLEGOM, - HOLLAND
 QUALITY American Address
 IS OUR MOTTO 84 Broad St., New York

Alkemade & Son
 Wholesale Bulb Growers
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PIONEER GROWERS AND EXPORTERS of BULBS
 M. Veldhuyzen van Zanten & Sons
 LISSE, HOLLAND
 Established 1870—Still going strong
 Cable Address—VELDZANTEN, LISSE, HOLLAND.

HELLER'S
 MICE
 PROOF
 SEED
 CASES.

Send for Catalogue.
HELLER & CO.
 Montpelier, Ohio

ST. LOUIS SEED CO.'S Winter-flowering SPENCER SWEET PEAS

The extreme care in growing and selecting makes our Sweet Pea Seed of superior quality. Better cannot be supplied and a trial order will convince you of the merits of our strain.

| | Oz. | ¼-lb. |
|--|--------|--------|
| Asta Ohn —Identical in color and size of blossom to the late flowering Asta Ohn; a fine lavender..... | \$0.60 | \$2.25 |
| Blanche Ferry Spencer —Bright rose, the wings being pinkish or bluish-white..... | .60 | 2.00 |
| Blue Bird —A charming shade of blue..... | .60 | 2.25 |
| Fordhook Pink —Rose pink.... | .60 | 2.25 |
| Fordhook Rose —Rosy carmine..... | .60 | 2.25 |
| Heather Bell —Flowers large, borne in threes and fours on long, stout stems. Color, a rich mauve lavender..... | .60 | 2.00 |
| Helen Lewis —A fine shade of orange pink..... | .60 | 2.25 |
| Hercules —Flowers are of extra large size, of good substance and beautifully waved; color, soft rose pink (semi-early)..... | .60 | 2.25 |
| Lavender Pink —A fine variety..... | .60 | 2.25 |
| Melody —Color, rose pink on white ground. Flowers are borne on long stems and mostly four large, well waved blossoms to each stem..... | .60 | 2.25 |
| Red Orchid —Bright, cherry red..... | .60 | 2.25 |
| Rose Queen —One of the finest varieties. The flowers are borne on long stems, are of large size and free bloomers; usually four flowers are produced on a stem; color, a most attractive shade of pink..... | .85 | 3.00 |
| Snow Flake —Large and of the best waved Spencer form. The pure white flowers are borne in wonderful profusion on long stems..... | .60 | 2.25 |

| | Oz. | ¼-lb. |
|--|--------|--------|
| Songster —An excellent variety; color, a pleasing lavender shade; flowers large and nicely waved..... | \$0.75 | \$2.50 |
| Song Bird —Pale pink on white ground..... | .60 | 2.25 |
| Mrs. A. A. Skach —Flowers very large; color, a beautiful clear bright pink..... | .60 | 2.00 |
| Mrs. M. Spanolin —Black seeded; pure white; free bloomer..... | .60 | 2.25 |
| Mrs. William Sim —Salmon pink..... | .60 | 2.25 |
| Spring Maid —A handsome variety; color, light pink on a cream ground..... | .60 | 2.25 |
| Venus —Standard white, slightly blushed pink; wings white; free bloomer..... | .60 | 2.00 |
| Warbler —Flowers large and beautiful in form; rich mauve purple..... | .60 | 2.25 |
| Wedgwood —Magnificent clear blue (semi-early)..... | .60 | 2.25 |
| White Orchid —Pure white.... | .60 | 2.25 |
| Yarrowa —Flowers exquisitely waved, of large size, many of them being duplex or double. Color, a pleasing shade of bright rose pink with lighter wings..... | .60 | 2.00 |
| Winter-Flowering Mixed | .50 | 1.75 |

NEW VARIETIES

| | 1 oz. | ¼ lb. |
|---|--------|--------|
| Early All White (New) —A fine white seeded variety; color, pure white, produces four gigantic blooms on long stems..... | \$1.50 | \$5.00 |
| Early Irene (New) —An early very fine bluish lavender.... | 1.50 | 5.00 |
| Early Fair Maid (New) —The finest bluish pink early Spencer Sweet Peas to date. It is a bluish pink suffused salmon on a white ground, long stems..... | 1.50 | 5.00 |

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Nashville has always been a good bulb market, but, as the price has gone up year by year, the demand has grown less and less. There will be more home-grown bulbs forced here this year than ever before in the history of the city. It would be a safe estimate to say that Nashville is not using more than one-third of the Holland bulbs at present that she was using five or six years ago.

Recent frosts have killed the tops of cannas and similar plants and the growers and park men are busy harvesting their crop.

Various Notes.

This week the State Florists' Association meets at Chattanooga and a good representation of Nashville florists will attend. It is expected that the membership of this association will reach 400 before the meeting closes this year.

Oscar Geny, who was ill at the time of our last report, is again able to spend a part of each day at the greenhouses.

Those who have been digging cannas and other tuberous plants report that the yield is unusually light this year, on account of the excessively dry weather.

Mr. Connell, superintendent of the city parks, has been assembling a wonderfully good collection of bearded iris in Centennial park, and they have made a marvelous growth. Such varieties as Caterina and others that are reputed to be poor growers and shy bloomers are making most wonderful growth, fully as good as any variety. This should be of exceptional interest to southern florists. Our personal experience with some two or three hundred iris confirms the fact that even the varieties that do not do well in the greater part of the United States are a real success here. We have had as fine Iris Susiana as ever were grown and they appeared to be perfectly thrifty. Mr. Connell has two or three hundred seedlings grown from hybrids made from the park collection that should do their first blooming next year.

F. B.

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LOS ANGELES CALIFORNIA

The Leading Florist

WRIGHT'S FLOWER SHOP
224 West 4th St., Los Angeles

Member F. T. D.

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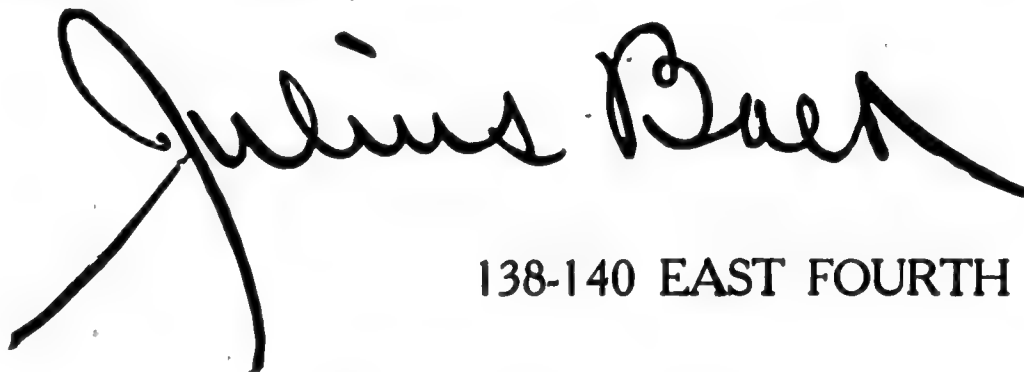
QUALITY plus SERVICE!

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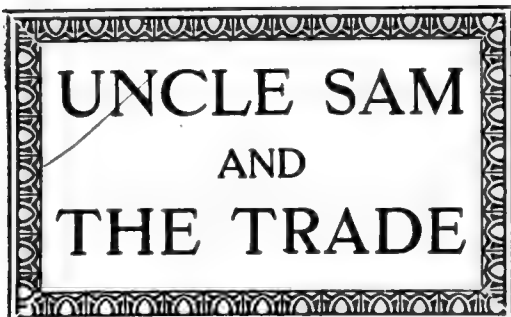
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Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.



OUR GOVERNMENT'S ATTITUDE.

Toward Florists.

What do the state governments think the florists' business? That question can be answered best by citing specific instances of the government's expression of approbation and confidence. When the government goes down into its pockets for money to carry on the business of growing flowers, we are assured of such approbation and confidence. To illustrate, enormous appropriations have been made by the United States government for the United States Botanic Gardens, the Department of Agriculture, United States propagating gardens, White House greenhouses, and numerous other more or less prominent and important flower arrangements, as the greenhouses at Arlington cemetery, at the United States naval observatory,

The address of William F. Gude, of Washington, D. C., on "What Our Government Thinks of the Florists' Business," delivered at the annual meeting of the Tennessee State Florists' Association, at Chattanooga, November 1.

Flowers for Unknown Dead Soldier

THERE will be hundreds of floral tributes sent for the memorial services at the Arlington Cemetery, November 11th, in honor of the unknown dead soldier.

This is a suggestion for florists in other cities throughout the country.

Those who have among their patrons a Council of the American Legion, should get in touch with the proper authorities and see if they would not like their post to be represented on this occasion. It is not too late to attend to this by Monday or Tuesday of next week.

A Memorial Wreath or basket for any price desired can be arranged.

We are making preparations to handle any of these orders that may come in at the last minute.

BLACKISTONE, Inc.
Washington, D. C.

14th and H Sts.

at the United States naval hospital, at the Marine barracks and other places under the jurisdiction of the federal government.

State Projects.

What does the state government think of the florists? To answer this question

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

FOREIGN SECTION

ENGLAND

You can "Say It with Flowers" to anyone in the British Isles through Bees' Flower Service



Steamers arriving at or leaving any port can be served at a few hours' notice

Members F. T. D. **Bees Ltd** Members F. T. D.
BOLD STREET, LIVERPOOL

CABLE ME YOUR ORDERS FOR
FRANCE
MARY :: FLORIST
37 Rue Lapeyrouse
PARIS, near the Etoile, FRANCE

Liverpool, England
DINGLEYS, Ltd., Florists

SHEFFIELD, ENGLAND
WILLIAM ARTINDALE & SON
FLORISTS SEEDSMEN NURSERYMEN

MANCHESTER, ENGLAND
DINGLEYS, Ltd., Florists

it is only necessary to refer to the Bronx gardens, in New York city, where hundreds of thousands of dollars are invested in glass houses for the edification of humankind; the Phipps conservatory, at Pittsburgh, in glorious Schenley park; the wonderful Shaw gardens, at St. Louis, and many other gardens and greenhouses where state supervision is making the garden places as up-to-date as possible.

Every effort is being made in many of the states of the Union to keep abreast of the times and not only to make exquisite certain places which may be visited by the people, but also to further, through propaganda in the cities and states, happiness and love for beautiful flowers.

Civic associations, women's clubs, schools and churches are aiding the state and municipal governments in plans for beautifying otherwise unsightly places, and more and more encouraging the idea of implanting higher ideals in the breast of the people by bringing before them the beauty of flowers and plants.

Municipal Beautification.

The best illustration of the influence of governmental opinion upon a municipality may be found in Washington, D. C., the capital of the United States. Here we find a combination of influences which includes every group of

Stop Thinking "They Know" — "They Don't" —

Isn't it so, that the things most of us think most people *know*, are just the things they *mostly don't*?

Take the F. T. D.—you know it from a to izzard, but it's astounding what a lot of people haven't even the remotest idea how *the F. T. D. works*.

Or that it is working at all.

The entire thing of sending flowers by telegraph is *so much a mystery* that they never use it.

They don't want to embarrass themselves by asking particulars of you.

They don't care to spend money for something that is so much of a mystery to them.

Ask the next five men and women you meet what the F. T. D. is and prove it to yourself.

Looks to me like our big job right now is to explain the F. T. D. *carefully* and *repeatedly* in our ads.

Get that word *repeatedly*.

Then have a neat little circular that again explains it—one to mail out to a list or slip in all our regular letters.

Don't let's fool ourselves—the public does not yet know *what* F. T. D. will do for them and *how* it does it.

The more they know—the more business you and I will get. "Let's go."

New York's Favorite Flower Shop

Stumpff

Fifth Avenue at 58th Street

people, from the smallest civic association of women to the great Department of Agriculture itself, striving to make the streets, avenues and parks of the city the most beautiful in the world.

Horticulture and arboriculture are closely allied to the florists' business, and here in the nation's capital one's eye is greeted not only with the beauty of millions of wonderfully cultured

plants and flowers, but also long avenues, lined on both sides with magnificent trees; in number, 105,803. And nowhere in the world are trees given such attention. Tree doctors employed by the government watch their growth with as much interest and concentrated care as would be given to a favorite rose-bush by a gardener who loves his roses. Their big cavities are cemented prompt-

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

BOSTON
MASS.



HOUGHTON GORNEY

UNDER THE PARK ST. CHURCH

CARBONE, 342
Boylston Street,
BOSTON

Member Florists' Telegraph Delivery Ass'n.

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Send us your telegrams. Prompt service IN
and **ROUNDAABOUT BOSTON**. Our con-
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220 Washington Street
F. E. PALMER, Inc.
Established 1886
Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.
Largest Retail Conservatories near the heart
of Boston. Deliveries in all suburbs.
HAROLD A. RYAN, Inc.
Opposite Mount Auburn Cemetery

BURLINGTON, VT.

Gave Florist

Member F. T. D.
Orders for Vermont and Northern New York filled to
your entire satisfaction at right prices.

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Brookline, Mass.
1314 Beacon St. Alice B. Merrill
Member F. T. D.

Lynn, Mass. MEMBERS
F. T. D.
GIBBS BROS., 231-233 Union St.

MELROSE, MASS.
The Casey Florist Co. 93 Maple Street
Nearest Dealer to New England Sanitarium

BROCKTON, MASS.
Belmont Flower Shop MEMBER
F. T. D.

"The surest way to secure failure is to imitate
someone else."—Josephine Jefferson.

Penn
The Florist

124 Tremont Street
BOSTON, MASS.

P. S.—This doesn't mean postscript. It means Penn Service.

Morse & Beals, LOWELL, MASS.
Nearest Shipping Point to
NEW HAMPSHIRE and VERMONT
Members Florists' Telegraph Delivery Association

War Brothers Boston, Massachusetts
44 TEMPLE PLACE
The Centrally Located Florist Shop
Yours for Reciprocity. We cover all points in New England.
Members Florists' Telegraph Delivery.

BRIDGEPORT, CONN.
James Horan & Son
943 MAIN STREET
Largest Growers in this District
MEMBERS FLORISTS' TELEGRAPH DELIVERY.

Providence, Rhode Island
Johnston Brothers
LEADING FLORISTS
38 DORRANCE STREET
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of
Quality and
Service

Randall's Flower Shop
22 PEARL STREET
WORCESTER, MASS.
Member F. T. D.

Warburton

Member
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MASS.
83 N. Main Street
Orders Executed for
Southeastern Mass., Newport
and Rhode Island Points

BIDDEFORD, ME.
NEAR PORTLAND
Strout's
Member F. T. D. CARNATIONS

PORTLAND, ME.
THE FLOWER SHOP
M. E. McGunigle Cor. Oak and Free Sts.

MALDEN, MASS.
J. WALSH & SON
Members Florists' Telegraph Delivery Association.

PROVIDENCE, R. I.
AND ALL NEW ENGLAND POINTS
T. J. Johnston & Co., 107 Washington St.
PROVIDENCE

ly and their foliage is carefully sprayed,
every possible attention being given to
make them flourish. The result of such
care is plainly visible to the eye of the
least keen observer. Almost the first
observation made by strangers to the
city is how wonderful these trees and
flowers are. The florists' business alone
has made Washington the most talked
of city in the world. All this shows
what the government thinks of the flo-
rists' business.

The art of landscape gardening and
the science of horticulture, floriculture
and arboriculture are combined here to
make the outdoors of Washington a fit-
ting foreground for the setting of archi-
tectural grandeur even unsurpassed in
the capitals of the old world. These ex-
quisite bits of gardening have a notice-
able effect upon the people. They feed
the higher ideals and add tremendously
to the suppression of unrest and to the
amelioration of conditions which bring
about unhappiness in these days of un-
employment and attendant bitter anx-
ieties. That the United States govern-
ment recognizes this influence is shown
most delightfully in the beautiful ave-
nues and parks.

Flowers Necessary in Hospital.

Recently, just after we entered the

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**BRIDGEPORT?
CONNECTICUT?**

Certainly!

John Reck & Son

F. T. D. Member

terrible world war, a great colonel, of the Walter Reed hospital, told me that flowers did more good at that great hospital than any doctor of medicine could ever hope to do and that he could not run a hospital without flowers. He asked me if I could not help him secure flowers and plants for each of the twenty-seven different wards. In less than twenty-four hours I had a plant placed in each ward and many suitable plants in the assembly hall, where all the patients congregated. The effect was instantaneous and amazing. It was noticed that patients who were in the depths of despair visibly brightened; that the shell-shocked victims, who had no bodily injury but that most pathetic of all, a mental unbalance, felt the influence of the flowers as soon as their eyes rested upon them; that many patients, who had not been able to hear music, to read, or to take pleasure in any recreation, found, in the flowers themselves, a happiness and a restfulness they had been unable to meet anywhere else. Doctors, nurses and patients all sent expressions of gratitude to us.

The idea spread like wildfire in those dark days of melancholy. Many camps throughout the United States, hearing of the amazing effect upon the patients, asked for flowers and, whenever asked for, I am informed the florists were quick to respond, giving thousands of flowers. Many rose bushes are now beautifying the grounds and buildings of these camps. At Camp Meigs, Washington, D. C., three months after the gift of the rose bushes, the soldiers had the most beautiful gardens imaginable, helping to make the camp life of the boys more cheerful and raising the morale, as a sense of beauty always elevates ideals and principles.

Essential to the Nation.

I must not pass by the events of the recent world war without speaking of an episode which took place in Washington when flowers were about to be classed as non-essentials. The word went out that the allocation of coal should be made to none of the non-essential industries and immediately the government, through its agencies, attempted to draw the line between essentials and non-essentials. The announcement was made that the florists' business was non-essential. An emphasis placed upon this announcement caused the florists throughout the country to view the situation with great alarm.

"Say it with Flowers"



**GUDE BROS.CO.
FLORISTS
1214 F ST.N.W.
WASHINGTON,D.C.**

"Say it with Flowers"

ORDERS IN OR AROUND
Washington, D. C.
MEMBER F. T. D.
GEO. C. SHAFFER
900 Fourteenth Street

HARTFORD, CONN.
Greenhouses: **Combs** Stores:
Benton St. 741 Main St.
Member F. T. D. 364 Asylum St.
Orders solicited for all parts of Connecticut

WASHINGTON, D. C.
Louise Flower Shop
Connecticut Ave. at N St., N. W.
Miss Louise W. Daugherty, - - Proprietress
Phones—Franklin 3579, 3841, 3842
Member Florists' Telegraph Delivery

Hartford, Conn.
J. ALBERT BRODRIB
Store, 639 Main Street
Deliveries to New Britain, Meriden, Middletown,
Manchester, Rockville, Farmington, Willimantic
Member Florists' Telegraph Delivery Association

**HARTFORD
CONNECTICUT**
Welch's Flower Shop
197 Trumbull Street
A. W. Welch **Mrs. E. M. Welch**

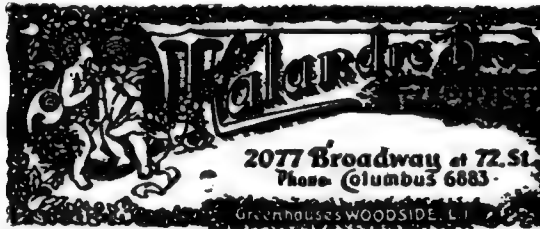
Hartford, Conn.
George F. Lane
TO
Welch
SUCCESSION
THE FLORIST
180 Asylum Street
Member F. T. D.

BRISTOL, R. I. EST. 1895
SAMUEL KINDER & BRO.

MANCHESTER, N. H.
H. C. STACHE. L. D. Phone 1261-R.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.



Member
F. T. D.

2077 Broadway at 72 St.
Phone Columbus 6683

Greenhouses WOODSIDE, L. I.

WE CARRY THE HIGHEST GRADE OF CUT FLOWERS
SEND US YOUR NEW YORK ORDERS
ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875
C. F. BAKER & SON
UTICA, N. Y.
We Cover Central New York

UTICA, N. Y. Members
F. T. D.
Utica Floral Co.
Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

ROCHESTER, N. Y.
Wilson F. T. D.
THE FLORIST
88 E. MAIN ST. We reach all Western N. Y. Points

JAMESTOWN, N. Y.
LAKEVIEW
ROSE GARDENS
1,500,000 ft. of glass Capable Retail Service
Mayville, N. Y. } INSTANT SERVICE { Fredonia, N. Y.
Brocton, N. Y. } --TO-- { Chautauqua, N. Y.
Randolph, N. Y. } Lakewood, N. Y.
Bemus Point, N. Y. } Cassadaga, N. Y.
Other Principal Western N. Y. towns.

The Rosendale Flower Shop
126 Jay Street
Schenectady, N. Y.
No order too large for us to fill, none too small for consideration.
Member F. T. D.

WETTLIN FLORAL CO.
HORNELL, N. Y.
For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Canaseraga, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Dansville, Nunda and other Western New York towns.

HORNELL, New York
C. G. JAMES & SON
Prompt Deliveries to Elmira, Corning and Wellsville

OLEAN, N. Y.
Member Florists' Telegraph Delivery
Manuel Oppenheim

ROCHESTER, N. Y. J. B. KELLER SONS
Florists
25 CLINTON AVENUE, N.
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189
Members Florists' Telegraph Delivery

ONEONTA, NEW YORK
DERRICK, Florist, MEMBER
F. T. D.

Trepel & Bershad
FLORISTS
Livingston and Bond Streets
Bedford and Gates Avenues
BROOKLYN, N. Y.
FLORISTS YOU CAN DEPEND UPON
to Execute Orders Promptly and Correctly
Floral Work of All Kinds, covering
BROOKLYN NEW YORK
LONG ISLAND NEW JERSEY
Established Almost a Quarter of a Century.

BROOKLYN, N. Y.
JAMES WEIR, Inc.
324 Fulton St., cor. Pierrepont
Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

JOSEPH TREPEL
Member F. T. D.
BROOKLYN'S LARGEST FLORIST
FIFTEEN STORES
MAIN STORE, 334 Lewis Avenue
Phone 1150 Bedford. BROOKLYN, N. Y.
Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

WILSON 3 and 5 Greene Ave.
Main Store: Cor. Fulton St.
BROOKLYN
PHONE 6800 PROSPECT
NEW YORK

YONKERS, N. Y. NEW ROCHELLE, N. Y.
N. Y. FLORAL CO.
Largest Retail Florists in Westchester County
Two Convenient Stores
Member F. T. D.

YONKERS, N. Y. MEMBER
F. T. D.
8 MANOR HOUSE SQ. **R. T. BRODERICK**

MEDINA, N. Y., White Bros.
Members F. T. D. Orders for Western New York handled with promptness.

FLORAL OSWEGO, N. Y.
ART STUDIO E. KENDIG, Prop.
Member F. T. D. At Your Service. Personal Attention.

HUGO H. JAHN, 710 Nostrand Ave.
BROOKLYN, N. Y.
Tel. 1962 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

Hundreds of messages came to Washington, many of these to me personally. I called upon the "powers that be" and placed before them the argument which was afterwards to be intensified by that remark of the colonel, a remark which I am sure will become famous in the annals of the florists' trade, "I could not run a hospital without flowers." Could any trade be non-essential which was to cater to the needs of wounded soldiers? Could any trade be counted non-essential which was so necessary to bringing about peace and harmony to the general public? If ever I pleaded a cause with real sincerity and a deep feeling, it was on this occasion when I made an appeal to the government not to cut out everything that was beautiful in the world that was crushing down over our heads. The sense of that appeal may be visualized in the beautiful camp and hospital gardens to which I have above referred. The government did bear in mind that it was to the general benefit of the public at large that flowers be grown. After considerable argument, much of which had to do with the shipping abroad of coal, coal was allocated to the florists. Before the appeal, they decided to let us have none, then fifty per cent, then two-thirds, and with that the florists throughout the length and breadth of the country could keep the greenhouses alive. Millions of dollars, tied up in the florists' business, had hung in the

Telegraph Delivery Department

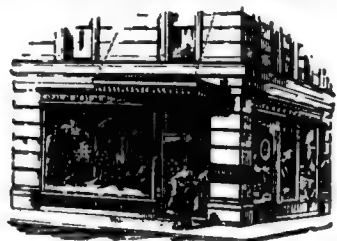
The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

LOS ANGELES

Members Florists' Telegraph Delivery

WOLFSKILL'S and MORRIS GOLDENSON

229 West Third Street



DARDS

341 Madison Ave.
Opp. Hotel Biltmore
New York

Fifty Years' Exacting
Fulfillment



BUNYARD

413 Madison Avenue

NEW YORK CITY

Member F. T. D.

SUMMER SEASON, Bellevue Ave.,
NEWPORT, R. I.

NEW YORK CITY ADOLPH MEYER

In center of the **BON TON** residential district
1062 Madison Avenue

Near the great Art Museum and Cleopatra's Needle
WE COVER LONG ISLAND
JERSEY and CONNECTICUT
Phones: 2352-7019 Lenox.

BRONX, New York City FORDHAM FLORIST

421 E. FORDHAM ROAD

NEW YORK CITY THE PARK FLORIST

S. H. CALAMARAS 115 East 34th Street
AT YOUR SERVICE
FLORIST FOR 25 YEARS

TROY, N. Y. MEMBER

F. T. D.
33 Fourth St. H. LOUIS MENAND

balance. That hour of argument and appeal for this great and growing industry of ours was the most dramatic in my life.

Second to None.

Our trade was not out of the trenches with the allocation of coal to its needs. Another order was sent broadcast throughout the length and breadth of the land and that concerned the allocation of labor. The working man was told to find essential work or fight. Public opinion was the force that impelled the men to choose their fields of labor if they could not fight and public opin-

Kottmiller

... FLORIST ...

426 Madison Ave.—and 49th Street
Also Vanderbilt and Ritz-Carlton Hotels **NEW YORK**

Telephone Murray Hl 783
Highest award at the International Flower Show,
April 11, Grand Central Palace.
Location Central. Personal Attention.

M.A. Bowe

IN HEART OF NEW YORK CITY
332 FIFTH AVE., NEAR 33rd ST.
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-359
OUR MOTTO—THE GOLDEN RULE

RAMM'S FLOWER SHOP

In the Heart of New York 412 Madison Avenue

Prompt and Efficient Service Member F. T. D.

THE BOSTON FLORIST

Personal selection. Satisfaction guaranteed.
In the heart of New York City.
Close to Theaters and Steamships.
Established 1902

135 E. 34th St., NEW YORK

NEW YORK

Orders Sent to **H. H. BURNS** 509 Madison Av.
will receive prompt and careful attention.
LONG ISLAND BROOKLYN JERSEY CITY NEWARK

NEW YORK

WIRE US FOR ALL OCCASIONS
P. OKKERSE & SON
65 FIFTH AVENUE

David Clarke's Sons

2139-2141 BROADWAY
Tel. 1552, 1553 Columbus
NEW YORK CITY

Out-of-town orders for delivery in New York
carefully and promptly filled at reasonable rates

NEW YORK Telephone HENRY HART, Inc. Lenox 3822

1000 MADISON AVENUE
In the heart of most exclusive
residential section

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Buffalo

NEW YORK

F. T. D. MEMBERS

Scott the Florist
Main and Balcom Streets

Charles Sandiford
2692 Main Street

Felton's Flower Shop
352 Williams Street

W. H. Sievers
330 Genesee Street

S. A. Anderson
440 Main Street

Colonial Flower Shop
230 Delaware Avenue

Wm. H. Grever
77 and 79 Allen Street

Kramer the Florist
1291 Jefferson Street

Lehde & Galley
2165 Seneca Street

W. J. Palmer & Son
304 Main Street

Danker
Albany, N. Y.

Albany, New York

Rosary
23 STEUBEN STREET
Best Service.
Send your orders to us.
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.
JOHNSTON'S
SYRACUSE'S FINEST FLOWER SHOP
IMMEDIATE MESSENGER SERVICE
Syracuse and Vicinity
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.
W. E. Day Co., Onondaga Hotel Bldg.
F. T. D.

ALBANY, N. Y. THE CAPITAL DISTRICT
WM. GLOECKNER
WE GUARANTEE ABSOLUTE SATISFACTION
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.
Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.
O'CONNELL FLOWER SHOP
FOR SERVICE
N. W. COR. INDEPENDENCE AVE. AND OAK.

ion, unthinking and in the chaos of disturbed thought which kept it from clearly seeing the effect of its verdict, classed the florists' business as non-essential. The appeal to be made to the public had to be more emphatic even than that which had been made to the smaller group in Washington. The point was made through the press that this was a legitimate business, needed by the hospitals and by the general public during the war, and also that it was a business in which thousands of men could be employed after the war. As soon as it was thoroughly understood, public opinion changed and the business went on undisturbed.

And now, more than ever, in Washington, the nation's capital, the government is showing its interest in the culture of flowers. Recently 475 acres of ground have been acquired to make a new, magnificent United States Botanic Garden.

What does the government think of the florists' business? The government expresses in all of these acts above mentioned that the florists' business is second to none on the face of the earth when it comes to doing good for mankind, and the men who compose our government realize that the florists' business is uppermost in the minds of those who know psychology best. To demonstrate this, 527 trees were planted on Executive avenue in honor of the brave

KANSAS CITY F.T.D.

MISSOURI

A. Newell
11th and McGee

William L. Rock
Flower Co.
1106 Grand Ave.

Alpha Floral Co.
1105 Walnut St.

Joseph Austin
3111 Troost Ave.

W. J. Barnes
38th and Euclid

Chandler's
Flowers
4700 Ward Parkway

Muehlebach
Flower Shop
1208 Baltimore

Samuel Murray
1017 Grand Ave.

J. E. Murray
and Co.
217 East 10th St.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SEND YOUR ORDER TO

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

SANDERS

623 Clara Avenue

T. LOUIS

Members of the Florists' Telegraph Delivery Association

ST. LOUIS, MO.

Wire your orders to
MULLANPHY FLORISTS, Inc.
N. W. Cor. 8th and St. Charles Streets
Both Long Distance Phones
Member Florists' Telegraph Delivery Ass'n.

ST. LOUIS

Choice Seasonable Flowers

George Waldbart Floral Co.
Members F. T. D.
Efficient Service--Most Centrally Located
All Orders Carefully Executed 516 N. Grand Ave.

ST. LOUIS, MO.

GRIMM & GORLY
Leading Downtown Florists
Members Florists' Telegraph Delivery

ORDERS FOR

ST. LOUIS, MO.
YOUNG'S 1406 Olive St.

ST. LOUIS, MO.

Wire or phone your orders to
OSTERTAG BROS.
The Largest Retail Supply House in the West.
JEFFERSON AND WASHINGTON AVES.
Members F. T. D.

ST. LOUIS, MO.

BENTZEN
FLORAL COMPANY
3118 North Grand Avenue
FACILITIES SECOND TO NONE

ST. LOUIS, MO.

J. M. WALTHER & SONS
FLORISTS 3645 Iowa Avenue
Established 1900
We cater to those who require the best.
Prices reasonable.

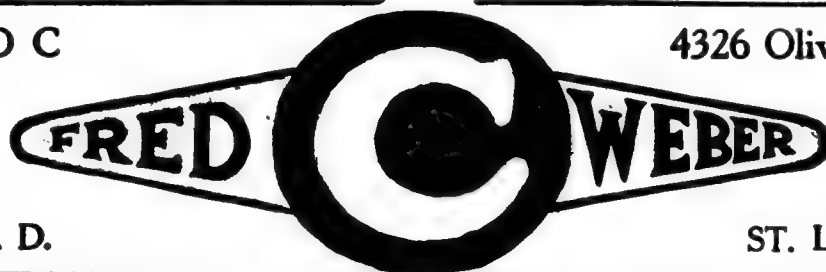
Let **OPPERMANN** serve you in **ST. LOUIS**

KINGSHIGHWAY, AT SHAW

Excelsior Springs, Mo.

EXCELSIOR GREENHOUSES

RED C



F. T. D.

4326 Olive St.

ST. LOUIS

STUPPY FLORAL CO.

Orders Executed
Missouri, Iowa, Kansas and Nebraska
St. Joseph, Mo.
Members Florists' Telegraph Delivery

soldiers who died for their country in the recent war. It may be interesting to add that the Rotary Club will place American flags and flowers on each of these trees on Armistice day.

PRESIDENT'S ADDRESS.

[Continued from a forward page.]

constitute the backbone of the part Tennessee can rightly play in the immense development of the florists' industry in the south. Who knows but that Memphis is building that magnificent \$2,500,000 auditorium especially to house the national convention in 1923? Who knows the greater advantage that 100 per cent representation will provide for us?

So, clearly, let us lay our foundation, so well begun, upon complete representation of every possible florist in our territory and at the same time move forward our goal of a bigger business by developing our bigger market, by a more perfect direction of our respective businesses.

Develop Our Possibilities.

This brings us down to the present moment and to the practical part of this convention, wherein we may further rejoice.

Tennessee has taken the lead in the south. We have hardly begun to develop the immense possibilities of our market. A vast amount of business awaits our intense application of modern scientific flower culture and flower merchandising. Let us retailers go ahead by proper sales means and through good newspaper advertising and other ways to sell the idea of "Say It with Flowers" and sell more merchandise. Let us growers go ahead and better our culture and supply the demand which we retailers are awakening.

"How we ought to do it to make it pay," should from now on be the practical part of our convention.

Practical Program.

It is gratifying to read the program

ST. LOUIS, MO.

FLOWERS DELIVERED IN CITY OR STATE ON SHORT NOTICE

F. H. WEBER

Taylor Avenue and Olive Street
Both Long Distance Phones
Member Florists' Telegraph Delivery Association

SEDALIA, MISSOURI

"You will not stammer if you say it with our flowers"
State Fair Floral Co.
Florists' Telegraph Delivery.

SEDALIA, MO.

and all orders for center of state given personal attention. Members F. T. D.
ARCHIAS FLORAL CO.

Stokes FLORAL SHOP

LEADING FLORIST
307 So. Jeffe son St.
Springfield, Mo.
Member F. T. D.

SPRINGFIELD SEED CO.

SPRINGFIELD, MO.
FLORAL DEPARTMENT OPEN DAY AND NIGHT
Member Florists' Telegraph Delivery Association

WEBB CITY, MO.

J. E. Meinhardt, 416 S. Pennsylvania Ave.

CHILLICOTHE, MO.

ISHERWOOD GREENHOUSES
WE STRIVE TO PLEASE

COLUMBIA, MO.

COLUMBIA FLORAL CO.
Halfway between St. Louis and Kansas City.

Joplin, Mo. **AMERICAN FLORAL SHOP**

J. E. MEINHART, Prop., 216 W. 4th St.

Hannibal, Mo., **League The Florist**

Cut Flowers, Decorative and Bedding Plants.
FLORAL WORK A SPECIALTY.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Kirkwood Floral Co.
DES MOINES

F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

I O W A

STORE AND GREENHOUSES

DAVENPORT

IOWA

BILLS FLORAL CO.

M. A. TIERNEY, Owner Member F. T. D.

COUNCIL BLUFFS, IA. J. F. WILCOX & SONS

750,000 FEET OF GLASS

Orders shipped to any part of Iowa or Nebraska on a moment's notice.

Daily Delivery to Omaha.

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

TAMA, IOWA

LINCOLN GARDENS, Inc.

Competent service to all central Iowa, three railroads, two double-track trunk lines.

Harkett's For { Eastern Iowa
Western Wis.
N. W. Illinois
FLORAL NURSERY Dubuque, Iowa

Council Bluffs, Ia.

FRED R. SHAW

Flower Shop

Member F. T. D. and Kiwanis Florist

**QUALITY
PLUS
SERVICE**

DAVENPORT, IOWA

EASTERN IOWA AND WESTERN ILLINOIS

GEO. F. FORBER,

313 Brady Street

Will at all times serve you best.

Member Florists' Telegraph Delivery Association.

Another asset of our own at your service—

ORIGINALITY.

OTTUMWA, IOWA

PHONE 182

C. Kranz
LEADING FLORIST

107 North Market Street

"Say it with flowers"

**I
O
W
A**

*Kemble's
Flowers*

Marshalltown, Boone, Center-
ville, Oskaloosa, Oelwein,
Mason City, Chariton,
Grinnell and Ottumwa.

SEND YOUR ORDER TO HOUSE NEAREST
PLACE OF DELIVERY

OTTUMWA, IOWA
CRILEY'S GREENHOUSES

COUNCIL BLUFFS, IOWA

GARDINER FLORAL CO.

Leading Retail Florist 545 W. BROADWAY

FAIRFIELD, IA. We strive to please our trade

Montgomery Greenhouses

FORT DODGE, IOWA 10 South

NORDWALL E. E. NORDWALL
Member F. T. D.

DES MOINES, IA.

GUTHRIE-LORENZ CO.

Cedar Falls, Ia. BANCROFT'S
Beautiful Flowers

55,000 Feet Glass Members F. T. D. Joseph Bancroft & Son

CEDAR RAPIDS, IA.

I. N. KRAMER & SON

Members Florists' Telegraph Delivery.

MONTICELLO, IOWA

C. L. VAN METER Member F. T. D.

of the practical men who will tell us their experiences at this time. Those who arranged this program have struck the keynote of that big idea, and I believe Chattanooga is to be commended for that. Any man or woman who returns to his business after this convention without a better conception of it will have no one to blame but himself or herself.

We are honored by a number of the leading and most successful florists and growers in America on this program. We are equally honored by those recognized specialists who have come to give us of their knowledge. They will find us all willing and ready students, full of appreciation and wanting to know "how to do it to make it pay."

So with the thought of the quick return of good business times and the forward march of our enthusiastic association toward a more perfect organization, with a definite aim to gain here practical benefits that will further enable Tennessee to develop her great possibilities and prepare for another period of expansion, let us move forward with the clear determination to give heed to the message of this convention.

Fort Bayard, N. M.—Robert F. White is contemplating entering the trade on the Pacific coast. He will sell bulbs and do a general greenhouse business.

The Ruby N. Elam Flower Store

Successor to GALLOWAY FLOWER STORE
Russell-Lamson Building

WATERLOO, IOWA

SATISFACTION GUARANTEED

Special attention given out-of-town orders

SIoux CITY, IA.

ART FLOWER SHOP

512 FIFTH STREET

Everything in Cut Flowers, Plants,
Funeral Designs, Etc.

Member F. T. D.

SIoux CITY, IOWA Supplies western Iowa,
southern Minnesota, all of
South Dakota and north-
eastern Nebraska.
J. C. RENNISON CO.

SIoux CITY, IOWA

Members of F. T. D. **ROCKLIN & LEHMAN**

NEW HAMPTON, IA.

S. L. DEAL

Wholesale and Retail Florist.

SPENCER, IOWA

WOODCOCK FLORAL CO.

Wholesale and Retail Florists. Member F. T. D.

Telegraph Delivery Department

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Red Bank, N. J. W. W. KENNEDY & SONS FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS
F. T. D.

41 Broad Street

OKLAHOMA CITY OKLAHOMA

Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

NEWARK, N. J. PHILIPS BROS.

938 BROAD STREET
Members F. T. D.

All Middle State and Seashore NEW JERSEY POINTS and Northeastern Pennsylvania towns are best reached from TRENTON

MARTIN C. RIBSAM, Florist
Member F. T. D. Broad and Front Sts.

PHOENIX, ARIZONA Donofrio Floral Co.

CHAS. E. MORTON, Mgr.
Wire your orders to us for delivery in
Arizona and New Mexico.

ROSWELL, N. MEX. Member F. T. D. ALAMEDA GREENHOUSES

Headquarters for Flowers New Mexico and Texas

NEW GREENHOUSE FEATURES.

(Continued from a forward page.)

large range of glass built from our material and who started to build a new range within fifty feet of the old one. At my suggestion, after long plugging for the high houses, we did raise these houses two feet higher than the old ones, and when our foreman on the construction job had the gutter posts set, it took another diplomatic siege to keep the owner from insisting that the posts be cut down to the same height as old ones, which, of course, would have cost him a lot of money in labor and loss of material. But a year or two later he was so elated over the results of the higher houses that he offered to give me \$3,000 to raise the roofs of the old ones, which, however, could not be done for that money. This illustrates what it means to build the modern way, higher up.

Starting with the season of 1922, it is our intention to push the wider and higher houses, not only in the iron-frame, of which I will speak later, but in the pipe-frame also.

Still Wider.

During the last seven years we have built a good many pipe-frame houses up to forty-two and forty-three feet wide without splicing any rafters or roof-bars, but we will extend this width to

ENID, OKLA.

The Hub of the Middle Southwest
10 Railroads for quick delivery
ENID FLORAL CO., Leading Florists
Authorized Member F. T. D. for Enid

McALESTER OKLAHOMA WM. WEAVER

MEMBER F. T. D.

TUCSON—All SOUTHERN ARIZONA, NEW MEXICO and SONORA, MEXICO. Langers Seed & Floral Co., Formerly Tucson Seed & Floral Co., Tucson, Arizona

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½c per week on yearly order.

TULSA, OKLAHOMA

Boston's Flower Store. O. O. Boston
Member Florists' Telegraph Delivery.

OKMULGEE, OKLA.

GEO. W. MARSHALL
210 W. Main St.

MEMBER
F. T. D.

Hornaday Greenhouse, LAWTON, OKLA.
can fill your orders for Walter, Temple, Burk-
burnett, Altus, Snyder, Grandfield, Apache,
Anadarko and Fort Sill.

CHICKASHA, OKLA.

Mrs. Stella Johnston Member F. T. D.

TUCSON, ARIZ. 7 East Congress Street BURNS' FLOWER SHOP

PRESCOTT, ARIZ.

Send your ACKER'S FLOWER SHOP
orders to

DOUGLAS, ARIZ. FOR ALL POINTS
IN ARIZONA
GATLIFF FLOWER GARDEN
Successor to TRAVIS FLOWER SHOP
Indian Blankets, Dolls and Moccasins.



ABUNDANTLY PREPARED
AT ALL TIMES
**Edwards Floral
Hall Company**
1716 Pacific Avenue
Atlantic City, New Jersey
Nurseries: Mediterranean
and South Carolina Aves.
Member Florists' Telegraph Delivery Assn.

ATLANTIC CITY, N. J. CRANE & HILL, Inc. Formerly Egg Harbor Flower Shop 1311 Pacific Ave. Members F. T. D.

ATLANTIC CITY, N. J. Atlantic City Flower Shop 1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers
and plants. Personal attention. F. T. D. Member

PATERSON PASSAIC New Jersey EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty
before the whole trade.
A half-inch card costs only 62½c per week on
yearly order.

Summit, HARRY O. MAY New Jersey PROPRIETOR The Rose Shop

MONTCLAIR, N. J. MASSMANN Member Florists' Telegraph Delivery.

HOBOKEN, N. J. J. GRULICH & SONS Members F. T. D. 616 Washington Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

PITTSBURGH
—AND VICINITY—

F. T. D.
Service

A. W. Smith
Flower Stores Company

Keenan Building, PITTSBURGH, PA.

PITTSBURGH, PA.

Alpha Floral Company

6022
PENN
AVE.

Designs
and Decorations

THINK! Everything in Flowers
GRAKELOW'S

Member Florists' Telegraph
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

PITTSBURGH, PA.

DAVE HILL & CO.
Fifth Ave. and Wood St.

OPEN SUNDAY

QUICK SERVICE

PHILADELPHIA

Charles Henry Fox

I will never send you an order less than \$5.00.

Member F. T. D.

J. J. Habermehl's Sons

The finest floral arrangements, flowers and
plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

Pittsburgh, Pa.

MRS. E. A. WILLIAMS

621 PENN AVENUE

Member F. T. D.

Philadelphia

AND SUBURBAN ORDERS EXECUTED
WITH GOOD TASTE AND PROMPTNESS

Joseph Josephs

1722 COLUMBIA AVENUE

PHILADELPHIA

Germantown and Chestnut Hill

Orders carefully filled in first-class style
and on time.

WILLIAM BERGER'S SONS

5522 Germantown Ave., Philadelphia, Pa.

PITTSBURGH

*E. C. Ludwig
Floral Co.*

**E. C. LUDWIG
FLORAL CO.**
710 E. Diamond Street

Members F. T. D.

Corry, Pennsylvania

GOULD & COMPANY, Florists
Prompt and Careful Service Members F. T. D.

TARENTUM, PA.

QUALITY AND SERVICE || TARENTUM
No matter how small the order || FLORAL CO.

ORDERS FOR
PHILADELPHIA

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by
railroad service and can make quick delivery.

CHARLES F. KRUEGER CO.

Reading Terminal Flower Shop, Philadelphia

Pittsburgh, Pa.

RANDOLPH & McCLEMENTS

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

EAST PITTSBURGH, PA.

**FREDERICK
FLOWER SHOP**

Braddock and all Turtle
Creek Valley Points

approximately fifty feet wide, even-span,
without splicing any bars, thereby guar-
anteeing still better air and no leaky
bars, as there are apt to be where roof-
bars are spliced from shorter lengths.

Invariably the wider houses give bet-
ter satisfaction than the narrower ones.

Frank Oechslin, whose fame as a
plant grower is national, says he likes
our 36x300 house he has better than the
narrower ones for certain purposes,
while, of course, the narrower ones are
perhaps as good for other work, such as
propagation.

Cut-to-Fit.

Perhaps the greatest improvement in
greenhouse construction is the modern
way by which we cut rafters at the fac-
tory to fit both ridge and sill, eave plate
or gutter. This involves the boring of
bars or rafters for screws both at the
top and bottom of the bar, at the ridge
and at sill or plate, so that all danger
of splitting through nailing is elimi-
nated. Not only this, but building is
made quicker and easier, and as the cut-
ting to fit and boring for screws is all
done on modern machinery, the cost is
nominal, while the strength of any

Germantown and Chestnut Hill

ORDERS Carefully executed with
taste and promptness.

FRANK R. HASTINGS

8 West Cheltenham Ave., GERMANTOWN
PHILADELPHIA, PA.

ORDERS FOR
PHILADELPHIA

Carefully and Promptly Executed
with Good Flowers and Good Taste by

M. J. Callahan, 8924 Market St.,
PHILADELPHIA

SCRANTON, PA.

A. L. BESANCON & CO.

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON
BOTH PHONES LIFE BLDG.

You can depend on us. Order your flowers on any
occasion for delivery in Scranton and vicinity

SCHULTHEIS, Florist

317 Church Street
DUNMORE, PA.

612 Linden Street
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

Wilkes-Barre, Pa.

Member
F. T. D. Ira G. Marvin, 23 So. Franklin St.
53 No. Main St.

CHESTER, PA.

B. S. ITALIA, Modern Flower Shop

921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS
and CUT FLOWERS OF ALL KINDS. No order too
large for us to fill, none too small for consideration.
Particular attention given to mail and phone orders.
OUR MOTTO: Courtesy and Service.

SCRANTON, PA.

Wire your **G. R. CLARK,** 124 Washington
orders to Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in
eastern Pennsylvania, southern New York, western
New Jersey. Telephone connections everywhere;
through delivery cars, no disappointments.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.
TELEGRAPH ORDERS A SPECIALTY.



HANOVER, PA.

CREMER, Florist
EVERYTHING IN CUT FLOWERS
We serve all points in Southeastern Pennsylvania.
Special Delivery Service to Gettysburg, Pa.
MEMBER F. T. D.

Austin, Texas

HILLYER'S
MEMBER F. T. D.



Williamsport, Pa.

W. J. EVENDEN'S SONS
THE LEADING FLORISTS
Members Telegraph Delivery Association

GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS
AND THE OIL FIELDS
Phone, wire or write Brownwood Floral Co.
BROWNWOOD, TEXAS
We are prepared to fill your orders
Members F. T. D.

J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"
11 Morgantown Street
FRESH HOME-GROWN CUT FLOWERS
AND PLANTS at all times

FORT WORTH, TEXAS

GORDON BOSWELL, Florist
1829 SIXTH AVENUE

HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.



TITUSVILLE, PA.

WM. A. MURDOCH, MEMBER F. T. D.

FLAGG FLORAL COMPANY
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays
Stores and Greenhouses, 326 West 10th Street, DALLAS, TEXAS

SHERMAN, TEXAS

H. O. HANNAH & SON
Service up-to-date. Northern Texas-Southern Oklahoma.

WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

Erie, Pa. Charles G. Offerle

2408 Poplar Street

AMARILLO, TEXAS

West Texas Western Oklahoma Eastern New Mexico CUNNINGHAM FLOWER SHOP

New Kensington, Pa.

McRAE-JENKINSON CO.
Member Florists' Telegraph Delivery.

DALLAS {QUALITY and SERVICE} TEXAS

365,000 Ft. of Glass Lang Floral & Nursery Co.

Members Florists' Telegraph Delivery Association.

EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

WILLIAMSPORT, PA.

COLLINS-RHOADES CO.
WE GROW FLOWERS THAT PLEASE—THEY LAST

El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.
Established 10 years Guaranteed Service

FT. WORTH, TEXAS

Baker Bros. Members Florists' Telegraph Delivery

WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

IDEAL FLOWER SHOP 328 North St. Marys St.

Where the Flowers Are Ideal. SAN ANTONIO, TEX.
NEAR THE GUNTER HOTEL

WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

WILKINSBURG, PA.

WM. M. TURNER, Florist
809 PENN AVENUE

LANCASTER, PA.

B. F. BARR & CO., Leading Florists

LEBANON, PA. Members F. T. D.

J. F. VAVROUS SONS
Orders for central Penna. handled with promptness

woodwork joined this way is far greater than that in which finish nails are used for the same purpose, the screws being positive and strong and also galvanized to prevent rust. Another feature is the possibility of taking your houses down and moving them with little or no loss as compared with the old way of destroying the nailed-up rafters when tearing down.

A new feature which I believe has never been advertised is the galvanized channel gutter, which is so formed that an old feature which at times caused some trouble where the gutter was immediately over a bench or solid bed or walk is now overcome; that is, the drip caused by heavy condensation accumulating at times on the flat surface of the metal bottom of gutter is now changed by the reforming or altering of the old standard gutter by raising the center of the gutter and causing sufficient fall to each side to carry the drops of condensation to the side of the gutters, where they then drop into the drip conductors (galvanized angles 2x2 inches) and thence through a downspout to sewer or discharge within the greenhouse on the ground where no annoyance will result. This makes a desirable and substantial gutter.

Many little features annoying to the florist or vegetable grower who did his own erection in years gone by are now

Telegraph Delivery Department

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Nashville, **THREE STORES**
Chattanooga
and Atlanta

Member
Florists'
Telegraph
Delivery



Two Stores
Members
F. T. D.

Chattanooga, Tenn.
THE
Haeger Floral Co.
Central Market House 700 Market St.

Geny Bros. **LEADING FLORISTS**
Members Florists' Telegraph Delivery
212 Fifth Avenue North.
NASHVILLE, TENN.

"WE NEVER SLEEP"
Idlewild Greenhouses **Memphis, Tenn.**
89 South Main Street
"Up-to-the-minute" Service and Execution
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to
THE FLOWER SHOP
81 Union Avenue
MEMPHIS, TENNESSEE

Memphis, Tenn.
JOHNSON'S GREENHOUSES
161 MADISON AVE.
Established 1888
Member Florists' Telegraph Delivery Ass'n

KNOXVILLE, TENN.
BAUM'S
HOME OF FLOWERS, Inc.
Member Florists' Telegraph Delivery.
Personal attention given to orders for KNOXVILLE
and EAST TENNESSEE.

Knoxville, Tenn.
CROUCH, Florist
Member Florists' Telegraph Delivery
LARGEST AMOUNT OF GLASS DEVOTED
TO CUT FLOWERS IN THE SOUTH



Savannah, Ga.
JOHN WOLF
The Largest Grower
of Cut Flowers in the South

S A V A N N A H
A. C. Oelschig & Sons
FLORISTS
and for all South Georgia
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

ATLANTA, GA.
Lawrence Floral Co. Supply Flowers for all Occasions in Georgia

ALBANY, GA. Member F. T. D.
Jack Smith Greenhouse Co., Florist

eliminated by our cut-to-fit process at our factory. Inasmuch as we are doing a large amount of construction work on both private and commercial greenhouses, we have naturally gone as far as it is possible to go in the factory, and special machinery now does almost instantly what it took a lot of skill and patience to do on the job formerly.

Benches.

In bench construction, which may seem of minor importance, both in private greenhouses and in show houses for commercial florists where the public walks through between benches, we have designed and use a special round corner of cast-iron for bench sides, which eliminates the old sharp, square corner of the bench which has caught and torn a nice dress of a good customer. This feature has been highly commended and I would recommend its use in any show house where ladies are wont to pass through the walks.

Special features of construction of benches for easy passage through of water at crosspieces by using two pieces of inch and spreader blocks between are also recommended to conserve the life of bench bottoms for another

ATLANTA, GA.

Wire Your Orders

To



WEST VIRGINIA
WESTERN MARYLAND
The H. Weber & Sons Co.
Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.
Commissions Promptly Executed.
QUALITY EXCELLENCE ABILITY
Members Florists' Telegraph Delivery Association.

J. W. Dudley Sons Co.
PARKERSBURG, W. VA.
CLARKSBURG, W. VA.
MARIETTA, OHIO.
Orders Carefully Executed.

CLARKSBURG, W. VA.

Order your flowers on any occasion for delivery in this section from the leading Florists in the State.

HAYMAN GREENHOUSE CO.
CLARKSBURG, W. VA.

Bluefield, West Virginia
THE FLOWER SHOP
Successor to Alexander Cut Flower & Plant Co.
Member F. T. D.

CHARLESTON, W. Va.
Look at your map. We cover many towns.
WINTER FLORAL CO.

ORDERS FOR CHARLESTON, W. Va.
are given prompt and careful attention by the
Charleston Cut Flower and Plant Co.

BLUEFIELD, W. VA.
FALLON, Florist

HUNTINGTON, W. VA.
ARCHER'S FLOWER SHOP
Everything in Flowers. Member F. T. D.

Huntington, W. Va. Member F. T. D.
McClure-Coffman Successors to J. W. Dudley Sons Co.

CHARLESTON, W. VA.
Capital City Floral Co., Successor to ALEXANDER'S
FOR ALL SOUTHERN WEST VIRGINIA

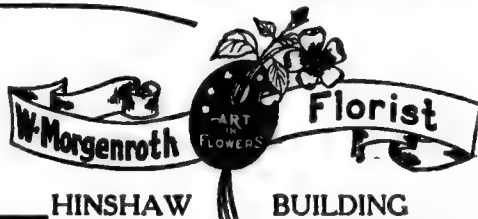
WHEELING, W. Va.
Also for Bellaire and Martins Ferry **F. C. SEIBERT**

Telegraph Delivery Department

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WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



"Say it with Flowers"

Through



Home Grown Flowers
Artistically Arranged

Brownhurst
"WHERE FLOWERS GROW"
ASHEVILLE, N.C.

CHARLESTON, S. C.
Carolina Floral Store
King and George Sts.
Greenhouses, Saxon, S. C. Member F. T. D.

Miami's Largest Florist
The Exotic Gardens
801 12th Street
MIAMI, FLA.
Prompt deliveries to all points
in Southern Florida
Member F. T. D.

Charlotte, N. C. AND VICINITY
Scholtz, THE FLORIST INC.
Member Florists' Telegraph Delivery Ass'n.

Charleston, S. C.
Art Floral Co.
219 King Street, near Market

MILLS THE FLORIST, Inc.
36 West Forsyth Street
Jacksonville, Fla.
We reach all
FLORIDA AND SOUTH GEORGIA POINTS

CHARLOTTE, N. C.
AND VICINITY
THE FLOWER SHOP
203 N. TRYON STREET
Member F. T. D.

RALEIGH, N. C.
McCarron Floral Co., 12 East Hargett Street
RALEIGH, N. C.
J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

MONTGOMERY, ALA.
Alabama's Leading Florists
Rosemont Gardens
Member F. T. D. Correspondence Solicited

SPARTANBURG
AND ALL SOUTH CAROLINA
CHARLES A. MOSS
Member Florists' Telegraph Delivery Ass'n

Mobile
Member F. T. D.
C. RAVIER & SONS
Ala.

WILSON, N. C.
Member F. T. D. **STARR, The Florist**
DURHAM, N. C.
J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

MOBILE, ALA.
Goodbrad Floral Co.
982 DAUPHIN STREET
Member F. T. D.

DURHAM, N. C.
Durham Floral Co. HIBBERD Proprietor

Mobile, Alabama
Member F. T. D. **The Minge Floral Co.**

GREENSBORO, N. C.
VAN LINDLEY CO.

Opelika, Ala., One hour from Camp Benning
OPELIKA FLORAL CO.
Member F. T. D.

HIGH POINT, N. C. MEMBER F. T. D.
FRANK H. FORD, Greenhouses

BIRMINGHAM, ALA.
PARKER'S FLOWER STORE
LAKELAND, FLORIDA
Service in all directions.
WESTMORELAND FLORAL GARDENS.

ORLANDO, FLA.
Violet Dell Florist

year or two, standard details of which are furnished by us where bench lumber is sold.

The use of concrete legs, which can be cast by use of heavy sheet-iron molds, which we sell at reasonable prices and are carried in stock by us for three or four lengths of legs, is strongly recommended. These legs have round shaft and a strong, wide, round base and the formula for mixing requires a certain percentage of sharp cinders, which helps keep down your cinder pile and makes legs lighter and amply strong.

So far no cheap substitute for good gulf pecky cypress has been found for bench construction and its use is strongly recommended.

In the matter of construction of iron-frame houses some new minor betterments are added, but mainly in the beautifying of private greenhouses.

BALTIMORE.

The Market.

Chrysanthemums held the center of the stage last week on the market. They were to be had in all colors, qualities and varieties, from the large, aristocratic yellows and whites down to the humble pompon. Roses were plentiful but somewhat draggy, as they always are during mum season. Carnations

Telegraph Delivery Department

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MILWAUKEE

Member
F.
T.
D.

Subliner
FLORIST

413 Grand Ave.



Member Florists' Telegraph Delivery

La Crosse, Wis.

La Crosse Floral Co.

Oldest F. T. D. Member

We grow all our flowers Guaranteed service

MILWAUKEE, WIS.

HARRY PERSTEIN

"SOME FLORIST"

471 TWELFTH STREET

MILWAUKEE

F. T. D.

EDLEFSEN-LEIDIGER CO.

419 Milwaukee Street

La Crosse, Wis.

Send your order for flowers for delivery in this city and vicinity to

SALZER'S FLORAL GARDENS
QUALITY AND SERVICE ASSURED

MILWAUKEE, WIS.

FOX'S

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

Milwaukee, Wis.

A. CURRIE & CO.,

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

SUPERIOR, WIS.

Superior Floral Company

1410 Tower Ave.

FLORISTS

TELEGRAPH ORDERS SOLICITED.

MILWAUKEE

1-3-5 GRAND AVENUE

GIMBELS

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

MILWAUKEE

EXCLUSIVE FLORAL
ARRANGEMENTS

BAUMGARTEN, Inc.

Member F. T. D. 93 WISCONSIN ST.

OSHKOSH, WIS.

THE MILES COMPANY

GROWERS

Established 50 years Member F. T. D.

MILWAUKEE

E. WELKE & CO.
The House of Roses

Member F. T. D.

750-752 Third Street

RACINE, WIS.

THE

610-612
Wisconsin
Street

FLOWER
SHOP

Member
F. T. D.

Racine and Kenosha

Operating large greenhouse
in both these Wisconsin cities

P. N. Obertin

MANITOWOC, WIS.

THE M. G. MADSON SEED CO.,

North 8th and Commercial Streets.

Watertown, Wis.

404 Main St. STUEBE FLORAL CO.

MADISON, WIS.

RENTSCHLER FLORAL CO. MEMBER F. T. D.

GREEN BAY, WIS.

Meier-Schroeder Co. Orders for Cut Flowers and Designs delivered anywhere in Wisconsin and Northern Michigan at right prices.

might be classed in the latter condition, but fortunately the supply is somewhat short. Smilax is scarce. In fact, there is no local stock to be had. Southern asparagus was held up last week by the Florida storm. This gave local stock, which is quite plentiful, a chance.

Club Meeting.

Notices were sent out last week for a called meeting of the florists' club. It was not possible to get our regular hall and so John J. Perry kindly offered the use of the Pennock warerooms for this purpose. Robert Johnston and his banquet committee have been working on that banquet like beavers and Charles Feast and the F. T. D. committee are getting everyone lined up for the business meeting next fall. So there was nothing left for Joseph S. Merritt to do but call a meeting.

Now, there is one thing that I want to call the attention of the membership committee to. The banquet committee is working to make this one of the greatest get-together banquets the club has ever held. Its aim is to have everyone connected with the industry in and around Baltimore represented. With this end in view, William McKissick sent me a list checked up against the club's mailing list of nearly 100 names, all of whom have received invitations to the banquet. But the point I wish to make is: Why is there such a large list of people engaged in the florists' business who are not members of the local club? To these people I want to put this question: Don't you owe it to the

QUALITY

Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

SERVICE

JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D.

Texas Bldg., E. Capitol St.

CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

TUPELO, MISS.

Member F. T. D. At Your Service TUPELO FLORAL CO.

MISSISSIPPI

STEMME & SONS :: HATTIESBURG

GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager.

701 Percy Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Lexington, Ky.

JOHN A. KELLER CO.
INCORPORATED

Main Street, Opposite Phoenix Hotel
Service for all

Central and Eastern Kentucky

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

Jacob Schulz Co.
INCORPORATED
550 FOURTH AVENUE - LOUISVILLE
Members F. T. D. Association.

LEXINGTON, KY.

HONAKER, The Florist

Largest Cut Flower Grower in the State
160 West Main Street

Member Florists' Telegraph Delivery Ass'n

Louisville, Ky.

MARRET & MILLER

Est. 1878. Members F. T. D.
814-822 Cherokee Road

LOUISVILLE KENTUCKY

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

William Walker Co.
Incorporated

Home-grown Flowers
615 SOUTH FOURTH AVENUE
Members Florists' Telegraph Delivery Ass'n.

RICHMOND, VIRGINIA

Mosmiller
FLORIST
115 E. Main St.
Member Florists' Telegraph Delivery Association

Richmond, Va.

THE HAMMOND COMPANY, Inc.
LEADING FLORISTS
109 EAST BROAD STREET

LOUISVILLE, KY.

E. G. REIMERS & SON CO.,
800 Baxter Avenue.

Established 1880 Incorporated 1912

ROANOKE, VA.

FALLON, Florist

Member Florists' Telegraph Delivery Ass'n

Portsmouth, Va.

Cotton The Florist, 333 High St.

PETERSBURG, VA.

MRS. ROBT. B. STILES, Florist
Phone 910 1202 W. Washington St.

LYNCHBURG, Va.

J. J. FALLON CO. PROMPT SERVICE
Member F. T. D.

LYNCHBURG, Va.

MISS McCARRON Member Florists' Telegraph Delivery

STAUNTON, VA.

Central Ave. and Lewis St. **JOHN FALLON**

NORFOLK, VIRGINIA

GEORGE, Inc.
Member Florists' Telegraph Delivery Association.

Covington, Ky. Member F. T. D.

ROBERT D. RUTTLE
THE MADISON AVENUE FLORIST

Charlottesville, Va.

LANKFORD'S Orders solicited for University of Va.

industry in which you are engaged to be a member of the organization whose sole aim is to put this industry on a higher plane? Don't you owe it to your own business to get among your fellow craftsmen at stated times and by discussion and an exchange of ideas elevate your own business? Get out among your competitors and find out what a good bunch of fellows they are and you will soon find that petty jealousies are things of the past. It will do you good to find that they have the same problems to solve that you have. Yes, I am sure that when you compare your problems with those of the other fellows you will realize how insignificant yours are. Get into the game. Play it in a sportsmanlike manner and there is no place better to start a thing such as this than around a table with a good meal on it. The committee stands ready to guarantee this and the club extends a hearty invitation to every man and woman in the trade, not only to share, November 17, in the good eats, but what will be much more appreciated, to give your companionship and coöperation in making the florists' industry one of the leading trades of our city. Reservations can be made with William McKissick, of the Leo Niessen Co., after November 1. The Washington club will be over in force, so make your reservations early and enjoy the evening on the southern roof. The F. T. D. committee will make its report at the called meeting. There will be plenty of work ahead, for the name that Baltimore has acquired as a convention city must be upheld in this case. Tate.

Long Island, N. Y.—Henry Kraemer, Jr., is having a large greenhouse erected on his premises at Seventeenth street, College Point.

Louisville, Ky.

HENRY FUCHS
670 SOUTH FOURTH STREET
Member F. T. D.

PADUCAH, KY.

SCHMAUS BROS.

100,000 feet of Glass Produces Our Supply
F. T. D. Member
428 BROADWAY

Owensboro, Ky.

Members F. T. D. **NANZ FLORAL CO.**

RICHMOND, KY.

Richmond Greenhouses. M. S. Pontrich, Prop.
Good service to Normal School, Berea College, Irvine and nearby points. Member F. T. D.

AUGUSTA, KY.

Victor H. Thomas Deliveries to Georgetown and Ripley, Ohio

Paducah, Ky. LEADING FLORIST

JOHN VAN AART
50,000 Feet of Glass and Retail Store

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DETROIT MICHIGAN

Orders given best of care by these five

F. T. D. Members

J. Breitmeyer's Sons
1314 Broadway

Fetter's Flowers
39 Adams Avenue E.

Scribner Floral Co.
2740 East Fort St.

G. H. Taepke Co.
WALTER G. TAEPKE,
2730 Elmwood Ave.

The L. Bembo Floral Co.
ALBERT POCHOLON, 815 Bates Street

Yours For More Co-operation

DETROIT, MICH.

Peter F. Reuss & Co.
Shop 22 Broadway Market Bldg.

JACKSON, MICH. 1043-47 W. Ganson St.
Members **A. W. Furnival & Son**
F. T. D.

JACKSON, MICH.
The oldest and only F. T. D. store in the heart of the city.
J. B. BLESSING

HILLSDALE, MICH.
Southern Michigan Points **O. A. STOLL** F. T. D. Member

Kalamazoo, Michigan
G. VAN BOCHOVE & BRO.
F. T. D. Orders Satisfactorily Filled.

YPSILANTI, MICH.
DAVIS & KISHLER,
At your service. 102 Michigan Ave.

LANSING, MICHIGAN
J. A. BISSINGER MEMBER F. T. D.
SINCE 1894, LANSING'S LEADING FLORIST.

CHICAGO DETROIT

Central Floral Co.
"FLOWERS THAT LAST LONGER"
35-37 Broadway, Detroit, Mich.
132 N. State St., Chicago, Ill.
CENTRALLY LOCATED
OPEN EVENINGS AND SUNDAYS
Members F. T. D.

DETROIT, MICH.
HOLZNAGLE'S
(45,000 feet of glass)
12132 Woodward Ave., HIGHLAND PARK
Members F. T. D.

Grand Rapids, Mich. Member F. T. D.
Cut Flowers, Floral Designs and Potted Plants **H. W. ALLERSMA**

KANSAS CITY, MO.

The Market.

There was great activity on this market all last week. Stock has been plentiful enough to make the filling of orders comparatively easy. It is improving in quality right along. There was not a clean-up every day but what the iceboxes held over was about enough for any emergency until the day's supply came in. Home-grown mums are excellent. They are coming in well. A few carnations are appearing, but there are not enough to meet demands. Roses are good. Prices range from \$4 to \$30 per hundred. Supplies are moving as well as cut flowers. This is evidence that florists through this territory are preparing for a lively season.

Various Notes.

The T. J. Noll Floral Co. has a contract for decorating the platform on the site of the Liberty Memorial, which is to be dedicated November 1. There will be sixty-six flags of different nations, each staff surmounted by a 36-inch wreath of laurel. Laurel will be festooned with bunting around the top of the temporary structure erected for the dedication ceremonies and twined about the pillars.

The Kansas City Wholesale Cut Flower Co. had a heavy trade in mums last week.

Business has been good with the Stuppy Supply Co.

The decorating of the Kansas City Star building, for which Samuel Murray had the contract, was the biggest thing in outdoor decorating ever done here. It was described at length in the Sunday, October 30, issue of that paper. An idea as to the immensity of the task can be obtained when it is considered that "a carload of laurel leaves was used. Over 15,000 yards of laurel leaves, 3,000 yards of bunting, 3,500 yards of ribbon and four cases of smilax are contained in the decorations. Twenty-four women, under the direction of Miss

MICHIGAN
ORDERS WILL BE CAREFULLY CARED FOR BY
HENRY SMITH FLORAL CO.
INCORPORATED
GRAND RAPIDS
WHOLESALE AND RETAIL FLORIST
Member F. T. D.
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

FLINT, MICH. *Hasselbring* FLORIST
MEMBER F. T. D.

VAN AKEN BROS. & SONS
LEADING FLORISTS
COLDWATER, MICH.
ELKHART, IND.
COVER MICHIGAN and INDIANA POINTS
Orders promptly and carefully taken care of
Members F. T. D.

IONIA, MICHIGAN
CENTRAL MICHIGAN PIKE
FLOWER, VEGETABLE and FRUIT FARM
Leading Florist for Ionia and Montcalm Counties
Greenhouses 1 Mile East of City
Flower Shop, 204 West Main Street
MEMBER F. T. D. BYRON L. SMITH

STURGIS, Mich. *Veget's Flowers* Coldwater, Mich.
Member F. T. D. All So. Mich. points

J. B. GOETZ SONS
SAGINAW, MICH.
OR ANY CITY IN MICHIGAN

SAGINAW, MICH.
SUNSHINE : GEO. A. WITHERIDGE, Prop.
FLOWERS : 416 West Genesee Avenue

PORT HURON, MICH.
ASMAN, LEADING FLORIST
Prompt Delivery

Ann Arbor, Mich. Member F. T. D.
BLUMAIZE BLOSSOM SHOP

OWOSSO, MICH.
OWOSSO FLORAL CO.
C. Marcus Anderson, Prop. Member F. T. D.

MT. PLEASANT, MICH.
Member F. T. D. **Walter W. Caple**

Battle Creek, Michigan
S. W. COGGAN, Florist, 25 E. Main St.
Member of Florists' Telegraph Delivery

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DECATUR,
ILLINOIS
DAUT BROS.

F. T. D. 120 E. Prairie St.

JOLIET FLORAL CO.
507 E. Jefferson Street JOLIET, ILL.
All points in Will County and Vicinity

CENTRALIA, ILL.
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield, Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.
F. T. D. Member.

QUINCY, ILL.
H. A. GENTEMAN
Member Florists' Telegraph Delivery Association
For Northeastern Missouri and Central-western Illinois.

Quincy, Ill. HECKENKAMP, Member F. T. D. Quincy's Leading Florist
Western Illinois, Northeastern Missouri and Southeastern Iowa. 40,000 feet of glass.

CENTRALIA AND SOUTHERN ILL.
THE WEBSTER GREENHOUSES
Member Florists' Telegraph Delivery

GALESBURG, ILL.
I. L. PILLSBURY—For Central Ill.
Member Florists' Telegraph Delivery Association

GALESBURG, ILL.
H. F. DRURY All orders filled promptly and carefully.

DE KALB, ILL. Northern Illinois Southern Wisconsin
J. L. JOHNSON
Your order will receive our prompt and careful attention

EL PASO, ILL. El Paso Central Illinois—Quick Service Carnation Co. (Inc.)
General Line of Cut Flowers

KRUG FLORAL CO.
ALTON, ILLINOIS Branch Store Granite City, ILL.

PEORIA, ILL. 423 Main St. Member F. T. D.
LARGE GREENHOUSES CHAS. LOVERIDGE

SPRINGFIELD, ILL. 217 South Fifth Street
Good Service Backed by Large Greenhouses
A. C. Brown
MEMBER F. T. D.

SPRINGFIELD, ILL.
Hembreiker & Cole, Springfield's largest retail florists
Members Florists' Telegraph Delivery Association
BRINKERHOFF GREENHOUSES
SPRINGFIELD and CENTRAL ILLINOIS
Member Florists' Telegraph Delivery Association
Best and Prompt Service Always

JACKSONVILLE, ILL.
JOS. HEINL & SONS
Largest Growers in Central Illinois.

DIXON, ILL., and NORTHERN ILL.
We can and will be glad to serve you.
Member F. T. D. **Dixon Floral Co.**

U. J. VIRGIN
838 Canal St., NEW ORLEANS, LA.

BATON ROUGE, LA.
THE ROSELAND FLORIST
MEMBER F. T. D.

Mary Hayden, of Murray's, wove the laurel into the various forms, and twenty-two decorators placed the decorations in position. An effort was made to keep the decorations from being mathematically correct. The decorations are rain-proof. The colors of the ribbon and bunting are fast and rain improves the beauty of the laurel. Louis Curtis is the architect who perfected the plans."

Mr. and Mrs. R. A. Long are entertaining Admiral and Lady Beatty during the American Legion meeting. A special horse show, to which the public was invited, was given at Longview Farm October 31 for the benefit of the visitors. Later a reception was to be held for invited guests. The club house was decorated for the event with mums from the Longview Greenhouses.

T. J. Noll has offered his motor car for Legion week. He is one of a committee that is greeting visitors at the Union station and taking them to their destinations.

William L. Rock has given to the American Legion for Legion week the fifth floor of his building to be used for billets. One hundred and twenty-five cots, with mattresses and blankets, have been put in by the legion. Mr. Rock is furnishing heat, light and elevator service, a watchman day and night, racks for clothing, mirrors and all necessary comforts for the visitors, in order to help solve the housing problem for the week.

Gus Papadakos and his two daughters, of Sparta, Greece, are visiting James Papadakos. George Papadakos, who is still in the east, met his brother and

NEW ORLEANS
MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade
2600 ST. CHARLES AVENUE

Quality and Promptness
Members F. T. D.
NEW ORLEANS, LA.
The Avenue Floral Co.
842 ST. CHARLES AVENUE

NEW ORLEANS, LA.
CHAS. EBLE
OLDEST FLORIST SOUTH
121 BARONNE STREET
Member Florists' Telegraph Delivery.

D. E. Ruch
FLOWERS THAT ARE DIFFERENT
LOUISIANA — TEXAS — ARKANSAS
SHREVEPORT, LA.

WIRE YOUR ORDERS TO
METAIRIE RIDGE NURSERY CO., Ltd.
LEADING RETAIL FLORISTS
135 Carondelet St.
NEW ORLEANS
ROSES ORCHIDS VIOLETS F.T.D.

New Orleans, La. Day and Night Service
Flowers of Superior Quality
Frank J. Reyes & Co.
525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your orders to
The Flower Shop
108 Baronne Street
HENRY SCHEUERMANN, Prop.

LAKE CHARLES
AND SOUTHWEST LOUISIANA
Member F. T. D. CHAS. D. OTIS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

CHICAGO

Send Your Orders to
WILLIAM J. SMYTH

SMYTH

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

EVANSTON, ILL.
Also in the Loop

Henry Wittbold
AND SON
CHICAGO
75 E. Adams St.

CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES
7045 STONY ISLAND AVE.

John A. Michal
FLORIST

PEACOCK'S FLOWER SHOP

HERBERT STONE, Mgr. Member F. T. D.

4013 Milwaukee Avenue, CHICAGO

CHICAGO

For quality, service and supreme efficiency

Jackson Floral Shop

Member F. T. D.

Established 1912 748 East 63rd Street

OTTAWA, ILL.

LOHR'S GREENHOUSES

Fancy Cut Flowers and Blooming Plants.

Good R. R. Service. Orders filled promptly.

OAK PARK, ILL.

William Palmer

FLORIST

AVENUE STATE BANK BUILDING
Member F. T. D.

FREEPORT, ILL.

Bauscher Bros. Floral Market

Established 1868. Incorporated 1920.
We are the largest growers in the northwest.
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

PRINCETON, ILL.

W. E. TRIMBLE
GREENHOUSE CO.For Central and
Northern Illinois
Members F. T. D.

nieces after their arrival in New York. A. Newell reports general business fine. He has a force of eight now, the largest he has ever had outside of holiday times, and all are constantly busy. Mr. Newell has an order for 25,000 yellow cape flowers for the Jackson County Gold Star League. Every one of these has to be wired. The flowers are to be sold Legion week.

Rock's Gardens are shipping the first nursery stock this fall. The number of orders being received is gratifying.

Mrs. E. H. Hedges has gone into business with her brother in the Jones store. Mrs. Hedges has been giving much of her time lately to American Legion work. She is a member of the War Mothers' Association, official florist of the local branch of that organization, chairman of the flower committee and a member of at least four other committees, with some heavy work ahead the coming week.

While helping to decorate the Rock building Friday, October 28, Leon Willis stepped through the glass balcony. He sustained several deep cuts on the legs.

Among the week's visitors were Mr. and Mrs. Edward Craft, Blue Rapids, Kan.; J. T. Woods, of the Woods Floral Co., Handley, Tex.; R. L. Isherwood, Chillicothe, Mo., and Frank X. Stuppy, St. Joseph, Mo.

Hillard Brewster, assistant manager of the local office of the Pinehurst Floral Co., opened a retail flower shop November 1, at 220 East Eleventh street.

The Apollo Flower Shop had two 36-

OAK PARK, ILL.

Madison Street Florists
OAK PARK'S LEADING FLORISTS

813 to 821 Madison St.

Oak Park, Austin, River Forest and Maywood

OAK PARK

and all western suburbs of Chicago

A. H. SCHNEIDER

Member
F. T. D.1048 Lake Street
OAK PARK, ILL.

Oak Park, Ill. Avenue
Flowers and Plants. Good Quality Prices
Phone 849. 811 Lake Street Reasonable

ELGIN, ILL.

MEMBER
F. T. D.158 DU PAGE
STREET

GEORGE SOUSTER

MOLINE, ILL. Phone
1829 15th St. Moline 115
Place WM. H. KNEES & SONS

AURORA GREENHOUSE CO.,
AURORA, ILL.

Our Service is the Best.

Aurora, Ill., and Vicinity
JOS. M. SMELY PHONES
147

Highland Park, Ill.
HIGHLAND PARK GREENHOUSES
Established 1894. Members F. T. D.

ROCKFORD, ILL., and Vicinity

ROCKFORD FLORAL CO.

103 West State Street

Prompt deliveries to ROCKFORD COLLEGE

ROCKFORD, ILL., and Vicinity

SWAN PETERSON & SON

Member
F. T. D.

Corner E. State and Longwood Streets

PONTIAC, ILLINOIS Members
F. T. D.Flowers of all kinds
in their season. W. J. MILLER & SONStreator, Ill. THORNTON'S
FLOWER SHOPF. T. D.
FLORIST

Quality is Our Hobby

WHEATON, ILL., Just west of
CHICAGO.

OTTO F. MAU

PEKIN—PEORIA

All Orders Receive Personal Attention
GEO. A. KUHL, PEKIN, ILLINOIS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.


CHICAGO— 77-79 East Madison St.
A. LANGE, Florist Phone Central 3777

Alpha Floral Company
Northwest corner
Wabash Avenue and Adams Street

CHICAGO
THE HOMES OF FLOWERS

Our Motto
"SATISFACTION, QUALITY and SERVICE"

Johnson & Chaon's
FLORISTS
S.E. Cor. 47th St. and Lake Park Ave.


THE UNEXCELLED FACILITIES OF THE
E. WIENHOEBER CO.
22 E. ELM ST., CHICAGO
Are available to the trade in filling all orders.
MEMBER F. T. D.

CHICAGO

2132-2134
Michigan Avenue
Member F. T. D.

Samuelson
Florist

Orders
Carefully
Executed

EVANSTON, ILL. WILMETTE, ILL.
1614 Sherman Ave. JOHN WEILAND 1161 Wilmette Ave.
TWO STORES Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

Johnson & Jensen
FLORISTS
Chicago
Deliveries made to
any part of the city
and suburbs. Ser-
vice is our motto.
1924 E. 71st St.

GEORGE
FISHER & BRO.
183 N. WABASH AVE.
CHICAGO

MEMBER F. T. D.
Wittbold
FLORIST

GEO. WITTBOLD CO.
Established 1867
745 Buckingham Place CHICAGO
L. D. Phone 1112 Graceland
NO BRANCH STORES

CHICAGO, ILL.
CONGRESS FLOWER SHOP
T. C. FOGARTY, Mgr.
520 S. Michigan Ave. Congress Hotel

Flowers
for all
Occasions
Clody's
FLOWER SHOP
Tel. Lake View 1121
3912 North Clark St., CHICAGO

Send Your CHICAGO Orders to
H. N. BRUNS
Best Equipped Retail Store on the
West Side
3040 W. Madison St., CHICAGO, ILL.

MEMBER
F. T. D.
Muir
CHICAGO
ESTABLISHED
1865
4647 GRAND BLVD.
We cater
to those
who
require
the best.
Prices
reasonable

CHICAGO
SWANSON, The Florist
GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.
Well located to handle North Shore orders.
Member F. T. D.

Engel
Florist
CHICAGO
THE PALMER
HOUSE FLORIST
17 EAST
MONROE ST.
Member F. T. D.

CHICAGO
Avondale Flower Shop John J. Walsh, Prop.
3182 Milwaukee Ave.

inch baskets of Columbia roses and pink and white mums for Major Murray Davis's funeral, October 23.

A meeting of the new bowling club, composed of members of the Florists' Club, was held November 3 in Harvey's hall, Twelfth and Wyandotte streets.

On top of one of the greenhouses of the W. L. Rock Flower Co., South Troost avenue, is a new electric sign, thirty-five feet long and twenty-five feet high. The words "Rock's Flowers" flash on and off continuously. Around the sign is a border like that of the official signboards. On top is a fountain in electric lights. The sign is one of the most effective advertising displays in the city. It is visible for a great distance.

The Alpha Floral Co. made on order a blanket every day last week, except Friday, October 28. Wednesday, October 26, they made two blankets. For the Waggoner funeral, at Independence, this company sent five truckloads of flowers.

CHICAGO
O'LEARY—Florist
369 East 47th Street
Member F. T. D.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Ft. Wayne, Ind.

W. J. & M. S. VESEY

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted
to Plants and Cut Flowers.

F. T. D.

BEYER FLORAL SHOP

108 E. Jefferson Street
SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

SOUTH BEND, IND. 138 So. Michigan St.

WILLIAMS THE FLORIST

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

Quality Flower Store

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,
quality of flowers, and price

FORT SMITH, ARKANSAS

HOT SPRINGS, ARK.
The Flower Shop 366 Central Avenue

Helena, Ark. Nearest Florist in State 150 miles

BALL FLORAL COMPANY

PINE BLUFF, ARK.

DAVIS FLORAL CO. MEMBER F. T. D.

GEORGE RYE, Some Florist
THE PLAZA Ft. Smith, Ark.
F. T. D.

Noblesville, Ind.
Meikel & Warner MEMBER F. T. D.

TERRE HAUTE, IND.

COWAN BROS. & CO., Florists
Established 1894 Twenty-first and Spruce Sts.

Indianapolis, Ind.

241 MASSACHUSETTS AVENUE

Bertermann Bros Co.

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

A. WIEGAND'S SONS CO.

1610 to 1620 North Illinois Street

INDIANAPOLIS, IND.

Indiana's oldest, largest and most complete
retail establishment.

Member Florists' Telegraph Delivery Association.

Longview Farm is cutting the first mums, fancy O'Connor.

The Kock building is attractively decorated for the city's big week, Legion week. Across the front of the building, below the windows on four floors are burning bushes as close together as they can be placed. Just over the entrance and across the front above the street floor are ferns and festoons of southern smilax. Flags and tricolored bunting are draped from each row of windows. It is one of the most striking decorations downtown. J. E. K.

ST. LOUIS.

The Market.

Last week the wholesale cut flower market had more of everything in season than the local and shipping demand called for. Changeable weather was responsible for the irregularity of business. Greenhouse stock is coming in large quantities daily. This is particularly true of mums of the early varieties, the abundance of which is largely responsible for the superabundance of roses. Pompons are beginning to arrive in heavy supply. Roses are plentiful, especially Ophelia and Columbia. The first and second grades of these are jobbed off at exceedingly low prices in large lots, while the fancies hold their own. The same may be said of carnations. While they are not at their best in flower or stem, nevertheless, the market was oversupplied last week. Dahlias should be out of the market by this time, but the market was overcrowded with them last week. Cosmos, too, helps to crowd the already top-heavy market. Valley is in large supply and is of fine quality. Easter lilies are fine and have a good demand. Violets need colder weather to perfect them for a better demand and price. Sweet peas are about the only flowers that are scarce. Good, long smilax has big calls.

Asparagus, adiantum and other greens sell well daily.

Various Notes.

The board of directors of the new publicity association, which will be known as the St. Louis Flower Growers' Publicity Association, held its first meeting October 25, at publicity headquarters. When Chairman Bourdet called the meeting to order eight of the nine directors were present. The reason for changing the name from the Allied

Member F. T. D.

Phone: Canal { 1932
1933

H. W. SHEPPARD

FORMERLY HILL FLORAL CO.

FLOWERS OF QUALITY

Arranged in a Highly Artistic Manner

Service Unexcelled
Your Patronage Solicited

532-534 Race Street

CINCINNATI, OHIO

CINCINNATI

FRANK A. VOLZ

Dina Avenue Sta. L.

Most Centrally located to the suburbs

KOKOMO, IND.

COLES' FLOWER SHOP

MEMBER F. T. D.

KOKOMO, IND

KELLY'S GREENHOUSES

Good Stock Good Work Good Service

TERRE HAUTE, IND.

129 SOUTH SEVENTH STREET

JOHN G. HEINL & SON

Terre Haute, Ind.

118 So. 6th
Street

M. B. & C. E. Stover

VINCENNES, IND.

PAUL C. SCHULTZ CO.

Member Florists' Telegraph Delivery.

ATTICA, IND.

And all Surrounding Cities :: Attica Floral Co.

LOGANSPOUT, IND.

PERSHING—Florist Prompt Service.
Member F. T. D.

BLOOMINGTON, IND.

ELLIS FLORAL CO.

Members F. T. D.

Marion, Ind. MARION
FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

Colonial Flower Shop Lillian C. Tom
MGR.

302 S. MAIN
STREET

GOSHEN, IND.

RICHMOND, INDIANA

FRED H. LEMON & CO.

Florists and Decorators Send us your orders

RICHMOND, INDIANA

AND VICINITY

Member F. T. D.

G. R. GAUSE

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

| | | | |
|---|--|---|----------------------------|
| BALTIMORE Md., Del., Va. & W. Va. | PIERCE & CO. 213 W. Saratoga St. | SPECIAL DELIVERY —TO— HOSPITALS AND THEATERS | 24-HOUR SERVICE |
|---|--|---|----------------------------|

CANADA'S FLORIST
Dunlop's
8-10 W. Adelaide Street
Toronto
Member Florists' Telegraph Delivery Association

MEMBER F. T. D.
—
622 Aisquith Street
Downtown

**GRAHAM
BALTIMORE**
MARYLAND
GREENHOUSES WAVERLY

Established 40 Years
—
854 W. North Ave.
Uptown

CANADA
JOHN CONNOR CO., Limited
HAMILTON, ONT.
Members Florists' Telegraph Delivery Ass'n

BALTIMORE Samuel Feast & Sons
AND ALL MARYLAND MEMBERS F. T. D. :: ESTABLISHED 1832
Charles and Pleasant Streets

McKenna
Largest Retailers in Canada
Cor. St. Catherine and Guy Sts.
9 St. John St., QUEBEC, CAN.
Member Florists' Tel. Delivery Montreal

Florists to the present name was that the new association will have as members only those who are growers and wholesalers, who will pay into the fund one per cent of their receipts. This will go into effect at once. The new association will be incorporated. By-laws, printed, are to be sent to all the members. The chair appointed the following committee to attend to the foregoing: H. G. Berning, Frank A. Windler and J. J. Beneke. It was decided to appropriate \$700 to advertise Halloween, All Souls' day and All Saints' day. This was placed in the hands of the new committee. The present board of directors, composed of L. J. Bourdet, J. F. Ammann, Louis A. Hoerr, W. A. Rowe, A. S. Cerny, Joseph Deutschmann, W. J. Pilcher, Henry Berning and Frank A. Windler, will hold until January, 1922, when a meeting of all the members of the association will be called. At this meeting nine directors will be elected, three to serve one year; three, two years, and three, three years. The new board will elect the officers for one year. After some discussion, the meeting was adjourned. November 7 is the next meeting date.

Werner Bros., rose growers, of Clayton, Mo., are consigning to this market a large cut of roses, particularly Ophelia and Columbia, which are of fine quality.

The executive committee of the St. Louis district branch of the National Flower Growers' Association will meet in the St. Nicholas hotel at Springfield, Ill., November 8 at 12:30 p. m. The St. Louis members of the committee will leave via the Illinois traction system at 8:30 a. m. and will arrive at Springfield at noon. These members are W. J. Pilcher, W. A. Rowe, C. E. DeWever, Joseph Deutschmann and J. J. Beneke, secretary. Others who will attend are Walter Amling, Pana, Ill.; J. W. Ross, Centralia, Ill.; James N. Cole, Peoria, Ill.; H. Blixen, Edwardsville, Ill.; Ludwig Stapp, Rock Island, Ill., and A. C. Brown and W. J. Hembreiker, Springfield, Ill. J. F. Ammann, national secretary, will also attend.

The St. Louis Florists' Club will hold its November meeting Thursday afternoon, November 10, at 2 p. m., at the

Edmonton, Alberta
WALTER RAMSAY, Ltd.
The only Florist in the district growing own cut flowers.
Member F. T. D.

VANCOUVER, B. C.
BROWN BROS. & CO., Ltd.
48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS
Members Florists' Telegraph Delivery Assn.

Winnipeg, Man., Can.
THE "KING" FLORIST
Member F. T. D. 270 Hargrave St.

VICTORIA, B. C.
Brown's Victoria Nurseries, Ltd.
618 VIEW STREET
Victoria's Leading Florist

VANCOUVER, B. C. **VICTORIA, B. C.**
A. J. WOODWARD
BON VOYAGE ORDERS my specialty

Saskatoon, Sask., Can.
Victoria Nursery The Quality Florists in the Center of the west.

St. Catharines, Ont.
Robt. L. Dunn 104 Queenston Street
Member F. T. D.

HAGERSTOWN, MD.
HENRY A. BESTER & SONS
Members Florists' Telegraph Delivery Ass'n

MARY JOHNSTON, Florist
Nee Paterson
221-223 W. Madison Street
Member Florists' Tel. Delivery Baltimore, Md.

London, Ont., Can.
J. GAMMAGE & SONS, Ltd.
"The House of Flowers"
All Orders Carefully Executed
Members Florists' Telegraph Delivery Ass'n.

WINNIPEG, MANITOBA Member Florists' Telegraph Delivery
R. B. Ormiston
96 Osborne Street

A Card This Size
Costs only \$1.25 per Week on Yearly Order
It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½¢ per week on yearly order.

SCRIM'S, FLORIST
OTTAWA, CANADA

TRURO, NOVA SCOTIA CANADA.
Member F. T. D. SUCKLING & CHASE, Ltd.

Montreal, Que., HALL & ROBINSON
825 St. Catherine St., W. MEMBER F. T. D.

REGINA, SASK., CANADA
REGINA FLORIST CO., Ltd.
SPECIAL ATTENTION TO F. T. D. ORDERS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

MEMBER F. T. D.

YOUNGSTOWN, O.

HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

LIMA, OHIO

Member of Florists' Telegraph Delivery

Zanesville, O.

C. L. HUMPHREY

Has the best facilities for filling your orders.
Member Florists' Telegraph Delivery



Hutchinson, Kansas

Member Florists' Telegraph Delivery

Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.



Leading Florist
819 KANSAS AVENUE
TOPEKA, KANSAS
Member F. T. D.

MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.
Member Florists' Telegraph Delivery.

MANHATTAN, KAN.

THE MARTINS
Member F. T. D. T. S. MARTIN, Prop.

WICHITA, KANSAS

Shipments for Kansas
and Oklahoma
W. H. CULP & COMPANY
Quality Flowers Members
Personal Service F. T. D. A

ATCHISON, KAN.

The Atchison Seed and Flower Store Co.
MEMBER F. T. D.

Atchison, Kan. GROVES FLORAL CO.

Established 1865. Member of F. T. D.

SALINA, KANSAS

LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

ELDORADO, KANSAS

All mail and telegraph orders carefully filled
ELDORADO FLORAL CO.

F. T. D. FLORISTS

TOLEDO, OHIO

SCHRAMM BROS.
1315 Cherry St.

TOLEDO, OHIO

Stock, Workmanship and Service first-class.
Send us some orders and we will reciprocate.

HELEN F. PATTEN

907 Madison Ave. Member F. T. D.

SUDER'

The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

TOLEDO, OHIO

METZ & BATEMAN

221 Superior St. Members F. T. D.

AMHERST, OHIO

SANDSTONE CENTER OF WORLD

LOUIS J. HENES, Leading Florist

ALLIANCE, O. MEMBER F. T. D.

Woodman's Flower Shoppe

WE DELIVER IN SEBRING.

greenhouse establishment of Philip Goebel, Jr., at Webster Groves, Mo. Automobiles will be in waiting in the wholesale district to carry the members to the meeting place. These will leave promptly at 1 p. m. A program full of interest is planned by the officers of the club.

Fred Strohmeyer, of the Ayres-Tub-besing Floral Co., reports a number of advance wedding orders booked for this month. Business at the company's new Locust street place has been satisfactory.

Carl Doerflinger has taken charge of the F. C. Thompson estate, known as the Gardens of Arbor Lodge, at Webster Groves. Mr. Strohmeyer says that several new greenhouses will be erected soon to grow flowers for the families of the estate.

Frank Gorly says that Grimm & Gorly's telegraph delivery window drew large crowds daily, watching the process of sending flowers by wire. The company received twenty-five orders from out-of-town florists during the week of the display.

Charles Haun, of Haun & Weis, is the owner of several fast greyhounds which

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

Columbus, O.

The Wilson Seed & Floral Co.

Members of F. T. D.

Columbus, Ohio

GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

MARION, OHIO

5 railroads with good connections to all parts of state
A GOOD SELECTION OF FLOWERS
ON HAND AT ALL TIMES.

BLAKE'S, 140 W. Center

ALLIANCE, O. Member F. T. D.

522 S. Freedom Ave. H. T. MILLER

LORAIN, OHIO Member F. T. D.

ARTISTIC WORK F. G. CAREK, Leading Florist
Our Motto: "Anywhere; Any Time."

COLUMBUS, O., and Vicinity

THE MUNK FLORAL CO., Growers

Can Fill All Retail Orders

COLUMBUS, OHIO Say it with Flowers by Telegram

116 S. High St. Mission Flower Shoppe

Columbus, Ohio Members F. T. D. Ass'n.

THE FRANKLIN PARK FLORAL CO.

Cut Flowers for Central Ohio

COLUMBUS, OHIO

Flowers for all occasions Neil Flower Shop Member F. T. D. Ass'n.

VAN METER FLOWER SHOP

SPRING and HIGH SPRINGFIELD, OHIO
BEST FLOWERS FOR EVERY OCCASION

WARREN, OHIO

THE F. T. D. FLORISTS ADGATE & SON
WE GROW OUR FLOWERS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

NO ORDER TOO LARGE — NO ORDER TOO SMALL

CLEVELAND Member F. T. D. **The J. M. Gasser Co.**

1006 EUCLID AVENUE

WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

Kirchner's for Cleveland

Member Florists' Telegraph Delivery
ADDRESS

KIRCHNER'S FLOWERS
6701 Quincy St. CLEVELAND, Ohio

CLEVELAND, OHIO

Wm. H. Temblett
FLOWERS

Member F. T. D. 10313 Euclid Avenue

AKRON, OHIO
THE HEEPE CO.
EXCLUSIVE FLORIST

CLEVELAND, O.
BRAMLEY & SON Store and Greenhouses
1181 E. 71st St.

Elyria, Ohio LORAIN, OHIO
THE L. C. HECOCK FLORAL CO.
Member Florists' Telegraph Delivery Association

Youngstown, O. 27 S. Hazel Street
Member F. T. D. RYAN & CULVER

YOUNGSTOWN, OHIO
The Hasy Shoppe
15 1/2 N. Phelps Street QUALITY AND SERVICE

YOUNGSTOWN, OHIO
Central Flower Shop GUS CARAVASIOS, Mgr.
107 MARKET STREET

Ironton, Ohio RELIANCE SEED CO.
TRI-STATE FLORISTS
Southern Ohio, Kentucky, West Virginia

Bowling Green, Ohio
BRIGHAM'S FLOWER STORE
174 South Main Street

MARIETTA, OHIO
Have our own Greenhouses. N. KIGER Member F. T. D.

ASHTABULA, O.
ASHTABULA FLORAL CO.
Ernest E. Tong, Mgr. 137 MAIN STREET

are racing on the east side track. Mr. Haun has invited any member of the trade to come over and see the dogs run.

Grimm & Gorly advertised a special cut mum sale for October 28 and 29. The mums sold at 19 cents each. Many thousand mums were disposed of.

The three trustees of the Florists' Club, A. W. Gumz, L. Baumann and O. Ruff, are members of the Violet team of the "Say It with Flowers" bowling league and are keeping that team well up in the race.

Andrew Hoffmann, of the George Waldbart Floral Co., was passing good cigars October 26, as usual. He was born on that day in 1868.

Henry, William and Charles Meier, who operate 50,000 square feet of glass at Kirkwood, Mo., say that their mum crop is about three weeks late. A large cut from these will soon be in the market.

Harry Schlechter, of the W. C. Smith wholesale market, has returned from his honeymoon. He arrived last week and received many congratulations from the boys in the trade.

The Lady Florists' Home Circle will be entertained by Mrs. George B. Windler, at her home, Wednesday afternoon, November 9.

Joseph Hauser, of Webster Groves, Mo., says that he will have a fine crop of violets and sweet peas this season, which will be consigned to the W. C. Smith Wholesale Floral Co.

At the bowling October 26 each of the winning teams won two of the three games played. The Roses, Sweet Peas and Carnations were the winners. The six leading average men are Captain Hermann, of the Carnations, with 170; Captain Ruff, with 168; J. J. Beneke, with 167; A. Hoffmann, Jr., with 161; Captain Plotz, with 161, and F. Alves, with 159. J. J. B.

PITTSBURGH, PA.

The Market.

Last week the wholesalers encountered one of the gluts that usually exist when October weather is mild and bright. Chrysanthemums the early part of the week were moving out rapidly. Toward the end of the week there were more of them than the demand called for. Roses of the finest quality were also received in the market, and in some instances were being sold as low as \$10 for assortments of 500. Carnations, too, were exceptionally plentiful and brought a low figure. Some florists were offering carnations and roses at 75 cents per dozen. The varieties of roses in the market were Columbia, Premier, Crusader, Ophelia, Butterfly, White Killarney and

CLEVELAND, O.

5923 EUCLID AVENUE

WESTMAN & GETZ
FLOWERS and SERVICE
Members Florists' Telegraph Delivery

CLEVELAND, OHIO

A. GRAHAM & SON
5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

DAYTON, OHIO

Getlitz
DAYTON, OHIO

AND VICINITY

DAYTON, OHIO

ABBY AVE. GREENHOUSES
E. E. Schaefer, Prop.

Wholesale and Retail
Largest Greenhouses in West Dayton

DAYTON, OHIO

J. W. RODGERS

Member F.T.D., Elks' Bldg., 3d and Jefferson Sts.

Canton, O. JOHNSTON'S
Flower Shop
HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

Upper Sandusky, Ohio
B. E. CONSTIEN, AT YOUR SERVICE

STEUBENVILLE, OHIO

E. E. McCauslen, Prop.

HUSCROFT'S FLOWER SHOP

XENIA, OHIO

Engle Floral Company

NEWARK AND GRANVILLE OHIO

CHAS. A. DUERR

Member Florists' Telegraph Delivery

Kent Brothers FLOWER SHOP

Covers All Ohio Points Members F. T. D. Newark, Ohio.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SEATTLE

Member Florists' Telegraph Delivery Ass'n.

HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

1622 SECOND AVENUE

LINCOLN, NEB.

1338 O Street

FREY & FREY
WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

Mazey "The Society Florist"
Second Ave. and Eighth St.

Minneapolis Minnesota

Minneapolis, Minn.

ANDREWS FLORIST

Members F. T. D. 409 Hennepin Ave.
Efficient service. Most centrally located.

ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago
Awake night and day looking for orders

HOLM & OLSON, Inc. 20-22-24 W. 5th St.

C. H. FREY

WHOLESALE AND RETAIL FLORIST
1133 O Street, LINCOLN, NEB.

MEMBER F. T. D.
Will Fill Orders for the West on Short Notice
TRADE DISCOUNTS FIRST-CLASS STOCK

Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its unexcelled facilities for filling orders in

MINNEAPOLIS

ST. PAUL, MINN. AND VICINITY

GOLDEN MOON FLORISTS

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

NORFOLK, NEB.

Norfolk Floral Co. Member F. T. D.

For all Northern Nebraska, Southeastern South Dakota and Northwestern Iowa.

LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

DULUTH, MINN.

The only F. T. D. Member in Duluth
Who grows his own flowers.
Flowers delivered anywhere on the Iron Range

J. J. LEBORIOUS

OMAHA, NEB.

Member F. T. D.
JOHN H. BATH, The Careful Florist
1804 FARNAM STREET

OMAHA, NEBRASKA

Lee L. Larmon Fontenelle Florist, 1814 DOUGLAS ST.

Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

OMAHA, NEB.

Member F. T. D.
Louis M. Rogers, 319 So. 16th St.

Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.
Member Florists' Telegraph Delivery Ass'n.

Hastings, Nebraska

Lohman Flower Shop
Prompt Service

Central and Western Nebraska
Southern Kansas and Eastern Colorado

FOR ALL NEBRASKA ORDERS

ED. WILLIAMS, Grand Island

Competent Florist Railroad Center

Lincoln, Neb.

Flowers for All Occasions, from Cradle to Grave

CHAPIN BROS., Retail Florists

Ward. The supply of American Beauty roses also exceeded the demand, which, no doubt, was caused by the fine varieties of mums that were to be had at attractive prices. Pompons are also arriving in large supplies. The demand, however, is not great enough to move out this stock. Sweet peas have made their appearance, but are not in great demand. Lilies are practically holding their own. Orchids have also been arriving in large amounts and are moving out exceptionally well. The supply of lily of the valley, however, is not too large for the demand. Yellow daisies are making their appearance and are moving out fairly well. Last week the wholesalers made every effort possible to move the stock, but considerable sacrifice was necessary.

Various Notes.

We are indeed sorry to report that the wives of two prominent florists of the Pittsburgh district died last week. Mrs. Selma Puhlman, aged 55 years, wife of C. H. Puhlman, a florist of Mount Lebanon, died Thursday, October 27, in her home, on Cochrane road, Mount Lebanon. Mrs. Puhlman was ill only three days. She had been a resident of Mount Lebanon for the last seventeen years, was a member of the Bethany Lutheran church, Nazareth Shrine No. Fifteen, White Shrine, Eastern Star and the Ladies of the Maccabees. To-

ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own greenhouses.

Member F. T. D.

MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,
South Dakota.

MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

AUSTIN, MINN.

100,000 FEET
OF GLASS.

A. N. KINSMAN, Inc.

DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.
We are the center of the great Northwest. Daily deliveries to SUPERIOR, WIS.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SEATTLE

**WOODLAWN
FLOWER SHOP**

MAIN 0 663

1410 2nd Ave.

Beside
Clemmer Theater

Telegraph Flower Business Doesn't "Just Grow"—
There's a reason

SPOKANE

Send Us
Your
Orders

ALBERT J. BURT

FLOWER SHOP

907 W. Sprague Avenue

Clemmer Theater Bldg.

ESTABLISHED 25 YEARS

ALWAYS ON THE JOB

PORTLAND, ORE.

Clarke Bros
FLORISTS

200,000 Feet of Glass
Established 20 Years

OAKLAND, CAL.

SEATTLE

1001-1003 Third Avenue

Finest Floral Studio
in the Northwest

Rosaia Bros
Members
F. T. D.

PORTLAND

OREGON

354 Washington Street

MEMBERS OF THE
F. T. D.
Martin & Forbes
Retailers
and Growers

SEATTLE

FELIX ROSAIA

Prompt Delivery.
Finest Stock.

1000 Third Avenue

**Yakima, Washington
STATE FLORAL CO.**

We Grow Our Own Flowers

Telegraph Orders filled Promptly and Carefully
Members F. T. D. Association

SAN DIEGO, CAL.

BOYLE & DARNAUD

F. T. D. Florists. We grow our own flowers.
Telegraph orders carefully executed.
Usual discount.
Members Florists' Telegraph Delivery.

**YOUNG & LESTER
Walla Walla, Wash.**

Established 1903
50,000 SQUARE FEET OF GLASS
MEMBERS F. T. D.

Walla Walla Floral Co.

WALLA WALLA, WASH.

Greenhouses, 902 South Ninth

Prompt deliveries of CUT FLOWERS or good
DESIGN WORK anywhere in the West.
Member Florists' Telegraph Delivery.

Monrovia, Cal.

C. A. BRUNGER

You can depend on us
for all orders for de-
livery in this section.

239 Grand Avenue

YAKIMA, WASHINGTON
ANNAVEE FLOWER SHOP, (Formerly
QUALITY FLOWERS Bourn's)
Artistic Arrangement
Members Florists' Telegraph Delivery.

FORSHAW, Florist
THE
ROUND-UP CITY
PENDLETON, ORE.

**California Florist
TACOMA, WASH.**

Orders for Cut Flowers and Designs delivered
anywhere in the United States and Canada.

BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)

2315 Telegraph Ave., Berkeley, Cal.

R. T. MacDOUGALL, Prop.
ROTARIAN FLORIST

EUGENE University Florist
ORE. All South and Southwestern
Oregon points quickly reached

TACOMA
SMITH FLORAL CO., 1112 Broadway

Long Beach, Cal.
Member
F. T. D. ART FLORIST 126 Pine
Ave.

LONG BEACH, CAL.
Lowe's Flower Shop, The Pioneer and
Member Florists' Telegraph Delivery. Leading Florist

gether with her husband she leaves six sons: Charles R. Puhlman, of Carnegie; George G. Puhlman, of Mountain Grove, Mo.; Ferdinand E. Puhlman, of Ambridge, Pa.; Otto K. Puhlman, of Pittsburgh, and Edmund E. Puhlman and Albert E. Puhlman, both of Mount Lebanon; two daughters, Mrs. Henry F. Miller, of Brookline, Mass., and Miss Helen Puhlman, at home; three sisters, two brothers and five grandchildren.

Mrs. Margaret Giesey, wife of James V. Giesey, died in the family residence at Edgewood, Wednesday, October 26. Mrs. Giesey was the mother of J. Leo Giesey, a florist in Wilkinsburg. Besides her husband, she leaves one daugh-

BERKELEY, CAL.

THE FLOWERSHOP, A. H. GREGORY, Prop.
2114 Center Street. Member F. T. D.

**BERKELEY, CAL. MEMBER
F. T. D.**
Curtis D. Shoemaker, Prop. NORTON, Florist

POMONA, CALIFORNIA
POOLEY'S FLOWER SHOP
Member Florists' Telegraph Delivery

Redondo Beach, Calif.
AND VICINITY THE FLOWER SHOP
Capitol Theater Bldg.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS
F. T. D.

Send Your Orders to

BROADWAY FLORISTS

San Francisco

OAKLAND, BERKELEY and Vicinity

CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street.... SAN FRANCISCO, CALIF.
917 Washington Street..... OAKLAND, CALIF.
20 and 22 East San Fernando Street.... SAN JOSE, CALIF.

Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS
REGULAR TRADE DISCOUNT
215 WEST FOURTH STREET
Member F. T. D.

PASADENA, CAL.

SIEBRECHTS HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

LOS ANGELES

Every order given personal attention by
Westrem Garland Florists
404 SOUTH HILL STREET
Member F. T. D.

Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.
Cut flowers or good design work by best artists
and designers delivered anywhere in the west
on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

LOS ANGELES, CAL.

HOWARD & SMITH
NINTH AND OLIVE STREETS

You can depend on us for all orders for
delivery in this section.

LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.
433 West 7th Street

Takes care of telephone and telegraph orders
over the whole of Southern California.
Usual trade discount.

The Alexandria Florist

Member of
F. T. D.
and S. A. F.



Hotel Alexandria
Los Angeles,
Calif.

LICHTENBERG'S

913 West Seventh Street

LOS ANGELES

Say It with Flowers

Member F. T. D.

ter, four sons, and eleven grandchildren. Both of these families have the deepest sympathy of their fellow florists.

Joseph Fineburg and John Kuntz, who have been doing business under the name of the Pitt Floral Co., have dissolved partnership. Mr. Fineburg has taken the Seventh street store and will continue doing business under the name of the Pitt Floral Co., while Mr. Kuntz has taken the East Liberty store, which will be known as the Kuntz Flower Shop.

The Retail Florists' Association is about to begin an advertising campaign, the funds for which are to be obtained by adding one-half of one per cent to the cut flower purchases. The wholesale houses are to be instructed to collect this and turn it over to the treasurer of the association.

Two new flower stores have been opened on the north side during the last week, one in the Fort Wayne station, Federal street, Pittsburgh, and one on Beaver avenue in the Manchester district. These establishments are being opened in sections where they will have little competition and, no doubt, they will prove a success. They have the best wishes of the trade.

The retail florists are making some wonderful window displays with chrysanthemums. Special mention should be made of the E. A. Williams Co. store, McGrath & Langhans, A. W. Smith Co. and the McClements Co. The McClements Co. is also displaying some of the choicest fruits of the season.

Hiram A. Frishkorn, of the Pittsburgh Cut Flower Co., has returned from an eastern trip and reports business improving.

H. J. H.

LOUISVILLE, KY.

The Market.

Weather conditions being excellent the first part of last week, stock was more plentiful. At times the market was crowded. Mums, of course, are leading and are good. Yellow Touset, Oeonto, Pink Seidewitz and Unaka are

LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery
A. KNOPF A. F. BORDEN

Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.
Telegraph Orders Delivered to
LOS ANGELES OCEAN PARK
SANTA MONICA VENICE

Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.
Choicest Cut Flowers and Floral Designs
on short notice.
Both Phones 1013

PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

PASADENA, CAL.

342 East Colorado Street

Member
of
F. T. D.

The Orchid

FLORIST

PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

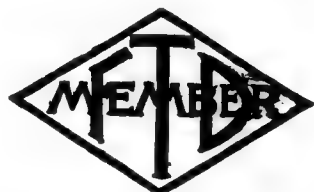
RIVERSIDE, CALIFORNIA

Florist to the Glenwood Mission Inn
ORANGE BLOSSOM FLOWER SHOP

Telegraph Delivery Department

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**SAN FRANCISCO
and Vicinity**



F. C. Jaeger & Son
141 Powell Street
FLORISTS

In our new location we have unexcelled facilities for handling your orders.

San Francisco
AND VICINITY Member Florists' Telegraph Delivery Association

Where F. T. D. Members will
get the Greatest Satisfaction

Brown & Kennedy
3091 Sixteenth Street

SAN FRANCISCO, CAL.
ART FLORAL CO.
255 Powell Street
Best attention given your orders
Members Florists' Telegraph Delivery

San Francisco, California
SHELLGRAIN & RITTER
148 KEARNY STREET
Prompt attention given to all
telegraphic orders

San Francisco, California
ALBERT O. STEIN
Flower Shop
1150 SUTTER STREET

SAN FRANCISCO
JOSEPH'S
Member F. T. D.
233-35 Grant Ave.
Ste mer and train packages our specialty.

San Francisco
DARBEE'S
1036 Hyde Street
LARGEST STOCK OF CHOICEST FLOWERS
Members Florists' Telegraph Delivery

SAN FRANCISCO
Podesta & Baldocchi
224-226 Grant Avenue
Prompt and careful attention to orders from
out-of-town florists.
Member F. T. D.

SAN FRANCISCO
252 Mason Street **Suzanne Floral Company**

JULIUS EPPSTEIN, FLORIST AND DECORATOR
Flowers for All Occasions Delivery Anywhere
Hotel St. Francis **SAN FRANCISCO**

BAKERSFIELD, CAL. Member F. T. D.
CITY FLORAL SHOP
Grace M. Delbridge Flowers for All Occasions

ALAMEDA, CALIF.
HAYASHI FLORAL COMPANY
Member F.T.D. 2305 Santa Clara Ave. H. H. Kono, Prop.

all arriving in quantity and find a ready sale. Pompons, as yet, are seen only in small quantity, but in another week there will be plenty. Carnations are coming in better and find a ready sale. Roses are coming in steadily, but are not plentiful. They are cleaned up easily at all times. The supply of other flowers is increasing and business as a whole last week was good.

Various Notes.

With the close of October, retailers report that weddings for October this year are more plentiful than in this month of any previous year. The weddings that did take place were more elaborate and were done in better style. Several large ones took place, where the home, as well as the church, was decorated beautifully. This involved great sums of money.

M. A. Reimers, formerly secretary and treasurer of the E. G. Reimers & Son Co., has taken over the range on Taylorsville road and is now in business for himself, doing a strictly wholesale business. Mr. Reimers has been connected with the above firm for the last eight years. Before this time he worked for J. F. Wilcox & Sons, in Council Bluffs, Ia., and he has devoted all his time at the range. He deserves credit for the showing made at the greenhouses, as the value of the place is three-fold and all the improvements are up-to-date. The range consists of four houses, 14x100; two houses, 35x150; one house, 38x100, and a large boiler shed, 28x65, which houses a new 75-horsepower boiler. All the houses are practically new and this is one of the best-equipped places in or around Louisville. E. G. R.

OAKLAND, CAL.
HOGAN & EVERS
1439 Broadway
THE BEST SERVICE

Yankton and Mitchell, S. D.

We grow Roses, Carnations and all seasonable flowers. Floral emblems that are right. Give us your northwest orders. 160-page catalogue.

Gurney Greenhouse Company

Mitchell, S. D. WM. DETHLEFS
Leading Florist
Choice flowers and prompt service
731 SOUTH MONTANA ST. Member F. T. D.

Fargo, North Dakota
SMEDLEY FLORAL CO., Inc.
We ship to all points in the Northwest

Shotwell Floral Co.
Fargo, N. D.
Established over a quarter of a century

Devils Lake, N. D. Minot, N. D.
VALKER'S FLORAL CO.
Largest Greenhouses in the State

GRAND FORKS, N. D. Members F. T. D.
E. G. Lemke
O. C. Warden
GRAND FORKS FLORAL CO.
Orders for North Dakota and Northern Minnesota

GRAND FORKS, N. D.
McELROY'S FLOWER SHOP
Orders for North Dakota and Northern Minnesota

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all COLORADO
and WYOMING
The Mauff Floral Co.,
1225 Logan Street.
Member F. T. D.

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway
MEMBER F. T. D.
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

DENVER, COLO., and WYO.
CENTRAL FLORAL CO.
935 Fifteenth St.
MEMBER OF F. T. D. Open Sundays
and Evenings.

CASPER, WYOMING
CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

SALT LAKE CITY
We ship to
Utah, Idaho, Nevada, Colorado and Wyoming
THE NATIONAL FLORIST of
145 S. Main Street, Salt Lake City, Utah

DENVER, COLO.
The Rockmont, Inc.
FOR FLOWERS
Member F. T. D. 821 17th Street

Cheyenne, Wyo.
"THE UNDERWOOD"
FOR PROMPT AND FAITHFUL
SERVICE

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

Colorado Springs, Colo.
ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.
Wholesale and Retail
Member Florists' Telegraph Delivery.

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.
STEAMER SAILINGS.

SALT LAKE CITY
Cramer Floral Co. Established
1884
39 SO. MAIN STREET

Colorado Springs, Colo.
Frank F. Crump, Wholesale and Retail
Florist
Member Florists' Telegraph Delivery Ass'n.

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in a conspicuous place in the window or
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velop steamer trade:

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Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

Denver Bright Spot Greenhouses
Cor. 5th Ave. & Josephine St.
DOWNING & KASH, Proprietors

THE PUEBLO FLORAL CO.
Pueblo Member F. T. D. 523 North Main Street
Colorado, New Mexico and Western Kansas

PUEBLO, COLORADO
ALPHA FLORAL CO.
PROMPT DELIVERY FINE STOCK

TRINIDAD, COLO.
J. R. BARKER Trinidad Floral Store
Masonic Building

Trinidad, Colo. The only Greenhouse
in this section.
THE PARK FLORAL CO.
Members F. T. D.

FORT COLLINS, COLO.
ESPELIN FLORAL COMPANY
Member Florists' Telegraph Delivery Ass'n

SHERIDAN, WYO.
SHERIDAN GREENHOUSE CO.,
Plants and Flowers

| Steamer— | From— | To— | Sails |
|-----------------|------------|-------------|---------|
| Gothland | Phila. | Danzig | Nov. 4 |
| Carmania | New York | Liverpool | Nov. 5 |
| Keystone | Seattle | Hongkong | Nov. 5 |
| Finland | New York | Antwerp | Nov. 5 |
| Olympic | New York | Sou'ampton | Nov. 5 |
| Golden State | San Frisco | Hongkong | Nov. 5 |
| Rochambeau | New York | Havre | Nov. 8 |
| G. Wash'gton | New York | Bremen | Nov. 8 |
| Stavang'ford | New York | Christiania | Nov. 11 |
| Rotterdam | New York | Rotterdam | Nov. 12 |
| Orbita | New York | Sou'ampton | Nov. 12 |
| Stockholm | New York | Gothenburg | Nov. 12 |
| La Savole | New York | Havre | Nov. 12 |
| Manchuria | New York | Hamburg | Nov. 12 |
| Celtic | New York | Liverpool | Nov. 12 |
| Aquitania | New York | Sou'ampton | Nov. 15 |
| Cent. State | New York | London | Nov. 15 |
| Chicago | New York | Havre | Nov. 16 |
| Frederick VIII | New York | Copenhagen | Nov. 18 |
| Ryndam | New York | Rotterdam | Nov. 19 |
| La Touraine | New York | Havre | Nov. 19 |
| Lafayette | New York | Havre | Nov. 19 |
| Argentina | New York | Trieste | Nov. 19 |
| Zeeland | New York | Antwerp | Nov. 19 |
| Baltic | New York | Liverpool | Nov. 19 |
| Leopoldina | New York | Havre | Nov. 21 |
| Paris | New York | Havre | Nov. 23 |
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Am'sdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kroonland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Pan'h'dle State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 26 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2316 1st Avenue N.

MISSOULA, MONT.
GARDEN CITY FLORAL CO.
LARGEST GROWERS IN WESTERN MONTANA

MISSOULA, MONT.
ANDERSON GREENHOUSE
For all towns in Western Montana

State Nursery & Seed Co.
Helena, Mont. Cut Flowers for any
Part of the Northwest.
Only the Best. Members F. T. D. Ass'n.

Send your orders for Eastern and Southern Montana
to **M. LANGOHR, F. T. D. Florist**
BOZEMAN, MONTANA.

Wallace, Idaho Member
F. T. D.
Prompt service to North Idaho
and Western Montana Points.
C. E. SMITH

Pocatello, Idaho Member
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Something Needed By
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LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

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MEW CROP

FANCY FERNS

FIRST-CLASS STOCK—WRITE FOR PRICES

TEAHAN FERN CO.,

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TROY, N. Y.

Phone Troy 1706-W.

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The New Wrapping Paper

Made especially for Florists

Watermarked

"Say it with Flowers"

Carries your dynamic slogan right into the homes of your customers.

It adds a charming and appropriate note to your packages.

If your supply house or paper merchant cannot supply you, write for particulars.

Wholesale Florist Supply Houses

are finding this new wrapping paper a business asset.

Write for full particulars today

Orchard Paper Company

757 Spruce Street

SAINT LOUIS

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BULB BOWLS

Something Different

Imported Decorative Earthenware

Antique Green, Grecian Border

6-inch diameter, \$3.60

7-inch diameter, \$4.80

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N. WAPLER, 134 Duane Street, New York

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SALT LAKE CITY Ship whole of UTAH, Central part of NEVADA and IDAHO
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 250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

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 Utah, Idaho, Nevada, Colorado and Wyoming
THE NATIONAL FLORIST of
 145 S. Main Street, Salt Lake City, Utah

SALT LAKE'S LEADING FLORIST
ERNEST LAMBOURNE
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Cramer Floral Co. Established 1884
 39 SO. MAIN STREET

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Newland, N.C.

& Co., was visiting in Salt Lake City last week. Mr. Royston is on his way home after a two months' visit in the south and east.

Pilgrim and Dunlop, the new roses, are meeting with much favor in this section. It looks as if Dunlop will force Sawyer to take the count, and, by the way, Sawyer has been successfully grown in this state and has a great many friends, but even the best of these are forced to admit that Dunlop is better.

V. G. Gill, of the Fern Shop, at Ogden, has just opened another shop on Twenty-fifth street, in that city. Mr. Gill opened his first flower shop two years ago and has met with such fine success that he feels another store will be a good money-maker.

Golden J. Barton, of the Miller Floral Co., has just returned from a business trip through Idaho and Wyoming.

G. J. B.

TORONTO, ONT.

Business increased considerably last week. There has been much design work, with a large number of weddings. Several important personages passed away last week and the funeral pieces were numerous and beautiful. Four automobiles were piled up with designs for the funeral of Lady Beek.

The counter trade is improving and there is a sale for all the flowers available. During the last week there have been some beautiful window displays of mums. It was found that the prettily decorated Halloween windows stimulated sales.

Grove & Smith is the name of a new flower firm, which opened a store on Danforth avenue. The company has joined the F. T. D.

Carl Grobba, at Mimico, Ont., in addition to other stock, is cutting some exceedingly fine mums, pompons and sweet peas.

The next regular meeting of the Toronto Retail Florists' Club will be held at the club rooms November 14.

J. J. H.

Mineola, N. Y.—The Long Island Stock Feed & Horticultural Supply Co. has been incorporated. The capitalization is \$10,000 and the incorporators are F. Collins and J. E. Sherwin, their attorney being W. L. Rathbone.

Extra Long, Fancy and Dagger

FERNS

Gathered Fresh Daily from the Woods

**NOTICE—FERNS NOW READY.
WRITE FOR PRICES.**

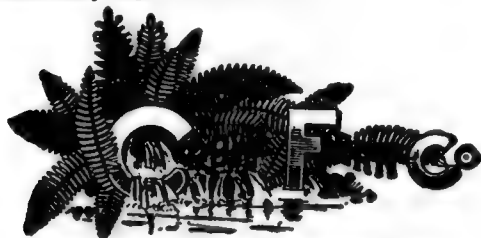
Laurel Festooning. Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

Sphagnum Moss, \$5.00 per large bale.

Ground Pine, 12c per lb.

Branch Laurel, large bundles, 50c.

Hemlock, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.
Post Office and L. D. Phone Address
MILLINGTON, MASS.



New Crop Green Galax

By mail, postpaid.....per 1,000, \$ 1.50
By express, collect.....per 1,000, 1.25
By express, collect.....half case (5,000), 5.00
By express, collect.....case lots (10,000), 9.00

NEW CROP, FERNS AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.
Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

PREPARED BRONZE GALAX

By mail, postpaidper 1,000 \$ 2.00 By express, collect..half case (5,000) \$ 7.00
By express, collectper 1,000 1.50 By express, collect..case lots (10,000) 12.50

PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaidper carton, \$ 1.75 By express, collect ...50-lb. cartons, \$ 8.00
By express, collect.....per carton, 1.50 By express, collect ..100-lb. cartons, 15.00
By express, collect ...25-lb. cartons, 4.50

PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

ELK GALAX & FERN COMPANY, Johnson City, Tenn.

Mention The Review when you write.



SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

A. J. AMUNDSON CO.,

CITY POINT, WIS.

Mention The Review when you write.

Southern Wild Smilax

50-lb. case, \$2.75 30-lb. case, \$1.50

J. A. CURRY & CO.

Quickest Shipper

DREWRY, ALA.

Mention The Review when you write.

NEW CROP OF

Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season.

Write for prices.

P. S. PULOS & BRO.

80 New St.

NEWARK, N. J.

Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

KNUD NIELSEN, Evergreen, Ala.

L. B. Brague & Son

Wholesale Dealers in

CUT FERNS

MOSS, EVERGREENS

Established
1887

HINSDALE, MASS.



When You Think of Greens Think of Woodruff

Let us book that order for your
XMAS Supply of LAUREL and LAUREL FESTOONING

Laurel Tips, best select, fresh cut; short, 6 to 10 in.; long, 12 to 18 in.

Per bag of 50 lbs. \$3.00

Lots of 300 lbs. or more Per 100, 5.00

Laurel Festooning, "Best Made."

Lots 50 to 300 yds. Per yd., 7c

Lots 500 or more yds. Per yd., 6c

Small lots on short notice. Give us two to three days' time on large quantity.

Green Galax, per case of 10,000, as to size of leaves \$7.50 and \$9.00

Booking orders for the NATURAL.

BRONZE GALAX, shipment after November 15.

Prepared Bronze Galax Per case, \$12.50

Leucothoe Sprays Per 1000, \$2.50 to \$3.50

Dagger Ferns Case of 5000, \$8.00

Prepared Oak Sprays, Eagle Brand, Natural Preserved, fireproof, select stock, popular colors, per lb., 25c.

Short Oak for making Wreaths, Garlands, etc.

Carton of 5 lbs., \$2.00 Carton of 25 lbs., \$9.00

100-lb. box, \$30.00

Southern Wild Smilax, f. o. b. Alabama shipping point Per case, \$3.50

Magnolia, Magnolia Wreaths, Oak Wreaths, Green Sheet Moss, Pine Cones, Boxwood, etc. Ask for illustrated folder.



W. M. Woodruff's Son Co., Lowgap, N. C.

**Special
For Ten Days**

Cash with order.

**Southern Pine Cones at
\$1.00 per 100** JONES, the Holly Wreath Man
MILTON, DELAWARE

CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLORIST. Delivery in good condition guaranteed either by express or parcel post.

300 Assorted Sprays, \$4.50

F. O. B. here. Send us your orders for regular shipments.

**Royal Fern Extension Corporation
ALTAMONTE SPRINGS, FLA.**

WILD SMILAX

FRESH FROM THE WOODS

50-lb. cases, \$3.00

Write, wire or phone.

KNUD NIELSEN,

EVERGREEN, ALA.

FANCY FERNS

Finest Stock in the country

\$3.00 per 1000

\$3.00 per 1000

Subject to Change Without Notice.

| | |
|--|-------------------------|
| Wild Smilax, 50-lb. case..... | \$ 7.50 |
| Green Leucothoe, 100..... | \$1.50; 1000..... 10.00 |
| Magnolia Leaves, green and bronze, per carton..... | 1.80 |
| 10 cartons..... | 14.00 |
| Galax Leaves, green, per case of 10,000..... | 15.00 |
| GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag..... | 2.00 |
| Sphagnum Moss, per bale..... | 1.50 |

FULL SUPPLY CUT FLOWERS AT ALL TIMES.

MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.

WILD SMILAX

Prompt shipment—**\$3.00 per case**
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

NEWARK, N. J.

The Market.

The coming of cool weather has increased the sale of bulbs for fall planting. During October there were a number of weddings and a large number of funerals, which have added substantially to the business of the local florists.

Transient trade has been slow. Chrysanthemums now coming into the market are of excellent quality. Roses are excellent and are moderate in price as compared with the high prices that have been the rule during the last few years.

Carnations are of good quality and bring about \$5 per hundred retail. Cosmos, dahlias and other outside fall flowers have been of good quality and plentiful, but the heavy frosts of the last two weeks have killed many plants.

Various Notes.

A. Begerow, Broad street, had an interesting Halloween window display featured by autumn foliage, pumpkins, witches, black cats, etc. In the center of the display was a large bunch of huge yellow chrysanthemums.

Trauth the Florist, 475 Orange street, reports business picking up slightly, though it is yet a little spotty.

Charles Maillard, 487 Orange street, has had a great deal of funeral work of late. Transient trade is reported slow.

Gustave Frytag, a grower of West Orange, says that while prices of flowers are lower than they were, he does not see how they can drop to the pre-war level. Labor, he says, is a little cheaper than it was, but coal, which enters largely into the cost of growing flowers, is as high as ever. Practically all of the other supplies used by growers are still up to about the cost of last year.

R. B. M.

NEW CROP OF EVERGREENS NOW READY



Finest FERNS, GALAX and LEUCOTHOE
we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000.
Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5 cents per pound.
Ground Pine and Guinea Pine, 15 cents per pound.



J. H. Von Canon, Elk Park, N. C. Banners Elk, N. C.

SPHAGNUM MOSS, 10 bales, \$13.00

Asparagus Plumosus and Coontie Fronds our specialties.

"Xtra" Quality Wire Designs. Send for Price List.

E. G. GILLETT, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

WILD SMILAX

\$3.00 PER CASE

1 Case to Car Lots

Southern Fancy Ferns (Fresh From Woods) **\$2.25 per 1000**

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.

REX FLORAL COMPANY, Glenwood, Ala.

Centralia, Ill.—The Webster Greenhouses had a formal opening of their new store, at the corner of Locust and Fourth South streets, Saturday, October 22. A splendid crowd attended and the opening day was a rattling success.

Decorative Evergreens, New Crop

Green Galax, \$1.00 per 1000; \$7.00 per case of 10,000.

Fancy and Dagger Ferns, \$1.50 per 1000; \$8.50 per case of 5000.

Leucothoe Sprays, 10 to 12 inches long, \$1.50 per 1000; 14 to 18 inches long, \$3.00 per 1000; 20 inches and up, \$4.00 per 1000.

Mountain Laurel Branches, 16 to 20 inches long, \$3.00 per 1000.

Hemlock Branches, 24 to 36 inches long, \$4.00 per 1000.

Princess Pine, \$1.00 per 1000.

Green Sheet Moss, 15-lb. bag, \$1.00.

Terms Cash. All goods guaranteed.

Wire or write us.

Reference: The Citizens Bank, Elk Park, N. C.

Pine Grove Evergreen Co., Elk Park, N. C.

Mention The Review when you write.

PREPARED LYCOPODIUM, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.

JOHN PERMAN, Catawba, Wis.

Ferns

Galax

Moss

HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

| | |
|--------------------------------|---------------------------|
| Asparagus Plumosus Sprays..... | per bunch, 35c-50c |
| Smilax..... | per dozen strings..\$4.00 |
| Adiantum..... | per 100..... 1.50 |

| | |
|---|--------|
| NEW FANCY FERNS | |
| Per 1000..... | \$3.00 |
| GREEN LEUCOTHOE | |
| Per 100..... | \$0.75 |
| Per 1000..... | 6.00 |
| BRONZE AND GREEN GALAX LEAVES | |
| Per 1000, \$1.50; case of 10,000, \$12.50 | |

| | |
|----------------------|---------|
| BOXWOOD | |
| Per lb..... | \$ 0.30 |
| Per 50-lb. sack..... | 12.50 |

CHIFFON--All Colors
4-in., yd., 4c; 6-in., yd., 6c

| | |
|-------------------------------------|---------|
| SPHAGNUM MOSS | |
| Select quality, large size bale.... | \$1.75 |
| 5 bale lots, or more, at..... | 1.60 |
| 10 bale lots, or more, at..... | 1.50 |
| GREEN SHEET MOSS | |
| Per bundle..... | \$ 1.50 |
| Per 10 bundles..... | 14.00 |

Write for price list on Wire Designs
Red, Brown, Green and Purple Magnolia Leaves....\$1.75 per carton; 10 cartons, \$16.00.
Everything in Florists' Supplies
Write for price list

THE LARGEST SHIPPER AND HANDLER OF **CUT FLOWERS** IN THE CINCINNATI MARKET

C. E. CRITCHELL, Wholesale Commission Florist, 15 East Third Street, Cincinnati, Ohio

Ferns, Wild Smilax, Leucothoe, Galax

| | |
|--|---------------------------------------|
| Boxwood Sprays..... | 30c per lb.; 50-lb. sacks, \$12.50 |
| New Ferns..... | \$2.50 per 1000 |
| Green Galax..... | \$1.50 per 1000; \$12.50 per 10,000 |
| Sphagnum Moss..... | \$1.50 per bale; \$13.00 per 10 bales |
| Green Sheet Moss..... | \$1.50 per bale; \$14.00 per 10 bales |
| Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50 | |
| Red Magnolia..... | \$1.75 per carton |

CHIFFON
4-inch..... 5c
6-inch..... 7c

All Kinds of Wirework and Decorations Carried in Stock

THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

BOXWOOD - LAUREL - MOSS

Boxwood, tree and hedge varieties, 20c per lb.; 1000 lb. lot, 18c per lb.
Laurel Branches, 2x2x4 ft. case, \$3 25 case.
Laurel Stems, large bag.....\$1.25
Green Sheet Moss.....\$1.75 bag.

W. Z. PURNELL, SNOW HILL, MD.

HAMILTON BROS. EVERGREENS

Millington, - - Mass.

LEUCOTHOE, GREEN

Long lengths, \$4.50 per 1000.

LEUCOTHOE, GREEN, medium lengths, \$3.50 per 1000

DYED GREEN SHEET MOSS \$2.50 per bag.

By giving three to five days' notice when ordering Leucothoe, will enable us to ship fresh stock direct from the woods to the dealer.

Southern Florist Supply Co., Rockwood, Tenn.

Gold Letter



No. 1 Gold
Per 1,000.....\$ 3.50
Per 5,000..... 15.00
Per 10,000..... 28.00

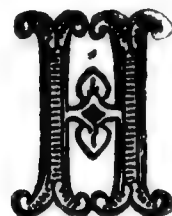
Prices Smashed

These prices on gold letters are **Postpaid** to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 25c each or **free** with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will stick, **STICK** and **STICK**, and won't come off.



No. 6
Per 1000, \$3.00



No. 4
Per 1000, \$3.00

SCRIPT
LETTERS

| | | | | | | | | | |
|---------|---------|---------|----------|------|----------|---------|---------|----------|-------|
| Father | Sister | Grandpa | Asleep | Rest | Darling | Mamma | At Rest | Niece | Uncle |
| Mother | Husband | Grandma | Baby | Our | Dear | Comrade | Cousin | Daughter | Papa |
| Brother | Wife | Friend | Sleeping | My | Too Soon | Nephew | Peace | Aunt | Soon |

Per 100, \$3.00; per 1000, \$22.50

B. E. and J. T. COKELY,

Established 25 years

201 N. 7th Ave., SCRANTON, PA.

Manufacturers and Importers of Florists' Supplies

Mention The Review when you write.

PROVIDENCE, R. I.

The Market.

Business was quiet last week, there being scarcely activity enough to clean up the supply, notwithstanding that the supply had been somewhat below normal. Chrysanthemums are arriving in abundance, a noticeable feature being the appearance of larger quantities of small blooms and sprays than ever before. As a result, customers have been enabled to purchase mums without having to take the big fellows. Roses are in good quality and increasing quantity, while carnations show a decided improvement. A few novelties are also to be seen in the market.

The first destructive frost to visit this section occurred last week. As a result of this, about everything that was left of outdoor blooms was cut off. It is expected that from now on there will be an improvement all along the line.

Various Notes.

One of the delivery clerks employed by Bowers & Co., of this city, had a narrow escape at Pawtucket one day last week. He was operating one of the company's delivery automobiles along one of the streets, when a small boy ran from a sidewalk directly in front of the machine. In order to avoid striking the boy, the chauffeur ran the machine onto the sidewalk, colliding with a telephone post and badly damaging the machine.

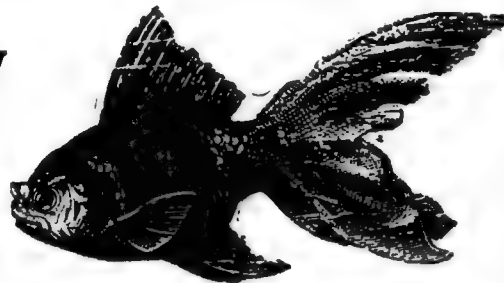
The Colonial Flower Shoppe had a handsome casket cover for one of the big funerals here last week.

Fred Dietz was a business visitor in New York and vicinity last week.

Joseph E. Koppelman is planning to remove his wholesale salesrooms to the ground floor of the building on Custom House street. He is at present on the second floor of the building.

The East Greenwich Greenhouses, on Eldredge avenue, East Greenwich, are making a special drive-on Boston dwarf and table ferns.

William A. Bowers, of W. A. Bowers & Co., was a business visitor through the Connecticut valley last week, looking for specialties.

Buy Your Supply
Goldfish

Where transportation is cheapest and time in transit is least. We can supply from Denver promptly.

Every Flower Shop should have Goldfish—they attract attention.

Our Special Offer

| | | |
|--|--------|--|
| 50 Goldfish, about 2-inch size . . . | \$3.00 | } All for \$10.00 cash with order |
| 10 Goldfish, Fan Tails, Medium size . . | 4.00 | |
| 10 Goldfish, Select Large, 4-inch size . . | 1.50 | |
| 12 bunches Cobomba Fish Moss . . . | 1.20 | |
| 12 packages Dependable Fish Food . . . | 1.30 | |
| Shipping Pail | .50 | |
| \$11.50 | | |

We pay postage on Fish Food; balance of items go by express at purchaser's expense.

For Globes and Supplies, see our latest Wholesale Price List.

Colorado Seed Co., The Western Florists' Supply House
1515 Champa St., DENVER, COLO.

IMMORTELLS

Ready for Immediate Shipment

RED WHITE BLUE PURPLE YELLOW

C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

V. J. Berarducci had the potted plants and cut flower decorations for the confirmation services at the Holy Ghost church Sunday, October 30. W. H. M.

**1000
Items You
Need Daily**

Over 500 Illustrations

in our 84-page Catalogue.
If you buy supplies you
need our Buyers' Guide.
Send for a copy.

C. C. POLLWORTH CO., Milwaukee, Wis.

Mention The Review when you write.

**WE SELL
CANARIES**

GOLDFISH

**LARGE, HEALTHY FISH AT
ROCK BOTTOM PRICES**

OUR PRICES ON FISH

LARGE, HEALTHY STOCK

| | |
|--|-------------------|
| Medium Selected Goldfish, assorted colors..... | Per 100 \$3.00 |
| Medium Large Selected Goldfish, assorted colors..... | 5.50 |
| Large Selected Goldfish, assorted colors..... | 8.00 |
| Per doz. | |
| Japanese Fantails, small, assorted colors..... | \$2.40 |
| Japanese Fantails, medium, assorted colors..... | 3.00 |
| Japanese Telescopes, small, assorted colors..... | 3.00 |
| Japanese Telescopes, medium, assorted colors..... | 4.50 |
| Japanese Comets, medium, assorted colors..... | 2.00 |
| Japanese Comets, extra large, assorted colors..... | 3.00 |
| Japanese Singletails, medium, assorted colors..... | 1.00 |
| Japanese Singletails, large, assorted colors..... | 2.40 |

WATER PLANT AND FISH FOOD

| | |
|--|--------------------------------------|
| Water Plant..... | 75c per doz. bunches; \$5.50 per 100 |
| Wafer Food, large 3-colored package..... | \$0.90 doz.; \$10.00 gross |
| Flake Food, large 3-colored package..... | .60 doz.; 6.50 gross |
| Natural Food, large 3-colored package..... | .75 doz.; 7.50 gross |
| Natural Food, in tin boxes..... | .85 doz.; 9.00 gross |

FISH GLOBES

Good, Heavy Glass, and in Original Cases.

| | |
|--|-------------------|
| Half-gallon Globes, 4 dozen to crate..... | \$ 8.00 per crate |
| Gallon Globes, 2 dozen to crate..... | 10.25 per crate |
| Two-gallon Globes, 1 dozen to crate..... | 8.50 per crate |
| Three-gallon Globes, ½ dozen to crate..... | 8.50 per crate |

Order your Globes and Supplies to be shipped at once by freight. Fish will follow by express.

ASHBORNE GOLDFISH & SUPPLY COMPANY

Hatcheries: Burlington, Iowa; Indianapolis, Ind.; Frederick, Md.

1313 Agency St., BURLINGTON, IOWA

GOLDFISH

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED

Cary Station, Ill.

Mention The Review when you write.

**GOLDFISH BUY FROM
THE BREEDER**

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

PUTNAM'S FISHERIES

8 Divisions. Office, 442 Washington St., Buffalo, N. Y.

Mention The Review when you write.

WILD SMILAX

\$3.00 per Case

Wire or Write

C. K. LEE, Castleberry, Ala.

Mention The Review when you write.

FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam
Sprays is now at hand.

We quote these 14-in. to 20-in. at \$5.00 per 1000;
2500 or more at \$4.00 per 1000.

Screened Hardwood Leaf Mold at \$16.50 per ton.

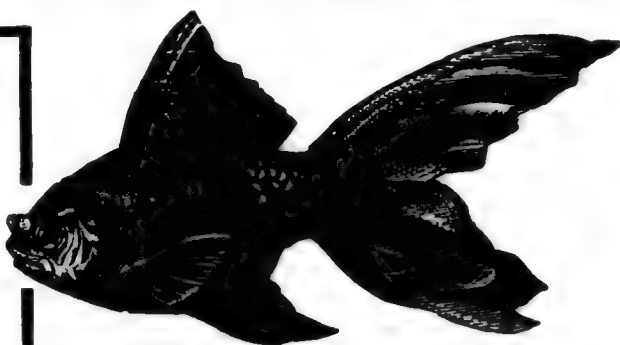
Bank reference, or cash. Prompt shipments.

NORTHERN FERN CO., Schofield, Wis.

**There's money in
Goldfish for You**

You can have a compelling
window display---and the
fish will practically sell
themselves at a handsome
profit. We sell aquarium
supplies of all kinds. Fif-
teen years' experience en-
ables us to ship fish any
distance safely.

Send for Wholesale Catalogue



Auburndale Goldfish Company

1449 W. Madison St.

Chicago, Ill.

Mention The Review when you write.

GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market. Write for samples and prices.

J. LICHTENBERGER,

1560 Ave. A,

NEW YORK CITY

Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.

Evergreen, Ala.

SMITH'S

Chrysanthemum Manual

The best work on American Chrysanthemum
Culture. Sixty cents postpaid.

Elmer D. Smith & Co., Adrian, Mich.

PACIFIC COAST DEPARTMENT

SAN FRANCISCO SHOW.

Best in City's History.

The most extensive and beautiful flower show ever staged in San Francisco opened at the Civic auditorium, San Francisco, October 26. The vast, bare building had been transformed into a huge bower of beauty. The 3-day display was given under the auspices of the Pacific Coast Horticultural Society, of which Victor Ferrari is president, and the Retail Florists' Association of San Francisco, of which Albert O. Stein is president. P. V. Matraia, of the Art Floral Co., was manager and he did his work well.

The place of honor in the center of the auditorium had been reserved for an exhibit from the great conservatory of Golden Gate park, of which John McLaren is superintendent. Some of the individual exhibits were orchids growing on trees, including more than 600 new varieties, shown by Victor A. Ferrari; a collection of over eighty varieties of ferns, some of them rare, shown by H. Plath, and another large group by H. Plath of flowering plants, palms, shrubs, etc., including some remarkable begonias and crotons; the triple booth, resembling a Greek temple, of Pelicano, Rossi & Co., showing chrysanthemums, dahlias and baskets of rare flowers; some baskets of gorgeous crotons, grown by Frank D. Pelicano, especially admired; the display of art baskets, made by the Art Floral Co., in which was one basket ten feet in height of remarkable grace and lightness, composed entirely of wire, on which were wound smilax and ferns combined with orange-colored pompon mums; the display of the Mas-Art Basket Works, Inc., of Oakland, Cal., showing lovely baskets, from a dull gold creation, a dozen feet in height, to tiny baskets, many of them filled with fine flower displays; the display of Podesta & Baldocchi, with tessellated marble floor, art marbles and terra cotta tables, etc., recently imported from Italy by Victor Podesta, all combined with the choicest roses, chrysanthemums, etc., available; the display of Joseph's, of bon-voyage baskets and other gift baskets of fruit and flowers, in which the center decoration was a white marble fountain, massed with Tokay grapes, fruit and flowers, mums in autumn shades predominating, arranged by G. P. Wagner; the art basket display of Brown & Kennedy, including a huge basket in natural willow shades, made especially for the show and filled with big chrysanthemums. A clever bit of decoration to this basket was a small basket, filled with damask-colored roses, put on the large basket as if it were a plaque. One of the exhibits that attracted all eyes was the altar of Albert O. Stein, president of the Retail Florists' Association. The altar was decorated in autumn-colored chrysanthemums and gladioli, an aisle of great candlesticks and columns was draped with wreaths of French marigolds and, on either side, were beautifully decorated tables for wedding guests. Orange-colored spot

lights heightened the effect of this display.

Beautiful Baskets.

Other exhibits that attracted much attention were the basket display of Shell-grain & Ritter, one especially admired basket being combined of Portola and Turner mums, combined with autumn oak leaves; the display of growing orchids, roses, dahlias and elkhorn fern, by Peterson & Haywood, Burlingame growers; the gorgeous collection of cut begonias, shown by Henry Bothm, of Ross; the Carboni orchids; the cyclamens, ferns and palms from the E. James greenhouses, Oakland wholesalers; the display of twelve cyclamens from the Valley Crest Nurseries, Oakland, and the twelve cyclamens from the Foothill Nursery Co., Oakland, of which George Sayers is president and F. D. Kidd, secretary.

Among the retail San Francisco stores showing clever displays were the Bloom Shop, with a cornucopia composed en-

tirely of flowers; the Flower Basket, which lived up to its name and also displayed some clever formal bouquets, and the art baskets, grasses, etc., of the Francis Floral Co.

Among displays of private growers, that of Menlo Park Horticultural Society was remarkable. Its members are head gardeners for wealthy flower lovers. Some of the chrysanthemums grown by J. Aitken were among the finest seen in the show. There were also some remarkable collections of berries from ornamental shrubs, as well as dahlias and other flowers. The Menlo Park Horticultural Society's exhibitors were P. Capp, president; J. Aitken, John Daily, Walter Bassett, George Nunn and Harry Dick.

A small but striking collection of orchids was shown by J. Bostock, head gardener for Mrs. Herbert Fleishhacker.

One of the finest collections of chrysanthemums was shown by the Growers' Floral Co.

CALIFORNIA Flowers and Greens

OF ALL KINDS AT

LOWEST MARKET PRICES

PACKED RIGHT

L. A. FLORAL COMPANY

The House of Quality and Service

236 EAST FOURTH ST.,

LOS ANGELES, CALIF.

Write for Special Prices

THEY SHIP WELL

We mean the

MUMS

and

NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

Oldest and Most Experienced Shippers in California

WE NEVER MISS

Honest, It Was a Shame!

LIST OF OUR ENTRIES IN THE CALIFORNIA STATE FLOWER SHOW, LOS ANGELES:

BEST DISPLAY OF LILY OF THE VALLEY

1st Prize, Walter Armacost & Co.

BEST 50 COLEUS PLANTS

1st Prize, Walter Armacost & Co.

BEST 25 CYCLAMENS IN POTS

1st Prize, Walter Armacost & Co.

BEST 100 MRS. CHARLES RUSSELL ROSES

1st Prize, Walter Armacost & Co.

BEST 100 COLUMBIA ROSES

1st Prize, Walter Armacost & Co.

BEST 100 PREMIER ROSES

1st Prize, Walter Armacost & Co.

BEST 100 BUTTERFLY ROSES

1st Prize, Walter Armacost & Co.

BEST 100 HADLEY ROSES

1st Prize, Walter Armacost & Co.

BEST 100 OPHELIA ROSES

2nd Prize, Walter Armacost & Co.

BEST 100 ANY OTHER COLOR ROSES

1st Prize, Walter Armacost & Co.

BEST DISPLAY GREENHOUSE ROSES

300 square feet, 1000 blooms

1st Prize, Walter Armacost & Co.

BEST DISPLAY FLORISTS' SUPPLIES

500 square feet, not for competition, Certificate of Merit

GET THE WEEKLY PRICE LISTS FROM

The Biggest, Best and Busiest Store in the West

Walter Armacost & Co.
WHOLESALE FLORISTS AND FLORISTS SUPPLIES

321 East 4th Street,

LOS ANGELES, CALIF.

WE CLOSE SUNDAYS

CARNATIONS AND VIOLETS

ARE OUR LEADERS NOW

ROSES, POMPONS, ALL CLASSES OF GREENS, STATICE AND EVERLASTINGS

Our arrangements are all made for our winter supply and we are ready to treat everyone—new and old customers—right.

BEST STOCK AT RIGHT PRICES.

Mail Address

Box 538, Station C
Los Angeles

Geo. J. Hall & Co.,

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire

GEO. J. HALL & CO.,
Los Angeles

CALIFORNIA FLORAL CO.

MUMS AND ALL SEASONABLE CUT FLOWERS

217 Winston Street

THE BEST IN THE WEST

LOS ANGELES, CAL.

The Awards.

Most of the awards were made late in the evening of the opening day. The judges were Sydney Clack, M. A. Poss, John McLaren, William Kittellwell, William Eldred, Alexander Ross, Chas. Abraham, William Clark, W. M. Brown, Mrs. Frank B. Anderson, J. K. Nuttall, Mrs. Mayo Newhall, Mrs. Timothy Hopkins and Miss Catherine Donohue. The prize awards were:

CHRYSANTHEMUMS.

Best vase of fifty, yellow—Growers' Floral Co., first.

Best vase of fifty, white—T. Yonemoto Nursery Co., first.

Best vase of fifty, any other color—Mori Bros., second.

Best twenty-five, in not less than twenty varieties, one bloom to vase, none over 18-inch stems—Mori Bros., second; no first.

Best vase of twelve, yellow—Mori Bros., first.

Best vase of twelve, white—Mori Bros., first.

Best vase of twelve, pink—Mori Bros., first.

Best vase of twelve, red or crimson—Mori Bros., first.

Best vase of twelve, any other color—Mori Bros., first.

Best, largest chrysanthemum, any color—John Aitken, first.

ROSES.

Best display of roses, not less than six varieties, twenty-five blooms of each variety—Ferrari Bros., first; Peterson & Haywood, second.

Best vase of fifty blooms, of Russell—Ferrari Bros., first.

Best vase of fifty blooms, pink—Ferrari Bros., first; Peterson & Haywood, second.

Best vase of fifty blooms, white—Ferrari Bros., first.

Best vase of fifty blooms, red—Ferrari Bros., first; Peterson & Haywood, second.

Best vase of fifty blooms, yellow—Ferrari Bros., first.

Best vase of fifty blooms, any other color—Ferrari Bros., first.

Best vase of twenty-five blooms, of Russell—Ferrari Bros., first; Peterson & Haywood, second.

Best vase of twenty-five blooms, pink—Ferrari Bros., first; Peterson & Haywood, second.

Best vase of twenty-five blooms, white—Ferrari Bros., first.

Best vase of twenty-five blooms, red—Peterson & Haywood, first; Ferrari Bros., second.

Best vase of twenty-five blooms, yellow—Ferrari Bros., first.

Best vase of twenty-five blooms, any other color—Ferrari Bros., first.

CARNATIONS.

Best vase of fifty blooms, red—N. Peterson, first.

Best vase of fifty blooms, white—Hirao, first; N. Peterson, second.

Best vase of fifty blooms, flesh pink—N. Peterson, first; Hirao, second.

Best vase of fifty blooms, any other color—N. Peterson, first.

Best vase of twenty-five blooms, flesh pink—Abe Slemo, first; N. Peterson, second.

Best vase of twenty-five blooms, any other color—N. Peterson, first.

5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red
20 Perle von Zehlendorf, salmon pink
20 Cherry Red

20 Christmas Red
10 Pure White
10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

Fred Grohe Co., R.F.D. 4, Box 367, Santa Rosa, Cal.

Mention The Review when you write.

PALMS

Phoenix Canariensis

Pot-Grown

24 inches high
\$9.00 per doz.

E. H. RUST
1625 Bank St., So. Pasadena, Cal.

Mention The Review when you write.

Plumosus, Maidenhair

and all classes of Greens always on hand at right prices

Write for special prices on

Christmas Greens and Decorative Material

We are headquarters

Los Angeles Evergreen Co.
456 Wall Street, LOS ANGELES, CAL.

Mention The Review when you write.

LILY OF THE VALLEY.

Best display of lily of the valley, not less than 100 blooms—Ferrari Bros., first.

HERBACEOUS PERENNIALS.

Best collection of cut tuberous-rooted begonias, not less than 100 blooms—Henry E. Bothin, first.

Best collection of cut tuberous-rooted begonias, not less than fifty blooms—Henry E. Bothin, first.

The flower show committee consisted of the following: P. V. Matraia, man-

FLOWER SEEDS

Selected Strains

High Germination

The Best Variety for Commercial Growers

Oz. ¼ Lb.

STATICE (Everlasting flower).

Bonduelli, annual, large yellow..\$0.60 \$2.00

Sinuata, well known blue, annual .60 2.00

Tr. Pkt.

Incana Hybrida, mixed, perennial.....\$0.50

Pseudo Armeria, rose, perennial..... .50

Pseudo, large flower, mixed, perennial.. .50

Sibirica Pyramidalis, blue,..... .50

Tatarica, rose, perennial..... .50

Tatarica, white, perennial..... .50

Latifolia, purple, perennial..... .50

Limonium, lilac, perennial..... .50

Cash with order, please. Postage free.

ADRIAN J. SCHOORL
255 California St., San Francisco, Cal.

Dahlias - Gladioli - Cannas

SELECTED DAHLIA SEED

ARCHER'S GARDENS

Los Angeles County 400 No. Marengo Avenue
ALHAMBRA, CAL.

ager; Charles Brown, B. M. Joseph, V. A. Ferrari, assistant managers; A. O.

At All Times Strong ON SEASONABLE FLOWERS

Our Leaders for November are:

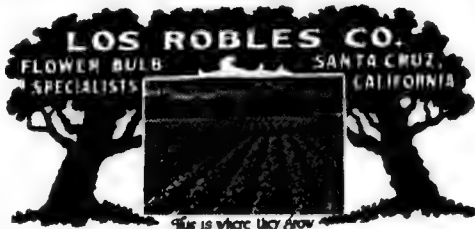
ROSES, in all varieties
MUMS, all sizes and colors
POMPONS, every type and color

With our present organization and equipment there is scarcely any limit to our ability to supply any flowers to be had in the Los Angeles market.

All Florists who seek to establish permanent connections with a dependable supply in Los Angeles should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midseason days come and all florists are clamoring for flowers.

To Eastern Florists: Ask your wholesaler for "Amling" Statice. If he does not handle it, send us his name with your first order. All colors; all varieties. Can be shipped anywhere in America. We prefer to sell through dealers, but will supply the trade direct where no dealer handles "Amling" Statice.

E. C. AMLING CO., 447 Wall St., Los Angeles, Cal.
Store open 7 a. m. to 5 p. m., except Sunday



Spotted Callas

ELLIOTTIANA
Golden Yellow
1½ 1¾ 2 2½ 3

MACULATA
Ivory White
1½ 2 2½ 3

REHMANNII
Pink Flowers; Leaves Without Spots
1¼—Flowering size

We offer immediate delivery—positively true to type—strong bulbs for forcing. Write or wire

LOS ROBLES CO.

BULB GROWERS

SANTA CRUZ, CAL.

Stein, treasurer; J. R. Walsh, financial secretary; James T. Lynch, corresponding secretary. M. M.

LOS ANGELES.

The Market.

A cooler night temperature, with some rain and cloudiness, has made stock from outdoors less plentiful, but has hardened it up, so that the quality is good. From inside the roses are improving right along; in fact, these may be said to be up to the winter form. The demand seems ever on the increase and everything good cleans up, despite the greatly increased quantities arriving. A scarcity of good mums developed last week and practically all the best of the earlies are over.

MEXICAN IVY IS READY

Our light packing will save you on express.

HUMBOLDT EVERGREEN CO., Dyerville, California

Mention The Review when you write.

Asparagus Plumosus and Sprengerii Sprays...\$1.35 per 100; 500 for \$6.25. F. O. B. Los Angeles
Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000
Asparagus Sprengerii Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.

Pompoms are coming in freely and the local demand for them is good, but in a good deal of the territory served by Los Angeles shippers these are grown

California Flowers Now Ready for Shipping

| | |
|---|----------------------------|
| Mums , large, selected, our specialty..... | \$2.00 to \$3.50 per dozen |
| Mums , small and medium | 50c to \$1.50 per dozen |
| Pompons , bunches, assorted colors | 25c to 50c per bunch |
| Violets | \$1.00 per dozen bunches |
| Helichrysum , selected..... | \$1.50 per 100 |
| Statice , blue, white, yellow..... | \$3.00 per dozen bunches |
| Plumosus and Adiantum | 30c per bunch |
| Mexican Ivy | 15c per bunch |
| Other California Greens | |

Wholesale

DARBEE'S

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

extensively and, consequently, not wanted from here. Valley and orchids are again on the scarce side. Dahlias are passing rapidly, yet fine flowers are in the market, especially of the cactus types. There are still some late asters, but they do not cut much figure.

Retailers all report business as fair, with some decorations and a large amount of good funeral work as the principal outlets. Wholesalers say that shipping is picking up rapidly, especially in the southern territory, where from now on the demand for mums and roses will be heavy.

Various Notes.

C. E. Morton, of Phoenix, Ariz., has been in town taking in the show and securing baskets and other stock for the store of the Donofrio Floral Co., of which he is sole proprietor. He says that around Phoenix the outdoor roses are beautiful now. He also brought the news that his brother, William, formerly of Los Angeles, had the misfortune to break his arm recently. Mrs. Morton has returned home from her long visit in the east.

When driving to Bakersfield last week T. Wright says that the hills around were deep in snow. It was a Sunday trip.

Albert Beverley, of the Mission Oak Nursery, Santa Barbara, drove down last week on a business trip, accompanied by Mrs. Beverley, who will remain in the city for a short time.

Polder Bros. are fortunate this year in having an exceptionally fine lot of Dutch irises. Their land at Montebello seemed particularly adapted to these bulbs and not only do they produce excellent flowers, but increase rapidly. John Polder says he has been surprised to see what fine bulbs have been formed from small sets planted thickly last year. Their Rembrandt is always eagerly looked for by buyers in this market.

Fine funeral work and good orders for decorations kept everyone busy last week at the store of Wolfskill's & Morris Goldenson.

Showing the excellent organization at the place of W. Armacost & Co., it was noted that, notwithstanding the immense amount of work entailed at the big show with their exhibit, everything was running smoothly on Fourth street. M. Williamson and his able assistants

STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

WESTERN ROSE CO., ALHAMBRA, CAL.

Mention The Review when you write.

ROSES — PORTLAND — ROSES

HARDY PERENNIALS Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.

Mountain View Floral Co., Portland, Oregon.

Mention The Review when you write.

CUT POINSETTIAS

WITH SPLENDID GREEN FOLIAGE

Ready to ship latter part of November

| | |
|---|---------|
| No. 1—3-ft. stems, select flowers..... | Per 100 |
| No. 2—2½-ft. to 3-ft. stems, large flowers..... | \$17.00 |
| No. 3—1½-ft. to 2-ft. stems, medium flowers..... | 14.00 |
| No. 4—12-in. to 18-in. stems, decoration flowers..... | 11.00 |
| | 8.00 |

PAUL ECKE

Largest Grower of Cut Poinsettias and Poinsettia Stock Plants

1226 Hayworth Ave., Phone 579222, Los Angeles, Cal.

Wagner's Giant Winter and all other standard

Rhubarb Seeds and Plants

also BLACKBERRY SEED

All varieties of Berries and Small Fruiting Plants

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

WAGNER'S NURSERY
Pasadena, Cal.

were there with the glad hand, while the packing and shipping was going on busily, as usual. Mr. Royston is expected home from his eastern trip shortly.

BULBS

Highest Quality — California Grown

Large-Flowering Gladioli

| | Per 100 | Per 1000 |
|---|---------|----------|
| AMERICA , Pink, first size..... | \$3.00 | \$27.50 |
| PANAMA , Rose-pink, first size..... | 3.50 | 30.00 |
| SCHWABEN , Yellow, first size..... | 5.00 | 45.00 |
| NIAGARA , Yellow, first size..... | 5.00 | 45.00 |
| BARON HULOT , Blue, first size..... | 5.00 | 45.00 |
| Other varieties, prices on request. | | |
| FREESIA, Purity , ⅞ in. to ½ in..... | .75 | 5.00 |
| ½ in. to ⅝ in..... | 1.00 | 9.00 |
| ⅝ in. to ¾ in..... | 1.50 | 13.00 |
| AMARYLLIS BELLADONNA , Pink | Per 100 | \$ 5.00 |
| LILIUM GIGANTEUM , Imported | | 20.00 |
| Satisfaction guaranteed. Packing free. | | |
| F. O. B. San Francisco, California. | | |
| Terms—5% cash with order; 2% ten days; 30 days net. | | |

ADRIAN J. SCHOORL

255 California Street

SAN FRANCISCO, CAL.

Mention The Review when you write.

Chrysanthemums and Pompons

ARE NOW AT THEIR BEST

We have them in all colors and varieties.
We take pride in ourselves on our packing.

TRY SAMPLE SHIPMENT.

Violets Ready

J. A. AXELL

WHOLESALE COMMISSION FLORIST

463 Bush Street, San Francisco, Cal.

WE CLOSE SUNDAYS

Mention The Review when you write.

VIOLETS

M U M S

VIOLETS

POMPONS

**DRIED
STRAW-
FLOWERS**

Violets are now ready for shipment.

Plumosus

Adiantum

GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

Carl Brose, of Herbert Bateman, Inc., George Eischen and Hunter Graham, of the Alexandria Florist, have been out after duck. They are all first-class Nimrods.

George Hall is nothing if not honest in his opinions. He thought he had not time to exhibit at the big show, but, after seeing it and noting the great influx of visitors, he regards himself as lacking in enterprise in not doing so and he is loud in his praises of those who did exhibit. That's the spirit, Mr. Hall.

H. R. R.

SAN FRANCISCO, CAL.

The Market.

A slight rainfall, alternating with

sunshine, has done some slight and temporary damage to the chrysanthemum crop. Weather conditions look promising, however, and the probability is that there will not be enough damp weather, at present, to interfere with mum shipments. The pompon mums suffer less from dampness than the large varieties.

All the shippers seem to be busy. New Orleans has consumed a large proportion of the mums for several days, special refrigerator cars being run. The slight rainfall has helped the violet crop, which is now in excellent condition. Roses, while fairly plentiful, are still somewhat high in price. Carnations are plentiful and good. Such stock as marigolds, dahlias, gaillardias and other outdoor flowers are plentiful. Sweet peas are somewhat scarce.

Florists' Meeting.

Albert O. Stein was reelected president of the San Francisco Retail Florists' Association at its last meeting. The organization was formed a year ago and Mr. Stein was its first president. He was one of the prime factors in the Sunday closing movement among the local florists. Some successful advertising campaigns have also been conducted locally during the organization's first year of life. Other officers elected at the October meeting are: Charles W. Brown, of Brown & Kennedy, vice-president; J. Benedetti, treasurer, and James T. Lynch, secretary. The association is participating in the Allied Fall Flower Show, at the municipal auditorium. In fact, the great bulk of

You Want Good Stock, Don't You?

Join the bunch and send us your orders,
one shipment will prove we treat you right

| | |
|--|---------------------------|
| MUMS, all colors..... | \$1.00 to \$2.50 per doz. |
| MUMS, all colors, small and medium..... | 3.50 to 6.00 per 100 |
| POMPONS, selected varieties, all colors..... | 2.50 per doz. bunches |
| MEXICAN IVY..... | 1.50 per doz. bunches |
| PLUMOSUS and ADIANTUM..... | .25 per doz. bunches |
| STATICE, all colors..... | 2.50 per doz. bunches |
| ACROCLINIUM..... | 7.50 per doz. bunches |

Violets, I should say so! \$1.00 per doz. bunches

At present we have **SOME MUMS** at about \$1.50 per dozen

Refrigerator car Chicago every day.

WHOLESALE F. C. JAEGER & SON SHIPPERS

WRITE FOR DETAIL PRICE LIST

141 Powell Street

San Francisco, California

WE CLOSE SUNDAYS

Mention The Review when you write.

the beautiful exhibits have been made by members of the association.

Various Notes.

The anticipation of a possible railroad strike handicapped this market last week. Mrs. Darbee, of Darbee's, said: "We cut down our shipments of chrysanthemums and violets greatly, as it seemed useless to send goods out if they were to be tied up en route. We sent letters to the people to whom we ship, explaining the uselessness of making shipments if a strike were coming."

Angelo J. Rossi, of Pelicano, Rossi & Co., who is running for supervisor on the ticket of the United Voters, has paraphrased the florists' slogan. On the firm's delivery wagons one reads: "Say It with Votes."

Frank D. Pelicano has returned from Los Angeles, where, he says, he and the San Francisco florists who accompanied him were treated "like kings." H. Plath is being congratulated on having won the first award for ferns, Frank Bacon on his dahlia award, James Davis on his award for the twelve best pompon dahlias, and R. Lohrman, of San Rafael, on his award for the best 3-year-old dahlia, La Signorita.

J. A. Axell is much interested in the awards at the flower show for the best arrangements of flowers by growers and amateurs in Mas-Art baskets. Like most of the wholesalers, Mr. Axell is not himself an exhibitor, but several of his growers have fine exhibits and he is especially interested in the Mas-Art baskets because he has the exclusive San Francisco agency for the baskets, which are made in Oakland, Cal.

SEE OUR LARGE AD ON
Seasonable Plants and Supplies
in the Oct. 6 issue of The Review.
Wilson-Crout-Gehr Co.
Wholesale Florists
East 62nd and Ankeny Sts. Portland, Ore.

Mention The Review when you write.

Woodland Park Floral Co.
SUMNER - WASHINGTON
Wholesale Growers of
Pot Plants and Cut Flowers

Mention The Review when you write.

CYCLAMEN
Selected plants in bud, 5-in.... \$40.00 per 100
Selected plants in bud, 6-in.... 60.00 per 100
Selected plants in flower, 6-in.. 9.00 per doz.
CINERARIA
H. & S. Strain, 2½-in. pots.... 5.00 per 100
ERIC JAMES, 8635 Foothill Blvd., OAKLAND, CAL.

Asparagus Plumosus Nanus
Plants 5 inches high, \$10.50 per 1000
5000 Crackerjack Gladioli
Bulbs 1½ to 2 inches, \$20.00 per 1000
A. A. FARLEY, Bulb Grower Downey, Cal.

F. C. Jaeger & Son are in receipt of letters from all over the country congratulating them on their latest telegraph window, reproduced in The Re-

We Can Furnish Now Direct
to You

Mexican Ivy

LIGHT PACKING
NO PACKING CHARGE

H. H. Myers Evergreen Co.
FORTUNA, CALIF.

Mention The Review when you write.

STOP! LISTEN!

Cyclamen, from 3-in. pots, ready for 4-in.
White, and white with eye, 10c each.
Red, Pink, Violet and Salmon, 12½c each.
Fine Stock. Satisfaction Guaranteed.
Sunnyside Greenhouses, Cottage Grove, OREGON.

Mention The Review when you write.

California Privet

Well branched, well rooted
18 to 30 ins., \$35.00 per 1000
SYLVAN NURSERIES, Roseville, Calif.

view. They are ardent enthusiasts for this branch of florists' work and say that they intend to continue working for the cause.

CALIFORNIA CHRYSANTHEMUMS Best Shipping Conditions

| | |
|--|------------------------------|
| Small Mums | \$4.00 to \$6.00 per hundred |
| Mums, in all colors, medium | 1.50 to 1.75 per dozen |
| Mums, in all colors, selected grade | 2.00 per dozen |
| Mums, in all colors, special grade | 2.50 per dozen |
| Pompons, in all colors | 25c per bunch and up |

Above prices subject to market changes.

Violets, \$1.00 per dozen bunches

Plumosus and Adiantum.

Seasonable Flowers of all kinds

DRY FLOWERS

| | |
|---|--------------------------|
| No. 1. Acroclinium, pink and white | \$1.00 per dozen bunches |
| No. 2. Helichrysum, red and golden yellow | 1.50 per dozen bunches |
| No. 3. Statice, lavender, blue, white and yellow | 3.00 per dozen bunches |
| No. 4. Gypsophila | 3.00 per dozen bunches |
| No. 7. Japanese Lotus, beautifully colored, leaves, seed and blossom assortments | 3.00 per dozen |
| No. 8. Japanese Lotus, natural color, plain | 1.50 per dozen |

UNITED FLOWER & SUPPLY CO., Inc.

Wholesale Growers and Shippers

448 BUSH STREET,

SAN FRANCISCO, CAL.

CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallery Building, Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

MATS

For wrapping plant pots.
Write for samples and prices.

BAMBOO CANE STAKES

| | |
|--------------------|-----------------|
| Green, 3-ft. | \$4.50 per 1000 |
| Green, 4-ft. | 6.50 per 1000 |
| Natural, 6-ft. ... | 7.50 per 1000 |

PLANT TUBS

Each 50c

VIOLETS

Now ready for shipment.

DRIED STRAWFLOWERS

of all varieties.

ENOMOTO & CO., Inc.

Wholesale Growers and Shippers

35 Saint Anne Street

SAN FRANCISCO, CAL.

The Growers' Floral Co. reports an active demand for mums and the firm's violet specialty. Both chrysanthemums and violets, coming from the nurseries, are in prime condition for shipping.

Enomoto & Co. are now drying straw-flowers at the nurseries and are managing to retain the colors in a satisfactory manner. Chrysanthemums and violets are coming in as plentifully as ever.

The United Flower & Supply Co. says that the New Orleans demand for All Saints' day came at a time when the Chicago trade was slowing up.

H. Hayashi, of H. Hayashi & Co., Oakland, Cal., has been calling on his friends in the San Francisco trade. Speaking of his nurseries at 2311 Seventy-third avenue, Oakland, Mr. Hayashi said: "We are growing a great

many potted plants for the holiday trade, especially poinsettias, cyclamens and begonias, in our ten greenhouses and expect to be able to handle a large Christmas business."

P. V. Matraia, of the Art Floral Co., might well have paraphrased the lines of Figaro, in Rossini's "Barber of Seville," on the opening day of the flower show: "Everyone calls me! Everyone wants me! One at a time, for pity's sake!" Mr. Matraia seemed to be everywhere, inciting everyone to work, during the strenuous hours preceding the opening of the show. The Shrine circus should have vacated the auditorium the night preceding the opening of the flower show. It was not out in the morning when floral goods began arriving and the result was a

strenuous time that will long be remembered in florists' circles.

B. Joseph has returned from southern California.

Podesta & Baldocchi are nearing the completion of the extensive alterations that have been made in their store on Grant avenue.

M. M.

SEATTLE, WASH.

The Market.

The early part of last week was marked by rather slow business, but the closing days registered a decided change. There is little change to report on the stock situation, except that frosts Friday, October 21, marked the end of outdoor flowers in any quantity.

CHRYSANTHEMUMS OF FINEST QUALITY ARE
NOW READY FOR SHIPPING
GIVE US AN INITIAL ORDER FOR TRIAL.

Order **DRIED FLOWERS** for your Winter's Supply.
VIOLETS

GREENS—Woodwardia, Plumosus, Adiantum, Brakes, etc.

DOMOTO BROTHERS

440 Bush Street

**WHOLESALE
AND SHIPPERS**

San Francisco, Cal.

Mention The Review when you write.

CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.

Mums and roses must be classed as the leaders in current offerings. Local retailers say that the California shippers have been charging prices so high this season that heavy sales at retail are out of the question, since the public generally refuses to meet the figures which must be asked. Express company officials advise that total shipments on early mums from California have been lighter this year than in any recent season. The early deliveries of local-grown stock have been a certain factor in creating this condition, but prices have really been the big consideration. Turner, Bonnaffon and pompons constitute the chief offerings to date, but several growers will have bronze ready soon. The cut of pompons has been heavy and these have sold freely.

Roses are showing a healthy increase in quantity, with the demand generally heavy enough to care for all receipts. Several growers note such a gain on Wards that their offerings on this variety equal their cut of Ophelia. Russell, Columbia and Cecile Brunner are plentiful. Local violets are being used rather freely in corsage work, the express charges on California stock preventing any shipping as yet. Bouvardia and stephanotis are also popular in such combinations. The cut of orchids is sufficient to meet trade demands.

What are figured as the last deliveries of gladioli came in last week, but dahlias are still offered in fair quantities. Delphinium is a recent novelty, but the quality does not make for fast turnover. African marigolds show excellent color, although inclined to be short of stem. Carnations are still short of normal deliveries, but show further improvement as to quality.

Business in potted offerings is perhaps a little slower, but in many shops these sales continue to be a good share of the business. Cyclamens are in fine color and strong, which makes for a ready sale, and the widest variety of ferns seen here this season is available.

Chrysanthemums

We will have about 40,000 well grown Chrysanthemums for sale this year, all of good quality. Prices will be reasonable.

Buy the local Mums

YELLOW and WHITE TURNER, November 1 to December
BONNAFFON and CHIEFTAIN, November 1 to December
CHADWICK, M. DEAN and others in season

POMPONS—In all colors, ready now

Seattle Greenhouse Association

1606 Pike Place

Elliott 4328

SEATTLE, WASH.

Mention The Review when you write.

BOSTON FERNS

6-in.....\$ 9.00 per doz. | 8-in.....\$21.00 per doz.
7-in..... 15.00 per doz. | 9-in..... 30.00 per doz.

CYCLAMEN

6-in., bloom and buds.....\$9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.
Cash with order, please.

H. HAYASHI & CO.,

2311 73rd Avenue,

OAKLAND, CAL.

Mention The Review when you write.

Primroses and pompons make up the remainder of the list.

A feature of recent fern sales in a number of shops has been the showing

of fern baskets instead of single plants, three, four or five ferns being placed in novelty baskets or specially made wooden boxes.

Huckleberry and Salal

12x12x50-inch boxes (full pack)\$2.50 for either. Mixed same price.

BERRIED ENGLISH HOLLY WREATHS

16 inches over all 50c each; 20 inches, 75c each

BERRIED ENGLISH HOLLY

25 or 50-lb. boxes, cut day of shipment50c lb.

Mistletoe (White Pearl brand)50c lb.

Cedar Roping\$7.00 per 100 yds.

SEATTLE FERN & MOSS COMPANY

Correspondence Solicited. 2135 Western Avenue, SEATTLE, WASH.

Mention The Review when you write.



SEEDLINGS

Mastodon Greenhouse, special mixed, per 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.

Mastodon Private Stock, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

SEED

Steele's Mastodon Greenhouse, special mixed (O. K. Outside). 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$2.00, 1/2 oz. \$3.75, 3/4 oz. \$7.00, 3 oz. \$18.50, 4 ozs. \$24.00.

Steele's Mastodon Private Stock, mixed. 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz. \$3.25, 3/4 oz. \$6.00, 3 ozs. \$16.50, 4 ozs. \$22.00.

Steele's Pansy Gardens
Portland, Oregon

Your inquiries for anything you may need

WILL BE APPRECIATED

H. L. OLSSON CO., Inc.

Growers of Quality Plants for the Trade
Box 494, SPOKANE, WASH.

Various Notes.

Ira Wilson, of the Bellingham Floral Exchange, was a trade visitor last week. The primary object of his visit was to inspect local growers' stock with the idea of lining up a full holiday supply.

All of the employees of the Hollywood Gardens were the guests of Dr. and Mrs. W. A. Moore at dinner Saturday evening, October 22. These dinners are a regular feature at this shop.

The Woodland Park Floral Co. has a splendid showing of poinsettias, which will be ready for the holidays. A limited amount of white and pink stock is being grown.

Ronald Bacchus, until recently connected with the Nelligan sisters' shop, in San Francisco, has been added to the staff of the Pinehurst Floral Shop. He will give special attention to decorations.

The regular meeting of the publicity

CURRENT PRICE LIST

Effective November 7, 1921

Subject to change without notice.

| | SHORT 8-12 ins. | MEDIUM 13-18 ins. | LONG 22-27 ins. |
|---------------------|--------------------|----------------------|--------------------|
| ROSES | | | |
| Columbia..... | 8c | 15c | 20c |
| Dunlop..... | 8c | 15c | 20c |
| Ophelia..... | 8c | 15c | 20c |
| Hoosier Beauty..... | 8c | 15c | 20c |
| Pilgrim..... | 6c | 12c | 15c |
| Shawyer..... | 6c | 12c | 15c |
| White Shawyer..... | 6c | 12c | 15c |
| White Killarney.... | 6c | 12c | 15c |

Carnations..... \$4.00 @ \$6.00 per 100

Chrysanthemums, home grown,
\$1.50, \$2.00 @ \$2.50 per dozen

Spray Mums and Pompons, all colors,
35c per bunch

Dried Gypsophila.....25c " "

Sprenger.....50c " "

Plumosus.....60c " "

Hardy Ferns.....25c " "

Miller Floral Co. UTAH
FARMINGTON,

Richard Diener Company

INC.

Originators and Growers
of the Largest and Finest
Gladioli and Petunias

Catalogue on Request

KENTFIELD
Marin County CALIFORNIA

Rahn & Herbert Co.
CLACKAMAS, OREGON

Wholesale Growers of
Pot Plants and Cut Flowers

committee of the Seattle Florists' Association was held on Wednesday evening, October 26, after dinner at Meve's cafeteria. Plans for the winter advertising schedule were discussed.

The Orpheum Floral Co. continues to feature popular-priced potted offerings in its window display and has enjoyed an especially good demand for cyclamens.

Rosaia Bros. are cutting large quanti-

Special Surplus Sale of Early Orchid-Flowering Sweet Pea Seed



This year we had a record-breaking crop of some of the best market varieties, which we are offering to the commercial grower and market gardener only, far below regular prices, as we do not want to carry them over or sell them in bulk, giving our patrons a real bargain.

| | Per pound |
|--|-----------|
| CHRISTMAS PINK ORCHID, pink and white | \$2.50 |
| MRS. A. A. SKACH..... | 2.50 |
| MISS LOUISE GUDE, shell pink..... | 2.50 |
| MRS. JOS. MANDA | 2.50 |
| BRIDAL VEIL, white-seeded white... | 2.50 |
| MRS. M. SPANOLIN, black-seeded white | 2.50 |
| MRS. CHAS. ZVOLANEK, best lavender..... | 2.50 |
| ZVOLANEK'S PALE BLUE..... | 2.50 |
| ZVOLANEK'S BLUE | 2.50 |
| ZVOLANEK'S RED, largest red in existence | 2.50 |
| ZVOLANEK'S ORANGE | 2.50 |
| YARRAWA | 2.50 |
| ZVOLANEK'S BEAUTY, fiery dark rose | 2.50 |

ZVOLANEK'S ROSE, the famous bright pink, at \$10.00 per pound.

No order of less than 1/2 pound of each at these prices accepted.

All these varieties are not only winter-flowering, but they will produce more and better flowers out of doors than the old late Spencers, because they bloom 3 to 4 weeks earlier, before the hot weather sets in. Plant after the Chrysanthemum and get full crop for Easter. Plant in cool frames or outdoors just before the freezing begins and get full crop in May for Decoration Day. Plant out of doors in the spring and they will bloom early in June.

Ant. C. Zvolanek & Sons
Lompoc, California

Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

ties of Ward roses at the greenhouse and they devoted a whole window to showing this popular flower recently. Some shipping trade has been developed on this item. Recent decorations include a number of large weddings and club luncheons. For the largest of these the autumn note was carried out with the use of fall foliage, yellow mums, African marigolds, Ward roses and pumpkins. Japanese butterflies for place cards were also supplied by the decorators.

Extensive alterations have been completed at the Pinehurst Floral Shop, shelving to hold boxes and other supplies being set along the wall for the greater part of the mezzanine floor, while handsome wall cabinets for the display of vases and small jardinières have been put in on the main floor.

Ernst Mayer was host on Sunday, October 23, to a group of Seattle florists, a part of the day being spent in a tour of the greenhouses. Those in attendance were Frank Chervenka, Thomas Keeling, Gus Bjorkman, Sylvestro Muecci, Will Desmond, Carl Melby and Felix Rosaia.

Felix Rosaia handled the decorations for several large dances last week.

H. L. Hanson, of Baldi, Wash., called on the trade last week. He arranged for holiday shipments of moss.

Irving Harris, of the Bon Marche flower shop, has been making a special showing of bulbs for fall planting. He says that sales of hyacinths have been active, but buyers have not taken so actively to tulips.

Kenney's Home of Flowers has been showing some highly colored pompons that have attracted favorable comment. A novelty shown at this shop has been some late deliveries of larkspur.

Work of removing the Woodlawn Flower Shop to its new location, at Second and Union streets, was started last week. The arrangement of the display windows will be out of the ordinary. Fred Gust, Pacific coast representative of the McCallum Co., Pittsburgh, is now with this shop, and will devote his time between road trips to the telegraph orders and decorations. He has been supervising the work of moving into the new store.

The first potted peppers seen here this year were shown at Melby's Flower Shop.

The Seattle Fern & Moss Co. is already receiving inquiries from eastern buyers concerning English holly, mistletoe and holiday greens. Sales for this firm have shown an increase every month. H. M.

"California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

NET WHOLESALE PRICE LIST

| Size | Each | Doz. | 100 |
|--------------|--------|--------|---------|
| 8-inch..... | \$0.85 | \$9.00 | \$87.00 |
| 10-inch..... | 1.10 | 11.50 | 84.00 |
| 12-inch..... | 1.60 | 16.50 | 121.00 |
| 14-inch..... | 2.25 | 25.00 | 187.00 |
| 16-inch..... | 2.60 | 29.00 | 212.00 |
| 18-inch..... | 3.25 | 35.00 | 266.00 |
| 20-inch..... | 3.85 | 42.00 | 322.00 |
| 22-inch..... | 5.25 | 57.00 | 441.00 |
| 24-inch..... | 7.25 | 78.00 | 595.00 |
| 30-inch..... | 10.75 | 120.00 | 910.00 |

F. O. B. Factory, Los Angeles.

Prices Subject to Change Without Notice.

ROY F. WILCOX & CO. Montebello, Cal

Manufacturers
Wholesale Florists and Nurserymen

Ferns in Flats

Good Strong Plants

Per 100.....\$2.00
In 5000 lots, per 100.....1.75

Strong 2¼-inch Plants

Per 100.....\$6.00
Write for Varieties

Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

H. PLATH

"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

Mention The Review when you write.

"try Clarke"

The best and quickest way to get what you want in

Bulbs, Florists' or Nursery Stock

is to write

W. B. Clarke, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

Geraniums, Special bargain for a short time. Standard named varieties, rooted cuttings, \$20.00 per 1000; S. A. Nutt, \$15.00 per 1000; 2-in., \$35.00 per 1000.
Pelargoniums, named varieties, 3-in., \$10.00 per 100.
Asparagus Sprengeri, 2-in., \$3.50 per 100.
Asparagus Plumosus, 4-in., \$15.00 per 100; A-1 stock.
Pansies, giant strain, 6 to 8 leaves, \$5.00 per 1000.
Also Hardy Perennials. Prices on request.

FRED G. EHLE, Wholesale Grower
224-236 Sanborn Ave., San Jose, Cal.

FREESIAS

Precht & Weitella

Box 603
Montebello, Cal.

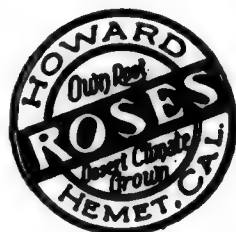
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1921-1922

List ready.

All Field Grown.

HOWARD ROSE CO.,
HEMET, CAL.



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BEDDING STOCK

2-inch pots and rooted cuttings.

Peters & Sons

HILLYARD, WASH.

(We ship from Spokane)

Mention The Review when you write.

Erica Mediterranea, out of 2-inch pots, \$8.00 per 100.

English Ivy, out of 2½-inch pots, \$6.00 per 100.

Hydrangea Hortensis, out of 2½-inch pots, \$6.00 per 100.

Cash with order, please

Pacific Nurseries, Colma, San Mateo Co., Cal.

Phoenix Canariensis, Washingtonia Robusta, Chamaerops Excelsa, Etc.
For prices, see ad, page 62, issue of Sept. 8.
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.

JOHN KRUCHTEN

JOHN KRUCHTEN CO.

(NOT INCORPORATED)

Wholesale Florists

30 East Randolph Street
L. D. Phone, Central 8016-8017-8018

HENRY KRUCHTEN

CHICAGO, ILL.

Wholesale Cut Flower Prices.

Chicago, Nov. 1, 1921.

| | Per 100 | |
|------------------------|-----------|---------|
| Columbia | \$ 4.00 @ | \$25.00 |
| Mrs. Russell | 6.00 @ | 30.00 |
| Premier | 6.00 @ | 30.00 |
| Milady | 6.00 @ | 30.00 |
| Crusader | 6.00 @ | 30.00 |
| Butterfly | 4.00 @ | 20.00 |
| Montrose | 4.00 @ | 20.00 |
| Sunburst | 4.00 @ | 20.00 |
| Ophelia | 4.00 @ | 20.00 |
| Double White Killarney | 4.00 @ | 20.00 |
| Nesbit | | 3.00 |
| Cecile Brunner | | 3.00 |
| Valley | | 8.00 |
| Carnations | 1.50 @ | 5.00 |
| Carnations, Laddie | | 6.00 |
| Sweet Peas | 1.50 @ | 3.00 |
| Violets, single | .75 @ | 1.00 |
| Easter Lilies, doz. | \$2.50 @ | \$3.00 |
| Mums, doz. | 1.50 @ | 5.00 |
| Pompons, bunch | .35 @ | .75 |
| Cattleyas, each | 1.25 @ | 1.50 |

Philadelphia, Nov. 1, 1921.

| | Per 100 | |
|---------------------------|-----------|---------|
| Beauty, Special | \$50.00 @ | \$75.00 |
| Russell, Hadley, long | 20.00 @ | 25.00 |
| Russell, Hadley, short | 6.00 @ | 10.00 |
| Premier, Columbia, long | 15.00 @ | 20.00 |
| Premier, Columbia, short | 4.00 @ | 6.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Butterfly, Ophelia, long | 8.00 @ | 12.00 |
| Butterfly, Ophelia, short | 4.00 @ | 6.00 |
| Pilgrim | 6.00 @ | 12.00 |
| American Legion | 6.00 @ | 20.00 |
| Cattleya Labiata | 100.00 @ | 125.00 |
| Easter Lilies | | 20.00 |
| Valley | 8.00 @ | 10.00 |
| Dahlias, fancy | 5.00 @ | 6.00 |
| Dahlias, ordinary | 3.00 @ | 4.00 |
| Cypripediums | | 50.00 |
| Carnations, select | 3.00 @ | 4.00 |
| Carnations, ordinary | 1.50 @ | 2.00 |
| Chrysanthemums, fancy | 30.00 @ | 35.00 |
| Chrysanthemums, select | 20.00 @ | 25.00 |
| Chrysanthemums, ordinary | 12.00 @ | 15.00 |
| Sweet Peas, select | 1.50 @ | 2.00 |
| Sweet Peas, ordinary | .75 @ | 1.00 |
| Cosmos | .35 @ | .50 |
| Violets | .50 @ | .75 |
| Snapdragons | 4.00 @ | 6.00 |
| Callas | | 2.00 |
| Pompons, per bunch | \$0.35 @ | \$0.75 |
| Gardenias | 25.00 @ | 50.00 |

Cleveland, Nov. 1, 1921.

| | Per 100 | |
|----------------------|-----------|---------|
| American Beauty | \$ 6.00 @ | \$50.00 |
| Columbia, short | 4.00 @ | 8.00 |
| Columbia, long | 10.00 @ | 20.00 |
| Premier, short | 4.00 @ | 8.00 |
| Premier, long | 10.00 @ | 20.00 |
| Ophelia, short | 4.00 @ | 8.00 |
| Ophelia, long | 10.00 @ | 15.00 |
| Butterfly, short | 4.00 @ | 8.00 |
| Butterfly, long | 10.00 @ | 15.00 |
| Sunburst | 4.00 @ | 10.00 |
| American Legion | 5.00 @ | 12.00 |
| White Killarney | 4.00 @ | 15.00 |
| Ward | 4.00 @ | 6.00 |
| Pilgrim | 4.00 @ | 12.00 |
| White Ophelia | 4.00 @ | 8.00 |
| Miniature Roses | 2.00 @ | 4.00 |
| Carnations | 3.00 @ | 4.00 |
| Valley | | 12.00 |
| Dahlias | 3.00 @ | 6.00 |
| Easter Lilies | | 25.00 |
| Gladoli | 4.00 @ | 6.00 |
| Chrysanthemums, doz. | \$2.00 @ | \$6.00 |

WORCESTER, MASS.

The Worcester County Horticultural Society will hold its annual chrysanthemum exhibition November 3 and 4. The following florists are expected to make trade exhibits at this show: Randall's Flower Shop, H. F. A. Lange and Sydney Winter. Allen J. Jenkins will also exhibit.

The city florists all report good business.

Henry F. Littlefield, 552 Main street, has completed elaborate decorations at a branch store just opening on Main street.

Weddings have been much in evidence and still are numerous.

GEO. REINBERG
Wholesale
Cut Flowers
Milady, Columbia, Sunburst, Ophelia, White Killarney and Russell
30 E. Randolph St., CHICAGO, ILL.
Mention The Review when you write.

PERCY JONES
WHOLESALE COMMISSION FLORISTS
30 East Randolph Street,
CHICAGO
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Quincy
Art Willow Ware Co.
Makers of Baskets for Every Occasion
The Home of Quality and Style
QUINCY, ILL., U. S. A.
Mention The Review when you write.

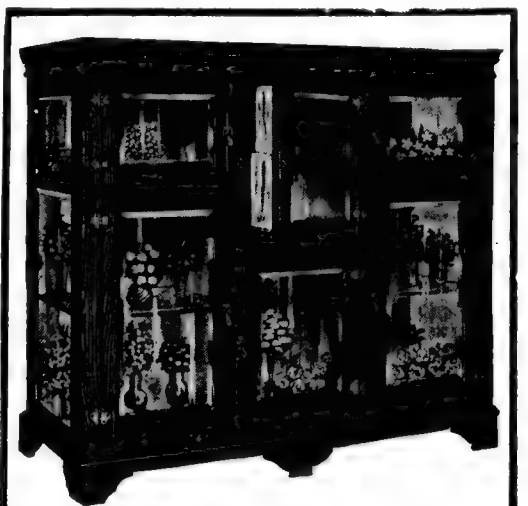
RAEDLEIN BASKET CO.
Designers and Manufacturers
713-717 Milwaukee Avenue
CHICAGO, ILLINOIS
Mention The Review when you write.

Diamond Basket Co.
Manufacturers of
Fancy Flower Baskets
515 E. Diamond St., Pittsburgh, Pa.
Mention The Review when you write.

Burlington Willow Ware Shops
Makers of
Worth While Will-O-Ware
Baskets for particular Florists
BURLINGTON, IOWA
Mention The Review when you write.

FLORISTS' SUPPLY CO., Inc.
WHOLESALE FLORISTS
618-620 Duquesne Way
PITTSBURGH, PA.
Consignments Solicited
Mention The Review when you write.

Outdoor flowers are still coming into the city and keep up wonderfully well. The autumn window display of Lange Bros. is fine.
The weather continues fine and bids fair to equal the glorious fall of 1920.
E. A.



Write for Catalogue
BUCHBINDER BROS.
11 S. La Salle St., CHICAGO
Mention The Review when you write.

MCCRAY
REFRIGERATORS for all Purposes
Send for Catalogue
McCray Refrigerator Co. 2188 Lake St., Kendallville, Ind.
Mention The Review when you write.

GET OUR ESTIMATES ON
REFRIGERATORS
AND STORE FIXTURES
A. L. RANDALL CO.
180 N. Wabash Ave., CHICAGO, ILL.
Mention The Review when you write.

HARRISON 1848-1849-1850
REFRIGERATORS
and Complete Fixtures
Union Insulating & Construction Co.
Specialized Construction in Refrigerating Industries
GREAT NORTHERN BUILDING, CHICAGO
Mention The Review when you write.

"PARAMOUNT"
Refrigerators and Store Fixtures
"Ice-Boy" Ice Machines
PARAMOUNT EQUIPMENT CO.
Room 1101 - 189 W. Madison Street
Phone Main 2964 CHICAGO
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GLOEKLER FLOWER
REFRIGERATORS.....
Send at once for catalogue F, illustrating and describing flower homes.
BERNARD GLOEKLER CO., Pittsburgh, Pa.

Holton & Hunkel Co.

462 Milwaukee Street

Milwaukee, Wis.

Growers and Shippers of
CUT FLOWERS
GREENS and
PLANTS

Mention The Review when you write.

Wholesale Cut Flower Prices.

St. Louis, Nov. 1, 1921.

| | Per doz. | \$ | Per 100 | \$ |
|--------------------|----------|----|---------|----|
| Beauty, Specials | 5.00 | @ | 50.00 | |
| Beauty, Extra | 3.00 | @ | 30.00 | |
| Premier | 6.00 | @ | 60.00 | |
| Columbia | 6.00 | @ | 60.00 | |
| White Killarney | 6.00 | @ | 60.00 | |
| Killarney | 4.00 | @ | 40.00 | |
| Ward | 4.00 | @ | 40.00 | |
| Milady and Ophelia | 6.00 | @ | 60.00 | |
| Russell | 6.00 | @ | 60.00 | |
| Carnations | 3.00 | @ | 30.00 | |
| Easter Lilies | 10.00 | @ | 100.00 | |
| Snapdragons | 3.00 | @ | 30.00 | |
| Daisies | 1.00 | @ | 10.00 | |
| Valley | 4.00 | @ | 40.00 | |
| Tuberose | 1.00 | @ | 10.00 | |
| Dahlias | 3.00 | @ | 30.00 | |
| Orchids, per doz. | \$18.00 | @ | \$24.00 | |
| Mums, per doz. | 3.00 | @ | 5.00 | |

Boston, Oct. 31, 1921.

| | Per 100 | \$ |
|-----------------------------|---------|-----------|
| Premier | 2.00 | @ \$16.00 |
| Columbia | 2.00 | @ 16.00 |
| Pilgrim | 2.00 | @ 16.00 |
| Double White Killarney | 1.00 | @ 8.00 |
| Francis Scott Key, Radiance | 2.00 | @ 12.00 |
| Mme. Butterfly | 3.00 | @ 16.00 |
| Milady, Mock | 2.00 | @ 8.00 |
| Killarney | 1.00 | @ 6.00 |
| White Killarney | 1.00 | @ 6.00 |
| Killarney Brilliant | 1.00 | @ 8.00 |
| Mrs. Aaron Ward, Sunburst | 2.00 | @ 8.00 |
| Hadley | 2.00 | @ 16.00 |
| Ophelia | 1.00 | @ 8.00 |
| Cattleyas | 75.00 | @ 100.00 |
| Sweet Peas | 1.00 | @ 2.00 |
| Gardenias | 30.00 | @ 50.00 |
| Lilium Longiflorum | 20.00 | @ 25.00 |
| Asters | 1.00 | @ 2.00 |
| Cosmos | 1.00 | @ 1.00 |
| Chrysanthemums | 4.00 | @ 50.00 |
| Pompon Mums, per bunch | \$0.50 | @ \$1.00 |
| Bouvardia, per bunch | .75 | @ 2.00 |
| Pansies | .50 | @ 1.00 |
| Carnations | 1.50 | @ 4.00 |
| Violets | .50 | @ .75 |
| Cypripediums | 16.00 | @ 30.00 |

Buffalo, Oct. 31, 1921.

| | Per 100 | \$ |
|------------------------|---------|-----------|
| Columbia | 5.00 | @ \$20.00 |
| Premier | 5.00 | @ 20.00 |
| Double White Killarney | 5.00 | @ 12.00 |
| Maryland | 3.00 | @ 10.00 |
| Russell | 6.00 | @ 20.00 |
| Ophelia | 4.00 | @ 15.00 |
| Sunburst | 4.00 | @ 12.00 |
| Cecile Brunner | 3.00 | @ 4.00 |
| Rubrum Lilies | 8.00 | @ 10.00 |
| Snapdragons | 3.00 | @ 5.00 |
| Calendulas | 2.00 | @ 3.00 |
| Mignonette | 1.00 | @ 2.00 |
| Delphiniums | 4.00 | @ 5.00 |
| Valley | 8.00 | @ 10.00 |
| Asters | 1.00 | @ 8.00 |
| Easter Lilies | 20.00 | @ 25.00 |
| Mums | 8.00 | @ 35.00 |
| Carnations | 3.00 | @ 5.00 |
| Sweet Peas | 1.00 | @ 2.50 |

Pittsburgh, Nov. 1, 1921.

| | Per 100 | \$ |
|--------------------------|---------|-----------|
| Beauties | 6.00 | @ \$35.00 |
| Russell, long | 6.00 | @ 15.00 |
| Russell, short | 6.00 | @ 10.00 |
| Columbia, Premier, long | 12.00 | @ 15.00 |
| Columbia, Premier, short | 6.00 | @ 8.00 |
| Ophelia, long | 12.00 | @ 15.00 |
| Ophelia, short | 3.00 | @ 8.00 |
| Double White Killarney | 3.00 | @ 12.00 |
| Richmond | 4.00 | @ 15.00 |
| Crusader | 4.00 | @ 6.00 |
| Carnations | 8.00 | @ 10.00 |
| Valley | 8.00 | @ 25.00 |
| Easter Lilies | 8.00 | @ 10.00 |
| Valley | 12.00 | @ 50.00 |
| Chrysanthemums | 12.00 | @ 3.00 |
| Daisies | 100.00 | @ 4.00 |
| Orchids | 100.00 | @ 4.00 |
| Calendulas | 100.00 | @ 4.00 |
| Pompon mums, bunch | \$0.50 | @ \$0.75 |

Middletown, Conn.—Charles Kieft, who has conducted a florists' and greenhouse business in this town for a number of years, has moved to Cromwell, Conn., where he will make his home and continue to carry on his business.

FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

Square and Compass, Chapter, Commandery, 32nd Degree, Shrine, Eastern Star, Royal Neighbors, M. W. A., Maccabees, Odd Fellows, Red Men, Knights of Columbus, K. of P., Moose, Jr. O. U. A. M., B. of R. T., B. of R. Clerks, B. of L. E., Br. of Blacksmiths and Helpers, Eagles.

Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

STATE FAIR FLORAL CO., SEDALIA, MO.

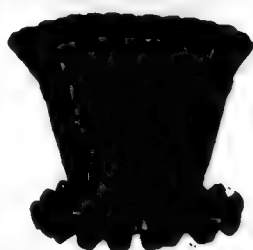
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Wholesale Commission Florists

14 E. Third St., Cincinnati, Ohio



Ever Ready Flower Pot Cover

No worry, no hurry, no cutting, no folding, no fussing, no ribbon to tie. Drop the pot in the cover. That's all there is to it. You'll find it so easy; just try.

Write for sample and NEW REDUCED PRICE LIST today. Send 10c postage.

The Ever Ready Flower Pot Cover Co.
146 Hughes Avenue, BUFFALO, N.Y.

Mention The Review when you write.

Cut Flowers

OUR SPECIALTY

H. G. BERNING

1402-4 Pine St., St. Louis, Mo.

Wm. C. Smith Wholesale Floral Co.

WHOLESALE

FLORISTS

1316 Pine Street ST. LOUIS

(Both L. D. Phones)

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FLORISTS' SUPPLY HOUSE

Hartje & Elder, Props.

FLORISTS' SUPPLIES

Wholesale Commission Florists

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Indianapolis, Ind.

BECOME A LANDSCAPE ARCHITECT

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American Landscape School, 11 E. Newark, New York

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Largest Shippers of
Fresh Cut Flowers
at Kansas City.

Florists' Supplies
Manufacturers of Wire Designs

1018 McGee Street

KANSAS CITY, MO.

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GUST. RUSCH & CO.

Wholesale Florists

444-446 Milwaukee St.,

MILWAUKEE, WIS.

Cut Flowers and Florists' Supplies

CC POLLWORTH CO.

**CUT FLOWERS,
PLANTS-BULBS
Florists' Supplies**
Milwaukee, Wis.

FRANK H. TRAENDLY

CHARLES SCHENCK

Traendly & Schenck

Wholesale Florists and Cut Flower Exchange
436 6th Avenue, between 26th and 27th Streets, NEW YORK

Phones 797, 798 and 799 Farragut

CONSIGNMENTS SOLICITED

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103 West 28th Street, NEW YORK CITY

Wholesale and Retail Dealers in all kinds of

EVERGREENS AND ALL KINDS OF FLORISTS' SUPPLIES
Telephones 2144-2145-2146 Farragut

1921—Established—1887

J. K. Allen, New York

Commission Dealer in Cut Flowers

At the main entrance of the Great Wholesale Flower Market, 43 West 18th St., solicits
Roses, Carnations, Valley, Orchids. Best facilities for handling. Highest prices, quick returns, prompt payments.
Telephone, Watkins 0167 and 3058.

If you are in the market for Artificial Flowers and Imported Sea Moss

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Florists' Supplies

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American Beauties and Carnations
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In the exact center of the Wholesale Cut Flower Section. Prompt and careful attention to your interests.
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**Florists' Supplies, Baskets,
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Prepared Foliage
Artificial Flowers
Decorative Novelties
LA PORTE, IND.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 6¢ per week on a yearly order.

Wholesale Cut Flower Prices.

New York, Oct. 31, 1921.

| | Per 100 | |
|----------------------------|-----------|---------|
| Beauty, Specials | \$25.00 @ | \$60.00 |
| Beauty, Fancy | 15.00 @ | 20.00 |
| Beauty, Extra | 10.00 @ | 10.00 |
| Beauty, No. 1 | 6.00 @ | 10.00 |
| Beauty, No. 2 | 3.00 @ | 6.00 |
| Hadley | 4.00 @ | 15.00 |
| Russell | 5.00 @ | 15.00 |
| Francis Scott Key | 5.00 @ | 20.00 |
| Premier | 3.00 @ | 15.00 |
| American Legion | 2.00 @ | 10.00 |
| Prima Donna | 2.00 @ | 15.00 |
| White Killarney | 2.00 @ | 15.00 |
| Mrs. Aaron Ward | 2.00 @ | 15.00 |
| Ophelia | 2.00 @ | 15.00 |
| Columbia | 2.00 @ | 15.00 |
| Sunburst | 2.00 @ | 15.00 |
| Orchids—Cattleyas | 50.00 @ | 100.00 |
| Lilies of the Valley | 2.00 @ | 6.00 |
| Lilies | 20.00 @ | 25.00 |
| Carnations | 2.00 @ | 4.00 |

Milwaukee, Nov. 1, 1921.

| | Per 100 | |
|-----------------------------|----------|---------|
| Columbia | 8.00 @ | \$20.00 |
| Premier | 6.00 @ | 20.00 |
| Butterfly | 4.00 @ | 12.00 |
| White Killarney | 6.00 @ | 12.00 |
| Hoosier Beauty | 6.00 @ | 15.00 |
| Ophelia | 4.00 @ | 12.00 |
| Mrs. Ward | 4.00 @ | 8.00 |
| Carnations | 3.00 @ | 5.00 |
| Lilium Rubrum | 8.00 @ | 10.00 |
| Sweet Peas | 1.50 @ | 2.00 |
| Violets | 1.50 @ | 2.00 |
| Calendula, bunch | \$0.50 @ | \$0.75 |
| Gypsophila, bunch | .25 @ | .35 |
| Larkspur, bunch | .25 @ | .50 |
| Mums, per doz. | 2.00 @ | 5.00 |
| Pompon mums, bunch | .75 @ | 1.00 |
| Strawflowers, per bch. | .25 @ | .50 |

J. E. KOPPELMAN

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26 Custom House Street
PROVIDENCE, R. I.

CHAS. FUTTERMAN

Wholesale Florist

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RETURNS DAILY CHECKS WEEKLY
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Good Advice

Ship your flowers to us and you will never be disappointed with your returns.

We keep in close touch with the best buyers and are in a position to dispose of the better grades at top-notch prices.

You can depend on getting your returns promptly, too, when we handle your shipments.

Special opportunity for a couple of good Rose Growers who are looking for best returns. Our present demand is greater than our supply.

United Cut Flower Co., Inc.

111 WEST 28th STREET, NEW YORK CITY

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VALLEY AND ROSES

Joseph S. Fenrich

31 and 43 W. 18th St., New York, N. Y.

Tel. Watkins 420, 421, 422.

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Wholesale Florists and Supplies

MINNEAPOLIS, MINN.

SEND LIST FOR QUOTATIONS

Mention The Review when you write.

ORCHIDS, GARDENIAS, Etc.

PAUL MECONI, Wholesale Florist, NEW YORK
Telephones No. 3864 - 3866 Mad. Sq. 57 W. 26th St.

NEWS OF THE NURSERY TRADE

THE death of H. J. Champion, of Perry, O., is noted in the obituary column this week.

IN many communities it is positively difficult for a householder to get trees and shrubs planted by competent people. There is so much more of this work to be done than is being done that the opportunities are almost limitless.

IT is proposed by the local Chamber of Commerce to advertise Painesville, O., as the "City of Flowers" and home of the "world's largest nurseries." Signboards may urge tourists to stop for a sight of its great horticultural establishments.

THE nurseries at Painesville, O., have made the postoffice there the largest for a city of its size and population in the country. Business has been so flourishing of late that now larger quarters and facilities are desired of Washington officials.

A TRACT of land comprising eighty-nine acres has been acquired by Bertrand H. Farr, of the Wyomissing Nurseries, Wyomissing, Pa. The property was purchased from Ferdinand Thun and Irvin F. Impink for a consideration of \$44,995.50.

OFFERS of nursery stock in The Review, whether in the Display or the Classified section, find speedy acceptance because more nurserymen read The Review than any other horticultural trade publication and, in addition, large numbers of florists act as a retail outlet for ornamental stock, large and small.

RESULTS from the bulletin of unsold stock of members published by the Illinois State Nurserymen's Association last spring were so satisfactory to those who participated that a similar list, comprising twenty pages, has just been issued of unsold stock on hand October 1. Sixteen firms, four from out of the state, are included.

RESPONSIBILITY OF SALESMAN.

Fixed by Contract.

A contract between a nursery company and a selling agent was lately held by the California District Court of Appeal to impose personal responsibility on the latter for the collection of all accounts on sales made by him. (Fancher Creek Nurseries vs. Loescher, 198 Pacific Report, 827.)

The contract, after providing for the appointment of the defendant as the plaintiff's agent for the purpose of selling and canvassing for the sale of nursery stock, contained a clause providing that the defendant as such agent agreed that he would sell nursery stock for cash only, would keep full and correct accounts of all sales made, and would make remittances promptly as sales and collections were made; the prices at which such sales were to be made were to be fixed from time to time by the plaintiff; the defendant was to receive a commission of twenty per cent on all sales of nursery stock, except citrus and grafted grape vine stock, upon which

his commissions were to be ten per cent, which commissions were to be paid only on orders which had been actually closed and paid for in cash. The clause in said contract out of which this action arose was in the following words: "The party of the second part shall be personally responsible for all goods sold and bills contracted under this agreement."

Judicial Decision.

On an appeal from a judgment in the nursery company's favor the sole question raised by the appealing defendant concerned the proper construction of the clause above quoted, his contention being that under said clause in his contract he was only to be held liable for such sums as might remain uncollectable after the plaintiff had first had recourse to those whose orders had been taken and filled for nursery stock, and hence that, the plaintiff not having alleged or proved any demand or attempted recourse upon the parties originally liable upon such orders, it had not shown the existence of a cause of action against the defendant. Disposing of the case in favor of the company, the District Court of Appeal said:

"We are unable to sustain this contention. The contract in question, when construed as a whole, clearly provides that the defendant, as the plaintiff's

agent, should sell for cash only to such customers as he might succeed in obtaining orders from for the plaintiff's nursery stock, the plaintiff being required to fill these orders when so taken. It is quite evident that the principal inserted the clause in said contract providing for the personal responsibility of the defendant upon all orders taken by him for its own protection and to our minds there is but one reasonable construction to be placed upon said clause, and that is that the agent, being authorized by the terms of his contract to sell for cash only, was bound, in the event of his accepting any orders for nursery stock other than cash orders, to make good such orders in cash directly to his principal." S.

TWO BUSY PFEIFFERS.

A son's interest in the nursery business, ten years ago, weaned, or one might say forced, C. A. Pfeiffer away from the grain business, which he had to leave to take care of the son's enterprise during the war. Now the son, L. E. Pfeiffer, and the father both have all they can do in the rapidly growing Pfeiffer Nursery, at Winona, Minn.

American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum, Mahaleb Cherry and Peach Seedlings in all Grades. Car Lots to Central Points.

Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable.

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do Business. Submit List of Wants for Prices to

Shenandoah Nurseries

D. S. LAKE, President
SHENANDOAH, IOWA

Mention The Review when you write.

Yes, We Have Them

Berberis Thunbergii
Hardy Privet
Hydrangea P. G.
Climbing Roses
Boston Ivy
Clematis

Thousands of other plants. Write for our new fall trade list.

Onarga Nursery Company
CULTRA BROS., Managers
ONARGA, - ILLINOIS

Mention The Review when you write.

SPECIALTIES

Evergreens of the Better Varieties

Boxwood, pyramidal, 2 ft., 2½ ft. and 3 ft.; Biota aurea nana and conspicua aurea; Arbor Vitae compacta, conica densa, globosa and Siberian; Fir cephalonica, concolor and Nordman's; Retinispora argentea, compacta, filifera, filifera aurea, pisifera, pisifera aurea, plumosa aurea, squarrosa Veitchii; Spruce hemlock, oriental, polita and white.

Also deciduous trees and shrubs
Write for prices.

HOOPES, BRO. & THOMAS COMPANY,
Established 1853
The West Chester Nurseries
WEST CHESTER, PENNA.

Mention The Review when you write.

Surplus List of Select Stock

Stock offered in this list is of select grades only and measures up to the high standard of quality symbolical of Rock's Flower Gardens

SHRUBS

| | | Per 100 |
|-------|---|-------------------------------------|
| 1,000 | Deutzia Pride of Rochester..... | 2 to 2½-ft., \$12.00 |
| 300 | Elaeagnus Angustifolia..... | 2 to 3-ft., 15.00 |
| 1,500 | Forsythia Intermedia..... | 2 to 2½-ft., 12.00 |
| 2,000 | Forsythia Fortunei..... | 2 to 3-ft., 12.00 |
| 2,000 | Ligustrum Amurense, North (Amoor Privet)..... | 2 to 2½-ft., 15.00 |
| 1,500 | Ligustrum Ibota (Ibota Privet)..... | 2 to 2½-ft., 15.00 |
| 8,000 | Ligustrum Ovalifolium, 8 to 16 canes (Calif. Privet)..... | \$50.00 per 1,000—2 to 3-ft., 9.00 |
| 6,000 | Ligustrum Ovalifolium, 3 canes up (Calif. Privet)..... | \$50.00 per 1,000—2 to 2½ ft., 6.00 |
| 400 | Ligustrum Chinense (Chinese Privet)..... | 3 to 3½-ft., 17.50 |
| 200 | Lonicera Morrowii (Morrow's Honeysuckle)..... | 2 to 3-ft., 15.00 |
| 200 | Lonicera Tatarica Alba..... | 2 to 3-ft., 15.00 |
| 1,000 | Salix Discolor (True Pussy Willow)..... | 3 to 4-ft., 12.00 |
| 1,000 | Salix Discolor (True Pussy Willow)..... | 4 to 5-ft., 15.00 |
| 300 | Spiraea Anth. Waterer, extra bushy..... | 1½x1½-ft., 20.00 |
| 200 | Spiraea Arguta Multiflora..... | 2 to 2½-ft., 20.00 |
| 200 | Spiraea Billardii..... | 2 to 3-ft., 15.00 |
| 200 | Spiraea Billardii Alba..... | 2 to 2½-ft., 16.00 |
| 200 | Spiraea Opulifolia..... | 3 to 4-ft., 20.00 |
| 100 | Spiraea Opulifolia Aurea..... | 3 to 4-ft., 20.00 |
| 400 | Spiraea Thunbergii..... | 1½ to 2-ft., 20.00 |
| 2,000 | Spiraea Van Houttei..... | 2 to 3-ft., 15.00 |
| 400 | Symphoricarpos Racemosus..... | 2 to 2½-ft., 15.00 |
| 400 | Symphoricarpos Vulgaris..... | 2 to 2½-ft., 14.00 |
| 200 | Weigela Amabilis..... | 2 to 3-ft., 20.00 |
| 200 | Weigela Rosea..... | 2 to 3-ft., 20.00 |

VINES

| | | Per 100 |
|--------|---|-------------------------------------|
| 400 | Ampelopsis Engelmannii..... | 3-yr., \$15.00 |
| 400 | Ampelopsis Quinquifolia..... | 3-yr., 15.00 |
| 5,000 | Ampelopsis Veitchii (Boston Ivy)..... | \$60.00 per 1,000—2½-in. Pots, 7.50 |
| 10,000 | Clematis Paniculata, No. 1..... | \$120.00 per 1,000—2-yr., 15.00 |
| 200 | Lonicera Halliana (Hall's Honeysuckle)..... | 2-yr., 15.00 |
| 200 | Lonicera Scarlet Trumpet..... | 2-yr., 18.00 |

ROSES

| | | Per 100 |
|-------|---|----------------|
| 100 | Dorothy Perkins, White..... | 3-yr., \$20.00 |
| 400 | Excelsa, extra strong..... | 3-yr., 22.50 |
| 2,000 | Japonica Multiflora (Japanese Climbing Rose)..... | 2-yr., 12.50 |

PERENNIALS

| Our entire list of perennials are strong one year field grown | | Per 100 |
|---|--|-------------------------|
| 500 | Anchusa Italica, Dropmore Variety..... | \$10.00 |
| 100 | Baptisia Australis..... | 10.00 |
| 300 | Bocconia Cordata..... | 10.00 |
| 100 | Boltonia Asteroides..... | 10.00 |
| 150 | Cerastium Tomentosum..... | 8.00 |
| 150 | Chelone Barbatus Coccinea..... | 12.00 |
| 100 | Galega Bicolor Hartlandii..... | 12.00 |
| 150 | Galega Officinalis..... | 10.00 |
| 200 | Lychnis Chalcedonica..... | 8.00 |
| 600 | Lythrum Roseum Superbum..... | 8.00 |
| 200 | Lythrum Salicaria..... | 10.00 |
| 2,000 | Physalis Franchetii (Chinese Lantern Plant)..... | \$70.00 per 1,000— 8.00 |
| 1,000 | Thalictrum Dipterocarpum..... | 15.00 |
| 1,000 | Tritoma Pfitzeri..... | 12.00 |
| 400 | Tunica Saxifraga..... | 8.00 |
| 200 | Verbascum Olympicum..... | 12.00 |

PRICES F. O. B. INDEPENDENCE, MO. PACKING EXTRA AT COST.

SAMPLES SENT UPON REQUEST, AT COST.

Rock's Flower Gardens
INDEPENDENCE, MO.

Twenty acres they own and ten more leased are fully occupied, and expansion is still going on. The specialties are iris, peonies and hardy phlox. Other hardy perennials are grown in considerable quantities, as well as some ornamental shrubs and a few fruit and ornamental trees. The latter are for the local retail trade. The first-named items have been disposed of in considerable quantities at wholesale, and their supply has not yet in any year been sufficient to fill all orders. Seven and a half acres are now devoted to gladiolus bulbs and about 3,000,000 were dug this fall.

PAINESVILLE, O.

The nursery business here is going at full blast and the nurserymen in general feel grateful for the ideal weather which we are having.

Joseph W. Kallay, of the Donewell Nurseries, has the contract for the largest landscape planting of the season at the beautiful residence, just completed, of R. E. Metzger, a retired Cleveland banker.

The Chamber of Commerce has decided to keep Painesville on the map by adopting the following slogan: "Painesville, O., the City of Flowers. Stop and see the world's largest nurseries!"

The report comes from Washington, D. C., that Painesville has the biggest mail system of any city of its size or population in the United States. The Storrs & Harrison Co. may be given the credit for keeping Painesville in the front rank by the enormous amount of mail received and sent out by that firm.

W. H. Nichols & Son had an exceptionally heavy demand for perennial plants last week.

The nursery business has caused no little comment here, inasmuch as while other industries have only been working half time, the nursery industry has remained firm.

Fred Endress & Son are busy at present digging roses. This firm grows about 50,000 salable roses annually.

C. T. Waldorf has recently returned from Warren, O., where he was on business.

The R. E. Huntington Co., of Mantor, O., was visited by thieves recently, who purloined some of his rare kinds of gladioli. On their second visit they were not successful and one of them is now boarding with the sheriff. Fortunately, they were strangers in this vicinity.

Alvin Smith, in charge of the perennial department of the Storrs & Harrison Co., says that the demand for perennial stock is heavy and even surpasses that of last year.

Wilson's Flower Shop gave an exhibition of dahlias last week, which was largely attended. The dahlia stock was grown by H. P. Winters, who makes a specialty of this line. T. J. M.

St. Paul, Minn.—Weeber & Race, greenhouse manufacturers and builders, of Minneapolis, have just completed a palm house 30x76 and fourteen feet high for Holm & Olson.

SPECIAL OFFER of CHOICE STOCK

Now ready for shipment, the following choice and rare items in Evergreens, etc., in sizes for growing on:

| | Inch | 100 | 1000 |
|---|---------|---------|----------|
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 6-8 | \$ 5.00 | \$ 35.00 |
| 4000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 8-10 | 6.00 | 45.00 |
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | x 10-12 | 8.00 | 75.00 |
| 2000 Buxus Sempervirens (Bush Boxwood)..... | x 6-8 | 15.00 | 140.00 |
| 4500 Cedrus Atlantica Argentea, bright silver foliage..... | 0 2-4 | 9.00 | 80.00 |
| 2000 Cedrus Deodara, the best blue cedar for the South..... | 0 4-6 | 10.00 | 90.00 |
| 4000 Cedrus Libani (Cedar of Lebanon), this is pyramidal form and dark green color..... | 0 2-4 | 9.00 | 80.00 |
| 700 Evonymus Radicans Acutus, good vine for ground cover..... | x 12-15 | 10.00 | 90.00 |
| 700 Evonymus Vegetus, fine for walls, bright red berries in winter..... | x 8-10 | 6.50 | 50.00 |
| 4500 Ginkgo Biloba (Maidenhair Tree)..... | 0 10-12 | 6.00 | 50.00 |
| 1000 Juniperus Communis (English Juniper), a good Juniper for the South..... | 0 8-10 | 5.00 | 40.00 |
| 350 Pinus Excelsa (Bhotan Pine), best Pine for the South..... | 0 2-4 | 7.50 | .... |
| 300 Retinospora Filifera, dark green..... | x 6-8 | 17.50 | .... |
| 700 Retinospora Plumosa Aurea, golden..... | x 6-8 | 20.00 | 190.00 |
| 700 Retinospora Squarrosa Veitchii, blue..... | x 6-8 | 22.00 | 215.00 |
| 250 Thuya Plicata, giant western Arbor Vitae..... | x 6-8 | 20.00 | .... |
| 750 Clematis Paniculata..... | 0 1 yr. | 4.00 | 30.00 |
| 2000 Crataegus Mollis (Scarlet Thorn)..... | 0 10-12 | 6.00 | 50.00 |
| 700 Ligustrum Lucidum, wax leaf Evergreen Privet..... | 0 6-8 | 4.00 | 25.00 |
| 4000 Prunus Davidiana (Chinese Fl. Peach), recommended as an excellent understock for all stone fruits..... | 0 12-18 | 3.50 | 25.00 |
| 2500 Rosa Canina, excellent understock, No. 1 grade..... | 0 10-12 | 2.25 | 12.50 |

Each x indicates one transplanting; 0 indicates never transplanted. Fifty of same variety and size at the 100 rate; 500 at the 1000 rate.

Right now we are booking orders on this stock for immediate or later shipment. Samples of any of the above gladly sent on request. Send for complete catalogue.

THE D. HILL NURSERY CO., Inc., BOX 403 DUNDEE, ILL.
EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

NURSERY STOCK FOR FLORISTS

—WHOLESALE ONLY—

JACKSON & PERKINS CO. - Newark, New York

Bobbink & Atkins

NURSERYMEN
FLORISTS and PLANTERS
RUTHERFORD, NEW JERSEY

PEONIES

Send for our Special Price List showing best sorts, with each color in the order of blooming.

PETERSON NURSERY
30 N. La Salle Street, CHICAGO, ILL.

The Wayside Gardens Co.

GROWERS OF HARDY PLANTS
Shrubs, Bulbs and Seeds
MENTOR, OHIO

ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND
THE AUDUBON NURSERY
WILMINGTON, N. C. H. VERZAAL, Prop.

YOUR CATALOGUE

"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

CAMPBELL PRINTING COMPANY
917 Walnut St. Des Moines, Iowa

NURSERY STOCK

for

FLORISTS' TRADE

Field Grown Roses our Specialty
Budded and Own Root
Write for our Wholesale Trade List

W. & T. SMITH CO.
Geneva, N. Y.

JULIUS ROEHRS CO.

RUTHERFORD, N.J.

ORCHIDS, PALMS
and plants of every variety.

WELLER'S PERENNIALS

With that wonderful Root System
READY NOW

WELLER NURSERIES CO., Inc.
HOLLAND, MICH.

HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegia, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON
Hardy Plant and Pansy Farm. BARABOO, WIS.

ROSES and PEONIES

Special Prices on Orders Booked
before November 10
ASK FOR LISTS

American Rose & Plant Co.
SPRINGFIELD, OHIO

Hill's Choice Nursery Stock

EVERGREENS FOR LINING OUT

| | Inch | 100 | 1000 |
|-----------------------------|-------|---------|----------|
| Abies Ts. Canadensis.....x | 8-8 | \$18.50 | \$175.00 |
| Abies Concolor.....x | 8-8 | 22.50 | ..... |
| Abies Veitchii.....o | 2-4 | 10.00 | 90.00 |
| Biota Orientalis.....x | 10-12 | 11.00 | 100.00 |
| Buxus Sempervirens.....x | 6-8 | 20.00 | ..... |
| Cedrus Atlant. Arg.....o | 2-4 | 9.00 | 80.00 |
| Cedrus Deodara.....o | 4-6 | 10.00 | 90.00 |
| Cedrus Libani.....o | 2-4 | 9.00 | 80.00 |
| Ginkgo Biloba.....o | 10-12 | 8.00 | 70.00 |
| Juniperus Canadensis.....o | 6-8 | 10.00 | 90.00 |
| Junip. Sabina Horiz.....x | 6-8 | 32.50 | ..... |
| Juniperus Virginiana.....xx | 12-18 | 25.00 | 225.00 |
| Picea Alba.....x | 8-10 | 12.00 | 110.00 |
| Picea Canadensis.....xx | 10-12 | 40.00 | ..... |
| Picea Excelsa.....xx | 12-18 | 17.50 | 165.00 |
| Picea Pungens.....x | 8-10 | 16.50 | 155.00 |
| Pinus Austriaca.....xx | 10-12 | 30.00 | ..... |
| Pinus Excelsa.....o | 2-4 | 10.00 | ..... |
| Pinus Mugho.....x | 6-8 | 20.00 | ..... |
| Pinus Ponderosa.....xx | 10-12 | 20.00 | ..... |

| | Inch | 100 | 1000 |
|-------------------------------|-------|---------|----------|
| Pinus Strobus.....xx | 12-18 | \$20.00 | ..... |
| Pinus Sylvestris.....xx | 10-12 | 20.00 | ..... |
| Retinospora Filifera.....x | 6-8 | 22.50 | ..... |
| Retinospora Plum. Aurea.....x | 6-8 | 25.00 | ..... |
| Taxus Canadensis.....x | 10-12 | 20.00 | ..... |
| Taxus Cuspidata.....x | 6-8 | 35.00 | ..... |
| Thuya Occidentalis.....xx | 12-18 | 20.00 | \$190.00 |
| Thuya Occ. Compacta.....x | 6-8 | 18.50 | 175.00 |
| Thuya Douglassi Aurea.....x | 6-8 | 32.50 | ..... |
| Thuya Doug. Pyramidalis.....x | 6-8 | 25.00 | ..... |
| Thuya Ellwangeriana.....x | 6-8 | 25.00 | ..... |
| Thuya Globosa.....xx | 10-12 | 50.00 | ..... |
| Thuya Globosa Nova.....x | 6-8 | 30.00 | ..... |
| Thuya Hoveyi.....x | 6-8 | 25.00 | ..... |
| Thuya Plicata.....x | 6-8 | 25.00 | ..... |
| Thuya Pyramidalis.....x | 6-8 | 20.00 | ..... |
| Thuya Spicata Alba.....x | 6-8 | 32.50 | ..... |
| Thuya Wareana Sibirica.....x | 6-8 | 25.00 | ..... |
| Thuya Woodwardi.....x | 6-8 | 50.00 | ..... |
| Thuya Biota Orientalis.....x | 10-12 | 11.00 | 100.00 |

Each x indicates one transplanting. o indicates never transplanted. 50 of same variety and size at 100 rate; 500 at the 1000 rate.

SPECIMEN EVERGREENS

Send for Complete Catalogue.

SHRUBS AND DECIDUOUS TREES

Large Assortment of choice varieties.

WINDOW BOX AND TUBBING EVERGREENS

See special advertisement in this paper.

UNDERSTOCKS FOR GRAFTING CONIFERS

| | 100 | 1000 |
|----------------------------------|--------|---------|
| Juniperus Virginiana...Sdl. 6-8" | \$4.50 | \$37.50 |
| Picea Excelsa.....x 8-10" | 7.50 | 65.00 |
| Thuya Orientalis.....x 6-8" | 8.00 | 75.00 |
| Thuya Occidentalis.....x 8-10" | 7.00 | 60.00 |

ROSE STOCKS

| | | |
|-------------------------------|------|-------|
| Rosa Canina, No. 1 Grade..... | 2.75 | 17.50 |
|-------------------------------|------|-------|

THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists
Largest Growers in America

DUNDEE, ILL.

FERNS

POT-GROWN STOCK

2 1/4-inch.

| | Per 100 | Per 1000 |
|----------------------|---------|----------|
| Boston..... | \$ 6.00 | \$55.00 |
| Roosevelt..... | 6.00 | 55.00 |
| Whitmanii..... | 6.00 | 55.00 |
| Whitmanii Comp... .. | 6.00 | 55.00 |
| Verona..... | 6.00 | 55.00 |
| Macawii..... | 10.00 | 95.00 |

Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

Mention The Review when you write.

Abundance of Stock Now Ready

| | | |
|---|--------|---------|
| 2 1/4-inch Asparagus Plumosus..... | 100 | 1000 |
| and Sprengerii..... | \$5.00 | \$45.00 |
| 4-inch Asparagus Sprengerii..... | 8.50 | 80.00 |
| 2 1/4-inch Calendulas, Orange King and Prince of Orange..... | 4.50 | 40.00 |
| 2 1/4-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow..... | 5.00 | 45.00 |
| 3-inch Dracaena Indivisa..... | 8.00 | 45.00 |
| 4-inch Stevia, dwarf or tall..... | 7.50 | 70.00 |
| 2 1/4-inch Double Alyssum..... | 4.00 | 35.00 |
| 4-inch Calla Lilies..... | 20.00 | ..... |
| 4-inch Ferns, 6 varieties..... | 25.00 | ..... |
| Vinca Variegata, large field grown..... | 10.00 | 95.00 |

Mail your orders today. Will ship when you are ready. Correspondence solicited.

ALONZO J. BRYAN, Wholesale Florist,
Washington, NEW JERSEY

Mention The Review when you write.

Primula Obconica

—The Strain that Leads—

J. L. Schiller, Toledo, O.

Mention The Review when you write.

BEGONIAS

Luminosa, Prima Donna and Gloire de Chatelaine.

We offer for immediate shipment an excellent stock of Begonias; the 3-inch can easily be made into good 4-inch plants by Christmas.

2-inch...\$3.00 per 100; \$27.50 per 1000. 3-inch...\$6.00 per 100; \$50.00 per 1000

PALMS—Well balanced, clean stock

KENTIA BELMOREANA, single plants

| | | | |
|-------------|-------------------|------------------|-------------|
| 4-inch..... | \$ 6.00 per dozen | 7-inch tubs..... | \$4.00 each |
| 5-inch..... | 18.00 per dozen | 8-inch..... | 6.00 each |
| 6-inch..... | 30.00 per dozen | | |

KENTIA FORSTERIANA, made up plants

| | | | |
|------------------|-------------|------------------|-------------|
| 7-inch tubs..... | \$4.00 each | 8-inch tubs..... | \$8.00 each |
|------------------|-------------|------------------|-------------|

FERNS—Boston, Scottii and Holly

Good, stocky, clean stock, ready for a shift. Will be shipped without pots and will require a larger size to be potted in when received.

4-inch...\$3.60 per dozen; \$25.00 per 100. 5-inch...\$5.40 per dozen; \$40.00 per 100
6-inch....\$8.00 per dozen; \$60.00 per 100

Macawii, Whitmanii and Norwood. Listed in our price list. Palms and Ferns shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

TABLE FERNS

Assorted Table Ferns, including Holly.....3-inch, \$1.50 per doz.; \$6.00 per 100

MISCELLANEOUS STOCK FOR GROWING ON

2-inch.....\$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000
3-inch......75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

Ageratum, six sorts

Alternantheras, eight sorts

Alyssum, Double Dwarf and Giant

Coleus, sixteen distinct sorts

Hardy English Ivy, extra strong

Heliotrope, Chieftain, Mme. Bruant and Mme. Blonay

Lemon Verbenas.

Lantanas, four varieties

Moonvines, white and blue

Petunias, double, single and Rosy Morn.

Parlor Ivy, for hanging baskets

Swainsonas, white

November Price List Ready.

R. Vincent, Jr., & Sons Co.
White Marsh, Maryland

ORCHIDS

We grow and sell Orchids only. Can furnish you with anything in this line.

If you intend investing in Orchids, do so now while prices are low.

Special lists on application.

LAGER & HURRELL, Summit, New Jersey

STAR BRAND ROSES

"American Pillar" and nearly every other good hardy climber.

Send for our list.

The CONARD & JONES CO.
Robert Fyle, Pres.

★ WEST GROVE, PENNA., U.S.A.
Ant. Wintzer, V.P.

FORT WAYNE, IND.

The Market.

Last week was one of uncertain business. Some days the trade was rushed and other days there was nothing doing at all. Mums are here in great quantity and they are of fine quality. They are bringing from \$2 to \$5 per dozen wholesale. Roses are of fine quality, but they are giving way to the mums. Roses range from \$4 to \$25 per hundred. Carnations are \$4 and \$5 per hundred. Lilies are scarce at the present time.

Various Notes.

The flower show given by the Fort Wayne florists in connection with the Benefit ball was a great success, judging from the crowd that attended. It was beautifully and artistically arranged. The exhibits of the various florists were distinctly different. The hall in general was decorated with palms and oak foliage.

The Blossom Floral Co. furnished the decorations for a large wedding at Bluffton, Ind., Saturday afternoon, October 29. This company also has the decorations for a banquet to be given at the Country Club for the salesmen of the S. F. Bowser Co. The decorations will be yellow mums, with fodder and pumpkins.

The Flick Floral Co. reports business just about as usual. This firm held a special sale of roses Saturday, October 29. The florists have found that these sales are stimulating to business.

We still hear echoes from Toronto. The royal way in which the delegates were treated will be long remembered.

The announcement of Miss Catherine Vesey's approaching marriage to Elmer Kanippe was made to a number of her most intimate friends at an afternoon tea given by Mrs. Richard Vesey. The rooms were decorated with roses and orchids. S. N.

Chapel, Pa.—George P. Shaw has obtained possession of 2,000 feet of glass and is starting out in business for himself.

Osceola, Ind.—J. F. Horner is now completing a fine greenhouse, about 26x70, with a partition in the center. It is seven feet under the gutters and fourteen feet to the ridge, with forty-eight inches of glass in the sides.

CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

PHOENIX RECLINATA

2½-in., extra large, \$8.00 per 100.

HUGH M. MATHESON

418 S. W. Second Avenue
MIAMI :: :: FLORIDA

Ferns, Pandanus Veitchii,
Cyclamen, Dracaenas

are our quantity stocks. Write us about any plants you need.

MACAW BROS.
Delaware County, NORWOOD, PA.

October Queen

Purest white and the best white Mum today; fine foliage, strong grower, perfect flower.

Rooted Cuttings, \$40.00 per 1000

Richmond

The best commercial yellow Mum today. We can supply in large quantities.

Rooted Cuttings, \$40.00 per 1000

Nagirroc

(Or Golden Champion)

A wonderful bronze, sure to please all.

Rooted Cuttings, \$40.00 per 1000

Alice Day

Pure white; very good.

Rooted Cuttings, \$35.00 per 1000

President John Everitt

Chamois buff, one of the very best.

Rooted Cuttings, \$40.00 per 1000

Three Splendid Pompons

FIREBIRD (Smith). The finest red Pompon today; one of the strongest, cleanest and best all-around growers I have ever seen.

ANNA L. MORAN (Totty). Brilliant flame scarlet; a wonderful Mum.

FRANCES HUCKVALE (Totty). Gardenia white; in a class by itself.

Rooted Cuttings, \$40.00 per 1000

HANS JEPSEN, - - Maywood, Ill.

REAL BARGAINS

Cyclamen

First-class stock, consisting of the best named varieties, including Red, Salmon, Pink, Etc.

While stock lasts:

4-inch at..... \$25.00 per 100

3-inch at..... 10.00 per 100

Macawii Ferns

6-inch, Elegant Specimens, \$1.00 each.

Cash with order

No charge for packing

MATTHEWSON'S

Sheboygan,

Wisconsin.

ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100

ASCHMANN BROS.,
Second and Bristol Sts. and Rising Sun Ave.,
PHILADELPHIA, PA.

CARNATIONS

F. Dorner & Sons Co.,
LAFAYETTE, IND.

HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy.

LET US BOOK YOUR ORDER NOW

FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.

Boston, Verona, 4-in., very fine, 35c each.

Boston, 5-in., 65c; 6-in., \$1.00 each.

Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.

Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.

Table Ferns, five good varieties, \$6.00 per 100.

POT CHRYSANTHEMUMS

5 and 6-in., assorted colors, 75c to \$1.50 each. Ready now; good value.

CLEVELAND CHERRIES

4-in. pot-grown, dwarf stock, with 8 to 12 ripe berries to the plant, \$12.00 and \$15.00 per 100.

Will retail for double their cost.

BEGONIAS

Begonia Chatelaine, 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c and 60c each.

Cinerarias, finest mixture, 2¼-in., \$6.00 per 100; 4-in., select, well established, \$25.00 per 100.

Very careful packing in clay pots 10% of invoice; in paper pots, 7½%; without pots, 5%.

PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000; 4-in., \$20.00 and \$25.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100; 3-in., \$10.00; 4-in., \$25.00.

Asparagus Sprengeri, 2¼-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00.

Magnolia Leaves, Brown, Red and Green, finest Superiora Brand, carton, \$1.60; five cartons, \$7.75; ten cartons, \$15.00; 25 cartons, \$35.00.

Sphagnum Moss, quick shipment, standard burlap, bales, \$1.35; ten bales, \$13.00; 25 bales, \$31.25; F. O. B. Lincoln. Wired bales, 95c; 10 bales, \$9.00; 25 bales, \$21.25. Write for prices on 100 bales or carload.

GULLETT & SONS,

LINCOLN, ILL.

Best Values in Plants

FOR IMMEDIATE SALES

Boston Ferns, 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00; 7-in., \$100.00; 8-in., \$125.00 to \$200.00 per 100.

Roosevelt Ferns, 4-in., \$25.00; 5-in., \$50.00 per 100.

Whitmanii, 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00 per 100.

Pteris, 2-in., \$6.00 per 100.

Scottii, 3-in., \$12.50 per 100.

Plumosus Seedlings, \$1.50 per 100 or \$12.50 per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.

Sprengeri Seedlings, \$1.25 per 100 or \$10.00 per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.

Cyclamen, 2½-in., \$10.00; 3-in., \$15.00 to \$20.00; 4-in., \$30.00 to \$40.00; 5-in., \$50.00; 6-in., \$75.00; 7-in., \$125.00 per 100.

Peppers, Celestial, large and small Bird's Eye, 2-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00; 5-in., \$35.00 to \$40.00 per 100.

Cherries, Orange and Cleveland, 2½-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00; 5-in., \$40.00 per 100.

Brilliant Coleus, rooted cuttings, \$3.50; 2½-in., \$5.00 per 100.

Primula Obconica, 2½-in., \$7.50; 3-in., \$10.00; 4-in., \$20.00 per 100.

Primula Malacoides, 4-in., \$25.00 per 100.

Kentia Palms, 4-in., \$40.00 per 100.

Easter Greeting Pelargoniums, 2½-in., \$10.00 per 100.

Cinerarias, 2-in., \$4.00 per 100.

Begonias, Luminosa and Chatelaine, 2½-in., \$5.00; 3-in., \$10.00; 4-in., \$20.00 per 100.

Add 5% packing charges. You can save this by sending cash with order. Subject to change without notice. Write us for anything you want in plant line and Rooted Cuttings.

GEO. A. KUHL

Wholesale Grower

PEKIN, ILL.

ARE YOU INTERESTED IN
HEATHER
FOR
CHRISTMAS?

If so, communicate with yours truly.

A. L. MILLER, Jamaica, N. Y.

FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

Nephrolepis Victoria (The Victory Fern). A beautiful, new, crested form of Teddy, Jr. nice plants, 3½-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

Nephrolepis Elegantissima. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Elegantissima Compacta. 8¼-inch, 85c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Muscosa. Nice plants, 2¼-inch pots, \$12.00 per 100; 3½-inch, 85c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.

Nephrolepis Harrisii, 10-in., \$5.00 to \$7.50 each.

Nephrolepis Dwarf Boston, 8¼-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

ROSES

Hadley, F. W. Dunlop and Hoosier Beauty, own-root, nice plants, 3½-inch pots, \$30.00 per 100.

Double White Killarney, White Ophelia, Ophelia and Sylvia, grafted, nice plants, 3½-inch pots, \$40.00 per 100.

English Ivy. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

Poinsettias. Nice plants, 2¼-inch pots, \$12.00 per 100.

Packing added extra at cost.

F. R. PIERSON, Tarrytown, N. Y.

Strout's
INC.

BIDDEFORD, MAINE

CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine.....\$120.00 per 1000

White Delight..... 100.00 per 1000

JANUARY DELIVERY

Come and See Our New Varieties of CHRYSANTHEMUM

You will not be able to see them all in bloom at one time, but any time you come, between now and Thanksgiving Day, you will see several varieties that will interest you. Some of the early ones are already cut out. Did you get some of our Thanksgiving Pink last spring?

BAUR & STEINKAMP
3800 Rookwood Ave. INDIANAPOLIS, IND.

CINCINNATI, O.

The Market.

Last week business began briskly here, but toward the close of the week it was anything but brisk. Stock could be had at almost any price because of the unusual slump.

Mums are now arriving in larger shipments than has been the case before and consequently there is a slight glut in them. Mostly white mums are left at the close of the day's business, while yellow and pink move out readily.

Roses now are as good as the exhibition kind, but the sales on them are few because of mum season.

Though carnations also are affected by the mums, still the price holds up to more than usual at this season. They are now bringing \$5 to \$6 per hundred.

Sweet peas are beginning to make their appearance at all the wholesalers' and move out as fast as they arrive at \$1.50 to \$2 per hundred.

Blooming plants are now making their appearance and are welcome to the trade. They include mum plants and cyclamens.

Various Notes.

Julius Baer reports a good week in funeral work and also reports an unusual amount of plant sales.

The R. A. Kelley Co. seems to be doing a good business, from the looks of its new interior store decorations and its new truck.

The William Murphy Co. is receiving some excellent roses from Charles Murphy, of Price Hill, and large chrysanthemums from Alfred Murphy, also of Price Hill.

The force of H. W. Sheppard's shop enjoyed themselves at a party at the Sheppard home, the place being artistically arranged for Halloween.

C. J. Jones, of the Walnut Hills Floral Bazaar, reported last week to be ill, has once more recuperated and also expressed a desire to be in the next bowling match staged.

Joseph Imholte, of Price Hill, entertained a number of florists, celebrating the completion of his new homestead. The affair was a brilliant success. Earl Mann, of the E. G. Hill establishment, Richmond, Ind., while en route from that place together with Mrs. Mann,

(Continued on page 126.)

RUBBER PLANTS

(Ficus Elastica)

Extra fine stock in 5-inch pots, 15 inches high, 10 to 12 leaves. \$0.75 each

Also branched plants in 6-inch pots 1.50 each

No order accepted for less than one dozen plants of the former or six plants of the latter.

Also all Seasonable Bulbs, Seeds and Supplies.
Wholesale Price List Free

HENRY F. MICHELL CO.
518-516 Market St. PHILA., PA.

Mention The Review when you write.

SPECIAL OFFER

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzeii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Fragens, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

STOCK FOR GROWING ON

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2½-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties; these will make specimen plants for Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Importer, Wholesale Grower and Shipper of Pot Plants.

Mention The Review when you write.

Chrysanthemums and Roses OUR SPECIALTY

Write us about anything you want
in this line.

**CHAS. H. TOTTY CO., MADISON,
NEW JERSEY**

Mention The Review when you write.

Standard and Novelty Roses

Write for prices and description.

THE JOSEPH H. HILL CO., Richmond, Ind.

Mention The Review when you write.

Montgomery's Priscilla

That's the name of the new pink rose! The name will be Priscilla probably after the public has had it a while, but we have had to add the prefix to cover the rules of nomenclature.

In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

- | | | | |
|--|---|---|--|
| E. G. Hill Co., Richmond, Ind. | Nee-Busicka Co., Madison, N. J. | Geo. C. Welland, Evanston, Ill. | Peckmann Bros. Co., Morton Grove, Ill. |
| Dalliedouze Bros., Brooklyn, N. Y. | Wm. H. Elliott Co., Madbury, N. H. | Lakeview Rose Gardens, Jamestown, N. Y. | Exeter Rose Conservatories, Exeter, N. H. |
| Albert F. Amling Co., Maywood, Ill. | Anthony Busicka, Madison, N. J. | Bassett & Washburn, Hinsdale, Ill. | John H. Dunlop & Son, Richmond Hill, Ont., Can. |
| Duckham-Pierson Co., Madison, N. J. | W. J. Pilcher, Kirkwood, Mo. | Harry O. May, Summit, N. J. | Budlong Rose Co., Auburn, R. I. |
| Rowayton Greenhouses, Rowayton, Conn. | Briarcliff Greenhouses, Scarborough, N. Y. | F. R. Pierson, Tarrytown, N. Y. | J. J. Fallon Co., Lynchburg, Va. |
| Miller Floral Co., Farmington, Utah | Jos. Heacock Co., Roelofs, Pa. | Peirce Bros., Waltham, Mass. | Rolf Zetitz Co., Lima, Ohio. |
| Wellworth Farm Greenhouses, Downers Grove, Ill. | Gullett & Sons, Lincoln, Ill. | Doemling-Schimmel Co., Mt. Clemens, Mich. | Robert Fye, Nyack, N. Y. |
| A. S. Burns, Jr., Spring Valley, N. Y. | Van Aken Bros. & Sons, Coldwater, Mich. | L. B. Coddington, Murray Hill, N. J. | Weiss & Meyer Co., Maywood, Ill. |
| Ferrari Brothers, San Francisco, Cal. | Wendland & Keimel Co., Elmhurst, Ill. | Premier Rose Gardens, Maywood, Ill. | Gude Bros. Co., Washington, D. C. |
| Robt. Simpson, Clifton, N. J. | Batavia Greenhouse Co., Batavia, Ill. | Pittsburgh Cut Flower Co., Pittsburgh, Pa. | Frank Schramm, Crystal Lake, Ill. |
| John Coombs, Hartford, Conn. | Joy Floral Co., Nashville, Tenn. | Jos. H. Hill Co., Richmond, Ind. | Zetitz Floral Products Co., Dayton, Ohio. |
| Chas. H. Totty Co., Madison, N. J. | Roberts Rose Co., Denver, Colo. | Stephen Mortensen, Southampton, Pa. | Dept. of Agriculture, Washington, D. C. |
| | Florex Gardens, North Wales, Pa. | | |

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

A. N. PIERSON, Inc., Cromwell, Conn.

Mention The Review when you write.

New Coleus Harding

HARDING COLEUS is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

HARDING COLEUS makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

HARDING COLEUS, for outside bedding and porch boxes, cannot be beaten.

Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

LOUIS HAHN & SON, R. F. D. 4, Box 75, Millvale Branch, North Side, Pittsburgh, Pa.

Mention The Review when you write.

HARDING COLEUS is a seedling found by us, grown and tested before introducing it, which has proved to be as described above.

HARDING COLEUS was shown at the Washington, D. C., S. A. F. Convention, where an Award of High Merit was recommended by the judges, A. L. Miller, J. A. Peterson and Joseph Kohout.

Drop us a line and we will be glad to mail you leaves of this variety. Orders will be filled in rotation.

New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000
Deliveries beginning January, 1922, and filled in order

JOY FLORAL CO., NASHVILLE, TENN.

Mention The Review when you write.

Retail Florists—Attention!

Every Retail Florist is asked, times without number, for something to keep house plants healthy and make them grow.

The Public Wants It — We Have It — Here It Is

ZENKE'S "NEW PLANT LIFE"

A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless.
In Chicago alone over 300 Retail Florists are selling it and sending repeat orders every month.

SPECIAL INTRODUCTORY OFFER—Cut coupon below and order today

EXCELL LABORATORIES, 4535 Ravenswood Ave., CHICAGO, ILL.

Enclosed please find check for \$10.00, for which kindly ship at once, the following:

5 Doz. NEW PLANT LIFE, 1/2-pint size, @ \$2.00.....\$10.00
1 Doz. NEW PLANT LIFE, 1/2-pint size.....FREE

Also a good supply of leaflets, without charge. Retailing at 25c per can, brings \$18.00, or \$8.00 net profit.

Name.....

Street..... City and State.....

1/2 - pint can
Retails for .. **25c**

Mention The Review when you write.

WIZARD TRADE BRAND MARK

Shredded Cattle Manure

is selected quality manure taken from brick paved Stock Yard cattle pens—dried and sterilized by a high temperature direct heat process which kills weed seeds, fungus and disease germs. Packed in 100 lb. bags in coarse shredded form for mulching or top-dressing. Largely used for mixing with bench and potting soil and liquid manuring. Unequaled for lawn and garden fertilizing.

Insist on **WIZARD BRAND** through your supply house or write us direct.

THE PULVERIZED MANURE CO., 33 Union Stock Yards, CHICAGO

Mention The Review when you write.

CINCINNATI NOTES.

(Continued from page 124.)

Mrs. Joseph H. Hill and Mrs. Bartlett, had an accident with a small car near Millville, O., about thirty-five miles from here, but was fortunate not to have anybody injured and the car intact enough to drive to Cincinnati.

C. E. Critchell reports a good week in the sale of baskets and chifons and also an unusual amount of artificial flower sales for the out-of-town trade. He has also been receiving some fancy pompons from Joseph H. Hill, of Richmond, and large mums from William C. Schaefer, of Price Hill.

The visitors last week were: Mr. Seagar, of the Jos. J. Neidinger Co., Philadelphia, Pa.; Joseph H. Hill, of Richmond, Ind.; Vincent Thomas, of Augusta, Ky., and J. Walter Gray, of Hamilton, O. G. H. K.

MILWAUKEE, WIS.

By an error in the transcription of copy H. J. Seel was last week termed president of the Florists' Publicity Association, when, of course, H. V. Hunkel was originally written. Mr. Seel is secretary of the association and H. V. Hunkel is the president.

LAKE GENEVA SHOW.

The Lake Geneva Gardeners' and Foremen's Association will hold its seventeenth annual chrysanthemum show November 11 to 13, at Horticultural hall, Lake Geneva, Wis.

William McKinnon, Sec'y.

Feed Your Mums Now Use PREMIER BRAND POULTRY MANURE

The best feed for Mums, thoroughly heat dried and pulverized. Does not burn and will produce better flowers and more luxuriant foliage than is possible with any other fertilizer. Use as a top dressing at rate of 75 lbs. to 500 square feet of bench space.

Shipped from either Kankakee, Illinois, or Buffalo, New York.

\$3.00 per 100 lbs., \$13.75 per 500 lbs., \$25.00 per 1000 lbs., \$48.00 per ton.

A. HENDERSON & CO., 166 N. Wabash Ave., CHICAGO, ILL.

Mention The Review when you write.

You need Bailey's Books

Get the knowledge you need, hints and practical suggestions that will help in your work, by buying Bailey's new "Standard Cyclopedia of Horticulture"—the florists' 6-volume library. 4,000 engravings, 96 full-page cuts, fine color work.

Take advantage of the present easy payment plan of \$3.00 per month, or send \$48.00 for the complete set of six volumes. This is the best book buy any florist could make—an investment that will pay a life-time of dividends.

FLORISTS' PUBLISHING CO., 508 South Dearborn St. CHICAGO

Mention The Review when you write.

"Plantlife"

Trade-mark Reg. U. S. Pat. Off.

Makes House Plants Grow

**R. H. HOOVER LABORATORIES, Inc.
FREEPORT, ILL.**

CHRYSALENE

The ideal plant food. Unequaled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

KINNEY PUMP

For applying liquid manure this pump has no equal. Postpaid, \$2.10.

Elmer D. Smith & Co., Adrian, Mich.

Phoenix Canariensis and Cocos Australis



Phoenix Canariensis

We offer a good lot of the above in stock which will be found valuable for Hotel and Hall Decoration.

Phoenix Canariensis

Plants from 4 to 4½ feet high, in Japanese tubs, \$12.00 each

Cocos Australis

Similar to Phoenix Canariensis, but more graceful, with foliage of a pleasing glaucous or blue-green color. All of these are in green tubs 16 inches in diameter.

- 3 to 3½ feet high, well shaped plants, \$15.00 each
- 4½ to 5 feet high, well shaped plants, 20.00 each
- 6 feet high, well shaped plants, 25.00 each
- 6½ to 7 feet high, well shaped plants, 35.00 each
- 7 to 7½ feet high, well shaped plants, 50.00 each

These prices include packing and delivery f. o. b. Philadelphia

Henry A. Dreer

714-716 Chestnut Street

Philadelphia, Pa.

The above offer is intended for the trade only.

Kentia Forsteriana Combinations

- 5-inch\$ 1.50
- 6-inch 3.00
- In tubs\$7.50 to 25.00

Areca

- 8-inch Combinations\$10.00

Cibotiums

- 10-inch\$10.00

Pandanus Veitchii

- 4-inch\$0.50
- 5-inch 1.25
- 6-inch 2.50
- 7-inch 3.00

Rubbers

- 4-inch\$0.40
- 5-inch50c and .75

Ferns

All Kinds

- 4-inch\$0.35
- 5-inch50
- 6-inch75
- 7-inch 1.00
- 8-inch 1.50

Cherries, Poinsettias, Cyclamen, Begonia
Cincinnati, Primulas, Crotons,
Oranges for Christmas.
Send for prices.

JOHN BADER CO.
Mt. Troy, N. S., PITTSBURGH, PA.

Seasonable Stock

Asparagus Sprengeri

- 1½-inch.....\$3.50 per 100, \$30.00 per 1000
- 2½-inch..... 5.00 per 100, 45.00 per 1000
- Heavy 4-inch..... 15.00 per 100
- Heavy 5-inch..... 25.00 per 100

Bougainvillea Glabra Sanderiana

- 2½-inch.....\$10.00 per 100
- 3-inch..... 20.00 per 100
- 5-inch.....\$ 75.00 per 100 Specimens
- 6-inch..... 100.00 per 100 Specimens

Begonias, large-leaved, in variety

- 2½-inch.....\$8.00 per 100

Cineraria Dwarf Hybrids

- 2½-inch.....\$5.00 per 100, \$45.00 per 1000

Evonymus Argentea, grand for dishes

- 3-inch.....\$20.00 per 100, \$150.00 per 1000

Fern Dish Ferns, best varieties

- 2½-inch.....\$5.00 per 100, \$40.00 per 1000

Boston Ferns

- 2½-inch.....\$ 6.50 per 100, \$60.00 per 1000
- 3-inch..... 10.00 per 100, 80.00 per 1000
- 4-inch..... 25.00 per 100
- 5-inch..... 50.00 per 100

Genista Racemosa, well trimmed

- 4-inch.....\$20.00 per 100

Hydrangeas, good French varieties

- 2½-inch.....\$6.50 per 100, \$60.00 per 1000
- 4-inch..... 20.00 per 100
- 5-inch..... 30.00 per 100

Hydrangeas, good French varieties, heavy field-grown specimens

- 8 to 10 shoots, fine for specimen tubs.....\$7.00 per dozen, \$50.00 per 100

THE STORRS & HARRISON CO.
PAINESVILLE, OHIO

Joseph Heacock Company
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Palms and Cibotiums
See Classified advertisements

CHAS. D. BALL
GROWER OF
PALMS, ETC.
Holmesburg, Philadelphia, Pa.

COAL

**JUST THE GRADE YOU WANT AT
JUST THE PRICE YOU
WANT TO PAY**

All the best grades from all the best fields,
specially selected for the greenhouse trade.

**POCAHONTAS, SPLINT, KENTUCKY,
HOCKING, ILLINOIS, INDIANA**

Our "Coal Trade Bulletin" explains everything
SEND FOR IT

THE GREENHOUSE COAL CO.

1976 Transportation Bldg., Chicago, Ill.

Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

FORCING CIRCULATION.

Last season we installed a crude oil burner in the boiler of our hot water heating system. This system consists of five pairs of runs and returns directed into three houses approximately 25x90 feet. Several cracks soon developed in the concrete floor of the boiler room, through which the water leaks badly. We are anxious to repair the floor as economically as possible.

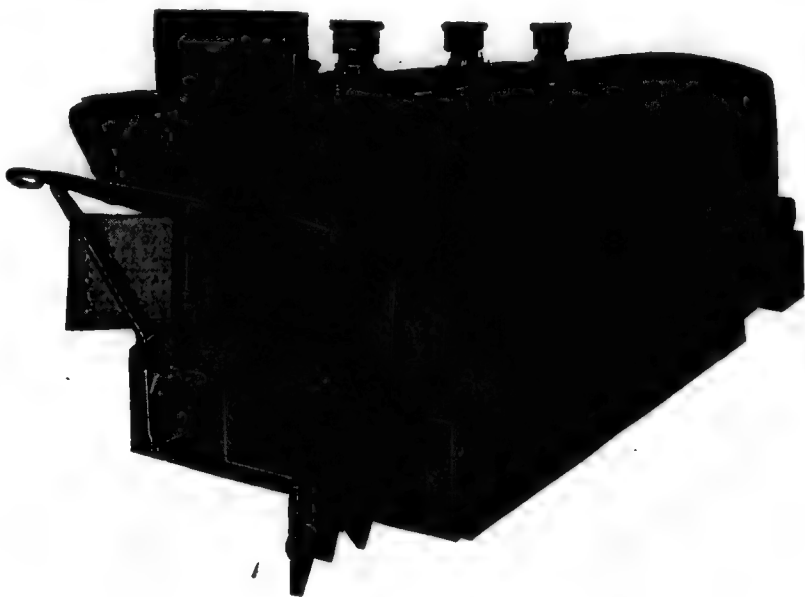
Would it be practical to raise the boiler, which is five feet under ground, to the level of the ground, leaving the floor pipes as they are and installing a small force pump to start circulation? An electrically driven pump could be easily installed, as a motor and connections are already there. H. C.—Cal.

From the above it is inferred that there are five flow and five return pipes in each of the three houses. Whether the plan proposed will give satisfactory results will depend largely upon the arrangement of the piping. With overhead flow pipes running downhill and with a 2½-inch main return from each house connected directly with the pump, satisfactory results could be expected.

HEATING TWO HOUSES.

According to the sketch of my greenhouses sent you, will you tell me whether or not the boiler and piping now in use will be sufficient to heat this range to 50 degrees in zero weather? The system in question is of the hot water type and the boiler is rated at 850 square feet of radiation. W. E. R.—N. Y.

The sketch shows the greenhouse to be 24x30 feet, with sixteen inches of glass in the side walls. The heating pipes now in place consist of a 3-inch main flow pipe and a main return of the same size. From the main flow pipe, eight 2-inch flow pipes run to the farther end of the house, where they are connected with eight 2-inch returns.



**This is not a
bad time to
get a boiler**

You need not hesitate in ordering a Kroeschell Boiler now, fearing that the demand for boilers is so great at this time of the season that your order may be delayed. We have prepared for the rush and can ship immediately any size or style of Kroeschell Boiler you want. Telegraph or telephone your order to us at our expense. Long Distance Phone Superior 8680; ask for greenhouse department. Your order will be filled at once.

Order Now

KROESCHELL BROS. CO.

444 W. Erie Street

CHICAGO, ILL.

Will Your Boiler Furnace Linings Last Through The Winter?

You'll soon have to start your fires and you don't want to make repairs in winter. Linings laid up of separate fire brick with its thousands of mortar joints and weak spots, cannot be relied upon.

Better install a one-piece, monolithic lining of Betson Plastic Fire Brick now. The work is easily and economically done by your own workmen. No special skill, forms, shapes or tools required. Betson Plastic Fire Brick is ready for use when you get it.

If not ready to reline, order a barrel or two for repairing holes, cracks or breaks that may appear in your present lining almost any time.

Our booklet tells how to save repair and coal bills. Write for a copy and any other information.

Betson Plastic Fire Brick Co., Inc.
P. O. Box 386-16, ROME, N. Y.

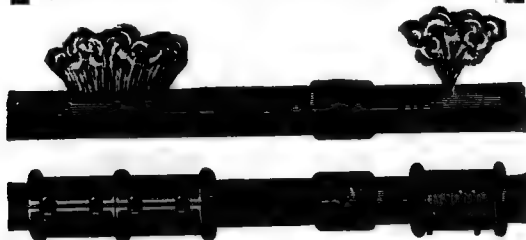
Not a Brick
or Joint
in this
Furnace Lining



Door Arches
Properly Formed
and Flared Inward
for the Easy
Placing of Coal on
Any Part of the Grate

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Emergency Pipe Clamps repair
pipes instantly—permanently.



When you buy Emergency
Pipe Clamps in box-lots
you're taking out leak-
insurance.

Here's our net price list:

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| 1½-inch..... | .81 |
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| 2-inch..... | 1.08 |
| 3-inch..... | 1.69 |
| 4-inch..... | 2.70 |

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EACH

Why do you take chances of losing hundreds, maybe thousands of dollars in crops? That is just what you are doing if you have no Standard Thermostat. A freeze-out may completely ruin your plants over night, or reduce their value by hundreds of dollars.

The Standard Thermostat will ring a bell whenever your greenhouse temperature rises or falls to the danger point. Place the bell at your bedside or anywhere you please.

This is a word to the wise—a buy word to the wise grower. Sudden temperature ups and downs ruin thousands of plants every year. Protect yours! Install a Standard Thermostat now. It costs only **\$15.00**. Write today.

(G. H. 3, same as G. H. 4, only not in locked case, **\$10.00**.)

Standard Thermometer Co.
65 Shirley Street BOSTON, MASS.

It Lets the Florist Sleep

You don't have to sit up and watch a
GIBLIN GREENHOUSE BOILER
GIBLIN & CO. UTICA, N. Y.

Let us tell you what one
will cost delivered at
your Railroad Station.

WRITE NOW

Union Grate

A Rocking Grate that Saves Coal
Write for catalogue and prices
MARTIN GRATE CO., 343 S. Dearborn St. CHICAGO

soft coal it will be better to use a boiler rated at 1,000 square feet of radiation.

A HILLSIDE HOUSE.

Kindly advise what size of boiler and other fittings will be required for a greenhouse 63x150 feet. Steam is to be used and the house is located on a hillside facing the south, where no north or west winds can strike it. H. W.—Pa.

The sketch which accompanied the letter shows a hillside greenhouse, but no dimensions are given. It is presumed that the glass in the side wall is about

The amount of radiation is sufficient to heat the house to 60 degrees, but it is not possible to secure the greatest amount of efficiency from a system where eight 2-inch flow pipes are supplied by one 3-inch main. It would be advisable to run another 2½-inch flow to supply the coil on the north side of the house.

While good results may be secured with the pipes arranged as shown in the sketch, it would be preferable to run three 2½-inch flow pipes to the farther end of the house and connect them with ten 2-inch returns, for a temperature of 50 degrees. One flow and three returns should be placed on each side wall or the returns may be run under the side benches. For a temperature of 60 degrees, fourteen returns will be necessary.

To heat the 12x60-foot house, use two 2½-inch flow pipes and six 2-inch returns. The boiler should heat the two houses if hard coal is used, but with

PIPE

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS
Pfaff & Kendall, Est. 1902, Newark, N. J.

PIPE—Second-Hand

All sizes Fittings and Boiler Tubes

Pipe cut to sketch We guarantee entire satisfaction or money refunded

Philadelphia Second-Hand Pipe Supply Co.
1003 N. 7th Street, PHILADELPHIA, PA.

three feet in height. Including this amount of glass in the south wall and considering that both ends of the house are exposed, there are about 12,000 square feet of glass in the greenhouse, which will require approximately 2,000 square feet of steam radiation for a

COAL COSTS MONEY

Are you burning more than you should.

FREE ENGINEERING

We maintain a staff of Combustion Engineers who will come into your plant, look it over and if we can cut your coal bill we will tell you how we can do it. There is no obligation to buy **COKAL HAND STOKERS**. We will guarantee to save coal in your plant if it is possible to do it.

Call us up or write—

Cokal Stoker Corporation

1039 North Clark Street

Tel. Superior 7701

CHICAGO

temperature of 60 degrees. On the margin of the sketch you have a calculation which shows the number of square feet of glass to be 9,000. It is impossible to see how a greenhouse 63x150 feet, with glass in one side wall and presumably in one or both of the end walls, could have less than 12,000 square feet of glass.

A 40-horsepower boiler will be necessary for 9,000 square feet of glass and a 50-horsepower boiler for 12,000 square feet of glass. The grate should have an area of fourteen square feet for the small size of boiler and sixteen square feet for a 50-horsepower boiler.

If the house has only 9,000 square feet of glass, it would be advisable to use three 2½-inch flow and fifteen 1½-inch return pipes. If there are 12,000 square feet of glass, twenty returns will be needed. The main flow pipe should be 4-inch and the main return a 2-inch pipe.

PIPE FOR TWO HOUSES.

I wish to install a hot water heating system with radiating capacity large enough to meet the needs of two greenhouses, one of which has these dimensions: 11x93 feet; height at ridge, eight feet six inches; height at eave plate, five feet nine inches; wall of concrete three feet high in both ends; remainder glass. The other's dimensions are: 17½ x110 feet; height at ridge, eleven feet six inches; height at eave plate, six feet six inches; north wall and ends of house of concrete three feet high; remainder glass. The boiler is to be set in a pit three feet from the greenhouse wall.

Will you kindly advise as to size of boiler and give a list of the pipe which will be required for the system?

W. E. H.—W. Va.

The house 11x93 feet will need two 2½-inch flow pipes, one on each of the side wall plates, and four 2-inch returns, placing two returns under each of the side benches and connecting them with the corresponding flow pipes.

In the wider house, which has three feet of glass in one wall as well as in seventeen feet of the other side wall, and one end, three 2½-inch flow pipes and nine 2-inch returns will be required. Place one flow pipe on each of the side wall plates and the other three feet below the ridge. There should be a coil of

Why

think that ordinary laid-up brick is the proper furnace lining when you may easily know that no material equals

PLIBRICO
FURNACE LINING

when molded into baffles, side walls, bridge walls, and front and back arches?

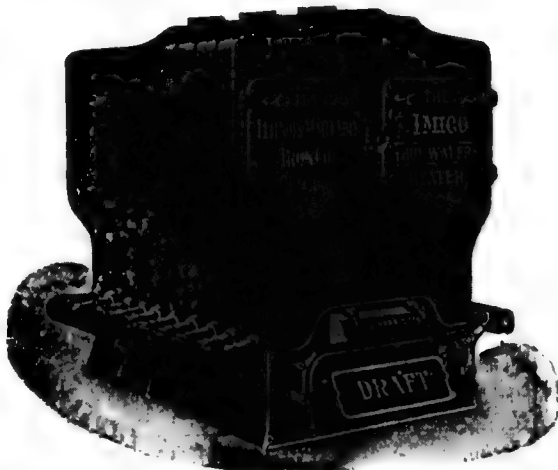
Give **PLIBRICO** a trial in one boiler. Learn what it means to be free from falling brick and crumbling mortar, to be always ready to carry peak loads. It lowers maintenance cost while increasing production.

Then install **PLIBRICO** in all your boilers.

Ask for our booklet D-47 on "Modern Furnace Building."

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities

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FIRE BRICK CO.
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IMICO Hot Water Boilers

Made by

Illinois Malleable Iron Co.
1801-1825 Diversey Boulevard
CHICAGO

Are noted for COAL ECONOMY and good results generally

SEND FOR CATALOGUE

Morehead Back to Boiler SYSTEM

Points the Way to Economy of Fuel

BEGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

MOREHEAD MFG. CO.

Dept. "M" 299

DETROIT, MICH.

PIPE AND FLUES All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine. **JOHN GROH**
1885 Clybourn Ave. CHICAGO, ILL.

Mention The Review when you write

three return pipes under each of the three benches.

While the radiation required in the houses will be only 1,200 square feet, it will be advisable to install a boiler rated for about 1,800 square feet if natural gas is to be used, or 2,400 square feet for soft coal as fuel.

ESTABLISHED 1857
S. WILKS MFG. COMPANY
Manufacturers of
WILKS HOT WATER BOILERS
FOR GREENHOUSE HEATING
3517-3539 Shields Ave., CHICAGO, ILL.

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31 YEARS OF SATIS-
FACTORY SERVICE
FISHER STEAM SPECIALTIES
LOOK for our ad in Nov. 10 issue
THE FISHER GOVERNOR CO
MARSHALLTOWN, IOWA.

SAFETY FIRST! USE THE STANDARD INSECTICIDE. SUCCESSFUL GROWERS RELY UPON

"NICO-FUME"

FOR SPRAYING AND FUMIGATING TO KILL
APHIS AND THRIPS

FOR SALE BY YOUR DEALER

Manufactured by the TOBACCO BY-PRODUCTS & CHEMICAL CORPORATION, Incorporated, LOUISVILLE, KENTUCKY

Nicotine Solution
8 lb. can \$16.50 each
4 lb. can 8.50 each
1-lb. can 2.35 each
1/4-lb. can75 each
40 per cent Actual Nicotine

"Nico-Fume" Paper
288 sheet can \$11.00 per tin
144 sheet can 6.00 per tin
24 sheet can 1.35 per tin
Packed in Friction-Top Tins



THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

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Asbestfalt

(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

Metropolitan Material Co.

PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

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ROBERT CRAIG COMPANY, of Norwood, Delaware County, Penna., Largest Growers of Foliage and Flowering Plants, SAYS:

"We have used 'GETS-THERE INSECTICIDE SOAP' for the past twelve years, and find it to be THE FINEST INSECTICIDE for DRACAENAS, CROTONS, PALMS, and ALL FOLIAGE STOCK."

One dollar will bring you a large can, sufficient for a good trial, then ask your dealer for it.

GETS-THERE SOAP CO. CONSHOHOCKEN, PENNA.



BLAKE'S LEVER CLIP for Roses, Carnations, etc.; fasten stakes, cross wires, etc. They never slip, and are a great saving of both time and money.

Price \$1.75 per 1000
5000 \$1.60 per 1000
10,000 or more 1.40 per 1000
F. O. B. Rochester. Samples Free.

B. S. BLAKE & SON
2 Melrose St., Rochester, N. Y.

CUT TOBACCO STEMS

Fresh dry stems cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST
100 lb bag, \$3.00; 500 lbs., \$10.00.

TOBACCO PRODUCTS CO.,
Box 282-B LANCASTER, PA.

Lawrence, Kan.—Clyde V. Bell, formerly employed by the Alpha Floral Co., Kansas City, Mo., is now engaged in the florists' business. Mr. Bell has opened a business in the building belonging to George Ecker, known as Bell's Flower Shop.

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

Aphis Punk.



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

Red Ring Brand NIKOTEEN



1 lb.



1/2 lb.

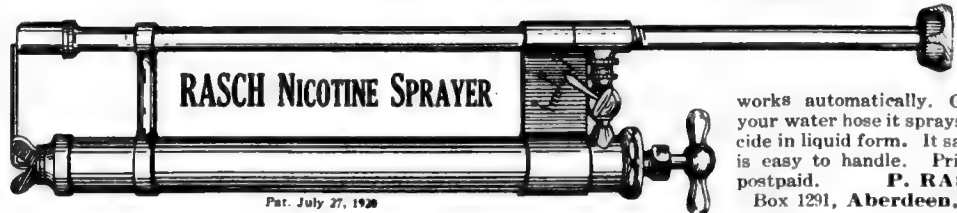


2 oz.



1 oz.

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Pat. July 27, 1920

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The **RASCH** Nicotine Sprayer

works automatically. Connected to your water hose it sprays any insecticide in liquid form. It saves time and is easy to handle. Price, \$15.00, postpaid. **P. RASCH**
Box 1291, Aberdeen, S. Dakota

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WRITE FOR CATALOGUE OR ESTIMATE
State Type of Construction You Want

King Construction Co.,
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North Tonawanda, N. Y.
1 W. 47th St., New York, N. Y.

Always mention the Florists' Review when writing advertisers

CLEVELAND, O.

The Market.

The flower market last week was extremely slow. Dahlias are still flooding the market and, from all appearances, it looks as though there would be no killing frost for some time, which will hurt the mum market considerably. Dahlias have been selling for almost nothing. In fact, buyers have practically been naming their own price, and considerable stock has found its way to the rubbish box.

Mums are quite plentiful in certain colors. White and pink are fairly plentiful, while yellow are still scarce and in great demand. Pompons are moving well, when of excellent quality, but mediocre stock moves slowly. Roses, except short Richmond and White Killarney, are moving nicely. Carnations are also piling up, but, of course, the quality is not first-class. Lilies of all kinds are scarce and violets are making their appearance in limited quantities. An odd part of the violet situation is that Mondays finds this market without any fresh violets, as they are not shipped on Sundays. Valley moves slowly but steadily. Calendulas, delphiniums, gaillardia, gladioli, snapdragons and other outdoor flowers are still arriving and helping to flood the market.

Various Notes.

There is to be a large mum show November 11 and 12 at the Civic Center, Erie street and Broadway, Lorain, O., under the auspices of the Lorain County Florists' Club. The show is given in conjunction with that of the Community Girls' Association. Six prizes are to be offered each day to the party or parties holding the lucky numbers on tickets which will be distributed at that time. The Lorain County Florists' Club is composed of about a dozen prominent florists in the county, who meet once a month at each other's greenhouses to discuss business and social affairs.

Richard Mayer, of Lion & Co., was a recent visitor.

John Granatiello, with the Wilson Florist Co., has been distributing invitations to his wedding, which is to take place November 12, at the Alta House. He is to be united in marriage to Angela Masiello.

Albert Dehner is displaying a new Reo truck.

J. R. Cowgill, of Canton, O., was a visitor. W. A. R.

Hudson, Kan.—Julius Munz is engaged in growing flowers and plants for the trade and also does a truck gardening business.

GREENHOUSE GLASS

ALL SIZES BEST BRANDS

SHARP, PARTRIDGE & CO.
2263 Lumber Street,
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GLASS for GREENHOUSES

Get Our Prices

JOSEPH ELIAS & CO., Inc.
LONG ISLAND CITY, N. Y.

Greenhouse Glass

BENJAMIN H. SHOEMAKER

DISTRIBUTOR OF

LIBBEY-OWENS' flat drawn Sheet Glass,
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands
produced by high-grade factories.

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

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GREENHOUSE GLASS LOW PRICES
GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.
PROMPT SHIPMENTS

Our Service and Prices Will Save You Time and Money.
We Solicit Florists' Inquiries.

THE THROOP-MARTIN CO., COLUMBUS, OHIO

GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

Ohio Plate & Window Glass Co. 309-319 Morris St. Toledo, Ohio

DAYLITE GLASS CLEANER - QUICK - POWERFUL

Will Not Injure Paint or Putty

25 gals. or more, per gal. - \$1.00
5 to 25 gals., per gal. - 1.25
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price, F. O. B. Chicago.

ANDERSEN SPECIALTY CO.



Leaves No Greasy Surface

One gallon will clean
from 500 to 700 sq. ft.

ASK YOUR JOBBER FOR IT

or write to

6 EAST LAKE ST., CHICAGO
Phone Central 630

GULF CYPRESS



Greenhouse Materials
Pecky Cypress Bench Lumber
GLASS

HOTBED SASH

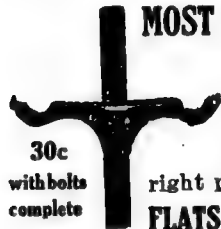
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MOST PRACTICAL

SHELF BRACKET



Made for two 6-inch boards or two lines of 1-inch or 1 1/4-inch pipe, and can be clamped on 1 to 2-inch upright pipe columns.

12x22x4 in. with galv. straps at the ends, price 15c each.

NON-KINK

WOVEN HOSE

Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.



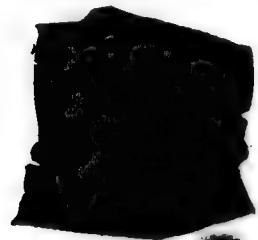
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BOILERS

Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.

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VALVES FITTINGS



Metropolitan Material Co.

1299-1323 Flushing Ave., Brooklyn, N. Y.

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MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



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Sample Nozzle with full instructions mailed on receipt of ten cents.



March Automatic Irrigator Co., Muskegon, Mich.

We manufacture a complete line of irrigator equipment. Ask us.

MASTICA

FOR Greenhouse Glazing

USE IT NOW.

F.O. PIERCE CO.

P. O. Box 294
NEW YORK

Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

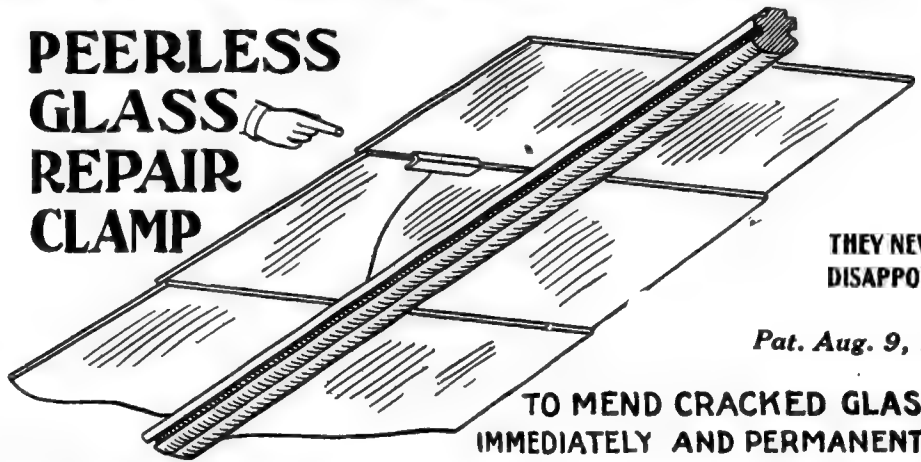
Lasts Longer than Putty. Easy to Apply

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PEERLESS GLASS REPAIR CLAMP



THEY NEVER DISAPPOINT

Pat. Aug. 9, 1921

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BOX OF 100 FOR \$1.35

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Greenhouse Glass

WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

"GET ACQUAINTED" WITH OUR SPECIALTIES

29-34-39-ounce Glass

AMERICAN WINDOW GLASS CO.

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

Mention The Review when you write.

BEST QUALITY

EXTRA HEAVY

PROMPT SHIPMENT

Greenhouse Glass

SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

WRITE US FOR PRICES

Baur Window Glass Co., Eaton, Indiana

Mention The Review when you write.

GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

Weeber & Race

1815 Johnson St. N. E., MINNEAPOLIS, MINN.

Mention The Review when you write.

Dreer's Peerless Glazing Points

For Greenhouses

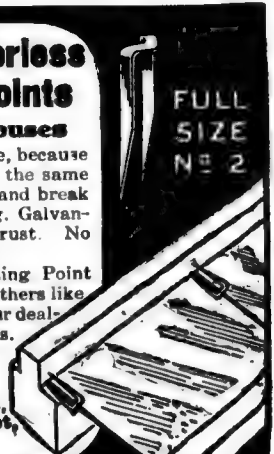
Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

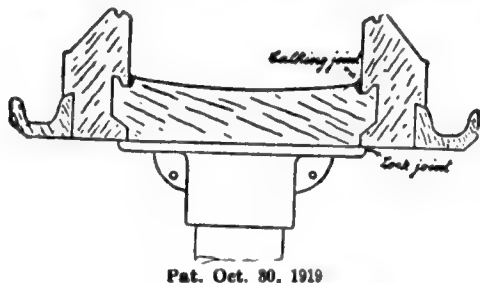
Write for samples and price.

HENRY A. DREER,
714 Chestnut Street,
Philadelphia.

FULL
SIZE
No. 2



UP-TO-DATE GREENHOUSES



must be lasting, convenient and efficient. They must be constructed in accordance with the principles which have been approved by knowledge and experience. We have been in the greenhouse manufacturing business for many years and our experience is at your disposal.

Our patent **LEAK-PROOF** locked gutter has proven a success. If you are not using the same as yet, do so on your next houses and we know we can add your name to our list of satisfied customers.

ICKES-BRAUN MILL CO.

2330 Wabansia Avenue,
GREENHOUSE MATERIAL, GREENHOUSE HARDWARE, PERMANITE, PAINT, ETC.

Near Western and North Aves.

CHICAGO, ILL.

ROCHESTER, N. Y.

The Market.

An unusually quiet period was noticed during the first part of last week and business in the stores was practically at a standstill. With the exception of a little funeral work, which created some demand, the wholesale business was particularly quiet. The first real frost of the season was a good one and Wednesday, October 26, practically everything was blackened. A slight frost the night following just about finished the outdoor stock, except such as was sheltered. Not for many years has the frost held off until such a late date. Stock is reaching us in good supply and is in excellent condition, but the poor demand has somewhat lowered the prices. Previous to this condition, prices were holding up wonderfully well. Business for Halloween, however, showed some change, but the demand was not as large as might be expected. Chrysanthemums are the most popular of all flowers just now and the supply is becoming larger each day. Of the varieties seen, Oconto and Golden Glow are in the biggest demand. Smith's Advance is almost gone for the season. Extra fine pompons are seen and sell well. Violets, during the few colder days, have been much improved and sell better. Easter and calla lilies are not in big supply, but there is a good demand. Roses are especially plentiful and prices are a little lower. The varieties include Ophelia, Columbia, Premier, Ward, Maryland, the Killarneys, Crusader and Butterfly. The supply of orchids and valley is larger than the demand at times, but they are generally in good demand. The crop of carnations is gradually on the increase and good stock is seen. Pink varieties are in heavier demand. A few gladioli and calendulas are seen, but the supply is limited. Stevia and gypsophila are also seen, but not in any quantity.

Various Notes.

Halloween window decorations were much in vogue last week and some exceedingly showy and pleasing displays were seen in all of the downtown stores. Autumn foliage, in its natural state, was used extensively by all.

Early winter colds are spreading over the city rapidly and several of the florists have been confined to their homes recently.

The chrysanthemum display at the Lamberton conservatories at this time is

(Continued on page 136.)



THOSE ROUND BOTTOM RED POTS

STANDARD POTS
AZALEA POTS
BULB PANS
HANGING BASKETS
FERNERY LININGS
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago
Phone Kildare 2726 5220-30 Norwood Park Ave.

Mention The Review when you write.

THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

W. H. Elverson Pottery Co., New Brighton, Pa.

Mention The Review when you write.



KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

KAHLER POTTERY CO. - LOUISVILLE, NEB.



No loss if you mend your split carnations with

SUPERIOR CARNATION STAPLES

35c per 1000; 3000 for \$1.00, postpaid.

Wm. Schlatter & Son

12 Pynchon St.
Springfield, Mass.



BEFORE

AFTER

Mention The Review when you write.



SPLIT CARNATIONS

Easily Mended with Pillsbury's Carnation Staples

"Best device on the market."—Joseph Traudt.
"Could not get along without them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid
L. L. Pillsbury, Galesburg, Ill.



PAT.

Apr. 20-20

Mr. Grower:

"WIRE TIE" for those Hyacinths, in fact any plant you now tie to a stake with cord. Try them. Samples free.

Wm. F. Buschardt,

6 E. Woodland Ave., ARLINGTON, MD.

Always mention the Florists' Review when writing advertisers.

GEORGE KELLER POTTERY CO.

Successors to

GEO. KELLER & SON

Manufacturers of

RED POTS

Before buying write for prices

2614-2622 Herndon Street

Near Wrightwood Avenue

CHICAGO, ILL.



Standard Red Flower Pots

Price list and samples on application

PADUCAH POTTERY CO., Inc.

PADUCAH, KENTUCKY



DREER'S

Florist Specialties

New Brand New Style

"RIVERTON" HOSE

Furnished in lengths up to 500 feet without seam or joint.

The HOSE for the FLORIST

3/4-inch per ft., 22c

Reel of 500 ft. 21c

2 reels, 1000 ft. 20c

3/4-inch 19c

Reel of 500 ft. 18c

Couplings furnished free

HENRY A. DREER
714-716 Chestnut St.
PHILADELPHIA, PA.



GREENHOUSE MATERIALS

INTEND TO BUILD?

We furnish the complete house or any part.

Our materials are the best that can be made.

Our prices are right—Our service prompt.

GET OUR ESTIMATES AND CATALOGUE

Louisiana Red Gulf Cypress and Washington Red Cedar [WOOD WORK]

CONSTRUCTION MATERIALS FITTINGS HARDWARE HOTBED SASH

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ORDER NOW

St. Louis
Standard Red Pots

All Regular Sizes

They are the best. All orders
receive prompt attention.

Prices on application.

ST. LOUIS POTTERY & MFG. CO.
5240 Northrup Ave. ST. LOUIS, MO.

Mention The Review when you write

STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. PRICES LOW, QUALITY GUARANTEED.

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

Mention The Review when you write.

IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

WE WILL SHIP WHEN YOU ARE READY.

REMEMBER that we solved the
breakage problem years ago

IONIA POTTERY CO., IONIA, MICH.

Mention The Review when you write.

COMPETITION PROVES OUR QUALITY



"MOSS AZTEC"
Ware
Azalea Pots
Hanging Baskets
Lawn Vases
Bird Baths, Etc.

THE ZANE POTTERY CO., HORACE C. GRAY CO. So. Zanesville, Ohio
200 Fifth Ave., New York.

Mention The Review when you write.

RED POTS

Best Materials—Skilled Labor—Uniformly
Burned—Carefully Packed.

WHY WAIT TO ORDER YOUR Flower Pots?

Have them when you need them.
It's like money in the bank.

ORDER TODAY DO NOT DELAY
GET THE BEST, FROM
Missouri Pottery & Supply Co.
4219 Iowa Ave., ST. LOUIS, MO.

Mention The Review when you write



The Pfaltzgraff
Pottery Co.
Florists' Pots
YORK, PA.

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CAMBRIDGE

NEW YORK



World's Oldest and Largest Manufacturers of

FLOWER POTS

A. H. HEWS & CO., INC.
Cambridge, Mass.



Samples and prices upon request.

A. W. HARRIS MFG. CO.,
101 E. Pine St. SLEEPY EYE, MINN.
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BIRD
NEPONSET
Waterproof Paper
FLOWER POTS
BIRD & SON, Inc.
EAST WALPOLE, MASS.

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SKINNER
SYSTEM
OF IRRIGATION

Costs You Nothing

although you have to pay for it.
It costs you nothing, because

It Pays for Itself

Send for facts and figures

The Skinner Irrigation Co.
223 Water Street Troy, Ohio

Mr. Greenhouse Man!

Do your greenhouses need repairs?

Now is the time to have them put in
good shape for the coming winter. We
do everything in connection with the
erection and repairing of greenhouses.
So let us hear from you today.

We Can Save You Money

MIKE WINANDY, Jr., Greenhouse
Builder
Phone Sheldrake 4214
6054 Ridge Ave., CHICAGO, ILL.

The Regan Printing House
Large Runs of
CATALOGUES
Our Specialty—Get Our Figures
531-537 Plymouth Pl., CHICAGO



ALWAYS MAKE SURE THAT THIS TRADE-MARK IS STAMPED ON EACH PIECE OF

"Tidewater" Cypress
"THE WOOD ETERNAL"

THEN YOU BUY SAFETY (AND SATISFACTION) FIRST, LAST AND 'TWEEN TIMES.



"ALL-HEART" GRADE FOR GREENHOUSE USE

**Southern
Cypress Manufacturers'
Association**



ADDRESS NEAREST OFFICE
1230 Poydras Building
NEW ORLEANS, LA.
1230 Graham Building
JACKSONVILLE, FLA.

ROCHESTER NOTES.

(Continued from page 134.)

particularly fine, and includes many of the earlier and midseason flowers, which are beautifully arranged. This display includes many of the newer varieties of mums and pompons.

The florists are grateful to realize that the threatened railroad strike has been called off. Should this strike have gone into effect, the result would have been almost ruinous to many merchants.

Among the visitors to the city last week were Mr. and Mrs. Walter H. Workman and daughter, of Oswego, N. Y.

Charles Schomberg, of Mount Hope Greenhouse, reports good business during the fall season. The outdoor stock has lasted much longer this season than usual, and this is one reason why business has kept up so well. With the frosty weather winter bouquets of boxwood and Christmas foliage will be in heavy demand.

Vhalatos Bros., of the New York Floral Co., report a good business in the Arcade, which is chiefly of the transient order.

Mr. and Mrs. Herman Zahn, of Summerville boulevard, entertained about twenty florists and friends at a Halloween party on Saturday evening, October 29.

The Woodlawn Nursery Co. reports an excellent business in fall planting. It has a large acreage of stock and the trees and shrubbery are well developed.

Hart & Vick are busy now with the bulbous stock. Their wholesale and retail departments are doing themselves justice. Their mail-order business is also growing satisfactorily. H. J. H.

EVERTITE GLAZING CEMENT

Applied with the "OH BOY" Automatic Gun. An Ideal Combination

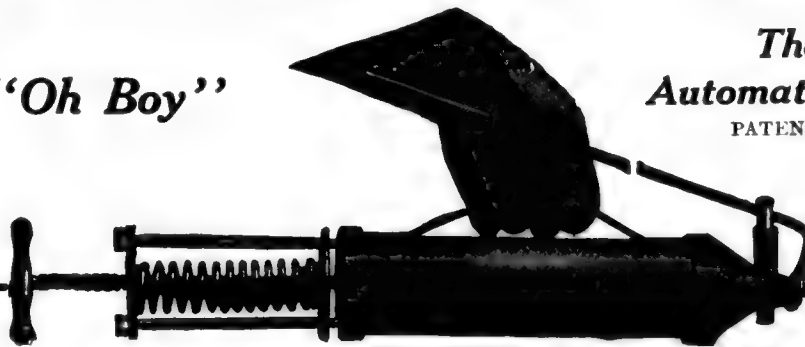
With this new gun, Evertite Glazing Cement is applied consistently in a uniform flow. Look at the cut and note how easy it is to handle. Your glazing can be done quickly and with little expense, and the Evertite Glazing Cement will last a long, long time.

MAIL US YOUR NAME AND ADDRESS AND WE WILL SEND YOU FULL INFORMATION

THE EXCELLO MANUFACTURING CO., Cleveland, O.

"Oh Boy"

**The
Automatic Gun**
PATENTED



Mention The Review when you write.

PARANOID—The perfect Glazing
*Made in Black and
Natural Putty Color.*

Manufactured by
THE PARANOID CO., Cleveland, Ohio
The Zetlitz Floral Products Co., Dayton, Ohio
Distributors

If you have not seen our wonderful
JIM'S ELASTIC
write us today for free sample
The Quality Brands Company
Cleveland, Ohio.

600,000

FEET OF GLASS GLAZED WITH

Permanite

ED SEARLES
SEARLES BROTHERS
WHOLESALE GROWERS AND SHIPPERS OF
HOT HOUSE LEAF LETTUCE

HOT HOUSE CUCUMBERS DURING MAY, JUNE AND JULY
10 ACRES UNDER GLASS

TOLEDO, OHIO. Oct. 13th, 1921.

The Garland Co.,
Cleveland, Ohio.

Gentlemen:-

Answering yours of Oct. 11th-we have just completed
glazing our whole plant with Permanite. We have used Permanite
in a limited way for about 5 years-test during this time
warranted us to go ahead and complete our range this season.

Yours very truly,
Searles Bros.



COUNCIL BLUFFS, IOWA.

The Market.

The trade has shown a steady improvement throughout the autumn season. Though business has been erratic at times, some days busy and others idle, the retailers as a whole feel happy over their year's business. At the florists' meeting last week the general sentiment was that the florists' business was the only business that had not taken its slump, and many retailers claim their business for 1921 is ahead of that of 1920. The only line that has fallen off is the social functions, but even they will come in more heavily as the winter social season approaches. We have been favored with wonderful weather thus far. Some of the smaller ranges that are not growing roses or poinsettias have not started firing this season. However, the outside flowers have given way almost entirely to the inside flowers, with the exception of cosmos, hardy pompons and larkspur, and these are grown on a few high points in this community. The general demand has gradually increased, though some of the wholesalers have all they care to handle.

Chrysanthemums are reaching the markets in heavy supply from the local greenhouses and prices have been so low that the California shippers are having trouble in getting any of their stock to Omaha. The express rates have been against the California growers, and the poor packing of mums has made most of the local retailers a little afraid to take a chance. As surely as one depends upon a California arrival of mums, they are bound to come through in bad order. Pompons are in large supply at 75 cents and \$1 per bunch and it looks as though the heavy cuts of chrysanthemums and pompons will put a stop to the importation from other points, for the time being at least. Some wonderful Chrysolora and Oconto are coming in at \$2.50 per dozen, also some Tiger and Pacific Supreme. Golden Glow and Smith's Advance have had their day and soon Marigold and Rager will come on. The supply of carnations is still limited, and, though most of them are short-stemmed, the market is cleared daily at \$4 to \$5 per hundred.

Roses are plentiful and quality is splendid, with prices at \$12 to \$14 per hundred for the best and down as low as \$2 and \$3 per hundred for the shorts. Premier and Columbia are still the main cut, with Ophelia a close third.

Cattleyas are extremely scarce and the few growers have no trouble in disposing of all of their stock at \$2 each. Violets are coming on in unlimited quantities and are slow to move. One firm, which is cutting heavily, claims it was impossible to move the crop at 50 cents per hundred and has come down to 35 cents per hundred. While the violets are exceptionally fine, the stems are a little short.

Various Notes.

At the regular meeting of the Omaha and Council Bluffs Florists' Club, October 27, it was decided that no action be taken upon the mum show for 1922 until after December 3, at which date it will be decided by the Iowa State Horticultural Society where the 1922 show will be held. Should the society hold its exhibit in Council Bluffs, it is the plan of the club to work in conjunction with the horticultural society and hold the mum show at the same time.

Things That Count— Yet Cost No More



This is a photo of a sample Callahan side bar showing the method of joining with gutter and with sill. The sill has groove on under side to receive siding if wood base is used.

A FEW weeks ago we told you, how leaky gutters are a thing of the past if the Callahan Easy-Splice V-Joint is used, because this patented feature makes the gutters adjustable to shrinkage.

Callahan Cut-to-Fit Greenhouses

are distinguished by other items reflecting more-than-usual care in construction as, for instance, the accurately placed side bars, which have a tongue and groove joint on the under-side of the gutter to insure an absolutely accurate glass position.

Then, too, where the side bar rests on the upper side of the sill, it is housed over to form a water-tight lap joint.

We might mention, by the way, that Callahan sills are tied together longitudinally by the Easy-Splice V-Joint; are grooved on the under-side to receive the wall siding, and are cut on top to accommodate either ventilators or fixed glass.

Let us send you
Our Fully Descriptive Catalogue
of Commercial Greenhouses.

T. J. Callahan Co.
131 S. Canal St. - Dayton, Ohio

PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. **PECKY CYPRESS**, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber

WRITE FOR PRICES

ADAM SCHILLO LUMBER CO.,

Kingsbury and Weed Sts.
CHICAGO

L. D. Phones Lincoln 410 and 411

At the weekly bowling contest, T. E. Evans rolled high score of 214; Lee Larmon second, with 208, and F. Swanson third, with 200. Keen interest is always shown at the bowling contests and here is one bunch of florists that always have a good time and no argument as to how the money is to be spent.

Irwin Frey, of Lincoln, Neb., was a visitor in the city October 27, trying to dispose of some surplus English holly.

The Omaha and Council Bluffs' Club ordered the full quota of S. A. F. boards to be shipped at once and they will be taken care of to good advantage.

A number of the local florists are planning to attend the Iowa State Florists' meeting, at Ottumwa, Ia., November 9.

T. E. E.

GREENHOUSES COST LESS



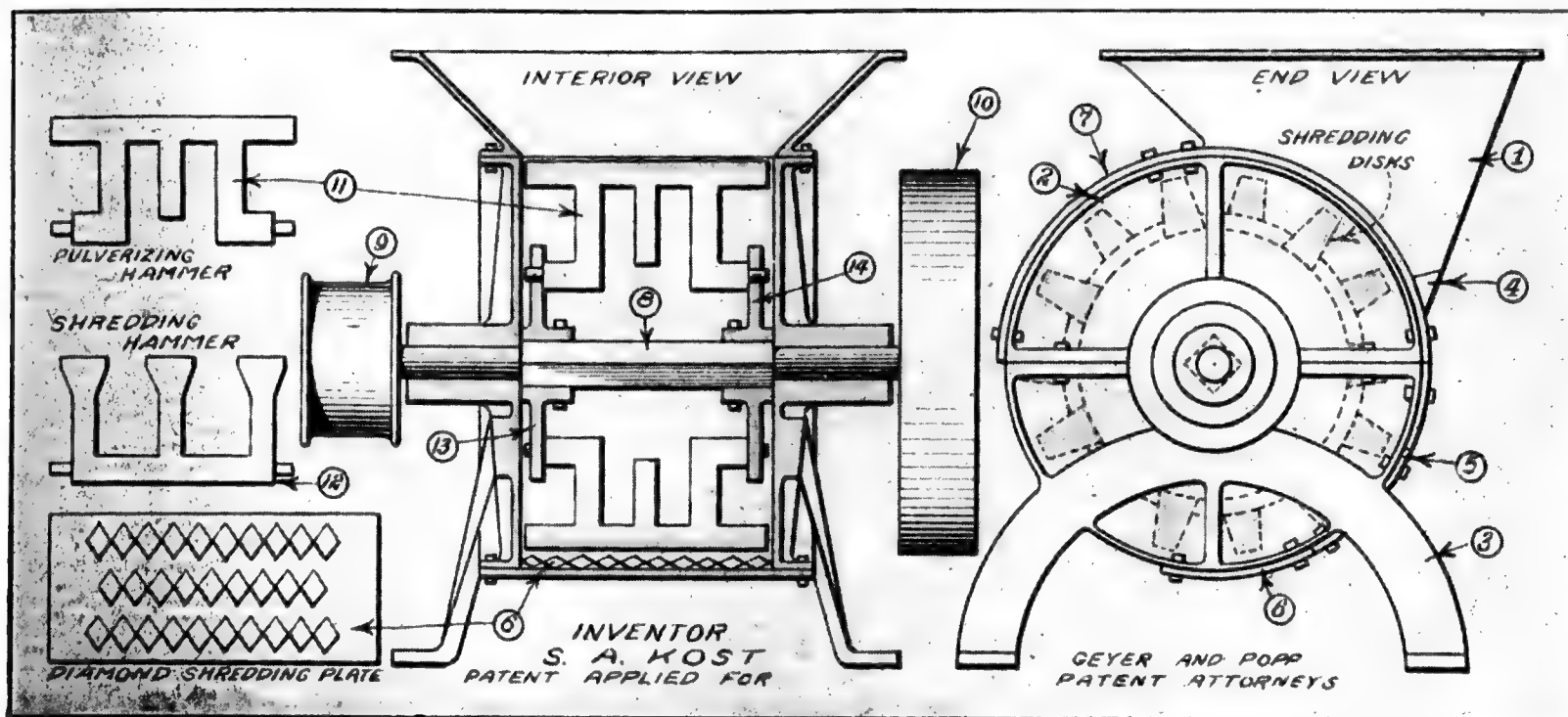
We were on the right side of the market when the big drop in greenhouse materials came. That's why we can quote low prices. Order now.

Put your Greenhouse Problems up to us; we go anywhere in the U.S. to submit plans and prices.

Metropolitan Material Co.
PATENTED GREENHOUSES

1299-1323 Flushing Ave., Brooklyn, N. Y.

Mention The Review when you write.



THE KOST 3 IN 1 SOIL PULVERIZER Three Principles in One— Shredding, Discing and Pulverizing

This machine can be used for all kinds and classes of work. The Growers can not only save money and time, but grow better crops by using our Pulverizers. With this machine, fresh sod direct from the field can be pulverized, making the soil ready for potting, seedling, etc., without piling it up for any length of time. This machine pulverizes and shreds anything, and everything. The machine is made extra strong, and is fool proof against stones and other hard substances. Prices—Pulverizer equipped with Shredding Disc and one set of hammers—\$150.00. With Shredding Disc and two sets of hammers, \$165.00.

JOHN BADER CO., N. S. PITTSBURGH, PA.

Wm. F. Kasting Company,
Buffalo, N. Y.

March 15th, 1920.

Gentlemen:—

Enclosed please find check for Soil Grinder. We gave this Grinder a thorough test yesterday, and we are highly well pleased with it. It surely is a great time saver. We find there is no waste in the soil, all the small stones are ground up. We are not using much soil at present but we ran this about an hour yesterday without a hitch.

Respectfully yours,

(Signed) JOHN BADER COMPANY, By B. L. Elliott.

We can send you a list of other large Growers in United States and Canada, who have been using this machine

The Wm. F. Kasting Co., Buffalo, N. Y.

Gentlemen:—

The Kost Soil Pulverizer, sold to us by the Wm. F. Kasting Company, has given the best satisfaction and it is a labor saving machine in every way.

Yours very truly,

(Signed) CARL GROBBA

J. B. GOETZ SONS, SAGINAW, W. MICHIGAN

Wm. F. Kasting Co., 568 Washington St., Buffalo, N. Y.

June 9, 1921.

Gentlemen:—

Enclosed please find our check for \$150.00 to pay for soil crusher, which is the biggest dividend payer on our place. We remain, Yours most respectfully,

(Signed) J. B. GOETZ SONS.

WM. F. KASTING CO., Mfrs., 568 Washington St., BUFFALO, N. Y.

Comparison Quickly Proves

Look over this list. Check fittings interested in and mail to us for sample:

- ☐ Split Tees—All sizes from ½-in. to 4-in.
- ☐ "Y" Fittings—Single or double; adjustable angles.
- ☐ Gutter Brackets—Split type, strong and neat.
- ☐ Column Brackets—Set screws to column.
- ☐ Multiple Pipe Carriers—Carry any size coil.
- ☐ Pipe Carriers—For pipe columns; carry 1-in. to 4-in. pipes, single or double.
- ☐ Shelf Brackets—8-in. or 12-in., single or double.
- ☐ Galvanized Pipe Straps.
- ☐ Bench Fittings. ☐ Leak Repair Fittings, and many others.

It is Unnecessary to thread pipe for any of our fittings. Think of the saving in labor.

Name

Address

Sash Operating Device that is safe, satisfactory, simple and free from repair costs—is the Advance.

Our catalogue with prices mailed free to any address.

ADVANCE CO., Richmond, Ind.

◆ Classified Ad Department ◆



It Pays

Rates for advertising in this department
18 cents a line net per insertion
Minimum advertisement, 2 lines

ABELIAS

Abella Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abella Grandiflora, 35,000 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100
Oak Grove Greenhouse, Tuskegee, Ala.

ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

AGERATUMS

Ageratum Stella Gurney, rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Ageratum Dwarf Blue Star, \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.

Rooted cuttings..... Per 1000
Extra strong, 2½-in..... \$10.00
500 at 1000 rates. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,

Pontiac, Mich.

Alternantheras, red, yellow and green; strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and yellow; rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Alternantheras, red, \$8.00 per 1000.

A. D. Ferguson, Sta. D, Omaha, Neb.

ANARYLLIS

AMARYLLIS.

Amaryllis Vittata Hybrids will be in great demand this winter; easily forced and the most showy flower you can grow; fall delivery; blooming bulbs.

2 to 3 inches in diameter.....\$35.00 per 100
3 to 4 inches in diameter..... 50.00 per 100
25 at 100 rates.

O. FEHRLIN, CITRONELLE, ALA.

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

ANCHUSAS

Anchusa, Dropmore variety, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

ANTIGONONS

10,000 ANTIGONON LEPTOPUS.

Pink vine or Rose on the mountain, 3-year-old, strong 2½-in., \$10.00 per 100.

FRED ZIEGELER,

1830 Soniat St., New Orleans, La.

AMPELOPSIS

AMPELOPSIS VEITCHII.

Boston Ivy.

I have for the coming season a large stock of fine, 1, 2 and 3-year-old plants, and can supply, with stock that will please, all demands at reasonable prices.

Send in your order as early as possible. Prices sent on application.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 1-year for lining out, \$5.00 per 1000; 1-year, strong, 18 to 36 inches, two and more branches, \$3.00 per 100, \$25.00 per 1000. Ampelopsis Heterophylla, 2-year, \$4.00 per 100, Ampelopsis Henryana Variegata, the best new, variegated variety, 1-year, for potting, \$3.00 per 100.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

Ampelopsis Veitchii, 2½-in., \$5.00 per 100, \$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Klehm's Nurseries, Inc., Arlington Heights, Ill.

ANTHERICUMS

Anthericum Mandalanum, 2½-in., \$6.00 per 100.
Baur Floral Co., Erie, Pa.

PLUMOSUS AND SPRENGERI.
Plumosus and Sprengeri, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.
Plumosus and Sprengeri seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,

43 West 18th St., New York, N. Y.

SEEDLINGS.

Asparagus Sprengeri seedlings, \$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,

Fort Pierce, Fla.

Asparagus Sprengeri seedlings, \$1.25 per 100, \$10.00 per 1000.

Special offer: Sprengeri and Plumosus while they last, fine 2½-in., \$4.50 per 100, \$40.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

ASPARAGUS SPRENGERI,

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

ASPARAGUS PLUMOSUS,

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

ASPARAGUS SPRENGERI.

"Can't be beat, 3-in."

\$8.00 per 100; also a few Asparagus Plumosa Nanus, \$8.00 per 100.

WESTWOOD FLOWER & PLANT CO.,

Lynam St. near Hoover Ave., Dayton, O.

ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in. Per 100 Per 1000
\$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

ASPARAGUS SPRENGERI,

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in.

\$4.00 per 100.

WINFIELD S. KIROHER,

Cyclamen Specialist, Defiance, O.

SPRENGERI AND PLUMOSUS.

Sprengeri, 2½-in., \$6.00; 3-in., \$8.00 per 100.
Plumosus, 2½-in., \$6.00; 3-in., \$10.00; strong 4-in., \$25.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000.

3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

ASPARAGUS PLUMOSUS.

Fine, 2½-in. \$ 6.00 per 100
Strong, 4-in. 15.00 per 100

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.

Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

Asparagus Sprengeri, 700 strong 3-in., 6c each;

Asparagus Plumosus, 1500 strong, bushy 2½-in., \$5.00 per 100, \$45.00 per 1000.

John Hochenauer, Sta. D, St. Joseph, Mo.

ASPARAGUS PLUMOSUS.

Good 3-in. ready for 4-in., \$9.00 per 100.

Cash with order.

GURNEY GREENHOUSE CO., MITCHELL, S. D.

3000 SPRENGERI.

2½-in. nice, big plants, \$4.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Asparagus, Plumosus and Sprengeri, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

20,000 ASPARAGUS SPRENGERI.

To move quick, we offer from 2-in. pots at \$2.50 per 100, \$24.00 per 1000. Cash.

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Asparagus Sprengeri seedlings making leads, ready for 2-in. pots, 75c per 100, \$7.00 per 1000.

H. Haustetter, 309 N. W. 3rd St., Richmond, Ind.

Asparagus Sprengeri, 4-inch, good stock, \$10.00 per 100. Cash, please.

Leroy Shauman, Kokomo, Ind.

Asparagus, Plumosus and Sprengeri, 2½-in., \$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.

A. J. Schmutz, North Adams, Mass.

Asparagus, Sprengeri and Plumosus, 2½-in., \$4.00 and \$5.00 per 100.

Tarentum Greenhouses, Tarentum, Pa.

Asparagus Plumosus seedlings, \$8.00 per 1000.

Mrs. M. Terry, Owings Mills, Md.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100.

Park Floral Co., St. Joseph, Mo.

ARTEMISIAS

ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000.

Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES,

Box No. 97, Painesville, O.

ASPARAGUS

ASPARAGUS.

For quick cash sale.

2½-in., 3-in. and 4-in.,

\$3.50, \$7.00 and \$12.00.

HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.

2½-in., \$5.00 per 100, \$45.00 per 1000.

Heavy 4-in., \$15.00 per 100.

Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

ASPARAGUS PLUMOSUS SPRAYS.

Orders solicited for regular all-season shipments; other orders given our best attention; we are confident the quality will please you; price, \$2.00 per 100. Also quote Sprengeri sprays, \$1.50 per 100.

IMPERIAL GARDENS,

Sugarland, Tex.

ASPARAGUS, SPRENGERI AND PLUMOSUS.

Plumosus, 2½-in. Per 100 Per 1000

Sprengeri, transplanted, strong, \$4.00 \$35.00

bushy, bench-grown 15.00

Sprengeri seedlings 1.00 8.00

Cash.

H. M. BUCKLEY, SPRINGFIELD, ILL.

PLUMOSUS AND SPRENGERI.

Just the stock for profitable results.

Asparagus Sprengeri, 2-in. \$5.00 per 100

Asparagus Sprengeri, 3-in. 8.00 per 100

Asparagus Plumosus, 2-in. 6.00 per 100

Asparagus Plumosus, 3-in. 9.00 per 100

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. \$15.00 per 100

Sprengeri, 4-in. 15.00 per 100

Sprengeri, 3-in. 8.00 per 100

Sprengeri, 2½-in. 5.00 per 100

LOOMIS GREENHOUSES, LOOMIS, CAL.

Asparagus Sprengeri, strong, from soil, transplanted, \$10.00 per 1000; Plumosus, 3-in., \$6.00 per 100; Sprengeri, 3-in., 5c each, by express collect; Asparagus Sprengeri seedlings, \$6.00 per 1000, parcel post prepaid. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

Asparagus, Plumosus Nanus and Sprengeri seedlings, \$9.00 per 1000; 2½-in., \$4.00 per 100.

Plumosus, 3-in., \$7.00 per 100.

Samuel Whitton, Utica, N. Y.

Asparagus, Plumosus and Sprengerii, \$4.50 per 100, \$40.00 per 1000.
R. E. Willig, Cedar Ave., Poughkeepsie, N. Y.

Asparagus Sprengerii, 8-in., 7c; Plumosus and Sprengerii, 2½-in., 5c each.
O. Humfeld, Clay Center, Kan.

Asparagus Plumosus, 5000 2½-in., also 5000 Sprengerii, 2½-in., \$4.00 per 100.
Greenville Floral Co., Greenville, Mich.

Asparagus, Plumosus and Sprengerii, from 2½-in. by 3-in. pots, \$3.00 per 100.
Bird Forrest, Waxahachie, Tex.

Asparagus Sprengerii, 5000, transplanted, ready for 3-in., \$2.50 per 100, \$20.00 per 1000.
J. S. Jones, Florist, Sabina, O.

Asparagus Sprengerii, 2½ and 3-in., \$3.50 and \$6.00 per 100.
Kelly's Greenhouses, Kokomo, Ind.

Asparagus Sprengerii, 2½-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meine, 3121 Market St., Youngstown, O.

Asparagus Sprengerii seedlings, extra strong, \$9.00 per 1000, prepaid.
Lyon & Anderson, Belvidere, Ill.

Asparagus Sprengerii, nice, bushy plants, 4-in., 15c each. Cash.
Lansing Floral Co., Lansing, Mich.

Asparagus Sprengerii, strong 2-in., \$4.00 per 100; Plumosus, strong, 2-in., \$4.00 per 100. Cash.
Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprengerii seedlings, \$8.00 per 1000, parcel post O. O. D. L. C. Fields, 328 North 10th St., Kansas City, Kan.

Asparagus Sprengerii, 2-in., \$3.00 per 100; Asparagus Plumosus, 2-in., \$4.00 per 100. Cash.
Jacobs Bros., Peoria, Ill.

Asparagus Sprengerii, strong, 2-in., \$3.00 per 100, \$27.50 per 1000.
J. C. Schmidt, Bristol, Pa.

Asparagus Sprengerii, extra strong 2½-in., 4½c each; 3-in., 6c each.
Odor Greenhouses, Iola, Kan.

Asparagus Plumosus, some extra fine 2½-in., \$6.00 per 100. Cash, please.
Kring Bros., Fairbury, Ill.

Asparagus Plumosus, 2-in., \$3.50 per 100.
J. H. Dann & Son, Westfield, N. Y.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100.
Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprengerii, strong 2½-in., \$5.00 per 100.
Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 85c each.
Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each. Cash.
H. A. Cook, Oberlin, O.

ASPARAGUS ROOTS
TWO-YEAR-OLD ASPARAGUS ROOTS FOR FALL PLANTING.
Fibrous rooted, \$1.50 per 100, \$10.00 per 1000.
WARREN SHINN, WOODBURY, N. J.

Asparagus Roots, Palmetto and Argenteuil, No. 1, 2-year, \$1.75 per 100, \$12.00 per 1000; No. 1, 1-year, \$1.25 per 100, \$8.00 per 1000.
Harry J. Squires, Good Ground, N. Y.

ASPIDISTRAS
GREEN ASPIDISTRAS.
Cheaper than Palms for decorating.
Nice plants shipped light in Moss, \$1.00, \$1.50, \$2.00 and \$2.50; specimen plants, \$5.00; nice green color.
W. W. THOMPSON & SONS,
Sta. D., R. No. 1, Milwaukee, Wis.

ASPLENIUMS
Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

AZALEAS
Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000.
Thomasville Nurseries, Thomasville, Ga.

BEGONIAS
PRIDE OF NEWCASTLE, OUT OF 4-IN. POTS, 25c EACH.
BEGONIA MRS. M. A. PATTEN, OUT OF 4-IN. POTS, 20c EACH.
BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS IN BLOOM. READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

BEGONIA CORALLINA DE LUCERNE, HEAVY PLANTS IN BLOOM, OUT OF 4-IN. POTS, 25c EACH.
PLUS 2c A PLANT TO COVER COST OF PACKING CASE AND PAPER POTS.
54 PLANTS TO A FULL SIZED CASE.
ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.
G. R. NOBLE, PADUCAH, KY.

Begonia Luminosa, Christmas red, 3-in., ready for 4-in.; all in bloom, \$7.00 per 100, 200 for \$13.00. Charles Whitton, York and Gray Ave., Utica, N. Y.

BEGONIAS.

Surplus stock of Begonia Luminosa, 3-in., \$10.00 per 100.
Will make fine 5-in. plants for the holidays.
Shipped in paper pots.
Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

BEGONIAS.
LORRAINE AND CINCINNATI.

Very heavy and in the pink of condition, and the day you receive them, you must shift into larger pots.

Lorraine, 4-in. \$50.00 per 100
Cincinnati, 4-in. 50.00 per 100
Cash with order.

O. L. HUMPHREY, ZANESVILLE, O.

BEGONIAS, 2½-IN. POTS.

| | Per 100 | Per 1000 |
|--|---------|----------|
| Chatelaine | \$ 7.00 | \$ 65.00 |
| Mrs. M. A. Patten | 8.00 | 75.00 |
| Pride of Newcastle | 10.00 | 95.00 |
| Rex Begonias, mixed, best varieties | 15.00 | 140.00 |
| Mellor, Cincinnati and Peterson, 3½-in. pots | 50.00 | ..... |

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

BEGONIAS, 2½-IN.

| | |
|--|-----------------|
| Argenteo-Guttata, 2½-in. | \$15.00 per 100 |
| Rosea Picta, 2½-in. | 7.00 per 100 |
| Pink Rubra, 2½-in. | 7.00 per 100 |
| Luminosa, 2½-in. | 6.00 per 100 |
| Corallina de Lucerne, strong 2½-in. | 12.00 per 100 |

THE MCGREGOR BROS. CO.,
Springfield, O.

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000; 3½-in. Mellor, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100.
S. S. Skideelsky & Co., 50 Park Place, New York.

BEGONIA LUMINOSA, THE TRUE CHRISTMAS RED.
Stock that will make you big money.
Very strong 2-in. \$6.00 per 100
Cash with order.
O. L. HUMPHREY, ZANESVILLE, O.

LARGE-LEAFED BEGONIAS.

In variety.
2½-in., \$8.00 per 100.

THE STORRS & HARRISON CO.,
Painesville, O.

500 BEGONIA VERNON.
Mixed colors; very extra heavy plants for Christmas flowers; 2½-in. pots, all ready for 3-in. and 4-in. pots, \$5.50 per 100. Cash.
BRINKERHOFF GREENHOUSES,
5th St. and Keys Ave., Springfield, Ill.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argenteo-Guttata, 2-in., \$6.00 per 100.
N. O. Caswell, Delavan, Ill.

BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

MYERS-WATSON FLORAL CO.,
St. Joseph, Mo.

BEGONIAS, CHATELAINE AND LUMINOSA.
2½-in. \$ 6.00 per 100
3-in. 10.00 per 100
Add 5 per cent for packing charges.
C. H. FREY, LINCOLN, NEB.

Begonias, Luminosa, Mignon and Prima Donna, assorted 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schiebke, Main, Lock and Old Main Sts., Miamisburg, O.

BEGONIAS—GOOD STOCK.

Chatelaine, 4-in. \$20.00 per 100
Chatelaine, 5-in. 35.00 per 100
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

FANCY LEAF BEGONIAS.

12 best named kinds, 2½-in., \$8.00 per 100.
BURDELL FLORAL CO.,
Bowling Green, Ky.

BEGONIAS, CHATELAINE, MRS. PATTEN.
Fine plants, 2½-in. pots, ready to shift into 3½-in. or 4-in. pots, \$6.00 per 100. Cash.
JOHN R. MITCHELL, MADISON, N. J.

Begonias, Chatelaine, 4-in., 20c; 5-in., 40c; full of flowers; 6-in., 75c each; Mrs. Patten, 4-in., 25c; 2½-in., 8c each. Cash.
Kemble-Smith Co., Boone, Ia.

Begonia Beefsteak, very strong 3-in., ready for a shift to 4-in., \$12.00 per 100.
Enid Floral Co., Enid, Okla.

Begonia Corallina de Lucerne, 3-in., 12c each. No charge for packing.
L. E. Hitz, Madison, Ind.

Begonia Pride of Newcastle, strong plants out of 2½-in. pots, \$8.00 per 100. Cash with order.
Chas. E. Smith & Son, York, Pa.

Begonias, Chatelaine, Luminosa and Vernon, 2½-in., 6c each, 500 or more, 5c each.
W. R. Holmes, Lanesville, Pa.

Begonia Corallina, nice strong plants, 2½-in., \$10.00 per 100.
Quentin Floral Co., St. Joseph, Mo.

Begonias, Luminosa and Prima Donna, 3-in., \$10.00 per 100; 4-in., \$17.00 per 100. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Begonia Corallina de Lucerne, 2½-in., very good stock, \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonias, Rex, 2½-in., \$12.00 per 100; Luminosa, 2½-in., \$5.00 per 100.
Clarence A. Utler, Fleming St., Springfield, O.

Begonia Chatelaine, extra fine 2½-in. ready for shift, \$5.00 per 100. E. E. Temperley, Florists, 5518 College Ave., Indianapolis, Ind.

BERBERIS

Berberis Thunbergii, 18-in. to 24-in., \$15.00 per 100. Packed free. Cash with order.
Clement S. Lewis, Aldan, Delaware Co., Pa.

BERRIED PLANTS

HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety:
3½-in., ordinary 15c each
4-in., ordinary 20c each
4-in., select, equal to 5-in. 30c each
4-in., extra fancy select, equal to 6-in. 50c each
5-in., ordinary 30c each
6-in., ordinary 50c each
All of the above are well set with fruit that will be colored up before Christmas. 10 per cent off on orders over \$10.00. Cash with order.
ABBY AVENUE GREENHOUSES, DAYTON, O.

CLEVELAND CHERRIES GUARANTEED.

Well established in pots and well filled with cherries, 4-in., \$25.00; 5-in., \$40.00 per 100.

EXTRA CHOICE SPECIMEN PLANTS.

2-year-old stock, 5-in., 75c; 6-in., \$1.50 and 7-in., \$2.00 each. If you want some extra choice stock, you want some of these 2-year-old plants.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

CLEVELAND CHERRIES.

Fine, pot-grown, loaded with berries, 4-in., \$15.00 per 100.

CLEVELAND AND ORANGE QUEEN.

Fine established stock, field-grown, 4-in., \$25.00 per 100; select 4-in., \$35.00 per 100; 5-in., 50c; 5-in. select, 75c; 6-in., \$1.00; 6-in. select, \$1.25 each.

CARL HAGENBURGER, MENTOR, O.

CLEVELAND CHERRIES.

Exceedingly large and heavily berried with very large berries this year; guaranteed No. 1 stock, 4-in., 35c; 5-in., 50c. No charge for packing.

CHAS. G. OFFERLE THE FLORIST,
Erie, Pa.

WELL BERRIED CLEVELAND CHERRIES.

Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

N. K. WELTER,
708 Wesley Ave., Evanston, Ill.

CLEVELAND CHERRIES.

4-in. pots, 20c each.

HOLLY BERRY CHERRIES.

4-in. pots, 20c each.

BARGHOLTZ, FLORIST.

3016 N. Clark St., Chicago, Ill.

FIELD-GROWN PLANTS.

Jerusalem Cherries, Cleveland and Yellow Cherries, \$20.00, \$30.00 and \$40.00 per 100. Field-grown Christmas Peppers, prices as above.

ROMAN J. IRWIN,

48 W. 18th St., New York, N. Y.

CLEVELAND CHERRIES FROM FIELD.

Fine, sturdy plants, 6 inches to 8 inches high, \$5.00; 8 inches to 12 inches, \$7.50; 12 inches to 15 inches, \$12.00 per 100. All sizes are well fruited. Cash, please.

H. G. NORTON, PERRY, O.

CLEVELAND CHERRIES HEAVILY BERRIED.
Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

FROST & SPENCE,

Darke Co., Greenville, O.

PEPPERS AND CHERRIES.

Mrd's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

CHARLES SHERWOOD, WATERLOO, IA.

STRONG, WELL BERRIED PLANTS.
Cleveland Cherries, pot-grown, 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

EVENDELL BROS. CO.,

Williamsport, Pa.

CLEVELAND CHERRIES.

Pot-grown, dwarf, 8 to 12 ripe fruits, 4-in., \$12.00 and \$15.00 per 100.
GULLETT & SONS, LINCOLN, ILL.

Dwarf Cleveland Cherries, full of fruit, fine stock, for 5-in. and 6-in. pots, samples on application, 30c and 35c each.
J. B. Knapp, Sayre, Pa.

Jerusalem Cherries and Peppers, large plants in pots or from bench, full of fruit, 25c, 35c and 50c each.
Henry Smith Floral Co., Grand Rapids, Mich.

BERRIED PLANTS—Continued

CHRISTMAS CHERRIES.

Full of berries, in fine shape, 10 to 15 inches across, 6-in. and 7-in. pots, ready for immediate sale, 75c each. All established.

STENSON & McGRAIL, UNIONTOWN, PA.

PLACE YOUR ORDER NOW.

Cleveland Cherries, red and yellow; good 2-in., \$4.00 per 100. Immediate delivery.
Cash with order.

CHARLES T. MAY, R. NO. 14, DAYTON, O.

Jerusalem Cherries well berried, from 5-in. pots, 50c each.

Nixon H. Gano, Martinsville, Ind.

Cleveland Cherries, fine, well berried, 4-in., 25c; 5-in., 35c each. We have excellent stock.
C. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, fine, large plants, full of red and green berries, 4-in. ready for 5-in., \$15.00 per 100. Edward Whitton, Utica, N. Y.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c.
J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, fine plants, well berried, 4-in., 20c; 5-in., 30c each.

Cloute Bros., Fort Atkinson, Wis.

Cleveland Cherries, strong 4-in., 8c each.
Otto P. Krueger, Toledo, O.

Cleveland Cherries, 5-in., 35c.
Baur Floral Co., Erie, Pa.

BOUGAINVILLEAS

BOUGAINVILLEA GLABRA SANDERIANA.

2½-in., \$10.00 per 100.

3-in., \$20.00 per 100.

5-in., \$75.00 per 100 specimens.

6-in., \$100.00 per 100 specimens.

THE STORRS & HARRISON CO.,
Painesville, O.

BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$65.00 per 100. These will make fine blooming plants for Christmas.

THE EVERGLADES NURSERY CO.,
Fort Myers, Fla.

Bougainvillea Sanderiana, 2½-in., \$7.00 per 100, \$65.00 per 1000.

The McGregor Bros. Co., Springfield, O.

BUDDLEIAS

Buddleia Asiatica, or White Butterfly Bush, 2½-in., \$6.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

Buddleias, blue, 2½-in., \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

BULBS

BUCKBEE'S "FULL OF LIFE" DUTCH BULBS.

| | Per 100 | Per 1000 |
|---|---------|----------|
| Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow | \$2.00 | \$17.00 |
| Tulips, Single Early, extra fine mixed | 1.85 | 14.50 |
| Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow | 2.25 | 17.50 |
| Tulips, Double Early, extra fine mixed | 1.75 | 15.00 |
| Tulips, Double Late, extra fine mixed | 1.85 | 15.50 |
| Tulips, Single Late, extra fine mixed | 2.00 | 17.00 |
| Tulips, Darwins, extra fine mixed | 2.25 | 17.75 |
| Hyacinths, Single, white, bluish, rose, pink, red, light-blue, dark-blue, yellow | 3.65 | 33.50 |
| Hyacinths, Pan or Miniature, white, bluish, rose, pink, red, blue, purple, yellow | 3.00 | 28.50 |
| Hyacinths, select size for pots: Gertrude, Gigantea, Roi des Belges, L'Innocence, Mme. Van Der Hoef, Grand Maître, King of Blues, Queen of Blues, King of Yellows | 6.50 | ..... |
| Narcissus Von Sion | 2.80 | 25.00 |
| Narcissus Alba Plena | 2.50 | 22.00 |
| Narcissus Incomparabilis | 3.00 | 27.50 |
| Narcissus Orange Phoenix | 3.00 | 27.50 |
| Narcissus Double Mixed | 2.90 | 26.50 |
| Narcissus Poeticus, Pheasant's Eye and Ornatus | 1.90 | 17.00 |
| Narcissus Princeps | 2.60 | 23.00 |
| Narcissus Single Mixed | 2.80 | 25.00 |
| Jonquils, double and single | 2.00 | 17.50 |

Terms: Spot Cash. Rockford Seed Farms. Prompt Shipment. Forest City Greenhouses.

H. W. BUCKBEE, ROCKFORD, ILL.

HYACINTH BULBS.

Gertrude, 17 to 18 ctm. \$50.00

L'Innocence, 15 to 16 ctm. 35.00

Only a few thousand left.

C. U. LIGGITT,

303 Bulletin Bldg., Philadelphia, Pa.

VENDEL & VAN GINHOVEN.

116 Broad St., Room 40, New York, N. Y.

Your address for Holland-grown Hyacinths, Tulips, Narcissus, Crocus, Liliums, Lily of the Valley, etc. Please write for catalogue.

AMERICA FOR THE AMERICANS!!

You need no longer be dependent on The Netherlands for your Tulip supply.

Since 1914 we have raised Tulips in Michigan with great success and we are strong for them. You, too, can raise your own supply of Tulips. (See official report by the Department of Agriculture in the Florists' Review of April 28, 1921.)

If you are alive to a paying proposition, act at once and take advantage of this.

Owing to limited space on our farm at Grand Rapids, we are forced to sell the following named varieties at a sacrifice:

Early Tulips, Yellow Prince and Artus.

May-flowering, or Cottage Tulips, Gesneriana Spathulata and La Merveille.

Darwin Tulips, Clara Butt, Gretchen and Inglescombe Pink.

Planting stock, 2-year-old.....\$6.00 per 1000

Planting stock, 1-year-old.....3.00 per 1000

Grasp this: Next year you will pay \$4.00 per 1000 duty on Tulips. Please send cash with order.

MICHIGAN BULB PROPAGATING CO.,
R. F. D. No. 1, Grand Rapids, Mich.

MICHIGAN GROWN BULBS.

Tulips and Narcissus ready for immediate shipment. You have no duty to pay on these bulbs as they are all raised on our own farms at Grand Rapids, Mich. The following named varieties are all first size bulbs only:

SINGLE EARLY TULIPS.

Artus, Cramoisi Brilliant, Yellow Prince, La Reine, King of Yellow, Frederic Moore, Cardinal's Hat,

Mixture of the above.....\$2.00 per 100

DOUBLE EARLY TULIPS.

Murillo, La Candeur.....\$2.25 per 100

LATE OR COTTAGE TULIPS.

Caledonia, Golden Gem, Picotee, Primrose, Jaune d'Oeuf, La Merveille.....\$2.25 per 100

Mixed.....2.00 per 100

DARWIN TULIPS.

Clara Butt, Gretchen.....\$2.25 per 100

NARCISSUS.

Alba Plena Odorata.....\$2.00 per 100

Cash. f. o. b. Grand Rapids, Mich.

MICHIGAN BULB PROPAGATING CO.,

R. F. D. No. 1, Grand Rapids, Mich.

SURPLUS BULBS.

Tulips, Early Single, mixed.....\$15.00

Tulips, Early Single, yellow.....17.50

Tulips, Early Single, white.....17.50

Tulips, Early Single, pink.....17.50

Tulips, Early Double, mixed.....16.00

Tulips, Darwin, mixed.....18.00

Crocus in colors.....6.00

Narcissus Empress.....20.00

Narcissus Princeps.....25.00

Hyacinths, in colors 15 to 16 ctm.....35.00

HENRY FIELD SEED CO., SHENANDOAH, IA.

CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter. Per 100 Per 1000

1½ to 1¾-in.....\$ 6.00 \$ 50.00

1¾ to 2-in.....8.00 75.00

2-in and up.....15.00 125.00

Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

FIELD-GROWN MIXED BULBS.

Daffodils, Narcissus and Jonquils, double and single in 12 varieties that will give a succession of bloom from Easter to Mothers' day; just the thing for naturalizing on large estates, or parks and cemeteries; a money maker in cut garden flowers, \$10.00 per 1000, by express only.

MRS. WM. CRAWFORD,

1602 Indiana Ave., La Porte, Ind.

NARCISSUS OR DAFFODIL BULBS.

Barril Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.

CHAS. H. WEISS & SON,

R. F. D. No. 2, Portsmouth, Va.

R. A. vander Schoot,

HILLEGOM, HOLLAND.

Extensive own cultures of

BULBS AND PLANTS.

Prices on application.

New York Branch, 630 W. 135th St.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

Bulbs of all description. Write for prices. C. KEUR & SONS, HILLEGOM, HOLLAND. New York Branch, 82-84 Broad Street, also 10418 113th St., Richmond Hill, L. I., N. Y.

FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

¾-in. to 1-in.....\$ 6.00 per 1000

1-in to 1½-in.....9.00 per 1000

¾-in. to ¾-in.....15.00 per 1000

¾-in. and up.....20.00 per 1000

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

EVERETTE R. PEACOCK CO.

DIRECT IMPORTATIONS

OF

HOLLAND AND FRENCH

BULBS.

4013 MILWAUKEE AVE., CHICAGO, ILL.

NARCISSUS IN VARIETY.

Princeps, round bulbs, \$20.00, double nose, \$25.00 per 1000; Barril Conspicuous, \$15.00; 12 varieties mixed, \$10.00 per 1000. Cash.

W. C. WEISS,

R. F. D. No. 2, Box 42, Portsmouth, Va.

Pink Fairy Lily bulbs, blooms all winter under glass, \$5.00 per 100, \$2.50 per 50, postpaid; also an entire new Amaryllis, Hibiscus red, blooms at Easter under glass, 50c each. A. M. Gardner.

141 E. 5th St., Jacksonville, Fla.

BUXUS

BOXWOOD FOR LINING OUT.

Sempervirens, 4 to 6-in., 5c; 6 to 8-in., 6c. Suffruticosa, dwarf, 3 to 5-in., 6c.

Arborescens (Tree-Box), 6 to 8-in., 6c; 8 to 10-in., 8c.

Packed free for cash. Fall or spring shipment.

Sarcosie Nurseries Peony Fields,

Box 528, Wild Bros. Nursery Co., Sarcosie, Mo.

BOXWOODS.

15 to 18-inch bush.....\$1.00 each

12 to 15-inch bush......75 each

10 to 12-inch bush......50 each

CARL HAGENBURGER, MENTOR, O.

Boxwood, 6-inch to 8-inch, 6c; 12-inch and over, 12c; 24-inch, \$3.50 each.

August Jurgens, Ridgeland, Miss.

CALENDULAS

ORANGE KING

and

PRINCESS OF ORANGE.

From 2½-in. pots,

\$4.50 per 100, \$40.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

CALENDULA ORANGE KING.

Fine 3-in. stock, \$5.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2½-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.

H. W. BUCKBEE, ROCKFORD, ILL.

CALENDULAS, SPECIAL.

To move quick,

2-in., \$3.00 per 100.

J. G. LAYTON, OLEAN, N. Y.

Calendulas, Orange King, Prince of Orange and Special Greenhouse Forcing, magnificent plants, \$2.50 per 100.

Mrs. S. H. Hines, Mocksville, N. C.

Calendulas, Orange King and Prince of Orange, fine plants from 2½-in. pots, \$4.50 per 100, \$40.00 per 1000. Try them. Alonzo J. Bryan.

Wholesale Florist, Washington, N. J.

Calendulas, 500 Orange King and Lemon Queen, 3-in., \$5.00 per 100.

The H. Weber & Sons Co., Oakland, Md.

Calendula Orange King, from selected seed, strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Calendula Orange King, ready to bench, 2½-in., \$5.00 per 100.

Fisher's Greenhouse, Sterling, Kan.

Calendula Orange King, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.

J. C. Schmidt, Bristol, Pa.

Calendulas, King of Kings and Orange King, 2½-in., 4c each. Cash.

Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock ready to bench, 3-in., \$5.00 per 100.

Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Calendula Orange King, 2-in., \$3.00 per 100.

Royston & Fenton, Evansville, Ind.

Calendula Orange King, 2½-in., \$4.00 per 100.

Baur Floral Co., Erie, Pa.

CALLAS

YELLOW CALLAS.

Spotted foliage, golden-yellow flowers; positively true to type, forcing bulbs.

Well cured Calla Eliottiana.

WHITE CALLAS.

Spotted foliage, ivory-white flower; the well known Maculata.

PINK CALLAS.

The novelty Rehmanii, blooming bulbs in the 1½-in. size.

We offer immediate delivery of the above. Wire or write. All sizes.

LOS ROBLES CO., SANTA CRUZ, CAL.

WHITE CALLAS.

True Aethiopica. It is late, but we still have good, vital, sure-to-bloom bulbs, 3 to 4 inches circumference at \$6.00 per 100; 4 to 5 inches at \$12.00 per 100; delivered to you fully prepaid. Order at once, or it will be too late.

YELLOW CALLA BULBS.

Deep golden yellow, spotted leaf, true Elliottiana, now ready for shipment. All will bloom. 1 1/2-in. diameter....\$2.50 per doz., \$20.00 per 100
1 3/4-in. diameter.... 2.75 per doz., 22.50 per 100
2-in. diameter..... 3.25 per doz., 25.00 per 100
2 1/4-in. diameter.... 3.50 per doz., 27.50 per 100
2 1/2-in. diameter.... 3.75 per doz., 30.00 per 100
All delivered prepaid. Not less than 50 at 100 rate. Cash with order.

LILYDALE BULB CO., SANTA CRUZ, CAL.

CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.
Size, diameter. Per 100 Per 1000
1 1/4 to 1 1/2-in.....\$ 6.00 \$ 50.00
1 1/2 to 2-in..... 8.00 75.00
2-in and up..... 15.00 125.00
Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

FINE AETHIOPICA FROM

3-in. pots, \$9.00 per 100; 5-in. pots, \$12.00 per 100; 6-in. pots, \$15.00 per 100.

CALLA ELLIOTTIANA, YELLOW.

1 1/4-in. to 1 1/2-in...\$15.00 per 100, \$140.00 per 1000
1 1/2-in. to 2-in.... 17.50 per 100, 165.00 per 1000

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

GODFREY CALLA PLANTING STOCK.

STRONG, WELL CURED.

California field-grown bulbets.

1000 lots, \$3.50 per 1000;

10,000 lots, \$2.50 per 1000;

100,000 lots quoted upon request.

SEABRIGHT BULB CO.,

686 Sequel Ave., Santa Cruz, Cal.

GODFREY CALLAS, TRUE STRAIN.

2 1/2-in.\$ 8.00 per 100, \$ 75.00 per 1000
3-in. 12.00 per 100, 100.00 per 1000
4-in. 20.00 per 100.

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

ROYAL CALLA LILY BULBS.

Green-house grown; will all bloom this season,
4-in., \$10.00 per 100; 3-in., \$5.00 per 100.

OREGON CITY GREENHOUSE,

Oregon City, Ore.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulbets, nothing but the best, 75c per 100; 2 1/2 ins., small 1-year-old bulbs, 6c each.
Attica Floral Co., Attica, Ind.

GODFREY CALLAS, STRONG PLANTS,

3-in. pots, \$10.00 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

CALLA AETHIOPICA.

1 1/4-inch and up, \$10.00 per 100.

BYRON HENRY IVES, FLORIST,

Albuquerque, N. M.

Godfrey Calla, 4 to 8 leaves, average 10 inches tall, strong 4-in. plants, \$12.50 per 100.
J. E. Leslie & Son, Marion, Ind.

CAMPANULAS

MEDIUM AND CALYCANTHEMA CAMPANULAS.

Medium, white, pink and blue....\$8.00 per 100
Medium fl. pl., white, pink and blue 8.00 per 100
Calycanthema, white, pink and blue 8.00 per 100

THE WAYSIDE GARDENS CO.,

Mentor, O.

CARNATIONS

BEST WHITE CARNATION INTRODUCED.

THOS. C. JOY.

Rooted cuttings, \$12.00 per 100, \$100.00 per 1000.
Orders should be placed immediately for early delivery.

CARNATIONS, ROOTED CUTTINGS.

BEST NEW VARIETIES.

| | Per 100 | Per 1000 |
|---------------------------------|---------|----------|
| Laddie | \$12.00 | \$110.00 |
| Maine Sunshine | 15.00 | 120.00 |
| White Delight | 12.00 | 100.00 |
| Happy Day, Ruth Baur..... | 10.00 | 90.00 |
| Hope Henshaw, Harvester..... | 10.00 | 90.00 |
| Rosalie | 6.00 | 50.00 |
| Red, Matchless, Lassie, Redhead | 10.00 | 90.00 |

ASK FOR FULL LIST OF PRICES

ON ALL VARIETIES.

ROMAN J. IRWIN,

43 W 18th St., New York, N. Y.

LAST CALL.

FIELD-GROWN CARNATION PLANTS.

White Enchantress...\$8.00 per 100, \$75.00 per 1000

WIETOR BROS.,

30 E. Randolph St., Chicago, Ill.

Carnation Enchantress, field-grown plants, \$8.00 per 100, \$75.00 per 1000.
Peter Weiland, New Castle, Ind.

CARNATION ROOTED CUTTINGS.

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery November 15 and later as desired:

Nebraska, the best red;

Mrs. C. W. Ward, the best deep pink;

Matchless, the best white;

Maine Sunshine, the best yellow;

Pink Delight, a splendid light pink;

Cottage Maid, the Enchantress pink;

White Benora and Laddie.

Orders booked and filled in strict rotation at market price.

ELITCH GARDENS CO., DENVER, COLO.

FIELD-GROWN CARNATIONS.

Matchless variety only,

good plants.

While they last, only \$50.00 per 1000.

Cash, please.

ZETLITZ FLORAL PRODUCTS CO.,

Dayton, O.

THOMAS C. JOY.

Place your order now for the new white Carnation, THOMAS C. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

FIELD-GROWN PLANTS.

White Wonder, 1st

size\$12.00 per 100, \$110.00 per 1000

Enchantress, 2nd size.....\$8.00 per 100

Ward, 2nd size..... 8.00 per 100

2-IN. POT PLANTS, TO CLOSE OUT.

White Wonder\$3.50 per 100

Enchantress 3.50 per 100

WISE ADKISSON, GREENVILLE, TEX.

ROOTED

CARNATION CUTTINGS,

WHITE DELIGHT.

\$12.00 per 100, \$100.00 per 1000.

January delivery and later.

THE LEO NIESSEN CO.,

1201 Race St., Philadelphia, Pa.

FIELD-GROWN CARNATION PLANTS.

Nice, healthy, A No. 1 stock.

Per 100 Per 1000

White Enchantress\$10.00 \$80.00

MILLER BROS.,

5558 N. Lincoln St., Chicago, Ill.

FIELD-GROWN CARNATIONS.

Extra fine, large plants, ready for shipment.

MATCHLESS.

\$10.00 per 100, \$90.00 per 1000.

ELI CROSS,

150 Monroe Ave., Grand Rapids, Mich.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.

Henry Smith Floral Co., Grand Rapids, Mich.

Carnation Herald, 1000 fine, strong field plants, 3c each. Cash.

Lansing Floral Co., Lansing, Mich.

CHRYSANTEMUMS

CHRYSANTEMUM STOCK PLANTS.

Yellow: Chrysolora, Tiger, Yellow Turner, Richmond, Celebration, Loyalty, Golden Mistletoe.

White: Oconto, Liberty Bond, Smith's Imperial, Betsy Ross, Wm. Turner.

Pink: J. W. Prince and Seidewitz.

Pompons: Mariana, Nellie Irwin, White Doty.

Pink Doty, Diana, Romaine, Ward, Golden Wedding, Western Beauty, Golden Feather, Mrs.

Beu and Sunshine, \$1.00 per doz., \$6.00 per 100. Cash.

H. ROTH, FLORIST, LAFAYETTE, IND.

CHRYSANTEMUM STOCK PLANTS

OF 1920 INTRODUCTION.

Rose Perfection, a pink much superior to Chieftain.

Smith's Sublime, best earliest pink to date, in full bloom end of September.

Sunray, several shades darker than Golden Glow, approaching exhibition size.

\$2.00 per doz., \$12.00 per 100.

Not less than 12 of one variety sold.

MAX B. SCHREIBER, McDONALD, PA.

CHRYSANTEMUM STOCK PLANTS.

300 Comoleta, early yellow.....\$5.00 per 100

250 Oconto, early white..... 5.00 per 100

2000 White Rager 5.00 per 100

Cash with order.

X. F. WOJTKIEWICZ,

Des Plaines, Ill.

CHRYSANTEMUM STOCK PLANTS

in the following early varieties,
now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yellow; Rosiere, October Frost, Sunray, 1919; Smith's Sublime, 1919; Unaka; Oconto, Chrysolora.

ELI CROSS, GRAND RAPIDS, MICH.

STOCK CHRYSANTEMUMS.

Golden Glow, Unaka and Kalb, \$6.00 per 100.

Other varieties later

CHARLES SHERWOOD, WATERLOO, IA.

CHRYSANTEMUM STOCK PLANTS.

Crystal Gem, Comoleta, Early Frost, Chrysolora, Golden Queen, Oconto and a good selection of late varieties, ready in season, \$6.00 per 100; good packing. Or will exchange for Begonias, Cinerarias, Primulas, Ferns, Gladiolus bulbs, or what have you?

THE ENGELMANN GREENHOUSES,

Members of F. T. D., Box No. 90, Maryville, Mo.

MUM STOCK PLANTS

AND ROOTED CUTTINGS.

Let us book your order now and ship soon as ready: Chrysolora, Smith's Advance, Smith's Imperial, Chieftain, Tiger, White Chieftain, Helen Frick, Edwin Seidewitz, Bonaffon and White Helen Frick stock plants, \$8.00 per 100; rooted cuttings, \$5.00 per 100.

E. B. MORGAN FLORAL CO., PAXTON, ILL.

CHRYSANTEMUMS, STOCK PLANTS

Oconto, Comoleta, Chrysolora, Smith's Ideal, Bonaffon, Chieftain, Seidewitz, Helen Frick; also Pompons of Zora, Zenobia, Minta, Neola, Western Beauty, Mrs. Beu, Yellow Caprice, \$1.00 per dozen. Good packing.

THE ARCHBOLD GREENHOUSE,

Archbold, O.

HEALTHY STOCK PLANTS.

Chrysanthemums, delivery at once.

Smith's Advance, White Oconto,
Unaka, bronze, Unaka, white,
Chrysolora, Tiger,
White Bonaffon, Major Bonaffon,

\$10.00 per 100. Cash.

LA CROSSE FLORAL CO., LA CROSSE, WIS.

CHRYSANTEMUMS, LEADING VARIETIES.

HEALTHY STOCK PLANTS.

Large-flowering\$4.50 per 100

Pompons 5.50 per 100

Our stock is clean. Write us your wants.

LEWIS G. PLEISS, NEW ALBANY, IND.

CHRYSANTEMUM STOCK PLANTS.

Rager, Major Bonaffon, Chieftain and Patty,
\$8.00 per 100.

DAVIS FLORAL CO.,

Davenport, Ia.

READY NOW, A BARGAIN.

500 potted chrysanthemums, assorted colors,
14 to 24 ins. high, 4-in., 50c each.

DE MEESTER, HUMBOLDT, IA.

Chrysanthemums, strong stock plants, early planted: Early Frost, Chrysolora, Shaw and Seidewitz, \$5.00 per 100. Early delivery.

L. H. Horlacher, R. R. No. 7, Xenia, O.

Chrysanthemum stock plants, Early White, Smith's Advance, Early Frost, Early Yellow and Golden Glow, \$8.00 per 100. Cash.

Albert Loettler & Son, Watertown, Wis.

Chrysanthemum Smith's Advance, good, strong, healthy stock plants, \$7.00 per 100. Cash, please.

C. Warren Swayne, West Grove, Pa.

Chrysanthemum stock plants, Chrysolora, A

No. 1 stock, for sale now, \$8.00 per 100.

G. A. Cornish & Sons, Elgin, Ill.

CINERARIAS

CINERARIAS.

"BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

O. L. HUMPHREY,

Zanesville, O.

J. SYLVESTER,

Oconto, Wis.

CINERARIAS.

Vaughan's Columbian Mixture

and separate colors,

very large-flowering 3-in.,

ready for shift, 7c.

Cash, please.

MUST HAVE ROOM.

Cineraria Hybrida Grandiflora,

Dreer's Prize Dwarf,

2 1/2 in. pots, \$4.00; 3-in., \$5.00; 4-in., \$8.00

per 100. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

CINERARIAS.

Excellent Dwarf strain; just the kind of stock to grow on for big profit making plants.

2-in., \$7.00 per 100;

fine 3-in., \$10.00 per 100.

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

CINERARIA DWARF HYBRIDS.

2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

THE STORRS & HARRISON CO.,

Painesville, O.

CINERARIAS, GOOD AND CLEAN.

Dreer's Prize Dwarf and Tall, either variety,
2-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

VAUGHAN'S INTERNATIONAL MIXTURE.

Large-flowering, Half-Dwarf Cinerarias.

This is a big seller.

Strong plants, 2 1/4-in., \$5.00 per 100. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

CINERARIAS—Continued**HALF-DWARF CINERARIAS.**

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

DWARF GIANT CINERARIA.

Clean, strong, healthy plants.

3-in. \$12.00 per 100
HOLCO GREENHOUSES, CANTON, O.

Cinerarias Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.
Brill Celery Gardens, Kalamazoo, Mich.

Cineraria Grandiflora Hybrid, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

CINERARIA SEMI-DWARF.

3-in., \$7.50 per 100. Cash.

M. S. ETTER,

The House of Primroses, Shiremantown, Pa.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.
Charles Sherwood, Waterloo, Ia.

Cinerarias, fine, clean, Dreer's Prize, mixed and Howard & Smith's Californian Prize, mixed; same quality as last year, 2½-in., \$5.00 per 100. W. D. Gates, McGraw, N. Y.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$4.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.
Richard A. Irvine, Bay City, Mich.

Cinerarias, best strains, Vaughan's and imported, 2-in. pots, \$4.00 per 100. Cash, please.
O. F. Krzyzsk, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.
Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, Dreer's and Vaughan's strains, 2½-in., \$4.00 per 100. Packed right.
S. C. Templin & Son, Garrettsville, O.

Cinerarias, Michell's best strain, strong 2½-in., \$5.00 per 100. Cash.
E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 5c. Cash.
Hammerschmidt & Clark, Medina, O.

Cinerarias, 3-in., \$7.00 per 100. Cash.
J. W. Miller, Shiremantown, Pa.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.
Holton & Hunkel Co., Milwaukee, Wis.

CLEMATIS**CLEMATIS PANICULATA.**

Strong field-grown, 1-year.....\$ 8.00 per 100
 Strong field-grown, 2-year..... 12.00 per 100
 Strong field-grown, 3-year..... 15.00 per 100

THE WAYSIDE GARDENS CO.,

Mentor, O.

WELL ROOTED AND RIPENED PLANTS.

Large-flowering Clematis from 2½-in. and 3-in. pots.

Jackmannii,

Henryii,

Mme. Edouard Andre,

Ramona,

Duchess of Edinburgh,

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong plants, 500 to 100 2½-in. to 3-in., \$5.00 per 100. Cash with order.
Thos. Vincent Co., 1514 N. Lafayette Ave., Baltimore, Md.

Clematis Paniculata, 1-year field, \$10.00 per 100; 2-year field, \$15.00 per 100; 2½-in., \$6.00 per 100. The McGregor Bros. Co., Springfield, O.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.
Rock's Flower Gardens, Independence, Mo.

CLERODENDRONS

Clerodendron Balfouri, 3-in., \$1.50 per doz., \$10.00 per 100.
Oak Grove Greenhouse, Tuskegee, Ala.

COLEUS**COLEUS.**

12 varieties including two trailing; strong 3-in., \$6.00 per 100.

H. P. FRIEDERICHSEN, FLORIST,
 Marengo, Ia.

COLEUS CHRISTMAS GEM.

Excellent for Christmas baskets.

rooted cuttings, \$2.00;
 2½-in., \$4.00; 3-in., \$6.00; 4-in., \$9.00 per 100.
 15 best varieties including 2 trailers,
 rooted cuttings, \$1.00;
 2½-in., \$3.00 per 100.
 Cash.

HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

NEW COLEUS HARDING.

Look for the announcement of this variety in our display advertisement.

LOUIS HAHN & SON,

R. F. D. 4, Box 75, Pittsburgh, Pa.

AN EXCELLENT ASSORTMENT.

Quality stock, sure to please.

Coleus, 2-in., \$3.00 per 100, \$25.00 per 1000; 250 at 1000 rate; rooted cuttings, \$1.25 per 100, \$9.00 per 1000, postage prepaid. Cash.

R. S. BROWN & SON,

1317 Wabash Ave., Kansas City, Mo.

COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 8-in. pots. These are just right to make nice plants for Christmas.
 \$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

COLEUS.

2½-in., 75c per doz.

4-in., \$1.50 per doz.

WALTER ARMACOST & CO.,

521 East 4th St., Los Angeles, Cal.

A RAINBOW COLLECTION OF COLEUS.

Trailing Queen, Verschaffeltii, Golden Bedder, Kirkpatrick and many others; all brilliant colors; fine for Christmas baskets, rooted cuttings, \$1.50 per 100, postpaid.

R. W. UNGER, OXFORD, MICH.**COLEUS, TRAILING QUEEN.**

Rooted cuttings, \$1.25 per 100; strong healthy 2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY O. JOHNSON,

282 Merriam Ave., Leominster, Mass.

CHRISTMAS GEM AND BRILLIANCY.

Good 2½-in., \$5.00 per 100. Packing free.

HOWELL'S GREENHOUSES,

R. R. 10, Box No. 200, Muncie, Ind.

Coleus, good, choice varieties, including Trailing Queen and Golden Bedder; good, strong 2½-in., \$3.50 per 100.

E. C. Basinger, Columbiana, O.

Coleus, 14 different kinds including Trailing Queen, rooted cuttings, \$1.00 per 100, \$10.00 per 1000. Guaranteed first-class stock. Frank A. Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, rooted cuttings, 12 good varieties including Trailing Queen, Brillancy and Christmas Red, \$1.25 per 100, \$11.00 per 1000. Cash.
E. G. Goltz, Bellevue, O.

Coleus Trailing Queen and good variegated and red, rooted cuttings, \$1.50 per 100, \$12.50 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100; fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, 12 choice varieties, 2½-in., \$2.50 per 100; rooted cuttings, \$1.25 per 100. Cash.
W. A. Ballou, Wheaton, Ill.

ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

Coleus, fine mixed rooted cuttings, \$1.00 per 100; also Trailing Queen, \$1.00 per 100. Cash.
Wm. J. Beck, New Castle, Pa.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.
B. C. Johnson, Sterling, Colo.

Coleus, 12 standard varieties, 2½-in., \$5.00 per 100; rooted cuttings, \$1.50 per 100, \$12.00 per 1000. Tarentum Greenhouses, Tarentum, Pa.

Coleus, Christmas Gem and Christmas Queen, fine 2½-in. plants, \$5.00 per 100.
N. O. Caswell, Delavan, Ill.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.
F. H. Parker, Fort Scott, Kan.

Advertisers have learned from experience that
THE REVIEW
 SELLS THE STOCK.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.
J. O. Rennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.
Clover Leaf Floral Co., Springfield, O.

Coleus Xmas Gem, XX strong 2½-in., 5c.
John F. Rupp, Shiremantown, Pa.

Coleus, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid.
Geo. B. Rine, Seilmsgrove, Pa.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.
H. A. Cook, Oberlin, O.

COREOPSIS**COREOPSIS LANCEOLATA.**

Strong, one-year-old field-grown plants,

\$1.20 per doz., \$8.00 per 100.

Send for complete list of Hardy plants.

WILLIAM TOOLE & SON,

Hardy Plant & Pansy Farm, Baraboo, Wis.

CYCLAMEN**FERD. FISCHER'S SPECIAL OFFER**

of
CYCLAMEN SEEDS.

20% REDUCTION.

We are in receipt of advice from Mr. Ferd. Fischer authorizing us to make a reduction of 20 per cent from the subjoined list on his well-known celebrated strain of Cyclamen seeds. Mr. Fischer is desirous of having you plant some seed about the first part of November, as seed planted at this date will develop stock for your 1922 Christmas trade in 5, 6, 7 and 8-inch pots.

NOTE: Many seeds have come over to this country, supposed to be German-grown, that in reality were grown in other countries. Many of the diseases now complained about among the florists are due to lack of good strain.

Robert Craig Co., of Norwood, Penn., has for your inspection, 50,000 plants in 5, 6, 7, 8 and 10-inch pots, all well established, true in color and healthy, all grown from Mr. Fischer's seed supplied by us.

When securing seed for November planting, we ask that you keep our seed separate from other strains and you can then determine for yourself the quality, and the vigorous growth that Mr. Fischer's strain makes.

This 20 per cent reduction is an inducement for you to plant some now. Send us your order today. It is important and it will pay you to make this experiment.

| | Per 1000 |
|---|----------|
| Glowing Dark Red (Christmas red)..... | \$12.00 |
| Glowing Red, bright cherry red..... | 12.00 |
| Bright rose, Rose of Marienthal..... | 12.00 |
| Pure white | 10.00 |
| White with dark carmine eye..... | 12.00 |
| Salmon, delicate, Improved Rose von Zeh- lendorf | 15.00 |
| Salmon, Improved Perle von Zehlendorf.... | 15.00 |
| Rococo Erecta—Orchid-flowering types: | |
| Rococo Erecta, Rose | \$15.00 |
| Rococo Erecta, Lilac | 15.00 |
| Rococo Erecta, white with carmine eye.... | 15.00 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed.

| | Per 100 |
|--|---------|
| Wandsbek, salmon | \$15.00 |
| Salmon, delicate Improved Rose von Zehlen- dorf | 15.00 |
| Salmon, Improved Perle von Zehlendorf.... | 15.00 |
| Pink Pearl, salmon | 15.00 |
| Salmon King | 15.00 |
| Glowing Dark Red | 15.00 |
| Bright Cherry Red | 15.00 |
| White Swan | 15.00 |
| Rose of Marienthal | 15.00 |
| Christmas Cheer | 15.00 |

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

WALTER ARMACOST & CO.,

521 East 4th St., Los Angeles, Cal.

CYCLAMEN, 3-IN., READY FOR 4-IN.,

OR TO MAKE UP IN COMBINATION PLANTS FOR PANS OR BASKETS FOR CHRISTMAS SALES. EACH PLANT WRAPPED IN MOSS AND PAPER TO ASSURE BEST POSSIBLE CONDITION WHEN YOU RECEIVE THEM,

15c EACH.

FRED W. ARNOLD, CAMBRIDGE, O.

CYCLAMEN GIGANTEUM.**SEED NOW READY.**

Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.

Brilliant-Red, large and fine.

Pure White, extra select.

White Pink Eye, very large and fine.

Rosea Superba, deep shell pink.

Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.

Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.

For novelties and cultural directions, price list sent on application.

J. A. PETERSON & SONS,

Westwood, Cincinnati, O.

CYCLAMEN, FISCHER'S STRAIN.

8-in. \$15.00 per 100

4-in. 25.00 per 100

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

CYCLAMEN IN BUD AND BLOOM.

5-in.\$0.75 each
5-in., select 1.00 each
6-in. 1.25 each
6-in., select 1.50 each

IN BUD ONLY.

2-in.\$20.00 per 100
4-in. 35.00 per 100
4½-in. 50.00 per 100
This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

AURORA GREENHOUSE CO.,
Aurora, Ill.

CYCLAMEN.

Clearance sale of surplus stock; all colors; plenty of reds and salmons; Peterson's and Fischer's strains exclusively, 3-in., \$15.00 per 100. Shipped in paper pots. Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$8.00 per 1000. Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000. Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000. All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.
O. WINTERICH, ST. PETERSBURG, FLA.

CYCLAMEN PERSIUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time. This strain is gathered from the cream of the land, and we are prepared to make immediate shipments. Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.

4-in., 25c; 5-in., 50c.
Bring your truck and see our Primroses and Vines on the Hub Highway.
O. F. MAHAN & CO., R. NO. 8, DAYTON, O.

BEST COLORS, SEPARATE OR MIXED. CYCLAMEN PLANTS FROM BEST SELECTED STRAIN.

Per 100
3-in. pots\$20.00
4-in. pots 40.00
4-in. pots, selected 50.00
ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades; ready to shift, \$12.00 per 100.

EXTRA FINE 4-IN.

Shipped ready for shifting up, \$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

CYCLAMEN

FERD. FISCHER'S SEED.

3-in.15c each
4-in.25c each
5-in.45c each
6-in.70c each

WOODCOCK FLORAL CO.,

Spencer, Ia.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.
S. B. Skidelsky & Co., 50 Park Place, New York.

CYCLAMEN, ASSORTED COLORS,

strong plants well set with buds, 4-in., ready for immediate shift into 5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100. Cash with order.

PETER PEARSON,

5732-48 Gunnison St., Chicago, Ill.

CYCLAMEN PLANTS.

Strong, healthy stock.
3-in.\$20.00 per 100
4-in. 35.00 per 100

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors. Splendid fall and Christmas sellers. large-flowering, bushy, clean 4-in., 35c; 4½-in., 50c. Cash. No packing charges.
JOSEPH TURSKI, GROSS POINT, ILL.

CYCLAMEN READY FOR SHIFT.

Light and Dark Red, Rose, Delicate Pink with Carmine Eye, 3½-in., \$25.00 per 100; 4-in., \$35.00 per 100. Add 5 per cent for packing.

HEINL'S GREENHOUSES, WEST TOLEDO, O.

CYCLAMEN, FERD. FISCHER'S STRAIN.
Strong 3-in.\$12.00 per 100
Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

"CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

EXCELLENT 4-IN. STOCK.

Cyclamen, either in bud or bloom, mostly red and salmon, \$35.00 per 100. Shipped in paper pots. Packing free.

Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

10,000 CYCLAMEN.

6-in.\$1.25 per 100
6-in. select 1.50 per 100
7-in. select 2.00 per 100
Packing at cost. Cash with order.

WEST END FLORAL CO., E. LIVERPOOL, O.

CYCLAMEN, FINE, HEALTHY STOCK.

4-in.\$50.00 per 100
6-in. 85.00 per 100
7-in. 110.00 per 100

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

Cyclamen Giganteum, 10,000 A No. 1 plants, 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. Full of buds; finest mixed colors; plenty of red; ready to shift. Need the room, so will sacrifice them at the above low prices.

Chas. Whitton, York and Gray Ave., Utica, N. Y.

4-IN.—CYCLAMEN—4-IN.

Reduced price to make room, \$20.00 per 100; in paper pots; mixed colors, mostly red and salmon; large-flowering strain; ready for flowering pots. Cash.

C. G. LOCKE, ARKPORT, N. Y.

CYCLAMEN, WELL BUDDED.

Clean, healthy and of best varieties. Cyclamen, extra fine 5-in.\$50.00 per 100
Cyclamen, very strong 6-in. 75.00 per 100
E. R. TAUCH, MARQUETTE, MICH.

THESE PLANTS ARE ALL GOOD.

Cyclamen, strong 5-in.70c each
Cyclamen, strong 4-in.30c each

WHITE'S GREENHOUSES,

North Manchester, Ind.

CYCLAMEN PLANTS.

Clean, strong, healthy plants, 3-in., \$13.00 per 100, 4-in., \$20.00 per 100.

HOLCO GREENHOUSES, CANTON, O.

CYCLAMEN, 5-INCH.

50c each, \$45.00 per 100. Cash with order.
W. O. SEIDEL ELMWOOD GREENHOUSES,
30th and Elmwood, Erie, Pa.

Cyclamen Giganteum, full of buds, all colors, 3-in., \$10.00 per 100; 4-in., \$20.00 per 100; 5-in., 40c each. Samuel Whitton, Utica, N. Y.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.
CHARLES SHERWOOD, WATERLOO, IA.
Cyclamen: See our special offer of 2½-in., 3-in. and 4-in. in our display advertisement in this issue. **Matthewson's, Sheboygan, Wis.**

Cyclamen, good variety of colors, 4-in., 25c each. **Quentin Floral Co., St. Joseph, Mo.**

ALBUM OF DESIGNS, \$1.25 postpaid. Florists' Publishing Co., Chicago.

Cyclamen, extra good plants, 4-in., 35c and 40c. **Riverside Flower Shop, Charles City, Ia.**

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. **Baur Floral Co., Erie, Pa.**

DAHLIAS

HYBRIDIZED DAHLIA SEED.

Fenton's Dahlia Farm,

771 Buena Vista Ave.,

San Francisco, Calif.

ATTENTION MR. L. J. FENTON.

Dear Mr. Fenton—Judge Marean, in the March or April House and Garden magazine, said in an article on Dahlias that to hybridize seed was a waste of time. He raised his in Connecticut and has developed some fine ones. He also said his man knew more than any one else about Dahlias. Well, that rather disheartened me. However, I put your seed in and gave them the limit. Today my garden is the envy of even the old growers. They say they never saw such a lavender show Dahlia as one I have. Then a light lavender cactus has come absolutely perfect. I have a fine Red Cross in bloom and out comes a small seedling which beats it to death. Out of 75 plants to bloom, 2 were small single ones and the rest are beyond description, so Judge Marean is away off, and entirely wrong. I have a number of fine varieties to put these seedlings against and the seedlings are right there and even better. I can pick any one of a dozen that has paid me for all my work. There are some very light giants coming soon that will be a surprise. I do not order very often for I live next to a large Dahlia man. Both he and I are having a great treat. You just bet I appreciate these seeds.

Sincerely yours,

(Signed) Robert R. Hall,

31 Olmsted St., East Hartford, Conn.

FENTON'S HYBRIDIZED DAHLIA SEED.

100 seeds, \$3.00.

Delivered January 15 to July 1.

FENTON'S DAHLIA FARM,

771 Buena Vista Ave., San Francisco, Cal.
The only Dahlia farm in the world that makes a specialty of hybridized Dahlia seed.

DAHLIAS AT A BARGAIN TO SAVE ROOM.
Fine, mixed, all colors and types, in field clumps, \$8.00 per 100.

FLORISTS' HIGH-GRADE, MIXED.

For cut flowers, large divisions, \$8.00 per 100.

EXHIBITION MIXED.

Finest we sell in mixed divisions, \$12.00 per 100.

Ten or twenty varieties for florists' use, selected to color; divisions, \$10.00 per 100.

NATIONAL SHOW GARDENS,

1 Lovers' Lane, Spencer, Ind.

CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions; strong bulbs from 4-in. pots for fall and spring delivery. Our 1922 catalogue mailed on request. Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,
8852 Loma Vista Ave., Oakland, Cal.

Dahlias: Being short of storage room, I will sell my surplus at a bargain; mixed Dahlias, my selection, \$8.75 per barrel, well filled; can send two kinds in one barrel. No pompons or single Dahlias in this collection.

Brazil Dahlia Farm, Brazil, Ind.

DAHLIAS.

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

Dahlias, mixed, best flowering varieties, \$1.50 per 100; named varieties, \$2.00 per 100; Sylvia, \$1.00 per 100. **Victor H. Thomas, Augusta, Ky.**

DAISIES

BOSTON YELLOW DAISIES.

2¼-in. pots, \$8.00 per 100, \$75.00 per 1000. **SINGLE WHITE ROOTED CUTTINGS,**
\$3.00 per 100, \$25.00 per 1000.

MRS. SANDER, SINGLE WHITE,

2¼-in. pots, \$6.00 per 100, \$50.00 per 1000. **ROMAN J. IRWIN,**
43 W. 18th St., New York, N. Y.

STRONG ROOTED CUTTINGS READY NOW.

Per 100 Per 1000
Hunt's Boston Yellow\$4.00 \$35.00
Hunt's White Sport 4.00 35.00
Blue Daisies 5.00 45.00
Cash, please.

A. E. HUNT & CO.,
2127 Ashland Ave., Evanston, Ill.

HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings, \$4.00 per 100
Hunt's White Sport, rooted cuttings, 4.00 per 100
Blue Daisies, rooted cuttings, 5.50 per 100
Blue Daisies, 2¼-in., 10.00 per 100

A. L. RANDALL CO.,
180 N. Wabash Ave., Chicago, Ill.

YELLOW MARGUERITES.

3-in., \$6.00 per 100.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

Daisies, strong rooted cuttings, Paris, California White and Mrs. Sander, \$2.00 per 100; Shasta, true Alaska and King Edward VII, strong transplanted stock, \$3.00 per 100, prepaid. **S. W. Pike, St. Charles, Ill.**

DAISIES, BOSTON YELLOW,

Extra fine 2¼-in. plants, \$6.00 per 100; rooted cuttings, \$3.00 per 100.

HAUGE FLOWER & PLANT HOUSE,

Fairmont, W. Va.

Boston Yellow, 2¼-in., strong, \$7.00 per 100; Giant White, 2¼-in., \$6.00 per 100. 5% for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.
Daisies, 150 White Marguerites, 5-in., extra strong, well headed, \$5.00 per doz., \$35.00 per 100; 25 at 100 rate.

The H. Weber & Sons Co., Oakland, Md.

Daisies, White Marguerite, 2¼-in., \$3.00 per 100; rooted cuttings, \$2.00 per 100. Giant White, 2¼-in., \$4.50 per 100; rooted cuttings, \$3.00 per 100. Cash. **W. A. Ballou, Wheaton, Ill.**

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$8.00 per 1000. Cash. **Brill Celery Gardens, Kalamazoo, Mich.**

Daisy Mrs. Sander, double, strong 2¼-in., \$4.00 per 100; Single Yellow, strong 2¼-in., good for cut flowers, \$5.00 per 100.

Hanse Bros., Pekin, Ill.

Daisy Marguerite, rooted cuttings, \$2.00 per 100, \$15.00 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Shasta Daisy Alaska, fine, large 2¼-in. pots, \$5.00 per 100. Cash with order.

Charles T. May, R. R. No. 14, Dayton, O.

Daisy Marguerite, strong plants, rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100. Cash. **Dumser Floral Co., Elgin, Ill.**

Daisy Chicago White, strong plants, 2¼-in., \$3.00 per 100.

Quentin Floral Co., St. Joseph, Mo.

Bellis Daisies, pink and white, mixed, \$2.50 per 1000. Cash. **C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.**

Bellis Daisies. Longfellow and Snowball, strong, stocky plants, \$3.00 per 1000, 500 at 1000 rate.

Gustav Pitzonka, Bristol, Pa.

Bellis Daisies: Giants, White and Pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash. **Byer Bros., Chambersburg, Pa.**

DAISIES—Continued

Bellis Daisies, pink and white, field-grown, \$3.00 per 1000. Wm. P. Yeagle, Bristol, Pa.

White Daisy California Giant, \$5.00 per 100. The McGregor Bros. Co., Springfield, O.

Shasta Daisy, 2½-in., \$5.00 per 100, \$45.00 per 1000. The McGregor Bros. Co., Springfield, O.

Daisies, white, fine 2 in., \$3.50 per 100. Cash. J. W. Miller, Shiremanstown, Pa.

DELPHINIUMS

DELPHINIUM PLANTS.

Per 100

Delphinium Belladonna, 1-year-old.....\$ 7.00

Delphinium Belladonna, 2-year-old..... 10.00

Delphinium Belladonna, 3-year-old..... 12.00

Delphinium Bellamossa, 1-year-old..... 7.00

Delphinium Bellamossa, 2-year-old..... 10.00

Delphinium Formosa, 1-year-old..... 7.00

Select English Hybrids, 2-year-old..... 15.00

The above offered stock is selected for forcing.

THE WAYSIDE GARDENS CO.,
Mentor, O.

BELLADONNA AND BELLAMOSA
DELPHINIUMS.

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

Two-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong 2-year plants, \$7.00 per 100; strong 1-year, \$5.00 per 100; select seed, \$2.25 per oz.

Thomas J. Murphy, Painesville, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphinium Belladonna, strong field clumps, \$10.00 per 100.

Schultz's Pansy Gardens, Scranton, Pa.

Delphiniums, Belladonna and Bellamossa, very fine 2-year-old for forcing, \$12.00 per 100.

Carl Hagenburger, Mentor, O.

Delphinium Belladonna, 1-year-old plants, \$5.00 per 100, \$45.00 per 1000. Cash, please.

C. Federle Co., R. R. No. 3, Hamilton, O.

Delphiniums, Belladonna and Bellamossa, 1-year-old, field clumps, \$7.00 per 100, \$60.00 per 1000.

J. O. Schmidt, Bristol, Pa.

DICENTRAS

BLEEDING HEARTS.

Dicentra Eximia, fine plants,
\$15.00 per 100.

THE WAYSIDE GARDENS CO.,
Mentor, O.

DIELYTRAS

DIELYTRA SPECTABILIS
(Bleeding Heart),
\$6.00 per doz., \$40.00 per 100.

Supply limited.
WELLER NURSERIES CO.,
Holland, Mich.

DRACAENAS

DRACAENA INDIVISA.

Strong, need a shift,
2½-in., \$4.00 per 100;

3-in., \$10.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

DRACAENA INDIVISA.

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

DRACAENA INDIVISA.

Good, thrifty plants of our usual good quality, for growing on, from 2-in. pots, \$3.50 per 100, in any quantity.

E. RAWLINGS,
Wholesale Grower, Allegany, N. Y.

Dracaena Indivisa, 3-in., 5c each, by express collect; seedlings, 80c per 100, parcel post prepaid. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

Dracaenas, Terminalis, 2½-in. stock, \$18.00 per 100; Aurora and Mandarina, 2½-in., \$22.50 per 100; Mandarina, 2½-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, 2-in., \$4.00 per 100; 3-in., \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000. J. C. Schmidt, Bristol, Pa.

Dracaenas, Massangeana and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa, transplanted seedlings, \$1.50 per 100; seedlings, \$1.00 per 100. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash.

Earl Shultz, Horseheads, N. Y.

Dracaena Indivisa, 3000 strong 2½-in., \$4.00 per 100. Kelly's Greenhouses, Kokomo, Ind.

Dracaena Indivisa, 2½-in. pots, \$4.00 per 100.

Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash.

Lansing Floral Co., Lansing, Mich.

ERICAS

ERICAS.

BUY NOW FOR CHRISTMAS TRADE.

Perfectly budded, the best we ever had. 50 degrees during the day and 60 during the night will bring them in full bloom for Christmas. They are now all housed and the pots and plants have been advanced so far that we are compelled to advance our prices accordingly.

Per doz. Per doz.

President Carnot, pink trumpet, from 4½-in. pots.....\$ 9.00, larger \$12.00

President Felix Faure, bright pink trumpet, 4½-in. pots.. 9.00, larger 12.00

President Felix Faure, bright pink trumpet, 6 and 6½-in. pots 15.00, larger 18.00

Hielana, new orange trumpet, 4½-in. pots 9.00, larger 12.00

GLOBULAR FLOWERS:

Regerminans, lavender, best Christmas variety for basket work, 4½-in. pots..... 9.00, larger 12.00

Regerminans, lavender, 3-year-old plants..... 18.00, larger 24.00

Ovata, pink, 5-in. pots..... 9.00, larger 12.00

Fragrans Melanthera, heavily budded, best for Christmas, 4½-in. pots 9.00, larger 12.00

Fragrans Melanthera, 3-year-old plants 18.00, larger 24.00

Fragrans Melanthera, extra fine specimens, \$36.00, \$48.00 and \$60.00 per dozen.

Fragrans Melanthera, 5-year-old plants, \$6.00 to \$10.00 each.

We can furnish up to 500 of any of the above varieties.

EASTER VARIETIES.

We offer the following varieties, which can be carried in a cold house like Azaleas, for immediate shipment, from 4½-in. pots, \$9.00, larger \$12.00 per dozen.

Perfecta, pink; Persoluta Alba, Persoluta Rosea, King Edward VII, salmon-pink; Cupressina, shell-pink; Translucens, red.

Specimens of above, \$18.00, \$24.00 and \$36.00 per dozen.

3 per cent of amount of bill for packing. We require cash with order from firms with whom we have not dealt before.

ANTON SCHULTHEIS, ERICA SPECIALIST,
316 19th St., College Point, N. Y.

FINE ERICAS.

We have a large stock of Erica Melanthera, E. Persoluta Alba, E. Mediterranea, E. Mediterranea Hybrida, in 2-in. pots, \$10.00 per 100, \$90.00 per 1000; E. Persoluta Rosea, E. Regerminans Ovata, E. Pres. Felix Faure, E. Charlesiana, \$12.50 per 100, \$110.00 per 1000.

If you are interested, send for samples.

COOLIDGE RARE PLANT GARDENS,
Colorado at Hill, Pasadena, Cal.

ERICA MELANTHERA.

2-in., \$15.00 per 100.

4-in., \$50.00 per 100.

WALTER ARMACOST & CO.,
321 East 4th St., Los Angeles, Cal.

HEATHERS FOR BLOOMING XMAS
and later. Ask for complete list.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

Heather Melanthera, very heavily budded stock, \$1.00 and up; Ovata, the pink variety, 75c. Try a few for your Christmas trade.

A. L. Miller, Jamaica, N. Y.

EUPHORBIAS

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

EVONYMUS

EVONYMUS ARGENTEA.

Grand for dishes,
3-in., \$20.00 per 100, \$150.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

FERNS

FERNS MY SPECIALTY.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000; 3-in., \$2.00 per doz., \$15.00 per 100.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Cibotium Schiedei, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.; 6-in., \$3.00; 7-in., \$4.00; 8-in., \$5.00 each. Special quotation on 100 lots.

Adiantum, Cuneatum and Gracillimum, strong 2½-in. stock, \$6.00 per 100, \$50.00 per 1000; seedlings ready for potting, \$1.75 per 100, \$15.00 per 1000.

Adiantum seedlings, in assortment of 8 best varieties, \$2.00 per 100, \$18.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON,
Fern Specialist, Short Hills, N. J.

POEHLMAN BROS. CO.,
quality stock.

BOSTON FERNS.

4-in., \$0.35;
5-in., .60;
6-in., .75;
7-in., 1.25;
8-in., 2.00;
9-in., 3.00;
10-in., 4.00;
2½-in., \$6.00 per 100, \$55.00 per 1000.

MACAWIL.

Very strong stock,
5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottii and Whitmanii, \$6.50 per 100, \$60.00 per 1000.

Transplanted bench grown stock of the above except Scottii, better than pot plants but cheaper and less expensive for express, \$55.00 per 1000. Strong runners of the above varieties except Scottii, \$15.00 per 1000. Macawil, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$35.00 per 1000. Write for prices on larger sizes.

S. S. Skidelsky & Co., 50 Park Place, New York.

THIS IS EXCELLENT VALUE.

Boston, 2½-in.\$ 6.00 per 100

Boston, 3-in. 12.00 per 100

Boston, 4-in. 20.00 per 100

Boston from bench ready for 4-in., 18.00 per 100

Boston runners, ready for 2-in. and 3-in. pots, \$2.00 per 100.

Macawil, 3-in.\$15.00 per 100

Macawil, 4-in. 25.00 per 100

Macawil, 5-in.\$0.60 each

Macawil, 6-in.80 each

Cash. No charge for packing.

THE IMLAY CO., ZANESVILLE, O.

FINE FERNS.

FERNS OUR SPECIALTY.

100,000 2½-in. Ferns.

Scottii, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH.

Belair Road and Erdman Hill,
Baltimore, Md.

BOSTON FERNS, POT-GROWN.

6-in.\$0.75 each

6-in., select 1.00 each

7-in. 1.25 each

8-in. 1.75 each

9-in. 2.50 each

Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO.,
5744 Kercheval Ave., Chicago, Ill.

STURDY, BENCH-GROWN,

BOSTON FERNS.
For quick cash sale

Ready for 5 and 6-in. pots,
\$40.00 per 100.

HILLVIEW GREENHOUSE CO.,
La Crosse, Wis.

THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00 per 100.

Macawil, 4-in., \$35.00; 5-in., \$75.00 per 100.

WINFIELD S. KIRCHER,
Cyclamen Specialist, De fiance, O.

FERNS READY NOW.
LARGE FERNS. ASK FOR PRICES.
 Boston, Roosevelt, Scottii, Teddy Jr., Verona and Whitmanii, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000.
 Bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawii, \$10.00 per 100, \$95.00 per 1000.
 Fern runners, above varieties, \$2.00 per 100, \$15.00 per 1000.
 Table Fern seedlings, \$3.00 per flat.
ROMAN J. IRWIN,
 48 W. 18th St., New York, N. Y.

FERNS FROM BENCH.
 Whitmanii ready for 6-in. \$ 50.00 per 100
 Whitmanii ready for 5-in. 35.00 per 100
 Whitmanii ready for 4-in. 25.00 per 100
 Teddy Jr. ready for 4-in. 25.00 per 100

POTTED FERNS.
 Teddy Jr., size 3½-in. 25.00 per 100
 Teddy Jr., size 2½-in. 12.50 per 100
 Boston, size 7-in. 100.00 per 100
 Boston, size 6-in. 75.00 per 100
 No charge for packing. Cash.
J. J. BONNELL,
 26th Ave. N. and E. Galer St., Seattle, Wash.

FERN DISH FERNS.
 Best varieties,
 2½-in., \$5.00 per 100, \$40.00 per 1000.

BOSTON FERN.
 2½-in., \$6.50 per 100, \$60.00 per 1000;
 3-in., \$10.00 per 100, \$80.00 per 1000;
 4-in., \$25.00 per 100;
 5-in., \$50.00 per 100.

THE STORRS & HARRISON CO.,
 Painesville, O.

HEAVY PLANTS, SPLENDID VALUE.
 Boston, Verona, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanii, select, 6-in., \$1.00 each. Table Ferns, \$6.00 per 100.
 Fine, strong Boston, Roosevelt, Whitmanii, Verona, Whitmanii Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.
GULLETT & SONS, LINCOLN, ILL.

WE HAVE MANY FERNS TO SELL.
BOSTON FERN.
 5-in. \$6.00 per doz., \$45.00 per 100
 6-in. 9.00 per doz., 70.00 per 100

WHITMANII FERN.
 6-in. \$9.00 per doz., \$75.00 per 100
ELDORA GREENHOUSES,
 Eldora, Ia.

FERN. FERN.
 100 Roosevelt, 2½-in. \$6.00 per 100
 250 Roosevelt, 3-in. 8.00 per 100
 250 Scottii, 3-in. 8.00 per 100
 250 Whitmanii, 2½-in. 6.00 per 100
 F. o. b. West Grove, boxing at cost.

THE CONARD & JONES CO.,
 WEST GROVE, PA.

BOSTON FERN.
STRONG, BUSHY, POT-GROWN.
 5-in. \$0.60
 6-in.75
 7-in. 1.00
 8-in. 1.25
 No charge for packing paid orders.
 We do not include pots.
DAVIS & STEINER CO.,
 Morrison, Ill.

FERN.
 Whitmanii bench plants, 5-in., 25c each.
 Roosevelt, Wanamaker, Pierstonii, Whitmanii, Sword and Tuberosa Plumosa, runners, \$2.50 per 100.
 Pteris and Aspidium Ferns, 2-in., \$6.00 per 100.
 Asparagus Deflexus, 3-in., \$2.00 per doz.
ROSCOE S. BALDWIN,
 460 Atlanta St., Pasadena, Cal.

BOSTON FERN.
 Fine, 5-in., \$6.00 per dozen.
 Extra fine, 6-in., \$9.00 to \$12.00 per dozen.
 Heavy, 8-in., \$1.25 each, \$15.00 per dozen.
 Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.
 While shipping conditions are good.
C. C. POLLWORTH CO.,
 City Hall Square, Milwaukee, Wis.

FERN. GOOD STOCK.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Boston, 2½-in. | \$5.00 | \$45.00 |
| Boston, 3-in. | 8.00 | 75.00 |
| Roosevelt, 2½-in. | 5.00 | 45.00 |
| Scottii, 2½-in. | 5.00 | 45.00 |
| Whitmanii, 2½-in. | 5.50 | 50.00 |

THE DINGEE & CONARD CO.,
 West Grove, Pa.
 Ferns, 50,000, must be sold, need room. Scottii Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottii, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottii, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hillpertii, 6-in., 75c each; Hillpertii, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.
M. Hillpert, Sta. O., 813 Belair Road, Baltimore, Md.

BOSTON FERN.
 Strong runners, ready for immediate delivery, \$10.00 per 1000; 3-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.
F. M. SOAR, LITTLE RIVER, FLA.

BOSTON FERN.
 Good, strong, bushy stock.
 5-in. \$0.40 each
 6-in.75 each
 8-in. 1.50 each
 Packing charges free.
DAVIS FLORAL CO.,
 Davenport, Ia.

STRONG POT-GROWN FERN.
 Ready now for the retail trade.
 Scottii and Teddy Jr.,
 4-in. 5-in. 6-in.
 25c 50c 75c
 Also a few extra heavy Veronas, 4-in. at 35c.
 No packing charge on paid orders.
B. L. GIBBS & SONS, CUMBERLAND, MD.

BEAUTIFUL AND LARGE
 Specimen Staghorn \$1.50 each
 Specimen Staghorn 1.00 each
 Specimen Staghorn75 each
 Sprengerii, 4-in. \$10.00 per 100
 Cash with order.
W. P. NEWELL CO.,
 Wholesale Growers, Apopka, Fla.

FERN.
 Strong, bushy, clean stock.
 Boston, 5-in. 50c each
 Whitmanii, 5-in. 50c each
 Boston, 6-in. 75c each
 No charge for packing.
KOOPMANN BROS.,
 Davenport, Ia.

CHEAP FERN.
 Boston, pot-grown, 4-in. \$18.00 per 100
 Boston, pot-grown, 6-in. 60.00 per 100
 Boston, bench-grown, 4-in. 12.50 per 100
 Boston, bench-grown, 5-in. 22.50 per 100
 All good stock. Cash, please.
C. M. HURLBURT, FAIRBURY, NEB.

Ferns, Boston and Roosevelt, bench-grown, ready for 6-in., \$25.00 per 100; pot-grown 5-in. ready for 6-in., Boston, Roosevelt and Whitmanii, \$30.00 per 100; 2½-in., \$4.00 per 100. 200 for \$7.00. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Ferns: A limited number of very fine specimen Bostons and a few Pierstonii, hanger grown for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots.
N. O. Caswell, Delavan, Ill.

35,000 2½-IN. POT-GROWN FERN.
 Boston, Roosevelt, Teddy Jr., Verona, Wanamaker and Whitmanii, 5c each, \$45.00 per 1000. 4 per cent discount on cash orders.
CLOVER LEAF FLORAL CO.,
 Springfield, O.

FERN. BEST VARIETIES.
 Dish Ferns, 6 best varieties, 2½-in. \$ 5.00 per 100
 Holly Ferns, 3-in. 10.00 per 100
 Wilsonii, 3-in. 10.00 per 100
JAMES D. HOOPER,
 1401 Roane St., Richmond, Va.

FERN CIBOTIUM SCHIEDEI.
 Perfect plants, \$4.00, \$5.00, \$6.00, \$7.00 and \$8.00 each.
ANTON SCHULTHEIS,
 316 19th St., College Point, N. Y.

POT-GROWN FERN.
 Boston, Whitmanii, Verona and Macawii,
 4-in., \$20.00 and \$25.00 per 100.
 Shipped out of pot. No charge for packing.
JOHN M. SHERRERD, CLINTON, N. J.

Ferns, Boston and Whitmanii, 2½-in., strong plants, 5c each, \$45.00 per 1000; Fern runners, \$2.00 per 100, \$15.00 per 1000; strong 5-in. Ferns, \$6.00 per doz.; 6-in., \$9.00 per doz. Cash, please.
Wm. H. Ford, Marshalltown, Ia.

Ferns for Fern dishes, best varieties only, 2½-in. pots, \$6.00 per 100, \$55.00 per 1000.
 Pteris Tremula, strong plants, 3-in., \$10.00 per 100. Cash with order, please.
Frank Oechslein, 4911 W. Quincy St., Chicago, Ill.

BOSTON FERN.
 Boston Ferns, 2½-in. \$ 5.00 per 100
 Strong runners 2.00 per 100
 Strong, bench-grown for 6-in. 50.00 per 100
JOHN DIECKMANN, ELM GROVE, W. VA.

BOSTON FERN.
 4-in. 25c, without pots, 20c each
 5-in. 40c, without pots, 35c each
J. V. LAVER,
 704 State St., Erie, Pa.

BOSTON FERN.
 Ready for delivery.
 2-in., \$50.00 per 1000.
W. C. SMITH WHOLESALE FLORAL CO.,
 1316 Pine St., St. Louis, Mo.

500 STRONG, CHOICE BOSTON FERN.
 Quick delivery; must have room; 2-in. pots, \$5.00 per 100. Cash.
BRINKERHOFF GREENHOUSES,
 5th St. and Keys Ave., Springfield, Ill.

Boston Ferns from bench, fine stock, ready for 4-in., 5-in. and 6-in. pots, as they run, special for 2 weeks, \$15.00 per 100; runners, \$1.50 per 100. Cash. Must have the room.
Byer Bros., Chambersburg, Pa.

BOSTON FERN; FIRST-CLASS STOCK,
 5-in., 45c; 6-in., 65c each.
 Cash with order.
W. O. SEIDEL ELMWOOD GREENHOUSES,
 30th and Elmwood, Erie, Pa.

BOSTON FERN, SELECT STOCK.
 5-in. 60c each
 6-in. 90c each
THE PUEBLO FLORAL CO.,
 523 N. Main St., Pueblo, Colo.

BOSTON FERN.
 Strong and well rooted 2½-in.,
 \$6.00 per 100.
ST. LOUIS WHOLESALE CUT FLOWER CO.,
 1406-08 Pine St., St. Louis, Mo.
 Ferns, Boston and Whitmanii, 5-in., 50c, select, 60c; 6-in., 75c, select, 85c; 7-in. out of pots, \$1.25 each. Add 5 per cent for packing. These are all pot-grown ready for shift.
 Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

POT-GROWN FERN.
 Wanamaker, Boston, Verona, Roosevelt, Teddy Jr., and Whitmanii, 2½-in., 5c each, \$45.00 per 1000. Cash, please. 4 per cent discount.
B. O. BLAKE, SPRINGFIELD, O.

BOSTON FERN.
 Boston, 4-in. 25c each
 Boston, 5-in. 50c and 60c each
 Boston, 6-in. 75c each
CHARLES SHERWOOD, WATERLOO, IA.

Boston Ferns, pot-grown, strong plants from 2½-in., 3-in., 4-in. and 6-in. pots, 5c, 10c, 25c, 50c, 75c and \$1.00 each. Cash, please. See Carnation advertisement.
Wise Adkisson, Greenville, Tex.

Ferns, Boston, Teddy Jr., Dwarf Sword and Wanamaker, 3½-in., \$2.00 per doz., \$12.00 per 100; fine to shift in 5-in. and 6-in., for fall and winter sales.
Oak Grove Greenhouse, Tuskegee, Ala.

BOSTON FERN, POT-GROWN.
 4-in. pots, 20c; 5-in., 50c; 6-in., 75c. Cash.
ZUMBROTA GREENHOUSES,
 Zumbrota, Minn.

Ferns, Boston and Whitmanii, 2½-in., \$5.00 per 100; Boston, 3-in., \$10.00 per 100; Scottii, fine, shapely plants, 5-in., 40c each.
Samuel Whitton, Utica, N. Y.

Boston Ferns, strong bench-grown ready for 5-in. and 6-in. pots, 25c and 35c each; strong runners, ready for 2½-in. pots, \$2.50 per 100.
Hart Floral & Seed Co., Blackwell, Okla.

BOSTON FERN.
 Boston Ferns, strong 5-in., 50c each.
 Cash with order.
GURNEY GREENHOUSE CO., MITCHELL, S. D.

BOSTON FERN.
 Extra nice, bushy plants.
 4-inch \$22.50 per 100
BAUSCHER BROS., FREEPORT, ILL.

Ferns, Boston, Whitmanii and Verona from bench, ready for 4-in., 5-in. and 6-in. pots, \$25.00 per 100.
Henry Krueger, 602 Clark St., Toledo, O.

BOSTON FERN.
 Boston, strong 4-in. \$3.00 per doz.
 Boston, strong 5-in. 50c each
GOSHEN FLORAL CO., GOSHEN, IND.

CIBOTIUM SCHIEDEI.
 9-in. tub, 4 to 4½ ft. spread, \$6.00 each.
JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.
 Maidenhair Fern, strong 2½-in., \$6.00 per 100, \$55.00 per 1000.
The McGregor Bros. Co., Springfield, O.

Table Ferns, 4 varieties, 2½-in., \$6.00 per 100. Cash. See our advertisement for Primula Obconica.
Park Floral Co., St. Joseph, Mo.

Boston Ferns, A-1, 4-in., 25c; 5-in., 35c; 6-in., 55c each. Phone Kildare 5958. T. Fehrmann, 3744 N. Lamon Ave., near Grace St., Chicago, Ill.

Boston Ferns, 500 pot-grown 4-in., also 100 Verona 4-in., \$20.00 per 100. Cash, please.
Edgar Easterday, Nokomis, Ill.

Ferns: A quantity of Boston and Roosevelt out of 6-in. pots, ready for shift, 60c each. Cash, please.
Smouse Bros., Mt. Pleasant, Ia.

Boston Ferns, pot-grown, 4-in., ready for 5-in., 25c each. Cash, please.
Chas. C. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2½-in., \$5.00 per 100, \$40.00 per 1000.
Evenden Bros. Co., Williamsport, Pa.

BOSTON FERN.
 2½-inch, \$6.00 per 100.
HOLTON & HUNKEL CO., MILWAUKEE, WIS.

Ferns: See our special offer in our display advertisement in this issue.
Matthewson's, Sheboygan, Wis.

Fern Whitmanii, to close out, 2½-in., \$4.00 per 100.
Henry Krueger, 602 Clark St., Toledo, O.

Boston Ferns, strong 6-in., 50c; 7-in., 75c. No charge for packing.
Otto P. Krueger, Toledo, O.

Table Ferns, standard varieties, 2½-in., fine plants, \$5.00 per 100.
Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2½-in., 6c; 6-in., 75c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash, please. H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, bench-grown, strong 4-in. and 5-in., \$25.00 per 100. Cash. C. P. Bethards, 816 Mulberry St., Springfield, O.

Ferns, Scottii and Teddy Jr., strong 4-in., \$35.00 per 100. Boxes and packing free.
Evenden Bros. Co., Williamsport, Pa.

Dish Ferns, 8 varieties, good and bushy, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, 4-in., 20c; 3-in., 10c; 2½-in., 5c each. Cash.
E. G. Goltz, Bellevue, O.

FERNS—Continued

Table Ferns, 4 varieties, 2½-in., \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

Boston Ferns, nice, big 5-in., 50c each.
Fairview Gardens, Elmhurst, Ind.

Fernery Ferns, 2½-in., \$8.00 per 100.
Holton & Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list mailed. Ludvig Mosbaek, Ferndale, Askov, Minn.

FEVERFEW

Feverfew, heavy 2½-in. ready for shift, \$3.00 per 100. This is the time to start for Memorial day.
J. E. Hitz, Franklin, Ind.

FICUS

RUBBER PLANTS.
Fine 5-in. stock, 12 to 15 inches high, \$9.00 per doz.
C. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

FICUS ELASTICA.
5-in., 75c; 6-in., \$1.00 each.
GULLETT & SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high, 4-in., 50c each, \$5.00 per doz.
Oak Grove Greenhouse, Tuskegee, Ala.

Ficus, strong 3-in. plants, \$32.50 per 100.
S. S. Skidelsky & Co., 50 Park Place, New York.

Ficus Elastica, extra fine 4-in., 40c each.
Herman A. Young, R. No. 2, Fort Wayne, Ind.

FORGET-ME-NOTS

J. SYLVESTER.
Oconto, Wis.

FORGET-ME-NOTS.
True blue, winter-flowering.
A. No. 1 stock ready for shift,
3-in., 6c each.
Cash, please.

FORGET-ME-NOT.
Myosotis Palustris Semperflorens, everblooming Forget-me-not, in strong field-grown plants, \$7.00 per 100, \$60.00 per 1000.
WELLER NURSERIES CO., INC.,
Holland, Mich.

FORGET-ME-NOTS.
True winter-flowering, 2½-in. pots,
\$4.00 per 100.
THE IMLAY CO., ZANESVILLE, O.

FORGET-ME-NOTS.
True winter-flowering, 2-in., \$4.50 per 100.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

Forget-me-nots, winter-flowering, strong, 2½-in., \$6.00 per 100, \$50.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Forget-me-nots, best winter-flowering variety from 2½-in. pots, \$5.00 per 100.
F. E. Blake, Marion, O.

Forget-me-not Alpestris Victoria, hardy dwarf, blue; strong plants, \$4.00 per 1000. Cash.
Brill Celery Gardens, Kalamazoo, Mich.

Forget-me-nots, best winter bloomer, 2½-in., \$6.00 per 100.
Baur Floral Co., Erie, Pa.

FREESIAs

FREESIA PURITY BULBS.
Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.
½-in. to ¾-in. \$14.00 per 1000
¾-in. and up 22.00 per 1000
SEVIN-VINCENT CO., GROWERS,
512 Washington St., San Francisco, Cal.

FUCHSIAs

FUCHSIAs, 2½-IN., \$5.50 PER 100.
Black Prince, Phenomenal,
Purple Prince, Avalanche,
Edward Abbot, Mme. Thibaut,
Monstrosa.
Trailing Queen, 2½-in., \$6.50 per 100.
THE MCGREGOR BROS. CO.,
Springfield, O.

Fuchsias, strong rooted cuttings, best named varieties, single and double, labeled, \$2.00 per 100, prepaid. Black Prince separate, if wanted.
S. W. Pike, St. Charles, Ill.

GAILLARDIAS**GAILLARDIA GRANDIFLORA.**

Strong, one-year-old field-grown plants,
\$1.20 per doz., \$8.00 per 100.
Send for complete list of Hardy plants.

WILLIAM TOOLE & SON,
Hardy Plant & Pansy Farm, Baraboo, Wis.

GENISTAS**GENISTA RACEMOSA.**

Well trimmed
4-in., \$20.00 per 100.

THE STORRS & HARRISON CO.,
Painesville, O.

GERANIUMS

Geranium S. A. Nutt, 2½-in., ready for 3-in. pots, and will soon make a cutting; this is extra nice stock, but we need the room, \$4.00 per 100, if taken this month.
E. B. Morgan Floral Co., Paxton, Ill.

GERANIUM ROOTED CUTTINGS**ARE NOT PLENTIFUL.****WE HAVE ABOUT 40,000 YET TO SELL.**

S. A. NUTT.....\$25.00 PER 1000
MME. BUCHNER 25.00 PER 1000
POITEVINE 30.00 PER 1000
JEAN VIAUD 30.00 PER 1000
MRS. E. G. HILL..... 30.00 PER 1000
SINGLE WHITE 25.00 PER 1000

FRED W. ARNOLD, CAMBRIDGE, O.

GERANIUMS, WHILE THEY LAST.

Beaute Poitevine,
3-in. \$7.00 per 100, \$60.00 per 1000
2½-in. 6.00 per 100, 55.00 per 1000
2-in. 5.50 per 100, 45.00 per 1000
Jean Viaud, Mme. Jaulin, S. A. Nutt, 3-in.,
\$6.00 per 100, \$50.00 per 1000.

CUTTINGS.

Beaute Poitevine, Scarlet Bedder, Jean Viaud,
\$3.50 per 100, \$30.00 per 1000.
S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

HUDSON GREENHOUSE, HUDSON, MICH.

GERANIUMS.

Out of 2-in. pots Rooted cuttings
S. A. Nutt.....\$35.00 per 1000, \$20.00 per 1000
Buchner 35.00 per 1000, 20.00 per 1000
Scarlet Bedder ... 35.00 per 1000, 25.00 per 1000
Barney 40.00 per 1000,
Jean Oberle 35.00 per 1000, 25.00 per 1000
Gloire de France. 40.00 per 1000,
Ricard 50.00 per 1000,
Poitevine 45.00 per 1000, 30.00 per 1000
Improved Poitevine 45.00 per 1000, 30.00 per 1000

Cash with order.

JOHN L. GUGINO,

89 Risley St., Fredonia, N. Y.

A NEW LOT OF GERANIUMS.

Rooted cuttings ready after November 10.
S. A. Nutt \$20.00 per 1000
Buchner 20.00 per 1000
Scarlet Bedder 20.00 per 1000
Jean Oberle 30.00 per 1000
Berthe de Presilly 30.00 per 1000
Edmond Blanc 30.00 per 1000
Jean Viaud 30.00 per 1000
Ricard 30.00 per 1000
Poitevine 30.00 per 1000
Same rate by the 100. Cash with order.
CHERRY PARK GARDENS, FREDONIA, N. Y.

GERANIUMS EXCLUSIVELY.**ROOTED CUTTINGS; GOOD STOCK.**

35,000 feet of glass devoted to Geraniums exclusively; 20 years' experience in growing and packing them.

Buchner and S. A. Nutt.....\$25.00 per 1000
Ricard and Poitevine 32.50 per 1000

ALBERT M. HERR,

R. F. D. No. 8, Lancaster, Pa.

GERANIUMS, \$5.00 PER 100.

Alphonse Ricard, Beate Poitevine,
Buchner, Jean Viaud,
Mrs. Lawrence, Castellane.

S. A. Nutt, \$4.50 per 100.
Daytonia, new scarlet, \$15.00 per 100.

IVY GERANIUMS, \$5.00 PER 100.

Souv. Charles Turner, Rycroft's Surprise,
Alliance, Peter Crosby,
Achievement.

THE MCGREGOR BROS. CO.,
Springfield, O.

GERANIUM ROOTED CUTTINGS,**S. A. NUTT, ONLY.**

\$2.50 per 100 in 100 lots.
\$21.00 per 1000 in 1000 lots.
\$18.00 per 1000 in 5000 lots.
\$17.00 per 1000 in 10,000 lots.
Cash with order.

NORWALK ROSE GARDENS,
Norwalk, O.

GERANIUM STOCK PLANTS.

For quick cash sale.

S. A. Nutt, 4-in.,
\$10.00 per 100.

Fine for propagating purpose.

HILLVIEW GREENHOUSE CO.,
La Crosse, Wis.

GERANIUMS, ROOTED CUTTINGS.

Grant, Doyle, Crampel, Oberle, Lawrence,
De Layre, Jacquerie, Viaud, Hill, Jean Violette,
American Beauty, Scarlet Bedder, Buchner, Hartman,
Pamela, Maryland, Nutt, Emile David,
Mme. Landry, Sallerol, Rose, Ivies, double pink,
red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.

Mitchell, Castellane, Poitevine, Ricard, Flat,
\$2.75 per 100, \$25.00 per 1000. Cash.

THERESEAN PLANT CO., GARDENA, CAL.

GERANIUMS READY NOW.

| | Per 100 | Per 1000 |
|--------------------------------------|---------|----------|
| S. A. Nutt, Buchner, rooted cuttings | \$3.00 | \$25.00 |
| Ricard, Poitevine, rooted cuttings | 4.00 | 35.00 |
| S. A. Nutt, Buchner, 2½-in. pots | 6.00 | 55.00 |
| Ricard, Poitevine, 2½-in. pots | 7.00 | 65.00 |
| Montmort, Lawrence, 2½-in. pots | 7.00 | 65.00 |

For other varieties ask for list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

GERANIUMS

Ready by November 20.

| | |
|-------------------------|------------------|
| 7000 S. A. Nutt, 2½-in. | \$45.00 per 1000 |
| 600 Beate Poitevine | 60.00 per 1000 |
| 500 Countiss | 55.00 per 1000 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

GERANIUMS.

Well rooted cuttings.

Ricard, Poitevine, Scarlet Bedder and
Anna Brown double pink,
\$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

PETER BROWN, LANCASTER, PA.

GERANIUMS, STRONG, 2-IN.

Ricard and Abbie Schaeffer, a good red variety, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

JACOBS BROS., PEORIA, ILL.

GERANIUMS.

| | Per 100 | Per 1000 |
|--------------------------------|---------|----------|
| Poitevine, extra strong 2½-in. | \$6.00 | \$55.00 |
| White Madonna, best white | 5.50 | 50.00 |
| Barney | 5.50 | 50.00 |
| Presilly | 5.50 | 50.00 |

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

GERANIUMS.

Nutt, Ricard, Poitevine,

Buchner, Viaud and Montmort;

from 2-in. pots,

\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

ELMER RAWLINGS,

Wholesale Grower, Allegany, N. Y.

ROOTED GERANIUM CUTTINGS.**NOVEMBER DELIVERY.**

| | |
|-------------------------|------------------|
| S. A. Nutt..... | \$25.00 per 1000 |
| Semi-Double Grant | 25.00 per 1000 |
| Beate Poitevine | 35.00 per 1000 |
| Alphonse Ricard | 35.00 per 1000 |

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Geraniums, mixed varieties, rooted cuttings, \$20.00 per 1000; Nutt, Doyle, Buchner, \$22.50 per 1000; Viaud, \$25.00 per 1000; Ricard, Poitevine, \$35.00 per 1000; 2-in., Ricard and Poitevine, \$50.00 per 1000; Nutt, Doyle, Viaud, Buchner and Presilly, \$40.00 per 1000. Cash with order.
Mrs. E. A. Llewellyn, Olean, N. Y.

2-IN.—GERANIUMS—2-IN.

S. A. Nutt and John Doyle at present, other varieties later,
\$3.50 per 100.

As testified by our customers, we use good soil and our plants start at once to grow.
C. G. LOCKE, ARKPORT, N. Y.

ROOTED CUTTINGS.

S. A. Nutt and Buchner, \$25.00 per 1000;
Ricard, Scarlet Bedder, Castellane,
Viaud and John Doyle,
\$30.00 per 1000.
Cash with order.

FRED W. RITCHY, LANCASTER, PA.

20,000 GERANIUMS.

2½-in. ready for 4-in.

Ricard, Poitevine, Barney, Hill, \$6.00 per 100;
Oberle, Nutt, Harcourt, Grant, \$5.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Geraniums, Nutt, La Favorite, Viaud, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine, Perkins and Viaud, ready now, \$3.50 per 100.
B. C. Johnson, Sterling, Colo.

STRONG ROOTED CUTTINGS

For early November delivery.

| | |
|-----------------|----------------------------------|
| S. A. Nutt..... | \$3.00 per 100, \$25.00 per 1000 |
| Poitevine | 3.50 per 100, 30.00 per 1000 |

Cash with order.

THE FLOWER SHOP, HOOPESTON, ILL.

GERANIUMS, 2000 4-IN.

Nutt, Grant, Beauty, Barney, Ricard, Viaud and Buchner, in bud and bloom, fine A No. 1 stock, \$16.00 per 100, \$150.00 per 1000. 5 per cent packing charges.

IOLA GREENHOUSE, IOLA, KAN.

Geraniums, S. A. Nutt and Buchner, rooted cuttings, \$25.00 per 1000; Poitevine, \$30.00 per 1000; S. A. Nutt, fine stock, 2½-in., \$40.00 per 1000. Ready now. Wm. H. Minekime, R. F. D. No. 1, Hamburg, N. Y.

Geraniums, strong 2½-in.; 250 Viaud, \$50 Pfister, 200 Ricard, 20 Double Grant, 200 S. A. Nutt, 200 La Favorite, \$5.00 per 100, the lot for \$63.00. No charge for packing. Cash, please.
Goshen Floral Co., Goshen, Ind.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Ricard and Poitevine, rooted cuttings, \$3.00 per 100. Cash.

E. G. Goltz, Bellevue, O.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00 per 1000; extra heavy stock plants, top cuttings off, now a short second growth at nearly every joint, \$10.00 per 100.

Wm. A. Murdoch, Titusville, Pa.

GERANIUMS.

4-in. \$15.00 per 100
3-in. 6.00 per 100
2-in. 85.00 per 1000
F. H. PARKER, FT. SCOTT, KAN.

Geraniums, rooted cuttings, Helen Michell, Ricard and Jean Viaud, \$30.00 per 1000; S. A. Nutt, Scarlet and Buchner, \$20.00 per 1000.

Quaker Hill Greenhouses, Sebring, O.

Geranium Double White, 2½-in. extra nice plants ready for shift, \$5.00 per 100. Packing free for cash. See Pelargonium advertisement.

Carrollton Greenhouses, Carrollton, O.

Geraniums, Ricard, Poitevine and Viaud out of 2½-in. pots, \$6.00 per 100. S. A. Nutt and Buchner out of 2½-in. pots, \$5.00 per 100. Cash with order. Chas. E. Smith & Son, York, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosa-Ha and Double White, strong 2½-in., \$4.00 per 100, \$35.00 per 1000.

Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2½-in., \$5.00 per 100; Poitevine and Mme. Landry, 2½-in., \$6.00 per 100, \$55.00 per 1000.

E. C. Basinger, Columbiana, O.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100; 2-in., \$3.00 per 100.

R. M. Henley, Hartford City, Ind.

Geranium S. A. Nutt, 2½-in., \$4.00 per 100, \$35.00 per 1000. Cash.

Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Geranium S. A. Nutt, 2000 2-in., \$35.00 per 1000. Good stock. Cash.

Edwin H. Woerner, Arlington, Neb.

Geraniums, Viaud, single pink, 2-in., 4c; 3-in., 6c; 4-in., 10c; Ricard, 3-in., 6c each.

C. Humfeld, Clay Center, Kan.

Geraniums, Nutt and Buchner, 2½-in., \$4.00 per 100. Cash.

Tarentum Greenhouses, Tarentum, Pa.

Geranium S. A. Nutt, first class stock, 2½-in., \$4.50 per 100. Cash with order.

Harry A. Cook, Oberlin, O.

Geraniums, 5000 Buchner, rooted cuttings, \$25.00 per 1000. Cash with order.

R. H. Workman, Loudonville, O.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash.

Anderson's Greenhouses, Cannon Falls, Minn.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100. Cash. Leroy Schuman, Kokomo, Ind.

Geraniums, S. A. Nutt, rooted cuttings, \$18.00 per 1000.

A. Milne & Sons, Fairbury, Ill.

Rose Geraniums, fine 2½-in., 5c each.

O. F. Searles, Post Box No. 288, Nashua, N. H.

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100.

James O. Jacobs, Irwin, Pa.

GERBERAS

GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.

\$35.00 and \$50.00 per 100 according to size,

25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

GLADIOLI

GLADIOLUS BULBS FOR EARLY FORCING.

| | Per 100 | Per 1000 |
|---------------------------------------|---------|----------|
| America, 1½-in. and up..... | \$3.00 | \$25.00 |
| America, 1¼-in. and up..... | 2.75 | 21.00 |
| Augusta, 1½-in. and up..... | 4.00 | 35.00 |
| Augusta, 1¼-in. and up..... | 3.50 | 30.00 |
| Baron Hulot, 1½-in. and up..... | 8.00 | 75.00 |
| Baron Hulot, 1¼-in. and up..... | 7.00 | 65.00 |
| Brenchleyensis, 1½-in. and up..... | 3.50 | 30.00 |
| Brenchleyensis, 1¼-in. and up..... | 3.00 | 25.00 |
| Chicago White, 1½-in. and up..... | 4.50 | 38.00 |
| Chicago White, 1¼-in. and up..... | 3.75 | 30.00 |
| Halley, 1½-in. and up..... | 4.00 | 35.00 |
| Halley, 1¼-in. and up..... | 3.50 | 28.00 |
| Mrs. F. King, 1½-in. and up..... | 3.50 | 25.00 |
| Mrs. F. King, 1¼-in. and up..... | 3.00 | 22.00 |
| Mrs. F. Pendleton, 1½-in. and up..... | 6.50 | 55.00 |
| Peace, 1½-in. and up..... | 5.00 | 45.00 |
| Peace, 1¼-in. and up..... | 4.00 | 35.00 |
| Schwaben, 1½-in. and up..... | 5.00 | 45.00 |
| Schwaben, 1¼-in. and up..... | 4.50 | 40.00 |

ASK FOR FULL LIST OF ALL VARIETIES.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

GLADIOLUS BULBS

OF EXCELLENT QUALITY.

| | Per 1000 | No. 1 | No. 2 | Per 1000 |
|-----------------------|----------|---------|---------|----------|
| America..... | \$28.00 | \$22.50 | \$18.00 | |
| Empress of India..... | 45.00 | 38.00 | 30.00 | |
| Halley..... | 35.00 | 28.00 | 22.00 | |
| Ida Van..... | 35.00 | 28.00 | 22.00 | |
| Independence..... | 28.00 | 22.50 | 18.00 | |
| Francis King..... | 25.00 | 20.00 | 16.00 | |
| Niagara..... | 45.00 | 38.00 | 30.00 | |
| Schwaben..... | 50.00 | 40.00 | 32.00 | |
| Primulinus Hyb..... | 25.00 | 20.00 | 16.00 | |

BAY STATE BULB CO., WALTHAM, MASS.

GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

HANSEN NURSERY CO., NILES, MICH.

IOWA GROWN GLADIOLUS BULBS.

Northern grown Gladiolus bulbs, true to name. We offer the following Iowa grown Gladiolus bulbs for fall delivery at these extremely low prices in order to close them out quickly. Terms: Cash with order or C. O. D. shipment. Sold F. O. B. Nora Springs, Iowa. No charge made for boxing.

| Quantity and variety | Inches | Per 1000 |
|----------------------------------|-----------|----------|
| 100,000 America..... | 1 to 1½ | \$ 7.50 |
| 100,000 America..... | ¾ to 1 | 5.50 |
| 50,000 America..... | ¾ to 1 | 4.00 |
| 100,000 America..... | under ¾ | 8.00 |
| 20,000 Mrs. Francis King..... | 1 to 1½ | 8.00 |
| 10,000 Mrs. Francis King..... | ¾ to 1 | 6.00 |
| 5,000 Mrs. Frank Pendleton..... | 1 to 1½ | 20.00 |
| 5,000 Mrs. Frank Pendleton..... | ¾ to 1 | 15.00 |
| 5,000 Mrs. Frank Pendleton..... | ½ to ¾ | 10.00 |
| 10,000 Mrs. Frank Pendleton..... | under ½ | 7.00 |
| 1,000 Goliath..... | 1 to 1½ | 30.00 |
| 2,000 Goliath..... | ¾ to 1 | 24.00 |
| 3,000 Goliath..... | ½ to ¾ | 18.00 |
| 5,000 Goliath..... | under ½ | 12.00 |
| 1,000 Prince of Wales..... | 1½-in. up | 50.00 |
| 2,000 Prince of Wales..... | 1½ to 1¾ | 40.00 |
| 2,000 Prince of Wales..... | 1 to 1½ | 30.00 |
| 2,000 Prince of Wales..... | ¾ to 1 | 24.00 |
| 2,000 Prince of Wales..... | ½ to ¾ | 20.00 |
| 500 Evelyn Kirtland..... | 1½ to 1¾ | 60.00 |
| 500 Evelyn Kirtland..... | 1 to 1½ | 50.00 |
| 500 Evelyn Kirtland..... | ¾ to 1 | 40.00 |
| 1,000 Evelyn Kirtland..... | ½ to ¾ | 30.00 |
| 10,000 Evelyn Kirtland..... | under ½ | 20.00 |
| 1,000 Attraction..... | 1½ to 1¾ | 30.00 |
| 1,000 Attraction..... | 1 to 1½ | 20.00 |
| 1,000 Attraction..... | ¾ to 1 | 15.00 |
| 2,000 Ida Van..... | 1½-in. up | 20.00 |
| 3,000 Ida Van..... | 1½ to 1¾ | 16.00 |
| 5,000 Ida Van..... | 1 to 1½ | 12.00 |
| 5,000 Ida Van..... | ¾ to 1 | 9.00 |
| 5,000 Ida Van..... | ½ to ¾ | 6.00 |
| 2,000 Empress of India..... | 1 to 1½ | 20.00 |
| 2,000 Empress of India..... | ¾ to 1 | 15.00 |
| 5,000 Empress of India..... | ½ to ¾ | 10.00 |
| 5,000 Empress of India..... | under ½ | 7.00 |
| 2,000 Niagara..... | 1 to 1½ | 20.00 |
| 3,000 Niagara..... | ¾ to 1 | 16.00 |
| 3,000 Niagara..... | ½ to ¾ | 12.00 |
| 5,000 Niagara..... | under ½ | 8.00 |
| 1,000 War..... | 1 to 1½ | 20.00 |
| 1,000 War..... | ¾ to 1 | 16.00 |
| 2,000 War..... | ½ to ¾ | 12.00 |
| 5,000 War..... | under ½ | 9.00 |
| 2,000 Schwaben..... | 1 to 1½ | 20.00 |
| 3,000 Schwaben..... | ¾ to 1 | 16.00 |
| 5,000 Schwaben..... | ½ to ¾ | 12.00 |
| 10,000 Schwaben..... | under ½ | 8.00 |
| 2,000 Mrs. Watt..... | 1 to 1½ | 16.00 |
| 3,000 Mrs. Watt..... | ¾ to 1 | 12.00 |
| 5,000 Mrs. Watt..... | ½ to ¾ | 9.00 |
| 5,000 Mrs. Watt..... | under ½ | 6.00 |
| 10,000 Blue Hybrids..... | 1 to 1½ | 12.00 |
| 10,000 Blue Hybrids..... | ¾ to 1 | 8.00 |
| 10,000 Blue Hybrids..... | ½ to ¾ | 5.00 |
| 10,000 Blue Hybrids..... | under ½ | 3.50 |
| 500 Gretchen Zang..... | 1½-in. up | 50.00 |
| 500 Gretchen Zang..... | 1½ to 1¾ | 40.00 |
| 1,000 Gretchen Zang..... | 1 to 1½ | 30.00 |
| 2,000 Gretchen Zang..... | ¾ to 1 | 20.00 |
| 2,000 Gretchen Zang..... | ½ to ¾ | 16.00 |
| 2,000 Gretchen Zang..... | under ½ | 12.00 |
| 20,000 Mixed..... | 1 to 1½ | 7.00 |
| 50,000 Mixed..... | ¾ to 1 | 5.00 |
| 50,000 Mixed..... | ½ to ¾ | 3.50 |
| 50,000 Mixed..... | under ½ | 2.50 |
| 5,000 Independence..... | ¾ to 1 | 4.00 |
| 5,000 Independence..... | under ¾ | 3.00 |
| 1,000 Rouge Torch..... | 1 to 1½ | 20.00 |
| 2,000 Rouge Torch..... | ¾ to 1 | 16.00 |
| 2,000 Rouge Torch..... | ½ to ¾ | 12.00 |
| 3,000 The King..... | 1½-in. up | 30.00 |
| 3,000 The King..... | 1½ to 1¾ | 24.00 |
| 5,000 The King..... | 1 to 1½ | 20.00 |
| 5,000 The King..... | ¾ to 1 | 16.00 |
| 5,000 The King..... | ½ to ¾ | 12.00 |
| 1,000 Blackhawk..... | 1½ to 1¾ | 16.00 |
| 5,000 Blackhawk..... | 1 to 1½ | 12.00 |
| 5,000 Blackhawk..... | ¾ to 1 | 8.00 |
| 5,000 Blackhawk..... | ½ to ¾ | 5.00 |
| 2,000 Meadowvale..... | 1½ to 1¾ | 12.00 |
| 10,000 Meadowvale..... | 1 to 1½ | 8.00 |
| 10,000 Meadowvale..... | ¾ to 1 | 5.00 |
| 5,000 Crackerjack..... | 1½ to 1¾ | 10.00 |
| 5,000 Crackerjack..... | 1 to 1½ | 7.00 |
| 5,000 Crackerjack..... | ¾ to 1 | 5.00 |
| 5,000 Crackerjack..... | ½ to ¾ | 3.50 |
| 500 Princepine..... | 1½ to 1¾ | 20.00 |
| 2,000 Princepine..... | 1 to 1½ | 16.00 |
| 2,000 Princepine..... | ¾ to 1 | 12.00 |
| 2,000 Princepine..... | ½ to ¾ | 8.00 |
| 5,000 Princeps..... | 1 to 1½ | 20.00 |
| 3,000 Summer..... | 1½-in. up | 24.00 |
| 5,000 Summer..... | 1½ to 1¾ | 20.00 |
| 5,000 Summer..... | 1 to 1½ | 16.00 |
| 5,000 Summer..... | ¾ to 1 | 12.00 |
| 5,000 Summer..... | ½ to ¾ | 8.00 |
| 2,000 President Taft..... | 1½-in. up | 18.00 |
| 5,000 President Taft..... | 1½ to 1¾ | 14.00 |
| 5,000 President Taft..... | 1 to 1½ | 10.00 |
| 5,000 President Taft..... | ¾ to 1 | 7.00 |
| 5,000 President Taft..... | ½ to ¾ | 5.00 |
| 20,000 Primulinus Hybrids..... | 1 to 1½ | 9.00 |
| 20,000 Primulinus Hybrids..... | ¾ to 1 | 6.00 |
| 20,000 Primulinus Hybrids..... | ½ to ¾ | 4.00 |
| 10,000 Wine King..... | 1 to 1½ | 10.00 |
| 10,000 Wine King..... | ¾ to 1 | 7.00 |
| 10,000 Wine King..... | ½ to ¾ | 5.00 |
| 1,000 Candidum..... | 1 to 1½ | 12.00 |
| 3,000 Candidum..... | ¾ to 1 | 9.00 |
| 3,000 Candidum..... | ½ to ¾ | 6.00 |
| 20,000 Chicago White..... | 1 to 1½ | 12.00 |
| 20,000 Chicago White..... | ¾ to 1 | 8.00 |
| 20,000 Chicago White..... | ½ to ¾ | 6.00 |

(Continued in next column.)

(Concluded from preceding column.)

| | | |
|-----------------------------|-----------|---------|
| 50,000 Chicago White..... | under ½ | \$ 4.00 |
| 5,000 Panama..... | 1 to 1½ | 16.00 |
| 5,000 Panama..... | ¾ to 1 | 12.00 |
| 5,000 Panama..... | ½ to ¾ | 8.00 |
| 5,000 Panama..... | under ½ | 5.00 |
| 2,000 Crystal White..... | 1½-in. up | 20.00 |
| 5,000 Crystal White..... | 1½ to 1¾ | 16.00 |
| 5,000 Crystal White..... | 1 to 1½ | 12.00 |
| 5,000 Crystal White..... | ¾ to 1 | 9.00 |
| 5,000 Crystal White..... | ½ to ¾ | 6.00 |
| 5,000 Halley..... | 1 to 1½ | 10.00 |
| 5,000 Halley..... | ¾ to 1 | 7.00 |
| 5,000 Halley..... | ½ to ¾ | 5.00 |
| 200 Mary Stearns Burke..... | 1½-in. up | 140.00 |
| 200 Mary Stearns Burke..... | 1½ to 1¾ | 120.00 |
| 2,000 Yellow Hammer..... | 1½-in. up | 24.00 |
| 3,000 Yellow Hammer..... | 1½ to 1¾ | 20.00 |
| 3,000 Yellow Hammer..... | 1 to 1½ | 16.00 |
| 2,000 Yellow Hammer..... | ¾ to 1 | 12.00 |
| 5,000 Yellow Hammer..... | ½ to ¾ | 9.00 |
| 10,000 Yellow Hammer..... | under ½ | 6.00 |
| 1,000 Mary Fennell..... | 1½-in. up | 50.00 |
| 2,000 Mary Fennell..... | 1½ to 1¾ | 40.00 |
| 3,000 Mary Fennell..... | 1 to 1½ | 30.00 |
| 5,000 Mary Fennell..... | ¾ to 1 | 24.00 |
| 5,000 Mary Fennell..... | ½ to ¾ | 20.00 |
| 5,000 Mary Fennell..... | under ½ | 14.00 |
| 2,000 Dawn (Tracy's)..... | 1½-in. up | 40.00 |
| 2,000 Dawn (Tracy's)..... | 1½ to 1¾ | 32.00 |
| 2,000 Dawn (Tracy's)..... | 1 to 1½ | 24.00 |
| 2,000 Dawn (Tracy's)..... | ¾ to 1 | 18.00 |
| 2,000 Dawn (Tracy's)..... | ½ to ¾ | 12.00 |
| 5,000 Dawn (Tracy's)..... | under ½ | 9.00 |
| 200 Queen of Whites..... | 1½-in. up | 60.00 |
| 200 Queen of Whites..... | 1½ to 1¾ | 50.00 |
| 2,000 Lily Lehman..... | 1 to 1½ | 20.00 |
| 3,000 Lily Lehman..... | ¾ to 1 | 15.00 |
| 200 Louise..... | 1½-in. up | 300.00 |
| 300 Louise..... | 1½ to 1¾ | 240.00 |
| 200 Louise..... | 1 to 1½ | 180.00 |
| 200 Louise..... | ¾ to 1 | 140.00 |
| 200 Louise..... | ½ to ¾ | 100.00 |

GLADIOLUS BULBLETS.

| | Per bu. |
|-------------------------------|---------|
| 10 Bu. America..... | \$16.00 |
| 3 Bu. Primulinus Hybrids..... | 16.00 |
| 10 Bu. Mixed..... | 10.00 |
| 2 Bu. Blackhawk..... | 20.00 |
| 2 Bu. Blue Hybrids..... | 20.00 |
| 5 Bu. Chicago White..... | 25.00 |
| 2 Bu. Crackerjack..... | 16.00 |
| 2 Bu. Ida Van..... | 25.00 |
| 2 Bu. Meadowvale..... | 16.00 |

GLADIOLUS BULBLETS.

| | Per qt. |
|-----------------------------------|---------|
| 5 Qts. Candidum..... | \$1.50 |
| 10 Qts. Crystal White..... | 4.00 |
| 20 Qts. Dawn (Tracy's)..... | 4.00 |
| 20 Qts. Empress of India..... | 3.00 |
| 5 Qts. Goliath..... | 8.00 |
| 20 Qts. Halley..... | 1.50 |
| 5 Qts. Loveliness..... | 8.00 |
| 20 Qts. Mrs. Francis King..... | 1.00 |
| 20 Qts. Mrs. Frank Pendleton..... | 3.50 |
| 20 Qts. Mrs. Watt..... | 4.00 |
| 10 Qts. Niagara..... | 4.00 |
| 20 Qts. Panama..... | 3.00 |
| 10 Qts. Princeps..... | 4.00 |
| 10 Qts. Princepine..... | 3.50 |
| 10 Qts. President Taft..... | 1.50 |
| 20 Qts. The King..... | 4.00 |
| 20 Qts. Summer..... | 4.00 |
| 20 Qts. Mary Fennell..... | 5.00 |

GLADIOLUS BULBLETS.

| | Per 1000 |
|-------------------------------|----------|
| 10,000 Anna Eberius..... | \$15.00 |
| 10,000 Evelyn Kirtland..... | 6.00 |
| 10,000 Prince of Wales..... | 5.00 |
| 5,000 Thos. T. Kent..... | 20.00 |
| 2,000 Mary Stearns Burke..... | 25.00 |
| 5,000 Byron L. Smith..... | 25.00 |
| 5,000 Flora..... | 20.00 |
| 5,000 Louise..... | 20.00 |
| 10,000 Gretchen Zang..... | 4.00 |
| 10,000 Bertrex..... | 4.00 |

GLADIOLI—Continued

GLADIOLUS BULBULETS.

| | |
|---|------------------|
| Le Marechal Foch | \$10.00 per 1000 |
| White Giant | 8.00 per 1000 |
| L'Immaculee | 3.00 per 1000 |
| Prince of Wales | 2.00 per 1000 |
| Liebesfeuer | 4.00 per 1000 |
| Lily White | 4.00 per 1000 |
| Loveliness | 5.00 per 1000 |
| Byron L. Smith | 20.00 per 1000 |
| Grandeur | 15.00 per 1000 |
| Gretchen Zang | 4.00 per 1000 |
| Evelyn Kirtland | 5.00 per 1000 |
| Rose Glory | 25.00 per 1000 |
| Mona Lisa | 25.00 per 1000 |
| Pink Lily | 25.00 per 1000 |
| White Glory | 8.00 per 1000 |
| Lily White, first size bulbs | \$12.00 per 100 |
| Lily White, planting size | 4.00 per 100 |
| Evelyn Kirtland, first size bulbs | 8.00 per 100 |

Delivery prepaid. Cash with order.
ROGER REYNOLDS, MENLO PARK, CAL.

GLADIOLUS BULBS OF A NO. 1 QUALITY.

If you are in the market for any of the new or commercial varieties, do not fail to see my display ad on another page of this issue.

JELLE ROOS,
Gladiolus Specialist.

Box A, Concord, Mass.

WELLER'S GLADIOLI.
FOR FORCING, 1½-IN.;
FOR OUTDOORS, 1¼-IN.

| Per 1000 | 1½-in. | 1¼-in. |
|--|---------|---------|
| America, lavender pink | \$24.00 | \$20.00 |
| Chicago White, early white | 35.00 | 30.00 |
| Halley, early salmon | 35.00 | 30.00 |
| Mrs. F. King, light scarlet | 24.00 | 20.00 |
| Mrs. F. Pendleton, pink, carmine blotch | 45.00 | 38.00 |
| Prince of Wales, improved Halley | 70.00 | 60.00 |
| Wilbrink, earliest lavender, wonderful for forcing | 60.00 | 51.00 |
| Yellow Hammer, best yellow forcer | 50.00 | 42.00 |

Ask for our general catalogue.
WELLER NURSERIES, INC.,
United with The Standard Bulb Co.,
Holland, Mich.

AMERICA? YES!
100,000 STRONG.

Also the other main standards.
A discount for quantity,
and lack of storage compels us
to offer an additional 10 per cent discount
for fall delivery. An early order
means money for you.
Opportunity is knocking
at your gate, a postal card
for our wholesale price list will
swing it open today!

A. H. AUSTIN CO., WAYLAND, O.

GLADIOLUS PRIMULINUS.

Nothing is more beautiful than my Gladiolus Primulinus with their artistically arranged flowers and their pastel and oriental colors. They force earlier than any other Gladiolus. Try them.

| | |
|-----------------------------|------------------|
| 1st size, 1¼-inch up | \$20.00 per 1000 |
| 2nd size, 1 to 1¼-in. | 15.00 per 1000 |
| 3rd size, ¾ to 1-in. | 10.00 per 1000 |
| 4th size, ½ to ¾-in. | 5.00 per 1000 |
| 5th size, ¼-in. below | 3.00 per 1000 |

Catalogue of my choice varieties sent on request.

THE CHAUTAUQUA FLOWERFIELD CO.,
O. Zeestraten, Prop., Bemus Point, N. Y.

GLADIOLUS BULBULETS.

| | |
|-------------------------|---------|
| Chris | \$ 3.00 |
| Flora | 10.00 |
| L'Immaculee | 3.00 |
| Le Marechal Foch | 12.00 |
| Miss Edith Cavell | 15.00 |
| Prince of Wales | 2.00 |
| White Giant | 15.00 |

The above prices are per 1000. Cash with order.
We also have bulbules of most of the standard varieties. Write for prices, stating quantity and varieties wanted.

J. B. FARNSWORTH, LANCASTER, MASS.

1200 GLADIOLUS CRACKERJACK.
1-inch to 1½-inch, \$15.00 per 1000 while they last.

KALISCH BROS. CO.,
R. R. No. 2, St. Louis Co., Clayton, Mo.

WHOLESALE PRICES ON
AUSTIN'S "BIG FOUR."

Evelyn Kirtland—Herada,
Bertrex—Gretchen Zang
and

SEVEN ADDITIONAL
AUSTIN ORIGINATIONS.

Never have we had finer stock
of these magnificent creations.
Your name gets descriptive list.

A. H. AUSTIN CO., WAYLAND, O.

KUNDERD GLADIOLI.

You can now secure a very choice collection
of Kunderd's world famous new Ruffled Gladioli
at trade rates.

Send for 8 page wholesale price list offering
17 of these at very interesting prices.

Also a long list of my best plain petaled
kinds, and 25 extra choice new Primulinus
Hybrids. Watch for our display ad in The Review
in later issues.

A. E. KUNDERD,
The Originator of the Ruffled Gladiolus.
Goshen, Ind.

GOING DOWN. GOING DOWN.

HEAR YE? HEAR YE?

Le Marechal Foch bulbules now only \$1.25 per
100, \$10.00 per 1000, \$45.00 for 5000 and \$80.00
for 10,000 big, plump, healthy, clean bulbules
that have been sifted over ¼ inch mesh, and
with every 500 bulbules ordered I will send absolutely
free, one plump, first-size bulb for trial. America
will be as scarce as five dollar bills in a collection
plate as soon as stock of Le Marechal Foch is
disseminated.

As early as Halley, twice the size of America;
It has MERIT, I'll tell the population.
RAYMOND M. CHAMPE,
Grower, Walled Lake, Mich.

LE MARECHAL FOCH; A SURE WINNER.

All florists will want a start of Le Marechal
Foch, the new, early forcing pink; nearly double
the size of America; choice bulbules, \$1.25
per 100, \$10.00 per 1000, \$45.00 per 5000 and
\$80.00 per 10,000.

Le Marechal Foch is the greatest money-
maker in the business.

JOE COLEMAN,
Cleveland Road, Ravenna, O.

GLADIOLUS BULBS AND BULBULETS.

Having a surplus of the following, will close
them out for cash; immediate delivery; prices
are per 100: 100 Prince of Wales, 2-in. up,
\$5.00; 600 1½-in. up, \$4.00; 300 1¼-in. up,
\$3.00; 150 Pendleton, 1½-in. up, \$3.00; 250 1¼-
in. up, \$2.00; 200 America, 1½-in. up, \$2.00; 300
1¼-in. up, \$1.50. Bulbules, 5000 Prince of
Wales, \$1.50 per 1000. 3000 Pendleton, \$1.25
per 1000; 4 qts. America, \$1.00 per qt.
ALBERT GESNER, NORA, ILL.

COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again
at St. Thomas, Canada, in 1921. Coleman orig-
inations are the equal of any.

New list describing Sweet Lavender, Shella,
Leota, Catherine Coleman, Nymph and others.
Glad to send you a copy.

JOE COLEMAN,
Cleveland Road, Ravenna, O.

GLADIOLUS PLANTING STOCK.

| | |
|---|-------|
| America, Mrs. Francis King, Halley..... | 3.00 |
| Primulinus Hybrids | 3.00 |
| Rouge Torch, Mrs. Watt, Candidum..... | 3.50 |
| Pendleton, Fryer | 6.00 |
| Loveliness, Mary Fennell..... | 10.00 |

Write for prices on 5000 lots; also, other varieties, 1/2-in. to 3/4-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.

Write for prices on 5000 lots; also, other var-
ieties, ½-in. to ¾-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.

EVENTUALLY THE DEMAND

Will compel you to grow Marechal Foch, to
supply your trade, why not start while the de-
mand is greater than the supply? We can quote
you prices on Marechal Foch, Wilbrink, Flora,
Loveliness, Hilda and Master Wietze that beat
all quotations to date.

SWARTLEY & BECKER, STERLING, ILL.

SOUTHERN GROWERS, ATTENTION!

100,000 America bulbs, 1-in. diameter, \$7.00
per 1000; 100,000 ¾-in. to 1-in., \$5.00 per 1000.
How many? Just right for December planting.

JOE COLEMAN,
Cleveland Road, Ravenna, O.

FOR ALL COUNTRIES EXCEPT THE U. S. A.

P. HOPMAN & SONS,
Gladiolus Specialists, Hillegom, Holland.
Headquarters of Le Marechal Foch, White
Giant, L'Immaculee, Pink Perfection, Lovesire
and all the leading and fancy varieties. Very
cheap prices on application.

SPECIAL PRICES

For early buyers on Gladioli. Send us a list
of varieties and quantities you need.

AMERICAN BULB CO.,
172 North Wabash Ave., Chicago, Ill.

GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton,
Pendleton, Peace, Panama, War, Schwaben and
others; all sizes and bulbules at prices that
are right.

HUMPHREY'S FLOWER GARDENS,
Pataskala, O.

NEBRASKA BULB CO.,

Gladiolus Growers.

COLUMBUS, NEBRASKA.

New and standard varieties.

Price list sent upon application.

10 per cent discount on fall deliveries.

Gladioli, America and Mrs. Francis King, No.
1 and No. 2, all from fresh, new planting stock
No. 4 and under; none can be better quality;
for fall shipment, \$14.50 and \$12.50 per 1000.

Cash, and talk quick. We need space.
National Show Gardens, Spencer, Ind.

WE HAVE A SURPLUS

OF 10,000 GLADIOLUS BULBS.

5000 America, 5000 Mrs. Francis King,
1½-in. to 3½-in., \$2.50 per 100, \$20.00 per 1000.
This is first class stock.

SHELBY FLORAL CO., SHELBY, O.

Gladiolus Miss Helen Franklin, earliest white;
blooms in 70 days; planting stock, ½-in. and
under, \$3.00 per 100; bulbules, \$10.00 per 1000.
Other sizes. Thomas Cogger, Melrose, Mass.

Gladioli, 100,000 Halley, 50,000 Panama, 50-
000 other named varieties at prices to move
them. Let me know how many you can use.

George Lawler, Gardenville, Tacoma, Wash.

Gladiolus planting stock, Florist's mixture,
½-in. and under, \$2.50 per 1000, \$10.00 per 5000.
Thomas Cogger, Melrose, Mass.

Gladioli: Write for our full list of the most
desirable varieties.
S. S. Skidelsky & Co., 50 Park Place, New York.

Gladiolus Augusta, 1-in. to 2-in., \$12.00 per
1000. Cash, please.

Lacher Bros., R. D. No. 1, Liverpool, N. Y.

Gladioli, America, Halley, Francis King, No.
1, \$2.50 per 100; Pendleton and War, \$4.00 per
100.
L. F. Dintelmann, Belleville, Ill.

Gladioli, leading varieties, strong, sound stock;
bargain prices. Robert Mehlmann, Oshkosh, Wis.

GRAPE VINES

GRAPES, 1-YEAR, EXTRA STRONG, NO. 1.
\$6.00 cash pays for 25 vines of each; Concord,
Moore's Early, Niagara and Worden postpaid;
100 of each by express, not paid, \$20.00. Get
next our trade list of choice lining out stock for
florists and nurserymen; ready now.

ATLANTIC NURSERY CO., INC.,
Berlin, Md., U. S. A.

CONCORD GRAPE VINES.

Strong 2-year plants, No. 1 grade, \$10.00 per 100
Strong 2-year plants, No. 2 grade, 8.00 per 100
Strong 1-year plants, No. 1 grade, 6.00 per 100
Cash with order.

Send for our perennial price list.
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Grape Vines: Concord, \$1.25 per doz., \$7.00
per 100, \$50.00 per 1000; Niagara, Worden,
Diamond, Catawba, \$1.75 per doz., \$10.00 per
100, \$80.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

GRAPE VINES OF ALL VARIETIES.

One-year vines, \$2.50 per doz., \$10.00 per 100;
2-year-old, \$3.00 per doz., \$16.00 per 100; 3-year-
old, \$4.00 per doz., \$25.00 per 100.

WARREN SHINN, WOODBURY, N. J.

Grape Vines, Concord and Moore's Early, fine
2-year-old, \$10.00 per 100. Packed free. Cash
with order.

Clement S. Lewis, Aldan, Delaware Co., Pa.

Concord Grape vines, No. 1, 2-year, \$6.00 per
100.
L. G. Tingle, Pittsville, Md.

GREVILLEAS

GREVILLEA ROBUSTA.

Extra strong 3-in. ready to shift, \$10.00 per 100.

CHANDLER LANDSCAPE & FLORAL CO.,

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Grevillea Robusta, 2½-in., \$5.00 per 100,

\$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

GYPSOPHILAS

GYPSOPHILA PANICULATA FLORE PLENO.

Hurry your orders in for this hardy, double,
pure white variety; plant now for early summer
flowers, \$20.00 per 100, \$180.00 per 1000.

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

Gypsophila Paniculata, strong 2-year roots es-
pecially suitable for florists, \$6.00 per 100.

Thomas J. Murphy, Painesville, O.

Gypsophila Paniculata, strong field-grown

plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

HARDY PLANTS

DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save mov-
ing, \$5.00 per 100, while they last.

Complete list of hardy perennial plants mailed
on application. My prices are most attractive
and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

Hardy plants, Hollyhocks, 4 colors, Gaillardias,
Coreopsis, Sweet William, Canterbury Bells,
Pyrethrum, Shasta Daisy and Hardy Pinks.

50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.

HARDY PLANTS.

Strong field-grown plants of Hardy perennials; sturdy stock that will please you.

| | Per doz. | Per 100 |
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| Achillea Millefolium Roseum..... | \$1.20 | \$ 8.00 |
| Aster Novae Angliae | 1.20 | 8.00 |
| Aquilegia Long-Spurred Hybrids... | 1.20 | 8.00 |
| Aquilegia Rose Queen | 1.20 | 8.00 |
| Aquilegia Chrysanthea | 1.20 | 8.00 |
| Aquilegia Canadensis | 1.20 | 8.00 |
| Coreopsis Lanceolata, 1-year..... | 1.20 | 8.00 |
| Coreopsis Lanceolata, 2-year..... | 1.80 | 12.00 |
| Dianthus Plumarius, mixed, single | | |
| and double | 1.20 | 8.00 |
| Dianthus Barbatus, fine mixed..... | 1.20 | 8.00 |
| Chrysanthemum Maximum, Shasta | | |
| Daisy | 1.20 | 8.00 |
| Gypsophila Paniculata, single | .75 | 5.00 |
| Phlox Mrs. Jenkins | 1.20 | 8.00 |
| Phlox R. P. Struthers..... | 1.20 | 8.00 |
| Phlox Rynstrom | 1.20 | 8.00 |
| Physostegia Virginica | 1.20 | 8.00 |
| Pyrethrum Roseum Hybridum | 1.20 | 8.00 |
| Pyrethrum Uliginosum | 1.20 | 8.00 |
| Rudbeckia Purpurea | 1.20 | 8.00 |
| Salvia Azurea Grandiflora | 1.20 | 8.00 |
| Veronica Spicata | 1.20 | 8.00 |

3 per cent discount for cash with order. No additional charge for careful and safe packing.

WILLIAM TOOLE & SON.
Hardy Plant & Pansy Farm, Baraboo, Wis.

HARDY PLANTS.

| | Per 100 |
|---|---------|
| Achillea The Pearl..... | \$ 8.00 |
| Anthemis Tinctoria Kelwayi..... | 7.00 |
| Aquilegia, mixed | 8.00 |
| Armeria Formosa | 12.00 |
| Boltonia Asteroides | 8.00 |
| Boltonia Latisquama | 8.00 |
| Coreopsis Lanceolata Grandiflora..... | 7.00 |
| Delphinium Belladonna | 9.00 |
| Delphinium Bellamossa | 12.00 |
| Delphinium Gold Medal Hybrids..... | 12.00 |
| Dianthus, mixed | 7.00 |
| Dianthus Holborn Glory..... | 8.00 |
| Dianthus Newport Pink..... | 8.00 |
| Dianthus Scarlet Beauty..... | 8.00 |
| Dianthus, Velvety Black | 8.00 |
| Dianthus Latifolius, double, mixed..... | 10.00 |
| Dianthus Plumarius, single, mixed..... | 8.00 |
| Funkia Undulata Media Variegata..... | 12.00 |
| Gaillardia Grandiflora | 8.00 |
| Helianthus Miss Mellaish..... | 8.00 |
| Helianthus Multiflorus fl. pl..... | 12.00 |
| Hemerocallis Flava | 10.00 |
| Hemerocallis Thunbergii | 10.00 |
| Physalis Franchetii | 8.00 |
| Physostegia Virginiana | 7.00 |
| Ranunculus Acris fl. pl..... | 8.00 |
| Rudbeckia Laciniata fl. pl..... | 8.00 |
| Rudbeckia Newmanii | 8.00 |

The above varieties are only a few of our specialties. Ask for our general catalogue.
WELLER NURSERIES CO., INC.
Holland, Mich.

HARDY PERENNIALS—FIELD-GROWN.
EXTRA FINE.

HARDY CARNATION GRENADIN should be planted now; perfectly hardy and if disbudded will develop flowers that will rival greenhouse Carnations. They bloom with us from Decoration day on, and we retail the blooms at \$1.00 per doz. Strong 2-year-old field plants, \$12.50 per 100. Remember, if planted now, they bloom for Memorial day.

SCOTCH PINKS, Sweet Scented, 2-year-old, field plants, \$9.00 per 100.
GYPSOPHILA PANICULATA FL. PL., the fine, double, pure white variety; no florist should be without this; it sells at sight, either fresh or dried, \$20.00 per 100.

GAILLARDIA GRANDIFLORA, extra large, 2-year-old plants, \$9.00 per 100.

COREOPSIS LANCEOLATA, Extra large, 2-year-old plants, \$7.00 per 100.

HOLLYHOCKS, ALLEGHENY HYBRIDS, crinkled and waved, mixed, \$6.75 per 100.

SWEET WILLIAMS, bloom for Decoration day, Pink Beauty or all colors mixed, extra size plants, \$8.00 per 100.

DELPHINIUM, Japanese, the really hardy variety; beautiful azure blue color; blooms from June first until cut down by frost; we ship this to Chicago market by the thousands; fine 2-year-old plants, \$8.00 per 100. Cash, please.

S. BRYSON AYRES CO.,
Sunny Slope Farm, Independence, Mo.

STRONG FIELD-GROWN PLANTS.

| | |
|-------------------------------------|-----------------|
| Artemisia Lactiflora | \$10.00 per 100 |
| Delphinium Belladonna, 2-year..... | 8.00 per 100 |
| Phlox Subulata Rosea and Alba... | 6.00 per 100 |
| Coreopsis Lanceolata Grandiflora... | 6.00 per 100 |
| Eulalia Japonica Variegata Grass... | 8.00 per 100 |

In large quantities write for special prices. Ask for our list.

GEORGE MARTIN, NURSEYMAN,
Box 154, Painesville, O.

| | | | |
|--------------------------------------|--------|--------|------|
| Hardy Ferns | 100 | 10 | Each |
| Adiantum Pedatum, Maidenhair..... | \$9.00 | \$1.00 | 15c |
| Aspidium, Goldieana, Gold Fern..... | 9.00 | 1.00 | 15c |
| Onoclea Struthiopteris, Ostrich..... | 10.00 | 1.20 | 15c |
| Osmundas, 2 varieties..... | 12.00 | 1.40 | 15c |

Also 8 other varieties; descriptive list mailed free. 100 Ferns, your selection, billed at 100 rate. Packing free for cash.

Ladvis Moshack, Ferdale Askov, Minn.

HARDY PERENNIALS, STRONG PLANTS.
Delphinium Belladonna, Sweet William, Gaillardia Grandiflora, Hollyhock Chater's Double, mixed, \$1.00 per 100, \$8.00 per 1000.
F. DANLEY, MACOMB, ILL.

HARDY PLANTS.

GOOD STOCK; GUARANTEED.
True to name and will be well packed.

| |
|--|
| Artemisia Lactiflora, strong 1-year-old clumps, undivided, \$8.00 per 100. |
| Delphinium Belladonna, strong 2-year-old clumps, undivided, \$10.00 per 100. |
| Gypsophila Paniculata, strong 2-year-old roots, \$7.00 per 100. |

STRONG, 1-YEAR-OLD, FIELD-GROWN ROOTS.

| | | |
|--|-------|----------------------------------|
| Phlox Rynstrom | .... | \$8.00 per 100, \$70.00 per 1000 |
| Phlox Riverton Jewel | ..... | 8.00 per 100, 70.00 per 1000 |
| Phlox Selma | ..... | 8.00 per 100, 70.00 per 1000 |
| Phlox Thor | ..... | 8.00 per 100, 70.00 per 1000 |
| Phlox Mrs. Jenkins | ..... | 8.00 per 100, 70.00 per 1000 |
| Tritoma Pfitzerii, 1-year-old roots undivided, | | \$10.00 per 100 |
| GEO. A. PENROSE, | | |
| 220 Lippincott Ave., | | Riverside, N. J. |

GEO. A. PENROSE,
220 Lippincott Ave., Riverside, N. J.

HARDY PERENNIALS, STRONG FIELD-GROWN PLANTS.

Gypsophila Paniculata; Achillea Ptarmica; Anemone Italica, Dropmore; Anthemis Tinctoria; Aquilegia, Long Spurred Hybrids, mixed; Bellis Daisy, Longfellow and Snowball, mixed; Boccia Cordata; Canterbury Bells, mixed; Centaurea, mixed; Coreopsis Grandiflora; Hibiscus Giant Mallow Marvels, mixed; Delphinium Belladonna; Digitalis, mixed; Gaillardia Grandiflora; Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; Lupinus Polyphyllus; Myosotis, or Forget-me-nots, Palustris; Rudbeckia Purpurea; Shasta Daisy; Sweet William, white, crimson, scarlet, mixed; Wallflower, double mixed; Yucca Filamentosa, \$1.00 per doz., \$5.00 per 100.
HARRY J. SQUIRES, GOOD GROUND, N. Y.

HARDY PERENNIALS.

Send in your name for our new fall, 1921, wholesale hardy plant catalogue, ready now. It is positively the best and most complete book of its kind, offering nothing but large field clumps.

THE WAYSIDE GARDENS CO.,
Mentor, O.

PERENNIALS, FIELD GROWN.

| | Per 100 | Per 1000 |
|----------------------------------|---------|----------|
| Delphinium Belladonna | \$8.00 | \$50.00 |
| Aquilegia, assorted | 6.00 | 50.00 |
| Coreopsis | 6.00 | 50.00 |
| Shasta Daisy | 6.00 | 50.00 |
| Gaillardia | 6.00 | 50.00 |
| Platycodon, blue and white..... | 6.00 | 50.00 |
| Pyrethrum Roseum | 6.00 | 50.00 |
| Sweet William, separate colors.. | 6.00 | 50.00 |

Thousands of other choice perennials, roses, shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mtrs., Onarga, Ill.

HELICHRYSUMS

STRAWFLOWERS.

We offer Strawflower plants for southern and California growers, \$3.00 per 100, \$25.00 per 1000. CUT STRAWFLOWERS, \$1.00 per 100, \$9.00 per 1000.

S. BRYSON AYRES CO.,
Sunny Slope Farm, Independence, Mo.

HELIOTROPES

Heliotropes, fragrant, strong, rooted cuttings, \$2.00 per 100.

Carrollton Greenhouses, Carrollton, O.

Heliotropes, 4 varieties, \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

BUSINESS BRINGERS—
REVIEW CLASSIFIED ADS.

HIBISCUS

HIBISCUS, 2½-IN., \$5.50 PER 100.
50.00 per 1000, 4-in., \$15.00 per 100.

Peachblow, Grandiflora, A
Sub. Violaceous, Collerii,
Aurantiaea, Miniatus Semi-plena.

THE MCGREGOR BROS. CO.,
Springfield, O.

Hibiscus, Peach-blow, Ruber, Grandiflorus and Versicolor, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hibiscus Giant Marvel Mallowa, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

HOLLYHOCKS

DOUBLE HOLLYHOCKS, SEPARATE COLORS AND ALLEGHENY.

Strong, healthy stock, \$7.00 per 100. Will be glad to quote on large quantities. Ask for our list.

JOSEPH F. MARTIN NURSERIES,
Box No. 97, Painesville, O.

Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; strong field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

HOLLYHOCKS, SELECTED PLANTS.
FREE FROM RUST.

| | |
|------------------------------------|----------------|
| Double Hollyhocks in 5 colors..... | \$7.00 per 100 |
| Single Hollyhocks, mixed..... | 7.00 per 100 |
| Allegheny Hollyhocks, mixed..... | 7.00 per 100 |

THE WAYSIDE GARDENS CO.,
Mentor, O.

HORSE RADISH ROOTS

HORSE RADISH ROOTS.
\$2.00 per 100, \$15.00 per 1000.
SCARFF'S NURSERIES, NEW CARLISLE, O.

HYDRANGEAS

FIELD-GROWN PLANTS.

French varieties and Otaksa.
2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.

| | Per 100 |
|-----------------------|---------|
| 2 to 3 branches..... | \$30.00 |
| 4 to 5 branches..... | 40.00 |
| 5 to 6 branches..... | 50.00 |
| 7 to 10 branches..... | 60.00 |

Also larger plants; ask for prices.

WELL-ESTABLISHED, POT-GROWN PLANTS

of the above French and Otaksa blue varieties.
4-in. pots \$30.00 per 100 || 5-in. pots | 40.00 per 100 |
| 6-in. pots | 70.00 per 100 |

2½-in. pots to grow on, see September 1 issue or ask for list.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

HYDRANGEAS.

| | |
|---------------------------------------|--|
| Avalanche, Mme. Legon, | |
| Baby Bimbenet, Mme. Auguste Nonin, | |
| Eclairer, Mme. E. Mouillere, | |
| E. G. Hill, Mme. Maurice Hamar, | |
| Etincelant, Mont Rose, | |
| Gen. de Vibraye, Radiant, | |
| La Perle, Souv. de Mme. E. | |
| Lille Mouillere, Chautard, | |
| L'Islette, Souv. de Lieut. Chauré, | |
| Louis Mouillere, Souv. de Mme. Victor | |
| Mlle. Agnes Barillet, Raoult, | |
| Mlle. Rene Gaillard, Trophee. | |

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect.

| | Per 100 |
|-----------------------|---------|
| 4-in. pots | \$20.00 |
| From 5-in. pots | 40.00 |
| From 6-in. pots | 60.00 |
| From 7-in. pots | 75.00 |

O. U. LIGGITT,
Wholesale Plantman,
308 Bulletin Bldg., Philadelphia, Pa.

HYDRANGEAS, EXTRA FINE PLANTS,
in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Rivrain, Germania, Lille Mouillere, Wm. Pfitzer, Trophee and Mme. Mouillere.

| | |
|----------------------------------|-----------------|
| 3rd size, 8 to 6 branches..... | \$35.00 per 100 |
| 2nd size, 6 to 12 branches..... | 45.00 per 100 |
| 1st size, 10 to 16 branches..... | 50.00 per 100 |

2-year-olds, pot grown:

| | |
|--------------------------|------------------|
| 3rd size | \$ 60.00 per 100 |
| 2nd size | 75.00 per 100 |
| 1st size, specimen | 100.00 per 100 |

Same varieties as above, and others.
Cash please. Add 5 per cent for packing.

A. SCHULTHEIS.

316 19th St., College Point, N. Y.

Northern grown

FRENCH HYDRANGEAS.

Dormant stock.
Now booking orders for fall delivery.

Mixed varieties, blue and pink.

| | |
|-----------------------|-------------|
| 4-in., branched | 35c each |
| 5-in., branched | 50c each |
| 6-in., branched | 75c each |
| 7-in., branched | \$1.00 each |

Cash or C. O. D.

J. J. Le BORIOUS,

921 East Third St., Duluth, Minn.

HYDRANGEAS.

| | |
|---|--|
| Good French varieties. | |
| 2½-in., \$6.50 per 100, \$60.00 per 1000. | |
| 4-in., \$20.00 per 100. | |
| 5-in., \$30.00 per 100. | |

HEAVY FIELD-GROWN SPECIMENS.

8 to 10 shoots, fine for specimen tubs.
\$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,
Painesville, O.

HYDRANGEA OTAKSA.

Ready to shift,
2-in., \$5.00 per 100.
J. G. LAYTON, OLEAN, N. Y.

HYDRANGEAS—Continued**FRENCH HYDRANGEAS,**

A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the kind that will easily force for Easter.

Following sizes with prices that are below their values; colors pink and blue:

| | |
|------------|-----------------|
| 4-in. pots | \$20.00 per 100 |
| 5-in. pots | 35.00 per 100 |
| 6-in. pots | 50.00 per 100 |
| 7-in. pots | 75.00 per 100 |

ZIEGER & SONS,

Germantown, Philadelphia, Pa.

Hydrangeas: Extra fine French Blue and Pink, 4-in., 5-in., 6-in. and 7-in., 35c, 50c, 75c and \$1.00 each, respectively. This stock is sure to please you. Order while it lasts.

2-year-old field-grown, extra fine, good for forcing and for specimen tubs; in the following separate varieties: Lillie Mouillere, Bouquet Rose, Baby Bimbenet, Mme. E. Mouillere and Mme. Chautard, \$7.00 per doz., \$50.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

HYDRANGEAS, ALL THE BEST

French varieties, with 2 to 4 good strong shoots, from 4-in. pots, 25c; 5-in., 35c; 6-in., 50c; extra heavy 7-in., 75c; specimens, \$1.00 to \$2.00 each.

Otaksa, good stock, 4-in. only, 25c each. Other sizes sold out.

J. L. SCHILLER,

929 Prouty Ave., Toledo, O.

VERY SPECIAL PRICES.

To clear the field we offer the following very best varieties: Baby Bimbenet, Lillie Mouillere, Chautard, Hamar, etc., in mixture at \$5.00 per 100 branches. Cash.

These are strong, sturdy plants running from 4 to 12 branches to the plant.

SILVIEUS & SILVIEUS,

Ashtabula, O.

HYDRANGEAS.

3-in. pots, \$8.00 per 100.

4-in. pots, \$15.00 to \$25.00 per 100.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

HYDRANGEAS.

4-in., 15c;

5-in., 30c;

6-in., 40c.

J. V. LAVER,

704 State St., Erie, Pa.

Hydrangea Otaksa, 5000 field-grown, 2½-in., 8c; 500 4-in., 25c; 1000 5-in., 35c; 6-in., 50c each; well branched. 5 per cent for packing. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100. Baur Floral Co., Erie, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

IMPATIENS**IMPATIENS, 2½-IN., \$5.00 PER 100.**

Holstii, Sultan, Pink Beauty.

THE MCGREGOR BROS. CO.,

Springfield, O.

Impatiens Sultan, orange-red, deep pink, white and violet-rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

IRISES**STRONG, SELECTED, IRIS PLANTS.**

| | Per doz. | Per 100 |
|---|----------|---------|
| Black Prince, velvety-black | \$1.20 | \$ 8.00 |
| Canary, yellow | 1.00 | 6.00 |
| Celeste, sky blue | 1.20 | 8.00 |
| Fairy, pale lavender | 1.75 | 12.00 |
| Florentina, blue and white, separate | 1.00 | 6.00 |
| Harlequin Melanais, variegated | 1.00 | 7.00 |
| Her Majesty, fine rose | 1.20 | 8.00 |
| Honorabilis, golden and brown | 1.00 | 6.00 |
| Junia, clear blue, fine | 1.50 | 10.00 |
| Mme. Chereau, white fringed with azure-blue | 1.00 | 6.00 |
| Mrs. H. Darwin, waxy white | .75 | 5.00 |
| Pallida Dalmatica, lavender | 1.20 | 8.00 |
| Purple King, full purple | 1.10 | 7.00 |
| Queen of May, soft pink, fine | 1.20 | 8.00 |
| Sans Souci, canary yellow | 1.20 | 8.00 |
| Sibirica, blue and white, separate | 1.00 | 6.00 |

WELLER NURSERIES CO., INC.,

United with Standard Bulb Co.,

Formerly of Benton Harbor, Mich.,

Holland, Mich.

IRIS GERMANICA.

3 best on the market,

Queen of May, pink; Purple Prince,

Pallida Dalmatica, lavender;

3 eyes to a clump,

\$25.00 per 1000. Cash, please.

J. J. LAMPERT, XENIA, O.**IRIS GERMANICA.**

Separate colors, in light lavender and dark blue.

Unnamed, but extra large-flowering stock,

\$2.00 per 100, \$15.00 per 1000.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

IRISES, EIGHTY-SEVEN VARIETIES.

Nice young plants, true to name.

Special prices. Write for list.

GILBERT H. WILD, SARCOXIE, MO.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions.

N. O. Caswell, Delavan, Ill.

Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

E. B. Morgan Floral Co., Paxton, Ill.

Iris Japonica, purple and gold, \$8.00 per 100. Iris Sibirica, Snow Queen and Royal Purple, strong divisions, \$5.00 per 100.

The Havice Nursery, West Park, O.**IRIS KAEMPFERI, OR JAPAN IRISES.**

A choice collection of nineteen named varieties.

Send for list.

H. G. NORTON, PERRY, O.**IVIES****ENGLISH IVY.**

Nice 4-in.,

\$20.00 per 100, \$175.00 per 1000.

5 per cent for packing.

THE WALLACE FLORAL CO.,

5744 Kercheval Ave., Chicago, Ill.

HARDY ENGLISH IVY.

Field-grown plants, 2 to 3 feet, \$8.00 per 100, \$65.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

ENGLISH IVY.

Strong plants, from 2½-in. pots,

\$5.00 per 100, \$45.00 per 1000.

THE CONRAD & JONES CO.,

West Grove, Pa.

Hardy English Ivy, good, long vines; strong, field-grown plants, \$7.00 per 100, \$65.00 per 1000; fine 4-in., \$22.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

12,000 ENGLISH IVY.

Fine 2½-in. with 2-ft. runners, \$4.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

English Ivy, large and small leaf, fine 2½-in., \$5.00 per 100.

Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong 2½-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

English Ivy, strong 2-in., \$4.00 per 100, \$35.00 per 1000.

S. W. Pike, St. Charles, Ill.

JASMINES

Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

LANTANAS**LANTANAS.**

Michael Schmidt, best red Lantana.

The above color is always scarce in early spring; better order yours now for immediate or later delivery. Our plants are not surplus stock, but are grown especially for the trade. Also have Jacob Schulz, Aurora, Radiation and Weeping; good, clean stock from 2-in. pots, \$5.00 per 100, \$45.00 per 1000.

LINDEN LAWN GARDENS,

Springfield, O.

LANTANAS, 2½-IN., \$5.00 PER 100,

\$45.00 per 1000.

Michael Schmidt, Aurora,

Jacob Schulz, Snow Wreath,

Radiation.

THE MCGREGOR BROS. CO.,

Springfield, O.

Lantana Craigii, best bedding variety, 2½-in., \$5.00 per 100. Cash.

Tarentum Greenhouses, Tarentum, Pa.

LATHYRUS

Lathyrus Latifolia, the hardy Sweet Pea, white, red or pink; a money maker for the florists, 2-year, \$7.00 per 100.

Thomas J. Murphy, Painesville, O.**LILIES****READY NOW!**

Lilium Regale, 1st size, 50c each; Lilium Regale, 2nd size, 35c each. Lilium Candidum, Madonna Lilies, 20 to 22 centimeters, \$145.00 per 1000. Lilium Henryii, 22 to 24 centimeters, \$35.00 per 100; Lilium Henryii, 20 to 22 centimeters, \$30.00 per 100.

THE WAYSIDE GARDENS CO.,

Mentor, O.

TIGER LILIES.

Good stock, \$8.00 per 100.

Cash with order.

LITTLEFORD NURSERIES,

Downers Grove, Ill.

LOBELIAS

Lobelia Kathleen Mallard, rooted cuttings, \$1.50 per 100 by mail.

S. W. Pike, St. Charles, Ill.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified ads.

MESEMBRYANTHEMUMS

Mesembryanthemums, large pink, stocky, well rooted cuttings, fine for baskets, \$2.00 per 100. Carrollton Greenhouses, Carrollton, O.

Mesembryanthemums, large pink; rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100.

O. V. Frueh, R. D. No. 2, Lima, O.**NARCISSI****NARCISSI, HOME-GROWN STOCK.**

Poeticus Alba Plena Odorata, 1-in. up, \$20.00 per 1000.

Poeticus Alba Plena Odorata, ½ to 1-in., \$10.00 per 1000.

Samples 25c, prepaid. Other varieties.

JOHN H. UMPLEBY, LAKE VIEW, N. Y.**NIEREMBERGIAS**

Nierembergias, rooted cuttings, \$3.00 per 100. Cash, please. Cloute Bros., Fort Atkinson, Wis.

NURSERY STOCK**ONARGA NURSERY COMPANY.**

Largest wholesale growers of high-quality nursery stock for florists' trade in the central west.

| | Per 100 | Per 1000 |
|--|---------|----------|
|--|---------|----------|

Ampelopsis Veitchii, 2-year, full

tops \$15.00 \$125.00

Ampelopsis Veitchii, 3-year, full

tops 17.50 150.00

Ampelopsis Veitchii, 4-year, full

tops 20.00

Clematis Paniculata, 2-year..... 20.00 150.00

Clematis Paniculata, 3-year..... 25.00 175.00

Climbing Rose Bushes, assorted,

2-year, No. 1..... 20.00 175.00

Spiraea Van Houttei, 2 to 3 ft... 15.00 120.00

Spiraea Van Houttei, 3 to 4 ft... 20.00 180.00

Spiraea Van Houttei, 4 to 5 ft... 25.00

Honeysuckle Bush, assorted varieties, 2 to 3 ft..... 15.00 100.00

Honeysuckle Bush, assorted varieties, 3 to 4 ft..... 20.00 150.00

Philadelphia, Syringa, 3 to 4 ft. 20.00 150.00

Philadelphia, Syringa, 4 to 5 ft. 25.00 200.00

Amor River Privet, North, 18 to

20 ins. 12.00 100.00

Amor River Privet, North, 2 to

3 ft. 15.00 120.00

Shade trees, fruit trees, Roses and perennials.

Write for catalogue or call at the nursery and see our growing stock.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

Amor River Privet, Southern variety, 12 to 18 ins., 2½c; 18 to 24 ins., 4c; 2 to 3 ft., 5c; California Privet, 18 to 24 ins., 3c; 2 to 3 ft., 4c; all hedge plants, extra heavy and well branched.

Figs (Brown Turkey), 12 to 18 ins., 15c; 18 to

24 ins., 20c. 2 to 3 ft., 25c; 3 to 4 ft., 30c.

Spiraea Van Houttei, 18 to 24 ins., 10c; 2 to

3 ft., well branched, 15c.

Pussy Willow, 2 to 3 ft., well branched, 25c.

Tamarix, 3 to 4 ft., heavy, 20c.

Dorothy Perkins Roses, red and pink; field-

grown, 20c.

American Arbor Vitae, 2 to 3 ft., 50c.

Lombardy Poplar, 8 to 10 ft., 35c; Carolina

Poplar, 8 to 10 ft., 40c.

Tipton Nursery, Inc., Little Rock, Ark.

NUT TREES.

For \$20.00 cash will send postpaid 100 of each; Black Walnut, Butternut, Japan Walnut, Pecan and Shellbark Hickory, 10 to 12 inches; 50 of each, \$10.00; 25 of each, \$5.00. Send for our trade list.

ATLANTIC NURSERY CO., INC.,

Berlin, Md., U. S. A.

2000 NORWAY MAPLES.

Straight as arrows; transplanted 2 years ago, 1½-in. to 2-in. up. Write for prices. Packing free.

H. E. KRAUSE NURSERY, SPOKANE, WASH.**SPIRAEA VAN HOUTTEI.**

Extra fine lot of Spiraea Van Houttei

to offer this fall.

Send for price-list.

H. G. NORTON, PERRY, O.

California Privet, shrubs, ornamental stocks, Roses, Narcissi, Peonies, Strawberries, Raspberries, Grapes, Currants, Blackberries, Asparagus, etc. Ask for my wholesale trade list.

L. G. Tingle, Pittsville, Md.

Ornamentals and Broad-leaved Evergreens for the south. Ask for prices. Rudolph & Weiss Floral & Nursery Co., Laurel, Miss.

Send for list on young stock for fall and spring shipment. See Wisteria and Ampelopsis ads.

J. Dvorak, Hempstead, N. Y.

Write for wholesale price list of Nursery stock.

Maywood Nursery Co., Maywood, Ill.**OLEANDERS****OLEANDERS, \$7.00 PER 100.**

Pink, Mme. Peyre,

Red, White.

Plumbago Blue, 2½-in., \$8.00 per 100.

THE MCGREGOR BROS. CO.,

Springfield, O.

PALMS

Cocos Weddelliana, strong 2½-in. plants, \$16.00 per 100, \$150.00 per 1000.

Kentias, 2½-in., \$12.00 per 100.

A few Phoenix Roebelenii, 6 to 12 inches, from

close at hand, get list.

S. S. Skidelsky & Co., 50 Park Place, New York.

KENTIA BELMOREANA, SINGLE.

5-in. pot, 22 inches high.....\$ 1.25 each
 6-in. pot, 24 inches high..... 2.00 each
 6-in. pot, 28 inches high..... 2.50 each
 7-in. tub, 34 inches high..... 5.00 each
KENTIA FORSTERIANA, COMBINATION.
 7-in. tub, 34 inches high.....\$ 5.00 each
 7-in. tub, 38 inches high..... 6.00 each
 9-in. tub, 40 inches high..... 8.00 each
 11-in. tub, 4 1/2 feet high..... 20.00 each
 11-in. tub, 5 feet high..... 25.00 each
 11-in. tub, 5 1/2 feet high..... 30.00 each
 Measurements from top of tub to top of palm in natural position.

JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

PALMS.

Kentia Belmoreana, 3 in a pot, \$4.00, \$5.00 and \$6.00 each.
 Kentia Forsteriana, 3 in a pot, \$5.00, \$6.00, \$7.00 and \$8.00 each.

By the dozen or hundred.

ANTON SCHULTHEIS,

316 19th St., College Point, N. Y.

LATANIA BORBONICA.

Seedling bench plants ready for 3-in. pots,

\$25.00 per 1000.

PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100,

\$50.00 per 1000.

FRED ZIEGLER, JR., NEW ORLEANS, LA.

Palms, Phoenix Roebelenii, nice, bushy plants, 8-in., 50c each; 5-in., \$1.50 each. Cash with order.

J. B. Adams & Sons, Pass Christian, Miss.

COCOS PALMS.

2 1/2-in., \$3.00 per dozen.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Latania Borbonica, 14 to 18-in., 5 to 6 leaves, 50c each. No order for less than 10 accepted.

The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00, \$12.50 and \$15.00 each.

Holton & Hunkel Co., Milwaukee, Wis.

PANDANUS

Pandanus Veitchii, nicely variegated plants, 2 1/2-in. pot size, \$6.00 per 100; 3-in. pot size, \$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

F. M. Soar, Little River, Fla.

PANDANUS, UTILIS AND VEITCHII.

Utilis, \$1.00, \$1.50, \$2.00 and \$3.00 each.

Veitchii, \$1.00, \$1.50, \$2.00 and \$3.00 each.

By the dozen or hundred.

ANTON SCHULTHEIS,

316 19th St., College Point, N. Y.

PANDANUS VEITCHII,

at special low price,

for finely colored stock,

for 30 days. Write for

special price.

J. J. SOAR, LITTLE RIVER, FLA.

Pandanus Veitchii, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

PANSIES**500,000 PANSY PLANTS.**

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

Here is a letter from one of our many satisfied customers: "I received the Pansy plants in the best of condition and was more than pleased; plants were beyond my expectations. I will place another order soon. Yours very truly, F. J. Classens, Jacksonville, Fla."

GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

GIANT TRIMARDEAU MIXED.

Giant Trimardeau, Cassier's and Odier's, also Winter-flowering in separate colors: Light blue, dark blue, white and yellow; July sown in frames; large, strong plants; parcel post prepaid, \$4.00 per 1000.

Owing to the size of plants we are compelled to charge \$4.50 to southern states to help pay postage.

We also have some excellent Masterpiece at \$6.00 per 1000, prepaid; as good as large transplanted plants.

We make a specialty of shipping to southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

PANSIES, PANSIES.**Brown's****Giant Prize Pansy****plants.****Mixed colors.**

75c per 100, \$4.00 per 1000.

Cash with order.

PETER BROWN,

124 Ruby St., Lancaster, Pa.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.

J. C. Schmidt, Bristol, Pa.

PANSY PLANTS.

Florists' Mixture, Giant Trimardeau, Cassier's and Odier's, also Winter-flowering, separate colors, light blue, dark blue, white and yellow. The Florists' Mixture is bringing us repeat orders every day. Fine, large, July sown, frame-grown plants, \$4.00 per 1000, prepaid.

Owing to the size of these plants we are compelled to charge \$4.50 per 1000 to southern states to help pay postage.

We have a few thousand extra good Masterpiece at \$6.00 per 1000, prepaid. Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

500,000 PANSY PLANTS.

O'Neill's Special and Private Stock, fine, large plants; the best stock that can be bought; 50 or 60 different colors selected from our 100,000 plants every year; they run from 2 1/2 to 3 inch in size; I have been growing these pansies for 25 years and I guarantee them to be the best on the market; very rich in color, mixed, \$5.00 per 1000; straight purple with lavender edge, \$10.00 per 1000. Cash.

JAMES O'NEILL PANSY GARDEN,

Darkrun Lane, Frankford, Phila., Pa.

PANSY PLANTS.**GOODELL'S PANSY PARK STRAIN.**

Giant-flowering, mixed, well rooted, medium size, 5000 or over, \$3.50 per 1000; 1000, \$4.50; larger size, 1000, \$5.50. Cash.

Southern shipping a specialty.**PANSY PARK FLORAL GARDENS,**

Dwight, Mass.

CUNNINGHAM'S FAMOUS PANSIES.

Fine stock; forty-three years' experience.

Now booking orders for our famous Giant-flowering seedlings, \$4.00 per 1000. Rush orders as stock is limited. Cash with order.

JOS. H. CUNNINGHAM GREENHOUSES,

Delaware, O.

Pansies, my largest flowering mixture of show varieties; unsurpassed quality; strong, stocky plants; also white, yellow and blue in separate colors, \$3.50 per 1000, 5000 lots, \$3.00 per 1000, 500 at 1000 rate. 30 years' experience in growing Pansies.

Gustav Pitzonka, Pansy Farm, Bristol, Pa.

DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator, 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

CARTER & SON.

Pansy Garden, Mt. Holly, N. J.

PANSY PLANTS, MIXED COLORS.

Steele's Private Stock.

Dreer's Giant-flowering,

\$4.00 per 1000, postpaid,

C. O. BREECE,

R. No. 7, Delaware, O.

Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.

S. S. Skidelsky & Co., 50 Park Place, New York.

Pansies: We have a few thousand of Steele's Private strain, \$4.00 per 1000, parcel post prepaid and insured. November delivery. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

Pansies a specialty, 10,000 Improved Giant-flowering Trimardeau, mixed, extra fine, outside-grown without glass, \$4.00 per 1000, 5000 for \$17.00. Cash.

G. L. Swaty, Mena, Ark.

Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

Byer Bros., Chambersburg, Pa.

Pansy plants, Steele's Greenhouse and Vaughan's International, extra large transplanted plants in bloom, \$1.60 per 100, \$15.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

GIANT FLOWERING PANSIES.

Strong plants, \$4.50 per 1000, prepaid.

WM. YEAGLE, BRISTOL, PA.

Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.

PANSY PLANTS, STOCKY, WELL ROOTED.

From Steele's Best Mixture, \$4.00 per 1000.

BERNDROTH'S GARDENS, GENEVA, O.

Giant pansy, prize winners, very strong seedlings, \$4.00 per 1000, prepaid.

O. Humfeld, Clay Center, Kan.

Pansy Giant Trimardeau, plants, mixed, \$4.00 per 1000. Postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

200,000 PANSY PLANTS,

\$3.50 per 1000.

J. D. BRENNEMAN, HARRISBURG, PA.

Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000.

F. Danley, Macomb, Ill.

Pansy plants, Kenilworth strain, good, strong seedlings, \$4.00 per 1000.

J. B. Knapp, Sayre, Pa.

Pansies, Mastodon strain, strong, stocky seedlings, \$4.00 per 1000. H. Hills, Bristol, Ind.

PELARGONIUMS**PELARGONIUMS.**

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2 1/2-in. pots, \$10.00 per 100, \$95.00 per 1000.

ROMAN J. IRWIN.

48 W. 18th St., New York, N. Y.

PELARGONIUMS, TEMPLIN QUALITY.

We think the time has arrived when it is up to everyone to do just what he expects everyone else to do; reduce prices to as near pre-war times as possible. "Let George do it" is "progressing" slowly.

To practice what we preach, we now offer you a fine lot of 4-in. Easter Greeting at 15c each in any quantity. This is Templin quality, and will be packed right. Being ready for 5's they are sure to make you money for Easter or sooner. We have "oodles" of 2 1/2 and 3's coming on, which will be listed here in due time at pre-war prices.

To those who can anticipate their wants, we shall be glad to book orders for future delivery in any quantity, in any of the three sizes.

See our Cineraria advertisement.

S. C. TEMPLIN & SON.

Easter Greeting Specialists, Garrettsville, O.

PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Mrs. Loyal, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe. 2-in. \$10.00 per 100, \$90.00 per 1000

Easter Greeting, Wurtembergia, Swabian Maid, 3-in. \$12.00 per 100, \$110.00 per 1000

Easter Greeting and Swabian Maid. 4-in. \$17.00 per 100, \$160.00 per 1000

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY.

Pelargonium Specialist, Hartford City, Ind.

PELARGONIUMS.

Easter Greeting, 3-in. \$12.00 per 100

Wurtembergia, 3-in. 12.00 per 100

This stock is cut back; well branched; absolutely free from white fly and other insects, and will make you great big stock for spring sales.

Cash with order.**C. L. HUMPHREY, ZANESVILLE, O.****NO CLEANER STOCK TO BE HAD.**

Now is the time to buy your Pelargoniums.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000;

3-in., \$12.00 per 100, \$110.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$17.00 per 100, \$160.00 per 1000.

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

PELARGONIUMS.

Lucy Becker, Swabian Maid, Wurtembergia and Easter Greeting, fine 2 1/2-in., \$7.00 per 100; can be shipped in moss without soil if desired. Good mixed of the above varieties, \$6.00 per 100; ten varieties standard sorts, mixed, \$5.00 per 100.

LOS ANGELES GERANIUM CO.,

Sawtelle P. O., Los Angeles, Cal.

YOUNG STOCK OF PELARGONIUMS.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Prince Bismarck, Eastern Star, Graf Zeppelin.

2-in., \$10.00 per 100, \$90.00 per 1000.

Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gardeners' Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Pelargoniums, Easter Greeting and Wurtembergia, two leaders, topped and starting to break, pot-bound and absolutely clean and thrifty, out of 2 1/2-in., \$10.00 per 100; rooted cuttings, \$5.00 per 100.

Carrollton Greenhouses, Carrollton, O.

PELARGONIUMS MIXED.

Easter Greeting, fine, bushy plants, \$15.00 per 100. Cash.

ZUMBROTA GREENHOUSES.

Zumbrota, Minn.

STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2 1/2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100, \$130.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

PELARGONIUM EASTER GREETING.

Very good; need room, 2-in., \$6.00 per 100.

J. G. LAYTON, OLEAN, N. Y.

PELARGONIUM EASTER GREETING,

2 1/2-in. pots, \$7.50 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2 1/2-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Pelargoniums, Easter Greeting, Wurtembergia, Swabian Maid, etc., mixed 2 1/2-in. pots, \$7.00 per 100. No orders accepted for less than 100.

A. L. Miller, Jamaica, N. Y.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

PELARGONIUMS - Continued

Pelargoniums, Gardener's Joy, ready now, strong 2½-in., \$7.50 per 100; Easter Greeting varieties ready now, 7½c each.

The Goshen Floral Co., Goshen, Ind.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 8-in., \$10.00 per 100.

J. L. Johnson, DeKalb, Ill.

Pelargonium Easter Greeting out of 2½-in. pots. Chas. E. Smith & Son, York, Pa.

PEONIES**MAGNIFICENT BRAND COLLECTION.**

We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the world of the choice and scarce American, English, and French sorts.

BRAND NURSERY CO., FARIBAULT, MINN.

UNNAMED PEONY.

Enchantress-pink shade; a few days later than Maxima; a good one; 3 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.

JACOB SCHULZ COMPANY, INC.,

Nursery Department,

350 S. Fourth Ave., Louisville, Ky.

Peony Festiva Maxima, strong 3 to 5 eye roots at the exceedingly low price of \$17.00 per 100, \$160.00 per 1000. Unnamed white and pink, good stock, \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

"HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6.

Sarcosie Nurseries Peony Fields.

WILD BROS. NURSERY CO.,

Box 528, Sarcosie, Mo.

Peony Queen Victoria; fine stock, sturdy divisions, 9c each.

Edwin H. Riehl, Alton, Ill.

Peonies, mixed varieties, \$8.00 per 100. Iris Sibirica, Snow Queen and Florentina Alba, \$2.50 per 100.

H. Hills, Bristol, Ind.

Most stock listed in these columns is grown specially for wholesaling, and no stock is "surplus" for long if offered here.

Peonies, Lord Kitchener, Karl Rosenfield and Baroness Schroeder, 1-year, \$1.50.

L. F. Dintelmann, Belleville, Ill.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

PETUNIAS**DOUBLE AND SINGLE PETUNIAS.**

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready October. Orders booked now and filled in rotation.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Dreer's Double Petunias, large-flowering, fringed, mixed colors, rooted cuttings, \$1.75 per 100, \$16.00 per 1000, postpaid; strong 2-in., \$3.50 per 100 by express. Both ready in November. Cash. J. P. Cannata, Mt. Freedom, N. J.

Petunias, Double Fringed, White and variegated, rooted cuttings, \$2.00 per 100, \$15.00 per 1000. Cash.

Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2½-in., \$5.00 per 100. Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Double Petunias, fine, mixed, 2-in., \$3.00 per 100; rooted cuttings, \$1.50 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors, 2-in., \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

PHLOXES**PHLOX.**

Strong, one-year old field-grown plants of Phlox. Per doz. Per 100

| | | |
|--|----------------|-------------------|
| R. P. Struthers, rosy-red, crimson eye | \$1.20 | \$ 8.00 |
| Rynstrom, rose-pink | 1.20 | 8.00 |
| Hyon, light red, 2-year | 1.80 | 12.00 |
| Miss Lingard, early white, faint lilac eye | 1.50 | 10.00 |
| Mrs. Jenkins, a fine pure white | 1.20 | 8.00 |
| Mrs. Jenkins, divisions | \$3.00 per 100 | \$25.00 per 1000. |

Above prices include careful packing.

WILLIAM TOOLE & SON,

Hardy Plant & Pansy Farm, Baraboo, Wis.

Phlox Subulata, pink or white, strong 2-year-old, \$6.00 per 100.

The Havice Nursery, West Park, O.

PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

PITOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

POINSETTIAS**GOOD VALUE.**

2½-in. Poinsettias, \$7.00 per 100,

\$65.00 per 1000.

8-in. Poinsettias, \$9.00 per 100,

\$85.00 per 1000.

4-in. Poinsettias, \$18.00 per 100,

\$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

Poinsettias, strong 2½-in., \$8.00 per 100, \$75.00 per 1000; 8-in., \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Poinsettias, strong 2½-in., packed in paper pots, \$7.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

Poinsettias, strong 2½-in., \$8.00 per 100.

Otto P. Krueger, Toledo, O.

PRIMULAS**PRIMULA OBCONICA AND****PRIMULA MALACOIDES.**

Our Obconicas are the very best European production of Giant-flowering Primulas, and our Christmas colors consist of a collection which are big sellers. If in want of choice stock, and colors, then give these a trial. Very strong plants from 2½-in. pots, ready to shift either to 3-in. or 4-in. pots.

MALACOIDES ROSEA SUPERBA.

Very strong stock from 2½-in. pots.

We are offering all at \$5.00 per 100, \$42.00 per 1000; 8-in., \$8.00 per 100, \$70.00 per 1000; 250 at 1000 rate. Cash.

FREEMPORT FLORAL CO., FREEMPORT, ILL.

PRIMULA MALACOIDES ROHRERI.

The best Baby Primrose.

4000 extra strong plants.

in 2½-in. pots, ready for a shift.

\$35.00 per 1000, or

\$125.00 for the lot.

C. U. LIGGIT,

303 Bulletin Bldg., Philadelphia, Pa.

25,000 PRIMULA OBCONICA,

Gigantea and Grandiflora.

Kermesina, Rosea and Appleblossom.

2-in., \$ 5.00 per 100

2½-in., 6.00 per 100

3-in., 9.00 per 100

4-in., 18.00 per 100

The best "what am" and 10 per cent off on orders \$10.00 or more. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

PRIMULA OBCONICA GRANDIFLORA.

From 3-in. pots 10c each

From 4-in. pots 18c each

From 5-in. pots 35c each

The finest stock we ever handled; can ship immediately, or will book order for later delivery. Call with your truck and see our outfit, both of Primula and Cyclamen.

C. F. MAHAN & CO.,

R. No. 8, Dayton, O.

40,000 PRIMROSES.

Gigantea Hybrida, Fimbriata, Arendsi, Rosea and Kermesina; Grandiflora, Alba, Fire Queen; Sanguinea, Rosea, Kermesina, Hybrida and Blue; Malacoides, Alba and Lavender, special for 2 weeks, extra fine 2-in. stock, \$2.50 per 100, \$20.00 per 1000. Cash.

BYER BROS., CHAMBERSBURG, PA.

PRIMULA MALACOIDES.

Fine, strong plants from 3-in. pots,

\$10.00 per 100.

NIXON H. GANO, MARTINSVILLE, IND.

PRIMULA OBCONICA, GIANT-FLOWERING.

4-in. in bloom, \$25.00 per 100, \$225.00 per 1000

Strong 3-in., ready to shift, \$10.00 per 100.

\$100.00 per 1000. This is fine stock.

Malacoides, 3-in., \$8.50 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

PRIMULA OBCONICA GIGANTEA.

Large-flowering, separate colors or mixed,

red and pink; fine, strong plants;

3-in., \$9.00 per 100;

2-in., \$4.00 per 100.

TOLEDO GREENHOUSE,

2829 Chestnut St., Toledo, O.

PRIMULA OBCONICA.

Clean, healthy plants.

Obconicas, Gigantea and Grandiflora

in separate colors,

2½-in. pots, \$5.00 per 100.

F. E. BLAKE, MARION, O.

PRIMULA OBCONICA.

Schiller's Select strain, 4-in., \$25.00 per 100; 5-in., \$35.00 per 100. This is all A No. 1 stock in good growing condition, all in bud and bloom fine for Christmas. Cash, please.

STENSON & McGRAIL, UNIONTOWN, PA.

PRIMULA OBCONICA, FINE 4-IN.

Ready to shift, separate colors or mixed, plenty of red; Schiller's Gigantea strain, \$20.00 per 100. No charge for packing. Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

Primula Obconica, giants, 2-in., \$4.00; 3-in., \$6.00, and 4-in., \$15.00; Malacoides, 2-in., \$4.00; Chinensis, 3-in., \$7.00 per 100. Cash.

M. S. Etter, Shiremanstown, Pa.

PRIMULA IN BUD AND BLOOM.

Obconica, 5-in., 35c each, \$30.00 per 100. Cash with order.

W. O. SEIDEL ELMWOOD GREENHOUSES, 30th and Elmwood, Erie, Pa.

PRIMULA OBCONICA, BEST STRAIN, Red and pink only, 2½-in., \$6.00; 3-in., \$10.00; 5-in., in full bloom, \$40.00 per 100.

LAKEWOOD CEMETERY GREENHOUSES, 3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 8-in., \$6.00 per 100, 2-in., \$4.00; Malacoides, 8-in., \$5.00 per 100; 2-in., \$3.50. Cash. These plants are sure to please you.

J. W. Miller, Shiremanstown, Pa.

Primula Obconica, Gigantea, Rosea, Appleblossom, Kermesina and Caerulea, both Schiller's and Dreer's strains, strong plants, ready for 4-in., \$5.00 per 100, \$45.00 per 1000. Packing free.

F. H. De Witt & Co., Wooster, O.

Primulas, Obconica and Malacoides, good plants ready to shift from 3-in. pots, \$10.00 per 100, both varieties from 4-in. pots, \$20.00 per 100.

Nixon H. Gano, Martinsville, Ind.

Primula Obconica, very fine 2½-in. plants, separate colors or mixed; also Primula Malacoides, \$6.00 per 100, \$50.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

PRIMULA OBCONICA, GOOD AND STRONG.

Mixed colors, 8-in., \$7.00 per 100.

WHITE'S GREENHOUSES,

North Manchester, Ind.

2000 PRIMULA OBCONICA.

Big 4-in. making blooms just right for Christmas.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Primula Obconica, fine plants and colors, 2½ in., \$6.00; Malacoides, \$5.00 per 100; Obconica, 4-in. in bloom, 25c each.

Henry Smith Floral Co., Grand Rapids, Mich.

Primula Obconica and Chinese Primroses, Arends' Ronadorfer strain, fine, large plants, mixed colors, ready to shift, \$12.00 per 100, 200 for \$20.00.

Edward Whitton, Utica, N. Y.

Primulas, Chinese and Obconica, mostly bright red; fine, large, healthy 4-in. plants, \$10.00 per 100.

Samuel Whitton, Utica, N. Y.

YELLOW ENGLISH PRIMROSES.

1-year seedlings, \$10.00 per 100

CARL HAGENBURGER, MENTOR, O.

Primula Obconica, pink and red; 4-in., 20c each. Fine stock. Cash.

Hammerachmidt & Clark, Medina, O.

Advertisers have learned from experience that THE REVIEW PAYS BEST.

Primula Obconica Gigantea, assorted, 2½-in. pots, \$8.00 per 100. Ready for delivery.

Bland & Steinmetz, Independence, Ia.

Primula Obconica, Dreer's strain, 3-in., \$7.00 per 100.

George Bros. & Co., New Kensington, Pa.

Primula Obconica, strong 4-in. ready to shift.

\$25.00 per 100. Cash.

Park Floral Co., St. Joseph, Mo.

Primula Malacoides Rosea, 2½-in., \$5.00 per 100.

Baur Floral Co., Erie, Pa.

PRIVET**ALL HEDGE PLANTS**

EXTRA HEAVY AND WELL BRANCHED. Amoor River Privet, Southern variety, 12 to 18 ins., 2½c; 18 to 24 ins., 4c; 2 to 3 ft., 5c. California Privet, 18 to 24 ins., 3c; 2 to 3 ft., 4c.

TIPTON NURSERY, INC.,

Little Rock, Ark.

California Privet, 1-year-old, cut back once, good for low hedges or growing on, 10 to 12 inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old, cut back twice, 18 to 30 inches, \$5.50 per 100, \$50.00 per 1000. Packed free. Cash with order.

Clement S. Levis, Aldan, Delaware Co., Pa.

CALIFORNIA PRIVET.

Cut back, well branched, well rooted,

18 to 30 inches, \$35.00 per 1000.

SYLVAN NURSERIES, ROSEVILLE, CAL.

California Privet, 200,000 6 to 48 ins., nice, healthy stock; low prices.

L. G. Tingle, Pittsville, Md.

PYRETHRUMS**PYRETHRUMS.**

Pyrethrum Roseum Hybridum, strong field clumps, \$1.20 per doz., \$8.00 per 100.

Pyrethrum Uliginosum, strong divisions, \$1.20 per doz., \$8.00 per 100.

Complete list of hardy plants on request.

WILLIAM TOOLE & SON,

Hardy Plant & Pansy Farm, Baraboo, Wis.

RASPBERRIES

Raspberries, Cumberland and Black Pearl; also El Dorado Blackberries.

Wm. Mandel, Nurseryman, Bloomington, Ill.

RHUBARB ROOTS**RHUBARB ROOTS FOR FORCING.**

One-year-old, undivided, \$1.50 per doz., \$8.00 per 100.

WARREN SHINN, WOODBURY, N. J.

Rhubarb roots, forcing size,

ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in., \$6.00 per 100; 3-in., \$10.00 per 100.

George Bros. & Co., New Kensington, Pa.

Rosemary, 2½-in., \$4.00 per 100.

Tarentum Greenhouses, Tarentum, Pa.

2-YEAR-OLD XX FIELD-GROWN
ROSES FOR FORCING.

HYBRID PERPETUALS AT \$45.00 PER 100.

Capt. Hayward, Clio,
Gen. Jacqueminot, Hugh Dickson,
Ulrich Brunner, Magna Charta,
Mrs. J. H. Laing, Persian Yellow,
Paul Neyron.

CLIMBING ROSES AT \$35.00 PER 100.

Dorothy Perkins, Hiawatha,
Excelsa, Lady Gay,
White Dorothy Perkins, Goldfinch,
Dr. W. Van Fleet, Elizabeth Ziegler,
Rosaire (Dark Pink Tausendschoen),
\$60.00 per 100.

New Paul's Climber, \$1.00 each.

HYBRID TEAS AT \$45.00 PER 100.

Gruss an Teplitz, Killarney,
etc.

BABY RAMBLERS AT \$50.00 PER 100.

Pink Baby Rambler, Jessie,
Tausendschoen, Orleans.
These Baby Ramblers are not heavy enough for
forcing, but are a good No. 1 grade.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

ROSES
New varieties.

GRAFTED AND OWN-ROOT

Angelus,
Priscilla,
Write us
about them.

2-YEAR-OLD, FIELD-GROWN

ROSES.

Columbia, Ophelia,
Premier, Butterfly.

Mrs. Aaron Ward
and others.

\$45.00 per 100.

C. U. LIGGIT.

Wholesale Plantsman.

303 Bulletin Bldg., Philadelphia, Pa.

CLIMBING ROSES.

Strong field-grown for immediate shipment;
2-year, No. 1, \$10.00 per 100;
1-year, No. 1, \$14.00 per 100.

Excelsior, Lady Gay,
Dorothy Perkins, Philadelphia Rambler,
White Dorothy Perkins, Blue Rambler,
White Rambler, Crimson Rambler.

Can supply above varieties for lining out at
\$6.50 per 100. No packing charges.

J. B. WATKINS & BRO.,

Elmwood Nurseries, Midlothian, Va.

FIELD-GROWN, OWN ROOT, FOR FORCING.
Roses, Dorothy Perkins, Excelsa, Hiawatha,
Goldfinch, Lady Gay and White Dorothy, 3 to 7
ft. canes, \$25.00 per 100; American Pillar, 3 to
7 ft., \$35.00 per 100; strong 1-year, of above
kinds, \$10.00 per 100, postpaid; by express, not
paid, \$8.00 per 100. Don't forget to send for our
trade list; get it now.

ATLANTIC NURSERY CO., INC.,
Berlin, Md., U. S. A.

CLIMBING ROSES.

Strong, 2-year, field-grown stock.
\$35.00 per 100.

1000 Hiawatha, 1000 Dr. Van Fleet,
200 Sodenia, 800 Elizabeth Ziegler,
7000 Dorothy Perkins, 500 Goldfinch,
1500 White Dorothy Perkins.

A. N. PIERSON, INC., CROMWELL, CONN.

BABY RAMBLER ROSES

In variety; own root.

2-year, \$25.00 per 100

1-year, \$15.00 per 100

ELIZABETH ZIEGLER.

1-year, 4 to 5 long canes, \$20.00 per 100.

CARL HAGENBURGER, MENTOR, O.

3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.
800 Mme. Butterfly, \$25.00 per 100.
500 Premier, \$25.00 per 100.

WOLFE THE FLORIST,

422 Franklin St., Waco, Tex.

TWO-YEAR-OLD, FIELD-GROWN
ROSES FOR FORCING.

ROSERIE.

Good, strong, heavy canes,
\$40.00 per 100, \$350.00 per 1000.

FRANK L. DELLER.

Greenwell Ave., Price Hill Sta., Cincinnati, O.

Good list of 2½ and 4-inch in best varieties.
Leedle Co., Expert Rose Growers, Springfield, O.

Roses: Write us for complete list of 2-year-
old, field-grown plants, forcing grade, including
Roserie, the popular sport of Tausendschoen, of
which again we have a limited quantity to offer.
S. S. Skidelsky & Co., 50 Park Place, New York.

SEEDS

SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will
make quick-growing, profitable plants for you.
1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds,
\$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of
plump, live seed, \$1.25 per 1000; 5000 seeds,
\$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seeds, \$6.50 per
1000.

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

NEW CALENDULA
GLOWING GOLD.

The best variety for greenhouse forcing.

Now offered for the first time.

The largest blossoms ever grown. Long, strong
stems. Always comes double. Rich glowing gold
in color. The very finest for cut flowers.
Trade packet, 75c; ounce, \$4.00.

H. W. BUCKBEE,

Rockford, Ill.

GRASS SEED.

Fresh stock; highest germination.

Per lb. Per 100 lbs.

Perennial Rye Grass 9½c \$ 9.00

Italian Rye Grass 9½c 9.00

Pacific Rye Grass 15½c 14.50

Kentucky Blue Grass, 22 lb.
grade 48 c

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing
the common varieties of this popular cut
flower. Try our new special forcing strain,
grown expressly for us; flowers are very large;
long stem; fully double; rich orange color.

NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

BERBERIS THUNBERGII.

Japanese Barberry seed now ready; berries,
\$1.50 per lb.; clean seed, \$5.00.

CONYERS B. FLEU, JR.,

Germantown, Philadelphia, Pa.

AMPELOPSIS VEITCHII.

Boston Ivy seed now ready; berries, \$1.50 per
lb.; clean seed, \$3.00.

CONYERS B. FLEU, JR.,

Germantown, Philadelphia, Pa.

CORNUS FLORIDA.

White-flowering Dogwood seed; dry berries,
50c per lb.

CONYERS B. FLEU, JR.,

Germantown, Philadelphia, Pa.

PERENNIAL SEEDS!

Write for Huntington's long list; fresh and
true stock; rock bottom prices.

RALPH E. HUNTINGTON,

Painesville, O.

See our display advertisement in this issue for
full list of Pansy, Cyclamen and other seed that
you need now.

S. S. Skidelsky & Co., 50 Park Place, New York.

SHAMROCKS

Shamrock seedlings, strong outdoor, \$1.00 per
100, postpaid. John F. Rupp, Shiremanstown, Pa.

SMILAX

4000 SMILAX.

Cut back 2½-in., \$3.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Smilax, strong 2½-in., \$3.50 per 100, \$30.00
per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Smilax, strong plants, 2½-in., \$6.00 per 100,
\$50.00 per 1000.

Roman J. Irwin, 43 W. 18th
St., New York, N. Y.

Smilax, strong, bushy plants, \$4.00 per 100,
\$12.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Smilax, several times pinched back, strong
2-in., \$3.00 per 100, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Smilax, strong and bushy, \$4.00 per 100.

B. C. Johnson, Sterling, Colo.

Smilax, extra strong 2½-in., \$30.00 per 1000.

Baur Floral Co., Erie, Pa.

Smilax, 500 cut back, strong 2-in., 5c each.

O. B. Stevens, Shenandoah, Ia.

SNAPDRAGONS

STOCK YOU NEED NOW.

Snapdragons from 2½-in. pots.

Silver Pink \$5.00 per 100, \$45.00 per 1000

Nelrose 5.00 per 100, 45.00 per 1000

Keystone 5.00 per 100, 45.00 per 1000

Phelps' White 5.00 per 100, 45.00 per 1000

Phelps' Yellow 5.00 per 100, 45.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Snapdragon Keystone, 2½-in., \$6.00 per 100.

Holtz & Hunkel Co., Milwaukee, Wis.

JUST RIGHT TO PLANT.

Snapdragons, topped and branching.
Free from rust. Ramsburg's seed only. We
grow in small dirt bands which go with plant
so the root is not disturbed. Packed in small
shallow boxes carefully secured. "How to avoid
rust" circular for the asking. No trouble with
rust if you follow directions. Samples by mail
for 25c if desired.

Golden Pink Queen, best of all.

Silver Pink, standard light pink.

Keystone, best dark pink.

Nelrose, like Keystone but more dwarf.

Light Pink.

Buxton's, clear pink, lighter than Keystone.

White, pure white, large fine flower.

Yellow, pure yellow, large fine flower, also

Scarlet, Garnet and Fancy Mixed.

\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.

GENEVA FLORAL CO., GENEVA, N. Y.

SNAPDRAGONS, READY NOW.

2½-IN. POTS.

Per 100 Per 1000

Keystone \$6.00 \$50.00

Phelps' White 6.00 50.00

Phelps' Yellow 6.00 50.00

Nelrose 6.00 50.00

Philadelphia Pink 8.00 75.00

Bronze, new 8.00 75.00

Ramsburg's Sp. 6.50 55.00

Ramsburg's Red 6.00 50.00

Golden Delight 8.00 75.00

Orlando 8.00 75.00

C. U. LIGGIT.

Wholesale Plantsman.

303 Bulletin Bldg., Philadelphia, Pa.

SNAPDRAGONS.

2½-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Nelrose, Giant Yellow.

Giant White, Garnet.

NEW VARIETIES

WORTH WHILE GROWING.

Per 100 Per 1000

Philadelphia, pink \$8.00 \$75.00

Orlando, terra cotta 8.00 75.00

Golden Pink Queen, very fine 8.00 75.00

Golden Delight 8.00 75.00

Seed of all above varieties, see Display ad-
vertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in.,
beautiful shade of light pink, very free grower,
and a wonderful producer, from fall and all
through winter.

Clean, heavy stock from 3-in. pots for benching.
\$30.00 per 100. Cash with orders.

C. A. PETERSON,

South Broadway, Tarrytown, N. Y.

SNAPS. SNAPS. SNAPS.

"Our Quality Excels"

2-in., fine, pinched.

Grown from Ramsburg's and Allman's Seeds.

Free from disease.

Keystone Pink 5c each, \$45.00 per 1000

Phelps' White 5c each, 45.00 per 1000

Phelps' Yellow 5c each, 45.00 per 1000

Philadelphia Pink 7c each, 65.00 per 1000

Ready now.

No charge for packing. Cash.

HAMMERSCHMIDT & CLARK,

Medina, O.

SNAPDRAGONS, 2½-IN., PINCHED STOCK.

Salmon Pink,

Keystone,

White.

Golden Queen, yellow;

Nelrose.

\$6.00 per 100, \$55.00 per 1000.

We ship in paper pots.

KAMP & SPINTI.

Greenhouse Co., North Milwaukee, Wis.

SNAPDRAGONS.

New Hybrid Pink and Silver Pink,

pinched back.

3-in., \$7.00; 2½-in., \$4.50 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

SNAPDRAGONS, 2½-IN., WELL BRANCHED.

Ramsburg's Silver Pink,

Golden Pink Queen,

Hybrid Pink.

This is good, clean stock,

\$5.00 per 100. Cash.

HUMM & JONES, OBERLIN, O.

SNAPDRAGONS, OUTDOOR-GROWN.

Silver Pink, Nelrose, Keystone and White;
fine, clean, strong seedlings ready for bench.
\$8.00 per 1000; also 2-in., \$4.00 per 100.

Cash, please.

JOHN BOEHNER,

224 Obell Court St., Dayton, O.

PINCHED SNAPDRAGONS.

Philadelphia Pink, ready for bench, 2-in.,
\$8.00 per 100.

Golden King, 2-in., \$5.00 per 100.

A. B. WILLIAMS, MT. VERNON, O.

Snapdragons

SNAPDRAGONS—Continued

SNAPDRAGONS.
2½-in., \$5.00 per 100, \$45.00 per 1000.
Phelps' White, Enchantress, pink,
Orlando, bronze, Golden Delight, yellow
L. H. DORNBUSCH.
Hills & Dales Greenhouses, Dayton, O.

SNAPDRAGONS.
Per 100 Per 1000
Keystone, pinched, 2½-in. \$5.00 \$45.00
Red, very fine 5.00 45.00
SCHMIDT & MEINE,
3121 Market St., Youngstown, O.

SNAPDRAGONS, GOOD 2-IN. STOCK.
Silver Pink, Rosy Morn, Purple King, Golden
Queen, Snowflake, 2-in., \$5.00 per 100.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

Snapdragons, Phelps' White, Phelps' Yellow,
Keystone, Nelrose and Silver Pink, clean, healthy
stock, strong 2½-in. plants, \$5.00 per 100, \$45.00
per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Snapdragon plants from Ramsburg's seed, Silver
Pink, Golden Pink Queen, Yellow and White,
good, clean, healthy; no disease or insects; 2½-
in., \$5.00 per 100. We guarantee this stock.
Cash. J. A. Farnworth & Son, Gallon, O.

Snapdragons, Silver Pink, Rose Pink, Giant
White, Giant Yellow, Garnet, Keystone, Nelrose,
2½-in., \$5.00 per 100. Lakewood Cemetery
Greenhouses, 3600 Hennepin Ave., Minneapolis,
Minn.

Snapdragons, cut back, mixed; most of these
are pink, yellow, red and white; clean stock,
2½-in., \$6.50 per 100. Cash, please.
H. W. Allersma, Grand Rapids, Mich.

Snapdragons, Silver Pink seedlings, Rams-
burg's strain, 2½-in., \$4.00 per 100; Yellow
seedlings, 2½-in. strong plants, \$3.00 per 100.
Cash. W. A. Ballou, Wheaton, Ill.

STEVIAS

Stevias, 2½-in. pots, \$6.00 per 100; strong
field-grown plants, \$20.00 per 100. Roman J.
Irwin, 43 W. 18th St., New York, N. Y.

Stevias, pinched back, good 4-in., \$12.50 per
100. Winfield S. Kircher, Cyclamen Specialist,
Defiance, O.

Stevia Double White, 2½-in., 4c; 6-in., 20c
each. Fine stock. Cash.
Hammerschmidt & Clark, Medina, O.

Stevias from 2½-in. pots, \$5.00 per 100, \$45.00
per 1000.
The Hammond Co., Inc., Richmond, Va.

STOCKS

BEAUTY OF NICE, 2½-IN. POTS.
\$7.00 per 100, \$65.00 per 1000.
White, lavender, lilac, purple, shell-
pink and rose-pink.
ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

STRAWBERRY PLANTS

STRAWBERRY PLANTS, READY NOW.
Per 1000
Dr. Burrill, the million dollar strawberry...\$6.50
Gibson, best midseason variety..... 6.00
Senator Dunlap, the world's best strawberry 5.00
Haverland, one of the best varieties..... 6.00
Packing free. Cash with order.
H. TREDWAY & SONS,
R. R. No. 3, Dayton, O.

POTTED STRAWBERRY PLANTS.
William Belt, largest, finest flavored, and
heaviest bearer; other good varieties; large, fine
plants ready now, \$5.00 per 100, \$45.00 per 1000.
QUAKER HILL NURSERY CO.,
Monroe, N. Y.

STROBILANTHES

Strobilanthes, 2½-in., \$4.00 per 100.
The McGregor Bros. Co., Springfield, O.

SWAINSONAS

Swainsonas, white, 2½-in., \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

TRADESCANTIAS

Tradescantia, or Wandering Jew, Zebrina and
Bicolor, rooted cuttings, \$1.00 per 100.
Oak Grove Greenhouse, Tuskegee, Ala.

Tradescantia Multicolor, \$4.00 per 100.
The McGregor Bros. Co., Springfield, O.

TUBEROSES

Double Pearl Tuberose sets, Pennsylvania-
grown; for the south; make bloomers the 1st
season; snap sets, \$2.50 per 1000; rooted sets,
\$5.00 per 1000. The rooted sets make mammoth
bulbs. Cash, please.
Thomas Bell, Morrisville, Bucks Co., Pa.

UMBRELLA PLANTS

Umbrella plants, 2½-in., \$4.00 per 100, \$37.50
per 1000.
The McGregor Bros. Co., Springfield, O.

Umbrella plants, strong and clean, 3½-in.,
\$6.00 per 100. Otto P. Krueger, Toledo, O.

VEGETABLE PLANTS

Lettuce plants, Big Boston and Grand Rapids,
50c per 100, \$2.25 per 1000.
Harry J. Squires, Good Ground, N. Y.

Grand Rapids Lettuce, extra strong, cool-
grown, \$3.00 per 1000.
C. Humfeld, Clay Center, Kan.

NOTICE!

"A few lines in The Review
will polish your mail box."
J. Dobbertin & Son,
April 9, 1920. Rochester, N. Y.

To be sure of atten-
tion for the issue dated
Thursday, instruc-
tions for

Classified Ads
must reach The
Review on or before
the preceding
MONDAY

Cabbage plants, Wakefields and Early Flats,
open field-grown and frostproof, 300, \$1.00; 500,
\$1.50; 1000, \$2.75, postpaid. Set them now and
have early cabbage next spring.

Field and garden seeds all kinds, price list
free. Maple Grove Farms, Franklin, Va.

One million nice, stocky, Grand Rapids and
Big Boston Lettuce plants, \$1.75 per 1000. Also
the nicest triple Curled Parsley plants, 75c per
100, \$5.00 per 1000, prepaid.
Will H. Carl, Elysburg, Pa.

GRAND RAPIDS LETTUCE.
Transplanted plants, \$3.00 per 1000. Can ship
1000 to 5000 per week. Cash, please.
FROST & SPENCE,
Darke Co., Greenville, O.

Lettuce plants, fine, strong plants, \$1.00 per
1000; \$8.50 per 10,000.
Parsley, Double Curled, fine plants, \$2.50 per
1000.
J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce plants, 500,000 extra
fine, \$2.00 per 1000.
M. E. Soudry, Girard, Kan.

Parsley, Double Curled, very large strong
plants, 90c per 100, \$4.75 per 1000.
Harry J. Squires, Good Ground, N. Y.

Grand Rapids Lettuce, fine plants, \$1.25 per
1000. Cash. C. A. Anderson Greenhouse Co.,
Box 56, Tionesta, Pa.

Grand Rapids Lettuce, 20,000 nice, stalky
plants, \$2.50 per 1000.
Greenville Floral Co., Greenville, Mich.

Grand Rapids Lettuce plants, transplanted
stock, \$3.50 per 1000. Cash.
Geo. F. Hartung, Sandusky, O.

Witloof Chicory, or French Endive roots, \$3.00
per 100, \$25.00 per 1000.
Harry J. Squires, Good Ground, N. Y.

Moss Curled Endive, splendid plants, 90c per
100, \$6.00 per 1000.
Mrs. S. H. Hines, Mocksville, N. C.

Lettuce Grand Rapids, \$1.50 per 1000.
Odor Greenhouses, Iola, Kan.

VERBENAS

Lemon Verbena, 2½-in., \$6.00 per 100.
The McGregor Bros. Co., Springfield, O.

VERONICAS

Veronica Longifolia Subsessilis, strong, 2-year-
old plants, \$8.00 per 100.
Thomas J. Murphy, Painesville, O.

VINCAS**FIELD-GROWN VINCA VARIEGATA.**

Large field clumps, 6 to 12 leads,
6 to 24 inches long,
ready for 4-in. and 5-in. pots, \$10.00 per 100.
No charge for packing. Cash.

THE IMLAY CO.,
Zanesville, O.

Vinca Variegata, strong field, \$12.50 per 100;
3½-in., \$8.00 per 100.
The McGregor Bros. Co., Springfield, O.

FIELD-GROWN VARIEGATED VINCAS.
2½-in. to 3 feet long, bushy plants, 7 vines
and more, \$12.00 per 100, \$110.00 per 1000.
Rooted field layers, \$2.00 per 100, \$17.50 per
1000.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

Vinca Variegata, field-rooted layers, this has
been an exceptionally good fall for growing these
layers, and they are such stock as will please
you and prove a good investment, \$1.50 per
100, \$15.00 per 1000. Clumps all sold.
C. F. Mahan & Co., R. D. No. 8, Dayton, O.

Vincas, variegated, heavy field-grown; runners
3 to 5 feet long; ready for 4-in. to 5-in. pots,
\$8.00 per 100, \$70.00 per 1000. Satisfaction
guaranteed or your money back.
Wendelin Preisach, Corfu, N. Y.

VINCA VARIEGATA.
Rooted cuttings, strong stock, ready for im-
mediate delivery, \$2.00 per 100, \$18.00 per 1000.
Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

VINCAS, FINE AND HEAVY.
field-grown, \$10.00 per 100, \$85.00 per 1000.
C. C. POLLWORTH CO.,
Milwaukee, Wis.

Vinca Variegata, strong, field-grown clumps,
5 to 20 leads, \$6.00 per 100, \$60.00 per 1000;
rooted layers, \$15.00 per 1000. Cash, please.
H. P. Smith, Box 721, Piqua, O.

ESPECIALLY FINE FIELD-GROWN
Vinca Variegata, 10c each. Cash.
GROVES FLORAL CO., ATCHISON, KAN.

VINCAS, VARIEGATED.
Fine, heavy field-grown clumps, \$10.00 per 100.
GEORGE L. ELY, CLYDE, N. Y.

Vinca Variegata, nice, field-grown plants, \$8.00
per 100, \$75.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Vinca Variegata, 200 field-grown, 6 to 8 leads,
6c each. Cash.
Edwin H. Woerner, Arlington, Neb.

VINCAS, ROOTED CUTTINGS.
Rooted cuttings \$15.00 per 1000
GULLETT & SONS, LINCOLN, ILL.

Vinca Variegata, extra strong field-grown
clumps, \$75.00 per 1000.
Anderson Floral Co., 515 John St., Anderson, Ind.

Vinca Variegata, 100,000 extra large, field-
grown, \$10.00 per 100, \$95.00 per 1000. Try
them. Alonzo J. Bryan, Washington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100.
\$75.00 per 1000.
Holton & Hunkel Co., Milwaukee, Wis.

Vinca Variegata, field-grown, extra heavy stock,
\$10.00 per 100, \$90.00 per 1000. Cash.
W. J. Evenden's Sons, Williamsport, Pa.

VIOLETS

**VIOLET GOVERNOR HERRICK, FIELD-
GROWN.**
Extra fine, strong plants.

\$10.00 per 100, \$90.00 per 1000.
Packing 5 per cent. Cash with order.
J. L. DILLON, BLOOMSBURG, PA.

Violet Governor Herrick, strong plants, sure
to please, from 4-in. pots, grown in frames,
\$10.00 per 100. No charge for packing. Cash
with order. The Fifth Avenue Floral Co., 518
W. 5th Ave., Columbus, O.

READY NOW FOR INDOOR PLANTING.
We have an excellent lot of field-grown clumps
of Violet Governor Herrick, \$9.00 per 100, \$80.00
per 1000.

WAYSIDE GARDENS, MENTOR, O.

Violet Governor Herrick, strong, field-grown,
\$8.00 and \$10.00 per 100; California, \$7.50 per
100.

S. S. Skidelsky & Co., 50 Park Place, New York.
Violet plants ready, Princess of Wales, field-
grown, best single; Governor Herrick, double,
and California, single, \$12.00 per 100. Roman
J. Irwin, 43 W. 18th St., New York, N. Y.

Violet Lady Campbell, single, field-grown,
\$15.00 per 100; rooted cuttings, ready January
1, \$6.00 per 100. Orders booked now.
De Meester, Florist, Humboldt, Ia.

Violet Princess of Wales, 1000 large field plants,
\$7.00 per 100 to close out.

A. B. Campbell, Cochranville, Pa.
Violet Governor Herrick, large, healthy, field-
grown clumps, \$9.00 per 100. Cash.

Albert Loeffler & Son, Watertown, Wis.
Violet Princess of Wales, field-grown plants,
\$7.00 per 100.

The Hall's Greenhouse Co., Clyde, O.
Violet Governor Herrick, 900 field-grown plants,
extra large clumps, 7c. Cash.

Atwell Florist, Ft. Dodge, Ia.
Field-grown Violet plants, Princess of Wales,
\$8.00 per 100, \$75.00 per 1000. Ready now.

Cash, please. C. L. Van Meter, Monticello, Ia.
Violet Governor Herrick, field-grown, fine stock,
\$6.00 and \$8.00 per 100; extra select, \$10.00 per
100.

Baur Floral Co., Erie, Pa.

Violet Governor Herrick, heavy field clumps,
8c each. J. E. Hitz, Franklin, Ind.

Violet Governor Herrick, 300 plants, \$10.00
per 100. Ellis Bros. & Co., Keene, N. H.

Violet Governor Herrick, field-grown, \$8.00 per
100. George L. Bush, Eminence, Ky.

Violet Princess of Wales, field-grown, \$10.00
per 100. The McGregor Bros. Co., Springfield, O.

WALLFLOWERS

Wallflower Paris, early, will bloom all winter, strong plants, 2 1/2-in., \$3.00 per 100, \$27.50 per 1000.
J. C. Schmidt, Bristol, Pa.

WISTERIAS

Wisteria Chinensis, purple; 1-year, strong, \$4.50 per 100, \$40.00 per 1000; Venusta Alba, 1-year, strong, \$6.00 per 100, \$55.00 per 1000. Cash from unknown parties.
J. Dvorak, Nurseryman, Hampstead, L. I., N. Y.

MISCELLANEOUS

CHRYSANTHEMUM STOCK PLANTS.
Comoleta, Unaka, Sublime, Crystal Gem, Oconto, \$6.00 per 100. Later: White and Yellow Turner, Sunflow, White and Yellow Chadwick, Enguehard, White Rager, Richmond and Mistletoe, \$10.00 per 100.

POMPONS.

Baby Yellows, Golden Wedding, Western Beauty, Niza, \$6.00 per 100. Fancy, Captain Cook, Fairy Queen, Mrs. Nellie Kleris, Rena, Mrs. Harrison, Clara Jameson and Hilda Canning, \$10.00 per 100. Cash, please.
MEIKEL & WARNER, NOBLESVILLE, IND.

CALIFORNIA GROWN GODFREY CALLAS.
Field-grown, 1-year, from bulblet; nice bulbs with offsets, \$5.00 per 100, \$2.50 for 50, \$1.25 for 25; bulblets, \$1.00 per 100.

Iris Alata, a beautiful Christmas blooming variety, scarce and little known, 1-year seedlings, \$5.00 per 100; 1/2-oz. seed, \$1.00.

Pepper tree, prettier than a Grevillea, 1-oz. seed, 25c.
Ixia and Babiana bulbs, flowers like a Freesia, \$2.00 per 100.

Buttercup and Grand Duchess Oxalis, winter-blooming, October to May, \$1.00 per 100.
Acacia Baileyana, 1/2-oz. seed, 50c.

GEORGE LEAVER,

P. O. Box 1049, Los Angeles, Cal.

OUR "WORTH MORE" QUALITY.

Asparagus Sprengerii, extra strong 3-in., \$8.00 per 100, \$70.00 per 1000; Sprengerii, 2 1/2-in., \$4.00 per 100, \$35.00 per 1000; Plumosus Nanus, 2 1/4-in., \$4.00 per 100, \$35.00 per 1000.

Cineraria, choice dwarf strain, 2 1/4-in., \$5.00 per 100; 3-in., \$8.00 per 100. Cash with order. No packing charges.

J. B. GOETZ SONS, SAGINAW, MICH.

Raspberry and Blackberry plants, St. Regis, Cuthbert, Cumberland, Gregg Raspberry, \$3.00 per 100, \$16.00 per 1000; Columbian Raspberry, \$3.75 per 100, \$18.00 per 1000; El Dorado and Snyder Blackberry, \$3.50 per 100, \$17.00 per 1000.
Harry J. Squires, Good Ground, N. Y.

SNAPDRAGONS AND COLEUS.

Snapdragons, 2-in. \$3.00 per 100
Coleus, 2-in. 2.50 per 100
Cash, please.

MEIKEL & WARNER, NOBLESVILLE, IND.

For our offerings look under headings of Cinerarias and Primula Obconica.
Freeport Floral Co., Freeport, Ill.

TO EXCHANGE

To Exchange—Chrysanthemum stock plants, Crystal Gem, Comoleta, Early Frost, Chrysolora, Golden Queen, Oconto and a good selection of late varieties, ready in season, \$6.00 per 100; good packing. Or will exchange for Begonias, Cinerarias, Primulas, Ferns, Gladiolus bulbs, or what have you? The Engelmann Greenhouses, Members of F. T. D., Box No. 90, Maryville, Mo.

To Exchange—or will sell, 400 3-in. Geranium General Grant, \$4.00 per 100; same, 250 2 1/2-in., \$3.00; 1700 rooted cuttings, \$1.75 per 100. S. A. Nutt, 900 rooted cuttings, \$2.00 per 100, for Violet plants or Gladiolus bulbs.

Dunham Floral Co., Greeley, Colo.

To Exchange—2-in. Sprengerii, 3-in. Plumosus, 3-in. Begonias mixed, Prima Donna, Luminosa and Chatelaine, also very strong seedlings of White Foxglove and mixed Columbine, for rooted cuttings of Geraniums or Pelargonium Easter Greeting.
Geo. Conklin, Allegan, Mich.

To Exchange—Or will sell Pelargoniums, Swabian Maid and Wurtembergia, 2 1/4-in., 8c each; Boston Ferns, 3-in. and 4-in., 12 1/2c and 25c each, for Cineraria any size.

Heini & Weber, Terre Haute, Ind.

To Exchange—20,000 Shasta Daisies, 8000 Parm Violets, 500 Golden Glow, all 2c per plant; 60 Blackberry Rose bushes, 25c each, or will exchange for Irises, Double Violets or Peonies.
Mrs. Will Haisell, Itta Bena, Miss.

To Exchange—Canna clumps; 250 Wintzer's Colossal, 225 Rosea Gigantea, 200 Yellow King Humbert, for named Peonies, Irises or Gladioli.
Buster Bros., Wilmington, O.

To Exchange—Red Decorative and mixed Dahlias, for Peonies, Gladioli, Narcissi, Hyacinths, or California Privet.
Brazil Dahlia Farm, Brazil, Ind.

To Exchange—Boston Ferns, 5-in. pot stock or out of bench ready for 5-in., for Variegated Vincas from field.
Dale & Nicholas, Hancock, Mich.

WANTED

Wanted—For December delivery. 10,000 Peonies, 2 to 3 eyes, mailing size divisions. Equal quantities, pure white, light pink, rose and dark red; not named, but colors kept separate; also 1000 Edulis Superba. Quote best price and quantity can supply.
The Templin-Crockett-Bradley Co., Cleveland, O.

Wanted—Several thousand Chicory roots.

Warren Shinn, Woodbury, N. J.

Wanted—Boston Fern runners, clean, dwarf, bushy stock only; any quantity; send samples and lowest cash price per thousand.

The Urbana Floral Co., Urbana, O.

Wanted—3000 Amoor River Privet, North, and 4000 Privet Vulgare, from 12 to 30 inches.
Nursery, 125 South York, Denver, Col.

Wanted—Double Sweet Alyssum, 2 1/2-in. plants.
Fisher's Greenhouse, Sterling, Kan.

Wanted—Sea Kale roots.
Warren Shinn, Woodbury, N. J.

Wanted—200 Mrs. Languth Geraniums.
J. B. Masson, R. R. No. 1, Bethel, Kan.

ASPARAGUS SPRAYS

ASPARAGUS PLUMOSUS SPRAYS.
Cut and packed to carry anywhere.
Extra heavy, selected sprays.....\$0.75 per bunch
Mixed length sprays50 per bunch
Short sprays25c and .35 per bunch
Whole crate, 300 sprays, loose.....\$5.00 per crate
Half crate, 150 sprays, loose..... 2.50 per crate
All bunches 25 sprays to a bunch.

Cash with order from unknown parties or upon delivery by parcelpost or express. Wire or write.

N. J. RIBSAM, CITY POINT, FLA.

SPRAYS.

Asparagus Plumosus and Sprengerii.

Send for prices.

THE PENNOCK PLANTATION,

Jupiter, Fla.

BOXWOOD

BOXWOOD.

Rocky Mountain Boxwood.

Packed in 25-lb. bags at 15c per lb.,

prepaid parcel post.

Send no money; just tell us to ship;

pay only on arrival.

ROCKY MOUNTAIN EVERGREEN CO.,

Evergreen, Colo.

CANE STAKES

JAPANESE BAMBOO CANE STAKES.

| | |
|-----------------------------|------------------|
| Natural, 6 ft. | \$25.00 per bale |
| Dyed green, 1 1/2 feet | 7.50 per bale |
| Dyed green, 2 feet | 8.50 per bale |
| Dyed green, 26 inches | 9.50 per bale |
| Dyed green, 2 1/2 feet | 10.00 per bale |
| Dyed green, 3 feet | 12.50 per bale |
| Dyed green, 3 1/2 feet | 14.50 per bale |
| Dyed green, 4 feet | 16.00 per bale |

All prices are per bale of 2000 stakes, ex warehouse New York.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

CANE STAKES.

| | Per 100 | Per 1000 |
|-------------------------|---------|----------|
| 1 1/2-foot, green | \$0.60 | 3 5.00 |
| 2-foot, green | .70 | 5.50 |
| 2 1/2-foot, green | .75 | 6.50 |
| 3-foot, green | .90 | 8.00 |
| 3 1/2-foot, green | 1.00 | 9.00 |
| 4-foot, green | 1.10 | 10.00 |
| 5-foot, natural | 1.25 | 11.00 |
| 6-foot, natural | 1.45 | 12.50 |

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

CANE STAKES.

Write for full list at worth while prices.

S. S. Skidelsky & Co., 50 Park Place, New York.

CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000,

3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

CARNATION SUPPORTS

3000 double, 3-ring, carnation supports, in

good condition, \$25.00 per 1000.

G. A. Ackerman Floral Co., Columbus, O.

CHRISTMAS TREES

CHRISTMAS TREES.

Spruce and Balsam Christmas trees. Carlots a specialty; extra good quality this season.

L. B. BRAGUE & SON,

Established 1867, Hinsdale, Mass.

FERTILIZERS

SHEEP MANURE.

Pulverized Sheep manure;

"Sheep's Head" Brand only.

| | |
|--------------------|---------|
| 100 lbs. | \$ 2.00 |
| 500 lbs. | 9.00 |
| 1000 lbs. | 16.00 |
| 2000 lbs. | 28.50 |
| 5 to 10 tons | 27.00 |
| 5 to 15 tons | 25.00 |

Usual terms on this business.

Cash with order.

Guaranteed 100% pure.

NATURAL GUANO COMPANY,

Aurora, Ill.

FLORISTS' SUPPLIES

FLORISTS' SUPPLIES.

Send for our price list on papier mache wreaths, red and green frieze, velvet Poinsettias, artificial Holly berries, paper bells, prepared

Lycopodium, Ruscus, and Magnolia wreaths.

MAX ROTER, JR.,

Importers, Mfrs. and Jobbers, Florists' Supplies,

2904 N. Vandeventer Ave., St. Louis, Mo.

FORCING ROOTS

FIVE AND EIGHT-YEAR-OLD ASPARAGUS ROOTS FOR FORCING IN CELLARS AND GREENHOUSES.

Immense roots producing luscious Asparagus in midwinter: Price, 5-yr. roots, \$1.00 per doz., \$5.00 per 100; 8-yr. roots, \$2.00 per doz., \$8.00 per 100.

WARREN SHINN, WOODBURY, N. J.

GOLDFISH

Goldfish, aquarium plants, castles, globes and all supplies. Send for wholesale catalogue.

Auburndale Goldfish Co.,

1440 Madison St., Tel. Haymarket 152, Chicago.

GREENS

Cut Evergreens for holiday trade, 5c per lb., 100 lbs. for \$4.50. I also make Christmas wreaths of same for \$5.00 per doz. Write for sample.

J. E. Busby, Box No. 92, Sheridan, Mont.

Wild Ferns for storage, also Ground Pine or Evergreen. Carl Dahm, R. No. 1, Box No. 34, Wausau, Wis.

HORTICULTURAL BOOKS

ENCYCLOPEDIA
Of American
HORTICULTURE
by
Liberty H. Bailey.

A monumental work in six large volumes; over 8000 pages. Contains more information than any hundred other books—a complete horticultural library. Hundreds of chapters of cultural matter by experts.
\$48.00 for the set, express paid.

Order through the
FLORISTS' REVIEW,
508 S. Dearborn St., Chicago, Ill.

HOTBED MATS

HOTBED MATS

In two grades:
FROST PROOF BURLAP
and
SEMI-DRILL WATERPROOF

76 inches, x 76 inches, for full size coldframes. 40 inches x 76 inches for half size coldframes. Special sizes made to order.

Write for samples and prices.
DAVID H. LEVINE BEDDING CO.,
New Haven, Conn.

HOTBED SASH

Standard hotbed sash, 3 feet wide, 6 feet long, to take 3 rows of 10-in. glass to putty in. Special price, \$2.25 each; ten or more at \$2.10 each. Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box of 50 feet; five or more boxes at \$4.75 per box. C. N. Robinson & Bro., Dept. 26, Baltimore, Md.

LEAF MOLD

HIGH GRADE SCREENED LEAF MOLD.
Successful growers use and recommend ours. 200 acres, largely hardwood; assure quality and prompt service, 2 1/2 bu., \$1.15; 12 bu., \$5.00; 25 bu., \$10.00; 50 bu., \$18.00. Sacks free.
JOHN B. ROY, CONWAY, MICH.

LYCOPodium

CHRISTMAS GREEN. LYCOPodium.
Ground Pine, re-cleaned and bunched, \$14.00 per 100 lbs. Delivery November 1 to 20 guaranteed.

WM. G. JONES, DUBOIS, PA.

Lycopodium, chemically prepared and everlasting, cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt shipment. John Perman, Catawba, Wis.

RAFFIA

RED STAR BRAND RAFFIA.

| | |
|----------------------------|-------------|
| 1 bale up (225 lbs.) | 8 1/2c lb. |
| 100 lbs. up | 10 c lb. |
| 50 lbs. up | 11 1/2c lb. |
| 25 lbs. up | 13 c lb. |

Cash with order.

Also three other dependable brands in natural and dyed in twenty colors.

McHUTCHISON & CO.,
95 Chambers St., New York, N. Y.

SHEET MOSS

GREEN SHEET MOSS.

Extra fine quality, large sheets.

Put in your stock now.

| | |
|-------------------------|----------------|
| Less than 10 bags | \$1.75 per bag |
| 10 bags | 1.60 per bag |
| 25 bags | 1.50 per bag |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SPANISH MOSS

Native Spanish Moss gathered fresh from the trees, 2 bu. sack, 85c; 5 sacks, 75c each.

Rex Plant & Floral Co., New Braunfels, Tex.

SPHAGNUM MOSS

Sphagnum Moss, best quality, and fresh, burlapped bales 14x16x48 ins., weight 30 lbs., 75c per bale; wire or nursery bales 14x16x24 ins., weight 25 lbs., 40c per bale. All Moss shipped f. o. b. City Point. We guarantee good bales, and dry. Write for prices on carlots.

L. H. Ellis Co., City Point, Wis.

AMUNDSON SPHAGNUM MOSS.

Large standard size burlapped bales.
10 to 50 bales, 75c each.
Deduct 3 per cent if you remit with order.
Carlots, wholesale, write.

A. J. AMUNDSON CO., CITY POINT, WIS.

SPHAGNUM MOSS.

Burlap bales, each \$1.00;
10 bales for \$9.00.
A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales, \$13.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5 bbl. bale, \$2.00. Burlap, 40c per bale, Cash.

Joe. H. Paul, Box 156, Manahawkin, N. J.

SPHAGNUM MOSS—Continued**BARGAIN.****SPHAGNUM MOSS.**

Put up in burlapped bales, standard size.

10 bale lots\$0.75 per bale
 50 bale lots65 per bale
 100 bale lots60 per bale

Order now, before freezing weather starts.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SPHAGNUM MOSS, BEST QUALITY.

Dry, clean and fresh Moss;

Burlapped bales, 14x16x48 ins., 75c per bale.
 Large wired bales, 14x16x48 ins., 70c per bale.
 Wired bales, 14x16x24 ins., 40c per bale.

Cash with small orders.

All moss shipped f. o. b. City Point, Wis.

Write for prices on carlots, it will pay you.

F. K. RESHEL, BOX 25, CITY POINT, WIS.

SPHAGNUM MOSS.

Buy direct from headquarters.

Get our special prices.

O. O. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

STATICE**GERMAN STATICE.**

New crop, very fine quality, stock very scarce.

Select stock\$1.25 per pound
 10-pound lots 1.10 per pound
 25-pound lots 1.00 per pound
 Original case (110 pounds)90 per pound

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

STRAWFLOWERS**STRAWFLOWERS.**

We believe that we are the largest growers of cut Strawflowers in America. We ship throughout the United States. No matter where you are, we will save you money.

Beautiful, high-colored, \$1.00 per 100, \$9.00 per 1000.

All wired 10-inch stems, ready for baskets, \$1.50 per 100, \$12.00 per 1000.

At this low price we request you to send remittance with order.

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

ORDER STRAWFLOWERS NOW

For the holidays.

Helichrysum, dark, rich colors; Statice, yellow and blue. Stripped and dried. Try a \$1.00 sample bunch.

T. R. MICHAELIS,

Wholesale and Retail, Marinette, Wis.

Strawflowers, Helichrysum, all colors mixed, on natural stems, 10 inches, \$1.25 per 100, \$10.00 per 1000; on wire stems 12 inches, \$1.50 per 100, \$12.50 per 1000, prepaid.

F. Danley, Macomb, Ill.

Strawflowers, most beautiful colors, wired with 6, 9 and 12-inch wire, \$1.50 per 100, \$12.00 per 1000. Cash with order.

House of David Greenhouse, Benton Harbor, Mich.

EVERLASTING STRAWFLOWERS ON WIRE,
 \$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,

Herman Schallhorn, Kalamazoo, Mich.

TOBACCO**FRIEDMAN'S BEST.**

Tobacco Powder, for fumigating and sprinkling, \$4.00 per 100-lb. sack.

Tobacco Dust, \$2.50 per 100-lb. sack.
 Fumigating Kind Tobacco Dust, \$3.00 per 100-lb. sack.

Tobacco Stems, \$2.00 per 100-lb. sack.

Special prices on ton and carload lots.

J. J. FRIEDMAN,

285-289 Metropolitan Ave., Brooklyn, N. Y.

TOBACCO PRODUCTS.

Baled stems, 200 lbs., \$3.00; 400 lbs., \$5.00; ton, \$15.00; short cut stems in bags, same price as baled.

Tobacco powder for sprinkling, 100 lbs., \$3.00.

Tobacco dust for fumigating, 150 lbs., \$4.00; 400 lbs., \$8.00; ton, \$30.00.

Special prices on stems and dust in carlots.

VIGOR CO., BOX 4, FOSTORIA, O.

Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. Peter N. Jacobsen, Cigar Mfr., 332 Harrison St., Davenport, Ia.

WIRE WORK

WE MANUFACTURE

AND CARRY

THE LARGEST STOCK

OF WIRE DESIGNS IN CHICAGO

SPECIAL DESIGNS ON SHORT NOTICES.

PRICES ALWAYS RIGHT.

JOSEPH ZISKA & SON,

175 N. WABASH AVE., CHICAGO, ILL.

FLORISTS' WIRE DESIGNS.

GET OUR PRICES ON HANGING BASKETS.

FALLS CITY WIRE WORKS,

451 S. THIRD ST., LOUISVILLE, KY.

WOOD LABELS

Good grade wood labels, \$1.00 per 1000.

Chute & Butler Co., Peru, Ind.

Wood labels, for nurserymen and florists.

Benjamin Chase Co., Derry Village, N. H.

**Fine Lawns
Kept Fine**

Ideal Power Lawn Mower-are used on thousands of the finest and best kept lawns in the country. For extra large grounds the deal 30-inch mower provides a big saving in time and labor—it will mow 5 or 6 acres of grass per day. The Ideal "Junior" Power Mower is unequal in taking care of medium sized lawns—it has a 22-inch cut and does the work of three or four men with hand mowers.

Both machines are noted for their sturdy simple and trouble proof construction. Write for our large illustrated catalogue.

IDEAL POWER LAWN MOWER CO.

R. E. Olds, Chairman

424 Kalamazoo St., Lansing, Mich.

New York:

270 West St.

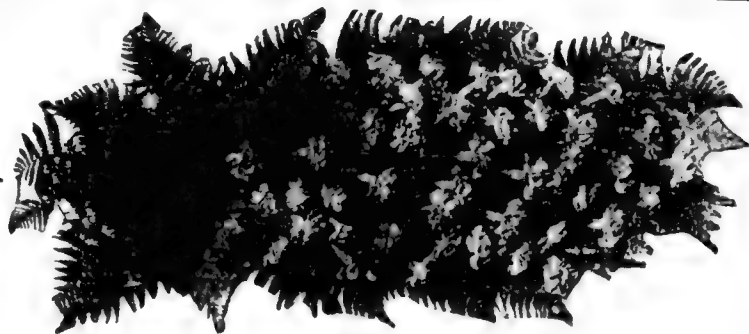
Chicago:

583 S. Dearborn St.

IDEAL POWER LAWN MOWER

Does the work of

five hand mowers

**Put this cut on your Letterheads
or in your Ads**

Duplicate of the illustration will be sent postpaid on receipt of.....**\$1.50**

FLORISTS' PUBLISHING CO., 508 S. Dearborn St.,
CHICAGO, ILL.

STORING CALADIUM TUBERS.

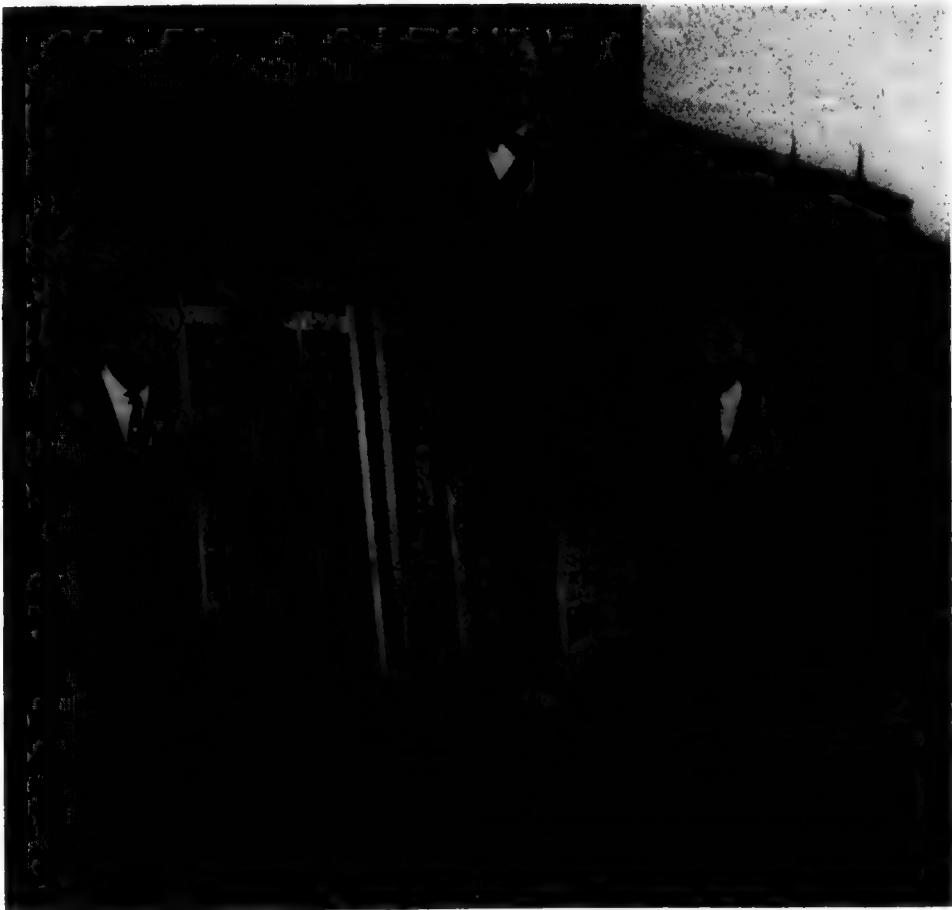
I should like some information concerning the keeping of caladium tubers. I have a fine lot of them. As I have no storage house, I have always kept the tubers under the carnation benches. Some years they have kept well, while other years they have done poorly. Would it be better to keep the tubers under the rose benches, where there is a higher temperature? F. H. P.—Kan.

It is presumed that you refer to the rhizomes of Caladium esculentum, commonly called "elephant's ears." These

would certainly keep better under the rose benches than under the carnation benches. It is, of course, necessary to protect them from drip. This you can accomplish by fastening roofing paper or some similar material below your bench. Give the material some slant to shed any drainings from the benches. The tubers keep quite well if packed in perfectly dry sand, and any shed with a minimum temperature of 55 degrees will keep them well. Fancy-leaved caladiums keep best if packed in sand or dry earth and kept 5 to 10 degrees warmer than C. esculentum. C. W.

FOLEY

You Know Phil Foley—



—and what he weighs! Well, he's standing on a 1¾-inch Redwood Hotbed Sash. **Some strength!**

Now look at the illustration showing the corner of A FOLEY blind mortised sash sawed in two, bringing out the detail. The mortise is cut **squarely**. And before assembling sash, tenons are dipped in white lead. Joints are securely pinned with galvanized dowel pins as shown. This makes such a tight joint that it is as impervious to moisture as a piece of solid wood.

So here's your opportunity to get just what you want in Hotbed Sash—not glazed nor painted.

The following prices are for quantities of 1 to 24 sash:



| | |
|---|--------------------|
| 3 ft. x 6 ft. x 1¾ in. For 3 rows 10-in. glass..... | \$1.75 each |
| 3 ft. x 6 ft. x 1¾ in. For 3 rows 10-in. glass..... | 2.10 each |
| 3 ft. 2 in. x 6 ft. x 1¾ in. For 4 rows 8-in. glass | 2.10 each |
| 3 ft. 2 in. x 6 ft. x 1¾ in. For 4 rows 8-in. glass | 2.45 each |

For larger quantities, the following discounts will apply:
 From 25 to 49 sash, 2% From 100 to 149 sash, 4%
 From 50 to 99 sash, 3% From 150 sash and up 5%

Write for quotation, on glazed sash stating number wanted.

TERMS:—On approved credit, 30 days net, or 1% cash discount if paid within 10 days from date of invoice. When cash accompanies order we allow 2% cash discount for prepayment.

How many do **you** want? And—

—where do you want them?

THE FOLEY GREENHOUSE MFG. CO.

3248 West Thirty-first Street, CHICAGO, ILLINOIS



That Glenn Curtis House You Have Heard About

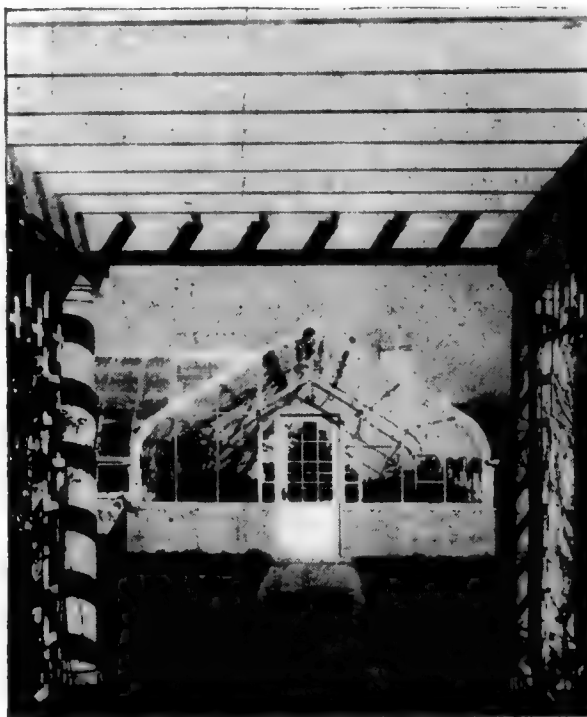
Ever stop to think that every once in a while some little thing makes about as much noise as a big one? Just for example, we build a big rose house for the Joseph Heacock Company at Roelofs.

Along about the same time we finish the charming little L-shaped layout for Mr. Glenn Curtis at Garden City, L. I.

You hear about as much about one, as about the other.

Which fact sort of seems to indicate that Quality is always the big thing, no matter how small the thing of quality is.

Admittedly, if this house had been the same size, but in one contin-



uous length, it would have cost less to build.

But what you saved in cost you would have lost in attractiveness.

The L-shaped and Y-shaped layouts are both so attractive, it's a wonder more are not built.

The work room on this one is of greenhouse construction; which, by the way, is becoming more and more popular now that we have overcome its former objections of being so doggone hot.

And speaking of work rooms, and layouts, and quality, reminds us that we go anywhere for business. Or to talk business. Which facts may hold a hint.

Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

New York,
101 Park Avenue

Boston-9,
294 Washington Street



STORE, 601 CHURCH ST.
PHONE MAIN 1192-1193

GREENHOUSES, LISCHEN AVE.
PHONE WALNUT 432-433



Oct 27th, 1921.

American Greenhouse Mfg. Co.,
Chicago, Ill.

Gentlemen:-

It is just a year since we planted the new addition to our range and we feel that our investment was well placed. What-ever decline in price there may have been is more than offset by the revenue from this 125,000 feet of new glass.

Our roses are the best we have ever had and our carnations are too notchers. The new place has helped us wonderfully in bringing out our new carnations, Thos. C. Joy.

Anytime we can boost the AGMCO it will be a pleasure as we are with you.

Yours truly,

JOY FLORAL COMPANY

Per *Thos. C. Joy*

P. S. Invite them to visit our place as we are proud of it.

"Say it with Flowers"

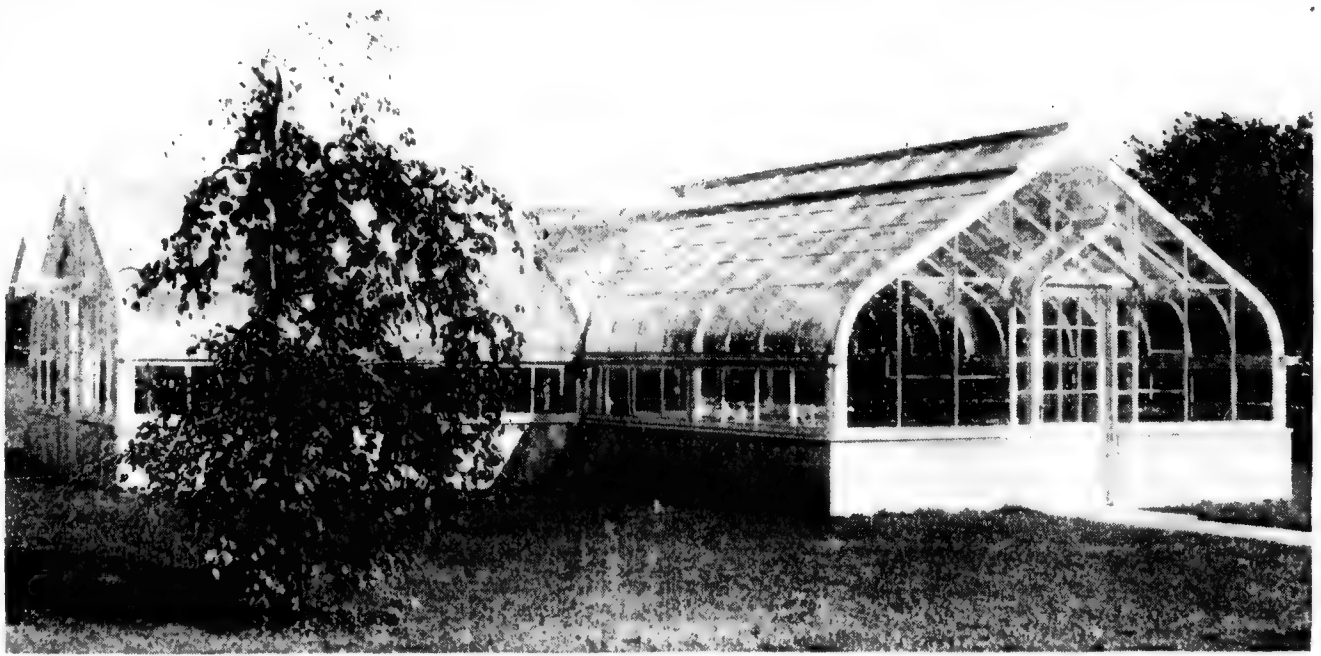
Those who build now
profit first
When shall we call?

SALES OFFICES:

| | | | | | |
|----------------|----------------|------------------|------------|----------------|-------------------|
| New York | Chicago | Kansas City | Pana, Ill. | Seattle, Wash. | Denver, Colo. |
| 43 W. 18th St. | Masonic Temple | N. Y. Life Bldg. | Drawer 335 | Smith Bldg. | 1720 Rosemary St. |
| | General Office | | | Chicago | |
| | Factory | | | Pana, Ill. | |



AGMCO



That Glenn Curtis House You Have Heard About

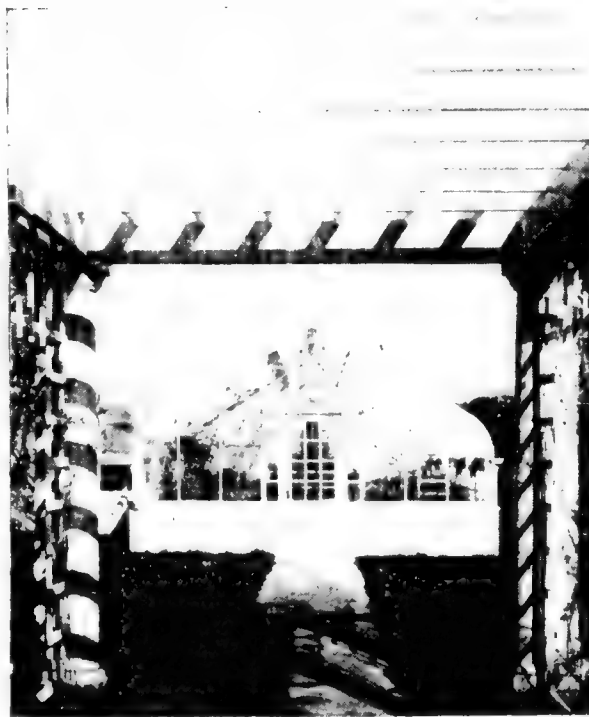
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HOME OFFICE AND FACTORY, ELIZABETH, N. J.

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Anytime we can boost the AGMCO it will be a pleasure as we are with you.

Yours truly,

JOY FLORAL COMPANY

Per *Thos. C. Joy*

P. S. Invite them to visit our place as we are proud of it.

Say it with flowers

Those who build now
profit first
When shall we call?



SALES OFFICES:

| | | | | | |
|----------------|----------------|------------------|------------|----------------|-------------------|
| New York | Chicago | Kansas City | Pana, Ill. | Seattle, Wash. | Denver, Colo. |
| 43 W. 18th St. | Masonic Temple | N. Y. Life Bldg. | Drawer 335 | Smith Bldg. | 1720 Rosemary St. |
| | General Office | - | - | Chicago | |
| | Factory | - | - | Pana, Ill. | |





Something About Our Pipe Frame Greenhouse



Yes, most of our pipe frame house is composed of wood—good wood—clear Louisiana Red Cypress.

Will this wood last longer than steel? Well, just ask some of your friends who have had our greenhouses these twenty-five or thirty years.

And you don't have to paint it, either, if you don't want to. It will not rot. Of course we advise to paint, as it looks nicer and is lighter.

We can prove to you why our pipe frame house is the best buy; will you let us?



JOHN C. MONINGER COMPANY

914 BLACKHAWK STREET

CHICAGO, ILLINOIS

EVERYTHING FOR THE GREENHOUSE



Improved Challenge



Y Bracket unassembled



Split Tee unassembled



Single Combination Shelf Bracket.
Carry one 12-in. board, or two pipes.



Tie Bracket



Side Board
Bench Bracket



Fig. 24

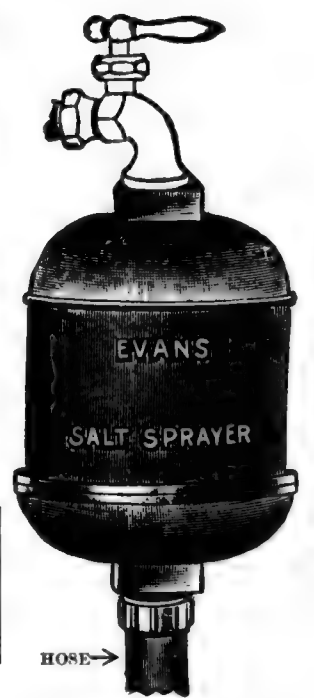
Double Pipe Carrier

In ordering pipe carriers specify size of post as well as size of pipe to carry.



Fig. 28

Multiple Pipe Carrier



HOSE →

Price, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.

ASK FOR ESTIMATE

John A. Evans Co., Richmond, Ind.
Corner North 14th and Penna. R. R.

THE FLORISTS' REVIEW

ENTERED AS SECOND CLASS MAT-
TER DEC. 3, 1897, AT THE POST-
OFFICE AT CHICAGO, ILL., UNDER
THE ACT OF MARCH 3, 1879.

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SUBSCRIPTIONS
\$2.00 Per Year

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN
FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLIX.

CHICAGO, NOVEMBER 10, 1921.

No. 1250.

Single Narcissi

| | Per 100 | Per 1000 |
|--------------------------------|---------|----------|
| Empress, Mother bulbs..... | \$4.60 | \$42.00 |
| Golden Spur, Mother bulbs..... | 4.40 | 40.00 |
| Sir Watkin, Mother bulbs..... | 4.70 | 44.00 |
| Victoria, Mother bulbs..... | 4.70 | 44.00 |
| Poeticus, Pheasant's Eye..... | 2.60 | 24.00 |
| Poetaz Elvira..... | 3.70 | 34.00 |
| Single Jonquils..... | 2.00 | 18.00 |
| Single Jonquil Campenelle..... | 2.00 | 18.00 |

Narcissus Paper White Grandiflora

| | Per 100 | Per 1000 |
|----------------------------------|---------|----------|
| 12-ctm. size (1300 to case)..... | \$2.50 | \$22.50 |

A. HENDERSON & CO., 166 N. Wabash Ave., Chicago

THEY ALL SAY IT'S Some Catalogue

Did you get yours?

C. C. Pollworth Co.
MILWAUKEE, WIS.

SURPLUS DUTCH BULBS

A-1 Florists' Forcing Stock.

All the following subject to 10% disc unt for cash with order.

SINGLE TULIPS

| | Per 100 | 1000 | | Per 100 | 1000 |
|--------------------------|---------|---------|------------------------|---------|---------|
| Artus..... | \$2.25 | \$20.00 | Fred Moore..... | \$2.25 | \$20.00 |
| Belle Alliance..... | 2.50 | 24.00 | Prince of Austria..... | 2.50 | 24.00 |
| Couleur de Cardinal..... | 3.50 | 32.00 | Prosperity..... | 2.75 | 24.00 |
| Cramoisi Brilliant..... | 2.25 | 20.00 | White Hawk..... | 3.50 | 32.00 |
| Duchesse de Parma..... | 2.50 | 22.00 | | | |

HYACINTHS

| | Per 100 | 1000 |
|------------------------------------|---------|-------|
| Strictly selected first size..... | \$7.50 | 70.00 |
| Strictly selected second size..... | 6.00 | 55.00 |
| Strictly selected third size..... | 4.50 | 40.00 |

Varieties: L'Innocence, Gertrude, La Victoire, Marconi.

Wm. F. Kasting Co., Inc., 568-570 Washington St.
Buffalo, N. Y.

The E. G. Hill Co.

Wholesale Florists

Richmond, Indiana

DUTCH BULBS

Hyacinths, Tulips and Narcissi ready for immediate delivery.
Write for list with prices.

New Crop *Lilium Giganteum* ready for immediate delivery.
Horseshoe Brand Stock, in size 7/9 at \$55.00 per case of 300
bulbs, only size unsold and not many of these either.



Ralph M. Ward & Company, Inc.

The Lily House

Not How Cheap,
But How Good. 25 Murray Street, NEW YORK

NOTICE

To Growers of Lily of the Valley Pips
and Seedsmen

I have arranged with Mr. E. Neubert, Wandsbek,
Germany, to be his sole agent in America. If you
are interested in the very best Valley Pips obtainable,
it will pay you to write me for prices, etc.

For other items, note my advertisements,
page 5 and Classified list.

ROMAN J. IRWIN, 43 W. 18th St., New York City

WRITE FOR SPECIAL PRICE LIST OF

DUTCH BULBS

We have a few case lots to offer. Fine stock at
worthwhile prices. Also get our general list
and write us for prices on

LILIUM GIGANTEUM

Which, beyond doubt, are scarce this year

See Classified ads for other stock
or get our full list.

S. S. SKIDELSKY & CO., 50 PARK PLACE
New York City

Special Offer

For a limited time we offer the following varieties of NAR-
CISSEI at the special prices quoted below, subject to stock
being unsold on receipt of order.

| | Per 100 | Per 1000 |
|-------------------------|---------|----------|
| Victoria, round..... | \$3.25 | \$28.00 |
| double nose..... | 3.75 | 35.00 |
| mother bulbs..... | 4.25 | 40.00 |
| Emperor, round..... | 3.25 | 28.00 |
| double nose..... | 3.75 | 35.00 |
| mother bulbs..... | 4.50 | 42.00 |
| Empress, round..... | 3.25 | 28.00 |
| double nose..... | 3.75 | 35.00 |
| mother bulbs..... | 4.50 | 42.00 |
| Golden Spur, round..... | 3.25 | 28.00 |
| double nose..... | 3.75 | 35.00 |
| mother bulbs..... | 4.25 | 40.00 |
| Von Sion, round..... | 2.75 | 25.00 |
| double nose..... | 3.25 | 28.00 |
| mother bulbs..... | 3.75 | 35.00 |

F. O. B. Chicago, no extra charges. Write or wire your orders.

The W. W. BARNARD CO., 231-235 W. Madison St.
CHICAGO



Greenhouse Builders

Covering Ground or Covering Profits?

When one of the big Western growers (name on request) built his first greenhouses, he had one main thing in mind. He wanted to cover as much ground at as little cost as possible.

The last time he built, he decided to buy his houses, not on a basis of how much **ground** they would **cover**, but how much **profit** they would **yield**.

When he considered the profit, he didn't figure only the yield per square foot of bench space. He also figured the **up-keep** on the houses.

As we understand it, up-keep hasn't anything to do with what a thing costs; but with what it costs to **keep** it **kept-up**.

In other words, the repair bills.

You'll agree with Mr. Weiant's statement, that "the trouble with so many of us growers is, that we do our figuring with too blunt a pencil.

"If we put up a house on which the repairs are but little the first five years or so, we count the profit on that house, **all profit**.

"If at the end of fifteen or twenty years, it has practically to be rebuilt, we only consider what it cost **that year**.

"Now the only way to figure, so the figures don't deceive us, is to deduct from the first year's profits on that house, an estimated proportionate amount of what

the repair cost will be at the end of that five years.

"If it's \$2,000 for repairs, then deduct \$400 each year.

"If you figure the houses will last fifteen years, then the **total cost** of the houses, plus the repairs, should be divided by 15, and deducted from each year's profits.

"If you do it any other way, you are **jolly**ing yourself.

"We write off, or deduct at least 10 per cent for depreciation on our big Iron Frame Houses every year. But am convinced it is entirely too much; however, we are not fooling ourselves on the wrong side of the ledger.

"On our other houses, 10 per cent would be entirely too little."

This man being one of the original founders of the National Biscuit Company, he is just naturally a keen business man.

If he figures that our Iron Frame houses of Everlasting Lastingness are the cheapest to build, it is because in the end they yield the **greatest profit**.

Let us repeat, that it's not how much ground you cover, but **how much profit** you get, that counts.

When ready to talk building, say when and where and we'll be there.

Lord & Burnham Co.

Builders of Greenhouses and Conservatories

IRVINGTON
New York

BOSTON
Little Bldg.

Eastern Factory
Irvington, N. Y.

NEW YORK
42nd St. Bldg.

CLEVELAND
407 Ulmer Bldg.
Western Factory
Des Plaines, Ill.

PHILADELPHIA
Land Title Bldg.

TORONTO
Royal Bank Bldg.

CHICAGO
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Canadian Factory
St. Catharines, Ont.

Surplus Bulbs

at a
Big Reduction

20% off
for cash with order
(On Dutch Bulbs Only)



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| | Per 100 | Per 1000 |
|--|---------|----------|
| Couronne D'Or —Golden yellow, flushed orange; beautiful, large flower on long, strong stem, splendid for bedding, and the most popular double yellow forcing tulip..... | \$2.75 | \$25.00 |
| La Candeur —Pure white; splendid for bedding, late | 2.75 | 26.00 |
| Mr. Van Der Hoef —Best yellow forcer; a beautiful, golden yellow sport of "Murillo"; a novelty of great merit..... | 3.50 | 32.00 |

HYACINTHS

| | Per 100 | Per 1000 |
|--------------------------------|---------|----------|
| First Size, 19 ctm..... | \$7.50 | \$70.00 |
| Second Size, 17 to 19 ctm..... | 6.00 | 52.50 |

WE SUPPLY THE ABOVE IN THE VARIETIES LISTED BELOW:

| | |
|--|--|
| Gertrude —Rosy pink. | Queen of the Pinks —Lovely pink. |
| Gigantea —Fine bluish pink. | Bismarck —Light blue; early. |
| Marconi —Bright pink. | Queen of the Blues —Fine, light blue. |
| Lady Derby —Delicate rose, extra large. | |

FRENCH BULBS

| French-Grown Hyacinths— | Per 100 | Per 1000 |
|--------------------------------|---------|----------|
| Double Dark Blue, 16 ctm..... | \$6.00 | \$50.00 |
| Single Blue, 16 ctm..... | 6.00 | 50.00 |
| Single Light Blue, 16 ctm..... | 7.50 | 60.00 |

CALLAS

| | Per 100 |
|---|---------|
| Elliottiana , yellow, good bloomers..... | \$18.00 |

LILIES, HARDY MAGNIFICUM and RUBRUM

| | Per case |
|--------------------------------|----------|
| 7 to 9-inch—230 to case..... | \$20.00 |
| 8 to 9-inch—200 to case..... | 23.50 |
| 8 to 10-inch—180 to case..... | 23.50 |
| 9 to 10-inch—150 to case..... | 22.50 |
| 9 to 11-inch—140 to case..... | 22.50 |
| 10 to 11-inch—120 to case..... | 22.50 |
| 10 to 12-inch—100 to case..... | 21.00 |

LILIUM ALBUM

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|-------------------------------|-------|
| 8 to 9-inch—200 to case..... | 25.00 |
| 9 to 10-inch—150 to case..... | 25.00 |

LILIUM AURATUM

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|--------------------------------|-------|
| 8 to 9-inch—180 to case..... | 25.00 |
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| 10 to 11-inch—110 to case..... | 27.00 |
| 11 to 13-inch—90 to case..... | 27.00 |

LILIUM GIGANTEUM

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|------------------------------|-------|
| 6 to 8-inch—400 to case..... | 55.00 |
| 7 to 9-inch—300 to case..... | 55.00 |

Giganteum Only Less 5% for Cash with Order



AMERICAN BULB CO.

172 N. WABASH AVENUE -:- CHICAGO, ILL.



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Big Reduction

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FLORISTS' REVIEW

508 S. Dearborn St.,
CHICAGO

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|---|---------|----------|
| 1st size Bulbs..... | \$7.50 | \$70.00 |
| 2nd size Bulbs..... | 6.00 | 55.00 |
| 3rd size Bulbs..... | 5.50 | 48.00 |
| Bedding Hyacinths, separate colors..... | 4.00 | 35.00 |

SINGLE EARLY TULIPS

| | | |
|---|------|-------|
| Artus..... | 2.50 | 20.00 |
| Belle Alliance..... | 3.00 | 25.00 |
| Chrysolera..... | 2.75 | 23.00 |
| Couleur Cardinal..... | 3.50 | 30.00 |
| Duc van Thol, Rose..... | 3.50 | 30.00 |
| Duc van Thol, Scarlet..... | 2.75 | 23.00 |
| Duchesse de Parma..... | 2.75 | 23.00 |
| Dusart..... | 2.75 | 23.00 |
| Fred Moore..... | 2.50 | 19.00 |
| Goldfinch..... | 2.50 | 22.00 |
| Kelzerskroon..... | 2.75 | 21.00 |
| La Reine..... | 2.50 | 19.00 |
| Mon Trosor..... | 3.50 | 29.00 |
| Pink Beauty..... | 4.00 | 34.00 |
| Pottobakker, Red, White, also Yellow..... | 3.50 | 27.00 |
| Prince of Austria..... | 3.00 | 25.00 |

| | Per 100 | Per 1000 |
|-----------------------|---------|----------|
| Proserpine..... | \$4.50 | \$40.00 |
| Prosperity..... | 3.50 | 29.00 |
| Rose Grisdelin..... | 2.50 | 19.00 |
| Rose Luisante..... | 4.80 | 34.00 |
| White Hawk..... | 3.75 | 33.00 |
| White Swan..... | 2.75 | 23.00 |
| Yellow Prince..... | 2.50 | 19.00 |
| All colors Mixed..... | 2.00 | 15.00 |

DOUBLE EARLY TULIPS

| | | |
|--------------------------------|------|-------|
| Boule de Neige..... | 3.00 | 27.00 |
| Couronne d'Or..... | 3.00 | 25.00 |
| Imperator Rubrum..... | 3.50 | 30.00 |
| La Candeur, White..... | 2.75 | 23.00 |
| Le Matador..... | 3.50 | 32.00 |
| Murillo..... | 2.25 | 18.00 |
| Salvator Rosa..... | 3.25 | 27.00 |
| Schooneoord..... | 3.00 | 24.00 |
| Tearose..... | 3.00 | 26.00 |
| Tournesol, Red and Yellow..... | 3.50 | 30.00 |
| All colors Mixed..... | 2.25 | 17.00 |

DARWIN TULIPS

| | | |
|----------------------------|------|-------|
| Baronne de la Tonnaye..... | 3.00 | 26.00 |
| Bartigon..... | 4.25 | 37.00 |
| Dream..... | 3.50 | 30.00 |

| | Per 100 | Per 1000 |
|-------------------------|---------|----------|
| Europe..... | \$3.50 | \$28.00 |
| Farncombe Sanders..... | 3.75 | 32.00 |
| Gretchen..... | 3.00 | 24.00 |
| Harry Veltch..... | 3.25 | 27.00 |
| Levellness..... | 3.00 | 27.00 |
| Mrs. Potter Palmer..... | 3.00 | 27.00 |
| Painted Lady..... | 2.75 | 25.00 |
| The Sultan..... | 2.75 | 23.00 |
| White Queen..... | 3.00 | 24.00 |
| All colors Mixed..... | 3.00 | 25.00 |

PARROT TULIPS

| | | |
|-----------------------|------|-------|
| All colors mixed..... | 3.00 | 25.00 |
|-----------------------|------|-------|

NARCISSI

| | | |
|------------------------------------|------|-------|
| Emperor, Mother bulbs..... | 6.00 | 50.00 |
| Empress, Mother bulbs..... | 6.00 | 50.00 |
| Golden Spur, Mother bulbs..... | 6.00 | 50.00 |
| Golden Spur, Double Nose..... | 6.00 | 40.00 |
| Ble. Victoria, Mother bulbs..... | 6.00 | 50.00 |
| Posticus Ornatus, Double Nose..... | 3.25 | 25.00 |
| Von Sion, Mother bulbs..... | 5.50 | 49.00 |
| Von Sion, Double Nose..... | 4.00 | 35.00 |
| Von Sion, Round bulbs..... | 3.50 | 30.00 |

FOR FRENCH BULBS AND OTHER BULBS ASK FOR COMPLETE BULB LIST

SWEET PEAS, Early Winter Orchid Flowering

TERMS: Less 5% cash with order. On charge orders, postage will be charged.

IRWIN'S NEW VARIETIES

Columbia The best large flowering pink and white.
1 oz., \$1.00; 4 ozs., \$4.00; 1 lb., \$15.00.

Prices on the following, 1 oz., \$2.00; 4 ozs., \$6.00; 1 lb., \$20.00.

All White—Early Giant White, long stems, one of the best White Sweet Peas to date.
Early Irene—Lavender, like Florence Nightingale, very fine.

Fair Maid—Early, finest blush pink, suffused salmon on white ground.
Rose Charm—Early, bright rose, with very large blooms. Produces four flowers on long stems.

Madonna—Early, surpassing any black seeded white variety, the best pure white, with extra large blooms, measuring 2 1/4 inches across. Best novelty of the year.

STANDARD VARIETIES

Prices on the following, Irwin's varieties,
1/2 oz., \$50c; 1 oz., 75c; 4 ozs., \$2.75; 1 lb., \$10.00.

WHITE AND PINK BICOLOR VARIETIES

Xmas Pink Orchid—Extra selected, Blanche Ferry.
Columbia—Novelty, see above.

PINK COLORS

Miss Louise Gude, **Rose Queen**,
Behemian Girl, **Yarrowa**,
Mrs. A. A. Skach, **Songbird**, blush pink,
Mrs. Sim Orchid, **The Beauty**, fiery Rose,
Gorgeous, Soft salmon-
form, **Selma Swenson**, soft pink.

WHITE COLORS

White Orchid, **Snowflake**,
Watchung Orchid, **Snowstorm**,
Mrs. M. Spanolin, **Sanky**, early Black
Venus, seeded.

LAVENDER AND BLUE COLORS

Lavender King, **Warbler**,
Asta Ohn, **Heatherbell**,
Wedgwood, **Blue-Bird**,
Songster, **Zvolanek's Blue**.

MISCELLANEOUS COLORS

Morning Star, **Zvolanek's Red**,
Orange Scarlet, **Irwin's all colors mixed**,
Apricot Orchid, **Helen Lewis**, **Orange Sal-**
mon.

Rose Queen, selected greenhouse grown, 1 oz., \$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.
Yarrowa, selected Australian grown, \$2.00 per oz.; 1/4 lb., \$6.00; 1 lb., \$20.00.
True Blue, early violet-blue, 1 oz., \$1.50; 4 ozs., \$5.00; 1 lb., \$15.00.

BURPEE'S VARIETIES, Grown by Burpee

| NOVELTIES | Oz. | 1/4 Lb. | Lb. |
|--|---------|---------|---------|
| Mrs. Warren G. Harding (Crop short)..... | \$12.00 | \$45.00 | |
| Mrs. Kerr (Burpee's)..... | 10.00 | 37.00 | |
| White Star..... | 10.00 | 37.00 | |
| WHITE | | | |
| Improved Snowstorm (Burpee's)..... | 1.10 | 3.50 | \$12.00 |
| Early Sanky (Burpee's)..... | .60 | 1.80 | 6.00 |
| BLUSH | | | |
| Peach Blossom (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| LIGHT PINK | | | |
| Levellness (Burpee's)..... | .60 | 1.80 | 6.00 |
| Sweet Briar (Burpee's)..... | .60 | 1.80 | 6.00 |
| DEEP PINK | | | |
| Enchantress (Burpee's)..... | .75 | 2.35 | 8.00 |
| Pink Beauty (Burpee's)..... | .75 | 2.35 | 8.00 |
| CREAM PINK | | | |
| Daybreak (Burpee's)..... | .75 | 2.35 | 8.00 |
| Rising Sun (Burpee's)..... | .75 | 2.35 | 8.00 |
| Sunburst (Burpee's)..... | .60 | 1.80 | 6.00 |

| MAROON | Oz. | 1/4 Lb. | Lb. |
|-------------------------------|--------|---------|---------|
| Maroon Prince (Burpee's)..... | \$0.75 | \$2.35 | \$ 8.00 |
| ORANGE | | | |
| Flamingo (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| Orange Beauty (Burpee's)..... | .90 | 2.95 | 10.00 |
| ORANGE SCARLET | | | |
| Giltters (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| CERISE | | | |
| Fire King (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Gorgeous (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Cherry Ripe (Burpee's)..... | .90 | 2.95 | 10.00 |
| LAVENDER AND LIGHT BLUE | | | |
| Lavender King (Burpee's)..... | .75 | 2.35 | 8.00 |
| Princess (Burpee's)..... | .75 | 2.35 | 8.00 |
| BLUE | | | |
| True Blue (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Blue Jacket (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Blue Bird (Burpee's)..... | .90 | 2.95 | 10.00 |

| CRIMSON AND SCARLET | Oz. | 1/4 Lb. | Lb. |
|--|--------|---------|--------|
| Early King (Burpee's)..... | \$0.60 | \$1.80 | \$6.00 |
| ROSE AND CARMINE | | | |
| Fordhook Rose Improved (Burpee's)..... | .60 | 1.80 | 6.00 |
| MAUVE AND PURPLE | | | |
| Glorious (Burpee's)..... | .75 | 2.35 | 8.00 |
| Mauve Beauty (Burpee's)..... | .75 | 2.35 | 8.00 |
| PASTEL PINK | | | |
| Fairy Queen (Burpee's)..... | .75 | 2.35 | 8.00 |
| BICOLOR | | | |
| Favorite (Burpee's)..... | .60 | 1.80 | 6.00 |
| Fordhook Pink & White (Burpee's)..... | .50 | 1.50 | 5.00 |
| Yarrowa..... | .50 | 1.50 | 5.00 |
| MIXTURES | | | |
| Sunrise Mixture..... | .40 | 1.25 | 4.00 |
| Special Mixture of Light Shades..... | .45 | 1.35 | 4.50 |

ZVOLANEK'S VARIETIES, Grown by Zvolanek

| NOVELTIES | Oz. | 4 ozs. | Lb. |
|--|--------|--------|---------|
| Zvolanek's Elite, Zvolanek's Lilac, Zvolanek's Perfection. With every \$10.00 order you are entitled to your choice of one variety of a sample packet. | | | |
| LAST YEAR'S NOVELTIES | | | |
| Zvolanek's Xmas Pink, Orchid, Pink and White. Oz. 75c, 4 ozs. \$2.50, 1 lb. \$8.00. | | | |
| WHITE AND BLUSH COLORS | | | |
| White Orchid..... | \$0.75 | \$2.50 | \$ 8.00 |
| Watchung Orchid..... | .75 | 2.50 | 8.00 |
| Mrs. M. Spanolin..... | .75 | 2.50 | 8.00 |
| Venus..... | .75 | 2.50 | 8.00 |
| Bridal Veil..... | .75 | 2.50 | 8.00 |
| PINK COLORS | | | |
| Zvolanek's Rose..... | \$2.50 | \$8.00 | \$25.00 |
| Miss Louise Gude..... | .75 | 2.50 | 8.00 |
| Behemian Girl..... | .75 | 2.50 | 8.00 |

| | Oz. | 4 ozs. | Lb. |
|---------------------------|--------|--------|---------|
| Mrs. Paul Dusha..... | \$0.75 | \$2.50 | \$ 8.00 |
| Mrs. A. A. Skach..... | .50 | 1.50 | 5.00 |
| Mrs. Sim Orchid..... | .50 | 1.50 | 5.00 |
| Mrs. Jos. Manda..... | .50 | 1.50 | 5.00 |
| Miss Flora Fabing..... | .40 | 1.25 | 4.00 |
| Yarrowa..... | .40 | 1.25 | 4.00 |
| Miss Irene Pilat..... | 1.00 | 3.50 | 12.00 |
| LAVENDER AND LIGHT BLUE | | | |
| Edward Zvolanek..... | \$2.50 | \$8.00 | \$25.00 |
| Mrs. Chas. Zvolanek..... | .75 | 2.50 | 8.00 |
| Lavender Spanolin..... | .75 | 2.50 | 8.00 |
| Zvolanek's Blue..... | .75 | 2.50 | 8.00 |
| Zvolanek's Pale Blue..... | .50 | 1.50 | 5.00 |
| Lavender Nora..... | .50 | 1.50 | 5.00 |
| Lavender Queen..... | .50 | 1.50 | 5.00 |

| DARK BLUE AND MAROON COLORS | Oz. | 4 ozs. | Lb. |
|--------------------------------------|--------|--------|---------|
| Zvolanek's Marquis..... | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Xmas Captain..... | .40 | 1.25 | 4.00 |
| Black Lady..... | .40 | 1.25 | 4.00 |
| ORANGE, SCARLET, RED AND DARK ROSE | | | |
| Zvolanek's Beauty..... | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Orange..... | .75 | 2.50 | 8.00 |
| Zvolanek's Red..... | .75 | 2.50 | 8.00 |
| Zvolanek's Xmas Red..... | .75 | 2.50 | 8.00 |
| Miss Y. Gilbert, Scarlet orange..... | .75 | 2.50 | 8.00 |
| Belgian Hero, orange salmon..... | .75 | 2.50 | 8.00 |
| Servian Prince, magenta red..... | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Dark Pink..... | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Light Pink..... | 2.00 | | |
| Zvolanek's Mixture..... | .30 | 1.00 | 3.00 |

For all items of Plant Stock, see Classified advertisements

Roman J. Irwin, 43 W. 18th St., New York City

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We have covered the entire field of Com

THANK PRICE

of "Flowers of Superior Quality." Our
Thanksgiving holiday appearance

POEHLMANN BRO

66 to 74 East

TELEPHONE RANDOLPH 35

mercial Flowers and Floral Greens in our

SGIVING LIST

Greenhouses present their usual
of plenty of stock of Highest Quality.

THERS COMPANY

Randolph St.

CHICAGO

CHRYSANTHEMUMS!

Our own growth: We do not handle California Mums.

Yellow, - - - per dozen, \$3.00 to \$5.00.

FANCY POMPONS, all colors, per bunch, 50c.

THANKSGIVING PRICE LIST

For this Holiday, the demand is largely for Yellow Mums and choice assorted colored Pompons. We are in full crop with Bonnaffons, Mrs. Morgans, Yellow Eatons, Celebration—and in Pompons, Western Beauty, White Mensa, Yellow Mensa, Peter Pan, Languelette and others. The above are the choicest commercial varieties and ship in fine condition. Our Roses are the best in this market. Prices are so low in comparison to the last few years that a big trade is expected.

ORDER EARLY!!!

It Pays To Order Direct of The Grower

| | Per 100 | | Per 100 |
|-----------------|------------------------------------|---|------------------------------|
| RUSSELL | Fancy Long \$20.00 | BUTTERFLY | Long..... \$12.00 |
| | Good Medium . . . \$10.00 to 16.00 | and OPHELIA | Medium \$8.00 to 10.00 |
| | Good Short . . . 6.00 to 8.00 | | Short 4.00 to 6.00 |
| COLUMBIA | Fancy Long 20.00 | WHITE | |
| | Good Medium . . . 10.00 to 16.00 | KILLARNEY | Long..... 10.00 |
| | Good Short . . . 6.00 to 8.00 | SUNBURST | Medium 8.00 |
| PREMIER | Long..... 20.00 | | Short..... 4.00 to 6.00 |
| | Medium..... 10.00 to 16.00 | SPECIAL OFFER—Assorted Roses, our selection, | |
| | Short..... 6.00 to 8.00 | in lots of 200 or more. | |
| CRUSADER | Long 20.00 | | |
| | Medium 10.00 to 16.00 | Good Medium Lengths..... \$10.00 per 100 | |
| | Short..... 6.00 to 8.00 | Good Short Lengths..... 6.00 per 100 | |

Good fancy Ferns here in quantity, per 1000 - - \$3.00

| | |
|---|--|
| ADIANTUM .....per 100, \$1.50 to \$2.00 | GALAX, bronze ....per 1000, \$2.00 |
| SPRENGERI .....per 100, 3.00 | ASPARAGUS SPRAYS .per bunch, \$0.35 to .40 |

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

Bassett & Washburn

Greenhouses:
WESTMONT, ILL.

CHICAGO, ILL.

Office and Store: 178 N. Wabash Avenue
Long Distance Phone, Central 1457

Make your own Baskets and Wreaths

with our material

Order an assortment of

POPPY HEADS
THISTLES
GRASSES

\$5.00 to **\$25.00**



*Order
Ruscus
Now*

Write us for prices on your Fall and Holiday requirements before buying elsewhere

Just now is the time to **stock up on what
you need.** If you have not received our
Fall Price List, send for it.

WAXED CARNATIONS

\$30.00 per 1000

MAGNOLIA, OAK, RUSCUS,
FRIEZE,
PAPIER MACHE WREATHS

SPHAGNUM MOSS

New stock—full size bales

| | |
|---------------|---------|
| Per bale..... | \$ 1.25 |
| 10 bales..... | 11.00 |
| 25 bales..... | 25.00 |

BASKETS

Having a stock from the best makers in
America, we can furnish a more complete
assortment in our \$15.00 to \$25.00 sets than
any one—try a sample lot.

TOBACCO DUST

For Chrysanthemum Plants

Finest grade.....\$4.00 per 100 lbs.

POEHLMANN BROS. Co.,

Complete Service for Florists

CHICAGO

Long Distance Phone
Randolph 35

66 to 74 East
Randolph Street



EMIL SCHLOSS, Pres. and Treas.

The **RIBBON HOUSE**

Schloss Bros. Ribbons, Inc.

31 and 33 East 28th Street

NEW YORK

HEADQUARTERS

FOR

Florists' Ribbons, Chiffons and Novelties

SPECIAL VALUES

In Red Ribbons for Christmas

Write for Samples



51,200 Quarts — 10,240,000 Shells

A Whole Carload of Sea Shells

for

Planting your Bulbs

100% PROFIT IN THEM FOR YOU

Florists who have tried them say these sea shells are best thing for planting bulbs in bowls. The lime in the shells gives a rich nourishment that nothing else can equal. The sea shells also add to the attractiveness of the bulb bowls. I have had a whole carload of these shells shipped from the beaches of Florida. They are nicely boxed and will sell fast. People also buy sea shells for ornaments, to put in goldfish aquariums and give to children as playthings.

Cost you \$10.80 a gross boxes — Sell for 15c a box

Each box holds about a pint.

Order a Gross and Make 100% Profit

Goldfish Winter, especially around Holiday time, is the best Goldfish season. Write at once for my Goldfish Deals; also prices on Globes, Fancy Fish, Aquarium Accessories, etc.

JOS. SCHLAGHECK, 316-18 Monroe Street TOLEDO, OHIO

25 Years' Leading Breeder and Distributor of Goldfish and Supplies.

The Denver Wholesale Florists' Co.

DENVER, COLO.

The largest and by far the best equipped and most centrally located wholesale house in this locality.

PREMIER

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

RUSSELL

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

FRANCIS SCOTT KEY

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$25.00 to \$30.00 |
| Long | Per 100, 20.00 |
| Medium | Per 100, 16.00 |
| Short | Per 100, 10.00 to 12.00 |

COLUMBIA

| | |
|--------------|--------------------------|
| Fancy | Per 100, \$20.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 10.00 |

BUTTERFLY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

OPHELIA

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

DOUBLE WHITE KILLARNEY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

| | |
|------------------------------|-------------------------|
| CARNATIONS | per 100, \$ 6.00 |
| CARNATIONS, seconds | per 100, \$3.00 to 4.00 |
| EASTER LILIES | per 100, 20.00 |
| LILY OF THE VALLEY | per 100, 10.00 |
| SWEET PEAS | per 100, 1.00 to 2.00 |
| NARCISSUS, Paper White | per 100, 8.00 |
| ORCHIDS | per doz., 12.00 |
| CHRYSANTHEMUMS | per doz., 2.00 to 5.00 |

| | |
|---------------------------|----------------|
| POMPONS | bunch, \$0.75 |
| CLUSTER MUMS, white | bunch, 1.00 |
| SMILAX | per doz., 4.00 |
| ASPARAGUS PLUMOSUS | bunch, .75 |
| ASPARAGUS SPRENGERI | bunch, .75 |
| ADIANTUM CROWEANUM | bunch, .50 |
| HUCKLEBERRY | bunch, .75 |

CALIFORNIA VIOLETS, bunches, per doz., \$2.00

We are headquarters for OREGON FERN LEAVES, and anybody that ever used this kind will never go back to the flimsy Eastern ferns.

OREGON FERN LEAVES

We are now distributing the

New Carnation "Denver"

It is a sport from Ward, with all the good points of this wonderful variety, only more free in flowering.

We have been shipping "Denver" for several years, in quantity, and it has proved to be one of the most satisfactory shippers we have. It is a clear, light pink, color of the Light Pink Enchantress.

\$100.00 per 1000
12.50 per 100
3.75 per 25

250 at 1000 rate. Orders filled in rotation.

We shipped this from Denver to the last three National Carnation Shows, and it arrived in perfect condition and held up during the show, after the long journey, as everyone who visited the exhibitions at Chicago, Cheveland and Washington will testify.

Let us have your **SUPPLY and WIRE DESIGN** orders. Xmas is coming; don't wait until the last minute.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Watch This Page

The Denver Wholesale Florists' Co.
1433-35 California Street
DENVER, COLO.

FACE THE FACTS

New business methods are required to meet new business conditions

Old methods invite failure

This merchant is trying to meet present-day conditions with an out-of-date store system.

- ① He can't get the records he needs.
- ② He guesses about the amount of outstanding accounts.
- ③ His customers get slow service.
- ④ He gives no receipt to his customers.
- ⑤ There is no incentive for his clerks to do better work.
- ⑥ He hasn't been able to reduce expenses.

He complains about conditions.

He is discouraged. He fears failure.



WE MAKE CASH REGISTERS FOR EVERY LINE OF BUSINESS. NOW PRICED AS LOW AS \$75.

NATIONAL
CASH REGISTER COMPANY - DAYTON - OHIO

FACE THE FACTS

New model National Cash Registers help merchants meet new conditions

New methods insure success

This merchant has installed a new model National Cash Register especially designed to help merchants meet new conditions.

- ① It gives facts necessary for managing his business.
- ② It provides an easy way to keep tax records.
- ③ It gives quick, accurate service to customers.
- ④ It prints a receipt for each customer.
- ⑤ It helps clerks sell more goods.
- ⑥ It reduces overhead.

He has made conditions in his store right.
He is meeting present-day conditions successfully.

A National Cash Register is the only machine that issues a receipt, indicates, adds, prints, classifies, and distributes records *at the time of the sale*, all in one operation. No figure work. No delays. No mistakes. Just read the totals.



WE MAKE CASH REGISTERS FOR EVERY LINE OF BUSINESS. NOW PRICED AS LOW AS \$75 J.L.

NATIONAL

CASH REGISTER COMPANY-DAYTON-OHIO

POINSETTIAS!

Buy Now for Christmas. 4-in., fine plants at 35c each; select, 50c; 5-in., two flowers, 75c each; select, \$1.00; 6-in., three in a pot, select, \$1.50; 7-in., four in a pot, select, \$2.00. Excellent plants, just right for Christmas, 6-in. and 7-in. edged with asparagus or ferns.

Cincinnati and Melior Begonias. Well grown and heavily budded for Christmas—4-in., 50c each; select, 75c; 5-in., \$1.00 each; select, \$1.25; 6-in., \$1.50 each; select, \$2.00; 7-in., \$2.50 each; select, \$3.00.

Cleveland and Holly Berry Cherries. 4-in., 15c, 20c and 25c; 5-in., 35c or 50c; 6-in., 75c; 7-in., \$1.00 and \$1.50.

HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy. Let Us Book Your Order Now.

FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.

Boston, Verona, 4-in., very fine, 35c each.

Boston, 5-in., 65c; 6-in., \$1.00 each.

Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.

Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.

Table Ferns, five good varieties, \$6.00 per 100.

Very careful packing in clay pots, 10% of invoice; in paper pots, 7½%; without pots, 5%

POT CHRYSANTHEMUMS

5 and 6-in., assorted colors, 75c to \$1.50 each. Ready now; good value.

BEGONIAS

Begonia Chatelaine, 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c and 60c each.

Cinerarias, finest mixture, 2¼-in., \$6.00 per 100; 4-in., select, well established, \$25.00 per 100.

PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100; 3-in., \$10.00; 4-in., \$25.00.

GULLETT & SONS,

LINCOLN, ILL.



Christmas Plants

Our stock of blooming and decorative plants is now in fine shape—strong, clean and vigorous. We feel confident that there is no better stock in the market today, and we know a great deal of stock now being offered is much inferior. We feel sure that we can please the most exacting buyer both in quality and price.

If stock is not wanted until later, give us your order, let us set it aside for you and ship to you when wanted. It costs no more and you can feel safe for the holidays.

Remember our central location and that our packing is free. A trial order will convince you of the value of our stock.

We are now booking orders at the following prices for shipment now or later:

CYCLAMEN

| | | | |
|-----------|--------|--------------|--------|
| 4-in..... | \$0.40 | Selects..... | \$0.50 |
| 5-in..... | .60 | Selects..... | .75 |
| 6-in..... | 1.25 | Selects..... | 1.50 |
| 7-in..... | 1.50 | Selects..... | 2.00 |

BEGONIAS—Cincinnati, Melior, Lorraine and Mrs. J. A. Peterson.

| | | | |
|-----------|--------|--------------|--------|
| 4-in..... | \$0.50 | Selects..... | \$0.75 |
| 5-in..... | 1.00 | Selects..... | 1.25 |
| 6-in..... | 1.50 | Selects..... | 2.00 |

CHERRIES—Cleveland and Orange Queen.

| | | | |
|-----------|--------|--------------|--------|
| 4-in..... | \$0.25 | 5-in..... | \$0.50 |
| 6-in..... | .75 | Selects..... | 1.00 |

Blooming Plants

| FERNS | Decorative Plants | Each. |
|------------------------|-------------------|--------|
| Bostons, 4-in..... | | \$0.25 |
| Bostons, 5-in..... | | .60 |
| Bostons, 6-in..... | | 1.00 |
| Bostons, 7-in..... | | 1.75 |
| Bostons, 9-in..... | | 2.50 |
| Whitmanii, 4-in..... | | .25 |
| Whitmanii, 5-in..... | | .60 |
| Macawii, 4-in..... | | .25 |
| Bird's-Nest, 3-in..... | | .35 |
| Bird's-Nest, 4-in..... | | .50 |

DRACAENAS

Terminalis, Massangeana and Frangans, fine stock, highly colored.....5-in., \$1.50; 6-in., \$2.00

CROTONS, best leading varieties, 5-in., 1.00; select, 1.50

PANDANUS VEITCHII, good stock, 4-in., .50; 5-in., 1.00

RUBBER PLANTS, extra fine ..5-in., .75; 6-in., 1.00

[DAVIS
GARDENS]

J. W. DAVIS COMPANY, Terre Haute, Ind.

Now! Evergreens!!

For Window Boxes and Tubbing



From Now till Xmas. Throw out the tender stock and refill with hardy Evergreens. Make your window box and tubbing business do double duty.

See to it that your customers are supplied with hardy Evergreens for their window boxes and urns during the winter months, just as you see to it that Geraniums and Vincas are there for Decoration Day. For winter decoration Hill's Hardy Evergreens are indispensable. The charming foliage effects and rare fragrance of Evergreens is remarkable, adding color, warmth and cheerfulness, while their rugged hardiness permits outdoor use all the year around.

Wire or mail orders now. Shipments will be on the way in a few hours. Telegraph orders given special attention. Prompt service guaranteed.

Hill's Selected Evergreens

Window Box Evergreens

| ASSORTED VARIETIES (OUR SELECTION)..... (25 PLANTS, \$13.00) | Inch | 10 | 50 |
|--|-------|---------|-------|
| Thuya Pyramidalis (Slender)..... | 10-12 | \$ 6.50 | 25.00 |
| Thuya Pyramidalis (Slender)..... | 12-18 | 7.50 | 35.00 |
| Juniperus Canadensis (Low)..... | 10-12 | 7.50 | 30.00 |
| Juniperus Canadensis (Low)..... | 12-18 | 10.00 | 45.00 |
| Juniperus Virginiana (Pyramidal)..... | 12-18 | 3.75 | 15.00 |
| Juniperus Virginiana (Pyramidal)..... | 18-24 | 4.50 | 20.00 |
| Picea Canadensis (Conical)..... | 10-12 | 5.25 | 22.50 |
| Picea Canadensis (Conical)..... | 12-18 | 6.00 | 27.50 |
| Pinus Mugho (Globular)..... | 8-10 | 7.50 | 30.00 |
| Pinus Mugho (Globular)..... | 10-12 | 9.00 | 37.50 |

Tubbing Evergreens

| PYRAMIDAL VARIETIES | Feet | Each | DWARF VARIETIES | Feet | Each |
|---------------------------|------|--------|-----------------------------|-------|--------|
| Thuya Pyramidalis..... | 3 | \$4.00 | Juniperus Canadensis..... | 1-1½ | \$2.50 |
| Juniperus Virginiana..... | 3 | 5.00 | Pinus Mugho..... | 1-1½ | 2.50 |
| Picea Canadensis..... | 2 | 5.00 | Juniperus Pfitzeriana..... | 3 | 6.50 |
| Juniperus Schottii..... | 3 | 6.50 | Thuya Occidentalis..... | 3 | 2.75 |
| Juniperus Glauca..... | 3 | 7.00 | Sheared Globes (Thuya)..... | 1¼x1¼ | 4.00 |
| Tsuga Canadensis..... | 3 | 4.50 | | | |

SPECIAL OFFER

25 Window Box Evergreens (Our Selection) } \$20.00
2 Tubbing Evergreens (Thuya) 3 feet }

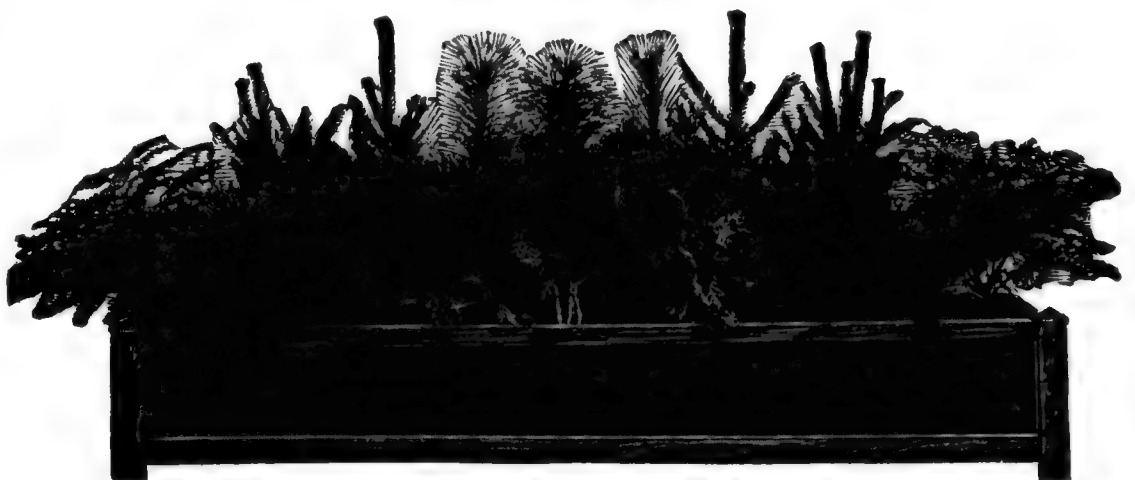


PYRAMIDAL ARBOR VITAE

From the Trade

"Your shipment of Window Box Evergreens arrived in fine condition, and we want to thank you for care in selecting it."—Ernst Wienhoeber Co., Chicago, Ill.

"The Evergreens for Window Boxes were received and proved entirely satisfactory. The Evergreens have attracted a great deal of attention."—C. Young & Sons Co., St. Louis, Mo.



SEND FOR COMPLETE CATALOGUE

THE D. HILL NURSERY CO., Inc.
Evergreen Specialists
Largest Growers in America
DUNDEE, ILL.

Box 403

Chrysanthemums

Best Shipping Varieties Large Quantities Heavy Foliage Perfect Flowers

CHAS. RAGER, White

MAJOR BONNAFFON, Yellow

CHIEFTAIN, Pink

In lots of 100 or more, \$10.00, \$12.00, \$15.00 and \$20.00
Especially fine lot of smaller flowers at \$5.00 and \$8.00 per 100.

Pompons

Pink and White, at 75c per bunch

Boston Ferns

Bushy, clean, well finished stock

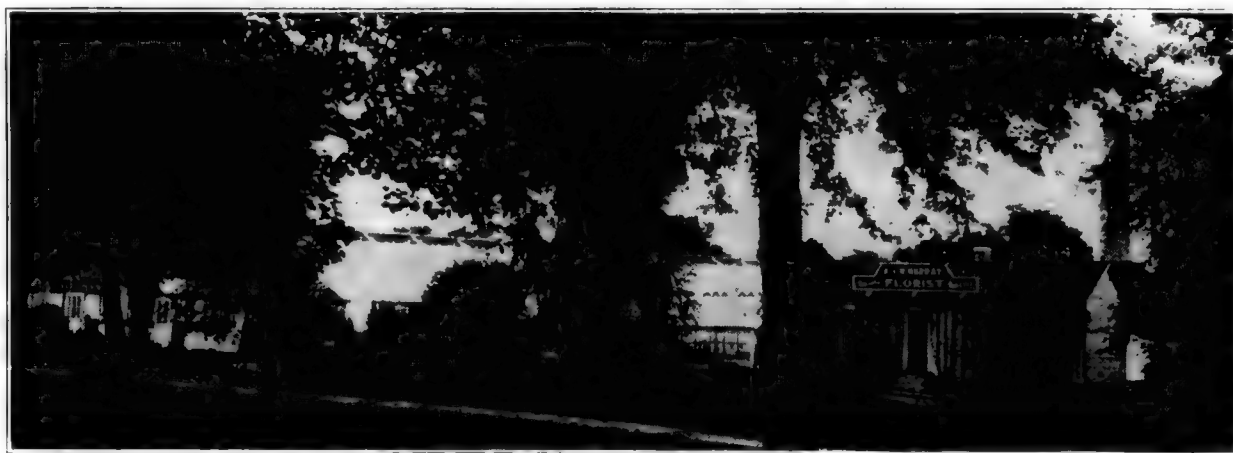
5-inch.....at 40c each

Asparagus Plumosus

Strong, bushy

5-inch.....at 35c each

DAVIS FLORAL CO., WHOLESALE FLORISTS
DAVENPORT, IOWA



Only good stock is shipped from this place

The following are all good strong plants ready to shift.

All flowering plants in assorted colors, mostly bright shades.

Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

CYCLAMEN out of 4-in. pots, \$30.00 per 100; **CYCLAMEN** out of 5-in. pots, \$60.00 per 100;
CYCLAMEN out of 6-in. pots, \$125.00 per 100.

| | |
|---|---|
| Primula Obconica, out of 4-in. pots, \$25.00 per 100 | Ferns, Whitmanii, - out of 3-in. pots, \$12.00 per 100 |
| Begonia Gracilis, - out of 3-in. pots, 12.00 per 100 | Asparagus Plumosus, out of 3-in. pots, 10.00 per 100 |
| Begonia Gracilis, - out of 4-in. pots, 25.00 per 100 | Asparagus Sprengeri, out of 3-in. pots, 10.00 per 100 |
| Cinerarias, - - - out of 5-in. pots, 50.00 per 100 | Dracaena Indivisa, - out of 2-in. pots, 5.00 per 100 |

CASH WITH ORDER

The above prices include careful packing.

R. S. McMURRAY, Bellefontaine, Ohio

NOTICE THE PRICES

PALMS AND CYCLAMEN



Latania Borbonica (Chinese Fan Palm)

Latania Palms, 7-in. pots, bushy, well-rooted plants at\$1.50 each
Just what you need to help out in your decorations.



**Kentia
Belmoreana**

No interruption in shipments was caused by the fire of October 17 and we are able to fill promptly, with excellent stock, all orders sent us.

CYCLAMEN

For immediate and Holiday shipment



Cyclamen—Photographed Oct. 29, 1921

Cyclamen for Immediate Shipment

| | |
|------------|-----------------|
| 3-in. | \$15.00 per 100 |
| 4-in. | 25.00 per 100 |
| 5-in. | 50.00 per 100 |
| 6-in. | 75.00 per 100 |

For Christmas Delivery—Place Your Order Now

| | |
|------------|-------------|
| 4-in. | \$0.50 each |
| 5-in. | 1.00 each |
| 6-in. | 1.50 each |
| 7-in. | 2.00 each |

In spite of the severely hot summer, our Cyclamen are as good as in previous years.

KENTIA PALMS

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.
Kentia Belmoreana, made-up, 3 plants in a 7-in. pot, each\$3.00

PACKING CHARGES—Add 10% for shipment in clay pots and 5% when shipped out of pots.

SPHAGNUM MOSS

10 Standard Burlapped Bales.....\$12.50
No packing charge.

The George Wittbold Co.

Wholesale Growers of Potted Plants

CHICAGO, ILL.

745 Buckingham Place,

CRAIG SPECIALTIES

Never before have we offered to our customers such a complete and Foliage plants. We are booking heavily on Christmas orders, Station and make their selections, or mail orders at once, so that

We cordially invite you to our new home at Norwood Station, Delaware County, Penn-Baltimore & Ohio Railroad to Holmes Station, Pennsylvania. Those having their own

CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

Immediate Delivery

- 4-inch pots, strong plants, \$10 per doz.; \$75 per 100.
- 5-inch pots, strong plants, \$15 per doz.
- 6-inch pots, strong plants, \$18 and \$24 per doz.
- 7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.
- 10-inch pots, strong plants, \$7.50 and \$10 each.
- 12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

Croton Punctata

One of the finest and most satisfactory varieties for basket work and centers of ferneries.

- 2½-inch pots, \$20 per 100; \$175 per 1,000.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$50 per 100.

Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety than any firm in the country.

Dracaena Godsefiana

Green and white leaf, very hardy, fine for baskets.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.

Dracaena Warneckii (New)

Silver and green leaf. Very durable.

- 6-inch pots, \$30 per doz.
- 7-inch pots, \$3.50 each.

Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

- 4-inch pots, \$9 per doz.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7 and 8-inch pots, \$3.50 and \$5 each.

Dracaena Massangeana

The Dracaena with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

- 4-inch pots, heavy, \$12 per doz.; \$100 per 100.
- 8-inch pots, heavy, \$4 and \$5 each.
- 6-inch pots, heavy, \$2 and \$2.50 each.
- 10-inch pots, heavy, \$7.50 each.

Dracaena Fragrans

Plain, green leaf.

- 4-inch pots, \$9 per doz.
- 6-inch pots, \$24 per doz.
- 8-inch pots, \$4, \$5 and \$6 each.
- 10-inch pots, \$7.50 each.

Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

- 2-inch pots, \$20 per 100.
- 3-inch pots, \$35 per 100.
- 4-inch pots, \$60 per 100.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7-inch pots, \$3.50 and \$4 each.

Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.
- 8 -inch pots, \$5 each, made up, very handsome.

Dracaena Terminalis

Exceptionally well colored.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 5 -inch pots, \$15 per doz.
- 3 -inch pots, very heavy, \$50 per 100.

We would suggest ordering the above early, as the demand is always great.

Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.

- 6-inch pots, \$2 each.
- 7-inch pots, \$3.50 each.

Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edge of the leaf.

- 4-inch pots, \$12 per doz.; \$100 per 100.
- 6-inch pots, \$2 and \$2.50 each.
- 8-inch pots, \$4 and \$5 each.

Dracaena Longii

- 4-inch pots, \$5 each.
- 6-inch pots, \$10 each.

Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.

- 4-inch pots, \$1.50 each.
- 6-inch pots, \$3 each.
- 7-inch pots, \$5 each.

BEGONIAS

Immediate or Later Delivery

Begonia Mrs. J. A. Peterson

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$24 per doz.

Begonia Gloire De Lorraine

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$18 and \$24 per doz.

Begonia Glory of Cincinnati and Mellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

- 5-inch pots, heavy, \$125 per 100.
- 6-inch pots, heavy, \$24 per doz.

Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

- 5-inch pots, \$125 per 100.
- 6-inch pots, very heavy, \$24 per doz.

Begonia Pride of Newcastle

Dark, red sport of Mrs. Patten. In bloom every day in the year.

- 4-inch pots, heavy, \$4 per doz., \$30 per 100.
- 6-inch pots, heavy, \$9 per doz., \$70 per 100.

Begonia Erfordii

- 4-inch pots, in bloom, \$18 per 100.

HYBRID TEA ROSES

My Maryland, Donald MacDonald, Columbia and Ophelia. Exceptionally fine stock for Fall planting, or for growing on for Easter sales.

- 6-inch pots, \$9 per doz., \$70 per 100.

FIELD GROWN CLIMBING ROSES

- Excelsa and Lady Gay, heavy stock.
- 2-year-old, \$6 per doz., \$40 per 100.

HYDRANGEAS

French and Otaksh

Immediate or Later Delivery

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

- 4-inch pots, strong plants, \$35 per 100; \$325 per 1,000.
- 6-inch pots, strong plants, \$50 per 100; \$475 per 1,000.
- 7-inch pots, strong plants, \$75 per 100.
- Larger plants, \$12, \$18 and \$24 per doz.
- Field grown, \$35, \$50 and \$75 per 100.
- Field grown, specimens, \$1.50 and \$2 each.

CLEVELAND CHERRIES

Exceptionally well berried.

- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.
- 7-inch pots, \$1.50 and \$2 each.
- 6-inch pots, standards, \$1.50, \$2 and \$2.50 each.

CHRISTMAS PEPPERS

One of the best novelties for baskets, etc.

- 4-inch pots, \$6 per doz.
- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.

COMBINATION BASKETS

Fancy baskets filled with the brightest colored foliage, Dracaenas, Crotons, Pandanus, Arecas, Ferns, etc. Sure Christmas sellers.

- \$5, \$6, \$7.50 and \$10 each.

ROBERT CRAIG COMPANY,

IMMEDIATE AND CHRISTMAS DELIVERY, 1921

line of stock, and of such high quality, including both Flowering and suggest to our many customers to either call at Norwood reservation can be made to avoid disappointment.

sylvania, easily reached by trolley, or Pennsylvania Railroad to Norwood Station, and greenhouses or conservatories would do well to have shipment made during November.

POINSETTIAS

The largest and finest stock in America. The true red variety.
8-inch pots, \$85 per 100.
4-inch pots, \$50 per 100.
4-inch pots, branched, \$65 and \$75 per 100.
7-inch Azalea Pans, 3 plants and ferns, \$24 per doz.
8-inch Azalea Pans, 3 plants and ferns, \$30 per doz.
8-inch Azalea Pans, 3 branched plants and ferns, \$36 per doz.
8-inch Low Pans, 6 plants and ferns, \$24 per doz.
9-inch Low Pans, several plants and ferns, \$3.50, \$4 and \$5 each.
12-inch Low Pans, several plants and ferns, \$7.50 each.

CYCLAMEN

Now booking orders for immediate and Christmas delivery.

This has been one of our specialties for over 20 years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly, drawn stock offered at less money. We confidently feel that our four large houses containing 25,000 plants will not be enough. They have been pronounced by plant experts from all over the country as the finest stock ever grown.

4-inch pots, \$60 per 100.
4-inch pots, heavy, \$75 per 100.
5-inch pots, heavy, \$15 and \$18 per doz.
6-inch pots, very heavy, \$24, \$30, \$36 and \$42 per doz.
7-inch pots, very heavy, \$4 and \$5 each.
8-inch pots, very heavy, \$5 and \$6 each.
9-inch pots, very heavy, \$7.50 each.
10-inch pots, very heavy, \$10 and \$12 each.

CROTON LEAVES AND SPRAYS

Cut Croton Leaves and Sprays have been supplied by us in the past few years to some of the leading retail florists, who have featured them in mantel, table and funeral work. Cut Crotons will last in a cool place from three to four weeks. We can supply them every day in the year.

Very highly colored sprays, at \$0.50 each; cut leaves, \$5 per 100.

When you have orders for funeral or table work, "out of the ordinary," order Craig's Cut Crotons.

ENGLISH IVIES

Small leaf variety. Excellent for made up baskets or trellis work.

4-inch pots, 3 plants, \$35 per 100.

150,000 NEPHROLEPIS

(In variety)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

Nephrolepis Norwood

The most beautiful form of Nephrolepis to date, graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood Station greenhouses.

Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100; \$100 per 1,000.
4 -inch pots, \$6 per doz.; \$45 per 100.
Orders filled strictly in rotation

Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any crested sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100; \$90 per 1,000.
6 -inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$5 per doz.; \$35 per 100.
6 -inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Teddy Junior

Fine, young plants, from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.
8-inch pots, \$24 per doz.
11-inch tubs, \$4, \$5 and \$6 each.

Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$35 per 100.
6 -inch pots, \$12 per doz.
11 -inch tubs, \$5 and \$6 each.

Nephrolepis Scottii

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$35 per 100.
6 -inch pots, \$12 per doz.; \$90 per 100.
8 -inch pots, \$24 and \$30 per doz.

PALMS

Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, \$30 per doz., made up.
7-inch pots, made up, \$4, \$5 and \$6 each.
8-inch pots, made up, \$7.50 and \$10 each.
10-inch pots, made up, \$12.50 each, 5½ to 6 feet tall.

Phoenix Roebelenii

Very scarce. Fine for growing on.
2-inch pots, 3 to 4-leaf, \$35 per 100.

MISCELLANEOUS STOCK

Otaheite Oranges

A fine stock of this wonderful Christmas plant. Best we have ever offered.

2½-inch pots, for growing on, \$20 per 100; \$190 per 1,000 plants in fruit ripened, November and December, \$0.40 per fruit.

Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.
7 -inch pots, \$36 per doz.

Pandanus Veitchii

Well colored plants.
4 -inch pots, \$12 per doz., \$90 per 100.
5½-inch pots, \$18 per doz.
6 -inch pots, \$24 and \$30 per doz.
7 -inch pots, \$4 each.
10 -inch pots, \$7.50 each.
8 -inch pots, \$5 each.

Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.
2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.
3 -inch pots, heavy plants, \$35 per 100.
4 -inch pots, heavy plants, \$75 per 100.
6 -inch pots, heavy plants, \$18 per doz.

Genista Racemosa

A large stock of well-grown plants for growing on.
5-inch pots, \$75 per 100.
6-inch pots, \$100 each.
Larger plants, \$1.50, \$2 and \$3 each.

IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each
Three-quarter size cases..... 1.25 each
Small size cases..... .50 each
Half size boxes..... 1.00 each

TERMS: CASH WITH ORDER: Kindly send sufficient to cover the entire bill. We do not make shipments C. O. D. unless remittance has been made on account to guarantee acceptance. This does not apply to regular customers. **REMITTANCES:** Remittances should be made by money order or New York drafts. If money is sent, letter should be registered. All prices quoted in this list are strictly net. **SHIPPING INSTRUCTIONS:** Give your name, post office, county and state and the name of your nearest express office to which shipment is to be made. We have always made it prominent in our printed terms that our goods are sold F. O. B. cars at the point of shipment and are at the purchaser's risk while in transit. Because of the present unsettled conditions we wish to emphasize still further that we do not guarantee safe delivery. The ownership of all goods sold by us passes to the purchaser on delivery by us to the carrier, and the issuing of the receipt by the carrier ends our responsibility. Any claims for damage should be made promptly to the agent at the point of delivery. **CORRESPONDENCE:** We endeavor to answer all correspondence promptly, but owing to the pressure of business we ask that all requests be clearly and concisely stated. **ERRORS:** Keep a copy of your order. We aim to have our orders correctly filled. When we are at fault we shall make satisfactory correction.

Norwood Station, Delaware County, Pa.

M.
RICE
CO.

NO STRIKE!

ON THE RAILROADS

This news, flashed over the wires, brought a welcome feeling of relief to business people all over the country. Nothing now to interfere with the rapid return to normal business prosperity, with everyone looking forward to a

Most Profitable Xmas Trade Are You Prepared?

Don't delay longer in ordering the many things you will need to handle your trade properly. *Supplies* with the "**Keystone Quality**" *Label* are **the Best**—they sell quicker and give more satisfaction because they are the **Quality Standard**.

What Do You Need?

Please Let Us Quote You

M. RICE CO.

Florists' Supplies That Excel

1220-22-24 Spring Garden St.

PHILADELPHIA, PA.

M.
RICE
CO.

W

Ribbons for Thanksgiving

Every Thanksgiving table should be supplied with a handsome plant, tied with ribbon or chiffon.

We are prepared to supply the latter, in novel weaves and colorings, at prices which will not tax the pocketbook of even the modest purchaser.

At your service.

WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

MILLS
PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK

MOTH ORCHIDS IN THE MAKING

A study of orchids in general is helpful in understanding any one species of orchids. So this article proceeds, as it were, from the general to the specific, treating first of orchids as a family and then concentrating attention on a few favorite species of spray orchids.



ORCHIDS are herbaceous perennials; that is an interesting fundamental fact, worthy of first mention here. It is true that they are not customarily regarded as belonging to the perennial class, partly for the reason that they are eminently fitted, by uniqueness and beauty, to constitute a class by themselves. A more important point of distinction is, that the majority of ordinary perennials are more or less hardy, while the majority of orchids—not all of them, by any means—are tender, heat-loving exotics. Nevertheless, orchids are truly and intrinsically perennial. They are more persistently perennial, in fact, than are many plants that are invariably considered as members of the perennial class. Indeed, a few of the hardy or semi-hardy orchids, such as certain cypripediums or lady's slippers, are included in some catalogues of herbaceous perennials. They are so included on account of their hardiness.

Veil of Mystery.

Another factor that has aided in keeping orchids in a class by themselves is the veil of mystery that has surrounded them. Like most other widely prevalent notions or beliefs, this idea of orchids being involved in mystery is founded partly on real, substantial facts. There are elements of mystery in the culture of all plants, but especially in the culture of plants so peculiar as are the orchids. So greatly do orchids differ from other families of plants, and so greatly do many genera of orchids differ from one another, that the grower who has acquired command of the principal details of orchid culture is a man of no meager accomplishments. No doubt,

orchids are tenacious of life and will endure a vast amount of abuse. One proof of that endurance lies in the fact that so many thousands of them have been imported from remote countries and have been reestablished so readily and with so small a proportion of loss. But orchids that are unnecessarily abused will not bring a great deal of either credit or profit to the grower.

One Mystery Solved?

One of the former real mysteries of orchid culture was the uncertain, uneven and altogether unsatisfactory germination of the seeds. Even expert growers were puzzled and chagrined by the irregularity and frequent scantiness of the results they achieved in this department of their work. Early in the

present century, however, scientific investigators announced that the problem had been solved. They had discovered, or definitely proved, they said, that the presence of the proper root fungi, or mycorrhizal fungi, is essential to the germination of orchid seed. If a grower has confidence in this discovery and is governed accordingly, he sows the seed either on the surface of the pots containing the parent plants, or on finely chopped sphagnum which has previously been inoculated with the root fungus from the species of orchid to which the seed plant belonged. That, of course, is a necessarily brief and inadequate statement of a rather complicated process. The aforementioned scientific investigators do not claim that there is anything new in the mere act of sowing the seed on the pots. As all orchidists are well aware, that was a common practice many years ago and the good results of the practice were more or less known, but the service rendered by the fungi in producing those results had not been clearly detected.

Friendly Fungi.

Now that the usefulness of the right sort of fungi is realized, their aid can be sought intelligently and successfully—so the scientists believe. But meanwhile growers, regardless of the very existence of any such friendly fungi, continue to sow the seed in numerous different ways—on many sorts of fiber or compost, on burlap stretched over compost, on burlap without any compost at all and even on rough boards—and each method has its champions. Who will throw the next gleam of light on this hazy subject?

It may be well to note here that orchids, especially at the start of their life, are exceedingly fastidious about the sort of fungi with which they associate.



Phalaenopsis Schilleriana Is One of the Finest of Spray Orchids.

The probable value of the right kind of fungi has already been explained; the presence of the wrong kind may be fatal. Hence the necessity of avoiding a sour, unwholesome condition of the compost, which would foster foreign fungi. A good admixture of charcoal aids in keeping the compost sweet and free from harmful fungi.

Among the many points in orchid culture that require exceptional knowledge and skill are these: The proper allowances for the period of rest of the deciduous species; the regulation of the shade all summer and the use of shade in some cases even in winter; the maintenance of a continuously humid but healthful, tropical or semitropical atmosphere, with abundance of ventilation, but with no direct exposure of the plants to drafts.

Compost for Terrestrials.

The most obvious peculiarity of orchid culture, however, is the nature of the potting material, or in numerous instances the entire absence of potting material, with blocks of wood as substitutes for pots or baskets. Even terrestrial orchids, though growing "on the earth" in a manner that has an outward resemblance to the behavior of ordinary plants, usually prefer a much more open and porous potting material than do the generality of plants. A terrestrial orchid is happy if a third or more of its pot is occupied by drainage and the rest of the space is filled with equal parts of chopped live sphagnum, leaf-mold and chopped sod, minus some of the fine soil. To this mixture may be added a little ground bone, perhaps, for some of the hearty-feeding varieties. Or in some cases the compost may be even lighter or less nutritive and the application of a little liquid manure later will make amends for any deficiencies.

How Epiphytes Are Nourished.

But the compost used for terrestrial orchids would seem to be highly nourishing compared with the material supplied to the roots of the epiphytal orchids, the genera which naturally "grow upon" other plants, or upon barren

rocks or similar places. Note that they grow upon, but do not feed upon, other plants. In such positions they derive their food, apparently, from the atmospheric gases, from the water, and from any organic or mineral matter that chances to fall upon them. No orchids are parasites. The epiphytal orchids include the genus *phalaenopsis*, one species of which is shown in the illustration on the preceding page.

Their Native Homes.

In their native homes, largely in humid tropical regions, more or less wooded, the epiphytes not only are found growing on the trunks or branches of trees or the surface of rocks, but many of them also grow in less exposed situations, among vines, mosses, or fine open fern roots, where the elements of slowly decomposing humus serve as part of the nutriment and where the air has free access. In all of these positions the epiphytes are deluged by frequent rains in the wet season; they are watered, also, by heavy morning fogs at other seasons, and by condensing atmospheric vapors which settle on the plants like copious dew. Because of their love of moisture, many genera particularly favor the vicinity of the ocean and of streams.

Imitating the Tropics.

In as close imitation as possible of these natural conditions, the greenhouse epiphytes sometimes are grown on blocks of wood, to which they are fastened, along with a little sphagnum, by means of copper wire. Or they are grown on racks, in open cylinders, or in baskets or perforated pots. The receptacles usually are at least half filled with drainage and the rest of the potting material consists of sphagnum, peat fiber and charcoal. The peat fiber, so called, is formed generally of the chopped fibrous roots of strong-growing wild ferns. Or the compost may consist of equal parts of peat fiber, chopped sphagnum and leaf-mold, liberally mixed with pieces of charcoal. Eventually the roots penetrate the entire mass of material, both compost and drainage, and the open-work receptacles become cov-

ered in time by the wandering, trailing roots.

It is manifest that such compost, if it may properly be called compost, is not intended so much for the purpose of supplying direct nourishment as for the purpose of holding the plants steadily in position, retaining the moisture in which the roots delight, and retaining, also, any residue of decayed organic matter which accumulates among the roots.

Phalaenopsis, the Moth Orchid.

Whether or not it is true, as so great a botanist as Lindley declared, that the genus *phalaenopsis* is "the grandest of all orchids," there is not much doubt that it is the most showy and graceful of the spray orchids and it is therefore in strong demand when fancy sprays are wanted. In the naming of this genus the botanists and the general public have agreed better, perhaps, than usual. It is commonly called the moth orchid, on account of the resemblance of its flowers, in some species at least, to the beautiful, butterfly-like moths. And the botanists did their best to say the same thing in Greek—*phalaenopsis*, moth-like. *P. amabilis* is sometimes known as the Indian butterfly plant.

The propagation of the *phalaenopsis* is a discouraging problem. Attempts to grow it from seed have been poorly rewarded. The plants are seldom capable of division. One or two varieties, notably *P. Lueddemanniana*, occasionally bear small plants on the old flower stems, and *P. Stuartiana* sometimes produces little plants on its roots. In either case the tiny plants, after they have formed sufficient roots, may be removed and potted, but these opportunities for propagation are exceptional.

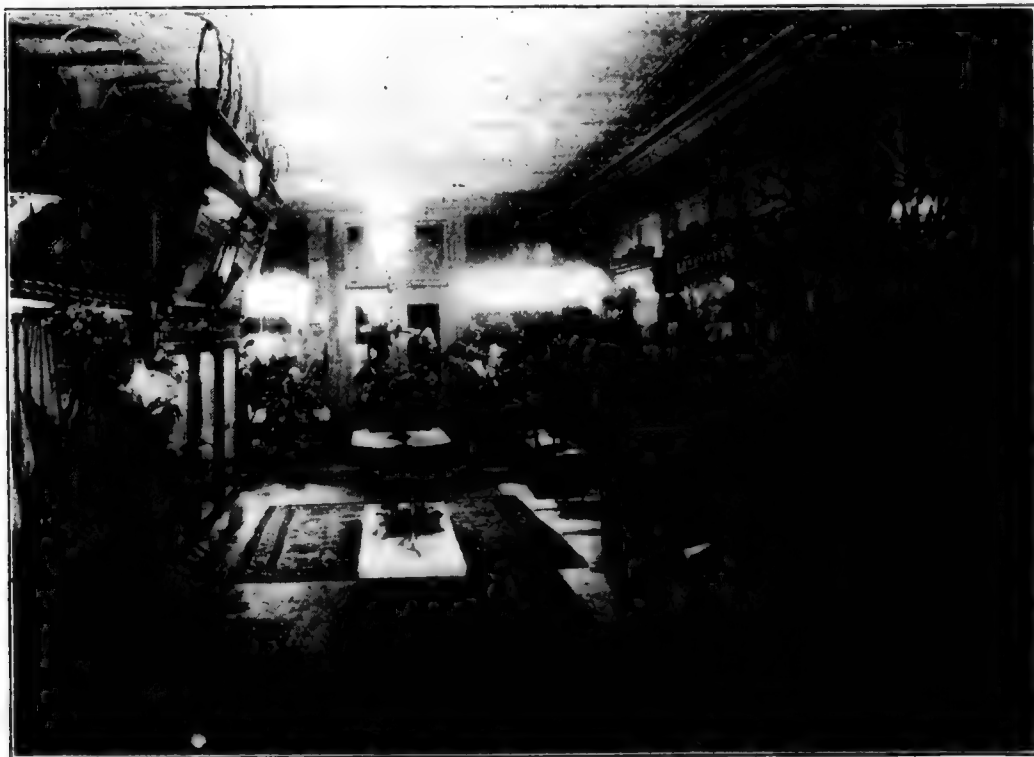
The Phalaenopsis House.

About fifty species of *phalaenopsis* have been discovered, all evergreen and all natives of the hot regions of India and the Malay archipelago, and more particularly of the Philippine islands. Hence they require the warmest house, the "East India department," as it is known in some thoroughly systematized orchid establishments. The minimum night temperature in winter should be 62 to 65 degrees and an average of 70 to 75 degrees should be maintained during the growing season, from March to October, inclusive, with a rise of 10 degrees in sun heat.

Phalaenopsis plants thrive especially well in perforated orchid pans or in deep, open, cylindrical baskets, hung from the roof. The drainage, in the form of clean potsherds and lumpy charcoal, should fill the baskets or pans three-fourths of their depth, and the rest of the material should consist of equal parts of fresh sphagnum and rather soft fern fiber.

Shade and Moisture.

The shading of the *phalaenopsis* requires close, discriminative attention, as the plants must be well protected from the direct rays of the summer sun and yet enough light must be admitted to develop good, firm foliage in preparation for the flowering season. The winter sunshine, from the first part of December to the middle of February, is not usually harmful. In hot weather the plants may be lightly sprayed once a day—not too heavily sprayed, as water too long retained in the center of the



Looking from the Workroom in the Idlewild Store.



View Presented to Those Entering the Remodeled Idlewild Store at Memphis.

plants may cause decay. Frequent drenching of the floor and other surfaces will aid in maintaining the needed atmospheric moisture. Many growers place troughs on the heating pipes, for the evaporation of water. Sometimes the plants are suspended over tanks of slightly warmed water.

Though the plants should not be exposed to direct drafts, yet there should be no lack of fresh air. An excessively close, moist atmosphere is liable to produce large, soft foliage and small spikes of flowers.

Occasional sponging of the leaves with clean, tepid water aids greatly in keeping the plants free from red spider and thrips. If there appears to be immediate danger from these pests, however, the sponging may be done with weak tobacco water, or a light weekly spray of nicotine extract will be safe and effective. Heavy fumigation might be seriously harmful.

Favorite Species.

Some of the most widely known and most popular species of phalaenopsis are: *P. Schilleriana*, with handsome, mottled leaves and much-branched sprays of rich, rosy lilac flowers; *P. amabilis*, or *grandiflora*, and its improved form, *Rimestadtiana*, with green leaves and large, handsome, pure white flowers, and *P. Stuartiana*, bearing white flowers speckled with red and purple.

Additional varieties met with in American collections include *P. Lueddemanniana*, *P. Lowii*, *P. violacea*, *P. intermedia* and *P. Esmeralda*, all of which are beautiful, but not so valuable commercially as the other sorts named.

Practical Use of Phalaenopsis.

As to the practical, commercial purposes for which the phalaenopsis and other spray orchids are suitable, the demand for them is generally restricted, of course, to stores that have a wealthy and generous class of patrons. Edward

Mallinson, manager of the store of the Fleischman Floral Co., at 84 East Jackson boulevard, Chicago, handles considerable quantities of phalaenopsis sprays, though he states that they would be a more salable commodity, a "better commercial proposition," if they could usually be obtained when most needed. The popular varieties of phalaenopsis, he says, are too likely to be in most prolific bloom during Lent, when ultra-fashionable affairs, requiring such costly flowers as orchids, are least likely to occur. In that one particular, seasonableness and availability of the blooms, he considers oncidiums preferable.

The Gem and Its Setting.

Mr. Mallinson says it is difficult to offer definite suggestions about the proper use of the phalaenopsis in sprays, designs and other work, for the simple reason that the phalaenopsis is so generally, widely adaptable that the number of its uses is limited only by its expensiveness. The flowers have such beauty of form and color, and have a natural curve of stem so exquisitely graceful, so exactly right for the best effect, that they are the ideal finishing touch in innumerable situations. Always, however, the orchids should be treated as really the finishing touch, the dominant feature, the floral gem for which the other flowers serve principally as the setting. Yet the flowers that form the setting, though cheap as compared with the orchids, should not be so manifestly cheap as to impart an appearance of cheapness to the entire design. The setting of the orchids, like the setting of a valuable jewel, should not suggest tawdriness, but should be fairly, appropriately rich, as well as harmonious. Of course, supremely handsome sprays and other pieces may be made entirely of orchids, if the customer wishes—and if his wishes conform to his pocketbook.

Mr. Mallinson occasionally takes

what might be called a good sportsman's chance by displaying a few orchids prominently in the windows, even though he may have no well founded hope of selling them at a remunerative price. He believes that such advertising is profitable in such a locality as his, in spite of the costliness of the flowers.

THE MARCH OF PROGRESS.

Large numbers of retail florists of the old school are planning to modernize their stores "as soon as the clouds roll by," appreciating that new and up-to-date stores, which are springing up like mushrooms on a May morning, will get the business if the old-timers don't watch out. Such as have this thought in mind will be interested in the transformation wrought by W. H. Englehart, of the Idlewild Greenhouses, in his Memphis store, shown in the accompanying illustrations.

Beginning the work of remodeling by increasing the depth of the store, the partition was moved backward to provide the necessary space for increasing sales and improved display. The fixtures were refinished or replaced and the interior walls so completely redecorated as to present an entirely changed appearance. The color scheme in this store is novel and effective. The walls are done in a soft tone of pink and the fixtures are in ebony trimmed with gold.

As soon as the remodeled store was ready for the public the volume of business began to show the good effect of the improvement.

Saginaw, Mich.—The regular monthly meeting of the Saginaw-Bay City Floricultural Society was combined with the annual competitive chrysanthemum show, of the large-flowering and pompon varieties of chrysanthemums, held at Grohman the Florist's store, Saginaw, Monday evening, November 7.

BEHIND THE BARS

MITTING IN JAIL.

Held for Review Readers.

In its campaign to prevent the defrauding of florists by petty swindlers, The Review has put in jail one known to members of the trade in several parts of the country, E. De Roo Mitting or Ernest Mitting. The sheriff at Fort Morgan, Colo., is holding him in order that those readers of The Review whom Mr. Mitting has swindled may prosecute. Two telegrams in last week's issue told the story briefly. How he was arrested is told by L. J. Reid, proprietor of the Morgan Floral Co., at Fort Morgan, Colo., thus:

"On the afternoon of October 31 a young man walked into our office, which is right in connection with the greenhouse, and asked for the proprietor. He was told that the proprietor was out on business, but might be back at any time, and that Mr. Wood, the greenhouse foreman, was in the houses. He had soon made himself acquainted with all the force.

The Hard-Luck Tale.

"About 5 p. m. I returned, and the young man introduced himself as Mitting the Nurseryman. He seemed quite nervous and excited. With much talk he tried to sell some berry plants, bulbs and ornamental stock, putting up a hard-luck story about having been held up in Nebraska and losing his ticket to California, his money and his suit case. However, he did have a brief case under his arm and in it papers showing him to be Mitting. Among these papers were letters addressed to E. D. Mitting, both at Chicago and at 1431 Fifteenth avenue, Sunset District, San Francisco, Cal. One of these was on stationery of J. L. Childs, Inc., Floral Park, N. Y. Another paper was a U. S. Army discharge, which appeared all right and showed his signature. Other papers showed trades, orders, etc., with Nebraska and other nurseries, among them one definitely with a nursery at Kearney, Neb.

"He wanted a check cashed so that he could get to friends in Denver. When he asked for only \$5 on the Garfield Park Bank of Chicago I promptly cashed it. I also gave him a written order for some *Spiraea Vanhouttei*, which he represented that he had secured by trade from a Nebraska nursery. This was to be delivered in the spring, but I declined to pay anything down on it as he requested, telling him that I preferred to cash his check now and pay for goods as delivered in the spring.

"When Mr. Mitting left, the help jollied me about having been stung, but I was inclined to be optimistic and accept the papers as showing him genuine.

Review Reveals Swindler.

"The next morning one of the men brought to my attention the article in The Review of October 27 entitled, 'Mr. Mitting Again.' I promptly acknowledged that the treats were on me.

"A few hours later that morning Mitting sent over for a paper which he had carelessly left. The paper was turned

over to the errand boy, and inquiry brought out the information that Mitting was then at the home of a nearby nurseryman by the name of Curry. After the messenger left, the check mentioned above and the page from The Review were turned over to the local sheriff, who simply said, 'Well, let's go get that bird. He is over beating Curry right now.'

"Mitting was taken into custody at Mr. Curry's home just as he was trying to get Curry to pay \$50 down on an order for next spring's delivery. Mitting acknowledged that he was the man mentioned in The Review, maintained that he had reimbursed the Honolulu man with a note instead of the goods, admitted that the \$5 check just given to the Morgan Floral Co. was covered by no funds in the Garfield Park Bank of Chicago, but offered to make it good by wiring relatives to cover it with a deposit.

"The sheriff wired The Review, as noted in last week's issue. On information supplied, the sheriff wired the New York firm defrauded of \$25, which re-

plied that it did not care to shoulder the expense necessary to take him there. The sheriff telephoned the Denver office of the postal authorities, stating the circumstances of the Honolulu case, and they acknowledged that the government should do something, but the Denver office seemed to imply that it had no jurisdiction, as it was the business of the western office. The Denver office agreed to communicate with the western office, but sheriff has received no instructions.

Action Needed from Victims.

"The only thing really definitely against Mitting here is securing \$5 on a check which he admits to be no good, but apparently which he might make good. It is apparent, however, the game he has been playing. The county and state here could scarcely prosecute on what we have against him.

"We believe in doing our part in helping to protect the florists' trade, and like the attitude The Review has taken in tracing offenders. But this man was simply held on the information supplied by The Review and unless some authority claims him soon he will have his freedom."

Pittsburgh, Pa.—A new florist's shop was opened in the Heckler building, Sheridan, Pa., by Towne & Miller on Saturday, October 29. Each customer attending received a flower.

HE'S HOME AGAIN

PENNOCK'S HOME-COMING.

Welcome in New York.

A committee of friends of Samuel Pennock, of Philadelphia, president-elect of the S. A. F., who has been in Germany for seven months as a representative of the American Friends' service committee, got in touch with him by wireless two days after the *Orbita*, on which he was returning, left Southampton, and tendered him a reception and dinner, to take place on his arrival in New York November 4. Mr. Pennock wirelessly his acceptance, and arrangements were forthwith made for the dinner to be held at the Pennsylvania hotel Friday evening, November 4. At the time appointed, 6:30 p. m., the hosts, to the number of about fifty, were present to greet the guest, and all sat down to tables arranged in the form of a hollow square.

In the center of the square was a group of tall vases of pompon chrysanthemums, with the new variety, New York, forming the apex of the group. Hosts and guests wore *Cypripedium* insigne *Sanderæ* flowers as a boutonniere, presented by Joseph A. Manda. The chrysanthemums were provided by Wallace R. Pierson, who presided as chairman and toastmaster. Among the hosts were four past-presidents and the present president of the S. A. F., three of the society's directors and its secretary, and the president and ten past-presidents of the New York Florists' Club.

Hosts of the Evening.

The hosts were Wallace R. Pierson,

John Young, Robert Simpson, G. E. M. Stumpp, F. R. Pierson, Leonard Barron, William H. Duckham, Frank H. Traendly, A. M. Henshaw, A. T. Bunyard, Benjamin Hammond, Fred L. Atkins, John H. Pepper, Joseph A. Manda, Roman J. Irwin, Thomas Roland, Charles Schenck, J. C. Vaughan, Charles B. Weathered, E. J. Fancourt, David S. Ward, Charles H. Totty, Isaac S. Hendrickson, William R. Cobb, W. A. Manda, A. T. De La Mare, R. T. Brown, A. L. Miller, W. H. Siebrecht, Sr., J. H. Flessner, James McHutchison, Percy B. Rigby, John G. Esler, L. W. C. Tuthill, Max Schling, J. Walter Reimels, A. M. Schieder, Henry Rudolph, Peter Gerlaid, Charles Schwake, Emil Schloss, Joseph E. Morichard, Jos. A. Millang, and Denis Kenna.

Mr. Pennock's Remarks.

After coffee and cigars had been served, the guest of the evening, being called upon by the toastmaster, made a lengthy address, in the course of which he described the work he had been engaged in while in Germany, which was the feeding of undernourished children and mothers a supplementary meal each day. In all the districts covered, the meals served aggregated over 1,000,000 each day. He was glad to be home again, he said, and he most heartily appreciated the welcome that evening accorded to him by his friends in New York. Other speakers were Wallace R. Pierson, Leonard Barron, Benjamin Hammond, Fred L. Atkins, Thomas Roland, J. V. Vaughan, W. A. Manda and John Young.

FALL FLOWER SHOWS

FEATURES AT FRISCO.

An Autumn Altar.

The quintessence of all the floral beauties of autumn seems to have been chosen to execute the decorations of the altar pictured on page 26. "Distinctly picturable," say you, and we all agree. It is a production of the artistry of Albert O. Stein, of San Francisco, and was exhibited at the big show held in that city October 26 to 30.

Looking toward the altar side, one is at once given the effect of great distance in an aisle following well placed columns interspersed with tall candles, not too mathematically placed. The columns are autumn-like, wreathed with clinging garlands of French marigolds, and the surrounding decorations are of autumn-colored mums, gladioli, pompons, etc. Yellow and red chrysanthemums and gladioli are the principal flowers on the altar proper and here, again, the atmosphere is that of autumn. On either side of the aisle leading to the altar are tables fittingly decorated.

It is regrettable that the illustration cannot show the orange glow of the spot lights that played on the display at the San Francisco show. These lights did much to heighten the whole effect.

And the Appropriate Bride.

The illustration of the bride exhibit of Pelicano, Rossi & Co., at the San Francisco show, shows this striking display, whose praises were on the lips of everyone who saw it. From the picture you would judge that the bride was real flesh and blood. But this naturalness is due only to the genius of Pelicano, Rossi & Co. Nevertheless, no real bride ever carried a more beautiful shower

bouquet of orchids and lilies of the valley. The baskets in the display are individual works of art and the general ensemble is a veritable wealth of beauty. Mums, foliage plants, pompons, etc., were used.

NEW YORK FALL SHOW.

Held by Horticultural Society.

The annual fall exhibition of the Horticultural Society of New York, held this year with the cooperation of the Garden Club of America, opened in the American Museum of Natural History, Central park, west, and Seventy-seventh street, New York, Thursday evening, November 3. It was in progress during the three following days, with a large attendance throughout. Admission was free, but on the opening night only members and friends were admitted.

The exhibition was much larger than those staged in the last year or two, but one could not help remarking the falling off in exhibits of long-stemmed exhibition forms of chrysanthemums. The deficit was, however, more than compensated for in the greatly increased stagings of singles and pompons, which were wonderfully fine.

Commercial Exhibits.

There were some creditable commercial exhibits, particularly in the rose and orchid sections.

The open classes for specimen bush and standard varieties of chrysanthemums were, as last year, but poorly filled. The immense plants formerly staged at this show by Adolph Lewisohn were sadly missed, but the specimens shown were good, although individually

only of medium size. The competition centered about the exhibits of Miss A. De La Mar, of Glen Cove, and W. B. Thompson, of Yonkers, the former carrying off three of the four firsts.

The C. H. Totty Co., Madison, N. J., carried off the first prize in the commercial class for a vase of twenty blooms, one variety, stems not less than three feet, and also first for a collection of twenty varieties, one bloom of each. The Springfield Floral Co., Springfield, N. J., took first in the commercial class for a collection of pompons, twelve varieties, with the C. H. Totty Co. a close second. The C. H. Totty Co. won first for a collection of singles, twelve varieties, comprising Portia, Charles Fairs, Millicent Piper, Gloriana, Isabel Felton, and others under number.

The Rose Classes.

In the rose classes for commercial growers competition was rather keen. In the class for fifty white, the C. H. Totty Co. won first with Angelus, and F. R. Pierson, Tarrytown, N. Y., second with White Killarney. It was evident that the former pointed more for substance of flowers, other qualities being fairly equal. The C. H. Totty Co., also with Angelus, won the silver medal for a new meritorious variety not in commerce. F. R. Pierson won first in the class for fifty red with Francis Scott Key, and L. B. Coddington, Murray Hill, N. J., second, with Hadley. Premier was the staging for fifty dark pink, F. R. Pierson's vase winning first over L. B. Coddington, second. In the light pink class C. H. Totty Co. won first, and L. B. Coddington, second, both exhibiting Columbia. In the yellow class, L. B. Coddington won first with Mrs. Aaron Ward.

The C. H. Totty Co. staged also, but



Display of Pelicano, Rossi & Co. at the San Francisco Fall Flower Show.

not for competition, vases of Red Columbia and Golden Ophelia. The former, Joseph H. Hill's sport of Columbia, showed up remarkably well, although the flowers have no more substance than Killarney. It was stated that this defect was, however, compensated for by the fact that the variety is quite floriferous over the Christmas holidays, and, while the flowers opened to the full, they did not drop for many days.

Carnations.

Commercial stagings in the carnation classes were almost negligible. The new white, Thomas C. Joy, staged for the originator by the Springfield Floral Co., was awarded a silver medal as a new meritorious variety not in commerce. Patten & Co., Tewksbury, Mass., were awarded a silver medal for vases of new carnations, Thomas C. Joy and Natalie.

F. R. Pierson won first for a splendid collection of *Nephrolepis exaltata* and its varieties, the staging to cover 100 square feet. He also took first for best specimen any other fern.

In the open classes for orchid plants, Julius Roehrs Co., Rutherford, N. J., took first for a collection of not less than twenty-five species and varieties covering fifty square feet of table space. Lager & Hurrell, Summit, N. J., took the second prize. Lager & Hurrell won first in the class for a specimen plant, and Julius Roehrs Co., a silver medal for a new meritorious variety not in commerce. The G. E. Baldwin Co., Mamaroneck, N. Y., was awarded a gold medal for a special group of orchids. Joseph Manda Co., West Orange, N. J., was awarded the sweepstake prize for the best display in the exhibition, which was a flat V-shaped staging reaching well across the floor of the museum foyer, of *Cypripedium insigne* Sandera, combined with oak and other foliage.

Chrysanthemums.

The A. N. Pierson Co. staged, for display only, a splendid group of pompon chrysanthemums, including several new varieties, among them Elizabeth McDowell, Louise Davenport, Elizabeth Firestone, Katherine Harley, and New York, the latter a beautiful golden

bronze, shown for the first time. The C. H. Totty Co. had a group of singles and pompons, also for display only, in which was seen their new Supreme, an absolutely crimson variety.

The W. A. Manda Co., South Orange, N. J., displayed, not for competition, a fine group of foliage and flowering plants, featuring bromelias in flower, a new crested ivy, *strelitzias*, a new species of *aburilon*, and an exhibit in tubs of *Dahlia Mandaiana*.

Non-Commercial Classes.

The exhibits in the non-commercial classes were numerous and most creditable. Joseph A. Winsock, gardener for Mrs. Guthrie, Locust Valley, L. I., staged a most remarkable group of hybrid celosias, variety Castle Gould, in various shades. W. B. Thompson, Yonkers, won a first for a grand staging of twelve plants of *Begonia Gloire de Lorraine*. James Stuart, superintendent for Mrs. F. A. Constable, Mamaroneck, staged a beautiful exhibit of nerines, for which he was awarded a special prize. It is hard to understand why nerines have not been added to the list of florists' cut flowers.

The garden clubs affiliated with the Garden Club of America competed in special classes covering table centerpieces on tables four feet in diameter with accessories other than china, glass or small silver, and there was a considerable number of exhibits; they also staged exhibits in classes for collections of chrysanthemums arranged for effect.

J. H. P.

BOSTON AUTUMN EXHIBITION.

Mostly a Private Growers' Show.

No longer called a chrysanthemum exhibition and, as far as specimen plants and blooms are concerned, a mere ghost of years ago, the show held in Horticultural hall November 2 to 6 was, nevertheless, a fine one, some of the features surpassing anything Boston has previously had. The exhibits were practically all from private estates. Commercial growers, for some unaccountable reason, were absent, although retailers came out well and made good displays. The attendance was rather

disappointing, due to several causes. A big international textile exhibition was running in Mechanics' building, a few doors away, which attracted 25,000 visitors daily. Then the show received practically no publicity and the lack of music and all complimentary tickets combined to keep the attendance below normal.

The groups of chrysanthemums arranged for effect with foliage plants were the best Boston ever had. The prize-winning 300-foot group of L. D. Towle, H. H. Fletcher, gardener, was circular in form and most pleasingly arranged, autumn foliage being used to good effect. All types of chrysanthemums were used and the general effect was extremely pleasing. Irithorpe Farm, Shrewsbury, A. J. Jenkins, superintendent, was a close second, and many considered this the better group of the two. *Acalyphas* were used in lieu of autumn foliage and were, perhaps, a little overdone, but the boldness of the group, with triangular bays, large central and end pyramids of plants, was fine. The chrysanthemum plants, however, were inferior in quality and variety to those in the first-prize group. Mr. Jenkins was also first in the 150-foot group, with a fine arrangement.

Cause for Reminiscence.

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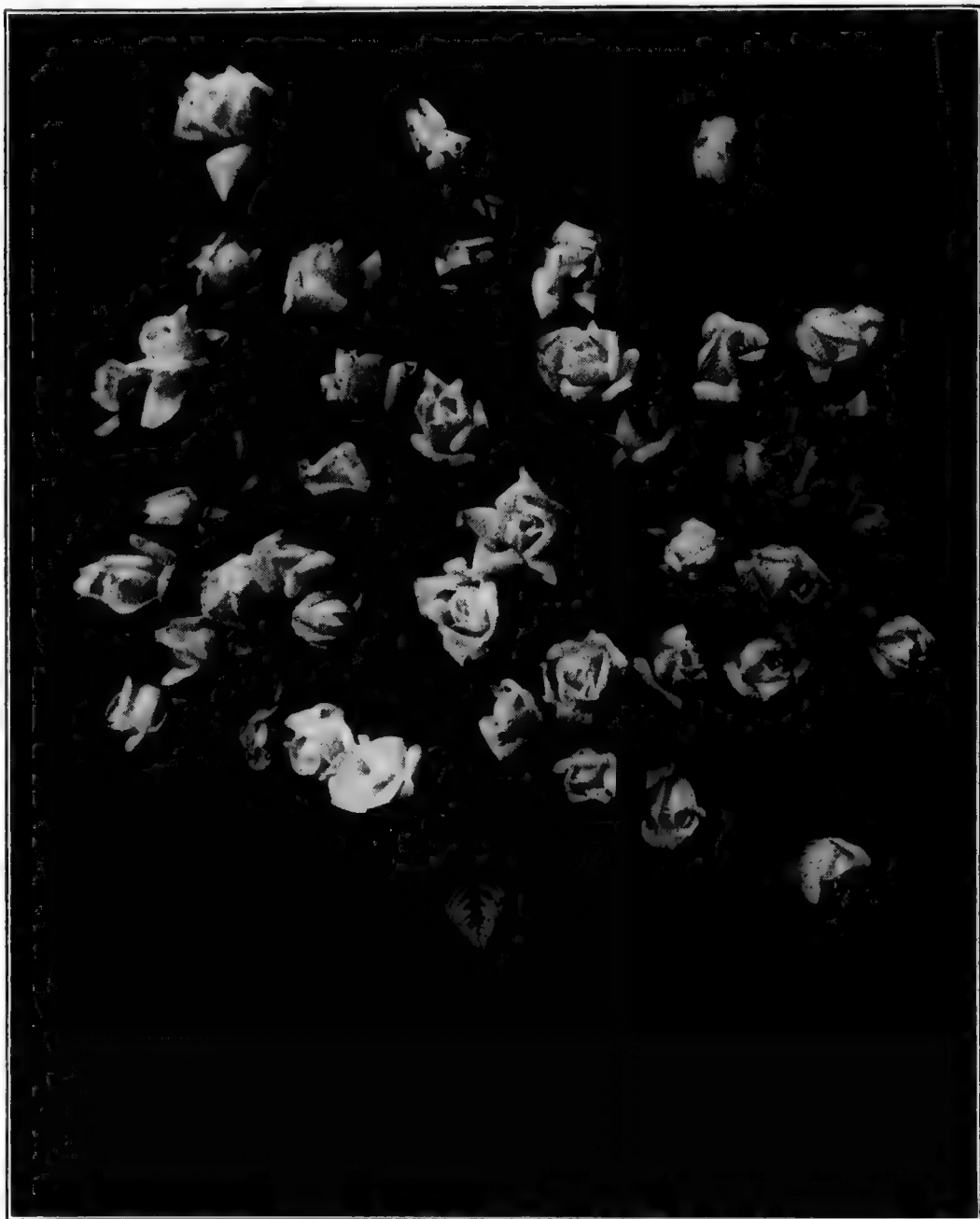
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A striking exhibition in the lecture hall which attracted a great deal of attention was a collection of some seventy-five varieties of berried trees and shrubs from the Arnold Arboretum. Numerous varieties of ligustrums, berberis, cotoneasters, roses, evonymus, crataegus, celastrus and symphoricarpos were shown. Especially striking were Diospyros virginiana and Phellodendron chinense.

W. N. C.

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not for competition, vases of Red Columbia and Golden Ophelia. The former, Joseph H. Hill's sport of Columbia, showed up remarkably well, although the flowers have no more substance than Killarney. It was stated that this defect was, however, compensated for by the fact that the variety is quite floriferous over the Christmas holidays, and, while the flowers opened to the full, they did not drop for many days.

Carnations.

Commercial stagings in the carnation classes were almost negligible. The new white, Thomas C. Joy, staged for the originator by the Springfield Floral Co., was awarded a silver medal as a new meritorious variety not in commerce. Patten & Co., Tewksbury, Mass., were awarded a silver medal for vases of new carnations, Thomas C. Joy and Natalie.

F. R. Pierson won first for a splendid collection of *Nephrolepis exaltata* and its varieties, the staging to cover 100 square feet. He also took first for best specimen any other fern.

In the open classes for orchid plants, Julius Roehrs Co., Rutherford, N. J., took first for a collection of not less than twenty-five species and varieties covering fifty square feet of table space. Lager & Hurrell, Summit, N. J., took the second prize. Lager & Hurrell won first in the class for a specimen plant, and Julius Roehrs Co., a silver medal for a new meritorious variety not in commerce. The G. E. Baldwin Co., Mamaroneck, N. Y., was awarded a gold medal for a special group of orchids. Joseph Manda Co., West Orange, N. J., was awarded the sweepstake prize for the best display in the exhibition, which was a flat V-shaped staging reaching well across the floor of the museum foyer, of *Cypripedium insigne* *Sanderæ*, combined with oak and other foliage.

Chrysanthemums.

The A. N. Pierson Co. staged, for display only, a splendid group of pompon chrysanthemums, including several new varieties, among them Elizabeth McDowell, Louise Davenport, Elizabeth Firestone, Katherine Harley, and New York, the latter a beautiful golden

bronze, shown for the first time. The C. H. Totty Co. had a group of singles and pompons, also for display only, in which was seen their new Supreme, an absolutely crimson variety.

The W. A. Manda Co., South Orange, N. J., displayed, not for competition, a fine group of foliage and flowering plants, featuring bromelias in flower, a new crested ivy, *strelitzias*, a new species of *aburilon*, and an exhibit in tubs of *Dahlia Mandaiana*.

Non-Commercial Classes.

The exhibits in the non-commercial classes were numerous and most creditable. Joseph A. Winsock, gardener for Mrs. Guthrie, Locust Valley, L. I., staged a most remarkable group of hybrid celosias, variety *Castle Gould*, in various shades. W. B. Thompson, Yonkers, won a first for a grand staging of twelve plants of *Begonia Gloire de Lorraine*. James Stuart, superintendent for Mrs. F. A. Constable, Mamaroneck, staged a beautiful exhibit of *nerines*, for which he was awarded a special prize. It is hard to understand why *nerines* have not been added to the list of florists' cut flowers.

The garden clubs affiliated with the Garden Club of America competed in special classes covering table centerpieces on tables four feet in diameter with accessories other than china, glass or small silver, and there was a considerable number of exhibits; they also staged exhibits in classes for collections of chrysanthemums arranged for effect.

J. H. P.

BOSTON AUTUMN EXHIBITION.

Mostly a Private Growers' Show.

No longer called a chrysanthemum exhibition and, as far as specimen plants and blooms are concerned, a mere ghost of years ago, the show held in Horticultural hall November 2 to 6 was, nevertheless, a fine one, some of the features surpassing anything Boston has previously had. The exhibits were practically all from private estates. Commercial growers, for some unaccountable reason, were absent, although retailers came out well and made good displays. The attendance was rather

disappointing, due to several causes. A big international textile exhibition was running in Mechanics' building, a few doors away, which attracted 25,000 visitors daily. Then the show received practically no publicity and the lack of music and all complimentary tickets combined to keep the attendance below normal.

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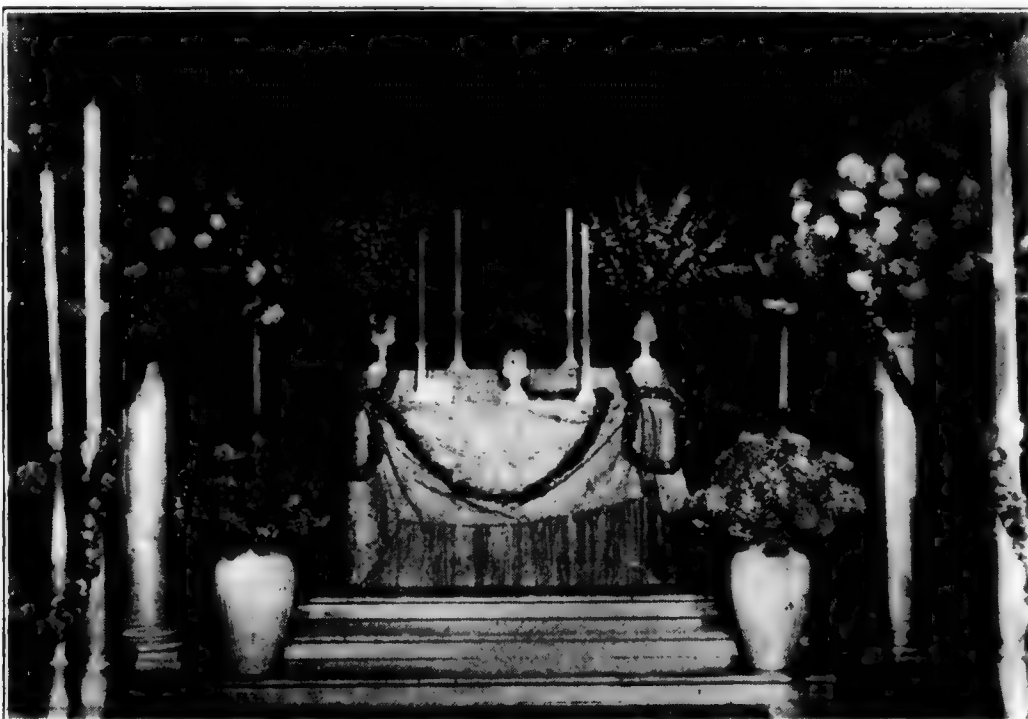
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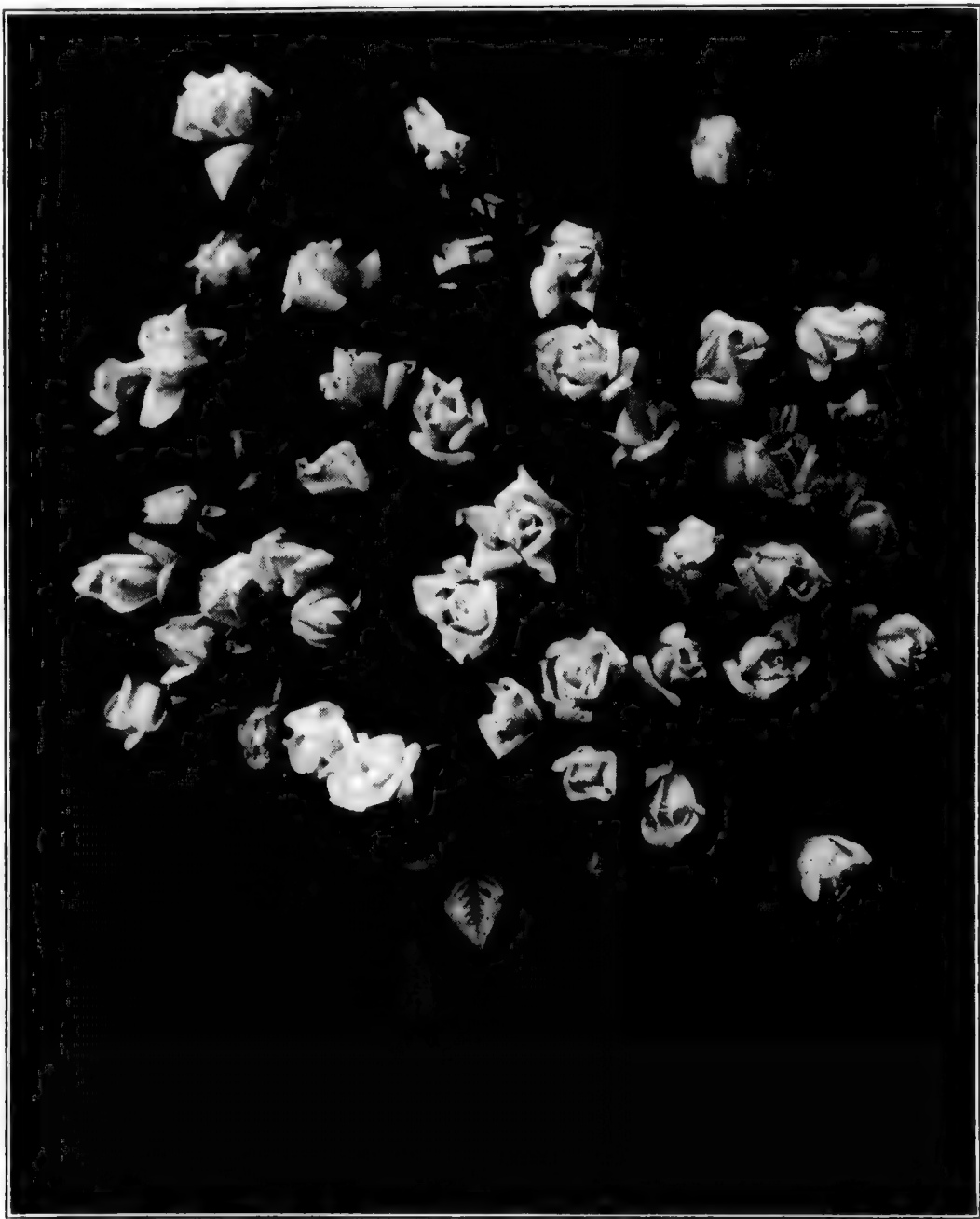
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CROSSING CHRYSANTHEMUMS.

Search for New Varieties.

In the interesting and sometimes trying work of growing flowers, there is nothing more fascinating than the hybridizing and raising of new varieties. There is a certain element of chance about hybridizing; and yet men who otherwise would not put one cent on a game of chance will devote whole benches to the raising of seedlings and feel well repaid if they get one improvement over existing varieties.

While the cross-breeding of most plants, and of chrysanthemums in particular, is a simple matter, there are a great many florists who have never taken it up and to them there may be some points of interest in this paper.

If you are a small grower and feel you cannot devote the necessary space to seedlings of chrysanthemums or other varieties of cut flowers, try crossing a few geraniums or begonias. You will find them as interesting to work with and as hard to improve upon as any of the other flowers and you will be able to dispose of the plants you do not wish to retain.

Patience Needed.

Remember you are starting in where other men have left off after years of effort, and if your first attempt does not meet with the success you think it should, don't be discouraged. The fault may be with something over which you have no control; for instance, a spell of cloudy or rainy weather right after you have made your crosses. If, on the other hand, you should get satisfactory results with your first attempt, do not stop crossing, for the plant you think is just about perfect is sure to develop a number of faults you will want to work out. Generally speaking, three or four years is about the shortest time in which you can expect to produce a new chrysanthemum and put it on the market.

To be successful in plant breeding, you should have a systematic plan as well as an abundance of patience and a real liking for your work. If you are scientifically inclined, you may have formed a theory about hybridizing that you will want to prove, or you may be a grower with an ideal you wish to attain. In either case the start will be the same.

Choosing Varieties.

The chrysanthemum in its native state was single and reproduced by self-fertilized seed. While this is a simple method nature has for perpetuating her flower kingdom, it does not improve the race as does carefully selected hand pollinating. Like most of our other cut flowers, the chrysanthemum when crossed has a tendency to revert to type, and you can expect fully ninety per cent of your seedlings to be unfit for growing

the second year. In selecting your plants for crossing you will have the whole list of commercial varieties from which to choose; and while you cannot feel sure as to the result of your cross, you can, to a certain extent, control such characters as growth, color and time of flowering by crossing varieties of like habits. This should not lead you to think that all you have to do to procure the finest yellow ever is to cross William Turner with Major Bonnaillon, for often the seemingly most desirable combinations of varieties produce the most disappointing results. In crossing two different varieties you are dealing with many unknown factors in both varieties; and it is a peculiar fact with other flowers as well as mums that the highest achievement of the hybridist seems incapable of imparting its good qualities to its offspring. With mums this can be overcome to some extent by carefully observing from your seedlings which varieties seem most receptive of the good qualities of the pollen parent and then using these varieties for the seed parent.

Pink Hard to Produce.

Pink of a good, clear color seems to be the hardest to produce, but by making several crosses of pink varieties and crossing the good colored ones resulting for several years, you can obtain a large per cent of this shade in your seedlings. However, sooner or later you will want to cross some of these with another color to get a desired form or growth and then you are back to where you started, so far as a fixed color is concerned.

Almost all pompons are free seeders, while the large exhibition varieties when grown at their best are difficult to cross-fertilize and some are absolutely barren so far as seed is concerned, although the pollen from such flowers is all right for crossing.

About the middle of June select the varieties you think will combine the characteristics you wish to have in your crosses and shift into 3-inch pots and later into 5-inch. These plants should be grown rather on the dry side, without much feeding. Grown this way, the flowers will not be so double and you will have a healthy, stocky plant, better fitted to produce good, plump seed. Grow these plants to a single terminal growth, pinching out the center bud, allowing three or four of the surrounding buds to develop, but be careful that they do not touch one another. In this way you can secure several crosses on one plant.

Pollenizing.

When the buds have developed to the stage where the petals are about half grown, take a sharp knife and cut them off about one-half inch from the base. This will expose the pistil in the base of the petal and give it a chance to develop. The florets in the center of the flower should be carefully cut off below the stamens, in order to remove the pollen before it develops and thus prevent self-fertilizing.

After the flowers are trimmed, set them in a sunny position, where no drip or other moisture can come in contact with the blooms.

The hybridizer should have at least a half dozen camel's-hair brushes, as it is not advisable to use the same brush twice for different crosses unless it has been washed and dried.

When the pistil has developed and the stigma has taken on a velvety appearance, it is ready for pollinating. If possible, this should be done on a bright day, as the pollen is more active in bright weather. Select the flower you wish for the pollen parent, separate the petals, gather the pollen on your brush, and transfer it to the stigma of your seed plant. If all conditions are right, you may expect to get some seed from all your crosses. However, the earlier pollinated flowers generally produce the most seed, owing, no doubt, to the more favorable weather at this time.

Care of Seedlings.

The plants should be watered rather sparingly after crossing and kept in a dry atmosphere. Chrysanthemum seed ripens slowly and it will be six to eight weeks before it is ready to gather. Should some of the seed seem shriveled, do not throw it away, as it is sometimes hard to separate the good seed from the chaff. The seed should be sown in a good, clean soil, in shallow boxes, about March 1; and placed in a carnation temperature. Be careful in watering, as the young seedlings will damp off if they get too wet.

Do not be in a hurry to throw the seed boxes out, as the seed sometimes germinates rather slowly. The best plants, however, generally come from the seed that germinates first. When the seedlings have made their second leaves, they should be potted in 2-inch pots and from this time on until they bloom the following fall the plants should have no check. The pompons may be grown into sprays, but the large-flowered ones should be carefully disbudded and grown to a terminal bud, in order to obtain the best flowers possible.

Judge Impartially.

After having worked the calendar round, you will begin to see the fruits of your labor. When the buds are showing color and the flowers are developing, there is nothing more interesting than to watch them bloom. As the flowers develop, you will have to decide which ones you wish to keep for growing the second year. Right here is where it will be necessary to watch yourself so as not to load up your place with a lot of worthless varieties. Compare your seedlings impartially with standard varieties that bloom at the same time and if yours do not stand the test discard them.

After observing a batch of seedlings bloom, you will be convinced that the mere crossing of the chrysanthemum is simple. It is the combination of various varieties that will open a wide field for study and show you that while there have been many improvements in chrysanthemums in the last few years, there are still great possibilities, especially in our early and late varieties. So, though at times the results of your crossing may not be quite what you expected, by careful observation and keeping everlastingly at it, you will be able to improve upon the varieties we now have.

Paper on "Hybridizing Chrysanthemums," read by Edward Larsen, of Baur & Steinkamp, Indianapolis, before the meeting of the Indiana State Florists' Association at Indianapolis, November 1.

THE RETAIL STORE

A PAGE OF HINTS AND HELPS
FOR THE RETAIL FLORIST

FOCH'S WREATH.

When Marshal Foch visited Chicago last week one of the largest functions was that incident to placing a wreath at the feet of the world-famous St. Gaudens statue of Lincoln, which stands at the entrance of the park named for the Emancipator, and Lewis & Rocca, who enjoy in considerable measure the patronage of Chicago's French colony, considered it quite an honor to be called on to make an unusually fine wreath. For such a use, of course, imperishability was a consideration, so no cut flowers were used. The wreath was forty-eight inches in diameter, made on a mossed box frame, and the filling was magnolia leaves, which the uninitiated usually call laurel. The cluster was of everlastings, including lotus pods and prepared grasses. The streamer was No. 300 red, white and blue ribbon and the inscription was printed in gold, no pasted letters being used. The daily papers and the news movies all photographed the ceremony at the statue, so that the use of flowers for this purpose received a wide advertisement.

FLOWERS OR A FLORIST.

Since it happened to be the actual experience of a reporter, the following story from the New York Evening Sun of November 3 ought to carry a real message to florists:

Finding the particular kind of a shop you want is not always easy in New York. Digger had a wedding anniversary the other day and wanted some roses for the wife. The only two florists he had known in his neighborhood moved on the first of October. Not being a regular buyer of flowers, he hadn't noticed a new shop. "I got off the car ten blocks from home," said Digger, "figuring that I'd be sure to run across a shop in that distance on one of the main avenues. But I didn't. I could not even see one on any of the intersecting streets. I was pretty well discouraged when I got to my own door, but I knew I must make good on that one day of all the year, so I crossed to another avenue and started the search all over again. Ten blocks more and no florist. Then back in my own neighborhood, just two blocks from home, I found the flowers."

"There was one thing that struck me in the search, and that is the number of business houses embellished with flowers or greenery of some sort. I was off on half a dozen false scents because of the decorated windows of restaurants, millinery establishments and what not. For an hour I was totally surrounded by flowers with not a florist to be found."

Does your window or store front so impress passers that when they want flowers they will know just where to go?

FOR IDLE CUSTOMERS.

The moments that a customer waits for a salesman or for change in a flower shop are usually spent by his or her glancing about the place, inspecting the flowers or plants or pottery that are on the tables or counters. To get the eye of customers in such moments the Jacob Schulz Co., Louisville, Ky., places here and there little pottery tablets on which various brief sentiments have been inscribed. One such, which has a bluebird perching on the corner, says, "Mother o' Mine Likes Flowers." The lettering was done by hand with a brushful of paint. Another says, "Remember Birth-

days: Say It with Flowers." These little pieces of pottery may be used as paper weights and some have a small vase attached which will contain a single flower.

AT INDIANAPOLIS EXPOSITION.

The florists' trade was one of the best represented at the recent industrial exposition held in Indianapolis under the auspices of the manufacturers' committee of the Indianapolis Chamber of Commerce. Many of the most prominent members of the industry in Indianapolis took an active part in the exposition and held executive positions

and committee appointments. The exposition was open only to exhibitors whose products were made in Indianapolis. A. Wiegand's Sons Co., the Roepke Floral Co. and the Circle Flower Store had exhibits.

One of the most valuable results, according to men in the industry, was a change from pessimism or near-pessimism to optimism during the show. Direct sales were made in a volume that proved the crisis has passed and long lists of prospects were secured. Representatives of the National Purchasing Agents' Association, who held their convention in Indianapolis during the



Wreath Placed at Lincoln's Statue by Marshal Foch.

week, were interested attendants one day at the exposition. -

A charge of 50 cents was made for entrance and approximately 200,000 persons saw the exhibit. The men in the industry advise others who contemplate similar shows to argue against the giving away of complimentary tickets, since the crowds at times were so large hundreds of persons could not be admitted to the building. Three hundred and eighty-three factories showed their products during the week.

The three florists represented stated that the exposition from a direct sales standpoint was an exceptional success. Each displayed a large line of cut flowers and potted plants and also floral designs for various functions. Part of the time cut flowers were given away as souvenirs, but it was soon seen that the demand would far exceed the supply and the practice was stopped until the last night, when the stocks on display were virtually cleaned out.

SHELLS FOR BULBS IN HOME.

Now that Paper Whites and Chinese narcissi have become so popular with the public for home growing, the latest suggestion for their planting will be of interest. It is to use sea shells instead of or in connection with the pebbles usually placed in the bowls.

The suggestion is made by Joseph Schlagheck, of Toledo, O., who has so much faith in the sea shell method that he has had a whole carload of the shells shipped from the beaches of Florida. It is claimed that the lime in the shells gives the best kind of nourishment for the growing bulbs.

FURNIVAL'S FLOWER STAND.

When A. W. Furnival planned an exhibit at the county fair this year he wanted something in it to spread the idea of the florists' telegraph delivery service. He wanted something which would, in small space, combine both the telegraph and the flower messages. He thought of a stand, but could find nothing in the catalogues that would meet his wishes. So he set out to make one, gathering the necessary materials himself from the neighboring swamps. The result of his own designing and manufacture is to be seen in the accompanying illustration. The stand is nine feet high, over all. Four vases hold flowers on each side of a small square platform, on which is displayed a telegraph instrument surrounded by tiny telegraph poles strung with wire. Above is a "Say It with Flowers" sign, surmounted by the insignia of the Florists' Telegraph Delivery Association, of which the firm of A. W. Furnival & Son, Jackson, Mich., is a member. The stand, decorated as in the illustration, created much interest at the county fair and Mr. Furnival plans to give it constant use on account of its effective advertising of an important branch of our business.

TAX BILL PASSES SENATE.

The much revised tax bill was passed by the Senate at Washington November 8. Now it goes into conference, where will be settled the differences between the House provisions and the Senate provisions.

The revenue bill as passed repeals the excess profits tax, effective January 1, 1922, and substitutes a flat tax on cor-

poration earnings amounting to fifteen per cent. The bill as passed by the House imposed a flat tax of twelve and one-half per cent. The \$2,000 exemption for corporations will not apply if earnings exceed \$25,000.

The corporation capital stock tax is retained in both House and Senate bills, with a flat tax of \$1 per \$1,000 of capital stock.

No change has been made in the present normal tax rates on individual incomes of four per cent on net income of less than \$4,000 and eight per cent on net income above \$4,000 in either the House or Senate bills. Exemptions of heads of families with incomes of less than \$5,000 have been increased from \$2,000 to \$2,500 and the exemption for dependents has been increased from \$200 to \$400.

All transportation taxes are repealed, effective January 1, 1922, in both the House and Senate bills; also the parcels post tax. A number of miscellaneous taxes are repealed, including those generally termed "nuisance" taxes.

THE LATEST PLANT IDEAS.

Close observers say positively that the advance made in all branches of our profession is remarkable, that we have gone ahead faster than those engaged in other callings. This is certainly true of our great plant factories. Take this instance as an example: A few years ago anyone ordering cyclamens without specifying what color, received either a dull shade of red with magenta shading, popularly described as American Beauty color, to my mind quite ugly in a cyclamen, or a pure white. The desirable pinks, pink-eyed white, scarlet, and, most desirable of all, salmon, had to be secured long in advance, taken in a mix-

ture or foregone altogether. This is all changed today. The Robert Craig Co. has five large houses filled with cyclamens at Norwood Station, Pa. One-third of these cyclamens are that most-desirable of all colors, salmon pink. Two shades of pink have another third. Two reds comprise one-quarter of the whole number. Whites have been dropped as not the Christmas color.

I wish you could see those cyclamens at Norwood Station. I have never seen such a sight. There is a house of specimens, two houses entirely filled with sixes and two houses filled with fives and fours, mostly fours, not culls, but grown from a special sowing. They are a magnificent sight, each specimen perfect, an occasional cluster of flower spikes supporting blooms of wondrous size and brilliancy of color, where a plant had been allowed to bloom, showing what is coming.

Begonia Melior has outclassed both Cincinnati and Konkurrent in the race for popular favor. It is sturdier, more compact than its rivals and its blooms are lighter in color. This shapely begonia is highly prized at Norwood.

The trick of keeping the foliage on the Euphorbia poinsettia has been mastered both in the tall and in the dwarf plants. The latter are especially pleasing. Euphorbia jacquiniæflora is grown for sprays.

Scotch heather occupies the first of the new houses. It appears thoroughly at home and happy.

The Otaheite oranges are a triumph of cultural skill at Norwood Station. The sixes are loaded with large, colored fruit, that and perfect foliage without a blemish.

It is a matter of history that Alexander McConnell filled a window on Fifth avenue with crotons in September and kept them in fine form until Thanksgiving simply by keeping them dry. Could Mr. McConnell see the rich coloring in Crotons Craigii Supreme, Norwood Beauty and Juliet Delaruye he would not be content with filling a single window with them; he would fill a dozen windows, so captivating are they today.

The newest idea in dracænas is to show a plant, not a pot. The plant you expect to bud in a certain size is found, upon careful measurement, to be in just, one size smaller and exceedingly well finished are these dracænas.

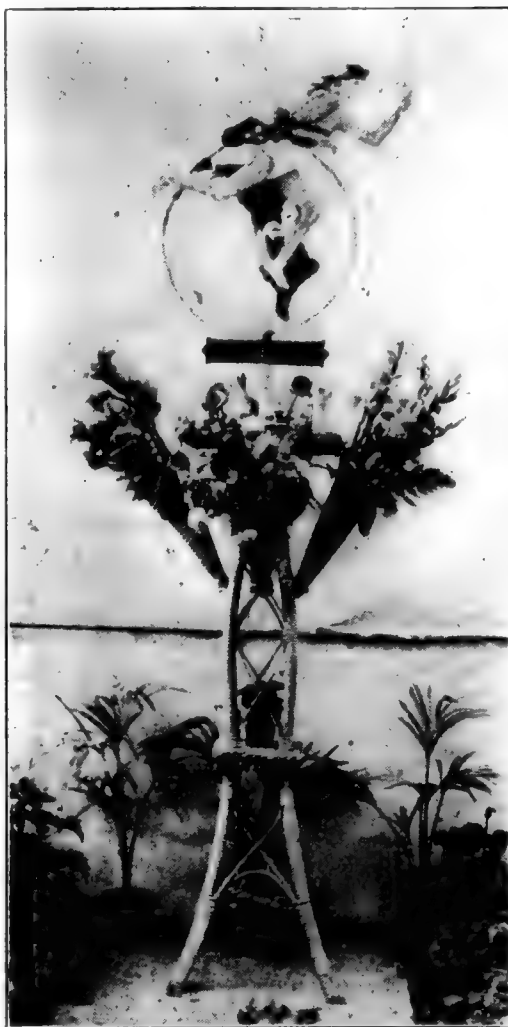
Pandanus Veitchii gains in effect by allowing its offspring to remain nestling close to the parent plant. A shapely 6-inch Pandanus Veitchii, highly colored, with five little ones clustered about its base, is really beautiful.

A prominent floral artist told Robert A. Craig that Areca lutescens excels the kentia not only in grace but in its exquisite coloring; the deep, rich green of the areca blends charmingly in combinations where the kentia looks dull.

The pedestal-grown nephrolepis, of whatever variety you may prefer, is a gem now. Summer growth and ideal conditions have rounded them into perfect form.

Should there be any ideas in these notes that may be of value to you, they are due entirely to the inspiration gathered from my friend, Robert A. Craig, whose skill and enthusiastic love for his profession have done much to make the establishment at Norwood Station what it is today.

Phil.



Furnival's Telegraph Flower Stand.

WAY DOWN IN TENNESSEE

LARGEST RANGE IN THE SOUTH.

Visitors Inspect Joy Greenhouses.

On the way home from the meeting at Chattanooga a number of florists stopped off at Nashville to visit the greenhouses there. As the largest range of glass in the south, the establishment of the Joy Floral Co., on the outskirts of the city, has proportionate magnetic power. This range comprises nearly 400,000 feet of glass, grouped behind the residences of the various members of the family. Harold M. Joy is in charge, and the appearance of the houses and condition of the stock denote the careful training he received under his father and other noted growers. By him, however, the credit is given to his foremen, one in charge of roses, another of the carnations and still another of the chrysanthemums and pot plants.

Carnations the Cynosure.

Of particular interest to visitors is the new white carnation, named for the father of the present heads of the Joy Floral Co., Thomas C. Joy. Deliveries of rooted cuttings of this seedling will begin next January. Already the great number of orders booked cover the larger part of the possible output. Since it was displayed at Washington last January, the trade's interest in this carnation has been keen. Its productiveness and strong growing qualities are two points in its favor. Then, too, it has demonstrated its excellent shipping and keeping qualities. Its unusually strong fragrance, of the pleasant cinnamon sort, has appealed to the public in Nashville and other cities where it has been sold in retail stores. The fact that it does not burst its calyx is observed also. Those growers who have seen the variety growing at Nashville and other places have put in their requests for cuttings in the spring. Still more will have an opportunity to see some plants of it, if nothing befalls them, when the American Carnation Society meets at Hartford, Conn., next

January. A dozen plants have been grown in boxes that can be crated and shipped to the meeting. About 30,000 plants of this variety occupy benches at the Joy range, and 45,000 cuttings are now in the sand.

Interest was also manifested in the other carnation shown at the Chattanooga meeting, a seedling now under number, 17-73, which it is planned to introduce in 1923. Four houses are now filled with this, a total of about 25,000 plants. It is confidently expected by the Joys that this variety will supplant Mrs. Ward. Knowing what task that will be, they have demonstrated its qualities of excellence to their satisfaction. It is a good producer and robust grower, giving a sturdy flower like Thomas C. Joy, that will ship well and keep. Its fragrance is less pronounced, but its habit of not breaking the calyx is the same. The size of both varieties at this time of the year, and the splendid condition of the plants speak strongly in their behalf.

Roses Prominent.

Roses also have a prominent place at the Joy range. About 85,000 plants are here, 60,000 of which occupy the houses erected not long since by the American Greenhouse Mfg. Co., Chicago. Milady is well done here; there are more than 10,000 plants. Premier, Columbia, Ophelia, White Killarney and Double White Killarney are all in good shape. Of especial attraction were a few plants of the new Montgomery rose, Priscilla. The blooms on these were large and well formed, a splendid flower.

Chrysanthemums were in noticeably good shape. The houses of cyclamens, grown from seed, drew attention also. These were mostly dark red in color and included no white. A variety of other stock was similarly well grown.

To prevent possibility of stem-rot in carnations, it has been found advisable to sterilize soil. Performing this task in the benches was found extremely laborious and expensive. So a large rectangular reservoir has been constructed

of concrete just at one end of the greenhouses. Through this several coils of pipe run, being permanently installed. The reservoir is so arranged that the soil may be dumped in on one side from above. On the opposite side and below are openings, like windows, beneath which a wagon can be halted and the soil chuted into it with some prodding of the soil from above. It is anticipated that this arrangement will make the sterilization of the soil an easy and simple job.

Grow Own Narcissi.

Out in the middle of the adjacent cornfield is a patch of bulbs. The Joy Floral Co. is one of a number of firms in the south which grows enough of one or two kinds to meet its own needs. The bulbs grown here are Emperor and Golden Spur narcissi. Sufficient are produced for the company's use, but since it requires three years to reach the forcing stage, a surplus for wholesaling is not looked for.

The products of the Joy range mostly find an outlet through the three retail stores of the company, one at Nashville, one at Chattanooga and one at Atlanta, Ga. At the head of this end of the business is Thomas H. Joy and at the Nashville store is Miss Lillian Joy, most capable in the direction of the make-up of floral arrangements. This store, on a principal corner of Church street, is most convenient in its arrangement and attractive in its decoration. A great volume of business is transacted here. Similarly leaders in their cities, the Chattanooga and Atlanta stores furnish outlets for great quantities of flowers from the big range on the outskirts of Nashville.

CHATTANOOGA WIND-UP.

Last week's telegraphic report of the convention of the Tennessee State Florists' Association was so complete that little is left to add save a note here and there of the final day's activities. The banquet which closed the two days November 2 was as enjoyable as had been



Tennessee Florists and Guests Photographed at the Chattanooga Meeting November 2.

the preceding program. The young folks danced between courses and the older ones, under the skillful guidance of J. F. Ammann as toastmaster of the evening, interposed more varied entertainment. The remarks were brief and appropriate, from those of Philip J. Foley to the final eulogy of the Chattanooga's hospitality by Mr. Ammann. In between spoke G. A. Kimmell, G. M. Bentley, D. C. Horgan, Robert Q. Shoch, Edward C. Truett, Charles L. Baum, Harold M. Joy, W. H. Englehart, Mrs. Edith Goetz, William F. Gude, H. G. Bramm, E. A. Merriam, Ove Gnatt and several others.

How interesting and valuable a question box could be when properly conducted was shown by H. G. Bramm at the final session. A number of valuable points were gained by those present as the result of his expert questioning.

A somewhat spirited debate between Floyd Bralliar and A. Van Zonneveld brought out a good deal of information regarding the extent to which bulbs are now being grown in the south, an extent not generally realized. A number of florists grow their own stocks of some sorts; some grow hyacinths, some narcissi, some lilies. Wholesale quantities will doubtless be produced in due course.

The contributions of cut flowers from Chicago wholesalers, the E. C. Amling Co. and the A. L. Randall Co., were delayed en route, but served excellently as decorations for the banquet.

Those "Say It with Flowers" cigarettes were again distributed by J. C. Anderson, of Lebanon, Tenn.

Karl P. Baum was handing out pencils bearing the publicity of Baum's Home of Flowers, Knoxville, Tenn. The slogan appeared in red, as did also the query, "Whose birthday is today?"

NEW TENNESSEE PRESIDENT.

When the S. A. F. board of directors holds its next midwinter meeting two members of the Joy family, of Nashville, Tenn., will attend, a unique representation of a family at such a meeting. Thomas H. Joy took his place on the board this year, having been elected for a 3-year term at the Cleveland convention. His brother, Harold M. Joy, will next year represent the Tennessee State Florists' Association as its president, having been elected to that office November 1, as chronicled in the telegraph report of the Chattanooga meeting in *The Review* last week, when his portrait also appeared.

Mr. Joy is a youthful director, being but 29 years old. He has been secretary and general manager of the Joy Floral Co. for four years. He is in charge of the greenhouses, a range of approximately 400,000 feet of glass, his brother being in charge of the company's stores and president and treasurer of the company. Since leaving school, eleven years ago, Harold Joy has worked in the greenhouses and during his father's lifetime helped superintend them. In 1914 he worked for Thomas Roland, at Nahant, Mass. He is a thirty-second degree Scottish Rite Mason and a Shriner. In 1915 he married Miss Ethel McAlister, of Nashville, and has one daughter, 3½ years old, named for her mother. Last year Mr. Joy was vice-president of the Tennessee State Florists' Association and his valued service led to his election as president of the organization for the coming year.

CLEANING OFF THE GLASS.

Greenhouse owners whose ranges have been subjected to an involuntary coat of shading by neighboring factories may receive a helpful hint from the experience of Geny Bros., at Nashville, Tenn. Sulphur smoke from a nearby chemical factory caused a deposit to form on their glass. Ultimately the factory installed a system by which the fumes, before escaping to the open air, are passed through water, in which the damaging chemical is removed. Panes of glass from the greenhouses were subjected to tests by the factory chemists with a view to determining the simplest way of cleaning off the deposit. Their report was that the chemical seemed to imbed itself in the glass. So no remedy was found. Geny Bros., however, set to work this fall, now that the fumes had ceased their damage, to remove the coating. It was found that powdered coal ashes, of which there were plenty available, were efficacious, being applied with a wet cloth in a housewife's fashion. The arrival of colder weather led to the discovery that frost somehow made the work easier. Possibly the sun baked the coat on. At any rate, after the first frost progress was faster; so the work was delayed until another cold snap or two had done its share toward removing the coating.

That Geny Bros. have been able to keep up the quality of their stock so well as they have under the handicap imposed is remarkable. Mums are in first-class shape just now and other

stock is doing well. Cleaner glass will do much toward keeping up the high quality when dark winter days come.

M'INTYRE'S CONCRETE BENCHES.

Ten years ago the McIntyre Floral Co., Nashville, Tenn., replaced all its wooden benches with concrete ones. In all the houses save those where mums are grown in solid beds these concrete benches stand today. Since it was calculated at the time of installation that the concrete benches cost about two and a half times as much as the wood benches, they have shown themselves to be, in the long run, cheaper, for, whereas the wooden benches would have to be renewed about every four years, the concrete are in shape to stand another ten years' wear. They show no signs of the decade already passed.

The benches rest on concrete bases, cast in cylindrical molds. A slot extending downward from the top holds the support, about 2x6 inches, that crosses to the opposite leg. The sides are in one piece, L-shaped, resting on the legs and holding the slabs, about 1½x10 inches, which form the bottom of the bench. The benches are in uniform sections and can be taken down and set up at will. Either ½-inch or ⅝-inch steel rods reinforce all pieces except the legs, the number varying from two, in the 2x4 stringers, to five, in the L-shaped sides.

The McIntyres are so much pleased that more benches will be made when time permits to occupy additional houses which will be erected. The stock in the benches is in good condition.

DOESN'T HIT US

EXTEND BORER QUARANTINE.

Flowers Not Affected.

Decision to continue its fight against the European corn borer in this country along the lines now pursued was announced November 3 by the Federal Horticultural Board of the United States Department of Agriculture. A revision of the present quarantine, effective November 15, includes the new territory, chiefly along the southern shore of Lake Erie, now known to be infested by the pest, as well as such adjacent areas as are necessary to afford a reasonable zone of safety and to meet the needs of local markets. But flowers are not affected in this added territory.

Under the new quarantine notice made public, the quarantine has been further modified as to the western areas, where the insect is one-brooded, by the limitation of the restricted products to corn and related plants. The quarantine as revised covers the areas of infestation in Massachusetts and New Hampshire, in eastern and western New York, in Erie county, Pa., and the Lake strip in northern Ohio, together with three townships bordering Lake Erie in Monroe county, Mich. Only in Massachusetts and New Hampshire does it affect flowers.

The quarantine as it goes into effect November 15 will involve a continuation of the control measures substantially on the present basis both as to the nature of the restrictions enforced and as to

the cost of the federal government. It is believed that the control can be extended to the added territory without increase in the current appropriation for the work, which is \$275,000. This is on the basis of state cooperation and aid, assurances of which have been given by most of the states concerned.

Revised Rules.

Under the revised quarantine the secretary of agriculture orders "that the following articles shall not be moved or allowed to be moved interstate from any areas in said quarantined states designated, in the regulations supplemental hereto, as the areas infested with the corn borer, in manner or method or under conditions other than those prescribed in the rules and regulations hereinafter made and amendments thereto:

"(1) Corn and broom corn (including all parts of the stalk), all sorghums, sudan grass, celery, green beans in the pod, beets with tops, spinach, rhubarb, oat and rye straw as such or when used as packing, cut flowers or entire plants of chrysanthemum, aster, cosmos, zinnia, hollyhock, and cut flowers or entire plants of gladiolus and dahlia, except the bulbs thereof, without stems, from infested areas in Massachusetts and New Hampshire.

"(2) Corn and broom corn (including all parts of the stalk), all sorghums, and sudan grass from infested areas in New York, Pennsylvania, Ohio and Michigan."

BADGERS' BIG MEETING

WISCONSANS MEET.

Excellent Display.

The Wisconsin State Florists' Association held its annual meeting at Milwaukee Thursday and Friday, November 3 and 4. There was a large attendance from throughout the state. The meeting was held at the Athletic Club rooms, where, at the same time, a flower show was put on.

There was a fine display of many varieties of chrysanthemums, pompons, roses, carnations and other seasonable stock. It was an attractive display and the members were much interested in the varieties shown.

The Salzer Seed Co. sent down some Betsy Ross chrysanthemums, which made a great impression.

The C. C. Pollworth Co. showed some excellent roses in the standard varieties, and also some fancy carnations, especially of Edna, White Delight and Harvester. In chrysanthemums the company showed Mrs. C. C. Pollworth, Oconto and Improved Chieftain.

The Holton & Hunkel Co. also had a fine display of roses and chrysanthemums. Their vase of White Chieftain showed up exceptionally well.

Ward B. Davis, of Oshkosh, also made a display of chrysanthemums. P. N. Obertin, of Kenosha, showed some fine sweet peas. Kamp & Spinti, of North Milwaukee, also had a fine display. A number of others in the trade here contributed to the show. Everyone showed something of merit. Some of the retailers arranged some beautiful baskets, which attracted attention.

The following additional firms exhibited: Joseph Kolb, Beaver Dam, Cleveland cherries; Vaughan's Seed Store, Chicago, forcing gladioli; Heitman-Oestreicher Co., Milwaukee, mums; Fox Point Floral Co., North Milwaukee, pompons; Ward Davis, Oshkosh, mums; Gustav Pohl, Milwaukee, mums; Riebs Bros., Milwaukee, pompons; H. Staeps Co., Elm Grove, roses and mums; Locker & Son, Milwaukee, mums and carnations; Zech & Mann, Chicago, with novelty mums; A. Reinhardt, Milwaukee, with mums and carnations; Madson Seed Co., Manitowoc, cyclamen plants; Haentze Co., Fond du Lac, begonias and mums; William Nero & Son, Cedarburg, Cleveland cherries; James Fox, combination basket, flowers and fruit; Edlefsen-Leidiger Co., Milwaukee, baskets and flowers; Baumgarten Floral Co., Milwaukee, baskets and flowers.

Business Meeting.

The meeting was called to order promptly at 2 p. m. Thursday, November 3, by President Richard Haentze. During the session, the visiting ladies were given a theater party. The business meeting was an enthusiastic one. Many subjects of importance came up before the meeting. The handling of flowers by the express company was discussed, as well as the adoption of a universal telegraph code.

A paper was read by Gust Rusch on "The Relationship between the Whole-

salers and Retailers," and also one by Louis Turner, Jr., of Kenosha, on "The Relationship between the Retailers and Wholesalers." The discussions which followed brought out many good points.

Fred Rentschler, of Madison, Wis., was elected president for the coming year. Oshkosh was selected for the summer semiannual meeting. E. Welke was elected secretary. James Taylor, of Oshkosh, was elected vice-president, and Louis Turner, Jr., was elected on the board of directors. Wm. Zimmerman was chosen treasurer.

Banquet.

At 7 p. m., November 3, the association held its annual banquet, which was likewise held in the Athletic Club. There was a large attendance of the members and the ladies.

During the dinner there was music. C. C. Pollworth acted as toastmaster. The principal speaker of the evening was John Niven, who is on the city attorney's staff.

On the following day, all the members that remained over were given an automobile ride to the several large establishments in the city.

The Cudahy rose houses were visited, as well as the C. C. Pollworth greenhouses, and the range of the Holton &

Hunkel Co. Dinner was served at Wolff's island.

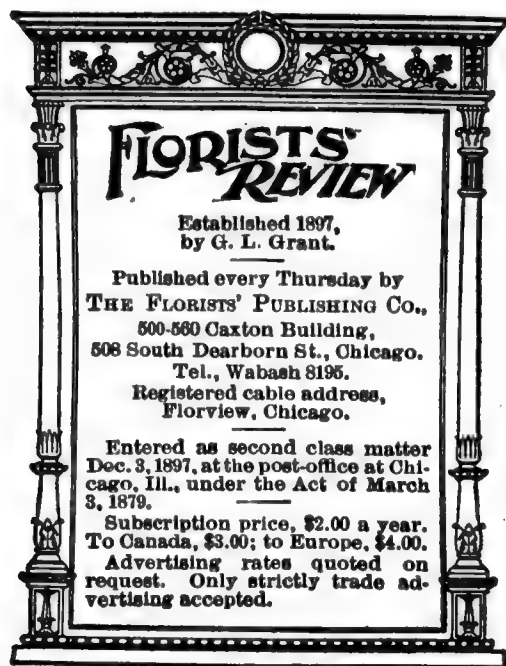
Out-of-town members present were:

Austin, E. S., and wife, Delavan, Wis.
Blondy, G. O., New London, Wis.
Boelter, J. H., Appleton, Wis.
Brueggemann, A., North Milwaukee, Wis.
Brux, Rudolph, Racine, Wis.
Buchholz, William, Oshkosh, Wis.
Craneheld, Fred, Madison, Wis.
Davis, Ward B., Oshkosh, Wis.
Eberhard, E., Cedarburg, Wis.
Haentze, Richard, and wife, Fond du Lac
Ferdinand, F., and wife, Fond du Lac, Wis.
Hamilton, W. L., Manitowoc, Wis.
Hefko, T. D., Marshfield, Wis.
Kamp, Charles, North Milwaukee, Wis.
Griebler, T., North Milwaukee, Wis.
Kienahs, Theodore, Jr., La Crosse, Wis.
Kolb, J., Beaver Dam, Wis.
Locker, A., Beaver Dam, Wis.
Locker H., Beaver Dam, Wis.
Wilson, Earl, and wife, Stevens Point, Wis.
Macklin, Mrs. William, Stevens Point, Wis.
Matthewson, J. E., Sheboygan, Wis.
Meidam, M., Appleton, Wis.
Meier, Albert, Madison, Wis.
Miller, R. E., and wife, Racine, Wis.
Nelson, J. V., Oshkosh, Wis.
Nero, Walter, and wife, Cedarburg, Wis.
Obertin, P. N., Oshkosh, Wis.
Oehlenschlaeger, Charles, Oconomowoc, Wis.
Pamplin, R. E., Oshkosh, Wis.
Raynor, William, and wife, Oconomowoc, Wis.
Rentschler, Fred, and wife, Madison, Wis.
Rindfleisch, John, Beloit, Wis.
Rudolph, Hugo, Manitowoc, Wis.
Schaeffer, W. E., Platteville, Wis.
Schucht, W. G., Chilton, Wis.
Sylvester, Otto, Oconomowoc, Wis.
Sylvester, J., Oconomowoc, Wis.
Sylvester, Alfred, Oconomowoc, Wis.
Taylor, James, Oshkosh, Wis.
Toole, W. A., Baraboo, Wis.
Turner, Louis, Jr., Kenosha, Wis.
Valler, George, Marinette, Wis.
Zech, A. J., Chicago, Ill.



Fred Rentschler.

(President-elect of the Wisconsin State Florists' Association.)



Results bring advertising.
The Review brings results.

FROWNS are out of place among flowers. Greet your customers with smiles and your sales will respond.

POITEVINE geranium, scarce last season, again is in special request and propagators quickly sell out of stock.

ANY florist who finds spring profit in filling window boxes can find autumn profit in refilling them with evergreens.

If you want to be considered a business man, give yourself the appearance of one. Business stationery is a first essential to that.

THERE are a great many localities from which comes the report that it is much easier to make fresh sales than it is to collect past due accounts.

"GROW your own" is this year's motto of a good many florists who last season had trouble locating young stock of the right quality and price.

"As near to you as the nearest 'phone," is advertised by many florists, in a laudable effort to encourage customers' reliance on them, which will meet with success insofar as such florists, through painstaking and perfect service, deserve it.

IT is just foolishness to talk of this trade in terms of big business and to try to apply to it the methods of big business. Scarcely any flower business has got beyond the point of being maintained and increased by one man's work and personality.

CHANGE your window display from week to week by alternating the different lines you handle. Use cut flowers one time, then plants, then bulbs, then pottery, then baskets, then funeral wreaths, then bridal flowers, and so on. Give the passers something new to look at and you'll get their attention.

It is reported that merchants in other lines are laying off of high-priced items of Christmas goods and are buying heavily of lower-priced gift articles. It is another indication that business will be good in flower stores, as it frequently has happened that florists have had exceptionally good Christmas trade when there was little doing in diamonds, furs and motor cars.

NEXT week the annual meeting and exhibition of the Chrysanthemum Society of America is expected to draw many visitors to Chicago, November 16 and 17. The Chicago Florists' Club will hold a general flower show in conjunction at the Auditorium hotel and has laid plans for exceptional entertainment.

A FLORIST in a residential district of a large community is able to interest many home-owners in the decoration of their grounds. He reaches many whom the nurseryman or landscape gardener does not and so makes business not only for himself, but also for the nurseryman, whose cooperation and assistance he deserves.

THE Classified department of The Review contains offers of a great variety of plants, bulbs, seeds and accessories. The buyer can find there pretty nearly anything he wants. But there are a few items not represented. The Review especially wants advertisements of plants and growers' accessories not now offered in the department. The aim is to make the Classified section a complete guide to the trade's needs. By serving the buyers we best serve the sellers.

GOLDEN GLORY is the name of the big yellow mum which has decorated the editorial rooms of The Review for the last few days. The departure from the formula is necessary because these blooms were too large and the stems too long for use in decorating a desk. Golden Glory is one of the originations of Baur & Steinkamp, of Indianapolis. It is the result of a cross between Comoleta and Richmond and is in its fourth year. The originators say it is an easy doer and gives the grower no trouble in the selection of buds, as they grow it entirely on the terminal bud. It grows four feet from June planting and The Review never has seen finer yellow blooms at the beginning of November. The stem is extremely strong and carries foliage right up to the flower. Every trade visitor to The Review office this week wanted to know the name of the variety.

CLEAN UP.

Cleanliness as a virtue next to godliness may not have an appeal to greenhouse men. But as a necessity if one would grow the best grade of stock it should appeal to every one of them. Unfortunately, it does not, or we should have more of the higher quality flowers on the market.

Rubbish under the benches, in the walks and accumulating in out-of-the-way corners is a foothold for pests that cause trouble and losses to the grower. Many hundreds of dollars in fumigants and insecticides might be saved in the course of a year if the trash that starts or assists trouble were removed ere it performed its nefarious service. Many more hundreds of dollars might be saved in losses of stock avoided and still more gained in better prices for one's crops. In these days when all of us need to cut our costs and increase our productivity, one sure way is to maintain a spotless greenhouse. A few hours with the broom and shovel each week will do the work. Keep your houses clean.

SEND BILLS PROMPTLY.

Never was there a time when it was so important as it is now to give special attention to the collection of the accounts on your books. A good many

florists, as well as men in other lines of business, report that they can dispose of plenty of merchandise, but that they can't get their money for it. Money is not so loose as it was some time ago and it requires more effort to separate even some good customers from it—particularly if you haven't trained them to pay you promptly.

One of the easiest ways of getting payment promptly is to send out bills and statements promptly. A customer who gets a statement by the fifteenth or twentieth of the month is not likely to pay it so promptly as one he got as soon as the month opened. That there are florists much more lax than this was indicated by a statement of William F. Gude to the effect that a few days previously he had been given by his secretary a list of eighty-one florists to whom had been written three or four letters asking for a bill for telegraph orders relayed by Gude Bros. Co. Do such florists wait to have money for their flowers thrust upon them by their customers, meanwhile bemoaning the difficult times?

HAVE AN UNDERSTUDY.

Every actor in the play you saw last week has an understudy, one who could carry his or her part if occasion arose. For the butler as well as for the star, an understudy is trained. That is a matter of insurance; otherwise several thousand dollars a night might be lost.

In every important organization there is a vice-president under the president. If the latter is unable to perform his duties, the understudy is there to step in. Otherwise, in the case of a great corporation, enormous losses, if not catastrophe, would be risked.

Neither the drama nor a business organization, no matter how great, is so hazardous as the greenhouse industry in its financial risks. A moment's carelessness, a single mistake, one blunder of inexperience may ruin an entire crop and cause hundreds or thousands of dollars' loss. Aside from such emphatic cases, how frequently does the proprietor's sickness or his absence on an urgent errand result in serious setbacks! Growers, too, need understudies, need them most of all. Train one now, for insurance against an untoward time. Then, too, you'll have a chance to shift responsibility when the time comes that you wish to.

FROM OHIO.

Where a paper is printed has something to do with getting advertising for it, but nothing whatever to do with getting orders for the advertisers. From the advertisers' point of view it is where a paper is read, not where it is printed, that counts.

The Review has more subscribers in the state of New York than in any other state in the Union. Pennsylvania is second, Ohio third and Illinois fourth. How it looks from Ohio is like this:

J. Dobberton & Son certainly spoke the truth when they said: "A few lines in The Review will polish the mail box." It would have polished mine if it had been ever so rusty.—C. L. Fies, Dayton, O., October 30, 1921.

Have been receiving inquiries every day from all over the country since the Monday after the ad appeared.—E. M. Newhart, Prop. Eden Dahlia Garden, Cincinnati, O., October 28, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.

OBITUARY

Mrs. J. T. D. Fulmer.

The death of Mrs. J. T. D. Fulmer occurred at her home in Union Park, Des Moines, Ia., at 2 a. m. Saturday, November 5. While she had been in failing health for more than two years, she was not critically ill until the last few weeks. Suffering severe pain, Mrs. Fulmer was kept under the influence of opiates for several days and slept quietly and peacefully away. She is survived by her husband, one daughter, Perle B., and a son, Carl G., of Los Angeles, Cal. Services were held Monday, November 7, with burial in Woodland cemetery.

In behalf of the Ladies' S. A. F., Mrs. C. H. Maynard made public the following statement: "In the passing over of Mrs. J. T. D. Fulmer, the Ladies' S. A. F. loses one of its most valued and enthusiastic members. Mrs. Fulmer, an excellent parliamentarian, was a great help in guiding our annual meetings. She will be sadly missed by her many friends."

George W. Coates.

George W. Coates, a well known florist of Jenkintown, Pa., was killed when a train of the Philadelphia & Reading railway struck his automobile at a crossing on Second street pike, Bethayres, October 31.

Mr. Coates is said to have lost control of his machine, which smashed through the safety gates in front of the express train. The train carried the automobile 200 yards before the engineer could stop it. The machine was wrecked.

Mr. Coates was a former constable and the father of Corporal William Coates, killed in action in France, for whom the Coates-Jordan post of the American Legion, at Jenkintown, is named. He was 62 years old and lived on Cedar street, Jenkintown. He is survived by his widow, three sons and one daughter.

Edward J. Canning.

Edward J. Canning, Prospect street, Northampton, Mass., a well known horticultural expert, landscape gardener and florist, died at his home November 1. The cause of his death was hardening of the arteries.

Mr. Canning was born January 19, 1863, near Stratford-on-Avon and was a graduate of the Royal Botanical Gardens at Kew. He came to this country in 1885 and, after working on large private estates for some time, was appointed superintendent of the Smith College botanical gardens, a position which he held for about twenty-five years. It was under his administration that the Smith gardens became known throughout the country as among the best to be seen in American collegiate institutions.

In 1911 Mr. Canning severed his connection with Smith College and started on business as a nurseryman and landscape gardener. In this trade he built up a large and lucrative business, receiving many large contracts for development work on private estates. For a number of years and while still at Smith College he contributed a great deal to the horticultural press, particularly that fine magazine, Garden and

Forest. He was a member of the New England Nurserymen's Association, the Kew Guild and other organizations.

He leaves a widow, three daughters and one son, Herbert M. The son was for a number of years with Olmstead Bros., landscape architects, Brookline, Mass., but for the last two years had been associated in business with his father.

Mrs. Mary Kuebler.

Mrs. Mary Kuebler, the wife of Theodore Kuebler, of Evansville, Ind., died as a result of heart failure October 23. She was 39 years old. About a year ago she had experienced bad health, but of late she seemed to be much improved and her death came as a shock to all.

Besides her husband, she leaves three children, two sons, Wilbur and Pershing; and a daughter, Hazel. There are also two stepsons, Arthur and Theodore, Jr. Theodore, Jr., who is employed with Baur & Steinkamp, at Indianapolis, attended the funeral.

E. L. F.

James Clinton McPherson.

The sudden death of James Clinton McPherson, a florist at Carrollton, Ill., who was crushed to death under a Big Four switch engine at Alton, Ill., was a shock to his many friends.

Mr. McPherson, a son of James A. and Amanda C. McPherson, was born March 5, 1868, on the old McPherson homestead in the Providence neighborhood. At an early age he went to Milwaukee, Wis., to take up railroad work, but returned several years later and became his father's partner in the greenhouse and nursery business. Later he bought the interests of his father and moved the business to its present location.

He is survived by a widow; two daughters, Mrs. Edna Simpson and Miss Olive; one brother, R. A. McPherson, of Litchfield, Ill., and one sister, Mrs. Ella Scruby, of Los Angeles, Cal.

The business of J. A. McPherson & Son will be continued by the family.

PROVIDENCE, R. I.

The Market.

Chrysanthemums fill the windows of the dealers and reflect the entire activity of the local market. There is a fairly good demand, but prices are far short of what they were once. There is an increasing demand for sprays, pompons and the hardy mums, although the big blooms move well among those desirous of something more than ordinary.

Roses are coming along in improving quality and increasing quantity, with prices that range within the means of all, and the reports from the growers indicate a plentiful supply for the coming season. Carnations also show improvement. Every day shows the advancement of the incoming crop. Violets are beginning to assert themselves, but they find hard work to encroach on the mums' domain.

Various Notes.

The twenty-second annual chrysanthemum show under the auspices of the Queen's Daughters, at Kingston, was held last week and was successful. In the professional class Chesman O. Childs, of the Oakwoods Greenhouses, made a fine display, which was staged in a novel and effective manner. It was a natural rock garden, with a rock-rimmed brook flowing through the center and

a background of evergreens. Among the leading varieties shown were Chrysolora, a yellow globe incurved; Butler's Caprice, a variegated, and Tints of Gold, both on the Japanese order; Midget, a heliotrope pompon, and Nippon, a white pompon. John Cirwein, of the Kenyon Avenue Floral Co., had twelve named varieties, all magnificent single blooms, which, though entered solely for exhibition, were given a special prize.

Orrin Smith, of the Mineral Spring Avenue Greenhouses, Pawtucket, has completely overhauled the range and installed a new front to the office.

Mr. and Mrs. William E. Chappell, of Branch avenue, celebrated the fiftieth anniversary of their marriage Tuesday evening, November 1, and received the congratulations of a large number of friends.

Smith's Flower Shop, Westerly, R. I., is handling a large consignment of bulbs this fall.

Peter S. Byrnes has been elected an officer of the Swartmore Chautauqua Association, at North Kingstown.

The Colonial Flower Shoppe had the bouquets and decorations for one of the season's first coming-out receptions last week.

A. H. Dolan, for several years with Howard Vose, at Attleboro, has opened a retail flower store in North Attleboro.

Johnston Bros., Dorrance street, had several large funeral orders last week. John Johnston was a business visitor in Boston and vicinity last week.

William A. Bowers, of Bowers & Co., was a business visitor in Boston last week.

Edward Brooke, of the T. J. Johnston Co., made a business trip through central Massachusetts last week.

Louis D. Pierce has been elected chairman of the board of directors of the Rhode Island Yacht Club.

Vincenzo Salafia has been granted a marriage license by the city registrar of Providence; the bride-to-be is Miss Rosa Viola.

W. H. M.

CHICAGO.

The Market.

A few days of overdue cool weather have been the principal factor in an improvement in market conditions. The rush of stock was checked by the lower temperature and the demand was stimulated. Neither change has been sharp enough to produce any marked effect on prices, but conditions now are seasonable. Last week started poorly and the market was overloaded right through, a good volume of orders Friday and Saturday not being sufficient to clean the iceboxes of the wholesalers.

With most of the growers rose crops are lighter than for many weeks. It is the usual condition at this date, growers not wishing to compete with mums and planning to bring in a crop for Christmas. Although the supply is much less than a week ago, there is no trouble filling orders and prices are not greatly affected. The rose in greatest demand is Premier; Russell has dropped almost out of the running. Crusader is popular, but not abundant, and Milady comes from only a few growers. Columbia, in some wholesale houses the most plentiful of roses, is the bread and butter variety with many growers and retailers, but would sell better if there were not so

(Continued on page 40.)

Try Amling's

We are proud of our supply of Bunch Mums. We have Single, Semi-double and Full Double, in Pink, White, tions of these colors. They are beautifully grown and your customers, as

Fancy Roses

Our Roses are grown by men who know how. Grown as well as men, money and experience can grow them; they are so carefully handled that you can **sell** every Rose you buy of Amling's. Note our list of varieties.

Valley

You always can get Valley here, but why not place a standing order?

Carnations

In addition to a splendid supply of the standard varieties, Amling's is headquarters for Laddie.

Price List of Roses

| | | | Per 100 |
|------------------------|---------------|---------|-----------|
| Russell | special | \$25.00 | @ \$30.00 |
| and | medium | 18.00 | @ 20.00 |
| Premier | select | 10.00 | @ 15.00 |
| | short | 6.00 | @ 8.00 |
| Columbia | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Millady | special | 25.00 | @ 35.00 |
| and | medium | 15.00 | @ 20.00 |
| Crusader | select | 10.00 | @ 12.00 |
| | short | 4.00 | @ 6.00 |
| Butterfly | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Montrose | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Victor | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Golden Rule | special | 18.00 | @ 20.00 |
| and Golden | medium | 12.00 | @ 15.00 |
| Ophelia | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Ophelia | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| DbL. White | special | 18.00 | @ 20.00 |
| Killarney | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |
| Sunburst | special | 18.00 | @ 20.00 |
| | medium | 12.00 | @ 15.00 |
| | select | 8.00 | @ 10.00 |
| | short | 4.00 | @ 6.00 |

Extra Special Roses billed accordingly.

E. C. AMLING CO.

NOT OPEN
ON SUNDAY

The Largest, Best Equipped and Most Centrally
Located Wholesale Cut Flower House in Chicago

Bunch Mums

them in wonderful variety of color and type—Button, Yellow, Bronze, Maroon and many shades and combinations we handle them with care. They will make a hit with they will with you.

Other Seasonable Stock

CORSAGE ROSES Per 100 /
Cecile Brunner..... \$2.00 @ \$3.00

ORCHIDS Per doz.
Cattleyas..... \$18.00 @ \$24.00

CHRYSANthemUMS Per doz.
Yellow \$2.00 @ \$6.00
White 1.50 @ 4.00
Pink 3.00 @ 6.00
Bronze 3.00 @ 6.00

POMPONS
All colors per bunch, \$0.35 @ \$ 0.75
Single Stem (disbudded), per 100, 8.00 @ 15.00

CARNATIONS Per 100
Select \$3.00 @ \$4.00
Laddie 6.00 @ 8.00

SWEET PEAS Per 100
Winter Bloomers..... \$1.50 @ \$3.00

MISCELLANEOUS Per 100
Giganteum Lilies..... \$25.00
Valley 8.00

EVERLASTINGS
"Amling" Statice..... per bunch, \$0.75 @ \$1.00
Strawflowers per bunch, .25 @ .50

GREENS
Coontie Leaves..... per 100, \$3.00
Ferns per 1000, \$3.00 @ 3.50
Plumosus..... per bunch, .50 @ .75
Sprenger..... per bunch, .50 @ .75
Adiantum per 100, 1.50 @ 2.00
Mexican Ivy..... per 100, 1.00
Smilax per doz., 6.00
Galax per 1000, 2.00
Leucothoe per 1000, 10.00
Boxwood..... per lb., .25

Prices Subject to Market Changes

Store Open from 7:30 A. M. to 5 P. M.

Single-Stem Pompons

The best seller most retailers have had this season is our Pompons grown to single stem, disbudded. We have them in a number of varieties and they have sold splendidly with every Retailer who has tried them. Order some today,—you'll be right back for more.

\$8.00 to \$15.00 per 100

Mums in All Sizes

Amling's is headquarters for Mums of all sizes and colors. If you visit our store you will have no difficulty picking out just what you need for your trade. If you can't come, it is just a matter of letting us know what you want—we'll serve you as well as though you selected them yourself.

169-175 N. Wabash Ave.

Long Distance Telephone

Central 1978
1977
1978

CHICAGO, ILL.

The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Long Distance Phone
Central 282
Private Exchange

Chicago

FLOWERS

Still are Plentiful and Retailers who use our high-grade stock are able to offer their customers especially good values while making Nice Profits for themselves.

For Thanksgiving

We offer you the largest supply and finest assortment of big Mums and Pompons. We handle Hill's Mums, and every Florist knows Hill's big exhibition blooms are without equal in the Middle-west. And our supply of Bunch Mums will be without equal.

**NOW BOOKING ADVANCE
ORDERS FOR THANKSGIVING**

Current Price List

The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave. Chicago
THE HOUSE THAT SATISFIES

REMEMBER—Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

| | Per 100 | | Per 100 |
|-----------------|--------------------------------|------------------|----------------------------------|
| Premier | Special \$30.00 | Butterfly | Fancy Long....\$18.00 to \$20.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium 8.00 to 10.00 |
| | Medium..... 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| Columbia | Special \$25.00 | Ophelia | Fancy Long.... \$18.00 |
| | Fancy Long....\$18.00 to 20.00 | | Long .....\$12.00 to 15.00 |
| | Long 12.00 to 15.00 | | Medium 8.00 to 10.00 |
| | Medium 8.00 to 10.00 | | Short..... 4.00 to 6.00 |
| | Short..... 4.00 to 6.00 | | |
| Milady | Special \$30.00 | Sunburst | Fancy Long....\$18.00 to \$20.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium..... 8.00 to 10.00 |
| | Medium..... 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| Russell | Special \$30.00 | White | Fancy Long.... \$18.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long .....\$12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium 8.00 to 10.00 |
| | Medium..... 10.00 to 12.00 | | Short..... 4.00 to 6.00 |
| | Short..... 6.00 to 8.00 | | |
| | | Mrs. Ward | Fancy Long....\$12.00 to \$15.00 |
| | | | Long 10.00 |
| | | | Medium..... 8.00 |
| | | | Short..... 4.00 to 6.00 |

Extra Special Roses Billed Accordingly

CHRYSANTHEMUMS
P O M P O N S

Excellent Blooms, \$2.00 to \$5.00 per dozen
Also Special Exhibition Stock
GOOD BUNCHES, REPRESENTING GOOD
VALUES, 35c, 50c and 75c EACH

Miscellaneous Flowers

| | |
|--|---|
| Carnations, select.....per 100, \$3.00 to \$4.00 | Sweet Peas.....per 1000, \$20.00 to \$25.00 |
| Carnations, fancy .....per 100, 5.00 to 6.00 | Giganteum Lilies.....per 100, 25.00 |
| Valley .....per 100, 8.00 | Orchids.....each, 2.00 to 2.50 |
| Paper Whites.....per 100, 8.00 | |

Decorative Greens

| | |
|---|---------------------------------------|
| Coontie Leaves.....\$3.00 per 100 | |
| Ferns .....\$3.00 per 1000 | Adiantum\$ 1.50 per 100 |
| Plumosus .....50c bunch | Galax 2.00 per 1000 |
| Sprenger.....35c to 50c bunch | Leucothoe 10.00 per 1000 |

GALAX, Bronze, fine large leaves, \$15.00 per case
Prices Subject to Change Without Notice

“Service to swear BY, not AT”

THANKSGIVING—

urge buyers to order early, so we can re



(This week's
Prices)

BONNAFFON

Beautifully finished flowers; none finer anywhere
\$3.00 and \$4.00 per doz.

Other Good Yellow, White, Pink

\$2.00, \$3.00 and \$4.00 per dozen

In lots of 100 or more, \$12.00, \$15.00, \$20.00 and \$25.00

Small Mums, White and Yellow

Excellent for work, \$8.00 and \$10.00 per 100

Bunch Mums

All kinds and colors

50c per bunch

In lots of 50 bunches or more, 35c per bunch

**NEW WHITE
CARNATION
THOMAS C. JOY**

Rooted cuttings, \$12.00 per 100
\$100.00 per 1000

Let us have your order now
if you want early delivery.

much sameness to a steady diet of this one variety.

Chrysanthemums are at the height of their season; in another week the supply will begin to go down. Of the big mums Bonnaffon, Richmond, Chieftain and White Chieftain are the leading varieties, the first named having lost none

of its popularity. It was introduced in the World's Fair year, so that it has held its place twenty-eight years and is today at least as well liked as ever before. Good mums are selling well, but there are too many of them for the wholesale stores ever to be clean. The small, ragged and catch-crop classes of

mums are, as always, too plentiful and they can be sold only for work, which means cheaply.

Pompons, in which class is included a great variety of semi-doubles, are in full supply. They are selling well, but it means nothing to quote prices as so much per bunch on this class of stock.

We believe stock will be moderately plentiful and that prices will be reasonable, but we serve just the grade of stock you want.

(This week's Prices)

ROSES—Quality Wonderful Very Good Values

Per 100

Per 100

Good Short Roses\$4.00 to \$ 6.00 | Long Stem Roses\$12.00 to \$15.00
Medium Stem Roses 8.00 to 10.00 | Special Fancy Long Roses, 18.00 to 20.00

ANY VARIETY—WE HAVE THEM ALL

Plenty of Carnations Now

Select, \$1.50 to \$2.00; Fancy, \$3.00 to \$4.00 per 100

Easter Lilies, \$3.00 per doz.; \$20.00 per 100

Sweet Peas - - - \$2.00 to 2.50 per 100

Valley - - - - - 8.00 per 100

Violets, single or double, 75c to 1.00 per 100

Callas, - - - - - 2.50 per doz.

Orchids—Cattleyas, - 18.00 per doz.

IN LOTS OF 50 OR 100, \$1.00 EACH

Coontie Leaves

\$3.00 per 100

Asparagus

25c to 50c per bunch

Ferns

\$3.00 per 1000

Wild Smilax

\$7.50 per case



L. D. Phone
Central 7720

180 North
Wabash Ave.

CHICAGO

One variety may be worth much more than another and one grower's bunch may not resemble another's in any other particular than that each is tied with a piece of string. In one wholesale house November 5 bunches were seen containing three, six, twelve and twenty-five sprays and selling all the way from 15

cents to \$2.50. Most growers bunch a dozen sprays, but if all did the same, price then would vary with the variety. There are so many varieties he is a wise man who knows the names of them all.

Among the best liked stock on the market are pompons grown to single stem, disbudded. The Doty varieties,

pink and white, are most commonly seen, but the growers have been experimenting with other sorts and a considerable assortment is offered. The retailers say the public likes this stock.

Carnations suffer because of the abundance of pompons. Violets and sweet peas are slightly more plentiful

and lilies are abundant. Callas have come. The first Paper Whites have arrived. One of the chief changes is as regards orchids. After the market here had been "all shot to pieces" by stock from outside, the departure of those supplies has resulted in something approaching a famine and good flowers last week brought up to \$2.50 and even \$3 apiece.

Uptown Chicago Show.

At the Uptown Chicago Exposition, held at the Broadway Armory, Broadway and Thorndale avenue, November 1 to 5, floral displays were the dominating feature.

Poehlmann Bros. Co., Morton Grove, advertised as having the largest greenhouses in the world, made a beautiful display of cut flowers, consisting of roses and pompon chrysanthemums, and plants.

The Birchwood Florist presented a miniature garden with a small fish pond and fountain in its center, set off with trees and shrubs in the background.

The booth of James R. Paul & Son, landscape gardeners and engineers, was artistically hung with sketches of work on private estates in the vicinity of Chicago completed by this firm. Mr. Paul is an expert at this work, having a great deal of experience in Washington, D. C., and other eastern cities.

The Allied Florists' Association occupied the center of the hall with a large and handsome display of potted plants contributed by member florists.

Schiller the Florist occupied a central position. The booth consisted of an arbor artistically decorated with plants and cut flowers. Little girls dressed in colonial costumes, standing among the side displays, handed out neat cards. The center of the booth was occupied by a circular display of large and small plants and decorated with cut flowers. Mercury, with flowers in one hand and an order book in the other, was doing a marathon around a world encircled with telegraph wires.

Stollery Bros. and Clody's Flower Shop also had booths.

Poehlmann Bros. Co. received the grand prize, a silver loving cup, for the best display of cut flowers.

Frank Oechslein received the grand prize, a silver loving cup, for the best display of plants, consisting of more than thirty varieties of well grown foliage and flowering plants.

The following received certificates of merit: Guardian Angel Greenhouses, chrysanthemums; Wietor Bros., chrysanthemums; Albert F. Amling Co., roses; Poehlmann Bros. Co., plants; Vaughan's Seed Store, specimen chrysanthemum plants; Erickson & Holmberg, pompon chrysanthemums and carnations; A. H. Schneider, Primula obconica, peppers and made-up baskets of plants; Weiss & Meyer Co., basket and Columbia roses; Hans Jepsen, several vases chrysanthemums and new varieties of pompons; Charles Swanson, chrysanthemums.

The following received honorable mention: Sykora Greenhouse Co., Batavia, carnations; Wellworth Farm Greenhouses, roses; Wehrman & Wehrman, roses; Robert Windler, white and yellow daisies; Wiltgen & Son, calendulas and carnations; V. Bezdek & Bros., white pompons; George Hansen, seedling pompons; William Sauenland, variety pompons; Des Plaines Floral Co., several varieties of pompons; Bas-

For Thanksgiving

We expect a good supply of stock and little, if any, change in prices

PYFER'S

FLOWERS FOR PROFITS

Remember Pyfer's

Have Flowers Every Day
at Lowest Market Price

Here are a few of our leaders:

Plenty of ROSES at Low Prices

CURRENT PRICES

| PREMIER | | Per 100 |
|---|----------------|--------------------|
| Select Long | ..... | \$15.00 to \$20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| COLUMBIA | | |
| Select Long | ..... | 15.00 to 20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY | | |
| Select Long | ..... | 10.00 to 12.00 |
| Choice Medium | ..... | 6.00 to 8.00 |
| Good Short | ..... | 5.00 |
| CHRYSANTHEMUMS, yellow, white, pink, fancy, | | |
| per doz. | ..... | 3.00 to 4.00 |
| Select, per doz. | ..... | 2.00 to 2.50 |
| POMPONS, new varieties, per bunch | ..... | .50 to .75 |
| POMPONS, standard varieties, per bunch | ..... | .35 to .50 |
| CARNATIONS, fancy | ..... | 4.00 to 5.00 |
| SWEET PEAS | ..... | 2.00 |
| VIOLETS, single or double | ..... | .75 to 1.00 |
| EASTER LILIES |per dozen | 3.00 |
| ADIANTUM |per 100 | 1.50 |
| ASPARAGUS and SPRENGERI |per bunch | .25 to .50 |
| FERNS |per 1000 | 3.00 |
| GALAX |per 1000 | 2.00 |
| BOXWOOD, fancy |per pound | .30 |

Subject to Market Changes

A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

TOTTER

Phone
Central
6284



30 East Randolph Street CHICAGO

sett & Washburn, roses; E. A. Hunt & Co., white, yellow and blue daisies and several varieties of pompons; R. Schef-

THE

SECURITY STAPLE

The simplest and best device on the market for securely fastening cut flowers, sprays and designs.

\$1.75 per box of 500

For sale by your supply house or sent direct by

FRANK J. YETTER, Florist

226 Main St., GREENFIELD, MASS.



**Special Bargains on Roses or Carnations
in Quantity Lots**

Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

Autumn Roses

Do you want a good White Rose? If so, order our
Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT



Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS
OF GOOD KEEPING QUALITY **IN GOOD SUPPLY**

MUMS WHITE, YELLOW
AND PINK—ALSO **POMPONS**

ORCHIDS IN STEADY
SUPPLY at reasonable prices

Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK

ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

SHIPPING ORDERS GIVEN CAREFUL ATTENTION

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

**QUALITY
SPEAKS
LOUDER
THAN
PRICES**

**PRICES
AS
LOW
AS
OTHERS**

fler, pompons; John Weiland, roses; Paul C. Heitman, sweet peas.

Those contributing stock and supplies receiving special mention are A. L. Randall Co., baskets and vases; H. N. Bruns, lily of the valley; E. C. Amling Co., roses, chrysanthemums, carnations, pompons, asparagus and adiantum; Poehl-

mann Bros. Co., orchids and roses; Erne & Co., asters, pompons and cosmos; Joseph Kohout, roses; Joseph Ziska & Sons, crepe paper, toothpicks and ribbon; American Bulb Co., crepe paper and sheet moss; E. H. Blameuser, pompons; D. Freres & Co., chrysanthemums; John Kruchten Co., pompons; Joseph Foer-

ster, pompons, chrysanthemums and sweet peas; Chicago Flower Growers' Association, pompons and roses; Kennicott Bros. Co., roses. Herman D. Schiller was president of the exposition organization and George Stollery was chairman of the decorating committee. Their efforts were largely responsible

for the remarkable showing made, seconded by Peter Pearson, who took charge of the exhibits. The judges were W. J. Smyth, George D. Frank, of Champaign, and R. C. Sheely, superintendent of Lincoln park.

Various Notes.

Anticipating dividing the years in two nearly equal parts, one part to be spent in Chicago and the other in California, E. C. Amling is preparing to build a new home in River Forest. Last week he purchased the lot at the northwest corner of Jackson and Chicago avenues, in that pretty western suburb. This site is exactly two blocks straight west of the beautiful new residence H. N. Bruns is erecting, and three and one-half blocks from the home of C. J. Michelsen, manager of the company bearing Mr. Amling's name. The broker in the sale was Mr. Amling's nephew, Paul E. Weiss, who has several other lots sold and for sale in River Forest. Mr. Amling and wife left for California November 5, in good health and high spirits. They will be back in the spring.

Henry Wehrman is doing unusually well with pompons this season. He has a lot of new varieties that are blooming and selling well, especially those grown by disbudding.

Mrs. Palinsky-Nesbit has been placed in charge of the new Postlewaite store called the Flower Shop, at Hammond, Ind.

A. T. Pyfer & Co. reported their first Paper Whites of the season as having arrived October 31.

The venerable but still active Charles Wiffin is building a new residence at Des Plaines, adjoining the home and greenhouses of his son, Grant Wiffin.

W. J. Smyth says he has no complaint whatever to make of the present season. Business not only has been good, but has been so steady that his waste has been lower than in any other year within his remembrance.

H. L. Keun, whose store at 6850 Wentworth avenue is in a busy district, makes a specialty of his window display and has a throng in front of it the greater part of the day and evening. It is needless to add he is doing a nice business.

Good cyclamen plants are reported scarce in this district. Those who have good stock are moving them rapidly.

R. J. Mohr has rejoined the staff of the A. L. Randall Co., in the capacity of general representative.

The chrysanthemum season is progressing rapidly. Poehlmann Bros. Co. report the appearance of Eaton and Yellow Eaton in the shipments of November 7.

W. F. Duntemann, of Bensenville, is sending in excellent flowers of a white sport of Ophelia.

H. Munson, who established his business in florists' pipe and fittings in 1898, has just incorporated as the H. Munson Co., the new address being 938 West North avenue. Plans are being made for expanding the business.

The big baskets of flowers which are a feature of Marshall Field's decorations this week were the work of Henry Wittbold & Son.

Visitors.

Earl Mann was here from Richmond November 3, looking over the market and visiting a few of the growers.

David S. Geddis, well-known St. Louis

DO YOU?



Our customers demand quality. And we insist on quality in all we handle. Do you?

When we speak of quality in Roses we do not think of stem-length. Long stem or short stem, quality implies perfect foliage, straight stem, typical color, characteristic bud—plus an intangible something called "class."

Our growers are specialists, each one devoting himself to the variety which he best approves. They work for quality, produce it, and give it to you.

OLD—RELIABLE—ESTABLISHED—SURE

KENNICOTT BROTHERS CO.

WHOLESALE FLORISTS

Chicago, Illinois

BIG CROP for THANKSGIVING

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner.

Our quality Carnations are recognized as the best on the market.

| Subject to Market Change | | PRICE LIST | | Open Days, Nights and Sundays | |
|---|--------------------|---|--|-------------------------------|--------------------|
| Mrs. Chas. Russell, Columbia | | Per 100 | | Milady, Richmond | |
| Specials | \$25.00 to \$30.00 | | | Specials | \$25.00 to \$30.00 |
| Select | 15.00 to 20.00 | | | Select | 18.00 to 20.00 |
| Medium | 10.00 to 12.00 | | | Medium | 12.00 to 15.00 |
| Short | 6.00 to 8.00 | | | Short | 6.00 to 10.00 |
| Ophelia, Killarney, White Killarney, Killarney Queen, Champ Welland | | Per 100 | | Cecile Brunner | |
| Specials | \$15.00 to \$20.00 | | | Roses—Our Selection | 3.00 |
| Select | 12.00 to 15.00 | | | Carnations—Fancy | 4.00 to 5.00 |
| Medium | 8.00 to 10.00 | | | Asparagus—Per bunch | .50 |
| Short | .60 | | | Ferns—Per 1000 | 3.00 |
| Chrysanthemums | | \$1.50, \$2.00, \$3.00, \$4.00 and \$5.00 per dozen | | | |
| Pompons | | .35c, 50c and 75c per bunch | | | |

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.

Members F. T. D.

Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

WE ARE CHICAGO HEADQUARTERS ON

MUMS

AND

POMPONS

For Thanksgiving

ALSO IN SPLENDID CROP ON

Roses and Carnations

Let Your Orders Come

Thanksgiving Price List

Subject to change without notice

PREMIER

| | Per 100 |
|---------------|------------------|
| Special | \$25.00 |
| Long | 20.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 8.00 |

RUSSELL

| | |
|--------------|-------|
| Special..... | 25.00 |
| Long | 20.00 |
| Medium..... | 12.00 |
| Short..... | 8.00 |

COLUMBIA

| | Per 100 |
|---------------|------------------|
| Special | \$20.00 |
| Long | 15.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |

SUNBURST

| | |
|-------------|---------------|
| Long | 12.00 |
| Medium..... | 8.00 to 10.00 |
| Short..... | 6.00 |

CARNATIONS

| | |
|------------|----------------|
| Fancy..... | \$5.00 per 100 |
| Good..... | 4.00 per 100 |

CHRYSANTHEMUMS

| | White | Yellow |
|-------------|------------------|--------|
| Small..... | \$2.00 per dozen | |
| Medium..... | 3.00 per dozen | |
| Large..... | 4.00 per dozen | |

GREENS

| | |
|----------------|-----------------|
| Ferns | \$3.00 per 1000 |
| Plumosus..... | .50 per bunch |
| Sprengerl..... | .50 per bunch |

Buy Direct of the Grower



WETTOR BROS.
CHICAGO, ILL.

30 E. Randolph Street

TIME TO ORDER FOR THANKSGIVING

We have a Steady Supply of

Roses

Mums

Violets

Orchids

Sweet Peas

Valley

Pompons

Lilies

Sprengeri

Boxwood

Ferns

Carnations

Callas

Adiantum

Plumorous

Smilax

Galax

Myrtle

The Green
you get so
many calls for

ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best"

From Grower Direct

WEILAND-RISCH CO.

154 North
Wabash Ave. **FLOWER GROWERS** CHICAGO

wholesaler, spent November 4 in this market.

J. T. Woods, of Handley, Tex., was a Chicago visitor last week. He calls his place Flowerland and does both a wholesale and retail business. His chief object in visiting Chicago was to look over the up-to-date retail stores and get figures on the cost of a complete equipment to be installed at Fort Worth. Handley is only six miles from Fort Worth and he has just leased a first-class location there for a downtown store.

Albert Barber, at one time known as the Woolworth of the florists' trade, was here from Cleveland November 7. A. J. Zech motored him to Morton Grove for the afternoon.

J. A. Ernsberger and John S. Allgier are opening a new store at Lima, O. They were here this week and placed an order with the A. L. Randall Co. for fixtures and a full stock of supplies and accessories. They will do business under the name of Ernsberger & Allgier.

BALTIMORE, MD.

The Market.

Last week the market gave a great deal of room for improvement. In the first place, there were quantities of outdoor mums. Not only each retailer, but every truck gardener's stall in the market had its quota. These were sold at any price that could be got for them and the public made them take the place of the better and more expensive kinds. Not only was this the case with mums, but also with many dahlias which had escaped the frost of a few weeks ago. This naturally hurt the sale of legitimate stock. The demand for the better grades of stock was only fair, which

IMMORTElLES

Ready for Immediate Shipment

RED WHITE BLUE PURPLE YELLOW

C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

IMMORTElLES

HIGHEST QUALITY

Colors RED, BLUE, WHITE, YELLOW
IN CASES CONTAINING 125 BUNCHES EACH

Write for prices. Immediate delivery.

HOGEWONING & SONS, Inc.

299 Broadway New York City

FINEST QUALITY NEW IMPORTATION

MINIATURE VELVET PANSIES

\$3.60 per gross

SAM SELIGMAN, 116 W. 28th St., New York

ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

For THANKSGIVING

Use Our

Roses and Carnations

MUMS are in large supply

POMPONS, in all colors

LILIES, SWEET PEAS, SINGLE VIOLETS

GREENS OF BEST QUALITY

Connect with us. You will find this a good source of supply.

THANKSGIVING

**Roses, Chrysanthemums, Pompons, Sweet Peas, Violets,
Lilies, Valley and other Flowers for buyers whose trade
demands the best.**

JOSEPH FOERSTER CO.

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

**Ask the man who
Buys from us.**

PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of
MUMS—ROSES—CARNATIONS

FOR THANKSGIVING We expect a full supply of fine stock, and we are booking orders with the assurance that there will be little change from current prices. Let us have your order NOW.

Phones: Central 2846 and Dearborn 3101

CURRENT PRICE LIST

Subject to change without notice

| MRS. CHAS. RUSSELL and PREMIER | | Per 100 |
|--------------------------------|------------|---------|
| Extra Special | | \$25.00 |
| Special | \$18.00 to | 20.00 |
| Select | 12.00 to | 15.00 |
| Medium | | 10.00 |
| Short | 6.00 to | 8.00 |

| OPHELIA, SUNBURST, BUTTERFLY | | Per 100 |
|------------------------------|------------|---------|
| Special | \$18.00 to | \$20.00 |
| Select | 12.00 to | 15.00 |
| Medium | 8.00 to | 10.00 |
| Short | 4.00 to | 6.00 |

| COLUMBIA | | Per 100 |
|---------------------|------------|---------|
| Extra Special | \$18.00 to | \$20.00 |
| Special | 12.00 to | 15.00 |
| Select | | 10.00 |
| Medium | 6.00 to | 8.00 |
| Short | | 5.00 |

| WHITE KILLARNEY | | Per 100 |
|-----------------|------------|---------|
| Special | \$15.00 to | \$20.00 |
| Select | 10.00 to | 12.00 |
| Medium | 6.00 to | 8.00 |
| Short | | 5.00 |

ROSES, OUR SELECTION..... 6.00

CARNATIONS, ALL COLORS, \$3.00 and \$5.00 per 100

| | |
|--|------------------------|
| Chrysanthemums, doz. | \$1.50 to \$4.00 |
| Pompons, per bunch | .25 to .50 |
| Easter Lilies | \$3.00 per dozen |
| Valley, order of us for the best | \$8.00 per 100 |
| Violets, single | \$0.75 to 1.25 per 100 |
| Sweet Peas | 1.50 to 3.00 per 100 |

| | |
|--|--------------------------|
| Pansies | \$2.00 per dozen bunches |
| Adiantum, per 100 | \$1.50 |
| Asparagus, per bunch | \$0.35 to .75 |
| Galax, bronze or green, per 1000 | 2.00 |
| Ferns, per 1000 | 3.00 |

Order from us and get the freshest stock and of best keeping quality.

forced prices down somewhat. Then there were more of the large white varieties than the demand could take care of. Yellow was nearer the mark and more pink could have been handled. Good medium-sized stock, as usual, cleaned up well, with inferior and bunch varieties going begging. Other staples dragged, but fortunately there was no big supply of either roses or carnations. Ophelia is especially fine. Premier and Double White Killarney could not be better. Carnations are of splendid quality. These, too, are in short supply, but plenty to meet the demand. Smilax is not to be had. Asparagus has to be depended upon entirely for greens.

Club Meeting.

A called meeting of the Baltimore Florists' Club was held at the ware-rooms of the S. S. Pennock Co. Monday evening, October 31. Charles Feast reported for the committee that went to Toronto and secured the F. T. D. business meeting for Baltimore in 1922. Mr. Feast's report was received with much enthusiasm and an hour was spent in



N. WAPLER, 134 Duane Street, New York

Mention The Review when you write.

listening to the impressions and experiences of the other members gained in Toronto. Isaac H. Moss said it was the first F. T. D. meeting he had ever attended, but he would never miss one in the future, because it was a real inspiration to mingle for three days with a set of live-wire florists such as were at this meeting. He said that he had always been a convention attendant, but in Toronto he realized why they insisted upon calling it a business meeting instead of a convention. To illustrate what he meant, he said that one day it

BULB BOWLS

Something Different

Imported Decorative Earthenware

Antique Green, Grecian Border

6-inch diameter, \$3.60

7-inch diameter, \$4.80

8-inch diameter, \$6.00 per doz.

We also offer imported Hyacinth Glasses, Grass Growing Heads and Partridge Berry Bowls.

Do you sell Goldfish? Send for illustrated catalogue of Aquariums and Accessories.

FANCY CANDLES

for

Decorating and Profit

WM. T. USINGER

Century Building PITTSBURGH, PA.

Mention The Review when you write.

had rained all day and he never knew it, as he had not been outside of the King Edward hotel during the day, and he felt that any business meeting that

RANDALL'S SUPREME WIRE WORK

WIRE WORK PRICES SMASHED

Rings, Single and Double Flat Wreaths for Christmas Use

BETTER QUALITY

BETTER SERVICE

BETTER PRICES

Can make immediate shipment of RINGS, SINGLE AND DOUBLE FLAT WREATHS. Get them now and be all ready for the big Christmas wreath business. The following **Special Prices** are made possible because of our tremendous buying and manufacturing power.

Single or Flat Wreaths

| | Per 100 |
|--------------|---------|
| 10-inch | \$3.00 |
| 12-inch | 3.50 |
| 14-inch | 4.00 |
| 16-inch | 5.50 |
| 18-inch | 6.50 |
| 20-inch | 9.00 |

Wire Rings

| Size | Per 100 | Per 1000 |
|------------|---------|----------|
| 10-in..... | \$0.95 | \$ 8.50 |
| 12-in..... | 1.25 | 9.50 |
| 14-in..... | 1.50 | 12.50 |
| 16-in..... | 2.00 | 15.00 |
| 18-in..... | 2.50 | 18.00 |

Double or Box Wreaths

| | Per 100 |
|-------------|---------|
| 10-inch ... | \$ 6.00 |
| 12-inch ... | 7.00 |
| 14-inch ... | 9.00 |
| 16-inch ... | 12.00 |
| 18-inch ... | 14.00 |
| 20-inch ... | 17.00 |
| 22-inch ... | 21.00 |
| 24-inch ... | 24.00 |

Double or Box Wreaths, Nested

In following combinations:

| No. | Sizes Inch | Wreaths of Each Size | Price | No. | Sizes Inch | Wreaths of Each Size | Price | No. | Sizes Inch | Wreaths of Each Size | Price |
|-----|----------------------|-------------------------|---------|-----|--------------------------|-------------------------|---------|-----|---------------------|-------------------------|---------|
| 1 | 10, 12, 14..... | 50.... | \$11.00 | 7 | 10, 12, 14, 16, 18, 20.. | 25.... | \$16.25 | 13 | 12, 14, 16, 18..... | 25.... | \$10.50 |
| 2 | 12, 14, 16..... | 50.... | 14.00 | 8 | 12, 14, 16, 18, 20..... | 25.... | 14.75 | 14 | 16, 20, 22..... | 25.... | 12.50 |
| 3 | 14, 16, 18..... | 50.... | 17.50 | 9 | 14, 16, 18, 20, 24..... | 25.... | 19.00 | 15 | 18, 22, 24..... | 25.... | 14.75 |
| 4 | 16, 18, 20..... | 50.... | 21.50 | 10 | 16, 18, 20, 24..... | 25.... | 16.75 | 16 | 16, 20, 24..... | 25.... | 13.25 |
| 5 | 10, 12, 14, 16..... | 50.... | 17.00 | 11 | 14, 16, 18, 20..... | 25.... | 13.00 | 17 | 18, 20, 24..... | 25.... | 13.75 |
| 6 | 10, 12, 14, 16, 18.. | 25.... | 12.00 | 12 | 12, 14, 16, 18, 20, 24.. | 25.... | 20.75 | 18 | 16, 18, 22..... | 25.... | 11.75 |

Order in combinations and save on freight

Have you received 16-page November "Prosperity News," containing illustrations and prices of a full list of wire work?

A. L. RANDALL CO.
180 N. Wabash Ave. -- CHICAGO, ILL.

could hold the attention of a crowd of people in a strange city where there was plenty of sight-seeing to be had must be an interesting one. Mr. Moss has been engaged in the florists' industry for nearly a half century, "but," he said, "it was an education in itself just to visit the range of the Dale Estate." Never had he seen anywhere such efficiency in production and the services rendered by this company are equal to its production.

The 1921 business meeting has now gone into history. We hear on all sides that it was better than its predecessor. In 1922 the organization will be larger and Baltimore's responsibility will be

Magnolia Wreaths

Write for prices

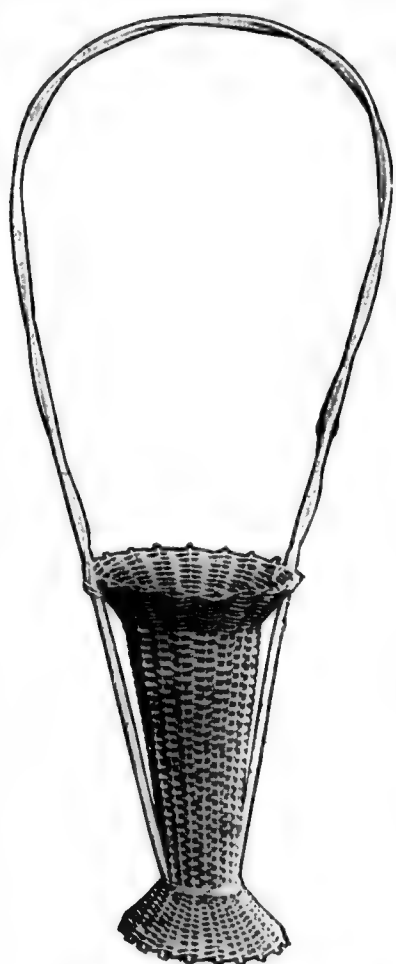
We use only Dr. H. Dux Co. Selected Leaves

Joseph Ziska & Sons

WHOLESALE FLORISTS' SUPPLIES
MANUFACTURERS OF WIRE DESIGNS

175 N. Wabash Ave.

CHICAGO, ILL.



RAEDLEIN BASKETS

**RAEDLEIN ASSORTMENTS
THAT ARE POSITIVE, QUICK SELLERS**

Try one, and wire for more.

RAEDLEIN FALL ASSORTMENTS

Assortment No. I.

60 baskets for prepared flowers, also small flowers. If Christmas Red is desired, kindly mention. All 10 to 16 inches over all, no liners..... **\$13.25**

Assortment No. II.

50 Tumbler Baskets, 16 to 20 inches over all, all in assorted colors, with tin liners..... **17.50**

Assortment No. III.

25 Medium Cut Flower Baskets, all in assorted colors, with tin liners, 21 to 23 inches over all..... **16.50**

Assortment No. IV.

15 Large Cut Flower Baskets, all in assorted colors, with tin liners, 34 to 42 inches over all..... **26.50**

Assortment No. V.

25 Plant Baskets, all in assorted colors, with tin liners, 6 to 11 inches in diameter..... **25.00**

Our New Catalogue Just Off the Press.

SEND FOR IT.

RAEDLEIN BASKET CO.

713-717 MILWAUKEE AVE.,

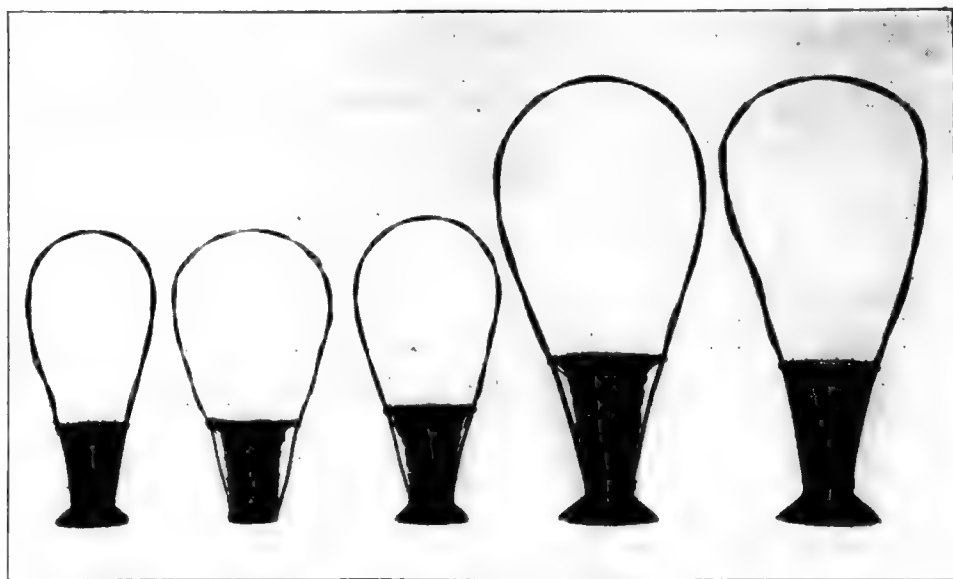
**DESIGNERS AND
MANUFACTURERS**

CHICAGO, ILLINOIS

greater than Toronto's, therefore the club decided to make the committee that secured the meeting a permanent one to handle it in 1922, with full power to enlarge it at any time and to appoint subcommittees. Charles Feast is chairman of the committee, with the following members: Isaac H. Moss, W. J. Johnston, J. J. Cummings, Robert L. Graham, Jr., William F. Keys, Jr., C. J. Ritter and Charles Schmidt.

The next important question discussed was finances. Everyone seemed to think that each person connected with the industry should feel that he was individually interested in this part of the program and that some systematic plan must be worked out to insure such interest. Different methods were discussed, but the percentage plan seemed to be the favored one. This plan was tried several years ago, but, as all of the florists were not linked up with it, it fell through. What was done, however, fully demonstrated that this is the only just and equitable plan to raise money and a committee was appointed to work this plan out. This committee met at the Hotel Rennert Monday, November 7. The committee consists of the following men: Thomas Stevenson, Charles Feast, William McKissick, Robert W. Johnston, W. G. Lehr, H. Clay Primrose, William F. Ekas, Isaac H. Moss, W. F. Keys, Jr., C. W. Ritter, Joseph S. Merritt and Charles Ulrich.

The banquet committee says it has a big surprise in store for everyone November 17. The one-act sketch, "In a Flower Shop," is one that will be enjoyed by all those who attend. A large party will be over from Washington. The number of tickets is limited to 200



Thanksgiving Special

5 of each style, two-tone reed, 20 to 30 in. over all,

25 Baskets in all,
Liners included, for **\$15.50, Cash Only**

*Offers made in the August, September and October
issues of The Review still stand.*

JOHNSON BASKET WORKS, 2535 Milwaukee Ave., Chicago, Ill.

and they are going fast. Make your reservations at any of the wholesale houses early.
Tate.

Asheville, N. C.—H. L. Morris is just starting in the florists' business. He has bought many bulbs this fall.

Christmas Supplies

Let's Look at it From the Dollar Viewpoint

Boxwood FROM THE Sunny South

Virginia Boxwood is Best

Take no Substitutes

Price per 100 pounds, 16 ounces Boxwood Sprays to a pound **\$20.00**
Quantity price on application. Shipments being received daily.

Natural Green Lycopodium

Ground Pine

A very classic decorative material. Just the thing for making Wreaths for Christmas. Our shipments are being received from northern Pennsylvania. Ready for delivery. Price per 100 pounds **\$14.00**

SPECIAL FOR THIS WEEK

12-INCH BROWN MAGNOLIA WREATHS

Excellent Quality — Perfect Workmanship

MADE BY A RETAIL FLORIST

Each, 60c

Per Dozen, \$6.00

GET OUR CHRISTMAS CATALOGUE

The Pittsburgh Cut Flower Company

116 and 118 Seventh Street, PITTSBURGH, PA.

"We serve to sell you again."

Mention The Review when you write.

INDIANAPOLIS, IND.

The Market.

Stock has been plentiful. Roses have been arriving in good supply and have been selling at from \$4 to \$18 per hundred. Carnations are also in abundance. These sell none too briskly, due to the greater popularity of the chrysanthemums. Prices have dropped to \$3 and \$4 per hundred, with Laddie and extra fine ones bringing \$5 per hundred.

Chrysanthemums are appearing in large numbers in the big spray types and pompons. They are, as is usual during this season, the most popular of all flowers and sell well at \$1.50 to \$5 per dozen.

Newcomers to the market are sweet peas and violets. The former have been

bringing \$2 to \$3 per hundred, the latter from \$1 to \$1.50 per hundred.

Business, in general, has not been brisk. An occasional spurt is felt, but is soon followed by a lethargy.

Easter lilies are appearing in small quantities and a few calendulas have started to come in.

Green goods have been available and ample to meet demands.

Potted plants are limited to chrysanthemums, begonias, primroses, cherries and narcissi.

State Florists Meet.

The November meeting of the Indiana State Florists' Association was held at the Baur & Steinkamp greenhouses Tuesday, November 1. Three new members were proposed: Herbert Tonns, Indian-

apolis; Joseph Little and Denton Raleigh.

Reports from various committees were heard. Edward Grande was commended for his work on the membership committee, having obtained the most new members. E. E. Temperley gave a report on the chrysanthemum show committee, pointing out the advantages and possibilities for a show of this kind. The new Cadle tabernacle affords an unusual place for such an exhibit. After a lengthy discussion, it was voted by the association to write the National Chrysanthemum Society at its meeting in Chicago this month, asking that association to hold its next meeting in Indianapolis.

A letter from the S. A. F. was read in regard to the placing of five sign-

T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Fancy Mums, Good Roses and Carnations

Our consignors never had better stock.

| | |
|-----------------|-----------|
| Premier | 6c to 20c |
| Columbia | 6c to 20c |
| Milady | 5c to 15c |
| Butterfly | 6c to 18c |

| | |
|----------------------|------------------|
| Mums | \$3.00 to \$6.00 |
| Pompons, bunch | .50 to 1.00 |
| Carnations | 6c |
| Valley | 8c to 10c |

DECORATIVE GREENS OF ALL KINDS

Quick service on Holiday Supplies; complete line.

boards for advertising purposes. A committee representing various parts of the state was appointed to look after this. They are: E. G. Hill, of Richmond; Jacob Eitel, of Greencastle; Mr. Henley, of Terre Haute, and Dillon A. Myers, of Bluffton.

A letter from the state board of agriculture, thanking the florists for their display at the Indiana state fair and assuring them of hearty coöperation in the future, was read.

An unusually interesting paper was read by Edward Larson, foreman of the establishment of Baur & Steinkamp, on the subject of "Chrysanthemum Hybridizing."

Mr. Pritchard, of the Bedford Flower Co., New York, commended the Hoosiers upon the progress of floriculture in their state. Having just returned from Richmond, he was especially impressed by the wonderful roses and most especially by the new white rose, Angelus.

The next meeting place was left in the hands of the committee on arrangements and will probably be at Purdue University.

In the absence of President Hitz, the meeting was presided over by Vice-president E. E. Temperley. Approximately forty guests were entertained by Baur & Steinkamp.

A large number of unusually attractive seedlings of chrysanthemums were to be seen. These ranged in color from white to the deep autumn shades and from baby size to the enormous types, both in reflex and quilled varieties. Some promising seedling carnations were also worthy of mention, some of which were novelty types. Some of the latest disseminations were of especial quality.

Various Notes.

Lester Benson has a new delivery truck.

H. C. Heilemann, of the M. Rice Co., and I. Bayersdorfer, of H. Bayersdorfer & Co., called on the trade last week.

Large chrysanthemums have been in good demand for some of the football games played here. Various downtown shops have been displaying some attractive windows of these, from which to make selection.

Henry Henningson and Ira Clark, of Greensburg; H. E. Humiston, of Chi-

"BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... \$1.00 5 boxes of 1000 clips or more @..... \$0.90 Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

GEO. H. ANGERMUELLER CO.,

Wholesale Florist

1324 Pine St., ST. LOUIS, MO.



Use the Meyer ! Green Silkline !

Full 2-ounce spools of actual thread. Full length, strength and quality combined or no sale.

JOHN C. MEYER THREAD CO.

LOWELL, MASS.

Mention The Review when you write.

PAPIER MACHE

WREATH FORMS

An excellent and inexpensive substitute for wire wreaths. Just the thing for "Frieze Wreaths."

| | Doz. | 100 |
|------------|--------|--------|
| 6-in..... | \$0.35 | \$2.25 |
| 8-in..... | .45 | 3 25 |
| 10 in..... | .55 | 4.00 |
| 12-in..... | .65 | 5 00 |
| 14-in..... | .75 | 6.00 |

C. A. KUEHN WHOLESALE FLORIST

1312 Pine Street, ST. LOUIS, MO.

Something Needed By Every Florist

APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

Pittsburgh Cut Flower Co.

116 Seventh Street, PITTSBURGH, PA.

"Smiling Service"

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A. W. GUMZ WHOLESALE FLORAL CO.

Cut Flowers a Specialty

1314 Pine St., St. Louis, Mo.

Both long distance Telephones

Home Telephone, Harrison 6487

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Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than
L. R. BOHANNON, Always at Your Service.

Chrysanthemums

are coming in now in sufficient quantities to supply you
with all grades and colors.

MEDIUM PINK, WHITE and YELLOW....10c to 15c each
LARGE PINK, WHITE and YELLOW20c to 30c each
LARGE, EXTRA FANCY, SPECIMEN.....35c to 40c each
POMPONS.....50c, 75c and \$1.00 per bunch

We now have thousands coming in daily, all sizes and colors. Send in your orders
and you will not be disappointed, but well taken care of.

Roses

Coming in fine. Prices reduced.

Carnations

While they are scarce, we are receiving daily cut.

Valley—Always on hand.

Sweet Peas—First of the season.

Erica Ferns

Flat Ferns

Asparagus

Wire Design Manufacturers

Florists' Supplies

Phones:

Harrison 0057
Main 0755

STUPPY SUPPLY CO.

TEN-TWENTY OAK STREET
Kansas City, Mo.

WHOLESALE CUT FLOWERS, PLANTS, SUPPLIES

Roses Carnations Mums Pompons Violets Valley Greens

MUM PLANTS, 75c, \$1.00, \$1.25 each; LARGE PLANTS, \$2.00 to \$4.00

FERNS, 4-in., 35c each; 5-in., 65c to 75c each; 6-in., \$1.00 to \$1.25 each

Ribbons

Chiffons

Beech Sprays

Statice

Dried Gypsophila

Supplies are priced right

Quality and Service

cago, and Thomas Turner, of Rushville, were visitors in the city last week.

A. F. J. Baur and Edward Larson will attend the show of the Chrysanthemum Society of America, at Chicago next week. The firm of Baur & Steinkamp will exhibit several varieties.

E. E. T.

PHILADELPHIA.

The Market.

This week, from Halloween to Guy Fawkes' day, has been trying. There are a great many flowers and not much business. This lowered prices. Chrysanthemums worth \$4 a dozen the week before brought 20 cents each. The \$3 a dozen grade sold for 15 cents and the \$2 a dozen grade for 10 cents. This gives a general idea of conditions.

Orchids are an exception. They are really scarce; so are gardenias and so, too, Beauties, thanks maybe to the Christmas crop.

Bouvardia Humboldtii and the single pink have appeared and yellow daisies and an odd bunch of Paper White narcissi.

Dahlias, supposed to have disappeared, had one more week from a few favored patches, finer than ever, but another hard rap from Jack has probably finished them this time.

Mr. Pennock Returns.

Samuel S. Pennock arrived in New York November 4. He was met outside by a wireless from Secretary John Young, inviting him to dinner at the Pennsylvania hotel, to be given in his honor that day. About sixty of the leading men of New York gathered to greet the incoming executive. When Mr. Pennock reached his Philadelphia headquarters on Ludlow street on the following morning, Saturday, November 5, he received an inspiring reception. The word, "Welcome," in large letters in glowing electricity, confronted him as he entered the door, while his private office and the room above were tastefully decorated with flags and greens. Best of all, smiling faces and outstretched hands showed that friends were glad he had come.

Horticultural Society Show.

The Pennsylvania Horticultural Society opened wide the doors at the Academy of Music Monday afternoon, November 7, upon a show whose glories proclaimed the reign of peace. There was color, there was variety, there was profusion. Given these essentials for a successful show, the pleasure of the large attendance is assured.

The academy has been floored from stage to parquet circle. The great space is laid out in a garden scene, with many colored beds and curving walks. The balconies above are draped with wild smilax and adorned with oak leaves. The immense chandelier sheds a soft light over this floral loveliness, below which tier on tier of tiny lights from the balconies above twinkle like tiny stars.

The central group and a nearby rival are of orchids arranged on a rockery by artists' hands. Another group of rare beauty is of Lilium giganteum and tigridium and of valley.

The autumn queen rules everywhere, but does not love solitude. There are specimens in all known classes and cut blooms and pompons. Other flowering plants and a large assortment of

Chrysanthemums

The season's best varieties will be in bloom during this month. We have a good supply of the better kind of MUMS. Good stock at \$3.00 per dozen; others at \$4.00 and \$5.00 per dozen, and they are well worth the price.

Pompons

Place your orders with us for your POMPONS and leave the selection to us. We will make you up a good assortment of attractive varieties. The best, \$6.00 per dozen bunches.

Carnations

During this season we will have the best and largest supply in this market. Plenty of C. W. WARD. You cannot find a more dependable supply of CARNATIONS than what we offer you.

Boxwood Spray

Let us know your requirements for the Holidays. Advance orders are booked at a special price. We can furnish the large and small leaf variety. It is carefully cut, short sprays and you will have very little waste.

BUSINESS HOURS, 7 A. M. to 5 P. M.

THE LEO NIESSEN CO.

Wholesale Florists

Branches:
BALTIMORE
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

EDWARD REID

Finest Chrysanthemums, Pompons and Roses

that are grown

ALL THE LEADING VARIETIES

ORCHIDS and VALLEY

When They're Reid's They're Right

1619-21 Ransstead St., PHILADELPHIA, PA.

BERGER BROTHERS

CHRYSANTHEMUMS

All the leading varieties extra well grown

"Opportunity and time wait for no man."

Here's yours, Mr. Rose Grower: We are very much in need of a good consignor. Yours for approval, Berger Bros.

1609 Sansom Street

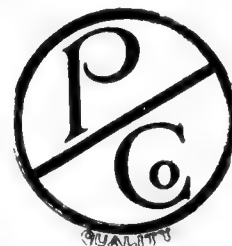
PHILADELPHIA

foliage plants add charm to the show. The commercial exhibits include Charles H. Totty, Madison, N. J., col-

lection of new and choice pompons; Julius Roehrs Co., Rutherford, N. J., well grown flowering begonias, in va-



POMPONS



All shades and colors. The largest and choicest supply coming to this market.

Per dozen bunches, \$3.00, \$4.00 and \$5.00.

BIG MUMS, Reflexed and Incurved; whites, pinks and yellows.

Per dozen, \$3.00, \$4.00 and \$5.00.

Roses, Carnations, Sweet Peas, Valley, Daisies, Snapdragon and all other seasonable stock in good supply.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies. *Send for Price List.*

Business hours: 7 a. m. to 5 p. m.

S. S. PENNOCK COMPANY
THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK PHILADELPHIA BALTIMORE WASHINGTON
117 W. 28th Street 1608-1620 Ludlow Street Franklin and St. Paul Sts. 1216 H St., N. W.

Jap Lanterns

(Physalis Franchetii)

On natural stems...\$3.00 per 100 husks

On strong artificial stems—

3 lanterns on stem....\$10.00 per 100

5 lanterns on stem.... 17.00 per 100

8 lanterns on stem.... 25.00 per 100

Fertile Fern Fronds

(Onoclea Sensibilis)

In many rich colors.....\$4.00 per 100

Natural brown..... 1.50 per 100

SPRAYS OF

French Immortelles

In red and yellow.

6-inch sprays\$ 2.50 per 100

9-inch sprays 3.50 per 100

12-inch sprays 5.00 per 100

18-inch sprays 8.00 per 100

24-inch sprays 12.00 per 100

Strawflowers

(Helichrysum)

In best colors, neatly mounted on 8-inch wire stems, covered green, ready to use, \$3.50 per 100; \$30.00 per 1000.

Florists' Special Airbrush

For painting and shading wickerware, artificial flowers, show cards, etc. Positively the most useful all-around device of this kind for the florist. Complete outfit, \$5.50.

Pussy Willows

\$30.00 to \$100.00 per 1000.

SEND FOR ILLUSTRATED PRICE LIST

Cash with order; add 10% for packing. Satisfaction guaranteed. Member of F. T. D.

KENDIG, The Florist
Oswego, N. Y.

Chrysanthemums

In All Varieties

POMPONS

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

Philadelphia Cut Flower Company

PHONES: Wholesale Florists
Bell, Spruce 803-804 1517 Sansom St., Philadelphia, Pa. GEORGE AEUGLE
Keystone, Race 1112-1118 Proprietor

Mention The Review when you write.

CHRYSANTHEMUMS, POMPONS

Choice Sunburst and Ward Roses

Roses, Carnations,
Violets, Valley

The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

riety; W. A. Manda, South Orange, N. J., collection of rare cacti; Robert Craig Co., Norwood Station, Pa., group

of choice crotons, group of foliage plants and fine cyclamens; Henry A. Dreer, Inc., Philadelphia, group of choice crotons and booth decorated with

handsome specimen palms; William K. Harris, Philadelphia, group of elegant decorative plants that include Asplenium Nidus-avis; Macaw Bros., Norwood Sta-

THE PHILADELPHIA GROWERS' CUT FLOWER MARKET Extra Fine Premier

AND WELL-GROWN ROSES OF ALL THE BEST VARIETIES.

Choice Chrysanthemums, Pompons, Valley and Easter Lilies.

TO THE BUYER:—We ask a trial order. We can and will please you.

TO THE GROWER:—Join us now. Send your own flowers to your own Commission house.

No. 7 South Mole Street, PHILADELPHIA

Both Phones { Bell, Spruce 5298
Keystone, Race 7182

WILLIAM C. LYNCH, Manager.

tion, beautifully grown ferns; Henry F. Michell Co., sunken gardens, containing 200 varieties of pompons, valley and real grass, designed by Philip Freud; Albert B. M. Vick, tree specialties; Hosea Waterer, bulb booth tastefully arranged.

New Zealand.

An unheralded feature of the November club meeting was the address of Charles Henry Fox. Mr. Fox has improved his pillow basket since the Toronto meeting by adding a lid of wire netting. Aided by this lid, Mr. Fox was able to turn the pillow basket upside down without dropping a single flower on the carpet. Then he told an F. T. D. story. Here it is: "A customer was in the habit of ordering flowers sent by wire to a lady who was traveling. A few days before St. Valentine's day he came in with the remark, 'Fox, I have you stumped this time. I want some flowers sent to my friend. She is in New Zealand.' It was a liberal order, \$25 worth. I sparred for time to find ways and means. At 3 o'clock that day I accepted the order. A couple of months later my customer dropped in to know what I had sent. He said his friend had been deluged with flowers. Spoke of a yoke and a couple of baskets. Probably the order was filled with the aid of a sickle in the field."

Various Notes.

The record sale of the week, 125 chrysanthemums at \$1 each, was made by Martin J. Gannon. The flowers, grown for exhibition, were white and yellow Turner and a bronze. The sale proves Mr. Gannon an able salesman, because he located a grade of stock that is rare just when his customer wanted it and obtained fair value for it.

Recent visitors include T. P. Pritchard, of Bedford Springs, Conn., and Joseph Harris, of Sharon, Pa.

Raymond C. Mayhew, president of the Florex Gardens, of North Wales, Pa., and Frank E. Miller, lately with J. H. Small & Sons, of Washington, D. C., will open a handsome new store under

FIBER RIBBON SPECIAL

Good Quality Seta

50 yards to bolt

Per bolt, 90c

Lots of 12 bolts, 85c per bolt

Colors } White, Pink, Violet, Lavender
Moss, Nile, Orange, Blue, Scarlet

The Florists' Favorite Plant and Basket Ribbon

THE McCALLUM COMPANY, 137 Seventh St., Pittsburgh, Pa.

**Chrysanthemums
Pompons
Roses
Carnations**

CHARLES E. MEEHAN

4 South Mole Street
PHILADELPHIA, PA.

ASPARAGUS
Strings and Bunches
ADIANTUM
and all other
GREENS

Lotos Manufacturing Company

1734 N. Halsted St., CHICAGO, ILLINOIS

DAISIES - per gross, 35c; 10 gross, \$2.50

Importer and Manufacturer of
**Artificial Flowers of every
description**

Colored Grasses, etc.

Ask for our Dollar Sample Assortment

**CHRYSANTHEMUMS, CARNATIONS,
Greens in Variety
and all Seasonable Cut Flowers**
WM. J. BAKER
Wholesale Florist
12 South Mole Street, Philadelphia, Pa.

HAND PAINTED

BEAUTIFULLY

\$3.25 per doz.

F. O. B. Chicago.

THREE SIZES

Send \$1.25
For 5 Samples

Terms:
Cash with order.



Chicago Papier-Mache Co.
2834 Lincoln Ave. Chicago
Mention The Review when you write.

THE LARGEST AND OLDEST FLORISTS' SUPPLY HOUSE IN AMERICA

Christmas Novelties

Grass-growing Heads and Pigs, 15c, 25c, 30c, 40c each.

Gnomes for Xmas Windows, \$3.00 to \$6.00.

Sign Posts, help the sale of plants, \$5.00, \$10.00, \$15.00 per 100.

All on page 13 of our New Catalogue.

White Imperial China, page 10.

Special 25% discount.

Tone Ware, page 11.

Moss Wreaths and beautiful Red Roping just arrived, also White Statice.

Chiffon in 2-inch, 4-inch, 6-inch, 10-inch.

Don't forget the Chas. Henry Fox Pillow Baskets. Get a sample, \$1.50.

H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

Elco Brand

We have been asked the question how we account for the tide of ELCO popularity which has swept the country.

Our efforts in fair dealing, quality, style, value and complete satisfaction to our many friends answers for the confidence in the name.



M. H. LEVINE CO.

874 Broadway

ELCO BRAND

New York City

For Shipping Those Flowers



THE H & D Floral Box affords that ample protection, economical weight and sturdiness which make it the ideal container for your floral shipments. Cut flowers and plants of all kinds are invariably in better delivery condition when packed in these specially designed containers. Stout walls and covers prevent gaping of boxes and exposure of contents, when under the weight of other packages in transit. Made in various convenient sizes, all complying with postal and express regulations. *All standard and special sizes to order.*



For safer and more satisfactory containers use H & D Floral Boxes.

THE HINDE & DAUCH PAPER CO.

162 Water Street

Sandusky, Ohio

Toronto, Canada: King St. Subway and Hanna Ave.

the name of the Premier Floral Co., at Broad street and Erie avenue, about November 15.

Thomas Potts has resigned his position as salesman for the Floracraft Greenhouses, of Moorestown, N. J.

Albert Maurer, recently with John C. Gracey, has accepted a position with Charles H. Grakelow in his new downtown flower shop in the Stanley theater.

The F. T. D. started ten years ago. Today it claims a membership of 2,000. Two years ago a similar organization was started in Germany. Today it claims a membership of 800. Good work.

Macaw Bros. have erected two Lord & Burnham houses, 20x150 feet each, for cyclamens on their place at Norwood Station, Pa. Duncan Macaw says that one house was built, painted, glazed, heated and filled with plants seventeen days after the building material arrived.

Max Schling is using Craig crotons in his decorative art school in New York city.

J. J. Habermehl's Sons arranged an elaborate decoration at the Hotel Dupont, Wilmington, Del., November 4, for a ball given in honor of Miss Dupont. John P. Habermehl says it was a handsome affair.

M. J. Callahan is experiencing an active demand for a large number of small affairs that prove how necessary flowers have become.

Louis Berger has resigned his position with William Berger's Sons in order to become local representative of a German firm.

The attractive stand of the Charles F. Krueger Co. in the Reading Terminal

TIME TO BUY YOUR CHRISTMAS SUPPLIES

Christmas Wreaths

In varied assortment. From \$1.50 to \$7.50 each.

Japanese Frieze Wreaths

Round trimmed, \$7.20 to \$20.40 per doz.; plain round, \$1.50 to \$9.00 per doz.; flat trimmed, \$4.80 to \$7.20 per doz.

Wreath and Basket Trimmings

Poppy Hearts, Thistles, Cat Tails, Holly Sprays, Poinsettia Flowers, Pine Cones, Diana Grass.

SEND FOR ASSORTMENT

Statice, Ruscus, Moss Wreaths

And our usual large assortment of BASKETS

Catalogue just out. Send for one

The House of Merit

Jos. G. Neidinger Co.

1309 North Second Street

PHILADELPHIA

LINDLEY BOXES

A BOX FOR EVERY PURPOSE

SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.

STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

Mist Gray Corsage

| Size | Lid | Per 100 |
|-------------|--------|---------|
| 7x 4x4 | 2-inch | \$2.80 |
| 8x 5x5 | 2-inch | 3.60 |
| 10x 6x5 1/2 | 2-inch | 3.95 |
| 12x 8x5 1/2 | 2-inch | 4.90 |
| 16x 8x5 1/2 | 2-inch | 6.70 |
| 14x10x8 | 2-inch | 9.20 |

Mist Gray "S" Grade

Lindley standard weight, well moisture-proofed stock. For Cut Flowers, etc.

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 16x4 x3 | \$3.20 | ..... |
| 20x4 x3 | 3.60 | ..... |
| 18x5 x3 | 3.49 | \$3.65 |
| 11x5 x3 | 3.60 | 3.95 |
| 24x5 x3 1/2 | 4.20 | 4.95 |
| 30x5 x3 1/2 | 5.25 | 5.90 |
| 36x5 1/2 x3 1/2 | 7.25 | ..... |
| 18x6 x4 | 5.30 | ..... |
| 28x8 x4 | 7.00 | ..... |
| 21x7 x3 1/2 | 5.40 | ..... |
| 22x7 1/2 x4 | ..... | 5.80 |
| 21x8 x4 | 6.30 | ..... |
| 24x8 x4 | 6.60 | ..... |
| 28x8 x4 | 7.80 | ..... |
| 24x8 x5 | 7.20 | ..... |
| 28x8 x5 | 8.20 | ..... |
| 36x8 x5 | 10.75 | ..... |
| 42x8 x5 | ..... | 17.50 |

Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full telescope.

| Size | Per 100 |
|---------|---------|
| 30x10x5 | \$12.90 |
| 36x10x5 | 16.00 |
| 36x10x6 | 19.00 |
| 42x10x6 | 21.00 |
| 48x10x6 | 25.00 |
| 30x12x6 | 17.50 |
| 36x12x6 | 20.50 |
| 30x12x7 | 19.50 |
| 30x12x8 | 18.50 |
| 36x12x8 | 23.90 |
| 36x14x6 | 22.50 |
| 34x16x5 | 21.00 |
| 24x14x8 | 22.50 |
| 30x14x8 | 26.00 |
| 36x14x8 | 29.50 |
| 40x14x8 | 32.50 |
| 42x17x8 | 39.00 |

Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full telescope.

| Size | Per 100 |
|----------|---------|
| 12x12x8 | \$15.00 |
| 14x14x8 | 16.50 |
| 16x16x7 | 16.50 |
| 16x16x8 | 19.50 |
| 18x18x7 | 20.00 |
| 20x20x6 | 20.00 |
| 20x20x8 | 25.00 |
| 20x20x10 | 31.50 |
| 24x24x8 | 30.00 |
| 24x24x10 | 46.00 |
| 28x28x8 | 41.00 |
| 32x32x8 | 49.50 |

Green Boxes

Made from high-grade moisture-proofed stock.

| Size | Lid | Per 100 |
|-----------------|------------|---------|
| 7x4x4 | 2-inch | \$2.80 |
| 15x7x5 1/2 | 2-inch | 5.65 |
| 18x5x3 | 3-inch | 3.75 |
| 21x5x3 | 3-inch | 4.10 |
| 24x5x3 1/2 | 3 1/2-inch | 5.25 |
| 30x5x3 1/2 | 3 1/2-inch | 6.10 |
| 36x5 1/2 x3 1/2 | 3 1/2-inch | 8.25 |
| 21x5x4 | 2-inch | 6.25 |
| 24x8x4 | 2-inch | 6.70 |
| 28x8x5 | 2-inch | 8.40 |
| 36x8x5 | 2-inch | 10.30 |

Heavy Full Telescope

| Size | Per 100 |
|----------|---------|
| 24x8x4x4 | \$ 7.90 |
| 28x8x5x5 | 10.90 |
| 36x8x5x5 | 13.00 |

White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

| Size | Per 100 |
|-----------------|---------|
| 18x5x3 | \$ 4.30 |
| 21x5x3 | 4.70 |
| 24x5x3 1/2 | 6.00 |
| 30x5x3 1/2 | 7.00 |
| 36x5 1/2 x3 1/2 | 9.25 |
| 24x8x4 | 8.90 |
| 28x8x5 | 11.50 |
| 36x8x5 | 14.50 |

"AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

Mist Gray "AA"

Otherwise called EXCELLO

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 18x5x3 | \$3.95 | \$ 4.35 |
| 21x5x3 | 4.20 | 4.70 |
| 24x5x3 1/2 | 4.90 | 5.30 |
| 30x5x3 1/2 | 5.90 | 6.90 |
| 36x5 1/2 x3 1/2 | 7.25 | 8.50 |
| 24x8x4 | 6.60 | 8.00 |
| 24x8x5 | 7.30 | 9.50 |
| 28x8x5 | 7.80 | 9.40 |
| 28x8x5 | 8.20 | 10.50 |
| 36x8x5 | ..... | 13.25 |
| 42x8x5 | ..... | 17.50 |

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

White Enameled Corsage

The finest enameled clay-coated stock obtainable.

| Size | Lid | Per 100 |
|-------------|--------|---------|
| 8x 4x3 1/2 | 2-inch | \$ 2.70 |
| 7x 4x4 | 2-inch | 2.75 |
| 8x 5x5 | 2-inch | 4.90 |
| 10x 6x5 1/2 | 2-inch | 5.90 |
| 12x 8x5 1/2 | 2-inch | 7.70 |
| 14x10x8 | 2-inch | 14.50 |

White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

| Size | Lid | Per 100 |
|-----------------|----------------|---------|
| 18x 5x3 | 2-inch | \$ 5.70 |
| 20x 5x3 | 2-inch | 6.25 |
| 21x 5x3 | 2-inch | 6.40 |
| 24x 5x3 1/2 | 2-inch | 7.90 |
| 30x 5x3 1/2 | 2-inch | 9.25 |
| 36x5 1/2 x3 1/2 | 2-inch | 12.25 |
| 21x 7x3 1/2 | 2-inch | 8.80 |
| 24x 8x4 | 2-inch | 11.50 |
| 24x 8x5 | 2-inch | 13.00 |
| 28x 8x5 | 2-inch | 14.00 |
| 36x 8x5 | Full telescope | 19.50 |
| 30x10x5 | Full telescope | 19.25 |
| 36x10x5 | Full telescope | 22.00 |

ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

| Size | Per 100 |
|-------------|---------|
| 20x4 1/2 x3 | \$2.15 |
| 24x4 1/2 x3 | 2.30 |
| 21x5 x3 | 2.40 |
| 24x5 x3 1/2 | 2.65 |
| 24x5 x3 1/2 | 2.85 |
| 30x5 x3 1/2 | 3.10 |



SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

| | |
|------------------------------|--------|
| Less than 250, assorted..... | Net |
| 250 and over, assorted..... | 3% |
| 500 and over, assorted..... | 5% |
| 1000 and over, assorted..... | 7 1/2% |

Chicago—Phone Franklin 5450—A. V. Z. Jennings.
New York—Phone Academy 2565—Geo. L. Hoopla.
St. Louis—Phone Olive 1340—H. F. Seigneur.
Louisville—Phone 2669—J. Raymond Clark.
Detroit—Phone Cadillac 4178—A. A. Fordon.
Buffalo—Phone Seneca 8386—J. Anthony.
Richmond—Phone Boulevard 678—J. B. Scott.
Toledo—Phone Broadway 1240—E. H. Lane.

LINDLEY FLORIST BOX CO.,

QUALITY BOX
MAKERS

Marion, Ind.

is seen to great advantage in chrysanthemum season.

Arthur Zirkman, vice-president of the M. Rice Co., and Mrs. Zirkman announced the engagement of their daughter, Miss Lillian, to Charles J. Yost, at a Halloween party. Mr. Yost is a graduate of the University of Penn-

sylvania, class of 1919, department of electrical engineering.

J. J. Habermehl's Sons arranged a decoration in the Bellevue-Stratford hotel November 5, when the city of Philadelphia entertained Admiral Beatty at luncheon. Palms and cibotiums were used about the dining room. A

large basket of handsome dahlias ornamented the table.

Leonard J. Sieger has returned from a satisfactory business trip through parts of the middle west, taken in the interests of the Joseph G. Neidinger Co.

Edwin J. Fancourt went over to New York November 5 to meet Samuel S.

Chicago Carton Company

4433 Ogden Avenue, CHICAGO, ILL.

Representatives: { M. E. CHAPIN, 516 Fifth Avenue, New York City
T. A. DIXON COMPANY, 1526 Blake Street, Denver, Colo.

Prices Reduced 50%

50% Reduction from this list for cash with order. 45% Regular terms on any quantity.
When printing is wanted, the charge will be \$3.50 per 1000, or any less quantity.

For Violets and Corsages

| Size | Per 100 |
|-----------------------------|---------|
| 7 x 4 x 4 2-inch Top..... | \$ 5.00 |
| 12 x 8 x 5 1/2 2-inch Top.. | 7.65 |
| 14 x 10 x 8 2-inch Top..... | 12.60 |

For Cut Flowers

| | |
|--------------------------------|---------|
| 18 x 5 x 3 2-inch Top..... | \$ 6.10 |
| 20 x 4 x 3 2-inch Top..... | 6.05 |
| 21 x 5 x 3 2-inch Top..... | 7.25 |
| 24 x 5 x 3 1/2 2-inch Top..... | 7.70 |
| 24 x 8 x 4 2-inch Top..... | 10.80 |
| 28 x 8 x 4 2-inch Top..... | 12.10 |
| 28 x 8 x 5 2-inch Top..... | 13.05 |
| 30 x 5 x 3 1/2 2-inch Top..... | 9.25 |
| 36 x 8 x 5 2-inch Top..... | 16.20 |

For Sprays, Designs and Cut Flowers

| Size | Per 100 |
|--------------------------------|---------|
| 16 x 16 x 8 Telescope..... | \$29.25 |
| 20 x 20 x 8 Telescope..... | 38.95 |
| 21 x 5 x 3 Telescope..... | 7.25 |
| 24 x 5 x 3 1/2 Telescope. | 8.90 |
| 24 x 24 x 10 Telescope..... | 55.75 |
| 30 x 10 x 5 Telescope..... | 22.00 |
| 32 x 32 x 8 Telescope..... | 63.75 |
| 36 x 10 x 5 Telescope..... | 25.20 |
| 36 x 12 x 6 Telescope..... | 36.35 |
| 36 x 14 x 8 Telescope..... | 46.55 |
| 40 x 10 x 6 Telescope..... | 44.00 |

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.
The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$3.50 per color for printing, per 1000. Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

Pennock on his return from a seven months' trip spent in Friends' Relief work in Germany.

William C. Lynch disposed of a large quantity of exceedingly fine dahlias last week at the Philadelphia Growers' Cut Flower Market.

The Bickmore Greenhouses are sending some magnificent pink and yellow Turner to Berger Bros.

Sydney H. Bayersdorfer says that while the Adelphia is a fine place, our Florists' Club meetings lack geniality, adding by way of explanation that in Baltimore or Washington they stick a cigar in your mouth and make you feel at home. Phil replied that if Mr. Bayersdorfer would only come to the December meeting he would gladly stick a cigar in his mouth to make him feel at home. But Mr. Bayersdorfer said he did not smoke. He merely instanced this is an evidence of friendliness. Now, we've got to have the spirit of brotherly love in our meetings, so the matter is respectfully referred to E. P. Klinger.

Gilbert Baker is assisting in disposing of the fine chrysanthemums that are coming in to William J. Baker.

The Leo Niessen Co. is receiving catleyas, cypripediums, vandas and oncidiums.

Charles H. Grakelow arranged the decorations in the Pennock building November 5.

Clarence U. Liggit exhibited for the Springfield Floral Co., of Springfield, N. J., a choice selection of chrysanthemums and pompons at the Florists' Club meeting at the Hotel Adelphia, November 1. Phil.

FLORISTS' BOXES 5% DISCOUNT when money is sent with the order.

The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

| SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 | SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 |
|-------------------|---|--|--------------|---|--|
| 3 x20x 4..... | \$ 2.50 | \$ 2.75 | 6x28x12..... | \$12.00 | \$14.00 |
| 3 x18x 5..... | 2.60 | 2.90 | 5x35x10..... | 12.70 | 14.50 |
| 3 1/2 x24x 5..... | 3.80 | 4.50 | 6x36x12..... | 16.00 | 18.50 |
| 3 1/2 x30x 5..... | 4.70 | 5.50 | 8x20x20..... | 17.00 | 21.00 |
| 5 x24x 8..... | 6.40 | 7.50 | 8x24x24..... | 25.00 | 28.50 |
| 5 x28x 8..... | 7.20 | 9.10 | 7x42x12..... | ..... | 29.00 |
| 5 x38x 8..... | 10.30 | 12.50 | 8x48x14..... | ..... | 35.00 |
| 5 x30x10..... | 11.30 | 13.00 | | | |

Gray Corsage and Violet

With Shallow Fluted Edge Lid

| | | | |
|-------------------|--------|--------------|--------|
| 5 1/2 x9x 6 | \$3.70 | 6x9x13 | \$5.10 |
| 6 x7x14 | 4.80 | 7x9x 9 | 5.10 |

ONE PIECE BOX, heavy weight, mist gray, 3x4 1/2 x24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$8.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.
No order printed less than 50 of large sizes or 100 of small sizes.
We reserve the privilege of substituting either color.

Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.
1000 Letterheads, \$3.00 1000 Billheads, \$3.00
1000 Envelopes, 4.00 1000 Labels, 3.25
Write for samples
Miller Print Shop, P. O. Box 2854 Philadelphia, Pa.

Florists' Cards, Envelopes Tags, Labels

PRINTING OF ALL KINDS
Send for Samples.
THE JOHN HENRY CO.,
Lansing, Mich.

Mist Gray
Milwaukee Made

Cut Flower Boxes

Corsage Boxes

| | |
|-----------------|-------------------|
| 10 x 7 x 5..... | Per 100 \$5 50 |
| 12 x 9 x 5..... | 6.00 |

Flower and Design Boxes

| | |
|----------------------------------|--------------------|
| 21 x 6 x 3½, 2-in. covers at... | Per 100 \$ 4.50 |
| 24 x 5 x 3½, 2-in. covers at... | 4.75 |
| 24 x 8 x 4, 2-in. covers at..... | 6.25 |
| 28 x 8 x 4, 2-in. covers at..... | 7.00 |
| 30 x 6 x 3½, 2-in. covers at... | 5.50 |
| 36 x 8 x 5, full telescope..... | 11.00 |
| 30 x 12 x 6, full telescope..... | 15.00 |
| 36 x 12 x 6, full telescope..... | 18.00 |
| 42 x 12 x 6, full telescope..... | 25.00 |
| 48 x 14 x 6, full telescope..... | 30.00 |
| 20 x 20 x 8, full telescope..... | 20.00 |
| 24 x 24 x 8, full telescope..... | 23.00 |

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

C. C. Pollworth Co.,
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR
SPECIAL PRICES ON

DURO BOXES

WE MANUFACTURE A
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD
GRAY and WHITE GLAZE

Duro Paper Products Co.
180 N. Wabash Ave.
CHICAGO

Climax Mfg. Co.
Florists'
High Grade Boxes
CASTORLAND, N. Y.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¢ per week on a yearly order.



**SAVE MONEY ON
CUT FLOWER BOXES**

Compare our prices with what you are now paying

**OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,
COMBINED WITH FIRST-CLASS WORKMANSHIP**

MANILA BOXES

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|---------------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3..... | \$ 2.00 | \$ 2.40 |
| 20x 4x3..... | 2.30 | 2.50 |
| 21x 5x3½..... | 2.40 | 2.80 |
| 24x 5x3½..... | 2.75 | 3.20 |
| 28x 5x3½..... | 3.20 | 4.25 |
| 21x 8x5..... | 3.20 | 4.25 |
| 30x 5x3½..... | 3.75 | 4.55 |
| 24x 8x5..... | 4.15 | 5.60 |
| 28x 8x5..... | 4.70 | 6.35 |
| 28x 8x6..... | 4.90 | 6.55 |
| 30x 8x5..... | 5.25 | 7.00 |
| 30x 8x6..... | 5.60 | 7.50 |
| 30x10x6..... | 6.25 | 8.25 |
| 36x 8x5..... | 7.35 | 9.45 |
| 36x 8x6..... | 7.80 | 10.00 |
| 30x12x6..... | 8.40 | 10.75 |
| 30x12x8..... | 8.90 | 11.40 |
| 36x12x6..... | 9.70 | 11.80 |
| 36x12x8..... | 10.30 | 12.45 |
| 36x14x6..... | 10.50 | 12.60 |
| 36x14x8..... | 11.20 | 13.35 |
| 42x 8x6..... | 8.15 | 10.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|--------------|---------------|-----------|
| | Price per 100 | |
| 8 x5x4..... | \$3.25 | \$3.70 |
| 9½x6x5..... | 4.05 | 4.45 |
| 10 x7x6..... | 5.15 | 5.60 |
| 12 x8x7..... | 6.40 | 6.75 |

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink \$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

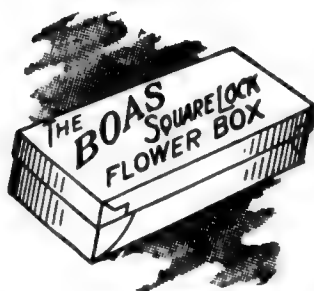
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.
BOSTON (14), MASS.

Manufacturers of Folding Paper Boxes



Wm. J. Boas & Co.
1427 Vine Street,
Philadelphia, Pa.

Write for
Prices.

Always mention the Florists' Review when
writing advertisers.

Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He Profits Most Who Serves Best



St. Joseph Paper Box Company
St. Joseph, Missouri

Always mention the Florists' Review when
writing advertisers.

ELY OF NEWTON COUNTY, MO.

The town of Neosho is in Newton county, Mo., and Newton is a distinctly progressive county. One proof, or rather one result of this progressiveness, is a 37-page, well printed book that aims to "describe in pictures and prose the county's resources, enterprises and opportunities and the men behind them."

And, of course, one of the leading subjects is the firm of H. S. Ely & Co., at

Neosho. A partial view of the company's greenhouses is shown and among other creditable remarks, the following is said, to show what the county thinks of the company: "The business of the firm is not only local, but extends throughout a radius of approximately 350 miles of Neosho. The company's excellent facilities permit it to make shipments on short notice to any section of the country. This business was estab-

lished about ten years ago by H. S. Ely, the present owner. He was engaged in the truck business at the same location about fifteen years prior to establishing the greenhouses. He is one of the most enterprising and progressive men of the county and has shown his faith in the future of Neosho by establishing greenhouses that would reflect credit upon a city of much larger population."

**Wanted and For Sale Department**

Advertisements under this head, set without display, **18 cents per line**. In sending remittance count six words to the line.

Display advertisements in this department **\$2.00** net, for one inch space.

When answers are to be sent in our care, add 10 cents for forwarding.

CASH WITH ORDER from those who do not do other advertising.



SITUATION WANTED—Grower; address John Guenther, 2410 Cold Spring Ave., Milwaukee, Wis.

SITUATION WANTED—By English grower; life experience in landscape and florists' work; age, 39; married. A. C. Thurlow, Hannibal, N. Y.

SITUATION WANTED—As foreman or manager; expert plantsman and grower and propagator of greenhouse and nursery stock open for engagement; highest credentials. Address No. 490, care Florists' Review, Chicago.

SITUATION WANTED—Store man, designer, decorator and maker-up; original artistic ability; state full particulars in first letter. Address No. 484, care Florists' Review, Chicago.

SITUATION WANTED—By gardener and florist; good grower and caretaker; 45 years old; single; want position with private or commercial place. Address Biedermann, Florist, 304 E. 10th St., Kansas City, Mo.

SITUATION WANTED—As assistant designer and grower on retail place, or as private gardener to take charge, by all-around gardener and florist; German; 17 years' experience; single. Address No. 483, care Florists' Review, Chicago.

SITUATION WANTED—Belgian florist; age 30; life time experience; any line of flowers and pot plants; want position around the first part of January with reliable florist in or near Chicago; small wages to start on account of language; talks French and German; willing to do everything. Address No. 496, care Florists' Review, Chicago.

HELP WANTED—Bright, experienced young man for retail store; references required. Address No. 493, care Florists' Review, Chicago, Ill.

HELP WANTED—At once, experienced man for early market gardening and general farming; honest and reliable; give references. Mrs. J. W. Fry, Hudson, Mich.

HELP WANTED—A grower for general line of stock; no roses; 14,000 feet of glass; must be married; give salary expected and experience. Miller Bros. Greenhouses, Abilene, Kan.

HELP WANTED—Lettuce grower; must be rapid transplanter and setter; give references and wages desired in first letter. M. E. Sourdry, Girard, Kan.

HELP WANTED—A good rose grower as partner to invest \$6,000.00 in a first-class wholesale and retail business; location, Ohio; good railroad center. Address No. 489, care Florists' Review, Chicago.

WANTED—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

WANTED—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

WANTED—To buy florist's display refrigerator, 6 to 8 feet wide; must be in good condition; must be within reasonable shipping distance of Chicago; give dimensions. Address No. 477, care Florists' Review, Chicago.

FOR RENT—A greenhouse with stock, for single man in Chicago. Address No. 500, care Florists' Review, Chicago.

FOR SALE OR RENT—On account of sickness, store and greenhouse about 20,000 sq. ft. of glass; everything in good condition; doing good retail business in a good, lively town; terms or cash. Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

FOR SALE—Your opportunity; on account of health I am compelled to offer for sale a growing business in one of the best college towns in Kansas; if interested, get in communication at once with The Martins, Manhattan, Kansas.

FOR SALE—Cheap, a No. 4 Kroeschell boiler in excellent condition. Wendelin Preisach, Corfu, N. Y.

FOR SALE—One electric sign, "Florist"; cost \$300.00; will sacrifice. Jackson Floral Shop, 748 E. 63d St., Chicago.

FOR SALE—2 sets shaker grates for 100 H. P. boiler; 1 set shaker grates for 150 H. P. boiler; good as new; great bargain. Batavia Greenhouse Co., Batavia, Ill.

FOR SALE—Five large greenhouses fully equipped; all or half interest. Suburban Floral Co., Forest Park, Ill.

FOR SALE—One 40-gal. barrel of Paranoid glazing putty for \$65.00 F. O. B. Camden. Cash. D. G. Deacon, 2710 Pierce Ave., Camden, N. J.

FOR SALE—Fifty boxes second-hand, 16x24; double thick, B quality, glass; \$4.00 per box. James Moss, Johnsville, Penn., above Willow Grove.

FOR SALE—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

FOR SALE—Ideal L22-7 boiler rated for 1,200 complete; two extra sections; have larger Ideal installed, reason for selling; priced low for quick cash sale. Bock, Florist, Hamilton, O.

FOR SALE—About 2,500 new, standard, red florists' pots, including rose and azalea pots and bulb pans, etc.; never used; for quick sale, \$40.00 takes the lots; brand new 3x6 ft. hot bed sash, \$4.75 each. F. Sandagger, Richmond, N. Y.

FOR SALE—Hotbed sash, second-hand, 1½-in. thick, 8-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all reputtied and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

FOR SALE—Flower store in good residence part of Chicago; excellent business; rent reasonable; price right; good reason for selling. Avondale Flower Shop, 3182 Milwaukee Ave., Chicago.

SITUATION WANTED

By a grower and manager of ability; to make any size of range pay a profit; 32 years' experience in all kinds of cut flowers and pot plants, in Europe and U. S. A.; age, 47; married; west of Chicago preferred; please give full particulars.

Address No. 495, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

SITUATION WANTED

As foreman, manager or both by man of life experience in both plants and cut flowers, wholesale and retail; capable of handling help and able to get results; let me have your proposition.

Address No. 494, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

First-class man, with ability to take charge of window and high-class work.

CENTRAL FLORAL CO.,
132 N. State St., Chicago, Ill.

FOR SALE—One Kasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

FOR SALE—Profitable business; 3,700 ft., 2 acres, orchard; greenhouses stocked to capacity; no competition; 7 surrounding towns to draw from. Zumbrota Greenhouses, Zumbrota, Minn.

FOR SALE—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

FOR SALE—Birchwood, mahogany finish florists' refrigerator; good as new; size 7 ft. high, 5 ft. long, 2 ft. 6 in. wide; will sell F. O. B. Liberal, \$150.00 cash; a bargain. Weidensaul Sisters, Liberal, Kan.

FOR SALE—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. **New Pipe Tools**—Malleable Hinged Vises; No. 1, capacity, 2½-in., \$3.25; No. 2, capacity 3½-in., \$4.88. **Stocks and Dies**, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.80. **Toledo Stocks and Dies**; No. 1, threads 1 to 2-in., \$14.40. **Pipe Wrenches**; 18-in., grips 2-in., \$2.10; 24-in., grips 2½-in., \$3. **Pipe Cutters**, Saunders' Patterns; No. 1, cuts ¾ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

HELP WANTED

First-class grower of cut flower and pot plants for retail trade; 13,000 ft. glass; modern improvements; in northeastern Ohio; give references and state wages in first letter.

L. A. EATON & SONS,
Conneaut, Ohio.

HELP WANTED

First-class rose grower; we pay the highest wages of any firm in Chicago district. Apply

BASSETT & WASHBURN,
Hinsdale, Ill.

HELP WANTED

An experienced rose grower to take care of section; apply in person if possible.

JOHN R. ANDRE,
Doylestown, Pa.

HELP WANTED

Live agent wanted to sell bulbs on commission basis. Excellent side line for capable man visiting florists.

SEGERS BROS., LTD.,
1165 Broadway, New York City.

HELP WANTED

First-class store man to take charge of retail department of a well known and old established southern seed concern; must be a good salesman and good manager; we prefer a man who has knowledge of both flower seeds and plants, vegetable seeds, etc.; however, we can use a man who has specialized on either, provided his other qualifications meet with our views; this department of our business is growing and the position of manager offers a good opportunity for the future; unless you can furnish references that give a good clear record, don't reply.

Address No. 485, care Florists' Review, 508 S. Dearborn St., Chicago.

HELP WANTED

A first-class grower of general greenhouse stock; capable of taking charge if necessary; prefer man who can assist in designing; kindly state wages wanted and references in first letter.

Address No. 499, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Young man for retail flower store; excellent all-around assistant, able to drive car; good opportunity for the right man.

PANSY FLORIST,
4044 W. Madison St., Chicago, Ill.

HELP WANTED

Grower of roses, carnations and bedding stock; man able to produce A-1 quality stock; 35,000 ft. of glass. Address No. 498, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Experienced designer and decorator capable of waiting on retail trade; only steady and sober man; good references desired; permanent position; good future; apply in writing.

J. J. FALLON COMPANY,
725 Main St., Lynchburg, Va.

HELP WANTED

Young lady for retail store.
LEWIS & ROCCA,
55 E. Jackson Blvd.,
Chicago, Illinois

HELP WANTED

Experienced grower of general line of retail stock; 20,000 sq. ft. glass; permanent position open immediately; give references, and state wages desired in first letter.

THE LUND FLORAL CO.,
Wausau, Wisconsin.

HELP WANTED

Experienced saleslady and designer with knowledge of bookkeeping; in lively town in eastern South Dakota; state age, experience and wages expected.

Address No. 451, care Florists' Review, 508 S. Dearborn St., Chicago.

HELP WANTED

Planting foreman for landscape work; we have several steady positions open for men of good address with experience and qualifications; give references, experience and salary expected in first letter; come south and spend the winter.

FRASER NURSERY COMPANY,
P. O. Box 169, Birmingham, Ala.

HELP WANTED

Grower, not later than December 1, to take complete charge of 5,000 feet of glass to grow miscellaneous stock but mostly pot plants and bulb stock for retail store; permanent position; salary and commission to right party; state experience, references, etc., in first letter.

SMITH'S FLOWER SHOP,
Hutchinson, Kan.

HELP WANTED

Salesman for a profitable side line; if you are a salesman calling on the grower, it will be to your advantage to write me.

WM. F. BUSCHARDT,
6. E. Woodland Ave., Arlington, Md.

HELP WANTED

A good designer and salesman.
MANGEL, FLORIST
17 E. Monroe St., Chicago, Ill.

HELP WANTED

Young, single man for general greenhouse work; one who has had one or two years' experience and who has worked in the south; apply in writing.

GEORGE, INC.,
319 Granby St., Norfolk, Va.

WANTED

At once, a copy of the Florists' Directory; will pay any price within reason; write us immediately if you have one for sale.

L. C. STROH & SONS,
Batavia, N. Y.

FOR SALE

Greenhouse and nursery business; includes 1/4 acre, 4-room house, garage and greenhouse plant; lease on 3 acres adjoining; only greenhouse in large territory; must sell because of ill health; cash \$2,500, balance terms; value \$5,600.

BOX 695,
Kennewick, Wash.

FOR SALE

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,
Muncie, Ind.

FOR SALE

Lease and stock of flower store on one of the main streets of Los Angeles; full equipment, four greenhouses in rear, full of Christmas plants; also 5-room house; all in good shape; lease has four and a half years to run. Apply

F. FRANCIS,
3676 S. Vermont Ave., Los Angeles, Calif.

FOR SALE

The whole outfit of florists' fixtures and supplies with A No. 1 condition refrigerator, 10 ft. long, 4 ft. wide, 4 doors, or I may sell the whole store with a long lease; well-established business; best location in Chicago.

Address No. 497, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

ARE YOU THE MAN
WE WANT?

We have an unusual opportunity for a young man who has the makings of a good salesman in a very high grade florists' store. Probably the man we seek is now working in a smaller town. He knows flowers but need not be a florist. He must have a pleasing personality, alert, intelligent, dignified and courteous without being servile. He must be able to handle customers of the highest grade and must really believe in the job he takes with us. If you are this kind of man, write fully and send photograph.

THE
JONES-RUSSELL
COMPANY,
Hanna Building,
Cleveland.

FOR SALE

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,
Ransomville, N. Y.

FOR SALE

One automatic coal conveyor; used one year; 20 feet long; driven by gasoline engine; price, \$200.00 our plant; this conveyor in excellent condition.

AMLING BROTHERS,
Des Plaines, Illinois,
Telephone Des Plaines 561.

FOR SALE

Well-established retail business in fine location; also range of 50,000 square feet of glass; well equipped; on paved road, three miles from city; business on good paying basis.

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Greenhouse property in central Indiana; 10,000 ft. of glass, 3 1/2 acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

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FOR SALE

Refrigerator, 4 feet wide, 80 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,
11 So. La Salle St. Chicago.

FOR SALE

Beginners, your chance; 1 Sunlight leanto sash house 15 x 6 with 2-inch pipe for the same; 24 sash 35 x 65, two lights 28 x 30 D. S., used only two seasons; 12 boxes of glass 10 x 12 D. S., never unpacked; 42 corrugated shipping cases 36 x 18 x 8, never unpacked; 26 design boxes 20 x 8 x 4; 1 box of wire work; 10 barrels of pots, 3's, 4's, 6's, and needed sizes of fern pots; all for \$175.00; f. o. b. Address Lock Box 144, or call at 667 Bourbon St., HAVRE DE GRACE, MARYLAND.

Gold Letter



No. 1 Gold
Per 1,000.....\$ 3.50
Per 5,000..... 15 00
Per 10,000..... 28.00

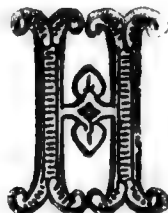
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These letters are our regular first quality stock. The kind that will stick, **STICK** and **STICK**, and won't come off.



No. 6
Per 1000, \$3.00



No. 4
Per 1000, \$3.00

SCRIPT
LETTERS

Father
Mother
Brother

Sister
Husband
Wife

Grandpa
Grandma
Friend

Asleep
Baby
Sleeping

Rest
Our
My

Darling
Dear
Too Soon

Mamma
Comrade
Nephew

At Rest
Cousin
Peace

Niece
Daughter
Aunt

Uncle
Papa
Soon

Per 100, \$3.00; per 1000, \$22.50

B. E. and J. T. COKELY,

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Mono Service Co., Newark, N. J.

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Strawflowers Now

Stripped and Dried.

HELICHRYSUM, dark rich colors
RHODANTHE
STATICE, yellow and blue

Try a 50c sample bunch

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Cut Flowers

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ROSES

| | Short | Med. | Long | Select |
|--------------------|-------|--------|------|--------|
| Francis Scott Key, | 12c | 16c | 20c | 25-30c |
| Premier..... | | | | |
| Columbia..... | | | | |
| Milady..... | 6-8c | 10-12c | 16c | 20c |
| Butterfly..... | | | | |
| Ophelia..... | | | | |
| Double White Kil- | | | | |
| larney..... | 8c | 12c | | |
| Cecile Brunner... | | 3-5c | | |

MISCELLANEOUS

| | Per 100 |
|-----------------------|-------------------|
| Carnations..... | \$ 6.00 |
| Easter Lilies..... | \$20.00 to 25.00 |
| Calla Lilies..... | 20.00 |
| Valley..... | 8.00 to 10.00 |
| Sweet Peas..... | 1.00 to 2.00 |
| Violets..... | 1.25 to 1.50 |
| Paper Whites..... | 6.00 |
| Chrysanthemums, doz., | \$1 50 to \$4.00. |
| Pompons, per bunch, | 50c to 75c. |

GREENS

| | |
|-------------------------|-----------------|
| Asparagus Plumosus, | per bunch, 75c. |
| Asparagus Sprengeri, | per bunch, 75c. |
| Smilax, per dozen, | \$3.00. |
| Adiantum, per 100, | \$2.00. |
| Oregon Ferns, per 1000, | \$6.00. |

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DENVER SHOW

DENVER FLOWER SHOW.

Largest on Record.

The fourth annual flower show, held in the city auditorium under the auspices of the Denver Society of Ornamental Horticulture November 2 to 4, was in every respect the largest thing ever accomplished by the florists of this city. The show was free and it is estimated that 50,000 people viewed the spectacle.

The most extensive displays were made by the Park Floral Co. and the Mauff Floral Co. The main display of the Park Floral Co. occupied the center of the auditorium and consisted of potted plants arranged in a garden effect. This firm had a table decorated with baskets containing chiefly mums and also a beautiful arrangement of ornamental foliage plants.

The contribution of the Mauff Floral Co. consisted of three baskets, one in red, white and blue and a second featuring mums in fall colors. Together with many good foliage plants was

found Mr. Mauff's Christmas pepper, originated by himself.

The city park department, under the management of John L. Russell, made elaborate arrangements of foliage plants, palms and cut mums.

The Elitch Gardens Co. had a display of cut flowers of fine commercial quality. Its carnations were especially good. A table of potted plants consisting of cyclamens and begonias and also a display of three immense Boston and Roosevelt ferns formed a unique feature.

C. F. Maler had a good arrangement of potted plants and orchids set off with table ferns, which attracted widespread attention.

The Crown Hill Florists were present with a quaint exhibit duplicating the interior of their new store. They had some well grown Turner, Waite and Robinson mums.

The Rockmont, Inc., displayed chiefly mums in fall colors arranged in baskets. The baskets were in competition and the elaborate table decorations were also entered.

The Alpha Floral Co. accomplished a beautiful blending of fall colors in bas-

ket arrangements of cut flowers that showed the work of an artist.

Others Represented.

The following were also present with displays that commanded attention: American Flower Shop, with Scott Key roses; Boldt-Lundy Floral Co., with Butterfly roses, white and yellow Turner mums, ferns, cyclamens and decorative plants; the Bright Spot Greenhouses, with garden flowers; George H. Cooper, with an elaborate basket arrangement, not in competition; Daniels & Fisher, in competition with an arrangement of Madame Butterfly; D. S. Grimes; the Holly Floral Co., with pompons and other mums; T. H. Trimmer & Son, with Dunlop and Russell; Roberts Rose Co., with American Legion, Pilgrim, Premier and Scott Key roses; the Washington Park Florists, with the new carnation, Denver; George Brenkert, with three new carnations; the Pikes Peak Floral Co., of Colorado Springs, Mrs. William Crump and L. J. Armstrong in charge; and Glenn Eyrie, of Colorado Springs, with Pockett, Turner and Nagirroe mums, some of them measuring seventeen inches in length.

The most commented upon throughout the entire show were the excellent forms and rich colors of the roses Dunlop, Butterfly, American Legion and Francis Scott Key. Competition was so keen that it became necessary to rejudge

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many of the displays to determine the
winner.

The Awards.

The awards in the classes calling for
potted plants were as follows:

- Specimen bush chrysanthemum—Mauff Floral Co., first.
- Full standard chrysanthemum—Mauff Floral Co., first.
- Twelve chrysanthemums—Park Floral Co., first; Holly Floral Co., second.
- Half standard chrysanthemum—Mauff Floral Co., first.
- Twenty-five pots chrysanthemums—Mauff Floral Co., first.
- Twelve pompons—Park Floral Co., first.
- Twelve anemone mums—Park Floral Co., first.
- Group of ornamental foliage plants, arranged for effect and quality—Park Floral Co., first; Mauff Floral Co., second.
- Specimen palm—Park Floral Co., first; Boldt-Lundy, second; Mauff Floral Co., third.
- Specimen fern—Mauff Floral Co., first; Boldt-Lundy, second.
- Specimen orchid—C. F. Maler, first.
- Any other ornamental plant—Mauff Floral Co., first; Boldt-Lundy, second.
- Twelve flowering begonias—Park Floral Co., first.
- Twelve other begonias—Park Floral Co., first.
- Twelve cyclamens—Park Floral Co., first; Mauff Floral Co., second; Boldt-Lundy, third.
- Six nephrolepis—Boldt-Lundy, first.
- Pan ornamental plants—Holly Floral Co., first.
- Twelve house plants—Park Floral Co., first; Mauff Floral Co., second.

In the classes for cut flowers the following took prizes: For chrysanthemums—E. W. Burghard, of Glenn Eyrie, Colorado Springs; D. S. Grimes' Sons; Crown Hill Florists; F. Holmberg; Boldt-Lundy; Mauff Floral Co.; Park Floral Co.; Louis Kintzele; Henry Weiland; Roberts Rose Co. Sweepstakes for best thirty-six mums in three colors—

The Difference Between A Get-Goer and a Go-Getter

Isn't it so, that whenever you have been sick and a certain medicine has put you in fighting trim again, you wanted to tell all your friends about it? You kind of feel as if by doing it, you were a real savior of men.

That's exactly how I am feeling right now. Feeling that way because my old friend Tut sent me a book that has put so much pep in me that I could go right out now and climb a greased pole. What it has done for me it will do for you.

The president of a big Cleveland concern after reading it, promptly telegraphed for 1000 copies to give to all of his organization heads and salesmen.

The name of the book is "The Go-Getter." It's a new one of Peter B. Kyne's wonderful Cappy Ricks stories.

It has the Message to Garcia backed off the boards. It's a dead sure recipe for getting more F. T. D. business. If you can't get the book in your town, just slip 75 cents in stamps in your letter and I'll gladly pick up a copy and send it to you.

Let's go.

New York's Favorite Flower Shop

Fifth Avenue at 58th Street

D. S. Grimes' Sons, trophy; E. W. Burghard, certificate. Roses—Mauff Floral Co.; Roberts Rose Co.; Boldt-Lundy; Park Floral Co.; O. E. Sandberg; T. H. Trimmer & Son. Sweepstakes for best 100 blooms in four colors—Roberts Rose Co. Orchids—C. F. Maler. Carnations—V. Christian; Mauff Floral Co.; Roberts Rose Co.; D. S. Grimes' Sons. Sweepstakes for best 200 carnations in

four colors—Mauff Floral Co. Snapdragons and calendulas—Henry Weiland. Single violets—R. Vogeler and Henry Weiland. Double Violets—R. Vogeler. Easter lily blooms—D. S. Grimes' Sons and Park Floral Co. Sweet peas—Gray & Work and F. Holmberg.

The prize for the most artistic arrangement in the form of a basket of cut flowers was won by the Park Floral

Telegraph Delivery Department

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BOSTON MASS.



HOUGHTON & GORNEY

UNDER THE PARK ST. CHURCH

CARBONE, 342
Boylston Street,
BOSTON
Member Florists' Telegraph Delivery Ass'n.

Brookline, Mass.
220 Washington Street
F. E. PALMER, Inc.
Established 1886
Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.
Largest Retail Conservatories near the heart
of Boston. Deliveries in all suburbs.
HAROLD A. RYAN, Inc.
Opposite Mount Auburn Cemetery

BURLINGTON, VT.
Give Florist
Member F. T. D.
Orders for Vermont and Northern New York filled to
your entire satisfaction at right prices.

A Card This Size
Costs only \$1.25 per Week
on Yearly Order
It would keep your name and your specialty
before the whole trade.
A half-inch card costs only 62¹/₂¢ per week on
yearly order.

CAMBRIDGE, MASS.
ROBBINS BROS. 636 Massachusetts Avenue
Near All Colleges Members F. T. D.

Brookline, Mass.
1314 Beacon St. Alice B. Merrill
Member F. T. D.

Lynn, Mass. MEMBERS
F. T. D.
GIBBS BROS., 231-233 Union St.

MELROSE, MASS.
The Casey Florist Co. 93 Maple Street
Nearest Dealer to New England Sanitarium

BROCKTON, MASS.
Belmont Flower Shop MEMBER
F. T. D.

"Many a man creates his own
lack of opportunities."—Life.

Penn
The Florist

124 Tremont Street
BOSTON, MASS.

P. S.—This doesn't mean postscript. It means Penn Service.

Morse & Beals, LOWELL, MASS.
Home of Quality Flowers

Members Florists' Telegraph Delivery Association 8 MERRIMACK SQUARE

Wax Brothers Boston, Massachusetts
44 TEMPLE PLACE
The Centrally Located Florist Shop
Yours for Reciprocity. We cover all points in New England.
Members Florists' Telegraph Delivery.

BRIDGEPORT, CONN.
James Horan & Son
943 MAIN STREET
Largest Growers in this District
MEMBERS FLORISTS' TELEGRAPH DELIVERY.

Providence, Rhode Island
Johnston Brothers
LEADING FLORISTS
38 DORRANCE STREET
Members Florists' Telegraph Delivery Assn.

Worcester's
Shop
of
Quality and
Service



Randall's Flower Shop
22 PEARL STREET
WORCESTER, MASS.
Member F. T. D.

Co. The American Legion cup for the
best legion emblem or design was won
by George Quackenbush and Clyde
Bugley.

The judges for the show were Robert
Miller, of Salt Lake City, Utah; L. J.
Armstrong, of the Pikes Peak Floral
Co., Colorado Springs; Mrs. J. B. Bene-
dict and Mrs. Adolph Coors, Jr., of
Denver.

The officers of the Denver Society of
Ornamental Horticulture are: C. R.
Root, president; Adam Kohankie, vice-
president; S. R. DeBoer, 208 Tramway
building, secretary, and M. Walter Pes-
man, treasurer.

TARRYTOWN'S EXHIBITION.

A Bower of Flowers.

The twenty-third annual exhibition of
the Tarrytown Horticultural Society, of
Tarrytown, N. Y., was held in Music
hall November 2 to 4. The hall was
turned into a bower of flowers, the
boxes being decorated with southern
smilax.

On the stage was located the plant
exhibit of Andrew Strachan, gardener
for William B. Thompson, and in the
rear of the hall was the fine exhibit of

Warburton Member
F. T. D.
FALL RIVER
MASS.
33 N. Main Street
Orders Executed for
Southeastern Mass., Newport
and Rhode Island Points

BIDDEFORD, ME.
NEAR PORTLAND
Strout's
Member F. T. D. CARNATIONS

PORTLAND, ME.
THE FLOWER SHOP
M. E. McGunigle Cor. Oak and Free Sts.

MALDEN, MASS.
J. WALSH & SON
Members Florists' Telegraph Delivery Association.

PROVIDENCE, R. I.
AND ALL NEW ENGLAND POINTS
T. J. Johnston & Co., 107 Washington St.
PROVIDENCE

Telegraph Delivery Department

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They're not
the only ones

♦ ♦ ♦

The Chinese have an excellent proverb: "Be modest in speech, but excel in action."

♦ ♦ ♦

Our actions speak
louder than words

Blackstone
Florists
FOURTEENTH & M STREETS
WASHINGTON

BRIDGEPORT?
CONNECTICUT?

Certainly!

John Reck & Son

F. T. D. Member

William Graham, gardener for John D. Rockefeller. In the front of the hall was the decorative exhibit of F. R. Pierson, of roses, chrysanthemums and ferns, which, together with the plants on the stage and the beautiful exhibits in the hall, made it one of the finest exhibits that have ever been given by the society. The quality of the exhibits was unsurpassed. While the show was not large, the quality was of the best. There was not a poor exhibit in the hall, from the vegetables up to the finest chrysanthemums and decorative plants. Westchester county and those living on the east bank of the Hudson should certainly feel proud and be congratulated upon getting so fine an exhibit. The attendance was large.

Certificates Awarded.

Certificates of merit were awarded to the exhibit of F. R. Pierson, to a vase of pompon chrysanthemums from A. N. Pierson, Inc., Cromwell, Conn., and to the new rose, Priscilla. Special prize was awarded to Andrew Strachan, gar-

"Say it with Flowers"

Members
of the
F. T. D.



Members
of the
F. T. D.

GUDE BROS.CO.
FLORISTS
1214 F ST.N.W.
WASHINGTON,D.C.

"Say it with Flowers"

WASHINGTON, D. C.

Louise Flower Shop

Connecticut Ave. at N St., N. W.
Miss Louise W. Daugherty, Proprietress
Phones—Franklin 3579, 3841, 3842
Member Florists' Telegraph Delivery

HARTFORD
CONNECTICUT

Welch's Flower Shop

197 Trumbull Street
A. W. Welch Mrs. E. M. Welch

BRISTOL, R. I. EST. 1895
SAMUEL KINDER & BRO.

dener for William B. Thompson, for an exhibit of twenty distinct chrysanthemums. Honorable mention was awarded to A. E. Townsend, gardener for H. L. Van Praag, for an exhibit of pansies; to C. L. Fisher, gardener for H. E. Rogers, for a plate of quinces, and to Scott Bros. for their exhibit of chrysanthemums. Finley J. Shepard exhibited a

HARTFORD, CONN.

Greenhouses: *Coombs* Stores:
Benton St. 741 Main St.
364 Asylum St.
Orders solicited for all parts of Connecticut

Hartford, Conn.

J. ALBERT BRODRIB
Store, 639 Main Street

Deliveries to New Britain, Meriden, Middletown, Manchester, Rockville, Farmington, Willimantic
Member Florists' Telegraph Delivery Association


Hartford, Conn.

George F. Lane
SUCCESSOR TO *Welch*
THE FLORIST
180 Asylum Street
Member F. T. D.

MANCHESTER, N. H.
H. C. STACHE.
L. D. Phone 1261-R.

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Florists
2077 Broadway at 72 St.
Phone: Columbus 6883
Greenhouses WOODSIDE, L. I.

Member
F. T. D.

WE CARRY THE HIGHEST GRADE OF CUT FLOWERS
SEND US YOUR NEW YORK ORDERS

ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875
C. F. BAKER & SON
UTICA, N. Y.
We Cover Central New York

UTICA, N. Y. Members
F. T. D.
Utica Floral Co.

Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

ROCHESTER, N. Y.

Wilson F. T. D.
THE FLORIST
88 E. MAIN ST
We reach all Western N. Y. Points

JAMESTOWN, N. Y.
LAKEVIEW
ROSE GARDENS

1,500,000 ft. of glass Capable Retail Service
Mayville, N. Y. } INSTANT Fredonia, N. Y.
Brocton, N. Y. } SERVICE Chautauqua, N. Y.
Randolph, N. Y. } --TO-- Lakewood, N. Y.
Bemus Point, N. Y. } Cassadaga, N. Y.
Other Principal Western N. Y. towns.

The Rosendale Flower Shop
126 Jay Street
Schenectady, N. Y.
No order too large for us to fill, none too small for consideration.
Member F. T. D.

WETTLIN FLORAL CO.
HORNELL, N. Y.

For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Cansara, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Danaville, Nunda and other Western New York towns.

HORNELL, New York
C. G. JAMES & SON
Prompt Deliveries to Elmira, Corning and Wellsville

OLEAN, N. Y.
Member Florists' Telegraph Delivery **Manuel Oppenheim**

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Florists
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Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189
Members Florists' Telegraph Delivery

ONEONTA, NEW YORK
DERRICK, Florist, MEMBER
F. T. D.

Trepel & Bershad
FLORISTS
Livingston and Bond Streets
Bedford and Gates Avenues
BROOKLYN, N. Y.

FLORISTS YOU CAN DEPEND UPON
to Execute Orders Promptly and Correctly
Floral Work of All Kinds, covering
BROOKLYN
LONG ISLAND
NEW YORK
NEW JERSEY

Established Almost a Quarter of a Century.

BROOKLYN, N. Y.
JAMES WEIR, Inc.
324 Fulton St., cor. Pierpont

Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

fine plant of banana in fruit, also ginger, cinnamon and coffee plants, etc., which attracted a great deal of attention. He was awarded certificate of merit.

Six silver cups were awarded, as well as over \$600 in cash prizes, to those who exhibited. The Tarrytown exhibition is known to be an exhibition from private estates.

The competition was so keen that the judges had difficulty in making the awards. The judges were as follows: First day—Robert Spiers, John G. Johnston and Robert Williamson; second day—William Brock, William Morrow and Charles Davidson.

Prize-Winners.

The prize-winners were as follows: Harry Jones, gardener for R. A. Strong; Alex Anderson, gardener for Henry Sidenberg; William Graham, gardener for John D. Rockefeller; Andrew Strachan, gardener for William B. Thompson; J. W. Smith, gardener for Mrs. F. E. Lewis; William Jamieson, gardener for E. Berolzheimer; John MacIntyre, gardener for R. C. Colt; John W. Dowlen, gardener for S. M. Lehman; A. MacDonald, gardener for D. E. Oppenheimer; David S. Miller, gardener for J. Insley Blair; Joseph A. Winsock, gardener for Mrs. W. D. Guthrie; Joseph Tansy, gardener for Mrs. H. M. Tilford; Charles Ruthern, gardener for Eugene Meyer, Jr.; C. J. Sealey, gardener for

JOSEPH TREPEL

Member F. T. D.
BROOKLYN'S LARGEST FLORIST
FIFTEEN STORES
MAIN STORE, 334 Lewis Avenue
Phone 1160 Bedford. BROOKLYN, N. Y.
Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

WILSON 3 and 5 Greene Ave.
Main Store: Cor. Fulton St.

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PHONE 6800 PROSPECT **NEW YORK**

YONKERS, N. Y. NEW ROCHELLE, N. Y.
N. Y. FLORAL CO.
Largest Retail Florists in Westchester County
Two Convenient Stores
Member F. T. D.

YONKERS, N. Y. MEMBER
F. T. D.
8 MANOR HOUSE SQ. **R. T. BRODERICK**

MEDINA, N. Y., White Bros.
Members F. T. D. Orders for Western New York handled with promptness.

FLORAL OSWEGO, N. Y.
ART STUDIO E. KENDIG, Prop.
Member F. T. D. At Your Service. Personal Attention.

HUGO H. JAHN, 710 Nostrand Ave.
BROOKLYN, N. Y.
Tel. 1362 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

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... FLORIST ...

426 Madison Ave.—and 49th Street

Also Vanderbilt and Ritz-Carlton Hotels NEW YORK

Telephone Murray Hill 783

Highest award at the International Flower Show, April 11, Grand Central Palace.

Location Central.

Personal Attention.

NEW YORK CITY ADOLPH MEYER

In center of the BON TON residential district

1062 Madison Avenue

Near the great Art Museum and Cleopatra's Needle

WE COVER LONG ISLAND
JERSEY and CONNECTICUT

Phones: 2352-7019 Lenox.

M.A. Bowe

IN HEART OF NEW YORK CITY

332 FIFTH AVE., NEAR 33rd ST.
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-360
OUR MOTTO—THE GOLDEN RULE

David Clarke's Sons

2139-2141 BROADWAY
Tel. 1552, 1553 Columbus
NEW YORK CITY

Out-of-town orders for delivery in New York
carefully and promptly filled at reasonable rates

NEW YORK Telephone
Lenox 3822
HENRY HART, Inc.
1000 MADISON AVENUE
In the heart of most exclusive
residential section

BRONX, New York City
FORDHAM FLORIST
421 E. FORDHAM ROAD

NEW YORK CITY
THE PARK FLORIST
S. H. CALAMARAS 115 East 34th Street
AT YOUR SERVICE
FLORIST FOR 25 YEARS

TROY, N. Y. MEMBER
F. T. D.
33 Fourth St. H. LOUIS MENAND



Wire F.T.D. ORDERS
for New York

TO

MAX SCHLING INC.

785 FIFTH AVENUE

We deliver orders promptly and efficiently,—and
use tact, taste, and discretion in filling them,
regardless of the size of the order. The SCHLING-
standard of quality and service is always maintained.

LONG DISTANCE PHONES—PLAZA 7241, 7242

BUNYARD

413 Madison
Avenue

NEW YORK CITY

Member F. T. D.

SUMMER SEASON, Bellevue Ave.,
NEWPORT, R. I.

Charles Mallory; Frank Honeyman, gar-
dener for Hugh Hill; Robert Masson,
gardener for Stuyvesant Fish; F. R.
Pierson; James MacDonald, gardener
for Mrs. Stanley McCormick; Charles
L. Fisher, gardener for H. E. Rogers;
A. E. Townsend, gardener for H. L. Van
Praag; Stuart McKendry, gardener for
J. J. Riker; Frank Barano, gardener for
W. H. McGee; George Macrae, superin-
tendent for William Mitchell.

PITTSBURGH, PA.

The Market.

The annual glut of mid-season mums
is still on, not only causing a big drop
in the price of mums, but a big drop in
prices of all cut flowers. This condi-
tion seems to take place every year.
Some of the finest mums ever had in
this market have been seen during the
last week, but the demand for fancy
stock is light. Pompons are also in
heavy supply. Since it is still possible
to obtain outdoor stock, such as dahlias
and cosmos, the result is that it is hard
to obtain prices for pompons. The de-
mand for American Beauties is excep-
tionally light, as the florists are taking
advantage of the fine quality of chrys-
anthemums at this time.

The supply of roses is not quite so
heavy as it was, but there are still too
many to dispose of daily. The quality
of roses is exceptionally fine, while mums
are selling at such a low price that it is
hard to dispose of the special grades.
Improvement is shown along the line of
carnations, both in supply and quality.
The price of carnations, like that of all
other flowers, has taken a big drop; in
fact, the supply far exceeds the demand.
Some good carnations were being of-
fered in the market during the last
week at exceedingly low prices.

Lilies have been the exception. They

NEW YORK
WIRE US FOR ALL OCCASIONS
P. OKKERSE & SON
65 FIFTH AVENUE

RAMM'S FLOWER SHOP

In the Heart of New York 412 Madison
Avenue

Prompt and Efficient Service

Member F. T. D.

THE BOSTON FLORIST

Personal selection. Satisfaction guaranteed.
In the heart of New York City.
Close to Theaters and Steamships.
Established 1902

135 E. 34th St., NEW YORK

NEW YORK

Orders Sent to H. H. BURNS 509
Madison Av.
will receive prompt and careful attention.
LONG ISLAND JERSEY CITY
BROOKLYN NEWARK

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty
before the whole trade.

A half-inch card costs only 62½¢ per week on
yearly order.

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Buffalo NEW YORK

F. T. D. MEMBERS

Charles Sandiford
2692 Main Street

Felton's Flower Shop
352 Williams Street

W. H. Sievers
330 Genesee Street

S. A. Anderson
440 Main Street

Colonial Flower Shop
230 Delaware Avenue

Wm. H. Grever
77 and 79 Allen Street

Kramer the Florist
1291 Jefferson Street

Lehde & Galley
2165 Seneca Street

W. J. Palmer & Son
304 Main Street

Scott the Florist
Main and Balcom Streets

KANSAS CITY ... KANSAS

MRS. T. A. MOSELEY
"Service Above Self" 712 Minnesota Ave.
MEMBER F. T. D.

Danker
Albany, N. Y.

Albany, New York

Flower Shop
23 STEUBEN STREET
Best Service.
Send your orders to us.
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.

JOHNSTON'S
SYRACUSE'S FINEST FLOWER SHOP
IMMEDIATE MESSENGER SERVICE
Syracuse and Vicinity
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.
W. E. Day Co., Onondaga Hotel Bldg.
F. T. D.

ALBANY, N. Y. THE CAPITAL DISTRICT
and all Eastern New York
WM. GLOECKNER
WE GUARANTEE ABSOLUTE SATISFACTION
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.

Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.
O'CONNELL FLOWER SHOP
FOR SERVICE
N. W. COR. INDEPENDENCE AVE. AND OAK.

seem to be moving fairly well. Orchids and valley hold their own fairly well and a good portion of the daily supply is disposed of each day. Sweet peas of exceptionally good quality have put in their appearance. Calendulas are also in the market. Yellow daisies have also made their appearance and are moving fairly well. There were still a few dahlias in the market during the last week, but, no doubt, these about end the season. It is quite certain that the dahlia growers did not have a profitable season.

Mum Show at Meeting.

The regular meeting of the Pittsburgh Florists' and Gardeners' Club, held Tuesday, November 1, had an added feature in a miniature flower show. The exhibits were numerous and extra fine. The general opinion prevailed that it was the biggest and best exhibit ever held at any club meeting. Without question, the exhibits were splendid, both in plants and cut blooms. Especially noteworthy were exhibition mums in va-

KANSAS CITY F.T.D. MISSOURI

William L. Rock
Flower Co.
1106 Grand Ave.

Alpha Floral Co.
1105 Walnut St.

Joseph Austin
3111 Troost Ave.

W. J. Barnes
38th and Euclid

Chandler's
Flowers
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Muehlebach
Flower Shop
1208 Baltimore

Samuel Murray
1017 Grand Ave.

J. E. Murray
and Co.
217 East 10th St.

A. Newell
11th and McGee

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|---|--|--|
| <p>All orders carefully executed. Choice cut stock and plants from our own greenhouses.</p> | <p>SEND YOUR ORDER TO</p> <h2>SANDERS</h2> <p>623 Clara Avenue</p> <h2>T. LOUIS</h2> | <p>Members of the Florists' Telegraph Delivery Association</p> |
|---|--|--|

ST. LOUIS, MO.
Wire your orders to
MULLANPHY FLORISTS, Inc.
N. W. Cor. 8th and St. Charles Streets
Both Long Distance Phones
Member Florists' Telegraph Delivery Ass'n.

ST. LOUIS Choice Seasonable Flowers
George Waldbart Floral Co.
Members F. T. D.
Efficient Service--Most Centrally Located
All Orders Carefully Executed 516 N. Grand Ave.

ST. LOUIS, MO.
GRIMM & GORLY
Leading Downtown Florists
Members Florists' Telegraph Delivery

ORDERS FOR
ST. LOUIS, MO.
YOUNG'S 1406 Olive St.

ST. LOUIS, MO.
Wire or phone your orders to **OSTERTAG BROS.**
The Largest Retail Supply House in the West.
JEFFERSON AND WASHINGTON AVES.
Members F. T. D.

ST. LOUIS, MO.
BENTZEN
FLORAL COMPANY
3118 North Grand Avenue
FACILITIES SECOND TO NONE

ST. LOUIS, MO.
J. M. WALTHER & SONS
FLORISTS 3645 Iowa Avenue
Established 1900
We cater to those who require the best.
Prices reasonable.

Let **OPPERMANN** serve you in **ST. LOUIS**
KINGSHIGHWAY, AT SHAW

Excelsior Springs, Mo.
EXCELSIOR GREENHOUSES

RED C 4326 Olive St.
FRED C WEBER
F. T. D. **ST. LOUIS**

STUPPY FLORAL CO.
Orders Executed
Missouri, Iowa, Kansas and Nebraska
St. Joseph, Mo.
Members Florists' Telegraph Delivery

riety, shown by John W. Jones, James Stewart, William Thomson and F. B. Rieg. Commercial mums by Max Schreiber, C. H. Godwin and R. Ross were fine. Among the exhibits the two vases of mixed chrysanthemums shown by William Thomson, gardener for Mrs. W. P. Snyder, of Sewickley Heights, for the size of flowers, perfection of finish and stem, would be hard to beat. Schenley park had large chrysanthemums and pompons which caused considerable comment, being grown right in the heart of the city.

Elmer D. Smith, of Adrian, Mich., sent a fine collection of the newer varieties. Especially praiseworthy were Silver King, an exhibition mum, and Mary Pickford, Dainty Maid and Juliana, all pompons. Seedling singles and pompons were shown by Manus Curran and Herman Rapp. The latter received a certificate of merit for seedling, anemone-flowered, Mrs. Edna Thompson.

As there had been no killing frost in this section, the dahlias shown rivaled the mums, and the flowers shown were immense. The exhibit made by John Barnett would be hard to beat. Some of the flowers shown in this exhibit were more than ten inches in diameter. The dahlias shown by Manus Curran were also good.

Professor Wilde, of the Pennsylvania State College, in a talk at the florists' banquet last September suggested that every club should appoint men to offer suggestions to the college concerning things that the florists believed would be beneficial to them and in which the college might help them. A committee, consisting of Mr. Falconer, G. Wessner and Mr. Clarke, were named to act in this capacity. A report from John Barnett of his visit to the gardeners' convention in the east was also interesting. The club is working up to the average and is continually adding to its membership.

Various Notes.

The Pittsburgh Retail Florists' Asso-

ST. LOUIS, MO.
FLOWERS DELIVERED IN CITY OR STATE ON SHORT NOTICE
F. H. WEBER
Taylor Avenue and Olive Street
Both Long Distance Phones
Member Florists' Telegraph Delivery Association

SEDALIA, MISSOURI
"You will not stammer if you say it with our flowers"
State Fair Floral Co.
Florists' Telegraph Delivery.

SEDALIA, MO.
and all orders for center of state given personal attention. Members F. T. D.
ARCHIAS FLORAL CO.

Stokes FLORAL SHOP LEADING FLORIST
307 So. Jeffe son St.
Springfield, Mo.
Member F. T. D.

SPRINGFIELD SEED CO.
SPRINGFIELD, MO.
FLORAL DEPARTMENT OPEN DAY AND NIGHT
Member Florists' Telegraph Delivery Association

WEBB CITY, MO.
J. E. Meinhart, 416 S. Pennsylvania Ave.

CHILLICOTHE, MO.
ISHERWOOD GREENHOUSES
WE STRIVE TO PLEASE

COLUMBIA, MO.
COLUMBIA FLORAL CO.
Halfway between St. Louis and Kansas City.

Joplin, Mo. **AMERICAN FLORAL SHOP**
J. E. MEINHART, Prop., 216 W. 4th St.

Hannibal, Mo., League The Florist
Cut Flowers, Decorative and Bedding Plants.
FLORAL WORK A SPECIALTY.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Kirkwood Floral Co.
DES MOINES
F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

I O W A

STORE AND GREENHOUSES

DAVENPORT
IOWA
BILLS FLORAL CO.
M. A. TIERNEY, Owner Member F. T. D.

COUNCIL BLUFFS, IA. J. F. WILCOX & SONS
750,000 FEET OF GLASS
Orders shipped to any part of Iowa or Nebraska on a moment's notice.
Daily Delivery to Omaha.
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

TAMA, IOWA
LINCOLN GARDENS, Inc.
Competent service to all central Iowa, three railroads, two double-track trunk lines.

Harkett's For { Eastern Iowa
Western Wis.
N. W. Illinois
FLORAL NURSERY Dubuque, Iowa

Council Bluffs, Ia.
FRED R. SHAW
Flower Shop
Member F. T. D. and Kiwanis Florist

DAVENPORT, IOWA
EASTERN IOWA AND WESTERN ILLINOIS
GEO. F. FORBER, 313 Brady Street
Will at all times serve you best. Another asset of our own at your service—
Member Florists' Telegraph Delivery Association. ORIGINALITY.

OTTUMWA, IOWA
PHONE 182 *C. Kranz*
LEADING FLORIST
107 North Market Street
"Say it with Flowers"

I O W A *Kemble's Flowers*
Marshalltown, Boone, Center-ville, Oskaloosa, Oelwein, Mason City, Chariton, Grinnell and Ottumwa.
SEND YOUR ORDER TO HOUSE NEAREST PLACE OF DELIVERY

OTTUMWA, IOWA
CRILEY'S GREENHOUSES
COUNCIL BLUFFS, IOWA
GARDINER FLORAL CO.
Leading Retail Florist 545 W. BROADWAY

FAIRFIELD, IA. We strive to please our trade
Montgomery Greenhouses

FORT DODGE, IOWA 10 South 11th Street
NORDWALL E. E. NORDWALL
Member F. T. D.

DES MOINES, IA.
GUTHRIE-LORENZ CO.

Cedar Falls, Ia. BANCROFT'S
55,000 Feet Glass Beautiful Flowers
Members F. T. D. Joseph Bancroft & Son

CEDAR RAPIDS, IA.
I. N. KRAMER & SON
Members Florists' Telegraph Delivery.

MONTICELLO, IOWA
C. L. VAN METER
Member F. T. D.

ciation met at the Hotel Chatham Thursday evening, November 3, and, after an elaborate dinner, the meeting was called to order by President G. Wessenauer. After the reading of the minutes there was considerable discussion on a plan suitable for raising funds for advertising. After considerable comment and the reading of several resolutions, it was decided to refer this matter to a committee of six, consisting of two florists and growers, two wholesalers, one retail florist and one plantsman. President Wessenauer appointed the following committee: W. A. Clarke, chairman; Edward McCallum, Gilbert Weaklen, A. W. Smith, Jr., Benjamin Elliott and Edward McGrath. The duty of this committee is to prepare a suitable resolution on the assessment plan, to be presented at the next monthly meeting, December 1. It is urged that all members and florists of the Pittsburgh district make a special effort to attend this meeting. This resolution will, of course, be of interest to every person connected with the florists' business. It is absolutely necessary to keep our business before the public and to do so we must advertise. Coöperative advertising has proven a success in other cities and there is no reason why Pittsburgh should not be among the successful class. It was also decided that the officers of this organization be in-

The Ruby N. Elam Flower Store
Successor to GALLOWAY FLOWER STORE
Russell-Lamson Building
WATERLOO, IOWA
SATISFACTION GUARANTEED
Special attention given out-of-town orders

SIOUX CITY, IA.
ART FLOWER SHOP
512 FIFTH STREET
Everything in Cut Flowers, Plants, Funeral Designs, Etc.
Member F. T. D.

SIOUX CITY, IOWA Supplies western Iowa, southern Minnesota, all of South Dakota and north-eastern Nebraska.
J. C. RENNISON CO.

SIOUX CITY, IOWA
Members of F. T. D. **ROCKLIN & LEHMAN**

NEW HAMPTON, IA.
S. L. DEAL
Wholesale and Retail Florist.

SPENCER, IOWA
WOODCOCK FLORAL CO.
Wholesale and Retail Florists. Member F. T. D.

Telegraph Delivery Department

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Red Bank, N. J.
W. W. KENNEDY & SONS
FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS
F. T. D.

41 Broad Street



ABUNDANTLY PREPARED
AT ALL TIMES

**Edwards Floral
Hall Company**

1716 Pacific Avenue

Atlantic City, New Jersey

Nurseries: Mediterranean
and South Carolina Aves.

Member Florists' Telegraph Delivery Assn.

ATLANTIC CITY, N. J.
CRANE & HILL, Inc.
Formerly Egg Harbor Flower Shop
1311 Pacific Ave. Members F. T. D.

ATLANTIC CITY, N. J.
Atlantic City Flower Shop
1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers
and plants. Personal attention. F. T. D. Member

PATERSON PASSAIC New Jersey
EDWARD SCEERY
Member Florists' Telegraph Delivery Assn.

All Middle State and Seashore
NEW JERSEY POINTS
and Northeastern Pennsylvania towns
are best reached from
TRENTON
MARTIN C. RIBSAM, Florist
Member F. T. D. Broad and Front Sts.

Summit, HARRY O. MAY
PROPRIETOR
New Jersey The Rose Shop

MONTCLAIR, N. J.
MASSMANN
Member Florists' Telegraph Delivery.

HOBOKEN, N. J.
J. GRULICH & SONS
Members F. T. D. 616 Washington Street

OKLAHOMA CITY
OKLAHOMA

Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

NEWARK, N. J.
PHILIPS BROS.
938 BROAD STREET
Members F. T. D.

PHOENIX, ARIZONA
Donofrio Floral Co.
CHAS. E. MORTON, Mgr.
Wire your orders to us for delivery in
Arizona and New Mexico.

ROSWELL, N. MEX.
Member
F. T. D. **ALAMEDA GREENHOUSES**
Headquarters for Flowers New Mexico and Texas

strued to apply for a charter. The
meeting was attended by thirty-two.

George Burke, superintendent of the
Schenley conservatories, and his able
foreman, J. Jones, have arranged and
thrown open to the public the finest dis-
play of chrysanthemums they have ever
had. Three large wings or houses are
given over to the display and the flow-
ers comprise all of the best of the large
show mums, with a large number of
pompons and novelties. The arrange-
ment from a decorative standpoint is
the most attractive they have ever had.
The plants and blooms are also better
than they have ever been able to show.
Other features at the conservatory are
a house of Victoria regia and another
house with fancy water lilies. The large
house containing tropical plants and
novelties from all parts of the world
makes the Pittsburgh public show most
interesting and instructive.

It has been learned that the McCal-
lum Co. has established a hunting camp,
in Forest county, which will be open
until Thanksgiving. It is reported that
every one connected with the firm ex-
pects to spend at least a week there.

The Pittsburgh Cut Flower Co. has
just completed its new boiler house.
With this addition to the place, this con-
cern has one of the largest and best-
equipped power plants in this section.
The new boilers were fired Thursday,
November 3, and the steam was turned
into the new lines for the first time on
that night.

The annual chrysanthemum shows at
the city parks were open to the public
Sunday, November 6.

Friday, November 11, will be Armis-
tice day and, as this has been declared
a legal holiday, the wholesale houses

ENID, OKLA.
The Hub of the Middle Southwest
10 Railroads for quick delivery
ENID FLORAL CO., Leading Florists
Authorized Member F. T. D. for Enid

McALESTER
OKLAHOMA
WM. WEAVER
MEMBER F. T. D.

TUCSON— All SOUTHERN
ARIZONA,
NEW MEXICO and SONORA, MEXICO.
Langers Seed & Floral Co.,
Formerly
Tucson Seed & Floral Co., Tucson, Arizona

A Card This Size
Costs only \$1.25 per Week
on Yearly Order
It would keep your name and your specialty
before the whole trade.
A half-inch card costs only 62½c per week on
yearly order.

TULSA, OKLAHOMA
Boston's Flower Store. O. O. Boston
Member Florists' Telegraph Delivery.

OKMULGEE, OKLA.
GEO. W. MARSHALL
210 W. Main St. MEMBER
F. T. D.

Hornaday Greenhouse, LAWTON, OKLA.
can fill your orders for Walter, Temple, Burk-
burnett, Altus, Snyder, Grandfield, Apache,
Anadarko and Fort Sill.

CHICKASHA, OKLA.
Mrs. Stella Johnston Member F. T. D.

TUCSON, ARIZ. 7 East
Congress Street
BURNS' FLOWER SHOP

PRESCOTT, ARIZ.
Send your **ACKER'S FLOWER SHOP**
orders to

DOUGLAS, ARIZ. FOR ALL POINTS
IN ARIZONA
GATLIFF FLOWER GARDEN
Successor to TRAVIS FLOWER SHOP
Indian Blankets, Dolls and Moccasins.

Telegraph Delivery Department

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PITTSBURGH
AND VICINITY
**F. T. D.
Service**
**A. W. Smith
Flower Stores Company**
Keenan Building, PITTSBURGH, PA.
PITTSBURGH, PA.

**6022
PENN
AVE.**
**Designs
and Decorations**
**THINK! Everything in Flowers
GRAKELOW'S**
**Member Florists' Telegraph
Delivery Association**
Broad Street at Cumberland, PHILADELPHIA, PA.
PITTSBURGH, PA.
**DAVE HILL & CO.
Fifth Ave. and Wood St.**
OPEN SUNDAY
QUICK SERVICE
PHILADELPHIA
Charles Henry Fox
I will never send you an order less than \$5.00.
Member F. T. D.
J. J. Habermehl's Sons
**The finest floral arrangements, flowers and
plants furnished on telegraphic orders.**
The Bellevue-Stratford Philadelphia Broad and Walnut Streets
Pittsburgh, Pa.
MRS. E. A. WILLIAMS
621 PENN AVENUE
Member F. T. D.
Philadelphia
**AND SUBURBAN ORDERS EXECUTED
WITH GOOD TASTE AND PROMPTNESS**
Joseph Josephs
1722 COLUMBIA AVENUE
PHILADELPHIA
Germantown and Chestnut Hill
**Orders carefully filled in first-class style
and on time.**
WILLIAM BERGER'S SONS
5522 Germantown Ave., Philadelphia, Pa.
PITTSBURGH

**E. C. LUDWIG
FLORAL CO.
710 E. Diamond Street
Members F. T. D.**
Corry, Pennsylvania
GOULD & COMPANY, Florists
Prompt and Careful Service Members F. T. D.
TARENTUM, PA.
**QUALITY AND SERVICE || TARENTUM
No matter how small the order FLORAL CO.**
**ORDERS FOR
PHILADELPHIA**
AND SUBURBS CAREFULLY FILLED
**We are in close touch with all the suburbs by
railroad service and can make quick delivery.**
CHARLES F. KRUEGER CO.
Reading Terminal Flower Shop, Philadelphia
Pittsburgh, Pa.
RANDOLPH & McCLEMENTS
FLORAL EXPERTS
5936 PENN AVENUE
Members of the Florists' Telegraph Delivery
EAST PITTSBURGH, PA.
**FREDERICK
FLOWER SHOP**
**Braddock and all Turtle
Creek Valley Points**

will close at 11 a. m., in order to give the employees an opportunity to participate in the celebration of this glorious event.

From reports from many of the local florists, business has been exceptionally slow during the last week. It is hoped that now, since the railroad strike has been settled, business will resume its former activity. The retail florists, however, are preparing for their Christmas holiday trade, which makes the wholesale supply houses busy in their supply departments.

H. J. H.
ST. LOUIS.
The Market.

There was an excellent market all last week. There was a heavy demand the early part of the week, but later the demand dropped off somewhat and prices came down a bit. Clear, warm days brought greatly increased shipments and the market was pretty well crowded at the end of the week.

Chrysanthemums are favorites, while other stock has to suffer during the mum season. Show blooms are beginning to

Germantown and Chestnut Hill
**ORDERS Carefully executed with
taste and promptness.**
FRANK R. HASTINGS
8 West Cheltenham Ave., GERMANTOWN
PHILADELPHIA, PA.
**ORDERS FOR
PHILADELPHIA**
**Carefully and Promptly Executed
with Good Flowers and Good Taste by**
M. J. Callahan, 8924 Market St., PHILADELPHIA
SCRANTON, PA.
A. L. BESANCON & CO.
Florists and Decorators
Adams Ave. and Spruce St. SCRANTON LIFE BLDG.
BOTH PHONES

You can depend on us. Order your flowers on any occasion for delivery in Scranton and vicinity

SCHULTHEIS, Florist
**317 Church Street
DUNMORE, PA.**
**612 Linden Street
SCRANTON, PA.**
Members of the Florists' Telegraph Delivery Ass'n.
Wilkes-Barre, Pa.
Member F. T. D. Ira G. Marvin, 23 So. Franklin St. 53 No. Main St.
HARRIS BROS.
510 Market St.
PITTSBURGH
**BEST
SERVICE**
CHESTER, PA.
B. S. ITALIA, Modern Flower Shop
921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS and CUT FLOWERS OF ALL KINDS. No order too large for us to fill, none too small for consideration. Particular attention given to mail and phone orders.

OUR MOTTO: Courtesy and Service.
SCRANTON, PA.
Wire your G. R. CLARK, 124 Washington Avenue
Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in eastern Pennsylvania, southern New York, western New Jersey. Telephone connections everywhere; through delivery cars, no disappointments.

Telegraph Delivery Department

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SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.
TELEGRAPH ORDERS A SPECIALTY.



HANOVER, PA.

CREMER, Florist
EVERYTHING IN CUT FLOWERS
We serve all points in Southeastern Pennsylvania.
Special Delivery Service to Gettysburg, Pa.
MEMBER F. T. D.

Austin, Texas

HILLYER'S

MEMBER F. T. D.



Williamsport, Pa.

W. J. EVENDEN'S SONS
THE LEADING FLORISTS
Members Telegraph Delivery Association

GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS
AND THE OIL FIELDS
Phone, wire or write Brownwood Floral Co.
BROWNWOOD, TEXAS
We are prepared to fill your orders
Members F. T. D.

J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"
11 Morgantown Street
FRESH HOME-GROWN CUT FLOWERS
AND PLANTS at all times

FLAGG FLORAL COMPANY
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays
Stores and Greenhouses, 326 West 10th Street, DALLAS, TEXAS

HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.

SHERMAN, TEXAS

H. O. HANNAH & SON
Service up-to-date. Northern Texas-Southern Oklahoma.

WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

AMARILLO, TEXAS
West Texas Western Oklahoma Eastern New Mexico
CUNNINGHAM FLOWER SHOP

DALLAS {QUALITY and SERVICE} TEXAS

365,000 Ft. of Glass Lang Floral & Nursery Co.

TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

FT. WORTH, TEXAS

Baker Bros. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St.

Where the Flowers Are Ideal. SAN ANTONIO, TEX.
NEAR THE GUNTER HOTEL

WILKINSBURG, PA.

WM. M. TURNER, Florist
809 PENN AVENUE

LEBANON, PA. Members F. T. D.

J. F. VAVROUS SONS
Orders for central Penna. handled with promptness

TITUSVILLE, PA.

WM. A. MURDOCH, MEMBER F. T. D.

arrive in all varieties. Bonnaillon is ready to cut, also white and golden Chadwick. The latter is greatly in demand in this market. Pompons are popular, especially Buckingham and P. Schneider's Golden Yellow, and all are in demand. The prices on mums hold up well.

Roses are fine and the supply is much greater than the demand. In the leading varieties are Premier, Columbia, Russell, Ophelia, Milady and White Killarney. Prices hold up only in the extra fine qualities. In the poorer grades prices are low, especially in thousand lots.

Carnations are suffering during the mum season, while there is really no oversupply. Prime stock holds up well in price. Frost has not yet killed the dahlias and the market still has a large supply of them. Violets are not causing any great flurry, as the warm days have shortened the crop and taken the color out of them. The few that are consigned bring fair prices. With colder weather the crop this season promises to be large. Some excellent sweet peas were noticed during the week, with fine color and long stems. Single tuberose are still to be had. Snapdragons and daisies sold well, as did valley.

There was a fine supply of greens all last week and the demand cleaned up the supply daily.

Various Notes.

The Retail Florists' Association of St. Louis issued a call, through Theodore Miller, president, and Fred C. Weber, secretary, for a special open meeting

Baur Floral Co.
Member F. T. D.
ERIE, PA.

Erie, Pa. Charles G. Offerle
2408 Poplar Street

New Kensington, Pa.

McRAE-JENKINSON CO.
Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.

EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

WILLIAMSPORT, PA.

COLLINS-RHOADES CO.
WE GROW FLOWERS THAT PLEASE—THEY LAST

WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.
Established 10 years Guaranteed Service

WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

LANCASTER, PA.

B. F. BARR & CO., Leading Florists

Telegraph Delivery Department

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Nashville, ^{THREE}
Chattanooga ^{STORES}
and Atlanta

Member
Florists'
Telegraph
Delivery



Two Stores
Members
F. T. D.

Chattanooga, Tenn.
THE
Haeger Floral Co.
Central Market House 700 Market St.

Geny Bros. ^{LEADING}
^{FLORISTS}

Members Florists' Telegraph Delivery
212 Fifth Avenue North.

NASHVILLE, TENN.

"WE NEVER SLEEP"

Idlewild Greenhouses **Memphis, Tenn.**
89 South Main Street

"Up-to-the-minute" Service and Execution
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to
THE FLOWER SHOP

81 Union Avenue
MEMPHIS, TENNESSEE

Memphis, Tenn.
JOHNSON'S GREENHOUSES

161 MADISON AVE.
Established 1888

Member Florists' Telegraph Delivery Ass'n

KNOXVILLE, TENN.
BAUM'S

HOME OF FLOWERS, Inc.
Member Florists' Telegraph Delivery.
Personal attention given to orders for KNOXVILLE
and EAST TENNESSEE.

Knoxville, Tenn.
CROUCH, Florist

Member Florists' Telegraph Delivery
LARGEST AMOUNT OF GLASS DEVOTED
TO CUT FLOWERS IN THE SOUTH

The Heart

Nutting & Carswell
FLORISTS
414 Second Street
MACON, GA.
"WE STRIVE TO PLEASE"
of Georgia

Savannah, Ga.
JOHN WOLF

The Largest Grower
of Cut Flowers in the South

S A V A N N A H
A. C. Oelschig & Sons
FLORISTS
and for all South Georgia
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

ATLANTA, GA.
Lawrence Floral Co. Supply Flowers for all
Occasions in Georgia

ALBANY, GA. Member
F. T. D.
Jack Smith Greenhouse Co., Florist

Monday night, October 31, in Fraternal hall. The meeting was called to provide ways and means to stop wholesale florists of other cities from shipping cut stock and plants to individuals not engaged in the florists' business and to hotels in St. Louis. There was a large attendance of wholesalers, retailers and growers. President Theodore Miller called on everyone present to express his opinions as to what could be done to stop this practice. Many good plans were brought out in the discussions, in which several wholesale commission firms in Chicago were mentioned as following the practice. After two hours of discussion, a motion prevailed that a committee of three be appointed by the chair to prepare a letter along the lines of the discussions to be sent to the firms mentioned and to advise them of the conditions. The chair appointed H. G. Berning, Andrew Meyer, Jr., and J. J. Beneke a committee to take this matter in hand and to report at the next meeting. This will be held November 11 in the same hall at 8 p. m. Another general call will be made for all in the trade to be present.

The St. Louis Association of Gardeners held its monthly meeting at the municipal greenhouses, in Forest park,

ATLANTA, GA.

Wire Your Orders

To



Atlanta's
Favorite Flower Shop

WEST VIRGINIA
WESTERN MARYLAND
The H. Weber & Sons Co.
Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.
Commissions Promptly Executed.
QUALITY EXCELLENCE ABILITY
Members Florists' Telegraph Delivery Association.

J. W. Dudley Sons Co.

PARKERSBURG, W. VA.
CLARKSBURG, W. VA.
MARIETTA, OHIO.

Orders Carefully Executed.

CLARKSBURG, W. VA.

Order your flowers on any occasion
for delivery in this section from the
leading Florists in the State.

HAYMAN GREENHOUSE CO.
CLARKSBURG, W. VA.

Bluefield, West Virginia
THE FLOWER SHOP
Successor to Alexander Cut Flower & Plant Co.
Member F. T. D.

CHARLESTON, W. Va.
Look at your map. We cover many towns.
WINTER FLORAL CO.

ORDERS FOR CHARLESTON, W. Va.
are given prompt and careful attention by the
Charleston Cut Flower and Plant Co.

BLUEFIELD, W. VA.
FALLON, Florist

HUNTINGTON, W. VA.
ARCHER'S FLOWER SHOP
Everything in Flowers. Member F. T. D.

Huntington, W. Va. Member
F. T. D.
McClure-Coffman Successors to
J. W. Dudley Sons Co.

CHARLESTON, W. VA.
Capital City Floral Co., Successor to
ALEXANDER'S
FOR ALL SOUTHERN WEST VIRGINIA

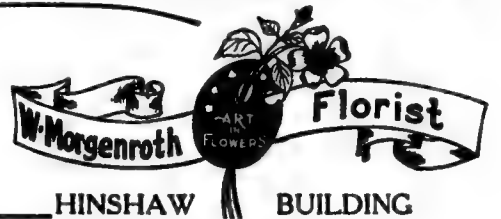
WHEELING, W. Va.
Also for Bellaire and
Martins Ferry **F. C. SEIBERT**

Telegraph Delivery Department

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WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



Asheville, N. C.

MIDDLEMOUNT GARDENS
MEMBER F. T. D.

Brownhurst
"WHERE FLOWERS GROW"
ASHEVILLE, N.C.

Charlotte, N. C. AND VICINITY
Scholtz, THE FLORIST INC.
Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C. AND VICINITY
THE FLOWER SHOP
203 N. TRYON STREET
Member F. T. D.

SPARTANBURG AND ALL SOUTH CAROLINA
CHARLES A. MOSS
Member Florists' Telegraph Delivery Ass'n

WILSON, N. C.
Member F. T. D. **STARR, The Florist**

DURHAM, N. C.
I. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

DURHAM, N. C.
Durham Floral Co. HIBBERD Proprietor

GREENSBORO, N. C.
VAN LINDLEY CO.

HIGH POINT, N. C. MEMBER F. T. D.
FRANK H. FORD, Greenhouses

ORLANDO, FLA.
Violet Dell Florist

CHARLESTON, S. C.

Carolina Floral Store
King and George Sts.
Greenhouses, Saxon, S. C. Member F. T. D.

Charleston, S. C.

Art Floral Co.
219 King Street, near Market

RALEIGH, N. C.

McCarron Floral Co., 12 East Hargett Street

RALEIGH, N. C.

J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

November 2. The meeting was well attended. President Pring gave an interesting talk on what happened at the recent meeting of the National Association of Gardeners, held at New York. Mr. Pring is its vice-president. At the conclusion of his talk, Mr. Pring said that while in New York he visited Flushing and attended a meeting of the Garden Club, where he addressed that body on "Gardening of the Western States as Compared with That of the Eastern States." Mr. Pring also had the pleasure of attending a meeting of the New York Florists' Club October 10. He addressed that association on "Commercial Gardening in the Middle West."

The St. Louis County Growers' Association held an interesting and well attended meeting at the Eleven Mile House Wednesday, November 2, at 8 p. m. Thirty were present when President Martin Ude called the meeting to order. After the routine business, an interesting discussion was held concerning the new St. Louis Flower Growers' Association, to which all growers consigning to the local wholesale market are contributing. The advertising committee of the new association was highly complimented on the recent advertisements appearing in the daily papers. The flower show in the fall of 1922 by the St. Louis Flower Show Association also came up for discussion. The show was approved. A considerable number decided to attend the flower show at Chicago November 16 and 17. Secretary Deutschmann announced that the next regular meeting will be held December 7.

Albert W. Gumz, head of the A. W. Gumz Wholesale Floral Co., was surprised by his friends on his thirty-sixth birthday, October 28, at his home on

Miami's Largest Florist

The Exotic Gardens

801 12th Street

MIAMI, FLA.

Prompt deliveries to all points in Southern Florida
Member F. T. D.

MILLS THE FLORIST, Inc.

36 West Forsyth Street

Jacksonville, Fla.

We reach all FLORIDA AND SOUTH GEORGIA POINTS

MONTGOMERY, ALA.

Alabama's Leading Florists

Rosemont Gardens

Member F. T. D.

Correspondence Solicited

Mobile

Member F. T. D.

C. RAVIER & SONS

Ala.

MOBILE, ALA.

Goodbrad Floral Co.

982 DAUPHIN STREET

Member F. T. D.

Mobile, Alabama

Member F. T. D. The Minge Floral Co.

Opelika, Ala.,

One hour from Camp Benning

OPELIKA FLORAL CO.

Member F. T. D.

BIRMINGHAM, ALA.

PARKER'S FLOWER STORE

LAKELAND, FLORIDA

Service in all directions.

WESTMORELAND FLORAL GARDENS.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

MILWAUKEE

Member
F.
T.
D.

Subliner
FLORIST

413 Grand Ave.

MILWAUKEE, WIS.

HARRY PERSTEIN

"SOME FLORIST"

471 TWELFTH STREET

MILWAUKEE, WIS.

FOX'S

INCORPORATED

437-89-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

1-3-5 GRAND AVENUE

GIMBELS

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

MILWAUKEE

E. WELKE & CO.
The House of Roses.

Member F. T. D.

750-752 Third Street

RACINE, WIS.

THE

610-612 Wisconsin
Street

**FLOWER
SHOP**

Member
F. T. D.

Racine and Kenosha

Operating large greenhouse
in both these Wisconsin cities

P. N. Obertin

MANITOWOC, WIS.

THE M. G. MADSON SEED CO.,

North 8th and Commercial Streets.

Watertown, Wis.

404 Main St.

STUFBE FLORAL CO.

MADISON, WIS.

RENTSCHLER FLORAL CO. MEMBER F. T. D.

GREEN BAY, WIS.

Meier-Schroeder Co. Orders for Cut Flowers and
in Wisconsin and Northern Michigan at right prices.



Member Florists' Telegraph Delivery

MILWAUKEE

F. T. D.

EDLEFSEN-LEIDIGER CO.

419 Milwaukee Street

Milwaukee, Wis.

A. CURRIE & CO.,

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

EXCLUSIVE FLORAL
ARRANGEMENTS

BAUMGARTEN, Inc.

Member F. T. D.

93 WISCONSIN ST.

Botanical avenue. Among those who paid him the unexpected visit were Mr. and Mrs. W. A. Rowe, Mr. and Mrs. Oscar May, Mr. and Mrs. W. J. Pilcher and Mr. and Mrs. Harry Wagner. All spent an enjoyable evening.

The amount of glass operated by the members of the St. Louis district branch of the National Flower Growers' Association has been announced by Secretary Beneke as being 1,804,303 square feet. There are now sixty-two members in the district, with a number of applications pending. The executive committee of the district held its meeting at Springfield, Ill., November 8, in the St. Nicholas hotel.

The opening of the new quarters of the First National bank October 31 created a large demand for cut stock and plants. By noon of that day the new quarters looked more like a flower show than a banking house.

Manager Kuehner, of H. G. Berning's, says that there was plenty of fine stock all last week and that the demand was good daily, while fancy shipping stock held up well in price. He says that first and second-grade stock suffered somewhat in price, owing to the increased consignments. This was especially true of mums and roses, according to Mr. Kuehner.

The St. Louis Flower Growers' Publicity Association held a meeting Monday, November 7, in publicity headquarters. At this meeting considerable space was contracted for with the daily newspapers to carry advertising for the remainder of the month.

La Crosse, Wis.

La Crosse Floral Co.

Oldest F. T. D. Member

We grow all our flowers

Guaranteed service

La Crosse, Wis.

Send your order for flowers for delivery in this city and vicinity to

SALZER'S FLORAL GARDENS

QUALITY AND SERVICE ASSURED

SUPERIOR, WIS.

Superior Floral Company

1410 Tower Ave.

FLORISTS

TELEGRAPH ORDERS SOLICITED.

OSHKOSH, WIS.

THE MILES COMPANY

GROWERS

Established 50 years

Member F. T. D.

For WISCONSIN Delivery of

"HOME-GROWN FLOWERS"

GET IN TOUCH WITH

J. E. MATTHEWSON

SHEBOYGAN, WIS.

Member Florists' Telegraph Delivery Ass'n.

Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D.

Texas Bldg., E. Capitol St.

CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

TUPELO, MISS.

Member F. T. D.
At Your Service

TUPELO FLORAL CO.

MISSISSIPPI

STEMME & SONS

HATTIESBURG

GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager.

701 Percy Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Lexington, Ky.

JOHN A. KELLER CO.

INCORPORATED

Main Street, Opposite Phoenix Hotel

Service for all

Central and Eastern Kentucky

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

Jacob Schulz Co.
INCORPORATED
550 FOURTH AVENUE - LOUISVILLE
Members F. T. D. Association.

LEXINGTON, KY.

HONAKER, The Florist

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

Louisville, Ky.

MARRET & MILLER

Est. 1878.

Members F. T. D.

814-822 Cherokee Road

LOUISVILLE KENTUCKY

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

William Walker Co.

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

RICHMOND, VIRGINIA

Mosmiller
FLORIST
115 E. Main St.
Member Florists' Telegraph Delivery Association

Richmond, Va.

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

ROANOKE, VA.

FALLON, Florist

Member Florists' Telegraph Delivery Ass'n

Portsmouth, Va.

Cotton The Florist, 333 High St.

PETERSBURG, VA.

MRS. ROBT. B. STILES, Florist
Phone 910 1202 W. Washington St.

LYNCHBURG, Va.

J. J. FALLON CO. PROMPT SERVICE
Member F. T. D.

LYNCHBURG Va.

MISS McCARRON Member Florists' Telegraph Delivery

STAUNTON, VA.

Central Ave. and Lewis St. **JOHN FALLON**

NORFOLK, VIRGINIA

GEORGE, Inc.

Member Florists' Telegraph Delivery Association.

Covington, Ky. Member F. T. D.

ROBERT D. RUTTLE
THE MADISON AVENUE FLORIST

Charlottesville, Va.

LANKFORD'S Orders solicited for University of Va.

A considerable number of local florists will attend the Chicago flower show next week. Among those who have decided to make the trip are Mr. and Mrs. W. A. Rowe, Mr. and Mrs. H. G. Berning, Mr. and Mrs. Oscar C. May and Mr. and Mrs. W. J. Pilcher.

The new store of Julius Schaeffer, on Boyle avenue, which was opened recently, has fine interior decorations and up-to-date arrangements. There are two fine display windows facing Maryland avenue. A new automobile delivery truck has been put into service and business so far has been excellent.

Daniel Kirchoff, proprietor of the large range of glass that was operated by the late John T. Milliken, at Crescent, Mo., is cutting excellent roses.

The retail store of the Sanders Nursery Co. is showing extra good stock from the Henley road range, in St. Louis county. The show house, in the rear of this handsome establishment, has attractive displays of blooming plants in chrysanthemums.

L. H. Archias, president of the Archias Floral Co., Sedalia, Mo., spent a day in the wholesale district last week. He reports splendid business for the opening of the season.

The free chrysanthemum show at the Missouri Botanical Garden opened November 6 in the floral display house. Three thousand plants were on exhibition, including both large-flowering and bush varieties. The feature of this year's display is an exhibition of Japanese varieties.

The Wright Floral Co., which recently opened a retail store at Granite City, Ill., had a good run of business last month, according to P. Wright, who was in the wholesale district last week buying supplies.

LOUISVILLE, KY.

E. G. REIMERS & SON CO.,
800 Baxter Avenue.

Established 1880

Incorporated 1912

Louisville, Ky.

HENRY FUCHS

670 SOUTH FOURTH STREET

Member F. T. D.

PADUCAH, KY.

SCHMAUS BROS.

100,000 feet of Glass Produces Our Supply

F. T. D. Member

428 BROADWAY

Owensboro, Ky.

Members F. T. D.

NANZ FLORAL CO.

RICHMOND, KY.

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points.

Member F. T. D.

AUGUSTA, KY.

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

Paducah, Ky. LEADING FLORIST

JOHN VAN AART

50,000 Feet of Glass and Retail Store

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DETROIT MICHIGAN

Orders given best of care by these five

F. T. D. Members

J. Breitmeyer's Sons
1314 Broadway

Fetter's Flowers
39 Adams Avenue E.

Scribner Floral Co.
2740 East Fort St.

G. H. Taepke Co.
WALTER G. TAEPKE,
2730 Elmwood Ave.

The L. Bemb Floral Co.
ALBERT POCHOLON, 815 Bates Street

Yours For More Co-operation

DETROIT, MICH.

Peter F. Reuss & Co.
Shop 22 Broadway Market Bldg.

JACKSON, MICH. 1043-47 W. Ganson St.
Members F. T. D. **A. W. Furnival & Son**

JACKSON, MICH.
The oldest and only F. T. D. store in the heart of the city. **J. B. BLESSING**

HILLSDALE, MICH.
Southern Michigan Points **O. A. STOLL** F. T. D. Member

Kalamazoo, Michigan
G. VAN BOCHOVE & BRO.
F. T. D. Orders Satisfactorily Filled.

YPSILANTI, MICH.
DAVIS & KISHLER,
At your service. 102 Michigan Ave.

LANSING, MICHIGAN
J. A. BISSINGER MEMBER F. T. D.
SINCE 1894, LANSING'S LEADING FLORIST.

CHICAGO DETROIT

Central Floral Co.
"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED
OPEN EVENINGS AND SUNDAYS
Members F. T. D.

DETROIT, MICH.
HOLZNAGLE'S
(45,000 feet of glass)
12132 Woodward Ave., HIGHLAND PARK
Members F. T. D.

Grand Rapids, Mich. Member F. T. D.
Cut Flowers, Floral Designs and Potted Plants **H. W. ALLERSMA**

John Moritz, head of the municipal greenhouses in Forest park, says the usual fall mum show will be held this month. This show is always of great interest to the public, as well as to the local trade. No admission will be charged to view the display.

L. Jules Bourdet was a guest at the banquet given in honor of Marshall Foch at the Statler hotel November 3. Mr. Bourdet is a member of a St. Louis society of French persons. Many flowers were used at the luncheon, dinner and banquet given in honor of the distinguished guest.

The trade extended its sympathy to Mr. and Mrs. Frank X. Gorly in the loss of Mrs. Gorly's brother, George Zaller, who was killed in an automobile accident.

When the "Say It with Flowers" bowling league met at the Grand Arsenal alleys November 2, the Carnation team suffered defeat at the hands of the Violets, owing to Captain Ruff's great bowling. His score was 588 for the night. The Orchids defeated Captain Windler's Daisies in two of the three games played, while the strong Sweet Pea team defeated the Roses in two of the three games. The teams now stand as follows:

| | Won | Lost |
|------------|-----|------|
| Sweet Peas | 19 | 8 |
| Carnations | 16 | 11 |
| Violets | 13 | 14 |
| Orchids | 11 | 16 |
| Daisies | 11 | 16 |
| Roses | 11 | 16 |

J. J. B.

MOTT-LY MUSINGS.

The thirteenth annual convention of the Vegetable Growers' Association of America, held at Albany, N. Y., November 1 to 5, was conceded to be another step in the advance of the profession. Excellent papers were read by professors from various experiment stations, showing the close attention which is being paid to the culture of vegetables. A general review of past and present conditions enabled the reviewer to point out the necessity for publicity and the advantages of coöperation. A

MICHIGAN
ORDERS WILL BE CAREFULLY CARED FOR BY
HENRY SMITH FLORAL CO.
INCORPORATED
GRAND RAPIDS
WHOLESALE AND RETAIL FLORIST
Member F. T. D.
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

FLINT, MICH. *Hasselbring* FLORIST
MEMBER F. T. D.

VAN AKEN BROS. & SONS
LEADING FLORISTS
COLDWATER, MICH.
ELKHART, IND.
COVER MICHIGAN and INDIANA POINTS
Orders promptly and carefully taken care of
Members F. T. D.

IONIA, MICHIGAN
CENTRAL MICHIGAN PIKE
FLOWER, VEGETABLE and FRUIT FARM
Leading Florist for Ionia and Montcalm Counties
Greenhouses 1 Mile East of City
Flower Shop, 204 West Main Street
MEMBER F. T. D. BYRON L. SMITH

STURGIS, Mich. *Veget's Flowers* Coldwater, Mich.
Member F. T. D. All So. Mich. points

J. B. GOETZ SONS
SAGINAW, MICH.
OR ANY CITY IN MICHIGAN

SAGINAW, MICH.
SUNSHINE • GEO. A. WITHERIDGE, Prop.
FLOWERS • 416 West Genesee Avenue

PORT HURON, MICH.
ASMAN, LEADING FLORIST
Prompt Delivery

Ann Arbor, Mich. Member F. T. D.
BLUMAIZE BLOSSOM SHOP

OWOSSO, MICH.
OWOSSO FLORAL CO.
C. Marcus Anderson, Prop. Member F. T. D.

MT. PLEASANT, MICH.
Member F. T. D. **Walter W. Caple**

Battle Creek, Michigan
S. W. COGGAN, Florist, 25 E. Main St.
Member of Florists' Telegraph Delivery

Telegraph Delivery Department

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DECATUR,
ILLINOIS
DAUT BROS.

F. T. D. 120 E. Prairie St.

JOLIET FLORAL CO.
507 E. Jefferson Street JOLIET, ILL.
All points in Will County and Vicinity

CENTRALIA, ILL.
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield, Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.
F. T. D. Member.

QUINCY, ILL.
H. A. GENTEMAN
Member Florists' Telegraph Delivery Association
For Northeastern Missouri and Central-western Illinois.

Quincy, Ill. HECKENKAMP, Member
Quincy's Leading Florist
Western Illinois, Northeastern Missouri and Southeastern Iowa. 40,000 feet of glass.

CENTRALIA AND SOUTHERN ILL.
THE WEBSTER GREENHOUSES
Member Florists' Telegraph Delivery

GALESBURG, ILL.
I. L. PILLSBURY—For Central Ill.
Member Florists' Telegraph Delivery Association

GALESBURG, ILL.
H. F. DRURY All orders filled promptly and carefully.

DE KALB, ILL. Northern Illinois Southern Wisconsin
J. L. JOHNSON
Your order will receive our prompt and careful attention

EL PASO, ILL. El Paso
Central Illinois—Quick Service Carnation
General Line of Cut Flowers Co. (Inc.)

KRUG FLORAL CO.
ALTON, ILLINOIS Branch Store Granite City, ILL.

PEORIA, ILL. 423 Main St. Member F. T. D.
LARGE GREENHOUSES CHAS. LOVERIDGE

SPRINGFIELD, ILL. 217 South Fifth Street

Good Service
Backed by Large
Greenhouses

A. C. Brown
MEMBER F. T. D.

SPRINGFIELD, ILL.
Hembreiker & Cole, Springfield's largest retail florists
Members Florists' Telegraph Delivery Association

BRINKERHOFF GREENHOUSES
SPRINGFIELD and CENTRAL ILLINOIS
Member Florists' Telegraph Delivery Association
Best and Prompt Service Always

JACKSONVILLE, ILL.
JOS. HEINL & SONS
Largest Growers in Central Illinois.

DIXON, ILL., and NORTHERN ILL.
We can and will be glad to serve you
Member F. T. D. **Dixon Floral Co.**

U. J. VIRGIN
838 Canal St., NEW ORLEANS, LA.

BATON ROUGE, LA.
THE ROSELAND FLORIST
MEMBER F. T. D.

fitting tribute was paid to floriculture and especially to the local craft for its aid in advertising.

A novel feature and much appreciated by the exhibitors was a tour of inspection of the exhibits under the guidance of Secretary C. W. Waid. Raymond White, of the Skinner Irrigation System, proposed the presentation of the lovely orchid basket, made by the lady artist of Danker's, to Geraldine Farrar, as a token of appreciation. Valentin Burgevin, Inc., of Kingston, N. Y., sent a splendid specimen standard-grown Chrysanthemum Richmond for the concert that was given during the progress of the convention. It was much admired and the envy of the Albany growers.

Fred A. Danker leads the Albany craft with a special chrysanthemum show which usually inaugurates the season. While the demand has taken the best blooms as they appear, still, the varieties, Sunglow, Marigold, Tints of Gold, McNiece, Betsy Ross, and the pompons Lillian and Pink Doty, all choice stock, bring prices fully equal to those of any preceding year.

Edward Tracy, of the Rosery Flower Shop, Albany, N. Y., finds the busy day too short, so he has lengthened the business day on Saturdays.

H. G. Eyres finds the taste of the Albanians fully up to former seasons. In fact, the call for high-class stock seems better than ever before.

The Rosendale Flower Shop, Schenectady, N. Y., is well pleased with the

NEW ORLEANS

MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade
2600 ST. CHARLES AVENUE

Quality and Promptness
Members F. T. D.
NEW ORLEANS, LA.
The Avenue Floral Co.
842 ST. CHARLES AVENUE

NEW ORLEANS, LA.
CHAS. EBLE
OLDEST FLORIST SOUTH
121 BARONNE STREET
Member Florists' Telegraph Delivery.

D. E. Ruch
FLOWERS THAT ARE DIFFERENT
LOUISIANA — TEXAS — ARKANSAS
SHREVEPORT, LA.

WIRE YOUR ORDERS TO
METAIRIE RIDGE NURSERY CO., Ltd.
LEADING RETAIL FLORISTS
135 Carondelet St.
NEW ORLEANS F.T.D.
ROSES ORCHIDS VIOLETS

New Orleans, La. Day and Night Service
Flowers of Superior Quality
Frank J. Reyes & Co.
525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your orders to
The Flower Shop
108 Baronne Street
HENRY SCHEUERMANN, Prop.

LAKE CHARLES
AND SOUTHWEST LOUISIANA
Member F. T. D. CHAS. D. OTIS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Alpha Floral Company
Northwest corner
Wabash Avenue and Adams Street

CHICAGO
THE HOMES OF FLOWERS

Our Motto
"SATISFACTION, QUALITY and SERVICE"

Johnson & Cronin
FLORISTS
S.E. Cor. 47th St. and Lake Park Ave.

EVANSTON, ILL.
Also in the Loop

Henry
Wittbold
AND SON
CHICAGO
75 E. Adams St.

CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES
7045 STONY ISLAND AVE.

John A.
Michal
FLORIST

PEACOCK'S FLOWER SHOP
HERBERT STONE, Mgr. Member F. T. D.
4013 Milwaukee Avenue, **CHICAGO**

CHICAGO
For quality, service and supreme efficiency
Jackson Floral Shop
Member F. T. D.
Established 1912 748 East 63rd Street

OTTAWA, ILL.
LOHR'S GREENHOUSES
Fancy Cut Flowers and Blooming Plants.
Good R. R. Service. Orders filled promptly.

OAK PARK, ILL.
William Palmer
FLORIST
AVENUE STATE BANK BUILDING
Member F. T. D.

FREEPORT, ILL.
Bauscher Bros. Floral Market
Established 1868. Incorporated 1920.
We are the largest growers in the northwest.
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

PRINCETON, ILL.
W. E. TRIMBLE For Central and Northern Illinois Members F. T. D.
GREENHOUSE CO.
PEKIN—PEORIA
All Orders Receive Personal Attention
GEO. A. KUHL, PEKIN, ILLINOIS

OAK PARK, ILL.
Madison Street Florists
OAK PARK'S LEADING FLORISTS
813 to 821 Madison St.
Oak Park, Austin, River Forest and Maywood

FREEPORT, ILL.
AND VICINITY.
FREEPORT FLORAL CO., Inc.
The House of Quality and Service.
Wholesale and Retail Growers. Member F. T. D.

OAK PARK
and all western suburbs of Chicago
A. H. SCHNEIDER
Member F. T. D. 1048 Lake Street
OAK PARK, ILL.

ROCKFORD, ILL., and Vicinity
ROCKFORD FLORAL CO.
103 West State Street
Prompt deliveries to ROCKFORD COLLEGE

ROCKFORD, ILL., and Vicinity
SWAN PETERSON & SON Member F. T. D.
Corner E. State and Longwood Streets

PONTIAC, ILLINOIS Members F. T. D.
Flowers of all kinds in their season. **W. J. MILLER & SON**

WHEATON, ILL., Just west of CHICAGO.
OTTO F. MAU

Streator, Ill. **THORNTON'S FLOWER SHOP**
F. T. D. FLORIST Quality is Our Hobby

season's business thus far, with opportunity for securing the best stock and the outlet practically unlimited.

Julius Eger, of Schenectady, anticipates the holiday season with the first display of immortelles.

Joseph Traudt, Canajoharie, N. Y., is justly proud of a batch of Lilium Harrisii, one of the many leaders at this up-to-the-minute store. W. M.

LOUISVILLE, KY.

The Market.

Little change was noticed in the market last week. Sunday, November 6, being a big day at the cemeteries, stock was well cleaned up; in fact, it was scarce near the end of the day. Mums were used most and all grades were much in demand. Pompons came in more plentifully and some of the early ones were good. A few large Golden Wedding were seen and found ready sale. This is a little early for this variety, but for some reason a few of the wholesalers got them at this time. Roses arrived in about the same quantity; not too many, but enough to go around. Carnations were more plenti-

Oak Park, Ill. Avenue Flower Shop
Flowers and Plants. Good Quality Prices Reasonable
Phone 849. 811 Lake Street

ELGIN, ILL. MEMBER F. T. D.
158 DU PAGE STREET **GEORGE SOUSTER**

MOLINE, ILL. Phone Moline 115
1829 15th St. Place **WM. H. KNEES & SONS**

AURORA GREENHOUSE CO., AURORA, ILL.
Our Service is the Best.

Aurora, Ill., and Vicinity
JOS. M. SMELY PHONES 147

Telegraph Delivery Department

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CHICAGO— 77-79 East Madison St.
A. LANGE, Florist Phone Central 3777



THE UNEXCELLED FACILITIES OF THE
E. WIENHOEBER CO.
22 E. ELM ST., CHICAGO
Are available to the trade in filling all orders.
MEMBER F. T. D.



Chicago
Deliveries made to
any part of the city
and suburbs. Ser-
vice is our motto.

1924 E. 71st St.

CHICAGO, ILL.
CONGRESS FLOWER SHOP
T. C. FOGARTY, Mgr.
520 S. Michigan Ave. Congress Hotel



CHICAGO
ESTABLISHED
1865
4647 GRAND BLVD.

We cater
to those
who
require
the best.
Prices
reasonable

CHICAGO
SWANSON, The Florist
GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.
Well located to handle North Shore orders.
Member F. T. D.

Flowers
for all
Occasions
Tel. Lake View 1121
3912 North Clark St., CHICAGO

CHICAGO
Avondale Flower Shop John J. Walsh, Prop. 3182 Milwaukee Ave.
Highland Park, Ill.
HIGHLAND PARK GREENHOUSES
Established 1894. Members F. T. D.

CHICAGO

2132-2134

Michigan Avenue

Member F. T. D.



Orders
Carefully
Executed

EVANSTON, ILL.

1614 Sherman Ave.

JOHN WEILAND

1161 Wilmette Ave.

TWO STORES

Catering to the best trade in Chicago's Rich North Shore Suburbs.

MEMBER F. T. D.

CAIRO, ILL. AND VICINITY
Member F. T. D. Cade The Florist

ful, but, as yet, they have not reached their stride. However, they are good and are well cleaned up. Other flowers were in good supply and business held up well.

Various Notes.

The Kentucky Society of Florists held its monthly meeting at the greenhouses of Lewis Pleiss, president of the society. It was, no doubt, the largest meeting that the society ever had and an interesting as well as enjoyable afternoon was spent. Several members who have not been coming regularly were on hand and, as most of them had taken trips east through the summer, they gave some interesting talks on their experiences. Mr. Pleiss called the meeting to order at 3 p. m. and the minutes of the last meeting were read, after which the treasurer gave his report. Mr. Able then read a letter of thanks from Miss Edith V. Walker, to whom, while she was at the hospital, the society sent a basket of fruit. Mr. Able was then instructed to write a letter of condolence to the family of the late Joseph Wettle, whose death occurred October 25. Nominations for officers were then in order. This took up the rest of the afternoon. H. C. Neubrand, Tarrytown, N. Y., with Roman J. Irwin and Mr. Wilcox, of the A. L. Randall Co., Chicago, were welcome guests at the meeting. After the meeting Mrs. Pleiss served a fine lunch, which was enjoyed by all. Following the lunch Anton Baurman, who is now with Mr. Pleiss, took the members over the range, which is in fine condition.

The Fred Haupt Co. has purchased a new Ford delivery truck. It is hard to believe that this is the first automobile delivery used by this firm. Before this time Mr. Haupt, who is a great lover of horses, had a fine horse and wagon for his delivery.

Louis Kirch has been ill and was not able to attend the florists' meeting.

Matthew Schilz, of the Ove Gnatt Co.,



GEO. WITTBOLD CO.
Established 1857

745 Buckingham Place CHICAGO
L. D. Phone 1112 Graceland
NO BRANCH STORES

Send Your CHICAGO Orders to
H. N. BRUNS
Best Equipped Retail Store on the
West Side
3040 W. Madison St., CHICAGO, ILL.



THE PALMER
HOUSE FLORIST

17 EAST

Member F. T. D. MONROE ST.

CHICAGO
O'LEARY—Florist
369 East 47th Street
Member F. T. D.

GEORGE
FISHER & BRO.
183 N. WABASH AVE.
CHICAGO

Telegraph Delivery Department

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QUALITY plus SERVICE!—To mention Flowers is to think of

I Want Your F. T. D. Business in

CINCINNATI

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

Julius Bauer
138-140 EAST FOURTH STREET
Member of F. T. D.

Ft. Wayne, Ind.

W. J. & M. S. VESEY

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted
to Plants and Cut Flowers.

F. T. D.

BEYER FLORAL SHOP

108 E. Jefferson Street
SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

SOUTH BEND, IND. 138 So. Michigan St.

WILLIAMS THE FLORIST

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

Quality Flower Store

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,
quality of flowers, and price

FORT SMITH, ARKANSAS

HOT SPRINGS, ARK.

The Flower Shop 366 Central Avenue

Helena, Ark. Nearest Florist in State 150 miles

BALL FLORAL COMPANY

PINE BLUFF, ARK.

DAVIS FLORAL CO. MEMBER F. T. D.

GEORGE RYE, Some Florist
THE PLAZA F. T. D. Ft. Smith, Ark.

Indianapolis, Ind.

241 MASSACHUSETTS AVENUE

Bertermann Bros Co.

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

A. WIEGAND'S SONS CO.

1610 to 1620 North Illinois Street

INDIANAPOLIS, IND.

Indiana's oldest, largest and most complete
retail establishment.

Member Florists' Telegraph Delivery Association.

RICHMOND, INDIANA

FRED H. LEMON & CO.

Florists and Decorators Send us your orders

RICHMOND, INDIANA

AND VICINITY

Member F. T. D. G. R. GAUSE

Noblesville, Ind.

Meikel & Warner MEMBER F. T. D.

TERRE HAUTE, IND.

COWAN BROS. & CO., Florists

Established 1894 Twenty-first and Spruce Sts.

Laporte, Ind., was here last week with a line of prepared foliage.

Several college football games have enabled the florists to sell their large mums in quantity. Three big battles will be staged here this season and they, no doubt, will afford great sale of all colored mums. E. G. R.

EVANSVILLE, IND.

The Market.

Chrysanthemums are coming in fast now and the quality is good. The demand is excellent. Roses and carnations are improving, since the weather is cool enough for steady firing at night. Dahlias were killed by the frosts, but cosmos is still good. Only a few light freezes have occurred.

Various Notes.

C. L. Niednagel's building operations are about completed. The new office and display house, when finished, will be a beauty. The heating system is being installed. A Grote hot water boiler will be used.

Mrs. J. C. Elsperrmann keeps busy with funeral work.

The Evansville Nurseries and the Thornburg Nursery are busy planting out shrubbery of all kinds.

Frank Borst has taken over the houses

Member F. T. D.

Phone: Canal { 1932
1933

H. W. SHEPPARD

FORMERLY HILL FLORAL CO.

FLOWERS OF QUALITY

Arranged in a Highly Artistic Manner

Service Unexcelled
Your Patronage Solicited

532-534 Race Street

CINCINNATI, OHIO

CINCINNATI

FRANK A. VOLZ

Dina Avenue Sta. L.

Most Centrally located to the suburbs

KOKOMO, IND.

COLES' FLOWER SHOP

MEMBER F. T. D.

KOKOMO, IND

KELLY'S GREENHOUSES

Good Stock Good Work Good Service

TERRE HAUTE, IND.

129 SOUTH SEVENTH STREET

JOHN G. HEINL & SON

Terre Haute, Ind.

118 So. 6th
Street

M. B. & C. E. Stover

VINCENNES, IND.

PAUL C. SCHULTZ CO.

Member Florists' Telegraph Delivery.

ATTICA, IND.

And all Surrounding Cities :: Attica Floral Co.

LOGANSPORT, IND.

PERSHING—Florist Prompt Service. Member F. T. D.

BLOOMINGTON, IND.

ELLIS FLORAL CO.

Members F. T. D.

Marion, Ind. MARION FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

Colonial Flower Shop Lillian C. Tom MGR.
802 S. MAIN STREET GOSHEN, IND.

Telegraph Delivery Department

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Md., Del., Va. & W. Va.

PIERCE & CO.

213 W. Saratoga St.

SPECIAL
DELIVERY
—TO—
HOSPITALS
AND
THEATERS

24-HOUR

SERVICE

CANADA'S FLORIST

8-10 W. Adelaide Street
Dunlop's
Toronto

Member Florists' Telegraph Delivery Association

MEMBER F. T. D.

622 Aisquith Street
Downtown

GRAHAM

BALTIMORE

MARYLAND
GREENHOUSES WAVERLY

Established 40 Years

854 W. North Ave.
Uptown

CANADA

JOHN CONNOR CO., Limited
HAMILTON, ONT.

Members Florists' Telegraph Delivery Ass'n

McKenna

Largest
Retailers
in
Canada

Cor. St. Catherine and Guy Sts.
9 St. John St., QUEBEC, CAN.
Member Florists' Tel. Delivery

Montreal

London, Ont., Can.

J. GAMMAGE & SONS, Ltd.
"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

WINNIPEG, MANITOBA

Member
Florists'
Telegraph
Delivery

R. B. Ormiston

96 Osborne Street

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½¢ per week on yearly order.

SCRIM'S, FLORIST

OTTAWA, CANADA

TRURO, NOVA SCOTIA CANADA.

Member F. T. D. **SUCKLING & CHASE, Ltd.**

Montreal, Que., HALL & ROBINSON

825 St. Catherine St., W. MEMBER F. T. D.

REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.
SPECIAL ATTENTION TO F. T. D. ORDERS

BALTIMORE
AND ALL MARYLAND

Samuel Feast & Sons

MEMBERS F. T. D. :: ESTABLISHED 1832
Charles and Pleasant Streets

belonging to Louis Fritsch for the winter. Mr. Borst is growing lettuce.

Karl Zeidler is cutting fine mums, roses and carnations. Business is good with him.

The Lockyear Floral Co. has about finished its building for the year. The firm recently bought the entire stock of ferns and begonias of the Evansville Nursery Co.

A report of the death of Mrs. Mary Kuebler will be found on the obituary page of this issue. E. L. F.

CLEVELAND, O.

At last! The frost that all the trade has been waiting for hit the city Thursday, November 3, and, therefore, dahlias are just about done for. It has been some time since outdoor stock lasted as long as it has this year and everybody was glad to see dahlias go, in hopes that business, which has been lagging considerably, would pick up somewhat. Last week was rather slow, with the exception of Saturday, November 5, when stock cleaned up fairly well for the first time in a month. Mums and pompons are arriving in greater quantities daily, with yellow still a bit scarce. Roses are not so plentiful as heretofore, but carnations are in oversupply and are moving slowly. Easter lilies are still scarce, with just a few callas making their appearance. The supply of miscellaneous flowers is greatly reduced, with the disappearance of outdoor stock.

Charles Woodman, of Woodman's Flower Shop, Alliance, O., was a recent visitor, as was Charles Betscher, of Dover, O. E. C. Dietz, of New York, was also a visitor. W. A. R.

AMHERST, MASS.

The Aggie Fair.

The "Aggie Fair" this year was a truly college affair, practically every student and faculty member of the Massachusetts Agricultural College taking part, besides many of the alumni. All the departments of the college had exhibits. A midway with stunts of various sorts was carried on by the different

Edmonton, Alberta

WALTER RAMSAY, Ltd.

Member F. T. D.

We have the largest greenhouses in the district

VANCOUVER, B. C.

BROWN BROS. & CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL **BRITISH COLUMBIA** ORDERS

Members Florists' Telegraph Delivery Assn.

Winnipeg, Man., Can.

THE "KING" FLORIST

Member F. T. D. 270 Hargrave St.

VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

VANCOUVER, VICTORIA,

B. C. B. C.

A. J. WOODWARD

BON VOYAGE ORDERS my specialty

St. Catharines, Ont.

Robt. L. Dunn 104 Queenston Street
Member F. T. D.

HAGERSTOWN, MD.

HENRY A. BESTER & SONS

Members Florists' Telegraph Delivery Ass'n

MARY JOHNSTON, Florist

Nee Paterson
221-223 W. Madison Street
Member Florists' Tel. Delivery Baltimore, Md.

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MEMBER F. T. D.

YOUNGSTOWN, O.

HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

LIMA, OHIO

Member of Florists' Telegraph Delivery

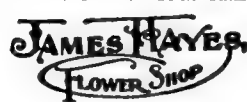
Zanesville, O.

C. L. HUMPHREY

Has the best facilities for filling your orders.
Member Florists' Telegraph DeliveryHutchinson,
KansasMember Florists'
Telegraph Delivery

Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.

Leading Florist
819 KANSAS AVENUE
TOPEKA, KANSAS
Member F. T. D.

MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.

Member Florists' Telegraph Delivery.

MANHATTAN, KAN.

THE MARTINS

Member F. T. D.

T. S. MARTIN, Prop.

WICHITA, KANSAS Shipments for Kansas
and Oklahoma
W. H. CULP & COMPANYQuality Flowers
Personal ServiceMembers
F. T. D.

ATCHISON, KAN.

The Atchison Seed and Flower Store Co.

MEMBER F. T. D.

Atchison, Kan. GROVES
FLORAL CO.

Established 1865.

Member of F. T. D.

SALINA, KANSAS

LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

ELDORADO, KANSAS

All mail and telegraph orders carefully filled
ELDORADO FLORAL CO.F. T. D.
FLORISTS

TOLEDO, OHIO

SCHRAMM BROS.
1315 Cherry St.

TOLEDO, OHIO

Stock, Workmanship and Service first-class.
Send us some orders and we will reciprocate.

HELEN F. PATTEN

907 Madison Ave.

Member F. T. D.

SUDER'

The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

TOLEDO, OHIO

METZ & BATEMAN

221 Superior St.

Members F. T. D.

AMHERST, OHIO

SANDSTONE CENTER OF WORLD

LOUIS J. HENES, Leading Florist

ALLIANCE, O.

MEMBER
F. T. D.Woodman's Flower Shoppe
WE DELIVER IN SEBRING.

student organizations. The proceeds of the fair will be used for furnishings for the Memorial building.

The department exhibits were splendid, giving to the visitor a good idea of the work carried on. The floriculture department had a good-sized tent exhibiting students' work and flowers from commercial growers. Small prizes were awarded the students. There were table decorations and basket arrangements, the former of carnations and the latter of roses. A table of greenhouse members and various tools used in greenhouse work was arranged by members of the class in greenhouse construction.

ARKANSAS CITY, KAN.

The A. C. Floral Co. is adding two new houses, 32x125 feet, to its range. The work is being done by the Foley Greenhouse Mfg. Co., Chicago.

Mrs. Anna McCool has made several improvements in her shop, using rustic fixtures throughout the place. This neat and attractive shop is just off Main street.

C. C. Charlson, who recently purchased the greenhouses of C. A. Simonson, McPherson, Kan., has added a

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

Columbus, O.

The Wilson Seed & Floral Co.

Members of F. T. D.

Columbus, Ohio

GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

MARION, OHIO

5 railroads with good connections to all parts of state
A GOOD SELECTION OF FLOWERS
ON HAND AT ALL TIMES.

BLAKE'S, 140 W. Center

ALLIANCE, O.

Member
F. T. D.

522 S. Freedom Ave.

H. T. MILLER

LORAIN, OHIO

Member
F. T. D.ARTISTIC
WORK

F. G. CAREK, Leading Florist

Our Motto: "Anywhere; Any Time."

COLUMBUS, O., and Vicinity

THE MUNK FLORAL CO., Growers

Can Fill All Retail Orders

COLUMBUS, OHIO

Say it with
Flowers by
Telegram

116 S. High St. Mission Flower Shoppe

Columbus, Ohio

Members
F.T.D. Ass'n.

THE FRANKLIN PARK FLORAL CO.

Cut Flowers for Central Ohio

COLUMBUS, OHIO

Flowers
for all
occasions

Neil Flower Shop

Member
F. T. D.
Ass'n.

VAN METER FLOWER SHOP

SPRING and HIGH SPRINGFIELD, OHIO
BEST FLOWERS FOR EVERY OCCASION

WARREN, OHIO

THE F. T. D.
FLORISTS

ADGATE & SON

WE GROW OUR FLOWERS

Telegraph Delivery Department

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NO ORDER TOO LARGE — NO ORDER TOO SMALL

CLEVELAND Member F. T. D.
The J. M. Gasser Co.
 1006 EUCLID AVENUE
 WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

Kirchner's for Cleveland

Member Florists' Telegraph Delivery
 ADDRESS

KIRCHNER'S FLOWERS
 6701 Quincy St. CLEVELAND, Ohio

CLEVELAND, OHIO

Wm. H. Temblett

FLOWERS

Member F. T. D. 10313 Euclid Avenue

AKRON, OHIO THE HEEPE CO.

EXCLUSIVE FLORIST

CLEVELAND, O. BRAMLEY & SON

Store and Greenhouses
 1181 E. 71st St.

Elyria, Ohio LORAIN, OHIO

THE L. C. HECOCK FLORAL CO.
 Member Florists' Telegraph Delivery Association

Youngstown, O. 27 S. Hazel Street Member F. T. D. RYAN & CULVER

YOUNGSTOWN, OHIO

The Hazy Shoppe

15 1/2 N. Phelps Street QUALITY AND SERVICE

YOUNGSTOWN, OHIO

Central Flower Shop GUS CARAVASIOS, Mgr.
 107 MARKET STREET

Ironton, Ohio RELIANCE SEED CO. TRI-STATE FLORISTS

Southern Ohio, Kentucky, West Virginia

Bowling Green, Ohio

BRIGHAM'S FLOWER STORE
 174 South Main Street

MARIETTA, OHIO

Have our own N. KIGER Member
 Greenhouses. F. T. D.

ASHTABULA, O.

ASHTABULA FLORAL CO.
 Ernest E. Tong, Mgr. 137 MAIN STREET

house, 25x100 feet, for growing plants, to the range. He has also added thirty feet to the service room and rebuilt the salesroom. A Dodge car has been added to the delivery service.

C. A. Simonson has gone to make his home at Long Beach, Cal., to regain his health. J. A. L.

SCRANTON, PA.

Fall Flower Show.

The Scranton Florists' Club is holding its fall flower show in the Armory building, November 8 to 12. The space given over to the decorating committee for this purpose is 150x350 feet, a portion of which is left vacant for dancing.

The state, under the direction of Gifford Pinchot, state forester, sent a 5-ton truck of trees, more particularly of evergreens. This preparatory work was under the direction of Lynn Emerick, district forester for this section of the state. These trees were given to school children up to and including those in the eighth grade, who were present by invitation on Tuesday and Wednesday, November 8 and 9, the purpose being educational enlightenment.

The judges are Charles H. Totty, Madison, N. J.; Charles H. Grakelow, Philadelphia, Pa.; Leo Niessen, Philadelphia, Pa., and Anton Schultheis, College Point, L. I.

The president of the club, Edgar Louis Keuling, the principal proprietor of the Scranton Iron & Steel Co., although not distinctively a florist, has herbaceous plantings, shrubbery and a greenhouse at his country home. He is taking a great deal of interest in the show and is giving it a good deal of his personal attention. His splendid working committee is sparing nothing in personal and physical energy to make this show a success.

Illustrated Lecture.

The garden committee of the Scranton Century Club invited some of the central city florists to an illustrated lecture given November 2 by Arthur T. Herrington, of Madison, N. J., on the subject of lilies, their indoor and outdoor culture. A large number of the florists attended the lecture and were much gratified. Mr. Herrington proved himself thoroughly conversant with the extensive varieties of lilies under cultivation in the northern hemisphere. His stereopticon illustrations were beautiful and brought the habits of growth and coloring of the lily clearly before the mind's eye of the spectators. The description of the nativity of the different

CLEVELAND, O.

5923 EUCLID AVENUE

WESTMAN & GETZ

FLOWERS and SERVICE

Members Florists' Telegraph Delivery

CLEVELAND, OHIO

A. GRAHAM & SON

5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

DAYTON, OHIO

Getlitz

AND VICINITY

DAYTON, OHIO

ABBY AVE. GREENHOUSES

E. E. Schaefer, Prop.

Wholesale and Retail

Largest Greenhouses in West Dayton

DAYTON, OHIO

J. W. RODGERS

Member F.T.D., Elks' Bldg., 3d and Jefferson Sts.

Canton, O. JOHNSTON'S

Flower Shop

HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

Upper Sandusky, Ohio

B. E. CONSTIEN, AT YOUR SERVICE

STEUBENVILLE, OHIO

E. E. MCCAUSLEN, Prop.

HUSCROFT'S FLOWER SHOP

XENIA, OHIO

Engle Floral Company

NEWARK AND GRANVILLE

OHIO

CHAS. A. DUERR

Member Florists' Telegraph Delivery

Kent Brothers FLOWER SHOP

Covers All Ohio Points Members F. T. D. Newark, Ohio.

Telegraph Delivery Department

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SEATTLE

HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

Member Florists' Telegraph Delivery Ass'n.

1622 SECOND AVENUE

LINCOLN, NEB.

1338 O Street

FREY & FREY
 WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

C. H. FREY

 WHOLESALE AND RETAIL FLORIST
 1133 O Street, - LINCOLN, NEB.
 MEMBER F. T. D.
 Will Fill Orders for the West on Short Notice
 TRADE DISCOUNTS FIRST-CLASS STOCK

LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

NORFOLK, NEB.

Norfolk Floral Co. Member F. T. D.

For all Northern Nebraska, Southeastern South Dakota and Northwestern Iowa.

OMAHA, NEB.

 Member F. T. D.

 JOHN H. BATH, The Careful Florist
 1804 FARNAM STREET

OMAHA, NEBRASKA

Lee L. Larmon Fontenelle Florist, 1814 DOUGLAS ST.

Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

OMAHA, NEB.

 Member F. T. D.

Louis M. Rogers, 319 So. 16th St.

Lewis Henderson, Florist

 1507 Farnam Street OMAHA, NEB.
 Member Florists' Telegraph Delivery Ass'n.

Lincoln, Neb.

 Flowers for All Occasions, from Cradle to Grave

CHAPIN BROS., Retail Florists

Minneapolis

Minnesota

ANDREWS FLORIST

HOTEL ANDREWS

Minneapolis, Minn.

All orders executed with utmost care. Member F. T. D.

Swanson's

Incorporated

 912 Nicollet Avenue, offers the trade its
 unexcelled facilities for filling orders in
MINNEAPOLIS

varieties of the lily, how they were introduced into general culture for commercial and private use and how it is possible to succeed with lilies, made the lecture exceedingly interesting.

After the lecture luncheon was served in the tea room of the club, which proved to be a most enjoyable social and interesting occasion, as the florists had an opportunity here to ask many questions which presented themselves during the course of the lecture.

Mr. Herrington expressed a desire to attend the Scranton Flower Show, but found it necessary to return to New York city, on account of a show in which he is interested there.

G. R. Clark.

TORONTO, ONT.

This is the mum season and the mums coming from the greenhouses are beautiful, large in size and of great quantity. Large shipments are being made from Brampton, Ont.

Carl Grobba, at Mimico, is cutting some choice mums.

As a result of the mums arriving in such quantities, the window displays are attractive. Mums from pompon size to those as big as footballs are a common sight in the window displays.

For the last few years the Toronto Retail Florists' Club has been holding special mum shows, but this year the show was withdrawn and the club's support given to the winter fair, which was to be held this month. This fair has, however, been withdrawn for this year, much to the regret of the various florists' organizations supporting it.

The annual meeting of the Gardeners' and Florists' Association of Toronto will be held November 21, for the elec-

ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago Awake night and day looking for orders

HOLM & OLSON, Inc., 20-22-24 W. 5th St.

ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS

 6th and St. Peter Sts.
 ALWAYS ON THE ALERT. Member F. T. D.

ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own greenhouses.

Member F. T. D.

MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa, South Dakota.

MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

AUSTIN, MINN.

100,000 FEET OF GLASS.

A. N. KINSMAN, Inc.

DULUTH FLORAL CO.

 200 MILES in any direction. Duluth, Minn.
 We are the center of the great Northwest. Daily deliveries to SUPERIOR, WIS.

Hastings, Nebraska Lohman Flower Shop Prompt Service

 Central and Western Nebraska
 Southern Kansas and Eastern Colorado

FOR ALL NEBRASKA ORDERS

 ED. WILLIAMS, Grand Island
 Competent Florist Railroad Center

Telegraph Delivery Department

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**WOODLAWN
FLOWER SHOP**
MAIN O 663
SECOND AND UNION
HEART OF THE CITY

STOCK—The Best.
PLACE—Our New Shop.
CARE—Mr. Fred Gust in direct charge of Telegraph Orders.

SPOKANE

ALWAYS ON THE JOB

Send Us
Your
Orders

ALBERT J. BURT

FLOWER SHOP
907 W. Sprague Avenue Clemmer Theater Bldg.
ESTABLISHED 25 YEARS

PORTLAND, ORE.

Clarke Bros.
FLORISTS
200,000 Feet of Glass
Established 20 Years

OAKLAND, CAL.

SEATTLE

1001-1003 Third Avenue
Finest Floral Studio
in the Northwest

Rosaia Bros.
Members
F. T. D.

PORTLAND

OREGON

354 Washington Street

MEMBERS OF THE
F. T. D.
Martin & Forbes
Retailers
and Growers

SEATTLE

FELIX ROSAIA

Prompt Delivery. 1000 Third Avenue
Finest Stock.

Yakima, Washington

STATE FLORAL CO.

We Grow Our Own Flowers
Telegraph Orders filled Promptly and Carefully
Members F. T. D. Association

SAN DIEGO, CAL.

BOYLE & DARNAUD
F. T. D. Florists. We grow our own flowers.
Telegraph orders carefully executed.
Usual discount.
Members Florists' Telegraph Delivery.

YOUNG & LESTER

Walla Walla, Wash.

Established 1903
50,000 SQUARE FEET OF GLASS
MEMBERS F. T. D.

Walla Walla Floral Co.

WALLA WALLA, WASH.
Greenhouses, 902 South Ninth
Prompt deliveries of CUT FLOWERS or good
DESIGN WORK anywhere in the West.
Member Florists' Telegraph Delivery.

Monrovia, Cal.

C. A. BRUNGER

You can depend on us
for all orders for de-
livery in this section. 239 Grand Avenue

YAKIMA, WASHINGTON
ANNAVEE FLOWER SHOP, (Formerly Bourn's)
QUALITY FLOWERS Artistic Arrangement
Members Florists' Telegraph Delivery.

FORSHAW, Florist
THE ROUND-UP CITY
PENDLETON, ORE.

California Florist

TACOMA, WASH.

Orders for Cut Flowers and Designs delivered
anywhere in the United States and Canada.

BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)
2315 Telegraph Ave., Berkeley, Cal.
R. T. MacDOUGALL, Prop.
ROTARIAN FLORIST

EUGENE University Florist
ORE. All South and Southwestern
Oregon points quickly reached

SPOKANE, WASH.

N 3 Lincoln St. CITY FLORAL CO.

BERKELEY, CAL.

THE FLOWERSHOP, A. H. GREGORY, Prop.
2114 Center Street, Member F. T. D.

TACOMA

SMITH FLORAL CO., 1112 Broadway

Long Beach, Cal.
Member F. T. D. ART FLORIST 126 Pine Ave.

LONG BEACH, CAL.
Lowe's Flower Shop, The Pioneer and Leading Florist
Member Florists' Telegraph Delivery.

tion of officers and receiving of reports.
As the government grant depends upon
the attendance at this meeting, a large
turnout of gardeners and florists is re-
quested.

Many florists are handling bulbs this
fall and report a good sale for them for
fall planting.

Thanksgiving in Canada was Novem-
ber 7 and many of the window displays,
in addition to the mums, had a touch of
the Thanksgiving appearance. At Hal-

BERKELEY, CAL. MEMBER
F. T. D.
Curtis D. Shoemaker, NORTON, Florist
Prop.

POMONA, CALIFORNIA
POOLEY'S FLOWER SHOP
Member Florists' Telegraph Delivery

Redondo Beach, Calif.
AND VICINITY THE FLOWER SHOP
Capitol Theater Bldg.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS
F. T. D.

Send Your Orders to

BROADWAY FLORISTS

San Francisco

OAKLAND, BERKELEY and Vicinity

CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street....SAN FRANCISCO, CALIF.
917 Washington Street.....OAKLAND, CALIF.
20 and 22 East San Fernando Street....SAN JOSE, CALIF.

Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS
REGULAR TRADE DISCOUNT
215 WEST FOURTH STREET
Member F. T. D.

PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

LOS ANGELES

Every order given personal attention by
Westrem Garland Florists
404 SOUTH HILL STREET
Member F. T. D.

WOLFSKILL'S and MORRIS GOLDENSON

FLORISTS AND DECORATORS

Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery
A. KNOPF A. F. BORDEN

Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.
Cut flowers or good design work by best artists
and designers delivered anywhere in the west
on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

LOS ANGELES, CAL.

HOWARD & SMITH
NINTH AND OLIVE STREETS

You can depend on us for all orders for
delivery in this section.

LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.
433 West 7th Street

Takes care of telephone and telegraph orders
over the whole of Southern California.
Usual trade discount.

The Alexandria Florist

Member of
F. T. D.
and S. A. F.



Hotel Alexandria
Los Angeles,
Calif.

LICHTENBERG'S

913 West Seventh Street

LOS ANGELES

Say It with Flowers

Member F. T. D.

loween the pumpkin found a conspicuous place in the displays and for Thanksgiving it was used in a different way.

J. J. H.

STUEBE MUM SHOW SUCCESS.

When the Stuebe Floral Co., of Watertown, Wis., arranged to give a chrysanthemum show, the firm planned to do it right. So the affair was advertised in the local papers. The show was given October 28 and 29 and, as the advertisements announced, a ticket was given to each visitor to the store. This ticket entitled the visitor to a chance on the award of one dozen mums which were given away Saturday evening, October 29.

Careful planning turned the trick and the show was a big success. "The advertising," stated the company, "brought thousands of people into the store, everybody registered and a good many mums of the company's own growing were sold."

FORT WORTH, TEX.

The Baker Bros. Co. has sold to the Baker Floral Co. all of its business at the city store, including the cut flower and seed department, together with the good will of the same. Baker Bros. Co. retains the nursery and greenhouses and will operate chiefly from the Riverside plant, but for the present will continue the office at the same place, 1013 Houston street. Baker Bros. Co. will pay all outstanding bills, and collect all bills and accounts due them. The new firm is composed of W. J. Baker, president and general manager; E. S. Eastwood, vice-president and sales manager, and Roscoe Smith, secretary-treasurer. Mr. Baker was brought up in the business and has been manager of the Baker Bros.

Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK.

MEMBER F. T. D.

Telegraph Orders Delivered to
LOS ANGELES OCEAN PARK
SANTA MONICA VENICE

Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.
Choicest Cut Flowers and Floral Designs
on short notice.
Both Phones 1013

PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

PASADENA, CAL.

342 East Colorado Street

Member
of
F. T. D.

The Orchid
FLORIST

PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

RIVERSIDE, CALIFORNIA

Florist to the Glenwood Mission Inn
ORANGE BLOSSOM FLOWER SHOP

Telegraph Delivery Department

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SAN FRANCISCO
AND VICINITY



F. C. Jaeger & Son
FLORISTS
MASTER FLORISTS

141 Powell St. San Francisco, Calif.

San Francisco
AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will
get the Greatest Satisfaction

Brown & Kennedy
3091 Sixteenth Street

SAN FRANCISCO, CAL.
ART FLORAL CO.
255 Powell Street
Best attention given your orders
Members Florists' Telegraph Delivery

San Francisco, California
SHELLGRAIN & RITTER
148 KEARNY STREET
Prompt attention given to all
telegraphic orders

OAKLAND, CAL.
HOGAN & EVERS
1439 Broadway
THE BEST SERVICE

SAN FRANCISCO
JOSEPH'S
Member F. T. D.
233-35 Grant Ave.
Ste mer and train packages our specialty.

San Francisco
DARBEE'S
1036 Hyde Street
LARGEST STOCK OF CHOICEST FLOWERS
Members Florists' Telegraph Delivery

Yankton and Mitchell, S. D.
We grow Roses, Carnations and all seasonable
flowers. Floral emblems that are right. Give
us your northwest orders. 160-page catalogue.
Gurney Greenhouse Company

SAN FRANCISCO
Podesta & Baldocchi
224-226 Grant Avenue
Prompt and careful attention to orders from
out-of-town florists.
Member F. T. D.

San Francisco, California
ALBERT O. STEIN
Flower Shop
1150 SUTTER STREET

Mitchell, S. D. **WM. DETHLEFS**
Leading Florist
Choice flowers and prompt service
731 SOUTH MONTANA ST. Member F. T. D.

Fargo, North Dakota
SMEDLEY FLORAL CO., Inc.
We ship to all points in the Northwest

SAN FRANCISCO
252 Mason Street **Suzanne Floral Company**

JULIUS EPPSTEIN, **FLORIST AND DECORATOR**
Flowers for All Occasions Delivery Anywhere
Hotel St. Francis **SAN FRANCISCO**

BAKERSFIELD, CAL. Member F. T. D.
CITY FLORAL SHOP
Grace M. Delbridge Flowers for All Occasions

ALAMEDA, CALIF.
HAYASHI FLORAL COMPANY
Member F.T.D. 2306 Santa Clara Ave. H. H. Kono, Prop.

Co. store for fifteen years. Mr. Eastwood has been with the firm for ten years and has been manager of the cut flower department for three years. Mr. Smith is the well known banker of Fort Worth. The nursery and greenhouse department will be under the same management as it has been for the last thirty-seven years.

J. T. Woods, of the Woods Floral Co., at Handley, a suburb of Fort Worth, has leased a first-class corner store, 35x50, only 100 feet from the main street of Fort Worth, and is preparing to open a store for retail flowers exclusively. Mr. Woods has 12,000 feet of glass and has heretofore wholesaled his output in Dallas and Fort Worth. He has recently been at Chicago buying equipment for the new store.

Shotwell Floral Co.
Fargo, N. D.
Established over a quarter of a century

Devils Lake, N. D. Minot, N. D.
VALKER'S FLORAL CO.
Largest Greenhouses in the State

GRAND FORKS, N. D. Members F. T. D.
GRAND FORKS FLORAL CO.
E. G. Lemke O. C. Wardin
Orders for North Dakota and Northern Minnesota

GRAND FORKS, N. D.
McELROY'S FLOWER SHOP
Orders for North Dakota and Northern Minnesota

Telegraph Delivery Department

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all COLORADO
and WYOMING
The Mauff Floral Co.,
1225 Logan Street.
Member F. T. D.

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway

MEMBER F. T. D.

250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

DENVER, COLO., and WYO.
CENTRAL FLORAL CO.
935 Fifteenth St.
MEMBER OF F. T. D. Open Sundays
and Evenings.

CASPER, WYOMING
CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

DENVER, COLO.
The Rockmont, Inc.
FOR FLOWERS
Member F. T. D. 821 17th Street

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.

SALT LAKE CITY
Cramer Floral Co. Established
1884
39 SO. MAIN STREET

Colorado Springs, Colo.
ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.
Wholesale and Retail
Member Florists' Telegraph Delivery.

STEAMER SAILINGS.

The following sailing list, displayed
in a conspicuous place in the window or
store, or used in advertising matter
with the information that you have
facilities for filling bon voyage orders
on short notice, will help you to de-
velop steamer trade:

| Steamer— | From— | To— | Sails |
|-----------------|-----------|-------------|---------|
| Stavang'ford | New York | Christiania | Nov. 11 |
| Rotterdam | New York | Rotterdam | Nov. 12 |
| Orbita | New York | Sou'ampton | Nov. 12 |
| Stockholm | New York | Gothenburg | Nov. 12 |
| La Savole | New York | Havre | Nov. 12 |
| Manchuria | New York | Hamburg | Nov. 12 |
| Celtic | New York | Liverpool | Nov. 12 |
| Aquitania | New York | Sou'ampton | Nov. 15 |
| Cent. State | New York | London | Nov. 15 |
| Chicago | New York | Havre | Nov. 16 |
| Frederick VIII. | New York | Copenhagen | Nov. 18 |
| Ryndam | New York | Rotterdam | Nov. 19 |
| La Touraine | New York | Havre | Nov. 19 |
| Lafayette | New York | Havre | Nov. 19 |
| Argentina | New York | Trieste | Nov. 19 |
| Zeeland | New York | Antwerp | Nov. 19 |
| Baltic | New York | Liverpool | Nov. 19 |
| Leopoldina | New York | Havre | Nov. 21 |
| Paris | New York | Havre | Nov. 23 |
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Am'sdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kronland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Pan'die State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen'fjord | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savole | New York | Havre | Dec. 10 |
| Celtic | New York | Liverpool | Dec. 10 |
| Finland | New York | Antwerp | Dec. 10 |
| Saxonia | New York | London | Dec. 13 |
| Aquitania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 15 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'co | Hongkong | Dec. 17 |
| Rotterdam | New York | Rotterdam | Dec. 17 |
| La Touraine | New York | Havre | Dec. 17 |

Cheyenne, Wyo.
"THE UNDERWOOD"
FOR PROMPT AND FAITHFUL
SERVICE

BILLINGS, MONTANA
HOPPER'S GREENHOUSE & NURSERY
Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2316 1st Avenue N.

MISSOULA, MONT.
GARDEN CITY FLORAL CO.
LARGEST GROWERS IN WESTERN MONTANA

MISSOULA, MONT.
ANDERSON GREENHOUSE
For all towns in Western Montana

State Nursery & Seed Co.
Helena, Mont. Cut Flowers for any
Part of the Northwest
Only the Best. Members F. T. D. Ass'n.

Send your orders for Eastern and Southern Montana
to **M. LANGOHR, F. T. D. Florist**
BOZEMAN, MONTANA.

Wallace, Idaho Member
F. T. D.
Prompt service to North Idaho
and Western Montana Points. **C. E. SMITH**

Pocatello, Idaho Member
F. T. D.
We cover Southern Idaho
and Western Wyoming **ATKIN'S**

Colorado Springs, Colo.
Frank F. Crump, Wholesale and Retail
Florist
Member Florists' Telegraph Delivery Ass'n.

Denver Bright Spot Greenhouses
Cor. 5th Ave. & Josephine St.
DOWNING & KASH, Proprietors

THE PUEBLO FLORAL CO.
Pueblo Member F. T. D. 523 North Main Street
Colorado, New Mexico and Western Kansas

PUEBLO, COLORADO
ALPHA FLORAL CO.
PROMPT DELIVERY FINE STOCK

TRINIDAD, COLO.
J. R. BARKER Trinidad Floral Store
Masonic Building

Trinidad, Colo. The only Greenhouse
in this section.
THE PARK FLORAL CO.
Members F. T. D.

FORT COLLINS, COLO.
ESPELIN FLORAL COMPANY
Member Florists' Telegraph Delivery Ass'n

SHERIDAN, WYO.
SHERIDAN GREENHOUSE CO.
Plants and Flowers

They all say it's
SOME CATALOGUE
Did you get yours?
C. C. POLLWORTH CO., Milwaukee, Wis.

Extra Long, Fancy and Dagger

FERNS

Gathered Fresh Daily from the Woods

NOTICE—FERNS NOW READY. WRITE FOR PRICES.

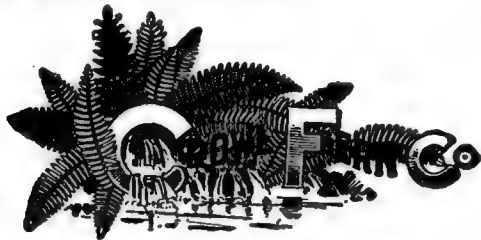
Laurel Festooning. Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

Sphagnum Moss, \$5.00 per large bale.

Ground Pine, 12c per lb.

Branch Laurel, large bundles, 50c.

Hemlock, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.
 Post Office and L. D. Phone Address
MILLINGTON, MASS.

Mention The Review when you write.

Decorative Evergreens, New Crop

Green Galax, \$1.00 per 1000; \$7.00 per case of 10,000.

Fancy and Dagger Ferns, \$1.50 per 1000; \$6.50 per case of 5000.

Leucothoe Sprays, 10 to 12 inches long, \$1.50 per 1000; 14 to 18 inches long, \$3.00 per 1000; 20 inches and up, \$4.00 per 1000.

Mountain Laurel Branches, 16 to 20 inches long, \$3.00 per 1000.

Hemlock Branches, 24 to 36 inches long, \$4.00 per 1000.

Princess Pine, \$1.00 per 1000.

Green Sheet Moss, 15-lb. bag, \$1.00.

Terms Cash. All goods guaranteed.

Wire or write us.

Reference: The Citizens Bank, Elk Park, N. C.

Pine Grove Evergreen Co., Elk Park, N. C.

Mention The Review when you write.

WILD SMILAX

\$3.00 PER CASE

1 Case to Car Lots

Southern Fancy Ferns (Fresh From Woods) \$2.25 per 1000

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.

REX FLORAL COMPANY, Glenwood, Ala.

MEW CROP FANCY FERNS

FIRST-CLASS STOCK—WRITE FOR PRICES

TEAHAN FERN CO.,

694-696 River St., TROY, N. Y.
 Phone Troy 1706-W.



Record of 2 Yds. per Minute

GET READY Festoon Winding Machines Improved

6th year on the market. Two types. Makes all kinds of Festooning. Type No. 1 will wrap on any size wire or twine for its center. Type No. 2 does equally as good work as type No. 1. We furnish machines ready for work. Three days' trial allowed. Money refunded if machine is not what you want. Prices: Type No. 1, \$12.00; Type No. 2, \$6.00. TRY ONE.

One of Many Testimonials

La Porte, Ind., Nov. 15, 1916.

The Souder Mfg. Co., Bridgeton, N. J.

Gentlemen: We got one of your machines early in December of last year, and made on it every kind of wreath and festooning. We found it especially satisfactory in making large holly wreaths on heavy wire. Your machine is all right. We are, Yours very truly,

THE KABER CO.

SOUDER MFG. COMPANY

BRIDGETON, N. J.

HOLLY HOLLY HOLLY

FULL OF BERRIES

**WILD SMILAX, PINES, MISTLETOE
 PREPARED MAGNOLIA LEAVES**

Write for free samples.

ESTABLISHED 1887.

Write for Catalogue.

A. R. CARTER & CO.,

EVERGREEN, ALA.

NEW CROP OF EVERGREENS NOW READY



Finest FERNS, GALAX and LEUCOTHOE
 we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000.
Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5 cents per pound.
Ground Pine and Guinea Pine, 15 cents per pound.

J. H. Von Canon, Elk Park, N. C. Banners Elk, N. C.



GALAX

As good as they grow and handled right. Green and Bronze, case of 10,000, \$6.50.

Cash with order. Prompt shipment and satisfaction guaranteed every time.

GREEN GOODS SUPPLY SHOP,

Newland, N. C.



Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.

Evergreen, Ala.

WILD SMILAX

\$3.00 per Case

Wire or Write

C. K. LEE, Castleberry, Ala.

L. B. Bague & Son

Wholesale Dealers in

CUT FERNS

MOSS, EVERGREENS

Established 1867

HINSDALE, MASS.

FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam Sprays is now at hand.

We quote these 14-in. to 20-in. at \$5.00 per 1000; 2500 or more at \$4.00 per 1000.

Screened Hardwood Leaf Mold at \$16.50 per ton.

Bank reference, or cash. Prompt shipments.

NORTHERN FERN CO.,

Schofield, Wis.

Telegraph Delivery Department

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all COLORADO
and WYOMING
The Mauff Floral Co.,
1225 Logan Street.
Member F. T. D.

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway

MEMBER F. T. D.

250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

DENVER, COLO., and WYO.
CENTRAL FLORAL CO.
935 Fifteenth St.
MEMBER OF F. T. D. Open Sundays
and Evenings.

CASPER, WYOMING
CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

DENVER, COLO.
The Rockmont, Inc.
FOR FLOWERS
Member F. T. D. 821 17th Street

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.

SALT LAKE CITY
Cramer Floral Co. Established
1884
39 SO. MAIN STREET

Colorado Springs, Colo.
ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.
Wholesale and Retail
Member Florists' Telegraph Delivery.

STEAMER SAILINGS.
The following sailing list, displayed
in a conspicuous place in the window or
store, or used in advertising matter
with the information that you have
facilities for filling bon voyage orders
on short notice, will help you to de-
velop steamer trade:

| Steamer— | From— | To— | Sails |
|-----------------|------------|-------------|---------|
| Stavang'ford | New York | Christiania | Nov. 11 |
| Rotterdam | New York | Rotterdam | Nov. 12 |
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| Stockholm | New York | Gothenburg | Nov. 12 |
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| Manchuria | New York | Hamburg | Nov. 12 |
| Celtic | New York | Liverpool | Nov. 12 |
| Aquitania | New York | Sou'ampton | Nov. 15 |
| Cent. State | New York | London | Nov. 15 |
| Chicago | New York | Havre | Nov. 16 |
| Frederick VIII. | New York | Copenhagen | Nov. 18 |
| Ryndam | New York | Rotterdam | Nov. 19 |
| La Touraine | New York | Havre | Nov. 19 |
| Lafayette | New York | Havre | Nov. 19 |
| Argentina | New York | Trieste | Nov. 19 |
| Zeeland | New York | Antwerp | Nov. 19 |
| Baltic | New York | Liverpool | Nov. 19 |
| Leopoldina | New York | Havre | Nov. 21 |
| Paris | New York | Havre | Nov. 21 |
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Am'sdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kronland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Pan'le State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen'ford | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savoie | New York | Havre | Dec. 10 |
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| Saxonia | New York | London | Dec. 13 |
| Aquitania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 15 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'sco | Hongkong | Dec. 17 |
| Rotterdam | New York | Rotterdam | Dec. 17 |
| La Touraine | New York | Havre | Dec. 17 |

BILLINGS, MONTANA
HOPPER'S GREENHOUSE & NURSERY
Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2816 1st Avenue N.

MISSOULA, MONT.
GARDEN CITY FLORAL CO.
LARGEST GROWERS IN WESTERN MONTANA

MISSOULA, MONT.
ANDERSON GREENHOUSE
For all towns in Western Montana

State Nursery & Seed Co.
Helena, Mont. Cut Flowers for any
Part of the Northwest
Only the Best. Members F. T. D. Ass'n.

Send your orders for Eastern and Southern Montana
to **M. LANGOHR, F. T. D. Florist**
BOZEMAN, MONTANA.

Wallace, Idaho Member
F. T. D.
Prompt service to North Idaho
and Western Montana Points. **C. E. SMITH**

Pocatello, Idaho Member
F. T. D.
We cover Southern Idaho
and Western Wyoming **ATKIN'S**

Colorado Springs, Colo.
Frank F. Crump, Wholesale and Retail
Florist
Member Florists' Telegraph Delivery Ass'n.

Denver Bright Spot Greenhouses
Cor. 5th Ave. & Josephine St.
DOWNING & KASH, Proprietors

THE PUEBLO FLORAL CO.
Pueblo Member F. T. D. 523 North Main Street
Colorado, New Mexico and Western Kansas

PUEBLO, COLORADO
ALPHA FLORAL CO.
PROMPT DELIVERY FINE STOCK

TRINIDAD, COLO.
J. R. BARKER Trinidad Floral Store
Masonic Building

Trinidad, Colo. The only Greenhouse
in this section.
THE PARK FLORAL CO.
Members F. T. D.

FORT COLLINS, COLO.
ESPELIN FLORAL COMPANY
Member Florists' Telegraph Delivery Ass'n

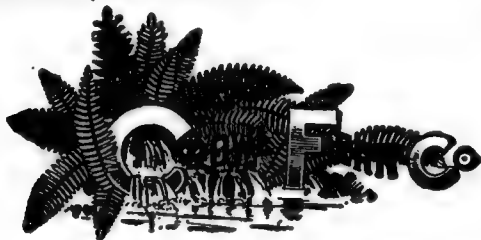
SHERIDAN, WYO.
SHERIDAN GREENHOUSE CO.
Plants and Flowers

They all say it's
SOME CATALOGUE
Did you get yours?
C. C. POLLWORTH CO., Milwaukee, Wis.

Extra Long, Fancy and Dagger
FERNS

Gathered Fresh Daily from the Woods
NOTICE—FERNs NOW READY.
WRITE FOR PRICES.

Laurel Festooning. Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.
Sphagnum Moss, \$5.00 per large bale.
Ground Pine, 12c per lb.
Branch Laurel, large bundles, 50c.
Hemlock, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.
 Post Office and L. D. Phone Address
MILLINGTON, MASS.
 Mention The Review when you write.

Decorative Evergreens, New Crop

Green Galax, \$1.00 per 1000; \$7.00 per case of 10,000.
Fancy and Dagger Ferns, \$1.50 per 1000; \$8.50 per case of 5000.
Leucothoe Sprays, 10 to 12 inches long, \$1.50 per 1000; 14 to 18 inches long, \$3.00 per 1000; 20 inches and up, \$4.00 per 1000.
Mountain Laurel Branches, 16 to 20 inches long, \$3.00 per 1000.
Hemlock Branches, 24 to 36 inches long, \$4.00 per 1000.
Princess Pine, \$1.00 per 1000.
Green Sheet Moss, 15-lb. bag, \$1.00.
 Terms Cash. All goods guaranteed.
 Wire or write us.
 Reference: The Citizens Bank, Elk Park, N. C.
Pine Grove Evergreen Co., Elk Park, N. C.

Mention The Review when you write.

WILD SMILAX

\$3.00 PER CASE

1 Case to Car Lots

Southern Fancy Ferns \$2.25 per 1000
 (Fresh From Woods)

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.
REX FLORAL COMPANY, Glenwood, Ala.

MEW CROP
FANCY FERNS
 FIRST-CLASS STOCK—WRITE FOR PRICES
TEAHAN FERN CO.,
 694-696 River St., TROY, N. Y.
 Phone Troy 1706-W.



Record of 2 Yds. per Minute

GET READY Festoon Winding Machines Improved

6th year on the market. Two types. Makes all kinds of Festooning. Type No. 1 will wrap on any size wire or twine for its center. Type No. 2 does equally as good work as type No. 1. We furnish machines ready for work. Three days' trial allowed. Money refunded if machine is not what you want. Prices: Type No. 1, \$12.00; Type No. 2, \$6.00. TRY ONE.

One of Many Testimonials

La Porte, Ind., Nov. 15, 1916.
 The Souder Mfg. Co., Bridgeton, N. J.
 Gentlemen: We got one of your machines early in December of last year, and made on it every kind of wreathing and festooning. We found it especially satisfactory in making large holly wreaths on heavy wire. Your machine is all right. We are, Yours very truly,
 THE KABER CO.

SOUDER MFG. COMPANY
 BRIDGETON, N. J.

HOLLY HOLLY HOLLY

FULL OF BERRIES

WILD SMILAX, PINES, MISTLETOE
PREPARED MAGNOLIA LEAVES

Write for free samples.

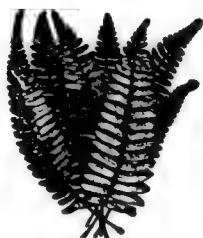
ESTABLISHED 1887.

Write for Catalogue.

A. R. CARTER & CO.,

EVERGREEN, ALA.

NEW CROP OF EVERGREENS NOW READY



Finest FERNS, GALAX and LEUCOTHOE
 we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000.
Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.
Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.
Hemlock Branches, 2 to 3 feet, 5 cents per pound.
Ground Pine and Guinea Pine, 15 cents per pound.



J. H. Von Canon, Wire us Elk Park, N. C. **Banners Elk, N. C.**



GALAX

As good as they grow and handled right. Green and Bronze.
 case of 10,000, \$6.50.
 Cash with order. Prompt shipment and satisfaction guaranteed every time.
GREEN GOODS SUPPLY SHOP., Newland, N. C.



Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.
 Evergreen, Ala.

WILD SMILAX

\$3.00 per Case

Wire or Write

C. K. LEE, Castleberry, Ala.

L. B. Bague & Son

Wholesale Dealers in

CUT FERNS

MOSS, EVERGREENS

Established 1867

HINSDALE, MASS.

FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam Sprays is now at hand.
 We quote these 14-in. to 20-in. at \$5.00 per 1000; 2500 or more at \$4.00 per 1000.
 Screened Hardwood Leaf Mold at \$16.50 per ton.
 Bank reference, or cash. Prompt shipments.
NORTHERN FERN CO., Scholfield, Wis.

BOSTON.

The Market.

There is no improvement in conditions in the wholesale flower markets and prices on nearly everything remain unusually low. With the passing some days ago of all outdoor flowers, there is no competition from this source and, while retailers seem to be doing a nice business, the congestion in wholesale quarters is bad and prices are discouragingly low for producers. All flowers coming in could undoubtedly be sold at a fair price if a better system could be obtained and the sooner growers devise a better way of clearing out surpluses in times of stress like these, the better.

Chrysanthemums, of course, dominate the market and are in heavy oversupply. While a few fancy blooms bring \$3 to \$4 per dozen, a great many sell as low as \$4 per hundred. Bonnaffon is now quite abundant; so is Chieftain, Rager, Ramapo, White Bonnaffon and other standbys. Bunch chrysanthemums, pompons, singles and anemones sell better in proportion than do the single blooms. Roses continue weak, although Columbia, Mme. Butterfly, Premier and other favorites clean up well. On the other hand, the Killarneys are quite druggy and Ophelia moves more slowly than of yore.

Carnations are in a bad condition and many sales as low as 50 cents per hundred have been made. Good flowers have with difficulty made \$2. Some fancies are somewhat higher, but the whole range is discouragingly low. Violets vary from 50 to 75 cents per hundred. Pansies are overdone. For sweet peas the demand has been poor. Most of the flowers are short-stemmed and poor and are hard to sell.

Snapdragons are of improved quality and the best sell well. There are few lilies and small lots only of callas.

Cattleyas remain in good supply and cypripediums are coming in more freely. Valley is in good supply and there is enough Bouvardia Humboldtii to supply the demands for wedding bouquets. A fair number of gardenias come in and a few nerines are seen. Demand is slow for asparagus and is not as robust as could be wished for flowering plants, which are now abundant and good.

Markets Sell at Retail

By the unanimous vote of the directors it was decided both wholesale flower markets would open for retail trade daily after 9 a. m., beginning November 9. Retailers in Boston are greatly agitated as a result. Newspaper advertisements have been used to notify the public of the decision.

Various Notes.

The members of the Boston Coöperative Flower Market had their annual dinner and meeting at Elks' hall November 5. Edward Wood acted as presiding officer. John McFarland was chosen secretary and Donald Carmichael treasurer. The president and vice-president will be chosen later by the board of directors.

The many friends of James Nicol, of Quincy, now an octogenarian, will be grieved to learn that he is critically ill at his home on Coddington street. Mr. Nicol is a great lover of chrysanthemums and at the mum show this week his blooms were among the finest shown. He has always made a specialty of that grand white variety, Mrs. Jerome Jones, which, however, was not more than half developed for the exhibition this year.



New Crop Green Galax

By mail, postpaid.....per 1,000, \$ 1.50
By express, collect.....per 1,000, 1.25
By express, collect.....half case (5,000), 5.00
By express, collect.....case lots (10,000), 9.00

NEW CROP, FERNS AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.
Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

PREPARED BRONZE GALAX

By mail, postpaidper 1,000 \$ 2.00 By express, collect..half case (5,000) \$ 7.00
By express, collectper 1,000 1.50 By express, collect..case lots (10,000) 12.50

PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaidper carton, \$ 1.75 By express, collect ...50-lb. cartons, \$ 8.00
By express, collect.....per carton, 1.50 By express, collect ..100-lb. cartons, 15.00
By express, collect ...25-lb. cartons, 4.50

PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

ELK GALAX & FERN COMPANY, Johnson City, Tenn.

Mention The Review when you write.



SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

A. J. AMUNDSON CO.,

CITY POINT, WIS.

Mention The Review when you write.

Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

KNUD NIELSEN, Evergreen, Ala.

LYCOPodium, chemically prepared, everlasting. Cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$60.0; 50 or 100 lb. cases, 23c per lb. Prompt Shipment.

JOHN PERMAN, Catawba, Wis.

The international textile exhibition, which occupied the whole of Mechanics' building, closed its doors November 5. This great show attracted immense at-

RESH ROM

OREST to LORIST

SOUTHERN HOLLY

Per 40-lb. carton, \$4.00
Per 25-lb. carton, 3.00

F. O. B. Lockesburg

Wholesale and Retail

L. F. KING

LOCKESBURG, ARK.

Mention The Review when you write.

NEW CROP OF Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season.

Write for prices.

P. S. PULOS & BRO.

80 New St.

NEWARK, N. J.



When You Think of Greens Think of Woodruff

Let us book that order for your
XMAS Supply of LAUREL and LAUREL FESTOONING

Laurel Tips, best select, fresh cut; short, 6 to 10 in.; long, 12 to 18 in.

Per bag of 50 lbs.\$3.00

Lots of 300 lbs. or more.....Per 100, 5.00

Laurel Festooning, "Best Made."

Lots 50 to 300 yds.....Per yd., 7c

Lots 500 or more yds.....Per yd., 6c

Small lots on short notice. Give us two to three days' time on large quantity.

Green Galax, per case of 10,000, as to size of leaves\$7.50 and \$9.00

Booking orders for the NATURAL.

BRONZE GALAX, shipment after November 15.

Prepared Bronze Galax....Per case, \$12.50

Leucothoe Sprays....Per 1000, \$2.50 to \$3.50

Dagger Ferns.....Case of 5000, \$8.00

Prepared Oak Sprays, Eagle Brand, Natural Preserved, fireproof, select stock, popular colors, per lb., 25c.

Short Oak for making Wreaths, Garlands, etc.

Carton of 5 lbs., \$2.00 Carton of 25 lbs., \$9.00

100-lb. box, \$30.00

Southern Wild Smilax, f. o. b. Alabama shipping point.....Per case, \$3.50

Magnolia, Magnolia Wreaths, Oak Wreaths, Green Sheet Moss, Pine Cones, Boxwood, etc. Ask for illustrated folder.



W. M. Woodruff's Son Co., Lowgap, N. C.

WILD SMILAX IS READY

Per case, \$7.50. Write, wire or phone. Prompt shipment.

E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.

CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLO- RIST. Delivery in good condition guar- anteed either by express or parcel post.

300 Assorted Sprays, \$4.50

F. O. B. here. Send us your orders for reg- ular shipments.

Royal Fern Extension Corporation
ALTAMONTE SPRINGS, FLA.

WILD SMILAX

FRESH FROM THE WOODS

50-lb. cases, \$3.00

Write, wire or phone.

KNUD NIELSEN,

EVERGREEN, ALA.



FANCY FERNS

Finest Stock in the country

\$3.00 per 1000

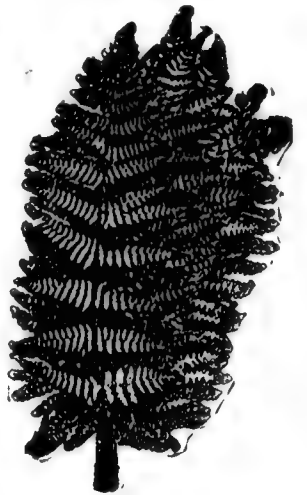
\$3.00 per 1000

Subject to Change Without Notice.

| | |
|--|-------------------------|
| Wild Smilax, 50-lb. case..... | \$ 7.50 |
| Green Leucothoe, 100..... | \$1.50; 1000..... 10.00 |
| Magnolia Leaves, green and bronze, per carton..... | 1.50 |
| 10 cartons..... | 14.00 |
| Galax Leaves, green, per case of 10,000..... | 15.00 |
| GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag..... | 2.00 |
| Sphagnum Moss, per bale..... | 1.50 |

FULL SUPPLY CUT FLOWERS AT ALL TIMES.

MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.



WILD SMILAX

Prompt shipment—**\$3.00 per case**
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

tendances and incidentally must have given a considerable stimulus to pot plant growers, as there were hundreds of chrysanthemums, palms, ferns and other plants scattered throughout the building, in addition to many cut flowers. All these expositions bring much business to florists.

Peter McKenney and wife, of New York, were among our callers last week. C. S. Strout also came down from Biddeford, Me., with some of his fine carnations.

John Robinson, Jr., of the firm of H. M. Robinson & Co., is the proud father of a 9½-pound boy, born October 31. Mother and baby are doing finely.

At Penn's last week one of the big show windows was devoted to a representative display of cacti, which drew an interested crowd the entire week which at times almost blocked the sidewalk.

At the Gardeners' and Florists' Club meeting November 15 officers for 1922 will be nominated. It will be orchid night and there will be short talks by J. T. Butterworth, on "Cattleyas"; George I'Anson, on "Phalenopsis"; George Lydiard, on "Calanthes," and Donald McKenzie, on "Cypripediums." George Butterworth will speak on "Orchids as Grown in Canada."

The National Association of Gardeners will hold a local conference in Horticultural hall November 30 for New England members.

John T. Butterworth is in New York looking over leading orchid collections near that city.

The annual meeting of the Massachusetts Horticultural Society will be held November 19. Numerous changes in the by-laws will be voted upon at this meeting.

Albert C. Burrage went to New York last week to attend a meeting of the American Orchid Society. Mr. Burrage



NOTICE TO FLORISTS

In this Cold Storage Plant 84x98 ft., built by ROBERT GROVES, Inc., for proper handling of

FANCY FERNS

is stored the largest stock any one dealer has in the U. S. Write for price.

ROBERT GROVES, Inc., 127 Commercial St., Adams, Mass.

Mention The Review when you write.

Moss—Ferns—Galax

Xmas Evergreens ready to ship. Moss Ferns, Galax, Leucothoe, Hemlock Sprays, Mistletoe. Everything fresh and good.

Cash Orders.

W. H. BRADSHAW

FRENCH BROAD, - - TENN.

Mention The Review when you write.

Southern Wild Smilax

\$2.50 per 50-lb. case.

Prompt attention. Fresh vines.
Good weight.

F. & S. LEE - Marion, Ala.

Mention The Review when you write.

SOUTHERN WILD SMILAX

FOR PROMPT SHIPMENT

\$3.00 per crate of 50 pounds net

Quality excellent, cleaned of trash and ready to hang up.

Edward Sanderson, Eutaw, Ala.

Mention The Review when you write.

PRINCESS PINE and LAUREL WREATHS

10, 12 and 16-inch, \$2.50, \$3.00 and \$4.50 per doz.
Laurel and Princess Pine Roping, 10c per yd.
Hemlock and Laurel Tips, 7c per lb.
Partridge Berries, bunch of 50 berries, 10c.

Cash with orders.

Order now for Christmas.

WILBUR, The Florist, Lake Pleasant, Mass.

Mention The Review when you write.

Ferns

Galax

Moss

HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

| | |
|--------------------------------|---------------------------|
| Asparagus Plumosus Sprays..... | per bunch, 35c-50c |
| Smilax..... | per dozen strings..\$4.00 |
| Adiantum..... | per 100..... 1.50 |

| | |
|---|--------|
| NEW FANCY FERNS | |
| Per 1000..... | \$3.00 |
| GREEN LEUCOTHOE | |
| Per 100..... | \$0.75 |
| Per 1000..... | 6.00 |
| BRONZE AND GREEN GALAX LEAVES | |
| Per 1000, \$1.50; case of 10,000, \$12.50 | |

| | |
|----------------------|---------|
| BOXWOOD | |
| Per lb..... | \$ 0.30 |
| Per 50-lb. sack..... | 12.50 |

CHIFFON--All Colors
4-in., yd., 4c; 6-in., yd., 6c

| | |
|-------------------------------------|--------|
| SPHAGNUM MOSS | |
| Select quality, large size bale.... | \$1.75 |
| 5 bale lots, or more, at..... | 1.60 |
| 10 bale lots, or more, at..... | 1.50 |

| | |
|-------------------------|---------|
| GREEN SHEET MOSS | |
| Per bundle..... | \$ 1.50 |
| Per 10 bundles..... | 14.00 |

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves\$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER
AND HANDLER OF

CUT FLOWERS

IN THE
CINCINNATI MARKET

C. E. CRITCHELL, Wholesale Commission Florist, 15 East Third Street, Cincinnati, Ohio

Ferns, Wild Smilax, Leucothoe, Galax

| | |
|--|---------------------------------------|
| Boxwood Sprays..... | 30c per lb.; 50-lb. sacks, \$12.50 |
| New Ferns..... | \$2.50 per 1000 |
| Green Galax..... | \$1.50 per 1000; \$12.50 per 10,000 |
| Sphagnum Moss..... | \$1.50 per bale; \$13.00 per 10 bales |
| Green Sheet Moss..... | \$1.50 per bale; \$14.00 per 10 bales |
| Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50 | |
| Red Magnolia..... | \$1.75 per carton |

CHIFFON

| | |
|-------------|----|
| 4-inch..... | 5c |
| 6-inch..... | 7c |

All Kinds of Wirework and Decorations Carried in Stock

THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

BOXWOOD - LAUREL - MOSS

| | |
|---|-------------|
| Boxwood, tree and hedge varieties, 20c per lb.; 1000 lb. lot, 18c per lb. | |
| Laurel Branches, 2x2x4 ft. case, \$3.25 case. | |
| Laurel Stems, large bag..... | \$1.25 |
| Green Sheet Moss..... | \$1.75 bag. |

W. Z. PURNELL, SNOW HILL, MD.

TONS of Select Virginia Boxwood

50 lbs. at \$12.50. Order Early.

COONTIE FRONDS, \$3.00 per 100

ASPARAGUS PLUMOSUS, 25c and 30c per Bunch

E. G. GILLET, Wholesale Commission Florist

131 E. 3d St.,

CINCINNATI, O.

HAMILTON BROS.

Offer Laurel and Princess Pine

Wreaths and Roping

For the Holiday Decorations

P. O. Millington, Franklin Co., Mass.

To The Florist Trade

| | |
|-------------------------------------|-----------------------------|
| Southern Wild Smilax..... | per 50-lb. case \$2.75 |
| Holly, well red berried..... | 70-lb. case 3.00 |
| Needle Pines, 2 to 4 feet tall..... | doz., \$1.25; per 100, 9.00 |

J. A. CURRY & CO., Drewry, Ala.

100% PROFIT-PAYING BUSINESS BUILDER GOLDFISH

WRITE FOR OUR COMPLETE CATALOGUE

OUR FOUR BIG SELLERS

WE ALSO HANDLE CANARIES

"Our Special"
Assortment all for **\$25.00**
144 Pint Globes
144 Boxes Fish Food
288 Goldfish
50 Extra Fish, Moss, Pebbles and Dip Net FREE with this offer.
You may have half this Assortment for \$13.50.
We can furnish "Our Special" Assortment with Quart Globes for \$30.

"Our Winner"
Assortment Only **\$40.00**
144 Half-gallon Globes
144 Boxes Fish Food
288 Medium Goldfish
50 Extra Fish, Moss, Pebbles and Dip Net FREE with this offer.
One-half this assortment will cost you \$21.00.

"Our Leader"
Assortment Price **\$16.00**
48 Half-gallon Globes
48 Boxes Fish Food
24 Terra Cotta Ornaments
96 Medium Goldfish
30 Extra Fish, Moss, Pebbles and Dip Net FREE with this offer.
One-half this assortment will cost you \$8.75.

"Special Display"
Assortment Price **\$12.00**
12 One-gallon Globes
36 Boxes Fish Food
12 Assorted Ornaments
48 Selected Goldfish, Pebbles, Moss and Dip Net to complete the assortment.

OUR PRICES ON FISH

Large, Healthy Stock

| | |
|--|---------|
| | Per 100 |
| Medium Selected Goldfish, assorted colors..... | \$3.00 |
| Medium Large Selected Goldfish, assorted colors..... | 5.50 |
| Large Selected Goldfish, assorted colors..... | 8.00 |

| | |
|--|----------|
| | Per doz. |
| Japanese Fantails, small, assorted colors..... | \$2.40 |
| Japanese Fantails, medium, assorted colors..... | 3.00 |
| Japanese Telescopes, small, assorted colors..... | 3.00 |
| Japanese Telescopes, medium, assorted colors..... | 4.50 |
| Japanese Comets, medium, assorted colors..... | 2.00 |
| Japanese Comets, extra large, assorted colors..... | 3.00 |
| Japanese Singletails, medium, assorted colors..... | 1.80 |
| Japanese Singletails, large, assorted colors..... | 2.40 |

Order your Globes and Supplies to be shipped at once by freight. Fish will follow by express.

ASHBORNE GOLDFISH & SUPPLY COMPANY

Hatcheries: Burlington, Iowa; Indianapolis, Ind.; Frederick, Md.

1313 Agency Street, BURLINGTON, IOWA

WATER PLANT AND FISH FOOD

| | |
|--|--------------------------------------|
| Water Plant..... | 75c per doz. bunches; \$5.50 per 100 |
| Wafer Food, large 3-colored package..... | \$0.90 doz.; \$10.00 gross |
| Flake Food, large 3-colored package..... | .60 doz.; 6.50 gross |
| Natural Food, large 3-colored package..... | .75 doz.; 7.50 gross |
| Natural Food, in tin boxes..... | .85 doz.; 9.00 gross |

FISH GLOBES

Good, Heavy Glass, and in Original Cases.

| | |
|--|-------------------|
| Half-gallon Globes, 4 dozen to crate..... | \$ 8.00 per crate |
| Gallon Globes, 2 dozen to crate..... | 10.25 per crate |
| Two-gallon Globes, 1 dozen to crate..... | 8.50 per crate |
| Three-gallon Globes, 1 dozen to crate..... | 15.50 per crate |

is devoting much space in his green-houses to native ferns to be shown at the great exhibition of native ferns in Boston next June.

Those who want to see *Bouvardia Humboldtii* well grown should visit F. W. Holbrow, 303 Harvard street, Dorchester, where an entire house is devoted to it. The plants are grown quite close together in shallow benches and given a carnation temperature. Two crops a year are produced on the plants, one in June and the other in fall. The benches were a complete mass of flowers and buds and show how well this charming, deliciously fragrant plant will grow and bloom when treated rightly.

October proved to be a warm, clear and dry month. All rainfalls were light and the ground is now perilously dry. With cold weather setting in earlier than usual, the effect on evergreens will be disastrous unless copious rains come speedily. All ponds, streams and wells are now extremely low. W. N. C.

FORT WAYNE, IND.

Chrysanthemums are here in full force now and the demand in general is good. Some fine blooms are being shown. Potted plants in mums, begonias, primroses and Paper Whites are selling well.

The florists have taken up the plan of Armistice day as a flower day and are putting on a campaign for the wearing of a flower in memory of our soldier boys. This is a thought that will appeal to all patriotic people and Armistice day will, in all probability, run a close second to Mothers' day.

E. C. Wenninghoff reports good business, with a heavy demand for mums.

Buy Your Supply

Goldfish



Where transportation is cheapest and time in transit is least. We can supply from Denver promptly.

Every Flower Shop should have Goldfish—they attract attention.

Our Special Offer

| | | |
|--|----------------|--|
| 50 Goldfish, about 2-inch size . . . | \$3.00 | } All for \$10.00 cash with order |
| 10 Goldfish, Fan Tails, Medium size . | 4.00 | |
| 10 Goldfish, Select Large, 4-inch size . | 1.50 | |
| 12 bunches Cobomba Fish Moss . . . | 1.20 | |
| 12 packages Dependable Fish Food . . | 1.30 | |
| Shipping Pail | .50 | |
| | \$11.50 | |

We pay postage on Fish Food; balance of items go by express at purchaser's expense.

For Globes and Supplies, see our latest Wholesale Price List.

Colorado Seed Co., The Western Florists' Supply House
1515 Champa St., DENVER, COLO.

GOLDFISH BUY FROM THE BREEDER

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

POTNAM'S FISHERIES

8 Divisions. Office, 462 Washington St., Buffalo, N. Y.

GOLDFISH

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED

Cary Station, Ill.

ANSWER

Florist Goldfish Display

Every Florist now-a-days has calls for Goldfish and Supplies, the line so well suited to Floral Display. We so often have letters saying "we want to place the line, but the question is what to buy?" To answer this question we have made up an attractive offer embracing a well chosen and wide range of Globes, Goldfish and Supplies which afford an excellent opportunity for display and the Florist who will immediately place order for our **Florist Goldfish Display** will be in line for increased Holiday Business, will add interest to his shop and invite new trade as well. Don't hesitate.

The Outlay is Small—The Gain Large—Over 100%

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| INVEST | REALIZE | GAIN |
| \$30.50 | \$74.05 | \$43.55 |

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| 12 PINT GLOBES with 2 small Goldfish, sufficient Aquaria Plant, Pebbles and Shells for each. Retail at 25c per Outfit..... | \$3.00 |
| 12 QUART GLOBES with 2 medium small Goldfish, sufficient Aquaria Plant, Pebbles and Shells for each. Retail at 35c per Outfit..... | 4.20 |
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| 12 ONE-GAL. GLOBES, with 3 medium Goldfish, suitable Terra Cotta Aquaria Ornament and sufficient Aquaria Plant, Pebbles and Shells for each. Retail at \$1.50 per Outfit..... | 18.00 |
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| 1 TWO-GALLON SQUAT AQUARIUM with 4 medium large Goldfish, suitable Aquaria Ornament and sufficient Aquaria Plant, Pebbles and Shells. Retail at \$3.50 per Outfit..... | 3.50 |
| 1 THREE-GAL. GLOBE with 6 medium large Goldfish, suitable Aquaria Ornament and sufficient Aquaria Plant, Pebbles and Shells. Retail at \$4.00 per Outfit..... | 4.00 |
| 1 TWO-GAL. FOUNTAIN AQUARIUM ON FOOT, complete with 4 medium large Goldfish, suitable Aquaria Ornament, sufficient Aquaria Plant, Pebbles and Shells. Retail at \$4.00 per Outfit..... | 4.00 |
| 65 Boxes Flake Wafer Fish Food. Retail at 10c per box..... | 6.50 |

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| E X T R A | 25 Small Goldfish, | Retail at 5c each..... | \$1.25 |
| | 25 Medium Goldfish, | Retail at 10c each..... | 2.50 |
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| | 25 Silverfish, | Retail at 5c each..... | 1.25 |
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| Total..... | | | \$74.05 |

TERMS STRICTLY CASH. Order will receive immediate attention. Goods forwarded by freight, goldfish by express. Take advantage of this exceptional offer. Other FLORISTS have found goldfish profitable, so will you. Latest catalogue on goldfish, aquaria supplies, birds, cages, bird foods, etc., mailed on request.

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ESTABLISHED 1874

Main Store, Office and Shipping Dept., 12 N. Front St., BALTIMORE, MD.

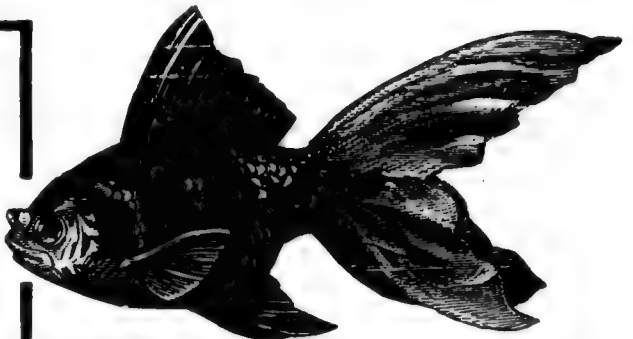
The Blossom Floral Co. reports business as improving. The company has a fine showing of plants and large mums. The Flick Floral Co. has had a number of decorations for pre-nuptial parties and a great demand for corsages. Among the trade visitors this week were A. S. Sawyer, of the Pittsburgh Cut Flower Co., Pittsburgh, and Miss Inez B. Williams, representing the Rolf Zetlitz Co., of Lima, O., who is showing a fine line of cyclamen plants in addition to other stock. S. N.

Rhinebeck, N. Y.—Sunday, October 30, saw the opening of the annual exhibition of chrysanthemums at the conservatories of Julius Von Der Linden. The exhibition lasted a week and hundreds came to enjoy it. Many new varieties were shown.

There's money in Goldfish for You

You can have a compelling window display—and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue



Auburndale Goldfish Company
1449 W. Madison St. Chicago, Ill.

PACIFIC COAST DEPARTMENT

Forest Grove, Ore.—The Forest Grove Floral Co. recently purchased the Danser Floral Co.

McMinnville, Ore.—The number of shops which handle both flowers and candy is increasing in the northwest. Several were noted in the Seattle newsletter last month. Another is the Garden Shop, in this town. The Garden Shop is the haunt of H. T. Fleishauer, of the firm of Herbert & Fleishauer.

SAN FRANCISCO SHOW.

Large crowds attended all three days of the fall flower show in the Civic auditorium, San Francisco. A number of awards were made on the second day of the show. First prize for the best exhibit was awarded to A. H. Carbone, of Berkeley, for his combination of orchids and ferns. Podesta & Baldocchi won the silver cup for the best general exhibit. Among special awards were:

Best bridal shower—Francis Floral Co. first; Pelicano, Rossi & Co., second.

Best hamper of combination flowers—Francis Floral Co., first; Pelicano, Rossi & Co., second.

Most original design of foliage and flowers—Shellgrain & Ritter, first; Albert O. Stein, second.

Best arranged basket by florists' employees—Pelicano, Rossi & Co., first; Flower Shop, second.

Best formed table decorations—Albert O. Stein, first.

Best greenhouse plants—H. Plath, first.

The awards for Thursday, November 3, in full, were as follows:

Best collection of gladioli—Metzer Floral Co., first.

Best vase of gladioli—Metzer Floral Co., first.

Best collection of dahlias, 100 blooms—No first; Star Dahlia Gardens, second.

Best collection dahlias, fifty blooms—Star Dahlia Gardens, first; J. Carbone, second.

Best vase dahlias, fifty blooms—Star Dahlia Gardens, first.

Best vase twenty-five cactus dahlias—J. W. Davies, first.

Best vase twenty-five show dahlias—Star Dahlia Gardens, first.

Best vase twenty-five peony dahlias—J. W. Davies, first; F. C. Burns, second.

Best vase twenty-five decorative dahlias—Richard Lohrmann, first; Percy Copp, second.

Best basket pompon dahlias—Star Dahlia Gardens, first; Peterson & Hayward, second.

Best basket collarettes—Peterson & Hayward, first.

Best vase 3-year-old seedling dahlias—J. W. Davies, first.

Best vase seedlings not disseminated—Richard Lohrmann, first; Star Dahlia Gardens, second.

Best 1921 seedling—Jack Flagg, first.

PLANTS.

Best display of orchids in flower for effect, with other plants—J. A. Carbone, first; Ferrari Bros., second.

Best three plants of cattleyas in bloom—Mrs. Herbert Fleishhacker, first.

Best three plants of cypripediums in bloom—Mrs. Herbert Fleishhacker, first.

Best three plants of phalenopsis in bloom—Mrs. Herbert Fleishhacker, first.

Most rare orchid plant in show—J. A. Carbone, first; Mrs. Herbert Fleishhacker, second.

Best group greenhouse plants—H. Plath, first.

Best specimen palm—H. Plath, first.

Best Phoenix Roebelenii—E. James, first.

Best collection nephrolepis—H. Plath, first.

Best single Nephrolepis bostoniensis—H. Plath, second.

Best single Nephrolepis elegantissima—E. James, first.

Best single Nephrolepis Roosevelt—E. James, first.

Best single Nephrolepis Norwood—E. James, first; H. Plath, second.

Best single Nephrolepis Teddy Jr.—H. Plath, first.

Best single Nephrolepis Smithii—E. James, first; H. Plath, second.

Best single Cibotium Schiedeii—E. James, first.

Best single Farleyense—E. James, first; Mrs. Herbert Fleishhacker, second.

Best single platycerium—Mrs. Herbert Fleishhacker, first.

Best collection cyclamens—Foothill Nursery, first; E. James, second.

Best twelve cyclamens—Foothill Nursery Co., first; Wally Crest Nursery, second.

Best Primula obconica—E. James, first.

Best table decoration—Albert O. Stein, first; Art Floral Co., second; Pelicano, Rossi & Co., third.

Best basket chrysanthemums, fifty blooms—Shellgrain & Ritter, first.

Best arranged hamper or basket of fruit—Albert O. Stein, first; Pelicano, Rossi & Co., second.

Best exhibit in the show—J. A. Carbone, orchids and ferns.

LOS ANGELES.

The Market.

Business was good and stock well cleaned up last week. The increasing number of retail stores opening makes the market an increasingly busy place every evening and everything is clear at an early hour. Mums are still good and selling well; in fact, there is seldom enough to go around. Bonnaffon is keeping up well this year and ships well. Roses are arriving in increased numbers, but they always clean up.

Indoor carnations are much improved and fairly plentiful, the rose-pink varie-

ties moving freely. A few orchids are in, but they are not sufficient for the demand and valley is also on the scarce side. Baby roses and sweet peas are plentiful and the latter are improving in color. Pompon chrysanthemums are plentiful now in all colors. All classes of greens are plentiful.

Various Notes.

Sleeping by the shore of Baldwin lake, 7,000 feet high, in the San Bernardino mountains, the writer felt free of the florists' business and everything pertaining to it, but the hum of an automobile and a well known friendly voice revealed James Hardy, of the Postal-Walters Flower Shop, in his Buick, accompanied by those other mighty Nimrods, George Eisehen, of the Alexandria Florist, and Carl Brose, of Herbert Bateman, Inc. And what they did to canvasbacks is, as Kipling says, "another story."

Richard Neubronner, well known in the business here for many years, has

CALIFORNIA Flowers and Greens

OF ALL KINDS AT

LOWEST MARKET PRICES

PACKED RIGHT

L. A. FLORAL COMPANY

The House of Quality and Service

236 EAST FOURTH ST.,

LOS ANGELES, CALIF.

Write for Special Prices

Mention The Review when you write.

THEY SHIP WELL

We mean the

MUMS

and

NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

Oldest and Most Experienced Shippers in California

WE NEVER MISS

Would You Take Pennies From School Children?

It does sound like pretty small business, that's a fact. We thought so ourselves the first time we heard about it. A Bank in California does just that. They started some years ago. They even send a man around to the schools to collect the pennies. Now the school children of California have \$750,000 in that one bank alone, all saved from pennies.

We often think of this when we see Florists side-step small orders. Don't want F. T. D. orders under \$5.00; can't be bothered selling small plants; think a man is a piker because he only wants to spend fifty cents or a dollar for a few blossoms.

We don't feel a bit like that ourselves. We want to sell you exactly what you want, and nothing else. We appreciate the small orders just as much as the big ones. We don't want to sell you a dozen Cyclamens when you only need six. Our salesmen get called on the "carpet" when they over-sell a customer. We discourage reckless buying in every way we can. We want to have your standing order for Greens cut down if you are getting overstocked.

Send for our price lists. Tell us exactly what you want. Growing and shipping high-class Flowers and high-class Plants, in a high-class way, to big Florists, who were once little, and to little Florists who will some day be big, makes US - - - - -

The Biggest, Best and Busiest Store in the West

Walter Armacost & Co.
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

321 East 4th Street,

LOS ANGELES, CALIF.

WE CLOSE SUNDAYS



LOTUS

1921 Crop Ready for Shipment. Order Now

Lotus is the best selling dried novelty on the market for Floral Shops. NEVER FAILS TO ATTRACT ATTENTION

Our superior quality of Lotus is used by discriminating buyers in preference to imported stock. * Our Seed Pods are larger, more artistic, and also fitted with unbreakable fiber stems. Natural colors only, ready for decorating.

Sample Set, (six pieces) \$0.75

Dozen Sets, (six pieces each) 7.00

Write for prices on quantity

We offer limited quantity Extra Fancy Leaves and Pods. Prices on application.

CALIFORNIA LOTUS COMPANY, Palo Alto, Calif.

CALIFORNIA FLORAL CO.

MUMS AND ALL SEASONABLE CUT FLOWERS

217 Winston Street

THE BEST IN THE WEST

LOS ANGELES, CAL.

opened a flower store at 2110 West Eleventh street. It will bear the name of the Alvarado Florist.

Fred Dostal and a lady friend with whom he was driving were both slightly injured when their automobile turned over at Twenty-fifth street. Mr. Dostal fractured his shoulder, but he is now able to be around the store.

The California Floral Co. reports a good week in shipping. Extra good sweet peas are being sent out from here.

Paper Whites and Chinese lilies are already opening up at the nursery of the H. N. Gage Co., at Montebello.

A. J. Meriweather, son of J. D. Meriweather, of Ontario, Cal., has joined the force of Roy F. Wilcox & Co. as a salesman. A great deal of the fine stock exhibited by this firm at the recent show was sold there.

Howard & Smith purchased the fine collection of ferns exhibited at the big show at San Francisco by H. Plath.

C. F. Gutting, Tom Wright and Frank Lichtenberg left for a trip to Murietta Springs, to rest after their labors at the Los Angeles show and to do some hunting.

G. Swenson is in with fine yellow mums.

The finance committee of this city has been asked to contribute \$7,500 annually to maintain, as a permanent exhibit, the sunken gardens at Exposition park, the county authorities having promised a similar sum. Unless this is forthcoming, the garden cannot be maintained and the area will have to be sown to grass.

J. Dieterich is much improved in health and is kept busy between his Wall street and Wintersburg nurseries. At the latter he is growing a fine batch of ericas, which thrive well in the peat soil there.

Several wedding decorations have kept all the staff busy at the store of Herbert Bateman, Inc. H. R. R.

SAN FRANCISCO, CAL.

The Market.

To judge from the outdoor stock in the market, it might be spring instead of

5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red **20 Christmas Red**
20 Perle von Zehlendorf, salmon pink **10 Pure White**
20 Cherry Red **10 White with Eye**

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

Fred Grohe Co., R.F.D. 4, Box 367, Santa Rosa, Cal.

Mention The Review when you write.

PALMS

Phoenix Canariensis

Pot-Grown

24 inches high
\$9.00 per doz.

E. H. RUST

1625 Bank St., So. Pasadena, Cal.

Mention The Review when you write.

Plumosus, Maidenhair

and all classes of Greens always on hand at right prices

Write for special prices on

Christmas Greens and Decorative Material

We are headquarters

Los Angeles Evergreen Co.
456 Wall Street. LOS ANGELES, CAL.

Mention The Review when you write.

late autumn. Gillyflowers, marigolds, violets, poppies and sweet peas have all been brought on by the prevailing summer weather. There are now plenty of the Chinese outdoor chrysanthemums, for the Chinese do not force their mums, which occupy, in size, a place between the large and the pompon mums.

There are plenty of baby roses in the

FLOWER SEEDS

Selected Strains

High Germination

The Best Variety for Commercial Growers

STATICE (Everlasting flower).

Oz. ¼ Lb.

Bonduelli, annual, large yellow..\$0.60 **\$2.00**

Sinuata, well known blue, annual .60 **2.00**

Tr. Pkt.

Incana Hybrida, mixed, perennial.....\$0.50

Pseudo Armeria, rose, perennial..... .50

Pseudo, large flower, mixed, perennial.. .50

Sibirica Pyramidalis, blue..... .50

Tatarica, rose, perennial..... .50

Tatarica, white, perennial..... .50

Latifolia, purple, perennial..... .50

Limonium, lilac, perennial..... .50

Cash with order, please. Postage free.

ADRIAN J. SCHOORL

255 California St., San Francisco, Cal.

Dahlias - Gladioli - Cannas

SELECTED DAHLIA SEED

ARCHER'S GARDENS

Los Angeles County 400 No. Marengo Avenue
ALHAMBRA, CAL.

Always mention the Florists' Review when writing advertisers.

USE AMLING'S FLOWERS

Establish Permanent Connections NOW

**We are at all times strong
ON SEASONABLE FLOWERS**

Our Leaders for November are:

ROSES, in all varieties.
MUMS, all sizes and colors.
POMPONS, every type and color.

With our present organization and equipment there is no limit to our ability to supply any flowers that are to be had in the Los Angeles market.

All Florists who seek to establish permanent connections with a dependable supply in Los Angeles should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midseason days come and all florists are clamoring for flowers.

STATICE

The Little "Friend in Need"

NOW, while Mums are plentiful, you probably don't need this little friend, but soon flowers will be scarce and Statice with a few Roses in a design will help you out and look mighty good to your customer.

Ask your local wholesaler for "Amling's" Statice. If he does not handle it, send his name and your first order direct to us.

Statice can be shipped anywhere. All colors and varieties.

E. C. AMLING CO., 447 Wall St., Los Angeles, Cal.

Store open 7 a. m. to 5 p. m., except Sunday

CARNATIONS AND VIOLETS

ARE OUR LEADERS NOW

ROSES, POMPONS, ALL CLASSES OF GREENS, STATICE AND EVERLASTINGS

Our arrangements are all made for our winter supply and we are ready to treat everyone—new and old customers—right.

BEST STOCK AT RIGHT PRICES.

Geo. J. Hall & Co.,

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Mail Address

**Box 538, Station C
Los Angeles**

Wire

**GEO. J. HALL & CO.,
Los Angeles**

market, but good roses of other varieties are somewhat scarce at present, as many of the growers are pinching them off in order to have a good supply for the Thanksgiving demand. The same is true to some extent of carnations, which are rather scarce. Holiday berries are just coming in, ahead of the Thanksgiving demand. Chrysanthemums, both the large varieties and the pompons, still rule the market and are good; gardenias are fairly plentiful, but, like lilies of the valley and orchids, are pretty well absorbed by the local demand.

Various Notes.

Everyone seems to be a unit in saying that the fall flower show in the Municipal auditorium was good for trade. It came at a period when shippers were busy and those who gave their time and

MEXICAN IVY IS READY

Our light packing will save you on express.

HUMBOLDT EVERGREEN CO., Dyerville, California

Asparagus Plumosus and Sprengeri Sprays...\$1.35 per 100; 500 for \$6.25. F. O. B. Los Angeles
Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000
Asparagus Sprengeri Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.

money to stage the displays certainly worked for the good of all. It took an immense amount of material to trans-

form the barnlike Municipal auditorium into a bower of flowers. The fact that this feat was accomplished speaks

Violets Ready \$1.00

Per dozen bunches

ALL OTHER SEASONABLE FLOWERS AND GREENS
ALWAYS ON HAND.

J. A. AXELL

WHOLESALE COMMISSION FLORIST

463 Bush Street, San Francisco, Cal.

WE CLOSE SUNDAYS

highly for the promoters and exhibitors. Large numbers of people attended during the three days of the show and widespread public interest was stimulated in floral displays and in decorative art as applied to flowers.

J. A. Axell, who is in the thick of his shipping season, took time to say that a new yellow chrysanthemum is needed to fill the gap between Chrysolora and Bonaffon. At present, this gap is somewhat imperfectly filled by a chrysanthemum known as Clara Wells, but the foliage of Clara Wells is too brittle. The need in California is for a fine yellow mum that will follow Chrysolora and be in its prime before November 1.

Mrs. Gooch, wife of General Gooch, of Darbee's, has been ill for a number of days and is now in the St. Francis hospital to determine the nature of her disability. Mrs. Gooch is popular with the trade and considerable anxiety for her welfare is felt by her many friends.

Most of the florists, wholesale and retail, are working for Angelo J. Rossi, of Pelicano, Rossi & Co., whose candidacy for supervisor has aroused much interest.

F. C. Jaeger, Jr., of F. C. Jaeger & Son, has noticed that election time seems to be one of the few things that cannot be said with flowers. "There is always a slump in the flower trade during election week, but fortunately elections do not come often or last long," he said.

A great many of the asparagus growers are going out of that business and taking up rose culture. Some of them state that they simply cannot sell asparagus. It is thought, however, that part of this failure to sell is due to the way in which the growers bunch their stock. When the price of asparagus is high, the bunches are apt to be too small.

Speaking of the prevailing mania for growing Russell roses, Mrs. Darbee stated that she believes, eventually, California-grown Russells will invade the New York market. Mrs. Darbee shipped some especially good Russells to New York herself for experimental purposes, and they arrived in excellent condition.

Enomoto & Co., Inc., have an especially large assortment of pompon mums coming from their nurseries, the colors of which run the gamut of all the autumn tints. These are in demand for decorative purposes.

Domoto Bros. have so many Russell roses coming from their nurseries that they can supply the present demand and have plenty to spare for the Thanks-

VIOLETS

and other seasonable
California Stock

WHOLESALE **F. C. JAEGER & SON** SHIPPERS

WRITE FOR DETAIL PRICE LIST

141 Powell Street

San Francisco, California

WE CLOSE SUNDAYS

Mention The Review when you write.

STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

WESTERN ROSE CO., ALHAMBRA, CAL.

Mention The Review when you write.

ROSES — PORTLAND — ROSES

HARDY PERENNIALS Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.

Mountain View Floral Co., Portland, Oregon.

Mention The Review when you write.

Wagner's Giant Winter and all other standard

Rhubarb Seeds and Plants
also **BLACKBERRY SEED**

All varieties of Berries and Small Fruiting Plants

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

WAGNER'S NURSERY
Pasadena, Cal.

CUT POINSETTIAS

WITH **SPLENDID GREEN FOLIAGE**

Ready to ship latter part of November

Per 100

No. 1—3-ft. stems, select flowers.....\$17.00

No. 2—2½-ft. to 3-ft. stems, large flowers..... 14.00

No. 3—1½-ft. to 2-ft. stems, medium flowers..... 11.00

No. 4—12-in. to 18-in. stems, decoration flowers..... 8.00

PAUL ECKE

Largest Grower of Cut Poinsettias and Poinsettia Stock Plants

1226 Hayworth Ave., Phone 579222, Los Angeles, Cal.

CALIFORNIA CHRYSANTHEMUMS

Best Shipping Conditions

| | |
|---|------------------------------|
| Small Mums | \$4.00 to \$6.00 per hundred |
| Mums, in all colors, medium | 1.50 to 1.75 per dozen |
| Mums, in all colors, selected grade | 2.00 per dozen |
| Mums, in all colors, special grade | 2.50 per dozen |
| Pompons, in all colors | 25c per bunch and up |

Above prices subject to market changes.

Violets, \$1.00 per dozen bunches

Plumosus and Adiantum.

Seasonable Flowers of all kinds

DRY FLOWERS

| | |
|--|--------------------------|
| No. 1. Acroclinium, pink and white | \$1.00 per dozen bunches |
| No. 2. Helichrysum, red and golden yellow | 1.50 per dozen bunches |
| No. 3. Statice, lavender, blue, white and yellow | 3.00 per dozen bunches |
| No. 4. Gypsophila | 3.00 per dozen bunches |
| No. 7. Japanese Lotus, beautifully colored, leaves, seed and blossom assortments | 3.00 per dozen |
| No. 8. Japanese Lotus, natural color, plain | 1.50 per dozen |

UNITED FLOWER & SUPPLY CO., Inc.

448 BUSH STREET,

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallery Building,

Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

MATS

For wrapping plant pots.
Write for samples and prices.

BAMBOO CANE STAKES

| | |
|--------------------|-----------------|
| Green, 3-ft. | \$4.50 per 1000 |
| Green, 4-ft. | 6.50 per 1000 |
| Natural, 6-ft. ... | 7.50 per 1000 |

PLANT TUBS

Each 50c

VIOLETS

Now ready for shipment.

DRIED STRAWFLOWERS

of all varieties.

ENOMOTO & CO., Inc.

Wholesale Growers and Shippers

35 Saint Anne Street

SAN FRANCISCO, CAL.

giving call. They are cutting Russells with both long and short stems. The latter, being cheaper, are much in demand.

The United Flower & Supply Co. is showing some especially fine sweet peas, sent in by one of its growers. Through others of its growers, the corporation is handling a quantity of violets in addition to mums.

The C. Kooyman Co. reports a rush of funeral and wedding work.

Albert O. Stein made the remarkable pail of yellow baby mums and yellow orchids used at the funeral of Howard C. Holmes, the engineer who was so enthusiastic about bridging San Francisco bay. Mr. Stein also made many floral pieces of gardenias, lilies of the valley and orchids.

Podesta & Baldocchi have installed a large writing desk of carved white and green Carrara marble. It is a work of art that is much admired.

Joseph's finds that the debutante season is opening in a promising manner. A number of society buds are entering society on a wave of flowers.

Fred Bertrand, of the Palace hotel flower store, who recently attained the Masonic degree of Knight Commander of the Court of Honor, Scottish Rite, is a veteran of the Spanish-American war and is doing knight's service for the Masons by acting as drillmaster of the San Francisco chapter of the order of De Molay, an organization sponsored by the Masons for boys from 16 to 21 years of age. He wears a congressional medal for his war work. M. M.

SEATTLE, WASH.

The Market.

The call for flowers in celebrating Halloween this season was less than has been the case in previous years, more simple plans being in favor. Bronze mums and pompons were the favorites with buyers, although dark red dahlias were also popular.

The cut of mums has increased to such a degree as practically to eliminate California stock. Turner leads the larger stock in volume at present, with Bonaffon a close second. There is a free sale noted on pompons.

Carnations have not made the advancement which might have been expected during the last week, so that

NEW WHITE SEEDLING CARNATION THOMAS C. JOY

Rooted Cuttings, \$12.00 per 100; \$100.00 per 1000

Deliveries beginning January, 1922, and filled in order from Seattle, Wash.

Stuber & Richardson, Bryn Mawr, Wash.

stock is still far from plentiful. However, improvement is to be seen in color and strength of stem. There is an increase in the cut of orchids and bouvardia has been almost in oversupply.

The cut of roses shows the expected seasonal increase, with all varieties sharing about equally in gains. Better Columbia is being shown, and Ward continues a favorite. Ophelia and Cecile Brunner sell well and one shop brought in a special lot of Killarney to fill an order for white stock. "The way Seattle florists are selling roses is clear proof of the fact that the public can be educated to buy what is most common," says one retailer. "Only a few years back we never had a call for anything but white roses for a wedding bouquet; we were often without them. Gradually we educated the public to use Ophelia and Columbia, these being common with our growers, and today the buyer who wants a bouquet of white roses is the exception."

Despite frosts, some growers are still in a position to offer enough dahlias to supply the market and the darker shades sell easily enough. The supply of African marigolds is slackening fast and most shops are urging the use of bright-colored pompons in their stead.

Various Notes.

Guy W. French, of the American Bulb Co., Chicago, was a trade visitor last week, making his headquarters at the Washington hotel. He is making short trips to nearby centers.

The Pinehurst Floral Co. has enjoyed a good run of out-of-town funeral work during the last week and an increase in local demand.

Rosaia Bros. handled the decorations for the luncheon given at the Rainier Club for the Japanese delegation on its way to the disarmament conference at Washington. The room was paneled with yellow Turner mums, while at one end was a large floral reproduction of the American and Japanese flags crossed. Each flag was about fourteen feet square, made entirely of flowers. One window in this shop is being devoted to the display of heaps of bulbs, with a Dutch windmill standing in the background.

The meeting of the publicity committee of the Seattle Florists' Association was held last week, with a full attendance of members. Arrangements were closed for early advertising. The next meeting of the committee will be held November 18.

Robert W. Simmons, who was con-

Genuine German-Grown Extra Choice Pips

OF

LILY OF THE VALLEY

COMING TO

San Francisco, California

WRITE FOR DETAILS TO

ADRIAN J. SCHOORL,

255 California Street SAN FRANCISCO, CAL.

Mention The Review when you write.

F. W. WINTERS

BELLEVIEW, WASH.

Holly Wreaths

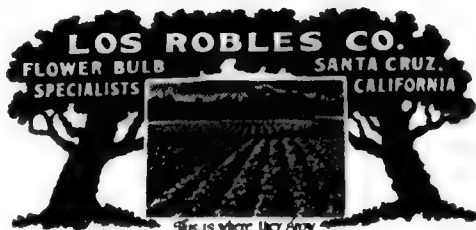
Extra well made, of choice English Holly. 12-inch, 50c; 14-inch, 75c; 16-inch, \$1.00.

Cedar Roping

Standard light....\$3.50 per 100 yards
Heavy..... 5.00 per 100 yards

Salal, Oregon Grape,
Cedar, Hemlock Sprays
\$1.00 per bundle.

Mention The Review when you write.



Mention The Review when you write.

California Privet

Well branched, well rooted
18 to 30 ins., \$35.00 per 1000
SYLVAN NURSERIES, Roseville, Calif.

PERENNIAL PLANTS

A-1 Field-grown in the following varieties:

Anchusa, Dropmore variety.
Campanula Persicifolia, blue and white.
Canterbury Bells, 3 colors.
Columbine, 3 sorts.
Coreopsis Lanceolata.
Delphinium Belladonna.
Delphinium Kelway's Giant Hybrid.
Foxglove, 3 colors.
Gaillardia Grandiflora.
Geum, Mrs. Bradshaw.
Gypsophila Paniculata.
Lupines, blue and white.
Oriental Poppy, Mrs. Perry.
Platycodon Grandiflora, mixed.
Pyrethrum Hybridum, single, all colors.
Shasta Daisy, Alaska.
Sweet William, 4 colors.
Stokesia Cyanea, blue.

Price \$8.00 per 100, \$70.00 per 1,000.
500 Boston Ivy, field grown, \$12.00 per 100.

N. VAN HEVELINGEN

34 E. 62nd St., PORTLAND, OREGON

Mention The Review when you write.

Woodland Park Floral Co.

SUMNER - - WASHINGTON

Wholesale Growers of
Pot Plants and Cut Flowers

Mention The Review when you write.

California Flowers Now Ready for Shipping

| | |
|---|----------------------------|
| Mums, large, selected, our specialty..... | \$2.00 to \$3.50 per dozen |
| Mums, small and medium | 50c to \$1.50 per dozen |
| Pompons, bunches, assorted colors | 25c to 50c per bunch |
| Violets | \$1.00 per dozen bunches |
| Helichrysum, selected..... | \$1.50 per 100 |
| Statice, blue, white, yellow..... | \$3.00 per dozen bunches |
| Plumosus and Adiantum..... | 30c per bunch |
| Mexican Ivy..... | 15c per bunch |
| Other California Greens | |

Wholesale

DARBEE'S

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

VIOLETS

M U M S

VIOLETS

POMPONS

DRIED
STRAW-
FLOWERS

Violets are now ready for shipment.

Plumosus

Adiantum

GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

nected with several Seattle shops and has more recently been with the Hayden-Watson shop at Tacoma, called on the local retailers just before leaving for Salt Lake City. He has accepted a position with the Huddart Floral Co., of that city.

With the increase in deliveries of local mums, the Orpheum Floral Co. has been featuring these flowers to good effect in its window displays. Ferns have been active sellers.

As a feature of the first day in their new shop at Second avenue and Union street, the Woodlawn Flower Shop held a chrysanthemum show, which served to draw many visitors during the course of the day. Some fine California stock was shown, as well as the best of the current local deliveries. Careful arrangements made completely possible the successful move from the old shop to the new one. Business was closed as usual Monday night at the old location, while customers were welcomed Tuesday in one of the most up-to-date shops to be seen anywhere.

Felix Rosaia handled several unusual pieces for recent openings. One of these was a large floral horseshoe for the new restaurant in the basement of the L. C. Smith building, while another was a floral reproduction of the electric sign used by a downtown Ford branch agency. The latter contained more than 1,300 dahlias of different colors.

At last week's annual election of the Seattle Rose Society, H. L. Collier was

We Can Furnish Now Direct
to You

Mexican Ivy

LIGHT PACKING
NO PACKING CHARGE

H. H. Myers Evergreen Co.
FORTUNA, CALIF.

SEE OUR LARGE AD ON
Seasonable Plants and Supplies
in the Oct. 6 issue of The Review
Wilson-Crout-Gehr Co.

Wholesale Florists
East 62nd and Ankeny Sts. Portland, Ore.

reelected president; Dr. L. L. Ballow was named vice-president; Dr. J. G. Gilbert, secretary, and Mrs. H. A. Gardner, treasurer. A. H. Brackett, Prof. I. W. Goodner, of the University of Washington, and Mrs. E. Harper form the general committee. A special entertainment is being planned for the delegation from the American Rose Society which will make a pilgrimage next June to

GLADIOLI

| | Per 1000 No. 1 | Per 1000 No. 2 | Per 1000 No. 3 |
|---------------------------|-------------------|-------------------|-------------------|
| SCHWABEN | \$50.00 | \$40.00 | \$30.00 |
| EMPRESS OF INDIA | 20.00 | 15.00 | 10.00 |
| IDA VAN..... | 25.00 | 20.00 | 15.00 |
| MINNESOTA | 20.00 | 15.00 | 10.00 |
| INTENSITY | 30.00 | 25.00 | 20.00 |
| CRACKERJACK.... | 15.00 | 10.00 | 5.00 |
| LILY LEHMAN.... | 20.00 | 15.00 | 10.00 |
| WILLY WIGMAN, 40.00 | | | |

Sylvan Nurseries, Roseville, Cal.

CYCLAMEN

Selected plants in bud, 5-in....\$40.00 per 100
Selected plants in bud, 6 in.... 60.00 per 100
Selected plants in flower, 6-in.. 9.00 per doz.

CINERARIA

H. & S. Strain, 2½-in. pots..... 5.00 per 100

ERIC JAMES, 8635 Foothill Blvd., OAKLAND, CAL.

Portland on the occasion of the dedication of the Roseway there.

An unusually active demand was noted all last week for bronze pompons at Kenney's Home of Flowers, and growers' stocks were cleaned up about as fast as offered.

The Hollywood Gardens continue to make a successful feature of special basket arrangements of potted plants,

CHRYSANTHEMUMS OF FINEST QUALITY ARE
NOW READY FOR SHIPPING
GIVE US AN INITIAL ORDER FOR TRIAL.

Order **DRIED FLOWERS** for your Winter's Supply.

VIOLETS

GREENS—Woodwardia, Plumosus, Adiantum, Brakes, etc.

DOMOTO BROTHERS

440 Bush Street

**WHOLESALE
AND SHIPPERS**

San Francisco, Cal.

Mention The Review when you write.

CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.

using three or four varieties in each basket. Greenhouse deliveries are increasing daily and the quality of these has been especially good. Small novelty baskets away from the ordinary were developed for Halloween, both in large and small sizes.

Recent trade visitors included Mr. Rahn, of the Spokane Florist Co. and Mr. Hammond, of the Emery Floral Co., Ltd., of Calgary and Edmonton, Alberta. On account of the severe winter weather in the prairie provinces affecting Mrs. Hammond's health, it is possible that he will locate in this section.

The Woodland Park Floral Co. has been delivering about the last Normandy ferns expected here this season. The stock was above average as to quality.

The longest-stemmed local Turner seen here this season was featured in the window displays at Melby's Flower Shop last week.

The Beall Greenhouses are sending in some fine potted cyclamens at the present time, their stock being especially strong-leaved and finely colored.

A novel Halloween window was developed at McCoy's. Seated in the background was a white-garbed ghost, on which a direct spot light played at night, while before this was a witch's caldron on coals made of tissue paper covering red lights. Cornstalks covered the walls and various suggestions for baskets and bouquets of fall flowers were grouped about.

Harvey Simpson, formerly with the Pinehurst Floral Shop, has gone to Spokane, Wash., to join the staff of Hoyt Bros.

Table decorations for several Halloween events were handled by the City Flower Shop, pumpkins, dahlias and mums being used in various ways at each of these.

J. C. Dressen, of the Art Floral Co., advises that the growing demand for roses indicates the passing of home crops. Potted lines have sold more freely of late also.

H. M.

Chrysanthemums

We will have about 40,000 well grown Chrysanthemums for sale this year, all of good quality. Prices will be reasonable.

Buy the local Mums

YELLOW and WHITE TURNER, November 1 to December
BONNAFFON and CHIEFTAIN, November 1 to December
CHADWICK, M. DEAN and others in season

POMPONS—In all colors, ready now

Seattle Greenhouse Association

1606 Pike Place

Elliott 4328

SEATTLE, WASH.

BOSTON FERNS

6-in.....\$ 9.00 per doz. | 8-in.....\$21.00 per doz.
7-in.....15.00 per doz. | 9-in.....30.00 per doz

CYCLAMEN

6-in., bloom and buds.....\$9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.
Cash with order, please.

H. HAYASHI & CO.,

2311 73rd Avenue,

OAKLAND, CAL.

LOMPOC SWEET PEAS.

The Lompoe sweet pea crop is turning out better than expected. A. Zvolanek, who has 100 acres in the flowers, reports the seed is of high grade. Other

growers are also pleased with the crop, which is of excellent quality. The season started right, with less aphids than usual to trouble the grower. Throughout the growing season the weather was almost perfect. During the last few

Huckleberry and Salal

12x12x50-inch boxes (full pack)\$2.50 for either. Mixed same price.

BERRIED ENGLISH HOLLY WREATHS

16 inches over all 50c each; 20 inches, 75c each

BERRIED ENGLISH HOLLY

25 or 50-lb. boxes, cut day of shipment 60c lb.

Mistletoe (White Pearl brand) 50c lb.

Cedar Roping \$7.00 per 100 yds.

SEATTLE FERN & MOSS COMPANY

Correspondence Solicited. 2135 Western Avenue, SEATTLE, WASH.

Mention The Review when you write.



SEEDLINGS

Mastodon Greenhouse, special mixed, per 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.

Mastodon Private Stock, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

SEED

Steele's Mastodon Greenhouse, special mixed (O. K. Outside). 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$2.00, 1/2 oz. \$3.75, 3/4 oz. \$7.00, 1 oz. \$18.50, 4 ozs. \$24.00.

Steele's Mastodon Private Stock, mixed. 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz. \$3.25, 3/4 oz. \$6.00, 1 oz. \$16.50, 4 ozs. \$22.00.

Steele's Pansy Gardens

Portland, Oregon

Your inquiries for anything you may need

WILL BE APPRECIATED

H. L. OLSSON CO., Inc.

Growers of Quality Plants for the Trade

Box 494, SPOKANE, WASH.

weeks, the weather has been just right to develop the seed perfectly.

During the last few years, Lompoc valley has forged to the front in flower seed production, and sweet pea seed has led the seed crop column. This year a large amount will be consigned to European markets, and for the first time some of these European buyers are taking Lompoc seed in preference to seed from any other section of the world.

ROCHESTER, N. Y.

The Market.

Last week the flower market showed considerable improvement and stock was quite plentiful each day. We had many changes of weather, including stinging frosts and snow flurries. This, without doubt, has considerably stimulated business and the cooler weather is also re-

CURRENT PRICE LIST

Effective November 14, 1921

Subject to change without notice.

| | SHORT 8-12 ins. | MEDIUM 13-18 ins. | LONG 22-27 ins. |
|---------------------|--------------------|----------------------|--------------------|
| ROSES | | | |
| Columbia..... | 8c | 15c | 20c |
| Dunlop..... | 8c | 15c | 20c |
| Ophelia..... | 8c | 15c | 20c |
| Hoosier Beauty..... | 8c | 15c | 20c |
| Pilgrim..... | 6c | 12c | 15c |
| Shawyer..... | 6c | 12c | 15c |
| White Shawyer..... | 6c | 12c | 15c |
| White Killarney.... | 6c | 12c | 15c |

Carnations..... \$4.00 @ \$6.00 per 100

Chrysanthemums, home grown,
\$1.50, \$2.00 @ \$2.50 per dozen

Spray Mums and Pompons, all colors,
35c per bunch

Dried Gypsophila..... 25c "

Sprenger..... 50c "

Plumosus..... 60c "

Hardy Ferns..... 25c "

Miller Floral Co. UTAH

FARMINGTON,

Richard Diener Company

INC.

Originators and Growers
of the Largest and Finest
Gladioli and Petunias

Catalogue on Request

KENTFIELD

Marin County CALIFORNIA

Rahn & Herbert Co.

CLACKAMAS, OREGON

Wholesale Growers of
Pot Plants and Cut Flowers

sponsible for the stock stiffening up. The market is receiving large quantities of chrysanthemums.

The rose situation is fairly good in this market, the demand being chiefly for medium-grade stock. Carnations, in red, pink and white, are increasing in supply and the sale of them is little affected by the large supply of mums. There is a small supply of snapdragons reaching the market, which sell quite

Special Surplus Sale of Early Orchid-Flowering Sweet Pea Seed



This year we had a record-breaking crop of some of the best market varieties, which we are offering to the commercial grower and market gardener only, far below regular prices, as we do not want to carry them over or sell them in bulk, giving our patrons a real bargain.

| | Per pound |
|--|-----------|
| CHRISTMAS PINK ORCHID, pink and white | \$2.50 |
| MRS. A. A. SKACH..... | 2.50 |
| MISS LOUISE GUDE, shell pink.... | 2.50 |
| MRS. JOS. MANDA | 2.50 |
| BRIDAL VEIL, white-seeded white... | 2.50 |
| MRS. M. SPANOLIN, black-seeded white | 2.50 |
| MRS. CHAS. ZVOLANEK, best lavender..... | 2.50 |
| ZVOLANEK'S PALE BLUE..... | 2.50 |
| ZVOLANEK'S BLUE | 2.50 |
| ZVOLANEK'S RED, largest red in existence | 2.50 |
| ZVOLANEK'S ORANGE | 2.50 |
| YARRAWA | 2.50 |
| ZVOLANEK'S BEAUTY, fiery dark rose | 2.50 |

ZVOLANEK'S ROSE, the famous bright pink, at \$10.00 per pound.

No order of less than 1/2 pound of each at these prices accepted.

All these varieties are not only winter-flowering, but they will produce more and better flowers out of doors than the old late Spencers, because they bloom 3 to 4 weeks earlier, before the hot weather sets in. Plant after the Chrysanthemum and get full crop for Easter. Plant in cool frames or outdoors just before the freezing begins and get full crop in May for Decoration Day. Plant out of doors in the spring and they will bloom early in June.

Ant. C. Zvolanek & Sons

Lompoc, California

Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

well. Violets are improved with the cooler season and a somewhat larger demand is created thereby. There is a steady, but not large, demand for orchids. They are of good quality. Lily of the valley is of good quality and sells well. Yellow daisies reach us, but the demand for them is light. Easter and calla lilies are received daily, but the supply is somewhat limited.

Various Notes.

Mr. and Mrs. Alfred L. Clifford, of Barnard, N. Y., left Rochester Wednesday, November 9, and after a stay of two or three days in New York, will sail on the steamer Orbita Saturday, November 12, for England, where they expect to remain until the middle of February.

Chester C. Ament is cutting some excellent McNiece chrysanthemums. They are perfectly formed and their color is exquisite.

Sam Eintracht, of Wertheimer Bros., New York, and Julius Berg, of Lion & Co., New York, were visitors to the trade last week. Jerome B. Knapp, of Sayre, Pa., was also in town offering potted stock for Thanksgiving and Christmas.

Mr. and Mrs. Joseph H. Werdein, formerly with George T. Boucher and later with H. E. Wilson, left recently for Los Angeles, Cal.

Hugo Teute is cutting a fair quantity of Pink Perfection chrysanthemums. They are large and their beautiful color, combined with their dark green foliage, which is full, makes them quite popular.

Arthur M. Newborn says that the demand for his Christmas baskets of dried helichrysum and grasses is considerably larger than in previous years. He has been feeling unwell recently, suffering chiefly from sharp attacks of neuritis.

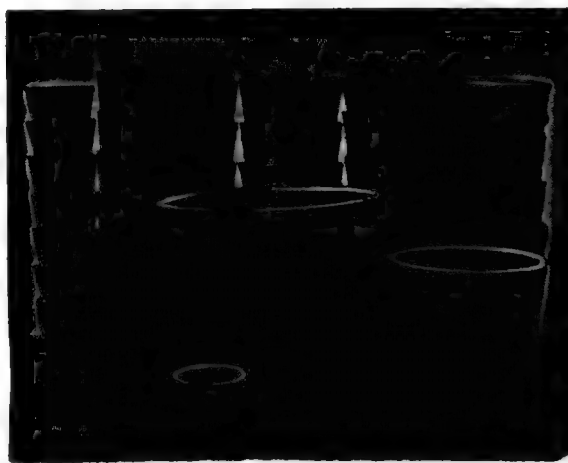
Ill health has caused W. F. Quance, of Newark, N. Y., to lease his greenhouses to Jackson Perkins for a period of two years. Mr. Quance will retain the flower store.

Business conditions in this city are on the upward trend, and a good fall and winter business is looked for. The florists are optimistic and all are looking for one of the best seasons ever. Greenhouse stock throughout the city and locality is in excellent condition and there promises to be a big supply of Thanksgiving stock, both cut and potted. The Christmas stock at present looks good. Thus far no particular shortage is noticed with any of the greenhouse men.

H. J. H.

"California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

NET WHOLESALE PRICE LIST

| Size | Each | Dos. | 100 |
|--------------|--------|--------|---------|
| 8-inch..... | \$0.85 | \$9.00 | \$87.00 |
| 10-inch..... | 1.10 | 11.50 | 84.00 |
| 12-inch..... | 1.60 | 16.50 | 121.00 |
| 14-inch..... | 2.25 | 25.00 | 187.00 |
| 16-inch..... | 2.60 | 29.00 | 212.00 |
| 18-inch..... | 3.25 | 35.00 | 266.00 |
| 20-inch..... | 3.85 | 42.00 | 322.00 |
| 22-inch..... | 5.25 | 57.00 | 441.00 |
| 24-inch..... | 7.25 | 78.00 | 595.00 |
| 30-inch..... | 10.75 | 120.00 | 910.00 |

F. O. B. Factory, Los Angeles.
Prices Subject to Change Without Notice.
ROY F. WILCOX & CO. Montebello, Cal

Manufacturers
Wholesale Florists and Nurserymen

Ferns in Flats

Good Strong Plants

Per 100.....\$2.00
In 5000 lots, per 100..... 1.75

Strong 2 1/4-inch Plants

Per 100.....\$6.00
Write for Varieties

Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

H. PLATH

"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

Mention The Review when you write.

"try Clarke"

The best and quickest way to get what you want in

Bulbs, Florists' or Nursery Stock

is to write

W. B. Clarke, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

Geraniums, Special bargain for a short time. Standard named varieties, rooted cuttings, \$20.00 per 1000; S. A. Nutt, \$15.00 per 1000; 2-in., \$35.00 per 1000.
Pelargoniums, named varieties, 3-in., \$10.00 per 100.
Asparagus Sprengerii, 2-in., \$3.50 per 100.
Asparagus Plumosus, 4-in., \$15.00 per 100; A-1 stock.

Pansies, giant strain, 6 to 8 leaves, \$5.00 per 1000.

Also Hardy Perennials. Prices on request.

FRED G. EHLE, Wholesale Grower
224-236 Sanborn Ave., San Jose, Cal.

FREESIAS

Prechtl & Weitella Box 603 Montebello, Cal.

OWN-ROOT

1921-1922

List ready.

All Field Grown.



HOWARD ROSE CO.,
HEMET, CAL.

Mention The Review when you write.

BEDDING STOCK

2-inch pots and rooted cuttings.

Peters & Sons

HILLYARD, WASH.
(We ship from Spokane)

Mention The Review when you write.

Erica Mediterranea, out of 2-inch pots, \$8.00 per 100.

English Ivy, out of 2 1/4-inch pots, \$6.00 per 100.

Hydrangea Hortensis, out of 2 1/4-inch pots, \$6.00 per 100.

Cash with order, please

Pacific Nurseries, Colma, San Mateo Co., Cal.

Phoenix Canariensis, Washingtonia Robusta, Chamaerops Excelsa, Etc.
For prices, see ad, page 62, issue of Sept. 8.
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.



7th


EDITION

Just off the Press

Take Bigger and Better Orders

BY USING THE REVIEW'S

"Album of Designs"

No other book for Florists ever has enjoyed so large a sale or been so universally used as The Review's "Album of Designs." Six editions have been sold. A seventh edition just off the press. 96 pages, over 200 designs and decorations.

With this Album the Florist can show his customers, in handsomely printed pictures, how the completed design will look. It makes it easier to close a sale and leads to bigger and better orders.

Single Copies, postpaid \$ 1.25
 Per dozen, postpaid 12.00

To Supply Houses and Large Users:

Lots of 50, by express 85c each
 Lots of 100, by express 75c each

Florists' Publishing Company

508 S. Dearborn Street :: :: CHICAGO, ILL.

Why show your trade an old, soiled Album when you can get a fresh, clean new one, postpaid, for only \$1.25 ?

**Order Your
Copy Today**

Seed Trade News

AMERICAN SEED TRADE ASSOCIATION.
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendal, Cleveland, O.

SHIPMENTS of kentia and areca seeds are en route.

T. A. BOYCE, of the Woodruff-Boyce Seed Co., Seattle, Wash., has been away from Seattle on a ten days' business trip.

K. KLYN, vice-president of the United Bulb Growers, Inc., 15 William street, New York, returned from Holland November 4, on the Rotterdam.

HERBERT & FLEISHAUER, McMinnville, Ore., report that the aster seed crop is coming along nicely and a large portion has been harvested. Threshing of the early varieties will begin next week.

ASSETS of Ross Bros. Seed Co., Wichita, Kan., have been purchased by W. J. Torrington, special collector for the Fourth National bank of that city. Ross Bros. Seed Co. was adjudged bankrupt September 15, when liabilities were listed at \$67,142 and assets at \$51,887.

NOTHING has been seen of the "business depression" by McHutchison & Co., New York, who report that November 1 orders were 480 ahead of last year, which was the firm's largest in two decades. Collections are satisfactory, though it is noted fewer are discounted than in former years.

EDWARD BITSCHKE, of the Bitsche Seed House, Chickasha, Okla., visited Chicago and St. Louis this week, intent on getting a large quantity of hotbed sashes. They will be used to protect a great number of cabbage plants which the firm grows, among other stock. Gladiolus bulbs, upon experiment, have been found to do finely here. Cannas make luxuriant growth.

DICKINSON FLOATS LOAN.

What is said to be the year's largest real estate loan has been underwritten by the Greenebaum Sons Investment Co., Chicago, for the Albert Dickinson Co., of that city, described as the biggest seed merchants in the world, in the form of a first mortgage bond issue for \$2,500,000, maturing in five years from November 1, at seven per cent. The loan is secured by a first mortgage on the company's land, buildings and equipment at Thirty-fifth street and California avenue.

The description of the property contained in the investment company's advertisement of the bond issue reads as follows:

Land—In great central manufacturing district. Security includes 60.18 acres, owned in fee; property is considered one of the most remarkable individual holdings of industrial real estate in Chicago. Complete rail and water transportation facilities, combined with an elaborately equipped plant, enable the company to do the largest business of its kind in the world. Appraised value of land alone considerably more than total bond issue.

Improvements—Group of new reinforced concrete and steel structures, forming a square of 420 feet, connected by subways and overhead passageways. Plant includes seven units of three, four and five stories; large office building on Thirty-fifth street, along which plant fronts 1,800 feet, several large steel tanks with a capacity of 750,000 bushels of grain; also railroad yard with over four miles of trackage, having capacity of 350 cars. Expert appraisal places value of improvements at \$3,856,788.51. Included as security is a complete smaller working unit at the southwest corner of Clark and Sixteenth streets, with switch track.

Valuation—Bonds are secured by property, which, according to expert appraisal, is valued at \$7,046,288.20, nearly three times total bond

BULBS--Special--BULBS

We still have left limited quantities of High Class Dutch Bulbs. Weather conditions now, JUST RIGHT.

Orders shipped same day as received. Following offered subject to unsold:

| DUTCH HYACINTHS—FIRST SIZE | |
|------------------------------|------------------|
| La Victoire, Crimson..... | Per 1000 \$85.00 |
| L'Innocence, Pure White..... | 65.00 |
| Yellow Hammer | 65.00 |

| DUTCH HYACINTHS—SECOND SIZE | |
|----------------------------------|------------------|
| Lady Derby, Pink..... | Per 1000 \$45.00 |
| La Victoire, Crimson..... | 45.00 |
| L'Innocence, Pure White..... | 45.00 |
| Grand Maitre, Blue..... | 45.00 |
| King of the Blues, Dark Blue.... | 45.00 |
| Yellow Hammer | 45.00 |
| Gertrude, Pink | 45.00 |

| COTTAGE TULIPS OR LATE BLOOMING | |
|--|------------------|
| La Merveille, Scarlet with Orange..... | Per 1000 \$20.00 |
| Extra Fine Mixed..... | 14.50 |

| DARWIN TULIPS | |
|-----------------------------------|------------------|
| Remembrance, Rich Crimson..... | Per 1000 \$23.00 |
| The Sultan, Rich Maroon Black.... | 20.00 |
| White Queen | 25.00 |
| Splendid Mixed | 17.00 |

| PARROT TULIPS | |
|-----------------------|------------------|
| Extra Fine Mixed..... | Per 1000 \$15.00 |

| EARLY SINGLE TULIPS | |
|--|------------------|
| Cottage Maid, Dark Rose with White | Per 1000 \$22.00 |
| Goldfinch, Yellow | 18.00 |
| White Swan | 22.00 |
| Yellow Prince | 19.00 |
| Single Fine Mixed | 15.00 |

| EARLY DOUBLE TULIPS | |
|---------------------------------|------------------|
| Couronne d'Or, Yellow..... | Per 1000 \$22.00 |
| Gloria Solis, Red and Gold..... | 24.00 |
| Lucretia, Pink | 16.00 |
| Rubra Maxima, Red..... | 23.00 |
| Extra Fine Mixed..... | 15.00 |

| DAFFODILS OR NARCISSI | |
|--|------------------|
| Emperor, Mother Bulbs, Golden Yellow | Per 1000 \$38.00 |
| Poeticus Ornatus, Double Nose.... | 22.50 |
| Golden Spur, Double Nose..... | 32.00 |
| Von Sion, Double Nose..... | 32.00 |

SEEDS

| ASPARAGUS | |
|----------------------|-----------------|
| Plumosus Nanus | Per 1000 \$3.50 |
| Sprengeri | 1.50 |

| CALENDULA | |
|-------------------------|----------------|
| Orange King Select..... | Per Oz. \$1.25 |

| CYCLAMEN ROCOCO | |
|----------------------------------|----------|
| Orchid-Flowering Types | Per 1000 |
| Light Rose | \$15.00 |
| Dark Rose | 15.00 |
| Lilac | 15.00 |
| White, with Crimson Eye..... | 15.00 |
| Rose Violet, Crimson Marked..... | 15.00 |
| Rococo Mixed | 14.00 |

| PANSY | |
|-----------------------------|----------------|
| Peacock's Choice Mixed..... | Per Oz. \$5.00 |

| SWEET PEAS | | | |
|-------------------------------------|-------------|--------|--|
| Spencer Winter-Flowering Varieties. | | | |
| | Per Oz. | ¼ Lb. | |
| Asta Ohn, Lavender..... | \$.70 | \$2.50 | |
| Hercules, Rose Pink..... | .80 | 2.75 | |
| Red Wing, Crimson..... | .65 | 2.25 | |
| Snow Flake, White..... | .70 | 2.50 | |
| Wedgwood, Blue | .70 | 2.50 | |
| | Per T. Pkt. | Oz. | |
| Schizanthus Wisetonensis.. | \$.025 | \$1.40 | |

We ship same day order received, and have built our success in bulbs and seeds on

QUALITY AND SERVICE

EVERETTE R. PEACOCK CO.

4013 Milwaukee Ave. - Phone Kildare 3710 - CHICAGO

Garden
Seeds

LEONARD SEED CO.
WHOLESALE GROWERS
226-230 WEST KINZIE STREET, CHICAGO

Onion
Sets

Braslan

Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot, Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

Seed Growers Company

SAN JOSE, CALIFORNIA

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Grown for the
Wholesale Seed Trade

HAVEN SEED CO.

SANTA ANA, CALIFORNIA

Waldo Rohnert

GILROY, CAL.

Wholesale Seed Grower

Specialties: Beet, Carrot, Endive, Lettuce,
Onion and Radish.

Correspondence Solicited.

TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,
Cucumber, Cantaloupe and Watermelon
Seed and Field Corn, on contract.

EDGAR F. HURFF

Correspondence Solicited. Swedesboro, N.J.

The C. Herbert Coy Seed Co.

VALLEY, Douglas NEB.
County,

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-
kin; Sweet, Flint and Dent Seed Corn

KELWAY'S FLOWER SEEDS

New crop Hardy Perennial **DELPHINIUM SEED**, guaranteed saved from our world-famed Exhibition varieties at Langport.
Named varieties, \$2.15 per oz.; Mixed, \$2.10 per oz., \$25.00 per lb.

Write today direct to

KELWAY & SON, Wholesale **LANGPORT, ENG.**
SEED GROWERS, Cables: "Kelway Langport."

Mention The Review when you write.

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WHOLESALE SEED GROWERS
SAN FRANCISCO, CALIFORNIA

CARROT-CELERY-ENDIVE-LEEK-LETTUCE-ONION-RADISH-PARSNIP-PARSLEY-SALSIFY
SWEET PEAS - ALL VARIETIES PEAS - KENTUCKY WONDER BEANS

We are Headquarters for the
BEST OF EVERYTHING

in

Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on
growing contract for future delivery

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W. Atlee Burpee Co.
Seed Growers Philadelphia

SEEDS—BULBS—SUPPLIES

Highest **Beckert's Seed Store** Prompt
Quality FINE FLOWER SEEDS A SPECIALTY Service
101-103 Federal St., PITTSBURGH, PA.

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GROWERS OF
FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience
All Seasonable Varieties

Our Stocks Are Very Complete
Rochester, N. Y. The Flower City

Wholesale Seed Grower

Pepper, Eggplant, Tomato, Okra, Asparagus,
Rhubarb, Celery, Spinach, Beet, Onion, Beans,
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.

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Wholesale **San Jose, Cal.**
Seed Growers

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THE J. C. Robinson Seed Co.

WATERLOO, NEB.
ROCKY FORD, COLO.

Contract growers of Cucumber, Cantaloupe,
Watermelon, Squash and Pumpkin Seed, Sugar,
Flint and Field Seed Corn.

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Garden Seeds

—AT WHOLESALE—

438 Market St., PHILADELPHIA, PA.

An Experience of Half a Century
IN PRODUCING HIGH-GRADE

GARDEN SEEDS

at your disposal. Contract growers for the
jobbing trade of a full line. Mail us your list
for both SPOT and FUTURE requirements.

Orange, S. D. Woodruff & Sons New York
Conn. City

McHutchison

& CO. Offers
Immediate Shipment

Lilium Giganteum

F. O. B. New York, Chicago, To-
ronto and Denver for Giganteum.
F. O. B. New York only for hardy
varieties.

| | | |
|------------|---------------|-------------|
| Giganteum |6- 8-in. | 400 to case |
| Giganteum |7- 9-in. | 300 to case |
| Giganteum |8-10-in. | 250 to case |
| Giganteum |9-10-in. | 200 to case |
| Magnificum |8- 9-in. | 200 to case |
| Magnificum |9-11-in. | 150 to case |
| Eubrum |8- 9-in. | 200 to case |
| Eubrum |9-11-in. | 150 to case |
| Auratum |8- 9-in. | 200 to case |
| Auratum |9-11-in. | 150 to case |
| Album |8- 9-in. | 200 to case |
| Album |9-11-in. | 150 to case |

Write for prices on business sta-
tionery, stating variety, quantity and
size required. Carloads now arriving.

Ficus Elastica

Strong rooted, mossed cuttings, 250
to case.

Pot-grown, 4-in. pots, for growing
on.

Write for prices and details.

Valley Pips

Selected forcing pips from storage,
2500 pips to case.

| | | |
|-------------|-------|----------|
| Dutch Type | ..... | Per 1000 |
| German Type | ..... | \$20.00 |

Case lots only. Write for discount
on 5-case lots.

Calla Bulbs

Per 100
Elliottiana, yellow, 1¼-1½-in. \$15.00

Palm Seeds

Kentia Belmoreana and **Forsteriana**,
per bushel or per 1000.

Cocos Weddelliana.

Areca Lutescens.

Bamboo Cane Stakes

| | | Bale | Bale |
|------------|-------------|------|---------|
| Natural |6 ft. | 2000 | \$24.00 |
| Dyed Green |1½ ft. | 2000 | 7.50 |
| Dyed Green |2 ft. | 2000 | 8.50 |
| Dyed Green |2½ ft. | 2000 | 10.00 |
| Dyed Green |3 ft. | 2000 | 12.50 |
| Dyed Green |3½ ft. | 2000 | 14.50 |

Raffia

Per lb.
Red Star Brand, 25 lbs. up....13c

Red Star Brand, 50 lbs. up....11½c

Red Star Brand, 100 lbs. up....10c

Red Star Brand, 1 bale (225 lbs.) 8½c

Also dyed in 20 colors and shades.

Fall Shipment

Manetti Stocks, English, selected
for greenhouse grafting, also French.
F. O. B. New York.

Begonia and **Gloxinia Bulbs**, all
sizes and colors.

Valley Pips, German and Dutch.
F. O. B. New York, or 10 cases up for
direct import.

Gladioli Bulbs, best commercial va-
rieties. All Northern grown bulbs.

Roses and **Lilacs**, field grown, for
forcing.

Write for prices on business sta-
tionery, specifically stating your re-
quirements.

McHUTCHISON & CO.

95 Chambers St., NEW YORK

BULBS VALLEY BULBS

Large Stock Now On Hand In New York

of Hyacinths, Tulips, Early and Late Darwins; Narcissi, Crocus,
all in different varieties and sizes.

Single Tulips, La Reine, Yellow Prince. Double Tulip, Murillo.

Narcissi, Paper Whites, Golden Spur, Bicolor Victoria, Emperor, Princeps,
Double Von Sion; Lily of the Valley; Gladioli; in large quantities.

Special Prices on Application.

The Trade will be visited by us in due time, as usual, for the spring and fall orders for 1922.

C. KEUR & SONS

82 BROAD STREET,

Phone 2158 Broad

NEW YORK

issue. This valuation is considered conservative in view of the rapidly increasing values in the vicinity of the Dickinson plant. The tract of 60.18 acres, owned in fee, is conservatively valued at \$1.10 per square foot.

Additional Security—All the assets of the Albert Dickinson Co., which aggregate over five times the amount of the bond issue, comprise an additional guarantee for the prompt payment of the principal and interest. The company has been in business for sixty-six years, and does a business of great magnitude in seed and grain products essential to feed the population of the world.

SHIPPING INSTRUCTIONS.

Two sides appear in every complaint and the customer who criticises a house in the matter of routing shipments when he has not given specific orders should recognize the other point of view. This is expressed quite simply and effectively in this statement from a prominent seed house, which merits general consideration:

"Frequently our customers and, in fact, everybody's customers complain that wrong judgment is used in shipping their orders. It is in the mutual interest of the seller and the buyer to ship just as the buyer wants and when specific instructions are not given by the buyer we and other shippers endeavor to use 'best judgment'; still it is amazing how frequently our (the shipper's) judgment is not the judgment of the customers.

"The methods, of course, refer to freight, boat or express. No seed merchant that we know of owns any stock in the express companies and his own shipments often make him think bad things if he doesn't say them when he has to pay big charges for expressage. These charges are high enough and we have no desire to enrich the express company. It is true freight and boat charges are much higher than they formerly were, so that, no matter what method is used, it is a factor in determining the cost of merchandise.

"In order to be fair to yourself and the merchant with whom you deal, always specify each time you order from out-of-town points by mail or from salesmen just how you want your goods shipped, taking of course into consideration the nature thereof, the distance from which they must come and in how great a need you are for them. And when you do not specify how to ship, please don't be too hard in your remarks about your

DUTCH—BULBS—FRENCH

QUALITY A BIT BETTER

French Roman Hyacinths\$55.00 per 1000
Soleil d'Orcase of 900 bulbs, \$65.00
Paper White Narcissus1250 to case, \$24 00 per 1000
Freesia Purity\$9.00 per 1000; 5000 lots, \$8.50 per 1000
Valley Pipsfrom storage, German type, \$25.00 per 1000
Case lots only, special, \$50.00 per case.

The Barclay Nursery

IMPORTERS AND GROWERS OF
SEEDS, BULBS, PLANTS, SHRUBS, VINES, TREES
AND ALL HARDY PERENNIALS

60 BARCLAY ST. and 14 W. BROADWAY
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For French Bulbs

Write

Drevon-Tegelaar & Co.

Wholesale French Bulb Growers

1133 Broadway, NEW YORK

You can safely place your orders with us with the assurance that you will receive the highest quality bulbs, grown at our own extensive nurseries at Ollioules, Var, France.

The Everett B. Clark Seed Co., Milford, Conn.

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.

The WORLD'S Bulb Center is EUROPE
EUROPE'S Bulb Center is HOLLAND
HOLLAND'S Bulb Center is
BADER & CO., SASSENHEIM, HOLLAND
Large Growers of Hyacinths, Tulips, Narcissi, etc.
REPRESENTATIVES:
JOHN H. BADER } Care R. F. LANG,
P. B. BADER } 82 Broad St., N. Y. CITY
Please communicate with us.

The General Bulb Co.

Established 1883

Vogelenzang, Holland

BRANCH OFFICE:

25 Beaver St., New York City
Send us your inquiries for quotations.



IT PAYS TO BUY THE BEST

We are growers of the finest stock of **Hyacinths, Tulips** and **Narcissi**, especially grown for the **FLORIST TRADE**. Our bulbs have proven to be suitable for early forcing as well as for outdoor planting.

We know when to ship and how to ship them so as to assure arrival in good condition.

Send us your order this season or, if you desire, one of our salesmen will be glad to call on you.

Our wholesale catalogue will be mailed on request.

TEGELAAR BROTHERS, Inc.

SUCCESSORS TO

VAN MEEUWEN & TEGELAAR, Inc.

1133 BROADWAY, NEW YORK

(Corner 26th Street)

NURSERIES AT LISSE, HOLLAND.

Mention The Review when you write.

LIVE WIRE

**AGAIN—BUY YOUR
FRENCH BULBS—NOW**

FROM

Lagarde & Vandervoort
OLLIOULES, FRANCE

Permanent American Address:

P. O. Hamilton Grange Station
Box 38 NEW YORK CITY

Our representative will be calling on you

Mention The Review when you write.

SPECIAL OFFER

Double Narcissus Von Sion

Large Single Nosed Bulbs, \$18.00 per 1000

Planting Size, \$9.00 per 1000

IMMEDIATE DELIVERY

C. J. SPEELMAN & SONS

470 GREENWICH ST.,

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Van Zonneveld Bros. & Philippo

Established 1879

Wholesale Bulb Growers

SASSENHEIM, HOLLAND

Branch Office: **18 BROADWAY, NEW YORK**

Age and reputation are two factors worth consideration

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DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.
CHR. MOSBJERG, 216 7th St N., Minneapolis, Minn.



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FOR THE SEASON 1922

SEE OUR LIST, NOW READY

Apply to

Watkins & Simpson, Ltd.

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LONDON, ENGLAND

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Tomato Seed and Seed Sweet Potatoes

Pleased to quote you prices on quantities and varieties wanted for present or future delivery.

H. AUSTIN Felton, Del.

Mention The Review when you write.

Return Envelopes Catalogue Envelopes Seed Packets

Brown Bag Filling Machine Co.
Fitchburg, Mass., U. S. A.

HYACINTHS, TULIPS and NARCISSI

FOR FORCING

WRITE FOR PRICE LIST

HART & VICK

55 Stone St., ROCHESTER, N. Y.

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Delphinium Belladonna AND Delphinium Bellamosa

True, fresh, 1921 Seed.

\$2.50 per oz.; \$30.00 per lb.

CARL HAGENBURGER, Mentor, Ohio

dealer if his 'best judgment' does not select the forwarding method you would have chosen.

"Remember it is in his best interests to serve you well; he needs your influence as well as your business, and you can render him as well as yourself a real service if you will cooperate."

NOTES ON THE BULBS.

Up to November 5 fourteen carloads of Japanese lily bulbs had been distributed by McHutchison & Co., New York, while eight more were reported to be en route and others still to come. Orders for giganteums have been refused by this house since September 1, since it may not receive more than enough to care for advance orders. It is estimated that only seventy per cent of the American requirements will be received from Japan and that in the 8 to 10 and larger sizes the shortage will be greater. Every case must be fully paid for ere it leaves Japan.

Being short-shipped several hundred cases, this firm sold out early on French bulbs. Paper Whites were scarce in standard sizes, many small bulbs being forced on the market by the shortage. True Soleil d'Or were abnormally high-priced. Liliun candidum and white Romans were exceedingly scarce.

There seemed to be no surplus of first-size forcing bulbs anywhere. On Dutch bulbs, while prices were reasonable and quality fine, this firm was cleaned out early, having to refuse many orders.

DUTCH BULB TRADE BETTER.

A great improvement was noticeable in the export of bulbs from the Netherlands during the month of August this year, according to the American consul at Rotterdam. The total export of bulbs from that country to the United States during the first six months of the current year reached a declared value of \$1,475,973. During the month of July exports to the United States amounted to \$245,997, and this increased during the month of August to \$2,375,556. The declared exports to the United States of bulbs for the first eight months of the year, therefore, amounted to \$4,092,516, as compared with \$2,951,947 during the entire year of 1920.

Exports of bulbs to Germany have also increased materially, and the trade to Sweden, Great Britain and Canada likewise shows substantial gains, with the result that while three months ago the bulb-growing industry was in a critical state because of poor trade and a poor outlook for the immediate future, it is now in a far better position than it has been for years. The stocks are well cleared and the demand for all kinds of bulbs is great.

SITS IN NATIONAL COUNCIL.

J. C. Vaughan, the head of Vaughan's Seed Store, Chicago, has been named new national councilor for the Society of American Florists to represent it in the Chamber of Commerce of the United States.

The national council of the Chamber of Commerce of the United States consists of one representative each from the more than 1,400 commercial and industrial organizations making up the national chamber's membership. It serves as an advisory body to the national chamber's board of directors. The council holds a special meeting pre-

GLADIOLUS 1910 ROSE

(Kunderd, 1915)

A coming cut flower variety; bright attractive rose color with a white line on lower petals; nice straight spike with many blooms open at once; does not burn or blister in the hottest sun; a strong grower; rapid propagator, a good seller and extra fine forcer; will produce first-class spikes from No. 2 and No. 3 size bulbs; as early as Halley or Chicago White. What more do you want?

2d size, 1 1/4 to 1 1/2-inch.....\$40.00 per 1000

3d size, 1 to 1 1/4-inch..... 32.00 per 1000

Immediate or later shipment, as you wish.

For other varieties see our Classified Adv. in this issue. We are not dealers; we GROW all the stock we sell.

THE PFEIFFER NURSERY

WINONA, MINNESOTA

Choice Gladiolus Bulbs

FOR FORCING OR OUTDOOR PLANTING

No. 1 Quality. Note Reasonable Prices.

| | No. 1, 1 1/2-inch up | No. 2, 1 1/4 to 1 1/2- inch | No. 3, 1 to 1 1/4- inch | No. 4, 3/4 to 1- inch | No. 5, 1/2 to 3/4- inch | No. 6, under 1/2-inch |
|-------------------------|----------------------------|-----------------------------------|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| America | \$22.00 | \$19.00 | \$14.00 | \$ 9.00 | \$ 6.50 | \$ 3.50 |
| Bertrex | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| C. M. Kelway | 55.00 | 50.00 | 40.00 | 32.00 | 25.00 | 18.00 |
| Evelyn Kirtland | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Gretchen Zang | 60.00 | 50.00 | 40.00 | 30.00 | 25.00 | 20.00 |
| Halley | 28.00 | 24.00 | 19.00 | 13.00 | 9.00 | 4.50 |
| Herada | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Lilywhite | 125.00 | 100.00 | 75.00 | 50.00 | 40.00 | 25.00 |
| Mrs. F. King | 22.00 | 19.00 | 14.00 | 9.00 | 6.50 | 3.50 |
| Mrs. F. Pendleton | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Mrs. Watt | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Niagara | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Panama | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Peace | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Rouge Torch | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Schwaben | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |

Terms: 5% discount for cash with order. Packing free.

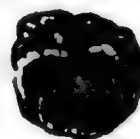
All stock guaranteed true to name. Write for prices on other desirable new and standard varieties. Also bulblets.

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GLADIOLI FOR FORCING OR OUTSIDE PLANTING

UNITED BULB CO., Mt. Clemens, Mich.
LEADING GROWERS OF GLADIOLI

NATIONAL BULB FARMS, Inc.
Benton Harbor, Michigan
Gladioli, Dahlias, Peonies
and Hardy Perennials.
300 acres under cultivation



KENILWORTH

GIANT PANSY SEED

Kenilworth Mixture, 1000 seeds,
35c; 1/2 oz. 90c; 1/4 oz. \$1.65;
1 oz. \$6.00.

All Colors, separate or mixed, 1000
seeds, 30c; any 4 pkts. \$1.00.
1/4 oz., \$1.30; 1 oz., \$5.00.

CHAS. FROST
Kenilworth
N. J.

GLADIOLUS BULBS

of Unsurpassed Blooming Power

I am now through harvesting a fine crop of bulbs and am ready to quote prices on the following varieties in all sizes and bulblets. Let me know what varieties, quantities and sizes you are interested in and I shall be glad to quote you my lowest price on same.

- | | | |
|------------------|---------------------|----------------------|
| Alice Tiplady | Harmony | Panama |
| America | Halley | Peace |
| Amstel | Herada | Pink Beauty |
| Annie Wigman | Hohenzollern | Pink Perfection |
| Arizona | Hubertus | Pres. Taft |
| Augusta | Ida Van | Pride of Goshen |
| Autumn Queen | Independence | Prince of Wales |
| Baron Hulot | Intensity | Princepine |
| Bernice | Jean Dieulafoy | Princess |
| Black Hawk | Jessie | Prophetesse |
| Brenchleyensis | Klondyke | Queen of the Violets |
| Burrell | Kunderdi Glory | Queen Wilhelmina |
| Cameo | Kunderd's Orange | Radiant |
| Candidum | Lily Lehman | Rosella |
| Chicago White | L'Immaculee | Rose Queen |
| Chief Oshkosh | Loveliness | Rouge Torch |
| Clarice | Lucretia | Scarsdale |
| Conspicuous | Mahogany | Schwaben |
| Crackerjack | Mary Fennell | Snowbank |
| Crystal White | Marjorie Gage | Snowflake |
| Czar Peter | Master Wietze | Sulphur King |
| Dawn | Maud | Sulphur Queen |
| Distinction | Meadowvale | Summer |
| Electra | Minnesota | Sunbeam |
| Elizabeth Kurtz | Miranda | Taconic |
| Empress of India | Miss Helen Franklin | The King |
| Fire King | Mrs. Dr. Norton | The Pearl |
| Fripped Pink | Mrs. Francis King | Velvet King |
| George Paul | Mrs. F. Pendleton | Velvet Prince |
| Giant White | Mrs. Watt | Victory |
| Golden King | Myrtle | War |
| Golden West | Niagara | Wellesley |
| Goliath | Novelty | Wilbrink |
| Glory of Concord | Nymph | Willy Wigman |
| Glory of Holland | Oporto | White Beauty |
| Gretchen Zang | Orange Glory | Yellow Hammer |

MIXTURES

Exhibition
Extra Choice

Primulinus Hybrids
Blue Hybrids

JELLE ROOS

GLADIOLUS SPECIALIST

Box A

CONCORD, MASS.



BULBS - BULBS

We have a good supply ready for delivery. After filling all import orders, some varieties are showing up short. If you are in need of any, write us and we will gladly quote attractive prices.

PROMPT SHIPMENT

FOTTLER, FISKE, RAWSON CO.

THE SEED STORE

12 and 13 Faneuil Hall Sq., BOSTON, MASS.

Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

G.S. RAMSBURG, SOMERSWORTH, N.H.

The United Bulb Growers, Inc.
Sassenheim, Holland

New York Office, 15 Williams Street

Wholesale Growers of
HYACINTHS,
TULIPS,
DARWIN TULIPS
GOLDEN SPUR
BIC. VICTORIA
VON SION
and other Bulbs

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LIVE WIRE

J. A. VANDERVOORT & CO.

Wholesale Bulb Growers
NOORDWYK, HOLLAND
Also Nurseries at Sassenheim

Absolutely the largest growers in Holland of
Bic. Victoria, Golden Spur and Von Sion

Also large growers of
HYACINTHS, TULIPS, ETC.

Permanent American Address:
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Box 38, New York City

Our representatives will be calling on you.

ceding the annual convention of the national chamber, to pass on the program and to select a nominating committee. The councilors also act as chairmen of the delegations representing their organizations.

A councilor occupies a position of liaison officer between the national chamber and his own organization on important questions.

The Chamber of Commerce of the United States is the strongest commercial organization in the world. Its object is to encourage trade and commerce; to increase the efficiency of American business organizations; to obtain uniformity and equity in business usages and laws and to get proper consideration and concentration of opinion on questions affecting the financial, commercial, civic and industrial interests of the country at large.

A system of referenda operated by the chamber has met with unusual success in obtaining the viewpoint of business men on national questions. These opinions, when they point to the need of legislation or other governmental action, are transmitted to the government's executive officers and to Congress by the national chamber's headquarters in Washington.

CATALOGUES RECEIVED.

Leamon G. Tingle, Pittsville, Md.—A 10-page wholesale list of fruit-bearing stock, such as strawberry and raspberry plants, grapes, etc.; also shrubs, roses, small seedling shade trees and other ornamentals.

A. T. Cook, Hyde Park, N. Y.—A 4-page trade list of cinnamon vine tubers and "hybridized potato seeds from the true seed balls," with suggestions about the cataloguing of these items by other seedsmen and with copies of cuts intended for that purpose.

Watkins & Simpson, Ltd., London, England.—Two catalogues, printed on a fine grade of enameled paper, in the excellent style which is characteristic of this company. The smaller list, consisting of sixteen large pages, is entitled "Novelties, Recent Novelties and Specialties for 1922"; its illustrations show some of the latest introductions in both flowers and vegetables. The larger catalogue is not illustrated; its thirty-six pages contain a "special offer of flower seed," at prices that are "subject to being unsold and for early orders only." Enclosed, also, is a 4-page pink circular, bearing a special offer of sweet peas, "W. & S.'s selection of the finest sorts grown."

KANSAS CITY, MO.

The Market.

American Legion week brought a great deal of business to some of the florists. For others it had no effect in sales except to lessen the demand for flowers, while so much of other interest was going on. The downtown shops had good trade in novelties, bulbs and plants, which the visitors took home for themselves or for friends. Cut flowers and plants sold well as gifts to hosts and hostesses who entertained soldier friends in their homes. The matter of decorations was a large item, but was confined to comparatively few of the florists. There was a number of distinguished visitors. So many affairs of various kinds were arranged in their honor that an immense amount of flowers was used in the aggregate. Most of the stock was furnished by the home market. Mums were plentiful and good and were used in quantity. Some stock was bought outside of Kansas City, but only what could not be found here.

Various Notes.

Miss Hayden, of Samuel Murray's, did the decorating at the Kirkwood home, where General Pershing and Marshal Foch were entertained. The work

ST. LOUIS SEED CO.'S
Winter-flowering
SPENCER SWEET PEAS

The extreme care in growing and selecting makes our Sweet Pea Seed of superior quality. Better cannot be supplied and a trial order will convince you of the merits of our strain.

| | Oz. | ¼-lb. |
|---|--------|--------|
| Asta Ohn—Identical in color and size of blossom to the late flowering Asta Ohn; a fine lavender..... | \$0.60 | \$2.25 |
| Blanche Ferry Spencer—Bright rose, the wings being pinkish or bluish-white | .60 | 2.00 |
| Blue Bird—A charming shade of blue..... | .60 | 2.25 |
| Fordhook Pink—Rose pink... | .60 | 2.25 |
| Fordhook Rose—Rosy carmine | .60 | 2.25 |
| Heather Bell—Flowers large, borne in threes and fours on long, stout stems. Color, a rich mauve lavender | .60 | 2.00 |
| Helen Lewis—A fine shade of orange pink..... | .60 | 2.25 |
| Hercules—Flowers are of extra large size, of good substance and beautifully waved; color, soft rose pink (semi-early) | .60 | 2.25 |
| Lavender Pink—A fine variety | .60 | 2.25 |
| Melody—Color, rose pink on white ground. Flowers are borne on long stems and mostly four large, well waved blossoms to each stem | .60 | 2.25 |
| Red Orchid—Bright, cherry red | .60 | 2.25 |
| Rose Queen—One of the finest varieties. The flowers are borne on long stems, are of large size and free bloomers; usually four flowers are produced on a stem; color, a most attractive shade of pink | .85 | 3.00 |
| Snow Flake—Large and of the best waved Spencer form. The pure white flowers are borne in wonderful profusion on long stems | .60 | 2.25 |

| | Oz. | ¼-lb. |
|--|--------|--------|
| Songster—An excellent variety; color, a pleasing lavender shade; flowers large and nicely waved..... | \$0.75 | \$2.50 |
| Song Bird—Pale pink on white ground | .60 | 2.25 |
| Mrs. A. A. Skach—Flowers very large; color, a beautiful clear bright pink..... | .60 | 2.00 |
| Mrs. M. Spanolin—Black seeded; pure white; free bloomer | .60 | 2.25 |
| Mrs. William Sim—Salmon pink | .60 | 2.25 |
| Spring Maid—A handsome variety; color, light pink on a cream ground..... | .60 | 2.25 |
| Venus—Standard white, slightly blushed pink; wings white; free bloomer..... | .60 | 2.00 |
| Warbler—Flowers large and beautiful in form; rich mauve purple | .60 | 2.25 |
| Wedgwood—Magnificent clear blue (semi-early)..... | .60 | 2.25 |
| White Orchid—Pure white... | .60 | 2.25 |
| Yarrowa—Flowers exquisitely waved, of large size, many of them being duplex or double. Color, a pleasing shade of bright rose pink with lighter wings..... | .60 | 2.00 |
| Winter-Flowering Mixed..... | .50 | 1.75 |

NEW VARIETIES

| | 1 oz. | ¼ lb. |
|--|--------|--------|
| Early All White (New)—A fine white seeded variety; color, pure white, produces four gigantic blooms on long stems | \$1.50 | \$5.00 |
| Early Irene (New)—An early very fine bluish lavender... | 1.50 | 5.00 |
| Early Fair Maid (New)—The finest bluish pink early Spencer Sweet Peas to date. It is a bluish pink suffused salmon on a white ground, long stems | 1.50 | 5.00 |

ST. LOUIS SEED COMPANY

411-413 Washington Ave.,

ST. LOUIS, MO.

P. Vos & Son

Growers of
New and Choice

P. O. Box, 555

Grand Rapids, Mich.

GLADIOLI

SEEDS

Stump & Walter Co

30-32 Barclay Street, NEW YORK CITY

was on a lavish scale, with no limit to expense and no direction. Miss Hayden was given free rein and she enjoyed it more than any other work she ever did. The result was worthy of her best efforts. The table decoration for the dinner Monday evening, October 31, was of red roses and oncidiums; for luncheon

XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; ¼, 50c.
Primula Obconica, Finest Giants, mixed, pkt., 50c.
Alyssum Snowball, true dwarf, pkt., 20c.
Cineraria, large flow., dwf., fine, pkt., 50c; ½ pkt., 25c.
Cyclamen, gigantea, mixed, pkt., \$1.00; ½ pkt., 50c.
Coleus, fancy hybrids, mixed, fine, pkt., 25c.
Dracaena Indivisa, pkt., 20c; oz., 30c.
Pansy, finest giants, 5000 seeds, \$1.00; ½ pkt., 50c.
Petunia, large flowering fringed, mixed, pkt., 25c.
Shamrock, true Irish green, pkt., 20c.
Verbena, finest giants, mixed, pkt., 25c.

JOHN F. RUPP, Shiremanstown, Pa.

Tuesday, November 1, of bronze pompons and autumn shades; Wednesday, November 2, luncheon, of pink roses and lavender pompons. For Wednesday dinner a combination of violets and calendas was used. Flowers in all the rooms

JUST ARRIVED FROM GERMANY

FINEST Cyclamen Seed

WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas
Red, Blood Red, Rose Pink,
White with Red Eye.

\$1.50 per 100; \$12.00 per 1000

If you want good plants, try this seed.

C.C. POLLWORTH CO.

MILWAUKEE, WIS.



HELLER & CO.
MONTPELIER,
OHIO

Send
for
Catalog
No. 34

All Florists who seek a source of dependable and
reliable Forcing Bulbs please communicate with
CRESCENT BULB CO.
WHOLESALE
BULB GROWERS
HILLEGOM, - HOLLAND
QUALITY American Address
IS OUR MOTTO 84 Broad St., New York

of the home were changed daily. Miss
Hayden also made a beautiful spray of
Premier roses, violets and orchids,
which was placed on the altar of Rock-
hurst chapel, where memorial services
were held for Marshal Foch's son
Wednesday morning.

Miss Bernadette Lucier entertained
her brother, Captain Ralph Lucier, and
wife, of Abilene, Kan., last week. Cap-
tain Lucier was the first man of the
Thirty-fifth division to land in France.
He was billeting officer.

The day of Major Murray Davis's
funeral was one of the heaviest the
Chandler Landscape & Floral Co. ever
had. It had a casket cover of pink
roses, lilies of the valley and buddleia
for Columbia, Mo., and work for three
funerals in Kansas City.

The Alpha Floral Co. made a huge
round bouquet of Premier roses, which
was presented to General Jacques, Bel-
gian officer, on his arrival here. The
bouquet was almost as tall as the gen-
eral. It was tied with twenty-five yards
of red, white and yellow ribbon. The
decorating of Convention hall, Grand
Avenue Temple and Elks' Club was also
done by the Alpha Co. Large baskets
of mums, ferns and palms were used.

The Sunset Hill Gardens decorated
the Brookside hotel and Hillcrest Coun-

SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have
selected the best for the Commercial Grower that the market affords, and we
have every reason to believe that this seed is as true to name, color and type as
any offered. Our descriptive list is worth having.

CARNATION CUTTINGS

NEW AND STANDARD VARIETIES
FOR DECEMBER AND LATER DELIVERY

THOMAS C. JOY. We believe this one to be the best all-round pure white Carnation
offered. It has been tested and tried in different sections of the country and with-
out exception has made good. December and later delivery. Rooted Cuttings,
\$12.00 per 100, \$100.00 per 1000.

MAINE SUNSHINE. Seedling of Ward and Crystal White. Good yellow Carnations
are always in demand. Maine Sunshine is a good, clear yellow. Rooted Cuttings,
\$15.00 per 100, \$120.00 per 1000.

LASSIE (Ward x Alice). A commercial Carnation of exquisite shade of cerise. Very
free bloomer. A decided improvement on Ward. Rooted Cuttings, \$12.00 per 100,
\$100.00 per 1000.

WHITE DELIGHT. It is an improved Pink Delight in all but color. Rooted Cuttings,
\$12.00 per 100, \$100.00 per 1000.

REDHEAD (Aviator x Alice). The finest scarlet Carnation today. Exceptionally
free bloomer. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

RED MATCHLESS (Matchless). Scarlet. Just a little stronger in growth than parent.
Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

HARVESTER. A cross between White Wonder and Matchless. Pure white. Rooted
Cuttings, \$10.00 per 100, \$90.00 per 1000.

SUPER SUPREME. An improved Enchantress Supreme. Rooted Cuttings, \$8.00 per
100, \$75.00 per 1000.

HAPPY DAY. A very fine red. Rooted Cuttings, \$10.00 per 100, \$90.00 per 1000.

LADDIE. The best of them all. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

All the standard varieties, prices on application.

Purity Freesia Bulbs

**FISCHER'S IMPROVED FREESIA
PURITY**

Paper Whites are scarce and high
in price. Better grow Freesia instead.

1000
Freesia Purity, 1/2 \$ 8.50
Freesia Purity, 1/2 to 3/4 10.00
5000 lots, \$1.00 per 1000 less.

Tuberous-Rooted Begonia Bulbs

1 1/2 to 2-in. in diameter. 100
Giant Belgian Double, 7 colors.. \$15.00
Crispa, 6 colors..... 12.00
Cristata, 7 colors..... 15.00
Giant Belgian Single, 7 colors.. 12.00

CALENDULA

Orange King 100 1000
2 1/4-in. \$6.00 \$50.00
3-in. 8.00 75.00

Calla Aethiopica

100
4-in. pots \$20.00
3-in. pots 14.00

DAISIES

100 1000
Boston Yellow, 2 1/4-in.... \$7.00 \$60.00
White Marguerites, extra
strong, 2 1/2-in. 6.00 50.00
Mrs. Sander, 2-in. 6.00 50.00
Limited quantity.

C. U. LIGGIT, OFFICE 303 Bulletin Building Philadelphia, Pa.
Boston Office, 15 Cedar St.

Not Price FLOWER SEEDS

Write at Once for Price

Bamboo Stakes

TREE SEEDS

T. SAKATA & CO.

SAKAICHO, Opposite YOKOHAMA Park JAPAN

Office: No. 1 KITANAKADORI
ITCHOME :: YOKOHAMA

But Quality

PIONEER GROWERS AND EXPORTERS of BULBS

M. Veldhuyzen van Zanten & Sons
LISSE, HOLLAND

Established 1870—Still going strong
Cable Address—VELDZANTEN, LISSE, HOLLAND.

Alkemade & Son
Wholesale Bulb Growers
Noordwyk, Holland

SLUIS & GROOT, Ltd.

Enkhuizen, Holland

Growers of Vegetable and Flower Seeds

SPECIALTIES:—Beet, Swiss Chard, Cabbage, Cauliflower, Kale, Cornsalad, Cress, Radish, Spinach, Turnip, Rutabaga; Nasturtium, Pansies, Phlox and many other Vegetable and Flower Seeds.

Our New Price List is now ready and will be sent to WHOLESALERS on request



*Cabbage, White, Enkhuizen's Glory.
Introduced by our firm.*

try Club for the dinner and ball given by Fitzsimmons Post October 31, in honor of General Diaz and General Jacques. Two hundred guests attended the dinner at the hotel. Each was given a large yellow chrysanthemum. The dance was at Hillcrest. About 700 guests were there. Mums, ferns and palms were used in both places.

J. T. Woods, of the Woods Floral Co., Handley, Tex., was in the city Saturday, November 5, on his return from Chicago. The Woods Floral Co. is opening a retail store in Fort Worth, Tex.

Miss Helen Smith has been added to the sales force of the Chandler Landscape & Floral Co.

Mrs. Norman Stuart, of Chicago, was the guest of Mr. and Mrs. L. R. Bohannon several days last week. Mrs. Stuart is manager of the store of the Bohannon Floral Co., at Chicago.

The T. J. Noll Floral Co. will give a dinner for its growers in the Hotel Muehlebach November 12.

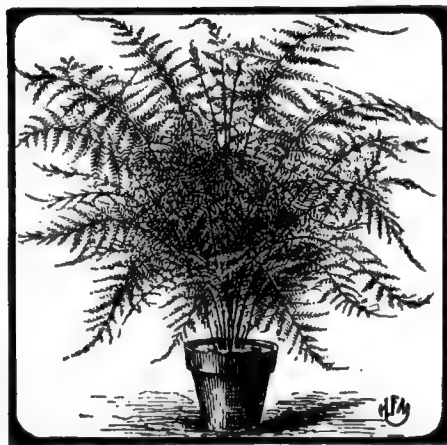
Among the week's visitors were D. L. Mathew, of the Humfeld Floral Co., Concordia, Kan.; John Kunesh, of the Beaver Avenue Greenhouses, Des Moines, Ia.; Palmer Selfridge, St. John, Kan.; H. Estill, Moberly, Mo.; David Geddis, of the St. Louis Wholesale Cut Flower Co., St. Louis, Mo., and Mr. Rindom, of the Riverside Gardens Co., Emporia, Kan.

In a blanket of orchids, lilies of the valley and Columbia roses which the Alpha Floral Co. shipped to Independence, Kan., were 800 roses.

A. Newell had a large truck full of flowers for the funeral of Mr. Shreves, who had been in the employ of the city for a number of years. One order was a double spray of dark red and pink mums, a \$75 order.

L. J. Haynes has moved from Thirty-sixth street and Troost avenue to 204 Admiral boulevard. The new location is much better, as shown by an increase of business.

One of the features of the memorable parade of the American Legion convention was a float decorated by the local wholesale florists. This float was suggested by Mrs. Simon Shaw, of Texas, who has been active in the movement of "flowers for the living" and the wearing of a flower Armistice day by every man and woman in the United States. A Cadillac car was furnished by the Florists' Club of the city and the flowers with which it was decorated, and which were distributed during the parade, were furnished by the wholesale houses of the city. The work was done



MICHELL'S SEED HOUSE,

Asparagus Plumosus Nanus

Northern Greenhouse-Grown Seed

1000 seeds, \$3.75 5000 seeds, \$18.00
10,000 seeds, \$35.00

Asparagus Sprengeri

1000 seeds, \$1.50 5000 seeds, \$6.75
10,000 seeds, \$12.50

Larger quantities of Asparagus Seed quoted upon application.

Seasonable Bulbs

Hyacinths, Narcissi, Tulips, etc.

Also all other Seasonable Seeds and Supplies.

Wholesale Price List Free.

518-516 Market St., Philadelphia, Pa.

Mention The Review when you write.

Lily of the Valley

Pips from cold storage

Order a shipment made weekly or fortnightly

Florists' Money Maker Brand

\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

H. N. BRUNS, 3032-42 West Madison Street Chicago, Ill.

Mention The Review when you write.

by T. J. Noll, of the T. J. Noll Floral Co.; L. R. Bohannon, of the Kansas City Wholesale Cut Flower Co.; Glenn K. Parker, of the Stuppy Supply Co., and Henry Kusik, of H. Kusik & Co. Mrs. Shaw rode in the car.

Frank X. Stuppy and Dr. B. W. Murphy, of St. Joseph, Mo., attended the funeral of John McAdams in Fort Worth, Tex., last week. On their return they stopped over in Kansas City a day.

Glenn K. Parker attended the funeral of F. A. Beeler, in Pleasant Hill, Mo., Sunday, November 6. Mr. Beeler was a son-in-law of the late George M. Kellogg, of Pleasant Hill.

The first meeting of the florists' bowling club was held November 3. Henry

Chas. Schwake & Co., Inc.

LILY OF THE VALLEY

Japanese Lilies, French and Dutch Bulbs

90-92 West Broadway NEW YORK

Kusik is captain of a team composed of M. E. Carter, Walter Oberg, Henry Kusik, Mr. McKeown and Mr. Wallace. John Klaus is captain of a team composed of himself, Louis Asmussen, Hugo R. Neff, E. C. Foster and Lloyd Monson. Mr. Kusik's team carried off the honors at the initial meeting. Great enthusiasm is manifested by all the members.

J. E. K.

JOHN KRUCHTEN

JOHN

WHOLESALE FLORISTS

(NOT INCORPORATED)

30 East Randolph Street

L. D. Phone, Central 8016-8017-8018

HENRY KRUCHTEN

KRUCHTEN CO.

CHICAGO, ILL.

Wholesale Cut Flower Prices.

Chicago, Nov. 8, 1921.

| | Per 100 | |
|------------------------|----------|---------|
| Columbia | 4.00 @ | \$25.00 |
| Mrs. Russell | 6.00 @ | 30.00 |
| Premier | 6.00 @ | 30.00 |
| Milady | 6.00 @ | 30.00 |
| Crusader | 6.00 @ | 30.00 |
| Butterfly | 4.00 @ | 20.00 |
| Montrose | 4.00 @ | 20.00 |
| Sunburst | 4.00 @ | 20.00 |
| Ophelia | 4.00 @ | 20.00 |
| Double White Killarney | 4.00 @ | 20.00 |
| Nesbit | | 3.00 |
| Cecile Brunner | | 3.00 |
| Valley | | 8.00 |
| Carnations | 1.50 @ | 5.00 |
| Carnations, Laddie | | 6.00 |
| Sweet Peas | 1.50 @ | 3.00 |
| Violets, single | .75 @ | 1.25 |
| Paper Whites | | 8.00 |
| Easter Lilies, doz. | \$2.50 @ | \$3.00 |
| Callas, doz. | | 2.50 |
| Mums, doz. | 1.50 @ | 6.00 |
| Pompons, bunch | .35 @ | .75 |
| Cattleyas, each | 2.00 @ | 2.50 |

Philadelphia, Nov. 8, 1921.

| | Per 100 | |
|---------------------------|-----------|---------|
| Beauty, Special | \$50.00 @ | \$75.00 |
| Russell, Hadley, long | 20.00 @ | 25.00 |
| Russell, Hadley, short | 6.00 @ | 10.00 |
| Premier, Columbia, long | 15.00 @ | 20.00 |
| Premier, Columbia, short | 4.00 @ | 6.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Butterfly, Ophelia, long | 8.00 @ | 12.00 |
| Butterfly, Ophelia, short | 4.00 @ | 6.00 |
| Pilgrim | 6.00 @ | 12.00 |
| American Legion | 6.00 @ | 20.00 |
| Cattleyas | 100.00 @ | 150.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Cypripediums | | 25.00 |
| Cypripedium Sanderil | | 50.00 |
| Carnations, select | 8.00 @ | 4.00 |
| Carnations, ordinary | 1.50 @ | 2.00 |
| Vandas | | 35.00 |
| Oncidiums | 6.00 @ | 8.00 |
| Bouvardia Humboldtii | | 8.00 |
| Daisies, yellow | 1.00 @ | 1.50 |
| Chrysanthemums, fancy | 30.00 @ | 35.00 |
| Chrysanthemums, select | 20.00 @ | 25.00 |
| Chrysanthemums, ordinary | 8.00 @ | 12.00 |
| Sweet Peas, select | 1.50 @ | 2.00 |
| Sweet Peas, ordinary | .75 @ | 1.00 |
| Violets | .50 @ | .75 |
| Snappedragons | 4.00 @ | 6.00 |
| Callas | 15.00 @ | 20.00 |
| Pompons, per bunch | \$.035 @ | \$.075 |
| Gardenias | 25.00 @ | 50.00 |

Cleveland, Nov. 8, 1921.

| | Per 100 | |
|----------------------|----------|---------|
| American Beauty | 6.00 @ | \$60.00 |
| Columbia, short | 4.00 @ | 8.00 |
| Columbia, long | 10.00 @ | 20.00 |
| Premier, short | 4.00 @ | 8.00 |
| Premier, long | 10.00 @ | 20.00 |
| Ophelia, short | 4.00 @ | 8.00 |
| Ophelia, long | 10.00 @ | 15.00 |
| Butterfly, short | 4.00 @ | 8.00 |
| Butterfly, long | 10.00 @ | 15.00 |
| Sunburst | 4.00 @ | 10.00 |
| American Legion | 5.00 @ | 12.00 |
| White Killarney | 4.00 @ | 10.00 |
| Ward | 4.00 @ | 6.00 |
| Pilgrim | 4.00 @ | 12.00 |
| White Ophelia | 4.00 @ | 8.00 |
| Miniature Roses | 2.00 @ | 3.00 |
| Carnations | 2.00 @ | 4.00 |
| Valley | | 12.00 |
| Dahlia | 3.00 @ | 6.00 |
| Easter Lilies | | 25.00 |
| Gladioli | 4.00 @ | 6.00 |
| Chrysanthemums, doz. | \$1.50 @ | \$7.50 |

Sutton, W. Va.—J. W. Sprigg has just built a small greenhouse here. He is at the county seat and expects to do a large business.



Smith & Young Co.
WHOLESALE
Cut Flowers and Supplies
228 East Ohio Street
INDIANAPOLIS, IND.

Flower

Facts—

Beauty preserved—

Profits assured—

use Gloekler

Refrigerators for

cut flowers.

Bernard Gloekler Co.

Pittsburgh, Pa.

Mention The Review when you write.

GEO. REINBERG

Wholesale

Grower of

Cut Flowers

Milady, Columbia, Sunburst, Ophelia, White

Killarney and Russell

30 E. Randolph St., CHICAGO, ILL.

Mention The Review when you write.

PERCY JONES

WHOLESALE COMMISSION FLORISTS

30 East Randolph Street,

CHICAGO

Mention The Review when you write.

Quincy

Art Willow Ware Co.

Makers of Baskets for Every Occasion

The Home of Quality and Style

QUINCY, ILL., U. S. A.

Mention The Review when you write.

Diamond Basket Co.

Manufacturers of

Fancy Flower Baskets

515 E. Diamond St., Pittsburgh, Pa.

Mention The Review when you write.

Burlington Willow Ware Shops

Makers of

Worth While Will-O-Ware

Baskets for particular Florists

BURLINGTON, IOWA

Mention The Review when you write.

Write for Catalogue

BUCHBINDER BROS.

11 S. La Salle St., CHICAGO

Mention The Review when you write.

MCCRAY

REFRIGERATORS for all Purposes

Send for Catalogue

McCray Refrigerator Co. 2188 Lake St., Kendallville, Ind.

Mention The Review when you write.

GET OUR ESTIMATES ON

REFRIGERATORS

AND STORE FIXTURES

A. L. RANDALL CO.

180 N. Wabash Ave., CHICAGO, ILL.

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HARRISON 1848-1849-1850

REFRIGERATORS

and Complete Fixtures

Union Insulating & Construction Co.

Specialized Construction in Refrigerating Industries

GREAT NORTHERN BUILDING, CHICAGO

Mention The Review when you write.

"PARAMOUNT"

Refrigerators and Store Fixtures

"Ice-Boy" Ice Machines

PARAMOUNT EQUIPMENT CO.

Room 1101 — 189 W. Madison Street

Phone Main 2964 CHICAGO

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FLORISTS' SUPPLY CO., Inc.

WHOLESALE FLORISTS

618-620 Duquesne Way

PITTSBURGH, PA.

Consignments Solicited

Mention The Review when you write.

Holton & Hunkel Co.

462 Milwaukee Street

Milwaukee, Wis.

Growers and Shippers of
**CUT FLOWERS
GREENS and
PLANTS**

Mention The Review when you write.

Wholesale Cut Flower Prices.

St. Louis, Nov. 8, 1921.

| | Per doz. | |
|--------------------------|-----------|---------|
| Beauty, Specials | \$ 5.00 @ | \$ 6.00 |
| Beauty, Extra | 3.00 @ | 4.00 |
| Premier | 6.00 @ | \$20.00 |
| Columbia | 6.00 @ | 20.00 |
| White Killarney | 6.00 @ | 10.00 |
| Killarney | 4.00 @ | 8.00 |
| Ward | 4.00 @ | 8.00 |
| Milady and Ophelia | 6.00 @ | 15.00 |
| Russell | 6.00 @ | 20.00 |
| Carnations | 3.00 @ | 5.00 |
| Easter Lilies | 10.00 @ | 12.00 |
| Snappedragons | 3.00 @ | 4.00 |
| Daisies | 1.00 @ | 2.00 |
| Valley | 4.00 @ | 6.00 |
| Tuberose | 3.00 @ | 4.00 |
| Dahlias | 1.00 @ | 3.00 |
| Orchids, per doz. | \$18.00 @ | \$24.00 |
| Mums, per doz. | 2.00 @ | 5.00 |
| Pompons, per beh. | .50 @ | 2.00 |

Boston, Nov. 7, 1921.

| | Per 100 | |
|---------------------------------|-----------|---------|
| Premier | \$ 2.00 @ | \$18.00 |
| Columbia | 2.00 @ | 18.00 |
| Pilgrim | 2.00 @ | 18.00 |
| Double White Killarney | .50 @ | 8.00 |
| Francis Scott Key, Radiance.... | 2.00 @ | 12.00 |
| Mme. Butterfly | 3.00 @ | 18.00 |
| Milady, Mock | 2.00 @ | 8.00 |
| Killarney | .50 @ | 6.00 |
| White Killarney | .50 @ | 6.00 |
| Killarney Brilliant..... | 1.00 @ | 8.00 |
| Mrs. Aaron Ward, Sunburst.... | 1.00 @ | 8.00 |
| Hadley | 2.00 @ | 18.00 |
| Ophelia | 1.00 @ | 8.00 |
| Cattleyas | 75.00 @ | 100.00 |
| Sweet Peas | .50 @ | 2.00 |
| Gardenias | 30.00 @ | 50.00 |
| Lilium Longiflorum | 20.00 @ | 25.00 |
| Asters | 1.00 @ | 2.00 |
| Cosmos | | 1.00 |
| Chrysanthemums | 4.00 @ | 30.00 |
| Pansies | .50 @ | 1.00 |
| Carnations | .75 @ | 4.00 |
| Violets | .50 @ | .75 |
| Cypripediums | 16.00 @ | 25.00 |
| Snappedragons | 8.00 @ | 12.00 |
| Pompon Mums, beh. | \$0.50 @ | \$1.00 |
| Bouvardia, per bunch. | 1.00 @ | 2.00 |

Buffalo, Nov. 7, 1921.

| | Per 100 | |
|------------------------------|-----------|---------|
| Columbia | \$ 5.00 @ | \$20.00 |
| Premier | 8.00 @ | 15.00 |
| Double White Killarney | 5.00 @ | 12.00 |
| Maryland | 4.00 @ | 10.00 |
| Russell | 6.00 @ | 20.00 |
| Ophelia | 4.00 @ | 15.00 |
| Sunburst | 4.00 @ | 12.00 |
| Cecile Brunner | 8.00 @ | 4.00 |
| Rubrum Lilies | 8.00 @ | 10.00 |
| Snappedragons | 3.00 @ | 5.00 |
| Calendulas | 3.00 @ | 4.00 |
| Mignonette | 3.00 @ | 5.00 |
| Valley | 8.00 @ | 10.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Mums | 8.00 @ | 35.00 |
| Carnations | 2.00 @ | 4.00 |
| Sweet Peas | 1.00 @ | 2.50 |
| Pompons | .35 @ | 1.00 |
| Daisies | 1.00 @ | 2.00 |

Pittsburgh, Nov. 8, 1921.

| | Per 100 | |
|--------------------------------|-----------|---------|
| Beauties | \$ 6.00 @ | \$35.00 |
| Russell, long | | 15.00 |
| Russell, short | 6.00 @ | 10.00 |
| Columbia, Premier, long | 12.00 @ | 15.00 |
| Columbia, Premier, short | 6.00 @ | 8.00 |
| Ophelia, long | 12.00 @ | 15.00 |
| Ophelia, short | 3.00 @ | 8.00 |
| Double White Killarney | 4.00 @ | 8.00 |
| Richmond | 3.00 @ | 12.00 |
| Crusader | 4.00 @ | 15.00 |
| Carnations | 4.00 @ | 6.00 |
| Valley | 8.00 @ | 10.00 |
| Easter Lilies | | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Chrysanthemums | 12.00 @ | 50.00 |
| Daisies | | 3.00 |
| Orchids | | 100.00 |
| Calendulas | | 4.00 |
| Pompon mums, bunch. | \$0.50 @ | \$0.75 |

Saginaw, Mich.—John Blake has succeeded George A. Witheridge as proprietor of the shop known as Sunshine Flowers, at 416 West Genessee street.

FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

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Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

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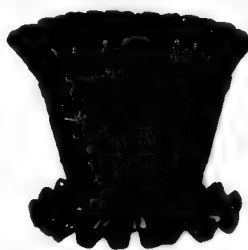
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Artificial Flowers
Decorative Novelties
LA PORTE, IND.

Wholesale Cut Flower Prices.

New York, Nov. 7, 1921.

| | Per 100 | |
|----------------------|-----------|---------|
| Beauty, Specials | \$25.00 @ | \$75.00 |
| Beauty, Fancy | 15.00 @ | 20.00 |
| Beauty, Extra | 10.00 @ | 15.00 |
| Beauty, No. 1 | 8.00 @ | 10.00 |
| Beauty, No. 2 | 3.00 @ | 6.00 |
| Hadley | 4.00 @ | 15.00 |
| Russell | 5.00 @ | 15.00 |
| Francis Scott Key | 5.00 @ | 25.00 |
| Premier | 3.00 @ | 15.00 |
| American Legion | 3.00 @ | 10.00 |
| Prima Donna | 2.00 @ | 15.00 |
| White Killarney | 2.00 @ | 15.00 |
| Mrs. Aaron Ward | 2.00 @ | 15.00 |
| Ophelia | 2.00 @ | 15.00 |
| Columbia | 2.00 @ | 15.00 |
| Sunburst | 2.00 @ | 15.00 |
| Orchids—Cattleyas | 50.00 @ | 100.00 |
| Lilies of the Valley | 2.00 @ | 6.00 |
| Lilies | 25.00 @ | 30.00 |
| Carnations | 2.00 @ | 4.00 |

Milwaukee, Nov. 8, 1921.

| | Per 100 | |
|------------------------|-----------|---------|
| Columbia | \$ 6.00 @ | \$20.00 |
| Premier | 6.00 @ | 20.00 |
| Butterfly | 4.00 @ | 12.00 |
| White Killarney | 6.00 @ | 12.00 |
| Hoosier Beauty | 6.00 @ | 15.00 |
| Ophelia | 6.00 @ | 15.00 |
| Mrs. Ward | 4.00 @ | 8.00 |
| Carnations | 2.00 @ | 4.00 |
| Lilium Rubrum | 6.00 @ | 8.00 |
| Sweet Peas | 1.50 @ | 2.00 |
| Violets | 1.00 @ | 1.50 |
| Calendulas, bunch | \$0.50 @ | \$0.75 |
| Mums, per doz. | 2.00 @ | 5.00 |
| Pompon mums, bunch | .50 @ | 1.00 |
| Strawflowers, per beh. | .25 @ | .50 |

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NEWS OF THE NURSERY TRADE

FIRST shipments of Manetti stocks are due to arrive soon.

WAYNE W. HORTON, of Painesville, O., who has for the last three years been growing nursery stock, will devote his entire time to this business in the spring.

PLANTING of evergreens will be discontinued by the Scott Nurseries, Hartford, Conn., until spring. This firm considers it impracticable to proceed with planting because of the long continued drought this fall.

THE market development committee of the American Association of Nurserymen is promoting interest in and demand for nursery stock by syndicated material distributed to newspapers throughout the country. That members of the A. A. N. may benefit as much as possible, they are each asked to send a list of ten local newspapers in which they would like the articles to appear. The list should be sent to F. F. Rockwell, manager of the national planting service, conducted by the A. A. N., whose address is Bridgeton, N. J.

A. A. N. COMMITTEES.

President M. R. Cashman has issued the list of his appointments on committees to carry on the work of the American Association of Nurserymen during the coming year. The executive committee is, of course, composed of the officers and other members elected last June, as follows: President, M. R. Cashman, Owatonna, Minn.; vice-president, Paul C. Lindley, Pomona, N. C.; Lloyd C. Stark, Louisiana, Mo.; W. E. Reed, Vincennes, Ind.; Earl D. Needham, Des Moines, Ia.; S. W. Crowell, Roseacres, Miss.; Robert Pyle, West Grove, Pa. The appointed committees are as follows:

Finance—M. R. Cashman and Earl D. Needham.

Legislative and tariff—Orlando Harrison, Berlin, Md., chairman; William Pitkin, Rochester, N. Y.; J. M. Pitkin, Newark, N. Y.; J. H. Dayton, Painesville, O.; J. Edward Moon, Morrisville, Pa.; J. R. Mayhew, Waxahachie, Tex.; A. E. Robinson, Lexington, Mass.; Wm. T. Kirkwood, Jr., Fresno, Cal.; R. D. Underwood, Lake City, Minn.; J. T. Foote, Durant, Okla.; J. B. Pilkington, Portland, Ore.; William Flemer, Springfield, N. J.; H. B. Chase, Chase, Ala.; George A. Marshall, Arlington, Neb.; H. D. Simpson, Vincennes, Ind.; W. F. Ilgenfritz, Monroe, Mich.; O. J. Howard, Hickory, N. C.; E. W. Chattin, Winchester, Tenn.; F. A. Wiggins, Toppenish, Wash.; Ralph S. Lake, Shenandoah, Ia.; James A. Young, Aurora, Ill.; E. C. Hilborn, Valley City, N. D.; E. J. Ferguson, Wauwatosa, Wis.

Market development—F. F. Rockwell, Bridgeton, N. J., chairman; E. E. May, Shenandoah, Ia.; Albert Meehan, Dresher, Pa.

Arbitration—F. H. Stannard, Ottawa, Kan., chairman; George Marshall, Arlington, Neb.; J. H. Dayton, Painesville, O.

Vigilance—Paul C. Lindley, Pomona, N. C., chairman; E. H. Smith, York, Neb.; H. B. Chase, Chase, Ala.; Paul C. Stark, Louisiana, Mo.; J. R. Mayhew, Waxahachie, Tex.; R. M. Wyman, Framingham, Mass.; E. M. Sherman, Charles City, Ia.

Nomenclature—H. P. Kelsey, Salem, Mass., chairman; J. Horace McFarland, Harrisburg, Pa.; Dr. Frederick V. Coville, Washington, D. C. (honorary).

Relations with landscape architects—Thomas B. Meehan, Dresher, Pa., chairman; Theo. J. Smith, Geneva, N. Y.; R. M. Wyman, Framingham, Mass.; Edward G. Greening, Monroe, Mich.

Nursery training in agricultural colleges—Alvin E. Nelson, Chicago, chairman; Henry Hicks, Westbury, N. Y.; Theo. F. Borst, Boston, Mass.; Ralph T. Olcott, Rochester, N. Y.

Program committee—Baby Ramblers.

Standard trade practices—Harlan P. Kelsey, Salem, Mass., chairman.

Developing American supplies of raw materials—J. H. Skinner, Topeka, Kan., chairman; H. B. Chase, Chase, Ala.; Thomas Rogers, Winfield, Kan.; Homer Reed, Louisiana, Mo.; F. A. Wiggins, Toppenish, Wash.; H. Harold Hume, Glen St. Mary, Fla.

Convention arrangements and exhibits—Charles Ilgenfritz, Monroe, Mich., chairman; B. H. Manahan, Detroit, Mich.; Edward Greening, Monroe, Mich.; C. E. Smith, superintendent forestry and landscape, Detroit (honorary).

Fruits nomenclature, deciduous section—Robert A. Simpson, Vincennes, Ind., chairman; Harlan P. Kelsey, Salem, Mass.; Orlando Harrison, Berlin, Md.; Leonard Coates, Morgan Hill, Cal.; Paul Stark, Louisiana, Mo. Tropical section—H. Harold Hume, Glen St. Mary, Fla., chairman; George C. Reading, Niles, Cal.

Publication of quarantine regulations—A. H. Hill, Dundee, Ill., chairman; James A. Young, Aurora, Ill.; Paul C. Stark, Louisiana, Mo.

Distribution—W. G. McKay, Madison, Wis., chairman; E. H. Balco, Lawrence, Kan.; P. V. Fortmiller, Newark, N. Y.

Transportation—Charles Sizemore, Louisiana, Mo.

NATURE VS. THE LAW.

State Regulation.

The constitutional principle that even American liberty has bounds, that its limits are reached when its exercise trespasses upon another's liberty, is finding increased expression in the idea that if one is harboring a tree or plant that, by reason of some diseased or other condition, is a menace to the tree or plant of his neighbor, it is within the police power of the state to interfere.

The principle is covered by the Virginia Supreme Court of Appeals in the case of Bowman vs. Virginia State Entomologist, 105 Southeastern Reporter, 141. In this case plaintiff unsuccessfully attacked the cedar rust law of Virginia, which forbids permitting growth of red cedar trees under such circumstances as to expose apple trees in nearby orchards to the communicable plant disease, cedar rust. The court

says, in upholding the validity of the act:

"It is true that the cedar trees which fall within the condemnation of the statute would not have constituted either a public or a private nuisance at common law. But the police power of the state is not limited to dealing with what are nuisances at common law.

Police Power.

"Police power, in the words of a previous decision, 'is universally conceded to include everything essential to the public safety, health and morals, and to justify the destruction and abatement of whatever may be regarded as a public nuisance. Beyond this, however, the state may interfere whenever the public interests demand it.' As is said elsewhere, 'the police power of the state, never having been exactly defined or circumscribed by fixed limits, is considered as being capable of development and modification within certain limits, so that the powers of government control may be adequate to meet changing social, economic and political conditions. It is very broad and comprehensive and is liberally understood and applied. The changing conditions of society may make it imperative for the state to exercise additional powers and the welfare of society may demand that the state should assume such powers.' By the same authority it is said: 'The police power extends to the enactment of all such wholesome and reasonable laws, not in conflict with the constitution of the state or the United States, as they may deem conducive to the pub-

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| | Inch | 100 | 1000 |
|----------------------------|-------|---------|----------|
| Abies Ts. Canadensis..... | 6-8 | \$13.50 | \$175.00 |
| Abies Concolor | 6-8 | 22.50 | |
| Abies Veitchii | 2-4 | 10.00 | 90.00 |
| Biota Orientalis | 10-12 | 11.00 | 100.00 |
| Buxus Sempervirens | 6-8 | 20.00 | ..... |
| Cedrus Atlant. Arg. | 2-4 | 9.00 | 80.00 |
| Cedrus Deodara | 4-6 | 10.00 | 90.00 |
| Cedrus Libani | 2-4 | 9.00 | 80.00 |
| Ginkgo Biloba | 10-12 | 8.00 | 70.00 |
| Juniperus Canadensis | 6-8 | 10.00 | 90.00 |
| Junip. Sabina Horiz. | 6-8 | 32.50 | ..... |
| Juniperus Virginiana | 12-18 | 25.00 | 225.00 |
| Picea Alba | 8-10 | 12.00 | 110.00 |
| Picea Canadensis | 10-12 | 40.00 | ..... |
| Picea Excelsa | 12-18 | 17.50 | 165.00 |
| Picea Pungens | 8-10 | 16.50 | 155.00 |
| Pinus Austriaca | 10-12 | 30.00 | ..... |
| Pinus Excelsa | 2-4 | 10.00 | ..... |
| Pinus Mugho | 6-8 | 20.00 | ..... |
| Pinus Ponderosa | 10-12 | 20.00 | ..... |

| | Inch | 100 | 1000 |
|----------------------------|-------|---------|----------|
| Pinus Strobus | 12-18 | \$20.00 | ..... |
| Pinus Sylvestris | 10-12 | 20.00 | ..... |
| Retinospora Filifera | 6-8 | 22.50 | ..... |
| Retinospora Plum. Aurea. x | 6-8 | 25.00 | ..... |
| Taxus Canadensis | 10-12 | 20.00 | ..... |
| Taxus Cuspidata | 6-8 | 35.00 | ..... |
| Thuja Occidentalis | 12-18 | 20.00 | \$190.00 |
| Thuja Occ. Compacta. x | 6-8 | 18.50 | 175.00 |
| Thuja Douglassi Aurea. x | 6-8 | 32.50 | ..... |
| Thuja Doug. Pyramidalis. x | 6-8 | 25.00 | ..... |
| Thuja Ellwangeriana. x | 6-8 | 25.00 | ..... |
| Thuja Globosa | 10-12 | 50.00 | ..... |
| Thuja Globosa Nova. x | 6-8 | 30.00 | ..... |
| Thuja Hoveyi | 6-8 | 25.00 | ..... |
| Thuja Plicata | 6-8 | 25.00 | ..... |
| Thuja Pyramidalis | 6-8 | 20.00 | ..... |
| Thuja Spicata Alba. x | 6-8 | 32.50 | ..... |
| Thuja Wareana Sibirica. x | 6-8 | 25.00 | |
| Thuja Woodwardi | 6-8 | 50.00 | |
| Thuja Biota Orientalis. x | 10-12 | 11.00 | 100.00 |

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| | 100 | 1000 |
|----------------------------------|--------|---------|
| Juniperus Virginiana...Sdl. 6-8" | \$4.50 | \$37.50 |
| Picea Excelsa | 7.50 | 65.00 |
| Thuja Orientalis | 8.00 | 75.00 |
| Thuja Occidentalis | 7.00 | 60.00 |

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|-------------------------------|------|-------|
| Rosa Canina, No. 1 Grade..... | 2.75 | 17.50 |
|-------------------------------|------|-------|

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lie good. This may include legislation to increase industries of the state, develop its resources and add to its welfare and prosperity.

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"Every property owner," as has been said, "is bound so to use and enjoy his own as not to interfere with the general welfare of the community in which he lives. It is the enforcement of this duty which pertains to the police power of the state so far as the exercise of that power affects private property. Whatever restraints the legislature imposes upon the use and enjoyment of property within the reason and principle of this duty, the owner must submit to, and for any inconvenience or loss which he sustains thereby he is without remedy. It is a regulation and not a taking, an exercise of police power, and not of eminent domain."

A COURSE AT AMHERST.

Supported by the cooperation of the New England Nurserymen's Association and the Massachusetts Nurserymen's Association, the Massachusetts Agricultural College will begin a course in "Nursery Practice, a practical and scientific course for nurserymen," January 2. The period of the course will extend to March 10, according to the pamphlet already issued by the college.

According to the pamphlet just mentioned, the program of studies is as follows:

Horticultural Botany, the identification of plants, their correct names, the science of nomenclature, etc., by Assistant Professor C. H. Thompson.

Soils and Fertilizers, covering the origin of soils, soil types, soil moisture, tillage, organic matter, humus, fertilizers, home-mixing, etc., by C. H. Thayer.

Propagation and Nursery Practice, seeding, cutting, grafting, layering, seed beds, transplanting, pruning, growing on, digging, packing, etc.

Landscape Construction; how landscape plans are made and carried out, including grading, planting, road-making, etc., by Assistant Professor Roland W. Rogers, under direction of Professor F. A. Waugh.

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HARDY PERENNIALS

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BARABOO, WIS.

covering such topics as advertising and selling, nomenclature, certification, special crops, etc.

The general requirements are that each student have a reasonably general education, although no entrance examinations will be required. As only twenty-five students will be enrolled this semester, it is desirable that applicants register early. If possible, each student should have a personal recommendation from some person of his acquaintance, to show the applicant's experience in nursery work. The college, of course, reserves the right to dismiss any candidate obviously unqualified.

Those completing the course with credit will receive the short course certificate of the college. No tuition is to be charged, but there will be a registration fee of \$5 and each man will be obliged to buy his own books. Board and room will cost, no doubt, between \$9 and \$10 per week.

Those desiring more information are advised to communicate with any member of the committee or with Professor Frank A. Waugh, Amherst, Mass. The members of the committee of the New England Nurserymen's Association are as follows: Chairman, Richard Wyman, Framingham Nurseries, Framingham, Mass.; T. F. Borst, Little Tree Farms, Framingham, Mass.; W. E. Campbell, Elm City Nurseries, New Haven, Conn. The Massachusetts Nurserymen's Association is represented by Harlan P. Kelsey, Salem, Mass.

HARTFORD, CONN.

The Market.

Practically all of the stores here report business as improved, but not up to the standard set by other years. Chrysanthemums are in good demand, better by far than anticipated by most growers, at \$18 to \$30 per hundred. They retail at \$3 to \$6 per dozen. Ophelia, Priscilla, Mrs. Humphrey Ward and Columbia roses are plentiful at \$6 to \$12 per hundred and retail at \$1.50 to \$3 per dozen. Violets from local growers are poor in quality, due to the dry, warm spell this season. These plants suffered a great deal from the long drought before being planted inside. Violets received from growers along the Hudson river in New York are much superior in form and color and are readily sold at \$1 per bunch of fifty. They are offered at \$1 per hundred wholesale.

Various Notes.

George F. Lane, 180 Asylum street, made several large designs for the funeral of George L. Marsh, vice-president and general manager of the Fuller Brush Co., Monday, November 7. Mr. Lane's newly arranged store, with its neat window displays, attracts the eyes of hundreds of people who pass the store daily.

Kenneth MacKay, in the Bond hotel, had several large pieces at the Stein funeral and will furnish several large bouquets for the opening of the new building of the Hartford Fire Insurance Co. Mr. MacKay went to New Rochelle, N. Y., by auto November 5 and spent that week-end with relatives and friends.

Theodore C. Kenyon reports good business and has had good demand for the special boxes containing one-half dozen carnations, two roses and some greens, which he offers Saturdays at \$1.50.

John Coombs, 741 Main street, reports

SPECIAL OFFER of CHOICE STOCK

Now ready for shipment, the following choice and rare items in Evergreens, etc., in sizes for growing on:

| | Inch | 100 | 1000 |
|---|---------|---------|----------|
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 6-8 | \$ 6.50 | \$ 50.00 |
| 4000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 8-10 | 7.50 | 62.50 |
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | x 10-12 | 7.50 | 62.50 |
| 2000 Buxus Sempervirens (Bush Boxwood)..... | x 6-8 | 20.00 | 190.00 |
| 4500 Cedrus Atlantica Argentea, bright silver foliage..... | 0 2-4 | 9.00 | 80.00 |
| 2000 Cedrus Deodara, the best blue cedar for the South..... | 0 4-6 | 10.00 | 90.00 |
| 4000 Cedrus Libani (Cedar of Lebanon), this is pyramidal form and dark green color..... | 0 2-4 | 9.00 | 80.00 |
| 700 Evonymus Radicans Acutus, good vine for ground cover..... | x 12-15 | 15.00 | 140.00 |
| 700 Evonymus Vegetus, fine for walls, bright red berries in winter..... | x 8-10 | 8.50 | 70.00 |
| 4500 Ginkgo Biloba (Maidenhair Tree)..... | 0 10-12 | 8.00 | 70.00 |
| 1000 Juniperus Communis (English Juniper), a good Juniper for the South..... | 0 8-10 | 6.50 | 55.00 |
| 350 Pinus Excelsa (Bhotan Pine), best Pine for the South..... | 0 2-4 | 10.00 | .... |
| 300 Retinospora Filifera, dark green..... | x 6-8 | 22.50 | 215.00 |
| 700 Retinospora Plumosa Aurea, golden..... | x 6-8 | 25.00 | 240.00 |
| 700 Retinospora Squarrosa Veitchii, blue..... | x 6-8 | 30.00 | 290.00 |
| 250 Thuja Plicata, giant western Arbor Vitae..... | x 6-8 | 20.00 | .... |
| 750 Clematis Paniculata..... | 0 1 yr. | 4.00 | 30.00 |
| 2000 Crataegus Mollis (Scarlet Thorn)..... | 0 10-12 | 8.50 | 70.00 |
| 7000 Ligustrum Lucidum, wax leaf Evergreen Privet..... | 0 6-8 | 5.00 | 35.00 |
| 4000 Prunus Davidiana (Chinese Fl. Peach), recommended as an excellent understock for all stone fruits..... | 0 10-12 | 4.50 | 35.00 |
| 2500 Rosa Canina, excellent understock, No. 1 grade..... | 0 12-18 | 2.75 | 17.50 |

Each x indicates one transplanting; 0 indicates never transplanted.

Fifty of same variety and size at the 100 rate; 500 at the 1000 rate.

Right now we are booking orders on this stock for immediate or later shipment. Samples of any of the above gladly sent on request. Send for complete catalogue.

THE D. HILL NURSERY CO., Inc., BOX 403 DUNDEE, ILL.
EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

Mention the Review when you write.

French Hydrangeas

FOR EASTER AND MEMORIAL DAY

We have this year the finest lot of Hydrangeas specially prepared for forcing that we have ever succeeded in producing.

We still have for sale a splendid lot of plants established in 6-inch pots with 5 to 10 leads at \$60.00 per 100.

7-inch pots, 10 to 15 leads, elegant stock at \$75.00 per 100.

Our assortment embraces only the most satisfactory forcing varieties.

We can still supply limited quantities in a restricted assortment in:

3-in. pots, 15c each—4-in. pot., 25c each—5-in. pots, 40c each

The best quality and assortment exists, however, in 6-inch and 7-inch sizes.

We suggest early ordering. We are prepared to hold plants wanted for Memorial day forcing until after Christmas if orders are placed now.

HENRY A. DREER

714-716 Chestnut St., Philadelphia, Pa.

The Above Prices are Intended for the Trade Only.

CHAS. D. BALL

GROWER OF
PALMS, ETC.

Holmesburg, Philadelphia, Pa.

Standard and Novelty Roses

Write for prices and description.

THE JOSEPH H. HILL CO., Richmond, Ind.

Joseph Heacock Company

Wyncote, Pa.

Palms and Cibotiums

See Classified advertisements

Chrysanthemums and Roses

OUR SPECIALTY

Write us about anything you want in this line.

CHAS. H. TOTTY CO., MADISON, NEW JERSEY

Montgomery's Priscilla

That's the name of the new pink rose! The name will be Priscilla probably after the public has had it a while, but we have had to add the prefix to cover the rules of nomenclature.

In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

E. G. Hill Co.,
Richmond, Ind.
Dailledouze Bros.,
Brooklyn, N. Y.
Albert F. Amling Co.,
Maywood, Ill.
Duckham-Pierson Co.,
Madison, N. J.
Rowayton Greenhouses,
Rowayton, Conn.
Miller Floral Co.,
Farmington, Utah
Wellworth Farm Greenhouses,
Downers Grove, Ill.
A. S. Burns, Jr.,
Spring Valley, N. Y.
Ferrari Brothers,
San Francisco, Cal.
Robt. Simpson,
Clifton, N. J.
John Coombs,
Hartford, Conn.
Chas. H. Totty Co.,
Madison, N. J.

Nee-Ruzicka Co.,
Madison, N. J.
Wm. H. Elliott Co.,
Madbury, N. H.
Anthony Ruzicka,
Madison, N. J.
W. J. Pilcher,
Kirkwood, Mo.
Briarcliff Greenhouses,
Scarborough, N. Y.
Jos. Heacock Co.,
Roelofs, Pa.
Gullett & Sons,
Lincoln, Ill.
Van Aken Bros. & Sons,
Caldwater, Mich.
Wendland & Keimel Co.,
Elmhurst, Ill.
Batavia Greenhouse Co.,
Batavia, Ill.
Joy Floral Co.,
Nashville, Tenn.
Roberts Rose Co.,
Denver, Colo.
Flores Gardens, North Wales, Pa.

Geo. C. Welland,
Evanston, Ill.
Lakeview Rose Gardens,
Jamestown, N. Y.
Bassett & Washburn,
Hinsdale, Ill.
Harry O. May,
Summit, N. J.
F. B. Pierson,
Tarrytown, N. Y.
Pelree Bros.,
Waltham, Mass.
Doemling-Schimmel Co.,
Mt. Clemens, Mich.
L. B. Coddington,
Murray Hill, N. J.
Premier Rose Gardens,
Maywood, Ill.
Pittsburgh Cut Flower Co.,
Pittsburgh, Pa.
Jos. H. Hill Co.,
Richmond, Ind.
Stephen Mortensen,
Southampton, Pa.

Pechmann Bros. Co.,
Morton Grove, Ill.
Exeter Rose Conservatories,
Exeter, N. H.
John H. Dunlop & Son,
Richmond Hill, Ont., Can.
Budlong Rose Co.,
Auburn, R. I.
J. J. Fallon Co.,
Lynchburg, Va.
Rolf Zetlitz Co.,
Lima, Ohio.
Robert Pye,
Nyack, N. Y.
Weiss & Meyer Co.,
Maywood, Ill.
Gude Bros. Co.,
Washington, D. C.
Frank Schramm,
Crystal Lake, Ill.
Zetlitz Floral Products Co.,
Dayton, Ohio.
Dept. of Agriculture,
Washington, D. C.

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

A. N. PIERSON, Inc., Cromwell, Conn.

Mention The Review when you write.

Kentia Forsteriana Combinations

5-inch\$ 1.50
6-inch 3 00
In tubs\$7.50 to 25.00

Arecas

8-inch Combinations\$10.00

Cibotiums

10-inch\$10.00

Pandanus Veitchii

4-inch\$0.50
5-inch 1.25
6-inch 2 50
7-inch 3.00

Rubbers

4-inch\$0.40
5-inch50c and .75

Ferns

All Kinds

4-inch\$0.35
5-inch50
6-inch75
7-inch 1.00
8-inch 1.50

Cherries, Poinsettias, Cyclamen, Begonia
Cincinnati, Primulas, Crotons,
Oranges for Christmas.

Send for prices.

JOHN BADER CO.
Mt. Troy, N. S., PITTSBURGH, PA.

Mention The Review when you write.

Ferns, Pandanus Veitchii, Cyclamen, Dracaenas

are our quantity stocks. Write us about
any plants you need.

MACAW BROS.
Delaware County, NORWOOD, PA.

Seasonable Stock

Asparagus Sprengeri

1½-inch\$3.50 per 100, \$30.00 per 1000
2½-inch 5.00 per 100, 45.00 per 1000
Heavy 4-inch 15.00 per 100
Heavy 5-inch 25.00 per 100

Bougainvillea Glabra Sanderiana

2½-inch\$10.00 per 100
3-inch 20.00 per 100
5-inch\$ 75.00 per 100 Specimens
6-inch 100.00 per 100 Specimens

Begonias, large-leaved, in variety

2½-inch\$8.00 per 100

Begonia Manicata Aurea

2½-inch\$12.00 per 100
3-inch 20.00 per 100

Cineraria Dwarf Hybrids

2½-inch\$5.00 per 100, \$45.00 per 1000

Evonymus Argentea, grand for dishes

3-inch\$20.00 per 100, \$150.00 per 1000

Fern Dish Ferns, best varieties

2½-inch\$5.00 per 100, \$40.00 per 1000

Genista Racemosa, well trimmed

4-inch\$20.00 per 100

Hydrangeas, good French varieties

2½-inch\$6.50 per 100, \$60.00 per 1000
4-inch 20.00 per 100

Hydrangeas, good French varieties, heavy field-grown specimens

8 to 10 shoots, fine for specimen tubs\$7.00 per dozen, \$50.00 per 100

Lantanas, best dwarf, Craigi, Jacob Schulz and Michael

Schmidt\$5.00 per 100, \$45.00 per 1000

THE STORRS & HARRISON CO.
PAINESVILLE, OHIO

Mention The Review when you write.

Strout's
INC.

BIDDEFORD, MAINE

CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine\$120.00 per 1000
White Delight 100.00 per 1000

JANUARY DELIVERY

New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000

Deliveries beginning January, 1922, and filled in order

JOY FLORAL CO., NASHVILLE, TENN.

several large wedding decorations. All roses, carnations and nearly all of the potted plants are grown at the Benton and South street greenhouses of this firm to supply its Main and Asylum street and New Haven stores. N. C. Osborn, vice-president of the American Carnation Society and manager of Mr. Coombs' South street range, has that range in first-class order, where nothing but roses and carnations are grown. This range insures fresh stocks daily for all of the Coombs stores. Mr. Coombs will undoubtedly have some fine flowers to exhibit at the convention which meets here early this winter.

It is rumored that Robert Marchant will exhibit a new carnation of a high order at the coming convention.

At the Scott Nurseries, Blue Hills avenue, planting of evergreens will be discontinued until spring, owing to the long continued drought here this fall.

J. Albert Brodrib reports a good demand for Dutch bulbs and potted plants and has his store decorated with colored oak leaves, which add materially to its attractiveness. C. B. M.

COLUMBUS, O.

The Market.

Flowers are quite plentiful here now and, from the reports of the growers, they will be for some time. Some extra fine mums are now displayed by many of the local florists. Turner and Chieftain are fine this year and a few new varieties have put in their appearance. Carnations are also plentiful and Ward seems to be the best in color and lasting qualities. The first violets of the season are now being shipped from Rhinebeck, N. Y. The price is quite high and they are slow-selling. A few sweet peas from a local grower are also being shown, but they, like the violets, are too high-priced to attract many buyers. Roses are plentiful and are in demand.

Various Notes.

Preparations for the annual chrysanthemum show at Ohio State University, November 10 to 13, are being pushed ahead rapidly by the students of the floriculture department. The outlook is bright this year for a better show than any held previously. More exhibits have been promised by local and state growers, as well as by several outside the state. The show is held in connection with the horticultural festival, which includes an apple and vegetable show. The mums are shown at the uni-

FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

Nephrolepis Victoria (The Victory Fern). A beautiful, new, crested form of Teddy, Jr. nice plants, 3½-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

Nephrolepis Elegantissima. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Elegantissima Compacta. 3½-inch, 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Muscosa. Nice plants, 2½-inch pots, \$12.00 per 100; 3½-inch, 35c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.

Nephrolepis Harrisii, 10-in., \$5.00 to \$7.50 each.

Nephrolepis Dwarf Boston, 3½-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

ROSES

Hadley, F. W. Dunlop and Hoosier Beauty, own-root, nice plants, 3½-inch pots, \$30.00 per 100.

Double White Killarney, White Ophelia, Ophelia and Sylvia, grafted, nice plants, 3½-inch pots, \$40.00 per 100.

English Ivy. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

Poinsettias. Nice plants, 2½-inch pots, \$12.00 per 100.

Packing added extra at cost.

F. R. PIERSON, Tarrytown, N. Y.

SPECIAL OFFER

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzeii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Frangans, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

STOCK FOR GROWING ON

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2½-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties; these will make specimen plants for

Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk.

Plants will be shipped out of pots unless otherwise stated.

Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Importer, Wholesale Grower and Shipper of Pot Plants

See our ad in The Review
of November 3, page 123.

GEO. A. KUHL

Wholesale Grower

PEKIN, ILL.

versity greenhouses, where there are adequate facilities for the staging of such an exhibit. Considerable interest has been shown in the past by the local townspeople, large crowds being in attendance almost constantly. The show

CARNATIONS

F. Dorner & Sons Co.,
LAFAYETTE, IND.

has done a great deal to awaken an interest in this favorite flower.

The opening of the new bridge and West Broad street has proved a great help to the florists on this street. A gigantic parade was the feature of the

New Coleus Harding

HARDING COLEUS is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

HARDING COLEUS makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

HARDING COLEUS, for outside bedding and porch boxes, cannot be beaten.

Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

LOUIS HAHN & SON, R. F. D. 4, Box 75, Millvale Branch, North Side, **Pittsburgh, Pa.**

Mention The Review when you write.

FERNS

POT-GROWN STOCK

2¼-inch.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Boston..... | \$ 6.00 | \$55.00 |
| Roosevelt..... | 6.00 | 55.00 |
| Whitmanii..... | 6.00 | 55.00 |
| Whitmanii Comp... | 6.00 | 55.00 |
| Verona..... | 6.00 | 55.00 |
| Macawii..... | 10.00 | 95.00 |

Fern Runners,
\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

PHOENIX RECLINATA

2½-in., extra large, \$8.00 per 100.

HUGH M. MATHESON

418 S. W. Second Avenue

MIAMI :: :: FLORIDA

ARE YOU INTERESTED IN

HEATHER

FOR

CHRISTMAS?

If so, communicate with yours truly.

A. L. MILLER, Jamaica, N. Y.

BEGONIAS

Luminosa, Prima Donna and Gloire de Chatelaine.

We offer for immediate shipment an excellent stock of Begonias; the 3-inch can easily be made into good 4-inch plants by Christmas.

2-inch...\$3.00 per 100; \$27.50 per 1000. 3-inch...\$6.00 per 100; \$50.00 per 1000

PALMS—Well balanced, clean stock

KENTIA BELMOREANA, single plants

| | | | |
|-------------|-------------------|------------------|-------------|
| 4-inch..... | \$ 6.00 per dozen | 7-inch tubs..... | \$4.00 each |
| 5-inch..... | 18.00 per dozen | 8-inch..... | 6.00 each |
| 6-inch..... | 30.00 per dozen | | |

KENTIA FORSTERIANA, made up plants

| | | | |
|------------------|-------------|------------------|-------------|
| 7-inch tubs..... | \$4.00 each | 8-inch tubs..... | \$8.00 each |
|------------------|-------------|------------------|-------------|

FERNS—Boston, Scottii and Holly

Good, stocky, clean stock, ready for a shift. Will be shipped without pots and will require a larger size to be potted in when received.

4-inch...\$3.60 per dozen; \$25.00 per 100. 5-inch...\$5.40 per dozen; \$40.00 per 100
6-inch....\$8.00 per dozen; \$60.00 per 100

Macawii, Whitmanii and Norwood. Listed in our price list. Palms and Ferns shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

TABLE FERNS

Assorted Table Ferns, including Holly.....3-inch, \$1.50 per doz.; \$6.00 per 100

MISCELLANEOUS STOCK FOR GROWING ON

2-inch.....\$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000
3-inch......75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

Ageratum, six sorts

Alternantheras, eight sorts

Alyssum, Double Dwarf and Giant

Coleus, sixteen distinct sorts

Hardy English Ivy, extra strong

Heliotrope, Chieftain, Mme. Bruant and Mme. Blonay

Lemon Verbenas.

Lantanas, four varieties

Moonvines, white and blue

Petunias, double, single and Rosy Morn.

Parlor Ivy, for hanging baskets

Swainsonas, white

November Price List (Ready.

R. Vincent, Jr., & Sons Co.
White Marsh, Maryland

ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100

ASCHMANN BROS.,

Second and Bristol Sts. and Rising Sun Ave.,
PHILADELPHIA, PA.

Primula Obconica

—The Strain that Leads—

J. L. Schiller, Toledo, O.

opening, which came on Halloween. Among the floats in the parade was one by the Munk Floral Co., which took first prize in its class. Brust the Florist also entered a float which was unusually attractive. Among the figures on the float was one representing the earth and on it a sign, "We give the earth—with every plant." G. Ackerman also entered a float which was worthy of mention. The rain on this day neither marred the good nature of the onlookers nor spoiled the parade.

McKellar's formal opening was heralded by half-page announcements in the local papers. On account of rain on the first day, the opening was held over for several days. Baskets of flowers and good wishes were extended Mr. McKellar and Mr. Thompson by the more progressive florists in the city. The opening was a huge success.

T. J. Ludwig had charge of the White wedding, which was a prominent social affair.

H. K. Wilson is spending a vacation in Tennessee, duck hunting.

L. E. Doyle, formerly with T. J. Ludwig, has been appointed manager of McKellar's High street store.

McKellar's arranged the decoration and bouquets for the Seeds wedding, which took place October 30, at the Franklin Park Methodist church. The firm has several more big weddings booked ahead. Ralph Munk arranged a window to represent the poppy fields of Flanders, in recognition of Armistice day. Dr. Thompson, popular dean of the Ohio State University, recently celebrated his birthday and the people took this occasion to "Say It with Flowers" by sending him several wagonloads of beautiful blooms.

The Fifth Avenue Floral Co. is doing a brisk business under the management of John Clark.

The Bexley Floral Co. is erecting another new house.

Mrs. M. A. Martin has purchased again her range of glass, which was recently sold at sheriff's sale.

Joseph Katona furnished the beautiful palms which decorated McKellar's store at their formal opening. One of these palms, which took much trouble to transport it, stands about nine feet high and attracted much attention by its beautiful foliage and great spread of leaves.
J. W. L.

Abundance of Stock Now Ready

| | | |
|--|--------|---------|
| 2 1/4-inch Asparagus Plumosus | 100 | 1000 |
| and Sprenger | \$5.00 | \$45.00 |
| 4 -inch Asparagus Sprenger | 8.50 | 80.00 |
| 2 1/4-inch Calendulas, Orange King and Prince of Orange | 4.50 | 40.00 |
| 2 1/4-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow | 5.00 | 45.00 |
| 3 -inch Dracaena Indivisa | 8.00 | 45.00 |
| 4 -inch Stevia, dwarf or tall | 7.50 | 70.00 |
| 2 1/4-inch Double Alyssum | 4.00 | 35.00 |
| 4 -inch Calla Lilies | 20.00 | |
| 4 -inch Ferns, 6 varieties | 25.00 | |
| Vinca Variegata, large field grown | 10.00 | 95.00 |

Mail your orders today. Will ship when you are ready. Correspondence solicited.

ALONZO J. BRYAN, Wholesale Florist,
Washington, NEW JERSEY

Mention The Review when you write.

SMITH'S Chrysanthemum Manual

The best work on American Chrysanthemum Culture. Sixty cents postpaid.

Elmer D. Smith & Co., Adrian, Mich.

POMPONS

Mrs. Henry Vincent (Totty), beautiful fawn color, very strong grower, should be in every collection, rooted cuttings, **\$40.00 per 1000.**

I have a pink Sport, single, a wonderful improvement over Mrs. Buckingham, foliage and stem perfect, **\$40.00 per 1000.**

Adelaide (Totty), deep rich mahogany, strong, clean grower, one of the very best, **\$40.00 per 1000.**

Shaker Lady (Totty), bright pink, one of the best in its color, **\$40.00 per 1000.**

STANDARD MUMS

Marigold, the old reliable, **\$35.00 per 1000.**

Mrs. Leslie Davis, Pink Turner (Totty), a wonderful pink, **\$40.00 per 1000.**

Col. Appleton, every bit as good as it was 25 years ago, **\$35.00 per 1000.**

HANS JEPSEN, Maywood, Ill.

Satisfactory Ventilation



is what you get when using the **ADVANCE OPERATOR.** What does this mean to you? Surely, it is worth your investigation.

Our **Greenhouse Fittings** save you time, money and waste. You can do or make everything with them. Strong in design, neat in appearance and prices right.

CATALOGUE GLADLY SENT ON REQUEST.
Inquiries Given Special and Prompt Attention.

WRITE TODAY

ADVANCE CO., RICHMOND, IND.

Mention The Review when you write.

"Plantlife"

Trade-mark Reg. U. S. Pat. Off.

Makes House Plants Grow

R. H. HOOVER LABORATORIES, Inc.
FREEDPORT, ILL.

The KLINKER-KUTTER Shaking Grate

CUTS GOAL COSTS

The KLINKER-KUTTER GRATE WORKS

67 West Maple Street Chicago, Ill.

Mention The Review when you write.

Come and See Our New Varieties of CHRYSANTHEMUM

You will not be able to see them all in bloom at one time, but any time you come, between now and Thanksgiving Day, you will see several varieties that will interest you. Some of the early ones are already cut out. Did you get some of our Thanksgiving Pink last spring?

BAUR & STEINKAMP
3800 Rookwood Ave. INDIANAPOLIS, IND.

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GULF CYPRESS



Greenhouse Materials
Pecky Cypress Bench Lumber
GLASS

HOTBED SASH

All Kinds and Sizes

At lower than the prevailing market prices.



MOST PRACTICAL

SHELF BRACKET



Made for two 6-inch boards or two lines of 1-inch or 1½-inch pipe, and can be clamped on 1 to 2-inch up-right pipe columns.

FLATS 12x22x4 in. with galv. straps at the ends, price 15c each.

NON-KINK WOVEN HOSE

Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.



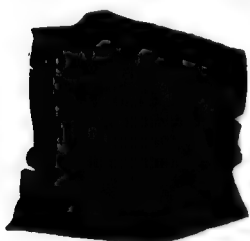
Metropolitan Patented

BOILERS

Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.

PIPE

VALVES FITTINGS



Metropolitan Material Co.
PATENTED GREENHOUSES

1299-1323 Flushing Ave., Brooklyn, N. Y.

Mention The Review when you write.

**Callahan Cut-to-Fit
Greenhouses**
Wolf Ventilating Apparatus
T. J. Callahan Co.
12 South Canal St. — Dayton, O.

Mention The Review when you write.

Permanite

A Real Invention!

We have now perfected a Permanite Gun Filling Machine which is attached right to the barrel and which enables you to fill the glazing gun by turning the crank.

It is really so simple that it is a wonder that this was not available a long time ago. This is something that will interest every greenhouse man in the country. A quick, clean and efficient method for filling glazing guns has long been sought for.

Write us for particulars.

Yours for Efficiency,

THE GARLAND COMPANY
Cleveland, Ohio, U. S. A.

Mention The Review when you write.

DREER'S "RIVERTON SPECIAL" PLANT TUBS

| No. | Diam. | Each | Doz. | 100 | No. | Diam. | Each | Doz. | 100 |
|-----|--------|--------|---------|----------|-----|--------|--------|---------|----------|
| 10 | 20 in. | \$4.95 | \$54.45 | \$412.50 | 50 | 12 in. | \$1.45 | \$16.50 | \$126.50 |
| 20 | 18 in. | 3.65 | 39.60 | 322.30 | 60 | 10 in. | 1.00 | 10.90 | 85.25 |
| 30 | 16 in. | 2.60 | 28.60 | 220.00 | 70 | 8 in. | .85 | 8.80 | 67.10 |
| 40 | 14 in. | 2.10 | 23.65 | 187.00 | | | | | |



The Riverton Tub is sold exclusively by us and is the best ever introduced. The neatest, lightest and cheapest. Painted green and bound with electric-welded hoops. The four largest sizes are equipped with drop handles.

HENRY A. DREER
Seeds, Plants, Bulbs, Supplies
714-16 Chestnut St., Phila.

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GREENHOUSES

WRITE FOR CATALOGUE OR ESTIMATE
State Type of Construction You Want

King Construction Co.,
Harrison Building, Philadelphia, Pa.

7 N. Irving Ave., Scranton, Pa.

North Tonawanda, N. Y.
1 W. 47th St., New York, N. Y.

Mention The Review when you write.

BOILER FLUES

We make a specialty of handling carefully selected boiler flues, 4 inches in diameter and other sizes for **Retubing Boilers**. Also Flues for greenhouse piping, etc. All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

THE H. MUNSON CO.,
Est. 1898. Inc. 1921.
Phone State 5463, 5464
938 W. North Ave. Chicago

Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

CHANGING POINT OF FLOW.

We have added a greenhouse 21x160 feet at the south side of our range and the boiler that is to heat the house is located in the service shed at a point fourteen feet north of the north wall of the house to be heated. Could we get equally good results by putting the highest point of the flow lines at the west end of the house instead of placing it at the farther end?

The house drains to the east eighteen inches in 160 feet, and if the heating capacity of the boiler will not be impaired by making the high point on the flow at the west end we could run our overhead pipes on purlin line supports, making a much better job and keeping the west end of the pipe well overhead.

R. G. C.—Kan.

Whenever possible, it is preferable to run the flow pipes downhill or with the highest part as near the boiler as possible.

If a temperature of 60 degrees is to be maintained, when the outside temperature is 10 degrees below zero, in the house 21x160 feet, it is advisable to use three 2½-inch flow pipes and ten or eleven 2-inch return pipes—the latter in case there is glass in the exposed wall. If a temperature of 50 degrees will suffice, it will only be necessary to use seven or eight 2-inch return pipes.

HEATING TWO HOUSES.

We have erected two connecting greenhouses 15½x100 feet and will use a Lord & Burnham soft coal boiler with a fire box 24x38 inches. We are getting 3,000 feet of 2-inch, 400 feet of 3-inch and 5-inch pipe for flows and returns. What is the proper way to arrange these pipes in order to secure the best results?

T. B. G.—Pa.

The sketch shows that each of the houses has one side wall exposed, con-

**Kroeschell Boilers**

EXTRAORDINARY heating capacity with unusually slow fuel consumption makes Kroeschell Boilers a source of increased profits for greenhouse owners.

Many growers, who replaced other makes of boilers with Kroeschell Boilers, are reporting increased profits by the efficiency and economy of their new Kroeschell Boilers. The many years that Kroeschell Boilers have satisfactorily served in large and small establishments everywhere, leaves no doubt as to the superiority of Kroeschell Boilers for greenhouse heating.

The efficient, economical service of Kroeschell Boilers has been a factor in the accomplishments of many of the largest and most successful greenhouse businesses in the country.

Order Your Kroeschell Boiler by Telegraph or Telephone

Telegraph or telephone your order to us at our expense. Long Distance Phone, Superior 8680; ask for greenhouse department. Your order will be filled at once. We can ship any size or style of boiler you want.

KROESCHELL BROS. CO.

444 W. Erie Street

CHICAGO, ILL.

Emergency Pipe Clamps repair pipes instantly—permanently.



When you buy Emergency Pipe Clamps in box-lots you're taking out leak-insurance.

Here's our net price list:

| | Each |
|--------------|--------|
| 1-inch..... | \$0.68 |
| 1½-inch..... | .81 |
| 1¾-inch..... | .95 |
| 2-inch..... | 1.08 |
| 3-inch..... | 1.69 |
| 4-inch..... | 2.70 |

Orders filled the day received.

Carried in stock by most mill supply houses.

M. B. Skinner Co.
558-562 Washington Boul.
CHICAGO, :: ILLINOIS

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BUY COAL NOW

Best Grades for the Florist
Prices Unusually Reasonable

THE GREENHOUSE COAL CO.
604 S. Dearborn St., CHICAGO, ILL.

Union Grate

A Rocking Grate that Saves Coal
Write for catalogue and prices
MARTIN GRATE CO., 343 S. Dearborn St. CHICAGO

PIPE

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

Pfaff & Kendall, Est. 1902, Newark, N. J.
Fourty St.

PIPE — Second-Hand

All sizes Fittings and Boiler Tubes

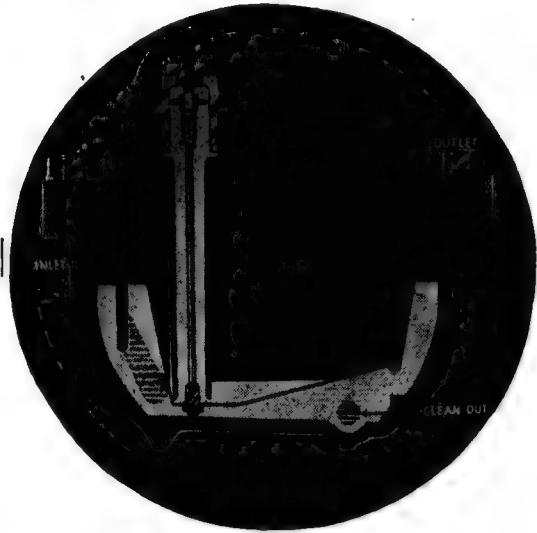
Pipe cut to sketch We guarantee entire satisfaction or money refunded

Philadelphia Second Hand Pipe Supply Co.
1003 N. 7th Street, PHILADELPHIA, PA.

PIPE AND FLUES All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine. **JOHN GROH**
1885 Clybourn Ave. CHICAGO, ILL.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.



Don't Throw Good Coal in the Ash Heap

If you permit condensation to loaf along in your steam lines it is the same as throwing good coal in your ash heap.

Condensation slows your steam—steals its heat—necessitates greater coal consumption.

Fisher Steam Trap

(Type 33)

positively stops this unnecessary loss. It captures condensation quickly; keeps your pipe lines clear. Hot, dry steam has a straight, smooth road to the very end of your runs. Even heat is maintained throughout the range at all times. Your last bench is kept just as warm as the first.

Fisher Steam Trap has an extra large bucket. This gives it greater capacity. A perfect water seal is maintained at all times. This prevents steam leakage and consequent wire-drawing.

Valve and seat are made of monel metal. This metal resists chemical action and is tough and durable—wear is very slow. Regrinding or replacement is seldom necessary.

Write for "THE FISHER TRAP." It is an interesting book of facts.

THE FISHER GOVERNOR COMPANY

527 Fisher Avenue.

Marshalltown, Iowa.

Agencies in all principal cities.

Mention The Review when you write.

Pipe Fittings - Imico Boilers

— FOR GREENHOUSE WORK —

ILLINOIS MALLEABLE IRON CO.

1801-1825 DIVERSEY BOULEVARD CHICAGO

Mention The Review when you write.

ESTABLISHED 1857
S. WILKS MFG. COMPANY
Manufacturers of
WILKS HOT WATER BOILERS
FOR GREENHOUSE HEATING
3517-3539 Shields Ave., CHICAGO, ILL.

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Cokal Hand Stokers SAVE COAL

Ask us to send our combustion engineer
COKAL STOKER CORPORATION
1039 No. Clark St. CHICAGO, ILL.
Phone Superior 7701

Mention The Review when you write.

taining thirty inches of glass and thirty inches of concrete. The temperature desired is 55 to 60 degrees. Each house has two side benches, with a solid bed in the center.

From the sizes of pipe ordered, it is inferred that the idea is to use 3-inch flows and 2-inch returns, which will be all right.

For each house it will be advisable to use two 3-inch flow pipes, placing them on the side wall plates and giving them a slight downward slope. At the farther end of the houses connect each flow pipe with a coil of five 2-inch returns on the outside walls and four returns on the inside walls.

This will only require about 1,800 feet of 2-inch pipes, and good results can be obtained with 1,600 linear feet. If 55 degrees will suffice, when the temperature is 10 below zero, the number of return pipes in each house can be reduced to seven, which would require only 1,400 feet of 2-inch pipe.

The boiler is amply large to heat the two houses.

FOR CONNECTING HOUSES.

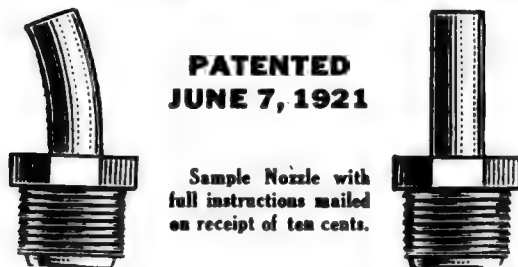
Will you kindly give the heating requirements for two greenhouses, one 12x40, six feet at the plate, nine feet at the ridge, thirty-six inches of glass in side walls and glass in the ends; the other, annexed, 7x40 feet, six feet at the plate, nine feet at the ridge, thirty-six inches of glass on side wall and the end glass? I have a good deal of 2-inch pipe I should like to use. Temperature to be maintained, with hot water, is 60 degrees in the large house and 45 or 50 degrees in the small house. What rating should the boiler have?

W. H. B.—O.

A greenhouse 12x40 feet and with three feet of glass in each side wall can be heated to 60 degrees by using three 2-inch flow pipes and six 2-inch returns. Place one of the flow pipes on each of the side wall plates and the other two feet below the ridge, giving them a slight slope. Two returns should be placed on each of the side walls and the other on the inside legs of the benches.

In the other house use a 2½-inch overhead flow and four 2-inch returns. If preferred, two 2-inch flow pipes may be used.

MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



**PATENTED
JUNE 7, 1921**

Sample Nozzle with
full instructions mailed
on receipt of ten cents.

March Automatic Irrigator Co., Muskegon, Mich.

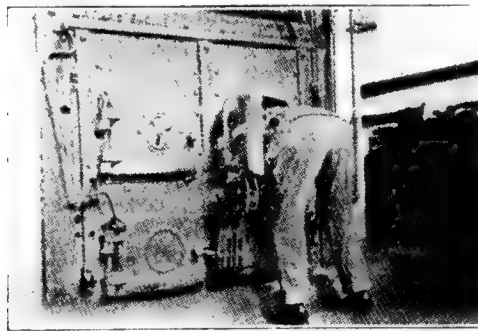
We manufacture a complete line of irrigator equipment.
Ask us.

Mention The Review when you write.

Our Hand Stoker IS A GOOD ONE FOR FLORISTS

Address,
FEDERAL HAND STOKERS
71 W. Maple St. Chicago, Ill.

Do You Know



On Tour of Investigation.

Ask for our booklet D-45 on "Modern Furnace Building."

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities.

PLIBRICO
JOINTLESS
FURNACE LINING

JOINTLESS
FIRE BRICK CO.
1134 CLAY ST. CHICAGO.

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\$10 MAY MEAN THOUSANDS TO YOU



Price
\$10.00

The small amount of ten dollars invested in a Standard Thermostat now may save you thousands of dollars. There are many things that might happen to make the temperature in your greenhouse fall. In a few hours your plants would be ruined. While you are asleep many things can happen—your crops are always in danger—

But not if you are equipped with the Standard Thermostat. The Standard Thermostat protects you from just such dangers. It will ring a bell at your bedside when danger is near. It can be adjusted any way you want it. Anybody can put it up. Complete instructions with every instrument.

Get one to-day, \$10.00

(G. H. 4, same as G. H. 3, only under lock and key, \$15.00)

Standard Thermometer Co.
65 Shirley St. BOSTON, MASS.

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Morehead
Back to Boiler
SYSTEM

**Points the
Way to
Economy of Fuel**

BEGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

MOREHEAD MFG. CO.

Dept. "M" 299

DETROIT, MICH.

Mention The Review when you write.

It Lets the Florist Sleep

You don't have to sit up and watch a
GIBLIN GREENHOUSE BOILER
GIBLIN & CO. UTICA, N. Y.

Let us tell you what one will cost delivered at your Railroad Station.

WRITE NOW

GREATER PROFITS BY GREATER PRODUCTION

There Is Only One Best Fertilizer for Flowers

PREMIER BRAND PULVERIZED POULTRY MANURE

ENDORSED BY LEADING GROWERS IN ALL LINES

A REPRESENTATIVE TESTIMONIAL

W. J. PALMER & SON

LANCASTER, N. Y., July 20, 1921.

PULVERIZED POULTRY MANURE CO.,
431 South Dearborn Street,
Chicago, Ill.

Gentlemen:

Find enclosed check covering the last shipment of Pulverized Poultry Manure. We think very well of this fertilizer; getting extra good results wherever used. We have been feeding the rose beds in the greenhouses and like it better than any fertilizer we have ever used.

Yours Respectfully,

W. J. PALMER & SON

By B. S. Myers, Manager.

Shown at National Convention

Growers of Roses, Dahlias, Ferns, Gladioli, Carnations, Sweet Peas and other flowers are loud in their praise of this wonderful fertilizer and of the results obtained by its use.

"Eventually, why not now?"

It has proven superior to all other fertilizers, both under glass and in the field.

NATURE'S BEST PLANT FOOD **SOLD BY LEADING DEALERS**

If your dealer does not have it, write us—DO IT NOW!

A rich, complete fertilizer that gets desired results and gets them quickly.

Immediate shipment. Plants at
BUFFALO, N. Y., and KANKAKEE, ILL.

PULVERIZED POULTRY MANURE CO.,

431 So. Dearborn Street,

CHICAGO, ILL.



Safe and dependable for every use
under glass or in the field.

Prepared only by

The Pulverized Manure Co.

No. 33 Union Stock Yards, CHICAGO

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GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

Weeber & Race

1815 Johnson St. N. E., MINNEAPOLIS, MINN.

Mention The Review when you write.

Asbestfalt

(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

Metropolitan Material Co.

PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. PECKY CYPRESS, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber

WRITE FOR PRICES

ADAM SCHILLO LUMBER CO.,

Kingsbury and Weed Sts.
CHICAGO

L. D. Phones Lincoln 410 and 411

WORCESTER, MASS.

Flower Show.

The Worcester County Horticultural Society held its annual chrysanthemum show November 3 and 4 and it was declared by all who saw it to be one of the best exhibitions ever held.

In the center of the hall H. Lange staged an autumn garden. The dais was occupied by a magnificent group of plants and flowers staged for effect by Allen J. Jenkins, gardener to Mrs. Homer Gage, of Shrewsbury. Randall's Flower Shop had two large groups, along with a striking table decoration in yellow. A. N. Pierson, Inc., Cromwell, Conn., was awarded a certificate of merit for new varieties of mums.

In the chrysanthemum awards Iris-thorpe Farm took first prize for ten blooms, for collection, for singles and for plants. In the mum plant display H. F. A. Lange took second prize; W. D. Ross, third, and Randall's Flower Shop, fourth.

In spite of the late spring frosts, much fine fruit was shown in apples, pears, peaches, etc.

Various Notes.

Black frosts are in evidence and outdoor flowers are, therefore, at an end. Nurserymen and gardeners are more than busy.

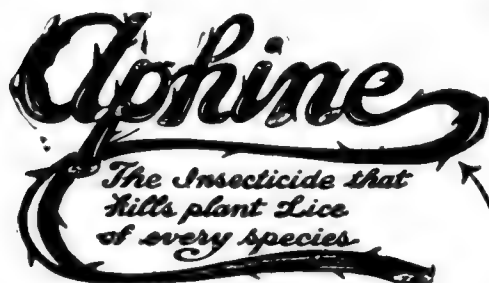
Worcester's flower shops are all busy and, since the mum show, it looks like the holiday season here, when one takes a peep into the display windows and interiors.

Miss Lucy Coulson, librarian and assistant secretary of the Worcester Horticultural Society, has returned from Nova Scotia, where she spent a much-needed vacation. E. A.

DENVER, COLO.

During the last few days of October business reached a low ebb, due probably to the general retrenching through fear of a railroad strike. It picked up well, however, during the week ending November 5. There was practically no oversupply in either roses or carnations, and large quantities of mums were handled at fair prices.

W. S. Dolan, of the American Greenhouse Mfg. Co., Chicago, and F. A. Haenselman, of Boulder, Colo., were visitors here last week. R. E. H.



THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

Aphine Mfg. Co., Madison, N. J.

Fumigation of Greenhouses and Nurseries

BY MEANS OF

"CYANEGG"

96/98% SODIUM CYANIDE

This is the title of a booklet which we shall be glad to send free of charge, describing this efficient and inexpensive method of fumigation. We shall also be pleased to quote prices for CYANEGG when sending this booklet.

THE ROESSLER & HASSLACHER CHEM. CO.
709-717 Sixth Avenue NEW YORK

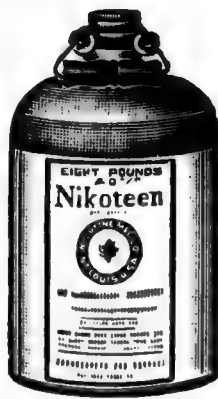
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Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

Aphis Punk.



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

Red Ring Brand
NIKOTEEN

1 lb.



1/2 lb.

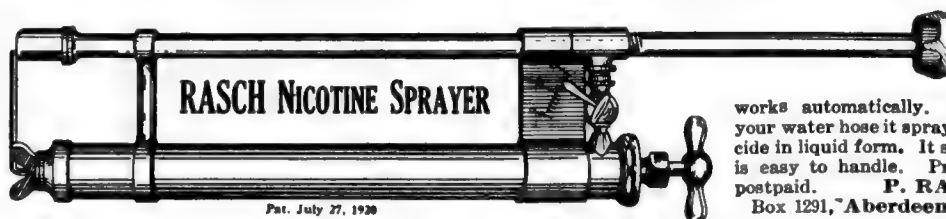


2 oz.



1 oz.

Mention The Review when you write.



RASCH NICOTINE SPRAYER

Pat. July 27, 1920

The
RASCH
Nicotine
Sprayer

works automatically. Connected to your water hose it sprays any insecticide in liquid form. It saves time and is easy to handle. Price, \$15.00, postpaid.

P. RASCH
Box 1291, Aberdeen, S. Dakota

Mention The Review when you write.

CUT TOBACCO STEMS

Fresh dry stems—cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST
100 lb. bag, \$3.00; 500 lbs., \$10.00.

TOBACCO PRODUCTS CO.,
Box 282-B LANCASTER, PA.

Mention The Review when you write.

CHRYSALINE

The ideal plant food. Unequalled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

KINNEY PUMP

For applying liquid manure this pump has no equal. Postpaid, \$2.10.

Elmer D. Smith & Co., Adrian, Mich.

How to Increase Sales of Foliage Plants

The plants free from insects, with waxy, clean leaves, perfect specimens, are the ones that your customers pick. This can be accomplished by the use of

Gets-There Insecticide Soap,

recommended years ago by Edwin Lonsdale, and still used by leading growers, nurserymen and florists. It will cost you but \$1.00 for a trial can to prove it, then buy it from your supply house.

GETS-THERE SOAP CO.,
CONSHOHOCKEN, PA.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.

Always mention the Florists' Review when writing advertisers.

It costs but 25¢ to fumigate the ordinary greenhouse

Aside from its efficiency, the most satisfactory feature of Hall's new Nicotine Fumigator to a greenhouse man, is its remarkable economy. Three cones of this deadly tobacco powder will rid the average greenhouse (20 by 100 feet) of aphids, thrips and similar sucking insects. There are about thirty cones in a 2½-pound tin.

Hall's Nicotine Fumigator retains its strength indefinitely—12½% pure nicotine guaranteed.

It lights quickly, burns evenly and will not go out. No waste—every particle is consumed.

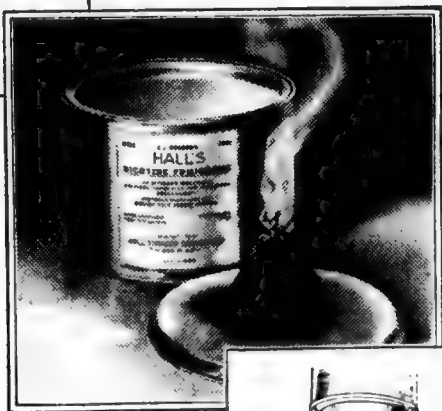
One-pound tins, \$1.25; 2½-pound tins, \$2.50; 10-pound tins, \$8.50.

Other Hall Nicotine Insecticides are:—**Hall's Free Nicotine** (40% nicotine guaranteed) for greenhouse spraying or vaporizing; **Hall's Nicotine Sulphate** (40% nicotine guaranteed) for outdoor spraying; **Hall's Tobacco Dust** (1% nicotine guaranteed) for dusting.

HALL TOBACCO CHEMICAL CO.
3955 Park Ave., St. Louis, Mo.



1
Fill the conical cup that comes with each tin.



2
Press down with bottom of an empty can or tin plate.



3
Invert, set on floor, remove cup and light.

HALL'S

NICOTINE INSECTICIDES

CINCINNATI, O.

The Market.

At the close of last week plenty of stock could be had at almost any price. Large mums are now in great quantity and the same can be said of pompons. The latter can be had in almost any color at from 35 to 50 cents per bunch. Roses are abundant, but they move fairly well. Carnations are now longer in stem and the quality is getting better as the season goes on.

Easter lilies are plentiful and can be had at one's own price. Sweet peas are now arriving in much larger shipments than has previously been the case this season. An unusually good lot of boxwood in bags arrived last week and went well. Some record sales in strawflowers and sheet moss were noticed last week.

Various Notes.

The shop of H. W. Sheppard reports an unusually good week in debutantes' orders and also a good many telegraph funeral orders.

Charles Lantry, of the G. Mickley Co., has been seen moving through the market speedily of late. This indicates good business at that shop.

The William Murphy Co. has been receiving some fine pompons of the Doty and Buckingham varieties from Fred Lemon, of Richmond, Ind., and good large mums from R. H. Witterstaetter, of Price Hill.

Fred Gear, of Upper Vine street, reports business as being brisk the last week.

E. A. Forter reports a good funeral work week. Also a number of wedding orders had to be taken care of.

C. E. Critchell just received a new shipment of green sheet moss. He says that he had a good week in supplies.

E. G. Gillett is receiving some excellent large white mums. These are cleaned up daily.

Ray W. Murphy and C. E. Critchell, of Cincinnati, and J. H. Hill, of Richmond, Ind., attended the Tennessee state florists' convention. They report business through the south not so good as it is here, the reason being that there is plenty of outdoor stock and consequently the indoor stock does not move.

Julius Baer should have special mention for his artistic basket arrangements that were much in prominence the last week.

Visitors last week were S. C. Mayer, of Lion & Co., New York; M. H. Cohen, of Cohen & Hiller, New York; Joseph R. Goldman, of Middletown, O., and G. H. Herdegen, of Aurora, Ind.

G. H. K.

GREENHOUSE GLASS

ALL SIZES BEST BRANDS

SHARP, PARTRIDGE & CO.
2263 Lumber Street,
CHICAGO

GLASS for GREENHOUSES

Get Our Prices

JOSEPH ELIAS & CO., Inc.
LONG ISLAND CITY, N. Y.

Greenhouse Glass

BENJAMIN H. SHOEMAKER

DISTRIBUTOR OF

**LIBBEY-OWENS' flat drawn Sheet Glass,
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands
produced by high-grade factories.**

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

Mention The Review when you write.

GREENHOUSE GLASS LOW PRICES PROMPT SHIPMENTS

GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.

Our Service and Prices Will Save You Time and Money.
We Solicit Florists' Inquiries.

THE THROOP-MARTIN CO.. COLUMBUS, OHIO

GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

Ohio Plate & Window Glass Co. 309-319 Morris St. Toledo, Ohio

DAYLITE GLASS CLEANER - QUICK - POWERFUL

Will Not Injure Paint or Putty

25 gals. or more, per gal. - \$1.00
5 to 25 gals., per gal. - 1.25
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price. F. O. B. Chicago.

ANDERSEN SPECIALTY CO.



Leaves No Greasy Surface

One gallon will clean from 500 to 700 sq. ft.

ASK YOUR JOBBER FOR IT
or write to

6 EAST LAKE ST., CHICAGO
Phone Central 630

Retail Florists—Attention!

Every Retail Florist is asked, times without number, for something to keep house plants healthy and make them grow.

The Public Wants It — We Have It — Here It Is

ZENKE'S "NEW PLANT LIFE"

A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless.
In Chicago alone over 300 Retail Florists are selling it and sending repeat orders every month.

SPECIAL INTRODUCTORY OFFER—Cut coupon below and order today

EXCELL LABORATORIES, 4535 Ravenswood Ave., CHICAGO, ILL.

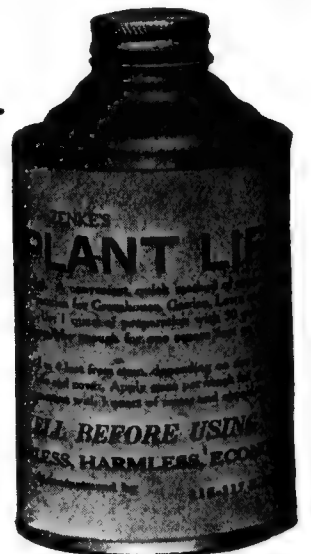
Enclosed please find check for \$10.00, for which kindly ship at once, the following:

5 Doz. NEW PLANT LIFE, 1/2-pint size, @ \$2.00.....\$10.00
1 Doz. NEW PLANT LIFE, 1/2-pint size.....FREE

Also a good supply of leaflets, without charge. Retailing at 25c per can, brings \$18.00, or \$8.00 net profit.

Name.....

Street..... City and State.....



1/2 - pint can
Retails for . . **25c**

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Mix Your Own With a Jaeger

THERE'S just one substantial, everlasting material to use in building benches and side walls in your greenhouse **Concrete**. And there's just one way to put these jobs through in jig time and at small cost—that's to do them on your own time, with your own mixer.

Hundreds of greenhouse men have found the Jaeger Mixer (3-E) an ideal outfit for their use. They have found this "Mix-a-Minute" tilting-drum machine a thoroughly profitable investment. It is compact, simple and the "right" size. You'll be surprised at the price. Write today.

THE JAEGER MACHINE CO.
526 Dublin Ave. Columbus, Ohio



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Greenhouse Glass

WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform **Grading, Flattening, Annealing and Careful Packing.**

"GET ACQUAINTED" WITH OUR SPECIALTIES
29-34-39-ounce Glass

AMERICAN WINDOW GLASS CO.

General Offices: **Farmers' Bank Building, PITTSBURGH, PA.**

Mention The Review when you write.

BEST QUALITY

EXTRA HEAVY

PROMPT SHIPMENT

Greenhouse Glass

SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

WRITE US FOR PRICES

Baur Window Glass Co., Eaton, Indiana

Mention The Review when you write.

Mr. Grower:

"WIRE TIE" for those Hyacinths, in fact any plant you now tie to a stake with cord. Try them. Samples free.

Wm. F. Buschardt,

6 E. Woodland Ave., ARLINGTON, MD.

Mention The Review when you write.

BLAKE'S LEVER CLIP for Roses, Carnations, etc.; fasten stakes, cross wires, etc. They never slip, and are a great saving of both time and money.

Price\$1.75 per 1000
5000.....\$1.60 per 1000
10,000 or more..... 1.40 per 1000
F. O. B. Rochester. Samples Free.

B. S. BLAKE & SON
8 Melrose St., Rochester, N. Y.

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MASTICA



USE IT NOW.

F. O. PIERCE CO.

P. O. Box 294

NEW YORK

Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

Lasts Longer than Putty. Easy to Apply

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Dreer's Peerless Glazing Points

For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

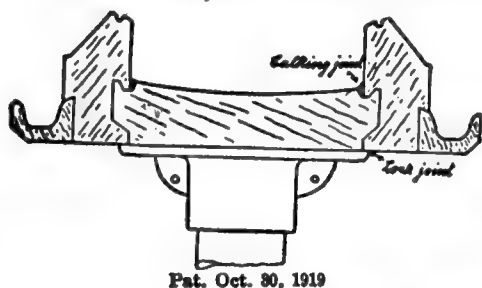
Write for samples and price.

HENRY A. DREER,
714 Chestnut Street,
Philadelphia.



Mention The Review when you write.

"A satisfied customer is the best AD"



Messrs. H. G. HULBERT & SON, Hubbard, Ohio, write:

"We are more than pleased with the last house furnished by your firm and hope to have more of them soon. The LEAK-PROOF gutter is great."

We are the patentees and sole manufacturers of this LEAK-PROOF gutter which is giving so much satisfaction.

ICKES-BRAUN MILL CO.

2330 Wabansia Avenue,

Near Western and North Aves.

CHICAGO, ILL.

Greenhouse Material, Greenhouse Hardware, Permanite, Paint, etc.

NEWARK, N. J.

The Market.

Business is gradually improving. The fact that flowers are a little more reasonable leads many to buy small quantities, where they would not buy at prices such as prevailed a year ago. The profit to the retailers is greater also at these somewhat lower prices. But even with the stimulus of lower prices, transient trade is still slow. There has been considerable funeral work of late and a number of florists have had much wedding work. Chrysanthemums continue to be the popular choice, although there is now a great variety of flowers to choose from.

Various Notes.

William Weismantel reports that he has had considerable wedding work of late. He has also had much funeral work.

James J. Plunkett and Miss Elizabeth O'Brien, also of Newark, who were married recently at St. James's church by the Reverend John Gormley, have returned from their honeymoon, which included visits to Philadelphia and Washington. They reside at 245 Walnut street.

The annual public exhibit of chrysanthemums is now open in the greenhouses of the Essex county park commission, in Branch Brook park. In addition to the chrysanthemums, there are many wonderful specimens of begonias. The exhibit will continue until November 13.

R. B. M.

ORLANDO'S NEW SHOP.

The citizens of Orlando, Fla., have received an added convenience with the opening of the downtown office of the Violet Dell Florist, in the new Armory Arcade, Saturday, October 15. The Violet Dell Florist began business fourteen years ago with a few pansy and violet beds and has grown to such an extent that the opening of its new office was announced by a full-page advertisement in the Orlando Evening Reporter-Star.

FIRE DESTROYS RANGE.

A fire, caused by a defective flue running from the boiler to the chimney, destroyed the boiler room, sheds and a part of the greenhouses of Joseph Kintzele, Michigan City, Ind., Thursday evening, October 27. The damage amounted to \$5,000 and was not covered by insurance. Mr. Kintzele will rebuild.



THOSE ROUND BOTTOM RED POTS

STANDARD POTS
AZALEA POTS
BULB PANS
HANGING BASKETS
FERNERY LININGS
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago
Phone Kildare 2726 5220-30 Norwood Park Ave.

Mention The Review when you write.

THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

W. H. Elverson Pottery Co., New Brighton, Pa.

Mention The Review when you write.



KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

KAHLER POTTERY CO. - LOUISVILLE, NEB.

GEORGE KELLER POTTERY CO.

Successors to

GEO. KELLER & SON

Manufacturers of

RED POTS

Before buying write for prices

2614-2622 Herndon Street

Near Wrightwood Avenue

CHICAGO, ILL.

Mention The Review when you write.



No loss if you mend your split carnations with

SUPERIOR CARNATION STAPLES

35c per 1000; 3000 for \$1.00, postpaid.

Wm. Schlatter & Son

12 Pyncheon St.

Springfield, Mass.



BEFORE

AFTER

Mention The Review when you write.



SPLIT CARNATIONS

Easily Mended with

Pillsbury's Carnation Staples

"Best device on the market."—Joseph Traudt.

"Could not get along without them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid

I. L. Pillsbury, Galesburg, Ill

Mention The Review when you write.

When it comes to Greenhouses come to Hitchings & Co.

Send for Supply Book

New York 101 Park Ave. Boston 294 Washington St.

If you have not seen our wonderful
JIM'S ELASTIC
write us today for free sample
The Quality Brands Company
Cleveland, Ohio.

PARANOID—The perfect Glazing
Made in Black and Natural Putty Color.
Manufactured by
THE PARANOID CO., Cleveland, Ohio
The Zetlitz Floral Products Co., Dayton, Ohio
Distributors

Greenhouse Construction Material

FITTINGS — HOTBED SASH



SAFE and DURABLE houses that give satisfaction because they are constructed of the best materials. Our prices are the lowest, our service the best.

ESTIMATES AND CATALOGUE FREE

Louisiana Red Gulf Cypress and Washington Red Cedar (WOOD WORK)

A. DIETSCH CO., DEPT. "B." 2640 SHEFFIELD AVE. Chicago, Ill.



ORDER NOW

St. Louis
Standard Red Pots

All Regular Sizes

They are the best. All orders receive prompt attention.
Prices on application.

ST. LOUIS POTTERY & MFG. CO.
5240 Northrup Ave. ST. LOUIS, MO.

Mention The Review when you write.

WHY WAIT TO ORDER YOUR Flower Pots?

Have them when you need them.
It's like money in the bank.

ORDER TODAY DO NOT DELAY
GET THE BEST, FROM
Missouri Pottery & Supply Co.
4219 Iowa Ave., ST. LOUIS, MO.

Mention The Review when you write.



The Pfaltzgraff
Pottery Co.
Florists' Pots
YORK, PA.

Mention The Review when you write.

BIRD
NEPONSET
Waterproof Paper
FLOWER POTS
BIRD & SON, Inc.
EAST WALPOLE, MASS.

Mention The Review when you write.

The Regan Printing House
Large Runs of
CATALOGUES
Our Specialty—Get Our Figures
531-537 Plymouth Pl., CHICAGO

STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. PRICES LOW, QUALITY GUARANTEED.

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

Mention The Review when you write.

IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

WE WILL SHIP WHEN YOU ARE READY.

REMEMBER that we solved the breakage problem years ago **IONIA POTTERY CO., IONIA, MICH.**

Mention The Review when you write.



"MOSS AZTEC"
Ware
Azalea Pots
Hanging Baskets
Lawn Vases
Bird Baths, Etc.

THE ZANE POTTERY CO., HORACE C. GRAY CO. So. Zanesville, Ohio
260 Fifth Ave., New York.

Mention The Review when you write.

COMPETITION PROVES OUR QUALITY

RED POTS

Best Materials—Skilled Labor—Uniformly
Burned—Carefully Packed.

CAMBRIDGE

NEW YORK



World's Oldest and Largest Manufacturers of

FLOWER POTS

A. H. HEWS & CO., INC.
Cambridge, Mass.



Samples and prices upon request.

A. W. HARRIS MFG. CO.,
101 E. Pine St. SLEEPY EYE, MINN.
Mention The Review when you write.

SKINNER
SYSTEM
OF IRRIGATION

Costs You Nothing

although you have to pay for it.
It costs you nothing, because

It Pays for Itself

Send for facts and figures

The Skinner Irrigation Co.
223 Water Street Troy, Ohio

Mr. Greenhouse Man!

Do your greenhouses need repairs?

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

We Can Save You Money

MIKE WINANDY, Jr., Greenhouse
Builder
Phone Sheldrake 3214
6054 Ridge Ave., CHICAGO, ILL.

◆ Classified Ad Department ◆



It Pays

ABELIAS

Abelia Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, 85,000 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100
Oak Grove Greenhouse, Tuskegee, Ala.

ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.
S. S. Skidelsky & Co., 50 Park Place, New York.

AGERATUMS

Ageratum Stella Gurney, rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Ageratum Dwarf Blue Star, \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.

Rooted cuttings..... Per 1000
Extra strong, 2½-in..... \$10.00
500 at 1000 rates. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,

Pontiac, Mich.

THE BEST WAY

to get rid of your surplus stock

is to use the

REVIEW'S

Classified Advs.

Alternantheras, red, yellow and green; strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and yellow; rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Alternantheras, red, \$8.00 per 1000.

A. D. Ferguson, Sta. D, Omaha, Neb.

AMARYLLIS

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

ANCHUSAS

Anchusa, Dropmore variety, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

ANTIGONONS

10,000 ANTIGONON LEPTOPUS.

Pink Vine or Rose on the Mountain, 3-year-old, strong 2½-in., \$10.00 per 100.

FRED ZIEGLER,

1830 Soniat St., New Orleans, La.

AMPELOPSIS

AMPELOPSIS VEITCHII.

Boston Ivy.

Two and 3-year, transplanted and well rooted. 3-year, XX, 2½ to 4 ft., \$20.00 per 100. 2-year, XX, 2 to 3 ft., \$15.00 per 100, \$125.00 per 1000. 2-year, strong, 18 to 24 inches, \$10.00 per 100, \$80.00 per 1000. 2-year, good, 18 to 24 inches, \$7.00 per 100, \$50.00 per 1000. 2-year, strong roots, tops below 18 inches, \$5.00 per 100, \$40.00 per 1000. 2-year, light, for lining out \$15.00 per 1000. 1-year good, 20 to 30 inches, \$20.00 per 1000; 1-year, light, 10 to 30 inches, \$8.00 per 1000, 5000 and over, \$7.00 per 1000.

All above by express, packed free.

3-year, XX, \$4.00 per doz.; 2-year, XX, \$3.00 per doz.; 2-year, 18 to 24 inches, \$5.00 for 50, \$8.00 per 100; 2-year, short tops, \$4.00 for 50, \$6.00 per 100, by parcel post. Special prices for larger quantities.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 2½-in., \$5.00 per 100, \$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Klehm's Nurseries, Inc., Arlington Heights, Ill.

ANTHERICUMS

Anthericum Mandaianum, 2½-in., \$6.00 per 100.
Baur Floral Co., Erie, Pa.

Rates for advertising in this department
18 cents a line net per insertion
Minimum advertisement, 2 lines

ARTEMISIAS

ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES,
Box No. 97, Painesville, O.

ASPARAGUS

ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.

2½-in., \$5.00 per 100, \$45.00 per 1000.

Heavy 4-in., \$15.00 per 100.

Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

PLUMOSUS AND SPRENGERI.

Plumosus and Sprenger, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.

Plumosus and Sprenger seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,

43 West 18th St., New York, N. Y.

ASPARAGUS, SPRENGERI AND PLUMOSUS.

Plumosus, 2½-in. \$4.00 Per 100 Per 1000
Sprenger, transplanted, strong, \$35.00

bushy, bench-grown 15.00
Sprenger seedlings 1.00 8.00

Cash.

H. M. BUCKLEY, SPRINGFIELD, ILL.

ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. \$15.00 per 100
Sprenger, 4-in. 15.00 per 100

Sprenger, 3-in. 8.00 per 100
Sprenger, 2½-in. 5.00 per 100

LOOMIS GREENHOUSES, LOOMIS, CAL.

ASPARAGUS PLUMOSUS NANUS.

Beautiful field-grown clumps, sprays 1 to 2 ft., with many young tips; suitable for 6 and 7-in. pots, 40c each, \$35.00 per 100. Packing free. Cash, please.

RIVIERA GARDENS,

Ocean Springs, Miss.

SEEDLINGS.

Asparagus Sprenger seedlings,

\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,

Fort Pierce, Fla.

ASPARAGUS SPRENGERI,

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

ASPARAGUS PLUMOSUS,

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

Asparagus, Plumosus Nanus and Sprenger seedlings, \$9.00 per 1000; 2½-in., \$4.00 per 100.

Plumosus, 3-in., \$7.00 per 100.

Samuel Whitton, Utica, N. Y.

Asparagus Sprenger, 700 strong 3-in., 6c each; Asparagus Plumosus, 1500 strong, bushy 2½-in., \$5.00 per 100, \$45.00 per 1000.

John Hochenauer, Sta. D, St. Joseph, Mo.

Asparagus Sprenger seedlings, \$1.25 per 100, \$10.00 per 1000.

Special offer: Sprenger and Plumosus while they last, fine 2½-in., \$4.50 per 100, \$40.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in. Per 100 Per 1000
..... \$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in., \$4.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

ASPARAGUS SPRENGERI.

"Can't be beat, 3-in.,"

\$8.00 per 100; also a few Asparagus Plumosus Nanus, \$8.00 per 100.

WESTWOOD FLOWER & PLANT CO.,

Lynam St. near Hoover Ave., Dayton, O.

SPRENGERI AND PLUMOSUS.

Sprenger, 2½-in., \$6.00; 3-in., \$8.00 per 100.

Plumosus, 2½-in., \$6.00; 3-in., \$10.00; strong 4-in., \$25.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000;

3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

ASPARAGUS PLUMOSUS.

Fine, 2½-in. \$ 6.00 per 100

Strong, 4-in. 15.00 per 100

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Asparagus Sprenger, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.

Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

Asparagus Elongatus, cut and come again; strong, heavy seedlings at clearance prices, need the room, \$10.00 per 1000; 250 at same rate.

F. W. Fletcher, Orlando, Fla.

3000 SPRENGERI.

2½-in. nice, big plants, \$4.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Asparagus, Plumosus and Sprenger, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

20,000 ASPARAGUS SPRENGERI.

To move quick, we offer from 2-in. pots at \$2.50 per 100, \$24.00 per 1000. Cash.

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Asparagus Plumosus Nanus and Asparagus

Sprenger, 2-in., \$4.50 per 100, \$40.00 per 1000.

A. M. Augsburg, 231 Gilbert Ave., Peoria, Ill.

Asparagus Plumosus, nice 2-in., \$3.50 per 100;

2½-in., \$5.00 per 100. W. S. Gibney, 50 Buena

Vista Ave., Hagerstown, Md.

Asparagus Sprenger, 4-inch, good stock, \$10.00

per 100. Cash, please.

Leroy Shauhan, Kokomo, Ind.

Asparagus, Plumosus and Sprenger, 2½-in., \$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.

A. J. Schmutz, North Adams, Mass.

Asparagus, Sprenger and Plumosus, 2½-in.,

\$4.00 and \$5.00 per 100.

Tarentum Greenhouses, Tarentum, Pa.

Asparagus Sprenger, 3-in., 7c; Plumosus and

Sprenger, 2½-in., 5c each.

C. Humfeld, Clay Center, Kan.

Asparagus Plumosus, 5000 2½-in., also 5000

Sprenger, 2½-in., \$4.00 per 100.

Greenville Floral Co., Greenville, Mich.

Asparagus, Plumosus and Sprenger, from 2½-

in. by 3-in. pots, \$3.00 per 100.

Bird Forrest, Waxahachie, Tex.

Asparagus Sprenger, 2½ and 3-in., \$3.50 and

\$6.00 per 100.

Kelly's Greenhouses, Kokomo, Ind.

Asparagus Sprenger, 2½-in., \$5.00 per 100,

\$45.00 per 1000. Schmidt & Meine, 3121 Market

St., Youngstown, O.

Asparagus Sprenger seedlings, extra strong,

\$9.00 per 1000, prepaid.

Lyon & Anderson, Belvidere, Ill.

Asparagus Sprenger, nice, bushy plants, 4-in.,

15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Asparagus Sprenger, strong 2-in., \$4.00 per

100; Plumosus, strong, 2-in., \$4.00 per 100. Cash.

Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprengeri seedlings, \$8.00 per 1000, parcel post O. O. D. L. C. Fields, 328 North 10th St., Kansas City, Kan.

Asparagus Sprengeri, 2-in., \$3.00 per 100; **Asparagus Plumosus, 2-in., \$4.00 per 100.** Cash. Jacobs Bros., Peoria, Ill.

Asparagus Sprengeri, strong, 2-in., \$3.00 per 100, \$27.50 per 1000. J. C. Schmidt, Bristol, Pa.

Asparagus Sprengeri, extra strong 2½-in., 4½c each; 3-in., 6c each. Odor Greenhouses, Iola, Kan.

Asparagus Plumosus, 2-in., \$3.50 per 100. J. H. Dann & Son, Westfield, N. Y.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100. Park Floral Co., St. Joseph, Mo.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$5.00 per 100. Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 35c each. Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each. Cash. H. A. Cook, Oberlin, O.

ASPARAGUS ROOTS

Asparagus Roots, Palmetto and Argenteuil, No. 1, 2-year, \$1.75 per 100, \$12.00 per 1000; **No. 1, 1-year, \$1.25 per 100, \$8.00 per 1000.** Harry J. Squires, Good Ground, N. Y.

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LARGEST STOCK IN UNITED STATES. Ready for forcing this winter.

Fieldier's White, Formosa, Ivoryana, Indica Alba, Lateritia Alba Suprema, Louise Margat-tin, Model de Marc, Phoenixa, Reddish Salmon, Rosy Purpurea and Venus. Write for prices.

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Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

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PRIDE OF NEWCASTLE, OUT OF 4-IN. POTS, 25c EACH.

BEGONIA MRS. M. A. PATTEN, OUT OF 4-IN. POTS, 20c EACH.

BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS IN BLOOM. READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

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PLUS 2c A PLANT TO COVER COST OF PACKING CASE AND PAPER POTS.

54 PLANTS TO A FULL SIZED CASE. ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT. G. R. NOBLE, PADUCAH, KY.

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Large stock of fine plants, full of blooms and buds.

| | 4-in. | 5-in. | 6-in. | 7-in. |
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| Mellor | \$.65 | \$1.00 | \$1.50 | \$2.00 |
| Lorraine, improved | .50 | .75 | 1.00 | 1.50 |
| Otto Hacker | .25 | .50 | | |
| Corallina de Lucerne | .25 | .50 | | |
| Luminosa | .25 | .50 | | |
| Prima Donna | .25 | .50 | | |

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| | Per 100 | Per 1000 |
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| Chatelaine | \$ 7.00 | \$ 65.00 |
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| Pride of Newcastle | 10.00 | 95.00 |
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100 Luminosa, 4c; 100 Argenteo-Guttat, 4c; 100 Corallina de Lucerne, 6c; 100 Silver Grape Leaf, 10c; 25 3-in. Silver Grape Leaf, 12c; 100 mixed Vernon, Magnifica and Prima Donna, 5c; 50 2-in. and 2½-in. Prima Donna, Magnifica and Vernon in bloom, 5c each.

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Argenteo-Guttata, 2½-in., \$15.00 per 100
Rosea Picta, 2½-in., 7.00 per 100
Pink Rubra, 2½-in., 7.00 per 100
Luminosa, 2½-in., 6.00 per 100
Corallina de Lucerne, strong 2½-in., 12.00 per 100
 THE MCGREGOR BROS. CO.,
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Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; **Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000.** **Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000;** **3½-in. Mellor, Cincinnati and Peterson, \$50.00 per 100;** **a few 4-in., no Peterson, ready now, \$60.00 per 100.** S. S. Skidelsky & Co., 50 Park Place, New York.

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THE TRUE CHRISTMAS RED.

Stock that will make you big money. Very strong 2-in. \$6.00 per 100 Cash with order. O. L. HUMPHREY, ZANESVILLE, O.

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In variety, 2½-in., \$8.00 per 100.

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Well-grown and heavily budded for Christmas. 4-in., 50c each, select, 75c; 5-in., \$1.00 each, select, \$1.25; 6-in., \$1.50 each, select, \$2.00; 7-in., \$2.50 each, select, \$3.00.

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500 BEGONIA VERNON.

Mixed colors; very extra heavy plants for Christmas flowers; 2½-in. pots, all ready for 3-in. and 4-in. pots, \$5.50 per 100. Cash.

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Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

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BEGONIAS, CHATELAINE AND LUMINOSA. 2½-in., \$6.00 per 100
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Add 5 per cent for packing charges.

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2½-in., \$12.00 per 100; 3-in., \$20.00 per 100.

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12 best named kinds, 2½-in., \$8.00 per 100.

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FOR FANCY RETAIL TRADE: PLANTS WONDERFULLY WELL BERRIED; WELL ESTABLISHED WITH GOOD FOLIAGE. OUT OF FOUR, FIVE AND SIX-INCH POTS. AT 25c, 50c AND 75c PER PLANT. PLUS 10% FOR FIRST-CLASS PACKING. THIS STOCK JUST AS GOOD AS YOU YOURSELF WOULD GROW IT FOR YOUR OWN TRADE. AM BOOKING ORDERS FOR SHIPMENT ANY TIME UP TO HOLIDAYS.

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54 FOURS, 40 FIVES, 25 SIXES.

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Well established in pots and well filled with cherries, 4-in., \$25.00; 5-in., \$40.00 per 100.

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2-year-old stock, 5-in., 75c; 6-in., \$1.50 and 7-in., \$2.00 each. If you want some extra choice stock, you want some of these 2-year-old plants. WINFIELD S. KIRCHER, Cyclamen Specialist, Defiance, O.

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Better than Cleveland or any other variety. 3½-in., ordinary15c each
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 5-in., ordinary30c each
 Above are well set with fruit. 10 per cent off on orders over \$10.00. Cash with order. ABBY AVENUE GREENHOUSES, DAYTON, O.

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Fine, pot-grown, loaded with berries, 4-in., \$15.00 per 100.

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Fine established stock, field-grown, 4-in., \$25.00 per 100; select 4-in., \$35.00 per 100; 5-in., 50c; 5-in. select, 75c; 6-in., \$1.00; 6-in. select, \$1.25 each.

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Exceedingly large and heavily berried with very large berries this year; guaranteed No. 1 stock, 4-in., 35c; 5-in., 50c. No charge for packing.

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4-in. pots, 20c each.

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4-in. pots, 20c each.

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Fine, sturdy plants, 6 inches to 8 inches high, \$5.00; 8 inches to 12 inches, \$7.50; 12 inches to 15 inches, \$12.00 per 100. All sizes are well fruited. Cash, please.

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Bird's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

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Full of berries, in fine shape, 10 to 15 inches across, 6-in. and 7-in. pots, ready for immediate sale, 75c each. All established.

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Pot-grown, dwarf, 8 to 12 ripe fruits.

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Jerusalem Cherries and Peppers, large plants, full of fruit, in pots or from bench, 25c, 35c and 50c each.

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Cleveland Cherries, fine, well berried, 4-in., 25c; 5-in., 35c each. We have excellent stock.
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Cleveland Cherries, fine, large plants, full of red and green berries, 4-in. ready for 5-in., \$15.00 per 100. Edward Whitton, Utica, N. Y.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

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Cleveland Cherries, strong 4-in., 8c each.
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BOUGAINVILLEAS**BOUGAINVILLEA GLABRA SANDERIANA.**

2½-in., \$10.00 per 100;
3-in., \$20.00 per 100;
5-in., \$75.00 per 100 specimens;
6-in., \$100.00 per 100 specimens.

THE STORRS & HARRISON CO.,
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BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$85.00 per 100. These will make fine blooming plants for Christmas.
THE EVERGLADES NURSERY CO.
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Bougainvillea Sanderiana, 2½-in., \$7.00 per 100, \$65.00 per 1000.
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Buddleia Asiatica, or White Butterfly Bush, 2½-in., \$6.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.
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| Tulips, Double Early, extra fine mixed | 1.75 | 15.00 |
| Tulips, Double Late, extra fine mixed | 1.85 | 15.50 |
| Tulips, Single Late, extra fine mixed | 2.00 | 17.00 |
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| Narcissus Alba Plena | 2.50 | 22.00 |
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Mixed, field-grown bulbs of Daffodils, Narcissus and Jonquills, double and single, that will give a succession of bloom from the Easter flower to the double white for Mothers' day; just the thing for naturalizing on large estates, parks or cemeteries; to move quickly, \$10.00 per 1000, by express; \$1.25 per 100, postpaid.
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CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.
Size, diameter. Per 100 Per 1000
1½ to 1¾-inch \$ 6.00 \$ 50.00
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2-inch and up 15.00 125.00
Satisfaction guaranteed.
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Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

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Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.
¾-in. to 1-in. \$ 6.00 per 1000
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2-in. and up 20.00 per 1000
SEVIN-VINCENT CO.,
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Darwin Tulip bulbs. Painted Lady, Sultan and Gretchen, 2c; ¾-in. down, \$1.25 per qt.; very choice mixture, 20 per cent less; many choice named varieties, more than half Darwins, 1½c; ¾-in. down, \$1.00 per qt.
Narcissus bulbs, Von Sion and Sir Watkin, 2c; choice mixed, 1½c; small sizes, 75c per 100.
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NARCISSUS OR DAFFODIL BULBS.

Barril Conspectus, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.
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Princeps, round bulbs, \$20.00, double nose, \$25.00 per 1000; Barril Conspectus, \$15.00; 12 varieties mixed, \$10.00 per 1000. Cash.
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Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.
Bulbs of all description. Write for prices.
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15 to 18-inch bush \$1.00 each
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Calceolarias, fine strain, strong 2½-in. plants, \$12.00 per 100.
S. S. Skidelsky & Co., 50 Park Place, New York.

CALENDULAS**ORANGE KING**

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PRINCESS OF ORANGE,
From 2½-in. pots,
\$4.50 per 100, \$40.00 per 1000.
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CALENDULA ORANGE KING.

Fine 8-in. stock, \$5.00 per 100.
No packing charge. Cash.
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The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2½-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.
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Calendula Orange King, true double, strong 2½-in. pots, \$6.00 per 100, \$50.00 per 1000.
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Calendula Orange King, ready to bench, 2½-in., \$5.00 per 100.
Fisher's Greenhouse, Sterling, Kan.

Calendula Orange King, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.
J. C. Schmidt, Bristol, Pa.

Calendulas, King of Kings and Orange King, 2½-in., 4c each. Cash.
Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock ready to bench, 3-in., \$5.00 per 100.
Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, 2-in., \$3.00 per 100. Cash.
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Calendula Orange King, 2-in., \$3.00 per 100.
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Calendula Orange King, 2½-in., \$4.00 per 100.
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True Aethiopica. It is late, but we still have good, vital, sure-to-bloom bulbs, 3 to 4 inches circumference at \$6.00 per 100; 4 to 5 inches at \$12.00 per 100; delivered to you fully prepaid. Order at once, or it will be too late.

YELLOW CALLA BULBS.

Deep golden yellow, spotted leaf, true Elliottiana, now ready for shipment. All will bloom.
1½-in. diameter.... \$2.50 per doz., \$20.00 per 100
1¾-in. diameter.... 2.75 per doz., 22.50 per 100
2-in. diameter..... 3.25 per doz., 25.00 per 100
2¼-in. diameter.... 3.50 per doz., 27.50 per 100
2½-in. diameter.... 3.75 per doz., 30.00 per 100
All delivered prepaid. Not less than 50 at 100 rate. Cash with order.
LILYDALE BULB CO., SANTA CRUZ, CAL.

YELLOW CALLAS.

Spotted foliage, golden-yellow flowers; positively true to type, forcing bulbs.
Well cured Calla Elliottiana.

WHITE CALLAS.

Spotted foliage, ivory-white flower; the well known Maculata.

PINK CALLAS.

The novelty Rehmanii, blooming bulbs in the 1½-in. size.

We offer immediate delivery of the above. Wire or write. All sizes.

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CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter. Per 100 Per 1000
1½ to 1¾-inch \$ 6.00 \$ 50.00
1¾ to 2-inch 8.00 75.00
2-inch and up 15.00 125.00
Satisfaction guaranteed.
SEVIN-VINCENT CO.,
512 Washington St., San Francisco, Cal.

GODFREY CALLAS, TRUE STRAIN.

2½-in. \$ 8.00 per 100, \$ 75.00 per 1000
3-in. 12.00 per 100, 100.00 per 1000
4-in. 20.00 per 100.

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Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulbiets, nothing but the best, 75c per 100; 2½ ins., small 1-year-old bulbs, 6c each.
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GODFREY CALLAS, STRONG PLANTS,

3-in. pots, \$10.00 per 100.
KROWKA BROS.,
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Godfrey Calla, 4 to 8 leaves, average 10 inches tall, strong 4-in. plants, \$12.50 per 100.
J. E. Leslie & Son, Marion, Ind.

CANNAS

Canna King Humbert, red, \$8.00 per barrel, packed solid. Immediate shipment.
Maywood Gardens, R. No. 127, Louisville, Ky.

CARNATIONS**BEST WHITE CARNATION INTRODUCED.**

THOS. O. JOY,
Rooted cuttings, \$12.00 per 100, \$100.00 per 1000.
Orders should be placed immediately for early delivery.

CARNATIONS, ROOTED CUTTINGS.**BEST NEW VARIETIES.**

| | Per 100 | Per 1000 |
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| Laddie | \$12.00 | \$110.00 |
| Maine Sunshine | 15.00 | 120.00 |
| White Delight | 12.00 | 100.00 |
| Happy Day, Ruth Baur..... | 10.00 | 90.00 |
| Hope Henshaw, Harvester..... | 10.00 | 90.00 |
| Rosalie | 6.00 | 50.00 |
| Red, Matchless, Lassie, Redhead | 10.00 | 90.00 |
| Enchantress Supreme, rooted cuttings | 7.00 | 60.00 |

ASK FOR FULL LIST OF PRICES**ON ALL VARIETIES.****ROMAN J. IRWIN.**

43 W. 18th St., New York, N. Y.

CARNATION ROOTED CUTTINGS.

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery November 15 and later as desired:

Nebraska, the best red;
Mrs. O. W. Ward, the best deep pink;
Matchless, the best white;
Maine Sunshine, the best yellow;
Pink Delight, a splendid light pink;
Cottage Maid, the Enchantress pink,
White Benora and Laddie.

Orders booked and filled in strict rotation at market price.

ELITCH GARDENS CO., DENVER, COLO.

FIELD-GROWN CARNATIONS.

Matchless variety only,

good plants.

While they last, only \$50.00 per 1000.

Cash, please.

ZETLITZ FLORAL PRODUCTS CO.,
Dayton, O.

LAST CALL.**FIELD-GROWN CARNATION PLANTS.**

White Enchantress..\$8.00 per 100, \$75.00 per 1000

WIETOR BROS.,
30 E. Randolph St., Chicago, Ill.

THOMAS O. JOY.

Place your order now for the new white Carnation, THOMAS O. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.

S. S. SKIDELSKY & CO.,
50 Park Place, New York, N. Y.

ROOTED
CARNATION CUTTINGS,
WHITE DELIGHT.

\$12.00 per 100, \$100.00 per 1000.

January delivery and later.

THE LEO NIESSEN CO.,

1201 Race St., Philadelphia, Pa.

Carnations, rooted cuttings in season. Thos. O. Joy, \$12.00 per 100, \$100.00 per 1000; 5000 for \$450.00. Orders filled in rotation. Will be able to quote on all leading varieties. Write me. A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.
Henry Smith Floral Co., Grand Rapids, Mich.

Carnation Enchantress, field-grown plants, \$8.00 per 100, \$75.00 per 1000.
Peter Weiland, New Castle, Ind.

CHRYSANTHEMUMS

STOCK PLANTS.

Up-to-date varieties, ready now.

POMPONS:

The following at \$2.00 doz., \$10.00 per 100.

Rose Trevenna, rose pink,

Ruth Cummings, reddish bronze,

Lellah, early rose pink,

Ouray, mahogany bronze,

Thelma, bronzy red,

Julia DeWitt, amber,

Clara Jameson, bronze and scarlet,

Sidney Mitchell, yellow,

Mrs. H. F. Vincent, faun.

Varities suitable for disbudded blooms:

Crawford Yellow, yellow.

Cranfordia, yellow.

H. H. Crane, chestnut; very good.

Vasco, yellow.

Miramar, bronze,

Mimico, lavender pink.

Orea, deep pink.

LARGE FLOWERING VARIETIES:

Stock plants, \$8.00 per 100.

Maj. Bonaffon, Seidewitz,

Richmond, Chieftain,

White Chieftain.

HENRY WEHRMAN, MAYWOOD, ILL.

STOCK PLANTS READY, \$7.00 PER 100.

White: Smith's Advance, Early Frost, Oconto, White Chieftain, Chadwick, Mistletoe, Jones, Charles Rager.

Yellow: Golden Glow, Golden Queen, Richmond, Bonaffon, Yellow Chadwick, Yellow Mistletoe, Yellow Jones.

Pink: Unaka, Patty, Seidewitz, Chieftain.

Pompons: Mariana, Golden Climax, Golden Wedding, Romaine Warren, Buckingham, Godfrey, Western Beauty.

GULLETT & SONS, LINCOLN, ILL.

CHRYSANTHEMUM STOCK PLANTS.

Yellow: Chrysolora, Tiger, Yellow Turner, Richmond, Celebration, Loyalty, Golden Mistletoe.

White: Oconto, Liberty Bond, Smith's Imperial, Betsy Ross, Wm. Turner.

Pink: J. W. Prince and Seidewitz.

Pompons: Mariana, Nellie Irwin, White Doty, Pink Doty, Diana, Romaine, Ward, Golden Wedding, Western Beauty, Golden Feather, Mrs. Beu and Sunshine, \$1.00 per doz., \$6.00 per 100. Cash.

H. ROTH, FLORIST, LAFAYETTE, IND.

CHRYSANTHEMUM STOCK PLANTS

OF 1920 INTRODUCTION.

Rose Perfection, a pink much superior to Chieftain.

Smith's Sublime, best earliest pink to date, in full bloom end of September.

Sunray, several shades darker than Golden Glow, approaching exhibition size.

\$2.00 per doz., \$12.00 per 100. Not less than 12 of one variety sold.

MAX B. SCHREIBER, McDONALD, PA.

CHRYSANTHEMUM STOCK PLANTS

in the following early varieties,

now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yellow; Rosiere, October Frost, Sunray, 1919; Smith's Sublime, 1919; Unaka, Oconto, Chrysolora.

ELI CROSS, GRAND RAPIDS, MICH.

HARDY IN ANY CLIMATE.

Strong, field-grown, hardy Chrysanthemums,

yellow, red, white and pink, \$8.00 per 100.

THOMAS J. MURPHY.

409 Erie St., Painesville, O.

Chrysanthemum Smith's Advance, good, strong, healthy stock plants, \$7.00 per 100. Cash, please.

C. Warren Swayne, West Grove, Pa.

CHRYSANTHEMUM STOCK PLANTS.

Crystal Gem, Comoleta, Early Frost, Chrysolora, Golden Queen, Oconto and a good selection of late varieties ready in season, \$8.00 per 100; good packing. Or will exchange for Begonias, Cinerarias, Primulas, Ferns, Gladiolus bulbs, or what have you?

THE ENGELMANN GREENHOUSES.

Members of F. T. D., Box No. 90, Maryville, Mo.

MUM STOCK PLANTS

AND ROOTED CUTTINGS.

Let us book your order now and ship soon as ready: Chrysolora, Smith's Advance, Smith's Imperial, Chieftain, Tiger, White Chieftain, Helen Frick, Edwin Seidewitz, Bonaffon and White Helen Frick stock plants, \$8.00 per 100; rooted cuttings, \$5.00 per 100.

E. B. MORGAN FLORAL CO., PAXTON, ILL.

MUMS, STOCK PLANTS.

All good, healthy plants.

Golden Glow, Polly Rose, Chrysolora, Oconto, Rager, Marigold, Chieftain and Enguehard, \$6.00 per 100; Richmond, Golden Chadwick and Nonin, \$8.00 per 100; Mrs. Buckingham and White and Yellow Mensa, \$5.00 per 100.

J. F. VAVROUS SONS, LEBANON, PA.

HEALTHY STOCK PLANTS.

Chrysanthemums, delivery at once.

Smith's Advance, White Oconto,

Unaka, bronze, Unaka, white,

Chrysolora, Tiger,

White Bonaffon, Major Bonaffon,

\$10.00 per 100. Cash.

LA CROSSE FLORAL CO., LA CROSSE, WIS.

CHRYSANTHEMUM STOCK PLANTS.

Golden Queen, Smith's Advance, white and yellow: Chas. Rager, Unaka, Bonaffon, Italia and others. Absolutely free from disease, \$5.00 per 100.

LINWOOD FLORAL CO.

31st St. and Park Ave., Kansas City, Mo.

STOCK PLANTS: NO MIDGE.

Chrysanthemums, Richmond, Tiger, Bonaffon, Foley, Rager, White Chieftain, Chieftain, Seidewitz, Hamburg Pink, White Doty, Canning, White and Yellow Mensa, Godfrey, Wilcox and Buckley, \$5.00 per 100. Cash with order.

C. B. SHISLER, WILLIAMSVILLE, N. Y.

CHRYSANTHEMUMS, LEADING VARIETIES.

HEALTHY STOCK PLANTS.

Large-flowering \$4.50 per 100

Pompons 5.50 per 100

Our stock is clean. Write us your wants.

LEWIS G. PLEISS, NEW ALBANY, IND.

CHRYSANTHEMUM STOCK PLANTS.

All varieties, also rooted cuttings, ask for complete list.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

CHRYSANTHEMUMS.

Pacific Supreme \$5.00 per 100

Yellow Touset 5.00 per 100

Cash.

T. L. METCALFE, HOPKINSVILLE, KY.

Chrysanthemum stock plants, Nerissa, Wells' Late Pink, Sunray, Golden Glow, Smith's Advance, Marigold, White and Pink Seidewitz, \$5.00 per 100. Cash.

W. C. Ehmman, Corfu, N. Y.

Chrysanthemums, strong stock plants, early planted: Early Frost, Early Snow, Shaw, Pink and White Seidewitz, Pink and White Patty, Chrysolora and Victory, \$5.00 per 100. Early delivery. L. H. Horlacher, R. R. No. 7, Xenia, O.

CHRYSANTHEMUM STOCK PLANTS.

Rager, Major Bonaffon, Chieftain and Patty,

\$8.00 per 100.

DAVIS FLORAL CO.,

Davenport, Ia.

Chrysanthemum stock plants ready now, Pink and White Chieftain and Oconto, \$6.00 per 100. Rose Queen and Zenobia, \$5.00 per 100.

Prelsach Bros., Le Roy, N. Y.

Chrysanthemum Richmond stock plants, clean stock, no midge, \$6.00 per 100, or will exchange for blooming plants we can use.

Scharff Bros., Van Wert, O.

STOCK CHRYSANTHEMUMS.

Golden Glow, Unaka and Kalb, \$6.00 per 100.

Other varieties later.

CHARLES SHERWOOD, WATERLOO, IA.

READY NOW, A BARGAIN.

500 potted Chrysanthemums, assorted colors. 14 to 24 ins. high, 4-in., 50c each.

DE MEESTER, HUMBOLDT, IA.

Chrysanthemum stock plants, Early White, Smith's Advance, Early Frost, Early Yellow and Golden Glow, \$8.00 per 100. Cash.

Albert Loefler & Son, Watertown, Wis.

Chrysanthemums: Write us for list of strong stock plants ready now and shortly.

S. S. Skidelsky & Co., 50 Park Place, New York.

Chrysanthemum stock plants, Chrysolora, A No. 1 stock, for sale now, \$3.00 per 100.

G. A. Cornish & Sons, Elgin, Ill.

CINERARIAS

MUST HAVE ROOM.

Cineraria Hybrid Grandiflora,

Dreer's Prize Dwarf,

2½-in. pots, \$4.00; 3-in., \$5.00; 4-in., \$8.00

per 100. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

CINERARIAS.

"BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect, in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,
Zanesville, O.

J. SYLVESTER,
Oconto, Wis.

CINERARIAS.

Vaughan's Columbian Mixture and separate colors, very large-flowering 3-in., ready for shift, 7c. Cash, please.

CINERARIA DWARF HYBRIDS.

2½-in., \$5.00 per 100, \$45.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

CINERARIAS, GOOD AND CLEAN.

Dreer's Prize Dwarf and Tall, either variety, 2-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.
Cinerarias, Dreer's Dwarf, choicest mixtures, large-flowering, 3-in. ready for shift, \$10.00 per 100. Cash with order.

Parkside Greenhouses, 1457 E. 70th St., Chicago, Ill.

Cinerarias, Dreer's Semi-Dwarf, large transplanted plants ready for 2½-in., \$3.00 per 100, 200 for \$5.00, postpaid; \$20.00 per 1000, by express. Charles Whitton, York and Gray Ave., Utica, N. Y.

VAUGHAN'S INTERNATIONAL MIXTURE.

Large-flowering, Half-Dwarf Cinerarias.

This is a big seller.

Strong plants, 2½-in., \$5.00 per 100. Cash.

FREEMPORT FLORAL CO., FREEMPORT, ILL.

HALF-DWARF CINERARIAS.

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

Cinerarias, Dreer's Prize Tall and Prize Dwarf, also Howard and Smith's Californian Mixture, 2-in., \$5.00 per 100. No charge for packing.

F. H. De Witt & Co., Wooster, O.

DWARF GIANT CINERARIA.

Clean, strong, healthy plants.

3-in. \$12.00 per 100
HOLCO GREENHOUSES, CANTON, O.

BUSINESS BRINGERS

REVIEW

CLASSIFIED

ADVS.

Cinerarias Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cineraria Grandiflora Hybrida, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

CINERARIA SEMI-DWARF.

3-in., \$7.50 per 100. Cash.

M. S. ETTER.

The House of Primroses, Shiremantown, Pa.
Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.
Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 4c. Cash.

Hammerschmidt & Clark, Medina, O.

Cinerarias, 10,000 ready to shift, very finest strain, 2½-in. pots, \$5.00 per 100, \$40.00 per 1000. Cash.

Penn Floral Co., Kingston, Pa.

FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$4.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.

Richard A. Irvine, Bay City, Mich.

Cinerarias, best strains, Vaughan's and imported, 2-in. pots, \$4.00 per 100. Cash, please.

O. F. Krzyzyske, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.

Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, Dreer's and Vaughan's strains, 2½-in., \$4.00 per 100. Packed right.

S. C. Templin & Son, Garrettsville, O.

Cinerarias, Michell's best strain, strong 2½-in., \$5.00 per 100. Cash.

E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, fine 2-in. and 2½-in., \$4.00 and \$6.00 per 100. Geo. Conklin, Allegan, Mich.

CINERARIAS—Continued

Cinerarias, Howard and Smith's, fine 2½-in., \$5.00 per 100. Adgate & Son, Warren, O.

Cinerarias, 3-in., \$7.00 per 100. Cash. J. W. Miller, Shiremanstown, Pa.

Dwarf Cinerarias, 2½-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

CLEMATIS

WELL ROOTED AND RIPENED PLANTS.
Large-flowering Clematis from 2½-in. and 3-in. pots.
Jackmannii,
Henryii,
Mme. Edouard Andre,
Ramona,
Duchess of Edinburgh,
Mme. Baron Veillard.

\$15.00 per 100. Cash with order.
JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong plants, 500 to 100 2½-in. to 3-in., \$5.00 per 100. Cash with order. Thos. Vincent Co., 1514 N. Lafayette Ave., Baltimore, Md.

Clematis Paniculata, 1-year field, \$10.00 per 100; 2-year field, \$15.00 per 100; 2½-in., \$6.00 per 100. The McGregor Bros. Co., Springfield, O.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000. Rock's Flower Gardens, Independence, Mo.

CLERODENDRONS

Clerodendron Balfouri, 3-in., \$1.50 per doz., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

COLEUS**NEW COLEUS HARDING.**

Look for the announcement of this variety in our display advertisement.

LOUIS HAHN & SON,
R. F. D. 4, Box 75, Pittsburgh, Pa.

AN EXCELLENT ASSORTMENT.

Quality stock, sure to please.
Coleus, 2-in., \$3.00 per 100, \$25.00 per 1000; 250 at 1000 rate; rooted cuttings, \$1.25 per 100, \$9.00 per 1000, postage prepaid. Cash.

R. S. BROWN & SON,
1317 Wabash Ave., Kansas City, Mo.

COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.
AMERICAN BULB CO.,
172 N. Wabash Ave., Chicago, Ill.

COLEUS.

2½-in., 75c per doz.
4-in., \$1.50 per doz.

WALTER ARMACOST & CO.,
521 East 4th St., Los Angeles, Cal.

A RAINBOW COLLECTION OF COLEUS.

Trailing Queen, Verschaffeltii, Golden Bedder, Kirkpatrick and many others; all brilliant colors; fine for Christmas baskets, rooted cuttings, \$1.50 per 100, postpaid.

R. W. UNGER, OXFORD, MICH.

COLEUS.

12 varieties including two trailing; strong 3-in., \$6.00 per 100.

H. P. FRIEDERICHSEN, FLORIST,
Marengo, Ia.

COLEUS, TRAILING QUEEN.

Rooted cuttings, \$1.25 per 100; strong healthy 2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY C. JOHNSON,
282 Merriam Ave., Leominster, Mass.

CHRISTMAS GEM AND BRILLIANCY.

Good 2½-in., \$5.00 per 100. Packing free.

HOWELL'S GREENHOUSES,
R. R. 10, Box No. 200, Muncie, Ind.

Coleus, good, choice varieties, including Trailing Queen and Golden Bedder; good, strong 2½-in., \$3.50 per 100.

E. C. Basinger, Columbiana, O.

Coleus, 14 different kinds including Trailing Queen, rooted cuttings, \$1.00 per 100, \$10.00 per 1000. Guaranteed first-class stock. Frank A. Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100; fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, 12 choice varieties, 2½-in., \$2.50 per 100; rooted cuttings, \$1.25 per 100. Cash. W. A. Ballou, Wheaton, Ill.

ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

Coleus, fine mixed rooted cuttings, \$1.00 per 100; also Trailing Queen, \$1.00 per 100. Cash.

Wm. J. Beck, New Castle, Pa.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

B. C. Johnson, Sterling, Colo.

Coleus, 12 standard varieties, 2½-in., \$5.00 per 100; rooted cuttings, \$1.50 per 100, \$12.00 per 1000. Tarentum Greenhouses, Tarentum, Pa.

Coleus, Christmas Gem and Christmas Queen, fine 2½-in. plants, \$5.00 per 100. N. O. Caswell, Delavan, Ill.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000. F. H. Parker, Fort Scott, Kan.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000. J. C. Rennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid. Clover Leaf Floral Co., Springfield, O.

Coleus, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid. Geo. B. Rine, Selinsgrove, Pa.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash. H. A. Cook, Oberlin, O.

Coleus, 15 varieties, 2-in., \$3.00 per 100. Cash, please. Tom Moore, Platteville, Wis.

Coleus Xmas Gem, XX strong 2½-in., 5c. John F. Rupp, Shiremanstown, Pa.

COREOPSIS**COREOPSIS LANCEOLATA.**

Strong, one-year-old field-grown plants, \$1.20 per doz., \$8.00 per 100.

Send for complete list of Hardy plants.

WILLIAM TOOLE & SON,
Hardy Plant & Pansy Farm, Baraboo, Wis.

CYCLAMEN**FERD. FISCHER'S SPECIAL OFFER****of CYCLAMEN SEEDS.****20% REDUCTION.**

We are in receipt of advice from Mr. Ferd. Fischer authorizing us to make a reduction of 20 per cent from the subjoined list on his well-known celebrated strain of Cyclamen seeds. Mr. Fischer is desirous of having you plant some seed about the first part of November, as seed planted at this date will develop stock for your 1922 Christmas trade in 5, 6, 7 and 8-inch pots.

NOTE: Many seeds have come over to this country, supposed to be German-grown, that in reality were grown in other countries. Many of the diseases now complained about among the florists are due to lack of good strain.

Robert Craig Co., of Norwood, Penn., has for your inspection, 50,000 plants in 5, 6, 7, 8 and 10-inch pots, all well established, true in color and healthy, all grown from Mr. Fischer's seed supplied by us.

When securing seed for November planting, we ask that you keep our seed separate from other strains and you can then determine for yourself the quality, and the vigorous growth that Mr. Fischer's strain makes.

This 20 per cent reduction is an inducement for you to plant some now. Send us your order today. It is important and it will pay you to make this experiment.

| | |
|---|----------|
| | Per 1000 |
| Glowing Dark Red (Christmas red)..... | \$12.00 |
| Glowing Red, bright cherry red..... | 12.00 |
| Bright rose, Rose of Marienthal..... | 12.00 |
| Pure white..... | 10.00 |
| White with dark carmine eye..... | 12.00 |
| Salmon, delicate, Improved Rose von Zehlendorf..... | 15.00 |
| Salmon, Improved Perle von Zehlendorf..... | 15.00 |
| Rococo Erecta—Orchid-flowering types: | |
| Rococo Erecta, Rose..... | \$15.00 |
| Rococo Erecta, Lilac..... | 15.00 |
| Rococo Erecta, white with carmine eye..... | 15.00 |

AMERICAN BULB CO.,
172 N. Wabash Ave., Chicago, Ill.

100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed.

| | | |
|--|-------|---------|
| | 3-IN. | Per 100 |
| Wandsbek, salmon..... | | \$15.00 |
| Salmon, delicate Improved Rose von Zehlendorf..... | | 15.00 |
| Salmon, Improved Perle von Zehlendorf..... | | 15.00 |
| Pink Pearl, salmon..... | | 15.00 |
| Salmon King..... | | 15.00 |
| Glowing Dark Red..... | | 15.00 |
| Bright Cherry Red..... | | 15.00 |
| White Swan..... | | 15.00 |
| Rose of Marienthal..... | | 15.00 |
| Christmas Cheer..... | | 15.00 |

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

WALTER ARMACOST & CO.,
321 East 4th St., Los Angeles, Cal.

CYCLAMEN IN BUD AND BLOOM.

| | |
|--------------------|-------------|
| 5-in..... | \$0.75 each |
| 5-in., select..... | 1.00 each |
| 6-in..... | 1.25 each |
| 6-in., select..... | 1.50 each |

IN BUD ONLY.

| | |
|------------|-----------------|
| 8-in..... | \$20.00 per 100 |
| 4-in..... | 35.00 per 100 |
| 4½-in..... | 50.00 per 100 |

This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

AURORA GREENHOUSE CO.,
Aurora, Ill.

Cyclamen, good variety of colors, 4-in., 25c each. Quentin Floral Co., St. Joseph, Mo.

CYCLAMEN GIGANTEUM.**SEED NOW READY.**

Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.

Brilliant-Red, large and fine.

Pure White, extra select.

White with Pink Eye, very large and fine.

Rosea Superba, deep shell pink.

Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.

Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.

For novelties and cultural directions, price list sent on application.

J. A. PETERSON & SONS,

Westwood, Cincinnati, O.

CYCLAMEN, 3-IN., READY FOR 4-IN.,

OR TO MAKE UP IN COMBINATION PLANTS

FOR PANS OR BASKETS FOR CHRISTMAS

SALES. EACH PLANT WRAPPED IN MOSS

AND PAPER TO ASSURE BEST POSSIBLE

CONDITION WHEN YOU RECEIVE THEM,

15c EACH.

FRED W. ARNOLD, CAMBRIDGE, O.

NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$8.00 per 1000.

Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000.

Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000.

All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.

C. WINTERICH, ST. PETERSBURG, FLA.

CYCLAMEN.

Fine blooming plants for immediate sale.

| | | | | |
|--------------|--------|--------|--------|--------|
| | 4-in. | 5-in. | 6-in. | 7-in. |
| | \$0.40 | \$0.65 | \$1.00 | \$1.50 |
| Select | .50 | .75 | 1.25 | 1.75 |

Plenty of reds and salmons, also white and white with eye. Our packing, charged at cost, will please you.

ELITCH GARDENS CO., DENVER, COLO.

CYCLAMEN PERSICUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time.

This strain is gathered from the cream of the land, and we are prepared to make immediate shipments.

Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.

4-in., 25c; 5-in., 50c.

Bring your truck and see our Primroses and Vincas on the Hub Highway.

C. F. MAHAN & CO., R. NO. 8, DAYTON, O.

BEST COLORS, SEPARATE OR MIXED.**CYCLAMEN PLANTS FROM****BEST SELECTED STRAIN.**

| | |
|----------------------------|---------|
| | Per 100 |
| 3-in. pots | \$20.00 |
| 4-in. pots | 40.00 |
| 4-in. pots, selected | 50.00 |

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades; ready to shift, \$12.00 per 100.

EXTRA FINE 4-IN.,

Shipped ready for shifting up,

\$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

CYCLAMEN, ASSORTED COLORS,

strong plants well set with buds,

4-in., ready for immediate shift into

5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100.

Cash with order.

PETER PEARSON,

5732-48 Gunnison St., Chicago, Ill.

CYCLAMEN PLANTS.

Strong, healthy stock.

| | |
|------------|-----------------|
| 3-in. | \$20.00 per 100 |
| 4-in. | 35.00 per 100 |

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

Large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c.

Cash. No packing charges.

JOSEPH TURSKI, GROSS POINT, ILL.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

CYCLAMEN READY FOR SHIFT.

Light and Dark Red, Rose, Delicate Pink with Carmine Eye,
3½-in., \$25.00 per 100;
4-in., \$35.00 per 100.
Add 5 per cent for packing.

HEINL'S GREENHOUSES, WEST TOLEDO, O.

"CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

EXCELLENT 4-IN. STOCK.

Cyclamen, either in bud or bloom, mostly red and salmon, \$35.00 per 100. Shipped in paper pots. Packing free.

Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

10,000 CYCLAMEN.

6-in. \$1.25 per 100
6-in. select 1.50 per 100
7-in. select 2.00 per 100
Packing at cost. Cash with order.

WEST END FLORAL CO., E. LIVERPOOL, O.

CYCLAMEN, FINE, HEALTHY STOCK.

4-in. \$50.00 per 100
6-in. \$55.00 per 100
7-in. \$110.00 per 100

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

ALBUM OF DESIGNS.

Seventh Edition.

Better than ever before.

You cannot afford to be without it.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

Cyclamen Giganteum, 10,000 A No. 1 plants, 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. Full of buds; finest mixed colors; plenty of red; ready to shift. Need the room, so will sacrifice them at the above low prices.

Chas. Whitton, York and Gray Ave., Utica, N. Y.

CYCLAMEN, WELL BUDDED.

Clean, healthy and of best varieties.
Cyclamen, extra fine 5-in. \$50.00 per 100
Cyclamen, very strong 6-in. 75.00 per 100
E. R. TAUCH, MARQUETTE, MICH.

THESE PLANTS ARE ALL GOOD.

Cyclamen, strong 5-in. 70c each
Cyclamen, strong 4-in. 30c each

WHITE'S GREENHOUSES,

North Manchester, Ind.

CYCLAMEN PLANTS.

Clean, strong, healthy plants,

3-in., \$13.00 per 100,

4-in., \$20.00 per 100.

HOLCO GREENHOUSES, CANTON, O.

CYCLAMEN, FISCHER'S STRAIN.

3-in. \$15.00 per 100
4-in. 25.00 per 100
No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

CYCLAMEN, FERD. FISCHER'S STRAIN.

Strong 3-in. \$12.00 per 100
Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen Giganteum, full of buds, all colors, 3-in., \$10.00 per 100; 4-in., \$20.00 per 100; 5-in., 40c each.

Samuel Whitton, Utica, N. Y.

4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.

CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen, extra good plants, 4-in., 35c and 40c. **Riverside Flower Shop, Charles City, Ia.**

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. **Baur Floral Co., Erie, Pa.**

DAHLIAS

DAHLIAS AT A BARGAIN TO SAVE ROOM.

Fine, mixed, all colors and types, in field clumps, \$8.00 per 100.

FLORISTS' HIGH-GRADE, MIXED.

For cut flowers, large divisions, \$8.00 per 100.

EXHIBITION MIXED.

Finest we sell in mixed divisions, \$12.00 per 100

Ten or twenty varieties for florists' use, selected to color; divisions, \$10.00 per 100.

NATIONAL SHOW GARDENS,

1 Lovers' Lane, Spencer, Ind.

CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions;

strong bulbs from 4-in. pots for

fall and spring delivery.

Our 1922 catalogue mailed on request.

Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,

3852 Loma Vista Ave., Oakland, Cal.

Dahlias, Doazon, Mrs. Charles Turner, Lyndhurst and Floral Park Jewel, \$9.75 per barrel; red, variegated, yellow and mixed, \$8.75 per barrel; barrels well filled; can send two kinds in a barrel. No single or Pompon Dahlias.

Brazil Dahlia Farm, Brazil, Ind.

DAHLIAS.

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

Dahlias, mixed, best flowering varieties, \$1.50 per 100; named varieties, \$2.00 per 100; Sylvia, \$1.00 per 100. **Victor H. Thomas, Augusta, Ky.**

DAISIES**BOSTON YELLOW DAISIES.**

2¼-in. pots, \$8.00 per 100, \$75.00 per 1000.

Single White rooted cuttings,

\$3.00 per 100, \$25.00 per 1000.

Mrs. Sander, Single White,

2¼-in. pots, \$6.00 per 100, \$50.00 per 1000.

Blue Daisies, rooted cuttings,

\$3.00 per 100, \$25.00 per 1000; 2-in. pots,

\$7.00 per 100, \$65.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings....\$4.00 per 100

Hunt's White Sport, rooted cuttings. 4.00 per 100

Blue Daisies, rooted cuttings..... 5.50 per 100

Blue Daisies, 2¼-in. 10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

YELLOW MARGUERITES.

8-in., \$6.00 per 100.

WALTER ARMACOST & CO.,

821 East 4th St., Los Angeles, Cal.

Daisies, strong rooted cuttings, Paris, California White and Mrs. Sander, \$2.00 per 100; Shasta, true Alaska and King Edward VII, strong transplanted stock, \$3.00 per 100, prepaid.

S. W. Pike, St. Charles, Ill.

Boston Yellow, strong 2¼-in., \$7.00 per 100; Giant White, 2¼-in., \$6.00 per 100. 5 per cent for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$3.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Daisies, 150 White Marguerites, 5-in., extra strong, well headed, \$5.00 per doz., \$35.00 per 100; 25 at 100 rate.

The H. Weber & Sons Co., Oakland, Md.

Daisies, White Marguerite, 2¼-in., \$3.00 per 100; rooted cuttings, \$2.00 per 100. Giant White, 2¼-in., \$4.50 per 100; rooted cuttings, \$3.00 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

Daisy Mrs. Sander, double, strong 2¼-in., \$4.00 per 100; Single Yellow, strong 2¼-in., good for cut flowers, \$5.00 per 100.

Haase Bros., Pekin, Ill.

Daisy Mrs. Sander, double white, 200 rooted cuttings, 2c; 100 2-in. and 2¼-in., 4c each.

John Hochenauer, Sta. D, St. Joseph, Mo.

Shasta Daisy, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Daisy Marguerite, strong plants, rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100. Cash.

Dumser Floral Co., Elgin, Ill.

Shasta Daisy Alaska, fine, large 2¼-in. pots, \$5.00 per 100. Cash with order.

Charles T. May, R. R. No. 14, Dayton, O.

Daisy Chicago White, strong plants, 2¼-in., \$3.00 per 100.

Quentin Floral Co., St. Joseph, Mo.

Bellis Daisies, pink and white, mixed, \$2.50 per 1000. Cash.

C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Bellis Daisies, Longfellow and Snowball, strong, stocky plants, \$3.00 per 1000, 500 at 1000 rate.

Gustav Pitzonka, Bristol, Pa.

Bellis Daisies: Giants, White and Pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.

Ryer Bros., Chambersburg, Pa.

Bellis Daisies, pink and white, field-grown, \$3.00 per 1000.

Wm. P. Yeagle, Bristol, Pa.

White Daisy California Giant, \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

Shasta Daisy, 2¼-in., \$5.00 per 100, \$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

DELPHINIUMS**SELECTED STOCK FOR FORCING****DELPHINIUMS.**

Belladonna, light blue, 1-year....\$ 7.00 per 100
Belladonna, light blue, 2-year..... 10.00 per 100
Belladonna, dark blue, 1-year..... 7.00 per 100
Belladonna, dark blue, 2-year..... 10.00 per 100

Write for prices on larger quantities.

JOSEPH F. MARTIN NURSERIES,

Painesville, O.

BELLADONNA AND BELLAMOSA**DELPHINIUMS.**

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

Two-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Delphinium Belladonna, strong clumps, selected strain, grown especially for forcing under glass, \$8.00 per 100. Cash. Write for special prices in larger quantities. I am also offering for sale best Belladonna seed obtainable at \$2.50 per oz.

T. Ziolkowski, Center Moriches, L. I., N. Y.

BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong field clumps, \$10.00 per 100.

Schultz's Pansy Gardens, Scranton, Pa.

Delphinium Belladonna, strong 2-year plants, \$7.00 per 100; strong 1-year, \$5.00 per 100; select seed, \$2.25 per oz.

Thomas J. Murphy, Painesville, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphiniums, Belladonna and Bellamosa, 1-year-old field clumps, \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Delphiniums, Belladonna and Bellamosa, very fine 2-year-old for forcing, \$12.00 per 100.

Carl Hagenburger, Mentor, O.

DIANTHUS

Sweet Williams, white, crimson, scarlet and mixed, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

DIELYTRAS**DIELYTRA SPECTABILIS**

(Bleeding Heart).

\$6.00 per doz., \$40.00 per 100.

Supply limited.

WELLER NURSERIES CO.,

Holland, Mich.

DRACAENAS**DRACAENA CANES.**

SPECIAL FALL SALE.

PROPAGATE YOUR OWN STOCK.

We have ten acres in Dracaena nurseries and grow over twenty varieties.

For immediate delivery.

Dracaena Terminalis\$12.00 per 100 feet
Dracaena Lord Wolseley..... 14.00 per 100 feet
Dracaena Fragrans 30.00 per 100 feet

These prices include packing and postage or express to your place.

The stock we offer is heavy and well ripened and we guarantee its safe delivery.

Please send remittance with order unless you have already established credit.

Reference: American Colonial Bank, San Juan, Porto Rico.

PORTO RICO PINEAPPLE CO.,

F. M. Pennock, President,

Box 1179, San Juan, P. R.

DRACAENA INDIVISA.

Strong, need a shift.

2¼-in., \$4.00 per 100;

3-in., \$10.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

DRACAENA INDIVISA.

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2¼-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

DRACAENA INDIVISA.

Good, thrifty plants of our usual good quality, for growing on, from 2-in. pots, \$3.50 per 100, in any quantity.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

Dracaenas, Terminalis, 2¼-in. stock, \$18.00 per 100; Aurora and Mandarina, 2¼-in., \$22.50 per 100; Mandarina, 2¼-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2¼-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, 2-in., \$4.00 per 100; 3-in., \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Dracaenas, Massangeana and Lord Wolseley; elegant stock, \$2.00 each. **Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.**

Dracaena Indivisa, transplanted seedlings, \$1.50 per 100; seedlings, \$1.00 per 100. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash.

Earl Shults, Horseheads, N. Y.

Dracaena Indivisa, 3000 strong 2¼-in., \$4.00 per 100.

Kelly's Greenhouses, Kokomo, Ind.

ERICAS—Continued

BUY NOW FOR CHRISTMAS TRADE.
Perfectly budded, the best we ever had. 50 degrees during the day and 60 during the night will bring them in full bloom for Christmas. They are now all housed and the pots and plants have been advanced so far that we are compelled to advance our prices accordingly.

Per doz. Per doz.
President Carnot, pink trumpet, from 4½-in. pots.....\$ 9.00, larger \$12.00
President Felix Faure, bright pink trumpet, 4½-in. pots.. 9.00, larger 12.00
President Felix Faure, bright pink trumpet, 6 and 6½-in. pots 15.00, larger 18.00
Hielana, new orange trumpet, 4½-in. pots 9.00, larger 12.00

GLOBULAR FLOWERS:
Ragerminans, lavender, best Christmas variety for basket work, 4½-in. pots..... 9.00, larger 12.00
Ragerminans, lavender, 3-year-old plants..... 18.00, larger 24.00
Ovata, pink, 5-in. pots..... 9.00, larger 12.00
Fragrans Melanthera, heavily budded, best for Christmas, 4½-in. pots 9.00, larger 12.00
Fragrans Melanthera, 3-year-old plants 18.00, larger 24.00
Fragrans Melanthera, extra fine specimens, \$36.00, \$48.00 and \$60.00 per dozen.
Fragrans Melanthera, 5-year-old plants, \$6.00 to \$10.00 each.
We can furnish up to 500 of any of the above varieties.

EASTER VARIETIES.
We offer the following varieties, which can be carried in a cold house like Azaleas, for immediate shipment, from 4½-in. pots, \$9.00, larger \$12.00 per dozen.
Perfecta, pink; Persoluta Alba, Persoluta Rosea, King Edward VII, salmon-pink; Cupressina, shell-pink; Translucens, red.
Specimens of above, \$18.00, \$24.00 and \$36.00 per dozen.
3 per cent of amount of bill for packing. We require cash with order from firms with whom we have not dealt before.

ANTON SCHULTHEIS, ERICA SPECIALIST,
316 19th St., College Point, N. Y.

ERICA MELANTHERA.

2-in., \$15.00 per 100.
4-in., \$50.00 per 100.

WALTER ARMACOST & CO.,
321 East 4th St., Los Angeles, Cal.

HEATHERS FOR BLOOMING XMAS
and later. Ask for complete list.
ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

Heather Melanthera, very heavily budded stock, \$1.00 and up; Ovata, the pink variety, 75c. Try a few for your Christmas trade.
A. L. Miller, Jamaica, N. Y.

EUPHORBIAS

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100.
Oak Grove Greenhouse, Tuskegee, Ala.

EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

EVONYMUS

EVONYMUS ARGENTEA.

Grand for dishes,
3-in., \$20.00 per 100, \$150.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

FERNS

POEHLMAN BROS. CO.,
quality stock.

BOSTON FERNS.

4-in., \$0.35;
5-in., .60;
6-in., .75;
7-in., 1.25;
8-in., 2.00;
9-in., 3.00;
10-in., 4.00;
2½-in., \$6.00 per 100, \$55.00 per 1000.

MACAWII,

Very strong stock,
5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.
Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottii and Whitmanii, \$6.50 per 100, \$60.00 per 1000.

Transplanted bench-grown stock of the above except Scottii; better than pot plants; cheaper and less expensive; express \$55.00 per 1000; strong runners of the above varieties except Scottii, \$15.00 per 1000; Macawil, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.
S. S. Skidelsky & Co., 50 Park Place, New York.

NOTICE!

"A few lines in The Review will polish your mail box."
J. Dobbartin & Son,
April 9, 1920. Rochester, N. Y.

To be sure of attention for the issue dated Thursday, instructions for

Classified Ads must reach The Review on or before the preceding MONDAY

FERNS MY SPECIALTY.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000; 3-in., \$2.00 per doz., \$15.00 per 100.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.; 6-in., \$3.00; 7-in., \$4.00; 8-in., \$5.00 each. Special quotation on 100 lots.

Adiantum, Cuneatum and Gracillimum, strong 2½-in. stock, \$6.00 per 100, \$50.00 per 1000; seedlings ready for potting, \$1.75 per 100, \$15.00 per 1000.

Adiantum seedlings, in assortment of 8 best varieties, \$2.00 per 100, \$18.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.
J. F. ANDERSON,
Fern Specialist, Short Hills, N. J.

THIS IS EXCELLENT VALUE.

Boston, 2½-in.\$ 6.00 per 100
Boston, 3-in. 12.00 per 100
Boston, 4-in. 20.00 per 100
Boston from bench ready for 4-in., 18.00 per 100
Boston runners ready for 2-in. and 3-in. pots, \$2.00 per 100.

Macawil, 3-in.\$15.00 per 100
Macawil, 4-in. 25.00 per 100
Macawil, 5-in.\$0.60 each
Macawil, 6-in.80 each
Cash. No charge for packing.

THE IMLAY CO., ZANESVILLE, O.

FINE FERNS.

FERNS OUR SPECIALTY.

100,000 2½-in. Ferns.

Scottii, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH,
Belair Road and Erdman Hill,
Baltimore, Md.

FERNS.

BOSTON, ROOSEVELT, WHITMANII, POT-GROWN.

Per 100 Per 1000
2½-in.\$ 4.50 \$42.50
3-in. 10.00 95.00
4-in. 25.00
5-in. 35.00

Cash with order.
COOL CREST FLORAL CO.,
Springfield, O.

BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000; 3-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.
F. M. SOAR, LITTLE RIVER, FLA.

BOSTON FERNS, POT-GROWN.

6-in.\$0.75 each
6-in., select 1.00 each
7-in. 1.25 each
8-in. 1.75 each
9-in. 2.50 each
Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO.,
5744 Kercheval Ave., Chicago, Ill.

FERNS READY NOW.

LARGE FERNS. ASK FOR PRICES.
Boston, Roosevelt, Scottii, Teddy Jr., Verona and Whitmanii, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000; Elegantissima, \$8.00 per 100.

Bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawil, \$10.00 per 100, \$95.00 per 1000.

Fern runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.
ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

FERNS FROM BENCH.

Whitmanii ready for 6-in.\$ 50.00 per 100
Whitmanii ready for 5-in. 35.00 per 100
Whitmanii ready for 4-in. 25.00 per 100
Teddy Jr. ready for 4-in. 25.00 per 100

POTTED FERNS.

Teddy Jr., size 3½-in. 25.00 per 100
Teddy Jr., size 2½-in. 12.50 per 100
Boston, size 7-in. 100.00 per 100
Boston, size 6-in. 75.00 per 100
No charge for packing. Cash.

J. J. BONNELL,
26th Ave. N. and E. Galer St., Seattle, Wash.

FERNS.

Whitmanii bench plants, 5-in., 25c each.
Roosevelt, Wenamaker, Piersonii, Whitmanii, Sword and Tuberosa Plumosa, runners, \$2.50 per 100.

Pteris and Aspidium Ferns, 2-in., \$6.00 per 100.
Asparagus Deflexus, 3-in., \$2.00 per doz.
Cash must accompany all orders.

ROSCOE S. BALDWIN,
460 Atlanta St., Pasadena, Cal.

HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, 4-in., fine stock, 85c; Boston, 5-in., 85c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanii, select, 6-in., \$1.00 each. Table Ferns, \$6.00 per 100.

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Whitmanii Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

WE HAVE MANY FERNS TO SELL.

BOSTON FERNS.

5-in.\$6.00 per doz., \$45.00 per 100
6-in. 9.00 per doz., 70.00 per 100

WHITMANII FERNS.

6-in.\$9.00 per doz., \$75.00 per 100
ELDORA GREENHOUSES,
Eldora, Ia.

FERNS. FERNS.

100 Roosevelt, 2½-in.\$6.00 per 100
250 Roosevelt, 3-in. 8.00 per 100
250 Scottii, 3-in. 8.00 per 100
250 Whitmanii, 2½-in. 6.00 per 100
F. o. b. West Grove, boxing at cost.

THE CONARD & JONES CO.,
WEST GROVE, PA.

BOSTON FERNS.

STRONG, BUSHY, POT-GROWN.

5-in.\$0.60
6-in.75
7-in. 1.00
8-in. 1.25

No charge for packing paid orders.

We do not include pots.
DAVIS & STEINER CO.,
Morrison, Ill.

BOSTON FERNS.

Fine, 5-in., \$6.00 per dozen.
Extra fine, 6-in., \$9.00 to \$12.00 per dozen.
Heavy, 8-in., \$1.25 each, \$15.00 per dozen.
Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

C. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

Ferns, 50,000, must be sold, need room, Scottii, Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottii, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottii, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertii, 6-in., 75c each; Hilpertii, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.
M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

FERNS, GOOD STOCK.

Per 100 Per 1000
Boston, 2½-in.\$5.00 \$45.00
Boston, 3-in. 8.00 75.00
Roosevelt, 2½-in. 5.00 45.00
Scottii, 2½-in. 5.00 45.00
Whitmanii, 2½-in. 5.50 50.00

THE DINGEE & CONARD CO.,
West Grove, Pa.

BOSTON FERNS.

Extra nice, bushy plants.
4-inch\$22.50 per 100
BAUSCHER BROS., FREEPORT, ILL.

BOSTON FERNS.

Good, strong, bushy stock.

5-in. \$0.40 each
 6-in.75 each
 8-in. 1.50 each

Packing charges free.
DAVIS FLORAL CO.,
 Davenport, Ia.

FERNS.

Strong, bushy, clean stock.

Boston, 5-in. 50c each
 Whitmanil, 5-in. 50c each
 Boston, 6-in. 75c each

No charge for packing.

KOOPMANN BROS.,
 Davenport, Ia.

STRONG POT-GROWN FERNS.

Ready now for the retail trade.

Scottil and Teddy Jr.,

4-in. 25c
 5-in. 50c
 6-in. 75c

Also a few extra heavy Veronas, 4-in. at 35c.

No packing charge on paid orders.

B. L. GIBBS & SONS, CUMBERLAND, MD.**BEAUTIFUL AND LARGE**

Specimen Staghorn \$1.50 each
 Specimen Staghorn 1.00 each
 Specimen Staghorn75 each
 Sprengerl, 4-in. \$10.00 per 100

Cash with order.

W. P. NEWELL CO.,

Wholesale Growers, Apopka, Fla.

FERN DISH FERNS.

Best varieties,

2 1/4-in., \$5.00 per 100, \$40.00 per 1000.

THE STORRS & HARRISON CO.,

Painesville, O.

CHEAP FERNS.

Boston, pot-grown, 4-in. \$18.00 per 100
 Boston, pot-grown, 6-in. 60.00 per 100
 Boston, bench-grown, 4-in. 12.50 per 100
 Boston, bench-grown, 5-in. 22.50 per 100

All good stock. Cash, please.

C. M. HURLBURT, FAIRBURY, NEB.**THIS IS EXTRA STRONG STOCK.**

Ferns: Boston, heavy 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00 per 100.

Macawil, 4-in., \$35.00; 5-in., \$75.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Ferns: A limited number of very fine specimen Bostons and a few Piersonil, hanger grown for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots.

N. O. Caswell, Delavan, Ill.

35,000 2 1/4-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wanamaker and Whitmanil, 5c each, \$45.00 per 1000.

4 per cent discount on cash orders.

CLOVER LEAF FLORAL CO.,

Springfield, O.

FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2 1/4-in., \$ 5.00 per 100
 Holly Ferns, 3-in. 10.00 per 100
 Wilsonil, 3-in. 10.00 per 100

JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

FERN CIBOTIUM SCHIEDEL.

Perfect plants, \$4.00, \$5.00, \$6.00, \$7.00 and \$8.00 each.

ANTON SCHULTEIS,

316 19th St., College Point, N. Y.

POT-GROWN FERNS.

Boston, Whitmanil, Verona and Macawil, 4-in., \$20.00 and \$25.00 per 100.

Shipped out of pot. No charge for packing.

JOHN M. SHERRER, CLINTON, N. J.

Ferns, Boston and Whitmanil, 2 1/4-in., strong plants, 5c each, \$45.00 per 1000; Fern runners, \$2.00 per 100, \$15.00 per 1000; strong 5-in. Ferns, \$6.00 per doz.; 6-in., \$9.00 per doz. Cash, please.

Wm. H. Ford, Marshalltown, Ia.

Ferns for Fern dishes, best varieties only, 2 1/4-in. pots, \$6.00 per 100, \$55.00 per 1000.
 Pteris Tremula, strong plants, 3-in., \$10.00 per 100. Cash with order, please.

Frank Oechalin, 4911 W. Quincy St., Chicago, Ill.**BOSTON FERNS.**

Boston Ferns, 2 1/4-in. \$ 5.00 per 100
 Strong runners 2.00 per 100
 Strong, bench-grown for 6-in. 50.00 per 100

JOHN DIECKMANN, ELM GROVE, W. VA.**POT-GROWN FERNS.**

Wanamaker, Boston, Verona, Roosevelt, Teddy Jr., and Whitmanil, 2 1/4-in., 5c each, \$45.00 per 1000. Cash, please. 4 per cent discount.

B. C. BLAKE, SPRINGFIELD, O.

Ferns, Boston and Whitmanil, to make room, 5-in., 40c; 6-in., 65c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash with order. These are good pot-grown Ferns.

Joplin Greenhouses, 2004 Bird St., Joplin, Mo.**BOSTON FERNS.**

4-in. 25c, without pots, 20c each
 5-in. 40c, without pots, 35c each

J. V. LAVER,

704 State St., Erie, Pa.

BOSTON FERNS.

Boston, 4-in. 25c each
 Boston, 5-in. 50c and 60c each
 Boston, 6-in. 75c each

CHARLES SHERWOOD, WATERLOO, IA.

Maidenhair Fern, strong 2 1/4-in., \$6.00 per 100, \$55.00 per 1000.

The McGregor Bros. Co., Springfield, O.

Ferns, Boston, Teddy Jr., Dwarf Sword and Wanamaker, 3 1/4-in., \$2.00 per doz., \$12.00 per 100; fine to shift in 5-in. and 6-in., for fall and winter sales.

Oak Grove Greenhouse, Tuskegee, Ala.

500 STRONG, CHOICE BOSTON FERNS.
 Quick delivery; must have room; 2-in. pots, \$5.00 per 100. Cash.

BRINKERHOFF GREENHOUSES,

5th St. and Keys Ave., Springfield, Ill.

Boston Ferns from bench, fine stock, ready for 4-in., 5-in. and 6-in. pots, as they run, special for 2 weeks, \$15.00 per 100; runners, \$1.50 per 100. Cash. Must have the room.

Byer Bros., Chambersburg, Pa.**BOSTON FERNS, SELECT STOCK.**

5-in. 60c each

6-in. 90c each

THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

BOSTON FERNS.

Strong and well rooted 2 1/4-in.,

\$6.00 per 100.

ST. LOUIS WHOLESALE CUT FLOWER CO.,

1406-08 Pine St., St. Louis, Mo.

500 BOSTON FERNS.

Strong, bushy, pot-grown, 5-in.,

\$5.00 per doz., \$40.00 per 100.

OTTO J. KUEBLER, NEWBURGH, IND.

Boston Ferns, A. No. 1 bench-grown, large enough for 4 and 5-in. pots, \$25.00 per 100.
 O. L. Schmaltz, 2211 Ashland Ave., St. Joseph, Mo.

Ferns, Boston, Roosevelt and Whitmanil, pot-bound, 5-in., ready for 6-in., \$30.00 per 100.
 Charles Whitton, York and Gray Ave., Utica, N. Y.

Boston Ferns, nice plants in bench, 4-in., 20c; 5-in., 30c; 6-in., 40c; also very good runners, \$9.00 per 1000. Theo. Fehrmann, 3744 N. Lamon Ave., Chicago, Ill.

BOSTON FERNS, POT-GROWN.

4-in. pots, 20c; 5-in., 50c; 6-in., 75c. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

Ferns, Boston and Whitmanil, 2 1/4-in., \$5.00 per 100; Boston, 3-in., \$10.00 per 100; Scottil, fine, shapely plants, 5-in., 40c each.

Samuel Whitton, Utica, N. Y.

Boston Ferns, strong, bench-grown ready for 5-in. and 6-in. pots, 25c and 35c each; strong runners, ready for 2 1/4-in. pots, \$2.50 per 100.

Hart Floral & Seed Co., Blackwell, Okla.**BUSINESS BRINGERS****REVIEW****CLASSIFIED****ADVS.**

Ferns, Boston, Whitmanil and Verona from bench, ready for 4-in., 5-in. and 6-in. pots, \$25.00 per 100.

Henry Krueger, 602 Clark St., Toledo, O.**BOSTON FERNS.**

Boston, strong 4-in. \$3.00 per doz.

Boston, strong 5-in. 50c each

GOSHEN FLORAL CO., GOSHEN, IND.

Boston Ferns, clean, healthy plants, 2 1/4-in. stock, \$55.00 per 1000. Cash, please.

Huscroft's Flower Shop, Steubenville, O.

Boston Ferns, 300 good ones from bench, better than 3-in., 10c each. No charge for packing.

Pawnee Greenhouse, Pawnee, Ill.

Fern runners, Boston or Whitmanil, transplanted, as good as 2 1/4-in., \$25.00 per 1000. O. L. Schmaltz, 2211 Ashland Ave., St. Joseph, Mo.

Table Ferns, 4 varieties, 2 1/4-in., \$6.00 per 100. Cash. See our advertisement for Primula Obconica.

Park Floral Co., St. Joseph, Mo.

Boston Ferns, 500 pot-grown 4-in., also 100 Verona 4-in., \$20.00 per 100. Cash, please.

Edgar Easterday, Nokomis, Ill.

Boston Ferns, pot-grown, 4-in., ready for 5-in., 25c each. Cash, please.

Chas. O. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2 1/4-in., \$5.00 per 100, \$40.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.**BOSTON FERNS.**

2 1/4-inch. \$8.00 per 100.

HOLTON & HUNKEL CO., MILWAUKEE, WIS.

Fern Whitmanil, to close out, 2 1/4-in., \$4.00 per 100.

Henry Krueger, 602 Clark St., Toledo, O.

Boston Ferns, strong 6-in., 50c; 7-in., 75c. No charge for packing.

Otto P. Krueger, Toledo, O.

Table Ferns, standard varieties, 2 1/4-in., fine plants, \$5.00 per 100.

Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2 1/4-in., 6c; 6-in., 75c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash, please.

H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, bench-grown, strong 4-in. and 5-in., \$25.00 per 100. Cash. O. P. Bethards, 816 Mulberry St., Springfield, O.

Ferns, Scottil and Teddy Jr., strong 4-in., \$35.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

Dish Ferns, 8 varieties, good and bushy, 2 1/4-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co 1406-08 Pine St., St. Louis, Mo.

Table Ferns, 4 varieties, 2 1/4-in., \$5.00 per 100.**The McGregor Bros. Co., Springfield, O.**

Boston Ferns, nice, big 5-in., 50c each.
 Fairview Gardens, Elnora, Ind.

Fernery Ferns, 2 1/4-in., \$6.00 per 100.
 Holton & Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list mailed. Ludvig Mosback, Ferndale, Askov, Minn.

FEVERFEW

Feverfew, heavy 2 1/4-in. ready for shift, \$3.00 per 100. This is the time to start for Memorial day.

J. E. Hitz, Franklin, Ind.**FICUS****RUBBER PLANTS.**

Fine 5-in. stock, 12 to 15 inches high,

\$9.00 per doz.

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

FICUS ELASTICA.

5-in., 75c; 6-in., \$1.00 each.

GULLETT & SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high, 4-in., 50c each, \$5.00 per doz.

Oak Grove Greenhouse, Tuskegee, Ala.**FORGET-ME-NOTS****J. SYLVESTER.**

Oconto, Wis.

FORGET-ME-NOTS.

True blue, winter-flowering.

A. No. 1 stock ready for shift,

3-in., 6c each.

Cash, please.

FORGET-ME-NOT.

Myosotis Palustris Semperflorens, everblooming Forget-me-not, in strong field-grown plants, \$7.00 per 100, \$60.00 per 1000.

WELLER NURSERIES CO., INC.,

Holland, Mich.

FORGET-ME-NOTS.

True winter-flowering, 2 1/4-in. pots,

\$4.00 per 100.

THE IMLAY CO., ZANESVILLE, O.**FORGET-ME-NOTS.**

True winter-flowering, 2-in., \$4.50 per 100.
WINFIELD S. KIRCHER,
 Cyclamen Specialist, Defiance, O.

Forget-me-nots, winter-flowering, strong, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Forget-me-nots, Palustris, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.
 Harry J. Squires, Good Ground, N. Y.

Forget-me-nots, best winter-flowering variety from 2 1/4-in. pots, \$5.00 per 100.

F. E. Blake, Marion, O.

Forget-me-not Alpestris Victoria, hardy dwarf, blue; strong plants, \$4.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Forget-me-nots, best winter bloomer, 2 1/4-in., \$6.00 per 100.

Baur Floral Co., Erie, Pa.**FREESIAS****FREESIA PURITY BULBS.**

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.

1/2-in. to 3/4-in. \$14.00 per 1000
 3/4-in. and up 22.00 per 1000

SEVIN-VINCENT CO., GROWERS,

512 Washington St., San Francisco, Cal.

FUCHSIAS

FUCHSIAS, 2 1/2-IN., \$5.50 PER 100.

Black Prince, Phenomenal,
 Purple Prince, Avalanche,
 Edward Abbot, Mme. Thibaut,

Monstrosa.

Trailing Queen, 2 1/2-in., \$6.50 per 100.

THE MCGREGOR BROS. CO.,

Springfield, O.

Fuchsias, strong rooted cuttings, best named varieties, single and double, labeled, \$2.00 per 100, prepaid. Black Prince separate, if wanted.

S. W. Pike, St. Charles, Ill.**GAILLARDIAS****GAILLARDIA GRANDIFLORA.**

Strong, one-year-old field-grown plants,

\$1.20 per doz., \$8.00 per 100.

Send for complete list of Hardy plants.

WILLIAM TOOLE & SON,

Hardy Plant & Pansy Farm, Baraboo, Wis.

GENISTAS**GENISTA RACEMOSA.**

Well trimmed

4-in., \$20.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

GERANIUMS**GERANIUMS, ROOTED CUTTINGS.**

Grant, Doyle, Crampel, Oberle, Lawrence, De Layre, Jacquerie, Vlaud, Hill, Jean Violette, American Beauty, Scarlet Bedder, Buchner, Hartman, Pamela, Maryland, Nutt, Emile David, Mme. Landry, Sallerol, Rose, Ivies, double pink, red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.

Michell, Castellane, Poitevine, Ricard, Fiat, \$2.75 per 100, \$25.00 per 1000. Cash.

THERESEAN PLANT CO., GARDENA, CAL.

GERANIUMS-Continued**A SHORTAGE PREVAILS.**

Geraniums: A shortage prevails due to several causes and it may be wise to place your order early. Unless unforeseen conditions arise (so growers advise), I am requested to offer several hundred thousand plants from 2-in. pots, delivery beginning about December and from then on through the season. Stock will be well packed and in rotation as received. I am advised to offer for immediate delivery, subject to prior sale, about 20,000 S. A. Nutt, 1000 E. G. Hill, 3000 Ivy Leaf, etc.

| Varieties: | Per 100 | Per 1000 |
|------------------------|---------|----------|
| Beaute Poitevine | \$6.50 | \$60.00 |
| A. Ricard | 6.00 | 55.00 |
| E. G. Hill | 6.50 | 60.00 |
| Ruby | 6.00 | 55.00 |
| S. A. Nutt | 5.00 | 45.00 |

5000 for \$200.00.
Ivy Leaf, pink

Skeleton

Mme. Sallerol

Cash. Add 5 per cent for packing charge.

A. M. AUGSPURGER,

231 Gilbert Ave., Peoria, Ill.

GERANIUM ROOTED CUTTINGS**ARE NOT PLENTIFUL.****WE HAVE ABOUT 40,000 YET TO SELL.**

| | |
|----------------------|------------------|
| S. A. NUTT..... | \$25.00 PER 1000 |
| MME. BUCHNER | 25.00 PER 1000 |
| POITEVINE | 30.00 PER 1000 |
| JEAN VIAUD | 30.00 PER 1000 |
| MRS. E. G. HILL..... | 30.00 PER 1000 |
| SINGLE WHITE | 25.00 PER 1000 |

FRED W. ARNOLD, CAMBRIDGE, O.

NEW GERANIUMS.

Red Barney, brilliant red; ready November 10, 2 1/2-in. pots, \$4.00 per doz., \$25.00 per 100.
Mrs. Geo. E. Buxton, double, rose-pink, 2 1/2-in. pots, ready December.
\$15.00 per 100, \$125.00 per 1000.

GERANIUMS READY NOW.

| | Per 100 | Per 1000 |
|--|---------|----------|
| S. A. Nutt, Buchner, rooted cuttings | \$3.00 | \$25.00 |
| Ricard, Poitevine, rooted cuttings | 4.00 | 35.00 |
| Scarlet Bedder, rooted cuttings | 4.00 | 35.00 |
| S. A. Nutt, Buchner, 2 1/2-in. pots | 6.00 | 55.00 |
| Ricard, Poitevine, 2 1/2-in. pots | 7.00 | 65.00 |
| Montmort, Lawrence, 2 1/2-in. pots | 7.00 | 65.00 |

For other varieties ask for list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

GERANIUMS, WHILE THEY LAST.

| | |
|---|-----------------------------------|
| Beaute Poitevine, 3-in. | \$7.00 per 100, \$60.00 per 1000 |
| 2 1/2-in. | 6.00 per 100, 55.00 per 1000 |
| 2-in. | 5.50 per 100, 45.00 per 1000 |
| Jean Viaud, Mme. Jaulin, S. A. Nutt, 3-in., | \$6.00 per 100, \$50.00 per 1000. |

CUTTINGS.

Beaute Poitevine, Scarlet Bedder, Jean Viaud, \$3.50 per 100, \$30.00 per 1000.

S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

HUDSON GREENHOUSE, HUDSON, MICH.

CALIFORNIA SUNSHINE GERANIUMS.

Grown and propagated in the open.

Can be shipped anywhere.

American Beauty, Paul Crampel, General Grant, Hartman, Jacquerie, Jean Violette, Alliance, Jean Oberle and Jean Viaud, \$2.00 per 100, \$18.00 per 1000.

S. A. Nutt, Flat and Ivy-leaved, \$2.25 per 100, \$20.00 per 1000.

Buchner, Ricard and Mrs. Hill, ready December 1, \$2.75 per 100, \$25.00 per 1000.

See classified ad for Pelargoniums.

LOS ANGELES GERANIUM CO.,

Sawtelle P. O., Los Angeles, Cal.

GERANIUMS.

Out of 2-in. pots Rooted cuttings

| | |
|--------------------------|------------------------------------|
| S. A. Nutt..... | \$35.00 per 1000, \$20.00 per 1000 |
| Buchner | 35.00 per 1000, 20.00 per 1000 |
| Scarlet Bedder | 35.00 per 1000, 25.00 per 1000 |
| Barney | 40.00 per 1000, |
| Jean Oberle | 35.00 per 1000, 25.00 per 1000 |
| Gloire de France | 40.00 per 1000, |
| Ricard | 50.00 per 1000, |
| Poitevine | 45.00 per 1000, 30.00 per 1000 |
| Improved Poitevine | 45.00 per 1000, 30.00 per 1000 |

Cash with order.

JOHN L. GUGINO,

89 Risley St., Fredonia, N. Y.

GERANIUMS EXCLUSIVELY. ROOTED CUTTINGS; GOOD STOCK.

35,000 feet of glass devoted to Geraniums exclusively; 20 years' experience in growing and packing them.

| | |
|-----------------------------|------------------|
| Buchner and S. A. Nutt..... | \$25.00 per 1000 |
| Ricard and Poitevine | 32.50 per 1000 |

ALBERT M. HERR,

R. F. D. No. 8, Lancaster, Pa.

A NEW LOT OF GERANIUMS.

| | |
|--|------------------|
| Rooted cuttings ready after November 10. | |
| S. A. Nutt | \$20.00 per 1000 |
| Buchner | 20.00 per 1000 |
| Scarlet Bedder | 20.00 per 1000 |
| Jean Oberle | 30.00 per 1000 |
| Edmond Blanc | 30.00 per 1000 |
| Jean Viaud | 30.00 per 1000 |
| Ricard | 30.00 per 1000 |
| Poitevine | 30.00 per 1000 |

Same rate by the 100. Cash with order.

CHERRY PARK GARDENS, FREDONIA, N. Y.

GERANIUMS, \$5.00 PER 100.

| | |
|------------------------------------|--|
| Alphonse Ricard, Beaute Poitevine, | |
| Buchner, Jean Viaud, | |
| Mrs. Lawrence, Castellane, | |

S. A. Nutt, \$4.50 per 100.

Daytonia, new scarlet, \$15.00 per 100.

IVY GERANIUMS, \$5.00 PER 100.

| | |
|---|--|
| Souv. Charles Turner, Rycroft's Surprise, | |
| Alliance, Peter Crosby, | |
| Achievement, | |

THE MCGREGOR BROS. CO.,

Springfield, O.

GERANIUM ROOTED CUTTINGS, S. A. NUTT, ONLY.

| | |
|----------------------------------|--|
| \$2.50 per 100 in 100 lots. | |
| \$21.00 per 1000 in 1000 lots. | |
| \$18.00 per 1000 in 5000 lots. | |
| \$17.00 per 1000 in 10,000 lots. | |

Cash with order.

NORWALK ROSE GARDENS,

Norwalk, O.

GERANIUMS.

All booked to January 1.

Well rooted cuttings.

Ricard, Poitevine, Scarlet Bedder and Anna Brown, double pink, \$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

PETER BROWN, LANCASTER, PA.**GERANIUMS**

Ready by November 20.

| | |
|--------------------------------|------------------|
| 7000 S. A. Nutt, 2 1/2-in..... | \$45.00 per 1000 |
| 600 Beaute Poitevine | 60.00 per 1000 |
| 500 Countiss | 55.00 per 1000 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

STRONG BRANCHED GERANIUMS.

Beaute Poitevine and Ricard, 3-in., ready for 4-in. pots, \$7.00 per 100; a few Michell, 2-in., \$7.00; Beaute and Improved Poitevine, Ricard, Viaud and Doyle, 2-in., \$5.00; S. A. Nutt, strong 2-in., \$4.00; a few S. A. Nutt and Doyle, 2 1/2-in., \$4.00 per 100.

C. G. LOCKE, ARKPORT, N. Y.**GERANIUMS.****EXTRA STRONG 2-IN. STOCK.**

| | Per 100 | Per 1000 |
|-----------------|---------|----------|
| S. A. Nutt..... | \$3.50 | \$30.00 |

This is wonderful stock. If you are in need of any red Geraniums, this is your chance.

Cash, please.

BAUSCHER BROS., FREEPORT, ILL.**GERANIUMS, STRONG, 2-IN.**

Ricard and Abbie Schaeffer, a good red variety, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

JACOBS BROS., PEORIA, ILL.**GERANIUMS.**

| | Per 100 | Per 1000 |
|--------------------------------------|---------|----------|
| Poitevine, extra strong 2 1/2-in.... | \$6.00 | \$55.00 |
| White Madonna, best white..... | 5.50 | 50.00 |
| Barney | 5.50 | 50.00 |
| Presilly | 5.50 | ..... |

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

GERANIUMS.

Nutt, Ricard, Poitevine, Buchner, Viaud and Montmort; from 2-in. pots, \$3.50 per 100, \$35.00 per 1000. Packed to reach you safe anywhere.

ELMER RAWLINGS,

Wholesale Grower, Allegany, N. Y.

ROOTED GERANIUM CUTTINGS.**NOVEMBER DELIVERY.**

| | |
|-------------------------|------------------|
| S. A. Nutt..... | \$25.00 per 1000 |
| Semi-Double Grant | 25.00 per 1000 |
| Beaute Poitevine | 35.00 per 1000 |
| Alphonse Ricard | 35.00 per 1000 |

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Geraniums, mixed varieties, rooted cuttings, \$20.00 per 1000; Nutt, Doyle, Buchner, \$22.50 per 1000; Viaud, \$25.00 per 1000; Ricard, Poitevine, \$35.00 per 1000; 2-in., Ricard and Poitevine, \$50.00 per 1000; Nutt, Doyle, Viaud, Buchner and Presilly, \$40.00 per 1000. Cash with order.

Mrs. E. A. Llewellyn, Olean, N. Y.**ROOTED CUTTINGS.**

S. A. Nutt and Buchner, \$25.00 per 1000; Ricard, Scarlet Bedder, Castellane, Viaud and John Doyle, \$30.00 per 1000. Cash with order.

FRED W. RITCHY, LANCASTER, PA.

20,000 GERANIUMS, 2 1/2-in. ready for 4-in. Ricard, Poitevine, Barney, Hill, \$6.00 per 100; Oberle, Nutt, Harcourt, Grant, \$5.00 per 100. **BURDELL FLORAL CO.,** Bowling Green, Ky.

Geraniums, Nutt, La Favorite, Viaud, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine, Perkins and Viaud, ready now, \$3.50 per 100. **B. O. Johnson, Sterling, Colo.**

GERANIUMS, STRONG 2 1/2-INCH.

Pfizer, Nutt, Ricard, Michell, Double Grant, La Favorite and Viaud, \$5.00 per 100. Packing free.

GOSHEN FLORAL CO., GOSHEN, IND.

Geraniums, S. A. Nutt and Buchner, rooted cuttings, \$25.00 per 1000; Poitevine, \$30.00 per 1000; S. A. Nutt, fine stock, 2 1/2-in., \$40.00 per 1000. Ready now. Wm. H. Minekime, R. F. D. No. 1, Hamburg, N. Y.

Geranium S. A. Nutt, 2 1/2-in., ready for 3-in. pots, and will soon make a cutting; this is extra nice stock, but we need the room, \$4.00 per 100, if taken this month.

E. B. Morgan Floral Co., Paxton, Ill.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00 per 1000; extra heavy stock plants, top cuttings off, now a short second growth at nearly every joint, \$10.00 per 100.

Wm. A. Murdoch, Titusville, Pa.**GERANIUMS.**

| | |
|------------|-----------------|
| 4-in. | \$15.00 per 100 |
| 3-in. | 6.00 per 100 |
| 2-in. | 35.00 per 1000 |

F. H. PARKER, FT. SCOTT, KAN.

Geraniums, rooted cuttings, Helen Michell, Ricard and Jean Viaud, \$30.00 per 1000; S. A. Nutt, Scarlet and Buchner, \$20.00 per 1000. Quaker Hill Greenhouses, Sebring, O.

Geranium Double White, 2 1/2-in. extra nice plants ready for shift, \$5.00 per 100. Packing free for cash. See Pelargonium advertisement. Carrollton Greenhouses, Carrollton, O.

Geraniums, Ricard, Poitevine and Viaud out of 2 1/2-in. pots, \$6.00 per 100. S. A. Nutt and Buchner out of 2 1/2-in. pots, \$5.00 per 100. Cash with order. Chas. E. Smith & Son, York, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosalia and Double White, strong 2 1/2-in., \$4.00 per 100, \$35.00 per 1000.

Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2 1/2-in., \$5.00 per 100; Poitevine and Mme. Landry, 2 1/2-in., \$6.00 per 100, \$55.00 per 1000.

E. C. Basinger, Columbiana, O.

Geraniums, Nutt, Hill, Buchner, Doyle and mixed, rooted cuttings, \$25.00; 2-in., 5c. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

Geranium S. A. Nutt, rooted cuttings, \$2.50 per 100, \$20.00 per 1000, for November delivery. The Flower Shop, Hoopston, Ill.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100; 2-in., \$3.00 per 100.

R. M. Henley, Hartford City, Ind.

Geranium S. A. Nutt, 2 1/2-in., \$4.00 per 100, \$35.00 per 1000. Cash. Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Geranium S. A. Nutt, 2000 2-in., \$35.00 per 1000. Good stock. Cash. Edwin H. Woerner, Arlington, Neb.

Geraniums, Viaud, single pink, 2-in., 4c; 3-in., 6c; 4-in., 10c; Ricard, 3-in., 6c each. O. Humfeld, Clay Center, Kan.

Geraniums, Nutt and Buchner, 2 1/2-in., \$4.00 per 100. Cash.

Tarentum Greenhouses, Tarentum, Pa.

Geranium S. A. Nutt, first class stock, 2 1/2-in., \$4.50 per 100. Cash with order. Harry A. Cook, Oberlin, O.

Geraniums, 5000 Buchner, rooted cuttings, \$25.00 per 1000. Cash with order. R. H. Workman, Loudonville, O.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash. Anderson's Greenhouses, Cannon Falls, Minn.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100. E. G. Goltz, Bellevue, O.

Geranium Sallerol, rooted cuttings, \$1.50 per 100. C. H. Ketcham, South Haven, Mich.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100. Cash. Leroy Schuman, Kokomo, Ind.

Rose Geraniums, fine 2 1/2-in., 5c each. O. F. Searles, Post Box No. 288, Nashua, N. H.

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100. James O. Jacobs, Irwin, Pa.

GERBERAS**GERBERA JAMESONII HYBRIDS.**

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.

\$35.00 and \$50.00 per 100 according to size,

25 at 100 rate.

O. FEHLIN, CITRONELLE, ALA.**GLADIOLI****DON'T BUY FLORA BULBLETS.**

Until you have seen Long's splendid Colorado grown stock. Special "Show Me" offer: For \$1.00 I will mail you 180 Flora bulblets, prepaid. Limit one lot to a customer at this special price. All you want at \$6.00 per 1000. J. D. LONG, BOULDER, COLO.

GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

HANSEN NURSERY CO., NILES, MICH.

GLADIOLI.

When in need of the following varieties, ask for special prices on same:

America,
Brimstone,
Catherine,
Cattleya,
Chicago White,
Chris,
Conspicuous,
Czar Peter,
Electra,
Elizabeth Kurtz,
Evelyn Kirtland,
Faust,
Flora,
Friendship,
Glory of Holland,
Golden Measure,
Goliath,
Gretchen Zang,
Halley,
Hohenstaufen,
Hilda,
Le Marechal Foch,
Lily White,
L'Immaculee,
Liss,
Louise,
Loveliness,
Majestic,
Master Wietze,
Mr. Mark,
Mrs. Dr. Norton,
Muriel,
Mrs. Francis King,
Mrs. Frank Pendleton,
Niagara,
Nora,
Panama,
Peace,
Pink Beauty,
Pink Perfection,
Pink Progression,
Pride of Hillegom,
Prince of Wales,
Princess,
Prinsepine,
Red Emperor,
Rev. Ewbank,
Roem Van Kennemerland,
Salmon Excelsa,
Schwabens,
Stella,
War,
White Giant,
Wilbrink,
Yellow Hammer,
Choice Mixed,
Primulinus Hybrids.

In order to save time, please tell us what variety, what size and how many of each you want, in order that we may send you our special quotations by return mail. Satisfaction guaranteed. We have all the standard sizes. We said it often, but want to say it again, that our Gladioli are true to name.

P. VOS & SON.

The Home of "True" Gladioli,
P. O. Box 555, Grand Rapids, Mich.

GLADIOLUS BULBS FOR EARLY FORCING.

| | Per 100 | Per 1000 |
|--|---------|----------|
| America, 1 1/4-in. and up..... | \$3.00 | \$25.00 |
| America, 1 1/2-in. and up..... | 2.75 | 21.00 |
| Augusta, 1 1/4-in. and up..... | 4.00 | 35.00 |
| Augusta, 1 1/2-in. and up..... | 3.50 | 30.00 |
| Baron Hulot, 1 1/4-in. and up..... | 8.00 | 75.00 |
| Baron Hulot, 1 1/2-in. and up..... | 7.00 | 65.00 |
| Brenchleyensis, 1 1/4-in. and up..... | 3.50 | 30.00 |
| Brenchleyensis, 1 1/2-in. and up..... | 3.00 | 25.00 |
| Chicago White, 1 1/4-in. and up..... | 4.50 | 38.00 |
| Chicago White, 1 1/2-in. and up..... | 3.75 | 30.00 |
| Halley, 1 1/4-in. and up..... | 4.00 | 35.00 |
| Halley, 1 1/2-in. and up..... | 3.50 | 28.00 |
| Mrs. F. King, 1 1/4-in. and up..... | 3.50 | 25.00 |
| Mrs. F. King, 1 1/2-in. and up..... | 3.00 | 22.00 |
| Mrs. F. Pendleton, 1 1/4-in. and up..... | 6.50 | 55.00 |
| Peace, 1 1/4-in. and up..... | 5.00 | 45.00 |
| Peace, 1 1/2-in. and up..... | 4.00 | 35.00 |
| Schwaben, 1 1/4-in. and up..... | 5.00 | 45.00 |
| Schwaben, 1 1/2-in. and up..... | 4.50 | 40.00 |

ASK FOR FULL LIST OF ALL VARIETIES.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

NOT THE CHEAPEST, BUT THE BEST.

There may be as good bulbs, somewhere, but there surely are none better. Our 1921 crop was produced under ideal weather conditions and finer bulbs never were grown. We grow all we sell. They are worth all and more than we ask.

| | 1 1/4-in. | 1 1/2-in. | 1 3/4-in. |
|-----------------|-----------|-----------|-----------|
| Prices per 1000 | in. up | to 1 1/2 | to 1 3/4 |
| America | \$20.00 | \$14.00 | \$ 9.00 |
| F. King | 20.00 | 14.00 | 9.00 |
| Crackerjack | 17.50 | 14.00 | 10.50 |
| Halley | 17.50 | 14.00 | 12.00 |
| Arizona | 30.00 | 24.00 | 18.00 |
| Ida Van | 20.00 | 16.00 | 12.00 |
| Prim. Hybrids | 10.50 | 8.00 | |
| Chicago White | 18.00 | 14.00 | |
| Blackhawk | 25.00 | 20.00 | 15.00 |
| Scarsdale | 30.00 | 24.00 | 18.00 |

F. o. b. Winona. No order less than 250 of a variety supplied at these prices.

Look up our display ad of Gladiolus 1910 Rose in this issue.

PFEIFFER NURSERY, WINONA, MINN.

FOR ALL COUNTRIES EXCEPT THE U. S. A.

P. HOPMAN & SONS.

Gladiolus Specialists, Hillegom, Holland.
Headquarters of Le Marechal Foch, White Giant, L'Immaculee, Pink Perfection, Lovelace and all the leading and fancy varieties. Very cheap prices on application.

GLADIOLUS BULBLETS.

| | |
|-----------------------------------|------------------|
| Le Marechal Foch | \$10.00 per 1000 |
| White Giant | 8.00 per 1000 |
| L'Immaculee | 3.00 per 1000 |
| Prince of Wales | 2.00 per 1000 |
| Liebesfeuer | 4.00 per 1000 |
| Lily White | 4.00 per 1000 |
| Loveliness | 5.00 per 1000 |
| Byron L. Smith | 20.00 per 1000 |
| Grandeur | 15.00 per 1000 |
| Gretchen Zang | 4.00 per 1000 |
| Evelyn Kirtland | 5.00 per 1000 |
| Rose Glory | 25.00 per 1000 |
| Mona Lisa | 25.00 per 1000 |
| Pink Lily | 25.00 per 1000 |
| White Glory | 8.00 per 1000 |
| Lily White, first size bulbs | \$12.00 per 100 |
| Lily White, planting size | 4.00 per 100 |
| Evelyn Kirtland, first size bulbs | 8.00 per 100 |

Delivery prepaid. Cash with order.
ROGER REYNOLDS, MENLO PARK, CAL.

GLADIOLI.

We have some very choice stock in the following varieties to offer:

| | | |
|----------------------|-------|------------------------|
| Mrs. Dr. Norton | ..... | All sizes and bulblets |
| Miss Evelyn Kirtland | ..... | All sizes and bulblets |
| Lily White | ..... | All sizes and bulblets |
| Wilbrink | ..... | All sizes and bulblets |
| Golddrop | ..... | All sizes and bulblets |
| Le Marechal Foch | ..... | Bulblets |
| Purple Glory | ..... | First size |
| Louise | ..... | First size |
| Crimson Glow | ..... | First size |

Write for prices, etc.

HOLM & OLSON, INC.

20 W. 5th St., St. Paul, Minn.

WELLER'S GLADIOLI.

FOR FORCING, 1 1/4-IN.;
FOR OUTDOORS, 1 1/2-IN.

| | Per 1000 | 1 1/4-in. | 1 1/2-in. |
|--|----------|-----------|-----------|
| America, lavender pink | \$24.00 | \$20.00 | |
| Chicago White, early white | 35.00 | 30.00 | |
| Halley, early salmon | 35.00 | 30.00 | |
| Mrs. F. King, light scarlet | 24.00 | 20.00 | |
| Mrs. F. Pendleton, pink, carmine blotch | 45.00 | 38.00 | |
| Prince of Wales, improved Halley | 70.00 | 60.00 | |
| Wilbrink, earliest lavender, wonderful for forcing | 60.00 | 51.00 | |
| Yellow Hammer, best yellow forcer | 50.00 | 42.00 | |

Ask for our general catalogue.

WELLER NURSERIES, INC.

United with The Standard Bulb Co.,
Holland, Mich.

AMERICA? YES.

100,000 STRONG.

Also the other main standards.

A discount for quantity, and lack of storage compels us to offer an additional 10 per cent discount for fall delivery. An early order means money for you. Opportunity is knocking at your gate, a postal card for our wholesale price list will swing it open today.

A. H. AUSTIN CO., WAYLAND, O.

GLADIOLUS PRIMULINUS.

Nothing is more beautiful than my Gladiolus Primulinus with their artistically arranged flowers and their pastel and oriental colors. They force earlier than any other Gladiolus. Try them.

| | |
|--------------------------|------------------|
| 1st size, 1 1/4-inch up | \$20.00 per 1000 |
| 2nd size, 1 to 1 1/4-in. | 15.00 per 1000 |
| 3rd size, 3/4 to 1-in. | 10.00 per 1000 |
| 4th size, 1/2 to 3/4-in. | 5.00 per 1000 |
| 5th size, 1/2-in. below | 3.00 per 1000 |

Catalogue of my choice varieties sent on request.

THE CHAUTAUQUA FLOWERFIELD CO.

O. Zeestraten, Prop., Bemus Point, N. Y.

KUNDERD GLADIOLI.

You can now secure a very choice collection of Kunderd's world famous new Ruffled Gladioli at trade rates.

Send for 8 page wholesale price list offering 17 of these at very interesting prices.

Also a long list of my best plain petaled kinds, and 25 extra choice new Primulinus Hybrids. Watch for our display ad in The Review in later issues.

A. E. KUNDERD.

The Originator of the Ruffled Gladiolus.
Goshen, Ind.

GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton, Pendleton, Peace, Panama, War, Schwaben and others; all sizes and bulblets at prices that are right.

HUMPHREY'S FLOWER GARDENS,
Pataskala, O.

WHOLESALE PRICES ON
AUSTIN'S "BIG FOUR."

Evelyn Kirtland—Herada,
Bertrex—Gretchen Zang
and

SEVEN ADDITIONAL
AUSTIN ORIGINATIONS.

Never have we had finer stock
of these magnificent creations.
Your name gets descriptive list.

A. H. AUSTIN CO., WAYLAND, O.

GLADIOLUS BULBS
OF EXCELLENT QUALITY.

| | Per 1000 | Per 1000 | Per 1000 |
|------------------|----------|----------|----------|
| | No. 1 | No. 2 | No. 3 |
| America | \$25.00 | \$21.00 | |
| Empress of India | 45.00 | 38.00 | \$30.00 |
| Halley | 28.00 | 22.00 | 16.00 |
| Ida Van | 35.00 | 28.00 | 22.00 |
| Independence | 28.00 | 22.50 | 18.00 |
| Francis King | 25.00 | 20.00 | 16.00 |
| Niagara | 45.00 | 38.00 | 30.00 |
| Schwaben | 45.00 | 40.00 | 32.00 |
| Primulinus Hyb. | 25.00 | 20.00 | 16.00 |

BAY STATE BULB CO.

Box No. 145, Waltham, Mass.

GLADIOLUS BULBS

OF GOOD QUALITY.

| | Per 1000 |
|----------------------------------|----------|
| America, 1 1/4-in. up | \$22.50 |
| America, 1 1/2-in. up | 16.00 |
| Francis King, 1 1/4-in. up | 22.50 |
| Francis King, 1 1/2-in. up | 16.00 |
| Blackhawk, 1 1/2-in. up | 20.00 |
| Primulinus Hybrids, 1 1/2-in. up | 18.00 |
| Halley, 1 1/4-in. up | 22.50 |
| Peace, 1 1/4-in. up | 30.00 |
| Mixed, 1 1/2-in. up | 15.00 |
| Mixed, 1 1/4-in. to 1 1/2-in. | 10.00 |

Terms: Cash with order.

HENRY BESTMANN, OTTAWA, ILL.

GOING DOWN, GOING DOWN.

HEAR YE? HEAR YE?

Le Marechal Foch bulblets now only \$1.25 per 100, \$10.00 per 1000, \$45.00 for 5000 and \$80.00 for 10,000 big, plump, healthy, clean bulblets that have been sifted over 1/4 inch mesh, and with every 500 bulblets ordered I will send absolutely free, one plump, first-size bulb for trial. America will be as scarce as five dollar bills in a collection plate as soon as stock of Le Marechal Foch is disseminated.

As early as Halley, twice the size of America; it has MERIT, I'll tell the population.

RAYMOND M. CHAMPE,

Grower, Walled Lake, Mich.

GLADIOLUS BULBLETS.

Mrs. F. King, Prinsep, Primulinus Hybrids, Halley, Crackerjack, Minnesota, 50c per 1000; Willy Wigman, Panama, Empress of India, War, Golden King, 75c per 1000; Gretchen Zang, Mrs. F. Pendleton, Schwaben, \$1.00 per 1000; 2000 mixed, 1 1/4-in. up, 75 per cent Pink Beauty, \$15.00 per 1000; 2 pecks bulblets, \$3.00 per peck; 2000 mixed, 1 1/4-in. up, 75 per cent Baron Hulot, \$20.00 per 1000; 2 pecks bulblets, \$4.00 per peck.

Write for prices on other sizes and varieties.

F. M. PALMITER & SON, JANESVILLE, WIS.

LONE ELM GLADIOLI.

To make room for winter storage, we offer the following at greatly reduced prices; shipment about December 1:

| | Size | Per 1000 |
|------------------------|-------|----------|
| 2000 Lone Elm, mixed | No. 1 | \$10.00 |
| 2000 Lone Elm, mixed | No. 2 | 8.00 |
| 3000 Lone Elm, mixed | No. 3 | 6.00 |
| 2000 America | No. 1 | 14.00 |
| 2000 America | No. 2 | 10.00 |
| 2000 Mrs. Francis King | No. 2 | 10.00 |

Terms: Cash with order.

J. W. SEILER CO., R. F. D. 1, RAVENNA, O.

LE MARECHAL FOCH; A SURE WINNER.

All florists will want a start of Le Marechal Foch, the new, early forcing pink; nearly double the size of America; choice bulblets, \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 per 10,000.

Le Marechal Foch is the greatest money-maker in the business.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

NEW ENGLAND SUPERIOR GROWN.

Excellent stock for forcing purposes.
America, Halley, King, Glory of Holland, Panama, Schwaben, War, Prince of Wales and other standard varieties in large quantities. Size No. 1, 2 and 3.

Planting stock and bulblets at close prices.
Prices on application. Special discount on large quantities.

SHARON GLADIOLI GARDENS.

Sharon, Mass.

YOUNG BULBS OF QUALITY.

| | No. 1 | No. 2 | No. 3 |
|-------------------------|---------|---------|---------|
| America, per 1000 | \$15.00 | \$12.50 | \$10.00 |
| Ida Van, per 1000 | 25.00 | 21.00 | 17.50 |
| Pendleton, per 1000 | 30.00 | 25.00 | |
| Chicago White, per 1000 | 21.00 | 17.50 | |
| Louise, per 100 | 35.00 | 30.00 | 25.00 |
| Louise bulblets | \$15.00 | \$10.00 | |
| Golden Measure bulblets | 15.00 | per 100 | |

Cash, F. o. b. Wolcottville, Ind.

J. C. GROSSMAN, WOLCOTTVILLE, IND.

GLADIOLI—Continued

COLEMAN WON THE SILVER MEDAL
Of the A. G. S. at Detroit in 1919 and again
at St. Thomas, Canada, in 1921. Coleman origi-
nations are the equal of any.

New list describing Sweet Lavender, Sheila,
Leota, Catherine Coleman, Nymph and others.
Glad to send you a copy.

JOE COLEMAN,
Cleveland Road, Ravenna, O.

GLADIOLUS PLANTING STOCK.

1/2-in. and under per 1000
America, Mrs. Francis King, Halley.....\$ 3.00
Primulinus Hybrids 3.00
Rouge Torch, Mrs. Watt, Candidum..... 3.50
Pendleton, Fryer 6.00
Lovellness, Mary Fennell..... 10.00
Write for prices on 5000 lots; also, other vari-
eties, 1/2-in. to 3/4-in. Cash with order.
A. WALKER, PORT BYRON, N. Y.

DON'T BUY FOCH BULBULETS

Until you have seen Long's superb, large, Colo-
rado-grown stock. Send \$1.00 for special "Show
Me" lot of 125 Le Marechal Foch bulbules. Limit
one lot to a customer at this price. All you want
at \$10.00 per 1000. Liberal count; 1100 or more
for 1000 at the \$10.00 price.
J. D. LONG, BOULDER, COLO.

GET YOUR PRINCE OF WALES START HERE.

I have surplus of 16,000 1/2-in. and under, clean
and plump Prince of Wales bulbs. To move and
save storage will sell at \$14.00 per 1000, \$65.00
for 5000, and the whole lot for \$200.00. Prince
of Wales bulbules, \$2.00 per 1000, 5000 for \$8.50,
surplus of 30,000 for \$45.00.

R. M. CHAMPE, GROWER,
Walled Lake, Mich.

Send for clearance sale list of amateur's trial
garden; scores of finest show varieties, novelties,
xxxx mixtures, for fall delivery at about half
price.

To introduce: With every \$1.00 sale we give a
50c Flame, best cut flower and forcing red
Gladiolus.

J. L. VONDEL, Gladiacre Gardens, Sharon, Mass.

EVENTUALLY THE DEMAND

Will compel you to grow Marechal Foch, to
supply your trade, why not start while the de-
mand is greater than the supply? We can quote
you prices on Marechal Foch, Wilbrink, Flora,
Lovellness, Hilda and Master Wietze that beat
all quotations to date.

SWARTLEY & BECKER, STERLING, ILL.

SOUTHERN GROWERS, ATTENTION!

100,000 America bulbs, 1-in. diameter, \$7.00
per 1000; 100,000 1/2-in. to 1-in., \$5.00 per 1000.
How many? Just right for December planting.

JOE COLEMAN,
Cleveland Road, Ravenna, O.

GLADIOLUS BULBS AND BULBULETS.

Look up our large list of Gladiolus bulbs and
bulbules offered in last week's Review, classified
section.

MAPLE HILL NURSERY,
Nora Springs, Ia.

NEBRASKA BULB CO.,

Gladiolus Growers.

COLUMBUS, NEBRASKA.

New and standard varieties.

Price list sent upon application.

10 per cent discount on fall deliveries.

Gladioli, America and Mrs. Francis King, No.
1 and No. 2, all from fresh, new planting stock
No. 4 and under; none can be better quality;
for fall shipment, \$14.50 and \$12.50 per 1000.

Cash, and talk quick. We need space.
National Show Gardens, Spencer, Ind.

WE HAVE A SURPLUS

OF 10,000 GLADIOLUS BULBS.

5000 America, 5000 Mrs. Francis King,
1 1/2-in. to 3/4-in., \$2.50 per 100, \$20.00 per 1000.
This is first class stock.

SHELBY FLORAL CO., SHELBY, O.

GLADIOLUS BULBS.

We are now ready to quote prices on all lead-
ing varieties for fall and spring delivery.

BRENTLINGER & WILSON.

17433 Shaw Ave., Lakewood, O.

SPECIAL PRICES

For early buyers on Gladioli. Send us a list
of varieties and quantities you need.

AMERICAN BULB CO.,

172 North Wabash Ave., Chicago, Ill.

Gladiolus Miss Helen Franklin, earliest white;
blooms in 70 days; planting stock, 1/2-in. and
under, \$3.00 per 100; bulbules, \$10.00 per 1000.
Other sizes. Thomas Cogger, Melrose, Mass.

ALBUM OF DESIGNS.

Seventh Edition.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

Gladioli, 100,000 Halley, 50,000 Panama, 50-
000 other named varieties at prices to move
them. Let me know how many you can use.

George Lawler, Gardenville, Tacoma, Wash.

Gladioli: Write for our full list of the most
desirable varieties.

S. S. Skidelsky & Co., 50 Park Place, New York.

Gladiolus planting stock, Florist's mixture,
1/2-in. and under, \$2.50 per 1000, \$10.00 per 5000.

Thomas Cogger, Melrose, Mass.

Gladioli, leading varieties, strong, sound stock;
bargain prices. Robert Mehlmann, Oshkosh, Wis.

GRAPE VINES

GRAPES, 1-YEAR, EXTRA STRONG, NO. 1.
\$6.00 cash pays for 25 vines of each; Concord,
Moore's Early, Niagara and Worden postpaid;
100 of each by express, not paid, \$20.00. Get
next our trade list of choice lining out stock for
florists and nurserymen; ready now.

ATLANTIC NURSERY CO., INC.,
Berlin, Md., U. S. A.

CONCORD GRAPE VINES.

Strong 2-year plants, No. 1 grade..\$10.00 per 100
Strong 2-year plants, No. 2 grade.. 8.00 per 100
Strong 1-year plants, No. 1 grade.. 6.00 per 100
Cash with order.

Send for our perennial price list.

GEORGE MARTIN, BOX 154, PAINESVILLE, O.

Grape Vines: Concord, \$1.25 per doz., \$7.00
per 100, \$50.00 per 1000; Niagara, Worden,
Diamond, Catawba, \$1.75 per doz., \$10.00 per
100, \$80.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Grape Vines, Concord and Moore's Early, fine
2-year-old, \$10.00 per 100. Packed free. Cash
with order.

Clement S. Levis, Aldan, Delaware Co., Pa.

Concord Grape vines, No. 1, 2-year, \$6.00 per
100.
L. G. Tingle, Pittsville, Md.

GREVILLEAS

Grevillea Robusta, 2 1/2-in., \$5.00 per 100,
\$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

GYPSOPHILAS

Gypsophila Paniculata, strong 2-year roots es-
pecially suitable for florists, \$6.00 per 100.

Thomas J. Murphy, Painesville, O.

HARDY PLANTS

HARDY PLANTS.

Strong field-grown plants of Hardy perennials;
sturdy stock that will please you.

| | Per doz. | Per 100 |
|--|----------|---------|
| Achillea Millefolium Roseum..... | \$1.20 | \$ 8.00 |
| Aster Novae Angliae | 1.20 | 8.00 |
| Aquilegia Long-Spurred Hybrids... 1.20 | 8.00 | |
| Aquilegia Rose Queen | 1.20 | 8.00 |
| Aquilegia Chrysanthea | 1.20 | 8.00 |
| Aquilegia Canadensis | 1.20 | 8.00 |
| Coreopsis Lanceolata, 1-year..... | 1.20 | 8.00 |
| Coreopsis Lanceolata, 2-year..... | 1.80 | 12.00 |
| Dianthus Plumarius, mixed, single | | |
| and double | 1.20 | 8.00 |
| Dianthus Barbatus, fine mixed.... | 1.20 | 8.00 |
| Chrysanthemum Maximum, Shasta | | |
| Daisy | 1.20 | 8.00 |
| Gypsophila Paniculata, single | .75 | 5.00 |
| Phlox Mrs. Jenkins | 1.20 | 8.00 |
| Phlox R. P. Struthers | 1.20 | 8.00 |
| Phlox Rynstrom | 1.20 | 8.00 |
| Physostegia Virginica | 1.20 | 8.00 |
| Pyrethrum Roseum Hybridum | 1.20 | 8.00 |
| Pyrethrum Uliginosum | 1.20 | 8.00 |
| Rudbeckia Purpurea | 1.20 | 8.00 |
| Salvia Azurea Grandiflora | 1.20 | 8.00 |
| Veronica Spicata | 1.20 | 8.00 |

8 per cent discount for cash with order. No
additional charge for careful and safe packing.

WILLIAM TOOLE & SON.

Hardy Plant & Pansy Farm, Baraboo, Wis.

HARDY PLANTS.

| | Per 100 |
|---|---------|
| Achillea The Pearl | \$ 8.00 |
| Anthemis Tinctoria Kelwayii | 7.00 |
| Aquilegia, mixed | 8.00 |
| Armeria Formosa | 12.00 |
| Boltonia Asteroides | 8.00 |
| Boltonia Latisquama | 8.00 |
| Coreopsis Lanceolata Grandiflora | 7.00 |
| Delphinium Belladonna | 9.00 |
| Delphinium Bellamosa | 12.00 |
| Delphinium Gold Medal Hybrids | 12.00 |
| Dianthus, mixed | 7.00 |
| Dianthus Holborn Glory | 8.00 |
| Dianthus Newport Pink | 8.00 |
| Dianthus Scarlet Beauty | 8.00 |
| Dianthus, Velvety-black | 8.00 |
| Dianthus Latifolius, double, mixed..... | 10.00 |
| Dianthus Plumarius, single, mixed..... | 8.00 |
| Funkia Undulata Media Variegata..... | 12.00 |
| Gaillardia Grandiflora | 8.00 |
| Heliopsis Miss Mellish | 8.00 |
| Heliopsis Multiflorus fl. pl..... | 12.00 |
| Hemerocallis Flava | 10.00 |
| Hemerocallis Thunbergii | 10.00 |
| Physalis Franchetii | 8.00 |
| Physostegia Virginiana | 7.00 |
| Ranunculus Acris fl. pl. | 8.00 |
| Rudbeckia Laciniata fl. pl. | 8.00 |
| Rudbeckia Newmanii | 8.00 |

The above varieties are only a few of our spe-
cialties. Ask for our general catalogue.

WELLER NURSERIES CO., INC.,

Holland, Mich.

STRONG FIELD-GROWN PLANTS.

Artemisia Lactiflora\$10.00 per 100
Delphinium Belladonna, 2-year..... 8.00 per 100
Phlox Subulata Rosea and Alba... 6.00 per 100
Coreopsis Lanceolata Grandiflora... 6.00 per 100
Eulalia Japonica Variegata Grass... 8.00 per 100
In large quantities write for special prices.
Ask for our list.

GEORGE MARTIN, NURSERYMAN,

Box 154, Painesville, O.

DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save mov-
ing, \$5.00 per 100, while they last.

Complete list of hardy perennial plants mailed
on application. My prices are most attractive
and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

HARDY PLANTS.

GOOD STOCK; GUARANTEED.

True to name and will be well packed.

Artemisia Lactiflora, strong 1-year-old clumps,
undivided, \$8.00 per 100.
Delphinium Belladonna, strong 2-year-old clumps,
undivided, \$10.00 per 100.
Gypsophila Paniculata, strong 2-year-old roots,
\$7.00 per 100.

STRONG, 1-YEAR-OLD, FIELD-GROWN

ROOTS.
Phlox Rynstrom\$8.00 per 100, \$70.00 per 1000
Phlox Riverton Jewel 8.00 per 100, 70.00 per 1000
Phlox Selma 8.00 per 100, 70.00 per 1000
Phlox Thor 8.00 per 100, 70.00 per 1000
Phlox Mrs. Jenkins. 8.00 per 100, 70.00 per 1000
Tritoma Pfitzerii, 1-year-old roots undivided,
\$10.00 per 100.

GEO. A. PENROSE,

220 Lippincott Ave., Riverside, N. J.

PERENNIALS, FIELD-GROWN.

| | Per 100 | Per 1000 |
|----------------------------------|---------|----------|
| Delphinium Belladonna | \$8.00 | \$50.00 |
| Aquilegia, assorted | 6.00 | 50.00 |
| Coreopsis | 6.00 | 50.00 |
| Shasta Daisy | 6.00 | 50.00 |
| Gaillardia | 6.00 | 50.00 |
| Platycodon, blue and white | 6.00 | 50.00 |
| Pyrethrum Roseum | 6.00 | 50.00 |
| Sweet William, separate colors.. | 6.00 | 50.00 |

Thousands of other choice perennials, roses,
shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

HARDY PERENNIALS, STRONG FIELD-

GROWN PLANTS.

Gypsophila Paniculata; Achillea Ptarmica; An-
chusa, Dropmore; Alyssum Saxatile; Anthemis
Tinctoria; Aquilegia, Long Spurred Hybrids,
mixed; Bellis Daisy, mixed; Bocconia Cordata;
Canterbury Bells, mixed; Centaurea, Montana
and mixed; Coreopsis Grandiflora; Hibiscus Giant
Mallow Marvels, mixed; Delphinium Belladonna;
Digitalis, mixed; Gaillardia Grandiflora; Holly-
hock Chater's Double, white, scarlet, yellow,
maroon, crimson, pink and mixed; Myosotis or
Forget-me-not, Palustris; Rudbeckia Purpurea;
Shasta Daisy; Sweet William, white, crimson,
scarlet and mixed, \$1.00 per doz., \$5.00 per 100.
HARRY J. SQUIRES, GOOD GROUND, N. Y.

HARDY PLANTS, SURPLUS STOCK.

3000 Iris Sibirica,
blue\$30.00 per 1000, \$3.50 per 100
500 Single Tiger Lily, XX grade.. 8.00 per 100
500 Double Tiger Lily, 1st grade.. 9.00 per 100
1000 Liatris Spicata, 3-year 6.00 per 100
700 Liatris Scariosa, 3-year 7.00 per 100
500 Campanula Medium, mostly
pink, 4-in. pots ready for shift. 8.00 per 100
Packing free. Cash, please.

MINNEAPOLIS NURSERY,

4117 S. Aldrich Ave., Minneapolis, Minn.

Hardy Ferns 100 10 Each
Adiantum Pedatum, Maidenhair..\$9.00 \$1.00 15c
Aspidium, Goldieana, Gold Fern 9.00 1.00 15c
Onoclea Struthiopteris, Ostrich..10.00 1.20 15c
Osmundas, 2 varieties.....12.00 1.40 15c
Also 8 other varieties; descriptive list mailed
free. 100 Ferns, your selection, billed at 100
rate. Packing free for cash.

Ludvig Mosbaek, Ferndale Askov, Minn.

Hardy plants, Hollyhocks, 4 colors, Gaillardias,
Coreopsis, Sweet William, Canterbury Bells,
Pyrethrum, Shasta Daisy and Hardy Pinks,
50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.

HARDY PERENNIALS STRONG PLANTS.

Delphinium Belladonna, Sweet William Gail-
lardia Grandiflora, Hollyhock Chater's Double,
mixed, \$1.00 per 100, \$8.00 per 1000.

F. DANLEY, MACOMB, ILL.

HELIOTROPES

Heliotropes, fragrant, strong, rooted cuttings,
\$2.00 per 100.

Carrollton Greenhouses, Carrollton, O.

Heliotropes, 4 varieties, \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

HIBISCUS

HIBISCUS, 2 1/2-IN., \$5.50 PER 100.
50.00 per 1000, 4-in., \$15.00 per 100.

Peachblow, Grandiflora,
Sub. Violaceous, Collieri,
Aurantia, Miniatus Semi-plena.

THE MCGREGOR BROS. CO.,

Springfield, O.

Hibiscus, Peach-blow, Ruber, Grandiflorus and
Versicolor, 2 1/2-in., \$5.00 per 100; 3-in., \$10.00
per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hibiscus Giant Marvel Mallow, strong field-
grown plants, \$1.00 per doz., \$5.00 per 100.
Harry J. Squires, Good Ground, N. Y.

HORSE RADISH ROOTS

HORSE RADISH ROOTS.

\$2.00 per 100, \$15.00 per 1000.

SCARFF'S NURSERIES, NEW CARLISLE, O.

HYDRANGEAS

HYDRANGEAS.

4-in., 15c;

5-in., 30c;

6-in., 40c.

J. V. LAVER,

704 State St., Erie, Pa.

HYDRANGEAS.

Avalanche, Mme. Legon,
Baby Bimbenet, Mme. Auguste Nonin,
Eclairer, Mme. E. Mouillere,
E. G. Hill, Mme. Maurice Hamar,
Etincelant, Mont Rose,
Gen. de Vibraye, Radiant,
La Perle, Souv. de Mme. E.
Lille Mouillere, Chautard,
L'Islette, Souv. de Lieut. Chaure,
Louis Mouillere, Souv. de Mme. Victor
Mlle. Agnes Barillet, Raoult,
Mlle. Rene Gaillard, Trophee.

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect. Per 100

| | |
|-----------------|---------|
| 4-in. pots | \$20.00 |
| From 5-in. pots | 40.00 |
| From 6-in. pots | 60.00 |
| From 7-in. pots | 75.00 |

O. U. LIGGIT,

Wholesale Plantsman,
303 Bulletin Bldg., Philadelphia, Pa.

HYDRANGEAS, EXTRA FINE PLANTS,
in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Riverain, Germania, Lille Mouillere, Wm. Pfitzer, Trophee and Mme. Mouillere.

| | |
|-----------------------------|-----------------|
| 3rd size, 3 to 6 branches | \$35.00 per 100 |
| 2nd size, 6 to 12 branches | 45.00 per 100 |
| 1st size, 10 to 16 branches | 50.00 per 100 |

2-year-olds, pot grown:

| | |
|--------------------|------------------|
| 3rd size | \$ 60.00 per 100 |
| 2nd size | 75.00 per 100 |
| 1st size, specimen | 100.00 per 100 |

Same varieties as above, and others.
Cash please. Add 5 per cent for packing.

A. SCHULTHEIS,

316 19th St., College Point, N. Y.

FIELD-GROWN PLANTS.

French varieties and Otaksa.
2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.

| | |
|-------------------------------------|---------|
| 2 to 3 branches | Per 100 |
| 4 to 5 branches | \$30.00 |
| 5 to 6 branches | 40.00 |
| 7 to 10 branches | 50.00 |
| Also larger plants; ask for prices. | 60.00 |

POT-GROWN PLANTS.

Ask for prices.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Northern grown

FRENCH HYDRANGEAS.

Dormant stock.

Now booking orders for fall delivery.

Mixed varieties, blue and pink.

| | |
|-----------------|-------------|
| 4-in., branched | 35c each |
| 5-in., branched | 50c each |
| 6-in., branched | 75c each |
| 7-in., branched | \$1.00 each |

Cash or C. O. D.

J. J. Le BORIOUS,

921 East Third St., Duluth, Minn.

HYDRANGEAS.

Good French varieties.

| |
|---|
| 2½-in., \$6.50 per 100, \$60.00 per 1000. |
| 4-in., \$20.00 per 100. |

HEAVY FIELD-GROWN SPECIMENS.

8 to 10 shoots, fine for specimen tubs.
\$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the kind that will easily force for Easter.

Following sizes with prices that are below their values; colors pink and blue:

| | |
|------------|-----------------|
| 4-in. pots | \$20.00 per 100 |
| 5-in. pots | 35.00 per 100 |
| 6-in. pots | 50.00 per 100 |
| 7-in. pots | 75.00 per 100 |

ZIEGER & SONS,

Germantown, Philadelphia, Pa.

BEST VARIETIES MIXED.

French Hydrangeas, strong, field-grown plants potted in September, 5-in. to 7-in. pots at 7c per budded shoot for plants up to 10 shoots and 5c per budded shoot for plants of more than 10 shoots. Plants have from 5 to 20 strong shoots. Sample plant shipped on receipt of price. Cash with order. 5 per cent for packing.

COLLE BROS., SUMMIT, N. J.

HYDRANGEAS, ALL THE BEST

French varieties, with 2 to 4 good strong shoots, from 4-in. pots, 25c; 5-in., 35c; 6-in., 50c; extra heavy 7-in., 75c; specimens, \$1.00 to \$2.00 each.

Otaksa, good stock, 4-in. only, 25c each. Other sizes sold out.

J. L. SCHILLER,

929 Prouty Ave., Toledo, O.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100. Baur Floral Co., Erie, Pa.

VERY SPECIAL PRICES.

To clear the field we offer the following very best varieties: Baby Bimbenet, Lille Mouillere, Chautard, Hamar, etc., in mixture at \$5.00 per 100 branches. Cash.

These are strong, sturdy plants running from 4 to 12 branches to the plant.

SILVIBUS & SILVIBUS,

Ashtabula, O.

HYDRANGEAS.

| |
|---|
| 8-in. pots, \$8.00 per 100. |
| 4-in. pots, \$15.00 to \$25.00 per 100. |

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

Hydrangea Otaksa, 5000 field-grown, 2½-in., 8c; 500 4-in., 25c; 1000 5-in., 35c; 6-in., 50c each; well branched, 5 per cent for packing. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

IMPATIENS

IMPATIENS, 2½-IN., \$5.00 PER 100.

Holstii, Sultanii, Pink Beauty.

THE MCGREGOR BROS. CO.,

Springfield, O.

Impatiens Sultanii, orange-red, deep pink, white and violet-rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

IRISES

STRONG, SELECTED, IRIS PLANTS.

| | Per doz. | Per 100 |
|---|----------|---------|
| Black Prince, velvety-black | \$1.20 | \$ 8.00 |
| Canary, yellow | 1.00 | 6.00 |
| Celeste, sky blue | 1.20 | 8.00 |
| Fairy, pale lavender | 1.75 | 12.00 |
| Florentina, blue and white, separate | 1.00 | 6.00 |
| Harlequin Melanais, variegated | 1.00 | 7.00 |
| Her Majesty, fine rose | 1.20 | 8.00 |
| Honorabilis, golden and brown | 1.00 | 6.00 |
| Junata, clear blue, fine | 1.50 | 10.00 |
| Mme. Chereau, white fringed with azure-blue | 1.00 | 6.00 |
| Mrs. H. Darwin, waxy white | .75 | 5.00 |
| Pallida Dalmatica, lavender | 1.20 | 8.00 |
| Purple King, full purple | 1.10 | 7.00 |
| Queen of May, soft pink, fine | 1.20 | 8.00 |
| Sans Souci, canary yellow | 1.20 | 8.00 |
| Sibirica, blue and white, separate | 1.00 | 6.00 |

WELLER NURSERIES CO., INC.,

Holland, Mich.

United with Standard Bulb Co.,

Formerly of Benton Harbor, Mich.

IRIS GERMANICA.

Separate colors, in light lavender and dark blue. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

E. B. Morgan Floral Co., Paxton, Ill.

Iris Germanica, Pallida Dalmatica and May Queen, 5c; Florentina, Canary Bird, Mme. Chereau, Honorabilis and choice blues, 4c; Sibirica, 3c each, \$2.50 per 100; Japanese, 10c each, \$7.50 per 100. L. Hemingway, Benton Harbor, Mich.

IRIS KAEMPFER, OR JAPAN IRISES.

A choice collection of nineteen named varieties. Send for list.

H. G. NORTON, PERRY, O.

IRISES, EIGHTY-SEVEN VARIETIES.

Nice young plants, true to name.

Special prices. Write for list.

GILBERT H. WILD, SARCOXIE, MO.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

IVIES

ENGLISH IVY.

| |
|-------------------------------------|
| Nice 4-in. |
| \$20.00 per 100, \$175.00 per 1000. |
| 5 per cent for packing. |

THE WALLACE FLORAL CO.,

5744 Kercheval Ave., Chicago, Ill.

Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

ENGLISH IVY.

Strong plants, from 2½-in. pots,

\$5.00 per 100, \$45.00 per 1000.

THE CONARD & JONES CO.,

West Grove, Pa.

12,000 ENGLISH IVY.

Fine 2½-in. with 2-ft. runners, \$4.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Hardy English Ivy, good, long vines; fine 4-in., \$22.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Boston Ivy, 2000, 3-year, \$20.00 per 100.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

English Ivy, fine 2½-in., \$5.00 per 100.

Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong 2½-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

English Ivy, strong 2-in., \$4.00 per 100, \$35.00 per 1000.

S. W. Pike, St. Charles, Ill.

JASMINES

Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

LANTANAS

LANTANAS.

Michael Schmidt, best red Lantana. The above color is always scarce in early spring; better order yours now for immediate or later delivery. Our plants are not surplus stock, but are grown especially for the trade. Also have Jacob Schulz, Aurora, Radiation and Weeping; good, clean stock from 2-in. pots, \$5.00 per 100, \$45.00 per 1000.

LINDEN LAWN GARDENS,

Springfield, O.

LANTANAS, 2½-IN., \$5.00 PER 100, \$45.00 PER 1000.

Michael Schmidt, Aurora, Snow Wreath, Jacob Schulz, Radiation.

THE MCGREGOR BROS. CO.,

Springfield, O.

LANTANAS, BEST DWARF.

Craigil, Jacob Schulz and Michael Schmidt, \$5.00 per 100, \$45.00 per 1000.

THE STORRS & HARRISON CO.,

Painesville, O.

Lantana Craigil, best bedding variety, 2½-in., \$5.00 per 100. Cash.

Tarentum Greenhouses, Tarentum, Pa.

Lantanas in bloom, 3 colors, 75 bushy 4-in., 12c each. John Hochenauer, Sta. D, St. Joseph, Mo.

LATHYRUS

Lathyrus Latifolia, the hardy Sweet Pea, white, red or pink; a money maker for the florists, 2-year, \$7.00 per 100.

Thomas J. Murphy, Painesville, O.

LILIES

TIGER LILIES.

Good stock, \$8.00 per 100.

Cash with order.

LITTLEFORD NURSERIES,

Downers Grove, Ill.

LILY OF THE VALLEY

Lily of the Valley pips, \$2.00 per 100. L. Hemingway, Benton Harbor, Mich.

LOBELIAS

Lobelia Kathleen Mallard, rooted cuttings, \$1.50 per 100 by mail.

S. W. Pike, St. Charles, Ill.

MESEMBRYANTHEMUMS

Mesembryanthemums, large pink, stocky, well rooted cuttings, fine for baskets, \$2.00 per 100. Carrollton Greenhouses, Carrollton, O.

NARCISSI

NARCISSI, HOME-GROWN STOCK.

Poeticus Alba Plena Odorata, 1-in. up, \$20.00 per 1000.

Poeticus Alba Plena Odorata, ½ to 1-in., \$10.00 per 1000.

Samples 25c, prepaid. Other varieties.

JOHN H. UMPLEBY, LAKE VIEW, N. Y.

NIEREMBERGIAS

Nierembergias, rooted cuttings, \$3.00 per 100. Cash, please. Cloute Bros., Fort Atkinson, Wis.

NURSERY STOCK

ONARGA NURSERY COMPANY.

Largest wholesale growers of high-quality nursery stock for florists' trade in the central west.

| | Per 100 | Per 1000 |
|---|---------|----------|
| Ampelopsis Veitchii, 2-year, full tops | \$15.00 | \$125.00 |
| Ampelopsis Veitchii, 3-year, full tops | 17.50 | 150.00 |
| Ampelopsis Veitchii, 4-year, full tops | 20.00 | ..... |
| Clematis Paniculata, 2-year | 20.00 | 150.00 |
| Clematis Paniculata, 3-year | 25.00 | 175.00 |
| Climbing Rose Bushes, assorted, 2-year, No. 1 | 20.00 | 175.00 |
| Spiraea Van Houttei, 2 to 3 ft. | 15.00 | 120.00 |
| Spiraea Van Houttei, 3 to 4 ft. | 20.00 | 180.00 |
| Spiraea Van Houttei, 4 to 5 ft. | 25.00 | ..... |
| Honeysuckle Bush, assorted varieties, 2 to 3 ft. | 15.00 | 100.00 |
| Honeysuckle Bush, assorted varieties, 3 to 4 ft. | 20.00 | 150.00 |
| Philadelphus, Syringa, 3 to 4 ft. | 20.00 | 150.00 |
| Philadelphus, Syringa, 4 to 5 ft. | 25.00 | 200.00 |
| Amoor River Privet, North, 18 to 20 ins. | 12.00 | 100.00 |
| Amoor River Privet, North, 2 to 3 ft. | 15.00 | 120.00 |
| Shade trees, fruit trees, Roses and perennials. | | |
| Write for catalogue or call at the nursery and see our growing stock. | | |

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

NUT TREES.

For \$20.00 cash will send postpaid 100 of each; Black Walnut, Butternut, Japan Walnut, Pecan and Shellbark Hickory, 10 to 12 inches; 50 of each, \$10.00; 25 of each, \$5.00. Send for our trade list.

ATLANTIC NURSERY CO., INC.,

Berlin, Md., U. S. A.

Ornamentals and Broad-leaved Evergreens for the south. Ask for prices. Rudolph & Weiss Floral & Nursery Co., Laurel, Miss.

NURSERY STOCK—Continued**SPIRAEA VAN HOUTTEI.**

Extra fine lot of Spiraea Van Houttei to offer this fall.
Send for price-list.

H. G. NORTON, PERRY, O.

California Privet, shrubs, ornamental stocks, Roses, Narcissi, Peonies, Strawberries, Raspberries, Grapes, Currants, Blackberries, Asparagus, etc. Ask for my wholesale trade list.
L. G. Tingle, Pittsville, Md.

Write for wholesale price list of Nursery stock.
Maywood Nursery Co., Maywood, Ill.

OLEANDERS

Oleanders, \$7.00 per 100.
Pink, Mme. Peyre,
Red, White.
Plumbago Blue, 2½-in., \$8.00 per 100.
THE McGREGOR BROS. CO.,
Springfield, O.

PALMS**PALM SEED.**

Fresh Areca Lutescens seed now ready at \$4.00 per 1000, postage prepaid.

Send remittance with order unless you have already established credit.

PORTO RICO PINEAPPLE CO.

F. M. Pennock, President,

Box 1179, San Juan, P. R.

KENTIA BELMOREANA, SINGLE.

5-in. pot, 22 inches high.....\$ 1.25 each
6-in. pot, 24 inches high..... 2.00 each
6-in. pot, 28 inches high..... 2.50 each
7-in. tub, 34 inches high..... 5.00 each
KENTIA FORSTERIANA, COMBINATION.
7-in. tub, 34 inches high.....\$ 5.00 each
7-in. tub, 36 inches high..... 6.00 each
9-in. tub, 40 inches high..... 8.00 each
11-in. tub, 4½ feet high..... 20.00 each
11-in. tub, 5 feet high..... 25.00 each
11-in. tub, 5½ feet high..... 30.00 each
Measurements from top of tub to top of palm in natural position.

JOSEPH HEACOCK CO.

Growers, Wyncote, Pa.

PALMS.

Kentia Belmoreana, 3 in a pot, \$4.00, \$5.00 and \$6.00 each.
Kentia Forsteriana, 3 in a pot, \$5.00, \$6.00, \$7.00 and \$8.00 each.

By the dozen or hundred.

ANTON SCHULTHEIS.

316 19th St., College Point, N. Y.

LATANIA BORBONICA.

Seedling bench plants ready for 3-in. pots, \$25.00 per 1000.

PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100, \$50.00 per 1000.

FRED ZIEGLER, JR., NEW ORLEANS, LA.
Cocos Weddelliana, strong 2½-in. plants, \$16.00 per 100, \$150.00 per 1000.

Kentias, 2½-in., \$12.00 per 100.
A few Phoenix Roebelenii, 6 to 12 inches, from close at hand, get list.

S. S. Skidelsky & Co., 50 Park Place, New York.
Palms, Areca Lutescens and Seaforthia Elegans, strong, healthy plants ready for 3-in. pots, \$10.00 per 100, \$90.00 per 1000. No orders accepted for less than 300.

Geo. S. Stone, Box 315, Fort Myers, Fla.
Palms, Phoenix Roebelenii, nice, bushy plants, 8-in., 50c each; 5-in., \$1.50 each. Cash with order.

J. B. Adams & Sons, Pass Christian, Miss.

COCOS PALMS.

2½-in., \$3.00 per dozen.

O. O. POLLWORTH CO.

City Hall Square, Milwaukee, Wis.

Latania Borbonica, 14 to 18-in., 5 to 6 leaves, 50c each. No order for less than 10 accepted.
The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00, \$12.50 and \$15.00 each.
Holton & Hunkel Co., Milwaukee, Wis.

PANDANUS

Pandanus Veitchii, nicely variegated plants, 2½-in. pot size, \$6.00 per 100; 3-in. pot size, \$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

F. M. Soar, Little River, Fla.

PANDANUS, UTILIS AND VEITCHII.

Utilis, \$1.00, \$1.50, \$2.00 and \$3.00 each.
Veitchii, \$1.00, \$1.50, \$2.00 and \$3.00 each.
By the dozen or hundred.

ANTON SCHULTHEIS.

316 19th St., College Point, N. Y.

Pandanus Veitchii, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

PANSIES

Pansy plants, Steele's Greenhouse and Vaughan's International, extra large transplanted plants in bloom, \$1.60 per 100, \$15.00 per 1000. Cash.
Brill Celery Gardens, Kalamazoo, Mich.

500,000 PANSY PLANTS.

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

Here is a letter from one of our many satisfied customers: "I received the Pansy plants in the best of condition and was more than pleased; plants were beyond my expectations. I will place another order soon. Yours very truly, F. J. Classens, Jacksonville, Fla."

GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

GIANT TRIMARDEAU MIXED.

Giant Trimardeau, Cassier's Giant Odier; also Winter-flowering in separate colors; light blue, dark blue, white and yellow; July sown in frames; large, strong plants; parcel post prepaid, \$4.00 per 1000.

Owing to the size of plants we are compelled to charge \$4.50 to southern states to help pay postage.

We also have some excellent Masterpiece at \$6.00 per 1000, prepaid; as good as large transplanted plants.

We make a specialty of shipping to southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

PANSY PLANTS.

Florists' Mixture, Giant Trimardeau, Cassier's Giant Odier, also Winter-flowering, separate colors, light blue, dark blue, white and yellow. The Florists' Mixture is bringing us repeat orders every day. Fine, large, July sown, frame-grown plants, \$4.00 per 1000, prepaid.

Owing to the size of these plants we are compelled to charge \$4.50 per 1000 to southern states to help pay postage.

We have a few thousand extra good Masterpiece at \$6.00 per 1000, prepaid. Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

PANSIES. PANSIES.

Brown's
Giant Prize Pansy
plants.

Mixed colors,
75c per 100, \$4.00 per 1000.
Cash with order.

PETER BROWN.

124 Ruby St., Lancaster, Pa.

>PANSIES, MY LARGEST FLOWERING

Mixture of Show varieties; unsurpassed quality, strong, stocky plants; also white, yellow and blue in separate colors, \$5.50 per 1000; 5000 lots, \$3.00 per 1000, 500 at 1000 rate; large and bushy, in bud and bloom, for winter-flowering, \$6.00 per 1000. 30 years experience in growing Pansies.

GUSTAV PITZONKA,

Pansy Farm, Bristol, Pa.

PANSY PLANTS.

GOODELL'S PANSY PARK STRAIN.
Giant-flowering, mixed, well rooted, medium size, 5000 or over, \$3.50 per 1000; 1000, \$4.50; larger size, 1000, \$5.50. Cash.
Southern shipping a specialty.
PANSY PARK FLORAL GARDENS,
Dwight, Mass.

DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator, 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

CARTER & SON.

Pansy Garden, Mt. Holly, N. J.

PANSY PLANTS, MIXED COLORS.

Steele's Private Stock,
Dreer's Giant-flowering,
\$4.00 per 1000, postpaid.
C. O. BREECE,

R. No. 7, Delaware, O.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.
J. O. Schmidt, Bristol, Pa.

Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.
S. S. Skidelsky & Co., 50 Park Place, New York.

Pansies a specialty, 10,000 Improved Giant-flowering Trimardeau, mixed, extra fine, outside-grown without glass, \$4.00 per 1000, 5000 for \$17.00. Cash.
G. L. Swaty, Mena, Ark.

Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.
Byer Bros., Chambersburg, Pa.

Pansies, Vaughan's Giant Mixture, strong, outdoor-grown, \$4.50 per 1000.
Odor Greenhouses, Iola, Kan.

GIANT FLOWERING PANSIES.

Strong plants, \$4.50 per 1000, prepaid.
WM. P. YEAGLE, BRISTOL, PA.

Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000.
Evenden Bros. Co., Williamsport, Pa.

PANSY PLANTS, STOCKY, WELL ROOTED.
From Steele's Best Mixture, \$4.00 per 1000.
BERNDROTH'S GARDENS, GENEVA, O.

Pansies, Mastodon strain, strong, stocky seedlings, \$4.00 per 1000. H. Hills, Bristol, Ind.

Giant pansy, prize winners, very strong seedlings, \$4.00 per 1000, prepaid.

C. Humfeld, Clay Center, Kan.

200,000 PANSY PLANTS.

\$3.50 per 1000.

J. D. BRENNEMAN, HARRISBURG, PA.

Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000.

F. Danley, Macomb, Ill.

Pansy plants, Kenilworth strain, good, strong seedlings, \$4.00 per 1000.

J. B. Knapp, Sayre, Pa.

PELARGONIUMS

PELARGONIUMS, TEMPLIN QUALITY.

We think the time has arrived when it is up to everyone to do just what he expects everyone else to do; reduce prices to as near pre-war times as possible. "Let George do it" is "progressing" slowly.

To practice what we preach, we now offer you a fine lot of 4-in. Easter Greeting at 15c each in any quantity. This is Templin quality, and will be packed right. Being ready for 5's they are sure to make you money for Easter or sooner. We have "oodles" of 2½ and 3's coming on, which will be listed here in due time at pre-war prices.

To those who can anticipate their wants, we shall be glad to book orders for future delivery in any quantity, in any of the three sizes.

See our Cineraria advertisement.

S. C. TEMPLIN & SON,

Easter Greeting Specialists, Garrettsville, O.

PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Mrs. Loyal, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe. 2-in.\$10.00 per 100, \$90.00 per 1000
Easter Greeting, Wurtembergia, Swabian Maid. 3-in.\$14.00 per 100, \$130.00 per 1000

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums. Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100, \$130.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$20.00 per 100, \$185.00 per 1000.

S. S. SKIDELSKY & CO.,
50 Park Place, New York, N. Y.

PELARGONIUMS.

Lucy Becker, Swabian Maid, Wurtembergia and Easter Greeting, fine 2½-in., \$7.00 per 100; can be shipped in moss without soil if desired. Good mixed of the above varieties, \$6.00 per 100; ten varieties standard sorts, mixed, \$5.00 per 100.

LOS ANGELES GERANIUM CO.

Sawtelle P. O., Los Angeles, Cal.

YOUNG STOCK OF PELARGONIUMS.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Prince Bismarck, Eastern Star, Graf Zeppelin.

2-in., \$10.00 per 100, \$90.00 per 1000.

Add 5 per cent for packing.

AMERICAN BULB CO.

172 N. Wabash Ave., Chicago, Ill.

PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gardeners' Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2½-in. pots, \$10.00 per 100, \$95.00 per 1000.
ROMAN J. IRWIN,
48 W. 18th St., New York, N. Y.

Pelargoniums, Easter Greeting and Wurtembergia, two leaders, topped and starting to break, pot-bound and absolutely clean and thrifty, out of 2½-in., \$10.00 per 100; rooted cuttings, \$5.00 per 100.
Carrollton Greenhouses, Carrollton, O.

PELARGONIUMS MIXED.

Easter Greeting, fine, bushy plants, \$15.00 per 100. Cash.
ZUMBROTA GREENHOUSES,
Zumbrota, Minn.

STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2½-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100, \$130.00 per 1000.
GULLETT & SONS, LINCOLN, ILL.

Pelargonium Easter Greeting, in 4 varieties, fine, stocky plants free from white fly, 2½-in., \$9.00 per 100. Cash with order.
John Bohner, 18 Obell Court St., Dayton, O.

PELARGONIUM EASTER GREETING.

2½-in. pots, \$7.50 per 100.
KROWKA BROS.,
4938 N. Western Ave., Chicago, Ill.

Pelargonium Easter Greeting out of 2½-in. pots, \$8.00 per 100.
Chas. E. Smith & Son, York, Pa.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100.
J. L. Johnson, DeKalb, Ill.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2 1/4-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Pelargoniums, Easter Greeting, Wurtembergia, Swabian Maid, etc., mixed 2 1/4-in. pots, \$7.00 per 100. No orders accepted for less than 100.

A. L. Miller, Jamaica, N. Y.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

Pelargoniums, Gardener's Joy, ready now, strong 2 1/4-in., \$7.50 per 100; **Easter Greeting** varieties ready now, 7 1/2c each.

The Goshen Floral Co., Goshen, Ind.

PEONIES

MAGNIFICENT BRAND COLLECTION. We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the World of the choice and scarce American, English, and French sorts.

BRAND NURSERY CO., FARIBAULT, MINN.

UNNAMED PEONY.

Enchantress-pink shade; a few days later than **Maxima**; a good one; 3 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

ALBUM OF DESIGNS.

Seventh Edition.

Better than ever before.

You cannot afford to be without it.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.

JACOB SCHULZ COMPANY, INC.,

Nursery Department,

550 S. Fourth Ave., Louisville, Ky.

"HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6.

Sarcosie Nurseries Peony Fields.

WILD BROS. NURSERY CO.,

Box 528, Sarcosie, Mo.

Peonies: Write us for special list at worthwhile prices, particularly a few varieties; also, a complete list of named stock.

S. S. Skidelsky & Co., 50 Park Place, New York.

Peonies, mixed varieties, \$8.00 per 100. Iris

Sibirica, Snow Queen and Florentina Alba, \$2.50

per 100. **H. Hills, Bristol, Ind.**

Peonies: Write for our new wholesale list. **Franklin Nursery, Richfield Station, Minneapolis, Minn.**

PETUNIAS

DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready now. Orders booked and filled in rotation.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

Dreer's Double Petunias, large-flowering, fringed, mixed colors, rooted cuttings, \$1.75 per 100, \$18.00 per 1000, postpaid; strong 2-in., \$3.50 per 100 by express. Both ready in November. Cash. **J. P. Cannata, Mt. Freedom, N. J.**

Petunia Single California, Ruffled Giants, large transplanted plants, mixed colors, ready for 2 1/4-in., \$1.75 per 100, \$15.00 per 1000.

Edward Whitton, Utica, N. Y.

Petunias, Double Fringed, White and variegated, rooted cuttings, \$2.00 per 100, \$15.00 per 1000. Cash.

Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2 1/4-in., \$5.00 per 100. **Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.**

Petunias, double fringed, 10 varieties, rooted cuttings, \$15.00 per 1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Double Petunias, fine, mixed, 2-in., \$3.00 per 100; rooted cuttings, \$1.50 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors, 2-in., \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

PHLOXES

PHLOX.

Strong, one-year-old field-grown plants of Phlox. Per doz. Per 100

R. P. Struthers, rosy-red, crimson eye \$1.20 \$ 8.00

Rynstrom, rose-pink 1.20 8.00

Hyon, light red, 2-year 1.80 12.00

Miss Lingard, early white, faint lilac eye 1.50 10.00

Mrs. Jenkins, a fine pure white.... 1.20 8.00

Mrs. Jenkins, divisions, \$3.00 per 100, \$25.00 per 1000.

Above prices include careful packing.

WILLIAM TOOLE & SON,

Hardy Plant & Pansy Farm, Baraboo, Wis.

PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

PITTIOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

PLATYCODONS

Platycodons, good sets, 5c each.

L. Hemingway, Benton Harbor, Mich.

PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. **Bird Forrest, Florist, Waxahachie, Tex.**

POINSETTIAS

POINSETTIAS. POINSETTIAS.

BUY NOW FOR CHRISTMAS.

4-in. fine plants, 35c each, select, 50c;

5-in., 2 flowers, 75c each, select, \$1.00;

6-in., 3 in a pot, select, \$1.50;

7-in., 4 in a pot, select, \$2.00;

Excellent plants just right for Christmas.

6-in. and 7-in. edged with Asparagus or Ferns.

GULLETT & SONS, LINCOLN, ILL.

GOOD VALUE.

2 1/4-in. Poinsettias, \$7.00 per 100,

\$85.00 per 1000.

3-in. Poinsettias, \$9.00 per 100,

\$85.00 per 1000.

4-in. Poinsettias, \$18.00 per 100,

\$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

Poinsettias, strong 2 1/4-in., packed in paper

pots, \$7.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

Poinsettias, strong 2 1/4-in., \$8.00 per 100.

Otto P. Krueger, Toledo, O.

PRIMULAS

PRIMULA OBCONICA AND

PRIMULA MALACOIDES.

Our Obconicas are the very best European

production of Giant-flowering Primulas, and our

Christmas colors consist of a collection which

are big sellers. If in want of choice stock, and

colors, then give these a trial. Very strong

plants from 2 1/4-in. pots, ready to shift either

to 3-in. or 4-in. pots.

MALACOIDES ROSEA SUPERBA.

Very strong stock from 2 1/4-in. pots.

We are offering all at \$5.00 per 100, \$42.00

per 1000; 3-in., \$8.00 per 100, \$70.00 per 1000;

250 at 1000 rate. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

PRIMULA MALACOIDES ROHRERI.

The best Baby Primrose.

4000 extra strong plants.

in 2 1/4-in. pots, ready for a shift.

\$35.00 per 1000, or

\$125.00 for the lot.

C. U. LIGGIT,

303 Bulletin Bldg., Philadelphia, Pa.

PRIMULA OBCONICA GRANDIFLORA.

From 3-in. pots 10c each

From 4-in. pots 18c each

From 5-in. pots 35c each

The finest stock we ever handled; can ship

immediately, or will book order for later de-

livery. Call with your truck and see our outfit,

both of Primula and Cyclamen.

C. F. MAHAN & CO.,

R. No. 8, Dayton, O.

25,000 PRIMULA OBCONICA,

Gigantea and Grandiflora,

Kermesina, Rosea and Appleblossom.

2 1/4-in. \$ 6.00 per 100

3-in. 9.00 per 100

4-in. 18.00 per 100

The best "what am" and 10 per cent off on

orders \$10.00 or more. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

40,000 PRIMROSES.

Gigantea Hybrida, Fimbriata, Arendsii, Rosea

and Kermesina; Grandiflora, Alba, Fire Queen;

Sanguinea, Rosea, Kermesina, Hybrida and Blue;

Malacoides, Alba and Lavender, special for 2

weeks, extra fine 2-in. stock, \$2.50 per 100,

\$20.00 per 1000. Cash.

BYER BROS., CHAMBERSBURG, PA.

PRIMULA MALACOIDES.

Fine, strong plants from 3-in. pots,

\$10.00 per 100.

NIXON H. GANO, MARTINSVILLE, IND.

PRIMULA OBCONICA, GIANT-FLOWERING.

4-in. in bloom... \$25.00 per 100, \$225.00 per 1000

Strong 3-in., ready to shift, \$10.00 per 100.

\$100.00 per 1000. This is fine stock.

Malacoides, 3-in., \$8.50 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

PRIMULA OBCONICA GIGANTEA.

Large-flowering, separate colors or mixed,

red and pink; fine, strong plants;

3-in., \$9.00 per 100;

2-in., \$4.00 per 100.

TOLEDO GREENHOUSE,

2829 Chestnut St., Toledo, O.

Primula Obconica, fine plants and colors, 2 1/4-

in., \$6.00; Malacoides, \$5.00 per 100; Obconica,

4-in. in bloom, 25c each.

Henry Smith Floral Co., Grand Rapids, Mich

Primulas, Chinese and Obconica, mostly bright

red; fine, large, healthy 4-in. plants, \$10.00 per

100.

Samuel Whitton, Utica, N. Y.

PRIMULA OBCONICA.

Clean, healthy plants.

Obconicas, Gigantea and Grandiflora

in separate colors,

2 1/4-in. pots, \$5.00 per 100.

F. E. BLAKE, MARION, O.

PRIMULA OBCONICA.

Schiller's Select strain, 4-in., \$25.00 per 100; 5-in., \$35.00 per 100. This is all A No. 1 stock in good growing condition, all in bud and bloom fine for Christmas. Cash, please.

STENSON & McGRAIL, UNIONTOWN, PA.

PRIMULA OBCONICA, FINE 4-IN.

Ready to shift, separate colors or mixed, plenty of red; Schiller's Gigantea strain, \$20.00 per 100. No charge for packing. Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

PRIMULA OBCONICA, BEST STRAIN.

Red and pink only, 2 1/4-in., \$6.00; 3-in., \$10.00;

5-in., in full bloom, \$40.00 per 100.

LAKEWOOD CEMETERY GREENHOUSES,

3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 3-in., \$6.00 per 100, 2-in., \$4.00; **Malacoides, 3-in.**, \$5.00 per 100; 2-in., \$3.50. Cash. These plants are sure to please you.

J. W. Miller, Shiremanstown, Pa.

Primula Obconica, Arends' Ronsdorfer strain, fine, large plants, mixed colors in bud and bloom, 4-in. ready for 5-in., \$10.00 per 100.

Edward Whitton, Utica, N. Y.

Primula Obconica Gigantea, Schiller's and Dreer's strains, 2-in., \$5.00 per 100; 3-in. ready for shift, fine value, \$10.00 per 100. No packing charge.

F. H. De Witt & Co., Wooster, O.

Primulas, Obconica and Malacoides, good plants ready to shift from 3-in. pots, \$10.00 per 100; both varieties from 4-in. pots, \$20.00 per 100.

Nixon H. Gano, Martinsville, Ind.

Primula Obconica, very fine 2 1/4-in. plants, separate colors or mixed; also **Primula Malacoides, \$6.00 per 100, \$50.00 per 1000.**

S. S. Skidelsky & Co., 50 Park Place, New York.

PRIMULA OBCONICA, GOOD AND STRONG.

Mixed colors, 3-in., \$7.00 per 100.

WHITE'S GREENHOUSES,

North Manchester, Ind.

Primula Obconica, giants, 2-in., \$4.00; 3-in., \$6.00, and 4-in., \$15.00; **Malacoides, 2-in.**, \$4.00; **Chinensis, 3-in.**, \$7.00 per 100. Cash.

M. S. Etter, Shiremanstown, Pa.

2000 PRIMULA OBCONICA.

Big 4-in. making blooms just right for Christmas.

BURDELL FLORAL CO.,

Bowling Green, Ky.

YELLOW ENGLISH PRIMROSES.

1-year seedlings.....\$10.00 per 100

CARL HAGENBURGER, MENTOR, O.

Primula Obconica, pink and red; 4-in., 20c each. Fine stock. Cash.

Hammerschmidt & Clark, Medina, O.

Primula Obconica Gigantea, assorted, 2 1/4-in. pots, \$6.00 per 100. Ready for delivery.

RHUBARB ROOTS

RHUBARB ROOTS FOR FORCING.
One-year-old, undivided, \$1.50 per doz., \$8.00 per 100.

WARREN SHINN, WOODBURY, N. J.

Rhubarb roots, forcing size, extra heavy, \$1.25 per doz., \$10.00 per 100.

Scarff's Nurseries, New Carlisle, O.

ROSEMARY

Rosemary, 65 3-in., 8c; 400 2-in., 3c; 200 root-cuttings, 2c each.

John Hochenauer, Sta. D, St. Joseph, Mo.

Rosemary, rooted cuttings, \$3.00 per 100; 2-in., \$6.00 per 100; 3-in., \$10.00 per 100.

George Bros. & Co., New Kensington, Pa.

Rosemary, 2 1/2-in., \$4.00 per 100.

Tarentum Greenhouses, Tarentum, Pa.

ROSES

**2-YEAR-OLD XX FIELD-GROWN
ROSES FOR FORCING.**

HYBRID PERPETUALS AT \$45.00 PER 100.

Capt. Hayward, Clio,
Gen. Jacqueminot, Hugh Dickson,
Ulrich Brunner, Magna Charta,
Mrs. J. H. Laing, Persian Yellow,
Paul Neyron.

CLIMBING ROSES AT \$35.00 PER 100.

Dorothy Perkins, Hiawatha,
Excelsa, Lady Gay,
White Dorothy Perkins, Goldfinch,
Dr. W. Van Fleet, Elizabeth Ziegler,
Rosaire (Dark Pink Tausendschoen),
\$60.00 per 100.

New Paul's Climber, \$1.00 each.

HYBRID TEAS AT \$45.00 PER 100.

Gruss an Teplitz, Killarney,
etc.

BABY RAMBLERS AT \$50.00 PER 100.

Pink Baby Rambler, Jessie,
Tausendschoen, Orleans.
These Baby Ramblers are not heavy enough for forcing, but are a good No. 1 grade.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

CLIMBING ROSES.

Strong field-grown for immediate shipment;
2-year, No. 1, \$16.00 per 100;
1-year, No. 1, \$14.00 per 100.

Excelsior, Lady Gay,
Dorothy Perkins, Philadelphia Rambler,
White Dorothy Perkins, Blue Rambler,
White Rambler, Crimson Rambler,

Can supply above varieties for lining out at \$6.50 per 100. No packing charges.

J. B. WATKINS & BRO.,

Elmwood Nurseries, Midlothian, Va.

FIELD-GROWN, OWN ROOT, FOR FORCING.

Roses, Dorothy Perkins, Excelsa, Hiawatha, Goldfinch, Lady Gay and White Dorothy, 3 to 7 ft. canes, \$25.00 per 100; American Pillar, 3 to 7 ft., \$35.00 per 100; strong 1-year, of above kinds, \$10.00 per 100, postpaid; by express, not paid, \$8.00 per 100. Don't forget to send for our trade list; get it now.

ATLANTIC NURSERY CO., INC.,
Berlin, Md., U. S. A.

CLIMBING ROSES.

Strong, 2-year, field-grown stock.
\$35.00 per 100.

1000 Hiawatha, 1000 Dr. Van Fleet,
200 Sodenia, 800 Elizabeth Ziegler,
7000 Dorothy Perkins, 500 Goldfinch,
1500 White Dorothy Perkins.

A. N. PIERSON, INC., CROMWELL, CONN.

OWN-ROOT ROSES, 3-YEAR-OLD.

Dorothy Perkins, white, red, pink; Dr. W. Van Fleet, Alberic Barbier, Crimson Rambler, Tausendschoen, all good 3-year-old plants, \$25.00. Crimson Baby Rambler, 2-year, \$25.00. White Baby Rambler, 2-year, \$25.00.

Cash with order.

MIDDLEBUSH ROSERY,

Middlebush, N. J.

BABY RAMBLER ROSES

In variety; own root.

2-year, \$25.00 per 100
1-year, \$15.00 per 100

ELIZABETH ZIEGLER,

1-year, 4 to 5 long canes, \$20.00 per 100.

CARL HAGENBURGER, MENTOR, O.

ELEGANT LOT OF 1-YEAR OLD
HOOSIER BEAUTY ROSE PLANTS.

Delivery about December 1st.

\$15.00 per 100, \$120.00 per 1000.

Packing free.

AMLING BROS., DES PLAINES, ILL.

3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.

900 Mme. Butterfly, \$25.00 per 100.

500 Premier, \$25.00 per 100.

WOLFE THE FLORIST,

422 Franklin St., Waco, Tex.

Roses: Write us for complete list of 2-year-old, field-grown plants, forcing grade, including Roserie, the popular sport of Tausendschoen, of which again we have a limited quantity to offer. S. S. Skidelsky & Co., 50 Park Place, New York.

Roses, December delivery, 2-year Baby Rambler and various types for forcing; own-root, \$40.00 per 100; also Climbing Roses, 2-year for forcing, \$40.00 per 100 plus packing charges. A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

Shipping and booking best sorts, 2 1/2-in. and 4-in. Leedle Co., Expert Rose Growers, Springfield, O.

Roses: Write me about the new varieties and also all standard varieties for forcing. A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

SEEDS**DRACAENA**

Dracaena Indivisa: Fresh ripe seeds that will make quick-growing, profitable plants for you. 1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds, \$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of plump, live seed, \$1.25 per 1000; 5000 seeds, \$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seeds, \$6.50 per 1000.

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

NEW CALENDULA

GLOWING GOLD.

The best variety for greenhouse forcing.

Now offered for the first time.

The largest blossoms ever grown. Long, strong stems. Always comes double. Rich glowing gold in color. The very finest for cut flowers. Trade packet, 75c; ounce, \$4.00.

H. W. BUCKBEE,

Rockford, Ill.

GRASS SEED.

Fresh stock; highest germination.

Perennial Rye Grass 9 1/2 c
Italian Rye Grass 9 1/2 c
Pacific Rye Grass 15 1/2 c
Kentucky Blue Grass, 22 lb. grade 48 c

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing the common varieties of this popular cut flower. Try our new special forcing strain, grown expressly for us; flowers are very large; long stem; fully double; rich orange color.

NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Phoenix Canariensis, fresh seed, \$2.00 per 1000, postpaid.

Delphinium, selected Gold Medal Hybrids, trade packet, 50c; oz., \$1.50; lb., \$15.00.

Smilax seed, oz., 40c; lb., \$3.00.

Theodore Payne, 345 S. Main St., Los Angeles, Cal.

PERENNIAL SEEDS!

Write for Huntington's long list; fresh and true stock; rock bottom prices.

RALPH E. HUNTINGTON,

Painesville, O.

SHAMROCKS

Shamrock seedlings, strong outdoor, \$1.00 per 100, postpaid. John F. Rupp, Shiremanstown, Pa.

SMILAX

4000 SMILAX.

Cut back 2 1/2-in., \$3.00 per 100.

BURDELL FLORAL CO.,

Bowling Green, Ky.

Smilax, strong 2 1/2-in., \$3.50 per 100, \$30.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Smilax, strong plants, 2 1/2-in., \$6.00 per 100, \$50.00 per 1000. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Smilax, strong, bushy plants, \$4.00 per 100, \$12.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Smilax, strong and bushy, \$4.00 per 100.

B. C. Johnson, Sterling, Colo.

Smilax, extra strong 2 1/2-in., \$30.00 per 1000.

Baur Floral Co., Erie, Pa.

SNAPDRAGONS**SNAPDRAGONS.**

2 1/2-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Nelrose, Giant Yellow, Giant White, Garnet.

NEW VARIETIES

WORTH WHILE GROWING.

Philadelphia, pink \$8.00
Orlando, terra cotta 8.00
Golden Pink Queen, very fine 8.00
Golden Delight 8.00

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

SNAPDRAGON ENCHANTRESS.

2 1/2-in., \$5.00 per 100.

L. POTTER & SONS, WAUKEGAN, ILL.

JUST RIGHT TO PLANT.

Snapdragons, topped and branching. Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.

Silver Pink, standard light pink.

Keystone, best dark pink.

Nelrose, like Keystone but more dwarf.

Light Pink.

Buxton's, clear pink, lighter than Keystone.

White, pure white, large fine flower.

Yellow, pure yellow, large fine flower, also

Scarlet, Garnet and Fancy Mixed.

\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.

GENEVA FLORAL CO., GENEVA, N. Y.

SNAPDRAGONS, READY NOW.

2 1/2-IN. POTS.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Keystone | \$6.00 | \$50.00 |
| Phelps' White | 6.00 | 50.00 |
| Phelps' Yellow | 6.00 | 50.00 |
| Nelrose | 6.00 | 50.00 |
| Philadelphia Pink | 8.00 | 75.00 |
| Bronze, new | 8.00 | 75.00 |
| Ramsburg's Sp. | 6.50 | 55.00 |
| Ramsburg's Red | 6.00 | 50.00 |
| Golden Delight | 8.00 | 75.00 |
| Orlando | 8.00 | 75.00 |

C. U. LIGGIT,

Wholesale Plantsman,
303 Bulletin Bldg., Philadelphia, Pa.

NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in., beautiful shade of light pink, very free grower, and a wonderful producer, from fall and all through winter.

Clean, heavy stock from 3-in. pots for benching.

\$30.00 per 100. Cash with orders.

O. A. PETERSON,

South Broadway, Tarrytown, N. Y.

SNAPDRAGONS, 2 1/2-IN., PINCHED STOCK.

Salmon Pink,

Keystone,

White,

Golden Queen, yellow;

Nelrose,

\$6.00 per 100, \$55.00 per 1000.

We ship in paper pots.

KAMP & SPINTI,

Greenhouse Co., North Milwaukee, Wis.

STOCK YOU NEED NOW.

Snapdragons from 2 1/2-in. pots.

Silver Pink \$5.00 per 100, \$45.00 per 1000

Nelrose 5.00 per 100, 45.00 per 1000

Keystone 5.00 per 100, 45.00 per 1000

Phelps' White 5.00 per 100, 45.00 per 1000

Phelps' Yellow 5.00 per 100, 45.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SNAPDRAGONS.

New Hybrid Pink and Silver Pink,

pinched back,

3-in., \$7.00; 2 1/2-in., \$4.50 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

SNAPDRAGONS.

2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

Phelps' White, Enchantress, pink,

Orlando, bronze, Golden Delight, yellow

L. H. DORNBUSCH,

Hills & Dales Greenhouses, Dayton, O.

SNAPDRAGONS.

Keystone, pinched, 2 1/2-in. \$5.00

Red, very fine 5.00

SCHMIDT & MEINE,

8121 Market St., Youngstown, O.

Snapdragons, Phelps' White, Phelps' Yellow,

Keystone, Nelrose and Silver Pink, clean, healthy

stock, strong 2 1/2-in. plants, \$5.00 per 100, \$45.00

per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Snapdragons, Golden Queen, Firebrand, Daphne

or Silver Pink and Mont Blanc or White, 200 of

each, pinched back 2-in., 5c; 100 of each, same

colors, rooted cuttings, 2c each.

John Hochenauer, Sta. D, St. Joseph, Mo.

SNAPDRAGONS, GOOD 2-IN. STOCK.

Silver Pink, Rosy Morn, Purple King, Golden

Queen, Snowflake, 2-in., \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Snapdragon plants from Ramsburg's seed, Silver

Pink, Golden Pink Queen, Yellow and White,

good, clean, healthy; no disease or insects; 2 1/2-

in., \$5.00 per 100. We guarantee this stock.

Cash. J. A. Farnworth & Son, Gallon, O.

Snapdragons, Silver Pink, Rose Pink, Giant

White, Giant Yellow, Garnet, Keystone, Nelrose,

2 1/2-in., \$5.00 per 100. Lakewood Cemetery

Greenhouses, 3600 Hennepin Ave., Minneapolis,

Minn.

Snapdragons, Keystone, Phelps' White and

Phelps' Yellow, \$5.00 per 100 \$45.00 per 1000;

Philadelphia Pink, 2-in., 7c each. Cash.

Hammerschmidt & Clark, Medina, O.

Snapdragon Keystone, pinched back, 2-in.,

\$4.00 per 100, \$35.00 per

RAMSBURG'S SILVER PINK,**SNAPDRAGONS.**Extra good, clean stock,
2½-in., \$5.00 per 100.

Cash.

HUMM & JONES, OBERLIN, O.

Snapdragons, Ramsburg's strain mixed, including Golden Queen, Silver Pink, etc.; strong, bushy 2½-in., \$5.00 per 100, \$45.00 per 1000. Cash. Brown Bros., Ripon, Wis.

Snapdragon seedlings, healthy, ready for benching, yellow, white, red and pink, 4 to 6 inches high, \$2.50 per 100. Cash.

Kramer Greenhouse, Mankato, Kan.

Snapdragons, 150 Phelps' Giant White and 50 Yellow, clean, branched 2-in., \$5.00 per 100, the lot, \$8.00. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

Snapdragons, cut back, mixed; most of these are pink, yellow, red and white; clean stock, 2½-in., \$6.50 per 100. Cash, please.

H. W. Allersma, Grand Rapids, Mich.

Snapdragons, Silver Pink seedlings, Ramsburg's strain, 2½-in., \$4.00 per 100; Yellow seedlings, 2½-in. strong plants, \$3.00 per 100. Cash. W. A. Ballou, Wheaton, Ill.

Snapdragon Keystone, 2½-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

SPIREAS

Spirea Van Houttei, 5000 Bridal Wreath, 2 to 3 feet, \$12.00 per 100. A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

STEVIAS

Stevias, 2½-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevia Double White, 2½-in., 4c; 6-in., 20c each. Fine stock. Cash. Hammerschmidt & Clark, Medina, O.

Stevias from 2½-in. pots, \$5.00 per 100, \$45.00 per 1000. The Hammond Co., Inc., Richmond, Va.

STOCKS**BEAUTY OF NICE, 2½-IN. POTS,**

\$7.00 per 100, \$65.00 per 1000.

White, lavender, lilac, purple, shell-

pink and rose-pink.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

STRAWBERRY PLANTS**STRAWBERRY PLANTS, READY NOW.**Per 1000
Dr. Burrill, the million dollar strawberry...\$6.50
Gibson, best midseason variety..... 6.00
Senator Dunlap, the world's best strawberry 5.00
Haverland, one of the best varieties..... 6.00
Packing free. Cash with order.
H. TREDWAY & SONS,

E. R. No. 8, Dayton, O.

POTTED STRAWBERRY PLANTS.William Belt, largest, finest flavored, and heaviest bearer; other good varieties; large, fine plants ready now, \$5.00 per 100, \$45.00 per 1000. **QUAKER HILL NURSERY CO.,** Monroe, N. Y.**STROBILANTHES**

Strobilanthes, 2½-in., \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

SWAINSONAS

Swainsonas, white, 2½-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

TRADESCANTIAS

Tradescantia, or Wandering Jew, Zebrina and Bicolor, rooted cuttings, \$1.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Tradescantia Multicolor, \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

TUBEROSES

Double Pearl Tuberose sets, Pennsylvania-grown; for the south; make bloomers the 1st season; snap sets, \$2.50 per 1000; rooted sets, \$5.00 per 1000. The rooted sets make mammoth bulbs. Cash, please.

Thomas Bell, Morrisville, Bucks Co., Pa.

Tuberose bulbs, 100,000 A No. 1 Mexican, single, \$2.00 per 100, \$18.00 per 1000; also some La Perle. January and February delivery. Order before the freeze, and prices advance. Alvin Jeasamine & Floral Co., Alvin, Tex.

UMBRELLA PLANTS

Umbrella plants, 2½-in., \$4.00 per 100, \$37.50 per 1000.

The McGregor Bros. Co., Springfield, O.

Umbrella plants, strong and clean, 3½-in., \$6.00 per 100. Otto P. Krueger, Toledo, O.

VEGETABLE PLANTS

One million nice, stocky, Grand Rapids and Big Boston Lettuce plants, \$1.75 per 1000. Also the nicest triple Curled Parsley plants, 75c per 100, \$5.00 per 1000, prepaid.

Will H. Carl, Elysburg, Pa.

Grand Rapids Lettuce plants, \$3.50 per 1000. Moss Curled Parsley plants, \$4.00 per 1000; all strong, transplanted plants. Cash, please. Geo. F. Hartung, Sandusky, O.

Lettuce plants, fine, strong plants, \$1.00 per 1000; \$8.50 per 10,000.

Parsley, Double Curled, fine plants, \$2.50 per 1000. J. C. Schmidt, Bristol, Pa.

Cabbage plants, Wakefields and Early Flats, open field-grown and frostproof, 800, \$1.00; 500, \$1.50; 1000, \$2.75, postpaid. Set them now and have early cabbage next spring.

Field and garden seeds all kinds, price list free. Maple Grove Farms, Franklin, Va.

Witloof Chicory, or French Endive roots, \$3.00 per 100, \$25.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Grand Rapids Lettuce plants, 500,000 extra fine, \$2.00 per 1000.

M. E. Sourdry, Girard, Kan.

Grand Rapids Lettuce, fine plants, \$1.25 per 1000. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Lettuce plants, Big Boston and Grand Rapids, 50c per 100, \$2.25 per 1000.

Harry J. Squires, Good Ground, N. Y.

Grand Rapids Lettuce, extra strong, cool-grown, \$3.00 per 1000.

C. Humfeld, Clay Center, Kan.

Grand Rapids Lettuce, 20,000 nice, stalky plants, \$2.50 per 1000.

Greenville Floral Co., Greenville, Mich.

Parsley, Double Curled, very large strong plants, 90c per 100, \$4.75 per 1000.

Harry J. Squires, Good Ground, N. Y.

Lettuce, Grand Rapids and Big Boston, \$2.00 per 1000. Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, \$1.50 per 1000. Odor Greenhouses, Iola, Kan.

VERBENAS

Lemon Verbena, 2-in. pots, \$5.00 per 100; 3-in. pots, \$7.00 per 100.

Roman J. Irwin, 43 W. 18th St., New York.

Lemon Verbena, 2½-in., \$6.00 per 100. The McGregor Bros. Co., Springfield, O.

VERONICAS

Veronica Longifolia Subsessilis, strong, 2-year-old plants, \$8.00 per 100.

Thomas J. Murphy, Painesville, O.

VINCAS**FIELD-GROWN VARIEGATED VINCAS.**

2½-in. to 3 feet long, bushy plants, 7 vines and more, \$12.00 per 100, \$110.00 per 1000.

Rooted field layers, \$2.00 per 100, \$17.50 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

VINCA VARIEGATA.

Strong rooted cuttings, all top growth, about 6 ins. long, \$1.75 per 100, \$15.00 per 1000.

WILLIAM MUNT, ST. CLAIR, MICH.

Vinca Variegata, field-rooted layers, this has been an exceptionally good fall for growing these layers, and they are such stock as will please you and prove a good investment, \$1.50 per 100, \$15.00 per 1000. Clumps all sold. C. F. Mahan & Co., R. D. No. 8, Dayton, O.

VINCAS, VARIEGATED.

Rooted cuttings, \$1.50 per 100, \$12.50 per 1000, prepaid. Cash.

JOSEPH BANCROFT & SON, Lock Box No. 35, Cedar Falls, Ia.**VINCA VARIEGATA.**

Rooted cuttings, strong stock, ready for immediate delivery, \$2.00 per 100, \$18.00 per 1000. Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

Vincas, variegated, rooted cuttings, \$2.00 per 100, \$15.00 per 1000. Special prices in 5 to 10 thousand lots.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

Vinca Variegata, strong, field-grown clumps, 5 to 20 leads, \$6.00 per 100, \$60.00 per 1000; rooted layers, \$15.00 per 1000. Cash, please.

H. P. Smith, Box 721, Piqua, O.

Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

ESPECIALLY FINE FIELD-GROWN

Vinca Variegata, 10c each. Cash.

GROVES FLORAL CO., ATCHISON, KAN.

Vinca Variegata, rooted cuttings, \$15.00 per 1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Vinca Variegata, strong field-grown, \$12.50 per 100; 3½-in., \$8.00 per 100.

The McGregor Bros. Co., Springfield, O.

VINCAS, VARIEGATED.

Fine, heavy field-grown clumps, \$10.00 per 100.

GEORGE L. ELY, CLYDE, N. Y.

Vinca Variegata, 200 field-grown, 6 to 8 leads, 6c each. Cash.

Edwin H. Woerner, Arlington, Neb.

VINCAS, ROOTED CUTTINGS.

Rooted cuttings\$15.00 per 1000

GULLETT & SONS, LINCOLN, ILL.

Vinca Variegata, extra strong field-grown clumps, \$75.00 per 1000.

Anderson Floral Co., 515 John St., Anderson, Ind.

Vinca Variegata, 100,000 extra large, field-grown, \$10.00 per 100, \$95.00 per 1000. Try them.

Alonso J. Bryan, Washington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100, \$75.00 per 1000.

Holton & Hunkel Co., Milwaukee, Wis.

Vinca Variegata, field-grown, extra heavy stock, \$10.00 per 100, \$90.00 per 1000. Cash.

W. J. Evenden's Sons, Williamsport, Pa.

VIOLETS**VIOLET GOVERNOR HERRICK, FIELD-GROWN.**Extra fine, strong plants.
\$10.00 per 100, \$90.00 per 1000.
Packing 5 per cent. Cash with order.
J. L. DILLON, BLOOMSBURG, PA.

Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

Violet Governor Herrick, strong, field-grown, \$8.00 and \$10.00 per 100; California, \$7.50 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Violet Princess of Wales, 300 extra large plants, field-grown, \$9.00 per 100, or the lot for \$25.00. Cash, please.

J. J. Lampert, Xenia, O.

Violet plants ready, Princess of Wales, field-grown, best single; Governor Herrick, double, and California, single, \$12.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Violet Lady Campbell, single, field-grown, \$15.00 per 100; rooted cuttings, ready January 1, \$6.00 per 100. Orders booked now.

De Meester, Florist, Humboldt, Ia.

Violet Governor Herrick, 1000 large plants in bloom, field-grown, \$10.00 per 100.

Lansing Floral Co., Lansing, Mich.

Violet Governor Herrick, large, healthy, field-grown clumps, \$9.00 per 100. Cash.

Albert Loeffler & Son, Watertown, Wis.

Violet Governor Herrick, 900 field-grown plants, extra large clumps, 7c. Cash.

Atwell Florist, Ft. Dodge, Ia.

Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

Violet Governor Herrick, field-grown, fine stock, \$6.00 and \$8.00 per 100; extra select, \$10.00 per 100.

Baur Floral Co., Erie, Pa.

Violet Governor Herrick, heavy field clumps, 8c each.

J. E. Hitz, Franklin, Ind.

Violet Governor Herrick, 300 plants, \$10.00 per 100.

Ellis Bros. & Co., Keene, N. H.

WALLFLOWERS

Wallflower Paris, early, will bloom all winter, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.

J. C. Schmidt, Bristol, Pa.

MISCELLANEOUS**SOME EXCELLENT STOCK****AND PLENTY OF IT.**

Try some of this list and see what you

think about it.

Easter Greeting, strong 2½-in., 8c.

Coleus, 10 varieties, 2½-in., 5c; rooted cuttings, ¾c.

Trailing Queen, 2½-in., 4c; rooted cuttings, 1c.

Daisy Mrs. Sander, 2½-in., 5c; rooted cuttings, 2c.

Double Petunias, some beautiful shades of pink, white and variegated, plenty of white, 2½-in., 5c; rooted cuttings, 2c.

Wandering Jew, 2½-in., 4c; rooted cuttings, 1c.

Mesembryanthemums, large pink, 2½-in., 5c; rooted cuttings, 1½c.

Geranium S. A. Nutt, 2½-in., 5c; rooted cuttings, 2½c.

Mum stock plants, Chrysolora, Chieftain, Seidewitz, Diana, Lillian Doty and Enguehard, 3c.

Hardy Chrysanthemums, yellow and pink, 5c.

No packing charges. Cash.

WM. S. LOHR, OTTAWA, ILL.**CALIFORNIA GROWN GODFREY CALLAS.**

Field-grown, 1-year, from bulblet; nice bulbs with offsets, \$5.00 per 100, \$2.50 for 50, \$1.25 for 25; bulblets, \$1.00 per 100.

Iris Alata, a beautiful Christmas blooming variety, scarce and little known, 1-year seedlings, \$5.00 per 100; ¼-oz. seed, \$1.00.

Pepper tree, prettier than a Grevillea, 1-oz. seed, 25c.

Ixia and Babiana bulbs, flowers like a Freesia, \$2.00 per 100.

Buttercup and Grand Duchess Oxalis, winter-blooming, October to May, \$1.00 per 100.

Acacia Baileyana, ¼-oz. seed, 50c.

GEORGE LEAVER,

P. O. Box 1049, Los Angeles, Cal.

CHRYSANTHEMUM STOCK PLANTS.

Comoleta, Unaka, Sublime, Crystal Gem, Oconto, \$6.00 per 100. Later: White and Yellow Turner, Sunglow, White and Yellow Chadwick, Enguehard, White Rager, Richmond and Mistletoe, \$10.00 per 100.

POMPONS.

Baby Yellows, Golden Wedding, Western Beauty, Niza, \$6.00 per 100. Fancy, Captain Cook, Fairy Queen, Mrs. Nellie Kleris, Rena, Mrs. Harrison, Clara Jameson and Hilda Canine, \$10.00 per 100. Cash, please.

MEIKEL & WARNER, NORBLESVILLE, IND.

Hardy Chrysanthemums for cut flowers, true old-fashioned kinds, large-flowering hardy mums, pink, white and yellow; strong, field-grown clumps, \$8.00 per 100. Pompons, Golden Climax, Excelsior, Viola, Cerise, Queen, etc., \$6.00 per 100. Also Japanese Irises, Hardy Phlox, etc. Cash. Imperial Seed & Plant Co., Colgate, Baltimore, Md.

For our offerings look under headings of Cinerarias and Primula Obconica.

Freeport Floral Co., Freeport, Ill.

MISCELLANEOUS—Continued

OUR "WORTH MORE" QUALITY.

Asparagus Sprengeri, extra strong 3-in., \$8.00 per 100, \$70.00 per 1000; Sprengeri, 2½-in., \$4.00 per 100, \$35.00 per 1000; Plumus Nanus, 2½-in., \$4.00 per 100, \$35.00 per 1000.

Cineraria, choice dwarf strain, 2½-in., \$5.00 per 100; 3-in., \$8.00 per 100. Cash with order. No packing charges.

J. B. GOETZ SONS, SAGINAW, MICH.

Dracaena Indivisa, fine stock, 2½-in., \$30.00 per 1000. Immediate delivery.

Fine English Ivy from soil, rooted cuttings, \$12.00 per 1000. Immediate delivery. Cash with order, please.

Rudolph Irsa, East Hampton, N. Y.

SNAPDRAGONS AND COLEUS.

Snapdragons, 2-in. \$3.00 per 100
Coleus, 2-in. 2.50 per 100
Cash, please.

MEIKEL & WARNER, NOBLESVILLE, IND.

Pansies, large-flowering strain, 10,000 nice plants, \$5.00 per 1000.

English Daisies, \$5.00 per 1000.

John Herby, 148 E. Hillcrest Ave., Dayton, O.

TO EXCHANGE

To Exchange—Bignonia Radicans, or Trumpet Vine; Lycium Chinese, or Matrimony Vine; Symphoricarpos Vulgaris, or Indian Currant; Spiraea Billardii and Yucca Filipedula. Any of the above mentioned, \$25.00 per 1000. Cash. What have you to exchange?

Hard wood cuttings: Salix Caprea, or Pussy Willow; Philadelphus Nivalis, Philadelphus Coronarius; Spiraea Aurea and Spiraea Opulifolia. Any of the above mentioned, \$4.00 per 1000.

The Otto Wittbold Nursery, 6319 Louise Ave., Chicago, Ill.

To Exchange—Chrysanthemum stock plants, Crystal Gem, Comoleta, Early Frost, Chrysolora, Golden Queen, Oconto and a good selection of late varieties, ready in season, \$6.00 per 100; good packing. Or will exchange for Begonias, Cinerarias, Primulas, Ferns, Gladiolus bulbs, or what have you? The Engelmann Greenhouses, Members of F. T. D., Box No. 90, Maryville, Mo.

To Exchange—Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Godfrey Calla bulbs ½ to ¾-in., \$2.00 per 100, for English Ivy, Vinca Variegata field clumps, Dahlias and Gladioli, Chicago White, Mrs. F. King, Empress of India and Mrs. Pendleton.

E. G. Goltz, Bellevue, O.

To Exchange—Palmetto Asparagus roots, Improved Dewberries, Rose Dorothy Perkins, Seed Sweet Potatoes, 8 varieties, for up-to-date Gladioli; Niagara and Moore's Early Grape vines; hardy perennials and hardy Privet. What have you? Edwin H. Riehl, Alton, Ill.

To Exchange—or will sell, 400 3-in. Geranium General Grant, \$4.00 per 100; same, 250 2½-in., \$3.00; 1700 rooted cuttings, \$1.75 per 100. S. A. Nutt, 900 rooted cuttings, \$2.00 per 100, for Violet plants or Gladiolus bulbs.

Dunham Floral Co., Greeley, Colo.

To Exchange—I am willing to exchange Chrysanthemum stock plants for Geranium cuttings, rooted or unrooted or in 2-in. pots.

Eli Cross, 150 Monroe Ave., Grand Rapids, Mich.

To Exchange—Dahlias, standard varieties, 4c each, for Peonies, Narcissi, Hyacinths and hardy Chrysanthemums.

Brazil Dahlia Farm, Brazil, Ind.

To Exchange—Canna clumps; 250 Wintzer's Colossal, 225 Rosea Gigantea, 200 Yellow King Humbert, for named Peonies, Irises or Gladioli.

Buster Bros., Wilmington, O.

To Exchange—Boston Ferns, 5-in. pot stock or out of bench ready for 5-in., for Variegated Vincas from field.

Dale & Nicholas, Hancock, Mich.

WANTED

Wanted—Boston Fern runners, clean, dwarf, bushy stock only; any quantity; send samples and lowest cash price per thousand.

The Urbana Floral Co., Urbana, O.

Wanted—Several thousand Chicory roots.

Warren Shinn, Woodbury, N. J.

Wanted—Double Sweet Alyssum, 2½-in. plants.

Fisher's Greenhouse, Sterling, Kan.

Wanted—Sea Kale roots.

Warren Shinn, Woodbury, N. J.

Wanted—200 Mrs. Languth Geraniums.

J. B. Masson, R. R. No. 1, Bethel, Kan.

ASPARAGUS SPRAYS

ASPARAGUS PLUMOSUS SPRAYS.

Cut and packed to carry anywhere.

Extra heavy, selected sprays.....\$0.75 per bunch

Mixed length sprays50 per bunch

Short sprays25c and .35 per bunch

Whole crate, 300 sprays, loose...\$5.00 per crate

Half crate, 150 sprays, loose..... 2.50 per crate

All bunches 25 sprays to a bunch.

Cash with order from unknown parties or upon delivery by parcelpost or express. Wire or write.

N. J. RIBSAM, CITY POINT, FLA.

SPRAYS.

Asparagus Plumosus and Sprengeri.

Send for prices.

THE PENNOCK PLANTATION.

Jupiter, Fla.

Asparagus Plumosus sprays for corsage bouquet work, all perfect spray tips, \$1.00 per 100, \$8.00 per 1000.

N. J. Ribsam, City Point, Fla.

ASPARAGUS PLUMOSUS SPRAYS.

Orders solicited for regular all-season shipments; other orders given our best attention; we are confident the quality will please you; price, \$2.00 per 100. Also quote Sprengeri sprays, \$1.50 per 100.

IMPERIAL GARDENS,
Sugarland, Tex.

BOXWOOD

BOXWOOD.

Rocky Mountain Boxwood.

Packed in 25-lb. bags at 15c per lb., prepaid parcel post.

Send no money; just tell us to ship; pay only on arrival.

ROCKY MOUNTAIN EVERGREEN CO.,
Evergreen, Colo.

CANE STAKES

JAPANESE BAMBOO CANE STAKES.

| | |
|-----------------------------|------------------|
| Natural, 6 ft. | \$25.00 per bale |
| Dyed green, 1½ feet | 7.50 per bale |
| Dyed green, 2 feet | 8.50 per bale |
| Dyed green, 26 inches | 9.50 per bale |
| Dyed green, 2½ feet | 10.00 per bale |
| Dyed green, 3 feet | 12.50 per bale |
| Dyed green, 3½ feet | 14.50 per bale |
| Dyed green, 4 feet | 16.00 per bale |

All prices are per bale of 2000 stakes, ex warehouse New York.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

CANE STAKES.

| | Per 100 | Per 1000 |
|-----------------------|---------|----------|
| 1½-foot, green | \$0.60 | \$ 5.00 |
| 2-foot, green | .70 | 5.50 |
| 2½-foot, green | .75 | 6.50 |
| 3-foot, green | .90 | 8.00 |
| 3½-foot, green | 1.00 | 9.00 |
| 4-foot, green | 1.10 | 10.00 |
| 5-foot, natural | 1.25 | 11.00 |
| 6-foot, natural | 1.45 | 12.50 |

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

CANE STAKES.

Write for full list at worth while prices.
S. S. Skidelsky & Co., 50 Park Place, New York.

CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000, 3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

CARNATION SUPPORTS

3000 double, 3-ring, carnation supports, in good condition, \$25.00 per 1000.
G. A. Ackerman Floral Co., Columbus, O.

CHRISTMAS TREES

CHRISTMAS TREES.

Spruce and Balsam Christmas trees. Carlots a specialty; extra good quality this season.

L. B. BRAGUE & SON,

Established 1867, Hinsdale, Mass.

FERTILIZERS

SHEEP MANURE.

Pulverized Sheep manure;
"Sheep's Head" Brand only.

| | |
|--------------------|---------|
| 100 lbs. | \$ 2.00 |
| 500 lbs. | 9.00 |
| 1000 lbs. | 16.00 |
| 2000 lbs. | 28.50 |
| 3 to 5 tons | 27.00 |
| 5 to 15 tons | 25.00 |

Usual terms on this business.

Cash with order.

Guaranteed 100% pure.
NATURAL GUANO COMPANY.

Aurora, Ill.

FLORISTS' SUPPLIES

FLORISTS' SUPPLIES.

Send for our price list on papier mache wreaths, red and green frieze, velvet Poinsettias, artificial Holly berries, paper bells, prepared Lycopodium, Ruscus, and Magnolia wreaths.

MAX ROTER, JR.,

Importers, Mfrs. and Jobbers, Florists' Supplies.
2904 N. Vandeventer Ave., St. Louis, Mo.

FORCING ROOTS

FIVE AND EIGHT-YEAR-OLD ASPARAGUS ROOTS FOR FORCING IN CELLARS AND GREENHOUSES.

Immense roots producing luscious Asparagus in midwinter: Price, 5-yr. roots, \$1.00 per doz., \$5.00 per 100; 8-yr. roots, \$2.00 per doz., \$8.00 per 100.

WARREN SHINN, WOODBURY, N. J.

GLASS

| Size | Strength | Grade B | Grade C |
|--------------------|----------|---------|---------|
| 8x10, 10x12, 10x14 | single | \$4.30 | \$3.80 |
| | | Grade A | Grade B |
| 16x16, 16x18 | single | \$4.75 | \$4.50 |
| 16x16, 16x18 | double | 5.60 | 5.25 |
| 16x20, 16x24 | single | 5.10 | 4.75 |
| 16x20, 16x24 | double | 6.10 | 5.50 |

On large lots write for special quotation. Also other sizes at proportionate prices. Glass is cash with order, or at least one-third cash and balance sight draft attached bill of lading. 30 days to clients with established credits.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

GOLDFISH

GOLDFISH IN ASSORTED SIZES

and colors, 2 to 5 inches in length,
f. o. b. Cincinnati, Ohio.
F. W. INGALLS, BREEDER, AMELIA, O.

Goldfish, aquarium plants, castles, globes and all supplies. Send for wholesale catalogue.

Auburndale Goldfish Co.,

1440 Madison St., Tel. Haymarket 152, Chicago.

GREENS

FANCY AND DAGGER FERNS

Nice, clean, dark green, selected.

\$1.25 per 1000. Cash.

You will want another case at once.

H. BLAUVELT,

Lock Box 979, Pittsfield, Mass.

CUT EVERGREENS.

Hemlock branches, 20-ins. to 24-ins.; Arborvitae tips, 8-ins. to 10-ins., each, \$4.50 per 1000.

JOHN B. ROY, CONWAY, MICH.

Wild Ferns for storage, also Ground Pine or Evergreen, Carl Dahm, R. No. 1, Box No. 34, Wausau, Wis.

HOLLY

HOLLY, ENGLISH.

Grown in Puget Sound district; bright and attractive for decorating. Do not confuse this with southern Holly.

Per lb., berried sprays50c
Small individual sprays75c
Green Holly15c

J. G. HOPKINS, TUKWILA, WASH.

HOTBED SASH

Standard hotbed sash, 3 feet wide, 6 feet long, to take 3 rows of 10-in. glass to putty in. Special price, \$2.25 each; ten or more at \$2.10 each. Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box of 50 feet; five or more boxes at \$4.75 per box. C. N. Robinson & Bro., Dept. 26, Baltimore, Md.

LEAF MOLD

HIGH GRADE SCREENED LEAF MOLD.

Successful growers use and recommend ours. 200 acres, largely hardwood; assure quality and prompt service, 2½ bu., \$1.15; 12 bu., \$5.00; 25 bu., \$10.00; 50 bu., \$18.00. Sacks free.

JOHN B. ROY, CONWAY, MICH.

LYCOPodium

CHRISTMAS GREEN. LYCOPodium.

Ground Pine, re-cleaned and bunched, \$14.00 per 100 lbs. Delivery November 1 to 20 guaranteed.

WM. G. JONES, DUBOIS, PA.

Lycopodium, chemically prepared and everlasting, cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt shipment. John Perman, Catawba, Wis.

Lycopodium or Ground Pine, natural, fresh picked and bunched, 12c per lb. Cash.
John Perman, Catawba, Wis.

PAPER POTS

25,000 2-inch square paper pots or dirt bands; all made up ready for use, \$2.00 per 1000. A bargain.
F. W. Fletcher, Orlando, Fla.

RAFFIA

RED STAR BRAND RAFFIA.

| | |
|----------------------------|----------|
| 1 bale up (225 lbs.) | 8½c lb. |
| 100 lbs. up | 10 c lb. |
| 50 lbs. up | 11½c lb. |
| 25 lbs. up | 13 c lb. |

Cash with order.

Also three other dependable brands in natural and dyed in twenty colors.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

SHEET MOSS

GREEN SHEET MOSS.

Extra fine quality, large sheets.

Put in your stock now.

Less than 10 bags\$1.75 per bag

10 bags 1.60 per bag

25 bags 1.50 per bag

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SPANISH MOSS

Native Spanish Moss gathered fresh from the trees, 2 bu. sack, 85c; 5 sacks, 75c each.

Rex Plant & Floral Co., New Braunfels, Tex.

SPHAGNUM MOSS

BARGAIN.

SPHAGNUM MOSS.

Put up in burlapped bales, standard size.

| | |
|---------------------|-----------------|
| 10 bale lots | \$0.75 per bale |
| 50 bale lots | .65 per bale |
| 100 bale lots | .60 per bale |

Order now, before freezing weather starts.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

NEW CROP READY.

Choice, selected Sphagnum Moss.

Dry and clean for Florists' use. Large standard bales; in burlap, 75c each; wired, 40c each.

Deduct 3% if you send cash with order.

Write for prices on carlots. Immediate shipment.

FRANK HANCOCK,

Box 54, City Point, Wis.

AMUNDSON SPHAGNUM MOSS.

Large standard size burlapped bales.

10 to 50 bales, 75c each.

Deduct 3 per cent if you remit with order.

Carlots, wholesale, write.

A. J. AMUNDSON CO., CITY POINT, WIS.

SPHAGNUM MOSS.

Buy direct from headquarters.

Get our special prices.

O. O. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

SPHAGNUM MOSS.
Burlap bales, each \$1.00;
10 bales for \$9.00.
A. HENDERSON & CO.,
166 N. Wabash Ave., Chicago, Ill.
Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales, \$18.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5 bbl. bale, \$2.00. Burlap, 40c per bale. Cash.
Jos. H. Paul, Box 156, Manahawkin, N. J.

STATICE

GERMAN STATICE.

New crop, very fine quality, stock very scarce.
Select stock\$1.25 per pound
10-pound lots 1.10 per pound
25-pound lots 1.00 per pound
Original case (110 pounds)..... .90 per pound

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

STRAWFLOWERS

ORDER STRAWFLOWERS NOW

For the holidays.

Helichrysum, dark, rich colors; Statice, yellow and blue. Stripped and dried. Try a \$1.00 sample bunch.

T. R. MICHAELIS,

Wholesale and Retail, Marinette, Wis.

STRAWFLOWERS, MIXED COLORS.

Extra good stock, 12 inches, wired

ready for use.

PLEASANT VIEW GREENHOUSES,

Geo. H. Triscuit, Prop., Union City, Pa.

Strawflowers, Helichrysum, all colors mixed, on natural stems, 10 inches, \$1.25 per 100, \$10.00 per 1000; on wire stems 12 inches, \$1.50 per 100, \$12.50 per 1000, prepaid.

F. Danley, Macomb, Ill.

Strawflowers, most beautiful colors, wired with 6, 9 and 12-inch wire, \$1.50 per 100, \$12.00 per 1000. Cash with order.

House of David Greenhouse, Benton Harbor, Mich.

EVERLASTING STRAWFLOWERS ON WIRE,

\$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,

Herman Schallhorn, Kalamazoo, Mich.

TOBACCO

FRIEDMAN'S BEST.

Tobacco Powder, for fumigating and sprinkling, \$4.00 per 100-lb. sack.

Tobacco Dust, \$2.50 per 100-lb. sack.

Fumigating Kind Tobacco Dust, \$3.00 per 100-lb. sack.

Tobacco Stems, \$2.00 per 100-lb. sack.

Special prices on ton and carload lots.

J. J. FRIEDMAN,

285-289 Metropolitan Ave., Brooklyn, N. Y.

TOBACCO PRODUCTS.

Baled stems, 200 lbs., \$3.00; 400 lbs., \$5.00; ton, \$15.00; short cut stems in bags, same price as baled.

Tobacco powder for sprinkling, 100 lbs., \$3.00.

Tobacco dust for fumigating, 150 lbs., \$4.00; 400 lbs., \$8.00; ton, \$30.00.

Special prices on stems and dust in carlots.

VIGOR CO., BOX 4, FOSTORIA, O.

Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. Peter N. Jacobsen, Cigar Mfr., 832 Harrison St., Davenport, Ia.

WEEDERS

SEEDSMEN! NURSERYMEN! FLORISTS!

Write today for our wholesale price list for the 1922 season, for our Ideal Hand Weeders.

JOHNSON-SHARP & CO.,

Desk F. R. 1, Bayfield, Wis.

WIRE WORK

WE MANUFACTURE

AND CARRY

THE LARGEST STOCK

OF WIRE DESIGNS IN CHICAGO

SPECIAL DESIGNS ON SHORT NOTICES.

PRICES ALWAYS RIGHT.

JOSEPH ZISKA & SON,

175 N. WABASH AVE., CHICAGO, ILL.

FLORISTS' WIRE DESIGNS.

GET OUR PRICES ON HANGING BASKETS.

FALLS CITY WIRE WORKS,

451 S. THIRD ST., LOUISVILLE, KY.

WOOD LABELS

Good grade wood labels, \$1.00 per 1000.

Chute & Butler Co., Peru, Ind.

Wood labels, for nurserymen and florists.

Benjamin Chase Co., Derry Village, N. H.

NEW YORK.

The Market.

Business in the cut flower market throughout last week was dull, and clearances at times quite difficult. It could hardly be said that the supply was, for the season, excessive, but there was no doubting the fact that the demand was away off. Retailers all com-



Say It With Stickers

Put a dainty address sticker on every package. Also such instructions as "Funeral Flowers—Rush," "Fragile," "C. O. D.," "Prepaid," etc. Your firm name or monogram on a handsome embossed seal also gives a touch of distinction.

We are specialists on this class of work. We do nothing else. Send for our catalogue of stock designs in stickers. Or, if you want something different, let us submit color sketches and price estimates.

ST. LOUIS STICKER CO.

1633 Washington Ave.

ST. LOUIS, U. S. A.

We Carry a Complete Line of

Baskets, Wire Designs and Florists' Supplies

—WRITE US FOR PRICES—

GEO. B. HART, 49-55 Stone St., Rochester, N. Y.

CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.

plain that business with them is poor, and on some days their iceboxes need little or no replenishing. Everybody is hoping for a change, which it is felt must come soon.

The society season practically begins with the horse show, which opens November 14, and it is understood that besides the number of parties forthcoming from this event, there are numbers of other parties planned for debutantes, the crop of which is said to be larger this year than ever before, due to the increase of the old society, 400 to 4,000. Be this as it may, anything that will take the existing stagnation out of business will be welcomed by all branches of the trade.

Roses are fairly plentiful in all grades. American Beauty meets a fair demand, especially for the special grades, which show a long price variation, 25 cents to 75 cents each, the latter for selected flowers. With the production of flowers on long stems, the top grades of hybrid teas are reaching up to winter figures, the Premier variety being in especially good form. The quality of all varieties is better, now that weather conditions are more favorable.

The supply of carnations is now large, and clearances occasionally difficult in consequence. The variety Mrs. Ward, when of good quality, brings \$4 per hundred, with other sorts moving within a range of \$2 to \$3.

The supply of cattleyas continues large, but there is no improvement in the demand for them, prices being anything but strong at \$50 to \$100 per hundred. Cypripediums are in larger supply, and move slowly at the asking prices of \$2.50 to \$5.00 per dozen. Oncidium, which are in demand only for table decorations, clear at 3 cents to 5 cents per floret.

White lilies are not nearly so plentiful, but there is no great demand for them. Lily of the valley is plentiful, more than sufficient for the small demand.

Chrysanthemum arrivals are heavy

YELLOW FLOWER DYE

PRICE, sufficient to make one quart, \$1.00, prepaid.

Six for \$5.00

McClenahan Greenhouses,
Oklahoma City, Okla.

and include several of the late varieties. The demand seems to favor pompons and singles.

Violets are coming in, but the quality yet is poor; a few sales of the best are made at 75 cents per hundred, but the rest go at any price obtainable for them. A few Paper White narcissi are arriving, but these hang fire at 75 cents to \$1 per bunch. Sweet peas are beginning to arrive in something like quantity, and meet a fair demand. Other flowers available are pansies, snapdragons, bouvardia, delphiniums, mignonette, cornflowers, calendulas and daisies, for all of which there is a fair demand.

Various Notes.

C. H. Totty, of Madison, N. J., left Monday night, November 7, for Scranton, Pa., to attend the flower show of the Scranton Florists' Club, to open the next day.

Anthony J. Manda, of Hollis, was the efficient manager of the Horticultural Society of New York's flower show at the Museum of Natural History last week.

William C. Richards, Jr., treasurer of the New York Florists' Club, who was manager of the flower show of the American Institute, which opened in the Engineering Societies' building November 9, was enthusiastic over the prospects for the success of the show.

A good attendance is expected at the meeting of the New York Florists' Club Monday evening, November 14, in the club's quarters in the Engineering Societies' building. Nominations for officers, other than those presented by the nominating committee, must be made at that meeting.

J. H. P.

FOLEY



—and this building?

It is a monument to the business genius of one man—

Wm. Wrigley, Jr.

Such business genius is discerning, keen, alert—a past master of values—a true prophet of future performances as judged by past and present practices.

Such business genius knows that a man or an institution that has always lived up to its representations in the past and lives up to its every promise in the present will not depart from the straight path of business virtue in the future.

There is a *Foley Greenhouse* on Mr. Wrigley's country estate, "Green Gables," Lake Geneva, Wis. And when there is another greenhouse built on any of Mr. Wrigley's properties, it will be a *Foley Greenhouse*.

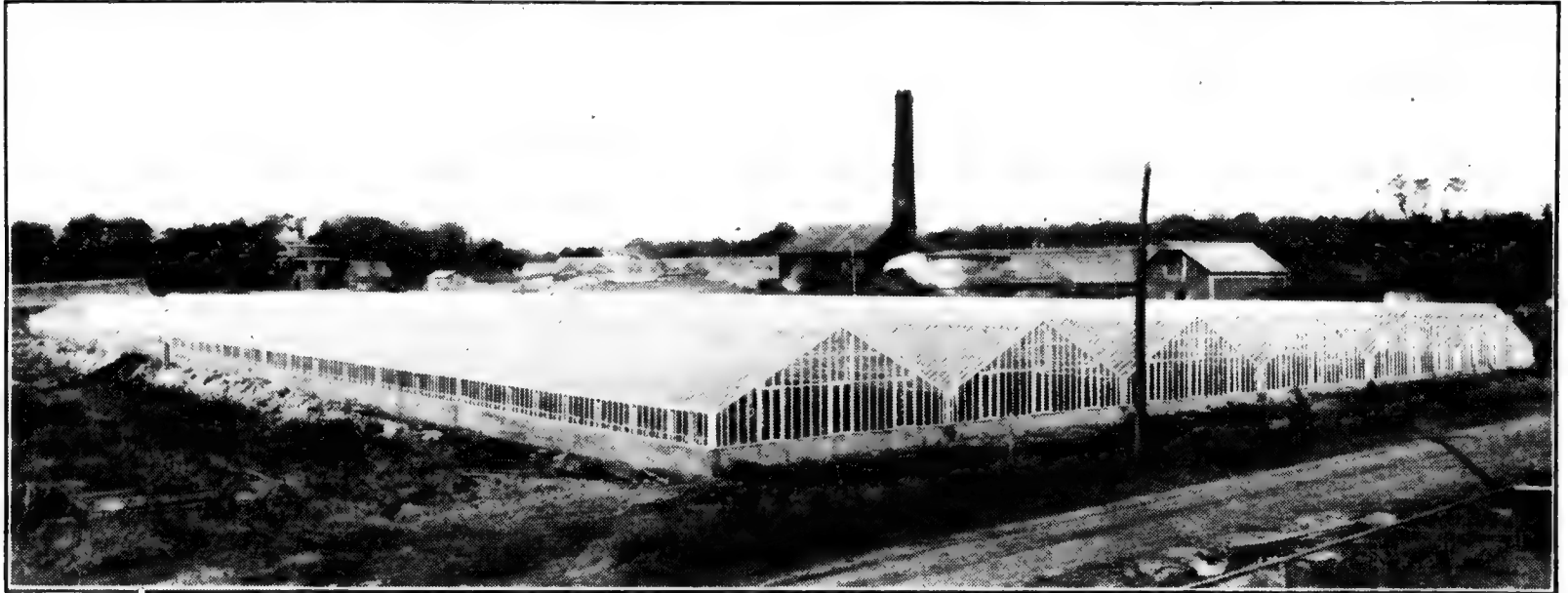
Why?

Ask us—ask Mr. Wrigley

—or watch this page

THE FOLEY GREENHOUSE MFG. CO.

3248 West Thirty-first Street, CHICAGO, ILLINOIS



Cut Flower Range, Joy Floral Co., Nashville, Tenn.

Do not Disarm

In the war for business there is no choice; we must either advance or retreat. Are your plans for progress and invasion, or will you permit your opposition to take your business with less overhead and better equipment?

A Big Thought for you

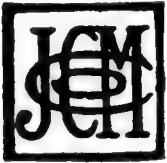
Armed with AGMCO houses, where the production is the greatest and up-keep the smallest, there is no fear of invasion. The AGMCO stands for service; every inquiry, large or small, given REAL attention.

**Better plan that house now
When shall we call?**

SALES OFFICES:

| | | | | | |
|-----------------------------------|----------------------------------|--|---------------------------------|--------------------------------------|---|
| New York 43 W. 18th St. | Chicago Masonic Temple | Kansas City N. Y. Life Bldg. | Pana, Ill. Drawer 335 | Seattle, Wash. Smith Bldg. | Denver, Colo. 1720 Rosemary St. |
| General Office | | | Chicago | | |
| Factory | | | Pana, Ill. | | |





Something About Our Pipe Frame Greenhouse



Yes, most of our pipe frame house is composed of wood—good wood—clear Louisiana Red Cypress. Will this wood last longer than steel? Well, just ask some of your friends who have had our greenhouses these twenty-five or thirty years.

And you don't have to paint it, either, if you don't want to. It will not rot. Of course we advise to paint, as it looks nicer and is lighter.

We can prove to you why our pipe frame house is the best buy; will you let us?

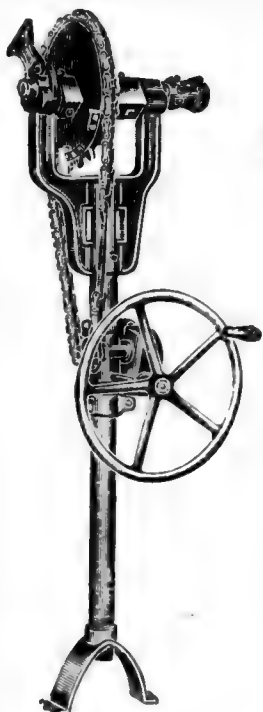


JOHN C. MONINGER COMPANY

914 BLACKHAWK STREET

CHICAGO, ILLINOIS

EVERYTHING FOR THE GREENHOUSE

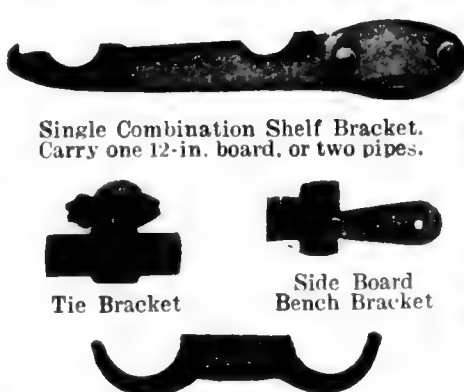


Improved Challenge



Y Bracket unassembled

Split Tee unassembled



Single Combination Shelf Bracket.
Carry one 12-in. board, or two pipes.

Tie Bracket

Side Board
Bench Bracket

Fig. 24

Double Pipe Carrier

In ordering pipe carriers specify size of post as well as size of pipe to carry.



Fig. 28

Multiple Pipe
Carrier



HOSE→

Price, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.

ASK FOR ESTIMATE

John A. Evans Co., Richmond, Ind.
Corner North 14th and Penna. R. R.

THE FLORISTS' REVIEW

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.



THE AUTUMN NUMBER



Greenhouse Builders

Front-Up Your Front

Lots of folks talk about "putting their best foot forward," when it comes to meeting people, but do quite the opposite when it comes to meeting competition.

Just for example: Take half the florists who do business right at their greenhouses, they haven't an attractive front on their front greenhouse. It is just like all their other greenhouses.

There's a man "way down in Dixie," however, who fronted-up his front with one of our curved eave houses, making it look like a great, big, fine flower-filled show case.

Back of it, are the regular plain-clothes growing houses.

In that front house he has on show some of all the things grown in the other houses. No need to tell you how that front sells for the other houses.

Here's another case. It is of a grower whose range is on one of the main Pikes into Philadelphia.

On the entire front of his range is a curved eave house.

Some folks have a way of speaking in a laughing way about Philadelphia being "slow."

I heard a Western florist say recently, that "the only thing that runs in Philadelphia is the river Schuylkill—and even it runs through, and on its way as soon as possible."

It is an old, old joke which originated the day before Benjamin Franklin made it his home town.

The way it looks around that same Western man's greenhouses, it is plain as day he could well afford to take a hint from this Philadelphian, not to mention the Dixie man.

If you have a lot of *growing* houses, why not make your next one a *selling* house—one in which to better show what you have to sell?

Say when and where, and we'll be there to talk it over with you.

Lord & Burnham Co.

Builders of Greenhouses and Conservatories

IRVINGTON
New York

NEW YORK
42nd St. Bldg.

PHILADELPHIA
Land Title Bldg.

CHICAGO
Continental Bank Bldg

BOSTON-11
Little Bldg.

CLEVELAND
407 Ulmer Bldg.

TORONTO
Royal Bank Bldg.

Eastern Factory
Irvington, N. Y.

Western Factory
Des Plaines, Ill.

Canadian Factory
St. Catharines, Ont.



THE FLORISTS' REVIEW

10 cents the copy
SUBSCRIPTIONS
\$2.00 Per Year

ENTERED AS SECOND CLASS MAT-
TER DEC. 3, 1897, AT THE POST-
OFFICE AT CHICAGO, ILL., UNDER
THE ACT OF MARCH 3, 1879.

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.

FLORISTS' PUBLISHING CO., 590 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLIX.

CHICAGO, NOVEMBER 17, 1921.

No. 1251.

SINGLE NARCISSI

| | Per 100 | Per 1000 |
|---------------------------------|---------|----------|
| Victoria, Mother bulbs | 4.70 | 44.00 |
| Poeticus, Pheasant's Eye | 2.60 | 24.00 |
| Poetaz Elvira | 3.70 | 34.00 |
| Single Jonquil Campenelle | 2.00 | 18.00 |

Calla Elliottiana (Yellow Calla).

| | |
|--------------------|------------------------------------|
| 1½ to 2 -inch..... | per doz., \$2.75; per 100, \$18.00 |
| 2 to 2½-inch..... | per doz., 4.00; per 100, 25.00 |

Narcissus Paper White Grandiflora

| | |
|-----------------------------------|------------------------------------|
| 12-ctm. size (1300 to case) | per 100, \$2.50; per 1000, \$22.50 |
|-----------------------------------|------------------------------------|

Lilium Giganteum, ready for prompt shipment.

| | |
|---------------------------------|-------------------|
| 7 to 9-inch (300 to case)..... | per case, \$55.00 |
| 8 to 10-inch (225 to case)..... | per case, 58.00 |

A. HENDERSON & CO., 166 N. Wabash Ave., Chicago

DUTCH BULBS

Hyacinths, Tulips and Narcissi ready for immediate delivery. Write for list with prices.

New Crop **Lilium Giganteum** ready for immediate delivery. **Horseshoe Brand Stock**, in size 7/9 at \$55.00 per case of 300 bulbs, only size unsold and not many of these either.



Ralph M. Ward & Company, Inc.

The Lily House

Not How Cheap, But How Good. 25 Murray Street, NEW YORK

THEY ALL SAY IT'S
Some Catalogue

Did you get yours?

C. C. Pollworth Co.
MILWAUKEE, WIS.

NOTICE

To Growers of Lily of the Valley Pips and Seedsmen

I have arranged with Mr. E. Neubert, Wandsbek, Germany, to be his sole agent in America. If you are interested in the very best Valley Pips obtainable, it will pay you to write me for prices, etc.

For other items, note my advertisements, page 5 and Classified list.

ROMAN J. IRWIN, 43 W. 18th St., New York City

LILIUM GIGANTEUM

Immediate Delivery

| | |
|-------------------------------|------------------|
| 7 to 9, 300 to the case | \$55.00 per case |
| 7 to 9, 100 to the case | 19.00 per 100 |

PELARGONIUMS

2¼-in., \$10.00 per 100; \$90.00 per 1000.

Easter Greeting, Swabian Maid, Lucy Becker and Wurtembergia

Wm. F. Kasting Co., Inc., 568-570 Washington St. Buffalo, N. Y.

WRITE FOR SPECIAL PRICE LIST OF

DUTCH BULBS

We have a few case lots to offer. Fine stock at worthwhile prices. Also get our general list and write us for prices on

LILIUM GIGANTEUM

Which, beyond doubt, are scarce this year

See Classified ads for other stock or get our full list.

S. S. SKIDELSKY & CO., 50 PARK PLACE New York City

The E. G. Hill Co.

Wholesale Florists

Richmond, Indiana

SPECIAL OFFER

To close out our surplus stock of HYACINTHS, we are making the following special offer:

| | |
|-------------------|----------------------------------|
| FIRST SIZE | \$68.00 per 1000; \$7.25 per 100 |
| SECOND SIZE | 50.00 per 1000; 5.50 per 100 |
| THIRD SIZE | 36.00 per 1000; 3.50 per 100 |

20% discount from above prices.

Our stock includes the more popular varieties, such as Cardinal Wiseman, Gigantea, Queen of the Pinks, Arentine Arendsen, L'Innocence, General Vetter, Czar Peter, Grand Maitre, Queen of the Blues, Perle Brillante, also a few doubles.

F. O. B. Chicago, no extra charges. Write or wire your orders.

The W. W. BARNARD CO., 231-235 W. Madison St. CHICAGO

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Gladiolus Bulbs

Offered here are well cured for early indoor planting

| | 1st Size 1 1/2" and Up Per 1000 | 2nd Size 1 1/4" and Up Per 1000 |
|---|--|--|
| America—Soft lavender pink..... | \$19.00 | \$17.00 |
| Chicago White—White with lavender stripes; good forcer early | 30.00 | 25.00 |
| Halley—Delicate salmon pink; earliest variety..... | 35.00 | 30.00 |
| Mrs. Francis King—Beautiful orange scarlet..... | 18.00 | 16.00 |
| Mrs. Frank Pendleton—Bright rose pink on pure white ground | 42.00 | 37.00 |
| Panama—Hermosa pink | 35.00 | 32.00 |
| Niagara—Primrose yellow, slightly tinted with rose pink. | 35.00 | 32.00 |
| Peace—Giant white, lilac in throat..... | 35.00 | 32.00 |
| Pink Beauty—Rosy pink with dark blotch..... | 45.00 | 40.00 |
| Schwaben—Clear citron yellow..... | 45.00 | 40.00 |
| War—Deep blood red..... | 45.00 | 40.00 |
| L'Immaculee—Pure white; long spike, new; the finest florists' white | 65.00 | 60.00 |
| Arizona—Light rose pink with dark crimson blotch; very early; fine for indoor..... | 40.00 | 35.00 |
| Rouge Torch—Pink and white; torch-shaped spot of rouge in throat; fine for florists..... | 35.00 | 30.00 |
| Mrs. O. W. Halladay—Delicate pink; yellow throat; one of the best..... | 65.00 | 60.00 |

| | 1st Size 1 1/2" and Up Per 1000 | 2nd Size 1 1/4" and Up Per 1000 |
|---|--|--|
| Mary Fennell—Light lavender, yellow throat | \$60.00 | .... |
| Early Pink—Light rose; early..... | 45.00 | \$40.00 |
| Autumn Queen—Creamy yellow; upper petals peach blossom pink..... | 50.00 | 45.00 |
| Empress of India—Dark blackish red.. | 50.00 | .... |
| Blue Hybrids—Blue ..... | .... | 30.00 |
| Ida Van—Orange red; very much ad- mired | 25.00 | 20.00 |
| Best Violet—Pure violet..... | 35.00 | 30.00 |
| Wilbrink—Sport of Halley; color of America; soft yellow blotch on lower petals; very early..... | 45.00 | 40.00 |



Gladiolus Le Marechal Foch

| | 1st Size 1 1/2" and Up Per 1000 | 2nd Size 1 1/4" and Up Per 1000 |
|--|--|--|
| Prince of Wales—Delicate salmon pink; early; finest for florists..... | .... | \$50.00 |
| Primulinus Hybrids—Mixed..... | \$25.00 | 20.00 |
| Florists' Mixture—Light colors..... | 18.00 | 15.00 |
| GLADIOLUS NOVELTIES —Per 100— | | |
| Lily White—The purest white; very early; fine for florists..... | \$10.00 | \$ 8.00 |
| LeMarechal Foch—Beautiful shade of light pink; early and one of best indoor forcer | 25.00 | 23.00 |
| Flora—Beautiful golden yellow; large flowers; strong grower..... | 8.00 | 7.00 |

Japanese Lily Bulbs

| MAGNIFICUM and RUBRUM | | Per |
|------------------------------------|--|---------|
| Fresh Stock for Immediate Delivery | | case |
| 7 to 9-inch—230 to case..... | | \$20.00 |
| 8 to 9-inch—200 to case..... | | 23.50 |
| 8 to 10-inch—180 to case..... | | 23.50 |
| 9 to 10-inch—150 to case..... | | 22.50 |
| 9 to 11-inch—140 to case..... | | 22.50 |
| 10 to 11-inch—120 to case..... | | 22.50 |
| 10 to 12-inch—100 to case..... | | 21.00 |

| LILIUM ALBUM | |
|--------------------------------|-------|
| Ready for Delivery in December | |
| 8 to 9-inch—200 to case..... | 25.00 |
| 9 to 10-inch—150 to case..... | 25.00 |

| LILIUM AURATUM | | Per |
|--------------------------------|--|---------|
| Ready for Delivery in December | | case |
| 8 to 9-inch—180 to case..... | | \$25.00 |
| 8 to 10-inch—160 to case..... | | 25.00 |
| 9 to 10-inch—130 to case..... | | 26.50 |
| 9 to 11-inch—125 to case..... | | 26.50 |
| 10 to 11-inch—110 to case..... | | 27.00 |
| 11 to 13-inch— 90 to case..... | | 27.00 |

| LILIUM GIGANTEUM | |
|---|-------|
| Ready Now | |
| 6 to 8-inch—400 to case..... | 55.00 |
| 7 to 9-inch—300 to case..... | 55.00 |
| Giganteum Only Less 5% for Cash with Order. | |

CALLA ELLIOTTIANA, yellow, good bloomers\$18.00 per 100



AMERICAN BULB CO.

172 N. WABASH AVENUE -:- CHICAGO, ILL.

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DUTCH BULBS READY NOW

PRICES
F. O. B. NEW YORK CITY

No Packing or other Charges

40,000 VON SIONS

Double Nose Bulbs.....\$25.00 per 1000
Single Nose Bulbs.....18.00 per 1000
THIS IS A SPECIAL OFFER UNTIL THIS
LOT IS SOLD.

SINGLE HYACINTHS

All Best Varieties

| | Per 100 | Per 1000 |
|---|---------|----------|
| 1st size Bulbs..... | \$7.50 | \$70.00 |
| 2nd size Bulbs..... | 6.00 | 55.00 |
| 3rd size Bulbs..... | 5.50 | 48.00 |
| Bedding Hyacinths, separate colors..... | 4.00 | 35.00 |

SINGLE EARLY TULIPS

| | | |
|----------------------------|------|-------|
| Artus..... | 2.50 | 20.00 |
| Belle Alliance..... | 3.00 | 25.00 |
| Chrysolera..... | 2.75 | 23.00 |
| Coeur Cardinal..... | 3.50 | 30.00 |
| Due van Thol, Rose..... | 3.50 | 30.00 |
| Due van Thol, Scarlet..... | 2.75 | 23.00 |

| | Per 100 | Per 1000 |
|---|---------|----------|
| Duchese de Parma..... | \$2.75 | \$23.00 |
| Dusart..... | 2.75 | 23.00 |
| Fred Moore..... | 2.50 | 19.00 |
| Goldfinch..... | 2.50 | 22.00 |
| Kelzskroon..... | 2.75 | 21.00 |
| La Reine..... | 2.50 | 19.00 |
| Mon Trezor..... | 3.50 | 29.00 |
| Pink Beauty..... | 4.00 | 34.00 |
| Pottebakker, Red, White, also Yellow..... | 3.50 | 27.00 |
| Prince of Austria..... | 3.00 | 25.00 |
| Prosperine..... | 4.50 | 40.00 |
| Prosperity..... | 3.50 | 29.00 |
| Rose Griseelin..... | 2.50 | 19.00 |
| Rose Luisante..... | 4.00 | 34.00 |
| White Hawk..... | 3.75 | 33.00 |
| White Swan..... | 2.75 | 23.00 |
| Yellow Prince..... | 2.50 | 19.00 |
| All colors Mixed..... | 2.00 | 15.00 |

DOUBLE EARLY TULIPS

| | | |
|------------------------|------|-------|
| Boule de Neige..... | 3.00 | 27.00 |
| Couronne d'Or..... | 3.00 | 25.00 |
| Imperator Rubrum..... | 3.50 | 30.00 |
| La Candeur, White..... | 2.75 | 23.00 |
| Le Matador..... | 3.50 | 32.00 |
| Murillo..... | 2.25 | 18.00 |

| | Per 100 | Per 1000 |
|--------------------------------|---------|----------|
| Salvator Rosa..... | \$3.25 | \$27.00 |
| Schooneoord..... | 5.00 | 24.00 |
| Tearose..... | 3.00 | 26.00 |
| Tournesol, Red and Yellow..... | 3.50 | 30.00 |
| All colors Mixed..... | 2.25 | 17.00 |

DARWIN TULIPS

Ask for list of varieties still on hand.
All colors mixed, \$3.25 per 100, \$27.50 per 1000

BREEDER TULIPS

A good list of all kinds.

PARROT TULIPS

| | | |
|-----------------------|------|-------|
| All colors mixed..... | 3.00 | 25.00 |
|-----------------------|------|-------|

NARCISSI

| | | |
|------------------------------------|------|-------|
| Empress, Mother bulbs..... | 6.00 | 50.00 |
| Golden Spur, Mother bulbs..... | 6.00 | 50.00 |
| Golden Spur, Double Nose..... | 5.00 | 40.00 |
| Ble. Victoria, Mother bulbs..... | 6.00 | 50.00 |
| Poetique Ornatus, Double Nose..... | 3.25 | 25.00 |
| Von Sion, Mother bulbs..... | 5.50 | 49.00 |
| Von Sion, Round bulbs..... | 3.50 | 30.00 |

FOR FRENCH BULBS AND OTHER BULBS ASK
FOR COMPLETE BULB LIST

SWEET PEAS, Early Winter Orchid Flowering

TERMS: Less 5% cash with order. On charge orders, postage will be charged.

IRWIN'S NEW VARIETIES

Columbia The best large flowering pink and white.
1 oz., \$1.00; 4 ozs., \$4.00; 1 lb., \$15.00.

Prices on the following, 1 oz., \$2.00; 4 ozs., \$8.00; 1 lb., \$20.00.

All White—Early Giant White, long stems, one of the best White Sweet Peas to date.
Early Irene—Lavender, like Florence Nightingale, very fine.

Fair Maid—Early, finest bluish pink, suffused salmon on white ground.
Rose Charm—Early, bright rose, with very large blooms. Produces four flowers on long stems.

Madonna—Early, surpassing any black seeded white variety, the best pure white, with extra large blooms, measuring 2½ inches across. Best novelty of the year.

STANDARD VARIETIES

Prices on the following, Irwin's varieties.
½ oz., \$50c; 1 oz., 75c; 4 ozs., \$2.75; 1 lb., \$10.00.

WHITE AND PINK BICOLOR VARIETIES

Xmas Pink Orchid—Extra selected, Blanche Ferry.
Columbia—Novelty, see above.

PINK COLORS

| | |
|-----------------------------|---------------------------|
| Miss Louise Gude, | Rose Queen, |
| Behemian Girl, | Yarrowa, |
| Mrs. A. A. Skach, | Songbird, bluish pink, |
| Mrs. Sim Orchid, | The Beauty, fiery Rose, |
| Gorgeous, Soft salmon-rose, | Selma Swenson, soft pink. |

WHITE COLORS

| | |
|-------------------|-----------------------------|
| White Orchid, | Snowflake, |
| Watchung Orchid, | Snowstorm, |
| Mrs. M. Spanolin, | Sankey, early Black seeded. |
| Venus, | |

LAVENDER AND BLUE COLORS

| | |
|----------------|------------------|
| Lavender King, | Warbler, |
| Asta Ohn, | Heatherbell, |
| Wedgwood, | Blue-Bird, |
| Songster, | Zvolanek's Blue. |

MISCELLANEOUS COLORS

| | |
|-----------------|-----------------------------|
| Morning Star, | Zvolanek's Red, |
| Orange Scarlet, | Irwin's all colors mixed, |
| Apricot Orchid, | Helen Lewis, Orange Salmon. |
| Buff Pink, | |

Rose Queen, selected greenhouse grown, 1 oz., \$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.
Yarrowa, selected Australian grown, \$2.00 per oz.; ¼ lb., \$6.00; 1 lb., \$20.00.
True Blue, early violet-blue, 1 oz., \$1.50; 4 ozs., \$5.00; 1 lb., \$15.00.

BURPEE'S VARIETIES, Grown by Burpee

| NOVELTIES | Oz. | ¼ Lb. | Lb. |
|--|---------|---------|---------|
| Mrs. Warren G. Harding (Crop short)..... | \$12.00 | \$45.00 | |
| Mrs. Kerr (Burpee's)..... | 10.00 | 37.00 | |
| White Star..... | 10.00 | 37.00 | |
| WHITE | | | |
| Improved Snowstorm (Burpee's)..... | 1.10 | 3.50 | \$12.00 |
| Early Sankey (Burpee's)..... | .60 | 1.80 | 6.00 |
| BLUSH | | | |
| Peach Blossom (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| LIGHT PINK | | | |
| Levelness (Burpee's)..... | .60 | 1.80 | 6.00 |
| Sweet Briar (Burpee's)..... | .60 | 1.80 | 6.00 |
| DEEP PINK | | | |
| Eucharist (Burpee's)..... | .75 | 2.35 | 8.00 |
| Pink Beauty (Burpee's)..... | .75 | 2.35 | 8.00 |
| CREAM PINK | | | |
| Daybreak (Burpee's)..... | .75 | 2.35 | 8.00 |
| Rising Sun (Burpee's)..... | .75 | 2.35 | 8.00 |
| Sunburst (Burpee's)..... | .60 | 1.80 | 6.00 |

| MAROON | Oz. | ¼ Lb. | Lb. |
|-------------------------------|--------|--------|---------|
| Maroon Prince (Burpee's)..... | \$0.75 | \$2.35 | \$ 8.00 |
| ORANGE | | | |
| Flamingo (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| Orange Beauty (Burpee's)..... | .90 | 2.95 | 10.00 |
| ORANGE SCARLET | | | |
| Gilters (Burpee's)..... | 2.00 | 6.00 | 18.00 |
| CERISE | | | |
| Fire King (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Gorgeous (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Cherry Ripe (Burpee's)..... | .90 | 2.95 | 10.00 |
| LAVENDER AND LIGHT BLUE | | | |
| Lavender King (Burpee's)..... | .75 | 2.35 | 8.00 |
| Princess (Burpee's)..... | .75 | 2.35 | 8.00 |
| BLUE | | | |
| True Blue (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Blue Jacket (Burpee's)..... | 1.10 | 3.50 | 12.00 |
| Blue Bird (Burpee's)..... | .90 | 2.95 | 10.00 |

| CRIMSON AND SCARLET | Oz. | ¼ Lb. | Lb. |
|--|--------|--------|--------|
| Early King (Burpee's)..... | \$0.60 | \$1.80 | \$6.00 |
| ROSE AND CARMINE | | | |
| Fordhook Rose Improved (Burpee's)..... | .60 | 1.80 | 6.00 |
| MAUVE AND PURPLE | | | |
| Glorious (Burpee's)..... | .75 | 2.35 | 8.00 |
| Mauve Beauty (Burpee's)..... | .75 | 2.35 | 8.00 |
| PASTEL PINK | | | |
| Fairy Queen (Burpee's)..... | .75 | 2.35 | 8.00 |
| BICOLOR | | | |
| Favorita (Burpee's)..... | .60 | 1.80 | 6.00 |
| Fordhook Pink & White (Burpee's)..... | .50 | 1.50 | 5.00 |
| Yarrowa..... | .50 | 1.50 | 5.00 |
| MIXTURES | | | |
| Sunrise Mixture..... | .40 | 1.25 | 4.00 |
| Special Mixture of Light Shades..... | .45 | 1.35 | 4.50 |

ZVOLANEK'S VARIETIES, Grown by Zvolanek

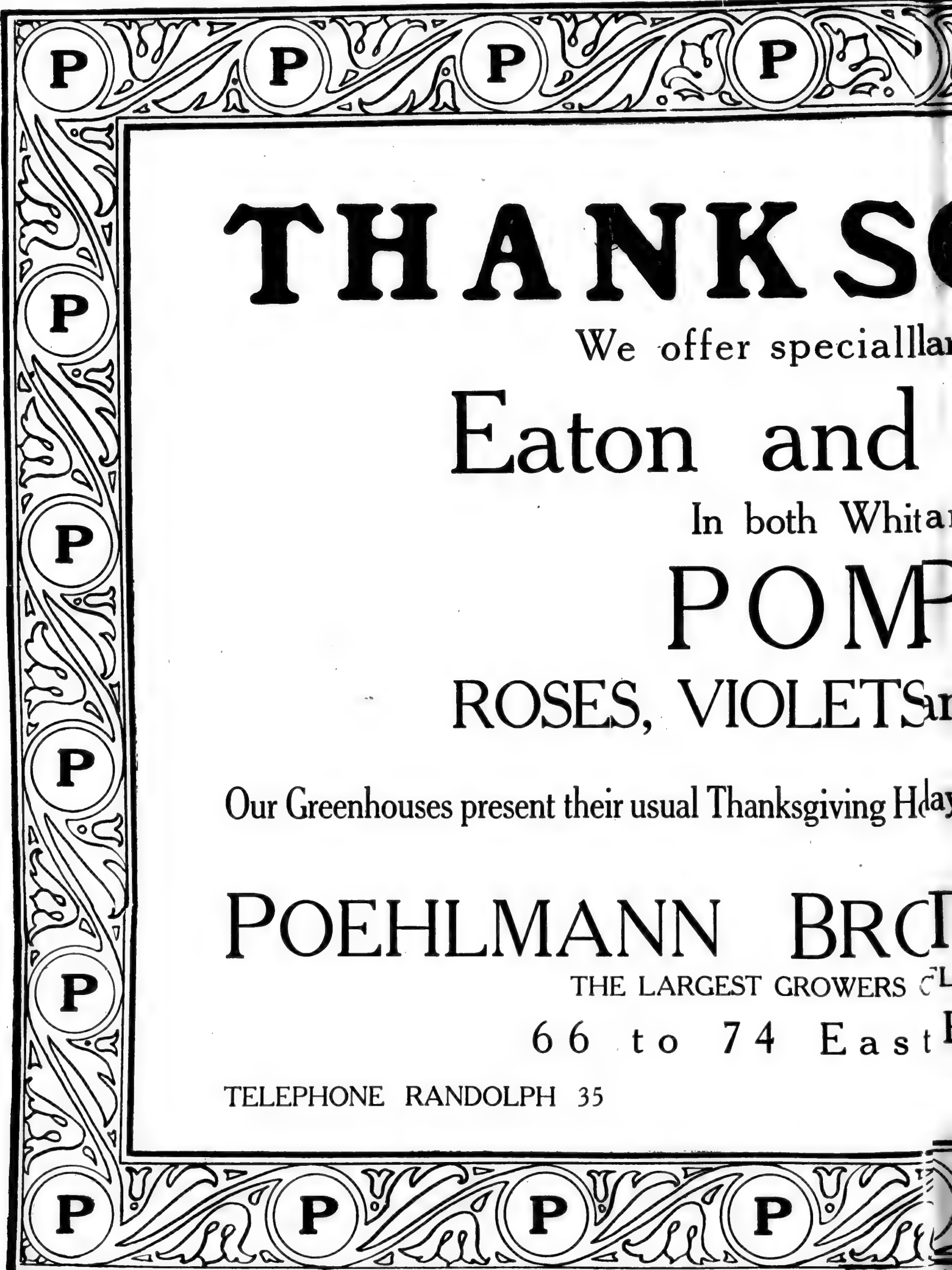
| NOVELTIES | Oz. | 4 ozs. | Lb. |
|--|--------|--------|---------|
| Zvolanek's Elite, Zvolanek's Lilac, Zvolanek's Perfection. With every \$10.00 order you are entitled to your choice of one variety of a sample packet. | | | |
| LAST YEAR'S NOVELTIES | | | |
| Zvolanek's Xmas Pink, Orchid, Pink and White. Oz. 75c, 4 ozs. \$2.50, 1 lb. \$8.00. | | | |
| WHITE AND BLUSH COLORS | | | |
| White Orchid..... | \$0.75 | \$2.50 | \$ 8.00 |
| Watchung Orchid..... | .75 | 2.50 | 8.00 |
| Mrs. M. Spanolin..... | .75 | 2.50 | 8.00 |
| Venus..... | .75 | 2.50 | 8.00 |
| Bridal Veil..... | .75 | 2.50 | 8.00 |
| PINK COLORS | | | |
| Zvolanek's Rose..... | \$2.50 | \$8.00 | \$25.00 |
| Miss Louise Gude..... | .75 | 2.50 | 8.00 |
| Behemian Girl..... | .75 | 2.50 | 8.00 |

| | Oz. | 4 ozs. | Lb. |
|---------------------------|--------|--------|---------|
| Mrs. Paul Dusha..... | \$0.75 | \$2.50 | \$ 8.00 |
| Mrs. A. A. Skach..... | .50 | 1.50 | 5.00 |
| Mrs. Sim Orchid..... | .50 | 1.50 | 5.00 |
| Mrs. Jos. Manda..... | .50 | 1.50 | 5.00 |
| Miss Flora Fabing..... | .40 | 1.25 | 4.00 |
| Yarrowa..... | .40 | 1.25 | 4.00 |
| Miss Irene Pilat..... | 1.00 | 3.50 | 12.00 |
| LAVENDER AND LIGHT BLUE | | | |
| Edward Zvolanek..... | \$2.50 | \$8.00 | \$25.00 |
| Mrs. Chas. Zvolanek..... | .75 | 2.50 | 8.00 |
| Lavender Spanolin..... | .75 | 2.50 | 8.00 |
| Zvolanek's Blue..... | .75 | 2.50 | 8.00 |
| Zvolanek's Pale Blue..... | .50 | 1.50 | 5.00 |
| Lavender Nera..... | .50 | 1.50 | 5.00 |
| Lavender Queen..... | .50 | 1.50 | 5.00 |

| DARK BLUE AND MAROON COLORS | Oz. | 4 ozs. | Lb. |
|--------------------------------------|--------|--------|---------|
| Zvolanek's Marquis..... | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Xmas Captain..... | .40 | 1.25 | 4.00 |
| Black Lady..... | .40 | 1.25 | 4.00 |
| ORANGE, SCARLET, RED AND DARK ROSE | | | |
| Zvolanek's Beauty..... | \$0.75 | \$2.50 | \$ 8.00 |
| Zvolanek's Orange..... | .75 | 2.50 | 8.00 |
| Zvolanek's Red..... | .75 | 2.50 | 8.00 |
| Zvolanek's Xmas Red..... | .75 | 2.50 | 8.00 |
| Miss Y. Gilbert, Scarlet orange..... | .75 | 2.50 | 8.00 |
| Belgian Hero, orange salmon..... | .75 | 2.50 | 8.00 |
| Servian Prince, magenta red..... | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Dark Pink..... | .75 | 2.50 | 8.00 |
| Zvolanek's Dwarf Light Pink..... | 2.00 | | |
| Zvolanek's Mixture..... | .30 | 1.00 | 3.00 |

For all items of Plant Stock, see Classified advertisements

Roman J. Irwin, 43 W. 18th St., New York City



THANKS

We offer special

Eaton and

In both White

POM

ROSES, VIOLETS

Our Greenhouses present their usual Thanksgiving

POEHLMANN BROS

THE LARGEST GROWERS

66 to 74 East

TELEPHONE RANDOLPH 35



GIVING

large and fine cuts of

Chadwick

and Yellow

PONS

and CARNATIONS

may appearance of plenty of stock of Highest Quality

THERS COMPANY

LOWERS IN THE WORLD

Randolph St.

CHICAGO

CHRYSANTHEMUMS!

OF OUR OWN GROWING

Yellow, - - - per dozen, \$3.00 to \$5.00.

FANCY POMPONS, all colors, per bunch, 50c.

THANKSGIVING PRICE LIST

For this Holiday, the demand is largely for Yellow Mums and choice assorted colored Pompons. We are in full crop with Bonnaffon, Seidewitz, Yellow Eaton, Celebration—and in Pompons, Western Beauty, White Mensa, Yellow Mensa, Peter Pan, Languelette and others. The above are the choicest commercial varieties and ship in fine condition.

Our Roses Are The Best In This Market

Prices are so low in comparison to the last few years that a big trade is expected.

It Pays To Order Direct of The Grower

| | Per 100 | | Per 100 |
|-----------------|---------------------------------------|---|--------------|
| RUSSELL | Fancy Long | BUTTERFLY | Long..... |
| | Good Medium \$10.00 to 16.00 | and OPHELIA | Medium |
| | Good Short 6.00 to 8.00 | | Short |
| COLUMBIA | Fancy Long | WHITE | Long..... |
| | Good Medium..... 10.00 to 16.00 | KILLARNEY | Medium |
| | Good Short 6.00 to 8.00 | | Short |
| PREMIER | Long | SUNBURST | Long..... |
| | Medium..... 10.00 to 16.00 | | Medium |
| | Short..... 6.00 to 8.00 | | Short |
| CRUSADER | Long | SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more. Good Medium Lengths.....\$10.00 per 100 Good Short Lengths..... 6.00 per 100 | |
| | Medium 10.00 to 16.00 | | |
| | Short..... 6.00 to 8.00 | | |

Good fancy Ferns here in quantity, per 1000 - - - \$3.00

| | | | |
|---------------|---------------------------|--------------------|--------------------------|
| ADANTUM | per 100, \$1.50 to \$2.00 | GALAX, bronze | per 1000, \$2.00 |
| SPRENGER | per 100, 3.00 | ASPARAGUS SPRAYS | per bunch, \$0.35 to .40 |

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

Bassett & Washburn

Greenhouses:
WESTMONT, ILL.

CHICAGO, ILL.

Office and Store: 178 N. Wabash Avenue
Long Distance Phone, Central 1457

Make your own Baskets and Wreaths

with our material

Order an assortment of

POPPY HEADS
THISTLES
GRASSES

\$5.00 to \$25.00



Order
Ruscus
Now

Write us for prices on your Fall and Holiday requirements before buying elsewhere

Just now is the time to **stock up on what
you need.** If you have not received our
Fall Price List, send for it.

WAXED CARNATIONS

\$30.00 per 1000

MAGNOLIA, OAK, RUSCUS,
FRIEZE,
PAPIER MACHE WREATHS

SPHAGNUM MOSS

New stock—full size bales

| | |
|---------------|---------|
| Per bale..... | \$ 1.25 |
| 10 bales..... | 11.00 |
| 25 bales..... | 25.00 |

BASKETS

Having a stock from the best makers in
America, we can furnish a more complete
assortment in our \$15.00 to \$25.00 sets than
any one—try a sample lot.

TOBACCO DUST

For Chrysanthemum Plants

Finest grade.....\$4.00 per 100 lbs.

POEHLMANN BROS. Co.,

Complete Service for Florists

CHICAGO

Long Distance Phone
Randolph 35

66 to 74 East
Randolph Street



EMIL SCHLOSS, Pres. and Treas.

The
RIBBON HOUSE

Schloss Bros. Ribbons, Inc.
 31 and 33 East 28th Street NEW YORK

HEADQUARTERS

FOR

Florists' Ribbons, Chiffons and Novelties

SPECIAL VALUES

In Red Ribbons for Christmas

Write for Samples

MAGNOLIA LEAVES

PREPARED

Brown

Purple

Green

100 pounds to case

Per Case.....**\$18.00**

Buy now, prepare yourself for the Holidays.

THE E. F. WINTERSON CO.

Phone Central 6004

Established 1893

166 NORTH WABASH AVENUE, CHICAGO, ILL.

The Denver Wholesale Florists' Co.

DENVER, COLO.

The largest and by far the best equipped and most centrally located wholesale house in this locality.

Thanksgiving Price List

PREMIER

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

RUSSELL

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

FRANCIS SCOTT KEY

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$25.00 to \$30.00 |
| Long | Per 100, 20.00 |
| Medium | Per 100, 16.00 |
| Short | Per 100, 10.00 to 12.00 |

COLUMBIA

| | |
|--------------|--------------------------|
| Fancy | Per 100, \$20.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 10.00 |

BUTTERFLY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

OPHELIA

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

DOUBLE WHITE KILLARNEY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

| | |
|------------------------------|-------------------------|
| CARNATIONS | per 100, \$ 8.00 |
| CARNATIONS, seconds | per 100, 6.00 |
| EASTER LILIES | per 100, 20.00 |
| LILY OF THE VALLEY | per 100, 10.00 |
| SWEET PEAS | per 100, \$1.00 to 2.00 |
| NARCISSUS, Paper White | per 100, 6.00 |
| ORCHIDS | per doz., 12.00 |
| CHRYSANTHEMUMS | per doz., 2.00 to 5.00 |

| | |
|-----------------------------------|----------------|
| POMPONS | bunch, \$0.75 |
| CALIFORNIA VIOLETS, doz. bunches, | 2.00 |
| ASPARAGUS PLUMOSUS | bunch, .75 |
| ASPARAGUS SPRENGERI | bunch, .75 |
| ADIANTUM CROWEANUM | bunch, .50 |
| HUCKLEBERRY | bunch, .75 |
| OREGON FERNS | per 1000, 6.00 |

We are now distributing the

New Carnation "Denver"

\$100.00 per 1000; \$12.50 per 100; \$3.75 per 25

250 at 1000 rate. Orders filled in rotation.

SUPPLY DEPARTMENT

CHIFFON—

| | |
|-------------------------------------|---------------|
| 4-inch, all colors | per yard, 5c |
| 6-inch, all colors | per yard, 6c |
| 8-inch, white, lavender, pink | per yard, 10c |
| 6-inch, pink (Sprinkleproof) | per yard, 8c |

RIBBONZENE, all colors, 500-yd. bolts

BABY RIBBON, 50 yd. spools

CORSAGE SHIELDS,

HOLLY RIBBON, No. 5, per bolt of 100 yds

IMMORTElLES, all colors

CYCAS LEAVES. Compare these prices with other lists before you order.

| | |
|-------------|------------------|
| 12-16 | per 100, \$ 3.50 |
| 16-20 | per 100, 4.60 |
| 20-24 | per 100, 5.30 |
| 24-28 | per 100, 6.00 |
| 28-32 | per 100, 8.50 |
| 32-36 | per 100, 10.50 |

WIRE DESIGNS, send for list; SPHAGNUM MOSS; CUT FLOWER BOXES, all sizes; CORSAGE BOXES; ONE-PIECE BOXES; CHENILLE, all colors; CLOCK FACES, DOVES, GREENING PINS, MAGNOLIA LEAVES, MATCH STICKS, BULL DOG CLIPS, PINS, WAX and TISSUE PAPER, GOLD LETTERS, SCRIPT WORDS, Etc., Etc.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Watch This Page

The Denver Wholesale Florists' Co.
1433-35 California Street
DENVER, COLO.

Get Ready For Big XMAS TRADE It Is Coming

Place your orders at once. Specify when wanted shipped. We are extensive dealers in this line and specialize in giving service. Be ready for the rush. These wholesale prices are net and subject to change.



HOLLY

We have engaged a stock of best Eastern, ready about Dec. 13.
Original cases\$13.00
25 pounds, original pony cases..... 6.00
5-lb. and 10-16 boxes, per lb..... .35
Less than 5 pounds, per lb..... .40

NEEDLE PINES

From Alabama, 2½ to 3 ft. long, with shiny green needles.
Each, 20c. Dozen.....\$2.20

TREE CONES

For use in wreaths, decorating, etc.

| | Per 100 | Per 1000 |
|------------------------------------|---------|----------|
| Pine Cones, large..... | \$0.60 | \$5.00 |
| Blue Spruce Cones, long, slim..... | .50 | 4.00 |
| Red Spruce Cones, small..... | .40 | 3.00 |

LYCOPodium

Wisconsin stock, now ready.
Per original crate, about 100 lbs.....\$16.00
25-lb. lots, per pound..... .18
Smaller lots, per pound..... .20

MISTLETOE

Ready about Dec. 16.
Per original case, about 25 lbs.....\$6.00
Less case lots, per pound..... .30

Natural and Prepared Decorative Stock

Especially suitable for Yuletide.

Air Plants or Dyed Sea Moss. In large spray bunches.
Per 100 bunches, \$9.50; per dozen.....\$1.25
Cape Flowers:
White, per box.....\$1.80
Pink, Red, Lavender, per box..... 2.40
Dyed Lycopodium. Green. In tight cartons..... 3.90
Magnolia Leaves. Prepared, soft and flexible. Green and brown.
25-lb. boxes, \$6.50. Per carton.....\$2.15
Immortelles. All the popular colors, including Red, Purple. Per bunch, 75c; 12 bunches at 70c.
Waterproof Crepe Paper. Green, Red and Pink. Per roll, 45c; 12 rolls at 40c; 50 rolls at 35c.
Fibre Ribbon. Empress, 1-inch, red, green. Per 50-yard bolt..\$1.80
Second grade, per bolt..... 1.20
Oak Sprays. Prepared, short pieces. Per carton.....\$2.40

RUSCUS

Our stock of this very beautiful decorative is of first grade only. In strong colors. Note our very low price for full weight goods.

| | | |
|--|-----------------------------|-------------------------------|
| Christmas Red | } Per pound | \$1.00 |
| | | 10 pounds, per pound..... .90 |
| Christmas Green | } 50 pounds, per pound..... | .80 |
| | | |
| Gray Color, very tasty | Per pound | \$1.25 |
| Variegated, two tone | 10 pounds, per pound..... | 1.00 |
| Poinsettias, Velvet, red, especially suitable for Christmas decorations. | | |
| Miniature, 2½-inch diameter. | Per dozen..... | \$0.60 |
| Large, 8-inch diameter. | Per dozen..... | 2.10 |
| Extra Large, 9-inch diameter. | Per dozen..... | 2.50 |

Orders are filled in the rotation they are received, according to date of shipping as specified by the purchaser.

WREATHS—Our Own Make

| | Price, Per Dozen |
|---|---------------------|
| Lycopodium, green, freshly made..... | 12-inch \$3.00 |
| Lycopodium, decorated with red immortelles..... | 12-inch 3.60 |
| Lycopodium with Holly intermingled. Very popular..... | 12-inch 4.20 |
| Lycopodium with Holly intermingled. Very popular..... | 14-inch 5.40 |
| Lycopodium with Holly double wind for large windows..... | 18-inch 10.80 |
| Holly, fresh, made to order..... | 12-inch 4.20 |
| Holly, fresh, made to order..... | 14-inch 5.40 |
| Spruce Foliage, very durable. Plain..... | 14-inch 3.00 |
| Spruce Foliage with ruscus and cones, especially suitable for Colorado..... | 14-inch 6.00 |
| Spruce Foliage with ruscus and cones, especially suitable for Colorado..... | 18-inch 9.00 |
| Larger sizes and special styles made to order. | |
| Holly Wreaths with very attractive artificial red berries intermingled. Made in Delaware..... | 10-inch 3.60 |

GREEN WREATHING

This stock is hand-made by women who are experts, in our own establishment. It is far more desirable than the machine-made, thin stuff. In coils of 20 yards.
Made of Lycopodium, wound with soft wire.....Per yard, \$0.12
Made of Spruce Foliage, made on heavy cord.....Per yard, .10

SPRUCE TREE FOLIAGE

Small branches, tied in bunches.
About 100 lbs., per pound.....\$0.04
Small lots, per pound..... .05

WINTER RED BERRIES

With leaves, often called California Holly, per pound.....\$0.40
25-pound lots, per pound..... .35

ARTIFICIAL HOLLY

In long lengths like vines, per dozen.....\$0.50
Oregon Holly, also California Pepper Tree Foliage, will be offered about Dec. 15.

CHRISTMAS TREES

Our facilities for filling orders for select stock is of the best. We are Licensed Dealers and ship only desirable trees. Place your specifications early for freight shipments.

Small or Table Size, 2 to 3 ft., each.....\$0.40
Medium or Parlor Size, 4 to 5 ft., each..... .60
Large Size, 6 to 7 ft., each..... .85
Extra Large Size, 8 ft., each..... 1.25
Larger Sizes.....\$1.50 to 2.50

When shipped by Express or Freight the transportation companies require special roping and canvas covering, which averages 10% addition to price.

TREE HOLDERS

The Osborn Tree Holder is easily and firmly attached. Hard wood with steel braces. Suitable for small and medium size trees.
One dozen in box for.....\$4.00

Tissue Paper Bells. Packed folded, but open out beautifully full.
3-inch, beautiful red, per dozen, 25c; per gross, \$2.20.
4½-inch, beautiful red, per dozen, 40c; per gross, \$4.00.
6½-inch, beautiful red, per dozen, 50c; per gross, \$5.40.

Japanese Frieze. A very popular decoration for festooning, making wreaths and crosses on forms, etc. Ours is full size, strong colors in Red, Green and White. Per coil of 180 ft., 75c; 10 coils at 70c; 50 coils at 65c.

PAPIER MACHE FORMS

Onto these wind Japanese Frieze, thus making the popular Christmas Wreaths, Stars and Crosses.

| Wreath Forms | | Stars | | Crosses | |
|-------------------|---------|--------------------|---------|------------------|---------|
| Per Doz. | Per 100 | Per Doz. | Per 100 | Per Doz. | Per 100 |
| 6-inch.....\$0.40 | \$2.40 | 12-inch.....\$1.00 | \$7.75 | 22-inch.....4.80 | 2.25 |
| 8-inch......60 | 4.00 | 14-inch.....1.25 | 9.50 | 30-inch.....6.00 | ..... |
| 10-inch......85 | 6.50 | 16-inch.....1.60 | 12.25 | | |

Made-up Wreaths quoted on application.
Wire—Soft Annealed. In 12-pound coils. No. 26 medium fine, per coil, \$2.20; No. 28 very fine, per coil, \$2.50.

WIRE RINGS FOR WREATHS

| Per Doz. | | Per 100 | | Per Doz. | |
|-------------------|--------|--------------------|--|----------|--|
| 8-inch.....\$0.25 | \$1.50 | 16-inch.....\$0.35 | | | |
| 10-inch......25 | 1.50 | 18-inch......45 | | | |
| 12-inch......25 | 1.75 | 24-inch......85 | | | |
| 14-inch......30 | 2.00 | 36-inch.....3.00 | | | |

COLORADO SEED CO.

P. O. Box
1345

1515 Champa St.
Near 15th

Denver, Colo.

Phone
Main 5203

FOR THANKSGIVING

WE SHALL HAVE A FULL CROP OF

COLUMBIA, PREMIER AND OTHER ROSES

And a Good Supply of FANCY CARNATIONS

We have the extra long, special grade of stock for all who order it, but the greater part of our cut is the "medium" and "select" grades that all Flower Stores require in quantity. The QUALITY of all our stock is FIRST-CLASS in every respect.

Chrysanthemums and Pompons

All Colors, Grades and Prices

Send Your Orders Now and Make Sure of Your Supply

Buy Direct From
the Grower

THANKSGIVING PRICE LIST

Subject to market change
without notice

MRS. CHAS. RUSSELL and PREMIER

| | Per 100 |
|---------------------|------------------|
| Extra Special | \$25.00 |
| Special | \$18.00 to 20.00 |
| Select | 12.00 to 15.00 |
| Medium | 10.00 |
| Short | 8.00 |

OPHELIA, SUNBURST, BUTTERFLY

| | Per 100 |
|---------------|--------------------|
| Special | \$18.00 to \$20.00 |
| Select | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |

COLUMBIA

| | Per 100 |
|---------------------|--------------------|
| Extra Special | \$20.00 to \$25.00 |
| Special | 15.00 to 18.00 |
| Select | 10.00 to 12.00 |
| Medium | 8.00 |
| Short | 6.00 |

WHITE KILLARNEY

| | Per 100 |
|---------------|--------------------|
| Special | \$15.00 to \$20.00 |
| Select | 10.00 to 12.00 |
| Medium | 8.00 |
| Short | 6.00 |

ROSES, OUR SELECTION.....

6.00

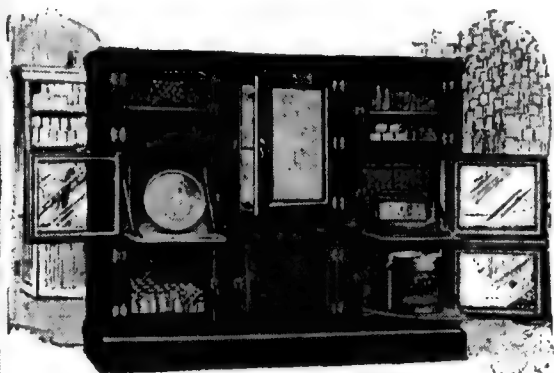
CARNATIONS, ALL COLORS, \$4.00 to \$6.00 per 100

| | |
|---------------------------------------|------------------------|
| Chrysanthemums, doz..... | \$1.50 to \$6.00 |
| Pompons, per bunch..... | .25 to .50 |
| Easter Lilies..... | \$3.00 per dozen |
| Valley, order of us for the best..... | \$8.00 per 100 |
| Violets, single..... | \$0.75 to 1.50 per 100 |
| Sweet Peas..... | 1.50 to 3.00 per 100 |

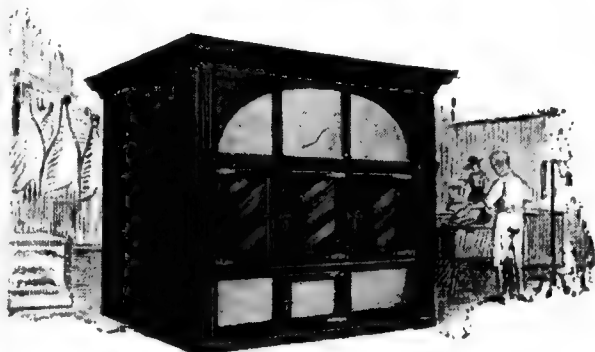
| | |
|---------------------------------------|--------------------------|
| Pansies..... | \$2.00 per dozen bunches |
| Adiantum, per 100..... | \$1.50 |
| Asparagus, per bunch..... | \$0.35 to .75 |
| Galax, bronze or green, per 1000..... | 2.00 |
| Ferns, per 1000..... | 3.00 |

Order from us and get the freshest stock and of best keeping quality.

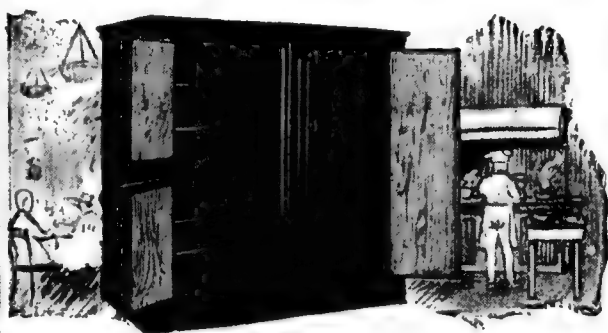
PETER REINBERG, Inc.
WHOLESALE CUT FLOWERS
30 E. Randolph St., CHICAGO



FOR GROCERS



FOR MEAT MARKETS

FOR HOTELS, CLUBS
RESTAURANTS, HOSPITALS,
INSTITUTIONS, ETC.

FOR RESIDENCES



FOR FLORISTS

McCRAY

REFRIGERATORS FOR ALL PURPOSES

McCRAY builds refrigerators for every kind of business. Thousands of florists' shops, stores, markets, clubs, restaurants, hotels, hospitals, institutions and homes depend on McCray for efficient, economical refrigerator service.

For Florist Shops in Particular—McCray Refrigerators are best because they are made to conserve flowers, and at the same time give proper display to floral goods. In appearance the McCray will make any floral store more attractive. Viewed solely from the selling end, the McCray has superior qualities—for it aids in selling flowers and at the same time puts a stop to waste from spoilage.

Remember—Thirty years of continuous development have resulted in the perfected McCray System—by which fresh, cold air is kept in constant circulation through the storage chambers. The McCray System assures perfect preservation of flowers.

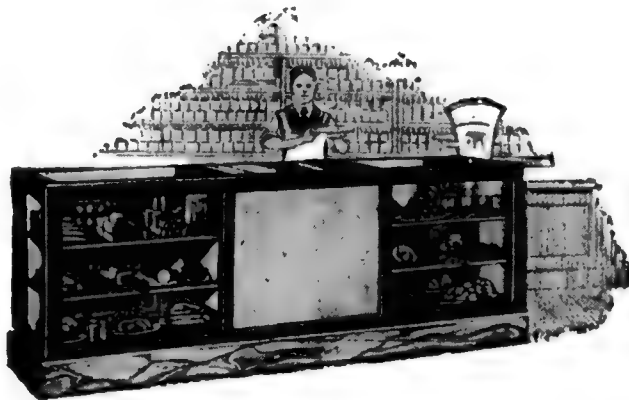
McCray features of convenience and appearance are of the highest type—and in the McCray you are certain to obtain years and years of satisfactory refrigerator display service. Only in the McCray will you find concentrated thirty years of unquestioned leadership in refrigerator building. Our position of leadership is a tribute to McCray quality.

Our Catalog, illustrating various models of McCray Refrigerators for Florists, will gladly be sent to your address—just write us for it: No. 74 for Florists; No. 94 for Residences.

McCRAY REFRIGERATOR CO.

2188 Lake Street

Kendallville, Indiana

Salesrooms in All Cities

FOR DELICATESSEN STORES

Order Your Thanksgiving Flowers in St. Louis



THE autumn weather has been fine in St. Louis. We will have an abundance of fine Chrysanthemums, Pompons and Roses for Thanksgiving.

Write for prices.

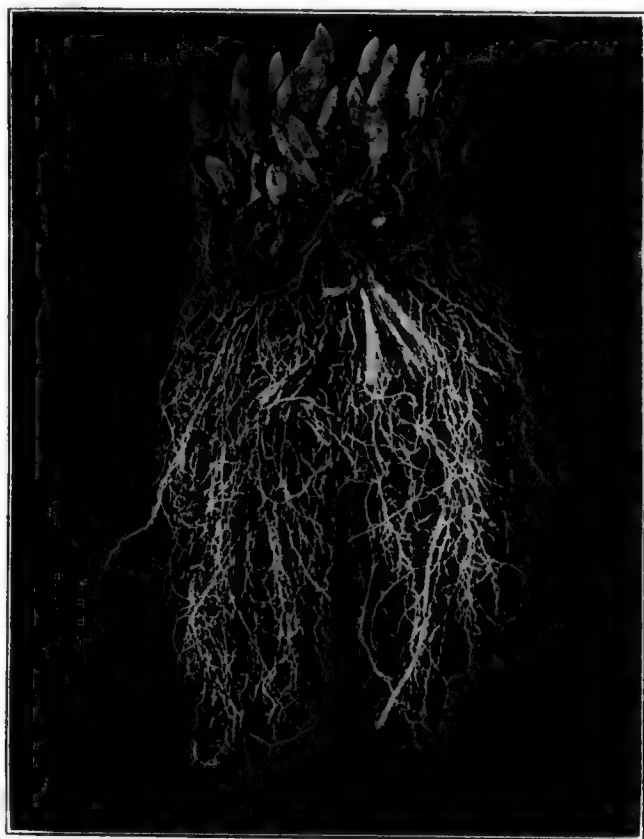
Send your orders.

St. Louis Wholesale Cut Flower Co.

Long Distance Phone: Olive 4203

1406-1408 Pine Street

St. Louis, Missouri



Bruns' Chicago Market Brand Cut Valley
Your Chicago commission house
can supply Bruns' Cut Valley.

Valley Pips

***The Celebrated Chicago
Market Brand***

My representative in Hamburg reports that the stock now on the road to Chicago is the equal of any ever sent to America and the best shipped out of Germany this year. It is from the same sources that made Bruns' Valley famous in the Chicago market and throughout the United States.

The Best Forcing Valley

A large first shipment on the rail between New York and Chicago.

Cold Storage Valley Pips

\$30.00 for 1000

16.00 for 500

8.00 for 250

H. N. BRUNS,

**3040 West Madison Street,
Chicago, Illinois**

Special Offer

Lily of the Valley (Convallaria)

Van Waveren Brothers Offer:

1st Quality New Stock German-grown Pips - - - \$20.00 per 1000
F. O. B. Holland.

1st Quality New Stock Dutch-grown Pips - - - 10.00 per 1000
F. O. B. Holland.

All first-size stock, of the same standard quality as Van Waveren Brothers' famous Holland bulbs. This price is subject to early acceptance. We bought at recent low exchange rates for your benefit. Lower prices for best stock cannot be expected. We ship at lowest cost, without delay or inconvenience.

Terms, net cash, upon receipt of goods.

All goods are sold f.o.b. warehouse, Holland, and travel at purchaser's risk and expense. Unless contrary orders are given, insurance will be provided for at purchaser's cost, without any responsibility for the seller. Cases and packing, together with freight, forwarding and insurance charges, will be collected on delivery. Complaints and claims about the quality of goods cannot be entertained, unless made immediately upon receipt of same. We give no warranty, express or implied, and

will not be in any way responsible for the results of planting or forcing of any bulbs or roots. We guarantee all varieties to be true to name and description. If at the time of shipment the purchaser has not yet settled his last year's accounts, or there is some other reason to refuse the execution of orders placed by him, the exporters or the sellers shall cancel all arrangements for transactions not executed.

SEND ORDER TO:

Detroit International Sales Co.,
Free Press Bldg., DETROIT, MICH.

Headquarters United States and Canada for

VAN WAVEREN BROTHERS, Stamhuis Nurseries,
Hillegom, Holland, Est. 1823

GEBRUEDER DIPPE, A. G., Quedlinburg, Germany, Est. 1850
Europe's Largest Seed Growers—Own Cultures Over 11,000 Acres

VAN WAVEREN STAMHUIS BULBS AND DIPPE SEEDS EXCLUSIVELY

There is a Reason

Why is it that florists who bought Gladiolus Bulbs from us for forcing, stick to us as their suppliers in this line? Is it the painstaking care we give to their orders in supplying them with the best quality that money can buy?

Some people laughed last year when we showed them a picture of 4000 Gladioli, grown inside, which averaged 98% flowers.

Listen to this one: Mr. Robert Krumholz, 6327 Gratiot Court, Detroit, Mich., forced 15,000 Gladioli bought from us. Did they come up to his expectations and our promises? You bet they did!

Quoting Mr. Krumholz' words: "Gladiolus Wilbrink and Prince of Wales forced exceptionally well and it is safe to say they averaged 98% flowers."

"And what about America?" our salesman asked.

"Well, not quite that high a percentage; guess about 95%."

Now comes the main point:

"Can we figure on booking your order again this year?" our man asked.

The answer came with a smile:

"You bet you can. I made out fine with the bulbs bought from you and I stick to the fellow who gives me a square deal!"

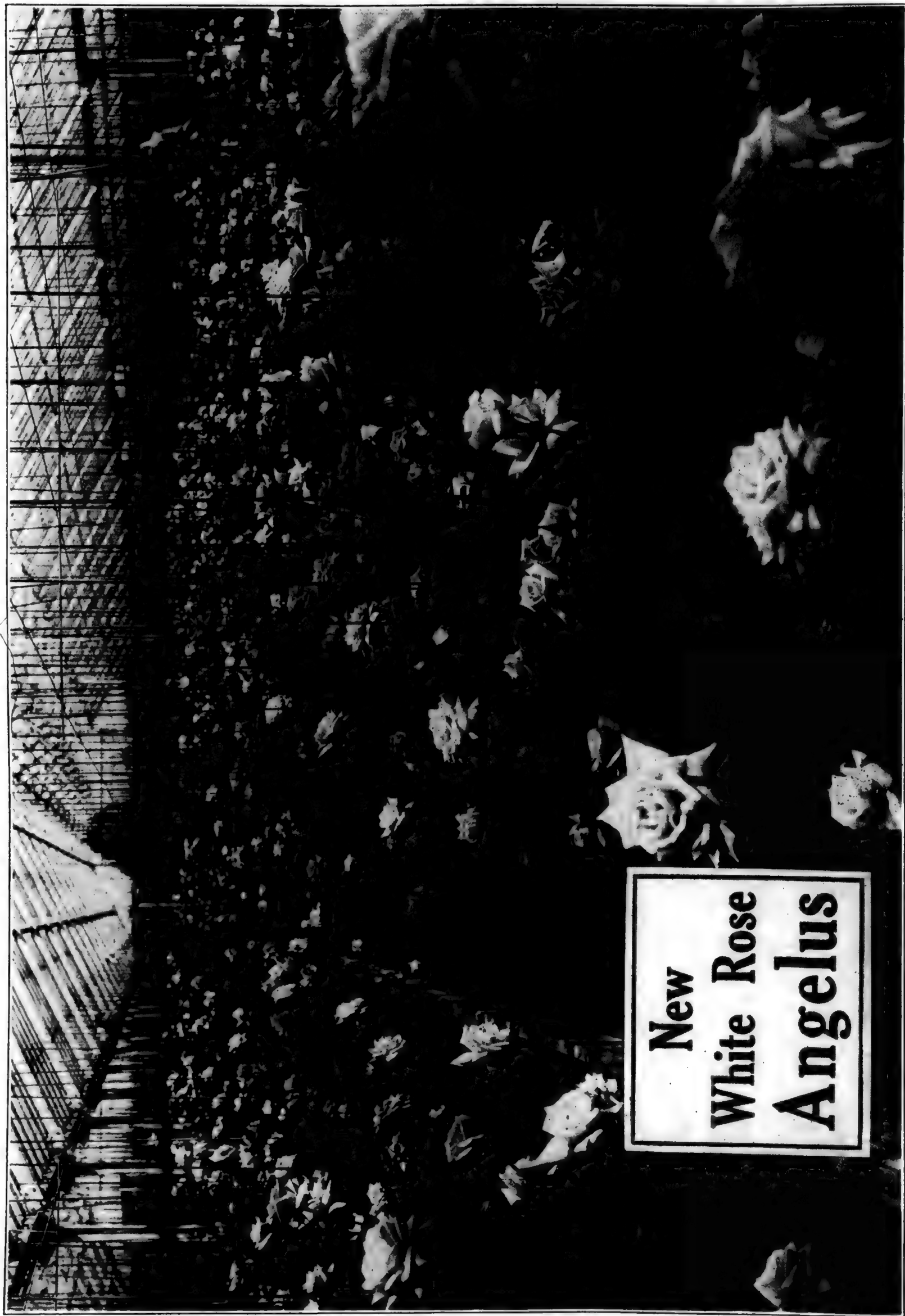
Let us quote you on that order you were going to place for forcing Gladioli; then try our service.

UNITED BULB COMPANY

Leading Growers of High-Class Gladiolus Bulbs

Box 39, MT. CLEMENS,

MICHIGAN



Eventually every rose-grower will plant Angelus

Why not be among the first?

A seedling of Columbia on Ophelia. White with cream tinted center. A big rounded rose, like Premier in form but with higher center; very lasting, and fragrant. Foliage dark green, disease-resistant. A vigorous, upright grower and free in bloom. Resembles Kaiserin Augusta, but it blooms freely in Winter and is a specially good keeper. Was awarded Certificate of Merit of the Chicago Flower Growers' Association in 1921; also Silver Medal of the New York Flower Show, Spring 1921.

| OWN ROOT | |
|------------------|----------|
| 100.....\$ | 35.00 |
| 250..... | 82.50 |
| 1,000..... | 300.00 |
| 2,500..... | 725.00 |
| 5,000..... | 1,375.00 |
| 10,000..... | 2,600.00 |
| GRAFTS | |
| 100.....\$ | 42.50 |
| 250..... | 101.25 |
| 1,000..... | 375.00 |
| 2,500..... | 912.50 |
| 5,000..... | 1,750.00 |
| 10,000..... | 3,350.00 |
| 500 at 1000 rate | |

Originated by

FRED H. LEMON & CO.
RICHMOND, IND.

To be disseminated, beginning January, 1922, jointly with

E. G. HILL CO. **CHAS. H. TOTTY CO.** **JOS. H. HILL CO.**
RICHMOND, IND. MADISON, N. J. RICHMOND, IND.

To secure early delivery send your order now to one of the disseminators

J. A. Peterson & Sons

PHONE
GREENHOUSES, WARSAW 2521

WHOLESALE
PLANT GROWERS

— SPECIALTIES —
WINTER FLOWERING BEGONIAS
"Glory of Cincinnati"
Mellor . . . (1914)
Mrs. J. A. Peterson (1915)
Cyclamen Giganteum
Gloire de Lorraine
New Begonia Peerless
Hydrangeas in Specimens

3132 McHenry Ave., Westwood, **Cincinnati**, Nov. and Dec., **1921**

TO THE TRADE

(Wholesale Only)

For Thanksgiving and the Christmas Trade we are prepared to supply the following plants in choice quality:—

BEGONIA GLORY OF CINCINNATI,
" MELIOR,
" PEERLESS,
" MRS. J. A. PETERSON,
" GLOIRE DE LORRAINE.

We offer these as follows:— 30c, 50c, 75c, \$1.00, \$1.50, \$2.00, \$2.50, \$3.00, \$4.00 and \$5.00 each, according to size and quality of plant. We can truthfully say that no other class of plants will last so long in bloom and give the same satisfaction as these Begonias. If properly taken care of, they will stay in full bloom from November till April.

CYCLAMEN GIGANTEUM:—Now in bud and bloom, a large assortment in the very best varieties and colors, at 50c, 75c, \$1.00, \$1.50, \$2.00 and \$3.00 each.

ADIANTUM FARLEYENSE:—Good value, \$9.00 per dozen. Stock limited.

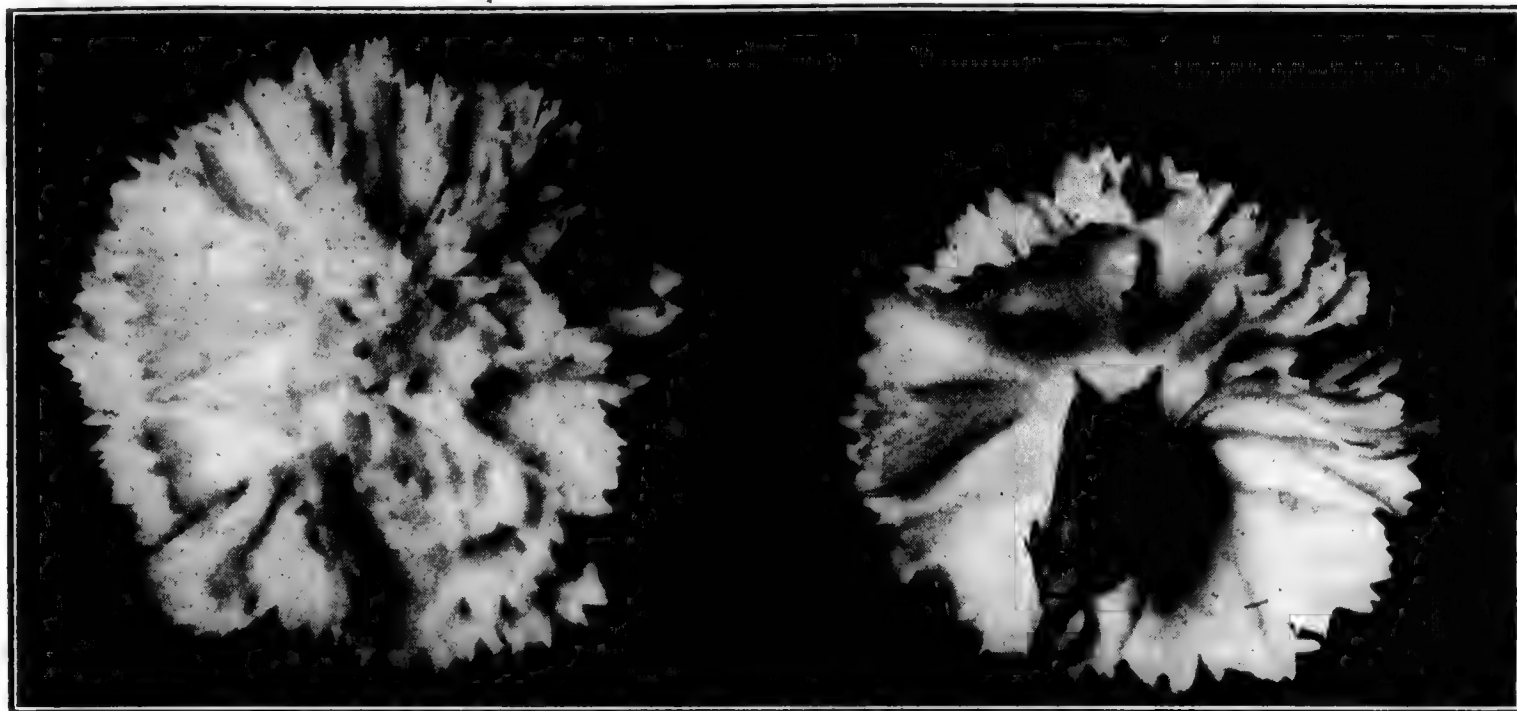
Kindly let us book your orders early, and if you have room and a suitable place, it will be advisable to have them shipped as early as possible, as the plants will have time to recuperate from the shipping.

Assuring you of our most careful packing and selection of plants entrusted to us, we are,

Yours very truly,

J. A. PETERSON & SONS.

Cash with order from unknown correspondents.



New White Seedling Carnation THOMAS C. JOY

Very Fragrant

Perfect Form

Prolific Producer

Strong Stem

Excellent Keeper

Good Shipper

No Splits

Pure White

Was awarded a Certificate of Merit at Washington and Second prize for 100 blooms of any variety white.

It is being grown this season at the following places: M. A. Patten & Co., Tewksbury, Mass.; The Gasser Co., Cleveland, Ohio.; Poehlmann Bros. Co., Morton Grove, Ill. Go and see it growing.

These letters speak for themselves:

We are much pleased with your new white carnation. It is clean growing, makes very little grass, as practically every shoot runs immediately to a bloom. The color could not be a purer white at any time of the year. It is a non-burster, the calyx being long, the bud coming out quite a distance from the calyx before opening. When allowed to develop the flower has a high center, the form being excellent.

Yours very truly,

PATTEN & CO.

It gives me great pleasure to recommend your white carnation Joy to florists who want a good commercial white. As far as I know, there is no other white that is just as good. I was a little skeptical at first but I am fully convinced, after

seeing the variety growing at our place, that it is even better than Matchless, and that it will hold its own for some time to come.

Yours truly,

AUGUST F. POEHLMANN.

We want to report that in our location, where sunlight is about as rare a bird as at any place in this country, it is not only holding its own but proving to be a wonder. We consider it to be an excellent commercial white carnation.

Yours truly,

FRED C. W. BROWN,
Care Gasser Company.

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000.

We already have booked orders for about three-quarters the quantity we can supply, so don't delay.

Deliveries beginning January, 1922, and filled in rotation.

JOY FLORAL CO., Nashville, Tenn.

POINSETTIAS!

POINSETTIAS!

Buy Now for Christmas. 4-in., fine plants at 35c each; select, 50c; 5-in., two flowers, 75c each; select, \$1.00; 6-in., three in a pot, select, \$1.50; 7-in., four in a pot, select, \$2.00. Excellent plants, just right for Christmas, 6-in. and 7-in. edged with asparagus or ferns.

Cincinnati and Melior Begonias. Well grown and heavily budded for Christmas—4-in., 50c each; select, 75c; 5-in., \$1.00 each; select, \$1.25; 6-in., \$1.50 each; select, \$2.00; 7-in., \$2.50 each; select, \$3.00.

Cleveland and Holly Berry Cherries. 4-in., 15c, 20c and 25c; 5-in., 35c or 50c; 6-in., 75c; 7-in., \$1.00 and \$1.50.

HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy. Let Us Book Your Order Now.

FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000. Boston, Verona, 4-in., very fine, 35c each. Boston, 5-in., 65c; 6-in., \$1.00 each. Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each. Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each. Table Ferns, five good varieties, \$6.00 per 100.

Very careful packing in clay pots, 10% of invoice; in paper pots, 7½%; without pots, 5%

POT CHRYSANTHEMUMS

5 and 6-in., assorted colors, 75c to \$1.50 each. Ready now; good value.

BEGONIAS

Begonia Chatelaine, 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c and 60c each. Cinerarias, finest mixture, 2¼-in., \$6.00 per 100; 4-in., select, well established, \$25.00 per 100.

PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100. Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each. Pandanus Veitchii, 4-in., well colored, 50c each. Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c. Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100; 3-in., \$10.00; 4-in., \$25.00.

GULLETT & SONS,

LINCOLN, ILL.



Christmas Plants

Our stock of blooming and decorative plants is now in fine shape—strong, clean and vigorous. We feel confident that there is no better stock in the market today, and we know a great deal of stock now being offered is much inferior. We feel sure that we can please the most exacting buyer both in quality and price.

If stock is not wanted until later, give us your order, let us set it aside for you and ship to you when wanted. It costs no more and you can feel safe for the holidays.

Remember our central location and that our packing is free. A trial order will convince you of the value of our stock.

We are now booking orders at the following prices for shipment now or later:

Blooming Plants

| CYCLAMEN | | | |
|--|--------|----------|--------|
| 4-in. | \$0.40 | Selects. | \$0.50 |
| 5-in. | .60 | Selects. | .75 |
| 6-in. | 1.25 | Selects. | 1.50 |
| 7-in. | 1.50 | Selects. | 2.00 |
| BEGONIAS—Cincinnati, Melior, Lorraine and Mrs. J. A. Peterson. | | | |
| 4-in. | \$0.50 | Selects. | \$0.75 |
| 5-in. | 1.00 | Selects. | 1.25 |
| 6-in. | 1.50 | Selects. | 2.00 |
| CHERRIES—Cleveland and Orange Queen. | | | |
| 4-in. | \$0.25 | 5-in. | \$0.50 |
| 6-in. | .75 | Selects. | 1.00 |

| Decorative Plants | | Each. |
|--|------------------------------|--------|
| FERNS | | |
| Bostons, 4-in. | | \$0.25 |
| Bostons, 5-in. | | .60 |
| Bostons, 6-in. | | 1.00 |
| Bostons, 7-in. | | 1.75 |
| Bostons, 9-in. | | 2.50 |
| Whitmanii, 4-in. | | .25 |
| Whitmanii, 5-in. | | .60 |
| Macawii, 4-in. | | .25 |
| Bird's-Nest, 3-in. | | .35 |
| Bird's-Nest, 4-in. | | .50 |
| DRACAENAS | | |
| Terminalis, Massangeana and Frangans, fine stock, highly colored | 5-in., \$1.50; 6-in., \$2.00 | |
| CROTONS, best leading varieties, 5-in., 1.00; select, 1.50 | | |
| PANDANUS VEITCHII, good stock, | | |
| | 4-in., .50; 5-in., 1.00 | |
| RUBBER PLANTS, extra fine | | |
| | .5-in., .75; 6-in., 1.00 | |

[DAVIS GARDENS]

J. W. DAVIS COMPANY, Terre Haute, Ind.

Now! Evergreens!!

For Window Boxes and Tubbing



From Now till Xmas. Throw out the tender stock and refill with hardy Evergreens. Make your window box and tubbing business do double duty.

See to it that your customers are supplied with hardy Evergreens for their window boxes and urns during the winter months, just as you see to it that Geraniums and Vincas are there for Decoration Day. For winter decoration Hill's Hardy Evergreens are indispensable. The charming foliage effects and rare fragrance of Evergreens is remarkable, adding color, warmth and cheerfulness, while their rugged hardiness permits outdoor use all the year around.

Wire or mail orders now. Shipments will be on the way in a few hours. Telegraph orders given special attention. Prompt service guaranteed. **ORDER DIRECT FROM THIS AD.**

Hill's Selected Evergreens

Window Box Evergreens

| | Inch | 10 | 50 |
|--|-------|---------|-------|
| ASSORTED VARIETIES (OUR SELECTION)..... (25 PLANTS, \$13.00) | | | |
| Thuya Pyramidalis (Slender)..... | 10-12 | \$ 6.50 | 25.00 |
| Thuya Pyramidalis (Slender)..... | 12-18 | 7.50 | 35.00 |
| Juniperus Canadensis (Low)..... | 10-12 | 7.50 | 30.00 |
| Juniperus Canadensis (Low)..... | 12-18 | 10.00 | 45.00 |
| Juniperus Virginiana (Pyramidal)..... | 12-18 | 3.75 | 15.00 |
| Juniperus Virginiana (Pyramidal)..... | 18-24 | 4.50 | 20.00 |
| Picea Canadensis (Conical)..... | 10-12 | 5.25 | 22.50 |
| Picea Canadensis (Conical)..... | 12-18 | 6.00 | 27.50 |
| Pinus Mugho (Globular)..... | 8-10 | 7.50 | 30.00 |
| Pinus Mugho (Globular)..... | 10-12 | 9.00 | 37.50 |

Tubbing Evergreens

| PYRAMIDAL VARIETIES | Feet | Each | DWARF VARIETIES | Feet | Each |
|---------------------------|------|--------|-----------------------------|-------|--------|
| Thuya Pyramidalis..... | 3 | \$4.00 | Juniperus Canadensis..... | 1-1½ | \$2.50 |
| Juniperus Virginiana..... | 3 | 5.00 | Pinus Mugho..... | 1-1½ | 2.50 |
| Picea Canadensis..... | 2 | 5.00 | Juniperus Pfitzeriana..... | 3 | 6.50 |
| Juniperus Schottii..... | 3 | 6.50 | Thuya Occidentalis..... | 3 | 2.75 |
| Juniperus Glauc..... | 3 | 7.00 | Sheared Globes (Thuya)..... | 1½x1½ | 4.00 |
| Tsuga Canadensis..... | 3 | 4.50 | | | |

SPECIAL OFFER

25 Window Box Evergreens (Our Selection) } \$20.00
2 Tubbing Evergreens (Thuya) 3 feet }



PYRAMIDAL ARBOR VITAE

From the Trade

"Your shipment of Window Box Evergreens arrived in fine condition, and we want to thank you for care in selecting it."—Ernst Wienhoeber Co., Chicago, Ill.

"The Evergreens for Window Boxes were received and proved entirely satisfactory. The Evergreens have attracted a great deal of attention."—C. Young & Sons Co., St. Louis, Mo.



SEND FOR COMPLETE CATALOGUE

THE D. HILL NURSERY CO., Inc.
Evergreen Specialists
Largest Growers in America
DUNDEE, ILL.

Box 403

Special Price on Boston Ferns

These Ferns must be moved to make room for other crops.

6-in., \$0.50 each
7-in., .80 each
8-in., 1.00 each

In order to do this we are offering these well-finished pot-grown plants at less than pre-war prices.

Satisfaction guaranteed.

Davis & Steiner Company
Morrison, Ill.



Only good stock is shipped from this place

The following are all good strong plants ready to shift.

All flowering plants in assorted colors, mostly bright shades.

Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

CYCLAMEN out of 4-in. pots, \$30.00 per 100; **CYCLAMEN** out of 5-in. pots, \$60.00 per 100; **CYCLAMEN** out of 6-in. pots, \$125.00 per 100.

Primula Obconica, out of 4-in. pots, \$25.00 per 100
Begonia Gracilis, - out of 3-in. pots, 12.00 per 100
Begonia Gracilis, - out of 4-in. pots, 25.00 per 100
Cinerarias, - - - out of 5-in. pots, 50.00 per 100

Ferns, Whitmanii, - out of 3-in. pots, \$12.00 per 100
Asparagus Plumosus, out of 3-in. pots, 10.00 per 100
Asparagus Sprengeri, out of 3-in. pots, 10.00 per 100
Dracaena Indivisa, - out of 2-in. pots, 5.00 per 100

CASH WITH ORDER

The above prices include careful packing.

R. S. McMURRAY, Bellefontaine, Ohio

NOTICE THE PRICES

PALMS AND CYCLAMEN



Latania Borbonica (Chinese Fan Palm)

Latania Palms, 7-in. pots, bushy, well-rooted plants at\$1.50 each
Just what you need to help out in your decorations.



Kentia Belmoreana

No interruption in shipments was caused by the fire of October 17 and we are able to fill promptly, with excellent stock, all orders sent us.

CYCLAMEN

For immediate and Holiday shipment



Cyclamen—Photographed Oct. 29, 1921

Cyclamen for Immediate Shipment

| | |
|------------|-----------------------------|
| 3-in. | \$15.00 per 100 |
| 4-in. | 25.00 per 100 |
| 5-in. | 50.00 per 100 |
| 6-in. | \$75.00 to \$100.00 per 100 |

For Christmas Delivery—Place Your Order Now

| | |
|------------|-------------|
| 4-in. | \$0.50 each |
| 5-in. | 1.00 each |
| 5-in. | 1.50 each |
| 7-in. | 2.00 each |

In spite of the severely hot summer, our Cyclamen are as good as in previous years.

KENTIA PALMS

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.
Kentia Belmoreana, made-up, 3 plants in a 7-in. pot, each\$3.00

PACKING CHARGES—Add 10% for shipment in clay pots and 5% when shipped out of pots.

SPHAGNUM MOSS

10 Standard Burlapped Bales.....\$12.50
No packing charge.

The George Wittbold Co.

Wholesale Growers of Potted Plants

745 Buckingham Place,

CHICAGO, ILL.

CRAIG SPECIALTIES

Never before have we offered to our customers such a complete and Foliage plants. We are booking heavily on Christmas orders, Station and make their selections, or mail orders at once, so that

We cordially invite you to our new home at Norwood Station, Delaware County, Penn-Baltimore & Ohio Railroad to Holmes Station, Pennsylvania. Those having their own

CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

Immediate Delivery

- 4-inch pots, strong plants, \$10 per doz.; \$75 per 100.
- 5-inch pots, strong plants, \$15 per doz.
- 6-inch pots, strong plants, \$18 and \$24 per doz.
- 7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.
- 10-inch pots, strong plants, \$7.50 and \$10 each.
- 12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

Croton Punctata

One of the finest and most satisfactory varieties for basket work and centers of ferneries.

- 2½-inch pots, \$20 per 100; \$175 per 1,000.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$50 per 100.

Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety than any firm in the country.

Dracaena Godseffiana

Green and white leaf, very hardy, fine for baskets.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.

Dracaena Warneckii (New)

Silver and green leaf. Very durable.

- 6-inch pots, \$30 per doz.
- 7-inch pots, \$3.50 each.

Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

- 4-inch pots, \$9 per doz.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7 and 8-inch pots, \$3.50 and \$5 each.

Dracaena Massangeana

The Dracaena with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

- 4-inch pots, heavy, \$12 per doz.; \$100 per 100.
- 8-inch pots, heavy, \$4 and \$5 each.
- 6-inch pots, heavy, \$2 and \$2.50 each.
- 10-inch pots, heavy, \$7.50 each.

Dracaena Fragrans

Plain, green leaf.

- 4-inch pots, \$9 per doz.
- 6-inch pots, \$24 per doz.
- 8-inch pots, \$4, \$5 and \$6 each.
- 10-inch pots, \$7.50 each.

Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

- 2-inch pots, \$20 per 100.
- 3-inch pots, \$35 per 100.
- 4-inch pots, \$60 per 100.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7-inch pots, \$3.50 and \$4 each.

Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.
- 8 -inch pots, \$5 each, made up, very handsome.

Dracaena Terminalis

Exceptionally well colored.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 5 -inch pots, \$15 per doz.
- 3 -inch pots, very heavy, \$50 per 100.

We would suggest ordering the above early, as the demand is always great.

Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.

- 6-inch pots, \$2 each.
- 7-inch pots, \$3.50 each.

Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edge of the leaf.

- 4-inch pots, \$12 per doz.; \$100 per 100.
- 6-inch pots, \$2 and \$2.50 each.
- 8-inch pots, \$4 and \$5 each.

Dracaena Longii

- 4-inch pots, \$5 each.
- 6-inch pots, \$10 each.

Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.

- 4-inch pots, \$1.50 each.
- 6-inch pots, \$3 each.
- 7-inch pots, \$5 each.

BEGONIAS

Immediate or Later Delivery

Begonia Mrs. J. A. Peterson

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$24 per doz.

Begonia Gloire De Lorraine

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$18 and \$24 per doz.

Begonia Glory of Cincinnati and Mellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

- 5-inch pots, heavy, \$125 per 100.
- 6-inch pots, heavy, \$24 per doz.

Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

- 5-inch pots, \$125 per 100.
- 6-inch pots, very heavy, \$24 per doz.

Begonia Pride of Newcastle

Dark, red sport of Mrs. Patten. In bloom every day in the year.

- 4-inch pots, heavy, \$4 per doz., \$30 per 100.
- 6-inch pots, heavy, \$9 per doz., \$70 per 100.

Begonia Erfordii

- 4-inch pots, in bloom, \$18 per 100.

HYBRID TEA ROSES

My Maryland, Donald MacDonald, Columbia and Ophelia. Exceptionally fine stock for Fall planting, or for growing on for Easter sales.

- 6-inch pots, \$9 per doz., \$70 per 100.

FIELD GROWN CLIMBING ROSES

- Excelsa and Lady Gay, heavy stock.
- 2-year-old, \$6 per doz., \$40 per 100.

HYDRANGEAS

French and Otaksa

Immediate or Later Delivery

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

- 4-inch pots, strong plants, \$35 per 100; \$325 per 1,000.
- 6-inch pots, strong plants, \$50 per 100; \$475 per 1,000.
- 7-inch pots, strong plants, \$75 per 100.
- Larger plants, \$12, \$18 and \$24 per doz.
- Field grown, \$35, \$50 and \$75 per 100.
- Field grown, specimens, \$1.50 and \$2 each.

CLEVELAND CHERRIES

Exceptionally well berried.

- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.
- 7-inch pots, \$1.50 and \$2 each.
- 6-inch pots, standards, \$1.50, \$2 and \$2.50 each.

CHRISTMAS PEPPERS

One of the best novelties for baskets, etc.

- 4-inch pots, \$6 per doz.
- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.

COMBINATION BASKETS

Fancy baskets filled with the brightest colored foliage, Dracaenas, Crotons, Pandanus, Arecas, Ferns, etc. Sure Christmas sellers.

- \$5, \$6, \$7.50 and \$10 each.

ROBERT CRAIG COMPANY,

IMMEDIATE AND CHRISTMAS DELIVERY, 1921

line of stock, and of such high quality, including both Flowering and suggest to our many customers to either call at Norwood reservation can be made to avoid disappointment.

sylvania, easily reached by trolley, or Pennsylvania Railroad to Norwood Station, and greenhouses or conservatories would do well to have shipment made during November.

POINSETTIAS

The largest and finest stock in America. The true red variety.
3-inch pots, \$35 per 100.
4-inch pots, \$50 per 100.
4-inch pots, branched, \$85 and \$75 per 100.
7-inch Azalea Pans, 3 plants and ferns, \$24 per doz.
8-inch Azalea Pans, 3 plants and ferns, \$30 per doz.
8-inch Azalea Pans, 3 branched plants and ferns, \$36 per doz.
8-inch Low Pans, 6 plants and ferns, \$24 per doz.
9-inch Low Pans, several plants and ferns, \$3.50, \$4 and \$5 each.
12-inch Low Pans, several plants and ferns, \$7.50 each.

CYCLAMEN

Now booking orders for immediate and Christmas delivery.

This has been one of our specialties for over 20 years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly, drawn stock offered at less money. We confidently feel that our four large houses containing 25,000 plants will not be enough. They have been pronounced by plant experts from all over the country as the finest stock ever grown.

4-inch pots, \$60 per 100.
4-inch pots, heavy, \$75 per 100.
5-inch pots, heavy, \$15 and \$18 per doz.
6-inch pots, very heavy, \$24, \$30, \$36 and \$42 per doz.
7-inch pots, very heavy, \$4 and \$5 each.
8-inch pots, very heavy, \$5 and \$6 each.
9-inch pots, very heavy, \$7.50 each.
10-inch pots, very heavy, \$10 and \$12 each.

CROTON LEAVES AND SPRAYS

Cut Croton Leaves and Sprays have been supplied by us in the past few years to some of the leading retail florists, who have featured them in mantel, table and funeral work. Cut Crotons will last in a cool place from three to four weeks. We can supply them every day in the year.

Very highly colored sprays, at \$0.50 each; cut leaves, \$5 per 100.

When you have orders for funeral or table work, "out of the ordinary," order Craig's Cut Crotons.

ENGLISH IVIES

Small leaf variety. Excellent for made up baskets or trellis work.

4-inch pots, 3 plants, \$35 per 100.

150,000 NEPHROLEPIS

(In variety)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

Nephrolepis Norwood

The most beautiful form of Nephrolepis to date, graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood Station greenhouses.

Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100; \$100 per 1,000.

4 -inch pots, \$6 per doz.; \$45 per 100.

Orders filled strictly in rotation

Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any crested sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100; \$90 per 1,000.
6 -inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$5 per doz.; \$35 per 100.
6 -inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Teddy Junior

Fine, young plants, from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.
8-inch pots, \$24 per doz.
11-inch tubs, \$4, \$5 and \$6 each.

Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$35 per 100.
6 -inch pots, \$12 per doz.
11 -inch tubs, \$5 and \$6 each.

Nephrolepis Scottii

2½-inch pots, \$10 per 100; \$90 per 1,000.
4 -inch pots, \$35 per 100.
6 -inch pots, \$12 per doz.; \$90 per 100.
8 -inch pots, \$24 and \$30 per doz.

PALMS

Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, \$30 per doz., made up.
7-inch pots, made up, \$4, \$5 and \$6 each.
8-inch pots, made up, \$7.50 and \$10 each.
10-inch pots, made up, \$12.50 each, 5½ to 6 feet tall.

Phoenix Roebelenii

Very scarce. Fine for growing on.
2-inch pots, 3 to 4-leaf, \$35 per 100.

MISCELLANEOUS STOCK

Otaheite Oranges

A fine stock of this wonderful Christmas plant. Best we have ever offered.
2½-inch pots, for growing on, \$20 per 100; \$190 per 1,000 plants in fruit ripened, November and December, \$0.40 per fruit.

Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.
7 -inch pots, \$36 per doz.

Pandanus Veitchii

Well colored plants.

4 -inch pots, \$12 per doz., \$90 per 100.
5½-inch pots, \$18 per doz.
6 -inch pots, \$24 and \$30 per doz.
7 -inch pots, \$4 each.
10 -inch pots, \$7.50 each.
8 -inch pots, \$5 each.

Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.
2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.

3 -inch pots, heavy plants, \$35 per 100.
4 -inch pots, heavy plants, \$75 per 100.
6 -inch pots, heavy plants, \$18 per doz.

Genista Racemosa

A large stock of well-grown plants for growing on.

5-inch pots, \$75 per 100.
6-inch pots, \$100 each.
Larger plants, \$1.50, \$2 and \$3 each.

IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each
Three-quarter size cases..... 1.25 each
Small size cases..... .50 each
Half size boxes..... 1.00 each

TERMS: CASH WITH ORDER: Kindly send sufficient to cover the entire bill. We do not make shipments C. O. D. unless remittance has been made on account to guarantee acceptance. This does not apply to regular customers. **REMITTANCES:** Remittances should be made by money order or New York drafts. If money is sent, letter should be registered. All prices quoted in this list are strictly net. **SHIPPING INSTRUCTIONS:** Give your name, post office, county and state and the name of your nearest express office to which shipment is to be made. We have always made it prominent in our printed terms that our goods are sold F. O. B. cars at the point of shipment and are at the purchaser's risk while in transit. Because of the present unsettled conditions we wish to emphasize still further that we do not guarantee safe delivery. The ownership of all goods sold by us passes to the purchaser on delivery by us to the carrier, and the issuing of the receipt by the carrier ends our responsibility. Any claims for damage should be made promptly to the agent at the point of delivery. **CORRESPONDENCE:** We endeavor to answer all correspondence promptly, but owing to the pressure of business we ask that all requests be clearly and concisely stated. **ERRORS:** Keep a copy of your order. We aim to have our orders correctly filled. When we are at fault we shall make satisfactory correction.

Norwood Station, Delaware County, Pa.

M.
RICE
CO.

THE REDDEST RED

YOU EVER SAW
on a basket, is ourLatest Xmas Finish
on these willow basketsSo well adapted for filling with greens, prepared
grasses, etc.Every florist can use a quantity of these inex-
pensive baskets, which, when nicely filled, will
NET A HANDSOME PROFIT

FIVE GOOD SIZES

| No. | Length | Height | Per doz. |
|---------------|----------|----------|----------|
| 125029 1..... | 9 ins. | 17½ ins. | \$ 7.00 |
| 2..... | 10 ins. | 20 ins. | 8.25 |
| 3..... | 11 ins. | 21½ ins. | 11.00 |
| 4..... | 12 ins. | 23 ins. | 14.00 |
| 5..... | 13½ ins. | 24½ ins. | 16.00 |

ALSO

Wonderful Red Ruscus, Red Frieze,
Red Mats, Red Waterproof Paper,
Red Ribbons, Red Chiffons, Red
Dahlias, Red Fibre, Red Cords, Red
Tufted Thistles, Red Diana Grass, etc.

No. 125029

M. RICE CO.

Florists' Supplies That Excel

1220-22-24 Spring Garden St.

PHILADELPHIA, PA.

M.
RICE
CO.

W

RIBBON AND CHIFFON NOVELTIES

CHRISTMAS and NEW YEAR will soon be here with its demand for Corsage Bouquets and Ribbons for Appropriate Table Decorations. Every table should be supplied with a handsome plant tied with ribbon or chiffon. Forethought induces progressive florists to prepare now for this demand.

WE ARE PREPARED

Our line this Season embraces fabrics of real distinction. We are busy here because of our policy of
More Goods for the Same Money or the Same Goods for Less Money.

AT YOUR SERVICE

WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

MILLS

PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK

SENTIMENT SELLS AT THANKSGIVING

Not yet the "flower day" it should be and is certain to become, the Thanksgiving holiday offers to florists an opportunity for sales effort sure to be rewarded. What some florists did a year ago may give others suggestions to act upon for the coming holiday.



FOR some holidays, notably Christmas, Easter and Mothers' day, flowers have become so indispensable for the proper celebration of the occasion that the florists' need is more for system and organization to handle the business properly than for effort to increase it. But of such holidays Thanksgiving day is not one. The day has brought in years past a fair amount of business, but not nearly as much as a day of national thanksgiving should. It would seem that a day of rejoicing, of thanks, of harvest-time, should of necessity demand flowers for the full expression of sentiment on the occasion. It would seem that flowers were more indispensable to the event than to Christmas and Easter, primarily religious holidays and secondarily days of celebration in a material way. But, on the contrary, it appears that the turkey alone is indispensable at Thanksgiving—more necessary than is a lily at Easter.

Flowers Appropriate.

This is a matter for florists to change. It is one they are changing. Each recent year has produced a greater amount of effort on the part of florists toward the promotion of Thanksgiving as a flower day. The effort has been well repaid. Flowers are abundant at Thanksgiving. Chrysanthemums are in full swing. Prices are not high and the demand is not so strong that they are pushed higher. The retailer, therefore, has at this time the elements that he finds most desirable for a profitable business. It is a time to increase the sales, if possible, and the experience of florists who have tried show that it is easily possible.

The method lies in the presentation of the idea to the florist's patrons. Merely a list of flowers available with their prices and the suggestion to buy flowers at Thanksgiving is not enough. Flowers

are sold best by the forceful presentation of the sentiment for which they are to stand. Make the public feel the sentiment and the public will feel the appropriateness of flowers.

Methods.

To convey the sentiment to the public, the florist has at his disposal all the methods he employs on other occasions. Folders and letters—direct mail advertising—are valuable for such an occasion. The first two pages of a leaflet may be devoted to presenting the sentiment of the day, the last two pages to a price list of the flowers and plants available. Suitable illustrations and verses assist materially in such advertising. Those florists who use newspaper advertising—the number constantly increases—will find the investment in printers' ink at Thanksgiving a most

profitable one. Several illustrations of this sort are given on this and the following page, to show how florists last year got the sentiment in the minds of the public. The effect of this advertising in Chicago was noted with particular satisfaction and this year the effort to push the day will be increased.

On this page is shown an advertisement which the publicity organization of Chicago, the Allied Florists' Association of Illinois, ran in the Sunday Tribune just before Thanksgiving a year ago. It was followed, just before the holiday, by the advertisement reproduced on the next page, which occupied smaller space. These advertisements, emphasizing the spirit of hospitality prevalent on the day and the best expression of its appreciation as in flowers, made a decided impression on the mind of the public, as the retailers in that city testified after the holiday.

How simple the expression of the sentiment of Thanksgiving may be made in a florists' publicity copy, while it is, nevertheless, connected with the flowers that are for sale, is to be seen in the advertisement of the Fleischman Floral Co., Chicago, reproduced on the following page. This was used the day before Thanksgiving in the Chicago Tribune, occupying about nine inches in two columns.

Frisco Ad.

An especially good advertisement was used by the florists of San Francisco in all the papers, both morning and evening, of that city. The inability of the engraver to reproduce the advertisement suitably prevents, unfortunately, its appearance as an additional illustration. The advertisement was five columns wide and twelve inches high, a large space. Most prominent, in a panel, was the picture of a girl posed among chrysanthemums, while in a corner was a small sketch symbolic of the Pilgrims who inaugurated the day. The text, however, was the most emphatic part of the adver-



Flowers for Thanksgiving

'As a gift to your Hostess or, if you will entertain, as a compliment to your guests.

If you are to be a guest, your hostess will appreciate best a gift of flowers, or a seasonable plant, as a symbol of your thoughtfulness.

If you are to entertain, your guests will notice the compliment if the table is nicely decorated and fall flowers are about the home.

THE ALLIED FLORISTS'
ASSOCIATION OF
ILLINOIS
Representing 500 Progressive
Florists



One Phase of the Sentiment that Appeals at Thanksgiving Day.

tisement. Lettered across the top was the word, "Thanksgiving." Then below:

if to God — — —
 in the churches,
 if for Love — — —
 to the dear ones,
 if for Cheer — — —
 to your hostess,
 if for Peace and Plenty — — —
 to Home itself.

Whatsoever Thanksgiving means to you—express it in God's language.

And across the bottom of the advertisement, in the same lettering as the word, "Thanksgiving," above, was the slogan, "Say It with Flowers."

A good many advertisements were sent to The Review last year, clipped by florists from their local papers, and the criticism that might most generally be directed against them is that the sentiment was not especially and primarily a Thanksgiving one. Flowers were suggested as gifts to loved ones, to sick ones, to hostesses, to one's family, with perhaps mention of Thanksgiving day somewhere in the advertisement, usually in an unconnected headline. The emphasis should be put on flowers as an expression of the joy, of the rejoicing, of the giving of thanks at this time. They should symbolize that spiritual feeling that accompanies the material satisfaction which the day celebrates. The idea of the flowers as a gift, as a table decoration or as a remembrance should be secondary, if they are presented also. Infuse the public with the Thanksgiving day sentiment and show the appropriateness of flowers to the occasion. That will bring in the buyers at the holiday.

WINDOW FOR THANKSGIVING.

Decorations for the flower store window at Thanksgiving time are not easy, since the appropriate ideas seem stereotyped and allowable of little deviation of one window from another of the same sort. One window, however, that made a remarkably strong appeal at Thanksgiving time last year and embodied an idea not of the trite variety was shown



Send A Gift of Flowers
 TO YOUR HOSTESS
ON THANKSGIVING

[It is not only considered very proper, but it is also a most gracious way to show your appreciation.

The elegance and charm of flowers makes your thoughtfulness even more noticeable.

Pompon plants (baby chrysanthemums) are very appropriate, likewise gift boxes of chrysanthemums, or other seasonable cut flowers.

ALLIED FLORISTS' ASSN
 of Chicago



For the Day of Hospitality.

at the store of the Woodlawn Flower Shop, Seattle, Wash.

At Thanksgiving time the dinner table seems the most important thing of the day. The Woodlawn Flower Shop showed throngs of passers-by how beautiful a dining room can be made with flowers. This lesson the firm taught by means of the display pictured on page 31. Two points are at once suggested to an observer. The home-owner decides that flowers are as necessary as turkey this Thanksgiving. And the invited guest concludes that it would be a "mighty fine idea to send Mrs. Hostess a first-class bouquet of flowers." Thus the window makes for more flower sales.

As shown in the illustration, the window represented a dining room in a bungalow. The eaves of the bungalow projected over the sidewalk. So the passer-by, unaware, walks right into a bungalow and finds himself looking into a dining room splendid in flowers. He sees a table, the chief attraction, improved greatly by a vase of Columbia roses. The flowers heighten the beauty of all the surroundings. This is a gorgeous room, he decides, with its oriental rug and its artistic windows draped with fine curtains. Everything in it, from the ferneries under the windows to the hanging bird cages, is artistic, but the flowers are the keynote of the beauty of the room. The whole effect is a vigorous argument toward flowers for Thanksgiving.

GETTING UNDER THE SKIN.

An excellent idea for Thanksgiving advertising was applied last year by Alphonse Peters, of Marquette, Mich. In Marquette, as in every other city, there are certain families who are dependent upon charity for a good Thanksgiving dinner. Mr. Peters learned that the local Visiting Nurses' Association was preparing a basket of food for each of these dependent families and he made up a bouquet of flowers for each basket prepared, giving instructions to have it accompany the basket when delivered. A few days later Mr. Peters received communications from people in all walks of life congratulating him on what they termed a brilliant idea.

MUMS ON THE COVER.

Keeping close to the trade in this respect as in others, The Review this week is indebted for its cover illustration to C. J. James & Son, of Hornell, N. Y. The chrysanthemums shown were grown by this firm and are of the Yellow Turner variety. The excellent appearance of them is indicative of the character of stock that comes from the range at Hornell.

NEW IDEA IN ADVERTISING.

The Allied Florists' Association of Chicago last week presented a new idea in its advertising in local newspapers. The object of the copy which appeared was to point out to merchants and their window trimmers the decorative value and added appearance of distinction to be obtained by employing flowers and plants in connection with window display work.

This new idea in advertising appeared for the first time in the Chicago Daily News, November 11, and again in the Chicago Tribune, November 12.

The advertisement was accompanied by a cut showing a window of John T. Shayne & Co., 150 North Michigan avenue, Chicago, displaying women's fur coats and artistically decorated with a vase of imposing chrysanthemums and a specimen of *Kentia Belmoreana*, thus associating the aristocratic qualities of these flowers and plants with that of the merchandise.

Under the headline, "Merchants! Use Flowers for Your Window Decorations," the copy read:

An arrangement of Chrysanthemum Blooms, Aristocrats of Fall Flowers, compels attention and invariably associates quality with your merchandise.

These gorgeous flowers, now in the height of season, will last but two weeks longer.

Your window decorator will appreciate the possible color effects in gold, white, lavender, pink and bronze "Mums."

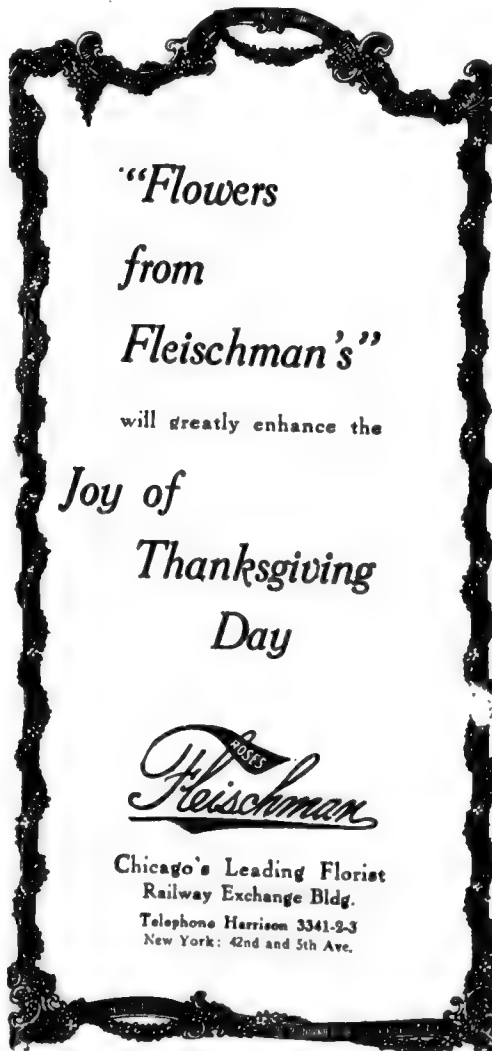
Ask any Florist.

Allied Florists' Association.

FOR ARMISTICE DAY.

Admitted that the wearing of a flower on Armistice day is a good and profitable idea, the public will not recognize it as such if the argument is not sufficiently impressed. And to impress is to advertise. Milwaukee is on the job. November 8, 9 and 10, just preceding Armistice day, Milwaukee's publicity association ran a large advertisement in the several papers, in which was reprinted an editorial on the subject from the Ladies' Home Journal, with the appropriate illustration of a doughboy. Under the box was, "When the heart would speak, 'Say It with Flowers.'" It was a gripping advertisement and got real results for the Milwaukee trade.

The same editorial was reprinted in a folder sent out for Armistice day by Joseph Bancroft & Son, Cedar Falls, Ia. It was a neat piece of work, in one



"Flowers
 from
Fleischman's"

will greatly enhance the
 Joy of
 Thanksgiving
 Day

Fleischman

Chicago's Leading Florist
 Railway Exchange Bldg.
 Telephone Harrison 3341-2-3
 New York: 42nd and 5th Ave.

Sentiment and No More.



Window Display that Proved a Winner for Seattle Florist Last Thanksgiving Day.

color only, giving price list for the day on two pages after the sentiment of the occasion had been played up in the first two.

ARMISTICE DAY WINDOW.

A most attractive window display was staged for Armistice day by the Liberty Florists, at East Liberty, Pittsburgh, Pa. This succeeded in drawing much attention. The background of the display showed a 5-foot American shield, banked with autumn leaves and bearing the legend, "Lest We Forget." To the right of this was a stack of guns, with helmet and mask suspended. To the left was a magnolia wreath, with a cluster of red, white and blue ribbon, while in the foreground was a vase of American Beauties. About the whole display blue velvet was artistically and naturally draped. This display had a two-fold meaning, commemorative of Armistice day and encouraging the Red Cross drive, soon to be launched. The design was arranged by G. H. Thompson and Bert Wilkinson.

DISPLAYS SEASON'S FLOWER.

An original and attractive scheme of advertising the flower of the season has been worked out and put into use by the Speth Floral Co., 1201 East Colfax avenue, Denver, Colo. A picture of the plant or flower of the season is painted upon pieces of Beaverboard the size of the plate glass side windows of the delivery truck. These pieces of Beaverboard are then placed on the inside of the side windows of the delivery truck and are held in position by set screws, making it appear to the observer as though the flower was painted upon the glass window. As the seasons change, the Beaverboard is also changed. In September an orchid corsage bouquet

was seen; at present a group of yellow mums hold the honored position and in December the poinsettia will appear, thus indicating to the public what flower or plant is in season. J. A. L.

AT INDIANAPOLIS EXPOSITION.

In addition to the firms mentioned in these columns last week as having exhibits at the recent industrial exposition held in Indianapolis under the auspices of the manufacturers' committee of the Indianapolis Chamber of Commerce was that of Bertermann Bros. Co. The company devoted considerable space in its exhibit to a large showing of roses and chrysanthemums. During some of the hours when the crowds were so packed in that they could move neither way the display was threatened with destruction. The partitions were reinforced so that the crowd could not break in. Irwin Bertermann said that a large sign urging the sending of flowers by telegraph had been of inestimable value.

ACKERMAN'S PRIZE FLOAT.

A big parade was part of the celebration of the opening of the West Broad street bridge, part of a \$20,000,000 flood protection program now being carried to completion by the city of Columbus, O. This celebration was of intense interest to all Columbus, and in spite of the inclement weather thousands of people turned out. All civic organizations, including the Chamber of Commerce, business clubs and private concerns, took part. Prizes were awarded for the best floats. A Davis car decorated by Miss Flora Louise Hess, of the G. A. Ackerman Floral Co., and entered by that concern, took first prize, \$50.

The float was so unusual and artistic that it not only easily took first prize,

but drew many remarks from those along the line of march.

The decorations consisted of chrysanthemums, roses, lilies of the valley, daisies, ferns and autumn leaves. On the front of the machine is a large kewpie holding two streamers of tulle, which ran to the rear of the car, where they were held by two large kewpies placed there. Along the tulle streamers, as well as here and there among the flowers, hand-made tulle butterflies were placed. The tulle butterflies are a patented decoration and are being used on florists' packages in the community and have become quite popular. The patent rights are held by Miss Flora Louise Hess, who decorated the car. She is connected with the G. A. Ackerman Co.

The Munk Floral Co. took second prize and E. D. Shivers third.

STORE IS OWN SIGNBOARD.

Cherokee road is a favored route for Louisville automobilists. On this highway, opposite Cave Hill cemetery, one of the most noted and best kept burial grounds in the country, is the store of Marret & Miller. Its fifty feet of frontage is all, save the entrance, devoted to window space. There is lots of it and considerable quantities of flowers are required to fill it. Yet J. S. Miller thinks it the best advertising to keep all the space filled not only by day but also at night. When dusk comes a powerful battery of electric lamps lights the entire fifty feet of window space. In addition, the side of the greenhouses, which extends sixty feet farther down Cherokee road, is lighted in the same manner. Mr. Miller believes the electric light bill is a small item compared with the advertising return he gets. "No

signboard half as long could be so good an advertisement," he says, "though it would cost me many times as much."

PENN'S TIMELY AD.

Perhaps no florist in the country is so ready to take advantage of current affairs and conditions and turn them to use as advertising material as Penn the Florist, of Boston. A recent illustration is shown on this page. The reproduction is about one-fourth of the original size of the advertisement which appeared in the Boston papers. The possibility of its use by other florists, at least in the idea, led Henry Penn to offer it for presentation to a larger circle of florists than would otherwise have opportunity of seeing it.

PRICELESS PUBLICITY.

Wienhoeber Wreath Wins First Page.

When a florist and his work are given a place on the front page of a metropolitan newspaper two days in succession—and one day in bold-face type—he may properly be said to have secured "priceless publicity," for no sum of money is large enough to purchase space on that page, at any rate in the Chicago daily papers.

This feat was performed by George Wienhoeber, whose activities in the direction of advertising have made him possibly the most talked-of retail florist in Chicago of late.

Two soldiers of the recent war were sent last week to Washington by the Chicago American to represent the city's soldiers at the burial of the unknown soldier at Arlington cemetery November 11. They were selected by "draft" from the paper's readers and much space was devoted to preparations for their going. Mr. Wienhoeber thought the "gold star mothers" of Chicago ought to be represented, at least by token, at the ceremonies. So he presented to these mothers a wreath, which was carried to Washington by the two soldier boys and actually laid on the casket of the unknown soldier as it lay in state under the dome of the Capitol building, receiving the homage of more than 100,000 persons who filed past the bier.

Newspaper Features Gift.

In the afternoon edition of November 9, the left-hand column of the first page—the second most important place in such a newspaper, the right-hand column being first—carried as headlines, "Heroes Bear Wreath for 'Unknown'."

"Bearing with them a great wreath as token of esteem from the Gold Star Mothers of Chicago" was the opening of the story describing the embarkation of the soldiers on the train for Washington. Attached to the wreath was the following message, which the American printed in large, bold-face type:

A token of esteem from George Wienhoeber to the Gold Star Mothers of Chicago through the courtesy of The Chicago Evening American. The Gold Star Mothers of Chicago place this wreath with loving memories at the bier of our unknown hero who made the supreme sacrifice for his country.

November 11, 1921.

In italics later on the story told that Mr. Wienhoeber's brother-in-law, a member of the One Hundred and Thirty-second infantry, fell at Forges Wood, leading his machine gun platoon, and that his body had never been identified.

The following day's American, under

a 6-column headline, "Chicago Boys in Tribute to Unknown Hero," carried another front-page story about the wreath, the opening paragraphs of which were as follows:

Washington, Nov. 10.—The floral tribute of the Gold Star Mothers of Chicago today was placed on the casket of the unknown soldier lying in state in the rotunda of the Capitol by Sergt. George B. Gourley and Corporal Claude Bryan, of Chicago, representing the Gold Star Mothers and The Chicago Evening American of that city.

Silently, but impressively, the two Chicago vets passed in line to the catafalque and tenderly placed on it the wreath prepared by George Wienhoeber, Chicago florist, to be placed on the unknown grave in the name of the Gold Star Mothers of Chicago.

In the edition of November 11 the American, in describing the ceremonies at Washington, printed these paragraphs, on its second page:

The floral tribute, which was made by George Wienhoeber, of Chicago, and which was one of the most gorgeous of those left at the casket.

half a million, was tremendous. But it brought further public notice. People came into Mr. Wienhoeber's store, on Wabash avenue and Monroe street, to thank him in person. Many letters with similar messages came. The secretary of Governor Small came himself to bear the appreciation of the chief executive of the state.

In consequence, Mr. Wienhoeber was able to stage a window display which in itself was an achievement, for it was completely hidden by the crowd that gathered to see it, from morning till night. A huge gold frame supported a background on which hung a replica of the wreath sent to Washington. All about it were photographs of the boys on their journey, clippings from the Chicago American telling the story of the wreath, and facsimiles of the messages of thanks. In a conspicuous place on the window was this actual telegram, where all might read it:

George Wienhoeber,
41 South Wabash Avenue,
Chicago, Ill:

Wreath arrived. Condition excellent. After receiving instructions took wreath to rotunda of Capitol. Placed it personally on bier of unknown soldier. Navy department took photograph of us holding wreath on stairs of Capitol building. It matches with any we saw. No other similar design in sight.

Claude Bryan.
George Gourley.

To the left and right of the wreath, before the frame, stood two great silver candlesticks, three feet high, in each of which was a candle again as high, continually burning.

The wreath was composed of palm leaves, magnolia leaves, sea grass, bitersweet, Japanese lanterns and small silk flags. The long journey to Washington and the length of time which the wreath had to lie on the casket precluded the use of fresh flowers. An excellent photograph of the wreath, held by the boys who bore it to Washington, is reproduced on the opposite page.

The Moral to Florists.

The moral of this story—for it has more purpose than relating how this wreath came to lie on the unknown soldier's casket—is expressed in George Wienhoeber's own words: "Any florist could have done this; all of them could have done something of the sort. And all of them might have had a first-page story about it in their home-town papers. It's not too late now. Let the florist in each town send a wreath to the grave at Arlington next year at Armistice day. I've gone on record to contribute such a wreath each year."

Newspapers chary of giving business concerns anything that may savor of a "write-up" fairly fall over themselves for so good a news story as this one of the wreath. The florist who has an eye for news values can find many ways in the course of each season to hook up his business with events of first importance in his community and win publicity of this sort, of incalculable value in establishing prestige.

FLOWERS AT ARLINGTON.

Rarely has such an array of flowers been seen as that at Arlington cemetery November 11 for the burial of America's unknown soldier. All the Washington florists were rushed with orders and many floral pieces came from other cities. Wreaths there were by the scores, some of flowers, some of prepared material, but most of magnolia leaves

Invest in Optimism

Flowers are nature's optimists. Through all the ages no flower ever was a pessimist. They always make for a happy outlook upon life. They are ever carrying messages of love and cheer. They bloom, all unselfishly, for the delight of the human soul.

If there are clouds in the sky, if things don't go just right—then let flowers bring a touch of brightness. Invest in the messengers of optimism—flowers.

A SUGGESTION: PENN'S
Famous Violets, per bunch, \$3.00



124 Tremont Street

Appropriate and Timely.

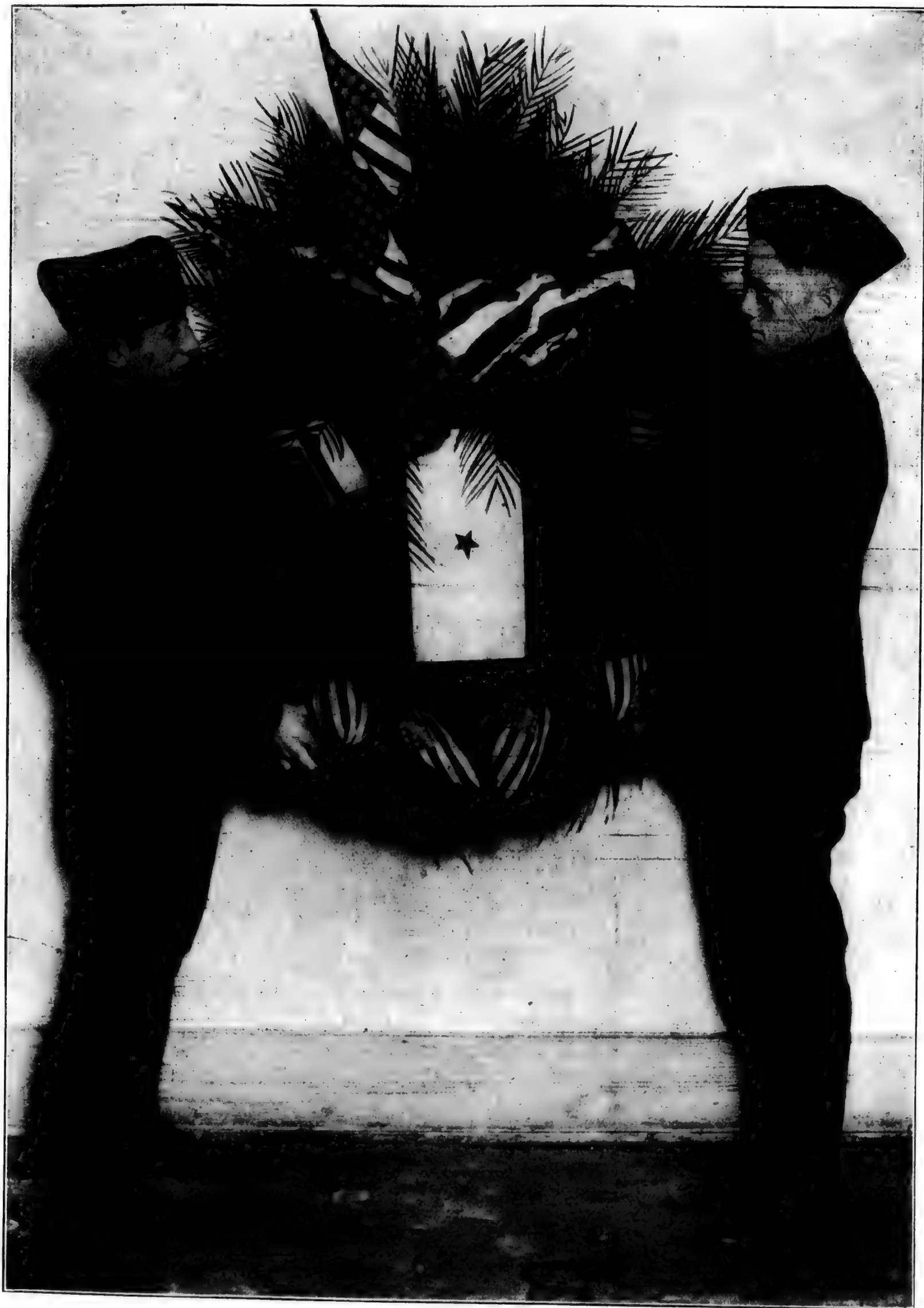
attracted attention of the thousands who passed by the flag-draped casket yesterday afternoon and up to 10 o'clock last night.

As Gourley and Bryan tenderly placed the beautiful wreath on the casket they were photographed by a naval photographer. Few photographs were permitted, but officials realizing the sentiment of the mothers in Chicago who had lost sons in the world war and of the heroic service of Gourley and Bryan, permitted the photographers to snap the Chicago veterans and the floral tribute in the rotunda under the dome of the Capitol.

All three days' issues contained large photographs illustrating the story, drawing attention to the gift of George Wienhoeber. November 10, a photograph of the wreath itself was reproduced, with credit to Mr. Wienhoeber in large type beneath.

Public Notice.

Of course, the publicity obtained from such stories on the first page of the American, with a circulation close to



Wreath Laid on the Casket of the Unknown Soldier Buried at Arlington Cemetery on Armistice Day.

trimmed with some fresh blooms. The foreign countries represented at the Capitol sent dozens of tokens, innumerable organizations in all parts of the country contributed, and altogether there was an immense showing of florists' work.

The photograph reproduced on page 35 shows the flowers grouped before the platform in the amphitheater at Arlington cemetery. The coffin of the unknown soldier is conspicuous, as is also President Harding, in the act of delivering his address.

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I notice that on some of the scales two to four tiny bulblets have formed,

which have commenced to grow. Should they be split up and potted and treated as though they were grown from seed? Will it be necessary for me to keep them in the greenhouse through the winter? Any information you may give me will be appreciated. A. P.—Minn.

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David Griffiths.

attacks of the disease and many of them cannot be grown profitably in infested soil, while a few at the end of the list are only slightly injured and some seem to outgrow its attacks. In some cases field crops only slightly infested may be fed heavily with nitrogenous fertilizer and made to develop new roots and complete the maturity of the crop before the new roots become injured.

While the nematode attacks the fibrous roots of bulbs, it seldom enters the bulb except, perhaps, in the case of the Irish potato and the fleshy roots of *Asparagus Sprengeri*. Fancy-leaved caladiums, with the fibrous roots badly infested, have been dried off thoroughly and the bulbs, when potted the following spring, were found to be free from the pest.

It is an injustice to one's fellow florists and customers alike to send out infested plants. The writer has received infested plants from many sources in six states and, under the present laws of Georgia, he is required to destroy these shipments when received. A more complete history of the nematode is given in the *Farmers' Bulletin*, 648, Department of Agriculture, Washington, D. C. W. A. Dole.

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STERILIZING SOIL BY STEAM.

Will you give us some pointers on sterilizing soil for pot plants and also the soil on the benches? Is there an apparatus for this purpose, or is it necessary to take steam from the boiler and lay extra pipes? L. G. P.—Ind.

When much of this work is to be done, or if the soil is on benches, the cheapest way, so far as the outfit is concerned, is to build a sterilizing box. This may be of any convenient size, say 6x20 feet and eighteen inches deep, with a tight cover. The steam pipes should be 1-inch, with a 3/16-inch hole every two feet, alternating on opposite sides. The pipes should be placed two feet apart, and the holes should be so arranged that the jets will be between those in the adjacent pipe. If a pipe is placed one foot from each side, with a third pipe in the middle of the box, all of the soil in a box six feet wide will be sterilized. The pipes should be at the bottom of the box and the soil should be twelve to fifteen inches in depth. The length of time

A READER HELPS

CONTROL OF ROOT KNOT.

Cause of Infestations.

Several inquiries appearing in *The Review* concerning the control of root-knot have prompted me to offer a few suggestions for combating it.

The disease is caused by minute worms known as eel-worms, technically called nematodes, which bore into the roots and so stop the sap cells as to cause the roots to become irregularly enlarged and knotty in appearance. The worms never infest the plants above ground and, consequently, the pests are frequently overlooked. However, plants badly infested are dwarfed, wilt readily and lose color. The infested roots finally decay and the disease is liberated into the soil.

The disease is usually conveyed into the greenhouse by the receiving of infested plants, which, when they are potted, root through the vent in the pot. This root becomes infested and, when the pot is lifted, the root is broken off and the infestation is left in the cinders, soil or sand on the bench. The next batch of plants placed upon the bench soon become infested, and as plants are moved from bench to bench the whole house becomes infested. Flooding the benches with the hose washes some of the insects into the soil beneath. There they survive upon volunteer plants of begonias, sultanas, wandering jew, etc.

During the crowded season potted plants are sometimes placed temporarily under the benches and become infested from this source. The insects move about slowly in the soil, traveling not more than three feet in a year, and in a stiff clay their movement is much slower.

The Remedy.

As a remedy, first destroy all infested plants. If you wish to perpetuate stock from infested plants, take the cuttings

and then destroy the roots. The writer has found by repeated experiments that cuttings taken from infested plants of coleus, begonias, sultanas and others, rooted in clean sand and potted in sterilized soil, remained free from disease, indicating that the nematode does not affect the plant above the soil.

When a bench is cleared of potted plants, soak the cinders or soil with sodium cyanide, one ounce to eight gallons of water. This must be allowed to dry out before another lot of potted plants is put on, or the cyanide, soaking into the pots, will kill the tender plants. Another method is to cover the cinders with slack lime and to wash it in. The ground under the benches should also be cleared of all vegetation and coated with lime, which should also be washed into the soil.

Only sterilized soil or soil known to be free from the nematode should be used either for potting or benches. In the northern states the nematodes that may become established in the fields are killed by freezing, while in the milder climates the only practical way to rid the field of the pests is to starve them by letting the land be idle a year and by frequent cultivation to prevent any vegetation from growing upon which the nematodes might feed.

Some Common Victims.

Following is a list of some of the more important plants and trees known to be subject to attack by the nematode:

Okra, cucumber, tomato, carnation, eggplant, begonia, cantaloupe, amaranthus, bean, celery, tobacco, pea, primrose, cineraria, coleus, sultana, hollyhock, dahlia, verbena, snapdragon, trailing vinca, *Asparagus Sprengeri*, hibiscus, petunia, clematis, acalypha, sinningia, peach, fig, Irish potato, watermelon, beet, pepper, canna, caladium, gladiolus, rose, violet, squash, lettuce, carrot, sunflower, cotton, radish, sweet potato, asparagus, cabbage, cauliflower, mustard, pecan, sugar cane, quince.

Those at the head of the list are the most seriously and quickly injured by



Flowers at the Burial of the Unknown Soldier at Arlington Cemetery November 11.

required will depend to some extent on the steam pressure, two to three hours being desirable for ten pounds of pressure.

For sterilizing the soil in solid beds, the pipes, after being drilled as already suggested, should be placed in trenches about ten inches below the surface and two feet apart, and after the soil has been replaced the bed should be covered with canvas. If the beds are more than fifty feet long it will be well to use 1½-inch pipe, and unless twenty-five pounds of steam can be given 100 feet will be about a maximum length for that size. The steam should be kept on for two hours after the surface at the farther end of the house has become warm.

Arranged in this way, the pipes can be quickly taken up and transferred to other beds. The thorough sterilization of the soil with steam will not only destroy all insects and fungi, as well as their eggs and spores, but will also prevent the germination of grass and weed seeds.

THE ROSE OF JERICHO.

What is the rose of Jericho and where can it be obtained? The flower was shown at an exhibition in Chicago in 1893. The name affixed to the specimen in the exhibition was in the German language and "rose of Jericho" is the literal translation of the German. The plant itself is of a bulbous character. Any possible information would be much appreciated. S. C. S.—O.

The rose of Jericho is one of several species of plants which are included, in common speech, under the general

name of resurrection plants. This particular resurrection plant, though it does not really pass from death to life, has a peculiar habit of rolling up when dry and expanding again when moistened. It retains this sensitiveness to moisture—this hygroscopic property, as botanists call it—for many years. Its leaves are obovate and it bears spikes of tiny white

to be ornamental or of commercial value, but is a natural curiosity, of special interest to botanical students. Its botanical name, *Anastatica hierochuntica*, means "resurrection plant from Jericho."

As is partly indicated by the reference to Jericho, in both the botanical and the common name, the plant is a native of the sandy deserts of Syria, Arabia and the African regions immediately south of the Mediterranean sea. It is believed to have been brought to Europe by the crusaders, who regarded it in a somewhat biblical light, thinking it might be "the rolling thing before the whirlwind" mentioned by Isaiah. Soon after flowering, it sheds its leaves and rolls up into a ball of lattice-like formation, enclosing the fruits or seeds. While in this shape it is uprooted by the winds and tossed about until the winter rain or other moisture causes it to expand and drop its seeds, which quickly germinate. In greenhouse culture, the seed may be sown in pots in late winter or early spring, in a temperature of 60 degrees. The seedlings, when potted, should be placed in a warm house, so that their growth may be hastened as much as possible.

The name rose of Jericho is also applied, though much less frequently and less properly, to another plant, *Odontospermum pygmaeum* or *Astericus pygmaeus*, which has the same origin as the first-mentioned plant and has a somewhat similar habit of dropping its seeds when exposed to moisture.

Who can tell where to obtain the seeds of the true rose of Jericho, *Anastatica*

NOTICE

To those who want things
printed in

**THE
FLORISTS'
REVIEW**

Because the Thanksgiving holiday
falls on Thursday, the day the paper
usually is mailed, it will be necessary
to go to press

ONE DAY EARLY

with the issue of November 24.

DON'T BE LATE.

flowers in midsummer. It is an annual and reaches a height of six inches. There is no apparent reason for calling it a rose, except that in its rolled-up condition it bears some slight resemblance, in shape only, to a rose that has not fully opened. It can scarcely be said

trimmed with some fresh blooms. The foreign countries represented at the Capitol sent dozens of tokens, innumerable organizations in all parts of the country contributed, and altogether there was an immense showing of florists' work.

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Cause of Infestations.

Several inquiries appearing in *The Review* concerning the control of root-knot have prompted me to offer a few suggestions for combating it.

The disease is caused by minute worms known as eel-worms, technically called nematodes, which bore into the roots and so stop the sap cells as to cause the roots to become irregularly enlarged and knotty in appearance. The worms never infest the plants above ground and, consequently, the pests are frequently overlooked. However, plants badly infested are dwarfed, wilt readily and lose color. The infested roots finally decay and the disease is liberated into the soil.

The disease is usually conveyed into the greenhouse by the receiving of infested plants, which, when they are potted, root through the vent in the pot. This root becomes infested and, when the pot is lifted, the root is broken off and the infestation is left in the cinders, soil or sand on the bench. The next batch of plants placed upon the bench soon become infested, and as plants are moved from bench to bench the whole house becomes infested. Flooding the benches with the hose washes some of the insects into the soil beneath. There they survive upon volunteer plants of begonias, sultanas, wandering jew, etc.

During the crowded season potted plants are sometimes placed temporarily under the benches and become infested from this source. The insects move about slowly in the soil, traveling not more than three feet in a year, and in a stiff clay their movement is much slower.

The Remedy.

As a remedy, first destroy all infested plants. If you wish to perpetuate stock from infested plants, take the cuttings

and then destroy the roots. The writer has found by repeated experiments that cuttings taken from infested plants of coleus, begonias, sultanas and others, rooted in clean sand and potted in sterilized soil, remained free from disease, indicating that the nematode does not affect the plant above the soil.

When a bench is cleared of potted plants, soak the cinders or soil with sodium cyanide, one ounce to eight gallons of water. This must be allowed to dry out before another lot of potted plants is put on, or the cyanide, soaking into the pots, will kill the tender plants. Another method is to cover the cinders with slack lime and to wash it in. The ground under the benches should also be cleared of all vegetation and coated with lime, which should also be washed into the soil.

Only sterilized soil or soil known to be free from the nematode should be used either for potting or benches. In the northern states the nematodes that may become established in the fields are killed by freezing, while in the milder climates the only practical way to rid the field of the pests is to starve them by letting the land be idle a year and by frequent cultivation to prevent any vegetation from growing upon which the nematodes might feed.

Some Common Victims.

Following is a list of some of the more important plants and trees known to be subject to attack by the nematode:

Okra, cucumber, tomato, carnation, eggplant, begonia, cantaloupe, amaranthus, bean, celery, tobacco, pea, primrose, cineraria, coleus, sultana, hollyhock, dahlia, verbena, snapdragon, trailing vinca, *Asparagus Sprengeri*, hibiscus, petunia, clematis, acalypha, zinnia, peach, fig, Irish potato, watermelon, beet, pepper, canna, caladium, gladiolus, rose, violet, squash, lettuce, carrot, sunflower, cotton, radish, sweet potato, asparagus, cabbage, cauliflower, mustard, pecan, sugar cane, quince.

Those at the head of the list are the most seriously and quickly injured by



Flowers at the Burial of the Unknown Soldier at Arlington Cemetery November 11.

required will depend to some extent on the steam pressure, two to three hours being desirable for ten pounds of pressure.

For sterilizing the soil in solid beds, the pipes, after being drilled as already suggested, should be placed in trenches about ten inches below the surface and two feet apart, and after the soil has been replaced the bed should be covered with canvas. If the beds are more than fifty feet long it will be well to use 1¼-inch pipe, and unless twenty-five pounds of steam can be given 100 feet will be about a maximum length for that size. The steam should be kept on for two hours after the surface at the farther end of the house has become warm.

Arranged in this way, the pipes can be quickly taken up and transferred to other beds. The thorough sterilization of the soil with steam will not only destroy all insects and fungi, as well as their eggs and spores, but will also prevent the germination of grass and weed seeds.

THE ROSE OF JERICHO.

What is the rose of Jericho and where can it be obtained? The flower was shown at an exhibition in Chicago in 1893. The name affixed to the specimen in the exhibition was in the German language and "rose of Jericho" is the literal translation of the German. The plant itself is of a bulbous character. Any possible information would be much appreciated. S. C. S.—O.

The rose of Jericho is one of several species of plants which are included, in common speech, under the general

name of resurrection plants. This particular resurrection plant, though it does not really pass from death to life, has a peculiar habit of rolling up when dry and expanding again when moistened. It retains this sensitiveness to moisture—this hygroscopic property, as botanists call it—for many years. Its leaves are obovate and it bears spikes of tiny white

to be ornamental or of commercial value, but is a natural curiosity, of special interest to botanical students. Its botanical name, *Anastatica hierochuntica*, means "resurrection plant from Jericho."

As is partly indicated by the reference to Jericho, in both the botanical and the common name, the plant is a native of the sandy deserts of Syria, Arabia and the African regions immediately south of the Mediterranean sea. It is believed to have been brought to Europe by the crusaders, who regarded it in a somewhat biblical light, thinking it might be "the rolling thing before the whirlwind" mentioned by Isaiah. Soon after flowering, it sheds its leaves and rolls up into a ball of lattice-like formation, enclosing the fruits or seeds. While in this shape it is uprooted by the winds and tossed about until the winter rain or other moisture causes it to expand and drop its seeds, which quickly germinate. In greenhouse culture, the seed may be sown in pots in late winter or early spring, in a temperature of 60 degrees. The seedlings, when potted, should be placed in a warm house, so that their growth may be hastened as much as possible.

The name rose of Jericho is also applied, though much less frequently and less properly, to another plant, *Odontospermum pygmaeum* or *Asteriscus pygmaeus*, which has the same origin as the first-mentioned plant and has a somewhat similar habit of dropping its seeds when exposed to moisture.

Who can tell where to obtain the seeds of the true rose of Jericho, *Anastatica*

NOTICE

To those who want things
printed in

**THE
FLORISTS'
REVIEW**

Because the Thanksgiving holiday falls on Thursday, the day the paper usually is mailed, it will be necessary to go to press

ONE DAY EARLY

with the issue of November 24.

DON'T BE LATE.

flowers in midsummer. It is an annual and reaches a height of six inches. There is no apparent reason for calling it a rose, except that in its rolled-up condition it bears some slight resemblance, in shape only, to a rose that has not fully opened. It can scarcely be said



Union Street Front of the New Woodlawn Flower Shop.

hierochuntica? If the writer mistakes not, the El Paso Seed Co., 519 San Antonio street, El Paso, Tex., has offered seeds of resurrection plants, but these plants, presumably, were of the Texan species, *Selaginella lepidophylla*, or bird's-nest moss.

WILL STOCKS BLOOM?

I have some stocks which I planted in a solid bed in the greenhouse in a carnation temperature last summer. They are large, strong, thrifty plants, but giving no bloom. The question is, will they bloom and when, as they are taking up valuable space?

C. W.—Ill.

You do not state what variety of stocks you are growing. All will bloom if given time, some flowering much earlier than others. In all probability your plants will not bloom before spring. This being the case, if you have any considerable number of them, it will pay you best to throw them out and plant something in their place which will flower just as well as the stocks and probably net you more money. Suggested crops are calendulas, sweet peas, violets and snapdragons.

C. W.

WORMS ON SNAPDRAGONS.

We have a bench of snapdragons in a house with carnations, callas, potted plants and sweet peas. These snapdragons are afflicted with a spanner worm and we have hand-picked the worm for some time. Will you kindly advise the best way to destroy the worm? If the best way is by gas, will you state the proper quantity to use? We understand that snapdragons are easily injured by gas.

C. R. C.—Pa.

It is not clear just what particular worm you refer to as a "spanner worm," but it would certainly not be advisable to use hydrocyanic acid gas for it, as snapdragons are quite easily injured. The gas does not seem to burn them, but simply causes the tops to hang over limply. A spray of arsenate of lead will make the foliage white and rather

unsightly, but it will get the worm. Hellebore in liquid form is also safe to use. It would be advisable to try one of these remedies rather than gas.

C. W.

MAKING LIQUID MANURE.

What is the best way to make liquid manure? Is it all right to use about a bushel of selected manure to fifty gallons of water and to stir it up well and then let it stand for two or three days? Is it right, then, to take off the top water without stirring up the manure in the bottom of the barrel? Can this manure left in the barrel be used again by mixing with additional water?

A. J. L.—Mo.

It is a much better plan to put your manure in a bag and to sink it in a barrel holding fifty gallons of water. Let

it soak a day or two and give it one or two pokes with a stick occasionally. Much will depend on the class of plants you plan to feed, as to whether liquid from a bushel of manure is too strong or not.

For chrysanthemums, before they color, callas, spiræas, hydrangeas, marguerites and similar robust-growing plants, it would not be too strong undiluted, provided the plants are well rooted. On the other hand, it would be advisable to weaken it considerably for cyclamens, primulas, calceolarias, geraniums, begonias and other less vigorous-habited plants.

A strong dose may do great harm; weak applications will rarely injure. Such ferns as nephrolepis and adiantums, palms, araucarias, rubber plants, etc., enjoy some liquid manure, but use it weak and in great moderation during the dark weather, when they are making but little growth.

C. W.

SEATTLE SHOP IN NEW HOME.

Embodies Up-to-date Features.

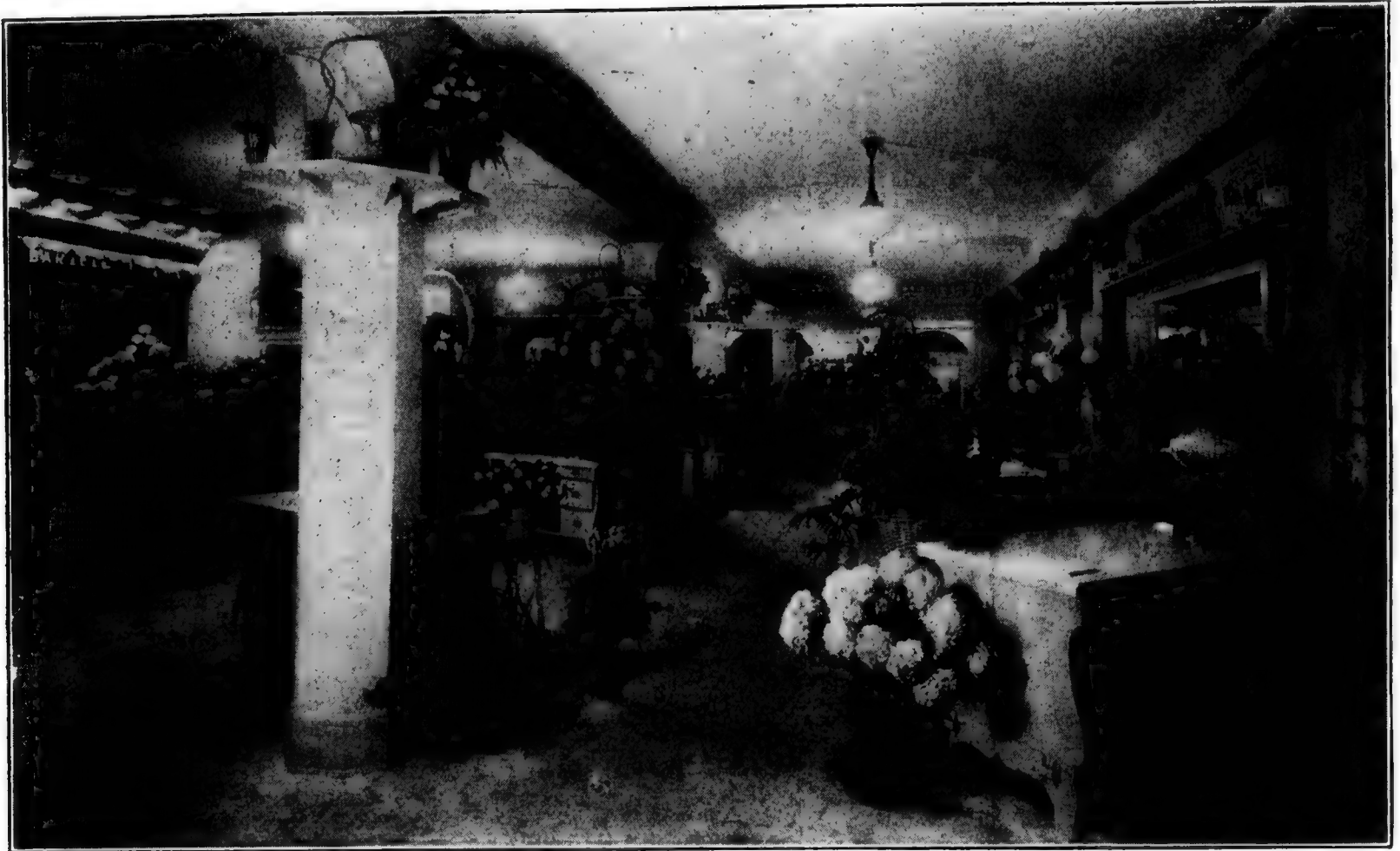
Giving Seattle a retail shop which will compare equally with anything on the Pacific coast, and one which travelers say would do credit to any American city, the Woodlawn Flower Shop is established in its new location, at Second avenue and Union street, in the heart of the retail district. This marks the third enlargement for this shop in a few years, during which time the business has developed from a market stand to one of the largest organizations on the whole Pacific coast.

The new location has a frontage of thirty feet on Second avenue. There are 108 feet on the other side, with a large display window on one side and three adequate spaces on the Union street front. Under the store is a working basement, 60x108 feet. The latter is served by two outside entrances and a freight and passenger elevator.

The first feature of the new store to attract attention is the Second avenue display window, which was designed by



Upstairs Workroom in New Quarters of Woodlawn Flower Shop.



General View of Main Salesroom in New Store of Woodlawn Flower Shop, Seattle.

H. R. Munday to fit the local requirements. This is semi-octagonal in shape and is backed by mirrors of full height. The flooring is of white vitrolite and the outer wall is handled in verd antique marble. Probably the most unusual phase of this window, after its shape, is the fact that the glass panels are joined with cement instead of the usual brass bars. This allows an unbroken view of the window from any angle.

Attraction the Keynote.

Directly inside the door, and behind the window, is a small waiting section, attractively fitted out with wicker chairs and a settee, for the convenience of patrons. The doorway has been attractively arched, giving the long interior of the shop an attractive frame, as viewed from the runway beside the window. This gives a straight vista through one side of the shop to a matched arch doorway into the upstairs workroom.

The walls of the shop have been finished throughout in a cream ivory, the brilliant lighting on the flowers being figured to produce the needed color contrast in the main salesroom. Four square pillars divide this room and these have been used to set in shelves for the display of baskets. Similar shelving is seen on one side wall. The service desks, shown in an accompanying illustration, are painted in cream ivory also and are topped with spotless vitrolite. On the Union street side of the shop, between the display windows, have been installed two specially glassed-in cabinets for the display of novelty baskets, wedding bouquets and other specialties.

Space-Savers.

The rear of this main room is occupied by the office, upstairs refrigerator and the main floor workroom, as pictured in the illustration on page 36. The

refrigerator is set in the dividing wall between the office and workroom, with the glass side opening onto the main salesroom, affording more display space. Adjacent to the Union street entrance, which has an attractive curving stairway leading to the street level, is placed a private office, and behind this is the bookkeeping room. One space-saving feature here is the placing of a small safe under the stairway, giving the private office use of this appliance with no loss of floor space. The main floor workroom, opening directly into the shop, is kept as clean and neat as the average shop. A stairway leads directly from this to the basement salesroom, where storage space, a paint room, a decorators' room and a large workroom are provided.

Lighting as a trade drawer has been especially featured in this shop. In the main display window are twenty 100-watt lights, with ceiling sockets for the reproduction of interiors, a number of wall sockets and attachments for three large spot lights. The Union street windows have eighteen 100-watt lights and in the shop proper are a number of 300-watt lights.

Half-Dozen Points Gained.

Other novelty features include an inlet and outlet for water in the main window and special storage bins and racks in the basement workroom. Here the knockdown boxes are kept in large bins and on the top of each of these are set three shelves to hold a stock of made-up boxes.

"Everything in the new store has been handled in the light of one of six points," says Harry A. Crouch, proprietor of the Woodlawn Flower Shop. "Location, window display, flowers, proper lighting, competent artists and service are what we are using to bring

business. Location means that the shop is where the crowds naturally congregate and window display is the lure we use to talk to these crowds. Window displays of flowers say to every passer-by our message in its fullest form. For the interior, we know that proper lighting and flowers mean a favorable impression, since a light, airy shop shows stock to the best advantage. Artists and service are the means used to impress the customer after these other factors have attracted him and to hold his business interest. 'Say It with Flowers,' from the retailer's standpoint, means presentation of his stock at all times in the best light possible."

More than 10,000 visitors were handled during the opening day, and since then many thousands of others have called. A window card, prominently displayed, calls attention to the fact that "Visitors Are Always Welcome."

M. M.

CARE OF REX BEGONIAS.

Will you give me some advice as to taking care of Rex begonias and other large-leaved begonias during the winter? I am having bad fortune with them and I do not know whether the temperature in my house is wrong or not.

E. J. W.—Mich.

Rex begonias require some shade and a fairly moist house. A temperature in winter of 55 to 60 degrees at night is better than 10 degrees lower. Contrary to common belief, overhead spraying on clear, warm days is beneficial. If you plant them below your benches, where they will be frequently damped over, they will luxuriate. They prefer a light, well-drained soil to a heavy one.

C. W.

Geraniums

GERANIUMS FOR CHRISTMAS.

I have some fine, well branched red geraniums, which I have just lifted from the field and potted in 5-inch and 6-inch pots. I desire to have these flower for the Christmas trade. They were kept disbudded all summer. When shall I let the buds form in order to have blooms at the proper time? Would a light dressing of bone meal be beneficial about the time they are coming into bloom? Are these popular as Christmas plants? H. D. H.—O.

You will not have much success with geraniums lifted from the field as holiday plants. Pot-grown plants are the only kind to use and these should now be in their flowering pots, which, as I grow them, are 6-inch. Disbudding on plants wanted in bloom for Christmas is discontinued after November 1, and the plants, when well established in the pots, appreciate a light top-dressing of bone or similar fertilizer to tone them up.

Seeing that you are depending on lifted stock, you must face a heavy loss of foliage and it is doubtful whether the plants will be in presentable condition at Christmas, no matter how well you care for them. Do not overwater your plants; never syringe them; pot them quite firmly, avoiding the use of any fresh animal manure. Give the plants full sunshine. An average night temperature of 48 to fifty degrees, as cool weather comes along, will suit them. Plenty of fresh air is what they want. To prevent the petals from damping, use care in watering and ventilating, especially in sunless, damp weather. A little fire heat, with some ventilation, should be given when we get cold weather. C. W.

DISEASED GERANIUMS.

I should like some information in regard to the cause of the disease that is affecting the geranium leaves sent you. We had several thousand plants last year that lost their leaves and so became unsalable. We planted them in the open field, but they have not recovered. The new leaves are spotted and more or less crippled. Our plants last year were good plants until we shifted them to 3½-inch pots. At that time I thought the trouble was due to a soil condition and that the plants would recover if they were planted out in the field. They seem to be affected by some sort of spot. Any suggestions as to a remedy for this will be greatly appreciated. J. F. C.—Wis.

If your stock is as bad as you describe, it would not be advisable or profitable to propagate or attempt to carry any of it over. It is quite doubtful whether any spraying or course of treatment would render the plants clean. It would certainly be advisable to discard your entire stock and start

anew with clean plants. The diseases causing loss of foliage are many. Outdoors they are usually due to unfavorable climatic conditions. Indoors, temperature, moisture in the atmosphere, watering, spraying, feeding and ventilation must be considered.

Speaking generally, zonal geraniums succeed best and flower most freely when quite firmly potted. They do not do well in any compost which contains any rather fresh animal manure. Old, well decayed and broken-up cow manure is safe. Fine bone at the rate of a 4-inch pot to a bushel of compost is a safe food. It helps to build up a stocky, short-jointed plant, which will bloom freely. Much animal manure, much water and injudicious feeding will give large, green-leaved plants, which will flower sparsely. Geraniums do well with plenty of fresh air and abundant sunshine, and succeed best when kept a little on the dry side at the root. Spraying



USING BLOOD AND BONE.

Will you advise me as to what proportion of blood and bone I should use on carnation benches? The benches are 120 feet long, five feet wide and six inches deep. The plants are spaced nine and one-half inches and the soil is a light clay soil. In the past I have been feeding the plants liquid cow manure about every ten or twelve days. I started to feed the plants about the middle of January. As I shall have trouble in securing enough fresh cow manure, I shall be compelled to change to some other fertilizer. The benches were filled with new soil this last summer, using about thirty-five bushels of well rotted cow manure to each bench. How often should I use the blood and bone? R. E. M.—O.

Great care must be exercised in feeding carnations during the months of November, December and January. These are the dull months, during which growth is the slowest and the plants take up the least nourishment. During the fall months and in early spring the growth is more rapid and, on account of the stronger sunlight, more matured, with a consequent lesser danger from overfeeding. Before you apply any pulverized fertilizer, it would be well to apply a light mulch of rotted stable manure. This will prevent the fertilizer from washing when the benches are be-

over with a hose should not be done. Any plants showing diseased foliage should be carefully picked over, separated from other plants and given a dipping or spraying of a good fungicide. Above all, do not throw decayed leaves or rubbish in the paths or below the benches. Nothing is more likely to start the spread of fungoid affections of the leaves. C. W.

TROUBLE WITH TUBEROSES.

I have sent you a stalk of tuberose. Our tuberose of this variety, The Pearl, budded up well in the field, but they did not bloom well. Will you advise as to what is the trouble? F. C. P.—Ia.

It cannot be determined what the trouble with your tuberose has been. Some seasons a great many of The Pearl tuberose act in this way. It is probably due to some climatic condition and it is doubtful if it can be controlled. All you can do is to keep the ground clean, and, if it is dry, furnish the plants some water. A mulch of old manure helps tuberose a great deal. C. W.

Bristol, Va.—The night of October 30 a fire broke out in the building where the store of Fallon the Florist is located. Considerable damage was done to furniture and fixtures. Fortunately, there was not a large stock in the store at the time.

CARNATIONS

ing watered. It will also assist in decomposing the bone meal by keeping it moist after it is washed into the loose manure.

A medium handful of bone or blood and bone to each row halfway across a 5-foot bench is considered a fair application. Just how soon this should be repeated, depends on the condition of the growth and the season. If the plants lack in fiber, bone will help them, providing the weather is uniformly bright. If you have normal winter weather, this application will probably suffice until well into January. After that, exercise good judgment in applying bone and blood, sheep manure, poultry manure and acid phosphate, giving light doses as the plants seem to need them, and using one of these fertilizers at a time. A. F. J. B.

SPOTTED CARNATIONS.

I am sending some carnation leaves to you for your examination. Will you let me know what causes the spots on them? Is it a disease? If so, what remedies shall I use? J. B. S.—Wash.

The ruptures in the leaves submitted are probably caused by the punctures of both aphids and thrips. There is no danger of the trouble spreading after you get these pests under control. Keep your houses clean and spray regularly with one of the nicotine preparations and your plants will soon outgrow the effects of this injury. A. F. J. B.

EASTERN FLOWER SHOWS

SCRANTON FLOWER SHOW.

Exceeds Expectations.

The Scranton flower show given in the Scranton armory, Scranton, Pa., by the Scranton Florists' Club is a matter of credit to floriculture. The opening took place election day, with everything staged in fine shape and condition. The spacious room was filled with exquisite chrysanthemums, roses, carnations, orchids, pepper plants, cherries, begonias, palms, ferns, rhododendrons, evergreens, etc.

Tuesday night, November 8, there was a fairly large attendance. Of course, the election interfered somewhat with the attendance. Wednesday morning, November 9, opened up with cloudy weather and rain; this was bound to have an effect upon the attendance. In the afternoon, however, there was a much larger attendance than had been expected. The public school pupils were invited, to the age of 14 years, and they received potted evergreen plants, under the direction of the department of forestry, Lynn Emerick, state forester, being in charge. The afternoon of this day the judges, Anton Schultheis, College Point; Charles Totty, Madison, N. J.; Charles Grakelow, Philadelphia, Pa., and Leo Niessen, Philadelphia, Pa., well known in the trade, did their work in a most creditable manner, showing they were experts along this line.

In the evening a banquet was held on the dance floor of the armory. In this riot of beauty, 200 covers were laid at 5:30 p. m. The toastmaster was C. W. Baldwin, and he introduced the president, Edgar Louis Keuling. He, in turn, introduced a number of men and ladies who are presidents of the various civic organizations of this city. Mr. Keuling called on Anton Schultheis for a

toast. He responded with some reminiscences of the old times of the flower business in New York, referring to the saloon in Thirty-fourth street, when the men gathered at 5 a. m. and then disposed of their goods at wholesale. He then drew a contrast of the present-day conditions.

Charles Totty was then introduced as an expert grower of cut flowers and he delivered a message in a most pleasing and instructive manner. Leo Niessen explained the rise of the cut flower market. This was exceedingly interesting. Charles Grakelow, introduced as "Our Charlie," thrilled the florists with his eloquence. He complimented the florists of northeastern Pennsylvania on their putting before the public such a wonderful array.

Entertainment.

Later the meeting adjourned to take care of the incoming sight-seers, who enjoyed the evening of flowers and music. Music was by the Kiwanis Glee Club under the direction of President Edgar Louis Keuling, who is an active member of the Kiwanis Club. The attendance was on this day twice as large as that of the day before.

Thursday morning, November 10, opened with cloudy weather, with a few little spurts of rain, but the afternoon came out clear and cool and a large attendance appreciated the beauties of the queen of autumn. The evening was given over to the Knights Templar. It had to be an exceedingly large dance floor to accommodate this crowd. At 10 p. m. the grand march was held through the aisles of flowers.

Friday morning, November 11, the spacious center decorations of flowers were removed to the side walls, giving them a fine appearance. This day was given over to the American Legion.

In order that the public might visit the show the last day, the price in the afternoon was cut in half, being 25 cents. In the evening the American Legion held its annual ball, which was a gorgeous affair.

The show closed with the general feeling that the florists of this section of the state have made an impression. Not only shall we want to make it an annual affair, but the public at large has requested that this show be repeated yearly.

G. R. Clark, Sec'y.

LANCASTER FLOWER SHOW.

Many Exhibits.

A great flower show was staged in the Hiemanz auditorium, Lancaster, Pa., November 10 to 12, under the auspices of the Lancaster County Florists' Association. This was the third show given by the organization; the last one was staged five years ago. The attendance was exceedingly large and the auditorium was crowded throughout the three days. Special music by Lancaster's best talent, embracing harp, violin, piano and vocal solos, added a decided charm to the show. Seven tiny tots sang "Say It with Flowers," in such a manner that their act was admitted to be the gem of the program.

Among the exhibitors were Elmer J. Weaver, Charles M. Weaver, Rudolph Nagel, C. S. Loeffler, Willis B. Girvin, M. J. Brinton, Ira H. Landis, L. D. Landis, E. P. Hostetter, Thomas R. Fries, J. Rutter Hess, Walter P. Denlinger, Charles B. Herr, J. Wade Gayley, J. M. Zook, Joseph Clerico, A. F. Strickler, Fred Spinner, Miss Kate Long, Park Greenhouses, Robert C. Smallwood, A. N. Rohrer, F. Ruof & Sons and B. F. Barr & Co.

In the retailers' section were Mrs.



General View of Center Floor at Show Held by Scranton Florists Last Week.



Exhibit of A. L. Besancon Co. at the Scranton Show.

L. H. D. Moore, of the Rosery; Goldbach's Flower Shop, H. A. Schroyer, B. F. Barr & Co. and Suter, Bauman & Caldwell. All these had admirable displays, showing table decorations, brides' bouquets and all things pertaining to their line of work. Mrs. Goldbach's display had in it a real, live bride.

From Out of Town.

Among the out-of-town exhibitors were Clarence U. Liggit, Philadelphia; Hans Jepsen, Maywood, Ill.; Lord & Burnham Co., Irvington, N. Y.; King Construction Co., North Tonawanda, N. Y., and Florex Gardens, North Wales, Pa.

Elmer D. Smith & Co. sent a fine display of 1922 novelties in mums, which made a fine exhibit, always surrounded by admiring crowds.

Among the roses were vases of Golden Ophelia, Butterfly, American Legion, Premier, Columbia, Phantom and Pilgrim.

Joseph E. Widener, Philadelphia, sent a fine display of orchids. Strout's, Inc., Biddeford, Me., sent carnations, White Delight and Maine Sunshine; the former at the end of the show was in exceptionally fine shape, showing its wonderful keeping qualities. Elmer J. Weaver & Sons had an exhibit of chrysanthemums, large-flowering in pots, arranged in a group, which was exceptionally fine.

H. D. Rohrer's Sons showed cut large-flowering mums and pompons in eighty-two varieties. This exhibit was awarded a certificate of merit and the News-Journal cup.

Fred Ruof & Sons and Rudolph Nagel had exceptional displays of mums, as did also Suter, Bauman & Caldwell.

Charles M. Weaver showed fifty varieties of pompons and sweet peas, which included Mrs. Harding, blue, and Burpee's Orange, not yet disseminated. Albert M. Herr showed a fine display of the newest pompons.

To Whom Credit Is Due.

The committee in charge was composed of B. F. Barr, chairman; Elmer J. Weaver, Lemon S. Landis, Jack Moore, A. F. Strickler, Walter Markley, Albert M. Herr, Harry K. Rohrer, Charles B. Herr and Maurice Brinton. The officers of the Lancaster County Florists' Club are: President, Willis B. Girvin; vice-president, B. F. Barr; secretary, Albert M. Herr, and treasurer, Harry K. Rohrer.

A large amount of the success of the

show is due to the ladies. Among those who took an active part were Mrs. B. F. Barr, Mrs. Albert M. Herr, Mrs. Ira Landis, Mrs. H. K. Rohrer, Mrs. J. Wade Gayley, Mrs. A. F. Strickler, Miss May Brennehan, Mrs. L. B. Landis and a number of others.

The judges were S. S. Pennock, of Philadelphia; J. C. Bauder, Reading, Pa., and Charles Uttley, Harrisburg. In the amateur department the following ladies from Lancaster helped: Mrs. J. L. Brown, Mrs. John L. Atlee and Mrs. John A. Nauman.

In the history of the Lancaster club there was never a finer spirit of co-operation and fellowship among the members than was shown in arranging this most successful show. H. K. R.

PROVIDENCE SHOW.

Chrysanthemums the Feature.

The Rhode Island Horticultural Society never had a finer chrysanthemum show than the one held in the spacious state armory in Providence, November 12 to 15. A number of other organizations combined to make this an extensive and varied show, including the state board of agriculture, Rhode Island Market Gardeners' Association, Rhode Island Fruit Growers' Association, Chamber of Commerce, Rhode Island State College, farm bureau, etc. Many

thousands of visitors attended each day and admired the fine floral display, as well as the extensive and finely arranged displays of fruit and vegetables.

Cut chrysanthemums were exceptionally fine, and competition was spirited in all the classes, about twenty-four in number. Remarkably fine flowers were shown by Frederick S. Peck, Barrington, R. I., John S. Doig, gardener; Warwick Greenhouses and John McRae, to whom the bulk of the prizes were awarded. There were many fine vases of William Turner, Yellow Turner and other fine exhibition sorts.

For the best group of palms, foliage and flowering plants Eugene McCarron, Providence, was a good first, and Potter & Aiken, of the Colonial Flower Shop, second. For a circular group of chrysanthemums and foliage plants Scott Greenhouses, Providence, led, followed by Frederick S. Peck.

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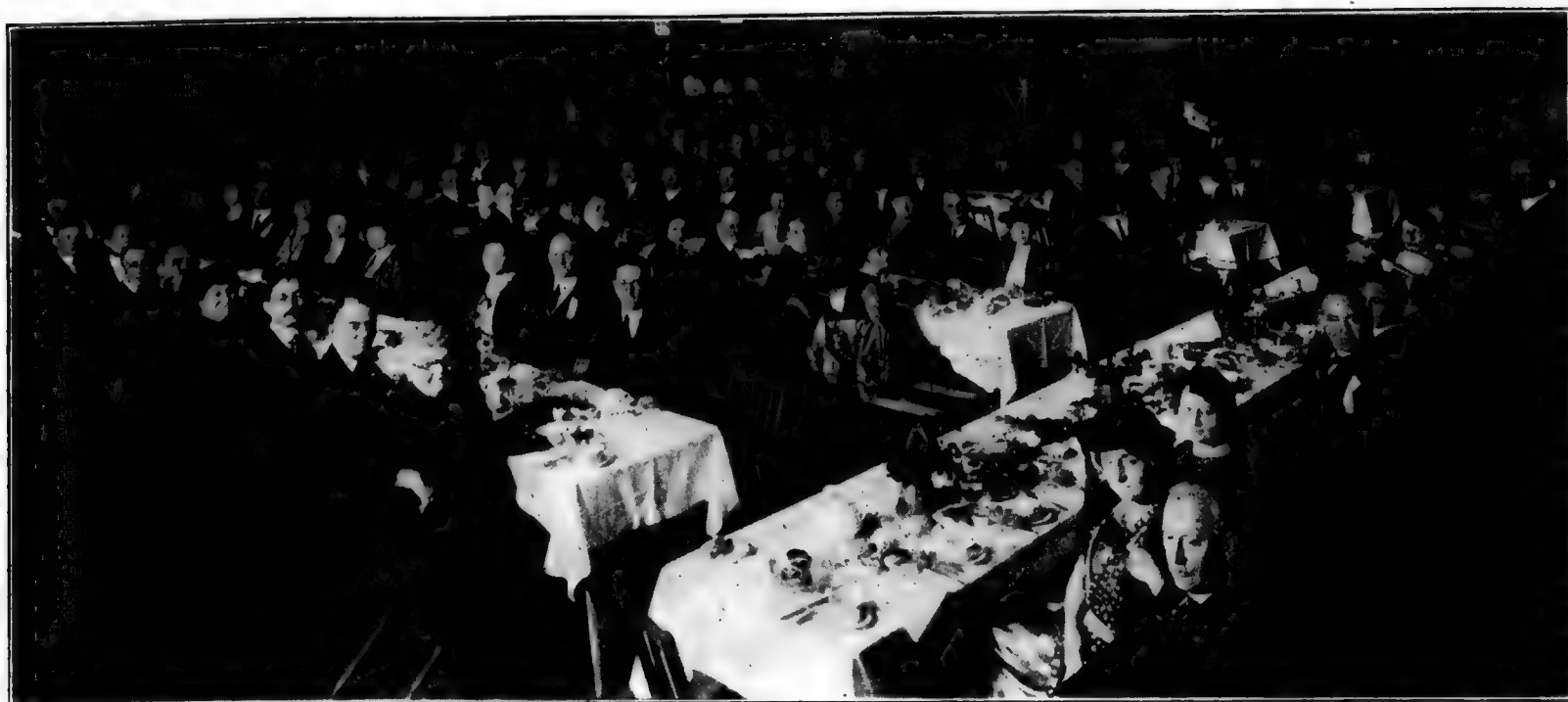
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Exhibit of A. L. Besancon Co. at the Scranton Show.

L. H. D. Moore, of the Rosery; Goldbach's Flower Shop, H. A. Schroyer, B. F. Barr & Co. and Suter, Bauman & Caldwell. All these had admirable displays, showing table decorations, brides' bouquets and all things pertaining to their line of work. Mrs. Goldbach's display had in it a real, live bride.

From Out of Town.

Among the out-of-town exhibitors were Clarence U. Liggit, Philadelphia; Hans Jepsen, Maywood, Ill.; Lord & Burnham Co., Irvington, N. Y.; King Construction Co., North Tonawanda, N. Y., and Florex Gardens, North Wales, Pa.

Elmer D. Smith & Co. sent a fine display of 1922 novelties in mums, which made a fine exhibit, always surrounded by admiring crowds.

Among the roses were vases of Golden Ophelia, Butterfly, American Legion, Premier, Columbia, Phantom and Pilgrim.

Joseph E. Widener, Philadelphia, sent a fine display of orchids. Strout's, Inc., Biddeford, Me., sent carnations, White Delight and Maine Sunshine; the former at the end of the show was in exceptionally fine shape, showing its wonderful keeping qualities. Elmer J. Weaver & Sons had an exhibit of chrysanthemums, large-flowering in pots, arranged in a group, which was exceptionally fine.

H. D. Rohrer's Sons showed cut large flowering mums and pompons in eighty-two varieties. This exhibit was awarded a certificate of merit and the News-Journal cup.

Fred Ruof & Sons and Rudolph Nagel had exceptional displays of mums, as did also Suter, Bauman & Caldwell.

Charles M. Weaver showed fifty varieties of pompons and sweet peas, which included Mrs. Harding, blue, and Burpee's Orange, not yet disseminated. Albert M. Herr showed a fine display of the newest pompons.

To Whom Credit Is Due.

The committee in charge was composed of B. F. Barr, chairman; Elmer J. Weaver, Lemon S. Landis, Jack Moore, A. F. Strickler, Walter Markley, Albert M. Herr, Harry K. Rohrer, Charles B. Herr and Maurice Brinton. The officers of the Lancaster County Florists' Club are: President, Willis B. Girvin; vice-president, B. F. Barr; secretary, Albert M. Herr, and treasurer, Harry K. Rohrer.

A large amount of the success of the

show is due to the ladies. Among those who took an active part were Mrs. B. F. Barr, Mrs. Albert M. Herr, Mrs. Ira Landis, Mrs. H. K. Rohrer, Mrs. J. Wade Gayley, Mrs. A. F. Strickler, Miss May Breneman, Mrs. L. B. Landis and a number of others.

The judges were S. S. Pennock, of Philadelphia; J. C. Bauder, Reading, Pa., and Charles Uttley, Harrisburg. In the amateur department the following ladies from Lancaster helped: Mrs. J. L. Brown, Mrs. John L. Atlee and Mrs. John A. Nauman.

In the history of the Lancaster club there was never a finer spirit of co-operation and fellowship among the members than was shown in arranging this most successful show. H. K. R.

PROVIDENCE SHOW.

Chrysanthemums the Feature.

The Rhode Island Horticultural Society never had a finer chrysanthemum show than the one held in the spacious state armory in Providence, November 12 to 15. A number of other organizations combined to make this an extensive and varied show, including the state board of agriculture, Rhode Island Market Gardeners' Association, Rhode Island Fruit Growers' Association, Chamber of Commerce, Rhode Island State College, farm bureau, etc. Many

thousands of visitors attended each day and admired the fine floral display, as well as the extensive and finely arranged displays of fruit and vegetables.

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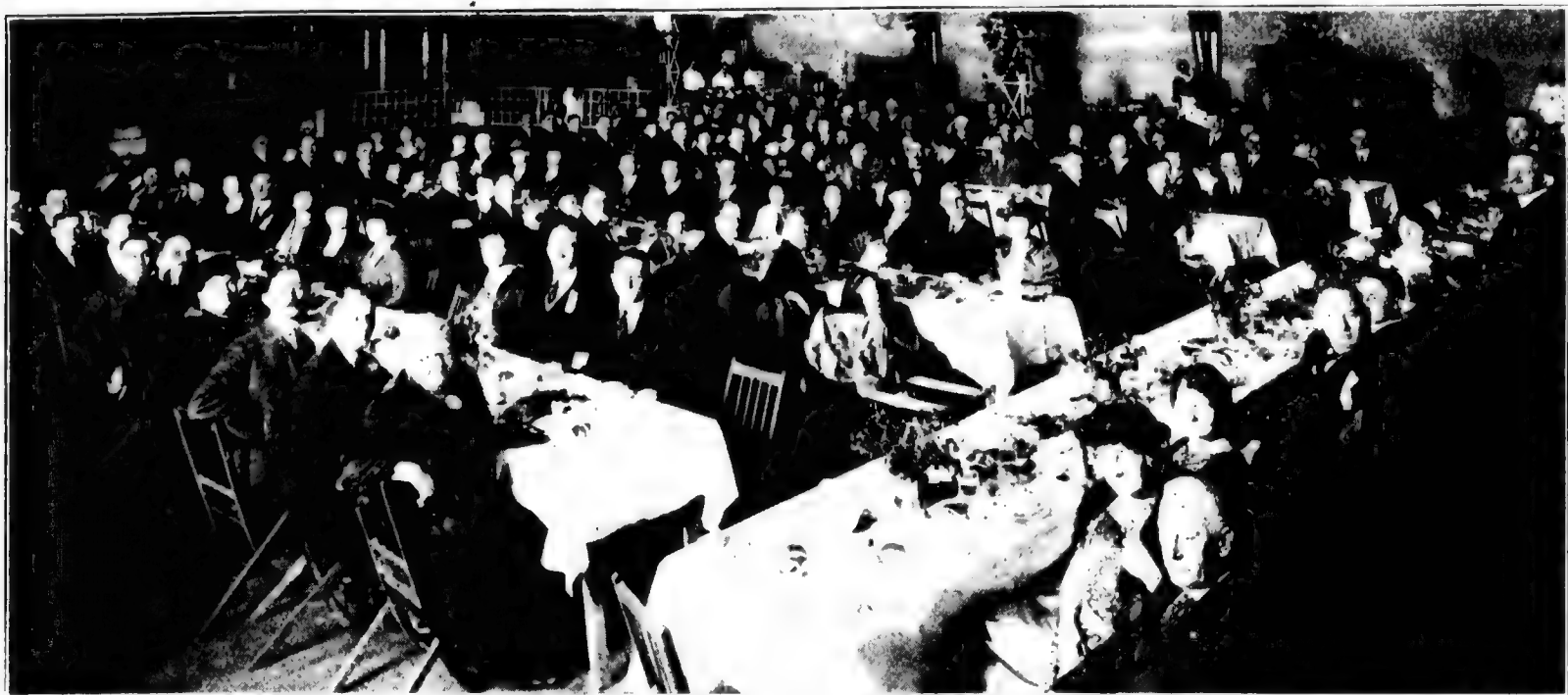
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AMERICAN ORCHID SOCIETY.

Trustees' Meeting.

A meeting of the trustees of the American Orchid Society was held at the American Museum of Natural History, New York city, Friday, November 4, with nine members present.

Besides the left-over business of the last meeting, much new work was taken up. It was generally agreed that the society's premier award should be a

gold medal and a committee was appointed to make a report on suitable awards and rules and regulations for governing the same. It was also decided that only experts should be engaged as judges.

An exhaustive list of native orchids, prepared by Oakes Ames, was submitted, which is considered the most complete list ever made, and the society passed an appreciative vote of thanks to Mr. Ames for allowing the society the use of such a comprehensive list, which could not be obtained from any other source, Mr. Ames having the most complete native orchid library in existence.

Some interesting reminiscences on orchid collecting were related by John E. Lager, Louis Burk and Joseph A. Manda in their attempts to locate orchids in their native habitats.

Several important matters, incident to the proposed publication on "Native Orchids," to be issued by the society, came up for discussion and the outlook for a book worthy of the object in view is promising and it will be appreciated

arrangements for the meetings and the flower show.

Local Committees.

The Hartford Florists' Club has appointed the following chairmen of committees: General chairman, Wallace Pierson; superintendent of show, N. C. Osborn; hall, J. F. Coombs; publicity, George F. Lane; banquet, Joseph McManus; finance, Wallace Thomson; hotel, Andrew Welch; transportation, J. A. Brodrib.

Joseph McManus, chairman of the banquet committee, said that the annual banquet of the national club in convention here and the local club will be held at the Bond hotel and the decorations for this function will exceed anything ever seen. The women accompanying the visitors are to be entertained by the following committee of Hartford women: Mrs. Joseph McManus, Mrs. Ellen Welch, Mrs. J. A. Brodrib, Mrs. Charles Coite and Mrs. Wallace R. Pierson.
C. B. M.

AROUND THE WORLD?

Some months ago The Review published an item regarding what the late Ralph M. Ward said about the florists of the United States making a trip around the world. The article stated that he strongly advised such an excursion.

Personally, I think the idea a good one. Why not start the stone rolling? Let someone appoint himself a committee to ascertain the probable cost of chartering a suitable steamer. Then one could determine the individual cost on a basis of a party of, say, 100 or 200. There are a number of well informed men in the trade who are so situated that they could easily give the information.
S. C. Templin.

REVIEWING SUCCESSFUL SHOW.

Pearson Points Out Profit.

The success of the flower show held in conjunction with the Uptown Chicago Exposition, at the Broadway Armory, Chicago, November 1 to 5, was due primarily to H. D. Schiller, the president of the exposition association. Being a florist, he thought of flowers as an additional attraction to the public. Mr. Schiller set about securing the space that he thought would be adequate for a flower show of this kind, it being the first time that an exposition of this kind with a flower show in conjunction had been attempted in an outlying district of Chicago. No one knew as to its possible success or failure, but everyone in charge worked and hoped for its success.

November 1, the opening day, 19,000 visitors attended the show. Saturday night, when the doors closed, over 100,000 persons had seen the show. Its success had been greater than the fondest expectations of its promoters. While the flower show, owing to the brief time for preparation, the novelty of such a venture, the lack of an organization existing for its promotion and exhibits being secured for most part by solicitation of indefinite quantities of stock, was not of the quality or magnitude that would do justice to the florists' industry, yet it was evident from the attention the public gave to the flowers

by the members when issued by the committee appointed for that purpose.

Officers for the coming year were nominated, to be voted on at the annual meeting. Alfred J. Loveless, Sec'y.

CARNATION CONVENTION.

Hartford Florists Plan.

It is expected by Hartford florists that visitors to the number of 400 will attend the convention of the American Carnation Society next January from various parts of the country. The headquarters will be at the new Bond hotel. The exhibition is to last three days and the public will be admitted free after 6 p. m. the first day. N. C. Osborn, vice-president of the American Carnation Society, will be superintendent of the show. Wallace R. Pierson is chairman of the general committee in charge of the

that they were the most popular thing exhibited at the show.

Flowers Got Most Attention.

At times the hall was too crowded for the visitors to move about and see all the booths of exhibits, but at such times the flowers received almost undivided attention, as they occupied the center space of the center row of booths. The growers and wholesalers were most liberal in furnishing plants and flowers, so that the allotted space was not sufficient for their staging. Fortunately, most of the exhibitors in the center booths were banks and business associations, who had no merchandise to show. Tables were placed in their booths and used for displaying flowers. At the front entrance was a space 6x75 feet all used for floral display. The result of this was that the center of the hall looked like a bower of flowers. Judging by the many comments and exclamations of how beautiful the flowers were, they must have made a deep impression on the visitors and surely made new flower buyers, for no one who saw how the spectators enjoyed them and heard the remarks of admiration can refuse to believe that those in attendance will soon be flower buyers.

Best Advertising Copy.

From my observations, I am convinced that the flowers made a deeper and a more lasting impression than the most eloquent copy ever written for a florist's advertisement. It was also noted that many visitors got out their notebooks and wrote down the names of plants and flowers; also asked numerous questions pertaining to their care and culture. Flowers made up as they are sold to the public were shown, so that the visitors could select just what they would want for their next occasion.

Baskets of mums, pompons, roses and carnations were on display. Corsages, colonial bouquets and a bride's shower bouquet of lily of the valley attracted much attention, as did also a bridesmaid's bouquet of sweet peas and roses, and corsages of sweet peas, roses, valley and orchids. All were admired. Many were the maidens who inspected the

wedding flowers most minutely, as though occasion for their use was not far away.

Advantage Should Not Be Lost.

In concluding these observations on a flower show in connection with exhibits of other merchandise, I am convinced of the fact that such opportunities should be taken advantage of whenever presented. There is the advantage of the crowds who come to see other exhibits, who possibly would not come to a flower show, and there is not the expense of a professional flower show. The stock is easily obtained, because it does not have to be in the specimen or prize-winning class. But the great advertising value lies in the fact that we are exhibiting alongside of other merchandise that is always in competition with ours, and the public is so captivated by

the flowers that only scant attention is given to the other exhibits. Only by intimate comparison with other merchandise do flowers show their true value as a birthday gift, as a token of love and esteem, as condolence to the sorrowing and as a gift supreme for all occasions.

The space used for the flower exhibit was donated by the exposition association. Other expenses amounted to about \$300. The cut flowers on display and used for making up were estimated at market value to be about \$800.

Peter Pearson.

"REGARDING PRISCILLA."

A. N. Pierson, Inc., Cromwell, Conn., and the Montgomery Co., Hadley, Mass., announce that they have withdrawn the rose, Montgomery's Priscilla, and that it will not be disseminated. This is a most unusual step, especially as over 150,000 plants already have been sold and a large amount of stock had been worked up because of the expectation of filling orders from all parts of the United States.

The reason why Priscilla has been withdrawn is that growers who have been testing it, at the request of the disseminators, have reported that they did not find the color satisfactory and that the flower lacks substance. This was not the belief of the originators and disseminators, but they bow to the will of the majority.

Such a step is heartily to be commended. Whether or not Priscilla would have proved satisfactory in the hands of the average rose grower, its withdrawal will go far toward strengthening confidence and the immediate loss of sales will be reflected in increased sales whenever these disseminators are ready to place another variety on the market.

Hartford, Conn.—Kenneth T. Mackay announced in the local press the opening of his flower store at 328 Asylum street. The opening occurred October 29. The public was invited to attend.



Frank Oechslin's Plant Exhibit, Prize-Winner at Uptown Chicago Show.



Prize-Winning Cut Flower Display, Staged by Poehlmann Bros. Co.

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holding the prize-winning bouquet at the flower show recently held in that city. Mr. Wright's exhibit was frequently changed during the period of the show and the firm took many prizes for table decorations, bouquets and baskets. All the money taken in prizes was handed over to the staff by Mr. Wright as an appreciation of their good work at all times.

AMERICAN ORCHID SOCIETY.

Trustees' Meeting.

A meeting of the trustees of the American Orchid Society was held at the American Museum of Natural History, New York city, Friday, November 4, with nine members present.

Besides the left-over business of the last meeting, much new work was taken up. It was generally agreed that the society's premier award should be a

gold medal and a committee was appointed to make a report on suitable awards and rules and regulations for governing the same. It was also decided that only experts should be engaged as judges.

An exhaustive list of native orchids, prepared by Oakes Ames, was submitted, which is considered the most complete list ever made, and the society passed an appreciative vote of thanks to Mr. Ames for allowing the society the use of such a comprehensive list, which could not be obtained from any other source, Mr. Ames having the most complete native orchid library in existence.

Some interesting reminiscences on orchid collecting were related by John E. Lager, Louis Burk and Joseph A. Manda in their attempts to locate orchids in their native habitats.

Several important matters, incident to the proposed publication on "Native Orchids," to be issued by the society, came up for discussion and the outlook for a book worthy of the object in view is promising and it will be appreciated

arrangements for the meetings and the flower show.

Local Committees.

The Hartford Florists' Club has appointed the following chairmen of committees: General chairman, Wallace Pierson; superintendent of show, N. C. Osborn; hall, J. F. Coombs; publicity, George F. Lane; banquet, Joseph McManus; finance, Wallace Thomson; hotel, Andrew Welch; transportation, J. A. Brodrib.

Joseph McManus, chairman of the banquet committee, said that the annual banquet of the national club in convention here and the local club will be held at the Bond hotel and the decorations for this function will exceed anything ever seen. The women accompanying the visitors are to be entertained by the following committee of Hartford women: Mrs. Joseph McManus, Mrs. Ellen Welch, Mrs. J. A. Brodrib, Mrs. Charles Coite and Mrs. Wallace R. Pierson. C. B. M.

AROUND THE WORLD?

Some months ago The Review published an item regarding what the late Ralph M. Ward said about the florists of the United States making a trip around the world. The article stated that he strongly advised such an excursion.

Personally, I think the idea a good one. Why not start the stone rolling? Let someone appoint himself a committee to ascertain the probable cost of chartering a suitable steamer. Then one could determine the individual cost on a basis of a party of, say, 100 or 200. There are a number of well informed men in the trade who are so situated that they could easily give the information. S. C. Templin.

REVIEWING SUCCESSFUL SHOW.

Pearson Points Out Profit.

The success of the flower show held in conjunction with the Uptown Chicago Exposition, at the Broadway Armory, Chicago, November 1 to 5, was due primarily to H. D. Schiller, the president of the exposition association. Being a florist, he thought of flowers as an additional attraction to the public. Mr. Schiller set about securing the space that he thought would be adequate for a flower show of this kind, it being the first time that an exposition of this kind with a flower show in conjunction had been attempted in an outlying district of Chicago. No one knew as to its possible success or failure, but everyone in charge worked and hoped for its success.

November 1, the opening day, 19,000 visitors attended the show. Saturday night, when the doors closed, over 100,000 persons had seen the show. Its success had been greater than the fondest expectations of its promoters. While the flower show, owing to the brief time for preparation, the novelty of such a venture, the lack of an organization existing for its promotion and exhibits being secured for most part by solicitation of indefinite quantities of stock, was not of the quality or magnitude that would do justice to the florists' industry, yet it was evident from the attention the public gave to the flowers

by the members when issued by the committee appointed for that purpose.

Officers for the coming year were nominated, to be voted on at the annual meeting. Alfred J. Loveless, Sec'y.

CARNATION CONVENTION.

Hartford Florists Plan.

It is expected by Hartford florists that visitors to the number of 400 will attend the convention of the American Carnation Society next January from various parts of the country. The headquarters will be at the new Bond hotel. The exhibition is to last three days and the public will be admitted free after 6 p. m. the first day. N. C. Osborn, vice-president of the American Carnation Society, will be superintendent of the show. Wallace R. Pierson is chairman of the general committee in charge of the

that they were the most popular thing exhibited at the show.

Flowers Got Most Attention.

At times the hall was too crowded for the visitors to move about and see all the booths of exhibits, but at such times the flowers received almost undivided attention, as they occupied the center space of the center row of booths. The growers and wholesalers were most liberal in furnishing plants and flowers, so that the allotted space was not sufficient for their staging. Fortunately, most of the exhibitors in the center booths were banks and business associations, who had no merchandise to show. Tables were placed in their booths and used for displaying flowers. At the front entrance was a space 6x75 feet all used for floral display. The result of this was that the center of the hall looked like a bower of flowers. Judging by the many comments and exclamations of how beautiful the flowers were, they must have made a deep impression on the visitors and surely made new flower buyers, for no one who saw how the spectators enjoyed them and heard the remarks of admiration can refuse to believe that those in attendance will soon be flower buyers.

Best Advertising Copy.

From my observations, I am convinced that the flowers made a deeper and a more lasting impression than the most eloquent copy ever written for a florist's advertisement. It was also noted that many visitors got out their notebooks and wrote down the names of plants and flowers; also asked numerous questions pertaining to their care and culture. Flowers made up as they are sold to the public were shown, so that the visitors could select just what they would want for their next occasion.

Baskets of mums, pompons, roses and carnations were on display. Corsages, colonial bouquets and a bride's shower bouquet of lily of the valley attracted much attention, as did also a bridesmaid's bouquet of sweet peas and roses, and corsages of sweet peas, roses, valley and orchids. All were admired. Many were the maidens who inspected the

wedding flowers most minutely, as though occasion for their use was not far away.

Advantage Should Not Be Lost.

In concluding these observations on a flower show in connection with exhibits of other merchandise, I am convinced of the fact that such opportunities should be taken advantage of whenever presented. There is the advantage of the crowds who come to see other exhibits, who possibly would not come to a flower show, and there is not the expense of a professional flower show. The stock is easily obtained, because it does not have to be in the specimen or prize winning class. But the great advertising value lies in the fact that we are exhibiting alongside of other merchandise that is always in competition with ours, and the public is so captivated by

the flowers that only scant attention is given to the other exhibits. Only by intimate comparison with other merchandise do flowers show their true value as a birthday gift, as a token of love and esteem, as condolence to the sorrowing and as a gift supreme for all occasions.

The space used for the flower exhibit was donated by the exposition association. Other expenses amounted to about \$300. The cut flowers on display and used for making up were estimated at market value to be about \$800.

Peter Pearson.

"REGARDING PRISCILLA."

A. N. Pierson, Inc., Cromwell, Conn., and the Montgomery Co., Hadley, Mass., announce that they have withdrawn the rose, Montgomery's Priscilla, and that it will not be disseminated. This is a most unusual step, especially as over 150,000 plants already have been sold and a large amount of stock had been worked up because of the expectation of filling orders from all parts of the United States.

The reason why Priscilla has been withdrawn is that growers who have been testing it, at the request of the disseminators, have reported that they did not find the color satisfactory and that the flower lacks substance. This was not the belief of the originators and disseminators, but they bow to the will of the majority.

Such a step is heartily to be commended. Whether or not Priscilla would have proved satisfactory in the hands of the average rose grower, its withdrawal will go far toward strengthening confidence and the immediate loss of sales will be reflected in increased sales whenever these disseminators are ready to place another variety on the market.

Hartford, Conn.—Kenneth T. Mackay announced in the local press the opening of his flower store at 328 Asylum street. The opening occurred October 29. The public was invited to attend.



Frank Oechslin's Plant Exhibit, Prize-Winner at Uptown Chicago Show.



Prize-Winning Cut Flower Display, Staged by Poehlmann Bros. Co.

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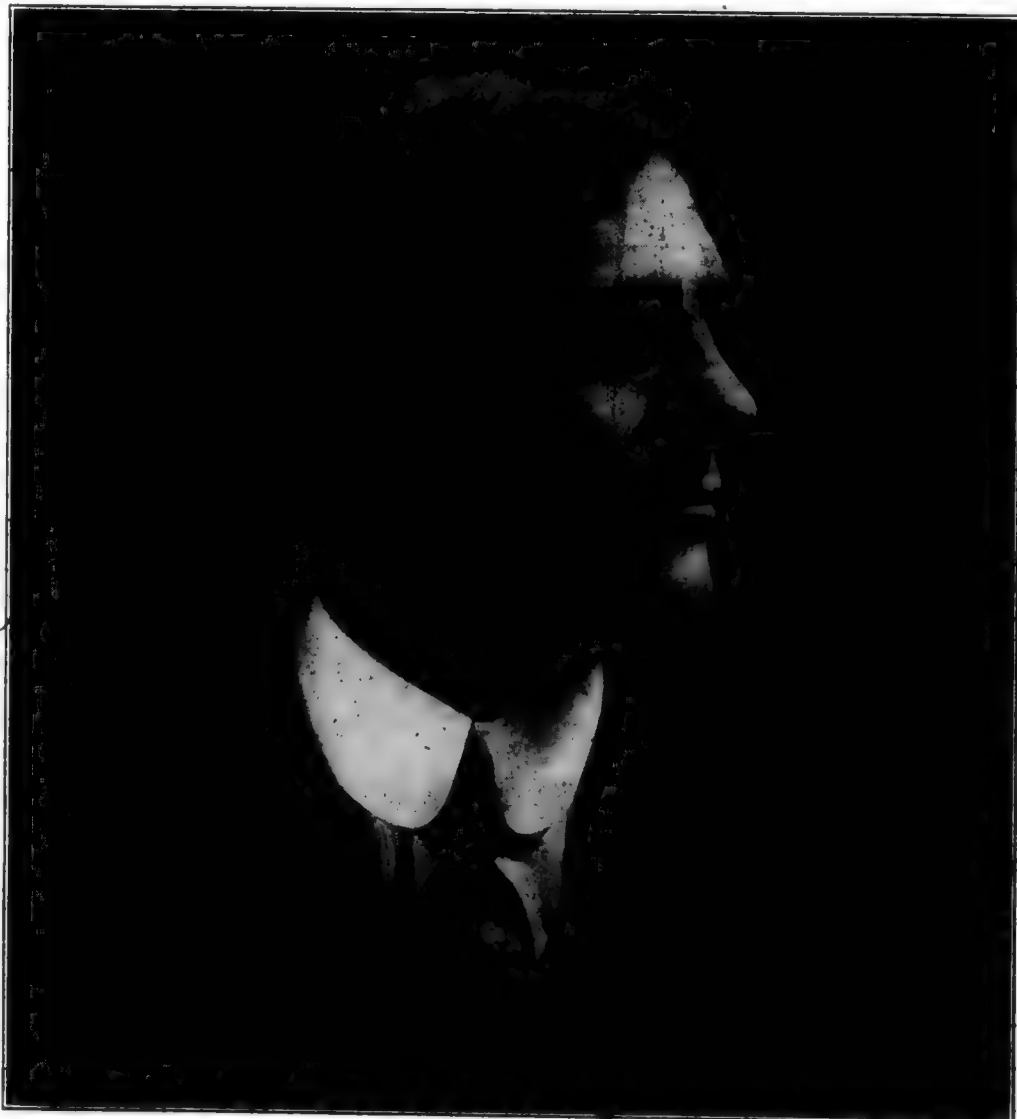
Rose America, from the E. G. Hill Co., Richmond, Ind., occupied center place. Vases of Whittier and Thanksgiving Pink mums were shown.

Also from Richmond came Angelus, the new white rose, and Amelia Gude, from the Fred H. Lemon Co.

The C. C. Pollworth Co., Milwaukee, showed fine, large-flowering mums, of the varieties Elberon, Odessa and Improved Pink Chieftain. Carnations Edna, White Delight and Mrs. C. W. Ward were good.

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A table of splendid cyclamens and



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(President of the Chrysanthemum Society of America.)

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Poehlmann Bros. Co. displayed large and fine vases of Columbia, Russell, Milady, Butterfly and Phantom roses and some lilies of the valley.

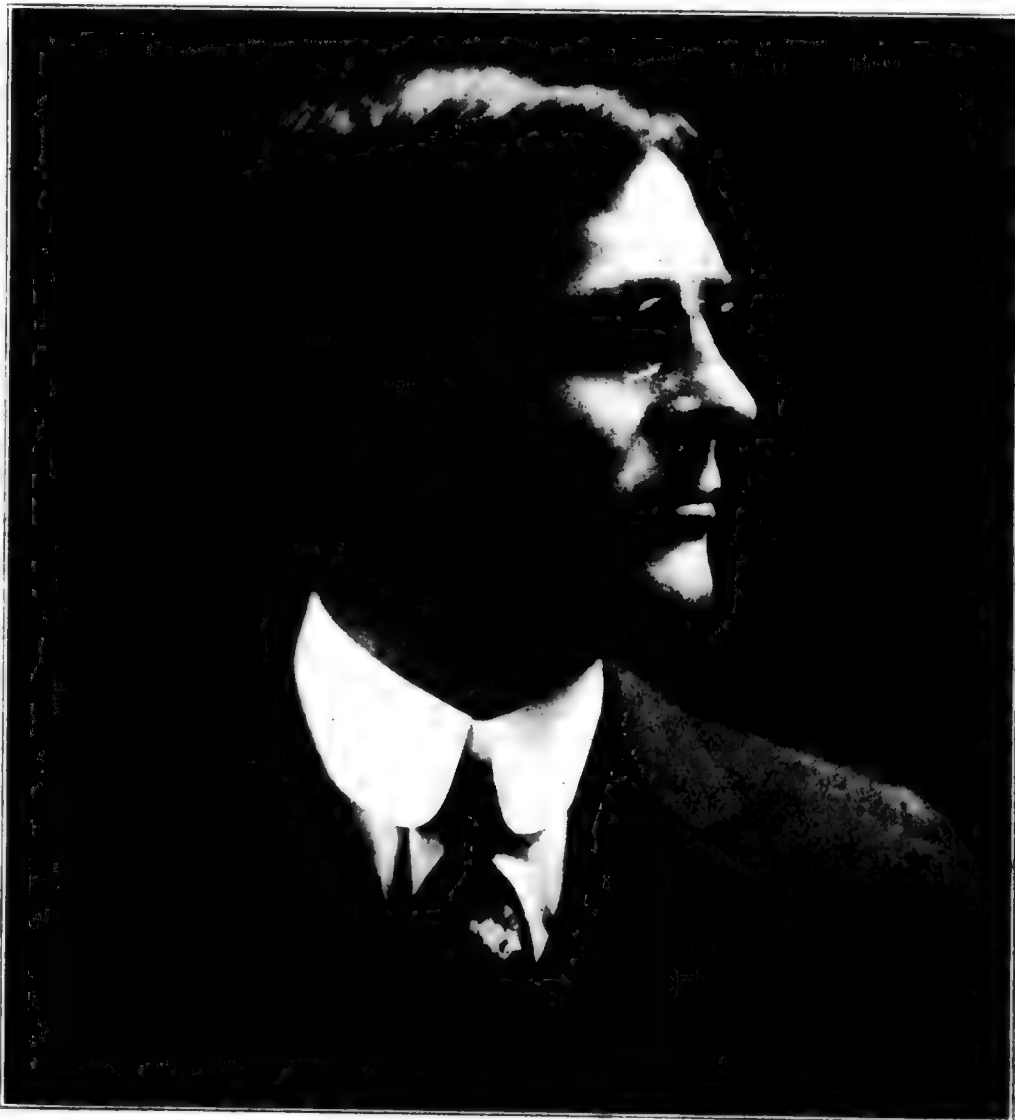
Rose America, from the E. G. Hill Co., Richmond, Ind., occupied center place. Vases of Whittier and Thanksgiving Pink mums were shown.

Also from Richmond came Angelus, the new white rose, and Amelia Gude, from the Fred H. Lemon Co.

The C. C. Pollworth Co., Milwaukee, showed fine, large-flowering mums, of the varieties Elberon, Odessa and Improved Pink Chieftain. Carnations Edna, White Delight and Mrs. C. W. Ward were good.

Four large vases of roses came from the Albert F. Amling Co., Maywood.

A table of splendid cyclamens and



S. S. Pennock.

(President of the Chrysanthemum Society of America.)

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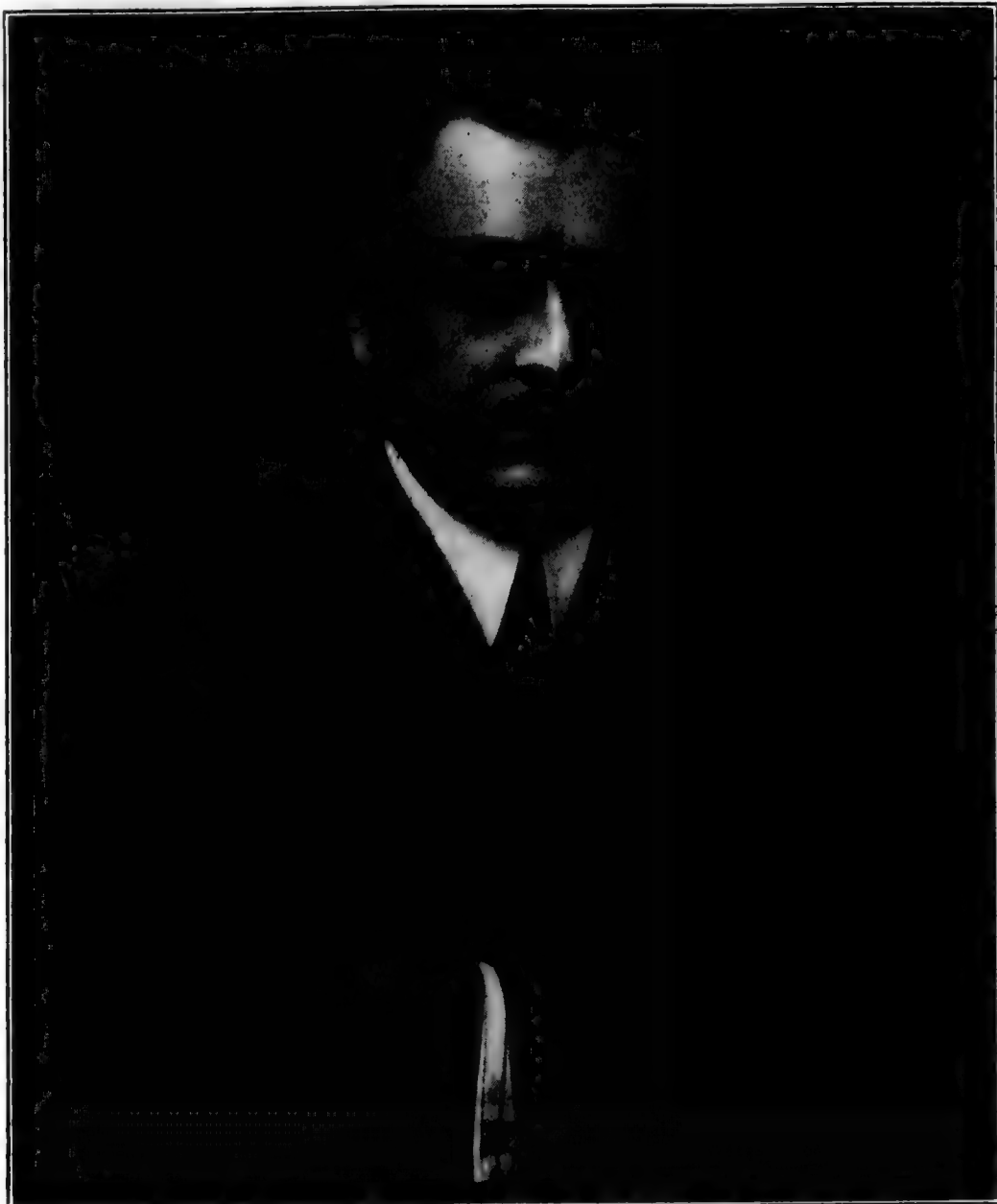
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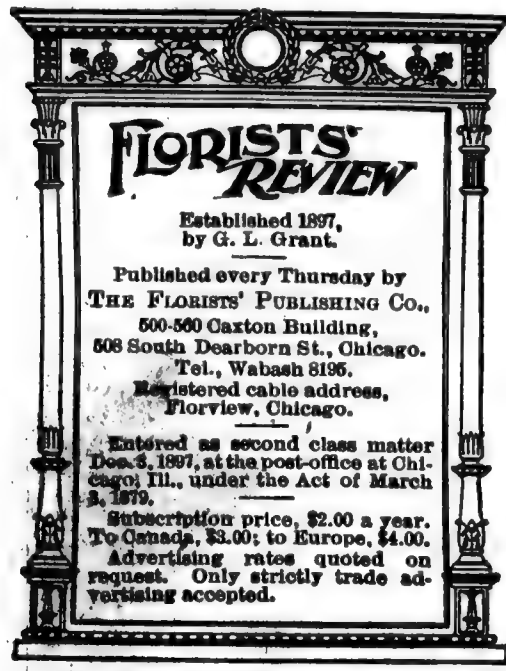
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RESULTS.

We give them. You get them.
We both have them.

GENERAL business is on the up-grade throughout the middle west, according to all reports.

JOHN COOK, Nestor among American rosarians, celebrated his eighty-eighth birthday anniversary at his home in Baltimore, November 16.

It is the general report and belief in the trade that retailers have not reduced their prices in proportion to the season's lower cost of stock in the wholesale markets.

COMPENSATIONS come with all conditions. If the public is not able to buy so many flowers as formerly, the inhabitants of many cities are seeing better flower shows than they have witnessed in several years previous.

REDUCTIONS in transcontinental freight rates which affect glass, iron and steel, benefiting western growers who plan additions to their ranges, have been announced by western lines, subject to concurrence by eastern roads.

SEND The Review a copy of your Armistice day advertising, a clipping of your newspaper advertisement or a copy of the folder you sent out. Some already received show excellent work done to push this new flower day.

THE jewelers have at last found their slogan. "Gifts that last," they advertise. Presumably they are not knocking candy or flowers, but we would better not let up on our admonition to the public to "Say It with Flowers."

ALL material intended for the November 24 issue of The Review should be mailed early, since the Thanksgiving holiday makes it necessary to go to press a day earlier than usual. Don't wait for the last minute; get in your correspondence or advertising by Friday or Saturday of the week preceding.

THE American Legion, changing from the poppy to a more patriotic flower, specified its official bloom as the "American daisy." Daisies, of one variety or another, were in all the principal markets at Armistice day, though not in any considerable quantities. They are always present at Memorial day as well. So the natural flowers should be available for almost any occasion.

TRAVELERS among the trade, some of whom were depressed at the outlook not long ago, find reason for optimism in the change that has taken place since cold weather arrived.

THE activities of retailers in the cities are limited by the difficulty of obtaining a sufficient number of trained and willing assistants. Scores of retailers are on the lookout for men who measure up to their needs.

THIS trade is dependent upon the young blood trained in its own ranks. There are no outside sources of expert help. Hence the necessity of breaking in someone in your employ who is able to give able assistance when the need comes.

IN order to recruit a sufficient body of capable men for this trade, it is necessary to do more than pay attractive wages to bright beginners. The hours required of retailers' assistants must be made no more onerous than those of retail service in other trades.

If you are "not much of a letter-writer," the more reason you should prepare a set of form postcards that will take care of such routine matters as the acknowledgment of orders. Have your local printer run you off a hundred or two of each kind.

THE Editor's desk for several days has presented all the appearances of a celebration, being decorated by chrysanthemums, calendulas, snapdragons and carnations sent by Arthur Doebel & Son, Clyde, O., to show the quality of the stock they grow for their retail and wholesale trade.

INSTEAD of just blank cards on which customers may write their names and messages to accompany flowers, many florists carry an assortment of cards decorated and bearing messages suitable for different occasions, such as births, wedding anniversaries, birthdays and deaths. Patrons are glad of such aid, for they need only sign their names.

DOES SOME READER KNOW?

A lady employee working in our store is troubled with poisoning which causes a burning and itching of the face? Seemingly, this poisoning comes from mums. This is the third season it has troubled her and she has tried various remedies, which do not seem to help much. Does any reader know of a remedy? We should certainly appreciate obtaining a good remedy for her.
Henry Ebelink.

FLOWERS TALK BEFORE HUGHES.

Our S. A. F. is up-to-date and travels with the times. So the whole trade is "there" when the great events of the day take place. Accordingly, right at the opening of the conference on the limitation of armaments at Washington, November 12, we florists, through the S. A. F., were in position to "Say It with Flowers" some time before Secretary of State Hughes made his opening address.

When the conference opened there stood before that assemblage a magnificent basket of American Beauties. This basket was sent by Gude Bros. Co., Washington, D. C., for the S. A. F., with the following expression attached: "In the name of the Society of American Florists and Ornamental Horticulturists

we present these flowers to the Limitation of Arms Conference as a symbolic expression of our hope for a firm foundation of everlasting peace between nations." Truly, our Washington representative, William F. Gude, is eternally on the job.

A FAIR EXAMPLE.

A firm which has spent hundreds of dollars in advertising a new rose, has worked up a stock of between 15,000 and 20,000 plants of it and already has booked orders for 150,000 for delivery next year, announces its decision to withdraw it altogether. The decision is made contrary to the belief of the raiser and of the disseminator of the rose; it is made on the basis of opinions expressed by rose growers in various parts of the country who tried a few plants each. Rather than send out a variety which might prove unsatisfactory to purchasers of stock, the firm cancels the orders on hand, withdraws the variety and, in doing so, sustains a loss of a few thousand dollars.

A firm composed of men of easier consciences might have let the buyers face the loss, if there was to be one. But this factor held no consideration in this firm's decision.

The choice was a wise one. The dollars lost were a small price for the enhancement of this firm's reputation. Its name henceforth is a better backing for a new rose. The example is one worthy of other florists' emulation. It is one to be followed, if you would build up a lasting and large business, whether the item involved is a few dollars' worth of bulbs or cuttings, or the thousands at stake in the dissemination of a new variety.

UNMISTAKABLE BETTERMENT.

It has been a matter of surprise to those who found a long period of gloom ahead that business in general has recovered from its downward trend as early as it has. The balancing of untoward signs and of favorable indications has given way to reports of "unmistakable betterment" by those in wide contact with industrial and commercial conditions. Such news is to be regarded as highly auspicious for florists at the opening of another season. How emphatically it is expressed may be seen from the following paragraphs of last week's bulletin of R. G. Dun & Co.:

Comparison with the situation of earlier months this year reveals unmistakable evidence of betterment both in fundamental conditions and in actual business, though there are still difficulties and uncertainties that prevent a full measure of progress. The diminution of unsettlement in commodity markets, which is reflected alike in weekly price compilations and in monthly index numbers, is one of the elements making for more confident action, but the prospect of lower freight rates and of further wage revisions tends to cause hesitation in forward purchasing.

The placing of orders for present and future requirements, however, has increased sufficiently to stimulate manufacturing in some instances, and capacity operations are being approached in isolated cases. Generally, production continues well below the average, and unemployment of workers, if somewhat less extensive than previously, remains a factor in restricting retail trading. While price advances have recently occurred on some classes of merchandise, in keeping with higher raw material costs, there is pronounced resistance to increases in consuming channels, and offerings of goods at concessions are still necessary to maintain distribution in different places.

BRIEF ANSWERS.

A. C. W., N. Y.—The better returns would rather warrant the purchase of new freesia bulbs.

OBITUARY

Emilie Tredup.

The death of Emilie Tredup took place at the family home, 2619 East Seventy-fifth street, Chicago, on the morning of November 10, funeral services being held at the home and subsequently at Immanuel Lutheran church, in South Chicago, November 12, with interment at Mount Greenwood cemetery.

Mrs. Tredup was the wife of Malte Tredup, the pioneer florist of Chicago's South Shore district, and was herself active in the business until her sons and daughters attained the age to take her place. Three sons and three daughters survive. One of the sons is a department manager for the A. L. Randall Co., and three of the daughters are associated with the father in the operation of two stores, one in Windsor Park, adjoining the family home, at 2611 East Seventy-fifth street, the other at 3013 East Ninety-second street, in South Chicago. The Review's records show that Mr. and Mrs. Tredup had received this paper continuously for seventeen years. Mrs. Tredup was 64 years of age, but her own mother still is living, in Germany, at the age of 90.

The family is well known in the trade and in the South Shore district and the flowers at the funeral were unusually numerous and beautiful.

Mrs. Marie Flister Fugleberg.

The death of Mrs. Marie Flister Fugleberg, of the firm of Fugleberg & Flister, Oshkosh, Wis., occurred November 13 at the home of a daughter, Mrs. D. M. Houston, at Chicago. The end came unexpectedly, the cause being acute indigestion. She had been seriously ill last March with the same malady, but had apparently fully recovered from that attack and the second and fatal illness was sudden and brief.

Mrs. Fugleberg had been a resident of Oshkosh for over fifty years. She was born at Jena, Germany, and came to this country early in childhood, with her parents, the late Ferdinand and Fredrica Flister, pioneer florists of Oshkosh for about forty years. Mrs. Fugleberg was the partner of Carl F. Fugleberg in the firm of Fugleberg & Flister, which conducts a large greenhouse at 1901 Doty street, Oshkosh.

Those surviving are the husband, seven children and four grandchildren. The children are Mrs. W. J. Wangnett, Mrs. D. M. Houston and Mrs. Frank Colvin, all of Chicago; Mrs. F. W. Behlendorf and William, Carl and Frank Fugleberg, all of Oshkosh. The remains were brought to Oshkosh for burial.

Bernard Barbe.

Bernard Barbe, son of August F. Barbe, Kansas City, Mo., was killed in a motor car wreck at Seattle, Wash., November 10. C. M. Carbaugh, who was in the car with Mr. Barbe, was severely injured and died from the effects two days later. Bernard Barbe was connected with his father in the business at Kansas City. The young man went to Colorado last summer and after a visit there motored to California. He was on his way home when the accident occurred. From information received here,

it is said that the car crashed into a telephone pole and young Mr. Barbe was instantly killed. Mr. Carbaugh was a friend of the young man. Both bodies arrived in Kansas City Sunday, November 13.

J. E. K.

Mrs. Jacob Fischer.

Wednesday morning, November 2, Mrs. Jacob Fischer, one of the oldest florists in Toledo, O., died at her home, at 1305 West Central avenue, where she had been connected with the Fischer greenhouse for forty years. Two daughters survive Mrs. Fischer; they are Miss Louise and Miss Lydia Fischer. The funeral services took place at 3 p. m. Friday, November 4, and burial was performed in Woodlawn cemetery.

Fred Engeln.

Fred Engeln, the oldest florist in North Hudson, N. J., died at his home, 4082 Hudson boulevard, Monday, November 7, at the age of 84 years. He was born in Germany and came to this country with his parents at the age of 5. He started in business fifty-one years ago in Jersey City, subsequently moving to West Hoboken, where, forty years ago, he was an active member of the council of that city, as well as an enterprising florist. He is survived by a son, five daughters, twelve grandchildren and a sister.

J. H. P.

James Nicol.

One of the oldest and most respected floriculturists in the vicinity of Boston passed away November 9, when James Nicol, of Quincy, died. The deceased gentleman was a native of Aberdeen, Scotland, from which section have come many good gardeners. He first saw the light May 22, 1838, and came to the United States over half a century ago. For a number of years he was associated with the McKenzie & Patterson Granite Co., of Quincy, during all of which time he grew flowers and vegetables for exhibition, as he had done in his native land.

In 1898 he was appointed superintendent of Mount Wollaston cemetery, Quincy, and held that appointment until his retirement in 1918. One of his sons, who was assistant superintendent, died during the influenza epidemic in that year. Mr. Nicol built a greenhouse for his own pleasure; chrysanthemums were his special pets. For many years no show in Boston in November seemed complete without some of our friend's big specimen blooms, and only a few days ere he passed away he secured first prize for the best twenty-five assorted blooms and had in addition several handsome vases not for competition.

Ever since its introduction Mr. Nicol had grown that grand variety, Mrs. Jerome Jones, and its yellow sport, and many will remember with pleasure the grand vases of these varieties with handsome foliage right up to the flowers staged by our deceased friend. He never commercialized his flowers. On one occasion a wealthy gentleman stopped to inspect the greenhouses and admire Mr. Nicol's blooms, offering a dollar apiece for a good bunch of them. Mr. Nicol's reply was characteristic of the man who had a real soul for flowers. "Na, mon, I wanna cut them; if they're worth a dollar apiece to ye, they're worth that muckle for me to luik at."

Mr. Nicol had been a member of the Massachusetts Horticultural Society for

many years, and had been a member of the Gardeners' and Florists' Club practically from its commencement. He was much esteemed both in the trade and among private gardeners for his many sterling qualities. He was one of the best of the good old school, of whom few, alas, now survive. Mr. Nicol also belonged to the Masonic Scottish Clan and other fraternal organizations.

The deceased leaves a widow, a married son and married daughter. Funeral services were held at his late residence, 87 Coddington street, Quincy, November 12. Among the many mourners present were a considerable number of commercial growers. There were numerous beautiful floral tokens. Interment was in Mount Wollaston cemetery, Quincy.

W. N. C.

CHICAGO.

The Market.

There is some complaint as to the business of the last week, but consideration of the market's various aspects leads to the conclusion that conditions have been nearly normal. It was the peak of the chrysanthemum season, a fact which should be taken into account. Compared with last year, the week under review seems to show no striking difference except somewhat lower average prices. Compared with the peak of the chrysanthemum season in pre-war years, the chief difference is that the general condition of oversupply was then more pronounced and prices then were still lower.

The volume of business last week was excellent, but the heavy demand was not equal to the still heavier supply of flowers, with the result that at no stage could a general clearance be made. City retailers did not complain; if they did a slightly smaller volume of business than last year, they bought their stock cheaper, sold it at about the same prices as last year and had a better margin of profit. Wholesalers complained only because the lower prices gave the growers the opportunity of which they never fail to avail themselves. Some growers say little, but there is in their very looks to the wholesaler a plain reproach whenever prices go down. The growers make no secret of the fact they are not willingly leading readjustment in this trade.

It frequently has been said there was a reduced number of chrysanthemums planted for this season, but there has been no sign of shortage. Last week was Bonnafon week and it seems that this old-time favorite was offered in greater numbers than ever before. There is no better seller and good if not high prices were obtained. Good pink has been scarce. White has been plentiful and last week did not make, in any size, the price of a corresponding grade of yellow. Never before have there been so many pompons, disbudded and grown to single stem. These sell well. Of bunch mums there is such a great variety that, except for a few of the standard sorts, scarcely anybody knows their names. They sell steadily at moderate prices.

Rose crops are lower than for many weeks and still there are enough. It may be a different story after the mums drop out, as they seem likely to do quite suddenly soon after Thanksgiving. Carnations would not be in oversupply if it

(Continued on page 54)

The largest supply of Bonnaffon Mums we ever have had for Thanksgiving.

Most popular of all the yellow Mums—
offered here in all sizes, beautifully finished.

We also shall be specially strong on
CELEBRATION and big, fancy EATONS.
Other varieties in all colors in large sup-
ply at moderate prices.

Pompons Grown to Single Stem

We have a specially good Wine-colored, Anemone-cen-
tered Pompon grown to single stem, a 1921 Novelty,
available in quantity for Thanksgiving at \$12.00 to \$15.00
per 100. Other colors in large supply, \$8.00 to \$12.00 per 100.

Bunch Mums of every type and color

FINE BUNCHES

Carefully handled, 35c, 50c and 75c.

Choice Roses

In good crop; note the
moderate prices.

Fine Carnations

The largest supply of Laddie
in this market.

As Always, Headquarters for VALLEY

E. C. AMLING CO.

Store Open from 7:30 A. M.
to 5 P. M.
NOT OPEN ON SUNDAY.

**The Largest, Best Equipped and Most Centrally
Located Wholesale Cut Flower House in Chicago**

MODERATE PRICES

For Thanksgiving Flowers

Mums

| | | |
|----------------------|----------|---------|
| Extra Special, doz., | \$6.00 @ | \$ 7.50 |
| Special, - doz., | 4.00 @ | 5.00 |
| Fancy, - - doz., | 2.50 @ | 3.00 |
| Medium, - doz., | 1.50 @ | 2.00 |
| Small, - per 100, | 8.00 @ | 10.00 |

Pompons grown to single stem, in variety, per 100, 8.00 @ 15.00

Bunch Mums, all kinds and colors, per bunch, - - - .35 @ .75

PRICE LIST OF ROSES.

| | Per 100 |
|---------------------------|-------------------|
| Russell.....special..... | \$25.00 @ \$30.00 |
| and medium..... | 18.00 @ 20.00 |
| Premier select..... | 10.00 @ 15.00 |
| short..... | 8.00 |
| Columbia....special..... | 18.00 @ 20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Milady.....special..... | 25.00 @ 35.00 |
| and medium..... | 15.00 @ 20.00 |
| Crusader select..... | 10.00 @ 12.00 |
| short..... | 6.00 |
| Butterfly....special..... | 18.00 @ 20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Montrose....special..... | 18.00 @ 20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |

| | Per 100 |
|--------------------------|-------------------|
| Victor.....special..... | \$18.00 @ \$20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Golden Rule special..... | 18.00 @ 20.00 |
| and Golden medium..... | 12.00 @ 15.00 |
| Ophelia select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Ophelia.....special..... | 18.00 @ 20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Dbl. White special..... | 18.00 @ 20.00 |
| Killarney..medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |
| Sunburst....special..... | 18.00 @ 20.00 |
| medium..... | 12.00 @ 15.00 |
| select..... | 8.00 @ 10.00 |
| short..... | 6.00 |

Extra Special Roses billed accordingly.

Cecile Brunner Corsage Roses, \$2.00 @ \$3.00 per 100.

OTHER CUT FLOWERS AND GREENS.

| CARNATIONS | Per 100 |
|-------------|-----------------|
| Select..... | \$4.00 @ \$5.00 |
| Laddie..... | 6.00 @ 8.00 |

| MISCELLANEOUS | Per 100 |
|-----------------------|-----------------|
| Sweet Peas..... | \$2.00 @ \$3.00 |
| Giganteum Lilies..... | 25.00 |
| Valley..... | 8.00 |

| EVERLASTINGS | |
|---------------------------------|-----------------|
| "Amling" Statice.....per bunch, | \$0.75 @ \$1.00 |
| Strawflowers.....per bunch, | .25 @ .50 |

| GREENS | |
|-----------------------------|---------------|
| Coontle Leaves.....per 100, | \$3.00 |
| Ferns.....per 1000, | \$3.00 @ 3.50 |
| Plumosus.....per bunch, | .50 @ .75 |
| Sprenger.....per bunch, | .50 @ .75 |
| Adiantum.....per 100, | 1.50 @ 2.00 |
| Mexican Ivy.....per 100, | 1.00 |
| Smilax.....per doz., | 6.00 |
| Galax.....per 1000, | 2.00 |
| Leucothoe.....per 1000, | 10.00 |
| Boxwood.....per lb., | .25 |

Prices Subject to Market Changes

169-175 N. Wabash Ave.

Long Distance Telephone

Central 1978
1977
1975

CHICAGO, ILL.

The Chicago Flower Growers Association

WHOLESALE GROWERS / CUT FLOWERS / PLANTS

182 N. Wabash Ave.

Long Distance Phone
Central 282
Private Exchange

Chicago

We will have

Plenty of

FLOWERS

FOR

THANKSGIVING

THE FINEST QUALITY
and enough to go around

We expect to fill in full all orders—

SEND US YOURS.

We handle Hill's Mums, and every Florist knows Hill's big exhibition blooms are without equal in the Middle-West. And our supply of Bunch Mums will be without equal.

Thanksgiving Price List

The Chicago Flower Growers Association



182 N. Wabash Ave.

Chicago

THE HOUSE THAT SATISFIES

REMEMBER—Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

| | Per 100 |
|-----------------|------------------|
| Premier | |
| Special | \$30.00 |
| Fancy Long.... | \$20.00 to 25.00 |
| Long | 15.00 to 18.00 |
| Medium | 12.00 |
| Short | 8.00 to 10.00 |
| Columbia | |
| Special | \$25.00 |
| Fancy Long.... | \$18.00 to 20.00 |
| Long | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |
| Milady | |
| Special | \$30.00 |
| Fancy Long.... | \$20.00 to 25.00 |
| Long | 15.00 to 18.00 |
| Medium | 12.00 |
| Short | 8.00 to 10.00 |
| Russell | |
| Special | \$30.00 |
| Fancy Long.... | \$20.00 to 25.00 |
| Long | 15.00 to 18.00 |
| Medium | 12.00 |
| Short | 8.00 to 10.00 |

| | Per 100 |
|------------------|--------------------|
| Butterfly | |
| Fancy Long.... | \$18.00 to \$20.00 |
| Long | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |
| Ophelia | |
| Fancy Long.... | \$18.00 |
| Long | \$12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |
| Sunburst | |
| Fancy Long.... | \$18.00 to \$20.00 |
| Long | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |
| White | |
| Fancy Long.... | \$18.00 |
| Long | \$12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 6.00 |
| Mrs. Ward | |
| Fancy Long.... | \$12.00 to \$15.00 |
| Long | 10.00 |
| Medium | 8.00 |
| Short | 6.00 |

Extra Special Roses Billed Accordingly

CHRYSANTHEMUMS Excellent Blooms, \$2.00 to \$6.00 per dozen
Special Exhibition Stock Billed Accordingly
POMPONS GOOD BUNCHES, REPRESENTING GOOD
VALUES, 35c, 50c and 75c EACH

Miscellaneous Flowers

| | | | |
|---|------------------|---------------------------------------|--------------------|
| Carnations, select.....per 100, | \$4.00 to \$5.00 | Sweet Peas.....per 1000, | \$20.00 to \$30.00 |
| Carnations, fancy.....per 100, | 6.00 to 8.00 | Giganteum Lilies.....per 100, | 25.00 |
| Valley.....per 100, | 8.00 | Orchids.....each, | 2.00 to 2.50 |
| Paper Whites.....per 100, | 6.00 to 8.00 | | |

Decorative Greens

| | | | |
|-----------------------------|------------------|------------------------|-----------------|
| Coontie Leaves | \$3.00 per 100 | Adiantum | \$ 1.50 per 100 |
| Ferns | \$3.00 per 1000 | Galax | 2.00 per 1000 |
| Plumosus | 50c bunch | Leucothoe | 10.00 per 1000 |
| Sprenger | 35c to 50c bunch | | |

GALAX, Bronze, fine large leaves, \$15.00 per case

Prices Subject to Change Without Notice

“Service to swear BY, not AT”

Randall's Offers and Choice Supply



BONNAFFON

Beautifully finished flowers; none finer anywhere
\$3.00 and \$4.00 per doz.

Other Good Yellow, White, Pink
\$2.00, \$3.00 and \$4.00 per dozen

Small Mums, White and Yellow

Excellent for work, \$1.00 to \$1.50 per doz.

Bunch Mums

All kinds and colors

50c and 75c per bunch

In lots of 50 bunches or more, 40c and 50c per bunch

**NEW WHITE
CARNATION
THOMAS C. JOY**

Rooted cuttings, \$12.00 per 100
\$100.00 per 1000

Let us have your order now
if you want early delivery.

were not for the abundance of pompons. Sweet peas sell well if good. The flowers show that the benches are receiving their annual autumnal shower of falling buds. Violets do not as yet cut much figure. A few calendulas and snapdragons are seen. Orchids are scarce. There are enough giganteum and calla

lilies for the light demand. Paper Whites are slightly more abundant and lower in price. Valley is equal to the demand.

Prospects for Thanksgiving.

There is the general belief that there will be a good Thanksgiving demand for

flowers which can be sold to the public for small sums. As a result, advance orders are being booked for long roses at the same prices quoted during the last fortnight, while the advance quotation for short roses has been moved up a notch. This seems likely to be the rule all along the line, the more costly flow-

You a Very Large for Thanksgiving

ROSES—Quality Wonderful Very Good Values

| | | | |
|----------------------------|-------------------|---------------------------|--------------------|
| Per 100 | | Per 100 | |
| Good Short Roses | \$4.00 to \$ 6.00 | Long Stem Roses | \$12.00 to \$15.00 |
| Medium Stem Roses ... | 8.00 to 10.00 | Special Fancy Long Roses, | 18.00 to 20.00 |

ANY VARIETY—WE HAVE THEM ALL

Plenty of Carnations Now

Select, \$3.00 to \$4.00; Fancy, \$5.00 to \$6.00 per 100

Easter Lilies, \$3.00 per doz.; \$20.00 per 100

Sweet Peas - - - \$2.50 to 3.00 per 100

Valley - - - - - 8.00 per 100

Violets, single or double, \$1.50 to 2.00 per 100

Violets, California, - - - 25c per bunch

Callas, - - - - - \$2.50 per doz.

Orchids—Cattleyas, \$2.50 to \$3.00 each

Coontie Leaves
\$3.00 per 100

Asparagus
25c to 50c per bunch

Ferns
\$3.00 per 1000

Wild Smilax
\$7.50 per case

Boxwood, order now \$12.50 per case, of 50 lbs.

AL RANDALL

COMPANY

L. D. Phone
Central 7720

180 North
Wabash Ave.

CHICAGO

ers not being advanced, but with a slight advance on the grades most in demand. This is equivalent to saying there is expected to be plenty of the higher grades of stock and a demand capable of absorbing everything offered at prices within the reach of the common people.

Various Notes.

Paul R. Klingsporn reports the first long-distance telephone order for Christmas. After giving an order for shipment November 12, one of the customers of the Chicago Flower Growers' Association asked about the Christmas sup-

ply and placed an order for 5,000 roses at open prices.

Alois Frey arrived from Santa Barbara, Cal., November 12, to remain at his establishment at Crown Point until December 2. Mrs. Frey did not make the trip this time.

A handsome vase of the new pink

rose, Montgomery's Priscilla, has attracted much attention for several days, on the counter of the E. C. Amling Co. The flowers were shipped from Cromwell, Conn., by A. N. Pierson, Inc., the introducer.

George C. Weiland is having splendid success with valley. Starting last season principally to supply the needs of his retail store at Evanston, the crop has done so well he has ordered an increased quantity of pips from the same source this season and will have more to wholesale.

The A. B. C. reports the earliest and most complete clean-up on record on all Dutch bulbs.

Henry Wehrman's place at Maywood is attracting many visitors these days, because of the splendid showing of new varieties of pompons, especially those grown to single stem. He has a wonderful showing of Eatons for Thanksgiving. This old favorite is nearly run out with many growers, but Mr. Wehrman has done it better than ever this year.

Van Buren street is to have another flower store. The Manuel Floral Co., an enterprise of John Manuel, confectioner at 65 West Van Buren street, has leased one of the stores in the Fort Dearborn hotel, the space once occupied by a famous bar, and will open a well-appointed flower store as soon as alterations can be made.

Bert Chadwick joined the staff of the E. C. Amling Co. as assistant to Manager Michelsen, November 14.

A. T. Pyfer & Co. are installing a Burroughs bookkeeping machine to enable them to handle their steadily increasing business without adding to their office space or office force. The system has been used for a year by the E. C. Amling Co., with thoroughly satisfactory results.

E. F. Winterson is a firm believer in real estate as an investment and recently has added three pieces to his holdings. One of these is a residence in Los Angeles, at present occupied by a sister. Another is eighteen acres on the Telegraph road, west of Highland Park, while the third is a string of fifteen vacant lots on West Harrison street in a neighborhood Mr. Winterson believes is due for early development.

Chicago is to have an arboretum second to none in the world. Joy Morton has given 400 acres near Downers Grove for the purpose and O. C. Simonds, than whom there is no better man in the middle west, has been placed in charge of the landscape development.

S. R. McKee, who recently rejoined the American Greenhouse Mfg. Co., has been appointed general manager as well as purchasing agent. Mr. Andrews has gone to New York to take charge of the company's eastern office.

William F. Hennig opened a new store in Blue Island November 12 and has as well equipped a place as is to be found in any of the suburban towns, where there are many of the most successful retail establishments of the Chicago district.

Bronze Queen, according to A. J. Zech, is one of the most popular of the newer dark-colored pompons.

At a dinner dance at the Webster hotel November 12, eighteen couples made merry. The gentlemen, who were giving a party for the ladies, were nearly all officers or department managers of the A. L. Randall Co.

M. C. Wright, managing director of the Lord & Burnham Co., Paul Weiss, and Andrew Benson, of the Premier Rose

For Thanksgiving

We shall have a large supply of fine flowers

PYFER'S

FLOWERS FOR

PROFITS

Remember Pyfer's

Have Flowers Every Day
at Lowest Market Price

Here are a few of our leaders:

Plenty of ROSES at Low Prices

| THANKSGIVING PRICES | | Per 100 |
|--|-----------|--------------------|
| PREMIER | | |
| Select Long | ..... | \$15.00 to \$20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| COLUMBIA | | |
| Select Long | ..... | 15.00 to 20.00 |
| Choice Medium | ..... | 10.00 to 12.00 |
| Good Short | ..... | 6.00 to 8.00 |
| OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE | | |
| KILLARNEY AND HOOSIER BEAUTY | | |
| Select Long | ..... | 10.00 to 12.00 |
| Choice Medium | ..... | 6.00 to 8.00 |
| Good Short | ..... | 6.00 to 8.00 |
| CHRYSAEANTHEMUMS, yellow, white, pink, fancy, | | |
| per doz. | ..... | 3.00 to 4.00 |
| Select, per doz. | ..... | 2.00 to 2.50 |
| POMPONS, new varieties, per bunch. | ..... | .50 to .75 |
| POMPONS, standard varieties, per bunch. | ..... | .35 to .50 |
| CARNATIONS, select | ..... | 4.00 to 5.00 |
| CARNATIONS, fancy | ..... | 6.00 to 8.00 |
| SWEET PEAS | ..... | 2.00 to 3.00 |
| VIOLETS, single or double. | ..... | .75 to 1.00 |
| EASTER LILIES | per dozen | 3.00 to 4.00 |
| ADIANTUM | per 100 | 1.50 to 2.00 |
| ASPARAGUS and SPRENGERI | per bunch | .35 to .50 |
| FERNS | per 1000 | 3.00 to 4.00 |
| GALAX | per 1000 | 2.00 to 3.00 |
| BOXWOOD, fancy | per pound | .30 to .40 |

Subject to Market Changes

A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

Tonner

WHOLESALE
CUT FLOWERS and
SUPPLIES

Phone
Central
6284

30 East Randolph Street CHICAGO
Mention The Review when you write.

Gardens, paid a visit to the greenhouses of E. G. Hill and Joseph H. Hill,

THE SECURITY STAPLE

The simplest and best device on the market for securely fastening cut flowers, sprays and designs.

\$1.75 per box of 500

For sale by your supply house or sent direct by

FRANK J. YETTER, Florist

226 Main St., GREENFIELD, MASS.

 Place Your Order NOW for Thanksgiving

Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL COLUMBIA PREMIER MILADY HEARST OPHELIA

Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST BUTTERFLY DUNLOP MONTROSE NESBIT

 Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS OF GOOD KEEPING QUALITY IN GOOD SUPPLY

MUMS WHITE, YELLOW AND PINK—ALSO POMPONS

Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK
ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy
FERNS:—\$3.00 per 1000; case lots, \$2.50 per 1000

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

 SHIPPING ORDERS GIVEN CAREFUL ATTENTION 

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

QUALITY
SPEAKS
LOUDER
THAN
PRICES

PRICES
AS
LOW
AS
OTHERS

Mention The Review when you write.

at Richmond, Ind., Friday, November 11.
A stenographer's error in the report of the judges at the Uptown Chicago flower show given out for publication omitted mention of James Psenicka & Sons, who exhibited the pompon mums and carnations attributed to Erickson &

Holmberg. The latter showed chrysanthemum plants and cyclamens. Both firms were awarded certificates of merit.
The death of Mrs. M. Tredup, wife of the pioneer south shore florist, is recorded in this week's obituary column.
W. F. Dunteman, of Bensenville, is

having exceptional success with Butterfly, his flowers being specially notable for their deep color.
Give Ed Goldenstein a slap on the back next Saturday. November 19 will be his thirty-fifth birthday anniversary. Among the first uses of the daisy as

the new American Legion flower was a late afternoon order given Schiller the Florist, requiring 600, in honor of Marshal Foch on his visit here. Few growers have them now, and a hurry call was necessary to get that many cut at Robert J. Windler's greenhouses before dark.

Last week Hans Jepsen sent an exhibit to the flower show at Lancaster, Pa., which included twelve varieties of pompons.

At Des Plaines, Grant Wiffin is picking excellent sweet peas; although many of the buds have dropped, enough remain on the stems and develop to make good bunches.

November 14 the teamsters' strike that was in full swing here made shipping a troublesome problem for many concerns, but not for Kroeschell Bros. Co. Monday afternoon a long-distance telephone inquiry was received for the greenhouse department while Mr. Lautenschlager, who is the head of that department, was at the Auditorium hotel, busy with the activities of the mum show. The call was relayed to him there, an order for a boiler was booked and the boiler rolled out of Chicago the same evening.

Visitors.

Mr. and Mrs. John Van Aart, of Paducah, Ky., have been here this week, combining business and pleasure. They are situated in a blue grass section where there has been no business depression whatever, and while here they have been buying the things needed for a record winter's trade. Mrs. Van Aart manages the store at 529 Broadway, while Mr. Van Aart runs the greenhouses in Row-lantown.

H. G. Berning and Mrs. Berning arrived from St. Louis November 14, to look over the market and attend the chrysanthemum show.

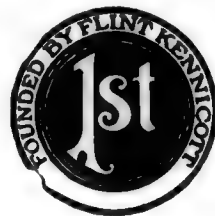
While J. T. Woods, of Handley, Tex., was here last week he placed an order with the A. L. Randall Co. for a complete outfit of fixtures and supplies for the new store he is about to open at Fort Worth.

BOSTON.

The Market.

Continued cool weather has somewhat decreased the supplies of carnations and roses and prices on these two flowers show a slightly hardening tendency, although they have advanced little. All other varieties of flowers which are available are in good supply and about as much trouble is caused in making clearances as a week ago. The decision to open the market for retail buying, which became effective November 9, has not yet had much effect, largely because it has not had sufficient publicity. Later it is likely to prove considerable of a factor.

Chrysanthemums are at their flood tide and there is a wide range of prices, from \$4 per hundred to \$4 per dozen for fancies. Bonnaffon is now abundant and remains as popular as ever with retailers, although a great many critical buyers much prefer the looser and more graceful flowers, which, however, will not stand being treated like so much cordwood, which is what salesmen and retailers' assistants usually accord them. Enguehard, Rager, Chieftain, White Bonnaffon, Intensity, Shrimpton and other old stand-bys make up the bulk of



STANDING ORDERS

INSURE AGAINST SHORTAGE

ECONOMIZE ON EXPENSE

ASSURE PROMPT DELIVERY

SAVE ALL ANNOYANCE

KENNICOTT BROTHERS CO.
WHOLESALE FLORISTS

Chicago, Illinois

THANKSGIVING PRICE LIST

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner.

Our quality Carnations are recognized as the best on the market.

| Subject to Market Change | | PRICE LIST | | Open Days, Nights and Sundays | |
|--------------------------------------|--------------------|------------|--|---|--------------------|
| Mrs. Chas. Russell, Columbia | | Per 100 | | Milady, Richmond | |
| Specials | \$25.00 to \$30.00 | Per 100 | | Specials | \$25.00 to \$30.00 |
| Select | 15.00 to 20.00 | Per 100 | | Select | 18.00 to 20.00 |
| Medium | 10.00 to 12.00 | Per 100 | | Medium | 12.00 to 15.00 |
| Short | 6.00 to 8.00 | Per 100 | | Short | 6.00 to 10.00 |
| Ophelia, Killarney, White Killarney, | | Per 100 | | Cecile Brunner | |
| Killarney Queen, Champ Welland | | Per 100 | | Roses—Our Selection | 3.00 |
| Specials | \$15.00 to \$20.00 | Per 100 | | Carnations—Fancy | 4.00 to 5.00 |
| Select | 12.00 to 15.00 | Per 100 | | Asparagus—Per bunch | .50 |
| Medium | 8.00 to 10.00 | Per 100 | | Ferns—Per 1000 | 3.00 |
| Short | 6.00 | Per 100 | | CHRYSANTHEMUMS, White, Pink and Yellow | |
| POMPONS, Diana | | Per 100 | | \$1.50, \$2.00, \$3.00 and \$4.00 per dozen | |
| | | Per 100 | | .50c to 75c per bunch | |

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.
Members F. T. D. Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

WE ARE CHICAGO HEADQUARTERS ON

MUMS

AND

POMPONS

For Thanksgiving

ALSO IN SPLENDID CROP ON

Roses and Carnations

Let Your Orders Come

Thanksgiving Price List

Subject to change without notice

PREMIER

| | Per 100 |
|---------------|------------------|
| Special | \$25.00 |
| Long | 20.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 8.00 |

RUSSELL

| | |
|--------------|-------|
| Special..... | 25.00 |
| Long | 20.00 |
| Medium..... | 12.00 |
| Short..... | 8.00 |

COLUMBIA

| | Per 100 |
|---------------|------------------|
| Special | \$20.00 |
| Long | 15.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |

SUNBURST

| | |
|-------------|---------------|
| Long | 12.00 |
| Medium..... | 8.00 to 10.00 |
| Short..... | 6.00 |

CARNATIONS

| | |
|------------|----------------|
| Fancy..... | \$5.00 per 100 |
| Good..... | 4.00 per 100 |

CHRYSANTHEMUMS

| | | |
|--------|-------------|------------------|
| White | Small..... | \$2.00 per dozen |
| Yellow | Medium..... | 3.00 per dozen |
| | Large..... | 4.00 per dozen |

GREENS

| | |
|----------------|-----------------|
| Ferns | \$3.00 per 1000 |
| Plumosus..... | .50 per bunch |
| Sprengeri..... | .50 per bunch |

Buy Direct of the Grower



WIE TOR BROS.
CHICAGO, ILL.

30 E. Randolph Street

CHRYSANTHEMUMS

ALL COLORS — GOOD QUALITY

For Thanksgiving

we are getting the shipments of a number of large and skillful growers and can fill orders, large or small, complete.

WIRE — WRITE — PHONE

Russell, Premier, Columbia, Ophelia, Milady, Sunburst, Butterfly

AND ALL OTHER VARIETIES OF ROSES

Send us your orders and be assured of satisfaction.

POMPONS ALL COLORS CARNATIONS

We can fill your orders for choice stock in these. Don't take chances, but place your order with us NOW.

And besides this we have everything in all seasonable Cut Flowers and Greens.

Galax Boxwood Sprengeri Plumosus Leucothoe Adiantum Ferns Mexican Ivy

Our prices never are Higher than Others Charge for an Equal Grade of Stock

ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS
L. D. Phone Randolph 6578

CHICAGO

receipts. More and more, the pompons, anemones and singles come into favor. They sell in great numbers, keep far better than the large blooms, are more easily grown and packed and net the growers better returns than the disbudded flowers.

Roses show a slightly hardening tendency. No American Beauties are arriving at wholesale markets, but those arriving in town make 75 cents apiece for the best. On other roses about the best price obtainable is \$12, although a limited number bring \$16 to \$20. Columbia remains the most popular of all varieties. Carnations are doing a little better, but prices remain low and unprofitable. For ordinary stock \$1 is all that can be secured. Fancies like Maine Sunshine, Laddie and Rosalia make \$4 to \$5. Violets improve in quality with the cooler weather and the color is now good. As much as can be secured for the best is \$1 per hundred.

There are no lilies at present, which is fortunate, as they would be hard to move. Callas are rather more plentiful. Small lots only of snapdragons, bachelor's buttons and marguerites arrive. Pansies are of good quality and are quite abundant; the same is true of sweet peas, which, as yet, do not sell well.

Lily of the valley is of fairly good quality and sells moderately well. Bouvardia Humboldtii remains popular for weddings and the supply just about equals the demand. Cattleya labiata is gradually passing and has a tendency to increase in price. In a week or two there will be few cattleyas available. A

IMMORTELLES

Ready for Immediate Shipment

RED WHITE BLUE PURPLE YELLOW

C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

IMMORTELLES

HIGHEST QUALITY

Colors RED, BLUE, WHITE, YELLOW
IN CASES CONTAINING 125 BUNCHES EACH

Write for prices. Immediate delivery.

HOGEWONING & SONS, Inc.
299 Broadway New York City

nice lot of cypripediums are now coming in.

Retailers in Wholesale Markets.

Business has become so bad and the surplus of flowers so serious that the New England Flower Growers' Associa-

tion and the directors of the two wholesale flower markets were compelled in the growers' interests to take some decided stand and the opening of both markets for retail buying daily from 9 a. m. to 5 p. m., which started November 9, as announced in last week's Re-

ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

For THANKSGIVING

Use Our

Roses and Carnations

MUMS are in large supply

POMPONS, in all colors

LILIES, SWEET PEAS, SINGLE VIOLETS

GREENS OF BEST QUALITY

Connect with us. You will find this a good source of supply.

THANKSGIVING

Roses, Chrysanthemums, Pompons, Sweet Peas, Violets,
Lilies, Valley and other Flowers for buyers whose trade
demands the best.

JOSEPH FOERSTER CO.

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who
Buys from us.

They all say it's

SOME CATALOGUE

Did you get yours?

C. C. POLLWORTH CO., Milwaukee, Wis.

FLOWERS "at their best" From Grower Direct

WEILAND-RISCH CO.

154 North Wabash Ave. FLOWER GROWERS CHICAGO

view, was the outcome. Prominent advertisements in all the Boston dailies advised the public of the fact. So far, while a number of additional visitors have come into the market, they have not made much impression on the surplus, but it is too soon to form a decided opinion on the innovation.

The growers naturally feel aggrieved that the retailers have done nothing to meet the situation by lowering prices or announcing to the public in any way that flowers are cheaper and should be bought. The retailers state that they do not mind if retailing is made public, as it will not affect them and as it has been done privately right along both in the wholesale markets and by the commission men. The salesmen, and they are quite a numerous body, are suspicious that the whole scheme is one gradually to oust them, and a number of them, at least, do not take kindly to retail selling. The wholesalers and commission men, who secure most of their supplies from the two wholesale markets, are optimistic and think that retailing will help their wholesale business and gradually stabilize prices. Each element is suspicious of the other, and there you are. One patent fact is that flowers are unprofitably low and are daily going to waste. The present plan may or may not prove effective, but the growers are holding other plans in abeyance, some one of which may solve the present perplexing problem.

The growers, on this question, seem determined and absolutely united. The retailers are and always have been helplessly divided. So absurd are some of their jealousies that some decline to use the slogan, "Say It with Flowers," at all, because another progressive retailer started it. Out of this whole agitation will gradually be evolved a better and more economical method of wholesaling flowers than now exists.

Various Notes.

Harold J. Patten, of Tewksbury, carried a lot of his high-grade carnations to Providence, November 12, and captured first prize in every class in which he competed, winning the gold medal for best display. In cut chrysanthemums, carnations, roses, retailers' baskets and bouquets, the Providence show was far ahead of Boston.

FINEST QUALITY NEW IMPORTATION

MINIATURE VELVET PANSIES

\$3.60 per gross

SAM SELIGMAN, 116 W. 28th St., New York

Thanksgiving Price List

Effective November 20, 1921
Subject to change without notice.

| | SHORT 8-12 ins. | MEDIUM 13-18 ins. | LONG 22-27 ins. |
|-------------------------------------|---------------------------|----------------------|--------------------|
| ROSES | | | |
| Columbia..... | 10c | 15c | 20c |
| Dunlop..... | 10c | 15c | 20c |
| Ophelia..... | 10c | 15c | 20c |
| Hoosier Beauty..... | 10c | 15c | 20c |
| Pilgrim..... | 8c | 12c | 15c |
| Shawyer..... | 8c | 12c | 15c |
| White Shawyer..... | 8c | 12c | 15c |
| White Killarney.... | 8c | 12c | 15c |
| Carnations..... | \$5.00 @ \$8.00 per 100 | | |
| Chrysanthemums..... | \$2.50 @ \$3.00 per dozen | | |
| Spray Mums and Pompons, all colors, | 35c per bunch | | |
| Dried Gypsophila..... | 25c | " | " |
| Sprengerl..... | 50c | " | " |
| Plumosus..... | 60c | " | " |
| Hardy Ferns..... | 25c | " | " |

Miller Floral Co. UTAH
FARMINGTON,

Mention The Review when you write.

FANCY CANDLES

for
Decorating and Profit
WM. T. USINGER
Century Building PITTSBURGH, PA.

Mention The Review when you write.

mums, carnations, roses, retailers' baskets and bouquets, the Providence show was far ahead of Boston.

The hour of voting for the annual meeting of the Massachusetts Horticultural

"It Pays To Buy From The Grower"

Cut Flowers

CURRENT PRICE LIST

Subject to change without notice.

ROSES

| | Short 12c | Med. 16c | Long 20c | Select 25-30c |
|-----------------------------|--------------|-------------|-------------|------------------|
| Francis Scott Key, | | | | |
| Premier..... | | | | |
| Columbia..... | 6-8c | 10-12c | 16c | 20c |
| Milady..... | | | | |
| Butterfly..... | | | | |
| Ophelia..... | | | | |
| Double White Killarney..... | 8c | 12c | | |
| Cecile Brunner... | | 3-5c | | |

MISCELLANEOUS

| | Per 100 |
|-----------------------|-------------------|
| Carnations..... | \$ 6.00 |
| Easter Lilies..... | \$20.00 to 25.00 |
| Calla Lilies..... | 20.00 |
| Valley..... | 8.00 to 10.00 |
| Sweet Peas..... | 1.00 to 2.00 |
| Violets..... | 1.25 to 1.50 |
| Paper Whites..... | 6.00 |
| Chrysanthemums, doz., | \$1.50 to \$4.00. |
| Pompons, per bunch, | 50c to 75c. |

GREENS

| | |
|---------------------------------|---------|
| Asparagus Plumosus, per bunch, | 75c. |
| Asparagus Sprengerl, per bunch, | 75c. |
| Smilax, per dozen, | \$3.00. |
| Adiantum, per 100, | \$2.00. |
| Oregon Ferns, per 1000, | \$6.00. |

ELITCH GARDENS CO.

Wholesale Florists Denver, Colorado

Always mention the Florists' Review when writing advertisers.

Home Telephone, Harrison 6487

Bell, Grand 3143

Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than
L. R. BOHANNON, Always at Your Service.

Place Your Orders for Thanksgiving Now

CHRYSANTHEMUMS! By the Thousands.

| | | | |
|------|---------------------|-------|----------------|
| MUMS | Medium size, | - - - | 10 to 20 cents |
| | Medium large, | - - - | 25 to 30 cents |
| | Large select fancy, | - - - | 35 to 45 cents |

POMPONS ALL THE BEST VARIETIES
50 to 75 cents a bunch

ROSES Short select, 6 to 8 cents. Medium, 10 to 15 cents. Fancy long stems, 20 to 25 cents

CARNATIONS Not many coming in, but what we will have will be billed at 6 to 8 cents.

SWEET PEAS, coming in, very choice.

NARCISSI, yellow and white, first of the season.

LILIES OF THE VALLEY, always on hand.

Erica Ferns Flat Ferns Asparagus

Wire Design Manufacturers

Florists' Supplies

tural Society, November 19, has been advanced to 10 a. m. instead of 12 m. Polls will close at 3. President Burrage and the directors are anxious for a large vote to ratify the amendments to the by-laws.

The Harold A. Ryan Co. had its annual fall show of chrysanthemums and ferns, November 11 to 13, at its Mount Auburn greenhouses and many hundreds of people availed themselves of the opportunity to see the fine displays of mums, ferns, begonias, cyclamens, of splendid quality; crotons, carnations, dracenas and other plants. All the ten large greenhouses were electrically lighted each day until 8 p. m. and sales were brisk on all three days.

The Horticultural Club held a meeting November 9 at the Parker House. C. Van der Voet, superintendent of the



Meyer Green Silkline

will go twice as far as any common, ordinary thread.

You have 2 ounces of thread on each spool, 16 ounces to the pound

Send for samples and quotations to

JOHN C. MEYER THREAD CO.

LOWELL, MASS., U. S. A.

Dept. XYZ.

Mention The Review when you write.

Arnold Arboretum, gave an interesting address. In course of his remarks he mentioned the fact that he had ordered a dozen good carnations to be delivered by a retailer to a sick friend. The bill was \$2.50 and, on asking if a mistake in

price had not been made, he was informed that that was the regular price. With even fancy Laddie wholesaling at not over \$5 per hundred, the retail profit would seem to be a fairly good one.

Armistice day, November 11, did not

T. J. NOLL FLORAL CO.

1117-19 McGee St., KANSAS CITY, MO.

Fine Quality Chrysanthemums

Now cutting Oconto, Richmond, Chieftain, Bonnaffon and several other varieties.

Plenty of Pompons, all colors. **Carnations** are more plentiful. **Good Roses**—Columbia, Premier, Butterfly, Ophelia.

We can fill your orders with fresh stock in any grade you desire.

Let us book your regular orders

Phones:

Harrison 0057

Main 0755

STUPPY SUPPLY CO.

TEN-TWENTY OAK STREET

Kansas City, Mo.

WHOLESALE CUT FLOWERS, PLANTS, SUPPLIES

Roses Carnations Mums Pompons Violets Valley Greens

MUM PLANTS, 75c, \$1.00, \$1.25 each; LARGE PLANTS, \$2.00 to \$4.00

FERNS, 4-in., 35c each; 5-in., 65c to 75c each; 6-in., \$1.00 to \$1.25 each

Ribbons Chiffons Beech Sprays Statice Dried Gypsophila

Supplies are priced right

Quality and Service

Mention The Review when you write.

even create a ripple in the local flower markets. November 14, when Marshal Foch visited Boston and was enthusiastically welcomed by hundreds of thousands, business was somewhat improved.

W. N. C.

PITTSBURGH, PA.

The Market.

There was no improvement in the market last week. It continued to be glutted with seasonable flowers of all kinds, chrysanthemums, however, being the largest in supply. Pompons are also heavy in supply and are moving at reasonable prices. The supply of roses continues to be fairly heavy, but the demand has been light. The quality of roses has been exceptionally good. Carnations also arrived in heavy supply and are not moving out well. They will hardly be in great demand until after the mum season. Sweet peas are arriving more freely, but are selling slowly. Valley and orchids have been moving out daily. Yellow daisies are in the market and are moving out pretty well. Easter and calla lilies are to be seen and are moving out practically daily. Other arrivals last week include calendulas and baby primroses, neither of which have been much in demand. The demand for American Beauty roses is limited, as the

Magnolia Wreaths

Write for prices

We use only Dr. H. Dux Co. Selected Leaves

Joseph Ziska & Sons

WHOLESALE FLORISTS' SUPPLIES
MANUFACTURERS OF WIRE DESIGNS

175 N. Wabash Ave.

CHICAGO, ILL.

majority of florists are considering chrysanthemums at the present time.

Marshal Foch was a visitor in Pittsburgh last week and many of the florists paid their respects by "Saying It with Flowers."

The wholesale houses celebrated Armistice day by closing their establishments at 11 a. m., in order to give their employees an opportunity to view the parade and celebrate this glorious day.

Various Notes.

William Turner, of Wilkinsburg, is also on a hunting trip.

Last week Gabriel Wessenauer, president of the Retail Florists' Association,

Order Your Holiday Strawflowers Now

Stripped and Dried.

HELICHRYSUM, dark rich colors

RHODANTHE

STATICE, yellow and blue

Try a 50c sample bunch

T. R. MICHAELIS

Wholesale and Retail
MARINETTE, WIS.

Kansas City's Oldest Wholesale House Henry Kusik & Co.

Manufacturers of
Wire Designs

1016-1018 McGee Street
KANSAS CITY, MO.

Florists'
Supplies

Home Phone, Harrison 9282 — Bell Phone, Main 0232

FOR THANKSGIVING

We are offering a select stock of HOME GROWN

Chrysanthemums Pompons
Roses Carnations

AND ALL OTHER SEASONABLE FLOWERS AT
THE LOWEST MARKET PRICE. Remember they
are HOME GROWN and do not have to be reshipped;
you will receive fresh stock at all times.

Fancy Ferns

Asparagus

PINEHURST FLORAL CO.

Growers of Cut Flowers and Plants

CHRYSANTHEMUMS

Extra Large Crop of Fancy and Choice WHITE, YELLOW and PINK

Fancy POMPONS, all colors

Fancy SINGLE MENSAS, Yellow and White

ROSES

In profusion, the Best Stock we ever produced

RUSSELL
OPHELIA

COLUMBIA
BUTTERFLY

PREMIER
MILADY

SUNBURST
RICHMOND

Special offer in lots of 200 or more, our selection

CARNATIONS

All varieties in White, Pink and Red

GREENS

Adiantum, Plumosus, Sprengeri

Standing orders given special attention and lowest market price

Store:

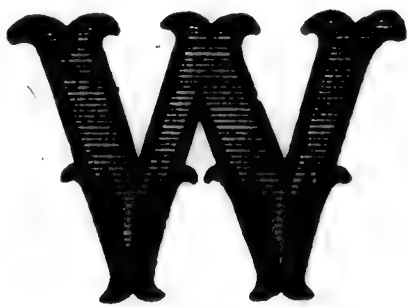
1121 Grand Ave., KANSAS CITY, MO.

Phone Grand 2765

Greenhouses:

PLEASANT HILL, MO.

Gold Letter



No. 1 Gold
Per 1,000.....\$ 3.50
Per 5,000..... 15 00
Per 10,000..... 28.00

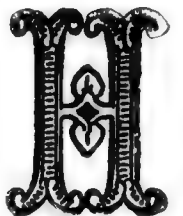
Prices Smashed

These prices on gold letters are **Postpaid** to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 25c each or **free** with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will **stick, STICK and STICK**, and won't come off.



No. 6
Per 1000, \$3.00



No. 4
Per 1000, \$3.00

SCRIPT LETTERS

| | | | | | | | | | |
|---------|---------|---------|----------|------|----------|---------|---------|----------|-------|
| Father | Sister | Grandpa | Asleep | Rest | Darling | Mamma | At Rest | Niece | Uncle |
| Mother | Husband | Grandma | Baby | Our | Dear | Comrade | Cousin | Daughter | Papa |
| Brother | Wife | Friend | Sleeping | My | Too Soon | Nephew | Peace | Aunt | Soon |

Per 100, \$3.00; per 1000, \$22.50

B. E. and J. T. COKELY,

Established 25 years

201 N. 7th Ave., SCRANTON, PA.

Manufacturers and Importers of Florists' Supplies

Mention The Review when you write.

left for a three weeks' hunting trip in Potter county.

George C. McCallum, Homer D. Wood, Lawrence Cooper and Edward Niggle, of the McCallum Co., are hunting in Forest county. The company has established a camp, where all its employees expect to spend from one to two weeks before the hunting season ends.

Mr. Anderson, of the A. L. Randall Co., spent a few days in Pittsburgh last week.

Special comment has been made on the large-sized mums being displayed by the Mrs. E. A. Williams Co. store, on Penn avenue. These mums have been grown for exhibition purposes by John Barnett, grower for Mrs. J. D. Lyon, of Sewickley. The varieties are Firestone and Nagirroc. The proceeds from the sale of these mums will be given to the Red Cross. Mr. Sheaf says that some of these mums are bringing \$5 apiece.

W. A. Clarke, treasurer of the Pittsburgh Cut Flower Co., has been confined to his home for the last few days, suffering from a severe cold. H. J. H.

NEWARK, N. J.

The Market.

Funerals, wedding work, sales in connection with the big football games and the commencement of winter social life have increased the business of local florists somewhat during the last two weeks. Trade, however, is not up to normal for this time of the year. Mums continue to be the leader, but there is an active demand for carnations and other seasonable flowers. Prices are reasonable, though somewhat higher than last year at this time.

Various Notes.

A timely window display attracted many people to the store of the A. C. Begerow Floral Co., 946 Broad street. The center of the display represented a miniature football field made of moss and marked off in accordance with the rules of the game. Small figures, the players, were lined up for action. The sides of the football field were covered

HAND PAINTED



BEAUTIFULLY

\$3.25 per doz.

F. O. B. Chicago.

THREE SIZES.

Send \$1.25
For 5 Samples

*Terms:
Cash with order.

Chicago Papier-Mache Co.

2834 Lincoln Ave. Chicago

with autumn foliage, and here and there were small pots of chrysanthemums, which blended harmoniously with the foliage. R. B. M.

FORT WAYNE, IND.

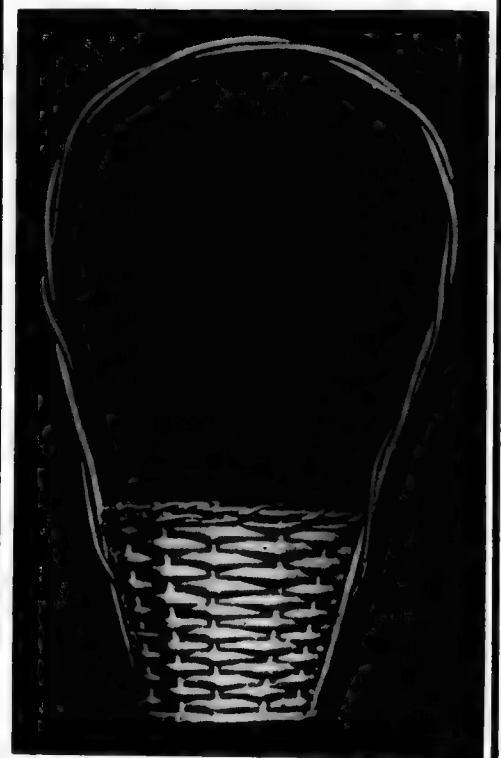
The Market.

Business conditions have been generally good. Rain and sleet, followed by snow, has been the program of weather. All stock is plentiful with the exception of orchids, which are to be had only in limited quantities. Some violets and sweet peas are coming in that are of good quality.

Various Notes.

The florists made a concerted drive for business in connection with Armistice day, but, owing to the disagreeable weather, the results were not satisfactory. The day opened with a heavy rain, which later turned to snow, and the general public did not turn out to celebrate.

A. J. Lanternier had an attractive window arranged for Armistice day. The American flag made of cape flowers



Best Made Plant Basket

All reed in 2-tone with TIN LINERS.

No. 700. 7-in. opening, per doz., \$7.25
No. 800. 8-in. opening, per doz., 9 00

Our Great Leader

No. 310. Cut Flower Baskets, in 2-tone, with liners.

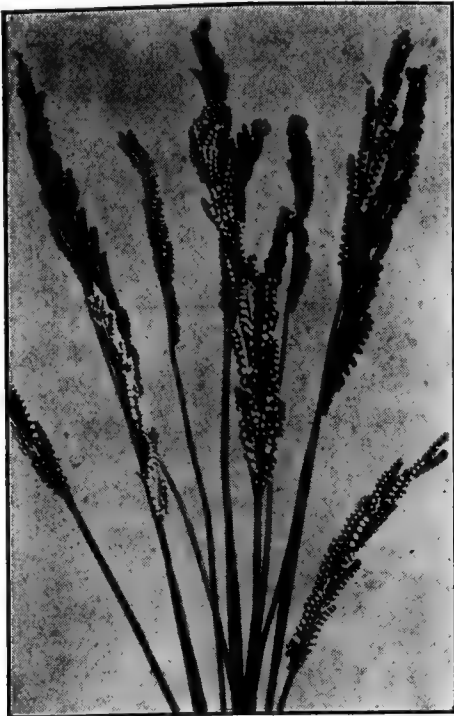
Per doz., \$5.00; 25 for \$10.00;
100 for \$38.00.

This basket has any other basket beat on the market at any price.

Terms strictly cash with order.

JOHNSON BASKET WORKS
2535 Milwaukee Ave., CHICAGO, ILL.

occupied the center of the window and was surrounded by red, white and blue bouquets.



FERTILE FERN FRONDS

(Onoclea Sensibillis)

In red, orange, yellow, gold bronze, silver purple, \$4.00 per 100.

Jap Lanterns (Physalis Franchetii). Beautiful orange red husk, will last forever. On natural stems, \$3.00 per 100 husks. On artificial stems, 3 lanterns on stem, \$10.00; 5 lanterns on stem, \$17.00; 8 lanterns on stem, \$25.00 per 100.

Pussy Willows (Salix Caprea). Entire cut from 30,000 cultivated plants from now to Decoration day, \$3.00 to \$10.00 per 100 sprays.

From unknown correspondents, cash with order. Add 10 per cent for packing. Satisfaction guaranteed. Send for price lists. All goods at purchaser's risk.



KENDIG'S FAMOUS CHRISTMAS CANDLES

22 inches high, \$3.00 each; 10 or more, \$2.50 each.

Medium Size, 18 inches high, \$2.00 each; carton of 8, \$1.50 each; 3 cartons or more, \$1.35 each; 12 cartons or more, \$1.25 each.

Baby Size, about 9 inches high, \$1.25 each; 10 or more, \$1.00 each; 25 or more, 85c each; 50 or more, 65c each.

Special Florists' Air Brush for painting and shading wicker ware, artificial flowers and foliage, show cards, etc. Positively the most all-around device of this kind for the florist. Outfit consists of air presser pump, glass jar for the paint fluids, diffusers with three nozzles and sufficient rubber hose to do the work conveniently. Only \$5.50 per outfit.



BABY PINE CONES

Natural brown, loose, 60c per 100, \$5.50 per 1000.

Neatly mounted on 12-inch wires, covered green and natural brown, \$2.50 per 100.

Tinted in 2 colors, green and gold, green and silver, green and red, green and orange, green and yellow, or any color combination desired, \$4.00 per 100, \$37.50 per 1000.

French Immortelles

In graceful sprays in yellow or red, 6-inch sprays, \$2.50 per 100; 9-in., \$3.50; 12-in., \$5.00; 18-in., \$8.00; 24-in., \$12.00 per 100.

KENDIG THE FLORIST

PHONE 1451

OSWEGO, N. Y.

Member of F. T. D.



RAEDLEIN BASKETS

RAEDLEIN ASSORTMENTS THAT ARE POSITIVE, QUICK SELLERS
TRY ONE, AND WIRE FOR MORE

Raedle Fall Assortments

Assortment No. I—60 baskets for prepared flowers, also small flowers. If Christmas Red is desired, kindly mention. All 10 to 16 inches over all, no liners..... **\$13.25**

Assortment No. II—50 Tumbler Baskets, 16 to 20 inches over all, all in assorted colors, with tin liners..... **\$17.50**

Assortment No. V—25 Plant Baskets, all in assorted colors, with tin liners, 6 to 11 inches in diameter..... **\$25.00**

Assortment No. III—25 Medium Cut Flower Baskets, all in assorted colors, with tin liners, 21 to 28 inches over all.... **\$16.50**

Assortment No. IV—15 Large Cut Flower Baskets, all in assorted colors, with tin liners, 34 to 42 inches over all.... **\$26.50**

Our New Catalogue Just Off the Press—Send for it.

Raedlein Basket Company

713-717 Milwaukee Ave.,

DESIGNERS AND
MANUFACTURERS

CHICAGO, ILLINOIS

The Blossom Floral Co. reports a good business for last week, but nothing on Armistice day that could be traced to the special effort made by the florists to create a sentiment for flowers. This firm furnished the decorations and bouquets for an elaborate wedding at Markle, Ind., and for the Red Cross drive that was put on in one of the large department stores.

A number of the merchants decorated

GOLD LETTERS AND SCRIPTS

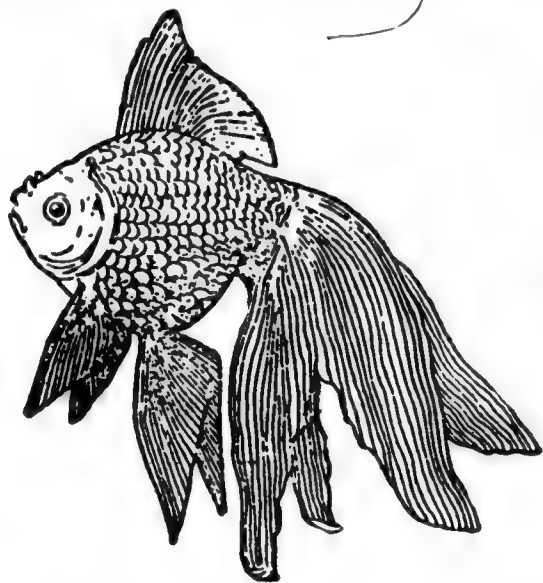
Best and Cheapest on the market. Write for samples and prices.
J. LICHTENBERGER, 1560 Ave. A, NEW YORK CITY

their stores for Armistice day with cut flowers and plants.

The Doswell Floral Co. is going to have a fine lot of Dolly Dimple, Seide-

witz and pompons that will be in just right for Thanksgiving.

E. Wenninghoff had a most attractive window display for Armistice day. It



Goldfish and Canaries

WE have the largest and most complete stock of Plain and Fancy **GOLDFISH**, consisting of Japanese Comets, Japanese Singletails, Japanese Fantails, Japanese Telescopes and Paradise Fish, that we have ever had.

Our stock of Aquariums, Globes, Fish Food, Water Plant and Aquarium Ornaments is also complete.

Then we have a big assortment of Canaries, Bird Cages and Bird Supplies.

Write for Our Catalogue

Ashborne Goldfish and Supply Co.

Hatcheries: Burlington - Indianapolis - Frederick, Md.

Office, BURLINGTON, IOWA.

consisted of a large wreath of artificial flowers draped with the American flag.

One of the prettiest weddings of the season was that of Miss Catherine Vesey, youngest daughter of Judge Vesey, and Elmer Kampe. The ceremony took place at the residence of the bride, which was decorated with palms and ferns, Premier roses and orchids. The ceremony was performed in the large drawing room, one end of which was banked with ferns and palms and on either side was placed a large basket of Premier roses. Bowls of roses were scattered throughout the rooms. The bride's table was decorated with candles and the wedding cake trimmed with cattleyas. The bride carried a beautiful shower bouquet of valley and cattleyas, the shower consisting of the baby orchids and *Oncidium ornithorhynchum*. The maid of honor was Miss Margaret Vesey, sister of the bride. She carried a colonial bouquet of Sunburst roses, *Odontoglossum grande* and *cypripediums*. After a short honeymoon the couple will make their home in this city.

Philip Foley, Jr., of Chicago, was a visitor in the city. S. N.

ITHACA, N. Y.

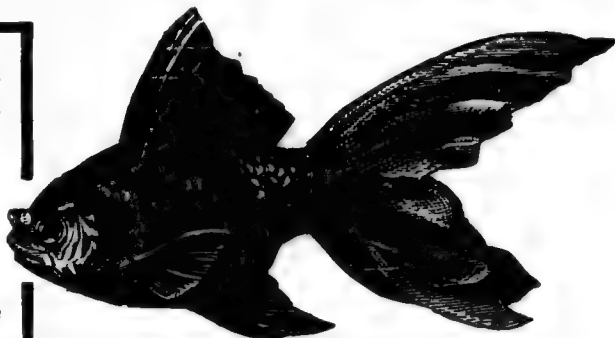
Cornell University Notes.

Tuesday evening, November 8, the students registered in floriculture organized a floricultural club. C. G. Bowers, of Binghamton, N. Y., was elected president and Miss Caroline Griminger, of Unadilla, N. Y., secretary. The meetings of this new organization will be conducted along the same lines as the old horticultural Lazy Club, organized by L. H. Bailey, which at one time counted among its members some of America's foremost horticulturists. The records of this organization are being preserved by the department of floriculture. The new club is planning to have regular meetings, at which local men will be called upon to address them, and in addition they will, from time to time, bring to Ithaca men who are leaders in the floricultural industry.

There's money in Goldfish for You

You can have a compelling window display---and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue



Auburndale Goldfish Company

1449 W. Madison St.

Chicago, Ill.

GOLDFISH

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED
Cary Station, Ill.

GOLDFISH BUY FROM THE BREEDER

107 Acres of Ponds this Season
Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

PUTNAM'S FISHERIES

8 Divisions. Office, 462 Washington St., Buffalo, N. Y.

Professor A. H. Nehrling reports the heaviest registration in the history of the department. Among those registered are a number of sons of florists from different parts of the country. In the short course, which opened November 9, the number is also larger than ever. Over seventy students, coming from all parts of the United States, have registered for this course. John B. Adams, Pass Christian, Miss., holds the record of coming the greatest distance. Twelve girls from the Onon-

JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated—inexpensive—Send for folder



Mono Service Co., Newark, N. J.

Mention The Review when you write.

daga Indian reservation are registered in the course in garden flowers. These girls are eager to learn all they can about the culture of flowers, so they can

**G
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H**



Bishop's Special Offer on New Round Surface Aquariums

Entirely new. Perfect shape. Clear white glass. Especially designed for scientific Goldfish Fanciers. These aquariums have little depth and on account of the ample air surface accommodate a larger proportion of Goldfish to the gallon.

For \$11.00 I will send you

One set of four New Round Surface Aquariums, complete with Goldfish, Aquaria Ornament, Plant, Pebbles and Shells; also Floating Bisque Toy (Duck or Swan) and box of flake wafer fish food for each aquarium; also 40 Goldfish extra to sell.

- 1 1/4 Gallon New Round Surface Aquarium, complete.
- 2 Gallon New Round Surface Aquarium, complete.
- 3 Gallon New Round Surface Aquarium, complete.
- 4 1/2 Gallon New Round Surface Aquarium, complete.
- 4 Boxes Fish Food (Flake Wafers).
- 40 Variegated Goldfish.

FLORISTS HAVE FOUND
These Attractive Outfits
Ready Sellers



"SOMETHING TO SING ABOUT"
Of course you are interested in Canaries. Order a few of these beautiful songsters with attractive cages. Display them among the flowers and goldfish. They will sing their way into the hearts and homes of your customers. Don't delay. Send for Bishop's whole sale catalogue on Goldfish, Aquaria Supplies, Birds, Cages, Foods, etc.

BISHOP, The Bird Man and Pioneer GOLDFISH KING
BALTIMORE, MD.
THE BIRD HOUSE WITH
A NATIONAL REPUTATION

**Bishop's Gallon
Globe and
Goldfish Offer**

**For \$9.60
I will furnish**

- 12 One-gallon, Moulded Globes; perfect shape, clear white glass, full capacity.
- 65 Medium Goldfish (3 for each Globe, with 29 extra to sell).
- 12 Boxes Fish Food (Flake Wafers).
- 12 Assorted Aquaria Ornaments.
- Sufficient Aquaria Plant, Pebbles and Shells to complete the above.

These Complete Aquariums will prove a great attraction; people will not only stop and look, but will buy these exquisite Home Adornments.



**G
L
O
B
E
S**

Thanksgiving day will soon be here, then
Christmas and New Year's day swiftly follow.
Are you anticipating your needs on our

**Featherweight Shields
Corsage Ribbons
Red Ribbons**

for these three holidays?

M. H. LEVINE CO.

874 Broadway

ELCO BRAND

New York City



go back and teach others how to improve and beautify the homes on the reservation.

Last week the students registered in the course in commercial floriculture made a trip to Auburn and Syracuse, where they made a study of the stores and commercial ranges. Ralph Roskelly, president of the Bool Floral Co., and David Murray, superintendent of greenhouses in the department, accom-

panied the students on the trip. In Auburn they found the houses of Shaw & Boehler, and Terence W. Gilbert in excellent condition. Mr. Gilbert caters to a class of rather particular people and for this reason grows a great variety of plants, among them a good many which are ordinarily found only in private collections. At the Shaw & Boehler range a practical forced draft heating apparatus received particular attention.

In Syracuse the students made a study of the stores of Werner Bultman and the P. R. Quinlan Co. At both stores they found the owners eager to give them all the information possible. Later they visited the Edwards range and the houses of the P. R. Quinlan Co. At the Edwards range they found well grown chrysanthemums and carnations and they were also impressed by the fact that every inch of space was being util-

ized in the culture of some commercial crop. The Quinlan houses were also filled with well grown stock. They had a fine house of the newer varieties of roses, cyclamens and poinsettias. A visit to the conservatories of the late L. C. Smith was also included in the trip.

PHILADELPHIA.

The Market.

Show week plus two legal holidays was bad for business. A comparison with last year made it seem even worse.

There was a heavy crop of pompons that came into bloom much faster than they were needed. Prices declined from three bunches for \$1 all the way to ten bunches for \$1. Select stock sold at 50 cents a bunch, but such sales were infrequent. The ordinary grades of chrysanthemums have also suffered severely. The large blooms when well finished are selling best at present.

Roses are bringing little money when compared with the prices of a year ago. The smallness of the returns is marked.

Only orchids and gardenias are scarce. There are so few of them that any sort of a fair supply would probably be more than sufficient.

Those who study the market believe that the present long continued overproduction will be followed by a shortage and that that shortage will come before Thanksgiving day.

Our Unknown Warrior.

Sir Auckland Geddes, the British ambassador at Washington, suggested to Mrs. L. Webster Fox, of this city, the national president of the Imperial Dames of Great Britain, that it would be fitting for this society, numbering 4,000 members, to place a wreath on the grave of the unknown soldier in Arlington cemetery on Armistice day. Mrs. Fox placed the order with the London Flower Shop. The wreath was designed by Mrs. J. Drew Baer. It was six feet high and extremely handsome. The words, "For Valor," appeared on it. Mrs. Drew Baer aimed to represent all the parts of the British empire in the wreath. There were roses for England, maple leaves for Canada, lilies for Wales, orchids for Australia, heather for Scotland, and so on. Charles H. Green was entrusted with the duty of delivering the wreath in safety to the British embassy in Washington. Mr. Green said that everyone took an interest in helping him. The baggage master on the train from this city to Washington was most careful of the big wreath and refused to accept a tip. "After I delivered the wreath at the British embassy," Mr. Green said, "I went to the Capitol to see the flowers that had been sent to the unknown hero. They were displayed in the rotunda. It was the greatest display of flowers I have ever seen anywhere. [Mr. Green was for twenty-seven years with Pennock Bros.] I walked through the rotunda three times to see the flowers. Gude Bros. Co. had one order of forty-eight wreaths. Each wreath was sent by one of the states of the Union. The wreaths were all alike, made of laurel ornamented with a bunch of red and white carnations tied with a bow of red, white and blue ribbon. There were a pair of palm leaves at the back. Each wreath was mounted on an easel. Blue letters on white ground indicated the state send-

Thanksgiving Day

Is the first big day of the season. Have you made your arrangements for an ample supply of Cut Flowers?

We offer you a splendid supply of seasonable flowers, but there is not likely to be a surplus. Look over this list.

BEAUTIES. A limited supply.

ROSES. We can furnish you all the Roses that you can use, especially in **Columbia, Premier, Butterfly** and **Double White Killarney**. Also **Aaron Ward, McDonald** and other Corsage Roses.

CHRYSANTHEMUMS. The late varieties are the best of the season. We offer you a large supply of **Chadwick, Bonnaffon** and **Seidewitz**.

POMPONS. An unlimited supply. A large selection of varieties and colors. This is the best item on the list. You can make more money on Pompons than any other flower.

CARNATIONS. Mostly **C. W. Ward** and **Enchantress Supreme**.

CYPRIPEDIUM SANDERII. Orchids are scarce and we offer them as a substitute—very fine flowers.

Also a limited supply of **Peas, Gardenias, Snapdragons, Zinnias** and **Calendulas**.

We recommend the purchase of a large variety of stock. All of these items will help make up a good selection, and they can be used to good advantage.

BUSINESS HOURS, 7 A. M. to 5 P. M.

THE LEO NIESSEN CO.

Wholesale Florists

Branches:
BALTIMORE
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

BERGER BROTHERS

CHRYSANTHEMUMS

Bonnaffon :: Chadwick :: Seidewitz

POMPONS

All the leading varieties

1609 Sansom Street

PHILADELPHIA

EDWARD REID

Finest Chrysanthemums, Pompons and Roses

that are grown

ALL THE LEADING VARIETIES

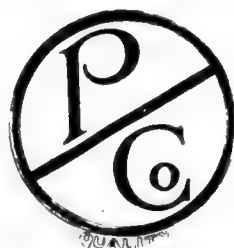
Snapdragons, Sweet Peas and Valley

When They're Reid's They're Right

1619-21 Ranstead St., PHILADELPHIA, PA.



FOR THANKSGIVING DAY



An exceptionally choice lot of the finest Pompons, all colors. Per dozen bunches, \$3.00, \$4.00, \$5.00, \$6.00.

Big Mums

In Bonnaffons, a wonderfully choice lot, \$20.00, \$25.00, \$30.00 per 100; a few extra large at \$35.00 and \$40.00; then a good assortment of other varieties, pinks, whites

and yellows, \$10.00, \$12.50, \$15.00, \$20.00, \$25.00 per 100; larger specimen blooms at \$30.00 and \$40.00.

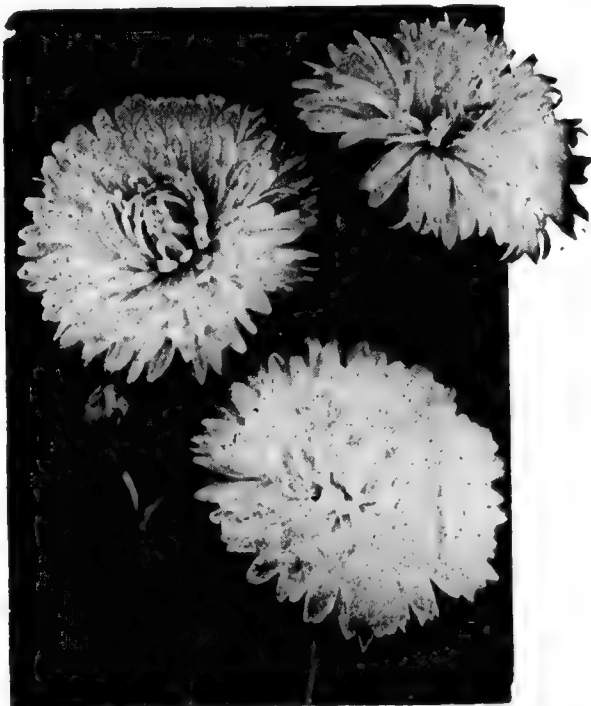
Do you get our weekly, giving a complete list of the flowers, plants, greens, and ribbons and supplies that we handle? If not, write us.

Business hours: 7 a. m. to 5 p. m.

S.S. PENNOCK COMPANY

THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK 117 W 28th St. PHILADELPHIA 1608-1620 Ludlow St. BALTIMORE Franklin and St. Paul Sts. WASHINGTON 1216 H St., N. W.



CHRYSANTHEMUMS, CARNATIONS,

Greens in Variety
and all Seasonable Cut Flowers

WM. J. BAKER

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

THE HOUSE OF MERIT

FLORISTS' SUPPLIES

JOS. G. NEIDINGER CO.

1309-11 N. Second Street

PHILADELPHIA, PA.

ing the wreath. For instance, N. J. for New Jersey, Neb. for Nebraska, and so on.

"Afterwards I dropped in on George C. Shaffer. He was so busy that I helped him for a while until it was time to go. While I was there a Japanese brigadier general and others came in to order flowers to be sent to the Capitol. All the Washington florists were extremely busy."

In London.

Samuel S. Pennock said on returning to his hotel in London one day just before sailing for home he received a telephone message that had come in during his absence. No name was given, just a request to call up a certain number. Upon doing this Mr. Pennock learned that the call was due to his being an American. A Mr. Stevens wished to speak to him. Mr. Stevens proved to be the custodian of a number of wreaths to be sent by the king, by the prime

All the finest late varieties of Chrysanthemums and Pompons

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

Philadelphia Cut Flower Company

PHONES:
Bell, Spruce 803-804
Keystone, Race 1112-1118

Wholesale Florists

1517 Sansom St., Philadelphia, Pa.

GEORGE AEUGLE
Proprietor

minister and others to the burial of our unknown warrior in Washington on Armistice day. He wanted to know what he was to do with the wreaths when he reached Washington. Mr. Stevens invited Mr. Pennock to dine with him the next day. It was then arranged that the floral offerings should be sent to the S. S. Pennock Co. store in

Washington, there to remain until it was time to unpack and deliver them. As Mr. Stevens sailed for Montreal and Mr. Pennock for New York, they did not meet again.

From Porto Rico.

The first shipment of dracæna canes and specialties from Robert Craig in

THE PHILADELPHIA GROWERS' CUT FLOWER MARKET Extra Fine Premier

AND WELL-GROWN ROSES OF ALL THE BEST VARIETIES.

Choice Chrysanthemums, Pompons, Valley and Easter Lilies.

TO THE BUYER:—We ask a trial order. We can and will please you.

TO THE GROWER:—Join us now. Send your own flowers to your own Commission house.

No. 7 South Mole Street, PHILADELPHIA

Both Phones { Bell, Spruce 5298
Keystone, Race 7182

WILLIAM C. LYNCH, Manager.

Porto Rico has reached the Robert Craig Co., at Norwood Station, Pa. Robert A. Craig is enthusiastic over the stock received in this shipment. Mr. Craig thinks that his father's confidence in the Porto Rican climate is fully justified by the quality of the stock sent.

The growth made by dracenas is well known. Samples of the golden sansevieria, Laurentii, were wonderfully fine. Aspidistras from divided clumps that would fill a 4-inch pot last season are now large enough for a 7-inch pot.

Various Notes.

Alfred M. Campbell has built a Lord & Burnham house, 25x150 feet, on his place at Strafford. It is filled with early carnations and geranium cuttings, with stock plants and with lilies.

J. J. Habermehl's Sons have completed the remodeling of two greenhouses on their place at Twenty-Second and Diamond streets.

Darius H. Keene, of the Pansy Flower Shop, has taken title to store property at 2012 Ridge avenue, where he will open a new store on or about December 1.

Robert Q. Shoch, of the M. Rice Co., has returned from the south with rosy reports of general business conditions as well as of our own.

John Westcott visited the wholesale district November 12. He was in happy mood.

Henry A. Dreer, Inc., has a wonderful lot of palms on the place at Riverton.

Frank R. Hastings made up a beautiful wreath of magnolia leaves and Pilgrim roses for the unknown soldier at Arlington.

Stuart H. Miller was the victim of a cowardly assault at Fifteenth and Chestnut streets November 12. His assailant was fined.

Edward H. White had fine dahlias on his place at Hamonton, N. J., until November 10.

J. P. McCarthy, of the M. Rice Co., has returned from the middle west with reports of greatly improved conditions in general business.

The chrysanthemum show of the Ger-

CHRYSANTHEMUMS, POMPONS
Choice Sunburst and Ward Roses
Roses, Carnations,
Violets, Valley

The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

FIBER RIBBON SPECIAL

Good Quality Seta

50 yards to bolt

Per bolt, 90c

Lots of 12 bolts, 85c per bolt

Colors } White, Pink, Violet, Lavender
Moss, Nile, Orange, Blue, Scarlet

The Florists' Favorite Plant and Basket Ribbon

THE McCALLUM COMPANY, 137 Seventh St., Pittsburgh, Pa.

Chrysanthemums

Pompons

Roses

Carnations

CHARLES E. MEEHAN

4 South Mole Street

PHILADELPHIA, PA.

ASPARAGUS

Strings and Branches

ADIANTUM

and all other

GREENS

mantown Horticultural Society was held in the library of Vernon park November 14, afternoon and evening. There was a good display of the queen of autumn. Adolf Muller, of the De Kalb Nurseries, of Norristown, spoke on "The Plants of Alaska and the Yukon." Edward Towill, of Roslyn, exhibited a

fine vase of American Legion rose at the Academy of Music November 8. American Legion was the best rose shown.

A. L. Fortunes makes a fine display of green foliage.

William Berger's Sons had a big day November 12, with a large wedding and

THE LARGEST AND OLDEST FLORISTS' SUPPLY HOUSE IN AMERICA

Christmas Novelties

Grass-growing Heads and Pigs, 15c, 25c, 30c, 40c each.
Gnomes for Xmas Windows, \$3.00 to \$6.00, also at \$1.00 and \$2.00.

Sign Posts with sayings, "Picking Flowers Forbidden," "Say It with Flowers," "Merry Christmas"; they help to sell plants, \$5.00, \$10.00, \$15.00 per 100.

All on page 13 of our New Catalogue.

White Imperial China, page 10; send for \$25.00 assortments.

Special 25% discount.

Tone Ware, page 11; send for \$25.00 assortments.

Moss Wreaths and beautiful **Red Roping** just arrived, also **White Statice**.

Chiffon in 2-inch, 4-inch, 6-inch, 10-inch.

Don't forget the **Chas. Henry Fox Pillow Baskets**. Get a sample, \$1.50.

Paper Forms, for Red Roping wreaths.

We are Headquarters; get our prices, wreaths, crosses, stars and hearts.

H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

a number of other important orders. James W. Heacock believes that American-grown orchids cannot become really plentiful for a long time to come. D. T. Connor has returned from the Lancaster show.

Arthur Zirkman has returned from the Scranton show. M. L. Ruch came from Scranton with Mr. Zirkman.

The good chrysanthemum crops suggest the idea that the growers have downed the midge. Phil.

Warsaw, Ind.—Norton Gibson has purchased the place formerly owned by William Terrell. Prior to this Mr. Gibson owned a business at Nappanee, Ind.

SPECIAL ON Plain Chiffon

Three-stripe edge

4-inch, per yard, 4c

6-inch, per yard, 6c

C. E. CRITCHELL

15 East Third Street, CINCINNATI, OHIO

Something Needed By
Every Florist

APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

Pittsburgh Cut Flower Co.

116 Seventh Street, PITTSBURGH, PA.

Holly Wreaths - - Made with Water-proof Berries Boxwood Sprays - - - The Quality which is Right Case Holly

We have a very limited quantity of good berried southern Holly. Cash with order. \$5.50 per case at Baltimore, Md.

Have you our price list?

JONES, The Holly Wreath Man, MILTON, DELAWARE

NEW YORK.

The Market.

Little change is noted in the cut flower market. The general demand is away off from what might be expected at this time of year. Retailers, wholesalers and growers are at a loss to define the situation, which is different from experiences of former years. While there is a day-to-day movement sufficient to clear a large portion of the arrivals, concessions to effect a clearance are anything but rare. Violets, a pet problem of the New York market, are in season now and the manipulation of arrivals is a matter of concern to wholesalers. Certain wholesalers, having in mind the Yale-Princeton football game, sought to corral the market, and visited the growers in the Hudson district, guaranteeing \$2.50 per thousand for their crops. This, knowingly, was an old game with some of the older ones, and the more venturesome were chagrined when the prices were cut to \$1.50, a price which was sufficient in the circumstances, and the speculators had a bunch of smelly stuff left on their hands. If violets are to survive in the daily demand for flowers, the speculative interest must be curtailed.

Roses of all kinds are plentiful, and clearance of arrivals is rather difficult. The prices of last week are fairly well maintained, in spite of a lethargic demand. American Beauty is in good supply, and special grades meet a fair demand at from 25 cents to 75 cents per flower. Hybrid teas are not more plentiful than the season might be expected to produce, but sales are slow at quoted prices.

The supply of carnations is larger, and the quality of arrivals is improving daily. The range of prices was, November 14, \$1.50 to \$4, the higher figure for selected stock.

Cattleyas are not in great supply and prices have receded consequently. The variety labiata is bringing \$100 to \$125 per hundred, and hybrids are commanding as much as \$2 per flower, with stock and sales both limited. Oncidiums are in good supply at 6 cents to 8 cents per floret. Cypripediums are plentiful, moving slowly within a range of \$2 to \$5 per dozen.

White lilies continue on the scarce side, and quotations are unchanged. Lily of the valley has not gone above the \$6 mark for best grade, as quoted for several weeks. White bouvardia and jasmine are available for wedding work, but meet only a small demand.

Herbaceous material sells fairly well, but there is not much choice now that outdoor material is cut out. Under glass products now are confined to a small



New Crop Green Galax

By mail, postpaid.....per 1,000, \$ 1.50
By express, collect.....per 1,000, 1.25
By express, collect.....half case (5,000), 5.00
By express, collect.....case lots (10,000), 9.00

NEW CROP, FERNS AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.
Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

PREPARED BRONZE GALAX

By mail, postpaidper 1,000 \$ 2.00 By express, collect..half case (5,000) \$ 7.00
By express, collectper 1,000 1.50 By express, collect..case lots (10,000) 12.50

PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaidper carton, \$ 1.75 By express, collect ...50-lb. cartons, \$ 8.00
By express, collect.....per carton, 1.50 By express, collect ..100-lb. cartons, 15.00
By express, collect ...25-lb. cartons, 4.50

PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

ELK GALAX & FERN COMPANY, Johnson City, Tenn.

Mention The Review when you write.

Boxwood Sprays

It is time for you to consider the placing of your order for Boxwood. We will accept your order at a special price if placed immediately.

It is carefully selected stock, mostly short sprays. The large or small leaf variety.

We can also furnish you some fine LYCOPODIUM.

LET US HAVE YOUR INQUIRIES

THE LEO NIESSEN CO., 1201 Race St., Philadelphia, Pa.

WILD SMILAX

\$3.00 per Case

Wire or Write

C.K. LEE, Castleberry, Ala.

YELLOW FLOWER DYE

PRICE, sufficient to make one quart, \$1.00, prepaid.
Six for \$5.00

McClenahan Greenhouses, Oklahoma City, Okla.

Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.

Evergreen, Ala.

CHRYSALENE

The ideal plant food. Unequalled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

KINNEY PUMP

For applying liquid manure this pump has no equal. Postpaid, \$2.10.

Elmer D. Smith & Co., Adrian, Mich.



CHRISTMAS CARDS

Order by
Number

PRICES:

| | | | |
|------|--------|-------|--------|
| 100, | \$0.75 | 200, | \$1.25 |
| 500, | 2.50 | 1000, | 4.50 |

Assort them as you wish. Nos. 19, 20 and 102 are Assorted Designs.

We guarantee satisfaction or refund your money.

5 per cent discount, cash with order.

Also Christmas Tags, Tag Envelopes, Labels and Stickers.

THE JOHN HENRY COMPANY : : Lansing, Michigan

list, in which calendulas, sweet peas, delphiniums, violets and like flowers are the principal items. Chrysanthemums dominate the market, and arrivals move fairly well, within a range of \$10 to \$25 per hundred for ordinary long-stemmed sorts, with \$6 per dozen for heavy-flowered stock, and 10 cents to 75 cents for pompons and singles.

Club Meeting.

There was a meeting of the New York Florists' Club Monday evening, November 14, in the club's quarters in the Engineering Societies' building, with an attendance of about eighty-five members. President I. S. Hendrickson presided, and, in the absence of Secretary John Young, his office was, on motion, filled by John H. Pepper.

Decorative Evergreens, New Crop

Green Galax, \$1.00 per 1000; \$7.00 per case of 10,000.
Fancy and Dagger Ferns, \$1.50 per 1000; \$6.50 per case of 5000.
Leucothoe Sprays, 10 to 12 inches long, \$1.50 per 1000; 14 to 18 inches long, \$3.00 per 1000; 20 inches and up, \$4.00 per 1000.
Mountain Laurel Branches, 16 to 20 inches long, \$3.00 per 1000.
Hemlock Branches, 24 to 36 inches long, \$4.00 per 1000.
Princess Pine, \$1.00 per 1000.
Green Sheet Moss, 15-lb. bag, \$1.00.
Terms Cash. All goods guaranteed.
Wire or write us.
Reference: The Citizens Bank, Elk Park, N. C.

Pine Grove Evergreen Co., Elk Park, N. C.

After the reading of the minutes of the previous meeting, resolutions on the

Lotos Manufacturing Company

1734 N. Halsted St., CHICAGO, ILLINOIS

DAISIES per gross, 35c; 14 gross, \$2.50

Importer and Manufacturer of
**Artificial Flowers of every
description**

Colored Grasses, etc.

Ask for our Dollar Sample Assortment

deaths of George V. Nash and J. K. M. L. Farquhar were presented and

adopted, and copies of the same were directed to be sent to the families of the deceased.

Paul Rigo, for a committee appointed to formulate an itinerary covering a trip to the next convention of the S. A. F., to be held in Kansas City, reported a series of trips, and the report was accepted for future action. On motion of A. T. De La Mare, it was ordered that the report be printed and circulated to members. A further motion, by Mr. Hoyt, was adopted, ordering that the itinerary also be communicated to other nearby clubs.

C. B. Weathered, for the committee on nominations, reported the selection of candidates for election at the December meeting, as follows: For president, I. S. Hendrickson, Arthur Herrington, John Fiesser and Roman J. Irwin; for vice-president, Anton Schultheis, Jr., Curt Thimm, William A. Rodman and A. Kottmiller; for secretary, John Young; for treasurer, William C. Rickards, Jr.; for trustees, Charles W. Knight, Percy B. Rigby, A. M. Henshaw, Ed. Manda, R. Koehne, L. E. Dupuy, V. S. Dorval, P. A. Rigo and Clifford Lowther.

President I. S. Hendrickson withdrew his name from the list of nominees.

Frank H. Traendly, chairman of the committee on the S. A. F. membership drive, reported progress.

The following were elected to membership in the club: J. V. McAteer, Brooklyn, N. Y.; Dan Markelos, Brooklyn, N. Y.; Andrew G. Beuscher, Stapleton, L. I., N. Y., and Harold S. Lion, care of Lion & Co., New York, N. Y. Messrs. Bauscher, Excell, J. Lionel Childs and J. G. Jurgens, elected at a previous meeting, were introduced to the club.

A letter from J. F. Ammann, of the S. A. F. publicity committee, for the section of the committee having in charge the distribution of the big "Say It with Flowers" signs, asking that the club take up the appropriation of the signs, was read, and the following agreed to erect signs: A. C. Ruzicka, Chatham, N. J.; I. S. Hendrickson, Flowerfield, N. Y.; J. H. Fiesser, Guttenburg, N. J.; A. M. Henshaw, Springfield, N. J.; M. Matheson, Baldwin, L. I.; Mr. Excell; J. G. Jurgens, Northport, L. I.; F. H. Traendly, Noroton, Conn.; Charles Fish, Blue Point, L. I., and William Johnson, Dobbs Ferry, N. Y.

W. N. Craig, Boston, Mass., was the lecturer of the evening, and his subject was Quarantine 37. He spoke at some length and, while deprecating the quarantine in general, bitterly denounced the inefficiency of those deputed to enforce it. Other speakers on the subject were John Watson, Princeton, N. J.; Max Schling and A. L. Miller.

Nominations for election at the next meeting were: John N. May, Jr., Summit, N. J.; Carlton Childs, Floral Park, L. I.; Warren Mason, Cromwell, Conn., and Axel Blomberg, Cromwell, Conn.

Those exhibiting were the Cromwell Gardens, Cromwell, Conn., with a collection of pompon chrysanthemums, also a vase of new chrysanthemums, Thanksgiving Pink and White Surprise, both highly commended; the Springfield Floral Co., Springfield, N. Y., highly commended for vases of chrysanthemums, Sunbeam and Lady Nevill and two vases of pompons; Traendly & Schenck, New York, with a yellow sport of Rose Mrs. Aaron Ward, score 86 points, preliminary certificate.

Holly, Holly Wreaths and Boxwood Sprays

Boxwood Sprays, clean and no surplus wood, packed in burlap, 25 pounds or more, 18c per pound.

Case Holly, good, green and every spray full of berries, in heavy packed cases, 2x2x4 feet, per case, \$7.50.

Holly Wreaths, about 14 inches in diameter, made from selected green holly, with four large clusters of natural Holly berries in each, packed 13 dozen to the case, \$2.00 per dozen.

Same quality wreaths, with artificial berries, case lots, \$1.80 per dozen. Plain, without berries, case lots, \$1.20 per dozen. Cash, f. o. b. here.

H. AUSTIN, -:- Felton, Del.

Mention The Review when you write.

Let us Book your order for Fancy Berried Xmas

HOLLY

Bulk Lycopodium

Fancy Delaware Holly Wreaths

Red Ruscus

Red Frieze

Poinsettias

to be shipped when wanted. Write for prices.

St. Louis Seed Co., 411 Washington Avenue St. Louis, Mo.

Mention The Review when you write.



Record of 2 Yds. per Minute

GET READY Festoon Winding Machines Improved

6th year on the market. Two types. Makes all kinds of festooning. Type No. 1 will wrap on any size wire or twine for its center. Type No. 2 does equally as good work as type No. 1. We furnish machines ready for work. Three days' trial allowed. Money refunded if machine is not what you want. Prices: Type No. 1, \$12.00; Type No. 2, \$6.00. TRY ONE.

One of Many Testimonials

La Porte, Ind., Nov. 15, 1916.
The Souder Mfg. Co., Bridgeton, N. J.
Gentlemen: We got one of your machines early in December of last year, and made on it every kind of wreath and festooning. We found it especially satisfactory in making large holly wreaths on heavy wire. Your machine is all right. We are, Yours very truly,
THE KABER CO.

SOUDER MFG. COMPANY
BRIDGETON, N. J.

Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

KNUD NIELSEN, Evergreen, Ala.

L. B. Brague & Son

Wholesale Dealers in

CUT FERNS

MOSS, EVERGREENS

Established
1867

HINSDALE, MASS.

Christmas Supplies

Let's Look at it From the Dollar Viewpoint

Boxwood FROM THE Sunny South

Virginia Boxwood is Best

Take no Substitutes

Price per 100 pounds, 16 ounces Boxwood Sprays to a pound.....\$20.00
Quantity price on application. Shipments being received daily.

Natural Green Lycopodium Ground Pine

A very classic decorative material. Just the thing for making Wreaths for Christmas. Our shipments are being received from northern Pennsylvania. Ready for delivery. Price per 100 pounds.....\$14.00

SPECIAL FOR THIS WEEK

12-INCH BROWN MAGNOLIA WREATHS

Excellent Quality — Perfect Workmanship

MADE BY A RETAIL FLORIST

Each, 60c

Per Dozen, \$6.00

GET OUR CHRISTMAS CATALOGUE

The Pittsburgh Cut Flower Company

116 and 118 Seventh Street, PITTSBURGH, PA.

"We serve to sell you again."

Various Notes.

C. H. Totty, of Madison, N. J., and Secretary John Young, of the S. A. F., left Monday, November 14, for Chicago, to attend the show of the Chrysanthemum Society of America. Mr. Young has other business in Chicago, and expected to leave that city on Wednesday night, November 16, in order to be present at a meeting of the national flower show committee in Cleveland, beginning November 17.

Among the florists of this vicinity reaching to election honors were Clarence R. Ankers, of Rockville Center, L. I., reelected as assessor for Nassau county, and H. W. Mabie, elected a counselor for the town of Hackensack, N. J.

Richard Vincent, Jr., White Marsh,

SPECIAL NOTICE

I am in the market to furnish HOLLY WREATHS fresh from the Trees, with lots of Berries. SEE MY AD IN NEXT ISSUE or write for price.

Order early and get your name in first and avoid the rush.

G. L. SWATY, Mena, Ark.

NEW CROP OF

Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season. Write for prices.

P. S. PULOS & BRO.
80 New St. NEWARK, N. J.

HAMILTON BROS.

Offer Laurel and Princess Pine Wreaths and Roping

For the Holiday Decorations at the following prices:

Laurel Wreaths

on 12-inch rings, each.....20c
on 14-inch rings, each.....30c
on 16-inch rings, each.....40c

Laurel Roping, light, the yd..... 6c

Laurel Roping, medium, the yd., 7c

Princess Pine Wreaths, 12-inch, 25c

Princess Pine Wreaths, 14-inch, 35c

Princess Pine Roping, the yd... 10c

P. O. Millington, Franklin Co., Mass.

LYCOPodium, chemically prepared, everlasting. Cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt Shipment.

JOHN PERMAN, Catawba, Wis.

Md., spent a day or two in the city last week in attendance at a meeting of the executive board of the American Dahlia Society. At the meeting it was decided that the society would hold a show on the roof of the Hotel Pennsylvania next year, at about the same date as the show of this year.

Rather more than the usual interest is being shown in the ninth international Flower Show, to be held in the Grand Central Palace next March. Secretary Young reports over \$10,000 worth of trade space already sold for this show and from the number of applications for schedules received, it is evident that private interests will take active part in the competitive section of the show. Four entries in the class covering the big groups are assured. It is understood that A. N. Pierson, Inc., Cromwell, Conn., will be a new exhibitor in this class. The new regulations covering the big class have greatly pleased those planning to exhibit in it.

Marcus Matheron, the carnation grower of Baldwin, L. I., has been elected a director in the new First National Bank of Roosevelt, L. I.

J. H. P.

Everett Le Mout, 18 years of age, son of Adolph Le Mout, 436 Fort Washington avenue, was found overcome by chloroform poisoning. Although rushed to a hospital, the lad is in a serious condition.

The Horticultural Society of New York is opening a new office, in the Bankers' Trust Co. building at Fifty-seventh street, and contemplates installing there a bureau of information on horticulture.

CHRYSANTHEMUM SOCIETY.

Examining Committees.

The committees appointed by the Chrysanthemum Society of America to examine new varieties of chrysanthemums have submitted the second reports of the season in those that follow:

At Chicago, October 29, Gilda, bronze, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Size of plant, 36; foliage, 23; size of blooms, 30; total, 89.

At Chicago, October 29, Metzl, yellow, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Size of plant, 34; foliage, 20; size of bloom, 30; total, 84.

At Chicago, November 4, Golden Glory, yellow, incurved, submitted by Baur & Steinkamp, Indianapolis, Ind., scored as follows: Color, 19; form, 15; fullness, 9; stem, 15; foliage, 13; substance, 14; size, 10; total, 94; commercial scale.

At Chicago, November 5, Old Gold, bronze, single, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 35; form, 18; substance, 17; stem and foliage, 19; total, 89.

At Chicago, November 5, Adelphia, white, pompon (disbudded), submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 37; form, 15; stem and foliage, 18; fullness, 19; total, 89.

At Chicago, November 5, Dainty Maid, light pink, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 36; form, 20; stem and foliage, 20; fullness, 19; total, 95.

At Chicago, November 5, Dazzler, red, single, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 40; form, 18; substance, 17; stem and foliage, 18; total, 93.

At Cincinnati, O., October 29, Gilda, deep yellow or bronze, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Size of plant, 30; foliage, 23; size of bloom, 32; total, 85.

At Cincinnati, O., October 29, Metzl, yellow, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Size of plant, 35; foliage, 23; size of bloom, 28; total, 86.

At Cincinnati, O., November 5, Dainty Maid, bluish white, pompon, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows:



SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.
Dealers: Get our wholesale car lot prices; write.
Produced and guaranteed by

A. J. AMUNDSON CO.,

CITY POINT, WIS.

Mention The Review when you write.

Direct from the Mountains of North Carolina

Galax, Ferns and Leucothoe

OF FINEST QUALITY



Green and Bronze Galax, \$1.25 per 1000; \$8.50 per case of 10,000.

Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green and Bronze Leucothoe, 10 to 12 inches, \$2.00 per 1000.

Green and Bronze Leucothoe, 14 to 17 inches, \$3.50 per 1000.

Green and Bronze Leucothoe, 18 inches and up, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5c per lb.

Ground Pine, 15c per lb. Laurel Tips, 5c per lb.



If you want fresh stock, direct from the pickers, it will pay you to send your orders to

J. H. Von Canon, Banners Elk, N. C.

Wire us Elk Park, N. C.

Mention The Review when you write.

CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLO-
RIST. Delivery in good condition guaranteed either by express or parcel post.

300 Assorted Sprays, \$4.50

F. O. B. here. Send us your orders for regular shipments.

Royal Fern Extension Corporation
ALTAMONTE SPRINGS, FLA.

FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam Sprays is now at hand.
We quote these 14-in. to 20-in. at \$5.00 per 1000; 2500 or more at \$4.00 per 1000.
Screened Hardwood Leaf Mold at \$16.50 per ton.

Bank reference, or cash. Prompt shipments.
NORTHERN FERN CO., Scholfield, Wis.

Extra Long, Fancy and Dagger FERNS

Gathered Fresh Daily from the Woods
NOTICE—FERNS NOW READY.
WRITE FOR PRICES.

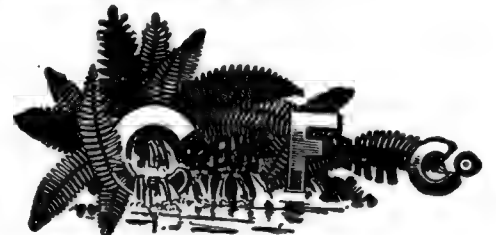
Laurel Festooning. Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

Sphagnum Moss, \$5.00 per large bale.

Ground Pine, 12c per lb.

Branch Laurel, large bundles, 50c.

Hemlock, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.
Post Office and L. D. Phone Address
MILLINGTON, MASS.



WOODRUFF'S Decorative Greens and EAGLE BRAND Prepared Foliages

Prepared Oak Sprays—

Natural preserved, fireproof, best quality, select stock. Colors—Bronze, Tan or Green.

Long, 36 to 40-inch, **25c** per lb.

Medium, 20 to 30-inch, **23c** per lb.

Short Oak (Carton Oak)—

This is the short oak twigs for making wreaths, garlands, basket work, etc.

Colors—Bronze, Purple or Green.

Carton of 5 lbs., **\$ 2.00** In 500 pound

Carton of 25 lbs., **9.00** lots, sprays or

100-pound box.. **30.00** carton Oak, ask for price.

New Crop Green Galax—

Per case, as to size of leaf, **\$7.50** and **\$9.00**.

Prepared Bronze Galax—

\$12.50 per case.

2000 by parcel post, **\$4.00**.

Leucothoe Sprays—

\$2.50 and **\$3.50** per 1000.

Dagger Ferns—\$8.00 per case.

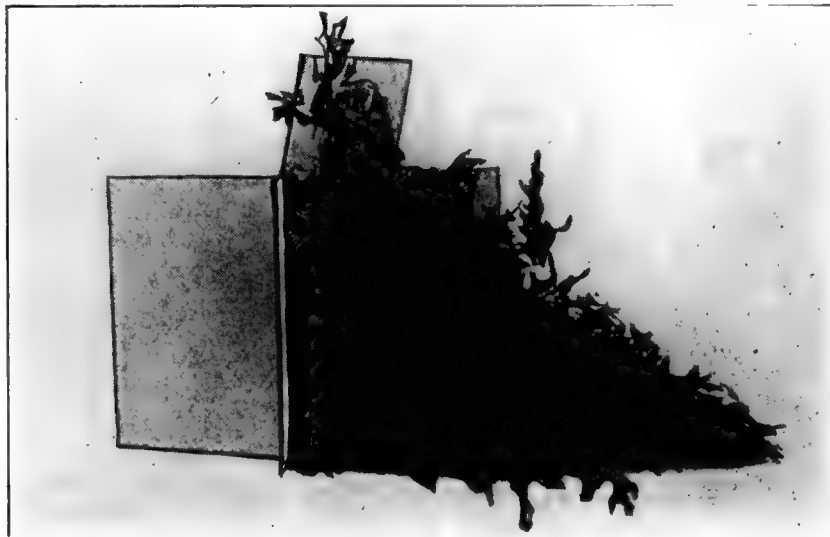
Laurel Tips—50-lb. bag, \$3.00.

Dyed Green Sheet Moss—\$3.50 per bag.

Magnolia, Magnolia Wreaths, Oak Wreaths, Pine Cones, etc.

LAUREL FESTOONING, "BEST MADE," fresh on short Notice.

SOUTHERN WILD SMILAX. f. o. b. Alabama, **\$3.50** per case.



ASK FOR ILLUSTRATED FOLDER.

W. M. WOODRUFF'S SON & CO., LOWGAP, N. C.

Mention The Review when you write.

WILD SMILAX

\$3.00 PER CASE

1 Case to Car Lots

Southern Fancy Ferns (Fresh From Woods) **\$2.25 per 1000**

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.

REX FLORAL COMPANY, Glenwood, Ala.

Mention The Review when you write.

NEW CROP FANCY FERNS

FIRST-CLASS STOCK—WRITE FOR PRICES

TEAHAN FERN CO.,

694-696 River St., TROY, N. Y.
Phone Troy 1706-W.

WILD SMILAX

FRESH FROM THE WOODS

50-lb. cases, \$3.00

Write, wire or phone.

KNUD NIELSEN,

EVERGREEN, ALA.

Mention The Review when you write.



GALAX

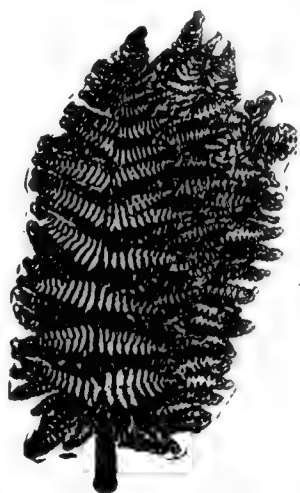
As good as they grow and handled right. Green and Bronze. case of 10,000, **\$6.50**.

Cash with order. Prompt shipment and satisfaction guaranteed every time.

GREEN GOODS SUPPLY SHOP,

Newland, N. C.





FANCY FERNS

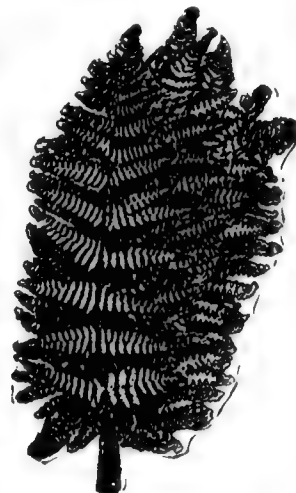
Finest Stock in the country

\$3.00 per 1000

\$3.00 per 1000

Subject to Change Without Notice.

| | |
|--|-------------------------|
| Wild Smilax, 50-lb. case..... | \$ 7.50 |
| Green Leucothoe, 100..... | \$1.50; 1000..... 10.00 |
| Magnolia Leaves, green and bronze, per carton..... | 1.50 |
| 10 cartons..... | 14.00 |
| Galax Leaves, green, per case of 10,000..... | 15.00 |
| GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag..... | 2.00 |
| Sphagnum Moss, per bale..... | 1.50 |



FULL SUPPLY CUT FLOWERS AT ALL TIMES.

MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.

WILD SMILAX

Prompt shipment—**\$3.00 per case**
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

Color, 37; form, 20; stem and foliage, 18; fullness, 20; total, 95.

At Cincinnati, O., November 5, Adelphia, white, pompon (disbudded), submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 36; form, 19; stem and foliage, 18; fullness, 19; total, 92.

At Cincinnati, O., November 5, Dazzler, crimson, single, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 38; form, 16; substance, 16; stem and foliage, 18; total, 88.

At Cincinnati, O., Old Gold, deep bronze yellow, single, submitted by Elmer D. Smith & Co., Adrian, Mich., scored as follows: Color, 37; form, 16; substance, 15; stem and foliage, 18; total, 86.

At Philadelphia, Pa., October 15, not named—sport of early rose, apricot pink, Japanese incurved, submitted by Henry Schnitzspahn, Jr., River road, Bound Brook, N. J., scored as follows: Color, 17; form, 14; fullness, 9; stem, 14; foliage, 14; substance, 12; size, 9; total, 89; commercial scale. Scored as follows: Color, 14; stem, 4; foliage, 4; fullness, 14; form, 14; depth, 10; size, 25; total, 85; exhibition scale.

At New York, October 8, sport of early rose, apricot pink, Japanese incurved, submitted by Henry Schnitzspahn, Jr., River road, Bound Brook, N. J., scored as follows: Color, 12; form, 14; fullness, 10; stem, 15; foliage, 13; substance, 13; size, 8; total, 85; commercial scale.

At Boston, Mass., October 15, sport of early rose, apricot pink, Japanese incurved, submitted by Henry Schnitzspahn, Jr., scored as follows: Color, 15; form, 13; fullness, 8; stem, 14; foliage, 14; substance, 12; size, 8; total, 84; commercial scale.

At New York, October 29, F. P. No. 8, amaranth red, single, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 36; form, 18; substance, 18; stem and foliage, 18; total, 90.

At New York, October 29, Mrs. Gifford, light crimson, single, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 38; form, 18; substance, 17; stem and foliage, 15; total, 88.

At New York, October 29, Red Doty, wine red, pompon, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 36; form, 18; stem and foliage, 18; fullness, 18; total, 90.

At New York, October 29, Pink Pompon, pink, pompon, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 34; form, 18; stem and foliage, 17; fullness, 18; total, 87.

At New York, October 29, Bronze Doty, bronze, pompon, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 37; form, 17; stem and foliage, 17; fullness, 16; total, 87.

At New York, October 29, Countess Eagmont, bronze yellow, single, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 35; form, 17; substance, 18; stem and foliage, 17; total, 87.

At New York, October 29, B 9, light bronze,



NOTICE TO FLORISTS

In this Cold Storage Plant 84x98 ft., built by ROBERT GROVES, Inc., for proper handling of

FANCY FERNS

is stored the largest stock any one dealer has in the U. S. Write for price.

ROBERT GROVES, Inc., 127 Commercial St., Adams, Mass.

Mention The Review when you write.

New Crop Galax Leaves

Green Galax, per case of 10,000. **\$5.75.**
Bronze Galax, ready November 20th.

YOUNG & SYNDER

Tel. office: Teecase, N. C. Postoffice: Hawk, N. C.

Mention The Review when you write.

Southern Wild Smilax

\$2.50 per 50-lb. case.

Prompt attention. Fresh vines.
Good weight.

F. & S. LEE - Marion, Ala.

Mention The Review when you write.

HUCKLEBERRY and SALAL

Crate, 24x20x36 in., well packed, for **\$5.00.**
The best money can buy. Correspondence solicited.

FRED MAY, Florist
GIG HARBOR, WASHINGTON

Mention The Review when you write.

PRINCESS PINE and LAUREL WREATHS

10, 12 and 16-inch, \$2.50, \$3.00 and \$4.50 per doz.
Laurel and Princess Pine Roping, 10c per yd.
Hemlock and Laurel Tips, 7c per lb.
Partridge Berries, bunch of 50 berries, 10c.
Cash with orders.

Order now for Christmas.

WILBUR, The Florist, Lake Pleasant, Mass.

Mention The Review when you write.

Ferns

Galax

Moss

HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

| | |
|--------------------------------|---------------------------|
| Asparagus Plumosus Sprays..... | per bunch, 35c-50c |
| Smilax..... | per dozen strings..\$4.00 |
| Adiantum..... | per 100..... 1.50 |

| | |
|---|--------|
| NEW FANCY FERNS | |
| Per 1000..... | \$3.00 |
| GREEN LEUCOTHOE | |
| Per 100..... | \$0.75 |
| Per 1000..... | 6.00 |
| BRONZE AND GREEN GALAX LEAVES | |
| Per 1000, \$1.50; case of 10,000, \$12.50 | |

| | |
|----------------------|---------|
| BOXWOOD | |
| Per lb..... | \$ 0.30 |
| Per 50-lb. sack..... | 12.50 |

CHIFFON--All Colors
4-in., yd., 4c; 6-in., yd., 6c

| | |
|-------------------------------------|--------|
| SPHAGNUM MOSS | |
| Select quality, large size bale.... | \$1.75 |
| 5 bale lots, or more, at..... | 1.60 |
| 10 bale lots, or more, at..... | 1.50 |

| | |
|-------------------------|---------|
| GREEN SHEET MOSS | |
| Per bundle..... | \$ 1.50 |
| Per 10 bundles..... | 14.00 |

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves\$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER
AND HANDLER OF

CUT FLOWERS

IN THE
CINCINNATI MARKET

C. E. CRITCHELL,

Wholesale Commission Florist,
15 East Third Street,

Cincinnati, Ohio

Mention The Review when you write.

Ferns, Wild Smilax, Leucothoe, Galax

| | |
|--|---------------------------------------|
| Boxwood Sprays..... | 30c per lb.; 50-lb. sacks, \$12.50 |
| Fancy Ferns..... | \$3.00 per 1000 |
| Green Galax..... | \$1.50 per 1000; \$12.50 per 10,000 |
| Sphagnum Moss..... | \$1.50 per bale; \$13.00 per 10 bales |
| Green Sheet Moss..... | \$1.50 per bale; \$14.00 per 10 bales |
| Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50 | |
| Red Magnolia..... | \$1.75 per carton |

CHIFFON

| | |
|-------------|----|
| 4-inch..... | 4c |
| 6-inch..... | 6c |

All Kinds of Wirework and Decorations Carried in Stock

THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

BOXWOOD - LAUREL - MOSS

| | |
|---|-------------|
| Boxwood, tree and hedge varieties, 20c per lb.; 1000 lb. lot, 18c per lb. | |
| Laurel Branches, 2x2x4 ft. case, \$3.25 case. | |
| Laurel Stems, large bag..... | \$1.25 |
| Green Sheet Moss..... | \$1.75 bag. |

W. Z. PURNELL, SNOW HILL, MD.

TONS of Select Virginia Boxwood

50 lbs. at \$12.50. Order Early.

COONTIE FRONDS, \$3.00 per 100

ASPARAGUS PLUMOSUS, 25c and 30c per Bunch

E. G. GILLET, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

HOLLY - SMILAX Prepared Magnolia

Price and Quality Guaranteed

DECORATIVE GREENS COMPANY

KINSTON, ALA.

To The Florist Trade

| | |
|-------------------------------------|-----------------------------|
| Southern Wild Smilax..... | per 50-lb. case \$2.75 |
| Holly, well red berried..... | 70-lb. case 3.00 |
| Needle Pines, 2 to 4 feet tall..... | doz., \$1.25; per 100, 9.00 |

J. A. CURRY & CO., Drewry, Ala.

Address No. **511**, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

A young lady of experience in design and decoration work; must show taste, be original, and able to meet people of exclusive residential district; right party will be given interest in the firm; give names of firms worked for and time with each.

Address No. 501, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

First-class storeman for Pasadena, Calif.; American born; good maker-up and window dresser; state experience and names of former employers and full particulars.

Address No. 507, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

A first-class grower of general greenhouse stock; capable of taking charge if necessary; prefer man who can assist in designing; kindly state wages wanted and references in first letter.

Address No. 499, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

First-class grower of cut flower and pot plants for retail trade; 13,000 ft. glass; modern improvements; in northeastern Ohio; give references and state wages in first letter.

L. A. EATON & SONS,
Conneaut, Ohio.

HELP WANTED

First-class rose grower; we pay the highest wages of any firm in Chicago district. Apply

BASSETT & WASHBURN,
Hinsdale, Ill.

HELP WANTED

Experienced grower of general line of retail stock; 20,000 sq. ft. glass; permanent position open immediately; give references, and state wages desired in first letter.

THE LUND FLORAL CO.,
Wausau, Wisconsin.

HELP WANTED

Young lady for retail store.

LEWIS & ROCCA,
55 E. Jackson Blvd.,
Chicago, Illinois

HELP WANTED

First-class store man, designer and window decorator; only steady and reliable man wanted; permanent position at good salary; apply in person Friday or Saturday afternoon at Erne and Co., 30 E. Randolph, Chicago; call for Mr. Best.

STUPPY FLORAL CO.,
St. Joseph, Mo.

HELP WANTED

Young lady who can take charge of my flower store; must be a good designer and saleslady and not afraid of work; must have at least an eighth-grade education; \$18.00 per week to start; do not apply unless you are qualified for the job and can come at once; give age, nationality and references in first letter.

MARTIN KEIT,
601 Washington, Bay City, Mich.

FOR SALE

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,
Ransomville, N. Y.

HELP WANTED

Grower, not later than December 1, to take complete charge of 5,000 feet of glass to grow miscellaneous stock but mostly pot plants and bulb stock for retail store; permanent position; salary and commission to right party; state experience, references, etc., in first letter.

SMITH'S FLOWER SHOP,
Hutchinson, Kan.

HELP WANTED

Salesman for a profitable side line; if you are a salesman calling on the grower, it will be to your advantage to write me.

WM. F. BUSCHARDT,
6. E. Woodland Ave., Arlington, Md.

HELP WANTED

A good designer and salesman.

MANGEL, FLORIST
17 E. Monroe St., Chicago, Ill.

HELP WANTED

An all-around greenhouse estimator and draughtsman for out of the city; answer in own handwriting, stating wages wanted.

Address No. 502, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Experienced greenhouse and landscape man for private place; must be married man and able to furnish good references.

J. STAACK & SONS,
Moline, Ill.

HELP WANTED

Live agent wanted to sell bulbs on commission basis. Excellent side line for capable man visiting florists.

Address No. 509, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE

The whole outfit of florists' fixtures and supplies with A No. 1 condition refrigerator, 10 ft. long, 4 ft. wide, 4 doors, or I may sell the whole store with a long lease; well-established business; best location in Chicago.

Address No. 497, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE

In Florida; florists' store, good-will, stock, fixtures, \$1,000.00 net cash; store lease, \$720.00 year; paying proposition last season; no other florist; splendid opening for general trade; I only handle cut flowers during tourist season; would consider experienced store man in good standing; salary to apply on purchase at end of season.

L. F. DARNELL,
Traveling Rep., F. T. D. Assn.,
22 Orange Ave., Daytona, Fla.

FOR SALE

Or lease; having disposed of our city store, and wishing to retire from the florists' business entirely, we will sell or lease our greenhouses at a bargain, and on easy terms; the plant consists of 32,000 feet of glass, besides cold frames, lath houses, water system and twelve lots in the heart of Riverside, and less than two miles from the business center of Ft. Worth, one of the fastest growing cities in the United States; the houses are built to last indefinitely, being constructed entirely of cement, iron, glass and redwood; arrangements could be made with the Baker Floral Company to take the entire output; \$5,000.00 cash will take care of the first payment and balance on long time if necessary; if leased only \$3,000.00 would be required, and a low monthly rental; if interested write or call for further particulars.

BAKER BROS. CO.,
Ft. Worth, Texas.

FOR SALE

One automatic coal conveyor; used one year; 20 feet long; driven by gasoline engine; price, \$200.00 our plant; this conveyor in excellent condition.

AMLING BROTHERS,
Des Plaines, Illinois.
Telephone Des Plaines 561.

FOR SALE

Well-established retail business in fine location; also range of 50,000 square feet of glass; well equipped; on paved road, three miles from city; business on good paying basis.

POTTER FLORAL CO.,
Box 73, El Paso, Texas.

FOR SALE

Greenhouse property in central Indiana; 10,000 ft. of glass, 3 1/2 acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

Address No. 450, care Florists' Review, 508 S. Dearborn St., Chicago.

FOR SALE

Refrigerator, 4 feet wide, 30 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,
11 So. La Salle St. Chicago.

FOR SALE

Greenhouse and nursery business; includes 1/2 acre, 4-room house, garage and greenhouse plant; lease on 3 acres adjoining; only greenhouse in large territory; must sell because of ill health; cash \$2,500, balance terms; value \$5,600.

BOX 695,
Kennewick, Wash.

FOR SALE

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,
Muncie, Ind.

PACIFIC COAST DEPARTMENT

Gig Harbor, Wash.—The Bay View Floral Co. is now being conducted entirely by Fred May.

Berkeley, Cal.—Charles S. Dutton, formerly in the florists' business at Holland, Mich., is engaging in the trade again at 1733 Hearst avenue.

LOS ANGELES.

The Market.

Not for a long time have there been so many complaints from the retailers about poor business as during the week just passed. The unseasonably hot weather possibly had a good deal to do with this, for business always is hurt when flowers do not keep well and it is impossible to keep mums when the temperature is hovering around 90 degrees. It has long been a joke among visitors to Los Angeles that there is a good deal of "unusual weather," but this fall certainly has been unusually hot. Mums continue to arrive in good condition and in considerable numbers. Roses are plentiful and good. Other stock is about as last reported.

Wholesalers say that business is fair. The demand for mums fell off suddenly, but roses, good carnations, African marigolds and other good shipping stock continue in good demand. Heather will probably be in much earlier than usual—also owing to the heat—and this stock, of course, ships well everywhere. Poinsettias also will be early this season, owing to the warm weather. Violets are in, but cooler nights and rains are needed to make them ship well.

Various Notes.

Late as it is for dahlias, the new pure white decorative variety, Polar Bear, is still in fine form at Howard & Smith's nursery. Unlike many of this type, it has a stiff, straight stem, which holds the flower up so that it "looks at you," while the pure shade of white and the great width of the petals give it a character distinctly above the average. Northern growers who saw it recently were loud in its praises. Altogether, it is one of the finest and best novelties of the year.

The Patrick Floral Co. is the title of a new company that has opened a store at 614 Pine avenue, Long Beach. The partners are Chas. F. Patrick and C. E. Schucan. Mr. Schucan has been connected with H. N. Lowe, in the same city, for several years.

Owing to the fact that the building in which they are located, on West Third street, has to come down, Wolfskill's & Morris Goldenson will have to move and thus another of the old landmarks in the trade will disappear. This store was opened many years ago by Morris Goldenson, and when the Wolfskill interests sold out, about eight years ago, he bought their business and added it to his already well established trade. Since then, Morris has practically gone out of the business, the active head being his brother, Albert. They will probably move farther south, but a location

has not yet been selected. The lease expires about New Year's.

W. Armacost & Co. report that carnations and other flowers that formerly could not be shipped satisfactorily over the desert to Salt Lake and other Utah points are now going through in fine shape. A representative of the company was in several cities and saw the boxes opened. When the unusually hot weather for October and November is considered, this is an encouraging record. Mr. Royston has returned from his eastern trip.

S. Murata & Co. are shipping large quantities of red ruscus and Japanese frieze roping for Christmas use. A fine line of sweet peas is also being handled.

Fine crops of roses are now being sent to the E. C. Amling Co. from Amling Bros., of Santa Ana, and the out-of-town demand is good.

Judging by the appearance of the poinsettia fields, Paul Ecke will be able to ship cut flowers much earlier than

usual, as they are already showing color in the warmer places. Both flowers and foliage are particularly good-looking, as the warm, dry weather suits these plants exactly. H. R. R.

SAN FRANCISCO, CAL.

The Market.

Paper White narcissi and freesias have just begun to arrive and are selling satisfactorily. Roses are scarce, but what there are seem to be of good quality. Outside stock is plentiful. French marigolds, which are used for garlands in decorations of autumn coloring, are sufficient for the demand. Large, good chrysanthemums are plentiful and, as the demand from certain sections of the east has dropped off for the present, there are plenty of them for all requirements. Pompon chrysanthemums are now in all their wealth of autumn coloring, from mahogany and wine color to

For Thanksgiving

We will have Mums, Pompons, Carnations, Roses, Violets and all seasonable flowers that will ship well any reasonable distance.

Best of Greens of all kinds.

L. A. FLORAL COMPANY

The House of Quality and Service

238 EAST FOURTH ST.,

LOS ANGELES, CALIF.

Write for Special Prices

Mention The Review when you write.

THEY SHIP WELL

We mean the

VIOLETS ROSES AND CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

Oldest and Most Experienced Shippers in California

WE NEVER MISS

A Little Look Ahead

Our customers are asking what we are growing for Thanksgiving and Christmas.

Right now we can fill any order for Cyclamens in flower. Any size from 4-inch to 10-inch. Any assortment of colors which you may wish, 100% Salmon if desired. We have Primula Obconica from 4-inch to 6-inch. We are growing thousands of fine, bushy, Table Ferns.

For Christmas we can furnish any of the above and in addition will have Begonias Cinnamomea, Cinerarias and Heather.

We are beginning to allow our Roses to flower. Our 9 new houses will be in crop for Christmas. They contain 50,000 additional plants. You know about the quality of our Roses.

Valley?—all the time!

Greens?—of course! We grow 15 acres of it.

Any kind, any quantity, any time, hot or cold, wet or dry. Wire in your orders; we will fill them.

The best outdoor growers bring us their stock. Marguerites, Violets, Carnations, Poinsettias, etc., etc. If it is in season we have it.

Let us quote you on all Florists' Supplies.

Get the weekly price list from—

The Biggest, Best and Busiest Store in the West

Walter Armacost & Co.
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

321 East 4th Street,

LOS ANGELES, CALIF.

WE CLOSE SUNDAYS

CARNATIONS AND VIOLETS

ARE OUR LEADERS NOW

ROSES, POMPONS, ALL CLASSES OF GREENS, STATICE AND EVERLASTINGS

Our arrangements are all made for our winter supply and we are ready to treat everyone—new and old customers—right.

BEST STOCK AT RIGHT PRICES.

Mail Address

Box 538, Station C
Los Angeles

Geo. J. Hall & Co.,

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire

GEO. J. HALL & CO.,
Los Angeles

Mention The Review when you write

CALIFORNIA FLORAL CO.

MUMS AND ALL SEASONABLE CUT FLOWERS

217 Winston Street

THE BEST IN THE WEST

LOS ANGELES, CAL.

Mention The Review when you write.

orange, pale yellow and pink. Carnations are fairly plentiful, and violets are good and reasonable in price.

Dried strawflowers are plentiful in the market and berries of various kinds are already being shown, preparatory to Thanksgiving. These include the Oregon grape, a shrub that is popular here as a substitute for holly. Madrone berries seem to be good this year and the beautiful foliage adds to their attractiveness, but they are too perishable to be popular for shipping purposes.

Various Notes.

November 9 was election day in San Francisco and a red letter day it proved to be for the florists. Angelo Rossi, of Pelicano, Rossi & Co., headed the ticket with over 50,000 votes among the successful candidates for supervisor. The florists had worked hard to have one of their calling on the board of supervisors and they all knew that Mr. Rossi was an excellent man for the office. November 4 the florists held a Rossi parade, in which some seventy-five florists' delivery wagons participated. The Daily News of San Francisco, alluding to the election, said: "Rossi deservedly got the city's highest acclaim. Fair to both labor and capital, progressive, genial and likable, Rossi should make one of the best supervisors on the board."

The West Coast Nursery Co., at Palo Alto, has added to its forces a university man who is a trained entomologist. Through his department, the firm is now rendering to its patrons services and advice in combating insect pests, thus aiding to produce better and cleaner gardens.

For Armistice day, Brown & Kennedy had the order for decorating the monument at the Civic Center which was unveiled during the war in commemoration of the soldier dead. This firm also had many orders for wreaths to place at the base of the column in memory of departed soldiers. Charles Brown is an ex-service man. In Oakland, on Armistice day, quantities of cut flowers were scattered by aviators.

Mr. and Mrs. N. B. Stover, of Terre Haute, Ind., have been calling on their

5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red
20 Perle von Zehlendorf, salmon pink
20 Cherry Red

20 Christmas Red
10 Pure White
10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

Fred Grohe Co., R. F. D. 4, Box 367, Santa Rosa, Cal.

Mention The Review when you write.

Asparagus Plumosus and Sprengeri Sprays...\$1.35 per 100; 500 for \$6.25. F. O. B. Los Angeles

Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000

Asparagus Sprengeri Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.

Mention The Review when you write.

Wagner's Giant Winter and all other standard

Rhubarb Seeds and Plants

also BLACKBERRY SEED

All varieties of Berries and Small Fruiting Plants

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

WAGNER'S NURSERY

Pasadena, Cal.

Plumosus, Maidenhair

and all classes of Greens always on hand at right prices

Write for special prices on

Christmas Greens and Decorative Material

We are headquarters

Los Angeles Evergreen Co.

456 Wall Street, LOS ANGELES, CAL.

PALMS

Phoenix Canariensis

Pot-Grown

24 inches high

\$9.00 per doz.

E. H. RUST

1625 Bank St., So. Pasadena, Cal.

Dahlias - Gladioli - Cannas

SELECTED DAHLIA SEED

ARCHER'S GARDENS

Los Angeles County 400 No. Marengo Avenue
ALHAMBRA, CAL.

USE AMLING'S FLOWERS

Establish Permanent Connections NOW

**We are at all times strong
ON SEASONABLE FLOWERS**

Our Leaders for November are:

ROSES, in all varieties.
MUMS, all sizes and colors.
POMPONS, every type and color.

With our present organization and equipment there is no limit to our ability to supply any flowers that are to be had in the Los Angeles market.

All Florists who seek to establish permanent connections with a dependable supply in Los Angeles should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midseason days come and all florists are clamoring for flowers.

E. C. AMLING CO., 447 Wall St., Los Angeles, Cal.

Store open 7 a. m. to 5 p. m., except Sunday

STATICE

The Little "Friend in Need"

NOW, while Mums are plentiful, you probably don't need this little friend, but soon flowers will be scarce and Statice with a few Roses in a design will help you out and look mighty good to your customer.

Ask your local wholesaler for "Amling's" Statice. If he does not handle it, send his name and your first order direct to us.

Statice can be shipped anywhere. All colors and varieties.

Richard Diener Company INC.

Originators and Growers
of the Largest and Finest
Gladioli and Petunias

Catalogue on Request

KENTFIELD
Marin County CALIFORNIA

friends in the local trade. They are taking a vacation trip.

Mrs. Gooch, wife of General A. J. Gooch, of Darbee's, has sufficiently recovered from her recent illness to be back at the store.

J. A. Axell is handling some of the season's first Paper White narcissi.

Enomoto & Co. state that they have a number of Thanksgiving orders booked and think that Thanksgiving day will be a day as much of violets and chrysanthemums as of turkey and cranberry sauce.

Domoto Bros. have received some large shipments of crepe paper for the holiday season in all colors, as well as of mats in many hues. Another shipment from Japan is of frieze in white, yellow, green, blue and purple, for decorative purposes.

The United Flower & Supply Co. states that chrysanthemum shipments to Chicago have stopped for the present, but will probably begin again dur-

"California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

NET WHOLESALE PRICE LIST

| Size | Each | Doz. | 100 |
|--------------|--------|--------|---------|
| 8-inch..... | \$0.85 | \$9.00 | \$87.00 |
| 10-inch..... | 1.10 | 11.50 | 84.00 |
| 12-inch..... | 1.60 | 16.50 | 121.00 |
| 14-inch..... | 2.25 | 25.00 | 187.00 |
| 16-inch..... | 2.60 | 29.00 | 212.00 |
| 18-inch..... | 3.25 | 35.00 | 266.00 |
| 20-inch..... | 3.85 | 42.00 | 322.00 |
| 22-inch..... | 5.25 | 57.00 | 441.00 |
| 24-inch..... | 7.25 | 78.00 | 596.00 |
| 30-inch..... | 10.75 | 120.00 | 910.00 |

F. O. B. Factory, Los Angeles.
Prices Subject to Change Without Notice.
ROY F. WILCOX & CO. Montebello, Cal

Manufacturers
Wholesale Florists and Nurserymen

Mention The Review when you write.

STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

WESTERN ROSE CO., ALHAMBRA, CAL.

Mention The Review when you write.

CYCLAMEN

Selected plants in bud, 5-in.... \$40.00 per 100
Selected plants in bud, 6-in.... 60.00 per 100
Selected plants in flower, 6-in.. 9.00 per doz.

CINERARIA

H. & S. Strain, 2 1/2-in. pots.... 5.00 per 100

ERIC JAMES, 8635 Foothill Blvd., OAKLAND, CAL.

Mention The Review when you write.

California Privet

Well branched, well rooted
18 to 30 ins., \$35.00 per 1000

SYLVAN NURSERIES, Roseville, Calif.

Mention The Review when you write.

Violets Ready \$1.00

Per dozen bunches

ALL OTHER SEASONABLE FLOWERS AND GREENS
ALWAYS ON HAND.

J. A. AXELL

WHOLESALE COMMISSION FLORIST

463 Bush Street,

San Francisco, Cal.

WE CLOSE SUNDAYS

Mention The Review when you write.

Cut Poinsettias for Thanksgiving

With Splendid Green Foliage

Place your orders at once for regular shipments and order early for Christmas and New Year's.

No. 1—3-ft. stems, select flowers, per 100.....\$17.00
No. 2—2½-ft. to 3-ft. stems, large flowers..... 14.00

No. 3—1½-ft. to 2-ft. stems, medium flowers, per 100, \$11.00
No. 4—12-in. to 18-in. stems, decoration flowers, 100., 8.00

PAUL ECKE

Largest Grower of Cut Poinsettias and Poinsettia Stock Plants

1226 Hayworth Ave.

Phone 579222

Los Angeles, Cal.

ing the next two weeks. The firm is showing some decorative potted chrysanthemums in bronze tints.

L. Picetti, manager for the Charles C. Navlet Co., says that his firm is fortunate in having a large assortment of anemone and ranunculus bulbs, which are much in demand at present.

Joseph's is already having a demand for fancy boxes of flowers and fruit for Thanksgiving. The boxes are selected and the orders sent in ahead.

Podesta & Baldocchi had the decorations for the tenth anniversary of Shreve, Treat & Eacret, fashionable jewelers, who celebrated by giving every woman visitor a handsome chrysanthemum and by decorating the store lavishly with flowers. Tables were laid out with a quantity of solid silverware and flowers enhanced the effect of the glittering display. Podesta & Baldocchi also had the decorations for the debut of Miss De La Tour, one of the season's society girls. The firm's unwhipped bowling team has again defeated the "all star" florists' team and is now out to challenge the Oakland florists.

Avansino Bros. made a novel design for the funeral of the late inspector of the Western Union lines. It was sent by his late associates. It was ten feet in length and five feet in height and represented telegraph poles of bronze pompon mums over rails of violets on a white roadbed. The wires from post to post were cut, representing a severed life.

F. C. Jaeger & Son say that the winter season is starting in excellently. The holiday trade looks promising, judging from Thanksgiving orders.

Frank D. Pelicano, of Pelicano, Rossi & Co., designed and executed the table decorations when the officers of the Italian warship, Libia, now in the bay,

BOSTON FERNS

6-in.....\$ 9.00 per doz. | 8-in.....\$21.00 per doz.
7-in..... 15.00 per doz. | 9-in..... 30.00 per doz.

CYCLAMEN

6-in., bloom and buds.....\$9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.
Cash with order, please.

H. HAYASHI & CO.,

2311 73rd Avenue, OAKLAND, CAL.

Mention The Review when you write.

GLADIOLI

| | Per 1000 No. 1 | Per 1000 No. 2 | Per 1000 No. 3 |
|---------------------------|-------------------|-------------------|-------------------|
| SCHWABEN | \$50.00 | \$40.00 | \$30.00 |
| EMPRESS OF INDIA | 20.00 | 15.00 | 10.00 |
| IDA VAN..... | 25.00 | 20.00 | 15.00 |
| MINNESOTA | 20.00 | 15.00 | 10.00 |
| INTENSITY | 30.00 | 25.00 | 20.00 |
| CRACKERJACK.... | 15.00 | 10.00 | 5.00 |
| LILY LEHMAN.... | 20.00 | 15.00 | 10.00 |
| WILLY WIGMAN, | 40.00 | | |

Sylvan Nurseries, Roseville, Cal.

Mention The Review when you write.

Geraniums, Special bargain for a short time. Standard named varieties, rooted cuttings, \$20.00 per 1000; S. A. Nutt, \$15.00 per 1000; 2-in., \$35.00 per 1000.
Pelargoniums, named varieties, 3-in., \$10.00 per 100.
Asparagus Sprengeri, 2-in., \$3.50 per 100.
Asparagus Plumosus, 4-in., \$15.00 per 100; A-1 stock.

Pansies, giant strain, 6 to 8 leaves, \$5.00 per 1000.

Also Hardy Perennials. Prices on request.

FRED G. EHLE, Wholesale Grower

224-236 Sanborn Ave., San Jose, Cal.

Ferns in Flats

Good Strong Plants

Per 100.....\$2.00
In 5000 lots, per 100..... 1.75

Strong 2¼-inch Plants

Per 100.....\$6.00
Write for Varieties

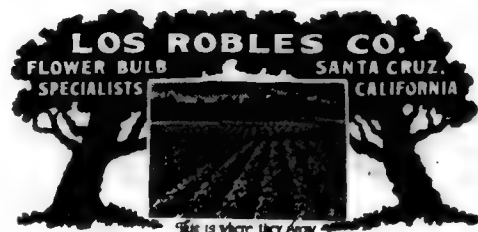
Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

H. PLATH

"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

Mention The Review when you write.



California Flowers Now Ready for Shipping

| | |
|---|----------------------------|
| Mums , large, selected, our specialty..... | \$2.00 to \$3.50 per dozen |
| Mums , small and medium | 50c to \$1.50 per dozen |
| Pompons , bunches, assorted colors | 25c to 50c per bunch |
| Violets | \$1.00 per dozen bunches |
| Helichrysum , selected..... | \$1.50 per 100 |
| Statice , blue, white, yellow..... | \$3.00 per dozen bunches |
| Plumosus and Adiantum | 30c per bunch |
| Mexican Ivy | 15c per bunch |
| Other California Greens | |

Wholesale

DARBEE'S

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

CHRYSANTHEMUMS OF FINEST QUALITY ARE NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

Order **DRIED FLOWERS** for your Winter's Supply.

VIOLETS

GREENS—Woodwardia, Plumosus, Adiantum, Brakes, etc.

DOMOTO BROTHERS

440 Bush Street

WHOLESALE
AND SHIPPERS

San Francisco, Cal.

Mention The Review when you write.

were entertained by the Italian colony of San Francisco. About twelve of the ship's officers and 150 guests were present at the affair, which took place at the Fior d'Italia.

News has reached San Francisco of the death, at Orange, N. J., of Mrs. David MacRorie, mother of Daniel MacRorie, of the MacRorie-McLaren Co.

The California Floral Co. finds that the social season is making business good in cut flowers and potted plants. Pompon chrysanthemums are popular for Thanksgiving decorations, judging from advance orders. M. M.

SEATTLE, WASH.

The Market.

First offerings of Paper White narcissi arrived last week, with an increase in the supply of mums. Local growers are now getting the crop to its height and California mums are about off the market. There is almost an oversupply of pompons. The growers who got an early start with their deliveries were fortunate. Every indication points to a plentiful supply of mums this season.

Fine white Turner mums are seen, and are bringing prices equal to southern shipments. The cut of Bonnaffon is heavy and Chieftain is being shown. Chadwick is going to be one of the heavy offerings this season, according to present prospects. Pompons are being used heavily for all purposes.

VIOLETS

and other seasonable
California Stock

WHOLESALE **F. C. JAEGER & SON** SHIPPERS

WRITE FOR DETAIL PRICE LIST

141 Powell Street

San Francisco, California

WE CLOSE SUNDAYS

Mention The Review when you write.

Potted offerings are much in vogue and good stock is being delivered. Ferns are of especially good quality. Potted cyclamens are good sellers and there is still a good demand for the bronze shades of pompons. There has been a somewhat slower demand for primroses of late, but as color is developed in these offerings, sales are expected to in-

crease. Potted pepper plants are in fair demand.

Roses are in big demand, with Ward and Columbia leaders the last week. Ophelia is entirely up to recent standards, with stronger stems on most flowers. Cecile Brunner is in heavier supply and several shipments of Hadley were handled on special items of decoration.

VIOLETS VIOLETS VIOLETS

\$1.00 PER DOZEN BUNCHES

MUMS in all colors and grades \$1.00 to \$2.50 per doz.
Dry Flowers, best selected grade. Sample order will convince you.
Seasonable flowers and greens.

UNITED FLOWER & SUPPLY CO., Inc.

WHOLESALE GROWERS AND SHIPPERS

448 BUSH STREET

SAN FRANCISCO, CAL.

CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building

Tel. Randolph 5420

5 So. Wabash Ave., Chicago, Ill.

NEW WHITE SEEDLING CARNATION THOMAS C. JOY

Rooted Cuttings, \$12.00 per 100; \$100.00 per 1000

Deliveries beginning January, 1922, and filled in order from Seattle, Wash.

Stuber & Richardson, Bryn Mawr, Wash.

Orchids are plentiful enough to fill all orders, but short of a normal cut. There is some increase in lily of the valley. Bouvardia is decreasing somewhat, but heavier deliveries of violets have about counteracted this.

Weather conditions have been more favorable to color in carnations, but the bulk of the crop is still backward, according to most of the growers. Reds are the best sellers.

Various Notes.

Guy M. Young and Thomas Luke, of Portland, were trade visitors last week, coming north for the opening of the new store of the Woodlawn Flower Shop.

Extensive window displays of potted offerings, especially ferns and cyclamens from the Thomas Floral Co., have brought results for the Orpheum Floral Co.

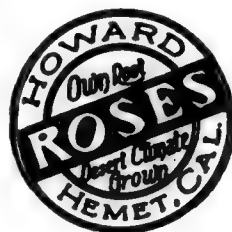
Dwarf Japanese trees have been featured in the new display window of the Woodlawn Flower Shop, the dark colors contrasting effectively with the white vitrolite flooring of the window. A number of large decorations have been handled of late, with mums used more heavily than any other single offering. Still another display feature which has attracted notice was the use of wall cases for special bouquets, novelty baskets, etc. A group of florists, including several out-of-town visitors, was entertained the opening night.

C. H. Benson has been delivering some of the best white Turner mums seen here

OWN-ROOT

1921-1922
List ready.
All Field Grown.

HOWARD ROSE CO.,
HEMET, CAL.



Mention The Review when you write.

this season, the stock having unusually strong stems, with large-sized blooms.

Inquiries on holiday supplies of greens and holly are already coming to the Seattle Fern & Moss Co. and, from present indications, this season's business will far surpass that of a year ago. Mistletoe stocks are, apparently, going to be short of the normal.

Felix Rosaia has handled a number of small social decorations lately, using roses and mums for most of these events. Funeral work has also registered an increase.

At the monthly meeting of the Seattle Florists' Association, held in the St. Regis hotel, a special social program was arranged by A. E. Moore. The meeting was opened by a dinner served at 8

FLOWER SEEDS

Selected strains—High germination.

The best variety for Commercial Growers.

HELICHRYSUM (Everlasting flowers)

Per oz. Per ½ lb.

| | | |
|--|--------|--------|
| Monstrosium Fire Ball, fl. | | |
| pl. | \$0.75 | \$2.50 |
| Monstrosium Golden Globe, fl. pl. | .75 | 2.50 |
| Monstrosium Silver Globe, fl. pl. | .75 | 2.50 |
| Monstrosium Crimson, fl. pl. | .75 | 2.50 |
| Monstrosium Violet, fl. pl. | .75 | 2.50 |
| Monstrosium Rose Carmine shades, fl. pl. | .75 | 2.50 |
| Monstrosium Scarlet, fl. pl. | .75 | 2.50 |
| Monstrosium Mixed, fl. pl. | .50 | 2.00 |

Cash with order, please. Postage Free.

ADRIAN J. SCHOORL
255 California St., San Francisco, Cal.

Erica Mediterranea, out of 2-inch pots, \$8.00 per 100.

English Ivy, out of 2½-inch pots, \$6.00 per 100.

Hydrangea Hortensis, out of 2½-inch pots, \$6.00 per 100.

Cash with order, please

Pacific Nurseries, Colma, San Mateo Co., Cal.

p. m., followed by the business meeting and a social hour. Members of the so-

For THANKSGIVING CALIFORNIA VIOLETS

Chrysanthemums and Pompons

Roses
ALL VARIETIES

A LARGE SUPPLY

Carnations
PINK, WHITE, RED

Greens

Woodwardia, Plumosus, Adiantum, Smilax, etc.

OUR PRICES ALWAYS RIGHT

ENOMOTO & CO., Inc.

Wholesale Growers and Shippers

35 St. Anne St.,

SAN FRANCISCO, CAL.

VIOLETS

M U M S

VIOLETS

POMPONS

DRIED
STRAW-
FLOWERS

Violets are now ready for shipment.

Plumosus

Adiantum

GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

ciety have voted that at future meetings special programs be held and that a dinner or supper, not to exceed a cost of 75 cents per member, be served.

The Hollywood Gardens is receiving some fine pompons from the greenhouse, and Gus Bjorkman will shortly start delivery of Chadwick and other larger varieties. A special window was developed for the Washington-Stanford football game, using baskets of mums and college pennants. A number of fancy baskets were developed last week.

Kenney's Home of Flowers handled an elaborate wedding decoration at a local hotel last week. Mums, Ophelia and Columbia roses, greens and fall flowers were used in profusion, while orchids, lilies and roses were used in the wedding bouquets.

A. B. Matthiesen has about completed delivery of his crop of pompons, and he will have a large crop of Bonaffon and Chadwick ready for delivery soon. A heavier cut of carnations is reported.

Melby's Flower Shop was the first to offer Paper White narcissi, the stock having been shipped in by William

Huckleberry and Salal

12x12x50-inch boxes (full pack)\$2.50 for either. Mixed same price.

BERRIED ENGLISH HOLLY WREATHS

16 inches over all 50c each; 20 inches, 75c each

BERRIED ENGLISH HOLLY

25 or 50-lb. boxes, cut day of shipment 60c lb.

Mistletoe (White Pearl brand) 50c lb.

Cedar Roping \$7.00 per 100 yds.

SEATTLE FERN & MOSS COMPANY

Correspondence Solicited.

2135 Western Avenue, SEATTLE, WASH.

Mention The Review when you write.

Wallmark, of Everett. This novelty met with a ready demand.

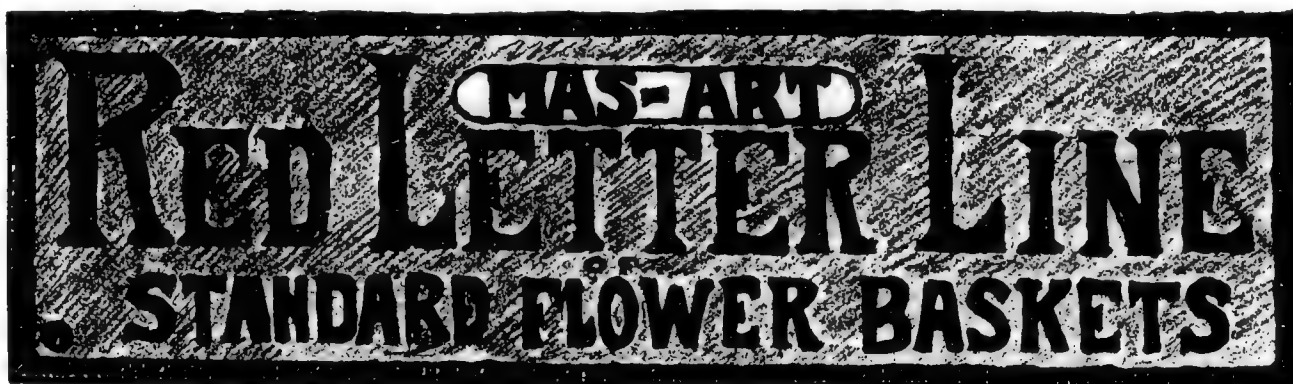
Rosaia Bros. developed a novel window in yellow and gold, using Bonaffon mums, golden baskets and gold ribbons. A few Ward roses in vases were also used in this window. A small increase in the cut of orchids comes from the greenhouses and some fine potted cyclamens are arriving. P. F. Rosaia

has been placed in charge of all the buying for this firm.

The Rainier Floral Co. has been making heavy deliveries of potted plants lately, offering probably the finest primroses being shown at this time.

The City Flower Shop last week arranged a number of large baskets for the openings of new business houses, using mums and pompons principally.

Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.

This shop has moved a large quantity of short-stemmed mums.

General decoration work has shown a big increase of late for McCoy's, roses being used freely for these events. The greenhouses are sending in some good bouvardia of late.

The Pinehurst Floral Shop handled an elaborate home decoration last week, using yellow Turner mums, pink blossoms and greens, with Columbia roses and violets worked into the favors. A special window decoration was arranged for the Washington-Stanford football game, using baskets of yellow mums with purple ribbons for the University of Washington and white mums with cardinal ribbons for Stanford University. Individual blooms, with the school letters worked in colored tape, were also featured.

H. M.

PUBLICATIONS RECEIVED.

["New Creations in Plant Life: An Authoritative Account of the Life and Work of Luther Burbank," by W. S. Harwood. New and revised edition. Contains 430 pages of text, besides forty-six full-page half-tone illustrations, including a portrait of Mr. Burbank. Bound in green cloth. Published by the Macmillan Co., New York city.]

"New Creations in Plant Life"—such is the title, the entire title, as it appears on the cover of the book. The subtitle, "An Authoritative Account of the Life and Work of Luther Burbank," is not discovered until after the book has been opened. Yet, from some points of view, the subtitle is more explicit and more vitally important than the title itself. The fact of chief significance to many minds is that the book is an "authoritative" biography of Luther Burbank, the "plant wizard." It is authoritative especially in the sense that it has the complete sanction of Mr. Burbank. "The statements in this volume," says the author, "both those which have a scientific and those which have a practical bearing, stand unreservedly vouched for by Mr. Burbank."

Some biographers are not perfectly in

Chrysanthemums

We will have about 40,000 well grown Chrysanthemums for sale this year, all of good quality. Prices will be reasonable.

Buy the local Mums

YELLOW and WHITE TURNER, November 1 to December
BONNAFFON and CHIEFTAIN, November 1 to December
CHADWICK, M. DEAN and others in season

POMPONS—In all colors, ready now

Seattle Greenhouse Association

1606 Pike Place

Elliott 4328

SEATTLE, WASH.

Mention The Review when you write.

ROSES — PORTLAND — ROSES

HARDY PERENNIALS Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.
Mountain View Floral Co., Portland, Oregon.

Mention The Review when you write.

SEE OUR LARGE AD ON
Seasonable Plants and Supplies
in the Oct. 6 issue of The Review.
Wilson-Crout-Gehr Co.

Wholesale Florists
East 62nd and Ankeny Sts. Portland, Ore.

Mention The Review when you write.

Phoenix Canariensis, Washingtonia
Robusta, Chamaerops Excelsa, Etc.
For prices, see ad, page 62, issue of Sept. 8.
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.

"try Clarke"

The best and quickest way to get
what you want in

Bulbs, Florists' or Nursery Stock
is to write

W. B. Clarke, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

FREESIAS
Precht & Weitella Box 603
Montebello, Cal.

Special Surplus Sale of Early Orchid-Flowering Sweet Pea Seed



This year we had a record-breaking crop of some of the best market varieties, which we are offering to the commercial grower and market gardener only, far below regular prices, as we do not want to carry them over or sell them in bulk, giving our patrons a real bargain.

| | Per pound |
|--|-----------|
| CHRISTMAS PINK ORCHID, pink and white | \$2.50 |
| MRS. A. A. SKACH | 2.50 |
| MISS LOUISE GUDE, shell pink | 2.50 |
| MRS. JOS. MANDA | 2.50 |
| BRIDAL VEIL, white-seeded white... .. | 2.50 |
| MRS. M. SPANOLIN, black-seeded white | 2.50 |
| MRS. CHAS. ZVOLANEK, best lavender | 2.50 |
| ZVOLANEK'S PALE BLUE | 2.50 |
| ZVOLANEK'S BLUE | 2.50 |
| ZVOLANEK'S RED, largest red in existence | 2.50 |
| ZVOLANEK'S ORANGE | 2.50 |
| YARAWA | 2.50 |
| ZVOLANEK'S BEAUTY, fiery dark rose | 2.50 |

ZVOLANEK'S ROSE, the famous bright pink, at \$10.00 per pound.

No order of less than ½ pound of each at these prices accepted.

All these varieties are not only winter-flowering, but they will produce more and better flowers out of doors than the old late Spencers, because they bloom 3 to 4 weeks earlier, before the hot weather sets in. Plant after the Chrysanthemum and get full crop for Easter. Plant in cool frames or out-doors just before the freezing begins and get full crop in May for Decoration Day. Plant out of doors in the spring and they will bloom early in June.

Ant. C. Zvolanek & Sons
Lompoc, California

HOLLAND BULBS

(GROWN IN HOLLAND)

Hyacinths and Narcissi

Highest Quality — Immediate Delivery

| HYACINTHS, second size, 16-18 centimeters | Per 100 | Per 1,000 |
|--|---------|-----------|
| Gertrude, rosy pink, most popular variety, extra..... | \$5.00 | \$45.00 |
| Gigantea, true pink, very large truss, small bells.... | 5.00 | 45.00 |
| Moreno, fine waxy pink, large bells, very early..... | 5.00 | 45.00 |
| La Grandesse, pure white, very large spike and bells.. | 5.00 | 45.00 |
| L'Innocence, pure white, early, the best white..... | 5.00 | 45.00 |
| Grand Maitre, dark porcelain blue, large truss..... | 5.00 | 45.00 |
| Queen of the Blues, beautiful sky-blue, the best..... | 5.00 | 45.00 |

| HYACINTHS, bedding size, 15-17 centimeters | | |
|--|------|-------|
| Gertrude, rosy pink, most popular variety, extra.... | 4.50 | 40.00 |
| Gigantea, true pink, very large truss, small bells.... | 4.50 | 40.00 |
| Moreno, fine waxy pink, large bells, very early..... | 4.50 | 40.00 |
| Queen of the Pinks, new, very lively pink, very fine. | 4.50 | 40.00 |
| La Grandesse, pure white, very large spike and bells. | 4.50 | 40.00 |
| L'Innocence, pure white, early, the best white..... | 4.50 | 40.00 |
| Grand Maitre, dark porcelain blue, large truss..... | 4.50 | 40.00 |
| Queen of the Blues, beautiful sky-blue, the best..... | 4.50 | 40.00 |

| HYACINTHS, best suitable for out-doors, 15-17 centimeters | | |
|---|------|-------|
| Light pink shades, mixed from named varieties..... | 4.00 | 35.00 |
| Rose and pink shades, mixed from named varieties.. | 4.00 | 35.00 |
| Red shades, mixed from named varieties..... | 4.00 | 35.00 |
| White shades, mixed from named varieties..... | 4.00 | 35.00 |
| Light blue shades, mixed from named varieties..... | 4.00 | 35.00 |
| Darker blue shades, mixed from named varieties..... | 4.00 | 35.00 |

| DAFFODILS, single, the best for naturalizing, large | | |
|--|------|-------|
| Emperor, light yellow, very large, most popular variety | 3.50 | 30.00 |
| Golden Spur, deep golden yellow, very early, extra... | 3.50 | 30.00 |
| Empress, pure white perianth, deep yellow trumpet, large | 3.50 | 30.00 |

| DAFFODILS, double, should be better known, very fine | | |
|---|------|-------|
| Alba Plena Odorata, sweet-scented Gardenia-like flowers | 2.75 | 24.00 |
| Orange Phoenix, white with reddish-orange center... | 3.75 | 33.00 |
| Von Sion, golden yellow and very double, very fine... | 3.25 | 28.00 |

| NARCISSI, | | |
|--|------|-------|
| Poeticus Ornatus, pure white, red cup in center..... | 2.50 | 20.00 |
| Poetaz Elvira, white and yellow, have three fl..... | 4.00 | 35.00 |
| Grand Soleil d'Or, yellow Paper White..... | 4.50 | 40.00 |

This is the first time that Holland bulbs have ever been offered on the Pacific coast at prices prevailing in New York and Chicago.

Terms—Half the amount cash with order, balance thirty days net, or less 5% if full amount accompanies order. Prices f. o. b. San Francisco, California. No charge for packing.

ADRIAN J. SCHOORL

255 California Street

San Francisco, California

| |
|---|
| Cyclamen, 5-in., 50c; 6-in., 75c; 7-in., \$1.00. |
| Begonias, Cincinnati, 5-in., 75c; 6-in., \$1.00 and \$1.25. |
| Carnations, white, pink and red, \$6.00 per 100. |
| Carnations, Laddie, \$8.00 to \$12.00. |
| Carnations, Rooted Cuttings, ready Dec. 15. |
| Laddie..... |
| Belle Washburn..... |
| Aviator..... |
| Enchantress Supreme..... |
| White Enchantress Supreme..... |
| Matchless..... |

HOLDEN FLORAL CO.
WHOLESALE FLORISTS
1180 Milwaukie Street. PORTLAND, ORE.

F. W. WINTERS
BELLEVUE, WASH.

Holly Wreaths

Extra well made, of choice English Holly. 12-inch, 50c; 14-inch, 75c; 16-inch, \$1.00.

Cedar Roping

Standard light.....\$3.50 per 100 yards
Heavy..... 5.00 per 100 yards

Salal, Oregon Grape,
Cedar, Hemlock Sprays
\$1.00 per bundle.

sympathy with the person whose life they are trying to sketch; their treatment of their subject is not sufficiently appreciative. But the biographer in this instance shows no such lack of appreciation. Almost every page, almost every paragraph of the book bears evidence of the author's high esteem for Mr. Burbank's qualities of mind and heart. Every leaf may be said to breathe ardent approval of Mr. Burbank's character and career. The first sentence of the first chapter may be regarded as the keynote of the author's attitude throughout the volume; the sentence reads: "Luther Burbank, of whose life, achievements and methods this book is to treat, is the foremost plant-breeder in the world." In the third paragraph the author says again: "He [Mr. Burbank] has been engaged in a line of work so novel and so profitable he could easily have built up a fortune, yet he has subjected himself all his life to the most rigid self-denial and sacrifice in order that every energy and every resource might be devoted to the betterment of the world."

The author's language is always clear and graphic and is frequently poetical. The numerous whole-souled admirers of Mr. Burbank will doubtless agree that this book is exactly what they wanted, and many other people, of all shades of opinion, will be interested in the view of Mr. Burbank's work that this author presents. In mechanical details, such as typography, illustrations and binding, the volume is of so fine a grade as to accord fully with the high reputation of the publishers. It should be noted that this is the second edition of the book and that the first edition was several times reprinted.

Easthampton, Mass.—Charles A. Anderson has taken the store in the Rustein block, on Union street, formerly occupied by Nash Bros., and will put in a stock of flowers and plants. Mr. Anderson will use only one side of the store.



SEEDLINGS

Mastodon Greenhouse, special mixed, per 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.
Mastodon Private Stock, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue
SEED

Steele's Mastodon Greenhouse, special mixed (O. K. Outside), 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz. \$3.25, 3/4 oz. \$6.00, 3 ozs. \$16.50, 4 ozs. \$22.00.

Steele's Mastodon Private Stock, mixed, 1-16 oz. 65c., 1/8 oz. 75c., 1/4 oz. \$1.50, 1/2 oz. \$2.75, 3/4 oz. \$5.00, 3 ozs. \$14.00, 4 ozs. \$18.00.

Steele's Pansy Gardens
 Portland, Oregon

Fred M. Young

WHOLESALE FLORIST

Over 100,000 square feet of glass

41 East 52nd St. PORTLAND, ORE.

English Holly and Holly Wreaths

ORDER NOW FOR CHRISTMAS

English Holly, per 100 lbs., \$35.00.

English Holly Wreaths, made up by experts on 12, 14 and 16-in. wire rings, 50c, 75c and \$1.00 each. Send for sample.

CUT FLOWERS

Give us a trial order

Roses, Carnations, Lily of the Valley, Cut Cyclamen Blooms, Bouvardia, Pink and White Gardenias, Paper White Narcissi, Heather and Maidenhair.

POT PLANTS

Fine, large plants for immediate use. Small ones for growing on.

Ferns—Whitmanii, Elegantissima, Compacta and Boston; 5-in., 60c; 6-in., 75c; 7-in., \$1.25; 8-in., \$2.00; 9-in., \$3.00 each.

Cyclamen—Lots of blooms and buds, none better; 4-in., 25c; 5-in., 50c; 6-in., 75c; 7-in., \$1.25; 8-in., \$2.00; 9-in., \$3.00 each.

Orange Plants—Just right for Christmas; sell on sight; perfect plants; nice ripe fruit; from 6 to 35 fruits to plant, 50c per fruit.

Marantas—Three best varieties, fine for baskets; 3-in., 20c; 4-in., 30c; 5-in., 40c each.

Variegated Maple—4-in., 25c each.

Crotons—3-in., 30c; 4-in., 50c; 5-in., 75c each.

Maidenhair Fern—4-in., 30c; 5-in., 40c; 6-in., 50c each.

Pteris Argyraea—Variegated, 4-in., 25c each.

Table Ferns—Five varieties, fine shape; 2-in., \$6.00 per 100.

Snapdragons—Out of 2-in. pots, for benching, white, pink, yellow, dark pink, our Sunset and Daybreak, new ones, \$6.00 per 100.

Forget-Me-Nots—Out of 4-in. pots, for benching, \$10.00 per 100.

Otaheite Oranges—2-in., \$7.00 per 100; \$60.00 per 1000.

Poinsettias—Coming along in fine shape, in pots and pans for Christmas. Prices will be quoted later.

Mention The Review when you write.

MEXICAN IVY IS READY

Our light packing will save you on express.

HUMBOLDT EVERGREEN CO., Fortuna, California

Mention The Review when you write.

Woodland Park Floral Co.

SUMNER - - WASHINGTON

Wholesale Growers of
 Pot Plants and Cut Flowers

Mention The Review when you write.

BEDDING STOCK

2-inch pots and rooted cuttings.

Peters & Sons
 HILLYARD, WASH.
 (We ship from Spokane)

Mention The Review when you write.

Rahn & Herbert Co.
 CLACKAMAS, OREGON

Wholesale Growers of
 Pot Plants and Cut Flowers

We Can Furnish Now Direct
 to You

Mexican Ivy

LIGHT PACKING
 NO PACKING CHARGE

H. H. Myers Evergreen Co.
 FORTUNA, CALIF.

Mention The Review when you write.

Your inquiries for anything you may need

WILL BE APPRECIATED

H. L. OLSSON CO., Inc.

Growers of Quality Plants for the Trade
 Box 494, SPOKANE, WASH.

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For SAN FRANCISCO

the Bay Cities and all Central California

PELICANO, ROSSI & Co.

Members F. T. D.

123-125 Kearny Street

OFFER UNEXCELLED FACILITIES FOR HANDLING YOUR ORDERS

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LOS ANGELES CALIFORNIA

The Leading Florist

WRIGHT'S FLOWER SHOP
224 West 4th St., Los Angeles

Member F. T. D.

"Say It with Flowers"

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

"There are two times in a man's life when he should not speculate:
When he can't afford to and when he can."

—Mark Twain.

Penn
The Florist

124 Tremont Street, BOSTON, MASS.

P. S.—This doesn't mean "postscript." It means "Penn Service."

THANKSGIVING TELEGRAPH ORDERS

For delivery in Chicago and vicinity
will be filled best if placed with us.

We have made arrangements for a large and complete supply of stock suitable for this occasion, which with an unexcelled location and delivery system, together with capable help, enables us to guarantee this.

CHICAGO

The Homes of Flowers

CHICAGO

Alpha Floral Company

Our Motto:
Satisfaction,
Quality and
Service.

Johnson & Chronis
FLORISTS

Northwest Corner Wabash Ave. and Adams St.

Members of the F. T. D.

Southwest Corner 47th St. and Lake Park Ave.

Telegraph Delivery Department

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PRESIDENT PENNOCK'S ADDRESS

Continued from a forward page.

pamphlet and distribute it free or at a nominal charge. The results would certainly be warranted by increased sales among the plantsmen and the cut flower men—a splendid bit of publicity, not only helping the chrysanthemum business, but every branch of the flower business as well. Creating a love for flowers means just that much more publicity for the sale of flowers.

Hardy Mums.

Speaking of hardy chrysanthemums brings to mind what Miss Boardman, one of the commissioners of the District of Columbia, said at the annual meeting of the C. S. A. in Washington, last year, of the possibilities of chrysanthemums for park use. She did not see why chrysanthemums could not be used in decorations in the parking spaces and parks that dot the city, making Washington a city of chrysanthemums. This is extremely interesting to note, in comparison with the way I saw hardy chrysanthemums used in Germany, an example we might profitably follow in this country—private homes, business houses and public buildings had window boxes filled with hardy chrysanthemums, a box at every window, usually all one color on a building, generally cerise, yellow or pink, giving some beautiful effects. Then, in the parks and squares the plantings are generally in border effects. The Germans are great for set designs in their flower beds, well planned and thought out, beautiful and well kept as a rule, sometimes a little clasy as to colors; for instance, cerise and pink together, very striking, but pleasing nevertheless, despite our American taste for more blending and harmonious color effects.

Experiences Abroad.

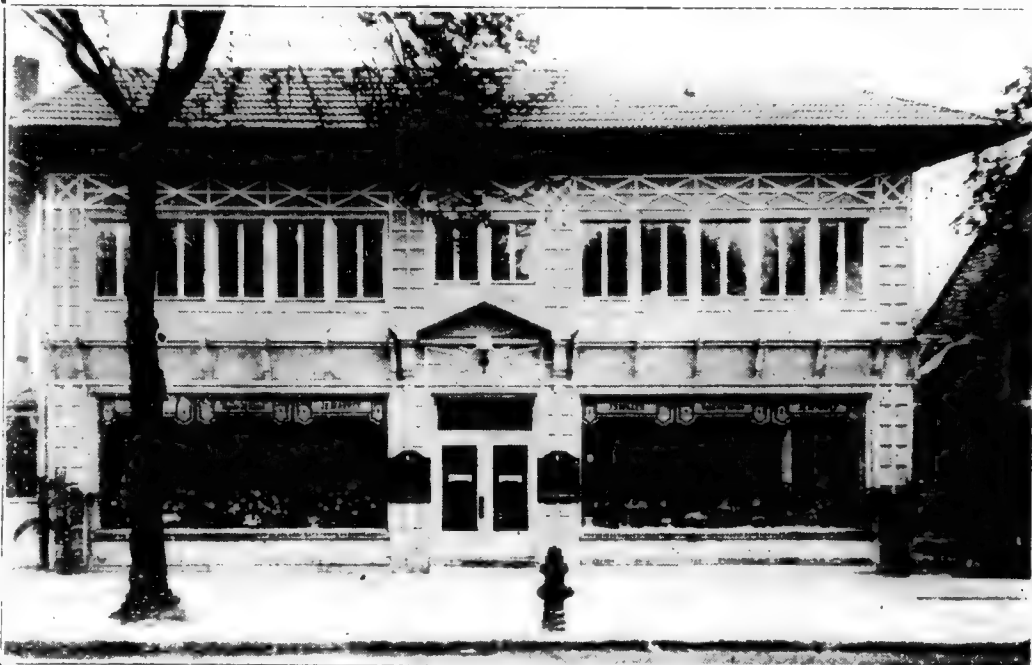
In Berlin the window displays in the flower stores were much more lavish and pretentious than in any other cities that I visited in Germany. There were some wonderfully beautiful windows of greenhouse-grown chrysanthemums, splendid, large specimens. Berlin and a few other cities were able to support a better class of flower stores on account of having such a large foreign population, and at the rate of exchange what would be an extravagance to a German was a reasonable price for a foreigner. Their mark in pre-war times was worth 24 cents and a fraction. When I left Germany it was worth five-ninths of a cent. So you can readily see why the foreigner had such an advantage over the German when it

In Louisville, Ky.

the large, new store of

MARRET & MILLER

with its modern equipment and increased facilities, can give the best service on telegraph orders



We always have good, fresh stock, and we always give just a little more for the money to insure satisfaction.

MARRET & MILLER

814 to 822 Cherokee Road
LOUISVILLE, KY.

ESTABLISHED 1878

MEMBERS F. T. D.

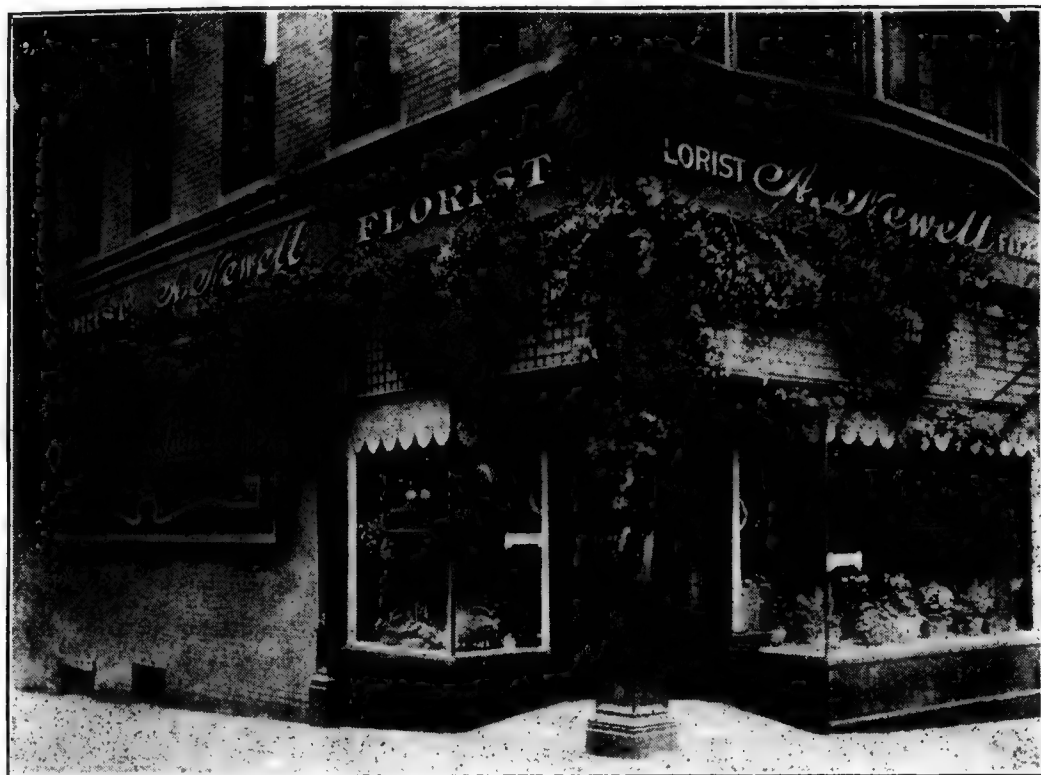
came to buying something that was considered a luxury. One of the largest retail florists in Berlin said he felt when the war was over his business would be over, too, but much to his surprise it has steadily increased each year, mainly on account, I should say, of the increase in the foreign population. By this I don't mean to say other cities were not doing business in the flower line, for

they were, as all the Germans, in fact, French and English as well, are great flower lovers. Probably other European countries are, too, but I only visited these three, except Luxembourg, where I spent one day, and there the people are just as fond of flowers as in the other countries. In Germany every garden has its chrysanthemums; even some of the vegetable plots in the city have their

Telegraph Delivery Department

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For Kansas City



Let your orders go to an up-to-date establishment where modern facilities insure excellent service, and whose prestige is a guarantee of quality and complete satisfaction.

A. Newell
FLORIST

Member
F. T. D.

Eleventh and McGee Streets

QUALITY plus SERVICE!

I Want Your F. T. D. Business
in

CINCINNATI

To mention Flowers is to think of

Member of
F. T. D.

Julius Baer

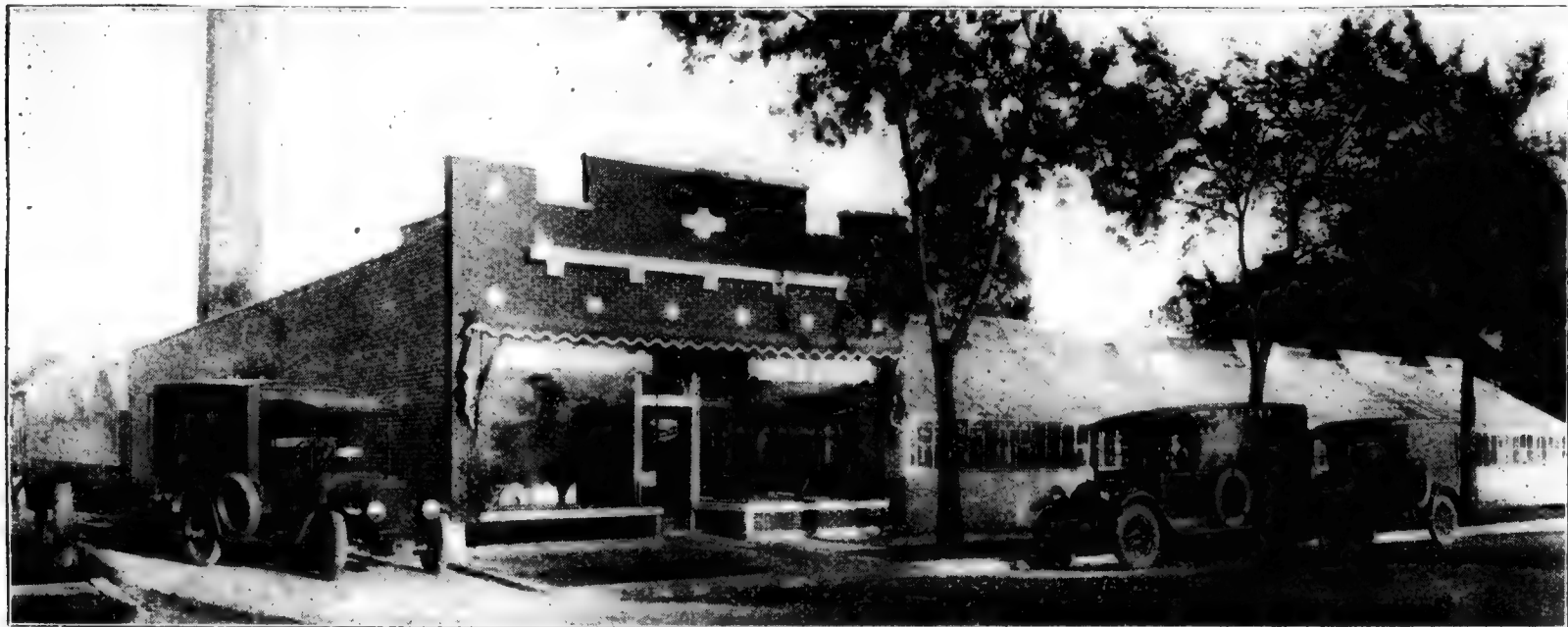
138-140 EAST FOURTH STREET

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

Telegraph Delivery Department

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OAK PARK ———— AND ALL ———— CHICAGO
WESTERN SUBURBS OF



OUR NEW STORE AT 600 HARLEM AVENUE

No other place in this district is as well equipped and able to handle F.T.D. orders.

Schneider
— FLOWERS —
MEMBER F. T. D.

TWO STORES:
1048 Lake Street
600 Harlem Avenue
OAK PARK, ILL.

Send Your Telegraph Orders to Us

Located in the heart of the Chicago loop, a few blocks from the World's Greatest Wholesale Cut Flower Market, we are able to fill all orders at a moment's notice to the entire satisfaction of all concerned. Link up with Chicago's Livest Retail establishment. We exchange orders whenever possible.

 MAKE SURE YOUR ORDER GOES TO 75 EAST ADAMS STREET

HENRY *Wittbold and Son*
FLORAL DECORATORS
FLORISTS

75 E. Adams St., CHICAGO

3025 Central St., EVANSTON, ILL.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

FOREIGN SECTION

ENGLAND

You can
"Say It with
Flowers" to
anyone in
the British
Isles through
Bees'
Flower
Service



Steamers
arriving at or
leaving any
port can be
served at a
few hours'
notice

Members
F. T. D. **Bees Ltd** F. T. D.
BOLD STREET, LIVERPOOL

CABLE ME YOUR ORDERS FOR
FRANCE
MARY :: FLORIST
37 Rue Lapeyrouse
PARIS, near the Etoile, FRANCE

CABLE US YOUR ORDERS FOR
ENGLAND
With fifteen important shops in good centers, we are
the largest florists in England and better equipped
than anyone else to carry out cable orders.
DINGLEYS, Ltd.
Head Office: Cambridge St., MANCHESTER
LIVERPOOL Branch, 2 Parker St.

SHEFFIELD, ENGLAND.
WILLIAM ARTINDALE & SON
FLORISTS SEEDSMEN NURSERYMEN

corner of chrysanthemums. In both Germany and England chrysanthemums appear much earlier in the season than with us; in Germany they appeared in the shop windows the beginning of August, whites, yellows and pinks; I understand in England as early as the middle of July. When I reached England about the middle of October they were far more plentiful than with us at the same time of the year. I never before saw so many chrysanthemums as at Covent Garden, not hundreds but thousands of boxes. They do not unpack them, but sell them in the boxes as they come from the growers, charging for the boxes and crediting them when returned.

English Mum Growers.

Unfortunately, I did not get into any of the larger greenhouse establishments in Germany where they grew chrysanthemums, but in England I did, visiting a number of the larger growers and spending a very interesting day at Hampton with the Pages, and at Uxbridge at Lowe & Shawyer's. In the greenhouses the chrysanthemums are all grown in 5-inch to 7-inch pots. The only ones grown in the ground are under burlap covering or temporary flat houses, made of coldframe sashes, not heated—usually varieties that are not disbudded. One of the most extensive chrysanthemum places I ever saw was at Lowe & Shawyer's, where they force half a mil-

Would You Follow An Arrow That Has No Follow?

At the Toronto Convention, I button-holed every man I could, about the question of putting prices in florists' windows.

Found that a surprising number of them are fast overcoming their prejudice and getting down to brass tacks. Getting down to the basis where other successful merchandising methods have long since struck.

The basis that **shows** what it is and **tells** what it costs.

If the makers of the highest price car made, The Rolls Royce, find it pays to come right out flat-footed and advertise the price, isn't it foolish for you and me to contend that pricing flowers in our windows cheapens our shops?

Some of us are kidding ourselves by going half way, by pricing the flowers in our ice box.

But man alive, the passers-by can't see those prices by looking into your window.

You admit that the main purpose of your window is to be a sort of glorified arrow pointing to you and what you have to sell.

But if there are no prices in the window to tell a man where he is going to get off, nine times out of ten he gives you the go-by.

Having crowds of people stop to look in your window may **look** like business—but it's the people who come inside who **buy**.

Your window as an arrow may have done its job pointing; but does it **lead folks inside**?

Show windows are for show.

Selling windows sell. The successful window is both. It shows, then sells.

Let's go.

New York's Favorite Flower Shop

Stumpff

Fifth Avenue at 58th Street

lion plants. The day I was there it took four large trucks to haul their cut of chrysanthemums that went to London. This did not include other markets, Liverpool, Birmingham, Glasgow, etc. Everything on the place—and it was an immense place—was as neat as could be, and every house and frame a money-maker, in the best possible shape, a revelation to me.

German Methods.

In Germany I met Robert Blossfeld, of Potsdam, who has written me a few lines about chrysanthemums in Germany and I quote from his letter:

"Chrysanthemums were always grown with great success by German gardeners, notwithstanding in the western provinces Belgian and Dutch chrysanthemum

Telegraph Delivery Department

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74th YEAR

Boston

1 Park Street and
549 Boylston Street

Thos. F. Sabrin

INC.

CHARLES F. BOYLE, President

New York

561 5th Avenue
at 46th Street

BOSTON
MASS.



HOUGHTON & GORNEY

UNDER THE PARK ST. CHURCH

Morse & Beals, LOWELL, MASS.
Home of Quality Flowers

Members Florists' Telegraph Delivery Association 8 MERRIMACK SQUARE

War Brothers Boston, Massachusetts
44 TEMPLE PLACE
The Centrally Located Florist Shop
Yours for Reciprocity. We cover all points in New England.
Members Florists' Telegraph Delivery.

CARBONE, 342
Boylston Street,
BOSTON

Member Florists' Telegraph Delivery Ass'n.

Brookline, Mass.

220 Washington Street

F. E. PALMER, Inc.

Established 1886

Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.

Largest Retail Conservatories near the heart
of Boston. Deliveries in all suburbs.

HAROLD A. RYAN, Inc.

Opposite Mount Auburn Cemetery

BURLINGTON, VT.

Gave Florist
Member F. T. D.

Orders for Vermont and Northern New York filled to
your entire satisfaction at right prices.

CAMBRIDGE, MASS.

ROBBINS BROS. 636 Massachusetts Avenue
Near All Colleges Members F. T. D.

Brookline, Mass.

1314 Beacon St. Alice B. Merrill
Member F. T. D.Lynn, Mass. MEMBERS
F. T. D.

GIBBS BROS., 231-233 Union St.

MELROSE, MASS.

The Casey Florist Co. 93 Maple Street
Nearest Dealer to New England Sanitarium

BROCKTON, MASS.

Belmont Flower Shop MEMBER
F. T. D.

BOSTON-BECKER'S

Send us your telegrams. Prompt service IN
and ROUNDABOUT BOSTON. Our con-
servatories are in Cambridge, only 8 minutes
from the heart of Boston.

BECKER'S CONSERVATORIES

CAMBRIDGE, MASS.

Members Florists' Telegraph Delivery

Providence, Rhode Island

Johnston Brothers

LEADING FLORISTS

38 DORRANCE STREET

Members Florists' Telegraph Delivery Assn.

PROVIDENCE, R. I.

AND ALL NEW ENGLAND POINTS
T. J. Johnston & Co., 107 Washington St.
PROVIDENCE

flowers were used occasionally. Since the war foreign flowers were prohibited and this stimulated many growers to extend their cultures in order to fill the brisk demand for good flowers. But owing to the treaty of peace, the reimportation of flowers from Italy and France must be one day or the other expected, and so the depreciation of prices by southern flowers on the German market will prevent any development of German cut flower establishments if no means are found to keep these undesired flowers outside. There is a hope that this effort will be fruitful and then we may be sure that the somewhat discouraged German growers will cover the demand by national production. In this case the American growers and the American establishments will be the example to be followed.

"Chrysanthemums are, owing to the aforesaid conditions, not grown as in American establishments. The run of crops is based upon other facts. After the chrysanthemums have passed, lilacs, Prunus triloba, viburnums, hortensias, azaleas, geraniums or other plants are put in their place. In some establishments stocks are forced or other suitable flowers or tomatoes. In general, the small-flowered varieties of chrysan-



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Telegraph Delivery Department

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Thanksgiving

The poets have sung of the "parliament of nations, the federation of the world," and now that the nations themselves have taken up the song on the banks of the Potomac, and are here to sheathe the sword—we have indeed to be thankful.

There is a Thanksgiving spirit in flowers, and let us clasp hands for the prosperity of the past year and greet the coming one with reciprocity.

Blackstone
Florists
FOURTEENTH & H STREETS
WASHINGTON

BRIDGEPORT? CONNECTICUT?

Certainly!

John Reck & Son

F. T. D. Member

themums are grown, planted outdoors, but if grown in pots, the flowers keep better when cut. In fall, of course, they are protected against frost by means of hotbed sashes or they are put into cold-frames or greenhouses. Greenhouses are preferred for late-flowering varieties. Some varieties, suitable for pot plants, are potted up if not grown the whole season in pots and the early-flowering bedding varieties are planted in the beds or borders after the begonias, geraniums or others are losing their effect.

Varieties Favored in Germany.

"In former years lots of Ada Owen, a fine simple-flowered variety, was grown very much; the flowers were not very large, but of a fine rose-mauve color. The plants formed easily any form desired, balls or pyramids, and were covered with flowers. These plants formed an attraction for the flower shops, but at present cheaper plants are preferred. "For the Berlin market the following varieties are leaders for pot plants:

"Say it with Flowers"

Members
of the
F. T. D.



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GUDE BROS.CO.
FLORISTS
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"Say it with Flowers"

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Connecticut Ave. at N St., N. W.
Miss Louise W. Daugherty, . . . Proprietress
Phones—Franklin 3579, 3841, 3842
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HARTFORD
CONNECTICUT
Welch's Flower Shop
197 Trumbull Street
A. W. Welch Mrs. E. M. Welch

BRISTOL, R. I. EST. 1895
SAMUEL KINDER & BRO.

Mahnke, mauve-rose, semi-double; Berolina, and Frau Emilie Reichard, the latter of a good rose color. Most of the flower beds and borders in the Berlin parks were planted with Berolina last year.

"Large-flowered mums are generally grown in pots, but there are some also planted out, and in July or August they

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DERRICK, Florist, MEMBER F. T. D.

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LONG ISLAND NEW JERSEY

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Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

are planted in cool houses. Mlle. Marguerite Desjouis and Queen Mary, also Draps-Dom, Monaco, Linoet, E. J. Brooks and William Turner are the leading varieties. Sax's Export, Deutsche Kaiserin, Deutschland, M. Louiseau-Rousseau, Tokio, Rayonnant and Mme. R. Oberthuer are also grown and a consecutive cut from the end of August till January is secured by using these varieties.

"Of course, these large-flowering varieties are grown during the summer outdoors, but in fall they are brought into the greenhouses, where heating can be afforded if needed. Pompons are seldom seen."

Quality Counts.

One thing that I want to draw strongly to your attention is the consideration of the keeping qualities of a flower. I think we too often lose sight of this in favor of size and do not consider enough whether it is going to give the public the service it should.

I believe our European brothers are more careful in this respect than we are. They consider quality and size of equal importance instead of just considering size.

This not only applies to chrysanthemums but to every other flower that is handled by the florists, and it is up to us to put the business on the highest possible plane, giving the public the

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SUMMER SEASON, Bellevue Ave., NEWPORT, R. I.

best value possible for the money. A satisfied customer is certainly one of the greatest publicity assets we can have, and to sell flowers that will keep will certainly help the flower business in the long run.

May the society prosper in the years to come and be a real help to the chrysanthemum in all its glory.

ST. LOUIS.

The Market.

Conditions in the wholesale market were not so pleasing as expected. The market was crowded to the utmost with almost everything in season. While the demand daily from local buyers was excellent and while there was considerable shipping trade, it was not large enough to clean up the surplus. The Armistice day demand for cut stock was large. This day's business was splendid for the leading florists downtown and in the west end.

Chrysanthemums are now having the call at the various wholesale markets. The demand is mostly for large blooms and fancy pompons and these alone hold up in price. Local consignors are now in the midst of a heavy cut. Last year at this time many were cut out, as all were about three weeks late in these parts. Yellow and White Bonnaillon, Chieftain, White and Golden Chadwick, Rager, Enguehard and Seidewitz are much in favor. In pompons Buckenham and a yellow sport from this variety, as well as the bronze colors, are favorites.

The supply of roses was heavy all last week, while the demand for the extra fancies was good. The other grades had to suffer and the price was lowered much, in order to get rid of the surplus. Premier, Columbia, Ophelia, Butterfly, Ward and Milady are now in high color and long-

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330 Genesee Street

S. A. Anderson
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Colonial Flower Shop
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Wm. H. Grever
77 and 79 Allen Street

Kramer the Florist
1291 Jefferson Street

Lehde & Galley
2165 Seneca Street

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304 Main Street

Scott the Florist
Main and Balcom Streets

Charles Sandiford
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Albany, N. Y.

Albany, New York

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Best Service.
Send your orders to us.
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O'CONNELL FLOWER SHOP
FOR SERVICE
W. COR. INDEPENDENCE AVE. AND OAK.

KANSAS CITY, MO.
MIDLAND FLOWER SHOP
HARRY W. BLAKE 220 East 11th Street

stemmed. Carnations are suffering as usual during the mum season. Large shipments come in daily in all varieties, while the demand is on a par with that of the roses.

Violets are selling better since the cold weather has put color in them. They have longer stems. A splendid cut of sweet peas cleaned up daily last week. Easter lilies are not in oversupply and the demand is steady. A good supply of Paper Whites and stevia is expected soon. Excellent valley and large-flow-ering calendulas were noted last week.

All greens, as usual, are in great demand daily, especially asparagus and long smilax.

Florists' Club Meets.

The monthly meeting of the St. Louis Florists' Club was held at Webster

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Members Florists' Telegraph Delivery

Groves, Mo., at the greenhouse establishment of Philip Goebel, Jr. The meeting was as well attended as could be expected in such cold weather and when it is considered that bad roads lead to the meeting place. Fifty were present. President Rowe called the meeting to order. The roll call showed all officers present. The minutes of the previous meeting were read and the other routine business was transacted.

The trustees reported through Chairman Gumz that the December meeting of the club will be held at the new range of the Bourdet Floral Co. A letter from J. F. Ammann was read. This stated that the national publicity committee had assigned ten "Say It with Flowers" signboards to the club for distribution among the members on the payment of freight charges only and for the erection of them. The offer was accepted, followed by applications for one or more of them by some of those present.

Applications for membership were filed by H. G. Frey, of Pittsburgh, Pa., and A. M. Augspurger, of Peoria, Ill. These will come up for action on the report of the membership committee at the next meeting. The committee on the applications of William Trillow and B. Bakker reported favorably and the secretary cast one ballot for the members present for election to membership. Vice-president-elect Julius Schaeffer was then duly installed into office, by the former president, F. J. Fillmore.

The usual motion prevailed that a rising vote of thanks be extended to Mr. Goebel for the afternoon's entertainment.

The chair appointed L. J. Bourdet, W. J. Pilcher and George Deutschmann a committee to look after the erection of the ten slogan signboards, as applications for them came in.

Chairman L. J. Bourdet, of the St. Louis Flower Show Association, reported that he would call a meeting of this body to start arrangements for the flower show to be held in the fall of

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Both Long Distance Phones
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MONTICELLO, IOWA
C. L. VAN METER Member F. T. D.

1922 and he asked those who intended to attend the Chicago flower show, November 16 and 17, to extend an invitation to the Chrysanthemum Society of America to hold its meeting and exhibition at St. Louis next year during the week of our flower show.

Oscar C. May, of Tappington, Mo., was recommended to President-elect S. S. Pennock for the office of state vice-president for eastern Missouri. W. J. Pilcher and L. J. Bourdet then told the members of the workings of the new St. Louis Flower Growers' Publicity Association, which was interesting. The trustees were requested to have a number of essays to be read at monthly meetings of the club, beginning with the January meeting.

The chair appointed F. J. Fillmore, L. J. Bourdet and Joseph Deutschmann to pass on the new pompon mum known as the Yellow Buckenham, exhibited by Pierre Schneider, of Creve Coeur, Mo. It scored ninety points. The committee recommended the club's certificate of merit.

George H. Pring gave an interesting talk on his recent trip to New York, Boston and Cleveland. He invited the members to visit the mum show at the Missouri Botanical Garden during the next ten days. The meeting adjourned.

Mr. Goebel then invited the members to partake of refreshments and cigars.

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Successor to GALLOWAY FLOWER STORE
Russell-Lamson Building
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41 Broad Street

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OKLAHOMA

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F. T. D. **ALAMEDA GREENHOUSES**
Headquarters for Flowers New Mexico and Texas

After this an inspection tour was made about the 80,000 feet of glass, under which are grown mums, carnations, sweet peas and bulbous stock. After the tour the members voted this place a most up-to-date range and in shape to produce a large crop during the season. Three hearty cheers were given the host and his employees for the pleasant day spent.

Various Notes.

The board of directors of the New St. Louis Flower Growers' Publicity Association, at its meeting held November 7 in publicity headquarters, contracted for considerable space for advertising Armistice day and Thanksgiving day, for which an appropriation of \$1,200 was made. In the absence of Chairman Bourdet, W. A. Rowe presided over the meeting. The following members were present: H. G. Berning, F. A. Windler, W. J. Pilcher, L. A. Hoerr, J. F. Ammann and Secretary J. J. Beneke. Mr. Freere, advertising manager for the association, was present. He submitted sketches and matter to be used up to January 1 in the daily newspapers. These were accepted. As this association is composed now of only growers and wholesalers and as ninety-five per cent of the growers consigning to this market are contributing one per cent of their sales, the wholesalers were requested to arrange a meeting and to decide on what they would contribute to the fund. L. A. Hoerr, H. G. Berning and Frank Windler were appointed a committee to attend to the matter. After a general discussion on future advertising, the meeting adjourned. The next meeting will be held December 6, at 2 p. m.

Henry Ostertag, head of the Ostertag

TUCSON—All SOUTHERN
ARIZONA,
NEW MEXICO and SONORA, MEXICO.
Langers Seed & Floral Co.,
Formerly
Tucson Seed & Floral Co., Tucson, Arizona

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½c per week on yearly order.

TULSA, OKLAHOMA
Boston's Flower Store. O. O. Boston
Member Florists' Telegraph Delivery.

OKMULGEE, OKLA.
GEO. W. MARSHALL
210 W. Main St. MEMBER
F. T. D.

Hornaday Greenhouse, LAWTON, OKLA.
can fill your orders for Walter, Temple, Burk-burnett, Altus, Snyder, Grandfield, Apache, Anadarko and Fort Sill.

CHICKASHA, OKLA.
Mrs. Stella Johnston Member F. T. D.

TUCSON, ARIZ. 7 East
Congress Street
BURNS' FLOWER SHOP

PRESCOTT, ARIZ.
Send your **ACKER'S FLOWER SHOP**
orders to

DOUGLAS, ARIZ. FOR ALL POINTS
IN ARIZONA
GATLIFF FLOWER GARDEN
Successor to TRAVIS FLOWER SHOP
Indian Blankets, Dolls and Moccasins.

ATLANTIC CITY, N. J.
Atlantic City Flower Shop
1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers and plants. Personal attention. F. T. D. Member

PATERSON
PASSAIC New Jersey
EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

All Middle State and Seashore
NEW JERSEY POINTS
and Northeastern Pennsylvania towns
are best reached from
TRENTON

MARTIN C. RIBSAM, Florist
Member F. T. D. Broad and Front Sts.

Summit, HARRY O. MAY
PROPRIETOR
New Jersey The Rose Shop

MONTCLAIR, N. J.
MASSMANN
Member Florists' Telegraph Delivery.

HOBOKEN, N. J.
J. GRULICH & SONS
Members F. T. D. 616 Washington Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

PITTSBURGH
—AND VICINITY—

F. T. D.
Service

A. W. Smith
Flower Stores Company

Keenan Building, PITTSBURGH, PA.

PITTSBURGH, PA.

Alpha Floral Company

6022
PENN
AVE.

Designs
and Decorations

THINK! Everything in Flowers
GRAKELOW'S

Member Florists' Telegraph
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

PITTSBURGH, PA.

DAVE HILL & CO.
Fifth Ave. and Wood St.

OPEN SUNDAY QUICK SERVICE

PHILADELPHIA

VICTOR I. RIDENOUR

(Florist of the Better Kind)

Ridge Ave. and Dauphin St.

J. J. Habermehl's Sons

The finest floral arrangements, flowers and
plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

Pittsburgh, Pa.

MRS. E. A. WILLIAMS

621 PENN AVENUE Member F. T. D.

PHILADELPHIA

Charles Henry Fox

I will never send you an order less than \$5.00.

Member F. T. D.

PHILADELPHIA

Germantown and Chestnut Hill

Orders carefully filled in first-class style
and on time.

WILLIAM BERGER'S SONS

5522 Germantown Ave., Philadelphia, Pa.

PITTSBURGH

*E. C. Ludwig
Floral Co.*

**E. C. LUDWIG
FLORAL CO.**
710 E. Diamond Street
Members F. T. D.

Philadelphia
AND SUBURBAN ORDERS EXECUTED
WITH GOOD TASTE AND PROMPTNESS
Joseph Josephs
1722 COLUMBIA AVENUE

ORDERS FOR
PHILADELPHIA

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by
railroad service and can make quick delivery.

CHARLES F. KRUEGER CO.

Reading Terminal Flower Shop, Philadelphia

Pittsburgh, Pa.

RANDOLPH & McCLEMENTS

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

Corry, Pennsylvania

GOULD & COMPANY, Florists

Prompt and Careful Service Members F. T. D.

Germantown and Chestnut Hill

ORDERS Carefully executed with
taste and promptness.

FRANK R. HASTINGS

8 West Cheltenham Ave., GERMANTOWN

PHILADELPHIA, PA.

HARRIS BROS.

510 Market St.

PITTSBURGH

BEST
SERVICE

ORDERS FOR

PHILADELPHIA

Carefully and Promptly Executed
with Good Flowers and Good Taste by

M. J. Callahan, 3924 Market St.,
PHILADELPHIA

CHESTER, PA.

B. S. ITALIA, Modern Flower Shop
921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS
and CUT FLOWERS OF ALL KINDS. No order too
large for us to fill, none too small for consideration.
Particular attention given to mail and phone orders.
OUR MOTTO: Courtesy and Service.

TARENTUM, PA.
QUALITY AND SERVICE || TARENTUM
No matter how small the order FLORAL CO.

EAST PITTSBURGH, PA.

**FREDERICK
FLOWER SHOP**

Braddock and all Turtle
Creek Valley Points

THE ALPHA FLORIST The oldest estab-
lishment in town
Special attention to all orders, large or small
P. R. R. Station, UNIONTOWN, PA.

SCRANTON, PA.

A. L. BESANCON & CO.

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON
LIFE BLDG.

BOTH PHONES

You can depend on us. Order your flowers on any
occasion for delivery in Scranton and vicinity

SCHULTHEIS, Florist

317 Church Street
DUNMORE, PA.

612 Linden Street
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

Wilkes-Barre, Pa.

Member F. T. D. **Ira G. Marvin,** 23 So. Franklin St.
53 No. Main St.

SCRANTON, PA.

Wire your **G. R. CLARK,** 124 Washington
orders to Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in
eastern Pennsylvania, southern New York, western
New Jersey. Telephone connections everywhere;
through delivery cars, no disappointments.

Bros. Floral Co., who recently returned
from a trip to the Pacific coast, says that
he had a most enjoyable trip and that
he paid a visit to all in the trade of
each city. While he was in Los Angeles,
he had the pleasure of meeting one of
his old employees, John J. Burke, who
is now with Darling's Shop, Los An-
geles.

Frank Weber, head of the H. J. Weber
& Sons Nursery Co., who had been con-
fined to the Baptist sanitarium, is re-
ported out of danger and will soon be
out to attend to business.

The Kaercher Seed Co., 708-10 North

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.
TELEGRAPH ORDERS A SPECIALTY.



HANOVER, PA. CREMER, Florist

EVERYTHING IN CUT FLOWERS
We serve all points in Southeastern Pennsylvania.
Special Delivery Service to Gettysburg, Pa.
MEMBER F. T. D.

Austin, Texas HILLYER'S

MEMBER F. T. D.



Williamsport, Pa.

W. J. EVENDEN'S SONS
THE LEADING FLORISTS
Members Telegraph Delivery Association

GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS
AND THE OIL FIELDS
Phone, wire or write Brownwood Floral Co.
BROWNWOOD, TEXAS
We are prepared to fill your orders
Members F. T. D.

J. V. LAVER ERIE, P.A.

Write, Phone or Wire Member Florists' Telegraph Delivery

UNIONTOWN, PA.
STENSON & McGRAIL, "The Leading Florists"
11 Morgantown Street
FRESH HOME-GROWN CUT FLOWERS
AND PLANTS at all times

FLAGG FLORAL COMPANY
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays
Stores and Greenhouses, 326 West 10th Street, **DALLAS, TEXAS**



TITUSVILLE, PA.
WM. A. MURDOCH, MEMBER F. T. D.
FORT WORTH, TEXAS
GORDON BOSWELL 702 Main St.
Member Florists' Telegraph Delivery

HILLSBORO, TEX.
Member F. T. D. Wood Seed & Floral Co.

SHERMAN, TEXAS
H. O. HANNAH & SON
Service up-to-date. Northern Texas-Southern Oklahoma

WACO in the heart of Texas
Member F. T. D. WOLFE THE FLORIST

Erie, Pa. Charles G. Offerle
2408 Poplar Street

Fourth street, suffered a loss of \$5,000 by fire November 10. This was caused by defective electric wiring. The blaze was confined to the upper floors. The loss was fully covered by insurance.

AMARILLO, TEXAS
West Texas Western Oklahoma Eastern New Mexico
CUNNINGHAM FLOWER SHOP

Pierre Schneider, of Creve Coeur, Mo., sent a large bunch of his new yellow pompon mum, a sport of Buckenham, to be exhibited at the meeting and exhibition of the Chrysanthemum Society of America at Chicago, November 16 and 17.

DALLAS {QUALITY and SERVICE} TEXAS
365,000 Ft. of Glass Lang Floral & Nursery Co.

Visitors last week were A. Miller, of Chicago; Morris Levine, of New York; H. B. Frey, of the McCallum Co., Pittsburgh, and A. M. Augspurger, of Peoria, Ill. All report splendid business.

TEXARKANA, ARK. TEX.
MAJESTIC FLORAL COMPANY

Fred C. Weber advertised a fall flower show for November 9 to 11 in all St. Louis daily papers. The show drew a large crowd. Each day the store and show house showed handsome decorations and fine quality of all seasonable cut stock and blooming plants. Plenty of business was obtained through the show, with many advance orders for Thanksgiving day.

El Paso, Texas POTTER FLORAL CO.
Members Florists' Telegraph Delivery

Philip Goebel, Jr., in Webster Groves, Mo., expects to cut 40,000 Bonnaffon and 10,000 Golden Chadwick of high quality. The new range, just completed, is all planted in sweet peas. This entire cut is consigned to the St. Louis Wholesale Cut Flower Market.

FT. WORTH, TEXAS
Baker Floral Co. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St.
Where the Flowers Are Ideal. **SAN ANTONIO, TEX.**
NEAR THE GUNTER HOTEL

WILKINSBURG, PA.
WM. M. TURNER, Florist
809 PENN AVENUE

LEBANON, PA. Members F. T. D.
J. F. VAVROUS SONS
Orders for central Penna. handled with promptness

On a recent visit to Springfield, Ill.,

New Kensington, Pa.
McRAE-JENKINSON CO.
Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.
EVENDEN BROS.
Largest Growers in Central Pennsylvania **Williamsport, Pa.**

WILLIAMSPORT, PA.
COLLINS-RHOADES CO.
WE GROW FLOWERS THAT PLEASE—THEY LAST

WILLIAMSPORT, PA.
DERR'S FLOWER SHOP P. A. Derr, Prop.
Established 10 years Guaranteed Service

WARREN, PA.
Crescent Floral Garden, SHERM OFFERLE, Proprietor

WARREN, PA.
Wood's Flower Shop MEMBER F. T. D.

LANCASTER, PA.
B. F. BARR & CO., Leading Florists

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Nashville, THREE
STORES
Chattanooga
and Atlanta

Member
Florists'
Telegraph
Delivery



Two Stores
Members
F. T. D.

Chattanooga, Tenn.
THE
Haeger Floral Co.
Central Market House 700 Market St.

Geny Bros. LEADING
FLORISTS

Members Florists' Telegraph Delivery
212 Fifth Avenue North.

NASHVILLE, TENN.

"WE NEVER SLEEP"

Idlewild Greenhouses **Memphis, Tenn.**

89 South Main Street

"Up-to-the-minute" Service and Execution
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to
THE FLOWER SHOP

81 Union Avenue

MEMPHIS, TENNESSEE

Memphis, Tenn.
JOHNSON'S GREENHOUSES

161 MADISON AVE.

Established 1888

Member Florists' Telegraph Delivery Ass'n

KNOXVILLE, TENN.
BAUM'S

HOME OF FLOWERS, Inc.

Member Florists' Telegraph Delivery.
Personal attention given to orders for KNOXVILLE
and EAST TENNESSEE.

Knoxville, Tenn.

CROUCH, Florist

Member Florists' Telegraph Delivery

LARGEST AMOUNT OF GLASS DEVOTED
TO CUT FLOWERS IN THE SOUTH

The Heart

Nutting & Carswell
FLORISTS

414 Second Street

MACON, GA.

"WE STRIVE TO PLEASE"

of Georgia

Savannah, Ga.

JOHN WOLF

The Largest Grower
of Cut Flowers in the South

S A V A N N A H

A. C. Oelschig & Sons
FLORISTS

and for all South Georgia
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

ATLANTA, GA.

Lawrence Floral Co. Supply Flowers for all
Occasions in Georgia

ALBANY, GA. Member
F. T. D.

Jack Smith Greenhouse Co., Florist

the writer noted that the establishments of Hembreiker & Cole and A. C. Brown were in first-class shape. The ranges are producing fine crops. At the retail stores splendid business is reported.

The Kirkwood range of the W. C. Smith Wholesale Floral Co. is producing a fine quality of Marigold and Chieftain cut mums. The cut in other varieties has also been fine.

When the bowling started the evening of November 9, the Daisies, Roses and Orchids were tied for last place and each was playing one of the leaders. The leading Sweet Peas forced the Orchids to defeat by winning two of the three games, while the Daisies won two games from the Violets and the Roses won two from the Carnations, which leaves Captain Kuehner and his crew of Orchids anchored. The six high average men were as follows: A. Ruff, Violets, 170; F. Hermann, Carnations, 168; J. J. Bencke, Orchids, 165; F. Plotz, Roses, 164; A. Ellison, Daisies, 161, and F. Alves, Sweet Peas, 161. J. J. B.

GROWERS AT SPRINGFIELD.

The executive committee of the St. Louis branch of the National Flower Growers' Association held its meeting

ATLANTA, GA.

Wire Your Orders

To



Atlanta's
Favorite Flower Shop

WEST VIRGINIA
WESTERN MARYLAND

The H. Weber & Sons Co.

Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.

Commissions Promptly Executed.
QUALITY EXCELLENCE ABILITY
Members Florists' Telegraph Delivery Association.

J. W. Dudley Sons Co.

PARKERSBURG, W. VA.

CLARKSBURG, W. VA.

MARIETTA, OHIO.

Orders Carefully Executed.

CLARKSBURG, W. VA.

Order your flowers on any occasion
for delivery in this section from the
leading Florists in the State.

HAYMAN GREENHOUSE CO.

CLARKSBURG, W. VA.

Bluefield, West Virginia
THE FLOWER SHOP

Successor to Alexander Cut Flower & Plant Co.
Member F. T. D.

CHARLESTON, W. Va.

Look at your map. We cover many towns.

WINTER FLORAL CO.

ORDERS **FOR CHARLESTON, W. Va.**

are given prompt and careful attention by the
Charleston Cut Flower and Plant Co.

BLUEFIELD, W. VA.

FALLON, Florist

HUNTINGTON, W. VA.

ARCHER'S FLOWER SHOP

Everything in Flowers.

Member F. T. D.

Huntington, W. Va. Member
F. T. D.

McClure-Coffman Successors to
J. W. Dudley Sons Co.

CHARLESTON, W. VA.

Capital City Floral Co., Successor to
ALEXANDER'S
FOR ALL SOUTHERN WEST VIRGINIA

WHEELING, W. Va.

Also for Bellaire and
Martins Ferry

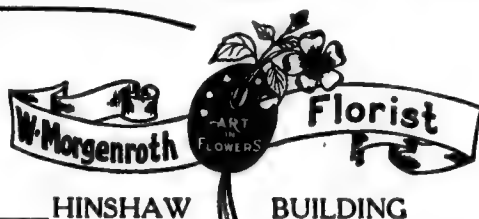
F. C. SEIBERT

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



Asheville, N. C.

MIDDLEMOUNT GARDENS
MEMBER F. T. D.

Brownhurst
"WHERE FLOWERS GROW"

ASHEVILLE, N.C.

Charlotte, N. C. AND VICINITY
Scholtz, THE FLORIST INC.

Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C. AND VICINITY
THE FLOWER SHOP
203 N. TRYON STREET
Member F. T. D.

SPARTANBURG
AND ALL SOUTH CAROLINA
CHARLES A. MOSS
Member Florists' Telegraph Delivery Ass'n

WILSON, N. C.
Member F. T. D. **STARR, The Florist**

DURHAM, N. C.
I. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

DURHAM, N. C.
Durham Floral Co. **HIBBERD**
Proprietor

GREENSBORO, N. C.
VAN LINDLEY CO.

HIGH POINT, N. C. MEMBER F. T. D.
FRANK H. FORD, Greenhouses

ORLANDO, FLA.
Violet Dell Florist

GOLDSBORO, N. C.

Gate City to Eastern North Carolina
GOLDSBORO FLORAL CO.
Modern Greenhouses—Retail Store
20 years' experience

CHARLESTON, S. C.

Carolina Floral Store
King and George Sts.
Greenhouses, Saxon, S. C. Member F. T. D.

Charleston, S. C.

Art Floral Co.
219 King Street, near Market

RALEIGH, N. C.
McCarron Floral Co., 12 East Hargett Street

RALEIGH, N. C.
J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

Tuesday, November 8, at Springfield, Ill., in the St. Nicholas hotel.

The meeting opened at noon. When President Walter Amling, of Pana, Ill., called the meeting to order there were present W. A. Rowe and W. J. Pilcher, Kirkwood, Mo.; C. E. DeWever, Olivette, Mo.; J. F. Ammann and H. Blixen, Edwardsville, Ill.; James N. Cole, Peoria, Ill.; Ludwig Stapp, Rock Island, Ill.; A. C. Brown and W. J. Hembreiker, Springfield, Ill.; Frank Washburn, Bloomington, Ill., and J. J. Beneke, of St. Louis, Mo.

The chair called for the reading of the minutes of the committee's meeting, held at Peoria, Ill., October 18. After approval, the secretary read the financial report, which showed that \$1,660.47 was the amount received during the year and that the disbursements were \$1,078.63, leaving a balance on hand of \$581.64. The report was accepted and filed.

Treasurer W. A. Rowe's report showed that he had received from the secretary to date \$1,660.47 and had paid out in vouchers No. 1 to No. 22 \$1,078.63 and that he had a balance in the bank of \$581.64.

Next J. F. Ammann brought up for discussion the proposed and revised articles in the constitution and by-laws and whether the national association should be continued. These points were

Miami's Largest Florist

The Exotic Gardens

801 12th Street

MIAMI, FLA.

Prompt deliveries to all points in Southern Florida
Member F. T. D.

MILLS THE FLORIST, Inc.

36 West Forsyth Street
Jacksonville, Fla.
We reach all FLORIDA AND SOUTH GEORGIA POINTS

MONTGOMERY, ALA.

Alabama's Leading Florists
Rosemont Gardens
Member F. T. D. Correspondence Solicited

Mobile

Member F. T. D.

C. RAVIER & SONS
Ala.

MOBILE, ALA.

Goodbrad Floral Co.
982 DAUPHIN STREET
Member F. T. D.

Mobile, Alabama

Member F. T. D. **The Minge Floral Co.**

Opelika, Ala., One hour from Camp Benning
OPELIKA FLORAL CO.
Member F. T. D.

BIRMINGHAM, ALA.
PARKER'S FLOWER STORE

LAKELAND, FLORIDA

Service in all directions.
WESTMORELAND FLORAL GARDENS.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

MILWAUKEE

Member
F.
T.
D.

Lubliner
FLORIST

413 Grand Ave.

MILWAUKEE, WIS.

HARRY PERSTEIN

"SOME FLORIST"

471 TWELFTH STREET

MILWAUKEE, WIS.

FOX'S

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

1-3-5 GRAND AVENUE

GIMBELS

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

MILWAUKEE

E. WELKE & CO.
The House of Roses

Member F. T. D.

750-752 Third Street

RACINE, WIS.

THE

610-612
Wisconsin
Street

**FLOWER
SHOP**

Member
F. T. D.

Racine and Kenosha

Operating large greenhouse
in both these Wisconsin cities

P. N. Obertin

MANITOWOC, WIS.

THE M. G. MADSON SEED CO.,

North 8th and Commercial Streets.

Watertown, Wis.

404 Main St. **STUFBE FLORAL CO.**

MADISON, WIS.

RENTSCHLER FLORAL CO. MEMBER

F. T. D.

GREEN BAY, WIS.

Meier-Schroeder Co. Orders for Cut Flowers and
Designs delivered anywhere
in Wisconsin and Northern Michigan at right prices.



Member Florists' Telegraph Delivery

MILWAUKEE

F. T. D.

EDLEFSEN-LEIDIGER CO.

419 Milwaukee Street

Milwaukee, Wis.

A. CURRIE & CO.,

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

EXCLUSIVE FLORAL
ARRANGEMENTS

BAUMGARTEN, Inc.

Member F. T. D.

93 WISCONSIN ST.

fully discussed, and it was decided by a full vote that the national association should be continued and that the newly proposed changes in the by-laws be referred to a committee of three composed of J. F. Ammann, W. A. Rowe and W. J. Pilcher, this committee to report at the next executive meeting for final action.

Mr. Ammann's letter, which was referred back to this committee at the Peoria meeting, on the organization of regular units in various localities, etc., brought out a lengthy discussion, after which a motion prevailed that a committee of three should take this matter in hand and report for final action at the next meeting. The chair appointed J. N. Cole, of Peoria, Ill.; Ludwig Stapp, of Rock Island, and F. Washburn, of Bloomington, as this committee. C. E. DeWever, chairman of the pot plant growers' committee, gave an interesting account of its operation.

W. J. Pilcher, chairman of the cut flower growers' committee; Frank Washburn, chairman of the retail growers' committee, and W. A. Rowe, chairman of the purchasing committee, followed with splendid reports. The membership reported favorably on the application for membership of Haase Bros., Pekin, Ill., and their election followed.

The next meeting of the district organization will be held at St. Louis the third Tuesday in January, 1922, at 1 p. m. The executive committee will meet the same day at 10 a. m. W. J. Pilcher, C. E. DeWever, W. A. Rowe and

La Crosse, Wis.

La Crosse Floral Co.

Oldest F. T. D. Member

We grow all our flowers

Guaranteed service

La Crosse, Wis.

Send your order for flowers for delivery in this city and vicinity to

SALZER'S FLORAL GARDENS

QUALITY AND SERVICE ASSURED

SUPERIOR, WIS.

Superior Floral Company

1410 Tower Ave.

FLORISTS

TELEGRAPH ORDERS SOLICITED.

OSHKOSH, WIS.

THE MILES COMPANY

GROWERS

Established 50 years

Member F. T. D.

For WISCONSIN Delivery of

"HOME-GROWN FLOWERS"

GET IN TOUCH WITH

J. E. MATTHEWSON

SHEBOYGAN, WIS.

Member Florists' Telegraph Delivery Ass'n.

Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D.

Texas Bldg., E. Capitol St.

CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

TUPELO, MISS.

Member F. T. D. **TUPELO FLORAL CO.**
At Your Service

MISSISSIPPI

STEMME & SONS :: HATTIESBURG

GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager.

701 Percy Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Lexington, Ky.

JOHN A. KELLER CO.

INCORPORATED

Main Street, Opposite Phoenix Hotel

Service for all

Central and Eastern Kentucky

Member Florists' Telegraph Delivery Association

LEXINGTON, KY.

HONAKER, The Florist

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

RICHMOND, VIRGINIA

Mosmiller
FLORIST
115 E. Main St.
Member Florists' Telegraph Delivery Association

ROANOKE, VA.

FALLON, Florist

Member Florists' Telegraph Delivery Ass'n

Portsmouth, Va.

Cotton The Florist, 333 High St.

PETERSBURG, VA.

MRS. ROBT. B. STILES, Florist
Phone 910 1202 W. Washington St.

LYNCHBURG, Va.

J. J. FALLON CO. PROMPT SERVICE
Member F. T. D.

LYNCHBURG, Va.

MISS McCARRON Member Florists' Telegraph Delivery

STAUNTON, VA.

Central Ave. and JOHN FALLON
Lewis St.

NORFOLK, VIRGINIA

GEORGE, Inc.

Member Florists' Telegraph Delivery Association.

Covington, Ky. Member F. T. D.

ROBERT D. RUTTLE
THE MADISON AVENUE FLORIST

Charlottesville, Va.

LANKFORD'S Orders solicited for University of Va.

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

Jacob Schulz Co.
INCORPORATED
550 FOURTH AVENUE - LOUISVILLE
Members F. T. D. Association.

Richmond, Va.

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

J. J. Beneke were elected to arrange all the details for the two meetings.

The meeting adjourned at 4:30 p. m. and all the party left for home the same evening, having spent a pleasant day at the hands of their hosts, W. J. Hembreiker, A. C. Brown and I. Cole.

J. J. B.

LOUISVILLE, KY.

The Market.

Stock was plentiful last week and at times the market was flooded. Mums came in quantities and, although an outlet seemed impossible, they were cleaned up after a hard day's work. Business was a little slack and mums, at the height of the season, were, of course, the hardest to move. All the mid-season varieties are in full blast and are good. Chieftain and Charles Rager seem to be the most popular and are naturally moved faster. A few Golden Wedding, although a little early, are seen and go well. There is no doubt that mums somewhat kill the sale of other flowers and, although the roses arrive in good supply, they move slowly. The same can be said of carnations. However, these are not arriving in such quantities as the roses.

Various Notes.

The F. Walker Co. has purchased a new Ford delivery car. All of the artificial flowers used in the musical comedy, "Irene," at the Schubert theater last week, were furnished by this company. They, no doubt, carry the most complete as well as beautiful line of artificial flowers in the city and have furnished them on numerous occasions to different theaters when flowers were needed.

I. M. Bayersdorfer, of H. Bayersdorfer & Co., Philadelphia, was here last week with a complete line of florists' supplies. He had a large display at one of the hotels and reports business good, which means that retailers are looking forward to a busy season.

The William Walker Co. has been busy with several large out-of-town orders.

A. Van Rooyen, of Drevon-Tegelaar

LOUISVILLE KENTUCKY

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

William Walker Co.

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

LOUISVILLE, KY.

E. G. REIMERS & SON CO.,
800 Baxter Avenue.

Established 1880

Incorporated 1912

Louisville, Ky.

HENRY FUCHS

670 SOUTH FOURTH STREET

Member F. T. D.

PADUCAH, KY.

SCHMAUS BROS.

100,000 feet of Glass Produces Our Supply

F. T. D. Member

428 BROADWAY

Owensboro, Ky.

Members F. T. D.

NANZ FLORAL CO.

RICHMOND, KY.

Richmond Greenhouses.

Good service to Normal School, Berea College, Irvine and nearby points.

M. S. Pontrich, Prop.

Member F. T. D.

AUGUSTA, KY.

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

Paducah, Ky. LEADING FLORIST

JOHN VAN AART

50,000 Feet of Glass and Retail Store

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DETROIT MICHIGAN

Orders given best of care by these five

F. T. D. Members

J. Breitmeyer's Sons
1314 Broadway

Fetter's Flowers
39 Adams Avenue E.

Scribner Floral Co.
2740 East Fort St.

G. H. Taepke Co.
WALTER G. TAEPKE,
2730 Elmwood Ave.

The L. Bemb Floral Co.
ALBERT POCHOLON, 815 Bates Street

Yours For More Co-operation

DETROIT, MICH.

Peter F. Reuss & Co.
Shop 22 Broadway Market Bldg.

JACKSON, MICH.
The oldest and only F. T. D. store in the heart of the city. **J. B. BLESSING**

Grand Rapids, Mich. Member F. T. D.
Cut Flowers, Floral Designs and Potted Plants **H. W. ALLERSMA**

HILLSDALE, MICH.
Southern Michigan Points **O. A. STOLL** F. T. D. Member

Kalamazoo, Michigan
G. VAN BOCHOVE & BRO.
F. T. D. Orders Satisfactorily Filled.

YPSILANTI, MICH.
DAVIS & KISHLER,
At your service. 102 Michigan Ave.

LANSING, MICHIGAN
J. A. BISSINGER MEMBER F. T. D.
SINCE 1894, LANSING'S LEADING FLORIST.

CHICAGO DETROIT

Central Floral Co.
"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED
OPEN EVENINGS AND SUNDAYS
Members F. T. D.

DETROIT, MICH.
HOLZNAGLE'S
(45,000 feet of glass)
12132 Woodward Ave., HIGHLAND PARK
Members F. T. D.

JACKSON, MICH.
1043-1047 W. Ganson St.
A. W. FURNIVAL & SON
Your orders will receive our prompt and careful attention, upon short notice.

& Co., was here taking orders for Dutch and French bulbs for next season.

Fire destroyed the factory of the Singer-Rine Artificial Flower Co., manufacturers of wax flowers. Luckily, no one was hurt, and several boxes of goods were saved.

The bowling club of the Kentucky Society of Florists met for the first time Wednesday evening, November 9. Eleven members were present and the club expects double that number at the next meeting.

Armistice day opened with a cold rain, which lasted all day. However, the parade was held and, it being a holiday, all Louisville turned out. Most of the downtown flower shops were closed a half-day, but those located near a cemetery enjoyed considerable trade during the afternoon. E. G. R.

KANSAS CITY, MO.

The Market.

There is a glut of mums in this market. This is not unusual in mum season. Every greenhouse produces enough of these flowers for its own needs and has some to spare. When the large growers bring in their crops and there is nothing beyond ordinary demands to be supplied, the surplus cannot be absorbed, even at low prices. Prices were put low enough the later part of last week to tempt retailers to buy to the utmost. Through the week mums at \$2 to \$4 a dozen were the popular sellers. Fancy stock brought \$5 a dozen and culls went for whatever was offered.

Club Meeting.

Four new members were received into the Florists' Club at a meeting November 10 in W. J. Barnes' greenhouses. They are George Mohn, of the E. C. Amling Co.; Warren Wallace, of Swope park greenhouses; Edward Lowry, of

MICHIGAN
ORDERS WILL BE CAREFULLY CARED FOR BY
HENRY SMITH FLORAL CO.
INCORPORATED
GRAND RAPIDS
WHOLESALE AND RETAIL FLORIST
Member F. T. D.
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

FLINT, MICH. *Hasselbring* FLORIST
MEMBER F. T. D.

VAN AKEN BROS. & SONS
LEADING FLORISTS
COLDWATER, MICH.
ELKHART, IND.
COVER MICHIGAN and INDIANA POINTS
Orders promptly and carefully taken care of
Members F. T. D.

IONIA, MICHIGAN
CENTRAL MICHIGAN PIKE
FLOWER, VEGETABLE and FRUIT FARM
Leading Florist for Ionia and Montcalm Counties
Greenhouses 1 Mile East of City
Flower Shop, 204 West Main Street
MEMBER F. T. D. BYRON L. SMITH

STURGIS, Mich. *Veget's* Coldwater, Mich. All So. Mich. points
Member F. T. D.

J. B. GOETZ SONS
SAGINAW, MICH.
OR ANY CITY IN MICHIGAN

SAGINAW, MICH.
SUNSHINE : GEO. A. WITHERIDGE, Prop.
FLOWERS : 416 West Genesee Avenue

PORT HURON, MICH.
ASMAN, LEADING FLORIST
Prompt Delivery

Ann Arbor, Mich. Member F. T. D.
BLUMAIZE BLOSSOM SHOP

OWOSSO, MICH.
OWOSSO FLORAL CO.
C. Marcus Anderson, Prop. Member F. T. D.

MT. PLEASANT, MICH.
Member F. T. D. **Walter W. Caple**

Battle Creek, Michigan
S. W. COGGAN, Florist, 25 E. Main St.
Member of Florists' Telegraph Delivery

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DECATUR,
ILLINOIS
DAUT BROS.

F. T. D. 120 E. Prairie St.

JOLIET FLORAL CO.
507 E. Jefferson Street JOLIET, ILL.
All points in Will County and Vicinity

CENTRALIA, ILL.
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield, Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.
F. T. D. Member.

QUINCY, ILL.
H. A. GENTEMAN
Member Florists' Telegraph Delivery Association
For Northeastern Missouri and Central-western Illinois.

Quincy, Ill. HECKENKAMP, Member
Quincy's Leading Florist
Western Illinois, Northeastern Missouri and Southeastern Iowa.
40,000 feet of glass.

CENTRALIA AND SOUTHERN ILL.
THE WEBSTER GREENHOUSES
Member Florists' Telegraph Delivery

GALESBURG, ILL.
I. L. PILLSBURY—For Central Ill.
Member Florists' Telegraph Delivery Association

GALESBURG, ILL.
H. F. DRURY All orders filled promptly and carefully.

DE KALB, ILL. Northern Illinois Southern Wisconsin
J. L. JOHNSON
Your order will receive our prompt and careful attention

EL PASO, ILL. El Paso
Central Illinois—Quick Service Carnation
General Line of Cut Flowers Co. (Inc.)

KRUG FLORAL CO.
ALTON, ILLINOIS Branch Store
Granite City, ILL.

PEORIA, ILL. 423 Main St. Member F. T. D.
LARGE GREENHOUSES CHAS. LOVERIDGE

SPRINGFIELD, ILL. 217 South Fifth Street
Good Service Backed by Large Greenhouses
A. C. Brown
MEMBER F. T. D.

SPRINGFIELD, ILL.
Hembreiker & Cole, Springfield's largest retail florists
Members Florists' Telegraph Delivery Association

BRINKERHOFF GREENHOUSES
SPRINGFIELD and CENTRAL ILLINOIS
Member Florists' Telegraph Delivery Association
Best and Prompt Service Always

JACKSONVILLE, ILL.
JOS. HEINL & SONS
Largest Growers in Central Illinois.

DIXON, ILL., and NORTHERN ILL.
We can and will be glad to serve you
Member F. T. D. **Dixon Floral Co.**

U. J. VIRGIN
838 Canal St., NEW ORLEANS, LA.

BATON ROUGE, LA.
THE ROSELAND FLORIST
MEMBER F. T. D.

the Kansas City Wholesale Cut Flower Co., and Ben A. Bunyar, of Independence, Mo.

Resolutions of sympathy were adopted and voted to be sent to A. F. Barbe on the death of his son.

President Noll reappointed the membership and entertainment committees for the year. M. E. Chandler is chairman of the membership committee and M. E. Carter is chairman of the entertainment committee. Sunday closing was discussed. The experience of several who have closed their stores on Sunday was given. No action was taken on this matter by the club, as it was considered a matter that should be left to the individual judgment. The hope was expressed, however, that eventually all flower shops would be closed on Sunday.

The following letter from the American Legion headquarters, department of Texas, was read: "Florists' Club, Kansas City, Mo.: We wish to thank you on behalf of the Texas department of the American Legion, as well as the Ladies' Auxiliary, for the beautifully decorated automobile and the flowers which you so kindly loaned us for our parade in Kansas City. Every Texas delegate and visitor to the national convention expressed a great deal of pleasure in being able to participate in the parade with this beautiful car. Thanking you again, I beg to remain, sincerely, A. J. Reinhart, department adjutant, Dallas, Tex."

The resignation of W. J. Barnes, vice-president, was received with regret by the club. Mr. Barnes believes that he

NEW ORLEANS
MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade
2600 ST. CHARLES AVENUE

Quality and Promptness
Members F. T. D.
NEW ORLEANS, LA.
The Avenue Floral Co.
8442 ST. CHARLES AVENUE

NEW ORLEANS, LA.
CHAS. EBLE
OLDEST FLORIST SOUTH
121 BARONNE STREET
Member Florists' Telegraph Delivery.

D. E. Ruch
FLOWERS THAT ARE DIFFERENT
LOUISIANA — TEXAS — ARKANSAS
SHREVEPORT, LA.

WIRE YOUR ORDERS TO
METAIRIE RIDGE NURSERY CO., Ltd.
LEADING RETAIL FLORISTS
135 Carondelet St.
NEW ORLEANS
ROSES ORCHIDS VIOLETS F.T.D.

New Orleans, La. Day and Night Service
Flowers of Superior Quality
Frank J. Reyes & Co.
525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your orders to
The Flower Shop
108 Baronne Street
HENRY SCHEUERMANN, Prop.

LAKE CHARLES
AND SOUTHWEST LOUISIANA
Member F. T. D. CHAS. D. OTIS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

CHICAGO Send Your Orders to WILLIAM J. SMYTH

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

GEORGE
FISHER & BRO.
183 N. WABASH AVE.
CHICAGO

OTTAWA, ILL.
LOHR'S GREENHOUSES
Fancy Cut Flowers and Blooming Plants.
Good R. R. Service. Orders filled promptly.

FREEPORT, ILL.
Bauscher Bros. Floral Market
Established 1868. Incorporated 1920.
We are the largest growers in the northwest.
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

FREEPORT, ILL.
AND VICINITY.
FREEPORT FLORAL CO., Inc.
The House of Quality and Service.
Wholesale and Retail Growers. Member F. T. D.

A Card This Size
Costs only \$1.25 per Week
on Yearly Order
It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½¢ per week on yearly order.

ROCKFORD, ILL., and Vicinity
ROCKFORD FLORAL CO.
103 West State Street
Prompt deliveries to ROCKFORD COLLEGE

ROCKFORD, ILL., and Vicinity
SWAN PETERSON & SON Member F. T. D.
Corner E. State and Longwood Streets

PONTIAC, ILLINOIS Members F. T. D.
Flowers of all kinds in their season. **W. J. MILLER & SON**

WHEATON, ILL., Just west of CHICAGO.
OTTO F. MAU

PRINCETON, ILL.
W. E. TRIMBLE For Central and Northern Illinois
GREENHOUSE CO. Members F. T. D.

PEKIN — **PEORIA**
All Orders Receive Personal Attention
GEO. A. KUHL, **PEKIN, ILLINOIS**

For Quality, Service and Supreme Efficiency
— USE —

JACKSON FLORAL SHOP
748 E. 63rd Street [ESTABLISHED 1912] CHICAGO
[MEMBER F. T. D.]

We have the stock and want your business. We handle a large and complete line of choice Cut Flowers and Blooming Plants, and are located so that deliveries can be made in the shortest possible time. We will reciprocate.

CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES
7045 STONY ISLAND AVE.

John A. Michal
FLORIST

PEACOCK'S FLOWER SHOP
HERBERT STONE, Mgr. Member F. T. D.
4013 Milwaukee Avenue, CHICAGO

Streator, Ill. THORNTON'S FLOWER SHOP
F. T. D. FLORIST Quality is Our Hobby

can do the club more good as a member than as an officer. Glenn K. Parker, L. R. Bohannon and W. L. Rock were nominated for the office and will be voted upon at the December meeting. The exhibits elicited much admiration, being beautiful specimens of their kinds. They were a large basket of prepared flowers and grasses by W. J. Barnes; a tuberous-rooted begonia and Clerodendron fallax by J. B. Masson; a large basket of white and yellow Turner, a basket each of white and yellow improved Mensa and a basket of long-stemmed Columbia by the Pinchurst Floral Co. The roses were produced from four weeks' pinching. At the close of the meeting sandwiches and coffee were served by Mr. Barnes and his family.

Various Notes.

Longview Farm is cutting fancy Premier, Milady and Columbia roses. The mum crop is the best Longview has ever had.

Mr. and Mrs. Jacoby, of the Lester Greenhouses, Ottawa, Kan.; Roy Kemble, Ottumwa, Ia.; R. S. Herrick, Des Moines, Ia., and R. L. Isherwood, Chilli-

OAK PARK, ILL.

William Palmer
FLORIST
AVENUE STATE BANK BUILDING
Member F. T. D.

OAK PARK, ILL.

Madison Street Florists
OAK PARK'S LEADING FLORISTS
813 to 821 Madison St.
Oak Park, Austin, River Forest and Maywood

Oak Park, Ill. Avenue Flower Shop
Flowers and Plants. Good Quality Prices Reasonable
Phone 849. 811 Lake Street

ELGIN, ILL. MEMBER F. T. D.
158 DU PAGE STREET **GEORGE SOUSTER**

AURORA GREENHOUSE CO.,
AURORA, ILL.
Our Service is the Best.

Aurora, Ill., and Vicinity
JOS. M. SMELY PHONES 147

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

CHICAGO— 77-79 East Madison St.
A. LANGE, Florist Phone Central 3777



THE UNEXCELLED FACILITIES OF THE
E. WIENHOEBER CO.
22 E. ELM ST., CHICAGO
Are available to the trade in filling all orders.
MEMBER F. T. D.



Chicago
Deliveries made to
any part of the city
and suburbs. Ser-
vice is our motto.
1924 E. 71st St.

CHICAGO, ILL.
CONGRESS FLOWER SHOP
T. C. FOGARTY, Mgr.
520 S. Michigan Ave. Congress Hotel



MEMBER
F. T. D.
We cater
to those
who
require
the best.
Prices
reasonable
CHICAGO
ESTABLISHED
1865
4647 GRAND BLVD.

CHICAGO
SWANSON, The Florist
GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.
Well located to handle North Shore orders.
Member F. T. D.

Flowers
for all
Occasions
Tel. Lake View
1121
3912 North Clark St., CHICAGO

CHICAGO
Avondale Flower Shop John J. Walsh, Prop.
3182 Milwaukee Ave.

CAIRO, ILL. AND VICINITY
Cade The Florist
Member F. T. D.

CHICAGO
2132-2134
Michigan Avenue
Member F. T. D.



Orders
Carefully
Executed

EVANSTON, ILL. WILMETTE, ILL.
1614 Sherman Ave. JOHN WEILAND 1161 Wilmette Ave.
TWO STORES Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

cothe, Mo., were among the week's visitors.

Mount St. Mary's Greenhouses gave two handsome wreaths and decorated the altar in Mount St. Mary's cemetery for the memorial services held in the cemetery by the American Legion, November 1.

Oil burners have been put under the boilers on Longview Farm. They are more satisfactory than coal. C. J. Tucker says that oil is more desirable than coal, even at a higher price.

Bergman & Koropp, of Chicago, have a large display of natural grasses and flowers, artificially prepared, in the salesroom of the Pinehurst Floral Co. Mrs. C. A. Rennecker, of Kansas City, is in charge. There are sixty-five different items in the list and six or seven colors, used singly or in combination. There are lotus sets, gift boxes for the holidays with different combinations of flowers, and baskets for large store or home decorations. This is the first time these goods have been exhibited here on such an extensive scale.

Mrs. T. A. Moseley had the decorations and bouquets for two weddings last week.

The merchants' bureau of the Kansas City, Kan., Chamber of Commerce, put on a Dollar day November 14. Last year's Dollar day was such a success that it was decided to make it an annual affair. The florists took part in the day.

A meeting of the publicity committee of the Florists' Club was held Thursday afternoon, November 10. A check for \$400 was sent to the national publicity committee.

Mrs. C. T. Reinhardt has returned from an enjoyable visit with relatives in Chicago. With them she motored through Indiana.

The Chandler Landscape & Floral Co. cut 2,000 sweet peas last week. Landscape work is keeping the company busy.

Report of the lamentable death of Bernard Barbe, son of August F. Barbe, will be found on the obituary page of this issue.
J. E. K.

MEMBER F. T. D.
Wittbold
FLORIST
GEO. WITTBOLD CO.
Established 1857
745 Buckingham Place CHICAGO
L. D. Phone 1112 Graceland
NO BRANCH STORES

Send Your CHICAGO Orders to
H. N. BRUNS
Best Equipped Retail Store on the
West Side
3040 W. Madison St., CHICAGO, ILL.

CHICAGO
THE PALMER
HOUSE FLORIST
17 EAST
MONROE ST.
Member F. T. D.

CHICAGO
O'LEARY—Florist
369 East 47th Street
Member F. T. D.

MOLINE, ILL. Phone Moline 115
1829 15th St. Place WM. H. KNEES & SONS

Highland Park, Ill.
HIGHLAND PARK GREENHOUSES
Established 1894. Members F. T. D.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Ft. Wayne, Ind.

W. J. & M. S. VESEY

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.
In the Heart of the City.

Fort Wayne, Ind. and VICINITY

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted
to Plants and Cut Flowers.

F. T. D.

BEYER FLORAL SHOP

108 E. Jefferson Street
SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

SOUTH BEND, IND. 138 So. Michigan St.

WILLIAMS THE FLORIST

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty before the whole trade.

A half-inch card costs only 62½¢ per week on yearly order.

Quality Flower Store

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,
quality of flowers, and price

FORT SMITH, ARKANSAS

HOT SPRINGS, ARK.

The Flower Shop

366 Centra Avenue

Helena, Ark. Nearest Florist in
State 150 miles

BALL FLORAL COMPANY

PINE BLUFF, ARK.

DAVIS FLORAL CO. MEMBER F. T. D.

GEORGE RYE, Some Florist

THE PLAZA
F. T. D.

Ft. Smith, Ark.

Indianapolis, Ind.

241 MASSACHUSETTS AVENUE

Bertermann Bros Co.

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

A. WIEGAND'S SONS CO.

1610 to 1620 North Illinois Street

INDIANAPOLIS, IND.

Indiana's oldest, largest and most complete
retail establishment.

Member Florists' Telegraph Delivery Association.

Noblesville, Ind.

Meikel & Warner MEMBER F. T. D.

TERRE HAUTE, IND.

COWAN BROS. & CO., Florists

Established 1894 Twenty-first and Spruce Sts.

MOTT-LY MUSINGS.

"The beginning of an avenue on the great western highway," observed Fred A. Danker, Albany, N. Y., referring to the planting of a row of maples along the entire front of his property, an example which, it is hoped, may be followed by the state authorities in permanently ornamenting the property.

Henry Stentiford, of the Folwell Greenhouses, Pittsfield, Mass., is doubly proud; first, a lusty son has arrived; second, a fine crop of Bonnaffon mums is here, a variety hard to grow in this section. Pompons and anemones are also fine here.

F. I. Drake, of the F. I. Drake Co., Pittsfield, Mass., has returned from a trip to the woods. He found no game, but he gathered a fine supply of greenery, a large quantity of which is used at the store, where Manager Max Engelmann reports steady business. The Viale Floral Co., Pittsfield, Mass., is strong on cyclamens and Nephrolepis Whitmanii, Scottii and Teddy, Jr., the bulk of which is sold at retail at the greenhouses, where a large trade had been worked up. Carnations are also in fine condition.

R. S. Carey, Sr., Hadley Center, Mass., was much gratified to find that during his trip to Great Britain business had even increased under the able management of his good wife. An excellent supply of chrysanthemums, both show and pompon, as well as carnations, was noted.

William Schlatter & Son, Springfield, Mass., are well settled in the new location, which, though on a side street, has not caused any falling off in patronage; rather the reverse. The new store, with its up-to-date equipment, including a Kroeschell ice machine, is well supplied with stock grown by Mr. Schwartz, for many years with A. N. Pierson, Inc., and now in charge of the Schlatter range. "Orders for greening pins and carnation staples have fairly swamped us," observed Mr. Schlatter, "and this

Member F. T. D.

Phone: Canal { 1932
1933

H. W. SHEPPARD

FORMERLY HILL FLORAL CO.

FLOWERS OF QUALITY

Arranged in a Highly Artistic Manner

Service Unexcelled
Your Patronage Solicited

532-534 Race Street

CINCINNATI, OHIO

CINCINNATI

FRANK A. VOLZ

Dina Avenue Sta. L.

Most Centrally located to the suburbs

KOKOMO, IND.

COLES' FLOWER SHOP

MEMBER F. T. D.

KOKOMO, IND

KELLY'S GREENHOUSES

Good Stock Good Work Good Service

TERRE HAUTE, IND.

129 SOUTH SEVENTH STREET

JOHN C. HEINL & SON

Terre Haute, Ind.

118 So. 6th
Street

M. B. & C. E. Stover

VINCENNES, IND.

PAUL C. SCHULTZ CO.

Member Florists' Telegraph Delivery.

ATTICA, IND.

And all Surrounding Cities :: Attica Floral Co.

LOGANSPOUT, IND.

**PERSHING—Florist Prompt Service.
Member F. T. D.**

BLOOMINGTON, IND.

ELLIS FLORAL CO.

Members F. T. D.

Marion, Ind. MARION FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

Colonial Flower Shop Lillian C. Tom MGR.

302 S. MAIN
STREET

GOSHEN, IND.

RICHMOND, INDIANA

FRED H. LEMON & CO.

Florists and Decorators Send us your orders

RICHMOND, INDIANA

AND VICINITY

Member F. T. D.

G. R. GAUSE

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

BALTIMORE

Md., Del., Va. & W. Va.

PIERCE & CO.

213 W. Saratoga St.

SPECIAL
DELIVERY
—TO—
HOSPITALS
AND
THEATERS

**24-HOUR
SERVICE**

CANADA'S FLORIST

Dunlop's 8-10 W. Adelaide Street Toronto
Member Florists' Telegraph Delivery Association

MEMBER F. T. D.

622 Aisquith Street
Downtown

GRAHAM

BALTIMORE

MARYLAND
GREENHOUSES WAVERLY

Established 40 Years

854 W. North Ave.
Uptown

HAMILTON

ONTARIO CANADA
JOHN CONNOR CO., Ltd.
F. T. D. FLORISTS

BALTIMORE
AND ALL MARYLAND

Samuel Feast & Sons
MEMBERS F. T. D. :: ESTABLISHED 1832
Charles and Pleasant Streets

Saskatoon, Sask., Can.

Victoria Nursery The Quality Florists in the Center of the west.

surely proves the truth of that well known and oft quoted passage, 'Cast your bread upon the waters and you shall find it after many days.' In other words, keep pegging at it, even as we do, through the medium of The Review, and business must boom."

"Looking ahead," observed Mark Aitken, Springfield, Mass., referring to the big supply of red wreaths in the course of being trimmed for holiday sales. Some pretty ornamentations were noted, including that of an automobile for a lady who is a leader in local society. "We set the pace by ornamenting our own pleasure car and the volume of business we have built up in this way has surprised even ourselves," added Mr. Aitken. It is worthy of note that our confrere has a daughter as his right-hand assistant, of whom he is justly proud.

The H. F. A. Lange Estate, Worcester, Mass., remodeled the store during the summer, making a great improvement, one that will be appreciated by both patrons and the sales staff. An addition described as a "gift cellar" was built for the display of antique pottery, bowls, gift candle holders, etc. This room is in the basement and is entered after the descent of a wide stairway. The walls are trellised and covered with growing ivy to conform with the idea of antiquity. "It is something new for us," observed Mr. Lange, "and, by carrying exclusive lines at moderate prices, we predict a success."

Butler & Ullman, Northampton, Mass., are receiving many neomiums on the staging of a fine display of chrysanthemums, which is an annual custom and one much appreciated by the students, especially. Business is good and does not seem to be affected as it is in some other college towns, where retrenchment on luxuries to swell the college funds is being advocated by those in-

Edmonton, Alberta

WALTER RAMSAY, Ltd.

Member F. T. D.
We have the largest greenhouses in the district

VANCOUVER, B. C.

BROWN BROS. & CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS
Members Florists' Telegraph Delivery Assn.

Winnipeg, Man., Can.

THE "KING" FLORIST

Member F. T. D. 270 Hargrave St.

VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

VANCOUVER, B. C. VICTORIA, B. C.

A. J. WOODWARD
BON VOYAGE ORDERS my specialty

St. Catharines, Ont.

Robt. L. Dunn 104 Queenston Street
Member F. T. D.

HAGERSTOWN, MD.

HENRY A. BESTER & SONS

Members Florists' Telegraph Delivery Ass'n.

MARY JOHNSTON, Florist

Nee Paterson
221-223 W. Madison Street
Member Florists' Tel. Delivery
Baltimore, Md.

London, Ont., Can.

J. GAMMAGE & SONS, Ltd.

"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

WINNIPEG, MANITOBA

Member Florists' Telegraph Delivery

R. B. Ormiston

96 Osborne Street

A Card This Size

Costs only \$1.25 per Week on Yearly Order

It would keep your name and your specialty before the whole trade.

A half inch card costs only 62½¢ per week on yearly order.

SCRIM'S, FLORIST

OTTAWA, CANADA

TRURO, NOVA SCOTIA CANADA.

Member F. T. D. **SUCKLING & CHASE, Ltd.**

Montreal, Que., HALL & ROBINSON

825 St. Catherine St., W. MEMBER F. T. D.

REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.
SPECIAL ATTENTION TO F. T. D. ORDERS

Telegraph Delivery Department

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MEMBER F. T. D.

YOUNGSTOWN, O.

HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

LIMA, OHIO

Member of Florists' Telegraph Delivery

Zanesville, O.

C. L. HUMPHREY

Has the best facilities for filling your orders.
Member Florists' Telegraph DeliveryHutchinson,
KansasMember Florists'
Telegraph Delivery

Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.

Leading Florist
819 KANSAS AVENUE
TOPEKA, KANSAS
Member F. T. D.

MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.
Member Florists' Telegraph Delivery.

MANHATTAN, KAN.

THE MARTINS
Member F. T. D. T. S. MARTIN, Prop.WICHITA, KANSAS Shipments for Kansas
and Oklahoma
W. H. CULP & COMPANY
Quality Flowers Personal Service
Members F. T. D. A

ATCHISON, KAN.

The Atchison Seed and Flower Store Co.
MEMBER F. T. D.

Atchison, Kan.

GROVES FLORAL CO.
Established 1865. Member of F. T. D.

SALINA, KANSAS

LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

ELDORADO, KANSAS

All mail and telegraph orders carefully filled
ELDORADO FLORAL CO.F. T. D.
FLORISTS

TOLEDO, OHIO

SCHRAMM BROS.
1315 Cherry St.

TOLEDO, OHIO

Stock, Workmanship and Service first-class.
Send us some orders and we will reciprocate.

HELEN F. PATTEN

907 Madison Ave. Member F. T. D.

SUDER'

The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

TOLEDO, OHIO

METZ & BATEMAN

221 Superior St. Members F. T. D.

AMHERST, OHIO

SANDSTONE CENTER OF WORLD
LOUIS J. HENES, Leading Florist

ALLIANCE, O.

MEMBER
F. T. D.Woodman's Flower Shoppe
WE DELIVER IN SEBRING.terested and combated by the wide-
awake merchants. W. M.

DULUTH, MINN.

The Market.

Business is improving every week and stock of every description is plentiful. Chrysanthemums are of fine quality and are selling well. Pompons are exceptionally good property. Roses are plentiful in all grades, Russell, Columbia, Ophelia and White Killarney being the leading varieties. Carnations are improving and the stock is equal to the demand. Orchids are good and the demand fair. Valley and single violets are coming in well and the doubles are of moderate quality, being a little early. The sale of potted plants is good; these are mostly chrysanthemums, cyclamens, begonias and primulas. The sale of poppies for Armistice day was larger than usual. Funeral work has been heavy.

Various Notes.

William Jaap, of the Lester Park greenhouses, has a wonderful lot of begonias, which will be good for Thanks-

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

Columbus, O.

The Wilson Seed & Floral Co.

Members of F. T. D.

Columbus, Ohio

GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

MARION, OHIO

5 railroads with good connections to all parts of state
A GOOD SELECTION OF FLOWERS
ON HAND AT ALL TIMES.

BLAKE'S, 140 W. Center

ALLIANCE, O.

Member
F. T. D.

522 S. Freedom Ave. H. T. MILLER

LORAIN, OHIO

Member
F. T. D.ARTISTIC WORK F. G. CAREK, Leading Florist
Our Motto: "Anywhere; Any Time."

COLUMBUS, O., and Vicinity

THE MUNK FLORAL CO., Growers
Can Fill All Retail Orders

COLUMBUS, OHIO

Say it with
Flowers by
Telegram

116 S. High St. Mission Flower Shoppe

Columbus, Ohio

Members
F. T. D. Ass'n.THE FRANKLIN PARK FLORAL CO.
Cut Flowers for Central Ohio

COLUMBUS, OHIO

Flowers for all occasions Neil Flower Shop Member
F. T. D. Ass'n.

VAN METER FLOWER SHOP

SPRING and HIGH SPRINGFIELD, OHIO
BEST FLOWERS FOR EVERY OCCASION

WARREN, OHIO

THE F. T. D. FLORISTS ADGATE & SON
WE GROW OUR FLOWERS

Telegraph Delivery Department

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NO ORDER TOO LARGE — NO ORDER TOO SMALL

CLEVELAND Member F. T. D. **The J. M. Gasser Co.**
1006 EUCLID AVENUE

WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

Kirchner's for Cleveland

Member Florists' Telegraph Delivery

ADDRESS

KIRCHNER'S FLOWERS

6701 Quincy St. CLEVELAND, Ohio

CLEVELAND, OHIO

Wm. H. Temblett

FLOWERS

Member F. T. D. 10313 Euclid Avenue

AKRON, OHIO

THE HEEPE CO.

EXCLUSIVE FLORIST

CLEVELAND, O.

BRAMLEY & SON Store and Greenhouses
1181 E. 71st St.

Elyria, Ohio LORAIN, OHIO

THE L. C. HECOCK FLORAL CO.
Member Florists' Telegraph Delivery Association

Youngstown, O. 27 S. Hazel Street

Member F. T. D. **RYAN & CULVER**

YOUNGSTOWN, OHIO

The Pazy Shoppe

15 1/2 N. Phelps Street QUALITY AND SERVICE

YOUNGSTOWN, OHIO

Central Flower Shop GUS CARAVASIOS, Mgr.
107 MARKET STREET

Ironton, Ohio RELIANCE SEED CO.
TRI-STATE FLORISTS

Southern Ohio, Kentucky, West Virginia

Bowling Green, Ohio

BRIGHAM'S FLOWER STORE
174 South Main Street

MARIETTA, OHIO

Have our own Greenhouses. N. KIGER Member F. T. D.

ASHTABULA, O.

ASHTABULA FLORAL CO.
Ernest E. Tong, Mgr. 137 MAIN STREET

giving. He also has a house of poinsettias grown for cutting.

John J. Le Borious is showing some fine Turner chrysanthemums. The Duluth Floral Co. had a large wedding at Cloquet, Minn. The house was decorated with southern smilax, white pompons and Easter lilies. The table decoration consisted of Ophelia roses and pink candles. This firm also had a window of poppies and ferns representing "Flanders field."

The employees of the Duluth Floral Co. were guests of J. E. Stapleton at a birthday party Sunday evening, November 6. Light refreshments were served and the evening was spent with games, music and dancing.

Charles F. Edgar, of S. S. Pennock Co., Philadelphia, was a recent visitor at Duluth. J. E. S.

COLUMBUS, O.

Business here is brisk and most florists are well satisfied with the outlook. Carnations are plentiful and other flowers of all kinds that are in season are to be had in plenty.

Cemetery wreaths for the holidays are now on display and it is found cheaper to buy these ready-made from the supply houses, thus saving the retail florist both time and trouble when it comes to making these designs.

Armistice day found the florists with a good supply of flowers on hand, but bad weather kept many people from taking flowers to the graves of the Columbus heroes. J. W. T.

BALTIMORE, MD.

The Market.

Last week the market was glutted with mums. The demand was fairly good, but by no means sufficient to take care of the large quantities that were brought in. One reason for this largely increased supply was the heavy frost that killed outdoor stock. The high quality stock sold up well, as did medium stock, but bunch grades and inferior spray stock proved a drag. Pompons were, perhaps, the worst offenders.

The apex of the mum season has been reached and from now on there will be nothing but indoor varieties to handle. Taking the mum crop as a whole, never have better qualities or finer varieties been offered. Prices have been satisfactory and no complaint is heard of the crop. Roses are in splendid shape, but are naturally draggy and will be until the mums are gone. The quality and varieties that are to be seen on the market at this time speak well for what is to be expected when the rose comes into its own. Columbia and Premier

CLEVELAND, O.

5923 EUCLID AVENUE

WESTMAN & GETZ

FLOWERS and SERVICE

Members Florists' Telegraph Delivery

CLEVELAND, OHIO

A. GRAHAM & SON

5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

DAYTON, OHIO

Getlitz
DAYTON-OHIO

AND VICINITY

DAYTON, OHIO

ABBY AVE. GREENHOUSES

E. E. Schaefer, Prop.

Wholesale and Retail

Largest Greenhouses in West Dayton

DAYTON, OHIO

J. W. RODGERS

Member F.T.D., Elks' Bldg., 3d and Jefferson Sts.

Canton, O.

JOHNSTON'S
Flower Shop
HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

Upper Sandusky, Ohio

B. E. CONSTIEN, AT YOUR SERVICE

STEUBENVILLE, OHIO

E. E. McCauslen, Prop.

HUSCROFT'S FLOWER SHOP

XENIA, OHIO

Engle Floral Company

NEWARK AND GRANVILLE

OHIO CHAS. A. DUERR

Member Florists' Telegraph Delivery

Kent Brothers

FLOWER SHOP

Covers All Ohio Points Members F. T. D. Newark, Ohio.

Telegraph Delivery Department

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SEATTLE

HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

Member Florists' Telegraph Delivery Ass'n.

1622 SECOND AVENUE

LINCOLN, NEB.

1338 O Street

FREY & FREY
WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

Mazey "The Society Florist"

Minneapolis

Minnesota

ANDREWS FLORIST

HOTEL ANDREWS

Minneapolis, Minn.

All orders executed with utmost care.
Member F. T. D.

ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago
Awake night and day looking for orders

HOLM & OLSON, Inc., 20-22-24 W. 5th St.

C. H. FREY

WHOLESALE AND RETAIL FLORIST

1133 O Street, - LINCOLN, NEB.
MEMBER F. T. D.Will Fill Orders for the West on Short Notice
TRADE DISCOUNTS FIRST-CLASS STOCK

Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its
unexcelled facilities for filling orders in

MINNEAPOLIS

ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

seem to be the favorites. Ophelia, Hoosier Beauty, Butterfly and Double White Killarney are close up with the leaders. Carnations, too, are promising in quality and variety. There is the usual supply of miscellaneous stock. Smilax is not to be had, but there is plenty of asparagus.

Committee Meetings.

The committee appointed by the club to work out an equitable plan for collecting money, both for national and local publicity, held a meeting at the Hotel Rennert, November 7. At this meeting the general opinion was that the percentage plan was the only systematic, fair and equitable plan, the only difference in opinion being the method of collection. This plan was tried some time ago, with only a part of the florists pledged to it. In this plan the retailer is to pay one per cent on his purchases and the grower one-half per cent on his sales. The wholesalers were to be given the responsibility of collecting these amounts, but this did not prove satisfactory. The wholesalers are agreed that they would rather pay their share than be responsible for these collections. With these facts in view, the committee outlined a plan of a separate organization to be known as the Publicity Association, with its own officers, constitution and by-laws. The entire proceedings will be submitted to the club at its next meeting.

Charles F. Feast had a meeting of his F. T. D. committee, November 11. The committee has nothing for publication at this time, but is mapping out a plan of campaign.

Various Notes.

William Feast is experimenting with

ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own
greenhouses.

Member F. T. D.

MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,
South Dakota.

MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

AUSTIN, MINN.

100,000 FEET
OF GLASS.

A. N. KINSMAN, Inc.

DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.
We are the center of the great
Northwest. Daily delivery to SUPERIOR, WIS.

Hastings, Nebraska

Lohman Flower Shop
Prompt ServiceCentral and Western Nebraska
Southern Kansas and Eastern ColoradoFOR ALL NEBRASKA ORDERS
CENTRAL USE

ED. WILLIAMS, Grand Island

Competent Florist

Railroad Center

OMAHA, NEB.

Member
F. T. D.JOHN H. BATH, The Careful Florist
1804 FARNAM STREET

OMAHA, NEBRASKA

Fontenelle Florist,
Lee L. Larmon 1814 DOUGLAS ST.

Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

OMAHA, NEB.

Member
F. T. D.

Louis M. Rogers, 319 So. 16th St.

Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.
Member Florists' Telegraph Delivery Ass'n.

Lincoln, Neb.

Flowers for All
Occasions, from
Cradle to Grave

CHAPIN BROS., Retail Florists

Telegraph Delivery Department

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SEATTLE

**WOODLAWN
FLOWER SHOP**
MAIN O 663
SECOND AND UNION
HEART OF THE CITY

STOCK—The Best.
PLACE—Our New Shop.
CARE—Mr. Fred Gust in direct charge of Telegraph Orders.

SPOKANE

ALWAYS ON THE JOB

Send Us
Your
Orders

ALBERT J. BURT

FLOWER SHOP
907 W. Sprague Avenue
ESTABLISHED 25 YEARS
Clemmer Theater Bldg.

PORTLAND, ORE.

Clarke Bros'
FLORISTS
200,000 Feet of Glass
Established 20 Years

OAKLAND, CAL.

SEATTLE

1001-1003 Third Avenue
Finest Floral Studio
in the Northwest

Rosaia Bros
Members
F. T. D.

PORTLAND

OREGON
354 Washington Street

MEMBERS OF THE
F. T. D.
Martin & Forbes
Retailers
and Growers

SEATTLE

FELIX ROSAIA
Prompt Delivery.
Finest Stock. 1000 Third Avenue

**Yakima, Washington
STATE FLORAL CO.**

We Grow Our Own Flowers
Telegraph Orders filled Promptly and Carefully
Members F. T. D. Association

SAN DIEGO, CAL.

BOYLE & DARNAUD
F. T. D. Florists. We grow our own flowers.
Telegraph orders carefully executed.
Usual discount.
Members Florists' Telegraph Delivery.

**YOUNG & LESTER
Walla Walla, Wash.**

Established 1903
50,000 SQUARE FEET OF GLASS
MEMBERS F. T. D.

Walla Walla Floral Co.

WALLA WALLA, WASH.
Greenhouses, 902 South Ninth
Prompt deliveries of CUT FLOWERS or good
DESIGN WORK anywhere in the West.
Member Florists' Telegraph Delivery.

Monrovia, Cal.

C. A. BRUNGER
You can depend on us
for all orders for de-
livery in this section. 239 Grand Avenue

YAKIMA, WASHINGTON
ANNAVEE FLOWER SHOP, (Formerly
QUALITY FLOWERS Bourn's)
Artistic Arrangement
Members Florists' Telegraph Delivery.

FORSHAW, Florist
THE
ROUND-UP CITY
PENDLETON, ORE.

EUGENE University Florist
ORE. All South and Southwestern
Oregon points quickly reached

TACOMA
SMITH FLORAL CO., 1112 Broadway

Long Beach, Cal.
Member
F. T. D. ART FLORIST 126 Pine
Ave.

LONG BEACH, CAL.
Lowe's Flower Shop, The Pioneer and
Leading Florist
Member Florists' Telegraph Delivery.

**California Florist
TACOMA, WASH.**

Orders for Cut Flowers and Designs delivered
anywhere in the United States and Canada.

SPOKANE, WASH.
N 3 Lincoln St. CITY FLORAL CO.

some azaleas which he has grown from cuttings. He has just potted them in 6-inch pots and hopes to have them in bloom for Easter. There are 300 in the batch and it has taken four years to bring them to their present perfection. Mr. Feast would not commit himself as to whether it will pay, as the plan is still in the experimental stages, but he feels that something must be produced to take the place of the plants shut out by Quarantine 37 and why not

BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)
2315 Telegraph Ave., Berkeley, Cal.
R. T. MacDOUGALL, Prop.
ROTARIAN FLORIST

BERKELEY, CAL.

THE FLOWERSHOP, A. H. GREGORY, Prop.
2114 Center Street. Member F. T. D.

BERKELEY, CAL. MEMBER
F. T. D.
Curtis D. Shoemaker, NORTON, Florist
Prop.

POMONA, CALIFORNIA
POOLEY'S FLOWER SHOP
Member Florists' Telegraph Delivery

Redondo Beach, Calif.
AND VICINITY THE FLOWER SHOP
Capitol Theater Bldg.

Telegraph Delivery Department

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LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS
F. T. D.

Send Your Orders to

BROADWAY FLORISTS

San Francisco

OAKLAND, BERKELEY and Vicinity

CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street....SAN FRANCISCO, CALIF.
917 Washington Street.....OAKLAND, CALIF.
20 and 22 East San Fernando Street....SAN JOSE, CALIF.

Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS
REGULAR TRADE DISCOUNT
215 WEST FOURTH STREET
Member F. T. D.

PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

LOS ANGELES

Every order given personal attention by
Westrem Garland Florists
404 SOUTH HILL STREET
Member F. T. D.

WOLFSKILL'S and MORRIS GOLDENSON

FLORISTS AND DECORATORS

Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery
A. KNOPF A. F. BORDEN

Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.

Cut flowers or good design work by best artists
and designers delivered anywhere in the west
on receipt of mail or te egraph orders.

Members Florists' Telegraph Delivery Association.

LOS ANGELES, CAL.

HOWARD & SMITH
NINTH AND OLIVE STREETS

You can depend on us for all orders for
delivery in this section.

LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders
over the whole of Southern California.
Usual trade discount.

The Alexandria Florist

Member of
F. T. D.
and S. A. F.



Hotel Alexandria
Los Angeles,
Calif.

LICHTENBERG'S

913 West Seventh Street

LOS ANGELES

Say It with Flowers

Member F. T. D.

try azaleas before looking for something less known? He is also making some experiments with Oregon-grown lily bulbs.

Tate.

NASHVILLE, TENN.

Last week all Nashville florists were busy with funeral work. Chrysanthemums are plentiful, although carnations and roses are scarce. Owing to the football game Saturday, November 12, Vanderbilt vs. University of Georgia, there was a big demand for chrysanthemums and corsages of pompons. There were also several big dances, which created a big demand for corsages ranging from \$5 to \$15 each.

Geny Bros. have been busy with funeral work. Their stock of roses and carnations is small. They are cutting some good chrysanthemums.

The Joy Floral Co. has been busy with weddings and funeral work, also with several elaborate wedding decorations. The firm is cutting some excellent Premier, Columbia and Milady roses, and is doing fine business, but has no surplus stock.

Haury & Sons are showing some good chrysanthemums and carnations. Their stock is scarce.

The McIntyre Floral Co. is cutting a fine lot of roses, carnations and chrysanthemums.

D. E. S.

TORONTO, ONT.

The Market.

Business was fair last week. There was a good demand for design work for memorials, November 11. A cenotaph erected at the city hall was unable to hold the wreaths and other designs people attempted to hang upon it. Monu-

Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.
Telegraph Orders Delivered to
LOS ANGELES OCEAN PARK
SANTA MONICA VENICE

Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.
Choicest Cut Flowers and Floral Designs
on short notice.
Both Phones 1013

PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

PASADENA, CAL.

342 East Colorado Street

Member
of
F. T. D.

The Orchid
FLORIST

PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¢c per week on a yearly order.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SAN FRANCISCO
AND VICINITY



F. C. Jaeger & Son
FLORISTS
MASTER FLORISTS

141 Powell St.

San Francisco, Calif.

San Francisco

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will
get the Greatest Satisfaction

Brown & Kennedy

3091 Sixteenth Street

SAN FRANCISCO, CAL.
ART FLORAL CO.

255 Powell Street

Best attention given your orders
Members Florists' Telegraph Delivery

San Francisco, California

SHELLGRAIN & RITTER
148 KEARNY STREET

Prompt attention given to all
telegraphic orders

OAKLAND, CAL.

HOGAN & EVERS

1439 Broadway

THE BEST SERVICE

SAN FRANCISCO

JOSEPH'S

Member F. T. D.

233-35 Grant Ave.

Steamer and train packages our specialty.

San Francisco

DARBEE'S

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS
Members Florists' Telegraph Delivery

SAN FRANCISCO

Podesta & Baldocchi

224-226 Grant Avenue

Prompt and careful attention to orders from
out-of-town florists.

Member F. T. D.

San Francisco, California

ALBERT O. STEIN

Flower Shop

1150 SUTTER STREET

Yankton and Mitchell, S. D.

We grow Roses, Carnations and all seasonable
flowers. Floral emblems that are right. Give
us your northwest orders. 160-page catalogue.

Gurney Greenhouse Company

Mitchell, S. D.

WM. DETHLEFS
Leading
Florist

Choice flowers and prompt service
731 SOUTH MONTANA ST. Member F. T. D.

Fargo, North Dakota

SMEDLEY FLORAL CO., Inc.

We ship to all points in the Northwest

Shotwell Floral Co.
Fargo, N. D.

Established over a quarter of a century

Devils Lake, N. D. Minot, N. D.

VALKER'S FLORAL CO.

Largest Greenhouses in the state

GRAND FORKS, N. D. Members
F. T. D.

E. G. Lemke
O. C. Warden
GRAND FORKS FLORAL CO.
Orders for North Dakota and Northern Minnesota

GRAND FORKS, N. D.

McELROY'S FLOWER SHOP

Orders for North Dakota and Northern Minnesota

ments in other parts of the city were decorated, while many wreaths were secured to put on graves of soldiers buried on this side of the water. Mums are plentiful and beautiful. They are a credit to the growers this year and are being purchased by the public generally. The football games help the trade in mums to some extent.

In keeping with November 11, many windows took on a patriotic appearance. The commonest decoration was a draping of flowers and wreaths in which poppies occupied a prominent place. The windows attracted a great deal of attention

During mum season a good deal of space is being used in the newspapers, although there is no coöperative advertising being done this fall. J. J. H.

SAN FRANCISCO

252
Mason Street Suzanne Floral Company

JULIUS EPPSTEIN, FLORIST AND DECORATOR

Flowers for All Occasions Delivery Anywhere
Hotel St. Francis SAN FRANCISCO

BAKERSFIELD, CAL. Member
F. T. D.

CITY FLORAL SHOP
Grace M. Delbridge Flowers for All Occasions

ALAMEDA, CALIF.

HAYASHI FLORAL COMPANY
Member F. T. D. 2306 Santa Clara Ave. H. H. Kono, Prop.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all **COLORADO**
and **WYOMING**

The Mauff Floral Co.,

1225 Logan Street.
Member F. T. D.

SALT LAKE CITY

Ship whole of UTAH, Central part
of NEVADA and IDAHO

MILLER FLORAL CO., 10 East Broadway

MEMBER F. T. D.

250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

DENVER, COLO., and WYO.

CENTRAL FLORAL CO.

935 Fifteenth St.

MEMBER OF
F. T. D.

Open Sundays
and Evenings.

CASPER, WYOMING

CASPER FLORAL CO.

We deliver to all of

Central and Northern Wyoming
Western Nebraska and South Dakota.

Members F. T. D.

**SALT LAKE'S
LEADING FLORIST**

ERNEST LAMBOURNE

67 South Main, Salt Lake City, Utah.

DENVER, COLO.

The Rockmont, Inc.

FOR FLOWERS

Member F. T. D.

821 17th Street

CASPER, WYO.

"THE PALMS" FLORAL CO.

ONLY THE BEST

Members F. T. D. A.

STEAMER SAILINGS.

The following sailing list, displayed in a conspicuous place in the window or store, or used in advertising matter with the information that you have facilities for filling bon voyage orders on short notice, will help you to develop steamer trade:

| Steamer— | From— | To— | Sails |
|-----------------|-----------|-------------|---------|
| Frederick VIII. | New York | Copenhagen | Nov. 18 |
| Ryndam | New York | Rotterdam | Nov. 19 |
| La Touraine | New York | Havre | Nov. 19 |
| Lafayette | New York | Havre | Nov. 19 |
| Argentina | New York | Trieste | Nov. 19 |
| Zeeland | New York | Antwerp | Nov. 19 |
| Baltic | New York | Liverpool | Nov. 19 |
| Leopoldina | New York | Havre | Nov. 21 |
| Paris | New York | Havre | Nov. 23 |
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Amsterdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kronland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Panhandle State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen fjord | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savole | New York | Havre | Dec. 10 |
| Celtic | New York | Liverpool | Dec. 10 |
| Finland | New York | Antwerp | Dec. 10 |
| Saxonia | New York | London | Dec. 13 |
| Aquiltania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 13 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'co | Hongkong | Dec. 17 |
| Rotterdam | New York | Rotterdam | Dec. 17 |
| La Touraine | New York | Havre | Dec. 17 |
| Baltic | New York | Liverpool | Dec. 17 |
| Frederick VIII. | New York | Copenhagen | Dec. 20 |
| Chicago | New York | Havre | Dec. 21 |
| Gothland | New York | Danzig | Dec. 21 |
| Paris | New York | Havre | Dec. 22 |
| Orbita | New York | Sou'ampton | Dec. 24 |
| Scythia | New York | Liverpool | Dec. 24 |
| Ryndam | New York | Rotterdam | Dec. 24 |
| Stockholm | New York | Gothenburg | Dec. 24 |
| Cedric | New York | Liverpool | Dec. 24 |

SALT LAKE CITY

Cramer Floral Co. Established 1884
39 SO. MAIN STREET

Cheyenne, Wyo.

"THE UNDERWOOD"

FOR PROMPT AND FAITHFUL
SERVICE

BILLINGS, MONTANA

HOPPER'S GREENHOUSE & NURSERY
Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2816 1st Avenue N.

MISSOULA, MONT.

GARDEN CITY FLORAL CO.

LARGEST GROWERS IN WESTERN MONTANA

MISSOULA, MONT.

ANDERSON GREENHOUSE

For all towns in Western Montana

State Nursery & Seed Co.

Helena, Mont. Cut Flowers for any
Part of the Northwest
Only the Best. Members F. T. D. Ass'n.

Send your orders for **Eastern and Southern Montana**

to **M. LANGOHR, F. T. D. Florist**
BOZEMAN, MONTANA.

Wallace, Idaho Member
F. T. D.

Prompt service to North Idaho
and Western Montana Points.

C. E. SMITH

Pocatello, Idaho Member
F. T. D.

We cover Southern Idaho
and Western Wyoming

ATKIN'S

Colorado Springs, Colo.

ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.

Wholesale and Retail

Member Florists' Telegraph Delivery.

Colorado Springs, Colo.

Frank F. Crump, Wholesale and Retail
Florist

Member Florists' Telegraph Delivery Ass'n.

Denver Bright Spot Greenhouses
Cor. 5th Ave. & Josephine St.

DOWNING & KASH, Proprietors

THE PUEBLO FLORAL CO.

Pueblo Member F. T. D. 523 North Main Street

Colorado, New Mexico and Western Kansas

PUEBLO, COLORADO

ALPHA FLORAL CO.

PROMPT DELIVERY FINE STOCK

TRINIDAD, COLO.

J. R. BARKER Trinidad Floral Store
Masonic Building

Trinidad, Colo. The only Greenhouse
in this section.

THE PARK FLORAL CO.

Members F. T. D.

FORT COLLINS, COLO.

ESPELIN FLORAL COMPANY

Member Florists' Telegraph Delivery Ass'n.

SHERIDAN, WYO.

SHERIDAN GREENHOUSE CO.

Plants and Flowers

JOHN KRUCHTEN

JOHN

HENRY KRUCHTEN

KRUCHTEN CO.

(NOT INCORPORATED)

Wholesale Florists

30 East Randolph Street

CHICAGO, ILL.

L. D. Phone, Central 8016-8017-8018

Wholesale Cut Flower Prices.

Chicago, Nov. 15, 1921.

| | Per 100 | |
|------------------------|----------|---------|
| Columbia | 4.00 @ | \$25.00 |
| Mrs. Russell | 4.00 @ | 30.00 |
| Premier | 4.00 @ | 30.00 |
| Milady | 4.00 @ | 30.00 |
| Crusader | 4.00 @ | 30.00 |
| Butterfly | 4.00 @ | 20.00 |
| Montrose | 4.00 @ | 20.00 |
| Sunburst | 4.00 @ | 20.00 |
| Ophelia | 4.00 @ | 20.00 |
| Double White Killarney | 4.00 @ | 20.00 |
| Nesbit | | 3.00 |
| Cecile Brunner | | 3.00 |
| Valley | | 8.00 |
| Carnations | 1.50 @ | 5.00 |
| Carnations, Laddie | | 6.00 |
| Sweet Peas | 2.00 @ | 3.00 |
| Violets, single | .75 @ | 1.25 |
| Paper Whites | 6.00 @ | 8.00 |
| Easter Lilies, doz. | \$2.50 @ | \$3.00 |
| Callas, doz. | | 2.50 |
| Mums, doz. | 1.50 @ | 6.00 |
| Pompons, bunch | .35 @ | .75 |
| Cattleyas, each | 2.00 @ | 3.00 |

Philadelphia, Nov. 15, 1921.

| | Per 100 | |
|---------------------------|-----------|---------|
| Beauty, Special | \$60.00 @ | \$75.00 |
| Russell, Hadley, long | 20.00 @ | 25.00 |
| Russell, Hadley, short | 6.00 @ | 10.00 |
| Premier, Columbia, long | 15.00 @ | 20.00 |
| Premier, Columbia, short | 4.00 @ | 8.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Butterfly, Ophelia, long | 8.00 @ | 12.00 |
| Butterfly, Ophelia, short | 4.00 @ | 6.00 |
| Pilgrim | 8.00 @ | 12.00 |
| American Legion | 6.00 @ | 20.00 |
| Cattleyas | | 150.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Cypripediums | | 25.00 |
| Cypripedium Sanderil | | 50.00 |
| Carnations, select | 3.00 @ | 4.00 |
| Carnations, ordinary | 1.50 @ | 2.00 |
| Vandas | | 35.00 |
| Oncidium | 6.00 @ | 8.00 |
| Bouvardia Humboldtii | | 8.00 |
| Daisies, yellow | 1.00 @ | 1.50 |
| Chrysanthemums, fancy | 25.00 @ | 30.00 |
| Chrysanthemums, select | 15.00 @ | 20.00 |
| Chrysanthemums, ordinary | 8.00 @ | 12.00 |
| Sweet Peas, select | 1.50 @ | 2.00 |
| Sweet Peas, ordinary | .75 @ | 1.00 |
| Violets | .50 @ | .75 |
| Snappdragons | 4.00 @ | 6.00 |
| Callas | 15.00 @ | 20.00 |
| Pompons, per bunch | \$.025 @ | \$.035 |
| Gardenias | 25.00 @ | 50.00 |

Cleveland, Nov. 16, 1921.

| | Per 100 | |
|----------------------|----------|---------|
| American Beauty | 6.00 @ | \$60.00 |
| Columbia, short | 4.00 @ | 8.00 |
| Columbia, long | 10.00 @ | 20.00 |
| Premier, short | 4.00 @ | 8.00 |
| Premier, long | 10.00 @ | 20.00 |
| Ophelia, short | 4.00 @ | 8.00 |
| Ophelia, long | 10.00 @ | 15.00 |
| Butterfly, short | 4.00 @ | 8.00 |
| Butterfly, long | 10.00 @ | 15.00 |
| Sunburst | 4.00 @ | 10.00 |
| American Legion | 5.00 @ | 12.00 |
| White Killarney | 4.00 @ | 10.00 |
| Ward | 4.00 @ | 6.00 |
| Pilgrim | 4.00 @ | 12.00 |
| White Ophelia | 4.00 @ | 8.00 |
| Miniature Roses | 2.00 @ | 3.00 |
| Carnations | 2.00 @ | 5.00 |
| Valley | | 12.00 |
| Easter Lilies | | 25.00 |
| Pompons | .35 @ | 1.00 |
| Violets | | .75 |
| Calendulas | 3.00 @ | 4.00 |
| Mignonette | | 6.00 |
| Chrysanthemums, doz. | \$1.00 @ | \$7.50 |

Dayton, O.—T. J. Blincoe, of Columbus, O., is building a greenhouse here and will enter business for himself.

GEO. REINBERG

Wholesale

Grower of

Cut Flowers

Milady, Columbia, Sunburst, Ophelia, White Killarney and Russell

30 E. Randolph St., CHICAGO, ILL.

We Carry a Complete Line of

Baskets, Wire Designs and Florists' Supplies

—WRITE US FOR PRICES—

GEO. B. HART, 49-55 Stone St., Rochester, N. Y.

CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.

PERCY JONES

WHOLESALE COMMISSION FLORISTS

30 East Randolph Street,

CHICAGO

Mention The Review when you write.

Quincy

Art Willow Ware Co.

Makers of Baskets for Every Occasion

The Home of Quality and Style

QUINCY, ILL., U. S. A.

Mention The Review when you write.

Diamond Basket Co.

Manufacturers of

Fancy Flower Baskets

515 E. Diamond St., Pittsburgh, Pa.

Mention The Review when you write.

Burlington Willow Ware Shops

Makers of

Worth While Will-O-Ware

Baskets for particular Florists

BURLINGTON, IOWA

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FLORISTS' SUPPLY CO., Inc.

WHOLESALE FLORISTS

618-620 Duquesne Way

PITTSBURGH, PA.

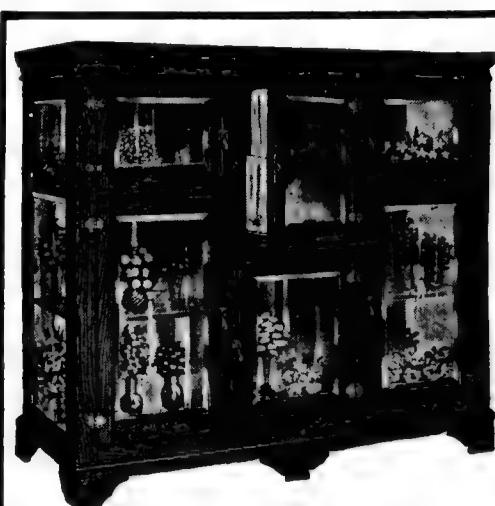
Consignments Solicited

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GLOEKLER FLOWER REFRIGERATORS.....

Send at once for catalogue F, illustrating and describing flower homes.

BERNARD GLOEKLER CO., Pittsburgh, Pa.



Write for Catalogue

BUCHBINDER BROS.

11 S. La Salle St., CHICAGO

Mention The Review when you write.

GET OUR ESTIMATES ON

REFRIGERATORS

AND STORE FIXTURES

A. L. RANDALL CO.

180 N. Wabash Ave., CHICAGO, ILL.

Mention The Review when you write.

HARRISON 1848-1849-1850

REFRIGERATORS

and Complete Fixtures

Union Insulating & Construction Co.

Specialized Construction in Refrigerating Industries

GREAT NORTHERN BUILDING, CHICAGO

Mention The Review when you write.

"PARAMOUNT"

Refrigerators and Store Fixtures

"Ice-Boy" Ice Machines

PARAMOUNT EQUIPMENT CO.

Room 1101 — 189 W. Madison Street

Phone Main 2964 CHICAGO

Always mention the Florists' Review when writing advertisers.

Telegraph Delivery Department

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

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and **WYOMING**
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Member F. T. D.

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FORT COLLINS, COLO.
ESPELIN FLORAL COMPANY
Member Florists' Telegraph Delivery Ass'n

SHERIDAN, WYO.
SHERIDAN GREENHOUSE CO.,
Plants and Flowers

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway

MEMBER F. T. D.
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

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CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.

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| Steamer— | From— | To— | Sails |
|-----------------|------------|-------------|---------|
| Frederick VIII. | New York | Copenhagen | Nov. 18 |
| Ryndam | New York | Rotterdam | Nov. 19 |
| La Touraine | New York | Havre | Nov. 19 |
| Lafayette | New York | Havre | Nov. 19 |
| Argentina | New York | Trieste | Nov. 19 |
| Zeeland | New York | Antwerp | Nov. 19 |
| Baltic | New York | Liverpool | Nov. 19 |
| Leopoldina | New York | Havre | Nov. 21 |
| Paris | New York | Havre | Nov. 23 |
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Am'sdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kroonland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Pan'h'dle State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen'fjord | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savoie | New York | Havre | Dec. 10 |
| Celtic | New York | Liverpool | Dec. 10 |
| Finland | New York | Antwerp | Dec. 10 |
| Saxonia | New York | London | Dec. 13 |
| Aquitania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 15 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'sco | Hongkong | Dec. 17 |
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| Chicago | New York | Havre | Dec. 21 |
| Gothenland | New York | Danzig | Dec. 21 |
| Paris | New York | Havre | Dec. 22 |
| Orbita | New York | Sou'ampton | Dec. 24 |
| Seythia | New York | Liverpool | Dec. 24 |
| Ryndam | New York | Rotterdam | Dec. 24 |
| Stockholm | New York | Gothenburg | Dec. 24 |
| Cedric | New York | Liverpool | Dec. 24 |

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

SALT LAKE CITY
Cramer Floral Co. Established
1884
39 SO. MAIN STREET

Cheyenne, Wyo.
"THE UNDERWOOD"
FOR PROMPT AND FAITHFUL
SERVICE

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BILLINGS, MONTANA Billings Floral Co.
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EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2816 1st Avenue N.

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Helena, Mont. Cut Flowers for any
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BOZEMAN, MONTANA.

Wallace, Idaho Member
F. T. D.
Prompt service to North Idaho
and Western Montana Points. **C. E. SMITH**

Pocatello, Idaho Member
F. T. D.
We cover Southern Idaho
and Western Wyoming **ATKIN'S**

JOHN KRUCHTEN

JOHN KRUCHTEN CO.

(NOT INCORPORATED)

Wholesale Florists

HENRY KRUCHTEN

CHICAGO, ILL.

30 East Randolph Street

L. D. Phone, Central 8016-8017-8018

Wholesale Cut Flower Prices.

Chicago, Nov. 15, 1921.

| | Per 100 | |
|------------------------|----------|---------|
| Columbia | 4.00 @ | \$25.00 |
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| Milady | 4.00 @ | 30.00 |
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| Butterfly | 4.00 @ | 20.00 |
| Montrose | 4.00 @ | 20.00 |
| Sunburst | 4.00 @ | 20.00 |
| Ophelia | 4.00 @ | 20.00 |
| Double White Killarney | 4.00 @ | 20.00 |
| Nesbit | | 3.00 |
| Cecile Brunner | | 3.00 |
| Valley | | 3.00 |
| Carnations | 1.50 @ | 5.00 |
| Carnations, Laddie | | 6.00 |
| Sweet Peas | 2.00 @ | 3.00 |
| Violets, single | .75 @ | 1.25 |
| Paper Whites | 6.00 @ | 8.00 |
| Easter Lilies, doz. | \$2.50 @ | \$3.00 |
| Callas, doz. | | 2.50 |
| Mums, doz. | 1.50 @ | 6.00 |
| Pompons, bunch | .35 @ | .75 |
| Cattleyas, each | 2.00 @ | 3.00 |

Philadelphia, Nov. 15, 1921.

| | Per 100 | |
|---------------------------|-----------|---------|
| Beauty, Special | \$60.00 @ | \$75.00 |
| Russell, Hadley, long | 20.00 @ | 25.00 |
| Russell, Hadley, short | 6.00 @ | 10.00 |
| Premier, Columbia, long | 15.00 @ | 20.00 |
| Premier, Columbia, short | 4.00 @ | 6.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Butterfly, Ophelia, long | 8.00 @ | 12.00 |
| Butterfly, Ophelia, short | 4.00 @ | 6.00 |
| Pilgrim | 6.00 @ | 12.00 |
| American Legion | 6.00 @ | 20.00 |
| Cattleyas | | 150.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Cypripediums | | 25.00 |
| Cypripedium Sanderli | | 50.00 |
| Carnations, select | 8.00 @ | 4.00 |
| Carnations, ordinary | 1.50 @ | 2.00 |
| Vandas | | 35.00 |
| Oncidium | 6.00 @ | 8.00 |
| Bouvardia Humboldtii | | 8.00 |
| Daisies, yellow | 1.00 @ | 1.50 |
| Chrysanthemums, fancy | 25.00 @ | 30.00 |
| Chrysanthemums, select | 15.00 @ | 20.00 |
| Chrysanthemums, ordinary | 8.00 @ | 12.00 |
| Sweet Peas, select | 1.50 @ | 2.00 |
| Sweet Peas, ordinary | .75 @ | 1.00 |
| Violets | .50 @ | .75 |
| Snappedragons | 4.00 @ | 6.00 |
| Callas | 15.00 @ | 20.00 |
| Pompons, per bunch | \$.025 @ | \$.035 |
| Gardenias | 25.00 @ | 50.00 |

Cleveland, Nov. 16, 1921.

| | Per 100 | |
|----------------------|----------|---------|
| American Beauty | 6.00 @ | \$60.00 |
| Columbia, short | 4.00 @ | 8.00 |
| Columbia, long | 10.00 @ | 20.00 |
| Premier, short | 4.00 @ | 8.00 |
| Premier, long | 10.00 @ | 20.00 |
| Ophelia, short | 4.00 @ | 8.00 |
| Ophelia, long | 10.00 @ | 15.00 |
| Butterfly, short | 4.00 @ | 8.00 |
| Butterfly, long | 10.00 @ | 15.00 |
| Sunburst | 4.00 @ | 10.00 |
| American Legion | 5.00 @ | 12.00 |
| White Killarney | 4.00 @ | 10.00 |
| Ward | 4.00 @ | 6.00 |
| Pilgrim | 4.00 @ | 12.00 |
| White Ophelia | 4.00 @ | 8.00 |
| Miniature Roses | 2.00 @ | 3.00 |
| Carnations | 2.00 @ | 5.00 |
| Valley | | 12.00 |
| Easter Lilies | | 25.00 |
| Pompons | .35 @ | 1.00 |
| Violets | | .75 |
| Calendulas | 3.00 @ | 4.00 |
| Mignonette | | 6.00 |
| Chrysanthemums, doz. | \$1.00 @ | \$7.50 |

Dayton, O.—T. J. Blincoe, of Columbus, O., is building a greenhouse here and will enter business for himself.

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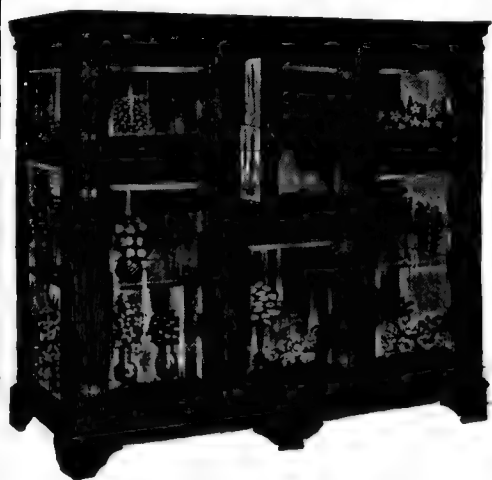
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Wholesale Cut Flower Prices.

St. Louis, Nov. 16, 1921.

| | Per doz. | |
|--------------------------|-------------------|--|
| Beauty, Specials | \$ 5.00 @ \$ 6.00 | |
| Beauty, Extra | 3.00 @ 4.00 | |
| | Per 100 | |
| Premier | 6.00 @ \$20.00 | |
| Columbia | 6.00 @ 20.00 | |
| White Killarney | 6.00 @ 10.00 | |
| Killarney | 4.00 @ 8.00 | |
| Ward | 4.00 @ 8.00 | |
| Milady and Ophelia | 6.00 @ 15.00 | |
| Russell | 6.00 @ 20.00 | |
| Carnations | 3.00 @ 5.00 | |
| Easter Lilies | 10.00 @ 12.00 | |
| Snapdragons | 3.00 @ 4.00 | |
| Daisies | 1.00 @ 2.00 | |
| Valley | 4.00 @ 6.00 | |
| Tuberose | 3.00 @ 4.00 | |
| Dahlias | 1.00 @ 3.00 | |
| Orchids, per doz.... | \$18.00@ \$24.00 | |
| Mums, per doz.... | 2.00@ 5.00 | |
| Pompons, per bch. | .50@ 2.00 | |

Boston, Nov. 15, 1921.

| | Per 100 | |
|---------------------------------|-------------------|--|
| Premier | \$ 2.00 @ \$16.00 | |
| Columbia | 2.00 @ 16.00 | |
| Pilgrim | 2.00 @ 16.00 | |
| Double White Killarney..... | 1.00 @ 8.00 | |
| Francis Scott Key, Radiance.... | 2.00 @ 12.00 | |
| Mme. Butterfly | 3.00 @ 16.00 | |
| Milady, Mock | 2.00 @ 8.00 | |
| Killarney | 1.00 @ 8.00 | |
| White Killarney | 1.00 @ 8.00 | |
| Killarney Brilliant..... | 1.00 @ 8.00 | |
| Mrs. Aaron Ward, Sunburst.... | 1.00 @ 8.00 | |
| Hadley | 2.00 @ 16.00 | |
| Ophelia | 1.00 @ 10.00 | |
| Cattleyas | 75.00 @ 100.00 | |
| Sweet Peas | .50 @ 2.00 | |
| Gardenias | 80.00 @ 50.00 | |
| Lilium Longiflorum | 20.00 @ 25.00 | |
| Asters | 1.00 @ 2.00 | |
| Chrysanthemums | 4.00 @ 30.00 | |
| Pansies | .50 @ 1.00 | |
| Carnations | 1.00 @ 5.00 | |
| Violets | .50 @ .75 | |
| Cypripediums | 25.00 @ 30.00 | |
| Snapdragons | 8.00 @ 12.00 | |
| Marguerites | 1.00 @ 2.00 | |
| Pompon Mums, bch.... | \$0.50@ \$1.00 | |
| Bouvardia, per bunch. | 1.00@ 2.00 | |

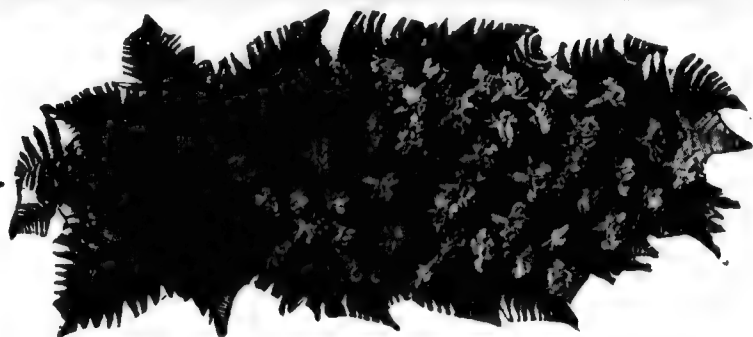
Buffalo, Nov. 15, 1921.

| | Per 100 | |
|-----------------------------|-------------------|--|
| Columbia | \$ 5.00 @ \$20.00 | |
| Premier | 8.00 @ 15.00 | |
| Double White Killarney..... | 5.00 @ 12.00 | |
| Maryland | 4.00 @ 10.00 | |
| Russell | 6.00 @ 20.00 | |
| Ophelia | 4.00 @ 15.00 | |
| Sunburst | 4.00 @ 12.00 | |
| Cecile Brunner | 3.00 @ 4.00 | |
| Rubrum Lilies | 8.00 @ 10.00 | |
| Snapdragons | 8.00 @ 5.00 | |
| Calendulas | 3.00 @ 4.00 | |
| Mignonette | 3.00 @ 5.00 | |
| Valley | 8.00 @ 10.00 | |
| Easter Lilies | 20.00 @ 25.00 | |
| Mums | 8.00 @ 50.00 | |
| Carnations | 2.00 @ 5.00 | |
| Sweet Peas | 1.00 @ 3.00 | |
| Pompons | .35 @ 1.00 | |
| Daisies | 1.00 @ 2.00 | |

Pittsburgh, Nov. 16, 1921.

| | Per 100 | |
|--------------------------------|-------------------|--|
| Beauties | \$ 6.00 @ \$50.00 | |
| Russell, long | 6.00 @ 15.00 | |
| Russell, short | 6.00 @ 10.00 | |
| Columbia, Premier, long | 12.00 @ 15.00 | |
| Columbia, Premier, short | 6.00 @ 8.00 | |
| Ophelia, long | 12.00 @ 15.00 | |
| Ophelia, short | 3.00 @ 8.00 | |
| Double White Killarney..... | 4.00 @ 10.00 | |
| Richmond | 3.00 @ 12.00 | |
| Crusader | 4.00 @ 15.00 | |
| Carnations | 4.00 @ 6.00 | |
| Easter Lilies | 25.00 @ | |
| Valley | 8.00 @ 10.00 | |
| Chrysanthemums | 12.00 @ 50.00 | |
| Daisies | 3.00 @ | |
| Orchids | 100.00 @ | |
| Calendulas | 4.00 @ | |
| Pompon mums, bunch. | \$0.50@ \$0.75 | |

Bellaire, O.—R. M. Crippen is planning to erect a greenhouse either this fall or early spring and will enter the general trade with plants and cut flowers.



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here will keep your name and specialty before the whole trade, at a cost of only 6¢ per week on a yearly order.

Wholesale Cut Flower Prices.

New York, Nov. 14, 1921.

| | Per 100 | |
|----------------------------|-----------|---------|
| Beauty, Specials | \$25.00 @ | \$75.00 |
| Beauty, Fancy | 15.00 @ | 20.00 |
| Beauty, Extra | 10.00 @ | 15.00 |
| Beauty, No. 1 | 6.00 @ | 10.00 |
| Beauty, No. 2 | 3.00 @ | 6.00 |
| Hadley | 4.00 @ | 15.00 |
| Russell | 5.00 @ | 15.00 |
| Francis Scott Key | 5.00 @ | 25.00 |
| Premier | 3.00 @ | 20.00 |
| American Legion | 3.00 @ | 10.00 |
| Prima Donna | 2.00 @ | 15.00 |
| White Killarney | 2.00 @ | 15.00 |
| Mrs. Aaron Ward | 2.00 @ | 15.00 |
| Ophelia | 2.00 @ | 20.00 |
| Columbia | 2.00 @ | 20.00 |
| Sunburst | 2.00 @ | 20.00 |
| Orchids—Cattleyas | 50.00 @ | 100.00 |
| Lilies of the Valley | 2.00 @ | 6.00 |
| Lilies | 25.00 @ | 30.00 |
| Carnations | 2.00 @ | 4.00 |

Milwaukee, Nov. 16, 1921.

| | Per 100 | |
|---------------------------|----------|---------|
| Columbia | 6.00 @ | \$25.00 |
| Premier | 6.00 @ | 25.00 |
| Butterfly | 4.00 @ | 15.00 |
| White Killarney | 4.00 @ | 15.00 |
| Hoosier Beauty | 6.00 @ | 18.00 |
| Ophelia | 6.00 @ | 15.00 |
| Mrs. Ward | 4.00 @ | 8.00 |
| Carnations | 2.00 @ | 4.00 |
| Lilium Rubrum | 6.00 @ | 8.00 |
| Sweet Peas | 1.50 @ | 2.00 |
| Violets | 1.00 @ | 1.50 |
| Stevia | 3.00 @ | 4.00 |
| Calendulas, bunch | \$0.50 @ | \$0.75 |
| Mums, per doz. | 2.00 @ | 5.00 |
| Pompon mums, bunch .. | .50 @ | 1.00 |
| Strawflowers, per bch. .. | .25 @ | .50 |

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| Size | Per 100 |
|-----------------------------|---------|
| 7 x 4 x 4 2-inch Top..... | \$ 5.00 |
| 12 x 8 x 5 1/2 2-inch Top.. | 7.65 |
| 14 x 10 x 8 2-inch Top..... | 12.60 |

For Cut Flowers

| | |
|--------------------------------|---------|
| 18 x 5 x 3 2-inch Top..... | \$ 6.10 |
| 20 x 4 x 3 2-inch Top..... | 6.05 |
| 21 x 5 x 3 2-inch Top..... | 7.25 |
| 24 x 5 x 3 1/2 2-inch Top..... | 7.70 |
| 24 x 8 x 4 2-inch Top..... | 10.80 |
| 28 x 8 x 4 2-inch Top..... | 12.10 |
| 28 x 8 x 5 2-inch Top..... | 13.05 |
| 30 x 5 x 3 1/2 2-inch Top..... | 9.25 |
| 36 x 8 x 5 2-inch Top..... | 16.20 |

For Sprays, Designs and Cut Flowers

| Size | Per 100 |
|-------------------------------|---------|
| 16 x 16 x 8 Telescope..... | \$29.25 |
| 20 x 20 x 8 Telescope..... | 38.95 |
| 21 x 5 x 3 Telescope..... | 7.25 |
| 24 x 5 x 3 1/2 Telescope..... | 8.90 |
| 24 x 24 x 10 Telescope..... | 55.75 |
| 30 x 10 x 5 Telescope..... | 22.00 |
| 32 x 32 x 8 Telescope..... | 63.75 |
| 36 x 10 x 5 Telescope..... | 25.20 |
| 36 x 12 x 6 Telescope..... | 36.35 |
| 36 x 14 x 8 Telescope..... | 46.55 |
| 40 x 10 x 6 Telescope..... | 44.00 |

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.
The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$3.50 per color for printing, per 1000. Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

HARTFORD CLUB MEETS.

Galaxy of Speakers.

The Hartford Florists' Club held its monthly meeting at the Bond hotel Wednesday, November 9. There were fifty-five members present, who sat down to a well-prepared supper. W. W. Thomson, president, presided in his usual good form and suspended all business to introduce W. D. Howard, president of the American Carnation Society. Mr. Howard was enthusiastic about the style and manner of the Hartford Florists' Club and believed that the 1922 show of flowers and the convention to be held here would, undoubtedly, be the biggest and best ever held in the history of the society. After some discussion by the club members and others with Mr. Howard, Mr. Thomson introduced Wallace R. Pierson as the next speaker.

Mr. Pierson gave a brief history of the American Rose Society and was promised, by ten of the largest rose growers, their coöperation with flowers at the coming convention in January. He is looking forward to the day when the carnation and rose societies will be more closely linked together in a friendly, coöperative way.

Penn Principal Speaker.

Mr. Pierson introduced Henry Penn, of Boston, as the principal speaker of the evening. He spoke on the trials and tribulations of the retail grower and advised advertising to acquaint the public with the delights that flowers bring to the hearts of mothers, fathers, sisters, brothers, sweethearts and friends. This, he said, could be accomplished by the

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|-------|-------------|---|--|--------------|--|---|--|
| 3 | x20x 4..... | \$ 2.50 | \$ 2.75 | 6x28x12..... | | \$12.00 | \$14.00 |
| 3 | x18x 5..... | 2.60 | 2.90 | 5x35x10..... | | 12.70 | 14.50 |
| 3 1/2 | x24x 5..... | 3.80 | 4.50 | 6x36x12..... | | 16.00 | 18.50 |
| 3 1/2 | x30x 5..... | 4.70 | 5.50 | 8x20x20..... | | 17.00 | 21.00 |
| 5 | x24x 8..... | 6.40 | 7.50 | 8x24x24..... | | 25.00 | 28.50 |
| 5 | x28x 8..... | 7.20 | 9.10 | 7x42x12..... | | | 29.00 |
| 5 | x38x 8..... | 10.30 | 12.50 | 8x48x14..... | | | 35.00 |
| 5 | x30x10..... | 11.30 | 13.00 | | | | |

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| | | | |
|-------------------|--------|--------------|--------|
| 5 1/2 x9x 6 | \$3.70 | 6x9x13 | \$5.10 |
| 6 x7x14 | 4.80 | 7x9x 9 | 5.10 |

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| Size | Lid | Per 100 |
|-------------|--------|---------|
| 7x 4x4 | 2-inch | \$2.80 |
| 8x 5x5 | 2-inch | 3.60 |
| 10x 6x5 1/2 | 2-inch | 3.95 |
| 12x 8x5 1/2 | 2-inch | 4.90 |
| 15x 8x6 1/2 | 2-inch | 6.70 |
| 14x10x8 | 2-inch | 9.20 |

Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock. For Cut Flowers, etc.

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 16x4 x3 | \$3.20 | ..... |
| 20x4 x3 | 3.60 | ..... |
| 18x5 x3 | 3.40 | \$3.65 |
| 21x5 x3 | 3.60 | 3.95 |
| 24x5 x3 1/2 | 4.20 | 4.95 |
| 30x5 x3 1/2 | 5.25 | 5.90 |
| 36x5 1/2 x3 1/2 | 7.25 | ..... |
| 18x6 x4 | 5.30 | ..... |
| 28x6 x4 | 7.00 | ..... |
| 21x7 x3 1/2 | 5.40 | ..... |
| 22x7 1/2 x4 | ..... | 5.80 |
| 21x8 x4 | 6.30 | ..... |
| 24x8 x4 | 6.60 | ..... |
| 28x8 x4 | 7.80 | ..... |
| 24x8 x5 | 7.20 | ..... |
| 28x8 x5 | 8.20 | ..... |
| 36x8 x5 | 10.75 | ..... |
| 42x8 x5 | ..... | 17.50 |

Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|---------|---------|
| 30x10x5 | \$12.90 |
| 36x10x5 | 16.00 |
| 36x10x6 | 19.00 |
| 42x10x6 | 21.00 |
| 48x10x6 | 25.00 |
| 30x12x6 | 17.50 |
| 36x12x6 | 20.50 |
| 30x12x7 | 19.50 |
| 20x12x8 | 18.50 |
| 36x12x8 | 23.80 |
| 36x14x6 | 22.80 |
| 34x16x5 | 21.00 |
| 24x14x8 | 22.50 |
| 30x14x8 | 26.00 |
| 36x14x8 | 29.50 |
| 40x14x8 | 32.80 |
| 42x17x8 | 39.00 |

Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|----------|---------|
| 12x12x8 | \$15.00 |
| 14x14x8 | 16.50 |
| 16x16x7 | 16.50 |
| 16x16x8 | 19.30 |
| 18x18x7 | 20.00 |
| 20x20x6 | 20.00 |
| 20x20x8 | 25.00 |
| 20x20x10 | 31.50 |
| 24x24x8 | 30.00 |
| 24x24x10 | 40.00 |
| 28x28x8 | 41.00 |
| 32x32x8 | 49.50 |

Green Boxes

Made from high-grade moisture-proofed stock.

| Size | Lid | Per 100 |
|-----------------|------------|---------|
| 7x4x4 | 2-inch | \$2.80 |
| 15x7x6 1/2 | 2-inch | 5.65 |
| 18x5x8 | 3-inch | 3.75 |
| 21x5x8 | 3-inch | 4.10 |
| 24x5x8 1/2 | 3 1/2-inch | 5.25 |
| 30x5x8 1/2 | 3 1/2-inch | 6.10 |
| 36x5 1/2 x3 1/2 | 3 1/2-inch | 8.25 |
| 21x8x4 | 2-inch | 6.25 |
| 24x8x4 | 2-inch | 6.70 |
| 28x8x5 | 2-inch | 8.40 |
| 36x8x5 | 2-inch | 10.30 |

Heavy Full Telescope

| Size | Per 100 |
|----------|---------|
| 24x8x4x4 | \$ 7.90 |
| 28x8x5x5 | 10.90 |
| 36x8x5x5 | 18.00 |

White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

| Size | Per 100 |
|-----------------|---------|
| 18x5x8 | \$ 4.30 |
| 21x5x8 | 4.70 |
| 24x5x8 1/2 | 6.00 |
| 30x5x8 1/2 | 7.00 |
| 36x5 1/2 x3 1/2 | 9.25 |
| 24x8x4 | 8.90 |
| 28x8x5 | 11.50 |
| 36x8x5 | 14.50 |

"AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

Mist Gray "AA"

Otherwise called EXCELLO

| Size | Shallow Lid | Full Tele-scope |
|-----------------|-------------|-----------------|
| 18x5x8 | \$3.95 | \$ 4.35 |
| 21x5x8 | 4.20 | 4.70 |
| 24x5x8 1/2 | 4.90 | 5.80 |
| 30x5x8 1/2 | 5.90 | 6.90 |
| 36x5 1/2 x3 1/2 | 7.25 | 8.50 |
| 24x8x4 | 6.60 | 8.00 |
| 24x8x5 | 7.20 | 9.50 |
| 28x8x4 | 7.80 | 9.40 |
| 28x8x5 | 8.20 | 10.50 |
| 36x8x5 | ..... | 13.25 |
| 42x8x5 | ..... | 17.50 |

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

White Enameled Corsage

The finest enameled clay-coated stock obtainable.

| Size | Lid | Per 100 |
|-------------|--------|---------|
| 8x 4x3 1/2 | 2-inch | \$ 3.70 |
| 7x 4x4 | 2-inch | 3.75 |
| 8x 5x5 | 2-inch | 4.90 |
| 10x 6x5 1/2 | 2-inch | 5.90 |
| 12x 8x5 1/2 | 2-inch | 7.70 |
| 14x10x8 | 2-inch | 14.50 |

White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

| Size | Lid | Per 100 |
|-----------------|----------------|---------|
| 18x 5x8 | 2-inch | \$ 5.70 |
| 20x 5x8 | 2-inch | 6.25 |
| 21x 5x8 | 2-inch | 6.40 |
| 24x 5x8 1/2 | 2-inch | 7.90 |
| 30x 5x8 1/2 | 2-inch | 9.25 |
| 36x5 1/2 x3 1/2 | 2-inch | 12.25 |
| 21x 7x8 1/2 | 2-inch | 6.80 |
| 24x 8x4 | 2-inch | 11.50 |
| 24x 8x5 | 2-inch | 13.00 |
| 28x 8x5 | 2-inch | 14.00 |
| 36x 8x5 | Full telescope | 19.50 |
| 30x10x5 | Full telescope | 19.25 |
| 36x10x5 | Full telescope | 22.00 |

ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

| Size | Per 100 |
|-------------|---------|
| 20x4 1/2 x3 | \$2.15 |
| 24x4 1/2 x3 | 2.30 |
| 21x5 x3 | 2.40 |
| 24x5 x3 1/2 | 2.65 |
| 24x5 x3 1/2 | 2.85 |
| 30x5 x3 1/2 | 3.10 |



SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

| | |
|------------------------------|--------|
| Less than 250, assorted..... | Net |
| 250 and over, assorted..... | 3% |
| 500 and over, assorted..... | 5% |
| 1000 and over, assorted..... | 7 1/2% |

Chicago—Phone Franklin 5450—A. V. Z. Jennings.
New York—Phone Academy 2568—Geo. L. Hoopia.
St. Louis—Phone Olive 1340—H. F. Seignur.
Louisville—Phone 2689—J. Raymond Clark.
Detroit—Phone Cadillac 4178—A. A. Fordon.
Buffalo—Phone Seneca 3386—J. Anthony.
Richmond—Phone Boulevard 672—J. S. Scott.
Toledo—Phone Broadway 1240—E. H. Lane.

LINDLEY FLORIST BOX CO.,

QUALITY BOX MAKERS

Marion, Ind.

Mention The Review when you write.

use of advertisements placed advantageously in the daily papers and by showing slides of the advertising.

Mr. Penn laid special stress on co-operation. He said we were inclined to be good sports away from home, but were rather selfish when at home. There

was some discussion after his talk about surplus stocks, and it was the unanimous opinion among the retail men and the growers that any surplus of plants and flowers could be easily disposed of at a profit if the grower would coöperate with the retailer in advertising the sur-

plus, acquainting the public with the reasons for reducing prices, which would interest them.

Nomination of Officers.

John Coombs, chairman of the nominating committee, nominated the fol-

lowing officers for the coming year, to be voted on at the December business meeting: President, W. W. Thomson; vice-president, J. S. Andrews; secretary, George Marchant; treasurer, J. Albert Brodrib. Executive committee: George McClunie, J. Ernest Andrews and Joseph McManus.

Exhibits.

C. S. Strout, of Biddeford, Me., sent a vase each of Maine Sunshine and White Delight, which added to the decorative features on the tables. S. J. Goddard sent a vase of Laddie of good form.

W. D. Howard had a wonderful vase of Laddie. Wallace R. Pierson brought some fine pompon mums.

John Coombs had roses and greens.

It was voted unanimously to send all of these flowers to the Hartford hospitals Thursday morning, November 17.

C. B. M.

CLEVELAND HONORS FOCH.

Cleveland did itself proud in the matter of entertainment to the marshal of France, Ferdinand Foch. Though it rained all day, there was no cessation of the activities that had been planned. The marshal called it "Magnificent! Wonderful!" At the American Legion banquet at the Hollenden hotel, which finished the day's festivities, there was a wonderful outpouring of the leading military men of the United States. One of the features of the evening was the presentation to Marshal Foch of an immense bunch of the finest chrysanthemums to be found in the city of Cleveland. These were fastened together with the colors of France. To the ribbon was attached an invitation in the name of the Society of American Florists, the American Rose Society and the American Carnation Society that the marshal honor with greetings from France the national flower show, which will be held in the new city auditorium at Cleveland, March 25, 1922. The flowers were presented in person by Mrs. Ella Grant Wilson.

GENERALS RECEIVE FLOWERS.

On their way from Washington, D. C., to Kansas City, Mo., to attend the American Legion convention, October 31, Marshal Foch and General Pershing were greeted at Sedalia, Mo., with flowers. As the train stopped, Colonel George H. Scruton and Miss Ruth Ann Archias, daughter of L. H. Archias, joined them on the rear platform. Miss Archias then presented each general with a bouquet of flowers on behalf of the American Legion. The generals expressed their appreciation by kissing the little girl.

PAPIER MACHE

WREATH FORMS

An excellent and inexpensive substitute for wire wreaths. Just the thing for "Frieze Wreaths."

| | | |
|------------|--------|------|
| 6-in..... | \$0.35 | 100 |
| 8-in..... | .45 | 3 25 |
| 10 in..... | .55 | 4 00 |
| 12-in..... | .65 | 5 00 |
| 14-in..... | .75 | 6.00 |

C. A. KUEHN WHOLESALE FLORIST
1312 Pine Street, ST. LOUIS, MO.

SPECIAL LOW PRICES

ON CUT FLOWER BOXES

These prices apply only on boxes ordered from this Ad. **ORDER NOW**

MANILA BOXES

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3 | \$ 2.00 | \$ 2.40 |
| 20x 4x3 | 2.30 | 2.50 |
| 21x 5x3½ | 2.40 | 2.80 |
| 24x 5x3½ | 2.75 | 3.20 |
| 28x 5x3½ | 3.20 | 4.25 |
| 21x 8x5 | 3.20 | 4.25 |
| 30x 5x3½ | 3.75 | 4.55 |
| 24x 8x5 | 4.15 | 5.60 |
| 28x 8x5 | 4.70 | 6.35 |
| 28x 8x6 | 4.90 | 6.55 |
| 30x 8x5 | 5.25 | 7.00 |
| 30x 8x6 | 5.60 | 7.50 |
| 30x10x6 | 6.25 | 8.25 |
| 36x 8x5 | 7.35 | 9.45 |
| 36x 8x6 | 7.80 | 10.00 |
| 30x12x6 | 8.40 | 10.75 |
| 30x12x8 | 8.90 | 11.40 |
| 36x12x6 | 9.70 | 11.80 |
| 36x12x8 | 10.30 | 12.45 |
| 36x14x6 | 10.50 | 12.60 |
| 36x14x8 | 11.20 | 13.35 |
| 42x 8x6 | 7.15 | 9.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|---------|---------------|-----------|
| | Price per 100 | |
| 8 x5x4 | \$ 3.25 | \$ 3.70 |
| 9½x6x5 | 4.05 | 4.45 |
| 10 x7x6 | 5.15 | 5.60 |
| 12 x8x7 | 6.40 | 6.75 |

On quantities of less than 100 of a size, 10% additional.

Printing—Black Ink, \$2.00 per 1000 or less.

Printing—Colors, \$3.00 per 1000 or less.

Printing—Gold, Bronze, or Green Bronze, \$5.00 per thousand or less.

MIST GRAY AND MIST GREEN BOXES

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3 | \$ 2.65 | \$ 3.15 |
| 21x 5x3½ | 3.10 | 3.65 |
| 24x 5x3½ | 3.50 | 4.10 |
| 24x 8x5 | 5.20 | 6.65 |
| 28x 8x5 | 5.80 | 7.90 |
| 30x 8x5 | 6.85 | 8.95 |
| 30x12x6 | 10.75 | 13.15 |
| 36x12x6 | 12.10 | 14.75 |

MANILA BOXES—No. 1 Grade

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 16x16x 5 | \$ 5.80 | \$ 6.95 |
| 16x16x 7 | 6.85 | 8.95 |
| 18x18x 6 | 7.20 | 10.10 |
| 18x18x 8 | 8.20 | 11.80 |
| 20x20x 6 | 8.80 | 12.00 |
| 20x20x 8 | 10.30 | 12.75 |
| 20x20x10 | 12.00 | 16.50 |
| 22x22x 8 | 11.00 | 15.75 |
| 24x24x10 | 16.50 | 23.00 |

BOUQUET BOXES

| Size | Lid | Full Tel. |
|---------|---------------|-----------|
| | Price per 100 | |
| 19x19x8 | \$ 6.50 | \$ 9.00 |

GREENS AND SUPPLIES YOU NEED NOW

Bronze and Green Galax

Selected stock, \$2.00 per 1000.

Laurel Festooning

Made up round and heavy, \$10.00 to \$12.00 per 100 yards.

Bundle Laurel, 50c.

Wild Smilax

\$12.00 per case.

Green Ruscus

75c per pound.

Red Ruscus

Good quality and color, \$1.00 per pound.

Imported Baskets

Attractive assortments with or without metal containers, prices \$10.00 to \$25.00.

Dagger and Fancy Ferns

Special quality, \$2.50 per 1000.

HENRY M. ROBINSON & CO., Inc.
2 WINTHROP ST. [Evergreens] Boston, Mass.
34 OTIS ST. [Florists' Supplies]

CHRISTMAS BELLS

Xmas red folding tissue paper bells

| | |
|-----------------------------|--------|
| 3 inch bells, per doz..... | \$0.15 |
| 5 inch bells, per doz..... | .25 |
| 7 inch bells, per doz..... | .40 |
| 9 inch bells, per doz..... | .60 |
| 12 inch bells, per doz..... | .85 |
| 15 inch bells, per doz..... | 1.25 |

SANTA CLAUS

Made of Red Cotton, neatly trimmed, to make effective appearance, unbreakable, very suitable for windows or general decorations.

| | |
|---------------------------------|--------|
| 5 inch size, per box of 36..... | \$1.00 |
| 6 inch size, per box of 24..... | .85 |

Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

GEO. H. ANGERMUELLER CO.,
Wholesale Florist 1324 Pine St., ST. LOUIS, MO.

JAPANESE FRIEZE BELLS

Made of Red Frieze on Papier Mache Bell Forms and trimmed with Green Frieze. Very catchy.

| | |
|-----------------------------|--------|
| 3½ inch Bells, per doz..... | \$1.00 |
| 5 inch Bells, per doz..... | 1.50 |

VELVET POINSETTIAS

These are made of a perfect shade of "Xmas Red" Velvet of fine quality, long stem with green foliage. A sure seller for the Holiday trade.

| | Doz. | 6 Doz. | Gross |
|-----------------------------|--------|--------|---------|
| Large size..... | \$1.25 | \$6.50 | \$12.00 |
| Medium size.... | .75 | 4.00 | 7.50 |
| Small size, 4 to stem | 1.25 | 6.50 | 12.00 |

A. W. GUMZ
WHOLESALE FLORAL CO.
Cut Flowers a Specialty
1314 Pine St., St. Louis, Mo.
Both long distance Telephones

"Smiling Service"
WINDLER
Wholesale Floral Co.
1310 Pine St. ST. LOUIS, MO.

Mist Gray

Milwaukee Made

Cut Flower Boxes

Corsage Boxes

| | |
|-----------------|----------------|
| 10 x 7 x 5..... | Per 100 \$5.50 |
| 12 x 9 x 5..... | 6.00 |

Flower and Design Boxes

| | |
|----------------------------------|----------------|
| 21 x 6 x 3½, 2-in. covers at... | Per 100 \$4.50 |
| 24 x 5 x 3½, 2-in. covers at... | 4.75 |
| 24 x 8 x 4, 2-in. covers at..... | 6.25 |
| 28 x 8 x 4, 2-in. covers at..... | 7.00 |
| 30 x 6 x 3½, 2-in. covers at... | 5.50 |
| 36 x 8 x 5, full telescope..... | 11.00 |
| 30 x 12 x 6, full telescope..... | 15.00 |
| 36 x 12 x 6, full telescope..... | 18.00 |
| 42 x 12 x 6, full telescope..... | 25.00 |
| 48 x 14 x 6, full telescope..... | 30.00 |
| 20 x 20 x 8, full telescope..... | 20.00 |
| 24 x 24 x 8, full telescope..... | 23.00 |

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

C. C. Pollworth Co.,
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR
FLOWER BOXES

WRITE FOR
SPECIAL PRICES ON

DURO
BOXES

WE MANUFACTURE A
COMPLETE LINE OF

GRAY CLOUD: GREEN CLOUD
GRAY and WHITE GLAZE

Duro Paper Products Co.
180 N. Wabash Ave.
CHICAGO

Climax Mfg. Co.

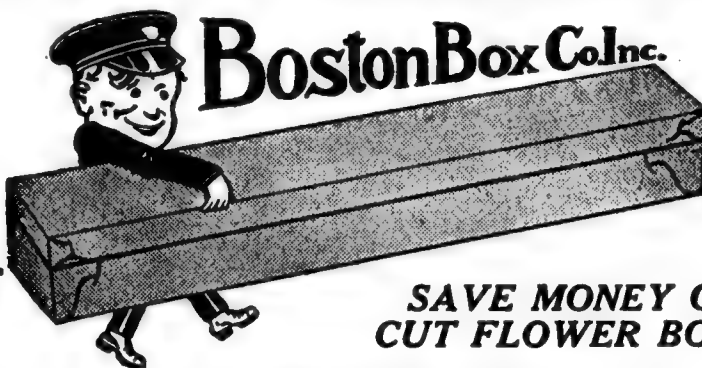
Florists'

High Grade Boxes

CASTORLAND, N. Y.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.



SAVE MONEY ON
CUT FLOWER BOXES

Compare our prices with what you are now paying

OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,
COMBINED WITH FIRST-CLASS WORKMANSHIP

MANILA BOXES

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|----------------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3..... | \$ 2.00 | \$ 2.40 |
| 20x 4x3..... | 2.30 | 2.50 |
| 21x 5x3 ½..... | 2.40 | 2.80 |
| 24x 5x3 ½..... | 2.75 | 3.20 |
| 28x 5x3 ½..... | 3.20 | 4.25 |
| 21x 8x5..... | 3.20 | 4.25 |
| 30x 5x3 ½..... | 3.75 | 4.55 |
| 24x 8x5..... | 4.15 | 5.60 |
| 28x 8x5..... | 4.70 | 6.35 |
| 28x 8x6..... | 4.90 | 6.55 |
| 30x 8x5..... | 5.25 | 7.00 |
| 30x 8x6..... | 5.60 | 7.50 |
| 30x10x6..... | 6.25 | 8.25 |
| 36x 8x5..... | 7.35 | 9.45 |
| 36x 8x6..... | 7.80 | 10.00 |
| 30x12x6..... | 8.40 | 10.75 |
| 30x12x8..... | 8.90 | 11.40 |
| 36x12x6..... | 9.70 | 11.80 |
| 36x12x8..... | 10.30 | 12.45 |
| 36x14x6..... | 10.50 | 12.60 |
| 36x14x8..... | 11.20 | 13.35 |
| 42x 8x6..... | 8.15 | 10.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|--------------|---------------|-----------|
| | Price per 100 | |
| 8 x5x4..... | \$3.25 | \$3.70 |
| 9 ½x6x5..... | 4.05 | 4.45 |
| 10 x7x6..... | 5.15 | 5.60 |
| 12 x8x7..... | 6.40 | 6.75 |

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink—\$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

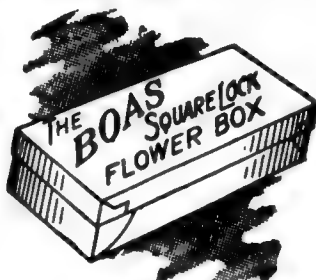
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.
BOSTON (14), MASS.

Manufacturers of Folding Paper Boxes



Wm. J. Boas & Co.

1427 Vine Street,

Philadelphia, Pa.

Write for
Prices.

Always mention the Florists' Review when
writing advertisers.

Save Freight on
Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He
Profits
Most



Who
Serves
Best

St. Joseph Paper Box Company
St. Joseph, Missouri

Always mention the Florists' Review when
writing advertisers.

Seed Trade News

AMERICAN SEED TRADE ASSOCIATION.
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

THE small surplus in canners' warehouses, 800,000 cases as against 4,000,000 a year ago, augurs a greater demand for peas next season.

SHIPMENTS of Phoenix Roebelenii seeds are now en route, the first substantial shipments since the war began, but it will likely be late in December before they will arrive, state McHutchison & Co., New York.

FIRE at the establishment of the Kaercher Seed Co., St. Louis, Mo., caused a loss of \$5,000, November 10. Defective wiring was said to have been the cause. The blaze was confined to the upper floors. The loss was fully covered by insurance.

Two visitors from across the water returned this week. Frank R. Walsh, of W. W. Johnson & Son, Ltd., Boston, England, and Mr. Lamb, of Cooper, Taber & Co., Ltd., London, England, sailed from New York early this week.

THE first shipment of German valley pips has just arrived at New York via Holland. In spite of the drought in Europe, the quality is as good as last season, but the price considerably less. The first shipments direct from Germany will arrive during the next two weeks.

WHEN the Wisconsin Canners' Association met at Milwaukee, Wis., November 7 to 9 the following seedsmen had displays: Everett B. Clark Seed Co., Milford, Conn.; Jerome B. Rice Seed Co., Cambridge, N. Y.; W. W. Barnard Co., Leonard Seed Co. and Rogers Bros., Chicago; John H. Allan Seed Co., Sheboygan, Wis., and N. B. Keeney & Son, Le Roy, Wis.

AMONG the seedsmen attending the seventy-fifth semiannual meeting of the Western Canners' Association, held at the Hotel Sherman, Chicago, November 11 and 12, were F. T. Woodruff, S. S. Roberts and F. S. Roberts, of N. B. Keeney & Son, Le Roy, N. Y.; Mr. Goetz, of the Jerome B. Rice Seed Co., Cambridge, N. Y.; Mr. Mather, of the Everett B. Clark Seed Co., Milford, Conn., and W. M. Jones, of Roger Bros., Chicago. Other seed houses represented were C. S. Clark, Wakeman, O.; W. A. Davis, Bozeman, Mont.; Hogg & Lytle, Toronto, Ont., and Wilbur Brotherton, Port Huron, Mich.

OFFICERS of the Vegetable Growers' Association of America elected at the convention at Albany November 1 to 5 were: President, Louis F. Miller, Toledo, O.; vice-president, H. A. Dooley, Cleveland, O.; junior vice-president, E. A. Dunbar, Ashtabula, O.; treasurer, H. J. Cheney, Grand Rapids, Mich. The office of secretary and that of organization secretary were combined and Prof. C. H. Nissley, of New Brunswick, N. J., elected to fill it. The directors elected were J. P. Esty, Newton Center, Mass.; A. H. MacLennan, Toronto, Ont.; J. H. Rice, Ashtabula, O.; W. B. Davis, Aurora, Ill.; M. S. Yoder, Barberton, O.; J. G. Hills, Newtonville, N. Y.

IMPORT VEGETABLE SEED.

A part of the cargo of the Danish steamer, Frederick VIII, which came into New York harbor November 9 was

BULBS--Special--BULBS

We still have left limited quantities of High Class Dutch Bulbs. Weather conditions now, JUST RIGHT.

Orders shipped same day as received. Following offered subject to unsold:

DUTCH HYACINTHS—FIRST SIZE
Per 1000
La Victoire, Crimson.....\$65.00
L'Innocence, Pure White..... 65.00
Yellow Hammer 65.00

DUTCH HYACINTHS—SECOND SIZE
Per 1000
Lady Derby, Pink.....\$45.00
La Victoire, Crimson..... 45.00
L'Innocence, Pure White..... 45.00
Grand Maitre, Blue..... 45.00
King of the Blues, Dark Blue.... 45.00
Yellow Hammer 45.00
Gertrude, Pink 45.00

COTTAGE TULIPS OR LATE BLOOMING
Per 1000
La Merveille, Scarlet with Orange..\$20.00
Extra Fine Mixed..... 14.50

DARWIN TULIPS Per 1000
Remembrance, Rich Crimson.....\$23.00
The Sultan, Rich Maroon Black... 20.00
White Queen 25.00
Splendid Mixed 17.00

PARROT TULIPS Per 1000
Extra Fine Mixed.....\$15.00

EARLY SINGLE TULIPS
Per 1000
Cottage Maid, Dark Rose with White\$22.00
Goldfinch, Yellow 18.00
White Swan 22.00
Yellow Prince 19.00
Single Fine Mixed 15.00

EARLY DOUBLE TULIPS
Per 1000
Couronne d'Or, Yellow.....\$22.00
Gloria Solis, Red and Gold..... 24.00
Lucretia, Pink 16.00
Rubra Maxima, Red..... 23.00
Extra Fine Mixed..... 15.00

DAFFODILS OR NARCISSI
Per 1000
Emperor, Mother Bulbs, Golden Yellow\$38.00
Poeticus Ornatus, Double Nose.... 22.50
Golden Spur, Double Nose..... 32.00
Von Slon, Double Nose..... 32.00

SEEDS

ASPARAGUS Per 1000
Plumosus Nanus\$3.50
Sprenger 1.50

CALENDULA Per Oz.
Orange King Select.....\$1.25

CYCLAMEN ROCOCO
Orchid-Flowering Types Per 1000
Light Rose\$15.00
Dark Rose 15.00
Lilac 15.00
White, with Crimson Eye..... 15.00
Rose Violet, Crimson Marked..... 15.00
Rococo Mixed 14.00

FANSY Per Oz.
Peacock's Choice Mixed.....\$5.00

SWEET PEAS
Spencer Winter-Flowering Varieties.
Per Oz. ¼ Lb.
Asta Ohn, Lavender.....\$0.70 \$2.50
Hercules, Rose Pink..... .80 2.75
Red Wing, Crimson..... .65 2.25
Snow Flake, White..... .70 2.50
Wedgwood, Blue70 2.50
Schizanthus Wisetonensis..\$0.25 \$1.40

We ship same day order received, and have built our success in bulbs and seeds on

QUALITY AND SERVICE

EVERETTE R. PEACOCK CO.

4013 Milwaukee Ave. - Phone Kildare 3710 - CHICAGO

Garden
Seeds

LEONARD SEED CO.

WHOLESALE GROWERS

226-230 WEST KINZIE STREET, CHICAGO

Onion
Sets

Braslan

Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot, Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

Seed Growers

SAN JOSE, CALIFORNIA

Company

TOMATO SEED

Grown for the
Wholesale Seed Trade

HAVEN SEED CO.

SANTA ANA, CALIFORNIA

Waldo Rohnert

GILROY, CAL.

Wholesale Seed Grower
Specialties: Beet, Carrot, Endive, Lettuce,
Onion and Radish.
Correspondence Solicited.

TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,
Cucumber, Cantaloupe and Watermelon
Seed and Field Corn, on contract.

EDGAR F. HURFF

Correspondence Solicited. Swedesboro, N.J.

The C. Herbert Coy Seed Co.

VALLEY, Douglas NEB.

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-
kin; Sweet Flint and Dent Seed Corn

We are Headquarters for the
BEST OF EVERYTHING

in

Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on
growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

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C. C. MORSE & CO.
WHOLESALE SEED GROWERS
SAN FRANCISCO, CALIFORNIA

CARROT-CELERY-ENDIVE-LEEK-LETTUCE-ONION-RADISH-PARSNIP-PARSLEY-SALSIFY
SWEET PEAS - ALL VARIETIES PEAS - KENTUCKY WONDER BEANS

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BURPEE'S SEEDS GROW

W. Atlee Burpee Co.
Seed Growers Philadelphia

SEEDS - BULBS - SUPPLIES

Highest
Quality

Beckert's Seed Store

Prompt
Service

FINE FLOWER SEEDS A SPECIALTY

101-103 Federal St., PITTSBURGH, PA.

The Everett B. Clark Seed Co., Milford, Conn.

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.

JAMES VICK'S SONS

GROWERS OF

FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience

All Seasonable Varieties

Our Stocks Are Very Complete

Rochester, N. Y. The Flower City

Wholesale Seed Grower

Pepper, Eggplant, Tomato, Okra, Asparagus,
Rhubarb, Celery, Spinach, Beet, Onion, Beans,
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.

Correspondence Solicited

GEORGE R. PEDRICK & SON
PEDRICKTOWN, N. J.

THE KIMBERLIN SEED CO.

Wholesale
Seed Growers San Jose, Cal.

GROWERS OF

ONION, LETTUCE, RADISH, ETC.

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Tomato Seed and Seed Sweet Potatoes

Pleased to quote you prices on quantities and
varieties wanted for present or future delivery.

H. AUSTIN Felton, Del.

THE J. C. Robinson Seed Co.

WATERLOO, NEB.
ROCKY FORD, COLO.

Contract growers of Cucumber, Cantaloupe,
Watermelon, Squash and Pumpkin Seed, Sugar,
Flint and Field Seed Corn.

I. N. Simon & Son Garden Seeds

—AT WHOLESALE—

438 Market St., PHILADELPHIA, PA.

An Experience of Half a Century
IN PRODUCING HIGH-GRADE

GARDEN SEEDS

at your disposal. Contract growers for the
jobbing trade of a full line. Mail us your list
for both SPOT and FUTURE requirements.

Orange, S. D. Woodruff & Sons New York
Conn. City

Return Envelopes
Catalogue Envelopes
Seed Packets

Brown Bag Filling Machine Co.
Fitchburg, Mass., U. S. A.

McHutchison

& CO. Offers
Immediate Shipment

Lilium Giganteum

F. O. B. New York and Chicago. Write
for prices.

| | Bulbs to Case | Per Case |
|-------------------------|------------------|-------------|
| Magnificum, 8 to 9 in. | 200 | \$23.50 |
| Magnificum, 9 to 11 in. | 150 | 23.50 |
| Rubrum, 8 to 9 in. | 200 | 23.00 |
| Rubrum, 9 to 11 in. | 150 | 22.50 |
| Auratum, 8 to 9 in. | 200 | 22.00 |
| Auratum, 9 to 11 in. | 150 | 22.50 |
| Album, 8 to 9 in. | 200 | 23.00 |
| Album, 9 to 11 in. | 150 | 23.50 |

Hardy varieties F. O. B. New York
only.

Valley Pips

New Crop, just arrived.

German forcing pips... \$25.00 per 1000
Dutch forcing pips... 17.50 per 1000
Case lots only, 2,500 pips per case.

Calla Bulbs

Elliottiana (yellow), 1 1/4-1 1/2 in., per
100, \$15.00; per 1000, \$145.00.

Palm Seed

Kentia Belmoreana and Forsteriana,
per bushel or per 1000.
Cocos Weddelliana.
Phoenix Roebelenii.

Gladioli

All Northern Grown. Per 1000

| | 1 1/4-1 1/2 inch | 1 1/2-2 inch |
|------------------------------|---------------------|-----------------|
| America, pale pink... | \$20.00 | \$24.00 |
| Mrs. Francis King, pink | 21.00 | 25.00 |
| Chicago White | 26.50 | 33.50 |
| Halley, orange-pink... | 27.00 | 34.00 |
| Mrs. Frank Pendleton... | 39.50 | 45.00 |
| Schwaben, yellow... | 39.50 | 45.00 |
| Panama, clear pink... | 32.50 | 40.00 |
| Peace, large white... | 32.00 | 39.50 |
| Lily Lehman, blush... | 48.50 | 57.50 |
| Willie Wigman, blush... | 44.50 | 52.50 |
| Augusta, pure white... | 26.50 | 33.50 |
| Niagara, pale pink... | 32.50 | 40.00 |
| Independence, pink... | 22.00 | 26.00 |
| Mrs. Watt, rose... | 31.50 | 39.00 |
| Prince of Wales, pink... | 57.50 | 68.50 |
| Primulinus Queen | | |
| Victoria | | 57.50 |
| Primulinus, mixed hy- | | |
| brids | 16.50 | 21.50 |
| Mixed, all colors, select | 21.50 | 28.50 |
| Mixed, all colors, common | 15.50 | 19.00 |

December-January shipment.

Bamboo Cane Stakes

| | Bale | Bale |
|------------|----------------|---------|
| Natural | 6 ft. 2000 | \$24.00 |
| Dyed Green | 1 1/2 ft. 2000 | 7.50 |
| Dyed Green | 2 ft. 2000 | 8.50 |
| Dyed Green | 2 1/2 ft. 2000 | 10.00 |
| Dyed Green | 3 ft. 2000 | 12.50 |
| Dyed Green | 3 1/2 ft. 2000 | 14.50 |

Raffia

| | Per lb. |
|-----------------------------------|---------|
| Red Star Brand, 25 lbs. up... | 13c |
| Red Star Brand, 50 lbs. up... | 11 1/2c |
| Red Star Brand, 100 lbs. up... | 10c |
| Red Star Brand, 1 bale (225 lbs.) | 8 1/2c |

Also dyed in 20 colors and shades.

Fall Shipment

Manetti Stocks, English, selected
for greenhouse grafting, F. O. B. New
York.

Begonia and Gloxinia Bulbs, all
sizes and colors.

Write for prices on business sta-
tionery, specifically stating your re-
quirements.

McHUTCHISON & CO.

95 Chambers St., NEW YORK

vegetable seed. Of this J. Andersen received forty bags of cabbage, cauliflower and radish seed, along with thirty boxes of the same. L. J. Gunson & Co. received six bags of cabbage seed; Rocky Mountain Seed Co., five packages of cabbage seed; G. W. Sheldon & Co., three bags of cabbage seed; R. F. Downing & Co., three packages of cabbage seed; G. K. Higbie & Co., seventeen bags of cabbage seed; Van Oppen & Co., two packages of cabbage seed; American Express Co., five bags of cabbage seed; Wood, Stubbs & Co., six packages of cabbage seed; Loechner & Co., twenty-three bags of spinach seed; American Express Co., 182 bags and four boxes of seed, and the Judson Freight & Forwarding Co., ten bags and three boxes of seeds. In addition 625 bags of grass seeds were received on order.

ROWE'S RAMBLES.

Among Eastern Seedsmen.

An exceptionally good fall trade in seeds, bulbs and strawberry plants, the latter a strong seller with this firm, is reported by William M. Hunt & Co., New York. Several of the Kevitt originations in strawberries, notably Jubilee, California and Buckbee, distributed by this house have become extremely popular with eastern growers.

That prince of eastern seedsmen, Alexander Forbes, of Newark, N. J., seems to have turned back the calendar and to grow more active and juvenile each year. And no wonder, for a successful business is right under his thumb. Everything points toward making "ForbesTseeds" (For-besT-seeds), a slogan that will be known for several hundred miles around Newark. Recent changes in the building will give more space for the offices, permit a more rapid handling of orders and carrying a larger stock of vegetable, flower and field seeds. A division of labor in the management of Alexander Forbes & Co. makes Mr. Forbes the active head of the firm, Alexander Forbes, Jr., sales and advertising manager, and John Forbes in charge of the office, store and shipping.

QUESTION OF SEED WARRANTY.

A Perennial Problem.

A seller of seed who represents it to be of a certain variety impliedly warrants it to be of that variety, although he is not the producer and merely repeats what has been told him. To avoid liability under such circumstances, he must disclaim any warranty. This is the holding of the Colorado Supreme court in the case of Hise vs. Romeo Stores Co., 199 Pacific Reporter, 483, wherein the plaintiff sued to recover damages because a quantity of potatoes bought by him from the defendant proved to be other than Early Ohio seed potatoes, for which variety they were sold.

The Court's Opinion.

The following quotation from the Supreme court's opinion sets forth an instruction given by the trial judge to the jury, and then proceeds to show why this instruction was an inaccurate statement of the law, necessitating reversal of judgment which the trial judge

Michell's Flower Seeds

| ASPARAGUS PLUMOSUS NANUS | | |
|--------------------------------|--------|--|
| Northern Greenhouse Grown Seed | | |
| 1000 Seeds..... | \$3.75 | |
| 5000 Seeds..... | 18.00 | |
| 10,000 Seeds..... | 35.00 | |

| ASPARAGUS SPRENGERI | | |
|--|--------|--|
| 1000 Seeds..... | \$0.75 | |
| 5000 Seeds..... | 3.00 | |
| 10,000 Seeds..... | 5.50 | |
| Larger quantities quoted on application. | | |

| BEGONIA | | |
|-----------------------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Semperflorens Vernon..... | \$0.50 | \$5.00 |
| Semperflorens Mixed..... | .50 | 4.00 |
| Gracilis Luminosa..... | .40 | |
| Gracilis Rosea or Alba..... | .30 | |
| Gracilis Prima Donna..... | .50 | |

| CENTAUREA | | |
|-------------------|------------|--------|
| | 1000 seeds | Oz. |
| Candidissima..... | \$0.40 | \$2.00 |
| Gymnocarpa..... | .15 | .50 |

| LOBELIA | | |
|-----------------------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Crystal Palace Compacta.... | \$0.40 | \$2.00 |
| Crystal Palace Speciosa.... | .20 | 1.00 |

| PETUNIA | | |
|--------------------------------------|--------------------------------|--------|
| | Tr. Pkt. | Oz. |
| Grandiflora Fringed..... | \$0.50 | .... |
| California Giants..... | .50 | .... |
| Monstrosus (Michell's)..... | 1.00 | .... |
| Dwarf Inimitable..... | .50 | \$1.50 |
| Rosy Morn..... | .50 | 2.50 |
| Double Fringed Mixed, per 500 seeds, | \$1.00; \$1.75 per 1000 seeds. | |

| PHLOX DRUMMONDII | | |
|-------------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Dwarf Cecily..... | \$0.50 | \$2.50 |
| Fireball..... | .40 | 2.25 |
| Pink..... | .40 | 2.25 |
| Snowball..... | .40 | 2.25 |
| Choice Mixed..... | .40 | 1.75 |

| SALVIA | | |
|----------------|----------|--------|
| | Tr. Pkt. | Oz. |
| America..... | \$0.50 | \$4.50 |
| Bonfire..... | .40 | 2.50 |
| Splendens..... | .25 | 1.50 |
| Zurich..... | .50 | 4.00 |

| VERBENAS | | |
|---------------------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Mammoth Fancy Blue..... | \$0.30 | \$1.50 |
| Mammoth Fancy Pink..... | .30 | 1.50 |
| Mammoth Fancy Scarlet.... | .30 | 1.50 |
| Mammoth Fancy Striped.... | .30 | 1.50 |
| Mammoth Fancy White.... | .30 | 1.50 |
| Mammoth Fancy Mixed.... | .30 | 1.25 |

| THUNBERGIA | | |
|------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Mixed..... | \$0.15 | \$0.60 |

| VINCA | | |
|----------------|----------|--------|
| | Tr. Pkt. | Oz. |
| Alba..... | \$0.15 | \$0.75 |
| Alba Pura..... | .15 | .75 |
| Rosea..... | .15 | .75 |
| Mixed..... | .15 | .60 |

Also all other SEASONABLE SEEDS, BULBS AND SUPPLIES. Wholesale Price List Free.

MICHELL'S SEED HOUSE

518-516 Market Street

PHILADELPHIA, PA.

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DUTCH—BULBS—FRENCH

QUALITY A BIT BETTER

| | |
|--|---|
| French Roman Hyacinths..... | \$55.00 per 1000 |
| Soleil d'Or..... | case of 900 bulbs, \$65.00 |
| Paper White Narcissus..... | 1250 to case, \$24.00 per 1000 |
| Freesia Purity..... | \$9.00 per 1000; 5000 lots, \$8.50 per 1000 |
| Valley Pips..... | from storage, German type, \$25.00 per 1000 |
| Case lots only, special, \$50.00 per case. | |

The Barclay Nursery

IMPORTERS AND GROWERS OF
SEEDS, BULBS, PLANTS, SHRUBS, VINES, TREES
AND ALL HARDY PERENNIALS

60 BARCLAY ST. and 14 W. BROADWAY
NEW YORK

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Chas. Schwake & Co., Inc.
LILY OF THE VALLEY
Japanese Lilies, French and Dutch Bulbs
90-92 West Broadway NEW YORK

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The WORLD'S Bulb Center is EUROPE
EUROPE'S Bulb Center is HOLLAND
HOLLAND'S Bulb Center is
BADER & CO., SASSENHEIM, HOLLAND
Large Growers of Hyacinths, Tulips, Narcissi, etc.
REPRESENTATIVES:
JOHN H. BADER } Care R. F. LANG,
P. B. BADER } 82 Broad St., N. Y. CITY
Please communicate with us.

Mention The Review when you write.



KENILWORTH
GIANT PANSY SEED
Kenilworth Mixture, 1000 seeds,
35c; 1/4 oz. 90c; 1/2 oz. \$1.65;
1 oz. \$6.00.
All Colors, separate or mixed, 1000
seeds, 30c, any 14 pkts. \$1.00
1/2 oz., \$1.30; 1 oz., \$5.00

CHAS. FROST
Kenilworth
N. J.

The General Bulb Co.
Established 1883
Vogelenzang, Holland
BRANCH OFFICE:
25 Beaver St., New York City
Send us your inquiries for quotations.

Mention The Review when you write.

It Pays to Buy the Best



We are growers of the finest stock of **Hyacinths, Tulips and Narcissi**, especially grown for the **FLORIST TRADE**.

Our bulbs have proven to be suitable for early forcing as well as for outdoor planting.

We know when to ship and how to ship them so as to assure arrival in good condition.

Send us your order this season or, if you desire, one of our salesmen will be glad to call on you.

Our wholesale catalogue will be mailed on request.

TEGELAAR BROTHERS, Inc.

SUCCESSORS TO

VAN MEEUWEN & TEGELAAR, Inc.

1133 Broadway, New York

(Corner 26th Street)

NURSERIES AT LISSE, HOLLAND.

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LIVE WIRE

AGAIN—BUY YOUR FRENCH BULBS—NOW

FROM

Lagarde & Vandervoort
OLLIOULES, FRANCE

Permanent American Address:

P. O. Hamilton Grange Station
Box 38 NEW YORK CITY

Our representative will be calling on you

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MINIATURE HYACINTHS
SEGGERS BROS. LTD.
1165 BROADWAY, N.Y.

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Van Zonneveld Bros. & Philippo
Established 1879

Wholesale Bulb Growers
SASSENHEIM, HOLLAND

Branch Office: 18 BROADWAY, NEW YORK

Age and reputation are two factors worth consideration

Mention The Review when you write.

DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.
CHR. MOSBJERG, 216 7th St. N., Minneapolis, Minn.

SPECIAL OFFER

Double Narcissus Von Sion

Large Single Nosed Bulbs, \$18.00 per 1000

Planting Size, \$9.00 per 1000

IMMEDIATE DELIVERY

C. J. SPEELMAN & SONS

470 GREENWICH ST.,

NEW YORK CITY

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NOVELTIES

FOR THE SEASON 1922

SEE OUR LIST, NOW READY

Apply to

Watkins & Simpson, Ltd.

27-29 Drury Lane

LONDON, ENGLAND

Mention The Review when you write.

NATIONAL BULB FARMS, Inc.

Benton Harbor, Michigan

Gladioli, Dahlias, Peonies
and Hardy Perennials.

300 acres under cultivation

Mention The Review when you write.

SEEDS

Stump & Walter Co

30-32 Barclay Street,

NEW YORK CITY

HYACINTHS, TULIPS
and **NARCISSI**

FOR FORCING

WRITE FOR PRICE LIST

HART & VICK

55 Stone St., ROCHESTER, N. Y.

Mention The Review when you write.

Delphinium Belladonna
AND

Delphinium Bellamosa

True, fresh, 1921 Seed.

\$2.50 per oz.; \$30.00 per lb.

CARL HAGENBURGER,

Mentor, Ohio

entered in defendant's favor and requiring a new trial:

"We need go no further in the instant case than to determine the rule (and, if there be a conflict of authority, the better rule) applicable in cases like that before us, where the seed in question cannot always be distinguished by inspection. Under such circumstances, it seems generally recognized (although there are authorities to the contrary) that an affirmation of the seller constitutes a warranty, and ignorance on his part is immaterial. 24 R. C. L. p. 175, sec. 448. From section 449, Id., the trial court seems to have obtained the rule laid down in the instruction complained of:

"Where the seller disavows any knowledge of the kind or variety, merely repeating what he had been told by the person from whom he purchased, no warranty as to kind or variety is to be imported'—omitting from the instruction, however, the important qualification of the seller's disavowal of knowledge and the total lack of evidence thereof. The reason for the rule is apparent. The kind and variety of the seed being indistinguishable by inspection, the seller alone can have knowledge of the source and reliability of his information. If he elects to repeat this as a fact, and take advantage of a sale based thereon, a warranty should be implied, should the statement prove false. The buyer purchases upon the faith of the seller's representation, not upon any representation made by the seller's vendor.

Holds Dealer Responsible.

"The rule is just. It holds a dealer responsible for breach of contract when he sells a thing as being of a particular kind, if it does not answer the description; the vendee not knowing whether the vendor's representations are true or false, but relying upon them as true. There is no good reason why a dealer should be permitted to exhibit seed to his customers, asserting it to be rape seed when it is something else, and then protecting himself from the consequences of his falsehood by a plea of ignorance.' Hoffman vs. Dixon, 105 Wis. 315, 318, 81 N. W. 491, 492 (76 Am. St. Rep. 916.)

"The latest authority on this subject is peculiarly applicable and comes from a jurisdiction where a correct determination of the rule is of the most vital importance:

"Where the circumstances are such as to amount to a representation of fact on the part of the vendor that an article sold is of a particular kind or description, as, for instance, where the buyer in terms asks for a particular kind and the seller purports to comply with his request, it was said that 'he would probably be held to warrant the article as being of that kind, although he may not have made any declaration in words to that effect.'" * * * No charge of bad faith is made herein, but, on the contrary, the court found, and the parties admit, that there was no such bad faith or deception.' Firth et al. vs. Richter (Cal. App.) 196 Pac. 277." S.

CATALOGUES RECEIVED.

Alfred Oesterling, Butler, Pa.—A condensed wholesale list of "desirable standard varieties" of gladiolus bulbs; also a circular containing an "opportunity offer" of four of the newer varieties, of which "the stocks are limited."

Raedlein Basket Co., Chicago, Ill.—"Catalogue No. 30," a comprehensive, illustrated list of

THE FLOWER OF GLADIOLUS WILBRINK

is of a soft pink, "America-like" color. It blooms and forces as early as "Halley."

We grow this variety in large quantities and are ready to quote our **SPECIAL PRICE** on same.

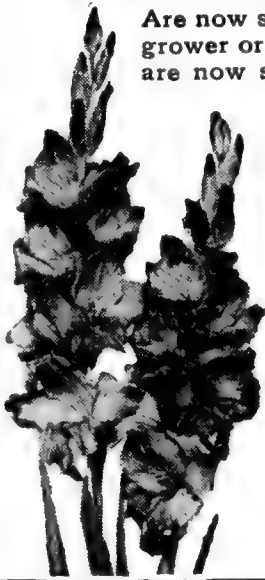
We also have 40,000 America, first size, large bulbs, 1½ to 2½-inch.

P. VOS & SON

P. O. BOX 555

The Home of "True" Gladioli Grand Rapids, Mich.

Kunderd's Gladioli



Are now so well known and are in such great demand that you, as a grower or florist, cannot afford to be without them. No other strains are now so popular, nor can you secure so many beautiful blooms from any other. They always bring top prices in the markets.

Heretofore there has not been a sufficient supply to afford growers a share in their great sale. I offer you a chance this year for the first time to secure a select collection of about ninety choice varieties listed and described in my wholesale price list. All authorities are agreed that my new strains represent by far the greatest improvement in gladioli today, and you will miss many of your best customers if you let them go elsewhere for their cut flowers and bulbs.

Send for my wholesale list above described, and also a copy of my new retail catalogue, both free.

A. E. KUNDERD

The Originator of The Ruffled Gladiolus

Box 40,

Goshen, Indiana, U. S. A.

Choice Gladiolus Bulbs

FOR FORCING OR OUTDOOR PLANTING

No. 1 Quality. Note Reasonable Prices.

| | No. 1, 1½-inch up | No. 2, 1¼ to 1½- inch | No. 3, 1 to 1¼- inch | No. 4, ¾ to 1- inch | No. 5, ½ to ¾- inch | No. 6, under ½-inch |
|-------------------------|-------------------------|-----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|
| America | \$22.00 | \$19.00 | \$14.00 | \$ 9.00 | \$ 6.50 | \$ 3.50 |
| Bertrex | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| C. M. Kelway | 55.00 | 50.00 | 40.00 | 32.00 | 25.00 | 18.00 |
| Evelyn Kirtland | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Gretchen Zang | 60.00 | 50.00 | 40.00 | 30.00 | 25.00 | 20.00 |
| Halley | 28.00 | 24.00 | 19.00 | 13.00 | 9.00 | 4.50 |
| Herada | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Lilywhite | 125.00 | 100.00 | 75.00 | 50.00 | 40.00 | 25.00 |
| Mrs. F. King | 22.00 | 19.00 | 14.00 | 9.00 | 6.50 | 3.50 |
| Mrs. F. Pendleton | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Mrs. Watt | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Niagara | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Panama | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Peace | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Rouge Torch | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Schwaben | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |

Terms: 5% discount for cash with order. Packing free.

All stock guaranteed true to name. Write for prices on other desirable new and standard varieties. Also bulblets.

ALFRED OESTERLING, GLADIOLUS SPECIALIST Star Route, BUTLER, PA.

GLADIOLUS BULBS

of Unsurpassed Blooming Power

I am now through harvesting a fine crop of bulbs and am ready to quote prices on the following varieties in all sizes and bulblets. Let me know what varieties, quantities and sizes you are interested in and I shall be glad to quote you my lowest price on same.

- | | | |
|------------------|---------------------|----------------------|
| Alice Tiplady | Harmony | Panama |
| America | Halley | Peace |
| Amstel | Herada | Pink Beauty |
| Annie Wigman | Hohenzollern | Pink Perfection |
| Arizona | Hubertus | Pres. Taft |
| Augusta | Ida Van | Pride of Goshen |
| Autumn Queen | Independence | Prince of Wales |
| Baron Hulot | Intensity | Princeline |
| Bernice | Jean Dieulafoy | Princeps |
| Black Hawk | Jessie | Prophetesse |
| Brenchleyensis | Klondyke | Queen of the Violets |
| Burrell | Kunderdi Glory | Queen Wilhelmina |
| Cameo | Kunderd's Orange | Radiant |
| Candidum | Lily Lehman | Rosella |
| Chicago White | L'Immaculee | Rose Queen |
| Chief Oshkosh | Loveliness | Rouge Torch |
| Clarice | Lucretia | Scarsdale |
| Conspicuous | Mahogany | Schwaben |
| Crackerjack | Mary Fennell | Snowbank |
| Crystal White | Marjorie Gage | Snowflake |
| Czar Peter | Master Wietze | Sulphur King |
| Dawn | Maud | Sulphur Queen |
| Distinction | Meadowvale | Summer |
| Electra | Minnesota | Sunbeam |
| Elizabeth Kurtz | Miranda | Taconic |
| Empress of India | Miss Helen Franklin | The King |
| Fire King | Mrs. Dr. Norton | The Pearl |
| Fripped Pink | Mrs. Francis King | Velvet King |
| George Paul | Mrs. F. Pendleton | Velvet Prince |
| Giant White | Mrs. Watt | Victory |
| Golden King | Myrtle | War |
| Golden West | Niagara | Wellesley |
| Goliath | Novelty | Wilbrink |
| Glory of Concord | Nymph | Willy Wigman |
| Glory of Holland | Oporto | White Beauty |
| Gretchen Zang | Orange Glory | Yellow Hammer |

MIXTURES

Exhibition
Extra Choice

Primulinus Hybrids
Blue Hybrids

JELLE ROOS

GLADIOLUS SPECIALIST

Box A

CONCORD, MASS.

Bargain Rates--Quality Dutch Bulbs

SINGLE AND DOUBLE HYACINTHS

Salable Varieties. Also in Mixtures. Separate Colors.

| | Per 100 | Per 1000 |
|---------------------------|---------|----------|
| 1st-size Bulbs | \$6.00 | \$55.00 |
| 2nd-size Bulbs | 5.00 | 45.00 |
| 3rd-size Bulbs | 3.50 | 30.00 |
| Miniature Hyacinths | 2.00 | 18.00 |

3,500 Yellow Hyacinths (in 1st, 2nd and 3rd sizes) at special prices. Write for our surplus **Tulip and Narcissus Lists**.

Terms: 90 days net, or 3% cash, 10 days.

Satisfactory references to be furnished by customers not known to us. Prices F. O. B. Gordonville, Pa. Packing at Cost.

J. R. EDDY,

Paradise, Lancaster County, Pa.



Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

G.S. RAMSBURG, SOMERSWORTH, N.H.

The United Bulb Growers, Inc.

Sassenheim, Holland

New York Office, 15 Williams Street

Wholesale Growers of

HYACINTHS,

TULIPS,

DARWIN TULIPS

GOLDEN SPUR

BIC. VICTORIA

VON SION

and other Bulbs

Cable address: United Bulb, Sassenheim.

LIVE WIRE

J. A. VANDERVOORT & CO.

Wholesale Bulb Growers
NOORDWYK, - HOLLAND

Also Nurseries at Sassenheim

Absolutely the largest growers in Holland of
Bic. Victoria, Golden Spur and Von Sion

Also large growers of

HYACINTHS, TULIPS, ETC.

Permanent American Address:

P. O. Hamilton Grange Station

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Our representatives will be calling on you.

SLUIS & GROOT, Ltd.
Enkhuizen, Holland
Growers of Vegetable and Flower Seeds

SPECIALTIES:—Beet, Swiss Chard, Cabbage, Cauliflower, Kale, Cornsalad, Cress, Radish, Spinach, Turnip, Rutabaga; Nasturtium, Pansies, Phlox and many other Vegetable and Flower Seeds.

Our New Price List is now ready and will be sent to WHOLESALE on request



Cabbage, White, Enkhuizen's Glory.
Introduced by our firm.

wicker articles, comprising not only such items as are strictly included under the head of "Baskets," but also wall pockets, ferneries, pot covers, jardiniere stands, vases, aisle posts, lamps, combination bird cages and ferneries, desks, chairs, settees, etc. This is a well arranged book of twenty-four large pages, in a tasteful, serviceable brown cover. The prices are quoted in an accompanying 8-page list.

B. E. & J. T. Cokely, Scranton, Pa.—A fully illustrated catalogue of wire designs; sixteen large pages. The stock offered may safely be said to be complete, comprising almost everything imaginable in florists' wirework, from the smallness and simplicity of a sickle or an 8-inch wreath to the largeness and complexity of a locomotive, a steamship, a life-sized figure of a fireman or an elaborate sample of the gates ajar. Prominence is given to the slogan, "Buy from the manufacturers."

International Seed Company of Detroit, Detroit, Mich., agent for Gebruder Dippe, Quedlinburg, Germany.—A comprehensive wholesale catalogue of flower seeds, with concise descriptions; forty-two large pages, besides six full-page illustrations, one of them colored. No vegetable seeds are listed in this catalogue, but inquiries in regard to these are solicited. The Dippe brothers state that their "own seed fields cover an area of over 11,000 acres" and that theirs is the largest seed-producing establishment on the European continent.

GLADIOLUS BULBS.

Will you give me some information as to how gladiolus bulbs should be handled? My bulbs were from 1/2-inch to 3/4-inch when planted last spring. They are now 1 1/4-inch to 1 1/2-inch bulbs. Is it best to cut the tops off about four inches from the bulb now, and is a carnation temperature all right for them?
A. J. L.—Mo.

Cut the tops back to within one inch of the bulb. Allow them to dry well after lifting. A greenhouse bench is suitable for this. Then store them on shelves in a cool, dry shed or cellar, where as little heat as possible is used. A potato cellar is suitable and a temperature between 35 and 38 degrees in winter is sufficient. A carnation temperature is much too high. C. W.

PRIMULA OBCONICA SEED.

Will you give me an idea as to how long it takes for Primula obconica seed to come up? I sowed some seed October 10 in sandy loam mixed with a little manure in flats. I covered the seed slightly, watered and laid glass over it. Snapdragons which I sowed at the same time are up in good shape.
Last year I tried P. obconica, but I could not get results from seed from a couple of firms. Two years ago I bought \$1 worth of seed and grew about 1,000 plants. What do you think is the matter now?
G. M. W.—Mich.

Fresh seed of Primula obconica should germinate in between two and three

Ball's Winter Peas

All the following kinds are grown by us in large quantity and are the finest commercial varieties.

Better grown seed cannot be had at any price.

| | Oz. | Lb. |
|---|--------|---------|
| COLUMBIA, pink and white | \$1.00 | \$15.00 |
| ROSE QUEEN, large clear pink | .90 | 12.00 |
| BLUE BIRD, finest clear blue | .75 | 8.00 |
| PRINCESS, most prolific lavender | .75 | 8.00 |
| SNOWSTORM (Improved), best clear white. . | .90 | 12.00 |
| ALBATROSS, black-seeded white | .85 | 10.00 |
| YARAWA, creamy rose | .50 | 6.00 |
| FIRE KING, fire-red cerise | 1.00 | 12.00 |
| GLITTERS, best orange-scarlet | 1.50 | 18.00 |
| EARLY KING, fine crimson | .50 | 6.00 |
| GLORIOUS, rich clear purple | .60 | 8.00 |
| FLAMINGO, light orange, very large | 1.50 | 18.00 |

GEO. J. BALL, Glen Ellyn, Ill.

For French Bulbs

Write
Drevon-Tegelaar & Co.

Wholesale French Bulb Growers
1133 Broadway, NEW YORK

You can safely place your orders with us with the assurance that you will receive the highest quality bulbs, grown at our own extensive nurseries at Ollioules, Var, France.

weeks at the latest. It is hoped that you did not cover the seed too much; this would be responsible. Snapdragon will always germinate much earlier than P. obconica.
Why are you sowing P. obconica now, may I ask? Even if your seed germinated they would never make plants of flowering size for winter or spring sales. You should sow P. obconica in February, for Thanksgiving and Christmas sales in 6-inch pots, and not later than May for smaller-sized plants. C. W.

BONE FOR CALLAS.

What is the difference between bone meal, bone flour and steamed bone meal? Which is best for callas?
A. J. L.—Mo.

Any of the bones referred to suit callas. Personally I prefer bone meal, which is somewhat coarser than flour, and plants in pots or boxes are given a top-dressing every eight or ten days during the flowering season. This they will devour with avidity. C. W.

IDEAL HAND WEEDER

HANDIEST
TOOL
ON EARTH.



Reduction in Prices!

SEEDSMEN, NURSERYMEN
and DEALERS

Write today for our 1922 WHOLE-
SALE price list

Sample of Weeder 25c
by mail, postpaid...

JOHNSON-SHARP & COMPANY
Bayfield, Wis., U. S. A.

JUST ARRIVED FROM GERMANY FINEST Cyclamen Seed

WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas
Red, Blood Red, Rose Pink,
White with Red Eye.

\$1.50 per 100; \$12.00 per 1000

If you want good plants, try this seed.

C. C. POLLWORTH CO.
MILWAUKEE, WIS.

XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; 1/2, 50c.
Primula Obconica, Finest Giants, mixed, pkt., 50c.
Alyssum Snowball, true dwarf, pkt., 20c.
Cineraria, large flow., dwf., fine, pkt., 50c; 1/2 pkt., 25c.
Cyclamen, gigantea, mixed, pkt., \$1.00; 1/2 pkt., 50c.
Columba, fancy hybrids, mixed, fine, pkt., 25c.
Dracaena Indivisa, pkt., 20c; os., 30c.
Pansy, finest giants, 5000 seeds, \$1.00; 1/2 pkt., 50c.
Petunia, large flowering fringed, mixed, pkt., 25c.
Shamrock, true Irish green, pkt., 20c.
Verbena, finest giants, mixed, pkt., 25c.

JOHN F. RUPP, Shiremanstown, Pa.

All Florists who seek a source of dependable and
reliable Forcing Bulbs please communicate with
CRESCENT BULB CO.
WHOLESALE
BULB GROWERS
HILLEGOM, - HOLLAND
QUALITY American Address
IS OUR MOTTO 84 Broad St., New York

HELLER'S
MICE
PROOF
SEED
CASES.

Send for Catalogue.

HELLER & CO.
Montpelier, Ohio

Eat luscious Asparagus in midwinter by
planting in your greenhouses my 5-year As-
paragus roots, \$1.00 per doz., \$5.00 per 100
WARREN SHINN, Woodbury, N. J.

SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have
selected the best for the Commercial Grower that the market affords, and we
have every reason to believe that this seed is as true to name, color and type as
any offered. Our descriptive list is worth having.

CARNATION CUTTINGS

NEW AND STANDARD VARIETIES
FOR DECEMBER AND LATER DELIVERY

THOMAS C. JOY. We believe this one to be the best all-round pure white Carnation
offered. It has been tested and tried in different sections of the country and with-
out exception has made good. December and later delivery. Rooted Cuttings,
\$12.00 per 100, \$100.00 per 1000.
MAINE SUNSHINE. Seedling of Ward and Crystal White. Good yellow Carnations
are always in demand. Maine Sunshine is a good, clear yellow. Rooted Cuttings,
\$15.00 per 100, \$120.00 per 1000.
LASSIE (Ward x Alice). A commercial Carnation of exquisite shade of cerise. Very
free bloomer. A decided improvement on Ward. Rooted Cuttings, \$12.00 per 100,
\$100.00 per 1000.
WHITE DELIGHT. It is an improved Pink Delight in all but color. Rooted Cuttings,
\$12.00 per 100, \$100.00 per 1000.
REDHEAD (Aviator x Alice). The finest scarlet Carnation today. Exceptionally
free bloomer. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.
RED MATCHLESS (Matchless). Scarlet, just a little stronger in growth than parent.
Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.
HARVESTER. A cross between White Wonder and Matchless. Pure white. Rooted
Cuttings, \$10.00 per 100, \$90.00 per 1000.
SUPER SUPREME. An improved Enchantress Supreme. Rooted Cuttings, \$8.00 per
100, \$75.00 per 1000.
HAPPY DAY. A very fine red. Rooted Cuttings, \$10.00 per 100, \$90.00 per 1000.
LADDIE. The best of them all. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.
All the standard varieties, prices on application.

ASPARAGUS

| | | |
|-----------|---------|---------|
| Plumous. | 100 | 1000 |
| 2 1/4-in. | \$ 6.00 | \$50.00 |
| 3-in. | 10.00 | .... |
| 4-in. | 15.00 | .... |

PELARGONIUMS

Easter Greeting and others
Rooted Cuttings ready now, \$5.00 per
100, \$45.00 per 1000.
2 1/4-in., \$12.00 per 100, \$100.00 per 1000.

NEW GERANIUM

Mrs. George E. Buxton. Has every
indication of being the best commer-
cial double Geranium in the market.
Very strong grower, producing excep-
tionally large trusses. A most beauti-
ful shade of Bridesmaid Pink. Equally
good for pots or bedding. Rooted
cuttings, \$15.00 per 100, \$125 per 1000.

Tuberous-Rooted Begonia Bulbs

1 1/2 to 2-in. in diameter. 100
Giant Belgian Double, 7 colors. \$15.00
Crispa, 6 colors. 12.00
Cristata, 7 colors. 15.00
Giant Belgian Single, 7 colors. 12.00

CALENDULA

| | | |
|-------------|--------|---------|
| Orange King | 100 | 1000 |
| 2 1/4-in. | \$6.00 | \$50.00 |
| 3-in. | 8.00 | 75.00 |

Calla Aethiopica

| | |
|------------|---------|
| 4-in. pots | 100 |
| 3-in. pots | \$20.00 |
| | 14.00 |

DAISIES

| | | |
|--------------------------|--------|---------|
| Boston Yellow, 2 1/4-in. | 100 | 1000 |
| White Marguerites, extra | \$7.00 | \$60.00 |
| strong, 2 1/4-in. | 6.00 | 50.00 |
| Mrs. Sander, 2-in. | 6.00 | 50.00 |
| Limited quantity. | | |

C. U. LIGGIT, OFFICE 303 Bulletin Building Philadelphia, Pa.
Boston Office, 15 Cedar St.

Not Price FLOWER SEEDS

Write at Once for Price

Bamboo Stakes

TREE SEEDS

T. SAKATA & CO.

SAKAICHO, Opposite JAPAN
Yokohama Park

Office: No. 1 KITANAKADORI
ITCHOME :: YOKOHAMA

But Quality

PIONEER GROWERS BULBS

M. Veldhuyzen van Zanten & Sons
LISSE, HOLLAND
Established 1870—Still going strong
Cable Address—VELDZANTEN, LISSE, HOLLAND.

Alkemade & Son

Wholesale Bulb Growers
Noordwyk, Holland

NEWS OF THE NURSERY TRADE

THE golden wedding of John Hall, former secretary of the American Association of Nurserymen, and Mrs. Hall was celebrated October 18 at Detroit.

THE D. Hill Nursery Co., Dundee, Ill., has placed an order with the A. Dietsch Co., Chicago, for the immediate erection of five additional greenhouses, which will double the facilities for propagating evergreens by cuttings and grafts.

THE first shipments of English Manetti stocks are now en route, report McHutchinson & Co., New York. The drought in England continues, and the ground is so hard that most shippers prefer to await rain before digging. Prices are moderate, with no present fear of shortage.

THE real estate board of Painesville, O., is giving publicity to the slogan of one of its members, "Painesville, The Home of Flowers." The board's advertisement in the local paper states, "The forty-seven nurseries of Lake county are a very large factor in the stability of Painesville real estate values."

THE American Pomological Society will hold its annual convention at Toledo, O., December 7 to 9, in connection with the national farmers' exposition. The officers are: President, Dr. L. H. Bailey, Ithaca, N. Y.; vice-presidents, Samuel Adams, Greenwood, Va., and W. T. Macoun, Ottawa, Ont.; secretary-treasurer, R. B. Cruickshank, Columbus, O.

AN especially good season is reported by William Toole & Son, of Baraboo, Wis. Nine years ago the firm started to specialize in hardy perennials. Of late years the business has been almost wholly wholesale, conducted from the farm, about two miles outside Baraboo. The firm is now starting a mail order trade through a catalogue. In the near future a retail store will be opened at 147 Fourth street, Baraboo, to serve local and tourist trade.

THE management of the Royal Tottenham Nurseries, Ltd., has been taken over by B. Ruys, Ltd., Royal Moerheim Nurseries, Dedemsvaart, Holland. The nurseries now cover a total superficial area of over seventy-five acres in hardy perennials and alpine and over twenty-five acres in general nursery stock. B. Ruys and F. L. Rutgers, managing directors of B. Ruys, Ltd., have been appointed managing directors of both companies. A. M. C. van der Elst, till now managing director of the Royal Tottenham Nurseries, Ltd., has retired.

CALIFORNIA NURSERYMEN.

Meeting at Los Angeles.

At the eleventh annual convention of the California Association of Nurserymen, held at Los Angeles, Cal., the following officers were elected: President, J. W. Barnicott, Newcastle; vice-presidents, Donald McLaren, San Francisco; M. R. Jackson, Fresno; George F. Otto, San Diego; John C. Bodger, Los Angeles; Harold M. Hyde, Watsonville; secretary-treasurer, Henry W. Kruckeberg, Los Angeles. The executive com-

mittee chosen was as follows: Roy F. Wilcox, Montebello, chairman; E. W. Horton, Fresno; Max J. Crow, Gilroy; Hans Plath, San Francisco, and Fred H. Howard, Los Angeles.

President Roy F. Wilcox, in his annual address, pleaded for high standards in the quality of nursery products and efficiency in service on the part of commercial plantmen in their dealings with the public and with one another. In the adoption of this code of ethics the association pledged its membership to observe what the late Col. Theodore Roosevelt, in his combative way, was pleased to call the "square deal."

Domestic Production.

One of the salient features of the meeting was an able address by R. Kent Beattie, in which he made a strong plea for the domestic production of all plants heretofore imported. He cited many instances where substantial beginnings had already been made and was especially impressed by what had already developed in California along this line. He was firm in the conviction that federal quarantines would not be modified, at least in this generation; that the tendency was to strengthen rather than to modify. He urged the observation of quality in plant products sent to the eastern markets.

W. A. Clarke gave a timely paper on what has already been done along these lines, showing that California exports over 3,000,000 rose plants, bulbs in equal quantities, and that the growing of kentia palms is already an established industry, there being a number of firms shipping regularly in carload lots from southern California points. It was his opinion that there are soil and climatic conditions in California making it pos-

sible to grow every variety of plant in commercial quantities heretofore imported.

Legislation was another topic of interest, resulting in an indorsement of the proposition that all horticultural laws in California be rewritten and reenacted at the next session of the legislature, thereby eliminating much repetition and useless verbiage, and so simplifying and amplifying needs and requirements as to secure greater efficiency.

CHICAGO TO HAVE ARBORETUM.

Work Has Begun.

Chicago is to have an arboretum which will rival anything of its kind in the world. Joy Morton, president of the Morton Salt Co., has given 400 acres, part of his 2,000-acre farm at Downers Grove, to what will be known as the Morton Arboretum. It will be to the scientific forester and gardener what a laboratory is to the chemist, and to the everyday nature-lover a spot where he can see both his own native trees and trees imported from foreign lands.

Until recently Mr. Morton's plans were known only to a few friends, but November 14 he gave out a memorandum, prepared by O. C. Simonds, the widely known landscape architect, who is in charge of the work.

Plans of Mr. Morton.

The memorandum reads in part as follows:

"The site of the proposed arboretum lies in Du Page county, ten miles due

Yes, We Have Them

Berberis Thunbergii
Hardy Privet
Hydrangea P. G.
Climbing Roses
Boston Ivy
Clematis

Thousands of other plants. Write for our new fall trade list.

Onarga Nursery Company
CULTRA BROS., Managers
ONARGA, - ILLINOIS

Mention The Review when you write.

YOUR CATALOGUE

"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

CAMPBELL PRINTING COMPANY
917 Walnut St. Des Moines, Iowa

American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum Mahaleb Cherry and Peach Seedlings in all Grades. Car Lots to Central Points.

Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do Business. Submit List of Wants for Prices to

Shenandoah Nurseries

D. S. LAKE, President
SHENANDOAH, IOWA

Mention The Review when you write.

STAR BRAND ROSES

"American Pillar" and nearly every other good hardy climber.

Send for our list.

The **CONARD & JONES CO.** ★ **WEST GROVE, PENNA., U.S.A.**
Robert Pyie, Pres. Ant. Wintzer, V.-P.

Hill's Choice Nursery Stock

EVERGREENS FOR LINING OUT

| | Inch | 100 | 1000 |
|-----------------------------|-------|---------|----------|
| Abies Ts. Canadensis.....x | 6-8 | \$18.50 | \$175.00 |
| Abies Concolor.....x | 6-8 | 22.50 | ..... |
| Abies Veitchii.....o | 2-4 | 10.00 | 90.00 |
| Biota Orientalis.....x | 10-12 | 11.00 | 100.00 |
| Buxus Sempervirens.....x | 6-8 | 20.00 | ..... |
| Cedrus Atlant. Arg.....o | 2-4 | 9.00 | 80.00 |
| Cedrus Deodara.....o | 4-6 | 10.00 | 90.00 |
| Cedrus Libani.....o | 2-4 | 9.00 | 80.00 |
| Ginkgo Biloba.....o | 10-12 | 8.00 | 70.00 |
| Juniperus Canadensis.....o | 6-8 | 10.00 | 90.00 |
| Junip. Sabina Horiz.....x | 6-8 | 32.50 | ..... |
| Juniperus Virginiana.....xx | 12-18 | 25.00 | 225.00 |
| Picea Alba.....x | 8-10 | 12.00 | 110.00 |
| Picea Canadensis.....x | 10-12 | 40.00 | ..... |
| Picea Excelsa.....xx | 12-18 | 17.50 | 165.00 |
| Picea Pungens.....x | 8-10 | 16.50 | 155.00 |
| Pinus Austriaca.....x | 10-12 | 30.00 | ..... |
| Pinus Excelsa.....o | 2-4 | 10.00 | ..... |
| Pinus Mugho.....x | 6-8 | 20.00 | ..... |
| Pinus Ponderosa.....xx | 10-12 | 20.00 | ..... |

| | Inch | 100 | 1000 |
|-------------------------------|-------|---------|----------|
| Pinus Strobus.....xx | 12-18 | \$20.00 | ..... |
| Pinus Sylvestris.....xx | 10-12 | 20.00 | ..... |
| Retinospora Filifera.....x | 6-8 | 22.50 | ..... |
| Retinospora Plum. Aurea.....x | 6-8 | 25.00 | ..... |
| Taxus Canadensis.....x | 10-12 | 20.00 | ..... |
| Taxus Cuspidata.....x | 6-8 | 35.00 | ..... |
| Thuya Occidentalis.....xx | 12-18 | 20.00 | \$190.00 |
| Thuya Occi. Compacta.....x | 6-8 | 18.50 | 175.00 |
| Thuya Douglassi Aurea.....x | 6-8 | 32.50 | ..... |
| Thuya Doug. Pyramidalis.....x | 6-8 | 25.00 | ..... |
| Thuya Ellwangeriana.....x | 6-8 | 25.00 | ..... |
| Thuya Globosa.....xx | 10-12 | 50.00 | ..... |
| Thuya Globosa Nova.....x | 6-8 | 30.00 | ..... |
| Thuya Hoveyi.....x | 6-8 | 25.00 | ..... |
| Thuya Plicata.....x | 6-8 | 25.00 | ..... |
| Thuya Pyramidalis.....x | 6-8 | 20.00 | ..... |
| Thuya Spicata Alba.....x | 6-8 | 32.50 | ..... |
| Thuya Wareana Sibirica.....x | 6-8 | 25.00 | ..... |
| Thuya Woodwardi.....x | 6-8 | 50.00 | ..... |
| Thuya Biota Orientalis.....x | 10-12 | 8.00 | 75.00 |

Each x indicates one transplanting. o indicates never transplanted. 50 of same variety and size at 100 rate; 500 at the 1000 rate.

SPECIMEN EVERGREENS

Send for Complete Catalogue.

SHRUBS AND DECIDUOUS TREES FOR LINING OUT

Large Assortment of choice varieties.

WINDOW BOX AND TUBBING EVERGREENS

See special advertisement in this paper.

UNDERSTOCKS FOR GRAFTING CONIFERS

| | | 100 | 1000 |
|-------------------------------|-------|--------|---------|
| Juniperus Virginiana...Sdl. | 6-8" | \$4.50 | \$37.50 |
| Picea Excelsa.....x | 8-10" | 7.50 | 65.00 |
| Thuya Orientalis.....x | 6-8" | 8.00 | 75.00 |
| Thuya Occidentalis.....x | 8-10" | 7.00 | 60.00 |
| ROSE STOCKS | | | |
| Rosa Canina, No. 1 Grade..... | | 2.75 | 17.50 |

THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists
Largest Growers in America

DUNDEE, ILL.

Field-Grown ROSES

Canes two to four feet long

\$35.00 per 100

- 400 PAUL NEYRON
- 100 MME. CHARLES WOOD
- 500 ULRICH BRUNNER
- 200 J. B. CLARK
- 100 F. H. VEITCH
- 300 CLIO
- 100 PRINCE C. DE ROHAN
- 300 MME. MASON
- 100 KING GEORGE V
- 300 GEN. JACQUEMINOT
- 200 HUGH DICKSON
- 400 MAGNA CHARTA
- 100 DUKE DE ROHAN
- 100 M. P. WILDER
- 100 GEORGE DICKSON
- 200 BALL OF SNOW
- 200 WHITE COCHET
- 100 CLIMBING TEPLITZ
- 500 JESSIE
- 100 ORLEANS
- 500 CLIMBING AMERICAN BEAUTY
- 200 AMERICAN PILLAR

JOS. W. VESTAL & SON,
LITTLE ROCK, ARK.

FORCING STOCK--Ready Now

ROSES, XXX, long tops, \$40.00 per 100

Dorothy Perkins, Excelsa, Hiawatha, Lady Gay

PAUL'S SCARLET CLIMBER, 2-year, No.1, \$50.00 per 100.

French Hydrangeas, pot grown, 6-in. pots

4-BRANCH PLANTS, \$30.00 per 100

VARIETIES—Baby Bimbenet, Souv. de Mme. Chautard, Mme. Maurice Hamar, Mme. Emile Mouillere, Radiant.

Smaller quantities with five and six branches at 40c.

Two and three branches at 25c.

GENISTAS

Well shaped plants from 5-inch pots, 35c; 4-inch pots, 30c.

Pot Grown Lilacs, \$1.50 each

VARIETIES—Marie Legraye, Mme. C. Perier, Mme. Lemoine, Charles the Tenth, Souv. de Ludwig Spaeth.

JACKSON & PERKINS CO., Newark, New York State

Mention The Review when you write.

WELLER'S PERENNIALS

With that wonderful Root System

READY NOW

WELLER NURSERIES CO., Inc.
HOLLAND, MICH.

Mention The Review when you write.

HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegias, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON

Hardy Plant and Pansy Farm. BARABOO, WIS.

ROSES and PEONIES

Special Prices on Orders Booked
before November 10
ASK FOR LISTS

American Rose & Plant Co.
SPRINGFIELD, OHIO

Mention The Review when you write.

NURSERY STOCK

for

FLORISTS' TRADE

Field Grown Roses our Specialty

Budded and Own Root

Write for our Wholesale Trade List

W. & T. SMITH CO.

Geneva, N. Y.

Mention The Review when you write.

ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND

THE AUDUBON NURSERY

WILMINGTON, N. C.

H. VERZAAL, Prop.

Mention The Review when you write.

west of the new zoölogical gardens in Riverside. It consists of a wide valley, through which runs the east fork of the Du Page river, bounded by hills wooded with splendid specimens of native trees and shrubs.

"The Kew Gardens in London, the Jardin des Plantes in Paris, the Tervuera in Brussels, the Arnold Arboretum at Boston, and Shaw's garden in St. Louis have been carefully studied and their desirable features will be incorporated in the new arboretum."

"I have cherished the plan for a long time," said Mr. Morton. "I shall endow the arboretum, so that it always will be able to carry on the work planned for it. Work on the project has been going on for some time, and already 40,000 evergreens have been transplanted. I expect it to be open to the public inside of two years."

LICENSING TREE DOCTORS.

In former years solicitors have canvassed Connecticut with all sorts of schemes for the protection of trees. A good proportion of these schemes were

REGARDING PRISCILLA!

The Montgomery Company and A. N. Pierson, Inc., believing that Priscilla would make good as a forcing rose and having no desire to sell to the rose growers of America a rose inferior to those varieties already in commerce, placed Priscilla with the best rose growers of the country for trial.

On this date, November 10th, there has been expressed by those who handle it and who are growing it, the opinion that the color is not satisfactory and that the flower lacks substance to such an extent that Priscilla will not be a desirable rose to grow. It is regretted by ourselves as introducers of roses that this is the case, but we feel more satisfaction than regret, due to the fact that the general test given Priscilla has disclosed this weakness, which might have been overlooked were the rose not placed in the hands of this unprejudiced jury of rose men.

Priscilla will not be offered to the trade and is hereby formally withdrawn from sale. Over 150,000 have been sold in advance, but these orders are hereby canceled. Both The Montgomery Company and A. N. Pierson, Inc., are satisfied that the judgment on Priscilla is fair and that honesty of purpose and fairness of business methods justify this withdrawal of Priscilla.

Signed { A. N. PIERSON, Inc., Cromwell, Conn.
THE MONTGOMERY COMPANY, Hadley, Mass.

Mention The Review when you write.

useless and harmful. Some of the men exploiting them were irresponsible or worse, and many an owner was duped and swindled by them. There are reputable and intelligent men in this work, but the whole business fell into disrepute because of the so-called "tree fakers."

In order to remedy this evil, the general assembly of Connecticut enacted a law in 1919 providing that no person, firm or corporation shall advertise, solicit or contract to improve the condition of trees or to protect them from damage by diseases or insects unless they have first secured a state certificate showing that they are qualified for such work. The entomologist, botanist and forester of the Agricultural Experiment Station, at New Haven, were named to constitute a board to examine and issue certificates and make all needed regulations. The law provided further that anyone may do such work on his own premises or that of his employer or in the town of which he is a legal resident.

A valuable bulletin has just been issued by the Connecticut Agricultural Experiment Station, at New Haven, giving a list of firms receiving certificates and a program of an institute conducted for the instruction of tree workers and other valuable data for tree surgeons.
C. B. M.

PINE RUST IN PENNSYLVANIA.

For the first time since the white pine blister rust was discovered in America, infections on currant and gooseberry bushes were found this fall in Pennsylvania. The original discovery was made by a United States Department of Agriculture blister rust investigator in Wayne county. The significance of this discovery lies in the fact that white pine blister rust is spread from pine to pine only through the medium of currant or gooseberry bushes. While some blister rust has been found on planted pines in Pennsylvania, they were

SPECIAL OFFER of CHOICE STOCK

Now ready for shipment, the following choice and rare items in Evergreens, etc., in sizes for growing on:

| | | Inch | 100 | 1000 |
|---|---|-------|---------|----------|
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 | 6-8 | \$ 6.50 | \$ 50.00 |
| 4000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 | 8-10 | 7.50 | 62.50 |
| 5000 Biota Orientalis (Chinese Arbor Vitae)..... | x | 10-12 | 8.00 | 75.00 |
| 2000 Buxus Sempervirens (Bush Boxwood)..... | x | 6-8 | 20.00 | 190.00 |
| 4500 Cedrus Atlantica Argentea, bright silver foliage..... | 0 | 2-4 | 9.00 | 80.00 |
| 4000 Cedrus Libani (Cedar of Lebanon), this is pyramidal form and dark green color..... | 0 | 2-4 | 9.00 | 80.00 |
| 700 Evonymus Radicans Acutus, good vine for ground cover..... | x | 12-15 | 15.00 | 140.00 |
| 700 Evonymus Vegetus, fine for walls, bright red berries in winter | x | 8-10 | 8.50 | 70.00 |
| 4500 Ginkgo Biloba (Maidenhair Tree)..... | 0 | 10-12 | 8.00 | 70.00 |
| 1000 Juniperus Communis (English Juniper), a good Juniper for the South | 0 | 8-10 | 6.50 | 55.00 |
| 350 Pinus Excelsa (Bhotan Pine), best Pine for the South..... | 0 | 2-4 | 10.00 | .... |
| 300 Retinospora Filifera, dark green..... | x | 6-8 | 22.50 | 215.00 |
| 700 Retinospora Plumosa Aurea, golden..... | x | 6-8 | 25.00 | 240.00 |
| 700 Retinospora Squarrosa Veitchii, blue..... | x | 6-8 | 30.00 | 290.00 |
| 250 Thuja Plicata, giant western Arbor Vitae..... | x | 6-8 | 20.00 | .... |
| 750 Clematis Paniculata | 0 | 1 yr. | 4.00 | 30.00 |
| 2000 Crataegus Mollis (Scarlet Thorn)..... | 0 | 10-12 | 8.50 | 70.00 |
| 7000 Ligustrum Lucidum, wax leaf Evergreen Privet..... | 0 | 6-8 | 5.00 | 35.00 |
| 4000 Prunus Davidiana (Chinese Fl. Peach), recommended as an excellent understock for all stone fruits..... | 0 | 10-12 | 4.50 | 35.00 |
| 2500 Rosa Canina, excellent understock, No. 1 grade..... | 0 | 12-18 | 2.75 | 17.50 |

Each x indicates one transplanting; 0 indicates never transplanted. Fifty of same variety and size at the 100 rate; 500 at the 1000 rate.

Right now we are booking orders on this stock for immediate or later shipment. Samples of any of the above gladly sent on request. Send for complete catalogue.

THE D. HILL NURSERY CO., Inc., BOX 403 DUNDEE, ILL.
EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

JULIUS ROEHRS CO.
RUTHERFORD, N.J.

ORCHIDS, PALMS
and plants of every variety.

PEONIES

Send for our Special Price List showing best sorts, with each color in the order of blooming.

PETERSON NURSERY
30 N. La Salle Street, CHICAGO, ILL.

Bobbink & Atkins
NURSEYMEN
FLORISTS and PLANTERS
RUTHERFORD, NEW JERSEY

The Wayside Gardens Co.
GROWERS OF HARDY PLANTS
Shrubs, Bulbs and Seeds
MENTOR, OHIO

NOW IS THE TIME TO ORDER CANNAS TO PREPARE for SPRING BEDDING PLANTS

Place your order with us now for delivery in January or February. We will then send you fresh cut two to three-eye divisions.

If you start them up then each thousand roots should make at least 2000 plants, which if kept moving make magnificent 4 and 5-inch pot plants by planting out time.

There are no more effective bedding plants and few, if any, more profitable to grow.

The subjoined list contains the names of free, large flowering, vigorous growers, any of which will please you and your customers.

Order now and say when you want them shipped to you.

Price \$5.00 per 100, \$40.00 per 1000

EXCEPT WHERE OTHERWISE NOTED

BEACON—Free flowering dwarf, bright red.

CHEERFULNESS—Beautiful variegated, orange and scarlet with golden border. The florets are medium sized, but very freely produced.

CITY OF PORTLAND—A wonderfully attractive rose-pink. Excellent upright habit and free flowering. \$15.00 per 100, \$125.00 per 1000.

DR. E. ACKERKNECHT—The bronze foliage blends pleasingly with the carmine rose trusses. Vigorous and free.

DUKE OF MARLBOROUGH—An old favorite with deep crimson flowers.

EUREKA—The best white Canna. A very strong grower, blooming freely. The flowers are large and become pure white in the full sun. \$8.00 per 100, \$75.00 per 1000.

FANAL—Exceedingly free flowering deep bright red. A most effective bedder.

FEUERMEER—Another excellent old sort with a profusion of dazzling orange-scarlet flowers.

GAIETY—Wonderfully effective. Deep orange suffused with scarlet and bordered with yellow. A brilliant bedder.

GOLDEN GATE—Vigorous and free. A unique combination of yellow and golden shades, blending into rose as the flower matures. \$6.00 per 100, \$50.00 per 1000.

HUNGARIA—There is a quiet refinement about this delicate rose-pink Canna that charms everyone and has made it one of the most popular. \$8.00 per 100, \$75.00 per 1000.

KING HUMBERT—The most popular Canna of this generation. The large orange-scarlet flowers and particularly the very deep bronze foliage make it one of the most useful.

LOUIS REVERCHON—The flowers are brighter and more freely produced than on King Humbert, while the foliage is a greenish bronze.

MRS. ALFRED CONARD—Magnificent trusses of large salmon-pink flowers. Unique and very ornamental. The stock of this variety is very scarce. We have a limited quantity and advise early ordering. \$15.00 per 100.

MRS. KARL KELSEY—A tall, majestic, vigorous grower surmounted by great trusses of large orchid type flowers. Orange-scarlet streaked and mottled with rose.

RICHARD WALLACE—A well known pure yellow.

THE GEM—A seedling of Hungaria, more vigorous, with a profusion of large cream colored flowers dotted with carmine. Very unusual and attractive. \$7.00 per 100, \$60.00 per 1000.

THE PRESIDENT—The greatest red Canna in commerce. Very heavy, vigorous growths surmounted by great trusses of immense florets of bright scarlet. We heartily endorse this as the greatest Canna introduction of recent years. \$8.00 per 100, \$75.00 per 1000.

WYOMING—We know of no other Canna as effective as this for large plantings. A giant in growth. Extremely vigorous, with its deep bronze foliage as an ideal background for large, bright orange colored flowers of the orchid type. It makes an ideal subject.

YELLOW KING HUMBERT—A sport from King Humbert, to which it occasionally reverts. Green foliage with yellow flowers dotted with scarlet. \$8.00 per 100, \$75.00 per 1000.

We have good stocks of many other varieties, prices on which will be quoted on application.

Order now for delivery in January and February.

HENRY A. DREER

714-716 Chestnut Street

PHILADELPHIA, PA.

These prices are intended for the trade only.

brought in from Europe in a diseased condition. These infected trees were destroyed before currant and gooseberry leaves became diseased, thus eliminating the danger of the blister rust attacking healthy pines.

Extensive work has been done in New

England and northern New York the past summer to organize movements for eradication of the death-dealing bushes within 300 yards of white-pine trees and stands. Such work protects the trees from the disease for a period of years, but both wild and cultivated currant

and gooseberry bushes must be destroyed within the 300-yard zone. Owners of fine stands of white pine often have been reluctant to believe danger exists through the proximity of the bushes, but once demonstration has been made, they become active in rooting out

the offending shrubs. Infestations as high as forty-six per cent of the pines have been found on some properties in New England and New York. White pine is well recognized as one of the most profitable crops that can be grown on the poorer soils of the northeastern states.

PAINESVILLE, O.

This vicinity was given a touch of winter weather November 11, 12 and 13. The ground was covered with snow and a freezing temperature prevailed. However, winter is not here yet and the good old Indian summer is to come.

E. B. George, of the Storrs & Harrison Co., says that there has been an exceptionally heavy demand for peonies, iris, phlox and shrubs this season. Bulbs have also sold well.

The slogan, "City of Flowers and Home of the World's Largest Nurseries," is already being used by some of the local business men in their advertising.

T. R. Norman & Sons shipped a carload of nursery stock to the Jackson & Perkins Co., Newark, N. Y., November 12.

Joseph F. Martin reports business good and is making preparations to stock up his large tract of land just purchased.

W. B. Cole is building two large greenhouses adjoining his new storage cellar and packing house. The greenhouses are to be used for propagating purposes exclusively.

Thomas Lynch, indoor rose grower for the Storrs & Harrison Co., has had a highly successful season in this line.

Kallay Bros. are having a prosperous season in the seed and landscape business.

R. A. Cawley has a fine display of hardy chrysanthemums. Mr. Cawley has a variety of almost every species of plant grown in this vicinity.

Thomas J. Murphy has had an excellent sale, this fall, of perennials, shrubs, etc.

T. J. M.

Alton, Ill.—P. J. Newman, who has taken charge of the Oakwood Fruit Farm, will grow outdoor flowers for the trade next spring and summer and will build a greenhouse as soon as circumstances permit.

Newark, N. J.—George Penek, 185 Market street, has leased the rear of the store at 726 Broad street, owned by the National Drug Co. This property is directly opposite the central market and has a frontage on Market place of about thirty-one feet. Mr. Penek will open his new market shop in this store after alterations and improvements now under way are completed.

Abundance of Stock Now Ready

| | | |
|--|--------|---------|
| 2 1/4-inch Asparagus Plumosus and Sprengerii..... | 100 | 1000 |
| 4 -inch Asparagus Sprengerii | \$5.00 | \$45.00 |
| 2 1/4-inch Calendulas, Orange King and Prince of Orange | 8.50 | 80.00 |
| 2 1/4-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow | 4.50 | 40.00 |
| 3 -inch Dracaena Indivisa | 5.00 | 45.00 |
| 4 -inch Stevia, dwarf or tall..... | 8.00 | 45.00 |
| 2 1/4-inch Double Alyssum..... | 7.50 | 70.00 |
| 4 -inch Calla Lilies | 4.00 | 35.00 |
| 4 -inch Ferns, 6 varieties | 20.00 | ..... |
| 4 -inch Ferns, 6 varieties | 25.00 | ..... |
| Viola Variegata, large field grown .. | 10 00 | 95.00 |

Mail your orders today. Will ship when you are ready. Correspondence solicited.

ALONZO J. BRYAN, Wholesale Florist, Washington, NEW JERSEY

Mention The Review when you write.

STANDARD MUMS

ROOTED CUTTINGS Per 1000

| | |
|-----------------------------|---------|
| SEIDEWITZ, white..... | \$45.00 |
| SEIDEWITZ, pink | 40.00 |
| THANKSGIVING PINK..... | 50.00 |
| HARVARD, maroon | 35.00 |
| MAJOR BONNAFFON..... | 35.00 |
| CORPORAL PIPER, yellow..... | 45.00 |
| WELLS' LATE PINK..... | 35.00 |

POMPONS

ROOTED CUTTINGS Per 1000

| | |
|-------------------------------------|---------|
| MRS. HENRY VINCENT, fawn color..... | \$40.00 |
| SOURCE D'OR, bronze | 40.00 |
| SUNSHINE, yellow anemone..... | 40.00 |

HANS JEPSEN, Maywood, Ill.

French Hydrangeas

FOR EASTER AND MEMORIAL DAY

We have this year the finest lot of Hydrangeas specially prepared for forcing that we have ever succeeded in producing.

We still have for sale a splendid lot of plants established in 6-inch pots with 5 to 10 leads at \$60.00 per 100.

[7-inch pots, 10 to 15 leads, elegant stock at \$75.00 per 100.

Our assortment embraces only the most satisfactory forcing varieties.

We can still supply limited quantities in a restricted assortment in:

3-in. pots, 15c each—4-in. pots, 25c each—5-in. pots, 40c each

The best quality and assortment exists, however, in 6-inch and 7-inch sizes.

We suggest early ordering. We are prepared to hold plants wanted for Memorial day forcing until after Christmas if orders are placed now.

HENRY A. DREER

714-716 Chestnut St., Philadelphia, Pa.

The Above Prices are Intended for the Trade Only.

Mention The Review when you write.

Chrysanthemums and Roses
OUR SPECIALTY

Write us about anything you want in this line.

CHAS. H. TÖTTY CO., MADISON, NEW JERSEY

Standard
and Novelty Roses

Write for prices and description.

THE JOSEPH H. HILL CO., Richmond, Ind.

YOU WHO HAVE SEEN THE NEW POMPON NEW YORK

have recognized something that is better than anything among the older named varieties. It is a seller on the market and is well deserving of the Silver Medal awarded it at the Museum of Natural History Show. Following New York and a sister to it is

LOUISE DAVENPORT

There is more bronze and less yellow in its color. There is a wonderful similarity between the two and Louise Davenport follows New York by nearly two weeks in season.

SARAH TOWNSEND

Another Hilda Canning seedling and a sister to both New York and Louise Davenport. Very similar in color and form. Will be offered for 1922. Sarah Townsend will be ready to cut November 20th.

These three bronze button Pompons will give a continuous supply of this type from November 1st until December 1st. You need all three to cover the month properly.

NOVEMBER GOLD

The finest of all the yellow sorts will also be offered this season.

**We believe these four Pompons to be the best of their type.
The price will be \$15.00 per 100, \$140.00 per 1000 for cuttings.**

A. N. PIERSON, Inc., CROMWELL, CONN.

Mention The Review when you write.

Kentia Forsteriana Combinations

5-inch\$ 1.50
6-inch 3.00
In tubs\$7.50 to 25.00

Arecas

8-inch Combinations\$10.00

Cibotiums

10-inch\$10.00

Pandanus Veitchii

4-inch\$0.50
5-inch 1.25
6-inch 2.50
7-inch 3.00

Rubbers

4-inch\$0.40
5-inch 50c and .75

Ferns

All Kinds

4-inch\$0.35
5-inch50
6-inch75
7-inch 1.00
8-inch 1.50

Cherries, Poinsettias, Cyclamen, Begonia
Cincinnati, Primulas, Crotons,
Oranges for Christmas.

Send for prices.

JOHN BADER CO.
Mt. Troy, N. S., PITTSBURGH, PA.

Mention The Review when you write.

Seasonable Stock

Asparagus Sprengeri
1½-inch.....\$3.50 per 100, \$30.00 per 1000
2½-inch..... 5.00 per 100, 45.00 per 1000
Heavy 4-inch..... 15.00 per 100
Heavy 5-inch..... 25.00 per 100
Bougainvillea Glabra Sanderiana
2½-inch.....\$10.00 per 100
3-inch..... 20.00 per 100
5-inch.....\$ 75.00 per 100 Specimens
6-inch..... 100.00 per 100 Specimens
Begonias, large-leaved, in variety
2½-inch.....\$8.00 per 100
Begonia Manicata Aurea
2½-inch.....\$12.00 per 100
3-inch..... 20.00 per 100
Cineraria Dwarf Hybrids
2½-inch.....\$5.00 per 100, \$45.00 per 1000
Evonymus Argentea, grand for dishes
3-inch.....\$20.00 per 100, \$150.00 per 1000
Fern Dish Ferns, best varieties
2½-inch.....\$5.00 per 100, \$40.00 per 1000
Genista Racemosa, well trimmed
4-inch.....\$20.00 per 100
Hydrangeas, good French varieties
2½-inch.....\$6.50 per 100, \$60.00 per 1000
4-inch..... 20.00 per 100
Hydrangeas, good French varieties, heavy field-grown specimens
8 to 10 shoots, fine for specimen tubs.....\$7.00 per dozen, \$50.00 per 100
Lantanas, best dwarf, Craigi, Jacob Schulz and Michael Schmidt
.....\$5.00 per 100, \$45.00 per 1000

THE STORRS & HARRISON CO.
PAINESVILLE, OHIO

Mention The Review when you write.

Strout's
INC.

BIDDEFORD, MAINE

CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine.....\$120.00 per 1000
White Delight..... 100.00 per 1000

JANUARY DELIVERY

Ferns, Pandanus Veitchii,
Cyclamen, Dracaenas

are our quantity stocks. Write us about
any plants you need.

MACAW BROS.
Delaware County, NORWOOD, PA.

FLOWER GROWERS MEET.

The Youngstown branch of the Ohio National Flower Growers' Association held a meeting, November 9, in the Y. M. C. A., at Youngstown, O., with a large attendance of members from the following places: Youngstown, Newton Falls, Warren, Girard, Salem, Columbiana, Greenford, Hubbard and New Castle, Pa.

Dinner was served at 6:30 p. m. The dining room was decorated with chrysanthemums of the Yellow Turner and Laura Pocket varieties and the tables with begonias grown by Schmidt & Meine, of Youngstown, O.

Immediately after dinner, business was transacted and it was unanimously decided to include, as associate members, retail florists and affiliated tradesmen. Associate members will not vote on matters pertaining to the state or national growers' association. It was also decided to meet the second Tuesday of each month. At the next meeting, December 13, new officers will be elected.

By the courtesy of the Joseph G. Hill Co., of Richmond, Ind., there was exhibited a vase of the new white rose, Angelus, which attracted much attention and was highly admired by all present. A committee voted this rose a certificate of merit.

After all business was concluded the state president of the growers' association, Carl Hagenburger, of Mentor, O., was introduced as the speaker of the evening. Mr. Hagenburger gave an outline of the history of the association from its beginning to the present. He then spoke on the different methods of advertising and strongly urged national cooperative advertising of "Say It with Flowers." He also told of his trip to Toronto to the F. T. D. meeting and of the good the F. T. D. was doing, which was exceedingly interesting. At the close of this speech a rising vote of thanks was given Mr. Hagenburger.

John Williams, Sec'y.

Salina, Kan.—Edward Tatro, who used to be in business at Abilene, Kan., is erecting a greenhouse here. He plans to enter the trade again.

CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

PHOENIX RECLINATA

2½-in., extra large, \$8.00 per 100.

HUGH M. MATHESON

418 S. W. Second Avenue
MIAMI :: :: FLORIDA

**ARE YOU INTERESTED IN
HEATHER
FOR****CHRISTMAS?**

If so, communicate with yours truly.

A. L. MILLER, Jamaica, N. Y.

BEGONIAS

Luminosa, Prima Donna and Gloire de Chatelaine.

We offer for immediate shipment an excellent stock of Begonias; the 3-inch can easily be made into good 4-inch plants by Christmas.

2-inch...\$3.00 per 100; \$27.50 per 1000. 3-inch...\$6.00 per 100; \$50.00 per 1000

PALMS—Well balanced, clean stock

KENTIA BELMOREANA, single plants

4-inch\$ 6.00 per dozen 7-inch tubs.....\$4.00 each

5-inch 18.00 per dozen 8-inch 6.00 each

6-inch 30.00 per dozen

KENTIA FORSTERIANA, made up plants

7-inch tubs.....\$4.00 each 8-inch tubs.....\$8.00 each

FERNS—Boston, Scottii and Holly

Good, stocky, clean stock, ready for a shift. Will be shipped without pots and will require a larger size to be potted in when received.

4-inch..\$3.60 per dozen; \$25.00 per 100. 5-inch..\$5.40 per dozen; \$40.00 per 100

6-inch\$8.00 per dozen; \$60.00 per 100

Macawii, Whitmanii and Norwood. Listed in our price list. Palms and Ferns shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

TABLE FERNS

Assorted Table Ferns, including Holly.....3-inch, \$1.50 per doz.; \$6.00 per 100

MISCELLANEOUS STOCK FOR GROWING ON

2-inch\$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000

3-inch75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

Ageratum, six sorts

Alternantheras, eight sorts

Alyssum, Double Dwarf and Giant

Coleus, sixteen distinct sorts

Hardy English Ivy, extra strong

Heliotrope, Chieftain, Mme. Bruant
and Mme. Blonay

Lemon Verbenas.

Lantanas, four varieties

Moonvines, white and blue

Petunias, double, single and Rosy
Morn.

Parlor Ivy, for hanging baskets

Swainsonas, white

November Price List (Ready.)

R. Vincent, Jr., & Sons Co.
White Marsh, Maryland

Mention The Review when you write.

BOSTON FERNS

Bushy, clean, well finished stock, 5-inch at 40c each

ASPARAGUS PLUMOSUS

Strong, bushy, 5-inch at 35c each

DAVIS FLORAL CO.

WHOLESALE FLORISTS

Davenport,

Iowa

Mention The Review when you write.

CHAS. D. BALL

GROWER OF

PALMS, ETC.

Holmesburg, Philadelphia, Pa.

Mention The Review when you write.

ORCHIDS

We grow and sell Orchids only. Can furnish you with anything in this line.

If you intend investing in Orchids, do so now while prices are low.

Special lists on application.

LAGER & HURRELL, Summit, New Jersey

Mention The Review when you write.

CARNATIONS

F. Dorner & Sons Co.,
LAFAYETTE, IND.

Mention The Review when you write.

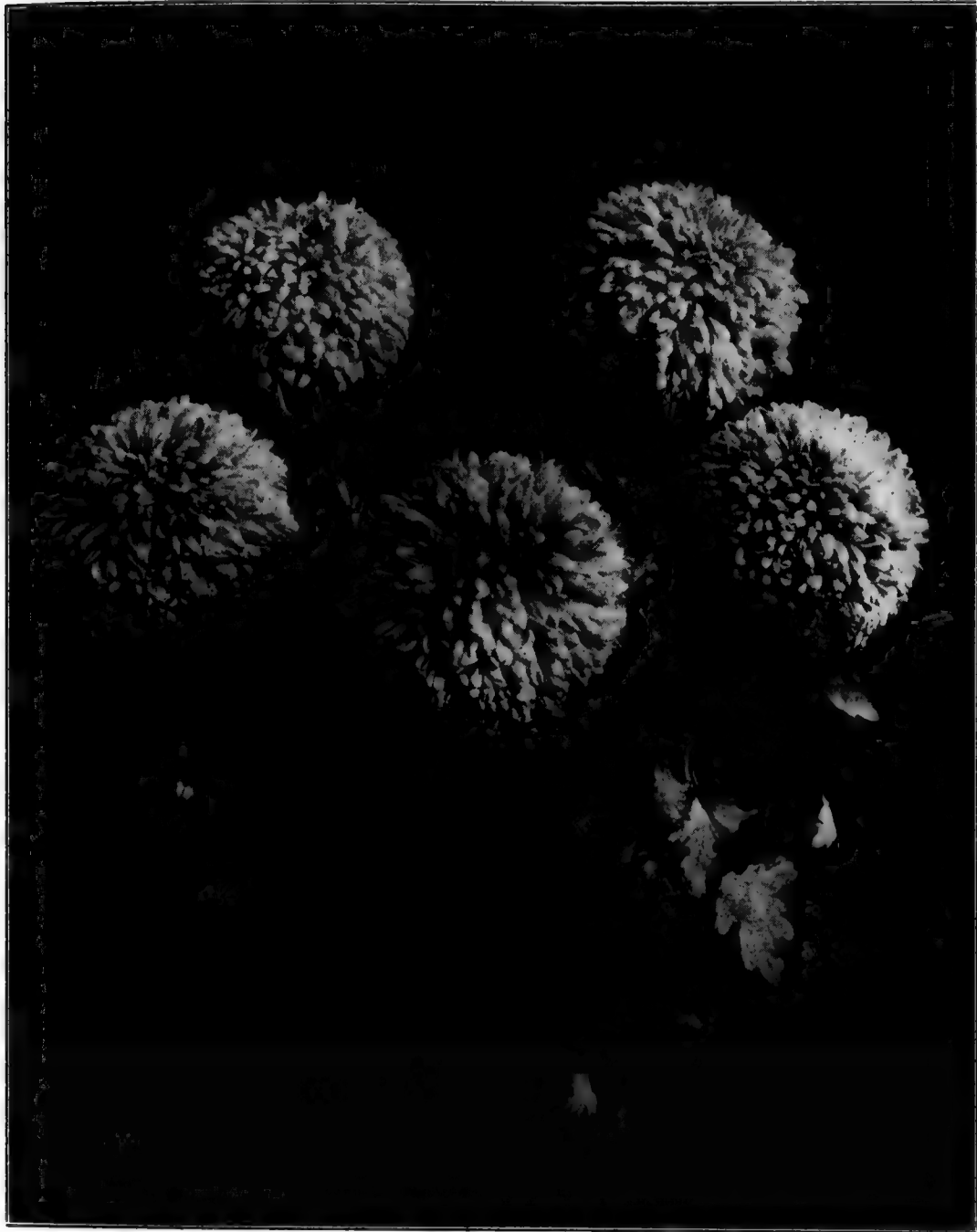
"Plantlife"

Trade-mark Reg. U. S. Pat. Off.

Makes House Plants Grow

R. H. HOOVER LABORATORIES, Inc.
FREEPORT, ILL.

Mention The Review when you write.



Thanksgiving Pink

What are you growing in pink for Thanksgiving Day?

We sold thousands of young plants of our "Thanksgiving Pink" last spring, and the growers who stocked up with it have the problem solved for them. Reports from all around indicate that it is "making good."

We planted several thousand young plants in the field last spring. These have been lifted and planted inside for propagating. We are booking orders now for early spring delivery and will be able to supply it in large quantity. If you grow mums you need this one. Let us book your order now, while the need of it is fresh in your mind.

\$ 15.00 per 100
100.00 per 1000

Baur & Steinkamp,
3800 Rookwood Ave.
INDIANAPOLIS, IND.

FERNS

POT-GROWN STOCK

2 1/4-inch.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Boston..... | \$ 8.00 | \$55.00 |
| Roosevelt..... | 8.00 | 55.00 |
| Whitmanii..... | 6.00 | 55.00 |
| Whitmanii Comp... | 6.00 | 55.00 |
| Verona..... | 6.00 | 55.00 |
| Macawii..... | 10.00 | 95.00 |

Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

Nephrolepis Victoria (The Victory Fern). A beautiful, new, crested form of Teddy, Jr. nice plants, 3 1/4-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

Nephrolepis Elegantissima. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Elegantissima Compacta. 3 1/4-inch, 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Muscosa. Nice plants, 2 1/4-inch pots, \$12.00 per 100; 3 1/2-inch, 35c to 50c each; 6-inch, 75c each; 6-inch, \$1.00 each.

Nephrolepis Harrisii, 10-in., \$5.00 to \$7.50 each.

Nephrolepis Dwarf Boston, 3 1/4-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

ROSES

Hadley, F. W. Dunlop and Hoosier Beauty, own-root, nice plants, 3 1/4-inch pots, \$30.00 per 100.

Double White Killarney, White Ophelia, Ophelia and Sylvia, grafted, nice plants, 3 1/4-inch pots, \$40.00 per 100.

English Ivy. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

Poinsettias. Nice plants, 2 1/4-inch pots, \$12.00 per 100.

Packing added extra at cost.

F. R. PIERSON, Tarrytown, N. Y.

Joseph Heacock Company

Wyncote, Pa.

Palms and Cibotiums

See Classified advertisements

ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100

ASCHMANN BROS.,

Second and Bristol Sts. and Rising Sun Ave.,
PHILADELPHIA, PA.

Primula Obconica

—The Strain that Leads—

J. L. Schiller, Toledo, O.

New Coleus Harding

HARDING COLEUS is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

HARDING COLEUS makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

HARDING COLEUS, for outside bedding and porch boxes, cannot be beaten.

Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

LOUIS HAHN & SON, R. F. D. 4, Box 75, Millvale Branch, North Side, **Pittsburgh, Pa.**

Mention The Review when you write.

INDIANAPOLIS, IND.

The Market.

Flowers continue to be greatly in excess of the demand. As is usual at this time of year, stock is plentiful and, since the demand is slow, the stock accumulates on the market. Chrysanthemums of all varieties are numerous. Spray and pompon varieties sell more readily than large varieties. The former range from 50 cents to \$2 per bunch. Large types are not bringing the price of previous years. Good blooms are bringing from \$2 to \$5 per dozen. Good Betsy Ross are bringing \$5 per dozen. The average price on Turner is from \$4 to \$6 per dozen, although some extra fine ones bring \$7.50 per dozen.

Roses are plentiful at from \$4 per hundred up. Sales have been slow. Carnations have dropped in price to \$2.50 to \$4 per hundred. Laddie brings \$5 per hundred. In spite of its being chrysanthemum season, carnations have been selling well. The drop in price was recent.

Potted plants are better in variety now. Chrysanthemum plants, cherries, primroses, begonias and ferns are on display.

Business has improved over that of a week ago and the majority entertain an optimistic viewpoint. It is felt that the worst lethargy is over.

Various Notes.

A. F. J. Baur and Edward Larsen took several seedling varieties of chrysanthemums to Chicago for exhibition at the Chrysanthemum Society of America show, November 16 and 17.

Mr. Williams, of Crawfordsville, who purchased the Arno Nehrling establishment, was in the city last week.

Irwin Bertermann and Martin Nelson were in Richmond, Ind., last week, visiting the various greenhouses.

William Cluse, of Anderson, and William Roepke, of Indianapolis, were recently taken through the Scottish Rite lodge and the Shrine.

Several local florists feel that some co-operative advertisement for Thanksgiving day would be of great benefit to the trade.

E. E. T.



¶ The critical buyer compares, tests and draws his conclusions on advantages, neatness, strongness and durability. That's the reason they specify Advance Ventilating Equipment and Greenhouse Fittings.

¶ Your first step toward satisfaction is by getting our new circular and price list. Take that step this minute.

ADVANCE CO.
RICHMOND, INDIANA

Mention The Review when you write.

SPECIAL OFFER

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzeii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Fragrans, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

STOCK FOR GROWING ON

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Malacoides Townsendl, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2½-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties; these will make specimen plants for Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Importer, Wholesale Grower and Shipper of Pot Plants

1904- "Colorado-Grown Plants Beat Them All" 1921

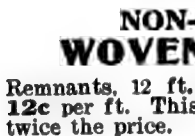
GULF CYPRESS


 **Greenhouse Materials**
Pecky Cypress Bench Lumber
GLASS

HOTBED SASH

All Kinds and Sizes
At lower than the prevailing market prices.

 **MOST PRACTICAL SHELF BRACKET**
Made for two 6-inch boards or two lines of 1-inch or 1 1/4-inch pipe, and can be clamped on 1 to 2-inch up-right pipe columns.
FLATS 12x22x4 in. with galv. straps at the ends, price 15c each.

 **NON-KINK WOVEN HOSE**
Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.

 **Metropolitan Patented BOILERS**
Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.
PIPE VALVES FITTINGS

Metropolitan Material Co.
PATENTED GREENHOUSES
1299-1323 Flushing Ave., Brooklyn, N. Y.

Mention The Review when you write.

Special in Cyclamen for immediate sales

4-in., \$25.00; 5-in., \$40.00; 6-in., \$75.00; 7-inch, \$125.00.

This is for CASH only. They have extra good flowers and are fine stock. Buy all you need for holiday trade now.

For Peppers, Primroses Poinsettias and Begonias

Write us for list and price. This offer is for one week only.


GEO. A. KUHL

Wholesale Grower Pekin, Ill.

Mention The Review when you write.

Callahan Cut-to-Fit Greenhouses
Wolf Ventilating Apparatus
T. J. Callahan Co.
12 South Canal St. — Dayton, O.

Mention The Review when you write.

 **BLAKE'S LEVER CLIP**
for Roses, Carnations, etc.; fasten stakes, cross wires, etc. They never slip, and are a great saving of both time and money.
Price\$1.75 per 1000
5000.....\$1.60 per 1000
10,000 or more..... 1.40 per 1000
F. O. B. Rochester. Samples Free.
B. S. BLAKE & SON
Melrose St., Rochester, N. Y.
Mention The Review when you write.

FINE HOLIDAY PLANTS

Attractive Prices

Our stock of blooming and decorative plants was never better; all healthy, clean and vigorous. Prudent buyers will realize the importance of early placed orders, as desirable plants are sure to be scarce later in the season. Don't wait until the last minute to order and then expect to get choice stock.

BLOOMING PLANTS

CYCLAMEN—Always the leader, over 20,000 fine plants, Red, Salmon, Pink, White and White with Eye. No restrictions as to colors, order what you want.

| Size | 4-in. | 5-in. | 6-in. | 7-in. | 8-in. |
|--------|-------|-------|--------|--------|--------|
| Prices | 40c | 65c | \$1.15 | \$1.50 | \$2.50 |
| Select | 50c | 75c | 1.35 | 2.00 | 3.50 |

BEGONIAS—Beyond question we are the largest propagators of these most desirable holiday plants in the West. All a mass of bud and bloom.

| Size | 4-in. | 5-in. | 6-in. | 7-in. | 8-in. |
|-------------------|-------|--------|--------|--------|--------|
| Lorraine Improved | 50c | 75c | \$1.00 | \$1.50 | \$2.00 |
| Cincinnati | .... | \$1.00 | .... | .... | .... |
| Melior | 75c | 1.00 | 1.50 | 2.00 | 2.75 |
| Prima Donna | 25c | 50c | .... | .... | .... |
| Luxuriosa | .... | .... | .... | .... | .... |
| Metallica | 50c | 75c | .... | .... | .... |
| Corallina | .... | .... | .... | .... | .... |
| de Lucerne | .... | 75c | .... | .... | .... |
| Otto Hacker | .... | .... | .... | .... | .... |

POINSETTIAS—Ready December 10th, good stock of this ideal Christmas plant will be none too plentiful this season. Fortunately we have never had so large a stock of finer plants.

| | | | | | |
|--------------------|---------------|---------------|---------------|---------------|------|
| Pots, single bract | 5-in., 75c | .... | .... | .... | .... |
| Pots, double bract | 5-in., \$1.00 | .... | .... | .... | .... |
| Pans, | .... | 6-in., \$1.00 | 7-in., \$1.50 | 8-in., \$2.50 | .... |

Azalea Pans—3 plants with ferns, \$2.75.

CINERARIAS—Fine, showy plants of large flowering varieties, 4-in., 25c 5-in., 50c

Make Up Pans, Small blooming plants and Ferns, 6-in., 75c; 7-in., \$1.00; 8-in., \$1.50

DECORATIVE PLANTS

| FEVERNS— | 5-in. | 6-in. | 7-in. | 8-in. | 10-in. |
|-------------------|-------|--------|--------|--------|--------|
| Boston, Whitmanii | 75c | \$1.00 | \$1.50 | \$2.50 | \$4.00 |
| Roosevelt | .... | .... | 2.00 | 3.50 | 6.00 |
| Fancy | 75c | \$1.50 | .... | .... | .... |
| Macawii | .... | .... | .... | .... | .... |

All of the above are exceptionally fine, stocky plants.

| | 2 1/4-in. | 2 1/2-in. | 3-in. | 4-in. | 5-in. | 6-in. |
|---------------------|-----------|-----------|-------|-------|-------|-------|
| Asparagus Sprengeri | .... | .... | .... | 15c | 25c | 50c |
| Asparagus Plumosus | .... | 6c | 10c | .... | .... | .... |
| Table Ferns | 8c | .... | .... | 15c | 25c | .... |

Be sure you state whether shipments are to be made in clay or paper pots. We will ship in the latter where advisable unless you distinctly state to the contrary.

PACKING WILL BE CHARGED AT COST

CUT FLOWERS

Roses, Carnations, Mums, Lilies, Valley, Freesias, Paper Whites, etc. Buy them direct from the Grower. Write for price list.

Elitch Gardens Company, Denver, Colorado

WHOLESALE FLORISTS

FLORISTS! We Want to BUY

First Quality Plants both Blooming and Foliage.

We have one of the largest and finest stores in the east—and are in position to sell much first-class stock of Potted Plants. If you have any to offer now, write us giving best wholesale prices.

If nothing now, put our name on your desk and write us when you do have. We are especially anxious to hear from growers nearby.

WALTER S. SCHELL, Inc., Quality Seeds, 10th and Market Sts., HARRISBURG, PA.

→ COAL ←

**JUST THE GRADE YOU WANT AT
JUST THE PRICE YOU
WANT TO PAY**

All the best grades from all the best fields,
specially selected for the greenhouse trade.

**POCAHONTAS, SPLINT, KENTUCKY,
HOCKING, ILLINOIS, INDIANA**

Our "Coal Trade Bulletin" explains everything
SEND FOR IT

THE GREENHOUSE COAL CO.

1976 Transportation Bldg., Chicago, Ill.

Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

A LEAKING BOILER.

I have a sectional boiler and when I take the screw out at the door, the boiler leaks about a drop an hour. The leaking stops as soon as I put the screw in again. Now, I am using about from six to twelve pounds of steam. Is there any danger of the screw's blowing out at this pressure? Would it be advisable to get a new front section?

S. B.—O.

It is judged that there is some error in the statement regarding the leak, since, if the leak is only one drop in one hour, it would quickly "take up." Even though the leak were as much as one gallon in one hour, unless there is a crack in the casting, which would be likely to weaken the boiler, it could not result in an explosion, provided the water level is not allowed to drop to the danger point.

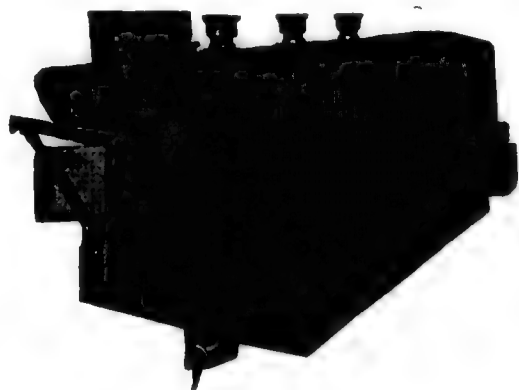
At six to ten pounds pressure per square inch, there would be little danger that the screw would be blown out, since it would not be likely to have even one square inch of surface.

FOR SHORT-SPAN RANGE.

I intend to build three short-span greenhouses, 14x100 feet. The walls will have three feet of glass and four feet of concrete. I wish to heat this range with steam to 60 degrees when the outside temperature goes down to 25 degrees below zero. The benches will be solid. What size of boiler will be necessary? Will it require a steam trap? What is the best way to run the piping?

E. M. O.—Pa.

To heat the three houses to 60 degrees when it is 25 degrees below zero, a boiler rated at thirty horsepower will be required, and, unless the returns are two feet above the water level of the boiler, it would be advisable to put in either a steam trap or a pump to return the drip water to the boiler.



For Hot Water and Steam

KROESCHELL BOILERS have a long-established reputation as being the best for greenhouse heating. No other make of boiler has ever enjoyed such widespread popularity or earned such a complete general approval.

The various types and sizes of Kroeschell Boilers for Hot Water and Steam efficiently meet the requirements for heating all styles and sizes of greenhouses in all localities. A maximum of heat is obtained with a minimum of fuel waste.

More glass is heated by Kroeschell Boilers than by any other make of boiler. Kroeschells are used in the largest and most successful establishments. After thinking of the success accomplished by Kroeschell Boilers it is only reasonable to believe that there are no better boilers for greenhouse heating.



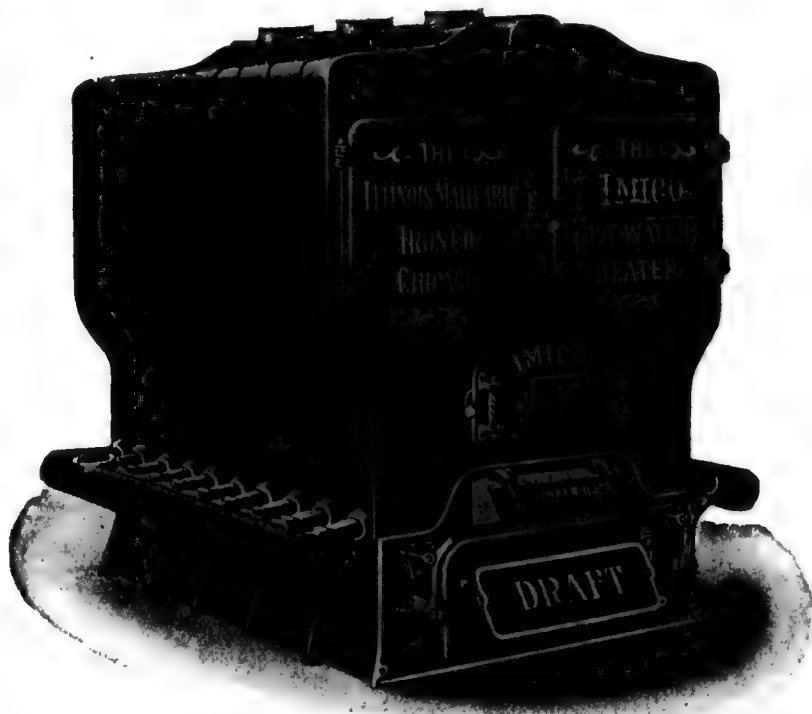
**Quick Delivery
Send Your Order
By Telegraph**

or telephone it, at our expense. Long Distance Phone, SUPERIOR 8680; ask for greenhouse department. We have a complete stock of all sizes and styles of boilers and can ship to you without delay any boilers you need. You can depend on us to get your boiler to you at once.

KROESCHELL BROS. CO.

444 W. Erie Street

CHICAGO, ILL.



IMICO HOT WATER BOILERS

**ESPECIALLY SUITED FOR
GREENHOUSE WORK**

ARE NOTED FOR COAL ECONOMY AND
GOOD RESULTS GENERALLY.

ARE CONSTRUCTED SO AS TO EXPOSE
THE GREATEST POSSIBLE HEATING
SURFACE TO THE DIRECT ACTION OF
THE FIRE, THEREBY EFFECTING A
CONSIDERABLE SAVING IN FUEL.

**ALSO MANUFACTURERS OF
A COMPLETE LINE OF**

MALLEABLE AND CAST IRON FITTINGS

WRITE FOR DESCRIPTION AND PRICES

IF YOU
BEST, SPECIFY



WANT THE
THIS BRAND

Illinois Malleable Iron Co., 1801-25 Diversey Parkway, Chicago, Ill.

Emergency Pipe Clamps repair
pipes instantly—permanently.



When you buy Emergency
Pipe Clamps in box-lots
you're taking out leak-
insurance.

Here's our net price list:

| | Each |
|-----------------|--------|
| 1-inch..... | \$0.68 |
| 1 1/4-inch..... | .81 |
| 1 1/2-inch..... | .95 |
| 2-inch..... | 1.08 |
| 3-inch..... | 1.69 |
| 4-inch..... | 2.70 |

Orders filled the day received.

Carried in stock by most
mill supply houses.

M. B. Skinner Co.
558-562 Washington Boul.
CHICAGO, :: ILLINOIS

KEEP A DAILY RECORD OF TEMPERATURES IN YOUR GREENHOUSES



**ORDER NOW
\$40.00**

Records are as important in the growing business as
in any other business. Progressive growers who
spare no effort in raising highest grade stock use
Standard Recording Thermometers and know the
great aid of keeping records of temperatures. Your
equipment is far from complete if you have no
Standard Recording Thermometer.

The actuating element of the Standard Recording
Thermometer is of lamina metal, which, besides
being extremely sensitive to temperature changes,
is practically indestructible. Record charts are
furnished either daily or weekly, and the whole
mechanism is contained in an attractive metal case
fitted with lock and key, which insures the record
from being tampered with.

The clock movement is of extremely high grade;
everything about the instrument is up to the high-
est possible standard of manufacture.

STANDARD THERMOMETER COMPANY
65 Shirley Street, 75-19 BOSTON, MASS.

Mention The Review when you write.

Morehead Back-to-Boiler SYSTEM

**Points the
Way to
Economy of Fuel**

BEGIN NOW to find out about the "Morehead" System. Send right away
for the "Morehead" book for florists. In it you will find an easily understood
discussion of the boiler and condensation question from the practical
standpoint of the grower of flowers. Write for this help TODAY.

MOREHEAD MFG. CO.

Dept. "M" 299

DETROIT, MICH.

ESTABLISHED 1857
S. WILKS MFG. COMPANY
Manufacturers of
WILKS HOT WATER BOILERS
FOR GREENHOUSE HEATING
3517-3539 Shields Ave., CHICAGO, ILL.

In each house, run a 2-inch flow pipe about two feet below the ridge, giving it a slight downward slope. Under each of the side benches, or on the side walls in each house, run a coil of five 1 1/4-inch return pipes.

While the above is an estimate of radiation for 25 degrees below zero, it is thought that the scheme will answer if it is planned for 15 degrees below, and for this temperature only eight returns will be needed in each house.

CHIMNEY DIMENSIONS.

Having installed a new hot water heating system, we are now facing the proposition of building a smokestack for a boiler which is large enough to heat 17,000 square feet of glass. The chimney is to be made of brick and will be thirty feet high, with a 21-inch flue. As it now stands, the builders are of the opinion that a 21-inch flue, increased to twenty-seven inches for the remainder of the distance above a 12-foot mark, would be correct. Would this affect the draft in any way? What are the correct dimensions for the chimney?

W. B. D.—Wis.

While the rating of the boiler in square feet of glass is given, this gives no definite idea of the capacity of the boiler, which would be better expressed in the number of square feet of radiation it will supply, because a boiler which would heat 17,000 square feet of glass to 50 degrees would not heat 10,000 square feet of glass to 70 degrees. If the boiler will handle about 3,000 square feet of radiation, a smoke pipe twenty inches in diameter and a chimney with an inside diameter of twenty-one inches would not be far from correct, although with a 30-foot stack it would probably be better to give the chimney an inside diameter of twenty-four inches. Nothing will be gained by increasing the top of the chimney to twenty-seven inches; in fact, it would be advisable to make the stack slightly smaller at the upper than at the lower end.

If one is to make an accurate estimate of the size of a chimney that will be required for a given boiler, it is of considerable assistance if the area of the grate, the width of the openings between the grate bars, and the kind of coal to be burned are known.

Under average conditions the smoke flue should be one-eighth to one-tenth the area of the grate. The ratio of the chimney to the grate should be one-sixth to one-tenth, the proportion varying with the kind of coal used.

BUILD YOUR GREENHOUSE NOW.



With prices down on all greenhouse materials, we can design and erect your greenhouse at a figure that will compel you to build now. Prompt shipment guaranteed. Stock always on hand. Put your greenhouse problems up to us. We go anywhere in the U. S. to submit plans and prices.

Metropolitan Material Co.
PATENTED GREENHOUSES

1299-1323 Flushing Ave., Brooklyn, N. Y.

Mention The Review when you write.

Cut Your Coal Bills

Leaky boiler settings are the cause of unbelievable fuel waste. All possible heat generated in your furnaces will go to the making of steam when your settings are constructed of

PLIBRICO
JOINTLESS
FURNACE LINING

Tight PLIBRICO baffles, front and back arches, side walls and bridge walls will save you from 10 to 25 per cent on your coal bills. Worth looking into, isn't it?

Send for our booklet D-46 on "Modern Furnace Building," and ask our nearest representative to call.

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities.

JOINTLESS
FIRE BRICK CO.
1134 CLAY ST. CHICAGO.

Mention The Review when you write.

It Lets the Florist Sleep

Let us tell you what one will cost delivered at your Railroad Station.

You don't have to sit up and watch a
GIBLIN GREENHOUSE BOILER

WRITE NOW

GIBLIN & CO.

UTICA, N. Y.

BOILER FLUES

We make a specialty of handling carefully selected boiler flues, 4 inches in diameter and other sizes for Retubing Boilers. Also Flues for greenhouse piping, etc.

All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

THE H. MUNSON CO.,
Est. 1898. Phone State 5463, 5464. Inc. 1921.
938 W. North Ave. Chicago

Union Grate

A Rocking Grate that Saves Coal
Write for catalogue and prices
MARTIN GRATE CO., 343 S. Dearborn St.
CHICAGO

PIPE

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

Pfaff & Kendall, Est. 1902. Newark, N. J.
Fourth St.

A GOOD BOOK FREE THE FISHER TRAP

Write for it—NOW

LOOK for our ad in Dec. 8 issue
FISHER GOVERNOR CO.
MARSHALLTOWN, IOWA.

COAL COSTS MONEY

Are you burning more than you should.

FREE ENGINEERING

We maintain a staff of Combustion Engineers who will come into your plant, look it over and if we can cut your coal bill we will tell you how we can do it. There is no obligation to buy **COKAL HAND STOKERS**. We will guarantee to save coal in your plant if it is possible to do it.

Call us up or write—

Cokal Stoker Corporation

1039 North Clark Street
Tel. Superior 7701 CHICAGO

PIPE—Second-Hand

All sizes Fittings and Boiler Tubes

Pipe cut to sketch We guarantee entire satisfaction or money refunded

Philadelphia Second-Hand Pipe Supply Co.
1003 N. 7th Street, PHILADELPHIA, PA.

PIPE AND FLUES

All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine.

JOHN GROH
1885 Clybourn Ave. CHICAGO, ILL.



CYPRESS BY TEST. SUBSTITUTES BY TALK.



Is there value to you in an endurance test of 50 years in greenhouse sash? It is reported to us that sash made of heart Cypress by a prominent greenhouse contractor in Chicago and placed in position in a greenhouse at Des Plaines, Ill., in 1868, are still doing service.

Jacob Fries, Bethlehem, Pa., has Cypress sash that have stood the racket for 30 years and are still on the job. And these are not isolated cases—they represent no more than a fair test of "The Wood Eternal" for greenhouse use.

It will serve you as well and save you the nuisance and expense of repairs and replacements.

The argument backed by such facts cannot be answered by mere talk. Ask the manufacturer or contractor who wants to give you a "substitute" for Cypress to cite you to an endurance test of 30 or 50 years to the credit of the so-called "substitute."

That is no more than a fair precaution on your part—good, ordinary business sense.

If he would meet the Cypress record with more talk, and no test, then there's a "nigger in that wood-pile." You know you would better pass up the "substitute" and stick to the real article, which is Cypress.

"PECKY" CYPRESS. You greenhouse men know how common it looks and how uncommon it lasts. The U. S. Govt. Rept. (Forest Service Bul. 95) says—"That the disease (which produces the 'peck') has been a long time preying upon Cypress timber is apparent from an examination of Cypress logs dug from alluvial deposits many feet below the present level of the Gulf of Mexico. Some of that prehistoric timber is pecky, though it has been buried during a period estimated at no less than 30,000 years. . . . The effect of the disease (known as 'Pecky') . . . is believed to act as a preservative . . . and to hinder decay."

Is 30,000 years' "hindering of decay" long enough for YOUR greenhouse?

There is no known record of rotten "Pecky." Use nothing else for benches and bench standards. It is cheap, too. A postal will do, a letter is better—either brings a booklet or two from the famous CYPRESS Pocket Library (a strictly authoritative reference work). Vol. 3 is all about "GREENHOUSES." It is FREE. Send for it. Also ask for Vol. 2, on "Pecky"—a money saver. Take no hearsay. GET THE FACTS. Then ACT. Vol. 4 is the Barn Book; Vol. 20 is "All Farm Needs Book"; Vol. 36 is the "Carpentry Book," in which a dozen hard jobs of carpentry are made easy, and Vol. 37 is the Big, New Silo Book. All contain plans for building and are profusely illustrated.

SOUTHERN CYPRESS MANUFACTURERS' ASSOCIATION
1230 POYDRAS BLDG. NEW ORLEANS, LA. (Please address nearest office) 1230 GRAHAM BLDG. JACKSONVILLE, FLA.

GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

Weeber & Race

1815 Johnson St. N. E., MINNEAPOLIS, MINN.

**SKINNER
SYSTEM**
OF IRRIGATION

Costs You Nothing

although you have to pay for it.
It costs you nothing, because

It Pays for Itself

Send for facts and figures

The Skinner Irrigation Co.

223 Water Street Troy, Ohio

Asbestfalt

(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

Metropolitan Material Co.
PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. PECKY CYPRESS, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber

WRITE FOR PRICES

ADAM SCHILLO LUMBER CO.,

Kingsbury and Weed Sts.
CHICAGO

L. D. Phones Lincoln 410 and 411

YOU

Will find all the best
offers all the time in The
Review's Classified Ads.

MILWAUKEE, WIS.**The Market.**

Last week business was fair. Stock cleaned up in good shape, especially in the better grades. Good pompons in all colors and choice single-stemmed large chrysanthemums sold out clean, but some inferior stock was sold at reduced prices to move it. There was a good supply of roses and the demand was principally for short and medium grades. Carnations are of fine quality, but the demand for pompons decreases the demand for carnations. Paper Whites, sweet peas and violets are appearing on the market in limited quantities.

Various Notes.

Near the end of last week considerable advertising was done for Armistice day, which created quite a little additional demand. It was not so noticeable, on flowers worn by individuals, as anticipated, but it stimulated a heavy demand for flowers Friday and Saturday, November 11 and 12, when about ten bodies of the soldier boys arrived from France, for whom public memorial services were held at the Auditorium, where they were all placed Saturday and Sunday. Fine large floral pieces were sent to these services. Our local florists' club made up an exceptionally fine, large wreath, which was sent over. A great many other organizations also sent flowers.

The Holton & Hunkel Co. is doing considerable altering in its new store, into which it will move December 1. Among the improvements will be the installing of a refrigerating machine.

The C. C. Pollworth Co. has taken over the Klokner Greenhouses, which come in handy at this time for the growing of hydrangeas, roses, lilies and bedding stock for the coming season.

New houses that have been built late in the season and are now being opened are: Two houses of H. A. Meyer Co., North avenue; the house of Stephen Varga, on the Blue Mound road; the two houses of J. Aumuller; the two houses of Charles F. Kitzerow, 1733 Port Washington road, and the house of Riebs Bros., of North Milwaukee, from which they are cutting stock.

Some of the Hollanders are already appearing and soliciting business for next season. P.

Granville, O.—H. S. Strickler has one greenhouse here and is now erecting another. This will be used for flowers. In the past Mr. Strickler has grown mostly lettuce, garden plants and just a few flowers.

GREENHOUSE GLASS

ALL SIZES BEST BRANDS

SHARP, PARTRIDGE & CO.
2263 Lumber Street,
CHICAGO

Mention The Review when you write.

GLASS for GREENHOUSES

Get Our Prices

JOSEPH ELIAS & CO., Inc.
LONG ISLAND CITY, N. Y.

Greenhouse Glass

BENJAMIN H. SHOEMAKER

DISTRIBUTOR OF

LIBBEY-OWENS' flat drawn Sheet Glass,
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands
produced by high-grade factories.

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

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GREENHOUSE GLASS LOW PRICES GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.

Our Service and Prices Will Save You Time and Money.
We Solicit Florists' Inquiries.

THE THROOP-MARTIN CO., COLUMBUS, OHIO

GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

Ohio Plate & Window Glass Co. 309-319 Morris St. Toledo, Ohio

DAYLITE GLASS CLEANER - QUICK - POWERFUL

Will Not Injure Paint or Putty

25 gals. or more, per gal. - \$1.00
5 to 25 gals., per gal. - 1.25
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price. F. O. B. Chicago.

ANDERSEN SPECIALTY CO.



Leaves No Greasy Surface

One gallon will clean
from 500 to 700 sq. ft.

ASK YOUR JOBBER FOR IT
or write to

6 EAST LAKE ST., CHICAGO
Phone Central 630

Retail Florists—Attention!

Every Retail Florist is asked, times without number, for something to keep house plants healthy and make them grow.

The Public Wants It — We Have It — Here It Is

ZENKE'S "NEW PLANT LIFE"

A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless.

In Chicago alone over 300 Retail Florists are selling it and sending repeat orders every month.

SPECIAL INTRODUCTORY OFFER—Cut coupon below and order today

EXCELL LABORATORIES, 4535 Ravenswood Ave., CHICAGO, ILL.

Enclosed please find check for \$10.00, for which kindly ship at once, the following:

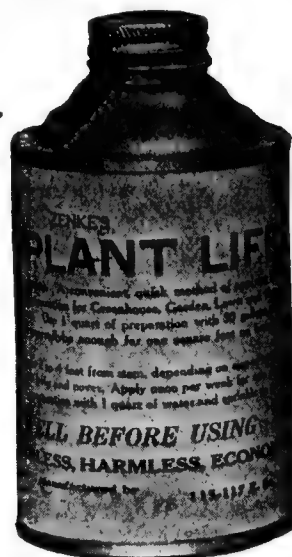
5 Doz. NEW PLANT LIFE, 1/2-pint size, @ \$2.00.....\$10.00

1 Doz. NEW PLANT LIFE, 1/2-pint size.....FREE

Also a good supply of leaflets, without charge. Retailing at 25c per can, brings \$18.00, or \$8.00 net profit.

Name.....

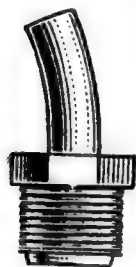
Street..... City and State.....



1/2 - pint can
Retails for . 25c

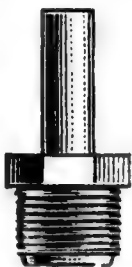
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MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



PATENTED
JUNE 7, 1921

Sample Nozzle with
full instructions mailed
on receipt of ten cents.



March Automatic Irrigator Co., Muskegon, Mich.

We manufacture a complete line of irrigator equipment.
Ask us.

Mention The Review when you write.

Greenhouse Glass

WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

"GET ACQUAINTED" WITH OUR SPECIALTIES
29-34-39-ounce Glass

AMERICAN WINDOW GLASS CO.

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

Mention The Review when you write.

Mr. Greenhouse Man!

Do your greenhouses need repairs?

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses.

So let us hear from you today.

We Can Save You Money

MIKE WINANDY, Jr., Greenhouse
Builder

Phone Sheldrake 3214

6054 Ridge Ave., CHICAGO, ILL

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BEST QUALITY

EXTRA HEAVY

PROMPT SHIPMENT

Greenhouse Glass

SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

WRITE US FOR PRICES

Baur Window Glass Co., Eaton, Indiana

Mention The Review when you write.



No loss if you
mend your split
carnations with

SUPERIOR
CARNATION
STAPLES

35c per 1000; 3000
for \$1.00, postpaid.

Wm. Schlatter & Son

12 Pynchon St.

Springfield, Mass.



BEFORE

AFTER

Mention The Review when you write.



SPLIT CARNATIONS

Easily Mended with
Pillsbury's Carnation Staples

"Best device on the
market."—Joseph Traudt.
"Could not get along with-
out them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid
L. L. Pillsbury, Galesburg, Ill

Mention The Review when you write.

MASTICA



USE IT NOW.

F.O. PIERCE CO.

P. O. Box 294
NEW YORK

Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

Lasts Longer than Putty. Easy to Apply

Mention The Review when you write.

Dreer's Peerless Glazing Points

For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

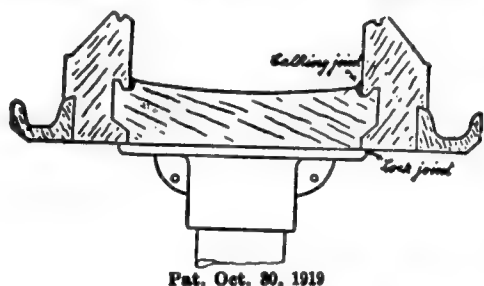
Write for samples and price.

HENRY A. DREER,
214 Chestnut Street,
Philadelphia.



Mention The Review when you write.

UP-TO-DATE GREENHOUSES



Pat. Oct. 20, 1919

must be lasting, convenient and efficient. They must be constructed in accordance with the principles which have been approved by knowledge and experience. We have been in the greenhouse manufacturing business for many years and our experience is at your disposal.

Our patent **LEAK-PROOF** locked gutter has proven a success. If you are not using the same as yet, do so on your next houses and we know we can add your name to our list of satisfied customers.

ICKES-BRAUN MILL CO.

2330 Wabansia Avenue,
GREENHOUSE MATERIAL, GREENHOUSE HARDWARE, PERMANITE, PAINT, ETC.

Near Western and North Aves.

CHICAGO, ILL.

CLEVELAND, O.

The Market.

Last week found the market flooded with mums of all kinds, including pompons. Roses were slightly scarcer, while all outdoor stock had made its exit. The trade expected business to pick up wonderfully after the outdoor stock was gone, but all were much disappointed, as there was hardly a change to be noticed. This year is exceptional. Usually at this time and during this month there is little stock of any kind to be had. Business has been slow and most of the retailers are complaining about the business. Of course there is an occasional spurt. Saturday, November 12, was the first day that business really took a jump and had some "pep" in it. It seemed like old times and all the trade is hoping it will continue.

Various Notes.

The Cleveland Horticultural Society held a flower show Thursday and Friday, November 10 and 11. J. H. Francis, gardener for F. E. Drury, received first prize for twenty-four large blooms of mums, and R. Broadfield, gardener for W. T. White, won second prize. These gentlemen received several medals in classes of pot and cut mums. The Misses Sherwin, of Windere Farm, Willoughby, were awarded several medals in pot mums. George Williams, gardener for Mrs. E. H. Baker, was awarded the silver medal for cut blooms. Fred Heyl, gardener for Charles E. Adams, won the bronze medal for cut blooms. In addition, prizes were awarded to R. P. Brydon, gardener for F. F. Prentiss; George Jacques, gardener for W. G. Mather; H. Rothhoff, gardener for W. H. Smith; W. Bruce, gardener for T. E. Borton, and A. A. Augustus.

Robert Hughes is displaying a new Ford sedan.

Martin Reukauf, of H. Bayersdorfer & Co., Philadelphia, was a visitor.

A new flower store, under the name of the Rosewood Floral Co., has been opened at 2609 Denison avenue by Henry Schumacher, formerly with Knoble Bros.

Another flower store has been opened in Lakewood by William E. Kocklaun at 15108 Detroit avenue. J. McGilly, formerly at the retail store of the J. M. Gasser Co., is managing the store.

Robert Groves, of Adams, Mass., was a visitor last week. W. A. R.

STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. **PRICES LOW, QUALITY GUARANTEED.**

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

Mention The Review when you write.

IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

WE WILL SHIP WHEN YOU ARE READY.

REMEMBER that we solved the breakage problem years ago

IONIA POTTERY CO., IONIA, MICH.

Mention The Review when you write.

COMPETITION PROVES OUR QUALITY



"MOSS AZTEC"
Ware
Azalea Pots
Hanging Baskets
Lawn Vases
Bird Baths, Etc.

THE ZANE POTTERY CO.,

HORACE C. GRAY CO. So. Zanesville, Ohio
200 Fifth Ave., New York.

Mention The Review when you write.

RED POTS

Best Materials—Skilled Labor—Uniformly
Burned—Carefully Packed.

CAMBRIDGE

NEW YORK



World's Oldest and Largest Manufacturers of

FLOWER POTS

A. H. HEWS & CO., INC.
Cambridge, Mass.

WHY WAIT TO ORDER YOUR Flower Pots?

Have them when you need them.
It's like money in the bank.

ORDER TODAY DO NOT DELAY
GET THE BEST, FROM

Missouri Pottery & Supply Co.
4219 Iowa Ave., ST. LOUIS, MO.



Samples and prices upon request.

A. W. HARRIS MFG. CO.,
101 E. Pine St. SLEEPY EYE, MINN.



The Pfaltzgraff
Pottery Co.
Florists' Pots
YORK, PA.

BIRD
NEPONSET
Waterproof Paper
FLOWER POTS
BIRD & SON, Inc.
EAST WALPOLE, MASS.



DIETSCH



Character Greenhouse Materials

For nearly forty years this house has catered continuously to the Florists' Trade of America.

Jealous care of its good name and of the quality of its construction materials has made the trademark "DIETSCH" of equal rank with "STERLING" as a mark by which established worth may be recognized.

You might as well be protected by it, for Dietsch construction material costs no more than other good material.

Estimates and Catalogue Free

Construction Materials

Hotbed Sash

Hardware, Etc.

Department B

A. DIETSCH COMPANY

2640 Sheffield Ave., CHICAGO, ILL.

Mention The Review when you write.



ORDER NOW

**St. Louis
Standard Red Pots**

All Regular Sizes

They are the best. All orders
receive prompt attention.
Prices on application.

ST. LOUIS POTTERY & MFG. CO.
5240 Northrup Ave. ST. LOUIS, MO.

Mention The Review when you write.



THOSE ROUND BOTTOM RED POTS

STANDARD POTS
AZALEA POTS
BULB PANS
HANGING BASKETS
FERNERY LININGS
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices. Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago
Phone Kildare 2726 5220-30 Norwood Park Ave.

Mention The Review when you write.

THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

W. H. Elversen Pottery Co., New Brighton, Pa.

Mention The Review when you write.



KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

KAHLER POTTERY CO. - LOUISVILLE, NEB.



DREER'S

Florist Specialties

New Brand New Style

"RIVERTON" HOSE

Furnished in lengths up to 500 feet without seam or joint.

The HOSE for the FLORIST

3/4-inch per ft., 22c

Reel of 500 ft. ... 21c

2 reels, 1000 ft. ... 20c

1/2-inch 19c

Reel of 500 ft. ... 18c

Couplings furnished free

HENRY A. DREER
714-716 Chestnut St.
PHILADELPHIA, PA.

**MILLER'S
NO-FOLD DIRT BANDS
NOW READY**

Don't buy dirt bands until you see our new ones
Write for sample.

MODERN MFG. CO.

P. O. Box 2854, 543 N. Lawrence St., Philadelphia, Pa.



Mr. Grower:

"WIRE TIE" for those Hyacinths, in fact any plant you now tie to a stake with cord. Try them. Samples free.

Wm. F. Buschardt,

6 E. Woodland Ave., ARLINGTON, MD.

Always mention the Florists' Review when writing advertisers.

GEORGE KELLER POTTERY CO.

Successors to

GEO. KELLER & SON

Manufacturers of

RED POTS

Before buying write for prices

2614-2622 Herndon Street

Near Wrightwood Avenue

CHICAGO, ILL.



Mention The Review when you write.

For all Glazing — new work, tightening leaky roofs and repairing broken glass.

EVERTITE

GLAZING CEMENT

Applied easily, quickly and economically with the new "Oh Boy" automatic glazing gun.

EVERTITE GLAZING CEMENT remains elastic at all times—forming a waterproof and airtight joint over the sashbar. It will stand the extreme expansion and contraction that a greenhouse is subject to and will not check or crack—nor will it harden. It lasts from five to ten years.

Mail us your name and address and we will send you full information.

THE EXCELLO MANUFACTURING CO., Cleveland, O.

WIZARD

BRAND

PULVERIZED SHEEP — PULVERIZED CATTLE
SHREDDED CATTLE
MANURE

Highly Concentrated
Convenient Dependable

Direct heat dried and sterilized bone dry—no weeds. The ideal manure for bench soil, potting soil or field dressing—for every crop under glass or out of doors.

Insist on WIZARD BRAND through your supply house or write us direct.

THE PULVERIZED MANURE CO., 33 Union Stock Yards, CHICAGO

OMAHA, NEB.

The Market.

The market was extremely dull last week. On no day was stock cleaned up. Mums have put a glut on the whole market. The warm, bright, clear weather has brought nearly all the mums in at once. In fact, many late growers are cutting Bonnaillon, Rager, Marigold, Chadwick, Turner and Chieftain now, leaving practically only Eaton and Golden Wedding for the late cutting. There were so many mums for sale last week that the wholesalers begged the retailers to take the mums at \$2 per dozen for the best and \$10 to \$15 per hundred for seconds. One department store put them on sale at 19 cents each. The retailer who has to buy everything is smiling and reaping his harvest, for he can get anything he wants at almost any reasonable price. Can one imagine pompons on the market at one-half cent a spray and 3 cents for the finest stock? Many of the growers are sick at heart to think that such wonderful stock must be slaughtered at the present prices.

Mums never were better. They are of good color and size and nearly all have good stems. There are unlimited quantities and colors in the pompons, at prices varying around 3 cents a spray. Mensas are just coming on and these are bringing 6 cents a spray.

Roses are falling off in crop, but the supply far exceeds the demand. Some attribute the surplus partly to the fact that many are still cutting hardy chrysanthemums and warm weather holds on too well. Short roses are plentiful at \$3 and \$4 per hundred in almost any color except white, with \$12 to \$18 per hundred for the best.

Carnations continue to be a short crop and bring \$4 and \$5 per hundred. Ward

Feed Your Mums Now

Use PREMIER BRAND POULTRY MANURE

The best feed for Mums, thoroughly heat dried and pulverized. Does not burn and will produce better flowers and more luxuriant foliage than is possible with any other fertilizer. Use as a top dressing at rate of 75 lbs. to 500 square feet of bench space.

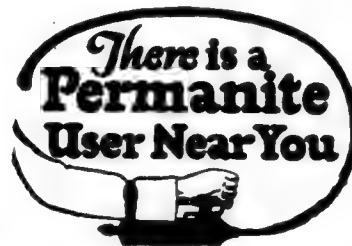
Shipped from either Kankakee, Illinois, or Buffalo, New York.

\$3.00 per 100 lbs., \$13.75 per 500 lbs., \$25.00 per 1000 lbs., \$48.00 per ton.

A. HENDERSON & CO., 166 N. Wabash Ave., CHICAGO, ILL.

Mention The Review when you write.

Write Us



For His Name

THE GARLAND COMPANY
Cleveland Ohio U.S.A.

Mention The Review when you write.

PARANOID—The perfect Glazing
Made in Black and Natural Putty Color.

Manufactured by
THE PARANOID CO., Cleveland, Ohio
The Zettitz Floral Products Co., Dayton, Ohio
Distributors

Mention The Review when you write.

If you have not seen our wonderful
JIM'S ELASTIC
write us today for free sample

The Quality Brands Company
Cleveland, Ohio.

Mention The Review when you write.

King GREENHOUSES

Semi-iron Houses

Steel Pipe Frame Houses

Flat Rafter Steel Frame Houses

We can build you any style Greenhouse
suitable for your requirements and
pocketbook.

Write for catalogue wanted

KING CONSTRUCTION COMPANY

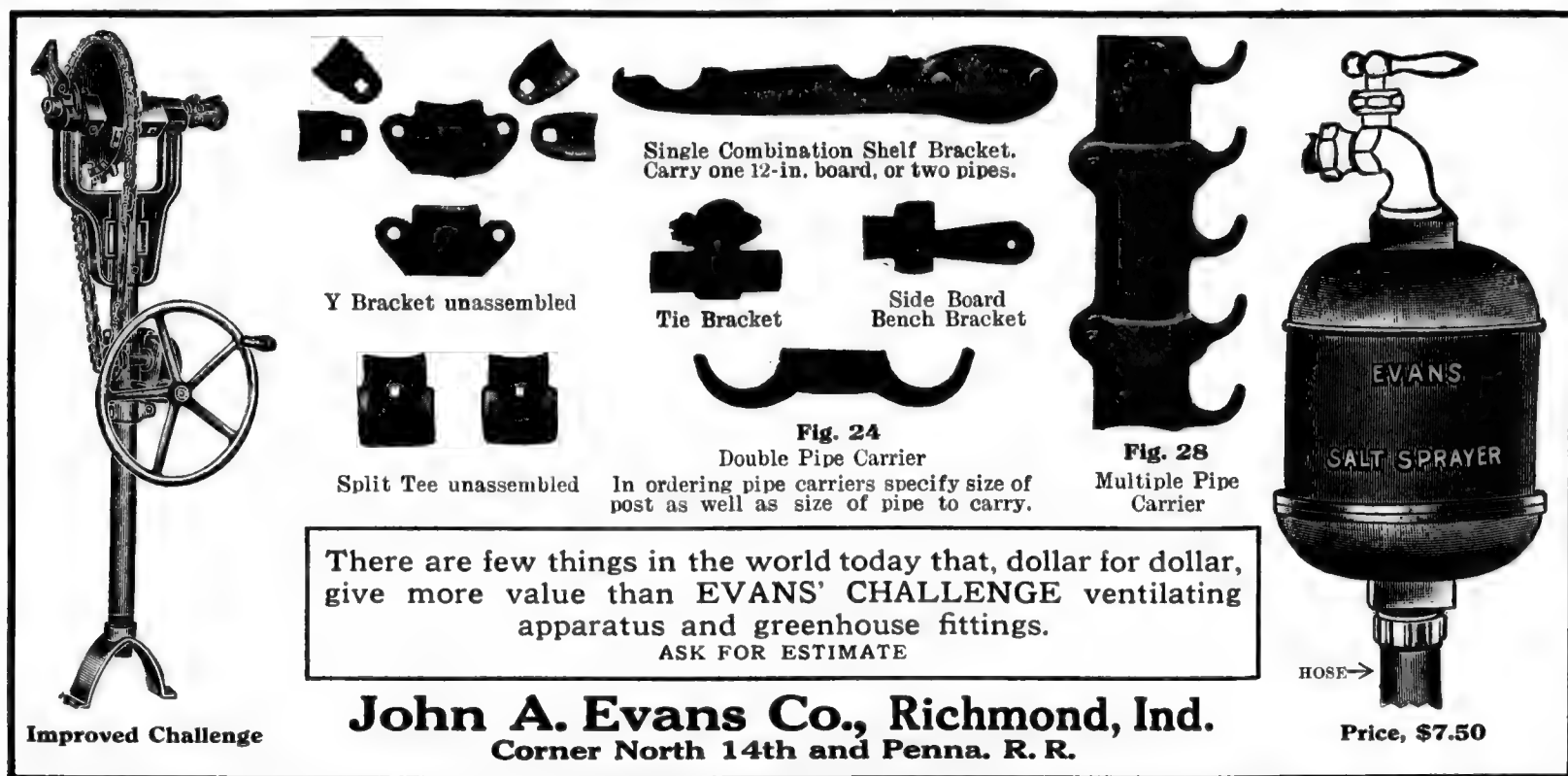
GENERAL OFFICES, NORTH TONAWANDA, N. Y.

NEW YORK CITY
1 WEST 47TH ST.,
TELEPHONE
BRYANT 809

PHILADELPHIA
HARRISON BLDG.,
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SCRANTON, PA.
307 N. IRVING AVE.
TELEPHONE
4136



Single Combination Shelf Bracket.
Carry one 12-in. board, or two pipes.

Y Bracket unassembled

Tie Bracket

Side Board Bench Bracket

Split Tee unassembled

Double Pipe Carrier

In ordering pipe carriers specify size of post as well as size of pipe to carry.

Fig. 24

Fig. 28

Multiple Pipe Carrier

EVANS
SALT SPRAYER

HOSE →

Price, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.
ASK FOR ESTIMATE

John A. Evans Co., Richmond, Ind.
Corner North 14th and Penna. R. R.

Improved Challenge

is coming slowly, but Enchantress and Matchless compose the main crop.

Orchids are becoming scarce and calls are becoming more numerous. Valley is to be had, but the quality is not at all good at \$8 per hundred. Sweet peas are scarce again and are sold at \$2 and \$3 per hundred. Stevia is gradually getting a little color and will soon be on the market.

Various Notes.

At the Mothers' day meeting last week, held by Gypsy Smith, the evangelist, about 20,000 flowers were disposed of. Those who could not afford to buy were given flowers just the same and, in spite of the liberality of all, about \$400 was cleared. T. E. E.

DES MOINES, IA.

The Kirkwood Floral Co. expects to get into its new quarters, on Eighth and Locust streets, about November 20. They are planning on making the new place one of the finest in the state. Mr. Holt has spared no expense to make it such. He has obtained a long lease on this desirable corner.

The Beaver Avenue Greenhouses have taken over the lease of George's Rose Gardens and are planning on opening a downtown store.

The J. S. Wilson Floral Co. has purchased the flower shop from the Alpha Floral Co. This is used as an outlet for surplus stock from the greenhouses.

The Iowa Seed Co. is cutting some exceptionally fine mums.

Lozier the Florist reports a fine shipping business, with the city business confined mostly to funeral work.

Some excitement was caused by the rush delivery of an out-of-town funeral order made by Chrisman the Florist. The order coming in too late for any train service, Mr. Chrisman proceeded to charter a plane and delivered the flowers seventy-five miles away about fifty minutes later. Mr. Chrisman accompanied the flowers and attended to the arrangement for the family. Word was phoned ahead of the coming by airplane, so the entire inhabitants of the small town were out to meet the plane.
L. T. C.

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

Aphis Punk.



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

**Red Ring Brand
NIKOTEEN**



1 lb.



1/2 lb.

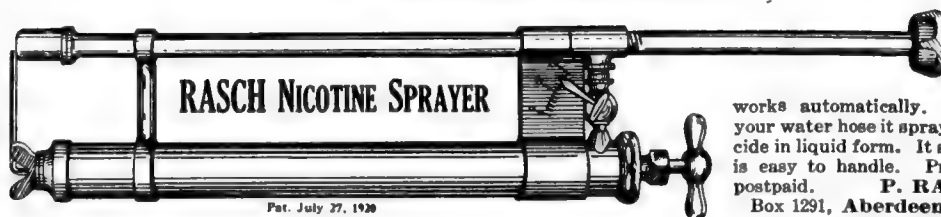


2 oz.



1 oz.

Mention The Review when you write.



Pat. July 27, 1920

**The RASCH
Nicotine
Sprayer**

works automatically. Connected to your water hose it sprays any insecticide in liquid form. It saves time and is easy to handle. Price, \$15.00, postpaid. P. RASCH
Box 1291, Aberdeen, S. Dakota

How to Increase Sales of Foliage Plants

The plants free from insects, with waxy, clean leaves, perfect specimens, are the ones that your customers pick. This can be accomplished by the use of

Gets-There Insecticide Soap,

recommended years ago by Edwin Lonsdale, and still used by leading growers, nurserymen and florists. It will cost you but \$1.00 for a trial can to prove it, then buy it from your supply house.

GETS-THERE SOAP CO.,
CONSHOHOCKEN, PA.

CUT TOBACCO STEMS

Fresh dry stems—cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST
100 lb. bag, \$3.00; 500 lbs., \$10.00.

TOBACCO PRODUCTS CO.,
Box 282-B LANCASTER, PA.

Aphine
The Insecticide that
kills plant Lice
of every species.

THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

**Aphine Mfg. Co., Madison,
N. J.**

Mention The Review when you write.

FOLEY

—and this is what he said

WM. WRIGLEY JR. COMPANY

5 NORTH WABASH AVENUE

OFFICE OF THE PRESIDENT

CHICAGO

The Foley Greenhouse Mfg. Co.,
#3260 W. 31st Street,
Chicago, Illinois.

July 18, 1917

Gentlemen:-

Enclosed find copy of letter written to an acquaintance, as a reference for you.

Kindly do not allow your head to become swelled.

Very truly yours,

July 18, 1917



And in addition, FOLEY installed the heating plant in Mr. Wrigley's 40-room residence, "Green Gables," Lake Geneva, Wis. In this it was necessary to design and install a separate and distinct heating system for the wonderful residence pipe organ. This was done to the complete and lasting satisfaction of Mr. Wrigley.

Gentlemen:-

Yours of Dec. 14th to hand. The writer has in his Country home, three large Green-Houses; two of them were built by a Chicago concern and we had trouble with them from the time they started the foundation until they finished. The last Green-House which was completed a few months ago was built by Foley, and we have had no trouble with it whatever.

The Foley people worked Sundays and overtime in order to complete it in the time specified. It was turned over a little bit ahead of time in perfect shape, no bills for extras, no complaints, and is giving excellent satisfaction.

After our experience with the Foleys, the writer can honestly say that if we were to build fifty Green Houses nobody else would build them but the Foleys.

If I had not had so much trouble with the first two, would in all probability not have been so enthusiastic over the last one.

Very truly yours,

—and in another letter he says, but—you'll see it next week.

THE FOLEY GREENHOUSE MFG. CO.

3248 West Thirty-first Street, CHICAGO, ILLINO

◆ Classified Ad Department ◆



It
Pays

Rates for advertising in this department
18 cents a line net per insertion
Minimum advertisement, 2 lines

ABELIAS

Abelia Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.
Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, 85,000 field-grown for fall shipping. Write for prices.
Ivy Cottage Gardens, Thomasville, Ga.

ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100
Oak Grove Greenhouse, Tuskegee, Ala.

ACHYRANTHES

Achyranthes, bright red; extra strong rooted cuttings, \$2.50 per 100.
Chas. A. Pfeiffer, Sedalia, Mo.

ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.
S. S. Skidelsky & Co., 50 Park Place, New York.

AGERATUMS

Ageratum Blue Perfection, rooted cuttings, \$1.00 per 100, postpaid.
Sefton's, Chillicothe, Mo.

Ageratum Dwarf Blue Star, \$4.00 per 100.
The McGregor Bros. Co., Springfield, O.

ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.
Per 1000

Rooted cuttings.....\$10.00
Extra strong, 2½-in.....25.00
500 at 1000 rates. Packing free. Cash.
LEWIS HOUSE OF FLOWERS,
Pontiac, Mich.

Alternantheras, Rosea, P. Major and Yellow, rooted cuttings, \$8.00 per 1000; Brilliantissima, \$10.00 per 1000. Cash.
Byer Bros., Chambersburg, Pa.

Alternantheras, red and green; fine 2½-in. plants, also bench-grown equal to 2½-in., \$2.50 per 100. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Alternantheras, red, yellow and green; strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.
W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and yellow; strong rooted cuttings, \$1.00 per 100.
M. D. Augspurger, Montpelier, Ind.

Alternantheras, red and yellow; extra strong rooted cuttings, \$9.00 per 1000.
Chas. A. Pfeiffer, Sedalia, Mo.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.
H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

AMARYLLIS

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 7-in., 60c; 4-in., 35c each.
N. O. Caswell, Delavan, Ill.

ANTIGONONS

10,000 ANTIGONON LEPTOPUS.
Pink Vine or Rose on the Mountain, 3-year-old, strong 2½-in., \$10.00 per 100.
FRED ZIEGLER,
1830 Sonlat St., New Orleans, La.

AMPELOPSIS

AMPELOPSIS VEITCHII.

Boston Ivy.
Two and 3-year, transplanted and well rooted. 3-year, XX, 2½ to 4 ft., \$20.00 per 100. 2-year, XX, 2 to 3 ft., \$15.00 per 100, \$125.00 per 1000. 2-year, strong, 18 to 24 inches, \$10.00 per 100, \$80.00 per 1000. 2-year, good, 18 to 24 inches, \$6.00 per 100, \$40.00 per 1000. 2-year, strong roots, tops below 18 inches, \$5.00 per 100, \$40.00 per 1000. 2-year, light, for lining out \$15.00 per 1000. 1-year good, 20 to 30 inches, \$20.00 per 1000; 1-year, light, 10 to 20 inches, \$8.00 per 1000, 5000 and over, \$6.00 per 1000.
All above by express, packed free.
3-year, XX, \$4.00 per doz.; 2-year, XX, \$3.00 per doz.; 2-year, 18 to 24 inches, \$5.00 for 50, \$8.00 per 100; 2-year, short tops, \$4.00 for 50, \$6.00 per 100, by parcel post. Special prices for larger quantities.
CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 2½-in., \$5.00 per 100, \$45.00 per 1000.
The McGregor Bros. Co., Springfield, O.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.
Kiehm's Nurseries, Inc., Arlington Heights, Ill.

ANTHERICUMS

Anthericum Mandarinum, 2½-in., \$6.00 per 100.
Baur Floral Co., Erie, Pa.

ARTEMISIAS

ARTEMISIA LACTIFLORA.
This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.
JOSEPH F. MARTIN NURSERIES,
Box No. 97, Painesville, O.

ASPARAGUS

ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.
2½-in., \$5.00 per 100, \$45.00 per 1000.
Heavy 4-in., \$15.00 per 100.
Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,
Painesville, O.

PLUMOSUS AND SPRENGERI.

Plumosus and Sprenger, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.
Plumosus and Sprenger seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,
43 West 18th St., New York, N. Y.
ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in.\$15.00 per 100
Sprenger, 4-in.15.00 per 100
Sprenger, 3-in.8.00 per 100
Sprenger, 2½-in.5.00 per 100

LOOMIS GREENHOUSES, LOOMIS, CAL.

ASPARAGUS PLUMOSUS NANUS.
Beautiful field-grown clumps, sprays 1 to 2 ft., with many young tips; suitable for 6 and 7-in. pots, 40c each, \$35.00 per 100. Packing free. Cash, please.
RIVIERA GARDENS,
Ocean Springs, Miss.

SEEDLINGS.

Asparagus Sprenger seedlings, \$1.25 per 100, \$8.00 per 1000.
Prompt shipment. Parcel post prepaid.
Cash, please.

NORMAN C. MILLER,
Fort Pierce, Fla.

Asparagus Sprenger, 10,000 seedlings, very fine, \$1.00 per 100, \$8.00 per 1000. Sprenger, 2-in., \$3.50 per 100, \$32.50 per 1000; 3-in., \$1.00 per doz. Plumosus, 2-in., \$4.00 per 100; 3-in., \$1.00 per doz.

M. D. Augspurger, Montpelier, Ind.

ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;
3-in., \$7.00 per 100.

ASPARAGUS PLUMOSUS.

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.
Asparagus Sprenger seedlings, \$8.00 per 1000, parcel post C. O. D. L. C. Fields, 323 North 10th St., Kansas City, Kan.

Asparagus Sprenger, 2-in., \$3.00 per 100; Asparagus Plumosus, 2-in., \$4.00 per 100. Cash.
Jacobs Bros., Peoria, Ill.

Asparagus Sprenger seedlings, \$1.25 per 100, \$10.00 per 1000.

Special offer: Sprenger and Plumosus while they last, fine 2½-in., \$4.50 per 100, \$40.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

ASPARAGUS.

Extra strong stock.
Per 100 Per 1000
Plumosus, 2½-in.\$5.00 \$45.00
No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

ASPARAGUS SPRENGERI.

"Can't be beat, 3-in."

\$8.00 per 100; also a few Asparagus Plumosa Nanus, \$8.00 per 100.

WESTWOOD FLOWER & PLANT CO.,
Lynam St. near Hoover Ave., Dayton, O.

ASPARAGUS, SPRENGERI AND PLUMOSUS.
Plumosus, 2½-in., \$4.00 per 100; Sprenger, strong, bushy plants from bench, ready for 3-in., \$2.00 per 100, \$18.00 per 1000. Cash.
HARRY M. BUCKLEY, SPRINGFIELD, ILL.

SPRENGERI AND PLUMOSUS.

Sprenger, 2½-in., \$6.00; 3-in., \$8.00 per 100.
Plumosus, 2½-in., \$6.00; 3-in., \$10.00; strong 4-in., \$25.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Asparagus Plumosus, strong, bushy plants from 2½-in. pots ready for 4-in. pots or Christmas work, \$6.00 per 100, \$45.00 per 1000, 250 at 1000 rate. Cash with order.

J. W. Foote, Reading, Mass.

ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000;
3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,
321 East 4th St., Los Angeles, Cal.

ASPARAGUS PLUMOSUS.

Fine, 2½-in.\$ 6.00 per 100
Strong, 4-in.15.00 per 100
C. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

Asparagus Sprenger, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.
Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

Asparagus Elongatus, cut and come again; strong, heavy seedlings at clearance prices, need the room, \$10.00 per 1000; 250 at same rate.
F. W. Fletcher, Orlando, Fla.

ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

Asparagus, Plumosus and Sprenger, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

Asparagus, Plumosus Nanus and Sprenger seedlings, \$9.00 per 1000; 2½-in., \$4.00 per 100. Plumosus, 3-in., \$7.00 per 100.
Samuel Whitton, Utica, N. Y.

Asparagus Sprenger, strong 2½-in. ready to shift, \$5.00 per 100. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Asparagus Plumosus, nice 2-in., \$3.50 per 100; 2½-in., \$5.00 per 100. W. S. Gibney, 50 Buena Vista Ave., Hagerstown, Md.

Asparagus, Plumosus and Sprenger, 2½-in., \$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.
A. J. Schmutz, North Adams, Mass.

Asparagus Plumosus, 5000 2½-in., also 5000 Sprenger, 2½-in., \$4.00 per 100.
Greenville Floral Co., Greenville, Mich.

Asparagus, Plumosus and Sprenger, from 2½-in. by 3-in. pots, \$3.00 per 100.
Bird Forrest, Waxahatchie, Tex.

Asparagus Sprenger, 2½-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meine, 3121 Market St., Youngstown, O.

Asparagus Sprenger seedlings, extra strong, \$9.00 per 1000, prepaid.
Lyon & Anderson, Belvidere, Ill.

Asparagus Sprenger, nice, bushy plants, 4-in., 15c each. Cash.
Lansing Floral Co., Lansing, Mich.

Asparagus Sprenger, strong 2-in., \$4.00 per 100; Plumosus, strong, 2-in., \$4.00 per 100. Cash.
Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprenger, extra strong 2½-in., 4½c each; 3-in., 6c each.
Odor Greenhouses, Iola, Kan.

Asparagus Sprenger, 2-in., \$3.00 per 100. Cash.
Byer Bros., Chambersburg, Pa.

Asparagus Sprenger, strong 2-in., \$3.00 per 100.
W. T. Buckley Co., Springfield, Ill.

Asparagus Sprenger, 2½-in., 3½c; 4-in., 10c each.
L. J. Rowe, Titusville, Pa.

Asparagus Plumosus, 2-in., \$3.50 per 100.
J. H. Dann & Son, Westfield, N. Y.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$5.00 per 100. Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 35c each.
Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each.
Cash. H. A. Cook, Oberlin, O.

ASPARAGUS ROOTS

Asparagus roots, large, selected, 3-year stock, \$3.75 per 100.

Harry J. Squires, Good Ground, N. Y.

ASPLENIUMS

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

AZALEAS

AZALEA INDICA OUR SPECIALTY.

LARGEST STOCK IN UNITED STATES.
Ready for forcing this winter.

Fielder's White, Formosa, Ivoryana, Indica Alba, Lateritia Alba Suprema, Louise Margatin, Model de Marc, Phoenixen, Reddish Salmon, Rosy Purpurea and Venus. Write for prices.

FRUITLAND NURSERIES, AUGUSTA, GA.

Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

BEGONIAS

BEGONIAS.

PRIDE OF NEWCASTLE, OUT OF 4-IN. POTS, 25c EACH.

BEGONIA MRS. M. A. PATTEN, OUT OF 4-IN. POTS, 20c EACH.

BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS IN BLOOM. READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

BEGONIA CORALLINA DE LUCERNE, HEAVY PLANTS IN BLOOM, OUT OF 4-IN. POTS, 25c EACH.

PLUS 2c A PLANT TO COVER COST OF PACKING CASE AND PAPER POTS.

54 PLANTS TO A FULL SIZED CASE. ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.

G. R. NOBLE, PADUCAH, KY.

REX BEGONIAS, 2½-IN. POTS.

| | Per 100 | Per 1000 |
|---|---------|----------|
| Chatelaine | \$ 7.00 | \$ 65.00 |
| Mrs. M. A. Patten | 8.00 | 75.00 |
| Pride of Newcastle | 10.00 | 95.00 |
| Rex Begonias, mixed, best varieties | 15.00 | 140.00 |
| Luminosa and Prima Donna, 2-in. pots, \$5.00 per 100; 3-in. pots, \$9.00 per 100. | | |

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

BEGONIA ROOTED CUTTINGS, EACH.

100 Luminosa, 4c; 100 Argenteo-Guttata, 4c; 100 Corallina de Lucerne, 6c; 100 Silver Grape Leaf, 10c; 25 3-in. Silver Grape Leaf, 12c; 100 mixed Vernon, Magnifica and Prima Donna, 5c; 50 2-in. and 2½-in. Prima Donna, Magnifica and Vernon in bloom, 5c each.

JOHN HOCHENAUER,

Sta. D, St. Joseph, Mo.

BEGONIAS, 2½-IN.

| | |
|-------------------------------------|-----------------|
| Argenteo-Guttata, 2½-in. | \$15.00 per 100 |
| Rosea Picta, 2½-in. | 7.00 per 100 |
| Pink Rubra, 2½-in. | 7.00 per 100 |
| Luminosa, 2½-in. | 6.00 per 100 |
| Corallina de Lucerne, strong 2½-in. | 12.00 per 100 |

THE MCGREGOR BROS. CO.,

Springfield, O.

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000; 3½-in. Mellor, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

BEGONIA LUMINOSA,

THE TRUE CHRISTMAS RED.

Stock that will make you big money. Very strong 2-in. \$6.00 per 100

Cash with order.

O. L. HUMPHREY, ZANESVILLE, O.

LARGE-LEAFED BEGONIAS.

In variety,

2½-in., \$8.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

CINCINNATI AND MELLOR BEGONIAS.

Well-grown and heavily budded for Christmas. 4-in., 50c each, select, 75c; 5-in., \$1.00 each, select, \$1.25; 6-in., \$1.50 each, select, \$2.00; 7-in., \$2.50 each, select, \$3.00.

GULLETT & SONS, LINCOLN, ILL.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argenteo-Guttata, 2-in., \$8.00 per 100. N. O. Caswell, Delavan, Ill.

BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

MYERS-WATSON FLORAL CO.,

St. Joseph, Mo.

BEGONIAS IMPROVED.

Mellor, Cincinnati, Lorraine Improved, Corallina, Hacker, Luminosa, Prima Donna, etc. See display ad on another page in this issue. ELITCH GARDENS CO., DENVER, COLO.

BEGONIAS, ROOTED CUTTINGS.

Chatelaine, Erfordii, Crystal White, 3c; Luminosa, Prima Donna, 4c; Mrs. M. A. Patten, 5c, by mail. Five or more of a kind as wanted. S. W. PIKE, ST. CHARLES, ILL.

BEGONIAS, CHATELAINE AND LUMINOSA.
2½-in. \$ 6.00 per 100
3-in. 10.00 per 100
Add 5 per cent for packing charges.
O. H. FREY, LINCOLN, NEB.

Begonias, Luminosa, Mignon and Prima Donna, assorted 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schiele, Main, Lock and Old Main Sts., Miamisburg, O.

Begonia Chatelaine, extra strong 2½-in., \$5.00 per 100; Chatelaine, rooted cuttings, \$2.50 per 100. Mrs. Patten, rooted cuttings, \$3.00 per 100. Otto Becker, Cambridge City, Ind.

BEGONIA MANICATA AUREA.

2½-in., \$12.00 per 100; 3-in., \$20.00 per 100. THE STORRS & HARRISON CO., Painesville, O.

Begonias, Chatelaine, 4-in., 20c; 5-in., 40c; full of flowers; 6-in., 75c each; Mrs. Patten, 4-in., 25c; 2½-in., 8c each. Cash.

Kemble-Smith Co., Boone, Ia.

Begonias, Chatelaine, Gracilis, Prima Donna and White, 2½-in., 4½c each.

L. J. Rowe, Titusville, Pa.

Begonias, Chatelaine and Mrs. Patten, rooted cuttings, \$2.50 per 100. M. D. Augspurger, Montpelier, Ind.

Begonias, Chatelaine, Prima Donna and Vernon, fine stock in bloom, 4-in., \$18.00 per 100. Cash. C. Erickson, Princeton, Ill.

Begonia Luminosa, 2-in., 5c; 4-in., 10c; 5-in., 20c. All good, strong plants needing shift. Nixon H. Gano, Martinsville, Ind.

Begonia Beefsteak, very strong 3-in., ready for a shift to 4-in., \$12.00 per 100.

Enid Floral Co., Enid, Okla.

Begonias, Luminosa and Prima Donna, 3-in., \$10.00 per 100; 4-in., \$17.00 per 100. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Begonia Corallina de Lucerne, very good stock, 2½-in., \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonias, Rex, 2½-in., \$12.00 per 100; Luminosa, 2½-in., \$5.00 per 100. Clarence A. Ustler, Fleming St., Springfield, O.

Begonia Corallina de Lucerne, 3-in., 12c each. No charge for packing.

L. E. Hitz, Madison, Ind.

Begonia Pride of Newcastle, strong plants out of 2½-in. pots, \$8.00 per 100. Cash with order. Chas. E. Smith & Son, York, Pa.

Begonia Corallina, nice strong plants, 2½-in., \$10.00 per 100.

Quentin Floral Co., St. Joseph, Mo.

Begonia Thurstonii, rooted cuttings, \$3.00 per 100. George Bros. & Co., New Kensington, Pa.

BERRIED PLANTS

CLEVELAND CHERRIES.

FOR FANCY RETAIL TRADE:
PLANTS WONDERFULLY WELL BERRIED; WELL ESTABLISHED WITH GOOD FOLIAGE. OUT OF FOUR, FIVE AND SIX-INCH POTS. AT 25c, 50c AND 75c PER PLANT.

PLUS 10% FOR FIRST-CLASS PACKING.
THIS STOCK JUST AS GOOD AS YOU YOURSELF WOULD GROW IT FOR YOUR OWN TRADE. AM BOOKING ORDERS FOR SHIPMENT ANY TIME UP TO HOLIDAYS.

CASES PACK

54 FOURS, 40 FIVES, 25 SIXES.

G. R. NOBLE, PADUCAH, KY.

CLEVELAND CHERRIES GUARANTEED.
Well established in pots and well filled with cherries, 4-in., \$25.00; 5-in., \$40.00 per 100.

EXTRA CHOICE SPECIMEN PLANTS.

2-year-old stock, 6-in., \$1.50 and 7-in., \$2.00 each. If you want some extra choice stock, you want some of these 2-year-old plants.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety.
3½-in., ordinary 15c each
4-in., ordinary 20c each
4-in., select, equal to 5-in. 30c each
5-in., ordinary 30c each
Above are well set with fruit. 10 per cent off on orders over \$10.00. Cash with order. ABBY AVENUE GREENHOUSES, DAYTON, O.

Cleveland Cherries, 500, 10c each. Satisfaction guaranteed or return at our expense. Send 15c for sample.

O. R. Wills & Sons, Greenville, O.

CLEVELAND CHERRIES.

Fine, pot-grown, loaded with berries, 4-in., \$15.00 per 100.

CLEVELAND AND ORANGE QUEEN.

Fine established stock, field-grown, 4-in., \$25.00 per 100; select 4-in., \$35.00 per 100; 5-in., 50c; 5-in. select, 75c; 6-in., \$1.00; 6-in. select, \$1.25 each.

CARL HAGENBURGER, MENTOR, O.

EXTRA FINE STOCK.

Jerusalem Cherries packed in paper pots; no extra charge for packing:

4-in., 25c each;

5-in., 50c each.

Cash with order.

SAYRE FLORAL CO., SAYRE, PA.

CLEVELAND CHERRIES.

Exceedingly large and heavily berried with very large berries this year; guaranteed No. 1 stock, 4-in., 35c; 5-in., 50c. No charge for packing.

CHAS. G. OFFERLE THE FLORIST,

Erie, Pa.

WELL BERRIED CLEVELAND CHERRIES.
Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

N. K. WELTER,

708 Wesley Ave., Evanston, Ill.

CLEVELAND CHERRIES.

4-in. pots, 20c each.

HOLLY BERRY CHERRIES,

4-in. pots, 20c each.

BARGHOLTZ, FLORIST,

3916 N. Clark St., Chicago, Ill.

CLEVELAND CHERRIES HEAVILY BERRIED.
Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

FROST & SPENCE,

Darke Co., Greenville, O.

PEPPERS AND CHERRIES.

Bird's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

CHARLES SHERWOOD, WATERLOO, IA.

STRONG, WELL BERRIED PLANTS.

Cleveland Cherries, pot-grown 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

EVENDEN BROS. CO.,

Williamsport, Pa.

THE BEST WAY

to get rid of your surplus stock

is to use the

REVIEW'S

Classified Ads.

CHRISTMAS CHERRIES.

Full of berries, in fine shape, 10 to 15 inches across, 6-in. and 7-in. pots, ready for immediate sale, 75c each. All established.

STENSON & McGRAIL, UNIONTOWN, PA.

PLACE YOUR ORDER NOW.

Cleveland Cherries, red and yellow; good 2-in., \$4.00 per 100. Immediate delivery.

Cash with order.

CHARLES T. MAY, R. R. NO. 14, DAYTON, O.

Cleveland Cherries, heavily berried, 6-in., 50c each; Christmas Peppers, full of fruit, 4-in., 15c each; 5-in., 25c each.

Red Oak Greenhouses, Red Oak, Ia.

CLEVELAND CHERRIES.

Pot-grown, dwarf, 8 to 12 ripe fruits,

4-in., \$12.00 and \$15.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cleveland Cherries, 4-in. ready for shift, \$20.00 per 100; 5-in. strong stock, \$35.00 per 100. No charge for packing.

F. H. DeWitt & Co., Wooster, O.

Jerusalem Cherries and Peppers, large plants, full of fruit, in pots or from bench, 25c, 35c and 50c each.

Henry Smith Floral Co., Grand Rapids, Mich.

Cleveland Cherries, grand plants, field-grown in pots, 4-in., \$20.00 per 100.

Paul Tauer, Lebanon, Pa.

Peppers: For one week, 2-in., \$4.00; 3-in., \$7.50; 4-in., \$12.50; 5-in., \$25.00; 6-in., \$50.00. Geo. A. Kuhl, Pekin, Ill.

Jerusalem Cherries well berried, from 5-in. pots, 50c each.

Nixon H. Gano, Martinsville, Ind.

Cleveland Cherries, fine, well berried, 4-in., 25c; 5-in., 35c each. We have excellent stock. O. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, fine, large plants, full of red and green berries, 4-in. ready for 5-in., \$15.00 per 100. Edward Whitton, Utica, N. Y.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c. J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, 5-in., 35c.

Baur Floral Co., Erie, Pa.

BOUGAINVILLEAS

BOUGAINVILLEA GLABRA SANDERIANA.

2½-in., \$10.00 per 100;

3-in., \$20.00 per 100;

5-in., \$75.00 per 100 specimens;

6-in., \$100.00 per 100 specimens.

THE STORRS & HARRISON CO.,

Painesville, O.

BOUGAINVILLEAS—Continued

BOUGAINVILLEA CRIMSON LAKE.
Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$65.00 per 100. These will make fine blooming plants for Christmas.
THE EVERGLADES NURSERY CO.
Fort Myers, Fla.

Bougainvillea Sanderiana, 2½-in., \$7.00 per 100, \$65.00 per 1000.
The McGregor Bros. Co., Springfield, O.

Buddleias

Buddleia Asiatica, or White Butterfly Bush.
2½-in., \$6.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.
Oak Grove Greenhouse, Tuskegee, Ala.

Buddleias, blue, 2½-in., \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

BULBS

BUCKBEE'S "FULL OF LIFE" DUTCH BULBS.

| | Per 100 | Per 1000 |
|--|---------|----------|
| Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow | \$2.00 | \$17.00 |
| Tulips, Single Early, extra fine mixed | 1.65 | 14.50 |
| Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow | 2.25 | 17.50 |
| Tulips, Double Early, extra fine mixed | 1.75 | 15.00 |
| Tulips, Single Late, extra fine mixed | 2.00 | 17.00 |
| Tulips, Darwins, extra fine mixed | 2.25 | 17.75 |
| Narcissus Von Sion | 2.80 | 25.00 |
| Narcissus Alba Plena | 2.50 | 22.00 |
| Narcissus Incomparabilis | 3.00 | 27.50 |
| Narcissus Orange Phoenix | 3.00 | 27.50 |
| Narcissus Double Mixed | 2.90 | 26.50 |
| Narcissus Poeticus, Pheasant's Eye and Ornatus | 1.90 | 17.00 |
| Narcissus Princeps | 2.60 | 23.00 |
| Narcissus Single Mixed | 2.80 | 25.00 |
| Jonquils, double and single | 2.00 | 17.50 |

Terms: Spot Cash, Rockford Seed Farms.
Prompt Shipment, Forest City Greenhouses.
H. W. BUCKBEE, ROCKFORD, ILL.

MINIATURE HYACINTH BULBS.
White and mixed, \$3.00 per 100, \$26.00 per 1000.
Bedding Hyacinths, separate colors, \$4.00 per 100, \$35.00 per 1000.

SINGLE JONQUILS.
\$2.25 per 100, \$20.00 per 1000;
Campanelle Rugulosus, \$2.75 per 100.

NARCISSI.

Emperor, Empress, Sir Watkin, Golden Spur, Von Sion, Orange Phoenix and Silver Phoenix, round, \$3.50 per 100; Poeticus, \$3.00 per 100.

N. L. WILLET SEED CO., AUGUSTA, GA.

MONEY MAKER IN GARDEN FLOWERS.

Mixed, field-grown bulbs of Daffodils, Narcissi and Jonquils, double and single, that will give a succession of bloom from the Easter flower to the double white for Mothers' day; just the thing for naturalizing on large estates, parks or cemeteries; to move quickly, \$10.00 per 1000, by express; \$1.25 per 100, postpaid.

MRS. WM. CRAWFORD,
Peony and Iris Grower, La Porte, Ind.

CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.
Size, diameter. Per 100 Per 1000
1½ to 1½-inch \$ 6.00 \$ 50.00
1½ to 2-inch 8.00 75.00
2-inch and up 15.00 125.00
Satisfaction guaranteed.
SEVIN-VINCENT CO.,
512 Washington St., San Francisco, Cal.

SPECIAL WHOLESALE OFFER

of Kunder's Gladioli.
See my display advertisement on another page of this issue.

A. E. KUNDER,
Box 40, Goshen, Indiana, U. S. A.

R. A. vander Schoot,
HILLEGOM, Holland.

Extensive own cultures of
BULBS AND PLANTS.
Prices on application.

New York Branch, 630 W. 135th St.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

SINGLE HYACINTHS.

Red, pink, white, light blue and dark blue, 13 to 15 cm., \$3.00 per 100.

RINGLER ROSE CO., Chicago, Ill.
208 W. Washington St.,

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

Bulbs of all description. Write for prices.
O. KEUR & SONS, HILLEGOM, HOLLAND.
New York Branch, 82-84 Broad Street,

also
10418 113th St., Richmond Hill, L. I., N. Y.

FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.
¾-in. to 1½-in. \$ 6.00 per 1000
1½-in. to 2½-in. 9.00 per 1000
2½-in. to 3½-in. 15.00 per 1000
¾-in. and up 20.00 per 1000

SEVIN-VINCENT CO.,
512 Washington St., San Francisco, Cal.

NARCISSUS OR DAFFODIL BULBS.

Barril Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.

CHAS. H. WEISS & SON,
R. F. D. No. 2, Portsmouth, Va.

EVERETTE R. PEACOCK CO.**DIRECT IMPORTATIONS****OF****HOLLAND AND FRENCH****BULBS.**

4013 MILWAUKEE AVE., CHICAGO, ILL.

BUXUS**BOXWOODS.**

15 to 18-inch bush \$1.00 each
12 to 15-inch bush75 each
10 to 12-inch bush50 each
CARL HAGENBURGER, MENTOR, O.

CALCEOLARIAS

Calceolarias, fine strain, strong 2½-in. plants, \$12.00 per 100.
S. S. Skidelsky & Co., 50 Park Place, New York.

CALENDULAS**ORANGE KING****and****PRINCESS OF ORANGE.**

From 2½-in. pots,
\$4.50 per 100, \$40.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

ONLY A FEW HUNDRED LEFT.

Calendula Orange King, extra double; 4-in. pots, \$5.00 per 100; heavy seedlings, \$1.50 per 100.

A. STACHEL,
Tel. Glencoe 155, Glencoe, Ill.

GODFREY CALLAS, TRUE STRAIN.

2½-in. \$ 8.00 per 100, \$ 75.00 per 1000
3-in. 12.00 per 100, 100.00 per 1000
4-in. 20.00 per 100.

SCHMIDT & MEINE,
5121 Market St., Youngstown, O.

CALENDULA ORANGE KING.

Fine 3-in. stock, \$5.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2½-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.
H. W. BUCKBEE, ROCKFORD, ILL.

Calendula Orange King, from selected seed, strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Calendulas, good strong plants, 3-in., 5c each. Broadway Greenhouse and Flower Shop, Larned, Kan.

Calendulas, Orange King and Lemon Queen, extra fine 2½-in., \$2.50 per 100. Cash.
Joseph Losson & Son, New Albany, Ind.

Calendula Orange King, true double, strong 2½-in. pots, \$6.00 per 100, \$50.00 per 1000.
Roman J. Irwin, 43 W. 18th St., New York.

Calendula Orange King, 2½-in., \$4.50 per 100; Calendula A. B. C. Special, \$6.00 per 100.
L. Potter & Sons, Waukegan, Ill.

Calendulas, 500 Orange King and Lemon Queen, 3-in., \$5.00 per 100.
The H. Weber & Sons Co., Oakland, Md.

Calendula Orange King, ready to bench, 2½-in., \$5.00 per 100.
Fisher's Greenhouse, Sterling, Kan.

Calendula Orange King, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.
J. O. Schmidt, Bristol, Pa.

Calendulas, King of Kings and Orange King, 2½-in., 4c each. Cash.
Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock ready to bench, 3-in., \$5.00 per 100.
Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, 2-in., \$3.00 per 100. Cash.
Byer Bros., Chambersburg, Pa.

Calendula Orange King, 2-in., \$3.00 per 100.
Royston & Fenton, Evansville, Ind.

Calendula Orange King, 2½-in., \$4.00 per 100.
Baur Floral Co., Erie, Pa.

CALLAS**YELLOW CALLAS.**

Spotted foliage, golden-yellow flowers; positively true to type, forcing bulbs.
Well cured Calla Elliottiana.

WHITE CALLAS.

Spotted foliage, ivory-white flower;

the well known Maculata.

PINK CALLAS.

The novelty Rehnani, blooming bulbs

in the 1½-in. size.

We offer immediate delivery of the above.

Wire or write. All sizes.
LOS ROBLES CO., SANTA CRUZ, CAL.

YELLOW CALLA BULBS.

Deep golden yellow, spotted leaf, true Elliottiana, now ready for shipment. All good bloomers.
Diameter Per Doz. Per 100
1½-in. \$2.50 \$20.00
2-in. 3.25 25.00
2½-in. 3.75 30.00
Delivered fully prepaid. Not less than 50 at 100 rate. Cash with order.
LILYDALE BULB CO., SANTA CRUZ, CAL.

CALLA BULBS.

Calla Aethiopica, the popular white Calla; clean, sound bulbs, all with crown shoots.
Size, diameter. Per 100 Per 1000
1½ to 1½-inch \$ 6.00 \$ 50.00
1½ to 2-inch 8.00 75.00
2-inch and up 15.00 125.00
Satisfaction guaranteed.
SEVIN-VINCENT CO.,
512 Washington St., San Francisco, Cal.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulblets, nothing but the best, 75c per 100; 2½ ins., small 1-year-old bulbs, 6c each.
Attica Floral Co., Attica, Ind.

GODFREY CALLAS, STRONG PLANTS,
3-in. pots, \$10.00 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Godfrey Calla, started from flats, \$1.00 per 100, \$8.00 per 1000.
M. D. Augspurger, Montpelier, Ind.

Godfrey Calla, 4 to 8 leaves, average 10 inches tall, strong 4-in. plants, \$12.50 per 100.
J. E. Leslie & Son, Marion, Ind.

Godfrey Callas, 2-in., \$5.00 per 100.
Louis Linnemann, Jr., Des Plaines, Ill.

CARNATIONS**BEST WHITE CARNATION INTRODUCED.****THOS. C. JOY.**

Rooted cuttings, \$12.00 per 100, \$100.00 per 1000.
Orders should be placed immediately for early delivery.

CARNATIONS, ROOTED CUTTINGS.**BEST NEW VARIETIES.**

| | Per 100 | Per 1000 |
|--------------------------------------|---------|----------|
| Laddie | \$12.00 | \$110.00 |
| Maine Sunshine | 15.00 | 120.00 |
| White Delight | 12.00 | 100.00 |
| Happy Day, Ruth Baur | 10.00 | 90.00 |
| Hope Henshaw, Harvester | 10.00 | 90.00 |
| Rosalie | 6.00 | 50.00 |
| Red, Matchless, Lassie, Redhead | 10.00 | 90.00 |
| Enchantress Supreme, rooted cuttings | 7.00 | 60.00 |

ASK FOR FULL LIST OF PRICES**ON ALL VARIETIES.****ROMAN J. IRWIN.**

43 W. 18th St., New York, N. Y.

CARNATION ROOTED CUTTINGS.

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery now or as desired:

Nebraska, the best red;

Mrs. O. W. Ward, the best deep pink;

Matchless, the best white;

Maine Sunshine, the best yellow;

Pink Delight, a splendid light pink;

Cottage Maid, the Enchantress pink,

White Benora and Laddie.

Orders booked and filled in strict rotation at market price.

BLITCH GARDENS CO., DENVER, COLO.**THOMAS C. JOY.**

Place your order now for the new white Carnation, THOMAS C. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.
S. S. SKIDELSKY & CO.,
50 Park Place, New York, N. Y.

CARNATION ROOTED CUTTINGS.**Ready December 15th.**

| | |
|---------------------|-------------------|
| Laddie | \$100.00 per 1000 |
| Belle Washburn | 40.00 per 1000 |
| Aviator | 35.00 per 1000 |
| Enchantress Supreme | 50.00 per 1000 |
| White Enchantress | 50.00 per 1000 |
| Matchless | 35.00 per 1000 |

HOLDEN FLORAL CO., PORTLAND, ORE.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.

Henry Smith Floral Co., Grand Rapids, Mich.

Carnations, White Enchantress, Matchless, Ward and Beacon, field-grown, large and bushy, \$7.00 per 100. Samuel Whitton, Utica, N. Y.

CENTAUREAS

Double Blue Cornflower Centaurea Cyanus, field-grown, strong, for planting in cool house for early flowering; extra good stock, \$1.50 per 100, \$14.00 per 1000. Satisfaction guaranteed; shipped safely. Cash or check.
J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

CHRYSANthemUMS**CHRYSANthemUM STOCK PLANTS.**

10,000 Chadwick, yellow and white,

\$12.00 per 100, 250 for \$25.00.

Seidewitz, pink and white, and Charles Rager, healthy stock; guaranteed free of any disease, \$8.00 per 100.

THE LEO NIESSEN CO.,

1201 Race St., Philadelphia, Pa.

CHRYSANTHEMUM STOCK PLANTS,
\$6.00 per 100.

WHITE.
Smith's Imperial, Betsy Ross,
Victory, Improved Chadwick,
December Gem, December Beauty,
Mistletoe, White Frick.

YELLOW.
Richmond, Yellow Rager,
Yellow Turner, Loyalty,
Golden Wedding, Whittier,
Golden Chadwick, Yellow Mistletoe,
Midnight Sun.

PINK.
Unaka, Seidewitz,
Wells' Late Pink, Patty.

EXHIBITION.
Artista, Ogontz,
Nagiroc, Nerissa,
Louisa Pockett, Harvard, maroon.

POMPONS, SINGLES AND ANEMONES.
Zenobia, Mrs. Buckingham,
Snowflake, Fairy Queen,
Doty, White Doty,
Western Beauty, Diana,
Mrs. Beu, Baby,
Mrs. E. D. Godfrey, Blanche,
Emma, Christmas Gold,
Sunshine, Golden Climax,
Romaine Warren, Quinola,
Hilda Canning, Garza.

MUSKOGEE CARNATION CO.,
Muskogee, Okla.

STOCK PLANTS.

Up-to-date varieties, ready now.

POMPONS:

The following at \$2.00 doz., \$10.00 per 100.

Rose Trevenna, rose pink,
Ruth Cummings, reddish bronze,
Lellah, early rose pink,
Ouray, mahogany bronze,
Thelma, bronzy red,
Julia DeWitt, amber.

Clara Jameson, bronze and scarlet,
Sidney Mitchell, yellow.

Mrs. H. F. Vincent, faun.

Varities suitable for disbudded blooms:

Crawford Yellow, yellow.

Cranfordia, yellow.

H. H. Crane, chestnut; very good.

Vasco, yellow.

Miramar, bronze.

Mimico, lavender pink.

Orea, deep pink.

LARGE FLOWERING VARIETIES:

Stock plants, \$8.00 per 100.

Maj. Bonnaffon, Seidewitz,
Richmond, Chieftain,

White Chieftain.

HENRY WEHRMAN, MAYWOOD, ILL.

STOCK PLANTS READY, \$7.00 PER 100.

White: Smith's Advance, Early Frost, Oconto,
White Chieftain, Chadwick, Mistletoe, Jones,
Charles Rager.

Yellow: Golden Glow, Golden Queen, Rich-
mond, Bonnaffon, Yellow Chadwick, Yellow
Mistletoe, Yellow Jones.

Pink: Unaka, Patty, Seidewitz, Chieftain.

Pompons: Mariana, Golden Climax, Golden
Wedding, Romaine Warren, Buckingham, God-
frey, Western Beauty.

GULLETT & SONS, LINCOLN, ILL.

STOCK PLANTS,

\$4.00 per 100.

White: Pink: Yellow:
Oconto, Enguehard, G. Queen,
Rager, Seidewitz, Bonnaffon,
Turner, Frick, Sun Glow.

POMPONS.

\$4.00 per 100.

White: Bronze:
White Gem, Mrs. Beu,
Garza, Ouray.

Yellow: Pink:
Golden Climax, Comets,
Vasco, Western Beauty,
Christmas Gold, Mrs. Godfrey,
Buckingham.

WILLIAM SAUERLAND.

682 Garland Pl., Des Plaines, Ill.

MUM STOCK PLANTS.

Fine, clean plants, 5 cents. Cash.

Yellow: Golden Glow, Halliday, Chrysolora,
Golden Age, Yellow Rager, Richmond, Roman
Gold, Nagoya, Yellow Jones, Major Bonnaffon.

White: Willow Brock, Early Frost, Beatrice
May, White Chieftain, Charles Rager, Alice
Byron, White Jones.

Pink: Unaka, Pink Chieftain, Dr. Enguehard,
Patty, Wells' Late Pink, Mrs. Seidewitz.

Red: Harvard.

POMPONS:

Krut, Alma, Noby, Lillian Doty, Fairy Queen,
Buckingham, Amadge, Mme. La Parie, White
and Yellow Mensa, La Grane, Quinola, Golden
Wedding, Mrs. F. Beu, Helen Newberry.

ATWELL FLORIST, FT. DODGE, IA.

CHRYSANTHEMUM STOCK PLANTS.

Yellow: Chrysolora, Tiger, Yellow Turner,
Richmond, Celebration, Loyalty, Golden Mistle-
toe.

White: Oconto, Liberty Bond, Smith's Im-
perial, Betsy Ross, Wm. Turner.

Pink: J. W. Prince and Seidewitz.

Pompons: Mariana, Nellie Irwin, White Doty,
Pink Doty, Diana, Romaine, Ward, Golden Wed-
ding, Western Beauty, Golden Feather, Mrs.
Beu and Sunshine, \$1.00 per doz., \$6.00 per
100. Cash.

H. ROTH, FLORIST, LAFAYETTE, IND.

MUM STOCK PLANTS, STANDARD SORTS.

Betsy Ross, Pacific Supreme, Alice Day, Early
Frost, Richmond, Smith's Advance, Yellow Ad-
vance, Smith's Imperial, Golden Glow, Golden
Queen, Chrysolora, White Chieftain, Charles
Rager, Josephine Foley, Oconto, Marigold, Engue-
hardt, Whittier, Harvard, Tekonsha, Pink Sensa-
tion, Golden Gate, Helen Frick, E. Seidewitz.

POMPONS:

Diana, Souv. Melanie, Ida Vasca, Golden Cli-
max, Lucille Noble, Mrs. Buckingham, Golden
Harvest, H. Newberry, White Doty, Pink Doty,
Mariana, Anna, Lula, Veta, Little Gem, Eliza-
beth Firestone, Margaret Waite, Myer's Per-
fection, E. D. Godfrey.

Price: \$1.00 per doz., \$7.00 per 100. Cash.

W. H. CULP & CO., WICHITA, KAN.

CHRYSANTHEMUM STOCK PLANTS.

Golden Queen, Unaka, Touse, Marigold, Roman
Gold, Pink Chieftain, Robt. Halliday, Charles
Rager, Richmond, William Turner, Yellow
Turner, Bonnaffon, White Bonnaffon, Yellow
Eaton, Golden Chadwick, White Chadwick, Na-
goya and Seidewitz.

ALSO POMPONS:

Buckingham, Garza, Klondike Baby, White and
Yellow Mensa; Mrs. Beu, Diana, \$1.00 per doz.,
\$7.00 per 100. Satisfaction guaranteed. Cash
with order.

JAMES L. DENMEAD GREENHOUSES,
Marshalltown, Ia.

CHRYSANTHEMUM STOCK PLANTS.

Smith's Ideal, White Chieftain,
White Sonner, White Rager, Pink Unaka,
Seidewitz, Oconto, McNiece, pink.

POMPONS.

White Diana, Lillian Doty,
Western Beauty, White Mensa,
Yellow Mensa, Golden Climax,
Acto, Buckingham.

All good stock at \$6.00 per 100.

THE WALKER FLORAL CO.,

Hubbard, O.

CHRYSANTHEMUM STOCK PLANTS.

To move quick, \$4.00 per 100.

Golden Spur, Chrysolora,
Polly Rose, Yellow Eaton,
White Turner, Golden Chadwick,
Yellow Turner, Seidewitz,
Wells' Late Pink, Christmas Gem,
Jeanne Nonin, Harvard.

FANCY SHOW FLOWER.

Nagiroc, \$1.00 per doz.

E. H. MONTGOMERY, FAIRFIELD, IA.

CHRYSANTHEMUM STOCK PLANTS

in the following early varieties,

now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yel-
low; Rosiere, October Frost, Sunray, 1919;
Smith's Sublime, 1919; Unaka, Oconto, Chryo-
lora.

ELI CROSS, GRAND RAPIDS, MICH.

STOCK PLANTS.

Clean stock, \$5.00 per 100.

Chrysanthemums, Pink Doty, December Gem,
white; Richmond, Seidewitz, Yellow Mensa,
White Mensa.

Pompons, Mrs. Beu, Early Pink, Noble, yel-
low; Zenobia, Peggy Bulkeley, Mrs. Godfrey,
Hilda Canning, Eugene Langauet, Blanche,
new.

G. C. MESSING, WILLIAMSVILLE, N. Y.

HARDY IN ANY CLIMATE.

Strong, field-grown, hardy Chrysanthemums,
yellow, red, white and pink, \$8.00 per 100.

THOMAS J. MURPHY.

409 Erie St., Painesville, O.

CHRYSANTHEMUM STOCK PLANTS.

Crystal Gem, Comoleta, Early Frost, Chryo-
lora, Golden Queen, Oconto and a good selec-
tion of late varieties ready in season, \$6.00 per
100; good packing. Or will exchange for Bego-
nias, Cinerarias, Primulas, Ferns, Gladiolus bulbs,
or what have you?

THE ENGELMANN GREENHOUSES.

Members of F. T. D., Box No. 90, Maryville, Mo.

MUM STOCK PLANTS

AND ROOTED CUTTINGS.

Let us book your order now and ship soon as
ready: Chrysolora, Smith's Advance, Smith's
Imperial, Chieftain, Tiger, White Chieftain,
Helen Frick, Edwin Seidewitz, Bonnaffon and
White Helen Frick stock plants, \$6.00 per 100;
rooted cuttings, \$5.00 per 100.

E. B. MORGAN FLORAL CO., PAXTON, ILL.

CHRYSANTHEMUM STOCK PLANTS.

\$5.00 per 100.

Nonin, Rager, Moneymaker, Early Snow, Polly
Rose, Mistletoe, Patty, Seidewitz, red, pink and
white; Yellow Bonnaffon, Yellow Turner, Jo-
sephine, Marigold, Pink and White Doty, Diana,
Newberry, Wilcox and Quinola.

GEO. E. BIGLER, CAMDEN, N. J.

STOCK PLANTS, CLEAN, HEALTHY.

NO MIDGE.

Chrysolora, Smith's Advance, Oconto, Unaka,
Pink and White Chieftain, White and Yellow
Rager, Yellow and Pink Chadwick, Patty, Golden
Glow, Marygold, Pacific Supreme, \$4.50 per 100.
Pompons in many varieties later, \$5.50 per 100.

LEWIS G. PLEISS, NEW ALBANY, IND.

Chrysanthemum stock plants, Nerissa, Wells'
Late Pink, Sunray, Golden Glow, Smith's Ad-
vance, Marigold, White and Pink Seidewitz,
\$5.00 per 100. Cash.

W. C. Ehmman, Corfu, N. Y.

MUMS, STOCK PLANTS.

All good, healthy plants.

Golden Glow, Polly Rose, Chrysolora, Oconto,
Rager, Marigold, Chieftain and Enguehard, \$6.00
per 100; Richmond, Golden Chadwick and Nonin,
\$8.00 per 100; Mrs. Buckingham and White and
Yellow Mensa, \$5.00 per 100.

J. F. VAVROUS SONS, LEBANON, PA.

CHRYSANTHEMUM STOCK PLANTS.

\$6.00 per 100.

White Chieftain, White Frick, December Gem,
Linwood Hall, Richmond, Yellow Turner, Golden
Chadwick, Whittier, best yellow; Pink Frick,
Seidewitz, Harvard.

BAKER BROS., FT. WORTH, TEX.

CHRYSANTHEMUM STOCK PLANTS.

Christmas Gold, November Pearl, Mrs. Beu
and Garza, pompons: Buckingham, White Turner,
Seidewitz, Golden Chadwick, Mistletoe, Rager,
Bonnaffon, \$6.00 per 100. Cash.

MILLER, THE FLORIST,

Covington, Ky.

CHRYSANTHEMUM STOCK PLANTS.

Golden Queen, Smith's Advance, white and
yellow; Chas. Rager, Unaka, Bonnaffon, Italia
and others. Absolutely free from disease, \$5.00
per 100.

LINWOOD FLORAL CO.,

31st St. and Park Ave., Kansas City, Mo.

STOCK PLANTS; NO MIDGE.

Chrysanthemums, Richmond, Tiger, Bonnaffon,
Foley, Rager, White Chieftain, Chieftain, Seide-
witz, Hamburg Pink, White Doty, Canning,
White and Yellow Mensa, Godfrey, Wilcox and
Buckley, \$5.00 per 100. Cash with order.

C. B. SHISLER, WILLIAMSVILLE, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

6000 extra large plants raised in solid beds;
Golden Queen, Pacific Supreme, Early Snow,
Elberon, Patty and Major Bonnaffon; no midge.
Clean plants, \$10.00 per 100.

C. V. FRUEH, LIMA, O.

STOCK PLANTS, \$5.00 PER 100.

Chrysanthemum Bonnaffon.

Pompons, Mrs. Beu, Western Beauty, Sun-
shine, Godfrey and Golden Wedding. Cash with
order.

L. C. BUSSE & SON, MT. PROSPECT, ILL.

PINK MISTLETOE, CHIEFTAIN COLOR.

Only a few hundred of these Chrysanthemum
stock plants to offer, \$2.00 per doz. Clean stock,
no midge. Ready in December. Cash.

WALKER & LUBIN, LAPEER, MICH.

Chrysanthemums: The wonderful new white;
Alice Day, 15c each. Parcel post paid. Fine
stock plants, October Frost and Golden Glow, 10c
each, by parcel post.

Cottage Greenhouses, Litchfield, Ill.

CHRYSANTHEMUM STOCK PLANTS.

All varieties, also rooted cuttings, ask for
complete list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Chrysanthemum stock plants free from midge;
Golden Glow, Unaka, Chrysolora, Oconto, Pink
Chieftain, Tiger, Richmond, Pink and White
Patty, Seidewitz, Hamburg Pink.

Wm. H. Knowles, Williamsville, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

White: Oconto, Turner, Rager, Mistletoe.
Red: Harvard. Yellow: Golden Gate, Golden
Queen. Pink: Seidewitz, \$5.00 per 100.

Stoke & Stoke, Great Bend, Kan.

Chrysanthemums, White and Yellow Turner,
White and Yellow Bonnaffon, Seidewitz and
Enguehard, 4c; Diana and Yellow Garza, 4c;
Improved Golden Chadwick and Golden Wedding,
10c.

Clary Bros., Coshocton, O.

Chrysanthemums, strong stock plants, early
planted: Early Frost, Early Snow, Shaw, Pink
and White Seidewitz, Pink and White Patty,
Chrysolora and Victory, \$5.00 per 100. Early
delivery, L. H. Horlacher, R. R. No. 7, Xenia, O.

CHRYSANTHEMUM STOCK PLANTS.

Rager, Major Bonnaffon, Chieftain and Patty,
\$8.00 per 100.

DAVIS FLORAL CO.,

Davenport, Ia.

Chrysanthemum stock plants ready now, Pink
and White Chieftain and Oconto, \$6.00 per 100.
Rose Queen and Zenobia, \$5.00 per 100.

Preisach Bros., Le Roy, N. Y.

STOCK CHRYSANTHEMUMS.

Golden Glow, Unaka and Kalb, \$6.00 per 100.
Other varieties later.

CHARLES SHERWOOD, WATERLOO, IA.

Chrysanthemums: Write us for list of strong
stock plants ready now and shortly.

S. S. Skidelsky & Co., 50 Park Place, New York.

Chrysanthemum stock plants: Golden Wed-
ding, pompon, \$5.00 per 100. Cash.

Hammerschmidt & Clark, Medina, O.

Chrysanthemum Smith's Advance, good, strong,
healthy stock plants, \$7.00 per 100. Cash, please.

C. Warren Swayne, West Grove, Pa.

CINERARIAS

MUST HAVE ROOM.

Cineraria Hybrida Grandiflora,

Dreer's Prize Dwarf,

2½-in. pots, \$4.00; 3-in., \$5.00; 4-in., \$8.00
per 100. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

CINERARIAS, GOOD AND CLEAN.

Dreer's Prize Dwarf and Tall, either variety,
2-in. stock, \$5.00 per 100; 3-in., \$10.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

CINERARIAS—Continued

CINERARIAS.
"BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect, in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,
Zanesville, O.

PRE-WAR PRICES.

We have a choice lot of 2½-in. Cinerarias. Vaughan's and Dreer's strain, at \$3.00 per 100. Packed right. You never bought better stock at any price.

S. C. TEMPLIN & SON, GARRETTSVILLE, O.

CINERARIA DWARF HYBRIDS.

2½-in., \$5.00 per 100, \$45.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

Cinerarias, Dreer's Dwarf, choicest mixtures, large-flowering, 3-in. ready for shift, \$10.00 per 100. Cash with order.

Parkside Greenhouses, 1457 E. 70th St., Chicago, Ill.

Cinerarias, Dreer's Semi-Dwarf, large transplanted plants ready for 2½-in., \$3.00 per 100, 200 for \$5.00, postpaid; \$20.00 per 1000, by express. Charles Whitton, York and Gray Ave., Utica, N. Y.

VAUGHAN'S INTERNATIONAL MIXTURE.
Large-flowering, Half-Dwarf Cinerarias.

This is a big seller.

Strong plants, 2½-in., \$5.00 per 100. Cash.
FREEPORT FLORAL CO., FREEPORT, ILL.

HALF-DWARF CINERARIAS.

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Cineraria Half-Dwarf, large-flowering, extra heavy stock, 5-in., 40c and 45c. Will make early-flowering plants.

Pinehurst Floral Co., Pleasant Hill, Mo.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

Cinerarias, Dreer's Prize Tall and Prize Dwarf, also Howard and Smith's Californian Mixture, 2-in., \$5.00 per 100. No charge for packing.

F. H. De Witt & Co., Wooster, O.

Cinerarias Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cineraria Grandiflora Hybrida, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Cinerarias, good strong plants, 3-in., 12c each. Ready December 1. Broadway Greenhouse and Flower Shop, Larned, Kan.

Cinerarias, Vaughan's Columbian or Howard & Smith's Mixture. Strong 2-in. ready for shift, \$4.00 per 100. Wagner's Greenhouse, Tiffin, O.

Cinerarias, Mitchell's best strain, strong 3-in., \$8.00 per 100. Cash.

E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 4c. Cash.

Hammerschmidt & Clark, Medina, O.

Cinerarias, 10,000 ready to shift, very finest strain, 2½-in. pots, \$5.00 per 100, \$40.00 per 1000. Cash.

Penn Floral Co., Kingston, Pa.

FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$4.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.

Richard A. Irvine, Bay City, Mich.

Cinerarias, best strains. Vaughan's and imported, 2-in. pots, \$4.00 per 100. Cash, please.

O. F. Krzyseke, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.

Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, fine 2-in., \$3.50; 3-in., \$6.00 per 100. Cash. M. S. Etter, Shiremanstown, Pa.

Cinerarias, fine 2-in. and 2½-in., \$4.00 and \$6.00 per 100. Geo. Conklin, Allegan, Mich.

Cinerarias, 3-in., \$7.00 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.

Holtan & Hunkel Co., Milwaukee, Wis.

CLEMATIS

WELL ROOTED AND RIPENED PLANTS.

Large-flowering Clematis from 2½-in. and 3-in. pots.

Jackmanii,

Henryi,

Mme. Edouard Andre,

Ramona,

Duchess of Edinburgh,

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, 1-year field, \$10.00 per 100; 2-year field, \$15.00 per 100; 2½-in., \$6.00 per 100. The McGregor Bros. Co., Springfield, O.

CLERODENDRONS

Clerodendron Balfouri, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

COLEUS

NEW COLEUS HARDING.

Look for the announcement of this variety in our display advertisement.

LOUIS HAHN & SON,

R. F. D. 4, Box 75, Pittsburgh, Pa.

AN EXCELLENT ASSORTMENT.

Quality stock, sure to please.

Coleus, 2-in., \$3.00 per 100, \$25.00 per 1000; 250 at 1000 rate; rooted cuttings, \$1.25 per 100, \$9.00 per 1000, postage prepaid. Cash.

R. S. BROWN & SON,

1317 Wabash Ave., Kansas City, Mo.

COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

COLEUS.

2½-in., 75c per doz.

4-in., \$1.50 per doz.

WALTER ARMACOST & CO.,

521 East 4th St., Los Angeles, Cal.

A RAINBOW COLLECTION OF COLEUS.

Trailing Queen, Verschaffeltii, Golden Bedder, Kirkpatrick and many others; all brilliant colors; fine for Christmas baskets, rooted cuttings, \$1.50 per 100, postpaid.

R. W. UNGER, OXFORD, MICH.

COLEUS ROOTED CUTTINGS.

Best bedding varieties, \$1.50 per 100, \$13.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Coleus, several varieties, clean, strong and well rooted, \$1.25 per 100.

Christmas Gem, fine color, vigorous, \$2.00 per 100. Cash with order.

Mauldin Floral Co., Greenville, S. C.

COLEUS.

12 varieties including two trailing;

strong 3-in., \$6.00 per 100.

H. P. FRIEDRICHSEN, FLORIST,

Marengo, Ia.

COLEUS, TRAILING QUEEN.

Rooted cuttings, \$1.25 per 100; strong healthy 2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY O. JOHNSON,

282 Merriam Ave., Leominster, Mass.

Coleus, 12 or 15 bright colors, also Trailing Queen, rooted cuttings, \$1.25 per 100, parcel post; 2½-in., \$3.00 per 100, \$25.00 per 1000.

Quaker Hill Greenhouses, Sebring, O.

CHRISTMAS GEM AND BRILLIANCY.

Good 2½-in., \$5.00 per 100. Packing free.

HOWELL'S GREENHOUSES,

R. R. 10, Box No. 200, Muncie, Ind.

Coleus, good, choice varieties, including Trailing Queen and Golden Bedder; good, strong 2½-in., \$3.50 per 100.

E. C. Basinger, Columbiana, O.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100. Fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brilliancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, 14 different kinds including Trailing Queen, rooted cuttings, \$1.00 per 100, \$10.00 per 1000. Guaranteed first-class stock. Frank A. Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, 12 choice varieties, 2½-in., \$2.50 per 100; rooted cuttings, \$1.25 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

B. C. Johnson, Sterling, Colo.

Coleus, Christmas Gem and Christmas Queen, fine 2½-in. plants, \$5.00 per 100.

N. O. Caswell, Delavan, Ill.

Coleus, 15 varieties, 2-in., \$3.00 per 100. Cash, please.

Tom Moore, Platteville, Wis.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.

F. H. Parker, Fort Scott, Kan.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.

J. C. Rennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.

Clover Leaf Floral Co., Springfield, O.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.

H. A. Cook, Oberlin, O.

CYCLAMEN

FERD. FISCHER'S SPECIAL OFFER

of

CYCLAMEN SEEDS.

20% REDUCTION.

We are in receipt of advice from Mr. Ferd. Fischer authorizing us to make a reduction of 20 per cent from the subjoined list on his well-known celebrated strain of Cyclamen seeds. Mr. Fischer is desirous of having you plant some seed about the first part of November, as seed planted at this date will develop stock for your 1922 Christmas trade in 5, 6, 7 and 8-inch pots.

NOTE: Many seeds have come over to this country, supposed to be German-grown, that in reality were grown in other countries. Many of the diseases now complained about among the florists are due to lack of good strain.

Robert Craig Co., of Norwood, Penn., has for your inspection, 50,000 plants in 5, 6, 7, 8 and 10-inch pots, all well established, true in color and healthy, all grown from Mr. Fischer's seed supplied by us.

When securing seed for November planting, we ask that you keep our seed separate from other strains and you can then determine for yourself the quality, and the vigorous growth that Mr. Fischer's strain makes.

This 20 per cent reduction is an inducement for you to plant some now. Send us your order today. It is important and it will pay you to make this experiment.

| | Per 1000 |
|---|----------|
| Glowing Dark Red (Christmas red)..... | \$12.00 |
| Glowing Red, bright cherry red..... | 12.00 |
| Bright rose, Rose of Marienthal..... | 12.00 |
| Pure white..... | 10.00 |
| White with dark carmine eye..... | 12.00 |
| Salmon, delicate, Improved Rose von Zehlendorf..... | 15.00 |
| Salmon, Improved Perle von Zehlendorf.. | 15.00 |
| Rococo Erecta—Orchid-flowering types: | |
| Rococo Erecta, white with carmine eye.... | \$15.00 |
| Rococo Erecta, mixed..... | 12.00 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed.

| | Per 100 |
|--|---------|
| Wandsbek, salmon..... | \$15.00 |
| Salmon, delicate Improved Rose von Zehlendorf..... | 15.00 |
| Salmon, Improved Perle von Zehlendorf... | 15.00 |
| Pink Pearl, salmon..... | 15.00 |
| Salmon King..... | 15.00 |
| Glowing Dark Red..... | 15.00 |
| Bright Cherry Red..... | 15.00 |
| White Swan..... | 15.00 |
| Rose of Marienthal..... | 15.00 |
| Christmas Cheer..... | 15.00 |

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

WALTER ARMACOST & CO.,
321 East 4th St., Los Angeles, Cal.

CYCLAMEN, 3-IN., READY FOR 4-IN.,

OR TO MAKE UP IN COMBINATION PLANTS FOR PANS OR BASKETS FOR CHRISTMAS SALES. EACH PLANT WRAPPED IN MOSS AND PAPER TO ASSURE BEST POSSIBLE CONDITION WHEN YOU RECEIVE THEM,

15c EACH.

FRED W. ARNOLD, CAMBRIDGE, O.

CYCLAMEN IN BUD AND BLOOM.

| | |
|---------------------|-------------|
| 5-in. | \$0.75 each |
| 5-in., select | 1.00 each |
| 6-in. | 1.25 each |
| 6-in., select | 1.50 each |

IN BUD ONLY.

| | |
|-------------|-----------------|
| 8-in. | \$20.00 per 100 |
| 4-in. | 35.00 per 100 |
| 4½-in. | 50.00 per 100 |

This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

AURORA GREENHOUSE CO.,

Aurora, Ill.

STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades; ready to shift, \$12.00 per 100.

EXTRA FINE 4-IN.,

Shipped ready for shifting up,

\$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

EXTRA FINE STOCK.

Cyclamen in bud and bloom; packed in paper pots; no extra charge for packing:

| | |
|---------------------|-------------|
| 4-in. | \$0.50 each |
| 5-in. | .75 each |
| 5-in., select | 1.00 each |
| 6-in. | 1.25 each |
| 6-in., select | 1.50 each |
| 7-in. | 2.00 each |

Cash with order.
SAYRE FLORAL CO., SAYRE, PA.

**BEST COLORS, SEPARATE OR MIXED.
CYCLAMEN PLANTS FROM
BEST SELECTED STRAIN.**

| | |
|----------------------------|---------|
| | Per 100 |
| 3-in. pots | \$20.00 |
| 4-in. pots | 40.00 |
| 4-in. pots, selected | 50.00 |

ROMAN J. IRWIN, New York, N. Y.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

CYCLAMEN, ASSORTED COLORS,
strong plants well set with buds,
4-in., ready for immediate shift into
5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100.
Cash with order.

PETER PEARSON, Chicago, Ill.

CYCLAMEN PLANTS.

Strong, healthy stock.

| | |
|------------|-----------------|
| 3-in. | \$20.00 per 100 |
| 4-in. | 35.00 per 100 |

Out of pots.

F. F. CRUMP, FLORIST,
Colorado Springs, Colo.

CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.
Splendid fall and Christmas sellers.
Large-flowering, bushy, clean
4-in., 35c; 4½-in., 50c.
Cash. No packing charges.
JOSEPH TURSKI, GROSS POINT, ILL.

CYCLAMEN, ASSORTED COLORS.

Grown from German strain seed:

| | |
|------------|-----------------|
| 3-in. | \$12.00 per 100 |
| 4-in. | 35.00 per 100 |

ABERDEEN FLORAL CO.,
Aberdeen, Miss.

"CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

EXCELLENT 4-IN. STOCK.

Cyclamen, either in bud or bloom, mostly red and salmon, \$35.00 per 100. Shipped in paper pots. Packing free.
Cash with order.
McADAMS & McCOMB, COLUMBUS GROVE, O.

10,000 CYCLAMEN.

| | |
|--------------------|----------------|
| 6-in. | \$1.25 per 100 |
| 6-in. select | 1.50 per 100 |
| 7-in. select | 2.00 per 100 |

Packing at cost. Cash with order.
WEST END FLORAL CO., E. LIVERPOOL, O.

CYCLAMEN, FINE, HEALTHY STOCK.

| | |
|------------|------------------|
| 4-in. | \$ 50.00 per 100 |
| 6-in. | 85.00 per 100 |
| 7-in. | 110.00 per 100 |

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

CYCLAMEN, FINE AND STOCKY.

Ferd. Fischer's special strain; all in bud; 4-in. pots, \$20.00 per 100. Cash with order.
JOHN BOEHNER,
224 Obell Court St., Dayton, O.

CYCLAMEN.

Fine plants, in bud and flower,
all colors, all sizes.
See display ad on another page in this issue.
ELITCH GARDENS CO., DENVER, COLO.

CYCLAMEN, WELL BUDDED.

Clean, healthy and of best varieties.
Cyclamen, extra fine 5-in. \$50.00 per 100
Cyclamen, very strong 6-in. 75.00 per 100
E. R. TAUCH, MARQUETTE, MICH.

CYCLAMEN, FISCHER'S STRAIN.

| | |
|------------|-----------------|
| 3-in. | \$15.00 per 100 |
| 4-in. | 25.00 per 100 |

No packing charge on paid orders.
B. L. GIBBS & SON, CUMBERLAND, MD.

THESE PLANTS ARE ALL GOOD.

Cyclamen, strong 5-in. 70c each
Cyclamen, strong 4-in. 30c each
WHITE'S GREENHOUSES,
North Manchester, Ind.

Cyclamen Giganteum, finest mixed colors, plenty of red, full of buds, 5-in. ready for 6-in., \$40.00 per 100. Chas. Whitton, York St. and Gray Ave., Utica, N. Y.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.
Brill Celery Gardens, Kalamazoo Mich

Cyclamen Giganteum, all red and pink; 4-in., 35c; 5-in., 50c each. No charge for packing.
L. G. Barbier, Dunkirk, Ind.

Cyclamen, extra good plants, 4-in., 35c and 40c. Riverside Flower Shop, Charles City, Ia.

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. Baur Floral Co., Erie, Pa.

Cyclamen Giganteum, full of buds, all colors, 3-in., \$10.00 per 100; 4-in., \$20.00 per 100; 5-in., 40c each.
Samuel Whitton, Utica, N. Y.

4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.
CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.
Herman Schallhorn, Kalamazoo, Mich.

DAHLIAS

DAHLIAS AT A BARGAIN TO SAVE ROOM.
Fine, mixed, all colors and types, in field clumps, \$8.00 per 100.

FLORISTS' HIGH-GRADE, MIXED.

For cut flowers, large divisions, \$8.00 per 100.

EXHIBITION MIXED.

Finest we sell in mixed divisions, \$12.00 per 100.

Ten or twenty varieties for florists' use, selected to color; divisions, \$10.00 per 100.

NATIONAL SHOW GARDENS.

1 Lovers' Lane, Spencer, Ind.

CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions;
strong bulbs from 4-in. pots for
fall and spring delivery.
Our 1922 catalogue mailed on request.
Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,
3352 Loma Vista Ave., Oakland, Cal.

Dahlias, Dozon, Mrs. Charles Turner, Lyndhurst and Floral Park Jewel, \$9.75 per barrel; red, variegated, yellow and mixed, \$8.75 per barrel; barrels well filled; can send two kinds in a barrel. No single or Pompon Dahlias.
Brazil Dahlia Farm, Brazil, Ind.

DAHLIAS.

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

For secrets of profitable Dahlia growing, flowers, bulbs, see my ad under Horticultural Books, miscellaneous section. R. M. Champe, Walled Lake, Mich.

DAISIES**BOSTON YELLOW DAISIES.**

| |
|--|
| 2½-in. pots, \$8.00 per 100, \$75.00 per 1000. |
| Single White rooted cuttings, \$3.00 per 100, \$25.00 per 1000. |
| Mrs. Sander, Single White, 2½-in. pots, \$6.00 per 100, \$50.00 per 1000. |
| Blue Daisies, rooted cuttings, \$3.00 per 100, \$25.00 per 1000; 2-in. pots, \$7.00 per 100, \$65.00 per 1000. |

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings, \$4.00 per 100
Hunt's White Sport, rooted cuttings, 4.00 per 100
Blue Daisies, rooted cuttings, 5.50 per 100
Blue Daisies, 2½-in., 10.00 per 100
A. L. RANDALL CO.,
180 N. Wabash Ave., Chicago, Ill.

Boston Yellow Daisy, rooted cuttings, \$3.00 per 100. Mrs. Sander, rooted cuttings, \$2.50 per 100. White Marguerite, rooted cuttings, \$2.00; 2½-in., \$3.00 per 100. Giant White, rooted cuttings, \$3.00; 2½-in., \$4.50 per 100. Cash.
W. A. Ballou, Wheaton, Ill.

YELLOW MARGUERITES.

3-in., \$6.00 per 100.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

Daisies, strong rooted cuttings, Paris, California White and Mrs. Sander, \$2.00 per 100; Shasta, true Alaska and King Edward VII. strong transplanted stock, \$3.00 per 100, prepaid.
S. W. Pike, St. Charles, Ill.

Daisies, 150 White Marguerites, 5-in., extra strong, well headed, \$5.00 per doz., \$35.00 per 100; 25 at 100 rate.

The H. Weber & Sons Co., Oakland, Md.

BUSINESS BRINGERS**REVIEW****CLASSIFIED****ADVS.**

Daisy Mrs. Sander, double, strong 2½-in., \$4.00 per 100; Single Yellow, strong 2½-in., good for cut flowers, \$5.00 per 100.

Haase Bros., Pekin, Ill.

Daisy Mrs. Sander, double white, 200 rooted cuttings, 2c; 100 2-in. and 2½-in., 4c each.
John Hochenauer, Sta. D, St. Joseph, Mo.

Daisy Marguerite, strong plants, rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100. Cash.
Dumser Floral Co., Elgin, Ill.

Shasta Daisy Alaska, fine, large 2½-in. pots, \$5.00 per 100. Cash with order.
Charles T. May, R. B. No. 14, Dayton, O.

Daisy Chicago White, strong plants, 2½-in., \$3.00 per 100.
Quentin Floral Co., St. Joseph, Mo.

Bellis Daisies, Longfellow and Snowball, strong, stocky plants, \$3.00 per 1000, 500 at 1000 rate.
Gustav Pitzonka, Bristol, Pa.

Bellis Daisies: Giants, white and pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.
Byer Bros., Chambersburg, Pa.

Bellis Daisies, pink and white, field-grown, \$3.00 per 1000. Wm. P. Yeagle, Bristol, Pa.

Boston Yellow, strong 2½-in., \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5 per cent for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

White Daisy California Giant, \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

Shasta Daisy, 2½-in., \$5.00 per 100, \$45.00 per 1000. The McGregor Bros. Co., Springfield, O.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.
J. W. Miller, Shiremanstown, Pa.

DELPHINIUMS**SELECTED STOCK FOR FORCING****DELPHINIUMS.**

| | |
|------------------------------------|-----------------|
| Belladonna, light blue, 1-year.... | \$ 7.00 per 100 |
| Belladonna, light blue, 2-year.... | 10.00 per 100 |
| Bellamosa, dark blue, 1-year.... | 7.00 per 100 |
| Bellamosa, dark blue, 2-year.... | 10.00 per 100 |

Write for prices on larger quantities.
JOSEPH F. MARTIN NURSERIES,
Painesville, O.

BELLADONNA AND BELLAMOSA**DELPHINIUMS.**

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000.
Two-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Delphinium Belladonna, strong clumps, selected strain, grown especially for forcing under glass, \$8.00 per 100. Cash. Write for special prices in larger quantities. I am also offering for sale best Belladonna seed obtainable at \$2.50 per oz.
T. Ziolkowski, Center Moriches, L. I., N. Y.

BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100. No charge for packing. Cash.
THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong 2-year plants, \$7.00 per 100; strong 1-year, \$5.00 per 100; select seed, \$2.25 per oz.
Thomas J. Murphy, Painesville, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphiniums, Belladonna and Bellamosa, small plants for potting, \$2.00 per 100, by mail.
S. W. Pike, St. Charles, Ill.

Delphinium Belladonna, strong field clumps, \$10.00 per 100.
Schultz's Pansy Gardens, Scranton, Pa.

Delphiniums, Belladonna and Bellamosa, 1-year-old field clumps, \$7.00 per 100, \$60.00 per 1000.
J. C. Schmidt, Bristol, Pa.

Delphiniums, Belladonna and Bellamosa, very fine 2-year-old for forcing, \$12.00 per 100.
Carl Hagenburger, Mentor, O.

DIELYTRAS**DIELYTRA SPECTABILIS**

(Bleeding Heart),
\$6.00 per doz., \$40.00 per 100.
Supply limited.

WELLER NURSERIES CO.,

Holland, Mich.

DRACAENAS**DRACAENA CANES.****SPECIAL FALL SALE.****PROPAGATE YOUR OWN STOCK.**

We have ten acres in Dracaena nurseries and grow over twenty varieties.

For immediate delivery.

| | |
|-----------------------------|----------------------|
| Dracaena Terminalis | \$12.00 per 100 feet |
| Dracaena Lord Wolseley..... | 14.00 per 100 feet |
| Dracaena Fragrans | 30.00 per 100 feet |

These prices include packing and postage or express to your place.

The stock we offer is heavy and well ripened and we guarantee its safe delivery.

Please send remittance with order unless you have already established credit.

Reference: American Colonial Bank, San Juan, Porto Rico.

PORTO RICO PINEAPPLE CO.,

F. M. Pennock, President,
Box 1179, San Juan, P. R.

DRACAENA INDIVISA.

We offer for immediate shipment a very fine stock of Dracaenas from 2-in. pots, extra strong, ready for a shift to 3-in. or 4-in. pots; these are the same grade as we sent out last winter; get them now, at \$4.00 per 100 in any quantity; smaller size at \$3.50.

E. RAWLINGS.

Wholesale Grower, Allegany, N. Y.

DRACAENA INDIVISA.

Strong, needing shift,
2½-in., \$4.00 per 100;
3-in., \$10.00 per 100.
No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash.
Earl Shults, Horseheads, N. Y.

DRACAENAS—Continued**DRACAENA INDIVISA.**

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

48 W. 18th St., New York, N. Y.

Dracaena Indivisa, strong T. P. seedlings, \$1.50 per 100, \$12.50 per 1000; strong seedlings, \$1.25 per 100, \$10.00 per 1000.

M. D. Augspurger, Montpelier, Ind.

Dracaenas, Terminalis, 2½-in. stock, \$18.00 per 100; Aurora and Mandalana, 2½-in., \$22.50 per 100; Mandalana, 2½-in., \$27.50 per 100. Cash. The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2½-in., \$4.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, strong 3-in., 10c; 4-in., 20c each. No charge for packing. L. G. Barbier, Dunkirk, Ind.

Dracaena Indivisa, 2-in., \$4.00 per 100; 3-in., \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

Dracaenas, Massangeana and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash. Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa, 2½-in., 3½c each. L. J. Rowe, Titusville, Pa.

Dracaena Indivisa, 2½-in. pots, \$4.00 per 100. Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash. Lansing Floral Co., Lansing, Mich.

ERICAS**ERICAS.****BUY NOW FOR CHRISTMAS TRADE.**

Perfectly budded, the best we ever had. 50 degrees during the day and 60 during the night will bring them in full bloom for Christmas. They are now all housed and the pots and plants have been advanced so far that we are compelled to advance our prices accordingly.

Per doz. Per doz.

President Carnot, pink trumpet, from 4½-in. pots, \$9.00, larger \$12.00

President Felix Faure, bright pink trumpet, 4½-in. pots, 9.00, larger 12.00

President Felix Faure, bright pink trumpet, 6 and 6½-in. pots, 15.00, larger 18.00

Hielana, new orange trumpet, 4½-in. pots, 9.00, larger 12.00

GLOBULAR FLOWERS:

Regerminans, lavender, best Christmas variety for basket work, 4½-in. pots, 9.00, larger 12.00

Regerminans, lavender, 3-year-old plants, 18.00, larger 24.00

Ovata, pink, 5-in. pots, 9.00, larger 12.00

Fragrans Melanthera, heavily budded, best for Christmas, 4½-in. pots, 9.00, larger 12.00

Fragrans Melanthera, 3-year-old plants, 18.00, larger 24.00

Fragrans Melanthera, extra fine specimens, \$36.00, \$48.00 and \$60.00 per dozen.

Fragrans Melanthera, 5-year-old plants, \$6.00 to \$10.00 each.

We can furnish up to 500 of any of the above varieties.

EASTER VARIETIES.

We offer the following varieties, which can be carried in a cold house like Azaleas, for immediate shipment, from 4½-in. pots, \$9.00, larger \$12.00 per dozen.

Perfecta, pink; Persoluta Alba, Persoluta Rosea, King Edward VII, salmon-pink; Cupressina, shell-pink; Translucens, red.

Specimens of above, \$18.00, \$24.00 and \$36.00 per dozen.

3 per cent of amount of bill for packing. We require cash with order from firms with whom we have not dealt before.

ANTON SCHULTHEIS, ERICA SPECIALIST, 316 19th St., College Point, N. Y.

FINE ERICAS.

We have a large stock of Erica Melanthera, E. Persoluta Alba, E. Mediterranea, E. Mediterranea Hybrida, in 2-in. pots, \$10.00 per 100, \$90.00 per 1000; E. Persoluta Rosea, E. Regerminans Ovata, E. Pres. Felix Faure, E. Charlesiana, \$12.50 per 100, \$110.00 per 1000.

If you are interested, send for samples.

COOLIDGE RARE PLANT GARDENS, Colorado at Hill, Pasadena, Cal.

ERICA MELANTHERA.

2-in., \$15.00 per 100.
4-in., \$50.00 per 100.

WALTER ARMACOST & CO., 821 East 4th St., Los Angeles, Cal.

HEATHERS FOR BLOOMING XMAS and later. Ask for complete list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

EUPHORBIAS

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

EVONYMUS**EVONYMUS ARGENTEA.**

Grand for dishes.

3-in., \$20.00 per 100, \$150.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

FERNS**FERNS MY SPECIALTY.**

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000; 3-in., \$2.00 per doz., \$15.00 per 100.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.; 6-in., \$3.00; 7-in., \$4.00; 8-in., \$5.00 each. Special quotation on 100 lots.

Adiantum, Cuneatum and Gracillimum, strong 2½-in. stock, \$6.00 per 100, \$50.00 per 1000; seedlings ready for potting, \$1.75 per 100, \$15.00 per 1000.

Adiantum seedlings, in assortment of 8 best varieties, \$2.00 per 100, \$18.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON,

Fern Specialist, Short Hills, N. J.

POEHLMAN BROS. CO.,

quality stock.

BOSTON FERNS.

4-in., \$0.35;

5-in., .60;

6-in., .75;

7-in., 1.25;

8-in., 2.00;

9-in., 3.00;

10-in., 4.00;

2½-in., \$6.00 per 100, \$55.00 per 1000.

MACAWII.

Very strong stock,

5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottii and Whitmanii, \$6.50 per 100, \$60.00 per 1000.

Transplanted bench-grown stock of the above except Scottii; better than pot plants; cheaper and less expensive; express \$55.00 per 1000; strong runners of the above varieties except Scottii, \$15.00 per 1000; Macawil, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.

S. S. Skidelsky & Co., 50 Park Place, New York.

THIS IS EXCELLENT VALUE.

Boston, 2½-in. \$6.00 per 100
Boston, 3-in. 12.00 per 100
Boston, 4-in. 20.00 per 100
Boston from bench ready for 4-in. 18.00 per 100

Macawil, 3-in. \$15.00 per 100
Macawil, 4-in. 25.00 per 100
Macawil, 5-in. \$0.60 each
Macawil, 6-in. .80 each
Cash. No charge for packing.

THE IMLAY CO., ZANESVILLE, O.

FINE FERNS.**FERNS OUR SPECIALTY.**

100,000 2½-in. Ferns.

Scottii, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH,

Belair Road and Erdman Hill,
Baltimore, Md.

BOSTON FERNS, POT-GROWN.

6-in. \$0.75 each
6-in., select 1.00 each
7-in. 1.25 each
8-in. 1.75 each
9-in. 2.50 each
Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO.,

5744 Kercheval Ave., Chicago, Ill.

BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000; 3-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.

F. M. SOAR, LITTLE RIVER, FLA.

FERNS READY NOW.**LARGE FERNS. ASK FOR PRICES.**

Boston, Roosevelt, Scottii, Teddy Jr., Verona and Whitmanii, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000; Elegantissima, \$8.00 per 100.

Bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawil, \$10.00 per 100, \$95.00 per 1000.

Fern runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

FERNS FROM BENCH.

Whitmanii ready for 6-in. \$5.00 per 100
Whitmanii ready for 5-in. 35.00 per 100
Whitmanii ready for 4-in. 25.00 per 100
Teddy Jr. ready for 4-in. 25.00 per 100

POTTED FERNS.

Teddy Jr., size 3½-in. 25.00 per 100
Teddy Jr., size 2½-in. 12.50 per 100
Boston, size 7-in. 100.00 per 100
Boston, size 6-in. 75.00 per 100
No charge for packing. Cash.

J. J. BONNELL,

20th Ave. N. and E. Galer St., Seattle, Wash.

BEAUTIFUL AND LARGE

Specimen Staghorn \$1.50 each
Specimen Staghorn 1.00 each
Specimen Staghorn .75 each
Sprenger, 4-in. \$10.00 per 100
Boston, 3-in. 8.00 per 100
Whitmanii, 3-in. 8.00 per 100
Wanamaker, 3-in. 8.00 per 100
Springfield, 3-in. 8.00 per 100
Asparagus Plumosus, 3-in. 7.00 per 100
Cash with order.

W. P. NEWELL CO.,

Wholesale Growers, Apopka, Fla.

FERNS.

Whitmanii bench plants, 5-in., 25c each.
Roosevelt, Wanamaker, Piersonii, Whitmanii, Sword and Tuberosa Plumosa, runners, \$2.50 per 100.

Pteris and Aspidium Ferns, 2-in., \$6.00 per 100.

Asparagus Deflexus, 3-in., \$2.00 per doz.

Cash must accompany all orders.

ROSCOE S. BALDWIN,

460 Atlanta St., Pasadena, Cal.

HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanii, select, 6-in., \$1.00 each. Table Ferns, \$6.00 per 100.
Fine, strong Boston, Roosevelt, Whitmanii, Verona, Whitmanii Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

WE HAVE MANY FERNS TO SELL.**BOSTON FERNS.**

5-in. \$6.00 per doz., \$45.00 per 100
6-in. 9.00 per doz., 70.00 per 100

WHITMANII FERNS.

6-in. \$9.00 per doz., \$75.00 per 100
ELDORA GREENHOUSES,
Eldora, Ia.

FERNS. FERNS.

100 Roosevelt, 2½-in. \$6.00 per 100
250 Roosevelt, 3-in. 8.00 per 100
250 Scottii, 3-in. 8.00 per 100
250 Whitmanii, 2½-in. 6.00 per 100
F. o. b. West Grove, boxing at cost.

THE CONARD & JONES CO.,

WEST GROVE, PA.

BOSTON FERNS.**STRONG, BUSHY, POT-GROWN.**

5-in. \$0.60
6-in. .75
7-in. 1.00
8-in. 1.25
No charge for packing paid orders.

We do not include pots.

DAVIS & STEINER CO.,

Morrison, Ill.

FERNS, BENCH-GROWN.

Per 100 Per 1000
BOSTON, ready for 4-in. pots, \$8.00 \$70.00
WHITMANII, ready for 4-in. pots 8.00 70.00
ASP. PLUMOSUS, ready for 4-in. pots 8.00

Cash, please.

USTLER BROS.,

Wholesale Growers, Apopka, Fla.

BOSTON FERNS.

Fine, 5-in., \$6.00 per dozen.
Extra fine, 6-in., \$9.00 to \$12.00 per dozen.
Heavy, 8-in., \$1.25 each, \$15.00 per dozen.
Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Ferns, 50,000, must be sold, need room, Scottii, Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottii, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottii, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertii, 6-in., 75c each; Hilpertii, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.

M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

Ferns: A limited number of very fine specimen Bostons and a few Piersonii, hanger grown for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots.

N. O. Caswell, Delavan, Ill.

FERNS, GOOD STOCK.

| | Per 100 | Per 1000 |
|---------------------------|---------|----------|
| Boston, 2 1/4-in. | \$5.00 | \$45.00 |
| Boston, 3-in. | 8.00 | 75.00 |
| Roosevelt, 2 1/4-in. | 5.00 | 45.00 |
| Scottil, 2 1/4-in. | 5.00 | 45.00 |
| Whitmanil, 2 1/4-in. | 5.50 | 50.00 |

THE DINGEE & CONARD CO.,
West Grove, Pa.

BOSTON FERNS.

Good, strong, bushy stock.

| | |
|------------|-------------|
| 5-in. | \$0.40 each |
| 6-in. | .75 each |
| 8-in. | 1.50 each |

Packing charges free.
DAVIS FLORAL CO.,
Davenport, Ia.

FERNS.

Strong, bushy, clean stock.

| | |
|-----------------------|-----------|
| Boston, 5-in. | .50c each |
| Whitmanil, 5-in. | .50c each |
| Boston, 6-in. | .75c each |

No charge for packing.
KOOPMANN BROS.,
Davenport, Ia.

STRONG POT-GROWN FERNS.

Ready now for the retail trade.

| | | |
|------------|------------|------------|
| 4-in. | 5-in. | 6-in. |
| 25c | 50c | 75c |

Also a few extra heavy Veronas, 4-in. at 35c.

No packing charge on paid orders.

B. L. GIBBS & SONS, CUMBERLAND, MD.

FERN DISH FERNS.

Best varieties.

2 1/4-in., \$5.00 per 100, \$40.00 per 1000.

THE STORRS & HARRISON CO.,
Painesville, O.

ALBUM OF DESIGNS.

Seventh Edition.

Better than ever before.

You cannot afford to be without it.

\$1.25 per copy, postpaid.

\$12.00 per doz., postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

35,000 2 1/4-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wana-
maker and Whitmanil, 5c each, \$45.00 per 1000.
4 per cent discount on cash orders.

CLOVER LEAF FLORAL CO.,
Springfield, O.

FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2 1/4-in. \$ 5.00 per 100
Holly Ferns, 3-in. 10.00 per 100
Wilsonil, 3-in. 10.00 per 100

JAMES D. HOOPER,
1401 Roane St., Richmond, Va.

THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in.,
\$50.00; 6-in., \$75.00 per 100.

WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

BOSTON FERNS.

Ready for delivery.

2-in., \$50.00 per 1000.

W. C. SMITH WHOLESALE FLORAL CO.,
1316 Pine St., St. Louis, Mo.

POT-GROWN FERNS.

Boston, Whitmanil, Verona and Macawil,

4-in., \$20.00 and \$25.00 per 100.

Shipped out of pot. No charge for packing.

JOHN M. SHERRERD, CLINTON, N. J.

Ferns, Boston and Whitmanil, 2 1/4-in., strong
plants, 5c each, \$45.00 per 1000; Fern runners,
\$2.00 per 100, \$15.00 per 1000; strong 5-in.
Ferns, \$6.00 per doz.; 6-in., \$9.00 per doz. Cash,
please. Wm. H. Ford, Marshalltown, Ia.

Ferns for Fern dishes, best varieties only, 2 1/4-
in. pots, \$6.00 per 100, \$55.00 per 1000.

Pteris Tremula, strong plants, 3-in., \$10.00
per 100. Cash with order, please.
Frank Oechsliu, 4911 W. Quincy St., Chicago, Ill.

BOSTON FERNS.

Boston Ferns, 2 1/4-in. \$ 5.00 per 100
Strong runners 2.00 per 100
Strong, bench-grown for 6-in. 50.00 per 100

JOHN DIECKMANN, ELM GROVE, W. VA.

POT-GROWN FERNS.

Wanamaker, Boston, Verona, Roosevelt, Teddy
Jr., and Whitmanil, 2 1/4-in., 5c each, \$45.00 per
1000. Cash, please. 4 per cent discount.

B. C. BLAKE, SPRINGFIELD, O.

Ferns, Boston and Whitmanil, to make room,
5-in., 40c; 6-in., 65c; 7-in., \$1.00 each. Add 5
per cent for packing. Cash with order. These
are good pot-grown Ferns.

Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

BOSTON FERNS.

4-in. 25c, without pots, 20c each
5-in. 40c, without pots, 35c each

J. V. LAVER,
704 State St., Erie, Pa.

BOSTON FERNS.

Boston, 4-in. 25c each
Boston, 5-in. 50c and 60c each
Boston, 6-in. 75c each

CHARLES SHERWOOD, WATERLOO, IA.

Ferns, Boston, Teddy Jr., Dwarf Sword and
Wanamaker, 3 1/2-in., \$2.00 per doz., \$12.00 per
100; fine to shift in 5-in. and 6-in., for fall and
winter sales.

Oak Grove Greenhouse, Tuskegee, Ala.

Boston Ferns from bench, fine stock, ready for
4-in., 5-in. and 6-in. pots, as they run, special
for 2 weeks, \$15.00 per 100; runners, \$1.50 per
100. Cash. Must have the room.

Byer Bros., Chambersburg, Pa.

BOSTON FERNS, SELECT STOCK.

5-in. 60c each

6-in. 90c each

THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

BOSTON FERNS.

Strong and well rooted 2 1/4-in.,

\$6.00 per 100.

ST. LOUIS WHOLESALE CUT FLOWER CO.,

1406-08 Pine St., St. Louis, Mo.

500 BOSTON FERNS.

Strong, bushy, pot-grown, 5-in.,

\$5.00 per doz., \$40.00 per 100.

OTTO J. KUEBLER, NEWBURGH, IND.

Boston Ferns, very good, 2 1/4-in., \$4.00 per 100;
3-in., 10c; 4-in., 15c and 25c; 5-in., \$3.50 and
\$5.00 per doz.

M. D. Augspurger, Montpelier, Ind.

BOSTON FERNS.

Extra nice, bushy plants.

4-inch \$22.50 per 100

BAUSCHER BROS., FREEPORT, ILL.

Boston Ferns, A. No. 1 bench-grown, large
enough for 4 and 5-in. pots, \$25.00 per 100.
O. L. Schmaltz, 2211 Ashland Ave., St. Joseph,
Mo.

Ferns, Boston, Roosevelt and Whitmanil, pot-
bound, 5-in., ready for 6-in., \$30.00 per 100.
Charles Whitton, York and Gray Ave., Utica,
N. Y.

Boston Ferns, nice plants in bench, 4-in., 20c;
5-in., 30c; 6-in., 40c; also very good runners,
\$9.00 per 1000. Theo. Fehrmann, 3744 N. Lamon
Ave., Chicago, Ill.

BOSTON FERNS, POT-GROWN.

4-in. pots, 20c; 5-in., 50c; 6-in., 75c. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

Ferns, Boston and Whitmanil, 2 1/4-in., \$5.00
per 100; Boston, 3-in., \$10.00 per 100; Scottil,
fine, shapely plants, 5-in., 40c each.

Samuel Whitton, Utica, N. Y.

Boston Ferns, strong, bench-grown ready for
5-in. and 6-in. pots, 25c and 35c each; strong run-
ners, ready for 2 1/4-in. pots, \$2.50 per 100.

Hart Floral & Seed Co., Blackwell, Okla.

Ferns, Boston, Whitmanil and Verona from
bench, ready for 4-in., 5-in. and 6-in. pots,
\$25.00 per 100.

Henry Krueger, 602 Clark St., Toledo, O.

BOSTON FERNS.

Boston, strong 4-in. \$3.00 per doz.

Boston, strong 5-in. 50c each

GOSHEN FLORAL CO., GOSHEN, IND.

Pteris Ferns, extra fine 2 1/4-in., \$5.00 per 100,
\$45.00 per 1000. Ready for the holidays.

Geo. A. Kuhl, Pekin, Ill.

Boston Ferns, clean, healthy plants, 2 1/4-in.
stock, \$55.00 per 1000. Cash, please.

Huscroft's Flower Shop, Steubenville, O.

Boston Ferns, 300 good ones from bench, better
than 3-in., 10c each. No charge for packing.

Pawnee Greenhouse, Pawnee, Ill.

Maidenhair Fern, strong 2 1/4-in., \$6.00 per 100,
\$55.00 per 1000.

The McGregor Bros. Co., Springfield, O.

Fern runners, Boston or Whitmanil, transplanted,
as good as 2 1/4-in., \$25.00 per 1000. O. L.
Schmaltz, 2211 Ashland Ave., St. Joseph, Mo.

Boston Ferns, 500 pot-grown 4-in., also 100
Verona 4-in., \$20.00 per 100. Cash, please.

Edgar Easterday, Nokomis, Ill.

Boston Ferns, pot-grown, 4-in., ready for
5-in., 25c each. Cash, please.

Chas. O. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2 1/4-in.,
\$5.00 per 100, \$40.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.

BOSTON FERNS.

2 1/4-inch, \$6.00 per 100.

HOLTON & HUNKEL CO., MILWAUKEE, WIS.

Fern Whitmanil, to close out, 2 1/4-in., \$4.00

per 100.

Henry Krueger, 602 Clark St., Toledo, O.

Table Ferns, standard varieties, 2 1/4-in., fine
plants, \$5.00 per 100.

Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2 1/4-in., 6c; 6-in., 75c; 7-in.,
\$1.00 each. Add 5 per cent for packing. Cash,
please. H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, bench-grown, strong 4-in. and
5-in., \$25.00 per 100. Cash. O. P. Bethards,
816 Mulberry St., Springfield, O.

Dish Ferns, 8 varieties, good and bushy, 2 1/4-
in. pots, \$6.00 per 100. St. Louis Wholesale
Cut Flower Co 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, 4-in., 17 1/2c; bench Ferns, 25c
each.

L. J. Rowe, Titusville, Pa.

Table Ferns, 4 varieties, 2 1/4-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

Boston Ferns, nice, big 5-in., 50c each.

Fairview Gardens, Elnora, Ind.

Fernery Ferns, 2 1/4-in., \$6.00 per 100.

Holton & Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list
mailed. Ludvig Mosbaek, Ferndale, Askov, Minn.

FEVERFEW

Feverfew, good, strong rooted cuttings, \$1.50

per 100, postpaid.

Wauseon Floral Co., Wauseon, O.

Feverfew Little Gem, \$2.00 per 100, by mail.

S. W. Pike, St. Charles, Ill.

Feverfew, rooted cuttings, \$1.50 per 100.

M. D. Augspurger, Montpelier, Ind.

FICUS

RUBBER PLANTS.

Fine 5-in. stock, 12 to 15 inches high,

\$9.00 per doz.

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

FICUS ELASTICA.

5-in., 75c; 6-in., \$1.00 each.

GULLETT & SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high,
4-in., 50c each, \$5.00 per doz.

Oak Grove Greenhouse, Tuskegee, Ala.

FORGET-ME-NOTS

FORGET-ME-NOT.

Myosotis Palustris Semperflorens, everblooming

Forget-me-not, strong, field-grown plants,

\$7.00 per 100, \$60.00 per 1000.

WELLER NURSERIES CO., INC.,

Holland, Mich.

FORGET-ME-NOTS.

True winter-flowering, 2 1/4-in. pots,

\$4.00 per 100.

THE IMLAY CO., ZANESVILLE, O.

FORGET-ME-NOTS.

True winter-flowering, 2-in., \$4.50 per 100.

WINFIELD S. KIRCHER, Defiance, O.

Cyclamen Specialist, Forget-me-nots, winter-flowering, strong, 2 1/4-
in., \$6.00 per 100, \$50.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Forget-me-nots, best winter-flowering variety,
from 2 1/4-in. pots, \$5.00 per 100.

F. E. Blake, Marion, O.

Forget-me-nots, best winter bloomer, 2 1/4-in.,
\$6.00 per 100.

Baur Floral Co., Erie, Pa.

FREESIAS

FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and
of heavy-flowering, strong-stemmed type. Satis-
faction guaranteed.

1/2-in. to 3/4-in. \$14.00 per 1000

3/4-in. and up 22.00 per 1000

SEVIN-VINCENT CO., GROWERS,

512 Washington St., San Francisco, Cal.

FUCHSIAS

FUCHSIAS, 2 1/4-IN., \$5.50 PER 100.

Black Prince, Phenomenal,

Purple Prince, Avalanche,

Edward Abbot, Mme. Thibaut,

Monstrosa.

Trailing Queen, 2 1/2-in., \$6.50 per 100.

THE MCGREGOR BROS. CO.,

Springfield, O.

Fuchsias, strong rooted cuttings, best named
varieties, single and double, labeled, \$2.00 per
100, prepaid. Black Prince separate, if wanted.

S. W. Pike, St. Charles, Ill.

GENISTAS

GENISTA RACEMOSA.

Well trimmed

4-in., \$20.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

GERANIUMS

NEW GERANIUMS.

Red Barney, brilliant red; ready now. 2 1/4-in.
pots, \$4.00 per doz., \$25.00 per 100.

Mrs. Geo. E. Buxton, double, rose-pink,

2 1/4-in. pots, ready December,

\$15.00 per 100, \$125.00 per 1000.

GERANIUMS READY NOW.

Per 100 Per 1000

S. A. Nutt, Buchner, rooted cut-

tings \$3.00 \$25.00

Ricard, Poitevine, rooted cuttings 4.00 35.00

Scarlet Bedder, rooted cuttings.. 4.00 35.00

S. A. Nutt, Buchner, 2 1/4-in. pots. 6.00 55.00

Ricard, Poitevine, 2 1/4-in. pots.... 7.00 65.00

GERANIUMS Continued

CALIFORNIA SUNSHINE GERANIUMS.

Grown and propagated in the open.

Can be shipped anywhere.

American Beauty, Paul Crampel, General Grant, Hartman, Jacquerie, Jean Violette, Alliance, Jean Oberle and Jean Viaud, \$2.00 per 100, \$18.00 per 1000.

S. A. Nutt, Flat and Ivy-leaved, \$2.25 per 100, \$20.00 per 1000.

Buchner, Ricard and Mrs. Hill, ready December 1, \$2.75 per 100, \$25.00 per 1000.

See classified ad for Pelargoniums.

LOS ANGELES GERANIUM CO.,

Sawtelle P. O., Los Angeles, Cal.

GERANIUMS.

Out of 2-in. pots Rooted cuttings

S. A. Nutt.....\$35.00 per 1000, \$20.00 per 1000

Buchner 35.00 per 1000, 20.00 per 1000

Scarlet Bedder ... 35.00 per 1000, 25.00 per 1000

Barney 40.00 per 1000, 25.00 per 1000

Jean Oberle 35.00 per 1000, 25.00 per 1000

Gloire de France, 40.00 per 1000, 25.00 per 1000

Ricard 50.00 per 1000, 30.00 per 1000

Poitvine 45.00 per 1000, 30.00 per 1000

Improved Poitvine 45.00 per 1000, 30.00 per 1000

Cash with order.

JOHN L. GUGINO,

89 Risley St., Fredonia, N. Y.

GERANIUMS EXCLUSIVELY.
ROOTED CUTTINGS; GOOD STOCK.

35,000 feet of glass devoted to Geraniums exclusively; 20 years' experience in growing and packing them.

Buchner and S. A. Nutt.....\$25.00 per 1000
Ricard and Poitvine 32.50 per 1000

ALBERT M. HERR,

R. F. D. No. 8, Lancaster, Pa.

A NEW LOT OF GERANIUMS.

Rooted cuttings ready after November 10.

S. A. Nutt\$20.00 per 1000

Buchner 20.00 per 1000

Scarlet Bedder 20.00 per 1000

Jean Oberle 30.00 per 1000

Edmond Blanc 30.00 per 1000

Jean Viaud 30.00 per 1000

Ricard 30.00 per 1000

Poitvine 30.00 per 1000

Same rate by the 100. Cash with order.

CHERRY PARK GARDENS, FREDONIA, N. Y.

GERANIUMS, \$5.00 PER 100.

Alphonse Ricard, Beaute Poitvine,

Buchner, Jean Viaud,

Mrs. Lawrence, Castellane.

S. A. Nutt, \$4.50 per 100.

Daytonia, new scarlet, \$15.00 per 100.

IVY GERANIUMS, \$5.00 PER 100.

Souv. Charles Turner, Rycroft's Surprise,

Alliance, Peter Crosby,

Achievement.

THE MCGREGOR BROS. CO.,

Springfield, O.

GERANIUM ROOTED CUTTINGS,

S. A. NUTT, ONLY.

\$2.50 per 100 in 100 lots.

\$21.00 per 1000 in 1000 lots.

\$18.00 per 1000 in 5000 lots.

\$17.00 per 1000 in 10,000 lots.

Cash with order.

NORWALK ROSE GARDENS,

Norwalk, O.

GERANIUMS, ROOTED CUTTINGS.

Grant, Doyle, Crampel, Oberle, Lawrence,

De Layre, Jacquerie, Viaud, Hill, Jean Violette,

American Beauty, Scarlet Bedder, Buchner, Hart-

man, Pamela, Maryland, Nutt, Emile David,

Mme. Landry, Sallerol, Rose, Ivies, double pink,

red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.

Michell, Castellane, Poitvine, Ricard, Flat,

\$2.75 per 100, \$25.00 per 1000. Cash.

THERESEAN PLANT CO., GARDENA, CAL.

GERANIUMS.

All booked to January 1.

Well rooted cuttings.

Ricard, Poitvine, Scarlet Bedder and

Anna Brown, double pink,

\$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

PETER BROWN, LANCASTER, PA.

GERANIUM ROOTED CUTTINGS

ARE NOT PLENTIFUL.

5000 Poitvine.....\$30.00 per 1000

FRED W. ARNOLD, CAMBRIDGE, O.

GERANIUMS

Ready by November 20.

7000 S. A. Nutt, 2½-in.....\$45.00 per 1000

600 Beaute Poitvine 60.00 per 1000

500 Countiss 55.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Geraniums, Nutt, La Favorite, Viaud, and

Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50

per 100; Nutt and Buchner, 4-in., \$15.00 per

100. Rooted cuttings of Nutt, Ricard, Poitvine.

Perkins and Viaud, ready now, \$3.50 per 100.

B. C. Johnson, Sterling, Colo.

NOTICE!

"A few lines in The Review
will polish your mail box."

J. Dobbettin & Son,
April 9, 1920. Rochester, N. Y.

To be sure of atten-
tion for the issue dated
Thursday, instruc-
tions for

Classified Ads
must reach The
Review on or before
the preceding

MONDAY

GERANIUMS, STRONG 2-IN.

Poitvine, \$5.00 per 100; Abbie Schaeffer, red,

and Mme. Barney, \$5.00 per 100, \$45.00 per 1000;

Ivy Geranium Rycroft's Surprise, rose pink;

2-in., \$4.00 per 100; Ivy Geraniums, mixed,

2-in., \$3.50 per 100; Scented Geraniums, Rose

and Skeleton, 2-in., \$3.50 per 100. Cash.

JACOBS BROS., PEORIA, ILL.

STRONG BRANCHED GERANIUMS.

Beaute Poitvine and Ricard, 3-in., ready for

4-in. pots, \$7.00 per 100; a few Michell, 2-in.,

\$7.00; Beaute and Improved Poitvine, Ricard,

Viaud and Doyle, 2-in., \$5.00; S. A. Nutt, strong

2-in., \$4.00; a few S. A. Nutt and Doyle, 2½-in.,

\$4.00 per 100.

C. G. LOCKE, ARKPORT, N. Y.

GERANIUMS.

EXTRA STRONG 2-IN. STOCK.

S. A. Nutt.....\$3.50 Per 100 Per 1000

\$30.00

This is wonderful stock. If you are in need

of any red Geraniums, this is your chance.

Cash, please.

BAUSCHER BROS., FREEPORT, ILL.

GERANIUMS.

Poitvine, extra strong 2½-in.....\$6.00 Per 100 Per 1000

White Madonna, best white..... 5.50 50.00

Barney 5.50 50.00

Presilly 5.50

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

GERANIUMS.

Nutt, Ricard, Poitvine,

Buchner, Viaud and Montmort;

from 2-in. pots,

\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

ELMER RAWLINGS,

Wholesale Grower, Allegany, N. Y.

ROOTED GERANIUM CUTTINGS.

NOVEMBER DELIVERY.

S. A. Nutt.....\$25.00 per 1000

Semi-Double Grant 25.00 per 1000

Beaute Poitvine 35.00 per 1000

Alphonse Ricard 35.00 per 1000

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

ROOTED CUTTINGS.

S. A. Nutt and Buchner, \$25.00 per 1000;

Ricard, Scarlet Bedder, Castellane,

Viaud and John Doyle,

\$30.00 per 1000.

Cash with order.

FRED W. RITCHY, LANCASTER, PA.

Geraniums, Nutt, Doyle, Buchner, rooted cut-

tings, \$22.50 per 1000; Viaud, \$25.00 per 1000;

Ricard, Poitvine, \$35.00 per 1000; 2-in., Ricard

and Poitvine, \$50.00 per 1000; Nutt, Doyle,

Viaud and Buchner, \$40.00 per 1000. Cash with

order. Mrs. E. A. Llewellyn, Olean, N. Y.

Geraniums, S. A. Nutt and Ricard, rooted cut-

tings, \$2.25 per 100, \$20.00 per 1000; 2½-in.,

\$4.00 per 100; 4-in. stock plants, \$10.00 per 100.

Cash with order. Angel Greenhouses, Box 9,

2500 W. 11th St., Oklahoma City, Okla.

Geraniums, Nutt, Hill, Buchner, Doyle and

mixed, rooted cuttings, \$25.00; 2-in., 5c. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

Geranium S. A. Nutt, rooted cuttings, \$2.00

per 100. E. G. Goltz, Bellevue, O.

GERANIUMS, STRONG 2½-INCH.

Pfützer, Nutt, Ricard, Michell, Double Grant,
La Favorite and Viaud, \$5.00 per 100. Packing
free.

GOSHEN FLORAL CO., GOSHEN, IND.

Geranium S. A. Nutt, 2½-in., ready for 3-in.
pots, and will soon make a cutting; this is ex-
tra nice stock, but we need the room, \$4.00 per
100, if taken this month.

E. B. Morgan Floral Co., Paxton, Ill.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00
per 1000; extra heavy stock plants, top cuttings
off, now a short second growth at nearly every
joint, \$10.00 per 100.

Wm. A. Murdoch, Titusville, Pa.

GERANIUMS.

4-in.\$15.00 per 100

3-in. 6.00 per 100

2-in. 35.00 per 1000

F. H. PARKER, FT. SCOTT, KAN.

Geranium S. A. Nutt, 2-in. strong, clean,
healthy stock, ready for 3-in., \$3.50 per 100 if
taken this month, need the room. Cash.

Edwin H. Woerner, Arlington, Neb.

Geraniums, Beaute Poitvine, Jean Viaud,
rooted cuttings, \$30.00 per 1000; S. A. Nutt,
Scarlet and Buchner, rooted cuttings, \$20.00 per
1000. Quaker Hill Greenhouses, Sebring, O.

Geranium Double White, 2½-in. extra nice
plants ready for shift, \$5.00 per 100. Packing
free for cash. See Pelargonium advertisement.

Carrollton Greenhouses, Carrollton, O.

Geraniums, Ricard, Poitvine and Viaud out
of 2½-in. pots, \$6.00 per 100. S. A. Nutt and
Buchner out of 2½-in. pots, \$5.00 per 100. Cash
with order. Chas. E. Smith & Son, York, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosa-
lia and Double White, strong 2½-in., \$4.00 per
100, \$35.00 per 1000.

Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2½-in., \$5.00 per 100;
Poitvine and Mme. Landry, 2½-in., \$6.00 per
100, \$55.00 per 1000.

E. C. Basinger, Columbiana, O.

Geraniums, S. A. Nutt, 2½-in., \$5.00 per 100;

Helen Michell, 2½-in., \$6.00 per 100.

L. G. Barbier, Dunkirk, Ind.

Geraniums, rooted cuttings, 2000 Nutt and

1000 Buchner, \$17.00 per 1000.

R. Sellers, Alliance, O.

Geraniums, 3000 S. A. Nutt, rooted cuttings,
\$3.00 per 100, \$25.00 per 1000.

Red Oak Greenhouses, Red Oak, Ia.

Geranium S. A. Nutt, rooted cuttings, \$2.50
per 100, \$20.00 per 1000, for November delivery.

The Flower Shop, Hoopeston, Ill.

Geranium Mme. Sallerol, rooted cuttings, \$1.50
per 100; 2-in., \$3.00 per 100.

R. M. Henley, Hartford City, Ind.

Geranium S. A. Nutt, first class stock, 2½-in.,
\$4.50 per 100. Cash with order.

Harry A. Cook, Oberlin, O.

Geraniums, 5000 Buchner, rooted cuttings,
\$25.00 per 1000. Cash with order.

R. H. Workman, Loudonville, O.

Geranium S. A. Nutt, rooted cuttings, \$2.75
per 100, \$25.00 per 1000. Cash.

Anderson's Greenhouses, Cannon Falls, Minn.

Rose Geraniums, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Geraniums, Nutt and Castellane, 2½-in., 4½c
each.

L. J. Rowe, Titusville, Pa.

Geranium S. A. Nutt, rooted cuttings, \$2.00
per 100, postpaid. Sefton's, Chillicothe, Mo.

Geranium Sallerol, rooted cuttings, \$1.50 per
100.

C. H. Ketcham, South Haven, Mich.

Geranium S. A. Nutt, strong rooted cuttings,
\$2.00 per 100.

James O. Jacobs, Irwin, Pa.

GERBERAS

GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am
offering this fall a fine lot of field-grown plants
in many colors.

\$35.00 and \$50.00 per 100 according to size,

25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

GLADIOLI

GLADIOLUS BULBS FOR EARLY FORCING.

Per 100 Per 1000

America, 1½-in. and up.....\$3.00 \$25.00

America, 1½-in. and up..... 2.75 21.00

Augusta, 1½-in. and up..... 4.00 35.00

Augusta, 1½-in. and up..... 3.50 30.00

Baron Hulot, 1½-in. and up..... 8.00 75.00

Baron Hulot, 1½-in. and up..... 7.00 65.00

Brenchleyensis, 1½-in. and up..... 3.50 30.00

Brenchleyensis, 1½-in. and up..... 3.00 25.00

Chicago White, 1½-in. and up..... 4.50 38.00

Chicago White, 1½-in. and up..... 3.75 30.00

IOWA GROWN GLADIOLUS BULBS.

Northern grown Gladiolus bulbs, true to name. We offer the following Iowa grown Gladiolus bulbs for fall delivery at these extremely low prices in order to close them out quickly. Terms: Cash with order or O. O. D. shipment. Sold F. O. B. Nora Springs, Iowa. No charge made for boxing.

| Quantity and variety | Inches | Per 1000 |
|-----------------------------|----------------|----------|
| 100,000 America | 1 to 1 1/4 | \$ 7.50 |
| 100,000 America | 1/2 to 1 | 5.50 |
| 50,000 America | 1/2 to 3/4 | 4.00 |
| 100,000 America | under 1/2 | 3.00 |
| 20,000 Mrs. Francis King | 1 to 1 1/4 | 8.00 |
| 10,000 Mrs. Francis King | 3/4 to 1 | 6.00 |
| 5,000 Mrs. Frank Pendleton | 1 to 1 1/4 | 20.00 |
| 5,000 Mrs. Frank Pendleton | 3/4 to 1 | 15.00 |
| 5,000 Mrs. Frank Pendleton | 1/2 to 1 | 10.00 |
| 10,000 Mrs. Frank Pendleton | under 1/2 | 7.00 |
| 1,000 Goliath | 1 to 1 1/4 | 30.00 |
| 2,000 Goliath | 3/4 to 1 | 24.00 |
| 3,000 Goliath | 1/2 to 3/4 | 18.00 |
| 5,000 Goliath | under 1/2 | 12.00 |
| 1,000 Prince of Wales | 1 1/2 in. up | 50.00 |
| 2,000 Prince of Wales | 1 1/4 to 1 1/2 | 40.00 |
| 2,000 Prince of Wales | 1 to 1 1/4 | 30.00 |
| 2,000 Prince of Wales | 3/4 to 1 | 24.00 |
| 2,000 Prince of Wales | 1/2 to 3/4 | 20.00 |
| 500 Evelyn Kirtland | 1 1/4 to 1 1/2 | 60.00 |
| 500 Evelyn Kirtland | 1 to 1 1/4 | 50.00 |
| 500 Evelyn Kirtland | 3/4 to 1 | 40.00 |
| 1,000 Evelyn Kirtland | 1/2 to 3/4 | 30.00 |
| 10,000 Evelyn Kirtland | under 1/2 | 20.00 |
| 1,000 Attraction | 1 1/4 to 1 1/2 | 30.00 |
| 1,000 Attraction | 1 to 1 1/4 | 20.00 |
| 1,000 Attraction | 3/4 to 1 | 15.00 |
| 2,000 Ida Van | 1 1/2 in. up | 20.00 |
| 3,000 Ida Van | 1 1/4 to 1 1/2 | 16.00 |
| 5,000 Ida Van | 1 to 1 1/4 | 12.00 |
| 5,000 Ida Van | 3/4 to 1 | 9.00 |
| 5,000 Ida Van | 1/2 to 3/4 | 6.00 |
| 2,000 Empress of India | 1 to 1 1/4 | 20.00 |
| 2,000 Empress of India | 3/4 to 1 | 15.00 |
| 5,000 Empress of India | 1/2 to 3/4 | 10.00 |
| 5,000 Empress of India | under 1/2 | 7.00 |
| 2,000 Niagara | 1 to 1 1/4 | 20.00 |
| 3,000 Niagara | 3/4 to 1 | 16.00 |
| 3,000 Niagara | 1/2 to 3/4 | 12.00 |
| 5,000 Niagara | under 1/2 | 8.00 |
| 1,000 War | 1 to 1 1/4 | 20.00 |
| 1,000 War | 3/4 to 1 | 16.00 |
| 2,000 War | 1/2 to 3/4 | 12.00 |
| 5,000 War | under 1/2 | 9.00 |
| 2,000 Schwaben | 1 to 1 1/4 | 20.00 |
| 3,000 Schwaben | 3/4 to 1 | 16.00 |
| 5,000 Schwaben | 1/2 to 3/4 | 12.00 |
| 10,000 Schwaben | under 1/2 | 8.00 |
| 2,000 Mrs. Watt | 1 to 1 1/4 | 16.00 |
| 3,000 Mrs. Watt | 3/4 to 1 | 12.00 |
| 5,000 Mrs. Watt | 1/2 to 3/4 | 9.00 |
| 5,000 Mrs. Watt | under 1/2 | 6.00 |
| 10,000 Blue Hybrids | 1 to 1 1/4 | 12.00 |
| 10,000 Blue Hybrids | 3/4 to 1 | 8.00 |
| 10,000 Blue Hybrids | 1/2 to 3/4 | 5.00 |
| 10,000 Blue Hybrids | under 1/2 | 3.50 |
| 500 Gretchen Zang | 1 1/2 in. up | 50.00 |
| 500 Gretchen Zang | 1 1/4 to 1 1/2 | 40.00 |
| 1,000 Gretchen Zang | 1 to 1 1/4 | 30.00 |
| 2,000 Gretchen Zang | 3/4 to 1 | 20.00 |
| 2,000 Gretchen Zang | 1/2 to 3/4 | 16.00 |
| 2,000 Gretchen Zang | under 1/2 | 12.00 |
| 20,000 Mixed | 1 to 1 1/4 | 7.00 |
| 50,000 Mixed | 3/4 to 1 | 5.00 |
| 50,000 Mixed | 1/2 to 3/4 | 3.50 |
| 50,000 Mixed | under 1/2 | 2.50 |
| 5,000 Independence | 1/2 to 3/4 | 4.00 |
| 50,000 Independence | under 1/2 | 3.00 |
| 1,000 Rouge Torch | 1 to 1 1/4 | 20.00 |
| 2,000 Rouge Torch | 3/4 to 1 | 16.00 |
| 2,000 Rouge Torch | 1/2 to 3/4 | 12.00 |
| 3,000 The King | 1 1/4 in. up | 30.00 |
| 3,000 The King | 1 1/2 to 1 1/4 | 24.00 |
| 5,000 The King | 1 to 1 1/4 | 20.00 |
| 5,000 The King | 3/4 to 1 | 16.00 |
| 5,000 The King | 1/2 to 3/4 | 12.00 |
| 1,000 Blackhawk | 1 1/4 to 1 1/2 | 16.00 |
| 5,000 Blackhawk | 1 to 1 1/4 | 12.00 |
| 5,000 Blackhawk | 3/4 to 1 | 8.00 |
| 5,000 Blackhawk | 1/2 to 3/4 | 5.00 |
| 2,000 Meadowvale | 1 1/4 to 1 1/2 | 12.00 |
| 10,000 Meadowvale | 1 to 1 1/4 | 8.00 |
| 10,000 Meadowvale | 3/4 to 1 | 5.00 |
| 10,000 Meadowvale | 1/2 to 3/4 | 3.50 |
| 5,000 Crackerjack | 1 1/4 to 1 1/2 | 10.00 |
| 5,000 Crackerjack | 1 to 1 1/4 | 7.00 |
| 5,000 Crackerjack | 3/4 to 1 | 5.00 |
| 5,000 Crackerjack | 1/2 to 3/4 | 3.50 |
| 500 Princepine | 1 1/4 to 1 1/2 | 20.00 |
| 2,000 Princepine | 1 to 1 1/4 | 16.00 |
| 2,000 Princepine | 3/4 to 1 | 12.00 |
| 2,000 Princepine | 1/2 to 3/4 | 8.00 |
| 5,000 Princepine | 1 to 1 1/4 | 20.00 |
| 5,000 Princepine | 3/4 to 1 | 15.00 |
| 3,000 Summer | 1 1/2 in. up | 24.00 |
| 5,000 Summer | 1 1/4 to 1 1/2 | 20.00 |
| 5,000 Summer | 1 to 1 1/4 | 16.00 |
| 5,000 Summer | 3/4 to 1 | 12.00 |
| 5,000 Summer | 1/2 to 3/4 | 8.00 |
| 2,000 President Taft | 1 1/2 in. up | 18.00 |
| 5,000 President Taft | 1 1/4 to 1 1/2 | 14.00 |
| 5,000 President Taft | 1 to 1 1/4 | 10.00 |
| 5,000 President Taft | 3/4 to 1 | 7.00 |
| 5,000 President Taft | 1/2 to 3/4 | 5.00 |
| 20,000 Primulinus Hybrids | 1 to 1 1/4 | 9.00 |
| 20,000 Primulinus Hybrids | 3/4 to 1 | 6.00 |
| 20,000 Primulinus Hybrids | 1/2 to 3/4 | 4.00 |
| 10,000 Wine King | 1 to 1 1/4 | 10.00 |
| 10,000 Wine King | 3/4 to 1 | 7.00 |
| 10,000 Wine King | 1/2 to 3/4 | 5.00 |
| 1,000 Candidum | 1 to 1 1/4 | 12.00 |
| 3,000 Candidum | 3/4 to 1 | 9.00 |
| 3,000 Candidum | 1/2 to 3/4 | 6.00 |
| 20,000 Chicago White | 1 to 1 1/4 | 12.00 |
| 20,000 Chicago White | 3/4 to 1 | 8.00 |
| 20,000 Chicago White | 1/2 to 3/4 | 6.00 |

(Continued in next column.)

(Concluded from preceding column.)

| | | |
|------------------------|----------------|---------|
| 50,000 Chicago White | under 1/2 | \$ 4.00 |
| 5,000 Panama | 1 to 1 1/4 | 16.00 |
| 5,000 Panama | 3/4 to 1 | 12.00 |
| 5,000 Panama | 1/2 to 3/4 | 8.00 |
| 5,000 Panama | under 1/2 | 5.00 |
| 2,000 Crystal White | 1 1/2 in. up | 20.00 |
| 5,000 Crystal White | 1 1/4 to 1 1/2 | 16.00 |
| 5,000 Crystal White | 1 to 1 1/4 | 12.00 |
| 5,000 Crystal White | 3/4 to 1 | 9.00 |
| 5,000 Crystal White | 1/2 to 3/4 | 6.00 |
| 5,000 Halley | 1 to 1 1/4 | 10.00 |
| 5,000 Halley | 3/4 to 1 | 7.00 |
| 5,000 Halley | 1/2 to 3/4 | 5.00 |
| 200 Mary Stearns Burke | 1 1/2 in. up | 140.00 |
| 200 Mary Stearns Burke | 1 1/4 to 1 1/2 | 120.00 |
| 2,000 Yellow Hammer | 1 1/2 in. up | 24.00 |
| 3,000 Yellow Hammer | 1 1/4 to 1 1/2 | 20.00 |
| 3,000 Yellow Hammer | 1 to 1 1/4 | 16.00 |
| 2,000 Yellow Hammer | 3/4 to 1 | 12.00 |
| 5,000 Yellow Hammer | 1/2 to 3/4 | 9.00 |
| 10,000 Yellow Hammer | under 1/2 | 6.00 |
| 1,000 Mary Fennell | 1 1/2 in. up | 50.00 |
| 2,000 Mary Fennell | 1 1/4 to 1 1/2 | 40.00 |
| 3,000 Mary Fennell | 1 to 1 1/4 | 30.00 |
| 5,000 Mary Fennell | 3/4 to 1 | 24.00 |
| 5,000 Mary Fennell | 1/2 to 3/4 | 20.00 |
| 5,000 Mary Fennell | under 1/2 | 14.00 |
| 2,000 Dawn (Tracy's) | 1 1/2 in. up | 40.00 |
| 2,000 Dawn (Tracy's) | 1 1/4 to 1 1/2 | 32.00 |
| 2,000 Dawn (Tracy's) | 1 to 1 1/4 | 24.00 |
| 2,000 Dawn (Tracy's) | 3/4 to 1 | 18.00 |
| 2,000 Dawn (Tracy's) | 1/2 to 3/4 | 12.00 |
| 5,000 Dawn (Tracy's) | under 1/2 | 9.00 |
| 200 Queen of Whites | 1 1/2 in. up | 60.00 |
| 200 Queen of Whites | 1 1/4 to 1 1/2 | 50.00 |
| 2,000 Lily Lehman | 1 to 1 1/4 | 20.00 |
| 3,000 Lily Lehman | 3/4 to 1 | 15.00 |
| 200 Louise | 1 1/2 in. up | 300.00 |
| 300 Louise | 1 1/4 to 1 1/2 | 240.00 |
| 200 Louise | 1 to 1 1/4 | 180.00 |
| 200 Louise | 3/4 to 1 | 140.00 |
| 200 Louise | 1/2 to 3/4 | 100.00 |

GLADIOLUS BULBLETS.

| | Per bu. |
|--------------------------|---------|
| 10 Bu. America | \$16.00 |
| 3 Bu. Primulinus Hybrids | 16.00 |
| 10 Bu. Mixed | 10.00 |
| 2 Bu. Blackhawk | 20.00 |
| 2 Bu. Blue Hybrids | 20.00 |
| 5 Bu. Chicago White | 25.00 |
| 2 Bu. Crackerjack | 16.00 |
| 2 Bu. Ida Van | 25.00 |
| 2 Bu. Meadowvale | 16.00 |

GLADIOLUS BULBLETS.

| | Per qt. |
|------------------------------|---------|
| 5 Qts. Candidum | \$1.50 |
| 10 Qts. Crystal White | 4.00 |
| 20 Qts. Dawn (Tracy's) | 4.00 |
| 20 Qts. Empress of India | 3.00 |
| 5 Qts. Goliath | 8.00 |
| 20 Qts. Halley | 1.50 |
| 5 Qts. Loveliness | 8.00 |
| 20 Qts. Mrs. Francis King | 1.00 |
| 20 Qts. Mrs. Frank Pendleton | 3.50 |
| 20 Qts. Mrs. Watt | 4.00 |
| 10 Qts. Niagara | 4.00 |
| 20 Qts. Panama | 3.00 |
| 10 Qts. Princepine | 4.00 |
| 10 Qts. Princepine | 3.50 |
| 10 Qts. President Taft | 1.50 |
| 20 Qts. The King | 4.00 |
| 20 Qts. Summer | 4.00 |
| 20 Qts. Mary Fennell | 5.00 |

GLADIOLUS BULBLETS.

| | Per 1000 |
|--------------------------|----------|
| 10,000 Anna Eberius | \$15.00 |
| 10,000 Evelyn Kirtland | 6.00 |
| 10,000 Prince of Wales | 5.00 |
| 5,000 Thos. T. Kent | 20.00 |
| 2,000 Mary Stearns Burke | 25.00 |
| 5,000 Byron L. Smith | 25.00 |
| 5,000 Flora | 20.00 |
| 5,000 Louise | 20.00 |
| 10,000 Gretchen Zang | 4.00 |
| 10,000 Bertrex | 4.00 |

MAPLE HILL NURSERY.

Chas. J. Slemmer, Prop., Nora Springs, Ia.

PLUMP, SOUND STOCK.

None better; ready for immediate or deferred shipment.

| | 1 1/2 in. | 1 1/4 to 1 1/2 | 1 to 1 1/4 |
|--------------------|-----------|----------------|------------|
| Prices per 1000 | | | |
| America | \$20.00 | \$14.00 | \$ 9.00 |
| Arizona | 30.00 | 24.00 | 18.00 |
| Blackhawk | 25.00 | 20.00 | 15.00 |
| Chicago White | | 18.00 | 14.00 |
| Crackerjack | 17.50 | 14.00 | 10.50 |
| Halley | 22.50 | 17.50 | 12.00 |
| Ida Van | 20.00 | 16.00 | 12.00 |
| Francis King | 20.00 | 14.00 | 9.00 |
| Primulinus Hybrids | | 10.50 | 8.00 |
| Scarsdale | 30.00 | 24.00 | 18.00 |
| 1910 Rose | | 40.00 | 32.00 |
| Pride of Goshen | 50.00 | 40.00 | 30.00 |

F. o. b. Winona. No order less than 250 of a variety supplied at these prices.

THE PFEIFFER NURSERY, WINONA, MINN.

DON'T BUY FLORA BULBLETS

Until you have seen Long's splendid Colorado grown stock. Special "Show Me" offer: For \$1.00 I will mail you 180 Flora bulblets, prepaid. Limit one lot to a customer at this special price. All you want at \$6.00 per 1000.

J. D. LONG, BOULDER, COLO.

Gladioli, 100,000 Halley, 50,000 Panama, 50,000 other named varieties at prices to move them. Let me know how many you can use. George Lawler, Gardenville, Tacoma, Wash.

GLADIOLI.

When in need of the following varieties, ask for special prices on same:

America,
Brimstone,
Catherine,
Cattleya,
Chicago White,
Chris,
Conspicuous,
Czar Peter,
Electra,
Elizabeth Kurtz,
Evelyn Kirtland,
Faust,
Flora,
Friendship,
Glory of Holland,
Golden Measure,
Goliath,
Gretchen Zang,
Halley,
Hohenstaufen,
Hilda,
Le Marechal Foch,
Lily White,
L'Immaculee,
Liss,
Louise,
Loveliness,
Majestic,
Master Wietze,
Mr. Mark,
Mrs. Dr. Norton,
Muriel,
Mrs. Francis King,
Mrs. Frank Pendleton,
Niagara,
Nora,
Panama,
Pence,
Pink Beauty,
Pink Perfection,
Pink Progression,
Pride of Hillegom,
Prince of Wales,
Princeps,
Princepine,
Red Emperor,
Rev. Ewbank,
Roem Van Kennemerland,
Salmon Excelsa,
Schwaben,
Stella,
War,
White Giant,
Wilbrink,
Yellow Hammer,
Choice Mixed,
Primulinus Hybrids.

In order to save time, please tell us what variety, what size and how many of each you want, in order that we may send you our special quotations by return mail. Satisfaction guaranteed. We have all the standard sizes. We said it often, but want to say it again, that our Gladioli are true to name.

P. VOS & SON,
The Home of "True" Gladioli,
P. O. Box 555, Grand Rapids, Mich.

HERE THEY ARE.

Kunderd's Ideal Mixture, fresh from the originator last spring:

2000 1/2 in. and under \$6.00 per 1000, \$11.00 for all
1000 1/2 to 3/4 in. 8.00 per 1000, 8.00 for all
2 qts. bulblets 2.25 per qt. 4.00 for all
The lot for \$21.00.

MRS. FRANCIS KING.

1000 1/2 in. and under \$2.75 per 1000, \$2.75 for all
2000 1/2 to 3/4 in. 4.50 per 1000, 8.00 for all
4 qts. bulblets 1.50 per qt., 6.00 for all
The lot for \$15.00.

WAR.

2000 1/2 in. and under \$6.00 per 1000, \$11.00 for all
First check for \$45.00 takes the entire lot.
Liberal grading and good count.

L. C. RADLEY, ARCANUM, O.

GLADIOLI.

We have some very choice stock in the following varieties to offer:

Mrs. Dr. Norton.....All sizes and bulblets
Miss Evelyn Kirtland.....All sizes and bulblets
Lily WhiteAll sizes and bulblets
WilbrinkAll sizes and bulblets
GolddropAll sizes and bulblets
Le Marechal Foch.....Bulblets
Purple GloryFirst size
LouiseFirst size
Crimson GlowFirst size

Write for prices, etc.

HOLM & OLSON, INC.,
20 W. 5th St., St. Paul, Minn.

GLADIOLUS BULBS
OF EXCELLENT QUALITY.

| | Per 1000 No. 1 | Per 1000 No. 2 | Per 1000 No. 3 |
|------------------|----------------|----------------|----------------|
| America | \$25.00 | \$21.00 | |
| Empress of India | 45.00 | 38.00 | \$30.00 |
| Halley | 28.00 | 22.00 | 16.00 |
| Ida Van | 35.00 | 28.00 | 22.00 |
| Independence | 28.00 | 22.50 | 18.00 |
| Francis King | 25.00 | 20.00 | 16.00 |
| Niagara | 45.00 | 38.00 | 30.00 |
| Schwaben | 45.00 | 40.00 | 32.00 |
| Primulinus Hyb. | 25.00 | 20.00 | 16.00 |

RAY STATE BULB CO.,
Box No. 145, Waltham, Mass.

GLADIOLI—Continued

WELLER'S GLADIOLI.
FOR FORCING, 1½-IN.;
FOR OUTDOORS, 1¼-IN.

| Per 1000 | 1½-in. | 1¼-in. |
|---|---------|---------|
| America, lavender pink | \$24.00 | \$20.00 |
| Chicago White, early white..... | 35.00 | 30.00 |
| Halley, early salmon | 35.00 | 30.00 |
| Mrs. F. King, light scarlet..... | 24.00 | 20.00 |
| Mrs. F. Pendleton, pink, carmine blotch | 45.00 | 38.00 |
| Prince of Wales, improved Halley | 70.00 | 60.00 |
| Wilbrink, earliest lavender, wonderful for forcing..... | 60.00 | 51.00 |
| Yellow Hammer, best yellow forcer | 50.00 | 42.00 |

Ask for our general catalogue.

WELLER NURSERIES, INC.,
United with The Standard Bulb Co.,
Holland, Mich.

AMERICA? YES.
100,000 STRONG.

Also the other main standards.
A discount for quantity,
and lack of storage compels us
to offer an additional 10 per cent discount
for fall delivery. An early order
means money for you.
Opportunity is knocking
at your gate, a postal card
for our wholesale price list will
swing it open today.

A. H. AUSTIN CO., WAYLAND, O.

GLADIOLUS PRIMULINUS.

Nothing is more beautiful than my Gladiolus Primulinus with their artistically arranged flowers and their pastel and oriental colors. They force earlier than any other Gladiolus. Try them.

| | |
|----------------------------|------------------|
| 1st size, 1¼-inch up..... | \$20.00 per 1000 |
| 2nd size, 1 to 1¼-in..... | 15.00 per 1000 |
| 3rd size, ¾ to 1-in..... | 10.00 per 1000 |
| 4th size, ½ to ¾-in..... | 5.00 per 1000 |
| 5th size, ¼-in. below..... | 3.00 per 1000 |

Catalogue of my choice varieties sent on request.

THE CHAUTAUQUA FLOWERFIELD CO.,
O. Zeestraten, Prop., Bemus Point, N. Y.

GLADIOLUS BULBS OF A NO. 1 QUALITY.

If you are in the market for any of the new or commercial varieties do not fail to see my display ad on another page of this issue.

JELLE ROOS.

Gladiolus Specialist.

Box A. Concord, Mass.

GLADIOLUS BULBS AND BULBULETS.

PLANTING STOCK.

For quick sale I offer the following true to name, ungraded Gladiolus stock in sizes ¼ to 1½-in.:

| | Per 1000 |
|-----------------------------------|----------|
| 20,000 Glory of Kennemerland..... | \$24.00 |
| 50,000 America | 7.00 |
| 10,000 Schwaben | 15.00 |
| 15,000 Princepine | 15.00 |
| 10,000 War | 15.00 |
| 5,000 Peace | 15.00 |

Write for extra low price of bulbules of above stock. Cash, please.

MADISON GARDENS.

4607 Erie Ave., Cincinnati, O.

GLADIOLUS BULBS
OF GOOD QUALITY.

| | Per 1000 |
|------------------------------------|----------|
| America, 1½-in. up..... | \$22.50 |
| America, 1¼ to 1½-in..... | 16.00 |
| Francis King, 1½-in. up..... | 22.50 |
| Francis King, 1¼ to 1½-in..... | 16.00 |
| Blackhawk, 1½-in. up..... | 20.00 |
| Primulinus Hybrids, 1½-in. up..... | 18.00 |
| Halley, 1½-in. up..... | 22.50 |
| Peace, 1½-in. up..... | 30.00 |
| Mixed, 1½-in. up..... | 15.00 |
| Mixed, 1¼-in. to 1½-in..... | 10.00 |

Terms: Cash with order.

HENRY BESTMANN, OTTAWA, ILL.

COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.

New list describing Sweet Lavender, Sheila, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

Gladioli, America and Mrs. Francis King, No. 1 and No. 2, all from fresh, new planting stock No. 4 and under; none can be better quality; for fall shipment, \$14.50 and \$12.50 per 1000. Cash, and talk quick. We need space.
National Show Gardens, Spencer, Ind.

WHOLESALE PRICES ON
AUSTIN'S "BIG FOUR."

Evelyn Kirtland—Herada,
Bertrex—Gretchen Zang
and

SEVEN ADDITIONAL
AUSTIN ORIGINATIONS.

Never have we had finer stock
of these magnificent creations.
Your name gets descriptive list.

A. H. AUSTIN CO., WAYLAND, O.

GOING DOWN. GOING DOWN.

HEAR YE? HEAR YE?

Le Marechal Foch bulbules now only \$1.25 per 100, \$10.00 per 1000, \$45.00 for 5000 and \$80.00 for 10,000 big, plump, healthy, clean bulbules that have been sifted over ¼ inch mesh, and with every 500 bulbules ordered I will send absolutely free, one plump, first-size bulb for trial. America will be as scarce as five dollar bills in a collection plate as soon as stock of Le Marechal Foch is disseminated.

As early as Halley, twice the size of America; It has MERIT, I'll tell the population.

RAYMOND M. CHAMPE.

Grower, Walled Lake, Mich.

HIGH-CLASS GLADIOLI.

| Bulbs per 1000. | 1½-in. up | 1¼ to 1½-in. |
|---------------------------|-----------|--------------|
| America | \$18.00 | ..... |
| Mrs. Francis King..... | 18.00 | ..... |
| Mrs. Frank Pendleton..... | 45.00 | \$38.00 |
| Niagara | 40.00 | 30.00 |
| Schwaben | 40.00 | 30.00 |
| Evelyn Kirtland | 70.00 | 60.00 |
| Gretchen Zang | 50.00 | 40.00 |

American and Mrs. F. King bulbules, \$15.00 per bu. 10 per cent discount for cash with order.

W. R. STRAUSSER, GROWER,
R. F. D. 21, Wayland, O.

GLADIOLI.

Especially handled for forcing.

| Variety | 1½-in. up | 1¼ to 1½-in. |
|------------------------|-----------|--------------|
| America | \$18.00 | \$14.00 |
| Mrs. Francis King..... | 18.00 | 14.00 |
| Niagara | 35.00 | 27.50 |
| Panama | 35.00 | 27.50 |
| Peace | 32.50 | 25.00 |

Everything possible, from planting time to shipping time, has been done to make these "right" for forcing. Note low prices for cash.

No charge for packing.

GLADWOOD GARDENS, COPEMISH, MICH.

GLADIOLI, NEW AND OLD SORTS.

If you want to secure some of the best varieties, new and old, of Gladioli for 1922, send your name now for my wholesale list of varieties. It includes Bertrex, Loveliness, Niagara, Byron L. Smith, Peach Rose, Myrtle, Europa, Herada, E. J. Shaylor, T. T. Kent, Mary Fennel, Lily-white, Alice Tiplady, Crimson Glow, Mary Pickford, Diener's American Beauty and many others; all sizes quoted in list.

Special: 50,000 Evelyn Kirtland bulbules at \$3.00 per 1000.

C. I. HUNT, BOX 5, NUNDA, N. Y.

GLADIOLUS BULBULETS.

Mrs. F. King, Princeps, Primulinus Hybrids, Halley, Crackerjack, Minnesota, 50c per 1000; Willy Wigman, Panama, Empress of India, War, Golden King, 75c per 1000; Gretchen Zang, Mrs. F. Pendleton, Schwaben, \$1.00 per 1000; 2000 mixed, 1¼-in. up, 75 per cent Pink Beauty, \$15.00 per 1000; 2 pecks bulbules, \$3.00 per peck; 2000 mixed, 1¼-in. up, 75 per cent Baron Hulot, \$20.00 per 1000; 2 pecks bulbules, \$4.00 per peck.

Write for prices on other sizes and varieties.

F. M. PALMITER & SON, JANESVILLE, WIS.

LONE ELM GLADIOLI.

To make room for winter storage, we offer the following at greatly reduced prices; shipment about December 1:

| | Size | Per 1000 |
|-----------------------------|-------|----------|
| 2000 Lone Elm, mixed..... | No. 1 | \$10.00 |
| 2000 Lone Elm, mixed..... | No. 2 | 8.00 |
| 3000 Lone Elm, mixed..... | No. 3 | 6.00 |
| 2000 America | No. 1 | 14.00 |
| 2000 America | No. 2 | 10.00 |
| 2000 Mrs. Francis King..... | No. 2 | 10.00 |

Terms: Cash with order.

J. W. SEILER CO., R. F. D. 1, RAVENNA, O.

LE MARECHAL FOCH; A SURE WINNER.

All florists will want a start of Le Marechal Foch, the new, early forcing pink; nearly double the size of America; choice bulbules, \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 per 10,000.

Le Marechal Foch is the greatest money-maker in the business.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

NEW ENGLAND SUPERIOR GROWN.

Excellent stock for forcing purposes.
America, Halley, King, Glory of Holland, Panama, Schwaben, War, Prince of Wales and other standard varieties in large quantities. Size No. 1, 2 and 3.

Planting stock and bulbules at close prices. Prices on application. Special discount on large quantities.

SHARON GLADIOLI GARDENS,
Sharon, Mass.

WANTED—Leading
BULB FORCERS,
CUT-FLOWER GROWERS

to send address for
Special introduction offer on
BEACONFLAME. BEACONFLAME,
the coming florists' Red Gladiolus.
Strongest growers. Greatest multiplier.
SACRIFICE SALE of amateur's trial garden,
200 Finest show Gladioli, novelties, best
mixtures, at HALF PRICE.
J. L. VONDEL, SHARON, MASS.

YOUNG BULBS OF QUALITY.

| | No. 1 | No. 2 | No. 3 |
|------------------------------|---------|----------|---------|
| America, per 1000..... | \$15.00 | \$12.50 | \$10.00 |
| Ida Van, per 1000..... | 25.00 | 21.00 | 17.50 |
| Pendleton, per 1000..... | ..... | 30.00 | 25.00 |
| Chicago White, per 1000..... | ..... | 21.00 | 17.50 |
| Louise, per 100..... | 35.00 | 30.00 | 25.00 |
| Louise bulbules | \$15.00 | per 1000 | |
| Golden Measure bulbules..... | 15.00 | per 100 | |

Cash. F. O. B. Wolcottville, Ind.

J. C. GROSSMAN, WOLCOTTVILLE, IND.

GLADIOLUS PLANTING STOCK.

| | 1½-in. and under per 1000 |
|---|---------------------------|
| America, Mrs. Francis King, Halley..... | \$ 3.00 |
| Primulinus Hybrids | 3.00 |
| Rouge Torch, Mrs. Watt, Candidum..... | 3.50 |
| Pendleton, Fryer | 6.00 |
| Loveliness, Mary Fennel..... | 10.00 |

Write for prices on 5000 lots; also, other varieties, ½-in. to ¾-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.

DON'T BUY FOCH BULBULETS

Until you have seen Long's superb, large, Colorado-grown stock. Send \$1.00 for special "Show Me" lot of 125 Le Marechal Foch bulbules. Limit one lot to a customer at this price. All you want at \$10.00 per 1000. Liberal count; 1100 or more for 1000 at the \$10.00 price.

J. D. LONG, BOULDER, COLO.

GLADIOLUS BULBULETS.

| | |
|---|-----------------|
| Le Marechal Foch..... | \$9.00 per 1000 |
| Wilbrink | .75 per 1000 |
| Intensity, America | .50 per 1000 |
| Golden Wedding, Halley and Minnesota, 35c per qt..... | 1.50 per 1000 |

While they last. Cash with order.

D. W. C. RUFF.

Buena Vista Gardens, St. Paul, Minn.

GET YOUR PRINCE OF WALES START HERE.

I have surplus of 16,000 ½-in. and under, clean and plump Prince of Wales bulbules. To move and save storage will sell at \$14.00 per 1000, \$65.00 for 5000, and the whole lot for \$200.00. Prince of Wales bulbules, \$2.00 per 1000, 5000 for \$8.50, surplus of 30,000 for \$45.00.

R. M. CHAMPE, GROWER.

Walled Lake, Mich.

WE ARE READY TO QUOTE PRICES

on the following in large or small lots:
Golden Measure, Glory of Pembroke, Mrs. Doctor Norton, Byron L. Smith, Louise, Lily White, Mrs. Kirchhoff, Mr. Palmer, Early Sunrise, Mary Pickford, Le Marechal Foch, Loveliness, Schwaben, Peace, Panama, War, etc.
W. E. KIRCHHOFF, JR., ALBION, N. Y.

SPECIAL WHOLESALE OFFER

of Kunderd's Gladioli.
See my display advertisement on another page of this issue.

A. E. KUNDERD.

Box 40, Goshen, Ind., U. S. A.

Gladioli, America, 1½-in., \$20.00 per 1000; Primulinus Hybrids, ¾-in. to 1-in., \$7.00; ½-in. to ¾-in., \$5.00 per 1000; Mrs. Watt, 1½-in. up, \$2.00 per 100. Bulbules; Halley, \$1.25 per qt.; Francis King and America, 75c per qt.; Niagara, \$3.50 per qt.; Primulina Hybrids, 50c per qt.; Loveliness, \$1.00 per 1000.

L. D. BOSSON, Wickliffe, O.

SOUTHERN GROWERS. ATTENTION.

100,000 America bulbules. 1-in. to 1¼-in., \$8.00 per 100. How many? Just right for December planting.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

EVENTUALLY THE DEMAND

Will compel you to grow Marechal Foch, to supply your trade, why not start while the demand is greater than the supply? We can quote you prices on Marechal Foch, Wilbrink, Flora, Loveliness, Hilda and Master Wietze bulbules that beat all quotations to date.

SWARTLEY & BECKER, STERLING, ILL.

FOR ALL COUNTRIES EXCEPT THE U. S. A.

P. HOPMAN & SONS.
Gladiolus Specialists. Hillegom, Holland.
Headquarters of Le Marechal Foch, White Giant, L'Immaculee, Pink Perfection, Loveliness, Golden Measure and all the leading and fancy varieties. Very cheap prices on application.

BULBS THAT ARE BULBS.

1½-in. and up.
Gladioli, Panama, Schwaben, Prince of Wales, Princeps, Gretchen Zang, Halley, Queen Wilhelmina and America in all sizes. Write for prices.

RYCHLIK'S FLORAL GARDENS,
West Jackson St., Painesville, O.

GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton, Pendleton, Peace, Panama, War, Schwaben and others; all sizes and bulbules at prices that are right.

HUMPHREY'S FLOWER GARDENS,
Pataskala, O.

NEBRASKA BULB CO.,

Gladiolus Growers.

COLUMBUS, NEBRASKA.

New and standard varieties.

Price list sent upon application.

10 per cent discount on fall deliveries.

GLADIOLI, PEACE AND SCHWABEN.

1 1/2-in. up\$40.00 per 1000

1 1/4 to 1 1/2-in. 35.00 per 1000

ARTHUR F. SNYDER,

12 Knox St., Worcester, Mass.

GLADIOLUS BULBS.

We are now ready to quote prices on all leading varieties for fall and spring delivery.

BRENTLINGER & WILSON,

17433 Shaw Ave., Lakewood, O.

SPECIAL PRICES

For early buyers on Gladioli. Send us a list of varieties and quantities you need.

AMERICAN BULB CO.,

172 North Wabash Ave., Chicago, Ill.

Gladiolus Miss Helen Franklin, earliest white; blooms in 70 days; planting stock, 1/2-in. and under, \$3.00 per 100; bulbets, \$10.00 per 1000. Other sizes. Thomas Cogger, Melrose, Mass.

Gladioli: Write for our full list of the most desirable varieties.

S. S. Skidelsky & Co., 50 Park Place, New York.

GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

HANSEN NURSERY CO., NILES, MICH.

Gladioli, Bertex and Europa, 1/2-in. to 3/4-in., \$30.00; 3/4-in. to 1-in., \$20.00 per 1000.

Norman E. Tully, Hubbard, O.

For secrets of profitable Gladiolus growing see my ad under Horticultural Books, miscellaneous section. R. M. Champe, Walled Lake, Mich.

Gladiolus planting stock, Florist's mixture, 1/2-in. and under, \$2.50 per 1000, \$10.00 per 5000. Thomas Cogger, Melrose, Mass.

Gladioli, leading varieties, strong, sound stock; bargain prices. Robert Mehlmann, Oshkosh, Wis.

GRAPE VINES

CONCORD GRAPE VINES.

Strong 2-year plants, No. 1 grade..\$10.00 per 100

Strong 2-year plants, No. 2 grade.. 8.00 per 100

Strong 1-year plants, No. 1 grade.. 6.00 per 100

Cash with order.

Send for our perennial price list.

GEORGE MARTIN, BOX 154, PAINESVILLE, O.

Grape Vines, Concord and Moore's Early, fine 2-year-old, \$10.00 per 100. Packed free. Cash with order.

Clement S. Levis, Aldan, Delaware Co., Pa.

Concord Grape vines, No. 1, 2-year, \$6.00 per 100.

L. G. Tingle, Pittsville, Md.

GREVILLEAS

Grevillea Robusta, 2 1/2-in., \$5.00 per 100,

\$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

GYPSOPHILAS

Gypsophila Paniculata, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Gypsophila Paniculata, strong 2-year roots especially suitable for florists, \$6.00 per 100.

Thomas J. Murphy, Painesville, O.

HARDY PLANTS

HARDY PLANTS.

| | Per 100 |
|--|---------|
| Achillea The Pearl | \$ 8.00 |
| Anthemis Tinctoria Kelwayii | 7.00 |
| Aquilegia, mixed | 8.00 |
| Armeria Formosa | 12.00 |
| Boltonia Asteroides | 8.00 |
| Boltonia Latifolia | 8.00 |
| Coreopsis Lanceolata Grandiflora | 7.00 |
| Delphinium Belladonna | 9.00 |
| Delphinium Bellamora | 12.00 |
| Delphinium Gold Medal Hybrids | 12.00 |
| Dianthus, mixed | 7.00 |
| Dianthus Holborn Glory | 8.00 |
| Dianthus Newport Pink | 8.00 |
| Dianthus Scarlet Beauty | 8.00 |
| Dianthus, Velvet-black | 8.00 |
| Dianthus Latifolius, double, mixed | 10.00 |
| Dianthus Plumarius, single, mixed | 8.00 |
| Funkia Undulata Media Variegata | 12.00 |
| Gaillardia Grandiflora | 8.00 |
| Heliopsis Miss Melish | 8.00 |
| Heliopsis Multiflorus fl. pl. | 12.00 |
| Hemerocallis Flava | 10.00 |
| Hemerocallis Thunbergii | 10.00 |
| Physalis Franchetii | 8.00 |
| Physostegia Virginiana | 7.00 |
| Ranunculus Acre fl. pl. | 8.00 |
| Rudbeckia Laciniata fl. pl. | 8.00 |
| Rudbeckia Newmanii | 8.00 |

The above varieties are only a few of our specialties. Ask for our general catalogue.

WELLER NURSERIES CO., INC.,

Holland, Mich.

HARDY PERENNIALS, STRONG FIELD-GROWN PLANTS.

Gypsophila Paniculata; Achillea Ptarmica; Anchusa, Dropmore; Alyssum Saxatile; Anthemis Tinctoria; Aquilegia, Long Spurred Hybrids, mixed; Bellis Daisy, mixed; Bocconia Cordata; Canterbury Bells, mixed; Centaurea, Montana and mixed; Coreopsis Grandiflora; Hibiscus Giant and mixed; Delphinium Belladonna; Digitalis, mixed; Gaillardia Grandiflora; Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; Myosotis or Forget-me-not, Palustris; Rudbeckia Purpurea; Shasta Daisy; Sweet William, white, crimson, scarlet and mixed, \$1.00 per doz., \$5.00 per 100.

HARRY J. SQUIRES, GOOD GROUND, N. Y.

HARDY PLANTS.

GOOD STOCK; GUARANTEED.

True to name and will be well packed.

Artemisia Lactiflora, strong 1-year-old clumps,

undivided, \$8.00 per 100.

Delphinium Belladonna, strong 2-year-old clumps,

undivided, \$10.00 per 100.

Gypsophila Paniculata, strong 2-year-old roots,

\$7.00 per 100.

STRONG, 1-YEAR-OLD, FIELD-GROWN

ROOTS.

Phlox Rynstrom\$8.00 per 100, \$70.00 per 1000

Phlox Riverton Jewel 8.00 per 100, 70.00 per 1000

Phlox Selma 8.00 per 100, 70.00 per 1000

Phlox Thor 8.00 per 100, 70.00 per 1000

Phlox Mrs. Jenkins. 8.00 per 100, 70.00 per 1000

Tritoma Pfitzerli, 1-year-old roots undivided,

\$10.00 per 100.

GEO. A. PENROSE,

220 Lippincott Ave., Riverside, N. J.

PERENNIALS, FIELD-GROWN.

| | Per 100 | Per 1000 |
|----------------------------------|---------|----------|
| Delphinium Belladonna | \$8.00 | \$50.00 |
| Aquilegia, assorted | 6.00 | 50.00 |
| Coreopsis | 6.00 | 50.00 |
| Shasta Daisy | 6.00 | 50.00 |
| Gaillardia | 6.00 | 50.00 |
| Platycodon, blue and white | 6.00 | 50.00 |
| Pyrethrum Roseum | 6.00 | 50.00 |
| Sweet William, separate colors.. | 6.00 | 50.00 |

Thousands of other choice perennials, roses,

shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

HARDY PLANTS, SURPLUS STOCK.

| | | |
|--|-----------------------------------|----------------------------------|
| 3000 Iris Sibirica, | blue | \$30.00 per 1000, \$3.50 per 100 |
| 500 Single Tiger Lily, XX grade.. | 8.00 per 100 | |
| 500 Double Tiger Lily, 1st grade.. | 9.00 per 100 | |
| 1000 Liatris Spicata, 3-year | 6.00 per 100 | |
| 700 Liatris Scariosa, 3-year | 7.00 per 100 | |
| 500 Campanula Medium, mostly | pink, 4-in. pots ready for shift. | 8.00 per 100 |
| Packing free. Cash, please. | | |
| MINNEAPOLIS NURSERY, | | |
| 4117 S. Aldrich Ave., Minneapolis, Minn. | | |

STRONG FIELD-GROWN PLANTS.

| | |
|-------------------------------------|-----------------|
| Artemisia Lactiflora | \$10.00 per 100 |
| Delphinium Belladonna, 2-year.... | 8.00 per 100 |
| Phlox Subulata Rosea and Alba... | 6.00 per 100 |
| Coreopsis Lanceolata Grandiflora... | 6.00 per 100 |
| Eulalia Japonica Variegata Grass... | 8.00 per 100 |

In large quantities write for special prices.

Ask for our list.

GEORGE MARTIN, NURSERYMAN,

Box 154, Painesville, O.

Hardy Ferns 100 10 Each
Adiantum Pedatum, Maidenhair..\$9.00 \$1.00 15c
Aspidium, Goldleana, Gold Fern 9.00 1.00 15c
Onoclea Struthiopteris, Ostrich..10.00 1.20 15c
Osmundas, 2 varieties.....12.00 1.40 15c
Also 8 other varieties; descriptive list mailed free. 100 Ferns, your selection, billed at 100 rate. Packing free for cash.

Ludvig Mosbaek, Ferndale Askov, Minn.

DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save mov-

ing, \$5.00 per 100, while they last.

Complete list of hardy perennial plants mailed

on application. My prices are most attractive

and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

Hypericum Patalum Henryii, the largest flowering variety in existence, red wooded seedlings for potting or cold frames, \$1.50 per 100, \$12.00 per 1000. Cash or check. See Double Blue Cornflower ad under Calendulas.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

Hardy plants, Hollyhocks, 4 colors, Gaillardias, Coreopsis, Sweet William, Canterbury Bells, Pyrethrum, Shasta Daisy and Hardy Pinks, 50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.

HELIOTROPES

Heliotropes, fragrant, strong, rooted cuttings, \$2.00 per 100.

Carrollton Greenhouses, Carrollton, O.

Heliotropes, fragrant, rooted cuttings, \$2.00 per 100, postpaid. Sefton's, Chillicothe, Mo.

Heliotropes, 4 varieties, \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

HIBISCUS

HIBISCUS, 2 1/2-IN., \$5.50 PER 100.

50.00 per 1000, 4-in., \$15.00 per 100.

Peachblow, Grandiflora,

Sub. Violaceous, Collieri,

Aurantia, Miniatus Semi-plena.

THE MCGREGOR BROS. CO.,

Springfield, O.

Hibiscus, Peach-blow, Ruber, Grandiflorus and Versicolor, 2 1/2-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

HONEYSUCKLES

Lonicera Hirsuta, 1-year seedlings, \$5.00 per

100. A. H. & N. M. Lake, Marshfield, Wis.

HORSERADISH ROOTS

HORSERADISH ROOTS.

\$2.00 per 100, \$15.00 per 1000.

SCARFF'S NURSERIES, NEW CARLISLE, O.

BUSINESS BRINGERS—

REVIEW CLASSIFIED ADS

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HYDRANGEAS, EXTRA FINE PLANTS, in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Riverain, Germania, Lillie Mouillere, Wm. Pfitzer, Trophee and Mme. Mouillere.

3rd size, 3 to 6 branches.....\$35.00 per 100

2nd size, 6 to 12 branches..... 45.00 per 100

1st size, 10 to 16 branches..... 50.00 per 100

2-year-olds, pot grown:

3rd size\$ 60.00 per 100

2nd size 75.00 per 100

1st size, specimen 100.00 per 100

Same varieties as above, and others.

Cash please. Add 5 per cent for packing.

A. SCHULTHEIS,

316 19th St., College Point, N. Y.

FIELD-GROWN PLANTS.

French varieties and Otaksa.

2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.

2 to 3 branches.....\$30.00

4 to 5 branches..... 40.00

5 to 6 branches..... 50.00

7 to 10 branches..... 60.00

Also larger plants; ask for prices.

POT-GROWN PLANTS.

Ask for prices.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Northern grown

FRENCH HYDRANGEAS.

Dormant stock.

Now booking orders for fall delivery.

Mixed varieties, blue and pink.

4-in., branched 35c each

5-in., branched 50c each

6-in., branched 75c each

7-in., branched\$1.00 each

Cash or C. O. D.

J. J. Le BORIOUS,

921 East Third St., Duluth, Minn.

HYDRANGEAS.

Good French varieties.

2 1/2-in., \$6.50 per 100, \$60.00 per 1000.

4-in., \$20.00 per 100.

HEAVY FIELD-GROWN SPECIMENS.

8 to 10 shoots, fine for specimen tubs.

\$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the

kind that will easily force for Easter.

Following sizes with prices that are below

their values; colors pink and blue:

4-in. pots\$20.00 per 100

5-in. pots 35.00 per 100

6-in. pots 50.00 per 100

7-in. pots 75.00 per 100

ZIEGER & SONS,

Germantown, Philadelphia, Pa.

BEST VARIETIES MIXED.

French Hydrangeas, strong, field-grown plants potted in September, 5-in. to 7-in. pots at 7c per

budded shoot for plants up to 10 shoots and 5c per budded shoot for plants of more than 10 shoots. Plants have from 5 to 20 strong shoots.

Sample plant shipped on receipt of price. Cash

with order. 5 per cent for packing.

COLLE BROS., SUMMIT, N. J.

HYDRANGEAS, ALL THE BEST

French varieties, with 2 to 4 good strong shoots, from 4-in. pots, 25c; 5-in., 35c; 6-in., 50c; extra heavy 7-in., 75c; specimens, \$1.00 to \$2.00 each.

Otaksa, good stock, 4-in. only, 25c each. Other sizes sold out.

J. L. SCHILLER,

929 Prouty Ave., Toledo, O.

VERY SPECIAL PRICES.

To clear the field we offer the following very best varieties: Baby Bimbenet, Lillie Mouillere, Chautard, Hamar, etc., in mixture at \$5.00 per 100 branches. Cash.

These are strong, sturdy plants running from 4 to 12 branches to the plant.

SILVIEUS & SILVIEUS,

Ashtabula, O.

HYDRANGEAS.

3-in. pots, \$8.00 per 100.

4-in. pots, \$15.00 to \$25.00 per 100.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

HYDRANGEAS.

4-in., 15c;

5-in., 30c;

6-in., 40c.

J. V. LAVER,

704 State St., Erie, Pa.

Hydrangea Otaksa, 2 1/2-in., \$6.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

HYDRANGEAS—Continued

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100. Baur Floral Co., Erie, Pa.

Hydrangeas, Otaksa and French, 2½-in., 4½-c; 4-in., 17½-c each. L. J. Rowe, Titusville, Pa.

IMPATIENS

IMPATIENS, 2½-IN., \$5.00 PER 100. Holstil, Sultan, Pink Beauty. THE MCGREGOR BROS. CO., Springfield, O.

Impatiens Sultan, orange-red, deep pink, white and violet-rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

IRISES

STRONG, SELECTED, IRIS PLANTS.

| | Per doz. | Per 100 |
|--|----------|---------|
| Black Prince, velvety-black..... | \$1.20 | \$ 8.00 |
| Canary, yellow | 1.00 | 8.00 |
| Celeste, sky blue | 1.20 | 8.00 |
| Fairy, pale lavender | 1.75 | 12.00 |
| Florentina, blue and white, sepa- rate | 1.00 | 6.00 |
| Harlequin Melanals, variegated... 1.00 | 7.00 | |
| Her Majesty, fine rose | 1.20 | 8.00 |
| Honorabilla, golden and brown... 1.00 | 6.00 | |
| Juniata, clear blue, fine..... 1.50 | 10.00 | |
| Mme. Chereau, white fringed with azure-blue | 1.00 | 6.00 |
| Mrs. H. Darwin, waxy white..... .75 | 5.00 | |
| Pallida Dalmatica, lavender..... 1.20 | 8.00 | |
| Purple King, full purple..... 1.10 | 7.00 | |
| Queen of May, soft pink, fine..... 1.20 | 8.00 | |
| Sans Souci, canary yellow..... 1.20 | 8.00 | |
| Sibirica, blue and white, separate 1.00 | 6.00 | |

WELLER NURSERIES CO., INC., Holland, Mich.
United with Standard Bulb Co., Formerly of Benton Harbor, Mich..

IRIS GERMANICA.
Separate colors, in light lavender and dark blue. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000. WINFIELD S. KIRCHER, Cyclamen Specialist, Defiance, O.

IRISES, EIGHTY-SEVEN VARIETIES.
Nice young plants, true to name. Special prices. Write for list. GILBERT H. WILD, SARCOXIE, MO.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

IRISES

IRIS GERMANICA.
Separate colors, in light lavender and dark blue. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000. WINFIELD S. KIRCHER, Cyclamen Specialist, Defiance, O.

IRISES, EIGHTY-SEVEN VARIETIES.
Nice young plants, true to name. Special prices. Write for list. GILBERT H. WILD, SARCOXIE, MO.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

IVIES

ENGLISH IVY.

Nice 4-in., \$20.00 per 100, \$175.00 per 1000. 5 per cent for packing.

THE WALLACE FLORAL CO., 5744 Kercheval Ave., Chicago, Ill.

Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

ENGLISH IVY.

Strong plants, from 2½-in. pots, \$5.00 per 100, \$45.00 per 1000. THE CONARD & JONES CO., West Grove, Pa.

Hardy English Ivy, good, long vines; fine 4-in., \$22.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

German Ivy, rooted cuttings, 75c per 100. M. D. Augspurger, Montpelier, Ind.

English Ivy, fine 2½-in., \$5.00 per 100. Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong 2½-in., \$5.00 per 100. The McGregor Bros. Co., Springfield, O.

JASMINES

Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

LANTANAS

LANTANAS.
Michael Schmidt, best red Lantana. The above color is always scarce in early spring; better order yours now for immediate or later delivery. Our plants are not surplus stock, but are grown especially for the trade. Also have Jacob Schulz, Aurora, Radiation and Weeping; good, clean stock from 2-in. pots, \$5.00 per 100, \$45.00 per 1000.

LINDEN LAWN GARDENS,

Springfield, O.

LANTANAS, 2½-IN., \$5.00 PER 100, \$45.00 PER 1000.
Michael Schmidt, Aurora, Snow Wreath, Jacob Schulz, Radiation. THE MCGREGOR BROS. CO., Springfield, O.

LANTANAS, BEST DWARF.

Craigil, Jacob Schulz and Michael Schmidt, \$5.00 per 100, \$45.00 per 1000. THE STORRS & HARRISON CO., Painesville, O.

Lantanas, 600 ready for shift, strong 2½-in., \$6.00 per 100. Cash. Parkside Greenhouses, 1457 E. 70th St., Chicago, Ill.

Lantanas in bloom, 3 colors, 75 bushy 4-in., 12c each. John Hochenauer, Sta. D, St. Joseph, Mo.

Lantanas, six best dwarf bedders, labeled, strong rooted cuttings, \$2.00 per 100, by mail. S. W. Pike, St. Charles, Ill.

Lantanas, 3 colors, 2-in., \$4.00 per 100. M. D. Augspurger, Montpelier, Ind.

LATHYRUS

Lathyrus Latifolia, the hardy Sweet Pea, white, red or pink; a money maker for the florists, 2-year, \$7.00 per 100. Thomas J. Murphy, Painesville, O.

LILIES

TIGER LILIES.
Good stock, \$8.00 per 100. Cash with order. LITTLEFORD NURSERIES, Downers Grove, Ill.

LOBELIAS

Lobelia Kathleen Mallard, rooted cuttings, \$1.50 per 100 by mail. S. W. Pike, St. Charles, Ill.

MADEIRA VINES

MADEIRA VINE ROOTS.
Extra large size \$2.00 per 100
Medium size 1.00 per 100
Small size50 per 100
RINGLEY ROSE CO., Chicago, Ill.

MAGNOLIAS

MAGNOLIA GRANDIFLORA SEEDLINGS.
Open field-grown and hardy; large quantity to offer; 4 to 6-in., \$3.80 per 100, \$35.00 per 1000. EVERGREEN NURSERIES, Woodville, Tex.

MESEMBRYANTHEMUMS

Mesembryanthemums, large pink, rooted cuttings, \$1.75 per 100. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Mesembryanthemums, large pink, rooted cuttings, \$1.50 per 100, parcel post. Quaker Hill Greenhouses, Sebring, O.

Advertisers have learned from experience that THE REVIEW PAYS BEST.

Mesembryanthemums, large pink, stocky, well rooted cuttings, fine for baskets, \$2.00 per 100. Carrollton Greenhouses, Carrollton, O.

NARCISSI

NARCISSI, HOME-GROWN STOCK.
Poeticus Alba Plena Odorata, 1-in. up, \$20.00 per 1000.
Poeticus Alba Plena Odorata, ½ to 1-in., \$10.00 per 1000.

Samples 25c, prepaid. Other varieties. JOHN H. UMPLEBY, LAKE VIEW, N. Y.

Narcissus Paper White, imported, \$2.50 per 100. M. D. Augspurger, Montpelier, Ind.

NURSERY STOCK**ONARGA NURSERY COMPANY.**

Largest wholesale growers of high-quality nursery stock for florists' trade in the central west.

| | Per 100 | Per 1000 |
|--|---------|----------|
| Ampelopsis Veitchii, 2-year, full tops | \$15.00 | \$125.00 |
| Ampelopsis Veitchii, 3-year, full tops | 17.50 | 150.00 |
| Ampelopsis Veitchii, 4-year, full tops | 20.00 | 150.00 |
| Clematis Paniculata, 2-year..... 20.00 | 150.00 | |
| Clematis Paniculata, 3-year..... 25.00 | 175.00 | |
| Climbing Rose Bushes, assorted, 2-year, No. 1..... 20.00 | 175.00 | |
| Spiraea Van Houttei, 2 to 3 ft... 15.00 | 120.00 | |
| Spiraea Van Houttei, 3 to 4 ft... 20.00 | 180.00 | |
| Spiraea Van Houttei, 4 to 5 ft... 25.00 | 200.00 | |
| Honeysuckle Bush, assorted varieties, 2 to 3 ft..... 15.00 | 100.00 | |
| Honeysuckle Bush, assorted varieties, 3 to 4 ft..... 20.00 | 150.00 | |
| Philadelphus, Syringa, 3 to 4 ft. 20.00 | 150.00 | |
| Philadelphus, Syringa, 4 to 5 ft. 25.00 | 200.00 | |
| Amor River Privet, North, 18 to 20 ins. 12.00 | 100.00 | |
| Amor River Privet, North, 2 to 3 ft. 15.00 | 120.00 | |

Shade trees, fruit trees, Roses and perennials. Write for catalogue or call at the nursery and see our growing stock.

ONARGA NURSERY CO., Cultra Bros., Mgrs., Onarga, Ill.

California Privet, shrubs, ornamental stocks, Roses, Narcissi, Peonies, Strawberries, Raspberries, Grapes, Currants, Blackberries, Asparagus, etc. Ask for my wholesale trade list. L. G. Tingle, Pittsville, Md.

Cherry trees, Early Richmond and Montmorency, 11/16 inch and up, 75c each. L. F. Dintelmann, Belleville, Ill.

Send for list of young stock at special reduced prices for fall delivery. J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

CATALPA BUNGEI SCIONS.
\$5.00 per 1000. Cash, please. H. G. NORTON, PERRY, O.

Ornamentals and Broad-leaved Evergreens for the south. Ask for prices. Rudolph & Weiss Floral & Nursery Co., Laurel, Miss.

Write for wholesale price list of Nursery stock. Maywood Nursery Co., Maywood, Ill.

OLEANDERS

OLEANDERS, \$7.00 PER 100.
Pink, Mme. Peyre, White.
Red, Plumbago Blue, 2½-in., \$8.00 per 100. THE MCGREGOR BROS. CO., Springfield, O.

PALMS**PALM SEED.**

Fresh Areca Lutescens seed now ready at \$4.00 per 1000, postage prepaid.

Send remittance with order unless you have already established credit.

PORTO RICO PINEAPPLE CO., F. M. Pennock, President,

Box 1179,

San Juan, P. R.

KENTIA BELMOREANA, SINGLE.

| | |
|---|--------------|
| 5-in. pot, 22 inches high..... | \$ 1.25 each |
| 6-in. pot, 24 inches high..... | 2.00 each |
| 6-in. pot, 28 inches high..... | 2.50 each |
| 7-in. tub, 34 inches high..... | 5.00 each |
| KENTIA FORSTERIANA, COMBINATION. | |
| 7-in. tub, 34 inches high..... | \$ 5.00 each |
| 7-in. tub, 36 inches high..... | 6.00 each |
| 9-in. tub, 40 inches high..... | 8.00 each |
| 11-in. tub, 4½ feet high..... | 20.00 each |
| 11-in. tub, 5 feet high..... | 25.00 each |
| 11-in. tub, 5½ feet high..... | 30.00 each |

Measurements from top of tub to top of palm in natural position.

JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

LATANIA BORBONICA.

Seedling bench plants ready for 3-in. pots, \$25.00 per 1000.

PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100, \$50.00 per 1000.

FRED ZIEGLER, JR., NEW ORLEANS, LA.

Cocos Weddelliana, strong 2½-in. plants, \$16.00 per 100, \$150.00 per 1000.
Kentias, 2½-in., \$12.00 per 100.

A few Phoenix Roebelenii, 6 to 12 inches, from close at hand, get list.

S. S. Skidelsky & Co., 50 Park Place, New York.

PHOENIX ROEBELENI.

Nice bushy plants, 3-inch, 50c each. Cash with order. J. B. ADAMS & SON, Pass Christian, Miss.

Palms, Areca Lutescens and Seaforthia Elegans, strong, healthy plants ready for 3-in. pots, \$10.00 per 100, \$90.00 per 1000. No orders accepted for less than 300.

Geo. S. Stone, Box 315, Fort Myers, Fla.

COCOS PALMS.

2½-in., \$3.00 per dozen. C. C. POLLWORTH CO., City Hall Square, Milwaukee, Wis.

Lantana Borbonica, 14 to 18-in., 5 to 6 leaves, 60c each. No order for less than 10 accepted. The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00, \$12.50 and \$15.00 each. Holton & Hunkel Co., Milwaukee, Wis.

PANDANUS

Pandanus Veitchii, nicely variegated plants, 2½-in. pot size, \$6.00 per 100; 3-in. pot size, \$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

F. M. Soar, Little River, Fla.

Pandanus Veitchii, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

PANSIES**500,000 PANSY PLANTS.**

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

Here is a letter from one of our many satisfied customers: "I received the Pansy plants in the best of condition and was more than pleased; plants were beyond my expectations. I will place another order soon. Yours very truly, F. J. Classens, Jacksonville, Fla."

GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

GIANT TRIMARDEAU MIXED.

Giant Trimardeau, Cassier's Giant Odier; also Winter-flowering in separate colors; light blue, dark blue, white and yellow; July sown in frames; large, strong plants; parcel post prepaid, \$4.00 per 1000.

Owing to the size of plants we are compelled to charge \$4.50 to southern states to help pay postage.

We also have some excellent Masterpiece at \$6.00 per 1000, prepaid; as good as large transplanted plants.

We make a specialty of shipping to southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

PANSY PLANTS, STOCKY, WELL ROOTED.
From Steele's Best Mixture, \$4.00 per 1000. BERNDROTH'S GARDENS, GENEVA, O.

PANSY PLANTS.

Florists' Mixture, Giant Trimardeau, Cassier's Giant Odier, also Winter-flowering, separate colors, light blue, dark blue, white and yellow. The Florists' Mixture is bringing us repeat orders every day. Fine, large, July sown, frame-grown plants, \$4.00 per 1000, prepaid.

Owing to the size of these plants we are compelled to charge \$4.50 per 1000 to southern states to help pay postage.

We have a few thousand extra good Masterpiece at \$6.00 per 1000, prepaid. Cash with order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

PANSIES, MY LARGEST FLOWERING

Mixture of Show varieties; unsurpassed quality, strong, stocky plants; also white, yellow and blue in separate colors, \$3.50 per 1000; 5000 lots, \$3.00 per 1000, 500 at 1000 rate; large and bushy, in bud and bloom, for winter-flowering, \$6.00 per 1000. 30 years experience in growing Pansies.

GUSTAV PITZONKA.

Pansy Farm, Bristol, Pa.

PANSY PLANTS.

GOODELL'S PANSY PARK STRAIN. Giant-flowering, mixed, well rooted, medium size, 5000 or over, \$3.50 per 1000; 1000, \$4.50; larger size, 1000, \$5.50. Cash.

Southern shipping a specialty.

PANSY PARK FLORAL GARDENS, Dwight, Mass.

CUNNINGHAM'S FAMOUS PANSIES.

Fine stock; forty-three years' experience. Now booking orders for our famous Giant-flowering seedlings, \$4.00 per 1000. Rush orders as stock is limited. Cash with order.

JOS. H. CUNNINGHAM GREENHOUSES, Delaware, O.

DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator, 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

CARTER & SON.

Pansy Garden, Mt. Holly, N. J.

PANSY PLANTS, MIXED COLORS.

Steele's Private Stock, Dreer's Giant-flowering, \$4.00 per 1000, postpaid.

O. O. BREECE,

R. No. 7, Delaware, O.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.

J. O. Schmidt, Bristol, Pa.

Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.

S. S. Skidelsky & Co., 50 Park Place, New York.

Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

Byer Bros., Chambersburg, Pa.

Pansies, Vaughan's Giant Mixture, strong, outdoor-grown, \$4.50 per 1000.

Odor Greenhouses, Iola, Kan.

GIANT FLOWERING PANSIES.

Strong plants, \$4.50 per 1000, prepaid.

WM. P. YEAGLE, BRISTOL, PA.

PELARGONIUMS

PELARGONIUMS, TEMPLIN QUALITY.

We think the time has arrived when it is up to everyone to do just what he expects everyone else to do; reduce prices to as near pre-war times as possible. "Let George do it" is "progressing" slowly.

To practice what we preach, we now offer you a fine lot of 4-in. Easter Greeting at 15c each in any quantity. This is Templin quality, and will be packed right. Being ready for 5's they are sure to make you money for Easter or sooner. We have "oodles" of 2 1/4 and 3's coming on, which will be listed here in due time at pre-war prices.

To those who can anticipate their wants, we shall be glad to book orders for future delivery in any quantity, in any of the three sizes.

See our Cineraria advertisement.

S. C. TEMPLIN & SON,

Easter Greeting Specialists, Garrettsville, O.

PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Mrs. Loyal, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe. 2-in. \$10.00 per 100, \$90.00 per 1000

Easter Greeting, Wurtembergia, Swabian Maid. 3-in. \$14.00 per 100, \$130.00 per 1000

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2 1/4-in. pots, \$10.00 per 100, \$95.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Pelargoniums, Easter Greeting and Wurtembergia, two leaders, topped and starting to break, pot-bound and absolutely clean and thrifty, out of 2 1/4-in., \$10.00 per 100; rooted cuttings, \$5.00 per 100.

Carrollton Greenhouses, Carrollton, O.

NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums. Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100, \$130.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$20.00 per 100, \$185.00 per 1000.

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

PELARGONIUMS.

Lucy Becker, Swabian Maid, Wurtembergia and Easter Greeting, fine 2 1/4-in., \$7.00 per 100; can be shipped in moss without soil if desired. Good mixed of the above varieties, \$6.00 per 100; ten varieties standard sorts, mixed, \$5.00 per 100.

LOS ANGELES GERANIUM CO.,

Sawtelle P. O., Los Angeles, Cal.

YOUNG STOCK OF PELARGONIUMS.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Prince Bismarck, Eastern Star, Graf Zeppelin.

2-in., \$10.00 per 100, \$90.00 per 1000.

Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gardeners' Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

PELARGONIUMS MIXED.

Easter Greeting, fine, bushy plants, \$15.00 per 100. Cash.

ZUMBROTA GREENHOUSES,

Zumbrota, Minn.

STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2 1/4-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100, \$130.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

Pelargonium Easter Greeting, in 4 varieties, fine, stocky plants free from white fly, 2 1/4-in., \$9.00 per 100. Cash with order.

John Boehner, 18 Obell Court St., Dayton, O.

PELARGONIUM EASTER GREETING.

2 1/4-in. pots, \$7.50 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2 1/4-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

Pelargoniums, Gardeners' Joy, ready now, strong 2 1/4-in., \$7.50 per 100; Easter Greeting varieties ready now, 7 1/2c each.

The Goshen Floral Co., Goshen, Ind.

Pelargoniums, 1500 Wurtembergia out of 2 1/4-in. pots, \$10.00 per 100. Cash, please.

R. O. Lommattsch, R. No. 1, La Grange, Ill.

Pelargonium Easter Greeting, strong 2 1/4-in., \$7.00 per 100.

Evenden Bros. Co., Williamsport, Pa.

Pelargonium Easter Greeting out of 2 1/4-in. pots, \$8.00 per 100.

Chas. E. Smith & Son, York, Pa.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100.

J. L. Johnson, DeKalb, Ill.

PEONIES

PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.

JACOB SCHULZ COMPANY, INC.,

Nursery department,

550 S. Fourth Ave., Louisville, Ky.

"HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6.

Sarcosie Nurseries Peony Fields.

WILD BROS. NURSERY CO.,

Box 528, Sarcosie, Mo.

Peonies: Write us for special list at worthwhile prices, particularly a few varieties; also, a complete list of named stock.

S. S. Skidelsky & Co., 50 Park Place, New York.

Peonies, Festiva, Felix Crousse and Edulis Superba, 8 to 12 eyes; we have about 175, 50c each. Need the space.

Lanternier, Florist, Fort Wayne, Ind.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

Peonies, 25 new and standard varieties, 15c and up.

L. F. Dintelmann, Belleville, Ill.

PETUNIAS

DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready now. Orders booked and filled in rotation.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Petunia Single California, Ruffled Giants, large 3 transplanted plants, mixed colors, ready for 2 1/4-in., \$1.75 per 100, \$15.00 per 1000.

Edward Whitton, Utica, N. Y.

Double Petunias, mixed colors, rooted cuttings, \$2.00 per 100, postpaid.

Sefton's, Chillicothe, Mo.

Dreer's Double Petunias, large-flowering, fringed, mixed colors, rooted cuttings, \$1.75 per 100, \$16.00 per 1000, postpaid; strong 2-in., \$3.50 per 100 by express. Both ready in November. Cash. J. P. Cannata, Mt. Freedom, N. J.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2 1/4-in., \$5.00 per 100. Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Petunias, double fringed, 10 varieties, rooted cuttings, \$15.00 per 1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Double Petunias, fine, mixed, 2-in., \$3.00 per 100; rooted cuttings, \$1.50 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors, 2-in., \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

Double Petunias, mixed, 2-in., \$4.00 per 100. M. D. Augsburg, Montpelier, Ind.

PITTOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100; well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

POINSETTIAS

POINSETTIAS. POINSETTIAS.

BUY NOW FOR CHRISTMAS.

4-in. fine plants, 35c each, select, 50c;

5-in., 2 flowers, 75c each, select, \$1.00;

6-in., 3 in a pot, select, \$1.50;

7-in., 4 in a pot, select, \$2.00;

Excellent plants just right for Christmas.

6-in. and 7-in. edged with Asparagus or Ferns.

GULLETT & SONS, LINCOLN, ILL.

GOOD VALUE.

2 1/4-in. Poinsettias, \$7.00 per 100.

\$65.00 per 1000.

3-in. Poinsettias, \$9.00 per 100.

\$85.00 per 1000.

4-in. Poinsettias, \$18.00 per 100.

\$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

Poinsettias: We offer 3-in., \$15.00; 4-in., \$20.00 and \$25.00; 5-in. pans, \$40.00 and \$50.00; 6-in. pans, \$60.00 and \$75.00; 7-in. pans, \$100.00; 8-in., \$125.00.

Geo. A. Kuhl, Pekin, Ill.

Poinsettias, fine plants, 4-in., \$35.00 per 100; 3-in., \$9.00 per 100. Satisfaction guaranteed.

Paul Tauer, Lebanon, Ind.

Poinsettias, strong 2 1/4-in., packed in paper pots, \$7.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

POPPIES

50,000 MRS. LAWLER POPPY PLANTS.

The cut flower Poppy.

Also Oriental Poppies

2-in. pot plants, \$3.00 per 100.

Booking orders for January and later.

Cash with order.

ELLSWORTH GREENHOUSES,

Grand Island, Neb.

PRIMULAS

PRIMULA OBCONICA AND

PRIMULA MALACOIDES.

Our Obconicas are the very best European production of Giant-flowering Primulas, and our Christmas colors consist of a collection which are big sellers. If in want of choice stock, and colors, then give these a trial. Very strong plants from 2 1/4-in. pots, ready to shift either to 3-in. or 4-in. pots.

MALACOIDES ROSEA SUPERBA.

Very strong stock from 2 1/4-in. pots.

We are offering all at \$5.00 per 100, \$42.00 per 1000; 3-in., \$8.00 per 100, \$70.00 per 1000; 250 at 1000 rate. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

PRIMULA MALACOIDES ROHRERI.

The best Baby Primrose.

4000 extra strong plants.

In 2 1/4-in. pots, ready for a shift.

\$35.00 per 1000, or

\$125.00 for the lot.

C. U. LIGGIT,

303 Bulletin Bldg., Philadelphia, Pa.

25,000 PRIMULA OBCONICA,

Gigantea and Grandiflora.

Kermesina, Rosea and Appleblossom.

2 1/4-in. \$ 6.00 per 100

3-in. 9.00 per 100

4-in. 18.00 per 100

The best "what am" and 10 per cent off on

orders \$10.00 or more. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

PRIMULA MALACOIDES.

Fine, strong plants from 3-in. pots,

\$10.00 per 100.

NIXON H. GANO, MARTINSVILLE, IND.

Primulas, Obconica and Malacoides, good plants ready to shift from 3-in. pots, \$10.00 per 100; both varieties from 4-in. pots, \$20.00 per 100.

Nixon H. Gano, Martinsville, Ind.

Primulas, Chinese and Obconica, mostly bright red; fine, large, healthy 4-in. plants, \$10.00 per 100.

Samuel Whitton, Utica, N. Y.

PRIMULAS—Continued

PRIMULA OBCONICA, GIANT-FLOWERING.
4-in. in bloom...\$25.00 per 100, \$225.00 per 1000
Strong 3-in., ready to shift, \$10.00 per 100.
\$90.00 per 1000. This is fine stock.
Malacoides, 3-in., \$8.50 per 100.

WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.

PRIMULA OBCONICA GIGANTEA.
Large-flowering, separate colors or mixed,
red and pink; fine, strong plants;
3-in., \$9.00 per 100;
2-in., \$4.00 per 100.

TOLEDO GREENHOUSE,
2829 Chestnut St., Toledo, O.

40,000 PRIMROSES.
Grandiflora, Alba, Fire Queen; Sanguinea,
Rosea, Hybrid and Blue; Malacoides, Alba,
special for 2 weeks, extra fine 2-in. stock, \$2.50
per 100, \$20.00 per 1000. Cash.
BYER BROS., CHAMBERSBURG, PA.

PRIMULA OBCONICA.
Clean, healthy plants.
Obconica, Gigantea and Grandiflora
in separate colors,
2½-in. pots, \$5.00 per 100.
F. E. BLAKE, MARION, O.

PRIMULA OBCONICA.
Schiller's Select strain, 4-in., \$25.00 per 100;
5-in., \$35.00 per 100. This is all A No. 1
stock in good growing condition, all in bud and
bloom fine for Christmas. Cash, please.
STENSON & McGRIL, UNIONTOWN, PA.

PRIMULA OBCONICA, FINE 4-IN.
Ready to shift, separate colors or mixed,
plenty of red; Schiller's Gigantea strain, \$20.00
per 100. No charge for packing. Cash with
order.
McADAMS & McCOMB, COLUMBUS GROVE, O.

PRIMULA OBCONICA.
Primula Obconica, strong 3-in....\$ 8.00 per 100
Primula Obconica in bloom, 4-in... 20.00 per 100
V. A. SCHNEIDER & SON,
120 S. Mt. Pleasant Ave., Lancaster, O.

PRIMULA OBCONICA, BEST STRAIN.
Red and pink only, 2½-in., \$6.00; 3-in., \$10.00;
5-in., in full bloom, \$40.00 per 100.
LAKEWOOD CEMETERY GREENHOUSES,
3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 3-in.,
\$6.00 per 100, 2-in., \$4.00; Malacoides, 3-in.,
\$5.00 per 100; 2-in., \$3.50. Cash. These plants
are sure to please you.
J. W. Miller, Shiremanstown, Pa.

Primula Obconica, very fine 2½-in. plants,
separate colors or mixed; also Primula Mala-
coides, \$6.00 per 100, \$50.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Primula Obconica, Arends' Ronsdorfer strain,
fine, large plants, mixed colors in bud and bloom,
4-in. ready for 5-in., \$10.00 per 100.
Edward Whitton, Utica, N. Y.

Primula Obconica Gigantea, Schiller's and
Dreer's strains, 2-in., \$5.00 per 100; 3-in. ready
for shift, fine value, \$10.00 per 100. No packing
charge. **F. H. De Witt & Co., Wooster, O.**

PRIMULA OBCONICA, GOOD AND STRONG.
Mixed colors, 3-in., \$7.00 per 100.
WHITE'S GREENHOUSES,
North Manchester, Ind.

Primula Obconica, fine plants and colors, 2½-
in., \$6.00; Malacoides, \$5.00 per 100; Obconica
in bloom, 4-in., 25c each.
Henry Smith Floral Co., Grand Rapids, Mich.

Primula Obconica, giants, 2-in., \$4.00; 3-in.,
\$6.00, and 4-in., \$15.00; Malacoides, 2-in., \$4.00;
Chinensis, 3-in., \$7.00 per 100. Cash.
M. S. Etter, Shiremanstown, Pa.

Primula Obconica Gigantea, best mixed colors;
strong 4-in. plants ready for shift, \$25.00 per
100.
Wagner's Greenhouse, Tiffin, O.

YELLOW ENGLISH PRIMROSES.
1-year seedlings.....\$10.00 per 100
CARL HAGENBURGER, MENTOR, O.

Primula Obconica, pink and red; 4-in., 20c
each. Fine stock. Cash.
Hammerschmidt & Clark, Medina, O.

Primula Obconica Gigantea, assorted, 2½-in.
pots, \$6.00 per 100. Ready for delivery.
Bland & Steinmetz, Independence, Ia.

Primula Obconica, Dreer's strain, 3-in., \$7.00
per 100.
George Bros. & Co., New Kensington, Pa.

Primula Malacoides, fine plants, 4-in., \$18.00
per 100.
Paul Tauer, Lebanon, Ind.

Primula Malacoides, 2-in., \$5.00 per 100.
Richard A. Irvine, Bay City, Mich.

Primula Gigantea, 3-in., 8c; 4-in., 15c; 5-in.,
25c each.
L. J. Rowe, Titusville, Pa.

Primula Malacoides Rosea, 2½-in., \$5.00 per
100.
Baur Floral Co., Erie, Pa.

PRIVET

CALIFORNIA PRIVET.
18 to 24 in.\$35.00 per 1000
12 to 18 in. 25.00 per 1000
6 to 12 in. 15.00 per 1000
No. 1 cuttings 1.50 per 1000
Cash with order. Packing free.
HARRY B. EDWARDS,
Little Silver, N. J.

CALIFORNIA PRIVET.
Cut back, well branched, well rooted,
18 to 30 inches, \$35.00 per 1000.
SYLVAN NURSERIES, ROSEVILLE, CAL.

California Privet, 1-year-old, cut back once,
good for low hedges or growing on, 10 to 12
inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old,
cut back twice, 18 to 30 inches, \$5.50 per 100,
\$50.00 per 1000. Packed free. Cash with order.
Clement S. Levis, Aldan, Delaware Co., Pa.

California Privet, 200,000 6 to 48 ins., nice,
healthy stock; low prices.
L. G. Tingle, Pittsville, Md.

California Privet, 12 to 18 inches, \$3.50 per
100.
L. F. Dintelmann, Belleville, Ill.

Genuine Amoor River North Privet cuttings.
Wm. Mandel, Nurseryman, Bloomington, Ill.

PYRETHRUMS

PYRETHRUM ROSEUM.
Strong, 2-year-old plants, very useful for cut
flowers and decorative purposes, \$8.00 per 100.
THOMAS J. MURPHY,
409 Erie St., Painesville, O.

RHUBARB ROOTS

Rhubarb roots, forcing size, extra heavy, \$1.25
per doz., \$10.00 per 100.
Scarff's Nurseries, New Carlisle, O.

ROSEMARY

Rosemary, 65 3-in., 8c; 400 2-in., 3c; 200 root-
ed cuttings, 2c each.
John Hochenauer, Sta. D, St. Joseph, Mo.

Rosemary, rooted cuttings, \$3.00 per 100; 2-in.,
\$6.00 per 100; 3-in., \$10.00 per 100.
George Bros. & Co., New Kensington, Pa.

ROSES

2-YEAR-OLD XX FIELD-GROWN
ROSES FOR FORCING.

HYBRID PERPETUALS AT \$45.00 PER 100.

Capt. Hayward, Clio,
Gen. Jacqueminot, Magna Charta,
Ulrich Brunner, Persian Yellow.
Mrs. J. H. Laing, Paul Neyron,
CLIMBING ROSES AT \$35.00 PER 100.
Dorothy Perkins, Hiawatha,
Excelsa, Lady Gay,
White Dorothy Perkins, Goldfinch,
Dr. W. Van Fleet, Elizabeth Ziegler.
Rosaire (Dark Pink Tausendschoen),
\$60.00 per 100.
New Paul's Climber, \$70.00 per 100.

HYBRID TEAS AT \$45.00 PER 100.
Gruss an Teplitz, Killarney,
etc.

BABY RAMBLERS AT \$50.00 PER 100.

Pink Baby Rambler, Jessie,
Tausendschoen, Orleans.
These Baby Ramblers are not heavy enough for
forcing, but are a good No. 1 grade.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

CLIMBING ROSES.

Strong field-grown for immediate shipment;
2-year, No. 1, \$18.00 per 100;
1-year, No. 1, \$14.00 per 100.

Excelsior, Lady Gay,
Dorothy Perkins, Philadelphia Rambler,
White Dorothy Perkins, Blue Rambler,
White Rambler, Crimson Rambler,

Can supply above varieties for lining out at
\$6.50 per 100. No packing charges.

J. B. WATKINS & BRO.,
Elmwood Nurseries, Midlothian, Va.

CLIMBING ROSES.

Strong, 2-year, field-grown stock.
\$35.00 per 100.

1000 Hiawatha, 1000 Dr. Van Fleet,
200 Sodenia, 800 Elizabeth Ziegler,
7000 Dorothy Perkins, 500 Goldfinch,
1500 White Dorothy Perkins.

A. N. PIERSON, INC., CROMWELL, CONN.

ROSES.

For immediate delivery.
250 Francis Scott Key, bench plants at \$18.00
per 100.

We are now booking orders for early delivery
for 2½-in., own-root,
Premier, Columbia, Butterfly,
At the lowest market prices.

ELITCH GARDENS CO., DENVER, COLO.

OWN-ROOT ROSES, 3-YEAR-OLD.

Dorothy Perkins, white, red, pink; Dr. W.
Van Fleet, Alberic Barbier, Crimson Rambler,
Tausendschoen, all good 3-year-old plants, \$25.00.
Crimson Baby Rambler, 2-year.....\$25.00
White Baby Rambler, 2-year..... 25.00
Cash with order.

MIDDLEBUSH ROSERY,
Middlebush, N. J.ELEGANT LOT OF 1-YEAR-OLD
HOOSIER BEAUTY ROSE PLANTS.

Delivery about December 1st.
\$15.00 per 100, \$120.00 per 1000.

Packing free.

AMLING BROS., DES PLAINES, ILL.

Shipping and booking best sorts, 2½-in. and
4-in. Leedle Co., Expert Rose Growers, Spring-
field, O.

BABY RAMBLER ROSES

In variety; own root.
2-year.....\$25.00 per 100
1-year..... 15.00 per 100

ELIZABETH ZIEGLER,

1-year, 4 to 5 long canes, \$20.00 per 100.
CARL HAGENBURGER, MENTOR, O.

3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.
900 Mme. Butterfly, \$25.00 per 100.
500 Premier, \$25.00 per 100.

WOLFE THE FLORIST,

422 Franklin St., Waco, Tex.

Roses: Write us for complete list of 2-year-
old, field-grown plants, forcing grade, including
Roserie, the popular sport of Tausendschoen, of
which again we have a limited quantity to offer.
S. S. Skidelsky & Co., 50 Park Place, New York.

SCHIZANTHUS

Schizanthus, will bloom soon, 3-in., \$15.00 per
100.
L. G. Barbier, Dunkirk, Ind.

SEEDS

HYBRIDIZED DAHLIA SEED.

This seed is raised from the most up-to-date
Dahlias in existence. No place in the world
have Dahlias been brought up to such perfection
as they have been around San Francisco. This
mixture contains all colors and types of Peony,
Cactus and Decorative varieties. Our rainless
California summers make it possible to get seed
even from the very double varieties, a result ex-
tremely difficult in States where it is rainy dur-
ing the time when the seed should set.

The seed we sent out in previous years was
highly praised by all who raised Dahlias from
it, but this seed is far superior to what we have
sent out in previous years. The seedlings will
commence to flower two months after sowing and
almost a month earlier than plants raised from
bulbs.

Price per 100 seed.....\$1.00
Price per 100 seed, Fancy Selected..... 3.00

Walden, N. Y., Feb. 14, 1921.

Richard Diener Co., Kentfield, Cal.
Gentlemen: The Dahlia Seed received from
you last year turned out fine. Could not think
Dahlias could be grown from seed in such short
time. Had some very fine blooms. One yellow
Peony flowered that was extra fine, some 8 inches
and a clear canary-yellow. Everyone who saw it
was amazed at the size grown from seed. Had
a clear flesh-pink; beautiful under lamp light.
Respectfully,
Wm. McBrier.

RICHARD DIENER COMPANY, INC.,
Kentfield, Cal.

SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will
make quick-growing, profitable plants for you.
1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds,
\$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of
plump, live seed, \$1.25 per 1000; 5000 seeds,
\$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seeds, \$6.50 per
1000.

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

FENTON HYBRIDIZED DAHLIA SEED.

WORLD'S BEST.

100 seeds hybridized with Black Pearl.....\$3.00
85 seeds selected from 50 crosses..... 1.00
35 seeds selected from 15 crosses..... .50
Plant seed from February 1 to July 1.
Seed planted February 1 will flower June 22.
See letter in Florists' Review, November 3,
page 145, also see letter in Garden Magazine,
December number.

FENTON'S DAHLIA FARM.

771 Buena Vista Ave., San Francisco, Cal.

NEW CALENDULA

GLOWING GOLD.

The best variety for greenhouse forcing.

Now offered for the first time.

The largest blossoms ever grown. Long, strong
stems. Always comes double. Rich glowing gold
in color. The very finest for cut flowers.
Trade packet, 75c; ounce, \$4.00.

H. W. BUCKBEE,

Rockford, Ill.

CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing
the common varieties of this popular cut flower.
Try our new special forcing strain, grown ex-
pressly for us; flowers are very large; long stem;
fully double; rich orange color.

NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

GRASS SEED.

Fresh stock; highest germination.

| | Per lb. | Per 100 lbs. |
|-----------------------------|---------|--------------|
| Perennial Rye Grass | 9½c | \$ 9.00 |
| Italian Rye Grass | 9½c | 9.00 |
| Pacific Rye Grass | 15½c | 14.50 |
| Kentucky Blue Grass, 22 lb. | | |
| grade | 48 c | ..... |

SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

DOWNER'S NEW LUPINS.

Polyphyllus variety.

The sensation of the Chelsea Flower Show, London, this year. Best named varieties, mixed, pkt. of 60 seeds mailed on receipt of \$1.20. Send P. O. money order.

G. R. DOWNER.

Drayton Manor Nurseries, Chichester, England.

Phoenix Canariensis, fresh seed, \$2.00 per 1000, postpaid.

Delphinium, selected Gold Medal Hybrids, trade packet, 50c; oz., \$1.50; lb., \$15.00.

Smilax seed, oz., 40c; lb., \$3.00.

Theodore Payne, 345 S. Main St., Los Angeles, Cal.

SEEDS! SEEDS!

Lobelia Cardinalis, large trade packet.....50c
Thunberg's Barberry, berries.....\$1.00 per lb.
Thunberg's Barberry, cleaned seed... 4.00 per lb.
A. H. & N. M. LAKE, MARSHFIELD, WIS.

PERENNIAL SEEDS!

Write for Huntington's long list; fresh and true stock; rock bottom prices.

RALPH E. HUNTINGTON,

Painesville, O.

SHAMROCKS

Shamrock seedlings, strong outdoor, \$1.00 per 100, postpaid. John F. Rupp, Shiremanstown, Pa.

SMILAX

Smilax, strong 2 1/4-in., \$3.50 per 100, \$30.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Smilax, strong plants, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Smilax from 2-in. pots, \$3.00 per 100.

E. Rawlings, Wholesale Grower, Allegany, N. Y.

Smilax, strong and bushy, \$4.00 per 100.

B. C. Johnson, Sterling, Colo.

Smilax, extra strong 2 1/4-in., \$30.00 per 1000. Baur Floral Co., Erie, Pa.

SNAPDRAGONS**JUST RIGHT TO PLANT.**

Snapdragons, topped and branching. Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.

Silver Pink, standard light pink.

Keystone, best dark pink.

Nelrose, like Keystone but more dwarf.

Light Pink.

Buxton's, clear pink, lighter than Keystone.

White, pure white, large fine flower.

Yellow, pure yellow, large fine flower, also Scarlet, Garnet and Fancy Mixed.

\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.

GENEVA FLORAL CO., GENEVA, N. Y.

SNAPDRAGONS, READY NOW.

2 1/4-IN. POTS.

| | Per 100 | Per 1000 |
|-------------------------|---------|----------|
| Keystone | \$6.00 | \$50.00 |
| Phelps' White | 6.00 | 50.00 |
| Phelps' Yellow | 6.00 | 50.00 |
| Nelrose | 6.00 | 50.00 |
| Philadelphia Pink | 8.00 | 75.00 |
| Bronze, new | 8.00 | 75.00 |
| Ramsburg's Sp. | 6.50 | 55.00 |
| Ramsburg's Red | 6.00 | 50.00 |
| Golden Delight | 8.00 | 75.00 |
| Orlando | 8.00 | 75.00 |

C. U. LIGGIT,

Wholesale Plantsman,

303 Bulletin Bldg., Philadelphia, Pa.

SNAPDRAGONS.

2 1/4-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Giant Yellow, Giant White, Garnet.

NEW VARIETIES**WORTH WHILE GROWING.**

| | Per 100 | Per 1000 |
|---------------------------------|---------|----------|
| Philadelphia, pink | \$8.00 | \$75.00 |
| Orlando, terra cotta | 8.00 | 75.00 |
| Golden Pink Queen, very fine... | 8.00 | 75.00 |
| Golden Delight | 8.00 | 75.00 |

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

SNAPDRAGONS, 2 1/4-IN., PINCHED STOCK.

Salmon Pink,

Keystone,

White,

Golden Queen, yellow;

Nelrose.

\$6.00 per 100, \$55.00 per 1000.

We ship in paper pots.

KAMP & SPINTI,

Greenhouse Co., North Milwaukee, Wis.

SNAPDRAGONS.

New Hybrid Pink and Silver Pink,

pinched back,

3-in., \$7.00; 2 1/2-in., \$4.50 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

SNAPDRAGONS.

2 1/4-in., \$5.00 per 100, \$45.00 per 1000.

Phelps' White, Enchantress, pink,
Orlando, bronze, Golden Delight, yellow

L. H. DORNBUSCH,

Hills & Dales Greenhouses, Dayton, O.

STOCK YOU NEED NOW.

Snapdragons from 2 1/4-in. pots.

| | | |
|----------------------|-----------------|------------------|
| Silver Pink | \$5.00 per 100, | \$45.00 per 1000 |
| Nelrose | 5.00 per 100, | 45.00 per 1000 |
| Keystone | 5.00 per 100, | 45.00 per 1000 |
| Phelps' White | 5.00 per 100, | 45.00 per 1000 |
| Phelps' Yellow | 5.00 per 100, | 45.00 per 1000 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SNAPDRAGONS.

Per 100 Per 1000

| | | |
|----------------------------------|--------|---------|
| Keystone, pinched, 2 1/4-in..... | \$5.00 | \$45.00 |
| Red, very fine | 5.00 | 45.00 |

SCHMIDT & MEINE,

8121 Market St., Youngstown, O.

RAMSBURG'S SILVER PINK.**SNAPDRAGONS.**

Extra good, clean stock,

2 1/4-in., \$5.00 per 100.

Cash.

HUMM & JONES, OBERLIN, O.

Snapdragons, Phelps' White, Phelps' Yellow, Keystone, Nelrose and Silver Pink, clean, healthy stock, strong 2 1/4-in. plants, \$5.00 per 100, \$45.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

SNAPDRAGONS, GOOD 2-IN. STOCK.

Purple King, Golden Queen, Snowflake,

2-in., \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Snapdragons, Golden Queen, Firebrand, Daphne or Silver Pink and Mont Blanc or White, 200 of each, pinched back 2-in., 5c; 100 of each, same colors, rooted cuttings, 2c each.

John Hochenauer, Sta D, St. Joseph, Mo.

Snapdragon plants from Ramsburg's seed, Silver Pink, Golden Pink Queen, Yellow and White, good, clean, healthy; no disease or insects; 2 1/2-in., \$5.00 per 100. We guarantee this stock. Cash. J. A. Farnworth & Son, Gallion, O.

Snapdragons, Silver Pink, Rose Pink, Giant White, Giant Yellow, Garnet, Keystone, Nelrose, 2 1/2-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Snapdragons, Ramsburg's strain mixed, including Golden Queen, Silver Pink, etc.; strong, bushy 2 1/2-in., \$5.00 per 100, \$45.00 per 1000. Cash. Brown Bros., Ripon, Wis.

Snapdragon seedlings, healthy, ready for benching, yellow, white, red and pink, 4 to 6 inches high, \$2.50 per 100. Cash. Kramer Greenhouse, Mankato, Kan.

Snapdragons, cut back, mixed; most of these are pink, yellow, red and white; clean stock, 2 1/4-in., \$6.50 per 100. Cash, please. H. W. Allersma, Grand Rapids, Mich.

Snapdragons, 150 Golden King, 120 Rose Dore, 190 Mauve Beauty and 55 Grenadier, strong, clean, pinched and well branched 2 1/4-in., \$5.00 per 100. Cash. J. A. Bissinger, Lansing, Mich.

Snapdragon Keystone, pinched back, 2-in., \$4.00 per 100, \$35.00 per 1000; strong plants, 2 1/2-in., \$5.00 per 100, \$45.00 per 1000. Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragons, Keystone, Phelps' White and Phelps' Yellow, \$5.00 per 100 \$45.00 per 1000; Philadelphia Pink, 2-in., 7c each. Cash. Hammerschmidt & Clark, Medina, O.

Snapdragons, Silver Pink seedlings, Ramsburg's strain, 2 1/2-in., \$4.00 per 100; Yellow seedlings, 2 1/2-in. strong plants, \$3.00 per 100. Cash. W. A. Ballou, Wheaton, Ill.

Snapdragons, pinched back, 3-in., 6c each. Ready December 1. Broadway Greenhouse and Flower Shop, Larned, Kan.

SNAPDRAGON ENCHANTRESS.

2 1/2-in., \$5.00 per 100.

L. POTTER & SONS, WAUKEGAN, ILL.

Snapdragons, Ramsburg's Silver Pink, rooted cuttings, \$2.00 per 100.

M. D. Augspurger, Montpelier, Ind.

Snapdragon Keystone, 2 1/4-in., \$6.00 per 100.

Holton & Hunkel Co., Milwaukee, Wis.

STEVIAS

Stevias, 2 1/4-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevias from 2 1/2-in. pots, \$5.00 per 100, \$45.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

STOCKS

BEAUTY OF NICE, 2 1/4-IN. POTS,

\$7.00 per 100, \$65.00 per 1000.

White, lavender, lilac, purple, shell-

pink and rose-pink.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

STRAWBERRY PLANTS

STRAWBERRY PLANTS, READY NOW.

Per 1000

| | |
|--|--------|
| Dr. Burrill, the million dollar strawberry.. | \$6.50 |
| Gibson, best mid-season variety | 6.00 |
| Senator Dunlap, the world's best strawberry | 5.00 |
| Haverland, one of the best varieties..... | 6.00 |

Packing free. Cash with order.

H. TREDWAY & SONS,

R. R. No. 3, Dayton, O.

POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and heaviest bearer; other good varieties; large, fine plants ready now, \$5.00 per 100, \$45.00 per 1000.

QUAKER HILL NURSERY CO.,

Monroe, N. Y.

STRAWBERRY, SPRING DELIVERY

Northern-grown, heavy-rooted plants.

Per 1000

| | |
|--|---------|
| Premier, best early variety..... | \$ 7.00 |
| Gibson, best midseason variety..... | 6.00 |
| Dr. Burrill, the million dollar strawberry.. | 6.50 |
| Aroma, Brandywine, Heritage and Big Late, | |
| best of the late varieties..... | 6.00 |
| Progressive Everbearing | 10.00 |

Packing free. Cash with order.

We guarantee our plants to arrive in good

condition, or refund your money.

Ask for special prices on large quantities.

BURMEISTER & HARTUNG,

Onekama, Mich.

STROBILANTHES

Strobilanthes, 2 1/4-in., \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

SWAINSONAS

Swainsonas, white, 2 1/2-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

TRADESCANTIAS

Tradescantia Tricolor, rooted cuttings, \$1.00 per 100. Charles M. Winn, Box 198, Fremont, Neb.

Tradescantia, or Wandering Jew, Zebrina and Bicolor, rooted cuttings, \$1.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

Tradescantia, Wandering Jew, \$1.00 per 100.

M. D. Augspurger, Montpelier, Ind.

Tradescantia Multicolor, \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

TUBEROSES**MEXICAN TUBEROSE BULBS.**

1st size\$20.00 per 1000

2nd size 15.00 per 1000

5 per cent off for cash.

NYTEX FLORAL CO., ALVIN, TEX.

Tuberose bulbs, 100,000 A No. 1 Mexican, single, \$2.00 per 100, \$18.00 per 1000; also some La Perle. January and February delivery. Order before the freeze, and prices advance. Alvin Jessamine & Floral Co., Alvin, Tex.

UMBRELLA PLANTS

Umbrella plants, 2 1/4-in., \$4.00 per 100, \$37.50 per 1000.

The McGregor Bros. Co., Springfield, O.

VEGETABLE PLANTS

Cabbage plants, Wakefields and Early Flats, open field-grown and frostproof, 300, \$1.00; 500, \$1.50; 1000, \$2.75, postpaid. Set them now and have early cabbage next spring.

Field and garden seeds all kinds, price list free. Maple Grove Farms, Franklin, Va.

One million nice, stocky, Grand Rapids and Big Boston Lettuce plants, \$1.75 per 1000. Also the nicest triple Curled Parsley plants, 75c per 100, \$5.00 per 1000, prepaid.

Will H. Carl, Elysburg, Pa.

Grand Rapids Lettuce plants, \$3.50 per 1000. Moss Curled Parsley plants, \$4.00 per 1000; all strong, transplanted plants. Cash, please. Geo. F. Hartung, Sandusky, O.

Lettuce plants, fine, strong plants, \$1.00 per 1000; \$8.50 per 10,000.

Parsley, Double Curled, fine plants, \$2.50 per 1000.

J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce plants, 500,000 extra

fine, \$2.00 per 1000.

M. E. Sourdry, Girard, Kan.

Grand Rapids Lettuce, 20,000 nice, stalky

plants, \$2.50 per 1000.

Greenville Floral Co., Greenville, Mich.

Lettuce, Grand Rapids and Big Boston, \$2.00 per 1000.

Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, \$1.50 per 1000.

Odor Greenhouses, Iola, Kan.

VERBENAS

Lemon Verbena, 2-in. pots, \$5.00 per 100; 3-in. pots, \$7.00 per 100.

Roman J. Irwin, 43 W. 18th St., New York.

Lemon Verbena, 2 1/2-in., \$6.00 per 100.

The McGregor Bros. Co., Springfield, O.

VERONICAS

Veronica Longifolia Subsessilis, strong, 2-year-old plants, \$8.00 per 100.

Thomas J. Murphy, Painesville, O.

VINCAS**VINCA VARIEGATA.**

Strong rooted cuttings, all top growth, about 6 ins. long, \$1.75 per 100, \$15.00 per 1000.

WILLIAM MUNT, ST. CLAIR, MICH.

VINCAS.

Green and variegated.

Fine stock for immediate delivery,

\$2.00 per 100, \$18.00 per 1000.

ELITCH GARDENS CO., DENVER, COLO.

Vinca Variegata, strong, field-grown clumps, 5 to 20 leads, \$8.00 per 100, \$60.00 per 1000; rooted layers, \$15.00 per 1000. Cash, please.

H. P. Smith, Box 721, Piqua, O.

Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

VINCAS—Continued

FIELD-GROWN VARIETATED VINCAS.
2½-in. to 3 feet long, bushy plants, 7 vines and more, \$12.00 per 100, \$110.00 per 1000.
Rooted field layers, \$2.00 per 100, \$17.50 per 1000.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

VINCAS, VARIETATED.
Rooted cuttings, \$1.50 per 100, \$12.50 per 1000, prepaid. Cash.
JOSEPH BANCROFT & SON,
Lock Box No. 35, Cedar Falls, Ia.

Vincas, strong rooted cuttings, \$1.50 per 100, \$10.00 per 1000. Cash with order.
Miles Meidam, Appleton, Wis.

ESPECIALLY FINE FIELD-GROWN
Vinca Variegata, 10c each. Cash.
GROVES FLORAL CO., ATCHISON, KAN.

Vinca Variegata, rooted cuttings, \$15.00 per 1000, postpaid. Cash.
Harglerode Bros., Shippensburg, Pa.

Vinca Variegata, strong field-grown, \$12.50 per 100; 3½-in., \$8.00 per 100.
The McGregor Bros. Co., Springfield, O.

VINCAS, VARIETATED.
Fine, heavy field-grown clumps, \$10.00 per 100.
GEORGE L. ELY, CLYDE, N. Y.

VINCAS, ROOTED CUTTINGS.
Rooted cuttings, \$15.00 per 1000
GULLETT & SONS, LINCOLN, ILL.

Vinca Variegata, 100,000 extra large, field-grown, \$10.00 per 100, \$95.00 per 1000. Try them.
Alonzo J. Bryan, Washington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100, \$75.00 per 1000.
Holton & Hunkel Co., Milwaukee, Wis.

VIOLETS

GOVERNOR HERRICK VIOLETS.

Large plants, \$20.00 per 1000
Strong, field-grown, \$10.00 per 1000
5 per cent off for cash.

NYTEX FLORAL CO., ALVIN, TEX.

VIOLET GOVERNOR HERRICK, FIELD-GROWN.

Extra fine, strong plants.
\$10.00 per 100, \$90.00 per 1000.
Packing 5 per cent. Cash with order.
J. L. DILLON, BLOOMSBURG, PA.

Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

Violet Governor Herrick, strong, field-grown, \$8.00 and \$10.00 per 100; California, \$7.50 per 100.
S. S. Skidelsky & Co., 50 Park Place, New York.

Violet plants ready, Princess of Wales, field-grown, best single; Governor Herrick, double, and California, single, \$12.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Violet Lady Campbell, single, field-grown, \$15.00 per 100; rooted cuttings, ready January 1, \$6.00 per 100. Orders booked now.
De Meester, Florist, Humboldt, Ia.

Violet Governor Herrick, strong, field-grown, \$8.00 per 100, to close out. Cash.
W. H. Culp & Co., Wichita, Kan.

Violet Princess of Wales, large field plants, \$10.00 per 100. Protected from frost.
A. B. Campbell, Violet Man, Cochranville, Pa.

Violet Governor Herrick, 1000 large plants in bloom, field-grown, \$10.00 per 100.
Lansing Floral Co., Lansing, Mich.

Violet Governor Herrick, 900 field-grown plants, extra large clumps, 7c. Cash.
Atwell Florist, Ft. Dodge, Ia.

Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

Violet Governor Herrick, field-grown, fine stock, \$6.00 and \$8.00 per 100; extra select, \$10.00 per 100.
Baur Floral Co., Erie, Pa.

VITIS

Vitis Riparia, 1-year seedlings, \$4.00 per 100.
A. H. & N. M. Lake, Marshfield, Wis.

WALLFLOWERS

Wallflower Paris, early, will bloom all winter, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.
J. C. Schmidt, Bristol, Pa.

MISCELLANEOUS

TO CLEAN UP.

500 Cyclamen, dark red, 2½-in., \$7.00 per 100
500 Cyclamen, dark red, 3-in., \$10.00 per 100
\$70.00 for the lot.

700 S. A. Nutt Geraniums, 2-in., ready for shift, \$3.50 per 100
\$22.00 for the lot.

200 Vincas, rooted runners, \$1.50 per 100
GORTON & STORY, FLORISTS,
Norwich, N. Y.

SNAPDRAGONS AND COLEUS.

Snapdragons, 2-in., \$3.00 per 100
Coleus, 2-in., 2.50 per 100
Cash, please.

MEIKEL & WARNER, NOBLESVILLE, IND.

SOME EXCELLENT STOCK AND PLENTY OF IT.

Try some of this list and see what you think about it.

Easter Greeting, strong 2½-in., 8c.
Coleus, 10 varieties, 2½-in., 5c; rooted cuttings, ¼c. Trailing Queen, 2½-in., 4c; rooted cuttings, 1c.

Daisy Mrs. Sander, 2½-in., 5c; rooted cuttings, 2c.

Double Petunias, some beautiful shades of pink, white and variegated, plenty of white, 2½-in., 5c; rooted cuttings, 2c.

Wandering Jew, 2½-in., 4c; rooted cuttings, 1c.

Mesembryanthemums, large pink, 2½-in., 5c; rooted cuttings, 1½c.

Geranium S. A. Nutt, 2½-in., 5c; rooted cuttings, 2½c.

Mum stock plants, Chrysolora, Chieftain, Seidewitz, Diana, Lillian Doty and Enguehard, 8c.

Hardy Chrysanthemums, yellow and pink, 5c. No packing charges. Cash.

WM. S. LOHR, OTTAWA, ILL.

STOCK PLANTS.

Geraniums, outdoor-grown, full of cuttings. Poitevine, \$5.00 and \$10.00 per 100

S. A. Nutt, 5.00 and 10.00 per 100

Mme. Sallerol, 5.00 per 100

Asparagus Sprengeri, strong 2-in., 4.00 per 100

Dracaena Australis, 2-in., 5.00 per 100

Echeveria Secunda Glauca, 1st size, 5.00 per 100

Echeveria Secunda Glauca, 2nd size, 3.00 per 100

Mme. Sallerol, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.

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CHRYSANthemum STOCK PLANTS.

Comoleta, Unaka, Sublime, Crystal Gem, Oconto, \$6.00 per 100. Later: White and Yellow

Turner, Sunglow, White and Yellow Chadwick, Enguehard, White Rager, Richmond and Mistletoe, \$10.00 per 100.

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Baby Yellows, Golden Wedding, Western Beauty, Niza, \$6.00 per 100. Fancy, Captain

Cook, Fairy Queen, Mrs. Nellie Kleris, Rena, Mrs. Harrison, Clara Jameson and Hilda Canning, \$10.00 per 100. Cash, please.

MEIKEL & WARNER, NOBLESVILLE, IND.

Hardy Chrysanthemums for cut flowers, true old-fashioned kinds, large-flowering hardy mums, pink, white and yellow; strong, field-grown clumps, \$8.00 per 100. Pompons, Golden Climax, Excelsior, Viola, Cerise, Queen, etc., \$6.00 per 100. Also Japanese Irises, Hardy Phlox, etc. Cash. Imperial Seed & Plant Co., Colgate, Baltimore, Md.

ROOTED CUTTINGS.

Coleus, 10 kinds, \$1.25 per 100

Petunias, double, 8 kinds, 2.25 per 100

Dracaena Indivisa, 2½-in., \$4.00 per 100; 3-in., \$8.00 per 100. Cash with order.

DARCY'S GREENHOUSE, CAMPBELL, N. Y.

Dracaena Indivisa, fine stock, 2½-in., \$30.00 per 1000. Immediate delivery.

Fine English Ivy from soil, rooted cuttings, \$12.00 per 1000. Immediate delivery. Cash with order, please.

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Pansies, large-flowering strain, 10,000 nice plants, \$5.00 per 1000.

English Daisies, \$5.00 per 1000.

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For our offerings look under headings of Cinerarias and Primula Obconica.

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TO EXCHANGE

To Exchange—Bignonia Radicans, or Trumpet Vine; Lycium Chinense, or Matrimony Vine; Symphoricarpos Vulgaris, or Indian Currant; Spiraea Billardii and Yucca Filipedula. Any of the above mentioned, \$25.00 per 1000. Cash.

What have you to exchange?

Hard wood cuttings: Salix Caprea, or Pussy Willow; Philadelphus Nivalis, Philadelphus Coronarius; Spiraea Aurea and Spiraea Opulifolia. Any of the above mentioned, \$4.00 per 1000.

The Otto Wittbold Nursery, 6319 Louise Ave., Chicago, Ill.

To Exchange—Chrysanthemum stock plants, Crystal Gem, Comoleta, Early Frost, Chrysolora, Golden Queen, Oconto and a good selection of late varieties, ready in season, \$6.00 per 100; good packing. Or will exchange for Begonias, Cinerarias, Primulas, Ferns, Gladiolus bulbs, or what have you? The Engelmann Greenhouses, Members of F. T. D., Box No. 90, Maryville, Mo.

To Exchange—Cyclamen, Fischer's strain, 4-in., 35c; Cinerarias, Howard and Smith's strain, 4-in., 18c each, for good, strong Boston Fern runners or 2½-in. stock. The plants that we are offering are good, strong, clean stock ready for a shift. Sample exchanged.

Walker & Lubin, Lapeer, Mich.

To Exchange—Or will sell, Cyclamen, strong 4-in., \$25.00 per 100; Cinerarias, 3-in., \$7.00 per 100; 2½-in., \$5.00 per 100; Begonias, Luminosa, Salmon Queen and Prima Donna, 2-in., \$5.00 per 100, for rooted Geraniums, Pelargonium Easter Greeting and Vincas.

Herman Schallhorn, Kalamazoo, Mich.

To Exchange—Privet cut back once, branched, 15,000 Amoor North, 24 to 48 inches, \$60.00 per 1000; 6000 California Privet, 15 to 24 inches, \$40.00 per 1000. Will exchange for evergreens for lining out.

D. E. Hopkins, 303 Granby St., Norfolk, Va.

To Exchange—For anything we can use, or will sell; Chrysanthemum stock plants, White Robinson, White Turner, Dolly Dimple, White and Yellow Mistletoe.

Opelika Floral Co., Opelika, Ala.

To Exchange—Snapdragons, Ramsburg's, mixed, 2½-in. and Calla Lily, 2½-in., for Begonias, Pelargoniums, Cinerarias and Geranium cuttings, or what have you?

Brown Bros., Ripon, Wis.

To Exchange—I am willing to exchange Chrysanthemum stock plants for Geranium cuttings, rooted or unrooted or in 2-in. pots.

Eli Cross, 150 Monroe Ave., Grand Rapids, Mich.

To Exchange—Dahlias, standard varieties, 4c each, for Peonies, Narcissi, Hyacinths and hardy Chrysanthemums.

Brazil Dahlia Farm, Brazil, Ind.

To Exchange—Canna clumps; 250 Wintzer's Colossal, 225 Rosea Gigantea, 200 Yellow King Humbert, for named Peonies, Irises or Gladioli.

Buster Bros., Wilmington, O.

To Exchange—Richmond stock plants, clean stock, no midge, \$6.00 per 100, or will exchange for blooming plants we can use.

Scharff Bros., Van Wert, O.

To Exchange—Mum stock for Vincas, Geraniums, or anything we can use.

Clary Bros., Coshocton, O.

WANTED

Wanted—From 1000 to 20,000 bulbs of Gladiolus Mrs. Frank Pendleton, 1½-inch and up. State quantity and price for cash.

Charles Klehm, Arlington Heights, Ill.

Wanted—Not later than December 1, about 5000 1 or 2-year-old Columbia bench plants. Well rested. State price.

Ameling Brothers, Des Plaines, Ill.

Wanted—Boston Fern runners, clean, dwarf, bushy stock only; any quantity; send samples and lowest cash price per thousand.

The Urbana Floral Co., Urbana, O.

Wanted—About 2000 second-hand flower pots, 3 and 4-in. O. L. Walker, Belmont, N. Y.

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ASPARAGUS PLUMOSUS SPRAYS.

Orders solicited for regular all-season shipments; other orders given our best attention; we are confident the quality will please you; price, \$2.00 per 100. Also quote Sprengeri sprays, \$1.50 per 100.

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SPRAYS.

Asparagus Plumosus and Sprengeri.

Send for prices.

THE PENNOCK PLANTATION,

Jupiter, Fla.

Asparagus Plumosus sprays for corsage bouquet work, all perfect spray tips, \$1.00 per 100, \$8.00 per 1000.

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Rocky Mountain Boxwood.

Packed in 25-lb. bags at 15c per lb.,

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Send no money; just tell us to ship;

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Evergreen, Colo.

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CANE STAKES.

| | Per 100 | Per 1000 |
|-----------------|---------|----------|
| 1½-foot, green | \$0.60 | \$ 5.00 |
| 2-foot, green | .70 | 5.50 |
| 2½-foot, green | .75 | 6.50 |
| 3-foot, green | .90 | 8.00 |
| 3½-foot, green | 1.00 | 9.00 |
| 4-foot, green | 1.10 | 10.00 |
| 5-foot, natural | 1.25 | 11.00 |
| 6-foot, natural | 1.45 | 12.50 |

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166 N. Wabash Ave., Chicago, Ill.

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Natural, 6 ft., \$24.00 per bale
Dyed green, 1½ feet, 7.50 per bale
Dyed green, 2 feet, 8.50 per bale
Dyed green, 2½ feet, 10.00 per bale
Dyed green, 3 feet, 12.50 per bale
Dyed green, 3½ feet, 14.50 per bale
All prices are per bale of 2000 stakes, ex warehouse New York.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

CANE STAKES.

Write for full list at worth while prices.

S. S. Skidelsky & Co., 50 Park Place, New York.

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Pillsbury's Carnation staples, 35c per 1000, 3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

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3000 double, 3-ring, carnation supports, in good condition, \$25.00 per 1000.
G. A. Ackerman Floral Co., Columbus, O.

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L. B. BRAGUE & SON,
Established 1867, Hinsdale, Mass.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified ads.

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SHEEP MANURE.
Pulverized Sheep manure;
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| 1000 lbs. | 16.00 |
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Usual terms on this business.
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Guaranteed 100 per cent pure.
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EAT LUSCIOUS ASPARAGUS IN MID-WINTER
Greenhouse-grown Asparagus you can enjoy;
five-year roots, \$1.00 per doz., \$5.00 per 100;
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Glass: 16x24 s. s. a., f. o. b. here, new, \$5.00
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Cottage Greenhouses, Litchfield, Ill.

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Galax, \$1.25 per 1000, \$8.50 per case of 10-
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NOAH CAUGHRON, COSBY, TENN.

CUT EVERGREENS.

Hemlock branches, 20-ins. to 24-ins.; Arbor-
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JOHN B. ROY, CONWAY, MICH.

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Grown in Puget Sound district; bright and at-
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Per lb., berried sprays50c
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Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box
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HIGH GRADE SCREENED LEAF MOLD.
"Flaky Stuff;" successful growers use and
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CHRISTMAS GREEN. LYCOPODIUM.
Ground Pine, re-cleaned and bunched, \$14.00
per 100 lbs. Delivery November 1 to 20 guar-
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Lycopodium, chemically prepared and ever-
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lbs., \$6.00; 50 or 100 lb. cases, 25c per lb.
Prompt shipment. **John Perman, Catawba, Wis.**

Lycopodium or Ground Pine, natural, fresh
picked and bunched, 12c per lb. Cash.
John Perman, Catawba, Wis.

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Oregon Mistletoe, well berried, 20c per lb.
Order early. **Wm. Austin & Son, Roseburg, Ore.**

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Waterproof Paper Tree Labels.
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25,000 2-inch square paper pots or dirt bands;
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RED STAR BRAND RAFFIA.
1 bale up (225 lbs.) 8½c lb.
100 lbs. up 10 c lb.
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25 lbs. up 13 c lb.

Cash with order.
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Extra fine quality, large sheets.
Put in your stock now.

Less than 10 bags \$1.75 per bag
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25 bags 1.50 per bag

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Native Spanish Moss gathered fresh from the
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Put up in burlapped bales, standard size.
10 bale lots \$0.75 per bale
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Order now, before freezing weather starts.

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Choice, selected Sphagnum Moss.
Dry and clean for Florists' use. Large standard
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Deduct 3% if you send cash with order.
Write for prices on carlots. Immediate shipment.

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Sphagnum Moss, best quality, and fresh, bur-
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L. H. Ellis Co., City Point, Wis.

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Large standard size burlapped bales,
10 to 50 bales, 75c each.
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Carlots, wholesale, write.
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Burlap bales, each \$1.00;
10 bales for \$9.00.
A. HENDERSON & CO.,
166 N. Wabash Ave., Chicago, Ill.

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Buy direct from headquarters.
Get our special prices.
C. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales,
\$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap,
35c extra per bale. Cash.
Calvin Conklin, Cedar Run, N. J.

Sphagnum Moss, 10 bbl. bale, \$3.00, 5 bales,
\$12.00; 5 bbl. bale, \$1.60, 5 bales, \$7.00; 8
bbl. bale, \$1.90. Burlap, 40c per bale. Cash.
Jos. H. Paul, Box 156, Manahawkin, N. J.

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GERMAN STATICE.
New crop, very fine quality, stock very scarce.
Select stock \$1.25 per pound
10-pound lots 1.10 per pound
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Original case (110 pounds)80 per pound

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ORDER STRAWFLOWERS NOW
for the holidays.
Helichrysum, dark rich colors;
Statice, yellow and blue; stripped and dried.
Try a \$1.00 sample bunch.
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Wholesale and Retail, Marinette, Wis.

STRAWFLOWERS, MIXED COLORS.
Extra good stock, 12 inches, wired
ready for use.

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Strawflowers, Helichrysum, all colors mixed,
on natural stems, 10 inches, \$1.25 per 100, \$10.00
per 1000; on wire stems 12 inches, \$1.50 per
100, \$12.50 per 1000, prepaid.
F. Dunley, Macomb, Ill.

EVERLASTING STRAWFLOWERS ON WIRE,
\$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,
Herman Schallhorn, Kalamazoo, Mich.

Strawflowers, most beautiful colors, wired
with 6, 9 and 12-inch wire, \$1.50 per 100, \$12.00
per 1000. Cash with order.
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Cigar Tobacco stems, \$1.50 per 100 lbs. Spe-
cial price in ton lots. **Peter N. Jacobsen, Cigar**
Mfr., 882 Harrison St., Davenport, Ia.

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Tobacco Powder, for fumigating and sprink-
ling, \$4.00 per 100-lb. sack.
Tobacco Dust, \$2.50 per 100-lb. sack.
Fumigating Kind Tobacco Dust, \$3.00 per
100-lb. sack.
Tobacco Stems, \$2.00 per 100-lb. sack.
Special prices on ton and carload lots.
J. J. FRIEDMAN,
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TOBACCO PRODUCTS.

Baled stems, 200 lbs., \$3.00; 400 lbs., \$5.00;
ton, \$15.00; short cut stems in bags, same price
as baled.
Tobacco powder for sprinkling, 100 lbs., \$3.00.
Tobacco dust for fumigating, 150 lbs., \$4.00;
400 lbs., \$8.00; ton, \$30.00.
Special prices on stems and dust in carlots.
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Write today for our wholesale price list for
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SPECIAL DESIGNS ON SHORT NOTICES.

PRICES ALWAYS RIGHT.

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GET OUR PRICES ON HANGING BASKETS.
FALLS CITY WIRE WORKS,
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Good grade wood labels, \$1.00 per 1000.
Chute & Butler Co., Peru, Ind.
Wood labels, for nurserymen and florists.
Benjamin Chase Co., Derry Village, N. H.

TO ROOT BOUGAINVILLEAS.

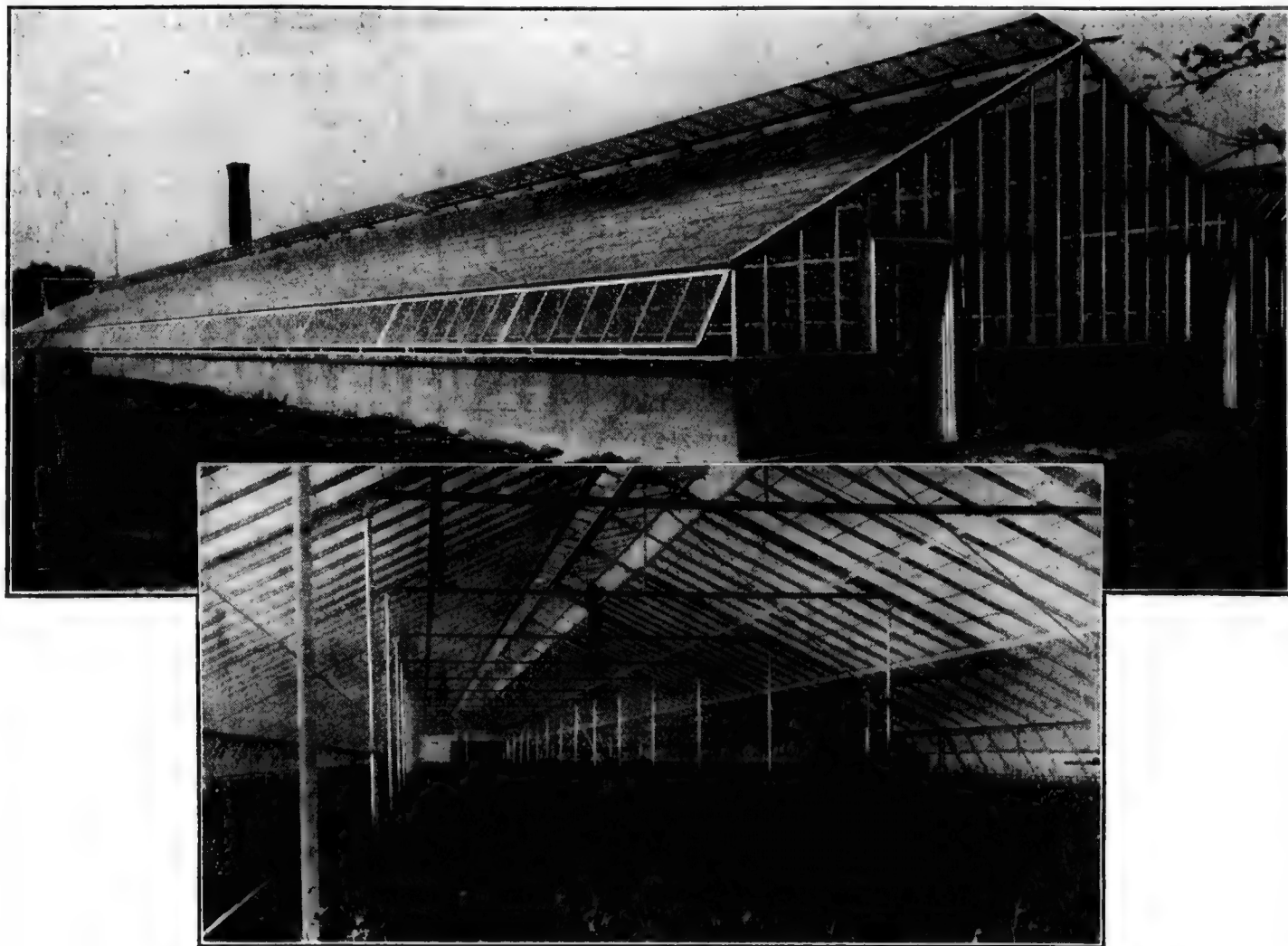
Will you inform me as to when it is
best to root bougainvilleas? I have
large plants, from which I should like
to take cuttings. **J. G.—Mo.**

Bougainvilleas are easily grown from
cuttings. If your wood is fairly soft,
take some cuttings off with a heel and
insert them in a propagating bench
where they can be kept close and warm.
They will root within a few weeks. Half-
ripened wood may also be used for prop-
agating purposes, cut in lengths of four
to six inches. These will take longer to
root, however, than soft-wood cuttings.
If you give a good bottom heat, you will
have no trouble whatever in rooting
your bougainvilleas, but they need a
somewhat warmer temperature than
geraniums, carnations or chrysanthem-
ums. **C. W.**

ASPARAGUS RUST.

I am sending you, under separate
cover, a plant of Asparagus Sprengeri.
It is badly infected with something
that has a rusty look. Not only is it
on our pot plants, but on our cutting
bench as well. If you can tell me what
it is and also a remedy, I shall greatly
appreciate it. **W. B. D.—Wis.**

The root system of this plant of As-
paragus Sprengeri is not first-class and,
at the first glance, one might suspect
that there was some soil trouble, but a
careful examination with a microscope
revealed indications of "asparagus
rust," which is similar to the work of
this fungus upon the common garden
asparagus. I should try applications of
"grape dust" with a bellows at inter-
vals of three or four days and would
not be too liberal with water for a few
weeks. **W. H. T.**



From the ruins of Howard's first wooden house, rose this top-notch one shown above, of our latest construction; 36 feet wide and 219 feet long. Howard ships his carnations to both the Boston and New York markets.

Howard of Milford, Mass.

A quarter of a century ago, W. D. Howard broke ground for his first greenhouse at Milford, Mass.

It was a wooden house, 25 x 150 feet.

Old Father Time played such merry hob with it, that this summer down it came and up went a full-fledged Hitchings house.

Unless all signs fail, that house will still be staunch and strong when Mr. Howard's son, Ray, is a granddaddy. Another Hitchings house was also erected this year to commemorate the event of Mr. Howard as President of the A. C. S.

Keeping it company will follow two other Hitchings houses, and nobody knows how many more besides.

Again, unless all signs fail, Ray being a true son of his Dad, and a regular Go-Get-

ter, you'll hear some day of the firm of Howard & Son, and hear folks say: "They are one of New England's finest growers and most wide-awake business men."

Which, of course, means they will build Hitchings houses, which in turn makes us decidedly happy in having the Howards as our friends.

You know that some hard-as-nails business men say "there is no sentiment in business." I say there is not much business that ever amounts to much, over a period of years, if it lacks sentiment.

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Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

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101 Park Avenue

Boston-9,
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BUY NOW
Save
10%



The unemployment problem is bothering almost everyone, but the **AGMCO** does not intend to have such a problem. Our factory has run full time the entire year and a great deal of overtime to keep up with the orders for **AGMCO** houses.

It was necessary to increase our capacity in every department. To keep this **going full tilt now** means a saving to us and we are offering you the benefit by **giving 10% discount on all contracts for completion before April, 1922.**

Orders must be placed soon. Only orders that can be completed before April, 1922, will be accepted at this reduction. **Don't miss your opportunity;** get an **AGMCO** house now at rock bottom prices.

Telegraph or write. We have a representative near you who will call and give you details.



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Factory

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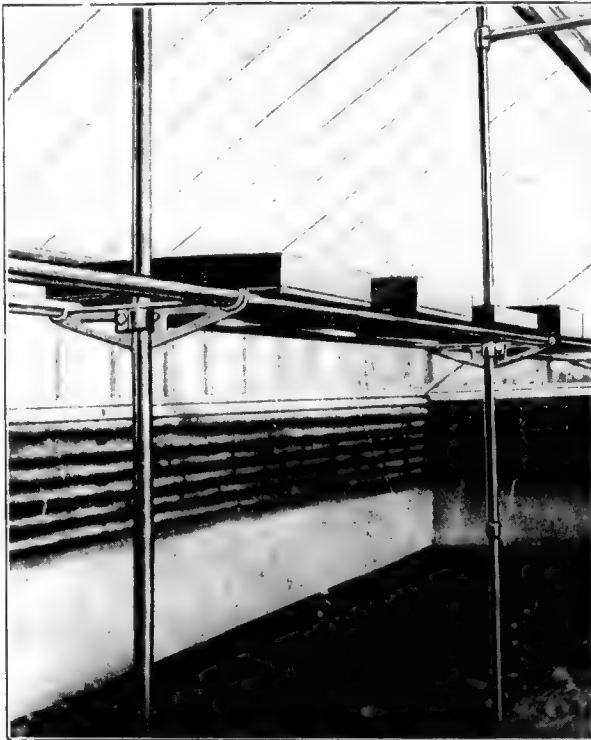


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Shelf Brackets. Arranged for flats or boards, to clamp on all sizes of pipe, on purlin supports or gutter posts.



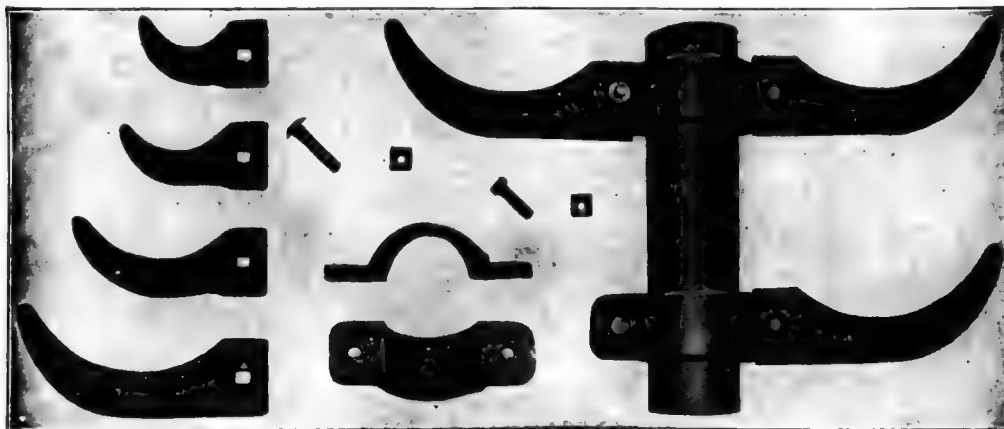
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FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLIX.

CHICAGO, NOVEMBER 24, 1921.

No. 1252.

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8 to 10-inch (225 to case)..... per case, 58.00

HARDY LILIES, now on hand—

Per case
Lilium Auratum, 8 to 9-inch (180 to case)\$25.00
Lilium Auratum, 9 to 11-inch (150 to case)..... 25.00
Lilium Rubrum, 8 to 9-inch (200 to case)..... 26.00
Lilium Rubrum, 9 to 11-inch (150 to case)..... 26.00

Calla Elliottiana (Yellow Calla).

1½ to 2 -inch..... per doz., \$2.75; per 100, \$18.00
2 to 2½-inch..... per doz., 4.00; per 100, 25.00

BABY GLADIOLUS PEACHBLOSSOM, \$5.00 per 100; \$45.00 per 1000

BOXWOODPer 100 lbs., \$25.00

BOUQUET GREEN—Write for prices.

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Raffia Better than twine, string or cord for tying, and useful in more ways than one about the greenhouse or in the nursery. We offer for immediate shipment, extra long fine quality Majunga Raffia, special in bale lots,

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About 220 lbs. to the bale; in natural color.



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Not How Cheap,
But How Good.

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Some Catalogue

Did you get yours?

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MILWAUKEE, WIS.

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Immediate Delivery

7 to 9, 300 to the case\$55.00 per case
to 9, 100 to the case 19.00 per 100

PELARGONIUMS

2¼-in., \$10.00 per 100; \$90.00 per 1000.

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Wholesale Florists

Richmond, Indiana



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and Seedsmen

I have arranged with Mr. E. Neubert, Wandsbek, Germany, to be his sole agent in America. If you are interested in the very best Valley Pips obtainable, it will pay you to write me for prices, etc.

For other items, note my advertisements,
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Yes, we have them, although they are short. We
knew they would be and figured accordingly.

LILIUM GIGANTEUM

8 to 10-inch, 225\$57.50 per case

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IN NEW YORK OR CHICAGO

ORDER QUICKLY.

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FIRST SIZE\$68.00 per 1000; \$7.25 per 100

SECOND SIZE 50.00 per 1000; 5.50 per 100

THIRD SIZE 36.00 per 1000; 3.50 per 100
20% discount from above prices.

Our stock includes the more popular varieties, such as Cardinal Wiseman, Gigantea, Queen of the Pinks, Arentine Arendsen, Innocence, General Vetter, Czar Peter, Grand Maitre, Queen of the Blues, Perle Brillante, also a few doubles.

F. O. B. Chicago, no extra charges. Write or wire your orders.

The W. W. BARNARD CO., 231-235 W. Madison St.
CHICAGO



Greenhouse Builders



James J. Hill The Railroad King How He Looked At It

James J. Hill started as a brakeman, and ended as one of the country's biggest railroad owners. He knew railroading from the ground up.

Whatever he did, was done with a marvelous far-seeing eye.

He built railroads that the oldest men in the business said could never pay.

He bought up adjoining land that everybody said wasn't worth a hoot, and never would be.

But long before he died, his roads were the finest of dividend payers.

Much of his vast land holdings, although sold at

reasonable figures, had netted him fortune after fortune.

As he built his fortune, so he built anything he built on his estate, ten miles out of St. Paul.

He did nothing temporarily.

Always, he built for the future.

Built to last.

That, so he said to our representative, was why he bought Lord & Burnham greenhouses.

He was "convinced they were the best to build."

If you are building TO LAST, we can build for you as no other greenhouse builder builds.

Lord & Burnham Co.

Builders of Greenhouses and Conservatories

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PHILADELPHIA
Land Title Bldg.

CHICAGO
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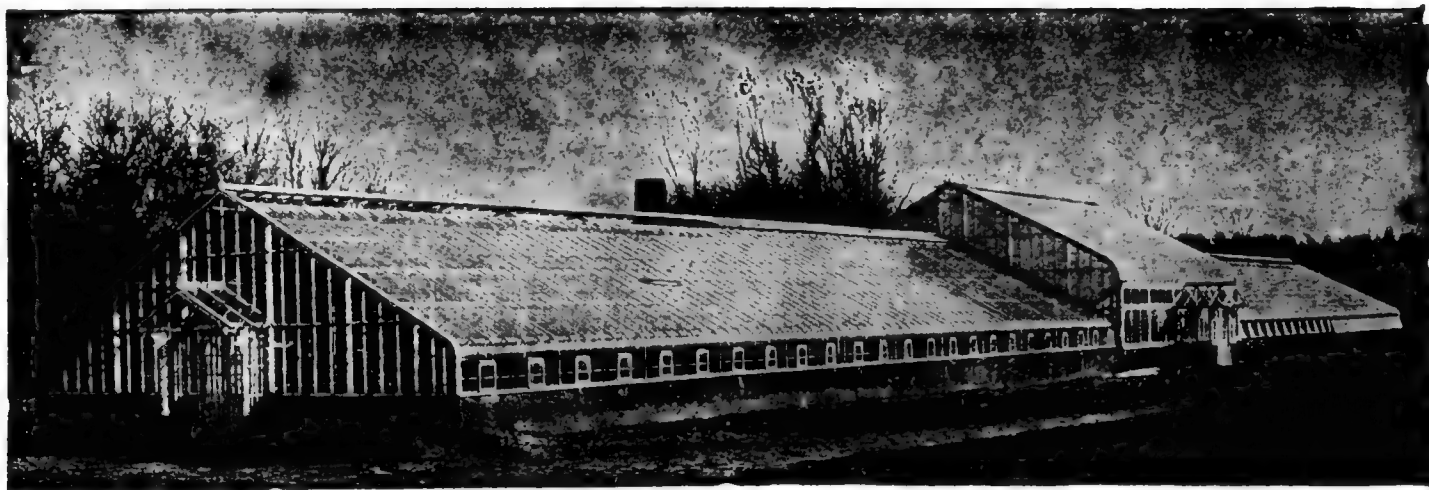
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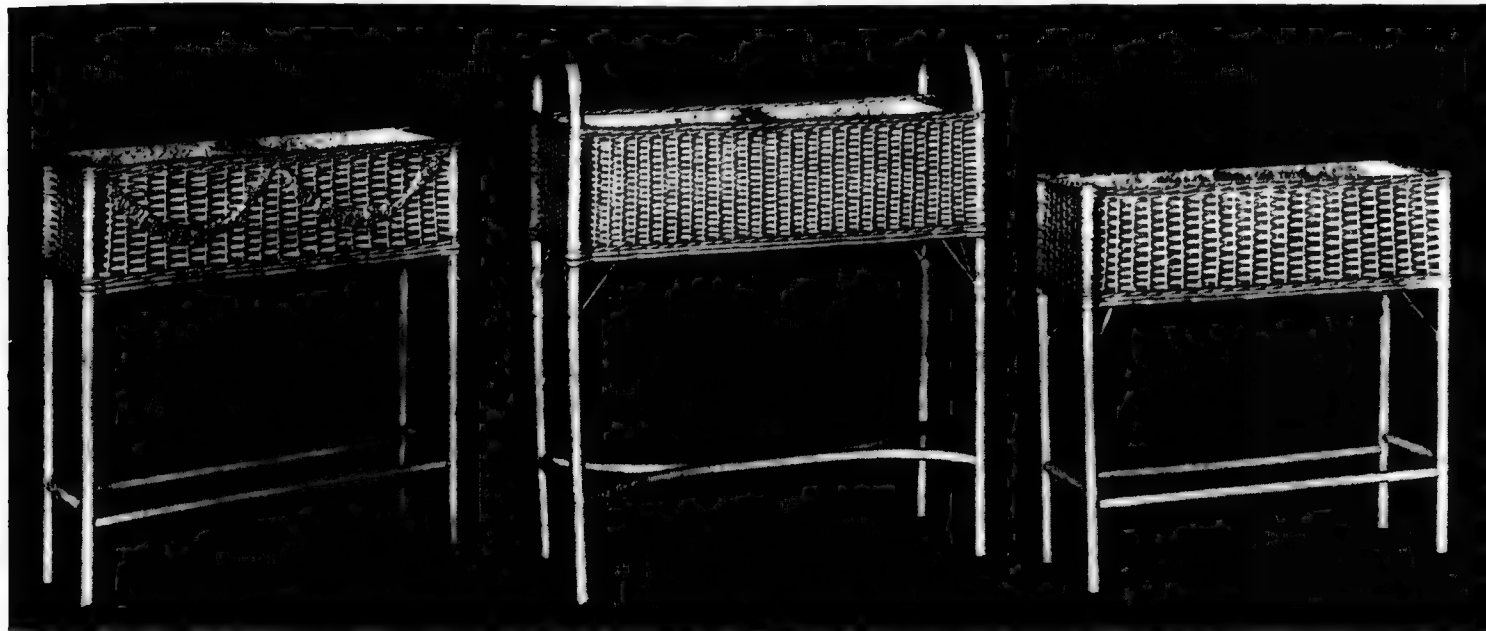


The range of everlasting lastingness built ten years ago for James J. Hill, near St. Paul.

REED SPECIAL SALE

**Get the Crowds in Your Store
Four of the Biggest Values ever Offered**

THREE OF OUR LEADERS—EACH OF GENUINE REED. PRICED RIGHT.



CHOICE
OF
COLORS

REED FERN STAND No. 3777

Length, 28"; width, 8"; height, 30"; depth, 8".
Price, as shown.....\$7.50
F. O. B. Chicago.

REED FERN STAND No. 3781

Length, 30"; width, 10"; height, 32"; depth, 8".
Price, as shown.....\$12.50
F. O. B. Chicago.

REED FERN STAND No. 3778

Length, 28"; width, 8"; height, 28"; depth, 8".
Price, as shown.....\$4.50
F. O. B. Chicago.

**We are Leaders
in Woven Specials**

Send for our Monthly Prosperity News

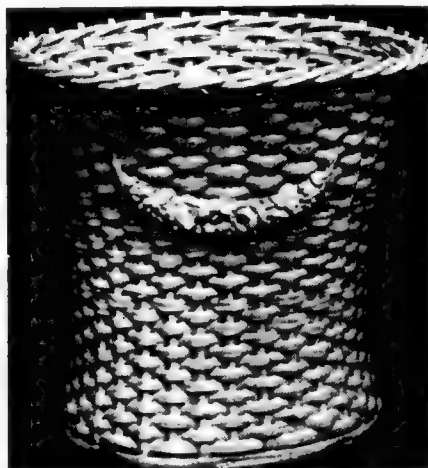
List of colors:
Old Ivory, Blue
and Gold, Green
and Gold,
Frosted Brown,
Silver Blue,
Silver Green.



**\$16.50
each**

REED BIRD CAGE AND FERNERY
No. 3772-36

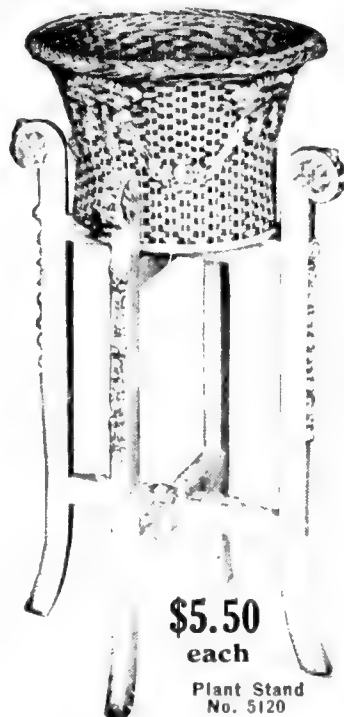
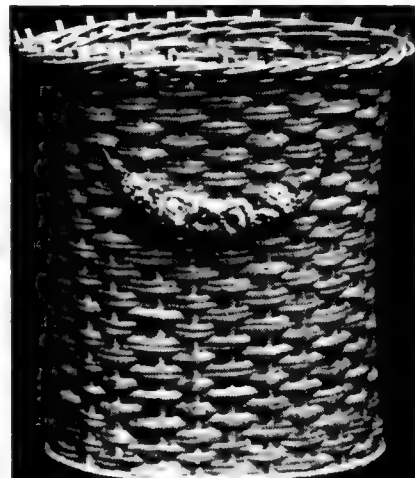
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70"; width, 9"; length, 30".
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Choice of any fancy finish, galvanized metal
pan included.



By offering Genuine Reed Waste Baskets to your trade on a special sale you bring the class of people into your store that are actually flower buyers. While a new idea it has been tried out by leading florists with tremendous success.

Either Style,
85c each in Lots
of 100.
\$13.20 per Doz.,
\$1.25 each.

Choice of Colors.
A Mounted
Dresden Effect.
Both of Genuine
Reed.



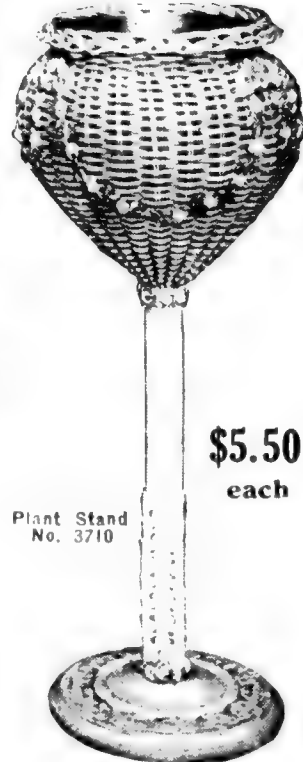
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A Sale on Specials
Will Bring Crowds of
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Randall's have Real
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Two Wonderful
Values in Plant
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of Prices. Both are
Woven of Genuine
Reed.
Choice of Colors.



**\$5.50
each**

Plant Stand
No. 3710

See complete line of Specials
in Randall Nov. Prosperity News.

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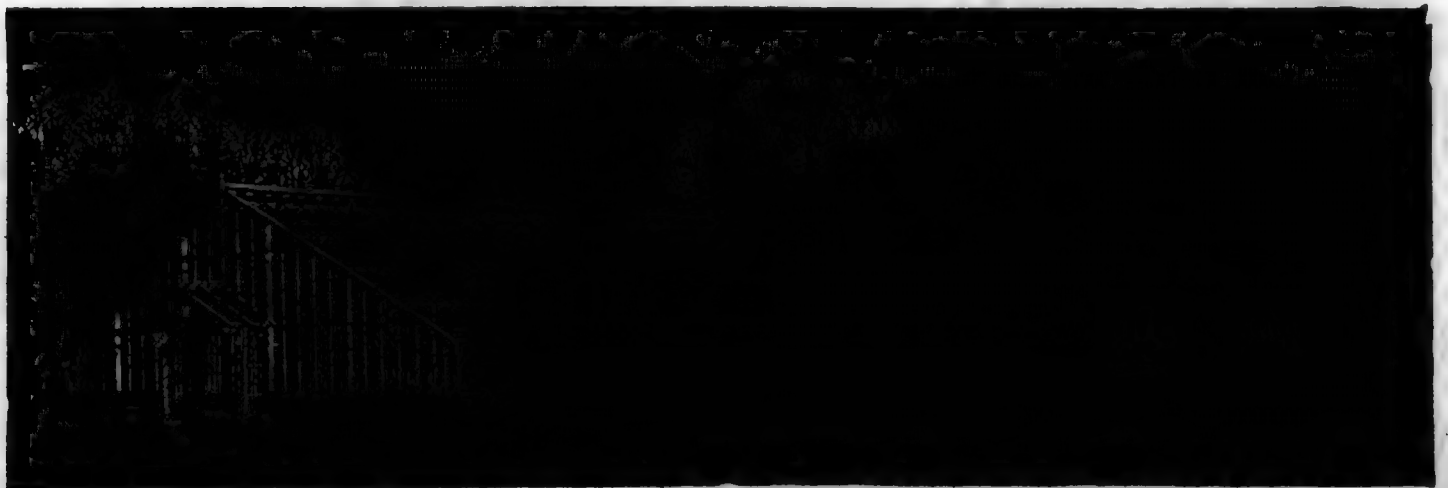
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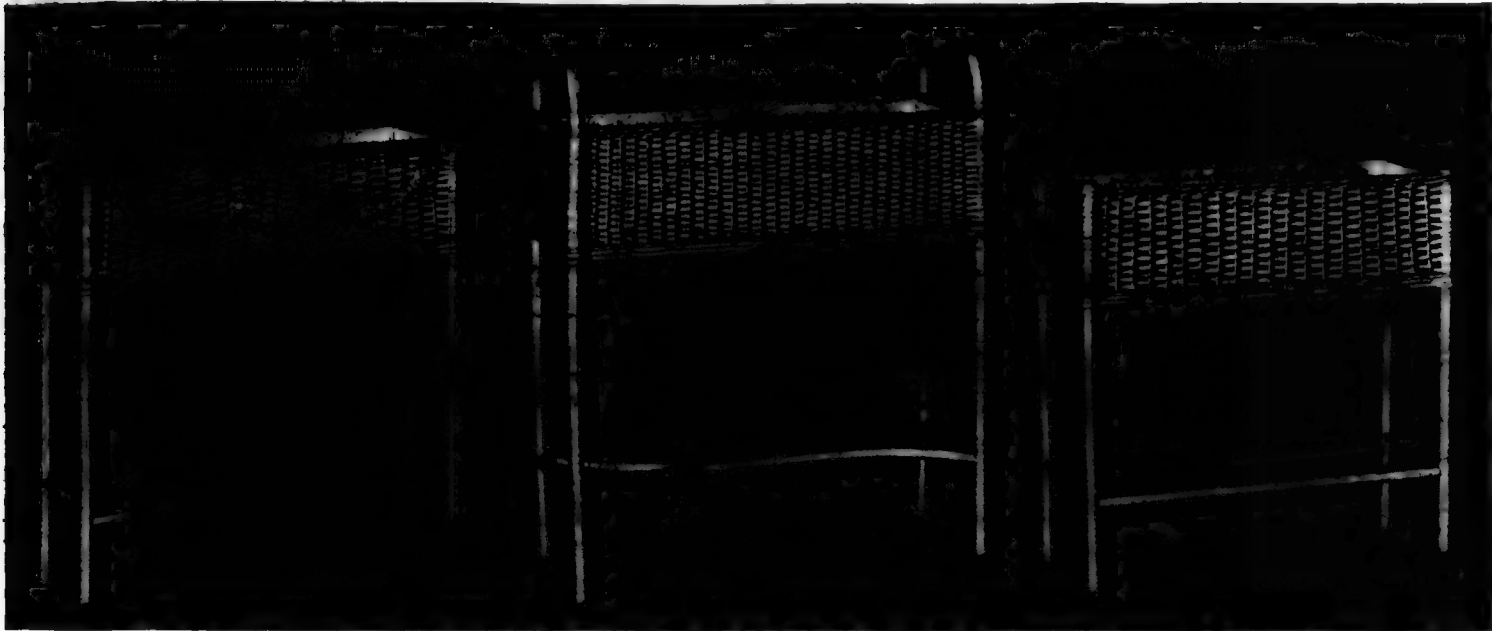


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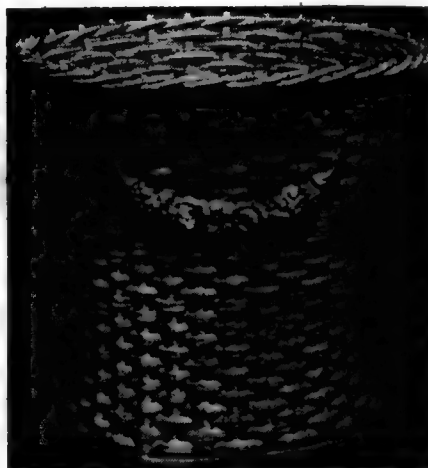
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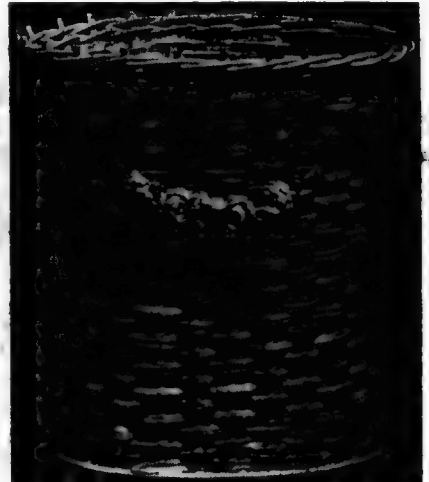


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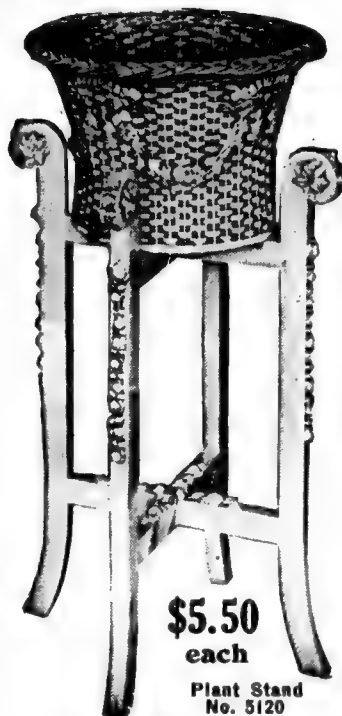
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A. L. RANDALL CO., 180 N. Wabash Avenue, CHICAGO, ILL.

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Mrs. Sim Orchid, Songbird, bluish pink,
Gorgeous, Soft salmon- The Beauty, fiery Rose,
rose, Selma Swensen, soft pink.

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Watchung Orchid, Snowstorm,
Mrs. M. Spanolin, Sankey, early Black
Venus, seeded.

LAVENDER AND BLUE COLORS

Lavender King, Warbler,
Asta Ohn, Heatherbell,
Wedgwood, Blue-Bird,
Songstar, Zvolanek's Blue.

MISCELLANEOUS COLORS

Morning Star, Zvolanek's Red,
Orange Scarlet, Irwin's all colors mixed,
Apricot Orchid, Helen Lewis, Orange Sal-
mon, Buff Pink.

Rose Queen, selected greenhouse grown, 1 oz.,
\$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.
Yarrowa, selected Australian grown, \$2.00 per
oz.; ¼ lb., \$6.00; 1 lb., \$20.00.
True Blue, early violet-blue, 1 oz., \$1.50; 4 ozs.,
\$5.00; 1 lb., \$15.00.

BURPEE'S VARIETIES, Grown by Burpee

NOVELTIES Oz. ¼ Lb. Lb.
Mrs. Warren G. Harding (Crop
short).....\$12.00 \$45.00
Mrs. Kerr (Burpee's).....10.00 37.00
White Star.....10.00 37.00

WHITE

Improved Snowstorm (Burpee's) 1.10 3.50 12.00
Early Sankey (Burpee's)......60 1.90 6.00

BLUSH

Peach Blossom (Burpee's)..... 2.00 6.00 18.00

LIGHT PINK

Loveliness (Burpee's)......60 1.80 6.00
Sweet Briar (Burpee's)......60 1.80 6.00

DEEP PINK

Eshantress (Burpee's)......75 2.35 8.00
Pink Beauty (Burpee's)......75 2.35 8.00

CREAM PINK

Daybreak (Burpee's)......75 2.35 8.00
Rising Sun (Burpee's)......75 2.35 8.00
Seaburst (Burpee's)......60 1.80 6.00

MAROON

Maroon Prince (Burpee's).....\$0.75 \$2.35 \$ 8.00

ORANGE

Flamingo (Burpee's)..... 2.00 6.00 18.00
Orange Beauty (Burpee's)......80 2.95 10.00

ORANGE SCARLET

Giltters (Burpee's)..... 2.00 6.00 18.00

CERISE

Fire King (Burpee's)..... 1.10 3.50 12.00
Gorgeous (Burpee's)..... 1.10 3.50 12.00

Cherry Ripe (Burpee's)......80 2.95 10.00

LAVENDER AND LIGHT BLUE

Lavender King (Burpee's)......75 2.35 8.00
Princess (Burpee's)......75 2.35 8.00

BLUE

True Blue (Burpee's)..... 1.10 3.50 12.00
Blue Jacket (Burpee's)..... 1.10 3.50 12.00
Blue Bird (Burpee's)......90 2.95 10.00

CRIMSON AND SCARLET

Early King (Burpee's).....\$0.60 \$1.80 \$ 6.00

ROSE AND CARMINE

Ferdhook Rose Improved (Bur-
pee's)......60 1.80 6.00

MAUVE AND PURPLE

Glorious (Burpee's)......75 2.35 8.00
Mauve Beauty (Burpee's)......75 2.35 8.00

PASTEL PINK

Fairy Queen (Burpee's)......75 2.35 8.00

BICOLOR

Favorite (Burpee's)......60 1.80 6.00
Ferdhook Pink & White (Bur-
pee's)......50 1.50 5.00

Yarrowa......50 1.50 5.00

MIXTURES

Sunrise Mixture......40 1.25 4.00
Special Mixture of Light Shades......45 1.35 4.50

ZVOLANEK'S VARIETIES, Grown by Zvolanek

NOVELTIES
Zvolanek's Elite, Zvolanek's Lilac, Zvolanek's Per-
fection. With every \$10.00 order you are entitled
to your choice of one variety of a sample packet.

LAST YEAR'S NOVELTIES

Zvolanek's Xmas Pink, Orchid, Pink and White.
Oz. 75c, 4 ozs. \$2.50, 1 lb. \$8.00.

WHITE AND BLUSH COLORS

White Orchid.....Oz. 4 ozs. Lb.
Watchung Orchid.....\$0.75 \$2.50 \$ 8.00

Mrs. M. Spanolin......75 2.50 8.00
Venus......75 2.50 8.00
Bridal Veil......75 2.50 8.00

PINK COLORS

Zvolanek's Rose.....\$2.50 \$8.00 \$25.00
Behemian Girl......75 2.50 8.00

Oz. 4 ozs. Lb.
Mrs. Paul Dusha.....\$0.75 \$2.50 \$ 8.00
Mrs. A. A. Skach......50 1.50 5.00
Mrs. Sim Orchid......50 1.50 5.00
Mrs. Jos. Manda......50 1.50 5.00
Miss Flora Fabing......40 1.25 4.00
Yarrowa......40 1.25 4.00
Miss Irene Pilat.....1.00 3.50 12.00

LAVENDER AND LIGHT BLUE

Edward Zvolanek.....\$2.50 \$8.00 \$25.00

Mrs. Chas. Zvolanek......75 2.50 8.00
Lavender Spanolin......75 2.50 8.00

Zvolanek's Blue......75 2.50 8.00
Zvolanek's Pale Blue......50 1.50 5.00

Lavender Nora......50 1.50 5.00
Lavender Queen......50 1.50 5.00

DARK BLUE AND MAROON COLORS

Zvolanek's Marquis.....\$0.75 \$2.50 \$ 8.00

Zvolanek's Xmas Captain......40 1.25 4.00
Black Lady......40 1.25 4.00

ORANGE, SCARLET, RED AND DARK ROSE

Oz. 4 ozs. Lb.
Zvolanek's Beauty.....\$0.75 \$2.50 \$ 8.00

Zvolanek's Orange......75 2.50 8.00
Zvolanek's Red......75 2.50 8.00

Zvolanek's Xmas Red......75 2.50 8.00
Miss Y. Gilbert, Scarlet orange......75 2.50 8.00

Belgian Hero, orange salmon......75 2.50 8.00
Servian Prince, magenta red......75 2.50 8.00

Zvolanek's Dwarf Dark Pink......75 2.50 8.00
Zvolanek's Dwarf Light Pink.....2.00
Zvolanek's Mixture......30 1.00 3.00

For all items of Plant Stock, see Classified advertisements

Also see full page ad in Florists' Exchange.

Roman J. Irwin, 43 W. 18th St., New York City

WONDER

"Flowers of Su PARTICULAR

MRS. CHAS.

Perfect heads on stems fully as long as
luxuriant foliage---Positively the

MILADY, PREMIER, COLUMBIA,

Extra fine stock, up to the usual

"Flowers of Su

POEHLMANN BRO

THE LARGEST GROWERS OF

66 to 74 East

TELEPHONE RANDOLPH 35

TUL CROP

Superior Quality"

LY ROSES

RUSSELL

Fancy Beauties, well clothed with clean
finest obtainable in this market.

BUTTERFLY, WHITE OPHELIA

High Poehlmann Quality---Surely

Superior Quality"

THERS COMPANY

LOWERS IN THE WORLD

Randolph St.

CHICAGO



EMIL SCHLOSS, Pres. and Treas.

The RIBBON HOUSE

Schloss Bros. Ribbons, Inc.
31 and 33 East 28th Street NEW YORK

HEADQUARTERS

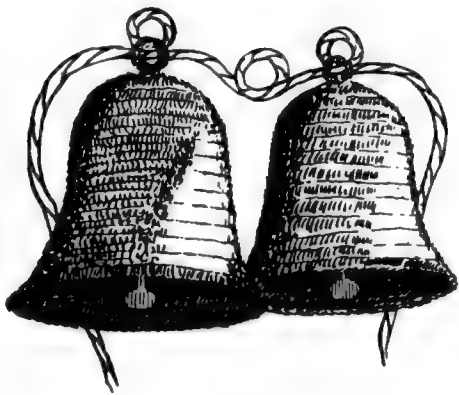
FOR

Florists' Ribbons, Chiffons and Novelties

SPECIAL VALUES

In Red Ribbons for Christmas

Write for Samples



Christmas Bells

— MADE OF —

Red Frieze -- Green Trimmings

A STRIKING ADDITION TO XMAS
DESIGNS AND DECORATIONS

| Size | Height | Width | Dozen | Gross |
|------------|------------|------------|--------|---------|
| Small..... | 3 -in. | 3 1/4 -in. | \$0.90 | \$10.00 |
| Large..... | 4 1/2 -in. | 5 -in. | 1.65 | 18.00 |

600 Yards Japanese Red Frieze, \$7.00

OUR Frieze is light and fluffy, comes 60 yards to the roll, is 11/16 inch thick, with COLORS JUST RIGHT

WE DYE OUR OWN

Also comes in Green, Blue, Purple and White.....Single Rolls, 75c
Special prices on large quantities

THE McCALLUM COMPANY
137 Seventh Street PITTSBURGH, PA.

Make your own Baskets and Wreaths

with our material

Order an assortment of

POPPY HEADS
THISTLES
GRASSES

\$5.00 to \$25.00



*Order
Ruscus
Now*

Write us for prices on your Fall and Holiday requirements before buying elsewhere

Just now is the time to stock up on what
you need. If you have not received our
Fall Price List, send for it.

WAXED CARNATIONS

\$30.00 per 1000

MAGNOLIA, OAK, RUSCUS,
FRIEZE,
PAPIER MACHE WREATHS

SPHAGNUM MOSS

New stock—full size bales

| | |
|---------------|---------|
| Per bale..... | \$ 1.25 |
| 10 bales..... | 11.00 |
| 25 bales..... | 25.00 |

BASKETS

Having a stock from the best makers in
America, we can furnish a more complete
assortment in our \$15.00 to \$25.00 sets than
any one—try a sample lot.

TOBACCO DUST

For Chrysanthemum Plants

Finest grade.....\$4.00 per 100 lbs.

POEHLMANN BROS. Co.,

Complete Service for Florists

CHICAGO

Long Distance Phone
Randolph 35

66 to 74 East
Randolph Street



51,200 Quarts — 10,240,000 Shells

A Whole Carload of Sea Shells for Planting Your Bulbs

100% PROFIT IN THEM FOR YOU

Florists who have tried them say these sea shells are best thing for planting bulbs in bowls. The lime in the shells gives a rich nourishment that nothing else can equal. The sea shells also add to the attractiveness of the bulb bowls. I have had a whole carload of these shells shipped from the beaches of Florida. They are nicely boxed and will sell fast. People also buy sea shells for ornaments, to put in goldfish aquariums and give to children as playthings. Florists all over the country are ordering.

Cost you \$10.80 a gross quart Boxes—Sell for 15c a box

Order a Gross and Make 100% Profit

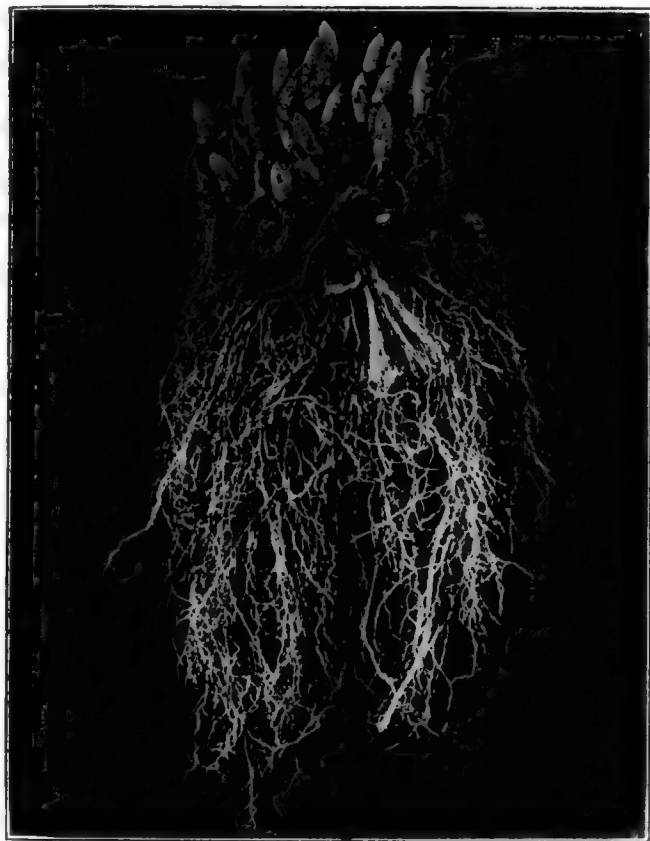
Half-gross orders accepted at same rate as full gross.

Goldfish

Winter, especially around Holiday time, is the best Goldfish season. Write at once for my Goldfish Deals; also prices on Globes, Fancy Fish, Aquarium Accessories, etc.

**JOS. SCHLAGHECK, 316-18 Monroe Street
TOLEDO, OHIO**

25 Years' Leading Breeder and Distributor of Goldfish and Supplies.



New Valley Pips

NOW READY

*The Celebrated Chicago
Market Brand*

\$30.00 per 1000

**Cold Storage Valley Pips
For Forcing for Christmas**

\$30.00 for 1000

16.00 for 500

8.00 for 250

Bruns' Chicago Market Brand Cut Valley
Your Chicago commission house
can supply Bruns' Cut Valley.

H. N. BRUNS,

**3040 West Madison Street,
Chicago, Illinois**

The Denver Wholesale Florists' Co.

DENVER, COLO.

The largest and by far the best equipped and most centrally located wholesale house in this locality.

PREMIER

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

RUSSELL

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$20.00 to \$25.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, 8.00 to 10.00 |

FRANCIS SCOTT KEY

| | |
|--------------|-----------------------------|
| Fancy | Per 100, \$25.00 to \$30.00 |
| Long | Per 100, 20.00 |
| Medium | Per 100, 16.00 |
| Short | Per 100, 10.00 to 12.00 |

COLUMBIA

| | |
|--------------|--------------------------|
| Fancy | Per 100, \$20.00 |
| Long | Per 100, 16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 10.00 |

BUTTERFLY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

OPHELIA

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

DOUBLE WHITE KILLARNEY

| | |
|--------------|-------------------------|
| Long | Per 100, \$16.00 |
| Medium | Per 100, 12.00 |
| Short | Per 100, \$6.00 to 8.00 |

| | |
|------------------------------|-------------------------|
| CARNATIONS | per 100, \$ 6.00 |
| CARNATIONS, seconds | per 100, 4.00 |
| EASTER LILIES | per 100, 20.00 |
| LILY OF THE VALLEY | per 100, 10.00 |
| SWEET PEAS | per 100, \$1.50 to 2.50 |
| NARCISSUS, Paper White | per 100, 6.00 |
| ORCHIDS | per doz., 12.00 |
| CHRYSANTHEMUMS | per doz., 2.00 to 5.00 |

| | |
|---|----------------|
| POMPONS | bunch, \$0.75 |
| CALIFORNIA VIOLETS, doz. bunches, | 2.00 |
| ASPARAGUS PLUMOSUS | bunch, .75 |
| ASPARAGUS SPRENGERI | bunch, .75 |
| ADIANTUM CROWEANUM | bunch, .50 |
| HUCKLEBERRY | bunch, .75 |
| OREGON GRAPE | bunch, 1.00 |
| OREGON FERN LEAVES | per 1000, 6.00 |

You will need rings and frames for your Xmas wreaths

WIRE RINGS FOR WREATHS

| | |
|---------------------|-----------------|
| 10-inch rings | Per 100, \$1.50 |
| 12-inch rings | Per 100, 1.75 |
| 14-inch rings | Per 100, 2.00 |
| 16-inch rings | Per 100, 3.00 |
| 18-inch rings | Per 100, 4.00 |
| 24-inch rings | Per 100, 6.00 |

Not less than 25 sold at these figures.

WIRE WREATH FRAMES. Special Prices

| | |
|-----------------------|------------------|
| 10-inch wreaths | Per 100, \$10.00 |
| 12-inch wreaths | Per 100, 12.00 |
| 14-inch wreaths | Per 100, 15.00 |
| 16-inch wreaths | Per 100, 18.00 |

Not less than 25 sold at these figures.

| | |
|---|------------------------|
| ARTIFICIAL POINSETTIAS, 9 petals, per doz., | \$2.00 |
| ARTIFICIAL HOLLY | Per doz. bunches, 1.50 |
| ARTIFICIAL LILY OF THE VALLEY, per doz., | 1.00 |
| OAK SPRAYS, red, brown and green | Per carton, 2.25 |
| RUSCUS, red | Per bunch, 1.00 |
| DYED LYCOPODIUM | Per carton, 3.75 |

| | |
|--|------------------|
| RIBBONZENE, all colors, 500-yds. | Per bolt, \$2.00 |
| HOLLY RIBBON, No. 5, 100 yds. | Per bolt, 3.85 |
| CREPE PAPER, waterproof, best quality, per roll, | .35 |
| CREPE PAPER, not waterproof | Per roll, .15 |
| TISSUE PAPER, red or pink | Per ream, 3.35 |

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

Watch This Page

The Denver Wholesale Florists' Co.
1433-35 California Street DENVER, COLO.

CHRISTMAS GOODS—ORDER EARLY. QUALITY AND PRICE ARE THE PASSWORDS

THE NAPKIN RING

Red Baskets

20c, 25c, 50c each, four styles. The right size for Artificial work, a good Xmas Red.

Natural Statice

\$1.25 per lb., quality A-1.

Jap Frieze

1st quality, 85c per ball.

2nd quality, 75c per ball.

The finest color and quality you can buy.

Thistles

Assorted Colors, \$15.00 per 1000.

Poppy Hearts

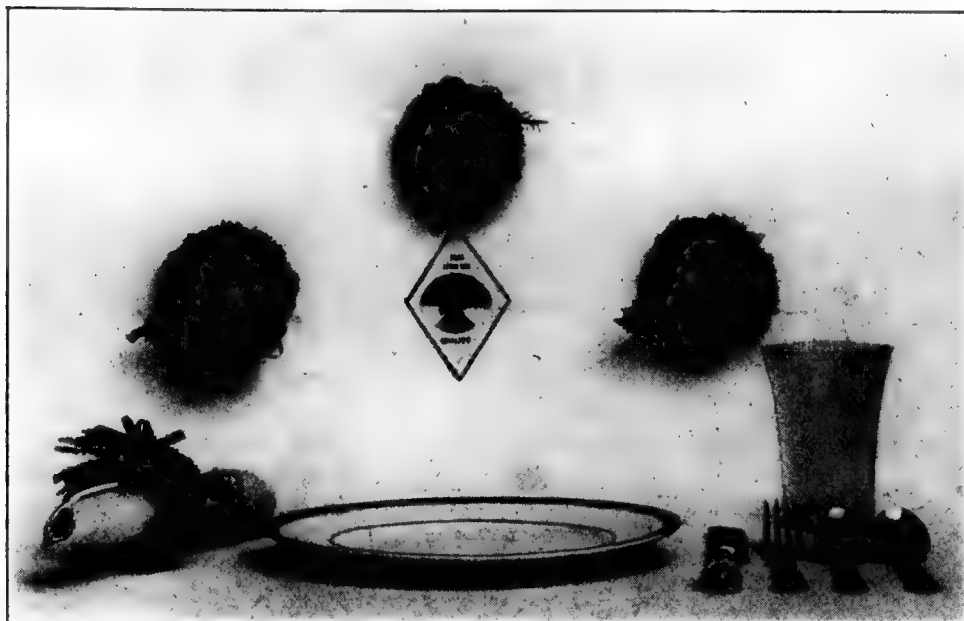
New metallic, \$25.00 per 1000.

Pine Cones

Natural, large, \$12.00 per 1000.

Holly Sprays

\$2.50 and \$4.00 per gross.

**THE BEST CHRISTMAS NOVELTY TO DATE**

A miniature Frieze Wreath trimmed with Holly, Diana Grass, Tipped Statice or Lycopodium. Sold one dozen to a holly box or by the hundred, it is bound to prove a seller, being something new and distinctly different.

Decidedly a Weidinger Novelty

Per hundred \$12.00
12 to Holly Box, per box 1.50
Bound to be on every dinner table Christmas Day. The low cost makes them within the reach of ALL.

Twig Baskets

\$12.00 and \$15.00 per 100. Natural Twig of the best styles.

Red Buscus

\$1.00 per lb. The finest Red we have had in years.

Poinsettias

No. 440, Miniature, \$1.25 gr.

No. 441, Small, \$2.00 gr.

No. 442, Medium, \$2.50 gr.

No. 464, Large, \$12.00 gr.

Poppy Hearts

Assorted Colors, \$15.00 per 1000.

Pine Cones

Frosted, \$2.00 and \$3.00 per 100.

Red Immortelles

\$60.00 per 100.

Frieze Wreaths

All sizes.

THE HOUSE OF MERIT

Let us quote you on goods not listed. We have a full line of all Xmas Goods.

JOS. G. NEIDINGER CO., 1309-11 N. Second St., Philadelphia, Pa.

Christmas Plants

Poinsettias, have these by the thousands

2½-in. single plants 15c each

3-in. single plants 25c each

4-in. single plants 35c each

5-in., 3 plants 75c to \$1.00 each

6-in., 3 plants \$1.25 to \$1.50 each

Begonia Melior

6-in. \$2.00 to \$3.00 each

Begonia Chatelaine

3-inch 10c each

4-inch 25c each

5-inch 40c each

6-inch 60c each

Begonia Xmas Red or Luminosa

3-inch 10c each

4-inch 25c each

Cherries, Cleveland

5½-inch and 6-inch 50c to 75c each

Coleus

2½-inch 5c each

Salvias, in bloom

2½-inch 5c each

Christmas Peppers

4 and 5-inch 25c and 35c each

Primula Obconica

6-inch 75c each

Ferns, Boston Sorts

4-inch \$0.25 each

5-inch50 each

6-inch75 each

7-inch 1.25 each

Callas

6-inch 75c to \$1.00 each

Asparagus Plumosus and Sprengeri

3-inch 10c each

4-inch 20c each

Kentias

5 and 6-inch \$1.25 to \$2.00 each

Selaginellas

2½-inch 10c each

Packing charges are 5% out of pots, 10% in pots and pots at extra cost.

TERMS are strictly cash unless your credit is established with us. No C. O. D. shipments.

C. H. FREY, 1133 O St., Lincoln, Nebr.

If you have not been buying of us,
Send us today's order.
 You will then receive proof that
Our Roses are the Best
 in this Market and that it pays to
Order Direct of the Grower.

FANCY POMPONS, all colors, per bunch, 50c.

| | Per 100 |
|-------------------|------------------|
| RUSSELL | |
| Fancy Long | \$20.00 |
| Good Medium | \$10.00 to 16.00 |
| Good Short | 6.00 to 8.00 |
| COLUMBIA | |
| Fancy Long | 16.00 |
| Good Medium | 10.00 to 12.00 |
| Good Short | 6.00 to 8.00 |
| PREMIER | |
| Long | 16.00 |
| Medium | 10.00 to 12.00 |
| Short | 4.00 to 8.00 |
| CRUSADER | |
| Long | 16.00 |
| Medium | 10.00 to 12.00 |
| Short | 6.00 to 8.00 |

| | Per 100 |
|---------------------------------|-----------------|
| BUTTERFLY and OPHELIA | |
| Long | \$12.00 |
| Medium | \$9.00 to 10.00 |
| Short | 4.00 to 6.00 |
| WHITE KILLARNEY SUNBURST | |
| Long | 10.00 |
| Medium | 8.00 |
| Short | 4.00 to 6.00 |

SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more.

Good Medium Lengths.....\$ 8.00 per 100
 Good Short Lengths..... 5.00 per 100

Good fancy Ferns here in quantity, per 1000 - - \$3.00

ADIANTUMper 100, \$1.50 to \$2.00
 SPRENGERIper 100, 3.00

GALAX, bronzeper 1000, \$2.00
 ASPARAGUS SPRAYS .per bunch, \$0.35 to .40

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

Bassett & Washburn

Greenhouse:
 WESTMONT, ILL.

CHICAGO, ILL.

Office and Store: 178 N. Wabash Avenue
 Long Distance Phone, Central 1457

POINSETTIAS!

Buy Now for Christmas. 4-in., fine plants at 35c each; select, 50c; 5-in., two flowers, 75c each; select, \$1.00; 6-in., three in a pot, select, \$1.50; 7-in., four in a pot, select, \$2.00. Excellent plants, just right for Christmas, 6-in. and 7-in. edged with asparagus or ferns.

Cincinnati and Melior Begonias. Well grown and heavily budded for Christmas—4-in., 50c each; select, 75c; 5-in., \$1.00 each; select, \$1.25; 6-in., \$1.50 each; select, \$2.00; 7-in., \$2.50 each; select, \$3.00.

Cleveland and Holly Berry Cherries. 4-in., 15c, 20c and 25c; 5-in., 35c or 50c; 6-in., 75c; 7-in., \$1.00 and \$1.50.

HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy. Let Us Book Your Order Now.

FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.

Boston, Verona, 4-in., very fine, 35c each.

Boston, 5-in., 65c; 6-in., \$1.00 each.

Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.

Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.

Table Ferns, five good varieties, \$6.00 per 100.

Very careful packing in clay pots, 10% of invoice; in paper pots, 7½%; without pots, 5%

POT CHRYSANTHEMUMS

5 and 6-in., assorted colors, 75c to \$1.50 each. Ready now; good value.

BEGONIAS

Begonia Chatelaine, 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c and 60c each.

Cinerarias, finest mixture, 2¼-in., \$6.00 per 100; 4-in., select, well established, \$25.00 per 100.

PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100; 3-in., \$10.00; 4-in., \$25.00.

GULLETT & SONS,

LINCOLN, ILL.



Christmas Plants

Our stock of blooming and decorative plants is now in fine shape—strong, clean and vigorous. We feel confident that there is no better stock in the market today, and we know a great deal of stock now being offered is much inferior. We feel sure that we can please the most exacting buyer both in quality and price.

If stock is not wanted until later, give us your order, let us set it aside for you and ship to you when wanted. It costs no more and you can feel safe for the holidays.

Remember our central location and that our packing is free. A trial order will convince you of the value of our stock.

We are now booking orders at the following prices for shipment now or later:

CYCLAMEN

| | | | |
|-------|--------|---------|--------|
| 4-in. | \$0.40 | Selects | \$0.50 |
| 5-in. | .60 | Selects | .75 |
| 6-in. | 1.25 | Selects | 1.50 |
| 7-in. | 1.50 | Selects | 2.00 |

BEGONIAS—Cincinnati, Melior, Lorraine and Mrs. J. A. Peterson.

| | | | |
|-------|--------|---------|--------|
| 4-in. | \$0.50 | Selects | \$0.75 |
| 5-in. | 1.00 | Selects | 1.25 |
| 6-in. | 1.50 | Selects | 2.00 |

CHERRIES—Cleveland and Orange Queen.

| | | | |
|-------|--------|---------|--------|
| 4-in. | \$0.25 | 5-in. | \$0.50 |
| 6-in. | .75 | Selects | 1.00 |

Blooming Plants

| FERNS | Decorative Plants | Each. |
|--------------------|-------------------|--------|
| Bostons, 4-in. | | \$0.25 |
| Bostons, 5-in. | | .60 |
| Bostons, 6-in. | | 1.00 |
| Bostons, 7-in. | | 1.75 |
| Bostons, 9-in. | | 2.50 |
| Whitmanii, 4-in. | | .25 |
| Whitmanii, 5-in. | | .60 |
| Macawii, 4-in. | | .25 |
| Bird's-Nest, 3-in. | | .35 |
| Bird's-Nest, 4-in. | | .50 |

DRACAENAS

Terminalis, Massangeana and Frangans, fine stock, highly colored 5-in., \$1.50; 6-in., \$2.00

CROTONS, best leading varieties, 5-in., 1.00; select, 1.50

PANDANUS VEITCHII, good stock,

4-in., .50; 5-in., 1.00

RUBBER PLANTS, extra fine . . 5-in., .75; 6-in., 1.00

[DAVIS
GARDENS]

J. W. DAVIS COMPANY, Terre Haute, Ind.

Order Now for CHRISTMAS

*Our Supply Department is
ready to ship on short notice*

Immortelles

Frieze Roping

Crepe Paper

Plant Mats

Oak Sprays

Magnolia Leaves

Wired Tooth Picks

Cut Flower Boxes

Foliage Wreaths

Red Ruscus

and any other staple supplies
you may need.

VIRGINIA BOXWOOD

Arriving Daily

Per 100 lbs., \$25.00

CUT FLOWERS

This Season our CHRYSANTHEMUMS, ROSES, CAR-
NATIONS, SWEET PEAS, VIOLETS, VALLEY,
ORCHIDS and MISCELLANEOUS STOCK will be
produced in large quantities in order that you can
supply your increasing trade.

St. Louis Wholesale Cut Flower Co.

Long Distance Phone: Olive 4203

1406-1408 Pine Street

St. Louis, Missouri

Special Price
on Boston Ferns

These Ferns must be moved to make room for other crops.

6-in., \$0.50 each
7-in., .80 each
8-in., 1.00 each

In order to do this we are offering these well-finished pot-grown plants at less than pre-war prices.

Satisfaction guaranteed.

Davis & Steiner Company
Morrison, Ill.



Only good stock is shipped from this place

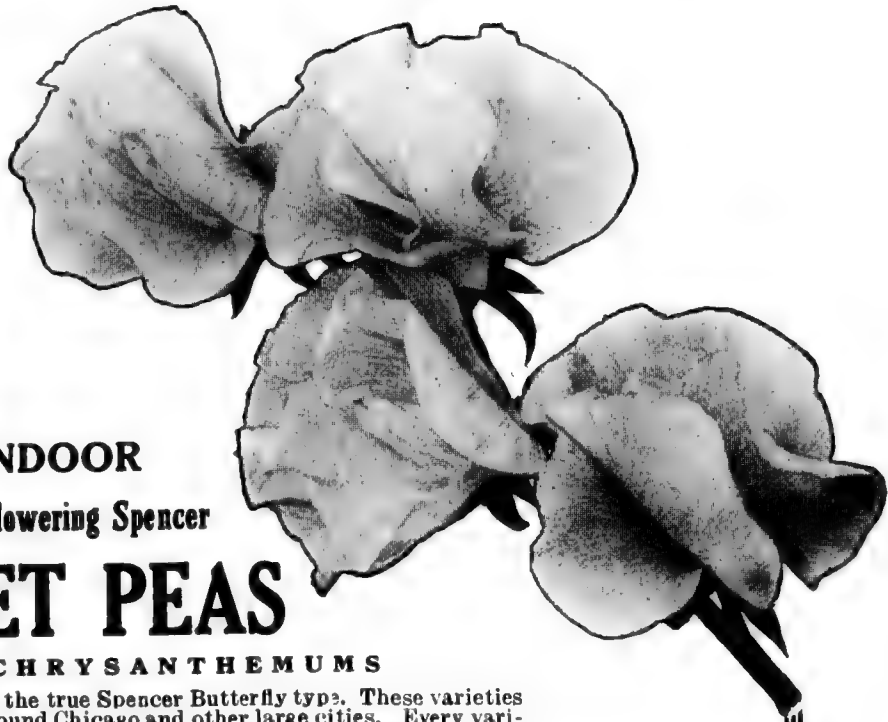
The following are all good strong plants, ready to shift.
All flowering plants in bud and bloom, assorted colors, mostly bright shades.
Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

| Per 100 | | Per 100 | |
|-----------------------|---------------------------------|---------------------|---------------------------------|
| Cyclamen |out of 4-in. pots, \$30.00 | Primula Obconica |out of 4-in. pots, \$25.00 |
| Cyclamen |out of 5-in. pots, 60.00 | Primula Obconica |out of 5-in. pots, 50.00 |
| Cyclamen |out of 6-in. pots, 125.00 | Cinerarias |out of 5-in. pots, 50.00 |
| { Begonias, Luminosa, | ..out of 3-in. pots, 12.00 | Ferns, Whitmanii |out of 3-in. pots, 12.00 |
| { Mignon and | ..out of 4-in. pots, 25.00 | Asparagus Plumosus |out of 3-in. pots, 10.00 |
| { Salmon Queen | ..out of 5-in. pots, 50.00 | Asparagus Sprengeri |out of 3-in. pots, 10.00 |
| Poinsettias |out of 4-in. pots, 30.00 | Dracaena Indivisa |out of 2-in. pots, 5.00 |

CASH WITH ORDER

The above prices include careful packing.

R. S. McMURRAY, Bellefontaine, Ohio



INDOOR
Early Flowering Spencer

SWEET PEAS

TO FOLLOW CHRYSANTHEMUMS

The varieties herewith offered are all of the true Spencer Butterfly type. These varieties are grown in a large commercial way around Chicago and other large cities. Every variety we offer herewith, has been thoroughly tried and found to be of the best of its type for Florists. Send your order to us today, so you can assure yourself of getting your full supply and have the seed on hand to plant immediately after your Chrysanthemums have been disposed of.

| WHITE | 1 oz. | ¼ lb. | 1 lb. |
|--|--------|--------|---------|
| Improved Snowstorm—Pure white, cross Yarrowa and King White..... | \$1.00 | \$3.00 | \$10.00 |
| Mrs. Spanolin—Black seeded white..... | .85 | 3.00 | 10.00 |
| White Orchid—One of the finest whites..... | .75 | 2.50 | 8.00 |
| Early Sankey—This is a truly magnificent white. Black-seeded | .85 | 3.00 | 10.00 |
| CREAM AND PRIMROSE | | | |
| Canary Bird—Cream or primrose color..... | 1.00 | 3.50 | 12.00 |
| LIGHT, DEEP AND CREAM PINK | | | |
| Loveliness—White, edge distinctly picoteed with rose pink..... | .85 | 3.00 | 10.00 |
| Sweet Briar—Color a lovely shade of pink, throughout. Grown under glass, this variety attains a height of only five to six ft. Valuable for culture in low-roofed houses. | .85 | 3.00 | 10.00 |
| Song Bird—Pale pink, with a distinct tint of buff | .75 | 2.50 | 8.00 |
| Venus—Standard white, slightly flushed, pink wings | .85 | 3.00 | 10.00 |
| Empress—Very fine. Bright deep rose pink. | 1.00 | 3.50 | 12.00 |
| Enchantress—Bright rose pink, free and continuous bloomer. One of the best deep pinks in cultivation..... | .75 | 2.50 | 8.50 |
| Melody—Rose pink on white ground. One of the best..... | .75 | 2.50 | 8.00 |
| Mrs. A. A. Skach—Flowers very bright shell pink. Fine for late sowing..... | .85 | 3.00 | 10.00 |
| Daybreak—Flowers frilled or waved, of largest size. Rich rose pink on cream ground. Magnificent market variety..... | 1.00 | 3.50 | 12.00 |
| Sunburst—Rich pink becoming lighter toward base of standard and wings, with a suffusion of amber and salmon. Fine for low roofed houses, only growing 5 to 6 feet | .85 | 3.00 | 10.00 |
| ORANGE SCARLET | | | |
| Glitters—No variety we know of approaches this one. Color a bright fiery orange, and the wings are deep orange. Enormous flowers, which hold up well after cutting. Glitters is a strong vigorous grower, with healthy, deep green foliage, blooming profusely and continuously..... | 2.00 | 6.00 | 18.00 |
| CERISE | | | |
| Torch—Early Illuminator. Striking novelty. Flowers of great size, color of glowing salmon-cerise, with a suspicion of orange suffusion. This gem will be in great demand by both commercial and private growers | 1.75 | 5.00 | 16.00 |
| LAVENDER AND BLUE | | | |
| Asta Ohn—A very fine clear lavender..... | .85 | 3.00 | 10.00 |
| Lavender King—Color rich, true, deep lavender. Flowers are of large size, and beautifully waved form..... | .85 | 3.00 | 10.00 |
| Princess—A vigorous grower, with large flowers, fluted and waved. Color a lovely shade of soft lavender suffused mauve.... | 1.00 | 3.50 | 12.00 |

| | 1 oz. | ¼ lb. | 1 lb. |
|---|--------|--------|---------|
| True Blue—Color true blue or light violet blue, a color much wanted in this type. Strong and vigorous grower..... | \$1.00 | \$3.50 | \$12.00 |
| Zvolanek Blue—Of the blue jay color. Considered one of the very best blues..... | .85 | 3.00 | 10.00 |
| ROSE AND CARMINE | | | |
| Rose Queen—Early and profuse bloomer of a pleasing shade—a fine rose that sells well. Flowers much waved, being two and one-quarter to two and one-half inches in diameter. Long stems and free bloomer | 1.00 | 3.50 | 12.00 |
| Fordhook Rose, Improved—A charming shade of rosy carmine..... | .75 | 2.50 | 8.50 |
| Hercules—Very fine rich pink..... | .75 | 2.50 | 8.00 |
| Zvolanek's Rose—This is the very best commercial variety to date. Everyone who has tried it wants it again in larger quantities. Beautiful self-rose color, double size of Mrs. Skach. Holds its color to the last and is free bloomer..... | 2.50 | 8.00 | 25.00 |
| CRIMSON AND SCARLET | | | |
| Early King—Color glowing, rich, bright crimson. Flowers of great size and perfect form, two inches in diameter..... | .85 | 3.00 | 10.00 |
| MAUVE AND PURPLE | | | |
| Heatherbell—Color rich but pleasing mauve, turning to a beautiful mauve lavender when cut and put in water..... | .85 | 3.00 | 10.00 |
| Mauve Beauty—Color a pleasing shade of rosy mauve. Flowers of immense size.... | .85 | 3.00 | 10.00 |
| PICOTEE EDGED | | | |
| Exquisite—Soft shade of primrose, wings beautifully "picoteed" with deep rose pink. This variety is very popular in the markets | .85 | 3.00 | 10.00 |
| BICOLOR | | | |
| Blanche Ferry—Rose standard with pinkish white wings | .85 | 3.00 | 10.00 |
| Ball's Columbia—Color pink and white. Very early and one of the best florist varieties, like Xmas Pink and White..... | 1.00 | 4.00 | 15.00 |
| Favorite—Color rosy pink. Standard and bluish wings. Fine for bunching..... | 1.00 | 3.50 | 12.00 |
| Fordhook Pink and White—Color bright rosy pink with white wings lightly suffused rose. One of the great favorites for greenhouse culture | .75 | 2.25 | 8.00 |
| Yarrowa—Bright rose pink with a clear creamy base. Flowers average two and one-half inches in diameter; many are duplex or double..... | .75 | 2.50 | 8.00 |
| APRICOT | | | |
| Mrs. Sim—A very fine large apricot pink.... | .85 | 3.00 | 10.00 |
| SALMON | | | |
| Apricot—Deep salmon self suffused orange.. | .85 | 3.00 | 10.00 |
| ORANGE | | | |
| Orange Beauty—Clear orange yellow..... | 1.00 | 3.50 | 12.00 |

CALENDULA—For Greenhouse Forcing

Do not waste your time and energy growing the common varieties of this popular cut flower. Try our new special forcing strain; grown expressly for us; flowers are very large; long stem; fully double; of rich orange color.
Per Pkt., \$1.00. Per Oz., \$5.00.



AMERICAN BULB CO.

172 N. WABASH AVENUE -:- CHICAGO, ILL.

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7-in., .80 each
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All flowering plants in bud and bloom, assorted colors, mostly bright shades.

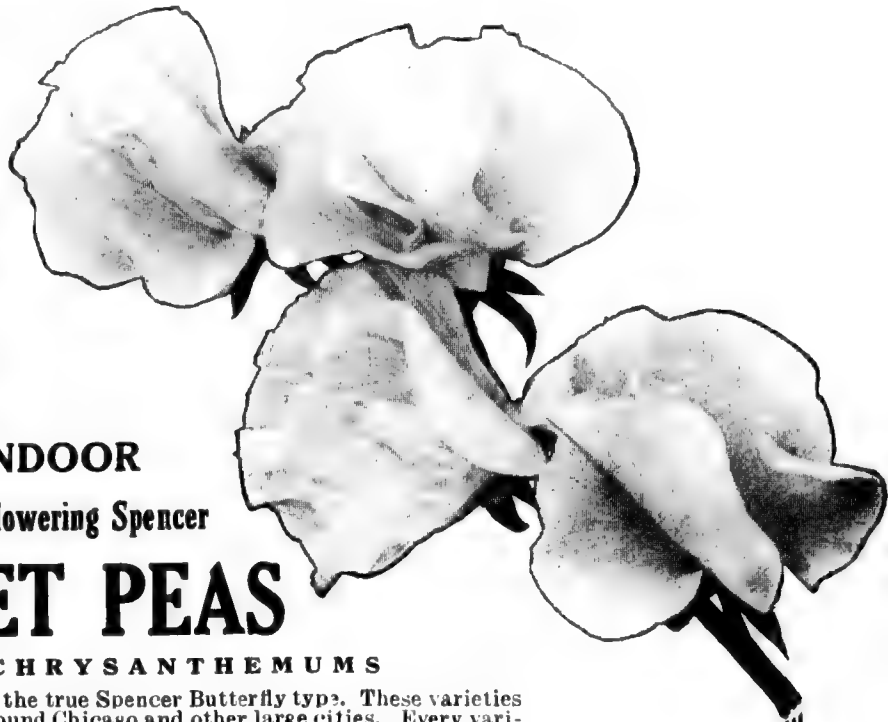
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| ORANGE | | | |
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Per Pkt., \$1.00. Per Oz., \$5.00.



AMERICAN BULB CO.

172 N. WABASH AVENUE -:- CHICAGO, ILL.

For Gladiolus and other Bulbs, Dahlias and Canna Roots, etc., see three following pages

DAHLIA ROOTS

THE CREAM OF THE VARIETIES

| STRONG DIVISIONS | | Each | Dozen | 100 |
|--|--|--------|--------|---------|
| Arabella—show—Pale lemon shading to primrose at tips, the whole being daintily overlaid with pink | | \$0.10 | \$1.00 | \$ 6.75 |
| A. D. Livoni—show—Soft pink, very free bloomer | | .15 | 1.35 | 9.00 |
| Maud Adams—show—(Alexander Introduction). Color a pure snowy white, overlaid clear delicate pink. Without a doubt this is a real dahlia for commercial purposes; its pleasing color, free blooming, has made this a popular dahlia with us | | .35 | 3.50 | 20.00 |
| Storm King—show—We can readily recommend this as the best white dahlia, being free bloomer, long stem | | .15 | 1.35 | 9.00 |
| Countess of Lonsdale—cactus—Deep salmon red, a great dahlia | | .20 | 2.00 | 14.00 |
| Kriemhilde—cactus—Delicate pink shading to white in the center | | .15 | 1.35 | 9.00 |
| Baron G. De Grancy or Madonna—peony—Large white with pinkish shadings, long stems, fine for cutting | | .20 | 2.00 | 13.00 |
| Diament Von Bystein—peony—Large lilac changing to light blue | | .25 | 2.25 | 17.50 |
| Attraction—peony—Large elegant flowers of a clear lilac rose | | .50 | 5.00 | 40.00 |
| Darlene—decorative—Claimed to be the florists' most promising dahlia, and we can vouch for this. It is a beautiful shade of live shell pink with a dainty blending of white at the center | | .50 | 5.00 | 35.00 |

| STRONG DIVISIONS | | Each | Dozen | 100 |
|---|--|--------|--------|---------|
| R. L. Borden—peony—Golden bronze | | \$0.20 | \$2.00 | \$11.00 |
| Frank A. Walker—decorative—(Alexander seedling). Color beautiful shade of deep lavender pink. This is a splendid cut flower variety | | .20 | 2.00 | 15.00 |
| Jack Rose—decorative—Deep crimson | | .15 | 1.25 | 7.50 |
| Jean Kerr—decorative—Best white to date. Limited stock | | 1.00 | 9.00 | .... |
| John Boreel—decorative—This is a new Holland decorative. Color very similar to King of the Autumn | | 1.00 | 10.00 | 75.00 |
| J. M. Goodrich—decorative—A most beautiful new decorative seedling. The color is entirely new, being a beautiful salmon pink, each petal effectively tipped primrose yellow | | .25 | 2.00 | 15.00 |
| Mina Burgle—decorative—The greatest red dahlia in existence, fine for cut flower purposes, being very free flowering and elegant stems | | .20 | 2.00 | 12.50 |
| Princess Juliana—decorative—(New). Very fine white for cut flower purposes | | .20 | 2.00 | 12.50 |
| Queen Mary—decorative—A wonderful decorative, considered as the best pink for all purposes | | .20 | 2.00 | 14.00 |
| Scuy. de Gustav Douzon—decorative—Color a pleasing shade of orange red. It is a vigorous grower, foliage heavy dark green | | .20 | 1.50 | 10.00 |
| Sylvia—decorative—White edged pink, one of the most serviceable dahlias for the florist | | .15 | 1.35 | 9.00 |



Japanese Lily Bulbs

MAGNIFICUM AND RUBRUM
Fresh Stock for Immediate Delivery

| | Per case |
|---------------------------|----------|
| 7 to 9-inch—230 to case | \$20.00 |
| 8 to 9-inch—200 to case | 23.50 |
| 8 to 10-inch—180 to case | 23.50 |
| 9 to 10-inch—150 to case | 22.50 |
| 9 to 11-inch—140 to case | 22.50 |
| 10 to 11-inch—120 to case | 22.50 |
| 10 to 12-inch—100 to case | 21.00 |

LILIUM ALBUM

Ready for Delivery in December

| | |
|--------------------------|-------|
| 8 to 9-inch—200 to case | 25.00 |
| 9 to 10-inch—150 to case | 25.00 |

LILIUM AURATUM

Ready for Delivery in December

| | |
|---------------------------|-------|
| 8 to 9-inch—180 to case | 25.00 |
| 8 to 10-inch—160 to case | 25.00 |
| 9 to 10-inch—130 to case | 26.50 |
| 9 to 11-inch—125 to case | 26.50 |
| 10 to 11-inch—110 to case | 27.00 |
| 11 to 13-inch—90 to case | 27.00 |

LILIUM GIGANTEUM

Ready Now

| | |
|-------------------------|-------|
| 6 to 8-inch—400 to case | 55.00 |
| 7 to 9-inch—300 to case | 55.00 |

Giganteum Only Less 5% for Cash with Order.

Miscellaneous Bulbs and Roots

LILY OF THE VALLEY

| | |
|--|---------|
| Best Common Selected Exhibition Pips. New Crop Ready Dec. 15th | |
| Per 250.....for | \$10.00 |
| Per 500.....for | 17.50 |
| Per 1000.....for | 30.00 |
| Per case, 2000 or 2500; per 1000..... | 28.50 |

| | | |
|---------------------------------|---------|----------|
| CALADIRMS—(Fancy Leaved) | Per 100 | Per 1000 |
| All high colored varieties..... | \$18.00 | .... |

| CALADIUM ESCULENTUM—(Elephant's Ear) | | |
|--------------------------------------|-------|---------|
| 5 to 7-inch..... | 4.00 | \$35.00 |
| 7 to 9-inch..... | 8.00 | 75.00 |
| 9 to 11-inch..... | 15.00 | .... |
| 12-inch and up..... | 20.00 | .... |

TUBEROSES

| Dwarf Excelsior Pearl, Double | | |
|--|------|-------|
| 3 to 4-inch..... | 2.75 | 22.00 |
| 4 to 6-inch..... | 3.50 | 30.00 |
| Armstrong, single first size, large..... | 2.75 | 20.00 |

MADEIRA VINES

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| First size | \$ 2.50 | \$17.50 |
| Select size | 3.00 | 20.00 |

CINNAMON VINES

| | | |
|-----------------------|------|-------|
| Select 4 to 6 in..... | 4.00 | 30.00 |
|-----------------------|------|-------|

CALLAS

| | | |
|---------------------------|-------|------|
| Elliottiana, yellow | 18.00 | |
|---------------------------|-------|------|

ISMENE CALATHINA—(White Amaryllis)

| | | |
|-------------------|---------|---------|
| Large bulbs | \$10.00 | per 100 |
|-------------------|---------|---------|

TUBEROUS ROOTED BEGONIAS—Single

| | | |
|--|-------|---------|
| Scarlet, Pink, Crimson, Yellow, Salmon, White..... | 15.00 | per 100 |
|--|-------|---------|

TUBEROUS ROOTED BEGONIAS—Double

| | | |
|--|-------|---------|
| Crimson, Scarlet, Yellow, Salmon, White, Pink..... | 18.00 | per 100 |
|--|-------|---------|

GLOXINIAS

| | | |
|---|-------|---------|
| Purple, Scarlet, White; Purple, White throat; King George, Scarlet; Duchess of York, Purple, white border | 20.00 | per 100 |
|---|-------|---------|



AMERICAN BULB CO.,

GLADIOLUS BULBS

The bulbs offered here were grown under ideal conditions and they are well cured, so that you can use them for early forcing. Order now and be sure of your supply of highest quality bulbs. If you do not want them shipped at once, we will hold in our warehouse, where storage conditions are of the best, and ship at any date you name.

| | 1st Size 1 1/2" and up Per 1000 | 2nd Size 1 1/4" and up Per 1000 |
|--|--|--|
| America —More of this fine Gladiolus are forced for winter flowers than any other variety. Color soft lavender-pink, tinted flesh pink. More flowers are open at one time on the symmetrical spike of this Gladiolus than on any other we know. The standard commercial pink..... | \$19.00 | \$17.00 |
| Chicago White —A fine white variety with lavender stripes on lower petals. From seven to eight flowers open at one time. Good forcer, one of the best whites.... | 30.00 | 25.00 |
| Halley —A most attractive early blooming sort, with large well-opened flowers of delicate salmon-pink; flowers well placed on long, graceful spikes; a most beautiful variety. Early, good forcer..... | 35.00 | 30.00 |
| Mrs. Francis King —Could we grow but a few varieties, Mrs. Francis King would be one of them. A beautiful "Besnard shade" of flame-pink. Flowers of giant size on a spike growing four feet high, with from eighteen to twenty flowers, six to eight open at one time. Beautiful under artificial light. A magnificent variety..... | 18.00 | 16.00 |
| Mrs. Frank Pendleton —The new sensational beauty, winner of awards and prizes everywhere. The petals show beautiful bright rose pink on a pure white ground, contrasting in a most striking way with the deep rich velvety blood red blotch on the lower petals. As showy as an orchid. The most perfect and delicate coloring is produced when spikes are cut and carried indoors as soon as the first blossoms open. No grander variety in existence..... | 42.00 | 37.00 |
| Niagara —A light Crocus or Primrose yellow, slightly tinted with rose pink in throat; large open flowers on a strong spike. For color, texture and keeping qualities, this Gladiolus is one of the very best..... | 35.00 | 32.00 |
| Panama —The companion to America, which has become very popular. A perfect Herminosa pink in color, with wide open wax-like flowers; one of the best of the clear pinks; many awards..... | 35.00 | 32.00 |
| Peace —Giant white flowers with lilac feathering in throat of two of the petals; flowers correctly placed on a tall, graceful spike..... | 35.00 | 32.00 |
| Sweet Orra (Kunderd).—Tall, fine pale sulphur with rich pink line in throat. One of the finest of the Primulinus type; exceptionally fine for florists, being very early..... | 45.00 | 40.00 |



Gladiolus le Marechal Foch

| | 1st Size 1 1/2" and up Per 1000 | 2nd Size 1 1/4" and up Per 1000 |
|---|--|--|
| Pink Beauty —Rosy-pink, dark blotch; ten days earlier than any other Gladiolus; invaluable for this reason as a cut flower, good forcer..... | \$45.00 | \$40.00 |
| Schwaben —The strongest growing and largest flowers of all Gladioli of yellow color. A clear, citron yellow with Aster purple tongue on lower petals. Buds sulphur-yellow. The name Schwaben was given this because the airship of that name passed over Paris the day the certificate of merit was awarded..... | 45.00 | 40.00 |
| War —Deep blood red, shaded crimson black; very tall and conspicuous. The best Gladiolus of this beautiful shade of red. Try it..... | 45.00 | 40.00 |
| Wilbrink —A sport of Halley. Retains Halley's earliness and has the color of America. Soft yellow blotch on lower petals. When better known, it is bound to be in great demand. Fine forcer.. | 45.00 | 40.00 |
| Prince of Wales —Delicate salmon pink; very large flowers. Award of merit and first-class certificate at Haarlem and London; good forcer, very popular..... | | 50.00 |
| L'Immaculee —Pure white, long spike of many flowers open at one time, very early. One of the best white..... | 65.00 | 60.00 |
| Arizona —Light rose pink; dark crimson blotch; grows erect flowers correctly placed. Early, good forcer. A favorite in Chicago and St. Louis. Stock limited..... | 40.00 | 35.00 |
| Louise —The showiest of all Gladioli. Wherever shown, meets with favor. Distinct in form. Clear pure lavender. A blotch of velvet red towards center. Resembles the orchid color. The flowers have been used as a substitute for orchids by leading florists. This is one variety that differs from all others. Big flower; free grower. This variety is in a class by itself. Per 100, 1st size, \$30.00; 2nd size, \$25.00..... | 250.00 | 200.00 |
| Lily white —An extremely fine novelty. Early, pure white flower. Rapid Multiplier. Per 100, 1st size, \$10.00; 2nd size, \$8.00. | | |
| Le Marechal Foch —Beautiful shade of light pink. Flowers twice as large as America. One of the earliest. Blooms the same time as Halley and Wilbrink. A Holland introduction. Per 100, 1st size, \$25.00; 2nd size, \$23.00. | 35.00 | 30.00 |
| Best Violet —Pure violet..... | 35.00 | 30.00 |
| Early Pink —Light rose..... | 45.00 | 40.00 |
| White King (Kunderd) Ruffled.—One of the prettiest fancy gladioli now in cultivation. Stock limited..... | 45.00 | 40.00 |

| | 1st Size 1 1/2" and up Per 1000 | 2nd Size 1 1/4" and up Per 1000 |
|---|--|--|
| Primulinus Hybrids —A new race of remarkable, dainty and beautiful Gladioli. Perhaps orange and gold colors predominate, but they combine every shade in the rainbow. Usually the flowers are hooded, somewhat smaller than the ordinary Gladioli and the stems are gracefully curved. Very early..... | \$25.00 | \$20.00 |
| Blue Hybrids | | 30.00 |
| Empress of India —Dark, blackish red; darkest of all Gladioli. Extremely rich..... | 50.00 | |
| Mixed —All Florist's shades..... | 18.00 | 15.00 |
| Autumn Queen —Creamy yellow, upper petals suffused with peach blossom pink; lower petals striped carmine red..... | 40.00 | 35.00 |
| Flora —Beautiful golden yellow; very large flowers. A very strong grower. Per 100, 1st size, \$8.00; per 100, 2nd size, \$7.00. | | |
| Mary Fennel —One of the patricians of the garden. Beautiful light lavender flowers on a tall, slender spike; lower petals primrose yellow with penciling of lavender; perfectly exquisite and distinct. Especially recommended..... | 60.00 | |
| Ida Van —Orange red of brilliant tint. Flowers large and wide open. Six to eight out at one time. Spike straight and strong. Showy, attractive and beautiful..... | 25.00 | 20.00 |
| Mrs. Watt —Glowing American Beauty shade of wine-red; self-color; well opened flower, nearly all flowers open at one time; spike very erect and not too stiff. Very distinct variety. Created a good deal of comment at recent exhibitions..... | 40.00 | 35.00 |
| Myrtle —The most beautiful pink yet introduced. Clearest dainty ruffled rose-pink, softly dissolving into a throat of clear-creamy white; its cool angelic beauty is most entrancing. Early flowering; in perfect alignment on straight spikes. The opening buds closely resemble creamy-pink tinted rose buds with slightly flaring petals. Distinctive in form and color and of good size. Myrtle stands among the elite of "Wizard" Kunderd's many exquisite productions..... | 55.00 | 50.00 |
| White Giant —Pure white; enormously large flower; strong grower..... | 65.00 | 60.00 |
| Rouge Torch —Pink and white; torch-shaped spot of rouge in throat; fine for florists..... | 35.00 | 30.00 |
| Mrs. O. W. Halliday —Delicate pink, yellow throat; one of the best for florists..... | 65.00 | 60.00 |

172 N. Wabash Ave., Chicago, Ill.





CANNAS

Price List of Select 2 and 3-eye Roots

| BRONZE-LEAVED VARIETIES | | Per 100 | Per 1000 |
|--|--------|---------|----------|
| King Humbert—4 ft. Scarlet flowers, bronze leaves; today. This remarkable Gold cross between the orchid-flowering and the French or Crozy type, combining the best features of both, the large flowers of the one with the free blooming character of the other and the handsome, broad, tropical foliage..... | | | |
| Brandywine—3½ ft. Flowers of intense wine-red, dappled deep crimson; petals sometimes edged with gold; dark bronze foliage..... | \$4.50 | \$37.50 | |
| David Harum—3½ ft. Dark bronze foliage. Strong grower and one of the freest blooming Cannas we have ever seen..... | 3.00 | 25.00 | |
| Edgandale—4 ft. Flowers currant-red of a peculiar and pleasing shade. An early and constant bloomer..... | 3.00 | 25.00 | |
| Wyoming—Bronze foliage. Flowers a beautiful shade of orange..... | 3.00 | 25.00 | |
| Musaeifolia—6 ft. to 8 ft. Immense foliage..... | 3.00 | 25.00 | |
| Shenandoah—4 ft. Flowers salmon-pink, borne in large clusters; foliage rich ruby-red..... | 3.00 | 25.00 | |
| PINK SHADES WITH GREEN FOLIAGE | | | |
| Hungaria—3½ ft. The best pink Canna. Very compact, almost dwarf and of a very luxuriant growth. Leaves bluish green; never burns. Trusses of enormous size, borne well above the foliage. Flowers very large with large petals. Color purest La France-pink, with satin sheen..... | 5.00 | 40.00 | |
| Mme. Berat—4 ft. Rose-pink..... | 3.00 | 25.00 | |
| Mrs. A. Conard—4 ft. Green foliage. Flowers salmon pink of large size on finely shaped flower heads..... | 5.50 | 50.00 | |
| Rosea Gigantea—A wonderful novelty; the largest of pink Cannas in existence; color a rich rose pink; foliage green; 3½ ft..... | 6.00 | 55.00 | |
| Venus—4 ft. A gay rosy pink, with well defined border of creamy yellow..... | 3.00 | 25.00 | |
| YELLOW SHADES WITH GREEN FOLIAGE | | | |
| Austria—Lemon chrome yellow; green foliage; 5 ft..... | 3.00 | 25.00 | |
| Burbank—5 ft. Orchid flowering variety with flowers of rich canary-yellow. This variety produces very tiny roots, so is hardly fit for counter trade..... | 3.00 | 25.00 | |
| Florence Vaughan—Yellow, spotted crimson, green foliage; 5 ft..... | 3.00 | 25.00 | |
| Indiana—6 ft. Orchid flowered variety, with rich golden orange flowers, often 7 inches across..... | 3.00 | 25.00 | |
| Gladiator—4½ ft. An excellent bedder, having particularly fine foliage. Color golden yellow freely dotted with crimson. The best of its class..... | 3.00 | 25.00 | |
| R. Wallace—4 ft. Canary-yellow flowers; very floriferous. One of the standbys..... | 3.00 | 25.00 | |
| Yellow King Humbert—4 ft. An orchid flowering variety known variety King Humbert. Its growth as its parent; foliage with flowers measuring 5 to 6 in. in diameter. Color of flower a deep rich | | | |

| VARIEGATED FLOWERS WITH GREEN FOLIAGE | | Per 100 | Per 1000 |
|--|-------|---------|----------|
| Allemania—5 ft. Orchid-flowering bright scarlet, with broad and irregular yellow border, beautifully mottled and variegated..... | 3.00 | 25.00 | |
| Gladioliflora—3½ ft. Gladiolus-like crimson flowers edged with gold..... | 3.00 | 25.00 | |
| Italia—Scarlet, broadly edged yellow; green foliage, 6 ft. high..... | 3.00 | 25.00 | |
| Mme. Crozy—Scarlet, bordered golden yellow; green foliage, 3 ft. high..... | 3.00 | 25.00 | |
| Sov. D'Antoine Crozy—3 ft. Beautiful red, bordered golden yellow..... | 3.00 | 25.00 | |
| RED SHADES, GREEN FOLIAGE | | | |
| A. Bouvier—Rich velvety red; green foliage; 5 ft... .. | 3.00 | 25.00 | |
| Beaute Poltevine—3½ ft. Deep crimson..... | 3.00 | 25.00 | |
| Crimson Bedder—3½ ft. Intense crimson of good quality..... | 3.00 | 25.00 | |
| Chas. Henderson—4 ft. Brilliant crimson-scarlet, with flame yellow throat..... | 3.00 | 25.00 | |
| Firebird—4 ft. The best scarlet green leaved variety. The flowers are borne in immense trusses on strong stalks well above the leaves. They are of splendid form, round and shapely. The petals measure and sometimes exceed 2½ inches across; a clear glistening scarlet without any streaks, spots or blotches. We have seen and tested many varieties during the years we have devoted to their culture and have never seen one that can approach it..... | 8.00 | 75.00 | |
| Louisiana—6 ft. Very large beautiful vivid scarlet orchid-like flowers, often measuring 5 to 6 in. across. Foliage a glossy green..... | 4.00 | 35.00 | |
| Meteor—4½ ft. Of compact growth; broad green foliage; bright red flowers..... | 5.00 | 40.00 | |
| Kate Gray—5 ft. to 6 ft. Soft orange shaded carmine; dotted yellow throat..... | 3.00 | 25.00 | |
| Pennsylvania—6 ft. Large orchid-flowered scarlet, overlaid with orange..... | 3.00 | 25.00 | |
| Wintzer's Colossal—5 ft. Green foliage. A striking vivid scarlet that retains its brilliancy. One of the largest flowering of all, producing immense trusses 5.00 | 40.00 | | |
| Panama—4 ft. Red, edged yellow; green foliage.... | 6.00 | 60.00 | |
| Express—2½ ft. Dwarf crimson; green foliage..... | 3.00 | 25.00 | |
| Black Prince—4½ ft. Intense velvety maroon on stems of mahogany color..... | 3.00 | 25.00 | |
| Mount Blanc Improved—3½ ft. Large flowers of good substance; almost pure white..... | 7.25 | 70.00 | |
| Duke of Marlborough—4 ft. Deep crimson maroon.. | 3.25 | 30.00 | |
| City of Portland—3½ ft. A glowing pink; flowers borne in great profusion; foliage green..... | 7.00 | 60.00 | |
| Niagara—3 ft. Flowers deep crimson with irregular border of golden yellow..... | 4.00 | 35.00 | |
| Golden Gate—4 ft. Flowers open almost pure gold but soon become richly rayed with orange-crimson and apricot..... | 7.00 | .... |  |
| Eureka—4 ft. The best white for massing; a robust grower, making sturdy, shapely plants..... | 8.00 | .... |  |



American Bulb Co.
172 N. Wabash Ave., CHICAGO, ILL.

Now! Evergreens!!

For Window Boxes and Tubbing



From Now till Xmas. Throw out the tender stock and refill with hardy Evergreens. Make your window box and tubbing business do double duty.

See to it that your customers are supplied with hardy Evergreens for their window boxes and urns during the winter months, just as you see to it that Geraniums and Vincas are there for Decoration Day. For winter decoration Hill's Hardy Evergreens are indispensable. The charming foliage effects and rare fragrance of Evergreens is remarkable, adding color, warmth and cheerfulness, while their rugged hardiness permits outdoor use all the year around.

Wire or mail orders now. Shipments will be on the way in a few hours. Telegraph orders given special attention. Prompt service guaranteed. **ORDER DIRECT FROM THIS AD.**

Hill's Selected Evergreens

Window Box Evergreens

| ASSORTED VARIETIES (OUR SELECTION)..... (25 PLANTS, \$13.00) | Inch | 10 | 50 |
|--|-------|---------|-------|
| Thuya Pyramidalis (Slender)..... | 10-12 | \$ 6.50 | 25.00 |
| Thuya Pyramidalis (Slender)..... | 12-18 | 7.50 | 35.00 |
| Juniperus Canadensis (Low)..... | 10-12 | 7.50 | 30.00 |
| Juniperus Canadensis (Low)..... | 12-18 | 10.00 | 45.00 |
| Juniperus Virginiana (Pyramidal)..... | 12-18 | 3.75 | 15.00 |
| Juniperus Virginiana (Pyramidal)..... | 18-24 | 4.50 | 20.00 |
| Picea Canadensis (Conical)..... | 10-12 | 5.25 | 22.50 |
| Picea Canadensis (Conical)..... | 12-18 | 6.00 | 27.50 |
| Pinus Mugho (Globular)..... | 8-10 | 7.50 | 30.00 |
| Pinus Mugho (Globular)..... | 10-12 | 9.00 | 37.50 |

Tubbing Evergreens

| PYRAMIDAL VARIETIES | Feet | Each | DWARF VARIETIES | Feet | Each |
|---------------------------|------|--------|-----------------------------|-------|--------|
| Thuya Pyramidalis..... | 3 | \$4.00 | Juniperus Canadensis..... | 1-1½ | \$2.50 |
| Juniperus Virginiana..... | 3 | 5.00 | Pinus Mugho..... | 1-1½ | 2.50 |
| Picea Canadensis..... | 2 | 5.00 | Juniperus Pfitzeriana..... | 3 | 6.50 |
| Juniperus Schottii..... | 3 | 6.50 | Thuya Occidentalis..... | 3 | 2.75 |
| Juniperus Glauca..... | 3 | 7.00 | Sheared Globes (Thuya)..... | 1½x1½ | 4.00 |
| Tsuga Canadensis..... | 3 | 4.50 | | | |

SPECIAL OFFER

25 Window Box Evergreens (Our Selection) } \$20.00
2 Tubbing Evergreens (Thuya) 3 feet }

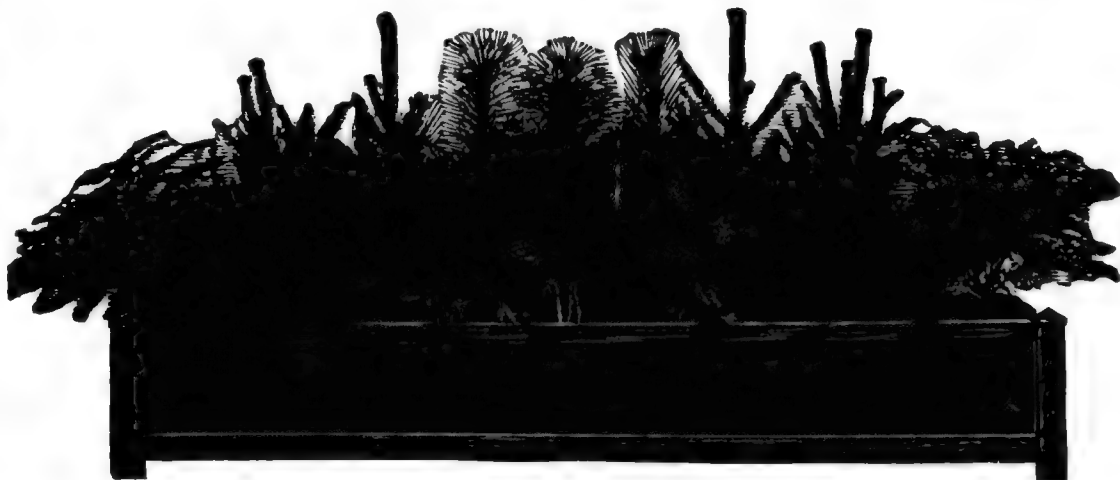


PYRAMIDAL ARBOR VITAE

From the Trade

"Your shipment of Window Box Evergreens arrived in fine condition, and we want to thank you for care in selecting it."—Ernst Wienhoeber Co., Chicago, Ill.

"The Evergreens for Window Boxes were received and proved entirely satisfactory. The Evergreens have attracted a great deal of attention."—C. Young & Sons Co., St. Louis, Mo.



SEND FOR COMPLETE CATALOGUE

THE D. HILL NURSERY CO., Inc.
Evergreen Specialists
Largest Growers in America
DUNDEE, ILL.

Box 403



CANNAS

Price List of Select 2 and 3-eye Roots

BRONZE-LEAVED VARIETIES

| | Per 100 | Per 1000 |
|--|---------|----------|
| King Humbert—4 ft. Scarlet flowers, bronze leaves; today. This remarkable Gold ten the sensation of the past cross between the orchid-flow- ering and the French or Crozy type, combining the best features of both, the large flowers of the one with the free blooming character of the other and the handsome, broad, tropical foliage..... | \$4.50 | \$37.50 |
| Brandywine—3½ ft. Flowers of intense wine-red, dappled deep crimson; petals sometimes edged with gold; dark bronze foliage..... | 3.00 | 25.00 |
| David Harum—3½ ft. Dark bronze foliage. Strong grower and one of the freest blooming Cannas we have ever seen..... | 3.00 | 25.00 |
| Edgandale—4 ft. Flowers currant-red of a peculiar and pleasing shade. An early and constant bloomer..... | 3.00 | 25.00 |
| Wyoming—Bronze foliage. Flowers a beautiful shade of orange..... | 3.00 | 25.00 |
| Musaeolia—6 ft. to 8 ft. Immense foliage..... | 3.00 | 25.00 |
| Shenandoah—4 ft. Flowers salmon-pink, borne in large clusters; foliage rich ruby-red..... | 3.00 | 25.00 |

PINK SHADES WITH GREEN FOLIAGE

| | | |
|--|------|-------|
| Hungaria—3½ ft. The best pink Canna. Very compact, almost dwarf and of a very luxuriant growth. Leaves bluish green; never burns. Trusses of enormous size, borne well above the foliage. Flow- ers very large with large petals. Color purest La France-pink, with satin sheen..... | 5.00 | 40.00 |
| Mme. Berat—4 ft. Rose-pink..... | 3.00 | 25.00 |
| Mrs. A. Conard—4 ft. Green foliage. Flowers salmon pink of large size on finely shaped flower heads..... | 5.50 | 50.00 |
| Rosea Gigantea—A wonderful novelty; the largest of pink Cannas in existence; color a rich rose pink; foliage green; 3½ ft..... | 6.00 | 55.00 |
| Venus—4 ft. A gay rosy pink, with well defined border of creamy yellow..... | 3.00 | 25.00 |

YELLOW SHADES WITH GREEN FOLIAGE

| | | |
|---|------|-------|
| Austria —Lemon chrome yellow; green foliage; 5 ft. | 3.00 | 25.00 |
| Burbank —5 ft. Orchid flowering variety with flow- ers of rich canary-yellow. This variety produces very tiny roots, so is hardly better counter trade.. | 3.00 | 25.00 |
| Florence Vaughan —Yellow, spotted crimson, green foliage; 5 ft..... | 3.00 | 25.00 |
| Indiana —6 ft. Orchid flowered variety, with rich golden orange flowers, often 7 inches across..... | 3.00 | 25.00 |
| Gladiator —4½ ft. An excellent bedder, having par- ticularly fine foliage. Color golden yellow freely dotted with crimson. The best of its class..... | 3.00 | 25.00 |
| R. Wallace —4 ft. Canary-yellow flowers; very flo- riferous. One of the standbys..... | 3.00 | 25.00 |
| Yellow King Humbert —4 ft. An orchid flowering variety known as its parent; foli- age with flowers measuring 5 in. in diameter. Color of flower a deep rich | | |

yellow, softly spotted and blotched with bright red. Some plants will occasionally give a scarlet or scarlet striped flower, which we consider an im- provement rather than a defect.....\$5.00 \$40.00

VARIEGATED FLOWERS WITH GREEN FOLIAGE

| | | |
|--|------|-------|
| Allemania—5 ft. Orchid-flowering bright scarlet, with broad and irregular yellow border, beauti- fully mottled and variegated..... | 3.00 | 25.00 |
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| | | |
|--|------|-------|
| A. Bouvier —Rich velvety red; green foliage; 5 ft... | 3.00 | 25.00 |
| Beaute Poitevine —3½ ft. Deep crimson..... | 3.00 | 25.00 |
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| Kate Gray —5 ft. to 6 ft. Soft orange shaded carmine; dotted yellow throat..... | 3.00 | 25.00 |
| Pennsylvania —6 ft. Large orchid-flowered scarlet, overlaid with orange..... | 3.00 | 25.00 |
| Winter's Colossal —5 ft. Green foliage. A striking vivid scarlet that retains its brilliancy. One of the largest flowering of all, producing immense trusses..... | 5.00 | 40.00 |
| Panama —4 ft. Red, edged yellow; green foliage.... | 6.00 | 60.00 |
| Express —2½ ft. Dwarf crimson; green foliage..... | 3.00 | 25.00 |
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| Thuya Pyramidalis (Slender)..... | 12-18 | 7.50 | 35.00 |
| Juniperus Canadensis (Low)..... | 10-12 | 7.50 | 30.00 |
| Juniperus Canadensis (Low)..... | 12-18 | 10.00 | 45.00 |
| Juniperus Virginiana (Pyramidal)..... | 12-18 | 3.75 | 15.00 |
| Juniperus Virginiana (Pyramidal)..... | 18-24 | 4.50 | 20.00 |
| Picea Canadensis (Conical)..... | 10-12 | 5.25 | 22.50 |
| Picea Canadensis (Conical)..... | 12-18 | 6.00 | 27.50 |
| Pinus Mugho (Globular)..... | 8-10 | 7.50 | 30.00 |
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| Juniperus Glauca..... | 3 | 7.00 | Sheared Globes (Thuya)..... | 1½x1½ | 4.00 |
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2 Tubbing Evergreens (Thuya) 3 feet }

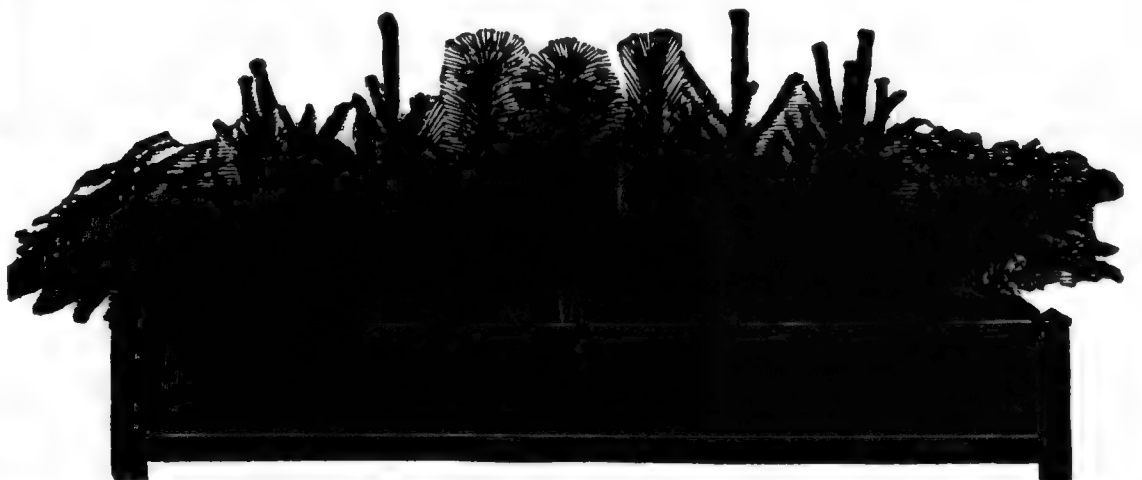


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Largest Growers in America
DUNDEE, ILL.

Box 403

CRAIG SPECIALTIES

Never before have we offered to our customers such a complete and Foliage plants. We are booking heavily on Christmas orders, Station and make their selections, or mail orders at once, so that

We cordially invite you to our new home at Norwood Station, Delaware County, Penn-Baltimore & Ohio Railroad to Holmes Station, Pennsylvania. Those having their own

CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

Immediate Delivery

- 4-inch pots, strong plants, \$10 per doz.; \$75 per 100.
- 5-inch pots, strong plants, \$15 per doz.
- 6-inch pots, strong plants, \$18 and \$24 per doz.
- 7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.
- 10-inch pots, strong plants, \$7.50 and \$10 each.
- 12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

Croton Punctata

One of the finest and most satisfactory varieties for basket work and centers of ferneries.

- 2½-inch pots, \$20 per 100; \$175 per 1,000.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$50 per 100.

Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety than any firm in the country.

Dracaena Godseffiana

Green and white leaf, very hardy, fine for baskets.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.

Dracaena Warneckii (New)

Silver and green leaf. Very durable.

- 6-inch pots, \$30 per doz.
- 7-inch pots, \$3.50 each.

Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

- 4-inch pots, \$9 per doz.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7 and 8-inch pots, \$3.50 and \$5 each.

Dracaena Massangeana

The Dracaena with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

- 4-inch pots, heavy, \$12 per doz.; \$100 per 100.
- 8-inch pots, heavy, \$4 and \$5 each.
- 6-inch pots, heavy, \$2 and \$2.50 each.
- 10-inch pots, heavy, \$7.50 each.

Dracaena Fragrans

Plain, green leaf.

- 4-inch pots, \$9 per doz.
- 6-inch pots, \$24 per doz.
- 8-inch pots, \$4, \$5 and \$6 each.
- 10-inch pots, \$7.50 each.

Dracaena Lord Wolsley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

- 2-inch pots, \$20 per 100.
- 3-inch pots, \$35 per 100.
- 4-inch pots, \$60 per 100.
- 5-inch pots, \$15 per doz.
- 6-inch pots, \$18 and \$24 per doz.
- 7-inch pots, \$3.50 and \$4 each.

Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 4 -inch pots, \$60 per 100.
- 8 -inch pots, \$5 each, made up, very handsome.

Dracaena Terminalis

Exceptionally well colored.

- 2½-inch pots, \$20 per 100.
- 3 -inch pots, \$35 per 100.
- 5 -inch pots, \$15 per doz.
- 3 -inch pots, very heavy, \$50 per 100.

We would suggest ordering the above early, as the demand is always great.

Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.

- 6-inch pots, \$2 each.
- 7-inch pots, \$3.50 each.

Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edge of the leaf.

- 4-inch pots, \$12 per doz.; \$100 per 100.
- 6-inch pots, \$2 and \$2.50 each.
- 8-inch pots, \$4 and \$5 each.

Dracaena Longii

- 4-inch pots, \$5 each.
- 6-inch pots, \$10 each.

Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.

- 4-inch pots, \$1.50 each.
- 6-inch pots, \$3 each.
- 7-inch pots, \$5 each.

BEGONIAS

Immediate or Later Delivery

Begonia Mrs. J. A. Peterson

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$24 per doz.

Begonia Gloire De Lorraine

- 5-inch pots, \$125 per 100.
- 6-inch pots, \$18 and \$24 per doz.

Begonia Glory of Cincinnati and Mellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

- 5-inch pots, heavy, \$125 per 100.
- 6-inch pots, heavy, \$24 per doz.

Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

- 5-inch pots, \$125 per 100.
- 6-inch pots, very heavy, \$24 per doz.

Begonia Pride of Newcastle

Dark, red sport of Mrs. Patten. In bloom every day in the year.

- 4-inch pots, heavy, \$4 per doz., \$30 per 100.
- 6-inch pots, heavy, \$9 per doz., \$70 per 100.

Begonia Erfordii

- 4-inch pots, in bloom, \$18 per 100.

HYBRID TEA ROSES

My Maryland, Donald MacDonald, Columbia and Ophelia. Exceptionally fine stock for Fall planting, or for growing on for Easter sales.

- 6-inch pots, \$9 per doz., \$70 per 100.

FIELD GROWN CLIMBING ROSES

Excelsa and Lady Gay, heavy stock, 2-year-old, \$6 per doz., \$40 per 100.

HYDRANGEAS

French and Otaksa

Immediate or Later Delivery

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

- 4-inch pots, strong plants, \$35 per 100; \$325 per 1,000.
- 6-inch pots, strong plants, \$50 per 100; \$475 per 1,000.
- 7-inch pots, strong plants, \$75 per 100.
- Larger plants, \$12, \$18 and \$24 per doz.
- Field grown, \$35, \$50 and \$75 per 100.
- Field grown, specimens, \$1.50 and \$2 each.

CLEVELAND CHERRIES

Exceptionally well berried.

- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.
- 7-inch pots, \$1.50 and \$2 each.
- 6-inch pots, standards, \$1.50, \$2 and \$2.50 each.

CHRISTMAS PEPPERS

One of the best novelties for baskets, etc.

- 4-inch pots, \$6 per doz.
- 5-inch pots, \$9 per doz.
- 6-inch pots, \$12 per doz.

COMBINATION BASKETS

Fancy baskets filled with the brightest colored foliage, Dracaenas, Crotons, Pandanus, Arecas, Ferns, etc. Sure Christmas sellers.

- \$5, \$6, \$7.50 and \$10 each.

ROBERT CRAIG COMPANY,

IMMEDIATE AND CHRISTMAS DELIVERY, 1921

line of stock, and of such high quality, including both Flowering and suggest to our many customers to either call at Norwood reservation can be made to avoid disappointment.

sylvania, easily reached by trolley, or Pennsylvania Railroad to Norwood Station, and greenhouses or conservatories would do well to have shipment made during November.

POINSETTIAS

The largest and finest stock in America. The true red variety.
3-inch pots, \$35 per 100.
4-inch pots, \$50 per 100.
4-inch pots, branched, \$65 and \$75 per 100.
7-inch Azalea Pans, 3 plants and ferns, \$24 per doz.
8-inch Azalea Pans, 3 plants and ferns, \$30 per doz.
8-inch Azalea Pans, 3 branched plants and ferns, \$36 per doz.
8-inch Low Pans, 6 plants and ferns, \$24 per doz.
9-inch Low Pans, several plants and ferns, \$3.50, \$4 and \$5 each.
12-inch Low Pans, several plants and ferns, \$7.50 each.

CYCLAMEN

Now booking orders for immediate and Christmas delivery.

This has been one of our specialties for over 20 years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly, drawn stock offered at less money. We confidently feel that our four large houses containing 25,000 plants will not be enough. They have been pronounced by plant experts from all over the country as the finest stock ever grown.

4-inch pots, \$60 per 100.
4-inch pots, heavy, \$75 per 100.
5-inch pots, heavy, \$15 and \$18 per doz.
6-inch pots, very heavy, \$24, \$30, \$36 and \$42 per doz.
7-inch pots, very heavy, \$4 and \$5 each.
8-inch pots, very heavy, \$5 and \$6 each.
9-inch pots, very heavy, \$7.50 each.
10-inch pots, very heavy, \$10 and \$12 each.

CROTON LEAVES AND SPRAYS

Cut Croton Leaves and Sprays have been supplied by us in the past few years to some of the leading retail florists, who have featured them in mantel, table and funeral work. Cut Crotons will last in a cool place from three to four weeks. We can supply them every day in the year.

Very highly colored sprays, at \$0.50 each; cut leaves, \$5 per 100.

When you have orders for funeral or table work, "out of the ordinary," order Craig's Cut Crotons.

ENGLISH IVIES

Small leaf variety. Excellent for made up baskets or trellis work.

4-inch pots, 3 plants, \$35 per 100.

150,000 NEPHROLEPIS

(In variety)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

Nephrolepis Norwood

The most beautiful form of Nephrolepis to date, graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood Station greenhouses.

Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100; \$100 per 1,000.
4-inch pots, \$6 per doz.; \$45 per 100.
Orders filled strictly in rotation

Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any crested sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100; \$90 per 1,000.
6-inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.

2½-inch pots, \$10 per 100; \$90 per 1,000.
4-inch pots, \$5 per doz.; \$35 per 100.
6-inch pots, \$12 per doz.; \$90 per 100.

Nephrolepis Teddy Junior

Fine, young plants, from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.
8-inch pots, \$24 per doz.
11-inch tubs, \$4, \$5 and \$6 each.

Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100; \$90 per 1,000.
4-inch pots, \$35 per 100.
6-inch pots, \$12 per doz.
11-inch tubs, \$5 and \$6 each.

Nephrolepis Scottii

2½-inch pots, \$10 per 100; \$90 per 1,000.
4-inch pots, \$35 per 100.
6-inch pots, \$12 per doz.; \$90 per 100.
8-inch pots, \$24 and \$30 per doz.

PALMS

Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, \$30 per doz., made up.
7-inch pots, made up, \$4, \$5 and \$6 each.
8-inch pots, made up, \$7.50 and \$10 each.
10-inch pots, made up, \$12.50 each, 5½ to 6 feet tall.

Phoenix Roebelenii

Very scarce. Fine for growing on.
2-inch pots, 3 to 4-leaf, \$35 per 100.

MISCELLANEOUS STOCK

Otaheite Oranges

A fine stock of this wonderful Christmas plant. Best we have ever offered.
2½-inch pots, for growing on, \$20 per 100; \$190 per 1,000 plants in fruit ripened, November and December, \$0.40 per fruit.

Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.
7-inch pots, \$36 per doz.

Pandanus Veitchii

Well colored plants.
4-inch pots, \$12 per doz., \$90 per 100.
5½-inch pots, \$18 per doz.
6-inch pots, \$24 and \$30 per doz.
7-inch pots, \$4 each.
10-inch pots, \$7.50 each.
8-inch pots, \$5 each.

Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.
2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.
3-inch pots, heavy plants, \$35 per 100.
4-inch pots, heavy plants, \$75 per 100.
6-inch pots, heavy plants, \$18 per doz.

Genista Racemosa

A large stock of well-grown plants for growing on.
5-inch pots, \$75 per 100.
6-inch pots, \$100 each.
Larger plants, \$1.50, \$2 and \$3 each.

IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

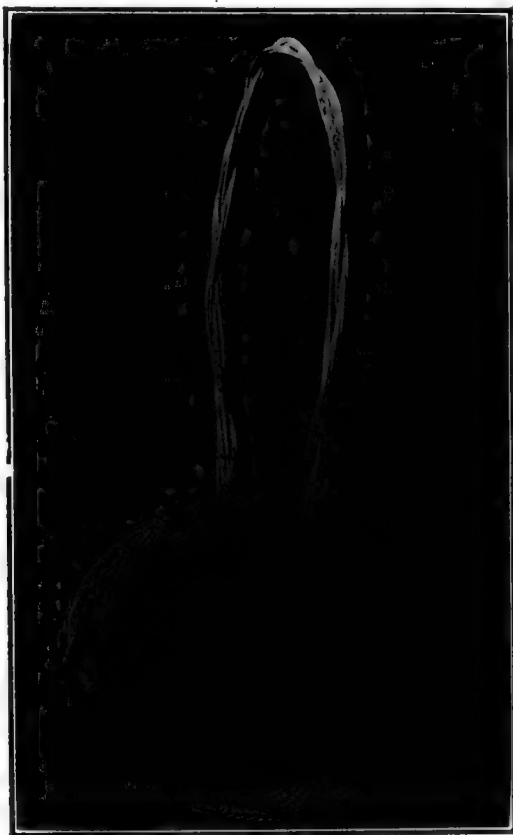
Full size cases.....\$1.50 each
Three-quarter size cases..... 1.25 each
Small size cases..... .50 each
Half size boxes..... 1.00 each

TERMS: CASH WITH ORDER: Kindly send sufficient to cover the entire bill. We do not make shipments C. O. D. unless remittance has been made on account to guarantee acceptance. This does not apply to regular customers. **REMITTANCES:** Remittances should be made by money order or New York drafts. If money is sent, letter should be registered. All prices quoted in this list are strictly net. **SHIPPING INSTRUCTIONS:** Give your name, post office, county and state and the name of your nearest express office to which shipment is to be made. We have always made it prominent in our printed terms that our goods are sold F. O. B. cars at the point of shipment and are at the purchaser's risk while in transit. Because of the present unsettled conditions we wish to emphasize still further that we do not guarantee safe delivery. The ownership of all goods sold by us passes to the purchaser on delivery by us to the carrier, and the issuing of the receipt by the carrier ends our responsibility. Any claims for damage should be made promptly to the agent at the point of delivery. **CORRESPONDENCE:** We endeavor to answer all correspondence promptly, but owing to the pressure of business we ask that all requests be clearly and concisely stated. **ERRORS:** Keep a copy of your order. We aim to have our orders correctly filled. When we are at fault we shall make satisfactory correction.

Norwood Station, Delaware County, Pa.

M.
RICE
CO.

THE REDDEST RED



No. 125029

YOU EVER SAW
on a basket, is ourLatest Xmas Finish
on these willow basketsSo well adapted for filling with greens, prepared
grasses, etc.Every florist can use a quantity of these inex-
pensive baskets, which, when nicely filled, will
NET A HANDSOME PROFIT

FIVE GOOD SIZES

| No. | Length | Height | Per doz. |
|---------------|----------|----------|----------|
| 125029/1..... | 9 ins. | 17½ ins. | \$ 7.00 |
| 2..... | 10 ins. | 20 ins. | 8.25 |
| 3..... | 11 ins. | 21½ ins. | 11.00 |
| 4..... | 12 ins. | 23 ins. | 14.00 |
| 5..... | 13½ ins. | 24½ ins. | 16.00 |

ALSO

Wonderful Red Ruscus, Red Frieze,
Red Mats, Red Waterproof Paper,
Red Ribbons, Red Chiffons, Red
Dahlias, Red Fibre, Red Cords, Red
Tufted Thistles, Red Diana Grass, etc.

M. RICE CO.

Florists' Supplies That Excel

1220-22-24 Spring Garden St.

PHILADELPHIA, PA.

M.
RICE
CO.

W

Buy Christmas Ribbons
and Chiffons NowTelegraph your open orders for Ribbons and Chiffons. Ample stocks
insure prompt deliveries. Our standardized merchandise being one price
makes it safe for you to send us your orders. We do not con-
sider a transaction complete until the customer is satisfied.

At your service,

WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

MILLS

PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK



Thanksgiving 1921

Many florists are bringing home the turkey this season, but it requires more powder and shot than in previous years.



EVERY holiday has a meaning. For the florist some mean much hard work, while others mean merely a busy day or two; only one or two really mean a surcease from labor, a real holiday. Thanksgiving has, however, aside from its business meaning, an aspect for our trade that makes this day a different sort of holiday from the rest.

Aside from its appointment by presidential proclamation "to be observed by the people as a day of thanksgiving, devotion and prayer," it affords an opportunity for the florist, when the turkey and pumpkin pie have been disposed of, to size up the season before him and calculate the opportunity for him in it and the preparations he must make to gain the most advantage from it. By Thanksgiving day, coming at the outset of the florist's season, the business already done and the orders already received acquaint him, to some extent, with what may be expected to come. Forecasts have already been made, by him and by others. But an estimate in August is not the same as experience in November. So, at our day of thanks for what has been received, it is possible and valuable to cast our eyes on what may be expected to come.

Variations.

The business already done this season varies with the locality. The effect of the activity, or the dullness, of other industries is felt by our own. When the bottom dropped out of the copper, leather, cotton and automobile markets, to mention no others, the cities which were dependent largely on one or another of those commodities and their manufacture returned correspondingly depressing reports on the sale of flowers. When recovery was felt in the automobile industry and cotton made a spectacular rise in price, some of the districts earlier in the dumps climbed out of them. As other lines of business underwent the necessary readjustment, the florists in the centers dependent upon those lines for support suffered a falling off in business. Then, as recovery came, the sale of flowers picked up also. Thus it is that widely varying reports have been received at any given

time; some districts were on the downgrade when others were on the rise. In some communities where the interests are so varied that one of them has not a predominating influence upon the merchants there, the readjustment goes on with so little disarrangement of the community's business life as a whole that the fortunate florists there are nearly doing the same business that they did a year ago.

Attitude.

The variation in the reports of florists concerning the season's business so far may be also partly explained by the different attitude assumed by individuals in our trade. Some of them look upon a business readjustment of the present kind as parallel to human sick-



ness. Temporarily they are down and out. They go to bed, in a business way, and wait till nature takes her course and the illness passes. Sometimes, as in human ailments, the patient never recovers, but, up to this time, it is fortunately the case that mortalities have been notably few among florists' firms. But reports from such "sick" ones are, of course, discouraging in tone.

Stimulation.

Others in our trade do not take this view of the present situation. They do not feel willing to wait for nature to take her course. They feel, in this case as in human ills, a change of some sort may be beneficial. In some instances a stimulant may be applied, and the patient's increased effort overcomes the threatened sickness.

A good deal of the success of each one of us in meeting the present conditions lies in the diagnosis we are able to make of our individual businesses. If we are able to put our fingers on the cause of our individual troubles, we are well on our way to overcoming them. In the case of one—of many, indeed—plenty of business is done, but the money is not forthcoming; collections must be pushed far harder than they have been before. In another case the customers are not coming in as they did; greater effort must be made to draw them to the store and to make new patrons. A common instance is that expansion has been made in store, equipment and working force in pace with the increase in business in the last three or four years, and now the contraction cannot be made at a corresponding degree. To do a 1916 business with a 1920 equipment is to the highest extent wasteful and unprofitable; of course, few florists have gone back so far, but the figure expresses the plight of some. Just as the "war babies" had as spectacular decline as they did growth, so the florists who counted upon the phenomenal business of two extraordinary seasons as the basis of future activities are now reaping the results of the extravagances into which such a course of thought led them.

Reconciliation.

Such florists will admit, upon query, that their business today would have been quite satisfactory in the days before one disturbance and another upset the normal course of our trade. How to reconcile a corn-bread meal and a frosted cake appetite is the problem, in other terms, of a number of florists. Theirs is the task of studying the smallest details of their present organization and equipment with a view to ascertaining where reduction can be made without crippling and where economy can be practiced without injury. This task, in a number of cases, has already been largely accomplished, with such success that these florists are now where they can do business profitably, have their worries off their mind, and are going out to make more sales.

This trade was fortunate in being able to see the change in business conditions, evident in other lines, long before it affected us. This gave some shrewder flo-



Looking in the Window of New Columbus Store.

rists the time to make plans to meet the turned tide when the occasion came in their own business. A number of instances might be cited of florists, alive to the situation, who took steps to increase their sales effort, to make new customers to replace those who they knew would cease to be flower buyers. Not in one case, but in a number, did florists double their advertising appropriation of 1920, though some of them were liberal in that year. And by special offers and constant reminders in their local newspapers were they able to maintain their sales total, in dollars, at the figures of the preceding year. This meant, in every case, a considerably larger amount of stock handled.

Fortunate.

Some fortunate florists even report a larger sales total than in 1920. The gain is not great—a matter of a few per cent. But the mere fact of being ahead, instead of with the bemoaning backsliders, is of tremendous encouragement. Their explanation of such good fortune is various: A few give credit to unusual local conditions; some to the natural push of a young firm not yet attained its growth and consequently much more active in going after new business than an established one; most, however, tell of more extensive advertising and greater sales effort. With the increased activity in this direction go, of course, closer attention to collections. Customers whose credit is not so good as formerly must be brought to an understanding sooner than formerly. Accounts on which the ordinary collection procedure of the florist have failed to produce results must be turned over to an agency or lawyer earlier than used to be usual. Purchases and expenses are watched with more care, and employees are expected to give more attention to those things which will make more sales and to those which will diminish the outgo. The florist who would meet the new conditions takes his workers into his confidence sometimes and an explanation of affairs is invariably productive of results.

Most important of all, however, is the investment in sales effort. By this is meant, not only the expenditure of money for various forms of advertising, but also the attractive appearance of the shop, the attitude of the florist and his helpers toward persons who come in to buy, the matter of merchandising and the improvement of service that bring the customer back. All these are important and may be made to yield more business, each of them a little. Of course, greater use of printers' ink is necessary, mostly in the use of the local newspapers. Definite offers of plentiful stock at prices attractive to the public and still yielding the florist a profit can be employed to marked advantage this season.

Florists who have taken action to maintain their sales and profits with such methods as these find their Thanks-

giving day survey of the season pleasing, and celebrate the day in sincerity. If you are not among them, the references to their activities in this article may be enlightening and helpful.

NEW COLUMBUS STORE.

New flower stores are becoming the rule in Columbus, O., and the latest firm to establish new quarters is McKellar's. The new shop is in the James theater building, at 35 West Broad street. A view of the exterior and one of the interior are here shown and some idea of the arrangement is gained by a good look at these. These pictures were taken by the Columbus Dispatch and were run in two Sunday papers in conjunction with a half-page advertisement for the opening of this store.

The refrigerators used in this store are two standard refrigerators of the A. L. Randall Co., which add much to the beauty of the store. This store's success is due to the efforts of James McKellar and J. W. Thompson, who recently became a partner in the business, which Mr. McKellar carried on in the smaller quarters at 22 North High street for many years after leaving the Fifth Avenue Floral Co. The old High street store is now being run in conjunction with the West Broad street store and the firm will continue to operate two stores for some time.

Newton, Mass.—The city of nearly 50,000 population known as Newton comprises a number of districts to which individual names are sometimes applied, among them Newtonville, West Newton, Newton Center, Newton Highlands, Newton Upper Falls, Newton Lower Falls, Chestnut Hill, Auburndale, Riverside, Oak Hill, Waban, Eliot and Nonantum. All of these are supplied by the Newton Rose Conservatories, of which R. C. Bridgham is the proprietor. The twelve greenhouses of the concern are in the center of the city, in what is known as Newtonville. Newton is not far from Boston and deliveries are made in it as well as its suburbs near Newton.



Interior of the New Store of McKellar's, at Columbus, O.

AN ORCHID SYMPOSIUM

CYPRIPEDIUMS.

[A digest of the address of Donald McKensie, head orchid grower for E. B. Dane, Brookline, Mass., delivered before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

Cypripediums are the most charming and interesting of orchids, far exceeding cattleyas in interest by reason of their wonderful range of color and markings. It takes twelve months on an average for pods of cypripediums to ripen and seedlings take from four to six years on an average to flower. Cypripediums are terrestrial orchids and, having no bulbs to support their leaves, need an abundant water supply at all times. They should never be allowed to become dry.

In potting I fill the pots or pans one-fourth their depth with clean crocks and use for compost two parts of osmunda fiber to one part of moss. I have entirely discarded loam even for the insigne sections, as it has proved unsatisfactory. Fern fiber is more indestructible and never sours. I use a little bone mixed in the compost, but I never use liquid manure on any varieties and I do not approve of its use. The plants in summer are syringed three or four times daily in bright weather. On an average the plants receive one watering daily, much depending on the weather. Syringing is done in winter in the morning, when the skies are clear. Syringing and spraying are absolutely necessary to keep down yellow thrips.

No two growers, probably, would give the same list of best cypripediums. I consider the following the best eighteen varieties for general purposes, including exhibition: Alcibiades illustre, Actæus Majestic, Dreadnaught, Frau Ida Brandt, Boltonianum, Harrisianum, J. S. Ball, insigne Louis Sander, Gaston Bultel, Laurebel, Lord Wolmer, Zealandie, Leeannum Richard Ledeaux, Maudie, Oakes Ames, Leeannum Samuel Gratrix, Rheims, Minos Youngii, Archie Neil and Watsonianum.

The following is a list of fine varieties that succeed well in a lower temperature than those named above: Insigne Sanderæ, insigne Harefield Hall, insigne Chantini, insigne Laura Kimball, insigne Gloire de Adignon, Leeannum Clinkaberryannum, Leeannum giganteum, Arthurianum and Juno, both Fairieann hybrids, Niobe and Spicerianum. W. N. C.

CALANTHES.

[A digest of the address of George Lydiard, grower to L. D. Towle, of Newton, Mass., before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

While Calanthe vestita was known and cultivated in 1847, C. Veitchii, raised by the noted firm of James Veitch & Sons, London, Eng., was the finest of the genus and is still superior to all other calanthes. B. I. Williams in his work on orchids refers to a specimen growing in the then noted collection of Samuel Mendel, with a spike six feet high and over fifty flowers open at one time. I consider Sedenii second best to Veitchii.

My method of culture is different

from that usually practiced. After flowering, I give the bulbs no rest at all, but I pot them singly in 4-inch pots of coarse sand and place them in a temperature of 60 degrees. The sand is kept moderately moist. When the growths average four inches high the bulbs are potted singly in 5-inch and 6-inch pots, great care being taken not to firm the soil too much near the center, where the roots are, as they are easily broken. The soil should be settled at once with a good watering.

During the flowering, calanthes like a strong heat, 80 to 85 degrees in the daytime and 70 degrees at night. Not much ventilation is needed, but frequent syringing during the clear weather is desirable. Calanthes are great feeders and will stand as much liquid stimulant as chrysanthemums. Cow manure and soot make an excellent stimulant. The majority of growers start to feed the

this medium a 4-inch pot of soot, a 6-inch pot of charcoal, with the dust and lumps like small peas shaken out, and a 6-inch pot of medium bone, mixing the whole thoroughly.

To increase the stock, I recommend putting five old bulbs in an 8-inch pan. Two-year-old bulbs produced thus make splendid flowering bulbs. The bulbs can also be cut in pieces transversely and stood in coarse sand in a warm, moist house. This plan will produce five nice little bulbs the first season.

I recommend hybridizing calanthes. The pods ripen in three months and the seed can be sown on the surface of the potting medium suggested. Some will flower in two years and many in three years from seed, as opposed to five or ten years needed for most of the cattleyas. Seedlings always give a fine range of colors.

Black spot, which causes some trouble among calanthes, is caused by over-watering and too low temperature. All the varieties of vestita are good, but the real gems are Veitchii, Sandhurstiana, McWilliamsii, Orpetiana and similar long-bulbed hybrids. Calanthes have a season of over two months, are splendid for cutting and keep well in water. They make splendid table centerpieces and for mantel decorations are unexcelled. There is a great future before them in America.

W. N. C.

PHALÆNOPSES.

[Address of George I'Anson, phalænopsis grower for A. C. Burrage, Beverly Farms, Mass., before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

Phalænopses unquestionably occupy the foremost place in the eastern section of tropical orchids, on account of their long, branching flower spikes and peculiarly shaped flowers, as well as the soft, delicate colors of several varieties. They produce their flowers in profusion and last in excellent condition for three or four weeks during the duldest months of the year, when exotic flowers are greatly appreciated, especially for table decorations.

Coming, as phalænopses do, from dense, swampy jungles, nearly always saturated with moisture and during the night enveloped in heavy vapor, the temperature during the growing season ranging from 90 to 95 degrees during the hottest part of the day and going down to 75 or 85 degrees at night, cultivation under glass has usually to be modified to suit the requirements of other species growing in the same house.

The growing season starts the latter part of March, when the temperature will have to be gradually allowed to rise to 75 degrees or 80 degrees during the day, with bottom ventilation and a little top ventilation for one or two hours during the hottest part of the day, allowing it to drop to 70 degrees during the night until after flowering. The plants should have a rest of five or six weeks' duration each year, allowing the temperature to drop down at that time to 65 degrees but not lower. With strong sunlight let the temperature rise to 75 or 80 degrees, when bottom ventilation

A Good Turn

Your neighbor who is not now a reader of The Review would be a better florist if he were brought each week into contact with the progressive ideas and up-to-date methods of the leaders in the trade as presented for the betterment of all in

THE
FLORISTS' REVIEW

You can do him no better service than that which has already been done for hundreds of florists by their neighbors, urge him to send \$2.00 for a year's subscription. Your service will be appreciated by him and by The Review.

I will take this opportunity to express my appreciation of The Review as a trade paper and as one of the great factors in the upbuilding of the craft. I am one of the original subscribers and I expect to take it and read it as long as I am in the business.—W. H. Culp, Wichita, Kan., Oct. 30, 1921.

plants too late. For best results, it is well to start in July and to vary the feeding a little. I like to alternate two prepared fertilizers from week to week, along with the cow manure and soot, starting to use these in August. Another good tonic for calanthes is to take four ounces of nitrate of potash, saltpeter, and four ounces of ammonium phosphate. This should be dissolved in four gallons of water, using two ounces of the solution to each gallon of water. C. Veitchii will stand about twice as much feeding as the forms of vestita.

Scale must be closely watched. If it is allowed to remain on the leaves through the growing season, poor spikes will be the result. For compost I use equal parts of fibrous loam, with finer particles shaken out, osmunda fiber and cow manure passed through a quarter-inch screen, adding to each two bushels of



Looking in the Window of New Columbus Store.

rists the time to make plans to meet the turned tide when the occasion came in their own business. A number of instances might be cited of florists, alive to the situation, who took steps to increase their sales effort, to make new customers to replace those who they knew would cease to be flower buyers. Not in one case, but in a number, did florists double their advertising appropriation of 1920, though some of them were liberal in that year. And by special offers and constant reminders in their local newspapers were they able to maintain their sales total, in dollars, at the figures of the preceding year. This meant, in every case, a considerably larger amount of stock handled.

Fortunate.

Some fortunate florists even report a larger sales total than in 1920. The gain is not great—a matter of a few per cent. But the mere fact of being ahead, instead of with the bemoaning backsliders, is of tremendous encouragement. Their explanation of such good fortune is various: A few give credit to unusual local conditions; some to the natural push of a young firm not yet attained its growth and consequently much more active in going after new business than an established one; most, however, tell of more extensive advertising and greater sales effort. With the increased activity in this direction go, of course, closer attention to collections. Customers whose credit is not so good as formerly must be brought to an understanding sooner than formerly. Accounts on which the ordinary collection procedure of the florist have failed to produce results must be turned over to an agency or lawyer earlier than used to be usual. Purchases and expenses are watched with more care, and employees are expected to give more attention to those things which will make more sales and to those which will diminish the outgo. The florist who would meet the new conditions takes his workers into his confidence sometimes and an explanation of affairs is invariably productive of results.

Most important of all, however, is the investment in sales effort. By this is meant, not only the expenditure of money for various forms of advertising, but also the attractive appearance of the shop, the attitude of the florist and his helpers toward persons who come in to buy, the matter of merchandising and the improvement of service that bring the customer back. All these are important and may be made to yield more business, each of them a little. Of course, greater use of printers' ink is necessary, mostly in the use of the local newspapers. Definite offers of plentiful stock at prices attractive to the public and still yielding the florist a profit can be employed to marked advantage this season.

Florists who have taken action to maintain their sales and profits with such methods as these find their Thanks-

giving day survey of the season pleasing, and celebrate the day in sincerity. If you are not among them, the references to their activities in this article may be enlightening and helpful.

NEW COLUMBUS STORE.

New flower stores are becoming the rule in Columbus, O., and the latest firm to establish new quarters is McKellar's. The new shop is in the James theater building, at 35 West Broad street. A view of the exterior and one of the interior are here shown and some idea of the arrangement is gained by a good look at these. These pictures were taken by the Columbus Dispatch and were run in two Sunday papers in conjunction with a half-page advertisement for the opening of this store.

The refrigerators used in this store are two standard refrigerators of the A. L. Randall Co., which add much to the beauty of the store. This store's success is due to the efforts of James McKellar and J. W. Thompson, who recently became a partner in the business, which Mr. McKellar carried on in the smaller quarters at 22 North High street for many years after leaving the Fifth Avenue Floral Co. The old High street store is now being run in conjunction with the West Broad street store and the firm will continue to operate two stores for some time.

Newton, Mass.—The city of nearly 50,000 population known as Newton comprises a number of districts to which individual names are sometimes applied, among them Newtonville, West Newton, Newton Center, Newton Highlands, Newton Upper Falls, Newton Lower Falls, Chestnut Hill, Auburndale, Riverside, Oak Hill, Waban, Eliot and Nonantum. All of these are supplied by the Newton Rose Conservatories, of which R. C. Bridgham is the proprietor. The twelve greenhouses of the concern are in the center of the city, in what is known as Newtonville. Newton is not far from Boston and deliveries are made in it as well as its suburbs near Newton.



Interior of the New Store of McKellar's, at Columbus, O.

AN ORCHID SYMPOSIUM

CYPRIPEDIUMS.

[A digest of the address of Donald McKenzie, head orchid grower for E. B. Dane, Brookline, Mass., delivered before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

Cypripediums are the most charming and interesting of orchids, far exceeding cattleyas in interest by reason of their wonderful range of color and markings. It takes twelve months on an average for pods of cypripediums to ripen and seedlings take from four to six years on an average to flower. Cypripediums are terrestrial orchids and, having no bulbs to support their leaves, need an abundant water supply at all times. They should never be allowed to become dry.

In potting I fill the pots or pans one-fourth their depth with clean crocks and use for compost two parts of osmunda fiber to one part of moss. I have entirely discarded loam even for the insigne sections, as it has proved unsatisfactory. Fern fiber is more indestructible and never sours. I use a little bone mixed in the compost, but I never use liquid manure on any varieties and I do not approve of its use. The plants in summer are syringed three or four times daily in bright weather. On an average the plants receive one watering daily, much depending on the weather. Syringing is done in winter in the morning, when the skies are clear. Syringing and spraying are absolutely necessary to keep down yellow thrips.

No two growers, probably, would give the same list of best cypripediums. I consider the following the best eighteen varieties for general purposes, including exhibition: Alcibiades illustre, Actæus Majestic, Dreadnaught, Frau Ida Brandt, Boltonianum, Harrisianum, J. S. Ball, insigne Louis Sander, Gaston Bultel, Laurebel, Lord Wolmer, Zealandie, Leeannum Richard Ledeaux, Maudie, Oakes Ames, Leeannum Samuel Gratrix, Rheims, Minos Youngii, Archie Neil and Watsonianum.

The following is a list of fine varieties that succeed well in a lower temperature than those named above: Insigne Sanderæ, insigne Harefield Hall, insigne Chantini, insigne Laura Kimball, insigne Gloire de Adignon, Leeannum Clinkaberryannum, Leeannum giganteum, Arthurianum and Juno, both Fairieannum hybrids, Niobe and Spicerianum. W. N. C.

CALANTHES.

[A digest of the address of George Lydiard, grower to L. D. Towle, of Newton, Mass., before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

While Calanthe vestita was known and cultivated in 1847, C. Veitchii, raised by the noted firm of James Veitch & Sons, London, Eng., was the finest of the genus and is still superior to all other calanthes. B. I. Williams in his work on orchids refers to a specimen growing in the then noted collection of Samuel Mendel, with a spike six feet high and over fifty flowers open at one time. I consider Sedenii second best to Veitchii.

My method of culture is different

from that usually practiced. After flowering, I give the bulbs no rest at all, but I pot them singly in 4-inch pots of coarse sand and place them in a temperature of 60 degrees. The sand is kept moderately moist. When the growths average four inches high the bulbs are potted singly in 5-inch and 6-inch pots, great care being taken not to firm the soil too much near the center, where the roots are, as they are easily broken. The soil should be settled at once with a good watering.

During the flowering, calanthes like a strong heat, 80 to 85 degrees in the daytime and 70 degrees at night. Not much ventilation is needed, but frequent syringing during the clear weather is desirable. Calanthes are great feeders and will stand as much liquid stimulant as chrysanthemums. Cow manure and soot make an excellent stimulant. The majority of growers start to feed the

this medium a 4-inch pot of soot, a 6-inch pot of charcoal, with the dust and lumps like small peas shaken out, and a 6-inch pot of medium bone, mixing the whole thoroughly.

To increase the stock, I recommend putting five old bulbs in an 8-inch pan. Two-year-old bulbs produced thus make splendid flowering bulbs. The bulbs can also be cut in pieces transversely and stood in coarse sand in a warm, moist house. This plan will produce five nice little bulbs the first season.

I recommend hybridizing calanthes. The pods ripen in three months and the seed can be sown on the surface of the potting medium suggested. Some will flower in two years and many in three years from seed, as opposed to five or ten years needed for most of the cattleyas. Seedlings always give a fine range of colors.

Black spot, which causes some trouble among calanthes, is caused by over-watering and too low temperature. All the varieties of vestita are good, but the real gems are Veitchii, Sandhurstiana, McWilliamsii, Orpetiana and similar long-bulbed hybrids. Calanthes have a season of over two months, are splendid for cutting and keep well in water. They make splendid table centerpieces and for mantel decorations are unexcelled. There is a great future before them in America.

W. N. C.

PHALÆNOPSES.

[Address of George I'Anson, phalænopsis grower for A. C. Burrage, Beverly Farms, Mass., before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

Phalænopses unquestionably occupy the foremost place in the eastern section of tropical orchids, on account of their long, branching flower spikes and peculiarly shaped flowers, as well as the soft, delicate colors of several varieties. They produce their flowers in profusion and last in excellent condition for three or four weeks during the duldest months of the year, when exotic flowers are greatly appreciated, especially for table decorations.

Coming, as phalænopses do, from dense, swampy jungles, nearly always saturated with moisture and during the night enveloped in heavy vapor, the temperature during the growing season ranging from 90 to 95 degrees during the hottest part of the day and going down to 75 or 85 degrees at night, cultivation under glass has usually to be modified to suit the requirements of other species growing in the same house.

The growing season starts the latter part of March, when the temperature will have to be gradually allowed to rise to 75 degrees or 80 degrees during the day, with bottom ventilation and a little top ventilation for one or two hours during the hottest part of the day, allowing it to drop to 70 degrees during the night until after flowering. The plants should have a rest of five or six weeks' duration each year, allowing the temperature to drop down at that time to 65 degrees but not lower. With strong sunlight let the temperature rise to 75 or 80 degrees, when bottom ventilation

A Good Turn

Your neighbor who is not now a reader of The Review would be a better florist if he were brought each week into contact with the progressive ideas and up-to-date methods of the leaders in the trade as presented for the betterment of all in

THE
FLORISTS' REVIEW

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Scale must be closely watched. If it is allowed to remain on the leaves through the growing season, poor spikes will be the result. For compost I use equal parts of fibrous loam, with finer particles shaken out, osmunda fiber and cow manure passed through a quarter-inch screen, adding to each two bushels of

can be given with decided benefit to the plants.

Damping down should be done according to the amount of artificial heat given, but never permit the plants or the house to become dry or the plants will soon become infested with yellow thrips and red spider, which will soon greatly disfigure the foliage. Being distichous-leaved plants, phalænopses soon suffer if kept too dry during the resting period. That is the principal reason why cultivators do not grow them with success.

One great fault is watering with the hose. It is far the best to have rain water in the house, when the water used will be practically the same temperature as the atmosphere. Using cold water is one of the great causes of black spot. The plants do not show its effects sometimes for two months. During the growing season do not allow the house to become hot and stuffy. That is the principal cause of the running spot, which destroys leaves within twenty-four hours. The only remedy is to cut out the infected part clean and to treat with powdered charcoal and sulphur or lime and sulphur.

In potting, the best material I find to be a mixture of osmunda fiber and clean sphagnum moss, with about one-eighth dried oak leaves, using perforated pans. Some growers prefer baskets. Plants thrive well in them for about two years; when the baskets begin to rot. In removing the plants, no matter how great care is used, the roots are damaged and rot up to the base of the plant, in some cases into the base itself.

Watering should be done carefully until new roots appear. Just keep the moss growing and allow plenty of atmospheric moisture in the house. Shading is another important matter at all times. Canvas shading I consider the best, the canvas raised about eight inches from the glass. If exposed to the sunlight, the leaves soon lose their bright gloss and never regain it, often turning to a rusty brown surface.

The varieties of phalænopses are not numerous, there being about twenty-four species and natural hybrids. Several are only of botanical value and there are six garden hybrids. The most useful and showy varieties are *P. Aphrodite*, the amabilis of gardens; *amabilis aurea*; *amabilis Rimestadtiana*, a popular, pure white commercial variety; *Lueddemanniana*, *Lindenii rosea*, *Sanderiana*, *Schilleriana*, *Stuartiana*, *sumatrana* and *violacea*. The natural hybrids are *P. intermedia*, *intermedia Portei*, *intermedia Brymeriana*, *leucorrhoda* and *Veitchii*. The garden hybrids are *P. F. L. Ames*, *Harrieta*, *John Seden*, *Rothschildiana*, *Lady Rothschild*, *Baron Schroeder*. The latter hybrids are confined to a few plants and are, therefore, practically unprocurable.

CATTLEYAS.

[Digest of the address of George W. Butterworth, Framingham, Mass., before the Gardeners' and Florists' Club of Boston, November 15, 1921.]

Since taking up the cultivation of orchids many new ideas have been gained; for one thing, the old theory that cattleyas are short-lived and must be replaced every four or five years has been exploded. We have many plants in our collection 25 years old and in perfect health.

I had one experience about five years ago which I do not care to see repeated. The street department of Framingham burned some dry leaves on the street

near to our large cattleya house, which at the time contained great numbers of *Cattleya labiata* in flower or bud. Some smoke entered the house through the roof ventilators and the result was that the entire crop of flowers and buds was destroyed; besides, the growths were seriously crippled. This should prove a warning of smoke danger, especially if, as in our case, the leaves should contain some oil used in treating streets. This makes the smoke more deadly.

I had another experience. I thought I could improve on white lead and gasoline or kerosene as a shading material; so I tried green paint, which refused to be dislodged and the additional shade applied about four years ago so affected the plants that the more stunted growths can readily be seen to this day. I believe in having the glass as nearly clean as possible from the middle of October until spring.

For compost I prefer black osmunda fiber, as being more indestructible than the brown. The latter is good for miltonias and odontoglossums, however. I never use sphagnum moss. Half of the pots is given up to drainage, either of broken clinkers or clean crocks; it does not matter which. Potting is done firmly and with the crown of the plant just showing above the surface. At one time some of the older part of the plant was buried. This is no longer done, as these back growths are utilized for propagating purposes. Plants should be firmed so well that they could be lifted up by the bulbs without the compost's giving at all. At one time the compost was rounded above the tops of the pots; now it is kept a little below.

Water is applied to the roots or by spraying almost daily and certainly on every bright day. I do not believe in feeding of any kind for cattleyas, but we use a little crushed bone for cypripediums and cymbidiums. It is a food not available at once and taken up slowly. As to temperatures, the night temperature runs to about 50 or 60 degrees. We are gradually working toward the higher figure. We find it gives the best results, especially when we want to propagate from our plants. We give the plants no resting periods. Directly the flower season passes, plants are potted and are kept just a little drier, although they are always soaked well directly after potting.

Cattleyas pay us better profits than cypripediums, odontoglossums, miltonias, cymbidiums, lœlias or any other orchids. For scale I use nicotine solutions, etc, keeping the plants perfectly clean. While there are many beautiful hybrids of which we grow a considerable number, there are half-a-dozen forest species, such as *gigas*, *Mossiae*, *labiata*, *Trianae*, *Dowiana* and *Mendelii*, which are the equal of any of them commercially and it is unfortunate that we can not now replenish our stocks as growers can in Canada.

I visited the Dale Estate, at Brampton, Ont., a short time ago. There there were about two acres of orchids, the largest lot, unquestionably, in North America, and all these orchids were well grown. All the leading cattleyas are grown there by tens of thousands, nearly all the specimens on the upper tiers of benches being big specimens in tubs or large pots. I should say the place of Thomas Young, at Boundbrook, N. J., stands second to the Dale Estate in quantity grown and perhaps a little ahead in quality. All visitors wondered

at the marvelous cleanliness to be found on the Dale place. There was not a weed to be found anywhere. Canada can secure all types of new orchids she wants as well as azaleas. W. N. C.

FLORIDA FLORISTS MEET.

Effect New Organization.

Responding to the telegraphic invitation of C. Leslie Whip, of Mills the Florist, Jacksonville, a number of florists of the state met at the Chamber of Commerce building, at Jacksonville, Thursday, November 17, and effected a preliminary organization of the Florida State Florists' Association. The following officers were elected: President, C. Leslie Whip, Jacksonville; vice-president, F. A. Knull, Knull Floral Co., Tampa, Fla.; secretary-treasurer, N. A. Reasoner, Reasoner Bros., Oneco, Fla.; directors, J. M. Carruthers, Violet Dell Florist, Orlando, and W. B. Currey, Currey the Florist, De Land, Fla.

Besides the above, the following were received as charter members, thirteen in all: C. D. Mills, W. H. Wainwright, Miss Irma Armstrong and A. R. Monroe, all of Mills the Florist, Jacksonville; T. B. Grace, of Jacksonville; W. W. Key, of the Tomlinson-Key Co., Jacksonville; F. W. Fletcher, of the Rosalind Gardens, Orlando, and Mrs. J. M. Carruthers, of Violet Dell Florist, Orlando.

Telegrams and letters expressing their regret at not being able to attend were read from a number of other florists in the state. Membership application blanks are being prepared and will be sent out to the trade soon. It is confidently expected that the membership will reach approximately 100 before the first regular meeting of the association. This is to be at Lakeland next spring, in conjunction with the State Horticultural Society meeting. The date is to be announced later.

A constitution modeled on the state organization was adopted and by-laws are to be submitted for approval at the next meeting.

This organization is in no sense to conflict with the State Horticultural Society but is a professional organization to increase the interest in and knowledge of the wholesale and retail florists' trade.

N. A. Reasoner, Sec'y-Treas.

REMEDY FOR MUM INFECTION.

The florists' employee troubled with burning and itching of the face, seemingly from mums, should try this remedy: Mix two ounces of glycerine with six ounces of water and add twenty drops of carbolic acid; rub into the skin after washing and on retiring at night. This remedy is also good for chapped hands and frost bites. If this does not help, try Mosso's Oil of Salt, made by the C. A. Mosso Laboratories, Chicago. The latter is the best remedy I have ever had for all kinds of skin infections.

W. J. Keimel.

THAT WORLD TOUR.

In The Review of November 17, on page 42, I notice S. C. Templin wishes someone to start the ball rolling for that extended trip outlined by the late Ralph M. Ward. I shall be pleased to be included in the party of 100 or more to make the trip. Will some enterprising agency give us the information asked for by Mr. Templin? L. H. Archias.

CHICAGO SHOW CLOSES

WIND-UP OF CHICAGO SHOW.

Second Day's Exhibits.

After the judging of the exhibits was completed November 16 at the C. S. A. show at the Auditorium hotel, Chicago, the retailers assisted in the rearrangement of some of the competing flowers so that the effect for the public might be more pleasing. The coöperation of George Wienhoeber was especially appreciated by the management. He arranged many of Hans Jepsen's chrysanthemums, as well as some of other growers. He did the same in behalf of Robert J. Windler, who brought some of the white daisies which he grows at his greenhouses on the north side twelve months in the year. Mr. Windler also had some sprays of Ficus repens, an economically grown plant, which he thinks would be an attractive novelty for retailers' use in baskets, etc.

On the second day of the show George J. Ball, of Glen Ellyn, exhibited blooms of his pompon, named Glen Ellyn, a sport of Mrs. Wilcox, of a pleasing shape and yellow shade. He has grown it two years and plans to send it out when he has sufficient stock. A vase of Ball's giant calendulas was also on exhibition.

A seedling anemone mum, named Evelyn Bonsey, was sent by A. E. Bonsey, of Sewickley, Pa.

White Bros., Medina, N. Y., sent fifty blooms of the new white rose they have

named Medina for inspection by the rose growers present.

Some splendid specimens of cyclamens in large sizes were exhibited, from the Illinois Plant Co., at Batavia.

A vase of Chrysanthemum Sunshine arrived at a late hour from J. B. Goetz Sons, Saginaw, Mich.

The John A. Salzer Seed Co., La Crosse, Wis., sent four vases of chrysanthemums, which did not arrive till late.

The chrysanthemums of the Angel Guardian Florist, Chicago, entered in six classes, were of good commercial quality. Large-flowering varieties only were exhibited. Charles Elliott, of Park Ridge, also showed stock of good quality in commercial varieties.

The Banquet.

The exhibition hall at the Auditorium hotel was cleared Thursday evening, November 17, for the banquet, held in honor of the visit of the Chrysanthemum Society by the Chicago Florists' Club. Like the show, the banquet proved to be an even greater attraction to the trade than was expected. Extra tables had to be brought in and the head waiter counted 219 persons present. T. E. Waters, master of ceremonies for the occasion, announced there would be no speeches. Several entertainers and community singing passed the time between the courses. Edward Hunt, of the staff of the Chicago Flower Growers' Association, rendered a vocal number with such skill that he was ener-

getically encored. During the evening Mr. Waters auctioned off the chrysanthemum plant shown by E. L. Ford, containing several hundred blooms, the receipts to go to charity. Several retailers bid for the opportunity of having the plant to display in their respective windows. It went to H. N. Bruns for \$30. At the conclusion of the excellent repast the floor was cleared for dancing. The ladies were provided with flowers. At the conclusion of the evening the remaining blooms were distributed to local hospitals.

Miscellaneous.

After the C. S. A. meeting President S. S. Pennock, with George Asmus, Thomas Roland, John Young and A. F. J. Baur, left for Cleveland for the meeting of the national flower show committee.

The local committee in charge of the show came in for much congratulation for the successful show. The members of the committee were Fred Lautenschlager, N. J. Wieter, A. H. Schneider, C. C. Pollworth and W. N. Rudd.

The St. Louis florists told of plans to stage a 5-day or a full week's show in conjunction with the meeting of the Chrysanthemum Society there next fall. It is proposed to raise a large guarantee fund and publish an extensive premium list that will draw enough exhibits for a great public exhibition.

Since no registration of visitors was made and many spent but a brief time at



Chrysanthemum Show at Chicago, Competitive Classes in Center and Exhibition Groups Along Walls.

the Auditorium hotel, no complete list of visitors is possible. In addition to those members of the trade mentioned in last week's report, the following were seen: Elmer D. Smith and wife, Adrian, Mich.; Lawrence Lahmann, Richmond, Ind.; John Hartje, Len Elder and Edward Larsen, Indianapolis, Ind.; C. H. Reardon, Davenport, Ia.; J. Heslop, Adrian, Mich.; J. F. Ammann and L. R. Smith, Edwardsville, Ill.; L. C. Vinson, Cleveland; Alex Wilson and Mrs. J. S. Wilson, Des Moines, Ia.; Miss Rennison, Sioux City, Ia.; C. C. Pollworth and wife, Milwaukee; P. W. Peterson and F. Sterling, Joliet, Ill.; William Manke and wife and W. A. Kennedy and wife, H. V. Hunkel and W. R. Schroeder, Milwaukee; Richard Salm, Union Grove, Wis.

C. S. A. ANNUAL MEETING.

At the annual meeting of the Chrysanthemum Society of America at the Auditorium hotel, Chicago, on the evening of November 16, after the reading of President Pennock's address and Secretary Johnson's report and the election of officers, all given in last week's Review, discussion ensued on the advisability of amending the by-laws to provide for life members. It was finally decided to put the matter in the hands of a committee, which should report at the next annual meeting. The formation of two scales for pompons, upon the suggestion of several members, was discussed and ultimately referred to the executive committee with power to act. Secretary Johnson transmitted the request of representatives of the Garden Clubs of America for a conference, with the admission in view of amateurs as associate members of the C. S. A. C. H. Totty spoke of the Garden Clubs' strength and urged coöperation. Since President Pennock had to leave that night for a meeting of the national flower show committee in Cleveland November 17, Secretary Johnson and Treasurer Totty were given power to confer with the women and act on the matter.

The report of the treasurer showed a balance on hand November 9, 1920, of \$431.46 and receipts during the year of \$257, making a total of \$688.46. Expenses amounted to \$221.21, including

\$100 as secretary's salary, and the remainder for printing and other routine expenses. The balance November 15, 1921, of \$467.25, showed a net gain of \$36.16 during the year, chiefly due to the fact that the society issued no book of proceedings of last year's meeting.

Paul Klingsporn and Fred Lautenschlager were appointed as an auditing committee and found the secretary's and treasurer's reports of the society's finances correct.

JUDGES' FURTHER AWARDS.

So creditable were the displays at the Chicago show that the judges after making awards in the Chrysanthemum Society's classes gave mention to the exhibitors in the fall flower show held by the Chicago Florists' Club in conjunction with the exhibition of the Chrysanthemum Society of America, as follows:

Poehlmann Bros. Co.—Display of roses, consisting of Premier, Columbia, Russell, Milady and new corsage rose, Phantom; vase of very fine lily of the valley; this exhibit is worthy of an award.

E. G. Hill Co., Richmond, Ind.—Vase of new rose, America; honorable mention.

Fred H. Lemon & Co., Richmond, Ind.—Vase of rose, Amelia Gude; vase of new white rose, Angelus; special mention.

Richard Salm, Union Grove, Wis.—One vase of Rose Columbia; honorable mention.

Joseph Kohout, Libertyville, Ill.—Exhibit of roses, Columbia and Premier; honorable mention.

Albert F. Amling Co., Maywood, Ill.—Exhibit of roses, Hoosier Beauty, very fine in color; exhibit worthy of mention.

C. C. Pollworth Co., Milwaukee, Wis.—Carnation White Delight and Carnation Edna, very fine; honorable mention.

A. L. Randall Co.—New white carnation, Thomas C. Joy; worthy of mention.

Hartje & Elder, Indianapolis, Ind.—Carnation seedling, No. 16, cross between Ward and pink seedling; worthy of mention.

Baur & Steinkamp, Indianapolis, Ind.—One vase of white pompons; one vase of white seedling chrysanthemum, No. 5318; worthy of mention.

A. E. Bonsey, Sewickley, Pa.—Yellow chrysanthemum, Evelyn Bonsey; honorable mention.

Peter Pearson—Group cyclamen plants and peppers; honorable mention.

North Shore Horticultural Society, Lake Forest, Ill.—Group of cut chrysanthemums; vase of fine pompon mums, Sunshine; honorable mention.

American Bulb Co.—Exhibit of arecas; good strong bulbs in pans; honorable mention.

R. J. Windler—Vase of white daisy, Chicago White; worthy of mention; very well grown sprays of Ficus repens; honorable mention.

Schiller the Florist—Beautiful display; exhibit worthy of award.

University of Illinois, Department of Floriculture, Urbana—Exhibit of pompons; seedling No. 3714; unusual in color; exhibit worthy of award.

Vaughan's Seed Store—Meritorious display of varieties of chrysanthemum plants; worthy of award.

Geo. Wienhoeber—Very fine collection of roses

and mums, exhibit worthy of award; artistic replica of wreath sent to Washington for the unknown soldier; beautiful combination with flags; worthy of award.

Hans Jepson, Maywood, Ill.—Chrysanthemum Source d'Or, very meritorious variety for basket work, good color; honorable mention.

Illinois Plant Co., Batavia, Ill.—Unusually good cyclamen; special mention.

Frank Oechsle—Plant group and commercial foliage plants, very fine assortment, well grown and attractively staged; very fine group of blooming chrysanthemum plants; group of fine quality cyclamen and peppers; exhibit worthy of award.

H. & W. Sales & Mfg. Co.—Exhibit of practical plant receptacles and window boxes, of No-Drip pattern; honorable mention.

A. Lange—Booth neatly staged with exhibit of artistic corsage and colonial bouquets; bowl arrangement and basket effect; exhibit worthy of award.

Mangel the Florist—Handsome basket; honorable mention.

E. Wienhoeber—Beautiful basket arrangement of roses and chrysanthemums, unusual color combination; honorable mention.

Bohannon Floral Co.—One vase beautiful chrysanthemums; honorable mention.

H. N. Bruns—Exhibit of lily of the valley; honorable mention.

Geo. Munro, Jr., London, England—Exhibit of chrysanthemums grown by Lowe & Sawyer, London, England; honorable mention.

Wietor Bros.—Very fine exhibit of pompon chrysanthemums; worthy of award.

P. D. Armour, Lake Bluff, Ill., R. Preston, gardener—Specimen plant, Garza; award recommended.

C. H. Totty Co., Madison, N. J.—Fifteen vases of pompon chrysanthemums; worthy of award.

Elmer D. Smith & Co., Adrian, Mich.—Large display of various mums, including pink disbudded pompon and new large-flowering varieties, rose Delight and Orange Queen; exhibit worthy of award.

A. N. Pierson Co., Cromwell, Conn.—Collection of seedling pompons; honorable mention.

E. G. Hill Co., Richmond, Ind.—Vase of Chrysanthemum Thanksgiving Pink; vase of Chrysanthemum Whittier; worthy of mention.

Mount Greenwood Cemetery Association, Morgan Park, Ill.—Vase of anemone mums; worthy of mention.

Aspinwall & Luedeke, Palatine, Ill.—Vase of pink and maroon mums; honorable mention.

Pierre Schneider, Creve Coeur, Mo.—Yellow seedling anemone, No. 16-18.

Kirscht Bros., Morton Grove, Ill.—New carnation, Harvester; honorable mention.

A. Jablonsky, Olivette, Mo.—Carnations Betty Jane and No. 84; honorable mention.

R. J. Windler—Anemone mum seedling, No. 5; honorable mention.

M. Winandy, Sr.—Exhibit of carnations.

The following exhibits arrived too late for judging:

John A. Salzer Seed Co., La Crosse, Wis.—Four vases of chrysanthemums.

White Bros., Medina, N. Y.—New white rose, Medina.

Geo. Ball, Glen Ellyn, Ill.—Vase of calendulas and vase of chrysanthemum Glen Ellyn.

J. B. Geetz Sons, Saginaw, Mich.—Vase of pompon, Sunshine.

SOME EXHIBITS AT CHICAGO.

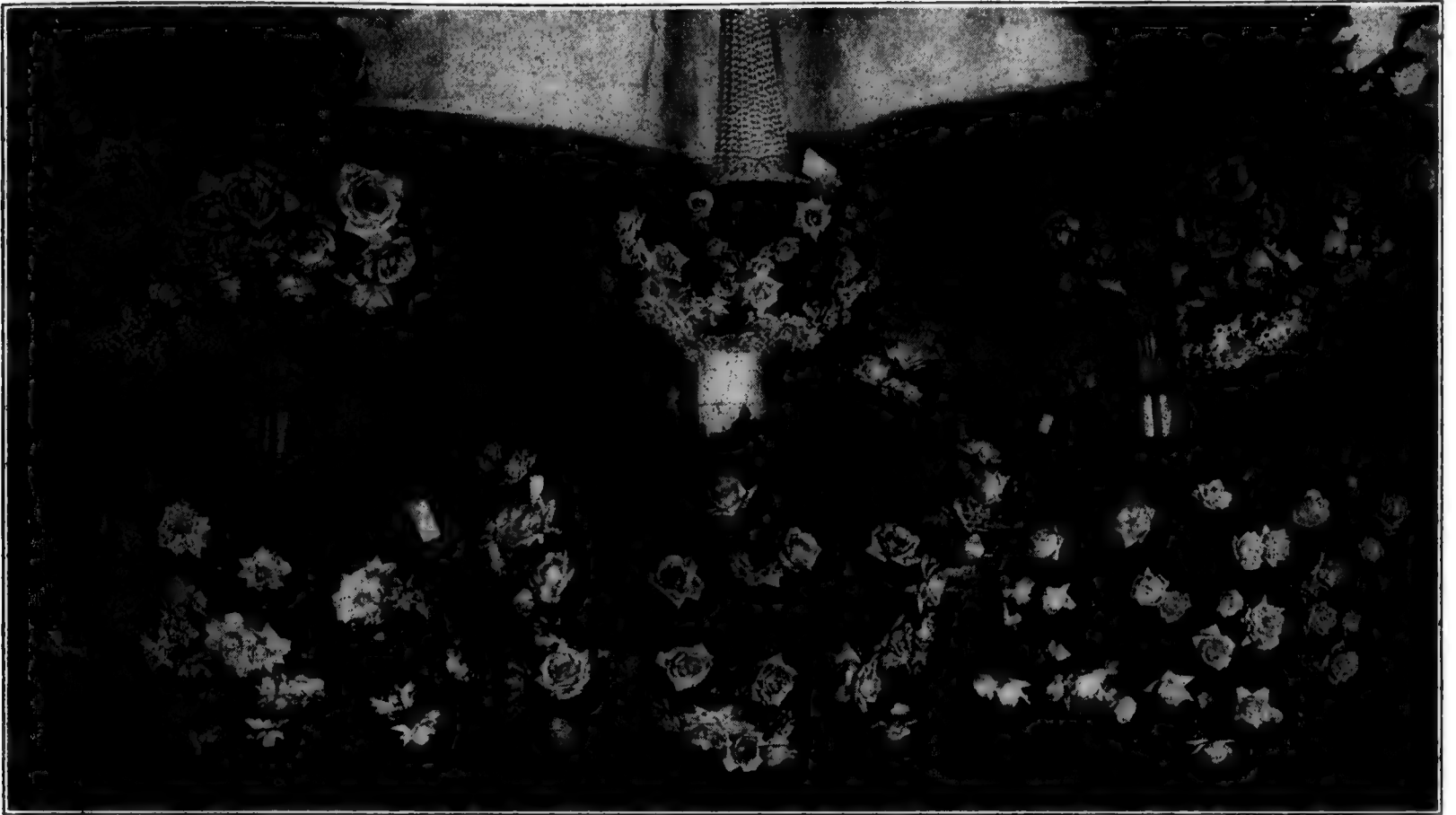
A Sextet of Roses.

Some of the most noteworthy individual displays in the exhibition at Chicago are shown in two accompanying illustrations. One is of a half-dozen vases of roses, including some of those most studied in the hall. Three were from Richmond, Ind., and three from Morton Grove, Ill. In the upper row to the left appears Angelus, the new white originated by Fred H. Lemon & Co. On the right is Amelia Gude, from the same firm, which has a particularly delicate coloring. In the center is a big vase of E. G. Hill's new pink, America, termed by Charles H. Totty "the rose of the century," after having observed it growing for a number of months.

America is a seedling of Premier, though different in almost every point, according to its originator, except that it has a smooth, almost thornless stem and great freedom of growth and bloom, and makes a quick comeback after crops. It is another big rose, fragrant, with the longest-pointed bud among forcers. Its color is pure, clear peach-blow pink, and it has beautiful foliage and long, erect stems even without pinching. The orders already placed have made it necessary to hold it over



Three Prize-Winners: Orange Queen, Whittier and Golden Wedding.



A Sextet of New and Newer Roses at the Chicago Flower Show Last Week.

for 1923 in order to work up stock for the quantity that will be required.

Below appear, to the left, Premier and, to the right, Columbia, from the greenhouses of Poehlmann Bros. Co. Between them is the new yellow, Phantom, especially adapted for corsage work.

A Trio of Mums.

The illustration showing the three vases of chrysanthemums includes as many prize-winners. To the left is the vase of twenty-five Orange Queen that won the prize for Elmer D. Smith & Co., Adrian, Mich. The other two were displays of H. W. Buckbee, Rockford, Ill., of which firm C. W. Johnson is general manager. That to the left is the prize-winning twenty-five Golden Wedding. In the middle are the fifty Whittier.

GERMAN ROSE NURSERY.

Pennock Visits Sparrieshoop.

In April I visited W. Kordes' Sons' place, at Sparrieshoop, going over their rose fields. Of course they did not have the attraction they would have had later in the season. At that time I found everything in nice shape. I had not expected to visit their place again, but I found it possible, as I went to Hamburg to meet Mrs. Pennock, who was coming from England the latter part of August. The next day I went out from Hamburg by motor, a ride of about ten miles through the suburbs of Hamburg, which were attractive indeed; then through more or less flat farming country, passing a number of small rose nurseries and on to the city of Elms-horn; then three or four miles beyond to Sparrieshoop, where we found W. T. H. Kordes and his brother to welcome us. They have two large fields of roses, new and old varieties as well, and everything was in nice shape.

The nursery was founded in 1888 by the father of the present brothers, who

are now running the establishment. It was taken over by them in 1919. This was originally in Elmshorn, but, as they did not have room enough to expand, they moved to Sparrieshoop, about four or five miles away, where they had plenty of acreage. This year they are growing 200,000 roses on their own place and have contracts with smaller growers for about 300,000 more, mostly hybrid teas.

Standards a Specialty.

Standards are used to a far greater extent in Europe than in America. Nearly every garden has its standards, maybe only two or three, yet they are there in evidence in every garden. Mr. Kordes makes rather a specialty of standards and has 600 varieties of hybrid teas and Pernetianas. They grow 160,000 dwarfs and 12,000 standards annually. The roses are planted in long rows across the fields, rows about 500 feet long. Some rows are of entirely one variety of rose, other rows of two or three varieties, all in excellent shape, showing no disease whatever, excepting one or two varieties, which show mildew. Notably, Mrs. George Shawyer had quite a bad dose of mildew. Otherwise the fields were clean indeed.

Those Most Noted.

My time, unfortunately, was all too short to be able to go over the different varieties as carefully as I should have liked, but I jotted down a few varieties which stood out prominently.

Freiburg Zwei—Hybrid tea; had a color much like the La France; looks as if it would be a good forcer; a beautiful, clear pink, better shaped than La France, with rather more pointed bud; a free and strong grower.

Rheinhard Baedeker—Pernetiana, Kordes seedling, yellow Druschki; not quite so large as Druschki, a trifle shorter petal, but better shaped, rather more pointed bud, but still not what one would call pointed, either; color is rich golden yellow and is held until the petals drop; flowers are borne on good, long, heavy, well foliaged stems; unusually strong grower; could almost be called rank grower. As far as

I could see, it should certainly have a place along with Druschki. Some claim that it is not quite so free a bloomer as it should be, but I think it would be worth while giving a trial.

Adolf Koschel—Kordes seedling, Pernetiana blood; a robust grower, rather thorny, good stems; the thorns are quite red, giving it a distinction that is quite noticeable. It has a pointed bud; color, yellow, with a suffused salmon pink towards the outer edges of petals; looks as if it might be a forcer. If so, it would certainly be a valuable rose for anyone to grow. Of course, one cannot tell, seeing it growing outdoors, whether it would be a forcer or not; seems to have characteristics of a forcing rose. This was a rose that was immediately admired by the ladies and picked out as something out of the ordinary.

Edouard Behrens—A hybrid tea, Kordes seedling; dark red, attractive, but a little inclined to have weak neck; this probably could be overcome; free and a good bloomer.

W. C. Gount—Hybrid tea, improved Richmond; a little darker than Richmond; attractive.

Madame Jules Bouche—Hybrid tea; this is the second or third time I have seen this rose, which is considered an improvement over Kaiserin, splendid strong grower, good flower, trifle larger than Kaiserin; long stem; fine forcer.

Golden Emblem—In wonderful shape, but Mr. Kordes said it is sometimes a big disappointment, as the plant the second year is poorer than the first, on account of black spot.

J. C. N. Forestier—Pernetiana; a shrimp-pink or coral-red, very clear color. This was a beautiful flower, unusual shade, different from any rose I can recall. It is a good free grower, perfectly free from mildew or black spot.

Willowmere—Pernetiana; in splendid shape; as good as I ever saw.

Adolf Kaerger—Pernetiana; a Sunburst seedling; looked like a promising yellow; good grower and might have possibilities as a forcer; a seedling of W. Kordes.

Etoile de Hollande—Hybrid tea; in good shape, indeed; made a red streak across the fields; is, doubtless, the first rose that is in some respect an improvement on Hadley rose. It never blues and is rust-proof; was fully in bloom; attractive.

Red Letter Day—Showed up finely, in full bloom.

Mrs. Wemyss Quin—Pernetiana; rather a disappointment. Mr. Kordes thinks it would not be of much account as a forcer; attractive, though, outside.

Gorgeous—Was in fine shape.

Madame Charles Lutand—Hybrid tea; was in good shape. This is a sister to Sunburst and it is a pity it does not amount to anything as a forcer. It is certainly attractive.

Golden Ophelia—Hybrid tea; showed up well.

Mrs. Henry Morse—Hybrid tea; a delicate pink; similar to Stanley in shade. Some would not call Stanley shade a delicate pink. I consider it one of the most refined pinks among the roses.

H. E. Richardson—Hybrid perpetual; a dark crimson; good rose; a rose to be recommended for poor soil; does much better than in rich soil; in rich soil it is a failure; a good flower for a rose grower who is catering to a country where the soil is unusually poor.

Sachsengruss—Pink Druschki; color similar to

Freiberg Zweig and rather larger than Druschki; looks like a valuable garden rose; free in poorer soil.

Rodhatten—A polyantha; semi-double; red; looks like an extremely valuable polyantha.

Frau Rudolf Schmidt—Red Jessie; similar to Jessie in every respect, except that it is a clear, fiery red.

S. S. Pennock—Hybrid tea (Mr. Kordes' description); seedling of Lieutenant Chaure's Mrs. George Shawyer. The bud comes pointed long and thick. Opens well in every weather to a big, high-centered, well-shaped flower. Its keeping qualities are at least those of Shawyer, but the color is clear pink with intense apricot shadings. It is as full as Shawyer, but freer; we counted six to ten single-stemmed good flowers on the plants at the same time, as they stood in the field, as against Shawyer, four to six. The flower always stands single on long, stiff stems; good in spring under glass; probably a good forcer also; Kordes seedling, to be distributed in fall of 1922.

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Hortulanus Flet—Verschuren, Pernetiana. A wonderful rose; bud thick, pointed, mostly white, opening to a splendid clear, massive golden yellow; ideal shape and strong petals make it a rose that is perhaps one of the most admired when known; perfectly pest-free.

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Gloire de Holland—Hybrid tea; a much needed rose for beds in the open; blackish crimson; rare color; buds dark; opens to a well-formed, cup-shaped big flower; it never blues and the color does not fade or burn in the sun; will be much wanted when known.

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Coöperative Plan Adopted.

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The meeting of the society was called to order by President Blaine C. Wilcox, of Council Bluffs, who presented the plans as outlined by the executive board as follows: The establishing of a bureau to handle an exchange list of plants, the use of an exchange list of growers, showing the amount or number of certain plants for each florist to carry during the growing season, the coöperative buying of florists' supplies, educational features and legislative matters.

The affiliation of the Society of Iowa Florists with the Iowa State Horticultural Society is, in the opinion of the officers, one of the greatest steps toward success that have ever been taken by this society. The Iowa State Horticultural Society consists of an affiliation of six different societies, with the main office and secretary at Des Moines, the state capital, where all the business affairs of the different societies are handled. This has much to do with strengthening horticulture as a whole by unifying its various branches.

Executive Board's Explanation.

The establishing of a bureau to handle the exchange list of plants is to be accomplished thus: Every week or so the florists are to send to the secretary a list of plants which they have at their ranges and the secretary will then compile a list incorporating all lists submitted and mail to each florist, wholesale and retail, a complete list of all the plants available. This will enable Iowa florists to buy the plants they need from the florists within the state, thereby cutting down express or freight bills, and also enabling the growers to dispose of their stock within the state. The use of an exchange list of growers, showing the amount or number of certain plants each expects to carry during the growing season, will help to stabilize the market within the state, and also aid in avoiding an oversupply of stock. In this way the growers will be able to grow stock which other florists within the state have not on hand. The coöperative buying of certain florists' supplies, such as spray and fumigating materials, will be a great saving to the Iowa florists, as the society is able to buy these materials in large quantities and dispose of them to the affiliated societies at a much cheaper rate. The society's work on educational features and legislative matters will enable the florists to keep themselves informed regarding them and particularly on laws of the state of Iowa concerning the growing and selling of plants and flowers.

These plans were thoroughly explained to the members present and, after a lengthy discussion, all of the recommendations by the executive committee were unanimously accepted.

The convention was addressed by J. F. Leopold, secretary of the Iowa State Chamber of Commerce, on the subject of "The Value of Organization." This address was one of the finest talks ever given to florists and every florist present derived many helpful points from Mr. Leopold's address.

Professor E. C. Volz, of the State College, spoke on the subject of what the Society of Iowa Florists can do by coöperating at the Iowa State College. He said that florists could have any assistance which the State College is capable of rendering in helping them grow better stock in their greenhouses.

Election of Officers.

Following these discussions the constitution and by-laws of the society were changed so that it would be able to affiliate with the horticultural society and thus permit R. S. Herrick to act as their secretary. After the constitution and by-laws were amended the election of officers followed. Those elected were: President, Blaine C. Wilcox, Council Bluffs, Ia., reelected; vice-president, Roy Kimball, Ottumwa, Ia.; secretary, R. S. Herrick, Des Moines, Ia.; treasurer, James Denmead, Marshalltown, Ia. The directors were: Arthur Smith, Boone, Ia.; O. B. Stevens, Shenandoah, Ia.; Homer Richey, Albia, Ia.; H. J. Watson, Reinbeck, Ia.

The meeting was adjourned after the election until 6:30 p. m., for the banquet.

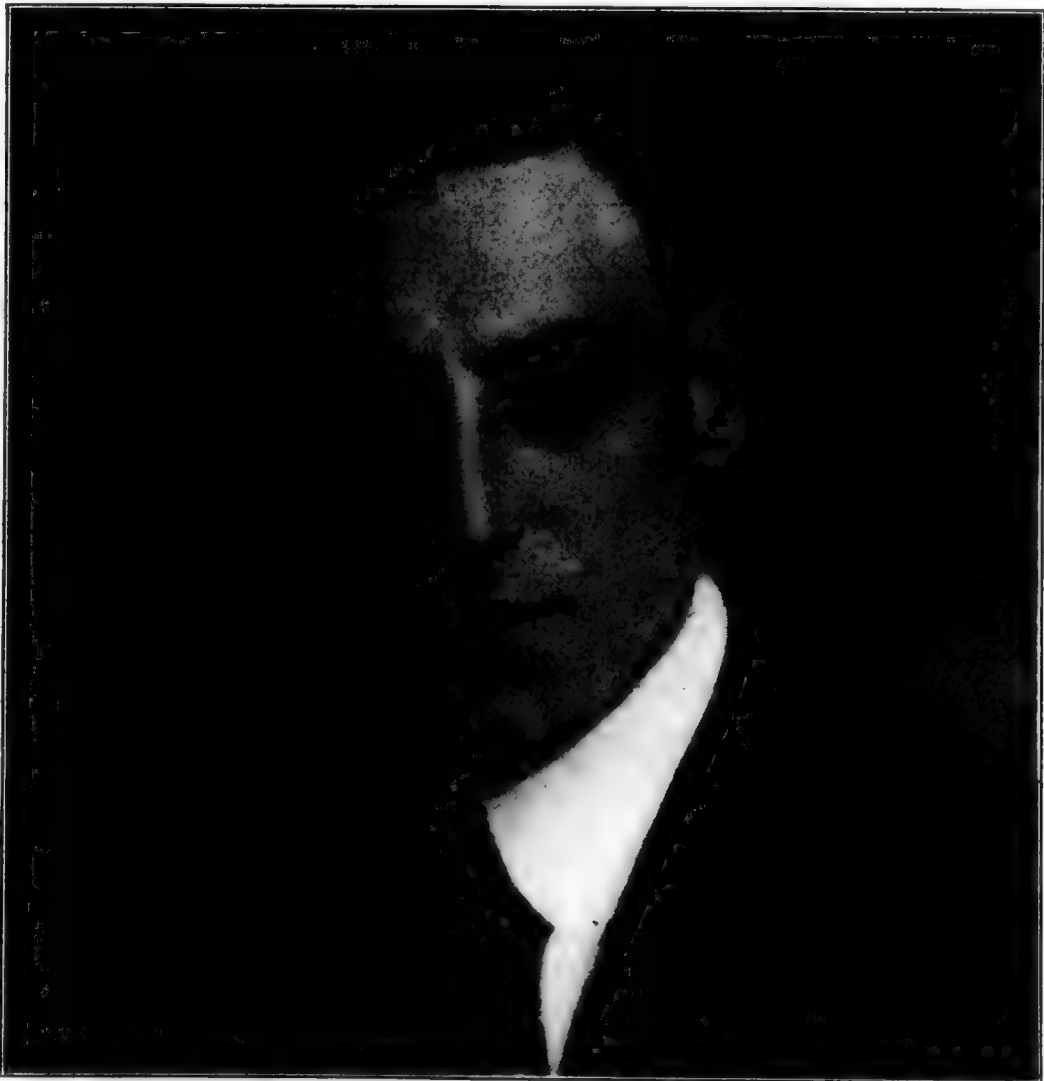
The banquet, free to all florists, was held at the Ottumwa hotel by the Iowa State Floral Society, at which time many new members were secured and several talks by leading florists were heard.

A. R. Miller, of Washington, Ia., gave an interesting address. Music was furnished by an orchestra and singing by the quartet from Ottumwa. All of these entertainments were furnished at the expense of the Iowa florists, which goes to show that the Iowa florists are strong financially and that, within another year, they hope to have one of the best and largest organizations.

Every florist left the banquet promising to attend the next meeting and to bring with him any florist in his locality who did not attend this meeting.

Exhibitors at the Show.

A flower show was also held in connection with the meeting of the Iowa florists. Nearly 150 vases of different flowers were exhibited by the following: J. F. Wilcox & Sons, Council Bluffs, Ia., displayed different varieties of roses, violets, lilies of the valley, chrysanthemums and carnations; J. S. Wilson, Des Moines, Ia., many varieties of pompons and large chrysanthemums; the Kemble



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The best and most interesting meeting of the Society of Iowa Florists was held at Ottumwa, November 9. Nearly 100 state and visiting florists were in attendance.

The meeting of the society was called to order by President Blaine C. Wilcox, of Council Bluffs, who presented the plans as outlined by the executive board as follows: The establishing of a bureau to handle an exchange list of plants, the use of an exchange list of growers, showing the amount or number of certain plants for each florist to carry during the growing season, the coöperative buying of florists' supplies, educational features and legislative matters.

The affiliation of the Society of Iowa Florists with the Iowa State Horticultural Society is, in the opinion of the officers, one of the greatest steps toward success that have ever been taken by this society. The Iowa State Horticultural Society consists of an affiliation of six different societies, with the main office and secretary at Des Moines, the state capital, where all the business affairs of the different societies are handled. This has much to do with strengthening horticulture as a whole by unifying its various branches.

Executive Board's Explanation.

The establishing of a bureau to handle the exchange list of plants is to be accomplished thus: Every week or so the florists are to send to the secretary a list of plants which they have at their ranges and the secretary will then compile a list incorporating all lists submitted and mail to each florist, wholesale and retail, a complete list of all the plants available. This will enable Iowa florists to buy the plants they need from the florists within the state, thereby cutting down express or freight bills, and also enabling the growers to dispose of their stock within the state. The use of an exchange list of growers, showing the amount or number of certain plants each expects to carry during the growing season, will help to stabilize the market within the state, and also aid in avoiding an oversupply of stock. In this way the growers will be able to grow stock which other florists within the state have not on hand. The coöperative buying of certain florists' supplies, such as spray and fumigating materials, will be a great saving to the Iowa florists, as the society is able to buy these materials in large quantities and dispose of them to the affiliated societies at a much cheaper rate. The society's work on educational features and legislative matters will enable the florists to keep themselves informed regarding them and particularly on laws of the state of Iowa concerning the growing and selling of plants and flowers.

These plans were thoroughly explained to the members present and, after a lengthy discussion, all of the recommendations by the executive committee were unanimously accepted.

The convention was addressed by J. F. Leopold, secretary of the Iowa State Chamber of Commerce, on the subject of "The Value of Organization." This address was one of the finest talks ever given to florists and every florist present derived many helpful points from Mr. Leopold's address.

Professor E. C. Volz, of the State College, spoke on the subject of what the Society of Iowa Florists can do by coöperating at the Iowa State College. He said that florists could have any assistance which the State College is capable of rendering in helping them grow better stock in their greenhouses.

Election of Officers.

Following these discussions the constitution and by-laws of the society were changed so that it would be able to affiliate with the horticultural society and thus permit R. S. Herrick to act as their secretary. After the constitution and by-laws were amended the election of officers followed. Those elected were: President, Blaine C. Wilcox, Council Bluffs, Ia., reelected; vice-president, Roy Kimball, Ottumwa, Ia.; secretary, R. S. Herrick, Des Moines, Ia.; treasurer, James Denmead, Marshalltown, Ia. The directors were: Arthur Smith, Boone, Ia.; O. B. Stevens, Shenandoah, Ia.; Homer Richey, Albia, Ia.; H. J. Watson, Reinbeck, Ia.

The meeting was adjourned after the election until 6:30 p. m., for the banquet.

The banquet, free to all florists, was held at the Ottumwa hotel by the Iowa State Floral Society, at which time many new members were secured and several talks by leading florists were heard.

A. R. Miller, of Washington, Ia., gave an interesting address. Music was furnished by an orchestra and singing by the quartet from Ottumwa. All of these entertainments were furnished at the expense of the Iowa florists, which goes to show that the Iowa florists are strong financially and that, within another year, they hope to have one of the best and largest organizations.

Every florist left the banquet promising to attend the next meeting and to bring with him any florist in his locality who did not attend this meeting.

Exhibitors at the Show.

A flower show was also held in connection with the meeting of the Iowa florists. Nearly 150 vases of different flowers were exhibited by the following: J. F. Wilcox & Sons, Council Bluffs, Ia., displayed different varieties of roses, violets, lilies of the valley, chrysanthemums and carnations; J. S. Wilson, Des Moines, Ia., many varieties of pompons and large chrysanthemums; the Kemble



Blaine C. Wilcox.

(Re-elected President of the Society of Iowa Florists.)

Floral Co., Ottumwa, Ia., chrysanthemums and carnations.

The C. C. Pollworth Co., Milwaukee, Wis., several new carnations, chrysanthemums and hybrid gladioli.

The Burlington Willow Ware Shops, Burlington, Ia., a large display of baskets, many of which are used by different florists to display their flowers; the Stuppy Floral Co., St. Joseph, Mo., roses, with several new varieties; O. B. Stevens, Shenandoah, chrysanthemums; the Greeve Floral Co., Oskaloosa, Ia., a large display of fancy cyclamens; William Laisle & Son, Keokuk, Ia., chrysanthemums and carnations; Smouse Bros., Mount Pleasant, chrysanthemums; L. R. Friedrichsen, Wilton Junction, Ia., display of cyclamens; Zaiser Sisters, Burlington, Ia., display of chrysanthemums.

Iowa State College, an artistic display of chrysanthemums and plants. Many large specimens were seen in this display.

The flower show was really one of the interesting parts of the meeting and was attended by several hundred people from the city of Ottumwa, Ia. After the show was over the flowers were distributed to hospitals, orphanages and needy families of Ottumwa.

Next year we are going to have just twice as large an organization as we have now. So if these other societies want to keep ahead of us they will have to get busy.

Those present at the banquet were the following:

Alspach, H. A., Ottumwa, Ia.
Ash, J. W., Des Moines, Ia.
Bakke, B., Chicago.

Baker, L. H. and Mrs., Ottumwa, Ia.
Behring, W. F., Newton, Ia.
Brown, Hazel V., Ottumwa, Ia.
Crosthwait, V. A., and Mrs., Clarinda, Ia.
Denmead, James L., Marshalltown, Ia.
Ekwall, Frances, Ottumwa, Ia.
Forber, Mortier, Davenport, Ia.
Friederichsen, Leonard, Wilton, Ia.
Fulmer, J. T., Des Moines, Ia.
Fulmer, Perle B., Des Moines, Ia.
Gehrecke, Carl, Creston, Ia.
Greeve, Henry, Oskaloosa, Ia.
Herrick, R. S., Des Moines, Ia.
Hinman, Mrs. C. E., Council Bluffs, Ia.
Kemble, Mrs. Roy, Ottumwa, Ia.
Kemble, Roy, Ottumwa, Ia.
Kemble, W. E., Oskaloosa, Ia.
Kemble, W. R., Oskaloosa, Ia.
Kranz, Eletha, Ottumwa, Ia.
Kranz, Emil and Mrs., Muscatine, Ia.
Kranz, Fred, Muscatine, Ia.
Krebs, H. E., Cedar Rapids, Ia.
Laisle, Mrs. William, Keokuk, Ia.
Lozier, H. E., Des Moines, Ia.
Miller, A. R., Washington, Ia.
Montgomery, E. H. and Mrs., Fairfield, Ia.
New, Hiram J., Manchester, Ia.
Newcomb, Robert, Burlington, Ia.
Pollworth, L. R., Milwaukee, Wis.
Prather, Pearl, Ottumwa, Ia.
Richey, Mrs. Homer, Albia, Ia.
Richey, Mrs. W. T., Albia, Ia.
Richey, W. T., Albia, Ia.
Rothacker, Ralph R., Ames, Ia.
Rynveld, H., New York.
Smouse, Earl L., Mount Pleasant, Ia.
Smouse, Vernal L., Mount Pleasant, Ia.
Spurgin, A. C., Oskaloosa, Ia.
Stevens, O. B., Shenandoah, Ia.
Stevens, Mrs. O. B., Shenandoah, Ia.
Smith, Arthur H., Boone, Ia.
Spurgin, Mrs. A. C., Oskaloosa, Ia.
Stonebrook, A. E., Hampton, Ia.
Stuppy, Frank, St. Joe, Mo.
Tucker, Sophie, Keokuk, Ia.
Van Zonneveld, William, Sassenheim, Holland.
Vultz, E. C., Ames, Ia.
Vossler, E. D., Ottumwa, Ia.
Wakeling, C. C., Ottumwa, Ia.
Wakeling, L. A., Ottumwa, Ia.
Watson, H. J., Reinbeck, Ia.
Wickham, Conna, Keokuk, Ia.
Wilcox, Blaine C., Council Bluffs, Ia.
Wilcox, Glenn M., Council Bluffs, Ia.
Wilson, J. S., Des Moines, Ia.
Woemer, N. H., Omaha, Neb.
Zaiser, Elerha E., Burlington, Ia.
Zaiser, Magdalena M., Burlington, Ia.

ter coming into the market. It is handled as rapidly as it can be anyway. It has to be handled promptly. We cannot handle it any faster than we are doing it. We back a truck up to a carload and unload it and take it direct to the commission merchant and the stamp does not mean anything. We are collecting that fee under a misapprehension. We would not be able to expedite the handling of perishable matter any more than we do at this time. What we are anxious to do is to make the special delivery service a real special delivery service and confine it to first-class mail."

Florists Should Act.

"Flowers are an entirely different proposition," asserts Mr. Gude. "They do not go out 'in carloads' and assurances should be given that when the retailer sends out a box of cut flowers the flowers will be expedited and given special service on the other end necessary to insure their delivery to the recipient in good shape.

"The bill in question leaves it to the discretion of the postmaster-general to restrict the service to first-class matter. The department states that it does not desire that some classes in the parcel post service should be permitted special delivery and others denied. Florists throughout the country should bring to the attention of their representatives in Congress their needs in the matter, and it is suggested that during the vacation of Congress these men be personally informed of the situation wherever possible.

"As the Washington representative of the S. A. F., I propose to keep in touch with this legislation, but the florists everywhere should be alive to the situation."

NEW YORK.

The Market.

A slight improvement was noted in the condition of the cut flower market last week, but the demand for flowers is still strangely small. Retailers say they are not doing nearly so much business as in previous years at this time and can give no reason for it except that the public has no money to spare for flowers. On two days, Friday and Saturday, of last week there was a decided summer temperature, the thermometer registering 71 and 73 degrees in the shade, record-breakers. All flowers seemed to feel the change, the large chrysanthemums particularly.

Chrysanthemums are in heavy supply and there is a congestion of arrivals of the big fellows every day, which is hard to remove. The late varieties are well in and, being earlier than usual, have crowded the midseason varieties. Pompons and singles are abundant, and appear to meet a better demand than the single-stemmed stock. The range of prices is wide. There was a little flurry in crimsons November 19 to meet requirements for the Harvard-Yale football game, but the supply was more than adequate.

Roses are plentiful and the quality generally is good. American Beauty is in fair supply, with little or no change in prices. The demand for it, however, is rather slow, but clearances are made within the price range. In hybrid teas, Premier is approaching Christmas quality, and Columbia is not far be-

DANGEROUS BILL

WILL DENY SPECIAL DELIVERY.

Post Office Plans Restriction.

When Congress reconvenes for its regular session, December 5, an effort will be made by the House committee on post office and post roads to have the House of Representatives act favorably on a bill which it has just reported out under the terms of which special delivery service will be denied to all but first-class mail.

"This legislation," says William F. Gude, Washington representative of the S. A. F., "will hamper the florists' business to a considerable extent. Flowers are perishable and when consigned to the mails need expeditious service. The proposed legislation is advocated by the Post Office department itself. Second Assistant Postmaster-General E. H. Shaughnessy appeared before the congressional committee and asked that the bill be passed promptly.

"Colonel Shaughnessy told the representatives that the situation with respect to special delivery service for parcel post packages had become such that the Post Office department was not in position to render that service and was put in the position of accepting the 10-cent fee without being able to earn it. He stated that it is the large mail order houses which are burdening the special delivery mails, because of putting special delivery stamps or their equivalent

on practically every package they send out.

"In most cases they are not given special delivery service because it is an impossible proposition as we are now organized," Colonel Shaughnessy added. "It is impracticable to try to organize to take care of it at this time, and unless some restriction is put on we shall soon be in a position where the bulk of our parcel post business will carry special stamps and should be given special treatment. We find that our special delivery service on first-class matter is being disorganized and hampered to a considerable extent by attempts of postmasters to take care of parcel post matter in a special way."

Regulation Suggested.

"He was asked if it would not be practicable to omit the use of special delivery stamps on all parcel post matter except perishable articles that might require speedy handling and provide a special way in which that could be put on farm products and things like that. In such a case flowers and plants would be included.

"We have this situation confronting us now," he replied. "We have perishable matter presented to us in carload quantities with special delivery stamps on; special delivery stamps on eggs, asparagus and a great many farm products. They are not full carloads in all cases. The special delivery stamp does not mean anything on that class of mat-

hind; consequently, long-stemmed flowers are fairly plentiful in the pink section. American Legion is looking well and sells for color, which is bright and seasonable.

Cattleyas are scarce. Cypripediums are more plentiful than usual and meet a moderate demand. Oncidiumums are more plentiful.

Lilies are on the short side, and quotations of the last three weeks are well maintained, demand and supply being about equal. Lily of the valley seems to have recovered from its slump.

Carnations are in plentiful supply and arrivals show improvement in quality every week. Prices have been fairly steady, but growers expected advances for the Thanksgiving day trade.

Violets are abundant, although not nearly so much so as in former years. Retailers say that the public has soured on violets as a direct result of the price manipulations of growers and speculators. Sweet peas are more plentiful and last week's quotations are maintained.

Various Notes.

Secretary John Young, of the S. A. F., returned November 19 from Cleveland, where he had been in attendance at a meeting of the national flower show committee November 17 and 18. He spoke highly of the hospitable treatment accorded the committee and is more enthusiastic than ever over the prospect of another successful national flower show. On the first day of the meeting the members of the committee were the guests at luncheon of the Rotary Club.

C. H. Totty, Madison, N. J., was in attendance at the annual exhibition of the Chrysanthemum Society of America, held in Chicago last week. On his return he was joined by Frank H. Traendly and W. H. Duckham, together with whom he visited the establishment of the E. G. Hill Co., Richmond, Ind., November 19. The trio arrived home November 12.

The New York Floral Co., of Yonkers, N. Y., has acquired a building on Main street, White Plains, in which they have opened a flower store, 25x100 feet. The company now has four stores, two of the others being in Yonkers and one in New Rochelle, N. Y.

Some magnificent specimens of well flowered cyclamen plants are coming into New York from the W. W. Edgar Co., Waverley, Mass.

A. L. Miller, Jamaica, has added two General Motors trucks to his delivery service and expects with them to lighten his delivery problems over the holidays.

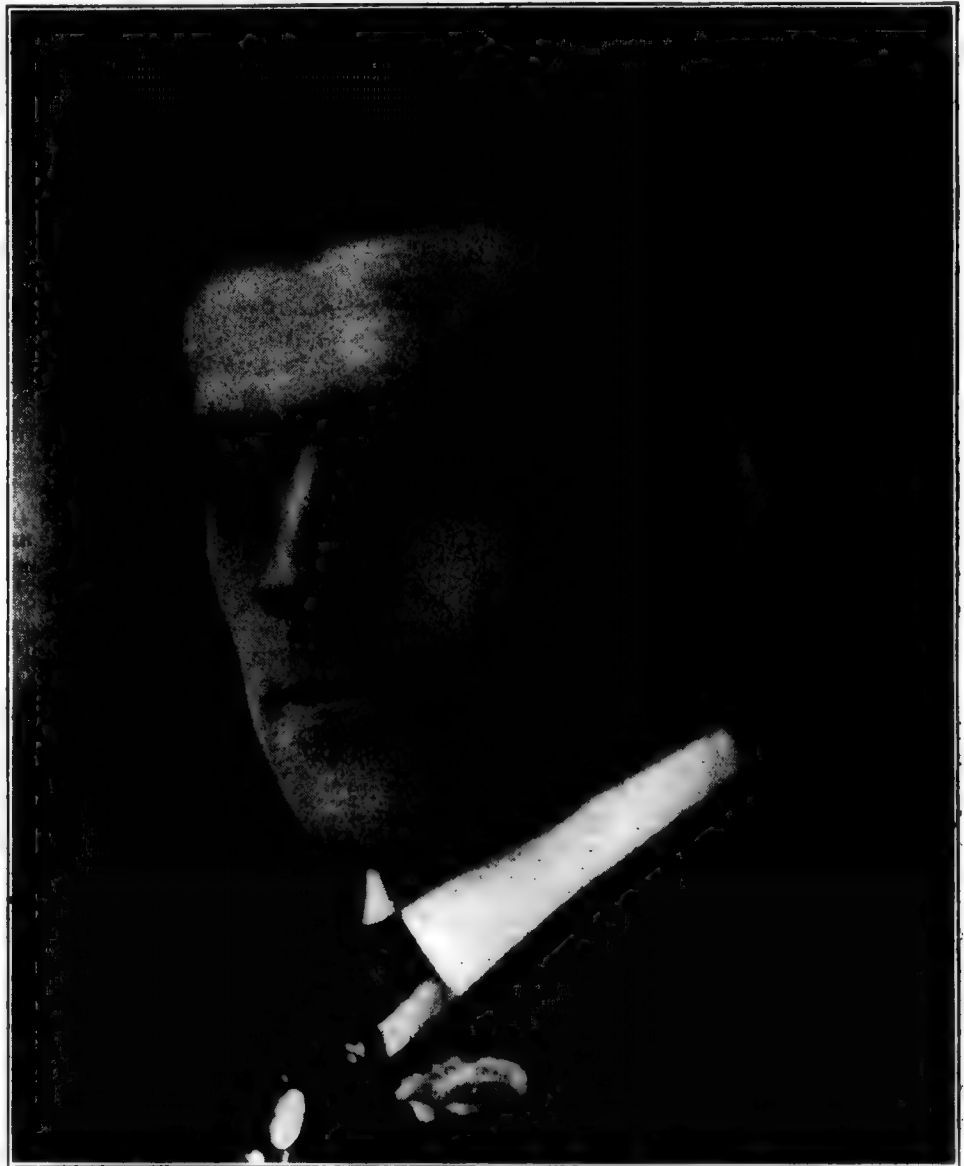
The Allied Florists' Trade Association is arranging to increase the size of the advertisements now running in local papers.

J. H. P.

ITHACA, N. Y.

Prof. E. A. White arrived in New York on the steamer Baltic November 14, reaching Ithaca the following day. He reports having had a wonderful trip. He was particularly impressed by the genuine hospitality that was accorded him by all the horticulturists with whom he came in contact. Prof. White is already in great demand as a speaker by the various agricultural and horticultural organizations at the college. His first public address on his trip will be for the newly organized floricultural club of the department of floriculture at Cornell University. He will also meet the classes in the various courses and discuss with them the European phases

WHO'S WHO IN THE TRADE AND WHY



JOSEPH S. MERRITT.

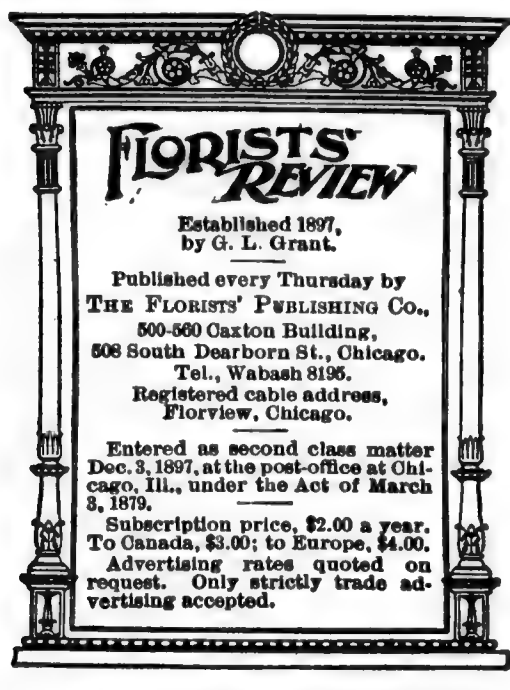
ORN April 1, 1893, Joseph S. Merritt, of Baltimore, Md., failed to live up to the popular belief in regard to the first day of April. He has proved a natural leader and has been an enthusiastic promoter of any movement that would advance the trade. He was educated in the public schools of Baltimore county and was graduated from Baltimore City College in 1912, when he was president of his class. In 1913 he built a greenhouse on his father's truck farm at Colgate, Md., and launched into the florists' business, making roses a specialty. He was successful from the start. He married in 1916. Last month he was elected president of the Florists' Club of Baltimore to serve the ensuing year. He is an active member of the S. A. F. and, as president of his local club, will be a director of that organization.

of the subjects which are considered in the regular class routine.

The Bool Floral Co. is about to complete work on the new conservatory which is being built at the rear of the store on East State street. This conservatory will be nearly twice as large as the old one and will give the company some much-needed space for its increasing business. Ralph Roskelley, president of the company, devoted a great deal of time to the elaborate celebration which was held here in connection with Armistice day. In addition to planning the temporary monument which was erected in De Witt Clinton park, he looked after many details which aided materially in making the celebration so successful. The temporary monument made such an impression on the public that a plan was im-

mediately put under way to erect a permanent monument in the exact position where the temporary shaft stood. Alex. Lurie, the manager of the store, keeps the windows decorated in an interesting way at all times. His Thanksgiving window, in the form of an artistic table decoration, created a great deal of attention.

Sussex, N. J.—George L. Searing, of Newton, N. J., and formerly of Dover, has purchased the building lot on the corner of Third and Sycamore streets owned by Charles Miller. Mr. Searing will erect a greenhouse here and carry on a general florists' business, making a specialty of floral designs for all occasions. He is an expert in this line and expects to be able to meet demands from neighboring towns as well.



Results bring advertising.
The Review brings results.

RAINBOW Number! Maybe you noticed it.

BUSINESS, it was lately said, is bad only in spots, mostly in neglected spots. Attention to its needs will bring quicker revival.

MAIL The Review a clipping of your newspaper advertisement for Thanksgiving day. Also a copy of any circular or folder you sent out. Thanks!

WINDOW space in a flower store is too valuable to the florist to permit display of theater notices and other posters. Leave them for the barber's window.

SUNSHINE has become one of the most popular of anemone-flowered chrysanthemums grown to single stem. Anyone who has stock plants will find quick buyers for them.

EXPECTING a good season for telegraph orders and desirous of getting their share, a number of retailers have inserted their cards in the Pink Part of The Review this month. Nine new ones appear this week.

PERHAPS it would be well to say here that to be sure of getting things printed in the same week's issue of The Review, the material must be in the office by Monday. Printing usually begins Tuesday morning, but sometimes Monday night.

THE "privilege of service," expressed by President Harding in his proclamation of Thanksgiving day as the object of all, is particularly the florist's. In few lines of business is the public willing to pay so much for it as in ours. Let it be worth what we charge.

FLORISTS would be handicapped if the special delivery privilege on parcel post shipments were denied them. Write or telegraph your congressman, as William F. Gude suggests on this page, to defeat the bill authorizing the restriction of the special delivery privilege.

THERE seems small prospect of an early reduction in express charges, either on plants or cut flowers. The express company officials assert that their operating costs have come down scarcely at all, but there is a suspicion that, even were their costs lower, the express officials would be reluctant to reduce rates on the shipments of this trade, because of the special care required in the handling.

EXAGGERATION is out of place in advertising in this field. Unknowing persons sometimes believe and are deceived; wise ones are not reached by such facetious appeal.

AN untidy store advertises a careless florist. Once a day is not often enough to sweep out the place if business is brisk enough for litter to accumulate in visible quantities.

PROSPERITY is said to breed good feeling and adversity the reverse. But it is to be hoped that the spirit of cooperation engendered in this trade when the boom was on will not suffer even if business falls off somewhat.

THOUGH there may cease to be horse races, there will never be lack of differences of opinion. But fewer differences would arise in this trade if shippers of young plants would only send out what they would be satisfied to receive.

THE threatened railroad strike caused heavy buying of coal by large consumers, but the market has since settled down to await the demand that will be occasioned by resumption on a large scale of factory operations. It is again a buyers' market, with prospect, dealers say, of staying that way for a few weeks.

DEFLATION, in progress for more than a year, is accomplished in many lines of manufactured products. Reserves and surplus stocks are used up, and new supplies must be provided shortly. Resumption of activity in such lines is decreasing unemployment and increasing purchasing power. Though the rise may be slow, signs indicate gradual betterment.

LET'S ALL GET BUSY.

November 15 the following bill was introduced in the Congress of the United States and reported favorably by the Interstate Commerce Commission:

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That the Postmaster General is hereby authorized, in his discretion, to restrict the application of the special delivery stamp or equivalent stamps and the special service rendered in connection therewith to mail matter of the first class.

This would either mean that the thousands of people who receive packages from florists daily, by special delivery parcel post, would be denied the privilege of the mail, or we should have to get a special privilege.

Don't you think it wise to have every florist in the United States write his congressman not to disturb the special delivery business which the florists and druggists now enjoy, to say nothing of the other merchants in whom we are not so much interested?

William F. Gude,
Washington Representative, S. A. F.

MORE MERCHANTS.

When flowers were scarce and the demand for them was large, the art of making a few go a long way was well repaid. It may be feared, however, that florists who cultivated that art in times of need are slow to abandon it when the occasion is past and there are plenty of flowers to sell. Though art and service are essential in the retail florists' business, merchandising is not to be lost sight of. The public wants flowers and we should seek to sell them flowers, and more flowers. Let art and service assist to that end.

Here and there are florists who show what can be done in flower-merchandis-

ing. When flowers are to be had in large quantities, they buy extensively, advertise strongly and not only move many flowers, but also make some new customers for themselves. The examples are, however, all too rare. They show, nevertheless, what can be done. The public is not oversold on flowers. It has not begun to buy them in the proportions that they should be bought. Many, many more will be sold when greater effort is made to sell them. In the present condition of our flower markets there is opportunity for florists who will make such effort. We need more merchants among florists.

GETTING BACK TO NORMAL.

Too many business men, among them florists, fail to adjust themselves to the proper perspective in viewing the readjustment through which we are passing. The trouble is we are inclined to measure our decrease in business against the peak of activity in 1920. We seem to lose sight of the fact that that was just as abnormal as the present situation is subnormal. The public speeded up to a period of extravagant buying and because it had to slow down again we do not like it.

What is meant by getting back to normal? The question has been answered in a loose sort of way by the declaration that we ought to get back to a 1914 basis. We cannot swing the world back on its axis and make it unwind itself to the extent of seven times 365 revolutions. Getting back to normal means readjusting ourselves as far as possible to what would have been the 1921 basis of human progress. We have every right to assume that it would have continued progressively along the lines it had already started. In the period following the signing of the armistice there was what was regarded as a period of wild extravagance. The industrial community in particular has moved up a step—several steps, in fact—and desires to hold what it has got. These higher standards of living are an asset to the community and to florists in particular, and even though we may have to pay somewhat higher wage scales than in 1914, not, of course, on the inflated basis of 1919, it will represent an increase in purchasing power which will react to the benefit of ourselves and all industry.

While we are readjusting ourselves from the abnormal to the normal, preparatory to benefiting by the progress made meanwhile, let us view the reactions taking place in their proper proportion. This country can and will buy as many flowers as it ever bought before when its purchasing power is restored.

WHAT HAVE YOU TO OFFER?

Nearly all the men with greenhouses could produce a little more than they do and make just that much more money by letting the trade know what they have for sale. No need whatever to be limited to a local market. Like this:

Please discontinue ad of *Asparagus elongatus*: plants all sold. We have had some quick results from Review ads, but this beats the record.—F. W. Fletcher, Orlando, Fla., November 12, 1921.

We certainly have had good results from our ads.—C. L. Tipton, Mgr., Tipton Nursery, Little Rock, Ark., November 15, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.

OBITUARY

Theodore M. Vogel.

Theodore M. Vogel, better known to a wide circle of acquaintances as "Ted," died at Los Angeles, Cal., November 18. Mr. Vogel was for many years a member of the staff of William J. Smyth, Chicago. Indeed, except for a year or so during which he was store manager for Belle Miller, of Springfield, Ill., Mr. Vogel's entire business life had been lived in the Smyth store, up to the date, 1920, that he removed to California. For several years he had suffered from weakness of the heart, being excused from military duty in 1917 on that account. He suffered a number of attacks, some of them in the store, and it was with the idea of prolonging his life that he went to Los Angeles, feeling himself among friends there because of the number of Chicago florists in the trade there. Because of his thorough acquaintance with all the details of retail store work he soon was able to locate himself and last June joined the staff at the Lichtenberg store, at 324 Sixth street, in Los Angeles. His home was at 220½ West Vernon street.

Byron H. Ives.

Byron H. Ives, pioneer florist of Albuquerque, N. M., was found dead in his bed on the morning of Armistice day, November 11. He had been in poor health for the last few years, but during the evening prior to his death he was in exceptionally good spirits. Death was caused by a slight paralytic stroke.

Mr. Ives started in the florists' trade over twenty years ago and at the time of his death had a range consisting of 40,000 square feet of glass. He leaves no near relatives, but is survived by a host of friends.

BALTIMORE, MD.

The Market.

Toward the end of last week the market picked up considerably. The large glut of outdoor stock that had accumulated in cold storage vaults had been cleaned up. From now on the commission men look for a healthy, normal business. Mums are the principal items of stock offered; never were there better grades available. One of the principal commission men said that he did not think the growers had come out on the mum crop as well this year as they might, because so many mums were early. At the close of last week large yellows held sway and some exceptionally fine stock was offered, with prices holding good and the stock cleaning up well. Another feature of the market was the improvement in good pinks. Seidewitz helped out in this. White was in good supply, as also were pompons.

There was the usual supply of spray stock. Roses are in fine quality and, while there are more than can be used through legitimate channels, yet there is nothing approaching a glut. Columbia, no doubt, leads this market in popularity, with Premier a close second. There is more Butterfly on the market this year than ever before, with Double White Killarney the favorite in white, and Hoosier Beauty the leader in red.

Ophelia still holds its popularity and many of this useful variety are handled. Carnations are improving every day and, from present appearances, there will be a big supply when the mum crop is out of the way.

Grow More Smilax.

It would be a paying proposition for someone to devote an entire range to smilax; to have his range so arranged that he would always have a crop ready to cut. The writer has been watching the market closely on this for the last two years. The quantities that are used and the price smilax now commands, to say nothing of its being easy to grow and the fact that it can be held longer than any other crop—all these are good reasons for some live wire to specialize in smilax. Smilax around Baltimore seems to be a side line. A grower will often plant it when he has nothing else to fill a house. And yet you will hear it often said on the market: "Smilax is not to be had." Since the pall has become such a popular funeral offering, the demand for smilax has increased to wonderful proportions, but the production has by no means kept pace with it. Think this over, Mr. Grower. Consult your commission man and see if this is not a good hint. If you have a house of roses in crop they must be cut, no matter what the condition of the market may be. You could hold your smilax. And it is one of the easiest things to ship.

The Banquet.

What was conceded by everyone present to be the finest banquet was held on the Southern hotel roof Thursday, November 17. This banquet is given annually in honor of the new officers of the Florists' Club, but this year the committee which represented the club at Toronto was included in the list of honor guests. Indeed, it might be termed an F. T. D. banquet, for the officers of the club were only too glad to step aside and let the spotlight shine in all its glory upon those men who took this long journey and secured for our city the 1922 business meeting of the F. T. D. Two new members have been obtained in Baltimore since the meeting was secured. They are Miss Groves, of W. J. Halliday's, and Schuler Thomas. Before the business meeting convenes 100 per cent of the retail stores will be on the rolls.

But returning to the banquet—the hall was transformed into a bower of beauty by George Black. The tables were arranged skillfully. One ran along the end of the big ballroom. At this table were seated the speakers for the evening, the F. T. D. committee and the officers of the club. From this were four other tables, at which about 200 guests sat. Manager Farrell, of the hotel, is always delighted to have the florists for his guests, for, while it may not be generally known, he is an old florist himself. He and the writer served apprenticeships in adjoining ranges.

Isaac H. Moss, the Nestor of the industry in this vicinity, acted as toastmaster and first introduced Robert L. Graham, Jr., the retiring president, who, after a few happy remarks, pledged himself to uphold the new president in every way in his power. Then Mr. Moss introduced the Grakelow of Baltimore, Joseph S. Merritt, the club's selection for president, and those who heard his burst of oratory were convinced that

we had not erred when we christened him "platinum-tongued orator of Colgate."

The next speaker was Dr. George C. Peck, an author of considerable fame, who, in his latest book, "Across Lots," wrote as the title of one of its chapters "Say It with Flowers." When Dr. Peck got through telling his audience what could be said with flowers, as only a literary genius could tell it, one thought more of the slogan. It is an inspiration just to know what such men think of the sentiment contained in this short phrase. Then Edward Seeery, of Paterson, N. J., was called upon. He is, certainly, a wonderful speaker, but he has just one theme and that is F. T. D. He knows his subject. Next came our old friend, William F. Gude. Although Mr. Gude can speak on almost any subject, it was all F. T. D. on this occasion. Next came our own Charles Feast, with a great F. T. D. talk. One of the most enjoyable features of the evening was the 1-act sketch, "In a Flower Shop," by the Vagabond Players. The lines of this sketch are just the everyday things that are heard in any flower store. It was surely appreciated, especially by the ladies. It was the right thing in the right place. Tate.

CHICAGO.

The Market.

This issue of The Review goes to press while the Thanksgiving shipping is at its height and before it is possible to form any estimate of its extent as compared with last year. As early as November 19 it was apparent that there would be a good volume of business, as orders had been coming in numerous for several days. November 21 there was a heavy mail in all the shipping houses and then the telegraph and the long-distance telephone came into use, with the result that the market gives the appearance of having shipped more orders than ever before for Thanksgiving. In most cases the wholesalers say individual orders have been at least as large as in any other year, but in many cases the proportion of high-priced stock has been less. It seems probable, therefore, that it will turn out that a large business has been done, at prices averaging considerably below those of the years since 1917. It is too early to tell how the market will clean up, and this, of course, will have considerable bearing on average prices.

Last week started poorly; there was only a moderate demand and more stock than was needed, with the result that some of the lowest prices of the season were made while the market had numerous visitors called here by the meeting and exhibition of the Chrysanthemum Society of America. There was a distinct improvement November 18 and Saturday, November 19, the market was cleaner than it had been for weeks. There are those who believe the market is undergoing a change to a condition which will last until the approach of St. Valentine's day, but others feel that the change is likely to prove only temporary and that there will be plenty of stock until after New Year's.

Chrysanthemums are on the down grade, some growers being nearly cut out last week, while most of them will be nearly done by the end of the present week. Of course there will be a few

(Continued on page 38.)

Order Amling's

R O S E S

Now, just as Mums are going out, we are coming into heavy crop with our Roses. Splendid quality. A large supply. Send your orders.

CARNATIONS

You can get them here. Our Carnations are famous for quality. Including a large supply of Mrs. Ward and Laddie.

Remember: Amling's always is headquarters for Valley

Boxwood and other Greens

Order Boxwood now for Christmas, 25c per pound

Coontie Leaves, Ferns of best quality, and all other Greens in large supply.

E. C. AMLING CO.

Store Open from 7:30 A. M.
to 5 P. M.
NOT OPEN ON SUNDAY.

**The Largest, Best Equipped and Most Centrally
Located Wholesale Cut Flower House in Chicago**

ANEMONE-FLOWERED CHRYSANTHEMUMS

OFFERED IN SEVERAL COLORS

This is the same stock, from the same grower, we have handled in other years and it always has made a hit. It's better than ever this year. The supply will last for several weeks.

Large Bunches.... 50c, 75c and \$1.00 each

PRICE LIST OF ROSES.

| | | Per 100 |
|------------------------------|---------|-----------|
| Russell.....special | \$25.00 | @ \$30.00 |
| and.....medium | 18.00 | @ 20.00 |
| Premier.....select | 10.00 | @ 15.00 |
|short | 6.00 | @ 8.00 |
| Columbia....special | 18.00 | @ 20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | | 6.00 |
| Milady.....special | 25.00 | @ 35.00 |
| and.....medium | 15.00 | @ 20.00 |
| Crusader.....select | 10.00 | @ 12.00 |
|short | 4.00 | @ 6.00 |
| Butterfly....special | 18.00 | @ 20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |
| Montrose....special | 18.00 | @ 20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |

| | | Per 100 |
|-----------------------------|---------|-----------|
| Victor.....special | \$18.00 | @ \$20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |
| Golden Rule special | 18.00 | @ 20.00 |
| and Golden medium | 12.00 | @ 15.00 |
| Ophelia.....select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |
| Ophelia.....special | 18.00 | @ 20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |
| Dbl. White special | 18.00 | @ 20.00 |
| Killarney ..medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |
| Sunburst....special | 18.00 | @ 20.00 |
|medium | 12.00 | @ 15.00 |
|select | 8.00 | @ 10.00 |
|short | 4.00 | @ 6.00 |

Extra Special Roses billed accordingly.

Cecile Brunner Corsage Roses, \$2.00 @ \$3.00 per 100.

OTHER CUT FLOWERS AND GREENS.

| CARNATIONS | Per 100 |
|--------------|-----------------|
| Select | \$4.00 @ \$5.00 |
| Laddie..... | 6.00 @ 8.00 |

| MISCELLANEOUS | Per 100 |
|-----------------------|-----------------|
| Sweet Peas..... | \$2.00 @ \$3.00 |
| Giganteum Lilies..... | 25.00 |
| Valley | 8.00 |
| Paper Whites..... | 6.00 @ 8.00 |
| Pussy Willows..... | 4.00 @ 8.00 |

| EVERLASTINGS | |
|---------------------------------|-----------------|
| "Amling" Statice.....per bunch, | \$0.75 @ \$1.00 |
| Strawflowers | .25 @ .50 |

| GREENS | |
|-----------------------------|-------------------------|
| Coontie Leaves.....per 100, | \$3.00 |
| Ferns | per 1000, \$3.00 @ 3.50 |
| Plumosus.....per bunch, | .50 @ .75 |
| Sprengeri.....per bunch, | .50 @ .75 |
| Adiantum | per 100, 1.50 @ 2.00 |
| Mexican Ivy.....per 100, | 1.00 |
| Smilax | per doz., 6.00 |
| Galax | per 1000, 2.00 |
| Leucothoe | per 1000, 10.00 |
| Boxwood.....per lb., | .25 |

Prices Subject to Market Changes

169-175 N. Wabash Ave.

Long Distance Telephone

Central 1978
1977
1975

CHICAGO, ILL.

GEO. C. WEILAND, President
 FRED SCHRAMM, Vice-President
 RUDOLPH ELLSWORTH, Secretary
 CHARLES McCAULEY, Treasurer

Our Customers Want—and

The Chicago Flower



WHOLESALE GROWERS

182 N. Wabash Ave.,

We will have plenty of

ROSES

for you—order what you need

Also Carnations and Other Flowers

MUMS until Christmas

We shall have some of the best Mums of the season in the next three weeks—late varieties, splendidly grown. Prices \$2.00 to \$6.00 per dozen, with some special stock billed accordingly.

Our Pompons will hold out several weeks. Standard late varieties, 35c, 50c and 75c per bunch. Fancy varieties and extra large bunches, \$1.00, \$1.50, \$2.00 and \$2.50 per bunch. Excellent value.

We are booking Christmas orders for all Cut Flowers and Greens

May we have yours now?

“Service to swear BY, not AT”

Get—the Best There Is

PAUL R. KLINGSPORN, Manager

L. D. Phone Private Exchange
Central 282

Growers Association

of CUT FLOWERS AND PLANTS

CHICAGO, ILL.

Current Price List

| | Per 100 | | Per 100 |
|-----------------|--------------------------------|------------------|----------------------------------|
| Premier | Special \$30.00 | Butterfly | Fancy Long....\$18.00 to \$20.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium 8.00 to 10.00 |
| | Medium 12.00 | | Short..... 6.00 |
| | Short..... 8.00 to 10.00 | | |
| Columbia | Special \$25.00 | Ophelia | Fancy Long.... \$18.00 |
| | Fancy Long....\$18.00 to 20.00 | | Long .....\$12.00 to 15.00 |
| | Long 12.00 to 15.00 | | Medium 8.00 to 10.00 |
| | Medium 8.00 to 10.00 | | Short..... 6.00 |
| | Short..... 6.00 | | |
| Milady | Special \$30.00 | Sunburst | Fancy Long....\$18.00 to \$20.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long 12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium..... 8.00 to 10.00 |
| | Medium..... 12.00 | | Short..... 6.00 |
| | Short..... 8.00 to 10.00 | | |
| Russell | Special \$30.00 | White | Fancy Long.... \$18.00 |
| | Fancy Long....\$20.00 to 25.00 | | Long.....\$12.00 to 15.00 |
| | Long 15.00 to 18.00 | | Medium..... 8.00 to 10.00 |
| | Medium..... 12.00 | | Short..... 6.00 |
| | Short..... 8.00 to 10.00 | Mrs. Ward | Fancy Long....\$12.00 to \$15.00 |
| | | | Long 10.00 |
| | | | Medium..... 8.00 |
| | | | Short..... 6.00 |

Extra Special Roses Billed Accordingly

Miscellaneous Flowers

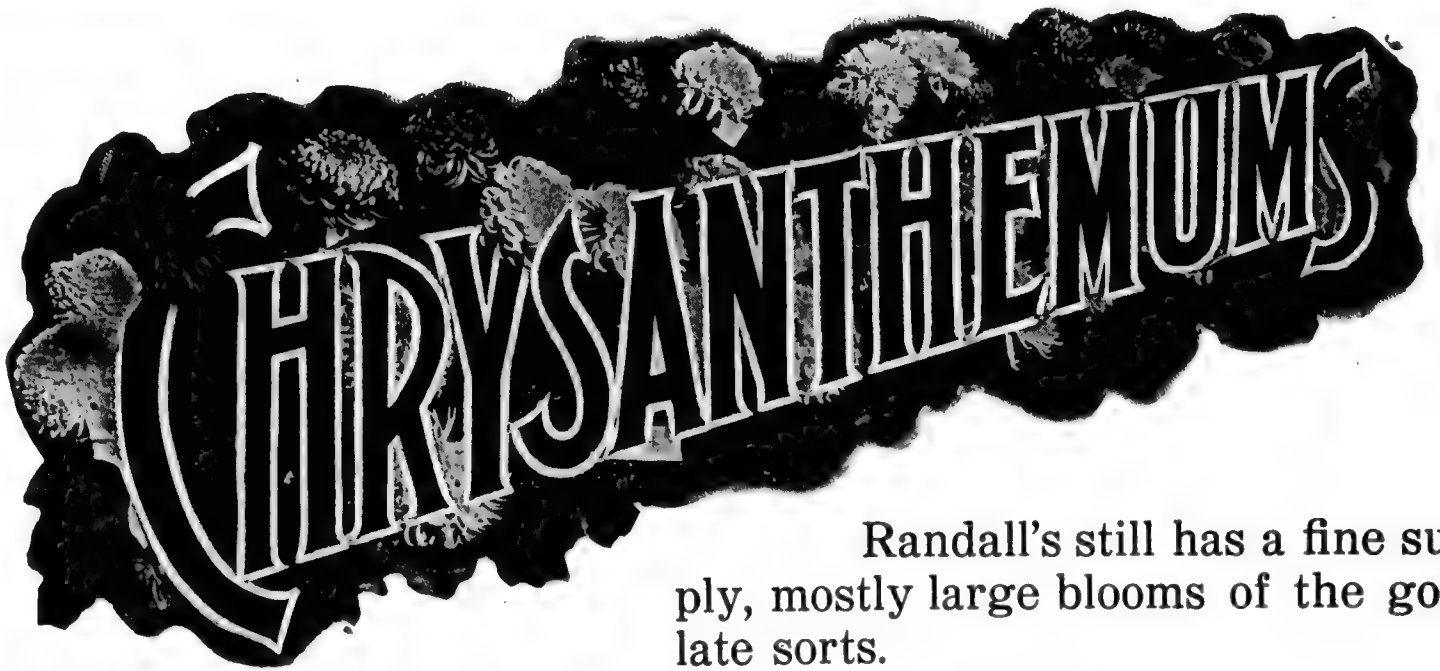
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|--|--|
| Carnations, selectper 100, \$4.00 to \$5.00 | Sweet Peasper 1000, \$25.00 to \$30.00 |
| Carnations, fancyper 100, 6.00 to 8.00 | Giganteum Liliesper 100, 25.00 |
| Valley .....per 100, 8.00 | Callas.....per doz., 2.50 to 3.00 |
| Paper Whites.....per 100, 6.00 to 8.00 | Calendulas, Ball's.....per 100, 4.00 to 8.00 |

Decorative Greens

| | |
|---|---------------------------------------|
| Coontie Leaves.....\$3.00 per 100 | Adiantum\$ 1.50 per 100 |
| Ferns .....\$3.00 per 1000 | Galax 2.00 per 1000 |
| Plumosus .....50c bunch | Leucothoe 10.00 per 1000 |
| Sprengeri.....35c to 50c bunch | |

Prices Subject to Change Without Notice

Randall's Offers and Choice Supply



Randall's still has a fine supply, mostly large blooms of the good late sorts.

Yellow, White, Pink
\$3.00, \$4.00 and \$5.00 per dozen

Bunch Mums, all kinds and colors
50c and 75c per bunch

In lots of 50 bunches or more, 40c and 50c per bunch

BOXWOOD

We have a big supply of extra fine stock this year. Order for immediate shipment or for Christmas.

50-lb. Bags, \$12.50.

NEW WHITE CARNATION THOMAS C. JOY

Rooted cuttings, \$12.00 per 100
\$100.00 per 1000

Let us have your order now
if you want early delivery.

mums, perhaps more than usual, clear up to Christmas, but they will not cut much figure after this week. Pompons will continue longer. Some of the best bunch mums of the season are yet to be cut.

Roses have not been in large supply for some little time, the low prices being

due, not to a glut of roses, but to the prevalence of the chrysanthemum. In every city and town there have been home-grown mums to be sold and the retailers have pushed them instead of sending to Chicago for roses. They have pushed pompons instead of sending to Chicago for carnations. Each year it is

more or less the same. Rose prices will improve and carnations will become good property as soon as the country florists have used up their mums and pompons.

There is a shortage of corsage flowers. There have not been many violets as yet, either local singles or New York

You a Very Large of All Cut Flowers

ROSES—Quality Wonderful Very Good Values

Extra Special Long Premier, as good as Beauties, \$25.00 and \$30.00 per 100

| | Per 100 | | Per 100 |
|------------------------|-------------------|---------------------------|--------------------|
| Good Short Roses | \$4.00 to \$ 6.00 | Long Stem Roses | \$12.00 to \$15.00 |
| Medium Stem Roses | 8.00 to 10.00 | Special Fancy Long Roses, | 18.00 to 20.00 |

ANY VARIETY—WE HAVE THEM ALL

Beauties for Christmas

We shall have a splendid lot of Long Beauties this year. A large supply—fine quality.

Ask us for prices

on the quantity you will need. This probably will be the only supply in Chicago this Christmas. Now booking orders.

Plenty of Carnations Now

Select, \$3.00 to \$4.00; Fancy, \$5.00 to \$6.00 per 100

| | |
|---------------------------------|----------------------------------|
| Easter Lilies | \$3.00 per doz.; \$20.00 per 100 |
| Paper Whites | \$6.00 to \$8.00 per 100 |
| Daisies, Marguerites | 1.00 to 1.50 per 100 |
| Valley | 8.00 per 100 |
| Violets, single or double | \$1.00 to \$1.50 per 100 |
| Violets, California | 25c per bunch |
| Callas | \$2.50 to \$3.00 per doz. |
| Orchids—Cattleyas | \$2.50 to \$3.00 each |
| Cypripediums | \$6.00 to \$7.50 per doz. |

Coontie Leaves
\$3.00 per 100

Asparagus
25c to 50c per bunch

Ferns
\$3.00 per 1000

Wild Smilax
\$7.50 per case

RUSSIAN STATICE
Per bunch of 12, \$1.50 to \$2.00

L. D. Phone
Central 7720

180 North
Wabash Ave.



AL RANDALL
COMPANY
CHICAGO

doubles, and some California stock has been handled. Sweet peas have become scarce because the shower of buds last week became a deluge on the benches. Peas will be scarce until time and weather permit the plants to set and develop new buds. Valley is equal to the demand.

Easter lilies have been overplentiful at times. Callas are arriving more numerous. Paper Whites have become equal to all demands. Cattleyas are scarce. Cypripediums have come. Boxwood is arriving in considerable quantity and is being distributed almost as fast as it comes in. This has become

the principal green for Christmas. A little bouquet green was seen for Thanksgiving. For early delivery it is offered at around 9 cents per pound.

Growers' Meeting.

Since the banquet held in honor of the Chrysanthemum Society's exhibition oc-

cupied the regular evening for meeting of the Commercial Flower Growers of Chicago, the organization met at 5 p. m. at the Auditorium hotel November 17, just before the repast.

Two new members were added, Frank Oechslin and William Spandikow.

The cups awarded by the Uptown Chicago Exposition were formally presented to Frank Oechslin and Poehlmann Bros. Co. Those whose names were mentioned for other awards in The Review of November 10 were presented with framed certificates from the exposition association.

The greater part of the meeting was given up to the reading and discussion of a paper on "Price and What Influences It," by Joseph Kohout, which is given on another page of this issue.

Various Notes.

Friends of Theodore (Ted) Vogel, for many years with W. J. Smyth, will regret the news, in this week's obituary column, of Mr. Vogel's death in Los Angeles November 19.

The Chicago Rose Gardens, the name under which J. J. Budlong conducts the greenhouses at Howard and Kedzie avenues, is trying out a new way of sending roses to market. Pasteboard boxes are used, of a suitable size to hold twenty-five roses. The boxes are waterproofed and are lined with waxed paper. The roses are graded and packed with ice in the box. They keep well without putting the roses in water, but as yet retailers do not indicate a preference for the method.

The 1921 crop of valley pips has begun to arrive from Germany. H. N. Bruns received a large shipment last week. His brother at Hamburg advises him that the crop is small this year, as a result of war, but prices nevertheless are a little lower than last season. Lower in dollars, that is; in German money it has reached the tremendous price of 2,000 marks or more at first hands.

H. B. Kennicott spent last week swinging around a circle of his firm's customers and prospective customers. He says he found nearly everybody busy, but not too busy to be hospitable. Mr. Kennicott believes nearly all florists are in line for a prosperous, if not a record season.

Zeeh & Mann report the arrival of the first stevia November 18.

Following their successful exposition, at which flowers played so important a part, the north side merchants have organized in a permanent body, the Uptown Chicago Association. Past-president H. D. Schiller was made a member of all committees. George Stollery was elected a director and Laurant Clody was elected on the membership committee.

William Wienhoeber says that the business of the E. Wienhoeber Co., on Elm street, thus far this season has been ahead of all previous records.

George Mohn was at home for a few days last week, after a trip in the southwest for the E. C. Amling Co., and went out again November 21. He says that all the markets he has visited in November have been blocked with mums and pompons, many who are buyers at other times turning consignors while chrysanthemums are in season. Mr. Mohn expects all other markets, as well as Chicago's, to show greatly increased activity as soon as the mums are gone.

John Wittbold says the business of

PYFER'S HOLLY FOR CHRISTMAS

EXTRA QUALITY WELL BERRIED \$8.00 Per Case

This price on advance orders only. Send your order now

FOR CHRISTMAS

We are ready to book
your order

PYFER'S FLOWERS FOR PROFITS

Remember Pyfer's

Have Flowers Every Day
at Lowest Market Price

Here are a few of our leaders:

Plenty of ROSES at Low Prices

| PREMIER | | CURRENT PRICES | | Per 100 |
|---|-----------------|----------------|--|--------------------|
| Select Long | ..... |  |  | \$15.00 to \$20.00 |
| Choice Medium | ..... |  |  | 10.00 to 12.00 |
| Good Short | ..... |  |  | 6.00 to 8.00 |
| COLUMBIA | | | | |
| Select Long | ..... |  |  | 15.00 to 20.00 |
| Choice Medium | ..... |  |  | 10.00 to 12.00 |
| Good Short | ..... |  |  | 6.00 to 8.00 |
| OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY | | | | |
| Select Long | ..... |  |  | 10.00 to 12.00 |
| Choice Medium | ..... |  |  | 6.00 to 8.00 |
| Good Short | ..... |  |  | 5.00 |
| CHRYSANTHEMUMS, yellow, white, pink, fancy, | | | | |
| per doz. | ..... |  |  | 3.00 to 4.00 |
| Select, per doz. | ..... |  |  | 2.00 to 2.50 |
| POMPONS, new varieties, per bunch | ..... |  |  | .50 to .75 |
| POMPONS, standard varieties, per bunch | ..... |  |  | .35 to .50 |
| CARNATIONS, select | ..... |  |  | 4.00 to 5.00 |
| CARNATIONS, fancy | ..... |  |  | 6.00 |
| SWEET PEAS | ..... |  |  | 2.00 to 3.00 |
| VIOLETS, single or double | ..... |  |  | .75 to 1.50 |
| PAPER WHITES | ..... |  |  | 6.00 |
| EASTER LILIES | per dozen | | | 3.00 |
| ADIANTUM | per 100 | | | 1.50 |
| ASPARAGUS and SPRENGERI | per bunch | | | .25 to .50 |
| FERNS | per 1000 | | | 3.00 |
| GALAX | per 1000 | | | 2.00 |
| BOXWOOD, fancy | per pound | | | .30 |

Subject to Market Changes

A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

 Place Your Order NOW for Christmas

Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

Select Roses

Do you want a good White Rose? If so, order our
Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

 Use Nesbit Roses now that Sweet Peas are scarce.

CARNATIONS NICE CLEAN FLOWERS
OF GOOD KEEPING QUALITY IN GOOD SUPPLY

MUMS WHITE, YELLOW
AND PINK—ALSO POMPONS

Violets, Paper Whites, Calendulas, Sweet Peas, Easter Lilies
AND ALL OTHER SEASONABLE CUT FLOWERS,

USE OUR VALLEY FOR YOUR WEDDING WORK
ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy
FERNs:—\$3.00 per 1000; case lots, \$2.50 per 1000

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

 SHIPPING ORDERS GIVEN CAREFUL ATTENTION 

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

QUALITY
SPEAKS
LOUDER
THAN
PRICES

PRICES
AS
LOW
AS
OTHERS

the George Wittbold Co. is showing response to increased advertising. A series of ads in the Tribune, urging the use of the telephone in ordering flowers, has kept retail sales right up to the best previous record and wholesale orders also are coming in well. The structures destroyed or damaged by the recent fire

at the Edgebrook greenhouses have all been restored.

A. T. Pyfer considers Harvester as the finest white carnation the growers have had in years. He believes it will be generally grown after its characteristics become known.

John Kruchten had a busy time Mon-

day. In addition to the routine of a brisk business, a good many visitors at the store remembered that November 21 was his birthday and wished him "many happy returns." He was born in 1882.

Some of the best cyclamens in last week's show were in the display of

George Wienhoeber, labeled inconspicuously, "Grown by Illinois Plant Co.," which is the Batavia greenhouse enterprise of A. Henderson, in direct charge of Tom Conlon.

Here's an interesting little story from the Herald-Examiner of November 17: "Three gypsy women entered the Weiland-Risch flower store yesterday. 'Outside,' said Edward Schultz, an employee, 'I don't want my fortune told.' As the trio departed one of them said, 'Something tells me you're going to lose something.' A moment later Schultz reached for his wallet, which had contained \$40. It was gone. So were the gypsies."

Fred Lautenschlager got up from a sick bed to carry his large part in last week's show and returned to it after the affair was over. He was worn out and suffering from a heavy cold. The show proved to be ahead of expectations, largely as a result of Mr. Lautenschlager's labors.

C. G. James, of Hornell, N. Y., was here last week for the show and remained several days as the guest of friends on North Hermitage avenue.

ST. LOUIS.

The Market.

The wholesale cut flower market last week showed little improvement over the week previous. Although brisk business was reported by the leading retailers, the demand was not large enough to consume daily receipts of any seasonable stock. A few days' warm spell had much to do with the greatly increased receipts from the local growers. From reports of some of our wholesalers, there is going to be a general clean-up of stock all Thanksgiving week. Chrysanthemums promise to be in splendid shape; the retailers look forward to record-breaking business.

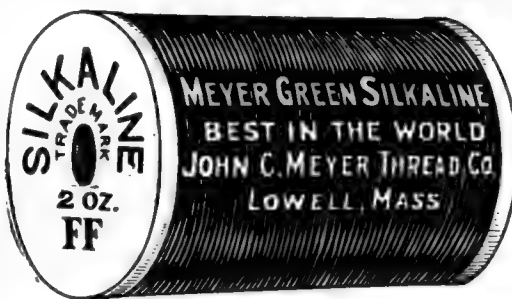
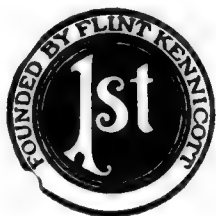
The quality of the stock arriving is fine. The stock brings fair prices. This has been an exceptionally good season with mums of all varieties. A great quantity of Chadwick arrived the last few days and sold well. The great bulk of the Bonnaffon cut is late this season. This variety seldom goes to waste. There are many other varieties coming in; among them are Rager, Chieftain, Betsy Ross, Enguehard and Mrs. Seidewitz. Pink and yellow pompons are much in favor. A few splendid show blooms of Golden Wedding were noticed the end of last week.

There are large shipments of extra good quality in all varieties of roses coming in, but demand always is light in mum season and prices hardly hold up to quotations at present. Carnations are not in oversupply, as the demand at present is not heavy. It is well that the crop will not be on until next month. Paper Whites are arriving and the few clean up each day. Violets sold well all last week at 75 cents per hundred, but the price went up to \$1 the last of the week. Calendulas, valley, sweet peas, orchids, snapdragons and stevia clean up daily. All fancy greens had a heavy demand, also bronze galax, leucothoe sprays and white smilax.

Retail Florists' Association.

The Retail Florists' Association held its monthly meeting Monday, November 14, in the hall at Grand avenue and Pine street. The attendance was large when President Theodore Miller opened the meeting. After the reading of the minutes of the previous meeting by Secre-

STANDING ORDERS



Meyer Green Silkline

will go twice as far as any common, ordinary thread.

You have 2 ounces of thread on each spool, 16 ounces to the pound

Send for samples and quotations to

JOHN C. MEYER THREAD CO.

LOWELL, MASS., U. S. A.
Dept. XYZ.

FINEST QUALITY NEW IMPORTATION

MINIATURE VELVET PANSIES

\$3.60 per gross

SAM SELIGMAN, 116 W. 28th St., New York

PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We have a fine and large supply
PAPER WHITES
ROSES and CARNATIONS

CURRENT PRICE LIST

Subject to market change
 without notice

| MRS. CHAS. RUSSELL and PREMIER | Per 100 |
|--------------------------------|------------------|
| Extra Special | \$25.00 |
| Special | \$18.00 to 20.00 |
| Select | 12.00 to 15.00 |
| Medium | 10.00 |
| Short | 6.00 to 8.00 |

| OPHELIA, SUNBURST, BUTTERFLY | Per 100 |
|------------------------------|--------------------|
| Special | \$18.00 to \$20.00 |
| Select | 12.00 to 15.00 |
| Medium | 8.00 to 10.00 |
| Short | 4.00 to 6.00 |

| COLUMBIA | Per 100 |
|---------------------|--------------------|
| Extra Special | \$20.00 to \$25.00 |
| Special | 15.00 to 18.00 |
| Select | 10.00 to 12.00 |
| Medium | 8.00 |
| Short | 4.00 to 6.00 |

| WHITE KILLARNEY | Per 100 |
|-----------------|--------------------|
| Special | \$15.00 to \$20.00 |
| Select | 10.00 to 12.00 |
| Medium | 8.00 |
| Short | 4.00 to 6.00 |

| | |
|----------------------------|------|
| ROSES, OUR SELECTION | 5.00 |
|----------------------------|------|

CARNATIONS, ALL COLORS, \$4.00 to \$6.00 per 100

| | |
|--|------------------------|
| Chrysanthemums, doz. | \$1.50 to \$6.00 |
| Pompons, per bunch | .25 to .50 |
| Easter Lilies | \$3.00 per dozen |
| Valley, order of us for the best | \$8.00 per 100 |
| Violets, single | \$0.75 to 1.50 per 100 |
| Sweet Peas | 2.00 to 3.00 per 100 |

| | |
|--|--------------------------|
| Paper White Narcissi, per 100 | \$6.00 to \$8.00 |
| Pansies | \$2.00 per dozen bunches |
| Adiantum, per 100 | \$1.50 |
| Asparagus, per bunch | \$0.35 to .75 |
| Galax, bronze or green, per 1000 | 2.00 |
| Ferns, per 1000 | 3.00 |

Order from us and get the freshest stock and of best keeping quality.

FINE FLOWERS

Roses, Chrysanthemums, Pompons, Violets, Paper Whites,
 Lilies, Valley and other Flowers for buyers whose trade
 demands the best.

JOSEPH FOERSTER CO.

Wholesale Dealers in Cut Flowers
 160 North Wabash Ave.
 CHICAGO

Ask the man who
 Buys from us.



30 E. Randolph Street

Buy Direct of the Grower

WIE TOR BROS.

CHICAGO, ILL.

IN SPLENDID CROP ON

ROSES AND CARNATIONS

MUMS AND POMPONS

Subject to change without notice

| PREMIER | Per 100 |
|----------------|------------------|
| Special..... | \$25.00 |
| Long..... | 20.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |
| RUSSELL | |
| Special..... | 25.00 |
| Long..... | 20.00 |
| Medium..... | 12.00 |
| Short..... | 6.00 to 8.00 |

CURRENT PRICE LIST

| COLUMBIA | Per 100 |
|-----------------|------------------|
| Special..... | \$20.00 |
| Long..... | 15.00 |
| Medium..... | \$10.00 to 12.00 |
| Short..... | 6.00 to 8.00 |
| SUNBURST | |
| Long..... | 12.00 |
| Medium..... | 8.00 to 10.00 |
| Short..... | 6.00 |

In effect Nov. 25

| CARNATIONS | |
|----------------------------------|-------------------|
| Fancy..... | \$5.00 per 100 |
| Good..... | 4.00 per 100 |
| CHRYSANTHEMUMS—All colors | |
| Small..... | \$2.00 per dozen |
| Medium..... | 3.00 per dozen |
| Large..... | 4.00 per dozen |
| POMPONS..... | 50c and 75c bunch |
| GREENS | |
| Ferns..... | \$3.00 per 1000 |
| Plumousus..... | .50 per bunch |
| Sprengerl..... | .50 per bunch |

tary Fred C. Weber and when the regular opening routine business had been disposed of, it was stated that the St. Louis Flower Growers' Publicity Association had advised that it would send several speakers to the next meeting to talk on advertising the sale of flowers and plants and the slogan, "Say It with Flowers."

The invitation was accepted and the secretary was appointed to prepare a special call to all retailers, regardless of membership, to be present at the meeting December 12. The proposed fall flower show recommended by the St. Louis Florists' Club to the St. Louis Flower Show Association, also extending an invitation to the Chrysanthemum Society of America to hold its meeting and exhibition next year in St. Louis, came up for discussion and all were heartily in favor of holding the flower show and inviting the Chrysanthemum Society to St. Louis. President Miller stated that he would make the trip to Chicago with the St. Louis delegation to extend the invitation. At the coming meeting, the members will discuss the general welfare of the retail florists' business in St. Louis.

Various Notes.

At the Olive street store of C. Young & Sons Co. the large plate glass window was broken one night last week and the firm was deprived of its use all the week owing to the glaziers' strike. The retail cut flower department is now in charge of Walter Young, under the name of Young the Florist, and the plant range, at Olivette, is now in charge of Charles C. Young, under the name of C. Young & Sons Co.

Buy Direct from the Grower

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney White Killarney, Cecile Brunner.

Our quality Carnations are recognized as the best on the market.

| Subject to Market Change | | PRICE LIST | | Open Days, Nights and Sundays | |
|---|--------------------|------------|-------------------------|-------------------------------|---------|
| Mrs. Chas. Russell, Columbia | | Per 100 | Milady, Richmond | | Per 100 |
| Specials | \$25.00 to \$30.00 | | Specials | \$25.00 to \$30.00 | |
| Select | 15.00 to 20.00 | | Select | 18.00 to 20.00 | |
| Medium | 10.00 to 12.00 | | Medium | 12.00 to 15.00 | |
| Short | 6.00 to 8.00 | | Short | 6.00 to 10.00 | |
| Ophelia, Killarney, White Killarney, Killarney Queen, Champ Welland | | Per 100 | Cecile Brunner | | 3.00 |
| Specials | \$19.00 to \$20.00 | | Roses—Our Selection | | 6.00 |
| Select | 12.00 to 15.00 | | Carnations—Fancy | 4.00 to | 5.00 |
| Medium | 8.00 to 10.00 | | Asparagus—Per bunch | | .50 |
| Short | 6.00 | | Ferns—Per 1000 | | 3.00 |
| CHRYSANTHEMUMS, White, Pink and Yellow.....\$1.50, \$2.00, \$3.00 and \$4.00 per dozen | | | | | |
| POMPONS, Diana.....50c to 75c per bunch | | | | | |

All kinds of Rooted Cuttings and Potted Plants

Order from us and get the freshest stock and of the BEST keeping quality and have the assurance of Supplies such as can only come from such a large range of greenhouses.

ORDER NOW

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.

Members F. T. D.

Phone 2416

Magnolia Wreaths

Write for prices

We use only Dr. H. Dux Co. Selected Leaves

Joseph Ziska & Sons

WHOLESALE FLORISTS' SUPPLIES
MANUFACTURERS OF WIRE DESIGNS

175 N. Wabash Ave.

CHICAGO, ILL.

ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

Roses and Carnations

We still have good
CHRYSANTHEMUMS and POMPONS,
 in all colors
LILIES, SWEET PEAS, SINGLE VIOLETS,
PAPER WHITES and STEVIA
GREENS OF BEST QUALITY

Connect with us. You will find this a good source of supply.

FINE ROSES IN LARGE SUPPLY

Russell Premier Columbia Ophelia Milady Sunburst Butterfly

Send us your orders and be assured of satisfaction

CARNATIONS
 SWEET PEAS

VALLEY
 LILIES

VIOLETS
 ORCHIDS

PAPER WHITES
 AND EVERYTHING ELSE
 THE MARKET AFFORDS

Galax Boxwood Sprengeri Plumosus Leucothoe Adiantum Ferns Mexican Ivy

Our prices never are Higher than Others Charge for an Equal Grade of Stock

ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS
 L. D. Phone Randolph 6578

CHICAGO

The florists of St. Louis, who visited Chicago last week to bring back with them the next meeting and exhibition of the Chrysanthemum Society of America and who were successful in

their mission, returned home all smiles. The election of W. A. Rowe as vice-president of the society was most pleasing to the local trade. He says preparations for the fall flower show and for

this meeting will be started this week at a meeting of the St. Louis Flower Show Association.

The officers of the Florists' Club will meet at the home of Vice-president

E. C. AMLING CO. OF LOS ANGELES, CAL.

— Headquarters for —

Heather and Statice

HEATHER is a material of unequalled beauty and it keeps so well cut Heather can be shipped all over the United States—and the Retailer then can keep it almost indefinitely—but the Retailer won't, as it sells on sight. Once used, always used. During its season we will have large quantities of the finest Heather grown. Grades as follows:

Special, 30 to 40-inch
Medium, 18 to 24-inch

Short, 10 to 15-inch
Mixed, all lengths

We are making a specialty of

Per Box - - \$15.00

Double Box - \$25.00

Customers can depend on getting their money's worth. When you see the quality and amount of stock you'll be delighted. Get a sample box and you will place your order with us now for Christmas.

STATICE, The Little "Friend in Need." Soon flowers will be scarce and Statice with a few Roses in a design will help you out and look mighty good to your customer. Statice can be shipped anywhere. All colors and varieties. Now is the time to lay in a supply.

Customers in Chicago and vicinity get Amling's Heather and Statice and other specialties from the E. C. Amling Co., Chicago, but if your dealer in Boston, New York, Philadelphia, Pittsburgh, Buffalo, Cincinnati, Cleveland, Detroit, Milwaukee, St. Louis, Kansas City, St. Paul, Minneapolis, Omaha or Denver does not carry Amling's specialties send his name and your first order direct to us.

E. C. AMLING CO. of LOS ANGELES, 447 WALL STREET,
LOS ANGELES, CAL.

The Largest, Best Equipped and Most Centrally Located Wholesale House in Los Angeles

Mention The Review when you write.

Phones:

Harrison 0057
Main 0755

STUPPY SUPPLY CO. TEN-TWENTY OAK STREET
Kansas City, Mo.

WHOLESALE CUT FLOWERS, PLANTS, SUPPLIES

Roses Carnations Mums Pompons Violets Valley Greens

MUM PLANTS, 75c, \$1.00, \$1.25 each; LARGE PLANTS, \$2.00 to \$4.00

FERNS, 4-in., 35c each; 5-in., 65c to 75c each; 6-in., \$1.00 to \$1.25 each

Ribbons Chiffons Beech Sprays Statice Dried Gypsophila

Supplies are priced right

Quality and Service

Julius Schaeffer, December 1, to arrange for an interesting program for the Florists' Club meeting, to be held at L. J. Bourdet's December 8.

Mrs. T. Diemer, head of the Diemer Floral Co., on South Broadway, says trade has been excellent since the season opened. The new improvements made this summer give the store an attractive appearance.

A. C. Brown, of Springfield, Ill., spent a few days here last week looking over the wholesale market and making Thanksgiving day purchases for cut stock and supplies.

Edwin Denker, who made extensive improvements at his St. Charles, Mo., establishment, had his opening last week and his attractive show house and store drew large crowds daily.

The free mum show at the Missouri Botanical Garden established a new record for attendance November 13, when the crowd numbered 15,000. The free mum show at the municipal greenhouses in Forest park, too, is drawing large crowds daily. George H. Pring has charge of the garden show, while John Moritz is in charge of the Forest park show.

August H. Hummert, of the St. Louis Seed Co., says he does not recall such a season as this in the sale of bulbs. Everything here in bulbs is cleaned out. The writer noticed a sample case of Delaware holly of the finest quality, the brand the firm will handle this season.

Miss Turk and Miss Malloy, of the Arcade Flower Shop, had an excellent

TANNER

**WHOLESALE
CUT FLOWERS and
SUPPLIES**

Phone
Central
6284

30 East Randolph Street CHICAGO
Mention The Review when you write.

run of business the last week. Miss Turk is chairman of the entertainment committee of the Arcade Building Association, which has music and entertainment features every Saturday for the benefit of the patrons of the Arcade building tenants.

Anyone in the trade wishing to erect one of the slogan signboards, "Say It

Home Telephone, Harrison 6487

Bell, Grand 3143

Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

A standing order placed with us will be filled every time in a way that you will be well pleased.

Flowers are plentiful NOW, but the time is not far off until stock such as we handle will be hard to get.

Protect your business by placing a standing order with us now.

No one will look after your order better than

L. R. BOHANNON, Always At Your Service

Mention The Review when you write.

T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Fine Quality Chrysanthemums

Now cutting Oconto, Richmond, Chieftain, Bonnaffon and several other varieties.

Plenty of Pompons, all colors. Carnations are more plentiful. Good Roses—Columbia, Premier, Butterfly, Ophelia.

We can fill your orders with fresh stock in any grade you desire.

Let us book your regular orders

Mention The Review when you write.

FLOWERS "at their best"

WEILAND-RISCH CO.

154 North
Wabash Ave.

From Grower Direct

WEILAND-RISCH CO.

FLOWER GROWERS

CHICAGO

WE SELL CANARIES

GOLDFISH

LARGE, HEALTHY FISH AT
ROCK BOTTOM PRICES

OUR PRICES ON FISH LARGE, HEALTHY STOCK

| | Per 100 |
|--|----------|
| Medium Selected Goldfish, assorted colors..... | \$3.00 |
| Medium Large Selected Goldfish, assorted colors..... | 5.50 |
| Large Selected Goldfish, assorted colors..... | 8.00 |
| | Per doz. |
| Japanese Fantails, small, assorted colors..... | \$2.40 |
| Japanese Fantails, medium, assorted colors..... | 3.00 |
| Japanese Telescopes, small, assorted colors..... | 3.00 |
| Japanese Telescopes, medium, assorted colors..... | 4.50 |
| Japanese Comets, medium, assorted colors..... | 2.00 |
| Japanese Comets, extra large, assorted colors..... | 3.00 |
| Japanese Singletails, medium, assorted colors..... | 1.00 |
| Japanese Singletails, large, assorted colors..... | 2.40 |

WATER PLANT AND FISH FOOD

| | |
|--|--------------------------------------|
| Water Plant..... | 75c per doz. bunches; \$5.50 per 100 |
| Wafer Food, large 3-colored package..... | \$0.90 doz.; \$10.00 gross |
| Flake Food, large 3-colored package..... | .00 doz.; 6.50 gross |
| Natural Food, large 3-colored package..... | .75 doz.; 7.50 gross |
| Natural Food, in tin boxes..... | .85 doz.; 9.00 gross |

FISH GLOBES

Good, Heavy Glass, and in Original Cases.

| | |
|--|-------------------|
| Half-gallon Globes, 4 dozen to crate..... | \$ 8.00 per crate |
| Gallon Globes, 2 dozen to crate..... | 10.25 per crate |
| Two-gallon Globes, 1 dozen to crate..... | 8.50 per crate |
| Three-gallon Globes, ½ dozen to crate..... | 8.50 per crate |

Order your Globes and Supplies to be shipped at once by freight. Fish will follow by express.

ASHBORNE GOLDFISH & SUPPLY COMPANY

Hatcheries: Burlington, Iowa; Indianapolis, Ind.; Frederick, Md.

1313 Agency St., BURLINGTON, IOWA

with Flowers," free of charge, should apply to L. Jules Bourdet, W. J. Pilcher or George Deutschmann, the committee in charge of them. The ten boards are stored with the St. Louis Wholesale Cut Flower Co.

Louis A. Hoerr and Jules Bourdet, on a recent hunting trip to Mr. Hoerr's farm in the country, returned home, each carrying the required number of ducks, fifteen.

William Schray & Sons are supplying the local trade with excellent blooms of gardenias and Bouvardia Humboldtii.

The officers of the St. Louis Florists' Club have started a campaign drive for 300 members by the expiration of their term in office, September 1, 1922. Only sixty new applications are needed to complete the drive. Application blanks can be had at the secretary's office, 1316 Pine street.

The store forces of the Waldbart Floral Co., Koenig Floral Co. and M. S. Newman, near Grand and Olive, report a fine run of business last week for weddings, receptions and dinners. Their display of mums attracted a great deal of attention on these busy streets.

The management of the Missouri Botanical Garden has arranged for floral exhibits in the floral display house, beginning January 1 with an orchid show. Their collection is expected to be the best and largest of its kind in this country. March and April a show of 3,000 cinerarias will be placed on exhibition. For May the special feature display will be new English hybrids of the varied calceolarias. Then the third annual spring flower show of the St. Louis Garden Club, which is composed of society ladies in St. Louis, who promise to make the fall flower show of the St. Louis Flower Show Association a success.

There will be no bowling this week, as all are busy preparing for Thanksgiving business. The bowling of November 16 resulted in the defeat of the Carnations, who lost two of the three games played with the Orchids. The leading Sweet Peas won from the Daisies two out of three games, while the Violets beat the Roses two out of three. Next bowling night will be November 30. The standing of the teams to date is as follows:

| Name | No. Games | Total Pins | Won per Game |
|-----------------|-----------|------------|--------------|
| Sweet Peas..... | 33 | 24,474 | 741-21 |
| Carnations..... | 33 | 24,252 | 735 |
| Violets..... | 33 | 23,643 | 716-13 |
| Orchids..... | 33 | 23,535 | 713-16 |
| Daisies..... | 33 | 22,987 | 696-17 |
| Roses..... | 33 | 22,528 | 682-22 |

J. J. B.

An attractive arrangement for a retailer's establishment is that being

Buy Your Supply Goldfish



Where transportation is cheapest and time in transit is least. We can supply from Denver promptly.

Every Flower Shop should have Goldfish—they attract attention.

Our Special Offer

| | | |
|--|---------|-----------------------------------|
| 50 Goldfish, about 2-inch size . . . | \$3.00 | } All for \$10.00 cash with order |
| 10 Goldfish, Fan Tails, Medium size . | 4.00 | |
| 10 Goldfish, Select Large, 4-inch size . | 1.50 | |
| 12 bunches Cobomba Fish Moss . . . | 1.20 | |
| 12 packages Dependable Fish Food . . | 1.30 | |
| Shipping Pail | .50 | |
| | \$11.50 | |

We pay postage on Fish Food; balance of items go by express at purchaser's expense.

For Globes and Supplies, see our latest Wholesale Price List.

Colorado Seed Co., The Western Florists' Supply House
1515 Champa St., DENVER, COLO.

Mention The Review when you write.



Imported Aquarium Ornaments

Something new.

Ivory finish, attractive and neat.

They give you selling talk.

Being smooth finish, eliminates complaints that the ornaments injure goldfish.



They increase your sales, because the Ivory finish makes them appear prominent in your aquariums.



SPECIAL OFFER—100 ornaments, 18 styles, best sellers, \$18.00.

100% profit.

Illustrated catalogue of aquariums and accessories on request.

N. WAPLER, 134 Duane St., New York

Mention The Review when you write.

GOLDFISH BUY FROM THE BREEDER

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

PUTNAM'S FISHERIES

8 Divisions. Office, 462 Washington St., Buffalo, N.Y.

Mention The Review when you write.

GOLDFISH

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED

Cary Station, Ill.

Mention The Review when you write.

GOLD FISH



- 1 1/4 Gallon New Round Surface Aquarium, complete.
- 2 Gallon New Round Surface Aquarium, complete.
- 3 Gallon New Round Surface Aquarium, complete.
- 4 1/2 Gallon New Round Surface Aquarium, complete.
- 4 Boxes Fish Food (Flake Wafers).
- 40 Variegated Goldfish.

FLORISTS HAVE FOUND
These Attractive Outfits
Ready Sellers

Bishop's Special Offer on New Round Surface Aquariums

Entirely new. Perfect shape. Clear white glass. Especially designed for scientific Goldfish Fanciers. These aquariums have little depth and on account of the ample air surface accommodate a larger proportion of Goldfish to the gallon.

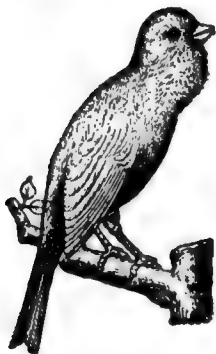
For \$11.00 I will send you

One set of four New Round Surface Aquariums, complete with Goldfish, Aquaria Ornament, Plant, Pebbles and Shells; also Floating Bisque Toy (Duck or Swan) and box of flake wafer fish food for each aquarium; also 40 Goldfish extra to sell.



"SOMETHING TO SING ABOUT"
Of course you are interested in Canaries. Order a few of these beautiful songsters with attractive cages. Display them among the flowers and goldfish. They will sing their way into the hearts and homes of your customers. Don't delay. Send for Bishop's whole-sale catalogue on Goldfish, Aquaria Supplies, Birds, Cages, Foods, etc.

BISHOP, The Bird Man and Pioneer GOLDFISH KING
BALTIMORE, Md.
ESTABLISHED 1874



For \$9.60
I will furnish

- 12 One-gallon, Moulded Globes; perfect shape, clear white glass, full capacity.
- 65 Medium Goldfish (3 for each Globe, with 29 extra to sell).
- 12 Boxes Fish Food (Flake Wafers).
- 12 Assorted Aquaria Ornaments.
- Sufficient Aquaria Plant, Pebbles and Shells to complete the above.

These Complete Aquariums will prove a great attraction; people will not only stop and look, but will buy these exquisite Home Adornments.

Bishop's Gallon
Globe and
Goldfish Offer



CANARIES

JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated—inexpensive—Send for folder

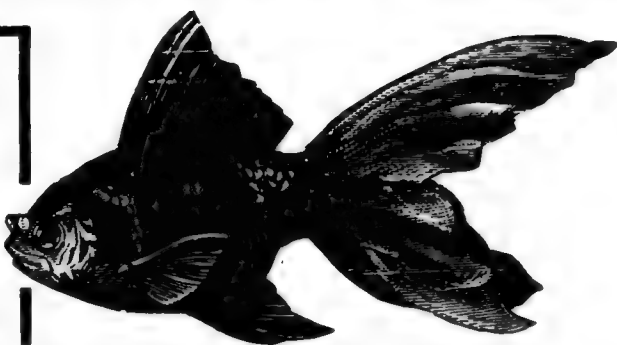


Mono Service Co., Newark, N. J.

There's money in Goldfish for You

You can have a compelling window display—and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue



Auburndale Goldfish Company
1449 W. Madison St. Chicago, Ill.

FANCY CANDLES

for
Decorating and Profit
WM. T. USINGER
Century Building PITTSBURGH, PA.



200% Profit and re-orders, if you sell the
Best Fish Food on the market

Said the goldfish to the polliwog, "Relpaw for MINE." Your customers will say likewise, because Goldfish thrive on Relpaw.

Relpaw imported Natural FISH FOOD, in the attractive tin box, sells for 15c. \$1.75 per carton, 3 dozen, weight 5 lbs., add postage. Per gross, \$6.90.

STAR BRAND IMPORTED GOLDFISH FOOD

\$2.30 per carton, 4 dozen, weight 4 lbs., add postage. Per gross, \$6.90. Illustrated catalogue of Fish Globes, aquariums and accessories on request.

N. WAPLER, 134 Duane St., New York

completed now for Theodore D. Brown by the Lord & Burnham Co. In front of Mr. Brown's new residence is being built a show house, 25x35 feet, and alongside is under construction a greenhouse 35x75 feet for plant stock.

PHILADELPHIA.

The Market.

It has been a buyers' market. Last week opened fairly well. The supply was too large, but there was a lot of business. As the week progressed, however, things got worse. The weather became hot, which so increased the supply that the market went all to pieces. This is much more serious than it would be earlier in the season, because it is the week before Thanksgiving and there is little prospect of recovering until after the holiday, which means that the growers of chrysanthemums and pompons will not receive value for their stock. It is one of those unfortunate conditions that occur at times and that seem unavoidable. We can only hope that the large yield may do something to make up for the low prices.

Other flowers have suffered with chrysanthemums in the general depression. Orchids were the only flowers that escaped. They were scarce, unequal to meeting the light demand.

To sum up, the quantity sales, take them as they come, were invaluable in moving the surplus after the orders had been filled with the select stock.

A Poem.

One door west of the new Stanley theater, at Nineteenth and Market streets, a flower shop was opened Friday, November 18. It was not an ordinary flower shop—no, Philadelphia has never seen anything like it. It is an enchanted fairyland, an "Alice through the looking glass," with its mirrors and tapestries and furnishings in Roman gold and rose, to say nothing of its flowers. It is Charles H. Grakelow's latest achievement and there is not a trace of commercialism anywhere to be seen.

Mr. Grakelow sent out invitations to the opening of his bloom shop. Many of his friends came and admired. Mr. Goldwin dropped in with the manager of the Stanley and said, "It looks like California."

There were presents, too. Among them a classic column in ivory from Charles Henry Fox, a bunch of great big chrysanthemums from Pennock Bros. and a rare and handsome bronze vase, containing three choice chrysanthemums, from H. H. Battles. The bronze vase was accompanied by a letter of good wishes written in Mr. Battles' pleasing style.

A Personage.

Were I asked to name the most remarkable man I had ever met in the world of flowers, I should answer instantly and without reservation, David Fuerstenberg. This answer would not in any way detract from the fame of the many other men of mark in the floral world. It would simply be a tribute of admiration to a rare combination of rare qualities. For a man to turn his hobby into his profession, for a man to risk a fortune, nay, several fortunes, in unknown seas—these things are unusual. For a man to revolutionize the ideas in his newly chosen calling and do it so successfully that the progressive florists

WE can positively assure you
of the Best Value of Every-
thing in season in

CUT FLOWERS

BEAUTIES of a very fine quality. Mostly Specials, not many of the medium grades.

All the **TEA ROSES** worth growing; plenty of them in all grades.

CARNATIONS of the best commercial varieties and a large supply of the **WARD** variety.

CHRYSANTHEMUMS until the end of the season. We have some very fine **CHADWICK**, **BONNAFFON** and **SEIDEWITZ**.

POMPONS in a large assortment of colors and varieties.

An ample supply of **VALLEY**, **GARDENIAS**, **CYPRIPEDIUMS**, and other seasonable flowers.

BOXWOOD

If you have not as yet placed your order, arrange for your supply immediately. You can depend on us for the best Boxwood on the market. Get our price before placing your order.

THE LEO NIESSEN CO.

Wholesale Florists

Branches:

BALTIMORE
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

BERGER BROTHERS

CHRYSANTHEMUMS

Bonnaffon :: Chadwick :: Seidewitz

POMPONS

All the leading varieties

Boxwood, short sprays

1609 Sansom Street

PHILADELPHIA

EDWARD REID

Finest Chrysanthemums, Pompons and Roses

that are grown

ALL THE LEADING VARIETIES

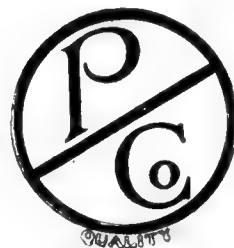
**SNAPDRAGONS, NEW YORK DOUBLE VIOLETS
SWEET PEAS AND VALLEY**

When They're Reid's They're Right

1619-21 Ranstead St., PHILADELPHIA, PA.



POMPONS



The newer and better varieties in all colors: Pinks, Whites, Yellows, Reds, with the different variations,

\$4.00, \$5.00, \$6.00 per doz. bunches

Splendid lot of ROSES coming in, unusually good quality. Especially fine Columbia in fine shape at present, and in quantity with us.

\$8.00, \$12.00, \$15.00, \$20.00, \$25.00 per 100

Business hours: 7 a. m. to 5 p. m.

S. S. PENNOCK COMPANY THE WHOLESALE FLORISTS OF PHILADELPHIA

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies
Send for Price List

NEW YORK 117 W. 28th Street PHILADELPHIA 1608-1620 Ludlow Street BALTIMORE Franklin and St. Paul Sts. WASHINGTON 1216 H St., N. W.

The Philadelphia Growers' Cut Flower Market

EXTRA FINE PREMIER

Choice Chrysanthemums, Pompons, Valley and Easter Lilies

And well-grown Roses of all the best varieties

To the Buyer: We ask a trial order. We can and will please you.
To the Grower: Join us now. Send your own flowers to your own Commission house.

Both phones Bell, Spruce 5298 Keystone, Race 7182

William C. Lynch, Manager.

No. 7 South Mole Street, PHILADELPHIA

CURRENT PRICE LIST

CUT FLOWERS

Subject to change without notice.

| ROSES | SHORT 8-12 ins. | MEDIUM 13-18 ins. | LONG 22-27 ins. |
|---------------------|--------------------|----------------------|--------------------|
| Columbia..... | 10c | 15c | 20c |
| Dunlop..... | 10c | 15c | 20c |
| Ophelia..... | 10c | 15c | 20c |
| Hoosier Beauty..... | 10c | 15c | 20c |
| Pilgrim..... | 8c | 12c | 15c |
| Shawyer..... | 8c | 12c | 15c |
| White Shawyer..... | 8c | 12c | 15c |
| White Killarney.... | 8c | 12c | 15c |

Carnations.....\$3.00 @ \$8.00 per 100
Chrysanthemums.....\$2.50 @ \$3.00 per dozen

Spray Mums and Pompons, all colors,
35c per bunch

| | | | |
|-----------------------|-----|---|---|
| Dried Gypsophila..... | 25c | " | " |
| Sprengerl..... | 50c | " | " |
| Plumosus..... | 60c | " | " |
| Hardy Ferns..... | 25c | " | " |

Miller Floral Co. **UTAH** FARMINGTON,

CHRYSANTHEMUMS, CARNATIONS,
Greens in Variety
and all Seasonable Cut Flowers

WM. J. BAKER

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

all over the country follow his lead—this is most remarkable, indeed.

Quiet in manner, courteous in bearing, broad in ideas, David Fuerstenberg is, alas, never seen in our gatherings. But to those who know him he is an inspiration. I well remember my surprise

All the finest late varieties of Chrysanthemums and Pompons

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

Philadelphia Cut Flower Company

PHONES: Bell, Spruce 803-804 1517 Sansom St., Philadelphia, Pa. Wholesale Florists
Keystone, Race 1112-1118 GEORGE AEUGLE Proprietor

Mention The Review when you write.

Chrysanthemums
Pompons
Roses
Carnations

CHARLES E. MEEHAN

4 South Mole Street

PHILADELPHIA, PA.

ASPARAGUS
Strings and Bunches
ADIANTUM
and all other
GREENS

when, at our first meeting, he pointed out to me in the nicest possible way certain grave errors that I was making, in

common with ninety-nine of my associates, which he believed should be corrected. Better still, he was demonstrat-



RAEDLEIN BASKETS

RAEDLEIN ASSORTMENTS THAT ARE POSITIVE, QUICK SELLERS
TRY ONE, AND WIRE FOR MORE

Raedlein Fall Assortments

Assortment No. I—60 baskets for prepared flowers, also small flowers. If Christmas Red is desired, kindly mention. All 10 to 16 inches over all, no liners..... **\$13.25**

Assortment No. II—50 Tumbler Baskets, 16 to 20 inches over all, all in assorted colors, with tin liners..... **\$17.50**

Assortment No. III—25 Medium Cut Flower Baskets, all in assorted colors, with tin liners, 21 to 28 inches over all.... **\$16.50**

Assortment No. IV—15 Large Cut Flower Baskets, all in assorted colors, with tin liners, 34 to 42 inches over all.... **\$26.50**

Assortment No. V—25 Plant Baskets, all in assorted colors, with tin liners, 6 to 11 inches in diameter..... **\$25.00**

Our New Catalogue Just Off the Press—Send for it.

Raedlein Basket Company

713-717 Milwaukee Ave.,

DESIGNERS AND
MANUFACTURERS

CHICAGO, ILLINOIS

Truthfulness Pays and Quality Counts

Your particular requirements are carefully studied and we cheerfully take suggestions based on actual experience, to make our Ribbons, Chiffons and Novelty line what it is.

Co-operate With Us

M. H. LEVINE CO.

874 Broadway

ELCO BRAND

New York City



ing the soundness of his ideas on his own place.

This happened more than once. Even at our last meeting, a short time ago, he chided me gently but kindly about certain supposedly unprogressive practices in which I was detected.

Mr. Fuerstenberg's courage is simply sublime. He can work out on paper certain ideas which he believes to be mathematically sound. He can then put them into practice at a fabulous cost. Then, while the result is in doubt, he can laugh and joke like a boy without a care in the world.

A great deal has been written and said about the Poehlmanns and the Reinbergs, about the Elliotts and the Montgomerys, about the Piersons and the Tottys, but I honestly believe that, when all is said and done, David Fuerstenberg has made the greatest impress on the history of our time.

P. H. S.

The annual meeting of the Pennsylvania Horticultural Society was held Tuesday, November 15. Thirty-six applicants were elected to membership. The election resulted as follows: President, James Boyd; vice-presidents, C. Hartman Kuhn and C. F. C. Stout. Executive council, for three years: Mrs. William T. Elliott, William S. Ellis, William Kleinheinz, J. Franklin McFadden and S. S. Pennock.

Satisfactory reports were heard from all sources concerning the past annual exhibition held at the Academy of Music.

Many prominent persons expressed themselves by saying it was the most beautiful show this society has ever held

and it was generally conceded that, while the Academy of Music was not

exactly fitted for a horticultural exhibition on account of the limited available

BUY YOUR ROSES DIRECT FROM THE GROWER

Did you ever stop to think that roses bought direct from the grower make but one journey before they reach your customer?

SPECIALISTS GROW THEM

EXPERTS PACK AND GRADE THEM

YOU KNOW WHAT THE RESULTS MUST BE.

Zetlitz
FLOWERS

WE SHIP FROM THE MOST CONVENIENT POINT

ZETLITZ FLORAL PRODUCTS CO.

DAYTON, OHIO

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GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market. Write for samples and prices.

J. LICHTENBERGER,

1560 Ave. A,

NEW YORK CITY

THE LARGEST AND OLDEST FLORISTS' SUPPLY HOUSE IN AMERICA

Christmas Goods

Red Roping, also Green, Yellow, White, Blue and Pink.

Red Ruscus, also Green, Silver and two-color.

Red Statice, also Green, Natural, Gold and Silver.

Red Minerva, also Green, White, Pink.

Red Immortelles, also Blue, White, Pink, Purple, Yellow.

Red Lycopodium, also Green.

Papier Mache Wreath Forms, 4-in., \$1.00; 6-in., \$1.50; 8-in., \$2.25; 10-in., \$3.75; 12-in., \$4.50; 14-in., \$5.00; 16-in., \$7.00 per 100.

Crosses, 22-in., \$25.00; 30-in., \$30.00.

Stars, 5-in., \$1.25; 7-in., \$1.75; 9-in., \$2.50; 12-in., \$3.00.

Write for prices on quantities.

Red Electric Oak, \$1.00 per lb. Bells, miniature, \$2.50, \$3.50, \$5.00 per gross.

Silk Fibre, all colors, 1-in., \$1.50; 2-in., \$3.00; 4-in., \$6.00.

Hudson Fibre, similar to above, 1-in., 90c; 2-in., \$1.50.

Bon Ton or Ribbonzene, \$1.50 per 500 yds.

Red Ribbon, bolt, No. 121, 100 yards, \$2.50.

Red Silk Ribbon, No. 16, \$1.25; No. 22, \$1.65; No. 40, \$1.90.

Artificial Holly, \$2.50, \$3.50, \$5.00.

Poinsettias, midget, \$1.50, \$2.50 per gross.

Poinsettias, \$6.00, \$8.00, \$10.00, \$12.00.

H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

SPECIAL ON Plain Chiffon

Three-stripe edge

4-inch, per yard, 4c

6-inch, per yard, 6c

C.E. CRITCHELL

15 East Third Street, CINCINNATI, OHIO

We need more good flowers of all kinds

**SHIPMENTS, Monday,
Wednesday and Friday**

Weekly returns.

The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ransstead Street, PHILADELPHIA

Something Needed By
Every Florist

APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

Pittsburgh Cut Flower Co.
116 Seventh Street, PITTSBURGH, PA.

YELLOW FLOWER DYE

PRICE, sufficient to make one quart, \$1.00, prepaid.
Six for \$5.00

McClenahan Greenhouses,
Oklahoma City, Okla.

floor space, yet its location is central and the public is accustomed to going there.

Exhibitors expressed themselves as being satisfied with the Academy of Music, provided more floor space could be made available, as the exhibits were too crowded at the last show. Many exhibitors stated that they would be perfectly willing to see the exhibition of 1922 held at the Academy of Music provided the foyer could be used for cut flower exhibits.

At Chester.

The Bickmore Greenhouses, of Wallingford, Pa., had a display of chrysanthemums at the twenty-eighth anniversary of the New Century Club, in Chester, Pa., Tuesday, November 15. The following varieties were displayed: Bonnaffon, white and pink Chieftain, white and yellow Rager, white and yellow Eaton, white and yellow Chadwick, white, pink and yellow Turner, Betsy Ross, Whittier, Richmond, Hamburg Late Pink, Autocrat, Thanksgiving Pink and Intensity. The following were pompons: White and yellow Mensa, Hilda Canning, Golden Climax, Buckingham, Helen Newberry and Zula. An assortment of lilies, Christmas peppers and cherries was also in this display.

Various Notes.

Samuel S. Pennock returned from Chicago and Cleveland November 19.

The Chestnut Hill Horticultural Society will not hold a show this fall.

A prominent grower says that two beds of chrysanthemums yielded him as much money last season as five beds have done this season.

M. L. Ruch, of the M. Rice Co., has gone home to meet Mrs. and Miss Ruch. He has never met his daughter before. She has only just arrived. Her arrival occasioned wonderful stories of youthful precocity, in which J. P. McCarthy excelled.

Alvah R. Jones returned to the city November 16 from a brief vacation.

The Joseph G. Neidinger Co. is working overtime on its orders.

George Aeugle has Mistletoe, pink and white Seidewitz, Dolly Purple, Bonnaffon and Chadwick among the varieties at the Philadelphia Cut Flower Co.

T. W. Templeton, of the Penn Floral Co., Kingston, Pa., was in town recently. Phil.

Osborn Christmas Tree Holder

Sells Easily Wherever People
Use Christmas Trees



*Comes packed
in cartons
all ready for
consumer.*

*Sells at
50c Retail.*

Write for Special Quotations

can make splendid profits from this article—its price and practicality make it irresistible to those desiring the BEST holder for their Christmas Trees.

CHESMORE SEED COMPANY

Wholesale Jobbers of Seeds, Christmas Trees, Florists' Holly,
Holly Wreaths, Smilax, Mistletoe, Evergreen Wreathing, Ground Pine
Write for Price Lists ST. JOSEPH, MISSOURI

Mention The Review when you write.

ELLIOTT & SONS

Retail Dealers in

Decorative Evergreens

Fancy Cut Ferns

Hemlock Sprays...12 inches long, \$2.00 per 1000; 20 inches long, \$3.00 per 1000
Hemlock Tips.....per lb., 2c
Arbor—Green Sprays.....12 inches long, \$2.50 per 1000

Big Rapids, Mich.

Mention The Review when you write.

CASE HOLLY

Good, green and every spray full of berries, in heavy packed cases, 2x2x4 feet, per case, \$3.50, F. O. B.

Cash in Advance.

JACKSON CUT FLOWER CO.,
JACKSON, TENN.

Mention The Review when you write.

Florists' Cards, Envelopes Tags, Labels

PRINTING OF ALL KINDS

Send for Samples.

THE JOHN HENRY CO.,
Lansing, Mich.

Mention The Review when you write.

LYCOPodium, chemically prepared, everlasting.
Cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50
or 100 lb. cases, 23c per lb. Prompt Shipment.

JOHN PERMAN, Catawba, Wis.

SPECIAL NOTICE!

I am still in the market to furnish Holly Wreaths fresh from the trees, with lots of berries, for Christmas.

| Prices | Each | Doz. |
|-------------------------------------|--------|--------|
| Prices, 12-in., Single Wreaths..... | \$0.35 | \$3.50 |
| Prices, 14-in., Single Wreaths..... | .45 | 4.75 |
| Prices, 16-in., Single Wreaths..... | .55 | 5.75 |
| Prices, 18-in., Single Wreaths..... | .65 | 7.00 |

For double wreaths add 20 per cent to each price. Do not forget to get your order in early.

G. L. SWATY
MENA, ARK.

Mention The Review when you write.

NEW CROP OF

Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season.
Write for prices.

P. S. PULOS & BRO.
80 New St. NEWARK, N. J.

Mention The Review when you write.

"Nothing can improve on nature."

1886-1921

TIME TO GET BUSY HOLLY

You will want some of all of our goods sure, so write or wire your orders early. Special quotations on large quantities.

SOUTHERN WILD SMILAX

There is no other decorative evergreen to compare with the Wild Smilax that we pick fresh from the woods. If you have already used our Smilax, you are familiar with its beauty. If not, a trial order will convince you of its exquisite loveliness. Our facilities and equipment are unlimited and we absolutely guarantee satisfaction. In ordering, please specify case number.

| | |
|--|--------|
| No. 1, weight 15 lbs., covers 100 sq. ft. of wall space..... | \$1.00 |
| No. 2, weight 20 lbs., covers 200 sq. ft. of wall space..... | 1.50 |
| No. 3, weight 25 lbs., covers 300 sq. ft. of wall space..... | 1.75 |
| No. 4, weight 35 lbs., covers 400 sq. ft. of wall space..... | 2.00 |
| No. 5, weight 40 lbs., covers 500 sq. ft. of wall space..... | 2.25 |
| No. 6, weight 50 lbs., covers 600 sq. ft. of wall space..... | 2.50 |

GEO. W. CALDWELL
The Woodsman

The man who gave you the Wild Smilax

SPECIAL CHRISTMAS OFFER FOR EARLY ORDERS

| | |
|--------------------------------------|----------------|
| 1 case No. 6 Wild Smilax | \$ 2.50 |
| 1 case No. 6 Magnolia Foliage | 2.50 |
| 1 case Holly | 2.25 |
| 100 Sabal Palm Leaves..... | 2.50 |
| 25 Long Needle Pines, assorted..... | 2.50 |
| 1 bag Fadeless Green Sheet Moss..... | 3.00 |
| | \$15.25 |

For \$10.00, cash with order, on all orders mailed prior to December 18.

MAGNOLIA FOLIAGE

For Wreath Making

2x2x4-ft. case, 75 lbs., new leaves.....\$5.00 per case

MAGNOLIA LEAVES

Beautiful evergreen, dark glossy foliage, brown underneath, packed in same size cases as Southern Wild Smilax; 100 to 600 sprays, respectively; prices same as Wild Smilax.

CHAMAEROPS PALM LEAVES

\$2.00 per 100.....\$15.00 per 1000

SABAL PALM LEAVES

Same price as Chamaerops

SOUTHERN GRAY MOSS

Per 25-lb. bag\$2.50

GREEN SHEET MOSS

Natural, extra fine quality, large stock, per bag of 100 square feet\$1.75

PERPETUATED SHEET MOSS

Extra fine quality, large stock, per bag.....\$3.50

CUT CHAMAEROPS PALM CROWNS

Being the native Palm plant with the roots only removed. Can be shipped by freight in large quantities. They vary in size from 3 ft. high, 6 to 8 leaves, to our immense specimens 7 to 16 ft. high, 15 to 25 leaves, as large as 2 ft. across. In decorations placed in tubs or jardinières, they cannot be told from a living plant.

| | Each | Per doz. | Per 100 |
|-----------------|--------|----------|---------|
| 3 to 4-ft. | \$0.30 | \$3.50 | \$25.00 |
| 5 to 6-ft. | .50 | 5.00 | 50.00 |

Extra large specimens, \$2.50 to \$5.00 each. Weight of one dozen, assorted sizes, packed ready for shipment, 40 lbs.

LONG NEEDLE PINES

A most excellent and attractive feature in decorations. Each pine is carefully selected and our method of packing insures their delivery to you in perfect condition. Pines will last indefinitely, being very hardy, and will stand any amount of rough handling and yet retain their color and freshness. Packed in barrels for freight shipment, in burlaps for express shipment.

PRICES

| | Each | Per doz. | Per 100 |
|--------------------------------|--------|----------|---------|
| 2-ft. | \$0.20 | \$2.00 | \$15.00 |
| 3-ft. | .25 | 2.50 | 20.00 |
| 4-ft. | .30 | 3.00 | 30.00 |
| Assorted sizes, 2 to 4-ft..... | | 2.50 | 25.00 |

Extra large sizes, 5 to 6-ft., \$1.50 each; \$10.00 per doz.

Our Holly is freshly packed from the woods.

It is far superior to the ordinary commission house "junk."

PRICE

Standard 2x2x4-ft. cases (60 lbs., gross).....\$2.25

Holly must be shipped by express.

Ask for "Suggestions in Evergreens." It's a beautiful little booklet that we want you to have. Ask for your copy today.

At the right is a photographic reproduction of our Standard Smilax shipping cases, Nos. 1 to 6, inclusive.

Our greens are shipped in light, strongly manufactured paper-lined veneered shipping cases, and great care is exercised in our packing department to insure the stock reaching our customers in absolutely first-class condition, fresh, crisp and clean. Practically all of our evergreens are shipped by express. Our express rates, however, are 25 per cent less than regular merchandise rates.

TERMS

Where customers are unknown to us and not rated in the mercantile books, we ask for satisfactory references or cash with order. We guarantee safe and timely delivery of all express shipments, but consider our responsibility at an end for all freight shipments when receipt is taken from the railroads. Telegraphic orders are shipped on the day of their receipt, but we urge that all orders be sent in as early as possible, and, in all cases, please be particular to tell us the day you want the goods to arrive. We are familiar with all the express schedules and can gauge the time to ship so that you will surely receive the goods on time, and at the same time we shall be sure they arrive fresh.

CALDWELL THE WOODSMAN CO.
EVERGREEN, ALA.

ESTABLISHED OVER A QUARTER OF A CENTURY



BOSTON.

The Market.

Just before Thanksgiving a decided improvement took place in prices of some flowers, and a somewhat better clearance of others. The cut flower trade here, owing to the commencement of retail selling from 9 to 5 daily in the wholesale markets, is in a decidedly confused condition. Local retailers continue to buy, but some are also purchasing flowers in New York as a slap at the local growers. Present indications are that the retailers will endeavor to reach some basis of agreement with the growers in order to end existing conditions, which are bound to hurt their business.

Chrysanthemums still arrive in unwieldy numbers and prices on these did not advance much for Thanksgiving. November 21 \$4 per dozen was as much as fancy blooms were commanding. There was a fairly good call for crimson flowers for the Harvard-Yale football game, November 19, more, however, coming in than could be sold. Bonnaillon remains the leader among mums. Large quantities of singles and pompons continue to arrive and these are selling somewhat better.

Roses show a considerable advance on last week's quotations, with short-stemmed stock bringing from \$6 upward. The best Premier, Columbia, etc., realize \$25 to \$30, but some fancy Hadley bring as much as \$75. Carnations are gradually stiffening a little. Crimson flowers made \$10 for the football game, but other colors lag at from \$3 to \$7, with scarlet, crimson, yellow and Laddie bringing the best prices.

Callas are coming in small lots, but there are no lilies, which is well, as no one wants them at present.

Violets November 18 and 19 made \$2 to \$2.50, but are having trouble in keeping up these prices in Thanksgiving week. There are some snapdragons, but they are mainly short-stemmed. Small lots of yellow marguerites and a few cosmos and indoor asters are still seen.

There is a fair supply of Cattleya labiata, also some hybrids. These are realizing better prices. Cypripedium insignis is now available in fair numbers. Bouvardia Humboldtii is just about equal to the demand, and the same holds true of gardenias and lily of the valley.

A good assortment of plants was offered for Thanksgiving. Cyclamens are unusually fine; so are begonias, which are now mainly Melior. Cleveland cherries are abundant, well fruited and ripened. There are some fine bushy chrysanthemums, also Erica melanthera and E. King Edward VII. Poinsettias have also made their appearance, while palms, ferns, crotons, dracaenas, made-up dishes of ferns and foliage plants and fern dishes are abundant and good. The weather for several days has been damp, foggy and mild, ideal for moving plants around with little or no covering.

Club Meeting.

There was a large attendance November 15 at the Gardeners' and Florists' Club, nearly 150 members being present. Attractions were nominations of officers and several short talks on orchids.

The exhibit table was unusually well filled with fine material. Specimen blooms of Chrysanthemum Mrs. Firestone and splendid Cleveland cherries from Walter H. Golby were awarded honorable mention. Bush plants of Chrysanthemums Garza, Yellow Garza,

Holly, Holly Wreaths and Boxwood Sprays

Boxwood Sprays, clean and no surplus wood, packed in burlap, 25 pounds or more, 18c per pound.

Case Holly, good, green and every spray full of berries, in heavy packed cases, 2x2x4 feet, per case, \$7.50.

Holly Wreaths, about 14 inches in diameter, made from selected green holly, with four large clusters of natural Holly berries in each, packed 13 dozen to the case, \$2.00 per dozen.

Same quality wreaths, with artificial berries, case lots, \$1.80 per dozen. Plain, without berries, case lots, \$1.20 per dozen. Cash, f. o. b. here.

H. AUSTIN, -:- Felton, Del.

Mention The Review when you write.

Let us Book your order for Fancy Berried Xmas

HOLLY

Bulk Lycopodium

Fancy Delaware Holly Wreaths

Red Ruscus

Red Frieze

Poinsettias

to be shipped when wanted. Write for prices.

St. Louis Seed Co., 411 Washington Avenue St. Louis, Mo.



Record of 2 Yds. per Minute

GET READY Festoon Winding Machines Improved

6th year on the market. Two types. Makes all kinds of Festooning. Type No. 1 will wrap on any size wire or twine for its center. Type No. 2 does equally as good work as type No. 1. We furnish machines ready for work. Three days' trial allowed. Money refunded if machine is not what you want. Prices: Type No. 1, \$12.00; Type No. 2, \$6.00. TRY ONE.

One of Many Testimonials

La Porte, Ind., Nov. 15, 1916.
The Souder Mfg. Co., Bridgeton, N. J.
Gentlemen: We got one of your machines early in December of last year, and made on it every kind of wreath and festooning. We found it especially satisfactory in making large holly wreaths on heavy wire. Your machine is all right. We are, Yours very truly,
THE KABER CO.

SOUDER MFG. COMPANY
BRIDGETON, N. J.

Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

KNUD NIELSEN, Evergreen, Ala.

L. B. Brague & Son

Wholesale Dealers in

CUT FERNS

MOSS, EVERGREENS

Established
1867

HINSDALE, MASS.



EXTRA QUALITY—WELL BERRIED

HOLLY - - \$8.00 per case

On advance orders only—send yours today.

A. T. PYFER & CO., 164 NO. WABASH AVENUE,
CHICAGO, - - ILLINOIS.

Well Berried HOLLY

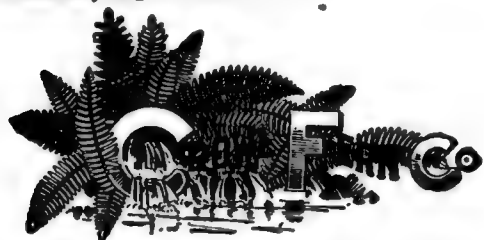
PROMPT SHIPMENT **\$2.00 per case**

Wire, write or phone. **E. A. BEAVEN, EVERGREEN, ALA.**

Extra Long, Fancy and Dagger FERNs

Gathered Fresh Daily from the Woods
**NOTICE—FERNs NOW READY.
WRITE FOR PRICES.**

Laurel Festooning. Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.
Sphagnum Moss, \$5.00 per large bale.
Ground Pine, 12c per lb.
Branch Laurel, large bundles, 50c.
Hemlock, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.
Post Office and L. D. Phone Address
MILLINGTON, MASS.
Mention The Review when you write.

CUT FERNs

25 Acres True *Asparagus Plumosus Nanus*

Direct from grower to consumer. We especially cater to the RETAIL FLORIST. Delivery in good condition guaranteed either by express or parcel post.

300 Assorted Sprays, \$4.50

F. O. B. here. Send us your orders for regular shipments.

Royal Fern Extension Corporation
ALTAMONTE SPRINGS, FLA.

Mention The Review when you write.

FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam Sprays is now at hand.
We quote these 14-in. to 20-in. at \$5.00 per 1000; 2500 or more at \$4.00 per 1000.
Screened Hardwood Leaf Mold at \$16.50 per ton.
Bank reference, or cash. Prompt shipments.
NORTHERN FERN CO., Schofield, Wis.

KINNEKANICK

The New Decorative Foliage

Far Superior to Boxwood - Lighter in Weight
Better Keeping Qualities

Ideal for decorating :: \$15.00 per 100 lbs.

We want you to try this beautiful foliage. We know if you use it once you will want it again.

Send \$3.00 and we will send sample 20 lbs. postpaid

Rocky Mountain Evergreen Co.
EVERGREEN, COLORADO

TO THE FLORISTS' TRADE

We ship what we advertise and we advertise what we ship. When our customers are pleased that pleases us. Honest, square dealings make lasting friends. We guarantee to please you.
Smilax, clean stock, 50-lb. cases.....\$2.75
Holly, dark green foliage, full of red berries, small branches, 70-lb. cases.....3.00
Long Needle Pines, ready, trimmed stock, 2½ to 4 ft. all.....per doz., \$1.25; per 100, 9.00
Pine Cones, large variety.....per doz., 75c; per 100, 6.00
Gray Moss, 15-lb. bag.....1.75
Mistletoe.....25c per lb.
Cash with orders. Quick Service.

J. A. CURRY & CO.,

DREWRY, ALABAMA

Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.
Evergreen, Ala.

WILD SMILAX

\$3.00 per Case

Wire or Write

C. K. LEE, Castleberry, Ala.

W. H. Lincoln and Graf von Fleming and Cleveland cherries from W. N. Craig received honorable mention.

Carnations Thomas C. Joy and Natalie, from Patten & Co., were each awarded a report of merit. Mr. Patten spoke glowingly of the sterling qualities of both varieties. Seedling chrysanthemums from A. E. T. Rogers received a vote of thanks. Mr. Rogers also had a superb vase of *Calanthe Veitchii*, awarded a cultural report of merit. Duncan Finlayson showed *Calanthes Orpetiana*, *McWilliamsii* and *Veitchii*; they were awarded honorable mention. Albert C. Burrage had fine cut orchids, including *Cattleya labiata*, *Vanda cœrulea*, *Phalænopsis Aphrodite*, *Cattleya Dowiana* and *Cypripedium Leeanum* varieties.

L. D. Towle received a report of merit for a splendid form of *Læiocattleya Soulangé*. He also showed a splendid plant of *Calanthe Sandhurstiana*. James Methven received honorable mention for fine Cleveland cherries and James Donald a vote of thanks for *Chrysanthemum* Mrs. E. D. Godfrey. E. B. Dane had a grand specimen of *Cypripedium Maudiae*, which received a cultural report of merit. He received a similar award for that fine *cypripedium*, *Leeanum* Richard Ledoux. He also showed *Odontoglossum grande*.

Six new members were elected. The death of James Nicol, for many years a member of the club, was reported and P. M. Miller, William Patterson and George M. Anderson were appointed a committee on resolutions. A. K. Rogers announced that the great numbers of corn borers found everywhere on late sweet corn were not the dreaded European corn borer, but the corn ear worm, which worked from the tops of the cobs downward, whereas the European borer worked from the stems upward.

W. N. Craig presented resolutions commending President Harding for calling a conference for the limitation of armaments and it was voted unanimously to endorse this and forward letters to all the American delegates at the conference.

Nominations of officers for 1922 were made as follows: President, William H. Judd; vice-president, Harold A. Ryan; secretary, W. N. Craig; treasurer, James Methven; executive committee (for five vacancies), George W. Butterworth, George W. Hamer, A. K. Rogers, Duncan Finlayson, Harold Graham, Donald Sutherland, John L. Russell, P. W. Burke, E. T. Denham, Donald McKenzie, Edward F. Norberg, Gustave Thommen, Walter H. Golby.

It was orchid night and excellent practical talks were given on "Calanthes" by George Lydiard, on "Cattleyas" by George W. Butterworth, "Phalænopsis" by George I'Anson, and "Cypripediums" by Donald McKenzie. Each of the speakers was asked many questions and the interest in orchids was evidently quite keen.

Among those present from a distance were John Coombs, Hartford, Conn.; W. D. Howard, Milford, Mass.; Harold J. Patten, Tewksbury, and Ralph W. Curtis, of Cornell University, Ithaca, N. Y. The next meeting will be held December 20, when officers will be elected.

Massachusetts Horticultural Society.

The annual meeting of the Massachusetts Horticultural Society occurred November 17 at Horticultural hall. The following officers for 1922 were duly



SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

A. J. AMUNDSON CO.,

CITY POINT, WIS.

Mention The Review when you write.

Direct from the Mountains of North Carolina

Galax, Ferns and Leucothoe

OF FINEST QUALITY



Green and Bronze Galax, \$1.25 per 1000; \$8.50 per case of 10,000.

Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green and Bronze Leucothoe, 10 to 12 inches, \$2.00 per 1000.

Green and Bronze Leucothoe, 14 to 17 inches, \$3.50 per 1000.

Green and Bronze Leucothoe, 18 inches and up, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet 5c per lb.

Ground Pine, 15c per lb. Laurel Tips, 5c per lb.



If you want fresh stock, direct from the pickers, it will pay you to send your orders to

J. H. Von Canon, Banners Elk, N. C.

Wire us Elk Park, N. C.

Mention The Review when you write.

Boxwood Sprays

It is time for you to consider the placing of your order for Boxwood. We will accept your order at a special price if placed immediately.

It is carefully selected stock, mostly short sprays. The large or small leaf variety.

We can also furnish you some fine LYCOPODIUM.

LET US HAVE YOUR INQUIRIES

THE LEO NIESSEN CO., 1201 Race St., Philadelphia, Pa.

NEW CROP
FANCY FERNS
FIRST-CLASS STOCK—WRITE FOR PRICES
TEAHAN FERN CO.,
694-696 River St., TROY, N. Y.
Phone Troy 1706-W.



GALAX

Fresh crop, gathered and cased by people with years of experience, large size.

\$6.50 per case of 10,000
Terms, cash with order.

H. B. Burleson & Co., Newland, N. C.



When You Think of Greens Think of Woodruff

Let us book that order for your
XMAS Supply of LAUREL and LAUREL FESTOONING

Laurel Tips, best select, fresh cut; short, 6 to 10 in.; long, 12 to 18 in.

Per bag of 50 lbs. \$3.00

Lots of 300 lbs. or more Per 100, 5.00

Laurel Festooning, "Best Made."

Lots 50 to 300 yds. Per yd., 7c

Lots 500 or more yds. Per yd., 6c

Small lots on short notice. Give us two to three days' time on large quantity.

Green Galax, per case of 10,000, as to size of leaves \$7.50 and \$9.00

Booking orders for the NATURAL.

BRONZE GALAX, shipment now.

Prepared Bronze Galax Per case, \$12.50

Leucothoe Sprays Per 1000, \$2.50 to \$3.50

Dagger Ferns Case of 5000, \$8.00

Prepared Oak Sprays, Eagle Brand, Natural Preserved, fireproof, select stock, popular colors, per lb., 25c.

Short Oak for making Wreaths, Garlands, etc.

Carton of 5 lbs., \$2.00 Carton of 25 lbs., \$9.00

100-lb. box, \$30.00

Southern Wild Smilax, f. o. b. Alabama shipping point Per case, \$3.50

Magnolia, Magnolia Wreaths, Oak Wreaths, Green Sheet Moss, Pine Cones, Boxwood, etc. Ask for illustrated folder.



W. M. Woodruff's Son Co., Lowgap, N. C.

WILD SMILAX IS READY

Per case, \$7.50. Write, wire or phone. Prompt shipment.

E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.

HAMILTON BROS.

Offer Laurel and Princess Pine

Wreaths and Roping

For the Holiday Decorations at the following prices:

Laurel Wreaths

on 12-inch rings, each 20c

on 14-inch rings, each 30c

on 16-inch rings, each 40c

Laurel Roping, light, the yd. 6c

Laurel Roping, medium, the yd., 7c

Princess Pine Wreaths, 12-inch, 25c

Princess Pine Wreaths, 14-inch, 35c

Princess Pine Roping, the yd. 10c

P. O. Millington, Franklin Co., Mass.

WILD SMILAX

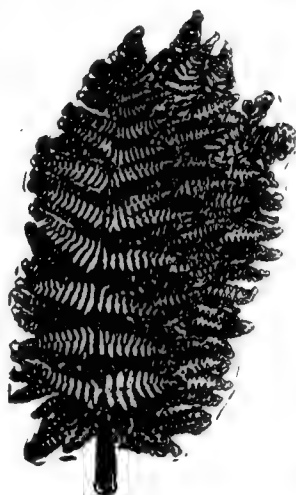
FRESH FROM THE WOODS

50-lb. cases, \$3.00

Write, wire or phone.

KNUD NIELSEN,

EVERGREEN, ALA.



FANCY FERNS

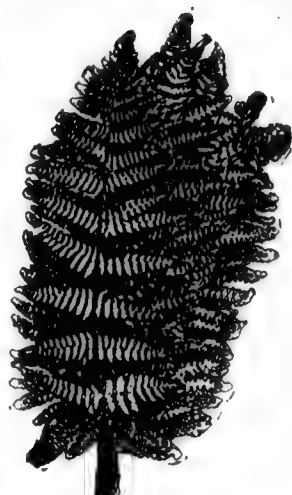
Finest Stock in the country

\$3.00 per 1000

\$3.00 per 1000

Subject to Change Without Notice.

| | |
|---|--------------------------------|
| Wild Smilax, 50-lb. case..... | \$ 7.50 |
| Green Leucothoe, 100..... | \$1.50; 1000..... 10.00 |
| Magnolia Leaves, green and bronze, per carton..... | 1.50 |
| 10 cartons..... | 14.00 |
| Galax Leaves, green, per case of 10,000..... | 15.00 |
| GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag..... | 2.00 |
| Sphagnum Moss, per bale..... | 1.50 |



FULL SUPPLY CUT FLOWERS AT ALL TIMES.

MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.

WILD SMILAX

Prompt shipment—**\$3.00 per case**
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

elected. President, Albert C. Burrage; vice-president (for two years), Charles S. Sargent; trustees for three years, Miss Marian R. Case, Henry H. Richardson, Richard M. Saltonstall, George C. Thurlow; trustee for two years, John S. Ames; trustee for one year, James Methven; nominating committee, Robert Cameron, William N. Craig, Nathaniel T. Kidder, Arthur T. Lyman and Loren D. Towle.

The various amendments to the by-laws, while they did not meet with unanimous approval, received in every case more than the necessary two-thirds majority.

Various Notes.

November 19 gave us a maximum shade temperature of 73 degrees, the highest record on this date in the annals of the weather bureau. We have had of late some much-needed rains.

John L. Russell is feeling extremely happy these days. It is a 7½-pound boy this time, born November 18.

Richard Calvert, superintendent of the Douglas estate, Brookline, leaves in a few days to assume charge of the extensive Aldred estate, Glen Cove, L. I. Mr. Calvert has lived here for ten years and has been a regular attendant at all club meetings.

There will be short talks on winter-blooming begonias, cyclamens and other Christmas plants by several experts at the next Gardeners' and Florists' Club meeting, December 20.

The writer had the pleasure of looking over the greenhouse range of the R. & J. Farquhar Co., Dedham, last week. One of the big houses is almost entirely devoted to ferns, mostly nephrolepis. Varieties grown are Bostoniensis, Macawii, Whitmanii, Teddy, Jr., and Verona. These were all in fine shape, as were palms and other decorative plants. Geraniums, which are planted out in

(Continued on page 108)



NOTICE TO FLORISTS

In this Cold Storage Plant 84x98 ft., built by ROBERT GROVES, Inc., for proper handling of

FANCY FERNS

is stored the largest stock any one dealer has in the U. S. Write for price.

ROBERT GROVES, Inc., 127 Commercial St., Adams, Mass.

Mention The Review when you write.



GALAX

As good as they grow and handled right. Green and Bronze: case of 10,000, \$6.50.

Cash with order. Prompt shipment and satisfaction guaranteed every time.

Finest Green Leucothoe, long. \$3.50; medium, \$2.50 per 1000.

GREEN GOODS SUPPLY SHOP, Newland, N. C.

Mention The Review when you write.

Southern Wild Smilax

\$2.50 per 50-lb. case.

Prompt attention. Fresh vines.
Good weight.

F. & S. LEE - Marion, Ala.

PRINCESS PINE and LAUREL WREATHS

10, 12 and 16-inch, \$2.50, \$3.00 and \$4.50 per doz.
Laurel and Princess Pine Roping, 10c per yd.
Hemlock and Laurel Tips, 7c per lb.
Partridge Berries, bunch of 50 berries, 10c.

Cash with orders.

Order now for Christmas.

WILBUR, The Florist, Lake Pleasant, Mass.

Ferns

Galax

Moss

HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

| | |
|--------------------------------|---------------------------|
| Asparagus Plumosus Sprays..... | per bunch, 35c-50c |
| Smilax..... | per dozen strings..\$4.00 |
| Adiantum..... | per 100..... 1.50 |

| | |
|---|--------|
| NEW FANCY FERNS | |
| Per 1000..... | \$3.00 |
| GREEN LEUCOTHOE | |
| Per 100..... | \$0.75 |
| Per 1000..... | 6.00 |
| BRONZE AND GREEN GALAX LEAVES | |
| Per 1000, \$1.50; case of 10,000, \$12.50 | |

| | |
|----------------------|---------|
| BOXWOOD | |
| Per lb..... | \$ 0.30 |
| Per 50-lb. sack..... | 12.50 |

CHIFFON--All Colors
4-in., yd., 4c; 6-in., yd., 6c

| | |
|-------------------------------------|---------|
| SPHAGNUM MOSS | |
| Select quality, large size bale.... | \$1.75 |
| 5 bale lots, or more, at..... | 1.60 |
| 10 bale lots, or more, at..... | 1.50 |
| GREEN SHEET MOSS | |
| Per bundle..... | \$ 1.50 |
| Per 10 bundles..... | 14.00 |

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves\$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER
AND HANDLER OF

CUT FLOWERS

IN THE
CINCINNATI MARKET

C. E. CRITCHELL,

Wholesale Commission Florist,
15 East Third Street,

Cincinnati, Ohio

Mention The Review when you write

Ferns, Wild Smilax, Leucothoe, Galax

| | |
|--|---------------------------------------|
| Boxwood Sprays..... | 30c per lb.; 50-lb. sacks, \$12.50 |
| Fancy Ferns..... | \$3.00 per 1000 |
| Green Galax..... | \$1.50 per 1000; \$12.50 per 10,000 |
| Sphagnum Moss..... | \$1.50 per bale; \$13.00 per 10 bales |
| Green Sheet Moss..... | \$1.50 per bale; \$14.00 per 10 bales |
| Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50 | |
| Red Magnolia..... | \$1.75 per carton |

CHIFFON

| | |
|-------------|----|
| 4-inch..... | 4c |
| 6-inch..... | 6c |

All Kinds of Wirework and Decorations Carried in Stock

THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

BOXWOOD - LAUREL - MOSS

Boxwood, tree and hedge varieties, 20c per lb.;
1000 lb. lot, 18c per lb.
Laurel Branches, 2x2x4 ft. case, \$3 25 case.
Laurel Stems, large bag.....\$1.25
Green Sheet Moss.....\$1.75 bag.

W. Z. PURNELL, SNOW HILL, MD.

NEW CROP—Green and Bronze Galax, Dagger and Fancy Ferns, Leucothoe

Green and Bronze Galax, by mail, postpaid per 1000, \$1.50
(If west of Mississippi river, add 50c for each 1000.)
Green and Bronze Galax, less than half case lots, 1000, \$1.25
Green and Bronze Galax, half case lots, 5000, - - - 5.00
Green and Bronze Galax, case lots, 10,000, - - - 9.00
Green and Bronze Galax, 10 case lots and up, per case, \$8.00
Dagger and Fancy Ferns, per case, 5000, - - - 7.50
Leucothoe, short, medium and long, \$2.00, \$3.50, \$5.00 1000
Southern Wild Smilax, full 50-lb. cases, per case, - \$3.50

Terms, Cash.

Best Service.

Best Quality.

ELK GALAX & FERN CO.,

JOHNSON CITY, TENN.

HOLLY - SMILAX Prepared Magnolia

Price and Quality Guaranteed

DECORATIVE GREENS COMPANY
KINSTON, ALA.

TONS of Select Virginia Boxwood

50 lbs. at \$12.50. Order Early.

COONTIE FRONDS, \$3.00 per 100

ASPARAGUS PLUMOSUS, 25c and 30c per Bunch

E. G. GILLET, Wholesale Commission Florist
131 E. 3d St.,

CINCINNATI, O.

What Are You Paying For Wire Designs?

Buy Direct From The Manufacturer And Save The Difference.

| RINGS | |
|-------------------------|--------|
| For Holly wreaths. | |
| 10 inches, per 100..... | \$1.25 |
| 12 inches, per 100..... | 1.50 |
| 14 inches, per 100..... | 1.75 |
| 16 inches, per 100..... | 2.50 |
| EASELS | |
| 18 inches..... | \$0.10 |
| 21 inches..... | .12 |
| 24 inches..... | .14 |
| 27 inches..... | .18 |
| 30 inches..... | .20 |
| 36 inches..... | .25 |
| 42 inches..... | .35 |
| 48 inches..... | .40 |

| WREATHS | |
|----------------|--------|
| 8 inches..... | \$0.06 |
| 10 inches..... | .07 |
| 12 inches..... | .08 |
| 14 inches..... | .10 |
| 16 inches..... | .13 |
| 18 inches..... | .17 |
| 20 inches..... | .20 |
| 22 inches..... | .22 |
| 24 inches..... | .25 |
| 26 inches..... | .30 |
| 28 inches..... | .35 |
| 30 inches..... | .40 |
| 36 inches..... | .60 |

| PILLOWS | |
|-------------------------|--------|
| Flat Top Folding Stand. | |
| 10 inches..... | \$0.10 |
| 12 inches..... | .12 |
| 14 inches..... | .14 |
| 16 inches..... | .16 |
| 18 inches..... | .19 |
| 20 inches..... | .22 |
| 22 inches..... | .25 |
| 24 inches..... | .30 |
| 30 inches..... | .55 |
| 36 inches..... | .75 |

We make no charge for packing.

BALL & BETZ,

16 E. 3rd. St.

Cincinnati, Ohio

Richmond, Ind.—The Joseph H. Hill Co. is completing a propagating house 35x200 feet, of Lord & Burnham construction.

Waterbury, Conn.—W. A. Weeks suffered a shock recently and has been in a serious condition at his home, at 157 Field street.

Benson, Minn.—The Theo. Hansen Co. is planning to install a cut flower, plant and shrubbery department in its store in the spring.



Wanted and For Sale Department

Advertisements under this head, set without display, **15 cents per line**. In sending remittance count six words to the line.

Display advertisements in this department **\$2.00** net, for one inch space.

When answers are to be sent in our care, add **10 cents** for forwarding.

CASH WITH ORDER from those who do not do other advertising.



SITUATION WANTED—General pot plant grower; single; experienced. Address M. Mahler, 1112 Thomas St., Oak Park, Ill.

SITUATION WANTED—Experienced, elderly grower, propagator; no night firing or designing. Wm. Kirkham, 22 S. Clark St., Chicago.

SITUATION WANTED—By young florist; 5 years' experience; willing to work up; references. Address 4017, 42nd Ave., So., Minneapolis, Minn.

SITUATION WANTED—By grower and good propagator; fourteen years' experience here and in Europe; married; 32 years old; state wages. The Parkview Florist, 318 Broad St., Johnstown, Pa.

SITUATION WANTED—Have had 5 years' experience managing retail flower stores; am married; age 29; want position where best efforts are appreciated and made worth while. Address No. 517, care Florists' Review, Chicago.

SITUATION WANTED—As foreman or manager; expert plantsman and grower and propagator of greenhouse and nursery stock open for engagement; highest credentials. Address No. 490, care Florists' Review, Chicago.

SITUATION WANTED—By experienced grower of roses, carnations and all general stock; not afraid of work; have best of references; Virginia preferred. Address 1692 J, care of Mrs. David Beattie, 104 North Lombardy St., Richmond, Va.

SITUATION WANTED—At once, by a thoroughly experienced man and 2 sons; doing landscape work, propagating, or grading and nursery work, evergreens and shrubbery; good references; south preferred; state wages and all particulars in first letter. Address No. 508, care Florists' Review, Chicago.

HELP WANTED—Experienced man as active partner with \$1,000.00 cash at once. Rosendale Greenhouses, Delanson, N. Y.

HELP WANTED—Bright, experienced young man for retail store; references required. Address No. 493, care Florists' Review, Chicago, Ill.

HELP WANTED—Young man experienced in general store work, waiting on trade, making up, etc.; permanent place to right party. W. H. Culp and Co., Wichita, Kans.

WANTED—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

WANTED—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

WANTED—Refrigerator; second-hand; in good condition; within reasonable shipping distance. Maine Seed & Floriculture Co., Rockland, Maine.

FOR SALE—One Kasting soil grinder, \$100.00. Holton & Hunkel Co., Milwaukee, Wis.

FOR SALE—Fifty boxes second-hand, 16x24; double thick, B quality, glass; \$4.00 per box. James Moss, Johnsville, Penn., above Willow Grove.

FOR SALE—2 sets shaker grates for 100 H. P. boiler; 1 set shaker grates for 150 H. P. boiler; good as new; great bargain. Batavia Greenhouse Co., Batavia, Ill.

FOR SALE—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

FOR SALE—One No. 2 Morehead steam trap and one receiving trap in good working order; price for both, \$75.00 F. O. B. Red Oak, Iowa. Red Oak Greenhouse, Red Oak, Iowa.

FOR SALE—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. **New Pipe Tools**—Malleable Hinged Vises; No. 1, capacity, 2½-in., \$3.25; No. 2, capacity 3½-in., \$4.88. **Stocks and Dies**, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.80. **Toledo Stocks and Dies**; No. 1, threads 1 to 2-in., \$14.40. **Pipe Wrenches**; 18-in., grips 2-in., \$2.10; 24-in., grips 2½-in., \$3. **Pipe Cutters**, Saunders' Patterns; No. 1, cuts ¼ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. **Metropolitan Material Co.**, 1299-1323 Flushing Ave., Brooklyn, N. Y.

SITUATION WANTED

By working foreman; 31; single; life experience in propagation and growing of mums, carnations and general line of pot plants; want to make change January or February, before if necessary; give full particulars in first letter. Address No. 514, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE—New glass, 25 boxes 16x18 D. A.; surplus from building, never opened; \$6.00 per box. G. H. Edwards, Lake Forest, Ill.

FOR SALE—Or rent, modern greenhouse 30x100, dwelling house, 3 acres, etc., would build more glass for satisfactory tenant. R. Forrest, 900 Elizabeth St., Denver, Colorado. Phone York 4086.

FOR SALE—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

FOR SALE—Hotbed sash, second-hand, 1½-in. thick, 3-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all repainted and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

SITUATION WANTED

Young man; ambitious; wishes position with Chicago floral establishment; good salesman; also learning landscape drafting in spare time; willing to start at bottom for \$15 per week.

Address No. 512, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

SITUATION WANTED

By decorator and designer who desires to locate in a high-class store where artistic ability counts; capable of handling highest-class trade; open for engagement Dec. 1; references; particulars in first letter.

Address No. 516, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

SITUATION WANTED

A first-class store man open for immediate engagement; life-time experience, Europe and the United States; the highest ability, original, artistic, and commercial knowledge; good manager and salesman to meet the very best trade; I want a permanent position, none but first-class floral establishment, where ability, appearance and reliability are required; request the highest salary; single; age 35 years; now in Pittsburgh. Address No. 519, care Florists' Review, Chicago, Ill.

SITUATION WANTED

As manager or foreman by an experienced grower of proven ability; cut flowers, plants, bulbs, etc.; roses a specialty; good, clean, working character; with a thorough training on large establishment, handling help and growers' problems for best results; Texas or the south preferred.

M. J. CALLAHAN,
1107 Bagby St., Waco, Texas.

SITUATION WANTED

General all-round grower; a hustler; middle age; married; thoroughly reliable; state wages and particulars in first letter.

Address No. 510, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

A first-class grower of general greenhouse stock; capable of taking charge if necessary; prefer man who can assist in designing; kindly state wages wanted and references in first letter.

Address No. 499, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

A good designer and salesman.

MANGEL, FLORIST

17 E. Monroe St., Chicago, Ill.

HELP WANTED

Experienced grower of pot plants and chrysanthemums; state experience, salary expected and give references.

BAUM'S HOME OF FLOWERS,
Knoxville, Tenn.

HELP WANTED

First-class rose grower; we pay the highest wages of any firm in Chicago district. Apply

BASSETT & WASHBURN,
Hinsdale, Ill.

HELP WANTED

Experienced grower of general line of retail stock; 20,000 sq. ft. glass; permanent position open immediately; give references, and state wages desired in first letter.

THE LUND FLORAL CO.,
Wausau, Wisconsin.

HELP WANTED

Experienced greenhouse and landscape man for private place; must be married man and able to furnish good references.

J. STAACK & SONS,
Moline, Ill.

HELP WANTED

Live agent wanted to sell bulbs on commission basis. Excellent side line for capable man visiting florists.

Address No. 509, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Young lady who can take charge of my flower store; must be a good designer and saleslady and not afraid of work; must have at least an eighth-grade education; \$18.00 per week to start; do not apply unless you are qualified for the job and can come at once; give age, nationality and references in first letter.

MARTIN KEIT,
601 Washington, Bay City, Mich.

FOR SALE

In Florida; florists' store, good-will, stock, fixtures, \$1,000.00 net cash; store lease, \$720.00 year; paying proposition last season; no other florist; splendid opening for general trade; I only handle cut flowers during tourist season; would consider experienced store man in good standing; salary to apply on purchase at end of season.

L. F. DARNELL,
Traveling Rep., F. T. D. Assn.,
22 Orange Ave., Daytona, Fla.

HELP WANTED

Unusual opportunity for an efficient man to handle our shipping and storage department; position open Feb. 1.

PFUND NURSERY CO.,
Elmhurst, Ill.

HELP WANTED

Young woman with experience as saleslady and designer; a very desirable position open to a young woman of ability; give age, enclose references, which will be treated confidentially, and also photo.

Address No. 518, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

First-class designer and decorator; all replies confidential.

HOYT BROS. CO.,
Leading Florists Spokane, Wash.

HELP WANTED

Grower of roses, carnations and bedding stock; man able to produce A-1 quality stock; 35,000 ft. of glass. Address No. 498, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

HELP WANTED

Young man as assistant designer and salesman.

Charleston Cut Flower &
Plant Co., Charleston, W. Va.

HELP WANTED

Capable young woman of good appearance to wait on trade in high-class retail store. Call or address

HENRY WITTBOLD & SON,
75 E. Adams St., Chicago.

FOR SALE

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,
Muncie, Ind.

FOR SALE

Will sell 6500 feet of glass, 1 1/4 acres of ground, modern 7-room house with bath, electric lights; greenhouses in first-class condition; coal in for winter; well stocked; truck and pots; must sell on account of rheumatism.

Address No. 515, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

FOR SALE

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,
Ransomville, N. Y.

FOR SALE

Or lease; having disposed of our city store, and wishing to retire from the florists' business entirely, we will sell or lease our greenhouses at a bargain, and on easy terms; the plant consists of 32,000 feet of glass, besides cold frames, lath houses, water system and twelve lots in the heart of Riverside, and less than two miles from the business center of Ft. Worth, one of the fastest growing cities in the United States; the houses are built to last indefinitely, being constructed entirely of cement, iron, glass and redwood; arrangements could be made with the Baker Floral Company to take the entire output; \$5,000.00 cash will take care of the first payment and balance on long time if necessary; if leased only \$3,000.00 would be required, and a low monthly rental; if interested write or call for further particulars.

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Ft. Worth, Texas.

FOR SALE

Greenhouse property in Collinsville, Ill., near St. Louis, Mo.; 15,000 sq. ft. of glass; one 5-room and one 8-room dwelling; 42 1/2 acres of ground; will sell all or part; in a live town near a large city; good reasons for selling.

AMBROSIUS & HARTMANN,
Collinsville, Ill.

FOR SALE

Greenhouse and nursery business; includes 1/4 acre, 4-room house, garage and greenhouse plant; lease on 3 acres adjoining; only greenhouse in large territory; must sell because of ill health; cash \$2,500, balance terms; value \$5,600.

BOX 695,
Kennewick, Wash.

FOR SALE

Greenhouse property in central Indiana; 10000 ft. of glass, 3 1/4 acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

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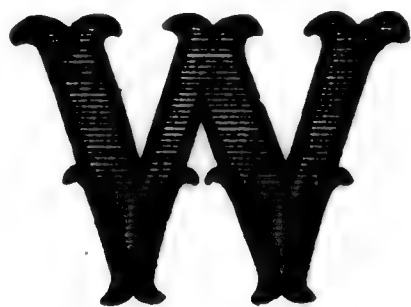
One automatic coal conveyor; used one year; 20 feet long; driven by gasoline engine; price, \$200.00 our plant; this conveyor in excellent condition.

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Des Plaines, Illinois,
Telephone Des Plaines 561.

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Or lease, nursery; 20 acres in the best valley in southern California; new bungalow, garage for 3 cars, new greenhouse, 20 x 50, planted to cuttings and seedlings; 10 acres covered with Skinner irrigation system, 2 acres strawberries, 2 of lettuce and 2 of Cauliflower ready to market at holidays; 50,000 trees and shrubs, mostly evergreens; with all tools and tractors; will sell for about half of cost last spring. WM. H. BENNETT,
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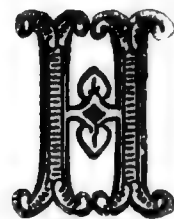
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Mother
Brother

Sister
Husband
Wife

Grandpa
Grandma
Friend

Asleep
Baby
Sleeping

Rest
Our
My

Darling
Dear
Too Soon

Mamma
Comrade
Nephew

At Rest
Cousin
Peace

Niece
Daughter
Aunt

Uncle
Papa
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Manufacturers and Importers of Florists' Supplies

CHRYSANTHEMUM SOCIETY.

Examining Committees' Reports.

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Charles W. Johnson, Sec'y.

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Willis S. Pino, Providence, R. I., finding increasing calls for plants and flowers, is seriously considering the advisability of adding this line to the retail seed branch. The close proximity of the new million-dollar Providence-Biltmore

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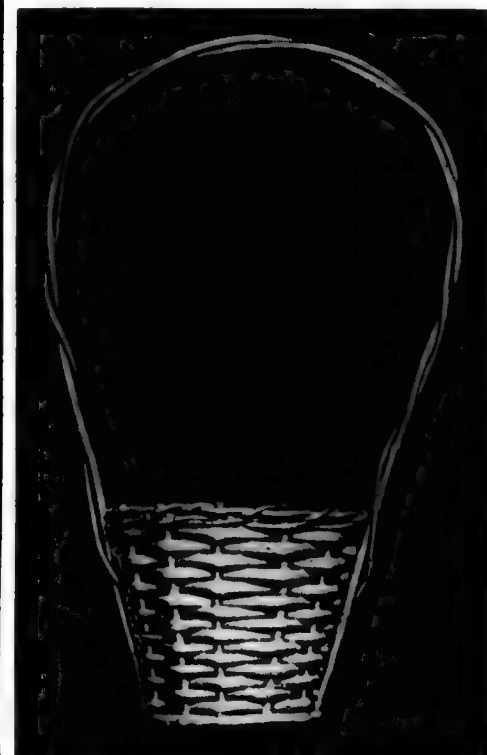
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Best Made Plant Basket

All reed in 2-tone with **TIN LINERS.**

No. 700. 7-in. opening, per doz., \$7.25

No. 800. 8-in. opening, per doz., 9 00

Our Great Leader

No. 310. Cut Flower Baskets, in 2-tone, with liners.

Per doz., \$5.00; 25 for \$10.00;
100 for \$38.00.

This basket has any other basket beat on the market at any price.

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No order too small.

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My

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Mamma
Comrade
Nephew

At Rest
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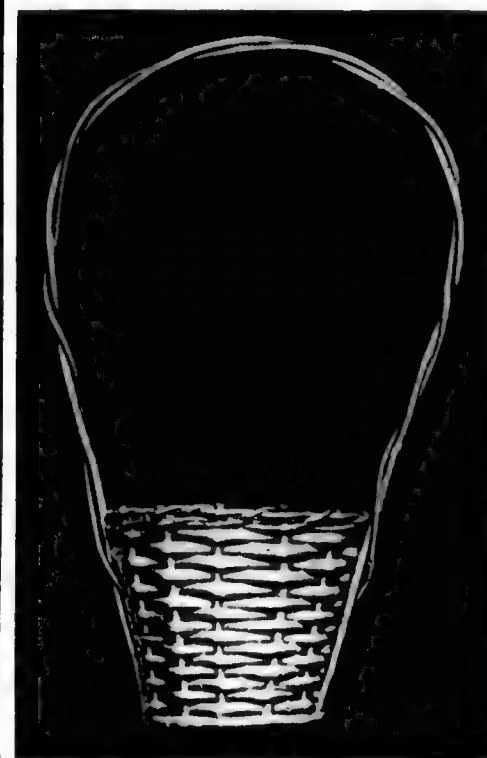
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PRICES AND PROFITS

WHAT INFLUENCES THE PRICE.

Facts Backed by Figures.

The subject I have taken as the basis of this article is so commonly abused and so little understood that the lack of information regarding it is almost incomprehensible.

Whenever two men meet, you will always hear the question or remark: "How are the prices?" I have heard so many discussions about prices that I have come to the conclusion that we should know a little more about them. Those discussions were always about prices that a certain class of our trade should get, being the growers, wholesalers or retailers, without taking into consideration the ease with which price is influenced by circumstances over which we have, as yet, no control.

Factors in the Subject.

There are, in my opinion, two factors which control the prices of our product. To show how lightly the subject of

Paper presented by Joseph Kohout on "The Price and What Influences It," at the meeting of the Commercial Flower Growers of Chicago November 17.

prices is taken generally, let me relate a conversation with three different men of three branches of our trade. Speaking about prices to a grower, I asked him if he could name me two main factors that control the price of his product. "Surely," he said, "the wholesaler and the retailer." Asking the same question of a wholesaler, he named the retailer and the supply. The retailer answered, "The wholesaler and the cost of doing business."

By the foregoing you can form some idea of how widely different are the views which we entertain regarding the most important end of our profession and, in my opinion, how ignorant. I mean to discuss this subject entirely from the growers' standpoint. As I have said before, I consider that there are two main factors controlling our prices; namely, the supply and the demand. The ambition and hope of us all, is to get a fair price at all times as the fruits of our labor. By fair price I mean the price of production together with interest on our investment. I can vividly recollect a conversation I had with a member of our organization about two years ago, when I was presiding officer. Mums had taken a slump

in price and that member upbraided me for not doing something to get better prices. I asked him these questions: "Are there many mums in the market?" His reply was, "Yes." "Are they selling or moving?" He replied, "Neither." How in the world do you expect to get prices up when you, yourself, know there is an oversupply and no demand? I replied, "What have you done to boost the demand and cut down on the supply?" "That is not my part of the work to do; let the wholesaler and the retailer do it," he came back at me. Now, this point of view was general (I say was because there is some improvement to be noticed among our members) with the growers.

Fellow members, we cannot hope to bring the price of flowers to any substantial and fair basis without mastering the aforementioned two factors. There is a division of opinion on this point among the leaders of our trade. It is almost universally admitted that we must work up a better demand for flowers in order to get better prices. But I ask you, is that enough? I have not yet been convinced that the supply has not as much to do with prices as the demand. These two are inseparable dictators of price and nothing more.

Cross Section of Other Trades.

Let us look into another business dealing in perishable commodities closely related to our standard and see what means they are employing to bring a fair profit for their product. We will

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

FOREIGN SECTION

ENGLAND

You can
"Say It with
Flowers" to
anyone in
the British
Isles through
Bees'
Flower
Service



Steamers
arriving at or
leaving any
port can be
served at a
few hours'
notice

Members F. T. D. **Bees Ltd** Members F. T. D.
BOLD STREET, LIVERPOOL

CABLE ME YOUR ORDERS FOR
FRANCE
MARY :: FLORIST
37 Rue Lapeyrouse
PARIS, near the Etoile, FRANCE

CABLE US YOUR ORDERS FOR ENGLAND

With fifteen important shops in good centers, we are the largest florists in England and better equipped than anyone else to carry out cable orders.

DINGLEYS, Ltd
Head Office: Cambridge St., MANCHESTER
LIVERPOOL Branch, 2 Parker St.

SHEFFIELD, ENGLAND. WILLIAM ARTINDALE & SON FLORISTS SEEDSMEN NURSERYMEN

take the milk industry. For years the farmers were selling milk without profit. They were able to do it only because they worked hard and for long hours (fourteen to sixteen a day) and did not charge themselves anything for their time. But gradually, as a younger generation sprang up, they began to realize what their losses were. Milk, being a necessity of life, had a ready market, or, in other words, the demand was there. They did not have to bend their energy in that direction. But even with the demand present, the price they got was not satisfactory. Not until they organized themselves into the Milk Producers' Association and got control of the supply, were they able to get compensation for their work and capital invested.

Now let us look into the fruit growing industry. Fruit is not as perishable as milk or flowers, but, nevertheless, some varieties of fruit are highly perishable. Fruit growers, too, were working from hand to mouth, as the saying goes, until they organized. They had to start by building up the demand, and how successful they have been we all know. But did they stop there? No! They have under good control the supply as well. In the foregoing we see two systems working to achieve the same result; namely, of getting the price that is fair and more uniform. Now let us look into the cost of each of these systems. The milk producers

Bluff, Guff Or Business Building Which?

There is a lot of **bluff** in business.
But there's a lot more of **guff** in advertising.
Guff in advertising gets just about as far as bluff in business.

For example, I might claim in these ads that **no one** has as fine flowers or could make as **quick deliveries**.
And on the strength of the statement, proceed to claim you should send me your F. T. D. business.

Another way would be to chat with you in the ads about some of the things which have successfully business built for us, as well as for others.
If month after month, and year after year, I kept up that same kind of plain common sense chats, you would finally conclude that Stumpp was a staunch business builder instead of a bluff guffer.

After which you would come to the further conclusion that he is the kind of man to send your F. T. D. orders to.
When that time comes, you can depend on it, that the flowers we send and the service we give, will business build **for you**.

New York's Favorite Flower Shop

Stumpp

Fifth Avenue at 58th Street

are charged ten per cent monthly on their gross sales. (One month it was fifty per cent.) The fruit growers' figures I do not know exactly, but it is between five and seven per cent annually. Would the flower growers be willing to assess themselves in like proportions? Gentlemen, if you want to put our industry on a better basis commercially, you and I will be compelled to

do as the fruit growers and milk producers were compelled to do.

Results of Supply and Demand.

In the foregoing arguments, I wished to point out that price is only the result of two factors, supply and demand, dominating the market at a particular time. If the demand exceeds the supply, the price goes up, thus choking off the

Telegraph Delivery Department

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74th YEAR

Boston
1 Park Street and
549 Boylston Street

Thos. F. Gahin
INC.

CHARLES F. BOYLE, President

New York
561 5th Avenue
at 46th Street

BOSTON MASS.



HOUGHTON & GORNEY

UNDER THE PARK ST. CHURCH

CARBONE, 342 Boylston Street,
BOSTON
Member Florists' Telegraph Delivery Ass'n.

Brookline, Mass.
220 Washington Street
F. E. PALMER, Inc.
Established 1886
Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.
Largest Retail Conservatories near the heart of Boston. Deliveries in all suburbs.
HAROLD A. RYAN, Inc.
Opposite Mount Auburn Cemetery

BURLINGTON, VT.
Gove Florist
Member F. T. D.
Orders for Vermont and Northern New York filled to your entire satisfaction at right prices.

CAMBRIDGE, MASS.
ROBBINS BROS. 636 Massachusetts Avenue
Near All Colleges Members F. T. D.

Brookline, Mass.
1314 Beacon St. Alice B. Merrill
Member F. T. D.

Lynn, Mass. MEMBERS F. T. D.
GIBBS BROS., 231-233 Union St.

MELROSE, MASS.
The Casey Florist Co. 93 Maple Street
Nearest Dealer to New England Sanitarium

BROCKTON, MASS.
Belmont Flower Shop MEMBER F. T. D.

"Many a man who is not perfect is a tolerably good fellow and useful in a modest way."—Ed Howe

Penn The Florist

124 Tremont Street
BOSTON, MASS.
P. S.—This doesn't mean postscript. It means Penn Service.

NEWTON ROSE CONSERVATORIES
R. O. BRIDGHAM, PROPRIETOR
329 NEWTONVILLE AVE. NEWTONVILLE, MASS.

NEWTON 60, MASS.
Newton, Newtonville, West Newton, Auburndale, Newton Lower and Upper Falls, Newton Highlands, Newton Center, Waban—all above in City of Newton.
Also delivery in Waltham, Watertown, Needham, Brookline, Cambridge and Allston, Wellesley College, Lasell Seminary and Mt. Ida School.
Member Florists' Telegraph Delivery Association.

Morse & Beals, LOWELL, MASS.
Home of Quality Flowers
Members Florists' Telegraph Delivery Association 8 MERRIMACK SQUARE

War Brothers Boston, Massachusetts
44 TEMPLE PLACE
The Centrally Located Florist Shop
Yours for Reciprocity. We cover all points in New England.
Members Florists' Telegraph Delivery.

BOSTON—BECKER'S
Send us your telegrams. Prompt service IN and ROUNDABOUT BOSTON. Our conservatories are in Cambridge, only 8 minutes from the heart of Boston.
BECKER'S CONSERVATORIES
CAMBRIDGE, MASS.
Members Florists' Telegraph Delivery

Providence, Rhode Island
Johnston Brothers
LEADING FLORISTS
38 DORRANCE STREET
Members Florists' Telegraph Delivery Assn.

demand until it is on a level with the supply. If the supply exceeds the demand, the price goes down, to let the demand catch up with the supply.

In setting a price on our products we must always bear in mind that the aim is to stimulate the largest possible demand and never forget the fact that those engaged in growing flowers must make a profit in order to be able to continue in business.

At times we are accused of forcing the price up too high, but I am sure, if

Worcester's Shop of Quality and Service



Randall's Flower Shop
22 PEARL STREET
WORCESTER, MASS.
Member F. T. D.

Warburton Member F. T. D.
FALL RIVER MASS.
83 N. Main Street
Orders Executed for Southeastern Mass., Newport and Rhode Island Points

PROVIDENCE, R. I.
AND ALL NEW ENGLAND POINTS
T. J. Johnston & Co., 107 Washington St. PROVIDENCE

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Oliver Wendell Holmes says: "Every event that a man would master must be mounted on the run, and no man ever caught the reins of a thought except as it galloped by him."

□ □ □

Your out o'town thoughts are caught and executed the minute they come to us.

Blackstone
Florists
FOURTEENTH & M STREETS
WASHINGTON

BRIDGEPORT?
CONNECTICUT?

Certainly!

John Reck & Son

F. T. D. Member

BIDDEFORD, ME.
NEAR PORTLAND

Strout's

Member F. T. D.

CARNATIONS

PORTLAND, ME.

THE FLOWER SHOP
M. E. McGunigle Cor. Oak and Free Sts.

MALDEN, MASS.

J. WALSH & SON
Members Florists' Telegraph Delivery Association.

that were the case, such a procedure would be condemned by growers as well as by anyone else. But let us look at the facts as they stand and not as some people imagine them to be. By keeping a close watch over everything connected with the growing for a number of years, I have uncovered some startling facts and drawn important conclusions.

Do you know that there are less than

"Say it with Flowers"

Members
of the
F. T. D.



Members
of the
F. T. D.

GUDE BROS.CO.
FLORISTS
1214 F ST.N.W.
WASHINGTON,D.C.

"Say it with Flowers"

WASHINGTON, D. C.

Louise Flower Shop

Connecticut Ave. at N St., N. W.
Miss Louise W. Daugherty, - - Proprietress
Phones—Franklin 3579, 3841, 3842
Member Florists' Telegraph Delivery

HARTFORD
CONNECTICUT

Welch's Flower Shop
197 Trumbull Street
A. W. Welch Mrs. E. M. Welch

BRIDGEPORT, CONN.
James Horan & Son
943 MAIN STREET
Largest Growers in this District
MEMBERS FLORISTS' TELEGRAPH DELIVERY.

BRISTOL, R. I. EST. 1895
SAMUEL KINDER & BRO.

HARTFORD, CONN.

Greenhouses: *Combs* Stores:
Benton St. 741 Main St.
364 Asylum St.
Member F. T. D.
Orders solicited for all parts of Connecticut

Hartford, Conn.

J. ALBERT BRODRIB
Store, 639 Main Street
Deliveries to New Britain, Meriden, Middletown,
Manchester, Rockville, Farmington, Willimantic
Member Florists' Telegraph Delivery Association

Hartford, Conn.

George F. Lane
SUCCESSION TO *Welch*
THE FLORIST
180 Asylum Street
Member F. T. D.

MANCHESTER, N. H.
H. C. STACHE.
L. D. Phone 1261-R.

Telegraph Delivery Department

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H. K. K. Florists
2077 Broadway at 72 St.
Phone Columbus 6883
GREENHOUSES WOODSIDE, L. I.

Member
F. T. D.

WE CARRY THE HIGHEST GRADE OF CUT FLOWERS
SEND US YOUR NEW YORK ORDERS
ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875
C. F. BAKER & SON
UTICA, N. Y.
We Cover Central New York

UTICA, N. Y. Members
F. T. D.
Utica Floral Co.
Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

ROCHESTER, N. Y.

Wilson F. T. D.
THE FLORIST
88 E. MAIN ST. We reach all Western N. Y. Points

JAMESTOWN, N. Y.
LAKEVIEW
ROSE GARDENS

1,500,000 ft. of glass Capable Retail Service
Mayville, N. Y. } INSTANT { Fredonia, N. Y.
Brocton, N. Y. } SERVICE { Chautauque, N. Y.
Randolph, N. Y. } --TO-- { Lakewood, N. Y.
Bemus Point, N. Y. } Cassadaga, N. Y.
Other Principal Western N. Y. towns.

The Rosendale Flower Shop
126 Jay Street
Schenectady, N. Y.
No order too large for us to fill, none too small for consideration.
Member F. T. D.

WETTLIN FLORAL CO.
HORNELL, N. Y.

For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Cansaga, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Dansville, Alfred (Alfred University), Nunda and other Western N. Y. towns.

HORNELL, New York
C. G. JAMES & SON
Prompt Deliveries to Elmira, Corning and Wellsville

OLEAN, N. Y.
Member Florists' Telegraph Delivery
Manuel Oppenheim

ROCHESTER, N. Y. J. B. KELLER SONS
Florists
25 CLINTON AVENUE, N.
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189
Members Florists' Telegraph Delivery

TROY, N. Y. MEMBER
F. T. D.
33 Fourth St. **H. LOUIS MENAND**

Trepel & Bershad
FLORISTS
Livingston and Bond Streets
Bedford and Gates Avenues
BROOKLYN, N. Y.

FLORISTS YOU CAN DEPEND UPON
to Execute Orders Promptly and Correctly
Floral Work of All Kinds, covering
BROOKLYN NEW YORK
LONG ISLAND NEW JERSEY

Established Almost a Quarter of a Century.

BROOKLYN, N. Y.
JAMES WEIR, Inc.
324 Fulton St., cor. Pierrepont
Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

ninety days, out of the 365 in a year, that roses and carnations are selling above the price of production? I mean wholesale prices, of course. If it were not for these ninety days or less there simply would not be any cut flower industry, except retail. Are the higher prices justified? Absolutely, and more. They are necessary during the present chaotic condition of supply and demand. These ninety days or less must make up the deficit accumulated during 275 days, and what a task it is only a grower can appreciate.

Remedies for Trade.

I suppose many of you would like to know what remedy or remedies I would recommend to bring satisfactory results. To increase demand we have one medium, tried and proven efficient in the past, and that is publicity. Let us never diminish that line of work, but rather extend it to larger proportions, locally and nationally. It is really gratifying to see so many flower centers taking up local publicity work and our national publicity coming back this year renewed, and, I hope, stronger than ever in the past.

In the supply line, where we have not done any work at all, it is harder to recommend anything that would bring immediate results. That question lies entirely in the hands of local growers' organizations. It cannot be car-

JOSEPH TREPEL
Member F. T. D.
BROOKLYN'S LARGEST FLORIST
FIFTEEN STORES
MAIN STORE, 334 Lewis Avenue
Phone 1150 Bedford. **BROOKLYN, N. Y.**
Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

WILSON 3 and 5 Greene Ave.
Main Store: Cor. Fulton St.
BROOKLYN
PHONE 6800 PROSPECT **NEW YORK**

YONKERS, N. Y. NEW ROCHELLE, N. Y.
N. Y. FLORAL CO.
Largest Retail Florists in Westchester County
Two Convenient Stores
Member F. T. D.

YONKERS, N. Y. MEMBER
F. T. D.
8 MANOR HOUSE SQ. **R. T. BRODERICK**

MEDINA, N. Y., White Bros.
Members F. T. D. Orders for Western New York handled with promptness.

FLORAL OSWEGO, N. Y.
ART STUDIO E. KENDIG, Prop.
Member F. T. D. At Your Service. Personal Attention

HUGO H. JAHN, 710 Nostrand Ave. BROOKLYN, N. Y.
Tel. 1862 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

Telegraph Delivery Department

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Kottmiller

... FLORIST ...

426 Madison Ave.—and 49th Street

Also Vanderbilt and
Ritz-Carlton Hotels

NEW YORK

Telephone Murray Hl 783

Highest award at the International Flower Show,
April 11, Grand Central Palace.

Location Central.

Personal Attention.

NEW YORK CITY
ADOLPH MEYER

In center of the **BON TON** residential district

1062 Madison Avenue

Near the great Art Museum and Cleopatra's Needle

WE COVER LONG ISLAND
JERSEY and CONNECTICUT

Phones: 2352-7019 Lenox.

David Clarke's Sons

2139-2141 BROADWAY

Tel. 1552, 1553 Columbus

NEW YORK CITY

Out-of-town orders for delivery in New York
carefully and promptly filled at reasonable rates

NEW YORK Telephone
Lenox 3822

HENRY HART, Inc.

1000 MADISON AVENUE

In the heart of most exclusive
residential section

BRONX, New York City

FORDHAM FLORIST

421 E. FORDHAM ROAD

Danker
Albany, N. Y.

Albany, New York

Rosary
FLOWER SHOP

23 STEUBEN
STREET

Best Service.

Send your
orders to us.

Members Florists' Telegraph Delivery Ass'n.

ALBANY, N. Y. THE CAPITAL DISTRICT
and all Eastern New York
WM. GLOECKNER

WE GUARANTEE ABSOLUTE SATISFACTION
Member of Florists' Telegraph Delivery.



Wire F.T.D. ORDERS
for New York

TO

MAX SCHLING INC.

785 FIFTH AVENUE

We deliver orders promptly and efficiently,—and
use tact, taste, and discretion in filling them,
regardless of the size of the order. The SCHLING
standard of quality and service is always maintained.

LONG DISTANCE PHONES — PLAZA 7241, 7242

BUNYARD

413 Madison
Avenue

NEW YORK CITY

Member F. T. D.

SUMMER SEASON, Bellevue Ave.,
NEWPORT, R. I.

SYRACUSE, N. Y.

JOHNSTON'S

SYRACUSE'S FINEST FLOWER SHOP

IMMEDIATE MESSENGER SERVICE

Syracuse and Vicinity

WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.

W. E. Day Co., Onondaga Hotel Bldg.
F. T. D.

ried out nationally on account of so many different conditions existing in the vast number of flower centers. The first step in that direction would be to establish a statistical bureau in every growers' organization, as our president, Mr. Pearson, recommended in his address. Weekly interchange of information about crops, the number of plants planted to every variety of flower among neighboring organizations and all other information that could be worked out and that would tend to diminish our present gluts.

In conclusion, I should like to impress upon your minds and upon every one reading this address, that the measures advocated herein are not meant for any hold-up purposes of maintaining high prices, but rather for maintaining a more uniform supply and demand, thereby insuring better prices; avoiding as much as possible one day of high prices and then ridiculously low ones.

MAN AND SELF-RESPECT.

A short time ago the writer received a book, written by A. E. Lyons, in which the following paragraph appears: "Self-respect is a potent factor in man and business building. The man who possesses it has enlisted on the side of suc-

NEW YORK
WIRE US FOR ALL OCCASIONS
P. OKKERSE & SON
65 FIFTH AVENUE

RAMM'S FLOWER SHOP

In the Heart of New York 412 Madison Avenue

Prompt and Efficient Service

Member F. T. D.

THE BOSTON FLORIST

Personal selection. Satisfaction guaranteed.
In the heart of New York City.
Close to Theaters and Steamships.
Established 1902

135 E. 34th St., NEW YORK

NEW YORK

Orders Sent to **H. H. BURNS** 509 Madison Av.

will receive prompt and careful attention.

LONG ISLAND
BROOKLYN

JERSEY CITY
NEWARK

NEW YORK CITY

THE PARK FLORIST

S. H. CALAMARAS 115 East 34th Street

AT YOUR SERVICE

FLORIST FOR 25 YEARS

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Buffalo NEW YORK

F. T. D. MEMBERS

W. H. Sievers
330 Genesee Street

S. A. Anderson
440 Main Street

Colonial Flower Shop
230 Delaware Avenue

Wm. H. Grever
77 and 79 Allen Street

Kramer the Florist
1291 Jefferson Street

Lehde & Galley
2165 Seneca Street

W. J. Palmer & Son
304 Main Street

Scott the Florist
Main and Balcom Streets

Charles Sandiford
2692 Main Street

Felton's Flower Shop
352 Williams Street

KANSAS CITY... KANSAS

MRS. T. A. MOSELEY
"Service Above Self" 712 Minnesota Ave.
MEMBER F. T. D.

KANSAS CITY, MO.

Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.

O'CONNELL FLOWER SHOP
FOR SERVICE
N. W. COR. INDEPENDENCE AVE. AND OAK.

KANSAS CITY, MO.

MIDLAND FLOWER SHOP
HARRY W. BLAKE 220 East 11th Street

cess. He eliminates the pitfalls, the countless embarrassments and the failures that beset those who lack it. No price is too high to pay for it; no price can compensate for the lack of it. It is the coin current of human life. We can be rich or bankrupt, as we choose."

And you can imagine the work of our national publicity campaign and its moral effect; how sometimes there seems to be a stage of inertia and then one of progress, by a group of men here and there, and how we suddenly realize we are on the job, then off again. The foregoing quotation on self-respect aptly describes the type of florist who is taking part in our national campaign for business building, as well as man building, by contributing his time as well as his portion of the financial support necessary to the continuation of our work.

We are in the throes of a peculiar business year and one of the best panaceas for business cure will be more advertising. The florists throughout the civilized world are to be congratulated on their start and success so far, but now that we have started, we must continue and receive benefits due us, by persevering with our national campaign as well as with our local efforts. Each is dependent upon the other and the vast interchange of telegraphic orders by florists is evidenced by the mutual exchange and its support thereby.

Kindly reread the opening paragraph and note its importance, with the effect of our carrying on our "Say It with Flowers" campaign and the advantages that will accrue to all who participate in its success, both for the contributors and those who are working for its prosperity.

Let us all rise to the occasion at this time, when the fund awaits your pleasure.

What shall it be, success or failure? You can answer.

Henry Penn, Chairman,
National Publicity Campaign.

LAKE GENEVA MUM SHOW.

The Lake Geneva Gardeners' and Foremen's Association held its seventeenth annual chrysanthemum, fruit and vegetable exhibition at Horticultural hall, Lake Geneva, Wis., Novem-

KANSAS CITY F.T.D. MISSOURI

Joseph Austin
3111 Troost Ave.

W. J. Barnes
38th and Euclid

Chandler's
Flowers
4700 Ward Parkway

Muehlebach
Flower Shop
1208 Baltimore

Samuel Murray
1017 Grand Ave.

J. E. Murray
and Co.
217 East 10th St.

A. Newell
11th and McGee

William L. Rock
Flower Co.
1106 Grand Ave.

Alpha Floral Co.
1105 Walnut St.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SEND YOUR ORDER TO

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

SANDERS

623 Clara Avenue
ST. LOUIS

Members of the Florists' Telegraph Delivery Association

ST. LOUIS, MO.

Wire your orders to

MULLANPHY FLORISTS, Inc.
N. W. Cor. 8th and St. Charles Streets
Both Long Distance Phones
Member Florists' Telegraph Delivery Ass'n.

ST. LOUIS

Choice Seasonable Flowers

George Waldbart Floral Co.
Members F. T. D.
Efficient Service—Most Centrally Located
All Orders Carefully Executed 516 N. Grand Ave.

ST. LOUIS, MO.

GRIMM & GORLY

Leading Downtown Florists
Members Florists' Telegraph Delivery

ORDERS FOR

ST. LOUIS, MO.

YOUNG'S 1406 Olive St.

ST. LOUIS, MO.

Wire or phone your orders to OSTERTAG BROS.
The Largest Retail Supply House in the West.
JEFFERSON AND WASHINGTON AVES.
Members F. T. D.

ST. LOUIS, MO.

BENTZEN
FLORAL COMPANY

3118 North Grand Avenue
FACILITIES SECOND TO NONE

ST. LOUIS, MO.

J. M. WALTHER & SONS
FLORISTS 3645 Iowa Avenue

Established 1900
We cater to those who require the best.
Prices reasonable.

Let OPPERMANN serve you in ST. LOUIS

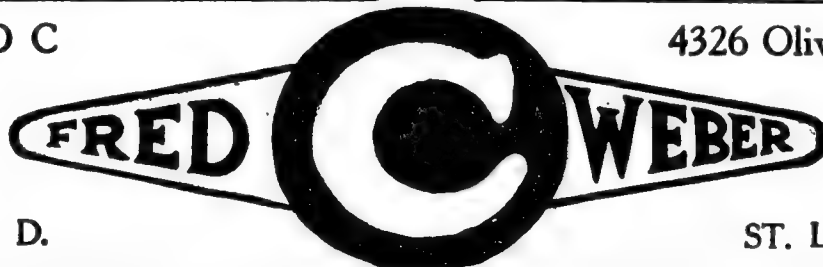
KINGSHIGHWAY, AT SHAW

Excelsior Springs, Mo.

EXCELSIOR GREENHOUSES

RED C

4326 Olive St.



F. T. D.

ST. LOUIS

STUPPY FLORAL CO.

Orders Executed

Missouri, Iowa, Kansas and Nebraska

St. Joseph, Mo.

Members Florists' Telegraph Delivery

ber 11 to 13. Exhibitors of merit were R. Brydon, gardener for J. Borden; Axel Johnson, gardener for F. G. A. Junkin; F. Brady, gardener for A. C. Bartlett; William McKinnon, gardener for A. Leath; F. Lowry, gardener for H. M. Byllesby; C. West, gardener for Mrs. Seymour Morris; E. Bailey, gardener for W. Wrigley; C. Ackerson, gardener for S. B. Chapin, and R. Niles, gardener for T. J. Lefens. The awards were as follows:

Hundred-foot groups of chrysanthemums and foliage plants—Axel Johnson, first; F. Lowry, second; C. West, third.
Group of pompons—F. Brady, first.
Group of singles, 75-foot—F. Brady, first; William McKinnon, second.
Group of anemones—F. Brady, first, receiving a certificate of merit.
Three largest and best white—R. Brydon, first; E. Bailey, second.
Six William Turner—Axel Johnson, first.
Six any other white—E. Bailey, first.
Six dark yellow—E. Bailey, first.
Two light yellow—Axel Johnson, first.
Six pink—R. Brydon, first; E. Bailey, second; C. West, third.
Six crimson—E. Bailey, first.
Six bronze—R. Brydon, first.
Six any other color—E. Bailey, first.
Twelve William Turner—E. Bailey, first.
Twelve light yellow—E. Bailey, first.
Twelve pink—R. Brydon, first; C. West, second.
Eighteen blooms, six varieties, three each—E. Bailey, first.
Ten blooms, ten varieties—R. Brydon, first; E. Bailey, second.
Three vases of pompons—Axel Johnson, first; William McKinnon, second.
Three vases of anemones—Axel Johnson, first.
Three vases of singles—William McKinnon, first; Axel Johnson, second.
One vase of unnamed seedling pompons—C. Elliott, Park Ridge, Ill., first.
One vase of unnamed seedling singles—William McKinnon, first; Axel Johnson, second.
Roses, twelve Ophelia—Axel Johnson, first; R. Brydon, second.
Roses, twelve light pink—R. Brydon, first.
Roses, twelve dark pink—Axel Johnson, first.
Carnations, twelve blooms, mixed varieties—Axel Johnson, first.
Vase of cut flowers other than chrysanthemums—Axel Johnson, first; M. Barrett, second; R. Brydon, third.

In vegetables the outstanding feature was the superb collection containing forty-five varieties staged by R. Brydon, who received first prize. In other classes the winners were Axel Johnson, William McKinnon, R. Niles, C. Ackerson, C. West and M. Barrett.

The fruit classes were well represent-

ST. LOUIS, MO.

FLOWERS DELIVERED IN CITY OR STATE ON SHORT NOTICE

F. H. WEBER

Taylor Avenue and Olive Street
Both Long Distance Phones

Member Florists' Telegraph Delivery Association

SEDALIA, MISSOURI

"You will not stammer if you say it with our flowers"
State Fair Floral Co.
Florists' Telegraph Delivery.

SEDALIA, MO.

and all orders for center of state given personal attention. Members F. T. D.
ARCHIAS FLORAL CO.

Stokes FLORAL SHOP

LEADING FLORIST
307 So. Jeffe son St.
Springfield, Mo.
Member F. T. D.

SPRINGFIELD SEED CO.

SPRINGFIELD, MO.

FLORAL DEPARTMENT OPEN DAY AND NIGHT
Member Florists' Telegraph Delivery Association

WEBB CITY, MO.

J. E. Meinhart, 416 S. Pennsylvania Ave

CHILLICOTHE, MO.

ISHERWOOD GREENHOUSES
WE STRIVE TO PLEASE

COLUMBIA, MO.

COLUMBIA FLORAL CO.

Halfway between St. Louis and Kansas City.

Joplin, Mo. AMERICAN FLORAL SHOP

J. E. MEINHART, Prop., 213 W. 4th St.

Hannibal, Mo., League The Florist

Cut Flowers, Decorative and Bedding Plants.
FLORAL WORK A SPECIALTY.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Kirkwood Floral Co.
DES MOINES

F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

I O W A

STORE AND GREENHOUSES

DAVENPORT

IOWA

BILLS FLORAL CO.

M. A. TIERNEY, Owner Member F. T. D.

COUNCIL BLUFFS, IA. J. F. WILCOX & SONS

750,000 FEET OF GLASS

Orders shipped to any part of Iowa or Nebraska on a moment's notice.

Daily Delivery to Omaha.

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

TAMA, IOWA

LINCOLN GARDENS, Inc.

Competent service to all central Iowa, three railroads, two double-track trunk lines.

Harkett's For { Eastern Iowa
Western Wis.
N. W. Illinois
FLORAL NURSERY Dubuque, Iowa

Council Bluffs, Ia.

FRED R. SHAW

Flower Shop

Member F. T. D. and Kiwanis Florist



DAVENPORT, IOWA

EASTERN IOWA AND WESTERN ILLINOIS

GEO. F. FORBER,

313 Brady Street

Will at all times serve you best.

Member Florists' Telegraph Delivery Association.

Another asset of our own at your service—

ORIGINALITY.

OTTUMWA, IOWA

PHONE 182

C. Kranz
LEADING FLORIST

107 North Market Street

"Say it with Flowers"

**I
O
W
A**

Kemble's Flowers

Marshalltown, Boone, Center-ville, Oskaloosa, Oelwein, Mason City, Chariton, Grinnell and Ottumwa.

SEND YOUR ORDER TO HOUSE NEAREST PLACE OF DELIVERY

OTTUMWA, IOWA
CRILEY'S GREENHOUSES

COUNCIL BLUFFS, IOWA

GARDINER FLORAL CO.

Leading Retail Florist 545 W. BROADWAY

FAIRFIELD, IA. We strive to please our trade

Montgomery Greenhouses

FORT DODGE, IOWA 10 South
11th Street
NORDWALL E. E. NORDWALL
Member F. T. D.

DES MOINES, IA.

GUTHRIE-LORENZ CO.

Cedar Falls, Ia. BANCROFT'S
Beautiful Flowers

55,000 Feet Glass Members F. T. D. Joseph Bancroft & Son

CEDAR RAPIDS, IA.

I. N. KRAMER & SON
Members Florists' Telegraph Delivery.

MONTICELLO, IOWA

C. L. VAN METER

Member F. T. D.

ed by Axel Johnson and C. Ackerson. The judge for the occasion was W. H. Griffiths, of Lake Forest, Ill.

William McKinnon, Sec'y.

HOW THEY GROW.

In a recent issue of her local newspaper mention for rapid business growth was given Mrs. H. L. Obermiller, Jackson, Mo., about half a column being used. Mrs. Obermiller started this business in a small way only a short time ago, but now has a considerable patronage and a greenhouse of 2,000 feet of glass.

At this time chrysanthemums are the chief attraction of the place. Mrs. Obermiller has about 500 or 600 single-stemmed pink, white and yellow chrysanthemums. She grows many potted plants, among which are cyclamens, Persian violets, primroses, begonias, calendulas, poinsettias, Jerusalem cherries, Boston and Whitmanii ferns and a variety of bulbs, including narcissi, tulips and hyacinths.

Mrs. Obermiller is justly proud of her accomplishment and says: "Just two years ago I built a small greenhouse, 18x25 feet, without knowing anything at all about the florists' business. I happened to find a florist who was kind enough to tell me about The Review, which I ordered at once. My house is now 18x75 feet and I owe my success all to The Review."

The Ruby N. Elam Flower Store
Successor to GALLOWAY FLOWER STORE
Russell-Lamson Building
WATERLOO, IOWA

SATISFACTION GUARANTEED
Special attention given out-of-town orders

SIoux CITY, IA.

ART FLOWER SHOP

512 FIFTH STREET

Everything in Cut Flowers, Plants, Funeral Designs, Etc.

Member F. T. D.

SIoux CITY, IOWA Supplies western Iowa, southern Minnesota, all of South Dakota and north-eastern Nebraska.
J. C. RENNISON CO.

SIoux CITY, IOWA

Members of F. T. D. **ROCKLIN & LEHMAN**

NEW HAMPTON, IA.

S. L. DEAL

Wholesale and Retail Florist.

SPENCER, IOWA

WOODCOCK FLORAL CO.

Wholesale and Retail Florists. Member F. T. D.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Red Bank, N. J.
W. W. KENNEDY & SONS
FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS
F. T. D.

41 Broad Street

OKLAHOMA CITY
OKLAHOMA

Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

NEWARK, N. J.
PHILIPS BROS.

938 BROAD STREET
Members F. T. D.

ENID, OKLA.

The Hub of the Middle Southwest
10 Railroads for quick delivery
ENID FLORAL CO., Leading Florists
Authorized Member F. T. D. for Enid

PHOENIX, ARIZONA
Donofrio Floral Co.

CHAS. E. MORTON, Mgr.
Wire your orders to us for delivery in
Arizona and New Mexico.

McALESTER
OKLAHOMA
WM. WEAVER
MEMBER F. T. D.

ATLANTIC CITY, N. J.
CRANE & HILL, Inc.
Formerly Egg Harbor Flower Shop
1311 Pacific Ave. Members F. T. D.

ROSWELL, N. MEX.
Member
F. T. D. **ALAMEDA GREENHOUSES**
Headquarters for Flowers New Mexico and Texas

SELL FLOWERS TO HUSBANDS.

Overcome Old Thoughts.

A comic artist had a picture on the funny page the other day of interest to florists. Here is the dialogue that went with it:

"Barney, look at the beautiful flowers some one sent me. Aren't they gorgeous? Who do you suppose was so thoughtful?"
"Take a squint at the card, sweet woman."
"From you?!!!! You extravagant thing! Why didn't you give me the money instead? The idea—buying American Beauties!!!"

Then again there was a joke appeared about the same time in another paper:

Husband—"Here, Clara, are some flowers I brought you."
Wife—"Thank you. What you been doing now?"

This humor was accepted by the syndicates which sent it out because it had enough foundation of truth in it to appeal throughout the United States. Lots of men do hesitate about buying flowers for their wives for fear of being thought extravagant or suspected of trying to square themselves or their consciences. They've heard so many jokes on the subject that the feeling sort of becomes ingrained.

Jokes like this hurt an industry. They do not halt men who have been buying flowers for their wives, but they do prevent the expansion of business—expansion in a direction which ought to provide the dealer with a steady market. Other industries have had similar handicaps to their progress. The plumbers, for instance, felt so keenly the jokes about the plumbers' bills that they started a crusade against it through trade papers and organizations. But it survives and probably will until a new idea has taken the place of the one that the plumber grows rich from exorbitant

TUCSON— ALL SOUTHERN
ARIZONA,
NEW MEXICO and SONORA, MEXICO.
Langers Seed & Floral Co.,
Formerly
Tucson Seed & Floral Co., Tucson, Arizona

A Card This Size

Costs only \$1.25 per Week
on Yearly Order

It would keep your name and your specialty before the whole trade.
A half-inch card costs only 62½¢ per week on yearly order.

TULSA, OKLAHOMA
Boston's Flower Store. O. O. Boston
Member Florists' Telegraph Delivery.

OKMULGEE, OKLA.
GEO. W. MARSHALL
210 W. Main St. MEMBER
F. T. D.

Hornaday Greenhouse, LAWTON, OKLA.
can fill your orders for Walter, Temple, Burk-
burnett, Altus, Snyder, Grandfield, Apache,
Anadarko and Fort Sill.

CHICKASHA, OKLA.
Mrs. Stella Johnston Member F. T. D.

TUCSON, ARIZ. 7 East
Congress Street
BURNS' FLOWER SHOP

PRESCOTT, ARIZ.
Send your ACKER'S FLOWER SHOP
orders to

DOUGLAS, ARIZ. FOR ALL POINTS
IN ARIZONA
GATLIFF FLOWER GARDEN
Successor to TRAVIS FLOWER SHOP
Indian Blankets, Dolls and Moccasins.

PATERSON PASSAIC New Jersey
EDWARD SCEERY
Member Florists' Telegraph Delivery Assn.

All Middle State and Seashore
NEW JERSEY POINTS
and Northeastern Pennsylvania towns
are best reached from
TRENTON
MARTIN C. RIBSAM, Florist
Member F. T. D. Broad and Front Sts.

Summit, HARRY O. MAY
PROPRIETOR
New Jersey The Rose Shop

MONTCLAIR, N. J.
MASSMANN
Member Florists' Telegraph Delivery.

HOBOKEN, N. J.
J. GRULICH & SONS
Members F. T. D. 616 Washington Street

Telegraph Delivery Department

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PITTSBURGH

—AND VICINITY—

F. T. D.
Service

**A. W. Smith
Flower Stores Company**

Keenan Building, PITTSBURGH, PA.

PITTSBURGH, PA.

Alpha Floral Company

6022
PENN
AVE.

Designs
and Decorations

THINK! Everything in Flowers
GRAKELOW'S

Member Florists' Telegraph
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

PITTSBURGH, PA.

DAVE HILL & CO.

Fifth Ave. and Wood St.

OPEN SUNDAY

QUICK SERVICE

PHILADELPHIA

VICTOR I. RIDENOUR

(Florist of the Better Kind)

Ridge Ave. and Dauphin St.

J. J. Habermehl's Sons

The finest floral arrangements, flowers and plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

Pittsburgh, Pa.

MRS. E. A. WILLIAMS

621 PENN AVENUE

Member F. T. D.

PHILADELPHIA

Charles Henry Fox

I will never send you an order less than \$5.00.

Member F. T. D.

PHILADELPHIA

Germantown and Chestnut Hill

Orders carefully filled in first-class style and on time.

WILLIAM BERGER'S SONS

5522 Germantown Ave., Philadelphia, Pa.

PITTSBURGH

*E.C. Ludwig
Floral Co.*

**E. C. LUDWIG
FLORAL CO.**

710 E. Diamond Street

Members F. T. D.

Philadelphia

AND SUBURBAN ORDERS EXECUTED
WITH GOOD TASTE AND PROMPTNESS

Joseph Josephs

1722 COLUMBIA AVENUE

ORDERS FOR
PHILADELPHIA

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by railroad service and can make quick delivery.

CHARLES F. KRUEGER CO.

Reading Terminal Flower Shop, Philadelphia

Pittsburgh, Pa.

RANDOLPH & McCLEMENTS

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

Corry, Pennsylvania

GOULD & COMPANY, Florists

Prompt and Careful Service Members F. T. D.

TARENTUM, PA.

QUALITY AND SERVICE || TARENTUM
No matter how small the order FLORAL CO.

EAST PITTSBURGH, PA.

**FREDERICK
FLOWER SHOP**

Braddock and all Turtle
Creek Valley Points

THE ALPHA FLORIST

The oldest estab-
lishment in town

Special attention to all orders, large or small

P. R. R. Station, UNIONTOWN, PA.

Germantown and Chestnut Hill

ORDERS Carefully executed with
taste and promptness.

FRANK R. HASTINGS

8 West Cheltenham Ave., GERMANTOWN

PHILADELPHIA, PA.

ORDERS FOR
PHILADELPHIA

Carefully and Promptly Executed
with Good Flowers and Good Taste by

M. J. Callahan, 8924 Market St.,
PHILADELPHIA

SCRANTON, PA.

A. L. BESANCON & CO.

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON
LIFE BLDG.

BOTH PHONES

You can depend on us. Order your flowers on any occasion for delivery in Scranton and vicinity

SCHULTHEIS, Florist

317 Church Street
DUNMORE, PA.

612 Linden Street
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

Wilkes-Barre, Pa.

Member **Ira G. Marvin,** 23 So. Franklin St
F. T. D. 53 No. Main St

CHESTER, PA.

B. S. ITALIA, Modern Flower Shop

921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS and CUT FLOWERS OF ALL KINDS. No order too large for us to fill, none too small for consideration. Particular attention given to mail and phone orders.

OUR MOTTO: Courtesy and Service.

SCRANTON, PA.

Wire your orders to **G. R. CLARK,** 124 Washington Avenue

Est. 42 years. Everything in Flowers and Seeds. Seven railroads give quick connections to all parts in eastern Pennsylvania, southern New York, western New Jersey. Telephone connections everywhere; through delivery cars, no disappointments.

charges. Much of the sting is being taken away by the advertising of progressive plumbers, who explain their business to the public.

Get 'Em Used to It.

Florists could sell more flowers if wives made it plain that such gifts would be appreciated. Even though there is a good business from thoughtful husbands, this field has been barely scratched. There are many women, whose husbands are constantly spending money for things less beneficial than flowers, who will confess that they

Telegraph Delivery Department

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SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.
TELEGRAPH ORDERS A SPECIALTY.



HANOVER, PA.

CREMER, Florist
EVERYTHING IN CUT FLOWERS
We serve all points in Southeastern Pennsylvania.
Special Delivery Service to Gettysburg, Pa.
MEMBER F. T. D.

Austin, Texas

HILLYER'S
MEMBER F. T. D.



Williamsport, Pa.

W. J. EVENDEN'S SONS
THE LEADING FLORISTS
Members Telegraph Delivery Association

GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS
AND THE OIL FIELDS
Phone, wire or write Brownwood Floral Co.
BROWNWOOD, TEXAS
We are prepared to fill your orders
Members F. T. D.

J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"
11 Morgantown Street
FRESH HOME-GROWN CUT FLOWERS
AND PLANTS at all times

FLAGG FLORAL COMPANY
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays
Stores and Greenhouses, 326 West 10th Street, DALLAS, TEXAS

HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.

SHERMAN, TEXAS

H. O. HANNAH & SON
Service up-to-date. Northern Texas-Southern Oklahoma

WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

AMARILLO, TEXAS
West Texas Western Oklahoma Eastern New Mexico
CUNNINGHAM FLOWER SHOP

DALLAS {QUALITY and SERVICE} TEXAS

365,000 Ft. of Glass Lang Floral & Nursery Co.

TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

FT. WORTH, TEXAS

Baker Floral Co. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St.
Where the Flowers Are Ideal. SAN ANTONIO, TEX.
NEAR THE GUNTER HOTEL

WILKINSBURG, PA.

WM. M. TURNER, Florist
809 PENN AVENUE

LEBANON, PA.

Members F. T. D. J. F. VAVROUS SONS
Orders for central Penna. handled with promptness

would regard flowers—except on special occasions—as an extravagance. That's because they never have been asked to stop and think about it. They've been educated to expenditures for candy, ice cream, movies and pleasures of all kinds and take them as a matter of fact.

Here are some of the reasons why countless women haven't made it plain to their husbands that they ought to have more cut flowers:

They have not outgrown the idea of paying for flowers only for funerals, weddings, parties and anniversaries.

Traces of the pioneer days when money was spent only for the bare necessities, when they scrimped and pinched, linger in many families. This does not appear in the purchase of many luxuries, but comes to the surface when they think of the short life of flowers. Hardly a woman but wants the flowers, yet the pioneer ideas of thrift rule, and until she is taught that money for flowers is wisely spent she is going to feel conscience-bound to protest at extravagance, even if only mildly.

Good as Medicine.

Women do not stop to think that they pay willingly for medicine which does

New Kensington, Pa.

McRAE-JENKINSON CO.
Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.

EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

WILLIAMSPORT, PA.

COLLINS-RHOADES CO.
WE GROW FLOWERS THAT PLEASE—THEY LAST

WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.
Established 10 years Guaranteed Service

WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

LANCASTER, PA.

B. F. BARR & CO., Leading Florists

Telegraph Delivery Department

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Nashville, **THREE STORES**
Chattanooga
and Atlanta

Member
Florists'
Telegraph
Delivery



Two Stores
Members
F. T. D.

Chattanooga, Tenn.
THE
Haeger Floral Co.
Central Market House 700 Market St.

Geny Bros. **LEADING FLORISTS**
Members Florists' Telegraph Delivery
212 Fifth Avenue North.
NASHVILLE, TENN.

"WE NEVER SLEEP"
Idlewild Greenhouses **Memphis, Tenn.**
89 South Main Street
"Up-to-the-minute" Service and Execution
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to
THE FLOWER SHOP
81 Union Avenue
MEMPHIS, TENNESSEE

Memphis, Tenn.
JOHNSON'S GREENHOUSES
161 MADISON AVE.
Established 1888
Member Florists' Telegraph Delivery Ass'n

KNOXVILLE, TENN.
BAUM'S
HOME OF FLOWERS, Inc.
Member Florists' Telegraph Delivery.
Personal attention given to orders for **KNOXVILLE**
and **EAST TENNESSEE**.

Knoxville, Tenn.
CROUCH, Florist
Member Florists' Telegraph Delivery
LARGEST AMOUNT OF GLASS DEVOTED
TO CUT FLOWERS IN THE SOUTH

ATLANTA, GA.

Stalling's
FLOWER SHOP

41 Peachtree Street
Quality and Service



Savannah, Ga.
JOHN WOLF

The Largest Grower
of Cut Flowers in the South

S A V A N N A H
A. C. Oelschig & Sons
FLORISTS
and for all South Georgia
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

ATLANTA, GA.
Lawrence Floral Co. Supply Flowers for all Occasions in Georgia

ALBANY, GA. Member F. T. D.
Jack Smith Greenhouse Co., Florist

not last. They really pay for the beneficial effects. It was never impressed upon them that flowers are, in a great many cases, as beneficial as medicine. If a wise modern doctor had prescribed flowers for them and explained the value of flowers, they would see that the florist had a regular place in the family budget. This doctor would explain in brief like this:

"You are worrying about something. Chronic worry and nervousness affect

ATLANTA, GA.

Wire Your Orders
To



WEST VIRGINIA
WESTERN MARYLAND
The H. Weber & Sons Co.
Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.
Commissions Promptly Executed.
QUALITY EXCELLENCE ABILITY
Members Florists' Telegraph Delivery Association.

J. W. Dudley Sons Co.
PARKERSBURG, W. VA.
CLARKSBURG, W. VA.
MARIETTA, OHIO.
Orders Carefully Executed.

CLARKSBURG, W. VA.

Order your flowers on any occasion
for delivery in this section from the
leading Florists in the State.

HAYMAN GREENHOUSE CO.
CLARKSBURG, W. VA.

Bluefield, West Virginia
THE FLOWER SHOP
Successor to Alexander Cut Flower & Plant Co.
Member F. T. D.

CHARLESTON, W. Va.
Look at your map. We cover many towns.
WINTER FLORAL CO.

ORDERS FOR **CHARLESTON, W. Va.**
are given prompt and careful attention by the
Charleston Cut Flower and Plant Co.

BLUEFIELD, W. VA.
FALLON, Florist

HUNTINGTON, W. VA.
ARCHER'S FLOWER SHOP
Everything in Flowers. Member F. T. D.

Huntington, W. Va. Member F. T. D.
McClure-Coffman Successors to J. W. Dudley Sons Co.

CHARLESTON, W. VA.
Capital City Floral Co., Successor to ALEXANDER'S
FOR ALL SOUTHERN WEST VIRGINIA

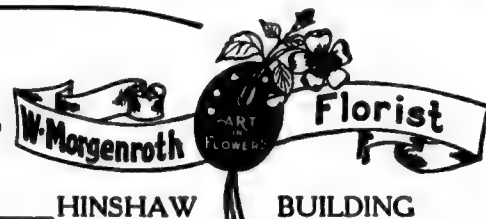
WHEELING, W. Va.
Also for Bellaire and Martins Ferry **F. C. SEIBERT**

Telegraph Delivery Department

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WINSTON-SALEM, N. C.

AT YOUR SERVICE - Member F. T. D.



Asheville, N. C.

MIDDLEMOUNT GARDENS
MEMBER F. T. D.

Brownhurst
"WHERE FLOWERS GROW"
ASHEVILLE, N. C.

Charlotte, N. C. AND VICINITY
Scholtz, THE FLORIST INC.
Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C. AND VICINITY
THE FLOWER SHOP
203 N. TRYON STREET
Member F. T. D.

SPARTANBURG
AND ALL SOUTH CAROLINA
CHARLES A. MOSS
Member Florists' Telegraph Delivery Ass'n

WILSON, N. C.
Member F. T. D. **STARR, The Florist**

DURHAM, N. C.
J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

DURHAM, N. C.
Durham Floral Co. **HIBBERD**
Proprietor

GREENSBORO, N. C.
VAN LINDLEY CO.

HIGH POINT, N. C. MEMBER F. T. D.
FRANK H. FORD, Greenhouses

ORLANDO, FLA.
Violet Dell Florist

GOLDSBORO, N. C.

Gate City to Eastern North Carolina
GOLDSBORO FLORAL CO.
Modern Greenhouses—Retail Store
20 years' experience

CHARLESTON, S. C.

Carolina Floral Store
King and George Sts.
Greenhouses, Saxon, S. C. Member F. T. D.

Charleston, S. C.

Art Floral Co.
219 King Street, near Market

RALEIGH, N. C.
McCarron Floral Co., 12 East Hargett Street

RALEIGH, N. C.
J. J. FALLON CO. LEADING FLORISTS
Member F. T. D.

the organs that should carry the waste from the body. They do not perform their full duty. Therefore poisons or toxins are reabsorbed into the body and the poisoned body makes the nerves that much worse. Then the nerves affect the eliminative organs again—it just keeps going around in a circle. You are in an early stage. Begin by stopping worrying — avoid unpleasant thoughts. Flowers will make you think of their beauty, and their fragrance will soothe your nerves. Get flowers and give in to their appeal to you. You'll get better rapidly."

In such case flowers would soon be graduated into the necessity class—where they belong. They have a decided value as a health factor, aside from their worth as an æsthetic stimulant. Selling flowers to cut doctor bills might seem an absurd keynote for an advertising campaign. But ask any competent nerve specialist and he will agree that flowers would have their place in relieving a great many not-too-far-gone cases.

If the countless women who do not profit from the regular bestowal of flowers could be made to understand that it is consistent with thrift ideas to have them, they would lose little time in making their attitude plain to their husbands. Then husbands would buy more. Just now it is no easy matter for

Miami's Largest Florist

The Exotic Gardens

801 12th Street

MIAMI, FLA.

Prompt deliveries to all points in Southern Florida
Member F. T. D.

MILLS THE FLORIST, Inc.

36 West Forsyth Street
Jacksonville, Fla.
We reach all FLORIDA AND SOUTH GEORGIA POINTS

MONTGOMERY, ALA.

Alabama's Leading Florists
Rosemont Gardens
Member F. T. D. Correspondence Solicited

Mobile

Member F. T. D.

C. RAVIER & SONS

Ala.

MOBILE, ALA.

Goodbrad Floral Co.
982 DAUPHIN STREET
Member F. T. D.

Mobile, Alabama

Member F. T. D. **The Minge Floral Co.**

Opelika, Ala., One hour from Camp Benning
OPELIKA FLORAL CO.
Member F. T. D.

BIRMINGHAM, ALA.

PARKER'S FLOWER STORE

LAKELAND, FLORIDA

Service in all directions.
WESTMORELAND FLORAL GARDENS.

Telegraph Delivery Department

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MILWAUKEE

Member
F. T. D.

Subliner's
FLORIST

413 Grand Ave.

MILWAUKEE, WIS.

HARRY PERSTEIN

"SOME FLORIST"

471 TWELFTH STREET

MILWAUKEE, WIS.

FOX'S

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

1-3-5 GRAND AVENUE

GIMBELS

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

MILWAUKEE

E. WELKE & CO.
The House of Roses

Member F. T. D. 750-752 Third Street

RACINE, WIS.

THE

610-612 Wisconsin Street **FLOWER SHOP** Member F. T. D.

Racine and Kenosha

Operating large greenhouse in both these Wisconsin cities P. N. Obertin

MANITOWOC, WIS.

THE M. G. MADSON SEED CO.,
North 8th and Commercial Streets.

Watertown, Wis.

404 Main St. **STUFBE FLORAL CO.**

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RENTSCHLER FLORAL CO. MEMBER F. T. D.

GREEN BAY, WIS.

Meier-Schroeder Co. Orders for Cut Flowers and Designs delivered anywhere in Wisconsin and Northern Michigan at right prices.



Member Florists' Telegraph Delivery

MILWAUKEE

F. T. D.

EDLEFSEN-LEIDIGER CO.

419 Milwaukee Street

Milwaukee, Wis.

A. CURRIE & CO.,

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

MILWAUKEE

EXCLUSIVE FLORAL ARRANGEMENTS

BAUMGARTEN, Inc.

Member F. T. D. 93 WISCONSIN ST.

him to stop at the florist's. His sentimental days are supposed to be behind him, and when flowers in a window appeal to him he is half ashamed of his impulse to renew the atmosphere of his courtship days. If it would be an unheard-of act upon his part, he is likely to recall some of the jokes about trying to square himself or to picture an objection, mild or not, that he has been extravagant. So he does not stop to buy.

For a big, stable market for cut flowers, therefore, florists must make women see that money spent with the florist is money spent, not unthrifly, for the physical well-being of herself and the family. Frank H. Anderson.

LEMOINE AND HIS LILACS.

His Work as a Hybridizer.

"Render honor to whom honor is due." If we habitually disobey that injunction, we are unfair—not only unfair to the person who deserves the honor, but still more unfair to ourselves. For if we neglect to pay to another person the honor due him, we cheat ourselves out of the inspiration and ennoblement which we might derive from his example. Indeed, he who refuses to pay any just debt is cheating himself even worse than he is cheating his creditor. Though that statement seems paradoxical, is it not everlastingly true?

With the foregoing bit of moralizing in mind, let us now render to Victor Lemoine, the great French hybridizer, a

La Crosse, Wis.

La Crosse Floral Co.

Oldest F. T. D. Member

We grow all our flowers Guaranteed service

La Crosse, Wis.

Send your order for flowers for delivery in this city and vicinity to

SALZER'S FLORAL GARDENS
QUALITY AND SERVICE ASSURED

SUPERIOR, WIS.

Superior Floral Company

1410 Tower Ave.

FLORISTS

TELEGRAPH ORDERS SOLICITED.

OSHKOSH, WIS.

THE MILES COMPANY

GROWERS

Established 50 years

Member F. T. D.

For WISCONSIN Delivery of
"HOME-GROWN FLOWERS"

GET IN TOUCH WITH

J. E. MATTHEWSON

SHEBOYGAN, WIS.

Member Florists' Telegraph Delivery Ass'n.

Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D.

Texas Bldg., E. Capitol St.

CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

TUPELO, MISS.

Member F. T. D. At Your Service **TUPELO FLORAL CO.**

MISSISSIPPI

STEMME & SONS :: HATTIESBURG

GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager.

701 Percy Street

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Lexington, Ky.

JOHN A. KELLER CO.

INCORPORATED

Main Street, Opposite Phoenix Hotel

Service for all

Central and Eastern Kentucky

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

Jacob Schulz Co.
INCORPORATED
550 FOURTH AVENUE - LOUISVILLE
Members F. T. D. Association.

LEXINGTON, KY.

HONAKER, The Florist

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

Richmond, Va.

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

LOUISVILLE KENTUCKY

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

William Walker Co.

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

RICHMOND, VIRGINIA

Mosmiller
FLORIST
115 E. Main St.
Member Florists' Telegraph Delivery Association

Louisville, Ky.

MARRET & MILLER

Est. 1878.

Members F. T. D.

814-822 Cherokee Road

LOUISVILLE, KY.

E. G. REIMERS & SON CO.,
800 Baxter Avenue.

Established 1880

Incorporated 1912

ROANOKE, VA.

FALLON, Florist

Member Florists' Telegraph Delivery Ass'n

Fulton, Kentucky

Service Prompt and Efficient Choice Flowers
Wire or Phone your orders to
RUCKER'S FLOWER SHOP
452 LAKE STREET

Louisville, Ky.

HENRY FUCHS

670 SOUTH FOURTH STREET

Member F. T. D.

Portsmouth, Va.

Cotton The Florist, 333 High St.

PETERSBURG, VA.

MRS. ROBT. B. STILES, Florist
Phone 910 1202 W. Washington St.

LYNCHBURG, Va.

J. J. FALLON CO. PROMPT SERVICE
Member F. T. D.

LYNCHBURG, Va.

MISS McCARRON Member Florists' Telegraph Delivery

STAUNTON, VA.

Central Ave. and **JOHN FALLON**
Lewis St.

NORFOLK, VIRGINIA

GEORGE, Inc.

Member Florists' Telegraph Delivery Association.

Covington, Ky. Member F. T. D.

ROBERT D. RUTTLE
THE MADISON AVENUE FLORIST

Charlottesville, Va.

LANKFORD'S Orders solicited for University of Va.

part of the honor that is due him—only a part just now, for we must pay such a debt in installments, continuing to pay as long as we live.

We are really compelled to grant him a certain amount of honor, in a semi-conscious and perfunctory way, for it would be difficult to conduct business successfully without handling the products of Lemoine's skill. Imagine—if you can, for it is almost unimaginable—imagine a present-day nursery or general florist's store deprived entirely of the results of Lemoine's work! Then go on and imagine how such an unfortunate nursery or store would prosper in competition with up-to-date establishments!

Was He the Chief of Hybridizers?

A large proportion of the noted hybridizers have confined their efforts to one or two genera or classes of plants, but it has been estimated that Victor Lemoine gave his attention to a score or more of different lines and accomplished enough in each one of these lines to make any one man great. If that is correct and if you will multiply the average greatness by twenty, crediting Lemoine with the result of the multiplication, you may then agree with the frequently expressed opinion that he was the greatest of hybridizers.

Among the more common of the groups of plants with which Lemoine's

Owensboro, Ky.

Members F. T. D.

NANZ FLORAL CO.

RICHMOND, KY.

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points. Member F. T. D.

AUGUSTA, KY.

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

Paducah, Ky. LEADING FLORIST

JOHN VAN A. ET

50,000 Feet of Glass and Retail Store

Telegraph Delivery Department

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DETROIT MICHIGAN

Orders given best of care by these five

F. T. D. Members

J. Breitmeyer's Sons
1314 Broadway

Fetter's Flowers
39 Adams Avenue E.

Scribner Floral Co.
2740 East Fort St.

G. H. Taepke Co.
WALTER G. TAEPKE,
2730 Elmwood Ave.

The L. Bemb Floral Co.
ALBERT POCHOLON, 815 Bates Street

Yours For More Co-operation

DETROIT, MICH.

Peter F. Reuss & Co.
Shop 22 Broadway Market Bldg.

JACKSON, MICH.
The oldest and only F. T. D. store in the heart of the city.

J. B. BLESSING

Grand Rapids, Mich. Member F. T. D.

Cut Flowers, Floral Designs and Potted Plants

H. W. ALLERSMA

HILLSDALE, MICH.

Southern Michigan Points

O. A. STOLL F. T. D. Member

Kalamazoo, Michigan

G. VAN BOCHOVE & BRO.
F. T. D. Orders Satisfactorily Filled.

YPSILANTI, MICH.

DAVIS & KISHLER,
At your service. 102 Michigan Ave.

LANSING, MICHIGAN

J. A. BISSINGER MEMBER F. T. D.
SINCE 1894, LANSING'S LEADING FLORIST.

CHICAGO DETROIT

Central Floral Co.
"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED
OPEN EVENINGS AND SUNDAYS
Members F. T. D.

DETROIT, MICH.
HOLZNAGLE'S
(45,000 feet of glass)
12132 Woodward Ave., HIGHLAND PARK
Members F. T. D.

JACKSON, MICH.
1043-1047 W. Ganson St.
A. W. FURNIVAL & SON
Your orders will receive our prompt and careful attention, upon short notice.

THREE RIVERS, MICH.
City Floral Co., Reed & Wallace

name is associated—to mention some of them at random—are astilbes, deutzias, begonias, dahlias, geraniums, peonies, delphiniums, pyrethrums, pentstemons, gladioli, heucheras, phloxes, chrysanthemums, spiraeas, honeysuckles, hydrangeas, weigelas, and—last but most important of all—lilacs.

A brief sketch of Lemoine's work with lilacs may serve as well as anything to give an idea of his motives and his methods. And here, again, is a chance for a little profitable moralizing. Some people never accomplish anything worth while because they are always waiting for a convenient time and the convenient time never comes. Convenient times are about as scarce as the proverbial hen's teeth. But Lemoine did not wait.

Obstacles Become Opportunities.

He began his experiments with lilacs in his famous little nursery at Nancy during the Franco-German war, in 1870-71, when the city was occupied by the enemy. His new undertaking was intended chiefly as a means of diverting his mind from the distresses of the time. That course of action seems a good deal like converting obstacles into opportunities.

Another difficulty was his defective eyesight and the smallness and intricacy of his materials. His primary aim was to produce a race of choice double lilacs by crossing the best available double form—if anything so bad can be called best—with the excellent single varieties. The primitive, inferior, undeveloped double lilacs, now practically extinct, which Lemoine was forced to use as the seed-bearer, was listed in some of the contemporary plant cata-

MICHIGAN
ORDERS WILL BE CAREFULLY CARED FOR BY
HENRY SMITH FLORAL CO.
INCORPORATED
GRAND RAPIDS
WHOLESALE AND RETAIL FLORIST
Member F. T. D.
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

FLINT, MICH. *Hasselbring* FLORIST
MEMBER F. T. D.

VAN AKEN BROS. & SONS
LEADING FLORISTS
COLDWATER, MICH.
ELKHART, IND.
COVER MICHIGAN and INDIANA POINTS
Orders promptly and carefully taken care of
Members F. T. D.

IONIA, MICHIGAN
CENTRAL MICHIGAN PIKE
FLOWER, VEGETABLE and FRUIT FARM
Leading Florist for Ionia and Montcalm Counties
Greenhouses 1 Mile East of City
Flower Shop, 204 West Main Street
MEMBER F. T. D. BYRON L. SMITH

STURGIS, Mich. *Veget's Flowers* Coldwater, Mich.
Member F. T. D. All So. Mich. points

J. B. GOETZ SONS
SAGINAW, MICH.
OR ANY CITY IN MICHIGAN

SAGINAW, MICH.
SUNSHINE • GEO. A. WITHERIDGE, Prop.
FLOWERS • 416 West Genesee Avenue

PORT HURON, MICH.
ASMAN, LEADING FLORIST
Prompt Delivery

Ann Arbor, Mich. Member F. T. D.
BLUMAIZE BLOSSOM SHOP

OWOSSO, MICH.
OWOSSO FLORAL CO.
C. Marcus Anderson, Prop. Member F. T. D.

MT. PLEASANT, MICH.
Member F. T. D. **Walter W. Caple**

Battle Creek, Michigan
S. W. COGGAN, Florist, 25 E. Main St.
Member of Florists' Telegraph Delivery

Telegraph Delivery Department

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DECATUR,
ILLINOIS
DAUT BROS.

F. T. D. 120 E. Prairie St.

JOLIET FLORAL CO.
507 E. Jefferson Street JOLIET, ILL.
All points in Will County and Vicinity

CENTRALIA, ILL.
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield, Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.
F. T. D. Member.

QUINCY, ILL.
H. A. GENTEMAN
Member Florists' Telegraph Delivery Association
For Northeastern Missouri and Central-western Illinois.

Quincy, Ill. HECKENKAMP, Member F. T. D.
Quincy's Leading Florist
Western Illinois, Northeastern Missouri and Southeastern Iowa
40,000 feet of glass.

CENTRALIA AND SOUTHERN ILL.
THE WEBSTER GREENHOUSES
Member Florists' Telegraph Delivery

GALESBURG, ILL.
I. L. PILLSBURY—For Central Ill.
Member Florists' Telegraph Delivery Association

GALESBURG, ILL.
H. F. DRURY All orders filled promptly and carefully.

DE KALB, ILL. Northern Illinois Southern Wisconsin
J. L. JOHNSON
Your order will receive our prompt and careful attention

EL PASO, ILL. El Paso Central Illinois—Quick Service Carnation Co. (Inc.)
General Line of Cut Flowers

KRUG FLORAL CO.
ALTON, ILLINOIS Branch Store Granite City, ILL.

PEORIA, ILL. 423 Main St. Member F. T. D.
LARGE GREENHOUSES CHAS. LOVERIDGE

SPRINGFIELD, ILL. 217 South Fifth Street
Good Service Backed by Large Greenhouses
A. C. Brown
MEMBER F. T. D.

SPRINGFIELD, ILL.
Hembreiker & Cole, Springfield's largest retail florists
Members Florists' Telegraph Delivery Association

BRINKERHOFF GREENHOUSES
SPRINGFIELD and CENTRAL ILLINOIS
Member Florists' Telegraph Delivery Association
Best and Prompt Service Always

JACKSONVILLE, ILL.
JOS. HEINL & SONS
Largest Growers in Central Illinois.

DIXON, ILL., and NORTHERN ILL.
We can and will be glad to serve you
Member F. T. D. **Dixon Floral Co.**

U. J. VIRGIN
838 Canal St., NEW ORLEANS, LA.

BATON ROUGE, LA.
THE ROSELAND FLORIST
MEMBER F. T. D.

logues as *Syringa vulgaris azurea plena*. The flowers of this variety not only were diminutive, but were formed of numerous, almost microscopically small petals, and were further described as "without stamens and with a pistil covered by the lobes of the interior petals, malformed and sterile." Poor things they were, surely, but the best obtainable for the object in view.

As Lemoine's eyesight was not keen enough to serve his keen intellect as fully as was desirable in the cross-pollination of these tiny and imperfect flowers, he called his wife to his assistance and she attended to some of the most minute and critical details of the operation, under her husband's direction. She continued this work for many years and then her son, Emile, gradually took her place. Thus the honor really is shared by three members of the family.

First Tokens of Success.

From more than 100 flowers crossed in the first year, only seven seeds were obtained, and not until 1876 were the Lemoines encouraged by any unmistakable tokens of success. Then three bushes bloomed, and one of these, which bore small, fragrant, double, lilac-blue flowers, was named *Syringa hybrida hyacinthiflora plena*. It was a hybrid of the original *S. azurea plena* and *S. oblata*. Though not now in commerce, it deserves particular notice as being one of the ancestors of many fine modern varieties. Next year *S. Lemoine* flowered. In 1881 and 1882 Lemoine offered several new sorts, including *Mathieu de Dombasle*, a double mauve

NEW ORLEANS
MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade
2600 ST. CHARLES AVENUE

Quality and Promptness
Members F. T. D.
NEW ORLEANS, LA.
The Avenue Floral Co.
842 ST. CHARLES AVENUE

NEW ORLEANS, LA.
CHAS. EBLE
OLDEST FLORIST SOUTH
121 BARONNE STREET
Member Florists' Telegraph Delivery.

D. E. Ruch
FLOWERS THAT ARE DIFFERENT
LOUISIANA — TEXAS — ARKANSAS
SHREVEPORT, LA.

WIRE YOUR ORDERS TO
METAIRIE RIDGE NURSERY CO., Ltd.
LEADING RETAIL FLORISTS
135 Carondelet St.
NEW ORLEANS
ROSES ORCHIDS VIOLETS F.T.D.

New Orleans, La. Day and Night Service
Flowers of Superior Quality
Frank J. Reyes & Co.
525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your orders to
The Flower Shop
108 Baronne Street
HENRY SCHEUERMANN, Prop.

LAKE CHARLES
AND SOUTHWEST LOUISIANA
Member F. T. D. CHAS. D. OTIS

Telegraph Delivery Department

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CHICAGO Send Your Orders to WILLIAM J. SMYTH

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

EVANSTON, ILL.
Also in the Loop

Henry
Wittbold
AND SON
CHICAGO
75 E. Adams St.

CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES
7045 STONY ISLAND AVE.

John A.
Michal
FLORIST

PEACOCK'S FLOWER SHOP

HERBERT STONE, Mgr. Member F. T. D.
4013 Milwaukee Avenue, CHICAGO

GEORGE
FISHER & BRO.
183 N. WABASH AVE.
CHICAGO

CHICAGO
For quality, service and supreme efficiency
Jackson Floral Shop
Member F. T. D.
Established 1912 748 East 63rd Street

OAK PARK
and all western suburbs of Chicago
A. H. SCHNEIDER
Member F. T. D. 1048 Lake Street
OAK PARK, ILL.

OTTAWA, ILL.
LOHR'S GREENHOUSES
Fancy Cut Flowers and Blooming Plants.
Good R. R. Service. Orders filled promptly.

CHICAGO
SWANSON, The Florist
GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.
Well located to handle North Shore orders.
Member F. T. D.

OAK PARK, ILL.
William Palmer
FLORIST
AVENUE STATE BANK BUILDING
Member F. T. D.

FREEPORT, ILL.
Bauscher Bros. Floral Market
Established 1868. Incorporated 1920.
We are the largest growers in the northwest.
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

form, which is not greatly excelled by any of the latest arrivals. He now had a good basis on which to found his future work.

Then began the process of crossing the improved double lilacs with the singles, and the progress thereafter was comparatively rapid, though still attended by a host of uncertainties and disappointments. In due time Emile, the son, took entire active charge of the exceedingly delicate task of fertilizing the singles with the pollen of the doubles. Since 1890 scarcely a year has passed, except during the great war, without giving the world from two to ten new Lemoine lilacs, some of them doubles and some of them magnificent singles. And the end is nowhere in sight, though the elder Lemoine left the earthly stage of action in 1911, dropping his mantle on his son.

PLEROMA ELEGANS.

Present Examples of Old Favorite.

The plant still popularly known among gardeners and florists as Pleroma elegans was a number of years ago re-christened as Lasiandra macrantha, or Lasiandra elegans. The botanists, who are ever changing names, now call it Tibouchina elegans, but it is safe to say that outside of botanists' circles the old name of pleroma will stick for many

OAK PARK, ILL.
Madison Street Florists
OAK PARK'S LEADING FLORISTS
813 to 821 Madison St.
Oak Park, Austin, River Forest and Maywood

Oak Park, Ill. Avenue
Flowers and Plants. Good Quality Prices
Phone 849. 811 Lake Street Reasonable

ELGIN, ILL. MEMBER
F. T. D.
158 DU PAGE STREET GEORGE SOUSTER

AURORA GREENHOUSE CO.,
AURORA, ILL.
Our Service is the Best.

Aurora, Ill., and Vicinity
JOS. M. SMELY PHONES
147

ROCKFORD, ILL., and Vicinity
ROCKFORD FLORAL CO.
103 West State Street
Prompt deliveries to ROCKFORD COLLEGE

ROCKFORD, ILL., and Vicinity
SWAN PETERSON & SON Member
F. T. D.
Corner E. State and Longwood Streets

FREEPORT, ILL.
AND VICINITY.
FREEPORT FLORAL CO., Inc.
The House of Quality and Service.
Wholesale and Retail Growers. Member F. T. D.

PONTIAC, ILLINOIS Members
F. T. D.
Flowers of all kinds in their season. **W. J. MILLER & SON**

WHEATON, ILL., Just west of CHICAGO.
OTTO F. MAU

PRINCETON, ILL.
W. E. TRIMBLE For Central and
GREENHOUSE CO. Northern Illinois
Members F. T. D.

PEKIN—PEORIA
All Orders Receive Personal Attention
GEO. A. KUHL, PEKIN, ILLINOIS

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CHICAGO— 77-79 East Madison St.
A. LANGE, Florist Phone Central 3777

Alpha Floral Company
Northwest corner
Wabash Avenue and Adams Street

CHICAGO
THE HOMES OF FLOWERS
Our Motto
"SATISFACTION, QUALITY and SERVICE"

Johnson & Cronin's
FLORISTS
S.E. Cor. 47th St. and Lake Park Ave.



THE UNEXCELLED FACILITIES OF THE
E. WIENHOEBER CO.
22 E. ELM ST., CHICAGO
Are available to the trade in filling all orders.
MEMBER F. T. D.

CHICAGO
2132-2134
Michigan Avenue
Member F. T. D.

Samuelson
Florist

Orders
Carefully
Executed

EVANSTON, ILL. WILMETTE, ILL.
1614 Sherman Ave. JOHN WEILAND 1161 Wilmette Ave.
TWO STORES Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

Johnson & Jensen Chicago
FLORISTS
Deliveries made to
any part of the city
and suburbs. Ser-
vice is our motto.
1924 E. 71st St.

CHICAGO
O'LEARY—Florist
369 East 47th Street
Member F. T. D.

MEMBER F. T. D.
Wittbold
FLORIST
GEO. WITTBOLD CO.
Established 1857
745 Buckingham Place CHICAGO
L. D. Phone 1112 Graceland
NO BRANCH STORES

CHICAGO, ILL.
CONGRESS FLOWER SHOP
T. C. FOGARTY, Mgr.
520 S. Michigan Ave. Congress Hotel

MEMBER
F. T. D.
Muir
CHICAGO
ESTABLISHED
1865
4647 GRAND BLVD.
We cater
to those
who
require
the best.
Prices
reasonable

Send Your CHICAGO Orders to
H. N. BRUNS
Best Equipped Retail Store on the
West Side
3040 W. Madison St., CHICAGO, ILL.

Flowers
for all
Occasions
Clody's
FLOWER SHOP
Tel. Lake View
1121
3912 North Clark St., CHICAGO

years to come, as will croton rather than codiaeum; dracaena rather than cordyline, etc. The pleromas belong to the natural order, melastomaceae, which includes some 200 species of plants, natives of tropical South America, most of them from Brazil. P. elegans was introduced into England in 1844 and has been popular there as a summer and early autumn-flowering plant for many years. It is a native of the Organ mountains.

P. elegans is not much seen in America, except in private greenhouses and botanical gardens, but one or two florists of the wide-awake type have caught on to its desirability as a continuous-blooming summer plant for use in the garden when grown in large pots or tubs. Specially well grown plants are used at intervals on low walls around the charming Italian garden of Robert T. Crane, at Castle Hill Farm, Ipswich, Mass., where Robert Cameron is the pre-

Engel CHICAGO
Florist
THE PALMER
HOUSE FLORIST
17 EAST
Member F. T. D. MONROE ST.

CHICAGO
Avondale Flower Shop John J. Walsh, Prop.
8182 Milwaukee Ave.

CAIRO, ILL. AND VICINITY
Member F. T. D. Cade The Florist

Streator, Ill. THORNTON'S
FLOWER SHOP
F. T. D. FLORIST Quality is Our Hobby

Highland Park, Ill.
HIGHLAND PARK GREENHOUSES
Established 1894. Members F. T. D.

MOLINE, ILL. Phone Moline 115
1829 15th St. Place WM. H. KNEES & SONS

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QUALITY plus SERVICE!—To mention Flowers is to think of

I Want Your F. T. D. Business in

CINCINNATI

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

Julius Baer
138-140 EAST FOURTH STREET
Member of F. T. D.

Ft. Wayne, Ind.

W. J. & M. S. VESEY

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted
to Plants and Cut Flowers.

F. T. D.

BEYER FLORAL SHOP

108 E. Jefferson Street

SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

SOUTH BEND, IND. 138 So. Michigan St.

WILLIAMS THE FLORIST

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

Quality Flower Store

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,
quality of flowers, and price

FORT SMITH, ARKANSAS

HOT SPRINGS, ARK.

The Flower Shop 866 Central Avenue

Helena, Ark. Nearest Florist in State 150 miles

BALL FLORAL COMPANY

PINE BLUFF, ARK.

DAVIS FLORAL CO. MEMBER F. T. D.

GEORGE RYE, Some Florist

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Capital and Central Shipping Point for Arkansas
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siding horticultural genius. Three plants are used in a tub and they are run up as standards with an umbrella-like top, some binding and tying-in, of course, being made to give them the shape. The average gardener thinks Pleroma elegans will bloom for but a few weeks. At Castle Hill Farm they flower from June until the end of October. We are sometimes told that they need shade, but at Castle Hill Farm they luxuriate in the fullest sunshine, and then large, rich blue flowers are produced in great abundance. Blue as a color is always acceptable in the garden and the blue of pleroma is so lovely that none can fail to like it.

Dwarf Specimen.

At the great Boston fern show, September 22 to 25, George F. Stewart, of Waltham, an expert grower of allamandas, dipladenias, clerodendrons, ixias and other stove and greenhouse plants, showed a beautiful pleroma, a yard across, smothered with bloom and not

Member F. T. D.

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1933

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Saskatoon, Sask., Can.

Victoria Nursery The Quality Florists in
the Center of the west.

over eighteen inches in height. Constant pinching is needed to keep the plants dwarfed like this. *P. elegans* is a vigorous grower and it is easy to have plants three to four feet high in a season, if, as soon as the cuttings are rooted, they are kept potted along and, once in their flowering pots or tubs, they are given plenty of water and occasional applications of liquid manure. Cuttings root easily at almost any season and an ordinary greenhouse temperature suits them. Plants being grown on during summer succeed better plunged to the brim in a coldframe or a bed of coal ashes, rather than in a dry, overheated greenhouse.

Flowering plants in the warm months are not abundant and *Pleroma elegans*, old though it may be, is a lovely blue subject of easy culture, of quick growth and flowers over a longer season than almost any other plant. It is well to resurrect some of these old-time favorites. They will be pleasing novelties to nearly all flower lovers. W. N. C.

LIME IN GARDEN SOIL.

Which is the better for garden soil,
ground limestone or lime?

H. S.—Cal.

It is hard to advise what form of lime to use without knowing more of your soil conditions, whether sandy, medium or heavy, and whether lime in any form has been used on your soil in the past. Heavy doses of lime on light soils are apt to cause trouble. Moderate applications, especially of burned or slaked lime, make heavy soils more friable and light soils more compact. The necessity of lime in the soil has been known and abundantly demonstrated for over 2,000 years. It has rendered millions of acres of almost worthless lands quite valuable. As a general thing, its value is not half understood and appreciated in America, as compared with Europe. Lime strong in magnesia may cause

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WELL EQUIPPED TO HANDLE YOUR ORDERS

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ALLIANCE, O.

MEMBER
F. T. D.

Woodman's Flower Shoppe

WE DELIVER IN SEBRING.

serious damage if its application is persisted in. For some crops it is quite necessary. Many vegetables, clovers and some flowers are complete failures until it has been used. All members of the family ericaceae, including rhododendrons, azaleas, kalmias and andromedas, dislike lime, and pine away in a limestone soil. Most other plants, generally speaking, need it.

The main value of lime is in sweetening acid soils and rendering various plant foods assimilable. Lime has a tendency to cause scab in potatoes. On the other hand, it is of distinct benefit to most of our herbaceous perennials and a moderate application in fall once in two or three years is of decided value. When lime is applied, the soil is best plowed or spaded, and the lime broadcast and harrowed or raked in. It should not be applied with animal manures, as it releases too much of the nitrogen into the atmosphere.

Speaking generally, ground lime is milder and less caustic than burned or slaked lime. Most florists prefer the latter, as I myself do. If, however, you can most conveniently secure ground limestone, use it. Clearly understand

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

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The Wilson Seed & Floral Co.

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5 railroads with good connections to all parts of state
A GOOD SELECTION OF FLOWERS
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 Quality ROSES
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The Hasy Shoppe
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 Southern Ohio, Kentucky, West Virginia

Bowling Green, Ohio
BRIGHAM'S FLOWER STORE
 174 South Main Street

MARIETTA, OHIO
 Have our own N. KIGER Member
 Greenhouses. F. T. D.

ASHTABULA, O.
ASHTABULA FLORAL CO.
 Ernest E. Tong, Mgr. 137 MAIN STREET

that lime is in no respect a plant food, but its use makes certain plant foods lying dormant available.

You can use heavier applications of ground than slaked lime or burned lime. Slaked lime contains sixty-five to seventy per cent of lime and magnesia; burned lime, ninety to ninety-eight per cent, and ground lime only forty-eight to fifty per cent. Personally, I like to use lime not more frequently than once in three years and at the rate of 2,000 to 3,000 pounds per acre. Less frequent applications may be advisable, as may lighter or heavier applications, depending on soil conditions. C. W.

PROPAGATING FICUS ELASTICA.

Please inform me how to moss a ficus plant. State, also, what length of time is required to produce roots in the moss, in a temperature of 60 degrees. C. H.—Ont.

It is presumed that the ficus referred to is the common rubber plant, Ficus elastica. Propagation by mossing can be accomplished at almost any season of the year, but from the first part of January till the end of May is usually considered the most favorable time and the wood is most likely to be in the right condition then. Where propagating is done on an extensive scale, well branched stock plants are reserved for the purpose, but the tops of young plants may be used. An incision is made in the chosen shoot, sufficiently far from its tip so that the wood is neither too green nor too hard. The cut is made, preferably, between two eyes; it is made with an upward slant, extending about halfway through the shoot, and may be from an inch to an inch and a half long, according to the thickness of the shoot. Most commonly a small wedge, formed from a piece of match or from one or two tooth-picks, is inserted to keep the incision open. Some growers, however, merely push a little sphagnum into the cut; others use a fragment of charcoal as a wedge; still others coat both sides of the cut with a mixture of lime and charcoal dust, in the belief that this application hastens the process of callousing. The incision is then covered by wrapping around it a good-sized handful of clean sphagnum, which is fastened in place by tying it somewhat tightly with

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120,000 square feet of glass at your service

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Will Fill Orders for the West on Short Notice
TRADE DISCOUNTS FIRST-CLASS STOCK

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138,000 ft. of glass 36,000 roses to cut from

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Norfolk Floral Co. Member F. T. D.

For all Northern Nebraska, Southeastern South Dakota and Northwestern Iowa.

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Member F. T. D.

Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its unexcelled facilities for filling orders in

MINNEAPOLIS

raffia or twine. The finished envelope of moss, if the right quantity is used, will be, approximately, of the size of a hen's egg. The moss is kept continually moist by means of syringing, and a warm, moist atmosphere is maintained.

Under such conditions, tiny roots will be seen protruding through the moss by the end of five or six weeks. When roots have been abundantly formed, the new plantlets are severed from the mother plant by a clean, complete cut just below the moss, and are placed in small pots. The young plants are benefited by a gentle bottom heat, with frequent syringing, and should be shielded from drafts and from direct sunlight until they are fairly well established.

Ficus elastica is propagated, also, by means of cuttings, but the mossing system is much the more reliable.

HYACINTHS FOR CHRISTMAS.

How shall I treat "prepared" hyacinths to get them in bloom for Christmas?
J. C. C.—Ky.

It is presumed that your hyacinths have been in pots, pans or flats for some time. It is absolutely necessary, in order to force any of these Dutch bulbs successfully, that the receptacles in which they are flowering should be well filled with roots and the tops started a

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THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago
Awake night and day looking for orders

HOLM & OLSON, Inc., 20-22-24 W. 5th St.

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Rochester Greenhouse Co.,

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Rochester's only store having its own greenhouses.

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Southern Minnesota, Northern Iowa, South Dakota.

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Flowers to all points on short notice.

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We are the center of the great Northwest Daily deliveries to SUPERIOR, WIS.

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FOR ALL NEBRASKA ORDERS CENTRAL USE

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| SEATTLE | WOODLAWN FLOWER SHOP MAIN O 663 SECOND AND UNION HEART OF THE CITY | STOCK —The Best. PLACE —Our New Shop. CARE —Mr. Fred Gust in direct charge of Telegraph Orders. |
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| SPOKANE ALWAYS ON THE JOB | Send Us Your Orders | ALBERT J. BURT FLOWER SHOP 907 W. Sprague Avenue ESTABLISHED 25 YEARS Clemmer Theater Bldg. |
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FLORISTS
200,000 Feet of Glass
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Finest Floral Studio
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Finest Stock.

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We Grow Our Own Flowers
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F. T. D. Florists. We grow our own flowers.
Telegraph orders carefully executed.
Usual discount.
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Walla Walla, Wash.
Established 1903
50,000 SQUARE FEET OF GLASS
MEMBERS F. T. D.

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WALLA WALLA, WASH.
Greenhouses, 902 South Ninth
Prompt deliveries of CUT FLOWERS or good
DESIGN WORK anywhere in the West.
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C. A. BRUNGER
You can depend on us
for all orders for de-
livery in this section. 239 Grand Avenue

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ANNAVEE FLOWER SHOP, (Formerly Bourn's)
QUALITY FLOWERS Artistic Arrangement
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Orders for Cut Flowers and Designs delivered
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THE ROUND-UP CITY
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ORE. All South and Southwestern
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TACOMA
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Curtis D. Shoemaker, **NORTON, Florist**
Prop.

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Member F. T. D. **ART FLORIST** 126 Pine Ave.

POMONA, CALIFORNIA
POOLEY'S FLOWER SHOP
Member Florists' Telegraph Delivery

LONG BEACH, CAL.
Lowe's Flower Shop, The Pioneer and Leading Florist
Member Florists' Telegraph Delivery.

couple of inches or thereabouts. The bulbs might now be outdoors or in a frame or cellar. Wherever they may be, do not allow them to become dry at the roots. Many failures in bulb culture are due to a deficiency of water at the roots in the early stages of growth.

It is doubtful whether you will have much success with Dutch hyacinths of even the "prepared" type for Christmas. It would not be well to house them until they are well started. Then place

Redondo Beach, Calif.
AND VICINITY THE FLOWER SHOP
Capitol Theater Bldg.

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414½ SOUTH BROADWAY

MEMBERS
F. T. D.

Send Your Orders to

BROADWAY FLORISTS

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CHAS. C. NAVLET CO.

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917 Washington Street.....OAKLAND, CALIF.
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O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS
REGULAR TRADE DISCOUNT
215 WEST FOURTH STREET
Member F. T. D.

PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California. Member F. T. D.

LOS ANGELES

Every order given personal attention by
Westrem Garland Florists
404 SOUTH HILL STREET
Member F. T. D.

WOLFSKILL'S and MORRIS GOLDENSON

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Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

LOS ANGELES, CAL.

REDONDO FLORAL CO.

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Members of Florists' Telegraph Delivery
A. KNOPF A. F. BORDEN

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208 West Sixth Street, LOS ANGELES, CAL.
Cut flowers or good design work by best artists
and designers delivered anywhere in the west
on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

LOS ANGELES, CAL.

HOWARD & SMITH
NINTH AND OLIVE STREETS

You can depend on us for all orders for
delivery in this section.

LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders
over the whole of Southern California.
Usual trade discount.

The Alexandria Florist

Member of
F. T. D.
and S. A. F.



Hotel Alexandria
Los Angeles,
Calif.

LICHTENBERG'S

913 West Seventh Street

LOS ANGELES

Say It with Flowers

Member F. T. D.

them in a temperature of 55 degrees at night and cover the tops with cocoanut fiber, sawdust or some other material to draw them up. An inverted flower pot, with the hole plugged, answers quite well when one bulb only is grown in each pot. You must use care to keep water away from the growths, for, as the flower spikes appear and push ahead, they rot readily if water is poured over them. Personally, from some experience with these hyacinths, I should not bank too much on flowering them for Christmas. Should we, perchance, get a warm November and December, you may be able to manage it. C. W.

PRIMULA MALACOIDES O. K.

We have a batch of Primula malacoides in 5-inch pots. The plants are all growing vigorously and they are in good condition. However, they show no signs of budding. Will you tell me if this stock ever goes blind?

F. F. B.—Minn.

Do not worry about your P. malacoides. They will throw abundance of spikes before long. Grow them cool, not over 50 degrees at night, and 45 degrees is better. Avoid watering the hearts of the plants, or you may cause damping off. Some of your plants will flower for Christmas, but this is too early to have malacoides at its best.

Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.
Telegraph Orders Delivered to
LOS ANGELES OCEAN PARK
SANTA MONICA VENICE

Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.
Choicest Cut Flowers and Floral Designs
on short notice.
Both Phones 1013

PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

PASADENA, CAL.

342 East Colorado Street

Member
of
F. T. D.

The Orchid
FLORIST

PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.

Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SAN FRANCISCO
AND VICINITY



J. C. Jaeger & Son
FLORISTS
MASTER FLORISTS

141 Powell St.

San Francisco, Calif.

San Francisco

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will
get the Greatest Satisfaction

Brown & Kennedy

3091 Sixteenth Street

SAN FRANCISCO, CAL.
ART FLORAL CO.

255 Powell Street

Best attention given your orders
Members Florists' Telegraph Delivery

San Francisco, California

SHELLGRAIN & RITTER
148 KEARNY STREET

Prompt attention given to all
telegraphic orders

OAKLAND, CAL.

HOGAN & EVERS

1439 Broadway

THE BEST SERVICE

SAN FRANCISCO

JOSEPH'S

Member F. T. D.

233-35 Grant Ave.

Ste mer and train packages our specialty.

San Francisco

DARBEE'S

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS
Members Florists' Telegraph Delivery

Yankton and Mitchell, S. D.

We grow Roses, Carnations and all seasonable
flowers. Floral emblems that are right. Give
us your northwest orders. 160-page catalogue.

Gurney Greenhouse Company

SAN FRANCISCO

Podesta & Baldocchi

224-226 Grant Avenue

Prompt and careful attention to orders from
out-of-town florists.

Member F. T. D.

San Francisco, California

ALBERT O. STEIN

Flower Shop

1160 SUTTER STREET

Mitchell, S. D. WM. DETHLEFS
Leading Florist

Choice flowers and prompt service
731 SOUTH MONTANA ST. Member F. T. D.

Fargo, North Dakota

SMEDLEY FLORAL CO., Inc.

We ship to all points in the Northwest

SAN FRANCISCO

252 Mason Street Suzanne Floral Company

JULIUS EPPSTEIN, FLORIST AND
DECORATOR

Flowers for All Occasions Delivery Anywhere
Hotel St. Francis SAN FRANCISCO

BAKERSFIELD, CAL. Member
F. T. D.

CITY FLORAL SHOP

Grace M. Delbridge Flowers for All Occasions

ALAMEDA, CALIF.

HAYASHI FLORAL COMPANY

Member F.T.D. 2306 Santa Clara Ave. H. H. Kono, Prop.

February and March are the months
when it is really good. C. W.

Oswego, N. Y.—Kendig the Florist
has made extensive improvements in his
store. Among the improvements are
new show windows that add greatly to
the appearance of the place.

Aurora, Ill.—Warren J. Lincoln, of
Wichita, Kan., has returned to Illinois,
and with his brother, E. M. Lincoln, has
purchased twenty-three acres of the
property known as the Harral farm, lo-
cated at the city limits of Aurora. The
farm will be known as the Lincoln Gar-
dens and will be developed to grow flow-
ers and vegetables. A modern range of
glass is being erected now by the Foley
Greenhouse Mfg. Co., Chicago.

Shotwell Floral Co.
Fargo, N. D.

Established over a quarter of a century

Devils Lake, N. D. Minot, N. D.

VALKER'S FLORAL CO.

Largest Greenhouses in the State

GRAND FORKS, N. D. Members
F. T. D.

E. G. Lemke GRAND FORKS FLORAL CO.
O. C. Wardin
Orders for North Dakota and Northern Minnesota

GRAND FORKS, N. D.

McELROY'S FLOWER SHOP

Orders for North Dakota and Northern Minnesota

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all COLORADO
and WYOMING
The Mauff Floral Co.,
1225 Logan Street.
Member F. T. D.

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway
MEMBER F. T. D.
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

DENVER, COLO., and WYO.
CENTRAL FLORAL CO.
935 Fifteenth St.
MEMBER OF F. T. D. Open Sundays
and Evenings.

CASPER, WYOMING
CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

DENVER, COLO.
The Rockmont, Inc.
FOR FLOWERS
Member F. T. D. 821 17th Street

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.
STEAMER SAILINGS.

SALT LAKE CITY
Cramer Floral Co. Established 1884
39 SO. MAIN STREET

Colorado Springs, Colo.
ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.
Wholesale and Retail
Member Florists' Telegraph Delivery.

The following sailing list, displayed
in a conspicuous place in the window or
store, or used in advertising matter
with the information that you have
facilities for filling bon voyage orders
on short notice, will help you to de-
velop steamer trade:

Cheyenne, Wyo.
"THE UNDERWOOD"
FOR PROMPT AND FAITHFUL
SERVICE

Colorado Springs, Colo.
Frank F. Crump, Wholesale and Retail
Florist
Member Florists' Telegraph Delivery Ass'n.

BILLINGS, MONTANA
HOPPER'S GREENHOUSE & NURSERY
Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

Denver Bright Spot Greenhouses
Cor. 5th Ave. & Josephine St.
DOWNING & KASH, Proprietors

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA --- NORTHERN WYOMING
Quality and Service 2816 1st Avenue N.

THE PUEBLO FLORAL CO.
Pueblo Member F. T. D. 523 North Main Street
Colorado, New Mexico and Western Kansas

MISSOULA, MONT.
GARDEN CITY FLORAL CO.
LARGEST GROWERS IN WESTERN MONTANA

PUEBLO, COLORADO
ALPHA FLORAL CO.
PROMPT DELIVERY FINE STOCK

MISSOULA, MONT.
ANDERSON GREENHOUSE
For all towns in Western Montana

TRINIDAD, COLO.
J. R. BARKER Trinidad Floral Store
Masonic Building

State Nursery & Seed Co.
Helena, Mont. Cut Flowers for any
Part of the Northwest.
Only the Best. Members F. T. D. Ass'n.

Trinidad, Colo. The only Greenhouse
in this section.
THE PARK FLORAL CO.
Members F. T. D.

Send your orders for Eastern and Southern Montana
to **M. LANGOHR, F. T. D. Florist**
BOZEMAN, MONTANA.

FORT COLLINS, COLO.
ESPELIN FLORAL COMPANY
Member Florists' Telegraph Delivery Ass'n

Wallace, Idaho Member
F. T. D.
Prompt service to North Idaho
and Western Montana Points. **C. E. SMITH**

SHERIDAN, WYO.
SHERIDAN GREENHOUSE CO.,
Plants and Flowers

Pocatello, Idaho Member
F. T. D.
We cover Southern Idaho
and Western Wyoming **ATKIN'S**

| Steamer— | From— | To— | Sails |
|-----------------|------------|-------------|---------|
| Hellig Olav | New York | Copenhagen | Nov. 28 |
| Cedric | New York | Liverpool | Nov. 28 |
| New Ams'dam | New York | Rotterdam | Nov. 28 |
| Oropesa | New York | Sou'ampton | Nov. 28 |
| Kronland | New York | Antwerp | Nov. 28 |
| Haverford | Phila. | Liverpool | Nov. 28 |
| Pan'h'dle State | New York | London | Nov. 28 |
| Silver State | Seattle | Hongkong | Nov. 28 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen'ford | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savole | New York | Havre | Dec. 10 |
| Celtic | New York | Liverpool | Dec. 10 |
| Finland | New York | Antwerp | Dec. 10 |
| Saxonia | New York | London | Dec. 13 |
| Aquitania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 15 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'sco | Hongkong | Dec. 17 |
| Rotterdam | New York | Rotterdam | Dec. 17 |
| La Touraine | New York | Havre | Dec. 17 |
| Baltic | New York | Liverpool | Dec. 17 |
| Frederick VIII | New York | Copenhagen | Dec. 20 |
| Chicago | New York | Havre | Dec. 21 |
| Gothland | New York | Danzig | Dec. 21 |
| Paris | New York | Havre | Dec. 22 |
| Orbita | New York | Sou'ampton | Dec. 24 |
| Scythia | New York | Liverpool | Dec. 24 |
| Ryndam | New York | Rotterdam | Dec. 24 |
| Stockholm | New York | Gothenburg | Dec. 24 |
| Cedric | New York | Liverpool | Dec. 24 |
| Zeeland | New York | Antwerp | Dec. 24 |
| Wenatchee | Seattle | Hongkong | Dec. 24 |
| Leopoldina | New York | Havre | Dec. 26 |
| La Bourd'ais | New York | Havre | Dec. 27 |
| Pan'h'dle State | New York | London | Dec. 27 |
| Adriatic | New York | Sou'ampton | Dec. 28 |
| Mauretania | New York | Sou'ampton | Dec. 29 |
| Manchuria | New York | Hamburg | Dec. 29 |
| New Ams'dam | New York | Rotterdam | Dec. 31 |



FERTILE FERN FRONDS

(Onoclea Sensibilis)

In red, orange, yellow, gold bronze, silver purple, \$4.00 per 100.

Jap Lanterns (Physalis Franchetii). Beautiful orange red husk, will last forever. On natural stems, \$3.00 per 100 husks. On artificial stems, 3 lanterns on stem, \$10.00; 5 lanterns on stem, \$17.00; 8 lanterns on stem, \$25.00 per 100.

Pussy Willows (Salix Caprea). Entire cut from 30,000 cultivated plants from now to Decoration day, \$3.00 to \$10.00 per 100 sprays.

From unknown correspondents, cash with order. Add 10 per cent for packing. Satisfaction guaranteed. Send for price lists. All goods at purchaser's risk.



KENDIG'S FAMOUS CHRISTMAS CANDLES

22 inches high, \$3.00 each; 10 or more, \$2.50 each.

Medium Size, 18 inches high, \$2.00 each; carton of 8, \$1.50 each; 8 cartons or more, \$1.35 each; 12 cartons or more, \$1.25 each.

Baby Size, about 9 inches high, \$1.25 each; 10 or more, \$1.00 each; 25 or more, 85c each; 50 or more, 65c each.

Special Florists' Air Brush for painting and shading wicker ware, artificial flowers and foliage, show cards, etc. Positively the most all-around device of this kind for the florist. Outfit consists of air presser pump, glass jar for the paint fluids, diffusers with three nozzles and sufficient rubber hose to do the work conveniently. Only \$5.50 per outfit.



BABY PINE CONES

Natural brown, loose, 60c per 100, \$5.50 per 1000.

Neatly mounted on 12-inch wires, covered green and natural brown, \$2.50 per 100.

Tinted in 2 colors, green and gold, green and silver, green and red, green and orange, green and yellow, or any color combination desired, \$4.00 per 100, \$37.50 per 1000.

French Immortelles

In graceful sprays in yellow or red, 6-inch sprays, \$2.50 per 100; 9-in., \$3.50; 12-in., \$5.00; 18-in., \$8.00; 24-in., \$12.00 per 100.

KENDIG THE FLORIST

PHONE 1451

OSWEGO, N. Y.

Member of F. T. D.

Lotus Pods

NATURAL,

\$1.75 per doz.; \$12.50 per 100

HAND PAINTED, fancy colors

\$3.00 per doz.; \$22.50 per 100

Write for price on larger quantities.

All orders C. O. D.

Lakeside Lotus Co.

1099 8th St., MILWAUKEE, WIS.



THE SECURITY STAPLE

The simplest and best device on the market for securely fastening cut flowers, sprays and designs.

\$1.75 per box of 500

For sale by your supply house or sent direct by

FRANK J. YETTER, Florist

226 Main St., GREENFIELD, MASS.

IMMORTELLLES

Ready for Immediate Shipment

RED WHITE PURPLE YELLOW

C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

IMMORTELLLES

HIGHEST QUALITY

Colors RED, BLUE, WHITE, YELLOW
IN CASES CONTAINING 125 BUNCHES EACH

Write for prices. Immediate delivery.

HOGEWONING & SONS, Inc.
299 Broadway
New York City

Telegraph Delivery Department

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DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

DENVER and all COLORADO
and WYOMING
The Mauff Floral Co.,
1225 Logan Street.
Member F. T. D.

SALT LAKE CITY Ship whole of UTAH, Central part
of NEVADA and IDAHO
MILLER FLORAL CO., 10 East Broadway
MEMBER F. T. D.
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

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CENTRAL FLORAL CO.
935 Fifteenth St.
MEMBER OF F. T. D. Open Sundays
and Evenings.

CASPER, WYOMING
CASPER FLORAL CO.
We deliver to all of
Central and Northern Wyoming
Western Nebraska and South Dakota.
Members F. T. D.

SALT LAKE'S
LEADING FLORIST
ERNEST LAMBOURNE
67 South Main, Salt Lake City, Utah.

DENVER, COLO.
The Rockmont, Inc.
FOR FLOWERS
Member F. T. D. 821 17th Street

CASPER, WYO.
"THE PALMS" FLORAL CO.
ONLY THE BEST Members F. T. D. A.

SALT LAKE CITY
Cramer Floral Co. Established
1884
39 SO. MAIN STREET

Colorado Springs, Colo.
ORDERS CAREFULLY EXECUTED
PIKES PEAK FLORAL CO.
Wholesale and Retail
Member Florists' Telegraph Delivery.

STEAMER SAILINGS.
The following sailing list, displayed
in a conspicuous place in the window or
store, or used in advertising matter
with the information that you have
facilities for filling bon voyage orders
on short notice, will help you to de-
velop steamer trade:

| Steamer— | From— | To— | Sails |
|----------------|------------|-------------|---------|
| Hellig Olav | New York | Copenhagen | Nov. 26 |
| Cedric | New York | Liverpool | Nov. 26 |
| New Am'sdam | New York | Rotterdam | Nov. 26 |
| Oropesa | New York | Sou'ampton | Nov. 26 |
| Kronland | New York | Antwerp | Nov. 26 |
| Haverford | Phila. | Liverpool | Nov. 26 |
| Panh'dle State | New York | London | Nov. 26 |
| Silver State | Seattle | Hongkong | Nov. 26 |
| La Lorraine | New York | Havre | Nov. 29 |
| Roussillon | New York | Havre | Nov. 29 |
| America | New York | Bremen | Nov. 29 |
| Samland | Phila. | Danzig | Nov. 29 |
| Adriatic | New York | Sou'ampton | Nov. 30 |
| Mauretania | New York | Sou'ampton | Dec. 1 |
| Mongolia | New York | Hamburg | Dec. 1 |
| Noordam | New York | Rotterdam | Dec. 3 |
| Pres. Wilson | New York | Trieste | Dec. 3 |
| Drott'n'holm | New York | Gothenburg | Dec. 3 |
| Lapland | New York | Antwerp | Dec. 3 |
| Albania | New York | Liverpool | Dec. 6 |
| Bergen'fjord | New York | Christiania | Dec. 6 |
| Oscar II | New York | Copenhagen | Dec. 8 |
| G. Washington | New York | Bremen | Dec. 8 |
| Olympic | New York | Sou'ampton | Dec. 10 |
| Orduna | New York | Sou'ampton | Dec. 10 |
| Rochambeau | New York | Havre | Dec. 10 |
| Carmania | New York | Liverpool | Dec. 10 |
| La Savole | New York | Havre | Dec. 10 |
| Celtic | New York | Liverpool | Dec. 10 |
| Finland | New York | Antwerp | Dec. 10 |
| Saxonia | New York | London | Dec. 13 |
| Aquitania | New York | Sou'ampton | Dec. 13 |
| Centen. State | New York | London | Dec. 15 |
| United States | New York | Copenhagen | Dec. 15 |
| Minnekahda | New York | Hamburg | Dec. 15 |
| Hoosier State | San Fr'sco | Hongkong | Dec. 17 |
| Rotterdam | New York | Rotterdam | Dec. 17 |
| La Touraine | New York | Havre | Dec. 17 |
| Baltic | New York | Liverpool | Dec. 17 |
| Frederick VIII | New York | Copenhagen | Dec. 20 |
| Chicago | New York | Havre | Dec. 21 |
| Gothland | New York | Danzig | Dec. 21 |
| Paris | New York | Havre | Dec. 22 |
| Orbita | New York | Sou'ampton | Dec. 24 |
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| Ryndam | New York | Rotterdam | Dec. 24 |
| Stockholm | New York | Gothenburg | Dec. 24 |
| Cedric | New York | Liverpool | Dec. 24 |
| Zeeland | New York | Antwerp | Dec. 24 |
| Wenatchee | Seattle | Hongkong | Dec. 24 |
| Leopoldina | New York | Havre | Dec. 26 |
| La Bourd'ais | New York | Havre | Dec. 27 |
| Panh'dle State | New York | London | Dec. 27 |
| Adriatic | New York | Sou'ampton | Dec. 28 |
| Mauretania | New York | Sou'ampton | Dec. 29 |
| Manchuria | New York | Hamburg | Dec. 29 |
| New Am'sdam | New York | Rotterdam | Dec. 31 |

Cheyenne, Wyo.
"THE UNDERWOOD"
FOR PROMPT AND FAITHFUL
SERVICE

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HOPPER'S GREENHOUSE & NURSERY
Ornamental Shrubs and Bedding Plants,
Cut Flowers and Designs.

BILLINGS, MONTANA Billings Floral Co.
The Leading Florist
EASTERN MONTANA ... NORTHERN WYOMING
Quality and Service 216 1st Avenue N.

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ALPHA FLORAL CO.
PROMPT DELIVERY FINE STOCK

TRINIDAD, COLO.
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Masonic Building

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ESPELIN FLORAL COMPANY
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SHERIDAN GREENHOUSE CO.,
Plants and Flowers



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(Onoclea Sensibilis)

In red, orange, yellow, gold bronze, silver purple, \$4.00 per 100.

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Special Florists' Air Brush for painting and shading wicker ware, artificial flowers and foliage, show cards, etc. Positively the most all-around device of this kind for the florist. Outfit consists of air presser pump, glass jar for the paint fluids, diffusers with three nozzles and sufficient rubber hose to do the work conveniently. Only \$5.50 per outfit.



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KENDIG THE FLORIST

PHONE 1451

OSWEGO, N. Y.

Member of F. T. D.

Lotus Pods

NATURAL,

\$1.75 per doz.; \$12.50 per 100

HAND PAINTED, fancy colors

\$3.00 per doz.; \$22.50 per 100

Write for price on larger quantities.

All orders C. O. D.

Lakeside Lotus Co.

1099 8th St., MILWAUKEE, WIS.



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The simplest and best device on the market for securely fastening cut flowers, sprays and designs.

\$1.75 per box of 500

For sale by your supply house or sent direct by

FRANK J. YETTER, Florist

226 Main St., GREENFIELD, MASS.

IMMORTELLES

Ready for Immediate Shipment

RED WHITE PURPLE YELLOW

C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

IMMORTELLES

HIGHEST QUALITY

Colors RED, BLUE, WHITE, YELLOW
IN CASES CONTAINING 125 BUNCHES EACH

Write for prices. Immediate delivery.

HOGEWONING & SONS, Inc.
299 Broadway
New York City

Chicago Carton Company

4433 Ogden Avenue, CHICAGO, ILL.

Representatives: { M. E. CHAPIN, 516 Fifth Avenue, New York City
T. A. DIXON COMPANY, 1526 Blake Street, Denver, Colo.

Prices Reduced 50%

50% Reduction from this list for cash with order. 45% Regular terms on any quantity.
When printing is wanted, the charge will be \$3.50 per 1000, or any less quantity.

For Violets and Corsages

| Size | Per 100 |
|-----------------------------|---------|
| 7 x 4 x 4 2-inch Top..... | \$ 5.00 |
| 12 x 8 x 5½ 2-inch Top.. | 7.65 |
| 14 x 10 x 8 2-inch Top..... | 12.60 |

For Cut Flowers

| | |
|-----------------------------|---------|
| 18 x 5 x 3 2-inch Top..... | \$ 6.10 |
| 20 x 4 x 3 2-inch Top..... | 6.05 |
| 21 x 5 x 3 2-inch Top..... | 7.25 |
| 24 x 5 x 3½ 2-inch Top..... | 7.70 |
| 24 x 8 x 4 2-inch Top..... | 10.80 |
| 28 x 8 x 4 2-inch Top..... | 12.10 |
| 28 x 8 x 5 2-inch Top..... | 13.05 |
| 30 x 5 x 3¼ 2-inch Top..... | 9.25 |
| 36 x 8 x 5 2-inch Top..... | 16.20 |

For Sprays, Designs and Cut Flowers

| Size | Per 100 |
|-----------------------------|---------|
| 16 x 16 x 8 Telescope..... | \$29.25 |
| 20 x 20 x 8 Telescope..... | 38.95 |
| 21 x 5 x 3 Telescope..... | 7.25 |
| 24 x 5 x 3½ Telescope..... | 8.90 |
| 24 x 24 x 10 Telescope..... | 55.75 |
| 30 x 10 x 5 Telescope..... | 22.00 |
| 32 x 32 x 8 Telescope..... | 63.75 |
| 36 x 10 x 5 Telescope..... | 25.20 |
| 36 x 12 x 6 Telescope..... | 36.35 |
| 36 x 14 x 8 Telescope..... | 46.55 |
| 40 x 10 x 6 Telescope..... | 44.00 |

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.
The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$3.50 per color for printing, per 1000. Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

KANSAS CITY, MO.

The Market.

One of the most peculiar conditions ever existing at this season is now manifest in this market. The mum crop was larger than usual this year. Warm weather, up to spring temperatures for a day or two, brought them out so fast that there was a flood of stock all the week. Roses, also, have been forced by the heat. Saturday, November 19, one of the department stores had a sale of mums, offering long-stemmed flowers, white, yellow and pink, for 25 cents each and roses for 39 cents a dozen. This was an excellent way to dispose of some of the surplus stock. By some of the florists it was considered a good piece of publicity for Thanksgiving business. But the opportunity to put on a sale of cut flowers at such prices less than a week before Thanksgiving is unusual in this market.

Advance orders have not been coming from the trade. There are a few dealers who say that orders are about as usual, or even better than a year ago, for the holiday, but in general the wholesalers have not even had inquiries about stock to any great extent. Perhaps the reason is that there is so much stock everywhere that retailers are not concerned. They feel that they can get anything they need when they want it. While retail prices have not been advanced, there is no letting down of prices to work off the heavy crops being sent in daily. Wholesale prices are considerably lower than usual for Thanksgiving.

Various Notes.

J. E. Murray & Co. had a beautiful

FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

| SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 | SIZES | Mist Gray or Manila Shallow Cover Price per 100 | Mist Gray or Manila Full Telescope Price per 100 |
|---------------|---|--|--------------|---|--|
| 3 x20x 4..... | \$ 2.50 | \$ 2.75 | 6x28x12..... | \$12.00 | \$14.00 |
| 3 x18x 5..... | 2.60 | 2.90 | 5x35x10..... | 12.70 | 14.50 |
| 3½x24x 5..... | 3.80 | 4.50 | 6x36x12..... | 16.00 | 18.50 |
| 3½x30x 5..... | 4.70 | 5.50 | 8x20x20..... | 17.00 | 21.00 |
| 5 x24x 8..... | 6.40 | 7.50 | 8x24x24..... | 25.00 | 28.50 |
| 5 x28x 8..... | 7.20 | 9.10 | 7x42x12..... | ..... | 29.00 |
| 5 x38x 8..... | 10.30 | 12.50 | 8x48x14..... | ..... | 35.00 |
| 5 x30x10..... | 11.30 | 13.00 | | | |

Gray Corsage and Violet

With Shallow Fluted Edge Lid

| | | | |
|--------------|--------|-------------|--------|
| 5½x9x 6..... | \$3.70 | 6x9x13..... | \$5.10 |
| 6 x7x14..... | 4.80 | 7x9x 9..... | 5.10 |

ONE PIECE BOX, heavy weight, mist gray, 3x4½x24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$8.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes.

We reserve the privilege of substituting either color.

Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.

1000 Letterheads, \$3.00 1000 Billheads, \$3.00
1000 Envelopes, 4.00 1000 Labels, 3.25

Write for samples

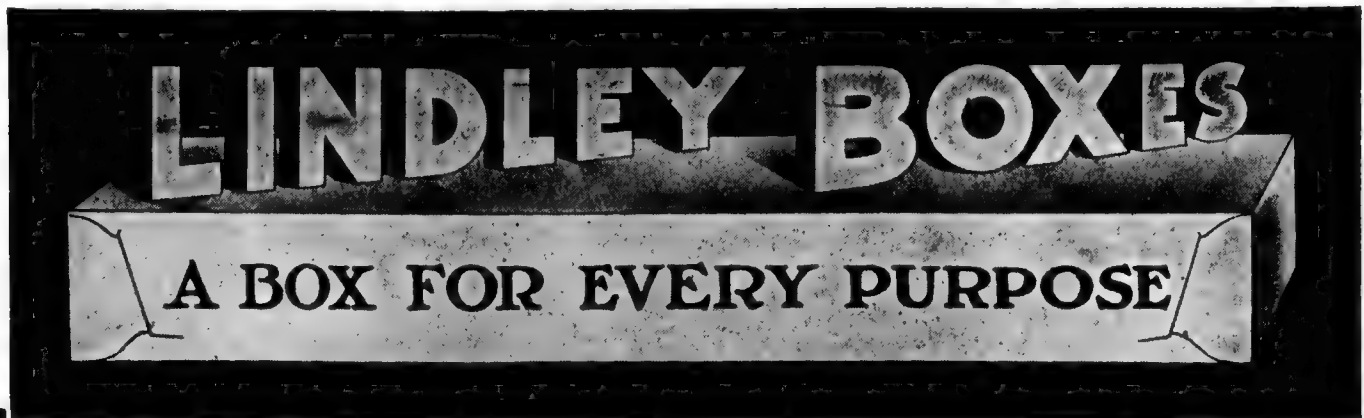
Miller Print Shop, P. O. Box 2864 Philadelphia, Pa.

H. & D. DESIGN BOXES

Are made of light, strong Corrugated Fiberboard and can be furnished with K. D. lock-corner covers, safe and convenient.

Write for full particulars.

THE HINDE & DAUCH PAPER CO.
SANDUSKY, OHIO



SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.

STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

Mist Gray Corsage

| Size | Lid | Per 100 |
|----------|--------|---------|
| 7x 4x4 | 2-inch | \$2.80 |
| 8x 5x5 | 2-inch | 3.60 |
| 10x 6x5½ | 2-inch | 3.95 |
| 12x 8x5½ | 2-inch | 4.90 |
| 15x 8x5½ | 2-inch | 6.70 |
| 14x10x8 | 2-inch | 9.20 |

Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock.

For Cut Flowers, etc.

| Size | Shallow Lid | Full Tele-scope |
|----------|-------------|-----------------|
| 16x4 x8 | \$3.20 | .... |
| 20x4 x8 | 3.60 | .... |
| 18x5 x8 | 3.40 | \$3.65 |
| 21x5 x8 | 3.60 | 3.95 |
| 24x5 x8½ | 4.20 | 4.95 |
| 30x5 x8½ | 5.25 | 5.90 |
| 36x5½x8½ | 7.25 | .... |
| 18x6 x4 | 5.20 | .... |
| 28x6 x4 | 7.00 | .... |
| 21x7 x8½ | 5.40 | .... |
| 22x7½x4 | .... | 5.80 |
| 21x8 x4 | 6.30 | .... |
| 24x8 x4 | 6.60 | .... |
| 28x8 x4 | 7.80 | .... |
| 24x8 x5 | 7.20 | .... |
| 28x8 x5 | 8.20 | .... |
| 36x8 x5 | 10.75 | .... |
| 42x8 x5 | .... | 17.50 |

Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|---------|---------|
| 80x10x5 | \$12.90 |
| 86x10x5 | 16.00 |
| 86x10x6 | 19.00 |
| 42x10x6 | 21.00 |
| 48x10x6 | 25.00 |
| 80x12x6 | 17.50 |
| 86x12x6 | 20.50 |
| 80x12x7 | 19.80 |
| 20x12x8 | 18.50 |
| 86x12x8 | 28.80 |
| 86x14x6 | 22.80 |
| 84x16x6 | 21.00 |
| 24x14x8 | 22.50 |
| 80x14x8 | 26.00 |
| 86x14x8 | 29.50 |
| 40x14x8 | 32.80 |
| 42x17x8 | 89.00 |

Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

| Size | Per 100 |
|----------|---------|
| 12x12x8 | \$15.00 |
| 14x14x8 | 16.50 |
| 16x16x7 | 16.50 |
| 16x16x8 | 19.30 |
| 18x18x7 | 20.00 |
| 20x20x6 | 20.00 |
| 20x20x8 | 25.00 |
| 20x20x10 | 31.50 |
| 24x24x8 | 30.00 |
| 24x24x10 | 40.00 |
| 28x28x8 | 41.00 |
| 32x32x8 | 49.50 |

Green Boxes

Made from high-grade moisture-proofed stock.

| Size | Lid | Per 100 |
|----------|---------|---------|
| 7x4x4 | 2-inch | \$2.80 |
| 15x7x6½ | 2-inch | 5.65 |
| 18x5x3 | 3-inch | 3.75 |
| 21x5x3 | 3-inch | 4.10 |
| 24x5x3½ | 3½-inch | 5.25 |
| 30x5x3½ | 3½-inch | 6.10 |
| 36x5½x3½ | 3½-inch | 8.25 |
| 21x8x4 | 2-inch | 6.25 |
| 24x8x4 | 2-inch | 6.70 |
| 28x8x5 | 2-inch | 8.40 |
| 36x8x5 | 2-inch | 10.30 |

Heavy Full Telescope

| Size | Per 100 |
|----------|---------|
| 24x8x4x4 | \$ 7.90 |
| 28x8x5x5 | 10.90 |
| 36x8x5x5 | 13.00 |

White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

| Size | Per 100 |
|----------|---------|
| 18x5x3 | \$ 4.30 |
| 21x5x3 | 4.70 |
| 24x5x3½ | 6.00 |
| 30x5x3½ | 7.00 |
| 36x5½x3½ | 8.25 |
| 24x8x4 | 8.90 |
| 28x8x5 | 11.50 |
| 36x8x5 | 14.50 |

"AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

Mist Gray "AA"

Otherwise called EXCELLO

| Size | Shallow Lid | Full Tele-scope |
|----------|-------------|-----------------|
| 18x5x3 | \$3.95 | \$ 4.35 |
| 21x5x3 | 4.20 | 4.70 |
| 24x5x3½ | 4.90 | 5.30 |
| 30x5x3½ | 5.90 | 6.90 |
| 36x5½x3½ | 7.25 | 8.50 |
| 24x8x4 | 6.60 | 8.00 |
| 24x8x5 | 7.20 | 9.50 |
| 28x8x4 | 7.80 | 9.40 |
| 28x8x5 | 8.20 | 10.50 |
| 36x8x5 | .... | 13.25 |
| 42x8x5 | .... | 17.50 |

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

White Enameled Corsage

The finest enameled clay-coated stock obtainable.

| Size | Lid | Per 100 |
|----------|--------|---------|
| 8x 4x3½ | 2-inch | \$ 3.75 |
| 7x 4x4 | 2-inch | 3.75 |
| 8x 5x5 | 2-inch | 4.90 |
| 10x 6x5½ | 2-inch | 5.90 |
| 12x 8x5½ | 2-inch | 7.70 |
| 14x10x8 | 2-inch | 14.50 |

White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

| Size | Lid | Per 100 |
|----------|----------------|---------|
| 18x 5x8 | 2-inch | \$ 5.75 |
| 20x 5x8 | 2-inch | 6.25 |
| 21x 5x8 | 2-inch | 6.40 |
| 24x 5x8½ | 2-inch | 7.90 |
| 30x 5x8½ | 2-inch | 9.25 |
| 36x5½x8½ | 2-inch | 12.25 |
| 21x 7x3½ | 2-inch | 8.80 |
| 24x 8x4 | 2-inch | 11.50 |
| 24x 8x5 | 2-inch | 13.00 |
| 28x 8x5 | 2-inch | 14.00 |
| 36x 8x5 | Full telescope | 19.50 |
| 80x10x5 | Full telescope | 19.25 |
| 86x10x5 | Full telescope | 22.00 |

ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

| Size | Per 100 |
|----------|---------|
| 20x4½x5 | \$2.15 |
| 24x4½x5 | 2.30 |
| 21x5 x8 | 2.40 |
| 24x5 x3½ | 2.65 |
| 24x5 x3½ | 2.85 |
| 30x5 x3½ | 3.10 |



SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

| | |
|------------------------------|-----|
| Less than 250, assorted..... | Net |
| 250 and over, assorted..... | 3% |
| 500 and over, assorted..... | 5% |
| 1000 and over, assorted..... | 7½% |

Chicago—Phone Franklin 5450—A. V. Z. Jennings.
New York—Phone Academy 2563—Geo. L. Hoopla.
St. Louis—Phone Olive 1840—H. F. Seignieur.
Louisville—Phone 2869—J. Raymond Clark.
Detroit—Phone Cadillac 4178—A. A. Fordon.
Buffalo—Phone Seneca 3336—J. Anthony.
Richmond—Phone Boulevard 678—J. B. Scott.
Toledo—Phone Broadway 1240—E. H. Lane.

LINDLEY FLORIST BOX CO.,

QUALITY BOX MAKERS

Marion, Ind.

display of flowers at the fair of the Women's Commercial Club, held in the Hotel Baltimore Thursday evening, November 17. The flower booth contained baskets of Columbia and Premier roses, a bride's bouquet, a bridesmaid's bouquet and baskets of mums.

The Muehlebach Flower Shop had a

number of table decorations and two weddings booked for Thanksgiving.

The opening of the new Federal Reserve bank, November 16, was a semi-social event. A general invitation, through the newspapers, was extended to the public and many took occasion to view the handsome structure. The floral

decorations, which were on a lavish scale, were done by the William L. Rock Flower Co. Quantities of cut mums of all varieties, in baskets and vases, and also the growing plants, were placed on the railings and bouquets of these flowers and roses were on the desks of the officials. Many beautiful baskets and

bouquets were sent as gifts by friends of Governor J. Z. Miller and his assistants. The bank building is twenty-one stories high, the city's tallest skyscraper; it cost \$4,000,000 and the bank force will comprise about 600 employees. Practically all of the retail florists had orders for this bank opening.

The funeral of Bernard Barbe, who was killed in an automobile accident in Seattle, Wash., November 10, was held November 18 at the home of his father, August F. Barbe. Burial was in Elmwood cemetery. Most of the florists of the city were present at the service. The offerings of flowers were numerous and beautiful.

Advertising for Thanksgiving began in the local newspapers November 22.
J. E. K.

New Year's day, 1915, H. C. Pfeiffer, of Mount St. Mary's Greenhouses, started to build a house, 10x23. He did not have a penny and he borrowed \$1 to subscribe for The Review. Today his place is prosperous and, in addition, he owns another establishment.

BARNARD, N. Y.

The carnations at the place of C. E. Fry are all looking fine and blooming well.

The greenhouse range of Charles Lee & Son is in good condition. Here the carnations are coming along nicely and the mums are a glorious sight to behold. This firm has great success with Bonnafon.

The greenhouse of Edward Cole is looking well. He expects to cut a large crop shortly.

T. B. Craig makes a specialty of Asparagus plumosus.

With Pick & Dildine, carnations and mums are doing finely.

Clifford & Son are looking forward to a large cut.

The greenhouse crop of Frank Bennett is not so good as usual. This is due to the using of hydrated lime at the time of planting. It burned the roots of the plants.

Spartanburg, S. C.—Charles A. Moss has been sick and away from home, but is back on the job. Business is picking up.

Minneapolis, Minn.—W. E. Race, of Weeber & Race, contractors and builders, has returned from Hibbing, Minn., where he superintended the construction of two greenhouses, 25x125 feet, erected for George E. Wood, proprietor of the Wood Greenhouses. These greenhouses are the farthest north of any in the state controlled by private ownership.

PAPIER MACHE

WREATH FORMS

An excellent and inexpensive substitute for wire wreaths. Just the thing for "Frieze Wreaths."

| | | |
|------------|--------|------|
| 6-in..... | \$0.35 | 100 |
| 8-in..... | .45 | 3 25 |
| 10 in..... | .55 | 4 00 |
| 12-in..... | .65 | 5 00 |
| 14-in..... | .75 | 6.00 |

C. A. KUEHN WHOLESALE FLORIST
1312 Pine Street, ST. LOUIS, MO.

SPECIAL LOW PRICES ON CUT FLOWER BOXES

These prices apply only on boxes ordered from this Ad. ORDER NOW

MANILA BOXES For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3 | 2.00 | \$ 2.40 |
| 20x 4x3 | 2.30 | 2.50 |
| 21x 5x3½ | 2.40 | 2.80 |
| 24x 5x3½ | 2.75 | 3.20 |
| 28x 5x3½ | 3.20 | 4.25 |
| 21x 8x5 | 3.20 | 4.25 |
| 30x 5x3½ | 3.75 | 4.55 |
| 24x 8x5 | 4.15 | 5.00 |
| 28x 8x5 | 4.70 | 6.35 |
| 28x 8x6 | 4.90 | 6.55 |
| 30x 8x5 | 5.25 | 7.00 |
| 30x 8x6 | 5.60 | 7.50 |
| 30x10x6 | 6.25 | 8.25 |
| 36x 8x5 | 7.35 | 9.45 |
| 36x 8x6 | 7.80 | 10.00 |
| 30x12x6 | 8.40 | 10.75 |
| 30x12x8 | 8.90 | 11.40 |
| 36x12x6 | 9.70 | 11.80 |
| 36x12x8 | 10.30 | 12.45 |
| 36x14x6 | 10.50 | 12.60 |
| 36x14x8 | 11.20 | 13.35 |
| 42x 8x6 | 7.15 | 8.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|---------|---------------|-----------|
| | Price per 100 | |
| 8 x5x4 | 3.25 | \$ 3.70 |
| 9½x6x5 | 4.05 | 4.45 |
| 10 x7x6 | 5.15 | 5.60 |
| 12 x8x7 | 6.40 | 6.75 |

On quantities of less than 100 of a size, 10% additional.

Printing—Black Ink, \$2.00 per 1000 or less.

Printing—Colors, \$3.00 per 1000 or less.

Printing—Gold, Bronze, or Green Bronze, \$5.00 per thousand or less.

MIST GRAY AND MIST GREEN BOXES For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 18x 5x3 | \$ 2.65 | \$ 3.15 |
| 21x 5x3½ | 3.10 | 3.65 |
| 24x 5x3½ | 3.50 | 4.10 |
| 24x 8x5 | 5.20 | 6.65 |
| 28x 8x5 | 5.80 | 7.90 |
| 30x 8x5 | 6.85 | 8.95 |
| 30x12x6 | 10.75 | 13.15 |
| 36x12x6 | 12.10 | 14.75 |

MANILA BOXES—No. 1 Grade

| Size | Lid | Full Tel. |
|----------|---------------|-----------|
| | Price per 100 | |
| 16x16x 5 | \$ 5.80 | \$ 6.95 |
| 16x16x 7 | 6.85 | 8.95 |
| 18x18x 6 | 7.20 | 10.10 |
| 18x18x 8 | 8.20 | 11.80 |
| 20x20x 6 | 8.80 | 12.00 |
| 20x20x 8 | 10.30 | 12.75 |
| 20x20x10 | 12.00 | 16.50 |
| 22x22x 8 | 11.00 | 15.75 |
| 24x24x10 | 16.50 | 23.00 |

BOUQUET BOXES

| Size | Lid | Full Tel. |
|---------|---------------|-----------|
| | Price per 100 | |
| 19x19x8 | \$ 6.50 | \$ 9.00 |

GREENS AND SUPPLIES YOU NEED NOW

Bronze and Green Galax

Selected stock, \$2.00 per 1000.

Laurel Festooning

Made up round and heavy, \$10.00 to \$12.00 per 100 yards.
Bundle Laurel, 50c.

Wild Smilax

\$12.00 per case.

Green Ruscus

75c per pound.

Red Ruscus

Good quality and color, \$1.00 per pound.

Imported Baskets

Attractive assortments with or without metal containers, prices \$10.00 to \$25.00.

Dagger and Fancy Ferns

Special quality, \$2.50 per 1000.

HENRY M. ROBINSON & CO., Inc.

2 WINTHROP ST.
34 OTIS ST.

[Evergreens
Florists' Supplies]

Boston, Mass.

CHRISTMAS BELLS

Xmas red folding tissue paper bells

| | |
|-----------------------------|--------|
| 3 inch bells, per doz..... | \$0.15 |
| 5 inch bells, per doz..... | .25 |
| 7 inch bells, per doz..... | .40 |
| 9 inch bells, per doz..... | .60 |
| 12 inch bells, per doz..... | .85 |
| 15 inch bells, per doz..... | 1.25 |

SANTA CLAUS

Made of Red Cotton, neatly trimmed, to make effective appearance, unbreakable, very suitable for windows or general decorations.

| | |
|---------------------------------|--------|
| 5 inch size, per box of 36..... | \$1.00 |
| 6 inch size, per box of 24..... | .85 |

Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

GEO. H. ANGERMUELLER CO.,
Wholesale Florist 1324 Pine St., ST. LOUIS, MO.

JAPANESE FRIEZE BELLS

Made of Red Frieze on Papier Mache Bell Forms and trimmed with Green Frieze. Very catchy.

| | |
|-----------------------------|--------|
| 3½ inch Bells, per doz..... | \$1.00 |
| 5 inch Bells, per doz..... | 1.50 |

VELVET POINSETTIAS

These are made of a perfect shade of "Xmas Red" Velveteen of fine quality, long stem with green foliage. A sure seller for the Holiday trade.

| | | | |
|-----------------------------|--------|--------|---------|
| | Doz. | 6 Doz. | Gross |
| Large size..... | \$1.25 | \$6.50 | \$12.00 |
| Medium size.... | .75 | 4.00 | 7.50 |
| Small size, 4 to stem | 1.25 | 6.50 | 12.00 |

A. W. GUMZ
WHOLESALE FLORAL CO.
Cut Flowers a Specialty
1314 Pine St., St. Louis, Mo.
Both long distance Telephones

"Smiling Service"
WINDLER
Wholesale Floral Co.
1310 Pine St. ST. LOUIS, MO.

Mist Gray Milwaukee Made Cut Flower Boxes

| Corsage Boxes | | Per 100 |
|-----------------|--|---------|
| 10 x 7 x 5..... | | \$5.50 |
| 12 x 9 x 5..... | | 6.00 |

| Flower and Design Boxes | | Per 100 |
|----------------------------------|--|---------|
| 21 x 6 x 3½, 2-in. covers at... | | \$ 4.50 |
| 24 x 5 x 3½, 2-in. covers at... | | 4.75 |
| 24 x 8 x 4, 2-in. covers at..... | | 6.25 |
| 28 x 8 x 4, 2-in. covers at..... | | 7.00 |
| 30 x 6 x 3½, 2-in. covers at... | | 5.50 |
| 36 x 8 x 5, full telescope..... | | 11.00 |
| 30 x 12 x 6, full telescope..... | | 15.00 |
| 36 x 12 x 6, full telescope..... | | 18.00 |
| 42 x 12 x 6, full telescope..... | | 25.00 |
| 48 x 14 x 6, full telescope..... | | 30.00 |
| 20 x 20 x 8, full telescope..... | | 20.00 |
| 24 x 24 x 8, full telescope..... | | 23.00 |

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

C. C. Pollworth Co.,
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR
SPECIAL PRICES ON

DURO BOXES

WE MANUFACTURE A
COMPLETE LINE OF

GRAY CLOUD: GREEN CLOUD
GRAY and WHITE GLAZE

Duro Paper Products Co.
180 N. Wabash Ave.
CHICAGO

Climax Mfg. Co.

Florists'
High Grade Boxes
CASTORLAND, N. Y.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.



SAVE MONEY ON CUT FLOWER BOXES

Compare our prices with what you are now paying

OUR BOXES ARE MADE OF HEAVY-WEIGHT STOCK,
COMBINED WITH FIRST-CLASS WORKMANSHIP

MANILA BOXES No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

For Cut Flowers, Etc.

| Size | Lid | Full Tel. |
|---------------|---------|-----------|
| Price per 100 | | |
| 18x 5x3..... | \$ 2.00 | \$ 2.40 |
| 20x 4x3..... | 2.30 | 2.50 |
| 21x 5x3½..... | 2.40 | 2.80 |
| 24x 5x3½..... | 2.75 | 3.20 |
| 28x 5x3½..... | 3.20 | 4.25 |
| 21x 8x5..... | 3.20 | 4.25 |
| 30x 5x3½..... | 3.75 | 4.55 |
| 24x 8x5..... | 4.15 | 5.60 |
| 28x 8x5..... | 4.70 | 6.35 |
| 28x 8x6..... | 4.90 | 6.55 |
| 30x 8x5..... | 5.25 | 7.00 |
| 30x 8x6..... | 5.60 | 7.50 |
| 30x10x6..... | 6.25 | 8.25 |
| 36x 8x5..... | 7.35 | 9.45 |
| 36x 8x6..... | 7.80 | 10.00 |
| 30x12x6..... | 8.40 | 10.75 |
| 30x12x8..... | 8.90 | 11.40 |
| 36x12x6..... | 9.70 | 11.80 |
| 36x12x8..... | 10.30 | 12.45 |
| 36x14x6..... | 10.50 | 12.60 |
| 36x14x8..... | 11.20 | 13.35 |
| 42x 8x6..... | 8.15 | 10.50 |

For Violets, Etc.

| Size | Lid | Full Tel. |
|---------------|--------|-----------|
| Price per 100 | | |
| 8 x5x4..... | \$3.25 | \$3.70 |
| 9½x6x5..... | 4.05 | 4.45 |
| 10 x7x6..... | 5.15 | 5.60 |
| 12 x8x7..... | 6.40 | 6.75 |

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink \$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

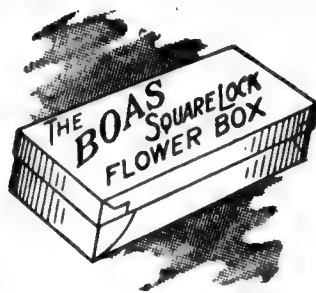
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.
BOSTON (14), MASS.

Manufacturers of Folding Paper Boxes



Wm. J. Boas & Co.
1427 Vine Street,
Philadelphia, Pa.

Write for
Prices.

Always mention the Florists' Review when
writing advertisers.

Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices



St. Joseph Paper Box Company
St. Joseph, Missouri

Always mention the Florists' Review when
writing advertisers.

PACIFIC COAST DEPARTMENT

Berkeley, Cal.—J. W. Gregg, professor of floriculture and landscape gardening at the University of California, has been elected to membership in the American Society of Landscape Architects. At the present time there are only three other men on the Pacific coast who have been elected to membership in this society.

LOS ANGELES.

The Market.

Another quiet week has to be chronicled, both with wholesalers and retailers. The mums are getting past their best and will soon be out of the market. Violets are arriving in good shape now, the cooler days and nights helping to harden the flowers. As usual, some of the growers of heather are sending stock that is only half developed and at a time when it is not really needed. Stevia is making its appearance and is of excellent quality. Daisies and other small flowers are improving and there is an abundance of all classes of greens.

Various Notes.

Evelyn Hills, daughter of F. R. Hills, and Walter Olson were married at the home of the bride on the evening of November 18. Mr. Olson was formerly connected with Mr. Hills in the nursery business, but is now in electrical work.

Everyone interested in fine potted plants should pay a visit now to the Cedar Nursery Co., at South Vermont avenue. The cyclamens are splendid examples of cultural skill, from the smallest stock in 4-inch pots up to large specimens. This firm has for years been improving its strain of seed, until now none is purchased from outside sources, every seed being saved on the place. The selections from the German strains are wonderfully vigorous, with strong stems, and the best of the British pinks and salmons have also been retained. It is a magnificent display at this time. The poinsettias, too, are developing excellently and by the time these notes appear many will be in bloom. Here the same high culture prevails, every plant being perfect in its size. The better class of retailers in the city favor this firm for made-up baskets, as they are always planted with care and consequently remain long in good condition.

A recent visit to F. R. Hills' nursery found Mr. Hills and his staff busy loading a carload of conifers and other nursery stock for the northern part of the state. The collection of hybrid and other orchids recently put in by Mr. Hills is extremely interesting, as showing which of the hybrids are likely to be profitable in a commercial way. One in which he is especially interested is *Laeliocattleya Portia*, several spikes having produced an average of twelve to fifteen flowers on a spike, which sell well at the price of first-class cattleyas. This kind of hybrid, if raised in quantity, would go far to soften the effect of the quarantine regulations. The ferns, as usual, are in first-class shape. Mr. Hills is speaking of building a house especially for orchids.

Among the roses planted at the new Santa Ana greenhouses of Amling Bros. are 4,500 Dunlop, 4,500 Crusader, 4,500 Milady, 4,000 White Killarney, 9,000 Butterfly, 6,000 Russell and 10,000 Premier. These are all grown on raised benches, though most local growers use solid beds. Mr. Huss, their sales manager, says he is well satisfied with the results so far, both as to quantity and demand, and most of the cut is handled through the wholesale house of E. C. Amling Co., on Wall street.

C. Gutting, of the Superior Nursery & Dahlia Gardens, is out with a new Studebaker six. He is trying it out this week on a trip to Elsinore.

On the return of E. C. Amling from Chicago, things began to hum around the Wall street store and everyone is getting busy for the holiday trade. Heather, strawflowers and statice are among the stock for shipment east, while the best roses, carnations, valley and other stock are being shipped to points within a few

days' journey. The trade among local retailers is also booming.

Peter Wilson is now with the Athletic Club Florist. Good use is made here of the pretty semi-double roses, Irish Fire-flame and Irish Elegance. Cut in the bud, these lovely little roses last well and the color is of those delightful tints that are never out of place.

The store of Herbert Bateman, Inc., is among the most attractive in the city now, and although so recently started, it has all the earmarks of an old established business. Mr. Bateman expressed himself as more than pleased with the way business has grown in the short time the store has been open. Already an addition to the workroom and an extension of the icebox facilities are under way.

At Wright's Flower Shop pretty little azalea plants are already appearing and, according to Mr. Wright, there will be a fine assortment in all colors for Christ-

CALIFORNIA Flowers and Greens

OF ALL KINDS AT
LOWEST MARKET PRICES
PACKED RIGHT

L. A. FLORAL COMPANY

The House of Quality and Service

236 EAST FOURTH ST., LOS ANGELES, CALIF.

Write for Special Prices

Mention The Review when you write.

THEY SHIP WELL

We mean the

VIOLETS ROSES AND CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

Oldest and Most Experienced Shippers in California

WE NEVER MISS

ANNOUNCING DECEMBER CYCLAMEN PRICES

| | |
|---------------|---------------------|
| 4-inch | \$0.50 each |
| 5-inch | .75 each |
| 6-inch | \$1.00 to 1.50 each |
| 8-inch | 2.00 to 2.50 each |
| 9-inch | 3.50 each |
| 10-inch | 5.00 each |

Our varieties are the best. They are the kind that you make money out of.

We can give you any color desired. You can order 100% Salmon without extra cost.

Every plant is a specimen, every leaf perfect.

They are just loaded with buds.

Grown cool and well spaced apart so that they will stand store treatment.

Those 9s and 10s are whales.

They are all worth a long trip to see.

Visit the greenhouses if possible.

Order a sample shipment.

Note not only the high quality of our stock, but our superior methods of packing, which make us

The Biggest, Best and Busiest Store in the West

Walter Armacost & Co.
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

321 East 4th Street,

LOS ANGELES, CALIF.

WE CLOSE SUNDAYS

CARNATIONS AND VIOLETS

ARE OUR LEADERS NOW

ROSES, POMPONS, ALL CLASSES OF GREENS, STATICE AND EVERLASTINGS

Our arrangements are all made for our winter supply and we are ready to treat everyone—new and old customers—right.

BEST STOCK AT RIGHT PRICES.

Mail Address

Box 538, Station C
Los Angeles

Geo. J. Hall & Co.,

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire

GEO. J. HALL & CO.,
Los Angeles

Mention The Review when you write.

CALIFORNIA FLORAL CO.

MUMS AND ALL SEASONABLE CUT FLOWERS

217 Winston Street

THE BEST IN THE WEST

LOS ANGELES, CAL.

Mention The Review when you write.

mas sales. Fancy baskets and boxes are also being shown in great variety.

H. R. R.

SAN FRANCISCO, CAL.

The Market.

Sunny, rainless days have continued to fill the market with outdoor stock, but the first frost of the season, which occurred on the morning of November 16, brought a certain amount of satisfaction, as it marked the rapidly approaching end of gilliflowers, marigolds, zinnias, etc., which have enabled owners of gardens to supply their own flowers. It is expected that a week will see the end of the outdoor summer stock in the market. A few more frosts will kill it off.

In the market, at present, there are plenty of excellent violets and fine chrysanthemums, both the large varieties and an infinite assortment of pompon mums. Roses are scarce. There are a few more carnations, but they are not plentiful, though the second crop is beginning to come in. Paper White narcissi are to be found, though not in much abundance and the early freesias are not yet of the best quality. There is a great variety of berries, including the madrone, burning bush, pepper tree berries and the red berries that grow wild in California and act as a substitute for holly.

Various Notes.

Local florists are gratified that the Santa Fe railroad has placed orders for 2,500 refrigerator cars, according to a despatch received from Chicago.

The Art Floral Co. had the decorations for the new theater, the Granada, which opened to the public November 17. The house was transformed with a young grove of real palms and chrysanthemums, in bronze, pink, etc. Flaming autumn colors were combined with large chrysanthemums in the house decorations.

Many of the local florists had "good will" orders for the opening of the new Granada theater. About the most imposing decoration was made by F. C.

5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

| | |
|--------------------------------------|-------------------|
| 20 Rose von Zehlendorf, salmon red | 20 Christmas Red |
| 20 Perle von Zehlendorf, salmon pink | 10 Pure White |
| 20 Cherry Red | 10 White with Eye |

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

All will come into bloom for Christmas.

Cash with order, please.

Fred Grohe Co., R.F.D. 4, Box 367, Santa Rosa, Cal.

Mention The Review when you write.

| | | |
|--|----------------------------------|--------------------|
| Asparagus Plumosus and Sprengeri Sprays... | \$1.35 per 100; 500 for \$6.25. | F.O.B. Los Angeles |
| Asparagus Plumosus Seedlings..... | \$1.25 per 100, \$10.00 per 1000 | |
| Asparagus Sprengeri Seedlings..... | 1.00 per 100, 9.00 per 1000 | |

By PARCEL POST PREPAID

HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.

Mention The Review when you write.

PALMS

Phoenix Canariensis

Pot-Grown

24 inches high
\$9.00 per doz.

E. H. RUST

1625 Bank St., So. Pasadena, Cal.

Plumosus, Maidenhair

and all classes of Greens always on hand at right prices

Write for special prices on

Christmas Greens and Decorative Material

We are headquarters

Los Angeles Evergreen Co.

456 Wall Street. LOS ANGELES, CAL.

FLOWER SEEDS

Selected Strains

High Germination

The Best Variety for Commercial Growers

STATICE (Everlasting flower).
Oz. ¼ Lb.

| | | |
|-----------------------------------|--------|--------|
| Bonduelli, annual, large yellow.. | \$0.60 | \$2.00 |
| Sinuata, well known blue, annual | .60 | 2.00 |

Tr. Pkt.

| | |
|--|--------|
| Incana Hybrida, mixed, perennial..... | \$0.50 |
| Pseudo Armeria, rose, perennial..... | .50 |
| Pseudo, large flower, mixed, perennial.. | .50 |
| Sibirica Pyramidalis, blue..... | .50 |
| Tatarica, rose, perennial..... | .50 |
| Tatarica, white, perennial..... | .50 |
| Latifolia, purple, perennial..... | .50 |
| Limonium, lilac, perennial..... | .50 |

Cash with order, please. Postage free.

ADRIAN J. SCHOORL

255 California St., San Francisco, Cal.

USE AMLING'S FLOWERS

Establish Permanent Connections NOW

**We are at all times strong
ON SEASONABLE FLOWERS**

Our Leaders for November are:

ROSES, in all varieties.
MUMS, all sizes and colors.
POMPONS, every type and color.

With our present organization and equipment there is no limit to our ability to supply any flowers that are to be had in the Los Angeles market.

All Florists who seek to establish permanent connections with a dependable supply in Los Angeles should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midseason days come and all florists are clamoring for flowers.

E. C. AMLING CO., 447 Wall St., Los Angeles, Cal.

The Largest, Best Equipped and Most Centrally Located Wholesale House in Los Angeles.

Resources

WE have the exclusive sale of the large quantity of high grade Roses produced by Amling Bros., of Santa Ana, and by E. H. Volkman, of Sawtelle; also half the cut of Roses from the Walter Amling range of glass in Los Angeles. With these as a nucleus, we have access to the cuts of all the largest Rose-growing establishments on the open market here, for filling and filling up orders. We therefore are in position to afford buyers an absolutely dependable supply.

Richard Diener Company
INC.

**Originators and Growers
of the Largest and Finest
Gladioli and Petunias**

Catalogue on Request

KENTFIELD
Marin County CALIFORNIA

Jaeger & Son. It represented the front of the Granada in a floral miniature about ten feet in height, made of yellow pompons and large chrysanthemums.

The San Francisco Coöperative Flower Market reports successful business. Space in the market is in demand and the stock, for the most part, is daily cleaned out. With the rainy season approaching, both the growers and the purchasers will feel the benefit of having a comfortable roof over their heads. "People are asking, 'Why didn't we have a market like this, five years ago?'" stated Charles Brown, of Brown & Kennedy, who is actively associated in the market enterprise. Hitherto, the growers have stood in the street with their wares, except the Japanese and Chinese growers, who have a large market on St. Anne street, just across from the new market.

J. A. Axell motored out Sunday, November 13, to visit a number of the large chrysanthemum growers. As a

"California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

NET WHOLESALE PRICE LIST

| Size | Each | Doz. | 100 |
|--------------|--------|--------|---------|
| 8-inch..... | \$0.85 | \$9.00 | \$67.00 |
| 10-inch..... | 1.10 | 11.50 | 84.00 |
| 12-inch..... | 1.60 | 16.50 | 121.00 |
| 14-inch..... | 2.25 | 25.00 | 187.00 |
| 16-inch..... | 2.60 | 29.00 | 212.00 |
| 18-inch..... | 3.25 | 35.00 | 266.00 |
| 20-inch..... | 3.85 | 42.00 | 322.00 |
| 22-inch..... | 5.25 | 57.00 | 441.00 |
| 24-inch..... | 7.25 | 78.00 | 595.00 |
| 30-inch..... | 10.75 | 120.00 | 910.00 |

F. O. B. Factory, Los Angeles
Prices Subject to Change Without Notice.

ROY F. WILCOX & CO. Montebello, Cal

Manufacturers
Wholesale Florists and Nurserymen

Mention The Review when you write.

STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

WESTERN ROSE CO., ALHAMBRA, CAL.

Mention The Review when you write.

CYCLAMEN

Selected plants in bud, 5-in.... \$40.00 per 100
Selected plants in bud, 6-in.... 60.00 per 100
Selected plants in flower, 6-in.. 9.00 per doz.

CINERARIA

H. & S. Strain, 2½-in. pots.... 5.00 per 100

ERIC JAMES, 8635 Foothill Blvd., OAKLAND, CAL.

Mention The Review when you write.

California Privet

Well branched, well rooted
18 to 30 ins., \$35.00 per 1000

SYLVAN NURSERIES, Roseville, Calif.

Mention The Review when you write.

Violets Ready

ALL OTHER SEASONABLE FLOWERS AND GREENS
ALWAYS ON HAND.

J. A. AXELL

WHOLESALE COMMISSION FLORIST

463 Bush Street, San Francisco, Cal.

WE CLOSE SUNDAYS

\$1.00

Per dozen bunches

Mention The Review when you write.

CUT POINSETTIAS

With Splendid Green Foliage

Place your orders at once for regular shipments and order early for Christmas and New Year's.

| | | | |
|---|---------|---|---------|
| No. 1—3-ft. stems, select flowers, per 100..... | \$17.00 | No. 3—1½-ft. to 2-ft. stems, medium flowers, per 100, | \$11.00 |
| No. 2—2½-ft. to 3-ft. stems, large flowers..... | 14.00 | No. 4—12-in. to 18-in. stems, decoration flowers, 100., | 8.00 |

PAUL ECKE

Largest Grower of Cut Poinsettias and Poinsettia Stock Plants

1226 Hayworth Ave. Phone 579222 Los Angeles, Cal.

result of his observations, Mr. Axell states large, high quality chrysanthemums are nearing the end of their season. Mr. Axell says that the pompon mums will last longer. K. S. Murray, of Redwood City, is cutting some fine Columbia roses, which Mr. Axell is handling.

C. Kooyman & Co. are laying in a number of baskets for the holiday season, as there is usually an eleventh-hour rush for decorative baskets. Visitors, invited to dinner on Thanksgiving and Christmas day, like to arrive with flowers.

The Misses Scott, florists and decorators, have opened a store at 517 Bush street. Their location makes it possible for them to accept downtown orders, such as banquets of business organizations, while they are also almost within a stone's throw of the apartment house district.

Angelo Rossi, of Pelicano, Rossi & Co., continues to be the feted member of the board of supervisors. The heavy tax rate, which has gradually been piling up in San Francisco, made the people vote for a business administration. Mr. Rossi headed the ticket when the final vote was cast.

The United Flower & Supply Co. is showing some of the first potted azaleas of the season. They are full of bloom and are in demand for house decorations. This firm is also handling a great many violets, chrysanthemums and roses.

Enomoto & Co., Inc., specialize at this season in wild products from the California woods. They have been shipping a good deal of woodwardia and expect to do a considerable holiday business in berries of all varieties, as well as in chrysanthemums and violets.

Domoto Bros. are having a number of

Huckleberry and Salal

12x12x50-inch boxes (full pack)\$2.50 for either. Mixed same price.

BERRIED ENGLISH HOLLY WREATHS

16 inches over all50c each; 20 inches, 75c each

BERRIED ENGLISH HOLLY

25 or 50-lb. boxes, cut day of shipment.....60c lb.

Mistletoe (White Pearl brand)50c lb.

Cedar Roping\$7.00 per 100 yds.

SEATTLE FERN & MOSS COMPANY

Correspondence Solicited. 2135 Western Avenue, SEATTLE, WASH.

Mention The Review when you write.

their imported Japanese baskets painted in pastel colors, touched with metallic effects. Some of these baskets are effective, especially the kind, made of many fine twigs, that give the effect of birds' nests.

The local army post, the Presidio, has always been noted for its gardens, but everyone was astonished, a few days ago when the quarters of 200 officers blossomed out in azaleas, gardenias and other flowers. The reason for the sudden brilliant display was that an army order had been received, abolishing the Presidio garden, and, before he left, the former gardener sent his choicest potted plants to headquarters.

Fred Bertrand, of the Palace Hotel Flower Shop, will be the gainer by the improvements that are about to be done at the Palace. About \$30,000 are to be spent in improvements on the big downtown hotel.

Miss Copeland, of the Misses Hannon store, reports having had some satisfactory social decorations.

Charles C. Navlet & Co. are still busy

FERNS

Boston, Whitmanii, Teddy Jr., 4-in., 5-in., 6-in., 7-in., 8-in., 9-in., 10-in.

Rooted Carnation Cuttings

\$35.00 per 1000

PINK and WHITE Enchantress, Matchless

Orders booked for Jan. and Feb. delivery.

ACME FLORAL CO.

TACOMA, WASH.

Mention The Review when you write.

Dahlias - Gladioli - Cannas

SELECTED DAHLIA SEED

ARCHER'S GARDENS

Los Angeles County 400 No. Marengo Avenue
ALHAMBRA, CAL.

California Flowers Now Ready for Shipping

| | |
|---|----------------------------|
| Mums, large, selected, our specialty..... | \$2.00 to \$3.50 per dozen |
| Mums, small and medium | 50c to \$1.50 per dozen |
| Pompons, bunches, assorted colors | 25c to 50c per bunch |
| Violets | \$1.00 per dozen bunches |
| Helichrysum, selected..... | \$1.50 per 100 |
| Statice, blue, white, yellow..... | \$3.00 per dozen bunches |
| Plumosus and Adiantum..... | 30c per bunch |
| Mexican Ivy..... | 15c per bunch |
| Other California Greens | |

Wholesale

DARBEE'S

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

CHRYSANTHEMUMS OF FINEST QUALITY ARE NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

Order DRIED FLOWERS for your Winter's Supply.

VIOLETS

GREENS—Woodwardia, Plumosus, Adiantum, Brakes, etc.

DOMOTO BROTHERS

440 Bush Street

WHOLESALE
AND SHIPPERS

San Francisco, Cal.

Mention The Review when you write.

GLADIOLI

| | Per 1000 No. 1 | Per 1000 No. 2 | Per 1000 No. 3 |
|----------------------------|-------------------|-------------------|-------------------|
| SCHWABEN | \$50.00 | \$40.00 | \$30.00 |
| EMPERESS OF INDIA | 20.00 | 15.00 | 10.00 |
| IDA VAN..... | 25.00 | 20.00 | 15.00 |
| MINNESOTA | 20.00 | 15.00 | 10.00 |
| INTENSITY | 30.00 | 25.00 | 20.00 |
| CRACKERJACK.... | 15.00 | 10.00 | 5.00 |
| LILY LEHMAN.... | 20.00 | 15.00 | 10.00 |
| WILLY WIGMAN, 40.00 | | | |

Sylvan Nurseries, Roseville, Cal.

Mention The Review when you write.

with Holland bulbs. They have been waiting for rain, in order to start deliveries of rose trees, the dry spell having delayed digging.

Joseph's had many orders for boutonnières and corsage bouquets for the annual university football game, at Thanksgiving. B. Joseph said the new stadium at Stanford, where the game took place this year, seated 65,000 spectators, so there was a big demand for the cardinal of Stanford and the blue and gold of the state university.

Shellgrain & Ritter have been busy with funeral work.

Podesta & Baldocchi have been busy with standing orders for dinner decorations. Last Saturday, November 19, at

Genuine German-Grown Extra Choice Pips

OF

LILY OF THE VALLEY

COMING TO

San Francisco, California

WRITE FOR DETAILS TO

ADRIAN J. SCHOORL

255 California Street

SAN FRANCISCO, CAL.

a return bowling match with the All Stars, A. Podesta bowled 260 pins and the game went to his team.

The All Stars bowling team is being disbanded, but J. B. Avansino, one of its active members, is organizing another team, with an eye to finding talent to meet the Podesta & Baldocchi team. Avansino Bros. & Co. report a rush of funeral work.

M. M.

SPOKANE, WASH.

The Market.

Chrysanthemums are here in abundance. The quality is unusually good and stock is moving well. Turner is just coming in and will be at its best for Thanksgiving day. Potted mums move well and are good stock.

MATS

For wrapping plant pots.
Write for samples and prices.

BAMBOO CANE STAKES

Green, 3-ft. \$4.50 per 1000
Green, 4-ft. 6.50 per 1000
Natural, 6-ft. ... 7.50 per 1000

PLANT TUBS

Each 50c

VIOLETS

Now ready for shipment.

DRIED STRAWFLOWERS

of all varieties.

ENOMOTO & CO., Inc.

Wholesale Growers and Shippers

35 Saint Anne Street

SAN FRANCISCO, CAL.

Roses and carnations are about in sufficient quantity to meet the demand. California violets are good and prove the popular flowers for corsage work.

Various Notes.

The various greenhouses throughout the city are well stocked for the Christmas trade, with a good line of well grown plants. Each year seems to find a better assortment and better grown stock.

A. Rahn, of the Spokane Greenhouses, was at the coast recently on business. He reports a good showing of potted plants, especially in cyclamens and ferns.

Philip Weil, of the C. C. Pollworth Co., Milwaukee, Wis., was a recent visitor.

The Spokane Florist Co. reports a good business in design work; in fact, so good that it necessitated calling out the firm's employees at midnight one night to fill orders.

The crowd on Armistice night was too great for A. J. Burt's window, as one of those large plate glass panes was broken.

The wife of Einar Sinclair is reported ill.

At the monthly meeting of the Florists' Club Prof. Bonza addressed the members present on the possibilities of commercializing some of the wild flowers of the state for rock gardens, etc. The meeting was well attended and cigars were passed by the chairman, H. Hill.

Peters & Sons, of Hillyard, Wash., report good shipping trade. Much of their stock is being shipped to Canada.

M. Louis and H. Saunders, of Coeur d'Alene, Idaho, were in town on business. They report good stock in late mums and a fair cut of carnations.

Saturday, November 5, was the opening day for the City Floral Co. Roses and carnations were passed out to the visitors. The store is in the heart of the business district and attractively finished in French gray. The proprietors, William Peters and H. Hill, were warmly complimented on the appearance of the store and were wished success in the venture. H. H.

BOSTON NOTES.

(Continued from page 60.)

benches for stock, are grown in great numbers and there are many varieties. A lot of plants were in splendid bloom and shipments of these are made weekly to customers as far away as New York.

PERENNIAL PLANTS

A-1 Field-grown in the following varieties:

Anchusa, Dropmore variety.
Campanula Persicifolia, blue and white.
Canterbury Bells, 3 colors.
Columbine, 3 sorts.
Coreopsis Lanceolata.
Delphinium Belladonna.
Delphinium Kelway's Giant Hybrid.
Foxglove, 3 colors.
Gaillardia Grandiflora.
Geum, Mrs. Bradshaw.
Gypsophila Paniculata.
Lupines, blue and white.
Oriental Poppy, Mrs. Perry.
Platycodon Grandiflora, mixed.
Pyrethrum Hybridum, single, all colors.
Shasta Daisy, Alaska.
Sweet William, 4 colors.
Stokesia Cyanea, blue.

Price \$8.00 per 100, \$70.00 per 1,000.
500 Boston Ivy, field grown, \$12.00 per 100.

N. VAN HEVELINGEN

34 E. 62nd St., PORTLAND, OREGON

Mention The Review when you write.

Wagner's Giant Winter and all other standard

Rhubarb Seeds and Plants

also **BLACKBERRY SEED**

All varieties of Berries and Small Fruiting Plants

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

WAGNER'S NURSERY

Pasadena, Cal.

Several houses were filled with excellent cyclamens in a fine range of colors. There were also good batches of begonias and bougainvilleas in flower. For made-up pots and pans of mixed decorative plants, such as crotons, marantas, dracaenas, asparagus, etc., there is a large demand. Begonias, euphorbias and poinsettias were also furnished, with Asparagus plumosus and adiantum. There were large blocks of Erica King Edward VII and Wilmoreana coming into flower, also melanthra, mediterranea rosea, etc. In a number of houses herbaceous perennials were being propagated in quantity. These are being made a prominent feature here. A new poppy from western China, one of Wilson's introductions, like a glorified P.

French Hydrangeas

Dormant, well branched stock for forcing in 5, 6 and 7-inch pots.

BABY BIMBENET
GENERAL DE VIBRAYE
MME. M. HAMAR
MME. MOUILLERE
LILIE MOUILLERE
MME. RENE GAILLARD
OTAKSA
MME. RIVERAIN
MME. CHAUTARD
LA FRANCE
RADIANT
GLOIRE DE BOISSY
MOUSSELINE
TROPHÉE
MME. TREMAULT

Price \$35.00, \$50.00, \$75.00 per 100.

Manetti Stocks

Oregon-grown, for greenhouse grafting, \$32.50 per 1000.

CLARKE BROS.

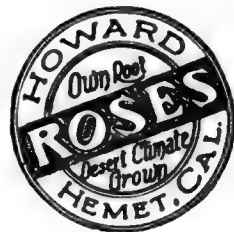
287 Morrison St., PORTLAND, ORE.

OWN-ROOT

1921-1922

List ready.

All Field Grown.



HOWARD ROSE CO.,
HEMET, CAL.

nudicaule, should be a valuable garden plant if it proves hardy.

The New England Flower Growers' Association will meet at Hotel Bellevue at 6:30 p. m., November 26. There will be important business to come before the meeting and every member is urged to be present.

Thomas F. Galvin, Jr., reports business extremely good. He lately had the decorations for the Mandell wedding

VIOLETS VIOLETS VIOLETS

\$1.00 PER DOZEN BUNCHES

MUMS in all colors and grades \$1.00 to \$2.50 per doz.
Dry Flowers, best selected grade. Sample order will convince you.
Seasonable flowers and greens.

UNITED FLOWER & SUPPLY CO., Inc.

WHOLESALE GROWERS AND SHIPPERS

448 BUSH STREET

SAN FRANCISCO, CAL.

CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building

Tel. Randolph 5420

5 So. Wabash Ave., Chicago, Ill.

VIOLETS

M U M S

VIOLETS

POMPONS

DRIED
STRAW-
FLOWERS

Violets are now ready for shipment.

Plumosus

Adiantum

GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

Moss—Evergreens

Price on carloads of Moss quoted
upon application

Oregon Tree Moss, per large bale, \$2.50
Western Orchid Peat, per crate.. 5.00
Huckleberry, per bunch..... .25
Salal, per bunch..... .25
Fern Leaves, per 1000..... 2.50
Spruce Cones, per 1000..... 2.50

H. W. Gooch

Wholesale Florist

Tillamook, Ore.

and other good decorations, in addition to much funeral work. He always keeps attractive windows at 226 Devonshire street.

The defunct Retail Florists' Club came into at least temporary being again when a gathering of thirty-five prominent retailers, called on invitation, was held November 14 at the City Club. Only retailers to whom invitations had been sent were present, but all of these attended. The cause for the meeting was the present somewhat chaotic condition of the cut flower trade, particularly the retail selling in the two wholesale markets. These officers were elected: President, Charles F. Boyle; vice-president, John J. O'Brien; treasurer, Julius H. Zinn; recording secretary, Elijah A. Gorney; financial secretary, Harold A. Ryan. While nothing

VIOLETS

and other seasonable
California Stock

WHOLESALE **F. C. JAEGER & SON** SHIPPERS

WRITE FOR DETAIL PRICE LIST

141 Powell Street

San Francisco, California

WE CLOSE SUNDAYS

Mention The Review when you write.

further than the names of officers was made public, one of the retailers present intimated that he believed the retailers would appoint a committee to meet a committee representing the Flower Growers' Association to see if some method of ironing out existing differences could not be devised.

On the occasion of the visit of Marshal Foch to Boston, November 14, the

New England Flower Growers' Association presented a large and extremely handsome basket of chrysanthemums and other flowers to the hero of the day. The Boston Post published an excellent photograph of the basket with S. J. Goddard, president of the association, standing alongside it. The basket towered well over Mr. Goddard's head.

Visitors last week included John Can-

Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.

ning, Ardsley, N. Y., and John Coombs,
Hartford, Conn. W. N. C.

TEWKSBURY, MASS.

Frank P. Putnam's Place.

In and around Tewksbury is a considerable number of commercial growers who ship to the Boston wholesale markets and some fine material they send in. A few hours on Armistice day were pleasantly spent in visiting the leading growers and, but for punctured tires and failing daylight, more would have been called on.

Our first stop was with Frank P. Putnam, in North Tewksbury. Mr. Putnam was indisposed, but will, we hope, soon be around again. Mrs. Putnam and Miss Fletcher, who is manager and a most efficient one, were glad to show us around and they know all about plants and their culture too. Single chrysanthemums are made a great specialty of here. Previous to the enforcing of Quarantine 37 Mr. Putnam made annual importations of the best new varieties.

He grows a considerable number of varieties and, while most had been cut, sufficient remained to show how well they are done. All are in benches and shipments are made to New York, as well as to Boston. In New York good-sized flowers of bright colors are mostly wanted.

Where early singles had been cut such crops as jacobæas, calendulas and sweet sultans had been planted and were coming on well. There are three large King houses of carnations here. Laddie was well done, as well as Matchless, Ward, Benora and Beacon. Everything here looks neat and is well cared for.

Patten & Co.

At Patten & Co., where Harold J. Patten now presides, carnations are the leaders and Thomas C. Joy, the new white, is certainly a joy to behold. There are about 9,000 plants of it in heavy crop. The color is snow white, the stems

Chrysanthemums

We will have about 40,000 well grown Chrysanthemums for sale this year, all of good quality. Prices will be reasonable.

Buy the local Mums

YELLOW and WHITE TURNER
BONNAFFON and CHIEFTAIN
CHADWICK, M. DEAN and others in season

POMPONS—In all colors, ready now

Seattle Greenhouse Association

1606 Pike Place
Elliott 4328 SEATTLE, WASH.

Mention The Review when you write.

ROSES — PORTLAND — ROSES

HARDY Field-grown. The World's Best. The Best is the Cheapest.
PERENNIALS Mountain View Floral Co., Portland, Oregon.

Mention The Review when you write.

SEE OUR LARGE AD ON
Seasonable Plants and Supplies
in the Oct. 6 issue of The Review
Wilson-Crout-Gehr Co.
Wholesale Florists
East 62nd and Ankeny Sts. Portland, Ore.

Mention The Review when you write.

Phoenix Canariensis, Washingtonia
Robusta, Chamaerops Excelsa, Etc.
For prices, see ad, page 62, issue of Sept. 8.
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.

"try Clarke"
The best and quickest way to get
what you want in
Bulbs, Florists' or Nursery Stock
is to write
W. B. Clarke, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

FREESIAS
Precht & Weitella Box 603
Montebello, Cal.

Special Surplus Sale of Early Orchid-Flowering Sweet Pea Seed



This year we had a record-breaking crop of some of the best market varieties, which we are offering to the commercial grower and market gardener only, far below regular prices, as we do not want to carry them over or sell them in bulk, giving our patrons a real bargain.

| | Per pound |
|--|---------------|
| CHRISTMAS PINK ORCHID, pink and white | \$2.50 |
| MRS. A. A. SKACH | 2.50 |
| MISS LOUISE GUDE, shell pink | 2.50 |
| MRS. JOS. MANDA | 2.50 |
| BRIDAL VEIL, white-seeded white | 2.50 |
| MRS. M. SPANOLIN, black-seeded white | 2.50 |
| MRS. CHAS. ZVOLANEK, best lavender | 2.50 |
| ZVOLANEK'S PALE BLUE | 2.50 |
| ZVOLANEK'S BLUE | 2.50 |
| ZVOLANEK'S RED, largest red in existence | 2.50 |
| ZVOLANEK'S ORANGE | 2.50 |
| YARAWA | 2.50 |
| ZVOLANEK'S BEAUTY, fiery dark rose | 2.50 |

ZVOLANEK'S ROSE, the famous bright pink, at \$10.00 per pound.

No order of less than ½ pound of each at these prices accepted.

All these varieties are not only winter-flowering, but they will produce more and better flowers out of doors than the old late Spencers, because they bloom 3 to 4 weeks earlier, before the hot weather sets in. Plant after the Chrysanthemum and get full crop for Easter. Plant in cool frames or outdoors just before the freezing begins and get full crop in May for Decoration Day. Plant out of doors in the spring and they will bloom early in June.

Ant. C. Zvolanek & Sons
Lompoc, California



Christmas Plants

| | | | |
|---------------------------|--------|-------------------------|------------------|
| Cyclamen | | Poinsettias | |
| 6-in. Selects | \$1.00 | 4-in. | \$0.35 to \$0.50 |
| 7-in. Selects | 1.50 | 5-in. | .75 to 1.00 |
| 8-in. Selects | 2.50 | 6-in. | 1.00 to 1.25 |
| Begonia Cincinnati | | 6-in. Special | 1.50 |
| 6-in. Selects | \$1.00 | 7-in. Short, 4 in a pot | 1.50 to 2.00 |
| 7-in. Selects | 1.50 | 8-in. Short, 4 in a pot | 2.00 to 2.50 |
| 8-in. Selects | 2.00 | | |

Packing charged for the plants with pots, 10%. Cash with order.

H. HAYASHI CO.

2311 73d Ave.

OAKLAND, CAL.

Mention The Review when you write.

Cyclamen, 5-in., 50c; 6-in., 75c; 7-in., \$1.00.
Begonias, Cincinnati, 5-in., 75c; 6-in., \$1.00 and \$1.25.
Carnations, white, pink and red, \$6.00 per 100.
Carnations, Laddie, \$8.00 to \$12.00.
Carnations, Rooted Cuttings, ready Dec. 15.
Per 1000
Laddie.....\$100.00
Belle Washburn.....40.00
Aviator.....35.00
Enchantress Supreme.....50.00
White Enchantress Supreme.....50.00
Matchless.....35.00

HOLDEN FLORAL CO.
WHOLESALE FLORISTS
1180 Milwaukie Street. PORTLAND, ORE.

Mention The Review when you write.

Geraniums, Special bargain for a short time. Standard named varieties, rooted cuttings, \$20.00 per 1000; S. A. Nutt, \$15.00 per 1000; 2-in., \$35.00 per 1000.
Pelargoniums, named varieties, 3-in., \$10.00 per 100.
Asparagus Sprengerii, 2-in., \$3.50 per 100.
Asparagus Plumosus, 4-in., \$15.00 per 100; A-1 stock.
Pansies, giant strain, 6 to 8 leaves, \$5.00 per 1000.
Also Hardy Perennials. Prices on request.

FRED G. EHLE, Wholesale Grower
224-236 Sanborn Ave., San Jose, Cal.

Mention The Review when you write.

MUMS

PER DOZEN, \$1.50 to \$2.50

CARNATIONS

PER 100, \$4.00 to \$6.00

MADDOX & BONNEY, Medford, Ore.

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F. W. WINTERS
BELLEVUE, WASH.

Holly Wreaths

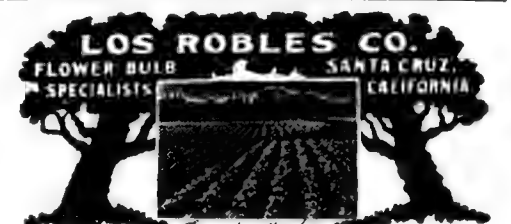
Extra well made, of choice English Holly. 12-inch, 50c; 14-inch, 75c; 16-inch, \$1.00.

Cedar Roping

Standard light.....\$3.50 per 100 yards
Heavy.....5.00 per 100 yards

Salal, Oregon Grape, Cedar, Hemlock Sprays
\$1.00 per bundle.

Mention The Review when you write.



Mention The Review when you write.

Genuine Berried English Holly

Choice sprigs cut day of shipment

ORDER EARLY FOR XMAS

Portland Seed Co., Portland, Ore.

Mention The Review when you write.

NEW WHITE SEEDLING CARNATION THOMAS C. JOY

Rooted Cuttings, \$12.00 per 100; \$100.00 per 1000

Deliveries beginning January, 1922, and filled in order from Seattle, Wash.

Stuber & Richardson, Bryn Mawr, Wash.

Mention The Review when you write.

are long, the calyx is perfect and there is much body to the flower. Matchless is also grown here and looks well, but it did not compare with Thomas C. Joy in any respect. The latter surely looks like a winner.

Laddie is grown here in considerable numbers and quite fine it is. There were smaller lots of Hope Henshaw and one or two others of the newer varieties. Aviator is grown as a scarlet and it certainly was a mass of blooms and buds. Natalie, a new intermediate pink, is a fine, free bloomer. Mr. Patten remarked that Joy seemed spider-proof; at least, he had not found any spiders on it as yet. New concrete beds are taking the place of raised wooden benches for all carnations here.

A fine house of callas held over 8,000 pots and already they are a fine sight. Adiantum Croweanum and cuneatum in beds were splendid. Yellow marguerites occupied a couple of beds. Everything here is as spick-and-span as on a private estate and showed high cultural skill. Harold J. Patten had good training under his father, M. A. Patten, who now lives mostly in the more balmy climate of Lakeland, Fla., and the fine block of greenhouses here certainly never contained a better lot of stock.

W. N. C.

DENVER, COLO.

The Market.

Local business was slow last week. It may be that we are beginning to feel the general slackening of all business in the trade, but more than likely the unseasonably warm weather is mostly responsible. Shippers have done better, however. In spite of the small local demand, growers have suffered little loss, their loss being principally in mums. With the passing of Thanksgiving and mums, a shortage of cut stock may be expected until after the holidays. Roses at present are scarce, owing to pinching for the holidays. Scott Key, always much in demand, is especially scarce. At no time this fall have carnations been plentiful, and colder weather is expected to shorten the supply of these soon. Sweet peas, violets, etc., are coming in more heavily and are of better quality. Fine cyclamens, begonias and ferns can be had now.

Various Notes.

Conrad Lengenfelder and Harry Harlow have found duck hunting poor sport this fall.

CYCLAMEN

Light and dark salmon.

5-in. pots, 50c to 60c

6-in. pots, 75c to \$1.00

7-in. pots, \$1.25 to \$1.50

PAPER WHITE NARCISSUS

Cut, \$5.00 per 100

— CASH —

BEALL GREENHOUSE CO.
VASHON, WASH.

Erica Mediterranea, out of 2-inch pots, \$8.00 per 100.
English Ivy, out of 2½-inch pots, \$6.00 per 100.
Hydrangea Hortensis, out of 2½-inch pots, \$6.00 per 100.
Cash with order, please
Pacific Nurseries, Colma, San Mateo Co., Cal.

Fred Meyer has a splendid prospect for a Christmas rose cut, but he is having some difficulty in filling present orders.

A. Hamberger is bringing in some good peas now.

The new shipping room of the Elitch Gardens Co. is rapidly nearing completion.

The Elitch bowling team, composed of Charles Meyers, Harlow, Buxton, Sach and Zimmer, is holding third place in the minor league.

R. E. H.

OMAHA, NEB.

The Market.

Last week was worse than the week previous. The market was flooded with seasonable flowers of all kinds, especially with chrysanthemums. Pompons are in heavy supply, but hard to move. We have had no killing frosts and no snow. Prices on mums vary from \$1.50 to \$2.50 per dozen for the best from the growers. Heavy cuttings of Bonaffon, Morgan, Marigold, Chieftain, Rager, Turner and Foley are made daily.

Roses have fallen off and the growers are cleaning up daily at \$5 and \$6 per hundred. Eighteen-inch Premier and Columbia bring \$15 per hundred. Premier

BULBS

Highest Quality — California Grown
Large-Flowering Gladioli

| | Per 100 | Per 1000 |
|---|---------|----------|
| AMERICA , Pink, first size..... | \$3.00 | \$27.50 |
| PANAMA , Rose pink, first size.. | 3.50 | 30.00 |
| SCHWABEN , Yellow, first size..... | 5.00 | 45.00 |
| NIAGARA , Yellow, first size..... | 5.00 | 45.00 |
| BARON HULOT , Blue, first size..... | 5.00 | 45.00 |
| HALLEY , Orange, very early... | 4.00 | 35.00 |

Other varieties, prices on request.
Satisfaction guaranteed.
Packing free.

F. O. B. San Francisco, California.
Terms—5% cash with order; 2% ten days; 30 days net.

ADRIAN J. SCHOORL

255 California Street
SAN FRANCISCO, CAL.

Mention The Review when you write.

Ferns in Flats

Good Strong Plants

| | |
|----------------------------|--------|
| Per 100..... | \$2.00 |
| In 5000 lots, per 100..... | 1.75 |

Strong 2½-inch Plants

| | |
|--------------|--------|
| Per 100..... | \$6.00 |
|--------------|--------|

Write for Varieties

Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

H. PLATH
"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

Mention The Review when you write.

was the heavy crop last week. On this the color is good, but the length is not the best.

Fine carnations are being received. They clear at \$5 to \$6 per hundred. The crop for Christmas looks good. Sweet peas are arriving in quantities. Snapdragons, at \$3 to \$6 per hundred, and calendulas, at \$4 per hundred, are being



SEEDLINGS

Mastodon Greenhouse, special mixed, per 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.

Mastodon Private Stock, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

SEED

Steele's Mastodon Greenhouse, special mixed (O. K. Outside). 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz. \$3.25, 3 ozs. \$16.50, 4 ozs. \$22.00.

Steele's Mastodon Private Stock, mixed. 1-16 oz. 65c., 1/8 oz. 75c., 1/4 oz. \$1.50, 1/2 oz. \$2.75, 3 ozs. \$14.00, 4 ozs. \$18.00.

Steele's Pansy Gardens
Portland, Oregon

received. Valley can be had at \$8 per hundred.

Various Notes.

At the weekly bowling contest of the Omaha Florists' Club Frank Swanson rolled high again, with 194.

The store of L. M. Rogers is attracting considerable attention with its telegraph delivery window display. Mr. Adams is an artist in this line.

Mrs. Craig, wife of Robert Craig, superintendent of the Forest Lawn cemetery, was buried Friday afternoon, November 18. T. E. E.

STOCKS FOR WINTER AND SPRING.

What is the difference between winter stocks and ten weeks' stocks?
H. S.—Cal.

There is an early or winter-flowering strain of ten weeks' stocks, embracing such sorts as Beauty of Nice, flesh pink; Queen Alexandra, rosy lilac; Rose of Nice, rose, and President Roosevelt, silver lilac. These are sometimes called "Giants of Nice" and are excellent winter-blooming stocks. The giant or large-flowered ten weeks' stocks are better adapted for spring flowering and are specially serviceable for Memorial day trade. C. W.

BLOOMING NARCISSI.

How long will it take Paper White narcissi and tulips to bloom in a temperature of 50 degrees after they are brought in from the coldframes?
A. J.—Kan.

The length of time required for these plants to bloom after they are brought in from the coldframes will depend upon how far they have advanced before they are taken in. About four weeks is the average period required if the weather is bright and sunny. Of course, this length of time may be shortened considerably by raising the temperature. L. R. T.

Fred M. Young

WHOLESALE FLORIST

Over 100,000 square feet of glass
41 East 52nd St. PORTLAND, ORE.

English Holly and Holly Wreaths

ORDER NOW FOR CHRISTMAS

English Holly, per 100 lbs., \$35.00.
English Holly Wreaths, made up by experts on 12, 14 and 16-in. wire rings, 50c, 75c and \$1.00 each. Send for sample.

CUT FLOWERS

Give us a trial order

Roses, Carnations, Lily of the Valley, Cut Cyclamen Blooms, Bouvardia, Pink and White Gardenias, Paper White Narcissi, Heather and Maidenhair.

POT PLANTS

Fine, large plants for immediate use. Small ones for growing on.

Ferns—Whitmanii, Elegantissima, Compacta and Boston; 5-in., 60c; 6-in., 75c; 7-in., \$1.25; 8-in., \$2.00; 9-in., \$3.00 each.

Cyclamen—Lots of blooms and buds, none better; 4-in., 25c; 5-in., 50c; 6-in., 75c; 7-in., \$1.25; 8-in., \$2.00; 9-in., \$3.00 each.

Orange Plants—Just right for Christmas; sell on sight; perfect plants; nice ripe fruit; from 6 to 35 fruits to plant, 50c per fruit.

Marantas—Three best varieties, fine for baskets; 3-in., 20c; 4-in., 30c; 5-in., 40c each.

Anthericums, in two varieties, silver and golden variegated, for baskets, 3-in., 20c; 4-in., 30c; 5-in., 40c; 6-in., 50c each.

Variegated Maple—4-in., 25c each.

Crotons—3-in., 30c; 4-in., 50c; 5-in., 75c each.

Maidenhair Fern—4-in., 30c; 5-in., 40c; 6-in., 50c each.

Pteris Argyræa—Variegated, 4-in., 25c each.

Table Ferns—Five varieties, fine shape; 2-in., \$6.00 per 100.

Snapdragons—Out of 2-in. pots, for benching, white, pink, yellow, dark pink, our Sunset and Daybreak, new ones, \$6.00 per 100.

Forget-Me-Nots—Out of 4-in. pots, for benching, \$10.00 per 100.

Otaheite Oranges—2-in., \$7.00 per 100; \$60.00 per 1000.

Poinsettias—Coming along in fine shape, in pots and pans for Christmas. Prices will be quoted later.

Mention The Review when you write.

MEXICAN IVY IS READY

Our light packing will save you on express.

HUMBOLDT EVERGREEN CO., Fortuna, California

Mention The Review when you write.

Woodland Park Floral Co.

SUMNER - - WASHINGTON

Wholesale Growers of
Pot Plants and Cut Flowers

Mention The Review when you write

BEDDING STOCK

2-inch pots and rooted cuttings.

Peters & Sons
HILLYARD, WASH.
(We ship from Spokane)

Mention The Review when you write

Rahn & Herbert Co.

CLACKAMAS, OREGON

Wholesale Growers of
Pot Plants and Cut Flowers

We Can Furnish Now Direct
to You

Mexican Ivy

LIGHT PACKING
NO PACKING CHARGE

H. H. Myers Evergreen Co.
FORTUNA, CALIF.

Mention The Review when you write.

Your inquiries for anything you may need

WILL BE APPRECIATED

H. L. OLSSON CO., Inc.

Growers of Quality Plants for the Trade
Box 494, SPOKANE, WASH.

Mention The Review when you write.

Seed Trade News

AMERICAN SEED TRADE ASSOCIATION.

President, L. L. Olds, Madison, Wis.; secretary-treasurer, O. E. Kendel, Cleveland, O.

AUGUST H. HUMMERT, of the St. Louis Seed Co., St. Louis, Mo., says that he does not recall such a season as this in bulbs. Everything here in bulbs is cleaned out.

MORE than 14,000,000,000 pounds of seeds, exclusive of seed potatoes, seed sugar canes and other vegetative planting stocks, are sown or planted annually in this country.

BERTRAM CALHOUN, of the Holmes-Calhoun Seed Co., Spartanburg, S. C., has been a visitor to the seed trade in New York, Baltimore, Philadelphia and Washington, D. C., for the last two weeks.

SPECIAL interest has been manifested in Hubam clover, according to the May Seed & Nursery Co., of Shenandoah, Ia. At Mayview trial grounds a seed yield of 600 pounds per acre was produced by hand-weeding. Good orders have been received for it by this house.

WAS it just charity or part irony that impelled the Vegetable Growers' Association of America to suggest, in a resolution addressed to Congress, that the congressional free seeds be shipped to starving Russia? After we have deported Emma Goldman and other undesirables to that country, let the undesired seeds follow.

THE recent inactivity of seedsmen has been reflected in the somewhat lower prices for alfalfa seed that were being offered to growers in many sections during the first week of November. Undoubtedly large arrivals of seed from South America have tended to depress prices for domestic seed considerably. During the two weeks ending November 5 nearly 1,500,000 pounds arrived from Argentina.

MISS MARY VEIT, head of the flower seed department of James Vick's Sons, Rochester, N. Y., entertained the girls of the force at a Halloween party, one of the principal features of which was a most realistic ghost story. Sitting in the dark the listeners passed from hand to hand the parts of the murdered man; that is, his veins, brains, ears, teeth, hair and hands, cleverly reproduced by strings of macaroni, a wet sponge, boiled grains of corn, etc.

HENRY M. HOLMES, of Spartanburg, S. C., and Bertram Calhoun, formerly of Marshallville, O., have entered partnership and have formed a new seed company at Spartanburg, S. C., which will operate under the name of the Holmes-Calhoun Seed Co. Mr. Holmes was the proprietor of the Holmes Seed Store, at Spartanburg, for a number of years and Mr. Calhoun has been traveling for the Leonard Seed Co., Chicago, for some years.

THE production of Sudan grass seed is estimated to be approximately fifty per cent of that of last year, because of the large decrease in the acreage that was harvested in the Texas Panhandle, by far the most important producing section for this seed in this country. In other more or less important sections, except south-eastern Nebraska and northeastern Kansas, there is an average reduction of five per cent to ten per cent in acreage and about ten per cent in yield per acre. In these sections of Nebraska and Kansas the reports indicate an increase in acre-

BULBS--Special--BULBS

We still have left limited quantities of High Class Dutch Bulbs. Weather conditions now, JUST RIGHT.

Orders shipped same day as received. Following offered subject to unsold:

| DUTCH HYACINTHS—FIRST SIZE | |
|------------------------------|----------|
| | Per 1000 |
| La Victoire, Crimson..... | \$65.00 |
| L'Innocence, Pure White..... | 65.00 |
| Yellow Hammer | 65.00 |

| DUTCH HYACINTHS—SECOND SIZE | |
|----------------------------------|----------|
| | Per 1000 |
| Lady Derby, Pink..... | \$45.00 |
| La Victoire, Crimson..... | 45.00 |
| L'Innocence, Pure White..... | 45.00 |
| Grand Maitre, Blue..... | 45.00 |
| King of the Blues, Dark Blue.... | 45.00 |
| Yellow Hammer | 45.00 |
| Gertrude, Pink | 45.00 |

| COTTAGE TULIPS OR LATE BLOOMING | |
|-------------------------------------|----------|
| | Per 1000 |
| La Merveille, Scarlet with Orange.. | \$20.00 |
| Extra Fine Mixed..... | 14.50 |

| DARWIN TULIPS | |
|-----------------------------------|----------|
| | Per 1000 |
| Remembrance, Rich Crimson..... | \$23.00 |
| The Sultan, Rich Maroon Black.... | 20.00 |
| White Queen | 25.00 |
| Splendid Mixed | 17.00 |

| PARROT TULIPS | |
|-----------------------|----------|
| | Per 1000 |
| Extra Fine Mixed..... | \$15.00 |

| EARLY SINGLE TULIPS | |
|--|----------|
| | Per 1000 |
| Cottage Maid, Dark Rose with White | \$22.00 |
| Goldfinch, Yellow | 18.00 |
| White Swan | 22.00 |
| Yellow Prince | 19.00 |
| Single Fine Mixed | 15.00 |

| EARLY DOUBLE TULIPS | |
|---------------------------------|----------|
| | Per 1000 |
| Couronne d'Or, Yellow..... | \$22.00 |
| Gloria Solis, Red and Gold..... | 24.00 |
| Lucretia, Pink | 16.00 |
| Rubra Maxima, Red..... | 23.00 |
| Extra Fine Mixed..... | 15.00 |

| DAFFODILS OR NARCISSI | |
|--|----------|
| | Per 1000 |
| Emperor, Mother Bulbs, Golden Yellow | \$38.00 |
| Poeticus Ornatus, Double Nose.... | 22.50 |
| Golden Spur, Double Nose..... | 32.00 |
| Von Sion, Double Nose..... | 32.00 |

SEEDS

| ASPARAGUS | |
|----------------------|----------|
| | Per 1000 |
| Plumosus Nanus | \$3.50 |
| Sprengerl | 1.50 |

| CALENDULA | |
|-------------------------|---------|
| | Per Oz. |
| Orange King Select..... | \$1.25 |

| CYCLAMEN ROCOCO | |
|----------------------------------|----------|
| | Per 1000 |
| Orchid-Flowering Types | |
| Light Rose | \$15.00 |
| Dark Rose | 15.00 |
| Lilac | 15.00 |
| White, with Crimson Eye..... | 15.00 |
| Rose Violet, Crimson Marked..... | 15.00 |
| Rococo Mixed | 14.00 |

| PANSY | |
|-----------------------------|---------|
| | Per Oz. |
| Peacock's Choice Mixed..... | \$5.00 |

| SWEET PEAS | | |
|-------------------------------------|-------------|--------|
| Spencer Winter-Flowering Varieties. | | |
| | Per Oz. | ¼ Lb. |
| Asta Ohn, Lavender..... | \$0.70 | \$2.50 |
| Hercules, Rose Pink..... | .80 | 2.75 |
| Red Wing, Crimson..... | .65 | 2.25 |
| Snow Flake, White..... | .70 | 2.50 |
| Wedgwood, Blue | .70 | 2.50 |
| | Per T. Pkt. | Oz. |
| Schizanthus Wisetonensis.. | \$0.25 | \$1.40 |

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Seeds

LEONARD SEED CO.

WHOLESALE GROWERS

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Sets

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Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot, Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

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Specialties: Beet, Carrot, Endive, Lettuce,
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Correspondence Solicited.

TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,
Cucumber, Cantaloupe and Watermelon
Seed and Field Corn, on contract.

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Correspondence Solicited. Swedesboro, N. J.

The C. Herbert Coy Seed Co.

VALLEY, Douglas, NEB.

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-
kin; Sweet, Flint and Dent Seed Corn

We are Headquarters for the
BEST OF EVERYTHING
in
Peas, Beans, Corn and Vegetable Seeds

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growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

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WHOLESALE SEED GROWERS
SAN FRANCISCO, CALIFORNIA

CARROT-CELERY-ENDIVE-LEEK-LETTUCE-ONION-RADISH-PARSNIP-PARSLEY-SALSIFY
SWEET PEAS - ALL VARIETIES PEAS - KENTUCKY WONDER BEANS

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Seed Growers Philadelphia

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Highest Quality Beckert's Seed Store Prompt Service
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Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.

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Get the benefit of our 71 years' experience

All Seasonable Varieties

Our Stocks Are Very Complete

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Wholesale Seed Grower

Pepper, Eggplant, Tomato, Okra, Asparagus,
Rhubarb, Celery, Spinach, Beet, Onion, Beans,
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.

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Fitchburg, Mass., U. S. A.

McHutchison & CO. Offers Immediate Shipment

Lilium Giganteum

F. O. B. New York and Chicago. Write
for prices.

| | Bulbs to Case | Per Case |
|-------------------------|------------------|-------------|
| Magnificum, 8 to 9 in. | 200 | \$23.50 |
| Magnificum, 9 to 11 in. | 150 | 23.50 |
| Rubrum, 8 to 9 in. | 200 | 23.00 |
| Rubrum, 9 to 11 in. | 150 | 22.50 |
| Auratum, 8 to 9 in. | 200 | 22.00 |
| Auratum, 9 to 11 in. | 150 | 22.50 |
| Album, 8 to 9 in. | 200 | 23.00 |
| Album, 9 to 11 in. | 150 | 23.50 |

Hardy varieties F. O. B. New York
only.

Valley Pips

New Crop, just arrived.
German forcing pips... \$25.00 per 1000
Dutch forcing pips... 17.50 per 1000
Case lots only, 2,500 pips per case.

Calla Bulbs

Elliottiana (yellow), 1 1/4-1 1/2 in., per
100, \$15.00; per 1000, \$145.00.

Palm Seed

Kentia Belmoreana and Forsteriana,
per bushel or per 1000.
Cocos Weddelliana.
Phoenix Roebelenii.

Gladioli

| All Northern Grown. | Per 1000 | Per 1000 |
|---------------------------|---------------------|-----------------|
| | 1 1/4-1 1/2 inch | 1 1/2-2 inch |
| America, pale pink... | \$20.00 | \$24.00 |
| Mrs. Francis King, pink | 21.00 | 25.00 |
| Chicago White | 26.50 | 33.50 |
| Halley, orange-pink... | 27.00 | 34.00 |
| Mrs. Frank Pendleton... | 39.50 | 45.00 |
| Schwaben, yellow... | 39.50 | 45.00 |
| Panama, clear pink... | 32.50 | 40.00 |
| Peace, large white... | 32.00 | 39.50 |
| Lily Lehman, blush... | 48.50 | 57.50 |
| Willie Wigman, blush... | 44.50 | 52.50 |
| Augusta, pure white... | 26.50 | 33.50 |
| Niagara, pale pink... | 32.50 | 40.00 |
| Independence, pink... | 22.00 | 28.00 |
| Mrs. Watt, rose... | 31.50 | 39.00 |
| Prince of Wales, pink... | 57.50 | 68.50 |
| Primulinus Queen | | |
| Victoria | | 57.50 |
| Primulinus, mixed hy- | | |
| brids | 16.50 | 21.50 |
| Mixed, all colors, select | 21.50 | 28.50 |
| Mixed, all colors, | | |
| common | 15.50 | 19.00 |

December-January shipment.

Bamboo Cane Stakes

| Natural | 6 ft. | Bale 2000 | Bale |
|------------|-----------|-----------|---------|
| Dyed Green | 1 1/2 ft. | 2000 | \$24.00 |
| Dyed Green | 2 ft. | 2000 | 7.50 |
| Dyed Green | 2 1/2 ft. | 2000 | 8.50 |
| Dyed Green | 3 ft. | 2000 | 10.00 |
| Dyed Green | 3 1/2 ft. | 2000 | 12.50 |
| Dyed Green | 4 ft. | 2000 | 14.50 |

Raffia

| | Per lb. |
|-----------------------------------|---------|
| Red Star Brand, 25 lbs. up... | 13c |
| Red Star Brand, 50 lbs. up... | 11 1/2c |
| Red Star Brand, 100 lbs. up... | 10c |
| Red Star Brand, 1 bale (225 lbs.) | 8 1/2c |

Also dyed in 20 colors and shades.

Fall Shipment

Manetti Stocks, English, selected
for greenhouse grafting, F. O. B. New
York.

Begonia and Gloxinia Bulbs, all
sizes and colors.

Write for prices on business sta-
tionery, specifically stating your re-
quirements.

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SLUIS & GROOT, Ltd.

Enkhuizen, Holland

Growers of Vegetable and Flower Seeds

SPECIALTIES:—Beet, Swiss Chard, Cabbage, Cauliflower, Kale, Cornsalad, Cress, Radish, Spinach, Turnip, Rutabaga; Nasturtium, Pansies, Phlox and many other Vegetable and Flower Seeds.

Our New Price List is now ready and will be sent to WHOLESALERS on request



*Cabbage, White, Enkhuizen's Glory.
Introduced by our firm.*

age of ten per cent to twenty-five per cent and a yield per acre fully equal to that of last year.

AN estimated production of amber and orange sorgo or "cane" seed amounting to approximately seventy per cent of last year's crop, and of sumac sorgo to about sixty per cent of last year's crop, is indicated in reports. The marked decrease is due primarily to the smaller acreage harvested because of the low prices that prevailed last year.

AN increasing quantity of seed potatoes is being certified in the various producing states. Data submitted to the bureau of markets and crop estimates of the Department of Agriculture to November 1 by the various certifying agencies show a total of 449,850 bushels certified in Vermont, New Hampshire, New York, Pennsylvania, New Jersey and Michigan, and about fifty carloads in Idaho and Colorado. About three-fourths of this quantity is surplus and is available for shipment out of the states in which produced.

SEED PRODUCTION LESS.

Material Reduction This Year.

The aggregate commercial production of vegetable seed in 1921 is estimated to be less than last year's small production. Data obtained by the bureau of markets and crop estimates of the United States Department of Agriculture reveal drastic reductions in the acreage and production of a number of

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New crop Hardy Perennial **DELPHINIUM SEED**, guaranteed saved from our world-famed Exhibition varieties at Langport.

Named varieties, \$2.15 per oz.; Mixed, \$2.10 per oz., \$25.00 per lb.

Write today direct to

KELWAY & SON,

Wholesale
SEED GROWERS,

LANGPORT, ENG.

Cables: "Kelway Langport."

important kinds, while a few kinds show an increased production.

The production of dwarf snap beans is sixty per cent of that of 1920 and about one-third of that of 1919 and 1918. Garden pole beans show a reduction of fifty per cent from the average

of the past three years. The production of garden peas is less than thirty per cent of last year's record production of 87,309,000 pounds and about fifty per cent of the average for the previous four years. Sweet corn production is placed at only 4,183,000 pounds, compared with 12,870,000 pounds last year, or less than forty per cent of the average for the last five years.

Carrot, lettuce, onion, parsley, parsnip, radish and salsify are among the California vegetable seed crops which show a production less than the small 1920 production. A marked reduction is also reported for spinach, tomato, pumpkin and winter squash seed.

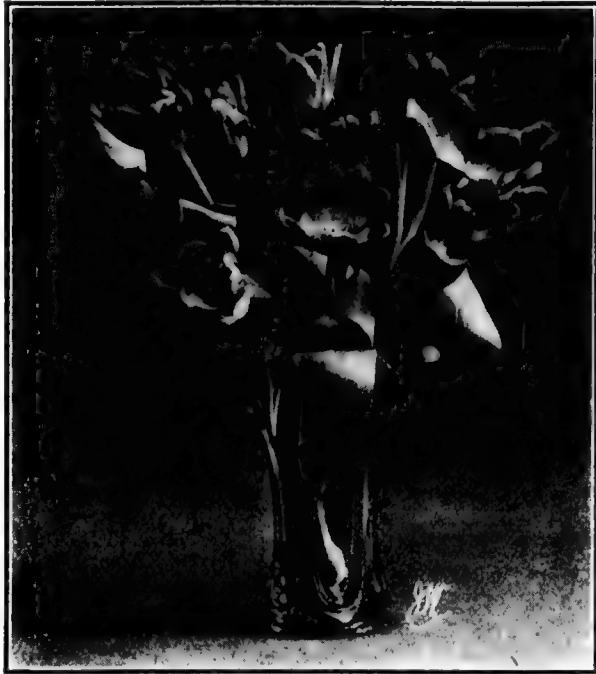
Some Increases.

Outstanding among the few items showing an increase is muskmelon seed, the production of which is reported to be 395,000 pounds, compared with 169,000 pounds in 1920 and an average of only 217,000 for the last five years. Compared with 1920, cabbage, garden beet, celery, kale, watermelon and summer squash show a small increase in production. The accompanying table gives in detail the estimated acreage planted, abandoned and harvested and the total production of vegetable seed for 1921. Estimates of the production for the

Acreage, Production and Imports of Vegetable Seed.

| Kind of seed. | 1921 commercial acreage | | | Commercial production | | | Imports | | |
|-------------------------|----------------------------|----------------|----------------|-----------------------|----------------|----------------|---|------------------------------------|------------------------------------|
| | Plant- ed | Aban- doned | Har- vested | 1921 Pounds | 1920 Pounds | 1919 Pounds | 9 months ending Sept. 30, 1921 Pounds | Calendar year 1920 Pounds | Calendar year 1919 Pounds |
| Beans, dw'f snap..... | 12,625 | 768 | 11,857 | 8,985,000 | 15,069,000 | 25,093,000 | ..... | ..... | ..... |
| Beans, ga'd'n pole..... | 3,911 | 37 | 3,874 | 2,582,000 | 5,480,000 | 4,395,000 | ..... | ..... | ..... |
| Beet, garden..... | 380 | 75 | 305 | 180,000 | 118,000 | 1,858,000 | 152,864 | 238,111 | 160,962 |
| Beet, sugar..... | 3,690 | 33 | 3,666 | 3,575,000 | 6,770,000 | 6,700,000 | 6,385,979 | 23,446,087 | 9,830,068 |
| Cabbage..... | 636 | 78 | 558 | 224,000 | 156,500 | 1,383,000 | 144,240 | 390,741 | 168,951 |
| Carrot..... | 196 | 57 | 139 | 76,200 | 290,700 | 1,562,000 | 33,633 | 69,428 | 15,666 |
| Celery..... | 100 | 5 | 95 | 45,800 | 27,600 | 54,000 | 267,252 | 593,722 | 768,101 |
| Cucumber..... | 3,577 | 345 | 3,232 | 487,400 | 579,800 | 706,300 | ..... | ..... | ..... |
| Kale..... | 39 | 6 | 33 | 29,700 | 11,400 | 43,000 | 29,190 | 77,069 | 18,866 |
| Lettuce..... | 1,085 | 67 | 1,018 | 309,500 | 587,000 | 679,800 | ..... | ..... | ..... |
| Muskmelon..... | 2,223 | 257 | 1,966 | 395,000 | 169,000 | 149,900 | ..... | ..... | ..... |
| Watermelon..... | 6,558 | 151 | 6,407 | 732,200 | 613,600 | 500,000 | ..... | ..... | ..... |
| Onion seed..... | 1,108 | 3 | 1,105 | 534,000 | 800,800 | 2,618,000 | ..... | ..... | ..... |
| Onion sets..... | 3,225 | 42 | 3,183 | 26,780,000 | 44,402,000 | 21,900,000 | ..... | ..... | ..... |
| Parsley..... | 60 | 60 | 60 | 27,500 | 117,400 | 111,500 | 136,118 | 179,774 | 52,713 |
| Parsnip..... | 48 | 48 | 48 | 25,700 | 69,100 | 222,000 | 39,613 | 17,015 | 43,817 |
| Peas, garden..... | 35,680 | 1,168 | 34,512 | 27,197,000 | 87,309,600 | 47,968,000 | ..... | ..... | ..... |
| Pepper..... | 1,308 | 114 | 1,194 | 99,200 | 27,100 | 12,000 | 5,415 | 2,050 | 6,420 |
| Pumpkin..... | 905 | 196 | 709 | 106,000 | 247,000 | 110,300 | ..... | ..... | ..... |
| Radish..... | 1,617 | 34 | 1,583 | 258,000 | 614,300 | 2,537,000 | 144,492 | 320,487 | 111,562 |
| Salsify..... | 9 | 9 | 9 | 3,000 | 15,500 | 92,600 | ..... | ..... | ..... |
| Spinach..... | 32 | 6 | 26 | 24,700 | 101,000 | 361,000 | 527,760 | 1,139,143 | 367,032 |
| Squash, summer..... | 1,098 | 21 | 1,077 | 186,500 | 130,600 | 223,000 | ..... | ..... | ..... |
| Squash, winter..... | 1,310 | 187 | 1,123 | 144,000 | 254,900 | 443,400 | ..... | ..... | ..... |
| Sweet corn..... | 4,064 | 64 | 4,000 | 4,183,000 | 12,870,000 | 13,143,000 | ..... | ..... | ..... |
| Tomato..... | 1,296 | 44 | 1,252 | 80,600 | 218,300 | 243,000 | ..... | ..... | ..... |
| Turnip, English..... | 336 | 193 | 143 | 59,000 | 33,800 | 456,000 | *1,997,304 | *1,846,607 | *1,810,479 |

* Includes Swede turnip.



Successors to
Van Meeuwen & Tegelaar, Inc.
Nurseries at
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We are growers of the finest stock of

Hyacinths - Tulips - Narcissi

especially grown for the FLORIST TRADE

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We know when to ship and how to ship them so as to assure arrival in good condition.

Send us your order this season or, if you desire, one of our salesmen will be glad to call on you.

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Age and reputation are two factors worth consideration

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DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.
CHR. MOSBJERG, 216 7th St N., Minneapolis, Minn.

Lily of the Valley Pips

GERMAN GROWN. 1921 CROP JUST ARRIVED.

Great Reduction in Price

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C. J. SPEELMAN & SONS

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FOR THE SEASON 1922

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Gladioli, Dahlias, Peonies
and Hardy Perennials.

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30-32 Barclay Street, NEW YORK CITY

Delphinium Belladonna AND

Delphinium Bellamosa

True, fresh, 1921 Seed.

\$2.50 per oz.; \$30.00 per lb.

CARL HAGENBURGER,

Mentor, Ohio

years 1920 and 1919, previously published, are shown for comparison. Attention is called to the fact that in the compilation of the 1921 figures, reports of actual or estimated production were received from ninety-four per cent of all growers. The 1921 acreage and production of the six per cent not reporting are estimated on the basis of the average percentage of the total production controlled by them during the years for which their reports are available and upon miscellaneous current data, and the estimates are included in these figures.

Although the concerns not reporting represent only six per cent of the total number of growers, their combined production on the above basis is from ten to twenty per cent of the total production of most items. For example, of the total production of sweet corn in 1919, 1918 and 1917 they produced on an average 10.5 per cent; of garden peas, 15.8; of dwarf snap beans, 23.5; of garden beets, 12.4; of onion sets, 10.8; of onion seed, 23.6; of cucumbers, 13.1; of muskmelon, 17.2, and of tomato, 11.1 per cent. In the case of cabbage seed they controlled only two per cent and of watermelon, pepper, pumpkin, spinach and winter squash less than ten per cent. With reference to carrot, lettuce, parsley, radish and salsify, however, these concerns produced on an average twenty-five per cent or more of the total production of each.

Because of unsatisfactory data, figures could not be compiled for mangel beet and Swede turnip. The information available, however, indicates that this year's production of these seeds in the United States was quite small. The figures for sugar beet seed represent actual reports and are believed to be complete.

Imports are given for the nine months ending September 30 and for the years 1920 and 1919. In addition to the items shown in the table, the following vegetable seeds were imported during the first nine months of 1921: Cauliflower, 8,240 pounds; corn salad, 1,488 pounds; eggplant, 1,156 pounds; kohlrabi, 10,028 pounds.

BUSINESS EMBARRASSMENTS.

New York, N. Y.—In regard to the bankruptcy case of J. M. Thorburn & Co., Peter B. Olney, referee in bankruptcy, declared a first dividend of twenty per cent November 2. November 14 Referee Olney also gave notice to the creditors that the report of Abraham Glaser, receiver in the case, has been filed, and that the receiver asks that he be allowed compensation of \$872.52 for his services. A special meeting of the creditors will be held at the office of Peter B. Olney, 68 William street, New York, November 25, at 11 a. m., when the report will be considered and acted upon.

POSTPONE WESTERN MEETING.

Owing to unsettled conditions in the seed market and the uncertainty of arriving at any definite conclusion as to probable values at this time, Secretary Max F. Wilhelmi states it is thought best and to the interests of all concerned to defer somewhat longer the fall meeting of the Western Seedsmen's Association.

President Fred W. Mangelsdorf, after consulting with several of the members and finding that their opinion coincides with his in the matter, has decided

THE FLOWER OF GLADIOLUS WILBRINK

is of a soft pink, "America-like" color. It blooms and forces as early as "Halley."

We grow this variety in large quantities and are ready to quote our **SPECIAL PRICE** on same.

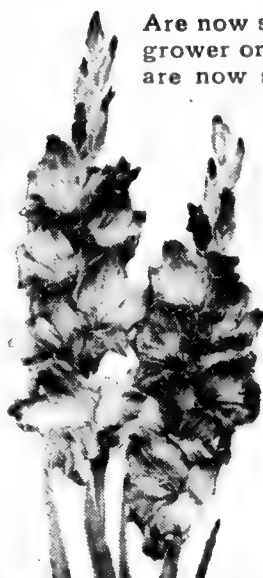
We also have 40,000 America, first size, large bulbs, 1½ to 2½-inch.

P. VOS & SON

P. O. BOX 555

The Home of "True" Gladioli Grand Rapids, Mich.

Kunderd's Gladioli



Are now so well known and are in such great demand that you, as a grower or florist, cannot afford to be without them. No other strains are now so popular, nor can you secure so many beautiful blooms from any other. They always bring top prices in the markets.

Heretofore there has not been a sufficient supply to afford growers a share in their great sale. I offer you a chance this year for the first time to secure a select collection of about ninety choice varieties listed and described in my wholesale price list. All authorities are agreed that my new strains represent by far the greatest improvement in gladioli today, and you will miss many of your best customers if you let them go elsewhere for their cut flowers and bulbs.

Send for my wholesale list above described, and also a copy of my new retail catalogue, both free.

A. E. KUNDERD

The Originator of The Ruffled Gladiolus

Box 40, Goshen, Indiana, U. S. A.

Choice Gladiolus Bulbs

FOR FORCING OR OUTDOOR PLANTING

No. 1 Quality. Note Reasonable Prices.

| | No. 1, 1½-inch up | No. 2, 1¼ to 1½- inch | No. 3, 1 to 1¼- inch | No. 4, ¾ to 1- inch | No. 5, ½ to ¾- inch | No. 6, under ½-inch |
|-------------------------|-------------------------|-----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|
| America | \$22.00 | \$19.00 | \$14.00 | \$ 9.00 | \$ 6.50 | \$ 3.50 |
| Bertrex | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| C. M. Kelway | 65.00 | 50.00 | 40.00 | 32.00 | 25.00 | 18.00 |
| Evelyn Kirtland | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Gretchen Zang | 60.00 | 50.00 | 40.00 | 30.00 | 25.00 | 20.00 |
| Halley | 28.00 | 24.00 | 19.00 | 13.00 | 9.00 | 4.50 |
| Herada | 80.00 | 70.00 | 60.00 | 50.00 | 40.00 | 30.00 |
| Lilywhite | 125.00 | 100.00 | 75.00 | 50.00 | 40.00 | 25.00 |
| Mrs. F. King | 22.00 | 19.00 | 14.00 | 9.00 | 6.50 | 3.50 |
| Mrs. F. Pendleton | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Mrs. Watt | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Niagara | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Panama | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Peace | 35.00 | 30.00 | 24.00 | 16.00 | 10.00 | 6.50 |
| Rouge Torch | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |
| Schwaben | 40.00 | 35.00 | 28.00 | 18.00 | 14.00 | 9.00 |

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| | Per 1000 No. 1 1½ in. up | Per 1000 No. 2 1¼ to 1½ in. | Per 1000 No. 3 1 to 1¼ in. | Per 1000 No. 4 ¾ to 1 in. | Per 1000 No. 5 ½ to ¾ in. | Per 1000 No. 6 Under ½ in. |
|----------------------|--------------------------------------|---|--|---------------------------------------|---------------------------------------|--|
| America | \$ 24.00 | \$ 19.00 | \$ 15.00 | \$ 9.00 | \$ 6.00 | \$ 4.00 |
| Annie Wigman | 35.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 |
| Bernice | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| Black Hawk | 30.00 | 24.00 | 18.00 | 15.00 | 10.00 | 7.00 |
| Brenchleyensis | 28.00 | 22.50 | 16.00 | 12.00 | 9.00 | 6.00 |
| Burrell | 30.00 | 24.00 | 18.00 | 15.00 | 10.00 | 7.00 |
| Chicago White | 35.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 |
| Crackerjack | 22.50 | 18.00 | 12.00 | 8.00 | 5.00 | 3.00 |
| Czar Peter | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| Distinction | 60.00 | 48.00 | 36.00 | 30.00 | 20.00 | 15.00 |
| Empress of India | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| George Paul | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| Golden West | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| Glory of Holland | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Halley | 25.00 | 18.00 | 12.00 | 8.00 | 5.00 | 3.00 |
| Ida Van | 28.00 | 19.00 | 15.00 | 9.00 | 6.00 | 4.00 |
| Independence | 28.00 | 19.00 | 15.00 | 9.00 | 6.00 | 4.00 |
| Intensity | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Klondyke | | 20.00 | 16.00 | 12.00 | 9.00 | 6.00 |
| Loveliness | 80.00 | 70.00 | 55.00 | 42.00 | 35.00 | 27.00 |
| Lucretia | 22.50 | 18.00 | 12.00 | 8.00 | 5.00 | 3.00 |
| Mahogany | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| Mary Fennell | 100.00 | 85.00 | 68.00 | 55.00 | 40.00 | 30.00 |
| Marjorie Gage | 125.00 | 100.00 | 75.00 | 60.00 | 50.00 | 40.00 |
| Meadowvale | 30.00 | 24.00 | 18.00 | 15.00 | 10.00 | 7.00 |
| Miranda (Prim. type) | 24.00 | 19.00 | 15.00 | 9.00 | 6.00 | 4.00 |
| Miss Helen Franklin | 125.00 | 100.00 | 75.00 | 60.00 | 50.00 | 40.00 |
| Mrs. Francis K.ng | 24.00 | 16.00 | 12.00 | 8.00 | 5.00 | 3.00 |
| Mrs. F. Pendleton | 55.00 | 45.00 | 32.00 | 25.00 | 19.00 | 15.00 |
| Mrs. Watt | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Niagara | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| Novelty | 35.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 |
| Nymph | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Orange Glory | 250.00 | 200.00 | 160.00 | 120.00 | 90.00 | 60.00 |
| Panama | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Peace | 40.00 | 32.00 | 24.00 | 18.00 | 14.00 | 10.00 |
| President Taft | 35.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 |
| Pride of Goshen | 70.00 | 60.00 | 48.00 | 35.00 | 25.00 | 18.00 |
| Prince of Wales | 70.00 | 60.00 | 48.00 | 35.00 | 25.00 | 18.00 |
| Prophetesse | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| Rouge Torch | 45.00 | 36.00 | 27.00 | 20.00 | 15.00 | 12.00 |
| Scarsdale | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| Schwaben | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| War | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| Wilbrink | 60.00 | 48.00 | 36.00 | 30.00 | 20.00 | 15.00 |
| Yellow Hammer | 50.00 | 40.00 | 30.00 | 22.00 | 18.00 | 14.00 |
| MIXTURES— | | | | | | |
| Exhibition | 24.00 | 19.00 | 15.00 | 9.00 | 6.00 | 4.00 |
| Extra Choice | 20.00 | 16.00 | 12.00 | 8.00 | 5.00 | 3.00 |
| Primulinus Hybrids | 22.00 | 18.00 | 14.00 | 7.00 | 4.00 | 2.00 |
| Blue Hybrids | 35.00 | 28.00 | 22.00 | 16.00 | 12.00 | 9.00 |

100 bulbs will be sold at the thousand rate.
Upon application prices will be quoted on bulblets, or on other varieties not listed. Ask for my complete list.
Terms: 5% cash with order, 2% 10 days, 30 days net.

JELLE ROOS, GLADIOLUS SPECIALIST Box A, Concord, Mass.

The United Bulb Growers, Inc.
Sassenheim, Holland
New York Office, 15 Williams Street
Wholesale Growers of
HYACINTHS,
TULIPS,
DARWIN TULIPS
GOLDEN SPUR
BIC. VICTORIA
VON SION
and other Bulbs
Cable address: United Bulb, Sassenheim.



BULBS - BULBS

We have a good supply ready for delivery. After filling all import orders, some varieties are showing up short. If you are in need of any, write us and we will gladly quote attractive prices.

PROMPT SHIPMENT

FOTTLER, FISKE, RAWSON CO.
THE SEED STORE
12 and 13 Faneuil Hall Sq., BOSTON, MASS.

All Florists who seek a source of dependable and reliable Forcing Bulbs please communicate with
CRESCENT BULB CO.
WHOLESALE
BULB GROWERS
HILLEGOM, - HOLLAND
QUALITY IS OUR MOTTO American Address
84 Broad St., New York

GLADIOLI FOR FORCING OR
OUTSIDE PLANTING
UNITED BULB CO., Mt. Clemens, Mich.
LEADING GROWERS OF GLADIOLI

therefore not to call the meeting until the first or second week in December. Members will be notified later as to the exact date of the meeting.

PIPS, BULBS AND SEEDS.

On the steamer Ryndam, which arrived at New York from Rotterdam November 12, were two cases of valley pips, consigned to Maltus & Ware, and the following consignments of bulbs:

| Consignee | Cases |
|--------------------------------|-------|
| Lang, R. F. | 28 |
| Burnett Bros. | 5 |
| Hampton, J. W., Jr., & Co. | 3 |
| Krug, E. J. | 22 |
| Van Zonneveld Bros. & Philippo | 1 |
| Seabury, S. | 1 |
| Total | 60 |

On the same vessel were a number of consignments of garden and flower seeds. These were as follows:

| Consignee | Bags |
|---------------------------|------|
| Radwaner, I. L., Seed Co. | 200 |
| Godwin's Sons, R. J. | 10 |
| American Express Co. | 7 |
| Holtzoff, L. S., & Co. | 21 |
| Maltus & Ware | 20 |
| Vaughan's Seed Store | 101 |
| Van Doorn, W. | 104 |
| Total | 463 |

SUGAR BEET SEED.

The production of sugar beet seed in the United States this year is estimated to be 3,575,000 pounds, or a little more than half the production of either of the last two years. Reports place the average yield per acre at 975 pounds on the 3,666 acres harvested. The bulk of the seed was produced in Colorado, Idaho, California, Montana and Utah, the states being named in the order of their importance.

Although the domestic production is less than for any year since 1915, the stocks of sugar-beet seed in the United States apparently are still large, considerably more than will be required for planting a normal acreage of sugar beets in 1922. The accompanying table shows the acreage, production and imports during the last six years.

| Year. | Acreage. | Production. | Imports. |
|-------|----------|-------------|------------|
| | Acres. | Pounds. | Pounds. |
| 1916 | 5,655 | 5,539,000 | 19,024,829 |
| 1917 | 4,638 | 5,076,000 | 15,422,076 |
| 1918 | 6,014 | 5,900,000 | 4,297,376 |
| 1919 | 11,139 | 6,700,000 | 9,830,068 |
| 1920 | 7,780 | 6,770,000 | 23,446,087 |
| 1921 | 3,666 | 3,575,000 | *6,385,979 |

*Nine months ending September 30. Imports normally are heavier during November and December than during the spring and summer months, and the total for the year 1921 probably will be considerably larger than for the nine months as shown.

The 1921 production of sugar-beet seed in Czechoslovakia is placed at sixty per cent of normal, according to a report furnished by the agricultural attaché of the Czechoslovak legation at Washington. The 1921 acreage in Denmark is placed at 2,441 acres, compared with 2,008 acres in 1920, according to the agricultural adviser to the Danish legation.

CATALOGUES RECEIVED.

Fuller's Gladiolus Farm, Battle Creek, Mich.—Wholesale list of gladiolus bulbs, with an offer of a special discount on immediate orders.

Chautauqua Flowerfield Co., Bemus Point, N. Y.—A 12-page catalogue of gladioli, montbretias, peonies, irises and miscellaneous perennials. More than half of its pages are occupied by gladioli. It is bound in a substantial, marbled cover, which is notable for its tasteful combination of gray and brown tints.

Sluis & Groot, Enkhuizen, Holland.—A 39-page catalogue of vegetable seeds and a 91-page catalogue of flower seeds. Both books are printed clearly and compiled systematically, with a complete cable code for use in ordering and with a series of signs, in the flower lists, to indicate the class to which the varieties belong.

Milton Nursery Co., Milton, Ore.—Forty-third

Michell's Flower Seeds

| ASPARAGUS PLUMOSUS NANUS | |
|--------------------------------|--------|
| Northern Greenhouse Grown Seed | |
| 1000 Seeds | \$3.75 |
| 5000 Seeds | 18.00 |
| 10,000 Seeds | 35.00 |

| ASPARAGUS SPRENGERI | |
|--|--------|
| 1000 Seeds | \$0.75 |
| 5000 Seeds | 3.00 |
| 10,000 Seeds | 5.50 |
| Larger quantities quoted on application. | |

| BEGONIA | Tr. | Pkt. | Oz. |
|------------------------|--------|------|--------|
| Semperflorens Vernon | \$0.50 | | \$5.00 |
| Semperflorens Mixed | .50 | | 4.00 |
| Gracilis Luminosa | .40 | | |
| Gracilis Rosea or Alba | .30 | | |
| Gracilis Prima Donna | .50 | | |

| CENTAUREA | 1000 seeds | Oz. |
|--------------|------------|--------|
| Candidissima | \$0.40 | \$2.00 |
| Gymnocarpa | .15 | .50 |

| LOBELIA | Tr. | Pkt. | Oz. |
|-------------------------|--------|------|--------|
| Crystal Palace Compacta | \$0.40 | | \$2.00 |
| Crystal Palace Speciosa | .20 | | 1.00 |

| PETUNIA | Tr. | Pkt. | Oz. |
|---|--------|------|--------|
| Grandiflora Fringed | \$0.50 | | |
| California Giants | .50 | | |
| Monstrosus (Michell's) | 1.00 | | |
| Dwarf Inimitable | .50 | | \$1.50 |
| Rosy Morn | .50 | | 2.50 |
| Double Fringed Mixed, per 500 seeds, \$1.00; \$1.75 per 1000 seeds. | | | |

| PHLOX DRUMMONDII | Tr. | Pkt. | Oz. |
|------------------|--------|------|--------|
| Dwarf Cecily | \$0.50 | | \$2.50 |
| Fireball | .40 | | 2.25 |
| Pink | .40 | | 2.25 |
| Snowball | .40 | | 2.25 |
| Choice Mixed | .40 | | 1.75 |

| SALVIA | Tr. | Pkt. | Oz. |
|-----------|--------|------|--------|
| America | \$0.50 | | \$4.50 |
| Bonfire | .40 | | 2.50 |
| Splendens | .25 | | 1.50 |
| Zurich | .50 | | 4.00 |

| VERBENAS | Tr. | Pkt. | Oz. |
|-----------------------|--------|------|--------|
| Mammoth Fancy Blue | \$0.30 | | \$1.50 |
| Mammoth Fancy Pink | .30 | | 1.50 |
| Mammoth Fancy Scarlet | .30 | | 1.50 |
| Mammoth Fancy Striped | .30 | | 1.50 |
| Mammoth Fancy White | .30 | | 1.50 |
| Mammoth Fancy Mixed | .30 | | 1.25 |

| THUNBERGIA | Tr. | Pkt. | Oz. |
|------------|--------|------|--------|
| Mixed | \$0.15 | | \$0.60 |

| VINCA | Tr. | Pkt. | Oz. |
|-----------|--------|------|--------|
| Alba | \$0.15 | | \$0.75 |
| Alba Pura | .15 | | .75 |
| Rosea | .15 | | .75 |
| Mixed | .15 | | .60 |

Also all other SEASONABLE SEEDS, BULBS AND SUPPLIES. Wholesale Price List Free.

MICHELL'S SEED HOUSE

518-516 Market Street PHILADELPHIA, PA.

Mention The Review when you write.

DUTCH—BULBS—FRENCH
QUALITY A BIT BETTER

| | |
|--|---|
| French Roman Hyacinths | \$55.00 per 1000 |
| Soleil d'Or | case of 900 bulbs, \$65.00 |
| Paper White Narcissus | 1250 to case, \$24.00 per 1000 |
| Freesia Purity | \$9.00 per 1000; 5000 lots, \$8.50 per 1000 |
| Valley Pips | from storage, German type, \$25.00 per 1000 |
| Case lots only, special, \$50.00 per case. | |

The Barclay Nursery

IMPORTERS AND GROWERS OF
SEEDS, BULBS, PLANTS, SHRUBS, VINES, TREES
AND ALL HARDY PERENNIALS

60 BARCLAY ST. and 14 W. BROADWAY
NEW YORK

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Chas. Schwake & Co., Inc.
LILY OF THE VALLEY
Japanese Lilies, French and Dutch Bulbs
90-92 West Broadway NEW YORK

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The WORLD'S Bulb Center is EUROPE
EUROPE'S Bulb Center is HOLLAND
HOLLAND'S Bulb Center is
BADER & CO., SASSENHEIM, HOLLAND
Large Growers of Hyacinths, Tulips, Narcissi, etc.
REPRESENTATIVES:
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P. B. BADER } 82 Broad St., N. Y. CITY
Please communicate with us.

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KENILWORTH
GIANT PANSY SEED
Kenilworth Mixture, 1000 seeds,
35c; 1/4 oz. 90c; 1/2 oz. \$1.65;
1 oz. \$6.00.
All Colors, separate or mixed, 1000
seeds, 30c; any 4 pkts. \$1.00
1/4 oz. \$1.30; 1 oz., \$5.00

CHAS. FROST
Kenilworth
N. J.

The General Bulb Co.
Established 1883
Vogelenzang, Holland
BRANCH OFFICE:
25 Beaver St., New York City
Send us your inquiries for quotations.

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Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink. \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

G.S. RAMSBURG, SOMERSWORTH, N.H.

JUST ARRIVED FROM GERMANY

FINEST

Cyclamen Seed

WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas Red, Blood Red, Rose Pink, White with Red Eye.

\$1.50 per 100; \$12.00 per 1000

If you want good plants, try this seed.

C.C. POLLWORTH CO.

MILWAUKEE, WIS.

IDEAL HAND WEEDER

HANDIEST TOOL

ON EARTH.

Reduction in Prices!

SEEDSMEN, NURSERYMEN and DEALERS

Write today for our 1922 **WHOLE-SALE** price list

Sample of Weeder 25c by mail, postpaid...

JOHNSON-SHARP & COMPANY
Bayfield, Wis., U. S. A.

SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. **Our descriptive list is worth having.**

CARNATION CUTTINGS

NEW AND STANDARD VARIETIES FOR DECEMBER AND LATER DELIVERY

THOMAS C. JOY. We believe this one to be the best all-round pure white Carnation offered. It has been tested and tried in different sections of the country and without exception has made good. December and later delivery. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

MAINE SUNSHINE. Seedling of Ward and Crystal White. Good yellow Carnations are always in demand. Maine Sunshine is a good, clear yellow. Rooted Cuttings, \$15.00 per 100, \$120.00 per 1000.

LASSIE (Ward x Alice). A commercial Carnation of exquisite shade of cerise. Very free bloomer. A decided improvement on Ward. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

WHITE DELIGHT. It is an improved Pink Delight in all but color. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

REDHEAD (Aviator x Alice). The finest scarlet Carnation today. Exceptionally free bloomer. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

RED MATCHLESS (Matchless). Scarlet, just a little stronger in growth than parent. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

HARVESTER. A cross between White Wonder and Matchless. Pure white. Rooted Cuttings, \$10.00 per 100, \$90.00 per 1000.

SUPER SUPREME. An improved Enchantress Supreme. Rooted Cuttings, \$8.00 per 100, \$75.00 per 1000.

HAPPY DAY. A very fine red. Rooted Cuttings, \$10.00 per 100, \$90.00 per 1000.

LADDIE. The best of them all. Rooted Cuttings, \$12.00 per 100, \$100.00 per 1000.

All the standard varieties, prices on application.

ASPARAGUS

| | | |
|-----------|---------|---------|
| Plumous. | 100 | 1000 |
| 2 1/4-in. | \$ 6.00 | \$50.00 |
| 3-in. | 10.00 | .... |
| 4-in. | 15.00 | .... |

PELARGONIUMS

Easter Greeting and others
Rooted Cuttings ready now, \$5.00 per 100, \$45.00 per 1000.
2 1/4-in., \$12.00 per 100, \$100.00 per 1000.

NEW GERANIUM

Mrs. George E. Buxton. Has every indication of being the best commercial double Geranium in the market. Very strong grower, producing exceptionally large trusses. A most beautiful shade of Bridesmaid Pink. Equally good for pots or bedding. Rooted cuttings, \$15.00 per 100, \$125 per 1000.

Tuberous-Rooted Begonia Bulbs

| | |
|---------------------------------|---------|
| 1 1/2 to 2-in. in diameter. | 100 |
| Giant Belgian Double, 7 colors. | \$15.00 |
| Crispa, 6 colors. | 12.00 |
| Cristata, 7 colors. | 15.00 |
| Giant Belgian Single, 7 colors. | 12.00 |

CALENDULA

| | | |
|-------------|--------|---------|
| Orange King | 100 | 1000 |
| 2 1/4-in. | \$6.00 | \$50.00 |
| 3-in. | 8.00 | 75.00 |

Calla Aethiopica

| | |
|------------|---------|
| 4-in. pots | 100 |
| 3-in. pots | \$20.00 |
| | 14.00 |

DAISIES

| | | |
|--|--------|---------|
| Boston Yellow, 2 1/4-in. | 100 | 1000 |
| White Marguerites, extra strong, 2 1/4-in. | \$7.00 | \$60.00 |
| Mrs. Sander, 2-in. | 6.00 | 50.00 |
| | 6.00 | 50.00 |

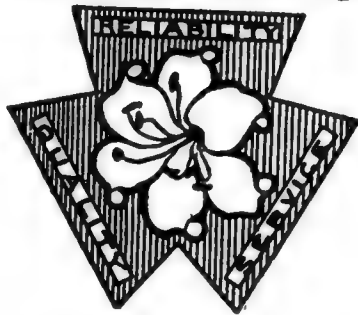
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SAKAICHO, Opposite JAPAN
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PIONEER GROWERS AND EXPORTERS of BULBS

M. Veldhuyzen van Zanten & Sons
LISSE, HOLLAND

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Cable Address—VELDZANTEN, LISSE, HOLLAND.

Alkemade & Son

Wholesale Bulb Growers
Noordwyk, Holland

annual catalogue; a finely illustrated, carefully edited book of twenty-eight pages, in a colored cover of pleasing design. Many of the illustrations also are colored. Both fruit-bearing and ornamental lines of stock are listed. Roses are well represented, occupying about five pages.

V. Lemoine & Son, Nancy, France.—Another of the typical Lemoine catalogues—unpretentious, compact, accurate; thirty-six pages, besides four full-page illustrations. The stock is divided into these four general classes: Greenhouse plants, new or rare hardy shrubs, hardy perennials, bulbs and roots. The prices are quoted in English currency.

TORONTO, ONT.

Club Meeting.

The regular meeting of the Toronto Retail Florists' Club was held at the club rooms November 14, with President McFadden in the chair.

The feature of the evening was the presentation of the Max Schling medals to the winners of the window dressing contests. To J. S. Simmons & Son was given a gold medal; to Mrs. Waters, a silver medal, and to J. J. Higgins, Ltd., a bronze medal. A hearty vote of thanks was tendered Mr. Schling for the medals and for the helpful demonstration at the F. T. D. meeting; this demonstration was given by special request of the Toronto Retail Florists' Club.

The club decided to do the usual Christmas advertising and the financial and publicity committees are busy making preparations. The advertising will be along the lines of "Say It with Flowers" and "Step into Your Nearest Florist's."

December 5 will be growers' night. The club will entertain them at the King Edward hotel this year.

Various Notes.

The window displays of mums are fine. The quality of mums is excellent and there is much stock. Business has been good during the last week.

H. W. Parker is suffering with a broken arm.

Miss Dorothy Dilleuth is ill with pneumonia.

Arthur J. Frost is seriously ill.

The crop of Miller Bros. is in fine shape. The roses never looked better. There will be a fine crop for Christmas.

The Arcade Florist has doubled the size of its store.

New stores were opened this month on Roncelles avenue, on St. Clair avenue and at Sunnyside. At least a dozen have been opened this year. J. J. H.

Baxter Springs, Kan.—The Baxter Floral Co. has gone out of business and T. H. Bowman is now running the Baxter Greenhouses.

Washington, D. C.—Professor David Lumsden, formerly assistant professor of floriculture at Cornell University and during the last two years director of agricultural reconstruction at Walter Reed general hospital, has recently been appointed horticulturist in the office of foreign plant quarantines, Federal Horticultural Board.

XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; ¼, 50c.
Primula Obconica, Finest Giants, mixed, pkt., 50c.
Alyssum Snowball, true dwarf, pkt., 20c.
Cineraria, large flow., dwf., fine, pkt., 50c; ½ pkt., 25c.
Cyclamen, gigantea, mixed, pkt., \$1.00; ½ pkt., 50c.
Coeleus, fancy hybrids, mixed, fine, pkt., 25c.
Dracaena Indivisa, pkt., 20c; oz., 30c.
Pansy, finest giants, 5000 seeds, \$1.00; ½ pkt., 50c.
Petunia, large flowering fringed, mixed, pkt., 25c.
Shamrock, true Irish green, pkt., 20c.
Verbena, finest giants, mixed, pkt., 25c.

JOHN F. RUPP, Shiremanstown, Pa.

Ball's Winter Peas

All the following kinds are grown by us in large quantity and are the finest commercial varieties.

Better grown seed cannot be had at any price.

| | Oz. | Lb. |
|--|--------|---------|
| COLUMBIA, pink and white | \$1.00 | \$15.00 |
| ROSE QUEEN, large clear pink..... | .90 | 12.00 |
| BLUE BIRD, finest clear blue..... | .75 | 8.00 |
| PRINCESS, most prolific lavender..... | .75 | 8.00 |
| SNOWSTORM (Improved), best clear white. .. | .90 | 12.00 |
| ALBATROSS, black-seeded white | .85 | 10.00 |
| YARAWA, creamy rose | .50 | 6.00 |
| FIRE KING, fire-red cerise..... | 1.00 | 12.00 |
| GLITTERS, best orange-scarlet..... | 1.50 | 18.00 |
| EARLY KING, fine crimson..... | .50 | 6.00 |
| GLORIOUS, rich clear purple..... | .60 | 8.00 |
| FLAMINGO, light orange, very large | 1.50 | 18.00 |

GEO. J. BALL, Glen Ellyn, Ill.

SPECIAL OFFER

Double Narcissus Von Sion

Double Nosed Bulbs \$20.00

Single Nosed Bulbs 15.00

IMMEDIATE DELIVERY

C. J. SPEELMAN & SONS

470 GREENWICH ST.,

NEW YORK CITY

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LIVE WIRE

J. A. VANDERVOORT & CO.

Wholesale Bulb Growers
NOORDWYK, - HOLLAND
Also Nurseries at Sassenheim

Absolutely the largest growers in Holland of
Bic. Victoria, Golden Spur and Von Sion
Also large growers of
HYACINTHS, TULIPS, ETC.

Permanent American Address:
P. O. Hamilton Grange Station
Box 38, New York City

Our representatives will be calling on you.

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MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



PATENTED
JUNE 7, 1921

Sample Nozzle with
full instructions mailed
on receipt of ten cents.



March Automatic Irrigator Co., Muskegon, Mich.

We manufacture a complete line of irrigator equipment.
Ask us.

HELLER & CO.
MONTPELIER, OHIO

HELLER'S
MICE
PROOF
SEED
CASES

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SKINNER SYSTEM OF IRRIGATION

Costs You Nothing

although you have to pay for it.
It costs you nothing, because

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HENRY KRUCHTEN

JOHN KRUCHTEN CO.

(NOT INCORPORATED)

30 East Randolph Street

L. D. Phone, Central 8016-8017-8018

CHICAGO, ILL.

Wholesale Cut Flower Prices.

Chicago, Nov. 22, 1921.

| | Per 100 | |
|------------------------|----------|---------|
| Columbia | 4.00 @ | \$25.00 |
| Mrs. Russell | 4.00 @ | 30.00 |
| Premier | 4.00 @ | 30.00 |
| Milady | 4.00 @ | 30.00 |
| Crusader | 4.00 @ | 30.00 |
| Butterfly | 4.00 @ | 20.00 |
| Montrose | 4.00 @ | 20.00 |
| Sunburst | 4.00 @ | 20.00 |
| Ophelia | 4.00 @ | 20.00 |
| Double White Killarney | 4.00 @ | 20.00 |
| Nesbitt | | 8.00 |
| Cecile Brunner | 2.00 @ | 3.00 |
| Valley | | 8.00 |
| Carnations | 2.00 @ | 6.00 |
| Carnations, Laddie | 6.00 @ | 8.00 |
| Sweet Peas | 2.00 @ | 4.00 |
| Violets | 1.00 @ | 2.00 |
| Paper Whites | 6.00 @ | 8.00 |
| Calendulas | 4.00 @ | 8.00 |
| Easter Lilies, doz. | \$2.50 @ | \$3.00 |
| Callas, doz. | 2.50 @ | 3.00 |
| Mums, doz. | 1.50 @ | 6.00 |
| Pompons, bunch | .35 @ | .75 |
| Cattleyas, each | 2.00 @ | 3.00 |
| Cypripediums, doz. | 6.00 @ | 7.50 |

Philadelphia, Nov. 22, 1921.

| | Per 100 | |
|---------------------------|-----------|---------|
| Beauty, Special | \$60.00 @ | \$75.00 |
| Russell, Hadley, long | 20.00 @ | 25.00 |
| Russell, Hadley, short | 6.00 @ | 10.00 |
| Premier, Columbia, long | 15.00 @ | 20.00 |
| Premier, Columbia, short | 4.00 @ | 6.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Butterfly, Ophelia, long | 8.00 @ | 12.00 |
| Butterfly, Ophelia, short | 4.00 @ | 6.00 |
| Pilgrim | 6.00 @ | 12.00 |
| American Legion | 6.00 @ | 20.00 |
| Cattleyas | | 150.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Cypripediums | | 25.00 |
| Cypripedium Sanderil | | 50.00 |
| Carnations, select | 4.00 @ | 6.00 |
| Carnations, ordinary | 2.00 @ | 3.00 |
| Vandas | | 35.00 |
| Oncidiums | 6.00 @ | 8.00 |
| Bouvardia Humboldtii | | 8.00 |
| Daisies, yellow | 1.00 @ | 1.50 |
| Chrysanthemums, fancy | 20.00 @ | 35.00 |
| Chrysanthemums, select | 10.00 @ | 15.00 |
| Chrysanthemums, ordinary | 6.00 @ | 8.00 |
| Sweet Peas, select | 1.50 @ | 2.00 |
| Sweet Peas, ordinary | .75 @ | 1.00 |
| Violets, double | .50 @ | .75 |
| Violets, single | .35 @ | .50 |
| Snappdragons | 4.00 @ | 6.00 |
| Callas | 15.00 @ | 20.00 |
| Gardenias | 25.00 @ | 50.00 |
| Calendulas | 2.00 @ | 3.00 |
| Pompons, per bunch | \$.025 @ | \$.035 |

Cleveland, Nov. 23, 1921.

| | Per 100 | |
|----------------------|-----------|---------|
| American Beauty | \$ 6.00 @ | \$60.00 |
| Columbia, short | 4.00 @ | 8.00 |
| Columbia, long | 10.00 @ | 20.00 |
| Premier, short | 4.00 @ | 8.00 |
| Premier, long | 10.00 @ | 20.00 |
| Ophelia, short | 4.00 @ | 8.00 |
| Ophelia, long | 10.00 @ | 15.00 |
| Butterfly, short | 4.00 @ | 8.00 |
| Butterfly, long | 10.00 @ | 15.00 |
| Sunburst | 4.00 @ | 10.00 |
| American Legion | 5.00 @ | 12.00 |
| White Killarney | 4.00 @ | 10.00 |
| Ward | 4.00 @ | 6.00 |
| Pilgrim | 4.00 @ | 12.00 |
| White Ophelia | 4.00 @ | 8.00 |
| Miniature Roses | 2.00 @ | 3.00 |
| Carnations | 3.00 @ | 5.00 |
| Valley | | 12.00 |
| Pompons | .35 @ | 1.00 |
| Violets | | .75 |
| Calendulas | 3.00 @ | 4.00 |
| Mignonette | | 6.00 |
| Chrysanthemums, doz. | \$1.00 @ | \$7.50 |
| Callas, doz. | 1.50 @ | |

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PLANTS**

Wholesale Cut Flower Prices.

St. Louis, Nov. 23, 1921.

| | Per doz. | |
|--------------------------|-----------|---------|
| Beauty, Specials | \$ 5.00 @ | \$ 8.00 |
| Beauty, Extra | 3.00 @ | 4.00 |
| | Per 100 | |
| Premier | 6.00 @ | \$25.00 |
| Columbia | 6.00 @ | 20.00 |
| White Killarney | 6.00 @ | 10.00 |
| Killarney | 4.00 @ | 8.00 |
| Ward | 4.00 @ | 10.00 |
| Milady and Ophelia | 6.00 @ | 15.00 |
| Russell | 6.00 @ | 20.00 |
| Carnations | 4.00 @ | 6.00 |
| Easter Lilies | 10.00 @ | 12.00 |
| Snappedragons | 3.00 @ | 4.00 |
| Daisies | 1.00 @ | 2.00 |
| Valley | 4.00 @ | 6.00 |
| Violets | .75 @ | 1.50 |
| Paper Whites | 4.00 @ | 5.00 |
| Orchids, per doz. | \$18.00 @ | \$24.00 |
| Mums, per doz. | 3.00 @ | 6.00 |
| Pompons, per bch. | .50 @ | 2.50 |

Boston, Nov. 22, 1921.

| | Per 100 | |
|-----------------------------------|----------|---------|
| Premier | 8.00 @ | \$25.00 |
| Columbia | 8.00 @ | 25.00 |
| Pilgrim | 6.00 @ | 25.00 |
| Double White Killarney | 6.00 @ | 15.00 |
| Francis Scott Key, Radiance | 8.00 @ | 30.00 |
| Mme. Butterfly | 6.00 @ | 25.00 |
| Milady, Mock | 6.00 @ | 20.00 |
| Killarney | 6.00 @ | 15.00 |
| White Killarney | 6.00 @ | 12.00 |
| Killarney Brilliant | 6.00 @ | 15.00 |
| Mrs. Aaron Ward, Sunburst | 6.00 @ | 20.00 |
| Hadley | 10.00 @ | 75.00 |
| Ophelia | 6.00 @ | 20.00 |
| Cattleyas | 100.00 @ | 150.00 |
| Sweet Peas | .75 @ | 3.00 |
| Gardenias | 30.00 @ | 50.00 |
| Chrysanthemums | 4.00 @ | 30.00 |
| Pansies | 1.00 @ | 2.00 |
| Carnations | 3.00 @ | 8.00 |
| Violets | 1.50 @ | 2.00 |
| Cypripediums | 25.00 @ | 30.00 |
| Snappedragons | 8.00 @ | 12.00 |
| Marguerites | 1.00 @ | 2.00 |
| Pompon Mums, bch. | \$0.50 @ | \$1.00 |
| Bouvardia, per bunch. | 1.00 @ | 2.00 |

Buffalo, Nov. 22, 1921.

| | Per 100 | |
|------------------------------|---------|---------|
| Columbia | 5.00 @ | \$20.00 |
| Premier | 8.00 @ | 15.00 |
| Double White Killarney | 5.00 @ | 12.00 |
| Maryland | 4.00 @ | 10.00 |
| Russell | 6.00 @ | 20.00 |
| Ophelia | 4.00 @ | 15.00 |
| Sunburst | 4.00 @ | 12.00 |
| Cecile Brunner | 8.00 @ | 4.00 |
| Rubrum Lilies | 8.00 @ | 10.00 |
| Snappedragons | 8.00 @ | 5.00 |
| Calendulas | 3.00 @ | 4.00 |
| Mignonette | 3.00 @ | 5.00 |
| Valley | 8.00 @ | 10.00 |
| Easter Lilies | 20.00 @ | 25.00 |
| Mums | 8.00 @ | 50.00 |
| Carnations | 2.00 @ | 5.00 |
| Sweet Peas | 1.00 @ | 3.00 |
| Pompons | .35 @ | 1.00 |
| Daisies | 1.00 @ | 2.00 |

Pittsburgh, Nov. 23, 1921.

| | Per 100 | |
|--------------------------------|-----------|---------|
| Beauties | \$ 6.00 @ | \$50.00 |
| Russell, long | 15.00 @ | 20.00 |
| Russell, short | 6.00 @ | 10.00 |
| Columbia, Premier, long | 12.00 @ | 20.00 |
| Columbia, Premier, short | 6.00 @ | 8.00 |
| Ophelia, long | 12.00 @ | 15.00 |
| Ophelia, short | 8.00 @ | 8.00 |
| Double White Killarney | 4.00 @ | 10.00 |
| Richmond | 3.00 @ | 12.00 |
| Crusader | 4.00 @ | 15.00 |
| Carnations | 4.00 @ | 6.00 |
| Easter Lilies | 25.00 @ | 25.00 |
| Valley | 8.00 @ | 10.00 |
| Chrysanthemums | 12.00 @ | 50.00 |
| Daisies | 3.00 @ | 3.00 |
| Orchids | 100.00 @ | 100.00 |
| Pompon mums, bunch. | \$0.50 @ | \$0.75 |
| Calendulas, bunch. | .50 @ | 1.00 |

East Liverpool, O.—A hail storm recently did a great deal of damage, in the way of breaking glass and destroying stock, at the greenhouse of Mrs. Sarah C. Webber. Mrs. Webber is having the damaged structure repaired and will replace the stock.

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Artificial Flowers
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LA PORTE, IND.

Wholesale Cut Flower Prices.

New York, Nov. 21, 1921.

| | Per 100 | |
|----------------------------|-----------|---------|
| Beauty, Specials | \$25.00 @ | \$75.00 |
| Beauty, Fancy | 15.00 @ | 20.00 |
| Beauty, Extra | 10.00 @ | 15.00 |
| Beauty, No. 1 | 8.00 @ | 10.00 |
| Beauty, No. 2 | 3.00 @ | 6.00 |
| Hadley | 4.00 @ | 15.00 |
| Russell | 5.00 @ | 15.00 |
| Francis Scott Key | 5.00 @ | 25.00 |
| Premier | 3.00 @ | 20.00 |
| American Legion | 3.00 @ | 10.00 |
| Prima Donna | 2.00 @ | 15.00 |
| White Killarney | 2.00 @ | 15.00 |
| Mrs. Aaron Ward | 2.00 @ | 15.00 |
| Ophelia | 2.00 @ | 20.00 |
| Columbia | 2.00 @ | 20.00 |
| Sunburst | 2.00 @ | 20.00 |
| Orchids—Cattleyas | 100.00 @ | 200.00 |
| Lilies of the Valley | 2.00 @ | 8.00 |
| Lilies | 25.00 @ | 30.00 |
| Carnations | 2.00 @ | 5.00 |

Milwaukee, Nov. 23, 1921.

| | Per 100 | |
|---------------------------|----------|---------|
| Columbia | 6.00 @ | \$25.00 |
| Premier | 6.00 @ | 25.00 |
| Butterfly | 6.00 @ | 15.00 |
| White Killarney | 4.00 @ | 15.00 |
| Hoosier Beauty | 6.00 @ | 20.00 |
| Ophelia | 4.00 @ | 15.00 |
| Mrs. Ward | 4.00 @ | 12.00 |
| Carnations | 3.00 @ | 4.00 |
| Lilium Rubrum | 6.00 @ | 8.00 |
| Sweet Peas | 1.50 @ | 3.00 |
| Violets | 1.50 @ | 2.00 |
| Stevin | 3.00 @ | 4.00 |
| Calendulas, bunch | \$0.50 @ | \$0.75 |
| Mums, per doz. | 2.00 @ | 5.00 |
| Pompon mums, bunch .. | .50 @ | 1.00 |
| Strawflowers, per beh. .. | .25 @ | .50 |
| Pouvardia, pink, beh. .. | .75 @ | |

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NEWS OF THE NURSERY TRADE

THE Shore Road Nursery, Brooklyn, N. Y., has been incorporated with a capital stock of \$10,000. The incorporators are C. F. and J. V. Catzer and F. Comber.

EUGENE DONNOR, formerly of San Francisco, Cal., has purchased eight acres of land near Rocky Point, Lakeport, Cal. Mr. Donnor's intention is to build up a nursery business on this tract.

FAVORABLE weather, reports the Mount Arbor Nurseries, Shenandoah, Ia., has made it possible for practically all nursery stock to be dug and in storage at this time. Business for this company has been quite good.

MILD autumn weather in the middle west has made conditions ideal for digging and planting. As a result, the season, which started slowly, has progressed rapidly and the prolonged open weather has given added opportunity for business.

HERSHALL MARSHALL, a nurseryman and landscape gardener, has purchased three acres of land at Avalon, a subdivision of Middletown, O., and will use the site for a modern nursery. A good line of stock will be placed on hand immediately.

SEND to F. F. Rockwell, Bridgeton, N. J., a list of papers in your section in which you believe advertising would benefit you. To them will be sent the free articles on nursery subjects prepared by the market development committee of the A. A. N.

ROWE'S RAMBLES.

Wyomissing Means Farr.

Wyomissing, Pa., is hardly big enough to be shown on the state map. Only the slowest local trains stop at the little two-by-four station; really classy, up-to-the-minute visitors go to Reading and hire a taxi to take them to the charming suburb. Or they may include Wyomissing on the summer motor trip through eastern Pennsylvania.

Did I say Wyomissing is small? Suppose it is; the natives don't care, for the town is known all over the United States, in Europe and in Japan. When a person says, "Wyomissing," the response is, "Farr," and Farr means peonies and irises.

For a number of years it has been my pleasure to visit Mr. Farr's fields when they were a mass of color and to know first-hand of the work done there in hybridizing and producing new varieties. Probably irises have been the favorites in this work, although peonies have been given a great amount of attention. Mr. Farr says he believes the new irises should have "real American names"; so he has christened his introductions with names that have a local significance or hark back to the days when the red man hunted over what is now the nursery. Among Mr. Farr's productions are Mount Penn, Brandywine, Wyomissing, Glory of Reading, Swatara, Red Cloud, Pocahontas, Powhatan, Nokomis, Minnehaha,

Hiawatha and a score of other varieties that are popular favorites.

Talking recently with Mr. Farr, I asked, "How is business this fall?"

"Splendid! Great!" was the reply. "But I'm in trouble over it. It's like this," he continued; "along in September my bookkeeper offered to bet me that the fall sales would be the biggest in our history. I was a pessimist and took the bet. Now I've got to pay. That bookkeeper was betting on a sure thing, and he knew it all the time."

Afterward the bookkeeper gave me more details. The volume of sales was surprising to all; labor was plentiful and packing and shipping went forward at top speed. I was told that a railroad strike would do little if any harm; distant orders are put through the day received, and most of these are over by the end of October. Nearby points are covered by motor truck.

About 200 acres of land are included in the nursery property. A large portion of this acreage is given to peonies, irises, phloxes and kindred perennials. In adjoining fields is a splendid stock of evergreens, shrubs and shade trees, which go into local landscape plantings. A greenhouse, specially designed for Mr. Farr's chosen line of work in hybridizing and propagating, completes one of the most interesting outfits in the east.

E. F. R.

PROGRESS OF BUD SELECTION.

What California Has Done.

Previous to 1906 bud selection in California had been seriously considered by some, but nothing notable had been accomplished. At the California state growers' convention in 1906 L. Cotes,

according to Henry W. Kruckeberg, secretary and treasurer of the California Association of Nurserymen, made a plea for bud selection and cited "instances of variety improvement by selection of the finest fruits from the best trees with a view to securing and perpetuating variants." Now, more than a decade later, nurserymen of California are spending thousands in employing specialists toward that end.

At the convention of the California Association of Nurserymen, at Chico, Cal., in 1919, William T. Kirkman, Jr., of Fresno, presented plans for statewide organization to consider along practical lines the creation of the California Bud Selection Association. A committee was appointed, consisting of Max J. Crow, George C. Roeding, Henry A. Hyde, J. E. Bergholdt and John S. Armstrong, to take charge of the preliminary work. After several meetings, which were attended by representative nurserymen, the California Bud Selection Association was formed and incorporated under California state laws, with a capital stock of \$150,000; more than \$50,000 of this sum has been subscribed.

Progress Made.

Due to difficult preliminary work, many mistakes were made and much had to be learned. So it was not until February, 1921, that the movement got under way. However, up to November, 1920, individual production records had been secured by specialists on 7,912 prune trees, 4,076 peach trees, 1,407 apple trees, 1,712 pear trees and 458

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|----------------------------|-------|---------|----------|
| Abies Ts. Canadensis....x | 6-8 | \$18.50 | \$175.00 |
| Abies Concolor.....x | 6-8 | 22.50 | |
| Abies Veitchii.....o | 2-4 | 10.00 | 90.00 |
| Biota Orientalis.....x | 10-12 | 6.00 | 50.00 |
| Buxus Sempervirens.....x | 6-8 | 10.00 | 90.00 |
| Cedrus Atlant. Arg.....o | 2-4 | 9.00 | 80.00 |
| Cedrus Libani.....o | 2-4 | 9.00 | 80.00 |
| Ginkgo Biloba.....o | 10-12 | 8.00 | 70.00 |
| Juniperus Canadensis.....x | 6-8 | 10.00 | 90.00 |
| Junip. Sabina Horiz.....x | 6-8 | 32.50 | ..... |
| Juniperus Virginiana...xx | 12-18 | 25.00 | 225.00 |
| Picea Alba.....o | 8-10 | 12.00 | 110.00 |
| Picea Canadensis.....xx | 10-12 | 40.00 | ..... |
| Picea Excelsa.....xx | 12-18 | 17.50 | 165.00 |
| Picea Pungens.....x | 8-10 | 16.50 | 155.00 |
| Pinus Austriaca.....xx | 10-12 | 30.00 | ..... |
| Pinus Excelsa.....o | 2-4 | 10.00 | ..... |
| Pinus Mugho.....x | 6-8 | 20.00 | ..... |
| Pinus Ponderosa.....xx | 10-12 | 20.00 | ..... |

| | Inch | 100 | 1000 |
|----------------------------|-------|---------|----------|
| Pinus Strobus.....xx | 12-18 | \$20.00 | ..... |
| Pinus Sylvestris.....xx | 10-12 | 20.00 | ..... |
| Retinospora Filifera.....x | 6-8 | 22.50 | ..... |
| Retinospora Plum. Aurea.x | 6-8 | 25.00 | ..... |
| Taxus Canadensis.....x | 10-12 | 20.00 | ..... |
| Taxus Cuspidata.....x | 6-8 | 35.00 | ..... |
| Thuya Occidentalis.....xx | 12-18 | 20.00 | \$190.00 |
| Thuya Occi. Compacta...x | 6-8 | 18.50 | 175.00 |
| Thuya Douglassi Aurea...x | 6-8 | 32.50 | ..... |
| Thuya Doug. Pyramidalis.x | 6-8 | 25.00 | ..... |
| Thuya Ellwangeriana...x | 6-8 | 25.00 | ..... |
| Thuya Globosa.....xx | 10-12 | 50.00 | ..... |
| Thuya Globosa Nova...x | 6-8 | 30.00 | ..... |
| Thuya Hoveyi.....x | 6-8 | 25.00 | ..... |
| Thuya Plicata.....x | 6-8 | 25.00 | ..... |
| Thuya Pyramidalis.....x | 6-8 | 20.00 | ..... |
| Thuya Spicata Alba.....x | 6-8 | 32.50 | ..... |
| Thuya Wareana Sibirica.x | 6-8 | 25.00 | ..... |
| Thuya Woodwardi.....x | 6-8 | 50.00 | ..... |
| Thuya Biota Orientalis.x | 10-12 | 5.00 | 50.00 |

Each x indicates one transplanting. o indicates never transplanted. 50 of same variety and size at 100 rate; 500 at the 1000 rate.

SPECIMEN EVERGREENS

Send for Complete Catalogue.

SHRUBS AND DECIDUOUS TREES FOR LINING OUT

Large Assortment of choice varieties.

WINDOW BOX AND TUBBING EVERGREENS

See special advertisement in this paper.

UNDERSTOCKS FOR GRAFTING CONIFERS

| | 100 | 1000 |
|----------------------------------|--------|---------|
| Juniperus Virginiana...Sdl. 6-8" | \$4.50 | \$37.50 |
| Picea Excelsa.....x 8-10" | 7.50 | 65.00 |
| Thuya Orientalis.....x 8-10" | 5.50 | 45.00 |
| Thuya Occidentalis.....x 8-10" | 7.00 | 60.00 |

ROSE STOCKS

| | | |
|-------------------------------|------|-------|
| Rosa Canina, No. 1 Grade..... | 1.75 | 10.00 |
|-------------------------------|------|-------|

THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists
Largest Growers in America

DUNDEE, ILL.

Field-Grown ROSES

Canes two to four feet long

\$35.00 per 100

- 400 PAUL NEYRON
- 100 MME. CHARLES WOOD
- 500 ULRICH BRUNNER
- 200 J. B. CLARK
- 100 F. H. VEITCH
- 300 CLIO
- 100 PRINCE C. DE ROHAN
- 300 MME. MASON
- 100 KING GEORGE V
- 300 GEN. JACQUEMINOT
- 200 HUGH DICKSON
- 400 MAGNA CHARTA
- 100 DUKE DE ROHAN
- 100 M. P. WILDER
- 100 GEORGE DICKSON
- 200 BALL OF SNOW
- 200 WHITE COCHET
- 100 CLIMBING TEPLITZ
- 500 JESSIE
- 100 ORLEANS
- 500 CLIMBING AMERICAN BEAUTY
- 200 AMERICAN PILLAR

JOS. W. VESTAL & SON,
LITTLE ROCK, ARK.

FORCING STOCK--Ready Now

ROSES, XXX, long tops, \$40.00 per 100

Dorothy Perkins, Excelsa, Hiawatha, Lady Gay

PAUL'S SCARLET CLIMBER, 2-year, No.1, \$50.00 per 100.

French Hydrangeas, pot grown, 6-in. pots

4-BRANCH PLANTS, \$30.00 per 100

VARIETIES—Baby Bimbenet, Souv. de Mme. Chautard, Mme. Maurice Hamar, Mme. Emile Mouillere, Radiant.

Smaller quantities with five and six branches at 40c.

Two and three branches at 25c.

GENISTAS

Well shaped plants from 5-inch pots, 35c; 4-inch pots, 30c.

Pot Grown Lilacs, \$1.50 each

VARIETIES—Marie Legraye, Mme. C. Perier, Mme. Lemoine, Charles the Tenth, Souv. de Ludwig Spaeth.

JACKSON & PERKINS CO., Newark, New York State

Mention The Review when you write.

WELLER'S PERENNIALS

With that wonderful Root System

READY NOW

WELLER NURSERIES CO., Inc.
HOLLAND, MICH.

walnut trees. In addition, records of orchardists who had been keeping production accounts of individual trees had been obtained; in nearly every case these orchardists had given or offered to give the association copies of their records. For next summer's cuttings the organization will have access to more than 20,000 trees, on which there are production records of at least one year. The procedure followed, during the season just passed, affords an additional source for record trees for selected buds, one-half of which covers two years' data.

As protective measures, members of the organization are pledged to insert no buds in the nurseries other than those furnished by the association and members must agree to keep the trees produced from buds furnished by the

Flower in Pots

Own-Root Roses, large finished plants from 4-inch pots.

Fine 2¼-inch for forcing and field planting.

Booking orders now for immediate or spring delivery

American Rose & Plant Co.
SPRINGFIELD, OHIO

Mention The Review when you write.

HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegias, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON
Hardy Plant and Pansy Farm. BARABOO, WIS.

Mention The Review when you write.

NURSERY STOCK

for

FLORISTS' TRADE

Field Grown Roses our Specialty
Budded and Own Root

Write for our Wholesale Trade List

W. & T. SMITH CO.
Geneva, N. Y.

Mention The Review when you write.

ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND

THE AUDUBON NURSERY

WILMINGTON, N. C.

H. VERZAAL, Prop.

Mention The Review when you write.

association separate from any trees grown from buds that may be cut by themselves or others. The association sees to it that only trees grown from buds furnished by it are sent out as selected stock.

"While the individual units that compose the association anticipate a material profit from its operations, chiefly from the fact that its success will enable nurserymen to standardize their products, the organization itself is a coöperative, non-profit-sharing enterprise," says Mr. Kruckeberg.

SCRANTON FLORISTS MEET.

The Scranton Florists' Club met Tuesday evening, November 15, at the Hotel Holland. President Edgar Louis Keuling presided. The purpose of this meeting was chiefly to close up the affairs of the flower show held last week and a large number of members attended. B. E. Cokely, floor manager of exhibits at the show, and his assistant, William MacDonald, reported that everything had passed off pleasantly. All exhibitors were gracious in their appointments of space and helped to carry out the program of the managers, which, in its elaborateness, proved to be a most satisfactory demonstration of the ability of the exhibitors as display makers. Much credit is due Messrs. Cokely and MacDonald for their untiring and painstaking effort and attention to the minutest details of affairs at the show, being on the floor early in the morning and remaining until late at night to see that everything was rightly placed and kept in the best condition.

It was unfortunate that we struck such an inclement week, but, nevertheless, the show can be considered a financial success. The distance of our armory, in which the show was held, from the central part of the city is far too great for the shoppers. Everyone who attended had to make a special effort either by street car or automobile to get to the show.

The following tradespeople, not mentioned before, had exhibits: The Burlington Willow Ware Shops, Burlington, Ia., under the direction of T. J. Nolan, had a creditable display. H. F. Michell Co., of Philadelphia, had a fine exhibit of hardy chrysanthemums, bulbs, insecticides and many materials necessary to florists. H. Bayersdorfer & Co., Philadelphia, had an attractively arranged booth of baskets, Christmas supplies and a good line of staple supplies, under the management of Howard S. Royer. The Ove Gnatt Co., Laporte, Ind., represented by R. E. Blackshaw, had a beautiful array of baskets, ribbons and Christmas supplies, which attracted a great deal of attention. The Climax Mfg. Co., Castorland, N. Y., and the Edwards Folding Box Co. had displays of a fine line of cut flower shipping boxes. The Joseph G. Neidinger Co., of Philadelphia, had an inviting arrangement of baskets and general florists' supplies under the management of L. J. Seiger. The M. Rice Co., of Philadelphia, exhibited ribbons, baskets, etc., under the direction of Arthur Zirkman and M. L. Ruch. B. E. & J. T. Cokely, of Scranton, Pa., had elaborate and spacious display of artificial flowers and florists' supplies.

These gentlemen not only disposed of all goods on exhibition, but also took numerous orders. Many letters have been received from the various firms

SPECIAL OFFER of CHOICE STOCK

Now ready for shipment, the following choice and rare items in Evergreens, etc., in sizes for growing on:

| | Inch | 100 | 1000 |
|---|---------|---------|----------|
| 3000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 6-8 | \$ 4.00 | \$ 25.00 |
| 3000 Biota Orientalis (Chinese Arbor Vitae)..... | 0 8-10 | 4.50 | 35.00 |
| 2000 Biota Orientalis (Chinese Arbor Vitae)..... | x 8-10 | 5.50 | 45.00 |
| 2000 Biota Orientalis (Chinese Arbor Vitae)..... | x 10-12 | 6.00 | 50.00 |
| 500 Buxus Sempervirens (Bush Boxwood)..... | x 6-8 | 10.00 | 90.00 |
| 500 Cedrus Atlantica Argentea, bright silver foliage..... | 0 2-4 | 9.00 | 80.00 |
| 750 Cedrus Libani (Cedar of Lebanon), this is pyramidal form and dark green color..... | 0 2-4 | 9.00 | 80.00 |
| 500 Evonymus Radicans Acutus, good vine for ground cover..... | x 12-15 | 10.00 | 90.00 |
| 100 Evonymus Vegetus, fine for walls, bright red berries in winter..... | x 8-10 | 6.50 | ..... |
| 1500 Ginkgo Biloba (Maiden Hair Tree)..... | 0 10-12 | 6.00 | 50.00 |
| 1600 Juniperus Communis (English Juniper), a good Juniper for the South..... | 0 8-10 | 5.00 | 40.00 |
| 100 Retinospora Filifera, dark green..... | x 6-8 | 17.50 | ..... |
| 450 Retinospora Plumosa Aurea, golden..... | x 6-8 | 20.00 | 190.00 |
| 300 Retinospora Squarrosa Veitchii, blue..... | x 6-8 | 22.00 | 215.00 |
| 50 Thuja Plicata, giant western Arbor Vitae..... | x 6-8 | 20.00 | ..... |
| 300 Clematis Paniculata..... | 0 1 yr. | 4.00 | 30.00 |
| 2000 Crataegus Mollis (Scarlet Thorn)..... | 0 10-12 | 6.00 | 50.00 |
| 3000 Ligustrum Lucidum, wax leaf Evergreen Privet..... | 0 6-8 | 4.00 | 25.00 |
| 4000 Prunus Davidiana (Chinese Fl. Peach), recommended as an excellent understock for all stone fruits..... | 0 12-18 | 3.50 | 25.00 |
| 10000 Rosa Canina, excellent understock, No. 1 Grade..... | 0 10-12 | 1.75 | 10.00 |

0 Indicates never transplanted; suitable for bedding out. Each x indicates one transplanting.

50 of same variety and size at 100 rate; 500 at 1000 rate.

Right now we are booking orders on this stock for immediate or later shipment. Samples of any of the above gladly sent on request. Send for complete catalog.

THE D. HILL NURSERY CO., Inc., BOX 403 DUNDEE, ILL.
EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

Mention The Review when you write.

Flowering and Foliage Plants

We have an exceptionally fine stock for immediate sales and for growing on, and now that Mums are about over you will need some of this good stock to fill up your empty spaces.

Ferns, Scottii, Teddy Jr., Whitmanii, and Macawii, 6-inch, 75 cts.; 7-in., \$1.00; 5-inch, 50 cts.; Scottii and Teddy Jr., 4-inch, 30 cts.; Scholzelii, 5-inch, 50 cts.; 6-inch, 75 cts.

Palms, Kentia Belmoreana, 4-inch, 60 cts.; 5-inch, \$1.00; Kentia Forsteriana, heavy 5-inch, \$1.25; 4-inch, 60 cts.

Rubber Plants, heavy 6-inch, 75 cts.; 4-inch, 50 cts.

Dracaena Lord Wolseley, 6-inch, \$1.00.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100; 4-inch, \$20.00 per 100; heavy 6-inch pans of Wilsonii, Rivertoniana, albo-lineata and Victoria, 50 cts.

Asparagus Plumosus, heavy 3-inch, \$12.00 per 100; 4-inch, 20 cts.

Hardy English Ivy, heavy 4-inch, staked up, 25 cts.

Flowering Plants

Primula Obconica, heavy, in bud and bloom, best colors, 4-inch, 20 cts.; 5-inch, 40 cts.

Primula Chinensis, heavy, best colors, 4-inch, 20 cts.; 5-inch, 35 cts.

Primula Malacoides, heavy 4-inch, \$20.00 per 100.

Begonia Luminoza (Xmas red) and **Prima Donna**, best pink, 4-inch, \$20.00 per 100; 5-inch, 40 cts.

Begonia Lorraine and **Cincinnati**, 6-inch pots, \$1.00 and \$1.25.

Cyclamen, heavy 4-inch, in bud and bloom, 50 cts.

Cleveland Cherries, 4-inch, 25 cts.; 5-inch, 35 and 50 cts.; 6-inch, 75 cts. and \$1.00, full of berries.

Cinerarias, our own best strain, dwarf and semi-dwarf, 2½-inch, \$5.00 per 100; 3-inch, \$10.00 per 100; fine stock.

Have also a large and fine stock of **French Hydrangeas**, **Roses** and **Genistas** for Easter forcing and will quote prices on application.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Importer, Wholesale Grower and Shipper of Pot Plants

Mention The Review when you write.

JULIUS ROEHRS CO.
RUTHERFORD, N.J.

ORCHIDS, PALMS
and plants of every variety.

Mention The Review when you write.

PEONIES

Send for our **Special Price List** showing best sorts, with each color in the order of blooming.

PETERSON NURSERY
30 N. La Salle Street, CHICAGO, ILL.

Bobbink & Atkins
NURSERYMEN
FLORISTS and PLANTERS
RUTHERFORD, NEW JERSEY

Mention The Review when you write.

The Wayside Gardens Co.
GROWERS OF HARDY PLANTS
Shrubs, Bulbs and Seeds
MENTOR, OHIO

CHRISTMAS CYCLAMEN

Cyclamen we are offering are fine specimens and are sure to satisfy.

BUY NOW

if you have the room to carry plants for Christmas and save 50%—note difference between prices for immediate and Christmas delivery.



Cyclamen—Photographed Oct. 29, 1921

Cyclamen for Immediate Shipment

| | |
|-------------|-------------|
| 3-inch..... | \$0.15 each |
| 4-inch..... | .25 each |
| 5-inch..... | .50 each |
| 6-inch..... | 1.00 each |

For Christmas Delivery—Place Your Order Now

| | |
|-------------|-------------|
| 4-inch..... | \$0.50 each |
| 5-inch..... | 1.00 each |
| 6-inch..... | 1.50 each |

In spite of the severely hot summer, our Cyclamen are as good as in previous years.

Order Cyclamen for Xmas delivery NOW to protect your supply.

Miscellaneous Plants

KENTIA PALMS

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of 33 1/3%.

Kentia Belmoreana, made-up, 3 plants in a 7-in. pot.....each \$3.00

BOSTON FERNS

| | |
|-------------|--------------|
| 6-inch..... | each, \$0.60 |
| 7-inch..... | each, 1.00 |
| 8-inch..... | each, 1.40 |

ASPARAGUS PLUMOSUS

3-inch.....per doz., \$1.00

ASPARAGUS SPRENGERI

| | |
|-------------|------------------|
| 3-inch..... | per doz., \$1.00 |
| 4-inch..... | per doz., 1.80 |

PRIMULA OBCONICA

| | |
|-------------|-----------|
| 4-inch..... | each, 20c |
| 5-inch..... | each, 35c |

PACKING CHARGES—Add 10% for shipment in clay pots and 5% when shipped out of pots.



Kentia Belmoreana

SPHAGNUM MOSS — 10 Standard Burlapped Bales.....\$9.00
Shipped from Chicago—No packing Charge.

THE GEORGE WITTBOLD CO.

Wholesale Growers of Potted Plants

745 Buckingham Place,

CHICAGO, ILL.

IMPORTANT—See Other Side of Page

Latania Borbonica

JUST WHAT YOU NEED FOR WINDOW DISPLAY
AND OTHER DECORATIVE PURPOSES



Photo of
9-inch plant,
4 feet spread.

LATANIA BORBONICA

| | | |
|--------------|-------|--------|
| 9-inch, each | ..... | \$3.50 |
| 7-inch, each | . | 1.50 |
| 6-inch, each | ..... | 1.00 |

We have some beautiful specimens of Latania Borbonica in 9-inch pots

Some with a spread of 4 feet. These plants are very effective for window displays, conservatory or house decoration. The selling price of these plants is only about half of what they are actually worth.

PACKING CHARGES—Add 10% for shipment in clay pots and 5% when shipped out of pots.

THE GEORGE WITTBOLD CO.

Wholesale Growers of Potted Plants

745 Buckingham Place,

CHICAGO, ILL.

IMPORTANT—See Other Side of Page

NOW IS THE TIME TO ORDER CANNAS TO PREPARE for SPRING BEDDING PLANTS

Place your order with us now for delivery in January or February. We will then send you fresh cut two to three-eye divisions.

If you start them up then each thousand roots should make at least 2000 plants, which if kept moving make magnificent 4 and 5-inch pot plants by planting out time.

There are no more effective bedding plants and few, if any, more profitable to grow.

The subjoined list contains the names of free, large flowering, vigorous growers, any of which will please you and your customers.

Order now and say when you want them shipped to you.

Price \$5.00 per 100, \$40.00 per 1000

EXCEPT WHERE OTHERWISE NOTED

BEACON—Free flowering dwarf, bright red.

CHEERFULNESS—Beautiful variegated, orange and scarlet with golden border. The florets are medium sized, but very freely produced.

CITY OF PORTLAND—A wonderfully attractive rose-pink. Excellent upright habit and free flowering. \$15.00 per 100, \$125.00 per 1000.

DR. E. ACKERKNECHT—The bronze foliage blends pleasingly with the carmine rose trusses. Vigorous and free.

DUKE OF MARLBOROUGH—An old favorite with deep crimson flowers.

EUREKA—The best white Canna. A very strong grower, blooming freely. The flowers are large and become pure white in the full sun. \$8.00 per 100, \$75.00 per 1000.

FANAL—Exceedingly free flowering deep bright red. A most effective bedder.

FEUERMEER—Another excellent old sort with a profusion of dazzling orange-scarlet flowers.

GAIETY—Wonderfully effective. Deep orange suffused with scarlet and bordered with yellow. A brilliant bedder.

GOLDEN GATE—Vigorous and free. A unique combination of yellow and golden shades, blending into rose as the flower matures. \$6.00 per 100, \$50.00 per 1000.

HUNGARIA—There is a quiet refinement about this delicate rose-pink Canna that charms everyone and has made it one of the most popular. \$8.00 per 100, \$75.00 per 1000.

KING HUMBERT—The most popular Canna of this generation. The large orange-scarlet flowers and particularly the very deep bronze foliage make it one of the most useful.

LOUIS REVERCHON—The flowers are brighter and more freely produced than on King Humbert, while the foliage is a greenish bronze.

MRS. ALFRED CONARD—Magnificent trusses of large salmon-pink flowers. Unique and very ornamental. The stock of this variety is very scarce. We have a limited quantity and advise early ordering. \$15.00 per 100.

MRS. KARL KELSEY—A tall, majestic, vigorous grower surmounted by great trusses of large orchid type flowers. Orange-scarlet streaked and mottled with rose.

RICHARD WALLACE—A well known pure yellow.

THE GEM—A seedling of Hungaria, more vigorous, with a profusion of large cream colored flowers dotted with carmine. Very unusual and attractive. \$7.00 per 100, \$60.00 per 1000.

THE PRESIDENT—The greatest red Canna in commerce. Very heavy, vigorous growths surmounted by great trusses of immense florets of bright scarlet. We heartily endorse this as the greatest Canna introduction of recent years. \$8.00 per 100, \$75.00 per 1000.

WYOMING—We know of no other Canna as effective as this for large plantings. A giant in growth. Extremely vigorous, with its deep bronze foliage as an ideal background for large, bright orange colored flowers of the orchid type. It makes an ideal subject.

YELLOW KING HUMBERT—A sport from King Humbert, to which it occasionally reverts. Green foliage with yellow flowers dotted with scarlet. \$8.00 per 100, \$75.00 per 1000.

We have good stocks of many other varieties, prices on which will be quoted on application.

Order now for delivery in January and February.

HENRY A. DREER

714-716 Chestnut Street

PHILADELPHIA, PA.

These prices are intended for the trade only.

Mention The Review when you write.

who had exhibits at the show, expressing appreciation for the way in which the Scranton Florists' Club gave privileges to their representatives and also asking for the privilege of coming to our show next year. It was decided at the business meeting to hold a flower

show next fall similar to this year's.

The regular meeting date of the club is the second Tuesday of each month. This would carry our next meeting to December 13, but a departure from the rule was granted the officers in holding the next meeting on either December 6

or 13. It was also requested that the secretary extend an invitation to S. S. Pennock, president of the S. A. F., to be with us on the occasion of our next meeting and speak to us of his trip to Europe and on any other topic he may wish.

G. R. Clark, Sec'y.

COLUMBUS, O.**The Market.**

A fine selection of flowers greeted the public as it stopped to purchase Thanksgiving flowers this year. Mums and pompons are at their best and roses, violets, carnations, etc., are plentiful. In pot plants there are to be had cyclamens, primroses, begonias and a few cherry plants. The same prices were retained at most stores for the holiday, although a few announced a higher price than they had been charging.

Various Notes.

Ludwig's are displaying some fine orchid-colored mums, that are better than the usual run at this time of the year.

Leo Miller has a fine lot of yellow mums in several different varieties. Among them are some fine Bonnaffon and Chadwick.

McKellar's decorated the court house memorial tablet for Armistice day. A photograph of this decoration, which was put in at cost, was in both the local morning and evening papers.

A new shop, known as the Nookery, has opened in the Medical Arts building, East State street. This will sell flowers and gifts for the sick, as well as serve light lunches.

The flowers at the university chrysanthemum show were viewed by 10,000 persons the last day. The flowers were placed on sale after the show. The Fifth Avenue Floral Co. took the sweepstakes in all flowers shown. W. F. Rofkar was first in students' and growers' first exhibits. T. L. White was second and C. E. Button, third. Starr Windsor, Washington county, and H. M. Wells, Gallia county, were second and third respectively, in the growers' class. The show was a success in every way and attracted many visitors. It was larger and better than ever before, but was, as usual, of more interest to students and the public in general, than to florists and growers.

L. E. Boyle, of McKellar's, played a prominent part in a local charity show at Memorial hall. J. W. T.

NEWARK, N. J.

Business is considerably better than it was a month ago, but days of fairly good business are followed by days of small sales. The supply is ample for the demand. Mums are excellent at the present time. There is also a variety of other flowers to choose from.

Philips Bros., 938 Broad street, report business as favorable, although it is a little slow. They have just got in their potted begonias and cyclamens.

R. B. M.

Abundance of Stock Now Ready

| | | |
|--|--------|---------|
| 2 1/2-inch Asparagus Plumosus | 100 | 1000 |
| and Sprengerii | \$5.00 | \$45.00 |
| 4 -inch Asparagus Sprengerii | 8.50 | 80.00 |
| 2 1/2-inch Calendulas, Orange King and Prince of Orange | 4.50 | 40.00 |
| 2 1/2-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow | 5.00 | 45.00 |
| 3 -inch Dracaena Indivisa | 8.00 | 45.00 |
| 4 -inch Stevia, dwarf or tall | 7.50 | 70.00 |
| 2 1/2-inch Double Alyssum | 4.00 | 35.00 |
| 4 -inch Calla Lilies | 20.00 | |
| 4 -inch Ferns, 6 varieties | 25.00 | |
| 1/2-inch Variegata, large field grown | 10.00 | 95.00 |

Mail your orders today. Will ship when you are ready. Correspondence solicited.

ALONZO J. BRYAN, Wholesale Florist,
Washington, NEW JERSEY

Rooted Cuttings

OF

POMPONS

AND

STANDARD MUMS

I can furnish unlimited quantities of cuttings in the newer and older varieties of Pompons and Standard Mums.

I do not charge for packing.

HANS JEPSEN, Maywood, Ill.

French Hydrangeas

FOR EASTER AND MEMORIAL DAY

We have this year the finest lot of Hydrangeas specially prepared for forcing that we have ever succeeded in producing.

We still have for sale a splendid lot of plants established in 6-inch pots with 5 to 10 leads at **\$60.00** per 100.

7-inch pots, 10 to 15 leads, elegant stock at **\$75.00** per 100.

Our assortment embraces only the most satisfactory forcing varieties.

We can still supply limited quantities in a restricted assortment in:

3-in. pots, 15c each—4-in. pots, 25c each—5-in. pots, 40c each

The best quality and assortment exists, however, in 6-inch and 7-inch sizes.

We suggest early ordering. We are prepared to hold plants wanted for Memorial day forcing until after Christmas if orders are placed now.

HENRY A. DREER

714-716 Chestnut St., Philadelphia, Pa.

The Above Prices are Intended for the Trade Only.

Mention The Review when you write.

Chrysanthemums and Roses

OUR SPECIALTY

Write us about anything you want in this line.

CHAS. H. TOTTY CO., NEW JERSEY

MADISON,

Standard and Novelty Roses

Write for prices and description.

THE JOSEPH H. HILL CO., Richmond, Ind.

YOU WHO HAVE SEEN THE NEW POMPON NEW YORK

have recognized something that is better than anything among the older named varieties. It is a seller on the market and is well deserving of the Silver Medal awarded it at the Museum of Natural History Show. Following New York and a sister to it is

LOUISE DAVENPORT

There is more bronze and less yellow in its color. There is a wonderful similarity between the two and Louise Davenport follows New York by nearly two weeks in season.

SARAH TOWNSEND

Another Hilda Canning seedling and a sister to both New York and Louise Davenport. Very similar in color and form. Will be offered for 1922. Sarah Townsend will be ready to cut November 20th.

These three bronze button Pompons will give a continuous supply of this type from November 1st until December 1st. You need all three to cover the month properly.

NOVEMBER GOLD

The finest of all the yellow sorts will also be offered this season.

We believe these four Pompons to be the best of their type.
The price will be \$15.00 per 100, \$140.00 per 1000 for cuttings.

A. N. PIERSON, Inc., CROMWELL, CONN.

Mention The Review when you write.

Kentia Forsteriana Combinations

5-inch\$ 1.50
6-inch 3.00
In tubs\$7.50 to 25.00

Arecas

8-inch Combinations\$10.00

Cibotiums

10-inch\$10.00

Pandanus Veitchii

4-inch\$0.50
5-inch 1.25
6-inch 2.50
7-inch 3.00

Rubbers

4-inch\$0.40
5-inch50c and .75

Ferns

All Kinds

4-inch\$0.35
5-inch50
6-inch75
7-inch 1.00
8-inch 1.50

Cherries, Poinsettias, Cyclamen, Begonia
Cincinnati, Primulas, Crotons,
Oranges for Christmas.

Send for prices.

JOHN BADER CO.
Mt. Troy, N. S., PITTSBURGH, PA.

Mention The Review when you write.

Ferns, Pandanus Veitchii, Cyclamen, Dracaenas

are our quantity stocks. Write us about
any plants you need.

MACAW BROS.
Delaware County, NORWOOD, PA.

Seasonable Stock

Asparagus Sprengeri

1½-inch.....\$3.50 per 100, \$30.00 per 1000
2½-inch..... 5.00 per 100, 45.00 per 1000
Heavy 4-inch..... 15.00 per 100
Heavy 5-inch..... 25.00 per 100

Bougainvillea Glabra Sanderiana

2½-inch.....\$10.00 per 100
3-inch..... 20.00 per 100
5-inch.....\$ 75.00 per 100 Specimens
6-inch..... 100.00 per 100 Specimens

Begonias, large-leaved, in variety

2½-inch.....\$8.00 per 100

Begonia Manicata Aurea

2½-inch.....\$12.00 per 100
3-inch..... 20.00 per 100

Fern Dish Ferns, best varieties

2¼-inch.....\$5.00 per 100, \$40.00 per 1000

Genista Racemosa, well trimmed

4-inch.....\$20.00 per 100

Hydrangeas, good French varieties

2½-inch.....\$6.50 per 100, \$60.00 per 1000
4-inch..... 20.00 per 100

Hydrangeas, good French varieties, heavy field-grown specimens

8 to 10 shoots, fine for specimen tubs.....\$7.00 per dozen, \$50.00 per 100

Lantanas, best dwarf, Craigi, Jacob Schulz and Michael

Schmidt\$5.00 per 100, \$45.00 per 1000

THE STORRS & HARRISON CO.
PAINESVILLE, OHIO

Mention The Review when you write.

Strout's
INC.

BIDDEFORD, MAINE

CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine.....\$120.00 per 1000
White Delight..... 100.00 per 1000

JANUARY DELIVERY

PITTSBURGH, PA.

The Market.

Armistice day was religiously and patriotically observed in this city, but, while many flowers were used in the celebration, it can hardly be classed as a flower day. Viewing it from a commercial standpoint, the extra business was practically donations. There was little extra selling and there was no advertising of the day by the local florists. Several florists, however, decorated their windows in commemoration of the day.

The quantity of stock that is coming in is not now so enormous. The demand, however, has not increased to any extent, so that prices practically remain the same. Chrysanthemums are most in supply. Daily shipments of American Beauty roses are being received and are moving out slowly. Other roses are not so plentiful, but the demand is small. Carnations are still being received in large quantities and the quality is exceptionally fine. The demand, however, is limited. Orchids are scarce. Easter lilies move on sight. Valley is of good quality. Sweet peas arrive in large quantities and are improving in quality, but the demand is limited. Snapdragons and calendulas are also being received.

Various Notes.

Joseph Thomas, of Greensburg, is recovering from a serious illness.

One of the trucks of the Pittsburgh Cut Flower Co., while making deliveries in the east end Saturday morning, November 19, caught fire and the entire body of the truck was burned, with an estimated loss of about \$500.

A new store was opened at 7 Federal street, north side, Saturday, November 19, by Miss Gertrude Willey. Miss Willey's store is situated near the Sixth street bridge and is away from any other retail store. H. J. H.

The decorated truck of the E. C. Ludwig Floral Co. was awarded first prize in the Halloween parade held November 1 under the auspices of the Business Men's Association of the East North Side.

CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

PHOENIX RECLINATA

2½-in., extra large. \$8.00 per 100.

HUGH M. MATHESON

418 S. W. Second Avenue
MIAMI :: FLORIDA

Mention The Review when you write.

ARE YOU INTERESTED IN
HEATHER
FOR

CHRISTMAS?

If so, communicate with yours truly.

A. L. MILLER, Jamaica, N. Y.

BEGONIAS

Luminosa, Prima Donna and Gloire de Chatelaine.

We offer for immediate shipment an excellent stock of Begonias; the 3-inch can easily be made into good 4-inch plants by Christmas.

2-inch...\$3.00 per 100; \$27.50 per 1000. 3-inch...\$6.00 per 100; \$50.00 per 1000

PALMS—Well balanced, clean stock

KENTIA BELMOREANA, single plants

4-inch\$ 6.00 per dozen 7-inch tubs.....\$4.00 each

5-inch 18.00 per dozen 8-inch 6.00 each

6-inch 30.00 per dozen

KENTIA FORSTERIANA, made up plants

7-inch tubs.....\$4.00 each 8-inch tubs.....\$8.00 each

FERNS—Boston, Scottii and Holly

Good, stocky, clean stock, ready for a shift. Will be shipped without pots and will require a larger size to be potted in when received.

4-inch..\$3.60 per dozen; \$25.00 per 100. 5-inch..\$5.40 per dozen; \$40.00 per 100

6-inch\$8.00 per dozen; \$60.00 per 100

Macawii, Whitmanii and Norwood. Listed in our price list. Palms and Ferns shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

TABLE FERNS

Assorted Table Ferns, including Holly.....3-inch, \$1.50 per doz.; \$6.00 per 100

MISCELLANEOUS STOCK FOR GROWING ON

2-inch\$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000

3-inch75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

Ageratum, six sorts

Alternantheras, eight sorts

Alyssum, Double Dwarf and Giant

Coleus, sixteen distinct sorts

Hardy English Ivy, extra strong

Heliotrope, Chieftain, Mme. Bruant
and Mme. Blonay

Lemon Verbenas.

Lantanas, four varieties

Moonvines, white and blue

Petunias, double, single and Rosy
Morn.

Parlor Ivy, for hanging baskets

Swainsonas, white

November Price List Ready.

R. Vincent, Jr., & Sons Co.
White Marsh, Maryland

Mention The Review when you write.

BOSTON FERNS

Bushy, clean, well finished stock, 5-inch at 40c each

ASPARAGUS PLUMOSUS

Strong, bushy, 5-inch at 35c each

DAVIS FLORAL CO.

WHOLESALE FLORISTS

Davenport,

Iowa

Mention The Review when you write.

CHAS. D. BALL

GROWER OF

PALMS, ETC.

Holmesburg, Philadelphia, Pa.

Mention The Review when you write.

ORCHIDS

We grow and sell Orchids only. Can furnish you with anything in this line.

If you intend investing in Orchids, do so now while prices are low.

Special lists on application.

LAGER & HURRELL, Summit, New Jersey

Mention The Review when you write.

CARNATIONS

F. Dorner & Sons Co.,
LAFAYETTE, IND.

Mention The Review when you write.

"Plantlife"

Trade-mark Reg. U. S. Pat. Off.

Makes House Plants Grow

R. H. HOOVER LABORATORIES, Inc.
FREEPORT, ILL.

Mention The Review when you write.

"Thanksgiving Pink"

Reports from all around indicate that our introductions of last spring are making good. We felt sure that Thanksgiving Pink would at once become a great favorite and in anticipation of a strong demand for young plants this spring, we planted a big block in the field last May. These have been lifted and are making fine strong cuttings. We can supply it in large quantities. If you grow Mums you need this one.

"Glorious"

This variety blooms about November 1st. Growers who bloomed it this fall tell us that it is the finest pink of its date. We have a large stock.

We are booking orders for young plants, spring delivery, at \$15.00 per 100; \$100.00 per 1000

BAUR & STEINKAMP, 3800 Rookwood Ave., Indianapolis, Ind.

Mention The Review when you write.

New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000
Deliveries beginning January, 1922, and filled in order

JOY FLORAL CO., NASHVILLE, TENN.

Mention The Review when you write.

FERNS

POT-GROWN STOCK

2 1/4-inch.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Boston..... | \$ 6.00 | \$55.00 |
| Roosevelt..... | 6.00 | 55.00 |
| Whitmanii..... | 6.00 | 55.00 |
| Whitmanii Comp... | 6.00 | 55.00 |
| Verona..... | 6.00 | 55.00 |
| Macawii..... | 10.00 | 95.00 |

Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

Mention The Review when you write.

FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

Nephrolepis Victoria (The Victory Fern). A beautiful, new, crested form of Teddy, Jr., nice plants, 3 1/2-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

Nephrolepis Elegantissima. Large specimens, 8-in., \$2.00 to \$3.00 each; 10-in., \$4.00 to \$5.00 each.

Nephrolepis Elegantissima Compacta. 3 1/2-in., 35c to 50c each; 6-in., \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

Nephrolepis Muscosa. Nice plants, 2 1/4-inch pots, \$12.00 per 100; 3 1/2-inch, 35c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.

Nephrolepis Harrisii, 10-in., \$5.00 to \$7.50 each.

Nephrolepis Dwarf Boston, 3 1/2-in. pots, \$25.00 per 100; 6-in., \$1.00 each.

Packing added extra at cost.

ROSES

Hadley, F. W. Dunlop and Hoosier Beauty, own-root, nice plants, 3 1/2-in. pots, \$30.00 per 100.

Double White Killarney, White Ophelia, Ophelia and Sylvia, grafted, nice plants, 3 1/2-in. pots, \$40.00 per 100.

English Ivy, nice plants, 4-inch pots, bushy, 25c and 35c, according to quality.

Packing added extra at cost.

F. R. PIERSON, Tarrytown, N. Y.

Mention The Review when you write.

SMITH'S Chrysanthemum Manual

The best work on American Chrysanthemum Culture. Sixty cents postpaid.

Elmer D. Smith & Co., Adrian, Mich.

ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100

ASCHMANN BROS.,

Second and Bristol Sts. and Rising Sun Ave., PHILADELPHIA, PA.

Primula Obconica

—The Strain that Leads—

J. L. Schiller, Toledo, O.

INDIANAPOLIS, IND.

The Market.

Stock continues plentiful. Chrysanthemums are especially numerous in almost all varieties. Since the demand is not brisk, mums have been accumulating on the market. Although ample in supply, roses are not so plentiful as mums. The demand has improved and stock is clearing better. Carnations are selling in preference to chrysanthemums. The price is down to \$2 to \$5 per hundred, but, with the exception of a few inferior ones, they are moving well.

Sweet peas, violets and calendulas are available for corsage work, although there is little demand.

Various Notes.

Greene's Flower Shop has a new delivery car with disk wheels.

The local tradesmen extend sympathy to A. F. J. Baur, who recently lost his brother. The latter lived at Erie, Pa.

T. D. Hepler will soon reopen his flower booth in the American store.

William Roepke had a fine lot of stock for Thanksgiving.

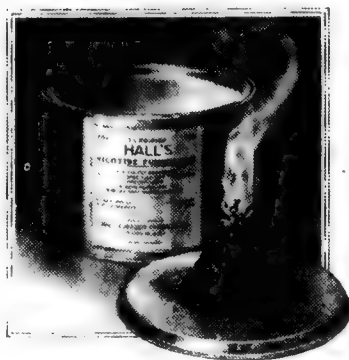
John Heidenreich has some fine poinsettias coming on for Christmas.

The Rose Floral Co., of Greenwood, has been cutting some fine sweet peas.

John Hartje, Len Elder, Edward Larsen and A. F. J. Baur, from Indianapolis, attended the show of the Chrysanthemum Society at Chicago. Mr. Baur also attended the meeting of the national flower show committee, at Cleveland, before returning home. E. E. T.

Hall's Nicotine Fumigator

For deadly certainty—



Scientifically planned in every detail for one purpose—to destroy plant-lice, thrips and similar soft-bodied insects. It will not harm flowers or plants.

Hall's Nicotine Fumigator is a specially treated tobacco powder saturated with 12½% pure nicotine. This percentage is guaranteed.

It lights quickly, burns evenly and will not go out. No waste—every particle is consumed.

It is most economical. In fact it costs but **25 cents** to fumigate the ordinary greenhouse (20 x 100 feet).

It retains its strength indefinitely. The air-tight tin takes care of that.

10-pound tins, \$8.50; 2½-pound tins, \$2.50; one-pound tins, \$1.25.

Buy from your dealer; if he cannot supply you, order direct from us.

Other Hall products are: Hall's Free Nicotine (40% nicotine guaranteed) for greenhouse spraying or vaporizing; Hall's Nicotine Sulphate (40% nicotine guaranteed) for outdoor spraying; Hall's Tobacco Dust (1% nicotine guaranteed) for dusting.

To Chrysanthemum Growers:

The destructive chrysanthemum midge can be completely controlled by systematic fumigation with Hall's Nicotine Fumigator.

HALL'S FREE NICOTINE

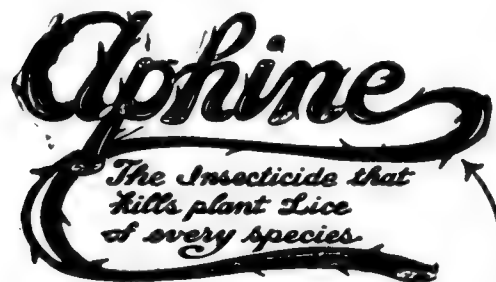
(40% nicotine guaranteed) for greenhouse spraying or vaporizing.

8-lb. tins - \$14.50
2-lb. tins - 4.25
½-lb. tins - 1.25
1-oz. bottles. .25



HALL TOBACCO CHEMICAL CO.
3955 Park Ave., St. Louis, Mo.

Mention The Review when you write.



THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

VERMINE

For eelworms, angeworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

Aphine Mfg. Co., Madison, N. J.

Mention The Review when you write.

If you have not seen our wonderful
JIM'S ELASTIC
write us today for free sample

The Quality Brands Company
Cleveland, Ohio.

Mention The Review when you write.

PARANOID—The perfect Glazing
Made in Black and Natural Putty Color.

Manufactured by
THE PARANOID CO., Cleveland, Ohio
The Zettitz Floral Products Co., Dayton, Ohio
Distributors

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

Aphis Punk.



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

Red Ring Brand NIKOTEEN



1 lb.



½ lb.



2 oz.



1 oz.

Mention The Review when you write.

GULF CYPRESS



Greenhouse Materials

Pecky Cypress Bench Lumber

GLASS

HOTBED SASH

All Kinds and Sizes

At lower than the prevailing market prices.



MOST PRACTICAL

SHELF BRACKET



Made for two 6-inch boards or two lines of 1-inch or 1½-inch pipe, and can be clamped on 1 to 2-inch up-right pipe columns.

FLATS 12x22x4 in. with galv. straps at the ends, price 15c each.

NON-KINK WOVEN HOSE

Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.



Metropolitan Patented

BOILERS

Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.

PIPE

VALVES FITTINGS

Metropolitan Material Co.

1299-1323 Flushing Ave., Brooklyn, N. Y.

Mention The Review when you write.

LISTEN--CHRISTMAS PLANTS

POINSETTIAS

2½-in., \$10.00; 3-in., \$15.00; 4-in., \$20.00 to \$25.00; 5-in. pans, \$50.00; 6-in. pans, \$75.00; 7-in., \$100.00; 8-in., \$125.00.

CYCLAMEN

3-in., \$15.00 to \$20.00; 4-in., \$30.00; 5 in., \$50.00; 6-in., \$75.00 to \$100.00; 7-in., \$125.00, \$200.00, \$250.00.

BEGONIAS, LUMINOSA and CHATELAINE

2½-in., \$5.00 to \$6.00; 3-in., \$10.00; 4-in., \$20.00 to \$25.00.

Add 5% packing charges. You can save this by sending cash with order. Subject to change without notice. Write us for anything you want in the Plant Line and Rooted Cuttings.

GEO. A. KUHLE, Wholesale Grower, PEKIN, ILL.

Mention The Review when you write.

Callahan Cut-to-Fit

Greenhouses

Wolf Ventilating Apparatus

T. J. Callahan Co.

12 South Canal St. — Dayton, O.

Mention The Review when you write.

BLAKE'S LEVER CLIP for Roses, Carnations, etc.; fasten stakes, cross wires, etc. They never slip, and are a great saving of both time and money.

Price\$1.75 per 1000

5000\$1.60 per 1000

10,000 or more 1.40 per 1000

F. O. B. Rochester. Samples Free.

B. S. BLAKE & SON

8 Melrose St., Rochester, N. Y.

1904 "Colorado-Grown Plants Beat Them All" 1921

FINE HOLIDAY PLANTS

Attractive Prices

Our stock of blooming and decorative plants was never better; all healthy, clean and vigorous. Prudent buyers will realize the importance of early placed orders, as desirable plants are sure to be scarce later in the season. Don't wait until the last minute to order and then expect to get choice stock.

BLOOMING PLANTS

CYCLAMEN—Always the leader, over 20,000 fine plants, Red, Salmon, Pink, White and White with Eye. No restrictions as to colors, order what you want.

| Size | 4-in. | 5-in. | 6-in. | 7-in. | 8-in. |
|--------|-------|-------|--------|--------|--------|
| Prices | 40c | 65c | \$1.15 | \$1.50 | \$2.50 |
| Select | 50c | 75c | 1.35 | 2.00 | 3.50 |

BEGONIAS—Beyond question we are the largest propagators of these most desirable holiday plants in the West. All a mass of bud and bloom.

| Size | 4-in. | 5-in. | 6-in. | 7-in. | 8-in. |
|-------------------|-------|--------|--------|--------|--------|
| Lorraine Improved | 50c | 75c | \$1.00 | \$1.50 | \$2.00 |
| Cincinnati | .... | \$1.00 | .... | .... | .... |
| Melior | 75c | 1.00 | 1.50 | 2.00 | 2.75 |
| Prima Donna | 25c | 50c | .... | .... | .... |
| Luminosa | .... | .... | .... | .... | .... |
| Metallica | 50c | 75c | .... | .... | .... |
| Corallina | .... | .... | .... | .... | .... |
| de Lucerne | .... | 75c | .... | .... | .... |
| Otto Hacker | .... | .... | .... | .... | .... |

POINSETTIAS—Ready December 10th, good stock of this ideal Christmas plant will be none too plentiful this season. Fortunately we have never had so large a stock of finer plants.

| | | | | | |
|--------------------|---------------|---------------|---------------|---------------|------|
| Pots, single bract | 5-in., 75c | .... | .... | .... | .... |
| Pots, double bract | 5-in., \$1.00 | .... | .... | .... | .... |
| Pans, | .... | 6-in., \$1.00 | 7-in., \$1.50 | 8-in., \$2.50 | .... |

Azalea Pans—3 plants with ferns, \$2.75.

CINERARIAS—Fine, showy plants of large flowering varieties, 4-in., 25c 5-in., 50c

Made Up Pans, Small blooming plants and Ferns, 6-in., 75c; 7-in., \$1.00; 8-in., \$1.50

DECORATIVE PLANTS

| FERNS— | 5-in. | 6-in. | 7-in. | 8-in. | 10-in. |
|-------------------|-------|--------|--------|--------|--------|
| Boston, Whitmanii | 75c | \$1.00 | \$1.50 | \$2.50 | \$4.00 |
| Roosevelt | .... | .... | .... | .... | .... |
| Fancy | .... | .... | 2.00 | 3.50 | 6.00 |
| Macawii | 75c | \$1.50 | .... | .... | .... |

All of the above are exceptionally fine, stocky plants.

| | 2¼-in. | 2½-in. | 3-in. | 4-in. | 5-in. | 6-in. |
|---------------------|--------|--------|-------|-------|-------|-------|
| Asparagus Sprengeri | .... | .... | .... | 15c | 25c | 50c |
| Asparagus Plumosus | .... | 6c | 10c | .... | .... | .... |
| Table Ferns | 8c | .... | .... | 15c | 25c | .... |

Be sure you state whether shipments are to be made in clay or paper pots. We will ship in the latter where advisable unless you distinctly state to the contrary.

PACKING WILL BE CHARGED AT COST

CUT FLOWERS

Roses, Carnations, Mums, Lilies, Valley, Freesias, Paper Whites, etc. Buy them direct from the Grower.

Write for price list.

Elitch Gardens Company, Denver, Colorado

WHOLESALE FLORISTS

PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. PECKY CYPRESS, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber

WRITE FOR PRICES

ADAM SCHILLO LUMBER CO.,

Kingsbury and Weed Sts. CHICAGO

L. D. Phones Lincoln 410 and 411

YOU SHOULD KNOW

More about
Fisher Steam Specialties
Write for our interesting catalogue

THE FISHER GOVERNOR CO.

MARSHALLTOWN, IOWA.
Agencies in all principal cities.

Our Hand Stoker

IS A GOOD
ONE FOR **FLORISTS**

Address,

FEDERAL HAND STOKERS

71 W. Maple St.

Chicago, Ill.

Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

OIL STOVE AS AN AUXILIARY.

I have one house 16x24 feet, but have not enough heating pipe to bring the temperature to 60 or 62 degrees in zero weather. I am growing a few Boston ferns, Asparagus plumosus, calla lilies and coleus. Is it advisable and safe to use an oil stove to help bring the temperature up to that required?

A. J.—Kan.

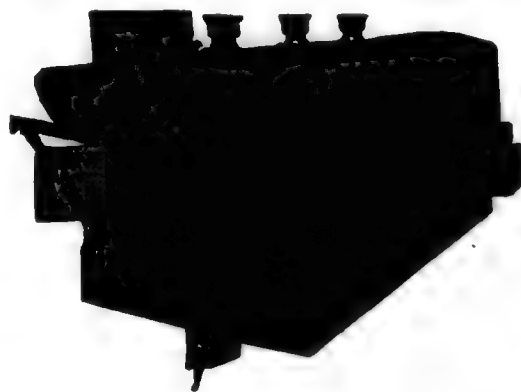
If the stove is clean, the wick properly trimmed at all times and pains are taken to see that the wick is not turned too high, thus eliminating smoke, an oil stove can be used with safety in a greenhouse, and a stove of this sort will often prove helpful in maintaining the desired temperature in a small house.

ARTIFICIAL CIRCULATION.

Would it be practicable to attach an electric pump to the water trap of a heating system to force the water out of the return pipes in our lower houses? As it is now, the trap works so slowly that the water in the lower houses can only be got out by heavy steam pressure. We think it would be cheaper in the long run to attach a pump and thereby give better heating service to the lower houses. Where can we buy a good second-hand electric pump? Any information you can give us on this subject will be appreciated.

S. F. C.—O.

The use of an electric pump will make it possible to free the returns of the drip water and increase the efficiency of the system. Without having definite data regarding the present arrangement of the piping, it is not possible to make suggestions regarding other changes needed. The pump may be used without a trap and it might be more satisfactory to connect the trap with the returns from the houses on the upper levels and take care of the drip

**For Hot Water and Steam**

KROESCHELL BOILERS have a long-established reputation as being the best for greenhouse heating. No other make of boiler has ever enjoyed such widespread popularity or earned such a complete general approval.

The various types and sizes of Kroeschell Boilers for Hot Water and Steam efficiently meet the requirements for heating all styles and sizes of greenhouses in all localities. A maximum of heat is obtained with a minimum of fuel waste.

More glass is heated by Kroeschell Boilers than by any other make of boiler. Kroeschells are used in the largest and most successful establishments. After thinking of the success accomplished by Kroeschell Boilers it is only reasonable to believe that there are no better boilers for greenhouse heating.



**Quick Delivery
Send Your Order
By Telegraph**

or telephone it, at our expense. Long Distance Phone, SUPERIOR 8680; ask for greenhouse department. We have a complete stock of all sizes and styles of boilers and can ship to you without delay any boilers you need. You can depend on us to get your boiler to you at once.

KROESCHELL BROS. CO.

444 W. Erie Street

CHICAGO, ILL.

Emergency Pipe Clamps repair pipes instantly—permanently.



When you buy Emergency Pipe Clamps in box-lots you're taking out leak-insurance.

Here's our net price list:

| | Each |
|-----------------|--------|
| 1-inch..... | \$0.68 |
| 1 1/4-inch..... | .81 |
| 1 1/2-inch..... | .95 |
| 2-inch..... | 1.08 |
| 3-inch..... | 1.69 |
| 4-inch..... | 2.70 |

Orders filled the day received.

Carried in stock by most mill supply houses.

M. B. Skinner Co.
558-562 Washington Boul.
CHICAGO, :: ILLINOIS

Mention The Review when you write.

BUY COAL NOW

Best Grades for the Florist
Prices Unusually Reasonable

THE GREENHOUSE COAL CO.
604 S. Dearborn St., CHICAGO, ILL.

Mention The Review when you write.

PIPE

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

Pfaff & Kendall, Est. 1902, Newark, N. J.
Four'-v-5'

PIPE—Second-Hand

All sizes Fittings and Boiler Tubes

Pipe cut to sketch We guarantee entire satisfaction or money refunded

Philadelphia Second Hand Pipe Supply Co.
1003 N. 7th Street, PHILADELPHIA, PA.

PIPE AND FLUES All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine. **JOHN GROH**
1885 Clybourn Ave. CHICAGO, ILL.

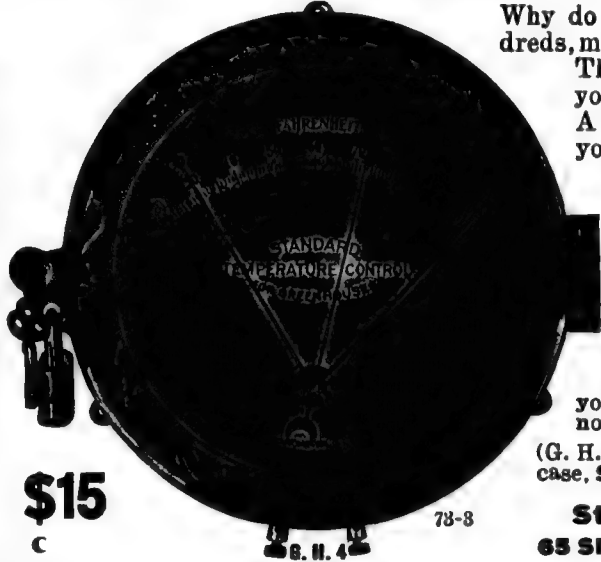
The KLINKER-KUTTER
Shaking Grate
CUTS COAL COSTS

The KLINKER-KUTTER GRATE WORKS
67 West Maple Street Chicago, Ill.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¢ per week on a yearly order.

WHY TAKE CHANCES?



\$15

Why do you take chances of losing hundreds, maybe thousands of dollars in crops? That is just what you are doing if you have no Standard Thermostat. A freeze-out may completely ruin your plants over night, or reduce their value by hundreds of dollars.

The Standard Thermostat will ring a bell whenever your greenhouse temperature rises or falls to the danger point. Place the bell at your bedside or anywhere you please.

This is a word to the wise—a buy word to the wise grower. Sudden temperature up and down ruin thousands of plants every year. Protect yours! Install a Standard Thermostat now. It costs only \$15.00. Write today. (G. H. 3 same as G. H. 4, only not in locked case, \$10.00.)

Standard Thermometer Co.
65 Shirley Street BOSTON, MASS.

Morehead Back to Boiler SYSTEM

Points the Way to Economy of Fuel

BEGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

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It Lets the Florist Sleep

You don't have to sit up and watch a
GIBLIN GREENHOUSE BOILER

WRITE NOW **GIBLIN & CO.** UTICA, N. Y.

Pipe Fittings - Imico Boilers

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BOILER FLUES

We make a specialty of handling carefully selected boiler flues, 4 inches in diameter and other sizes for Retubing Boilers. Also Flues for greenhouse piping, etc.

All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

THE H. MUNSON CO.,
Est. 1899, Inc. 1921.
Phone State 5463, 5464
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ESTABLISHED 1857
S. WILKS MFG. COMPANY
Manufacturers of
WILKS HOT WATER BOILERS
FOR GREENHOUSE HEATING
3517-3539 Shields Ave., CHICAGO, ILL.



When it comes to Greenhouses come to

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Send for Supply Book
New York Boston
101 Park Ave. 294 Washington St.

Union Grate

A Rocking Grate that Saves Coal

Write for catalogue and prices

MARTIN GRATE CO., 343 S. Dearborn St. CHICAGO

from the lower range of houses by means of an electric pump.

A second-hand pump can sometimes be found advertised in the For Sale pages of The Review. A local firm or one of the heating equipment companies may also be able to furnish one.

HEATING TWO HOUSES.

We are constructing a new rose house, running east and west and connecting with our present range, which runs north and south. The new house will be 33x95 feet, with 7-foot gutters. We will use a 70-horsepower steam boiler, with a steam trap on the returns. The boiler is located at the north end of the present range, about fifty feet from the near end of the new house. A temperature of 60 degrees in zero weather is required. Is it possible to carry the steam to the new house in a 3-inch pipe, ranging from this with a 2-inch pipe each way which will connect with coils under each bench and a coil on each wall? The coils will be made of 1¼-inch pipe. How many runs of pipe of this size will be required? W. F. & S. C.—Kan.

A 3-inch steam main will supply the house described above, and it may be carried underground for the distance mentioned if insulated with asbestos wrapping. It should be carried in an 8-inch sewer pipe, and the drip may be returned in a 2-inch pipe, insulated and in a 6-inch sewer pipe. Care should be taken that no water enters the tile.

After the pipe enters the house, it would be advisable to run three 2-inch flow pipes to the farther end of the house, or, if preferred, two 2½-inch may be used. These should be connected with the return coils, which should altogether contain sixteen 1¼-inch pipes. Without knowing the number and width of the benches and the amount of glass in the side walls (in the above computation the estimation is made at four feet in each wall), it is impossible to make definite suggestions regarding the arrangement of the return coils. Ordinarily two or three pipes ought to be used under each bench and about twice as many on each side wall. Thus, you might have two pipes under each of four inside benches and four under the side benches.

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ALL SIZES BEST BRANDS

SHARP, PARTRIDGE & CO.
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Prices on Application
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35 Cents per 1000; 3000 for \$1.00 postpaid.

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to freedom from boiler setting troubles is by way of

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JOINTLESS
FURNACE LINING

How do we know?

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FIRE BRICK CO.
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BENJAMIN H. SHOEMAKER

DISTRIBUTOR OF

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AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands
produced by high-grade factories.

Quotations gladly furnished on any quantity

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LOW PRICES
PROMPT SHIPMENTS

GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.

Our Service and Prices Will Save You Time and Money.
We Solicit Florists' Inquiries.

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GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

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Will Not Injure Paint or Putty

25 gals. or more, per gal. - \$1.00
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Jugs will be charged for at lowest market price. F. O. B. Chicago.

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Leaves No Greasy Surface

One gallon will clean
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ASK YOUR JOBBER FOR IT
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A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless.
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Enclosed please find check for \$10.00, for which kindly ship at once, the following:

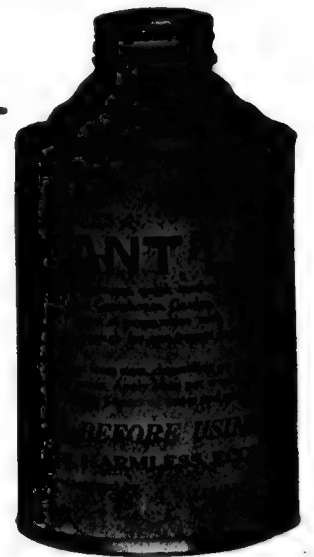
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THINK of the dozens of concrete jobs you need done about your greenhouse—building benches, side walls, walks. Permanent, up-to-date improvements that will dress up your establishment, save repairs and add from 15 to 20% to its valuation.

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No loss if you mend your split carnations with


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35c per 1000; 3000 for \$1.00, postpaid.

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SPLIT CARNATIONS

Easily Mended with Pillsbury's Carnation Staples

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"Could not get along without them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid

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WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

"GET ACQUAINTED" WITH OUR SPECIALTIES
29-34-39-ounce Glass

AMERICAN WINDOW GLASS CO.

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

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SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

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FOR Greenhouse Glazing

USE IT NOW.

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Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

Lasts Longer than Putty. Easy to Apply

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Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

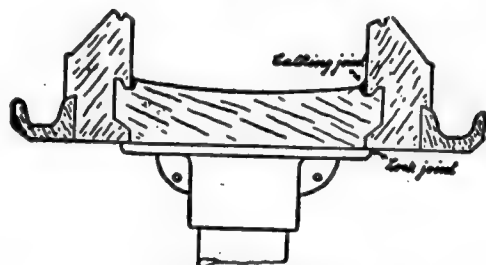
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"A satisfied customer is the best AD"



Messrs. H. G. HULBERT & SON, Hubbard, Ohio, write:

"We are more than pleased with the last house furnished by your firm and hope to have more of them soon. The LEAK-PROOF gutter is great."

We are the patentees and sole manufacturers of this LEAK-PROOF gutter which is giving so much satisfaction.

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2330 Wabansia Avenue,

Near Western and North Aves.

CHICAGO, ILL.

Greenhouse Material, Greenhouse Hardware, Permanite, Paint, etc.

CLEVELAND, O.

The Market.

Last week the condition of the market remained about the same as that of the previous week. The trade, in general, experiences difficulty in getting prices that should prevail for stock at this time of the year. Stock of all kinds, with the exception of roses, has been plentiful. Violets are coming in regularly. Last week the weather was exceedingly changeable, cold one day and like spring the next. If this warm weather continues, outdoor stock will begin to sprout. Bonnaffons have made their appearance on the market and are moving well. Pompons are plentiful and, so far, have cleaned up well at a good price. Fancy ferns are also plentiful at present and the quality is good.

Various Notes.

The Floral Service Co., Detroit avenue, Lakewood, has a new Ford delivery truck to take the place of the car that was destroyed in an accident.

W. F. Raebel, of Raebel & Sons, and Fred Bletscher, of the Canton Flower Shop, both of Canton, were visitors last week.

The committees of the national flower show held an important meeting at the Hollenden hotel Thursday evening, November 17.

Julius Dilloff, of Wertheimer Bros., New York, was a recent visitor.

W. A. R.

PAINESVILLE, O.

The Cleveland Florists' Club visited the greenhouses of Carl Hagenburger and Merkel & Son, at Mentor, Monday, November 14. After spending some little time visiting these, the club made its last visit to the Storrs & Harrison Co., where it was received by Superintendent E. B. George. Later a banquet was held in the club's honor at the Paunly hotel.

T. J. M.

GEORGE KELLER POTTERY CO.

Successors to

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Manufacturers of

RED POTS

Before buying write for prices

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STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. PRICES LOW. QUALITY GUARANTEED.

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

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IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

WE WILL SHIP WHEN YOU ARE READY.

REMEMBER that we solved the breakage problem years ago

IONIA POTTERY CO., IONIA, MICH.

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COMPETITION PROVES OUR QUALITY



"MOSS AZTEC"
Ware
Azalea Pots
Hanging Baskets
Lawn Vases
Bird Baths, Etc.

THE ZANE POTTERY CO.,

HORACE C. GRAY CO. So. Zanesville, Ohio
200 Fifth Ave., New York.

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RED POTS

Best Materials—Skilled Labor—Uniformly Burned—Carefully Packed.

CAMBRIDGE

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World's Oldest and Largest Manufacturers of

FLOWER POTS

A. H. HEWS & CO., INC.
Cambridge, Mass.

WHY WAIT

TO ORDER YOUR

Flower Pots?

Have them when you need them.
It's like money in the bank.

ORDER TODAY DO NOT DELAY
GET THE BEST, FROM

Missouri Pottery & Supply Co.

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Samples and prices upon request.

A. W. HARRIS MFG. CO.,
101 E. Pine St. SLEEPY EYE, MINN.



The Pfaltzgraff
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Florists' Pots
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Waterproof Paper

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INTEND TO BUILD?

We furnish the complete house or any part.

Our materials are the best that can be made.

Our prices are right—Our service prompt.

GET OUR ESTIMATES AND CATALOGUE

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CONSTRUCTION MATERIALS FITTINGS HARDWARE HOTBED SASH

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We build all kinds of Greenhouses. Get our estimate on your next house.

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ORDER NOW

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All Regular Sizes

They are the best. All orders receive prompt attention.

Prices on application.

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Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

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"WIRE TIE" for those Hyacinths, in fact any plant you now tie to a stake with cord. Try them. Samples free.

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(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

Metropolitan Material Co

PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

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THOSE ROUND BOTTOM RED POTS

STANDARD POTS
AZALEA POTS
BULB PANS
HANGING BASKETS
FERNERY LININGS
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago
Phone Kildare 2726 5220-30 Norwood Park Ave.

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THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

W. H. Elversen Pottery Co., New Brighton, Pa.

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KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

KAHLER POTTERY CO. - LOUISVILLE, NEB.

MILLER'S NO-FOLD DIRT BANDS NOW READY

Don't buy dirt bands until you see our new ones. Write for sample.

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Achyranthes, bright red; extra strong rooted cuttings, \$2.50 per 100.
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ADIANTUM CUNEATUM.
Strong 3-in., \$15.00 per 100.
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Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.
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Ageratum Blue Perfection, rooted cuttings, \$1.00 per 100, postpaid.
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Ageratum Dwarf Blue Star, \$4.00 per 100.
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ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.
Per 1000
Rooted cuttings.....\$10.00
Extra strong, 2½-in.....25.00
500 at 1000 rates. Packing free. Cash.
LEWIS HOUSE OF FLOWERS,
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Alternantheras, Rosea, P. Major and Yellow, rooted cuttings, \$8.00 per 1000; Brilliantissima, \$10.00 per 1000. Cash.
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Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.
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Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

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Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 50c; 4-in., 35c each.
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10,000 ANTIGONON LEPTOPUS.
Pink Vine or Rose on the Mountain, 3-year-old, strong 2½-in., \$10.00 per 100.
FRED ZIEGLER,

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Antigonon Leptopus, Mexican vine or Queen's wreath, seed, \$3.00 per lb.; 3 oz. trial packet, \$1.00, postpaid.
Shell Nursery & Floral Co., Georgetown, Tex.

AMPELOPSIS

AMPELOPSIS VEITCHII.

Boston Ivy.
Two and 3-year, transplanted and well rooted. 3-year, XX, 2½ to 4 ft., \$20.00 per 100. 2-year, XX, 2 to 3 ft., \$15.00 per 100, \$125.00 per 1000. 2-year, strong, 18 to 24 inches, \$10.00 per 100, \$80.00 per 1000. 2-year, good, 18 to 24 inches, \$6.00 per 100, \$40.00 per 1000. 2-year, strong roots, tops below 18 inches, \$5.00 per 100, \$40.00 per 1000. 2-year, light, for lining out \$15.00 per 1000. 1-year good, 20 to 30 inches, \$20.00 per 1000; 1-year, light, 10 to 20 inches, \$8.00 per 1000, 5000 and over, \$6.00 per 1000.

All above by express, packed free.
3-year, XX, \$4.00 per doz.; 2-year, XX, \$3.00 per doz.; 2-year, 18 to 24 inches, \$5.00 for 50, \$8.00 per 100; 2-year, short tops, \$4.00 for 50, \$6.00 per 100, by parcel post. Special prices for larger quantities.

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Ampelopsis Veitchii, 2½-in., \$5.00 per 100, \$45.00 per 1000.

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Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.
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Asparagus Sprengerii seedlings, \$1.25 per 100, \$10.00 per 1000.

Special offer: Sprengerii and Plumosus while they last, fine 2½-in., \$4.50 per 100, \$40.00 per 1000.

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ASPARAGUS SPRENGERI.

"Can't be beat, 3-in."

\$8.00 per 100; also a few Asparagus Plumosa Nanus, \$8.00 per 100.

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Nice bushy plants,

4-in. pots,

\$15.00 per 100.

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ASPARAGUS, PLUMOSUS AND SPRENGERI.
Plumosus, good 3-in. plants.....\$10.00 per 100
Sprengerii, good 3-in. plants.....8.00 per 100

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Plumosus, 2½-in., \$4.00 per 100; Sprengerii, strong, bushy plants from bench, ready for 3-in., \$2.00 per 100, \$18.00 per 1000. Cash.
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Sprengerii, 2½-in., \$6.00; 3-in., \$8.00 per 100.
Plumosus, 2½-in., \$6.00; 3-in., \$10.00; strong 4-in., \$25.00 per 100.

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Asparagus Plumosus, strong, bushy plants from 2½-in. pots ready for 4-in. pots or Christmas work, \$6.00 per 100, \$45.00 per 1000, 250 at 1000 rate. Cash with order.

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ASPARAGUS PLUMOSUS.

Fine, 2½-in.\$ 6.00 per 100
Strong, 4-in.15.00 per 100

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Asparagus Sprengerii, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.
Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

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Asparagus Sprengerii, extra large 4-in., \$10.00 per 100; Plumosus Nanus, fine 3-in., \$10.00 per 100. Packing free.

Robbins & Sons, Loveland, Colo.

Asparagus, Plumosus Nanus and Sprengerii, 2-in., \$4.50 per 100, \$40.00 per 1000; Asparagus Sprengerii seedlings, \$10.00 per 1000.
A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

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Cyclamen Specialist, Defiance, O.

Asparagus, Plumosus Nanus and Sprengerii seedlings, \$9.00 per 1000; 2½-in., \$4.00 per 100. Plumosus, 3-in., \$7.00 per 100.
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Asparagus, Plumosus and Sprengerii, 3-in., \$10.00 per 100. Delivered east of Mississippi river. J. E. Mallinson, Carolina, R. I.

Asparagus, fine plants; Plumosus, 3-in., \$10.00. Sprengerii, 3-in., \$8.00 per 100.
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Asparagus Sprengerii, strong seedlings, \$1.00 per 100, \$7.00 per 1000.
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Asparagus Sprengerii, 4-inch, good stock, \$10.00 per 100. Cash, please.
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Asparagus, Plumosus and Sprengerii, extra strong 2-in., \$4.00 per 100, \$35.00 per 1000. Cash.
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Asparagus Sprengerii seedlings, \$3.00 per 1000, parcel post O. O. D. L. C. Fields, 323 North 10th St., Kansas City, Kan.

Asparagus Plumosus, nice 2-in., \$3.50 per 100; 2½-in., \$5.00 per 100. W. S. Gibney, 50 Buena Vista Ave., Hagerstown, Md.

Asparagus, Plumosus and Sprengerii, 2½-in., \$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.
A. J. Schmutz, North Adams, Mass.

Asparagus Plumosus, 5000 2½-in., also 5000 Sprengerii, 2½-in., \$4.00 per 100.
Greenville Floral Co., Greenville, Mich.

Asparagus, Plumosus and Sprengerii, from 2½-in. by 3-in. pots, \$3.00 per 100.
Bird Forrest, Waxahatchie, Tex.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100.
Holton & Hunkel Co., Milwaukee, Wis.

ANTHERICUMS

Anthericum Mandalanum, 2½-in., \$6.00 per 100.
Baur Floral Co., Erie, Pa.

ARTEMISIAS

ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES,
Box No. 97, Painesville, O.

ASPARAGUS

ALL EXTRA HEAVY.

Asparagus Sprengerii, seedlings...\$10.00 per 1000
Asparagus Sprengerii, 3-in.....6.00 per 100
Asparagus Sprengerii, 4-in.....12.00 per 100

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.
2½-in., \$5.00 per 100, \$45.00 per 1000.
Heavy 4-in., \$15.00 per 100.
Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

PLUMOSUS AND SPRENGERI.

Plumosus and Sprengerii, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.
Sprengerii seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,

43 West 18th St., New York, N. Y.

ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in.\$15.00 per 100
Sprengerii, 4-in.15.00 per 100
Sprengerii, 3-in.8.00 per 100
Sprengerii, 2½-in.5.00 per 100

LOOMIS GREENHOUSES, LOOMIS, CAL.

SEEDLINGS.

Asparagus Sprengerii seedlings,

\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,

Fort Pierce, Fla.

ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

ASPARAGUS PLUMOSUS.

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in.\$5.00 Per 100 Per 1000

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

Asparagus, Plumosus and Sprengerii, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

Asparagus Sprengeri, 2½-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meins, 3121 Market St., Youngstown, O.

Asparagus Sprengeri seedlings, extra strong, \$9.00 per 1000, prepaid. Lyon & Anderson, Belvidere, Ill.

Asparagus Sprengeri, nice, bushy plants, 4-in., 15c each, Cash. Lansing Floral Co., Lansing, Mich.

Asparagus Sprengeri, strong 2-in., \$4.00 per 100; **Plumosus**, strong, 2-in., \$4.00 per 100. Cash. Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprengeri, extra strong 2½-in., 4½c each; 3-in., 6c each. Odor Greenhouses, Iola, Kan.

Asparagus Sprengeri, 2-in., \$3.00 per 100. Cash. Byer Bros., Chambersburg, Pa.

Asparagus Sprengeri, strong 2-in., \$3.00 per 100. W. T. Buckley Co., Springfield, Ill.

Asparagus Sprengeri, 2½-in., 3½c; 4-in., 10c each. L. J. Rowe, Titusville, Pa.

Asparagus Plumosus, 2-in., \$3.50 per 100. J. H. Dann & Son, Westfield, N. Y.

Asparagus Sprengeri, strong 2½-in., \$5.00 per 100. Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 35c each. Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each. Cash. H. A. Cook, Oberlin, O.

ASPARAGUS ROOTS

Asparagus roots, large, selected, 3-year stock, \$3.75 per 100. Harry J. Squires, Good Ground, N. Y.

ASPLENIUMS

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

AZALEAS

Azalea Indica Formosa and **Omursaki**, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

BEGONIAS

BEGONIAS.
IN BLOOM, JUST RIGHT FOR
YOUR HOLIDAY TRADE.

PRIDE OF NEWCASTLE, OUT OF

4-IN. POTS, 25c EACH.

MRS. M. A. PATTEN, OUT OF

4-IN. POTS, 20c EACH.

GLOIRE DE CHATELAIN

OUT OF 4-IN. POTS, 20c EACH.

NICE, BUSHY, WELL-GROWN STOCK.

FIRST CLASS PACKING IN PAPER

POTS 2c ADDITIONAL.

54 PLANTS TO A FULL SIZED CASE.

G. R. NOBLE, PADUCAH, KY.

REX BEGONIAS, 2½-IN. POTS.

| | Per 100 | Per 1000 |
|---|---------|----------|
| Chatelaine | \$ 7.00 | \$ 65.00 |
| Mrs. M. A. Patten | 8.00 | 75.00 |
| Pride of Newcastle | 10.00 | 95.00 |
| Rex Begonias, mixed, best varieties | 15.00 | 140.00 |
| Luminosa and Prima Donna, 2-in. pots, \$5.00 per 100; 3-in. pots, \$9.00 per 100. | | |

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

BEGONIAS, 2½-IN.

Argenteo-Guttata, 2½-in. \$15.00 per 100
Rosea Picta, 2½-in. 7.00 per 100
Pink Rubra, 2½-in. 7.00 per 100
Luminosa, 2½-in. 6.00 per 100
Corallina de Lucerne, strong 2½-in. 12.00 per 100
THE MCGREGOR BROS. CO.,
Springfield, O.

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; **Mrs. Patten**, 2½-in., \$8.00 per 100, \$75.00 per 1000. **Begonia Pride of Newcastle**, our new red sport of **Chatelaine**, 2½-in., \$10.00 per 100, \$90.00 per 1000; 3½-in. **Mellor**, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

BEGONIA LUMINOSA.

THE TRUE CHRISTMAS RED.

Stock that will make you big money.

Very strong 2-in. \$6.00 per 100

Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

LARGE-LEAFED BEGONIAS.

In variety,

2½-in., \$8.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

CINCINNATI AND MELIOR BEGONIAS.

Well-grown and heavily budded for Christmas. 4-in., 50c each, select, 75c; 5-in., \$1.00 each, select, \$1.25; 6-in., \$1.50 each, select, \$2.00; 7-in., \$2.50 each, select, \$3.00. GULLETT & SONS, LINCOLN, ILL.

BEGONIA MANICATA AUREA.

2½-in., \$12.00 per 100; 3-in., \$20.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

Begonias, **Chatelaine**, **Gracilis**, **Prima Donna** and **White**, 2½-in., 4½c each. L. J. Rowe, Titusville, Pa.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; **Chatelaine**, 2-in., \$6.00 per 100; assorted **Begonias**, blooming varieties, \$5.00 per 100; **Corallina de Lucerne**, 4-in., \$25.00 per 100; **Argenteo-Guttata**, 2-in., \$6.00 per 100. N. O. Caswell, Delavan, Ill.

BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

MYERS-WATSON FLORAL CO.,

St. Joseph, Mo.

BEGONIAS IMPROVED.

Mellor, **Cincinnati**, **Lorraine Improved**, **Corallina**, **Hacker**, **Luminosa**, **Prima Donna**, etc. See display ad on another page in this issue. ELITCH GARDENS CO., DENVER, COLO.

BEGONIAS, ROOTED CUTTINGS.

Chatelaine, **Erfordii**, **Crystal White**, 3c; **Luminosa**, **Prima Donna**, 4c; **Mrs. M. A. Patten**, 5c, by mail. Five or more of a kind as wanted. S. W. PIKE, ST. CHARLES, ILL.

Begonias, **Luminosa**, **Mignon** and **Prima Donna**, assorted 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schiele, Main, Lock and Old Main Sts., Miamisburg, O.

Begonia Luminosa, strong plants in bloom; nice for pans and baskets, 3-in., \$7.00 per 100; 2-in., \$4.50 per 100. Cash with order. Joseph Austin, Florist, Kansas City, Mo.

Begonia Chatelaine, extra strong 2½-in., \$5.00 per 100; **Chatelaine**, rooted cuttings, \$2.50 per 100. **Mrs. Patten**, rooted cuttings, \$3.00 per 100. Otto Becker, Cambridge City, Ind.

Begonias, **Chatelaine**, 4-in., 20c; 5-in., 40c; full of flowers; 6-in., 75c each; **Mrs. Patten**, 4-in., 25c; 2½-in., 8c each. Cash. Kemble-Smith Co., Boone, Ia.

Begonias, **Chatelaine**, **Prima Donna** and **Vernon**, fine stock in bloom, 4-in., \$18.00 per 100. Cash. C. Erickson, Princeton, Ill.

Begonia Luminosa, 2-in., 5c; 4-in., 10c; 5-in., 20c. All good, strong plants needing shift. Nixon H. Gano, Martinsville, Ind.

Begonia Corallina de Lucerne, very good stock, 2½-in., \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonias, **Rex**, 2½-in., \$12.00 per 100; **Luminosa**, 2½-in., \$5.00 per 100. Clarence A. Ustler, Fleming St., Springfield, O.

Begonia Corallina de Lucerne, 3-in., 12c each. No charge for packing. L. E. Hitz, Madison, Ind.

Begonia Pride of Newcastle, strong plants out of 2½-in. pots, \$8.00 per 100. Cash with order. Chas. E. Smith & Son, York, Pa.

Begonia Corallina, nice strong plants, 2½-in., \$10.00 per 100. Quentin Floral Co., St. Joseph, Mo.

Begonia Thurstonii, rooted cuttings, \$3.00 per 100. George Bros. & Co., New Kensington, Pa.

BERBERIS

BERBERIS THUNBERGII SEEDLINGS.

4 to 8 ins., \$1.35 per 100, prepaid.

F. N. HADDEN,

24 W. Friendship St., Providence, R. I.

BERRIED PLANTS

CLEVELAND CHERRIES.

FOR FANCY RETAIL TRADE:

PLANTS WONDERFULLY WELL BERRIED; WELL ESTABLISHED WITH GOOD FOLIAGE, OUT OF FOUR, FIVE AND SIX-INCH POTS, AT 25c, 50c AND 75c PER PLANT. PLUS 10% FOR FIRST-CLASS PACKING. THIS STOCK JUST AS GOOD AS YOU YOURSELF WOULD GROW IT FOR YOUR OWN TRADE. AM BOOKING ORDERS FOR SHIPMENT ANY TIME UP TO HOLIDAYS.

CASES PACK

54 FOURS, 40 FIVES, 25 SIXES.

G. R. NOBLE, PADUCAH, KY.

CLEVELAND CHERRIES GUARANTEED.

Well established in pots and well filled with cherries, 4-in., \$25.00; 5-in., \$40.00 per 100.

EXTRA CHOICE SPECIMEN PLANTS.

2-year-old stock, 6-in., \$1.50 and 7-in., \$2.00 each. If you want some extra choice stock, you want some of these 2-year-old plants.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety. 3½-in., ordinary 15c each
4-in., ordinary 20c each
4-in., select, equal to 5-in. 30c each
5-in., ordinary 30c each

Above are well set with fruit. 10 per cent off on orders over \$10.00. Cash with order. ABBY AVENUE GREENHOUSES, DAYTON, O.

CLEVELAND CHERRIES.

Fine, pot-grown, loaded with berries, 4-in., \$15.00 per 100. CLEVELAND AND ORANGE QUEEN.

Fine established stock, field-grown, 4-in., \$25.00 per 100; select 4-in., \$35.00 per 100; 5-in., 50c; 5-in. select, 75c; 6-in., \$1.00; 6-in. select, \$1.25 each. CARL HAGENBURGER, MENTOR, O.

CLEVELAND CHERRIES.

Pot-grown, dwarf, 8 to 12 ripe fruits, 4-in., \$12.00 and \$15.00 per 100. GULLETT & SONS, LINCOLN, ILL.

Cleveland Cherries, 4-in. ready for shift, \$20.00 per 100; 5-in. strong stock, \$35.00 per 100. No charge for packing. F. H. DeWitt & Co., Wooster, O.

EXTRA FINE STOCK.

Jerusalem Cherries packed in paper pots; no extra charge for packing:

4-in., 25c each;

5-in., 50c each.

Cash with order.

SAYRE FLORAL CO., SAYRE, PA.

CLEVELAND CHERRIES.

Exceedingly large and heavily berried with very large berries this year; guaranteed No. 1 stock, 4-in., 35c; 5-in., 50c. No charge for packing.

CHAS. G. OFFERLE THE FLORIST,

Erie, Pa.

WELL BERRIED CLEVELAND CHERRIES.

Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

N. K. WELTER,

706 Wesley Ave., Evanston, Ill.

CLEVELAND CHERRIES HEAVILY BERRIED. Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

FROST & SPENCE,

Darke Co., Greenville, O.

CLEVELAND CHERRIES.

Will be just right for Christmas,

fine, well berried, out of 5½-in. pots,

\$27.50 per 100. Cash.

ARDEN FLORAL GARDENS, ARDEN, DEL.

PEPPERS AND CHERRIES.

Bird's-Eye Peppers, 4-in., 15c each. **Cleveland Cherries**, field-grown, now in 4-in. pots, 15c each.

CHARLES SHERWOOD, WATERLOO, IA.

STRONG, WELL BERRIED PLANTS.

Cleveland Cherries, pot-grown 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

EVENDEN BROS. CO.,

Williamsport, Pa.

CHRISTMAS CHERRIES.

Full of berries, in fine shape, 10 to 15 inches across, 6-in. and 7-in. pots, ready for immediate sale, 75c each. All established.

STENSON & McGRILL, UNIONTOWN, PA.

Cleveland Cherries, heavily berried, 6-in., 50c each; **Christmas Peppers**, full of fruit, 4-in., 15c each; 5-in., 25c each.

Red Oak Greenhouses, Red Oak, Ia.

Cleveland Cherries, 500, 10c each. Satisfaction guaranteed or return at our expense. Send 15c for sample.

O. R. Wills & Sons, Greenville, O.

Jerusalem Cherries, heavy, well berried, 4-in., \$20.00 per 100. Cash. North Madison Floral Co., North Madison, Ind.

Berried plants: **Jerusalem Cherry** and **Pepper**, fine plants full of fruit, 85c, 50c and 75c each. Henry Smith Floral Co., Grand Rapids, Mich.

Cleveland Cherries, fine stock well berried, 100 5-in., at \$25.00.

Wm. Nero & Sons, Cedarburg, Wis.

Cleveland Cherries, grand plants, field-grown in pots, 4-in., \$20.00 per 100.

Paul Tauer, Lebanon, Pa.

Peppers: For one week, 2-in., \$4.00; 3-in., \$7.50; 4-in., \$12.50; 5-in., \$25.00; 6-in., \$50.00.

Geo. A. Kuhl, Pekin, Ill.

Jerusalem Cherries well berried, from 5-in. pots, 50c each. Nixon H. Gano, Martinsville, Ind.

Cleveland Cherries, fine, well berried, 4-in., 25c; 5-in., 35c each. We have excellent stock. O. O. Pollworth Co., Milwaukee, Wis.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 5600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c. J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, 5-in., 35c.

Baur Floral Co., Erie, Pa.

BLACKBERRIES

Blackberry Mersereau, \$3.00 per 100, \$20.00 per 1000; in 5000 lots, \$16.00 per 1000. Shady Lawn Nurseries, Hugo Kind, Hammonton, N. J.

BOUGAINVILLEAS

BOUGAINVILLEA GLABRA SANDERIANA.

2½-in., \$10.00 per 100;

3-in., \$20.00 per 100;

5-in., \$75.00 per 100 specimens;

6-in., \$100.00 per 100 specimens.

THE STORRS & HARRISON CO.,

Painesville, O.

BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$85.00 per 100. These will make fine blooming plants for Christmas.

THE EVERGLADES NURSERY CO.

Fort Myers, Fla.

Bougainvillea Sanderiana, 2½-in., \$7.00 per 100, \$65.00 per 1000. The McGregor Bros. Co., Springfield, O.

BUDDLEIAS

Buddleia Asiatica, or **White Butterfly Bush**, 2½-in., \$8.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

Buddleias, blue, 2½-in., \$5.00 per 100.

The McGregor Bros. Co., Springfield, O.

BULBS

| BUCKBEE'S "FULL OF LIFE" DUTCH BULBS. | | |
|--|---------|----------|
| | Per 100 | Per 1000 |
| Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow | \$2.00 | \$17.00 |
| Tulips, Single Early, extra fine mixed | 1.65 | 14.50 |
| Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow | 2.25 | 17.50 |
| Tulips, Double Early, extra fine mixed | 1.75 | 15.00 |
| Tulips, Single Late, extra fine mixed | 2.00 | 17.00 |
| Tulips, Darwins, extra fine mixed | 2.25 | 17.75 |
| Narcissus Von Sion | 2.80 | 25.00 |
| Narcissus Alba Plena | 2.50 | 22.00 |
| Narcissus incomparabilis | 3.00 | 27.50 |
| Narcissus Orange Phoenix | 3.00 | 27.50 |
| Narcissus Double Mixed | 2.90 | 26.50 |
| Narcissus Poeticus, Pheasant's Eye and Ornatus | 1.90 | 17.00 |
| Narcissus Princeps | 2.80 | 23.00 |
| Narcissus Single Mixed | 2.80 | 25.00 |
| Jonquils, double and single | 2.00 | 17.50 |

MINIATURE HYACINTH BULBS.
White and mixed, \$3.00 per 100, \$28.00 per 1000.
Bedding Hyacinths, separate colors,
\$4.00 per 100, \$35.00 per 1000.

SINGLE JONQUILS,
\$2.25 per 100, \$20.00 per 1000;
Campanelle Rugulosus,
\$2.75 per 100.

NARCISSI.

Emperor, Empress, Sir Watkin, Golden Spur,
Ven Sion, Orange Phoenix and Silver Phoenix,
round, \$3.50 per 100; Poeticus, \$3.00 per 100.

N. L. WILLET SEED CO., AUGUSTA, GA.

MONEY MAKER IN GARDEN FLOWERS.

Mixed, field-grown bulbs of Daffodils, Narcissus and Jonquils, double and single, that will give a succession of bloom from the Easter flower to the double white for Mothers' day; just the thing for naturalizing on large estates, parks or cemeteries; to move quickly, \$10.00 per 1000, by express; \$1.25 per 100, postpaid.

MRS. WM. CRAWFORD.

Peony and Iris Grower, La Porte, Ind.

CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

| Size, diameter. | Per 100 | Per 1000 |
|---------------------------|---------|----------|
| 1 1/4 to 1 1/2-inch | \$ 6.00 | \$ 50.00 |
| 1 1/2 to 2-inch | 8.00 | 75.00 |
| 2-inch and up | 15.00 | 125.00 |

Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

| | |
|-------------------------|------------------|
| 1/2-in. to 3/4-in. | \$ 6.00 per 1000 |
| 3/4-in. to 1-in. | 9.00 per 1000 |
| 1-in. to 1 1/4-in. | 15.00 per 1000 |
| 1 1/4-in. and up | 20.00 per 1000 |

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

SPECIAL WHOLESALE OFFER

of Kunderd's Gladioli.

See my display advertisement on another page of this issue.

A. E. KUNDERD.

Box 40, Goshen, Indiana, U. S. A.

EVERETTE R. PEACOCK CO.

DIRECT IMPORTATIONS

OF

HOLLAND AND FRENCH

BULBS.

4013 MILWAUKEE AVE., CHICAGO, ILL.

R. A. vander Schoot,

HILLEGOM, Holland.

Extensive own cultures of

BULBS AND PLANTS.

Prices on application.

New York Branch, 630 W. 135th St.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

SINGLE HYACINTHS.

Red, pink, white, light blue and dark blue,
13 to 15 cm., \$3.00 per 100.

RINGLER ROSE CO.,

208 W. Washington St., Chicago, Ill.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

Bulbs of all description. Write for prices.

C. KEUR & SONS, HILLEGOM, HOLLAND.

New York Branch, 82-84 Broad Street,

also

10419 118th St. Richmond Hill, L. I., N. Y.

ALBUM OF DESIGNS.

Seventh Edition.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

BUXUS

HOLLAND GROWN BOXWOOD.
PERFECTLY SHAPED PLANTS.

AT BARGAIN PRICES.

Standard crowns, 3 ft. to 4 ft. stems, from 16 ins. to 22 ins., crown diameter, \$14.00, \$16.00, \$18.00 and \$20.00 per pair.

Globe shaped, 14 ins. to 2 ft. high, from 14 ins. to 24 in. diameter, \$8.00, \$10.00, \$12.00 and \$14.00 per pair.

One extra large pair of globes, 3 ft. high, 3 ft. in diameter, \$20.00 per pair.

Kindly add 3 per cent to amount for packing charges.

Cash with order, please.

ANTON SCHULTHEIS,

316 19th St., College Point, N. Y.

BOXWOODS.

15 to 18-inch bush.....\$1.00 each
12 to 15-inch bush......75 each
10 to 12-inch bush......50 each

CARL HAGENBURGER, MENTOR, O.

CALCEOLARIAS

Calceolarias, fine strain, strong 2 1/2-in. plants, \$12.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

CALENDULAS

ONLY A FEW HUNDRED LEFT.

Calendula Orange King, extra double; 4-in. pots, \$5.00 per 100; heavy seedlings, \$1.50 per 100.

A. STACHEL,

Tel. Glencoe 155, Glencoe, Ill.

NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2 1/2-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.

H. W. BUCKBEE, ROCKFORD, ILL.

Calendula Orange King, from selected seed, strong 2 1/2-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Calendula Orange King from 2 1/2-in. pots, \$4.50 per 100. Quick shipment.

J. C. Bigelow & Son, Utica, N. Y.

Calendulas, good strong plants, 3-in., 5c each. Broadway Greenhouse and Flower Shop, Larned, Kan.

Calendulas, Orange King and Lemon Queen, extra fine 2 1/2-in., \$2.50 per 100. Cash.

Joseph Losson & Son, New Albany, Ind.

Calendula Orange King, true double, strong 2 1/2-in. pots, \$6.00 per 100, \$50.00 per 1000.

Roman J. Irwin, 43 W. 18th St., New York.

Calendula Orange King, 2 1/2-in., \$4.50 per 100;

Calendula A. B. O. Special, \$6.00 per 100.

L. Potter & Sons, Waukegan, Ill.

Calendulas, 500 Orange King and Lemon Queen, 3-in., \$5.00 per 100.

The H. Weber & Sons Co., Oakland, Md.

Calendula Orange King, ready to bench, 2 1/2-in., \$5.00 per 100.

Fisher's Greenhouse, Sterling, Kan.

Calendula Orange King, strong plants, 2 1/2-in., \$3.00 per 100, \$27.50 per 1000.

J. O. Schmidt, Bristol, Pa.

Calendulas, King of Kings and Orange King, 2 1/2-in., 4c each. Cash.

Hammerschmidt & Clark, Medina, O.

Calendula Orange King, 2-in., \$3.00 per 100.

Ryer Bros., Chambersburg, Pa.

Calendula Orange King, 2-in., \$3.00 per 100.

Royston & Fenton, Evansville, Ind.

Calendula Orange King, 2 1/2-in., \$4.00 per 100.

Baur Floral Co., Erie, Pa.

CALLAS

YELLOW CALLAS.

Spotted foliage, golden-yellow flowers; positively true to type, forcing bulbs.

Well cured Calla Elliottiana.

WHITE CALLAS.

Spotted foliage, ivory-white flower; the well known Maculata.

PINK CALLAS.

The novelty Rehmanii, blooming bulbs in the 1 1/2-in. size.

We offer immediate delivery of the above. Wire or write. All sizes.

LOS ROBLES CO., SANTA CRUZ, CAL.

YELLOW CALLA BULBS.

Deep golden yellow, spotted leaf, true Elliottiana, now ready for shipment. All good bloomers.

| Diameter | Per Doz. | Per 100 |
|----------------|----------|---------|
| 1 1/2-in. | \$2.50 | \$20.00 |
| 2 -in. | 3.25 | 25.00 |
| 2 1/2-in. | 3.75 | 30.00 |

Delivered fully prepaid. Not less than 50 at 100 rate. Cash with order.

LILYDALE BULB CO., SANTA CRUZ, CAL.

CALLA BULBS.

Calla Aethiopica, the popular white Calla; clean, sound bulbs, all with crown shoots.

| Size, diameter. | Per 100 | Per 1000 |
|---------------------------|---------|----------|
| 1 1/4 to 1 1/2-inch | \$ 6.00 | \$ 50.00 |
| 1 1/2 to 2-inch | 8.00 | 75.00 |
| 2-inch and up | 15.00 | 125.00 |

Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

GODFREY CALLAS, STRONG PLANTS, 3-in. pots, \$10.00 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Godfrey Callas, 2 1/2-in., \$5.00 per 100.

Poisal's Greenhouse, Clarksville, Ia.

GODFREY CALLAS, TRUE STRAIN.

2 1/2-in.\$ 8.00 per 100, \$ 75.00 per 1000
3-in. 12.00 per 100, 100.00 per 1000
4-in. 20.00 per 100.

SCHMIDT & MEINE,

5121 Market St. Youngstown, O.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulblets, nothing but the best, 75c per 100; 2 1/2 ins., small 1-year-old bulbs, 6c each.

Attica Floral Co., Attica, Ind.

Godfrey Calla, 4 to 8 leaves, average 10 inches tall, strong 4-in. plants, \$12.50 per 100.

J. B. Leslie & Son, Marion, Ind.

Godfrey Callas, 2-in., \$5.00 per 100.

Louis Linnemann, Jr., Des Plaines, Ill.

CANNAS

Canna King Humbert, red, \$8.00 per barrel, packed solid. Immediate shipment.

Maywood Gardens, R. No. 127, Louisville, Ky.

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BEST WHITE CARNATION INTRODUCED.

THOS. C. JOY,

Rooted cuttings, \$12.00 per 100, \$100.00 per 1000. Orders should be placed immediately for early delivery.

CARNATIONS, ROOTED CUTTINGS.

BEST NEW VARIETIES.

| | Per 100 | Per 1000 |
|--|---------|----------|
| Laddie | \$12.00 | \$110.00 |
| Maine Sunshine | 15.00 | 120.00 |
| White Delight | 12.00 | 100.00 |
| Happy Day, Ruth Baur | 10.00 | 90.00 |
| Hope Henshaw, Harvester | 10.00 | 90.00 |
| Rosalie | 6.00 | 50.00 |
| Red, Matchless, Lassie, Redhead | 10.00 | 90.00 |
| Enchantress Supreme, rooted cuttings | 7.00 | 60.00 |

ASK FOR FULL LIST OF PRICES

ON ALL VARIETIES.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Carnations: For early delivery, place orders soon. Orders filled in rotation as received.

Varieties, rooted cuttings. Per 100 Per 1000

The Lark, new.....\$15.00 \$120.00

Thos. C. Joy, new..... 12.00 100.00

Maine Sunshine 15.00 | 120.00 |

CHRYSANTHEMUM STOCK PLANTS.
\$6.00 per 100.

WHITE.
Smith's Imperial, Betsy Ross,
Victory, Improved Chadwick,
December Gem, December Beauty,
Mistletoe, White Frick.

YELLOW.
Richmond, Yellow Rager,
Yellow Turner, Loyalty,
Golden Wedding, Whittier,
Golden Chadwick, Yellow Mistletoe,
Midnight Sun.

PINK.
Unaka, Seidewitz,
Wells' Late Pink, Patty.

EXHIBITION.
Artista, Ogonts,
Nagilroc, Nerissa,
Louisa Pickett, Harvard, maroon.

POMPONS, SINGLES AND ANEMONES.
Zenobia, Mrs. Buckingham,
Snowflake, Fairy Queen,
Doty, White Doty,
Western Beauty, Diana,
Mrs. Beu, Baby,
Mrs. E. D. Godfrey, Blanche,
Emma, Christmas Gold,
Sunshine, Golden Climax,
Romaine Warren, Quinola,
Hilda Canning, Garza.

MUSKOGEE CARNATION CO.,
Muskogee, Okla.

STOCK PLANTS.

Up-to-date varieties, ready now.

POMPONS:

The following at \$2.00 doz., \$10.00 per 100.

Rose Trevena, rose pink,
Ruth Cummings, reddish bronze,
Lellah, early rose pink,
Ouray, mahogany bronze,
Thelma, bronzy red,
Julia DeWitt, amber.

Clara Jameson, bronze and scarlet.
Sidney Mitchell, yellow.

Mrs. H. F. Vincent, fawn,
Varieties suitable for disbudded blooms:
Crawford Yellow, yellow.

H. H. Crane, chestnut; very good.
Vasco, yellow.

Miramar, bronze.
Mimico, lavender pink.

Orea, deep pink.
LARGE FLOWERING VARIETIES:
Stock plants, \$8.00 per 100.

Maj. Bonnaffon, Seidewitz,
Richmond, Chieftain,
White Chieftain.

HENRY WEHRMAN, MAYWOOD, ILL.

CHRYSANTHEMUMS

OF LATE INTRODUCTIONS.

MRS. J. LESLIE DAVIS (PINK TURNER.)
Clear lavender pink, Pink Turner has found a
premier place on its own merit.

Rooted cuttings \$15.00 per 100
WHITE SURPRISE.

It is a surprise when you see those big white
flowers. A peer among all Thanksgiving Whites.
Rooted cuttings \$15.00 per 100

ORANGE QUEEN.

Consider this one of Elmer D. Smith Co.'s
greatest achievements; just right for
Thanksgiving; color, a burnt orange and is in
keeping with the season.

Rooted cuttings \$17.50 per 100
DECEMBER BEAUTY.

White, fully developed December 1 to 10,
continuing on to Christmas.

SUNBEAM.

Bright shade of yellow, the only late yellow
worth growing.

Rooted cuttings of the above two varieties
\$6.00 per 100. Orders booked for these varieties
for end of December and January delivery.

MAX B. SCHREIBER, McDONALD, PA.

STOCK PLANTS READY, \$7.00 PER 100.

White: Smith's Advance, Early Frost, Oconto,
White Chieftain, Chadwick, Mistletoe, Jones,
Charles Rager.

Yellow: Golden Glow, Golden Queen, Rich-
mond, Bonnaffon, Yellow Chadwick, Yellow
Mistletoe, Yellow Jones.

Pink: Unaka, Patty, Seidewitz, Chieftain.

Pompons: Mariana, Golden Climax, Golden
Wedding, Romaine Warren, Buckingham, God-
frey, Western Beauty.

GULLETT & SONS, LINCOLN, ILL.

STOCK PLANTS.

\$4.00 per 100.

White: Oconto, Enguehard, G. Queen,
Rager, Seidewitz, Bonnaffon,
Turner, Frick, Sun Glow.

POMPONS.

\$4.00 per 100.

White: Bronze: Mrs. Beu,
White Gem, Ouray,
Garza, Comets,
Yellow: Pink: Western Beauty,
Golden Climax, Mrs. Godfrey,
Vasco, Buckingham,
Christmas Gold.

WILLIAM SAUERLAND,

682 Garland Pl., Des Plaines, Ill.

Chrysanthemum stock plants, Chrysolora,
Enguehard, Harvard, White Frick, Diana, Halli-
day, Nagoya, good, healthy plants, \$8.00 per 100.
Truit's Greenhouses, Chanute, Kan.

MUM STOCK PLANTS.

Fine, clean plants, 5 cents. Cash.

Yellow: Golden Glow, Halliday, Chrysolora,
Golden Age, Yellow Rager, Richmond, Roman
Gold, Nagoya, Yellow Jones, Major Bonnaffon.

White: Willow Brock, Early Frost, Beatrice
May, White Chieftain, Charles Rager, Alice
Byron, White Jones.

Pink: Unaka, Pink Chieftain, Dr. Enguehard,
Patty, Wells' Late Pink, Mrs. Seidewitz.

Red: Harvard.

POMPONS:

Krut, Alma, Noby, Lillian Doty, Fairy Queen,
Buckingham, Amadge, Mme. La Parie, White
and Yellow Mensa, La Grane, Quinola, Golden
Wedding, Mrs. F. Beu, Helen Newberry.

ATWELL FLORIST, FT. DODGE, IA.

MUM STOCK PLANTS, STANDARD SORTS.

Betsy Ross, Pacific Supreme, Alice Day, Early
Frost, Richmond, Smith's Advance, Yellow Ad-
vance, Smith's Imperial, Golden Glow, Golden
Queen, Chrysolora, White Chieftain, Charles
Rager, Josephine Foley, Oconto, Marigold, Engue-
hard, Whittier, Harvard, Tekonaha, Pink Sensa-
tion, Golden Gate, Helen Frick, E. Seidewitz.

POMPONS:

Diana, Souv. Melanie, Ida Vasca, Golden Oli-
max, Lucille Noble, Mrs. Buckingham, Golden
Harvest, H. Newberry, White Doty, Pink Doty,
Mariana, Anna, Lula, Veta, Little Gem, Eliza-
beth Firestone, Margaret Waite, Myer's Per-
fection, E. D. Godfrey.

Price: \$1.00 per doz., \$7.00 per 100. Cash.

W. H. CULP & CO., WICHITA, KAN.

CHRYSANTHEMUM STOCK PLANTS.

Golden Queen, Unaka, Touse, Marigold, Roman
Gold, Pink Chieftain, Robt. Halliday, Charles
Rager, Richmond, William Turner, Yellow
Turner, Bonnaffon, White Bonnaffon, Yellow
Eaton, Golden Chadwick, White Chadwick, Na-
goya and Seidewitz.

ALSO POMPONS:

Buckingham, Garza, Klondike, Baby, White and
Yellow Mensa; Mrs. Beu, Diana, \$1.00 per doz.,
\$7.00 per 100. Satisfaction guaranteed. Cash
with order.

JAMES L. DENMEAD GREENHOUSES,
Marshalltown, Ia.

CHRYSANTHEMUM STOCK PLANTS.

\$6.00 per 100.

Golden Glow, Golden Queen, Smith's Advance,
Early Frost, Pink Chieftain, Marigold, Yellow
Bonnaffon, White Turner, Rager, Pink Seidewitz,
Chrysolora, Golden Chadwick, Roman Gold, Na-
goya, Harvard.

Pompons: P. Buckingham, Golden Wedding,
Mrs. Beu, Western Beauty, Christmas Gold,
Bronze. Cash, please.

BEAVER AVE. GREENHOUSES,
3422 Beaver Ave., Des Moines, Ia.

CHRYSANTHEMUM STOCK PLANTS.

Smith's Ideal, White Chieftain,

White Sonner, White Rager, Pink Unaka,
Seidewitz, Oconto, McNiece, pink.

POMPONS.

White Diana, Lillian Doty,
Western Beauty, White Mensa,
Yellow Mensa, Golden Climax,
Acto, Buckingham.

All good stock at \$6.00 per 100.

THE WALKER FLORAL CO.,

Hubbard, O.

CHRYSANTHEMUM STOCK PLANTS.

To move quick, \$4.00 per 100.

Golden Spur, Chrysolora,
Polly Rose, Yellow Eaton,
White Turner, Golden Chadwick,
Yellow Turner, Seidewitz,
Wells' Late Pink, Christmas Gem,
Jeanne Nonin, Harvard.

FANCY SHOW FLOWER.

Nagilroc, \$1.00 per doz.

E. H. MONTGOMERY, FAIRFIELD, IA.

CHRYSANTHEMUM STOCK PLANTS

in the following early varieties,

now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yel-
low; Rosiere, October Frost, Sunray, 1919;
Smith's Sublime, 1919; Unaka, Oconto, Chrys-
olora.

ELI CROSS, GRAND RAPIDS, MICH.

STOCK PLANTS.

Clean stock, \$5.00 per 100.

Chrysanthemums, Pink Doty, December Gem,
white; Richmond, Seidewitz, Yellow Mensa,
White Mensa.

Pompons, Mrs. Beu, Early Pink, Noble, yel-
low; Zenobia, Peggy Bulkeley, Mrs. Godfrey,
Hilda Canning, Eugene Langauet, Blanche,
new.

G. C. MESSING, WILLIAMSVILLE, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

\$6.00 per 100. To be shipped when ready.

Early Snow, Halliday, Richmond, Whittier,
Rager, Seidewitz.

Pompons: Golden Climax, Diana, Godfrey,
Klondike, Sunshine, Mariana, Western Beauty,
Virginia Holden and Fairy Queen.

STILES FLORAL CO.,

Oklahoma City, Okla.

CHRYSANTHEMUM STOCK PLANTS.

6000 extra large plants raised in solid beds;
Golden Queen, Pacific Supreme, Early Snow,
Elberon, Patty and Major Bonnaffon; no midge.
Clean plants, \$10.00 per 100.

C. V. FRUEH, LIMA, O.

CHRYSANTHEMUM STOCK PLANTS.

Rager, Major Bonnaffon, Chieftain and Patty,
\$8.00 per 100.

DAVIS FLORAL CO.,

Davenport, Ia.

CHRYSANTHEMUM STOCK PLANTS.

Free from midge, \$5.00 per 100.

Smith's Advance, Chrysolora, Seidewitz, Pacific
Supreme, Unaka, White Chieftain, November
Glow, Josephine Foley, Marigold, Golden Queen,
Oconto, Bonnaffon, Golden Wedding, Mistletoe
and Yellow Mistletoe, and pompons. Cash, please.

VAN AKEN BROS. & SONS,
Coldwater, Mich.

HARDY IN ANY CLIMATE.

Strong, field-grown, hardy Chrysanthemums,
yellow, red, white and pink, \$8.00 per 100.

THOMAS J. MURPHY,

409 Erie St., Painesville, O.

CHRYSANTHEMUM STOCK PLANTS.

Crystal Gem, Comoleta, Early Frost, Chrys-
olora, Golden Queen, Oconto and a good selec-
tion of late varieties ready in season, \$6.00 per
100; good packing. Or will exchange for Bego-
nias, Cinerarias, Primulas, Ferns, Gladiolus bulbs,
or what have you?

THE ENGELMANN GREENHOUSES,

Members of F. T. D., Box No. 90, Maryville, Mo.

MUM STOCK PLANTS

AND ROOTED CUTTINGS.

Let us book your order now and ship soon as
ready: Chrysolora, Smith's Advance, Smith's
Imperial, Chieftain, Tiger, White Chieftain,
Helen Frick, Edwin Seidewitz, Bonnaffon and
White Helen Frick stock plants, \$6.00 per 100;
rooted cuttings, \$5.00 per 100.

E. B. MORGAN FLORAL CO., PAXTON, ILL.

CHRYSANTHEMUM STOCK PLANTS.

Bonnaffon, Seidewitz, Oconto, Richmond, Sun-
shine, Zora, Uvalda, Orea and Niza, 6c. Diana,
Mariana, Frank Wilcox, Jr., Garza, Godfrey,
Romaine Warren, Quinola, Volunteer, Golden
Mensa, Western Beauty and Golden Lida Thomas,
5c. Packing free.

M. J. BRINTON, CHRISTIANA, PA.

MAJOR BONNAFFON STOCK.

Our own strain that we have grown for 20
years; also stock of Rager, Pink Chieftain, Mar-
igold, Seidewitz and Roman Gold. Also the fol-
lowing pompons: Klondike, White Mensa, Buck-
ingham and Mary.

\$5.00 per 100.

GEORGE BAYER & SON, TOLEDO, O.

CHRYSANTHEMUM STOCK PLANTS,

\$5.00 per 100.

Nonin, Rager, Moneymaker, Early Snow, Polly
Rose, Mistletoe, Patty, Seidewitz, red, pink and
white; Yellow Bonnaffon, Yellow Turner, Jo-
sephine, Marigold, Pink and White Doty, Diana,
Newberry, Wilcox and Quinola.

GEO. E. BIGLER, CAMDEN, N. J.

STOCK PLANTS, CLEAN, HEALTHY.

NO MIDGE.

Chrysolora, Smith's Advance, Oconto, Unaka,
Pink and White Chieftain, White and Yellow
Rager, Yellow and Pink Chadwick, Patty, Golden
Glow, Marygold, Pacific Supreme, \$4.50 per 100.
Pompons in many varieties later, \$5.50 per 100.
LEWIS G. PLEISS, NEW ALBANY, IND.

MUMS, STOCK PLANTS.

All good, healthy plants.

Golden Glow, Polly Rose, Chrysolora, Oconto,
Rager, Marigold, Chieftain and Enguehard, \$6.00
per 100; Richmond, Golden Chadwick and Nonin,
\$8.00 per 100; Mrs. Buckingham and White and
Yellow Mensa, \$5.00 per 100.

J. F. VAVROUS SONS, LEBANON, PA.

HEALTHY STOCK PLANTS.

Earliest of all white pompons, called Bassett's
White, or Chicago White, \$8.00 per 100; Golden
Glow, \$6.00 per 100; Buckingham, Fairy Queen
and Zenobia, \$5.00 per 100.

Cash, please.

A. E. HUNT & CO., EVANSTON, ILL.

Chrysanthemum stock plants; delivery at once;
Chieftain, Oconto, White Chieftain, Dr. Engue-
hard, Pink Patty, Zenobia, Diana and Rose
Queen; healthy plants free from disease, \$5.00
per 100, \$45.00 per 1000. Christmas Gold; Janu-
ary delivery; \$6.00 per 100. Cash.

PREISACH BROS., LE ROY, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

Guaranteed first class,

of the following varieties:

Pink and White Chieftain, Major Bonnaffon,
Pink and White Seidewitz, Oconto, Robt. Halli-
day; while they last, \$5.00 per 100. Cash, please.

S. J. HIDER, HILLSBORO, O.

CHRYSANTHEMUM STOCK PLANTS.

\$6.00 per 100.

White Chieftain, White Frick, December Gem,
Lynnwood Hall, Richmond, Yellow Turner, Golden
Chadwick, Whittier, best yellow; Pink Frick,
Seidewitz, Harvard.

BAKER BROS., FT. WORTH, TEX.

CHRYSANTHEMUM STOCK PLANTS.

Christmas Gold, November Pearl, Mrs. Beu
and Garza, pompons; Buckingham, White Turner,
Seidewitz, Golden Chadwick, Mistletoe, Rager,
Bonnaffon, \$6.00 per 100. Cash.

MILLER, THE FLORIST,

Covington, Ky.

CHRYSANTHEMUM STOCK PLANTS.

Golden Queen, Smith's Advance, white and
yellow; Chas. Rager, Unaka, Bonnaffon, Italia
and others. Absolutely free from disease, \$5.00
per 100.

LINWOOD FLORAL CO.,

31st St. and Park Ave., Kansas City, Mo.

STOCK CHRYSANTHEMUMS.

Golden Glow, Unaka and Kalb, \$6.00 per 100.

Other varieties later.

CHARLES SHERWOOD, WATERLOO, IA.

CHRYSANTHEMUMS—Continued**STOCK PLANTS; NO MIDGE.**

Chrysanthemums, Richmond, Tiger, Bonnafton, Foley, Rager, White Chieftain, Chieftain, Seidewitz, Hamburg Pink, White Doty, Canning, White and Yellow Mensa, Godfrey, Wilcox and Buckley, \$5.00 per 100. Cash with order.
O. B. SHISLER, WILLIAMSVILLE, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

Bonnafton, Chadwick, white and pink; Marigold, Pulling, Roman Gold, White Turner, \$10.00 per 100.
A. HENDERSON & CO.,
166 N. Wabash Ave., Chicago, Ill.

STOCK PLANTS, \$5.00 PER 100.

Chrysanthemum Bonnafton.
Pompons, Mrs. Beu, Western Beauty, Sunshine, Godfrey and Golden Wedding. Cash with order.

L. C. BUSSE & SON, MT. PROSPECT, ILL.

PINK MISTLETOE, CHIEFTAIN COLOR.
Only a few hundred of these Chrysanthemum stock plants to offer, \$2.00 per doz. Clean stock, no midge. Ready in December. Cash.
WALKER & LUBIN, LAPEER, MICH.

CHRYSANTHEMUM STOCK PLANTS.

All varieties, also rooted cuttings, ask for complete list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

YELLOW AND WHITE CHADWICK.

Chrysanthemum stock plants,
\$10.00 per 100.
JOHN WEILAND,
1516 Greenwood St., Evanston, Ill.

CHRYSANTHEMUM STOCK PLANTS.

3000 Godfrey, pink; 3000 Buckingham, pink, and 1000 Lillian Doty. Let us quote you prices.
PHILA. WHOLESALE FLORISTS' EX.,
1615 Ranstead St., Philadelphia, Pa.

Chrysanthemum stock plants, Nerissa, Wells, Late Pink, Sunray, Golden Glow, Smith's Advance, Marigold, White and Pink Seidewitz, \$5.00 per 100. Cash.

W. C. EHMANN, CORFU, N. Y.

Chrysanthemum stock plants free from midge; Golden Glow, Unaka, Chrysolora, Oconto, Pink Chieftain, Tiger, Richmond, Pink and White Patty, Seidewitz, Hamburg Pink, \$5.00 per 100.
Wm. H. Knowles, Williamsville, N. Y.

CHRYSANTHEMUM STOCK PLANTS.

White: Oconto, Turner, Rager, Mistletoe. Red: Harvard. Yellow: Golden Gate, Golden Queen. Pink: Seidewitz, \$5.00 per 100.

STOKE & STOKE, GREAT BEND, KAN.

Chrysanthemums, White and Yellow Turner, White and Yellow Bonnafton, Seidewitz and Enguehard, 4c; Diana and Yellow Garza, 4c; Improved Golden Chadwick and Golden Wedding, 10c.
Clary Bros., Coshocton, O.

Chrysanthemums: Write us for list of strong stock plants ready now and shortly.
S. S. Skidelsky & Co., 50 Park Place, New York.

Chrysanthemum stock plants: Golden Wedding, pompon, \$5.00 per 100. Cash.
Hammerschmidt & Clark, Medina, O.

Chrysanthemum Smith's Advance, good, strong, healthy stock plants, \$7.00 per 100. Cash, please.
C. Warren Swayne, West Grove, Pa.

CINERARIAS**CINERARIAS.****"BANG UP" FANCY STOCK.**

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect, in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,
Zanesville, O.

CINERARIA HALF DWARF.

Best strain, mixed colors,
3-in. pot plants,
\$6.00 per 100.

THE WINDMILLER CO.,
Mankato, Minn.

MUST HAVE ROOM.

Cineraria Hybrida Grandiflora,

Dreer's Prize Dwarf,
2½-in. pots, \$4.00; 3-in., \$5.00; 4-in., \$8.00
per 100. Cash.

ZUMBROTA GREENHOUSES,
Zumbrota, Minn.

CINERARIAS, GOOD AND CLEAN.

Dreer's Prize Dwarf and Tall, either variety, 2-in. stock, \$4.50 per 100, \$35.00 per 1000; 3-in., \$10.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

VAUGHAN'S COLUMBIAN MIXTURE.

Large-flowering, Half-Dwarf, Cinerarias.
This is a big seller.

Strong plants, 2½-in., \$4.00 per 100. Cash.
FREEPORT FLORAL CO., FREEPORT, ILL.

Cineraria Half-Dwarf, large-flowering, extra heavy stock, 5-in., 40c and 45c. Will make early-flowering plants.

Pinehurst Floral Co., Pleasant Hill, Mo.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

HALF-DWARF CINERARIAS.

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 4-in. pots, right for Christmas, \$25.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Cinerarias, Dreer's Dwarf, choicest mixtures, large-flowering, 3-in. ready for shift, \$10.00 per 100. Cash with order.

Parkside Greenhouses, 1457 E. 70th St., Chicago, Ill.

Cinerarias, Dreer's Semi-Dwarf, large transplanted plants ready for 2½-in., \$3.00 per 100, 200 for \$5.00, postpaid; \$20.00 per 1000, by express. Charles Whitton, York and Gray Ave., Utica, N. Y.

Cinerarias, best mixture, 2½-in., \$5.00 per 100, 4-in., \$15.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cinerarias, Dreer's Prize Tall and Prize Dwarf, also Howard and Smith's Californian Mixture, 2-in., \$5.00 per 100. No charge for packing.
F. H. De Witt & Co., Wooster, O.

Cinerarias Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.
Brill Celery Gardens, Kalamazoo, Mich.

Cineraria Grandiflora Hybrida, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Cinerarias, transplanted 3 times, out of 6-in. pots, \$50.00 per 100. Quick shipment.
J. C. Bigelow & Son, Utica, N. Y.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.
S. S. Skidelsky & Co., 50 Park Place, New York.

Cinerarias, good strong plants, 3-in., 12c each. Ready December 1. Broadway Greenhouse and Flower Shop, Larned, Kan.

Cinerarias, Vaughan's Columbian or Howard & Smith's Mixture. Strong 2-in. ready for shift, \$4.00 per 100. Wagner's Greenhouse, Tiffin, O.

Cinerarias, Michell's best strain, strong 3-in., \$8.00 per 100. Cash.
E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 4c. Cash.
Hammerschmidt & Clark, Medina, O.

FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.
GULLETT & SONS, LINCOLN, ILL.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$4.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.
Richard A. Irvine, Bay City, Mich.

Cinerarias, best strains, Vaughan's and imported, 2-in. pots, \$4.00 per 100. Cash, please.
O. F. Kryssake, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.
Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, fine 2-in., \$3.50; 3-in., \$6.00 per 100. Cash. M. S. Etter, Shiremanstown, Pa.

Cinerarias, fine 2-in. and 2½-in., \$4.00 and \$6.00 per 100. Geo. Conklin, Allegan, Mich.

Cinerarias, 3-in., \$7.00 per 100. Cash.
J. W. Miller, Shiremanstown, Pa.

Dwarf Cinerarias, 2½-in., \$8.00 per 100.
Holton & Hunkel Co., Milwaukee, Wis.

CLEMATIS**WELL ROOTED AND RIPENED PLANTS.**

Large-flowering Clematis from 2½-in. and 3-in. pots.

Jackmanii,

Henryi,

Mme. Edouard Andre,

Ramona,

Duchess of Edinburgh,

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Clematis Paniculata, 1-year field, \$10.00 per 100; 2-year field, \$15.00 per 100; 2½-in., \$6.00 per 100. The McGregor Bros. Co., Springfield, O.

CLERODENDRONS

Clerodendron Balfouri, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

COLEUS**AN EXCELLENT ASSORTMENT.**

Quality stock, sure to please.

Coleus, 2-in., \$3.00 per 100, \$25.00 per 1000; 250 at 1000 rate; rooted cuttings, \$1.25 per 100, \$9.00 per 1000, postage prepaid. Cash.

R. S. BROWN & SON,

1317 Wabash Ave., Kansas City, Mo.

COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.
\$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100. Fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

CHRISTMAS GEM COLEUS.

2-in. \$4.00 per 100

3-in. 8.00 per 100

4-in. 15.00 per 100

HOME OF FLOWERS.

215 N. Travis St., Sherman, Tex.

COLEUS ROOTED CUTTINGS.

Best bedding varieties, \$1.50 per 100, \$18.00 per 1000. Brillancy, \$3.00 per 100, \$25.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Coleus, several varieties, clean, strong and well rooted, \$1.25 per 100.

Christmas Gem, fine color, vigorous, \$2.00 per 100. Cash with order.

Mauldin Floral Co., Greenville, S. C.

COLEUS.

12 varieties including two trailing; strong 3-in., \$6.00 per 100.

H. P. FRIEDRICHSEN, FLORIST,
Marengo, Ia.

COLEUS, TRAILING QUEEN.

Rooted cuttings, \$1.25 per 100; strong healthy 2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY C. JOHNSON,

282 Merriam Ave., Leominster, Mass.

Coleus: Large assortment of best, standard varieties, stock plants, 2½-in. pots, \$5.00 per 100; fancy varieties, \$1.00 per doz., \$8.00 per 100. Henry Smith Floral Co., Grand Rapids, Mich.

Coleus, 10 varieties, rooted cuttings, \$1.25 per 100, \$11.00 per 1000; lots of 5000, \$10.00 per 1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Coleus, December and later delivery. Ten varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000; Brillancy, 2½-in., \$5.00 per 100.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

Coleus, 12 or 15 bright colors, also Trailing Queen, rooted cuttings, \$1.25 per 100, parcel post; 2½-in., \$3.00 per 100, \$25.00 per 1000.

Quaker Hill Greenhouses, Sebring, O.

Coleus, good, choice varieties, including Trailing Queen and Golden Bedder; good, strong 2½-in., \$3.50 per 100.

E. C. Basinger, Columbiana, O.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus Christmas Gem, good plants, 2-in., \$5.00 per 100. Cash, please.
E. B. Randolph, Delavan, Ill.

Coleus, mixed, 2½-in., \$3.00 per 100; rooted cuttings, \$1.00 per 100. Trailing Queen, both colors.

Wm. J. Beck, New Castle, Pa.

Coleus, 12 brilliant varieties, rooted cuttings, \$1.00 per 100; 2½-in. pots, \$2.50 per 100.

Simanton & Pence, Falls City, Neb.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$25.00 per 1000.

F. H. Parker, Fort Scott, Kan.

Coleus, 12 choice varieties, 2½-in., \$2.50 per 100; rooted cuttings, \$1.25 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

B. C. Johnson, Sterling, Colo.

Coleus, Christmas Gem and Christmas Queen, fine 2½-in. plants, \$5.00 per 100.

N. O. Caswell, Delavan, Ill.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.

J. O. Rennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.

Clover Leaf Floral Co., Springfield, O.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.

H. A. Cook, Oberlin, O.

Coleus, 15 varieties, 2-in., \$3.00 per 100. Cash, please.

Tom Moore, Platteville, Wis.

CYCLAMEN**CYCLAMEN, 3-IN., READY FOR 4-IN.,**

OR TO MAKE UP IN COMBINATION PLANTS

FOR PANS OR BASKETS FOR CHRISTMAS

SALES. EACH PLANT WRAPPED IN MOSS

AND PAPER TO ASSURE BEST POSSIBLE

CONDITION WHEN YOU RECEIVE THEM.

15c EACH.

FRED W. ARNOLD, CAMBRIDGE, O.

100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed. Any color.

3-in. \$20.00 per 100

4-in., for growing on..... 35.00 per 100

4-in., in flower..... 40.00 per 100

5-in., in flower..... 60.00 per 100

6-in., in flower..... 100.00 per 100

8-in., in flower..... 200.00 per 100

Moderate charge for packing.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

FERD. FISCHER'S SPECIAL OFFER of CYCLAMEN SEEDS.

20% REDUCTION.

We are in receipt of advice from Mr. Ferd. Fischer authorizing us to make a reduction of 20 per cent from the subjoined list on his well-known celebrated strain of Cyclamen seeds. Mr. Fischer is desirous of having you plant some seed about the first part of November, as seed planted at this date will develop stock for your 1922 Christmas trade in 5, 6, 7 and 8-inch pots.

NOTE: Many seeds have come over to this country, supposed to be German-grown, that in reality were grown in other countries. Many of the diseases now complained about among the florists are due to lack of good strain.

Robert Craig Co., of Norwood, Penn., has for your inspection, 50,000 plants in 5, 6, 7, 8 and 10-inch pots, all well established, true in color and healthy, all grown from Mr. Fischer's seed supplied by us.

When securing seed for November planting, we ask that you keep our seed separate from other strains and you can then determine for yourself the quality, and the vigorous growth that Mr. Fischer's strain makes.

This 20 per cent reduction is an inducement for you to plant some now. Send us your order today. It is important and it will pay you to make this experiment.

| | Per 1000 |
|--|----------|
| Glowing Dark Red (Christmas red)..... | \$12.00 |
| Glowing Red, bright cherry red..... | 12.00 |
| Bright rose, Rose of Marienthal..... | 12.00 |
| Pure white..... | 10.00 |
| White with dark carmine eye..... | 12.00 |
| Salmon, delicate, Improved Rose von Zeh- lendorf..... | 15.00 |
| Salmon, Improved Perle von Zehlendorf..... | 15.00 |
| Rococo Erecta—Orchid-flowering types: | |
| Rococo Erecta, white with carmine eye..... | \$15.00 |
| Rococo Erecta, mixed..... | 12.00 |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

CYCLAMEN IN BUD AND BLOOM.

| | |
|---------------------|-------------|
| 5-in. | \$0.75 each |
| 5-in., select | 1.00 each |
| 6-in. | 1.25 each |
| 6-in., select | 1.50 each |

IN BUD ONLY.

| | |
|-------------|-----------------|
| 3-in. | \$20.00 per 100 |
| 4-in. | 35.00 per 100 |
| 4½-in. | 50.00 per 100 |

This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

AURORA GREENHOUSE CO.,

Aurora, Ill.

EXTRA FINE STOCK.

Cyclamen in bud and bloom; packed in paper pots; no extra charge for packing:

| | |
|---------------------|-------------|
| 4-in. | \$0.50 each |
| 5-in. | .75 each |
| 5-in., select | 1.00 each |
| 6-in. | 1.25 each |
| 6-in., select | 1.50 each |
| 7-in. | 2.00 each |

Cash with order.

SAYRE FLORAL CO., SAYRE, PA.

BEST COLORS, SEPARATE OR MIXED. CYCLAMEN PLANTS FROM BEST SELECTED STRAIN.

| | Per 100 |
|----------------------------|---------|
| 2½-in. pots | \$15.00 |
| 4-in. pots | 40.00 |
| 4-in. pots, selected | 50.00 |

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades; ready to shift, \$12.00 per 100.

EXTRA FINE 4-IN.,

Shipped ready for shifting up,

\$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

CYCLAMEN, ASSORTED COLORS,

strong plants well set with buds.

4-in., ready for immediate shift into 5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100. Cash with order.

PETER PEARSON,

5732-48 Gunnison St., Chicago, Ill.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000. S. S. Skidelsky & Co., 50 Park Place, New York.

CYCLAMEN PLANTS.

Strong, healthy stock.

| | |
|------------|-----------------|
| 3-in. | \$20.00 per 100 |
| 4-in. | 35.00 per 100 |

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

Large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c.

Cash. No packing charges.

JOSEPH TURSKI, GROSS POINT, ILL.

10,000 CYCLAMEN.

| | |
|--------------------|--------|
| 6-in. | \$1.25 |
| 6-in. select | 1.50 |
| 7-in. | 2.00 |

Packing at cost. Cash with order.

WEST END FLORAL CO., E. LIVERPOOL, O.

"CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. In bud and bloom. This is good stock.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

CYCLAMEN, ASSORTED COLORS.

Grown from German strain seed:

| | |
|------------|-----------------|
| 3-in. | \$12.00 per 100 |
| 4-in. | 35.00 per 100 |

ABERDEEN FLORAL CO.,

Aberdeen, Miss.

CYCLAMEN, FINE, HEALTHY STOCK.

| | |
|------------|-----------------|
| 4-in. | \$50.00 per 100 |
| 6-in. | 85.00 per 100 |
| 7-in. | 110.00 per 100 |

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

CYCLAMEN, FINE AND STOCKY.

Ferd. Fischer's special strain; all in bud; 4-in. pots, \$20.00 per 100. Cash with order.

JOHN BOEHNER,

224 Obell Court St., Dayton, O.

CYCLAMEN.

Fine plants, in bud and flower,

all colors, all sizes.

See display ad on another page in this issue.

ELITCH GARDENS CO., DENVER, COLO.

CYCLAMEN, WELL BUDDED.

Clean, healthy and of best varieties. Cyclamen, extra fine 5-in. \$50.00 per 100 Cyclamen, very strong 6-in. 75.00 per 100

E. RYTAUCH, MARQUETTE, MICH.

CYCLAMEN, FISCHER'S STRAIN.

| | |
|------------|-----------------|
| 3-in. | \$15.00 per 100 |
| 4-in. | 25.00 per 100 |

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

THESE PLANTS ARE ALL GOOD.

Cyclamen, strong 5-in. 70c each Cyclamen, strong 4-in. 30c each

WHITE'S GREENHOUSES,

North Manchester, Ind.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cyclamen Giganteum, all red and pink: 4-in., 35c; 5-in., 50c each. No charge for packing.

L. G. Barbier, Dunkirk, Ind.

Cyclamen Giganteum, full of buds, all colors, 3-in., \$10.00 per 100; 4-in., \$20.00 per 100; 5-in., 40c each.

Samuel Whitton, Utica, N. Y.

4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each. CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen, extra good plants, 4-in., 35c and 40c. Riverside Flower Shop, Charles City, Ia.

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. Baur Floral Co., Erie, Pa.

DAHLIAS

DAHLIAS.

10 best varieties for florists' use. 100 clumps for \$5.00. Write for complete list.

B. HAMMOND TRACY, INC.,

Wenham, Mass.

CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions; strong bulbs from 4-in. pots for fall and spring delivery. Our 1922 catalogue mailed on request.

Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO., 3552 Loma Vista Ave., Oakland, Cal.

Dahlias, Dozon, Mrs. Charles Turner, Lyndhurst and Floral Park Jewel, \$9.75 per barrel; red, variegated, yellow and mixed, \$8.75 per barrel; barrels well filled; can send two kinds in a barrel. No single or Pompon Dahlias. Brazil Dahlia Farm, Brazil, Ind.

DAHLIAS.

Best varieties for Florists' use. Some bargain for a short time. LYNDHURST FARM, INC., Hammonton, N. J.

For secrets of profitable Dahlia growing, flowers, bulbs, see my ad under Horticultural Books, miscellaneous section. R. M. Champe, Wallied Lake, Mich.

Dahlia Sylvia, \$5.00 per 100 divisions. Trade list of hundreds of others. Indiana Dahlia Farm, New Albany, Ind.

Dahlias, all the leading varieties. Send for list. Shady Lawn Nurseries, Hugo Kind, Hammonton, N. J.

DAISIES

BOSTON YELLOW DAISIES.

2½-in. pots, \$8.00 per 100. \$75.00 per 1000. Single White rooted cuttings, \$3.00 per 100, \$25.00 per 1000. Mrs. Sander and Single White, 2½-in. pots, \$6.00 per 100, \$50.00 per 1000. Blue Daisies, rooted cuttings, \$3.00 per 100, \$25.00 per 1000; 2-in. pots, \$7.00 per 100, \$65.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Bellis Daisies: Giants, white and pink, \$3.00 per 1000; White Daisy, 2-in., \$8.00 per 100. Cash. Byer Bros., Chambersburg, Pa.

HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings...\$4.00 per 100 Hunt's White Sport, rooted cuttings, 4.00 per 100 Blue Daisies, rooted cuttings..... 5.50 per 100 Blue Daisies, 2½-in. 10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

Boston Yellow Daisy, rooted cuttings, \$3.00 per 100. Mrs. Sander, rooted cuttings, \$2.50 per 100. White Marguerite, rooted cuttings, \$2.00; 2½-in., \$3.00 per 100. Giant White, rooted cuttings, \$3.00; 2½-in., \$4.50 per 100. Cash. W. A. Ballou, Wheaton, Ill.

Daisies, strong rooted cuttings, Paris, California White and Mrs. Sander, \$2.00 per 100; Shasta, true Alaska and King Edward VII, strong transplanted stock, \$3.00 per 100, prepaid. S. W. Pike, St. Charles, Ill.

Daisies, 150 White Marguerites, 5-in., extra strong, well headed, \$5.00 per doz., \$35.00 per 100; 25 at 100 rate. The H. Weber & Sons Co., Oakland, Md.

Daisy Mrs. Sander, double, strong 2½-in., \$4.00 per 100; Single Yellow, strong 2½-in., good for cut flowers, \$5.00 per 100. Haase Bros., Pekin, Ill.

Daisy Chicago White, strong plants, 2½-in., \$3.00 per 100. Quentin Floral Co., St. Joseph, Mo.

Bellis Daisies, Longfellow and Snowball, strong, stocky plants, \$3.00 per 1000, 500 at 1000 rate. Gustav Plitzonka, Bristol, Pa.

Boston Yellow, strong 2½-in., \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5 per cent for packing. S. S. Skidelsky & Co., 50 Park Place, New York.

White Daisy California Giant, \$5.00 per 100. The McGregor Bros. Co., Springfield, O.

Shasta Daisy, 2½-in., \$5.00 per 100, \$45.00 per 1000. The McGregor Bros. Co., Springfield, O.

Daisies, white, fine 2-in., \$3.50 per 100. Cash. J. W. Miller, Shiremanstown, Pa.

DELPHINIUMS

SELECTED STOCK FOR FORCING

DELPHINIUMS.

Belladonna, light blue, 1-year...\$ 7.00 per 100 Belladonna, light blue, 2-year..... 10.00 per 100 Bellamora, dark blue, 1-year..... 7.00 per 100 Bellamora, dark blue, 2-year..... 10.00 per 100 Write for prices on larger quantities. JOSEPH F. MARTIN NURSERIES, Painesville, O.

BELLADONNA AND BELLAMOSA

DELPHINIUMS.

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000; two-year-old clumps, \$14.00 per 100. Ask for full list of hardy perennials. ROMAN J. IRWIN, 43 W. 18th St., New York, N. Y.

Delphinium Belladonna, strong clumps, selected strain, grown especially for forcing under glass, \$8.00 per 100. Cash. Write for special prices in larger quantities. I am also offering for sale best Belladonna seed obtainable at \$2.50 per oz. T. Ziolkowski, Center Moriches, L. I., N. Y.

BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

Delphiniums, Belladonna and Bellamora, small plants for potting, \$2.00 per 100, by mail. S. W. Pike, St. Charles, Ill.

Delphiniums, Belladonna and Bellamora, 1-year-old field clumps, \$7.00 per 100, \$60.00 per 1000. J. O. Schmidt, Bristol, Pa.

Delphiniums, Belladonna and Bellamora, very fine 2-year-old for forcing, \$12.00 per 100. Carl Hagenburger, Mentor, O.

DRACAENAS

DRACAENA INDIVISA.

We offer for immediate shipment a very fine stock of Dracaenas from 2-in. pots, extra strong, ready for a shift to 3-in. or 4-in. pots; these are the same grade as we sent out last winter; get them now, at \$4.00 per 100 in any quantity; smaller size at \$3.50.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

DRACAENA INDIVISA.

Strong, needing shift, 2½-in., \$4.00 per 100; 3-in., \$10.00 per 100. No packing charge. Cash. THE IMLAY CO., ZANESVILLE, O.

Dracaenas, Terminalis, 2½-in. stock, \$18.00 per 100; Aurora and Mandiana, 2½-in., \$22.50 per 100; Mandiana, 2½-in., \$27.50 per 100. Cash. The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2½-in., \$4.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, strong 3-in., 10c; 4-in., 20c each. No charge for packing. L. G. Barbier, Dunkirk, Ind.

Dracaena Indivisa, 2-in., \$4.00 per 100; 3-in., \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash. Harry M. Buckley, Springfield, Ill.

DRACAENAS—Continued

Dracaenas, Mussangeana and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa, strong 2-in., \$3.50 per 100. Cash. Jacobs Bros., Peoria, Ill.

Dracaenas Indivisa, 2 1/4-in. pots, \$4.00 per 100. Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash. Lansing Floral Co., Lansing, Mich.

Dracaena Indivisa, 2 1/4-in., 8 1/2c each. L. J. Rowe, Titusville, Pa.

ERICAS**FINE ERICAS.**

We have a large stock of Erica Melanthera, E. Persoluta Alba, E. Mediterranea, E. Mediterranea Hybrida, in 2-in. pots, \$10.00 per 100, \$90.00 per 1000; E. Persoluta Rosea, E. Reginans Ovata, E. Pres. Felix Faure, E. Charlesiana, \$12.50 per 100, \$110.00 per 1000.

If you are interested, send for samples.

COOLIDGE RARE PLANT GARDENS, Colorado at Hill, Pasadena, Cal.

Heather, Melanthera, very heavily budded stock, \$1.00 and up; Ovata, the pink variety, 75c. Try a few for your Christmas trade. A. L. Miller, Jamaica, N. Y.

EUPHORBIAS

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

FERNS**FERNS MY SPECIALTY.**

Ferns for fern dishes. Strong, bushy, 2 1/4-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000; 3-in., \$2.00 per doz., \$15.00 per 100.

Kentia Belmoreana, clean, thrifty 2 1/4-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.; 6-in., \$3.00; 7-in., \$4.00; 8-in., \$5.00 each. Special quotation on 100 lots.

Adiantum, Cuneatum and Gracillimum, strong 2 1/4-in. stock, \$6.00 per 100, \$50.00 per 1000; seedlings ready for potting, \$1.75 per 100, \$15.00 per 1000.

Adiantum seedlings, in assortment of 8 best varieties, \$2.00 per 100, \$18.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON, Fern Specialist, Short Hills, N. J.

POEHLMAN BROS. CO., quality stock.**BOSTON FERNS.**

4-in., \$0.85;
5-in., .60;
6-in., .75;
7-in., 1.25;
8-in., 2.00;
9-in., 3.00;
10-in., 4.00;

2 1/4-in., \$6.00 per 100, \$55.00 per 1000.

MACAWIL.

Very strong stock.
5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

Table Ferns for dishes, strong 2 1/4-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2 1/4-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottil and Whitmanil, \$6.50 per 100, \$60.00 per 1000.

Transplanted bench-grown stock of the above except Scottil; better than pot plants; cheaper and less expensive; express \$55.00 per 1000; strong runners of the above varieties except Scottil, \$15.00 per 1000; Macawil, 2 1/4-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes. S. S. Skidelsky & Co., 50 Park Place, New York.

FINE FERNS.**FERNS OUR SPECIALTY.**

100,000 2 1/4-in. Ferns.

Scottil, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH, Belair Road and Erdman Hill, Baltimore, Md.

Ferns: A limited number of very fine specimen Bostons and a few Pteronil, hanger grown for our retail trade. 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots. N. O. Caswell, Delavan, Ill.

BOSTON FERNS, POT-GROWN.

6-in. \$0.75 each
6-in., select 1.00 each
7-in. 1.25 each
8-in. 1.75 each
9-in. 2.50 each
Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO., 5744 Kercheval Ave., Chicago, Ill.

BEAUTIFUL AND LARGE

Specimen Staghorn \$1.50 each
Specimen Staghorn 1.00 each
Specimen Staghorn75 each
Sprengerl, 4-in. \$10.00 per 100
Boston, 3-in. 8.00 per 100
Whitmanil, 3-in. 8.00 per 100
Wanamaker, 3-in. 8.00 per 100
Springfield, 3-in. 8.00 per 100
Asparagus Plumosus, 3-in. 7.00 per 100

Cash with order.

W. P. NEWELL CO., Wholesale Growers, Apopka, Fla.

FERNS READY NOW.**LARGE FERNS. ASK FOR PRICES.**

Boston, Roosevelt, Scottil, Teddy Jr., Verona and Whitmanil, 2 1/4-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000; Elegantissima, \$8.00 per 100; New Macawil, \$10.00 per 100, \$95.00 per 1000.

Fern runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

FERNS.

Whitmanil bench plants, 5-in., 25c each. Roosevelt, Wanamaker, Pteronil, Whitmanil, Sword and Tuberosa Plumosa, runners, \$2.50 per 100.

Pteris and Aspidium Ferns, 2-in., \$6.00 per 100. Asparagus Deflexus, 3-in., \$2.00 per doz.

Cash must accompany all orders.

ROSCOE S. BALDWIN,

460 Atlanta St., Pasadena, Cal.

HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, 4-in., fine stock, 85c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanil, select, 6-in., \$1.00 each. Table Ferns, \$6.00 per 100.

Fine, strong Boston, Roosevelt, Whitmanil, Verona, Whitmanil Compacta and Teddy Jr., 2 1/4-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

WE HAVE MANY FERNS TO SELL.**BOSTON FERNS.**

5-in. \$6.00 per doz., \$45.00 per 100
6-in. 9.00 per doz., 70.00 per 100

WHITMANII FERNS.

6-in. \$9.00 per doz., \$75.00 per 100
ELDORA GREENHOUSES, Eldora, Ia.

FERNS. FERNS.

100 Roosevelt, 2 1/4-in. \$6.00 per 100
250 Roosevelt, 3-in. 8.00 per 100
250 Scottil, 3-in. 8.00 per 100
250 Whitmanil, 2 1/4-in. 6.00 per 100
F. o. b. West Grove, boxing at cost.

THE CONARD & JONES CO., WEST GROVE, PA.

FERNS, BENCH-GROWN.

BOSTON, ready for 4-in. pots, \$8.00 Per 100 Per 1000
WHITMANII, ready for 4-in. pots 8.00 70.00
ASP. PLUMOSUS, ready for 4-in. pots 8.00

Cash, please.

USTLER BROS., Wholesale Growers, Apopka, Fla.

BOSTON FERNS.

Fine, 5-in., \$6.00 per dozen.
Extra fine, 6-in., \$9.00 to \$12.00 per dozen.
Heavy, 8-in., \$1.25 each, \$15.00 per dozen.
Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Ferns, 50,000, must be sold, need room, Scottil, Roosevelt and Teddy Jr., 2 1/4-in., \$45.00 per 1000; Scottil, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottil, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertil, 6-in., 75c each; Hilpertil, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.

M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

FERNS, GOOD STOCK.

Boston, 2 1/4-in. \$5.00 Per 100 Per 1000
Boston, 3-in. 8.00 75.00
Roosevelt, 2 1/4-in. 5.00 45.00
Scottil, 2 1/4-in. 5.00 45.00
Whitmanil 2 1/4-in. 5.50 50.00

THE DINGEE & CONARD CO.,

West Grove, Pa.

BOSTON FERNS.

Good, strong, bushy stock.
5-in. \$0.40 each
6-in.75 each
8-in. 1.50 each

Packing charges free.

DAVIS FLORAL CO.,

Davenport, Ia.

FERNS.

Strong, bushy, clean stock.
Boston, 5-in. 50c each
Whitmanil, 5-in. 50c each
Boston, 6-in. 75c each

No charge for packing.

KOOPMANN BROS.,

Davenport, Ia.

STRONG POT-GROWN FERNS.

Ready now for the retail trade.

Scottil and Teddy Jr.,

4-in. 25c 5-in. 50c 6-in. 75c

Also a few extra heavy Veronas, 4-in. at 85c.

No packing charge on paid orders.

B. L. GIBBS & SONS, CUMBERLAND, MD.

SOME VERY NICE FERN PLANTS.

Boston and Whitmanil, 4-in. 20c
Boston and Whitmanil, 5-in. 60c
Boston and Whitmanil, 6-in. 75c

Also bench-grown, 15c, 50c and 60c.

Cash. No charge for packing.

C. WM. SIDLES, HASTINGS, NEB.

BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000, \$88.00 per 10,000.

3-in. pot size, \$6.00 per 100;

4-in. pot size, \$8.00 per 100.

20 per cent discount for cash.

F. M. SOAR, LITTLE RIVER, FLA.

FERN DISH FERNS.

Best varieties.

2 1/4-in., \$5.00 per 100, \$40.00 per 1000.

THE STORRS & HARRISON CO.,

Painesville, O.

\$5,000 2 1/4-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wanamaker and Whitmanil, 5c each, \$45.00 per 1000. 4 per cent discount on cash orders.

CLOVER LEAF FLORAL CO.,

Springfield, O.

FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2 1/4-in., \$5.00 per 100
Holly Ferns, 3-in. 10.00 per 100
Wilsonil, 3-in. 10.00 per 100

JAMES D. HOOPER, 1401 Roane St., Richmond, Va.

THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, De fiance, O.

POT-GROWN FERNS.

Boston, Whitmanil, Verona and Macawil, 4-in., \$20.00 and \$25.00 per 100. Shipped out of pot. No charge for packing.

JOHN M. SHEPHERD, CLINTON, N. J.

Ferns, Boston and Whitmanil, 2 1/4-in., strong plants, 5c each, \$45.00 per 1000; Fern runners, \$2.00 per 100, \$15.00 per 1000; strong 5-in. Ferns, \$6.00 per doz.; 6-in., \$9.00 per doz. Cash, please. Wm. H. Ford, Marshalltown, Ia.

Ferns for Fern dishes, best varieties only, 2 1/4-in. pots, \$6.00 per 100, \$55.00 per 1000.

Pteris Tremula, strong plants, 3-in., \$10.00 per 100. Cash with order, please. Frank Oechalin, 4911 W. Quincy St., Chicago, Ill.

BOSTON FERNS.

Boston Ferns, 2 1/4-in. \$5.00 per 100
Strong runners 2.00 per 100
Strong, bench-grown for 6-in. 50.00 per 100
JOHN DIECKMANN, ELM GROVE, W. VA.

POT-GROWN FERNS.

Wanamaker, Boston, Verona, Roosevelt, Teddy Jr. and Whitmanil, 2 1/4-in., 5c each, \$45.00 per 1000. Cash, please. 4 per cent discount.

B. C. BLAKE, SPRINGFIELD, O.

Ferns, Boston and Whitmanil, to make room, 5-in., 40c; 6-in., 85c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash with order. These are good pot-grown Ferns.

Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

BOSTON FERNS.

4-in. 25c, without pots, 20c each
5-in. 40c, without pots, 35c each
J. V. LAVER, Erie, Pa.

BOSTON FERNS.

Boston, 4-in. 25c each
Boston, 5-in. 50c each
Boston, 6-in. 75c each
CHARLES SHERWOOD, WATERLOO, IA.

Ferns, Boston, Teddy Jr., Dwarf Sword and Wanamaker, 3 1/2-in., \$2.00 per doz., \$12.00 per 100; fine to shift in 5-in. and 6-in., for fall and winter sales.

Oak Grove Greenhouse, Tuskegee, Ala.

Boston Ferns from bench, fine stock, ready for 4-in., 5-in. and 6-in. pots, as they run, special for 2 weeks, \$15.00 per 100; runners, \$1.50 per 100. Cash. Must have the room.

Ryer Bros., Chambersburg, Pa.

BOSTON FERNS, SELECT STOCK.

5-in. 60c each
6-in. 90c each

THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

BOSTON AND WHITMANII FERNS.

Excellent stock, pot-grown, 4-in., 30c; 5-in., 55c; 6-in., 75c.

FREEMPORT FLORAL CO., FREEMPORT, ILL.

Boston Ferns, clean, healthy plants, 2 1/4-in. stock, \$55.00 per 1000. Cash, please.

Huscroft's Flower Shop, Steubenville, O.

Maidenhair Fern, strong 2 1/4-in., \$6.00 per 100, \$55.00 per 1000.

The McGregor Bros. Co., Springfield, O.

BOSTON FERNS.
Strong and well rooted 2 1/4-in.,
\$6.00 per 100.
ST. LOUIS WHOLESALE CUT FLOWER CO.,
1406-08 Pine St., St. Louis, Mo.

500 BOSTON FERNS.
Strong, bushy, pot-grown, 5-in.,
\$5.00 per doz., \$40.00 per 100.
OTTO J. KUEBLER, NEWBURGH, IND.

BOSTON FERNS.
Extra nice, bushy plants.
4-inch \$22.50 per 100
BAUSCHER BROS., FREEPORT, ILL.

Ferns, Boston, Roosevelt and Whitmanii, pot-bound, 5-in., ready for 6-in., \$30.00 per 100. Charles Whitton, York and Gray Ave., Utica, N. Y.

Boston Ferns, nice plants in bench, 4-in., 20c; 5-in., 30c; 6-in., 40c; also very good runners, \$9.00 per 1000. Theo. Fehrmann, 3744 N. Lamon Ave., Chicago, Ill.

BOSTON FERNS, POT-GROWN.
4-in. pots, 20c; 5-in., 50c; 6-in., 75c. Cash.
ZUMBROTA GREENHOUSES,
Zumbrota, Minn.

Ferns, Boston and Whitmanii, 2 1/4-in., \$5.00 per 100; Boston, 3-in., \$10.00 per 100; Scottii, fine, shapely plants, 5-in., 40c each. Samuel Whitton, Utica, N. Y.

Boston Ferns, strong, bench-grown ready for 5-in. and 6-in. pots, 25c and 35c each; strong runners, ready for 2 1/4-in. pots, \$2.50 per 100. Hart Floral & Seed Co., Blackwell, Okla.

Ferns, Boston, Whitmanii and Verona from bench, ready for 4-in., 5-in. and 6-in. pots, \$25.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

BOSTON FERNS.
Boston, strong 4-in. \$3.00 per doz.
Boston, strong 5-in. 50c each
GOSHEN FLORAL CO., GOSHEN, IND.

Pteris Ferns, extra fine 2 1/4-in., \$5.00 per 100, \$45.00 per 1000. Ready for the holidays. Geo. A. Kuhl, Pekin, Ill.

Boston Ferns, pot-grown, 4-in., ready for 5-in., 25c each. Cash, please. Chas. O. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2 1/4-in., \$5.00 per 100, \$40.00 per 1000. Evenden Bros. Co., Williamsport, Pa.

BOSTON FERNS.
2 1/4-inch, \$8.00 per 100.
HOLTON & HUNKEL CO., MILWAUKEE, WIS.

Fern Whitmanii, to close out, 2 1/4-in., \$4.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Table Ferns, standard varieties, 2 1/4-in., fine plants, \$5.00 per 100. Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2 1/4-in., 6c; 6-in., 75c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash, please. H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, bench-grown, strong 4-in. and 5-in., \$25.00 per 100. Cash. O. P. Bethards, 516 Mulberry St., Springfield, O.

Dish Ferns, 8 varieties, good and bushy, 2 1/4-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co. 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, 4-in., 17 1/2c; bench Ferns, 25c each. L. J. Rowe, Titusville, Pa.

Table Ferns, 4 varieties, 2 1/4-in., \$5.00 per 100. The McGregor Bros. Co., Springfield, O.

Fernery Ferns, 2 1/4-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list mailed. Ludvig Mosbaek, Ferndale, Askov, Minn.

FEVERFEW
Feverfew, good, strong rooted cuttings, \$1.50 per 100, postpaid. Wauseon Floral Co., Wauseon, O.

Feverfew Little Gem, \$2.00 per 100, by mail. S. W. Pike, St. Charles, Ill.

FICUS
RUBBER PLANTS.
Fine 5-in. stock, 12 to 15 inches high, \$9.00 per doz.

C. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

FICUS ELASTICA.
5-in., 75c; 6-in., \$1.00 each.
GULLETT & SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high, 4-in., 50c each, \$5.00 per doz. Oak Grove Greenhouse, Tuskegee, Ala.

FORGET-ME-NOTS
FORGET-ME-NOT.
Myosotis Palustris Semperflorens, everblooming

Forget-me-not, strong, field-grown plants, \$7.00 per 100, \$60.00 per 1000. WELLER NURSERIES CO., INC., Holland, Mich.

FORGET-ME-NOTS.
True winter-flowering, 2 1/4-in. pots, \$4.00 per 100.
THE IMLAY CO., ZANESVILLE, O.

Forget-me-nots, best winter-flowering variety, from 2 1/4-in. pots, \$5.00 per 100. F. E. Blake, Marion, O.

Forget-me-nots, best winter bloomer, 2 1/4-in., \$6.00 per 100. Baur Floral Co., Erie, Pa.

FORGET-ME-NOTS.
True winter-flowering, 2-in., \$4.50 per 100.
WINFIELD S. KIRCHER,
Cyclamen Specialist, Defiance, O.
Forget-me-nots, winter-flowering, strong, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000.
S. S. Skideelsky & Co., 50 Park Place, New York.
Forget-me-not, winter-flowering, well established 2-in., 50c per doz., \$4.00 per 100. Cash, please. O. Wm. Sidles, Hastings, Neb.

FREESIAS
FREESIA PURITY BULBS.
Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.
1/2-in. to 3/4-in. \$14.00 per 1000
3/4-in. and up 22.00 per 1000
SEVIN-VINCENT CO., GROWERS,
512 Washington St., San Francisco, Cal.

FUCHSIAS
FUCHSIAS, 2 1/4-IN., \$5.50 PER 100.
Black Prince, Phenomenal,
Purple Prince, Avalanche,
Edward Abbot, Mme. Thibaut,
Monstrosa.
Trailing Queen, 2 1/4-in., \$6.50 per 100.
THE MCGREGOR BROS. CO.,
Springfield, O.

Fuchsias, fine double, dwarf habit, early and free blooming; strong, well rooted cuttings, \$1.75 per 100, \$16.00 per 1000, prepaid by mail. Cash. J. P. Cannata, Mt. Freedom, N. J.

Fuchsias, strong rooted cuttings, best named varieties, single and double, labeled, \$2.00 per 100, prepaid. Black Prince separate, if wanted. S. W. Pike, St. Charles, Ill.

GENISTAS
GENISTA RACEMOSA.
Well trimmed
4-in., \$20.00 per 100.
THE STORRS & HARRISON CO.,
Painesville, O.

GERANIUMS
GERANIUMS, WHILE THEY LAST.
BEAUTE POITEVINE.
3-in. \$7.00 per 100, \$60.00 per 1000
2 1/2-in. 6.00 per 100, 55.00 per 1000
2-in. 5.50 per 100, 45.00 per 1000
Jean Vlaud, Mme. Jaulin, S. A. Nutt, 3-in., \$6.00 per 100, \$50.00 per 1000.

CUTTINGS.
Beaute Poitevine, Scarlet Bedder, Jean Vlaud, \$3.50 per 100, \$30.00 per 1000.
S. A. NUTT, MME. JAULIN,
\$3.00 per 100, \$25.00 per 1000.
We grow Geraniums for wholesale only, nothing else. Cash with order.

HUDSON GREENHOUSE, HUDSON, MICH.

NEW GERANIUMS.
Red Barney, brilliant red; ready now. 2 1/4-in. pots, \$4.00 per doz., \$25.00 per 100.
Mrs. Geo. E. Buxton, double, rose-pink, 2 1/4-in. pots, ready December.
\$15.00 per 100, \$125.00 per 1000.
GERANIUMS READY NOW.

| | Per 100 | Per 1000 |
|--------------------------------------|---------|----------|
| S. A. Nutt, Buchner, rooted cuttings | \$3.00 | \$25.00 |
| Scarlet Bedder, rooted cuttings | 4.00 | 35.00 |
| S. A. Nutt, Buchner, 2 1/4-in. pots | 6.00 | 55.00 |
| Montmort, Lawrence, 2 1/4-in. pots | 7.00 | 65.00 |

For other varieties ask for list.
ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

| Varities | Per 100 | Per 1000 |
|---------------------|---------|----------|
| Beaute Poitevine | \$6.50 | \$60.00 |
| A. Ricard | 6.00 | 55.00 |
| E. G. Hill | 6.50 | 60.00 |
| Ruby | 6.00 | 55.00 |
| S. A. Nutt | 5.00 | 45.00 |
| (5000 for \$200.00) | | |
| Ivy Leaf | 6.00 | ..... |
| Skeleton | 4.00 | ..... |
| Mme. Sallerol | 3.50 | 30.00 |

Can deliver S. A. Nutt, Ivy Leaf, Skeleton now, balance within about 30 days and later. Cash. Add 5 per cent for packing charges.
A. M. AUGSPURGER,
231 Gilbert Ave., Peoria, Ill.

| | Per 100 | Per 1000 |
|------------|---------|----------|
| Poitevine | \$6.00 | \$55.00 |
| Ricard | 5.50 | 50.00 |
| Vlaud | 5.50 | 50.00 |
| Buchner | 5.00 | 45.00 |
| S. A. Nutt | 5.00 | 45.00 |

All are extra good, bushy 2-in. stock, equal to any 2 1/4-in. plants, and the express is much less.
No Poitevine sold unless equal quantity of other varieties are ordered. Packed right and free by experts.
Cash, please.
J. A. SWARTLEY & SONS, STERLING, ILL.

2 1/4-IN. GERANIUMS.
S. A. Nutt \$45.00 per 1000
Buchner 45.00 per 1000
Poitevine 50.00 per 1000
Ricard 55.00 per 1000
American Beauty 60.00 per 1000
Ready December 1 and later. Place your order now and be assured of good stock. No deposit required to hold orders for future delivery.
GEO. W. MOUNT, SILVER CREEK, N. Y.

CALIFORNIA SUNSHINE GERANIUMS.
Grown and propagated in the open.
Can be shipped anywhere.
American Beauty, Paul Crampel, General Grant, Hartman, Jacquerie, Jean Violette, Alliance, Jean Oberle and Jean Vlaud, \$2.00 per 100, \$18.00 per 1000.
S. A. Nutt, Flat and Ivy-leaved, \$2.25 per 100, \$20.00 per 1000.
Buchner, Ricard and Mrs. Hill, ready December 1, \$2.75 per 100, \$25.00 per 1000.
See classified ad for Pelargoniums,
LOS ANGELES GERANIUM CO.,
Sawtelle P. O., Los Angeles, Cal.

GERANIUMS.
Out of 2-in. pots Rooted cuttings
S. A. Nutt \$35.00 per 1000, \$20.00 per 1000
Buchner 35.00 per 1000, 20.00 per 1000
Scarlet Bedder 35.00 per 1000, 25.00 per 1000
Barney 40.00 per 1000,
Jean Oberle 35.00 per 1000, 25.00 per 1000
Gloire de France 40.00 per 1000,
Ricard 50.00 per 1000,
Poitevine 45.00 per 1000, 30.00 per 1000
Improved Poitevine 45.00 per 1000, 30.00 per 1000
Cash with order.
JOHN L. GUGINO,
89 Risley St., Fredonia, N. Y.

GERANIUMS.
10,000 rooted cuttings of S. A. Nutt, \$25.00 per 1000.
250 at the 1000 rate.
For immediate or later delivery.
No charge for packing.
ELITCH GARDENS CO., DENVER, COLO.

GERANIUMS EXCLUSIVELY.
ROOTED CUTTINGS; GOOD STOCK.
35,000 feet of glass devoted to Geraniums exclusively; 20 years' experience in growing and packing them.

Buchner and S. A. Nutt \$25.00 per 1000
Ricard and Poitevine 32.50 per 1000

ALBERT M. HERR,
R. F. D. No. 8, Lancaster, Pa.

A NEW LOT OF GERANIUMS.
Rooted cuttings ready after November 10.
S. A. Nutt \$20.00 per 1000
Buchner 20.00 per 1000
Scarlet Bedder 20.00 per 1000
Jean Oberle 30.00 per 1000
Edmond Blanc 30.00 per 1000
Jean Vlaud 30.00 per 1000
Ricard 30.00 per 1000
Poitevine 30.00 per 1000
Same rate by the 100. Cash with order.
CHERRY PARK GARDENS, FREDONIA, N. Y.

GERANIUMS, \$5.00 PER 100.
Alphonse Ricard, Beaute Poitevine,
Buchner, Jean Vlaud,
Mrs. Lawrence, Castellane.
S. A. Nutt, \$4.50 per 100.
Daytonia, new scarlet, \$15.00 per 100.
IVY GERANIUMS, \$5.00 PER 100.
Souv. Charles Turner, Rycroft's Surprise,
Alliance, Peter Crosby,
Achievement.
THE MCGREGOR BROS. CO.,
Springfield, O.

GERANIUM ROOTED CUTTINGS,
S. A. NUTT, ONLY.
\$2.50 per 100 in 100 lots.
\$21.00 per 1000 in 1000 lots.
\$18.00 per 1000 in 5000 lots.
\$17.00 per 1000 in 10,000 lots.
Cash with order.

NORWALK ROSE GARDENS,
Norwalk, O.

GERANIUMS, ROOTED CUTTINGS.
Grant, Doyle, Crampel, Oberle, Lawrence, De Layre, Jacquerie, Vlaud, Hill, Jean Violette, American Beauty, Scarlet Bedder, Buchner, Hartman, Pamela, Maryland, Nutt, Emile David, Mme. Landry, Sallerol, Rose, Ivies, double pink, red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.
Michell, Castellane, Poitevine, Ricard, Flat, \$2.75 per 100, \$25.00 per 1000. Cash.
THERESEAN PLANT CO., GARDENA, CAL.

GERANIUMS.
All booked to January 1.
Well rooted cuttings.
Ricard, Poitevine, Scarlet Bedder and Anna Brown, double pink, \$30.00 per 1000.
S. A. Nutt, \$25.00 per 1000.
Cash with order.
PETER BROWN, LANCASTER, PA.

GERANIUMS, STRONG 2-IN.
Poitevine, \$5.00 per 100; Abbie Schaeffer, red, and Mme. Barney, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, rose pink; 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, 2-in., \$3.50 per 100. Cash.
JACOBS BROS., PEORIA, ILL.

Geraniums, Nutt, La Favorite, Vlaud, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine, Perkins and Vlaud, ready now, \$3.50 per 100.
B. C. Johnson, Sterling, Colo.

GERANIUMS—Continued

STRONG BRANCHED GERANIUMS.
Beaute Poitevine and Ricard, 3-in., ready for 4-in. pots, \$7.00 per 100; a few Michell, 2-in., \$7.00; Beaute and Improved Poitevine, Ricard, Viald and Doyle, 2-in., \$5.00; S. A. Nutt, strong 2-in., \$4.00; a few S. A. Nutt and Doyle, 2½-in., \$4.00 per 100.
C. G. LOCKE, ARKPORT, N. Y.

GERANIUMS.
Nutt, Ricard, Poitevine, Buchner, Viald and Montmort; from 2-in. pots, \$3.50 per 100, \$35.00 per 1000. Packed to reach you safe anywhere.
ELMER RAWLINGS,
Wholesale Grower, Allegany, N. Y.

GERANIUMS, FIRST CLASS STOCK.
S. A. Nutt, rooted cuttings, \$2.50 per 100; 2½-in., \$3.00.
Poitevine, rooted cuttings, \$3.00 per 100; 2½-in., \$3.50.
EDW. J. WOOD & SONS,
West Webster, N. Y.

GERANIUMS.
EXTRA STRONG 2-IN. STOCK.
Per 100 Per 1000
S. A. Nutt.....\$3.50 \$30.00
This is wonderful stock. If you are in need of any red Geraniums, this is your chance.
Cash, please.
BAUSCHER BROS., FREEPORT, ILL.

ROOTED GERANIUM CUTTINGS.
DECEMBER DELIVERY.
S. A. Nutt\$25.00 per 1000
Semi-Double Grant 25.00 per 1000
Beaute Poitevine 35.00 per 1000
Alphonse Ricard 35.00 per 1000
W. T. BUCKLEY CO., SPRINGFIELD, ILL.

GERANIUMS.
Per 100 Per 1000
Poitevine, extra strong 2½-in....\$6.00 \$55.00
White Madonna, best white..... 5.50 50.00
SCHMIDT & MEINE,
3121 Market St., Youngstown, O.

ROOTED CUTTINGS.
S. A. Nutt and Buchner, \$25.00 per 1000;
Ricard, Scarlet Bedder, Castellane, Viald and John Doyle, \$30.00 per 1000.
Cash with order.
FRED W. RITCHY, LANCASTER, PA.

Geraniums, Nutt, Doyle, Buchner, rooted cuttings, \$22.50 per 1000; Viald, \$25.00 per 1000; Ricard, Poitevine, \$35.00 per 1000; 2-in., Ricard and Poitevine, \$50.00 per 1000; Nutt, Doyle, Viald and Buchner, \$40.00 per 1000. Cash with order.
Mrs. E. A. Llewellyn, Olean, N. Y.

Geraniums, S. A. Nutt and Ricard, rooted cuttings, \$2.25 per 100, \$20.00 per 1000; 2½-in., \$4.00 per 100; 4-in. stock plants, \$10.00 per 100. Cash with order. Angel Greenhouses, Box 9, 2500 W. 11th St., Oklahoma City, Okla.

GERANIUMS, STRONG 2½-INCH.
Pützer, Nutt, Ricard, Michell, Double Grant, La Favorite and Viald, \$5.00 per 100. Packing free.
GOSHEN FLORAL CO., GOSHEN, IND.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00 per 1000; extra heavy stock plants, top cuttings off, now a short second growth at nearly every joint, \$10.00 per 100.
Wm. A. Murdoch, Titusville, Pa.

A No. 1 STOCK.
Geranium S. A. Nutt ready now.
2½-in.\$40.00 per 1000
WM. H. MINEKIME,
R. F. D. No. 1, Hamburg, N. Y.

Geraniums, S. A. Nutt and Scarlet, rooted cuttings, \$20.00 per 1000. Ready now. H. Michell, Ricard, Poitevine and Buchner all booked until January 1.
Quaker Hill Greenhouses, Sebring, O.

Geranium S. A. Nutt, 2-in. strong, clean, healthy stock, ready for 3-in., \$3.50 per 100 if taken this month, need the room. Cash.
Edwin H. Woerner, Arlington, Neb.

Geranium Double White, 2½-in. extra nice plants ready for shift, \$5.00 per 100. Packing free for cash. See Pelargonium advertisement.
Carrollton Greenhouses, Carrollton, O.

Geraniums, Ricard, Poitevine and Viald out of 2½-in. pots, \$6.00 per 100. S. A. Nutt and Buchner out of 2½-in. pots, \$5.00 per 100. Cash with order. Chas. E. Smith & Son, York, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosa-Ha and Double White, strong 2½-in., \$4.00 per 100, \$35.00 per 1000.
Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2½-in., \$5.00 per 100; Poitevine and Mme. Landry, 2½-in., \$6.00 per 100, \$55.00 per 1000.
E. C. Basinger, Columbiana, O.

Geranium S. A. Nutt, rooted cuttings transplanted in ground, \$2.50 per 100.
James O. Jacobs, Irwin, Pa.

Geraniums, rooted cuttings, 2000 Nutt and 1000 Buchner, \$17.00 per 1000.
R. Sellers, Alliance, O.

Geraniums, 3000 S. A. Nutt, rooted cuttings, \$3.00 per 100, \$25.00 per 1000.
Red Oak Greenhouses, Red Oak, Ia.

Geranium S. A. Nutt, rooted cuttings, \$2.50 per 100, \$20.00 per 1000, for December delivery.
The Flower Shop, Hoopeston, Ill.

Geranium S. A. Nutt, first class stock, 2½-in., \$4.50 per 100. Cash with order.
Harry A. Cook, Oberlin, O.

Geraniums, 5000 Buchner, rooted cuttings, \$25.00 per 1000. Cash with order.
R. H. Workman, Loudonville, O.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash.
Anderson's Greenhouses, Cannon Falls, Minn.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100. Cash. Leroy Shuman, Kokomo, Ind.

Geranium Sallerol, rooted cuttings, \$1.50 per 100, prepaid. C. H. Ketcham, So. Haven, Mich.

Rose Geraniums, 2-in., \$3.00 per 100. Cash.
Byer Bros., Chambersburg, Pa.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100, postpaid. Sefton's, Chillicothe, Mo.

GLADIOLI

GLADIOLI.
When in need of the following varieties, ask for special prices on same:

- America,
- Brimstone,
- Catherine,
- Cattleya,
- Chicago White,
- Chris,
- Conspicuous,
- Czar Peter,
- Electra,
- Elizabeth Kurtz,
- Evelyn Kirtland,
- Faust,
- Flora,
- Friendship,
- Glory of Holland,
- Golden Measure,
- Goliath,
- Gretchen Zang,
- Halley,
- Hohenstaufen,
- Hilda,
- Le Marechal Foch,
- Lily White,
- L'Immaculee,
- Liss,
- Louise,
- Loveliness,
- Majestic,
- Master Wietze,
- Mr. Mark,
- Mrs. Dr. Norton,
- Muriel,
- Mrs. Francis King,
- Mrs. Frank Pendleton,
- Niagara,
- Nora,
- Panama,
- Peace,
- Pink Beauty,
- Pink Perfection,
- Pink Progression,
- Pride of Hillegom,
- Prince of Wales,
- Princess,
- Princeline,
- Red Emperor,
- Rev. Ewbank,
- Roem Van Kennemerland,
- Salmon Excelsa,
- Schwaben,
- Stella,
- War,
- White Giant,
- Wilbrink,
- Yellow Hammer,
- Choice Mixed,
- Primulinus Hybrids.

In order to save time, please tell us what variety, what size and how many of each you want, in order that we may send you our special quotations by return mail. Satisfaction guaranteed. We have all the standard sizes. We said it often, but want to say it again, that our Gladioli are true to name.
P. VOS & SON,
The Home of "True" Gladioli,
P. O. Box 555, Grand Rapids, Mich.

GLADIOLUS PRIMULINUS.

Nothing is more beautiful than my Gladiolus Primulinus with their artistically arranged flowers and their pastel and oriental colors. They force earlier than any other Gladiolus. Try them.

- 1st size, 1¼-inch up\$20.00 per 1000
- 2nd size, 1 to 1¼-in. 15.00 per 1000
- 3rd size, ¾ to 1-in. 10.00 per 1000
- 4th size, ½ to ¾-in. 5.00 per 1000
- 5th size, ¼-in. below 3.00 per 1000
- 25,000 Halley, 1st size 25.00 per 1000
- 30,000 Panama, 1st size 35.00 per 1000
- 10,000 Schwaben, 1st size 35.00 per 1000

Catalogue of my choice varieties sent on request.
THE CHAUTAUQUA FLOWERFIELD CO.,
C. Zeestraten, Prop., Bemus Point, N. Y.

GLADIOLUS BULBS READY NOW.
Send for our descriptive list.
HANSEN NURSERY CO., NILES, MICH.

GLADIOLUS BULBS FOR EARLY FORCING.

| | Per 100 | Per 1000 |
|---------------------------------------|---------|----------|
| America, 1¼-in. and up..... | \$3.00 | \$25.00 |
| America, 1¼-in. and up..... | 2.75 | 21.00 |
| Augusta, 1¼-in. and up..... | 4.00 | 35.00 |
| Augusta, 1¼-in. and up..... | 3.50 | 30.00 |
| Baron Hulot, 1¼-in. and up..... | 8.00 | 75.00 |
| Baron Hulot, 1¼-in. and up..... | 7.00 | 65.00 |
| Branchleyensis, 1¼-in. and up..... | 3.50 | 30.00 |
| Branchleyensis, 1¼-in. and up..... | 3.00 | 25.00 |
| Chicago White, 1¼-in. and up..... | 4.50 | 38.00 |
| Chicago White, 1¼-in. and up..... | 3.75 | 30.00 |
| Halley, 1¼-in. and up..... | 4.00 | 35.00 |
| Halley, 1¼-in. and up..... | 3.50 | 28.00 |
| Mrs. F. King, 1¼-in. and up..... | 3.50 | 25.00 |
| Mrs. F. King, 1¼-in. and up..... | 3.00 | 22.00 |
| Mrs. F. Pendleton, 1¼-in. and up..... | 6.50 | 55.00 |
| Peace, 1¼-in. and up..... | 5.00 | 45.00 |
| Peace, 1¼-in. and up..... | 4.00 | 35.00 |
| Schwaben, 1¼-in. and up..... | 5.00 | 45.00 |
| Schwaben, 1¼-in. and up..... | 4.50 | 40.00 |

ASK FOR FULL LIST OF ALL VARIETIES.

ROMAN J. IRWIN,
43 W. 18th St., New York, N. Y.

PLUMP, SOUND STOCK.
None better; ready for immediate or deferred shipment.

| Prices per 1000 | 1¼-in. and up | 1¼ to 1½ | 1 to 1¼ |
|--|---------------|----------|---------|
| America .....\$20.00 | \$14.00 | \$ 9.00 | |
| Arizona 30.00 | 24.00 | 18.00 | |
| Blackhawk 25.00 | 20.00 | 15.00 | |
| Chicago White 18.00 | 14.00 | 10.00 | |
| Crackerjack 17.50 | 14.00 | 10.50 | |
| Halley 22.50 | 17.50 | 12.00 | |
| Ida Van 20.00 | 16.00 | 12.00 | |
| Francis King 20.00 | 14.00 | 9.00 | |
| Primulinus Hybrids..... | 10.50 | 8.00 | |
| Scarsdale 30.00 | 24.00 | 18.00 | |
| 1910 Rose 40.00 | 32.00 | 24.00 | |
| Pride of Goshen..... 50.00 | 40.00 | 30.00 | |
| F. o. b. Winona. No order less than 250 of a variety supplied at these prices. | | | |

THE PFEIFFER NURSERY, WINONA, MINN.

WELLER'S GLADIOLI.
FOR FORCING, 1¼-IN.;
FOR OUTDOORS, 1¼-IN.

| Per 1000 | 1¼-in. | 1¼-in. |
|---|---------|--------|
| America, lavender pink .....\$24.00 | \$20.00 | |
| Chicago White, early white..... 35.00 | 30.00 | |
| Halley, early salmon 35.00 | 30.00 | |
| Mrs. F. King, light scarlet..... 24.00 | 20.00 | |
| Mrs. F. Pendleton, pink, carmine blotch..... | 45.00 | 38.00 |
| Prince of Wales, improved Halley..... | 70.00 | 60.00 |
| Wilbrink, earliest lavender, wonderful for forcing..... | 60.00 | 51.00 |
| Yellow Hammer, best yellow forcer..... | 50.00 | 42.00 |
| Ask for our general catalogue. | | |

WELLER NURSERIES, INC.,
United with The Standard Bulb Co.,
Holland, Mich.

GLADIOLI.

We have some very choice stock in the following varieties to offer:

- Mrs. Dr. Norton.....All sizes and bulblets
- Miss Evelyn Kirtland.....All sizes and bulblets
- Lily WhiteAll sizes and bulblets
- WilbrinkAll sizes and bulblets
- GolddropAll sizes and bulblets
- Le Marechal Foch.....Bulblets
- Purple GloryFirst size
- LouiseFirst size
- Crimson GlowFirst size

Write for prices, etc.

HOLM & OLSON, INC.,
20 W. 5th St., St. Paul, Minn.

GLADIOLUS BULBS OF A NO. 1 QUALITY.

If you are in the market for any of the new or commercial varieties do not fail to see my display ad on another page of this issue.

JELLE ROOS,
Gladiolus Specialist.
Box A, Concord, Mass.

COLEMAN WON THE SILVER MEDAL
Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.
New list describing Sweet Lavender, Sheila, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.
JOE COLEMAN,
Cleveland Road, Ravenna, O.

GLADIOLUS BULBS AND BULBLETS.
Look up our large list of Gladiolus bulbs and bulblets offered in last week's Review, classified section.
MAPLE HILL NURSERY,
Nora Springs, Ia.

GLADIOLUS BULBS AND BULBLETS. PLANTING STOCK.

For quick sale I offer the following true to name, ungraded Gladiolus stock in sizes 1/4 to 1 1/2-in.:

| | Per 1000 |
|-----------------------------------|----------|
| 20,000 Glory of Kennemerland..... | \$24.00 |
| 50,000 America..... | 7.00 |
| 10,000 Schwaben..... | 15.00 |
| 15,000 Princepine..... | 15.00 |
| 10,000 War..... | 15.00 |
| 5,000 Peace..... | 15.00 |

Write for extra low price of bulblets of above stock. Cash, please.

MADISON GARDENS.

4607 Erie Ave., Cincinnati, O.

HIGH-CLASS GLADIOLI.

| Bulbs per 1000. | 1 1/2-in. up | 1 1/2-in. |
|---|--------------|-----------|
| America..... | \$18.00 | ..... |
| Mrs. Francis King..... | 18.00 | ..... |
| Mrs. Frank Pendleton..... | 45.00 | \$38.00 |
| Niagara..... | 40.00 | 30.00 |
| Schwaben..... | 40.00 | 30.00 |
| Evelyn Kirtland..... | 70.00 | 60.00 |
| Gretchen Zang..... | 50.00 | 40.00 |
| American and Mrs. F. King bulblets, | | \$15.00 |
| per bu. 10 per cent discount for cash with order. | | |

W. R. STRAUSSER, GROWER.

R. F. D. 21, Wayland, O.

GLADIOLI.

Especially handled for forcing.

| Variety | 1 1/2-in. up | 1 1/2-in. |
|------------------------|--------------|-----------|
| America..... | \$18.00 | \$14.00 |
| Mrs. Francis King..... | 18.00 | 14.00 |
| Niagara..... | 35.00 | 27.50 |
| Panama..... | 35.00 | 27.50 |
| Peace..... | 32.50 | 25.00 |

Everything possible, from planting time to shipping time, has been done to make these "right" for forcing. Note low prices for cash. No charge for packing.

GLADWOOD GARDENS, COPEMISH, MICH.

PLANT CRACKERJACK.

All lovers of red Gladioli should have a good supply of Crackerjack, the best low-priced early red. A profuse bloomer and one of the most prolific producers of bulblets.

I offer for November and December shipment.

| | Per 100 | Per 1000 |
|--------------------------------------|---------|----------|
| America, 1 1/2-in. and up..... | \$2.25 | \$20.00 |
| Crackerjack, 1 1/2-in. and up..... | 2.25 | 20.00 |
| Chicago White, 1 1/2-in. and up..... | 2.75 | 25.00 |

All clean, young stock. Cash with order. Packing free.

C. A. CLARK, WAYLAND, MICH.

BULBS TRUE TO NAME AND OF UNEXCELLED QUALITY, PER 1000.

Mary Fennell, No. 1, \$70.00; No. 2, \$60.00; No. 3, \$50.00; Schwaben, No. 1, \$30.00; No. 2, \$28.00; No. 3, \$20.00; Peace, No. 1, \$30.00; No. 2, \$23.00; No. 3, \$18.00.

BULBLETS.

Mary Fennell.....\$5.00 per qt.
Peace.....2.50 per qt.

Nearly all the stock I am offering was grown from bulblets and planting stock the present season. Cash.

FRANK B. REID, CUMBERLAND, MD.

GLADIOLUS PLANTING STOCK.

| | Per 1000 | 1/2-in. | 1/2-in. | 1/2-in. |
|----------------------|----------|---------|---------|---------|
| Czar Peter..... | \$ 8.00 | \$ 6.00 | \$ 5.00 | |
| Lily Lehman..... | 8.00 | 6.00 | 5.00 | |
| Tavistock..... | 7.00 | 5.00 | 4.00 | |
| Cris..... | 7.00 | 5.00 | 4.00 | |
| Peace..... | 15.00 | 10.00 | 7.00 | |
| Prince of Wales..... | 22.00 | 18.00 | 12.00 | |
| Herada..... | 35.00 | 25.00 | 20.00 | |

Cormels, \$2.00 per 1000.

Write for prices on Distinction, Fire Ribbon, Glory, Norton and others. Also full sizes.

STANLEY THORPE, MEDWAY R. D., MASS.

LE MARECHAL FOCH; A SURE WINNER.

All florists will want a start of Le Marechal Foch, the new, early forcing pink; nearly double the size of America; choice bulblets, \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 per 10,000.

Le Marechal Foch is the greatest money-maker in the business.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

NEW ENGLAND SUPERIOR GROWN.

Excellent stock for forcing purposes.

America, Halley, King, Glory of Holland, Panama, Schwaben, War, Prince of Wales and other standard varieties in large quantities. Size No. 1, 2 and 3.

Planting stock and bulblets at close prices. Prices on application. Special discount on large quantities.

SHARON GLADIOLI GARDENS.

Sharon, Mass.

GLADIOLUS PLANTING STOCK.

| | 1/2-in. and under per 1000. |
|---|-----------------------------|
| America, Mrs. Francis King, Halley..... | \$ 3.00 |
| Primulinus Hybrids..... | 3.00 |
| Rouge Torch, Mrs. Watt, Candidum..... | 3.50 |
| Pendleton, Fryer..... | 6.00 |
| Loveliness, Mary Fennell..... | 10.00 |

Write for prices on 5000 lots; also, other varieties. 1/2-in. to 3/4-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.

GLADIOLUS, PER 1000.

| |
|--|
| America, 1 1/2-in., \$22.50; 1 1/4-in., \$18.50; 1-in., \$12.00; 3/4-in., \$8.00; 1/2-in., \$6.00. |
| Primulinus Hybrids, 1 1/2-in., \$20.00; 1 to 1 1/2-in., \$15.00; bulblets, 50c per qt. |
| Ida Van, 1 1/2-in., \$25.00; 1 to 1 1/2-in., \$20.00 bulblets, 50c per qt. |
| Peace, 1 1/2-in., \$35.00; 1 1/4 to 1 1/2-in., \$30.00. |

RALPH BENJAMIN, CALVERTON, L. I.

GET YOUR PRINCE OF WALES START HERE.

I have surplus of 16,000 1/2-in. and under, clean and plump Prince of Wales bulbs. To move and save storage will sell at \$14.00 per 1000, \$65.00 for 5000, and the whole lot for \$200.00. Prince of Wales bulblets, \$2.00 per 1000, 5000 for \$8.50, surplus of 30,000 for \$45.00.

R. M. CHAMPE, GROWER,
Walled Lake, Mich.

BEST NEW GLADIOLI. 30 DAY SPECIAL PRICE.

Give us the quantity and sizes of varieties desired and we will quote attractive prices, for cash, Golden Measure, Kirtland, Herada, Lily White, Mrs. Dr. Norton, Le Marechal Foch, etc.; 50 varieties.

F. C. HORNBERGER, HAMBURG, N. Y.

WE ARE READY TO QUOTE PRICES on the following in large or small lots: Golden Measure, Glory of Pembroke, Mrs. Doctor Norton, Byron L. Smith, Louise, Lily White, Mrs. Kirchhoff, Mr. Palmer, Early Sunrise, Mary Pickford, Le Marechal Foch, Loveliness, Schwaben, Peace, Panama, War, etc.

W. E. KIRCHHOFF, JR., ALBION, N. Y.

SPECIAL WHOLESALE OFFER

of Kunder's Gladioli.

See my display advertisement on another page of this issue.

A. E. KUNDER.

Box 40, Goshen, Ind., U. S. A.

Gladioli, America, 1 1/2-in., \$20.00 per 1000; Primulinus Hybrids, 3/4-in. to 1-in., \$7.00; 1/2-in. to 3/4-in., \$5.00 per 1000; Mrs. Watt, 1 1/2-in. up, \$2.00 per 100. Bulblets; Halley, \$1.25 per qt.; Francis King and America, 75c per qt.; Niagara, \$3.50 per qt.; Primulinus Hybrids, 50c per qt.; Loveliness, \$4.00 per 1000.

L. D. Bossen, Wickliffe, O.

SOUTHERN GROWERS, ATTENTION.

100,000 America bulbs. 1-in. to 1 1/4-in., \$8.00 per 100. How many? Just right for December planting.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

EVENTUALLY THE DEMAND

Will compel you to grow Marechal Foch, to supply your trade, why not start while the demand is greater than the supply? We can quote you prices on Marechal Foch, Wilbrink, Flora, Loveliness, Hilda and Master Wietze bulblets that beat all quotations to date.

SWARTLEY & BECKER, STERLING, ILL.

GLADIOLUS PLANTING STOCK.
Schwaben, Pendleton, Golden King, 3/4 to 1/2-in., \$8.00; Rouge Torch, Primulinus type, 3/4 to 1/2-in., \$4.00 per 1000; fine, mixed stock, \$2.50 per 1000.

THOMAS BELL,

Bucks Co., Morrisville, Pa.

GLADIOLUS BULBLETS.

Prince of Wales, bulblets, \$1.00 per 1000. America, Halley, Mrs. F. King, 1/2-in. and under, \$2.50 per 1000. Bulblets, 35c per 1000, 75c per qt. Wilbrink, Mrs. Watt, bulblets, 50c per 1000; C. M. Kelway, Mrs. W. E. Fryer, \$1.00 per 1000.

THOMAS COGGER, MELSESE 76, MASS.

BULBS THAT ARE BULBS.

1 1/2-in. and up.

Gladioli, Panama, Schwaben, Prince of Wales, Princes, Gretchen Zang, Halley, Queen Wilhelmina. Americas of all sizes. Write for prices.

RYCHLIK'S FLORAL GARDENS.

West Jackson St., Painesville, O.

FOR ALL COUNTRIES EXCEPT THE U. S. A.

P. HOPMAN & SONS.

Gladiolus Specialists. Hillegom, Holland. Headquarters of Le Marechal Foch, White Giant, L'Immaculee, Pink Perfection, Lovefire, Golden Measure and all the leading and fancy varieties. Very cheap prices on application.

GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton, Pendleton, Peace, Panama, War, Schwaben and others; all sizes and bulblets at prices that are right.

HUMPHREY'S FLOWER GARDENS.

Pataaskala, O.

NEBRASKA BULB CO.,

Gladiolus Growers.

COLUMBUS, NEBRASKA.

New and standard varieties.

Price list sent upon application.

10 per cent discount on fall deliveries.

BARGAIN IN ALL SIZES.

I am closing out my Gladioli except a few for personal use, including such varieties as Niagara, Myrtle, Prince of Wales, Gretchen Zang.

C. H. KETCHAM, SOUTH HAVEN, MICH.

Gladiolus Mary Pickford, as beautiful and popular as the movie star, whose name she bears. My catalogue tells all about her and many others. Mailed free. Address J. G. Burrows, Onset, Mass.

GLADIOLUS BULBS.

We are now ready to quote prices on all leading varieties for fall and spring delivery.

BRENTLINGER & WILSON.

17433 Shaw Ave., Lakewood, O.

Gladioli, 100,000 Halley, 50,000 Panama, 50,000 other named varieties at prices to move them. Let me know how many you can use.

George Lawler, Gardenville, Tacoma, Wash.

For secrets of profitable Gladiolus growing see my ad under Horticultural Books, miscellaneous section. R. M. Champe, Walled Lake, Mich.

SPECIAL PRICES

For early buyers on Gladioli. Send us a list of varieties and quantities you need.

AMERICAN BULB CO.,

172 North Wabash Ave., Chicago, Ill.

GLADIOLUS BULBS, NORTHERN-GROWN.

Independence and Pink Beauty,

size 1 1/4 to 2 1/2-in., \$20.00 per 1000.

E. E. PALMITER, HARBOR SPRINGS, MICH.

Gladiolus Schwaben, 1 1/4-in. and up, \$5.00 per 100, \$45.00 per 1000. Cash.

Kirby Bros., Manchester, N. Y.

Gladioli: Write for our full list of the most desirable varieties.

S. S. Skidelsky & Co., 50 Park Place, New York.

GRAPE VINES

Grape Vines, Concord and Moore's Early, fine 2-year-old, \$10.00 per 100. Packed free. Cash with order.

Clement S. Levia, Aldan, Delaware Co., Pa.

Grapes, \$8.00 per 100 and up. Shady Lawn Nurseries, Hugo Kind, Hammonton, N. J.

Concord Grape vines, No. 1, 2-year, \$6.00 per 100.

L. G. Tingle, Pittsville, Md.

GREVILLEAS

Grevillea Robusta, 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

The McGregor Bros. Co., Springfield, O.

HARDY PLANTS

HARDY PLANTS.

GOOD STOCK; GUARANTEED.

True to name and will be well packed.

Artemisia Lactiflora, strong 1-year-old clumps, undivided, \$8.00 per 100.

Delphinium Belladonna, strong 2-year-old clumps, undivided, \$10.00 per 100.

Gypsophila paniculata, strong 2-year-old roots, \$7.00 per 100.

STRONG, 1-YEAR-OLD, FIELD-GROWN

ROOTS.

Phlox Rynstrom \$8.00 per 100, \$70.00 per 1000

Phlox Riverton Jewel 8.00 per 100, 70.00 per 1000

Phlox Selma 8.00 per 100, 70.00 per 1000

Phlox Thor 8.00 per 100, 70.00 per 1000

Phlox Mrs. Jenkins. 8.00 per 100, 70.00 per 1000

Tritoma Pfitzerli, 1-year-old roots undivided, \$10.00 per 100.

GEO. A. PENROSE.

220 Lippincott Ave., Riverside, N. J.

WELLER'S FAMOUS PERENNIALS.

WITH THAT WONDERFUL ROOT SYSTEM.

| | Per doz. | Per 100 |
|------------------------------------|----------|---------|
| Alyssum Saxatile Compactum..... | \$1.75 | \$12.00 |
| Aquilegia in variety..... | 1.75 | 12.00 |
| Arabis Alpina..... | 2.00 | 15.00 |
| Artemisia Lactiflora..... | 2.00 | 15.00 |
| Campanula Medium..... | 1.75 | 12.00 |
| Delphinium Belladonna..... | 1.50 | 9.00 |
| Delphinium Bellamosa..... | 1.75 | 12.00 |
| Geum Mrs. Bradshaw..... | 2.00 | 15.00 |
| Iris Pallida Dalmatica..... | 1.50 | 10.00 |
| Myosotis Palustris Semperflorens.. | 1.00 | 7.00 |

Charges for Parcel Post must be sent with order.

WELLER NURSERIES CO., INC.,

Holland, Mich.

PERENNIALS, FIELD-GROWN.

| | Per 100 | Per 1000 |
|----------------------------------|---------|----------|
| Delphinium Belladonna..... | \$8.00 | \$50.00 |
| Aquilegia, assorted..... | 6.00 | 50.00 |
| Coreopsis..... | 6.00 | 50.00 |
| Shasta Daisy..... | 6.00 | 50.00 |
| Gaillardia..... | 6.00 | 50.00 |
| Platycodon, blue and white..... | 6.00 | 50.00 |
| Pyrethrum Roseum..... | 6.00 | 50.00 |
| Sweet William, separate colors.. | 6.00 | 50.00 |

Thousands of other choice perennials, roses, shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

HARDY PERENNIALS, STRONG FIELD-GROWN PLANTS.

Gypsophila paniculata; Achillea Ptarmica; Anemone, Dropmore; Anthemis Tinctoria; mixed; Bellis Daisy, mixed; Canterbury Bells, mixed; Centaurea, Montana and mixed; Coreopsis Grandiflora; Hibiscus Giant Mallow Marvels, mixed; Delphinium Belladonna; Digitalis, mixed; Gaillardia Grandiflora; Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; Myosotis or Forget-me-not, Palustris; Rudbeckia Purpurea; Shasta Daisy; Sweet William, white, crimson, scarlet and mixed, \$1.00 per doz., \$5.00 per 100.

HARRY J. SQUIRES, GOOD GROUND, N. Y.

DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save moving, \$5.00 per 100, while they last.

Complete list of hardy perennial plants mailed on application. My prices are most attractive and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

Hardy plants, Hollyhocks, 4 colors, Gaillardias, Coreopsis, Sweet William, Canterbury Bells, Pyrethrum, Shasta Daisy and Hardy Pinks, 50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.

HARDY PLANTS—Continued**STRONG FIELD-GROWN PLANTS.**

Artemisia Lactiflora\$10.00 per 100
 Delphinium Belladonna, 2-year..... 8.00 per 100
 Phlox Subulata Rosea and Alba... 6.00 per 100
 Coreopsis Lanceolata Grandiflora... 6.00 per 100
 Eulalia Japonica Variegata Grass... 8.00 per 100
 In large quantities write for special prices.
 Ask for our list.

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 Box 154, Painesville, O.

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Heliotropes, dark, fragrant, well rooted cuttings,
 \$1.50 per 100, \$14.00 per 1000, postpaid. Cash.
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Heliotropes, fragrant, strong, rooted cuttings,
 \$2.00 per 100.
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Heliotropes, fragrant, rooted cuttings, \$2.00
 per 100, postpaid. Sefton's, Chillicothe, Mo.

Heliotropes, 4 varieties, \$5.00 per 100.
 The McGregor Bros. Co., Springfield, O.

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HIBISCUS, 2½-IN., \$5.50 PER 100,
 50.00 per 1000, 4-in., \$15.00 per 100.
 Peachblow, Grandiflora,
 Sub. Violaceous, Colerifl.,
 Aurantiaca, Miniatur Semi-plena.
 THE MCGREGOR BROS. CO.,
 Springfield, O.

Hibiscus, Peach-blow, Ruber, Grandiflorus and
 Versicolor, 2½-in., \$5.00 per 100; 3-in., \$10.00
 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

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Lonicera Hirsuta, 1-year seedlings, \$5.00 per
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HORSE RADISH ROOTS.
 \$2.00 per 100, \$15.00 per 1000.
 SCARFF'S NURSERIES, NEW CARLISLE, O.
 Horseradish roots, Bohemian, \$1.75 per 100,
 \$10.00 per 1000.
 HARRY J. SQUIRES, GOOD GROUND, N. Y.

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HYDRANGEAS, EXTRA FINE PLANTS,
 in assorted varieties, 1-year-old, potted up last
 month from pots.
 Mme. Petrick, Mme. Riverain, Germania, Lille
 Mouillere, Wm. Pützer, Trophee and Mme. Mouil-
 lere.

3rd size, 3 to 6 branches.....\$35.00 per 100
 2nd size, 6 to 12 branches..... 45.00 per 100
 1st size, 10 to 16 branches..... 50.00 per 100

2-year-olds, pot grown:

3rd size\$ 60.00 per 100
 2nd size 75.00 per 100
 1st size, specimen 100.00 per 100
 Same varieties as above, and others.
 Cash please. Add 5 per cent for packing.

A. SCHULTHEIS,
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FIELD-GROWN PLANTS.

French varieties and Otaksa.
 2-year-old Otaksa, Baby Bimbenet, Mme. Chau-
 tard, Vibraye, Radiant, Mme. E. Mouillere,
 Trophee and others.

Per 100
 2 to 3 branches.....\$30.00
 4 to 5 branches..... 40.00
 5 to 6 branches..... 50.00
 7 to 10 branches..... 60.00
 Also larger plants; ask for prices.

POT-GROWN PLANTS.

Ask for prices.
 ROMAN J. IRWIN,
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**Northern grown
FRENCH HYDRANGEAS.**

Dormant stock.
 Now booking orders for fall delivery.

Mixed varieties, blue and pink.

4-in., branched 35c each
 5-in., branched 50c each
 6-in., branched 75c each
 7-in., branched\$1.00 each

Cash or C. O. D.

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HYDRANGEAS.

Good French varieties.
 2½-in., \$6.50 per 100, \$60.00 per 1000.
 4-in., \$20.00 per 100.

HEAVY FIELD-GROWN SPECIMENS.
 8 to 10 shoots, fine for specimen tubs.
 \$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,
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HYDRANGEAS.

4-in., 15c;
 5-in., 30c;
 6-in., 40c.
 J. V. LAVER,
 704 State St., Erie, Pa.

FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.
 Short, bushy, full and well ripened plants, the
 kind that will easily force for Easter.

Following sizes with prices that are below
 their values; colors pink and blue:
 4-in. pots\$20.00 per 100
 5-in. pots 35.00 per 100
 6-in. pots 50.00 per 100
 7-in. pots 75.00 per 100

ZIEGER & SONS,
 Germantown, Philadelphia, Pa.

BEST VARIETIES MIXED.

French Hydrangeas, strong, field-grown plants
 potted in September, 5-in. to 7-in. pots at 7c per
 budded shoot for plants up to 10 shoots and
 5c per budded shoot for plants of more than 10
 shoots. Plants have from 5 to 20 strong shoots.
 Sample plant shipped on receipt of price. Cash
 with order. 5 per cent for packing.

COLLE BROS., SUMMIT, N. J.

HYDRANGEAS, ALL THE BEST

French varieties, with 2 to 4 good strong
 shoots, from 4-in. pots, 25c; 5-in., 35c; 6-in.,
 50c; extra heavy 7-in., 75c; specimens, \$1.00
 to \$2.00 each.
 Otaksa, good stock, 4-in. only, 25c each. Other
 sizes sold out.

J. L. SCHILLER,
 929 Prouty Ave., Toledo, O.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bim-
 benet, \$10.00; Otaksa, field-grown, \$25.00 per 100.
 Baur Floral Co., Erie, Pa.

Hydrangeas, Otaksa and French, 2½-in., 4½c;
 4-in., 17½c each. L. J. Howe, Titusville, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.
 Oak Grove Greenhouse, Tuskegee, Ala.

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IMPATIENS, 2½-IN., \$5.00 PER 100.
 Holstii, Sultan, Pink Beauty.
 THE MCGREGOR BROS. CO.,
 Springfield, O.

Impatiens Sultan, orange-red, deep pink,
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 100; 2½-in., \$4.00 per 100.
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Impatiens, Sultan, Pink Beauty, Holstii, in
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IRISES, EIGHTY-SEVEN VARIETIES.
 Nice young plants, true to name.
 Special prices. Write for list.
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Iris Germanica, a fine dark blue or purple and
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 Strong divisions. N. O. Caswell, Delavan, Ill.

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Nice 4-in.,
 \$20.00 per 100, \$175.00 per 1000.
 5 per cent for packing.

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ENGLISH IVY.

Strong plants, from 2½-in. pots,
 \$5.00 per 100, \$45.00 per 1000.
 THE CONARD & JONES CO.,
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Special offer: Allegheny Vine, or Improved
 English Ivy, 2½-in., \$1.00 per doz., \$7.00 per
 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50
 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hardy English Ivy, good, long vines; fine 4-in.,
 \$22.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

English Ivy, fine 2½-in., \$5.00 per 100.
 Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong 2½-in., \$5.00 per 100.
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Jasmines, Maid of Orleans. Revolutum Grandi-
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 100. Oak Grove Greenhouse, Tuskegee, Ala.

LANTANAS**LANTANAS.**

Michael Schmidt, best red Lantana.
 The above color is always scarce in early
 spring; better order yours now for immediate or
 later delivery. Our plants are not surplus stock,
 but are grown especially for the trade. Also
 have Jacob Schulz, Aurora, Radiation and Weep-
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 100, \$45.00 per 1000.

LINDEN LAWN GARDENS,
 Springfield, O.

LANTANAS, 2½-IN., \$5.00 PER 100,
 \$45.00 PER 1000.

Michael Schmidt, Aurora,
 Jacob Schulz, Snow Wreath,
 Radiation.

THE MCGREGOR BROS. CO.,
 Springfield, O.

Lantanas, good assortment, 2½-in. pots, \$5.00
 per 100; 4-in., 25c.
 Henry Smith Floral Co., Grand Rapids, Mich.

Lantanas, 600 ready for shift, strong 2½-in.,
 \$6.00 per 100. Cash. Parkside Greenhouses,
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Lantanas, six best dwarf bedders, labeled,
 strong rooted cuttings, \$2.00 per 100, by mail.
 S. W. Pike, St. Charles, Ill.

LANTANAS, BEST DWARF.
 Craigil, Jacob Schulz and Michael Schmidt,
 \$5.00 per 100, \$45.00 per 1000.
 THE STORRS & HARRISON CO.,
 Painesville, O.

20,000 LANTANA SEMI-DWARF.
 Ready for shipment,
 Strong plants, 2½-in., \$5.00 per 100.
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Good stock, \$8.00 per 100.
 Cash with order.

LITTLEFORD NURSERIES,
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LILY OF THE VALLEY

LILY OF THE VALLEY
 Clumps, 5x5, \$18.00 per 100.
 LYNDBURST FARM, INC.,
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Lobelia Kathleen Mallard, rooted cuttings,
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 S. W. Pike, St. Charles, Ill.

MADEIRA VINES**MADEIRA VINE ROOTS.**

Extra large size\$2.00 per 100
 Medium size 1.00 per 100
 Small size50 per 100

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MAGNOLIA GRANDIFLORA SEEDLINGS.
 Open field-grown and hardy; large quantity to
 offer; 4 to 6-in., \$3.80 per 100, \$35.00 per 1000.
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Mesembryanthemums, large pink, rooted cut-
 tings, \$1.50 per 100, parcel post.
 Quaker Hill Greenhouses, Sebring, O.

Mesembryanthemums, large pink, stocky, well
 rooted cuttings, fine for baskets, \$2.00 per 100.
 Carrollton Greenhouses, Carrollton, O.

Mesembryanthemums, 2½-in., \$5.00 per 100.
 Wm. J. Beck, New Castle, Pa.

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NARCISSI, HOME-GROWN STOCK.
 Poeticus Alba Plena Odorata, 1-in. up, \$20.00
 per 1000.
 Poeticus Alba Plena Odorata, ¾ to 1-in., \$10.00
 per 1000.

Samples 25c, prepaid. Other varieties.
 JOHN H. UMPLEBY, LAKE VIEW, N. Y.

NURSERY STOCK**ONARGA NURSERY COMPANY.**

Largest wholesale growers of high-quality nurs-
 ery stock for florists' trade in the central west.
 Per 100 Per 1000

Ampelopsis Veitchii, 2-year....\$15.00 \$125.00
 Clematis Paniculata, 2-year.... 20.00 150.00
 Climbing Rose bushes, 2-year,
 No. 1 20.00 175.00
 Spiraea Van Houttei, 2 to 3 ft. 15.00 120.00
 Spiraea Van Houttei, 2 to 4 ft. 20.00 180.00
 Amoor River North Privet, 2
 to 3 ft. 15.00 120.00

Shade trees, fruit trees, Roses and perennials.
 Write for catalogue or call at the nursery and
 see our growing stock.

ONARGA NURSERY CO.,
 Cultra Bros., Mgrs., Onarga, Ill.

**RED FLOWERED HORSE CHESTNUT
AESCLUS HIPPOCASTANUM VARIEGATA
RUBICUNDA.**

We have about 500 trees of this beautiful
 variety in strong extra heavy plants (twice trans-
 planted).
 3 to 5 feet, heavy.....\$75.00 per 100
 2 to 3 feet, heavy..... 50.00 per 100

Packing at cost.
 EVANSVILLE NURSERIES CO., INC.,
 Evansville, Ind.

CALIFORNIA PRIVET, TREE FORM.

They are in every way equal to tree boxwood
 in beauty. 5 years old, with 2 to 3 feet straight
 stems, and ball shaped heads, 12 to 18 inches
 in diameter, very effective in lawns and on
 porch steps.

\$40.00 per 100, \$300.00 per 1000.
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 EVANSVILLE NURSERIES,
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LOMBARDY POPLARS.

4-year-old trees, 1½ to 2-inch caliper, 15 feet
 high, straight as arrows—the best ever grown
 at \$50.00 per 100.

Trees 1¼ to 1½-inch caliper, 12 to 15 feet.
 4-year-old, straight and first class trees, \$30.00
 per 100.

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 EVANSVILLE NURSERIES,
 Evansville, Ind.

SILVER POPLARS.

4-year, young, healthy trees with straight stems
 1 to 1½-in. caliper, 8 to 10 feet at \$40.00 per
 100; 5 to 8 feet high at \$25.00 per 100.

Packed at cost.
 EVANSVILLE NURSERIES,
 Evansville, Ind.

SILVER MAPLE.

These are young, healthy and straight trees, 4 years old and transplanted 3 years ago, thinly grown and no dead wood.
7 to 9 feet high.....\$40.00 per 100
5 to 7 feet high..... 30.00 per 100

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EVANSVILLE NURSERIES CO., INC.,
Evansville, Ind.

California Privet, shrubs, ornamental stocks, Roses, Narcissi, Peonies, Strawberries, Raspberries, Grapes, Currants, Blackberries, Asparagus, etc. Ask for my wholesale trade list.
L. G. Tingle, Pittsville, Md.

Cherry trees, Early Richmond and Montmorency, 11/16 inch and up, 75c each.
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CATALPA BUNGEI SCIONS,
\$5.00 per 1000. Cash, please.
H. G. NORTON, PERRY, O.

Ornamentals and Broad-leaved Evergreens for the south. Ask for prices. Rudolph & Weiss Floral & Nursery Co., Laurel, Miss.

Write for wholesale price list of Nursery stock.
Maywood Nursery Co., Maywood, Ill.

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OLEANDERS, \$7.00 PER 100.
Pink, Mme. Peyre,
Red, White.
Plumbago Blue, 2 1/2-in., \$8.00 per 100.
THE MCGREGOR BROS. CO.,
Springfield, O.

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KENTIA BELMOREANA, SINGLE.
5-in. pot, 22 inches high.....\$ 1.25 each
6-in. pot, 24 inches high..... 2.00 each
6-in. pot, 28 inches high..... 2.50 each
7-in. tub, 34 inches high..... 5.00 each
KENTIA FORSTERIANA, COMBINATION.
7-in. tub, 34 inches high.....\$ 5.00 each
7-in. tub, 36 inches high..... 6.00 each
9-in. tub, 40 inches high..... 8.00 each
11-in. tub, 4 1/2 feet high..... 20.00 each
11-in. tub, 5 feet high..... 25.00 each
11-in. tub, 5 1/2 feet high..... 30.00 each
Measurements from top of tub to top of palm in natural position.

JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

GROW HALF HARDY PALMS FOR PROFIT.

7 varieties, 100 seeds each, for \$2.00.
Phoenix Reclinata and Canariensis, Cocos Australis, Chamaerops Excelsa, Washingtonia Filifera Robusta and Sonora.
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Seedling bench plants ready for 3-in. pots,
\$25.00 per 1000.
PHOENIX CANARIENSIS,
2-in. pot-grown, ready for 3-in., \$6.00 per 100,
\$50.00 per 1000.
FRED ZIEGLER, JR., NEW ORLEANS, LA.

Cocos Weddelliana, strong 2 1/2-in. plants, \$16.00 per 100, \$150.00 per 1000.
Kentia, 2 1/2-in., \$12.00 per 100.
A few Phoenix Roebelenii, 6 to 12 inches, from close at hand, get list.
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PHOENIX ROEBELENI.

Nice bushy plants,
3-inch, 50c each.
Cash with order.
J. B. ADAMS & SON,
Pass Christian, Miss.

COCOS PALMS.

2 1/2-in., \$3.00 per dozen.
O. C. POLLWORTH CO.,
City Hall Square, Milwaukee, Wis.

Lantia Borbonica, 14 to 18-in., 5 to 6 leaves,
50c each. No order for less than 10 accepted.
The Dingee & Conard Co., West Grove, Pa.
Kentias, fine made-up plants in tubs, \$10.00,
\$12.50 and \$15.00 each.
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Pandanus Veitchii, nicely variegated plants,
2 1/2-in. pot size, \$6.00 per 100; 3-in. pot size,
\$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in.
pot size, \$15.00 per 100; 8-in. pot size, \$25.00
per 100; large specimen plants, 50c each; cut-
tings, \$5.00 and \$7.00 per 100. 20 per cent dis-
count for cash with order.
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Pandanus Veitchii, 6-in., \$2.00 each. Holton
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PANSIES, MY LARGEST FLOWERING
Mixture of Show varieties; unsurpassed qual-
ity, strong, stocky plants; also white, yellow and
blue in separate colors, \$3.50 per 1000; 5000 lots,
\$3.00 per 1000, 500 at 1000 rate; large and bushy,
in bud and bloom, for winter-flowering, \$6.00 per
1000. 30 years experience in growing Pansies.
GUSTAV PITZONKA,
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DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from
a well known strain, Steele's Private Stock seeds
direct from originator, 70c per 100, \$4.50 per
1000, prepaid. Special price on large orders.
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Pansy Garden, Mt. Holly, N. J.

Pansies, Vaughan's Giant Mixture, strong, out-
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Odor Greenhouses, Iola, Kan.

PANSY PLANTS.

GOODELL'S PANSY PARK STRAIN.
Giant-flowering, mixed, well rooted,
medium size, 5000 or over, \$3.50 per 1000; 1000,
\$4.50; larger size, 1000, \$5.50. Cash.
Southern shipping a specialty.
PANSY PARK FLORAL GARDENS,
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PANSY PLANTS, MIXED COLORS.

Steele's Private Stock,
Dreer's Giant-flowering,
\$4.00 per 1000, postpaid.
O. O. BREECE,

R. No. 7, Delaware, O.

Pansy plants, over 5,000,000 plants of our well
known strain, also Steele's well known strain;
none better; immediate delivery; strong plants,
50c per 100, \$4.00 per 1000, postage prepaid;
\$3.50 per 1000, \$15.00 per 5000, by express.
J. O. Schmidt, Bristol, Pa.

PANSIES A SPECIALTY.

10,000 Improved Giant Trimardeau, large-
flowering mixture, extra fine, outside-grown with-
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G. L. SWATY, MENA, ARK.

Pansy plants grown for us, from our own
justly famed Florist Prize Mixture seed, \$4.00
per 1000, \$15.00 per 5000. Still have some of
the seed, also, at \$6.00 per oz.
S. S. Skidelsky & Co., 50 Park Place, New York.

Pansies: Very fine mixture of Bugnot, Cassier's
Odier, Trimardeau, etc.; fine plants, \$3.50 per
1000, 5000 for \$15.00. Cash.
Byer Bros., Chambersburg, Pa.

GIANT FLOWERING PANSIES.

Strong plants, \$4.50 per 1000, prepaid.
WM. P. YEAGLE, BRISTOL, PA.

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PELARGONIUMS, TEMPLIN QUALITY.

We think the time has arrived when it is up
to everyone to do just what he expects every-
one else to do: reduce prices to as near pre-war
times as possible. "Let George do it" is "pro-
gressing" slowly.

To practice what we preach, we now offer
you a fine lot of 4-in. Easter Greeting at 15c
each in any quantity. This is Templin quality,
and will be packed right. Being ready for 5's
they are sure to make you money for Easter or
sooner. We have "oodles" of 2 1/2 and 3's
coming on, which will be listed here in due time
at pre-war prices.

To those who can anticipate their wants, we
shall be glad to book orders for future delivery
in any quantity, in any of the three sizes.
See our Cineraria advertisement.

S. C. TEMPLIN & SON,

Easter Greeting Specialists, Garrettsville, O.

PELARGONIUMS.

Buy to grow on for Easter, Mothers' day and
Memorial day. Our plants are strong, clean
and free from white fly. We are specialists and
the largest growers in America.

Easter Greeting, Wurtembergia Swabian Maid,
Gardener's Joy, Mrs. Loyal, Prince Bismarck,
Lucy Becker, Wilhelm Hoff and Wolfgang
Goethe.

2-in.\$10.00 per 100, \$90.00 per 1000
Easter Greeting, Wurtembergia, Swabian Maid.
3-in.\$14.00 per 100, \$130.00 per 1000
R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums.
Easter Greeting, Wurtembergia, Swabian
Maid, Gardener's Joy, Graf Zeppelin, Prince Bis-
marck, Lucy Becker, Eastern Star, Wolfgang
Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000;
3-in., \$14.00 per 100, \$130.00 per 1000; Easter
Greeting and Swabian Maid only, 4-in., \$20.00
per 100, \$185.00 per 1000.

S. S. SKIDELSKY & CO.,
50 Park Place, New York, N. Y.

PELARGONIUMS.

Lucy Becker, Swabian Maid, Wurtembergia
and Easter Greeting, fine 2 1/2-in., \$7.00 per 100;
can be shipped in moss without soil if desired.
Good mixed of the above varieties, \$6.00 per 100;
ten varieties standard sorts, mixed, \$5.00 per
100.

LOS ANGELES GERANIUM CO.,
Sawtelle P. O., Los Angeles, Cal.

YOUNG STOCK OF PELARGONIUMS.

Easter Greeting, Wurtembergia, Swabian Maid,
Gardener's Joy, Prince Bismarck, Eastern Star,
Graf Zeppelin.
2-in., \$10.00 per 100, \$90.00 per 1000.
Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gar-
dener's Joy, Caird, Swabian Maid, Wurtembergia
and Eastern Star, strong 2-in., \$10.00 per 100,
\$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid,
Wurtembergia, four best Easter Greeting vari-
eties, 2 1/2-in. pots, \$10.00 per 100, \$95.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Pelargoniums, Easter Greeting and Wurtem-
bergia, two leaders, topped and starting to
break, pot-bound and absolutely clean and thrifty,
out of 2 1/2-in., \$10.00 per 100; rooted cuttings,
\$5.00 per 100.

Carrollton Greenhouses, Carrollton, O.

PELARGONIUMS MIXED.

Easter Greeting, fine, bushy plants, \$15.00 per
100. Cash.

ZUMBROTA GREENHOUSES.

Zumbrota, Minn.

STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2 1/2-in.,
\$10.00 per 100, \$90.00 per 1000; 3-in., \$14.00
per 100, \$130.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

Pelargonium Easter Greeting, in 4 varieties,
fine, stocky plants free from white fly, 2 1/2-in.,
\$9.00 per 100. Cash with order.
John Bohner, 18 Obell Court St., Dayton, O.

PELARGONIUM EASTER GREETING.

2 1/2-in. pots, \$7.50 per 100.

KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Pelargoniums, Easter Greeting and Wurtem-
bergia, 5000 clean, strong 2 1/2-in., 10c each; 3-in.,
15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Pelargoniums, Easter Greeting, Wurtembergia
and Swabian Maid, mixed only, strong 2-in., \$7.00
per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

Pelargoniums, Gardener's Joy, ready now,
strong 2 1/2-in., \$7.50 per 100; Easter Greeting
varieties ready now, 7 1/2c each.

The Goshen Floral Co., Goshen, Ind.

Pelargoniums, 1500 Wurtembergia out of 2 1/2-
in. pots, \$10.00 per 100. Cash, please.
R. O. Lommatzsch, R. No. 1, La Grange, Ill.

Pelargonium Easter Greeting, strong 2 1/2-in.,
\$7.00 per 100.

Evenden Bros. Co., Williamsport, Pa.

Pelargonium Easter Greeting out of 2 1/2-in.
pots, \$8.00 per 100.

Chas. E. Smith & Son, York, Pa.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100;
3-in., \$10.00 per 100.

J. L. Johnson, DeKalb, Ill.

PEONIES

"HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6.
Sarcxie Nurseries Peony Fields.
WILD BROS. NURSERY CO.,
Box 528, Sarcxie, Mo.

Peonies: Write us for special list at worth-
while prices, particularly a few varieties; also,
a complete list of named stock.

S. S. Skidelsky & Co., 50 Park Place, New York.
Peonies, Festiva, Felix Crousse and Edulis Su-
perba, 8 to 12 eyes; we have about 175, 50c
each. Need the space.

Lanternier, Florist, Fort Wayne, Ind.

Peonies: Write for our new wholesale list.
Franklin Nursery, Richfield Station, Minne-
apolis, Minn.

Peonies, 25 new and standard varieties, 15c
and up.
L. F. Dintelmann, Belleville, Ill.

PETUNIAS

DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per
1000. Ready now. Orders booked and filled in
rotation.

ROMAN J. IRWIN,

48 W. 18th St., New York, N. Y.

Dreer's Double Petunias, large-flowering,
fringed, mixed colors, rooted cuttings, \$1.75 per
100, \$16.00 per 1000, postpaid; strong 2-in.,
\$3.50 per 100 by express. Cash.

J. P. Cannata, Mt. Freedom, N. J.

Double Petunias, largest and finest Ruffled
Giants grown, variegated, extra fine, rooted cut-
tings, \$2.00 per 100; 2 1/2-in., \$5.00 per 100.
Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Petunia Single California, Ruffled Giants, large
3 transplanted plants, mixed colors, ready for
2 1/2-in., \$1.75 per 100, \$15.00 per 1000.

Edward Whitton, Utica, N. Y.

Double Petunias, mixed colors, rooted cut-
tings, \$2.00 per 100, postpaid.

Serton's, Chillicothe, Mo.

Petunias, double fringed, 10 varieties, rooted
cuttings, \$15.00 per 1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Double Petunias, fine, mixed, 2-in., \$3.00 per
100; rooted cuttings, \$1.50 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors,
2-in., \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant,
extra strong, \$8.00 per 100, \$70.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

PITTIOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted,
\$15.00 per 100; well rooted cuttings, \$10.00 per
100, \$75.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

POINSETTIAS

POINSETTIAS. POINSETTIAS.
BUY NOW FOR CHRISTMAS.
4-in. fine plants, 35c each, select, 50c;
5-in., 2 flowers, 75c each, select, \$1.00;
6-in., 3 in a pot, select, \$1.50;
7-in., 4 in a pot, select, \$2.00;
Excellent plants just right for Christmas.
6-in. and 7-in. edged with Asparagus or Ferns.
GULLETT & SONS, LINCOLN, ILL.

POINSETTIAS—Continued**GOOD VALUE.**

2½-in. Poinsettias, \$7.00 per 100,
\$65.00 per 1000.
3-in. Poinsettias, \$9.00 per 100,
\$85.00 per 1000.
4-in. Poinsettias, \$18.00 per 100,
\$150.00 per 1000.
J. V. LAVER,

704 State St., Erie, Pa.

POINSETTIAS.

2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100; 4-in. pots, in bloom, \$25.00 per 100.
FREEPORT FLORAL CO., FREEPORT, ILL.

Poinsettias: We offer 3-in., \$15.00; 4-in., \$20.00 and \$25.00; 5-in. pans, \$40.00 and \$50.00; 6-in. pans, \$60.00 and \$75.00; 7-in. pans, \$100.00; 8-in., \$125.00.
Geo. A. Kuhl, Pekin, Ill.

Poinsettias, fine plants, 4-in., \$35.00 per 100; 3-in., \$9.00 per 100. Satisfaction guaranteed.
Paul Tauer, Lebanon, Ind.

Poinsettias, strong 2½-in., packed in paper pots, \$7.00 per 100. Boxes and packing free.
Evenden Bros. Co., Williamsport, Pa.

POPPIES

50,000 MRS. LAWLER POPPY PLANTS.

The cut flower Poppy.

Also Oriental Poppies

2-in. pot plants, \$3.00 per 100.

Booking orders for January and later.

Cash with order.

ELLSWORTH GREENHOUSES,

Grand Island, Neb.

PRIMULAS

PRIMULA MALACOIDES ROHRERI.

The best Baby Primrose.

4000 extra strong plants.
In 2½-in. pots, ready for a shift.
\$35.00 per 1000, or
\$125.00 for the lot.

C. U. LIGGIT,

303 Bulletin Bldg., Philadelphia, Pa.

25,000 PRIMULA OBCONICA,

Gigantea and Grandiflora,

Kermesina, Rosea and Appleblossom.

2½-in. \$ 6.00 per 100

3-in. 9.00 per 100

4-in. 18.00 per 100

The best "what am" and 10 per cent off on orders \$10.00 or more. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

PRIMULA OBCONICA.

2½-in. pots, ready to shift to 3-in. pots,

\$5.00 per 100.

CHINESE PRIMROSES.

2-in. pots ready for 3-in. pots,

\$4.00 per 100.

FREEPORT FLORAL CO., FREEPORT, ILL.

PRIMULA OBCONICA, GIANT-FLOWERING.

4-in. in bloom...\$25.00 per 100, \$225.00 per 1000

Strong 3-in., ready to shift, \$10.00 per 100.

\$90.00 per 1000. This is fine stock.

Malacoides, 3-in., \$8.50 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

PRIMULA MALACOIDES.

Fine, strong plants from 3-in. pots,

\$10.00 per 100.

NIXON H. GANO, MARTINSVILLE, IND.

PRIMULA OBCONICA GIGANTEA.

Large-flowering, separate colors or mixed,

red and pink; fine, strong plants;

3-in., \$9.00 per 100;

2-in., \$4.00 per 100.

TOLEDO GREENHOUSE,

2829 Chestnut St., Toledo, O.

40,000 PRIMROSES.

Grandiflora, Alba, Fire Queen; Sanguinea,

Rosea, Hybrida and Blue; Malacoides, Alba,

special for 2 weeks, extra fine 2-in. stock, \$2.50

per 100, \$20.00 per 1000. Cash.

BYER BROS., CHAMBERSBURG, PA.

PRIMULA OBCONICA.

Clean, healthy plants.

Obconica, Gigantea and Grandiflora

in separate colors,

2½-in. pots, \$5.00 per 100.

F. E. BLAKE, MARION, O.

PRIMULA OBCONICA.

Schiller's Select strain, 4-in., \$25.00 per 100;

5-in., \$35.00 per 100. This is all A No. 1

stock in good growing condition, all in bud and

bloom fine for Christmas. Cash, please.

STENSON & McGRAIL, UNIONTOWN, PA.

PRIMULA OBCONICA, FINE 4-IN.

Ready to shift, separate colors or mixed,

plenty of red; Schiller's Gigantea strain, \$20.00

per 100. No charge for packing. Cash with

order.

McADAMS & McCOMB, COLUMBUS GROVE, O.

PRIMULA OBCONICA, BEST STRAIN.

Red and pink only, 2½-in., \$6.00; 3-in., \$10.00;

5-in., in full bloom, \$40.00 per 100.

LAKEWOOD CEMETERY GREENHOUSES,

\$600 Hennepin Ave., Minneapolis, Minn.

Primulas, Obconica and Malacoides, good plants

ready to shift from 3-in. pots, \$10.00 per 100;

both varieties from 4-in. pots, \$20.00 per 100.

NIXON H. GANO, MARTINSVILLE, IND.

PRIMULA OBCONICA, GOOD AND STRONG.

Mixed colors, 3-in., \$7.00 per 100.

WHITE'S GREENHOUSES,

North Manchester, Ind.

Primula Obconica Miller's Giant, fine 8-in., \$6.00 per 100, 2-in., \$4.00; Malacoides, 8-in., \$5.00 per 100; 2-in., \$3.50. Cash. These plants are sure to please you.

J. W. Miller, Shiremanstown, Pa.

PRIMULAS MALACOIDES AND CHINENSIS.

Strong plants, 3-in., \$8.00 per 100;

4-in., \$14.00 per 100.

MADDOX & BONNEY, MEDFORD, ORE.

Primula Obconica, very fine 2½-in. plants, separate colors or mixed; also Primula Malacoides, \$6.00 per 100, \$50.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Primula Obconica Gigantea, Schiller's and Dreer's strains, 2-in., \$5.00 per 100; 3-in. ready for shift, fine value, \$10.00 per 100. No packing charge.

F. H. De Witt & Co., Wooster, O.

Primula Obconica, giants, 2-in., \$4.00; 3-in., \$6.00, and 4-in., \$15.00; Malacoides, 2-in., \$4.00; Chinensis, 3-in., \$7.00 per 100. Cash.

M. S. Etter, Shiremanstown, Pa.

Primula Obconica, transplanted 3 times, out of

6-in. pots, \$50.00 per 100. Quick shipment.

J. C. Bigelow & Son, Utica, N. Y.

Primula Obconica, mostly bright red; fine,

large, healthy 4-in. plants, \$10.00 per 100.

Samuel Whitton, Utica, N. Y.

Primula Obconica Gigantea, best mixed colors;

strong 4-in. plants ready for shift, \$25.00 per

100.

Wagner's Greenhouse, Tiffin, O.

YELLOW ENGLISH PRIMROSES.

1-year seedlings.....\$10.00 per 100

CARL HAGENBURGER, MENTOR, O.

Primula Obconica Gigantea, assorted, 2½-in.

pots, \$6.00 per 100. Ready for delivery.

Bland & Steinmetz, Independence, Ia.

Primula Obconica, Dreer's strain, 3-in., \$7.00

per 100.

George Bros. & Co., New Kensington, Pa.

Primula Malacoides, fine plants, 4-in., \$18.00

per 100.

Paul Tauer, Lebanon, Ind.

Primula Malacoides, 2-in., \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

Primula Gigantea, 3-in., 8c; 4-in., 15c; 5-in.,

25c each.

L. J. Rowe, Titusville, Pa.

Primula Malacoides Rosea, 2½-in., \$5.00 per

100.

Baur Floral Co., Erie, Pa.

PRIVET

ALL HEDGE PLANTS

EXTRA HEAVY AND WELL BRANCHED.

Amoor River Privet, Southern variety, 12 to

18 ins., 2½c; 18 to 24 ins., 4c; 2 to 3 ft., 5c.

California Privet, 18 to 24 ins., 3c; 2 to 3

ft., 4c.

TIPTON NURSERY, INC.,

Little Rock, Ark.

CALIFORNIA PRIVET.

18 to 24 in.\$35.00 per 1000

12 to 18 in. 25.00 per 1000

6 to 12 in. 15.00 per 1000

No. 1 cuttings 1.50 per 1000

Cash with order. Packing free.

HARRY B. EDWARDS,

Little Silver, N. J.

California Privet, 1-year-old, cut back once,

good for low hedges or growing on, 10 to 12

inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old,

cut back twice, 18 to 30 inches, \$5.50 per 100,

\$50.00 per 1000. Packed free. Cash with order.

Clement S. Lewis, Aldan, Delaware Co., Pa.

CALIFORNIA PRIVET.

Cut back, well branched, well rooted,

18 to 30 inches, \$35.00 per 1000.

SYLVAN NURSERIES, ROSEVILLE, CAL.

California Privet, 200,000 6 to 48 ins., nice,

healthy stock; low prices.

L. G. Tingle, Pittsboro, Md.

California Privet, 12 to 18 inches, \$3.50 per

100.

L. F. Dintelmann, Belleville, Ill.

Genuine Amoor River North Privet cuttings.

Wm. Mandel, Nurseryman, Bloomington, Ill.

PYRETHRUMS

PYRETHRUM ROSEUM.

Strong, 2-year-old plants, very useful for cut

flowers and decorative purposes, \$8.00 per 100.

THOMAS J. MURPHY,

409 Erie St., Painesville, O.

RASPBERRY PLANTS

Raspberry St. Regis, \$2.50 per 100, \$16.00 per

1000; in 5000 lots, \$12.00 per 1000. Shady Lawn

Nurseries, Hugo Kind, Hammononton, N. J.

RHUBARB ROOTS

Rhubarb roots, forcing size, extra heavy, \$1.25

per doz., \$10.00 per 100.

Scarf's Nurseries, New Carlisle, O.

ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in.,

\$6.00 per 100; 3-in., \$10.00 per 100.

George Bros. & Co., New Kensington, Pa.

ROSES

18,000 TEPLITZ ROSES.

Ready for shipment.

Strong plants, 2½-in., \$7.00 per 100.

W. E. ROBINSON & SONS,

6024 Emma Ave., St. Louis, Mo.

Roses: Write us for complete list of 2-year-

old, field-grown plants, forcing grade, including

Roserie, the popular sport of Tausendschoen, of

which again we have a limited quantity to offer.

S. S. Skidelsky & Co., 50 Park Place, New York.

FIELD GROWN—OWN ROOT ROSES.

Immediate shipment.

\$25.00 per 100.

160 Clothilde Soupert,

100 Hadley,

125 Etoile De Lyon,

50 Pink Cochet,

100 W. R. Smith,

200 LaFrance,

225 J. J. L. Mock,

250 White Cochet,

150 Gen. Jacqueminot,

50 Paul Neyron,

125 Cecil Brunner.

OWN-ROOT ROSES, 5-INCH POTS

\$40.00 per 100

100 Clothilde Soupert,

75 Hermosa,

75 LaFrance,

50 J. J. L. Mock,

50 Richmond,

50 White Cochet,

50 Cecil Brunner.

OWN-ROOT ROSES, 4-INCH POTS.

\$30.00 per 100.

150 Clothilde Soupert,

100 Hadley,

100 Pink Cochet,

100 W. R. Smith,

50 LaFrance,

150 J. J. L. Mock,

100 Radiance,

100 Caroline Testout,

200 White Cochet,

50 Paul Neyron.

C. YOUNG & SONS SEED & PLANT CO.,

1406 Olive Street, St. Louis, Mo.

2-YEAR-OLD XX FIELD-GROWN

ROSES FOR FORCING.

HYBRID PERPETUALS AT \$45.00 PER 100.

Baron Bonstettin, Clio,

Gen. Jacqueminot, Magna Charta,

Ulrich Brunner, Persian Yellow,

Mrs. J. H. Laing, Paul Neyron,

TWO-YEAR-OLD, STRONG, FIELD-GROWN Roses for forcing or landscape work. HYBRID TEAS.

Budded or Multiflora.....\$40.00 per 100
CLIMBING ROSES, OWN-ROOT.
Canes up to 7 ft. and over.
Ask for list and special prices.
ERNEST STEIN, WARREN POINT, N. J.

ELEGANT LOT OF 1-YEAR-OLD
HOOSIER BEAUTY ROSE PLANTS.
Delivery about December 1st.
\$15.00 per 100, \$120.00 per 1000.
Packing free.
ANGLING BROS., DES PLAINES, ILL.

BABY RAMBLER ROSES
In variety; own root.
2-year.....\$25.00 per 100
1-year.....15.00 per 100

ELIZABETH ZIEGLER.
1-year, 4 to 5 long canes, \$20.00 per 100.
CARL HAGENBURGER, MENTOR, O.
3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.
900 Mme. Butterfly, \$25.00 per 100.
500 Premier, \$25.00 per 100.

WOLFE THE FLORIST,
422 Franklin St., Waco, Tex.

SCHIZANTHUS

Schizanthus, will bloom soon, 3-in., \$15.00 per 100.
L. G. Barbier, Dunkirk, Ind.

SEEDS

SEEDS! SEEDS!!

ASPARAGUS PLUMOSUS NANUS
Northern Greenhouse Grown Seed.
1,000 seeds\$ 3.75
5,000 seeds18.00
10,000 seeds35.00

ASPARAGUS SPRENGERI.
1,000 seeds75
5,000 seeds3.00
10,000 seeds5.50
For larger quantities of both above, quotation on application.

BEGONIA.

| | Tr. pkt. | Oz. |
|------------------------|----------|--------|
| Semperflorens Vernon | \$0.50 | \$5.00 |
| Semperflorens, mixed | .50 | 4.00 |
| Gracilis Luminosa | .40 | .... |
| Gracilis Rosea or Alba | .30 | .... |
| Gracilis Prima Donna | .50 | .... |

CENTAUREA.

| | 1000 seeds | Oz. |
|--------------|------------|--------|
| Candidissima | \$0.40 | \$2.00 |
| Gymnocarpa | .15 | .50 |

LOBELIA.

| | Tr. pkt. | Oz. |
|-------------------------|----------|--------|
| Crystal Palace Compacta | \$0.40 | \$2.00 |
| Crystal Palace Speciosa | .20 | 1.00 |

PETUNIA.

| Grandiflora Fringed | .50 | .... |
|--------------------------------------|--------|------|
| California Giants | .50 | .... |
| Monstrosus | 1.00 | .... |
| Dwarf Inimitable | .50 | 1.50 |
| Rosy Morn | .50 | 2.50 |
| Double Fringed Mixed, per 500 seeds. | \$1.00 | .... |

PHLOX DRUMMONDII.

| | Tr. pkt. | Oz. |
|--------------|----------|--------|
| Dwarf Cecily | \$0.50 | \$2.50 |
| Fireball | .40 | 2.25 |
| Pink | .40 | 2.25 |
| Snowball | .40 | 2.25 |
| Choice Mixed | .40 | 1.75 |

SALVIA.

| America | .50 | 4.50 |
|-----------|-----|------|
| Bonfire | .40 | 2.50 |
| Splendens | .25 | 1.50 |
| Zurich | .50 | 4.00 |

VERBENAS.

| Mammoth Fancy Blue | .30 | 1.50 |
|-----------------------|-----|------|
| Mammoth Fancy Pink | .30 | 1.50 |
| Mammoth Fancy Scarlet | .30 | 1.50 |
| Mammoth Fancy Striped | .30 | 1.50 |
| Mammoth Fancy White | .30 | 1.50 |
| Mammoth Fancy Mixed | .30 | 1.25 |

THUNBERGIA.

| Mixed | .15 | .60 |
|-------|-----|-----|

VINCA.

| Alba | .15 | .75 |
|-----------|-----|-----|
| Alba Pura | .15 | .75 |
| Rosea | .15 | .75 |
| Mixed | .15 | .60 |

A. M. AUGSPURGER.

231 Gilbert Ave., Peoria, Ill.

SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will make quick-growing, profitable plants for you. 1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds, \$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of plump, live seed, \$1.25 per 1000; 5000 seeds, \$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seed, \$6.50 per 1000.

SEVIN-VINCENT CO.

Wholesale Seed Growers,
512 Washington St., San Francisco, Cal.

Phoenix, Canariensis, fresh seed, \$2.00 per 1000, postpaid.

Delphinium, selected Gold Medal Hybrids, trade packet, 50c; oz., \$1.50; lb., \$15.00.

Smilax seed, oz., 40c; lb., \$3.00.
Theodore Payne, 345 S. Main St., Los Angeles, Cal.

SEEDS! SEEDS!

Lobelia Cardinalis, large trade packet,.....50c
Thunberg's Barberry, berries.....\$1.00 per lb.
Thunberg's Barberry, cleaned seed.....4.00 per lb.
A. H. & N. M. LAKE, MARSHFIELD, WIS.

HYBRIDIZED DAHLIA SEED.

This seed is raised from the most up-to-date Dahlias in existence. No place in the world have Dahlias been brought up to such perfection as they have been around San Francisco. This mixture contains all colors and types of Peony, Cactus and Decorative varieties. Our rainless California summers make it possible to get seed even from the very double varieties, a result extremely difficult in States where it is rainy during the time when the seed should set.

The seed we sent out in previous years was highly praised by all who raised Dahlias from it, but this seed is far superior to what we have sent out in previous years. The seedlings will commence to flower two months after sowing and almost a month earlier than plants raised from bulbs.

Price per 100 seed.....\$1.00
Price per 100 seed, Fancy Selected.....3.00

Walden, N. Y., Feb. 14, 1921.

Richard Diener Co., Kentfield, Cal.

Gentlemen: The Dahlia Seed received from you last year turned out fine. Could not think Dahlias could be grown from seed in such short time. Had some very fine blooms. One yellow Peony flowered that was extra fine, some 8 inches and a clear canary-yellow. Everyone who saw it was amazed at the size grown from seed. Had a clear flesh-pink; beautiful under lamp light. Respectfully,
Wm. McBrier.

RICHARD DIENER COMPANY, INC.,
Kentfield, Cal.

NEW CALENDULA GLOWING GOLD.

The best variety for greenhouse forcing.
Now offered for the first time.
The largest blossoms ever grown. Long, strong stems. Always comes double. Rich glowing gold in color. The very finest for cut flowers.
Trade packet, 75c; ounce, \$4.00.

H. W. BUCKBEE,
Rockford, Ill.

GRASS SEED.

Fresh stock; highest germination.

| | Per lb. | Per 100 lbs. |
|-----------------------------------|---------|--------------|
| Perennial Rye Grass | 9 1/2c | \$ 9.00 |
| Italian Rye Grass | 9 1/2c | 9.00 |
| Pacific Rye Grass | 15 1/2c | 14.50 |
| Kentucky Blue Grass, 22 lb. grade | 48 c | .... |

SEVIN-VINCENT CO.

Wholesale Seed Growers,
512 Washington St., San Francisco, Cal.

PLANT NOW!

Japanese Barberry berries.....\$1.50 per lb.
Japanese Barberry, clean seed.....5.00 per lb.
Ampelopsis Veitchii, berries.....1.50 per lb.
Rosa Rugosa, berries.....1.25 per lb.
Witch Hazel, clean seed.....2.50 per lb.

CONYERS, B. FLEU, JR.,
Germantown, Philadelphia, Pa.

PERENNIAL SEEDS!

Write for Huntington's long list; fresh and true stock; rock bottom prices.

RALPH E. HUNTINGTON,
Painesville, O.

SHAMROCKS

Shamrock seedlings, strong outdoor, \$1.00 per 100, postpaid. John F. Rupp, Shiremanstown, Pa.

SMILAX

Smilax, strong 2 1/4-in., \$3.50 per 100, \$30.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.
Smilax, strong plants, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Smilax, good, strong plants, 2-in., \$3.00 per 100. Valley Floral & Nursery Co., La Junta, Col.

Smilax, heavy 2 1/2-in., \$4.00 per 100, \$30.00 per 1000. Tarentum Greenhouses, Tarentum, Pa.

Smilax from 2-in. pots, \$3.00 per 100. E. Rawlings, Wholesale Grower, Allegany, N. Y.

Smilax, strong and bushy, \$4.00 per 100. B. O. Johnson, Sterling, Colo.

Smilax, extra strong 2 1/4-in., \$30.00 per 1000. Baur Floral Co., Erie, Pa.

SNAPDRAGONS

JUST RIGHT TO PLANT.

Snapdragons, topped and branching.
Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.
Silver Pink, standard light pink.
Keystone, best dark pink.

Nelrose, like Keystone but more dwarf.
Light Pink.
Buxton's, clear pink, lighter than Keystone.

White, pure white, large fine flower.
Yellow, pure yellow, large fine flower, also Scarlet, Garnet and Fancy Mixed.
\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.
GENEVA FLORAL CO., GENEVA, N. Y.

Snapdragon Keystone, 2 1/4-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

SNAPDRAGONS, READY NOW.

2 1/4-IN. POTS.

| | Per 100 | Per 1000 |
|-------------------|---------|----------|
| Keystone | \$6.00 | \$50.00 |
| Phelps' White | 6.00 | 50.00 |
| Phelps' Yellow | 6.00 | 50.00 |
| Nelrose | 6.00 | 50.00 |
| Philadelphia Pink | 8.00 | 75.00 |
| Bronze, new | 8.00 | 75.00 |
| Ramsburg's Sp. | 6.50 | 55.00 |
| Ramsburg's Red | 6.00 | 50.00 |
| Golden Delight | 8.00 | 75.00 |
| Orlando | 8.00 | 75.00 |

O. U. LIGGIT,

Wholesale Plantsman.

303 Bulletin Bldg., Philadelphia, Pa.

SNAPDRAGONS.

2 1/4-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Giant Yellow, Giant White, Garnet.

NEW VARIETIES

WORTH WHILE GROWING.

| | Per 100 | Per 1000 |
|------------------------------|---------|----------|
| Philadelphia, pink | \$8.00 | \$75.00 |
| Orlando, terra cotta | 8.00 | 75.00 |
| Golden Pink Queen, very fine | 8.00 | 75.00 |
| Golden Delight | 8.00 | 75.00 |

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

NEW SNAPDRAGONS.

Everblooming Pink; a new variety, 20 to 24-in., beautiful shade of light pink, very free grower, and a wonderful producer, from fall and all through winter.

Clean, heavy stock from 3-in. pots for benching, \$30.00 per 100. Cash with orders.

C. A. PETERSON,

South Broadway, Tarrytown, N. Y.

SNAPDRAGONS, 2 1/4-IN., PINCHED STOCK.
Salmon Pink,
Keystone,
White,
Golden Queen, yellow;
Nelrose.

\$6.00 per 100, \$55.00 per 1000.
We ship in paper pots.

KAMP & SPINTI.

Greenhouse Co., North Milwaukee, Wis.

SNAPDRAGONS.

| | Per 100 | Per 1000 |
|------------------------------|---------|----------|
| Keystone, pinched, 2 1/4-in. | \$5.00 | \$45.00 |
| Red, very fine | 5.00 | 45.00 |

SCHMIDT & MEINE.

5121 Market St., Youngstown, O.

Snapdragons, Phelps' White, Phelps' Yellow, Keystone, Nelrose and Silver Pink, clean, healthy stock, strong 2 1/4-in. plants, \$5.00 per 100, \$45.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

SNAPDRAGONS, GOOD 2-IN. STOCK.
Purple King, Golden Queen, Snowflake,
2-in., \$5.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Snapdragon plants from Ramsburg's seed, Silver Pink, Golden Pink Queen, Yellow and White, good, clean, healthy; no disease or insects; 2 1/4-in., \$5.00 per 100. We guarantee this stock. Cash.

J. A. Farnworth & Son, Gallion, O.

Snapdragons, Silver Pink, Rose Pink, Giant White, Giant Yellow, Garnet, Keystone, Nelrose, 2 1/4-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Snapdragon Giant white, 2000 A No. 1, 4 to 8 branches; free from rust; 2 1/4-in., \$50.00 per 1000. Must move at once. Cash with order.

J. F. Liden, 253 Cherry St., New Albany, Ind.

Snapdragons, cut back, mixed; most of these are pink, yellow, red and white; clean stock, 2 1/4-in., \$6.50 per 100. Cash, please.

H. W. Allersma, Grand Rapids, Mich.

Snapdragons, 150 Golden King, 120 Rose Dore, 190 Mauve Beauty and 55 Grenadier, strong, clean, pinched and well branched 2 1/4-in., \$5.00 per 100. Cash. J. A. Bissinger, Lansing, Mich.

Snapdragon Keystone, pinched back, 2-in., \$4.00 per 100, \$35.00 per 1000; strong plants, 2 1/4-in., \$5.00 per 100, \$45.00 per 1000.

Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragons, Silver Pink seedlings, Ramsburg's strain, 2 1/4-in., \$4.00 per 100; Yellow seedlings, 2 1/4-in. strong plants, \$3.00 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

Snapdragons, pinched back, 3-in., 6c each. Ready December 1. Broadway Greenhouse and Flower Shop, Larned, Kan.

SNAPDRAGON ENCHANTRESS.

2 1/4-in., \$5.00 per 100.

L. POTTER & SONS, WAUKEGAN, ILL.

SPIRAEAS

SPIRAEA QUEEN ALEXANDRA.

Nice clumps suitable for 6 and 7-in. pots, \$60.00 per 100; for 5 and 6-in. pots, \$50.00 per 100.

BINLEY, FLORIST, GLEN FALLS, N. Y.

STEVIAS

Stevias, 2 1/4-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevias from 2 1/4-in. pots, \$5.00 per 100, \$45.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

STOCKS

BEAUTY OF NICE, 2 1/4-IN. POTS,
\$7.00 per 100, \$65.00 per 1000.

White, lavender, lilac, purple, shell-
pink and rose-pink.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

BEST WINTER-FLOWERING STOCKS.

White, Yellow, Pink and Blue; extra strong
2 1/4-in., \$4.00 per 100.

KADEN THE FLORIST, GAINESVILLE, TEX.

STRAWBERRY PLANTS

STRAWBERRY, SPRING DELIVERY
Northern-grown, heavy-rooted plants.

Per 1000
Premier, best early variety.....\$ 7.00
Gibson, best midseason variety..... 6.00
Dr. Burrill, the million dollar strawberry.. 6.50
Aroma, Brandywine, Heritage and Big Late,
best of the late varieties..... 6.00
Progressive Everbearing..... 10.00

Packing free. Cash with order.
We guarantee our plants to arrive in good
condition, or refund your money.

Ask for special prices on large quantities.

BURMEISTER & HARTUNG,
Onkama, Mich.

STRAWBERRY PLANTS, READY NOW.

Per 1000
Dr. Burrill, the million dollar strawberry...\$8.50
Gibson, best mid-season variety 6.00
Senator Dunlap, the world's best strawberry 5.00
Haverland, one of the best varieties..... 6.00
Packing free. Cash with order.

H. TREDWAY & SONS,

R. R. No. 3, Dayton, O.

POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and
heaviest bearer; other good varieties; large, fine
plants ready now, \$5.00 per 100, \$45.00 per 1000.
QUAKER HILL NURSERY CO.,
Monroe, N. Y.

STROBILANTHES

Strobilanthes, 2 1/4-in., \$4.00 per 100.
The McGregor Bros. Co., Springfield, O.

SWAINSONAS

Swainsonas, white, 2 1/4-in., \$5.00 per 100.
The McGregor Bros. Co., Springfield, O.

TRADESCANTIAS

Tradescantia Tricolor, rooted cuttings, \$1.00
per 100. Charles M. Winn, Box 198, Fremont,
Neb.

Tradescantia, or Wandering Jew, Zebrina and
Bicolor, rooted cuttings, \$1.00 per 100.
Oak Grove Greenhouse, Tuskegee, Ala.

Tradescantia Multicolor, \$4.00 per 100.
The McGregor Bros. Co., Springfield, O.

TUBEROSES

MEXICAN TUBEROSE BULBS.

1st size\$20.00 per 1000
2nd size 15.00 per 1000
5 per cent off for cash.

NYTEX FLORAL CO., ALVIN, TEX.

Double Pearl Tuberose Excelsior sets make
bloomers the first season; snap sets, \$2.50 per
1000; rooted sets, \$5.00 per 1000. Rooted sets
make mammoth bulbs. Cash, please.

Thomas Bell, Morrisville, Bucks Co., Pa.

Tuberose bulbs, 100,000 A No. 1 Mexican,
single, \$2.00 per 100, \$18.00 per 1000; also
some La Perle. January and February delivery.
Order before the freeze, and prices advance.

Alvin Jessamine & Floral Co., Alvin, Tex.

UMBRELLA PLANTS

Umbrella plants, 2 1/4-in., \$4.00 per 100, \$37.50
per 1000.

The McGregor Bros. Co., Springfield, O.

VEGETABLE PLANTS

Cabbage plants, Wakefields and Early Flats,
open field-grown and frostproof, 800, \$1.00; 500,
\$1.50; 1000, \$2.75, postpaid. Set them now and
have early cabbage next spring.

Field and garden seeds all kinds, price list
free. Maple Grove Farms, Franklin, Va.

One million nice, stocky, Grand Rapids and
Big Boston Lettuce plants, \$1.75 per 1000. Also
the nicest triple Curled Parsley plants, 75c per
100, \$5.00 per 1000, prepaid.

Will H. Carl, Elysburg, Pa.

Grand Rapids Lettuce plants, \$3.50 per 1000.
Moss Curled Parsley plants, \$4.00 per 1000;
all strong, transplanted plants. Cash, please.

Geo. F. Hartung, Sandusky, O.

Lettuce plants, fine, strong plants, \$1.00 per
1000; \$8.50 per 10,000.

Parsley, Double Curled, fine plants, \$2.50 per
1000.

J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce plants, 500,000 extra
fine, \$2.00 per 1000.

M. E. Sourdry, Girard, Kan.

Grand Rapids Lettuce, 20,000 nice, stalky
plants, \$2.50 per 1000.

Greenville Floral Co., Greenville, Mich.

Lettuce, Grand Rapids and Big Boston, \$2.00
per 1000.

Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, \$1.50 per 1000.
Odor Greenhouses, Toia, Kan.

The BEST WAY to get rid of your surplus
stock is to use the REVIEW'S Classified ads.

NOTICE!

"A few lines in The Review
will polish your mail box."

J. Dobberty & Son,
April 9, 1920. Rochester, N. Y.

To be sure of atten-
tion for the issue dated
Thursday, instruc-
tions for

Classified Ads
must reach The
Review on or before
the preceding
MONDAY

VERBENAS

Lemon Verbena, 2-in. pots, \$5.00 per 100;
3-in. pots, \$7.00 per 100.
Roman J. Irwin, 43 W. 18th St., New York.

VINCAS

FIELD-GROWN VARIEGATED VINCAS.
2 1/4-in. to 3 feet long, bushy plants, 7 vines
and more, \$12.00 per 100, \$110.00 per 1000.
Rooted cuttings, \$2.00 per 100, \$17.50 per
1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

VINCAS.

Green and variegated.

Fine stock for immediate delivery,

\$2.00 per 100, \$18.00 per 1000.

ELITCH GARDENS CO., DENVER, COLO.

VINCAS, VARIEGATED.

Rooted cuttings, \$1.50 per 100, \$12.50 per
1000, prepaid. Cash.

JOSEPH BANCROFT & SON,

Lock Box No. 35, Cedar Falls, Ia.

Vinca Variegata, nice, field-grown plants, \$8.00
per 100, \$75.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Vincas, variegated, rooted cuttings, \$1.50 per
100, \$14.00 per 1000. R. Stark & Sons, Box No.
22, Himrod Sta., Youngstown, O.

Vincas, variegated, rooted cuttings, \$2.00 per
100, \$15.00 per 1000.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

Vincas, variegated, field-grown, \$8.00 per 100.
\$75.00 per 1000.

Holton & Hunkel Co., Milwaukee, Wis.

Vincas, green and variegated, field-grown
layers, \$15.00 per 1000. Cash, please.

H. P. Smith, Box 721, Piqua, O.

Vincas, strong rooted cuttings, \$1.50 per 100,
\$10.00 per 1000. Cash with order.

Miles Meidam, Appleton, Wis.

Vinca Variegata, rooted cuttings, \$15.00 per
1000, postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Vinca Variegata, strong field-grown, \$12.50 per
100; 3 1/4-in., \$8.00 per 100.

The McGregor Bros. Co., Springfield, O.

VINCAS, VARIEGATED.

Fine, heavy field-grown clumps, \$10.00 per 100.

GEORGE L. ELY, CLYDE, N. Y.

VINCAS, ROOTED CUTTINGS.

Rooted cuttings\$15.00 per 1000

GULLETT & SONS, LINCOLN, ILL.

VIOLETS

GOVERNOR HERRICK VIOLETS.

Large plants\$20.00 per 1000

Strong, field-grown 10.00 per 1000

5 per cent off for cash.

NYTEX FLORAL CO., ALVIN, TEX.

Violet Governor Herrick, strong, field-grown,
\$8.00 and \$10.00 per 100; California, \$7.50 per
100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Violet Governor Herrick, strong plants, sure
to please, from 4-in. pots, grown in frames,
\$10.00 per 100. No charge for packing. Cash
with order. The Fifth Avenue Floral Co., 515
W. 5th Ave., Columbus, O.

Violet plants ready, Princess of Wales, field-
grown, best single; Governor Herrick, double,
and California, single, \$12.00 per 100. Roman
J. Irwin, 43 W. 18th St., New York, N. Y.

Violet Lady Campbell, single, field-grown,
\$15.00 per 100; rooted cuttings, ready January
1, \$6.00 per 100. Orders booked now.
De Meester, Florist, Humboldt, Ia.

Violet Governor Herrick, strong, field-grown,
\$8.00 per 100, to close out. Cash.
W. H. Culp & Co., Wichita, Kan.

Violet Governor Herrick, 1000 large plants in
bloom, field-grown, \$10.00 per 100.
Lansing Floral Co., Lansing, Mich.

Field-grown Violet plants, Princess of Wales,
\$8.00 per 100, \$75.00 per 1000. Ready now.
Cash, please. O. L. Van Meter, Monticello, Ia.

Violet Governor Herrick, field-grown, fine stock,
\$6.00 and \$8.00 per 100; extra select, \$10.00 per
100.
Baur Floral Co., Erie, Pa.

VITIS

Vitis Riparia, 1-year seedlings, \$4.00 per 100.
A. H. & N. M. Lake, Marshfield, Wis.

WALLFLOWERS

Wallflower Paris, early, will bloom all winter,
strong plants, 2 1/4-in., \$3.00 per 100, \$27.50 per
1000.
J. C. Schmidt, Bristol, Pa.

MISCELLANEOUS

SOME EXCELLENT STOCK

AND PLENTY OF IT.

Try some of this list and see what you
think about it.

Easter Greeting, strong 2 1/4-in., 8c.
Coleus, 10 varieties, 2 1/4-in., 5c; rooted cut-
tings, 3/4c. Trailing Queen, 2 1/4-in., 4c; rooted
cuttings, 1c.

Daisy Mrs. Sander, 2 1/4-in., 5c; rooted cut-
tings, 2c.

Double Petunias, some beautiful shades of
pink, white and variegated, plenty of white,
2 1/4-in., 5c; rooted cuttings, 2c.

Wandering Jew, 2 1/4-in., 4c; rooted cuttings,
1c.

Mesembryanthemums, large pink, 2 1/4-in., 5c;
rooted cuttings, 1 1/4c.

Geranium S. A. Nutt, 2 1/4-in., 5c; rooted cut-
tings, 2 1/4c.

Mum stock plants, Chrysolora, Chieftain, Sel-
dewitz, Diana, Lillian Doty and Enguehard, 8c.
Hardy Chrysanthemums, yellow and pink, 5c.

No packing charges. Cash.

WM. S. LOHR, OTTAWA, ILL.

MISCELLANEOUS PLANTS.

Heliotrope, 3-in. 8c

Genistas, 5-in. 25c

Cleveland Cherries, potted 4-in. 15c

Cleveland Cherries, potted 5-in. 25c

Primula Obconica, 4-in. 20c

Primula Obconica, 5-in. 30c

Forget-me-nots, 2-in. 4c

Swainsonas, 4-in. 20c

Cyclamen, 5-in. 50c

Double Petunias, 2-in. 5c

Asparagus Plumosus, 3-in. 8c

Asparagus Sprengeri, 3-in. 7c

Vincas, rooted cuttings\$15.00 per 1000

ROSENDALE GREENHOUSES,

Delanson, N. Y.

MISCELLANEOUS.

Snapdragons to follow Mums, clean stock,
2 1/4-in., well branched, from Ramsburg's seed,
84 Garnet and Red, 70 White, 150 Light Pink,
20 Yellow, 5c each, \$15.00 for the lot.

Geraniums, 140 2 1/4-in. Grant, 4 1/2c each; 175
3-in. Grant, 6c; 100 3-in., mixed reds, 5c; 150
3-in. S. A. Nutt, 6c; \$25.00 for the lot.

Cinerarias, 150 2 1/4-in. from Howard and
Smith's seed, 6c each.

JOHNSON'S GREENHOUSE,

Box 322, Montrose, Colo.

TO CLEAN UP.

500 Cyclamen, dark red, 2 1/4-in.\$ 7.00 per 100

500 Cyclamen, dark red, 3-in. 10.00 per 100

\$70.00 for the lot.

700 S. A. Nutt Geraniums, 2-in.

ready for shift\$3.50 per 100

\$22.00 for the lot.

200 Vincas, rooted runners\$1.50 per 100

GORTON & STORY, FLORISTS,

Norwich, N. Y.

Hardy, Chrysanthemums for cut flowers, true
old-fashioned kinds, large-flowering hardy mums,
pink, white and yellow; strong, field-grown
clumps, \$8.00 per 100. Pompons: Golden Cil-
max, Excelsior, Viola, Cerise, Queen, etc., \$6.00
per 100. Also Japanese Irises, Hardy Phlox,
etc. Cash. Imperial Seed & Plant Co., Colgate,
Baltimore, Md.

ROOTED CUTTINGS.

Coleus, 10 kinds\$1.25 per 100

Petunias, double, 8 kinds 2.25 per 100

Dracaena Indivisa, 2 1/4-in., \$4.00 per 100; 3-in.,
\$8.00 per 100.

Cash with order.

DARCY'S GREENHOUSE, CAMPBELL, N. Y.

Pansies, large-flowering strain, 10,000 nice
plants, \$5.00 per 1000.

English Daisies, \$5.00 per 1000.

John Herby, 148 E. Hillcrest Ave., Dayton, O.

For our offerings look under headings of Cin-
erarias, Primulas, Poinsettias and Ferns.

Freeport Floral Co., Freeport, Ill.

Dracaena Indivisa, fine stock, 2 1/4-in., \$30.00 per 1000. Immediate delivery.
Fine English Ivy from soil, rooted cuttings, \$12.00 per 1000. Immediate delivery. Cash with order, please.

Rudolph Irsa, East Hampton, N. Y.

TO EXCHANGE

To Exchange—**Bignonia Radicans**, or Trumpet Vine; **Lycium Chinense**, or Matrimony Vine; **Symphoricarpos Vulgaris**, or Indian Currant; **Spiraea Billardii** and **Yucca Filipendula**. Any of the above mentioned, \$25.00 per 1000. Cash. What have you to exchange?

Hard wood cuttings: **Salix Caprea**, or Pussy Willow; **Philadelphus Nivalis**, **Philadelphus Coronarius**; **Spiraea Aurea** and **Spiraea Opulifolia**. Any of the above mentioned, \$4.00 per 1000.
 The Otto Wittbold Nursery, 6319 Louise Ave., Chicago, Ill.

To Exchange—**Gladiolus** bulbs No. 1, No. 2 and No. 3: **America**, **Frances King** and **Panama**, for **Snapdragon** plants, nursery stock or anything a retail florist can use. If you wish to buy any of these bulbs write us and get our price. We can furnish references to show that we have bulbs of quality and the price is right.
 Totten's Greenhouse, Knox, Ind.

To Exchange—**Chrysanthemum** stock plants, **Crystal Gem**, **Comoleta**, **Early Frost**, **Chrysolora**, **Golden Queen**, **Oconto** and a good selection of late varieties, ready in season, \$8.00 per 100; good packing. Or will exchange for **Begonias**, **Cinerarias**, **Primulas**, **Ferns**, **Gladiolus** bulbs, or what have you? The Engelmann Greenhouses, Members of F. T. D., Box No. 80, Maryville, Mo.

To Exchange—**Cyclamen**, **Fischer's strain**, 4-in., 35c; **Cinerarias**, **Howard** and **Smith's strain**, 4-in., 18c each, for good, strong **Boston Fern** runners or 2 1/4-in. stock. The plants that we are offering are good, strong, clean stock ready for a shift. Sample exchanged.
 Walker & Lubin, Lapeer, Mich.

To Exchange—Or will sell, **Cyclamen**, strong 4-in., \$25.00 per 100; **Cinerarias**, 3-in., \$7.00 per 100; 2 1/2-in., \$5.00 per 100; **Begonias**, **Luminosa**, **Salmon Queen** and **Prima Donna**, 2-in., \$5.00 per 100, for rooted **Geraniums**, **Pelargonium** **Easter Greeting** and **Vincas**.
 Herman Schallhorn, Kalamazoo, Mich.

To Exchange—200 **Begonia** **Pride of New Castle**, 2 1/4-in. large as 3-in., 8c; 200 **Baby Primroses**, **Townsendii**, 3-in., 10c; 200 **Baby Primroses**, **Townsendii**, 2 1/2-in., 6c, for field-grown **Vinca** **Variegata**, **Poltevine** and **Barney** **Geranium** cuttings.
 Frew & Jackson, Conneaut, O.

To Exchange—Privet cut back once, branched, 15,000 **Amor North**, 24 to 48 inches, \$60.00 per 1000; 6000 **California Privet**, 15 to 24 inches, \$40.00 per 1000. Will exchange for evergreens for lining out.

D. E. Hopkins, 303 Granby St., Norfolk, Va.

To Exchange—**Violet Governor Herrick**, field-grown, \$5.00 per 100; **Cannas**, mixed, \$2.00 per 100; **Mexican Tuberosa** bulbs, \$3.00 per 100, for **Pelargoniums**, **Boston Ferns**, or anything I can use.
 T. A. Shell, Georgetown, Tex.

To Exchange—For anything we can use, or will sell; **Chrysanthemum** stock plants, **White Robinson**, **White Turner**, **Dolly Dimple**, **White and Yellow Mistletoe**.
 Opelika Floral Co., Opelika, Ala.

To Exchange—**Snapdragons**, **Ramsburg's**, mixed, 2 1/4-in. and **Calla Lily**, 2 1/2-in., for **Begonias**, **Pelargoniums**, **Cinerarias** and **Geranium** cuttings, or what have you?
 Brown Bros., Ripon, Wis.

To Exchange—I am willing to exchange **Chrysanthemum** stock plants for **Geranium** cuttings, rooted or unrooted or in 2-in. pots.
 Eli Cross, 150 Monroe Ave., Grand Rapids, Mich.

To Exchange—**Canna** clumps; 250 **Wintzer's Colossal**, 225 **Rosea Gigantea**, 200 **Yellow King Humbert**, for named **Peonies**, **Iris** or **Gladioli**.
 Buster Bros., Wilmington, O.

To Exchange—**Richmond** stock plants, clean stock, no midge, \$6.00 per 100, or will exchange for blooming plants we can use.
 Scharff Bros., Van Wert, O.

To Exchange—**Exhibition Light Brahma** fowls for **Gladiolus** bulbs any size, or offers.
 George A. Francis, R. F. D. 1, Milford, Conn.

To Exchange—**Mum** stock for **Vincas**, **Geraniums**, or anything we can use.
 Clary Bros., Coshocton, O.

WANTED

Wanted—Send us your lowest prices on the following **Gladioli**, first and second size; also quote on 1/4 to 1-inch and 1/2 to 3/4-inch sizes and bulbets per quart:

Lily Lehman, **Loveliness**, **Liebesfeuer**, **Evelyn Kirtland**, **Europa**, **Mrs. Frances King**, **Goliath**, **Gretchen Zang**, **War L'Immaculee**, **Baron Hulot**, **Glory of Holland**, **Willy Wigman**, **Purple Glory**, **Rose Glory**, **White Glory**, **Snow Glory**, **Anna Eberius**, **Dr. Norton** and **Mary Pickford**. Cash upon receipt of goods.
 Wayside Gardens, Mentor, O.

Wanted—From 1000 to 20,000 bulbs of **Gladiolus** **Mrs. Frank Pendleton**, 1 1/2-inch and up. State quantity and price for cash.
 Charles Klehm, Arlington Heights, Ill.

Wanted—Not later than December 1, about 5000 1 or 2-year-old **Columbia** bench plants. Well rested. State price.
 Amling Brothers, Des Plaines, Ill.

Wanted—About 2000 second-hand flower pots, 3 and 4-inch. O. L. Walker, Belmont, N. Y.

Wanted—Trees, shrubs, plants. Send list.
 U. C. Hartung, 731 Barry Ave., Chicago, Ill.

ASPARAGUS SPRAYS

ASPARAGUS PLUMOSUS SPRAYS.

Orders solicited for regular all-season shipments; other orders given our best attention; we are confident the quality will please you; price, \$2.00 per 100. Also quote **Sprenger** sprays, \$1.50 per 100.

IMPERIAL GARDENS,
 Sugarland, Tex.

SPRAYS.

Asparagus Plumosus and **Sprenger**.

Send for prices.

THE PENNOCK PLANTATION,

Jupiter, Fla.

Asparagus Plumosus sprays for corsage bouquet work, all perfect spray tips, \$1.00 per 100, \$8.00 per 1000.

N. J. Ribsam, City Point, Fla.

Asparagus Plumosus cuts, 300 to a crate, \$4.50; \$1.50 per 100. Cash.
 W. P. Newell Co., Apopka, Fla.

Plumosus Sprays, extra fine, 50c per bunch.

Lake Lindley Ferneries, DeLand, Fla.

CANE STAKES

CANE STAKES.

| | Per 100 | Per 1000 |
|-------------------------|---------|----------|
| 1 1/2-foot, green | \$0.60 | \$ 5.00 |
| 2-foot, green | .70 | 5.50 |
| 2 1/2-foot, green | .75 | 6.50 |
| 3-foot, green | .90 | 8.00 |
| 3 1/2-foot, green | 1.00 | 9.00 |
| 4-foot, green | 1.10 | 10.00 |
| 5-foot, natural | 1.25 | 11.00 |
| 6-foot, natural | 1.45 | 12.50 |

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

JAPANESE BAMBOO CANE STAKES.

| | |
|------------------------------|------------------|
| Natural, 6 ft. | \$24.00 per bale |
| Dyed green, 1 1/2 feet | 7.50 per bale |
| Dyed green, 2 feet | 8.50 per bale |
| Dyed green, 2 1/2 feet | 10.00 per bale |
| Dyed green, 3 feet | 12.50 per bale |
| Dyed green, 3 1/2 feet | 14.50 per bale |

All prices are per bale of 2000 stakes, ex warehouse New York.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

CANE STAKES.

Write for full list at worth while prices.

S. S. Skidelsky & Co., 50 Park Place, New York.

CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000, 3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

CARNATION SUPPORTS

3000 double, 3-ring, carnation supports, in good condition, \$25.00 per 1000.

G. A. Ackerman Floral Co., Columbus, O.

CHRISTMAS TREES

CHRISTMAS TREES.

Spruce and **Balsam** Christmas trees. **Carlots** a specialty; extra good quality this season.

L. B. BRAGUE & SON,

Established 1867, Hinsdale, Mass.

FERTILIZERS

SHEEP MANURE.

Pulverized Sheep manure; "Sheep's Head" Brand only.

| | |
|--------------------|---------|
| 100 lbs. | \$ 2.00 |
| 500 lbs. | 9.00 |
| 1000 lbs. | 16.00 |
| 2000 lbs. | 28.00 |
| 3 to 5 tons | 27.00 |
| 5 to 15 tons | 25.00 |

Usual terms on this business.

Cash with order.

Guaranteed 100 per cent pure.

NATURAL GUANO COMPANY,

Aurora, Ill.

FLORISTS' SUPPLIES

CHRISTMAS-SPECIALS.

SWEET LOTUS PODS.

We offer the pods of the **Nymphaea Odorata**, or sometimes called **Sweet Lotus** Pods, on two foot stems. They are all the rage. Do your own decorating. Splendid seller.

Price \$ 3.00 per doz.

Price 25.00 per 100

STRAWFLOWERS

Excellent quality, \$9.00 per 1000.

STRAWFLOWER WREATHS.

Our beautiful high colored **Strawflower** wreaths are sure to find approval with the most critical trade. They will sell on sight.

10-inch wreaths \$1.75 each, \$18.00 per doz.

12-inch wreaths 2.00 each, 20.00 per doz.

These wreaths should retail at \$5.00.

ORNAMENTAL MILO MAIZE.

Large heads, 3-foot stems, should retail at

\$1.00 each.

Our price \$ 2.00 per doz.

Our price 15.00 per 100

S. BRYSON AYRES SEED CO.,

503 Walnut St., Kansas City, Mo.

PAPIER MACHE WREATH FORMS

For **Magnolia** or "Frieze Wreaths."

| Size | Per 100 |
|------------------------------|---------|
| 4-in. | \$0.90 |
| 6-in. | 1.40 |
| 8-in. (25 at 100 rate) | 2.15 |
| 10-in. | 3.60 |
| 12-in. | 4.15 |

Send for Xmas price-list.

MAX ROTTER, JR.,

Importers and Jobbers,

2904 N. Vandeventer Ave., St. Louis, Mo.

Willows for bundling, mixed lengths, 2 1/2c per lb.

Sylvania Perennial Gardens, Sylvania, O.

GLASS

Greenhouse Glass direct from factory. See page 162 Review, issue November 10.

A. M. Augspurger, 231 Gilbert Ave., Peoria, Ill.

GOLDFISH

GOLDFISH IN ASSORTED SIZES

and colors, 2 to 5 inches in length,

f. o. b. Cincinnati, Ohio.

F. W. INGALLS, BREEDER, AMELIA, O.

Goldfish, aquarium plants, castles, globes and all supplies. Send for wholesale catalogue.

Auburndale Goldfish Co.,

1440 Madison St., Tel. Haymarket 152, Chicago.

GREENS

CUT EVERGREENS.

Hemlock branches, 20-ins. to 24-ins.; **Arborvitae** tips, 8-ins. to 10-ins., each, \$4.50 per 1000.

JOHN B. ROY, CONWAY, MICH.

BLACK ALDER BERRIES.

Let us send you a \$5.00 hamper. It's very fine and our stock is limited.

BINLEY, FLORIST, GLEN FALLS, N. Y.

HORTICULTURAL BOOKS

"THE GLADIOLUS FOR PROFIT" 2ND ED. 20 chapters, illustrated, 18,000 words, teaches PROFITABLE GLADIOLUS growing; small space. MERITS AND DEMERITS of 165 latest Gladioli discussed. Invaluable to florists, nurserymen. Hundreds of endorsements.

Chapter on **Dahlias** alone worth \$100.00. To the trade, \$1.00 per copy, postpaid. Circular free.

R. M. CHAMPE, WALLED LAKE, MICH.

ALBUM OF DESIGNS.

Seventh Edition.

Better than ever before.

You cannot afford to be without it.

\$1.25 per copy, postpaid.

\$12.00 per doz., postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

HOTBED SASH

Standard hotbed sash, 3 feet wide, 6 feet long, to take 3 rows of 10-in. glass to putty in. Special price, \$2.25 each; ten or more at \$2.10 each. Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box of 50 feet; five or more boxes at \$4.75 per box. O. N. Robinson & Bro., Dept. 26, Baltimore, Md.

LEAF MOLD

HIGH GRADE SCREENED LEAF MOLD.

"Flaky Stuff;" successful growers use and recommend ours; \$1.15 per 2 bu. sack; 5 or more at \$1.00 per sack.

JOHN B. ROY, CONWAY, MICH.

LYCOPodium

CHRISTMAS GREEN. LYCOPodium.

Ground Pine, re-cleaned and bunched, \$14.00 per 100 lbs. Delivery November 1 to 20 guaranteed.

WM. G. JONES, DUBOIS, PA.

Lycopodium, chemically prepared and everlasting, cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt shipment. John Perman, Catawba, Wis.

MISTLETOE

Mistletoe with white berries, 40c per lb. Place your Christmas orders now.

T. A. Shell, Georgetown, Tex.

Oregon Mistletoe, well berried, 20c per lb. Order early. Wm. Austin & Son, Roseburg, Ore.

PAPER LABELS

Waterproof Paper Tree Labels.

Ohio Nursery Co., Elyria, O.

PAPER POTS

25,000 2-inch square paper pots or dirt bands; all made up ready for use, \$2.00 per 1000. A bargain.

F. W. Fletcher, Orlando, Fla.

RAFFIA

RED STAR BRAND RAFFIA.

| | |
|----------------------------|-------------|
| 1 bale up (225 lbs.) | 8 1/2c lb. |
| 100 lbs. up | 10 c lb. |
| 50 lbs. up | 11 1/2c lb. |
| 25 lbs. up | 13 c lb. |

Cash with order.

Also three other dependable brands in natural and dyed in twenty colors.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

SHEET MOSS

GREEN SHEET MOSS.

Extra fine quality, large sheets.

Put in your stock now.

| | |
|-------------------------|----------------|
| Less than 10 bags | \$1.75 per bag |
| 10 bags | 1.60 per bag |
| 25 bags | 1.50 per bag |

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SPHAGNUM MOSS

SPHAGNUM MOSS.

Burlap bales, each \$1.00;

10 bales for \$9.00.

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

SPHAGNUM MOSS.

Buy direct from headquarters.

Get our special prices.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

SPHAGNUM MOSS—Continued**BARGAIN.****SPHAGNUM MOSS.**

Put up in burlapped bales, standard size.

10 bale lots\$0.75 per bale
 50 bale lots65 per bale
 100 bale lots60 per bale
 Order now, before freezing weather starts.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

NEW CROP READY.

Choice, selected Sphagnum Moss.

Dry and clean for Florists' use. Large standard
 bales; in burlap, 75c each; wired, 40c each.
 Deduct 3% if you send cash with order.

Write for prices on carlots. Immediate shipment.

FRANK HANCOCK,

Box 54, City Point, Wis.

AMUNDSON SPHAGNUM MOSS.

Large standard size burlapped bales.

10 to 50 bales, 75c each.

Deduct 3 per cent if you remit with order.

Carlots, wholesale, write.

A. J. AMUNDSON CO., CITY POINT, WIS.

Sphagnum Moss, 10 bbl. bale, \$3.00, 5 bales,
 \$12.00; 5 bbl. bale, \$1.60, 5 bales, \$7.00; 8
 bbl. bale, \$1.90. Burlap, 40c per bale. Cash.
 Jos. H. Paul, Box 156, Manahawkin, N. J.

Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales,
 \$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap,
 35c extra per bale. Cash.
 Calvin Conklin, Cedar Run, N. J.

STATICE**GERMAN STATICE.**

New crop, very fine quality, stock very scarce.

Select stock\$1.25 per pound
 10-pound lots 1.10 per pound
 25-pound lots 1.00 per pound

Original case (110 pounds)90 per pound

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

STRAWFLOWERS**ORDER STRAWFLOWERS NOW**

for the holidays.

Helichrysum, dark rich colors;

Statice, yellow and blue; stripped and dried.

Try a \$1.00 sample bunch.

T. R. MICHAELIS,

Wholesale and Retail, Marinette, Wis.

SELECTED STRAWFLOWERS.

Helichrysum, on 12-inch wire; guarantee
 against shaking off or becoming removed in any
 way from the wire, \$20.00 per 1000.

SIDNEY E. LEWIS,

160 Highland Ave., Mount Clemens, Mich.

STRAWFLOWERS, MIXED COLORS.

Extra good stock, 12 inches, wired

ready for use.

PLEASANT VIEW GREENHOUSES,

Geo. H. Triscuit, Prop., Union City, Pa.

Strawflowers, Helichrysum, all colors mixed,
 on natural stems, 10 inches, \$1.25 per 100, \$10.00
 per 1000; on wire stems 12 inches, \$1.50 per
 100, \$12.50 per 1000, prepaid.

F. Danley, Macomb, Ill.

EVERLASTING STRAWFLOWERS ON WIRE.
 \$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,

Herman Schallhorn, Kalamazoo, Mich.

TOBACCO**FRIEDMAN'S BEST.**

Tobacco Powder, for fumigating and sprink-

ling, \$4.00 per 100-lb. sack.

Tobacco Dust, \$2.50 per 100-lb. sack.

Fumigating Kind Tobacco Dust, \$3.00 per

100-lb. sack.

Tobacco Stems, \$2.00 per 100-lb. sack.

Special prices on ton and carload lots.

J. J. FRIEDMAN,

285-289 Metropolitan Ave., Brooklyn, N. Y.

TOBACCO PRODUCTS.

Baled stems, 200 lbs., \$3.00; 400 lbs., \$5.00;
 ton, \$15.00; short cut stems in bags, same price
 as baled.

Tobacco powder for sprinkling, 100 lbs., \$3.00.

Tobacco dust for fumigating, 150 lbs., \$4.00;

400 lbs., \$8.00; ton, \$30.00.

Special prices on stems and dust in carlots.

VIGOR CO., BOX 4, FOSTORIA, O.

WIRE WORK**WE MANUFACTURE****AND CARRY****THE LARGEST STOCK****OF WIRE DESIGNS IN CHICAGO****SPECIAL DESIGNS ON SHORT NOTICES.****PRICES ALWAYS RIGHT.****JOSEPH ZISKA & SON,**

175 N. WABASH AVE., CHICAGO, ILL.

FLORISTS' WIRE DESIGNS.

GET OUR PRICES ON HANGING BASKETS.

FALLS CITY WIRE WORKS,

451 S. THIRD ST., LOUISVILLE, KY.

WOOD LABELS

Good grade wood labels, \$1.00 per 1000.

Chute & Butler Co., Peru, Ind.

Wood labels, for nurserymen and florists.

Benjamin Chase Co., Derry Village, N. H.

ORDER FROM THIS PRICE LISTBig Advance Ventilators complete, less post. **\$16.00**Arms, truss type **.40**Shaft Hangers for 1-in. or 1 1/4-in. **.20**Shelf Brackets, 8-in. or 12-in., single **.15**Shelf Brackets, 8-in. or 12-in., double **.20**Single Pipe Carriers, 2-in. or smaller **.13**Single Pipe Carriers, 2 1/2-in. or larger **.14**Double Carriers, same as above **.16c and .18**Multiple Pipe Carriers, five lines **.36**Split Tees, 1-in. **.12**Split Tees, 1 1/4-in. **.16**

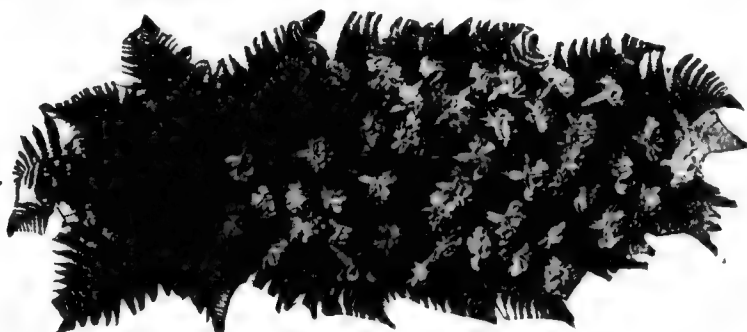
Similar prices on Gutter Brackets, "Y" Fittings, Column Brackets,
 Pipe Straps, Hinges and many other fittings manufactured by us.

Prompt and Careful Attention to all Orders.

For Further Information Write

ADVANCE CO.**RICHMOND,****INDIANA**

Mention The Review when you write.



**Put this cut on your Letterheads
 or in your Ads**

Duplicate of the illustration will be sent postpaid
 on receipt of..... **\$1.50**

FLORISTS' PUBLISHING CO., 508 S. Dearborn St.,
CHICAGO, ILL.

DREER'S "RIVERTON SPECIAL" PLANT TUBS

| No. | Diam. | Each | Doz. | 100 | No. | Diam. | Each | Doz. | 100 |
|-----|--------|--------|---------|----------|-----|--------|--------|---------|----------|
| 10 | 20 in. | \$4.95 | \$54.45 | \$412.50 | 50 | 12 in. | \$1.45 | \$16.50 | \$126.50 |
| 20 | 18 in. | 3.65 | 39.60 | 322.30 | 60 | 10 in. | 1.00 | 10.90 | 85.25 |
| 30 | 16 in. | 2.60 | 28.60 | 220.00 | 70 | 8 in. | .85 | 8.80 | 67.10 |
| 40 | 14 in. | 2.10 | 23.65 | 187.00 | | | | | |



The Riverton Tub is sold exclusively by us
 and is the best ever introduced. The neatest,
 lightest and cheapest. Painted green and
 bound with electric-welded hoops. The four
 largest sizes are equipped
 with drop handles.

HENRY A. DREER
 Seeds, Plants, Bulbs, Supplies
 714-16 Chestnut St., Phila.

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GREENHOUSES

WRITE FOR CATALOGUE OR ESTIMATE
State Type of Construction You Want

King Construction Co.,

Harrison Building, Philadelphia, Pa.

North Tonawanda, N. Y.

7 N. Irving Ave., Scranton, Pa.

1 W. 47th St., New York, N. Y.

Mention The Review when you write.

Barrett, N. C.—The Todd Bros., of
 Sparta, N. C., dissolved partnership and
 the firm name has been changed to Todd
 & Evans, with the store in this town.

North Andover, Mass. — Henry E.
 Lund sells roses and shrubs and plans to
 go into business, perhaps, in the future.
 Just now this is a side line with him.

GREATER PROFITS BY GREATER PRODUCTION

There Is Only One Best Fertilizer for Flowers

PREMIER BRAND PULVERIZED POULTRY MANURE

ENDORSED BY LEADING GROWERS IN ALL LINES

A REPRESENTATIVE TESTIMONIAL

W. J. PALMER & SON

LANCASTER, N. Y., July 20, 1921.

PULVERIZED POULTRY MANURE CO.,
431 South Dearborn Street,
Chicago, Ill.

Gentlemen:

Find enclosed check covering the last shipment of Pulverized Poultry Manure. We think very well of this fertilizer; getting extra good results wherever used. We have been feeding the rose beds in the greenhouses and like it better than any fertilizer we have ever used.

Yours Respectfully,

W. J. PALMER & SON
By B. S. Myers, Manager.

Shown at National Convention

Growers of Roses, Dahlias, Ferns, Gladioli, Carnations, Sweet Peas and other flowers are loud in their praise of this wonderful fertilizer and of the results obtained by its use.

"Eventually, why not now?"

It has proven superior to all other fertilizers, both under glass and in the field.

NATURE'S BEST PLANT FOOD SOLD BY LEADING DEALERS

If your dealer does not have it, write us—DO IT NOW!

A rich, complete fertilizer that gets desired results and gets them quickly.

Immediate shipment. Plants at
BUFFALO, N. Y., and KANKAKEE, ILL.

PULVERIZED POULTRY MANURE CO.,

431 So. Dearborn Street,

CHICAGO, ILL.



Safe and dependable for every use
under glass or in the field.

Prepared only by

The Pulverized Manure Co.

No. 33 Union Stock Yards, CHICAGO

Mention The Review when you write.

How to Increase Sales of Foliage Plants

The plants free from insects, with waxy, clean leaves, perfect specimens, are the ones that your customers pick. This can be accomplished by the use of

Gets-There Insecticide Soap, recommended years ago by Edwin Lonsdale, and still used by leading growers, nurserymen and florists. It will cost you but \$1.00 for a trial can to prove it, then buy it from your supply house.

GETS-THERE SOAP CO.,
CONSHOHOCKEN, PA.

Permanite

Automatic Gun Filling Pump

FREE of Charge—

We offer to our customers the first really efficient filling machine ever produced.

It's Brand-New—Patent just applied for. And they are going like hot cakes.

Be sure to get yours! It's here waiting for you and won't cost you a cent. We are going to give one FREE with an order for a barrel or more of PERMANITE.

This offer holds good until January 1, 1922. Write!! We'll send full particulars.

Yours for Real Economy

THE GARLAND COMPANY
Cleveland, Ohio, U. S. A.

CHRYSALENE
The ideal plant food. Unequaled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

KINNEY PUMP
For applying liquid manure this pump has no equal. Postpaid, \$2.10.
Elmer D. Smith & Co., Adrian, Mich.

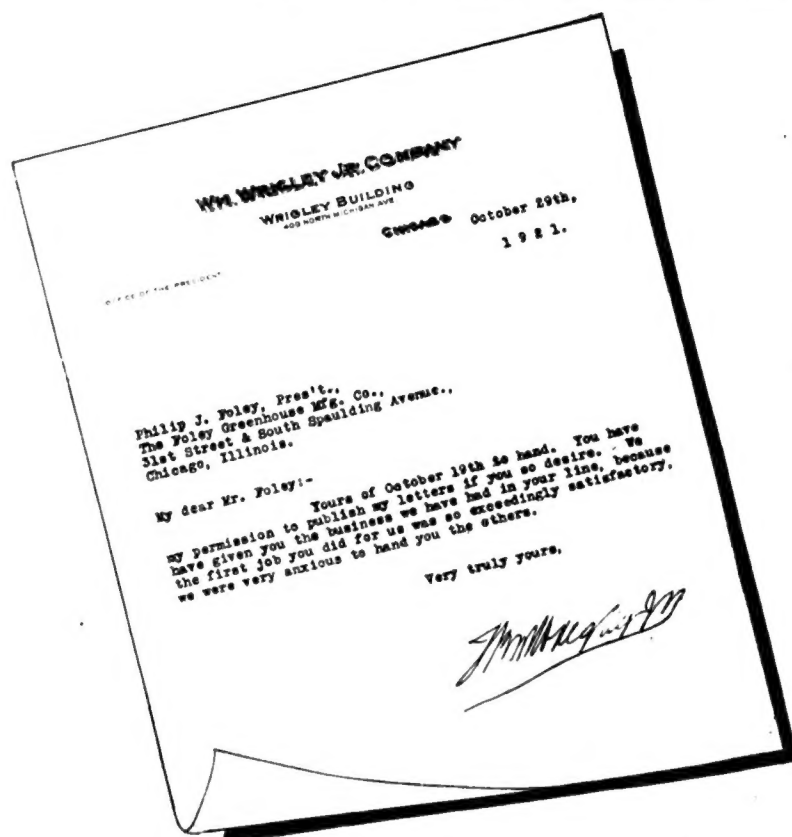
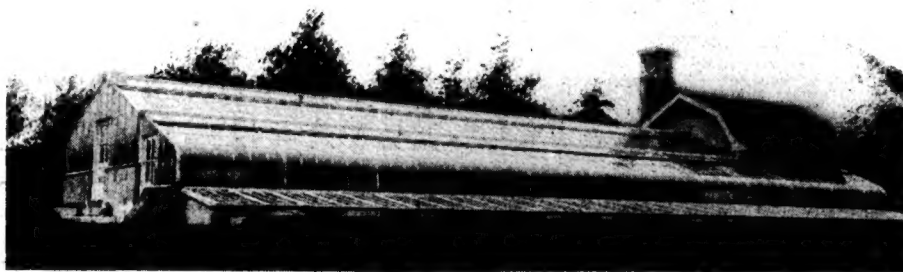
CUT TOBACCO STEMS
Fresh dry stems—cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST
100 lb. bag, \$3.00; 500 lbs., \$10.00.

TOBACCO PRODUCTS CO.,
Box 282-B
LANCASTER, PA.

FOLEY

—and furthermore



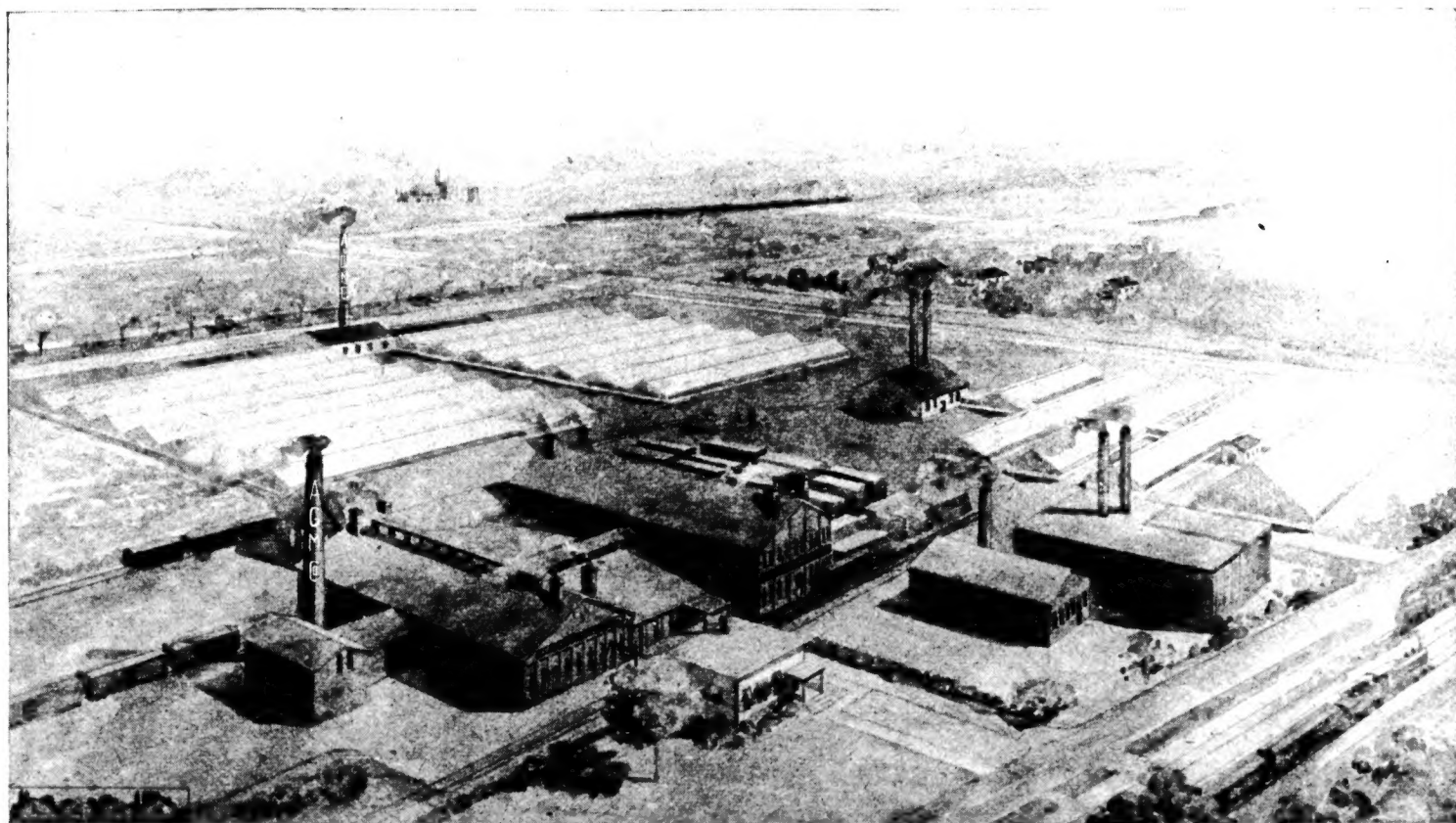
Wm. Wrigley's
"exceedingly
satisfactory"
means a great
deal to **YOU.**



When will you
make us
prove it?

THE FOLEY GREENHOUSE MFG. CO.

3248 West Thirty-first Street, CHICAGO, ILLINOIS



Where the famous AGMCO houses are made at Pana, Ill.

— just look this over

Here right at our door we have each type of greenhouse, connected, detached, and the wide variety. All grow the same stock, maintain the same temperature, and have the same outside conditions. Isn't this an ideal place to get information as to which house you should build?

We have that information and you should get it, together with many other really interesting figures the AGMCO has for you if you want a money-making plant instead of an added expense.

With the **ten per cent discount now on AGMCO houses** you cannot afford to postpone your plans. Remember only contracts that can be completed before April, 1922, will be accepted at these low prices.

— better send your inquiry today.

SALES OFFICES:

| | | | | | |
|----------------|----------------|------------------|------------|----------------|-------------------|
| New York | Chicago | Kansas City | Pana, Ill. | Seattle, Wash. | Denver, Colo. |
| 43 W. 18th St. | Masonic Temple | N. Y. Life Bldg. | Drawer 335 | Smith Bldg. | 1720 Rosemary St. |
| | General Office | - | - | Chicago | |
| | Factory | - | - | Pana, Ill. | |



AGMCO



Something About Our Pipe Frame Greenhouse



Yes, most of our pipe frame house is composed of wood—good wood—clear Louisiana Red Cypress. Will this wood last longer than steel? Well, just ask some of your friends who have had our greenhouses these twenty-five or thirty years.

And you don't have to paint it, either, if you don't want to. It will not rot. Of course we advise to paint, as it looks nicer and is lighter.

We can prove to you why our pipe frame house is the best buy; will you let us?



JOHN C. MONINGER COMPANY

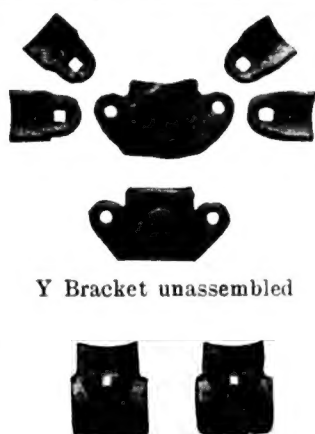
914 BLACKHAWK STREET

CHICAGO, ILLINOIS

EVERYTHING FOR THE GREENHOUSE

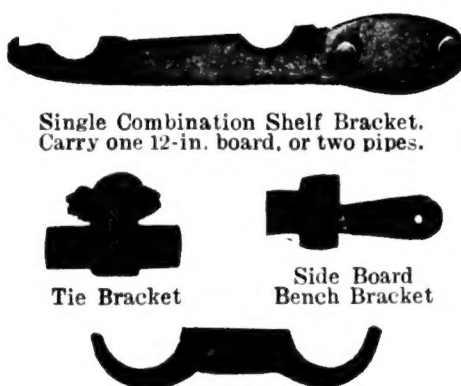


Improved Challenge



Y Bracket unassembled

Split Tee unassembled



Single Combination Shelf Bracket.
Carry one 12-in. board, or two pipes.

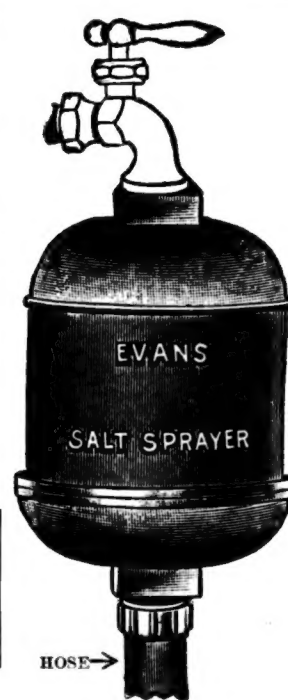
Tie Bracket

Side Board
Bench Bracket

Fig. 24
Double Pipe Carrier
In ordering pipe carriers specify size of
post as well as size of pipe to carry.



Fig. 28
Multiple Pipe
Carrier



HOSE →

Price, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.
ASK FOR ESTIMATE

John A. Evans Co., Richmond, Ind.
Corner North 14th and Penna. R. R.